



DABC
UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

2010 Annual Report

Summary of Operations

July 1, 2009 to June 30, 2010



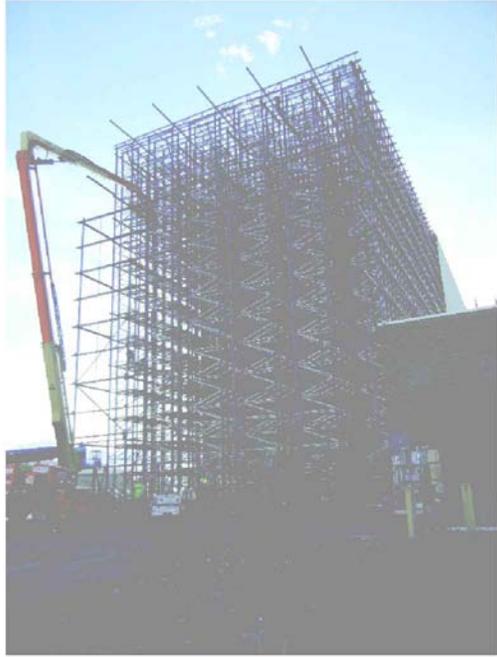




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DIRECTOR'S MESSAGE

The Department of Alcoholic Beverage Control (DABC) is perhaps one of the most unique departments in state government. Many feel Utah is alone in the control of alcohol nationally, but actually there are 18 control states that, at a minimum, fill the role of wholesaler and/or retailer of alcoholic products.

In Utah, the DABC is the wholesaler, distributor and retailer of all beverages that have an alcohol content over 4% by volume.

Alcohol is a unique product that carries its own social and public safety issues. There are associated costs that are unique to alcohol. The goal of the DABC is to provide alcoholic products to those who can legally purchase it in a convenient and safe retail environment while providing a pleasant shopping experience.

Alcohol is “big business” in the state of Utah. Significant sales increases have taken place since the 2002 Winter Olympic Games. There has also been a change in the demographic make-up of the population and a substantial increase in tourism and convention traffic. Sales in FY 2010 approached \$280,000,000 with a net return to the citizens of the state of over \$100,000,000. All expenses to operate the DABC, pay for buildings, salaries, etc., are paid for through the sale of liquor. Yet all the citizens of the state benefit from the profits that are returned to the state’s General Fund, School Lunch Program and Sales Tax.

I would encourage you to browse through this report. Please take time to visit our website at: abc.utah.gov, or visit our nationally acclaimed alcohol education website: parentsempowered.org.

Your department of Alcoholic Beverage Control is here to serve you. Safety and exceptional customer service is the goal of our dedicated staff.



Respectfully,

Dennis R. Kellen
Director

UTAH ALCOHOLIC BEVERAGE CONTROL COMMISSION

The Alcoholic Beverage Control Commission is comprised of five part-time members appointed by the governor with the advice and consent of the senate. No more than three members may be of the same political party.

The commission sets policy and enacts rules further defining state statutes; grants, and revokes or suspends licenses and permits; and acts as a governing board that reviews the operations of the department.

Commission Members Include:

- **Chair Sam Granato.** Mr. Granato is the owner of Frank Granato Importing Company in Salt Lake City. His term expires June 30, 2011.
- **Vice Chair Gordon Strachan.** Mr. Strachan is an attorney. He practices law in Park City, specializing in the ski industry, complex commercial litigation, land use and legislative matters. His term expires June 30, 2011.
- **Dr. Richard J. Sperry.** Dr. Sperry, M.D., Ph.D., directs the University of Utah's Scott M. Matheson Center for Health Care Studies. His clinical specialty is anesthesiology for neurosurgical procedures. His term expires October 31, 2013.
- **Jeffrey Wright.** Mr. Wright is a successful entrepreneur having founded and currently directing several private investment firms and a creative advertising company with offices in Los Angeles, Portland and Salt Lake City. His term expires October 31, 2013.
- **Kathleen McConkie-Collinwood.** Ms. McConkie-Collinwood is an attorney. She engages in general litigation practice focusing on domestic law, personal injury, worker's compensation, employment discrimination and criminal defense. Her term expires June 30, 2014.



DEPARTMENT INFORMATION

DABC Commitment

The Utah Department of Alcoholic Beverage Control (DABC) is committed to providing excellent customer service to our consumers with the understanding that alcohol is no ordinary commodity. DABC continually pursues the goal of a healthy and safe society in which alcohol is sold only to adults and is consumed in moderation. Through sound alcohol policies, restricting alcohol access to minors, and ensuring the observance of the alcoholic beverage control laws, DABC is working to serve the interests of public health, public safety, and social well-being for the benefit of everyone in our community.

DABC Executive Staff

- *Dennis R. Kellen - Director*
- *John G. Freeman - Deputy Director*
- *Earl Dorius - Director of Licensing & Compliance*
- *Thomas S. Zdunich - Director of Purchasing*
- *Leonard J. Langford - Director of Finance*
- *Doug Murakami - Director of Alcohol Education*
- *David M. Willis - IT Director*
- *Chris Christensen - Business Systems Project Manager*
- *Brian White - Retail Operations Manager*
- *Craig M. Nielsen - Warehouse General Manager*
- *Jennifer Burge - Human Resource Specialist*
- *Kerri Adams - Training Manager*
- *Greg Rogers - Audit Manager*
- *Vickie Ashby - Commission Secretary/Information Officer*



HIGHLIGHTS FOR THE CURRENT FISCAL YEAR

New/Replacement Store Openings

The Department of Alcoholic Beverage Control (DABC) is charged with the responsibility of all retail sales of heavy beer, wines and distilled spirit products in the State of Utah. The DABC operates forty-five (45) full service State Liquor and Wine Stores. In addition, the DABC oversees approximately one-hundred (100) independently owned and operated contract/package agencies. As part of the agency's business plan, contract/package agencies generally serve resorts, event centers and smaller rural communities while State Liquor and Wine Stores serve more urban and greater populated cities & towns.



Regardless of the type of retail outlet, the agency's ultimate goal is to provide a safe and convenient location for those legally eligible to purchase alcoholic products while providing excellent customer service.

Since the 2002 Salt Lake City Winter Olympics, the demographic make-up of the State, including the tourism climate, has seen significant changes. Utah has become a "year round" destination. Tourists as well as many of those moving into the State have become patrons of the State store system. Special events and conventions such as the Sundance Film

Festival, Outdoor Retailer's Association and others have also created an increased demand for alcoholic products.

This increased demand has necessitated the growth of the State Liquor and Wine Store System. Sales have nearly doubled over the past seven years. New stores and major remodeling projects have recently taken place in St. George, Hurricane, Cedar City, Springville, Pleasant Grove, Riverton, Taylorsville, West Valley, North Salt Lake, Salt Lake City, Harrisville, Ogden, Holladay, Park City, Kimball Junction as well as a new exclusive wine store in Salt Lake City. Currently, a new store in Bountiful and a major remodel project in Cottonwood Heights has commenced. This growth is in conjunction with a current major remodel and expansion of the general warehouse and distribution center to be completed in July 2011.

The agency has an ongoing projected expansion plan based on population growth and the need for increased distribution of alcoholic products. This expansion plan is centered around public safety and the responsible retailing of alcohol. Frequent training of employees, state-of-the-art surveillance and security systems, an in-house Covert Underage Buying program (CUB), as well as sworn police officers provide for safe and responsible marketing of alcohol in the State.

25 TOP SELLING ITEMS

Ranking	Product	Size	\$ Sales	Unit Sales
1	Barton Vodka	1750ml.	\$2,209,049	184,241
2	Jagermeister	1000 ml.	\$2,191,672	75,601
3	Jagermeister	750 ml.	\$2,025,059	92,090
4	Patron Silver	750 ml.	\$1,594,770	32,941
5	Smirnoff Vodka	1750 ml.	\$1,576,224	64,004
6	Crown Royal Whiskey	750 ml.	\$1,498,256	55,809
7	Jack Daniels	1750ml.	\$1,489,417	35,286
8	Jack Daniels	1000 ml.	\$1,344,036	50,654
9	Crown Royal Whiskey	1000 ml.	\$1,251,870	36,204
10	Crown Royal Whiskey	1750 ml.	\$1,229,795	22,309
11	Jack Daniels	750 ml.	\$1,208,880	56,300
12	Seagrams 7	1750 ml.	\$1,188,538	54,818
13	Cuervo Tequila	1000 ml.	\$1,180,003	54,391
14	Skyy Vodka	1750 ml.	\$1,172,204	40,923
15	Grey Goose Vodka	750 ml.	\$1,168,461	34,918
16	Canadian Host Whiskey	1750 ml.	\$1,148,010	70,398
17	Taaka Vodka	1750 ml.	\$1,126,120	94,632
18	Capt'n Morgan Rum	1750 ml.	\$1,091,558	37,056
19	Bacardi Superior Rum	1750 ml.	\$1,016,467	41,277
20	Icehouse Beer	355 ml.	\$1,001,403	1,125,172
21	Jim Beam	1750 ml.	\$931,687	31,277
22	Cuervo Tequila	1750 ml.	\$925,462	24,149
23	Kendal Jackson Chardonnay	750 ml.	\$916,032	61,223
24	Potters Vodka	1750 ml.	\$888,076	74,316
25	Capt'n Morgan Rum	750 ml.	\$865,070	57,169
			\$32,238,119	2,507,158



STATE RETAIL LIQUOR STORE LOCATIONS

Bountiful
Brigham City
Cedar City
Harrisville
Heber City
Hurricane
Layton
Logan
Magna
Moab
Ogden - Patterson Ave.
Ogden - Pacific Ave.
Orem
Park City - Club-Restaurant Warehouse
Park City - Swede Alley
Pleasant Grove
Price
Provo
Roy
Snyderville
Springville
St George - Sunset St.
St George - 900 East
Tooele
Vernal
Salt Lake County -
Club-Restaurant Warehouse
Cottonwood
400 South
Draper
Sandy
Riverton
Sugarhouse
Murray
Harris Ave.
300 East
Taylorsville
Olympus Cove
6th Ave.
Foothill Blvd.
North Temple
Holladay
Main Street
South Salt Lake
West Valley City

THE CONTROL STATES

The more flexible alternative for the regulation of alcohol beverages.

Eighteen states (including Utah) are known as “Control Jurisdictions”. They control the sale of distilled spirits and, in some cases, wine through government agencies at the wholesale level. Fourteen of those jurisdictions (including Utah) also exercise control over retail sales for off-premises consumption - either through government-operated stores or contracted package outlets.

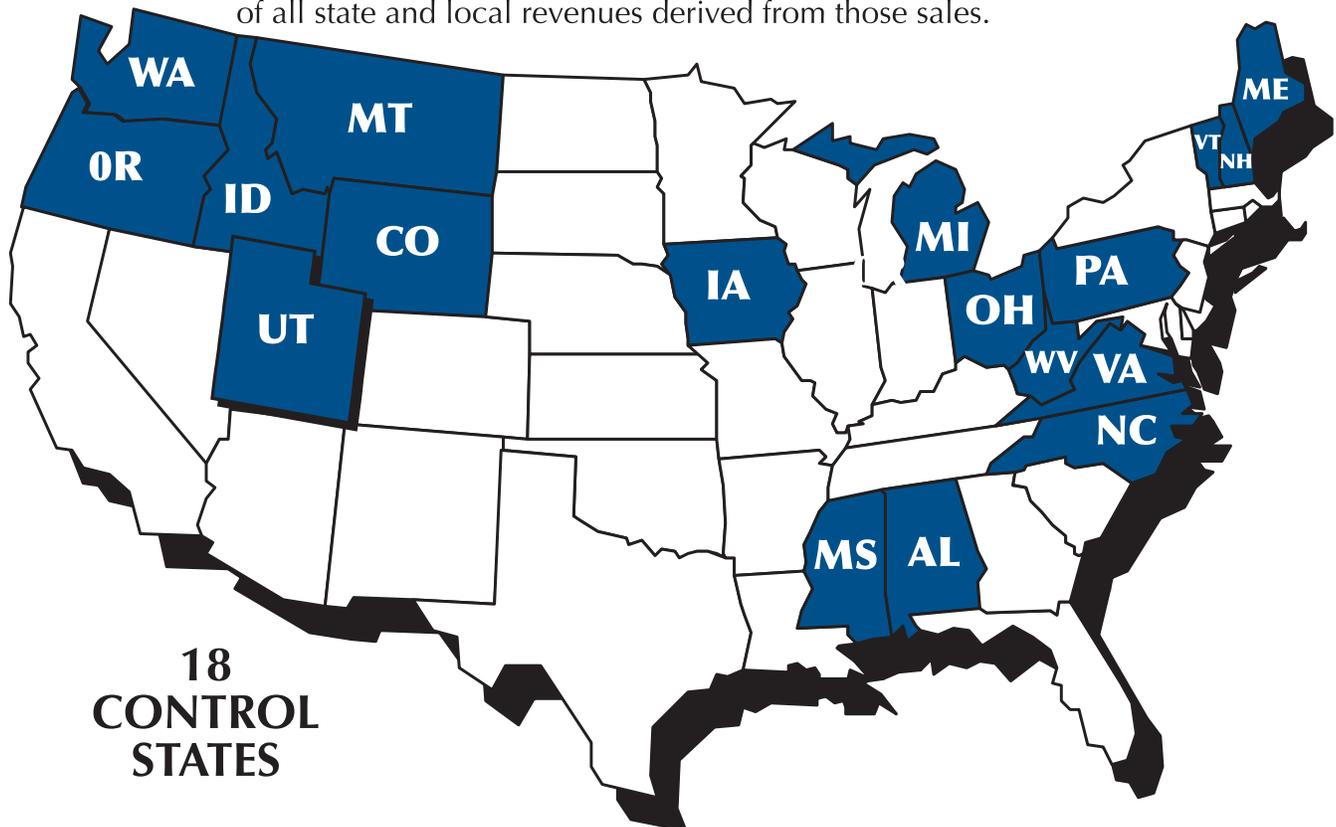
The Control Jurisdictions represent 28% of the nation’s population and accounts for approximately 25% of distilled spirits sales.

In the regulation of alcohol beverages, control states are the alternative to the “license” states - where wholesale and retail sales of distilled spirits and wine are wholly in the hands of private sellers. By participating in the marketplace, the Control Jurisdictions are able to serve their citizens with a broader and more flexible range of policy options for promoting moderation and reducing alcohol abuse.

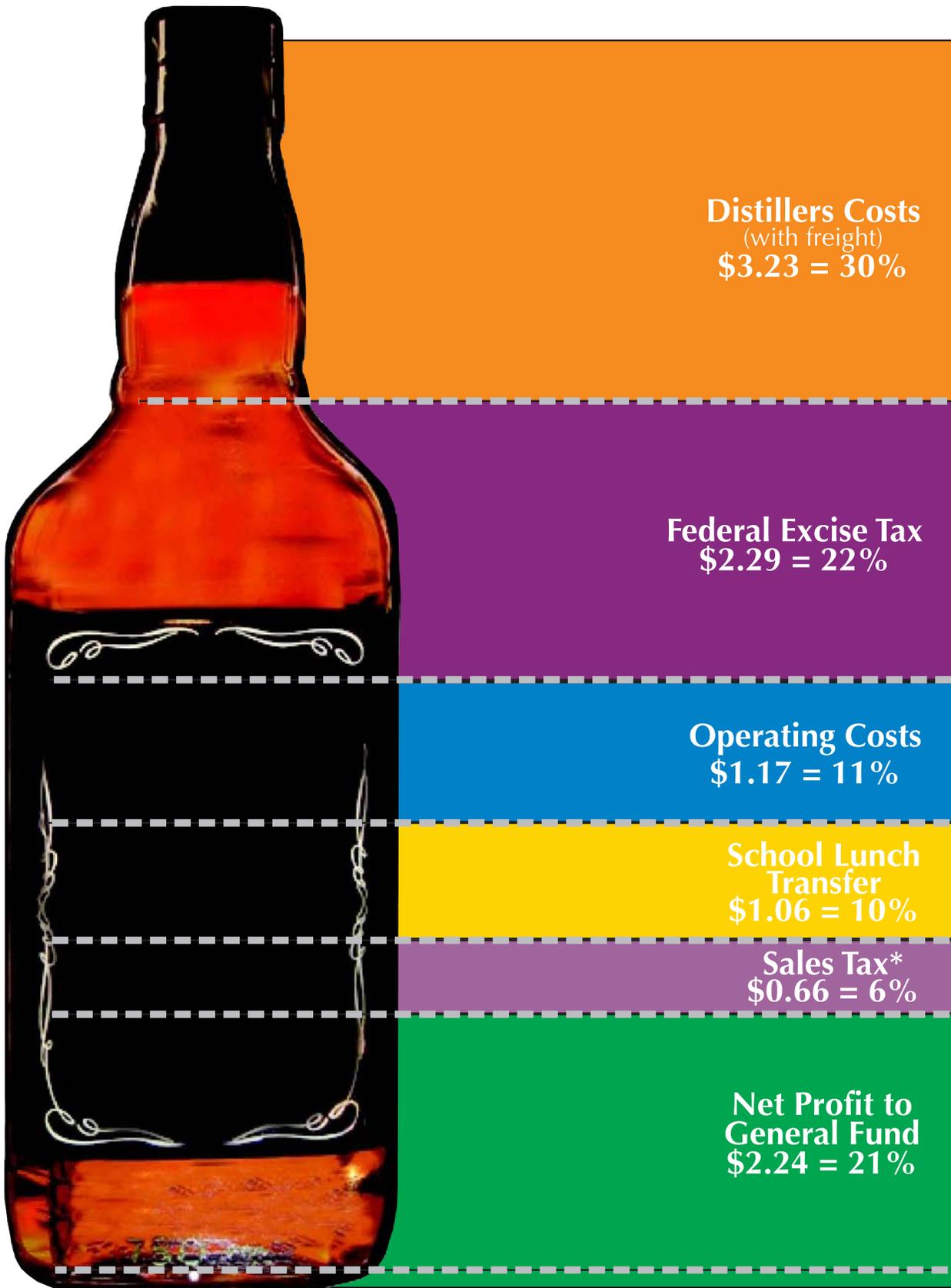
Statistical evidence over the years shows a clear and consistent pattern of lower rates of distilled spirits consumption in the Control Jurisdictions. In the jurisdictions where distilled spirits are “controlled”, the yearly consumption is 16% LESS than in the license states.

By comparison, in both the Control States and the license states, beer is not “controlled”. In this case, the Control Jurisdictions consume only .3% less beer than their license state counterparts.

Profits derived by the Control States from the sale of distilled spirits and, in some cases, wine, flow directly to state and local governments - and not to private sellers. The Control Jurisdictions, with only 28% of the population and 25% of American distilled spirits sales, accounted for 39% of all state and local revenues derived from those sales.



RETAIL PRICE ANALYSIS (750ml bottle)



*Sales Tax percentage varies from each city, town and/or county.

Represent spendable State revenue based on a 750 ml bottle, with a retail price of \$9.99 and sales tax of 6.6%.



FINANCIAL STATEMENTS

- *Balance Sheet*
- *Income Statement*
- *Operating Expenses*
- *Notes to Financial Statement*
- *Retail & Case Sales Graphs*
- *Percentage Increase in Sales & Funds To State Graphs*
- *FTE Productivity & Manhours Productivity Graphs*
- *Comparison of Retail Sales by Stores*



Department of Alcoholic Beverage Control

BALANCE SHEET

(unaudited)

	<u>June 30, 2010</u>	<u>June 30, 2009</u>
ASSETS		
Cash, Petty Cash and Change Fund (Note E)	\$132,550	\$123,550
Accounts Receivable	39,153,055	29,813,563
Inventories (Note F)	29,909,877	28,420,506
Prepaid Expenses (Note G)	0	37,833
Long Term Deferred Charges	<u>0</u>	<u>180,797</u>
Property and Equipment		
Land	21,277,665	17,635,323
Buildings	52,558,153	45,930,974
Construction in Progress	5,015,756	1,458,682
Furniture, Fixtures & Equipment	<u>8,168,973</u>	<u>9,224,017</u>
Total Property and Equipment	87,020,547	74,248,996
Accumulated Depreciation	<u>(18,507,436)</u>	<u>(18,439,334)</u>
Net Property and Equipment (Note H)	<u>68,513,111</u>	<u>55,809,662</u>
TOTAL ASSETS	<u><u>\$137,708,593</u></u>	<u><u>\$114,385,911</u></u>
 LIABILITIES AND FUND BALANCES		
Accounts Payable (Note I)	\$27,280,204	\$27,579,597
Bonds Payable - Short Term (Note J)	3,178,934	2,457,645
Payroll Payable	562,325	572,230
Deposit In Lieu of Bond	433,800	370,400
Other Accounts Payable	15,397	4,007
Bonds Payable - Long Term (Note J)	93,075,066	70,337,404
Due To General Fund (Note K)	<u>11,342,320</u>	<u>11,244,081</u>
Total Liabilities	135,888,046	112,565,364
Investment in Fixed Assets	1,619,547	1,619,547
Working Capital	<u>201,000</u>	<u>201,000</u>
TOTAL LIABILITIES & FUND BALANCES	<u><u>\$137,708,593</u></u>	<u><u>\$114,385,911</u></u>

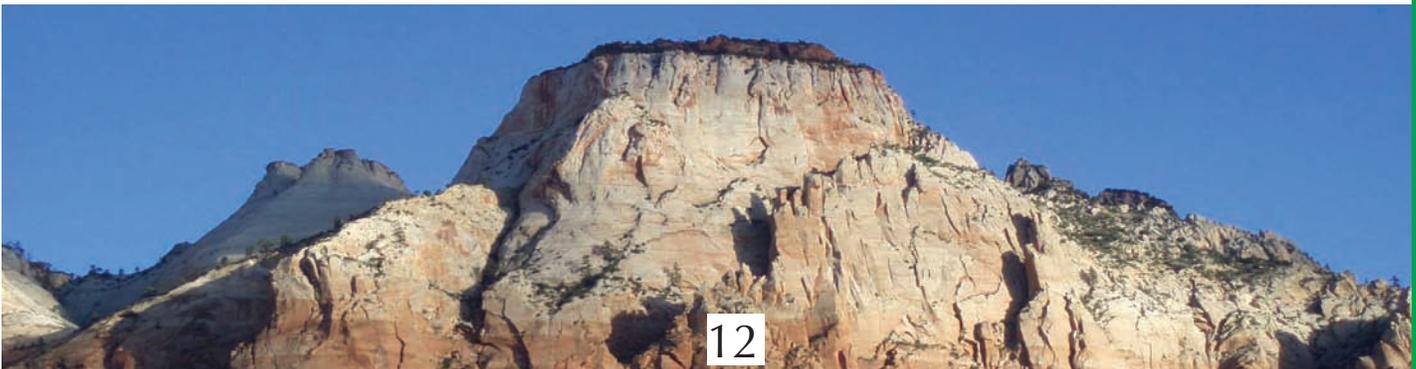
Department of Alcoholic Beverage Control
INCOME STATEMENT
(unaudited)

Revenues and Expenses	Fiscal Year Ending June 30, 2010	Fiscal Year Ending June 30, 2009
Retail Sales		
Retail Liquor Sales (Note B)	\$277,720,186	\$265,593,966
Military Liquor Sales	1,495,878	1,529,369
Total Sales	279,216,064	267,123,335
 Cost of Goods Sold	 150,039,886	 139,959,708
 Gross Profit	 129,176,178	 127,163,627
 Other Income	 2,142,759	 2,183,582
 Total Revenue	 131,318,937	 129,347,209
 Operating Expenses	 30,348,895	 28,907,966
 Net Operating Income	 100,970,042	 100,439,243
 School Lunch Transfer (Note C)	27,921,283	26,769,073
Sales Tax	14,688,985	13,995,041
 NET PROFIT	 \$58,359,774	 \$59,675,129



Department of Alcoholic Beverage Control
OPERATING EXPENSES
(unaudited)

OPERATING EXPENSES	Fiscal Year Ending June 30, 2010	Fiscal Year Ending June 30, 2009
Salaries, Wages and Benefits	\$15,456,104	\$15,472,666
Rentals and Leases (Note D)	5,035,901	3,227,303
Package Agency Contracts	2,074,384	1,885,790
Depreciation	1,644,012	1,539,834
Data Processing	1,560,905	1,732,583
Maintenance and Repairs / Operating Supplies	1,459,829	1,390,105
Alcohol Education Media Campaign	1,067,141	1,551,581
Professional and Technical Services	943,288	1,110,826
Postage, Printing and Supplies	305,990	321,692
Utilities	232,811	241,104
Miscellaneous Other Expenses	189,459	73,539
Telephone	165,635	130,656
Insurance and Bonds	107,617	41,338
Travel Expense	56,150	66,782
Loss From Breakage and Damage	54,882	46,940
Claims Against Suppliers	7,023	56,472
Cash Over and Short	(12,236)	18,755
TOTAL OPERATING EXPENSES	<u>\$30,348,895</u>	<u>\$28,907,966</u>



Department of Alcoholic Beverage Control

NOTES TO FINANCIAL STATEMENT

(unaudited)

NOTE A ACCOUNTING POLICIES: The Utah Department of Alcoholic Beverage Control has been designated as an enterprise fund by the Division of State Finance. The administrative operating budget is subject to legislative controls. The transfer of profits to the general fund is determined by the department's internal accounting system, which is on an accrual basis in accordance with generally accepted accounting principles.

NOTE B RETAIL SALES: Sales are reported at published prices which include the school lunch transfer and sales tax which is added at the register. The current markup is as follows: distilled spirits and wine 86%; heavy beer 64.5%.

NOTE C SCHOOL LUNCH TRANSFER: The school lunch transfer, as required by state law, is 10% of gross retail sales which are transferred to the Utah State Board of Education for their school lunch program.

NOTE D RENTALS AND LEASES: Leases are the result of competitive bids or negotiations. A standard lease agreement has been developed. The more recent leases now provide for payment of taxes and sometimes insurance when they exceed those of a base period. None of the current leases contain provisions for minimum payment in case of cancellation by the state, but they all contain a provision in case of a change in the law that might have an impact upon the operation of the department. Also included is the interest expense on the annual bond payments for the state owned liquor stores.

NOTE E CASH: All cash receipts are deposited in bank accounts to the credit of the State Treasurer; then, depending on the particular account, these funds are transferred, generally on a daily basis, to the Liquor Control Fund.

NOTE F INVENTORIES: Inventories are valued at FIFO and consist of merchandise stored in our warehouse and at each of the 45 stores. It also includes consignment inventory at package agencies.

NOTE G PREPAID EXPENSES: Prepaid expenses consist of advance payments that have been made for insurance, dues and maintenance agreements that will be expended during subsequent periods.

NOTE H PROPERTY AND EQUIPMENT: Property and equipment are stated on the balance sheet at cost and are depreciated on the straight-line method over the estimated service lives of the assets.

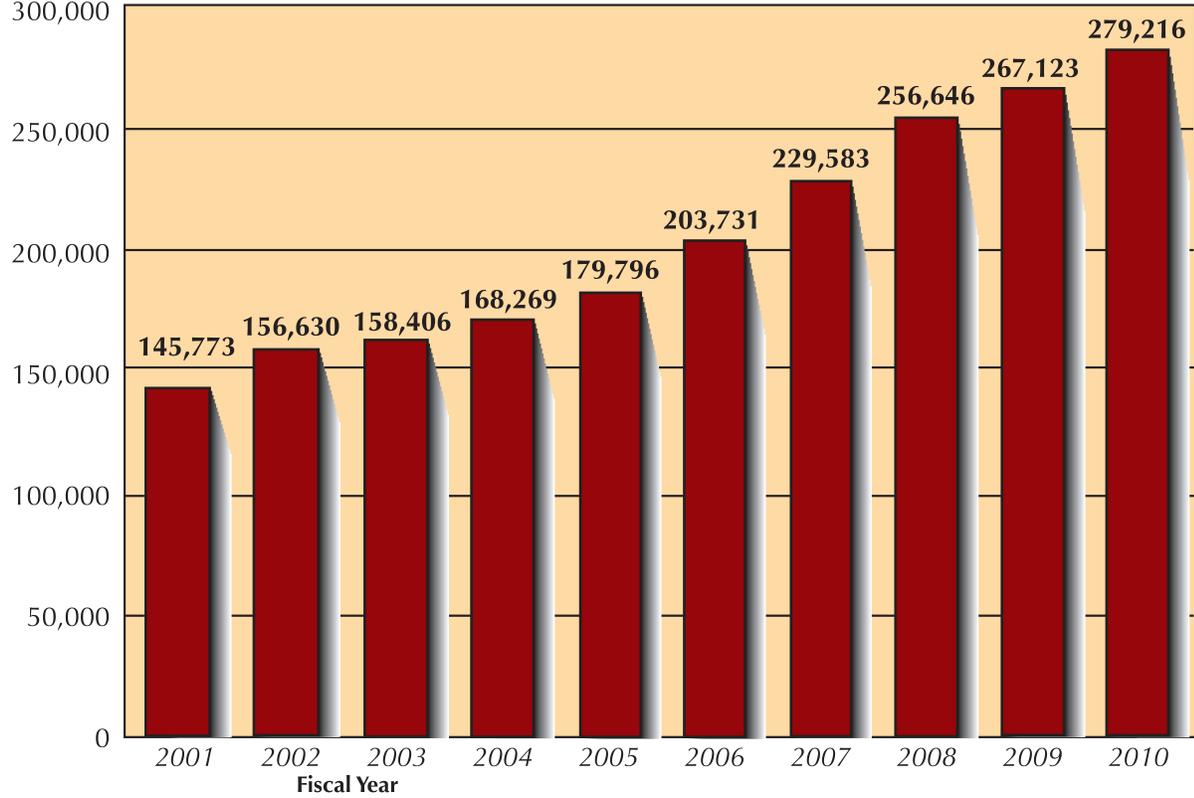
NOTE I ACCOUNTS PAYABLE: Accounts payable represent the current liabilities incurred for incoming freight, operating costs, and the purchase of merchandise.

NOTE J BONDS PAYABLE: Bonds payable represent the twenty year lease revenue bonds issued by the State of Utah for the construction of state owned liquor stores. Interest on the bonds varies and payments are paid to the Division of Facilities Construction and Management.

NOTE K FINANCING OF FIXED ASSETS/DUE TO GENERAL FUND: During the fiscal year, \$140,811 in fixed assets were purchased; therefore, that amount was withheld from the transfer to the General Fund and adjusted to the long term debt due to the General Fund. An amount equal to the depreciation reduces that debt.

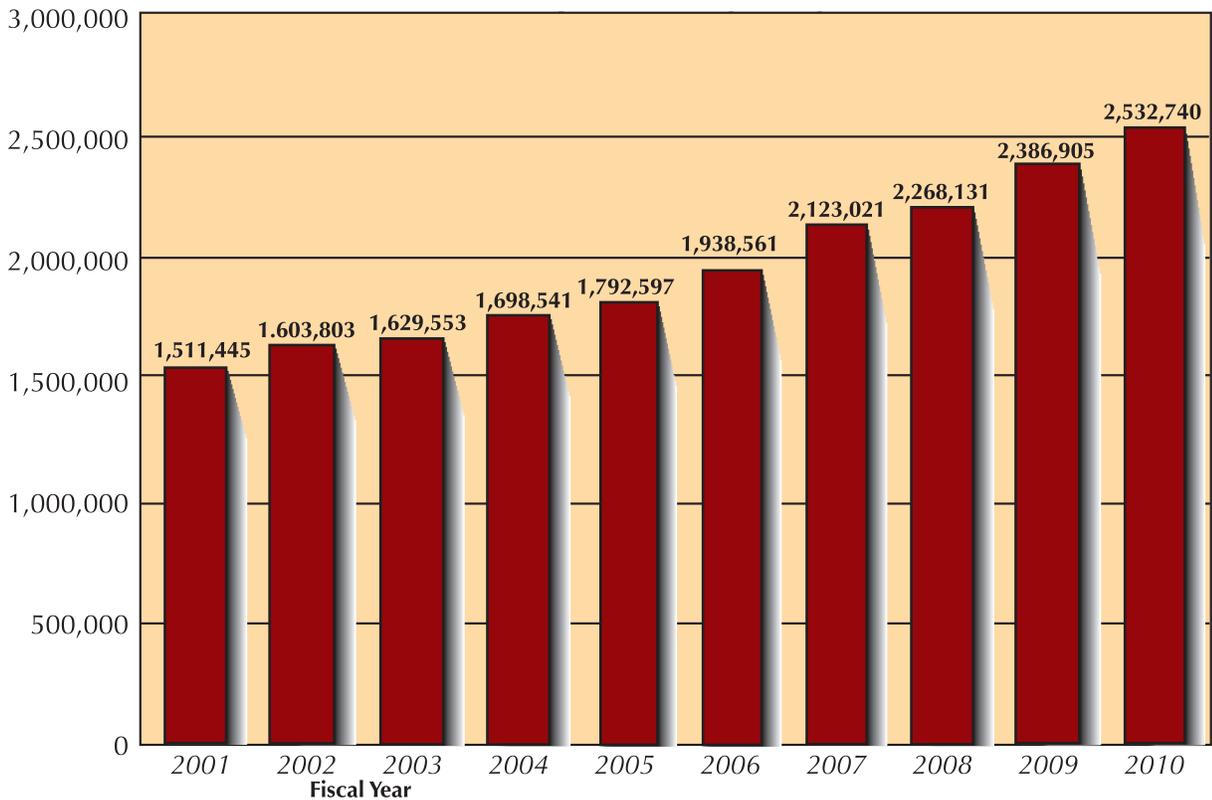
Dollars
(in 1,000's)

DABC RETAIL SALES

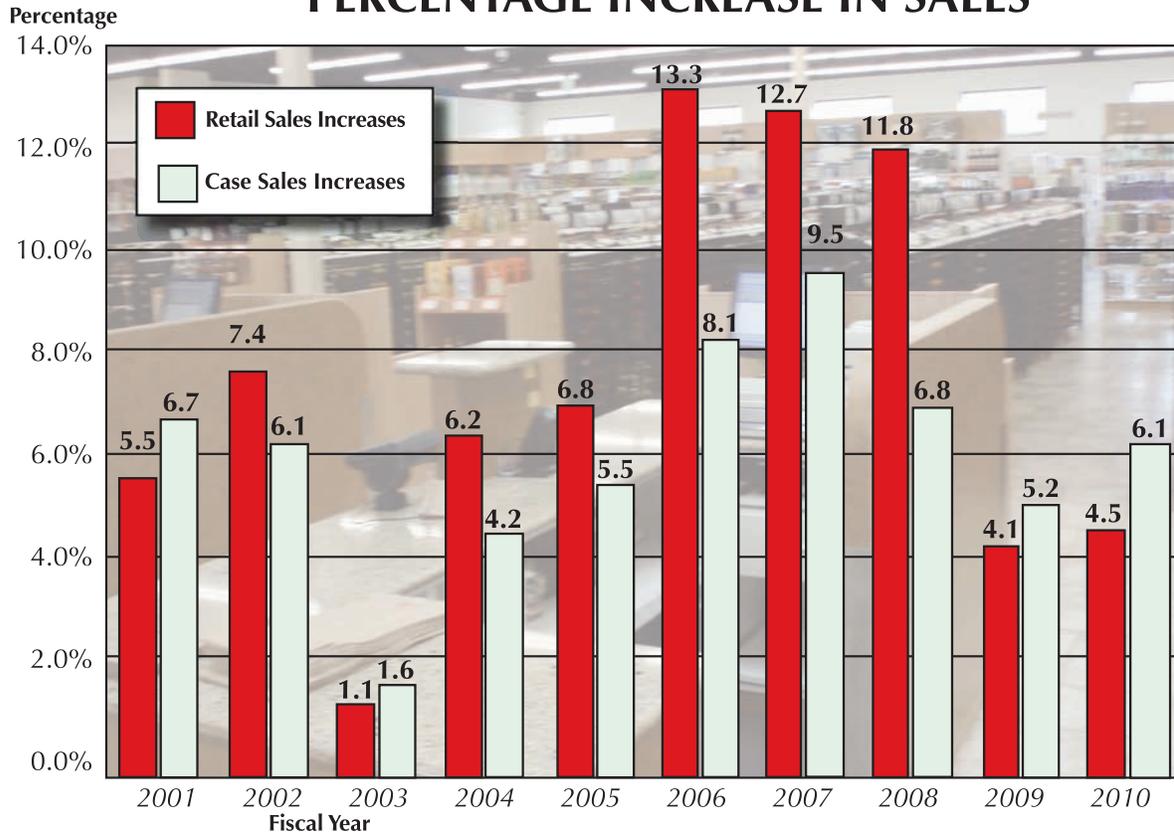


Number
of Cases

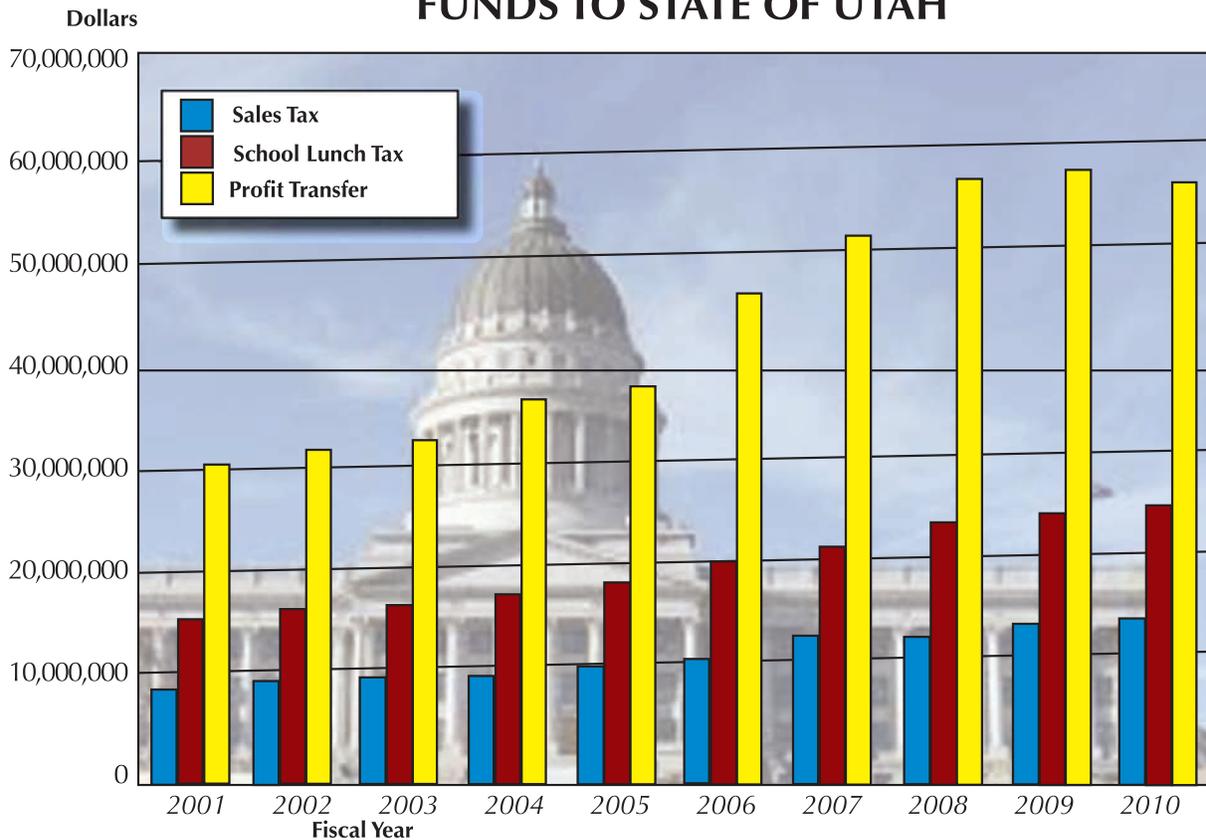
DABC CASE SALES



PERCENTAGE INCREASE IN SALES

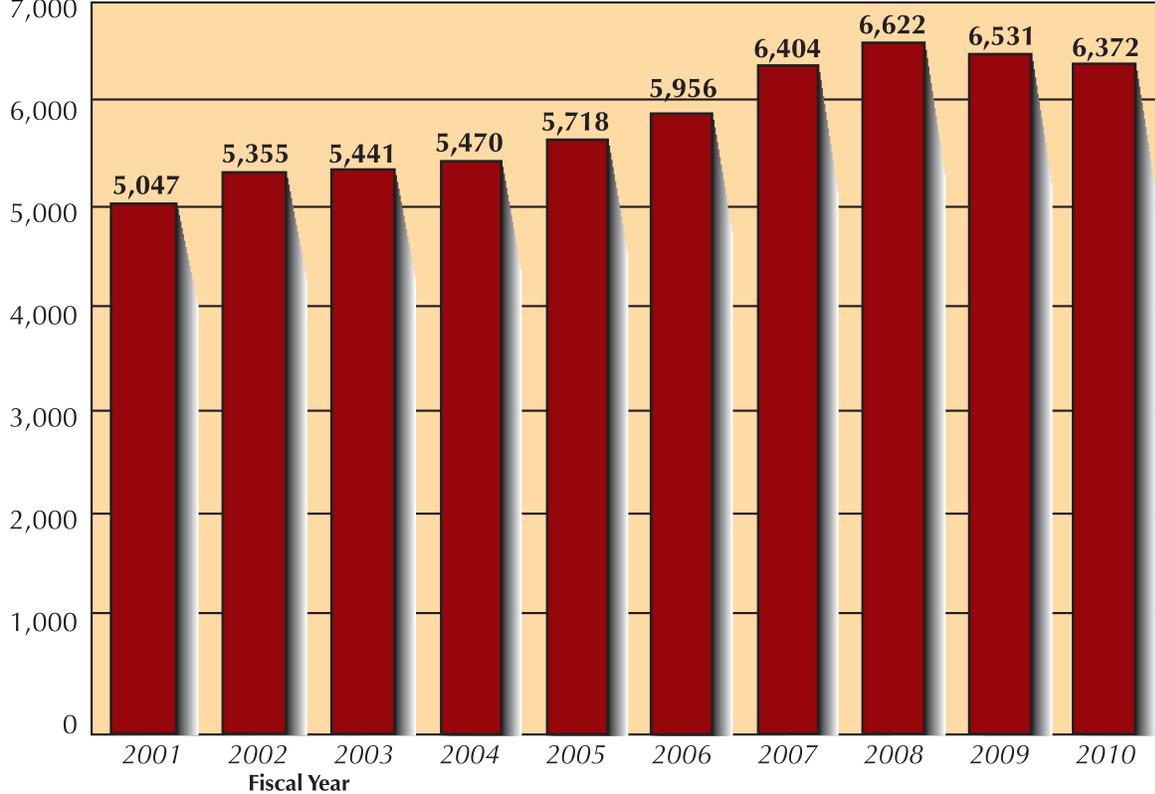


FUNDS TO STATE OF UTAH



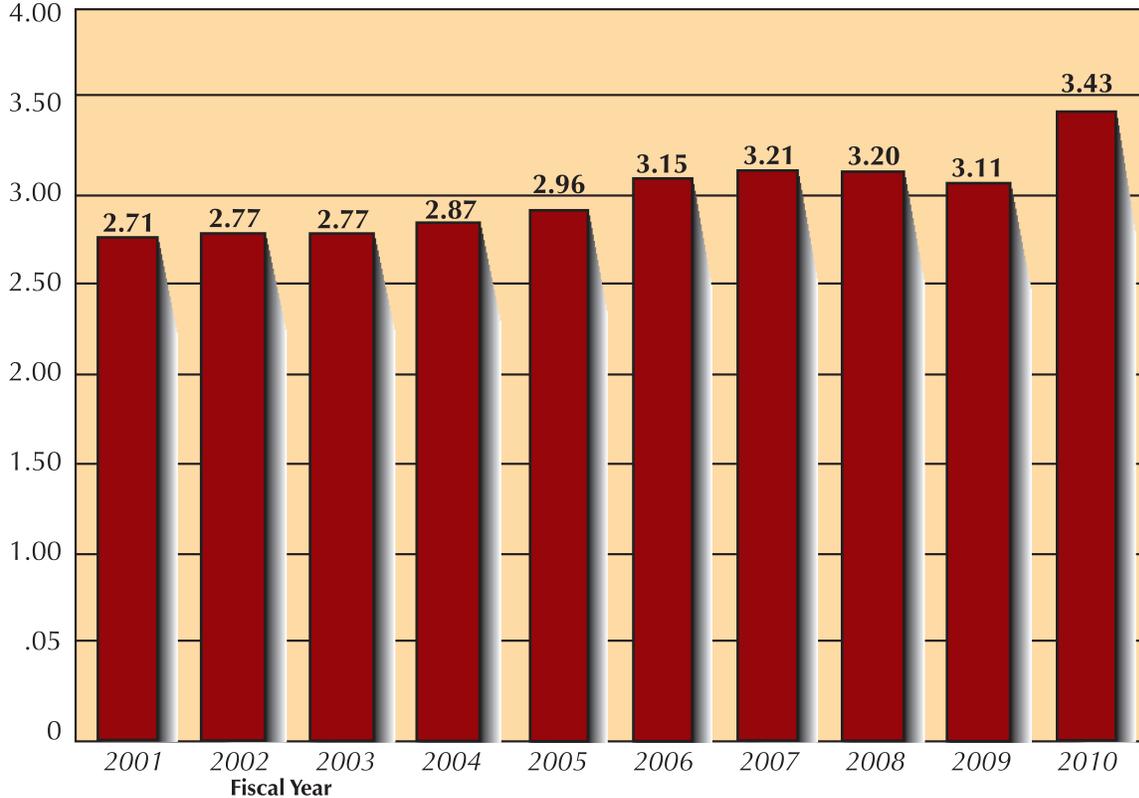
FTE PRODUCTIVITY

Case Sales
per FTE
7,000



MANHOURS PRODUCTIVITY

Case Sales
per Manhour
4.00

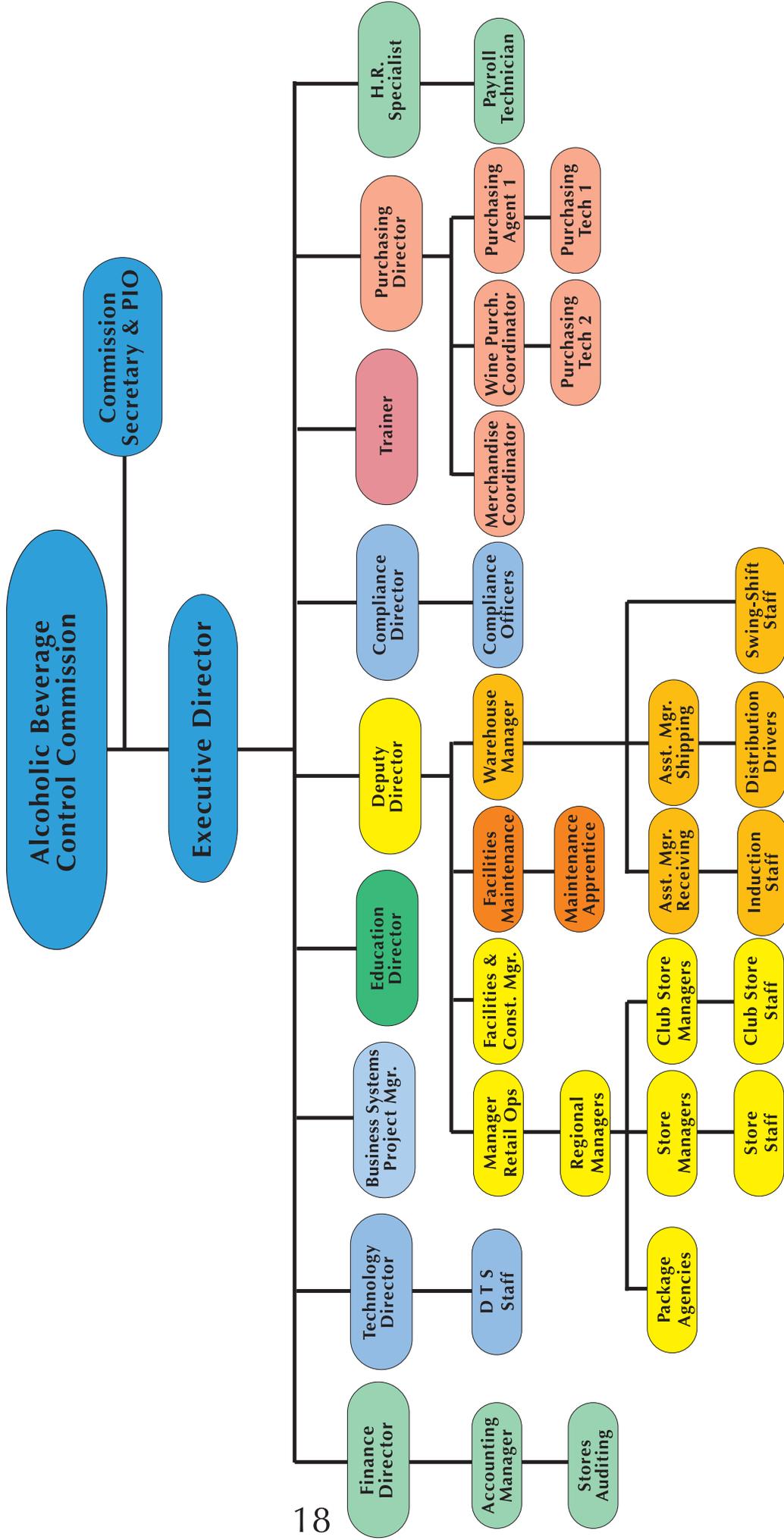


Department of Alcoholic Beverage Control
COMPARISON OF RETAIL SALES BY STORES

Store # and location	FY 2010	FY 2009	Inc/(Dec)	Percentage
Store #15 Cottonwood 7000 South	\$16,009,933	\$16,911,476	(\$901,543)	-5.33%
Store #33 Salt Lake City Club-Restaurant Warehouse	\$15,000,700	\$14,853,065	\$147,635	0.99%
Store #16 Sandy 9000 South	\$13,673,353	\$13,781,447	(\$108,094)	-0.78%
Store #38 Park City Snowcreek Drive	\$12,991,971	\$13,573,075	(\$581,104)	-4.28%
Store #02 Salt Lake City Sugarhouse	\$11,430,091	\$11,182,247	\$247,844	2.22%
Store #01 Salt Lake City 400 South	\$11,119,023	\$11,837,394	(\$718,371)	-6.07%
Store #26 Taylorsville 5400 South	\$10,178,946	\$5,024,669	\$5,154,277	102.58%
Store #09 Murray State Street	\$9,419,731	\$10,037,955	(\$618,224)	-6.16%
Store #31 Draper Minuteman Drive	\$8,313,158	\$7,806,556	\$506,602	6.49%
Store #41 Salt Lake City Harris Ave (Wine Store)	\$7,979,635	\$4,394,041	\$3,585,594	81.60%
Store #37 Snyderville Ute Blvd	\$7,735,250	\$6,679,829	\$1,055,421	15.80%
Store #30 Layton 600 North	\$7,705,754	\$7,622,905	\$82,849	1.09%
Store #35 Salt Lake City 300 East (Wine Store)	\$7,437,194	\$8,185,567	(\$748,373)	-9.14%
Store #34 Park City Club-Restaurant Warehouse	\$7,267,902	\$6,928,999	\$338,904	4.89%
Store #03 West Valley City Redwood Road	\$7,201,507	\$8,558,218	(\$1,356,712)	-15.85%
Store #19 Ogden Pacific Ave	\$6,324,321	\$6,499,261	(\$174,940)	-2.69%
Store #06 Logan 400 North	\$6,317,617	\$6,036,882	\$280,735	4.65%
Store #25 Olympus Cove 3300 South	\$6,292,307	\$5,443,364	\$848,943	15.60%
Store #21 Harrisville Wall Avenue	\$6,093,358	\$5,819,579	\$273,778	4.70%
Store #39 St. George 900 East	\$6,015,822	\$5,632,793	\$383,029	6.80%
Store #40 Riverton Market Center Drive	\$5,882,300	\$5,216,923	\$665,377	12.75%
Store #05 Provo Freedom Blvd	\$5,863,989	\$5,900,926	(\$36,938)	-0.63%
Store #24 Ogden Patterson Ave	\$5,152,565	\$5,106,535	\$46,030	0.90%
Store #08 Bountiful 500 West	\$5,002,820	\$4,776,591	\$226,229	4.74%
Store #23 Roy 1900 W	\$4,377,432	\$4,136,871	\$240,561	5.82%
Store #12 Salt Lake City 6th Ave	\$4,132,710	\$4,105,763	\$26,947	0.66%
Store #11 Magna 3500 South	\$3,883,377	\$4,441,160	(\$557,783)	-12.56%
Store #27 Moab 200 South	\$3,767,151	\$3,551,179	\$215,972	6.08%
Store #17 Orem State Street	\$3,735,345	\$3,720,801	\$14,543	0.39%
Store #04 Salt Lake City Foothill Blvd	\$3,725,157	\$3,829,948	(\$104,791)	-2.74%
Store #10 Tooele Main Street	\$3,558,860	\$3,340,804	\$218,056	6.53%
Store #13 Salt Lake City North Temple	\$3,400,615	\$2,331,486	\$1,069,129	45.86%
Store #29 Holladay Kentucky Ave	\$3,391,624	\$3,710,436	(\$318,812)	-8.59%
Store #18 Cedar City Providence Center Dr.	\$3,230,030	\$2,950,104	\$279,926	9.49%
Store #28 Vernal Main Street	\$3,033,861	\$3,421,932	(\$388,072)	-11.34%
Store #20 Salt Lake City Main Street	\$2,968,429	\$3,118,382	(\$149,954)	-4.81%
Store #32 St George Sunset St	\$2,720,376	\$3,183,280	(\$462,904)	-14.54%
Store #14 South Salt Lake City Miller Ave	\$2,530,407	\$2,481,775	\$48,632	1.96%
Store #07 Price 100 West	\$1,878,143	\$1,859,314	\$18,829	1.01%
Store #22 Brigham City 100 West	\$1,520,899	\$1,393,500	\$127,399	9.14%
Store #36 Park City Swede Alley	\$1,285,159	\$1,032,169	\$252,990	24.51%
Store #43 Heber City Gateway Drive	\$1,084,353	\$0	\$1,084,353	-
Store #42 Hurricane Foothills Canyon Road	\$833,823	\$0	\$833,823	-
Store #44 Pleasant Grove Pleasant Grove Blvd	\$660,056	\$0	\$660,056	-
TOTAL	\$262,127,050	\$250,419,200	\$11,707,851	4.68%

Totals on this page do not include package agency sales

**STATE OF UTAH
DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL
ORGANIZATIONAL CHART**



The Utah Department of Alcoholic Beverage Control's *ParentsEmpowered.org* is Utah's comprehensive statewide, state-sponsored underage drinking prevention campaign. Launched in September 2006, the campaign is raising public awareness and educating parents and communities about the negative consequences and lifelong implications of underage drinking. ParentsEmpowered.org is achieving this via a statewide professional media campaign. More than simply raising awareness, the campaign provides skills, tools, and information needed to help strengthen families and engage communities to take action to help prevent underage drinking.

Campaign Objectives

Primary: "Eliminate underage drinking in Utah." Alert parents about the dangers of underage drinking and teach skills to help prevent it.

Secondary: "Total community mobilization." Eliminating underage drinking in Utah can be a difficult task for parents to face alone. Creating a community network that supports parents and is working to change existing community norms, from a harmless "rite of passage" to establishing underage drinking as a serious threat to adolescent development and health.

INFORMATION TECHNOLOGY HIGHLIGHTS AND ACCOMPLISHMENTS

WAREHOUSE EXPANSION

The first phase of the AS/RS warehouse expansion and main warehouse reorganization project has been completed. In order to vacate sufficient space for the expansion and reorganization activities, it has been necessary to commission a 50,000 square foot satellite warehouse for the receiving and temporary storage of general listed products. The warehouse has been provided with the appropriate computer equipment, wireless scanner guns, and surveillance devices. In addition, the core DABC business applications have been modified to recognize and track product movements within the additional location.

WEBSITE REPLACEMENT

This project was launched with the collaboration of DABC division directors. The initial build of the site and navigation controls was implemented by the development staff and DTS web professionals from DTS Enterprise resources. Phase II will involve the maturing of site content and, ultimately, the migration of data update responsibilities to content providers within the business side of the DABC. The new DABC web site offers additional functionality for all users.





UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

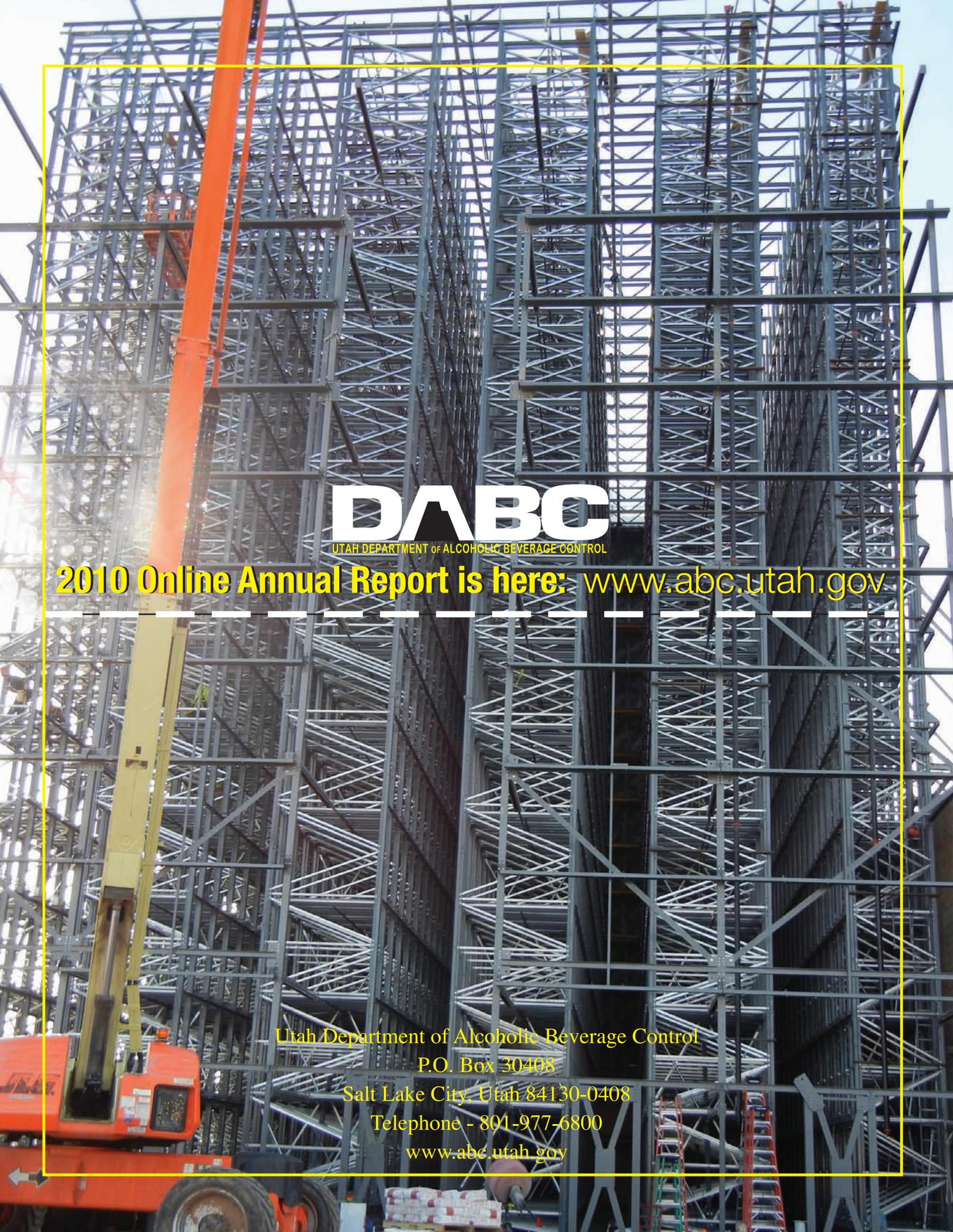
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