UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC														
	038177	**1000**	**TITOS HANDMADE VODKA 1000ml**	**1**	**$25.32**	**$13.39**	**$2,140,646.18**	**1.62%**	**41.29%**	**83,882**	**0.85%**	**37.37%**	**9,320**	
					$26.99	$14.28	$1,078,076.46	0.82%		39,954	0.406%		4,439	
					$23.99	$12.68	$848,190.49	0.64%		35,351	0.359%		3,928	
					$24.99	$13.21	$214,379.23	0.16%		8,577	0.087%		953	
	037997	**1000**	**SMIRNOFF VODKA 1000ml**	**1**	**$18.32**	**$9.67**	**$722,719.32**	**0.55%**	**-21.27%**	**39,520**	**0.40%**	**-22.99%**	**4,391**	
					$16.99	$8.96	$318,954.28	0.24%		18,772	0.191%		2,086	
					$19.99	$10.56	$306,171.28	0.23%		15,324	0.156%		1,703	
					$17.99	$9.49	$97,593.76	0.07%		5,424	0.055%		603	
	037987	**1000**	**SKYY VODKA 1000ml**	**1**	**$20.99**	**$11.09**	**$625,588.28**	**0.47%**	**2.34%**	**30,172**	**0.31%**	**1.42%**	**3,352**	
					$18.99	$10.02	$288,648.00	0.22%		15,200	0.155%		1,689	
					$22.99	$12.15	$264,461.81	0.20%		11,519	0.117%		1,280	
					$20.99	$11.09	$72,478.47	0.05%		3,453	0.035%		384	
	035317	**1000**	**BARTON VODKA 1000ml**	**1**	**$7.62**	**$3.97**	**$588,933.34**	**0.45%**	**-6.04%**	**77,086**	**0.78%**	**-3.33%**	**8,565**	
					$7.59	$3.96	$292,776.26	0.22%		38,574	0.392%		4,286	
					$7.79	$4.06	$199,961.51	0.15%		25,669	0.261%		2,852	
					$7.49	$3.90	$96,195.57	0.07%		12,843	0.131%		1,427	
	034510	**1000**	**MONOPOLOWA POTATO VODKA 1000ml**	**1**	**$15.99**	**$8.43**	**$540,023.70**	**0.41%**	**18.14%**	**33,430**	**0.34%**	**18.17%**	**3,714**	
					$16.99	$8.96	$232,870.88	0.18%		13,712	0.139%		1,524	
					$14.99	$8.96	$140,633.19	0.11%		9,381	0.095%		1,042	
					$16.99	$7.89	$98,270.16	0.07%		5,784	0.059%		643	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	034510				$14.99	$7.89	$68,249.47	0.05%		4,553	0.046%		506	
	034007	1000	ABSOLUT VODKA 1000ml	1	$24.49	$12.95	$528,720.51	0.40%	13.60%	20,993	0.21%	15.33%	2,333	
					$26.99	$14.28	$286,173.31	0.22%		10,613	0.108%		1,179	
					$21.99	$11.62	$99,240.87	0.08%		4,513	0.046%		501	
					$23.99	$12.68	$79,406.90	0.06%		3,310	0.034%		368	
					$24.99	$13.21	$63,899.43	0.05%		2,557	0.026%		284	
	034422	1000	GREY GOOSE VODKA 1000ml	1	$42.49	$22.45	$476,832.39	0.36%	-6.44%	10,761	0.11%	-8.45%	1,196	
					$44.99	$23.78	$418,407.00	0.32%		9,300	0.095%		1,033	
					$39.99	$21.12	$58,425.39	0.04%		1,461	0.015%		162	
	038067	1000	TAAKA VODKA 1000ml	1	$7.44	$3.88	$472,970.79	0.36%	-2.32%	64,031	0.65%	1.29%	7,115	
					$7.29	$3.80	$316,495.35	0.24%		43,415	0.441%		4,824	
					$7.59	$3.96	$156,475.44	0.12%		20,616	0.210%		2,291	
	034457	1000	KETEL ONE 1000ml	1	$28.32	$14.99	$419,245.45	0.32%	-9.69%	14,555	0.15%	-11.16%	1,617	
					$29.99	$15.88	$244,853.34	0.19%		8,166	0.083%		907	
					$26.99	$14.28	$119,865.59	0.09%		4,441	0.045%		493	
					$27.99	$14.81	$54,526.52	0.04%		1,948	0.020%		216	
	034747	1000	STOLICHNAYA VODKA 1000ml	1	$24.24	$12.82	$259,364.24	0.20%	-6.27%	10,476	0.11%	-5.19%	1,164	
					$26.99	$14.28	$123,722.16	0.09%		4,584	0.047%		509	
					$22.99	$12.15	$53,497.73	0.04%		2,327	0.024%		259	
					$21.99	$11.62	$50,906.85	0.04%		2,315	0.024%		257	
					$24.99	$13.21	$31,237.50	0.02%		1,250	0.013%		139	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	035287	1000	BARON ROTHSCHILD VODKA 1000ml	1	$7.85	$4.10	$195,543.50	0.15%	-4.59%	24,910	0.25%	-4.59%	2,768	
					$7.85	$4.10	$195,543.50	0.15%		24,910	0.253%		2,768	
	037477	1000	POTTERS VODKA 1000ml	1	$7.63	$3.98	$129,670.95	0.10%	-15.45%	17,013	0.17%	-15.45%	1,890	
					$7.63	$3.98	$129,670.95	0.10%		17,013	0.173%		1,890	
	037417	1000	POPOV VODKA 1000ml	1	$11.99	$6.30	$103,809.42	0.08%	2.75%	8,658	0.09%	0.52%	962	
					$11.99	$6.30	$103,809.42	0.08%		8,658	0.088%		962	
	034819	1000	SVEDKA 80 PROOF 1000ml	1	$18.09	$9.54	$81,291.67	0.06%	871.23%	4,516	0.05%	876.54%	502	
					$17.99	$9.49	$76,619.41	0.06%		4,259	0.043%		473	
					$18.18	$9.59	$4,672.26	0.00%		257	0.003%		29	
	036283	1000	WYBOROWA VODKA 1000 ml	1	$16.99	$8.15	$76,114.79	0.06%	27.55%	4,521	0.05%	30.16%	502	
					$16.99	$8.47	$50,754.12	0.04%		2,988	0.030%		332	
					$14.99	$8.47	$9,323.78	0.01%		622	0.006%		69	
					$16.99	$7.41	$5,980.48	0.00%		352	0.004%		39	
					$17.99	$9.00	$5,109.16	0.00%		284	0.003%		32	
					$17.99	$7.41	$4,947.25	0.00%		275	0.003%		31	
	035318	1750	BARTON VODKA 1750ml	1	$11.26	$5.83	$3,047,932.88	2.31%	-3.30%	269,802	2.74%	-0.44%	52,462	
					$11.29	$5.85	$1,514,771.83	1.15%		134,167	1.364%		26,088	
					$11.49	$5.96	$976,029.54	0.74%		84,946	0.864%		16,517	
					$10.99	$5.69	$557,131.51	0.42%		50,689	0.515%		9,856	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	**038178**	**1750**	**TITOS HANDMADE VODKA 1750ml**	**1**	**$40.32**	**$21.30**	**$2,304,612.42**	**1.75%**	**31.01%**	**56,058**	**0.57%**	**25.55%**	**10,900**	
					$41.99	$22.18	$1,590,989.05	1.21%		37,895	0.385%		7,368	
					$38.99	$20.59	$501,324.44	0.38%		12,856	0.131%		2,500	
					$39.99	$21.12	$212,298.93	0.16%		5,307	0.054%		1,032	
	037998	**1750**	**SMIRNOFF VODKA 1750ml**	**1**	**$23.74**	**$12.48**	**$2,290,406.58**	**1.74%**	**8.20%**	**94,742**	**0.96%**	**8.74%**	**18,422**	
					$25.99	$13.67	$1,123,979.09	0.85%		43,291	0.440%		8,418	
					$21.99	$11.55	$610,430.50	0.46%		27,750	0.282%		5,396	
					$22.99	$12.08	$295,647.48	0.22%		12,852	0.131%		2,499	
					$23.99	$12.61	$260,349.51	0.20%		10,849	0.110%		2,110	
	038068	**1750**	**TAAKA VODKA 1750ml**	**1**	**$11.23**	**$5.82**	**$1,739,747.16**	**1.32%**	**-0.64%**	**154,484**	**1.57%**	**0.97%**	**30,039**	
					$11.25	$5.83	$876,903.43	0.66%		77,945	0.792%		15,156	
					$11.45	$5.94	$539,180.50	0.41%		47,090	0.479%		9,156	
					$10.99	$5.69	$323,663.23	0.25%		29,449	0.299%		5,726	
	037988	**1750**	**SKYY VODKA 1750ml**	**1**	**$28.32**	**$14.91**	**$1,695,931.14**	**1.29%**	**9.21%**	**58,886**	**0.60%**	**9.08%**	**11,450**	
					$29.99	$15.80	$1,015,363.30	0.77%		33,870	0.344%		6,586	
					$26.99	$14.20	$532,476.74	0.40%		19,726	0.201%		3,836	
					$27.99	$14.73	$148,091.10	0.11%		5,290	0.054%		1,029	
	034821	**1750**	**SVEDKA VODKA 1750ml**	**1**	**$22.66**	**$11.90**	**$1,360,688.63**	**1.03%**	**8.16%**	**58,437**	**0.59%**	**10.07%**	**11,363**	
					$24.99	$13.14	$857,801.61	0.65%		34,339	0.349%		6,677	
					$19.99	$10.48	$340,899.48	0.26%		17,052	0.173%		3,316	
					$22.99	$12.08	$161,987.54	0.12%		7,046	0.072%		1,370	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	**038088**	**1750**	**PLATINUM 7X VODKA 1750ml**	**1**	**$20.32**	**$10.66**	**$1,298,351.10**	**0.98%**	**26.98%**	**63,490**	**0.65%**	**26.96%**	**12,345**	
					$22.99	$12.08	$629,915.90	0.48%		27,410	0.279%		5,330	
					$16.99	$8.88	$379,198.98	0.29%		22,302	0.227%		4,337	
					$20.99	$11.01	$289,236.22	0.22%		13,778	0.140%		2,679	
	075176	**1750**	**KAMCHATKA VODKA & LIQUEUR 1750ml**	**1**	**$11.29**	**$5.86**	**$1,028,970.60**	**0.78%**	**4.49%**	**91,140**	**0.93%**	**5.89%**	**17,722**	
					$11.29	$5.86	$1,028,970.60	0.78%		91,140	0.927%		17,722	
	037478	**1750**	**POTTERS VODKA 1750ml**	**1**	**$12.99**	**$6.76**	**$885,953.10**	**0.67%**	**5.42%**	**67,990**	**0.69%**	**5.36%**	**13,220**	
					$13.99	$7.29	$461,883.59	0.35%		33,041	0.336%		6,425	
					$11.99	$6.22	$360,587.38	0.27%		30,062	0.306%		5,845	
					$12.99	$6.76	$63,482.13	0.05%		4,887	0.050%		950	
	035418	**1750**	**BURNETTS VODKA 1750ml**	**1**	**$15.32**	**$8.00**	**$881,452.81**	**0.67%**	**0.38%**	**56,119**	**0.57%**	**0.25%**	**10,912**	
					$16.99	$8.88	$515,696.28	0.39%		30,372	0.309%		5,906	
					$13.99	$7.29	$284,303.86	0.22%		20,314	0.207%		3,950	
					$14.99	$7.82	$81,452.67	0.06%		5,433	0.055%		1,056	
	036971	**1750**	**NEW AMSTERDAM VODKA 1750ml**	**1**	**$22.66**	**$11.90**	**$812,268.49**	**0.62%**	**23.46%**	**36,351**	**0.37%**	**21.27%**	**7,068**	
					$24.99	$13.14	$376,064.46	0.29%		15,054	0.153%		2,927	
					$19.99	$10.48	$357,181.40	0.27%		17,860	0.182%		3,473	
					$22.99	$12.08	$79,022.63	0.06%		3,437	0.035%		668	
	038170	**1750**	**360 VODKA 1750ml**	**1**	**$23.32**	**$12.26**	**$795,549.38**	**0.60%**	**12.15%**	**33,562**	**0.34%**	**12.18%**	**6,526**	
					$24.99	$13.14	$445,842.57	0.34%		17,843	0.181%		3,469	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	038170				$21.99	$11.55	$258,608.43	0.20%		11,757	0.120%		2,286	
					$22.99	$12.08	$91,098.38	0.07%		3,962	0.040%		770	
	034578	**1750**	**PINNACLE VODKA 1750ml**	**1**	**$22.49**	**$11.81**	**$738,166.77**	**0.56%**	**6.59%**	**32,123**	**0.33%**	**6.78%**	**6,246**	
					$24.99	$13.14	$403,769.37	0.31%		16,163	0.164%		3,143	
					$19.99	$10.48	$198,450.74	0.15%		9,926	0.101%		1,930	
					$22.99	$12.08	$74,924.41	0.06%		3,259	0.033%		634	
					$21.99	$11.55	$61,022.25	0.05%		2,775	0.028%		540	
	037888	**1750**	**SEAGRAMS EXTRA SMOOTH VODKA 1750ml**	**1**	**$20.28**	**$11.09**	**$646,064.82**	**0.49%**	**5.87%**	**32,354**	**0.33%**	**4.66%**	**6,291**	
					$22.99	$12.08	$183,031.71	0.14%		7,977	0.081%		1,551	
					$16.99	$12.08	$101,090.50	0.08%		5,950	0.060%		1,157	
					$16.99	$9.95	$99,119.66	0.08%		5,834	0.059%		1,134	
					$22.99	$8.89	$76,200.62	0.06%		3,338	0.034%		649	
					$20.00	$12.08	$75,760.00	0.06%		3,788	0.039%		737	
					$18.99	$12.08	$70,376.94	0.05%		3,706	0.038%		721	
					$22.99	$10.49	$40,485.39	0.03%		1,761	0.018%		342	
	034515	**1750**	**MONOPOLOWA POTATO VODKA 1750ml**	**1**	**$26.99**	**$14.20**	**$589,434.35**	**0.45%**	**9.22%**	**21,747**	**0.22%**	**7.64%**	**4,229**	
					$27.99	$14.73	$196,705.71	0.15%		7,029	0.071%		1,367	
					$25.99	$14.73	$191,400.37	0.15%		7,363	0.075%		1,432	
					$27.99	$13.67	$142,332.96	0.11%		5,086	0.052%		989	
					$25.99	$13.67	$58,995.31	0.04%		2,269	0.023%		441	
	035288	**1750**	**BARON ROTHSCHILD VODKA 1750ml**	**1**	**$13.50**	**$7.03**	**$538,285.50**	**0.41%**	**-7.28%**	**39,873**	**0.41%**	**-7.28%**	**7,753**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	035288				$13.50	$7.03	$538,285.50	0.41%		39,873	0.405%		7,753	
	034458	1750	KETEL ONE VODKA 1750ml	1	$44.39	$23.46	$535,275.09	0.41%	18.83%	12,091	0.12%	24.32%	2,351	
					$42.99	$22.72	$172,475.88	0.13%		4,012	0.041%		780	
					$47.99	$25.38	$127,589.41	0.10%		2,659	0.027%		517	
					$44.99	$23.78	$109,027.76	0.08%		2,424	0.025%		471	
					$39.99	$21.12	$77,570.61	0.06%		1,939	0.020%		377	
					$45.99	$24.31	$48,611.43	0.04%		1,057	0.011%		206	
	037418	1750	POPOV VODKA 1750ml	1	$16.49	$8.62	$511,833.50	0.39%	1.58%	29,050	0.30%	2.26%	5,649	
					$17.99	$9.42	$458,888.76	0.35%		25,524	0.259%		4,963	
					$14.99	$7.82	$52,944.74	0.04%		3,526	0.036%		686	
	035338	1750	BEYOND VODKA 1750ml	1	$20.32	$10.66	$475,072.27	0.36%	17.51%	23,073	0.23%	17.08%	4,486	
					$21.99	$11.54	$251,844.45	0.19%		11,455	0.116%		2,227	
					$18.99	$9.95	$172,029.42	0.13%		9,058	0.092%		1,761	
					$19.99	$10.48	$51,198.40	0.04%		2,560	0.026%		498	
	034008	1750	ABSOLUT VODKA 1750ml	1	$42.33	$22.36	$456,015.73	0.35%	-2.84%	10,651	0.11%	-2.29%	2,071	
					$44.99	$23.78	$255,750.17	0.19%		5,689	0.058%		1,106	
					$39.99	$21.12	$161,709.56	0.12%		4,044	0.041%		786	
					$42.00	$22.19	$38,556.00	0.03%		918	0.009%		179	
	036117	1750	FIVE WIVES VODKA 1750ml	1	$36.42	$23.52	$431,277.33	0.33%	1.91%	12,567	0.13%	0.77%	2,444	
					$30.99	$26.01	$153,603.45	0.12%		4,955	0.050%		963	
					$38.99	$26.01	$112,840.01	0.09%		2,899	0.029%		564	
					$30.99	$20.64	$65,043.04	0.05%		2,096	0.021%		408	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	036117				$36.99	$26.01	$41,510.78	0.03%		1,122	0.011%		218	
					$38.99	$20.64	$22,926.12	0.02%		588	0.006%		114	
					$38.99	$24.67	$18,754.19	0.01%		481	0.005%		94	
					$38.99	$20.65	$16,599.74	0.01%		426	0.004%		83	
	036908	**1750**	**MCCORMICK VODKA 1750ml**	**1**	**$14.99**	**$7.83**	**$406,496.41**	**0.31%**	**0.25%**	**26,959**	**0.27%**	**-0.10%**	**5,242**	
					$15.99	$8.36	$234,873.06	0.18%		14,694	0.149%		2,857	
					$13.99	$7.29	$171,623.35	0.13%		12,265	0.125%		2,385	
	035948	**1750**	**FLEISCHMANNS ROYAL VODKA 1750ml**	**1**	**$12.99**	**$6.76**	**$404,062.25**	**0.31%**	**6.95%**	**32,675**	**0.33%**	**9.63%**	**6,353**	
					$10.99	$5.69	$212,096.01	0.16%		19,299	0.196%		3,753	
					$14.99	$7.82	$136,483.95	0.10%		9,105	0.093%		1,770	
					$12.99	$6.76	$55,482.29	0.04%		4,271	0.043%		830	
	035296	**1750**	**TENURE VODKA 1750ml**	**1**	**$22.99**	**$12.08**	**$338,674.94**	**0.26%**	**-8.17%**	**14,906**	**0.15%**	**-9.43%**	**2,898**	
					$20.99	$11.01	$155,682.83	0.12%		7,417	0.075%		1,442	
					$24.99	$13.14	$135,170.91	0.10%		5,409	0.055%		1,052	
					$22.99	$12.08	$47,821.20	0.04%		2,080	0.021%		404	
	034425	**1750**	**GREY GOOSE VODKA 1750ml**	**1**	**$62.49**	**$33.09**	**$335,686.90**	**0.25%**	**9.71%**	**5,310**	**0.05%**	**9.93%**	**1,033**	
					$64.99	$34.42	$222,975.69	0.17%		3,431	0.035%		667	
					$59.99	$31.76	$112,711.21	0.09%		1,879	0.019%		365	
	034748	**1750**	**STOLICHNAYA VODKA 1750ml**	**1**	**$40.49**	**$21.39**	**$269,731.16**	**0.20%**	**-2.97%**	**6,584**	**0.07%**	**-3.10%**	**1,280**	
					$42.99	$22.72	$168,791.73	0.13%		3,927	0.040%		764	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	**034748**				$37.99	$20.05	$100,939.43	0.08%		2,657	0.027%		517	
	037338	**1750**	**UV SILVER VODKA 1750 ml**	**1**	**$19.59**	**$10.27**	**$266,001.37**	**0.20%**	**-16.56%**	**13,081**	**0.13%**	**-16.57%**	**2,544**	
					$22.99	$12.08	$124,500.83	0.09%		5,417	0.055%		1,053	
					$17.99	$9.42	$44,975.00	0.03%		2,500	0.025%		486	
					$16.99	$8.88	$38,023.62	0.03%		2,238	0.023%		435	
					$19.99	$10.48	$36,141.92	0.03%		1,808	0.018%		352	
					$20.00	$10.48	$22,360.00	0.02%		1,118	0.011%		217	
	039128	**1750**	**BARON ROTHSCHILD VODKA 100PR 1750ml**	**1**	**$17.25**	**$9.02**	**$261,924.00**	**0.20%**	**-5.82%**	**15,184**	**0.15%**	**-5.82%**	**2,952**	
					$17.25	$9.02	$261,924.00	0.20%		15,184	0.154%		2,952	
	034368	**1750**	**FRIS VODKA 1750ml**	**1**	**$18.32**	**$9.59**	**$253,997.24**	**0.19%**	**28.94%**	**13,876**	**0.14%**	**32.27%**	**2,698**	
					$16.99	$8.88	$116,381.50	0.09%		6,850	0.070%		1,332	
					$19.99	$10.48	$112,123.91	0.08%		5,609	0.057%		1,091	
					$17.99	$9.42	$25,491.83	0.02%		1,417	0.014%		276	
	037741	**1750**	**SALT CITY VODKA 1750ml**	**1**	**$35.70**	**$23.71**	**$156,939.56**	**0.12%**	**13.25%**	**4,444**	**0.05%**	**16.31%**	**864**	
					$37.99	$25.34	$45,436.04	0.03%		1,196	0.012%		233	
					$34.99	$25.34	$33,835.33	0.03%		967	0.010%		188	
					$29.99	$25.34	$24,621.79	0.02%		821	0.008%		160	
					$34.99	$23.33	$17,669.95	0.01%		505	0.005%		98	
					$35.99	$23.33	$16,267.48	0.01%		452	0.005%		88	
					$37.99	$23.33	$11,017.10	0.01%		290	0.003%		56	
					$37.99	$19.97	$8,091.87	0.01%		213	0.002%		41	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ADF VODKA - BASIC	**034919**	**1750**	**THREE OLIVES VODKA 1750ml**	**1**	**$27.99**	**$14.73**	**$150,350.48**	**0.11%**	**-4.31%**	**5,352**	**0.05%**	**-3.85%**	**1,041**	
					$29.99	$15.80	$78,639.73	0.06%		2,627	0.027%		511	
					$25.99	$13.67	$59,283.19	0.04%		2,281	0.023%		444	
					$27.99	$14.73	$12,427.56	0.01%		444	0.005%		86	
	034158	**1750**	**BELVEDERE VODKA 1750ml**	**1**	**$54.99**	**$29.10**	**$147,393.18**	**0.11%**	**1.44%**	**2,682**	**0.03%**	**1.91%**	**522**	
					$59.99	$31.76	$79,906.68	0.06%		1,332	0.014%		259	
					$49.99	$26.44	$67,486.50	0.05%		1,350	0.014%		263	
	036188	**1750**	**GORDONS VODKA 1750ml**	**1**	**$19.99**	**$10.48**	**$118,060.94**	**0.09%**	**-15.43%**	**5,906**	**0.06%**	**-15.37%**	**1,148**	
					$19.99	$10.48	$118,060.94	0.09%		5,906	0.060%		1,148	
	034328	**1750**	**FINLANDIA VODKA 1750ml**	**1**	**$30.12**	**$15.87**	**$112,544.38**	**0.09%**	**3.58%**	**3,612**	**0.04%**	**2.34%**	**702**	
					$32.49	$17.13	$67,611.69	0.05%		2,081	0.021%		405	
					$29.49	$15.53	$22,264.95	0.02%		755	0.008%		147	
					$28.49	$15.00	$11,481.47	0.01%		403	0.004%		78	
					$29.99	$15.80	$11,186.27	0.01%		373	0.004%		73	
	041838	**1750**	**EVERCLEAR ALCOHOL 190PR 1750ml**	**L**	**$34.99**	**$18.46**	**$94,752.92**	**0.07%**	**212.36%**	**2,708**	**0.03%**	**207.53%**	**527**	
					$34.99	$18.46	$94,752.92	0.07%		2,708	0.028%		527	
	036639	**1750**	**KID CURRY VODKA 1750 ml**	**1**	**$32.99**	**$21.99**	**$53,546.07**	**0.04%**	**225.34%**	**1,593**	**0.02%**	**248.36%**	**310**	
					$35.99	$24.00	$31,599.22	0.02%		878	0.009%		171	
					$29.99	$19.97	$13,075.64	0.01%		436	0.004%		85	
					$29.99	$24.00	$5,848.05	0.00%		195	0.002%		38	
					$35.99	$19.97	$3,023.16	0.00%		84	0.001%		16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	035553	1750	CRYSTAL HEAD VODKA 1750ml	X	$99.99	$52.37	$799.92	0.00%	-92.48%	8	0.00%	-92.45%	2	
					$99.99	$52.37	$799.92	0.00%		8	0.000%		2	
	041833	200	EVERCLEAR ALCOHOL 200ml	1	$6.49	$3.43	$372,389.71	0.28%	-17.21%	57,379	0.58%	-20.33%	1,275	
					$6.49	$3.43	$372,389.71	0.28%		57,379	0.583%		1,275	
	037993	200	SMIRNOFF VODKA 200ml	1	$5.49	$2.90	$298,573.65	0.23%	-1.87%	54,385	0.55%	-6.69%	1,209	
					$5.49	$2.90	$298,573.65	0.23%		54,385	0.553%		1,209	
	035314	375	BARTON VODKA 375ml	1	$3.22	$1.67	$1,034,640.00	0.78%	9.43%	320,140	3.25%	9.92%	13,339	
					$3.24	$1.68	$867,425.76	0.66%		267,724	2.722%		11,155	
					$3.19	$1.65	$167,214.24	0.13%		52,416	0.533%		2,184	
	037994	375	SMIRNOFF VODKA 375ml	1	$7.99	$4.21	$683,936.01	0.52%	-2.33%	85,599	0.87%	-2.25%	3,567	
					$7.99	$4.21	$683,936.01	0.52%		85,599	0.870%		3,567	
	038064	375	TAAKA VODKA 375ml	1	$3.22	$1.67	$561,194.82	0.43%	10.27%	173,668	1.77%	9.71%	7,236	
					$3.24	$1.68	$465,931.44	0.35%		143,806	1.462%		5,992	
					$3.19	$1.65	$95,263.38	0.07%		29,862	0.304%		1,244	
	075172	375	KAMCHATKA VODKA & LIQUEUR 375ml	1	$3.25	$1.69	$419,662.75	0.32%	0.80%	129,127	1.31%	0.80%	5,380	
					$3.25	$1.69	$419,662.75	0.32%		129,127	1.313%		5,380	
	039864	375	SMIRNOFF VODKA 100PR 375ml	1	$9.99	$5.28	$389,430.18	0.30%	20.74%	38,982	0.40%	17.72%	1,624	
					$9.99	$5.28	$389,430.18	0.30%		38,982	0.396%		1,624	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	035284	375	BARON ROTHSCHILD VODKA 375ml	1	$3.39	$1.76	$277,929.15	0.21%	-17.94%	81,985	0.83%	-17.94%	3,416	
					$3.39	$1.76	$277,929.15	0.21%		81,985	0.834%		3,416	
	038174	375	TITOS HANDMADE VODKA 375ml	1	$12.99	$6.83	$262,396.34	0.20%	31.31%	20,200	0.21%	27.31%	842	
					$12.99	$6.83	$262,396.34	0.20%		20,200	0.205%		842	
	036482	375	SVEDKA VODKA 375ml	1	$7.99	$4.21	$218,526.50	0.17%	16.15%	27,350	0.28%	16.15%	1,140	
					$7.99	$4.21	$218,526.50	0.17%		27,350	0.278%		1,140	
	037414	375	POPOV VODKA 375ml	1	$4.99	$2.62	$206,316.54	0.16%	-5.83%	41,346	0.42%	-5.74%	1,723	
					$4.99	$2.62	$206,316.54	0.16%		41,346	0.420%		1,723	
	034423	375	GREY GOOSE VODKA 375ml	1	$18.49	$9.76	$201,115.73	0.15%	0.41%	10,877	0.11%	-0.84%	453	
					$18.49	$9.76	$201,115.73	0.15%		10,877	0.111%		453	
	034004	375	ABSOLUT VODKA 375ml	1	$12.99	$6.87	$183,444.78	0.14%	15.29%	14,122	0.14%	15.29%	588	
					$12.99	$6.87	$183,444.78	0.14%		14,122	0.144%		588	
	037984	375	SKYY VODKA 375ml	1	$9.99	$5.23	$161,658.18	0.12%	-6.21%	16,182	0.16%	-6.21%	674	
					$9.99	$5.23	$161,658.18	0.12%		16,182	0.165%		674	
	034527	375	MONOPOLOWA POTATO VODKA 375ml	1	$7.99	$4.21	$143,268.69	0.11%	-3.72%	17,931	0.18%	-6.76%	747	
					$7.99	$4.21	$143,268.69	0.11%		17,931	0.182%		747	
	034454	375	KETEL ONE VODKA 375ml	1	$13.49	$7.10	$112,996.68	0.09%	-0.95%	8,432	0.09%	-4.15%	351	
					$12.99	$6.83	$64,521.33	0.05%		4,967	0.050%		207	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	034454				$13.99	$7.37	$48,475.35	0.04%		3,465	0.035%		144	
	034744	375	STOLICHNAYA VODKA 375ml	1	$11.99	$6.30	$81,963.64	0.06%	-10.67%	6,836	0.07%	-10.67%	285	
					$11.99	$6.30	$81,963.64	0.06%		6,836	0.070%		285	
	039124	375	BARON ROTHSCHILD VODKA 100PR 375ml	1	$6.25	$3.28	$62,156.25	0.05%	-12.61%	9,945	0.10%	-12.61%	414	
					$6.25	$3.28	$62,156.25	0.05%		9,945	0.101%		414	
	038176	750	TITOS HANDMADE VODKA 750ml	1	$20.32	$10.73	$2,038,340.34	1.55%	24.12%	98,266	1.00%	18.27%	8,189	
					$21.99	$11.62	$1,201,694.94	0.91%		54,706	0.556%		4,559	
					$18.99	$10.02	$654,974.28	0.50%		34,472	0.350%		2,873	
					$19.99	$10.55	$181,671.12	0.14%		9,088	0.092%		757	
	034433	750	GREY GOOSE VODKA 750ml	1	$31.99	$16.94	$1,385,342.74	1.05%	8.23%	42,986	0.44%	10.15%	3,582	
					$33.99	$18.00	$824,434.75	0.63%		24,281	0.247%		2,023	
					$29.99	$15.88	$560,907.99	0.43%		18,705	0.190%		1,559	
	034006	750	ABSOLUT VODKA 750ml	1	$17.99	$9.49	$782,168.21	0.59%	-12.29%	41,206	0.42%	-14.79%	3,434	
					$19.99	$10.55	$547,264.77	0.42%		27,397	0.279%		2,283	
					$17.00	$8.96	$118,540.83	0.09%		6,970	0.071%		581	
					$16.99	$8.96	$116,362.61	0.09%		6,839	0.070%		570	
	037996	750	SMIRNOFF VODKA 750ml	1	$13.99	$7.37	$755,505.15	0.57%	1.15%	52,425	0.53%	-2.31%	4,369	
					$15.99	$8.43	$402,201.36	0.31%		25,244	0.257%		2,104	
					$12.99	$6.83	$240,484.20	0.18%		18,512	0.188%		1,543	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	037996				$13.00	$6.84	$112,819.59	0.09%		8,669	0.088%		722	
	035929	**750**	**FIVE WIVES VODKA 750ml**	**1**	**$17.82**	**$11.77**	**$681,684.70**	**0.52%**	**-6.04%**	**37,730**	**0.38%**	**-6.07%**	**3,144**	
					$19.99	$13.34	$283,784.78	0.22%		14,222	0.145%		1,185	
					$15.99	$10.65	$101,732.38	0.08%		6,362	0.065%		530	
					$15.99	$11.99	$100,005.48	0.08%		6,252	0.064%		521	
					$16.99	$13.34	$78,856.59	0.06%		4,641	0.047%		387	
					$17.99	$10.65	$69,549.36	0.05%		3,864	0.039%		322	
					$19.99	$10.66	$47,756.11	0.04%		2,389	0.024%		199	
	034456	**750**	**KETEL ONE VODKA 750ml**	**1**	**$22.49**	**$11.89**	**$584,023.84**	**0.44%**	**-9.70%**	**25,216**	**0.26%**	**-11.90%**	**2,101**	
					$24.99	$13.22	$296,531.30	0.22%		11,870	0.121%		989	
					$19.99	$10.56	$108,390.82	0.08%		5,418	0.055%		452	
					$22.99	$12.15	$106,780.57	0.08%		4,643	0.047%		387	
					$21.99	$11.62	$72,321.15	0.05%		3,285	0.033%		274	
	037986	**750**	**SKYY VODKA 750ml**	**1**	**$16.32**	**$8.60**	**$559,900.44**	**0.42%**	**2.08%**	**34,111**	**0.35%**	**2.12%**	**2,843**	
					$17.99	$9.49	$235,542.73	0.18%		13,127	0.133%		1,094	
					$14.99	$7.89	$168,628.55	0.13%		11,245	0.114%		937	
					$15.99	$8.43	$155,729.16	0.12%		9,739	0.099%		812	
	035316	**750**	**BARTON VODKA 750ml**	**1**	**$5.67**	**$2.94**	**$535,450.08**	**0.41%**	**-9.31%**	**92,092**	**0.94%**	**-8.61%**	**7,674**	
					$5.89	$3.05	$448,882.79	0.34%		76,211	0.775%		6,351	
					$5.45	$2.82	$86,567.29	0.07%		15,881	0.161%		1,323	
	034746	**750**	**STOLICHNAYA VODKA 750ml**	**1**	**$17.49**	**$9.22**	**$452,753.96**	**0.34%**	**-0.66%**	**24,804**	**0.25%**	**-1.91%**	**2,067**	
					$19.99	$10.55	$253,195.20	0.19%		12,680	0.129%		1,057	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	034746				$16.99	$8.96	$81,787.87	0.06%		4,813	0.049%		401	
					$14.99	$7.89	$69,593.64	0.05%		4,636	0.047%		386	
					$17.99	$9.49	$48,177.25	0.04%		2,675	0.027%		223	
	039866	**750**	**SMIRNOFF VODKA 100PR 750ml**	**1**	**$17.99**	**$9.49**	**$414,850.79**	**0.31%**	**0.30%**	**22,821**	**0.23%**	**-6.91%**	**1,902**	
					$18.99	$10.03	$222,894.60	0.17%		11,740	0.119%		978	
					$15.99	$8.43	$64,455.69	0.05%		4,031	0.041%		336	
					$16.99	$8.96	$51,530.67	0.04%		3,033	0.031%		253	
					$17.99	$9.49	$38,948.35	0.03%		2,165	0.022%		180	
					$19.99	$10.56	$37,021.48	0.03%		1,852	0.019%		154	
	038066	**750**	**TAAKA VODKA 750ml**	**1**	**$5.67**	**$2.94**	**$400,390.68**	**0.30%**	**0.24%**	**71,748**	**0.73%**	**5.31%**	**5,979**	
					$5.45	$2.82	$275,322.42	0.21%		50,514	0.514%		4,210	
					$5.89	$3.05	$125,068.26	0.09%		21,234	0.216%		1,770	
	038086	**750**	**PLATINUM 7X VODKA 750ml**	**1**	**$10.32**	**$5.41**	**$398,194.68**	**0.30%**	**10.48%**	**38,532**	**0.39%**	**10.02%**	**3,211**	
					$11.99	$6.30	$192,169.47	0.15%		16,053	0.163%		1,338	
					$8.99	$4.70	$167,250.00	0.13%		18,600	0.189%		1,550	
					$9.99	$5.23	$38,775.21	0.03%		3,879	0.039%		323	
	034820	**750**	**SVEDKA VODKA 750ml**	**1**	**$13.99**	**$7.36**	**$389,961.69**	**0.30%**	**-12.39%**	**27,431**	**0.28%**	**-10.89%**	**2,286**	
					$15.99	$8.43	$217,783.70	0.17%		13,630	0.139%		1,136	
					$11.99	$6.30	$125,283.51	0.09%		10,449	0.106%		871	
					$13.99	$7.36	$46,894.48	0.04%		3,352	0.034%		279	
	040089	**750**	**SUGAR HOUSE VODKA 750ml**	**1**	**$18.45**	**$12.47**	**$330,310.20**	**0.25%**	**39.70%**	**18,076**	**0.18%**	**38.88%**	**1,506**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	040089				$16.95	$13.31	$115,683.75	0.09%		6,825	0.069%		569	
					$19.95	$13.31	$100,924.05	0.08%		5,059	0.051%		422	
					$19.95	$11.29	$58,981.80	0.04%		2,964	0.030%		247	
					$16.95	$11.97	$54,720.60	0.04%		3,228	0.033%		269	
	037739	**750**	**SALT CITY VODKA 750ml**	**1**	**$18.79**	**$12.26**	**$323,828.35**	**0.25%**	**0.02%**	**17,965**	**0.18%**	**0.98%**	**1,497**	
					$16.99	$13.34	$141,919.49	0.11%		8,351	0.085%		696	
					$19.99	$13.34	$62,628.67	0.05%		3,133	0.032%		261	
					$16.99	$11.32	$58,311.70	0.04%		3,430	0.035%		286	
					$19.99	$11.32	$43,220.37	0.03%		2,163	0.022%		180	
					$19.99	$11.99	$17,748.12	0.01%		888	0.009%		74	
	034514	**750**	**MONOPOLOWA POTATO VODKA 750ml**	**1**	**$14.32**	**$7.54**	**$313,377.64**	**0.24%**	**-6.51%**	**22,436**	**0.23%**	**-7.88%**	**1,870**	
					$12.99	$7.90	$149,351.10	0.11%		11,490	0.117%		958	
					$14.99	$7.90	$118,945.63	0.09%		7,937	0.081%		661	
					$14.99	$6.83	$45,080.91	0.03%		3,009	0.031%		251	
	075174	**750**	**KAMCHATKA VODKA & LIQUEUR 750ml**	**1**	**$5.49**	**$2.85**	**$294,659.28**	**0.22%**	**6.12%**	**53,672**	**0.55%**	**13.71%**	**4,473**	
					$5.49	$2.85	$294,659.28	0.22%		53,672	0.546%		4,473	
	034155	**750**	**BELVEDERE VODKA 750ml**	**1**	**$28.24**	**$14.87**	**$283,095.15**	**0.21%**	**9.82%**	**9,785**	**0.10%**	**12.21%**	**815**	
					$30.99	$16.33	$153,971.30	0.12%		4,970	0.051%		414	
					$25.99	$13.67	$73,956.55	0.06%		2,845	0.029%		237	
					$27.99	$14.74	$30,589.08	0.02%		1,092	0.011%		91	
					$27.99	$14.73	$24,578.22	0.02%		878	0.009%		73	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	**036969**	**750**	**NEW AMSTERDAM VODKA 750ml**	**1**	**$13.99**	**$7.37**	**$277,750.72**	**0.21%**	**3.70%**	**20,528**	**0.21%**	**-0.09%**	**1,711**	
					$11.99	$6.30	$148,651.56	0.11%		12,444	0.127%		1,037	
					$15.99	$8.43	$129,099.16	0.10%		8,084	0.082%		674	
	038169	**750**	**360 VODKA 750ml**	**1**	**$13.99**	**$7.37**	**$238,069.56**	**0.18%**	**1.56%**	**17,644**	**0.18%**	**1.97%**	**1,470**	
					$11.99	$6.30	$118,413.26	0.09%		9,874	0.100%		823	
					$15.99	$8.43	$88,752.39	0.07%		5,561	0.057%		463	
					$13.99	$7.37	$30,903.91	0.02%		2,209	0.022%		184	
	039984	**750**	**HIGH WEST VODKA 7000 750ml**	**1**	**$29.99**	**$15.80**	**$211,669.42**	**0.16%**	**-15.86%**	**7,058**	**0.07%**	**-15.86%**	**588**	
					$29.99	$15.80	$211,669.42	0.16%		7,058	0.072%		588	
	034579	**750**	**PINNACLE VODKA 750ml**	**1**	**$12.49**	**$6.57**	**$208,766.49**	**0.16%**	**2.35%**	**16,583**	**0.17%**	**2.15%**	**1,382**	
					$14.99	$7.90	$81,547.85	0.06%		5,447	0.055%		454	
					$11.99	$6.30	$57,228.27	0.04%		4,773	0.049%		398	
					$9.99	$5.24	$42,217.75	0.03%		4,225	0.043%		352	
					$12.99	$6.83	$27,772.62	0.02%		2,138	0.022%		178	
	034753	**750**	**REYKA VODKA 750ml**	**1**	**$20.32**	**$10.66**	**$198,732.36**	**0.15%**	**12.84%**	**9,564**	**0.10%**	**12.56%**	**797**	
					$21.99	$11.54	$110,257.86	0.08%		5,014	0.051%		418	
					$18.99	$9.95	$47,095.20	0.04%		2,480	0.025%		207	
					$19.99	$10.48	$41,379.30	0.03%		2,070	0.021%		173	
	035416	**750**	**BURNETTS VODKA 750ml**	**1**	**$8.32**	**$4.35**	**$195,196.91**	**0.15%**	**-15.16%**	**22,709**	**0.23%**	**-19.47%**	**1,892**	
					$9.99	$5.23	$110,655.03	0.08%		11,097	0.113%		925	
					$6.99	$3.64	$57,751.38	0.04%		8,262	0.084%		689	
					$7.99	$4.17	$26,790.50	0.02%		3,350	0.034%		279	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	**037886**	**750**	**SEAGRAMS EXTRA SMOOTH VODKA 750ml**	**1**	**$10.66**	**$5.94**	**$190,417.85**	**0.14%**	**21.98%**	**17,915**	**0.18%**	**26.90%**	**1,493**	
					$12.99	$6.83	$57,532.63	0.04%		4,437	0.045%		370	
					$8.99	$5.77	$32,067.33	0.02%		3,567	0.036%		297	
					$8.99	$4.70	$29,019.72	0.02%		3,228	0.033%		269	
					$10.99	$6.83	$28,914.69	0.02%		2,631	0.027%		219	
					$8.99	$6.83	$21,917.62	0.02%		2,438	0.025%		203	
					$12.99	$4.70	$20,965.86	0.02%		1,614	0.016%		135	
	036905	**750**	**MCCORMICK VODKA TRAVELER 750ml**	**1**	**$7.62**	**$3.98**	**$182,372.74**	**0.14%**	**-5.92%**	**24,026**	**0.24%**	**-10.80%**	**2,002**	
					$7.49	$3.91	$58,744.07	0.04%		7,843	0.080%		654	
					$7.99	$4.18	$45,910.54	0.03%		5,746	0.058%		479	
					$8.49	$4.44	$42,529.35	0.03%		5,015	0.051%		418	
					$6.49	$3.38	$35,188.78	0.03%		5,422	0.055%		452	
	036871	**750**	**CIROC SNAP FROST VODKA 750ml**	**1**	**$32.24**	**$17.08**	**$158,283.24**	**0.12%**	**-8.74%**	**4,676**	**0.05%**	**-10.92%**	**390**	
					$34.99	$18.54	$113,892.45	0.09%		3,255	0.033%		271	
					$30.99	$16.41	$17,951.21	0.01%		579	0.006%		48	
					$29.99	$15.88	$13,375.54	0.01%		446	0.005%		37	
					$32.99	$17.47	$13,064.04	0.01%		396	0.004%		33	
	036315	**750**	**SVEDKA VODKA 100PR 750ml**	**1**	**$15.32**	**$8.07**	**$153,226.05**	**0.12%**	**-0.54%**	**9,695**	**0.10%**	**-5.79%**	**808**	
					$16.99	$8.96	$93,828.67	0.07%		5,533	0.056%		461	
					$13.99	$7.36	$41,844.09	0.03%		2,991	0.030%		249	
					$14.99	$7.89	$17,553.29	0.01%		1,171	0.012%		98	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	**035109**	**750**	**RUSSIAN STANDARD ORIGINAL VODKA 750ml**	**1**	**$17.82**	**$9.63**	**$148,153.75**	**0.11%**	**28.05%**	**8,201**	**0.08%**	**26.03%**	**683**	
					$19.19	$10.13	$43,849.15	0.03%		2,285	0.023%		190	
					$18.99	$10.02	$32,491.89	0.02%		1,711	0.017%		143	
					$16.16	$10.13	$17,733.58	0.01%		1,097	0.011%		91	
					$19.19	$8.54	$16,714.49	0.01%		871	0.009%		73	
					$16.20	$10.13	$15,892.20	0.01%		981	0.010%		82	
					$15.99	$10.02	$12,737.04	0.01%		796	0.008%		66	
					$18.99	$8.43	$8,735.40	0.01%		460	0.005%		38	
	036603	**750**	**KID CURRY VODKA 750ml**	**1**	**$17.66**	**$11.10**	**$117,668.44**	**0.09%**	**-9.89%**	**6,856**	**0.07%**	**-10.27%**	**571**	
					$15.99	$12.66	$36,633.09	0.03%		2,291	0.023%		191	
					$18.99	$12.66	$33,781.11	0.03%		1,789	0.018%		149	
					$16.99	$10.65	$19,742.38	0.01%		1,162	0.012%		97	
					$15.99	$10.65	$16,725.54	0.01%		1,046	0.011%		87	
					$18.99	$10.65	$5,867.91	0.00%		309	0.003%		26	
					$18.99	$9.31	$4,918.41	0.00%		259	0.003%		22	
	037336	**750**	**UV SILVER VODKA 750ml**	**1**	**$10.74**	**$5.63**	**$110,213.20**	**0.08%**	**-27.14%**	**10,280**	**0.10%**	**-31.77%**	**857**	
					$12.99	$6.83	$36,220.08	0.03%		2,792	0.028%		233	
					$9.99	$5.23	$33,426.54	0.03%		3,346	0.034%		279	
					$8.99	$4.70	$22,356.15	0.02%		2,485	0.025%		207	
					$10.99	$5.77	$18,210.43	0.01%		1,657	0.017%		138	
	034188	**750**	**EFFEN VODKA 750ml**	**1**	**$22.24**	**$11.68**	**$108,514.27**	**0.08%**	**9.83%**	**4,883**	**0.05%**	**20.24%**	**407**	
					$24.99	$13.14	$41,176.68	0.03%		1,650	0.017%		138	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	034188				$19.99	$10.48	$37,601.19	0.03%		1,881	0.019%		157	
					$21.99	$11.55	$16,712.40	0.01%		760	0.008%		63	
					$22.00	$11.55	$13,024.00	0.01%		592	0.006%		49	
	037416	**750**	**POPOV VODKA 750ml**	**1**	**$9.49**	**$4.97**	**$93,514.46**	**0.07%**	**-4.57%**	**9,854**	**0.10%**	**-5.57%**	**821**	
					$9.49	$4.97	$93,514.46	0.07%		9,854	0.100%		821	
	034244	**750**	**CHOPIN VODKA 750ml**	**1**	**$28.74**	**$14.60**	**$91,343.76**	**0.07%**	**-7.04%**	**3,124**	**0.03%**	**-12.75%**	**260**	
					$29.99	$15.80	$66,217.92	0.05%		2,208	0.022%		184	
					$24.99	$15.80	$11,720.31	0.01%		469	0.005%		39	
					$29.99	$13.67	$6,837.72	0.01%		228	0.002%		19	
					$29.99	$13.14	$6,567.81	0.00%		219	0.002%		18	
	035286	**750**	**BARON ROTHSCHILD VODKA 750ml**	**1**	**$6.20**	**$3.22**	**$82,770.00**	**0.06%**	**-12.13%**	**13,350**	**0.14%**	**-12.13%**	**1,113**	
					$6.20	$3.22	$82,770.00	0.06%		13,350	0.136%		1,113	
	039126	**750**	**BARON ROTHSCHILD VODKA 100PR 750ml**	**1**	**$9.25**	**$4.84**	**$71,067.75**	**0.05%**	**7.30%**	**7,683**	**0.08%**	**7.30%**	**640**	
					$9.25	$4.84	$71,067.75	0.05%		7,683	0.078%		640	
	035356	**750**	**BLUE ICE POTATO VODKA 750ml**	**1**	**$16.69**	**$9.34**	**$67,421.45**	**0.05%**	**1.50%**	**4,215**	**0.04%**	**10.01%**	**351**	
					$19.19	$10.13	$18,096.17	0.01%		943	0.010%		79	
					$12.99	$8.96	$16,159.56	0.01%		1,244	0.013%		104	
					$18.99	$10.03	$10,672.38	0.01%		562	0.006%		47	
					$12.99	$10.03	$10,275.09	0.01%		791	0.008%		66	
					$18.99	$6.83	$7,172.22	0.01%		378	0.004%		32	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	035356				$16.99	$10.03	$5,046.03	0.00%		297	0.003%		25	
	034326	750	FINLANDIA VODKA 750ml	1	$16.32	$8.60	$65,634.34	0.05%	7.92%	3,966	0.04%	8.73%	331	
					$15.99	$8.43	$30,620.85	0.02%		1,915	0.019%		160	
					$17.99	$9.49	$25,599.77	0.02%		1,423	0.014%		119	
					$14.99	$7.89	$9,413.72	0.01%		628	0.006%		52	
	034935	750	THREE OLIVES VODKA 750ml	1	$16.49	$8.69	$64,938.50	0.05%	-12.63%	4,150	0.04%	-13.35%	346	
					$14.99	$7.89	$48,567.60	0.04%		3,240	0.033%		270	
					$17.99	$9.49	$16,370.90	0.01%		910	0.009%		76	
	036186	750	GORDONS VODKA 750ml	1	$9.99	$5.24	$63,686.25	0.05%	3.05%	6,375	0.06%	3.14%	531	
					$9.99	$5.24	$63,686.25	0.05%		6,375	0.065%		531	
	034122	750	CRYSTAL HEAD VODKA 750ml	1	$48.32	$25.31	$62,021.13	0.05%	-15.03%	1,287	0.01%	-15.07%	107	
					$49.99	$26.20	$20,421.91	0.02%		409	0.004%		34	
					$45.99	$26.20	$16,234.47	0.01%		353	0.004%		29	
					$49.99	$24.07	$7,548.49	0.01%		151	0.002%		13	
					$47.99	$26.20	$7,390.46	0.01%		154	0.002%		13	
					$45.99	$24.07	$6,576.57	0.00%		143	0.001%		12	
					$49.99	$25.13	$3,849.23	0.00%		77	0.001%		6	
	036261	750	HANGAR ONE STRAIGHT VODKA 750ml	L	$29.99	$15.87	$49,453.51	0.04%	200.90%	1,649	0.02%	184.53%	137	
					$29.99	$15.87	$49,453.51	0.04%		1,649	0.017%		137	
	039466	750	NEW AMSTERDAM 100 PROOF VODKA 750ml	1	$17.99	$9.49	$46,162.34	0.03%	55.78%	2,566	0.03%	55.78%	214	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	039466				$17.99	$9.49	$46,162.34	0.03%		2,566	0.026%		214	
	036122	750	DEEP EDDY VODKA 750ml	1	$15.99	$8.43	$46,032.96	0.03%	100.37%	2,736	0.03%	136.18%	228	
					$18.99	$10.03	$33,393.69	0.03%		1,763	0.018%		147	
					$12.99	$6.83	$12,639.27	0.01%		973	0.010%		81	
	037526	750	PRAIRIE ORGANIC VODKA 750ml	1	$19.32	$10.13	$43,286.11	0.03%	-5.29%	2,189	0.02%	-11.32%	182	
					$20.99	$11.01	$25,355.92	0.02%		1,208	0.012%		101	
					$17.99	$9.42	$12,575.01	0.01%		699	0.007%		58	
					$18.99	$9.95	$5,355.18	0.00%		282	0.003%		24	
	036460	750	STOLICHNAYA GLUTEN FREE VODKA 750ml	D	$13.86	$9.49	$21,213.11	0.02%	8.12%	1,704	0.02%	57.79%	142	
					$9.72	$9.49	$8,749.26	0.01%		898	0.009%		75	
					$13.86	$9.49	$6,832.98	0.01%		493	0.005%		41	
					$17.99	$9.49	$5,630.87	0.00%		313	0.003%		26	
	034729	750	STOLICHNAYA ELIT 750ml	1	$49.99	$26.44	$20,845.83	0.02%	11.92%	417	0.00%	11.92%	35	
					$49.99	$26.44	$20,845.83	0.02%		417	0.004%		35	
	918990	750	PEAK 7 VODKA 750ml	T	$21.99	$11.55	$6,750.93	0.01%	100.00%	307	0.00%	100.00%	26	
					$21.99	$11.55	$6,750.93	0.01%		307	0.003%		26	
	953821	750	HAMMER SPRING HIDDEN VODKA 750ml	T	$18.88	$12.59	$3,304.00	0.00%	100.00%	175	0.00%	100.00%	15	
					$18.88	$12.59	$3,304.00	0.00%		175	0.002%		15	
	036406	750	MEDEA VODKA 750ml	D	$16.37	$16.04	$2,930.23	0.00%	-97.52%	179	0.00%	-97.23%	15	
					$16.37	$16.04	$2,930.23	0.00%		179	0.002%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ADF VODKA - BASIC	**034980**	**750**	**JEAN MARC XO VODKA 750ml**	**X**	**$32.39**	**$32.10**	**$129.56**	**0.00%**	**-97.12%**	**4**	**0.00%**	**-96.67%**	**0**	
					$32.39	$32.10	$129.56	0.00%		4	0.000%		0	
	036266	**750**	**GRAYS PEAK VODKA 750ml**	**D**	**$10.35**	**$10.12**	**$82.80**	**0.00%**	**100.00%**	**8**	**0.00%**	**100.00%**	**1**	
					$10.35	$10.12	$82.80	0.00%		8	0.000%		1	
	917098	**750**	**TRU ORGANIC VODKA 750ml**	**X**	**$15.87**	**$19.83**	**$63.48**	**0.00%**	**-95.87%**	**4**	**0.00%**	**-94.12%**	**0**	
					$15.87	$19.83	$63.48	0.00%		4	0.000%		0	
	034366	**750**	**FRIS VODKA 750ml**	**T**					**100.00%**			**100.00%**	**0**	
	036782	**750**	**LEAF VODKA 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	034690	**750**	**SOBIESKI VODKA 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	Total						**$53,792,850.92**		**5.38%**	**3,946,342**		**2.70%**	**449,207**	

Class Summary

ADF

Bottle Sales	3,946,342	**Gross Sales**	$53,792,850.92	**Total Items in Class**	126
% of Bottle Sales	7.89%	**% of Gross Sales**	11.61%	**Share/Item**	1.26

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED														
	035628	**1750**	**PINNACLE WHIPPED VODKA 1750ml**	**1**	**$22.49**	**$11.81**	**$341,691.87**	**1.34%**	**4.65%**	**14,713**	**0.91%**	**6.47%**	**2,861**	
					$24.99	$13.14	$201,076.53	0.79%		8,047	0.499%		1,565	
					$19.99	$10.48	$72,303.83	0.28%		3,617	0.225%		703	
					$21.99	$11.55	$39,252.15	0.15%		1,785	0.111%		347	
					$22.99	$12.08	$29,059.36	0.11%		1,264	0.078%		246	
	077649	**1750**	**SMIRNOFF CITRUS VODKA 1750ml**	**1**	**$23.99**	**$12.61**	**$238,657.22**	**0.93%**	**2.05%**	**9,578**	**0.59%**	**2.35%**	**1,862**	
					$26.99	$14.21	$132,251.00	0.52%		4,900	0.304%		953	
					$21.99	$11.55	$50,137.20	0.20%		2,280	0.142%		443	
					$22.99	$12.08	$28,944.41	0.11%		1,259	0.078%		245	
					$23.99	$12.61	$27,324.61	0.11%		1,139	0.071%		221	
	077860	**1750**	**SMIRNOFF WHIPPED CREAM VODKA 1750ml**	**1**	**$23.79**	**$12.51**	**$145,035.46**	**0.57%**	**9.10%**	**5,828**	**0.36%**	**6.52%**	**1,133**	
					$26.99	$14.21	$80,892.02	0.32%		2,998	0.186%		583	
					$20.99	$11.01	$21,766.63	0.09%		1,037	0.064%		202	
					$23.99	$12.61	$16,241.23	0.06%		677	0.042%		132	
					$22.99	$12.08	$14,759.58	0.06%		642	0.040%		125	
					$24.00	$12.62	$11,376.00	0.04%		474	0.029%		92	
	077742	**1750**	**SMIRNOFF RASPBERRY VODKA 1750ml**	**1**	**$23.99**	**$12.61**	**$139,296.68**	**0.54%**	**22.78%**	**5,532**	**0.34%**	**18.50%**	**1,076**	
					$26.99	$14.21	$83,426.09	0.33%		3,091	0.192%		601	
					$21.99	$11.55	$21,748.11	0.09%		989	0.061%		192	
					$23.99	$12.61	$17,776.59	0.07%		741	0.046%		144	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	077742				$22.99	$12.08	$16,345.89	0.06%		711	0.044%		138	
	077849	1750	SMIRNOFF VANILLA VODKA 1750ml	1	$23.99	$12.61	$133,720.88	0.52%	6.96%	5,412	0.34%	7.93%	1,052	
					$26.99	$14.21	$69,850.12	0.27%		2,588	0.161%		503	
					$21.99	$11.55	$35,821.71	0.14%		1,629	0.101%		317	
					$22.99	$12.08	$14,230.81	0.06%		619	0.038%		120	
					$23.99	$12.61	$13,818.24	0.05%		576	0.036%		112	
	041692	1750	UV BLUE RASPBERRY VODKA PET 1750 ml	1	$19.59	$10.27	$88,106.48	0.34%	13.07%	4,245	0.26%	12.04%	825	
					$22.99	$12.08	$48,495.89	0.19%		2,111	0.131%		410	
					$16.99	$8.88	$11,434.27	0.04%		673	0.042%		131	
					$20.00	$10.48	$9,860.00	0.04%		493	0.031%		96	
					$17.99	$9.42	$9,300.83	0.04%		517	0.032%		101	
					$19.99	$10.48	$9,015.49	0.04%		451	0.028%		88	
	034032	1750	ABSOLUT CITRON VODKA 1750ml	1	$42.33	$22.36	$85,280.91	0.33%	-8.99%	1,986	0.12%	-8.79%	386	
					$44.99	$23.78	$49,533.99	0.19%		1,101	0.068%		214	
					$39.99	$21.12	$28,312.92	0.11%		708	0.044%		138	
					$42.00	$22.19	$7,434.00	0.03%		177	0.011%		34	
	041315	1750	BURNETTS MANGO 1750ml	T	$16.99	$8.88	$26,249.55	0.10%	100.00%	1,545	0.10%	100.00%	300	
					$16.99	$8.88	$26,249.55	0.10%		1,545	0.096%		300	
	000494	1750	GREY GOOSE ORG GLASSPACK 1750ml	U					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	033621	375	PINNACLE WHIPPED VODKA 375ml	1	$7.49	$3.95	$91,617.68	0.36%	-1.29%	12,232	0.76%	-1.29%	510	
					$7.49	$3.95	$91,617.68	0.36%		12,232	0.759%		510	
	077646	375	SMIRNOFF CITRUS VODKA 375ml	1	$7.99	$4.18	$72,724.98	0.28%	0.39%	9,102	0.56%	0.49%	379	
					$7.99	$4.18	$72,724.98	0.28%		9,102	0.565%		379	
	034034	375	ABSOLUT CITRON VODKA 375ml	1	$12.99	$6.87	$64,599.27	0.25%	5.59%	4,973	0.31%	5.59%	207	
					$12.99	$6.87	$64,599.27	0.25%		4,973	0.309%		207	
	035626	750	PINNACLE WHIPPED VODKA 750ml	1	$12.49	$6.57	$285,098.54	1.12%	7.90%	21,978	1.36%	12.89%	1,832	
					$14.99	$7.90	$129,513.12	0.51%		8,688	0.539%		724	
					$11.99	$6.30	$95,908.04	0.37%		7,996	0.496%		666	
					$9.99	$5.24	$30,339.69	0.12%		3,031	0.188%		253	
					$12.99	$6.83	$29,337.69	0.11%		2,263	0.140%		189	
	034030	750	ABSOLUT CITRON VODKA 750ml	1	$17.99	$9.49	$215,003.72	0.84%	-8.44%	11,199	0.70%	-10.73%	933	
					$19.99	$10.55	$164,394.77	0.64%		8,224	0.510%		685	
					$17.00	$8.96	$26,949.87	0.11%		1,583	0.098%		132	
					$16.99	$8.96	$23,659.08	0.09%		1,392	0.086%		116	
	077740	750	SMIRNOFF RASPBERRY VODKA 750ml	1	$13.99	$7.37	$196,446.16	0.77%	-6.30%	13,384	0.83%	-12.01%	1,115	
					$15.99	$8.43	$111,200.40	0.44%		6,960	0.432%		580	
					$13.99	$7.37	$57,484.91	0.22%		4,109	0.255%		342	
					$11.99	$6.30	$27,760.85	0.11%		2,315	0.144%		193	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	**064716**	**750**	**CIROC PEACH VODKA 750ml**	**1**	**$32.24**	**$17.08**	**$177,797.54**	**0.70%**	**-7.08%**	**5,246**	**0.33%**	**-9.32%**	**437**	
					$34.99	$18.54	$129,698.93	0.51%		3,707	0.230%		309	
					$30.99	$16.41	$16,672.62	0.07%		538	0.033%		45	
					$32.99	$17.47	$15,736.23	0.06%		477	0.030%		40	
					$29.99	$15.88	$15,689.76	0.06%		524	0.033%		44	
	034395	**750**	**EFFEN CUCUMBER VODKA 750ml**	**1**	**$22.24**	**$11.68**	**$177,112.28**	**0.69%**	**1.21%**	**7,744**	**0.48%**	**11.70%**	**645**	
					$24.99	$13.14	$94,104.02	0.37%		3,765	0.234%		314	
					$19.99	$10.48	$44,977.50	0.18%		2,250	0.140%		188	
					$22.00	$11.55	$22,110.00	0.09%		1,005	0.062%		84	
					$21.99	$11.55	$15,920.76	0.06%		724	0.045%		60	
	040277	**750**	**FIVE WIVES HEAVENLY VANILLA CUSTA 750ml**	**1**	**$16.66**	**$11.10**	**$173,341.87**	**0.68%**	**14.58%**	**10,389**	**0.64%**	**14.45%**	**866**	
					$17.99	$11.99	$62,885.80	0.25%		3,496	0.217%		291	
					$14.99	$11.99	$35,541.29	0.14%		2,371	0.147%		198	
					$15.99	$11.99	$20,659.08	0.08%		1,292	0.080%		108	
					$17.99	$9.99	$19,896.94	0.08%		1,106	0.069%		92	
					$14.99	$10.65	$19,247.16	0.08%		1,284	0.080%		107	
					$17.99	$9.98	$15,111.60	0.06%		840	0.052%		70	
	077858	**750**	**SMIRNOFF WHIPPED CREAM VODKA 750ml**	**1**	**$13.99**	**$7.37**	**$159,658.73**	**0.62%**	**-0.57%**	**10,727**	**0.67%**	**-4.61%**	**894**	
					$15.99	$8.43	$103,859.00	0.41%		6,500	0.403%		542	
					$13.99	$7.37	$35,800.41	0.14%		2,559	0.159%		213	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	077858				$11.99	$6.30	$19,999.32	0.08%		1,668	0.104%		139	
	041313	**750**	**BURNETTS MANGO VODKA 750ml**	**1**	**$8.32**	**$4.35**	**$156,637.94**	**0.61%**	**-17.72%**	**18,606**	**1.15%**	**-16.64%**	**1,551**	
					$9.99	$5.23	$83,894.85	0.33%		8,415	0.522%		701	
					$6.99	$3.64	$60,694.17	0.24%		8,683	0.539%		724	
					$7.99	$4.17	$12,048.92	0.05%		1,508	0.094%		126	
	077852	**750**	**SMIRNOFF WATERMELON VODKA 750ml**	**1**	**$13.74**	**$7.23**	**$155,013.83**	**0.61%**	**-4.95%**	**10,617**	**0.66%**	**-7.46%**	**885**	
					$15.99	$8.43	$95,578.20	0.37%		5,980	0.371%		498	
					$11.99	$6.30	$23,356.52	0.09%		1,948	0.121%		162	
					$12.99	$6.83	$20,004.60	0.08%		1,540	0.096%		128	
					$13.99	$7.37	$16,074.51	0.06%		1,149	0.071%		96	
	040327	**750**	**DEEP EDDY RUBY RED GRAPEFRUIT VOD 750ml**	**1**	**$17.32**	**$9.14**	**$149,200.41**	**0.58%**	**13.00%**	**8,391**	**0.52%**	**12.70%**	**699**	
					$18.99	$10.03	$91,394.13	0.36%		4,819	0.299%		402	
					$15.99	$8.43	$46,726.80	0.18%		2,920	0.181%		243	
					$16.99	$8.96	$11,079.48	0.04%		652	0.040%		54	
	041943	**750**	**360 GEORGIA PEACH VODKA 750ml**	**1**	**$13.99**	**$7.37**	**$144,458.43**	**0.57%**	**-8.26%**	**10,357**	**0.64%**	**-8.50%**	**863**	
					$15.99	$8.43	$74,840.94	0.29%		4,706	0.292%		392	
					$11.99	$6.30	$56,928.56	0.22%		4,744	0.294%		395	
					$13.99	$7.37	$12,688.93	0.05%		907	0.056%		76	
	040821	**750**	**SKYY INFUSION PINEAPPLE VODKA 750ml**	**1**	**$16.32**	**$8.60**	**$144,425.26**	**0.56%**	**-2.60%**	**8,674**	**0.54%**	**-3.69%**	**723**	
					$17.99	$9.49	$73,075.38	0.29%		4,062	0.252%		339	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	040821				$14.99	$7.89	$35,916.04	0.14%		2,396	0.149%		200	
					$15.99	$8.43	$35,433.84	0.14%		2,216	0.138%		185	
	077842	**750**	**SMIRNOFF STRAWBERRY VODKA 750ml**	**1**	**$13.74**	**$7.23**	**$143,401.10**	**0.56%**	**-0.45%**	**9,890**	**0.61%**	**-3.67%**	**824**	
					$15.99	$8.43	$78,994.57	0.31%		4,943	0.307%		412	
					$13.99	$7.37	$26,161.30	0.10%		1,870	0.116%		156	
					$11.99	$6.30	$20,682.75	0.08%		1,725	0.107%		144	
					$12.99	$6.83	$17,562.48	0.07%		1,352	0.084%		113	
	041693	**750**	**UV BLUE RASPBERRY VODKA 750ml**	**1**	**$10.74**	**$5.63**	**$140,188.49**	**0.55%**	**-5.76%**	**12,451**	**0.77%**	**-10.82%**	**1,038**	
					$12.99	$6.83	$72,643.80	0.29%		5,620	0.349%		468	
					$9.99	$5.23	$31,520.52	0.12%		3,148	0.195%		262	
					$8.99	$4.70	$20,275.50	0.08%		2,250	0.140%		188	
					$10.99	$5.77	$15,748.67	0.06%		1,433	0.089%		119	
	077688	**750**	**SMIRNOFF LIME VODKA 750ml**	**1**	**$13.74**	**$7.23**	**$140,043.38**	**0.55%**	**-0.44%**	**9,562**	**0.59%**	**-1.78%**	**797**	
					$15.99	$8.43	$81,229.20	0.32%		5,080	0.315%		423	
					$13.99	$7.37	$27,574.29	0.11%		1,971	0.122%		164	
					$11.99	$6.30	$16,522.22	0.06%		1,378	0.086%		115	
					$12.99	$6.83	$14,717.67	0.06%		1,133	0.070%		94	
	077647	**750**	**SMIRNOFF CITRUS VODKA 750ml**	**1**	**$13.74**	**$7.23**	**$137,484.43**	**0.54%**	**13.70%**	**9,457**	**0.59%**	**9.89%**	**788**	
					$15.99	$8.43	$75,120.99	0.29%		4,701	0.292%		392	
					$13.99	$7.37	$28,647.54	0.11%		2,046	0.127%		171	
					$11.99	$6.30	$17,829.13	0.07%		1,487	0.092%		124	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	077647				$12.99	$6.83	$15,886.77	0.06%		1,223	0.076%		102	
	041316	750	BURNETTS RASPBERRY VODKA 750ml	1	$8.32	$4.35	$137,039.27	0.54%	2.96%	16,273	1.01%	2.96%	1,356	
					$9.99	$5.23	$72,293.43	0.28%		7,257	0.450%		605	
					$6.99	$3.64	$50,971.08	0.20%		7,292	0.453%		608	
					$7.99	$4.17	$13,774.76	0.05%		1,724	0.107%		144	
	033658	750	SVEDKA MANGO PINEAPPLE VODKA 750ml	1	$12.99	$6.83	$130,159.80	0.51%	668.71%	10,020	0.62%	668.71%	835	
					$12.99	$6.83	$130,159.80	0.51%		10,020	0.622%		835	
	077900	750	SMIRNOFF SOURS BERRY LEMON VODKA 750ml	1	$13.66	$7.19	$125,139.93	0.49%	1.55%	8,507	0.53%	3.41%	709	
					$15.99	$8.43	$84,295.26	0.33%		5,274	0.327%		440	
					$12.99	$6.83	$27,032.19	0.11%		2,081	0.129%		173	
					$11.99	$6.30	$13,812.48	0.05%		1,152	0.072%		96	
	077674	750	SMIRNOFF GREEN APPLE VODKA 750ml	1	$14.32	$7.54	$122,896.46	0.48%	-2.54%	8,354	0.52%	-7.56%	696	
					$15.99	$8.43	$68,298.27	0.27%		4,273	0.265%		356	
					$12.99	$6.83	$32,410.05	0.13%		2,495	0.155%		208	
					$13.99	$7.37	$22,188.14	0.09%		1,586	0.098%		132	
	040053	750	DEEP EDDY LEMON VODKA 750ml	1	$17.32	$9.14	$122,036.41	0.48%	48.48%	6,859	0.43%	48.93%	572	
					$18.99	$10.03	$75,309.31	0.29%		3,969	0.246%		331	
					$15.99	$8.43	$37,992.24	0.15%		2,376	0.147%		198	
					$16.99	$8.96	$8,734.86	0.03%		514	0.032%		43	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	**064573**	**750**	**CIROC PINEAPPLE VODKA 750ml**	**1**	**$32.24**	**$17.08**	**$121,057.22**	**0.47%**	**-8.50%**	**3,578**	**0.22%**	**-10.68%**	**298**	
					$34.99	$18.54	$86,880.17	0.34%		2,483	0.154%		207	
					$30.99	$16.41	$12,829.86	0.05%		414	0.026%		35	
					$29.99	$15.88	$11,021.32	0.04%		368	0.023%		31	
					$32.99	$17.47	$10,325.87	0.04%		313	0.019%		26	
	064512	**750**	**CIROC APPLE VODKA 750ml**	**1**	**$32.24**	**$17.08**	**$119,985.54**	**0.47%**	**-19.91%**	**3,546**	**0.22%**	**-21.70%**	**296**	
					$34.99	$18.54	$86,320.33	0.34%		2,467	0.153%		206	
					$30.99	$16.41	$12,860.85	0.05%		415	0.026%		35	
					$29.99	$15.88	$10,841.38	0.04%		362	0.022%		30	
					$32.99	$17.47	$9,962.98	0.04%		302	0.019%		25	
	077880	**750**	**SMIRNOFF SOURS WATERMELON VODKA 750ml**	**1**	**$13.74**	**$7.23**	**$117,356.12**	**0.46%**	**-7.76%**	**8,088**	**0.50%**	**-8.15%**	**674**	
					$15.99	$8.43	$67,733.61	0.27%		4,239	0.263%		353	
					$12.99	$6.83	$25,811.13	0.10%		1,987	0.123%		166	
					$11.99	$6.30	$13,416.81	0.05%		1,119	0.069%		93	
					$13.99	$7.37	$10,394.57	0.04%		743	0.046%		62	
	077847	**750**	**SMIRNOFF VANILLA VODKA 750ml**	**1**	**$13.74**	**$7.23**	**$111,604.57**	**0.44%**	**-11.65%**	**7,655**	**0.48%**	**-14.71%**	**638**	
					$15.99	$8.43	$60,244.36	0.24%		3,776	0.234%		315	
					$13.99	$7.37	$27,168.58	0.11%		1,942	0.121%		162	
					$12.99	$6.83	$12,509.37	0.05%		963	0.060%		80	
					$11.99	$6.30	$11,682.26	0.05%		974	0.060%		81	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	033467	750	ABSOLUT LIME 750ml	1	$18.49	$9.76	$110,423.65	0.43%	240.30%	5,635	0.35%	247.03%	470	
					$19.99	$10.55	$97,851.05	0.38%		4,895	0.304%		408	
					$16.99	$8.96	$12,572.60	0.05%		740	0.046%		62	
	040813	750	SKYY INFUSION RASPBERRY VODKA 750ml	1	$16.32	$8.60	$110,154.55	0.43%	2.35%	6,745	0.42%	1.87%	562	
					$17.99	$9.49	$50,767.78	0.20%		2,822	0.175%		235	
					$14.99	$7.89	$50,096.58	0.20%		3,342	0.207%		279	
					$15.99	$8.43	$9,290.19	0.04%		581	0.036%		48	
	077683	750	SMIRNOFF KISSED CARAMEL VODKA 750ml	1	$13.99	$7.37	$106,598.97	0.42%	-9.51%	7,103	0.44%	-13.81%	592	
					$15.99	$8.43	$72,722.46	0.28%		4,554	0.283%		380	
					$13.99	$7.37	$23,169.44	0.09%		1,656	0.103%		138	
					$11.99	$6.30	$10,707.07	0.04%		893	0.055%		74	
	034014	750	ABSOLUT APEACH 750ml	1	$17.99	$9.49	$105,585.35	0.41%	-15.06%	5,505	0.34%	-17.26%	459	
					$19.99	$10.55	$80,279.84	0.31%		4,016	0.249%		335	
					$16.99	$8.96	$12,793.51	0.05%		753	0.047%		63	
					$17.00	$8.96	$12,512.00	0.05%		736	0.046%		61	
	034052	750	ABSOLUT RASPBERRI VODKA 750ml	1	$17.99	$9.49	$104,705.48	0.41%	-1.97%	5,437	0.34%	-4.47%	453	
					$19.99	$10.55	$82,135.92	0.32%		4,109	0.255%		342	
					$17.00	$8.96	$11,628.00	0.05%		684	0.042%		57	
					$16.99	$8.96	$10,941.56	0.04%		644	0.040%		54	
	040594	750	NEW AMSTERDAM PEACH VODKA 750ml	1	$13.99	$7.37	$100,468.40	0.39%	29.50%	7,560	0.47%	34.25%	630	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	040594				$11.99	$6.30	$61,156.99	0.24%		5,101	0.317%		425	
					$15.99	$8.43	$39,311.41	0.15%		2,459	0.153%		205	
	075181	750	KETEL ONE BOTANICAL GRPFRT/ROSE 750ml	1	$22.99	$12.15	$95,408.50	0.37%	100.00%	4,150	0.26%	100.00%	346	
					$22.99	$12.15	$95,408.50	0.37%		4,150	0.258%		346	
	040831	750	SKYY INFUSION BLOOD ORANGE VODKA 750ml	1	$16.32	$8.60	$93,430.17	0.37%	-2.37%	5,683	0.35%	-1.88%	474	
					$17.99	$9.49	$46,432.19	0.18%		2,581	0.160%		215	
					$14.99	$7.89	$39,018.97	0.15%		2,603	0.162%		217	
					$15.99	$8.43	$7,979.01	0.03%		499	0.031%		42	
	064750	750	CIROC COCONUT VODKA 750ml	1	$32.24	$17.08	$90,734.21	0.35%	-10.44%	2,679	0.17%	-12.61%	223	
					$34.99	$18.54	$64,661.52	0.25%		1,848	0.115%		154	
					$32.99	$17.47	$10,028.96	0.04%		304	0.019%		25	
					$30.99	$16.41	$8,026.41	0.03%		259	0.016%		22	
					$29.99	$15.88	$8,017.32	0.03%		268	0.017%		22	
	040193	750	NEW AMSTERDAM PINEAPPLE VODKA 750ml	1	$13.99	$7.37	$90,100.46	0.35%	78.98%	6,754	0.42%	88.02%	563	
					$11.99	$6.30	$53,643.26	0.21%		4,474	0.278%		373	
					$15.99	$8.43	$36,457.20	0.14%		2,280	0.142%		190	
	064914	750	CIROC MANGO 750ml	1	$32.99	$17.47	$86,650.48	0.34%	10.69%	2,724	0.17%	5.83%	227	
					$30.99	$16.41	$62,862.39	0.25%		2,033	0.126%		169	
					$34.99	$18.54	$17,355.04	0.07%		496	0.031%		41	
					$32.99	$17.47	$6,433.05	0.03%		195	0.012%		16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	**077378**	**750**	**SMIRNOFF SORBET RASPBERRY POMEGRA 750ml**	**1**	**$13.74**	**$7.23**	**$82,338.06**	**0.32%**	**12.46%**	**5,894**	**0.37%**	**10.10%**	**491**	
					$15.99	$8.43	$33,275.19	0.13%		2,081	0.129%		173	
					$12.99	$6.83	$22,251.87	0.09%		1,713	0.106%		143	
					$11.99	$6.30	$15,395.16	0.06%		1,284	0.080%		107	
					$13.99	$7.37	$11,415.84	0.04%		816	0.051%		68	
	040656	**750**	**360 HUCKLEBERRY VODKA 750ml**	**1**	**$13.99**	**$7.37**	**$81,549.43**	**0.32%**	**5.34%**	**5,857**	**0.36%**	**5.38%**	**488**	
					$15.99	$8.43	$41,318.10	0.16%		2,590	0.161%		216	
					$11.99	$6.30	$33,488.15	0.13%		2,785	0.173%		232	
					$13.99	$7.37	$6,743.18	0.03%		482	0.030%		40	
	077353	**750**	**SMIRNOFF SORBET PINEAPPLE COCONUT 750ml**	**1**	**$13.74**	**$7.23**	**$81,072.21**	**0.32%**	**2.47%**	**5,779**	**0.36%**	**1.20%**	**482**	
					$15.99	$8.43	$34,638.27	0.14%		2,173	0.135%		181	
					$12.99	$6.83	$19,562.94	0.08%		1,506	0.093%		126	
					$11.99	$6.30	$15,035.46	0.06%		1,254	0.078%		105	
					$13.99	$7.37	$11,835.54	0.05%		846	0.053%		71	
	034116	**750**	**ABSOLUT MANDRIN VODKA 750ml**	**1**	**$17.99**	**$9.49**	**$80,520.93**	**0.31%**	**-18.23%**	**4,187**	**0.26%**	**-20.00%**	**349**	
					$19.99	$10.55	$61,949.01	0.24%		3,099	0.192%		258	
					$17.00	$8.96	$10,339.76	0.04%		604	0.037%		50	
					$16.99	$8.96	$8,232.16	0.03%		484	0.030%		40	
	077668	**750**	**SMIRNOFF GRAPE VODKA 750ml**	**1**	**$13.74**	**$7.23**	**$78,779.88**	**0.31%**	**-7.72%**	**5,412**	**0.34%**	**-9.48%**	**451**	
					$15.99	$8.43	$43,908.48	0.17%		2,752	0.171%		229	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	077668				$13.99	$7.37	$15,612.84	0.06%		1,116	0.069%		93	
					$12.99	$6.83	$9,690.54	0.04%		746	0.046%		62	
					$11.99	$6.30	$9,568.02	0.04%		798	0.050%		67	
	077719	**750**	**SMIRNOFF POMEGRANATE VODKA 750ml**	**1**	**$14.32**	**$7.54**	**$77,669.20**	**0.30%**	**-3.96%**	**5,380**	**0.33%**	**-9.83%**	**448**	
					$15.99	$8.43	$35,907.54	0.14%		2,246	0.139%		187	
					$12.99	$6.83	$27,339.96	0.11%		2,104	0.131%		175	
					$13.99	$7.37	$14,421.70	0.06%		1,030	0.064%		86	
	041299	**750**	**BURNETTS CHERRY VODKA 750ml**	**1**	**$8.32**	**$4.35**	**$77,511.06**	**0.30%**	**3.81%**	**9,194**	**0.57%**	**3.36%**	**766**	
					$9.99	$5.23	$41,142.66	0.16%		4,134	0.257%		345	
					$6.99	$3.64	$28,386.39	0.11%		4,061	0.252%		338	
					$7.99	$4.17	$7,982.01	0.03%		999	0.062%		83	
	077637	**750**	**SMIRNOFF CHERRY VODKA 750ml**	**1**	**$13.74**	**$7.23**	**$76,904.51**	**0.30%**	**6.22%**	**5,249**	**0.33%**	**2.43%**	**437**	
					$15.99	$8.43	$44,963.82	0.18%		2,818	0.175%		235	
					$13.99	$7.37	$14,811.43	0.06%		1,057	0.066%		88	
					$11.99	$6.30	$8,692.75	0.03%		725	0.045%		60	
					$12.99	$6.83	$8,436.51	0.03%		649	0.040%		54	
	034026	**750**	**ABSOLUT PEPPAR VODKA 750ml**	**1**	**$17.99**	**$9.49**	**$76,876.41**	**0.30%**	**-7.15%**	**4,003**	**0.25%**	**-8.75%**	**334**	
					$19.99	$10.55	$58,690.64	0.23%		2,936	0.182%		245	
					$17.00	$8.96	$11,107.92	0.04%		652	0.040%		54	
					$16.99	$8.96	$7,077.85	0.03%		415	0.026%		35	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	**034076**	**750**	**ABSOLUT VANILIA VODKA 750ml**	**1**	**$17.99**	**$9.49**	**$76,784.27**	**0.30%**	**-10.57%**	**3,980**	**0.25%**	**-12.74%**	**332**	
					$19.99	$10.55	$61,026.48	0.24%		3,053	0.189%		254	
					$17.00	$8.96	$8,602.00	0.03%		506	0.031%		42	
					$16.99	$8.96	$7,155.79	0.03%		421	0.026%		35	
	039922	**750**	**DEEP EDDY PEACH VODKA 750ml**	**1**	**$17.32**	**$9.14**	**$76,334.74**	**0.30%**	**20.14%**	**4,326**	**0.27%**	**24.12%**	**361**	
					$18.99	$10.03	$42,632.55	0.17%		2,245	0.139%		187	
					$15.99	$8.43	$26,447.46	0.10%		1,654	0.103%		138	
					$16.99	$8.96	$7,254.73	0.03%		427	0.027%		36	
	064924	**750**	**CIROC SUMMER COLADA 750ml**	**X**	**$32.49**	**$18.54**	**$74,047.24**	**0.29%**	**118.56%**	**2,276**	**0.14%**	**128.59%**	**190**	
					$34.99	$18.54	$40,518.42	0.16%		1,158	0.072%		97	
					$29.99	$18.54	$33,528.82	0.13%		1,118	0.069%		93	
	034036	**750**	**ABSOLUT PEARS VODKA 750ml**	**1**	**$17.99**	**$9.49**	**$69,259.92**	**0.27%**	**-14.17%**	**3,600**	**0.22%**	**-16.41%**	**300**	
					$19.99	$10.55	$53,947.03	0.21%		2,699	0.168%		225	
					$17.00	$8.96	$8,330.00	0.03%		490	0.030%		41	
					$16.99	$8.96	$6,982.89	0.03%		411	0.026%		34	
	078008	**750**	**SMIRNOFF MOSCOW MULE 750ml**	**L**	**$15.99**	**$8.43**	**$68,661.06**	**0.27%**	**100.00%**	**4,294**	**0.27%**	**100.00%**	**358**	
					$15.99	$8.43	$68,661.06	0.27%		4,294	0.267%		358	
	041286	**750**	**BLUE WAVE RASPBERRY VODKA 750ml**	**1**	**$7.49**	**$3.90**	**$68,459.05**	**0.27%**	**-12.40%**	**9,149**	**0.57%**	**-15.14%**	**762**	
					$7.49	$3.90	$68,459.05	0.27%		9,149	0.568%		762	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	**039694**	**750**	**PRAIRIE ORGANIC CUCUMBER VODKA 750ml**	**1**	**$19.39**	**$10.19**	**$67,088.59**	**0.26%**	**-21.39%**	**3,341**	**0.21%**	**-26.23%**	**278**	
					$20.99	$11.01	$26,489.38	0.10%		1,262	0.078%		105	
					$20.99	$11.09	$19,205.85	0.08%		915	0.057%		76	
					$17.99	$9.42	$8,725.15	0.03%		485	0.030%		40	
					$18.99	$9.95	$8,602.47	0.03%		453	0.028%		38	
					$17.99	$9.49	$4,065.74	0.02%		226	0.014%		19	
	075183	**750**	**KETEL ONE BOTANICAL PEACH/ ORANGE 750ml**	**1**	**$22.99**	**$12.15**	**$65,958.31**	**0.26%**	**100.00%**	**2,869**	**0.18%**	**100.00%**	**239**	
					$22.99	$12.15	$65,958.31	0.26%		2,869	0.178%		239	
	077698	**750**	**SMIRNOFF ORANGE VODKA 750ml**	**1**	**$13.74**	**$7.23**	**$64,501.29**	**0.25%**	**0.67%**	**4,471**	**0.28%**	**-3.02%**	**373**	
					$15.99	$8.43	$33,778.87	0.13%		2,113	0.131%		176	
					$13.99	$7.37	$12,367.16	0.05%		884	0.055%		74	
					$11.99	$6.30	$9,496.08	0.04%		792	0.049%		66	
					$12.99	$6.83	$8,859.18	0.03%		682	0.042%		57	
	033822	**750**	**SVEDKA ORANGE CREAM POP VODKA 750ml**	**1**	**$13.99**	**$7.36**	**$63,625.72**	**0.25%**	**-2.37%**	**4,428**	**0.27%**	**-1.71%**	**369**	
					$15.99	$8.43	$38,407.98	0.15%		2,402	0.149%		200	
					$11.99	$6.30	$19,076.13	0.07%		1,587	0.099%		132	
					$13.99	$7.36	$6,141.61	0.02%		439	0.027%		37	
	036435	**750**	**SVEDKA CUCUMBER LIME VODKA 750ml**	**1**	**$12.99**	**$6.83**	**$63,560.07**	**0.25%**	**188.84%**	**4,893**	**0.30%**	**188.84%**	**408**	
					$12.99	$6.83	$63,560.07	0.25%		4,893	0.304%		408	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	**041360**	**750**	**UV PINK LEMONADE VODKA 750ml**	**1**	**$10.74**	**$5.63**	**$63,036.38**	**0.25%**	**-6.10%**	**5,562**	**0.35%**	**-11.82%**	**464**	
					$12.99	$6.83	$33,176.46	0.13%		2,554	0.159%		213	
					$9.99	$5.23	$14,161.86	0.06%		1,414	0.088%		118	
					$8.99	$4.70	$8,180.90	0.03%		910	0.056%		76	
					$10.99	$5.77	$7,517.16	0.03%		684	0.042%		57	
	034061	**750**	**ABSOLUT RUBY RED VODKA 750ml**	**1**	**$17.99**	**$9.49**	**$62,277.40**	**0.24%**	**-21.68%**	**3,263**	**0.20%**	**-23.25%**	**272**	
					$19.99	$10.55	$45,297.34	0.18%		2,266	0.141%		189	
					$17.00	$8.96	$8,790.88	0.03%		515	0.032%		43	
					$16.99	$8.96	$8,189.18	0.03%		482	0.030%		40	
	034449	**750**	**KETEL ONE CITROEN VODKA 750ml**	**1**	**$22.49**	**$11.89**	**$62,108.30**	**0.24%**	**-1.48%**	**2,670**	**0.17%**	**-3.77%**	**223**	
					$24.99	$13.22	$31,637.34	0.12%		1,266	0.079%		106	
					$22.99	$12.15	$11,885.83	0.05%		517	0.032%		43	
					$19.99	$10.56	$9,555.22	0.04%		478	0.030%		40	
					$21.99	$11.62	$9,029.91	0.04%		409	0.025%		34	
	077632	**750**	**SMIRNOFF BLUEBERRY VODKA 750ml**	**1**	**$13.74**	**$7.23**	**$60,324.43**	**0.24%**	**-4.78%**	**4,157**	**0.26%**	**-8.12%**	**346**	
					$15.99	$8.43	$32,891.40	0.13%		2,060	0.128%		172	
					$13.99	$7.37	$12,241.25	0.05%		875	0.054%		73	
					$11.99	$6.30	$8,177.18	0.03%		682	0.042%		57	
					$12.99	$6.83	$7,014.60	0.03%		540	0.034%		45	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	**077658**	**750**	**SMIRNOFF CRANBERRY VODKA 750ml**	**1**	**$14.32**	**$7.54**	**$60,291.45**	**0.24%**	**0.48%**	**4,155**	**0.26%**	**-5.66%**	**346**	
					$15.99	$8.43	$28,793.97	0.11%		1,803	0.112%		150	
					$12.99	$6.83	$18,302.91	0.07%		1,409	0.087%		117	
					$13.99	$7.37	$13,194.57	0.05%		943	0.059%		79	
	040804	**750**	**SKYY INFUSION CITRUS VODKA 750ml**	**1**	**$16.32**	**$8.60**	**$60,169.22**	**0.24%**	**-7.58%**	**3,678**	**0.23%**	**-7.71%**	**307**	
					$17.99	$9.49	$28,352.24	0.11%		1,576	0.098%		131	
					$14.99	$7.89	$26,892.06	0.11%		1,794	0.111%		150	
					$15.99	$8.43	$4,924.92	0.02%		308	0.019%		26	
	077755	**750**	**SMIRNOFF ROOT BEER FLOAT VODKA 750ml**	**1**	**$13.99**	**$7.37**	**$59,943.78**	**0.23%**	**9.01%**	**4,022**	**0.25%**	**6.33%**	**335**	
					$15.99	$8.43	$40,914.35	0.16%		2,565	0.159%		214	
					$13.99	$7.37	$10,912.20	0.04%		780	0.048%		65	
					$11.99	$6.30	$8,117.23	0.03%		677	0.042%		56	
	034267	**750**	**GREY GOOSE LE CITRON VODKA 750ml**	**1**	**$30.66**	**$16.16**	**$58,833.14**	**0.23%**	**7.82%**	**1,886**	**0.12%**	**13.73%**	**157**	
					$33.99	$17.93	$32,188.53	0.13%		947	0.059%		79	
					$27.99	$14.74	$21,216.42	0.08%		758	0.047%		63	
					$29.99	$15.80	$5,428.19	0.02%		181	0.011%		15	
	041146	**750**	**SWEET CAROLINA SWEET TEA VODKA 750ml**	**1**	**$12.32**	**$6.48**	**$55,573.42**	**0.22%**	**-24.01%**	**4,358**	**0.27%**	**-22.54%**	**363**	
					$13.99	$7.36	$29,820.65	0.12%		2,135	0.133%		178	
					$11.99	$6.30	$15,850.78	0.06%		1,322	0.082%		110	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	041146				$10.99	$5.77	$9,901.99	0.04%		901	0.056%		75	
	033983	**750**	**ABSOLUT BERRI ACAI VODKA 750ml**	**1**	**$17.99**	**$9.49**	**$55,185.23**	**0.22%**	**-20.61%**	**2,885**	**0.18%**	**-22.34%**	**240**	
					$19.99	$10.55	$41,079.45	0.16%		2,055	0.128%		171	
					$16.99	$8.96	$7,169.78	0.03%		422	0.026%		35	
					$17.00	$8.96	$6,936.00	0.03%		408	0.025%		34	
	035505	**750**	**PINNACLE TROPICAL PUNCH VODKA 750ml**	**1**	**$12.49**	**$6.57**	**$55,105.86**	**0.22%**	**-4.78%**	**4,314**	**0.27%**	**-2.80%**	**360**	
					$14.99	$7.90	$23,848.07	0.09%		1,593	0.099%		133	
					$11.99	$6.30	$14,124.22	0.06%		1,178	0.073%		98	
					$9.99	$5.24	$9,690.30	0.04%		970	0.060%		81	
					$12.99	$6.83	$7,443.27	0.03%		573	0.036%		48	
	034605	**750**	**GREY GOOSE LA POIRE VODKA 750ml**	**1**	**$30.66**	**$16.16**	**$54,626.66**	**0.21%**	**32.48%**	**1,734**	**0.11%**	**38.34%**	**145**	
					$33.99	$17.93	$32,562.42	0.13%		958	0.059%		80	
					$27.99	$14.74	$16,995.93	0.07%		607	0.038%		51	
					$29.99	$15.80	$5,068.31	0.02%		169	0.010%		14	
	034629	**750**	**PINNACLE RASPBERRY VODKA 750ml**	**1**	**$12.49**	**$6.57**	**$52,724.01**	**0.21%**	**-0.41%**	**4,199**	**0.26%**	**5.09%**	**350**	
					$14.99	$7.90	$19,606.92	0.08%		1,308	0.081%		109	
					$11.99	$6.30	$16,618.14	0.06%		1,386	0.086%		116	
					$9.99	$5.24	$10,159.83	0.04%		1,017	0.063%		85	
					$12.99	$6.83	$6,339.12	0.02%		488	0.030%		41	
	036606	**750**	**DEEP EDDY ORANGE 750ml**	**D**	**$14.63**	**$10.03**	**$52,273.62**	**0.20%**	**525.90%**	**4,130**	**0.26%**	**848.53%**	**344**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	036606				$10.26	$10.03	$30,776.94	0.12%		2,998	0.186%		250	
					$18.99	$10.03	$21,496.68	0.08%		1,132	0.070%		94	
	034630	**750**	**PINNACLE STRAWBERRY KIWI VODKA 750ml**	**1**	**$12.49**	**$6.57**	**$52,157.09**	**0.20%**	**-21.73%**	**4,091**	**0.25%**	**-19.74%**	**341**	
					$14.99	$7.90	$22,185.16	0.09%		1,484	0.092%		124	
					$11.99	$6.30	$14,016.31	0.05%		1,169	0.073%		97	
					$9.99	$5.24	$9,070.92	0.04%		908	0.056%		76	
					$12.99	$6.83	$6,884.70	0.03%		530	0.033%		44	
	040438	**750**	**FIVE WIVES SINFUL CINNAMON VODKA 750ml**	**1**	**$17.99**	**$11.99**	**$51,235.52**	**0.20%**	**8.76%**	**2,848**	**0.18%**	**8.66%**	**237**	
					$17.99	$11.99	$51,235.52	0.20%		2,848	0.177%		237	
	034436	**750**	**GREY GOOSE L'ORANGE VODKA 750ml**	**1**	**$30.66**	**$16.16**	**$49,678.10**	**0.19%**	**21.15%**	**1,590**	**0.10%**	**27.13%**	**133**	
					$33.99	$17.93	$27,192.00	0.11%		800	0.050%		67	
					$27.99	$14.74	$16,967.94	0.07%		606	0.038%		51	
					$29.99	$15.80	$5,518.16	0.02%		184	0.011%		15	
	041941	**750**	**360 BING CHERRY VODKA 750ml**	**1**	**$13.99**	**$7.37**	**$49,278.69**	**0.19%**	**-0.60%**	**3,531**	**0.22%**	**-0.92%**	**294**	
					$15.99	$8.43	$25,156.27	0.10%		1,573	0.098%		131	
					$11.99	$6.30	$19,603.65	0.08%		1,635	0.101%		136	
					$13.99	$7.37	$4,518.77	0.02%		323	0.020%		27	
	034839	**750**	**SVEDKA CITRON VODKA 750ml**	**1**	**$13.99**	**$7.36**	**$48,202.12**	**0.19%**	**-9.31%**	**3,388**	**0.21%**	**-8.81%**	**282**	
					$15.99	$8.43	$27,774.63	0.11%		1,737	0.108%		145	
					$11.99	$6.30	$16,006.65	0.06%		1,335	0.083%		111	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	034839				$13.99	$7.36	$4,420.84	0.02%		316	0.020%		26	
	039715	750	SMIRNOFF SOURCED WATERMELON 750ml	1	$11.99	$6.30	$46,063.66	0.18%	222.97%	3,842	0.24%	222.97%	320	
					$11.99	$6.30	$46,063.66	0.18%		3,842	0.238%		320	
	041940	750	360 MADAGASCAR VANILLA VODKA 750ml	1	$13.99	$7.37	$45,381.24	0.18%	5.12%	3,276	0.20%	2.13%	273	
					$15.99	$8.43	$21,762.39	0.09%		1,361	0.084%		113	
					$11.99	$6.30	$19,016.14	0.07%		1,586	0.098%		132	
					$13.99	$7.37	$4,602.71	0.02%		329	0.020%		27	
	035934	750	GREY GOOSE CHERRY NOIR VODKA 750ml	1	$30.66	$16.16	$44,557.74	0.17%	10.15%	1,426	0.09%	15.87%	119	
					$33.99	$17.93	$24,608.76	0.10%		724	0.045%		60	
					$27.99	$14.74	$15,450.48	0.06%		552	0.034%		46	
					$29.99	$15.80	$4,498.50	0.02%		150	0.009%		13	
	035982	750	SVEDKA COLADA VODKA 750ml	D	$13.39	$8.00	$44,502.88	0.17%	-28.12%	2,947	0.18%	-31.59%	246	
					$15.99	$8.43	$26,661.33	0.10%		1,667	0.103%		139	
					$13.99	$8.43	$7,372.73	0.03%		527	0.033%		44	
					$15.99	$6.30	$6,619.86	0.03%		414	0.026%		35	
					$12.32	$8.43	$3,055.36	0.01%		248	0.015%		21	
					$8.64	$8.43	$793.60	0.00%		91	0.006%		8	
	034995	750	THREE OLIVES GRAPE VODKA 750ml	1	$16.49	$8.69	$44,108.34	0.17%	-14.34%	2,766	0.17%	-13.34%	231	
					$14.99	$7.89	$28,046.29	0.11%		1,871	0.116%		156	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	034995				$17.99	$9.49	$16,062.05	0.06%		895	0.056%		75	
	039900	**750**	**360 RED DELICIOUS APPLE VODKA 750ml**	**1**	**$13.99**	**$7.37**	**$43,784.21**	**0.17%**	**-19.72%**	**3,179**	**0.20%**	**-25.83%**	**265**	
					$15.99	$8.43	$19,923.51	0.08%		1,249	0.078%		104	
					$11.99	$6.30	$18,824.30	0.07%		1,570	0.097%		131	
					$13.99	$7.37	$5,036.40	0.02%		360	0.022%		30	
	036473	**750**	**EFFEN GREEN APPLE 750ml**	**1**	**$20.99**	**$11.02**	**$43,220.13**	**0.17%**	**34.10%**	**1,987**	**0.12%**	**35.58%**	**166**	
					$21.99	$11.55	$38,482.50	0.15%		1,750	0.109%		146	
					$19.99	$10.48	$4,737.63	0.02%		237	0.015%		20	
	034785	**750**	**PINNACLE GRAPE VODKA 750ml**	**1**	**$12.49**	**$6.57**	**$42,714.36**	**0.17%**	**-23.13%**	**3,264**	**0.20%**	**-20.50%**	**272**	
					$14.99	$7.90	$22,299.10	0.09%		1,490	0.092%		124	
					$11.99	$6.30	$9,220.31	0.04%		769	0.048%		64	
					$9.99	$5.24	$6,193.80	0.02%		620	0.038%		52	
					$12.99	$6.83	$5,001.15	0.02%		385	0.024%		32	
	041190	**750**	**SEAGRAMS SWEET TEA VODKA 750ml**	**1**	**$12.13**	**$6.60**	**$41,691.93**	**0.16%**	**-3.81%**	**3,427**	**0.21%**	**-4.11%**	**286**	
					$13.99	$7.36	$14,171.87	0.06%		1,013	0.063%		84	
					$9.99	$7.36	$7,882.11	0.03%		789	0.049%		66	
					$13.99	$5.77	$5,164.24	0.02%		376	0.023%		31	
					$10.99	$5.77	$4,275.11	0.02%		389	0.024%		32	
					$11.00	$7.36	$3,520.00	0.01%		320	0.020%		27	
					$13.99	$5.23	$3,469.52	0.01%		248	0.015%		21	
					$10.99	$7.36	$3,209.08	0.01%		292	0.018%		24	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ADM VODKA - FLAVORED	**039709**	**750**	**360 MANGO VODKA 750ml**	**T**	**$11.99**	**$6.30**	**$40,610.13**	**0.16%**	**100.00%**	**3,387**	**0.21%**	**100.00%**	**282**	
					$11.99	$6.30	$40,610.13	0.16%		3,387	0.210%		282	
	077956	**750**	**SMIRNOFF RED WHITE & BERRY VODKA 750ml**	**U**	**$15.99**	**$8.43**	**$40,486.68**	**0.16%**	**23.71%**	**2,532**	**0.16%**	**23.71%**	**211**	
					$15.99	$8.43	$40,486.68	0.16%		2,532	0.157%		211	
	036498	**750**	**THREE OLIVES PINK GRAPEFRUIT VODKA 750ml**	**T**	**$15.99**	**$8.43**	**$40,166.88**	**0.16%**	**-6.64%**	**2,512**	**0.16%**	**-6.64%**	**209**	
					$15.99	$8.43	$40,166.88	0.16%		2,512	0.156%		209	
	034573	**750**	**PINNACLE CITRUS VODKA 750ml**	**1**	**$12.49**	**$6.57**	**$40,123.27**	**0.16%**	**-10.93%**	**3,173**	**0.20%**	**-6.46%**	**264**	
					$14.99	$7.90	$15,634.57	0.06%		1,043	0.065%		87	
					$11.99	$6.30	$11,186.67	0.04%		933	0.058%		78	
					$9.99	$5.24	$7,482.51	0.03%		749	0.046%		62	
					$12.99	$6.83	$5,819.52	0.02%		448	0.028%		37	
	035136	**750**	**FINLANDIA GRAPEFRUIT VODKA 750ml**	**D**	**$14.39**	**$9.23**	**$38,416.95**	**0.15%**	**7.02%**	**2,795**	**0.17%**	**32.86%**	**233**	
					$17.99	$9.49	$12,467.07	0.05%		693	0.043%		58	
					$9.72	$9.49	$10,676.52	0.04%		1,095	0.068%		91	
					$15.99	$8.43	$9,881.82	0.04%		618	0.038%		52	
					$13.86	$9.49	$5,391.54	0.02%		389	0.024%		32	
	035780	**750**	**PINNACLE CAKE VODKA 750ml**	**1**	**$12.49**	**$6.57**	**$38,041.33**	**0.15%**	**-22.31%**	**2,867**	**0.18%**	**-22.01%**	**239**	
					$14.99	$7.90	$21,240.83	0.08%		1,417	0.088%		118	
					$11.99	$6.30	$8,464.94	0.03%		706	0.044%		59	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	035780				$9.99	$5.24	$4,425.57	0.02%		443	0.027%		37	
					$12.99	$6.83	$3,909.99	0.02%		301	0.019%		25	
	034092	**750**	**BELVEDERE PINK GRAPEFRUIT VODKA 750ml**	**1**	**$28.49**	**$15.00**	**$37,647.79**	**0.15%**	**-12.50%**	**1,321**	**0.08%**	**-12.39%**	**110**	
					$30.99	$16.33	$20,619.34	0.08%		666	0.041%		56	
					$25.99	$13.67	$17,028.45	0.07%		655	0.041%		55	
	064939	**750**	**CIROC FRENCH VANILLA 750ml**	**1**	**$32.99**	**$17.47**	**$37,560.22**	**0.15%**	**78.24%**	**1,178**	**0.07%**	**72.70%**	**98**	
					$30.99	$16.41	$27,209.22	0.11%		878	0.054%		73	
					$34.99	$18.54	$7,942.73	0.03%		227	0.014%		19	
					$32.99	$17.47	$2,408.27	0.01%		73	0.005%		6	
	039892	**750**	**SMIRNOFF SOURCED CRANBERRY APPLE V 750ml**	**D**	**$13.32**	**$7.50**	**$36,727.94**	**0.14%**	**10.54%**	**2,764**	**0.17%**	**19.69%**	**230**	
					$12.32	$8.43	$13,872.32	0.05%		1,126	0.070%		94	
					$15.99	$8.43	$10,249.59	0.04%		641	0.040%		53	
					$12.99	$6.83	$8,433.51	0.03%		649	0.040%		54	
					$11.99	$6.30	$4,172.52	0.02%		348	0.022%		29	
	064440	**750**	**CIROC BLACK RASPBERRY 750ml**	**T**	**$34.99**	**$18.54**	**$36,494.57**	**0.14%**	**100.00%**	**1,043**	**0.06%**	**100.00%**	**87**	
					$34.99	$18.54	$36,494.57	0.14%		1,043	0.065%		87	
	033672	**750**	**GREY GOOSE LE MELON VODKA 750ml**	**S**	**$27.13**	**$17.40**	**$35,745.89**	**0.14%**	**4.94%**	**1,503**	**0.09%**	**46.65%**	**125**	
					$18.36	$17.93	$14,669.64	0.06%		799	0.050%		67	
					$33.99	$17.93	$9,109.32	0.04%		268	0.017%		22	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	033672				$26.18	$17.93	$7,618.38	0.03%		291	0.018%		24	
					$29.99	$15.80	$4,348.55	0.02%		145	0.009%		12	
	034870	**750**	**STOLICHNAYA RAZBERI VODKA 750ml**	**1**	**$17.66**	**$9.31**	**$33,422.40**	**0.13%**	**-8.39%**	**1,860**	**0.12%**	**-11.88%**	**155**	
					$19.99	$10.55	$19,970.01	0.08%		999	0.062%		83	
					$14.99	$7.89	$10,178.21	0.04%		679	0.042%		57	
					$17.99	$9.49	$3,274.18	0.01%		182	0.011%		15	
	035964	**750**	**THREE OLIVES LOOPY 750ml**	**D**	**$14.23**	**$8.96**	**$32,606.03**	**0.13%**	**-6.26%**	**2,548**	**0.16%**	**17.48%**	**212**	
					$14.99	$7.89	$12,936.37	0.05%		863	0.054%		72	
					$9.72	$9.49	$12,509.64	0.05%		1,287	0.080%		107	
					$17.99	$9.49	$7,160.02	0.03%		398	0.025%		33	
	040599	**750**	**NEW AMSTERDAM RED BERRY VODKA 750ml**	**D**	**$12.24**	**$7.90**	**$32,420.54**	**0.13%**	**-31.42%**	**2,822**	**0.18%**	**-19.12%**	**235**	
					$11.99	$6.30	$9,292.25	0.04%		775	0.048%		65	
					$8.64	$8.43	$8,519.04	0.03%		986	0.061%		82	
					$12.32	$8.43	$7,909.44	0.03%		642	0.040%		54	
					$15.99	$8.43	$6,699.81	0.03%		419	0.026%		35	
	036384	**750**	**THREE OLIVES STRAWBERRY VODKA 750ml**	**D**	**$14.23**	**$8.96**	**$30,830.50**	**0.12%**	**0.84%**	**2,488**	**0.15%**	**28.82%**	**207**	
					$9.72	$9.49	$13,720.29	0.05%		1,409	0.087%		117	
					$14.99	$7.89	$11,353.43	0.04%		757	0.047%		63	
					$17.99	$9.49	$5,756.78	0.02%		322	0.020%		27	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	**033663**	**750**	**SVEDKA STRAWBERRY LEMON VODKA 750ml**	**T**	**$12.99**	**$6.83**	**$30,799.29**	**0.12%**	**100.00%**	**2,371**	**0.15%**	**100.00%**	**198**	
					$12.99	$6.83	$30,799.29	0.12%		2,371	0.147%		198	
	034880	**750**	**STOLICHNAYA VANIL VODKA 750ml**	**1**	**$17.66**	**$9.31**	**$30,481.03**	**0.12%**	**-16.73%**	**1,697**	**0.11%**	**-18.65%**	**141**	
					$19.99	$10.55	$18,170.91	0.07%		909	0.056%		76	
					$14.99	$7.89	$9,443.70	0.04%		630	0.039%		53	
					$17.99	$9.49	$2,866.42	0.01%		158	0.010%		13	
	034736	**750**	**STOLICHNAYA OHRANJ VODKA 750ml**	**1**	**$17.66**	**$9.31**	**$30,015.09**	**0.12%**	**-23.77%**	**1,591**	**0.10%**	**-30.62%**	**133**	
					$19.99	$10.55	$22,453.77	0.09%		1,123	0.070%		94	
					$14.99	$7.89	$4,377.09	0.02%		291	0.018%		24	
					$17.99	$9.49	$3,184.23	0.01%		177	0.011%		15	
	039943	**750**	**SKYY INFUSION HONEYCRISP APPLE VOK 750ml**	**T**	**$16.99**	**$8.96**	**$28,356.31**	**0.11%**	**-14.09%**	**1,669**	**0.10%**	**-16.82%**	**139**	
					$16.99	$8.96	$28,356.31	0.11%		1,669	0.104%		139	
	040071	**750**	**NEW AMSTERDAM MANGO VODKA 750ml**	**T**	**$15.99**	**$8.43**	**$28,158.39**	**0.11%**	**-4.20%**	**1,761**	**0.11%**	**-4.20%**	**147**	
					$15.99	$8.43	$28,158.39	0.11%		1,761	0.109%		147	
	066978	**750**	**STOLI CRUSHED PINEAPPLE 750ml**	**D**	**$13.09**	**$8.96**	**$27,623.55**	**0.11%**	**410.09%**	**2,394**	**0.15%**	**656.73%**	**200**	
					$9.18	$8.96	$15,339.78	0.06%		1,671	0.104%		139	
					$16.99	$8.96	$12,283.77	0.05%		723	0.045%		60	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	**039777**	**750**	**SKYY INFUSIONS APRICOT 750ml**	**D**	**$13.09**	**$8.96**	**$24,421.96**	**0.10%**	**267.30%**	**2,102**	**0.13%**	**441.73%**	**175**	
					$9.18	$8.96	$11,217.96	0.04%		1,222	0.076%		102	
					$16.99	$8.96	$7,339.68	0.03%		432	0.027%		36	
					$13.09	$8.96	$5,864.32	0.02%		448	0.028%		37	
	039856	**750**	**SKYY INFUSIONS BARTLETT PEAR VODKA 750ml**	**T**	**$16.99**	**$8.96**	**$23,972.89**	**0.09%**	**-15.97%**	**1,411**	**0.09%**	**-18.68%**	**118**	
					$16.99	$8.96	$23,972.89	0.09%		1,411	0.088%		118	
	036769	**750**	**ABSOLUT GRAPEFRUIT 750ml**	**T**	**$19.99**	**$10.55**	**$23,048.47**	**0.09%**	**100.00%**	**1,153**	**0.07%**	**100.00%**	**96**	
					$19.99	$10.55	$23,048.47	0.09%		1,153	0.072%		96	
	039850	**750**	**SKYY INFUSION CRANBERRY VODKA 750ml**	**D**	**$13.09**	**$8.96**	**$21,611.34**	**0.08%**	**-33.64%**	**1,689**	**0.10%**	**-13.45%**	**141**	
					$16.99	$8.96	$8,511.99	0.03%		501	0.031%		42	
					$13.09	$8.96	$7,304.22	0.03%		558	0.035%		47	
					$9.18	$8.96	$5,795.13	0.02%		630	0.039%		53	
	036576	**750**	**SVEDKA BLUE RASPBERRY 750ml**	**T**	**$12.99**	**$6.83**	**$21,420.51**	**0.08%**	**13733.33 %**	**1,649**	**0.10%**	**13733.33 %**	**137**	
					$12.99	$6.83	$21,420.51	0.08%		1,649	0.102%		137	
	036749	**750**	**SKYY SUN RIPENED WATERMELON 750ml**	**T**	**$16.99**	**$8.96**	**$20,812.75**	**0.08%**	**100.00%**	**1,225**	**0.08%**	**100.00%**	**102**	
					$16.99	$8.96	$20,812.75	0.08%		1,225	0.076%		102	
	039782	**750**	**KID CURRY VANILLA CARAMEL VODKA 750ml**	**T**	**$16.99**	**$11.33**	**$17,907.46**	**0.07%**	**213.45%**	**1,054**	**0.07%**	**215.38%**	**88**	
					$16.99	$11.33	$17,907.46	0.07%		1,054	0.065%		88	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	036379	750	THREE OLIVES PINEAPPLE VODKA 750ml	T	$15.99	$8.43	$17,509.05	0.07%	-14.42%	1,095	0.07%	-14.42%	91	
					$15.99	$8.43	$17,509.05	0.07%		1,095	0.068%		91	
	039918	750	NEW AMSTERDAM APPLE VODKA 750ml	T	$15.99	$8.43	$16,069.95	0.06%	857.14%	1,005	0.06%	857.14%	84	
					$15.99	$8.43	$16,069.95	0.06%		1,005	0.062%		84	
	036358	750	PINNACLE RUBY RED GRAPEFRUIT VODK 750 ml	D	$11.55	$7.90	$15,879.97	0.06%	-35.64%	1,354	0.08%	-23.80%	113	
					$14.99	$7.90	$10,687.87	0.04%		713	0.044%		59	
					$8.10	$7.90	$5,192.10	0.02%		641	0.040%		53	
	036808	750	STOLI CUCUMBER VODKA 750ml	T	$17.99	$9.49	$15,057.63	0.06%	100.00%	837	0.05%	100.00%	70	
					$17.99	$9.49	$15,057.63	0.06%		837	0.052%		70	
	034984	750	THREE OLIVES CITRUS 750ml	T	$15.99	$8.43	$14,391.00	0.06%	443.11%	900	0.06%	443.11%	75	
					$15.99	$8.43	$14,391.00	0.06%		900	0.056%		75	
	034959	750	THREE OLIVES RASPBERRY VODKA 750ml	T	$15.99	$8.43	$13,703.43	0.05%	325.85%	857	0.05%	325.85%	71	
					$15.99	$8.43	$13,703.43	0.05%		857	0.053%		71	
	040835	750	SKYY INFUSION DRAGON FRUIT VODKA 750ml	D	$14.00	$9.59	$10,839.00	0.04%	-83.63%	610	0.04%	-83.27%	51	
					$18.18	$9.59	$10,544.40	0.04%		580	0.036%		48	
					$9.82	$9.59	$294.60	0.00%		30	0.002%		3	
	035969	750	STOLI HOT VODKA JALAPENO 750ml	T	$19.99	$10.55	$8,555.72	0.03%	100.00%	428	0.03%	100.00%	36	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	035969				$19.99	$10.55	$8,555.72	0.03%		428	0.027%		36	
	041510	750	HANGAR ONE MANDARIN VODKA 750ml	X	$23.10	$15.87	$8,008.79	0.03%	-8.53%	319	0.02%	3.30%	27	
					$29.99	$15.87	$5,428.19	0.02%		181	0.011%		15	
					$16.20	$15.87	$1,425.60	0.01%		88	0.005%		7	
					$23.10	$15.87	$1,155.00	0.00%		50	0.003%		4	
	039452	750	SALT CITY PEACH VODKA 750ml	T	$19.99	$13.34	$7,376.31	0.03%	100.00%	369	0.02%	100.00%	31	
					$19.99	$13.34	$7,376.31	0.03%		369	0.023%		31	
	036618	750	NEW AMSTERDAM RASPBERRY VODKA 750ml	T	$15.99	$8.43	$7,099.56	0.03%	100.00%	444	0.03%	100.00%	37	
					$15.99	$8.43	$7,099.56	0.03%		444	0.028%		37	
	039702	750	HANGAR ONE ROSÉ VODKA 750ml	L	$29.99	$15.87	$6,507.83	0.03%	100.00%	217	0.01%	100.00%	18	
					$29.99	$15.87	$6,507.83	0.03%		217	0.013%		18	
	039450	750	SALT CITY CITRUS VODKA 750ml	T	$19.99	$13.34	$6,216.89	0.02%	100.00%	311	0.02%	100.00%	26	
					$19.99	$13.34	$6,216.89	0.02%		311	0.019%		26	
	039725	750	NEW AMSTERDAM LEMON VODKA 750ml	T	$15.99	$8.43	$4,173.39	0.02%	100.00%	261	0.02%	100.00%	22	
					$15.99	$8.43	$4,173.39	0.02%		261	0.016%		22	
	040442	750	SKYY INFUSION MOSCATO GRAPE VODKA 750ml	D	$13.86	$9.49	$3,079.62	0.01%	-94.62%	179	0.01%	-94.87%	15	
					$17.99	$9.49	$2,914.38	0.01%		162	0.010%		14	
					$9.72	$9.49	$165.24	0.00%		17	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	034606	750	GREY GOOSE LA VANILLE VODKA 750ml	T	$29.99	$15.80	$2,159.28	0.01%	100.00%	72	0.00%	100.00%	6	
					$29.99	$15.80	$2,159.28	0.01%		72	0.004%		6	
	040167	750	WILD ROOTS MARIONBERRY VODKA 750ml	T	$19.99	$13.07	$1,979.01	0.01%	100.00%	99	0.01%	100.00%	8	
					$19.99	$13.07	$1,979.01	0.01%		99	0.006%		8	
	039682	750	WILD ROOTS HUCKLEBERRY VODKA 750ml	T	$19.99	$13.07	$1,739.13	0.01%	100.00%	87	0.01%	100.00%	7	
					$19.99	$13.07	$1,739.13	0.01%		87	0.005%		7	
	040641	750	ALASKA DISTILLERY BLUBERRY VODKA 750ml	X	$30.31	$15.97	$1,636.74	0.01%	-54.34%	54	0.00%	-54.62%	5	
					$30.31	$15.97	$1,636.74	0.01%		54	0.003%		5	
	040632	750	UV WHIPPED VODKA 750ml	D	$12.12	$6.37	$836.28	0.00%	-98.17%	69	0.00%	-98.40%	6	
					$12.12	$6.37	$836.28	0.00%		69	0.004%		6	
	040661	750	SKYY INFUSION COCONUT VODKA 750ml	D	$18.18	$9.59	$545.40	0.00%	-67.94%	30	0.00%	-68.13%	3	
					$18.18	$9.59	$545.40	0.00%		30	0.002%		3	
	041143	750	SWEET CAROLINA LEMONADE TEA VODKA 750ml	D	$13.99	$7.36	$461.67	0.00%	-99.24%	33	0.00%	-99.30%	3	
					$13.99	$7.36	$461.67	0.00%		33	0.002%		3	
	040806	750	SKYY INFUSION GRAPE VODKA 750ml	D	$18.18	$9.59	$18.18	0.00%	100.00%	1	0.00%	100.00%	0	
					$18.18	$9.59	$18.18	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	041989	750	UV CAKE VODKA 750ml	D	$12.12	$6.37	$12.12	0.00%	100.00%	1	0.00%	100.00%	0	
					$12.12	$6.37	$12.12	0.00%		1	0.000%		0	
	034190	750	ABSOLUT CHERRYKRAN VODKA 750ml	D					100.00%			100.00%	0	
	040637	750	BURNETTS SUGAR COOKIE VODKA 750ml	D					100.00%			100.00%	0	
	035770	750	PINNACLE CHERRY WHIPPED VODKA 750ml	D					100.00%			100.00%	0	
	077348	750	SMIRNOFF SORBET LIGHT STRAWBERRY 750ml	D					100.00%			100.00%	0	
	035039	750	THREE OLIVES POMEGRANATE VODKA 750ml	D					100.00%			100.00%	0	
	041704	750	UV RED CHERRY VODKA 750ml	D					100.00%			100.00%	0	
	Total						$10,298,165.60		6.30%	644,021		4.75%	57,999	

Class Summary

ADM

Bottle Sales	644,021	**Gross Sales**	$10,298,165.60	**Total Items in Class**	154
% of Bottle Sales	1.29%	**% of Gross Sales**	2.22%	**Share/Item**	1.54

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADW VODKA - DOMESTIC														
	036585	**1000**	**BEEHIVE ORGANIC VODKA 1000 ml**	**1**	**$25.66**	**$16.73**	**$254,431.40**	**22.93%**	**101.31%**	**9,987**	**12.34%**	**108.54%**	**1,110**	
					$26.99	$17.96	$93,968.18	8.47%		3,482	4.303%		387	
					$23.99	$17.96	$73,223.48	6.60%		3,052	3.771%		339	
					$23.99	$15.95	$32,698.37	2.95%		1,363	1.684%		151	
					$24.99	$15.95	$23,340.93	2.10%		934	1.154%		104	
					$26.99	$15.95	$16,571.86	1.49%		614	0.759%		68	
					$26.99	$16.62	$14,628.58	1.32%		542	0.670%		60	
	036759	**1000**	**DENTED BRICK WELL VODKA 1000 ml**	**1**	**$11.99**	**$7.89**	**$142,345.28**	**12.83%**	**100.00%**	**11,872**	**14.67%**	**100.00%**	**1,319**	
					$11.99	$7.89	$142,345.28	12.83%		11,872	14.670%		1,319	
	036711	**1000**	**FIVE WIVES VODKA 1000 ml**	**1**	**$25.49**	**$16.45**	**$114,337.19**	**10.31%**	**100.00%**	**4,481**	**5.54%**	**100.00%**	**498**	
					$25.99	$17.29	$69,575.23	6.27%		2,677	3.308%		297	
					$23.99	$17.29	$24,931.59	2.25%		1,041	1.286%		116	
					$25.99	$15.27	$11,357.63	1.02%		437	0.540%		49	
					$25.99	$15.95	$8,472.74	0.76%		326	0.403%		36	
	075175	**1000**	**KAMCHATKA 1000ml**	**T**	**$7.29**	**$3.80**	**$34,773.30**	**3.13%**	**100.00%**	**4,770**	**5.89%**	**100.00%**	**530**	
					$7.29	$3.80	$34,773.30	3.13%		4,770	5.894%		530	
	038087	**1000**	**PLATINUM 7X VODKA PET 1000ml**	**T**	**$12.99**	**$6.83**	**$753.42**	**0.07%**	**100.00%**	**58**	**0.07%**	**100.00%**	**6**	
					$12.99	$6.83	$753.42	0.07%		58	0.072%		6	
	036889	**1000**	**BARTON NATURALS VODKA 1000ml**	**T**	**$6.99**	**$3.64**	**$76.89**	**0.01%**	**100.00%**	**11**	**0.01%**	**100.00%**	**1**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADW VODKA - DOMESTIC	036889				$6.99	$3.64	$76.89	0.01%		11	0.014%		1	
	039593	1750	SUGAR HOUSE VODKA 1750ml	T	$37.99	$25.34	$2,849.25	0.26%	100.00%	75	0.09%	100.00%	15	
					$37.99	$25.34	$2,849.25	0.26%		75	0.093%		15	
	036900	1750	BARTON NATURALS VODKA PET 1750ml	T	$10.99	$5.69	$153.86	0.01%	100.00%	14	0.02%	100.00%	3	
					$10.99	$5.69	$153.86	0.01%		14	0.017%		3	
	038179	200	TITO'S HANDMADE VODKA 200ml	T	$7.99	$4.21	$1,382.27	0.12%	100.00%	173	0.21%	100.00%	4	
					$7.99	$4.21	$1,382.27	0.12%		173	0.214%		4	
	038084	375	PLATINUM 7X VODKA 375 ml	1	$5.99	$3.14	$144,963.99	13.06%	587.31%	24,201	29.90%	587.31%	1,008	
					$5.99	$3.14	$144,963.99	13.06%		24,201	29.904%		1,008	
	036968	375	NEW AMSTERDAM VODKA 375ml	T	$6.99	$3.68	$25,653.30	2.31%	100.00%	3,670	4.53%	100.00%	153	
					$6.99	$3.68	$25,653.30	2.31%		3,670	4.535%		153	
	037342	750	ALPINE PERSISTANT VODKA 750ml	L	$18.23	$12.08	$43,312.45	3.90%	148.97%	2,328	2.88%	125.83%	194	
					$18.73	$12.42	$34,294.63	3.09%		1,831	2.262%		153	
					$18.99	$12.59	$5,507.10	0.50%		290	0.358%		24	
					$16.96	$11.23	$3,510.72	0.32%		207	0.256%		17	
	100630	750	SMIRNOFF ORNAMENT PACK 750ml	D	$15.99	$8.36	$20,659.08	1.86%	100.00%	1,292	1.60%	100.00%	108	
					$15.99	$8.36	$20,659.08	1.86%		1,292	1.596%		108	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADW VODKA - DOMESTIC	037040	750	OCEAN VODKA 750ml	T	$29.99	$15.80	$16,014.66	1.44%	100.00%	534	0.66%	100.00%	45	
					$29.99	$15.80	$16,014.66	1.44%		534	0.660%		45	
	037658	750	ROOFRAISER VODKA 750ml	T	$22.08	$14.67	$13,686.01	1.23%	30.45%	635	0.78%	47.10%	53	
					$21.99	$14.60	$9,169.83	0.83%		417	0.515%		35	
					$19.99	$13.26	$3,618.19	0.33%		181	0.224%		15	
					$24.27	$16.14	$897.99	0.08%		37	0.046%		3	
	036764	750	AMERICAN ANTHEM VODKA 750ml	T	$15.99	$8.43	$10,585.38	0.95%	100.00%	662	0.82%	100.00%	55	
					$15.99	$8.43	$10,585.38	0.95%		662	0.818%		55	
	036673	750	FIVE WIVES PREMIUM POTATO VODKA 750ml	T	$29.95	$20.03	$9,194.65	0.83%	100.00%	307	0.38%	100.00%	26	
					$29.95	$20.03	$9,194.65	0.83%		307	0.379%		26	
	919105	750	SRIL ART VODKA 750ml	T	$34.99	$23.33	$3,813.91	0.34%	100.00%	109	0.13%	100.00%	9	
					$34.99	$23.33	$3,813.91	0.34%		109	0.135%		9	
	036851	750	KID CURRY LUXURY COLD FILTER VODKA 750ml	T	$28.99	$19.38	$2,406.17	0.22%	100.00%	83	0.10%	100.00%	7	
					$28.99	$19.38	$2,406.17	0.22%		83	0.103%		7	
	036592	750	KINKY VODKA 750ml	D	$10.36	$10.13	$1,440.04	0.13%	-99.97%	139	0.17%	-99.96%	12	
					$10.36	$10.13	$1,440.04	0.13%		139	0.172%		12	
	953822	750	HAMMER SPRING VODKA 750ml	T	$26.88	$17.89	$940.80	0.08%	100.00%	35	0.04%	100.00%	3	
					$26.88	$17.89	$940.80	0.08%		35	0.043%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ADW VODKA - DOMESTIC	**000113**	**750**	**360 VODKA HOLIDAY GIFT 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	Total						**$843,773.30**		**300.68%**	**65,436**		**450.12%**	**5,157**	

Class Summary

ADW	**Bottle Sales**	65,436	**Gross Sales**	$843,773.30	**Total Items in Class**	22
	% of Bottle Sales	0.13%	**% of Gross Sales**	0.18%	**Share/Item**	0.22

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADX VODKA - IMPORTED														
	035242	1000	PINNACLE VODKA 1000ml	T	$16.99	$8.96	$10,244.97	4.28%	100.00%	603	5.77%	100.00%	67	
					$16.99	$8.96	$10,244.97	4.28%		603	5.773%		67	
	075165	750	KETEL ONE BOTANICAL CUCUMBER MINT 750ml	1	$22.99	$12.15	$80,212.11	33.53%	100.00%	3,489	33.40%	100.00%	291	
					$22.99	$12.15	$80,212.11	33.53%		3,489	33.404%		291	
	001876	750	KETEL ONE W/ 2 GLASSES 750ml	D	$24.99	$13.14	$16,493.40	6.89%	100.00%	660	6.32%	100.00%	55	
					$24.99	$13.14	$16,493.40	6.89%		660	6.319%		55	
	067161	750	THREE OLIVES ROSE 750ml	T	$15.99	$8.43	$9,913.80	4.14%	100.00%	620	5.94%	100.00%	52	
					$15.99	$8.43	$9,913.80	4.14%		620	5.936%		52	
	037022	750	NEFT VODKA USA 750ml	T	$28.97	$15.33	$9,183.49	3.84%	100.00%	317	3.03%	100.00%	26	
					$28.97	$15.33	$9,183.49	3.84%		317	3.035%		26	
	000483	750	ABSOLUT W / GLASSES 750ml	D	$19.99	$10.48	$5,997.00	2.51%	100.00%	300	2.87%	100.00%	25	
					$19.99	$10.48	$5,997.00	2.51%		300	2.872%		25	
	000101	750	STOLI PREMIUM VODKA HOLIDAY VAP 750ml	D	$17.70	$10.48	$2,940.76	1.23%	-93.15%	154	1.47%	-92.39%	13	
					$19.99	$10.48	$2,478.76	1.04%		124	1.187%		10	
					$15.40	$10.48	$462.00	0.19%		30	0.287%		3	
	036924	750	HAKU VODKA 750ml	L	$31.99	$16.87	$1,887.41	0.79%	100.00%	59	0.56%	100.00%	5	
					$31.99	$16.87	$1,887.41	0.79%		59	0.565%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADX VODKA - IMPORTED	**909238**	**750**	**BLAVOD BLACK VODKA 750ml**	**U**	**$22.65**	**$11.90**	**$1,177.80**	**0.49%**	**348.04%**	**52**	**0.50%**	**357.14%**	**4**	
					$22.65	$11.90	$1,177.80	0.49%		52	0.498%		4	
	033508	**750**	**ABSOLUT ELECTRIK 750ml**	**U**	**$20.20**	**$10.67**	**$1,111.00**	**0.46%**	**-84.50%**	**55**	**0.53%**	**-84.64%**	**5**	
					$20.20	$10.67	$1,111.00	0.46%		55	0.527%		5	
	033507	**750**	**AO VODKA 750ml**	**X**	**$24.29**	**$24.04**	**$170.03**	**0.07%**	**-98.07%**	**7**	**0.07%**	**-97.47%**	**1**	
					$24.29	$24.04	$170.03	0.07%		7	0.067%		1	
	065107	**750**	**GREY GOOSE VX 750ml**	**X**	**$40.49**	**$40.16**	**$40.49**	**0.02%**	**-99.58%**	**1**	**0.01%**	**-99.50%**	**0**	
					$40.49	$40.16	$40.49	0.02%		1	0.010%		0	
	002381	**750**	**BELVEDERE PURE 6 W/ MARTINI VAP 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	001315	**750**	**CHOPIN POTATOP VODKA W/2 SHOTS 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	Total						**$139,372.26**		**244.95%**	**6,317**		**295.09%**	**543**	

Class Summary

ADX

Bottle Sales	6,317	**Gross Sales**	$139,372.26	**Total Items in Class**	14
% of Bottle Sales	0.01%	**% of Gross Sales**	0.03%	**Share/Item**	0.14

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AHG GIN - DRY														
	029287	**1000**	**BARTON GIN 1000ml**	**1**	**$9.49**	**$4.97**	**$77,514.32**	**0.46%**	**-7.60%**	**8,168**	**0.98%**	**-9.88%**	**908**	
					$9.49	$4.97	$77,514.32	0.46%		8,168	0.976%		908	
	028860	**1000**	**TANQUERAY BLOOMSBURY GIN 1000ml**	**L**	**$35.99**	**$18.99**	**$22,781.67**	**0.13%**	**-14.13%**	**633**	**0.08%**	**-15.30%**	**70**	
					$35.99	$18.99	$22,781.67	0.13%		633	0.076%		70	
	028877	**1000**	**TANQUERAY MALACCA GIN 1000 ml**	**L**	**$35.99**	**$18.99**	**$17,239.21**	**0.10%**	**100.00%**	**479**	**0.06%**	**100.00%**	**53**	
					$35.99	$18.99	$17,239.21	0.10%		479	0.057%		53	
	031473	**1750**	**NEW AMSTERDAM GIN 1750ml**	**1**	**$24.99**	**$13.14**	**$463,155.34**	**2.74%**	**10.58%**	**18,354**	**2.19%**	**10.67%**	**3,569**	
					$26.99	$14.21	$257,064.72	1.52%		9,528	1.139%		1,853	
					$22.99	$12.08	$167,631.01	0.99%		7,287	0.871%		1,417	
					$24.99	$13.14	$38,459.61	0.23%		1,539	0.184%		299	
	028868	**1750**	**TANQUERAY GIN 1750ml**	**1**	**$46.24**	**$24.45**	**$356,247.29**	**2.11%**	**-0.83%**	**7,571**	**0.90%**	**-2.21%**	**1,472**	
					$48.99	$25.91	$199,436.29	1.18%		4,071	0.487%		792	
					$43.99	$23.25	$83,229.08	0.49%		1,892	0.226%		368	
					$44.99	$23.78	$44,495.11	0.26%		989	0.118%		192	
					$46.99	$24.84	$29,086.81	0.17%		619	0.074%		120	
	028238	**1750**	**BOMBAY SAPPHIRE GIN 1750ml**	**1**	**$48.49**	**$25.64**	**$352,084.14**	**2.08%**	**18.31%**	**7,182**	**0.86%**	**19.21%**	**1,397**	
					$49.99	$26.44	$245,087.91	1.45%		4,905	0.586%		954	
					$46.99	$24.84	$106,996.23	0.63%		2,277	0.272%		443	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHG GIN - DRY	030238	1750	GILBEYS GIN PET 1750ml	1	$16.99	$8.89	$247,085.57	1.46%	-2.18%	14,543	1.74%	-2.18%	2,828	
					$16.99	$8.89	$247,085.57	1.46%		14,543	1.738%		2,828	
	032238	1750	SEAGRAMS EXTRA DRY GIN 1750ml	1	$21.49	$11.28	$186,407.76	1.10%	5.27%	8,424	1.01%	6.63%	1,638	
					$22.99	$12.08	$138,031.96	0.82%		6,004	0.718%		1,167	
					$19.99	$10.48	$48,375.80	0.29%		2,420	0.289%		471	
	029288	1750	BARTON GIN 1750ml	1	$13.45	$7.00	$162,408.75	0.96%	-11.11%	12,075	1.44%	-12.71%	2,348	
					$13.45	$7.00	$162,408.75	0.96%		12,075	1.443%		2,348	
	029568	1750	BURNETTS GIN 1750ml	1	$17.32	$9.06	$156,212.15	0.92%	-6.14%	8,785	1.05%	-6.45%	1,708	
					$18.99	$9.95	$86,271.57	0.51%		4,543	0.543%		883	
					$16.99	$8.88	$35,865.89	0.21%		2,111	0.252%		410	
					$15.99	$8.35	$34,074.69	0.20%		2,131	0.255%		414	
	030318	1750	GORDONS LONDON DRY GIN 1750ml	1	$20.99	$11.02	$148,487.91	0.88%	-4.69%	6,809	0.81%	-3.80%	1,324	
					$21.99	$11.55	$136,074.12	0.80%		6,188	0.740%		1,203	
					$19.99	$10.48	$12,413.79	0.07%		621	0.074%		121	
	028628	1750	HENDRICKS GIN 1750ml	1	$62.99	$33.35	$116,801.85	0.69%	7.97%	1,815	0.22%	7.93%	353	
					$65.99	$34.95	$67,161.82	0.40%		1,018	0.122%		198	
					$63.99	$33.88	$22,588.47	0.13%		353	0.042%		69	
					$59.99	$31.76	$14,157.64	0.08%		236	0.028%		46	
					$61.99	$32.82	$12,893.92	0.08%		208	0.025%		40	
	028088	1750	BEEFEATER GIN 1750ml	1	$42.49	$22.45	$105,265.80	0.62%	-10.27%	2,420	0.29%	-11.09%	471	
					$44.99	$23.78	$76,632.96	0.45%		1,704	0.204%		331	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHG GIN - DRY	028088				$39.99	$21.12	$28,632.84	0.17%		716	0.086%		139	
	030058	1750	FLEISCHMANNS GIN 1750ml	1	$14.66	$7.64	$76,457.05	0.45%	4.11%	5,595	0.67%	3.05%	1,088	
					$11.99	$6.22	$42,330.72	0.25%		3,528	0.422%		686	
					$16.99	$8.88	$26,691.29	0.16%		1,571	0.188%		305	
					$14.99	$7.82	$7,435.04	0.04%		496	0.059%		96	
	029208	1750	BARON ROTHSCHILD GIN 1750ml	1	$13.65	$7.11	$65,287.95	0.39%	6.75%	4,783	0.57%	6.75%	930	
					$13.65	$7.11	$65,287.95	0.39%		4,783	0.572%		930	
	031208	1750	MCCORMICK GIN 1750ml	D	$13.49	$7.73	$37,236.01	0.22%	1.42%	2,999	0.36%	17.13%	583	
					$10.99	$7.82	$20,188.63	0.12%		1,837	0.220%		357	
					$14.49	$7.56	$10,664.64	0.06%		736	0.088%		143	
					$14.99	$7.82	$6,382.74	0.04%		426	0.051%		83	
	028865	375	TANQUERAY GIN ROUND 375ml	1	$13.99	$7.40	$91,144.85	0.54%	3.66%	6,515	0.78%	-0.49%	271	
					$13.99	$7.40	$91,144.85	0.54%		6,515	0.779%		271	
	028235	375	BOMBAY SAPPHIRE GIN 375ml	1	$14.49	$7.63	$76,362.30	0.45%	-21.22%	5,270	0.63%	-22.62%	220	
					$14.49	$7.63	$76,362.30	0.45%		5,270	0.630%		220	
	030234	375	GILBEYS GIN 375ml	1	$4.99	$2.62	$72,265.18	0.43%	7.08%	14,482	1.73%	1.99%	603	
					$4.99	$2.62	$72,265.18	0.43%		14,482	1.731%		603	
	032234	375	SEAGRAMS EXTRA DRY GIN 375ml	D	$5.46	$3.41	$42,531.91	0.25%	13.79%	8,541	1.02%	92.52%	356	
					$7.99	$4.21	$18,608.71	0.11%		2,329	0.278%		97	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHG GIN - DRY	032234				$3.24	$3.14	$13,554.12	0.08%		4,174	0.499%		174	
					$4.62	$3.14	$6,343.80	0.04%		1,366	0.163%		57	
					$5.99	$3.14	$4,025.28	0.02%		672	0.080%		28	
	028866	**750**	**TANQUERAY GIN 750ml**	**1**	**$23.99**	**$12.69**	**$653,427.19**	**3.87%**	**-0.04%**	**26,672**	**3.19%**	**-2.36%**	**2,223**	
					$26.99	$14.28	$190,512.05	1.13%		7,067	0.845%		589	
					$25.99	$13.75	$168,545.92	1.00%		6,514	0.779%		543	
					$21.99	$11.62	$83,904.20	0.50%		3,816	0.456%		318	
					$20.99	$11.09	$79,991.90	0.47%		3,810	0.455%		318	
					$23.00	$12.15	$71,342.78	0.42%		3,099	0.370%		258	
					$24.99	$13.22	$59,130.34	0.35%		2,366	0.283%		197	
	028236	**750**	**BOMBAY SAPPHIRE GIN 750ml**	**1**	**$24.99**	**$13.22**	**$592,582.06**	**3.50%**	**7.91%**	**23,194**	**2.77%**	**10.48%**	**1,933**	
					$26.99	$14.28	$401,254.27	2.37%		14,873	1.778%		1,239	
					$22.99	$12.15	$191,327.79	1.13%		8,321	0.994%		693	
	030666	**750**	**BEEHIVE JACK RABBIT GIN 750ml**	**1**	**$27.66**	**$18.48**	**$486,199.73**	**2.87%**	**-1.33%**	**17,527**	**2.09%**	**-1.70%**	**1,461**	
					$28.99	$19.38	$216,691.25	1.28%		7,475	0.893%		623	
					$25.99	$17.36	$100,056.51	0.59%		3,849	0.460%		321	
					$25.99	$19.38	$61,042.52	0.36%		2,348	0.281%		196	
					$26.99	$19.38	$45,509.14	0.27%		1,686	0.201%		141	
					$28.99	$18.03	$31,678.08	0.19%		1,092	0.131%		91	
					$28.99	$17.36	$31,222.23	0.18%		1,077	0.129%		90	
	028625	**750**	**HENDRICKS GIN 750ml**	**1**	**$35.99**	**$18.99**	**$390,708.31**	**2.31%**	**5.57%**	**10,769**	**1.29%**	**4.41%**	**897**	
					$36.99	$19.52	$149,295.63	0.88%		4,037	0.482%		336	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHG GIN - DRY	028625				$37.99	$20.05	$91,427.93	0.54%		2,407	0.288%		201	
					$33.99	$17.93	$77,237.28	0.46%		2,272	0.272%		189	
					$34.99	$18.46	$40,676.38	0.24%		1,162	0.139%		97	
					$35.99	$18.99	$32,071.09	0.19%		891	0.106%		74	
	031475	**750**	**NEW AMSTERDAM GIN 750ml**	**1**	**$15.24**	**$8.03**	**$293,858.21**	**1.74%**	**1.02%**	**19,491**	**2.33%**	**-3.98%**	**1,624**	
					$13.99	$7.36	$103,543.99	0.61%		7,401	0.885%		617	
					$15.99	$8.43	$96,535.68	0.57%		6,044	0.722%		504	
					$17.99	$9.49	$55,367.11	0.33%		3,089	0.369%		257	
					$12.99	$6.83	$38,411.43	0.23%		2,957	0.353%		246	
	028086	**750**	**BEEFEATER GIN 750ml**	**1**	**$21.49**	**$11.35**	**$219,874.04**	**1.30%**	**-1.22%**	**10,196**	**1.22%**	**-0.19%**	**850**	
					$22.99	$12.15	$122,599.64	0.73%		5,336	0.638%		445	
					$19.99	$10.55	$97,274.40	0.57%		4,860	0.581%		405	
	032236	**750**	**SEAGRAMS EXTRA DRY GIN 750ml**	**1**	**$10.99**	**$5.77**	**$146,624.50**	**0.87%**	**-2.57%**	**12,943**	**1.55%**	**-2.80%**	**1,079**	
					$12.99	$6.83	$75,204.95	0.45%		5,807	0.694%		484	
					$9.99	$5.23	$54,509.55	0.32%		5,445	0.651%		454	
					$10.00	$5.24	$16,910.00	0.10%		1,691	0.202%		141	
	032650	**750**	**UNCLE VAL'S BOTANICAL GIN 750ml**	**1**	**$28.32**	**$14.87**	**$121,571.40**	**0.72%**	**79.00%**	**4,260**	**0.51%**	**97.21%**	**355**	
					$29.99	$15.58	$51,519.82	0.30%		1,718	0.205%		143	
					$26.99	$13.99	$29,695.00	0.18%		1,100	0.131%		92	
					$26.99	$15.58	$13,198.11	0.08%		489	0.058%		41	
					$27.99	$15.58	$10,750.16	0.06%		384	0.046%		32	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHG GIN - DRY	032650				$27.99	$13.99	$9,180.72	0.05%		328	0.039%		27	
					$29.99	$14.52	$7,227.59	0.04%		241	0.029%		20	
	028206	**750**	**BOMBAY GIN 750ml**	**1**	**$19.66**	**$10.38**	**$114,323.86**	**0.68%**	**16.78%**	**5,614**	**0.67%**	**21.98%**	**468**	
					$21.99	$11.62	$63,723.03	0.38%		2,897	0.346%		241	
					$18.99	$10.03	$31,779.27	0.19%		1,673	0.200%		139	
					$17.99	$9.49	$18,821.56	0.11%		1,044	0.125%		87	
	028350	**750**	**BROKERS GIN 750ml**	**1**	**$21.32**	**$11.27**	**$108,708.63**	**0.64%**	**40.36%**	**5,037**	**0.60%**	**42.37%**	**420**	
					$22.99	$12.15	$56,877.26	0.34%		2,474	0.296%		206	
					$19.99	$10.56	$39,540.22	0.23%		1,978	0.236%		165	
					$20.99	$11.09	$12,291.15	0.07%		585	0.070%		49	
	030236	**750**	**GILBEYS GIN 750ml**	**1**	**$8.22**	**$4.30**	**$101,908.67**	**0.60%**	**-4.13%**	**12,289**	**1.47%**	**-7.81%**	**1,024**	
					$8.45	$4.42	$68,422.58	0.40%		8,098	0.968%		675	
					$7.99	$4.17	$33,486.09	0.20%		4,191	0.501%		349	
	029326	**750**	**BEEHIVE GIN BARREL RES 750ml**	**1**	**$37.74**	**$24.74**	**$94,788.28**	**0.56%**	**18.72%**	**2,472**	**0.30%**	**20.71%**	**206**	
					$38.99	$26.09	$64,021.58	0.38%		1,642	0.196%		137	
					$35.99	$24.07	$13,856.15	0.08%		385	0.046%		32	
					$38.99	$24.74	$8,772.75	0.05%		225	0.027%		19	
					$36.99	$24.07	$8,137.80	0.05%		220	0.026%		18	
	029566	**750**	**BURNETTS GIN 750ml**	**1**	**$8.32**	**$4.35**	**$94,479.51**	**0.56%**	**-1.18%**	**11,649**	**1.39%**	**0.02%**	**971**	
					$6.99	$3.64	$44,344.56	0.26%		6,344	0.758%		529	
					$9.99	$5.23	$38,701.26	0.23%		3,874	0.463%		323	
					$7.99	$4.17	$11,433.69	0.07%		1,431	0.171%		119	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHG GIN - DRY	**028886**	**750**	**TANQUERAY TEN GIN 750ml**	**1**	**$34.74**	**$18.40**	**$83,375.25**	**0.49%**	**0.57%**	**2,375**	**0.28%**	**-2.32%**	**198**	
					$35.99	$19.07	$28,610.05	0.17%		795	0.095%		66	
					$33.99	$18.00	$26,248.28	0.16%		772	0.092%		64	
					$36.99	$19.60	$19,751.66	0.12%		534	0.064%		45	
					$31.99	$16.94	$8,765.26	0.05%		274	0.033%		23	
	028210	**750**	**BOMBAY SAPPHIRE EAST GIN 750ml**	**1**	**$24.99**	**$13.22**	**$79,327.35**	**0.47%**	**16.90%**	**3,165**	**0.38%**	**19.13%**	**264**	
					$26.99	$14.28	$44,290.59	0.26%		1,641	0.196%		137	
					$22.99	$12.15	$35,036.76	0.21%		1,524	0.182%		127	
	948146	**750**	**RANSOM DRY GIN 750ml**	**L**	**$22.99**	**$15.12**	**$63,383.43**	**0.37%**	**32.29%**	**2,757**	**0.33%**	**32.59%**	**230**	
					$22.99	$15.12	$63,383.43	0.37%		2,757	0.329%		230	
	030316	**750**	**GORDONS LONDON DRY GIN 750ml**	**1**	**$10.99**	**$5.77**	**$59,225.11**	**0.35%**	**-7.36%**	**5,389**	**0.64%**	**-7.28%**	**449**	
					$10.99	$5.77	$59,225.11	0.35%		5,389	0.644%		449	
	028698	**750**	**MONOPOLOWA VIENNA DRY GIN 750ml**	**1**	**$14.99**	**$7.90**	**$57,809.30**	**0.34%**	**-6.52%**	**3,870**	**0.46%**	**-5.48%**	**323**	
					$15.99	$8.43	$25,584.00	0.15%		1,600	0.191%		133	
					$13.99	$7.36	$17,669.37	0.10%		1,263	0.151%		105	
					$13.99	$8.43	$10,814.27	0.06%		773	0.092%		64	
					$15.99	$7.36	$3,741.66	0.02%		234	0.028%		20	
	029386	**750**	**BELL RINGER LONDON DRY GIN 750ml**	**D**	**$13.90**	**$8.87**	**$57,285.00**	**0.34%**	**52.97%**	**4,215**	**0.50%**	**94.79%**	**351**	
					$17.99	$9.49	$17,522.26	0.10%		974	0.116%		81	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHG GIN - DRY	029386				$9.72	$9.49	$11,880.30	0.07%		1,219	0.146%		102	
					$14.99	$7.89	$8,544.30	0.05%		570	0.068%		48	
					$14.99	$9.49	$7,210.19	0.04%		481	0.057%		40	
					$15.99	$8.43	$6,859.71	0.04%		429	0.051%		36	
					$9.72	$8.43	$5,268.24	0.03%		542	0.065%		45	
	028246	**750**	**BOODLES BRITISH GIN 750ml**	**1**	**$20.99**	**$11.09**	**$55,047.89**	**0.33%**	**-9.71%**	**2,611**	**0.31%**	**-9.60%**	**218**	
					$21.99	$11.62	$31,379.73	0.19%		1,427	0.171%		119	
					$19.99	$10.55	$23,668.16	0.14%		1,184	0.142%		99	
	029120	**750**	**AVIATION GIN 750ml**	**L**	**$26.60**	**$13.85**	**$38,290.52**	**0.23%**	**104.92%**	**1,520**	**0.18%**	**130.04%**	**127**	
					$24.99	$12.99	$34,811.07	0.21%		1,393	0.166%		116	
					$27.39	$14.28	$2,218.59	0.01%		81	0.010%		7	
					$27.41	$14.28	$1,260.86	0.01%		46	0.005%		4	
	028406	**750**	**CITADELLE GIN 750ml**	**D**	**$23.79**	**$14.23**	**$28,334.14**	**0.17%**	**38.86%**	**1,176**	**0.14%**	**61.81%**	**98**	
					$28.38	$14.59	$12,742.62	0.08%		449	0.054%		37	
					$21.86	$14.59	$5,618.02	0.03%		257	0.031%		21	
					$24.99	$14.59	$4,123.35	0.02%		165	0.020%		14	
					$15.33	$14.59	$3,295.95	0.02%		215	0.026%		18	
					$28.38	$12.78	$2,554.20	0.02%		90	0.011%		8	
	028795	**750**	**PLYMOUTH GIN 750ml**	**L**	**$34.99**	**$18.46**	**$27,362.18**	**0.16%**	**-19.43%**	**782**	**0.09%**	**-19.43%**	**65**	
					$34.99	$18.46	$27,362.18	0.16%		782	0.093%		65	
	028666	**750**	**MAGELLAN GIN 750ml**	**T**	**$30.35**	**$15.57**	**$4,234.32**	**0.03%**	**274.28%**	**141**	**0.02%**	**273.81%**	**12**	
					$29.96	$15.44	$3,864.84	0.02%		129	0.015%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AHG GIN - DRY	**028666**				$30.31	$15.63	$184.74	0.00%		6	0.001%		1	
					$30.79	$15.63	$184.74	0.00%		6	0.001%		1	
	028465	**750**	**DRUMSHANBO GUNPOWDER GIN 750ml**	**L**					**100.00%**			**100.00%**	**0**	
	Total						**$6,845,705.89**		**4.43%**	**335,557**		**3.68%**	**38,032**	

Class Summary

AHG

Bottle Sales	335,557	**Gross Sales**	$6,845,705.89	**Total Items in Class**	45
% of Bottle Sales	0.67%	**% of Gross Sales**	1.48%	**Share/Item**	0.45

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHM GIN - FLAVORED														
	033258	**1750**	**SEAGRAMS LIME TWISTED GIN 1750ml**	**1**	**$21.49**	**$11.28**	**$241,547.04**	**15.89%**	**10.86%**	**10,896**	**12.71%**	**14.93%**	**2,119**	
					$22.99	$12.08	$181,896.88	11.97%		7,912	9.230%		1,538	
					$19.99	$10.48	$59,650.16	3.92%		2,984	3.481%		580	
	033256	**750**	**SEAGRAMS LIME TWISTED GIN 750ml**	**1**	**$10.99**	**$5.77**	**$194,452.36**	**12.80%**	**-6.18%**	**16,959**	**19.78%**	**-5.80%**	**1,413**	
					$12.99	$6.83	$108,648.27	7.16%		8,373	9.768%		698	
					$9.99	$5.23	$67,854.09	4.46%		6,791	7.922%		566	
					$10.00	$5.24	$17,950.00	1.18%		1,795	2.094%		150	
	028890	**750**	**TANQUERAY RANGPUR GIN 750ml**	**1**	**$23.39**	**$12.37**	**$124,989.09**	**8.22%**	**2.30%**	**5,191**	**6.06%**	**0.89%**	**433**	
					$25.99	$13.75	$64,247.28	4.23%		2,472	2.884%		206	
					$20.99	$11.09	$20,843.07	1.37%		993	1.158%		83	
					$21.99	$11.62	$16,580.46	1.09%		754	0.880%		63	
					$23.99	$12.69	$12,402.83	0.82%		517	0.603%		43	
					$23.99	$12.68	$10,915.45	0.72%		455	0.531%		38	
	919493	**750**	**RANSOM OLD TOM GIN 750ml**	**L**	**$31.99**	**$21.16**	**$51,215.99**	**3.37%**	**8.70%**	**1,601**	**1.87%**	**8.94%**	**133**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AHM GIN - FLAVORED	**919493**				$31.99	$21.16	$51,215.99	3.37%		1,601	1.868%		133	
	Total						**$612,204.48**		**3.06%**	**34,647**		**1.73%**	**4,098**	

Class Summary

AHM	**Bottle Sales**	34,647	**Gross Sales**	$612,204.48	**Total Items in Class** 4
	% of Bottle Sales	0.07%	**% of Gross Sales**	0.13%	**Share/Item** 0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHW GIN - DOMESTIC														
	029902	**1000**	**DENTED BRICK WELL GIN 1000 ml**	**T**	**$11.99**	**$7.89**	**$73,822.43**	**7.75%**	**100.00%**	**6,157**	**11.20%**	**100.00%**	**684**	
					$11.99	$7.89	$73,822.43	7.75%		6,157	11.200%		684	
	031474	**375**	**NEW AMSTERDAM GIN 375 ml**	**1**	**$6.99**	**$3.68**	**$63,783.75**	**6.69%**	**37.55%**	**9,125**	**16.60%**	**37.28%**	**380**	
					$6.99	$3.68	$63,783.75	6.69%		9,125	16.600%		380	
	031066	**750**	**MADAM PATTIRINI GIN 750ml**	**1**	**$22.39**	**$14.95**	**$181,334.13**	**19.03%**	**43.83%**	**8,087**	**14.71%**	**49.96%**	**674**	
					$23.99	$16.03	$64,005.31	6.72%		2,669	4.855%		222	
					$20.99	$16.03	$60,622.12	6.36%		2,888	5.254%		241	
					$23.99	$14.01	$23,474.20	2.47%		980	1.783%		82	
					$20.99	$14.68	$18,009.42	1.89%		858	1.561%		72	
					$21.99	$14.01	$15,223.08	1.60%		692	1.259%		58	
	031495	**750**	**NEW WORLD OOMAW GIN 750ml**	**1**	**$31.99**	**$21.32**	**$86,181.06**	**9.04%**	**71.14%**	**2,694**	**4.90%**	**65.88%**	**225**	
					$31.99	$21.32	$86,181.06	9.04%		2,694	4.901%		225	
	029392	**750**	**BIG GIN LONDON DRY GIN 750ml**	**1**	**$25.49**	**$16.95**	**$54,713.05**	**5.74%**	**-7.07%**	**2,195**	**3.99%**	**-13.08%**	**183**	
					$22.99	$18.63	$23,748.67	2.49%		1,033	1.879%		86	
					$27.99	$18.63	$14,750.73	1.55%		527	0.959%		44	
					$27.99	$15.27	$9,040.77	0.95%		323	0.588%		27	
					$22.99	$15.27	$7,172.88	0.75%		312	0.568%		26	
	031862	**750**	**PRAIRIE ORGANIC GIN 750ml**	**1**	**$17.99**	**$9.47**	**$48,709.62**	**5.11%**	**766.12%**	**2,638**	**4.80%**	**791.44%**	**220**	
					$18.99	$9.95	$27,592.47	2.90%		1,453	2.643%		121	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHW GIN - DOMESTIC	031862				$18.99	$10.02	$13,615.83	1.43%		717	1.304%		60	
					$15.99	$8.43	$7,501.32	0.79%		468	0.851%		39	
	029750	750	CARL ETHAN AKELEY GIN 750ml	D	$22.77	$15.13	$16,260.50	1.71%	48.99%	1,150	2.09%	221.75%	96	
					$10.00	$6.56	$8,880.00	0.93%		888	1.615%		74	
					$27.95	$18.60	$6,652.10	0.70%		238	0.433%		20	
					$30.35	$20.22	$728.40	0.08%		24	0.044%		2	
	029054	750	ALPINE GIN 750ml	T	$32.95	$21.96	$13,608.35	1.43%	100.00%	413	0.75%	100.00%	34	
					$32.95	$21.96	$13,608.35	1.43%		413	0.751%		34	
	031296	750	MILES GIN 750ml	T	$9.99	$5.23	$10,789.20	1.13%	100.00%	1,080	1.96%	100.00%	90	
					$9.99	$5.23	$10,789.20	1.13%		1,080	1.965%		90	
	919087	750	AVIATION GIN W/ MUDDLER 750ml	D	$24.99	$12.87	$8,846.46	0.93%	100.00%	354	0.64%	100.00%	30	
					$24.99	$12.87	$8,846.46	0.93%		354	0.644%		30	
	000632	750	DEATH'S DOOR GIN 750ml	L	$29.99	$15.80	$8,007.33	0.84%	-45.57%	267	0.49%	-45.57%	22	
					$29.99	$15.80	$8,007.33	0.84%		267	0.486%		22	
	029394	750	BIG GIN BOURBON BARREL GIN 750ml	T	$29.02	$19.32	$5,164.62	0.54%	308.21%	178	0.32%	308.33%	15	
					$28.99	$19.30	$2,609.10	0.27%		90	0.164%		8	
					$29.04	$19.33	$2,555.52	0.27%		88	0.160%		7	
	953928	750	HAMMER SPRING GIN 750ml	T	$30.88	$20.57	$4,415.84	0.46%	100.00%	143	0.26%	100.00%	12	
					$30.88	$20.57	$4,415.84	0.46%		143	0.260%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AHW GIN - DOMESTIC	**953404**	**750**	**MOAB DISTILLING SPOT ON GIN 750ml**	**L**	**$26.99**	**$17.96**	**$1,187.56**	**0.12%**	**100.00%**	**44**	**0.08%**	**100.00%**	**4**	
					$26.99	$17.96	$1,187.56	0.12%		44	0.080%		4	
	000104	**750**	**BROKERS GIN HOLIDAY GIFT 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	Total						**$576,823.90**		**85.98%**	**34,525**		**101.91%**	**2,668**	

Class Summary

AHW

Bottle Sales	34,525	**Gross Sales**	$576,823.90	**Total Items in Class**	15
% of Bottle Sales	0.07%	**% of Gross Sales**	0.12%	**Share/Item**	0.15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHX GIN - IMPORTED														
	028693	1000	MONKEY 47 GIN SCHWARZWALD 1000ml	T					100.00%			100.00%	0	
	028699	375	MONKEY 47 GIN SCHWARZWALD 375 ml	L	$39.99	$21.12	$14,596.35	5.90%	559.86%	365	4.82%	580.70%	15	
					$39.99	$21.12	$14,596.35	5.90%		365	4.817%		15	
	028624	375	HENDRICKS GIN 375ml	T	$19.99	$10.55	$13,273.36	5.37%	100.00%	664	8.76%	100.00%	28	
					$19.99	$10.55	$13,273.36	5.37%		664	8.763%		28	
	028905	750	THE BOTANIST GIN 750ml	L	$36.99	$19.52	$52,525.80	21.24%	63.78%	1,420	18.74%	63.78%	118	
					$36.99	$19.52	$52,525.80	21.24%		1,420	18.741%		118	
	028466	750	EDINBURGH GIN 750ml	L	$34.35	$18.12	$25,247.25	10.21%	-20.07%	735	9.70%	-20.47%	61	
					$34.35	$18.12	$25,247.25	10.21%		735	9.700%		61	
	064478	750	BOLS GENEVER 750ml	L	$28.99	$15.27	$8,465.08	3.42%	91.17%	292	3.85%	96.18%	24	
					$28.99	$15.27	$8,465.08	3.42%		292	3.854%		24	
	950882	750	EDINBURGH SEASIDE GIN 750ml	L	$34.99	$18.46	$8,187.66	3.31%	209.66%	234	3.09%	209.72%	20	
					$34.99	$18.46	$8,187.66	3.31%		234	3.088%		20	
	028778	750	ROKU GIN 750ml	L	$32.99	$17.40	$4,222.72	1.71%	100.00%	128	1.69%	100.00%	11	
					$32.99	$17.40	$4,222.72	1.71%		128	1.689%		11	
	100245	750	BOMBAY SAPPHIRE GIFT TIN 750ml	D	$20.79	$14.20	$3,777.06	1.52%	-70.27%	162	2.14%	-64.27%	14	
					$26.99	$14.20	$2,051.24	0.83%		76	1.003%		6	
					$20.79	$14.20	$1,550.86	0.62%		74	0.977%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AHX GIN - IMPORTED	**100245**				$14.58	$14.20	$174.96	0.07%		12	0.158%		1	
	100234	**750**	**BROKERS GIN W/1 STEMLESS GLASS 750ml**	**D**	**$17.71**	**$12.08**	**$1,743.49**	**0.70%**	**-75.62%**	**91**	**1.20%**	**-69.00%**	**8**	
					$22.99	$12.08	$850.63	0.34%		37	0.488%		3	
					$17.71	$12.08	$743.82	0.30%		42	0.554%		4	
					$12.42	$12.08	$149.04	0.06%		12	0.158%		1	
	Total						**$132,038.77**		**51.79%**	**4,091**		**55.91%**	**298**	

Class Summary

AHX

Bottle Sales	4,091	**Gross Sales**	$132,038.77	**Total Items in Class**	10
% of Bottle Sales	0.01%	**% of Gross Sales**	0.03%	**Share/Item**	0.1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALE RUM - LIGHT														
	043127	**1000**	**BACARDI SUPERIOR RUM 1000ml**	**1**	**$17.49**	**$9.23**	**$583,975.56**	**5.29%**	**1.97%**	**33,240**	**4.17%**	**1.51%**	**3,693**	
					$18.99	$10.03	$333,543.12	3.02%		17,584	2.207%		1,954	
					$15.99	$8.43	$250,432.44	2.27%		15,656	1.965%		1,740	
	046187	**1000**	**CORAL BAY LIGHT RUM 1000ml**	**1**	**$9.08**	**$4.75**	**$72,349.44**	**0.66%**	**-3.62%**	**7,968**	**1.00%**	**-4.04%**	**885**	
					$9.08	$4.75	$72,349.44	0.66%		7,968	1.000%		885	
	046206	**1000**	**DENTED BRICK WELL WHITE RUM 1000 ml**	**T**	**$11.99**	**$7.89**	**$41,113.71**	**0.37%**	**100.00%**	**3,429**	**0.43%**	**100.00%**	**381**	
					$11.99	$7.89	$41,113.71	0.37%		3,429	0.430%		381	
	043128	**1750**	**BACARDI SUPERIOR RUM 1750ml**	**1**	**$24.49**	**$12.88**	**$1,023,354.44**	**9.27%**	**0.35%**	**40,756**	**5.12%**	**0.39%**	**7,925**	
					$26.99	$14.21	$687,504.13	6.23%		25,487	3.199%		4,956	
					$21.99	$11.55	$335,850.31	3.04%		15,269	1.917%		2,969	
	045098	**1750**	**MONTEGO BAY SILVER RUM 1750ml**	**1**	**$14.79**	**$7.72**	**$363,401.29**	**3.29%**	**-0.17%**	**24,571**	**3.08%**	**-1.07%**	**4,778**	
					$14.79	$7.72	$363,401.29	3.29%		24,571	3.084%		4,778	
	045218	**1750**	**MR BOSTON LIGHT RUM 1750ml**	**1**	**$12.49**	**$6.49**	**$261,179.29**	**2.37%**	**10.50%**	**20,971**	**2.63%**	**13.91%**	**4,078**	
					$13.99	$7.29	$143,352.47	1.30%		10,253	1.287%		1,994	
					$10.99	$5.69	$117,826.82	1.07%		10,718	1.345%		2,084	
	045018	**1750**	**MONARCH PLATA RUM 1750ml**	**1**	**$13.32**	**$6.93**	**$231,007.20**	**2.09%**	**-2.08%**	**16,480**	**2.07%**	**-1.64%**	**3,204**	
					$14.99	$7.82	$145,441.97	1.32%		9,703	1.218%		1,887	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALE RUM - LIGHT	045018				$12.99	$6.76	$55,877.99	0.51%		4,301	0.540%		836	
					$11.99	$6.22	$29,687.24	0.27%		2,476	0.311%		481	
	043330	1750	CAPT'N MORGAN WHITE RUM 1750ml	1	$24.66	$12.96	$212,270.95	1.92%	43.40%	8,905	1.12%	45.85%	1,732	
					$25.99	$13.67	$94,495.63	0.86%		3,637	0.457%		707	
					$20.99	$11.01	$85,387.32	0.77%		4,068	0.511%		791	
					$26.99	$14.21	$32,388.00	0.29%		1,200	0.151%		233	
	043388	1750	CASTILLO SILVER RUM 1750ml	1	$15.99	$8.36	$112,905.39	1.02%	-0.81%	7,061	0.89%	-0.81%	1,373	
					$15.99	$8.36	$112,905.39	1.02%		7,061	0.886%		1,373	
	044518	1750	CRUZAN LIGHT RUM 1750ml	1	$21.99	$11.55	$71,804.01	0.65%	-9.42%	3,199	0.40%	-10.63%	622	
					$23.99	$12.61	$47,116.36	0.43%		1,964	0.247%		382	
					$19.99	$10.48	$24,687.65	0.22%		1,235	0.155%		240	
	043123	200	BACARDI SUPERIOR RUM 200ml	1	$4.79	$2.53	$45,706.18	0.41%	0.61%	9,542	1.20%	0.61%	212	
					$4.79	$2.53	$45,706.18	0.41%		9,542	1.198%		212	
	043124	375	BACARDI SUPERIOR RUM 375ml	1	$7.99	$4.21	$187,205.70	1.70%	-2.95%	23,430	2.94%	-0.38%	976	
					$7.99	$4.21	$187,205.70	1.70%		23,430	2.941%		976	
	045094	375	MONTEGO BAY RUM SILVER 375ml	1	$4.29	$2.24	$109,159.05	0.99%	1.42%	25,445	3.19%	-2.13%	1,060	
					$4.29	$2.24	$109,159.05	0.99%		25,445	3.194%		1,060	
	043126	750	BACARDI SUPERIOR RUM 750ml	1	$14.49	$7.63	$529,253.97	4.79%	4.71%	36,503	4.58%	10.08%	3,042	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALE RUM - LIGHT	043126				$15.99	$8.43	$293,877.00	2.66%		18,400	2.310%		1,533	
					$12.99	$6.83	$235,376.97	2.13%		18,103	2.272%		1,509	
	043328	**750**	**CAPT'N MORGAN WHITE RUM 750ml**	**1**	**$13.49**	**$7.10**	**$204,113.60**	**1.85%**	**3.07%**	**15,340**	**1.93%**	**-0.90%**	**1,278**	
					$15.99	$8.43	$66,510.40	0.60%		4,160	0.522%		347	
					$10.99	$5.77	$61,392.20	0.56%		5,580	0.700%		465	
					$14.99	$7.90	$45,480.63	0.41%		3,037	0.381%		253	
					$11.99	$6.30	$30,730.37	0.28%		2,563	0.322%		214	
	045096	**750**	**MONTEGO BAY RUM SILVER 750ml**	**1**	**$6.79**	**$3.54**	**$172,938.97**	**1.57%**	**-6.09%**	**25,469**	**3.20%**	**-7.38%**	**2,122**	
					$6.79	$3.54	$172,938.97	1.57%		25,469	3.197%		2,122	
	046015	**750**	**ANTELOPE ISLAND RUM 750ml**	**1**	**$25.27**	**$16.80**	**$70,229.11**	**0.64%**	**-0.32%**	**2,777**	**0.35%**	**3.48%**	**231**	
					$26.99	$17.96	$31,686.26	0.29%		1,174	0.147%		98	
					$22.52	$17.96	$14,638.00	0.13%		650	0.082%		54	
					$26.99	$14.96	$10,202.39	0.09%		379	0.048%		32	
					$22.52	$14.96	$9,278.24	0.08%		412	0.052%		34	
					$27.31	$18.18	$4,424.22	0.04%		162	0.020%		14	
	044647	**750**	**KID CURRY SILVER RUM 750ml**	**1**	**$14.19**	**$9.85**	**$64,093.08**	**0.58%**	**51.50%**	**4,627**	**0.58%**	**69.41%**	**386**	
					$12.99	$8.64	$19,082.31	0.17%		1,469	0.184%		122	
					$12.99	$10.65	$18,517.80	0.17%		1,420	0.178%		118	
					$15.99	$10.65	$13,594.50	0.12%		850	0.107%		71	
					$15.99	$8.64	$7,051.59	0.06%		441	0.055%		37	
					$13.00	$10.65	$5,846.88	0.05%		447	0.056%		37	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ALE RUM - LIGHT	**045016**	**750**	**MONARCH PLATA RUM 750ml**	**1**	**$6.99**	**$3.64**	**$41,331.87**	**0.37%**	**-10.49%**	**5,913**	**0.74%**	**-10.49%**	**493**	
					$6.99	$3.64	$41,331.87	0.37%		5,913	0.742%		493	
	042780	**750**	**BARBANCOURT WHITE RHUM 750ml**	**T**	**$13.53**	**$6.83**	**$19,003.40**	**0.17%**	**91.84%**	**1,360**	**0.17%**	**79.41%**	**113**	
					$13.99	$7.07	$18,676.65	0.17%		1,335	0.168%		111	
					$13.07	$6.58	$326.75	0.00%		25	0.003%		2	
	046970	**750**	**WATERPOCKET BLANCO RUM 750ml**	**1**	**$25.99**	**$17.36**	**$15,723.95**	**0.14%**	**126.25%**	**605**	**0.08%**	**126.25%**	**50**	
					$25.99	$17.36	$15,723.95	0.14%		605	0.076%		50	
	042793	**750**	**TOMMY BAHAMA WHITE SAND RUM 750ml**	**U**	**$20.36**	**$10.68**	**$20.36**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	
					$20.36	$10.68	$20.36	0.00%		1	0.000%		0	
	Total						**$4,432,140.52**		**4.24%**	**317,592**		**3.63%**	**38,636**	

Class Summary

ALE

Bottle Sales	317,592	**Gross Sales**	$4,432,140.52	**Total Items in Class**	22
% of Bottle Sales	0.63%	**% of Gross Sales**	0.96%	**Share/Item**	0.22

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALJ RUM - DARK														
	043037	**1000**	**BACARDI GOLD RUM 1000ml**	**1**	**$17.49**	**$9.23**	**$156,811.59**	**2.69%**	**-9.17%**	**9,041**	**1.86%**	**-9.65%**	**1,005**	
					$15.99	$8.43	$79,294.41	1.36%		4,959	1.018%		551	
					$18.99	$10.03	$77,517.18	1.33%		4,082	0.838%		454	
	046137	**1000**	**CORAL BAY PREMIUM GOLD RUM 1000ml**	**1**	**$9.08**	**$4.75**	**$63,351.16**	**1.09%**	**-7.76%**	**6,977**	**1.43%**	**-8.14%**	**775**	
					$9.08	$4.75	$63,351.16	1.09%		6,977	1.432%		775	
	045068	**1750**	**MONTEGO BAY GOLD RUM 1750ml**	**1**	**$14.79**	**$7.72**	**$491,723.13**	**8.43%**	**4.15%**	**33,247**	**6.83%**	**3.19%**	**6,465**	
					$14.79	$7.72	$491,723.13	8.43%		33,247	6.825%		6,465	
	043038	**1750**	**BACARDI GOLD RUM 1750ml**	**1**	**$24.49**	**$12.88**	**$351,317.31**	**6.02%**	**-2.08%**	**14,069**	**2.89%**	**-2.07%**	**2,736**	
					$26.99	$14.21	$226,961.82	3.89%		8,418	1.728%		1,637	
					$21.99	$11.55	$124,355.49	2.13%		5,651	1.160%		1,099	
	042668	**1750**	**MOUNT GAY ECLIPSE RUM 1750ml**	**1**	**$36.98**	**$19.52**	**$52,447.97**	**0.90%**	**4.60%**	**1,389**	**0.29%**	**6.37%**	**270**	
					$39.99	$21.12	$28,352.91	0.49%		709	0.146%		138	
					$34.99	$18.46	$12,456.44	0.21%		356	0.073%		69	
					$34.93	$18.43	$7,649.67	0.13%		219	0.045%		43	
					$37.99	$20.05	$3,988.95	0.07%		105	0.022%		20	
	045064	**375**	**MONTEGO BAY GOLD RUM 375ml**	**1**	**$4.29**	**$2.24**	**$170,321.58**	**2.92%**	**-8.24%**	**39,702**	**8.15%**	**-11.41%**	**1,654**	
					$4.29	$2.24	$170,321.58	2.92%		39,702	8.150%		1,654	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALJ RUM - DARK	**043034**	**375**	**BACARDI GOLD RUM 375ml**	**1**	**$7.99**	**$4.21**	**$88,912.72**	**1.52%**	**3.86%**	**11,128**	**2.28%**	**6.47%**	**464**	
					$7.99	$4.21	$88,912.72	1.52%		11,128	2.284%		464	
	045066	**750**	**MONTEGO BAY GOLD RUM 750ml**	**1**	**$6.79**	**$3.54**	**$212,173.92**	**3.64%**	**1.36%**	**31,248**	**6.41%**	**0.03%**	**2,604**	
					$6.79	$3.54	$212,173.92	3.64%		31,248	6.415%		2,604	
	043036	**750**	**BACARDI GOLD RUM 750ml**	**1**	**$14.49**	**$7.63**	**$145,111.26**	**2.49%**	**12.68%**	**10,174**	**2.09%**	**17.56%**	**848**	
					$12.99	$6.83	$75,674.79	1.30%		5,821	1.195%		485	
					$15.99	$8.43	$69,436.47	1.19%		4,353	0.894%		363	
	044486	**750**	**CRUZAN DARK RUM 750ml**	**1**	**$11.32**	**$5.95**	**$86,291.15**	**1.48%**	**-16.70%**	**7,485**	**1.54%**	**-16.76%**	**624**	
					$12.99	$6.83	$46,913.88	0.80%		3,612	0.741%		301	
					$9.99	$5.24	$31,904.07	0.55%		3,193	0.655%		266	
					$10.99	$5.77	$7,473.20	0.13%		680	0.140%		57	
	042666	**750**	**MOUNT GAY ECLIPSE RUM 750ml**	**1**	**$19.98**	**$10.55**	**$83,318.67**	**1.43%**	**-4.51%**	**4,029**	**0.83%**	**-4.61%**	**336**	
					$21.99	$11.62	$47,838.08	0.82%		2,176	0.447%		181	
					$18.95	$10.00	$18,893.15	0.32%		997	0.205%		83	
					$18.99	$10.02	$9,950.76	0.17%		524	0.108%		44	
					$19.99	$10.55	$6,636.68	0.11%		332	0.068%		28	
	043109	**750**	**BACARDI BLACK RUM 750ml**	**1**	**$14.49**	**$7.63**	**$78,919.77**	**1.35%**	**16.90%**	**5,423**	**1.11%**	**19.71%**	**452**	
					$15.99	$8.43	$44,979.87	0.77%		2,813	0.577%		234	
					$12.99	$6.83	$33,939.90	0.58%		2,610	0.536%		218	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALJ RUM - DARK	042370	750	BACARDI 8 RUM 750ml	1	$20.99	$11.09	$68,449.39	1.17%	24.75%	3,461	0.71%	20.16%	288	
					$19.99	$10.56	$37,561.21	0.64%		1,879	0.386%		157	
					$16.99	$8.96	$15,545.85	0.27%		915	0.188%		76	
					$21.99	$11.62	$9,719.58	0.17%		442	0.091%		37	
					$24.99	$13.21	$5,622.75	0.10%		225	0.046%		19	
	042777	750	RON ZACAPA 23YR RUM 750ml	L	$40.99	$21.65	$55,582.44	0.95%	22.10%	1,356	0.28%	20.76%	113	
					$40.99	$21.65	$55,582.44	0.95%		1,356	0.278%		113	
	043166	750	BACARDI 1873 SOLERA RUM 750ml	1	$18.49	$9.76	$51,680.05	0.89%	6.48%	2,695	0.55%	-1.31%	225	
					$19.99	$10.56	$39,260.36	0.67%		1,964	0.403%		164	
					$16.99	$8.96	$12,419.69	0.21%		731	0.150%		61	
	043592	750	KIRK AND SWEENEY RUM23 YR 750ml	L	$49.99	$26.14	$40,241.95	0.69%	59.06%	805	0.17%	59.06%	67	
					$49.99	$26.14	$40,241.95	0.69%		805	0.165%		67	
	043590	750	KIRK AND SWEENEY RUM18 YR 750ml	L	$41.99	$21.88	$26,495.69	0.45%	30.82%	631	0.13%	30.82%	53	
					$41.99	$21.88	$26,495.69	0.45%		631	0.130%		53	
	951363	750	PLANTATION GRANDE RESERVE 5 YR 750ml	U	$23.27	$11.98	$25,057.93	0.43%	117.37%	1,075	0.22%	116.43%	90	
					$23.31	$11.98	$24,988.24	0.43%		1,072	0.220%		89	
					$23.23	$11.98	$69.69	0.00%		3	0.001%		0	
	043056	750	BACARDI ANEJO RUM 750ml	D	$12.49	$8.03	$17,784.83	0.30%	-65.37%	1,239	0.25%	-63.08%	103	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALJ RUM - DARK	043056				$15.99	$8.43	$9,578.01	0.16%		599	0.123%		50	
					$12.99	$6.83	$7,456.26	0.13%		574	0.118%		48	
					$12.32	$8.43	$603.68	0.01%		49	0.010%		4	
					$8.64	$8.43	$146.88	0.00%		17	0.003%		1	
	952334	**750**	**HAMILTON JAMAICAN BLACK POT STILL 750ml**	**X**	**$24.99**	**$12.90**	**$15,643.74**	**0.27%**	**254.36%**	**626**	**0.13%**	**255.49%**	**52**	
					$24.99	$12.90	$15,643.74	0.27%		626	0.129%		52	
	952351	**750**	**KID CURRY GOLD RUM 750ml**	**L**	**$19.99**	**$13.34**	**$9,275.36**	**0.16%**	**66.18%**	**464**	**0.10%**	**66.18%**	**39**	
					$19.99	$13.34	$9,275.36	0.16%		464	0.095%		39	
	043158	**750**	**BACARDI RESERVA LIMITADA 750ml**	**X**	**$85.61**	**$58.98**	**$3,943.66**	**0.07%**	**81.13%**	**61**	**0.01%**	**210.00%**	**5**	
					$60.04	$58.98	$3,302.20	0.06%		55	0.011%		5	
					$111.17	$58.98	$555.85	0.01%		5	0.001%		0	
					$85.61	$58.98	$85.61	0.00%		1	0.000%		0	
	042507	**750**	**MOUNT GAY BLACK BARREL RUM 750ml**	**D**	**$29.99**	**$15.87**	**$1,439.52**	**0.02%**	**100.00%**	**48**	**0.01%**	**100.00%**	**4**	
					$29.99	$15.87	$1,439.52	0.02%		48	0.010%		4	
	042513	**750**	**COCKSPUR VSOR RUM 750ml**	**L**	**$32.99**	**$17.17**	**$824.75**	**0.01%**	**100.00%**	**25**	**0.01%**	**100.00%**	**2**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ALJ RUM - DARK	**042513**				$32.99	$17.17	$824.75	0.01%		25	0.005%		2	
	Total						**$2,297,119.54**		**1.68%**	**186,398**		**-2.08%**	**19,272**	

Class Summary

ALJ

Bottle Sales	186,398	**Gross Sales**	$2,297,119.54	**Total Items in Class**	24
% of Bottle Sales	0.37%	**% of Gross Sales**	0.50%	**Share/Item**	0.24

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED														
	043337	**1000**	**CAPT'N MORGAN SPICED RUM 1000ml**	**1**	**$21.32**	**$11.27**	**$723,104.37**	**1.93%**	**-20.25%**	**33,087**	**1.53%**	**-23.98%**	**3,676**	
					$22.99	$12.15	$447,864.47	1.20%		19,513	0.900%		2,168	
					$19.99	$10.56	$191,315.88	0.51%		9,576	0.442%		1,064	
					$20.99	$11.09	$83,924.02	0.22%		3,998	0.184%		444	
	045887	**1000**	**SAILOR JERRY SPICED RUM 1000ml**	**1**	**$20.99**	**$11.09**	**$616,586.74**	**1.64%**	**0.60%**	**30,326**	**1.40%**	**2.09%**	**3,370**	
					$18.99	$10.02	$348,877.29	0.93%		18,371	0.848%		2,041	
					$22.99	$12.15	$193,341.88	0.52%		8,412	0.388%		935	
					$20.99	$11.09	$74,367.57	0.20%		3,543	0.163%		394	
	042717	**1000**	**MALIBU COCONUT RUM 1000ml**	**1**	**$20.49**	**$10.82**	**$382,972.68**	**1.02%**	**3.35%**	**18,468**	**0.85%**	**-1.43%**	**2,052**	
					$21.99	$11.62	$239,039.19	0.64%		10,885	0.502%		1,209	
					$18.99	$10.02	$143,933.49	0.38%		7,583	0.350%		843	
	043338	**1750**	**CAPT'N MORGAN SPICED RUM 1750ml**	**1**	**$30.24**	**$15.94**	**$1,560,452.08**	**4.16%**	**0.46%**	**49,992**	**2.31%**	**-0.89%**	**9,721**	
					$32.99	$17.40	$888,385.54	2.37%		26,946	1.243%		5,240	
					$28.99	$15.27	$326,173.62	0.87%		11,238	0.519%		2,185	
					$27.99	$14.74	$188,296.77	0.50%		6,723	0.310%		1,307	
					$30.99	$16.33	$157,596.15	0.42%		5,085	0.235%		989	
	045888	**1750**	**SAILOR JERRY SPICED RUM 1750ml**	**1**	**$30.99**	**$16.33**	**$792,451.26**	**2.11%**	**-0.39%**	**26,174**	**1.21%**	**-0.26%**	**5,089**	
					$33.99	$17.93	$362,613.17	0.97%		10,683	0.493%		2,077	
					$26.99	$14.20	$355,149.43	0.95%		13,157	0.607%		2,558	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	045888				$31.99	$16.86	$74,688.66	0.20%		2,334	0.108%		454	
	042385	1750	BARBAROSSA SPICED RUM 1750ml	1	$16.99	$8.88	$511,037.77	1.37%	8.72%	29,928	1.38%	10.02%	5,819	
					$18.99	$9.95	$265,980.49	0.71%		14,056	0.649%		2,733	
					$14.99	$7.82	$184,820.72	0.49%		12,328	0.569%		2,397	
					$16.99	$8.88	$60,236.56	0.16%		3,544	0.164%		689	
	042718	1750	MALIBU COCONUT RUM 1750ml	1	$28.74	$15.14	$493,873.53	1.32%	7.99%	17,447	0.81%	5.81%	3,392	
					$29.99	$15.80	$275,338.16	0.73%		9,184	0.424%		1,786	
					$24.99	$13.14	$142,193.10	0.38%		5,690	0.263%		1,106	
					$27.99	$14.74	$41,761.08	0.11%		1,492	0.069%		290	
					$31.99	$16.86	$34,581.19	0.09%		1,081	0.050%		210	
	044259	1750	BLACKHEART PREMIUM SPICED RUM 1750ml	1	$26.32	$13.85	$401,230.55	1.07%	13.10%	15,045	0.69%	12.83%	2,925	
					$27.99	$14.73	$222,624.45	0.59%		7,955	0.367%		1,547	
					$24.99	$13.14	$141,518.37	0.38%		5,663	0.261%		1,101	
					$25.99	$13.67	$37,087.73	0.10%		1,427	0.066%		277	
	043028	1750	ADMIRAL NELSON SPICED RUM 1750ml	1	$17.32	$9.06	$395,722.78	1.06%	-2.61%	22,222	1.03%	-2.29%	4,321	
					$18.99	$9.95	$241,018.05	0.64%		12,695	0.586%		2,468	
					$15.99	$8.35	$114,472.41	0.31%		7,159	0.330%		1,392	
					$16.99	$8.88	$40,232.32	0.11%		2,368	0.109%		460	
	043242	1750	CAPT'N MORGAN SPICED RUM 100 1750ml	1	$32.99	$17.40	$385,486.52	1.03%	29.06%	11,348	0.52%	36.84%	2,207	
					$34.99	$18.46	$295,770.47	0.79%		8,453	0.390%		1,644	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	043242				$30.99	$16.33	$89,716.05	0.24%		2,895	0.134%		563	
	046506	1750	KRAKEN BLACK SPICED RUM 1750ml	1	$30.98	$16.33	$313,827.21	0.84%	3.19%	9,903	0.46%	3.16%	1,926	
					$32.99	$17.39	$175,905.67	0.47%		5,333	0.246%		1,037	
					$29.99	$15.80	$76,702.43	0.20%		2,557	0.118%		497	
					$29.95	$15.78	$33,514.05	0.09%		1,119	0.052%		218	
					$30.99	$16.33	$27,705.06	0.07%		894	0.041%		174	
	043138	1750	BACARDI LIMON RUM 1750ml	1	$24.49	$12.88	$159,726.45	0.43%	1.86%	6,355	0.29%	1.57%	1,236	
					$26.99	$14.21	$107,852.04	0.29%		3,996	0.184%		777	
					$21.99	$11.55	$51,874.41	0.14%		2,359	0.109%		459	
	044412	1750	CALICO JACK COCONUT RUM 1750ml	1	$20.32	$10.66	$110,388.21	0.29%	-0.38%	5,279	0.24%	-0.65%	1,026	
					$21.99	$11.55	$71,005.71	0.19%		3,229	0.149%		628	
					$18.99	$9.95	$30,327.03	0.08%		1,597	0.074%		311	
					$19.99	$10.48	$9,055.47	0.02%		453	0.021%		88	
	044275	1750	BURNETTS SPICED RUM 1750ml	1	$18.32	$9.59	$91,675.02	0.24%	-3.68%	4,898	0.23%	-4.86%	952	
					$19.99	$10.48	$52,453.76	0.14%		2,624	0.121%		510	
					$16.99	$8.88	$28,679.12	0.08%		1,688	0.078%		328	
					$17.99	$9.42	$10,542.14	0.03%		586	0.027%		114	
	043334	375	CAPT'N MORGAN SPICED RUM 375ml	1	$9.49	$5.01	$347,518.97	0.93%	-1.89%	37,003	1.71%	-6.38%	1,542	
					$8.99	$4.74	$198,616.07	0.53%		22,093	1.019%		921	
					$9.99	$5.27	$148,902.90	0.40%		14,910	0.688%		621	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	045884	375	SAILOR JERRY SPICED RUM 375ml	1	$9.99	$5.27	$287,771.94	0.77%	-12.31%	28,806	1.33%	-16.67%	1,200	
					$9.99	$5.27	$287,771.94	0.77%		28,806	1.329%		1,200	
	042714	375	MALIBU COCONUT RUM 375ml	1	$7.99	$4.21	$161,461.92	0.43%	7.93%	20,208	0.93%	7.93%	842	
					$7.99	$4.21	$161,461.92	0.43%		20,208	0.932%		842	
	043134	375	BACARDI LIMON RUM 375ml	1	$7.99	$4.18	$51,048.11	0.14%	-5.76%	6,389	0.29%	-5.76%	266	
					$7.99	$4.18	$51,048.11	0.14%		6,389	0.295%		266	
	043336	750	CAPT'N MORGAN SPICED RUM 750ml	1	$17.32	$9.14	$891,187.18	2.38%	1.64%	50,982	2.35%	-1.52%	4,249	
					$18.99	$10.03	$447,822.69	1.20%		23,631	1.090%		1,969	
					$15.99	$8.43	$343,570.20	0.92%		21,480	0.991%		1,790	
					$16.99	$8.96	$99,794.29	0.27%		5,871	0.271%		489	
	042716	750	MALIBU COCONUT RUM 750ml	1	$13.74	$7.23	$634,277.49	1.69%	12.07%	44,215	2.04%	12.06%	3,685	
					$15.99	$8.43	$321,336.27	0.86%		20,137	0.929%		1,678	
					$12.99	$6.83	$162,887.67	0.43%		12,533	0.578%		1,044	
					$12.98	$6.83	$77,117.57	0.21%		5,935	0.274%		495	
					$13.00	$6.84	$72,935.98	0.19%		5,610	0.259%		468	
	044258	750	BLACKHEART PREMIUM SPICED RUM 750ml	1	$12.32	$6.48	$439,685.31	1.17%	-0.78%	35,269	1.63%	-1.33%	2,939	
					$13.99	$7.36	$225,964.31	0.60%		16,169	0.746%		1,347	
					$10.99	$5.77	$168,710.52	0.45%		15,348	0.708%		1,279	
					$11.99	$6.30	$45,010.48	0.12%		3,752	0.173%		313	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	**045886**	**750**	**SAILOR JERRY SPICED RUM 750ml**	**1**	**$17.99**	**$9.49**	**$431,181.87**	**1.15%**	**-15.61%**	**23,813**	**1.10%**	**-17.10%**	**1,984**	
					$19.99	$10.55	$220,609.55	0.59%		11,045	0.510%		920	
					$15.99	$8.43	$153,923.79	0.41%		9,621	0.444%		802	
					$17.99	$9.49	$56,648.53	0.15%		3,147	0.145%		262	
	043643	**750**	**PARROT BAY COCONUT RUM 90 PRF 750ml**	**1**	**$15.19**	**$8.00**	**$380,992.65**	**1.02%**	**-1.90%**	**24,035**	**1.11%**	**1.06%**	**2,003**	
					$17.99	$9.49	$143,122.32	0.38%		7,968	0.368%		664	
					$15.99	$8.43	$89,799.75	0.24%		5,625	0.260%		469	
					$14.99	$7.90	$73,106.23	0.19%		4,877	0.225%		406	
					$12.99	$6.83	$37,541.10	0.10%		2,890	0.133%		241	
					$13.99	$7.37	$37,423.25	0.10%		2,675	0.123%		223	
	046504	**750**	**KRAKEN BLACK SPICED RUM 750ml**	**1**	**$19.32**	**$10.20**	**$310,475.42**	**0.83%**	**-0.54%**	**15,758**	**0.73%**	**0.45%**	**1,313**	
					$20.99	$11.09	$162,377.59	0.43%		7,741	0.357%		645	
					$17.99	$9.49	$74,853.40	0.20%		4,160	0.192%		347	
					$18.99	$10.02	$73,244.43	0.20%		3,857	0.178%		321	
	043244	**750**	**CAPT'N MORGAN SPICED RUM 100 750ml**	**1**	**$20.32**	**$10.74**	**$267,903.97**	**0.71%**	**-6.31%**	**12,803**	**0.59%**	**-9.39%**	**1,067**	
					$21.99	$11.62	$157,762.23	0.42%		7,177	0.331%		598	
					$19.99	$10.56	$66,046.96	0.18%		3,304	0.152%		275	
					$18.99	$10.03	$44,094.78	0.12%		2,322	0.107%		194	
	043316	**750**	**CAPT'N MORGAN PRIVATE STOCK RU 750ml**	**1**	**$23.49**	**$12.42**	**$227,408.91**	**0.61%**	**-2.24%**	**9,509**	**0.44%**	**-4.49%**	**792**	
					$24.99	$13.22	$152,972.76	0.41%		6,124	0.283%		510	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	043316				$21.99	$11.62	$74,436.15	0.20%		3,385	0.156%		282	
	042382	750	BARBAROSSA SPICED RUM 750ml	1	$7.99	$4.17	$199,860.93	0.53%	7.65%	26,307	1.21%	9.64%	2,192	
					$5.99	$3.11	$73,682.99	0.20%		12,301	0.568%		1,025	
					$9.99	$5.23	$73,595.75	0.20%		7,425	0.343%		619	
					$7.99	$4.17	$52,582.19	0.14%		6,581	0.304%		548	
	043026	750	ADMIRAL NELSON SPICED RUM 750ml	1	$8.32	$4.35	$165,563.05	0.44%	2.15%	20,095	0.93%	0.86%	1,675	
					$9.99	$5.23	$76,719.18	0.20%		7,682	0.354%		640	
					$6.99	$3.64	$73,111.56	0.19%		10,444	0.482%		870	
					$7.99	$4.17	$15,732.31	0.04%		1,969	0.091%		164	
	072913	750	CAPTAIN MORGAN LOCONUT 750ml	1	$17.32	$9.07	$146,543.40	0.39%	21.76%	8,260	0.38%	15.98%	688	
					$18.99	$9.95	$87,884.67	0.23%		4,633	0.214%		386	
					$15.99	$8.36	$47,700.18	0.13%		2,982	0.138%		249	
					$16.99	$8.89	$10,958.55	0.03%		645	0.030%		54	
	043136	750	BACARDI LIMON RUM 750ml	1	$14.49	$7.63	$146,438.01	0.39%	3.66%	10,099	0.47%	9.37%	842	
					$15.99	$8.43	$81,865.71	0.22%		5,129	0.237%		427	
					$12.99	$6.83	$64,572.30	0.17%		4,970	0.229%		414	
	042687	750	MALIBU BLACK RUM 750ml	1	$14.99	$7.90	$137,328.92	0.37%	18.13%	8,707	0.40%	18.69%	726	
					$16.99	$8.96	$87,821.31	0.23%		5,169	0.238%		431	
					$13.99	$7.36	$34,121.61	0.09%		2,439	0.113%		203	
					$14.00	$7.37	$15,386.00	0.04%		1,099	0.051%		92	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	**043302**	**750**	**CAPT'N MORGAN BLACK SPICED RUM 94 750ml**	**1**	**$18.49**	**$9.76**	**$136,683.79**	**0.36%**	**-2.08%**	**7,321**	**0.34%**	**-2.22%**	**610**	
					$19.99	$10.56	$82,230.84	0.22%		4,116	0.190%		343	
					$16.99	$8.96	$54,452.95	0.15%		3,205	0.148%		267	
	042699	**750**	**MALIBU MANGO RUM 750ml**	**1**	**$13.74**	**$7.23**	**$123,192.75**	**0.33%**	**24.37%**	**8,520**	**0.39%**	**24.84%**	**710**	
					$15.99	$8.43	$67,193.67	0.18%		4,209	0.194%		351	
					$12.99	$6.83	$29,695.14	0.08%		2,286	0.105%		191	
					$12.98	$6.83	$13,667.94	0.04%		1,053	0.049%		88	
					$13.00	$6.84	$12,636.00	0.03%		972	0.045%		81	
	043296	**750**	**CAPT'N MORGAN SILVER SPICED RU 750ml**	**1**	**$17.49**	**$9.23**	**$112,326.93**	**0.30%**	**-2.45%**	**6,307**	**0.29%**	**-6.99%**	**526**	
					$18.99	$10.03	$72,754.65	0.19%		3,835	0.177%		320	
					$15.99	$8.43	$39,572.28	0.11%		2,472	0.114%		206	
	043362	**750**	**CAPT'N MORGAN CANNON BLAST RUM 750ml**	**1**	**$17.32**	**$9.07**	**$104,573.00**	**0.28%**	**-32.40%**	**5,900**	**0.27%**	**-35.87%**	**492**	
					$18.99	$9.95	$61,191.72	0.16%		3,228	0.149%		269	
					$15.99	$8.36	$32,847.48	0.09%		2,052	0.095%		171	
					$16.99	$8.89	$10,533.80	0.03%		620	0.029%		52	
	043086	**750**	**BACARDI COCO 750ml**	**1**	**$14.49**	**$7.63**	**$102,918.06**	**0.27%**	**35.23%**	**7,094**	**0.33%**	**42.29%**	**591**	
					$15.99	$8.43	$57,402.09	0.15%		3,591	0.166%		299	
					$12.99	$6.83	$45,515.97	0.12%		3,503	0.162%		292	
	043051	**750**	**BACARDI DRAGON BERRY RUM 750ml**	**1**	**$14.49**	**$7.63**	**$101,574.21**	**0.27%**	**22.25%**	**6,979**	**0.32%**	**30.77%**	**582**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	043051				$15.99	$8.43	$58,200.60	0.16%		3,640	0.168%		303	
					$12.99	$6.83	$43,373.61	0.12%		3,339	0.154%		278	
	044476	**750**	**CRUZAN COCONUT RUM 750ml**	**1**	**$11.32**	**$5.95**	**$95,497.59**	**0.25%**	**1.71%**	**8,341**	**0.38%**	**1.80%**	**695**	
					$12.99	$6.83	$49,510.83	0.13%		3,817	0.176%		318	
					$9.99	$5.24	$37,522.44	0.10%		3,756	0.173%		313	
					$10.99	$5.77	$8,464.32	0.02%		768	0.035%		64	
	044419	**750**	**CRUZAN BLACK CHERRY RUM 750ml**	**1**	**$11.32**	**$5.95**	**$93,451.87**	**0.25%**	**7.87%**	**8,013**	**0.37%**	**8.04%**	**668**	
					$12.99	$6.83	$55,752.94	0.15%		4,306	0.199%		359	
					$9.99	$5.24	$30,465.51	0.08%		3,049	0.141%		254	
					$10.99	$5.77	$7,233.42	0.02%		658	0.030%		55	
	042242	**750**	**BLUE CHAIR BAY COCONUT RUM 750ml**	**1**	**$16.59**	**$8.75**	**$92,755.50**	**0.25%**	**34.98%**	**5,450**	**0.25%**	**40.41%**	**454**	
					$17.99	$9.49	$36,343.78	0.10%		2,022	0.093%		169	
					$15.99	$9.49	$20,643.09	0.06%		1,291	0.060%		108	
					$17.99	$8.43	$18,907.49	0.05%		1,051	0.048%		88	
					$15.99	$7.89	$8,730.54	0.02%		546	0.025%		46	
					$14.99	$8.43	$8,130.60	0.02%		540	0.025%		45	
	044499	**750**	**CRUZAN MANGO RUM 750ml**	**1**	**$11.32**	**$5.95**	**$89,661.21**	**0.24%**	**-4.74%**	**7,779**	**0.36%**	**-4.71%**	**648**	
					$12.99	$6.83	$49,373.88	0.13%		3,812	0.176%		318	
					$9.99	$5.24	$33,528.48	0.09%		3,352	0.155%		279	
					$10.99	$5.77	$6,758.85	0.02%		615	0.028%		51	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	**043145**	**750**	**BACARDI PINEAPPLE FUSION RUM 750ml**	**1**	**$14.49**	**$7.63**	**$88,167.21**	**0.24%**	**27.87%**	**6,079**	**0.28%**	**36.30%**	**507**	
					$15.99	$8.43	$49,041.33	0.13%		3,067	0.142%		256	
					$12.99	$6.83	$39,125.88	0.10%		3,012	0.139%		251	
	043319	**750**	**PARROT BAY COCONUT RUM 750ml**	**1**	**$11.66**	**$6.13**	**$84,457.68**	**0.23%**	**-28.38%**	**6,632**	**0.31%**	**-31.57%**	**553**	
					$13.99	$7.37	$59,949.06	0.16%		4,294	0.198%		358	
					$9.99	$5.24	$12,947.14	0.03%		1,286	0.059%		107	
					$10.99	$5.77	$11,561.48	0.03%		1,052	0.049%		88	
	042676	**750**	**MALIBU PASSION FRUIT RUM 750ml**	**1**	**$13.74**	**$7.23**	**$82,097.43**	**0.22%**	**1.92%**	**5,705**	**0.26%**	**2.84%**	**475**	
					$15.99	$8.43	$43,204.77	0.12%		2,711	0.125%		226	
					$12.99	$6.83	$20,861.94	0.06%		1,606	0.074%		134	
					$13.00	$6.84	$9,412.00	0.03%		724	0.033%		60	
					$12.98	$6.83	$8,618.72	0.02%		664	0.031%		55	
	043501	**750**	**BACARDI RASPBERRY RUM 750ml**	**1**	**$14.49**	**$7.63**	**$80,672.46**	**0.22%**	**172.11%**	**5,554**	**0.26%**	**199.35%**	**463**	
					$15.99	$8.43	$45,599.46	0.12%		2,854	0.132%		238	
					$12.99	$6.83	$35,073.00	0.09%		2,700	0.125%		225	
	043205	**750**	**BACARDI OAKHEART SPICED RUM 750ml**	**1**	**$14.49**	**$7.63**	**$78,112.44**	**0.21%**	**-16.38%**	**5,356**	**0.25%**	**-17.81%**	**446**	
					$15.99	$8.43	$45,507.54	0.12%		2,846	0.131%		237	
					$12.99	$6.83	$32,604.90	0.09%		2,510	0.116%		209	
	043646	**750**	**PARROT BAY PASSION FRUIT RUM 750ml**	**1**	**$11.66**	**$6.13**	**$78,095.40**	**0.21%**	**-12.52%**	**5,960**	**0.27%**	**-17.61%**	**497**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	043646				$13.99	$7.37	$62,171.50	0.17%		4,450	0.205%		371	
					$10.99	$5.77	$9,220.61	0.02%		839	0.039%		70	
					$9.99	$5.24	$6,703.29	0.02%		671	0.031%		56	
	044520	**750**	**CRUZAN VANILLA RUM 750ml**	**1**	**$11.32**	**$5.95**	**$76,821.30**	**0.21%**	**3.34%**	**6,570**	**0.30%**	**4.00%**	**548**	
					$12.99	$6.83	$46,840.83	0.13%		3,617	0.167%		301	
					$9.99	$5.24	$24,705.27	0.07%		2,473	0.114%		206	
					$10.99	$5.77	$5,275.20	0.01%		480	0.022%		40	
	043647	**750**	**PARROT BAY PINEAPPLE RUM 750ml**	**1**	**$11.66**	**$6.13**	**$75,559.91**	**0.20%**	**-11.76%**	**5,809**	**0.27%**	**-17.02%**	**484**	
					$13.99	$7.37	$58,374.24	0.16%		4,176	0.193%		348	
					$10.99	$5.77	$9,583.28	0.03%		872	0.040%		73	
					$9.99	$5.24	$7,602.39	0.02%		761	0.035%		63	
	043095	**750**	**BACARDI MANGO FUSION RUM 750ml**	**1**	**$14.49**	**$7.63**	**$72,061.11**	**0.19%**	**17.97%**	**4,989**	**0.23%**	**23.53%**	**416**	
					$15.99	$8.43	$38,663.82	0.10%		2,418	0.112%		202	
					$12.99	$6.83	$33,397.29	0.09%		2,571	0.119%		214	
	080024	**750**	**BLUE CHAIR BAY BANANA RUM CREAM 750ml**	**1**	**$17.16**	**$9.05**	**$66,718.12**	**0.18%**	**0.99%**	**3,888**	**0.18%**	**16.32%**	**324**	
					$17.99	$9.49	$22,427.52	0.06%		1,248	0.058%		104	
					$15.99	$9.49	$15,542.28	0.04%		972	0.045%		81	
					$17.99	$8.43	$15,075.62	0.04%		838	0.039%		70	
					$15.99	$7.89	$6,411.99	0.02%		401	0.019%		33	
					$14.99	$8.43	$3,942.37	0.01%		263	0.012%		22	
					$19.99	$10.55	$3,318.34	0.01%		166	0.008%		14	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	**044456**	**750**	**CRUZAN RASPBERRY RUM 750ml**	**1**	**$11.32**	**$5.95**	**$66,197.93**	**0.18%**	**-11.82%**	**5,507**	**0.25%**	**-14.70%**	**459**	
					$12.99	$6.83	$46,452.24	0.12%		3,576	0.165%		298	
					$9.99	$5.24	$14,745.24	0.04%		1,476	0.068%		123	
					$10.99	$5.77	$5,000.45	0.01%		455	0.021%		38	
	043645	**750**	**PARROT BAY MANGO RUM 750ml**	**1**	**$11.66**	**$6.13**	**$53,580.32**	**0.14%**	**-24.87%**	**4,168**	**0.19%**	**-28.66%**	**347**	
					$13.99	$7.37	$39,269.93	0.10%		2,807	0.130%		234	
					$10.99	$5.77	$7,846.86	0.02%		714	0.033%		60	
					$9.99	$5.24	$6,463.53	0.02%		647	0.030%		54	
	044277	**750**	**BURNETTS SPICED RUM 750ml**	**1**	**$8.32**	**$4.35**	**$50,782.13**	**0.14%**	**7.44%**	**6,087**	**0.28%**	**10.83%**	**507**	
					$9.99	$5.23	$21,838.14	0.06%		2,186	0.101%		182	
					$6.99	$3.64	$15,552.75	0.04%		2,225	0.103%		185	
					$7.99	$4.17	$13,391.24	0.04%		1,676	0.077%		140	
	044410	**750**	**CALICO JACK COCONUT RUM 750ml**	**1**	**$9.99**	**$5.24**	**$45,114.84**	**0.12%**	**-16.40%**	**4,516**	**0.21%**	**-16.40%**	**376**	
					$9.99	$5.24	$45,114.84	0.12%		4,516	0.208%		376	
	072904	**750**	**CAPTAIN MORGAN APPLE SMASH 750ml**	**T**	**$15.99**	**$8.36**	**$42,037.71**	**0.11%**	**100.00%**	**2,629**	**0.12%**	**100.00%**	**219**	
					$15.99	$8.36	$42,037.71	0.11%		2,629	0.121%		219	
	043442	**750**	**CAPTAIN MORGAN JACK-O-BLAST 750ml**	**D**	**$14.97**	**$9.55**	**$41,383.28**	**0.11%**	**-7.98%**	**2,590**	**0.12%**	**4.98%**	**216**	
					$15.99	$8.36	$41,206.23	0.11%		2,577	0.119%		215	
					$10.26	$9.95	$61.56	0.00%		6	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	043442				$14.63	$9.95	$58.52	0.00%		4	0.000%		0	
					$18.99	$9.95	$56.97	0.00%		3	0.000%		0	
	072916	750	CAPTAIN MORGAN WATERMELON SMASH 750ml	U	$15.99	$8.36	$41,350.14	0.11%	100.00%	2,586	0.12%	100.00%	216	
					$15.99	$8.36	$41,350.14	0.11%		2,586	0.119%		216	
	918907	750	BRIGHAM SPICED RUM 750ml	T	$24.99	$16.69	$36,110.55	0.10%	311.75%	1,445	0.07%	311.75%	120	
					$24.99	$16.69	$36,110.55	0.10%		1,445	0.067%		120	
	951365	750	PLANTATION PINEAPPLE RUM 750ml	L	$30.19	$15.52	$35,800.99	0.10%	378.20%	1,181	0.05%	374.32%	98	
					$30.39	$15.63	$29,083.23	0.08%		957	0.044%		80	
					$29.99	$15.41	$6,717.76	0.02%		224	0.010%		19	
	046497	750	KRAKEN BLACK SPICED RUM 70 PROOF 750ml	T	$17.99	$9.49	$35,728.14	0.10%	100.00%	1,986	0.09%	100.00%	166	
					$17.99	$9.49	$35,728.14	0.10%		1,986	0.092%		166	
	949292	750	OUTLAW DISTILLERY SPICED RUM 750ml	L	$24.64	$16.38	$35,354.32	0.09%	3.15%	1,439	0.07%	1.41%	120	
					$24.32	$16.17	$21,182.72	0.06%		871	0.040%		73	
					$24.95	$16.59	$14,171.60	0.04%		568	0.026%		47	
	043644	750	PARROT BAY KEY LIME RUM 750ml	1	$11.66	$6.13	$35,194.77	0.09%	-18.45%	2,723	0.13%	-22.91%	227	
					$13.99	$7.37	$26,349.14	0.07%		1,886	0.087%		157	
					$10.99	$5.77	$5,229.25	0.01%		475	0.022%		40	
					$9.99	$5.24	$3,616.38	0.01%		362	0.017%		30	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	042312	750	MALIBU RED RUM 750ml	D	$13.54	$8.16	$34,138.99	0.09%	-52.56%	2,249	0.10%	-52.06%	187	
					$16.99	$8.96	$15,691.75	0.04%		925	0.043%		77	
					$13.99	$7.36	$9,541.18	0.03%		682	0.031%		57	
					$14.00	$7.37	$8,750.00	0.02%		625	0.029%		52	
					$9.18	$8.96	$156.06	0.00%		17	0.001%		1	
	043451	750	DON Q COCO RUM 750ml	T	$13.99	$7.37	$31,295.63	0.08%	920.09%	2,237	0.10%	920.09%	186	
					$13.99	$7.37	$31,295.63	0.08%		2,237	0.103%		186	
	043314	750	CAPTAIN MORGAN GRAPEFRUIT RUM 750ml	T	$15.49	$8.17	$30,970.79	0.08%	-11.03%	2,021	0.09%	-12.99%	168	
					$14.99	$7.90	$20,161.55	0.05%		1,345	0.062%		112	
					$15.99	$8.43	$10,809.24	0.03%		676	0.031%		56	
	043615	750	MALIBU LIME RUM 750ml	T	$15.99	$8.43	$23,185.50	0.06%	100.00%	1,450	0.07%	100.00%	121	
					$15.99	$8.43	$23,185.50	0.06%		1,450	0.067%		121	
	043343	750	BACARDI TANGERINE RUM 750ml	T	$15.99	$8.43	$20,755.02	0.06%	-10.20%	1,298	0.06%	-20.26%	108	
					$15.99	$8.43	$20,755.02	0.06%		1,298	0.060%		108	
	074142	750	GRIND ESPRESSO SHOT RUM 750ml	D	$15.99	$8.43	$15,819.93	0.04%	-69.98%	1,107	0.05%	-59.58%	92	
					$12.99	$6.83	$11,262.33	0.03%		867	0.040%		72	
					$18.99	$10.03	$4,557.60	0.01%		240	0.011%		20	
	043482	750	BACARDI GRAPEFRUIT RUM 750ml	T	$15.99	$8.43	$12,392.25	0.03%	481.34%	775	0.04%	481.34%	65	
					$15.99	$8.43	$12,392.25	0.03%		775	0.036%		65	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	918668	750	OUTLAW DISTILLING COFFEE RUM 750ml	L	$26.65	$17.74	$8,866.38	0.02%	100.00%	333	0.02%	100.00%	28	
					$26.34	$17.53	$4,662.18	0.01%		177	0.008%		15	
					$26.95	$17.94	$4,204.20	0.01%		156	0.007%		13	
	066518	750	RUMHAVEN COCONUT RUM 750ml	T	$16.99	$8.96	$7,509.58	0.02%	100.00%	442	0.02%	100.00%	37	
					$16.99	$8.96	$7,509.58	0.02%		442	0.020%		37	
	918838	750	KOLOA KAUAI COFFEE RUM 750ml	L	$45.74	$24.00	$5,946.20	0.02%	104.48%	130	0.01%	104.48%	11	
					$45.74	$24.00	$5,946.20	0.02%		130	0.006%		11	
	043116	750	BACARDI O RUM 750ml	1	$14.49	$7.63	$3,191.88	0.01%	-86.82%	212	0.01%	-86.55%	18	
					$15.99	$8.43	$2,334.54	0.01%		146	0.007%		12	
					$12.99	$6.83	$857.34	0.00%		66	0.003%		6	
	071890	750	ANTELOPE ISLAND RED 750ml	T	$34.99	$23.33	$1,714.51	0.00%	100.00%	49	0.00%	100.00%	4	
					$34.99	$23.33	$1,714.51	0.00%		49	0.002%		4	
	043210	750	BACARDI WOLF BERRY RUM 750ml	D	$8.63	$8.43	$811.22	0.00%	-97.67%	94	0.00%	-95.81%	8	
					$8.63	$8.43	$811.22	0.00%		94	0.004%		8	
	043197	750	BACARDI TORCHED CHERRY RUM 750ml	D	$8.63	$8.43	$138.08	0.00%	100.00%	16	0.00%	100.00%	1	
					$8.63	$8.43	$138.08	0.00%		16	0.001%		1	
	043366	750	CASTILLO SPICED RUM 750ml	D	$7.99	$4.18	$15.98	0.00%	-99.88%	2	0.00%	-99.88%	0	
					$7.99	$4.18	$15.98	0.00%		2	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	077312	750	RON DIAZ GRAN RESERVA SPICED RUM 750ml	D	$12.00	$11.67	$12.00	0.00%	100.00%	1	0.00%	100.00%	0	
					$12.00	$11.67	$12.00	0.00%		1	0.000%		0	
	043163	750	BACARDI ARCTIC GRAPE RUM 750ml	D					100.00%			100.00%	0	
	042377	750	BARBAROSSA COCONUT RUM 750ml	D					100.00%			100.00%	0	
	000336	750	BLACKHEART SPICED RUM W/SHOTGLASSES750ml	X					100.00%			100.00%	0	
	043322	750	CAPT'N MORGAN 1671 750ml	U					100.00%			100.00%	0	
	043418	750	CAPT'N MORGAN TATTOO 750ml	D					100.00%			100.00%	0	
	Total						$14,715,980.25		0.99%	840,249		-0.42%	90,511	

Class Summary

ALP

Bottle Sales	840,249	**Gross Sales**	$14,715,980.25	**Total Items in Class**	84
% of Bottle Sales	1.68%	**% of Gross Sales**	3.18%	**Share/Item**	0.84

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALU RUM - MISC														
	043621	**750**	**MYERS ORIGINAL DARK RUM PET 750ml**	**1**	**$19.99**	**$10.56**	**$141,309.31**	**7.71%**	**0.81%**	**7,069**	**8.12%**	**-1.61%**	**589**	
					$19.99	$10.56	$141,309.31	7.71%		7,069	8.119%		589	
	045036	**750**	**MONARCH 151 PR RUM 750ml**	**1**	**$16.99**	**$8.96**	**$132,233.17**	**7.21%**	**-5.48%**	**7,783**	**8.94%**	**-5.48%**	**649**	
					$16.99	$8.96	$132,233.17	7.21%		7,783	8.939%		649	
	042566	**750**	**GOSLINGS BLACK SEAL RUM 750ml**	**1**	**$18.28**	**$9.65**	**$77,085.45**	**4.20%**	**-10.89%**	**4,110**	**4.72%**	**-21.28%**	**343**	
					$18.99	$10.03	$53,948.89	2.94%		2,841	3.263%		237	
					$18.99	$8.96	$11,963.70	0.65%		630	0.724%		53	
					$16.99	$10.03	$6,184.36	0.34%		364	0.418%		30	
					$18.14	$9.57	$4,988.50	0.27%		275	0.316%		23	
	043432	**750**	**DON Q 151 RUM 750ml**	**1**	**$24.99**	**$13.21**	**$74,970.00**	**4.09%**	**-2.24%**	**3,000**	**3.45%**	**-7.75%**	**250**	
					$24.99	$13.21	$74,970.00	4.09%		3,000	3.446%		250	
	043371	**750**	**APPLETON EST SIGNATURE BLEND RUM 750ml**	**1**	**$19.74**	**$10.42**	**$71,582.97**	**3.90%**	**11.48%**	**3,503**	**4.02%**	**12.88%**	**292**	
					$21.99	$11.62	$42,204.80	2.30%		1,920	2.205%		160	
					$17.99	$9.49	$17,688.17	0.96%		983	1.129%		82	
					$18.99	$10.02	$6,228.72	0.34%		328	0.377%		27	
					$19.99	$10.55	$5,461.28	0.30%		272	0.312%		23	
	042753	**750**	**PYRAT RUM XO RESERVE 750ml**	**1**	**$23.49**	**$12.34**	**$48,807.42**	**2.66%**	**-7.51%**	**2,058**	**2.36%**	**-7.53%**	**172**	
					$24.99	$13.14	$29,563.17	1.61%		1,183	1.359%		99	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALU RUM - MISC	042753				$21.99	$11.54	$19,244.25	1.05%		875	1.005%		73	
	042983	750	ZAYA GRAN RESERVA RUM 750ml	L	$28.49	$14.72	$37,762.39	2.06%	-14.32%	1,361	1.56%	-5.32%	113	
					$26.99	$13.92	$27,475.82	1.50%		1,018	1.169%		85	
					$29.99	$15.51	$10,286.57	0.56%		343	0.394%		29	
	042599	750	LEBLON CACHACA 750ml	L	$27.28	$14.36	$36,527.92	1.99%	-8.48%	1,339	1.54%	-8.94%	112	
					$27.28	$14.36	$36,527.92	1.99%		1,339	1.538%		112	
	042065	750	APPLETON ESTATE RARE BLEND 750ml	L	$30.31	$15.97	$18,367.86	1.00%	-2.64%	606	0.70%	-3.05%	51	
					$30.31	$15.97	$18,367.86	1.00%		606	0.696%		51	
	042856	750	RON MATUSALEM RUM GRAN RESERVA 750ml	L	$29.99	$15.80	$12,835.72	0.70%	-8.17%	428	0.49%	-8.17%	36	
					$29.99	$15.80	$12,835.72	0.70%		428	0.492%		36	
	044526	750	CRUZAN EST SNGL BARREL RUM 750ml	L	$27.99	$14.74	$12,343.59	0.67%	-9.27%	441	0.51%	-9.27%	37	
					$27.99	$14.74	$12,343.59	0.67%		441	0.507%		37	
	043174	750	BACARDI MAESTRO RUM 750ml	L	$25.25	$13.36	$7,171.00	0.39%	-69.67%	284	0.33%	-69.83%	24	
					$25.25	$13.36	$7,171.00	0.39%		284	0.326%		24	
	917888	750	RON ABUELO ANEJO RUM12YR 750ml	L	$44.44	$23.27	$7,110.40	0.39%	-28.38%	160	0.18%	-28.82%	13	
					$44.44	$23.27	$7,110.40	0.39%		160	0.184%		13	
	042649	750	FLOR DE CANA CENTENARIO 18YR 750ml	L	$47.99	$25.37	$5,134.93	0.28%	-67.92%	107	0.12%	-67.92%	9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ALU RUM - MISC	**042649**				$47.99	$25.37	$5,134.93	0.28%		107	0.123%		9	
	953266	**750**	**AVUA PRATA CACHACA 750ml**	**L**	**$35.37**	**$18.33**	**$2,582.94**	**0.14%**	**100.00%**	**73**	**0.08%**	**100.00%**	**6**	
					$35.40	$18.33	$1,947.00	0.11%		55	0.063%		5	
					$35.33	$18.33	$635.94	0.03%		18	0.021%		2	
	043449	**750**	**FOUR SQUARE ZINFANDEL CASK BLEND 750ml**	**L**	**$54.99**	**$29.10**	**$329.94**	**0.02%**	**100.00%**	**6**	**0.01%**	**100.00%**	**1**	
					$54.99	$29.10	$329.94	0.02%		6	0.007%		1	
	043156	**750**	**BACARDI 151 RUM 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	Total						**$686,155.01**		**-7.01%**	**32,328**		**-8.02%**	**2,694**	

Class Summary

ALU

Bottle Sales	32,328	**Gross Sales**	$686,155.01	**Total Items in Class**	17
% of Bottle Sales	0.06%	**% of Gross Sales**	0.15%	**Share/Item**	0.17

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALW RUM - DOMESTIC														
	046060	750	BRIGHAM RUM SILVER 750ml	1	$26.99	$18.03	$34,385.26	13.41%	-21.20%	1,274	11.27%	-22.56%	106	
					$26.99	$18.03	$34,385.26	13.41%		1,274	11.269%		106	
	100453	750	KRAKEN RUM W 2 GLASSES 750ml	D	$20.99	$11.01	$19,709.61	7.69%	100.00%	939	8.31%	100.00%	78	
					$20.99	$11.01	$19,709.61	7.69%		939	8.306%		78	
	046929	750	SUGAR HOUSE SILVER RUM 750ml	L	$25.95	$17.34	$19,099.20	7.45%	-3.19%	736	6.51%	1.85%	61	
					$25.95	$17.34	$19,099.20	7.45%		736	6.510%		61	
	100551	750	SAILOR JERRY RUM HARLEY DAVIDSON ED750ml	D	$19.99	$10.55	$18,970.51	7.40%	100.00%	949	8.39%	100.00%	79	
					$19.99	$10.55	$18,970.51	7.40%		949	8.395%		79	
	043618	750	BACARDI ANEJO CUATRO 750ml	T	$17.99	$9.49	$10,344.25	4.03%	100.00%	575	5.09%	100.00%	48	
					$17.99	$9.49	$10,344.25	4.03%		575	5.086%		48	
	100307	750	BLACKHEART SPICE RUM W ICE MOLD VA 750ml	D	$10.78	$7.29	$2,092.07	0.82%	-93.87%	181	1.60%	-91.97%	15	
					$13.99	$7.29	$1,105.21	0.43%		79	0.699%		7	
					$10.78	$7.29	$722.26	0.28%		67	0.593%		6	
					$7.56	$7.29	$264.60	0.10%		35	0.310%		3	
	919088	750	KID CURRY SHERRY CASK AGED RUM 750ml	D	$49.99	$33.47	$2,049.59	0.80%	100.00%	41	0.36%	100.00%	3	
					$49.99	$33.47	$2,049.59	0.80%		41	0.363%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ALW RUM - DOMESTIC	**043721**	**750**	**THE REAL MCCOY 5YR 750ml**	**T**	**$28.99**	**$15.27**	**$492.83**	**0.19%**	**100.00%**	**17**	**0.15%**	**100.00%**	**1**	
					$28.99	$15.27	$492.83	0.19%		17	0.150%		1	
	100242	**750**	**SAILOR JERRY W/ 2 OIL CANS 750ml**	**D**	**$15.40**	**$10.48**	**$201.76**	**0.08%**	**-99.43%**	**14**	**0.12%**	**-99.06%**	**1**	
					$19.99	$10.48	$79.96	0.03%		4	0.035%		0	
					$10.80	$10.48	$75.60	0.03%		7	0.062%		1	
					$15.40	$10.48	$46.20	0.02%		3	0.027%		0	
	Total						**$107,345.08**		**1.83%**	**4,726**		**-5.26%**	**394**	

Class Summary

ALW

Bottle Sales	4,726	**Gross Sales**	$107,345.08	**Total Items in Class**	9
% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.09

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALX RUM - IMPORTED														
	043533	**1000**	**PLANTATION OFTD 1000 ml**	**T**	**$30.16**	**$15.52**	**$20,930.27**	**8.40%**	**675.86%**	**697**	**5.13%**	**676.04%**	**77**	
					$29.99	$15.40	$17,844.05	7.16%		595	4.383%		66	
					$30.37	$15.58	$1,639.98	0.66%		54	0.398%		6	
					$30.13	$15.58	$1,446.24	0.58%		48	0.354%		5	
	952003	**1000**	**NEISSON AGRICOLE BLANC RHUM 1000 ml**	**L**	**$38.11**	**$19.72**	**$5,716.98**	**2.30%**	**69.93%**	**150**	**1.11%**	**70.00%**	**17**	
					$38.23	$19.83	$2,943.71	1.18%		77	0.567%		9	
					$37.99	$19.61	$2,773.27	1.11%		73	0.538%		8	
	043426	**750**	**DON Q CRISTAL RUM 750ml**	**1**	**$12.99**	**$6.83**	**$53,297.97**	**21.40%**	**21.06%**	**4,103**	**30.23%**	**21.06%**	**342**	
					$12.99	$6.83	$53,297.97	21.40%		4,103	30.227%		342	
	042511	**750**	**KIRK AND SWEENEY RUM 12 YR 750ml**	**T**	**$29.99**	**$15.50**	**$10,136.62**	**4.07%**	**398.72%**	**338**	**2.49%**	**398.72%**	**28**	
					$29.99	$15.50	$10,136.62	4.07%		338	2.490%		28	
	042776	**750**	**BARBANCOURT RHUM EST RES DARK 15 Y 750ml**	**L**	**$45.47**	**$23.82**	**$4,319.65**	**1.73%**	**14.26%**	**95**	**0.70%**	**13.95%**	**8**	
					$45.47	$23.82	$4,319.65	1.73%		95	0.700%		8	
	042849	**750**	**PLANTATION GRANDE RESERVE 5 YR 750ml**	**L**	**$24.99**	**$12.81**	**$2,973.81**	**1.19%**	**100.00%**	**119**	**0.88%**	**100.00%**	**10**	
					$24.99	$12.81	$2,973.81	1.19%		119	0.877%		10	
	042796	**750**	**BARBANCOURT 5 STAR RHUM 8 YR 750ml**	**L**	**$26.00**	**$13.45**	**$2,080.00**	**0.84%**	**19.24%**	**80**	**0.59%**	**15.28%**	**7**	
					$26.00	$13.45	$2,080.00	0.84%		80	0.589%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALX RUM - IMPORTED	043445	750	FOUR SQUARE SINGLE BLENDED RUM 750ml	L	$65.99	$34.95	$791.88	0.32%	100.00%	12	0.09%	100.00%	1	
					$65.99	$34.95	$791.88	0.32%		12	0.088%		1	
	003919	750	GOSLING'S DARK'N STORMY (VAP) 750ml	D	$14.63	$9.95	$738.03	0.30%	-93.88%	43	0.32%	-92.82%	4	
					$18.99	$9.95	$588.69	0.24%		31	0.228%		3	
					$14.63	$9.95	$87.78	0.04%		6	0.044%		1	
					$10.26	$9.95	$61.56	0.02%		6	0.044%		1	
	100077	750	KRAKEN RUM W/ TIKI GLASS 750ml	D	$18.58	$11.01	$521.64	0.21%	-98.76%	26	0.19%	-98.63%	2	
					$20.99	$11.01	$440.79	0.18%		21	0.155%		2	
					$16.17	$11.01	$80.85	0.03%		5	0.037%		0	
	100329	750	BACARDI 8 W GLASS AND ICE MOLD 750ml	D	$17.70	$10.48	$375.52	0.15%	-96.84%	22	0.16%	-96.05%	2	
					$15.40	$10.48	$215.60	0.09%		14	0.103%		1	
					$19.99	$10.48	$159.92	0.06%		8	0.059%		1	
	100016	750	PYRAT XO HOLIDAY VAP 750ml	U	$25.26	$13.28	$101.04	0.04%	102.16%	4	0.03%	100.00%	0	
					$25.26	$13.28	$101.04	0.04%		4	0.029%		0	
	043666	750	FOURSQUARE RUM 2005 SNGL BRL 12YR 750ml	A					100.00%			100.00%	0	
	003384	750	STROH 160 W/ FLASK 750ml	X					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALX RUM - IMPORTED	003273	750	ZAYA W/2 GLASSES 750ml	U					100.00%			100.00%	0	
	Total						$101,983.41		9.31%	5,689		1.50%	498	

Class Summary

ALX

Bottle Sales	5,689	**Gross Sales**	$101,983.41	**Total Items in Class**	15
% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER														
	918681	**1000**	**CIMARRON TEQUILA BLANCO 1000 ml**	**L**	**$22.99**	**$11.92**	**$53,198.86**	**0.19%**	**7.72%**	**2,314**	**0.24%**	**-0.43%**	**257**	
					$22.99	$11.92	$53,198.86	0.19%		2,314	0.236%		257	
	100437	**1000**	**PATRON SILVER LIMITED EDITION 1000ml**	**D**	**$64.99**	**$34.42**	**$25,671.05**	**0.09%**	**100.00%**	**395**	**0.04%**	**100.00%**	**44**	
					$64.99	$34.42	$25,671.05	0.09%		395	0.040%		44	
	088282	**1000**	**PATRON SILVER LIMITED EDITION 1000 ml**	**X**					**100.00%**			**100.00%**	**0**	
	087513	**1750**	**1800 SILVER TEQUILA 1750ml**	**1**	**$40.66**	**$21.47**	**$469,086.32**	**1.72%**	**6.84%**	**11,668**	**1.19%**	**4.85%**	**2,269**	
					$37.99	$20.05	$235,922.90	0.86%		6,210	0.632%		1,208	
					$42.99	$22.71	$203,035.77	0.74%		4,723	0.481%		918	
					$40.99	$21.65	$30,127.65	0.11%		735	0.075%		143	
	088015	**1750**	**LUNAZUL TEQUILA BLANCO 1750ml**	**1**	**$32.24**	**$17.00**	**$411,211.44**	**1.51%**	**43.47%**	**12,756**	**1.30%**	**39.36%**	**2,480**	
					$32.99	$17.39	$238,715.64	0.87%		7,236	0.737%		1,407	
					$29.99	$15.80	$79,599.47	0.29%		2,653	0.270%		516	
					$30.99	$16.33	$57,486.45	0.21%		1,855	0.189%		361	
					$34.99	$18.46	$35,409.88	0.13%		1,012	0.103%		197	
	087410	**1750**	**CUERVO ESPECIAL SILVER TEQUILA 1750 ml**	**1**	**$38.49**	**$20.32**	**$317,242.05**	**1.16%**	**3.12%**	**8,295**	**0.84%**	**4.49%**	**1,613**	
					$36.99	$19.52	$179,214.57	0.66%		4,843	0.493%		942	
					$39.99	$21.12	$138,027.48	0.51%		3,452	0.351%		671	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	**088546**	**1750**	**HORNITOS PLATA TEQUILA 1750ml**	**1**	**$39.99**	**$21.12**	**$294,646.32**	**1.08%**	**23.30%**	**7,368**	**0.75%**	**23.30%**	**1,433**	
					$39.99	$21.12	$294,646.32	1.08%		7,368	0.750%		1,433	
	088298	**1750**	**PATRON SILVER TEQUILA 1750ml**	**1**	**$104.66**	**$55.37**	**$267,725.58**	**0.98%**	**19.64%**	**2,542**	**0.26%**	**18.56%**	**494**	
					$106.99	$56.61	$167,118.38	0.61%		1,562	0.159%		304	
					$101.99	$53.95	$77,614.39	0.28%		761	0.077%		148	
					$104.99	$55.54	$22,992.81	0.08%		219	0.022%		43	
	087588	**1750**	**EL JIMADOR SILVER TEQUILA 1750 ml**	**1**	**$36.66**	**$19.35**	**$169,308.30**	**0.62%**	**74.10%**	**4,592**	**0.47%**	**83.87%**	**893**	
					$36.99	$19.52	$67,099.86	0.25%		1,814	0.185%		353	
					$39.99	$21.12	$38,630.34	0.14%		966	0.098%		188	
					$33.99	$17.93	$20,292.03	0.07%		597	0.061%		116	
					$35.99	$18.99	$17,779.06	0.07%		494	0.050%		96	
					$34.00	$17.93	$17,748.00	0.07%		522	0.053%		102	
					$38.99	$20.59	$7,759.01	0.03%		199	0.020%		39	
	087623	**1750**	**ESPOLON BLANCO TEQUILA 1750 ml**	**1**	**$41.99**	**$22.18**	**$130,019.24**	**0.48%**	**403.10%**	**2,976**	**0.30%**	**417.96%**	**579**	
					$44.99	$23.78	$95,468.78	0.35%		2,122	0.216%		413	
					$39.99	$21.12	$18,195.45	0.07%		455	0.046%		88	
					$40.99	$21.65	$16,355.01	0.06%		399	0.041%		78	
	087644	**1750**	**FAMILIA CAMARENA SILVER TEQUILA 1750ml**	**1**	**$39.49**	**$20.86**	**$66,482.06**	**0.24%**	**-15.28%**	**1,694**	**0.17%**	**-17.07%**	**329**	
					$38.99	$20.59	$49,166.39	0.18%		1,261	0.128%		245	
					$39.99	$21.12	$17,315.67	0.06%		433	0.044%		84	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	**000513**	**1750**	**PATRON SILVER W/ MULE MUGS 1750 ml**	**T**	**$106.56**	**$56.38**	**$24,064.92**	**0.09%**	**9.07%**	**225**	**0.02%**	**8.21%**	**44**	
					$106.99	$56.61	$23,109.84	0.08%		216	0.022%		42	
					$106.12	$56.14	$955.08	0.00%		9	0.001%		2	
	088294	**375**	**PATRON SILVER TEQUILA 375ml**	**1**	**$26.99**	**$14.28**	**$424,012.90**	**1.55%**	**3.36%**	**15,710**	**1.60%**	**2.27%**	**655**	
					$26.99	$14.28	$424,012.90	1.55%		15,710	1.599%		655	
	087509	**375**	**1800 SILVER TEQUILA 375ml**	**1**	**$16.99**	**$8.96**	**$170,698.53**	**0.63%**	**8.75%**	**10,047**	**1.02%**	**5.78%**	**419**	
					$16.99	$8.96	$170,698.53	0.63%		10,047	1.023%		419	
	087403	**375**	**JOSE CUERVO ESPECIAL SILVER TEQ 375 ml**	**1**	**$9.99**	**$5.27**	**$74,475.45**	**0.27%**	**100.00%**	**7,455**	**0.76%**	**100.00%**	**311**	
					$9.99	$5.27	$74,475.45	0.27%		7,455	0.759%		311	
	088296	**750**	**PATRON SILVER TEQUILA 750ml**	**1**	**$51.66**	**$27.40**	**$2,515,502.85**	**9.22%**	**8.60%**	**48,639**	**4.95%**	**5.35%**	**4,053**	
					$51.99	$27.57	$949,835.19	3.48%		18,285	1.862%		1,524	
					$52.99	$28.11	$873,827.29	3.20%		16,507	1.681%		1,376	
					$49.99	$26.51	$691,840.37	2.54%		13,847	1.410%		1,154	
	087408	**750**	**CUERVO ESPECIAL SILVER TEQUILA 750ml**	**1**	**$17.32**	**$9.14**	**$687,974.64**	**2.52%**	**15.23%**	**38,836**	**3.95%**	**15.39%**	**3,236**	
					$18.99	$10.02	$393,313.64	1.44%		20,736	2.111%		1,728	
					$15.99	$8.43	$209,116.35	0.77%		13,065	1.330%		1,089	
					$16.99	$8.96	$85,544.65	0.31%		5,035	0.513%		420	
	088018	**750**	**LUNAZUL TEQUILA BLANCO 750ml**	**1**	**$16.99**	**$8.96**	**$587,745.24**	**2.15%**	**21.13%**	**35,176**	**3.58%**	**19.96%**	**2,931**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	088018				$17.99	$9.49	$262,363.09	0.96%		14,591	1.485%		1,216	
					$14.99	$7.89	$163,094.24	0.60%		10,876	1.107%		906	
					$15.99	$8.43	$117,818.34	0.43%		7,366	0.750%		614	
					$18.99	$10.02	$44,469.57	0.16%		2,343	0.239%		195	
	088548	**750**	**HORNITOS PLATA TEQUILA 750ml**	**1**	**$26.74**	**$14.15**	**$498,634.98**	**1.83%**	**14.67%**	**18,102**	**1.84%**	**14.97%**	**1,509**	
					$28.99	$15.35	$290,004.87	1.06%		10,013	1.019%		834	
					$25.99	$13.75	$94,967.46	0.35%		3,654	0.372%		305	
					$24.99	$13.22	$75,980.61	0.28%		3,039	0.309%		253	
					$26.99	$14.28	$37,682.04	0.14%		1,396	0.142%		116	
	087510	**750**	**1800 SILVER TEQUILA 750ml**	**1**	**$29.32**	**$15.52**	**$480,913.43**	**1.76%**	**13.79%**	**16,157**	**1.64%**	**13.82%**	**1,346**	
					$30.99	$16.40	$280,429.48	1.03%		9,052	0.922%		754	
					$27.99	$14.81	$154,969.65	0.57%		5,535	0.564%		461	
					$28.99	$15.34	$45,514.30	0.17%		1,570	0.160%		131	
	087586	**750**	**EL JIMADOR SILVER TEQUILA 750ml**	**1**	**$17.49**	**$9.23**	**$416,541.99**	**1.53%**	**20.74%**	**23,801**	**2.42%**	**17.25%**	**1,983**	
					$17.99	$9.49	$140,238.02	0.51%		7,798	0.794%		650	
					$18.99	$10.02	$98,479.09	0.36%		5,191	0.528%		433	
					$15.99	$8.43	$94,333.01	0.35%		5,899	0.601%		492	
					$16.99	$8.96	$83,491.87	0.31%		4,913	0.500%		409	
	087619	**750**	**ESPOLON BLANCO TEQUILA 750ml**	**1**	**$26.99**	**$14.20**	**$414,591.23**	**1.52%**	**0.92%**	**15,077**	**1.53%**	**-4.22%**	**1,256**	
					$28.99	$15.27	$188,723.88	0.69%		6,512	0.663%		543	
					$27.99	$14.73	$94,136.35	0.34%		3,365	0.343%		280	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	087619				$24.99	$13.14	$87,769.91	0.32%		3,509	0.357%		292	
					$25.99	$13.67	$43,961.09	0.16%		1,691	0.172%		141	
	087485	**750**	**DON JULIO BLANCO TEQUILA 750ml**	**1**	**$51.99**	**$27.33**	**$297,228.02**	**1.09%**	**26.36%**	**5,744**	**0.58%**	**23.81%**	**479**	
					$52.99	$28.04	$125,147.38	0.46%		2,362	0.240%		197	
					$47.99	$25.38	$54,400.11	0.20%		1,135	0.116%		95	
					$53.99	$28.57	$43,897.86	0.16%		814	0.083%		68	
					$49.99	$26.44	$39,742.05	0.15%		795	0.081%		66	
					$51.99	$28.57	$18,096.52	0.07%		348	0.035%		29	
					$54.99	$26.97	$15,944.10	0.06%		290	0.030%		24	
	088536	**750**	**SAUZA BLUE SILVER TEQUILA 750ml**	**1**	**$18.32**	**$9.67**	**$271,386.75**	**0.99%**	**29.27%**	**14,577**	**1.48%**	**30.28%**	**1,215**	
					$19.99	$10.56	$147,383.71	0.54%		7,381	0.751%		615	
					$16.99	$8.96	$92,768.40	0.34%		5,460	0.556%		455	
					$17.99	$9.49	$31,234.64	0.11%		1,736	0.177%		145	
	087280	**750**	**CASAMIGOS BLANCO TEQUILA 750ml**	**1**	**$50.76**	**$26.85**	**$265,126.36**	**0.97%**	**33.81%**	**5,204**	**0.53%**	**26.46%**	**434**	
					$50.99	$26.97	$240,876.76	0.88%		4,724	0.481%		394	
					$50.52	$26.72	$24,249.60	0.09%		480	0.049%		40	
	088116	**750**	**MILAGRO SILVER TEQUILA 750ml**	**1**	**$27.99**	**$14.74**	**$257,080.83**	**0.94%**	**8.66%**	**9,117**	**0.93%**	**8.73%**	**760**	
					$29.99	$15.80	$138,475.81	0.51%		4,619	0.470%		385	
					$25.99	$13.67	$95,177.39	0.35%		3,661	0.373%		305	
					$27.99	$14.74	$23,427.63	0.09%		837	0.085%		70	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	**087646**	**750**	**EXOTICO BLANCO TEQUILA 750ml**	**1**	**$16.66**	**$8.78**	**$234,595.20**	**0.86%**	**29.31%**	**13,980**	**1.42%**	**30.74%**	**1,165**	
					$17.99	$9.49	$98,387.31	0.36%		5,469	0.557%		456	
					$16.99	$8.96	$73,294.86	0.27%		4,314	0.439%		360	
					$14.99	$7.90	$62,913.03	0.23%		4,197	0.427%		350	
	087306	**750**	**CAZADORES BLANCO TEQUILA 750ml**	**1**	**$28.49**	**$15.08**	**$210,083.17**	**0.77%**	**34.23%**	**7,283**	**0.74%**	**38.17%**	**607**	
					$29.99	$15.88	$135,254.87	0.50%		4,513	0.459%		376	
					$26.99	$14.28	$74,828.30	0.27%		2,770	0.282%		231	
	087516	**750**	**EL CHARRO SILVER TEQUILA 750ml**	**1**	**$15.49**	**$8.16**	**$207,211.10**	**0.76%**	**11.38%**	**13,790**	**1.40%**	**13.79%**	**1,149**	
					$13.99	$7.36	$126,491.61	0.46%		9,039	0.920%		753	
					$16.99	$8.96	$80,719.49	0.30%		4,751	0.484%		396	
	088321	**750**	**PIEDRA AZUL BLANCO TEQUILA 750ml**	**1**	**$14.99**	**$7.89**	**$202,409.99**	**0.74%**	**60.91%**	**14,101**	**1.44%**	**63.40%**	**1,175**	
					$12.99	$6.83	$109,297.86	0.40%		8,414	0.857%		701	
					$16.99	$8.96	$66,804.68	0.24%		3,932	0.400%		328	
					$14.99	$7.89	$26,307.45	0.10%		1,755	0.179%		146	
	087849	**750**	**HERRADURA SILVER TEQUILA 750ml**	**1**	**$45.49**	**$24.05**	**$171,947.32**	**0.63%**	**7.13%**	**3,768**	**0.38%**	**6.03%**	**314**	
					$45.99	$24.31	$67,605.30	0.25%		1,470	0.150%		123	
					$46.99	$24.84	$40,270.43	0.15%		857	0.087%		71	
					$43.99	$23.25	$33,388.41	0.12%		759	0.077%		63	
					$44.99	$23.78	$30,683.18	0.11%		682	0.069%		57	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	**087250**	**750**	**CABO WABO BLANCO TEQUILA 750ml**	**1**	**$33.74**	**$17.79**	**$149,324.16**	**0.55%**	**32.63%**	**4,384**	**0.45%**	**29.02%**	**365**	
					$35.99	$18.99	$55,997.43	0.21%		1,557	0.159%		130	
					$32.99	$17.39	$42,773.04	0.16%		1,296	0.132%		108	
					$34.99	$18.46	$27,187.23	0.10%		777	0.079%		65	
					$30.99	$16.33	$23,366.46	0.09%		754	0.077%		63	
	087643	**750**	**FAMILIA CAMARENA SILVER TEQUILA 750ml**	**1**	**$20.32**	**$10.73**	**$143,856.31**	**0.53%**	**-19.73%**	**6,969**	**0.71%**	**-20.28%**	**581**	
					$21.99	$11.62	$78,464.31	0.29%		3,569	0.363%		297	
					$18.99	$10.02	$48,880.26	0.18%		2,574	0.262%		215	
					$19.99	$10.55	$16,511.74	0.06%		826	0.084%		69	
	088146	**750**	**MONTEZUMA WHITE TEQUILA 750ml**	**1**	**$9.49**	**$4.97**	**$142,033.67**	**0.52%**	**7.09%**	**14,783**	**1.51%**	**7.84%**	**1,232**	
					$10.49	$5.50	$87,151.78	0.32%		8,322	0.847%		694	
					$8.49	$4.44	$54,881.89	0.20%		6,461	0.658%		538	
	088036	**750**	**MARGARITAVILLE SILVER TEQUILA 750ml**	**1**	**$13.99**	**$7.36**	**$138,739.52**	**0.51%**	**8.00%**	**10,048**	**1.02%**	**9.65%**	**837**	
					$15.99	$8.43	$65,736.68	0.24%		4,132	0.421%		344	
					$11.99	$6.30	$58,802.99	0.22%		4,901	0.499%		408	
					$13.99	$7.36	$14,199.85	0.05%		1,015	0.103%		85	
	088186	**750**	**OLMECA ALTOS PLATA 750ml**	**1**	**$19.99**	**$10.48**	**$120,079.93**	**0.44%**	**3360.67%**	**6,007**	**0.61%**	**3360.67%**	**501**	
					$19.99	$10.48	$120,079.93	0.44%		6,007	0.612%		501	
	088850	**750**	**VIDA TEQUILA BLANCO 750ml**	**1**	**$50.99**	**$27.29**	**$113,073.31**	**0.41%**	**7.25%**	**2,169**	**0.22%**	**4.93%**	**181**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	088850				$52.99	$28.03	$63,637.99	0.23%		1,201	0.122%		100	
					$52.99	$26.44	$22,096.83	0.08%		417	0.042%		35	
					$49.99	$25.90	$10,647.87	0.04%		213	0.022%		18	
					$48.99	$28.03	$10,291.90	0.04%		210	0.021%		18	
					$49.99	$28.03	$6,398.72	0.02%		128	0.013%		11	
	087416	**750**	**CUERVO TRADICIONAL SILVER TEQUILA 750ml**	**1**	**$21.99**	**$11.62**	**$101,600.55**	**0.37%**	**-6.80%**	**4,577**	**0.47%**	**2.57%**	**381**	
					$25.99	$13.74	$33,331.28	0.12%		1,284	0.131%		107	
					$20.99	$11.09	$30,981.24	0.11%		1,476	0.150%		123	
					$17.99	$9.49	$14,338.03	0.05%		797	0.081%		66	
					$21.99	$11.62	$12,978.12	0.05%		588	0.060%		49	
					$23.00	$12.15	$9,971.88	0.04%		432	0.044%		36	
	087266	**750**	**CASA NOBLE BLANCO TEQUILA 750ml**	**1**	**$37.66**	**$19.88**	**$97,624.20**	**0.36%**	**75.57%**	**2,580**	**0.26%**	**79.50%**	**215**	
					$39.99	$21.12	$55,086.22	0.20%		1,378	0.140%		115	
					$34.99	$18.46	$36,459.58	0.13%		1,042	0.106%		87	
					$37.99	$20.05	$6,078.40	0.02%		160	0.016%		13	
	087380	**750**	**CORAZON DE AGAVE BLANCO TEQUILA 750ml**	**1**	**$27.66**	**$14.56**	**$95,166.03**	**0.35%**	**-6.40%**	**3,497**	**0.36%**	**-6.15%**	**291**	
					$24.99	$13.14	$45,006.99	0.16%		1,801	0.183%		150	
					$29.99	$15.80	$40,726.41	0.15%		1,359	0.138%		113	
					$27.99	$14.73	$9,432.63	0.03%		337	0.034%		28	
	087385	**750**	**CORRALEJO BLANCO TEQUILA 750ml**	**1**	**$26.99**	**$13.99**	**$55,194.55**	**0.20%**	**34842.84 %**	**2,045**	**0.21%**	**36500.00 %**	**170**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	087385				$26.99	$13.99	$55,194.55	0.20%		2,045	0.208%		170	
	918753	750	RABBIT & GRASS BLANCO AGAVE SPIRIT 750ml	T	$39.99	$26.69	$54,946.26	0.20%	217.53%	1,374	0.14%	217.59%	115	
					$39.99	$26.69	$54,946.26	0.20%		1,374	0.140%		115	
	088280	750	PASOTE BLANCO TEQUILA 750ml	1	$39.32	$20.53	$46,590.29	0.17%	137.19%	1,171	0.12%	142.27%	98	
					$39.99	$20.89	$39,030.24	0.14%		976	0.099%		81	
					$37.99	$20.89	$4,520.81	0.02%		119	0.012%		10	
					$39.99	$19.82	$3,039.24	0.01%		76	0.008%		6	
	087360	750	CLASE AZUL PLATA TEQUILA 750ml	L	$74.99	$39.24	$23,171.91	0.08%	34.49%	309	0.03%	40.54%	26	
					$74.99	$39.24	$23,171.91	0.08%		309	0.031%		26	
	087596	750	EL MAYOR BLANCO 750ml	T	$26.99	$14.21	$22,050.83	0.08%	100.00%	817	0.08%	100.00%	68	
					$26.99	$14.21	$22,050.83	0.08%		817	0.083%		68	
	100448	750	1800 SILVER W/ FLASK 750ml	D	$30.99	$16.33	$21,816.96	0.08%	100.00%	704	0.07%	100.00%	59	
					$30.99	$16.33	$21,816.96	0.08%		704	0.072%		59	
	088406	750	PATRON ROCA SILVER 750ml	L	$69.99	$37.08	$19,247.25	0.07%	-3.81%	275	0.03%	-3.83%	23	
					$69.99	$37.08	$19,247.25	0.07%		275	0.028%		23	
	100161	750	1800 SILVER TEQ W/ 2 METAL COASTER 750ml	D	$23.87	$16.33	$16,991.17	0.06%	9.01%	665	0.07%	36.47%	55	
					$23.87	$16.33	$11,075.68	0.04%		464	0.047%		39	
					$30.99	$16.33	$5,547.21	0.02%		179	0.018%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	100161				$16.74	$16.33	$368.28	0.00%		22	0.002%		2	
	100232	750	CORRALEJO SILVER W/ SANGRITA GLASS 750ml	D	$26.99	$13.91	$16,868.75	0.06%	100.00%	625	0.06%	100.00%	52	
					$26.99	$13.91	$16,868.75	0.06%		625	0.064%		52	
	003611	750	DON JULIO W/LIME PRESS 7 750ml	D	$54.99	$29.10	$15,672.15	0.06%	100.00%	285	0.03%	100.00%	24	
					$54.99	$29.10	$15,672.15	0.06%		285	0.029%		24	
	004043	750	HORNITOS PLATA W/ SHOT GLASS 750ml	D	$28.99	$15.27	$15,393.69	0.06%	100.00%	531	0.05%	100.00%	44	
					$28.99	$15.27	$15,393.69	0.06%		531	0.054%		44	
	087506	750	GRAN CENTENARIO PLATA TEQUILA 750ml	L	$34.49	$18.27	$12,135.92	0.04%	43.03%	408	0.04%	94.55%	34	
					$28.99	$15.34	$11,016.20	0.04%		380	0.039%		32	
					$39.99	$21.19	$1,119.72	0.00%		28	0.003%		2	
	088120	750	MILAGRO SILVER SELECT BARREL RSV T 750ml	X	$42.35	$29.10	$10,637.46	0.04%	60.57%	210	0.02%	75.22%	18	
					$54.99	$29.10	$9,568.26	0.04%		174	0.018%		15	
					$29.70	$29.10	$1,069.20	0.00%		36	0.004%		3	
	100452	750	CUERVO TRADICIONAL SILVER W/ GLASS 750ml	D	$20.99	$11.01	$9,613.42	0.04%	100.00%	458	0.05%	100.00%	38	
					$20.99	$11.01	$9,613.42	0.04%		458	0.047%		38	
	087679	750	FORTALEZA BLANCO TEQUILA 750ml	T	$50.17	$26.44	$8,593.65	0.03%	100.00%	171	0.02%	100.00%	14	
					$50.35	$26.43	$6,344.10	0.02%		126	0.013%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	087679				$49.99	$26.44	$2,249.55	0.01%		45	0.005%		4	
	087234	750	BRIBON BLANCO TEQUILA 750ml	T	$21.99	$11.54	$7,982.37	0.03%	100.00%	363	0.04%	100.00%	30	
					$21.99	$11.54	$7,982.37	0.03%		363	0.037%		30	
	952502	750	SIEMBRA AZUL BLANCO 750ml	T	$38.81	$25.65	$7,869.95	0.03%	443.39%	193	0.02%	337.50%	16	
					$41.99	$27.75	$5,584.67	0.02%		133	0.014%		11	
					$41.54	$27.50	$1,495.44	0.01%		36	0.004%		3	
					$32.91	$21.71	$789.84	0.00%		24	0.002%		2	
	087279	750	CASA DRAGONES TEQUILA BLANCO 750ml	L	$70.21	$36.89	$7,351.59	0.03%	1954.38%	105	0.01%	1966.67%	9	
					$69.99	$36.77	$6,929.01	0.03%		99	0.010%		8	
					$70.43	$37.00	$422.58	0.00%		6	0.001%		1	
	100454	750	MAESTRO DOBEL W/ ROCK GLASSES 750ml	D	$51.99	$27.50	$4,003.23	0.01%	100.00%	77	0.01%	100.00%	6	
					$51.99	$27.50	$4,003.23	0.01%		77	0.008%		6	
	087276	750	CASA DRAGONES TEQUILA 16 JOVEN 750ml	L	$301.02	$159.46	$2,106.08	0.01%	165.54%	7	0.00%	166.67%	1	
					$299.99	$158.91	$1,199.96	0.00%		4	0.000%		0	
					$302.04	$160.00	$906.12	0.00%		3	0.000%		0	
	088668	750	SIETE LEGUAS BLANCO 750ml	T	$46.99	$24.84	$1,268.73	0.00%	100.00%	27	0.00%	100.00%	2	
					$46.99	$24.84	$1,268.73	0.00%		27	0.003%		2	
	088350	750	PORFIDIO THE PLATA TEQUILA 750ml	L	$39.79	$21.01	$517.27	0.00%	-89.83%	13	0.00%	-89.83%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	088350				$39.79	$21.01	$517.27	0.00%		13	0.001%		1	
	004152	750	1800 SILVER W/ SHOTGASSES 750ml	U					100.00%			100.00%	0	
	087406	750	CUERVO PLATINO RESERVA FAMILIA 750ml	X					100.00%			100.00%	0	
	000643	750	JOSE CUERVO SILVER W/ CLASSIC MIX 750ml	U					100.00%			100.00%	0	
	066778	750	PORFIDIO SIGNATURE BLANCO TEQUILA 750ml	X					100.00%			100.00%	0	
	Total						**$12,098,337.28**		**19.89%**	**437,236**		**20.85%**	**40,918**	

Class Summary

APD

Bottle Sales	437,236	**Gross Sales**	$12,098,337.28	**Total Items in Class**	66
% of Bottle Sales	0.87%	**% of Gross Sales**	2.61%	**Share/Item**	0.66

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APF TEQUILA - GOLD														
	089197	**1000**	**CUERVO ESPECIAL GOLD TEQUILA 1000 ml**	**1**	**$21.65**	**$11.44**	**$762,463.81**	**7.74%**	**-3.11%**	**34,282**	**5.93%**	**-3.21%**	**3,809**	
					$22.99	$12.15	$497,097.85	5.05%		21,634	3.744%		2,404	
					$20.99	$11.09	$180,413.05	1.83%		8,595	1.487%		955	
					$20.96	$11.07	$84,952.91	0.86%		4,053	0.701%		450	
	089787	**1000**	**SAUZA GOLD TEQUILA 1000ml**	**1**	**$18.32**	**$9.67**	**$239,846.72**	**2.43%**	**-7.55%**	**12,928**	**2.24%**	**-6.28%**	**1,436**	
					$19.99	$10.56	$121,575.14	1.23%		6,086	1.053%		676	
					$16.99	$8.96	$83,874.70	0.85%		4,930	0.853%		548	
					$17.99	$9.49	$34,396.88	0.35%		1,912	0.331%		212	
	089198	**1750**	**CUERVO ESPECIAL GOLD TEQUILA 1750 ml**	**1**	**$38.49**	**$20.32**	**$675,116.49**	**6.85%**	**-8.12%**	**17,651**	**3.05%**	**-6.84%**	**3,432**	
					$36.99	$19.52	$378,876.60	3.84%		10,240	1.772%		1,991	
					$39.99	$21.12	$296,239.89	3.01%		7,411	1.283%		1,441	
	089578	**1750**	**MONTEZUMA GOLD TEQUILA 1750ml**	**1**	**$19.91**	**$10.44**	**$166,804.14**	**1.69%**	**8.26%**	**8,161**	**1.41%**	**4.79%**	**1,587**	
					$21.49	$11.28	$55,834.51	0.57%		2,599	0.450%		505	
					$21.99	$11.55	$40,329.66	0.41%		1,834	0.317%		357	
					$18.49	$9.68	$20,523.90	0.21%		1,110	0.192%		216	
					$18.99	$9.95	$18,230.40	0.19%		960	0.166%		187	
					$19.00	$9.95	$16,625.00	0.17%		875	0.151%		170	
					$19.49	$10.21	$15,260.67	0.15%		783	0.136%		152	
	089788	**1750**	**SAUZA GOLD TEQUILA 1750ml**	**1**	**$33.24**	**$17.53**	**$148,664.26**	**1.51%**	**11.59%**	**4,374**	**0.76%**	**14.23%**	**851**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APF TEQUILA - GOLD	089788				$35.99	$18.99	$75,857.92	0.77%		2,108	0.365%		410	
					$32.99	$17.40	$30,449.77	0.31%		923	0.160%		179	
					$29.99	$15.80	$24,987.68	0.25%		832	0.144%		162	
					$33.99	$17.93	$17,368.89	0.18%		511	0.088%		99	
	089638	**1750**	**PANCHO VILLA GOLD TEQUILA 1750ml**	**1**	**$22.99**	**$12.08**	**$63,104.70**	**0.64%**	**-6.99%**	**2,730**	**0.47%**	**-11.31%**	**531**	
					$22.99	$12.08	$24,869.18	0.25%		1,082	0.187%		210	
					$24.99	$13.14	$22,765.89	0.23%		911	0.158%		177	
					$20.99	$11.01	$15,469.63	0.16%		737	0.128%		143	
	089193	**200**	**CUERVO ESPECIAL GOLD TEQUILA 200 ml**	**1**	**$6.49**	**$3.43**	**$98,440.32**	**1.00%**	**6.35%**	**15,168**	**2.62%**	**4.80%**	**337**	
					$6.49	$3.43	$98,440.32	1.00%		15,168	2.625%		337	
	089194	**375**	**CUERVO ESPECIAL GOLD TEQUILA 375 ml**	**1**	**$9.99**	**$5.27**	**$398,361.24**	**4.04%**	**-5.40%**	**39,876**	**6.90%**	**-5.40%**	**1,662**	
					$9.99	$5.27	$398,361.24	4.04%		39,876	6.901%		1,662	
	089784	**375**	**SAUZA GOLD TEQUILA 375ml**	**1**	**$8.49**	**$4.48**	**$68,802.96**	**0.70%**	**-15.57%**	**8,104**	**1.40%**	**-15.57%**	**338**	
					$8.49	$4.48	$68,802.96	0.70%		8,104	1.402%		338	
	089196	**750**	**CUERVO ESPECIAL GOLD TEQUILA 750ml**	**1**	**$17.32**	**$9.14**	**$657,187.27**	**6.67%**	**-3.37%**	**37,273**	**6.45%**	**-3.26%**	**3,106**	
					$18.99	$10.02	$359,950.20	3.66%		18,980	3.285%		1,582	
					$15.99	$8.43	$218,522.40	2.22%		13,660	2.364%		1,138	
					$16.99	$8.96	$78,714.67	0.80%		4,633	0.802%		386	
	089786	**750**	**SAUZA GOLD TEQUILA 750ml**	**1**	**$14.32**	**$7.54**	**$195,395.19**	**1.99%**	**4.45%**	**13,581**	**2.35%**	**8.48%**	**1,132**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APF TEQUILA - GOLD	089786				$15.99	$8.43	$84,272.01	0.86%		5,299	0.917%		442	
					$12.99	$6.83	$61,964.31	0.63%		4,769	0.825%		397	
					$13.99	$7.37	$49,158.87	0.50%		3,513	0.608%		293	
	089576	**750**	**MONTEZUMA GOLD TEQUILA 750ml**	**1**	**$9.49**	**$4.97**	**$108,676.14**	**1.10%**	**-3.44%**	**11,486**	**1.99%**	**-4.33%**	**957**	
					$10.49	$5.50	$58,869.76	0.60%		5,624	0.973%		469	
					$8.49	$4.44	$49,806.38	0.51%		5,862	1.014%		489	
	089386	**750**	**JUAREZ GOLD TEQUILA 750ml**	**1**	**$11.32**	**$5.95**	**$76,464.92**	**0.78%**	**-16.76%**	**6,752**	**1.17%**	**-31.61%**	**563**	
					$12.99	$6.83	$34,705.50	0.35%		2,682	0.464%		224	
					$9.99	$5.24	$29,208.84	0.30%		2,928	0.507%		244	
					$10.99	$5.77	$12,550.58	0.13%		1,142	0.198%		95	
	089496	**750**	**MARGARITAVILLE GOLD TEQUILA 750ml**	**1**	**$13.99**	**$7.36**	**$58,631.58**	**0.60%**	**5.90%**	**4,242**	**0.73%**	**6.77%**	**354**	
					$15.99	$8.43	$28,484.04	0.29%		1,796	0.311%		150	
					$11.99	$6.30	$24,747.40	0.25%		2,060	0.357%		172	
					$13.99	$7.36	$5,400.14	0.05%		386	0.067%		32	
	089740	**750**	**PUERTO VALLARTA TEQUILA GOLD 750ml**	**D**	**$8.40**	**$5.72**	**$44,453.27**	**0.45%**	**-7.61%**	**4,907**	**0.85%**	**11.81%**	**409**	
					$10.90	$5.72	$33,833.60	0.34%		3,104	0.537%		259	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
APF TEQUILA - GOLD	**089740**				$5.89	$5.72	$10,619.67	0.11%		1,803	0.312%		150	
	Total						**$3,762,413.01**		**-3.69%**	**221,515**		**-3.84%**	**20,502**	

Class Summary

APF

Bottle Sales	221,515	**Gross Sales**	$3,762,413.01	**Total Items in Class**	15
% of Bottle Sales	0.44%	**% of Gross Sales**	0.81%	**Share/Item**	0.15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
APJ TEQUILA - REPOSADO & ANEJO														
	089838	**1750**	**HORNITOS REPOSADO TEQUILA 1750ml**	**1**	**$39.99**	**$21.12**	**$241,339.65**	**1.41%**	**14.03%**	**6,035**	**1.09%**	**14.03%**	**1,173**	
					$39.99	$21.12	$241,339.65	1.41%		6,035	1.094%		1,173	
	089208	**1750**	**1800 REPOSADO TEQUILA 1750ml**	**1**	**$40.66**	**$21.47**	**$214,210.76**	**1.25%**	**-2.24%**	**5,324**	**0.97%**	**-3.97%**	**1,035**	
					$37.99	$20.05	$106,296.02	0.62%		2,798	0.507%		544	
					$42.99	$22.71	$94,060.12	0.55%		2,188	0.397%		425	
					$40.99	$21.65	$13,854.62	0.08%		338	0.061%		66	
	089268	**1750**	**EL JIMADOR REPOSADO TEQUILA 1750ml**	**1**	**$36.19**	**$19.10**	**$201,094.08**	**1.18%**	**3.99%**	**5,432**	**0.99%**	**3.43%**	**1,056**	
					$36.99	$19.52	$80,823.15	0.47%		2,185	0.396%		425	
					$39.99	$21.12	$57,585.60	0.34%		1,440	0.261%		280	
					$35.99	$18.99	$22,673.70	0.13%		630	0.114%		123	
					$33.99	$17.93	$21,651.63	0.13%		637	0.116%		124	
					$34.00	$17.93	$18,360.00	0.11%		540	0.098%		105	
	089470	**1750**	**LUNAZUL TEQUILA REPOSADO 1750ml**	**1**	**$32.66**	**$17.22**	**$146,196.63**	**0.86%**	**143.52%**	**4,537**	**0.82%**	**148.06%**	**882**	
					$32.99	$17.39	$93,262.73	0.55%		2,827	0.513%		550	
					$29.99	$15.80	$41,422.19	0.24%		1,381	0.250%		269	
					$34.99	$18.46	$11,511.71	0.07%		329	0.060%		64	
	088980	**1750**	**ESPOLON REPOSADO TEQUILA 1750 ml**	**1**	**$42.49**	**$22.45**	**$92,968.74**	**0.54%**	**500.11%**	**2,126**	**0.39%**	**522.85%**	**413**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	088980				$44.99	$23.78	$71,534.10	0.42%		1,590	0.288%		309	
					$39.99	$21.12	$21,434.64	0.13%		536	0.097%		104	
	089648	1750	PATRON ANEJO TEQUILA 1750ml	L	$129.99	$68.84	$11,699.10	0.07%	33.23%	90	0.02%	34.29%	18	
					$129.99	$68.84	$11,699.10	0.07%		90	0.016%		18	
	089644	375	PATRON ANEJO TEQUILA 375ml	1	$31.99	$16.94	$70,857.85	0.42%	-1.76%	2,215	0.40%	-2.65%	92	
					$31.99	$16.94	$70,857.85	0.42%		2,215	0.402%		92	
	089204	375	1800 REPOSADO TEQUILA 375ml	1	$16.99	$8.96	$66,855.65	0.39%	-12.36%	3,935	0.71%	-14.91%	164	
					$16.99	$8.96	$66,855.65	0.39%		3,935	0.714%		164	
	089624	375	PATRON REPOSADO TEQUILA 375ml	1	$28.99	$15.34	$47,282.69	0.28%	-8.86%	1,631	0.30%	-9.69%	68	
					$28.99	$15.34	$47,282.69	0.28%		1,631	0.296%		68	
	089836	750	HORNITOS REPOSADO TEQUILA 750ml	1	$26.74	$14.15	$369,668.63	2.17%	-2.70%	13,437	2.44%	-2.62%	1,120	
					$28.99	$15.35	$210,292.33	1.23%		7,267	1.318%		606	
					$25.99	$13.75	$75,811.85	0.44%		2,915	0.529%		243	
					$24.99	$13.22	$53,628.54	0.31%		2,146	0.389%		179	
					$26.99	$14.28	$29,935.91	0.18%		1,109	0.201%		92	
	089242	750	CORRALEJO REPOSADO TEQUILA 750ml	1	$30.32	$15.41	$364,003.67	2.13%	14.83%	12,033	2.18%	18.81%	1,003	
					$31.99	$16.65	$140,484.07	0.82%		4,393	0.797%		366	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	089242				$27.99	$16.65	$84,021.99	0.49%		3,001	0.544%		250	
					$27.99	$14.52	$50,825.85	0.30%		1,815	0.329%		151	
					$31.99	$15.59	$34,773.13	0.20%		1,087	0.197%		91	
					$31.99	$14.52	$28,599.06	0.17%		894	0.162%		75	
					$29.99	$14.52	$25,299.57	0.15%		843	0.153%		70	
	089175	**750**	**DON JULIO ANEJO TEQUILA 750ml**	**1**	**$60.99**	**$32.20**	**$326,810.90**	**1.92%**	**6.07%**	**5,410**	**0.98%**	**2.77%**	**451**	
					$60.99	$32.29	$119,266.44	0.70%		1,956	0.355%		163	
					$55.99	$29.63	$63,833.60	0.37%		1,140	0.207%		95	
					$62.99	$33.36	$58,125.76	0.34%		924	0.168%		77	
					$59.99	$31.76	$38,933.51	0.23%		649	0.118%		54	
					$64.99	$32.82	$23,654.36	0.14%		364	0.066%		30	
					$60.99	$33.36	$22,997.23	0.13%		377	0.068%		31	
	089278	**750**	**EL JIMADOR REPOSADO TEQUILA 750ml**	**1**	**$17.49**	**$9.23**	**$310,186.96**	**1.82%**	**-8.85%**	**17,704**	**3.21%**	**-11.19%**	**1,475**	
					$17.99	$9.49	$114,798.17	0.67%		6,383	1.158%		532	
					$18.99	$10.02	$68,954.67	0.40%		3,633	0.659%		303	
					$15.99	$8.43	$68,565.15	0.40%		4,285	0.777%		357	
					$16.99	$8.96	$57,868.97	0.34%		3,403	0.617%		284	
	089121	**750**	**CAZADORES REPOSADO TEQUILA 750ml**	**1**	**$28.49**	**$15.08**	**$309,666.93**	**1.81%**	**12.14%**	**10,707**	**1.94%**	**14.91%**	**892**	
					$29.99	$15.88	$206,835.02	1.21%		6,898	1.251%		575	
					$26.99	$14.28	$102,831.91	0.60%		3,809	0.691%		317	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	**089286**	**750**	**ESPOLON REPOSADO TEQUILA 750ml**	**1**	**$26.99**	**$14.20**	**$291,875.40**	**1.71%**	**-7.45%**	**10,760**	**1.95%**	**-11.79%**	**897**	
					$28.99	$15.27	$113,312.91	0.66%		3,909	0.709%		326	
					$24.99	$13.14	$90,342.85	0.53%		3,615	0.656%		301	
					$27.99	$14.73	$57,435.48	0.34%		2,052	0.372%		171	
					$25.99	$13.67	$30,784.16	0.18%		1,184	0.215%		99	
	089164	**750**	**DON JULIO 1942 TEQUILA 750ml**	**1**	**$129.99**	**$68.99**	**$290,267.67**	**1.70%**	**49.32%**	**2,233**	**0.40%**	**48.26%**	**186**	
					$129.99	$68.99	$290,267.67	1.70%		2,233	0.405%		186	
	089646	**750**	**PATRON ANEJO TEQUILA 750ml**	**1**	**$58.32**	**$30.94**	**$227,198.63**	**1.33%**	**2.36%**	**3,837**	**0.70%**	**0.98%**	**320**	
					$59.99	$31.83	$164,963.49	0.97%		2,751	0.499%		229	
					$56.99	$30.23	$42,634.52	0.25%		748	0.136%		62	
					$57.99	$30.77	$19,600.62	0.11%		338	0.061%		28	
	089215	**750**	**CUERVO TRADICIONAL GOLD TEQUILA 750ml**	**1**	**$21.99**	**$11.62**	**$224,254.52**	**1.31%**	**-3.25%**	**10,007**	**1.81%**	**6.28%**	**834**	
					$25.99	$13.74	$84,943.28	0.50%		3,272	0.593%		273	
					$20.99	$11.09	$68,204.56	0.40%		3,244	0.588%		270	
					$17.99	$9.49	$30,007.34	0.18%		1,666	0.302%		139	
					$21.99	$11.62	$21,004.47	0.12%		953	0.173%		79	
					$23.00	$12.15	$20,094.87	0.12%		872	0.158%		73	
	089468	**750**	**LUNAZUL TEQUILA REPOSADO 750ml**	**1**	**$16.99**	**$8.96**	**$220,661.17**	**1.29%**	**-1.12%**	**13,283**	**2.41%**	**-2.50%**	**1,107**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	089468				$17.99	$9.49	$92,084.68	0.54%		5,132	0.931%		428	
					$14.99	$7.89	$65,335.47	0.38%		4,353	0.789%		363	
					$15.99	$8.43	$47,130.51	0.28%		2,949	0.535%		246	
					$18.99	$10.02	$16,110.51	0.09%		849	0.154%		71	
	089626	**750**	**PATRON REPOSADO TEQUILA 750ml**	**1**	**$54.24**	**$28.77**	**$212,022.42**	**1.24%**	**11.07%**	**3,858**	**0.70%**	**7.87%**	**322**	
					$56.99	$30.23	$85,940.92	0.50%		1,508	0.273%		126	
					$54.99	$29.17	$65,163.15	0.38%		1,185	0.215%		99	
					$51.99	$27.57	$44,065.53	0.26%		847	0.154%		71	
					$52.99	$28.11	$16,852.82	0.10%		318	0.058%		27	
	089617	**750**	**SAUZA CIEN ANOS REPOSADO TEQUILA 750ml**	**1**	**$17.32**	**$9.14**	**$189,422.32**	**1.11%**	**6.66%**	**10,768**	**1.95%**	**8.46%**	**897**	
					$18.99	$10.03	$99,219.75	0.58%		5,225	0.948%		435	
					$15.99	$8.43	$63,579.24	0.37%		3,976	0.721%		331	
					$16.99	$8.96	$26,623.33	0.16%		1,567	0.284%		131	
	089154	**750**	**DON JULIO REPOSADO TEQUILA 750ml**	**1**	**$56.99**	**$29.99**	**$187,040.11**	**1.10%**	**18.25%**	**3,289**	**0.60%**	**15.77%**	**274**	
					$57.99	$30.70	$76,105.87	0.45%		1,313	0.238%		109	
					$52.99	$28.04	$33,595.66	0.20%		634	0.115%		53	
					$58.99	$31.23	$29,023.08	0.17%		492	0.089%		41	
					$54.99	$29.10	$22,105.98	0.13%		402	0.073%		34	
					$59.99	$29.63	$13,496.75	0.08%		225	0.041%		19	
					$56.99	$31.23	$12,712.77	0.07%		223	0.040%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	**089206**	**750**	**1800 REPOSADO TEQUILA 750ml**	**1**	**$29.32**	**$15.52**	**$183,805.28**	**1.08%**	**0.18%**	**6,172**	**1.12%**	**0.36%**	**514**	
					$30.99	$16.40	$108,896.85	0.64%		3,515	0.637%		293	
					$27.99	$14.81	$60,133.53	0.35%		2,147	0.389%		179	
					$28.99	$15.34	$14,774.90	0.09%		510	0.092%		43	
	089177	**750**	**CASAMIGOS REPOSADO 750ml**	**L**	**$54.99**	**$29.10**	**$153,202.14**	**0.90%**	**230.45%**	**2,786**	**0.51%**	**229.03%**	**232**	
					$54.99	$29.10	$153,202.14	0.90%		2,786	0.505%		232	
	089329	**750**	**HERRADURA ANEJO TEQUILA 750ml**	**1**	**$53.24**	**$28.17**	**$151,355.05**	**0.89%**	**9.60%**	**2,795**	**0.51%**	**9.26%**	**233**	
					$55.99	$29.63	$87,472.36	0.51%		1,564	0.284%		130	
					$50.99	$26.97	$34,214.29	0.20%		671	0.122%		56	
					$53.99	$28.56	$14,955.23	0.09%		277	0.050%		23	
					$51.99	$27.50	$14,713.17	0.09%		283	0.051%		24	
	089443	**750**	**EXOTICO REPOSADO TEQUILA 750ml**	**1**	**$16.66**	**$8.78**	**$146,138.96**	**0.86%**	**7.64%**	**8,704**	**1.58%**	**8.76%**	**725**	
					$17.99	$9.49	$61,489.82	0.36%		3,418	0.620%		285	
					$16.99	$8.96	$45,974.94	0.27%		2,706	0.491%		226	
					$14.99	$7.90	$38,674.20	0.23%		2,580	0.468%		215	
	089583	**750**	**MILAGRO TEQUILA REPOSADO 750ml**	**1**	**$30.39**	**$16.01**	**$143,269.85**	**0.84%**	**6.70%**	**4,915**	**0.89%**	**5.91%**	**410**	
					$25.99	$13.67	$56,008.45	0.33%		2,155	0.391%		180	
					$32.99	$17.39	$35,695.18	0.21%		1,082	0.196%		90	
					$33.99	$17.93	$23,201.17	0.14%		683	0.124%		57	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	089583				$26.99	$14.20	$18,704.07	0.11%		693	0.126%		58	
					$31.99	$16.86	$9,660.98	0.06%		302	0.055%		25	
	089383	750	EL CHARRO REPOSADO TEQUILA 750ml	1	$15.49	$8.16	$140,704.78	0.82%	20.72%	9,322	1.69%	23.01%	777	
					$13.99	$7.36	$82,261.20	0.48%		5,880	1.066%		490	
					$16.99	$8.96	$58,443.58	0.34%		3,442	0.624%		287	
	089339	750	HERRADURA REPOSADO TEQUILA 750ml	1	$47.74	$25.24	$140,228.62	0.82%	-5.88%	2,938	0.53%	-7.20%	245	
					$47.99	$25.37	$50,869.40	0.30%		1,060	0.192%		88	
					$45.99	$24.31	$32,706.89	0.19%		711	0.129%		59	
					$49.99	$26.44	$30,337.93	0.18%		607	0.110%		51	
					$46.99	$24.84	$26,314.40	0.15%		560	0.102%		47	
	089796	750	SAUZA COMMEMORATIVO TEQUILA 750ml	1	$24.99	$13.22	$134,246.28	0.79%	5.72%	5,372	0.97%	5.72%	448	
					$24.99	$13.22	$134,246.28	0.79%		5,372	0.974%		448	
	089846	750	SAUZA TRES GENERACIONES ANEJO 750ml	1	$42.66	$22.54	$127,718.21	0.75%	3.56%	2,979	0.54%	5.08%	248	
					$44.99	$23.78	$71,039.21	0.42%		1,579	0.286%		132	
					$39.99	$21.12	$46,748.31	0.27%		1,169	0.212%		97	
					$42.99	$22.72	$9,930.69	0.06%		231	0.042%		19	
	087219	750	BOZAL ENSAMBLE MEZCAL 750ml	1	$43.32	$22.30	$113,674.36	0.67%	153.09%	2,564	0.46%	158.78%	214	
					$44.99	$23.54	$93,849.14	0.55%		2,086	0.378%		174	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	087219				$39.99	$22.48	$13,436.64	0.08%		336	0.061%		28	
					$44.99	$20.88	$6,388.58	0.04%		142	0.026%		12	
	089533	**750**	**FAMILIA CAMARENA REPOSADO TEQUILA 750ml**	**1**	**$20.32**	**$10.73**	**$99,824.90**	**0.58%**	**-2.55%**	**4,810**	**0.87%**	**-3.66%**	**401**	
					$21.99	$11.62	$58,085.58	0.34%		2,642	0.479%		220	
					$18.99	$10.02	$31,122.63	0.18%		1,637	0.297%		136	
					$19.99	$10.55	$10,616.69	0.06%		531	0.096%		44	
	089610	**750**	**OLMECA ALTOS REPOSADO TEQUILA 750ml**	**1**	**$19.99**	**$10.48**	**$96,151.90**	**0.56%**	**12.74%**	**4,810**	**0.87%**	**12.74%**	**401**	
					$19.99	$10.48	$96,151.90	0.56%		4,810	0.872%		401	
	089256	**750**	**GRAN CENTENARIO REPOSADO TEQUI 750ml**	**L**	**$34.49**	**$18.27**	**$90,820.15**	**0.53%**	**49.20%**	**3,085**	**0.56%**	**104.22%**	**257**	
					$28.99	$15.34	$85,781.41	0.50%		2,959	0.537%		247	
					$39.99	$21.19	$5,038.74	0.03%		126	0.023%		11	
	089139	**750**	**CABO WABO REPOSADO TEQUILA 750ml**	**1**	**$38.59**	**$20.37**	**$86,863.47**	**0.51%**	**-4.06%**	**2,253**	**0.41%**	**-5.86%**	**188**	
					$40.99	$21.65	$27,269.34	0.16%		666	0.121%		56	
					$35.99	$18.99	$25,264.98	0.15%		702	0.127%		59	
					$39.99	$21.12	$16,435.89	0.10%		411	0.075%		34	
					$36.99	$19.52	$10,875.06	0.06%		294	0.053%		25	
					$38.99	$20.59	$7,018.20	0.04%		180	0.033%		15	
	088741	**750**	**CLASE AZUL REPOSADO TEQUILA 750ml**	**L**	**$99.99**	**$52.53**	**$80,291.97**	**0.47%**	**100.55%**	**803**	**0.15%**	**100.99%**	**67**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	088741				$99.99	$52.53	$80,291.97	0.47%		803	0.146%		67	
	089230	**750**	**1800 ANEJO TEQUILA 750ml**	**1**	**$41.99**	**$22.18**	**$76,415.96**	**0.45%**	**11.30%**	**1,804**	**0.33%**	**10.78%**	**150**	
					$43.99	$23.25	$43,942.01	0.26%		999	0.181%		83	
					$39.99	$21.12	$26,553.36	0.16%		664	0.120%		55	
					$41.99	$22.18	$5,920.59	0.03%		141	0.026%		12	
	089343	**750**	**HUSSONG'S TEQUILA REPOSADO 750ml**	**1**	**$32.66**	**$17.22**	**$76,043.75**	**0.45%**	**37.13%**	**2,325**	**0.42%**	**39.81%**	**194**	
					$34.99	$18.46	$39,773.63	0.23%		1,137	0.206%		95	
					$29.99	$15.80	$29,210.26	0.17%		974	0.177%		81	
					$32.99	$17.40	$7,059.86	0.04%		214	0.039%		18	
	089292	**750**	**GRAN CENTENARIO ANEJO 750ml**	**L**	**$39.99**	**$21.12**	**$74,294.03**	**0.44%**	**32.04%**	**2,097**	**0.38%**	**68.57%**	**175**	
					$34.99	$18.46	$70,154.95	0.41%		2,005	0.364%		167	
					$44.99	$23.78	$4,139.08	0.02%		92	0.017%		8	
	089488	**750**	**MAESTRO DOBEL DIAMOND TEQUILA 750ml**	**L**	**$51.99**	**$27.50**	**$72,630.03**	**0.43%**	**12.17%**	**1,397**	**0.25%**	**10.42%**	**116**	
					$51.99	$27.50	$72,630.03	0.43%		1,397	0.253%		116	
	089958	**750**	**VIDA TEQUILA ANEJO 750ml**	**1**	**$62.32**	**$32.46**	**$58,964.69**	**0.35%**	**3.35%**	**931**	**0.17%**	**0.32%**	**78**	
					$63.99	$33.88	$47,864.52	0.28%		748	0.136%		62	
					$58.99	$32.29	$7,196.78	0.04%		122	0.022%		10	
					$63.99	$31.22	$3,903.39	0.02%		61	0.011%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	087270	750	CASA NOBLE REPOSADO TEQUILA 750ml	1	$47.66	$25.20	$41,811.28	0.24%	14.00%	872	0.16%	15.75%	73	
					$49.99	$26.44	$24,286.14	0.14%		486	0.088%		41	
					$44.99	$23.78	$14,981.67	0.09%		333	0.060%		28	
					$47.99	$25.37	$2,543.47	0.01%		53	0.010%		4	
	089959	750	VIDA TEQUILA REPOSADO 750ml	L	$57.99	$30.69	$41,230.89	0.24%	7.13%	711	0.13%	4.39%	59	
					$57.99	$30.69	$41,230.89	0.24%		711	0.129%		59	
	089200	750	DON JULIO 70 750ml	T	$70.37	$37.28	$39,535.92	0.23%	968.19%	564	0.10%	970.69%	47	
					$69.99	$37.08	$33,805.17	0.20%		483	0.088%		40	
					$70.75	$37.48	$5,730.75	0.03%		81	0.015%		7	
	089875	750	TARANTULA REPOSADO TEQUILA 750ml	1	$17.99	$9.49	$31,426.18	0.19%	-19.84%	1,782	0.32%	-17.07%	149	
					$15.99	$8.43	$14,071.17	0.08%		883	0.160%		74	
					$19.99	$10.56	$13,109.37	0.08%		663	0.120%		55	
					$17.99	$9.49	$4,245.64	0.02%		236	0.043%		20	
	089178	750	EL MAYOR ANEJO TEQUILA 750ml	T	$35.99	$18.99	$28,648.04	0.17%	4756.65%	796	0.14%	4683.33%	66	
					$35.99	$18.99	$28,648.04	0.17%		796	0.144%		66	
	089094	750	CORZO ANEJO 750ml	L	$60.63	$32.10	$26,313.42	0.15%	28.48%	434	0.08%	27.71%	36	
					$60.63	$32.10	$26,313.42	0.15%		434	0.079%		36	
	089274	750	EL JIMADOR ANEJO TEQUILA 750ml	T	$20.60	$10.80	$25,645.04	0.15%	2068.10%	1,222	0.22%	1965.15%	102	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	089274				$20.99	$11.01	$25,523.84	0.15%		1,216	0.221%		101	
					$20.20	$10.59	$121.20	0.00%		6	0.001%		1	
	088990	750	PASOTE ANEJO TEQUILA 750ml	L	$54.99	$28.87	$22,160.97	0.13%	103.64%	403	0.07%	107.22%	34	
					$54.99	$28.87	$22,160.97	0.13%		403	0.073%		34	
	088935	750	DON JULIO REPO DOUBLE CASK 750ml	T	$59.99	$31.76	$21,236.46	0.12%	100.00%	354	0.06%	100.00%	30	
					$59.99	$31.76	$21,236.46	0.12%		354	0.064%		30	
	089590	750	MILAGRO REPOSADO SELECT BAR RE 750ml	X	$46.20	$31.76	$18,750.55	0.11%	-49.14%	319	0.06%	-48.05%	27	
					$59.99	$31.76	$18,296.95	0.11%		305	0.055%		25	
					$32.40	$31.76	$453.60	0.00%		14	0.003%		1	
	088804	750	PATRON ROCA ANEJO 750ml	L	$89.99	$47.71	$18,447.95	0.11%	24.57%	205	0.04%	24.55%	17	
					$89.99	$47.71	$18,447.95	0.11%		205	0.037%		17	
	089718	750	PELIGROSO REPOSADO TEQUILA 750ml	D	$26.18	$18.00	$16,848.07	0.10%	-36.31%	649	0.12%	-17.13%	54	
					$33.99	$18.00	$6,764.01	0.04%		199	0.036%		17	
					$26.18	$18.00	$6,099.94	0.04%		233	0.042%		19	
					$18.36	$18.00	$3,984.12	0.02%		217	0.039%		18	
	088805	750	PATRON ROCA REPOSADO 750ml	L	$79.99	$42.39	$15,838.02	0.09%	0.02%	198	0.04%	0.00%	17	
					$79.99	$42.39	$15,838.02	0.09%		198	0.036%		17	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	913974	750	PATRON PLATINUM 750ml	L	$189.99	$100.75	$13,869.27	0.08%	-16.20%	73	0.01%	-16.28%	6	
					$189.99	$100.75	$13,869.27	0.08%		73	0.013%		6	
	003456	750	CAZADORES REPOSADO W / SHOT GLASS 750ml	D	$29.99	$15.80	$10,466.51	0.06%	17028.85 %	349	0.06%	17600.00 %	29	
					$29.99	$15.80	$10,466.51	0.06%		349	0.063%		29	
	000499	750	EL JIMADOR REPOSADO/ W GLASS 750ml	D	$18.99	$9.95	$10,311.57	0.06%	100.00%	543	0.10%	100.00%	45	
					$18.99	$9.95	$10,311.57	0.06%		543	0.098%		45	
	066231	750	PORFIDIO THE ANEJO 750ml	L	$140.35	$74.50	$9,684.15	0.06%	355.81%	69	0.01%	352.94%	6	
					$140.35	$74.50	$9,684.15	0.06%		69	0.013%		6	
	100451	750	CUERVO TRADICIONAL REPOS W/ GLASS 750ml	D	$20.99	$11.01	$9,067.68	0.05%	100.00%	432	0.08%	100.00%	36	
					$20.99	$11.01	$9,067.68	0.05%		432	0.078%		36	
	089529	750	FORTALEZA REPOSADO TEQUILA 750ml	T	$60.17	$31.76	$8,062.42	0.05%	100.00%	134	0.02%	100.00%	11	
					$59.99	$31.76	$4,079.32	0.02%		68	0.012%		6	
					$60.35	$31.76	$3,983.10	0.02%		66	0.012%		6	
	100233	750	CORRALEJO REPOSADO W/ GLASSES 750ml	D	$31.99	$16.56	$7,581.63	0.04%	100.00%	237	0.04%	100.00%	20	
					$31.99	$16.56	$7,581.63	0.04%		237	0.043%		20	
	953558	750	RABBIT & GRASS REPOSADO AGAVE SPIR 750ml	L	$44.99	$30.04	$6,883.47	0.04%	100.00%	153	0.03%	100.00%	13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	953558				$44.99	$30.04	$6,883.47	0.04%		153	0.028%		13	
	089419	750	GRAN CENTENARIO ROSEANGEL 750ml	L	$27.99	$14.73	$6,633.63	0.04%	100.00%	237	0.04%	100.00%	20	
					$27.99	$14.73	$6,633.63	0.04%		237	0.043%		20	
	089650	750	PATRON GRAN BURDEOS 750ml	L	$499.99	$265.65	$6,499.87	0.04%	-5.88%	13	0.00%	-5.88%	1	
					$499.99	$265.65	$6,499.87	0.04%		13	0.002%		1	
	089330	750	HERRADURA SUPREMA LTD EDICION 750ml	L	$369.99	$196.50	$6,289.83	0.04%	-5.26%	17	0.00%	-5.26%	1	
					$369.99	$196.50	$6,289.83	0.04%		17	0.003%		1	
	089640	750	PATRON PIEDRA ANEJO 750ml	L	$384.99	$204.55	$5,389.86	0.03%	33.92%	14	0.00%	33.33%	1	
					$384.99	$204.55	$5,389.86	0.03%		14	0.003%		1	
	089699	750	ESPOLON ANEJO EXTRA 750ml	L	$100.53	$53.17	$5,216.60	0.03%	-69.99%	52	0.01%	-69.87%	4	
					$99.99	$52.88	$3,599.64	0.02%		36	0.007%		3	
					$101.06	$53.45	$1,616.96	0.01%		16	0.003%		1	
	953978	750	PATRON GUILLERMO DEL TORO 750ml	L	$425.64	$225.50	$4,256.40	0.02%	100.00%	10	0.00%	100.00%	1	
					$425.64	$225.50	$4,256.40	0.02%		10	0.002%		1	
	100104	750	HERRADURA ULTRA TEQ 750ml	T	$59.99	$31.76	$3,599.40	0.02%	100.00%	60	0.01%	100.00%	5	
					$59.99	$31.76	$3,599.40	0.02%		60	0.011%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
APJ TEQUILA - REPOSADO & ANEJO	**100306**	**750**	**PATRON EXTRA ANEJO TEQUILA 750ml**	**L**	**$104.99**	**$55.69**	**$2,939.72**	**0.02%**	**100.00%**	**28**	**0.01%**	**100.00%**	**2**	
					$104.99	$55.69	$2,939.72	0.02%		28	0.005%		2	
	905017	**750**	**DON JULIO REAL 100% BLUE TEQ 750ml**	**L**	**$318.76**	**$169.40**	**$2,867.69**	**0.02%**	**37.92%**	**9**	**0.00%**	**37.50%**	**1**	
					$318.53	$169.28	$2,229.71	0.01%		7	0.001%		1	
					$318.99	$169.52	$637.98	0.00%		2	0.000%		0	
	088603	**750**	**DON JULIO REPO PRIVATE CASK 750ml**	**L**	**$69.99**	**$37.08**	**$769.89**	**0.00%**	**100.00%**	**11**	**0.00%**	**100.00%**	**1**	
					$69.99	$37.08	$769.89	0.00%		11	0.002%		1	
	921196	**750**	**DON ABRAHAM ANEJO TEQUILA 750ml**	**L**	**$54.43**	**$28.55**	**$108.86**	**0.00%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	
					$54.43	$28.55	$108.86	0.00%		2	0.000%		0	
	100262	**750**	**CAZADORES REPOSADO W/ 3 SHOT GLASS 750ml**	**D**	**$26.55**	**$15.80**	**$106.18**	**0.00%**	**-99.57%**	**4**	**0.00%**	**-99.44%**	**0**	
					$29.99	$15.80	$59.98	0.00%		2	0.000%		0	
					$23.10	$15.80	$46.20	0.00%		2	0.000%		0	
	921195	**750**	**DON ABRAHAM REPOSADO TEQUILA 750ml**	**L**	**$49.43**	**$25.89**	**$49.43**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	
					$49.43	$25.89	$49.43	0.00%		1	0.000%		0	
	Total						**$7,330,775.71**		**14.31%**	**232,470**		**10.40%**	**21,664**	

Class Summary

APJ

Bottle Sales	232,470	**Gross Sales**	$7,330,775.71	**Total Items in Class**	76
% of Bottle Sales	0.46%	**% of Gross Sales**	1.58%	**Share/Item**	0.76

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APM TEQUILA - FLAVORED														
	077488	**1750**	**TORTILLA GOLD BLEND TEQUILA 1750ml**	**1**	**$18.37**	**$9.62**	**$319,806.01**	**15.17%**	**1.65%**	**16,649**	**12.36%**	**0.17%**	**3,237**	
					$20.49	$10.75	$190,066.08	9.03%		9,292	6.898%		1,807	
					$17.49	$9.15	$69,124.05	3.27%		3,945	2.929%		767	
					$18.49	$9.68	$32,480.44	1.54%		1,756	1.304%		341	
					$16.99	$8.88	$28,135.44	1.33%		1,656	1.229%		322	
	077486	**750**	**TORTILLA GOLD BLEND TEQUILA 750ml**	**1**	**$7.87**	**$4.11**	**$137,816.91**	**6.54%**	**-2.76%**	**16,559**	**12.29%**	**-6.69%**	**1,380**	
					$9.49	$4.97	$72,704.30	3.45%		7,670	5.694%		639	
					$7.49	$3.90	$29,995.96	1.42%		4,004	2.972%		334	
					$6.99	$3.64	$20,765.81	0.98%		2,969	2.204%		247	
					$7.49	$3.91	$14,350.84	0.68%		1,916	1.422%		160	
	077482	**750**	**TARANTULA AZUL TEQUILA 750ml**	**1**	**$17.99**	**$9.49**	**$137,618.87**	**6.53%**	**-8.12%**	**7,513**	**5.58%**	**-7.69%**	**626**	
					$19.99	$10.56	$79,808.04	3.79%		3,996	2.967%		333	
					$15.99	$8.43	$43,652.70	2.07%		2,730	2.027%		228	
					$17.99	$9.49	$14,158.13	0.67%		787	0.584%		66	
	064933	**750**	**1800 COCONUT TEQUILA 750ml**	**1**	**$29.32**	**$15.52**	**$102,170.76**	**4.84%**	**-2.88%**	**3,424**	**2.54%**	**-2.58%**	**285**	
					$30.99	$16.40	$62,103.96	2.94%		2,004	1.488%		167	
					$27.99	$14.81	$30,761.01	1.46%		1,099	0.816%		92	
					$28.99	$15.34	$9,305.79	0.44%		321	0.238%		27	
	075876	**750**	**MARGARITAVILLE ISLAND LIME 750ml**	**1**	**$13.74**	**$7.23**	**$89,186.58**	**4.24%**	**7.16%**	**6,142**	**4.56%**	**6.52%**	**512**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APM TEQUILA - FLAVORED	075876				$15.99	$8.43	$53,314.50	2.54%		3,350	2.487%		279	
					$12.99	$6.83	$18,056.10	0.86%		1,390	1.032%		116	
					$11.99	$6.30	$10,767.02	0.51%		898	0.667%		75	
					$13.99	$7.36	$7,048.96	0.33%		504	0.374%		42	
	087288	**750**	**CASAMIGOS MEZCAL JOVEN 750ml**	**T**	**$64.99**	**$34.42**	**$8,123.75**	**0.39%**	**100.00%**	**125**	**0.09%**	**100.00%**	**10**	
					$64.99	$34.42	$8,123.75	0.39%		125	0.093%		10	
	951173	**750**	**BRUXO NO. 2 PECHUGA 750ml**	**L**	**$66.94**	**$35.25**	**$7,295.91**	**0.35%**	**210.85%**	**109**	**0.08%**	**208.33%**	**9**	
					$66.93	$35.25	$5,488.26	0.26%		82	0.061%		7	
					$66.95	$35.25	$1,807.65	0.09%		27	0.020%		2	
	067032	**750**	**TANTEO JALEPENO TEQ 750ml**	**T**	**$33.46**	**$17.49**	**$2,315.37**	**0.11%**	**558.91%**	**69**	**0.05%**	**558.33%**	**6**	
					$33.92	$17.58	$1,424.64	0.07%		42	0.031%		4	
					$32.99	$17.40	$890.73	0.04%		27	0.020%		2	
	064018	**750**	**AGAVE LOCO PEPPER CURED TEQUILA 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	064615	**750**	**CUERVO CINGE TEQUILA 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	066516	**750**	**RESERVA DEL SENOR ALMENDRADO 750ml**	**U**					**100.00%**			**100.00%**	**0**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
APM TEQUILA - FLAVORED	**002490**	**750**	**TARANTULA AZUL W/ GLSS 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	Total						**$804,334.16**		**-2.27%**	**50,590**		**-5.06%**	**6,066**	

Class Summary

APM	**Bottle Sales**	50,590	**Gross Sales**	$804,334.16	**Total Items in Class**	12
	% of Bottle Sales	0.10%	**% of Gross Sales**	0.17%	**Share/Item**	0.12

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
APQ MEZCAL														
	088610	**750**	**WAHAKA MEZCAL ESPADIN JOVEN 750ml**	**1**	**$33.99**	**$23.06**	**$186,460.38**	**46.62%**	**62.91%**	**5,362**	**47.62%**	**53.74%**	**447**	
					$36.99	$24.67	$74,571.84	18.64%		2,016	17.904%		168	
					$31.99	$24.67	$40,691.28	10.17%		1,272	11.297%		106	
					$36.99	$21.31	$35,880.30	8.97%		970	8.615%		81	
					$31.99	$21.31	$18,458.23	4.61%		577	5.124%		48	
					$31.99	$23.33	$16,858.73	4.21%		527	4.680%		44	
	088039	**750**	**MARCA NEGRA ESPADIN MEZCAL 750ml**	**T**	**$54.99**	**$29.10**	**$5,828.94**	**1.46%**	**100.00%**	**106**	**0.94%**	**100.00%**	**9**	
					$54.99	$29.10	$5,828.94	1.46%		106	0.941%		9	
	089221	**750**	**DEL MAGUEY VIDA MEZCAL 750ml**	**T**	**$36.79**	**$19.41**	**$4,684.93**	**1.17%**	**-40.07%**	**127**	**1.13%**	**-38.75%**	**11**	
					$37.39	$19.73	$1,794.72	0.45%		48	0.426%		4	
					$37.99	$20.05	$1,595.58	0.40%		42	0.373%		4	
					$34.99	$18.46	$1,294.63	0.32%		37	0.329%		3	
	089554	**750**	**LOS AMANTES MEZCAL ANEJO 750ml**	**L**	**$81.45**	**$42.83**	**$3,746.70**	**0.94%**	**-76.75%**	**46**	**0.41%**	**-76.97%**	**4**	
					$81.45	$42.83	$3,746.70	0.94%		46	0.409%		4	
	918652	**750**	**MINA REAL MEZCAL REPOSADO 750ml**	**L**	**$40.42**	**$21.11**	**$2,708.14**	**0.68%**	**-69.46%**	**67**	**0.60%**	**-69.67%**	**6**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
APQ MEZCAL	**918652**				$40.42	$21.11	$2,708.14	0.68%		67	0.595%		6	
	Total						**$203,429.09**		**41.62%**	**5,708**		**40.32%**	**476**	

Class Summary

APQ	**Bottle Sales**	5,708	**Gross Sales**	$203,429.09	**Total Items in Class**	5
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.04%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATB BRANDY - BASIC														
	052599	**1000**	**E&J SPECIAL RESERVE VS 1000ml**	**1**	**$14.32**	**$7.54**	**$197,021.91**	**4.01%**	**14.66%**	**13,809**	**3.60%**	**12.94%**	**1,534**	
					$12.99	$6.83	$89,397.18	1.82%		6,882	1.796%		765	
					$15.99	$8.43	$85,926.24	1.75%		5,376	1.403%		597	
					$13.99	$7.36	$21,698.49	0.44%		1,551	0.405%		172	
	052583	**1000**	**E&J SUPERIOR RESERVE VSOP BRANDY 1000ml**	**1**	**$15.49**	**$8.17**	**$126,765.03**	**2.58%**	**-0.05%**	**8,397**	**2.19%**	**-0.86%**	**933**	
					$13.99	$7.37	$74,015.12	1.50%		5,288	1.380%		588	
					$16.99	$8.96	$52,749.91	1.07%		3,109	0.811%		345	
	052319	**1000**	**CHRISTIAN BROS AMBER BRANDY 1000ml**	**1**	**$12.82**	**$6.74**	**$117,947.67**	**2.40%**	**3.23%**	**9,083**	**2.37%**	**0.79%**	**1,009**	
					$14.49	$7.63	$55,315.80	1.13%		3,820	0.997%		424	
					$11.49	$6.03	$35,690.94	0.73%		3,106	0.810%		345	
					$12.49	$6.56	$26,940.93	0.55%		2,157	0.563%		240	
	052318	**1750**	**CHRISTIAN BROS AMBER BRANDY 1750ml**	**1**	**$23.32**	**$12.25**	**$179,194.43**	**3.64%**	**11.83%**	**7,457**	**1.95%**	**9.56%**	**1,450**	
					$24.99	$13.14	$107,656.92	2.19%		4,308	1.124%		838	
					$22.99	$12.08	$52,714.07	1.07%		2,293	0.598%		446	
					$21.99	$11.54	$18,823.44	0.38%		856	0.223%		166	
	052598	**1750**	**E&J VS BRANDY 1750ml**	**1**	**$25.32**	**$13.32**	**$176,194.49**	**3.58%**	**-4.98%**	**6,887**	**1.80%**	**-8.22%**	**1,339**	
					$26.99	$14.21	$93,358.41	1.90%		3,459	0.903%		673	
					$23.99	$12.61	$66,599.24	1.35%		2,776	0.724%		540	
					$24.99	$13.14	$16,236.84	0.33%		652	0.170%		127	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATB BRANDY - BASIC	052584	1750	E&J SUPERIOR RESERVE VSOP BRANDY 1750ml	1	$26.32	$13.85	$112,857.42	2.29%	11.96%	4,258	1.11%	11.51%	828	
					$27.99	$14.74	$56,063.97	1.14%		2,003	0.523%		389	
					$24.99	$13.14	$45,331.86	0.92%		1,814	0.473%		353	
					$25.99	$13.67	$11,461.59	0.23%		441	0.115%		86	
	052593	200	E&J VS BRANDY 200ml	1	$5.24	$2.75	$47,091.75	0.96%	-2.68%	9,075	2.37%	-10.29%	202	
					$4.99	$2.62	$27,125.64	0.55%		5,436	1.418%		121	
					$5.49	$2.88	$19,966.11	0.41%		3,639	0.950%		81	
	052594	375	E&J VS BRANDY 375ml	1	$6.99	$3.68	$152,654.61	3.10%	-0.72%	21,839	5.70%	-2.06%	910	
					$6.99	$3.68	$152,654.61	3.10%		21,839	5.699%		910	
	052314	375	CHRISTIAN BROS AMBER BRANDY 375ml	1	$5.99	$3.14	$82,356.51	1.67%	1.54%	13,749	3.59%	1.83%	573	
					$5.99	$3.14	$82,356.51	1.67%		13,749	3.588%		573	
	933612	375	J POLI VESPAIOLO GRAPPA 375ml	X	$43.72	$42.68	$5,377.56	0.11%	24.93%	123	0.03%	57.33%	5	
					$43.72	$42.68	$5,377.56	0.11%		123	0.032%		5	
	049185	375	REMY MARTIN VSOP 375ml	T	$23.99	$12.68	$239.90	0.00%	100.00%	10	0.00%	100.00%	0	
					$23.99	$12.68	$239.90	0.00%		10	0.003%		0	
	911227	375	GERMAIN-ROBIN ALAMBIC XO 375ml	X					100.00%			100.00%	0	
	052596	750	E&J VS BRANDY 750ml	1	$13.49	$7.10	$160,944.05	3.27%	8.91%	12,295	3.21%	2.84%	1,025	
					$11.99	$6.30	$92,997.48	1.89%		7,752	2.023%		646	
					$14.99	$7.90	$67,946.57	1.38%		4,543	1.185%		379	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATB BRANDY - BASIC	**052316**	**750**	**CHRISTIAN BROS AMBER BRANDY 750ml**	**1**	**$11.99**	**$6.30**	**$99,495.40**	**2.03%**	**-4.54%**	**8,260**	**2.16%**	**-5.45%**	**688**	
					$12.99	$6.83	$57,362.71	1.17%		4,429	1.156%		369	
					$10.99	$5.77	$42,132.69	0.86%		3,831	1.000%		319	
	052563	**750**	**E&J XO BRANDY 750ml**	**1**	**$15.99**	**$8.43**	**$83,351.77**	**1.69%**	**-7.83%**	**5,233**	**1.37%**	**-10.80%**	**436**	
					$17.99	$9.49	$40,117.70	0.82%		2,230	0.582%		186	
					$13.99	$7.36	$33,805.87	0.69%		2,413	0.630%		201	
					$15.98	$8.43	$9,428.20	0.19%		590	0.154%		49	
	052582	**750**	**E&J SUPERIOR RESERVE VSOP BRANDY 750ml**	**1**	**$14.15**	**$7.45**	**$75,388.31**	**1.53%**	**-9.28%**	**5,443**	**1.42%**	**-12.91%**	**454**	
					$12.49	$6.56	$35,683.93	0.73%		2,857	0.746%		238	
					$15.99	$8.43	$28,402.65	0.58%		1,777	0.464%		148	
					$13.97	$7.36	$11,301.73	0.23%		809	0.211%		67	
	053216	**750**	**PAUL MASSON GRANDE AMBER BRANDY 750ml**	**1**	**$10.32**	**$5.41**	**$70,849.79**	**1.44%**	**-1.61%**	**7,021**	**1.83%**	**-1.72%**	**585**	
					$8.99	$4.70	$34,737.38	0.71%		3,862	1.008%		322	
					$11.99	$6.30	$27,301.23	0.56%		2,277	0.594%		190	
					$9.99	$5.23	$8,811.18	0.18%		882	0.230%		74	
	053206	**750**	**PAUL MASSON GRANDE AMBER VSOP BRN 750ml**	**1**	**$12.32**	**$6.48**	**$66,365.52**	**1.35%**	**-2.64%**	**5,548**	**1.45%**	**-2.56%**	**462**	
					$10.99	$5.77	$36,497.79	0.74%		3,321	0.867%		277	
					$13.99	$7.36	$22,146.17	0.45%		1,583	0.413%		132	
					$11.99	$6.30	$7,721.56	0.16%		644	0.168%		54	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATB BRANDY - BASIC	**051506**	**750**	**PRESIDENTE BRANDY 750ml**	**1**	**$19.99**	**$10.38**	**$65,147.41**	**1.32%**	**-18.01%**	**3,259**	**0.85%**	**-19.33%**	**272**	
					$19.99	$10.38	$65,147.41	1.32%		3,259	0.850%		272	
	050686	**750**	**ST REMY VSOP BRANDY 750ml**	**1**	**$14.99**	**$7.89**	**$64,427.02**	**1.31%**	**-18.56%**	**4,298**	**1.12%**	**-26.14%**	**358**	
					$14.99	$7.89	$64,427.02	1.31%		4,298	1.122%		358	
	065906	**750**	**METAXA 5 STAR BRANDY 750ml**	**1**	**$21.99**	**$11.62**	**$18,867.42**	**0.38%**	**5.40%**	**858**	**0.22%**	**-0.12%**	**72**	
					$21.99	$11.62	$18,867.42	0.38%		858	0.224%		72	
	051036	**750**	**ASBACH URALT BRANDY 750ml**	**L**	**$28.35**	**$14.90**	**$7,588.98**	**0.15%**	**49.91%**	**266**	**0.07%**	**48.52%**	**22**	
					$28.54	$14.90	$7,391.86	0.15%		259	0.068%		22	
					$28.16	$14.90	$197.12	0.00%		7	0.002%		1	
	065936	**750**	**METAXA 7 STAR BRANDY 750ml**	**L**	**$25.99**	**$13.74**	**$3,794.54**	**0.08%**	**25.21%**	**146**	**0.04%**	**25.21%**	**12**	
					$25.99	$13.74	$3,794.54	0.08%		146	0.038%		12	
	924884	**750**	**GERMAIN-ROBIN ALAMBIC XO 1PK 750ml**	**L**	**$120.84**	**$64.12**	**$3,262.68**	**0.07%**	**-25.55%**	**27**	**0.01%**	**-25.71%**	**2**	
					$120.84	$64.12	$3,262.68	0.07%		27	0.007%		2	
	924874	**750**	**GERMAIN-ROBIN CRAFT-METHOD BRA 750ml**	**L**	**$49.08**	**$25.95**	**$1,668.72**	**0.03%**	**-81.05%**	**34**	**0.01%**	**-81.01%**	**3**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATB BRANDY - BASIC	**924874**				$49.08	$25.95	$1,668.72	0.03%		34	0.009%		3	
	Total						**$1,918,852.89**		**0.45%**	**147,375**		**-2.20%**	**13,174**	

Class Summary

ATB

Bottle Sales	147,375	**Gross Sales**	$1,918,852.89	**Total Items in Class**	25
% of Bottle Sales	0.29%	**% of Gross Sales**	0.41%	**Share/Item**	0.25

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATG BRANDY - COGNAC & ARMAGNAC														
	048108	**1750**	**HENNESSY VS COGNAC 1750ml**	**1**	**$84.99**	**$45.06**	**$149,632.59**	**2.31%**	**17.74%**	**1,741**	**1.01%**	**14.19%**	**339**	
					$85.99	$45.59	$146,440.97	2.26%		1,703	0.986%		331	
					$83.99	$44.52	$3,191.62	0.05%		38	0.022%		7	
	048105	**375**	**HENNESSY VS COGNAC 375ml**	**1**	**$21.24**	**$11.23**	**$266,631.63**	**4.11%**	**13.61%**	**12,437**	**7.20%**	**9.58%**	**518**	
					$21.49	$11.36	$239,827.40	3.70%		11,160	6.459%		465	
					$20.99	$11.09	$26,804.23	0.41%		1,277	0.739%		53	
	047785	**375**	**COURVOISIER VS COGNAC 375ml**	**1**	**$16.99**	**$8.96**	**$55,115.56**	**0.85%**	**7.02%**	**3,244**	**1.88%**	**7.02%**	**135**	
					$16.99	$8.96	$55,115.56	0.85%		3,244	1.878%		135	
	047775	**375**	**COURVOISIER VSOP COGNAC 375ml**	**L**	**$18.99**	**$10.03**	**$52,241.49**	**0.81%**	**12.03%**	**2,751**	**1.59%**	**11.75%**	**115**	
					$18.99	$10.03	$52,241.49	0.81%		2,751	1.592%		115	
	048106	**750**	**HENNESSY VS COGNAC 750ml**	**1**	**$38.49**	**$20.40**	**$968,501.29**	**14.93%**	**3.42%**	**24,871**	**14.40%**	**-0.47%**	**2,073**	
					$38.99	$20.66	$922,039.52	14.21%		23,648	13.687%		1,971	
					$37.99	$20.13	$46,461.77	0.72%		1,223	0.708%		102	
	049186	**750**	**REMY MARTIN VSOP COGNAC 750ml**	**1**	**$43.78**	**$23.21**	**$278,434.24**	**4.29%**	**4.99%**	**6,284**	**3.64%**	**3.77%**	**524**	
					$44.99	$23.85	$100,279.42	1.55%		2,234	1.293%		186	
					$45.99	$24.38	$70,824.60	1.09%		1,540	0.891%		128	
					$42.99	$22.79	$52,920.69	0.82%		1,231	0.712%		103	
					$42.96	$22.78	$32,134.08	0.50%		748	0.433%		62	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATG BRANDY - COGNAC & ARMAGNAC	049186				$41.95	$22.24	$22,275.45	0.34%		531	0.307%		44	
	048164	750	HENNESSY VSOP PRIVILEGE COGNAC 750ml	1	$57.49	$30.51	$272,328.66	4.20%	4.76%	4,634	2.68%	3.52%	386	
					$59.99	$31.83	$210,024.99	3.24%		3,501	2.026%		292	
					$54.99	$29.18	$62,303.67	0.96%		1,133	0.656%		94	
	047786	750	COURVOISIER VS 750ml	1	$30.32	$16.06	$205,531.10	3.17%	22.23%	6,690	3.87%	22.49%	558	
					$31.99	$16.94	$116,654.53	1.80%		3,647	2.111%		304	
					$28.99	$15.35	$69,353.08	1.07%		2,392	1.384%		199	
					$29.99	$15.88	$19,523.49	0.30%		651	0.377%		54	
	048146	750	HENNESSY BLACK COGNAC 750ml	1	$43.66	$23.15	$146,740.33	2.26%	6.78%	3,367	1.95%	5.42%	281	
					$45.99	$24.39	$82,506.06	1.27%		1,794	1.038%		150	
					$39.99	$21.20	$52,266.93	0.81%		1,307	0.756%		109	
					$44.99	$23.86	$11,967.34	0.18%		266	0.154%		22	
	048725	750	REMY MARTIN LOUIS XIII 750ml	L	$3294.99	$1751.75	$49,489.85	0.76%	40.76%	15	0.01%	40.00%	1	
					$3,299.99	$1,754.41	$46,199.86	0.71%		14	0.008%		1	
					$3,289.99	$1,749.09	$3,289.99	0.05%		1	0.001%		0	
	048126	750	HENNESSY XO COGNAC 750ml	L	$191.02	$101.53	$36,834.12	0.57%	17.23%	193	0.11%	17.28%	16	
					$189.99	$100.98	$21,278.88	0.33%		112	0.065%		9	
					$192.04	$102.07	$15,555.24	0.24%		81	0.047%		7	
	066122	750	PIERRE FERRAND DRY CURACAO 750ml	L	$30.16	$15.57	$34,452.64	0.53%	185.52%	1,139	0.66%	185.64%	95	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATG BRANDY - COGNAC & ARMAGNAC	066122				$30.32	$15.66	$27,015.12	0.42%		891	0.516%		74	
					$29.99	$15.48	$7,437.52	0.11%		248	0.144%		21	
	049156	750	REMY MARTIN XO 750ml	L	$189.99	$100.98	$32,678.28	0.50%	65.68%	172	0.10%	45.76%	14	
					$189.99	$100.98	$32,678.28	0.50%		172	0.100%		14	
	047776	750	COURVOISIER VSOP 750ml	L	$41.99	$22.26	$28,301.26	0.44%	91.29%	674	0.39%	91.29%	56	
					$41.99	$22.26	$28,301.26	0.44%		674	0.390%		56	
	048696	750	MARTELL V S COGNAC 750ml	T	$34.99	$18.53	$25,052.84	0.39%	100.00%	716	0.41%	100.00%	60	
					$34.99	$18.53	$25,052.84	0.39%		716	0.414%		60	
	047865	750	DUSSE VSOP 750ml	L	$61.99	$32.82	$21,696.50	0.33%	67.57%	350	0.20%	67.57%	29	
					$61.99	$32.82	$21,696.50	0.33%		350	0.203%		29	
	951361	750	PIERRE FERRAND 1840 COGNAC 750ml	L	$44.73	$23.26	$10,954.33	0.17%	643.44%	247	0.14%	658.33%	21	
					$43.99	$22.86	$8,226.13	0.13%		187	0.108%		16	
					$45.47	$23.65	$2,728.20	0.04%		60	0.035%		5	
	047806	750	COURVOISIER XO COGNAC 750ml	L	$152.99	$81.23	$9,638.37	0.15%	-52.17%	63	0.04%	-52.71%	5	
					$152.99	$81.23	$9,638.37	0.15%		63	0.036%		5	
	066296	750	REMY MARTIN V 750ml	X	$26.18	$17.93	$7,703.29	0.12%	64.44%	251	0.15%	82.35%	21	
					$33.99	$17.93	$6,084.21	0.09%		179	0.104%		15	
					$26.18	$17.93	$994.84	0.02%		38	0.022%		3	
					$18.36	$17.93	$624.24	0.01%		34	0.020%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATG BRANDY - COGNAC & ARMAGNAC	**047236**	**750**	**LARRESSINGLE ARMAGNAC VSOP 750ml**	**L**	**$52.95**	**$27.70**	**$7,571.85**	**0.12%**	**-2.50%**	**143**	**0.08%**	**-7.14%**	**12**	
					$52.95	$27.70	$7,571.85	0.12%		143	0.083%		12	
	047816	**750**	**COURVOISIER COGNAC NAPOLEON 750ml**	**L**	**$89.99**	**$47.79**	**$6,119.32**	**0.09%**	**-33.96%**	**68**	**0.04%**	**-33.96%**	**6**	
					$89.99	$47.79	$6,119.32	0.09%		68	0.039%		6	
	048656	**750**	**MARTELL COGNAC CORDON BLEU 750ml**	**L**	**$131.24**	**$69.73**	**$4,724.64**	**0.07%**	**200.00%**	**36**	**0.02%**	**200.00%**	**3**	
					$131.24	$69.73	$4,724.64	0.07%		36	0.021%		3	
	049086	**750**	**REMY MARTIN 1738 ACCORD ROYAL 750ml**	**L**	**$52.99**	**$28.03**	**$3,179.40**	**0.05%**	**100.00%**	**60**	**0.03%**	**100.00%**	**5**	
					$52.99	$28.03	$3,179.40	0.05%		60	0.035%		5	
	048183	**750**	**HENNESSY MASTER BLEND #1/2 750ml**	**U**	**$91.99**	**$48.86**	**$2,759.70**	**0.04%**	**-76.48%**	**30**	**0.02%**	**-78.69%**	**3**	
					$91.99	$48.86	$2,759.70	0.04%		30	0.017%		3	
	048190	**750**	**HENNESSY MASTER BLEND NO3 750ml**	**L**	**$109.99**	**$58.43**	**$2,309.79**	**0.04%**	**100.00%**	**21**	**0.01%**	**100.00%**	**2**	
					$109.99	$58.43	$2,309.79	0.04%		21	0.012%		2	
	048816	**750**	**MARTELL COGNAC XO 750ml**	**L**	**$159.99**	**$85.02**	**$2,239.86**	**0.03%**	**-7.14%**	**14**	**0.01%**	**-7.14%**	**1**	
					$159.99	$85.02	$2,239.86	0.03%		14	0.008%		1	
	047829	**750**	**COURVOISIER INITIALE 750ml**	**L**	**$299.99**	**$159.42**	**$2,099.93**	**0.03%**	**-26.74%**	**7**	**0.00%**	**-27.27%**	**1**	
					$299.99	$159.42	$2,099.93	0.03%		7	0.004%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ATG BRANDY - COGNAC & ARMAGNAC	**047900**	**750**	**DELEMAIN VESPERS COGNAC 750ml**	**L**	**$146.73**	**$77.59**	**$1,320.57**	**0.02%**	**-24.67%**	**9**	**0.01%**	**-25.00%**	**1**	
					$146.73	$77.59	$1,320.57	0.02%		9	0.005%		1	
	911188	**750**	**FRAPIN GRANDE CHAMP VS 750ml**	**L**	**$70.74**	**$37.08**	**$919.62**	**0.01%**	**-76.20%**	**13**	**0.01%**	**-76.36%**	**1**	
					$70.74	$37.08	$919.62	0.01%		13	0.008%		1	
	047896	**750**	**DELEMAIN PALE & DRY COGNAC 750ml**	**L**	**$90.99**	**$47.90**	**$909.90**	**0.01%**	**-70.82%**	**10**	**0.01%**	**-70.97%**	**1**	
					$90.99	$47.90	$909.90	0.01%		10	0.006%		1	
	047812	**750**	**COURVOISIER COGNAC 12YR 750ml**	**U**	**$49.99**	**$26.44**	**$249.95**	**0.00%**	**25.00%**	**5**	**0.00%**	**25.00%**	**0**	
					$49.99	$26.44	$249.95	0.00%		5	0.003%		0	
	911154	**750**	**FRAPIN GRANDE CHAMP VSOP 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	100032	**750**	**HENNESSY XO VAP W/2 GLASSES 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	925254	**750**	**LUSTAU SOLERA GR RES BRANDY 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$2,686,362.90**		**10.71%**	**70,255**		**8.61%**	**5,280**	

Class Summary

ATG	**Bottle Sales**	70,255	**Gross Sales**	$2,686,362.90	**Total Items in Class**	34
	% of Bottle Sales	0.14%	**% of Gross Sales**	0.58%	**Share/Item**	0.34

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ATJ BRANDY - CALVADOS & APPLEJACK														
	912147	**375**	**CLEAR CREEK EAU VIE POMME 375ml**	**L**	**$28.25**	**$14.95**	**$8,503.25**	**5.93%**	**14.10%**	**301**	**5.36%**	**13.81%**	**13**	
					$28.25	$14.95	$8,503.25	5.93%		301	5.364%		13	
	053536	**750**	**LAIRD APPLEJACK 750ml**	**L**	**$20.75**	**$10.68**	**$20,770.75**	**14.49%**	**-43.04%**	**1,001**	**17.84%**	**-43.28%**	**83**	
					$20.75	$10.68	$20,770.75	14.49%		1,001	17.840%		83	
	053692	**750**	**LAIRDS STRAIGHT APPLEJACK 86 750ml**	**L**	**$22.97**	**$11.86**	**$12,633.50**	**8.82%**	**100.00%**	**550**	**9.80%**	**100.00%**	**46**	
					$22.97	$11.86	$12,633.50	8.82%		550	9.802%		46	
	049816	**750**	**BOULARD CALVADOS GR SOLAGE 750ml**	**L**	**$50.13**	**$26.19**	**$4,411.44**	**3.08%**	**-68.78%**	**88**	**1.57%**	**-68.95%**	**7**	
					$50.13	$26.19	$4,411.44	3.08%		88	1.568%		7	
	049830	**750**	**POMME D EVE 750ml**	**X**	**$57.23**	**$56.76**	**$515.07**	**0.36%**	**-89.66%**	**9**	**0.16%**	**-88.46%**	**1**	
					$57.23	$56.76	$515.07	0.36%		9	0.160%		1	
	Total						**$46,834.01**		**-20.92%**	**1,949**		**-13.91%**	**150**	

Class Summary

ATJ	**Bottle Sales**	1,949	**Gross Sales**	$46,834.01	**Total Items in Class**	5
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ATM BRANDY - SPICED & FLAVORED														
	073780	**750**	**E & J VANILLIA BRANDY 750ml**	**T**	**$14.99**	**$7.90**	**$9,728.51**	**62.81%**	**100.00%**	**649**	**54.58%**	**100.00%**	**54**	
					$14.99	$7.90	$9,728.51	62.81%		649	54.584%		54	
	056768	**750**	**PAUL MASSON GRND AMBR MANGO 750ml**	**T**	**$9.99**	**$5.23**	**$4,215.78**	**27.22%**	**100.00%**	**422**	**35.49%**	**100.00%**	**35**	
					$9.99	$5.23	$4,215.78	27.22%		422	35.492%		35	
	Total						**$13,944.29**		**100.00%**	**1,071**		**100.00%**	**89**	

Class Summary

ATM	**Bottle Sales**	1,071	**Gross Sales**	$13,944.29	**Total Items in Class**	2
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATR BRANDY - GRAPPA & EAUX DE VIE														
	926114	**1000**	**NARDINI GRAPPA 1000ml**	**X**	**$32.38**	**$31.46**	**$4,015.12**	**2.94%**	**-56.13%**	**124**	**2.76%**	**-45.23%**	**14**	
					$32.38	$31.46	$4,015.12	2.94%		124	2.756%		14	
	924985	**375**	**CLEAR CREEK PEAR BRANDY 375ml**	**L**	**$27.95**	**$14.79**	**$11,515.40**	**8.43%**	**61.65%**	**412**	**9.16%**	**61.65%**	**17**	
					$27.95	$14.79	$11,515.40	8.43%		412	9.158%		17	
	051764	**375**	**TRIMBACH POIRE WILLIAM BRANDY 375ml**	**L**	**$26.13**	**$13.63**	**$8,049.96**	**5.89%**	**54.49%**	**324**	**7.20%**	**52.83%**	**14**	
					$24.77	$12.91	$7,802.55	5.71%		315	7.002%		13	
					$27.49	$14.35	$247.41	0.18%		9	0.200%		0	
	933535	**375**	**TRIMBACH KIRSCH 375ml**	**L**	**$25.88**	**$13.50**	**$6,131.16**	**4.49%**	**55.30%**	**246**	**5.47%**	**53.01%**	**10**	
					$24.77	$12.91	$5,672.33	4.15%		229	5.090%		10	
					$26.99	$14.09	$458.83	0.34%		17	0.378%		1	
	933610	**375**	**J POLI TORCOLATO GRAPPA 375ml**	**X**	**$43.72**	**$42.68**	**$5,508.72**	**4.03%**	**14.78%**	**126**	**2.80%**	**55.70%**	**5**	
					$43.72	$42.68	$5,508.72	4.03%		126	2.801%		5	
	924865	**375**	**CLEAR CREEK GRAPPA PINOT NOIR 375ml**	**L**	**$27.95**	**$14.79**	**$2,319.85**	**1.70%**	**90.05%**	**83**	**1.84%**	**86.96%**	**3**	
					$27.95	$14.79	$2,319.85	1.70%		83	1.845%		3	
	947784	**375**	**RANSOM GRAPPA 375 ml**	**L**	**$19.97**	**$13.19**	**$2,034.48**	**1.49%**	**100.49%**	**102**	**2.27%**	**80.00%**	**4**	
					$19.94	$13.19	$1,794.60	1.31%		90	2.000%		4	
					$19.99	$13.19	$239.88	0.18%		12	0.267%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATR BRANDY - GRAPPA & EAUX DE VIE	**933435**	**375**	**TRIMBACH FRAMBOISE BRANDY 375ml**	**L**	**$20.87**	**$10.83**	**$709.58**	**0.52%**	**-72.71%**	**34**	**0.76%**	**-73.17%**	**1**	
					$20.87	$10.83	$709.58	0.52%		34	0.756%		1	
	933474	**375**	**DETTLING KIRSCH SUPERIEUR 375ml**	**U**	**$31.68**	**$16.67**	**$601.92**	**0.44%**	**-71.22%**	**19**	**0.42%**	**-71.43%**	**1**	
					$31.68	$16.67	$601.92	0.44%		19	0.422%		1	
	918221	**375**	**CLEAR CREEK DOUGLAS FIR BRANDY 375ml**	**X**					**100.00%**			**100.00%**	**0**	
	933614	**750**	**J POLI SARPA GRAPPA 750ml**	**X**	**$46.97**	**$24.52**	**$8,689.45**	**6.36%**	**25.92%**	**185**	**4.11%**	**30.50%**	**15**	
					$46.97	$24.52	$8,689.45	6.36%		185	4.112%		15	
	065140	**750**	**BANFI GRAPPA 750ml**	**L**	**$42.44**	**$22.23**	**$721.48**	**0.53%**	**-81.93%**	**17**	**0.38%**	**-82.02%**	**1**	
					$42.44	$22.23	$721.48	0.53%		17	0.378%		1	
	912773	**750**	**ALEXANDER GRAPPA 750ml**	**X**	**$28.79**	**$19.33**	**$325.23**	**0.24%**	**-83.70%**	**11**	**0.24%**	**-75.86%**	**1**	
					$37.38	$19.33	$224.28	0.16%		6	0.133%		1	
					$20.19	$19.33	$100.95	0.07%		5	0.111%		0	
	051746	**750**	**TORRE DI LUNA GRAPPA 750ml**	**X**	**$14.19**	**$13.59**	**$170.28**	**0.12%**	**-99.32%**	**12**	**0.27%**	**-98.93%**	**1**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ATR BRANDY - GRAPPA & EAUX DE VIE	**051746**				$14.19	$13.59	$170.28	0.12%		12	0.267%		1	
	Total						**$50,792.63**		**-10.43%**	**1,695**		**-8.66%**	**89**	

Class Summary

ATR

Bottle Sales	1,695	**Gross Sales**	$50,792.63	**Total Items in Class**	14
% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.14

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ATW BRANDY - DOMESTIC														
	901762	**375**	**HIVE PEAR BRANDY 375ml**	**L**	**$23.95**	**$15.99**	**$6,274.90**	**1.60%**	**-5.84%**	**262**	**0.67%**	**-5.84%**	**11**	
					$23.95	$15.99	$6,274.90	1.60%		262	0.670%		11	
	054646	**750**	**ARROW BLACKBERRY FL BRANDY 750ml**	**1**	**$9.99**	**$5.24**	**$72,557.37**	**18.49%**	**-6.48%**	**7,263**	**18.58%**	**-10.53%**	**605**	
					$9.99	$5.24	$72,557.37	18.49%		7,263	18.585%		605	
	054056	**750**	**ARROW APRICOT FL BRANDY 750ml**	**1**	**$9.99**	**$5.24**	**$64,895.04**	**16.54%**	**-8.72%**	**6,496**	**16.62%**	**-13.09%**	**541**	
					$9.99	$5.24	$64,895.04	16.54%		6,496	16.622%		541	
	950507	**750**	**RHINE HALL OAK AGED APPLE BRANDY 750ml**	**L**	**$41.99**	**$27.84**	**$7,558.20**	**1.93%**	**213.33%**	**180**	**0.46%**	**213.33%**	**15**	
					$41.99	$27.84	$7,558.20	1.93%		180	0.461%		15	
	Total						**$151,285.51**		**-3.96%**	**14,201**		**-10.81%**	**1,173**	

Class Summary

ATW	**Bottle Sales**	14,201	**Gross Sales**	$151,285.51	**Total Items in Class**	4
	% of Bottle Sales	0.03%	**% of Gross Sales**	0.03%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATX BRANDY - IMPORTED														
	064619	**750**	**CAPEL PISCO RES MOA BOTTLE 750ml**	**1**	**$27.95**	**$14.72**	**$41,392.95**	**24.40%**	**-1.18%**	**1,441**	**22.87%**	**-2.76%**	**120**	
					$28.95	$15.25	$37,027.05	21.82%		1,279	20.295%		107	
					$26.95	$14.19	$4,365.90	2.57%		162	2.571%		14	
	051041	**750**	**ARARAT 5 STAR ARMENIAN BRANDY 750ml**	**L**	**$28.99**	**$15.35**	**$12,619.76**	**7.44%**	**100.00%**	**424**	**6.73%**	**100.00%**	**35**	
					$29.99	$15.88	$11,276.24	6.65%		376	5.966%		31	
					$27.99	$14.81	$1,343.52	0.79%		48	0.762%		4	
	918997	**750**	**LAS ONCE DE AZPITIA PISCO 750ml**	**L**	**$33.99**	**$18.00**	**$9,891.09**	**5.83%**	**100.00%**	**291**	**4.62%**	**100.00%**	**24**	
					$33.99	$18.00	$9,891.09	5.83%		291	4.618%		24	
	051586	**750**	**JELINEK SLIVOVITZ CZECH KP 750ml**	**L**	**$22.65**	**$11.67**	**$9,377.10**	**5.53%**	**12.17%**	**414**	**6.57%**	**12.17%**	**35**	
					$22.65	$11.67	$9,377.10	5.53%		414	6.569%		35	
	952070	**750**	**PISCO LOGIA PURO 750ml**	**L**	**$25.10**	**$16.54**	**$5,709.45**	**3.36%**	**190.03%**	**227**	**3.60%**	**191.67%**	**19**	
					$25.33	$16.71	$2,735.64	1.61%		108	1.714%		9	
					$24.99	$16.43	$2,673.93	1.58%		107	1.698%		9	
					$24.99	$16.48	$299.88	0.18%		12	0.190%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ATX BRANDY - IMPORTED	**051246**	**750**	**ZWACK KOSHER SLIVOVITZ 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	Total						**$78,990.35**		**47.50%**	**2,797**		**39.54%**	**233**	

Class Summary

ATX

Bottle Sales	2,797	**Gross Sales**	$78,990.35	**Total Items in Class**	6
% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN														
	011297	**1000**	**CROWN ROYAL 1000ml**	**1**	**$35.32**	**$18.71**	**$1,624,415.90**	**2.81%**	**-0.69%**	**46,030**	**1.40%**	**-1.26%**	**5,114**	
					$36.99	$19.60	$609,375.26	1.05%		16,506	0.503%		1,834	
					$33.99	$18.00	$598,698.96	1.03%		17,620	0.537%		1,958	
					$34.99	$18.54	$416,341.68	0.72%		11,904	0.363%		1,323	
	014197	**1000**	**PENDLETON CANADIAN WHISKY 1000ml**	**1**	**$31.99**	**$16.86**	**$488,679.24**	**0.84%**	**8.81%**	**15,276**	**0.47%**	**8.81%**	**1,697**	
					$31.99	$16.86	$488,679.24	0.84%		15,276	0.465%		1,697	
	012287	**1000**	**CANADIAN HOST 3 YR 1000ml**	**1**	**$8.95**	**$4.68**	**$300,513.25**	**0.52%**	**-13.30%**	**31,175**	**0.95%**	**-10.44%**	**3,464**	
					$9.95	$5.21	$261,923.80	0.45%		26,324	0.802%		2,925	
					$7.95	$4.15	$38,589.45	0.07%		4,851	0.148%		539	
	011777	**1000**	**BLACK VELVET 1000ml**	**1**	**$10.66**	**$5.59**	**$244,215.90**	**0.42%**	**12.69%**	**22,810**	**0.69%**	**16.21%**	**2,534**	
					$10.99	$5.77	$168,144.98	0.29%		15,302	0.466%		1,700	
					$8.99	$4.70	$41,803.50	0.07%		4,650	0.142%		517	
					$11.99	$6.30	$34,267.42	0.06%		2,858	0.087%		318	
	011347	**1000**	**SEAGRAMS VO 6 YR 1000ml**	**1**	**$18.49**	**$9.76**	**$237,952.12**	**0.41%**	**-9.89%**	**12,988**	**0.40%**	**-12.01%**	**1,443**	
					$16.99	$8.96	$122,823.71	0.21%		7,229	0.220%		803	
					$19.99	$10.56	$115,128.41	0.20%		5,759	0.175%		640	
	010837	**1000**	**CROWN ROYAL BLACK 1000ml**	**1**	**$39.19**	**$20.77**	**$205,835.08**	**0.36%**	**-2.84%**	**5,292**	**0.16%**	**-5.50%**	**588**	
					$40.99	$21.73	$80,586.34	0.14%		1,966	0.060%		218	
					$35.99	$19.07	$59,115.58	0.10%		1,642	0.050%		182	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	010837				$38.99	$20.66	$27,994.82	0.05%		718	0.022%		80	
					$37.99	$20.13	$23,021.94	0.04%		606	0.018%		67	
					$41.99	$22.26	$15,116.40	0.03%		360	0.011%		40	
	010627	**1000**	**CANADIAN CLUB WHISKY 1000ml**	**1**	**$16.32**	**$8.61**	**$185,511.61**	**0.32%**	**0.92%**	**11,539**	**0.35%**	**1.76%**	**1,282**	
					$14.99	$7.90	$92,053.59	0.16%		6,141	0.187%		682	
					$17.99	$9.49	$64,835.92	0.11%		3,608	0.110%		401	
					$15.99	$8.43	$28,622.10	0.05%		1,790	0.055%		199	
	014267	**1000**	**POTTERS CROWN CANADIAN 1000ml**	**1**	**$9.99**	**$5.23**	**$166,813.02**	**0.29%**	**-4.45%**	**16,698**	**0.51%**	**-4.45%**	**1,855**	
					$9.99	$5.23	$166,813.02	0.29%		16,698	0.509%		1,855	
	013648	**1000**	**LORD CALVERT CANADIAN 1000ml**	**1**	**$10.99**	**$5.77**	**$134,143.94**	**0.23%**	**-14.90%**	**12,206**	**0.37%**	**-14.79%**	**1,356**	
					$10.99	$5.77	$134,143.94	0.23%		12,206	0.372%		1,356	
	012467	**1000**	**CANADIAN MIST 1000ml**	**1**	**$11.99**	**$6.30**	**$94,858.20**	**0.16%**	**-19.72%**	**7,780**	**0.24%**	**-20.24%**	**864**	
					$12.99	$6.83	$61,426.62	0.11%		4,738	0.144%		526	
					$10.99	$5.77	$33,431.58	0.06%		3,042	0.093%		338	
	011298	**1750**	**CROWN ROYAL 1750ml**	**1**	**$53.32**	**$28.21**	**$2,109,432.84**	**3.64%**	**8.27%**	**38,916**	**1.19%**	**7.30%**	**7,567**	
					$55.99	$29.63	$1,290,023.53	2.23%		23,047	0.702%		4,481	
					$49.99	$26.44	$470,189.99	0.81%		9,401	0.286%		1,828	
					$53.99	$28.57	$349,219.32	0.60%		6,468	0.197%		1,258	
	012288	**1750**	**CANADIAN HOST 3 YR 1750ml**	**1**	**$13.99**	**$7.29**	**$1,166,252.70**	**2.02%**	**-11.37%**	**77,447**	**2.36%**	**-10.34%**	**15,059**	
					$16.99	$8.88	$689,443.68	1.19%		40,722	1.240%		7,918	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	012288				$14.00	$7.29	$163,797.40	0.28%		11,687	0.356%		2,272	
					$11.99	$6.22	$157,110.47	0.27%		13,053	0.398%		2,538	
					$12.99	$6.76	$155,901.15	0.27%		11,985	0.365%		2,330	
	014268	**1750**	**POTTERS CROWN CANADIAN 1750ml**	**1**	**$15.99**	**$8.35**	**$992,562.58**	**1.71%**	**-3.07%**	**60,142**	**1.83%**	**-2.98%**	**11,694**	
					$16.99	$8.88	$775,360.39	1.34%		45,661	1.391%		8,879	
					$14.99	$7.82	$217,202.19	0.37%		14,481	0.441%		2,816	
	011348	**1750**	**SEAGRAMS VO 6 YR 1750ml**	**1**	**$27.32**	**$14.38**	**$963,968.43**	**1.66%**	**-1.40%**	**34,220**	**1.04%**	**-1.53%**	**6,654**	
					$29.99	$15.80	$605,611.87	1.05%		20,213	0.616%		3,930	
					$24.99	$13.14	$248,642.21	0.43%		9,942	0.303%		1,933	
					$26.99	$14.21	$109,714.35	0.19%		4,065	0.124%		790	
	011788	**1750**	**BLACK VELVET 1750ml**	**1**	**$17.32**	**$9.06**	**$894,078.86**	**1.54%**	**0.92%**	**50,914**	**1.55%**	**0.90%**	**9,900**	
					$18.99	$9.95	$478,250.73	0.83%		25,227	0.768%		4,905	
					$15.99	$8.35	$331,540.74	0.57%		20,726	0.631%		4,030	
					$16.99	$8.88	$84,287.39	0.15%		4,961	0.151%		965	
	012478	**1750**	**CANADIAN MIST PET 1750ml**	**1**	**$17.66**	**$9.24**	**$855,757.79**	**1.48%**	**-1.58%**	**49,121**	**1.50%**	**-0.34%**	**9,551**	
					$15.99	$8.35	$372,874.95	0.64%		23,305	0.710%		4,532	
					$18.99	$9.95	$363,261.33	0.63%		19,167	0.584%		3,727	
					$17.99	$9.42	$119,621.51	0.21%		6,649	0.203%		1,293	
	014199	**1750**	**PENDLETON CANADIAN WHISKY 1750ml**	**1**	**$46.57**	**$24.62**	**$688,989.22**	**1.19%**	**14.12%**	**14,733**	**0.45%**	**16.85%**	**2,865**	
					$48.99	$25.90	$305,977.38	0.53%		6,250	0.190%		1,215	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	014199				$43.99	$23.25	$201,346.68	0.35%		4,578	0.139%		890	
					$48.98	$25.90	$74,095.00	0.13%		1,514	0.046%		294	
					$43.92	$23.21	$68,822.64	0.12%		1,567	0.048%		305	
					$46.98	$24.84	$38,747.52	0.07%		824	0.025%		160	
	012308	**1750**	**CANADIAN HUNTER 1750ml**	**1**	**$14.99**	**$7.82**	**$684,334.57**	**1.18%**	**24.91%**	**47,243**	**1.44%**	**41.94%**	**9,186**	
					$12.99	$6.76	$350,790.12	0.61%		26,988	0.822%		5,248	
					$16.99	$8.88	$263,930.85	0.46%		15,615	0.476%		3,036	
					$14.99	$7.82	$69,613.60	0.12%		4,640	0.141%		902	
	013638	**1750**	**LORD CALVERT CANADIAN 1750ml**	**1**	**$18.32**	**$9.60**	**$665,659.85**	**1.15%**	**-11.28%**	**35,515**	**1.08%**	**-11.44%**	**6,906**	
					$19.99	$10.48	$389,362.84	0.67%		19,516	0.594%		3,795	
					$16.99	$8.89	$200,631.05	0.35%		11,795	0.359%		2,293	
					$17.99	$9.42	$75,665.96	0.13%		4,204	0.128%		817	
	012888	**1750**	**RICH & RARE CANADIAN PET 1750ml**	**1**	**$15.99**	**$8.35**	**$510,384.61**	**0.88%**	**2.34%**	**32,539**	**0.99%**	**8.44%**	**6,327**	
					$13.99	$7.29	$240,200.34	0.41%		17,166	0.523%		3,338	
					$17.99	$9.42	$223,429.51	0.39%		12,449	0.379%		2,421	
					$15.99	$8.35	$46,754.76	0.08%		2,924	0.089%		569	
	010628	**1750**	**CANADIAN CLUB WHISKY 1750ml**	**1**	**$26.74**	**$14.07**	**$501,937.36**	**0.87%**	**-8.12%**	**18,264**	**0.56%**	**-8.27%**	**3,551**	
					$28.99	$15.27	$274,510.23	0.47%		9,477	0.289%		1,843	
					$25.99	$13.67	$110,405.52	0.19%		4,248	0.129%		826	
					$24.99	$13.14	$68,697.51	0.12%		2,749	0.084%		535	
					$26.99	$14.21	$48,324.10	0.08%		1,790	0.055%		348	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	011588	1750	BLACK VELVET RESERVE 1750ml	1	$20.32	$10.66	$489,346.37	0.84%	6.06%	23,763	0.72%	6.42%	4,621	
					$21.99	$11.54	$258,344.49	0.45%		11,751	0.358%		2,285	
					$18.99	$9.95	$173,150.82	0.30%		9,118	0.278%		1,773	
					$19.99	$10.48	$57,851.06	0.10%		2,894	0.088%		563	
	012408	1750	CANADIAN LTD 1750ml	1	$14.99	$7.82	$277,089.99	0.48%	-12.85%	19,301	0.59%	-14.09%	3,753	
					$12.99	$6.76	$151,229.58	0.26%		11,642	0.355%		2,264	
					$16.99	$8.88	$97,394.40	0.17%		5,760	0.175%		1,120	
					$14.99	$7.82	$28,466.01	0.05%		1,899	0.058%		369	
	015248	1750	WINDSOR CANADIAN PET 1750ml	1	$16.99	$8.89	$121,469.86	0.21%	-12.37%	7,214	0.22%	-11.83%	1,403	
					$15.99	$8.36	$66,246.57	0.11%		4,143	0.126%		806	
					$17.99	$9.42	$55,223.29	0.10%		3,071	0.094%		597	
	011959	1750	CANADA HOUSE PET 1750ml	1	$15.99	$8.36	$69,140.76	0.12%	-16.96%	4,324	0.13%	-16.96%	841	
					$15.99	$8.36	$69,140.76	0.12%		4,324	0.132%		841	
	013978	1750	MONARCH CANADIAN 1750ml	1	$16.32	$8.53	$59,237.92	0.10%	-11.84%	3,608	0.11%	-10.97%	702	
					$15.99	$8.35	$25,376.13	0.04%		1,587	0.048%		309	
					$17.99	$9.42	$21,540.01	0.04%		1,199	0.037%		233	
					$14.99	$7.82	$12,321.78	0.02%		822	0.025%		160	
	011299	200	CROWN ROYAL 200ml	1	$9.49	$5.03	$130,202.80	0.22%	-7.53%	13,720	0.42%	-7.74%	305	
					$9.49	$5.03	$130,202.80	0.22%		13,720	0.418%		305	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	013633	200	LORD CALVERT CANADIAN 200ml	D	$4.04	$2.13	$157.56	0.00%	-91.35%	39	0.00%	-91.45%	1	
					$4.04	$2.13	$157.56	0.00%		39	0.001%		1	
	011294	375	CROWN ROYAL 375ml	1	$15.49	$8.21	$602,167.20	1.04%	-4.91%	39,080	1.19%	-7.64%	1,628	
					$14.99	$7.94	$339,883.26	0.59%		22,674	0.691%		945	
					$15.99	$8.47	$262,283.94	0.45%		16,406	0.500%		684	
	014194	375	PENDLETON CANADIAN WHISKY 375ml	1	$12.49	$6.56	$323,028.87	0.56%	7.56%	25,863	0.79%	7.56%	1,078	
					$12.49	$6.56	$323,028.87	0.56%		25,863	0.788%		1,078	
	012284	375	CANADIAN HOST 3 YR 375ml	1	$5.19	$2.72	$188,388.86	0.33%	-10.61%	35,394	1.08%	-10.38%	1,475	
					$5.39	$2.82	$158,638.48	0.27%		29,432	0.896%		1,226	
					$4.99	$2.61	$29,750.38	0.05%		5,962	0.182%		248	
	011774	375	BLACK VELVET 375ml	1	$5.85	$3.07	$178,653.15	0.31%	-0.54%	30,539	0.93%	-1.02%	1,272	
					$5.85	$3.07	$178,653.15	0.31%		30,539	0.930%		1,272	
	012464	375	CANADIAN MIST 375ml	1	$5.49	$2.88	$123,788.52	0.21%	-6.20%	22,548	0.69%	-6.20%	940	
					$5.49	$2.88	$123,788.52	0.21%		22,548	0.687%		940	
	013634	375	LORD CALVERT CANADIAN 375ml	1	$5.99	$3.15	$112,827.64	0.19%	-5.28%	18,836	0.57%	-6.88%	785	
					$5.99	$3.15	$112,827.64	0.19%		18,836	0.574%		785	
	011344	375	SEAGRAMS VO 6 YR 375ml	1	$8.49	$4.48	$110,471.88	0.19%	-18.99%	13,012	0.40%	-21.74%	542	
					$8.49	$4.48	$110,471.88	0.19%		13,012	0.396%		542	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	011296	750	CROWN ROYAL 750ml	1	$27.99	$14.81	$1,878,814.46	3.24%	-4.21%	67,354	2.05%	-5.79%	5,613	
					$29.99	$15.88	$853,298.94	1.48%		28,506	0.868%		2,376	
					$25.99	$13.75	$810,588.26	1.40%		31,174	0.949%		2,598	
					$27.99	$14.81	$214,927.26	0.37%		7,674	0.234%		640	
	014192	750	PENDLETON CANADIAN WHISKY 750ml	1	$25.98	$13.74	$831,689.50	1.44%	12.51%	31,890	0.97%	12.25%	2,658	
					$26.99	$14.28	$347,917.24	0.60%		12,896	0.393%		1,075	
					$26.95	$14.26	$255,216.50	0.44%		9,470	0.288%		789	
					$23.99	$12.68	$228,555.76	0.39%		9,524	0.290%		794	
	012286	750	CANADIAN HOST 3 YR 750ml	1	$6.81	$3.54	$288,947.12	0.50%	-22.30%	41,438	1.26%	-18.66%	3,453	
					$6.99	$3.64	$146,739.09	0.25%		20,991	0.639%		1,749	
					$7.49	$3.90	$99,879.15	0.17%		13,335	0.406%		1,111	
					$5.95	$3.09	$42,328.88	0.07%		7,112	0.217%		593	
	011776	750	BLACK VELVET 750ml	1	$7.99	$4.17	$247,239.25	0.43%	16.18%	30,329	0.92%	23.37%	2,527	
					$8.99	$4.70	$160,021.59	0.28%		17,844	0.543%		1,487	
					$6.98	$3.64	$87,217.66	0.15%		12,485	0.380%		1,040	
	011346	750	SEAGRAMS VO 6 YR 750ml	1	$13.49	$7.10	$227,447.91	0.39%	-15.94%	17,109	0.52%	-16.50%	1,426	
					$11.99	$6.30	$115,271.89	0.20%		9,611	0.293%		801	
					$14.99	$7.90	$112,176.02	0.19%		7,498	0.228%		625	
	012316	750	CANADIAN HUNTER PET 750ml	1	$7.32	$3.82	$217,855.65	0.38%	-13.00%	30,535	0.93%	-13.90%	2,545	
					$5.99	$3.11	$95,627.49	0.16%		15,951	0.486%		1,329	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	012316				$8.99	$4.70	$94,768.41	0.17%		10,659	0.325%		888	
					$6.99	$3.64	$27,459.75	0.05%		3,925	0.120%		327	
	011586	**750**	**BLACK VELVET RESERVE 750ml**	**1**	**$11.32**	**$5.94**	**$200,065.51**	**0.35%**	**4.88%**	**18,049**	**0.55%**	**4.93%**	**1,504**	
					$9.99	$5.23	$102,547.35	0.18%		10,265	0.313%		855	
					$12.99	$6.83	$77,395.47	0.13%		5,953	0.181%		496	
					$10.99	$5.77	$20,122.69	0.03%		1,831	0.056%		153	
	012885	**750**	**RICH & RARE CANADIAN PET 750ml**	**1**	**$7.59**	**$3.96**	**$197,304.07**	**0.34%**	**-8.49%**	**27,643**	**0.84%**	**-5.63%**	**2,304**	
					$5.99	$3.11	$57,749.71	0.10%		9,629	0.293%		802	
					$8.99	$4.70	$47,170.49	0.08%		5,251	0.160%		438	
					$6.49	$3.37	$46,809.43	0.08%		7,207	0.220%		601	
					$9.49	$4.97	$25,778.76	0.04%		2,724	0.083%		227	
					$6.99	$3.64	$19,795.68	0.03%		2,832	0.086%		236	
	010626	**750**	**CANADIAN CLUB WHISKY 750ml**	**1**	**$11.32**	**$5.95**	**$186,942.77**	**0.32%**	**27.00%**	**16,923**	**0.52%**	**39.83%**	**1,410**	
					$9.99	$5.24	$95,176.80	0.16%		9,520	0.290%		793	
					$12.99	$6.83	$69,373.32	0.12%		5,368	0.163%		447	
					$10.99	$5.77	$22,392.65	0.04%		2,035	0.062%		170	
	013542	**750**	**LEGACY CANADIAN WHISKY 750ml**	**1**	**$18.49**	**$9.68**	**$143,953.11**	**0.25%**	**114.32%**	**7,989**	**0.24%**	**147.17%**	**666**	
					$16.99	$8.88	$88,874.69	0.15%		5,231	0.159%		436	
					$19.99	$10.48	$55,078.42	0.10%		2,758	0.084%		230	
	011366	**750**	**CROWN ROYAL RESERVE 750ml**	**1**	**$47.66**	**$25.27**	**$141,101.03**	**0.24%**	**0.94%**	**2,997**	**0.09%**	**-1.37%**	**250**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	011366				$43.99	$23.32	$57,143.01	0.10%		1,299	0.040%		108	
					$48.99	$25.98	$45,315.75	0.08%		925	0.028%		77	
					$49.99	$26.52	$38,642.27	0.07%		773	0.024%		64	
	014208	**750**	**PENDLETON 1910 CANADIAN RYE 12 750ml**	**1**	**$38.22**	**$20.18**	**$139,639.45**	**0.24%**	**6.61%**	**3,643**	**0.11%**	**4.52%**	**304**	
					$39.99	$21.12	$59,864.67	0.10%		1,497	0.046%		125	
					$34.99	$18.46	$36,969.28	0.06%		1,056	0.032%		88	
					$39.95	$21.10	$29,447.10	0.05%		738	0.022%		62	
					$37.95	$20.03	$13,358.40	0.02%		352	0.011%		29	
	012476	**750**	**CANADIAN MIST PET 750ml**	**1**	**$9.99**	**$5.23**	**$128,631.24**	**0.22%**	**-14.68%**	**12,876**	**0.39%**	**-14.68%**	**1,073**	
					$9.99	$5.23	$128,631.24	0.22%		12,876	0.392%		1,073	
	010781	**750**	**CROWN ROYAL BOURBON MASH 750ml**	**L**	**$31.99**	**$16.94**	**$119,130.76**	**0.21%**	**100.00%**	**3,724**	**0.11%**	**100.00%**	**310**	
					$31.99	$16.94	$119,130.76	0.21%		3,724	0.113%		310	
	100639	**750**	**CROWN ROYAL W / NFL BAG 750ml**	**D**	**$29.99**	**$15.88**	**$114,561.80**	**0.20%**	**100.00%**	**3,820**	**0.12%**	**100.00%**	**318**	
					$29.99	$15.88	$114,561.80	0.20%		3,820	0.116%		318	
	013110	**750**	**8 SECONDS CANADIAN WHISKEY 750ml**	**1**	**$20.66**	**$10.84**	**$110,105.12**	**0.19%**	**12.84%**	**5,588**	**0.17%**	**19.29%**	**466**	
					$17.99	$9.42	$61,615.75	0.11%		3,425	0.104%		285	
					$22.99	$12.08	$38,645.06	0.07%		1,694	0.052%		141	
					$20.99	$11.01	$9,844.31	0.02%		469	0.014%		39	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	**010836**	**750**	**CROWN ROYAL BLACK 750ml**	**1**	**$32.99**	**$17.48**	**$110,007.76**	**0.19%**	**-24.66%**	**3,224**	**0.10%**	**-26.97%**	**269**	
					$34.99	$18.54	$88,686.64	0.15%		2,536	0.077%		211	
					$30.99	$16.41	$21,321.12	0.04%		688	0.021%		57	
	013647	**750**	**LORD CALVERT CANADIAN 750ml**	**1**	**$7.99**	**$4.18**	**$106,553.42**	**0.18%**	**-6.77%**	**12,258**	**0.37%**	**-3.72%**	**1,022**	
					$8.99	$4.71	$94,481.69	0.16%		10,531	0.321%		878	
					$6.99	$3.64	$12,071.73	0.02%		1,727	0.053%		144	
	011326	**750**	**SEAGRAMS VO GOLD 750ml**	**1**	**$17.49**	**$9.23**	**$94,287.75**	**0.16%**	**-11.90%**	**5,325**	**0.16%**	**-16.48%**	**444**	
					$18.99	$10.03	$57,801.54	0.10%		3,046	0.093%		254	
					$15.99	$8.43	$36,486.21	0.06%		2,279	0.069%		190	
	014210	**750**	**PENDLETON MIDNIGHT WHISKY 750ml**	**1**	**$33.99**	**$18.00**	**$93,438.51**	**0.16%**	**14.89%**	**2,749**	**0.08%**	**14.89%**	**229**	
					$33.99	$18.00	$93,438.51	0.16%		2,749	0.084%		229	
	010890	**750**	**FORTY CREEK CANADIAN WHISKY 750ml**	**1**	**$20.32**	**$10.73**	**$74,649.94**	**0.13%**	**-10.61%**	**3,606**	**0.11%**	**-10.78%**	**301**	
					$21.99	$11.62	$42,404.70	0.07%		1,930	0.059%		161	
					$18.99	$10.02	$24,609.06	0.04%		1,294	0.039%		108	
					$19.99	$10.55	$7,636.18	0.01%		382	0.012%		32	
	010632	**750**	**CANADIAN CLUB RESERVE 9YR TRIP 750ml**	**1**	**$16.99**	**$8.97**	**$73,650.04**	**0.13%**	**1.53%**	**4,213**	**0.13%**	**0.55%**	**351**	
					$18.99	$10.03	$36,137.97	0.06%		1,903	0.058%		159	
					$15.99	$8.43	$19,555.77	0.03%		1,223	0.037%		102	
					$16.99	$8.96	$9,684.30	0.02%		570	0.017%		48	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	010632				$16.00	$8.44	$8,272.00	0.01%		517	0.016%		43	
	010828	750	CROWN ROYAL RYE NRTHRN HRVST 750ml	1	$27.39	$14.50	$71,067.92	0.12%	-5.35%	2,608	0.08%	2.32%	217	
					$28.99	$15.35	$28,410.20	0.05%		980	0.030%		82	
					$25.99	$13.75	$16,841.52	0.03%		648	0.020%		54	
					$24.99	$13.22	$12,270.09	0.02%		491	0.015%		41	
					$26.99	$14.28	$10,067.27	0.02%		373	0.011%		31	
					$29.99	$15.88	$3,478.84	0.01%		116	0.004%		10	
	010826	750	CROWN ROYAL XO 750ml	L	$54.49	$28.91	$60,946.80	0.11%	-14.43%	1,120	0.03%	-16.46%	93	
					$53.99	$28.64	$34,661.58	0.06%		642	0.020%		54	
					$54.99	$29.18	$26,285.22	0.05%		478	0.015%		40	
	011285	750	CROWN ROYAL XR 750ml	1	$136.99	$72.72	$59,864.63	0.10%	11.36%	437	0.01%	10.70%	36	
					$136.99	$72.72	$59,864.63	0.10%		437	0.013%		36	
	010797	750	CROWN ROYAL HONEY 750ml	U	$29.99	$15.88	$53,472.17	0.09%	100.00%	1,783	0.05%	100.00%	149	
					$29.99	$15.88	$53,472.17	0.09%		1,783	0.054%		149	
	010835	750	CROWN ROYAL NOBLE BOURBON MASH 750ml	L	$59.99	$31.76	$50,211.63	0.09%	100.00%	837	0.03%	100.00%	70	
					$59.99	$31.76	$50,211.63	0.09%		837	0.025%		70	
	011936	750	CANADIAN LTD TRAVELER 750ml	1	$7.49	$3.90	$43,359.61	0.07%	-28.54%	5,789	0.18%	-28.61%	482	
					$7.49	$3.90	$43,359.61	0.07%		5,789	0.176%		482	
	086599	750	CROWN ROYAL TEXAS MESQUITE 750ml	U	$29.99	$15.88	$40,246.58	0.07%	100.00%	1,342	0.04%	100.00%	112	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	086599				$29.99	$15.88	$40,246.58	0.07%		1,342	0.041%		112	
	010839	750	CROWN ROYAL HAND SELECTED BARREL 750ml	L	$55.99	$29.71	$32,418.21	0.06%	-12.31%	579	0.02%	-12.95%	48	
					$55.99	$29.71	$32,418.21	0.06%		579	0.018%		48	
	012856	750	RICH RARE RESERVE 750ml	T	$11.99	$6.22	$17,013.81	0.03%	100.00%	1,419	0.04%	100.00%	118	
					$11.99	$6.22	$17,013.81	0.03%		1,419	0.043%		118	
	013640	750	LORD CALVERT BLACK 750ml	T	$12.99	$6.83	$16,055.64	0.03%	203.48%	1,236	0.04%	203.48%	103	
					$12.99	$6.83	$16,055.64	0.03%		1,236	0.038%		103	
	010900	750	FORTY CREEK DOUBLE BARREL 750ml	X	$54.99	$29.10	$10,723.05	0.02%	86.79%	195	0.01%	86.79%	16	
					$54.99	$29.10	$10,723.05	0.02%		195	0.006%		16	
	010880	750	FORTY CREEK COPPER POT WHISKY 750ml	T	$27.99	$14.81	$7,473.33	0.01%	-36.65%	267	0.01%	-36.65%	22	
					$27.99	$14.81	$7,473.33	0.01%		267	0.008%		22	
	010786	750	CROWN ROYAL NOBLE WINE FINISH 750ml	L	$60.64	$32.10	$4,487.36	0.01%	-88.03%	74	0.00%	-88.07%	6	
					$60.64	$32.10	$4,487.36	0.01%		74	0.002%		6	
	001435	750	PENDLETON 20 YR DIRECTOR'S RESERVE 750ml	A	$124.99	$66.26	$3,499.72	0.01%	-74.77%	28	0.00%	-74.77%	2	
					$124.99	$66.26	$3,499.72	0.01%		28	0.001%		2	
	909163	750	CARIBOU CROSSING SINGL BAR CNDN 750ml	L	$50.26	$26.43	$2,806.46	0.00%	-62.08%	56	0.00%	-62.07%	5	
					$49.99	$26.29	$2,149.57	0.00%		43	0.001%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWB WHISKEY - CANADIAN	**909163**				$50.53	$26.57	$656.89	0.00%		13	0.000%		1	
	010840	**750**	**CROWN ROYAL CORNERSTONE 750ml**	**U**	**$60.99**	**$32.29**	**$548.91**	**0.00%**	**-95.80%**	**9**	**0.00%**	**-95.85%**	**1**	
					$60.99	$32.29	$548.91	0.00%		9	0.000%		1	
	010812	**750**	**CROWN ROYAL MONARCH 75TH 750ml**	**L**					**100.00%**			**100.00%**	**0**	
	001437	**750**	**FORTY CREEK VAP W/THERMOS 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	Total						**$22,702,480.45**		**0.55%**	**1,269,150**		**-1.35%**	**159,726**	

Class Summary

AWB

Bottle Sales	1,269,150	**Gross Sales**	$22,702,480.45	**Total Items in Class**	75
% of Bottle Sales	2.54%	**% of Gross Sales**	4.90%	**Share/Item**	0.75

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWE WHISKEY - BLENDED														
	025607	**1000**	**SEAGRAMS 7 CROWN 1000ml**	**1**	**$13.37**	**$7.03**	**$799,590.60**	**7.62%**	**-0.15%**	**58,462**	**8.96%**	**-0.77%**	**6,496**	
					$15.99	$8.43	$341,941.84	3.26%		21,396	3.280%		2,377	
					$11.99	$6.30	$222,874.12	2.12%		18,588	2.850%		2,065	
					$12.49	$6.56	$133,446.66	1.27%		10,684	1.638%		1,187	
					$13.00	$6.84	$101,327.98	0.97%		7,794	1.195%		866	
	025608	**1750**	**SEAGRAMS 7 CROWN 1750ml**	**1**	**$22.32**	**$11.72**	**$1,738,608.52**	**16.57%**	**5.09%**	**74,048**	**11.35%**	**6.77%**	**14,398**	
					$24.99	$13.14	$1,100,243.28	10.49%		44,072	6.757%		8,570	
					$21.99	$11.55	$426,646.08	4.06%		19,392	2.973%		3,771	
					$19.99	$10.48	$211,719.16	2.02%		10,584	1.623%		2,058	
	023708	**1750**	**FLEISCHMANNS PREFERRED WHISKEY BL 1750ml**	**1**	**$13.99**	**$7.29**	**$134,506.60**	**1.28%**	**-14.73%**	**9,540**	**1.46%**	**-16.74%**	**1,855**	
					$14.99	$7.82	$79,312.09	0.76%		5,291	0.811%		1,029	
					$12.99	$6.76	$55,194.51	0.53%		4,249	0.651%		826	
	022788	**1750**	**JIM BEAMS EIGHT STAR 1750ml**	**1**	**$15.99**	**$8.36**	**$97,027.32**	**0.92%**	**-6.23%**	**6,068**	**0.93%**	**-7.80%**	**1,180**	
					$15.99	$8.36	$97,027.32	0.92%		6,068	0.930%		1,180	
	025603	**200**	**SEAGRAMS 7 CROWN 200ml**	**1**	**$4.49**	**$2.37**	**$124,507.70**	**1.19%**	**3.60%**	**27,730**	**4.25%**	**-2.73%**	**616**	
					$4.49	$2.37	$124,507.70	1.19%		27,730	4.252%		616	
	025604	**375**	**SEAGRAMS 7 CROWN 375ml**	**1**	**$6.99**	**$3.68**	**$312,299.22**	**2.98%**	**6.54%**	**44,678**	**6.85%**	**6.63%**	**1,862**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWE WHISKEY - BLENDED	025604				$6.99	$3.68	$312,299.22	2.98%		44,678	6.850%		1,862	
	027523	750	HIGH WEST CAMPFIRE BLENDED WHISKE 750ml	1	$64.99	$34.42	$426,464.38	4.06%	9.29%	6,562	1.01%	9.29%	547	
					$64.99	$34.42	$426,464.38	4.06%		6,562	1.006%		547	
	025606	750	SEAGRAMS 7 CROWN 750ml	1	$10.99	$5.77	$366,650.18	3.50%	-0.24%	31,082	4.77%	3.23%	2,590	
					$12.49	$6.57	$300,381.51	2.87%		24,099	3.695%		2,008	
					$9.49	$4.97	$66,268.67	0.63%		6,983	1.071%		582	
	027505	750	HIGH WEST BOURYE WHISKEY 750ml	L	$79.99	$42.39	$237,650.29	2.26%	37.69%	2,971	0.46%	37.97%	248	
					$79.99	$42.39	$237,650.29	2.26%		2,971	0.456%		248	
	027266	750	ROBBER'S ROOST LIGHT WHISKEY 750ml	1	$31.59	$20.72	$73,495.33	0.70%	155.01%	2,367	0.36%	154.13%	197	
					$30.99	$20.72	$27,643.08	0.26%		892	0.137%		74	
					$29.99	$20.05	$21,802.73	0.21%		727	0.111%		61	
					$30.99	$20.05	$9,668.88	0.09%		312	0.048%		26	
					$32.99	$22.06	$9,270.19	0.09%		281	0.043%		23	
					$32.99	$20.72	$5,110.45	0.05%		155	0.024%		13	
	027249	750	ALPINE SPUR WHISKEY 750ml	T	$37.75	$25.18	$33,182.25	0.32%	100.00%	879	0.13%	100.00%	73	
					$37.75	$25.18	$33,182.25	0.32%		879	0.135%		73	
	024570	750	LITTLE BOOK WHISKEY 750ml	A	$79.99	$42.40	$4,719.41	0.04%	-67.94%	59	0.01%	-67.94%	5	
					$79.99	$42.40	$4,719.41	0.04%		59	0.009%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWE WHISKEY - BLENDED	**026888**	**750**	**JACK DANIELS RED DOG SALOON 750ml**	**A**	**$26.13**	**$13.89**	**$945.44**	**0.01%**	**-5.90%**	**36**	**0.01%**	**-6.67%**	**3**	
					$26.27	$13.89	$919.45	0.01%		35	0.005%		3	
					$25.99	$13.89	$25.99	0.00%		1	0.000%		0	
	Total						**$4,349,647.24**		**6.10%**	**264,482**		**3.31%**	**30,070**	

Class Summary

AWE

Bottle Sales	264,482	**Gross Sales**	$4,349,647.24	**Total Items in Class**	13
% of Bottle Sales	0.53%	**% of Gross Sales**	0.94%	**Share/Item**	0.13

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE														
	026827	**1000**	**JACK DANIELS BLACK LABEL 1000ml**	**1**	**$28.32**	**$14.99**	**$2,534,189.18**	**3.90%**	**7.18%**	**88,238**	**3.17%**	**6.93%**	**9,804**	
					$29.99	$15.87	$1,467,769.61	2.26%		49,003	1.759%		5,445	
					$26.99	$14.28	$840,531.32	1.29%		31,156	1.118%		3,462	
					$27.99	$14.81	$225,888.25	0.35%		8,079	0.290%		898	
	019067	**1000**	**JIM BEAM 1000ml**	**1**	**$20.74**	**$10.96**	**$1,278,246.24**	**1.97%**	**20.70%**	**60,640**	**2.18%**	**23.99%**	**6,738**	
					$22.99	$12.15	$577,851.05	0.89%		25,159	0.903%		2,795	
					$18.99	$10.03	$328,910.80	0.51%		17,320	0.622%		1,924	
					$19.99	$10.56	$194,785.56	0.30%		9,744	0.350%		1,083	
					$20.99	$11.09	$176,698.83	0.27%		8,417	0.302%		935	
	022157	**1000**	**WILD TURKEY 101 1000ml**	**1**	**$31.66**	**$16.76**	**$341,818.76**	**0.53%**	**-2.13%**	**10,924**	**0.39%**	**-5.66%**	**1,214**	
					$29.99	$15.87	$165,154.93	0.25%		5,507	0.198%		612	
					$32.99	$17.47	$111,308.26	0.17%		3,374	0.121%		375	
					$31.99	$16.94	$65,355.57	0.10%		2,043	0.073%		227	
	017957	**1000**	**EVAN WILLIAMS BLACK LABEL 1000 ml**	**1**	**$16.49**	**$8.69**	**$317,218.13**	**0.49%**	**16.24%**	**19,237**	**0.69%**	**14.60%**	**2,137**	
					$16.49	$8.69	$317,218.13	0.49%		19,237	0.690%		2,137	
	016517	**1000**	**ANCIENT AGE 1000ml**	**1**	**$13.99**	**$7.36**	**$142,180.37**	**0.22%**	**-13.11%**	**10,163**	**0.36%**	**-14.58%**	**1,129**	
					$13.99	$7.36	$142,180.37	0.22%		10,163	0.365%		1,129	
	027117	**1000**	**WILD TURKEY 101 RYE 1000ml**	**1**	**$32.49**	**$17.13**	**$43,637.11**	**0.07%**	**-1.94%**	**1,289**	**0.05%**	**-0.08%**	**143**	
					$34.99	$18.46	$34,850.04	0.05%		996	0.036%		111	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	027117				$29.99	$15.80	$8,787.07	0.01%		293	0.011%		33	
	000804	1000	JACK DANIELS SINATRA 1000ml	L	$159.95	$84.93	$7,997.50	0.01%	23.81%	50	0.00%	23.81%	6	
					$159.95	$84.93	$7,997.50	0.01%		50	0.002%		6	
	026881	1000	JACK DANIELS 150TH ANNIVERSARY 1000 ml	A					100.00%			100.00%	0	
	026828	1750	JACK DANIELS BLACK LABEL 1750ml	1	$48.49	$25.64	$2,169,350.56	3.34%	-0.22%	43,944	1.58%	-2.16%	8,545	
					$49.99	$26.44	$1,740,291.85	2.68%		34,815	1.249%		6,770	
					$46.99	$24.84	$429,058.71	0.66%		9,129	0.328%		1,775	
	017958	1750	EVAN WILLIAMS BLACK LABEL 1750ml	1	$26.32	$13.85	$1,430,534.30	2.20%	6.96%	53,570	1.92%	6.78%	10,416	
					$27.99	$14.73	$806,123.82	1.24%		28,818	1.034%		5,604	
					$24.99	$13.14	$475,567.74	0.73%		19,026	0.683%		3,700	
					$25.99	$13.67	$148,842.74	0.23%		5,726	0.205%		1,113	
	019068	1750	JIM BEAM 1750ml	1	$37.49	$19.79	$1,267,866.02	1.95%	-6.82%	32,744	1.18%	-9.32%	6,367	
					$39.99	$21.12	$845,707.86	1.30%		21,160	0.759%		4,114	
					$34.99	$18.46	$167,877.03	0.26%		4,797	0.172%		933	
					$36.99	$19.53	$134,308.71	0.21%		3,629	0.130%		706	
					$37.99	$20.06	$119,972.42	0.18%		3,158	0.113%		614	
	019478	1750	MAKERS MARK 1750ml	1	$57.49	$30.43	$511,096.14	0.79%	10.73%	8,802	0.32%	11.64%	1,712	
					$59.99	$31.76	$325,939.80	0.50%		5,436	0.195%		1,057	
					$54.99	$29.10	$185,156.34	0.28%		3,366	0.121%		655	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	**016518**	**1750**	**ANCIENT AGE 1750ml**	**1**	**$22.95**	**$12.05**	**$504,188.55**	**0.78%**	**-0.86%**	**21,969**	**0.79%**	**-2.80%**	**4,272**	
					$22.95	$12.05	$504,188.55	0.78%		21,969	0.788%		4,272	
	017088	**1750**	**BULLEIT BOURBON FRONTIER WHISKEY 1750ml**	**1**	**$56.24**	**$29.77**	**$442,583.21**	**0.68%**	**-9.19%**	**7,779**	**0.28%**	**-13.65%**	**1,513**	
					$57.99	$30.70	$195,310.32	0.30%		3,368	0.121%		655	
					$54.99	$29.10	$110,333.94	0.17%		2,006	0.072%		390	
					$58.99	$31.23	$93,381.17	0.14%		1,583	0.057%		308	
					$52.99	$28.04	$43,557.78	0.07%		822	0.029%		160	
	020248	**1750**	**OLD CROW PET 1750ml**	**1**	**$18.99**	**$9.95**	**$369,963.18**	**0.57%**	**-4.73%**	**19,482**	**0.70%**	**-4.73%**	**3,788**	
					$18.99	$9.95	$369,963.18	0.57%		19,482	0.699%		3,788	
	022158	**1750**	**WILD TURKEY 101 1750ml**	**1**	**$48.99**	**$25.90**	**$323,371.73**	**0.50%**	**6.40%**	**6,527**	**0.23%**	**3.89%**	**1,269**	
					$50.99	$26.97	$124,823.52	0.19%		2,448	0.088%		476	
					$49.99	$26.44	$71,935.61	0.11%		1,439	0.052%		280	
					$47.99	$25.37	$70,209.37	0.11%		1,463	0.053%		284	
					$46.99	$24.84	$29,556.71	0.05%		629	0.023%		122	
					$48.99	$25.90	$26,846.52	0.04%		548	0.020%		107	
	018198	**1750**	**EZRA BROOKS BOURBON 1750ml**	**1**	**$26.99**	**$14.21**	**$264,571.23**	**0.41%**	**28.08%**	**9,777**	**0.35%**	**22.02%**	**1,901**	
					$28.99	$15.27	$69,112.16	0.11%		2,384	0.086%		464	
					$27.99	$14.74	$68,043.69	0.10%		2,431	0.087%		473	
					$24.99	$13.14	$65,173.92	0.10%		2,608	0.094%		507	
					$25.99	$13.67	$33,916.95	0.05%		1,305	0.047%		254	
					$26.99	$14.21	$28,324.51	0.04%		1,049	0.038%		204	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	**021598**	**1750**	**TEN HIGH 1750ml**	**1**	**$17.49**	**$9.15**	**$238,152.06**	**0.37%**	**21.65%**	**13,294**	**0.48%**	**18.59%**	**2,585**	
					$17.99	$9.42	$130,301.57	0.20%		7,243	0.260%		1,408	
					$18.99	$9.95	$61,682.39	0.10%		3,261	0.117%		634	
					$16.99	$8.88	$25,518.98	0.04%		1,502	0.054%		292	
					$15.99	$8.35	$20,649.12	0.03%		1,288	0.046%		250	
	026589	**1750**	**GENTLEMAN JACK 1750ml**	**1**	**$61.49**	**$32.56**	**$165,678.28**	**0.25%**	**9.19%**	**2,672**	**0.10%**	**9.20%**	**520**	
					$62.99	$33.35	$113,067.05	0.17%		1,795	0.064%		349	
					$59.99	$31.76	$52,611.23	0.08%		877	0.031%		171	
	017830	**1750**	**EARLY TIMES 1750ml**	**1**	**$21.99**	**$11.55**	**$109,539.44**	**0.17%**	**-19.74%**	**4,856**	**0.17%**	**-19.75%**	**944**	
					$22.99	$12.08	$87,499.94	0.13%		3,806	0.137%		740	
					$20.99	$11.01	$22,039.50	0.03%		1,050	0.038%		204	
	022207	**1750**	**WOODFORD RESERVE DISTILLER SELEC 1750 ml**	**L**	**$66.99**	**$35.48**	**$104,437.41**	**0.16%**	**316.19%**	**1,559**	**0.06%**	**316.19%**	**303**	
					$66.99	$35.48	$104,437.41	0.16%		1,559	0.056%		303	
	019228	**1750**	**KNOB CREEK STRAIGHT BOURBON 1750 ml**	**1**	**$62.99**	**$33.36**	**$94,296.03**	**0.14%**	**795.82%**	**1,492**	**0.05%**	**798.25%**	**290**	
					$62.99	$33.36	$94,296.03	0.14%		1,492	0.054%		290	
	016098	**1750**	**EVAN WILLIAMS BOTTLED IN BOND 1750 ml**	**1**	**$31.99**	**$16.86**	**$65,739.45**	**0.10%**	**100.00%**	**2,055**	**0.07%**	**100.00%**	**400**	
					$31.99	$16.86	$65,739.45	0.10%		2,055	0.074%		400	
	022213	**1750**	**WOODFORD RESERVE BOURBON 1750 ml**	**U**					**100.00%**			**100.00%**	**0**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	026823	200	JACK DANIELS BLACK LABEL 200ml	1	$7.99	$4.23	$140,775.81	0.22%	3.74%	17,619	0.63%	3.74%	392	
					$7.99	$4.23	$140,775.81	0.22%		17,619	0.632%		392	
	019063	200	JIM BEAM 200ml	1	$6.49	$3.43	$113,490.63	0.17%	0.14%	17,487	0.63%	0.14%	389	
					$6.49	$3.43	$113,490.63	0.17%		17,487	0.628%		389	
	026820	375	JACK DANIELS BLACK LABEL 375ml	1	$14.99	$7.93	$547,464.78	0.84%	-3.72%	36,522	1.31%	-5.78%	1,522	
					$14.99	$7.93	$547,464.78	0.84%		36,522	1.311%		1,522	
	019064	375	JIM BEAM 375ml	1	$10.99	$5.81	$376,814.13	0.58%	-0.34%	34,287	1.23%	-0.34%	1,429	
					$10.99	$5.81	$376,814.13	0.58%		34,287	1.230%		1,429	
	019475	375	MAKERS MARK 375ml	1	$14.99	$7.90	$235,402.96	0.36%	4.64%	15,704	0.56%	7.40%	654	
					$14.99	$7.90	$235,402.96	0.36%		15,704	0.564%		654	
	018603	375	HIGH WEST AMERICAN PRAIRIE WHISKEY 375ml	1	$19.99	$10.55	$229,765.06	0.35%	18.91%	11,494	0.41%	25.47%	479	
					$19.99	$10.55	$229,765.06	0.35%		11,494	0.412%		479	
	017085	375	BULLEIT BOURBON FRONTIER WHISKEY 375ml	1	$15.49	$8.17	$228,815.17	0.35%	0.28%	14,883	0.53%	-2.26%	620	
					$14.99	$7.90	$137,368.36	0.21%		9,164	0.329%		382	
					$15.99	$8.43	$91,446.81	0.14%		5,719	0.205%		238	
	018194	375	EZRA BROOKS BOURBON 375ml	1	$6.49	$3.41	$172,536.65	0.27%	23.11%	26,585	0.95%	21.45%	1,108	
					$6.49	$3.41	$172,536.65	0.27%		26,585	0.954%		1,108	
	026585	375	GENTLEMAN JACK 375ml	1	$16.49	$8.69	$160,084.92	0.25%	2.61%	9,708	0.35%	2.61%	405	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	026585				$16.49	$8.69	$160,084.92	0.25%		9,708	0.348%		405	
	022155	375	WILD TURKEY 101 (ROUND) 375ml	1	$15.49	$8.16	$123,080.98	0.19%	14.58%	8,102	0.29%	9.52%	338	
					$14.99	$7.89	$96,625.54	0.15%		6,446	0.231%		269	
					$15.99	$8.43	$26,455.44	0.04%		1,656	0.059%		69	
	100486	375	JD/GJ/JDSB FAMILY OF BRANDS 375ml	D	$49.99	$26.36	$16,346.73	0.03%	100.00%	327	0.01%	100.00%	14	
					$49.99	$26.36	$16,346.73	0.03%		327	0.012%		14	
	018660	375	HUDSON BABY BOURBON 375ml	U	$39.99	$21.19	$3,359.16	0.01%	6.49%	84	0.00%	6.49%	4	
					$39.99	$21.19	$3,359.16	0.01%		84	0.003%		4	
	026826	750	JACK DANIELS BLACK LABEL 750ml	1	$23.99	$12.68	$1,783,232.37	2.74%	1.20%	72,363	2.60%	0.45%	6,030	
					$25.99	$13.74	$921,737.19	1.42%		35,481	1.273%		2,957	
					$23.99	$12.68	$600,661.78	0.92%		25,022	0.898%		2,085	
					$21.99	$11.62	$260,833.40	0.40%		11,860	0.426%		988	
	017086	750	BULLEIT BOURBON FRONTIER WHISK 750ml	1	$27.49	$14.55	$1,292,206.64	1.99%	2.22%	46,236	1.66%	2.23%	3,853	
					$29.99	$15.88	$663,267.70	1.02%		22,130	0.794%		1,844	
					$24.99	$13.22	$336,500.40	0.52%		13,460	0.483%		1,122	
					$26.99	$14.28	$152,184.63	0.23%		5,637	0.202%		470	
					$27.99	$14.81	$140,253.91	0.22%		5,009	0.180%		417	
	019476	750	MAKERS MARK 750ml	1	$27.39	$14.50	$1,230,380.77	1.89%	-2.08%	43,490	1.56%	-0.03%	3,624	
					$29.99	$15.88	$671,025.63	1.03%		22,390	0.803%		1,866	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	019476				$24.99	$13.22	$183,681.56	0.28%		7,344	0.264%		612	
					$26.99	$14.28	$155,672.33	0.24%		5,767	0.207%		481	
					$27.99	$14.81	$119,413.36	0.18%		4,264	0.153%		355	
					$27.00	$14.29	$100,587.89	0.15%		3,725	0.134%		310	
	018604	**750**	**HIGH WEST AMERICAN PRAIRIE BOURBO 750ml**	**1**	**$34.99**	**$18.46**	**$987,977.64**	**1.52%**	**10.81%**	**28,236**	**1.01%**	**12.83%**	**2,353**	
					$34.99	$18.46	$987,977.64	1.52%		28,236	1.013%		2,353	
	019066	**750**	**JIM BEAM 750ml**	**1**	**$18.32**	**$9.67**	**$826,988.03**	**1.27%**	**-0.61%**	**44,897**	**1.61%**	**-1.66%**	**3,741**	
					$19.99	$10.56	$395,027.94	0.61%		19,806	0.711%		1,651	
					$16.99	$8.96	$332,655.26	0.51%		19,574	0.702%		1,631	
					$17.99	$9.49	$99,304.83	0.15%		5,517	0.198%		460	
	017956	**750**	**EVAN WILLIAMS BLACK LABEL 750ml**	**1**	**$12.99**	**$6.83**	**$445,246.34**	**0.68%**	**-5.73%**	**33,763**	**1.21%**	**-5.05%**	**2,814**	
					$14.99	$7.89	$131,165.29	0.20%		8,759	0.314%		730	
					$13.99	$7.36	$119,915.12	0.18%		8,588	0.308%		716	
					$10.99	$5.77	$72,883.78	0.11%		6,622	0.238%		552	
					$11.99	$6.30	$72,074.97	0.11%		6,003	0.215%		500	
					$12.98	$6.83	$49,207.18	0.08%		3,791	0.136%		316	
	026586	**750**	**GENTLEMAN JACK 750ml**	**1**	**$30.66**	**$16.23**	**$406,868.18**	**0.63%**	**1.05%**	**13,082**	**0.47%**	**0.79%**	**1,090**	
					$32.49	$17.20	$221,056.92	0.34%		6,808	0.244%		567	
					$29.49	$15.61	$141,803.43	0.22%		4,807	0.173%		401	
					$29.99	$15.87	$44,007.83	0.07%		1,467	0.053%		122	
	022156	**750**	**WILD TURKEY 101 750ml**	**1**	**$25.99**	**$13.74**	**$326,703.43**	**0.50%**	**-7.77%**	**12,457**	**0.45%**	**-12.38%**	**1,038**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	022156				$27.99	$14.81	$105,232.28	0.16%		3,772	0.135%		314	
					$24.99	$13.21	$81,767.28	0.13%		3,272	0.117%		273	
					$26.99	$14.28	$65,963.56	0.10%		2,444	0.088%		204	
					$23.99	$12.68	$41,538.70	0.06%		1,730	0.062%		144	
					$25.99	$13.74	$32,201.61	0.05%		1,239	0.044%		103	
	027037	**750**	**GEORGE DICKEL RYE WHISKY 750ml**	**1**	**$20.32**	**$10.74**	**$312,099.83**	**0.48%**	**-2.23%**	**14,917**	**0.54%**	**-5.41%**	**1,243**	
					$21.99	$11.62	$176,677.63	0.27%		8,037	0.288%		670	
					$19.99	$10.56	$95,182.39	0.15%		4,761	0.171%		397	
					$18.99	$10.03	$40,239.81	0.06%		2,119	0.076%		177	
	018046	**750**	**EVAN WILLIAMS GREEN LABEL 750ml**	**1**	**$10.99**	**$5.77**	**$305,642.89**	**0.47%**	**-11.14%**	**27,811**	**1.00%**	**-15.11%**	**2,318**	
					$10.99	$5.77	$305,642.89	0.47%		27,811	0.998%		2,318	
	018196	**750**	**EZRA BROOKS BOURBON 750ml**	**1**	**$13.49**	**$7.10**	**$264,373.15**	**0.41%**	**-13.24%**	**19,885**	**0.71%**	**-22.20%**	**1,657**	
					$11.99	$6.30	$113,674.20	0.17%		9,480	0.340%		790	
					$14.99	$7.89	$109,166.02	0.17%		7,298	0.262%		608	
					$12.99	$6.83	$25,206.60	0.04%		1,940	0.070%		162	
					$13.99	$7.37	$16,326.33	0.03%		1,167	0.042%		97	
	018856	**750**	**LARCENY BOURBON 750ml**	**1**	**$25.49**	**$13.41**	**$243,307.56**	**0.37%**	**193.97%**	**9,444**	**0.34%**	**209.10%**	**787**	
					$26.99	$14.20	$150,400.28	0.23%		5,572	0.200%		464	
					$23.99	$12.61	$92,907.28	0.14%		3,872	0.139%		323	
	016096	**750**	**EVAN WILLIAMS BIB WHITE LABEL 750ml**	**1**	**$14.99**	**$7.90**	**$238,504.47**	**0.37%**	**23.81%**	**15,953**	**0.57%**	**20.00%**	**1,329**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	016096				$15.99	$8.43	$122,835.15	0.19%		7,685	0.276%		640	
					$13.99	$7.36	$115,669.32	0.18%		8,268	0.297%		689	
	019486	**750**	**MAKERS MARK 46 750ml**	**1**	**$37.49**	**$19.79**	**$194,928.53**	**0.30%**	**3.23%**	**5,147**	**0.18%**	**4.45%**	**429**	
					$39.99	$21.12	$93,491.62	0.14%		2,338	0.084%		195	
					$34.99	$18.46	$55,354.18	0.09%		1,582	0.057%		132	
					$37.99	$20.06	$26,441.04	0.04%		696	0.025%		58	
					$36.99	$19.53	$19,641.69	0.03%		531	0.019%		44	
	022121	**750**	**WILD TURKEY 81 750ml**	**1**	**$20.74**	**$10.95**	**$192,550.79**	**0.30%**	**21.54%**	**9,121**	**0.33%**	**23.95%**	**760**	
					$22.99	$12.15	$85,027.00	0.13%		3,700	0.133%		308	
					$19.99	$10.55	$58,590.69	0.09%		2,931	0.105%		244	
					$18.99	$10.02	$31,637.34	0.05%		1,666	0.060%		139	
					$20.99	$11.09	$17,295.76	0.03%		824	0.030%		69	
	019026	**750**	**JIM BEAM BLACK 750ml**	**1**	**$23.32**	**$12.33**	**$188,926.90**	**0.29%**	**14.66%**	**8,110**	**0.29%**	**15.37%**	**676**	
					$21.99	$11.62	$86,710.59	0.13%		3,941	0.141%		328	
					$24.99	$13.22	$80,950.56	0.12%		3,244	0.116%		270	
					$22.99	$12.15	$21,265.75	0.03%		925	0.033%		77	
	021480	**750**	**BENCHMARK BOURBON NO 8 750ml**	**L**	**$12.49**	**$6.56**	**$177,308.04**	**0.27%**	**10.43%**	**14,196**	**0.51%**	**8.15%**	**1,183**	
					$12.49	$6.56	$177,308.04	0.27%		14,196	0.509%		1,183	
	019112	**750**	**JIM BEAM DEVILS CUT 750ml**	**1**	**$23.32**	**$12.33**	**$164,718.71**	**0.25%**	**-11.87%**	**7,029**	**0.25%**	**-11.57%**	**586**	
					$24.99	$13.22	$77,666.90	0.12%		3,110	0.112%		259	
					$21.99	$11.62	$67,941.12	0.10%		3,088	0.111%		257	
					$22.99	$12.15	$19,110.69	0.03%		831	0.030%		69	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	**026606**	**750**	**GEORGE DICKEL #8 750ml**	**1**	**$20.32**	**$10.74**	**$155,469.41**	**0.24%**	**-1.27%**	**7,459**	**0.27%**	**-3.51%**	**622**	
					$21.99	$11.62	$82,410.52	0.13%		3,748	0.135%		312	
					$19.99	$10.56	$51,654.16	0.08%		2,584	0.093%		215	
					$18.99	$10.03	$21,404.73	0.03%		1,127	0.040%		94	
	027048	**750**	**KNOB CREEK RYE WHISKEY 750ml**	**1**	**$32.32**	**$17.04**	**$144,098.60**	**0.22%**	**7.00%**	**4,340**	**0.16%**	**8.36%**	**362**	
					$34.99	$18.46	$82,118.53	0.13%		2,347	0.084%		196	
					$31.99	$16.87	$35,348.95	0.05%		1,105	0.040%		92	
					$29.99	$15.80	$26,631.12	0.04%		888	0.032%		74	
	016396	**750**	**OLD FORESTER SIGNATURE BOURBON 750ml**	**1**	**$23.99**	**$12.68**	**$140,647.43**	**0.22%**	**28.32%**	**5,657**	**0.20%**	**26.76%**	**471**	
					$25.99	$13.74	$87,690.26	0.13%		3,374	0.121%		281	
					$23.99	$12.68	$32,562.43	0.05%		1,357	0.049%		113	
					$21.99	$11.62	$20,394.74	0.03%		926	0.033%		77	
	021206	**750**	**REBEL YELL BOURBON 750ml**	**1**	**$17.32**	**$9.14**	**$121,812.65**	**0.19%**	**7.80%**	**7,035**	**0.25%**	**7.80%**	**586**	
					$15.99	$8.43	$54,595.86	0.08%		3,414	0.123%		285	
					$18.99	$10.03	$53,855.64	0.08%		2,836	0.102%		236	
					$16.99	$8.96	$13,361.15	0.02%		785	0.028%		65	
	020246	**750**	**OLD CROW 750ml**	**1**	**$8.99**	**$4.71**	**$116,914.95**	**0.18%**	**-6.63%**	**13,005**	**0.47%**	**-6.63%**	**1,084**	
					$8.99	$4.71	$116,914.95	0.18%		13,005	0.467%		1,084	
	027878	**750**	**SUGAR HOUSE BOURBON WHISKEY 750ml**	**1**	**$39.99**	**$26.76**	**$115,971.00**	**0.18%**	**78.43%**	**2,900**	**0.10%**	**78.43%**	**242**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	027878				$39.99	$26.76	$115,971.00	0.18%		2,900	0.104%		242	
	027056	750	JIM BEAM RYE 4YR 750ml	1	$20.32	$10.74	$98,438.25	0.15%	10.48%	4,875	0.17%	12.54%	406	
					$18.99	$10.03	$48,747.33	0.07%		2,567	0.092%		214	
					$21.99	$11.62	$39,184.17	0.06%		1,783	0.064%		149	
					$19.99	$10.56	$10,506.75	0.02%		525	0.019%		44	
	027102	750	TEMPLETON 4YR RYE WHISKEY 750ml	1	$32.49	$16.93	$97,954.25	0.15%	31.60%	3,075	0.11%	41.10%	256	
					$34.99	$18.26	$30,366.32	0.05%		868	0.031%		72	
					$29.99	$15.60	$29,090.30	0.04%		970	0.035%		81	
					$29.99	$18.26	$28,700.43	0.04%		957	0.034%		80	
					$34.99	$15.60	$9,797.20	0.02%		280	0.010%		23	
	021596	750	TEN HIGH 750ml	1	$8.16	$4.26	$72,226.97	0.11%	-4.46%	8,653	0.31%	-6.13%	721	
					$8.49	$4.44	$36,498.51	0.06%		4,299	0.154%		358	
					$8.99	$4.70	$23,832.41	0.04%		2,659	0.095%		222	
					$6.99	$3.64	$11,896.05	0.02%		1,695	0.061%		141	
	016516	750	ANCIENT AGE 750ml	1	$12.99	$6.83	$59,805.96	0.09%	-35.03%	4,604	0.17%	-37.78%	384	
					$12.99	$6.83	$59,805.96	0.09%		4,604	0.165%		384	
	100520	750	BULLEIT BOURBON W/ GIFT BAG 750ml	D	$29.99	$15.88	$54,551.81	0.08%	100.00%	1,819	0.07%	100.00%	152	
					$29.99	$15.88	$54,551.81	0.08%		1,819	0.065%		152	
	017090	750	BULLEIT BOURBON 10YR 750ml	L	$50.99	$27.05	$44,157.34	0.07%	-23.50%	866	0.03%	-24.23%	72	
					$50.99	$27.05	$44,157.34	0.07%		866	0.031%		72	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	**018788**	**750**	**I. W. HARPER BOURBON 750ml**	**D**	**$27.72**	**$19.07**	**$42,506.40**	**0.07%**	**148.72%**	**1,940**	**0.07%**	**303.77%**	**162**	
					$19.44	$19.07	$29,023.92	0.04%		1,493	0.054%		124	
					$27.72	$19.07	$8,731.80	0.01%		315	0.011%		26	
					$35.99	$19.07	$4,750.68	0.01%		132	0.005%		11	
	019826	**750**	**MEDLEY BROTHERS KENTUCKY BOURBON 750ml**	**D**	**$15.40**	**$10.55**	**$42,481.32**	**0.07%**	**-11.04%**	**2,412**	**0.09%**	**1.79%**	**201**	
					$19.99	$10.55	$35,742.12	0.05%		1,788	0.064%		149	
					$10.80	$10.55	$6,739.20	0.01%		624	0.022%		52	
	949498	**750**	**WHISTLEPIG RYE WHISKEY 10YR 750ml**	**L**	**$81.92**	**$43.42**	**$36,776.99**	**0.06%**	**-11.70%**	**453**	**0.02%**	**-12.50%**	**38**	
					$80.85	$42.85	$30,884.70	0.05%		382	0.014%		32	
					$82.99	$43.99	$5,892.29	0.01%		71	0.003%		6	
	022205	**750**	**WILD TURKEY RARE BREED 750ml**	**L**	**$39.99**	**$21.12**	**$35,946.21**	**0.06%**	**106.39%**	**879**	**0.03%**	**103.23%**	**73**	
					$44.99	$23.78	$22,045.10	0.03%		490	0.018%		41	
					$34.99	$18.46	$11,581.69	0.02%		331	0.012%		28	
					$39.99	$21.12	$2,319.42	0.00%		58	0.002%		5	
	019009	**750**	**JEFFERSON'S SMALL BATCH BOURBON 750ml**	**T**	**$36.99**	**$19.53**	**$34,437.69**	**0.05%**	**17572.18 %**	**931**	**0.03%**	**16616.67 %**	**78**	
					$36.99	$19.53	$34,437.69	0.05%		931	0.033%		78	
	020376	**750**	**OLD FORESTER 1920 PROHIBITION 750ml**	**L**	**$60.63**	**$32.10**	**$26,919.72**	**0.04%**	**76.89%**	**444**	**0.02%**	**76.40%**	**37**	
					$60.63	$32.10	$26,919.72	0.04%		444	0.016%		37	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	**019481**	**750**	**MAKER'S MARK CASK STRENGTH 750ml**	**L**	**$60.30**	**$31.92**	**$26,710.87**	**0.04%**	**-41.03%**	**445**	**0.02%**	**-40.72%**	**37**	
					$59.95	$31.74	$23,800.15	0.04%		397	0.014%		33	
					$60.64	$32.10	$2,910.72	0.00%		48	0.002%		4	
	000434	**750**	**JIM BEAM W/ROCKS GLASSES 750ml**	**D**	**$17.70**	**$10.48**	**$24,337.61**	**0.04%**	**30.98%**	**1,223**	**0.04%**	**31.58%**	**102**	
					$19.99	$10.48	$23,968.01	0.04%		1,199	0.043%		100	
					$15.40	$10.48	$369.60	0.00%		24	0.001%		2	
	027101	**750**	**E H TAYLOR STRAIGHT RYE 750ml**	**A**	**$69.99**	**$37.08**	**$23,446.65**	**0.04%**	**78.84%**	**335**	**0.01%**	**78.84%**	**28**	
					$69.99	$37.08	$23,446.65	0.04%		335	0.012%		28	
	950838	**750**	**2 BAR BOURBON 750ml**	**L**	**$45.13**	**$29.81**	**$23,313.95**	**0.04%**	**26.91%**	**518**	**0.02%**	**28.64%**	**43**	
					$44.99	$29.72	$17,321.15	0.03%		385	0.014%		32	
					$44.80	$29.59	$4,032.00	0.01%		90	0.003%		8	
					$45.60	$30.13	$1,960.80	0.00%		43	0.002%		4	
	086937	**750**	**TRAILS END BOURBON 750ml**	**L**	**$39.95**	**$21.10**	**$22,531.80**	**0.03%**	**17.51%**	**564**	**0.02%**	**31.68%**	**47**	
					$39.95	$21.10	$22,531.80	0.03%		564	0.020%		47	
	027114	**750**	**PIKESVILLE RYE 110 WHISKEY 750ml**	**A**	**$50.52**	**$26.72**	**$21,218.40**	**0.03%**	**-4.53%**	**420**	**0.02%**	**-5.15%**	**35**	
					$50.52	$26.72	$21,218.40	0.03%		420	0.015%		35	
	016416	**750**	**OLD GRAND DAD 4YR BIB 750ml**	**T**	**$24.99**	**$13.22**	**$20,716.71**	**0.03%**	**7358.33%**	**829**	**0.03%**	**7358.33%**	**69**	
					$24.99	$13.22	$20,591.76	0.03%		824	0.030%		69	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	016416				$24.99	$13.21	$124.95	0.00%		5	0.000%		0	
	022102	750	WILD TURKEY LONGBRANCH 750ml	T	$39.99	$21.12	$20,674.83	0.03%	100.00%	517	0.02%	100.00%	43	
					$39.99	$21.12	$20,674.83	0.03%		517	0.019%		43	
	019118	750	JIM BEAM DISTILLER'S CUT 750ml	X	$23.99	$12.69	$19,743.77	0.03%	369.23%	823	0.03%	369.23%	69	
					$23.99	$12.69	$19,743.77	0.03%		823	0.030%		69	
	019006	750	JEFFERSON'S RESERVE BOURBON 750ml	L	$59.99	$31.76	$19,256.79	0.03%	5728.46%	321	0.01%	5300.00%	27	
					$59.99	$31.76	$19,256.79	0.03%		321	0.012%		27	
	027116	750	WILD TURKEY RYE 750ml	L	$25.10	$13.28	$19,146.75	0.03%	-11.82%	765	0.03%	-11.47%	64	
					$24.95	$13.19	$14,298.75	0.02%		573	0.021%		48	
					$25.25	$13.36	$4,848.00	0.01%		192	0.007%		16	
	100414	750	JD TENNESSE HONEY W/ STIR STICK 750ml	D	$23.99	$12.61	$17,680.63	0.03%	100.00%	737	0.03%	100.00%	61	
					$23.99	$12.61	$17,680.63	0.03%		737	0.026%		61	
	018661	750	HUDSON BABY BOURBON 750ml	L	$49.99	$26.44	$16,596.68	0.03%	100.00%	332	0.01%	100.00%	28	
					$49.99	$26.44	$16,596.68	0.03%		332	0.012%		28	
	023056	750	BRECKENRIDGE WHISKEY 750ml	T	$49.12	$25.98	$16,110.93	0.02%	2710.72%	357	0.01%	3208.33%	30	
					$44.99	$23.78	$15,791.49	0.02%		351	0.013%		29	
					$53.24	$28.17	$319.44	0.00%		6	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	020375	750	OLD FORESTER STATESMAN 750ml	L	$54.99	$29.10	$15,122.25	0.02%	100.00%	275	0.01%	100.00%	23	
					$54.99	$29.10	$15,122.25	0.02%		275	0.010%		23	
	026966	750	UNCLE NEAREST AGED WHISKEY 750ml	T	$59.99	$31.76	$13,857.69	0.02%	100.00%	231	0.01%	100.00%	19	
					$59.99	$31.76	$13,857.69	0.02%		231	0.008%		19	
	027191	750	KENTUCKY OWL STRAIGHT RYE BATCH 2 750ml	A	$164.99	$87.61	$10,379.46	0.02%	-22.27%	54	0.00%	-49.47%	5	
					$199.99	$106.22	$9,599.52	0.01%		48	0.002%		4	
					$129.99	$68.99	$779.94	0.00%		6	0.000%		1	
	017176	750	CALUMET BOURBON 750ml	L	$44.99	$23.78	$8,357.94	0.01%	-36.43%	206	0.01%	-21.67%	17	
					$39.99	$21.12	$7,758.06	0.01%		194	0.007%		16	
					$49.99	$26.44	$599.88	0.00%		12	0.000%		1	
	026977	750	KNOB CREEK RYE CASK STRENGTH 750ml	A	$69.99	$37.08	$8,258.82	0.01%	100.00%	118	0.00%	100.00%	10	
					$69.99	$37.08	$8,258.82	0.01%		118	0.004%		10	
	024572	750	LITTLE BOOK II NOE SIMPLE TASK 750ml	A	$99.99	$53.04	$7,699.23	0.01%	100.00%	77	0.00%	100.00%	6	
					$99.99	$53.04	$7,699.23	0.01%		77	0.003%		6	
	022253	750	YELLOWSTONE LTD EDITION 2018 750ml	A	$99.99	$52.88	$5,999.40	0.01%	100.00%	60	0.00%	100.00%	5	
					$99.99	$52.88	$5,999.40	0.01%		60	0.002%		5	
	027124	750	RUSSELL'S RESERVE RYE SINGLE BARR 750ml	A	$64.99	$34.42	$5,004.23	0.01%	-46.92%	77	0.00%	-48.48%	6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	027124				$64.99	$34.42	$5,004.23	0.01%		77	0.003%		6	
	019240	750	KNOB CREEK LTD EDTN 2001 750ml	A	$151.61	$80.49	$4,548.30	0.01%	-42.57%	30	0.00%	-42.86%	3	
					$151.61	$80.49	$4,548.30	0.01%		30	0.001%		3	
	027245	750	LEADSLINGERS BOURBON 750ml	T	$34.13	$18.00	$4,505.16	0.01%	100.00%	132	0.00%	100.00%	11	
					$34.13	$18.00	$4,505.16	0.01%		132	0.005%		11	
	021242	750	1792 SWEET WHEAT BOURBON 750ml	A	$39.41	$20.81	$3,980.41	0.01%	72.50%	101	0.00%	71.19%	8	
					$39.41	$20.81	$3,980.41	0.01%		101	0.004%		8	
	016372	750	OLD FITZ 9 YR DECANTER 750ml	A	$89.99	$47.56	$3,779.58	0.01%	100.00%	42	0.00%	100.00%	4	
					$89.99	$47.56	$3,779.58	0.01%		42	0.002%		4	
	016466	750	1792 BIB BOURBON 100PRF 750ml	L	$38.99	$20.59	$3,626.07	0.01%	100.00%	93	0.00%	100.00%	8	
					$38.99	$20.59	$3,626.07	0.01%		93	0.003%		8	
	027126	750	RUSSELL'S RESERVE RYE 6YR 750ml	L	$47.74	$25.24	$2,761.92	0.00%	-38.70%	58	0.00%	-43.64%	5	
					$47.49	$25.11	$2,042.07	0.00%		43	0.002%		4	
					$47.99	$25.37	$719.85	0.00%		15	0.001%		1	
	909162	750	BERNHEIM ORGINAL WHEAT WHISKEY 750ml	A	$29.99	$15.80	$2,579.14	0.00%	10.26%	86	0.00%	10.26%	7	
					$29.99	$15.80	$2,579.14	0.00%		86	0.003%		7	
	018612	750	HIRSCH 8 YR HIGH RYE BOURBON 750ml	A	$49.99	$26.44	$2,549.49	0.00%	261.54%	51	0.00%	261.54%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	018612				$49.99	$26.44	$2,549.49	0.00%		51	0.002%		4	
	022099	750	WILD TURKEY MASTER'SKEEP 750ml	U	$151.60	$80.49	$2,274.00	0.00%	-61.91%	15	0.00%	-62.16%	1	
					$151.60	$80.49	$2,274.00	0.00%		15	0.001%		1	
	022096	750	WILD TURKEY FORGIVEN 750ml	L	$50.52	$26.72	$1,263.00	0.00%	-71.90%	25	0.00%	-72.09%	2	
					$50.52	$26.72	$1,263.00	0.00%		25	0.001%		2	
	016826	750	BIRD DOG BOURBON WHISKEY 750ml	D					100.00%			100.00%	0	
	016666	750	ORPHAN BARREL BARTERHOUSE 750ml	A					100.00%			100.00%	0	
	902753	750	RITTENHOUSE RYE 100 PROOF 750ml	A					100.00%			100.00%	0	
	026781	750	TEMPLETON RYE CASK STRENGTH 750ml	A					100.00%			100.00%	0	
	022095	750	WILD TURKEY DIAMOND 750ml	X					100.00%			100.00%	0	
	Total						$26,495,705.54		5.51%	1,121,266		3.71%	115,629	

Class Summary

AWH	**Bottle Sales**	1,121,266	**Gross Sales**	$26,495,705.54	**Total Items in Class**	109
	% of Bottle Sales	2.24%	**% of Gross Sales**	5.72%	**Share/Item**	1.09

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH														
	017919	**1750**	**ELIJAH CRAIG SMALL BATCH 1750 ml**	**1**	**$53.49**	**$28.30**	**$131,262.69**	**1.33%**	**1872.15%**	**2,431**	**0.88%**	**1908.20%**	**473**	
					$54.99	$29.10	$89,358.75	0.91%		1,625	0.589%		316	
					$51.99	$27.50	$41,903.94	0.43%		806	0.292%		157	
	017768	**1750**	**EAGLE RARE 10 YR BOURBON 1750 ml**	**L**	**$63.67**	**$33.56**	**$12,734.00**	**0.13%**	**5.32%**	**200**	**0.07%**	**4.76%**	**39**	
					$63.67	$33.56	$12,734.00	0.13%		200	0.073%		39	
	022214	**375**	**WOODFORD RESERVE BOURBON 375ml**	**1**	**$18.99**	**$10.02**	**$134,221.32**	**1.36%**	**14.46%**	**7,068**	**2.56%**	**14.48%**	**295**	
					$18.99	$10.02	$134,221.32	1.36%		7,068	2.562%		295	
	022198	**375**	**WILD TURKEY RARE BREED 375 ml**	**X**	**$15.99**	**$8.43**	**$14,886.69**	**0.15%**	**-6.84%**	**931**	**0.34%**	**-6.84%**	**39**	
					$15.99	$8.43	$14,886.69	0.15%		931	0.338%		39	
	022215	**750**	**WOODFORD RESERVE BOURBON 750ml**	**1**	**$35.19**	**$18.60**	**$640,483.41**	**6.50%**	**11.65%**	**17,980**	**6.52%**	**10.39%**	**1,498**	
					$36.99	$19.52	$212,197.74	2.15%		5,738	2.080%		478	
					$33.99	$18.00	$150,890.61	1.53%		4,439	1.609%		370	
					$36.99	$19.60	$149,878.47	1.52%		4,053	1.469%		338	
					$33.99	$17.93	$76,099.62	0.77%		2,238	0.811%		187	
					$34.00	$17.93	$51,416.97	0.52%		1,512	0.548%		126	
	016676	**750**	**BASIL HAYDEN BOURBON 8YR 750ml**	**1**	**$41.32**	**$21.83**	**$518,523.50**	**5.26%**	**18.72%**	**12,436**	**4.51%**	**18.99%**	**1,036**	
					$42.99	$22.72	$292,763.73	2.97%		6,813	2.470%		568	
					$39.99	$21.12	$189,850.53	1.93%		4,747	1.721%		396	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	016676				$40.99	$21.65	$35,909.24	0.36%		876	0.318%		73	
	019226	750	KNOB CREEK BOURBON 750ml	1	$32.32	$17.04	$437,000.38	4.43%	3.83%	13,062	4.74%	5.27%	1,089	
					$34.99	$18.46	$273,378.83	2.77%		7,817	2.834%		651	
					$31.99	$16.87	$100,582.56	1.02%		3,144	1.140%		262	
					$29.99	$15.80	$63,038.99	0.64%		2,101	0.762%		175	
	018006	750	BUFFALO TRACE BOURBON 750ml	L	$27.99	$14.81	$416,043.36	4.22%	4.43%	14,864	5.39%	2.32%	1,239	
					$27.99	$14.81	$416,043.36	4.22%		14,864	5.389%		1,239	
	017916	750	ELIJAH CRAIG 1789 SMALL BATCH BOUR 750ml	1	$27.99	$14.81	$336,234.40	3.41%	5.56%	12,160	4.41%	2.14%	1,013	
					$28.99	$15.34	$139,301.92	1.41%		4,808	1.743%		401	
					$25.99	$13.74	$92,489.41	0.94%		3,559	1.290%		297	
					$26.99	$14.28	$83,630.01	0.85%		3,099	1.124%		258	
					$29.99	$15.87	$20,813.06	0.21%		694	0.252%		58	
	016850	750	BLANTON BOURBON SNGL BRRL 750ml	L	$59.99	$31.76	$161,373.10	1.64%	8.85%	2,690	0.98%	7.64%	224	
					$59.99	$31.76	$161,373.10	1.64%		2,690	0.975%		224	
	018656	750	HENRY MCKENNA SNGL BARREL BOURBON 750ml	1	$29.66	$15.62	$157,234.08	1.60%	13.02%	5,392	1.95%	10.57%	449	
					$26.99	$14.20	$78,540.90	0.80%		2,910	1.055%		243	
					$31.99	$16.86	$68,106.71	0.69%		2,129	0.772%		177	
					$29.99	$15.80	$10,586.47	0.11%		353	0.128%		29	
	022228	750	WOODFORD RES DOUBLE OAKED 750ml	L	$54.99	$29.10	$108,715.23	1.10%	15.73%	1,977	0.72%	15.73%	165	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	022228				$54.99	$29.10	$108,715.23	1.10%		1,977	0.717%		165	
	026906	750	JACK DANIELS SINGLE BARREL 750ml	1	$48.49	$25.64	$107,684.07	1.09%	-5.92%	2,193	0.80%	-6.03%	183	
					$49.99	$26.44	$77,234.55	0.78%		1,545	0.560%		129	
					$46.99	$24.84	$30,449.52	0.31%		648	0.235%		54	
	017766	750	EAGLE RARE 10 YR BOURBON 750ml	L	$34.99	$18.46	$102,485.71	1.04%	-42.37%	2,929	1.06%	-43.21%	244	
					$34.99	$18.46	$102,485.71	1.04%		2,929	1.062%		244	
	016906	750	BOOKERS BOURBON 750ml	L	$69.99	$37.08	$89,027.28	0.90%	37.76%	1,272	0.46%	35.46%	106	
					$69.99	$37.08	$89,027.28	0.90%		1,272	0.461%		106	
	021236	750	1792 SMALL BATCH BOURBON 750ml	1	$32.99	$17.40	$88,295.57	0.90%	37.60%	2,643	0.96%	37.97%	220	
					$33.99	$17.93	$63,663.27	0.65%		1,873	0.679%		156	
					$31.99	$16.86	$24,632.30	0.25%		770	0.279%		64	
	018120	750	EVAN WILLIAMS SINGLE BRL 750ml	1	$28.32	$14.91	$72,095.62	0.73%	-17.24%	2,538	0.92%	-17.81%	212	
					$29.99	$15.80	$33,198.93	0.34%		1,107	0.401%		92	
					$26.99	$14.20	$31,227.43	0.32%		1,157	0.419%		96	
					$27.99	$14.73	$7,669.26	0.08%		274	0.099%		23	
	017914	750	ELIJAH CRAIG BARREL PROOF 750ml	L	$59.99	$31.61	$59,210.13	0.60%	170.89%	987	0.36%	170.89%	82	
					$59.99	$31.61	$59,210.13	0.60%		987	0.358%		82	
	027130	750	WOODFORD RESERVE RYE 750ml	1	$36.99	$19.52	$56,409.75	0.57%	163.19%	1,525	0.55%	162.82%	127	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	027130				$36.99	$19.52	$56,409.75	0.57%		1,525	0.553%		127	
	016829	750	BIRD DOG SMALL BATCH BOURBON 750ml	1	$25.49	$13.41	$52,637.62	0.53%	18.95%	2,038	0.74%	34.66%	170	
					$26.99	$14.20	$31,794.22	0.32%		1,178	0.427%		98	
					$24.99	$14.20	$9,496.20	0.10%		380	0.138%		32	
					$22.99	$13.14	$9,241.98	0.09%		402	0.146%		34	
					$26.99	$12.08	$2,105.22	0.02%		78	0.028%		7	
	022175	750	RUSSELL'S RESERVE 10YR 750ml	L	$32.66	$17.22	$46,341.65	0.47%	7.98%	1,435	0.52%	8.53%	120	
					$29.99	$15.80	$19,763.41	0.20%		659	0.239%		55	
					$34.99	$18.46	$17,110.11	0.17%		489	0.177%		41	
					$32.99	$17.39	$9,468.13	0.10%		287	0.104%		24	
	021970	750	WATHENS SINGLE BARREL BOURBON 750ml	D	$30.03	$20.59	$45,165.29	0.46%	8.84%	1,495	0.54%	41.78%	125	
					$38.99	$20.59	$29,749.37	0.30%		763	0.277%		64	
					$21.06	$20.59	$15,415.92	0.16%		732	0.265%		61	
	017092	750	BULLEIT BOURBON BARREL STRENGTH 750ml	U	$50.99	$26.97	$41,352.89	0.42%	100.00%	811	0.29%	100.00%	68	
					$50.99	$26.97	$41,352.89	0.42%		811	0.294%		68	
	021602	750	E H TAYLOR SMALL BATCH 750ml	L	$39.99	$21.12	$39,470.13	0.40%	-5.91%	987	0.36%	-4.87%	82	
					$39.99	$21.12	$39,470.13	0.40%		987	0.358%		82	
	016580	750	BAKERS BOURBON 750ml	T	$49.99	$26.44	$34,843.03	0.35%	26.29%	697	0.25%	26.29%	58	
					$49.99	$26.44	$34,843.03	0.35%		697	0.253%		58	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	**027145**	**750**	**WHISTLEPIG RYE WHISKEY 12 YR 750ml**	**L**	**$124.99**	**$66.33**	**$31,747.46**	**0.32%**	**276.25%**	**254**	**0.09%**	**291.04%**	**21**	
					$124.99	$66.33	$31,747.46	0.32%		254	0.092%		21	
	027189	**750**	**BASIL HAYDEN DARK RYE BOURBON 750ml**	**A**	**$48.99**	**$25.91**	**$30,933.63**	**0.31%**	**268.74%**	**637**	**0.23%**	**280.12%**	**53**	
					$47.99	$25.38	$22,135.39	0.22%		461	0.167%		38	
					$49.99	$26.44	$8,798.24	0.09%		176	0.064%		15	
	018416	**750**	**GEORGE T STAGG 750ml**	**A**	**$94.99**	**$50.22**	**$30,176.98**	**0.31%**	**-4.55%**	**302**	**0.11%**	**-15.64%**	**25**	
					$99.99	$52.88	$29,997.00	0.30%		300	0.109%		25	
					$89.99	$47.56	$179.98	0.00%		2	0.001%		0	
	021540	**750**	**STAGG JUNIOR BOURBON 750ml**	**A**	**$50.52**	**$26.72**	**$30,008.88**	**0.30%**	**29.02%**	**594**	**0.22%**	**29.02%**	**50**	
					$50.52	$26.72	$30,008.88	0.30%		594	0.215%		50	
	021589	**750**	**E H TAYLOR SINGLE BARREL 750ml**	**A**	**$59.99**	**$31.76**	**$25,975.67**	**0.26%**	**37.72%**	**433**	**0.16%**	**37.72%**	**36**	
					$59.99	$31.76	$25,975.67	0.26%		433	0.157%		36	
	022244	**750**	**YELLOWSTONE SELECT BOURBON 750ml**	**L**	**$39.99**	**$21.12**	**$22,794.30**	**0.23%**	**31.15%**	**570**	**0.21%**	**56.27%**	**48**	
					$39.99	$21.12	$22,794.30	0.23%		570	0.207%		48	
	019017	**750**	**JEFFERSON'S OCEAN AGED BOURBON 750ml**	**L**	**$89.99**	**$47.72**	**$22,677.48**	**0.23%**	**5094.47%**	**252**	**0.09%**	**4516.67%**	**21**	
					$89.99	$47.72	$22,677.48	0.23%		252	0.091%		21	
	086611	**750**	**BLOOD OATH BOURBON PACT IV 750ml**	**A**	**$99.99**	**$52.88**	**$22,497.75**	**0.23%**	**100.00%**	**225**	**0.08%**	**100.00%**	**19**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	086611				$99.99	$52.88	$22,497.75	0.23%		225	0.082%		19	
	000308	750	JACK DANIEL'S SINGLE BARREL RYE 750ml	T	$49.99	$26.44	$19,596.08	0.20%	43.40%	392	0.14%	43.40%	33	
					$49.99	$26.44	$19,596.08	0.20%		392	0.142%		33	
	015320	750	WHISTLEPIG RYE WHISKEY 15 YR 750ml	L	$213.57	$113.30	$17,883.23	0.18%	195.94%	87	0.03%	246.15%	7	
					$202.14	$107.22	$14,958.36	0.15%		74	0.027%		6	
					$224.99	$119.37	$2,924.87	0.03%		13	0.005%		1	
	017920	750	ELIJAH CRAIG 18 YR SINGLE BRL 750ml	A	$129.99	$68.84	$16,508.73	0.17%	-43.46%	127	0.05%	-43.46%	11	
					$129.99	$68.84	$16,508.73	0.17%		127	0.046%		11	
	021233	750	ORPHAN BARREL RHETORIC 24YR 750ml	A	$129.99	$68.99	$12,479.04	0.13%	100.00%	96	0.03%	100.00%	8	
					$129.99	$68.99	$12,479.04	0.13%		96	0.035%		8	
	021234	750	RHETORIC 25 YR 750ml	A	$149.99	$79.63	$11,849.21	0.12%	100.00%	79	0.03%	100.00%	7	
					$149.99	$79.63	$11,849.21	0.12%		79	0.029%		7	
	000367	750	JACK DANIELS SINGLE BARREL PROOF 750ml	L	$65.58	$34.73	$10,820.70	0.11%	177.84%	165	0.06%	149.30%	14	
					$65.58	$34.73	$10,820.70	0.11%		165	0.060%		14	
	020369	750	OLD FORESTER 1870 CRAFT 750ml	X	$34.93	$23.98	$9,650.62	0.10%	21.16%	273	0.10%	54.86%	23	
					$45.36	$23.98	$6,441.12	0.07%		142	0.051%		12	
					$24.50	$23.98	$3,209.50	0.03%		131	0.047%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	**020372**	**750**	**OLD FORESTER 1897 CRAFT 750ml**	**X**	**$38.83**	**$26.67**	**$9,584.32**	**0.10%**	**-10.79%**	**260**	**0.09%**	**21.70%**	**22**	
					$50.42	$26.67	$5,445.36	0.06%		108	0.039%		9	
					$27.23	$26.67	$4,138.96	0.04%		152	0.055%		13	
	021228	**750**	**1792 FULL PROOF BOURBON 750ml**	**A**	**$48.99**	**$25.90**	**$9,014.16**	**0.09%**	**3738.35%**	**184**	**0.07%**	**3660.00%**	**15**	
					$48.99	$25.90	$9,014.16	0.09%		184	0.067%		15	
	028002	**750**	**BRECKENRIDGE PORT CASK WHISKEY 750ml**	**L**	**$59.99**	**$31.76**	**$8,638.56**	**0.09%**	**100.00%**	**144**	**0.05%**	**100.00%**	**12**	
					$59.99	$31.76	$8,638.56	0.09%		144	0.052%		12	
	028196	**750**	**PARKER'S HERITAGE CURACAO BARREL 750ml**	**A**	**$89.99**	**$47.56**	**$8,099.10**	**0.08%**	**100.00%**	**90**	**0.03%**	**100.00%**	**8**	
					$89.99	$47.56	$8,099.10	0.08%		90	0.033%		8	
	022086	**750**	**WILLIAM LARUE WELLER BOURBON 750ml**	**A**	**$99.99**	**$52.88**	**$7,499.25**	**0.08%**	**-67.53%**	**75**	**0.03%**	**-72.22%**	**6**	
					$99.99	$52.88	$7,499.25	0.08%		75	0.027%		6	
	022097	**750**	**WILD TURKEY MASTER'S KEEP DECADES 750ml**	**L**	**$151.60**	**$80.49**	**$7,428.40**	**0.08%**	**68.97%**	**49**	**0.02%**	**68.97%**	**4**	
					$151.60	$80.49	$7,428.40	0.08%		49	0.018%		4	
	021946	**750**	**WILD TURKEY KENTUCKY SPIRIT 750ml**	**L**	**$57.49**	**$30.43**	**$6,803.84**	**0.07%**	**-36.37%**	**116**	**0.04%**	**-43.07%**	**10**	
					$59.99	$31.76	$5,099.15	0.05%		85	0.031%		7	
					$54.99	$29.10	$1,704.69	0.02%		31	0.011%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	020146	750	PAPPY VAN WINKLE BOURBON 10YR 750ml	A	$59.99	$31.61	$6,298.95	0.06%	-0.94%	105	0.04%	-0.94%	9	
					$59.99	$31.61	$6,298.95	0.06%		105	0.038%		9	
	021244	750	1792 SINGLE BARREL BOURBON 750ml	A	$43.99	$23.25	$5,674.71	0.06%	100.00%	129	0.05%	100.00%	11	
					$43.99	$23.25	$5,674.71	0.06%		129	0.047%		11	
	017946	750	ELMER T LEE SINGLE BARREL BOURBON 750ml	A	$37.99	$20.13	$5,470.56	0.06%	100.00%	144	0.05%	100.00%	12	
					$37.99	$20.13	$5,470.56	0.06%		144	0.052%		12	
	022756	750	BASIL HAYDEN TWO BY TWO 750ml	A	$44.99	$23.78	$5,398.80	0.05%	100.00%	120	0.04%	100.00%	10	
					$44.99	$23.78	$5,398.80	0.05%		120	0.044%		10	
	021906	750	PAPPY VAN WINKLE BOURBON 12YR 750ml	A	$69.99	$36.93	$5,249.25	0.05%	-1.32%	75	0.03%	-1.32%	6	
					$69.99	$36.93	$5,249.25	0.05%		75	0.027%		6	
	020150	750	PAPPY VAN WINKLE BOURBON 15YR 750ml	A	$99.99	$52.88	$5,099.49	0.05%	41.67%	51	0.02%	41.67%	4	
					$99.99	$52.88	$5,099.49	0.05%		51	0.018%		4	
	016370	750	OLD FITZGERALD 11 YR BOTTLED IN BO 750ml	A	$109.99	$58.20	$4,619.58	0.05%	100.00%	42	0.02%	100.00%	4	
					$109.99	$58.20	$4,619.58	0.05%		42	0.015%		4	
	022250	750	YELLOWSTONE LTD EDITION BOURBON 750ml	A	$99.99	$52.88	$4,099.59	0.04%	-41.07%	41	0.01%	-41.07%	3	
					$99.99	$52.88	$4,099.59	0.04%		41	0.015%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	**021248**	**750**	**1792 HIGH RYE WHISKEY 750ml**	**A**	**$39.99**	**$21.12**	**$3,799.05**	**0.04%**	**178.77%**	**95**	**0.03%**	**177.42%**	**8**	
					$39.99	$21.12	$3,799.05	0.04%		95	0.034%		8	
	021016	**750**	**PAPPY VAN WINKLE BOURBON 20YR 750ml**	**A**	**$169.99**	**$90.12**	**$3,569.79**	**0.04%**	**31.25%**	**21**	**0.01%**	**31.25%**	**2**	
					$169.99	$90.12	$3,569.79	0.04%		21	0.008%		2	
	086953	**750**	**WILD TURKEY MASTERS KEEP REVIVAL 750ml**	**L**	**$149.99**	**$79.63**	**$2,549.83**	**0.03%**	**100.00%**	**17**	**0.01%**	**100.00%**	**1**	
					$149.99	$79.63	$2,549.83	0.03%		17	0.006%		1	
	021605	**750**	**E H TAYLOR BOURBON FOUR GRAIN 750ml**	**A**	**$69.99**	**$37.08**	**$2,099.70**	**0.02%**	**-50.00%**	**30**	**0.01%**	**-50.00%**	**3**	
					$69.99	$37.08	$2,099.70	0.02%		30	0.011%		3	
	010862	**750**	**ORPHAN BARREL ENTRAPMENT 750ml**	**A**	**$149.99**	**$79.63**	**$1,649.89**	**0.02%**	**-80.00%**	**11**	**0.00%**	**-80.00%**	**1**	
					$149.99	$79.63	$1,649.89	0.02%		11	0.004%		1	
	021030	**750**	**PAPPY VAN WINKLE BOURBON 23YR 750ml**	**A**	**$269.99**	**$143.31**	**$1,619.94**	**0.02%**	**0.00%**	**6**	**0.00%**	**0.00%**	**1**	
					$269.99	$143.31	$1,619.94	0.02%		6	0.002%		1	
	019040	**750**	**JIM BEAM DISTILLER'SMASTERPIECE 750ml**	**A**	**$224.99**	**$119.23**	**$1,124.95**	**0.01%**	**-62.18%**	**5**	**0.00%**	**-64.29%**	**0**	
					$224.99	$119.23	$1,124.95	0.01%		5	0.002%		0	
	027001	**750**	**BASIL HAYDEN RYE 750ml**	**A**	**$48.51**	**$25.65**	**$679.14**	**0.01%**	**-95.35%**	**14**	**0.01%**	**-95.37%**	**1**	
					$48.51	$25.65	$679.14	0.01%		14	0.005%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	027228	750	PARKER'S HERITAGE SINGLE BARREL #1 750ml	A	$129.99	$68.84	$389.97	0.00%	-96.55%	3	0.00%	-96.55%	0	
					$129.99	$68.84	$389.97	0.00%		3	0.001%		0	
	017756	750	EAGLE RARE BOURBON 17YR 750ml	A	$99.99	$52.88	$299.97	0.00%	-93.79%	3	0.00%	-94.74%	0	
					$99.99	$52.88	$299.97	0.00%		3	0.001%		0	
	000611	750	OLD FORESTER BIRTHDAYBOURBON'10 750ml	U	$40.57	$21.43	$40.57	0.00%	100.00%	1	0.00%	100.00%	0	
					$40.57	$21.43	$40.57	0.00%		1	0.000%		0	
	016679	750	BASIL HAYDEN 10 YR 750ml	A					100.00%			100.00%	0	
	016860	750	BLOOD OATH BOURBON PACT #1 750ml	U					100.00%			100.00%	0	
	027000	750	BOOKERS RYE WHISKEY 750ml	A					100.00%			100.00%	0	
	021600	750	E H TAYLOR BARREL PROOF 750ml	A					100.00%			100.00%	0	
	000606	750	OLD FORESTER BIRTHDAY BOURBON '17 750ml	A					100.00%			100.00%	0	
	018326	750	ORPHAN BARREL FORGEDOAK 750ml	A					100.00%			100.00%	0	
	021231	750	ORPHAN BARREL RHETHORIC 23 YR 750ml	A					100.00%			100.00%	0	
	021279	750	ROCK HILL FARMS BOURBON SNGL BRRL 750ml	A					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	016862	750	TH BOURBON PACT # 2 750 ml	A					100.00%			100.00%	0	
	022222	750	WOODFORD MASTERS BRANDY FINISH 750ml	A					100.00%			100.00%	0	
	022240	750	WOODFORD MASTERS SMOKED CHERRY MAL 750ml	A					100.00%			100.00%	0	
	Total						$4,336,132.02		16.18%	119,058		12.07%	9,881	

Class Summary

AWK	**Bottle Sales**	119,058	**Gross Sales**	$4,336,132.02	**Total Items in Class**	77
	% of Bottle Sales	0.24%	**% of Gross Sales**	0.94%	**Share/Item**	0.77

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWN WHISKEY - IRISH														
	015627	**1000**	**JAMESON IRISH WHISKEY 1000ml**	**1**	**$35.32**	**$18.71**	**$1,976,414.84**	**11.20%**	**10.86%**	**55,296**	**10.07%**	**8.94%**	**6,144**	
					$35.99	$19.06	$867,251.40	4.91%		24,120	4.391%		2,680	
					$36.99	$19.60	$759,213.15	4.30%		20,561	3.743%		2,285	
					$32.99	$17.47	$349,950.29	1.98%		10,615	1.933%		1,179	
	015628	**1750**	**JAMESON IRISH WHISKEY 1750ml**	**1**	**$57.49**	**$30.43**	**$1,108,251.47**	**6.27%**	**23.51%**	**18,853**	**3.43%**	**24.49%**	**3,666**	
					$59.99	$31.76	$858,486.89	4.86%		14,311	2.605%		2,783	
					$54.99	$29.10	$249,764.58	1.41%		4,542	0.827%		883	
	015622	**200**	**JAMESON IRISH WHISKEY 200ml**	**T**	**$7.99**	**$4.21**	**$1,558.05**	**0.01%**	**100.00%**	**195**	**0.04%**	**100.00%**	**4**	
					$7.99	$4.21	$1,558.05	0.01%		195	0.036%		4	
	015644	**375**	**JAMESON IRISH WHISKEY 375ml**	**1**	**$17.99**	**$9.53**	**$348,988.01**	**1.98%**	**14.37%**	**19,399**	**3.53%**	**14.37%**	**808**	
					$17.99	$9.53	$348,988.01	1.98%		19,399	3.532%		808	
	015626	**750**	**JAMESON IRISH WHISKEY 750ml**	**1**	**$27.99**	**$14.81**	**$2,195,564.56**	**12.43%**	**4.81%**	**75,961**	**13.83%**	**2.67%**	**6,330**	
					$29.99	$15.87	$1,457,873.69	8.25%		48,634	8.854%		4,053	
					$26.99	$14.28	$445,395.02	2.52%		16,498	3.004%		1,375	
					$26.98	$14.28	$292,295.85	1.65%		10,829	1.972%		902	
	015667	**750**	**JAMESON SELECT RESERVE BLACK BARR 750ml**	**1**	**$37.24**	**$19.73**	**$369,706.36**	**2.09%**	**20.10%**	**9,703**	**1.77%**	**20.74%**	**809**	
					$39.99	$21.19	$207,068.22	1.17%		5,178	0.943%		432	
					$34.99	$18.53	$82,751.35	0.47%		2,365	0.431%		197	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWN WHISKEY - IRISH	015667				$36.98	$19.60	$42,933.78	0.24%		1,161	0.211%		97	
					$36.99	$19.60	$36,953.01	0.21%		999	0.182%		83	
	015658	**750**	**JAMESON CASKMATES IRISH WHISKEY 750ml**	**1**	**$31.79**	**$16.83**	**$320,833.13**	**1.82%**	**-0.79%**	**9,931**	**1.81%**	**1.36%**	**828**	
					$34.99	$18.53	$134,720.23	0.76%		3,853	0.701%		321	
					$29.99	$15.87	$64,178.60	0.36%		2,140	0.390%		178	
					$29.98	$15.87	$60,139.88	0.34%		2,006	0.365%		167	
					$31.98	$16.94	$32,811.48	0.19%		1,026	0.187%		86	
					$31.99	$16.94	$28,982.94	0.16%		906	0.165%		76	
	015940	**750**	**TULLAMORE DEW 750ml**	**1**	**$26.99**	**$14.28**	**$307,523.16**	**1.74%**	**3.95%**	**11,384**	**2.07%**	**2.34%**	**949**	
					$27.99	$14.81	$100,314.14	0.57%		3,586	0.653%		299	
					$25.99	$13.74	$88,591.95	0.50%		3,405	0.620%		284	
					$28.99	$15.34	$64,227.82	0.36%		2,218	0.404%		185	
					$24.99	$13.21	$54,389.25	0.31%		2,175	0.396%		181	
	015604	**750**	**HELL CAT MAGGIE IRISH WHISKY 750ml**	**1**	**$19.32**	**$10.20**	**$242,814.58**	**1.37%**	**73.19%**	**12,342**	**2.25%**	**74.87%**	**1,029**	
					$20.99	$11.09	$137,517.45	0.78%		6,555	1.193%		546	
					$17.99	$9.49	$83,245.74	0.47%		4,626	0.842%		386	
					$18.99	$10.02	$22,051.39	0.12%		1,161	0.211%		97	
	015856	**750**	**REDBREAST IRISH WHISKEY 750ml**	**1**	**$54.99**	**$29.10**	**$151,882.38**	**0.86%**	**12.40%**	**2,762**	**0.50%**	**12.40%**	**230**	
					$54.99	$29.10	$151,882.38	0.86%		2,762	0.503%		230	
	015776	**750**	**BUSHMILLS IRISH 750ml**	**1**	**$26.99**	**$14.28**	**$143,725.67**	**0.81%**	**17.87%**	**5,333**	**0.97%**	**19.86%**	**444**	
					$28.99	$15.34	$69,489.03	0.39%		2,397	0.436%		200	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWN WHISKEY - IRISH	015776				$24.99	$13.21	$62,657.93	0.35%		2,507	0.456%		209	
					$26.99	$14.28	$11,578.71	0.07%		429	0.078%		36	
	015526	750	BLACK BUSH IRISH WHISKEY 750ml	1	$33.32	$17.65	$72,072.56	0.41%	5.33%	2,144	0.39%	5.33%	179	
					$34.99	$18.53	$38,873.89	0.22%		1,111	0.202%		93	
					$31.99	$16.94	$28,250.17	0.16%		883	0.161%		74	
					$32.99	$17.47	$4,948.50	0.03%		150	0.027%		13	
	015572	750	CONCANNON IRISH WHISKEY 750ml	1	$20.49	$11.28	$47,790.67	0.27%	-25.44%	2,233	0.41%	-28.33%	186	
					$22.99	$12.08	$26,488.46	0.15%		1,154	0.210%		96	
					$19.99	$10.48	$9,175.41	0.05%		459	0.084%		38	
					$19.99	$12.08	$7,056.47	0.04%		353	0.064%		29	
					$18.99	$10.48	$5,070.33	0.03%		267	0.049%		22	
	015586	750	DONEGAL IRISH WHISKEY 750ml	1	$27.29	$14.44	$44,592.15	0.25%	-9.47%	1,635	0.30%	-8.93%	136	
					$26.29	$14.97	$16,746.73	0.09%		637	0.116%		53	
					$28.29	$14.97	$14,630.22	0.08%		518	0.094%		43	
					$28.29	$13.90	$8,430.42	0.05%		298	0.054%		25	
					$26.29	$13.90	$4,784.78	0.03%		182	0.033%		15	
	015884	750	TEELING WHISKEY SMALL BATCH 750ml	L	$40.24	$21.15	$36,766.27	0.21%	2.43%	918	0.17%	2.81%	77	
					$40.05	$21.15	$36,725.85	0.21%		917	0.167%		76	
					$40.42	$21.15	$40.42	0.00%		1	0.000%		0	
	015937	750	WEST CORK IRISH 10 YR 750ml	L	$40.19	$20.86	$34,454.95	0.20%	-7.12%	861	0.16%	-6.95%	72	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWN WHISKEY - IRISH	015937				$39.99	$20.74	$31,552.11	0.18%		789	0.144%		66	
					$40.32	$20.92	$2,741.76	0.02%		68	0.012%		6	
					$40.27	$20.92	$161.08	0.00%		4	0.001%		0	
	015542	**750**	**BUSHMILLS RED BUSH 750ml**	**T**	**$26.99**	**$14.28**	**$29,904.92**	**0.17%**	**250.79%**	**1,108**	**0.20%**	**250.79%**	**92**	
					$26.99	$14.28	$29,904.92	0.17%		1,108	0.202%		92	
	015723	**750**	**MIDLETON VR VINTAGE RELEASE 750ml**	**L**	**$159.99**	**$84.80**	**$28,478.22**	**0.16%**	**100.00%**	**178**	**0.03%**	**100.00%**	**15**	
					$159.99	$84.80	$28,478.22	0.16%		178	0.032%		15	
	015913	**750**	**TULLAMORE DEW XO RUM CASK 750ml**	**T**	**$28.99**	**$15.27**	**$25,656.15**	**0.15%**	**100.00%**	**885**	**0.16%**	**100.00%**	**74**	
					$28.99	$15.27	$25,656.15	0.15%		885	0.161%		74	
	015915	**750**	**TULLAMORE DEW 12YRS 750ml**	**L**	**$41.99**	**$22.18**	**$23,976.29**	**0.14%**	**-3.33%**	**571**	**0.10%**	**-3.33%**	**48**	
					$41.99	$22.18	$23,976.29	0.14%		571	0.104%		48	
	015646	**750**	**JAMESON 18YR IRISH WHISKEY 750ml**	**L**	**$154.99**	**$82.29**	**$12,079.21**	**0.07%**	**679.63%**	**79**	**0.01%**	**566.67%**	**7**	
					$149.99	$79.63	$8,399.44	0.05%		56	0.010%		5	
					$159.99	$84.95	$3,679.77	0.02%		23	0.004%		2	
	015536	**750**	**BUSHMILLS MALT 10YR 750ml**	**L**	**$44.99**	**$23.78**	**$10,752.61**	**0.06%**	**-57.10%**	**239**	**0.04%**	**-61.02%**	**20**	
					$44.99	$23.78	$10,752.61	0.06%		239	0.044%		20	
	100446	**750**	**BUSHMILBUSHMILLS W / STONE CHILLER 750ml**	**D**	**$28.99**	**$15.34**	**$7,798.31**	**0.04%**	**100.00%**	**269**	**0.05%**	**100.00%**	**22**	
					$28.99	$15.34	$7,798.31	0.04%		269	0.049%		22	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWN WHISKEY - IRISH	015863	750	REDBREAST WHISKEY 21YR 750ml	L	$304.99	$161.93	$3,959.87	0.02%	-46.96%	13	0.00%	-47.83%	1	
					$299.99	$159.27	$2,099.93	0.01%		7	0.001%		1	
					$309.99	$164.58	$1,859.94	0.01%		6	0.001%		1	
	015890	750	QUIET MAN TRADITIONAL IRISH WHSKY 750ml	T	$29.99	$15.80	$3,238.92	0.02%	100.00%	108	0.02%	100.00%	9	
					$29.99	$15.80	$3,238.92	0.02%		108	0.020%		9	
	004971	750	GLENFIDDICH 19YR AGE OF DISCOVERY 750ml	L	$149.99	$79.63	$2,399.84	0.01%	100.00%	16	0.00%	100.00%	1	
					$149.99	$79.63	$2,399.84	0.01%		16	0.003%		1	
	015888	750	QUIET MAN 8YR SINGLE IRISH WHISKEY 750ml	T	$39.99	$21.12	$2,399.40	0.01%	100.00%	60	0.01%	100.00%	5	
					$39.99	$21.12	$2,399.40	0.01%		60	0.011%		5	
	004407	750	BALVENIE 14YR PEAT WEEK 750ml	L	$99.99	$53.03	$2,199.78	0.01%	100.00%	22	0.00%	100.00%	2	
					$99.99	$53.03	$2,199.78	0.01%		22	0.004%		2	
	015911	750	TULLAMORE DEW CIDER CASK 750ml	L	$32.99	$17.47	$725.78	0.00%	100.00%	22	0.00%	100.00%	2	
					$32.99	$17.47	$725.78	0.00%		22	0.004%		2	
	015476	750	BALLYHOO IRISH WHISKEY 750ml	T	$29.99	$15.55	$659.78	0.00%	100.00%	22	0.00%	100.00%	2	
					$29.99	$15.55	$659.78	0.00%		22	0.004%		2	
	015660	750	JAMESON GOLD IRISH WHISKEY 750ml	X	$84.95	$45.03	$254.85	0.00%	-98.41%	3	0.00%	-98.41%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWN WHISKEY - IRISH	015660				$84.95	$45.03	$254.85	0.00%		3	0.001%		0	
	100155	750	BUSHMILLS ORIG W/ 2 ICE BALL MOLDS 750ml	D	$25.66	$15.27	$182.95	0.00%	-96.95%	7	0.00%	-96.55%	1	
					$28.99	$15.27	$115.96	0.00%		4	0.001%		0	
					$22.33	$15.27	$66.99	0.00%		3	0.001%		0	
	000107	750	BUSHMILLS BLK BUSH VAP W/ 2 ICE MO 750ml	U	$35.36	$18.66	$35.36	0.00%	-96.52%	1	0.00%	-96.55%	0	
					$35.36	$18.66	$35.36	0.00%		1	0.000%		0	
	015656	750	JAMESON 12YR IRISH WHISKEY 750ml	A					100.00%			100.00%	0	
	015706	750	MIDLETON RARE IRISH WHISKEY 750ml	L					100.00%			100.00%	0	
	Total						$7,557,641.05		12.23%	232,553		10.64%	22,190	

Class Summary

AWN

Bottle Sales	232,553	**Gross Sales**	$7,557,641.05	**Total Items in Class**	35
% of Bottle Sales	0.46%	**% of Gross Sales**	1.63%	**Share/Item**	0.35

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWR WHISKY - SCOTCH BLENDED														
	004717	**1000**	**CHIVAS REGAL SCOTCH 12YR 1000ml**	**1**	**$43.74**	**$23.19**	**$110,227.60**	**1.04%**	**5.63%**	**2,553**	**0.77%**	**5.90%**	**284**	
					$39.99	$21.19	$39,710.07	0.37%		993	0.298%		110	
					$46.99	$24.92	$29,130.95	0.28%		629	0.189%		70	
					$47.99	$25.45	$24,954.80	0.24%		520	0.156%		58	
					$39.98	$21.19	$16,431.78	0.16%		411	0.123%		46	
	006997	**1000**	**CLAN MAC GREGOR SCOTCH 1000ml**	**1**	**$13.32**	**$7.01**	**$73,863.93**	**0.70%**	**-4.81%**	**5,607**	**1.68%**	**-4.70%**	**623**	
					$11.99	$6.30	$34,327.37	0.32%		2,863	0.859%		318	
					$14.99	$7.89	$29,248.48	0.28%		1,952	0.585%		217	
					$12.99	$6.83	$10,288.08	0.10%		792	0.238%		88	
	005349	**1750**	**JOHNNIE WALKER RED 1750ml**	**1**	**$47.49**	**$25.11**	**$293,899.18**	**2.77%**	**-6.08%**	**6,082**	**1.82%**	**-6.01%**	**1,183**	
					$49.99	$26.44	$202,609.47	1.91%		4,053	1.216%		788	
					$44.99	$23.78	$91,289.71	0.86%		2,029	0.609%		395	
	006998	**1750**	**CLAN MAC GREGOR SCOTCH 1750ml**	**1**	**$21.32**	**$11.19**	**$229,275.90**	**2.16%**	**-4.43%**	**10,510**	**3.15%**	**-4.45%**	**2,044**	
					$22.99	$12.08	$140,203.00	1.32%		6,100	1.830%		1,186	
					$19.99	$10.48	$69,825.07	0.66%		3,493	1.048%		679	
					$20.99	$11.01	$19,247.83	0.18%		917	0.275%		178	
	004868	**1750**	**DEWARS WHITE LABEL SCOTCH 1750ml**	**1**	**$47.99**	**$25.38**	**$172,664.52**	**1.63%**	**6.82%**	**3,548**	**1.06%**	**7.20%**	**690**	
					$49.99	$26.44	$118,902.21	1.12%		2,379	0.714%		463	
					$45.99	$24.31	$53,762.31	0.51%		1,169	0.351%		227	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWR WHISKY - SCOTCH BLENDED	**005339**	**1750**	**JOHNNIE WALKER BLACK 12YR 1750ml**	**1**	**$77.99**	**$41.34**	**$169,765.63**	**1.60%**	**0.66%**	**2,137**	**0.64%**	**0.14%**	**416**	
					$80.99	$42.93	$78,722.28	0.74%		972	0.292%		189	
					$79.99	$42.40	$55,833.02	0.53%		698	0.209%		136	
					$74.99	$39.74	$20,772.23	0.20%		277	0.083%		54	
					$75.99	$40.27	$14,438.10	0.14%		190	0.057%		37	
	008828	**1750**	**LAUDERS SCOTCH 1750ml**	**1**	**$20.32**	**$10.66**	**$141,882.70**	**1.34%**	**-10.92%**	**6,830**	**2.05%**	**-12.28%**	**1,328**	
					$21.99	$11.54	$83,785.86	0.79%		3,814	1.144%		742	
					$18.99	$9.95	$41,645.07	0.39%		2,193	0.658%		426	
					$19.99	$10.48	$16,451.77	0.16%		823	0.247%		160	
	010008	**1750**	**SCORESBY SCOTCH PET 1750ml**	**1**	**$24.99**	**$13.14**	**$120,151.92**	**1.13%**	**-1.37%**	**4,808**	**1.44%**	**-1.37%**	**935**	
					$24.99	$13.14	$120,151.92	1.13%		4,808	1.442%		935	
	004718	**1750**	**CHIVAS REGAL SCOTCH 12YR 1750ml**	**1**	**$75.66**	**$40.09**	**$68,403.76**	**0.65%**	**-12.55%**	**924**	**0.28%**	**-12.60%**	**180**	
					$69.99	$37.08	$31,845.45	0.30%		455	0.136%		88	
					$76.99	$40.80	$24,559.81	0.23%		319	0.096%		62	
					$79.99	$42.39	$11,998.50	0.11%		150	0.045%		29	
	005288	**1750**	**J & B RARE SCOTCH 1750ml**	**1**	**$42.49**	**$22.45**	**$63,670.42**	**0.60%**	**-8.74%**	**1,458**	**0.44%**	**-8.47%**	**284**	
					$44.99	$23.78	$48,274.27	0.46%		1,073	0.322%		209	
					$39.99	$21.12	$15,396.15	0.15%		385	0.115%		75	
	010278	**1750**	**USHERS GREEN STRIPE SCOTCH 1750ml**	**D**	**$21.80**	**$14.90**	**$387.75**	**0.00%**	**-96.52%**	**16**	**0.00%**	**-95.98%**	**3**	
					$28.30	$14.90	$311.30	0.00%		11	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWR WHISKY - SCOTCH BLENDED	010278				$15.29	$14.90	$76.45	0.00%		5	0.001%		1	
	000307	200	GLENFIDDICH TRIO PK 12/ 15/18 200ml	D	$49.99	$26.36	$13,747.25	0.13%	100.00%	275	0.08%	100.00%	6	
					$49.99	$26.36	$13,747.25	0.13%		275	0.082%		6	
	004712	200	CHIVAS REGAL SCOTCH 12YR 200ml	D					100.00%			100.00%	0	
	005345	375	JOHNNIE WALKER RED 375ml	1	$16.99	$9.00	$59,312.09	0.56%	-34.70%	3,491	1.05%	-36.88%	145	
					$16.99	$9.00	$59,312.09	0.56%		3,491	1.047%		145	
	004725	375	CHIVAS REGAL SCOTCH 12YR RND 375ml	1	$19.99	$10.55	$51,214.38	0.48%	-10.37%	2,562	0.77%	-10.37%	107	
					$19.99	$10.55	$51,214.38	0.48%		2,562	0.768%		107	
	004626	750	BUCHANANS DELUXE 12YR SCOTCH 750ml	1	$37.32	$19.78	$555,846.65	5.24%	2.40%	14,335	4.30%	1.71%	1,195	
					$39.99	$21.20	$380,084.95	3.59%		9,505	2.851%		792	
					$36.99	$19.60	$124,841.25	1.18%		3,375	1.012%		281	
					$34.99	$18.54	$50,920.45	0.48%		1,455	0.436%		121	
	005346	750	JOHNNIE WALKER RED 750ml	1	$22.99	$12.15	$368,702.81	3.48%	2.21%	15,319	4.59%	1.82%	1,277	
					$25.99	$13.75	$224,548.50	2.12%		8,650	2.595%		721	
					$21.99	$11.62	$88,911.60	0.84%		4,040	1.212%		337	
					$20.99	$11.09	$55,242.71	0.52%		2,629	0.789%		219	
	005326	750	JOHNNIE WALKER BLK 12YR 750ml	1	$40.49	$21.46	$333,143.42	3.14%	-5.67%	8,058	2.42%	-6.94%	672	
					$42.99	$22.79	$231,901.05	2.19%		5,395	1.618%		450	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWR WHISKY - SCOTCH BLENDED	005326				$37.99	$20.13	$101,242.37	0.95%		2,663	0.799%		222	
	004866	750	DEWARS WHITE LABEL SCOTCH 750ml	1	$24.49	$12.95	$190,507.62	1.80%	-0.11%	7,638	2.29%	0.12%	637	
					$25.99	$13.75	$129,860.00	1.23%		5,000	1.500%		417	
					$22.99	$12.15	$60,647.62	0.57%		2,638	0.791%		220	
	005555	750	MACALLAN DOUBLE CASK 12 YEAR 750ml	1	$58.32	$30.95	$157,513.00	1.49%	174.11%	2,700	0.81%	181.36%	225	
					$59.99	$31.83	$91,124.81	0.86%		1,519	0.456%		127	
					$54.99	$31.83	$49,111.07	0.46%		893	0.268%		74	
					$59.99	$29.18	$17,277.12	0.16%		288	0.086%		24	
	005329	750	JOHNNIE WALKER BLUE 750ml	L	$217.66	$115.62	$138,646.54	1.31%	2.67%	646	0.19%	8.46%	54	
					$199.99	$106.22	$57,197.14	0.54%		286	0.086%		24	
					$224.99	$119.53	$47,022.91	0.44%		209	0.063%		17	
					$227.99	$121.12	$34,426.49	0.32%		151	0.045%		13	
	004716	750	CHIVAS REGAL SCOTCH 12YR 750ml	1	$34.79	$18.43	$123,630.65	1.17%	-6.50%	3,506	1.05%	-10.02%	292	
					$36.99	$19.60	$35,354.44	0.33%		956	0.287%		80	
					$37.99	$20.13	$34,836.83	0.33%		917	0.275%		76	
					$31.98	$16.94	$24,432.72	0.23%		764	0.229%		64	
					$32.99	$17.47	$17,616.66	0.17%		534	0.160%		45	
					$34.00	$18.01	$11,390.00	0.11%		335	0.100%		28	
	005318	750	JOHNNIE WALKER DOUBLE BLACK 750ml	1	$47.49	$25.11	$105,218.03	0.99%	37.47%	2,197	0.66%	39.79%	183	
					$49.99	$26.44	$63,737.25	0.60%		1,275	0.382%		106	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWR WHISKY - SCOTCH BLENDED	005318				$44.99	$23.78	$41,480.78	0.39%		922	0.277%		77	
	004936	**750**	**FAMOUS GROUSE SCOTCH 750ml**	**1**	**$23.66**	**$12.51**	**$79,890.28**	**0.75%**	**-2.47%**	**3,372**	**1.01%**	**-2.75%**	**281**	
					$24.99	$13.22	$28,663.53	0.27%		1,147	0.344%		96	
					$21.99	$13.22	$17,726.94	0.17%		806	0.242%		67	
					$24.99	$11.62	$10,820.67	0.10%		433	0.130%		36	
					$21.99	$11.62	$9,037.89	0.09%		411	0.123%		34	
					$22.99	$13.22	$8,368.36	0.08%		364	0.109%		30	
					$24.99	$12.15	$5,272.89	0.05%		211	0.063%		18	
	004876	**750**	**DEWARS SPECIAL RESERVE 12YR 750ml**	**1**	**$32.99**	**$17.47**	**$76,865.00**	**0.73%**	**-10.03%**	**2,200**	**0.66%**	**-10.66%**	**183**	
					$36.99	$19.60	$50,047.47	0.47%		1,353	0.406%		113	
					$32.99	$17.47	$10,556.80	0.10%		320	0.096%		27	
					$29.99	$15.87	$8,967.01	0.08%		299	0.090%		25	
					$31.99	$16.94	$7,293.72	0.07%		228	0.068%		19	
	004796	**750**	**CUTTY SARK SCOTCH 750ml**	**1**	**$18.79**	**$9.92**	**$71,110.36**	**0.67%**	**-4.48%**	**3,764**	**1.13%**	**2.23%**	**314**	
					$19.99	$10.56	$23,628.18	0.22%		1,182	0.355%		99	
					$17.99	$10.56	$13,978.23	0.13%		777	0.233%		65	
					$19.99	$9.49	$11,832.08	0.11%		592	0.178%		49	
					$19.99	$8.43	$11,374.31	0.11%		569	0.171%		47	
					$15.99	$10.56	$10,297.56	0.10%		644	0.193%		54	
	005809	**750**	**PIG'S NOSE SCOTCH 750ml**	**L**	**$26.99**	**$14.20**	**$70,012.06**	**0.66%**	**43.30%**	**2,594**	**0.78%**	**47.18%**	**216**	
					$26.99	$14.20	$70,012.06	0.66%		2,594	0.778%		216	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWR WHISKY - SCOTCH BLENDED	**004226**	**750**	**BALLANTINES FINEST SCOTCH 750ml**	**1**	**$21.49**	**$11.35**	**$52,276.40**	**0.49%**	**-7.91%**	**2,360**	**0.71%**	**-9.63%**	**197**	
					$22.99	$12.15	$39,083.00	0.37%		1,700	0.510%		142	
					$19.99	$10.55	$13,193.40	0.12%		660	0.198%		55	
	005747	**750**	**JOHNNIE WALKER WHITE WALKER 750ml**	**T**	**$44.99**	**$23.86**	**$48,814.15**	**0.46%**	**100.00%**	**1,085**	**0.33%**	**100.00%**	**90**	
					$44.99	$23.86	$48,814.15	0.46%		1,085	0.325%		90	
	008826	**750**	**LAUDERS SCOTCH 750ml**	**D**	**$8.08**	**$5.50**	**$44,623.36**	**0.42%**	**-4.49%**	**5,401**	**1.62%**	**19.54%**	**450**	
					$10.49	$5.50	$26,791.46	0.25%		2,554	0.766%		213	
					$5.67	$5.50	$12,427.23	0.12%		2,179	0.654%		182	
					$8.08	$5.50	$5,404.67	0.05%		668	0.200%		56	
	005677	**750**	**JANE WALKER (JOHNNIE BLACK) 750ml**	**L**	**$42.99**	**$22.72**	**$41,528.34**	**0.39%**	**100.00%**	**966**	**0.29%**	**100.00%**	**81**	
					$42.99	$22.72	$41,528.34	0.39%		966	0.290%		81	
	005635	**750**	**MONKEY SHOULDER WHISKEY 750ml**	**T**	**$28.36**	**$15.80**	**$32,100.79**	**0.30%**	**892.06%**	**1,073**	**0.32%**	**850.76%**	**89**	
					$29.99	$15.80	$31,459.51	0.30%		1,049	0.315%		87	
					$26.72	$15.80	$641.28	0.01%		24	0.007%		2	
	005316	**750**	**JOHNNIE WALKER GLD RSV LTD 750ml**	**L**	**$80.99**	**$42.93**	**$27,779.57**	**0.26%**	**16.22%**	**343**	**0.10%**	**15.56%**	**29**	
					$80.99	$42.93	$27,779.57	0.26%		343	0.103%		29	
	005605	**750**	**JOHNNIE WALKER BLENDER'S BATCH 750ml**	**U**	**$30.99**	**$16.41**	**$22,064.88**	**0.21%**	**61.94%**	**712**	**0.21%**	**60.33%**	**59**	
					$30.99	$16.41	$22,064.88	0.21%		712	0.214%		59	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWR WHISKY - SCOTCH BLENDED	005350	750	JOHNNIE WALKER GREEN 750ml	L	$70.99	$37.61	$21,722.94	0.20%	-41.82%	306	0.09%	-42.16%	26	
					$70.99	$37.61	$21,722.94	0.20%		306	0.092%		26	
	005319	750	JOHNNIE WALKER PLATINUM 750ml	U	$121.99	$64.74	$15,248.75	0.14%	-52.56%	125	0.04%	-52.85%	10	
					$121.99	$64.74	$15,248.75	0.14%		125	0.037%		10	
	947632	750	SHEEP DIP SCOTCH 750ml	L	$39.99	$21.12	$13,716.57	0.13%	-27.26%	343	0.10%	-26.96%	29	
					$39.99	$21.12	$13,716.57	0.13%		343	0.103%		29	
	005231	750	GLENFIDDICH INDIA PALE ALE CASK 750ml	L	$69.99	$37.08	$11,968.29	0.11%	76.29%	171	0.05%	76.29%	14	
					$69.99	$37.08	$11,968.29	0.11%		171	0.051%		14	
	005625	750	JOHNNIE WALKER BLUE GHOST & RARE 750ml	A	$374.99	$199.16	$10,999.72	0.10%	1318.75%	28	0.01%	1350.00%	2	
					$399.99	$212.46	$9,599.76	0.09%		24	0.007%		2	
					$349.99	$185.86	$1,399.96	0.01%		4	0.001%		0	
	005592	750	MACALLAN EDITION NO. 3 750ml	A	$109.99	$58.43	$8,909.19	0.08%	40.00%	81	0.02%	40.00%	7	
					$109.99	$58.43	$8,909.19	0.08%		81	0.024%		7	
	001221	750	JOHNNIE WALKER BLK 12YR W/GLSS 750ml	D	$25.99	$13.67	$7,797.00	0.07%	100.00%	300	0.09%	100.00%	25	
					$25.99	$13.67	$7,797.00	0.07%		300	0.090%		25	
	005242	750	JOHNNIE WALKER AGED 18 YR 750ml	L	$84.99	$45.05	$7,139.16	0.07%	100.00%	84	0.03%	100.00%	7	
					$84.99	$45.05	$7,139.16	0.07%		84	0.025%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWR WHISKY - SCOTCH BLENDED	005642	750	MORTLACH RARE OLD SCOTCH 750ml	L	$131.99	$70.06	$6,335.52	0.06%	-29.99%	48	0.01%	-30.43%	4	
					$131.99	$70.06	$6,335.52	0.06%		48	0.014%		4	
	004827	750	DALMORE CIGAR MALT 750ml	L	$179.99	$95.59	$5,399.70	0.05%	-34.54%	30	0.01%	-42.86%	3	
					$179.99	$95.59	$5,399.70	0.05%		30	0.009%		3	
	004828	750	DALMORE 15 YEAR 750ml	L	$136.99	$72.72	$5,205.62	0.05%	26.67%	38	0.01%	5.41%	3	
					$136.99	$72.72	$5,205.62	0.05%		38	0.011%		3	
	949869	750	SHEEP DIP ISLAY BLENDED MALT SCOTCH750ml	L	$56.99	$30.16	$3,533.38	0.03%	1066.67%	62	0.02%	1066.67%	5	
					$56.99	$30.16	$3,533.38	0.03%		62	0.019%		5	
	952410	750	WEMYSS THE HIVE 750ml	L	$49.99	$26.15	$1,549.69	0.01%	429.70%	31	0.01%	533.33%	3	
					$49.99	$26.15	$1,549.69	0.01%		31	0.009%		3	
	004736	750	CHIVAS ROYAL SALUTE 750ml	L	$201.99	$107.29	$807.96	0.01%	-79.75%	4	0.00%	-80.00%	0	
					$201.99	$107.29	$807.96	0.01%		4	0.001%		0	
	004723	750	CHIVAS REGAL SCOTCH 18YR 750ml	L	$79.99	$42.39	$559.93	0.01%	-85.48%	7	0.00%	-85.48%	1	
					$79.99	$42.39	$559.93	0.01%		7	0.002%		1	
	005281	750	JOHNNIE WALKER SELECT CASKS 750ml	U	$45.48	$24.04	$363.84	0.00%	-73.83%	8	0.00%	-74.07%	1	
					$45.48	$24.04	$363.84	0.00%		8	0.002%		1	
	004285	750	BALLANTINES SCOTCH 17YR 750ml	U	$90.95	$48.23	$181.90	0.00%	-74.83%	2	0.00%	-75.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWR WHISKY - SCOTCH BLENDED	**004285**				$90.95	$48.23	$181.90	0.00%		2	0.001%		0	
	001016	**750**	**GLENLIVET W/2 SPEY GLSS 750ml**	**D**	**$44.99**	**$23.78**	**$44.99**	**0.00%**	**-99.10%**	**1**	**0.00%**	**-99.10%**	**0**	
					$44.99	$23.78	$44.99	0.00%		1	0.000%		0	
	100381	**750**	**ARDBEG TWENTY SOMETHING 23 YR 750ml**	**A**					**100.00%**			**100.00%**	**0**	
	Total						**$4,230,225.09**		**4.06%**	**130,739**		**1.71%**	**14,887**	

Class Summary

AWR

Bottle Sales	130,739	**Gross Sales**	$4,230,225.09	**Total Items in Class**	53
% of Bottle Sales	0.26%	**% of Gross Sales**	0.91%	**Share/Item**	0.53

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT														
	005038	**1750**	**GLENLIVET 12YR MALT SCOTCH 1750ml**	**1**	**$82.99**	**$43.99**	**$116,709.14**	**1.09%**	**15.25%**	**1,386**	**0.69%**	**15.14%**	**270**	
					$84.99	$45.05	$50,484.06	0.47%		594	0.296%		116	
					$86.99	$46.12	$35,578.91	0.33%		409	0.204%		80	
					$79.99	$42.40	$17,517.81	0.16%		219	0.109%		43	
					$79.99	$42.39	$13,128.36	0.12%		164	0.082%		32	
	005483	**1750**	**MACALLAN SHERRY OAK 12 YR 1750ml**	**U**	**$148.57**	**$78.87**	**$4,605.67**	**0.04%**	**-41.11%**	**31**	**0.02%**	**-41.51%**	**6**	
					$148.57	$78.87	$4,605.67	0.04%		31	0.015%		6	
	005034	**375**	**GLENLIVET 12YR MALT SCOTCH 375ml**	**1**	**$24.99**	**$13.21**	**$96,461.40**	**0.90%**	**-0.97%**	**3,860**	**1.93%**	**-0.97%**	**161**	
					$24.99	$13.21	$96,461.40	0.90%		3,860	1.926%		161	
	005486	**750**	**MACALLAN SHERRY OAK 12YR 750ml**	**1**	**$60.71**	**$32.21**	**$355,720.75**	**3.33%**	**-7.85%**	**5,824**	**2.91%**	**-12.37%**	**485**	
					$58.99	$34.49	$77,371.89	0.72%		1,311	0.654%		109	
					$64.99	$34.49	$63,158.28	0.59%		972	0.485%		81	
					$59.99	$31.83	$62,924.51	0.59%		1,049	0.523%		87	
					$64.99	$31.30	$62,151.47	0.58%		957	0.477%		80	
					$59.99	$30.24	$32,634.56	0.31%		544	0.271%		45	
					$58.99	$31.30	$29,265.04	0.27%		496	0.247%		41	
					$57.00	$31.83	$28,215.00	0.26%		495	0.247%		41	
	005036	**750**	**GLENLIVET 12YR MALT SCOTCH 750ml**	**1**	**$41.99**	**$22.26**	**$319,387.27**	**2.99%**	**-8.53%**	**7,335**	**3.66%**	**-10.16%**	**611**	
					$44.99	$23.85	$214,543.21	2.01%		4,770	2.380%		398	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	005036				$39.98	$21.19	$37,141.42	0.35%		929	0.464%		77	
					$39.99	$21.19	$35,501.13	0.33%		887	0.443%		74	
					$42.99	$22.79	$32,201.51	0.30%		749	0.374%		62	
	004356	**750**	**BALVENIE DOUBLEWOOD 12 YR SCOTCH 750ml**	**1**	**$59.24**	**$31.43**	**$208,442.25**	**1.95%**	**4.13%**	**3,475**	**1.73%**	**4.89%**	**290**	
					$61.99	$32.89	$111,078.08	1.04%		1,792	0.894%		149	
					$56.99	$30.23	$58,955.67	0.55%		1,033	0.515%		86	
					$59.99	$31.83	$21,416.43	0.20%		357	0.178%		30	
					$57.99	$30.77	$16,992.07	0.16%		293	0.146%		24	
	005006	**750**	**GLENFIDDICH SPEC RESERVE 12YR SNG 750ml**	**1**	**$42.74**	**$22.66**	**$197,911.45**	**1.85%**	**-1.69%**	**4,555**	**2.27%**	**-1.16%**	**380**	
					$44.99	$23.85	$107,558.09	1.01%		2,391	1.193%		199	
					$41.99	$22.26	$39,770.53	0.37%		947	0.472%		79	
					$40.99	$21.72	$35,665.30	0.33%		870	0.434%		73	
					$42.99	$22.79	$14,917.53	0.14%		347	0.173%		29	
	005446	**750**	**LAPHROAIG 10YR MALT SCOTCH 750ml**	**1**	**$50.99**	**$27.05**	**$172,428.23**	**1.61%**	**7.14%**	**3,377**	**1.68%**	**9.04%**	**281**	
					$51.99	$27.58	$93,893.94	0.88%		1,806	0.901%		151	
					$49.99	$26.52	$78,534.29	0.73%		1,571	0.784%		131	
	005061	**750**	**GLENLIVET FRENCH OAK 15YR 750ml**	**1**	**$64.49**	**$34.15**	**$164,469.53**	**1.54%**	**18.83%**	**2,547**	**1.27%**	**16.71%**	**212**	
					$69.99	$37.08	$66,280.53	0.62%		947	0.472%		79	
					$59.99	$31.76	$57,530.41	0.54%		959	0.478%		80	
					$62.99	$33.35	$31,495.00	0.29%		500	0.249%		42	
					$64.99	$34.42	$9,163.59	0.09%		141	0.070%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	**005133**	**750**	**GLENMORANGIE ORIGINAL 10YR SCOTCH 750ml**	**1**	**$42.99**	**$22.72**	**$152,072.04**	**1.42%**	**11.11%**	**3,596**	**1.79%**	**12.28%**	**300**	
					$39.99	$21.12	$88,697.82	0.83%		2,218	1.107%		185	
					$45.99	$24.31	$63,374.22	0.59%		1,378	0.688%		115	
	005430	**750**	**LAGAVULIN 16YR MALT SCOTCH 750ml**	**L**	**$93.49**	**$49.66**	**$133,183.95**	**1.25%**	**12.04%**	**1,405**	**0.70%**	**13.55%**	**117**	
					$96.99	$51.52	$93,498.36	0.87%		964	0.481%		80	
					$89.99	$47.79	$39,685.59	0.37%		441	0.220%		37	
	005159	**750**	**GLENFIDDICH 14 YR 750ml**	**1**	**$49.99**	**$26.44**	**$121,675.66**	**1.14%**	**44.33%**	**2,434**	**1.21%**	**44.33%**	**203**	
					$49.99	$26.44	$121,675.66	1.14%		2,434	1.214%		203	
	005247	**750**	**HIGHLAND PARK 12YR VIKING HONOUR 750ml**	**1**	**$53.39**	**$28.25**	**$120,686.50**	**1.13%**	**2.84%**	**2,281**	**1.14%**	**3.21%**	**190**	
					$49.99	$29.10	$40,541.89	0.38%		811	0.405%		68	
					$54.99	$29.10	$38,218.05	0.36%		695	0.347%		58	
					$54.99	$26.44	$20,566.26	0.19%		374	0.187%		31	
					$52.00	$29.10	$12,012.00	0.11%		231	0.115%		19	
					$54.99	$27.51	$9,348.30	0.09%		170	0.085%		14	
	005606	**750**	**MCCLELLAND ISLAY MALT SCOTCH 750ml**	**1**	**$26.32**	**$13.93**	**$114,988.06**	**1.08%**	**-5.11%**	**4,294**	**2.14%**	**-6.82%**	**358**	
					$27.99	$14.81	$68,531.49	0.64%		2,451	1.223%		204	
					$24.99	$13.22	$36,138.54	0.34%		1,446	0.721%		121	
					$25.99	$13.75	$10,318.03	0.10%		397	0.198%		33	
	005014	**750**	**GLENFIDDICH RESERVA 15YR 750ml**	**1**	**$59.49**	**$31.57**	**$110,115.52**	**1.03%**	**-7.20%**	**1,848**	**0.92%**	**-7.99%**	**154**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	005014				$59.99	$31.83	$40,673.22	0.38%		678	0.338%		57	
					$58.99	$31.30	$26,604.49	0.25%		451	0.225%		38	
					$60.99	$32.36	$23,237.19	0.22%		381	0.190%		32	
					$57.99	$30.77	$19,600.62	0.18%		338	0.169%		28	
	004084	**750**	**ABERLOUR 12YR SINGLE MALT SCOT 750ml**	**1**	**$51.33**	**$27.15**	**$107,820.03**	**1.01%**	**-1.00%**	**2,085**	**1.04%**	**-4.88%**	**174**	
					$54.99	$29.10	$61,148.88	0.57%		1,112	0.555%		93	
					$46.99	$24.84	$36,895.15	0.35%		785	0.392%		65	
					$52.00	$27.51	$9,776.00	0.09%		188	0.094%		16	
	006105	**750**	**SPEYBURN 10YR SINGLE MALT SCOTCH 750ml**	**1**	**$27.32**	**$14.38**	**$107,461.03**	**1.01%**	**4.50%**	**3,897**	**1.94%**	**5.34%**	**325**	
					$28.99	$15.27	$56,182.62	0.53%		1,938	0.967%		162	
					$25.99	$13.67	$41,765.93	0.39%		1,607	0.802%		134	
					$26.99	$14.20	$9,512.48	0.09%		352	0.176%		29	
	005696	**750**	**OBAN 14YR MALT SCOTCH 750ml**	**L**	**$70.24**	**$37.28**	**$92,342.08**	**0.86%**	**24.43%**	**1,312**	**0.65%**	**24.13%**	**109**	
					$70.75	$37.55	$36,790.00	0.34%		520	0.259%		43	
					$74.99	$39.81	$30,790.89	0.29%		411	0.205%		34	
					$64.99	$34.49	$24,761.19	0.23%		381	0.190%		32	
	005596	**750**	**MCCLELLAND HIGHLAND MALT 750ml**	**1**	**$26.32**	**$13.93**	**$88,791.70**	**0.83%**	**-14.25%**	**3,330**	**1.66%**	**-15.75%**	**278**	
					$27.99	$14.81	$49,150.44	0.46%		1,756	0.876%		146	
					$24.99	$13.22	$31,740.30	0.30%		1,270	0.634%		106	
					$25.99	$13.75	$7,900.96	0.07%		304	0.152%		25	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	**005153**	**750**	**GLENLIVET FOUNDERS RESERVE 750ml**	**1**	**$39.99**	**$21.19**	**$76,260.93**	**0.71%**	**208.55%**	**1,907**	**0.95%**	**208.55%**	**159**	
					$39.99	$21.19	$76,260.93	0.71%		1,907	0.951%		159	
	005040	**750**	**GLENLIVET 18YR MALT SCOTCH 750ml**	**1**	**$114.99**	**$61.01**	**$76,023.62**	**0.71%**	**-10.01%**	**638**	**0.32%**	**-17.25%**	**53**	
					$119.99	$63.67	$70,194.15	0.66%		585	0.292%		49	
					$109.99	$58.35	$5,829.47	0.05%		53	0.026%		4	
	004096	**750**	**ARDBEG 10 YR SM SCOTCH 750ml**	**L**	**$52.99**	**$28.03**	**$75,828.69**	**0.71%**	**17.95%**	**1,431**	**0.71%**	**17.89%**	**119**	
					$52.99	$28.03	$75,828.69	0.71%		1,431	0.714%		119	
	004846	**750**	**DALWHINNIE MALT SCOTCH 750ml**	**1**	**$63.66**	**$33.78**	**$58,227.91**	**0.54%**	**13.61%**	**909**	**0.45%**	**16.26%**	**76**	
					$65.99	$35.03	$36,426.48	0.34%		552	0.275%		46	
					$59.99	$31.83	$16,797.20	0.16%		280	0.140%		23	
					$64.99	$34.49	$5,004.23	0.05%		77	0.038%		6	
	004367	**750**	**BALVENIE CARIBBEAN CASK 14YR 750ml**	**L**	**$76.99**	**$40.80**	**$58,127.45**	**0.54%**	**31.48%**	**755**	**0.38%**	**30.69%**	**63**	
					$76.99	$40.80	$58,127.45	0.54%		755	0.377%		63	
	006206	**750**	**TALISKER MALT SCOTCH 10 YR 750ml**	**1**	**$61.99**	**$32.90**	**$56,333.19**	**0.53%**	**25.11%**	**881**	**0.44%**	**28.94%**	**73**	
					$70.99	$37.69	$30,667.68	0.29%		432	0.216%		36	
					$54.99	$29.18	$13,967.46	0.13%		254	0.127%		21	
					$59.99	$31.83	$11,698.05	0.11%		195	0.097%		16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	**005492**	**750**	**MACALLAN 10YR FINE OAK SCOTCH 750ml**	**1**	**$52.66**	**$27.94**	**$55,995.42**	**0.52%**	**-23.05%**	**1,058**	**0.53%**	**-24.38%**	**88**	
					$54.99	$29.18	$37,503.18	0.35%		682	0.340%		57	
					$47.99	$29.18	$14,972.88	0.14%		312	0.156%		26	
					$54.99	$25.45	$3,519.36	0.03%		64	0.032%		5	
	004178	**750**	**AUCHENTOSHAN AMERICAN OAK SNGL MLT 750ml**	**1**	**$40.99**	**$21.66**	**$50,015.48**	**0.47%**	**-16.31%**	**1,208**	**0.60%**	**-15.96%**	**101**	
					$42.99	$22.72	$23,343.57	0.22%		543	0.271%		45	
					$39.99	$21.12	$17,275.68	0.16%		432	0.216%		36	
					$40.00	$21.13	$6,240.00	0.06%		156	0.078%		13	
					$40.99	$21.65	$3,156.23	0.03%		77	0.038%		6	
	005157	**750**	**GLENFIDDICH 18YR SINGLE MALT S 750ml**	**1**	**$109.99**	**$58.35**	**$46,635.76**	**0.44%**	**-16.14%**	**424**	**0.21%**	**-16.14%**	**35**	
					$109.99	$58.35	$46,635.76	0.44%		424	0.212%		35	
	005493	**750**	**MACALLAN 15YR FINE OAK 750ml**	**U**	**$121.28**	**$64.43**	**$44,145.92**	**0.41%**	**22.52%**	**364**	**0.18%**	**17.16%**	**30**	
					$121.28	$64.43	$44,145.92	0.41%		364	0.182%		30	
	005433	**750**	**LAPHROAIG QUARTER CASK 750ml**	**L**	**$59.99**	**$31.76**	**$43,192.80**	**0.40%**	**13.66%**	**720**	**0.36%**	**13.66%**	**60**	
					$59.99	$31.76	$43,192.80	0.40%		720	0.359%		60	
	005105	**750**	**GLENMORANGIE QUINTA RUBAN SCOT 750ml**	**1**	**$63.99**	**$33.89**	**$43,065.27**	**0.40%**	**-14.87%**	**673**	**0.34%**	**-15.00%**	**56**	
					$63.99	$33.89	$43,065.27	0.40%		673	0.336%		56	
	005690	**750**	**OBAN DISTILLERS EDITION 750ml**	**L**	**$88.49**	**$46.92**	**$31,056.55**	**0.29%**	**-15.82%**	**345**	**0.17%**	**-15.23%**	**29**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	005690				$90.99	$48.25	$25,295.22	0.24%		278	0.139%		23	
					$85.99	$45.59	$5,761.33	0.05%		67	0.033%		6	
	004825	750	DALMORE 12 YR SNGLE MALT SCOTC 750ml	L	$65.49	$34.69	$29,975.41	0.28%	-14.31%	459	0.23%	-16.09%	38	
					$64.99	$34.42	$20,406.86	0.19%		314	0.157%		26	
					$65.99	$34.95	$9,568.55	0.09%		145	0.072%		12	
	005614	750	HIGHLAND PARK MAGNUS SCOTCH 750ml	T	$39.99	$21.12	$28,472.88	0.27%	167.29%	712	0.36%	167.29%	59	
					$39.99	$21.12	$28,472.88	0.27%		712	0.355%		59	
	005701	750	OBAN LITTLE BAY 750ml	L	$65.49	$34.76	$26,196.11	0.25%	4.16%	389	0.19%	10.19%	32	
					$70.99	$37.69	$18,457.40	0.17%		260	0.130%		22	
					$59.99	$31.83	$7,738.71	0.07%		129	0.064%		11	
	005404	750	LAPHROAIG SELECT SCOTCH 750ml	L	$44.99	$23.78	$25,959.23	0.24%	-14.01%	577	0.29%	-13.95%	48	
					$44.99	$23.78	$25,959.23	0.24%		577	0.288%		48	
	004381	750	BALVENIE PORTWOOD CASK 21YR 750ml	L	$219.99	$116.71	$25,298.85	0.24%	-9.92%	115	0.06%	-9.92%	10	
					$219.99	$116.71	$25,298.85	0.24%		115	0.057%		10	
	005103	750	GLENMORANGIE LASANTA 12 YR 750ml	L	$59.99	$31.76	$24,655.89	0.23%	-1.03%	411	0.21%	-1.01%	34	
					$59.99	$31.76	$24,655.89	0.23%		411	0.205%		34	
	006196	750	TALISKER STORM 750ml	L	$57.99	$30.70	$23,182.15	0.22%	0.23%	385	0.19%	10.09%	32	
					$65.99	$34.95	$16,233.54	0.15%		246	0.123%		21	
					$49.99	$26.44	$6,948.61	0.07%		139	0.069%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWS WHISKY - SCOTCH SINGLE MALT	**005489**	**750**	**MACALLAN 21YR FINE OAK 750ml**	**X**	**$505.36**	**$268.66**	**$22,741.20**	**0.21%**	**8.29%**	**45**	**0.02%**	**8.11%**	**4**	
					$505.36	$268.66	$22,741.20	0.21%		45	0.022%		4	
	005702	**750**	**OBAN 18 YEAR 750ml**	**A**	**$123.99**	**$65.80**	**$22,214.16**	**0.21%**	**49.89%**	**184**	**0.09%**	**44.53%**	**15**	
					$117.99	$62.61	$16,754.58	0.16%		142	0.071%		12	
					$129.99	$68.99	$5,459.58	0.05%		42	0.021%		4	
	005552	**750**	**LAGAVULIN 8 YEAR 750ml**	**L**	**$62.99**	**$33.40**	**$21,782.39**	**0.20%**	**142.80%**	**361**	**0.18%**	**154.55%**	**30**	
					$59.99	$31.76	$20,396.60	0.19%		340	0.170%		28	
					$65.99	$35.03	$1,385.79	0.01%		21	0.010%		2	
	004769	**750**	**CLYNELISH 14 YR SCOTCH 750ml**	**L**	**$60.99**	**$32.29**	**$20,675.61**	**0.19%**	**-5.42%**	**339**	**0.17%**	**-6.28%**	**28**	
					$60.99	$32.29	$20,675.61	0.19%		339	0.169%		28	
	004374	**750**	**BALVENIE SHERRY CASK 15 YR 750ml**	**L**	**$127.67**	**$67.76**	**$20,097.91**	**0.19%**	**193.92%**	**157**	**0.08%**	**189.09%**	**13**	
					$128.35	$68.12	$15,145.30	0.14%		118	0.059%		10	
					$126.99	$67.39	$4,952.61	0.05%		39	0.019%		3	
	005233	**750**	**GLENFIDDICH PROJECT 20 750ml**	**L**	**$79.99**	**$42.39**	**$20,077.49**	**0.19%**	**179.78%**	**251**	**0.13%**	**179.78%**	**21**	
					$79.99	$42.39	$20,077.49	0.19%		251	0.125%		21	
	004357	**750**	**BALVENIE DOUBLEWOOD17 YR 750ml**	**A**	**$149.99**	**$79.63**	**$19,348.71**	**0.18%**	**85.29%**	**129**	**0.06%**	**85.29%**	**11**	
					$149.99	$79.63	$19,348.71	0.18%		129	0.064%		11	
	004959	**750**	**GLEN MOREY SINGLE MALT 12YR 750ml**	**X**	**$40.39**	**$21.33**	**$18,983.30**	**0.18%**	**-17.81%**	**470**	**0.23%**	**-18.28%**	**39**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	004959				$40.39	$21.33	$18,983.30	0.18%		470	0.235%		39	
	005104	750	GLENMORANGIE NECTAR D'OR 750ml	L	$73.99	$39.20	$17,461.64	0.16%	22.34%	236	0.12%	21.99%	20	
					$73.99	$39.20	$17,461.64	0.16%		236	0.118%		20	
	005476	750	MACALLAN 25YR 750ml	L	$1849.66	$983.71	$16,646.94	0.16%	29.36%	9	0.00%	28.57%	1	
					$1,849.66	$983.71	$16,646.94	0.16%		9	0.004%		1	
	005426	750	LAGAVULIN DISTILLERS EDITION 750ml	A	$100.49	$53.31	$15,928.42	0.15%	91.58%	158	0.08%	89.29%	13	
					$100.99	$53.57	$13,128.70	0.12%		130	0.065%		11	
					$99.99	$53.04	$2,799.72	0.03%		28	0.014%		2	
	005516	750	MACALLAN 18YR 750ml	X	$252.67	$134.32	$15,412.87	0.14%	-82.36%	61	0.03%	-83.93%	5	
					$252.67	$134.32	$15,412.87	0.14%		61	0.030%		5	
	005220	750	HIGHLAND PARK DARK ORIGINS 750ml	X	$80.85	$42.85	$15,280.65	0.14%	320.66%	189	0.09%	320.45%	16	
					$80.85	$42.85	$15,280.65	0.14%		189	0.094%		16	
	004778	750	CARDHU SINGLE MALT 12YR 750ml	L	$50.99	$26.97	$14,685.12	0.14%	-19.32%	288	0.14%	-20.22%	24	
					$50.99	$26.97	$14,685.12	0.14%		288	0.144%		24	
	006316	750	TOMATIN SINGLE MALT 12YR SCOTCH 750ml	T	$34.99	$18.46	$14,135.96	0.13%	100.00%	404	0.20%	100.00%	34	
					$34.99	$18.46	$14,135.96	0.13%		404	0.202%		34	
	005067	750	GLENMORANGIE SIGNET 4 750ml	L	$199.99	$106.15	$13,999.30	0.13%	-1.60%	70	0.03%	-1.41%	6	
					$199.99	$106.15	$13,999.30	0.13%		70	0.035%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWS WHISKY - SCOTCH SINGLE MALT	**005498**	**750**	**MACALLAN 17YR FINE OAK 750ml**	**X**	**$242.57**	**$128.95**	**$13,583.92**	**0.13%**	**-62.37%**	**56**	**0.03%**	**-62.59%**	**5**	
					$242.57	$128.95	$13,583.92	0.13%		56	0.028%		5	
	004982	**750**	**GLENKINCHIE 12 YR MALT SCOTCH 750ml**	**L**	**$60.99**	**$32.37**	**$13,446.87**	**0.13%**	**1.16%**	**225**	**0.11%**	**0.45%**	**19**	
					$60.99	$32.37	$13,446.87	0.13%		225	0.112%		19	
	005002	**750**	**GLENFIDDICH 21YR GRN RSV RUM CASK 750ml**	**L**	**$199.99**	**$106.07**	**$13,199.34**	**0.12%**	**-21.95%**	**66**	**0.03%**	**-21.95%**	**6**	
					$199.99	$106.07	$13,199.34	0.12%		66	0.033%		6	
	005250	**750**	**HIGHLAND PARK MALT 18YR 750ml**	**A**	**$140.74**	**$74.71**	**$13,104.57**	**0.12%**	**70.16%**	**93**	**0.05%**	**70.18%**	**8**	
					$141.49	$75.11	$8,064.93	0.08%		57	0.028%		5	
					$139.99	$74.31	$5,039.64	0.05%		36	0.018%		3	
	004788	**750**	**CAOL ILA 12 YEAR 750ml**	**L**	**$66.89**	**$35.43**	**$13,016.17**	**0.12%**	**1079.15%**	**196**	**0.10%**	**1055.56%**	**16**	
					$65.70	$34.80	$6,767.10	0.06%		103	0.051%		9	
					$64.99	$34.42	$3,379.48	0.03%		52	0.026%		4	
					$69.99	$37.08	$2,869.59	0.03%		41	0.020%		3	
	004190	**750**	**AUCHENTOSHAN THREE WOOD SNGLE 750ml**	**L**	**$67.99**	**$36.01**	**$12,510.16**	**0.12%**	**-44.57%**	**184**	**0.09%**	**-44.68%**	**15**	
					$67.99	$36.01	$12,510.16	0.12%		184	0.092%		15	
	936024	**750**	**SPRINGBANK 10YR SINGLE MALT 750ml**	**L**	**$79.65**	**$41.99**	**$11,071.35**	**0.10%**	**7.59%**	**139**	**0.07%**	**2.17%**	**12**	
					$79.65	$41.99	$11,071.35	0.10%		139	0.069%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	004780	750	CRAGGANMORE 12 YR MALT SCOTCH 750ml	L	$60.99	$32.37	$10,368.30	0.10%	-26.37%	170	0.08%	-26.87%	14	
					$60.99	$32.37	$10,368.30	0.10%		170	0.085%		14	
	004046	750	ABERLOUR A'BUNADH SINGLE MALT 750ml	L	$84.99	$45.05	$10,028.82	0.09%	-54.47%	118	0.06%	-59.71%	10	
					$84.99	$45.05	$10,028.82	0.09%		118	0.059%		10	
	004993	750	GLENFARCLAS 12 YR SCOTCH 750ml	T	$52.99	$28.03	$9,909.13	0.09%	3464.20%	187	0.09%	3366.67%	16	
					$52.99	$28.03	$9,909.13	0.09%		187	0.093%		16	
	004644	750	BOWMORE 18YR SINGLE MALT SCOTC 750ml	L	$132.99	$70.59	$9,708.27	0.09%	1.00%	73	0.04%	0.00%	6	
					$132.99	$70.59	$9,708.27	0.09%		73	0.036%		6	
	006197	750	TALISKER DISTILLERS EDITION 750ml	A	$80.99	$42.93	$9,070.88	0.08%	75.54%	112	0.06%	74.29%	9	
					$80.99	$42.93	$9,070.88	0.08%		112	0.056%		9	
	004090	750	ARDBEG CORRYVRECKEN SINGLE MAL 750ml	L	$90.48	$47.98	$8,945.87	0.08%	-39.57%	99	0.05%	-39.41%	8	
					$89.99	$47.72	$5,489.39	0.05%		61	0.030%		5	
					$90.96	$48.23	$3,456.48	0.03%		38	0.019%		3	
	005744	750	MACALLAN SHERRY OAK 18 YR 750ml	L	$269.99	$143.46	$8,909.67	0.08%	100.00%	33	0.02%	100.00%	3	
					$269.99	$143.46	$8,909.67	0.08%		33	0.016%		3	
	005427	750	LAGAVULIN 12 YEAR 750ml	A	$135.48	$71.91	$8,584.40	0.08%	416.71%	64	0.03%	425.00%	5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	005427				$129.99	$68.99	$3,769.71	0.04%		29	0.014%		2	
					$136.45	$72.43	$3,274.80	0.03%		24	0.012%		2	
					$139.99	$74.31	$1,539.89	0.01%		11	0.005%		1	
	000866	**750**	**JOHNNIE WALKER BLUE VAP 750ml**	**D**	**$224.99**	**$119.37**	**$8,549.62**	**0.08%**	**100.00%**	**38**	**0.02%**	**100.00%**	**3**	
					$224.99	$119.37	$8,549.62	0.08%		38	0.019%		3	
	004200	**750**	**AUCHENTOSHAN SINGLE MALT 18YR 750ml**	**L**	**$134.99**	**$71.65**	**$8,504.37**	**0.08%**	**-17.41%**	**63**	**0.03%**	**-18.18%**	**5**	
					$134.99	$71.65	$8,504.37	0.08%		63	0.031%		5	
	006198	**750**	**TALISKER 18 YEAR 750ml**	**A**	**$156.49**	**$83.09**	**$8,451.47**	**0.08%**	**61.16%**	**53**	**0.03%**	**68.75%**	**4**	
					$166.99	$88.67	$5,677.66	0.05%		34	0.017%		3	
					$145.99	$77.50	$2,773.81	0.03%		19	0.009%		2	
	004111	**750**	**ARDBEG UIGEADAIL SCOTCH 750ml**	**L**	**$80.42**	**$42.63**	**$8,337.88**	**0.08%**	**-40.46%**	**104**	**0.05%**	**-40.23%**	**9**	
					$79.99	$42.40	$6,559.18	0.06%		82	0.041%		7	
					$80.85	$42.86	$1,778.70	0.02%		22	0.011%		2	
	004697	**750**	**BRUICHLADDICH PC SCOTTISH BARLEY 750ml**	**X**	**$62.49**	**$33.09**	**$8,248.65**	**0.08%**	**-72.34%**	**135**	**0.07%**	**-72.86%**	**11**	
					$59.99	$31.76	$6,298.95	0.06%		105	0.052%		9	
					$64.99	$34.42	$1,949.70	0.02%		30	0.015%		3	
	004125	**750**	**ARDMORE HIGHLAND SINGLE MALT 750ml**	**L**	**$44.99**	**$23.78**	**$8,143.19**	**0.08%**	**-31.36%**	**181**	**0.09%**	**-31.48%**	**15**	
					$44.99	$23.78	$8,143.19	0.08%		181	0.090%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	**004848**	**750**	**DALWHINNIE DISTILLERS EDITION 750ml**	**A**	**$75.49**	**$40.01**	**$7,660.99**	**0.07%**	**178.54%**	**101**	**0.05%**	**176.92%**	**8**	
					$75.99	$40.27	$6,611.13	0.06%		87	0.043%		7	
					$74.99	$39.74	$1,049.86	0.01%		14	0.007%		1	
	005693	**750**	**MACALLAN EDITION NO.4 750ml**	**L**	**$109.99**	**$58.43**	**$6,929.37**	**0.06%**	**100.00%**	**63**	**0.03%**	**100.00%**	**5**	
					$109.99	$58.43	$6,929.37	0.06%		63	0.031%		5	
	004184	**750**	**ARDBEG AN OA SM SCOTCH 750ml**	**L**	**$59.99**	**$31.76**	**$6,838.86**	**0.06%**	**100.00%**	**114**	**0.06%**	**100.00%**	**10**	
					$59.99	$31.76	$6,838.86	0.06%		114	0.057%		10	
	005286	**750**	**JURA ORGIN 10 YR 750ml**	**T**	**$55.99**	**$29.63**	**$6,774.79**	**0.06%**	**100.00%**	**121**	**0.06%**	**100.00%**	**10**	
					$55.99	$29.63	$6,774.79	0.06%		121	0.060%		10	
	004761	**750**	**CAOL ILA 18 YR SINGLE MALT 750ml**	**A**	**$99.99**	**$53.04**	**$6,699.33**	**0.06%**	**119.23%**	**67**	**0.03%**	**119.23%**	**6**	
					$99.99	$53.04	$6,699.33	0.06%		67	0.033%		6	
	005149	**750**	**GLENLIVET NADURRA FIRST FILL 750ml**	**T**	**$89.99**	**$47.71**	**$6,659.26**	**0.06%**	**100.00%**	**74**	**0.04%**	**100.00%**	**6**	
					$89.99	$47.71	$6,659.26	0.06%		74	0.037%		6	
	006079	**750**	**SINGLETON OF GLENDULLAN 15 YR 750ml**	**L**	**$49.99**	**$26.44**	**$6,548.69**	**0.06%**	**100.00%**	**131**	**0.07%**	**100.00%**	**11**	
					$49.99	$26.44	$6,548.69	0.06%		131	0.065%		11	
	005825	**750**	**PORT DUNDAS 52 YR SINGLE GRAIN 750ml**	**A**	**$899.99**	**$478.49**	**$6,299.93**	**0.06%**	**600.00%**	**7**	**0.00%**	**600.00%**	**1**	
					$899.99	$478.49	$6,299.93	0.06%		7	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	005075	750	GLENLIVET 21 YR MALTSCOTCH 750ml	L	$199.99	$106.07	$5,599.72	0.05%	100.00%	28	0.01%	100.00%	2	
					$199.99	$106.07	$5,599.72	0.05%		28	0.014%		2	
	936014	750	SPRINGBANK 15YR MALT SCOTCH 750ml	L	$135.75	$71.83	$5,294.25	0.05%	73.60%	39	0.02%	60.87%	3	
					$135.75	$71.83	$5,294.25	0.05%		39	0.019%		3	
	004395	750	BALVENIE 30 YR SINGLE BARREL 750ml	A	$1029.99	$547.57	$5,179.95	0.05%	-13.67%	5	0.00%	-16.67%	0	
					$1,059.99	$563.52	$3,179.97	0.03%		3	0.001%		0	
					$999.99	$531.61	$1,999.98	0.02%		2	0.001%		0	
	005618	750	MACALLAN TRIPLE CASK 18 YR 750ml	L	$269.99	$143.46	$4,859.82	0.05%	100.00%	18	0.01%	100.00%	2	
					$269.99	$143.46	$4,859.82	0.05%		18	0.009%		2	
	004990	750	GLENFARCLAS 25YR 750ml	L	$184.97	$98.23	$4,689.51	0.04%	100.00%	25	0.01%	100.00%	2	
					$189.99	$100.90	$3,609.81	0.03%		19	0.009%		2	
					$179.95	$95.56	$1,079.70	0.01%		6	0.003%		1	
	006328	750	TOMINTOUL SINGLE MALT 16YR 750ml	L	$69.64	$36.67	$4,387.32	0.04%	-62.40%	63	0.03%	-62.57%	5	
					$69.64	$36.67	$4,387.32	0.04%		63	0.031%		5	
	005554	750	MACALLAN EDITION NO 2 750ml	L	$111.13	$59.03	$4,111.81	0.04%	-41.41%	37	0.02%	-41.67%	3	
					$111.13	$59.03	$4,111.81	0.04%		37	0.018%		3	
	006203	750	TALISKER MALT SCOTCH 30 YR 750ml	A	$799.99	$425.38	$3,999.95	0.04%	100.00%	5	0.00%	100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	006203				$799.99	$425.38	$3,999.95	0.04%		5	0.002%		0	
	100201	750	GLENLIVET W / SPOON BITTERS 750ml	D	$39.99	$21.12	$3,919.02	0.04%	100.00%	98	0.05%	100.00%	8	
					$39.99	$21.12	$3,919.02	0.04%		98	0.049%		8	
	005672	750	HIGHLAND PARK THE DARK 750ml	A	$319.99	$169.91	$3,519.89	0.03%	100.00%	11	0.01%	100.00%	1	
					$319.99	$169.91	$3,519.89	0.03%		11	0.005%		1	
	005739	750	MACALLAN CLASSIC CUT'18 750ml	L	$99.99	$53.11	$2,799.72	0.03%	100.00%	28	0.01%	100.00%	2	
					$99.99	$53.11	$2,799.72	0.03%		28	0.014%		2	
	006317	750	TOMATIN 18YR SINGLE MALT SCOTCH 750ml	L	$89.99	$47.71	$2,699.70	0.03%	100.00%	30	0.01%	100.00%	3	
					$89.99	$47.71	$2,699.70	0.03%		30	0.015%		3	
	005447	750	LAPHROAIG 25 YR MALTSCOTCH 750ml	A	$505.37	$268.66	$2,526.85	0.02%	-60.83%	5	0.00%	-61.11%	0	
					$505.37	$268.66	$2,526.85	0.02%		5	0.002%		0	
	004972	750	GLENDRONACH SHERRY CASK SCOTCH 750ml	T	$69.99	$37.08	$2,239.68	0.02%	100.00%	32	0.02%	100.00%	3	
					$69.99	$37.08	$2,239.68	0.02%		32	0.016%		3	
	004085	750	ABERLOUR 16YR SINGLE MALT SCOT 750ml	L	$79.99	$42.39	$2,159.73	0.02%	-90.69%	27	0.01%	-91.45%	2	
					$79.99	$42.39	$2,159.73	0.02%		27	0.013%		2	
	005053	750	GLENLIVET 25YR MALT SCOTCH 750ml	L	$353.75	$187.86	$2,122.50	0.02%	100.00%	6	0.00%	100.00%	1	
					$353.75	$187.86	$2,122.50	0.02%		6	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	004829	750	THE DALMORE 18 YR 750ml	L	$232.47	$123.50	$2,092.23	0.02%	100.00%	9	0.00%	100.00%	1	
					$232.47	$123.50	$2,092.23	0.02%		9	0.004%		1	
	004985	750	GLENFARCLAS 21YR SCOTCH 750ml	L	$149.99	$79.63	$1,799.88	0.02%	100.00%	12	0.01%	100.00%	1	
					$149.99	$79.63	$1,799.88	0.02%		12	0.006%		1	
	004611	750	THE DALMORE PORT WOOD RES. 750ml	L	$99.99	$53.03	$1,699.83	0.02%	100.00%	17	0.01%	100.00%	1	
					$99.99	$53.03	$1,699.83	0.02%		17	0.008%		1	
	005610	750	MACALLAN 18YR FINE OAK 750ml	A	$269.99	$143.46	$1,619.94	0.02%	100.00%	6	0.00%	100.00%	1	
					$269.99	$143.46	$1,619.94	0.02%		6	0.003%		1	
	918979	750	SPRINGBANK 14YR BRBN WOOD SCOTCH 750ml	L	$134.74	$71.29	$1,616.88	0.02%	100.00%	12	0.01%	100.00%	1	
					$134.74	$71.29	$1,616.88	0.02%		12	0.006%		1	
	004983	750	GLENKINCHIE DISTILLERS EDITION 750ml	A	$70.99	$37.61	$1,490.79	0.01%	-53.67%	21	0.01%	-54.17%	2	
					$70.99	$37.61	$1,490.79	0.01%		21	0.010%		2	
	004615	750	CONVALMORE 32 YR SINGLE MALT 750ml	A	$1399.99	$744.53	$1,399.99	0.01%	0.00%	1	0.00%	0.00%	0	
					$1,399.99	$744.53	$1,399.99	0.01%		1	0.000%		0	
	936005	750	SPRINGBANK 12YR SINGLE MALT CASK 750ml	A	$109.72	$57.98	$1,316.64	0.01%	-31.41%	12	0.01%	-33.33%	1	
					$109.72	$57.98	$1,316.64	0.01%		12	0.006%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	005673	750	HIGHLAND PARK THE LIGHT 17YR 750ml	L	$319.99	$169.91	$1,279.96	0.01%	100.00%	4	0.00%	100.00%	0	
					$319.99	$169.91	$1,279.96	0.01%		4	0.002%		0	
	005697	750	OBAN 21 YR 750ml	A	$399.99	$212.61	$799.98	0.01%	100.00%	2	0.00%	100.00%	0	
					$399.99	$212.61	$799.98	0.01%		2	0.001%		0	
	004406	750	BENRIACH 10 YR 750ml	T	$64.99	$34.42	$714.89	0.01%	200.00%	11	0.01%	200.00%	1	
					$64.99	$34.42	$714.89	0.01%		11	0.005%		1	
	005645	750	JURA 18 YR 750ml	L	$130.28	$69.15	$651.40	0.01%	100.00%	5	0.00%	100.00%	0	
					$130.28	$69.15	$651.40	0.01%		5	0.002%		0	
	006272	750	TEANINICH 17 YR SINGLE MALT 750ml	A	$309.99	$164.74	$619.98	0.01%	100.00%	2	0.00%	100.00%	0	
					$309.99	$164.74	$619.98	0.01%		2	0.001%		0	
	004785	750	CRAGGANMORE DISTILLERS EDITION 750ml	A	$70.99	$37.61	$567.92	0.01%	-78.33%	8	0.00%	-78.57%	1	
					$70.99	$37.61	$567.92	0.01%		8	0.004%		1	
	004006	750	ABERFELDY SINGLE MALT 21YR 750ml	L	$181.92	$96.54	$545.76	0.01%	-69.05%	3	0.00%	-69.23%	0	
					$181.92	$96.54	$545.76	0.01%		3	0.001%		0	
	005166	750	GLENROTHES SELECT RES SINGLE M 750ml	U	$55.58	$29.41	$444.64	0.00%	-97.08%	8	0.00%	-97.10%	1	
					$55.58	$29.41	$444.64	0.00%		8	0.004%		1	
	005866	750	GOT TULLY SINGLETON OF GLENDULLAN 750ml	L	$29.99	$15.80	$359.88	0.00%	100.00%	12	0.01%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	005866				$29.99	$15.80	$359.88	0.00%		12	0.006%		1	
	005234	750	HIGHLAND PARK FIRE/ICE EDITION 750ml	X	$323.43	$171.73	$323.43	0.00%	-79.87%	1	0.00%	-80.00%	0	
					$323.43	$171.73	$323.43	0.00%		1	0.000%		0	
	004763	750	CAOL ILA 15 YR SINGLE MALT 750ml	A					100.00%			100.00%	0	
	004764	750	CAOL ILA 30 YR SINGLE MALT 750ml	A					100.00%			100.00%	0	
	005086	750	GLENLIVET NADURRA 16YR SNGL ML 750ml	D					100.00%			100.00%	0	
	005211	750	GLENMORANGIE BACALTA SINGLE MALT 750ml	L					100.00%			100.00%	0	
	005862	750	GOT GREYJOY TALISKER 750ml	L					100.00%			100.00%	0	
	005863	750	GOT LANNISTER LAGAVULIN 750ml	L					100.00%			100.00%	0	
	005864	750	GOT STARK DALWHINNIE WINTERS GOLD 750ml	L					100.00%			100.00%	0	
	005252	750	HIGHLAND PARK 25 YR SINGLE MALT 750ml	L					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWS WHISKY - SCOTCH SINGLE MALT	**909467**	**750**	**TALISKER DISTILLERS EDITION SC 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	Total						**$4,322,951.00**		**4.13%**	**80,254**		**2.92%**	**6,684**	

Class Summary

AWS

Bottle Sales	80,254	**Gross Sales**	$4,322,951.00	**Total Items in Class**	127
% of Bottle Sales	0.16%	**% of Gross Sales**	0.93%	**Share/Item**	1.27

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED														
	064867	**1000**	**FIREBALL CINNAMON WHISKY 1000ml**	**1**	**$18.99**	**$10.02**	**$1,238,055.08**	**4.10%**	**1.96%**	**65,248**	**4.13%**	**3.45%**	**7,250**	
					$19.99	$10.55	$644,431.07	2.13%		32,245	2.043%		3,583	
					$17.99	$9.49	$593,624.01	1.96%		33,003	2.091%		3,667	
	064868	**1750**	**FIREBALL CINNAMON WHISKEY 1750ml**	**1**	**$28.74**	**$15.13**	**$956,651.25**	**3.17%**	**1.90%**	**33,675**	**2.13%**	**6.16%**	**6,548**	
					$25.99	$13.67	$343,012.04	1.13%		13,196	0.836%		2,566	
					$29.99	$15.80	$329,763.94	1.09%		11,006	0.697%		2,140	
					$30.99	$16.33	$193,579.53	0.64%		6,247	0.396%		1,215	
					$27.99	$14.73	$90,295.74	0.30%		3,226	0.204%		627	
	010809	**1750**	**CROWN ROYAL REGAL APPLE 1750ml**	**1**	**$53.32**	**$28.21**	**$561,990.19**	**1.86%**	**25.82%**	**10,381**	**0.66%**	**24.88%**	**2,019**	
					$55.99	$29.63	$338,001.63	1.12%		6,037	0.383%		1,174	
					$49.99	$26.44	$132,259.55	0.44%		2,645	0.168%		514	
					$53.99	$28.57	$91,729.01	0.30%		1,699	0.108%		330	
	066799	**1750**	**SINFIRE CINNAMON WHISKY 1750ml**	**1**	**$19.99**	**$10.48**	**$196,341.78**	**0.65%**	**-2.54%**	**9,822**	**0.62%**	**-2.54%**	**1,910**	
					$19.99	$10.48	$196,341.78	0.65%		9,822	0.622%		1,910	
	086673	**1750**	**JACK DANIELS TENNESSEE HONEY 1750ml**	**1**	**$46.59**	**$24.63**	**$174,794.31**	**0.58%**	**22.70%**	**3,706**	**0.23%**	**20.38%**	**721**	
					$47.99	$25.37	$63,154.84	0.21%		1,316	0.083%		256	
					$48.99	$25.90	$46,197.57	0.15%		943	0.060%		183	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	086673				$44.99	$23.78	$34,732.28	0.11%		772	0.049%		150	
					$45.99	$24.31	$15,544.62	0.05%		338	0.021%		66	
					$45.00	$23.78	$15,165.00	0.05%		337	0.021%		66	
	086694	1750	JACK DANIELS TENNESSEE FIRE WHIS 1750 ml	1	$46.66	$24.66	$75,179.31	0.25%	84.85%	1,569	0.10%	89.01%	305	
					$48.99	$25.90	$52,958.19	0.18%		1,081	0.068%		210	
					$45.99	$24.31	$12,233.34	0.04%		266	0.017%		52	
					$44.99	$23.78	$9,987.78	0.03%		222	0.014%		43	
	064863	200	FIREBALL 200 ml	1	$6.29	$3.32	$121,346.68	0.40%	19.11%	19,292	1.22%	16.87%	429	
					$6.29	$3.32	$121,346.68	0.40%		19,292	1.222%		429	
	100015	3000	FIREBALL BAG IN BOX 2-1.75 3000 ml	U	$54.99	$28.95	$30,904.38	0.10%	-19.81%	562	0.04%	-19.81%	187	
					$54.99	$28.95	$30,904.38	0.10%		562	0.036%		187	
	064864	375	FIREBALL CINNAMON WHISKY PET 375ml	1	$9.49	$5.01	$675,279.93	2.23%	3.87%	71,157	4.51%	2.85%	2,965	
					$9.49	$5.01	$675,279.93	2.23%		71,157	4.509%		2,965	
	010805	375	CROWN ROYAL REGAL APPLE 375 ml	1	$14.99	$7.94	$353,674.06	1.17%	359.47%	23,594	1.50%	359.47%	983	
					$14.99	$7.94	$353,674.06	1.17%		23,594	1.495%		983	
	086669	375	JACK DANIELS TENNESSEE HONEY 375 ml	1	$13.99	$7.40	$68,676.91	0.23%	100.00%	4,909	0.31%	100.00%	205	
					$13.99	$7.40	$68,676.91	0.23%		4,909	0.311%		205	
	010807	750	CROWN ROYAL REGAL APPLE 750ml	1	$27.99	$14.81	$1,703,746.32	5.64%	10.93%	60,072	3.81%	8.88%	5,006	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	010807				$29.99	$15.88	$989,644.67	3.28%		33,037	2.093%		2,753	
					$25.99	$13.75	$555,258.40	1.84%		21,360	1.353%		1,780	
					$27.99	$14.81	$158,843.25	0.53%		5,675	0.360%		473	
	064866	**750**	**FIREBALL CINNAMON WHISKY 750ml**	**1**	**$14.66**	**$7.72**	**$1,584,630.17**	**5.25%**	**-7.87%**	**108,304**	**6.86%**	**-3.19%**	**9,025**	
					$16.99	$8.96	$696,823.29	2.31%		41,171	2.609%		3,431	
					$12.99	$6.83	$673,263.13	2.23%		51,808	3.283%		4,317	
					$13.99	$7.36	$214,543.75	0.71%		15,325	0.971%		1,277	
	010791	**750**	**CROWN ROYAL VANILLA 750ml**	**1**	**$27.99**	**$14.81**	**$747,526.64**	**2.48%**	**5.14%**	**26,388**	**1.67%**	**2.97%**	**2,199**	
					$29.99	$15.88	$429,107.18	1.42%		14,334	0.908%		1,195	
					$25.99	$13.75	$247,212.90	0.82%		9,510	0.603%		793	
					$27.99	$14.81	$71,206.56	0.24%		2,544	0.161%		212	
	086670	**750**	**JACK DANIELS TENNESSEE HONEY 750ml**	**1**	**$21.99**	**$11.62**	**$628,067.60**	**2.08%**	**6.61%**	**27,440**	**1.74%**	**5.59%**	**2,287**	
					$23.99	$12.68	$392,788.19	1.30%		16,381	1.038%		1,365	
					$21.99	$11.62	$156,031.07	0.52%		7,093	0.449%		591	
					$19.99	$10.55	$79,248.34	0.26%		3,966	0.251%		331	
	086692	**750**	**JACK DANIELS TENNESSEE FIRE WHISK 750ml**	**1**	**$21.99**	**$11.62**	**$408,501.77**	**1.35%**	**-2.02%**	**17,823**	**1.13%**	**-2.75%**	**1,485**	
					$23.99	$12.68	$256,141.21	0.85%		10,679	0.677%		890	
					$21.99	$11.62	$104,984.26	0.35%		4,774	0.303%		398	
					$19.99	$10.55	$47,376.30	0.16%		2,370	0.150%		198	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	**027783**	**750**	**JIM BEAM APPLE WHISKEY 750ml**	**1**	**$18.32**	**$9.67**	**$312,362.19**	**1.03%**	**-7.65%**	**16,333**	**1.03%**	**-9.78%**	**1,361**	
					$19.99	$10.56	$223,670.54	0.74%		11,198	0.710%		933	
					$16.99	$8.96	$63,323.75	0.21%		3,725	0.236%		310	
					$17.99	$9.49	$25,367.90	0.08%		1,410	0.089%		118	
	027434	**750**	**BIRD DOG PEACH WHISKEY 750ml**	**1**	**$17.48**	**$9.67**	**$177,209.14**	**0.59%**	**21.10%**	**9,726**	**0.62%**	**17.09%**	**811**	
					$19.99	$10.55	$74,933.47	0.25%		3,757	0.238%		313	
					$19.99	$8.43	$30,008.94	0.10%		1,506	0.095%		126	
					$15.99	$10.55	$19,092.06	0.06%		1,194	0.076%		100	
					$15.99	$8.43	$18,628.35	0.06%		1,165	0.074%		97	
					$15.99	$9.49	$18,596.37	0.06%		1,163	0.074%		97	
					$16.95	$10.55	$15,949.95	0.05%		941	0.060%		78	
	066790	**750**	**SINFIRE CINNAMON WHISKY 750ml**	**1**	**$12.32**	**$6.48**	**$170,378.38**	**0.56%**	**-23.63%**	**13,862**	**0.88%**	**-23.04%**	**1,155**	
					$13.99	$7.36	$77,230.77	0.26%		5,523	0.350%		460	
					$10.99	$5.77	$75,138.63	0.25%		6,837	0.433%		570	
					$11.99	$6.30	$18,008.98	0.06%		1,502	0.095%		125	
	027475	**750**	**BIRD DOG BLACKBERRY WHISKEY 750ml**	**1**	**$17.48**	**$9.67**	**$168,551.83**	**0.56%**	**-0.40%**	**9,249**	**0.59%**	**-4.48%**	**771**	
					$19.99	$10.55	$72,232.62	0.24%		3,618	0.229%		302	
					$19.99	$8.43	$26,598.67	0.09%		1,333	0.084%		111	
					$15.99	$9.49	$18,580.38	0.06%		1,162	0.074%		97	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	027475				$16.95	$10.55	$17,577.15	0.06%		1,037	0.066%		86	
					$15.99	$8.43	$17,525.04	0.06%		1,096	0.069%		91	
					$15.99	$10.55	$16,037.97	0.05%		1,003	0.064%		84	
	010784	**750**	**CROWN ROYAL SALTED CARAMEL 750ml**	**1**	**$29.99**	**$15.88**	**$143,591.07**	**0.48%**	**459.09%**	**4,797**	**0.30%**	**459.09%**	**400**	
					$29.99	$15.88	$143,591.07	0.48%		4,797	0.304%		400	
	061210	**750**	**HIGH WEST BARREL MANHATTAN 36T 750ml**	**L**	**$49.99**	**$26.44**	**$141,221.75**	**0.47%**	**15.86%**	**2,825**	**0.18%**	**15.86%**	**235**	
					$49.99	$26.44	$141,221.75	0.47%		2,825	0.179%		235	
	027410	**750**	**JIM BEAM HONEY 750ml**	**1**	**$18.32**	**$9.67**	**$138,233.40**	**0.46%**	**7.99%**	**7,260**	**0.46%**	**6.74%**	**605**	
					$19.99	$10.56	$94,426.76	0.31%		4,724	0.299%		394	
					$16.99	$8.96	$30,853.84	0.10%		1,816	0.115%		151	
					$17.99	$9.49	$12,952.80	0.04%		720	0.046%		60	
	028043	**750**	**JIM BEAM VANILLA WHISKEY 750ml**	**1**	**$17.99**	**$9.49**	**$137,875.36**	**0.46%**	**306.01%**	**7,664**	**0.49%**	**311.00%**	**639**	
					$17.99	$9.49	$137,875.36	0.46%		7,664	0.486%		639	
	073721	**750**	**EVAN WILLIAMS FIRE 750ml**	**1**	**$12.32**	**$6.48**	**$135,132.47**	**0.45%**	**-12.22%**	**10,853**	**0.69%**	**-12.44%**	**904**	
					$13.99	$7.36	$68,443.95	0.23%		4,905	0.311%		409	
					$10.99	$5.77	$51,365.30	0.17%		4,670	0.296%		389	
					$11.99	$6.30	$15,323.22	0.05%		1,278	0.081%		107	
	010550	**750**	**BLACK VELVET TOASTED CARAMEL WHSK 750ml**	**1**	**$11.32**	**$5.94**	**$134,978.75**	**0.45%**	**6.82%**	**11,625**	**0.74%**	**6.74%**	**969**	
					$12.99	$6.83	$77,212.30	0.26%		5,970	0.378%		498	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	010550				$9.99	$5.23	$43,776.18	0.14%		4,382	0.278%		365	
					$10.99	$5.77	$13,990.27	0.05%		1,273	0.081%		106	
	076036	**750**	**MIDNIGHT MOON APPLE PIE MOONSHINE 750ml**	**1**	**$21.74**	**$11.41**	**$133,445.93**	**0.44%**	**4.32%**	**5,999**	**0.38%**	**1.97%**	**500**	
					$23.99	$12.61	$70,956.40	0.23%		2,960	0.188%		247	
					$19.99	$10.48	$35,382.30	0.12%		1,770	0.112%		148	
					$20.99	$11.01	$15,062.47	0.05%		719	0.046%		60	
					$21.99	$11.54	$12,044.76	0.04%		550	0.035%		46	
	027544	**750**	**RED STAG BLACK CHERRY BY JIM BEAM 750ml**	**1**	**$18.32**	**$9.67**	**$119,486.19**	**0.40%**	**-3.58%**	**6,381**	**0.40%**	**-3.60%**	**532**	
					$19.99	$10.56	$70,458.72	0.23%		3,528	0.224%		294	
					$16.99	$8.96	$39,043.02	0.13%		2,298	0.146%		192	
					$17.99	$9.49	$9,984.45	0.03%		555	0.035%		46	
	086707	**750**	**JEREMIAH WEED SARSAPARILLA WHISKEY 750ml**	**1**	**$18.99**	**$10.03**	**$92,158.47**	**0.30%**	**-9.54%**	**4,853**	**0.31%**	**-11.83%**	**404**	
					$18.99	$10.03	$92,158.47	0.30%		4,853	0.308%		404	
	076916	**750**	**PORTERS HUCKLEBERRY WHISKEY LIQUEUR750ml**	**1**	**$18.99**	**$11.99**	**$85,929.75**	**0.28%**	**100.00%**	**4,525**	**0.29%**	**100.00%**	**377**	
					$18.99	$12.66	$74,649.69	0.25%		3,931	0.249%		328	
					$18.99	$11.32	$11,280.06	0.04%		594	0.038%		50	
	067273	**750**	**YUKON JACK JACAPPLE WHISKEY 750ml**	**1**	**$14.49**	**$7.63**	**$74,828.39**	**0.25%**	**-5.93%**	**4,861**	**0.31%**	**-4.55%**	**405**	
					$16.99	$8.96	$56,363.79	0.19%		3,321	0.210%		277	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	067273				$11.99	$6.30	$18,464.60	0.06%		1,540	0.098%		128	
	027554	750	SEAGRAMS 7 CROWN DARK HONEY 750ml	1	$12.49	$6.57	$72,167.22	0.24%	-13.38%	5,778	0.37%	-15.33%	482	
					$12.49	$6.57	$72,167.22	0.24%		5,778	0.366%		482	
	086861	750	SINFIRE APPLE 750ml	1	$12.99	$6.83	$66,950.46	0.22%	790.23%	5,154	0.33%	790.23%	430	
					$12.99	$6.83	$66,950.46	0.22%		5,154	0.327%		430	
	014474	750	REVEL STOKE ROASTED PECAN WHISKY 750ml	1	$13.98	$7.36	$65,779.47	0.22%	-1.20%	4,526	0.29%	-4.10%	377	
					$15.99	$8.43	$34,422.45	0.11%		2,155	0.137%		180	
					$12.99	$6.83	$15,406.14	0.05%		1,186	0.075%		99	
					$13.99	$7.36	$8,058.24	0.03%		576	0.036%		48	
					$12.96	$6.81	$7,892.64	0.03%		609	0.039%		51	
	027921	750	BIRD DOG STRAWBERRY WHISKEY 750ml	1	$17.99	$9.34	$62,868.57	0.21%	-8.06%	3,543	0.22%	-11.66%	295	
					$19.99	$10.55	$15,612.19	0.05%		781	0.049%		65	
					$15.99	$10.55	$14,806.74	0.05%		926	0.059%		77	
					$17.99	$8.43	$10,146.36	0.03%		564	0.036%		47	
					$15.99	$8.43	$6,427.98	0.02%		402	0.025%		34	
					$15.99	$9.49	$5,868.33	0.02%		367	0.023%		31	
					$19.99	$9.49	$5,737.13	0.02%		287	0.018%		24	
					$19.99	$8.43	$4,269.84	0.01%		216	0.014%		18	
	076042	750	MIDNIGHT MOON BLACKBERRY MOONSHIN 750ml	1	$21.66	$11.37	$58,974.75	0.20%	26.57%	2,691	0.17%	26.12%	224	
					$23.99	$12.61	$29,999.46	0.10%		1,254	0.079%		105	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	076042				$19.99	$10.48	$23,292.36	0.08%		1,164	0.074%		97	
					$20.99	$11.01	$5,682.93	0.02%		273	0.017%		23	
	076040	**750**	**MIDNIGHT MOON STRAWBERRY MOONSHIN 750ml**	**1**	**$21.66**	**$11.37**	**$56,301.73**	**0.19%**	**20.35%**	**2,593**	**0.16%**	**20.99%**	**216**	
					$23.99	$12.61	$25,651.26	0.09%		1,074	0.068%		90	
					$19.99	$10.48	$23,708.14	0.08%		1,186	0.075%		99	
					$20.99	$11.01	$6,942.33	0.02%		333	0.021%		28	
	086821	**750**	**OLD CAMP PECAN PEACH WHISKEY 750ml**	**1**	**$17.99**	**$9.49**	**$51,793.21**	**0.17%**	**178.59%**	**2,879**	**0.18%**	**178.59%**	**240**	
					$17.99	$9.49	$51,793.21	0.17%		2,879	0.182%		240	
	074782	**750**	**JACK DANIELS WINTER JACK 750ml**	**D**	**$14.63**	**$10.02**	**$49,904.72**	**0.17%**	**-0.70%**	**2,650**	**0.17%**	**-1.09%**	**221**	
					$18.99	$10.02	$48,918.24	0.16%		2,576	0.163%		215	
					$14.63	$10.02	$760.76	0.00%		52	0.003%		4	
					$10.26	$10.02	$225.72	0.00%		22	0.001%		2	
	086749	**750**	**OLE SMOKY MOONSHINE CHERRIES 750ml**	**1**	**$19.53**	**$10.24**	**$42,911.81**	**0.14%**	**-2.85%**	**2,165**	**0.14%**	**-7.26%**	**180**	
					$19.99	$10.48	$21,049.47	0.07%		1,053	0.067%		88	
					$20.16	$10.57	$14,313.60	0.05%		710	0.045%		59	
					$17.99	$10.48	$4,050.49	0.01%		227	0.014%		19	
					$19.99	$9.42	$3,498.25	0.01%		175	0.011%		15	
	028052	**750**	**ALPINE LAFAYETTE SPCD WSKY 750ml**	**T**	**$33.41**	**$22.27**	**$34,512.53**	**0.11%**	**120.61%**	**1,033**	**0.07%**	**125.96%**	**86**	
					$33.41	$22.27	$34,512.53	0.11%		1,033	0.065%		86	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	**014490**	**750**	**REVEL STOKE ROOTBEER 750ml**	**T**	**$15.99**	**$8.43**	**$29,693.43**	**0.10%**	**12.31%**	**1,857**	**0.12%**	**6.64%**	**155**	
					$15.99	$8.43	$29,693.43	0.10%		1,857	0.118%		155	
	076047	**750**	**MIDNIGHT MOON RASPBERRY MOONSHINE 750ml**	**D**	**$15.40**	**$10.48**	**$28,114.45**	**0.09%**	**-1.81%**	**2,004**	**0.13%**	**41.56%**	**167**	
					$10.80	$10.48	$12,430.80	0.04%		1,151	0.073%		96	
					$19.99	$10.48	$10,974.51	0.04%		549	0.035%		46	
					$15.40	$10.48	$4,709.14	0.02%		304	0.019%		25	
	076024	**750**	**MIDNIGHT MOON CINNAMON MOONSHINE 750ml**	**T**	**$21.99**	**$11.55**	**$26,232.94**	**0.09%**	**27.10%**	**1,106**	**0.07%**	**22.39%**	**92**	
					$23.99	$12.61	$24,733.69	0.08%		1,031	0.065%		86	
					$19.99	$10.48	$1,499.25	0.00%		75	0.005%		6	
	086873	**750**	**SOUTHERN COMFORT 80 PROOF 750ml**	**T**	**$17.49**	**$9.22**	**$23,279.19**	**0.08%**	**330.42%**	**1,331**	**0.08%**	**330.42%**	**111**	
					$17.49	$9.22	$23,279.19	0.08%		1,331	0.084%		111	
	010818	**750**	**CROWN ROYAL MAPLE FINISHED WHISKE 750ml**	**D**	**$22.57**	**$15.51**	**$22,010.08**	**0.07%**	**-80.34%**	**756**	**0.05%**	**-80.73%**	**63**	
					$29.31	$15.51	$21,835.95	0.07%		745	0.047%		62	
					$15.83	$15.51	$174.13	0.00%		11	0.001%		1	
	074726	**750**	**HIGH WEST BARRELED BOULEVARDIER 750ml**	**U**	**$49.99**	**$26.44**	**$21,295.74**	**0.07%**	**-64.33%**	**426**	**0.03%**	**-64.24%**	**36**	
					$49.99	$26.44	$21,295.74	0.07%		426	0.027%		36	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	027822	750	J SEEDS APPLE CIDER WHISKEY 750ml	T	$17.99	$9.42	$18,799.55	0.06%	100.00%	1,045	0.07%	100.00%	87	
					$17.99	$9.42	$18,799.55	0.06%		1,045	0.066%		87	
	952617	750	TRAVERSE CITY AMERICAN CHERRY EDIT 750ml	L	$37.99	$20.13	$10,333.28	0.03%	508.89%	272	0.02%	508.89%	23	
					$37.99	$20.13	$10,333.28	0.03%		272	0.017%		23	
	064497	750	CANADIAN CLUB APPLE 750ml	T	$12.99	$6.83	$9,404.76	0.03%	100.00%	724	0.05%	100.00%	60	
					$12.99	$6.83	$9,404.76	0.03%		724	0.046%		60	
	005745	750	GLENFIDDICH FIRE & CANE SCOTCH 750ml	L	$49.99	$26.44	$7,748.45	0.03%	100.00%	155	0.01%	100.00%	13	
					$49.99	$26.44	$7,748.45	0.03%		155	0.010%		13	
	010553	750	BLACK VELVET CINNAMON RUSH WHISKY 750ml	D	$10.12	$6.90	$3,006.31	0.01%	-92.70%	251	0.02%	-92.17%	21	
					$13.13	$6.90	$2,507.83	0.01%		191	0.012%		16	
					$7.10	$6.90	$255.60	0.00%		36	0.002%		3	
					$10.12	$6.90	$242.88	0.00%		24	0.002%		2	
	064581	750	BUSHMILLS IRISH HONEY WHISKEY 750ml	D	$28.29	$14.97	$848.70	0.00%	-98.30%	30	0.00%	-98.31%	3	
					$28.29	$14.97	$848.70	0.00%		30	0.002%		3	
	027392	750	JIM BEAM MAPLE 750ml	D	$20.21	$10.67	$626.51	0.00%	-96.96%	31	0.00%	-96.99%	3	
					$20.21	$10.67	$626.51	0.00%		31	0.002%		3	
	072948	750	CATDADDY SPICED MOONSHINE 750ml	D	$25.22	$13.26	$151.32	0.00%	100.00%	6	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWT WHISKEY - FLAVORED	**072948**				$25.22	$13.26	$151.32	0.00%		6	0.000%		1	
	000693	**750**	**JD TENNESSE HONEY W/ FLASK 750ml**	**D**	**$21.24**	**$12.61**	**$97.91**	**0.00%**	**-98.96%**	**5**	**0.00%**	**-98.65%**	**0**	
					$18.48	$12.61	$73.92	0.00%		4	0.000%		0	
					$23.99	$12.61	$23.99	0.00%		1	0.000%		0	
	076044	**750**	**MIDNIGHT MOON BLUEBERRY MOONSHINE 750ml**	**D**	**$10.79**	**$10.48**	**$43.16**	**0.00%**	**-99.93%**	**4**	**0.00%**	**-99.88%**	**0**	
					$10.79	$10.48	$43.16	0.00%		4	0.000%		0	
	076038	**750**	**MIDNIGHT MOON CHERRY MOONSHINE 750ml**	**D**			**$0.00**	**0.00%**	**-97.52%**	**0**	**0.00%**	**-97.54%**	**0**	
	Total						**$12,454,599.70**		**8.05%**	**647,770**		**7.87%**	**57,175**	

Class Summary

AWT

Bottle Sales	647,770	**Gross Sales**	$12,454,599.70	**Total Items in Class**	58
% of Bottle Sales	1.29%	**% of Gross Sales**	2.69%	**Share/Item**	0.58

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWU WHISKEY - MISC														
	027227	**1750**	**PLATTE VALLEY MOONSHINE 1750ml**	**1**	**$37.32**	**$19.70**	**$24,226.60**	**0.26%**	**-16.39%**	**640**	**0.22%**	**-16.64%**	**124**	
					$38.99	$20.59	$14,348.32	0.15%		368	0.129%		72	
					$35.99	$18.99	$6,586.17	0.07%		183	0.064%		36	
					$36.99	$19.52	$3,292.11	0.03%		89	0.031%		17	
	027039	**375**	**HIGH WEST DOUBLE RYE WHISKEY 375 ml**	**1**	**$19.99**	**$10.55**	**$223,608.14**	**2.38%**	**5.09%**	**11,186**	**3.93%**	**10.45%**	**466**	
					$19.99	$10.55	$223,608.14	2.38%		11,186	3.932%		466	
	027021	**375**	**BULLEIT 95 RYE WHISKEY 375ml**	**1**	**$15.49**	**$8.17**	**$125,052.65**	**1.33%**	**-3.68%**	**8,135**	**2.86%**	**-6.26%**	**339**	
					$14.99	$7.90	$75,339.74	0.80%		5,026	1.767%		209	
					$15.99	$8.43	$49,712.91	0.53%		3,109	1.093%		130	
	027093	**375**	**HIGH WEST RENDEZVOUS RYE WHISK 375ml**	**1**	**$33.99**	**$18.00**	**$112,914.78**	**1.20%**	**-0.94%**	**3,322**	**1.17%**	**2.74%**	**138**	
					$33.99	$18.00	$112,914.78	1.20%		3,322	1.168%		138	
	027040	**750**	**HIGH WEST DOUBLE RYE WHISKEY 750ml**	**1**	**$34.99**	**$18.46**	**$1,395,191.26**	**14.83%**	**6.26%**	**39,874**	**14.02%**	**9.27%**	**3,323**	
					$34.99	$18.46	$1,395,191.26	14.83%		39,874	14.018%		3,323	
	027025	**750**	**BULLEIT 95 RYE WHISKEY 750ml**	**1**	**$27.49**	**$14.55**	**$711,356.82**	**7.56%**	**0.20%**	**25,618**	**9.01%**	**0.47%**	**2,135**	
					$29.99	$15.88	$313,782.26	3.34%		10,474	3.682%		873	
					$24.99	$13.22	$172,600.96	1.83%		6,904	2.427%		575	
					$26.99	$14.28	$154,778.67	1.64%		5,733	2.015%		478	
					$27.99	$14.81	$70,194.93	0.75%		2,507	0.881%		209	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWU WHISKEY - MISC	**027094**	**750**	**HIGH WEST RENDEZVOUS RYE WHISK 750ml**	**1**	**$59.99**	**$31.76**	**$657,970.32**	**6.99%**	**0.74%**	**10,968**	**3.86%**	**2.65%**	**914**	
					$59.99	$31.76	$657,970.32	6.99%		10,968	3.856%		914	
	015996	**750**	**YAMAZAKI SINGLE MALT 12YR 750ml**	**A**	**$85.45**	**$45.38**	**$97,554.02**	**1.04%**	**-2.55%**	**1,146**	**0.40%**	**-2.19%**	**96**	
					$84.99	$45.13	$83,035.23	0.88%		977	0.343%		81	
					$85.91	$45.62	$14,518.79	0.15%		169	0.059%		14	
	027356	**750**	**HIGH WEST SILVER WESTERN OAT WHISK 750ml**	**1**	**$32.99**	**$17.39**	**$94,714.29**	**1.01%**	**13.70%**	**2,871**	**1.01%**	**20.01%**	**239**	
					$32.99	$17.39	$94,714.29	1.01%		2,871	1.009%		239	
	027181	**750**	**JACK DANIELS TENNESSEE RYE 750ml**	**1**	**$26.99**	**$14.28**	**$49,736.38**	**0.53%**	**267.17%**	**1,762**	**0.62%**	**277.22%**	**147**	
					$28.99	$15.34	$41,339.74	0.44%		1,426	0.501%		119	
					$24.99	$13.21	$8,396.64	0.09%		336	0.118%		28	
	027016	**750**	**RITTENHOUSE RYE BONDED WHISKEY 750ml**	**A**	**$24.99**	**$13.21**	**$47,730.90**	**0.51%**	**79.36%**	**1,910**	**0.67%**	**79.36%**	**159**	
					$24.99	$13.21	$47,730.90	0.51%		1,910	0.671%		159	
	086771	**750**	**OLE SMOKY MOONSHINE WHITE LIGHNING 750ml**	**1**	**$19.53**	**$10.24**	**$45,073.16**	**0.48%**	**23.50%**	**2,275**	**0.80%**	**5.47%**	**190**	
					$19.99	$10.48	$20,529.73	0.22%		1,027	0.361%		86	
					$20.16	$10.57	$16,591.68	0.18%		823	0.289%		69	
					$17.99	$10.48	$4,893.28	0.05%		272	0.096%		23	
					$19.99	$9.42	$3,058.47	0.03%		153	0.054%		13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWU WHISKEY - MISC	027560	750	STRANAHAN'S COLORADO WHISKEY 750ml	1	$54.99	$29.10	$44,321.94	0.47%	-20.22%	806	0.28%	-20.22%	67	
					$54.99	$29.10	$44,321.94	0.47%		806	0.283%		67	
	076032	750	MIDNIGHT MOON ORIGINAL MOONSHINE 750ml	1	$21.66	$11.37	$27,770.17	0.30%	-19.37%	1,249	0.44%	-21.76%	104	
					$23.99	$12.61	$16,391.80	0.17%		686	0.241%		57	
					$19.99	$10.48	$8,775.61	0.09%		439	0.154%		37	
					$20.99	$11.01	$2,602.76	0.03%		124	0.044%		10	
	016002	750	SUNTORY HAKUSHU 12 YR 750ml	A	$84.99	$45.13	$25,072.05	0.27%	30.30%	295	0.10%	30.30%	25	
					$84.99	$45.13	$25,072.05	0.27%		295	0.104%		25	
	027100	750	SAZERAC RYE WHISKEY 6YR 750ml	A	$29.99	$15.80	$15,924.69	0.17%	14.29%	531	0.19%	14.29%	44	
					$29.99	$15.80	$15,924.69	0.17%		531	0.187%		44	
	951156	750	RANSOM RYE BARLEY WHEAT 750ml	L	$45.99	$30.55	$14,532.84	0.15%	816.67%	316	0.11%	816.67%	26	
					$45.99	$30.55	$14,532.84	0.15%		316	0.111%		26	
	951745	750	SKIP ROCK RYE WHISKEY 750ml	L	$42.87	$24.08	$11,321.25	0.12%	97.27%	267	0.09%	117.78%	22	
					$46.09	$24.08	$7,512.67	0.08%		163	0.057%		14	
					$36.53	$24.08	$3,762.59	0.04%		103	0.036%		9	
					$45.99	$24.08	$45.99	0.00%		1	0.000%		0	
	015986	750	YAMAZAKI SINGLE MALT 18YR 750ml	A	$251.34	$133.54	$11,257.62	0.12%	15.84%	45	0.02%	16.67%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWU WHISKEY - MISC	015986				$249.99	$132.82	$10,499.58	0.11%		42	0.015%		4	
					$252.68	$134.25	$758.04	0.01%		3	0.001%		0	
	027171	750	MINOR CASE STRAIGHT RYE 750ml	L	$50.52	$26.72	$10,912.32	0.12%	13.18%	216	0.08%	13.00%	18	
					$50.52	$26.72	$10,912.32	0.12%		216	0.076%		18	
	027125	750	TEMPLETON RYE 6 YEAR 750ml	L	$50.91	$26.72	$10,843.83	0.12%	1217.74%	213	0.07%	1212.50%	18	
					$50.91	$26.72	$10,843.83	0.12%		213	0.075%		18	
	027044	750	CRATER LAKE RYE WHISKEY 750ml	T	$25.52	$13.14	$10,029.36	0.11%	100.00%	393	0.14%	100.00%	33	
					$25.52	$13.14	$10,029.36	0.11%		393	0.138%		33	
	076066	750	MIDNIGHT MOON FREEDOM ED 100PRF 750ml	U	$19.99	$10.48	$9,095.45	0.10%	100.00%	455	0.16%	100.00%	38	
					$19.99	$10.48	$9,095.45	0.10%		455	0.160%		38	
	076065	750	MIDNIGHT MOON BUSTED ED 100PRF 750ml	L	$19.99	$10.48	$4,577.71	0.05%	100.00%	229	0.08%	100.00%	19	
					$19.99	$10.48	$4,577.71	0.05%		229	0.081%		19	
	086593	750	GOLD BAR WINE BARREL WHISKEY 750ml	L	$44.99	$23.50	$4,364.03	0.05%	100.00%	97	0.03%	100.00%	8	
					$44.99	$23.50	$4,364.03	0.05%		97	0.034%		8	
	022178	750	RUSSELL'S RESERVE SINGLE BARREL 750ml	A	$59.99	$31.76	$4,259.29	0.05%	-45.59%	71	0.02%	-48.41%	6	
					$59.99	$31.76	$4,259.29	0.05%		71	0.025%		6	
	027036	750	THOMAS HANDY RYE 750ml	A	$99.99	$52.88	$2,999.70	0.03%	-74.49%	30	0.01%	-78.26%	3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWU WHISKEY - MISC	**027036**				$99.99	$52.88	$2,999.70	0.03%		30	0.011%		3	
	027096	**750**	**SAZERAC RYE 18YR 750ml**	**A**	**$99.99**	**$52.88**	**$1,199.88**	**0.01%**	**-56.99%**	**12**	**0.00%**	**-63.64%**	**1**	
					$99.99	$52.88	$1,199.88	0.01%		12	0.004%		1	
	027445	**750**	**ALASKA OUTLAW WHISKEY 750ml**	**D**	**$35.36**	**$18.66**	**$212.16**	**0.00%**	**-98.30%**	**6**	**0.00%**	**-98.31%**	**1**	
					$35.36	$18.66	$212.16	0.00%		6	0.002%		1	
	027042	**750**	**HIGH WEST SILVER WHISKEY OMG R 750ml**	**D**	**$33.35**	**$17.59**	**$100.05**	**0.00%**	**-99.77%**	**3**	**0.00%**	**-99.77%**	**0**	
					$33.35	$17.59	$100.05	0.00%		3	0.001%		0	
	086712	**750**	**OLE SMOKY HARLEY DAVIDSON MOONSHINE750ml**	**D**					**100.00%**			**100.00%**	**0**	
	086765	**750**	**OLE SMOKY PUMPKIN PIE MOONSHINE 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	086715	**750**	**OLE SMOKY SHINE NOG MOONSHINE 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	015960	**750**	**SUNTORY HIBIKI 750ml**	**A**					**100.00%**			**100.00%**	**0**	
	Total						**$3,793,923.66**		**4.00%**	**114,941**		**5.67%**	**8,706**	

Class Summary

AWU	**Bottle Sales**	114,941	**Gross Sales**	$3,793,923.66	**Total Items in Class**	34
	% of Bottle Sales	0.23%	**% of Gross Sales**	0.82%	**Share/Item**	0.34

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWW WHISKEY - DOMESTIC														
	019477	1000	MAKERS MARK 1000 ml	1	$34.49	$18.27	$339,489.30	9.72%	167.06%	9,570	9.18%	171.98%	1,063	
					$35.99	$19.07	$285,220.75	8.17%		7,925	7.598%		881	
					$32.99	$17.47	$54,268.55	1.55%		1,645	1.577%		183	
	022219	1000	WOODFORD RESERVE DERBY 1000 ml	T	$49.99	$26.44	$1,849.63	0.05%	100.00%	37	0.04%	100.00%	4	
					$49.99	$26.44	$1,849.63	0.05%		37	0.035%		4	
	062809	1000	OLD FORESTER MINT JULEP 1000 ml	D	$27.99	$14.81	$671.76	0.02%	100.00%	24	0.02%	100.00%	3	
					$27.99	$14.81	$671.76	0.02%		24	0.023%		3	
	027884	1750	TIN CUP WHISKEY 1750ml	T	$59.99	$31.76	$3,539.41	0.10%	100.00%	59	0.06%	100.00%	11	
					$59.99	$31.76	$3,539.41	0.10%		59	0.057%		11	
	000854	1750	JACK DANIELS UPRIGHT TIN 1750 ml	U					100.00%			100.00%	0	
	017954	375	EVAN WILLIAMS BLACK LABEL 375 ml	T	$6.99	$3.68	$45,141.42	1.29%	100.00%	6,458	6.19%	100.00%	269	
					$6.99	$3.68	$45,141.42	1.29%		6,458	6.192%		269	
	076905	375	PORTER'S FIRE WHISKEY LIQ 375 ml	T	$9.49	$6.29	$38,595.83	1.11%	100.00%	4,067	3.90%	100.00%	169	
					$9.49	$6.29	$38,595.83	1.11%		4,067	3.899%		169	
	100568	375	BOURBON LEGENDS MULTIPACK 375ml	D	$49.99	$26.44	$22,695.46	0.65%	100.00%	454	0.44%	100.00%	19	
					$49.99	$26.44	$22,695.46	0.65%		454	0.435%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWW WHISKEY - DOMESTIC	027605	750	TIN CUP WHISKEY 750ml	1	$28.99	$15.34	$272,984.49	7.82%	39.43%	9,351	8.97%	41.26%	779	
					$29.99	$15.87	$169,365.51	4.85%		5,649	5.416%		471	
					$27.99	$14.81	$103,618.98	2.97%		3,702	3.549%		309	
	027041	750	HIGH WEST A MIDWINTER NIGHTS DRAM 750ml	U	$99.99	$53.03	$256,074.39	7.34%	62.21%	2,561	2.46%	59.45%	213	
					$99.99	$53.03	$256,074.39	7.34%		2,561	2.455%		213	
	026936	750	BLACK FEATHER WHISKEY 750ml	1	$30.15	$15.89	$154,084.59	4.41%	261.44%	5,133	4.92%	264.95%	428	
					$29.99	$15.80	$140,293.54	4.02%		4,678	4.485%		390	
					$30.31	$15.97	$13,791.05	0.40%		455	0.436%		38	
	027119	750	HIGH WEST YIPPEE KI-YAY WHISKEY 750ml	U	$79.99	$42.39	$131,903.51	3.78%	95.27%	1,649	1.58%	60.35%	137	
					$79.99	$42.39	$131,903.51	3.78%		1,649	1.581%		137	
	027201	750	SUGAR HOUSE RYE WHISKEY 750ml	1	$39.99	$26.76	$65,423.64	1.87%	210.29%	1,636	1.57%	210.29%	136	
					$39.99	$26.76	$65,423.64	1.87%		1,636	1.568%		136	
	949514	750	OUTLAW DISTILLERY BOURBON 750ml	L	$29.67	$19.76	$59,808.21	1.71%	-4.49%	2,022	1.94%	-5.76%	169	
					$29.38	$19.57	$38,693.46	1.11%		1,317	1.263%		110	
					$29.95	$19.95	$21,114.75	0.60%		705	0.676%		59	
	027650	750	WYOMING WHISKEY SMALL BATCH 750ml	1	$38.32	$20.23	$56,830.38	1.63%	3.31%	1,462	1.40%	3.21%	122	
					$39.99	$21.12	$40,069.98	1.15%		1,002	0.961%		84	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWW WHISKEY - DOMESTIC	027650				$34.99	$21.12	$11,441.73	0.33%		327	0.314%		27	
					$39.99	$18.46	$5,318.67	0.15%		133	0.128%		11	
	027742	750	SUGAR HOUSE MALT WHISKEY 750ml	1	$43.95	$29.42	$52,740.80	1.51%	79.67%	1,184	1.14%	80.09%	99	
					$44.95	$30.09	$40,724.70	1.17%		906	0.869%		76	
					$41.95	$30.09	$6,712.00	0.19%		160	0.153%		13	
					$44.95	$28.07	$5,304.10	0.15%		118	0.113%		10	
	028015	750	ALPINE TRAVELER'S REST MALT WHISKE 750ml	T	$42.72	$28.52	$48,587.28	1.39%	84.58%	1,302	1.25%	74.12%	109	
					$35.44	$23.63	$40,188.96	1.15%		1,134	1.087%		95	
					$49.99	$33.40	$8,398.32	0.24%		168	0.161%		14	
	027947	750	MIDNIGHT MOON WHISKEY 750ml	T	$19.99	$10.48	$39,820.08	1.14%	77.23%	1,992	1.91%	77.82%	166	
					$19.99	$10.48	$39,820.08	1.14%		1,992	1.910%		166	
	000498	750	JACK DANIELS EQUITY PKG W/ GLASSES 750ml	D	$20.02	$13.67	$34,090.11	0.98%	-27.07%	1,322	1.27%	-26.47%	110	
					$25.99	$13.67	$33,241.21	0.95%		1,279	1.226%		107	
					$20.02	$13.67	$820.82	0.02%		41	0.039%		3	
					$14.04	$13.67	$28.08	0.00%		2	0.002%		0	
	026987	750	GHOST OWL RYE WHISKEY 750ml	L	$26.99	$14.28	$23,832.17	0.68%	418.35%	883	0.85%	418.35%	74	
					$26.99	$14.28	$23,832.17	0.68%		883	0.847%		74	
	949294	750	OUTLAW DISTILLERY WHITE WHISKEY 750ml	L	$24.64	$16.38	$16,577.03	0.47%	-30.81%	676	0.65%	-31.92%	56	
					$24.32	$16.17	$11,162.88	0.32%		459	0.440%		38	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWW WHISKEY - DOMESTIC	949294				$24.95	$16.59	$5,414.15	0.16%		217	0.208%		18	
	100375	750	JACK DANIELS NBA W/ GLASSES 750ml	D	$25.99	$13.67	$15,360.09	0.44%	100.00%	591	0.57%	100.00%	49	
					$25.99	$13.67	$15,360.09	0.44%		591	0.567%		49	
	086969	750	GEORGE DICKEL TABASCO BARREL FINIS 750ml	L	$19.99	$10.56	$15,192.40	0.44%	100.00%	760	0.73%	100.00%	63	
					$19.99	$10.56	$15,192.40	0.44%		760	0.729%		63	
	019101	750	JIM BEAM REPEAL BATCH 750ml	T	$19.99	$10.56	$14,972.51	0.43%	100.00%	749	0.72%	100.00%	62	
					$19.99	$10.56	$14,972.51	0.43%		749	0.718%		62	
	000525	750	MAKERS MARK W/ GLASSWARE 750ml	D	$29.99	$15.80	$14,905.03	0.43%	100.00%	497	0.48%	100.00%	41	
					$29.99	$15.80	$14,905.03	0.43%		497	0.476%		41	
	000159	750	JACK DANIELS TENNESSE FIRE W/ SHOT 750ml	D	$23.99	$12.61	$14,298.04	0.41%	825.35%	596	0.57%	806.06%	50	
					$23.99	$12.61	$14,298.04	0.41%		596	0.571%		50	
	027167	750	EZRA BROOKS RYE WHISKEY 750ml	T	$16.99	$8.96	$13,303.17	0.38%	100.00%	783	0.75%	100.00%	65	
					$16.99	$8.96	$13,303.17	0.38%		783	0.751%		65	
	020318	750	OLD EZRA 7YR BOURBON WHISKEY 750ml	T	$39.99	$21.12	$9,837.54	0.28%	100.00%	246	0.24%	100.00%	21	
					$39.99	$21.12	$9,837.54	0.28%		246	0.236%		21	
	000470	750	JACK DAINELS HOLIDAY W/GLSS 750ml	D	$20.02	$13.67	$8,999.92	0.26%	-87.87%	392	0.38%	-85.51%	33	
					$25.99	$13.67	$5,353.94	0.15%		206	0.197%		17	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWW WHISKEY - DOMESTIC	000470				$20.02	$13.67	$3,463.46	0.10%		173	0.166%		14	
					$14.04	$13.67	$182.52	0.01%		13	0.012%		1	
	100488	750	JACK DANIELS TENN HONEY/ BALL MOLD 750ml	D	$23.99	$12.61	$8,348.52	0.24%	100.00%	348	0.33%	100.00%	29	
					$23.99	$12.61	$8,348.52	0.24%		348	0.334%		29	
	949955	750	RANSOM HENRY DUYORE RYE 750ml	L	$31.99	$21.16	$8,317.40	0.24%	-40.99%	260	0.25%	-40.85%	22	
					$31.99	$21.16	$8,317.40	0.24%		260	0.249%		22	
	027506	750	MCCARTHY'S OREGON WHISKEY 750ml	L	$55.54	$29.39	$6,609.26	0.19%	-12.69%	119	0.11%	-13.01%	10	
					$55.54	$29.39	$6,609.26	0.19%		119	0.114%		10	
	100526	750	SOUTHERN COMFORT W/ ROCK GLASSES 750ml	D	$17.49	$9.15	$5,736.72	0.16%	100.00%	328	0.31%	100.00%	27	
					$17.49	$9.15	$5,736.72	0.16%		328	0.314%		27	
	100035	750	TEMPLETON RYE WHISKEY W/ GLASSES 750ml	1	$35.00	$18.11	$5,390.00	0.15%	100.00%	154	0.15%	100.00%	13	
					$35.00	$18.11	$5,390.00	0.15%		154	0.148%		13	
	027940	750	WESTLAND AMERICAN SNGL MALT 750ml	L	$69.99	$37.08	$5,109.27	0.15%	-32.52%	73	0.07%	-24.74%	6	
					$69.99	$37.08	$5,109.27	0.15%		73	0.070%		6	
	950839	750	2 BAR MOONSHINE 750ml	L	$24.15	$15.73	$3,323.74	0.10%	9.18%	138	0.13%	10.26%	12	
					$23.99	$15.62	$2,327.03	0.07%		97	0.093%		8	
					$24.31	$15.84	$996.71	0.03%		41	0.039%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWW WHISKEY - DOMESTIC	100546	750	EZRA BROOKS W/ FLASK 750ml	D	$14.99	$7.75	$2,143.57	0.06%	100.00%	143	0.14%	100.00%	12	
					$14.99	$7.75	$2,143.57	0.06%		143	0.137%		12	
	086621	750	BLOOD OATH BOURBON PACT III 750ml	U	$101.06	$53.45	$2,122.26	0.06%	-88.75%	21	0.02%	-88.75%	2	
					$101.06	$53.45	$2,122.26	0.06%		21	0.020%		2	
	000881	750	JACK DANIELS W/HISPANIC CTN/2 GLS 750ml	D	$23.01	$13.67	$1,927.48	0.06%	-96.89%	76	0.07%	-96.69%	6	
					$25.99	$13.67	$1,767.32	0.05%		68	0.065%		6	
					$20.02	$13.67	$160.16	0.00%		8	0.008%		1	
	027079	750	REDEMPTION RYE WHISKEY 750ml	T	$26.99	$14.28	$1,619.40	0.05%	100.00%	60	0.06%	100.00%	5	
					$26.99	$14.28	$1,619.40	0.05%		60	0.058%		5	
	027739	750	KOVAL OAT WHISKEY 750ml	X	$46.44	$24.55	$1,578.96	0.05%	-86.16%	34	0.03%	-86.19%	3	
					$46.44	$24.55	$1,578.96	0.05%		34	0.033%		3	
	100417	750	GENTLEMAN JACK W/ STEEL CUP 750ml	1	$32.49	$17.13	$617.31	0.02%	100.00%	19	0.02%	100.00%	2	
					$32.49	$17.13	$617.31	0.02%		19	0.018%		2	
	028025	750	SMOOTH AMBLER OLD SCOUT AMERICAN 750ml	T	$34.99	$18.46	$209.94	0.01%	100.00%	6	0.01%	100.00%	1	
					$34.99	$18.46	$209.94	0.01%		6	0.006%		1	
	000472	750	JACK DANIELS TN HONEY W/CTN &GLS 750ml	U	$23.74	$12.48	$23.74	0.00%	-98.58%	1	0.00%	-98.59%	0	
					$23.74	$12.48	$23.74	0.00%		1	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWW WHISKEY - DOMESTIC	000893	750	GENTLEMAN JACK W/GLSS'15 750ml	U					100.00%			100.00%	0	
	000962	750	JACK DANIELS SGL BRLW/GLSS'15 750ml	U					100.00%			100.00%	0	
	000811	750	OLD FORESTER BIRTHDAY BOURBON'16 750ml	A					100.00%			100.00%	0	
	000297	750	TEMPLETON RYE WHISKEY W/ FLASK 750ml	U					100.00%			100.00%	0	
	000758	750	WOODFORD RES BOURBON W/GLSS'12 750ml	U					100.00%			100.00%	0	
	Total						$1,824,685.76		79.23%	58,236		111.20%	4,670	

Class Summary

AWW

Bottle Sales	58,236	**Gross Sales**	$1,824,685.76	**Total Items in Class**	49
% of Bottle Sales	0.12%	**% of Gross Sales**	0.39%	**Share/Item**	0.49

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWX WHISKEY - IMPORTED														
	005325	**375**	**JOHNNIE WALKER BLACK 375ml**	**T**	**$19.99**	**$10.60**	**$29,585.20**	**6.23%**	**100.00%**	**1,480**	**11.34%**	**100.00%**	**62**	
					$19.99	$10.60	$29,585.20	6.23%		1,480	11.338%		62	
	015648	**750**	**JAMESON CASKMATES IPA 750ml**	**1**	**$34.99**	**$18.53**	**$139,505.13**	**29.38%**	**334.52%**	**3,987**	**30.54%**	**334.52%**	**332**	
					$34.99	$18.53	$139,505.13	29.38%		3,987	30.545%		332	
	100264	**750**	**CROWN ROYAL W/ FLASK 750ml**	**D**	**$29.99**	**$15.80**	**$89,850.04**	**18.92%**	**100.00%**	**2,996**	**22.95%**	**100.00%**	**250**	
					$29.99	$15.80	$89,850.04	18.92%		2,996	22.953%		250	
	015982	**750**	**TOKI SUNTORY WHISKY 750ml**	**L**	**$39.99**	**$21.12**	**$66,383.40**	**13.98%**	**437.42%**	**1,660**	**12.72%**	**437.42%**	**138**	
					$39.99	$21.12	$66,383.40	13.98%		1,660	12.717%		138	
	015980	**750**	**HIBIKI HARMONY 750ml**	**A**	**$65.69**	**$34.79**	**$35,998.12**	**7.58%**	**-34.86%**	**548**	**4.20%**	**-35.24%**	**46**	
					$65.69	$34.79	$35,998.12	7.58%		548	4.198%		46	
	015962	**750**	**NIKKA COFFEY GRAIN 750ml**	**L**					**100.00%**			**100.00%**	**0**	
	Total						**$361,321.89**		**284.61%**	**10,671**		**442.03%**	**828**	

Class Summary

AWX	**Bottle Sales**	10,671	**Gross Sales**	$361,321.89	**Total Items in Class**	6
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.08%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHB LIQUEURS - TRIPLE SEC & ORANGE														
	086390	**1000**	**MONTEZUMA TRIPLE SEC 1000ml**	**1**	**$5.29**	**$2.73**	**$105,075.27**	**2.08%**	**2.97%**	**19,863**	**6.20%**	**6.13%**	**2,207**	
					$5.29	$2.73	$105,075.27	2.08%		19,863	6.196%		2,207	
	086251	**1000**	**JUAREZ TRIPLE SEC 1000ml**	**T**	**$5.49**	**$2.85**	**$36,783.00**	**0.73%**	**-10.79%**	**6,700**	**2.09%**	**-10.79%**	**744**	
					$5.49	$2.85	$36,783.00	0.73%		6,700	2.090%		744	
	085977	**1000**	**BOLS TRIPLE SEC LIQUEUR 42PR 1000ml**	**D**	**$5.00**	**$3.38**	**$15,059.85**	**0.30%**	**-55.44%**	**2,337**	**0.73%**	**-55.10%**	**260**	
					$6.49	$3.38	$14,836.14	0.29%		2,286	0.713%		254	
					$5.00	$3.38	$150.00	0.00%		30	0.009%		3	
					$3.51	$3.38	$73.71	0.00%		21	0.007%		2	
	085987	**1000**	**BOLS TRIPLE SEC LIQUEUR 1000ml**	**1**	**$5.27**	**$2.72**	**$5,301.62**	**0.10%**	**100.00%**	**1,006**	**0.31%**	**100.00%**	**112**	
					$5.27	$2.72	$5,301.62	0.10%		1,006	0.314%		112	
	085898	**1750**	**ARROW TRIPLE SEC 1750ml**	**1**	**$9.99**	**$5.16**	**$46,713.24**	**0.92%**	**1.16%**	**4,676**	**1.46%**	**1.16%**	**909**	
					$9.99	$5.16	$46,713.24	0.92%		4,676	1.459%		909	
	065125	**375**	**GRAND MARNIER CORDON ROUGE 375ml**	**1**	**$22.99**	**$12.17**	**$101,546.83**	**2.01%**	**-1.81%**	**4,417**	**1.38%**	**0.00%**	**184**	
					$22.99	$12.19	$66,372.13	1.31%		2,887	0.901%		120	
					$22.99	$12.15	$35,174.70	0.70%		1,530	0.477%		64	
	064774	**375**	**COINTREAU LIQUEUR 375ml**	**1**	**$22.99**	**$12.19**	**$86,283.08**	**1.70%**	**2.31%**	**3,692**	**1.15%**	**5.00%**	**154**	
					$23.99	$12.72	$61,126.52	1.21%		2,548	0.795%		106	
					$21.99	$11.65	$25,156.56	0.50%		1,144	0.357%		48	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHB LIQUEURS - TRIPLE SEC & ORANGE	**064776**	**750**	**COINTREAU LIQUEUR 750ml**	**1**	**$35.97**	**$19.06**	**$510,329.71**	**10.08%**	**9.80%**	**13,834**	**4.32%**	**9.92%**	**1,153**	
					$37.99	$20.13	$317,150.48	6.27%		8,349	2.604%		696	
					$34.99	$18.53	$82,704.36	1.63%		2,364	0.737%		197	
					$34.95	$18.51	$61,667.00	1.22%		1,764	0.550%		147	
					$35.96	$19.05	$48,807.87	0.96%		1,357	0.423%		113	
	065126	**750**	**GRAND MARNIER CORDON ROUGE 750ml**	**1**	**$35.49**	**$18.80**	**$476,379.18**	**9.41%**	**5.90%**	**12,982**	**4.05%**	**5.15%**	**1,082**	
					$37.99	$20.13	$289,002.92	5.71%		7,608	2.373%		634	
					$34.99	$18.53	$100,168.38	1.98%		2,862	0.893%		239	
					$35.99	$19.06	$51,639.66	1.02%		1,434	0.447%		120	
					$32.99	$17.47	$35,568.22	0.70%		1,078	0.336%		90	
	064736	**750**	**PATRON CITRONAGE ORANGE LIQUEUR 750ml**	**1**	**$21.99**	**$11.62**	**$229,828.06**	**4.54%**	**7.60%**	**10,194**	**3.18%**	**6.93%**	**850**	
					$23.99	$12.68	$146,914.76	2.90%		6,124	1.910%		510	
					$19.99	$10.55	$66,222.89	1.31%		3,311	1.033%		276	
					$21.99	$11.62	$16,690.41	0.33%		759	0.237%		63	
	085416	**750**	**ARROW BLUE CURACAO 750ml**	**1**	**$9.99**	**$5.24**	**$133,716.15**	**2.64%**	**5.27%**	**13,385**	**4.18%**	**0.49%**	**1,115**	
					$9.99	$5.24	$133,716.15	2.64%		13,385	4.175%		1,115	
	086110	**750**	**DEKUYPER TRIPLE SEC 750ml**	**1**	**$4.99**	**$2.58**	**$123,824.73**	**2.45%**	**7.47%**	**24,819**	**7.74%**	**7.47%**	**2,068**	
					$4.99	$2.58	$123,824.73	2.45%		24,819	7.742%		2,068	
	066936	**750**	**GRAN GALA ORANGE LIQUEUR 750ml**	**1**	**$20.32**	**$10.73**	**$90,869.46**	**1.80%**	**6.16%**	**4,354**	**1.36%**	**6.42%**	**363**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHB LIQUEURS - TRIPLE SEC & ORANGE	066936				$21.99	$11.62	$53,393.72	1.05%		2,428	0.757%		202	
					$18.99	$10.02	$19,622.67	0.39%		1,033	0.322%		86	
					$19.99	$10.55	$17,853.07	0.35%		893	0.279%		74	
	074256	**750**	**GRAND MONARCH ORNG BRANDY 750ml**	**1**	**$14.28**	**$7.52**	**$84,576.05**	**1.67%**	**-7.41%**	**5,559**	**1.73%**	**-6.55%**	**463**	
					$15.95	$8.40	$61,740.45	1.22%		3,871	1.208%		323	
					$13.95	$7.34	$13,573.35	0.27%		973	0.304%		81	
					$12.95	$6.81	$9,262.25	0.18%		715	0.223%		60	
	065092	**750**	**GRAN TORRES ORANGE LIQUEUR 750ml**	**X**	**$21.01**	**$14.44**	**$12,512.72**	**0.25%**	**52.28%**	**740**	**0.23%**	**150.88%**	**62**	
					$14.74	$14.44	$9,020.88	0.18%		612	0.191%		51	
					$27.28	$14.44	$3,491.84	0.07%		128	0.040%		11	
	064775	**750**	**COINTREAU NOIR LIQUEUR 750ml**	**X**	**$30.80**	**$21.12**	**$2,151.57**	**0.04%**	**-53.96%**	**63**	**0.02%**	**-45.28%**	**5**	
					$39.99	$21.12	$1,719.57	0.03%		43	0.013%		4	
					$21.60	$21.12	$432.00	0.01%		20	0.006%		2	
	065094	**750**	**GRAND MARNIER QUINTESSENCE 750ml**	**L**	**$909.62**	**$482.94**	**$1,819.24**	**0.04%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	
					$909.62	$482.94	$1,819.24	0.04%		2	0.001%		0	
	064396	**750**	**BAUCHANT ORANGE LIQUEUR 750ml**	**X**	**$26.83**	**$15.71**	**$708.96**	**0.01%**	**-86.54%**	**25**	**0.01%**	**-85.63%**	**2**	
					$30.31	$15.71	$545.58	0.01%		18	0.006%		2	
					$23.34	$15.71	$163.38	0.00%		7	0.002%		1	
	065118	**750**	**GRAND MARNIER 1880 750ml**	**A**					**100.00%**			**100.00%**	**0**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHB LIQUEURS - TRIPLE SEC & ORANGE	**100040**	**750**	**GRAND MARNIER W/2 GLASSES 750ml**	**1**					**100.00%**			**100.00%**	**0**	
	Total						**$2,063,478.72**		**4.40%**	**128,648**		**2.75%**	**11,733**	

Class Summary

CHB	**Bottle Sales**	128,648	**Gross Sales**	$2,063,478.72	**Total Items in Class** 20
	% of Bottle Sales	0.26%	**% of Gross Sales**	0.45%	**Share/Item** 0.2

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHE LIQUEURS - FRUIT														
	086888	**1750**	**SOUTHERN COMFORT 1750ml**	**1**	**$30.66**	**$16.15**	**$136,491.43**	**3.90%**	**-14.62%**	**4,357**	**2.53%**	**-15.88%**	**847**	
					$32.49	$17.13	$88,600.23	2.53%		2,727	1.583%		530	
					$28.99	$15.27	$34,932.95	1.00%		1,205	0.699%		234	
					$30.49	$16.06	$12,958.25	0.37%		425	0.247%		83	
	065194	**375**	**HPNOTIQ LIQUEUR 375ml**	**1**	**$12.99**	**$6.83**	**$87,864.36**	**2.51%**	**0.47%**	**6,764**	**3.93%**	**0.47%**	**282**	
					$12.99	$6.83	$87,864.36	2.51%		6,764	3.926%		282	
	065962	**375**	**BELLE DE BRILLET POIRE LIQUEUR 375ml**	**L**	**$29.95**	**$15.68**	**$7,607.30**	**0.22%**	**-5.85%**	**254**	**0.15%**	**-17.57%**	**11**	
					$29.95	$15.68	$7,607.30	0.22%		254	0.147%		11	
	067134	**375**	**TRIMBACH FRAMBOISE LIQUEUR 375ml**	**L**	**$21.11**	**$10.96**	**$3,247.10**	**0.09%**	**-11.37%**	**154**	**0.09%**	**-11.17%**	**6**	
					$20.99	$10.90	$1,952.07	0.06%		93	0.054%		4	
					$21.23	$11.02	$1,295.03	0.04%		61	0.035%		3	
	918117	**375**	**CLEAR CREEK LOGANBERRY 375ml**	**L**	**$21.95**	**$11.60**	**$2,743.75**	**0.08%**	**172.68%**	**125**	**0.07%**	**170.83%**	**5**	
					$21.95	$11.60	$2,743.75	0.08%		125	0.073%		5	
	933465	**375**	**TRIMBACH POIRE WILLIAM LIQUEUR 375ml**	**L**	**$21.35**	**$11.09**	**$1,816.57**	**0.05%**	**-23.16%**	**85**	**0.05%**	**-24.17%**	**4**	
					$21.49	$11.16	$1,053.01	0.03%		49	0.028%		2	
					$21.21	$11.02	$763.56	0.02%		36	0.021%		2	
	076910	**750**	**PORTER'S PEACH LIQUEUR 750ml**	**1**	**$17.49**	**$11.44**	**$193,025.25**	**5.51%**	**-0.48%**	**10,775**	**6.25%**	**0.22%**	**898**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHE LIQUEURS - FRUIT	076910				$18.99	$12.66	$102,891.78	2.94%		5,422	3.147%		452	
					$15.99	$12.66	$24,244.86	0.69%		1,514	0.879%		126	
					$15.99	$10.65	$19,504.83	0.56%		1,217	0.706%		101	
					$15.99	$10.66	$18,392.52	0.52%		1,148	0.666%		96	
					$18.99	$11.32	$16,768.17	0.48%		883	0.513%		74	
					$18.99	$10.66	$11,223.09	0.32%		591	0.343%		49	
	064601	**750**	**CARAVELLA LIMONCELLO 750ml**	**1**	**$20.32**	**$10.66**	**$135,039.93**	**3.85%**	**4.54%**	**6,407**	**3.72%**	**4.35%**	**534**	
					$21.99	$11.54	$93,787.34	2.68%		4,266	2.476%		356	
					$18.99	$9.95	$30,056.19	0.86%		1,581	0.918%		132	
					$19.99	$10.48	$11,196.40	0.32%		560	0.325%		47	
	067192	**750**	**X FUSION LIQUEUR 750ml**	**1**	**$25.49**	**$13.41**	**$106,297.39**	**3.03%**	**0.35%**	**4,061**	**2.36%**	**-4.29%**	**338**	
					$27.99	$14.73	$72,158.22	2.06%		2,578	1.497%		215	
					$22.99	$12.08	$34,139.17	0.97%		1,483	0.861%		124	
	072956	**750**	**CHAT MONET RASPBERRY LIQ 750ml**	**1**	**$17.32**	**$9.14**	**$84,342.05**	**2.41%**	**-0.03%**	**4,695**	**2.73%**	**-2.60%**	**391**	
					$18.99	$10.02	$52,944.12	1.51%		2,788	1.618%		232	
					$15.99	$8.43	$16,187.88	0.46%		1,012	0.587%		84	
					$16.99	$8.96	$15,210.05	0.43%		895	0.520%		75	
	064676	**750**	**CHAMBORD ROYALE LIQUEUR 750ml**	**1**	**$32.24**	**$17.07**	**$80,680.37**	**2.31%**	**1.14%**	**2,435**	**1.41%**	**0.41%**	**203**	
					$34.99	$18.53	$40,988.95	1.18%		1,177	0.683%		98	
					$32.99	$17.47	$17,868.58	0.51%		542	0.315%		45	
					$31.99	$16.94	$11,411.43	0.33%		357	0.207%		30	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHE LIQUEURS - FRUIT	064676				$28.99	$15.34	$10,411.41	0.30%		359	0.208%		30	
	067006	750	MIDORI MELON LIQUEUR JAPAN 750ml	1	$20.32	$10.74	$78,086.09	2.23%	-2.45%	3,743	2.17%	-1.20%	312	
					$21.99	$11.62	$49,578.44	1.42%		2,256	1.310%		188	
					$18.99	$10.03	$21,986.43	0.63%		1,157	0.672%		96	
					$19.99	$10.56	$6,521.22	0.19%		330	0.192%		28	
	064693	750	PATRON CITRONAGE LIME LIQUEUR 750ml	1	$21.99	$11.62	$70,626.28	2.02%	4.03%	3,172	1.84%	3.57%	264	
					$23.99	$12.68	$40,639.06	1.16%		1,694	0.983%		141	
					$19.99	$10.55	$25,127.43	0.72%		1,257	0.730%		105	
					$21.99	$11.62	$4,859.79	0.14%		221	0.128%		18	
	076478	750	PAMA POMEGRANATE LIQUEUR 750ml	1	$21.32	$11.19	$69,188.40	1.98%	3.83%	3,160	1.83%	4.32%	263	
					$22.99	$12.08	$44,600.58	1.27%		1,942	1.127%		162	
					$19.99	$10.48	$19,985.01	0.57%		999	0.580%		83	
					$20.99	$11.01	$4,602.81	0.13%		219	0.127%		18	
	906518	750	LUXARDO MAROSCHINO LIQ 750ml	L	$32.29	$17.10	$41,783.26	1.19%	3.36%	1,294	0.75%	1.57%	108	
					$32.29	$17.10	$41,783.26	1.19%		1,294	0.751%		108	
	069611	750	DR MCGILLICUDDYS APPLE PIE LIQ 750ml	D	$10.20	$6.30	$36,150.55	1.03%	13.35%	4,167	2.42%	51.70%	347	
					$7.02	$6.83	$17,479.80	0.50%		2,490	1.445%		208	
					$12.99	$6.83	$7,495.23	0.21%		577	0.335%		48	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHE LIQUEURS - FRUIT	069611				$9.99	$5.23	$4,955.04	0.14%		496	0.288%		41	
					$10.01	$6.83	$4,264.26	0.12%		426	0.247%		36	
					$10.99	$5.77	$1,956.22	0.06%		178	0.103%		15	
	918863	**750**	**WASATCH BLOSSOM CHERRY LIQUEUR 750ml**	**L**	**$39.99**	**$26.69**	**$29,112.72**	**0.83%**	**622.33%**	**728**	**0.42%**	**622.33%**	**61**	
					$39.99	$26.69	$29,112.72	0.83%		728	0.423%		61	
	064356	**750**	**BARENJAEGER HONEY LIQUEUR 750ml**	**1**	**$27.12**	**$13.94**	**$28,228.32**	**0.81%**	**1.00%**	**1,068**	**0.62%**	**0.56%**	**89**	
					$23.99	$15.27	$6,789.17	0.19%		283	0.164%		24	
					$28.99	$15.27	$5,653.05	0.16%		195	0.113%		16	
					$27.99	$14.73	$4,198.50	0.12%		150	0.087%		13	
					$22.99	$14.73	$3,793.35	0.11%		165	0.096%		14	
					$28.99	$14.20	$2,377.18	0.07%		82	0.048%		7	
					$27.99	$12.08	$2,183.22	0.06%		78	0.045%		7	
					$28.99	$12.61	$1,884.35	0.05%		65	0.038%		5	
					$26.99	$12.61	$1,349.50	0.04%		50	0.029%		4	
	064083	**750**	**ALIZE GOLD PASSION 750ml**	**D**	**$15.58**	**$10.29**	**$23,466.44**	**0.67%**	**-51.82%**	**1,388**	**0.81%**	**-43.91%**	**116**	
					$20.23	$10.29	$13,978.93	0.40%		691	0.401%		58	
					$15.58	$10.29	$6,219.44	0.18%		398	0.231%		33	
					$10.93	$10.29	$3,268.07	0.09%		299	0.174%		25	
	064085	**750**	**ALIZE RED PASSION 750ml**	**D**	**$15.58**	**$10.29**	**$23,190.23**	**0.66%**	**-43.83%**	**1,481**	**0.86%**	**-29.34%**	**123**	
					$20.23	$10.29	$11,834.55	0.34%		585	0.340%		49	
					$10.93	$10.29	$6,120.80	0.17%		560	0.325%		47	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHE LIQUEURS - FRUIT	064085				$15.58	$10.29	$5,234.88	0.15%		336	0.195%		28	
	072196	750	ARROW KIRSCH 750ml	1	$11.99	$6.30	$19,351.86	0.55%	10.15%	1,614	0.94%	10.15%	135	
					$11.99	$6.30	$19,351.86	0.55%		1,614	0.937%		135	
	918356	750	ARVERO LIMONCELLO 750ml	L	$19.39	$9.93	$19,126.40	0.55%	-12.84%	985	0.57%	-19.06%	82	
					$18.99	$9.72	$12,704.31	0.36%		669	0.388%		56	
					$20.99	$10.79	$5,058.59	0.14%		241	0.140%		20	
					$18.18	$9.29	$1,363.50	0.04%		75	0.044%		6	
	064832	750	PATRON CITRONAGE MANGO LIQUEUR 750ml	L	$23.99	$12.68	$14,633.90	0.42%	-27.07%	610	0.35%	-27.07%	51	
					$23.99	$12.68	$14,633.90	0.42%		610	0.354%		51	
	080321	750	LEROUX CR DE BANANA LIQ 750ml	1	$8.99	$4.71	$13,493.99	0.39%	-8.20%	1,501	0.87%	-8.20%	125	
					$8.99	$4.71	$13,493.99	0.39%		1,501	0.871%		125	
	911325	750	ARGIOLAS TREMONTIS LIMONE 750ml	L	$37.99	$19.85	$11,928.86	0.34%	20.10%	314	0.18%	18.73%	26	
					$37.99	$19.85	$11,928.86	0.34%		314	0.182%		26	
	080206	750	HIRAM WALKER CREME DE CASSIS 750ml	1	$9.99	$5.23	$10,579.41	0.30%	11.86%	1,059	0.61%	11.86%	88	
					$9.99	$5.23	$10,579.41	0.30%		1,059	0.615%		88	
	100215	750	TEQUILA ROSE HOLIDAY GIFT 2018 750ml	D	$19.99	$10.48	$7,796.10	0.22%	1.56%	390	0.23%	1.56%	33	
					$19.99	$10.48	$7,796.10	0.22%		390	0.226%		33	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHE LIQUEURS - FRUIT	**065074**	**750**	**GIFFARD CREME DE GRAPEFRUIT PAMPLE 750ml**	**L**	**$29.09**	**$15.15**	**$6,768.77**	**0.19%**	**281.07%**	**231**	**0.13%**	**275.00%**	**19**	
					$29.36	$15.27	$5,872.00	0.17%		200	0.116%		17	
					$28.91	$14.92	$693.84	0.02%		24	0.014%		2	
					$28.99	$15.27	$202.93	0.01%		7	0.004%		1	
	067487	**750**	**GRAND MARNIER RASP-PEACH 750ml**	**X**	**$31.13**	**$21.42**	**$5,645.31**	**0.16%**	**3.49%**	**176**	**0.10%**	**29.63%**	**15**	
					$40.42	$21.42	$3,920.74	0.11%		97	0.056%		8	
					$21.83	$21.42	$1,724.57	0.05%		79	0.046%		7	
	065011	**750**	**GIFFARD BANANE DU BRESIL 750ml**	**L**	**$35.91**	**$18.88**	**$5,640.54**	**0.16%**	**110.22%**	**156**	**0.09%**	**104.62%**	**13**	
					$36.36	$18.99	$4,363.20	0.12%		120	0.070%		10	
					$35.38	$18.67	$1,061.40	0.03%		30	0.017%		3	
					$35.99	$18.99	$215.94	0.01%		6	0.003%		1	
	068376	**750**	**CARTRON CREME DE CASSIS DOUBLE 750ml**	**L**	**$29.30**	**$15.43**	**$5,303.30**	**0.15%**	**-43.00%**	**181**	**0.11%**	**-45.55%**	**15**	
					$29.30	$15.43	$5,303.30	0.15%		181	0.105%		15	
	952823	**750**	**CASA D'ARISTA KALANI COCONUT 750ml**	**T**	**$30.05**	**$15.56**	**$4,086.98**	**0.12%**	**542.18%**	**136**	**0.08%**	**541.67%**	**11**	
					$29.99	$15.51	$2,009.33	0.06%		67	0.039%		6	
					$30.13	$15.58	$1,717.41	0.05%		57	0.033%		5	
					$30.02	$15.58	$360.24	0.01%		12	0.007%		1	
	073185	**750**	**CLEAR CREEK OREGON CRANBERRY 750ml**	**L**	**$29.95**	**$15.78**	**$2,935.10**	**0.08%**	**1.48%**	**98**	**0.06%**	**1.05%**	**8**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHE LIQUEURS - FRUIT	**073185**				$29.95	$15.78	$2,935.10	0.08%		98	0.057%		8	
	064799	**750**	**CREME YVETTE LIQUEUR 750ml**	**L**	**$34.40**	**$17.92**	**$344.00**	**0.01%**	**-84.58%**	**10**	**0.01%**	**-84.62%**	**1**	
					$34.40	$17.92	$344.00	0.01%		10	0.006%		1	
	065755	**750**	**MANDARINE NAPOLEON 750ml**	**X**	**$41.06**	**$21.33**	**$123.18**	**0.00%**	**100.00%**	**3**	**0.00%**	**100.00%**	**0**	
					$41.06	$21.33	$123.18	0.00%		3	0.002%		0	
	000133	**750**	**TEQ ROSE HOLIDAY GIFT 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	Total						**$1,366,745.49**		**-1.37%**	**67,777**		**-0.23%**	**5,825**	

Class Summary

CHE

Bottle Sales	67,777	**Gross Sales**	$1,366,745.49	**Total Items in Class**	36
% of Bottle Sales	0.14%	**% of Gross Sales**	0.29%	**Share/Item**	0.36

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHH LIQUEURS - AMARETTO														
	064135	**375**	**DISARONNO AMARETTO 375ml**	**1**	**$15.07**	**$7.94**	**$76,135.95**	**4.28%**	**6.67%**	**5,041**	**5.09%**	**6.60%**	**210**	
					$15.15	$7.98	$54,100.65	3.04%		3,571	3.607%		149	
					$14.99	$7.89	$22,035.30	1.24%		1,470	1.485%		61	
	064136	**750**	**DISARONNO AMARETTO 750ml**	**1**	**$25.16**	**$13.30**	**$248,884.84**	**14.00%**	**-11.80%**	**9,516**	**9.61%**	**-12.43%**	**793**	
					$26.99	$14.28	$150,131.35	8.44%		5,565	5.622%		464	
					$26.99	$12.15	$25,028.70	1.41%		930	0.939%		78	
					$22.99	$12.15	$23,229.88	1.31%		1,012	1.022%		84	
					$23.99	$14.28	$22,838.48	1.28%		952	0.962%		79	
					$26.99	$12.68	$22,617.62	1.27%		838	0.847%		70	
					$22.99	$14.28	$5,038.81	0.28%		219	0.221%		18	
	073986	**750**	**AMARETTO DI AMORE 750ml**	**1**	**$12.32**	**$6.48**	**$122,073.24**	**6.86%**	**8.82%**	**9,676**	**9.77%**	**10.15%**	**806**	
					$13.99	$7.36	$61,729.82	3.47%		4,418	4.463%		368	
					$10.99	$5.77	$30,610.21	1.72%		2,779	2.807%		232	
					$11.99	$6.30	$29,733.21	1.67%		2,479	2.504%		207	
	064996	**750**	**FRANGELICO LIQUEUR ITALY 750ml**	**1**	**$26.32**	**$13.92**	**$93,832.87**	**5.27%**	**2.38%**	**3,513**	**3.55%**	**3.30%**	**293**	
					$27.99	$14.81	$52,869.11	2.97%		1,889	1.908%		157	
					$24.99	$13.21	$31,321.47	1.76%		1,253	1.266%		104	
					$25.99	$13.74	$9,642.29	0.54%		371	0.375%		31	
	071826	**750**	**AMARITO AMARETTO 750ml**	**1**	**$8.99**	**$4.70**	**$65,638.35**	**3.70%**	**5.32%**	**7,477**	**7.55%**	**6.53%**	**623**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHH LIQUEURS - AMARETTO	**071826**				$7.99	$4.17	$35,683.34	2.01%		4,466	4.512%		372	
					$9.99	$5.23	$29,955.01	1.69%		3,011	3.042%		251	
	077786	**750**	**TUACA LIQUORE ITALIANO 750ml**	**1**	**$20.99**	**$11.09**	**$54,604.48**	**3.07%**	**-7.03%**	**2,552**	**2.58%**	**8.28%**	**213**	
					$22.99	$12.15	$32,510.85	1.83%		1,415	1.429%		118	
					$18.99	$10.02	$16,825.14	0.95%		886	0.895%		74	
					$20.99	$11.09	$5,268.49	0.30%		251	0.254%		21	
	002511	**750**	**AMARETTO DI AMORE W/ GLASSES 750ml**	**D**	**$13.99**	**$7.29**	**$7,764.45**	**0.44%**	**100.00%**	**555**	**0.56%**	**100.00%**	**46**	
					$13.99	$7.29	$7,764.45	0.44%		555	0.561%		46	
	100576	**750**	**DISARONNO TRUSSARDI W / GLASSES 750ml**	**D**	**$26.99**	**$14.20**	**$7,719.14**	**0.43%**	**100.00%**	**286**	**0.29%**	**100.00%**	**24**	
					$26.99	$14.20	$7,719.14	0.43%		286	0.289%		24	
	100033	**750**	**DISARONNO AMARETTO ETRO ICON VAP 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	Total						**$676,653.32**		**-0.13%**	**38,616**		**4.08%**	**3,008**	

Class Summary

CHH

Bottle Sales	38,616	**Gross Sales**	$676,653.32	**Total Items in Class**	9
% of Bottle Sales	0.08%	**% of Gross Sales**	0.15%	**Share/Item**	0.09

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHK LIQUEURS - COFFEE														
	067527	**1000**	**KAHLUA COFFEE LIQUEUR MEXICO 1000ml**	**1**	**$23.24**	**$12.29**	**$192,544.27**	**7.25%**	**2.66%**	**8,000**	**5.03%**	**4.54%**	**889**	
					$26.99	$14.28	$93,034.53	3.50%		3,447	2.168%		383	
					$21.98	$11.62	$41,195.53	1.55%		1,874	1.178%		208	
					$20.99	$11.09	$34,381.62	1.29%		1,638	1.030%		182	
					$22.99	$12.15	$23,932.59	0.90%		1,041	0.655%		116	
	067528	**1750**	**KAHLUA COFFEE LIQUEUR MEXICO 1750ml**	**1**	**$42.39**	**$22.40**	**$120,636.02**	**4.55%**	**15.19%**	**2,798**	**1.76%**	**12.40%**	**544**	
					$44.99	$23.78	$48,259.26	1.82%		1,074	0.675%		209	
					$43.99	$23.25	$30,417.08	1.15%		692	0.435%		135	
					$39.99	$21.12	$23,554.11	0.89%		589	0.370%		115	
					$41.99	$22.18	$9,615.71	0.36%		229	0.144%		45	
					$40.99	$21.65	$8,789.86	0.33%		214	0.135%		42	
	067524	**375**	**KAHLUA COFFEE LIQ MEXICO 375ml**	**1**	**$12.99**	**$6.87**	**$90,241.53**	**3.40%**	**0.75%**	**6,947**	**4.37%**	**0.75%**	**289**	
					$12.99	$6.87	$90,241.53	3.40%		6,947	4.369%		289	
	067526	**750**	**KAHLUA COFFEE LIQUEUR MEXICO 750ml**	**1**	**$17.99**	**$9.49**	**$293,602.99**	**11.06%**	**-10.80%**	**15,350**	**9.65%**	**-13.53%**	**1,279**	
					$19.99	$10.55	$208,146.55	7.85%		10,423	6.554%		869	
					$17.00	$8.96	$30,126.99	1.13%		1,772	1.114%		148	
					$17.99	$9.49	$29,995.34	1.13%		1,666	1.048%		139	
					$16.99	$8.96	$25,334.11	0.95%		1,489	0.936%		124	
	072966	**750**	**CHAPALA COFFEE LIQUEUR 750ml**	**1**	**$7.99**	**$4.18**	**$97,509.96**	**3.67%**	**9.69%**	**12,204**	**7.67%**	**9.69%**	**1,017**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHK LIQUEURS - COFFEE	072966				$7.99	$4.18	$97,509.96	3.67%		12,204	7.674%		1,017	
	072816	750	CAFFE LOLITA COFFEE LIQUEUR 750ml	1	$8.32	$4.35	$79,178.92	2.99%	-11.32%	9,408	5.92%	-11.33%	784	
					$9.99	$5.24	$41,791.08	1.58%		4,192	2.636%		349	
					$6.99	$3.64	$29,973.12	1.13%		4,288	2.696%		357	
					$7.99	$4.18	$7,414.72	0.28%		928	0.584%		77	
	067536	750	KAHLUA ESPECIAL COFFEE LIQ MEXICO 750ml	1	$21.32	$11.26	$75,866.88	2.86%	0.89%	3,412	2.15%	-1.72%	284	
					$22.99	$12.15	$57,038.19	2.15%		2,481	1.560%		207	
					$19.99	$10.55	$14,252.87	0.54%		713	0.448%		59	
					$20.99	$11.09	$4,575.82	0.17%		218	0.137%		18	
	077102	750	SALT CITY ESPRESSO 750ml	1	$21.99	$14.01	$39,350.37	1.48%	145.83%	1,761	1.11%	153.10%	147	
					$22.99	$15.35	$29,266.26	1.10%		1,272	0.800%		106	
					$19.99	$13.34	$7,716.14	0.29%		386	0.243%		32	
					$22.99	$13.34	$2,367.97	0.09%		103	0.065%		9	
	067595	750	PATRON XO CAFE CARTON 750ml	1	$22.49	$11.81	$36,190.73	1.36%	-0.94%	1,527	0.96%	-1.04%	127	
					$24.99	$13.14	$23,235.70	0.88%		930	0.585%		78	
					$21.99	$11.54	$6,311.13	0.24%		287	0.180%		24	
					$22.99	$12.08	$3,425.51	0.13%		149	0.094%		12	
					$19.99	$10.48	$3,218.39	0.12%		161	0.101%		13	
	046969	750	WATERPOCKET COCOA & RUM LIQUEUR 750ml	L	$29.99	$20.05	$5,068.31	0.19%	100.00%	169	0.11%	100.00%	14	
					$29.99	$20.05	$5,068.31	0.19%		169	0.106%		14	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHK LIQUEURS - COFFEE	**077996**	**750**	**WATERPOCKET COFFEE & RUM LIQUEUR 750ml**	**L**	**$29.99**	**$20.05**	**$3,748.75**	**0.14%**	**100.00%**	**125**	**0.08%**	**100.00%**	**10**	
					$29.99	$20.05	$3,748.75	0.14%		125	0.079%		10	
	067602	**750**	**PATRON XO CAFE INCENDIO 750ml**	**X**	**$25.26**	**$13.28**	**$1,035.66**	**0.04%**	**-85.30%**	**41**	**0.03%**	**-85.36%**	**3**	
					$25.26	$13.28	$1,035.66	0.04%		41	0.026%		3	
	Total						**$1,034,974.39**		**1.23%**	**61,742**		**-1.14%**	**5,389**	

Class Summary

CHK	**Bottle Sales**	61,742	**Gross Sales**	$1,034,974.39	**Total Items in Class**	12
	% of Bottle Sales	0.12%	**% of Gross Sales**	0.22%	**Share/Item**	0.12

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHN LIQUEURS - CHOCOLATE														
	074086	**750**	**GODIVA CHOCOLATE LIQUEUR 750ml**	**1**	**$28.49**	**$15.08**	**$44,810.53**	**19.90%**	**8.09%**	**1,547**	**12.24%**	**7.60%**	**129**	
					$29.99	$15.88	$30,049.98	13.36%		1,002	7.926%		84	
					$26.99	$14.28	$14,760.55	6.54%		545	4.311%		45	
	078166	**750**	**DEKUYPER CREME DE CACAO DARK 750ml**	**1**	**$10.99**	**$5.77**	**$23,595.53**	**10.49%**	**-7.16%**	**2,147**	**16.98%**	**-7.16%**	**179**	
					$10.99	$5.77	$23,595.53	10.49%		2,147	16.983%		179	
	065963	**750**	**MOZART CHOC PUMPKIN SPICE LIQ 750ml**	**D**	**$22.54**	**$14.20**	**$7,843.80**	**3.49%**	**34.50%**	**373**	**2.95%**	**75.96%**	**31**	
					$26.99	$14.20	$3,697.63	1.64%		137	1.084%		11	
					$14.77	$14.20	$2,245.04	1.00%		152	1.202%		13	
					$21.06	$14.20	$1,326.78	0.59%		63	0.498%		5	
					$27.35	$14.20	$574.35	0.26%		21	0.166%		2	
	078636	**750**	**BOLS CREME DE CACAO WHITE 750ml**	**T**	**$10.99**	**$5.77**	**$5,604.90**	**2.49%**	**-6.59%**	**510**	**4.03%**	**-6.59%**	**43**	
					$10.99	$5.77	$5,604.90	2.49%		510	4.034%		43	
	066015	**750**	**MOZART CHOCLATE CREAM LIQ 750ml**	**D**	**$21.06**	**$14.20**	**$3,492.70**	**1.55%**	**-56.34%**	**176**	**1.39%**	**-38.11%**	**15**	
					$21.06	$14.20	$1,811.16	0.81%		86	0.680%		7	
					$14.77	$14.20	$915.74	0.41%		62	0.490%		5	
					$27.35	$14.20	$765.80	0.34%		28	0.221%		2	
	064854	**750**	**DORDA DOUBLE CHOCOLATE LIQUEUR 750ml**	**X**					**100.00%**			**100.00%**	**0**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHN LIQUEURS - CHOCOLATE	**074090**	**750**	**GODIVA WHITE CHOCOLATE LIQ 750ml**	**L**					**-50.00%**			**-50.00%**	**0**	
	Total						**$85,347.46**		**-1.71%**	**4,753**		**-1.24%**	**396**	

Class Summary

CHN	**Bottle Sales**	4,753	**Gross Sales**	$85,347.46	**Total Items in Class**	7
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.07

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHQ LIQUEURS - ANISE & SAMBUCA														
	933333	**1000**	**GRANIER MON PASTIS 1000ml**	**L**	**$25.25**	**$13.36**	**$4,949.00**	**0.84%**	**-4.53%**	**196**	**0.68%**	**-4.83%**	**22**	
					$25.25	$13.36	$4,949.00	0.84%		196	0.679%		22	
	066636	**750**	**ROMANA SAMBUCA 750ml**	**1**	**$25.99**	**$13.75**	**$111,263.19**	**18.83%**	**-6.56%**	**4,281**	**14.83%**	**-8.37%**	**357**	
					$25.99	$13.75	$111,263.19	18.83%		4,281	14.828%		357	
	065896	**750**	**METAXA OUZO GREECE 750ml**	**1**	**$19.49**	**$10.29**	**$51,728.02**	**8.75%**	**-6.51%**	**2,598**	**9.00%**	**-15.72%**	**217**	
					$19.99	$10.55	$47,816.08	8.09%		2,392	8.285%		199	
					$18.99	$10.02	$3,911.94	0.66%		206	0.714%		17	
	085186	**750**	**HIRAM WALKER ANISETTE 750ml**	**1**	**$9.99**	**$5.23**	**$22,297.68**	**3.77%**	**8.56%**	**2,232**	**7.73%**	**8.56%**	**186**	
					$9.99	$5.23	$22,297.68	3.77%		2,232	7.731%		186	
	066186	**750**	**PERNOD ANISE FRANCE 750ml**	**D**	**$23.10**	**$15.87**	**$16,136.72**	**2.73%**	**-31.99%**	**756**	**2.62%**	**-2.93%**	**63**	
					$16.20	$15.87	$6,480.00	1.10%		400	1.385%		33	
					$29.99	$15.87	$6,237.92	1.06%		208	0.720%		17	
					$23.10	$15.87	$3,418.80	0.58%		148	0.513%		12	
	913605	**750**	**PLOMARI OUZO ISSIDOROS ARVANTI 750ml**	**L**	**$19.16**	**$9.81**	**$14,331.68**	**2.43%**	**-3.94%**	**748**	**2.59%**	**-4.41%**	**62**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHQ LIQUEURS - ANISE & SAMBUCA	**913605**				$19.16	$9.81	$14,331.68	2.43%		748	2.591%		62	
	Total						**$220,706.29**		**-7.44%**	**10,811**		**-6.66%**	**906**	
	Class Summary													
	CHQ		**Bottle Sales**		10,811		**Gross Sales**			$220,706.29			**Total Items in Class**	6
			% of Bottle Sales		0.02%		**% of Gross Sales**			0.05%			**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHS LIQUEURS - BITTERS & HERBAL														
	065257	**1000**	**JAGERMEISTER LIQUEUR 1000ml**	**1**	**$29.49**	**$15.61**	**$1,374,758.93**	**9.73%**	**-9.33%**	**46,123**	**7.45%**	**-11.49%**	**5,125**	
					$30.99	$16.41	$870,704.00	6.16%		28,116	4.542%		3,124	
					$27.99	$14.81	$504,054.93	3.56%		18,007	2.909%		2,001	
	077582	**1000**	**UNDERGROUND HERBAL SPIRIT 1000ml**	**1**	**$25.66**	**$16.73**	**$195,034.17**	**1.38%**	**11.72%**	**7,635**	**1.23%**	**12.82%**	**848**	
					$26.99	$17.96	$68,419.65	0.48%		2,535	0.410%		282	
					$23.99	$17.96	$51,242.64	0.36%		2,136	0.345%		237	
					$23.99	$15.95	$24,232.90	0.17%		1,010	0.163%		112	
					$24.99	$15.95	$19,117.35	0.14%		765	0.124%		85	
					$26.99	$16.62	$16,232.48	0.12%		604	0.098%		67	
					$26.99	$15.95	$15,789.15	0.11%		585	0.095%		65	
	915523	**1000**	**AMARO SANTA MARIA 1000ml**	**L**	**$33.67**	**$17.45**	**$13,734.48**	**0.10%**	**19.68%**	**407**	**0.07%**	**17.58%**	**45**	
					$33.99	$17.62	$8,633.46	0.06%		254	0.041%		28	
					$33.34	$17.27	$5,101.02	0.04%		153	0.025%		17	
	028776	**1000**	**KUBLER SWISS ABSINTHE 1000ml**	**L**	**$67.99**	**$36.01**	**$11,558.30**	**0.08%**	**3.70%**	**170**	**0.03%**	**3.70%**	**19**	
					$67.99	$36.01	$11,558.30	0.08%		170	0.027%		19	
	064717	**1000**	**CHARTREUSE GREEN VEP 1000ml**	**L**	**$157.66**	**$83.71**	**$2,680.22**	**0.02%**	**6.60%**	**17**	**0.00%**	**6.25%**	**2**	
					$157.66	$83.71	$2,680.22	0.02%		17	0.003%		2	
	065258	**1750**	**JAGERMEISTER LIQUEUR 1750ml**	**1**	**$49.99**	**$26.44**	**$473,255.33**	**3.35%**	**-3.18%**	**9,467**	**1.53%**	**-3.18%**	**1,841**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHS LIQUEURS - BITTERS & HERBAL	065258				$49.99	$26.44	$473,255.33	3.35%		9,467	1.529%		1,841	
	076908	1750	PORTER'S FIRE LIQUEUR 1750 ml	1	$29.79	$19.57	$100,015.32	0.71%	30.83%	3,368	0.54%	36.53%	655	
					$30.99	$20.64	$37,962.75	0.27%		1,225	0.198%		238	
					$27.99	$20.64	$30,816.99	0.22%		1,101	0.178%		214	
					$30.99	$18.63	$11,993.13	0.08%		387	0.063%		75	
					$27.99	$18.63	$9,945.45	0.07%		355	0.057%		69	
					$30.99	$19.30	$9,297.00	0.07%		300	0.048%		58	
	065253	200	JAGERMEISTER LIQUEUR 200ml	1	$7.99	$4.23	$144,714.88	1.02%	-9.61%	18,112	2.93%	-14.96%	402	
					$7.99	$4.23	$144,714.88	1.02%		18,112	2.926%		402	
	065254	375	JAGERMEISTER LIQUEUR 375ml	1	$13.99	$7.40	$498,883.40	3.53%	-19.88%	35,660	5.76%	-22.68%	1,486	
					$13.99	$7.40	$498,883.40	3.53%		35,660	5.761%		1,486	
	064692	375	CHARTREUSE GREEN FRANCE 375ml	1	$30.99	$16.40	$58,075.26	0.41%	4.69%	1,874	0.30%	3.81%	78	
					$30.99	$16.40	$58,075.26	0.41%		1,874	0.303%		78	
	065017	375	GALLIANO L'AUTENTICO LIQUEUR 375ml	D	$15.93	$9.53	$22,095.57	0.16%	9.84%	1,343	0.22%	21.77%	56	
					$17.99	$9.53	$15,165.57	0.11%		843	0.136%		35	
					$13.86	$9.53	$6,930.00	0.05%		500	0.081%		21	
	064414	375	BENEDICTINE DOM 375ml	L	$21.21	$11.21	$9,162.72	0.06%	0.31%	432	0.07%	-0.21%	18	
					$21.21	$11.21	$9,162.72	0.06%		432	0.070%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHS LIQUEURS - BITTERS & HERBAL	**915461**	**375**	**ZIRBENZ STONE PINE LIQUEUR 375ml**	**L**	**$25.25**	**$13.14**	**$6,969.00**	**0.05%**	**-12.92%**	**276**	**0.04%**	**-13.37%**	**12**	
					$25.25	$13.14	$6,969.00	0.05%		276	0.045%		12	
	071620	**375**	**ALPINE LIQUEUR 375 ml**	**L**	**$25.07**	**$16.75**	**$2,006.40**	**0.01%**	**100.00%**	**80**	**0.01%**	**100.00%**	**3**	
					$25.15	$16.80	$1,131.75	0.01%		45	0.007%		2	
					$24.99	$16.69	$874.65	0.01%		35	0.006%		1	
	065256	**750**	**JAGERMEISTER LIQUEUR 750ml**	**1**	**$21.32**	**$11.27**	**$1,301,429.42**	**9.21%**	**8.50%**	**58,674**	**9.48%**	**11.05%**	**4,890**	
					$23.99	$12.69	$778,042.95	5.51%		32,505	5.251%		2,709	
					$19.99	$10.56	$333,113.56	2.36%		16,660	2.691%		1,388	
					$19.99	$10.55	$190,272.91	1.34%		9,509	1.536%		792	
	064636	**750**	**CAMPARI BITTER APERITIVO 750ml**	**1**	**$28.49**	**$15.08**	**$195,503.08**	**1.38%**	**17.51%**	**6,692**	**1.08%**	**15.72%**	**558**	
					$29.99	$15.87	$148,945.33	1.05%		4,967	0.802%		414	
					$26.99	$14.28	$46,557.75	0.33%		1,725	0.279%		144	
	077583	**750**	**UNDERGROUND HERBAL SPIRIT 750ml**	**1**	**$19.66**	**$12.78**	**$189,023.12**	**1.34%**	**-20.59%**	**9,788**	**1.58%**	**-23.73%**	**816**	
					$20.99	$14.01	$63,569.66	0.45%		3,034	0.490%		253	
					$17.99	$14.01	$59,223.08	0.42%		3,292	0.532%		274	
					$17.99	$12.00	$24,376.45	0.17%		1,355	0.219%		113	
					$18.99	$11.99	$22,564.12	0.16%		1,188	0.192%		99	
					$20.99	$11.99	$13,685.48	0.10%		652	0.105%		54	
					$20.99	$12.66	$5,604.33	0.04%		267	0.043%		22	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHS LIQUEURS - BITTERS & HERBAL	**064976**	**750**	**FERNET BRANCA BITTERS 750ml**	**1**	**$25.99**	**$13.48**	**$188,188.18**	**1.33%**	**-1.65%**	**7,182**	**1.16%**	**2.91%**	**599**	
					$26.99	$14.01	$93,448.37	0.66%		3,463	0.559%		289	
					$23.99	$14.01	$31,549.85	0.22%		1,315	0.212%		110	
					$26.99	$12.42	$26,658.12	0.19%		988	0.160%		82	
					$24.99	$14.01	$21,093.56	0.15%		844	0.136%		70	
					$26.99	$12.95	$15,438.28	0.11%		572	0.092%		48	
	064147	**750**	**APEROL 750ml**	**1**	**$20.99**	**$11.01**	**$125,193.45**	**0.88%**	**56.73%**	**5,855**	**0.95%**	**76.82%**	**488**	
					$21.99	$11.54	$88,333.83	0.62%		4,017	0.649%		335	
					$19.99	$10.48	$14,957.52	0.11%		748	0.121%		62	
					$16.99	$8.88	$11,506.26	0.08%		674	0.109%		56	
					$24.99	$13.14	$10,395.84	0.07%		416	0.067%		35	
	064000	**750**	**ABSENTE (ABSINTHE REFINED) 750ml**	**1**	**$42.49**	**$22.53**	**$90,024.02**	**0.64%**	**5.47%**	**2,098**	**0.34%**	**3.13%**	**175**	
					$42.99	$22.79	$82,927.71	0.59%		1,929	0.312%		161	
					$41.99	$22.26	$7,096.31	0.05%		169	0.027%		14	
	064645	**750**	**DOMAINE DE CANTON GINGER LIQUEUR 750ml**	**1**	**$28.32**	**$14.91**	**$88,692.30**	**0.63%**	**-6.16%**	**3,070**	**0.50%**	**-6.55%**	**256**	
					$29.99	$15.80	$54,879.70	0.39%		1,830	0.296%		153	
					$26.99	$14.20	$24,323.99	0.17%		901	0.146%		75	
					$27.99	$14.73	$9,488.61	0.07%		339	0.055%		28	
	065536	**750**	**LUCID ABSINTHE SUPERIEURE 750ml**	**L**	**$49.99**	**$26.44**	**$68,336.33**	**0.48%**	**12.62%**	**1,367**	**0.22%**	**12.62%**	**114**	
					$49.99	$26.44	$68,336.33	0.48%		1,367	0.221%		114	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHS LIQUEURS - BITTERS & HERBAL	064336	750	B&B DOM LIQUEUR FRANCE 750ml	1	$35.99	$19.07	$60,643.15	0.43%	-1.61%	1,685	0.27%	-1.61%	140	
					$35.99	$19.07	$60,643.15	0.43%		1,685	0.272%		140	
	069706	750	DR MCGILLICUDDYS ROOT BEER LIQUEU 750ml	1	$11.32	$5.94	$56,108.68	0.40%	-17.52%	4,832	0.78%	-16.37%	403	
					$12.99	$6.83	$32,921.49	0.23%		2,551	0.412%		213	
					$9.99	$5.23	$19,219.80	0.14%		1,920	0.310%		160	
					$10.99	$5.77	$3,967.39	0.03%		361	0.058%		30	
	077474	750	ST ELDER ELDERFLOWER LIQUEUR 750ml	1	$18.79	$9.37	$50,968.72	0.36%	11.30%	2,728	0.44%	3.61%	227	
					$19.99	$10.22	$16,571.71	0.12%		829	0.134%		69	
					$16.99	$10.22	$14,611.40	0.10%		860	0.139%		72	
					$19.99	$8.63	$8,895.55	0.06%		445	0.072%		37	
					$16.99	$8.63	$5,795.61	0.04%		339	0.055%		28	
					$19.99	$9.16	$5,094.45	0.04%		255	0.041%		21	
	077990	750	WATERPOCKET NOTOM AMARO 750ml	L	$28.99	$19.38	$31,425.16	0.22%	231.23%	1,084	0.18%	231.23%	90	
					$28.99	$19.38	$31,425.16	0.22%		1,084	0.175%		90	
	100569	750	JAGERMEISTER W SHOT GLASS ICE MOLD 750ml	D	$23.99	$12.61	$26,269.05	0.19%	100.00%	1,095	0.18%	100.00%	91	
					$23.99	$12.61	$26,269.05	0.19%		1,095	0.177%		91	
	077992	750	WATERPOCKET OREAD 750ml	L	$28.99	$19.38	$17,538.95	0.12%	181.40%	605	0.10%	181.40%	50	
					$28.99	$19.38	$17,538.95	0.12%		605	0.098%		50	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHS LIQUEURS - BITTERS & HERBAL	100507	750	ABSINTHE REFINED W/ GLASSES 750ml	D	$41.93	$22.15	$10,524.43	0.07%	100.00%	251	0.04%	100.00%	21	
					$41.93	$22.15	$10,524.43	0.07%		251	0.041%		21	
	064525	750	BRANCA MENTA 750ml	D	$26.99	$14.01	$8,960.68	0.06%	176.23%	332	0.05%	176.67%	28	
					$26.99	$14.01	$8,960.68	0.06%		332	0.054%		28	
	085676	750	WATERPOCKET SNOW ANGEL KUMMEL 750ml	T	$25.99	$17.36	$5,951.71	0.04%	100.00%	229	0.04%	100.00%	19	
					$25.99	$17.36	$5,951.71	0.04%		229	0.037%		19	
	100018	750	BARENJAEGER HONEY GIFT PACK 750ml	1	$21.56	$14.73	$2,188.16	0.02%	-26.74%	103	0.02%	0.00%	9	
					$27.99	$14.73	$895.68	0.01%		32	0.005%		3	
					$21.56	$14.73	$733.04	0.01%		34	0.005%		3	
					$15.12	$14.73	$559.44	0.00%		37	0.006%		3	
	949284	750	MELETTI AMARO 750ml	L	$19.46	$9.98	$1,734.28	0.01%	178.70%	88	0.01%	163.89%	7	
					$19.99	$10.26	$1,039.48	0.01%		52	0.008%		4	
					$19.51	$10.00	$468.24	0.00%		24	0.004%		2	
					$18.88	$9.67	$226.56	0.00%		12	0.002%		1	
	066188	750	PERNOD ABSINTHE 750ml	X	$53.90	$37.15	$1,681.99	0.01%	-78.54%	33	0.01%	-69.39%	3	
					$69.99	$37.15	$769.89	0.01%		11	0.002%		1	
					$37.80	$37.15	$642.60	0.00%		17	0.003%		1	
					$53.90	$37.15	$269.50	0.00%		5	0.001%		0	
	064186	750	PELLEGRINO AMARO 750ml	T	$22.99	$12.08	$988.57	0.01%	100.00%	43	0.01%	100.00%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHS LIQUEURS - BITTERS & HERBAL	**064186**				$22.99	$12.08	$988.57	0.01%		43	0.007%		4	
	003961	**750**	**DANZIGER GOLDWASSER W/TIN 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	000217	**750**	**JAGERMEISTER MOBILE PHONE AMPLIFIE 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	065248	**750**	**JAGERMEISTER SPICE 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	Total						**$5,434,317.41**		**-1.10%**	**232,798**		**-4.13%**	**19,576**	

Class Summary

CHS

Bottle Sales	232,798	**Gross Sales**	$5,434,317.41	**Total Items in Class**	38
% of Bottle Sales	0.47%	**% of Gross Sales**	1.17%	**Share/Item**	0.38

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHU LIQUEURS - MISC														
	086918	**1750**	**SOUTHERN COMFORT 100 PROOF 1750ml**	**1**	**$35.82**	**$18.90**	**$118,291.93**	**1.86%**	**2.32%**	**3,257**	**0.84%**	**3.32%**	**633**	
					$37.49	$19.79	$71,082.53	1.12%		1,897	0.487%		369	
					$34.49	$18.19	$36,455.93	0.57%		1,057	0.272%		206	
					$35.49	$18.72	$10,753.47	0.17%		303	0.078%		59	
	086884	**375**	**SOUTHERN COMFORT 375ml**	**1**	**$9.69**	**$5.11**	**$93,741.06**	**1.47%**	**-5.18%**	**9,674**	**2.49%**	**-6.07%**	**403**	
					$9.69	$5.11	$93,741.06	1.47%		9,674	2.485%		403	
	067264	**375**	**YUKON JACK CANADA 375ml**	**1**	**$9.99**	**$5.28**	**$89,230.68**	**1.40%**	**-0.44%**	**8,932**	**2.29%**	**-6.11%**	**372**	
					$9.99	$5.28	$89,230.68	1.40%		8,932	2.295%		372	
	065424	**375**	**LICOR 43 375ml**	**X**	**$15.23**	**$7.92**	**$25,349.43**	**0.40%**	**-8.20%**	**1,661**	**0.43%**	**-9.39%**	**69**	
					$15.55	$7.89	$9,734.30	0.15%		626	0.161%		26	
					$15.15	$7.98	$9,514.20	0.15%		628	0.161%		26	
					$14.99	$7.89	$6,100.93	0.10%		407	0.105%		17	
	076906	**750**	**PORTER'S FIRE LIQUEUR 750ml**	**1**	**$15.66**	**$10.43**	**$360,212.76**	**5.65%**	**-9.18%**	**23,124**	**5.94%**	**-8.66%**	**1,927**	
					$16.99	$11.32	$120,308.18	1.89%		7,082	1.819%		590	
					$13.99	$11.32	$94,376.57	1.48%		6,743	1.732%		562	
					$16.99	$9.31	$48,176.60	0.76%		2,840	0.730%		237	
					$13.99	$9.31	$40,137.31	0.63%		2,869	0.737%		239	
					$16.99	$9.99	$28,866.01	0.45%		1,699	0.436%		142	
					$14.99	$11.32	$28,348.09	0.44%		1,891	0.486%		158	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHU LIQUEURS - MISC	073702	750	EVAN WILLIAMS HONEY RESERVE LIQUE 750ml	1	$12.32	$6.48	$310,263.88	4.87%	-1.06%	24,612	6.32%	1.05%	2,051	
					$13.99	$7.36	$174,327.34	2.74%		12,466	3.202%		1,039	
					$10.99	$5.77	$106,537.06	1.67%		9,694	2.490%		808	
					$11.99	$6.30	$29,399.48	0.46%		2,452	0.630%		204	
	065195	750	HPNOTIQ LIQUEUR 750ml	1	$22.66	$11.90	$228,683.90	3.59%	7.23%	10,010	2.57%	7.15%	834	
					$24.99	$13.14	$128,748.47	2.02%		5,153	1.324%		429	
					$19.99	$10.48	$78,370.81	1.23%		3,919	1.007%		327	
					$22.99	$12.08	$21,564.62	0.34%		938	0.241%		78	
	086886	750	SOUTHERN COMFORT 750ml	1	$14.49	$7.63	$196,257.57	3.08%	-11.17%	13,493	3.47%	-11.75%	1,124	
					$16.49	$8.69	$105,141.63	1.65%		6,387	1.641%		532	
					$12.49	$6.56	$74,032.23	1.16%		5,927	1.523%		494	
					$14.49	$7.63	$17,083.71	0.27%		1,179	0.303%		98	
	066836	750	ST GERMAIN ELDERFLOWER LIQUEUR 750ml	1	$35.99	$18.99	$185,636.42	2.91%	4.85%	5,158	1.33%	4.85%	430	
					$35.99	$18.99	$185,636.42	2.91%		5,158	1.325%		430	
	086916	750	SOUTHERN COMFORT 100PR 750ml	1	$16.82	$8.87	$152,741.96	2.40%	-4.35%	9,004	2.31%	-2.20%	750	
					$18.49	$9.76	$76,069.82	1.19%		4,118	1.058%		343	
					$15.49	$8.16	$60,627.37	0.95%		3,913	1.005%		326	
					$16.49	$8.69	$16,044.77	0.25%		973	0.250%		81	
	077776	750	WILD TURKEY AMERICAN HONEY 750ml	1	$21.32	$11.26	$143,451.37	2.25%	5.73%	6,595	1.69%	5.64%	550	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHU LIQUEURS - MISC	077776				$22.99	$12.15	$86,372.39	1.36%		3,761	0.966%		313	
					$19.99	$10.55	$46,216.88	0.73%		2,312	0.594%		193	
					$20.99	$11.09	$10,862.10	0.17%		522	0.134%		44	
	067266	**750**	**YUKON JACK CANADA 750ml**	**1**	**$18.99**	**$10.03**	**$98,804.97**	**1.55%**	**5.19%**	**5,203**	**1.34%**	**2.31%**	**434**	
					$18.99	$10.03	$98,804.97	1.55%		5,203	1.337%		434	
	076912	**750**	**PORTER'S APPLE LIQUEUR 750ml**	**1**	**$17.16**	**$11.44**	**$97,309.87**	**1.53%**	**50.12%**	**5,513**	**1.42%**	**62.85%**	**459**	
					$18.99	$12.66	$46,755.36	0.73%		2,464	0.633%		205	
					$15.99	$12.66	$12,412.26	0.19%		774	0.199%		65	
					$15.99	$11.33	$10,953.15	0.17%		685	0.176%		57	
					$15.99	$10.65	$10,786.26	0.17%		674	0.173%		56	
					$16.99	$10.66	$8,427.04	0.13%		496	0.127%		41	
					$18.99	$10.65	$7,975.80	0.13%		420	0.108%		35	
	064876	**750**	**DRAMBUIE LIQUEUR 750ml**	**1**	**$35.99**	**$19.06**	**$75,579.00**	**1.19%**	**2.74%**	**2,100**	**0.54%**	**2.74%**	**175**	
					$35.99	$19.06	$75,579.00	1.19%		2,100	0.539%		175	
	084211	**750**	**99 ROOTBEER 750ml**	**1**	**$19.99**	**$10.55**	**$51,234.37**	**0.80%**	**4357.63%**	**2,563**	**0.66%**	**4357.63%**	**214**	
					$19.99	$10.55	$51,234.37	0.80%		2,563	0.658%		214	
	086796	**750**	**SOUTHERN HOST 750ml**	**1**	**$10.99**	**$5.77**	**$50,356.18**	**0.79%**	**-14.83%**	**4,582**	**1.18%**	**-14.83%**	**382**	
					$10.99	$5.77	$50,356.18	0.79%		4,582	1.177%		382	
	073496	**750**	**DEKUYPER AMARETTO 750ml**	**1**	**$7.99**	**$4.17**	**$42,307.05**	**0.66%**	**-5.25%**	**5,295**	**1.36%**	**-7.90%**	**441**	
					$7.99	$4.17	$42,307.05	0.66%		5,295	1.360%		441	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHU LIQUEURS - MISC	084195	750	99 BUTTERSCOTCH 750ml	T	$19.99	$10.55	$37,001.49	0.58%	3740.82%	1,851	0.48%	3740.82%	154	
					$19.99	$10.55	$37,001.49	0.58%		1,851	0.476%		154	
	066226	750	PIMMS CUP 1 ENGLAND 750ml	1	$20.99	$11.09	$28,546.40	0.45%	-10.20%	1,360	0.35%	-12.95%	113	
					$20.99	$11.09	$28,546.40	0.45%		1,360	0.349%		113	
	948961	750	NEW DEAL GINGER LIQUEUR 750ml	L	$34.31	$18.17	$12,420.22	0.19%	16.85%	362	0.09%	16.35%	30	
					$34.31	$18.17	$12,420.22	0.19%		362	0.093%		30	
	079136	750	DEKUYPER CR DE MENTHE GRN 750ml	1	$10.99	$5.77	$11,484.55	0.18%	-5.27%	1,045	0.27%	-5.27%	87	
					$10.99	$5.77	$11,484.55	0.18%		1,045	0.268%		87	
	002737	750	DRAMBUIE W/2 GLASSES 750ml	D	$30.00	$19.15	$10,312.84	0.16%	5.55%	334	0.09%	24.34%	28	
					$35.99	$18.99	$4,282.81	0.07%		119	0.031%		10	
					$28.01	$19.20	$3,305.18	0.05%		118	0.030%		10	
					$36.37	$19.20	$1,782.13	0.03%		49	0.013%		4	
					$19.64	$19.20	$942.72	0.01%		48	0.012%		4	
	067159	750	TY KU LIQUEUR 750ml	X	$19.45	$13.04	$8,323.60	0.13%	35.31%	440	0.11%	80.50%	37	
					$25.25	$13.04	$5,050.00	0.08%		200	0.051%		17	
					$13.64	$13.04	$3,273.60	0.05%		240	0.062%		20	
	079616	750	DEKUYPER CR DE MENTHE WH 750ml	1	$10.99	$5.77	$7,769.93	0.12%	-11.84%	707	0.18%	-11.84%	59	
					$10.99	$5.77	$7,769.93	0.12%		707	0.182%		59	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHU LIQUEURS - MISC	**064883**	**750**	**DRAMBUIE 15YR LIQUEUR 750ml**	**X**	**$59.99**	**$31.76**	**$3,299.45**	**0.05%**	**-21.21%**	**55**	**0.01%**	**-21.21%**	**5**	
					$59.99	$31.76	$3,299.45	0.05%		55	0.014%		5	
	077760	**750**	**VINIQ RUBY LIQUEUR 750ml**	**D**	**$12.99**	**$6.83**	**$12.99**	**0.00%**	**-99.96%**	**1**	**0.00%**	**-99.96%**	**0**	
					$12.99	$6.83	$12.99	0.00%		1	0.000%		0	
	082456	**750**	**BLACKMAKER ROOT BEER LIQUEUR 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	077770	**750**	**VINIQ GLOW PEACH LIQUEUR 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	077735	**750**	**VINIQ PURPLE LIQUEUR 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	Total						**$2,438,623.87**		**-1.34%**	**146,931**		**-3.46%**	**11,762**	

Class Summary

CHU

Bottle Sales	146,931	**Gross Sales**	$2,438,623.87	**Total Items in Class**	29
% of Bottle Sales	0.29%	**% of Gross Sales**	0.53%	**Share/Item**	0.29

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHV LIQUEURS - CREAM														
	068817	**1000**	**SANTA CLARA ROMPOPE 1000ml**	**D**	**$12.99**	**$6.83**	**$14,964.48**	**0.14%**	**100.00%**	**1,152**	**0.20%**	**100.00%**	**128**	
					$12.99	$6.83	$14,964.48	0.14%		1,152	0.204%		128	
	080458	**1750**	**RYANS IRISH CREAM 1750ml**	**1**	**$20.32**	**$10.66**	**$359,878.86**	**3.43%**	**2.66%**	**17,414**	**3.08%**	**2.81%**	**3,386**	
					$21.99	$11.54	$204,207.11	1.95%		9,289	1.643%		1,806	
					$18.99	$9.95	$129,204.99	1.23%		6,801	1.203%		1,322	
					$19.99	$10.48	$26,466.76	0.25%		1,324	0.234%		257	
	068038	**1750**	**BAILEYS IRISH CREAM 1750ml**	**1**	**$44.49**	**$23.52**	**$310,554.67**	**2.96%**	**11.96%**	**6,733**	**1.19%**	**11.32%**	**1,309**	
					$47.99	$25.38	$191,288.14	1.82%		3,986	0.705%		775	
					$43.99	$23.25	$50,280.57	0.48%		1,143	0.202%		222	
					$42.99	$22.71	$39,838.74	0.38%		926	0.164%		180	
					$42.99	$22.72	$29,147.22	0.28%		678	0.120%		132	
	068128	**1750**	**CAROLANS IRISH CREAM 1750ml**	**1**	**$28.99**	**$15.27**	**$241,028.76**	**2.30%**	**7.78%**	**8,124**	**1.44%**	**8.89%**	**1,580**	
					$29.99	$15.80	$204,501.81	1.95%		6,819	1.206%		1,326	
					$27.99	$14.73	$36,526.95	0.35%		1,305	0.231%		254	
	073054	**1750**	**RUMCHATA 1750 ml**	**1**	**$41.49**	**$21.92**	**$67,295.01**	**0.64%**	**13.71%**	**1,599**	**0.28%**	**16.13%**	**311**	
					$42.99	$22.71	$43,935.78	0.42%		1,022	0.181%		199	
					$39.99	$22.71	$12,236.94	0.12%		306	0.054%		60	
					$39.99	$21.12	$7,038.24	0.07%		176	0.031%		34	
					$42.99	$21.12	$4,084.05	0.04%		95	0.017%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHV LIQUEURS - CREAM	**068034**	**375**	**BAILEYS IRISH CREAM 375ml**	**1**	**$14.49**	**$7.63**	**$139,495.23**	**1.33%**	**3.23%**	**9,627**	**1.70%**	**1.56%**	**401**	
					$14.49	$7.63	$139,495.23	1.33%		9,627	1.702%		401	
	065209	**375**	**TEQUILA ROSE 375ml**	**1**	**$11.29**	**$5.93**	**$66,080.37**	**0.63%**	**5.31%**	**5,853**	**1.04%**	**4.05%**	**244**	
					$11.29	$5.93	$66,080.37	0.63%		5,853	1.035%		244	
	068036	**750**	**BAILEYS IRISH CREAM 750ml**	**1**	**$22.99**	**$12.16**	**$813,559.86**	**7.75%**	**2.91%**	**34,748**	**6.14%**	**-1.04%**	**2,896**	
					$21.99	$11.62	$261,629.04	2.49%		11,896	2.104%		991	
					$24.99	$13.22	$243,389.57	2.32%		9,749	1.724%		812	
					$25.99	$13.75	$180,760.90	1.72%		6,962	1.231%		580	
					$19.99	$10.56	$73,208.39	0.70%		3,661	0.647%		305	
					$22.00	$11.63	$54,571.96	0.52%		2,480	0.439%		207	
	073050	**750**	**RUMCHATA 750ml**	**1**	**$22.37**	**$11.74**	**$320,605.99**	**3.06%**	**-0.81%**	**14,229**	**2.52%**	**-0.27%**	**1,186**	
					$23.99	$12.61	$108,218.34	1.03%		4,518	0.799%		377	
					$21.99	$12.61	$55,722.66	0.53%		2,534	0.448%		211	
					$20.99	$12.61	$31,946.78	0.30%		1,522	0.269%		127	
					$21.99	$11.01	$30,258.24	0.29%		1,376	0.243%		115	
					$20.99	$11.01	$29,553.92	0.28%		1,408	0.249%		117	
					$20.99	$11.54	$27,022.87	0.26%		1,289	0.228%		107	
					$23.99	$11.01	$19,794.72	0.19%		828	0.146%		69	
					$23.99	$11.54	$18,088.46	0.17%		754	0.133%		63	
	068126	**750**	**CAROLANS IRISH CREAM 750ml**	**1**	**$13.49**	**$7.10**	**$243,763.07**	**2.32%**	**-7.36%**	**16,993**	**3.01%**	**-10.89%**	**1,416**	
					$14.99	$7.89	$199,951.61	1.91%		13,339	2.359%		1,112	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHV LIQUEURS - CREAM	**068126**				$11.99	$6.30	$43,811.46	0.42%		3,654	0.646%		305	
	080456	**750**	**RYANS IRISH CREAM 750ml**	**1**	**$10.32**	**$5.41**	**$221,607.92**	**2.12%**	**7.39%**	**21,408**	**3.79%**	**6.62%**	**1,784**	
					$11.99	$6.30	$108,383.11	1.04%		9,089	1.607%		757	
					$8.99	$4.70	$89,504.53	0.85%		9,947	1.759%		829	
					$9.99	$5.23	$23,720.28	0.23%		2,372	0.419%		198	
	065200	**750**	**TEQUILA ROSE 750ml**	**1**	**$17.49**	**$9.23**	**$218,156.40**	**2.08%**	**0.32%**	**11,860**	**2.10%**	**-3.94%**	**988**	
					$19.99	$10.56	$125,326.13	1.20%		6,287	1.112%		524	
					$16.99	$8.96	$48,526.44	0.46%		2,856	0.505%		238	
					$14.99	$7.90	$22,859.75	0.22%		1,525	0.270%		127	
					$17.99	$9.49	$21,444.08	0.20%		1,192	0.211%		99	
	068846	**750**	**ST BRENDANS IRISH CREAM 750ml**	**1**	**$13.32**	**$7.01**	**$172,118.64**	**1.64%**	**1.49%**	**12,836**	**2.27%**	**1.32%**	**1,070**	
					$14.99	$7.90	$85,158.19	0.81%		5,681	1.005%		473	
					$11.99	$6.30	$71,853.08	0.68%		5,992	1.060%		499	
					$12.99	$6.83	$15,107.37	0.14%		1,163	0.206%		97	
	068022	**750**	**BAILEYS CARAMEL IRISH CREAM 750ml**	**1**	**$22.99**	**$12.16**	**$141,625.01**	**1.35%**	**0.58%**	**6,049**	**1.07%**	**-3.91%**	**504**	
					$21.99	$11.62	$45,057.51	0.43%		2,049	0.362%		171	
					$24.99	$13.22	$40,698.69	0.39%		1,631	0.288%		136	
					$25.99	$13.75	$32,955.32	0.31%		1,268	0.224%		106	
					$19.99	$10.56	$13,013.49	0.12%		651	0.115%		54	
					$22.00	$11.63	$9,900.00	0.09%		450	0.080%		38	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHV LIQUEURS - CREAM	**068611**	**750**	**MCCORMICK IRISH CREAM 750ml**	**1**	**$10.99**	**$5.77**	**$131,130.63**	**1.25%**	**-1.19%**	**12,137**	**2.15%**	**-0.75%**	**1,011**	
					$9.99	$5.24	$71,888.04	0.68%		7,196	1.273%		600	
					$11.99	$6.30	$59,242.59	0.56%		4,941	0.874%		412	
	068059	**750**	**BRADYS IRISH CREAM LIQUEUR 750ml**	**1**	**$10.09**	**$5.29**	**$81,385.94**	**0.78%**	**-4.28%**	**8,066**	**1.43%**	**-4.71%**	**672**	
					$10.09	$5.29	$81,385.94	0.78%		8,066	1.426%		672	
	068011	**750**	**BAILEY'S STRWBRY & CREAM 750ml**	**U**	**$25.49**	**$13.49**	**$80,044.65**	**0.76%**	**100.00%**	**3,135**	**0.55%**	**100.00%**	**261**	
					$25.99	$13.75	$44,208.99	0.42%		1,701	0.301%		142	
					$24.99	$13.22	$35,835.66	0.34%		1,434	0.254%		120	
	072356	**750**	**BAILEYS ALMANDE 750ml**	**1**	**$22.99**	**$12.16**	**$72,640.79**	**0.69%**	**19.48%**	**3,088**	**0.55%**	**11.70%**	**257**	
					$24.99	$13.22	$24,915.03	0.24%		997	0.176%		83	
					$21.99	$11.62	$19,285.23	0.18%		877	0.155%		73	
					$25.99	$13.75	$15,749.94	0.15%		606	0.107%		51	
					$19.99	$10.56	$6,816.59	0.06%		341	0.060%		28	
					$22.00	$11.63	$5,874.00	0.06%		267	0.047%		22	
	068049	**750**	**BAILEYS VANILLA CINNAMON IRISH CR 750ml**	**1**	**$22.99**	**$12.16**	**$66,000.71**	**0.63%**	**2.51%**	**2,833**	**0.50%**	**-1.98%**	**236**	
					$21.99	$11.62	$23,683.23	0.23%		1,077	0.190%		90	
					$24.99	$13.22	$16,108.53	0.15%		647	0.114%		54	
					$25.99	$13.75	$15,723.95	0.15%		605	0.107%		50	
					$19.99	$10.56	$5,997.00	0.06%		300	0.053%		25	
					$22.00	$11.63	$4,488.00	0.04%		204	0.036%		17	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHV LIQUEURS - CREAM	**067866**	**750**	**AMARULA CREAM LIQUEUR 750ml**	**L**	**$21.89**	**$11.23**	**$53,545.25**	**0.51%**	**6.62%**	**2,389**	**0.42%**	**-2.92%**	**199**	
					$23.99	$12.35	$28,620.07	0.27%		1,193	0.211%		99	
					$20.84	$10.67	$23,799.28	0.23%		1,142	0.202%		95	
					$20.85	$10.67	$1,125.90	0.01%		54	0.010%		5	
	068042	**750**	**BAILEYS PUMPKIN SPICE 750ml**	**D**	**$19.43**	**$13.22**	**$50,766.08**	**0.48%**	**-26.26%**	**2,270**	**0.40%**	**-19.39%**	**189**	
					$24.99	$13.22	$38,623.05	0.37%		1,546	0.273%		129	
					$19.99	$13.22	$5,437.28	0.05%		272	0.048%		23	
					$13.50	$13.22	$4,684.50	0.04%		347	0.061%		29	
					$19.25	$13.22	$2,021.25	0.02%		105	0.019%		9	
	100202	**750**	**BAILEYS ORIG W 2 DESERT BOWLS 750ml**	**D**	**$20.84**	**$13.25**	**$40,648.12**	**0.39%**	**88.03%**	**1,638**	**0.29%**	**91.39%**	**137**	
					$24.99	$13.14	$38,359.65	0.37%		1,535	0.271%		128	
					$25.26	$13.29	$1,515.60	0.01%		60	0.011%		5	
					$19.46	$13.29	$622.72	0.01%		32	0.006%		3	
					$13.65	$13.29	$150.15	0.00%		11	0.002%		1	
	080015	**750**	**BLUE CHAIR BAY KEY LIME CREAM 750ml**	**T**	**$18.99**	**$10.02**	**$39,396.23**	**0.38%**	**13.92%**	**2,177**	**0.38%**	**26.22%**	**181**	
					$17.99	$9.49	$37,077.39	0.35%		2,061	0.364%		172	
					$19.99	$10.55	$2,318.84	0.02%		116	0.021%		10	
	080394	**750**	**PRALINE & CREAM LIQUEUR 750ml**	**1**	**$17.17**	**$9.05**	**$37,653.81**	**0.36%**	**54.01%**	**2,193**	**0.39%**	**54.01%**	**183**	
					$17.17	$9.05	$37,653.81	0.36%		2,193	0.388%		183	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHV LIQUEURS - CREAM	**068013**	**750**	**BAILEYS ESPRESSO IRISH CREAM 750ml**	**S**	**$19.95**	**$12.37**	**$34,434.44**	**0.33%**	**2.41%**	**1,789**	**0.32%**	**29.81%**	**149**	
					$24.99	$13.22	$10,570.77	0.10%		423	0.075%		35	
					$13.50	$13.22	$7,641.00	0.07%		566	0.100%		47	
					$19.25	$13.22	$5,659.50	0.05%		294	0.052%		25	
					$19.99	$10.56	$5,657.17	0.05%		283	0.050%		24	
					$22.00	$11.63	$4,906.00	0.05%		223	0.039%		19	
	068559	**750**	**KERRYGOLD IRISH CREAM 750ml**	**T**	**$21.99**	**$11.20**	**$29,884.41**	**0.28%**	**234.75%**	**1,359**	**0.24%**	**258.47%**	**113**	
					$21.99	$11.20	$29,884.41	0.28%		1,359	0.240%		113	
	068306	**750**	**EMMETTS IRISH CREAM 750ml**	**1**	**$14.49**	**$7.63**	**$22,593.87**	**0.22%**	**-60.33%**	**1,713**	**0.30%**	**-62.66%**	**143**	
					$12.99	$6.83	$20,771.01	0.20%		1,599	0.283%		133	
					$15.99	$8.43	$1,822.86	0.02%		114	0.020%		10	
	080130	**750**	**EZRA BROOKS BOURBON CREAM 750ml**	**D**	**$10.01**	**$6.83**	**$22,559.56**	**0.21%**	**62.76%**	**1,993**	**0.35%**	**73.56%**	**166**	
					$12.99	$6.83	$16,367.40	0.16%		1,260	0.223%		105	
					$10.01	$6.83	$3,503.50	0.03%		350	0.062%		29	
					$7.02	$6.83	$2,688.66	0.03%		383	0.068%		32	
	000614	**750**	**RUMCHATA W/2 SHOT GLASSES 750ml**	**D**	**$18.48**	**$12.61**	**$21,761.50**	**0.21%**	**-38.07%**	**914**	**0.16%**	**-37.60%**	**76**	
					$23.99	$12.61	$21,351.10	0.20%		890	0.157%		74	
					$18.48	$12.61	$332.64	0.00%		18	0.003%		2	
					$12.96	$12.61	$77.76	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHV LIQUEURS - CREAM	080531	750	TIPPY COW PEPPERMENT BARK LIQ 750ml	D	$14.99	$7.90	$19,681.87	0.19%	100.00%	1,313	0.23%	100.00%	109	
					$14.99	$7.90	$19,681.87	0.19%		1,313	0.232%		109	
	908474	750	ROTHMAN/WINTER CREME DE VIOLETTE 750ml	L	$23.23	$11.98	$17,863.87	0.17%	59.66%	769	0.14%	58.84%	64	
					$23.23	$11.98	$17,863.87	0.17%		769	0.136%		64	
	068340	750	FIVE FARMS IRISH CREAM LIQ 750ml	T	$29.99	$15.85	$17,694.10	0.17%	100.00%	590	0.10%	100.00%	49	
					$29.99	$15.85	$17,694.10	0.17%		590	0.104%		49	
	014481	750	REVEL STOKE PUMPKIN WHISKY 750ml	D	$15.99	$8.43	$16,437.72	0.16%	25.85%	1,028	0.18%	7.78%	86	
					$15.99	$8.43	$16,437.72	0.16%		1,028	0.182%		86	
	100508	750	CAROLAN'S W/ ICE CREAM GLASS 750ml	D	$14.99	$7.82	$14,150.56	0.13%	100.00%	944	0.17%	100.00%	79	
					$14.99	$7.82	$14,150.56	0.13%		944	0.167%		79	
	080023	750	BUFFALO TRACE BOURBON CREAM 750ml	L	$24.99	$13.21	$8,996.40	0.09%	27.65%	360	0.06%	20.57%	30	
					$24.99	$13.21	$8,996.40	0.09%		360	0.064%		30	
	065965	750	MOZART STRAWBERRY WHITE CHOC LIQ 750ml	D	$26.99	$14.20	$5,559.94	0.05%	100.00%	206	0.04%	100.00%	17	
					$26.99	$14.20	$5,559.94	0.05%		206	0.036%		17	
	080378	750	ORPHAN GIRL BOURBON CREAM LIQ 750ml	T	$24.99	$16.69	$2,299.08	0.02%	100.00%	92	0.02%	100.00%	8	
					$24.99	$16.69	$2,299.08	0.02%		92	0.016%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHV LIQUEURS - CREAM	**080491**	**750**	**WILLIES COFFEE CREAM LIQUEUR 750ml**	**T**	**$24.99**	**$16.70**	**$599.76**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$24.99	$16.70	$599.76	0.01%		24	0.004%		2	
	002774	**750**	**KAHLUA W/ 2 MARTINI GLSS 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	080334	**750**	**WILLIES HUCKLEBERRY CREAM 750ml**	**T**					**100.00%**			**100.00%**	**0**	
	Total						**$4,218,463.56**		**7.27%**	**221,645**		**4.27%**	**21,621**	

Class Summary

CHV	**Bottle Sales**	221,645	**Gross Sales**	$4,218,463.56	**Total Items in Class**	40
	% of Bottle Sales	0.44%	**% of Gross Sales**	0.91%	**Share/Item**	0.4

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHW LIQUEURS - DOMESTIC														
	951389	**1000**	**BRENNIVIN AQUAVIT 1000 ml**	**L**	**$47.87**	**$25.10**	**$4,295.10**	**12.44%**	**198.47%**	**87**	**7.42%**	**175.00%**	**10**	
					$49.94	$26.20	$3,745.50	10.85%		75	6.394%		8	
					$45.80	$24.00	$549.60	1.59%		12	1.023%		1	
	077065	**750**	**ALPINE PRESERVE LIQUEUR 750ml**	**L**	**$30.04**	**$20.00**	**$14,038.07**	**40.67%**	**193.13%**	**465**	**39.64%**	**195.06%**	**39**	
					$30.37	$20.23	$9,232.48	26.75%		304	25.916%		25	
					$29.75	$19.81	$2,826.25	8.19%		95	8.099%		8	
					$29.99	$19.97	$1,979.34	5.74%		66	5.627%		6	
	100216	**750**	**TARANTULA AZUL HOLIDAY 2017 750ml**	**D**	**$19.99**	**$10.48**	**$19.99**	**0.06%**	**100.00%**	**1**	**0.09%**	**100.00%**	**0**	
					$19.99	$10.48	$19.99	0.06%		1	0.085%		0	
	000149	**750**	**AMERICAN HONEY VAP 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	Total						**$18,353.16**		**89.23%**	**553**		**52.24%**	**49**	

Class Summary

CHW	**Bottle Sales**	553	**Gross Sales**	$18,353.16	**Total Items in Class**	4
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHX LIQUEURS - IMPORTED														
	003399	375	CHAMBORD W/ CHAMPAGNE STOPPER 375ml	D	$21.99	$11.62	$7,146.75	4.69%	100.00%	325	5.22%	100.00%	14	
					$21.99	$11.62	$7,146.75	4.69%		325	5.215%		14	
	065016	750	PATRON CITRONAGE PINEAPPLE LQR 75 750ml	T	$23.99	$12.68	$15,185.67	9.97%	100.00%	633	10.16%	100.00%	53	
					$23.99	$12.68	$15,185.67	9.97%		633	10.157%		53	
	067067	750	TY KU SOJU 750ml	L	$25.25	$13.04	$8,963.75	5.88%	45.33%	355	5.70%	44.44%	30	
					$25.25	$13.04	$8,963.75	5.88%		355	5.696%		30	
	918456	750	GIOIA LUISA ORANGECELLO 750ml	X	$24.24	$12.82	$6,326.64	4.15%	-18.54%	261	4.19%	-18.89%	22	
					$24.24	$12.82	$6,326.64	4.15%		261	4.188%		22	
	918457	750	GIOIA LUISA LIMONCELLO CREME 750ml	X	$18.67	$12.82	$6,290.31	4.13%	-5.69%	294	4.72%	6.72%	25	
					$24.24	$12.82	$5,308.56	3.48%		219	3.514%		18	
					$13.09	$12.82	$981.75	0.64%		75	1.203%		6	
	918455	750	GIOIA LUISA LIMONCELLO 750ml	L	$24.24	$12.82	$6,253.92	4.11%	-56.96%	258	4.14%	-57.17%	22	
					$24.24	$12.82	$6,253.92	4.11%		258	4.140%		22	
	000138	750	FRANGELICO W/2 ETCHED GLASSES 750ml	D	$21.56	$14.73	$4,231.71	2.78%	-31.21%	159	2.55%	-27.44%	13	
					$27.99	$14.73	$3,722.67	2.44%		133	2.134%		11	
					$21.56	$14.73	$388.08	0.25%		18	0.289%		2	
					$15.12	$14.73	$120.96	0.08%		8	0.128%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHX LIQUEURS - IMPORTED	**066136**	**750**	**PASSOA PASSION FRUIT LIQUEUR 750ml**	**T**	**$16.99**	**$8.96**	**$3,007.23**	**1.97%**	**100.00%**	**177**	**2.84%**	**100.00%**	**15**	
					$16.99	$8.96	$3,007.23	1.97%		177	2.840%		15	
	100560	**750**	**BARENJAEGER HONEY LIQ W / GLASS 750ml**	**D**	**$27.99**	**$14.73**	**$2,071.26**	**1.36%**	**100.00%**	**74**	**1.19%**	**100.00%**	**6**	
					$27.99	$14.73	$2,071.26	1.36%		74	1.187%		6	
	003360	**750**	**BAILEYS IRISH CREAMW/ MUGS 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	003005	**750**	**CHAMBORD ROYALE LIQ W/GLSS'15 750 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	Total						**$59,477.24**		**47.70%**	**2,536**		**58.11%**	**198**	

Class Summary

CHX	**Bottle Sales**	2,536	**Gross Sales**	$59,477.24	**Total Items in Class**	11
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.11

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CPC SCHNAPPS - PEPPERMINT														
	080574	**375**	**ARROW PEPPERMINT SCHNAPPS 375ml**	**1**	**$3.99**	**$2.08**	**$101,377.92**	**5.52%**	**14.70%**	**25,408**	**12.48%**	**14.70%**	**1,059**	
					$3.99	$2.08	$101,377.92	5.52%		25,408	12.483%		1,059	
	080824	**375**	**ICE 101 PEPPERMINT SCHNAPPS 375ml**	**1**	**$9.49**	**$5.01**	**$57,851.04**	**3.15%**	**-36.01%**	**6,096**	**3.00%**	**-37.71%**	**254**	
					$9.49	$5.01	$57,851.04	3.15%		6,096	2.995%		254	
	080588	**750**	**ARROW SUPER PEPPERMINT SCHNAPPS 750ml**	**1**	**$8.99**	**$4.71**	**$167,187.03**	**9.11%**	**2.05%**	**18,597**	**9.14%**	**-3.06%**	**1,550**	
					$8.99	$4.71	$167,187.03	9.11%		18,597	9.137%		1,550	
	069946	**750**	**RUMPLE MINZE SCHNAPPS 750ml**	**1**	**$22.66**	**$11.98**	**$151,379.73**	**8.25%**	**-4.62%**	**6,527**	**3.21%**	**-4.47%**	**544**	
					$24.99	$13.22	$94,792.05	5.17%		3,795	1.865%		316	
					$19.99	$10.56	$41,529.23	2.26%		2,077	1.020%		173	
					$22.99	$12.15	$15,058.45	0.82%		655	0.322%		55	
	080576	**750**	**ARROW PEPPERMINT SCHNAPPS 750ml**	**1**	**$7.99**	**$4.18**	**$117,437.02**	**6.40%**	**-3.88%**	**14,698**	**7.22%**	**-9.28%**	**1,225**	
					$7.99	$4.18	$117,437.02	6.40%		14,698	7.221%		1,225	
	080826	**750**	**BLUE ICE 101 ARCTIC MINT 750ml**	**1**	**$17.32**	**$9.14**	**$98,975.77**	**5.39%**	**-9.84%**	**5,523**	**2.71%**	**-9.07%**	**460**	
					$18.99	$10.02	$64,490.04	3.51%		3,396	1.669%		283	
					$15.99	$8.43	$26,415.48	1.44%		1,652	0.812%		138	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CPC SCHNAPPS - PEPPERMINT	**080826**				$16.99	$8.96	$8,070.25	0.44%		475	0.233%		40	
	Total						**$694,208.51**		**-5.24%**	**76,849**		**-4.09%**	**5,091**	
	Class Summary													
	CPC		**Bottle Sales**		76,849		**Gross Sales**		$694,208.51			**Total Items in Class**		6
			% of Bottle Sales		0.15%		**% of Gross Sales**		0.15%			**Share/Item**		0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CPG SCHNAPPS - FRUIT														
	082604	**375**	**DEKUYPER SOUR APPLE PUCKER 375ml**	**D**					**100.00%**			**100.00%**	**0**	
	084141	**750**	**99 PEACHES SCHNAPPS 750ml**	**1**	**$17.66**	**$9.31**	**$154,258.78**	**5.60%**	**-7.98%**	**8,722**	**3.87%**	**-7.77%**	**727**	
					$19.99	$10.55	$84,973.42	3.09%		4,258	1.891%		355	
					$14.99	$7.89	$55,073.26	2.00%		3,674	1.632%		306	
					$17.99	$9.49	$14,212.10	0.52%		790	0.351%		66	
	082356	**750**	**BARTON PEACH SCHNAPPS 750ml**	**1**	**$8.49**	**$4.44**	**$154,207.85**	**5.60%**	**-5.87%**	**18,175**	**8.07%**	**-8.48%**	**1,515**	
					$8.49	$4.44	$154,207.85	5.60%		18,175	8.071%		1,515	
	082846	**750**	**DEKUYPER PEACHTREE SCHNAPPS 750ml**	**1**	**$9.99**	**$5.24**	**$153,354.12**	**5.57%**	**2.67%**	**14,788**	**6.57%**	**8.69%**	**1,232**	
					$10.99	$5.77	$112,517.52	4.09%		10,248	4.551%		854	
					$8.99	$4.71	$40,836.60	1.48%		4,540	2.016%		378	
	082606	**750**	**DEKUYPER SOUR APPLE PUCKER 750ml**	**1**	**$9.99**	**$5.24**	**$101,770.16**	**3.70%**	**-8.25%**	**10,016**	**4.45%**	**-7.94%**	**835**	
					$10.99	$5.77	$64,758.33	2.35%		5,899	2.620%		492	
					$8.99	$4.71	$37,011.83	1.34%		4,117	1.828%		343	
	084170	**750**	**99 BANANAS SCHNAPPS 750ml**	**1**	**$17.66**	**$9.31**	**$100,131.27**	**3.64%**	**3.56%**	**5,625**	**2.50%**	**2.96%**	**469**	
					$19.99	$10.55	$57,020.91	2.08%		2,861	1.270%		238	
					$14.99	$7.89	$33,467.72	1.21%		2,228	0.989%		186	
					$17.99	$9.49	$9,642.64	0.35%		536	0.238%		45	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CPG SCHNAPPS - FRUIT	**084159**	**750**	**99 APPLES SCHNAPPS 750ml**	**1**	**$17.66**	**$9.31**	**$97,830.91**	**3.55%**	**-7.12%**	**5,509**	**2.45%**	**-6.98%**	**459**	
					$19.99	$10.55	$55,012.45	2.00%		2,755	1.223%		230	
					$14.99	$7.89	$33,607.58	1.22%		2,242	0.996%		187	
					$17.99	$9.49	$9,210.88	0.33%		512	0.227%		43	
	084154	**750**	**99 BLACK CHERRIES SCHNAPPS 750ml**	**1**	**$17.66**	**$9.31**	**$90,250.82**	**3.28%**	**10.04%**	**5,118**	**2.27%**	**10.16%**	**427**	
					$19.99	$10.55	$48,511.72	1.76%		2,428	1.078%		202	
					$14.99	$7.89	$33,247.82	1.21%		2,218	0.985%		185	
					$17.99	$9.49	$8,491.28	0.31%		472	0.210%		39	
	082866	**750**	**DEKUYPER WATERMELON PUCKER 750ml**	**1**	**$10.99**	**$5.77**	**$79,193.94**	**2.87%**	**-3.30%**	**7,206**	**3.20%**	**-3.30%**	**601**	
					$10.99	$5.77	$79,193.94	2.87%		7,206	3.200%		601	
	082636	**750**	**DEKUYPER GRAPE PUCKER 750ml**	**1**	**$10.99**	**$5.77**	**$66,500.49**	**2.41%**	**0.21%**	**6,051**	**2.69%**	**0.21%**	**504**	
					$10.99	$5.77	$66,500.49	2.41%		6,051	2.687%		504	
	073526	**750**	**DEKUYPER MELON SCHNAPPS 750ml**	**1**	**$10.99**	**$5.77**	**$43,861.09**	**1.59%**	**-7.62%**	**3,991**	**1.77%**	**-7.62%**	**333**	
					$10.99	$5.77	$43,861.09	1.59%		3,991	1.772%		333	
	Total						**$1,041,359.43**		**-2.80%**	**85,201**		**-2.77%**	**7,100**	

Class Summary

CPG	**Bottle Sales**	85,201	**Gross Sales**	$1,041,359.43	**Total Items in Class**	11
	% of Bottle Sales	0.17%	**% of Gross Sales**	0.22%	**Share/Item**	0.11

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CPK SCHNAPPS - HOT & SPICED														
	082881	**750**	**DEKUYPER HOT DAMN 100 SCHNAPPS 750ml**	**1**	**$12.32**	**$6.48**	**$121,639.21**	**27.41%**	**-6.97%**	**9,379**	**29.84%**	**-6.80%**	**782**	
					$13.99	$7.37	$73,201.65	16.50%		5,235	16.656%		436	
					$11.99	$6.30	$34,447.29	7.76%		2,871	9.135%		239	
					$10.99	$5.77	$13,990.27	3.15%		1,273	4.050%		106	
	077268	**750**	**RED ICE 101 750ml**	**1**	**$17.32**	**$9.14**	**$43,519.48**	**9.80%**	**3.25%**	**2,452**	**7.80%**	**4.13%**	**204**	
					$18.99	$10.02	$25,978.32	5.85%		1,368	4.353%		114	
					$15.99	$8.43	$14,007.24	3.16%		876	2.787%		73	
					$16.99	$8.96	$3,533.92	0.80%		208	0.662%		17	
	Total						**$165,158.69**		**-4.52%**	**11,831**		**-4.78%**	**986**	

Class Summary

CPK	**Bottle Sales**	11,831	**Gross Sales**	$165,158.69	**Total Items in Class**	2
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.04%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CPP SCHNAPPS - BUTTERSCOTCH														
	082786	**750**	**DEKUYPER BUTTERSHOTS SCHNAPPS 750ml**	**1**	**$9.99**	**$5.24**	**$113,529.29**	**34.30%**	**-13.82%**	**10,971**	**35.67%**	**-8.50%**	**914**	
					$10.99	$5.77	$81,950.41	24.77%		7,459	24.251%		622	
					$8.99	$4.71	$31,578.88	9.54%		3,512	11.418%		293	
	Total						**$113,529.29**		**-13.82%**	**10,971**		**-8.50%**	**914**	

Class Summary

CPP

Bottle Sales	10,971	**Gross Sales**	$113,529.29	**Total Items in Class**	1
% of Bottle Sales	0.02%	**% of Gross Sales**	0.02%	**Share/Item**	0.01

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CPS SCHNAPPS - GOLD														
	065066		**GOLDSCHLAGER CINNAMON SCHNAPPS**											
		750	**750ml**	**1**	**$22.66**	**$11.98**	**$62,685.19**	**36.75%**	**-2.65%**	**2,581**	**36.54%**	**-2.06%**	**215**	
					$24.99	$13.22	$51,129.54	29.98%		2,046	28.968%		171	
					$22.99	$12.15	$6,598.13	3.87%		287	4.063%		24	
					$19.99	$10.56	$4,957.52	2.91%		248	3.511%		21	
	Total						**$62,685.19**		**-2.65%**	**2,581**		**-2.06%**	**215**	

Class Summary

CPS	**Bottle Sales**	2,581	**Gross Sales**	$62,685.19	**Total Items in Class**	1
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.01

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CPU SCHNAPPS - MISC														
	069618	**750**	**DR MCGILLICUDDYS BUTTERSCOTCH LIQ 750ml**	**1**	**$9.99**	**$5.23**	**$45,774.18**	**39.09%**	**2.98%**	**4,582**	**39.09%**	**2.98%**	**382**	
					$9.99	$5.23	$45,774.18	39.09%		4,582	39.092%		382	
	Total						**$45,774.18**		**2.98%**	**4,582**		**2.98%**	**382**	

Class Summary

CPU	**Bottle Sales**	4,582	**Gross Sales**	$45,774.18	**Total Items in Class**	1
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.01

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CWF PREMIXED - MARGARITA														
	058838	**1750**	**CUERVO AUTHENTIC LIME MARGARITA 1750ml**	**1**	**$17.32**	**$9.06**	**$239,348.64**	**7.77%**	**14.66%**	**13,636**	**5.68%**	**14.58%**	**2,651**	
					$18.99	$9.95	$126,232.41	4.10%		6,659	2.775%		1,295	
					$15.99	$8.35	$86,649.81	2.81%		5,419	2.258%		1,054	
					$16.99	$8.88	$26,466.42	0.86%		1,558	0.649%		303	
	063530	**1750**	**SALVADORS MARGARITA 1750ml**	**1**	**$11.32**	**$5.87**	**$140,848.91**	**4.57%**	**11.82%**	**12,309**	**5.13%**	**10.27%**	**2,393**	
					$12.99	$6.76	$71,753.73	2.33%		5,527	2.303%		1,075	
					$9.99	$5.16	$54,731.25	1.77%		5,475	2.282%		1,065	
					$10.99	$5.69	$14,363.93	0.47%		1,307	0.545%		254	
	058868	**1750**	**CUERVO AUTHENTIC STRWBRY LIME MAR 1750ml**	**1**	**$17.32**	**$9.06**	**$118,045.61**	**3.83%**	**23.95%**	**6,739**	**2.81%**	**24.05%**	**1,310**	
					$18.99	$9.95	$60,262.26	1.96%		3,174	1.323%		617	
					$15.99	$8.35	$44,548.14	1.45%		2,786	1.161%		542	
					$16.99	$8.88	$13,235.21	0.43%		779	0.325%		151	
	058875	**1750**	**CUERVO GOLDEN MARGARITA 1750ml**	**1**	**$23.32**	**$12.25**	**$110,907.21**	**3.60%**	**3.67%**	**4,679**	**1.95%**	**0.95%**	**910**	
					$24.99	$13.14	$62,163.12	2.02%		2,488	1.037%		484	
					$21.99	$11.54	$35,777.73	1.16%		1,627	0.678%		316	
					$22.99	$12.08	$12,966.36	0.42%		564	0.235%		110	
	059154	**1750**	**1800 ULTIMATE MARGARITA RTD 1750ml**	**1**	**$20.66**	**$10.83**	**$108,895.66**	**3.53%**	**7.56%**	**5,334**	**2.22%**	**5.16%**	**1,037**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CWF PREMIXED - MARGARITA	059154				$21.99	$11.54	$52,138.29	1.69%		2,371	0.988%		461	
					$18.99	$9.95	$51,614.82	1.67%		2,718	1.133%		529	
					$20.99	$11.01	$5,142.55	0.17%		245	0.102%		48	
	057148	**1750**	**CHI-CHI'S MARGARITA W/TEQ 1750ml**	**1**	**$12.32**	**$6.40**	**$103,159.24**	**3.35%**	**12.04%**	**8,188**	**3.41%**	**13.15%**	**1,592**	
					$13.99	$7.29	$54,532.99	1.77%		3,901	1.626%		759	
					$10.99	$5.69	$29,903.79	0.97%		2,721	1.134%		529	
					$11.99	$6.22	$18,722.46	0.61%		1,566	0.653%		305	
	058872	**1750**	**CUERVO AUTHENTIC LIGHT LIME MARGA 1750ml**	**1**	**$17.32**	**$9.06**	**$98,145.58**	**3.18%**	**10.35%**	**5,542**	**2.31%**	**10.24%**	**1,078**	
					$18.99	$9.95	$56,325.33	1.83%		2,967	1.237%		577	
					$15.99	$8.35	$30,844.71	1.00%		1,929	0.804%		375	
					$16.99	$8.88	$10,975.54	0.36%		646	0.269%		126	
	062420	**1750**	**MARGARITAVILLE SKINNY MARGARITA R 1750ml**	**1**	**$13.32**	**$6.93**	**$81,935.17**	**2.66%**	**7.04%**	**6,083**	**2.54%**	**7.48%**	**1,183**	
					$14.99	$7.82	$41,989.99	1.36%		2,801	1.167%		545	
					$11.99	$6.22	$32,229.12	1.05%		2,688	1.120%		523	
					$12.99	$6.76	$7,716.06	0.25%		594	0.248%		116	
	059159	**1750**	**1800 ULTIMATE MARGARITA RASPBERRY 1750ml**	**1**	**$20.49**	**$10.75**	**$45,653.79**	**1.48%**	**3.41%**	**2,321**	**0.97%**	**3.65%**	**451**	
					$18.99	$9.95	$34,087.05	1.11%		1,795	0.748%		349	
					$21.99	$11.54	$11,566.74	0.38%		526	0.219%		102	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CWF PREMIXED - MARGARITA	**058879**	**1750**	**JOSE CUERVO GOLDEN GRPFRT MARG 1750 ml**	**T**	**$22.99**	**$12.08**	**$35,220.68**	**1.14%**	**16.43%**	**1,532**	**0.64%**	**14.15%**	**298**	
					$22.99	$12.08	$35,220.68	1.14%		1,532	0.638%		298	
	057171	**200**	**CHI CHI MARGARITA PET 200 ml**	**1**	**$1.79**	**$0.91**	**$66,272.96**	**2.15%**	**18885.15 %**	**37,024**	**15.43%**	**18885.15 %**	**823**	
					$1.79	$0.91	$66,272.96	2.15%		37,024	15.430%		823	
	063355	**750**	**SKINNYGIRL MARGARITA 750ml**	**1**	**$12.49**	**$6.57**	**$128,038.10**	**4.15%**	**6.56%**	**9,650**	**4.02%**	**7.18%**	**804**	
					$14.99	$7.90	$74,362.36	2.41%		4,964	2.069%		414	
					$10.99	$5.77	$27,716.78	0.90%		2,522	1.051%		210	
					$12.00	$6.31	$15,120.00	0.49%		1,260	0.525%		105	
					$11.99	$6.30	$10,838.96	0.35%		904	0.377%		75	
	058836	**750**	**CUERVO AUTHENTIC LIME MARGARIT 750ml**	**1**	**$7.99**	**$4.17**	**$65,198.40**	**2.11%**	**-1.00%**	**8,160**	**3.40%**	**-1.00%**	**680**	
					$7.99	$4.17	$65,198.40	2.11%		8,160	3.401%		680	
	073516	**750**	**DEKUYPER CACTUS JUICE MARGARIT 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	Total						**$1,341,669.95**		**16.15%**	**121,197**		**58.36%**	**15,211**	

Class Summary

CWF

Bottle Sales	121,197	**Gross Sales**	$1,341,669.95	**Total Items in Class**	14
% of Bottle Sales	0.24%	**% of Gross Sales**	0.29%	**Share/Item**	0.14

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CWL PREMIXED - LONG ISLAND TEA														
	059038	**1750**	**DESERT ISLAND ICE TEA 1750ml**	**1**	**$15.49**	**$8.09**	**$158,007.17**	**16.78%**	**0.28%**	**10,121**	**15.74%**	**-0.99%**	**1,968**	
					$16.49	$8.62	$95,717.45	10.17%		5,821	9.053%		1,132	
					$14.49	$7.55	$62,289.72	6.60%		4,300	6.688%		836	
	058801	**1750**	**CAPT'N MORGAN LONG ISLAND ICE TEA 1750ml**	**1**	**$22.99**	**$12.08**	**$125,979.28**	**13.35%**	**-0.93%**	**5,272**	**8.20%**	**-1.14%**	**1,025**	
					$24.99	$13.14	$95,711.70	10.14%		3,830	5.957%		745	
					$20.99	$11.01	$30,267.58	3.21%		1,442	2.243%		280	
	059036	**750**	**DESERT ISLAND ICE TEA 750ml**	**1**	**$8.99**	**$4.70**	**$90,430.41**	**9.58%**	**2.57%**	**10,059**	**15.64%**	**2.57%**	**838**	
					$8.99	$4.70	$90,430.41	9.58%		10,059	15.645%		838	
	Total						**$374,416.86**		**0.41%**	**25,452**		**0.36%**	**3,831**	

Class Summary

CWL	**Bottle Sales**	25,452	**Gross Sales**	$374,416.86	**Total Items in Class**	3
	% of Bottle Sales	0.05%	**% of Gross Sales**	0.08%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CWR PREMIXED - MUDSLIDE														
	059231	**1750**	**ICE BOX MUDSLIDE 1750ml**	**1**	**$13.32**	**$6.93**	**$102,425.87**	**17.46%**	**11.84%**	**7,519**	**7.32%**	**11.77%**	**1,462**	
					$14.99	$7.82	$52,111.20	8.89%		3,480	3.388%		677	
					$11.99	$6.22	$26,297.15	4.48%		2,191	2.133%		426	
					$12.99	$6.76	$24,017.52	4.09%		1,848	1.799%		359	
	057129	**1750**	**CHI-CHI'S MEXICAN MUDSLIDE 1750ml**	**1**	**$12.32**	**$6.40**	**$61,628.77**	**10.52%**	**-2.30%**	**4,835**	**4.71%**	**-1.38%**	**940**	
					$13.99	$7.29	$36,314.03	6.19%		2,597	2.528%		505	
					$10.99	$5.69	$16,100.35	2.74%		1,465	1.426%		285	
					$11.99	$6.22	$9,214.39	1.58%		773	0.753%		150	
	073803	**1750**	**FRAPPACHATA ICE COFFEE 1750 ml**	**T**	**$19.99**	**$10.48**	**$36,161.91**	**6.16%**	**100.00%**	**1,809**	**1.76%**	**100.00%**	**352**	
					$19.99	$10.48	$36,161.91	6.16%		1,809	1.761%		352	
	062074	**200**	**KAHLUA MUDSLIDE 200ml**	**1**	**$1.99**	**$1.02**	**$51,968.85**	**8.86%**	**-6.05%**	**26,115**	**25.42%**	**-6.05%**	**580**	
					$1.99	$1.02	$51,968.85	8.86%		26,115	25.424%		580	
	Total						**$252,185.40**		**20.66%**	**40,278**		**2.37%**	**3,334**	

Class Summary

CWR	**Bottle Sales**	40,278	**Gross Sales**	$252,185.40	**Total Items in Class**	4
	% of Bottle Sales	0.08%	**% of Gross Sales**	0.05%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CWU PREMIXED - MISC														
	062527	1000	MAKER'S MARK MINT JULEP 1000 ml	L	$35.99	$19.07	$25,840.82	1.12%	100.00%	718	0.20%	100.00%	80	
					$35.99	$19.07	$25,840.82	1.12%		718	0.196%		80	
	062089	1750	KAHLUA WHITE RUSSIAN RTD 1750ml	1	$14.99	$7.82	$78,442.67	3.41%	-5.32%	5,233	1.43%	-5.32%	1,018	
					$14.99	$7.82	$78,442.67	3.41%		5,233	1.427%		1,018	
	057157	1750	CHI-CHI'S PINA COLADA 1750ml	1	$12.32	$6.40	$75,667.57	3.29%	-0.90%	5,955	1.62%	0.30%	1,158	
					$13.99	$7.29	$44,320.32	1.93%		3,168	0.864%		616	
					$10.99	$5.69	$22,144.85	0.96%		2,015	0.549%		392	
					$11.99	$6.22	$9,202.40	0.40%		772	0.211%		150	
	056828	1750	BACARDI MOJITO 1750ml	1	$18.49	$9.69	$71,347.71	3.10%	5.06%	3,729	1.02%	4.47%	725	
					$19.99	$10.48	$53,253.36	2.32%		2,664	0.726%		518	
					$16.99	$8.89	$18,094.35	0.79%		1,065	0.290%		207	
	056850	1750	BACARDI BAHAMA MAMA PARTY DRINK 1750ml	1	$15.49	$8.09	$69,740.42	3.03%	27.62%	4,358	1.19%	28.57%	847	
					$16.99	$8.89	$49,624.76	2.16%		2,924	0.797%		569	
					$13.99	$7.29	$20,115.66	0.87%		1,434	0.391%		279	
	056840	1750	BACARDI HURRICANE PARTY DRINK 1750ml	1	$15.49	$8.09	$69,406.74	3.02%	-7.71%	4,326	1.18%	-7.01%	841	
					$16.99	$8.89	$50,324.38	2.19%		2,962	0.808%		576	
					$13.99	$7.29	$19,082.36	0.83%		1,364	0.372%		265	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CWU PREMIXED - MISC	056846	1750	BACARDI RUM ISLAND ICE TEA PRTY 1750ml	1	$15.49	$8.09	$62,322.95	2.71%	-7.84%	3,905	1.06%	-6.99%	759	
					$16.99	$8.89	$43,358.48	1.89%		2,552	0.696%		496	
					$13.99	$7.29	$18,964.47	0.82%		1,353	0.369%		263	
	057092	1750	BACARDI STRAWBERRY DAIQUIRI 1750ml	1	$18.49	$9.69	$48,303.46	2.10%	-10.56%	2,554	0.70%	-9.51%	497	
					$19.99	$10.48	$32,723.63	1.42%		1,637	0.446%		318	
					$16.99	$8.89	$15,579.83	0.68%		917	0.250%		178	
	059101	1750	EVAN WILLIAMS EGG NOG 1750 ml	D	$18.99	$9.95	$13,672.80	0.59%	-1.50%	720	0.20%	-1.50%	140	
					$18.99	$9.95	$13,672.80	0.59%		720	0.196%		140	
	057168	1750	CHI-CHI'S CHOCOLATE MALT 1750ml	D					100.00%			100.00%	0	
	062087	200	KAHLUA WHITE RUSSIAN 200ml	1	$1.99	$1.02	$65,184.44	2.84%	-8.67%	32,756	8.93%	-8.67%	728	
					$1.99	$1.02	$65,184.44	2.84%		32,756	8.932%		728	
	918800	355	COPPER CAN MOSCOW MULE 355 ml	1	$3.84	$2.00	$446,649.60	19.43%	549.55%	116,333	31.72%	547.14%	4,589	
					$3.84	$2.00	$446,649.60	19.43%		116,333	31.723%		4,589	
	058240	355	CUTWATER BLOODY MARY CAN 355 ml	1	$3.64	$1.90	$65,381.77	2.84%	100.00%	17,923	4.89%	100.00%	707	
					$3.79	$1.97	$35,758.65	1.56%		9,435	2.573%		372	
					$3.49	$1.82	$29,623.12	1.29%		8,488	2.315%		335	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CWU PREMIXED - MISC	**058249**	**355**	**CUTWATER GIN & TONIC CAN 355 ml**	**1**	**$3.64**	**$1.90**	**$52,988.28**	**2.30%**	**100.00%**	**14,472**	**3.95%**	**100.00%**	**571**	
					$3.79	$1.97	$31,252.34	1.36%		8,246	2.249%		325	
					$3.49	$1.82	$21,735.94	0.95%		6,226	1.698%		246	
	057011	**355**	**JIM BEAM AND COLA 355ml**	**T**	**$2.00**	**$1.03**	**$5,392.00**	**0.23%**	**100.00%**	**2,696**	**0.74%**	**100.00%**	**106**	
					$2.00	$1.03	$5,392.00	0.23%		2,696	0.735%		106	
	062800	**750**	**OLD NEW ENGLAND PUMPKIN EGG NOG 750ml**	**D**	**$7.47**	**$4.39**	**$14,989.18**	**0.65%**	**1.43%**	**1,691**	**0.46%**	**0.95%**	**141**	
					$8.99	$4.40	$14,150.26	0.62%		1,574	0.429%		131	
					$6.96	$4.38	$396.72	0.02%		57	0.016%		5	
					$9.03	$4.38	$325.08	0.01%		36	0.010%		3	
					$4.88	$4.38	$117.12	0.01%		24	0.007%		2	
	080145	**750**	**FULTONS HARVEST PUMPLIN LIQ 750ml**	**D**	**$8.47**	**$5.77**	**$14,983.75**	**0.65%**	**-4.53%**	**1,382**	**0.38%**	**-9.07%**	**115**	
					$10.99	$5.77	$14,638.68	0.64%		1,332	0.363%		111	
					$5.94	$5.77	$184.14	0.01%		31	0.008%		3	
					$8.47	$5.77	$160.93	0.01%		19	0.005%		2	
	062804	**750**	**OLD NEW ENGLAND CINNAMON SPICE EGG 750ml**	**D**	**$8.33**	**$4.39**	**$7,598.41**	**0.33%**	**-0.34%**	**847**	**0.23%**	**-1.17%**	**71**	
					$8.99	$4.40	$7,515.64	0.33%		836	0.228%		70	
					$6.96	$4.38	$55.68	0.00%		8	0.002%		1	
					$9.03	$4.38	$27.09	0.00%		3	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CWU PREMIXED - MISC	**002945**	**750**	**MCCORMICK IRISH CREAM W/GLSS'07 750ml**	**D**	**$10.62**	**$6.23**	**$182.82**	**0.01%**	**-93.24%**	**18**	**0.00%**	**-92.07%**	**2**	
					$9.24	$6.23	$110.88	0.00%		12	0.003%		1	
					$11.99	$6.23	$71.94	0.00%		6	0.002%		1	
	062796	**750**	**OLD NEW ENGLAND CHOCEGG NOG'15 750ml**	**X**	**$6.82**	**$3.23**	**$6.82**	**0.00%**	**-92.22%**	**1**	**0.00%**	**-92.31%**	**0**	
					$6.82	$3.23	$6.82	0.00%		1	0.000%		0	
	061616	**750**	**PENNSYLVANIA DUTCH EGG NOG 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	Total						**$1,188,102.21**		**79.47%**	**219,617**		**151.92%**	**13,094**	

Class Summary

CWU

Bottle Sales	219,617	**Gross Sales**	$1,188,102.21	**Total Items in Class**	21
% of Bottle Sales	0.44%	**% of Gross Sales**	0.26%	**Share/Item**	0.21

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EDD VERMOUTH - DRY														
	947136	**375**	**RANSOM DRY VERMOUTH 375 ml**	**L**	**$14.99**	**$9.82**	**$13,790.80**	**3.38%**	**-3.18%**	**920**	**1.91%**	**-2.98%**	**38**	
					$14.99	$9.82	$13,790.80	3.38%		920	1.907%		38	
	098197	**750**	**MARTINI & ROSSI EXTRA DRY VERMOUTH 750ml**	**1**	**$7.99**	**$4.10**	**$55,145.77**	**13.62%**	**19.06%**	**6,949**	**14.41%**	**19.06%**	**579**	
					$7.99	$4.10	$55,145.77	13.62%		6,949	14.405%		579	
	099234	**750**	**LEJON EXTRA DRY VERMOUTH 750ml**	**1**	**$5.99**	**$2.77**	**$43,221.67**	**10.68%**	**-13.36%**	**7,265**	**15.06%**	**-13.36%**	**605**	
					$5.99	$2.77	$43,221.67	10.68%		7,265	15.060%		605	
	918179	**750**	**DOLIN DRY VERMOUTH CHAMBERY 750ml**	**L**	**$13.13**	**$6.64**	**$34,256.17**	**8.41%**	**-2.06%**	**2,609**	**5.41%**	**-2.56%**	**217**	
					$13.13	$6.64	$34,256.17	8.41%		2,609	5.408%		217	
	098258	**750**	**NOILLY PRAT EXTRA DRY VERMOUTH 750ml**	**L**	**$12.12**	**$6.37**	**$14,980.32**	**3.68%**	**16.90%**	**1,236**	**2.56%**	**16.27%**	**103**	
					$12.12	$6.37	$14,980.32	3.68%		1,236	2.562%		103	
	Total						**$161,394.73**		**2.27%**	**18,979**		**0.68%**	**1,543**	

Class Summary

EDD

Bottle Sales	18,979	**Gross Sales**	$161,394.73	**Total Items in Class**	5
% of Bottle Sales	0.04%	**% of Gross Sales**	0.03%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EDP VERMOUTH - SWEET														
	098747	**750**	**MARTINI & ROSSI ROSSO VERMOUTH 750ml**	**1**	**$7.99**	**$4.10**	**$56,116.48**	**18.41%**	**27.47%**	**7,066**	**17.22%**	**27.47%**	**589**	
					$7.99	$4.10	$56,116.48	18.41%		7,066	17.218%		589	
	099754	**750**	**LEJON SWEET VERMOUTH 750ml**	**1**	**$5.99**	**$2.77**	**$49,224.10**	**16.20%**	**-8.96%**	**8,294**	**20.21%**	**-8.96%**	**691**	
					$5.99	$2.77	$49,224.10	16.20%		8,294	20.211%		691	
	910764	**750**	**QUADY VYA VERMOUTH SWEET 750ml**	**L**	**$22.18**	**$11.53**	**$11,622.32**	**3.79%**	**-13.25%**	**524**	**1.28%**	**-13.73%**	**44**	
					$22.18	$11.53	$11,622.32	3.79%		524	1.277%		44	
	098774	**750**	**MARTINI & ROSSI BIANCO VERMOUTH 750ml**	**X**	**$8.07**	**$4.22**	**$24.21**	**0.01%**	**-99.62%**	**3**	**0.01%**	**-99.62%**	**0**	
					$8.07	$4.22	$24.21	0.01%		3	0.007%		0	
	Total						**$116,987.11**		**-0.25%**	**15,887**		**-0.60%**	**1,324**	

Class Summary

EDP

Bottle Sales	15,887	**Gross Sales**	$116,987.11	**Total Items in Class**	4
% of Bottle Sales	0.03%	**% of Gross Sales**	0.03%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EDU VERMOUTH - MISC, HERBAL & FLAVORED														
	098154	**750**	**LILLET BLANC 750ml**	**L**	**$20.20**	**$10.67**	**$51,065.60**	**35.95%**	**17.33%**	**2,528**	**34.77%**	**16.77%**	**211**	
					$20.20	$10.67	$51,065.60	35.95%		2,528	34.773%		211	
	098144	**750**	**LILLET ROUGE 750ml**	**L**	**$20.20**	**$10.67**	**$4,484.40**	**3.16%**	**-32.46%**	**222**	**3.05%**	**-32.84%**	**19**	
					$20.20	$10.67	$4,484.40	3.16%		222	3.054%		19	
	097004	**750**	**DUBONNET BLANC 750ml**	**L**	**$9.99**	**$5.23**	**$1,088.91**	**0.77%**	**-51.14%**	**109**	**1.50%**	**-51.14%**	**9**	
					$9.99	$5.23	$1,088.91	0.77%		109	1.499%		9	
	098720	**750**	**LUSTAU BLANCO VERMUT 750ml**	**L**	**$22.99**	**$11.85**	**$597.74**	**0.42%**	**100.00%**	**26**	**0.36%**	**100.00%**	**2**	
					$22.99	$11.85	$597.74	0.42%		26	0.358%		2	
	Total						**$57,236.65**		**9.24%**	**2,885**		**6.15%**	**240**	

Class Summary

EDU	**Bottle Sales**	2,885	**Gross Sales**	$57,236.65	**Total Items in Class**	4
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EDX VERMOUTH - IMPORTED														
	098490	**1000**	**CARPANO ANTICA FORMULA VERMOUTH 1000ml**	**1**	**$35.69**	**$18.49**	**$68,233.23**	**21.59%**	**16.57%**	**1,944**	**11.05%**	**19.47%**	**216**	
					$34.99	$18.12	$62,667.09	19.83%		1,791	10.180%		199	
					$36.38	$18.86	$5,566.14	1.76%		153	0.870%		17	
	909277	**750**	**DOLIN VERMOUTH ROUGE 750ml**	**L**	**$13.13**	**$6.64**	**$53,806.74**	**17.02%**	**-4.34%**	**4,098**	**23.29%**	**-4.84%**	**342**	
					$13.13	$6.64	$53,806.74	17.02%		4,098	23.292%		342	
	098772	**750**	**MARTINI & ROSSI BIANCO VERMOUTH 750ml**	**L**	**$7.99**	**$4.10**	**$13,862.65**	**4.39%**	**442.42%**	**1,735**	**9.86%**	**442.42%**	**145**	
					$7.99	$4.10	$13,862.65	4.39%		1,735	9.861%		145	
	952434	**750**	**LUSTAU ROJO VERMUT 750ml**	**L**	**$21.99**	**$11.31**	**$6,882.87**	**2.18%**	**111.03%**	**313**	**1.78%**	**111.03%**	**26**	
					$21.99	$11.31	$6,882.87	2.18%		313	1.779%		26	
	919268	**750**	**DOLIN VERMOUTH BLANC SWEET 750ml**	**L**	**$13.76**	**$6.94**	**$4,416.96**	**1.40%**	**92.32%**	**321**	**1.82%**	**91.67%**	**27**	
					$13.76	$6.94	$4,416.96	1.40%		321	1.824%		27	
	Total						**$147,202.45**		**20.05%**	**8,411**		**28.74%**	**755**	

Class Summary

EDX

Bottle Sales	8,411	**Gross Sales**	$147,202.45	**Total Items in Class**	5
% of Bottle Sales	0.02%	**% of Gross Sales**	0.03%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
EHD SHERRY - DRY - FINO														
	914605	375	LUSTAU LIGHT FINO JARANA 375ml	L	$12.21	$6.30	$61.05	0.05%	1.08%	5	0.03%	0.00%	0	
					$12.21	$6.30	$61.05	0.05%		5	0.026%		0	
	918670	500	LUSTAU FINO DEL PORTO 500 ml	L	$22.99	$11.87	$1,563.32	1.22%	3257.98%	68	0.36%	3350.00%	4	
					$22.99	$11.87	$1,563.32	1.22%		68	0.355%		4	
	913056	500	HIDALGO LA GITANA MANZANILLA 500ml	X	$7.55	$7.18	$7.55	0.01%	100.00%	1	0.01%	100.00%	0	
					$7.55	$7.18	$7.55	0.01%		1	0.005%		0	
	095664	750	CHRISTIAN BROS DRY SHERRY 750ml	1	$5.99	$3.11	$42,394.90	33.34%	20.74%	7,118	37.18%	17.26%	593	
					$5.99	$3.11	$42,394.90	33.34%		7,118	37.177%		593	
	091554	750	LUSTAU LIGHT FINO JARANA 750ml	L	$18.99	$9.71	$3,949.92	3.09%	107.75%	208	1.09%	107.84%	17	
					$18.99	$9.71	$3,949.92	3.09%		208	1.086%		17	
	091566	750	LUSTAU MANZANILLA PAPIRUSA 750ml	L	$18.99	$9.71	$1,823.04	1.43%	-50.29%	96	0.50%	-50.27%	8	
					$18.99	$9.71	$1,823.04	1.43%		96	0.501%		8	
	091815	750	SANDEMAN DON FINO 750ml	L	$15.40	$7.91	$1,118.30	0.87%	-69.57%	72	0.38%	-70.54%	6	
					$15.65	$7.91	$860.75	0.67%		55	0.287%		5	
					$15.15	$7.91	$257.55	0.20%		17	0.089%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EHD SHERRY - DRY - FINO	**091914**	**750**	**TIO PEPE FINO 750ml**	**U**	**$17.24**	**$8.89**	**$34.48**	**0.03%**	**-85.65%**	**2**	**0.01%**	**-85.71%**	**0**	
					$17.24	$8.89	$34.48	0.03%		2	0.010%		0	
	Total						**$50,952.56**		**12.05%**	**7,570**		**12.57%**	**629**	

Class Summary

EHD

Bottle Sales	7,570	**Gross Sales**	$50,952.56	**Total Items in Class**	8
% of Bottle Sales	0.02%	**% of Gross Sales**	0.01%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EHJ SHERRY - MEDIUM - AMONTILLADO														
	951861	**500**	**AURORA AMONTILLADO 500 ml**	**L**	**$16.25**	**$8.36**	**$6,340.64**	**14.45%**	**282.92%**	**384**	**15.37%**	**258.33%**	**21**	
					$16.99	$8.79	$4,417.40	10.07%		260	10.408%		14	
					$15.51	$7.92	$1,923.24	4.38%		124	4.964%		7	
	918671	**500**	**LUSTAU AMONTILLADO DEL PORTO 500 ml**	**L**	**$31.99**	**$16.65**	**$1,983.38**	**4.52%**	**575.14%**	**62**	**2.48%**	**555.56%**	**3**	
					$31.99	$16.65	$1,983.38	4.52%		62	2.482%		3	
	091424	**750**	**LUSTAU DRY AMONTILLADO LOS ARCOS 750ml**	**L**	**$18.99**	**$9.72**	**$11,033.19**	**25.14%**	**40.82%**	**581**	**23.26%**	**39.05%**	**48**	
					$18.99	$9.72	$11,033.19	25.14%		581	23.259%		48	
	091795	**750**	**SANDEMAN CHARACTER SHERRY 750ml**	**L**	**$15.41**	**$7.91**	**$2,325.99**	**5.30%**	**-62.75%**	**149**	**5.96%**	**-64.08%**	**12**	
					$15.67	$7.91	$2,068.44	4.71%		132	5.284%		11	
					$15.15	$7.91	$257.55	0.59%		17	0.681%		1	
	Total						**$21,683.20**		**34.10%**	**1,176**		**22.85%**	**86**	

Class Summary

EHJ

Bottle Sales	1,176	**Gross Sales**	$21,683.20	**Total Items in Class**	4
% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EHP SHERRY - CREAM														
	095256	**1500**	**SHEFFIELD CREAM SHERRY 1500ml**	**1**	**$8.79**	**$4.53**	**$21,085.35**	**13.60%**	**-8.72%**	**2,419**	**12.56%**	**-11.53%**	**403**	
					$8.79	$4.53	$21,085.35	13.60%		2,419	12.564%		403	
	095154	**750**	**CHRISTIAN BROS CREAM SHERRY 750ml**	**1**	**$5.99**	**$3.11**	**$24,882.46**	**15.92%**	**12.10%**	**4,154**	**21.57%**	**8.36%**	**346**	
					$5.99	$3.11	$24,882.46	15.92%		4,154	21.575%		346	
	091344	**750**	**HARVEYS BRISTOL CR SHERRY 750ml**	**L**	**$18.19**	**$9.60**	**$5,075.01**	**3.25%**	**-58.73%**	**279**	**1.45%**	**-59.00%**	**23**	
					$18.19	$9.60	$5,075.01	3.25%		279	1.449%		23	
	091544	**750**	**LUSTAU DELUXE CREAM CAPITAZ ANDRES 750ml**	**X**	**$23.34**	**$12.03**	**$1,867.20**	**1.19%**	**-50.45%**	**80**	**0.42%**	**-50.62%**	**7**	
					$23.34	$12.03	$1,867.20	1.19%		80	0.415%		7	
	091775	**750**	**SANDEMAN ARMADA CREAM SHERRY 750ml**	**X**	**$11.67**	**$7.91**	**$909.63**	**0.58%**	**-68.81%**	**69**	**0.36%**	**-64.13%**	**6**	
					$15.15	$7.91	$712.05	0.46%		47	0.244%		4	
					$8.19	$7.91	$139.23	0.09%		17	0.088%		1	
					$11.67	$7.91	$58.35	0.04%		5	0.026%		0	
	Total						**$53,819.65**		**-16.24%**	**7,001**		**-7.91%**	**785**	

Class Summary

EHP

Bottle Sales	7,001	**Gross Sales**	$53,819.65	**Total Items in Class**	5
% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
EHU SHERRY - MISC														
	918095	500	LUSTAU OLOROSO GALLIINA 500ml	L	$32.99	$17.13	$593.82	0.36%	-60.53%	18	0.26%	-60.47%	1	
					$32.99	$17.13	$593.82	0.36%		18	0.263%		1	
	918027	500	LUSTAU PALO CORTADO VIDAS 500ml	U	$33.35	$17.32	$33.35	0.02%	-79.83%	1	0.01%	-80.00%	0	
					$33.35	$17.32	$33.35	0.02%		1	0.015%		0	
	916908	500	SANDEMAN ROYAL CORREGIDOR 500ml	X	$12.54	$6.52	$12.54	0.01%	100.00%	1	0.01%	100.00%	0	
					$12.54	$6.52	$12.54	0.01%		1	0.015%		0	
	916907	500	SANDEMAN ROYAL AMBROSANTE 500ml	X					100.00%			100.00%	0	
	094628	5000	CRIBARI SHERRY 5000ml	1	$22.99	$12.00	$45,129.37	27.08%	-0.86%	1,963	28.65%	-0.86%	1,091	
					$22.99	$12.00	$45,129.37	27.08%		1,963	28.653%		1,091	
	941474	750	LUSTAU DRY OLOROSO RESERVA 750ml	L	$27.99	$14.50	$8,732.88	5.24%	61.77%	312	4.55%	61.88%	26	
					$27.99	$14.50	$8,732.88	5.24%		312	4.554%		26	
	091670	750	LUSTAU PEDRO XIM SAN EMILIO 750ml	L	$29.99	$15.56	$6,207.93	3.73%	-3.77%	207	3.02%	-1.90%	17	
					$29.99	$15.56	$6,207.93	3.73%		207	3.021%		17	
	091574	750	LUSTAU PALO CORTADO 750ml	L	$27.99	$14.50	$3,078.90	1.85%	-32.35%	110	1.61%	-32.28%	9	
					$27.99	$14.50	$3,078.90	1.85%		110	1.606%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EHU SHERRY - MISC	**941454**	**750**	**LUSTAU OLD EAST INDIA 750ml**	**X**	**$15.65**	**$15.04**	**$1,752.80**	**1.05%**	**-61.27%**	**112**	**1.63%**	**-45.32%**	**9**	
					$15.65	$15.04	$1,752.80	1.05%		112	1.635%		9	
	Total						**$65,541.59**		**-2.35%**	**2,724**		**-1.64%**	**1,153**	

Class Summary

EHU

Bottle Sales	2,724	**Gross Sales**	$65,541.59	**Total Items in Class**	9
% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.09

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EHX SHERRY - IMPORTED														
	910945	**375**	**TORO DON PX GRAN RES '86/87 375 ml**	**L**	**$32.33**	**$16.97**	**$2,586.40**	**9.83%**	**5.51%**	**80**	**5.85%**	**5.00%**	**3**	
					$32.33	$16.97	$2,586.40	9.83%		80	5.852%		3	
	951862	**500**	**AURORA OLOROSO 500 ml**	**L**	**$16.25**	**$8.36**	**$4,561.31**	**17.33%**	**310.85%**	**273**	**19.97%**	**279.73%**	**15**	
					$16.99	$8.79	$3,754.79	14.27%		221	16.167%		12	
					$15.51	$7.92	$806.52	3.06%		52	3.804%		3	
	952644	**500**	**ARGUESO SAN LEON MANZANILLA 500 ml**	**L**	**$16.45**	**$8.48**	**$2,918.11**	**11.09%**	**363.95%**	**174**	**12.73%**	**338.46%**	**10**	
					$16.99	$8.79	$2,377.51	9.04%		140	10.241%		8	
					$15.90	$8.17	$540.60	2.05%		34	2.487%		2	
	916855	**500**	**HIDALGO NAPOLEON AMONTILLADO 500ml**	**X**	**$9.71**	**$9.29**	**$38.84**	**0.15%**	**-98.15%**	**4**	**0.29%**	**-96.90%**	**0**	
					$9.71	$9.29	$38.84	0.15%		4	0.293%		0	
	916856	**500**	**HIDALGO FARAON OLOROSO 500ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$10,104.66**		**34.21%**	**531**		**29.81%**	**28**	

Class Summary

EHX	**Bottle Sales**	531	**Gross Sales**	$10,104.66	**Total Items in Class**	5
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ELD MARSALA - DRY														
	096983	**1500**	**CRIBARI MARSALA 1500ml**	**1**	**$7.99**	**$4.10**	**$57,703.93**	**24.86%**	**-6.54%**	**7,231**	**28.20%**	**-6.54%**	**1,205**	
					$7.99	$4.10	$57,703.93	24.86%		7,231	28.203%		1,205	
	092718	**750**	**PELLEGRINO MARSALA DRY 750ml**	**1**	**$12.12**	**$6.37**	**$33,948.12**	**14.61%**	**6.86%**	**2,801**	**10.92%**	**6.35%**	**233**	
					$12.12	$6.37	$33,948.12	14.61%		2,801	10.925%		233	
	Total						**$91,652.05**		**-1.98%**	**10,032**		**-3.26%**	**1,439**	

Class Summary

ELD	**Bottle Sales**	10,032	**Gross Sales**	$91,652.05	**Total Items in Class**	2
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.02%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ELP MARSALA - SWEET														
	092294	**750**	**COLOMBO MARSALA SWEET 750ml**	**1**	**$10.02**	**$4.98**	**$28,200.24**	**35.10%**	**-0.38%**	**2,846**	**35.07%**	**-0.87%**	**237**	
					$10.02	$4.98	$28,200.24	35.10%		2,846	35.071%		237	
	092722	**750**	**PELLEGRINO MARSALA SWEET 750ml**	**L**	**$12.12**	**$6.37**	**$1,502.88**	**1.85%**	**100.00%**	**124**	**1.53%**	**100.00%**	**10**	
					$12.12	$6.37	$1,502.88	1.85%		124	1.528%		10	
	Total						**$29,703.12**		**7.01%**	**2,970**		**5.21%**	**248**	

Class Summary

ELP	**Bottle Sales**	2,970	**Gross Sales**	$29,703.12	**Total Items in Class**	2
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
EPD MADIERA - DRY- RAINWATER, SERCIAL, VERDE														
	940075	500	BLANDYS MALMSEY 10 YR 500 ml	U					100.00%			100.00%	0	
	097584	750	PAUL MASSON MADEIRA 750ml	1	$5.99	$3.11	$25,829.33	27.20%	37.07%	4,339	38.68%	37.07%	362	
					$5.99	$3.11	$25,829.33	27.20%		4,339	38.682%		362	
	940114	750	LEACOCK'S RAINWATER MADEIRA 750ml	L	$14.99	$7.70	$6,280.81	6.57%	17.28%	419	3.74%	13.70%	35	
					$14.99	$7.70	$6,280.81	6.57%		419	3.735%		35	
	092024	750	COSSART RAINWATER MADEIRA 750ml	L	$16.99	$8.77	$2,922.28	3.06%	-7.58%	172	1.53%	-9.95%	14	
					$16.99	$8.77	$2,922.28	3.06%		172	1.533%		14	
	940094	750	BLANDYS SERCIAL 5YR 750ml	U	$23.99	$12.49	$2,063.14	2.16%	17.58%	86	0.77%	16.44%	7	
					$23.99	$12.49	$2,063.14	2.16%		86	0.767%		7	
	918170	750	RARE WINE CO SAVANNAH VERDELHO 750ml	L	$57.93	$29.70	$1,622.04	1.70%	-3.53%	28	0.25%	-3.85%	2	
					$57.93	$29.70	$1,622.04	1.70%		28	0.250%		2	
	092134	750	SANDEMAN RAINWTER MADEIRA 750ml	L	$16.87	$8.81	$1,430.32	1.50%	16.99%	82	0.73%	7.32%	7	
					$17.49	$8.96	$1,329.24	1.39%		76	0.678%		6	
					$16.99	$8.96	$84.95	0.09%		5	0.045%		0	
					$16.13	$8.50	$16.13	0.02%		1	0.009%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EPD MADIERA - DRY- RAINWATER, SERCIAL, VERDE	**918244**	**750**	**RARE WINE CO CHARLS SERCIAL 750ml**	**L**	**$57.93**	**$29.70**	**$1,042.74**	**1.09%**	**-34.31%**	**18**	**0.16%**	**-34.48%**	**2**	
					$57.93	$29.70	$1,042.74	1.09%		18	0.160%		2	
	914120	**750**	**BLANDYS VERDELHO 5 YR 750ml**	**L**	**$23.99**	**$12.49**	**$887.63**	**0.93%**	**17.25%**	**37**	**0.33%**	**14.29%**	**3**	
					$23.99	$12.49	$887.63	0.93%		37	0.330%		3	
	Total						**$42,078.29**		**22.36%**	**5,181**		**30.63%**	**432**	

Class Summary

EPD	**Bottle Sales**	5,181	**Gross Sales**	$42,078.29	**Total Items in Class**	9
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.09

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
EPP MADEIRA - SWEET - BUAL & MALMSEY														
	914122	**500**	**BLANDYS ALVADA RICH 5 YR 500 ml**	**L**	**$19.99**	**$10.29**	**$1,479.26**	**6.25%**	**14.94%**	**74**	**7.91%**	**12.90%**	**4**	
					$19.99	$10.29	$1,479.26	6.25%		74	7.914%		4	
	915647	**500**	**COSSART COLHEITA BUAL'97/05 500 ml**	**L**	**$39.99**	**$20.98**	**$799.80**	**3.38%**	**150.00%**	**20**	**2.14%**	**150.00%**	**1**	
					$39.99	$20.98	$799.80	3.38%		20	2.139%		1	
	940124	**750**	**COSSART BUAL MADEIRA 5YR 750ml**	**U**	**$24.99**	**$13.02**	**$3,323.67**	**14.05%**	**16.98%**	**133**	**14.22%**	**15.18%**	**11**	
					$24.99	$13.02	$3,323.67	14.05%		133	14.225%		11	
	092124	**750**	**SANDEMAN RICH MADEIRA 750ml**	**L**	**$17.23**	**$8.96**	**$3,247.70**	**13.73%**	**313.11%**	**188**	**20.11%**	**282.69%**	**16**	
					$17.46	$8.96	$1,990.44	8.41%		114	12.193%		10	
					$16.99	$8.96	$1,257.26	5.31%		74	7.914%		6	
	918172	**750**	**RARE WINE CO NY MALMSEY 750ml**	**L**	**$57.93**	**$29.70**	**$1,622.04**	**6.86%**	**87.60%**	**28**	**2.99%**	**86.67%**	**2**	
					$57.93	$29.70	$1,622.04	6.86%		28	2.995%		2	
	918171	**750**	**RARE WINE CO BOSTON BUAL 750ml**	**L**	**$57.93**	**$29.70**	**$984.81**	**4.16%**	**-18.59%**	**17**	**1.82%**	**-19.05%**	**1**	
					$57.93	$29.70	$984.81	4.16%		17	1.818%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
EPP MADEIRA - SWEET - BUAL & MALMSEY	940104	750	LEACOCK'S MADEIRA 10YR BUAL 750ml	U					100.00%			100.00%	0	
	Total						$11,457.28		55.18%	460		68.36%	36	

Class Summary

EPP	**Bottle Sales**	460	**Gross Sales**	$11,457.28	**Total Items in Class** 7
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item** 0.07

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EPX MADEIRA - IMPORTED														
	949210	**750**	**BROADBENT MALMSEY 10YR MADEIRA 750ml**	**L**	**$44.63**	**$23.36**	**$4,989.40**	**43.95%**	**15.86%**	**112**	**43.75%**	**15.00%**	**9**	
					$44.44	$23.26	$3,955.16	34.84%		89	34.766%		7	
					$44.99	$23.55	$989.78	8.72%		22	8.594%		2	
					$44.46	$23.26	$44.46	0.39%		1	0.391%		0	
	Total						**$4,989.40**		**15.86%**	**112**		**15.00%**	**9**	

Class Summary

EPX

Bottle Sales	112	**Gross Sales**	$4,989.40	**Total Items in Class**	1
% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.01

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ESC PORT - RUBY														
	093146	**1500**	**CHRISTIAN BROS RUBY PORT 1500ml**	**1**	**$9.99**	**$5.16**	**$91,552.26**	**23.71%**	**15.36%**	**9,286**	**26.82%**	**12.44%**	**1,548**	
					$9.99	$5.16	$91,552.26	23.71%		9,286	26.821%		1,548	
	090930	**750**	**WARRES HERITAGE RUBY PORT 750ml**	**1**	**$13.99**	**$7.17**	**$49,792.64**	**12.75%**	**-5.50%**	**3,568**	**10.31%**	**-5.64%**	**297**	
					$14.99	$7.70	$19,173.46	4.93%		1,286	3.714%		107	
					$12.99	$6.63	$12,899.07	3.30%		993	2.868%		83	
					$12.99	$7.70	$10,404.99	2.66%		801	2.314%		67	
					$14.99	$6.63	$7,315.12	1.87%		488	1.410%		41	
	940568	**750**	**GRAHAM RUBY PORT 750ml**	**L**	**$17.99**	**$9.30**	**$15,417.43**	**3.94%**	**8.60%**	**857**	**2.48%**	**5.67%**	**71**	
					$17.99	$9.30	$15,417.43	3.94%		857	2.475%		71	
	Total						**$156,762.33**		**7.19%**	**13,711**		**6.65%**	**1,916**	

Class Summary

ESC	**Bottle Sales**	13,711	**Gross Sales**	$156,762.33	**Total Items in Class**	3
	% of Bottle Sales	0.03%	**% of Gross Sales**	0.03%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ESG PORT - TAWNY														
	910187	**375**	**YALUMBA ANTIQUE TAWNY 375ml**	**L**	**$19.59**	**$10.25**	**$4,016.32**	**0.67%**	**-8.14%**	**208**	**0.61%**	**-9.29%**	**9**	
					$19.19	$10.03	$3,396.63	0.57%		177	0.522%		7	
					$19.99	$10.46	$619.69	0.10%		31	0.092%		1	
	911984	**500**	**WARRES OTIMA TAWNY 10YR 500ml**	**L**	**$25.25**	**$13.09**	**$7,423.50**	**1.25%**	**16.20%**	**294**	**0.87%**	**15.69%**	**16**	
					$25.25	$13.09	$7,423.50	1.25%		294	0.868%		16	
	090092	**500**	**COCKBURN TAWNY 10YR 500ml**	**L**	**$22.11**	**$11.53**	**$2,310.33**	**0.39%**	**54.86%**	**105**	**0.31%**	**55.26%**	**6**	
					$21.99	$11.46	$2,177.01	0.37%		99	0.292%		6	
					$22.22	$11.59	$133.32	0.02%		6	0.018%		0	
	090102	**500**	**COCKBURN TAWNY 20YR 500ml**	**L**	**$38.39**	**$20.19**	**$652.63**	**0.11%**	**-60.24%**	**17**	**0.05%**	**-60.42%**	**1**	
					$38.39	$20.19	$652.63	0.11%		17	0.050%		1	
	093964	**750**	**TAYLOR NY TAWNY PORT 750ml**	**1**	**$5.99**	**$3.11**	**$37,974.41**	**6.42%**	**2.39%**	**6,383**	**18.84%**	**2.39%**	**532**	
					$5.99	$3.11	$37,974.41	6.42%		6,383	18.842%		532	
	940573	**750**	**GRAHAM TAWNY 20YR 750ml**	**L**	**$59.49**	**$31.26**	**$32,419.53**	**5.45%**	**13.88%**	**547**	**1.61%**	**12.45%**	**46**	
					$58.99	$30.99	$23,124.08	3.89%		392	1.157%		33	
					$59.99	$31.52	$9,295.45	1.56%		155	0.458%		13	
	940570	**750**	**GRAHAM TAWNY 10YR 750ml**	**L**	**$34.99**	**$18.26**	**$27,992.00**	**4.70%**	**27.36%**	**800**	**2.36%**	**26.00%**	**67**	
					$34.99	$18.26	$27,992.00	4.70%		800	2.361%		67	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ESG PORT - TAWNY	090198	750	DOW TAWNY PORT 750ml	L	$14.99	$7.70	$24,583.60	4.13%	13.22%	1,640	4.84%	10.03%	137	
					$14.99	$7.70	$24,583.60	4.13%		1,640	4.841%		137	
	940571	750	GRAHAM TAWNY PORT 750ml	L	$17.99	$9.30	$12,575.01	2.11%	-1.76%	699	2.06%	-4.00%	58	
					$17.99	$9.30	$12,575.01	2.11%		699	2.063%		58	
	940509	750	DOW TAWNY 20YR 750ml	L	$58.99	$31.11	$11,935.97	2.01%	25.91%	203	0.60%	23.03%	17	
					$57.99	$30.57	$5,741.01	0.96%		99	0.292%		8	
					$59.99	$31.64	$3,599.40	0.60%		60	0.177%		5	
					$58.99	$31.11	$2,595.56	0.44%		44	0.130%		4	
	912162	750	GRAHAM TAWNY 30YR 750ml	L	$129.99	$68.80	$11,699.10	1.97%	-3.78%	90	0.27%	-9.28%	8	
					$129.99	$68.80	$11,699.10	1.97%		90	0.266%		8	
	912130	750	FERREIRA 10 YEAR TAWNY PORT NV 750ml	L	$24.99	$12.90	$11,220.51	1.89%	49.23%	449	1.33%	50.17%	37	
					$24.99	$12.90	$11,220.51	1.89%		449	1.325%		37	
	090814	750	TAYLOR FLADGATE TAWNY 10YR 750ml	L	$34.13	$17.75	$10,669.55	1.79%	-33.05%	313	0.92%	-32.98%	26	
					$33.95	$17.65	$6,552.35	1.10%		193	0.570%		16	
					$34.31	$17.84	$4,117.20	0.69%		120	0.354%		10	
	939974	750	HARDYS WHISKERS BLAKE PORT 750ml	L	$12.99	$6.83	$10,353.03	1.74%	8.92%	797	2.35%	13.46%	66	
					$12.99	$6.83	$10,353.03	1.74%		797	2.353%		66	
	912486	750	WARRE'S TAWNY 20 YR 750ml	L	$53.55	$28.22	$7,657.65	1.29%	17.54%	143	0.42%	16.95%	12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ESG PORT - TAWNY	912486				$53.55	$28.22	$7,657.65	1.29%		143	0.422%		12	
	914118	750	DOW TAWNY COLHEITA'92/97/02 750ml	L	$39.99	$21.00	$6,038.49	1.01%	-4.26%	151	0.45%	-7.27%	13	
					$39.99	$21.00	$6,038.49	1.01%		151	0.446%		13	
	910136	750	FERREIRA 20 YEAR TAWNY PORT NV 750ml	X	$56.08	$29.45	$4,991.12	0.84%	119.85%	89	0.26%	119.51%	7	
					$56.08	$29.45	$4,991.12	0.84%		89	0.263%		7	
	940750	750	WARRE'S KINGS TAWNY 750ml	L	$17.17	$8.87	$4,326.84	0.73%	-38.12%	252	0.74%	-38.39%	21	
					$17.17	$8.87	$4,326.84	0.73%		252	0.744%		21	
	090306	750	FONSECA TAWNY 10YR 750ml	L	$34.13	$17.78	$3,646.33	0.61%	-42.46%	107	0.32%	-42.33%	9	
					$33.95	$17.68	$2,342.55	0.39%		69	0.204%		6	
					$34.31	$17.87	$1,303.78	0.22%		38	0.112%		3	
	090844	750	TAYLOR FLADGATE TAWNY 750ml	L	$17.81	$9.06	$2,751.98	0.46%	-4.47%	154	0.45%	-6.13%	13	
					$17.95	$9.13	$1,974.50	0.33%		110	0.325%		9	
					$17.67	$8.99	$777.48	0.13%		44	0.130%		4	
	090704	750	SANDEMAN TAWNY 20YR 750ml	L	$50.24	$26.44	$1,864.13	0.31%	47.55%	37	0.11%	46.67%	3	
					$50.49	$26.44	$1,464.21	0.25%		29	0.086%		2	
					$49.99	$26.44	$399.92	0.07%		8	0.024%		1	
	940364	750	RAMOS PINTO ROYAL TAWNY SUPERIOR 750ml	L	$17.17	$8.78	$721.14	0.12%	-35.23%	42	0.12%	-35.48%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ESG PORT - TAWNY	**940364**				$17.17	$8.78	$721.14	0.12%		42	0.124%		4	
	Total						**$237,823.17**		**6.12%**	**13,520**		**3.44%**	**1,106**	

Class Summary

ESG

Bottle Sales	13,520	**Gross Sales**	$237,823.17	**Total Items in Class**	22
% of Bottle Sales	0.03%	**% of Gross Sales**	0.05%	**Share/Item**	0.22

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ESK PORT - VINTAGE CHARACTER														
	914337	**375**	**HEITZ INK GRADE PORT 375ml**	**L**	**$21.01**	**$11.00**	**$3,172.51**	**1.20%**	**43.87%**	**151**	**1.18%**	**41.51%**	**6**	
					$21.01	$11.00	$3,172.51	1.20%		151	1.176%		6	
	090299	**375**	**FONSECA PORT BIN 27 375ml**	**L**	**$14.02**	**$7.21**	**$2,693.89**	**1.02%**	**-30.87%**	**193**	**1.50%**	**-30.50%**	**8**	
					$13.95	$7.17	$2,538.90	0.96%		182	1.417%		8	
					$14.09	$7.25	$154.99	0.06%		11	0.086%		0	
	090298	**750**	**FONSECA PORT BIN 27 750ml**	**1**	**$19.70**	**$9.67**	**$35,001.40**	**13.37%**	**-12.21%**	**1,764**	**13.74%**	**-13.27%**	**147**	
					$20.95	$10.74	$21,566.45	8.28%		1,043	8.123%		87	
					$17.95	$9.14	$7,790.30	2.95%		434	3.380%		36	
					$18.95	$9.14	$3,507.75	1.33%		185	1.441%		15	
					$20.95	$9.67	$2,136.90	0.81%		102	0.794%		9	
	940563	**750**	**GRAHAM SIX GRAPES PORT 750ml**	**L**	**$24.49**	**$12.76**	**$30,936.25**	**11.72%**	**11.26%**	**1,275**	**9.93%**	**7.83%**	**106**	
					$23.99	$12.49	$22,214.74	8.42%		926	7.212%		77	
					$24.99	$13.02	$8,721.51	3.30%		349	2.718%		29	
	940754	**750**	**WARRE'S WARRIOR PORT 750ml**	**L**	**$18.18**	**$9.40**	**$8,471.88**	**3.21%**	**-12.70%**	**466**	**3.63%**	**-13.06%**	**39**	
					$18.18	$9.40	$8,471.88	3.21%		466	3.629%		39	
	940594	**750**	**SMITH WOODHOUSE LODGE RES 750ml**	**L**	**$21.99**	**$11.43**	**$4,991.73**	**1.89%**	**22.43%**	**227**	**1.77%**	**20.63%**	**19**	
					$21.99	$11.43	$4,991.73	1.89%		227	1.768%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ESK PORT - VINTAGE CHARACTER	**090794**	**750**	**SANDEMAN FOUNDERS RESERVE 750ml**	**L**	**$19.90**	**$10.42**	**$4,894.27**	**1.85%**	**1.58%**	**241**	**1.88%**	**-4.63%**	**20**	
					$20.51	$10.56	$3,055.99	1.16%		149	1.160%		12	
					$19.99	$10.56	$1,819.09	0.69%		91	0.709%		8	
					$19.19	$10.13	$19.19	0.01%		1	0.008%		0	
	090084	**750**	**COCKBURN SPECIAL RESERVE 750ml**	**L**	**$19.09**	**$9.88**	**$3,229.90**	**1.22%**	**33.17%**	**170**	**1.32%**	**33.86%**	**14**	
					$18.99	$9.82	$3,076.38	1.17%		162	1.262%		14	
					$19.19	$9.93	$153.52	0.06%		8	0.062%		1	
	914119	**750**	**DOW TRADEMARK RESERVE 750ml**	**U**	**$23.99**	**$12.49**	**$2,782.84**	**1.05%**	**-5.07%**	**116**	**0.90%**	**-6.56%**	**10**	
					$23.99	$12.49	$2,782.84	1.05%		116	0.903%		10	
	912433	**750**	**DOW CRUSTED PORT 750ml**	**U**	**$31.49**	**$16.47**	**$2,623.16**	**0.99%**	**23.78%**	**84**	**0.65%**	**21.43%**	**7**	
					$30.99	$16.20	$1,983.36	0.75%		64	0.498%		5	
					$31.99	$16.73	$639.80	0.24%		20	0.156%		2	
	918541	**750**	**VIEIRA DE SOUSA PORT VINTAGE'11 750ml**	**L**	**$57.77**	**$38.31**	**$924.32**	**0.35%**	**102.74%**	**16**	**0.12%**	**100.00%**	**1**	
					$57.77	$38.31	$924.32	0.35%		16	0.125%		1	
	093204	**750**	**FICKLIN OLD VINE TINTA PORT 750ml**	**X**	**$17.42**	**$9.00**	**$888.42**	**0.34%**	**-57.72%**	**51**	**0.40%**	**-57.89%**	**4**	
					$17.42	$9.00	$888.42	0.34%		51	0.397%		4	
	913108	**750**	**RAMOS PINTO COLLECTORS RESERVE 750ml**	**L**	**$20.21**	**$10.40**	**$565.88**	**0.21%**	**61.70%**	**28**	**0.22%**	**61.11%**	**2**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ESK PORT - VINTAGE CHARACTER	**913108**				$20.21	$10.40	$565.88	0.21%		28	0.218%		2	
	Total						**$101,176.45**		**-1.52%**	**4,782**		**-5.16%**	**384**	

Class Summary

ESK

Bottle Sales	4,782	**Gross Sales**	$101,176.45	**Total Items in Class**	13
% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.13

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ESN PORT - LATE BOTTLED														
	940932	**750**	**DOW LBV PORT'11 750ml**	**L**	**$24.65**	**$12.84**	**$8,389.00**	**15.42%**	**5.38%**	**345**	**15.42%**	**2.99%**	**29**	
					$23.99	$12.49	$5,565.68	10.23%		232	10.371%		19	
					$24.99	$13.02	$1,449.42	2.66%		58	2.593%		5	
					$24.98	$13.02	$1,373.90	2.52%		55	2.459%		5	
	090824	**750**	**TAYLOR FLADGATE LBV'13 750ml**	**L**	**$25.21**	**$13.02**	**$7,462.16**	**13.71%**	**-15.22%**	**296**	**13.23%**	**-15.65%**	**25**	
					$25.21	$13.02	$7,462.16	13.71%		296	13.232%		25	
	940562	**750**	**GRAHAM LBV PORT'08/09/11/12 750ml**	**L**	**$23.99**	**$12.49**	**$4,821.99**	**8.86%**	**11.84%**	**201**	**8.99%**	**10.47%**	**17**	
					$23.99	$12.49	$4,821.99	8.86%		201	8.985%		17	
	Total						**$20,673.15**		**-1.66%**	**842**		**-2.76%**	**70**	

Class Summary

ESN	**Bottle Sales**	842	**Gross Sales**	$20,673.15	**Total Items in Class**	3
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ESR PORT - VINTAGE & QUINTA														
	937505	**375**	**DOW VINTAGE PORT'16 375 ml**	**L**	**$62.50**	**$16.51**	**$1,250.00**	**2.65%**	**100.00%**	**20**	**2.75%**	**100.00%**	**1**	
					$62.50	$16.51	$1,250.00	2.65%		20	2.751%		1	
	918679	**500**	**BLANDY'S BUAL COLHEITA '02 500 ml**	**L**	**$47.45**	**$25.02**	**$759.20**	**1.61%**	**29.15%**	**16**	**2.20%**	**28.57%**	**1**	
					$47.45	$25.02	$759.20	1.61%		16	2.201%		1	
	940572	**750**	**GRAHAM MALVEDOS'09 750ml**	**X**	**$59.99**	**$31.48**	**$4,739.21**	**10.06%**	**135.47%**	**79**	**10.87%**	**131.43%**	**7**	
					$59.99	$31.48	$4,739.21	10.06%		79	10.867%		7	
	910869	**750**	**GRAHAM VINTAGE PORT'00 750ml**	**L**	**$107.87**	**$56.97**	**$2,999.16**	**6.37%**	**21.27%**	**28**	**3.85%**	**19.05%**	**2**	
					$105.75	$55.84	$2,009.25	4.27%		19	2.613%		2	
					$109.99	$58.10	$989.91	2.10%		9	1.238%		1	
	940579	**750**	**GRAHAM SIX GRAPES RIVER QUINTAS SE 750ml**	**L**	**$38.99**	**$20.39**	**$2,768.29**	**5.88%**	**238.10%**	**71**	**9.77%**	**238.10%**	**6**	
					$38.99	$20.39	$2,768.29	5.88%		71	9.766%		6	
	912432	**750**	**SMITH-WOODHOUSE COLHEITA'94/00 750ml**	**L**	**$45.99**	**$24.19**	**$2,621.43**	**5.57%**	**-28.50%**	**57**	**7.84%**	**-29.33%**	**5**	
					$45.99	$24.19	$2,621.43	5.57%		57	7.840%		5	
	940537	**750**	**QUINTA NOVAL VINTAGE'07/11 750ml**	**L**	**$105.15**	**$55.57**	**$1,682.40**	**3.57%**	**46.02%**	**16**	**2.20%**	**45.45%**	**1**	
					$105.15	$55.57	$1,682.40	3.57%		16	2.201%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ESR PORT - VINTAGE & QUINTA	940914	750	DOW BONFIM'96/99/01/04 750ml	U	$52.97	$27.77	$1,650.89	3.51%	24.50%	31	4.26%	20.00%	3	
					$53.95	$28.29	$1,079.00	2.29%		20	2.751%		2	
					$51.99	$27.25	$571.89	1.21%		11	1.513%		1	
	937494	750	GRAHAM VINTAGE PORT'16 750ml	L	$125.00	$33.03	$1,625.00	3.45%	100.00%	13	1.79%	100.00%	1	
					$125.00	$33.03	$1,625.00	3.45%		13	1.788%		1	
	940564	750	GRAHAM VINTAGE PORT'77 750ml	L	$235.99	$125.12	$943.96	2.00%	34.30%	4	0.55%	33.33%	0	
					$235.99	$125.12	$943.96	2.00%		4	0.550%		0	
	940704	750	TAYLOR FLADGATE VINTAGE'09 750 750ml	L	$109.83	$57.88	$878.64	1.87%	302.09%	8	1.10%	300.00%	1	
					$109.83	$57.88	$878.64	1.87%		8	1.100%		1	
	940514	750	DOW VINTAGE PORT'16 750ml	L	$125.00	$33.03	$875.00	1.86%	100.00%	7	0.96%	100.00%	1	
					$125.00	$33.03	$875.00	1.86%		7	0.963%		1	
	090297	750	FONSECA VINTAGE PORT'07/09 750ml	L	$104.04	$54.85	$728.28	1.55%	134.15%	7	0.96%	133.33%	1	
					$104.04	$54.85	$728.28	1.55%		7	0.963%		1	
	940954	750	COCKBURN VINTAGE PORT '15 BICENTEN 750ml	L	$76.99	$40.51	$461.94	0.98%	100.00%	6	0.83%	100.00%	1	
					$76.99	$40.51	$461.94	0.98%		6	0.825%		1	
	937503	750	DOW SENHORA DE RIBEIRA VNTG PORT ' 750ml	L	$65.50	$34.43	$458.50	0.97%	100.00%	7	0.96%	100.00%	1	
					$65.50	$34.43	$458.50	0.97%		7	0.963%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ESR PORT - VINTAGE & QUINTA	**910865**	**750**	**QUINTA DO VESUVIO VINTAGE'15 750ml**	**L**	**$74.99**	**$39.44**	**$299.96**	**0.64%**	**300.00%**	**4**	**0.55%**	**300.00%**	**0**	
					$74.99	$39.44	$299.96	0.64%		4	0.550%		0	
	917789	**750**	**CROFT VINTAGE'07/11 750ml**	**L**	**$90.41**	**$47.54**	**$271.23**	**0.58%**	**-33.10%**	**3**	**0.41%**	**-33.33%**	**0**	
					$90.41	$47.54	$271.23	0.58%		3	0.413%		0	
	910061	**750**	**SMITH WOODHOUSE VINTAGE'16 750ml**	**L**	**$67.00**	**$17.61**	**$201.00**	**0.43%**	**100.00%**	**3**	**0.41%**	**100.00%**	**0**	
					$67.00	$17.61	$201.00	0.43%		3	0.413%		0	
	918357	**750**	**GRAHAM VINTAGE PORT '00 750ml**	**X**	**$109.99**	**$57.93**	**$109.99**	**0.23%**	**-88.81%**	**1**	**0.14%**	**-88.89%**	**0**	
					$109.99	$57.93	$109.99	0.23%		1	0.138%		0	
	914624	**750**	**DOW VINTAGE PORT'03 750ml**	**U**	**$82.87**	**$43.74**	**$82.87**	**0.18%**	**100.00%**	**1**	**0.14%**	**100.00%**	**0**	
					$82.87	$43.74	$82.87	0.18%		1	0.138%		0	
	Total						**$25,406.95**		**73.56%**	**382**		**66.81%**	**31**	

Class Summary

ESR	**Bottle Sales**	382	**Gross Sales**	$25,406.95	**Total Items in Class**	20
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.2

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ESU PORT - MISC														
	915351	**500**	**CHURCHILL'S WHITE PORT 500ml**	**L**	**$24.24**	**$12.79**	**$2,278.56**	**5.30%**	**-46.81%**	**94**	**3.78%**	**-47.06%**	**5**	
					$24.24	$12.79	$2,278.56	5.30%		94	3.777%		5	
	906334	**750**	**FERREIRA DONA ANTONIA PORT RSV 750ml**	**L**	**$17.99**	**$9.19**	**$7,501.83**	**17.44%**	**-31.68%**	**417**	**16.75%**	**-31.26%**	**35**	
					$17.99	$9.19	$7,501.83	17.44%		417	16.754%		35	
	946953	**750**	**QUEVEDO WHITE PORT 750ml**	**L**	**$11.99**	**$5.99**	**$4,436.30**	**10.32%**	**68.81%**	**370**	**14.87%**	**68.95%**	**31**	
					$11.99	$5.99	$4,436.30	10.32%		370	14.865%		31	
	Total						**$14,216.69**		**-20.13%**	**881**		**-11.69%**	**71**	

Class Summary

ESU	**Bottle Sales**	881	**Gross Sales**	$14,216.69	**Total Items in Class**	3
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
EVF LATE HARVEST - MUSCAT														
	097672	**375**	**QUADY ESSENSIA'14/15 375 ml**	**L**	**$15.84**	**$8.25**	**$3,674.88**	**4.38%**	**10.85%**	**232**	**4.82%**	**10.34%**	**10**	
					$15.84	$8.25	$3,674.88	4.38%		232	4.823%		10	
	941887	**375**	**YALUMBA MUSEUM MUSCAT 375ml**	**L**	**$19.59**	**$10.25**	**$2,756.19**	**3.28%**	**-7.11%**	**141**	**2.93%**	**-9.52%**	**6**	
					$19.19	$10.03	$1,496.82	1.78%		78	1.622%		3	
					$19.99	$10.46	$1,259.37	1.50%		63	1.310%		3	
	913420	**375**	**CHAMBERS ROSEWOOD MUSCAT 375ml**	**L**	**$15.03**	**$7.82**	**$1,409.94**	**1.68%**	**13.07%**	**94**	**1.95%**	**13.33%**	**4**	
					$14.95	$7.78	$971.75	1.16%		65	1.351%		3	
					$15.11	$7.86	$438.19	0.52%		29	0.603%		1	
	914789	**375**	**DE KRANS MUSCAT RESERVE'05 375ml**	**X**	**$10.99**	**$5.65**	**$1,000.09**	**1.19%**	**-55.87%**	**91**	**1.89%**	**-55.87%**	**4**	
					$10.99	$5.65	$1,000.09	1.19%		91	1.892%		4	
	918014	**375**	**DOM DURBAN BEAUMES DE VENIS'1/12 375ml**	**U**	**$18.99**	**$9.90**	**$968.49**	**1.15%**	**437.39%**	**51**	**1.06%**	**409.09%**	**2**	
					$18.99	$9.90	$968.49	1.15%		51	1.060%		2	
	916995	**500**	**ALANA TOKAJ MUSCAT BETSEK'08 500ml**	**L**	**$57.37**	**$38.43**	**$401.59**	**0.48%**	**-77.75%**	**7**	**0.15%**	**-77.78%**	**0**	
					$57.37	$38.43	$401.59	0.48%		7	0.146%		0	
	093519	**750**	**QUADY ESSENSIA'15/16 750ml**	**L**	**$25.57**	**$13.33**	**$10,049.01**	**11.97%**	**-13.34%**	**393**	**8.17%**	**-13.72%**	**33**	
					$25.57	$13.33	$10,049.01	11.97%		393	8.170%		33	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EVF LATE HARVEST - MUSCAT	**966134**	**750**	**KOURTAKI SAMOS MUSCAT 750ml**	**L**	**$14.10**	**$7.12**	**$2,580.30**	**3.07%**	**-66.10%**	**183**	**3.80%**	**-66.31%**	**15**	
					$14.10	$7.12	$2,580.30	3.07%		183	3.805%		15	
	914005	**750**	**HERZOG/JEUNESS BLACKMUSCAT'14/15 750ml**	**L**	**$13.08**	**$6.58**	**$2,383.83**	**2.84%**	**-59.50%**	**175**	**3.64%**	**-57.89%**	**15**	
					$14.17	$7.17	$1,856.27	2.21%		131	2.723%		11	
					$11.99	$5.99	$527.56	0.63%		44	0.915%		4	
	Total						**$25,224.32**		**-30.13%**	**1,367**		**-34.59%**	**88**	

Class Summary

EVF

Bottle Sales	1,367	**Gross Sales**	$25,224.32	**Total Items in Class**	9
% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.09

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
EVL LATE HARVEST - RIESLING, BA, TBA, ICE														
	917142	**375**	**KIONA ICE WINE '16 375 ml**	**L**	**$25.51**	**$13.37**	**$9,067.69**	**2.89%**	**-21.07%**	**353**	**1.13%**	**-22.55%**	**15**	
					$25.77	$13.50	$7,653.69	2.44%		297	0.950%		12	
					$25.25	$13.23	$1,414.00	0.45%		56	0.179%		2	
	901480	**375**	**SPANISH VALLEY LATE HRVST RSLNG 375 ml**	**1**	**$13.16**	**$8.75**	**$1,486.60**	**0.47%**	**-23.68%**	**116**	**0.37%**	**-25.49%**	**5**	
					$12.62	$8.39	$1,198.90	0.38%		95	0.304%		4	
					$13.70	$9.11	$287.70	0.09%		21	0.067%		1	
	966939	**375**	**MT HORROCKS CORDON CUT'06/08 375ml**	**L**	**$32.16**	**$17.03**	**$96.48**	**0.03%**	**-66.58%**	**3**	**0.01%**	**-66.67%**	**0**	
					$32.16	$17.03	$96.48	0.03%		3	0.010%		0	
	916622	**375**	**ST MICHELLE EROICA ICE WINE'14 375 ml**	**L**					**100.00%**			**100.00%**	**0**	
	626125	**750**	**ST MICHELLE RIESLING HARVEST S 750ml**	**1**	**$9.54**	**$5.00**	**$77,462.71**	**25.55%**	**-4.16%**	**8,064**	**25.80%**	**-12.96%**	**672**	
					$9.99	$5.24	$72,534.58	23.90%		7,495	23.984%		625	
					$9.09	$4.76	$4,928.13	1.65%		569	1.821%		47	
	957794	**750**	**HOGUE RIESLING LATE HARV'16/17 750ml**	**L**	**$8.97**	**$4.45**	**$23,325.98**	**7.45%**	**3.53%**	**2,571**	**8.23%**	**1.67%**	**214**	
					$9.08	$4.45	$22,572.88	7.21%		2,486	7.955%		207	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EVL LATE HARVEST - RIESLING, BA, TBA, ICE	**957794**				$8.86	$4.45	$753.10	0.24%		85	0.272%		7	
	Total						**$111,439.46**		**-4.68%**	**11,107**		**-10.50%**	**906**	
	Class Summary													
	EVL		**Bottle Sales**		11,107		**Gross Sales**		$111,439.46			**Total Items in Class**		6
			% of Bottle Sales		0.02%		**% of Gross Sales**		0.02%			**Share/Item**		0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
EVR LATE HARVEST - SAUV, SEMILLON, SAUTERNES														
	917282	**375**	**CHAT CANTEGRIL SAUTERNES '15 375 ml**	**L**	**$18.99**	**$9.87**	**$7,520.04**	**14.16%**	**17.01%**	**396**	**21.03%**	**17.01%**	**17**	
					$18.99	$9.87	$7,520.04	14.16%		396	21.030%		17	
	967178	**375**	**ELDERTON BOTRYTIS SEMILLON'15 375 ml**	**L**	**$19.99**	**$10.40**	**$3,518.24**	**6.62%**	**33.63%**	**176**	**9.35%**	**34.09%**	**7**	
					$19.99	$10.40	$3,518.24	6.62%		176	9.347%		7	
	961435	**375**	**FAR NIENTE DOLCE'12 375 ml**	**L**	**$55.75**	**$37.07**	**$3,068.23**	**5.78%**	**-60.97%**	**55**	**2.92%**	**-61.38%**	**2**	
					$55.95	$37.20	$1,846.35	3.48%		33	1.753%		1	
					$55.54	$36.93	$1,221.88	2.30%		22	1.168%		1	
	915931	**375**	**CHAT RIEUSSEC SAUTERNES'06 375ml**	**L**	**$39.99**	**$21.05**	**$2,479.38**	**4.67%**	**141.67%**	**62**	**3.29%**	**141.67%**	**3**	
					$39.99	$21.05	$2,479.38	4.67%		62	3.293%		3	
	918981	**375**	**CHAT DOISY DAENE SAUTERNE'15 375 ml**	**L**	**$44.99**	**$23.70**	**$2,114.53**	**3.98%**	**100.00%**	**47**	**2.50%**	**100.00%**	**2**	
					$44.99	$23.70	$2,114.53	3.98%		47	2.496%		2	
	908653	**375**	**CHALK HILL BOTRYTIS SEMILL'11/14 375 ml**	**L**	**$40.42**	**$21.42**	**$1,131.76**	**2.13%**	**16.55%**	**28**	**1.49%**	**16.00%**	**1**	
					$40.42	$21.42	$1,131.76	2.13%		28	1.487%		1	
	919017	**750**	**CHAT CANTEGRIL SAUTERNES '14 750ml**	**L**	**$47.99**	**$25.14**	**$719.85**	**1.36%**	**100.00%**	**15**	**0.80%**	**100.00%**	**1**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EVR LATE HARVEST - SAUV, SEMILLON, SAUTERNES	**919017**				$47.99	$25.14	$719.85	1.36%		15	0.797%		1	
	Total						**$20,552.03**		**9.93%**	**779**		**18.44%**	**33**	
	Class Summary													
	EVR		**Bottle Sales**		779		**Gross Sales**		$20,552.03			**Total Items in Class**	7	
			% of Bottle Sales		0.00%		**% of Gross Sales**		0.00%			**Share/Item**	0.07	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
EVU LATE HARVEST - WHITE MISC														
	918714	**1000**	**STARLING CASTLE GLUHWEIN 1000 ml**	**X**					**100.00%**			**100.00%**	**0**	
	914863	**375**	**COLTIBUONO VIN SANTO'08/09 375 ml**	**L**	**$45.40**	**$23.90**	**$3,745.06**	**5.16%**	**7.11%**	**82**	**3.45%**	**2.53%**	**3**	
					$46.99	$24.74	$2,255.52	3.11%		48	2.018%		2	
					$43.81	$23.05	$1,489.54	2.05%		34	1.429%		1	
	918639	**375**	**JUDD'S HILL VIEJO DULCE 375 ml**	**L**	**$15.10**	**$9.94**	**$2,979.15**	**4.10%**	**10.47%**	**198**	**8.32%**	**10.93%**	**8**	
					$14.99	$9.87	$2,173.55	2.99%		145	6.095%		6	
					$15.20	$10.01	$805.60	1.11%		53	2.228%		2	
	915381	**375**	**INNISKILLIN VIDAL UNOAK ICE'15/17 375 ml**	**L**	**$53.56**	**$28.02**	**$2,785.12**	**3.84%**	**-17.82%**	**52**	**2.19%**	**-18.31%**	**2**	
					$53.56	$28.02	$2,785.12	3.84%		52	2.186%		2	
	913286	**375**	**INNISKILLIN VIDAL GOLD ICE'16/17 375 ml**	**L**	**$70.74**	**$37.16**	**$1,627.02**	**2.24%**	**35.97%**	**23**	**0.97%**	**35.29%**	**1**	
					$70.74	$37.16	$1,627.02	2.24%		23	0.967%		1	
	916171	**375**	**YALUMBA FSW VIOGNIER'14/1 375ml**	**X**	**$13.09**	**$12.72**	**$1,256.64**	**1.73%**	**-65.26%**	**96**	**4.04%**	**-57.41%**	**4**	
					$13.09	$12.72	$1,256.64	1.73%		96	4.035%		4	
	913421	**375**	**CHAMBERS ROSEWOOD MUSCAD/TOKAY 375ml**	**X**	**$11.64**	**$7.86**	**$257.49**	**0.35%**	**-31.60%**	**29**	**1.22%**	**16.00%**	**1**	
					$8.16	$7.86	$212.16	0.29%		26	1.093%		1	
					$15.11	$7.86	$45.33	0.06%		3	0.126%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
EVU LATE HARVEST - WHITE MISC	592591	375	NXNW DESSERT RIESLING'12 375ml	L	$16.12	$8.38	$193.44	0.27%	-79.08%	12	0.50%	-79.22%	1	
					$16.12	$8.38	$193.44	0.27%		12	0.504%		1	
	918158	375	D'ARENBERG THE NOBL MUD PIE'15 375 ml	X	$14.75	$9.94	$153.70	0.21%	-59.64%	14	0.59%	-30.00%	1	
					$10.35	$9.94	$134.55	0.19%		13	0.546%		1	
					$19.15	$9.94	$19.15	0.03%		1	0.042%		0	
	358219	375	CAPEZZANA VIN SANTO'02 375ml	L					100.00%			100.00%	0	
	910294	500	ROYAL TOKAJI RED LABEL'13 500 ml	L	$56.57	$29.73	$10,394.53	14.32%	46.33%	173	7.27%	26.32%	10	
					$60.65	$31.90	$9,764.65	13.45%		161	6.768%		9	
					$52.49	$27.56	$629.88	0.87%		12	0.504%		1	
	917987	500	ALANA-TOKAJ ASZU 6 PUTT'05 500ml	L	$116.48	$78.09	$1,980.16	2.73%	0.53%	17	0.71%	0.00%	1	
					$116.48	$78.09	$1,980.16	2.73%		17	0.715%		1	
	966454	500	RICASOLI BROLIO VIN SANTO'05/07 500ml	U	$62.61	$33.01	$62.61	0.09%	100.00%	1	0.04%	100.00%	0	
					$62.61	$33.01	$62.61	0.09%		1	0.042%		0	
	916992	750	ALANA-TOKAJ FURMINT LATE HRVST'08 750ml	U	$47.24	$31.63	$141.72	0.20%	-82.29%	3	0.13%	-82.35%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EVU LATE HARVEST - WHITE MISC	**916992**				$47.24	$31.63	$141.72	0.20%		3	0.126%		0	
	Total						**$25,576.64**		**-9.02%**	**700**		**-29.92%**	**32**	
	Class Summary													
	EVU		**Bottle Sales**		700		**Gross Sales**			$25,576.64		**Total Items in Class**		14
			% of Bottle Sales		0.00%		**% of Gross Sales**			0.01%		**Share/Item**		0.14

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EVV LATE HARVEST - RED MISC														
	097662	**375**	**QUADY ELYSIUM '15/16 375 ml**	**L**	**$15.84**	**$8.25**	**$2,946.24**	**2.29%**	**-19.20%**	**186**	**2.12%**	**-19.57%**	**8**	
					$15.84	$8.25	$2,946.24	2.29%		186	2.125%		8	
	915386	**375**	**ROYAL TOKAJI ESSENCIA'07 375ml**	**L**	**$820.08**	**$435.00**	**$820.08**	**0.64%**	**100.00%**	**1**	**0.01%**	**100.00%**	**0**	
					$820.08	$435.00	$820.08	0.64%		1	0.011%		0	
	914681	**375**	**RIDGE GEYSERVILLE ESSENCE'07 375ml**	**L**	**$50.65**	**$26.70**	**$50.65**	**0.04%**	**100.00%**	**1**	**0.01%**	**100.00%**	**0**	
					$50.65	$26.70	$50.65	0.04%		1	0.011%		0	
	914272	**500**	**MELETO CHIANTI VIN SANTO'08 500ml**	**X**	**$31.91**	**$21.73**	**$886.68**	**0.69%**	**-49.97%**	**26**	**0.30%**	**-39.53%**	**1**	
					$41.43	$21.73	$662.88	0.52%		16	0.183%		1	
					$22.38	$21.73	$223.80	0.17%		10	0.114%		1	
	912107	**750**	**KOURTAKI MAVRODAPHNE 750ml**	**L**	**$12.08**	**$6.05**	**$23,155.36**	**18.80%**	**5.82%**	**2,001**	**22.86%**	**5.39%**	**167**	
					$12.08	$6.05	$23,155.36	18.80%		2,001	22.856%		167	
	913400	**750**	**QUADY RED ELECTRA'17 750ml**	**L**	**$13.03**	**$6.67**	**$18,372.30**	**14.29%**	**133.55%**	**1,410**	**16.11%**	**132.82%**	**118**	
					$13.03	$6.67	$18,372.30	14.29%		1,410	16.105%		118	
	940404	**750**	**QUADY ELYSIUM'15/16 750ml**	**L**	**$25.57**	**$13.33**	**$6,085.66**	**4.73%**	**-21.05%**	**238**	**2.72%**	**-21.45%**	**20**	
					$25.57	$13.33	$6,085.66	4.73%		238	2.718%		20	
	915374	**750**	**KEO ST JOHN COMMANDARIA 750ml**	**L**	**$36.67**	**$19.01**	**$2,554.18**	**2.38%**	**-14.64%**	**86**	**0.98%**	**-16.83%**	**7**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EVV LATE HARVEST - RED MISC	**915374**				$34.99	$18.12	$1,947.66	1.80%		66	0.754%		6	
					$37.03	$19.20	$407.33	0.32%		11	0.126%		1	
					$37.99	$19.71	$199.19	0.27%		9	0.103%		1	
	Total						**$54,871.15**		**20.04%**	**3,949**		**25.36%**	**321**	

Class Summary

EVV

Bottle Sales	3,949	**Gross Sales**	$54,871.15	**Total Items in Class**	8
% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GFE WINE - FRUIT														
	411596	**1000**	**GERSTACKER BLUEBERRY GLUHWEIN 1000ml**	**X**					**100.00%**			**100.00%**	**0**	
	808050	**1500**	**ARBOR MIST MANGO STRAWBERRY MOSCA 1500ml**	**1**	**$8.32**	**$4.28**	**$106,608.18**	**2.83%**	**3.86%**	**12,794**	**2.89%**	**1.92%**	**2,132**	
					$9.99	$5.16	$54,740.01	1.46%		5,549	1.252%		925	
					$6.99	$3.57	$40,560.21	1.07%		5,823	1.314%		971	
					$7.99	$4.10	$11,307.96	0.30%		1,422	0.321%		237	
	817621	**1500**	**WILD VINES BLACKBERRY MERLOT 1500ml**	**1**	**$8.99**	**$4.63**	**$96,253.01**	**2.55%**	**-4.83%**	**10,595**	**2.39%**	**-5.13%**	**1,766**	
					$9.99	$5.16	$59,448.96	1.58%		5,982	1.350%		997	
					$7.99	$4.10	$36,804.05	0.97%		4,613	1.041%		769	
	809003	**1500**	**ARBOR MIST EXOTIC FRUIT WH ZIN 1500ml**	**1**	**$7.99**	**$4.10**	**$86,016.93**	**2.28%**	**-6.25%**	**10,169**	**2.29%**	**-8.39%**	**1,695**	
					$9.99	$5.16	$46,876.74	1.25%		4,734	1.068%		789	
					$6.99	$3.57	$15,024.78	0.40%		2,154	0.486%		359	
					$6.99	$3.56	$13,886.10	0.37%		1,994	0.450%		332	
					$7.99	$4.10	$10,229.31	0.27%		1,287	0.290%		215	
	816172	**1500**	**STE CHAPELLE SOFT HUCKLEBERRY 1500ml**	**1**	**$15.32**	**$8.00**	**$83,138.82**	**2.21%**	**-0.98%**	**5,404**	**1.22%**	**-0.51%**	**901**	
					$16.99	$8.88	$43,106.64	1.15%		2,562	0.578%		427	
					$13.99	$7.29	$32,099.06	0.85%		2,306	0.520%		384	
					$14.99	$7.82	$7,933.12	0.21%		536	0.121%		89	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GFE WINE - FRUIT	487010	1500	MOGEN DAVID CONCORD 1500ml	1	$9.66	$4.46	$81,522.76	2.19%	3.89%	8,572	1.93%	5.07%	1,429	
					$10.99	$5.08	$25,271.15	0.70%		2,411	0.544%		402	
					$8.99	$5.08	$20,380.59	0.54%		2,277	0.514%		380	
					$10.99	$3.48	$10,791.76	0.29%		988	0.223%		165	
					$7.99	$5.08	$9,331.16	0.25%		1,172	0.264%		195	
					$7.99	$4.01	$7,932.29	0.21%		1,001	0.226%		167	
					$10.99	$4.01	$7,815.81	0.21%		723	0.163%		121	
	809023	1500	ARBOR MIST STRAWBERRY WH ZIN 1500ml	1	$8.32	$4.28	$63,624.24	1.69%	-2.22%	7,776	1.75%	-2.93%	1,296	
					$9.99	$5.16	$28,829.34	0.77%		2,914	0.658%		486	
					$6.99	$3.57	$27,531.99	0.73%		3,953	0.892%		659	
					$7.99	$4.10	$7,262.91	0.19%		909	0.205%		152	
	803475	1500	MOGEN DAVID BLACKBERRY ROYAL 1500ml	1	$9.56	$4.32	$53,967.20	1.43%	-9.41%	5,652	1.28%	-11.51%	942	
					$10.99	$5.08	$21,923.98	0.58%		2,014	0.454%		336	
					$7.99	$5.08	$7,991.15	0.21%		1,001	0.226%		167	
					$8.99	$5.08	$6,585.82	0.17%		734	0.166%		122	
					$8.99	$3.48	$6,204.39	0.16%		693	0.156%		116	
					$7.99	$4.01	$5,107.91	0.14%		641	0.145%		107	
					$10.99	$4.01	$3,101.59	0.08%		289	0.065%		48	
					$10.99	$3.48	$3,052.36	0.08%		280	0.063%		47	
	803493	1500	MOGEN DAVID POMEGRANATE 1500ml	1	$9.82	$4.19	$41,583.36	1.10%	-14.52%	4,440	1.00%	-15.98%	740	
					$10.99	$5.08	$14,946.90	0.40%		1,374	0.310%		229	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GFE WINE - FRUIT	803493				$7.99	$5.08	$14,072.69	0.37%		1,763	0.398%		294	
					$8.99	$4.01	$4,379.42	0.12%		490	0.111%		82	
					$8.99	$3.48	$3,079.72	0.08%		344	0.078%		57	
					$10.99	$3.48	$2,637.60	0.07%		240	0.054%		40	
					$10.99	$4.01	$2,467.03	0.07%		229	0.052%		38	
	817631	**1500**	**WILD VINES STRAWBERRY WH ZINFANDE 1500ml**	**1**	**$8.99**	**$4.63**	**$35,031.49**	**0.93%**	**-9.32%**	**3,923**	**0.89%**	**-9.19%**	**654**	
					$9.99	$5.16	$19,460.85	0.52%		1,969	0.444%		328	
					$7.99	$4.10	$15,570.64	0.41%		1,954	0.441%		326	
	918812	**355**	**HONEY GRAIL HONEY MEAD 355 ml**	**L**	**$5.09**	**$3.38**	**$9,620.10**	**0.25%**	**-25.23%**	**1,890**	**0.43%**	**-25.60%**	**75**	
					$5.09	$3.38	$9,620.10	0.25%		1,890	0.426%		75	
	097588	**375**	**PACIFIC RIM FRAMBOISE 375ml**	**L**	**$14.14**	**$7.32**	**$1,753.36**	**0.05%**	**-50.41%**	**124**	**0.03%**	**-50.76%**	**5**	
					$14.14	$7.32	$1,753.36	0.05%		124	0.028%		5	
	918392	**375**	**TIETON WIND LTD RELEASE 375ml**	**L**	**$24.25**	**$12.82**	**$800.25**	**0.02%**	**34.95%**	**33**	**0.01%**	**34.62%**	**1**	
					$24.25	$12.82	$800.25	0.02%		33	0.007%		1	
	914928	**500**	**ALBA BLUEBERRY 500ml**	**X**	**$14.74**	**$7.50**	**$4,377.78**	**0.12%**	**8.74%**	**297**	**0.07%**	**8.18%**	**17**	
					$14.74	$7.50	$4,377.78	0.12%		297	0.067%		17	
	911030	**500**	**ALBA RED RASPBERRY 500ml**	**L**	**$19.44**	**$10.00**	**$1,730.16**	**0.05%**	**-19.40%**	**89**	**0.02%**	**-19.81%**	**5**	
					$19.44	$10.00	$1,730.16	0.05%		89	0.020%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GFE WINE - FRUIT	944535	500	BARGETTO CHAUCERS RASPBERRY 500ml	U	$13.99	$7.18	$1,440.97	0.04%	-57.85%	103	0.02%	-57.85%	6	
					$13.99	$7.18	$1,440.97	0.04%		103	0.023%		6	
	917339	500	BARGETTO POMEGRANATE 500ml	L	$13.99	$7.18	$853.39	0.02%	-71.50%	61	0.01%	-71.50%	3	
					$13.99	$7.18	$853.39	0.02%		61	0.014%		3	
	816170	750	STE CHAPELLE SOFT HUCKLEBERRY 750ml	1	$8.32	$4.35	$143,171.39	3.82%	-1.11%	17,749	4.01%	-5.21%	1,479	
					$6.99	$3.64	$67,639.59	1.79%		9,709	2.191%		809	
					$9.99	$5.23	$62,176.29	1.67%		6,355	1.434%		530	
					$7.99	$4.17	$13,355.51	0.35%		1,685	0.380%		140	
	901624	750	HIVE SUMMER MEAD 750ml	L	$17.95	$11.97	$80,954.50	2.13%	-7.32%	4,510	1.02%	-7.32%	376	
					$17.95	$11.97	$80,954.50	2.13%		4,510	1.018%		376	
	812000	750	KIKKOMAN PLUM WINE 750ml	1	$7.45	$3.58	$77,391.80	2.06%	10.82%	10,244	2.31%	0.65%	854	
					$7.95	$3.84	$53,751.00	1.43%		6,820	1.539%		568	
					$6.95	$3.31	$23,640.80	0.63%		3,424	0.773%		285	
	901587	750	HIVE RASPBERRY PEACH WINE 750ml	L	$16.95	$11.29	$68,037.30	1.79%	-0.35%	4,014	0.91%	-0.35%	335	
					$16.95	$11.29	$68,037.30	1.79%		4,014	0.906%		335	
	808960	750	ARBOR MIST BLACKBERRY MERLOT 750ml	1	$4.99	$2.58	$64,331.58	1.72%	1.66%	13,690	3.09%	2.37%	1,141	
					$3.99	$2.04	$33,314.52	0.88%		8,404	1.896%		700	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GFE WINE - FRUIT	808960				$5.99	$3.11	$31,017.06	0.83%		5,286	1.193%		441	
	808580	750	BARGETTO CHAUCERS MEAD 750ml	L	$13.35	$6.84	$56,271.97	1.48%	10.05%	4,075	0.92%	11.48%	340	
					$13.99	$7.18	$48,951.01	1.29%		3,499	0.790%		292	
					$12.71	$6.50	$7,320.96	0.19%		576	0.130%		48	
	809000	750	ARBOR MIST EXOTIC FRUIT WH ZIN 750ml	1	$4.99	$2.58	$52,673.12	1.40%	3.90%	11,252	2.54%	3.80%	938	
					$3.99	$2.04	$28,244.97	0.75%		7,099	1.602%		592	
					$5.99	$3.11	$24,428.15	0.66%		4,153	0.937%		346	
	809010	750	ARBOR MIST PEACH CHARDONNAY 750ml	1	$4.99	$2.58	$38,527.21	1.03%	-1.19%	8,247	1.86%	-0.28%	687	
					$3.99	$2.04	$20,793.30	0.55%		5,230	1.180%		436	
					$5.99	$3.11	$17,733.91	0.48%		3,017	0.681%		251	
	901585	750	HIVE PEACH LIQUID SUNSHINE 750ml	L	$13.95	$9.28	$37,539.45	0.99%	2.32%	2,691	0.61%	-1.24%	224	
					$13.95	$9.28	$37,539.45	0.99%		2,691	0.607%		224	
	901573	750	HIVE BLACK CURRANT WINE 750ml	L	$14.95	$9.95	$29,167.45	0.77%	-3.08%	1,951	0.44%	-3.08%	163	
					$14.95	$9.95	$29,167.45	0.77%		1,951	0.440%		163	
	817620	750	WILD VINES BLACKBERRY MERLOT 750ml	1	$5.99	$3.11	$27,275.56	0.73%	-11.60%	4,332	0.98%	-15.67%	361	
					$6.99	$3.64	$20,489.61	0.55%		2,963	0.669%		247	
					$4.99	$2.57	$6,785.95	0.18%		1,369	0.309%		114	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GFE WINE - FRUIT	901579	750	HIVE ZION CURTAIN RASPBERRY WINE 750ml	T	$17.95	$11.97	$24,699.20	0.65%	100.00%	1,376	0.31%	100.00%	115	
					$17.95	$11.97	$24,699.20	0.65%		1,376	0.311%		115	
	787500	750	KINSEN PLUM 750ml	L	$7.03	$3.45	$22,675.64	0.60%	-14.94%	3,248	0.73%	-15.36%	271	
					$7.03	$3.45	$22,675.64	0.60%		3,248	0.733%		271	
	901445	750	SPANISH VALLEY CHERRY WINE 750ml	L	$12.64	$8.41	$15,528.08	0.41%	8.31%	1,325	0.30%	6.39%	110	
					$11.60	$7.71	$14,488.40	0.38%		1,249	0.282%		104	
					$13.68	$9.10	$1,039.68	0.03%		76	0.017%		6	
	482705	750	MANISCHEWITZ CREAM RED CONCORD 750ml	L	$5.04	$2.60	$13,493.28	0.36%	-4.23%	2,700	0.61%	-4.69%	225	
					$5.04	$2.60	$13,493.28	0.36%		2,700	0.609%		225	
	917338	750	BARGETTO RASPBERRY MEAD 750ml	L	$13.99	$7.18	$13,458.38	0.35%	195.86%	962	0.22%	195.86%	80	
					$13.99	$7.18	$13,458.38	0.35%		962	0.217%		80	
	901583	750	HIVE STRAWBERRY WINE 750ml	U	$13.95	$9.28	$5,970.60	0.16%	-76.38%	428	0.10%	-76.38%	36	
					$13.95	$9.28	$5,970.60	0.16%		428	0.097%		36	
	808992	750	ARBOR MIST POMEGRANATE BERRY P 750ml	D	$6.05	$3.14	$84.70	0.00%	-99.67%	14	0.00%	-99.72%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GFE WINE - FRUIT	**808992**				$6.05	$3.14	$84.70	0.00%		14	0.003%		1	
	Total						**$1,439,573.21**		**-2.45%**	**164,730**		**-5.49%**	**19,400**	

Class Summary

GFE

Bottle Sales	164,730	**Gross Sales**	$1,439,573.21	**Total Items in Class**	35
% of Bottle Sales	0.33%	**% of Gross Sales**	0.31%	**Share/Item**	0.35

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GFL WINE - COOLER														
	884026	**295**	**DAILYS FROZEN PEACH ON THE BEACH 295ml**	**1**	**$2.08**	**$1.07**	**$79,241.49**	**7.86%**	**-2.05%**	**37,547**	**8.99%**	**-7.33%**	**1,231**	
					$2.15	$1.10	$58,120.41	5.77%		27,039	6.474%		886	
					$2.01	$1.03	$21,121.08	2.10%		10,508	2.516%		344	
	884064	**295**	**DAILYS FROZEN STRAWBERRY 295ml**	**1**	**$2.10**	**$1.08**	**$73,347.33**	**7.28%**	**-23.97%**	**34,937**	**8.36%**	**-27.68%**	**1,145**	
					$2.15	$1.10	$30,992.25	3.07%		14,415	3.451%		472	
					$2.01	$1.04	$25,179.27	2.50%		12,527	2.999%		411	
					$2.15	$1.11	$17,175.81	1.71%		7,995	1.914%		262	
	884051	**295**	**DAILYS FROZEN MARGARITA 295ml**	**1**	**$2.10**	**$1.08**	**$62,633.20**	**6.21%**	**-19.98%**	**29,722**	**7.12%**	**-24.17%**	**974**	
					$2.15	$1.10	$32,191.95	3.19%		14,973	3.585%		491	
					$2.01	$1.04	$18,220.65	1.81%		9,065	2.170%		297	
					$2.15	$1.11	$12,220.60	1.21%		5,684	1.361%		186	
	884016	**295**	**DAILYS FROZEN ISLAND BREEZE 295ml**	**1**	**$2.08**	**$1.07**	**$44,177.57**	**4.38%**	**8.22%**	**20,905**	**5.01%**	**2.36%**	**685**	
					$2.15	$1.10	$33,196.94	3.29%		15,442	3.697%		506	
					$2.01	$1.03	$10,980.63	1.09%		5,463	1.308%		179	
	884024	**296**	**DAILYS FROSE 296ml**	**T**	**$2.15**	**$1.10**	**$13,897.60**	**1.38%**	**100.00%**	**6,464**	**1.55%**	**100.00%**	**213**	
					$2.15	$1.10	$13,897.60	1.38%		6,464	1.548%		213	
	775860	**375**	**STE CHAPELLE WILD HUCKLEBERRY SPRIT375ml**	**T**	**$5.99**	**$3.15**	**$41,271.10**	**4.09%**	**100.00%**	**6,890**	**1.65%**	**100.00%**	**287**	
					$5.99	$3.15	$41,271.10	4.09%		6,890	1.650%		287	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GFL WINE - COOLER	**809630**	**750**	**BOONES FARM STRAWBERRY HILL 750ml**	**1**	**$4.99**	**$2.58**	**$44,682.84**	**4.46%**	**9.99%**	**9,012**	**2.16%**	**4.57%**	**751**	
					$4.99	$2.58	$44,682.84	4.46%		9,012	2.158%		751	
	840047	**750**	**BOONES FARM BLUE HAWAIIAN 750ml**	**1**	**$4.99**	**$2.58**	**$44,645.17**	**4.47%**	**4.59%**	**9,031**	**2.16%**	**-0.49%**	**753**	
					$4.99	$2.58	$44,645.17	4.47%		9,031	2.162%		753	
	Total						**$403,896.30**		**7.06%**	**154,508**		**-6.56%**	**6,039**	

Class Summary

GFL	**Bottle Sales**	154,508	**Gross Sales**	$403,896.30	**Total Items in Class**	8
	% of Bottle Sales	0.31%	**% of Gross Sales**	0.09%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GFS WINE - SANGRIA														
	404115	**1000**	**CRUZ GARCIA SANGRIA RED 1000ml**	**1**	**$7.32**	**$3.82**	**$80,096.07**	**1.77%**	**-9.18%**	**10,497**	**2.75%**	**-11.18%**	**1,166**	
					$8.99	$4.71	$52,371.46	1.16%		6,002	1.571%		667	
					$5.99	$3.11	$18,124.73	0.40%		3,067	0.803%		341	
					$6.99	$3.64	$9,599.88	0.21%		1,428	0.374%		159	
	882306	**1500**	**CARLO ROSSI SPANADA SANGRIA 1500ml**	**1**	**$8.99**	**$4.63**	**$113,695.29**	**2.46%**	**-1.00%**	**12,717**	**3.33%**	**-1.00%**	**2,120**	
					$8.99	$4.63	$113,695.29	2.46%		12,717	3.329%		2,120	
	886085	**250**	**FLIP FLOP FIZZY SANGRIA 250ml**	**1**	**$2.99**	**$1.55**	**$55,048.89**	**1.19%**	**4.75%**	**18,411**	**4.82%**	**4.75%**	**511**	
					$2.99	$1.55	$55,048.89	1.19%		18,411	4.820%		511	
	882300	**4000**	**CARLO ROSSI SANGRIA 4000ml**	**1**	**$15.99**	**$8.28**	**$346,519.32**	**7.54%**	**0.29%**	**21,914**	**5.74%**	**-2.55%**	**9,740**	
					$15.99	$8.28	$346,519.32	7.54%		21,914	5.737%		9,740	
	891002	**5000**	**PETER VELLA MOSCATO SANGRIA 5000ml**	**1**	**$15.24**	**$7.88**	**$485,182.74**	**10.46%**	**54.26%**	**30,388**	**7.96%**	**45.62%**	**16,882**	
					$16.99	$8.81	$242,685.39	5.24%		14,313	3.747%		7,952	
					$15.99	$8.28	$142,183.08	3.06%		8,892	2.328%		4,940	
					$13.98	$7.21	$51,512.62	1.11%		3,680	0.963%		2,044	
					$13.99	$7.21	$48,801.65	1.06%		3,503	0.917%		1,946	
	886300	**5000**	**FRANZIA FRUITY RED SANGRIA HOU 5000ml**	**1**	**$15.99**	**$8.28**	**$421,921.58**	**9.13%**	**5.35%**	**26,094**	**6.83%**	**2.24%**	**14,497**	
					$16.99	$8.81	$277,909.42	6.02%		16,454	4.307%		9,141	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GFS WINE - SANGRIA	**886300**				$14.99	$7.75	$144,012.16	3.11%		9,640	2.524%		5,356	
	891000	**5000**	**PETER VELLA SANGRIA 5000ml**	**1**	**$14.79**	**$7.64**	**$371,206.10**	**8.04%**	**4.40%**	**24,114**	**6.31%**	**-0.07%**	**13,397**	
					$16.99	$8.81	$167,296.54	3.63%		9,910	2.594%		5,506	
					$15.99	$8.28	$78,587.35	1.70%		4,949	1.296%		2,749	
					$12.99	$6.68	$47,798.17	1.03%		3,695	0.967%		2,053	
					$13.99	$7.22	$40,150.51	0.87%		2,877	0.753%		1,598	
					$13.99	$7.21	$37,373.53	0.81%		2,683	0.702%		1,491	
	892950	**750**	**RED GUITAR SANGRIA 750ml**	**1**	**$6.32**	**$3.28**	**$71,026.14**	**1.55%**	**-8.20%**	**10,569**	**2.77%**	**-14.56%**	**881**	
					$7.99	$4.17	$39,939.58	0.87%		5,086	1.331%		424	
					$5.98	$3.11	$23,457.30	0.51%		3,945	1.033%		329	
					$4.99	$2.57	$7,629.26	0.17%		1,538	0.403%		128	
	Total						**$1,944,696.13**		**11.12%**	**154,704**		**4.83%**	**59,193**	

Class Summary

GFS

Bottle Sales	154,704	**Gross Sales**	$1,944,696.13	**Total Items in Class**	8
% of Bottle Sales	0.31%	**% of Gross Sales**	0.42%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GLC CIDER - BASIC														
	800550	**331**	**HORNSBYS DRAFT CIDER 331ml**	**D**	**$2.05**	**$1.05**	**$309.55**	**0.01%**	**-98.72%**	**151**	**0.01%**	**-98.75%**	**6**	
					$2.05	$1.05	$309.55	0.01%		151	0.007%		6	
	800560	**331**	**HORNSBYS CRISP APPLECIDER 331ml**	**D**	**$2.05**	**$1.05**	**$102.50**	**0.00%**	**-99.86%**	**50**	**0.00%**	**-99.86%**	**2**	
					$2.05	$1.05	$102.50	0.00%		50	0.002%		2	
	901637	**355**	**ANGRY ORCHARD CRISP APPLE HRD 355ml**	**1**	**$2.15**	**$1.11**	**$534,913.55**	**9.87%**	**0.48%**	**248,797**	**11.50%**	**-0.88%**	**9,814**	
					$2.15	$1.11	$534,913.55	9.87%		248,797	11.501%		9,814	
	901742	**355**	**ANGRY ORCHARD CRISP APPLE HRD CANS 355ml**	**1**	**$2.15**	**$1.07**	**$193,738.65**	**3.58%**	**8.36%**	**90,111**	**4.17%**	**7.00%**	**3,554**	
					$2.15	$1.07	$193,738.65	3.58%		90,111	4.165%		3,554	
	901712	**355**	**SMITH AND FORGE HARD CIDER 355ml**	**1**	**$2.01**	**$1.03**	**$168,001.83**	**3.10%**	**8.55%**	**83,583**	**3.86%**	**8.07%**	**3,297**	
					$2.01	$1.03	$168,001.83	3.10%		83,583	3.864%		3,297	
	901695	**355**	**STELLA ARTOIS CIDRE 355ml**	**1**	**$2.55**	**$1.32**	**$138,831.25**	**2.56%**	**-5.93%**	**56,381**	**2.61%**	**-10.00%**	**2,224**	
					$2.39	$1.23	$64,936.30	1.20%		27,170	1.256%		1,072	
					$2.40	$1.24	$49,900.80	0.92%		20,792	0.961%		820	
					$2.85	$1.48	$23,994.15	0.44%		8,419	0.389%		332	
	918783	**355**	**ANGRY ORCHARD EASY APPLE 355 ml**	**1**	**$2.15**	**$1.11**	**$89,033.65**	**1.64%**	**69.98%**	**41,411**	**1.91%**	**68.84%**	**1,633**	
					$2.15	$1.11	$89,033.65	1.64%		41,411	1.914%		1,633	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GLC CIDER - BASIC	**901529**	**355**	**WOODCHUCK DRAFT CIDER-AMBER 355ml**	**1**	**$2.09**	**$1.07**	**$46,303.95**	**0.85%**	**3.32%**	**22,155**	**1.02%**	**1.96%**	**874**	
					$2.09	$1.07	$46,303.95	0.85%		22,155	1.024%		874	
	901530	**355**	**WOODCHUCK DRAFT CIDER-GRANNY S 355ml**	**1**	**$2.09**	**$1.07**	**$44,868.12**	**0.83%**	**-5.01%**	**21,468**	**0.99%**	**-6.30%**	**847**	
					$2.09	$1.07	$44,868.12	0.83%		21,468	0.992%		847	
	949669	**355**	**WOODCHUCK GUMPTION CIDER 355ml**	**T**	**$2.25**	**$1.16**	**$38,229.75**	**0.71%**	**-0.59%**	**16,991**	**0.79%**	**-1.87%**	**670**	
					$2.25	$1.16	$38,229.75	0.71%		16,991	0.785%		670	
	910119	**355**	**ACE APPLE CIDER 355ml**	**L**	**$2.25**	**$1.16**	**$20,389.50**	**0.38%**	**-7.03%**	**9,062**	**0.42%**	**-8.18%**	**357**	
					$2.25	$1.16	$20,389.50	0.38%		9,062	0.419%		357	
	901737	**355**	**ANGRY ORCHARD SEASONAL 355ml**	**T**	**$2.15**	**$1.11**	**$18,438.40**	**0.34%**	**-78.89%**	**8,576**	**0.40%**	**-79.13%**	**338**	
					$2.15	$1.11	$18,438.40	0.34%		8,576	0.396%		338	
	951775	**355**	**YELLOW BELLY CIDER BARREL AGED 355 ml**	**L**	**$2.99**	**$1.96**	**$4,030.52**	**0.07%**	**100.00%**	**1,348**	**0.06%**	**100.00%**	**53**	
					$2.99	$1.96	$4,030.52	0.07%		1,348	0.062%		53	
	948308	**375**	**RANSOM SWEET VERMOUTH 375 ml**	**L**	**$15.00**	**$9.86**	**$20,032.34**	**0.37%**	**6.47%**	**1,336**	**0.06%**	**13.37%**	**56**	
					$14.99	$9.85	$11,482.34	0.21%		766	0.035%		32	
					$15.00	$9.86	$8,550.00	0.16%		570	0.026%		24	
	901705	**440**	**STRONGBOW GOLD APPLE HARD CIDER 440ml**	**D**	**$2.57**	**$1.33**	**$127,507.43**	**2.35%**	**-68.98%**	**49,933**	**2.31%**	**-69.36%**	**2,441**	
					$2.55	$1.32	$115,841.40	2.14%		45,428	2.100%		2,221	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GLC CIDER - BASIC	901705				$2.59	$1.34	$11,666.03	0.22%		4,505	0.208%		220	
	953984	473	MTN WEST RUBY HARD CIDER CANS 473ml	T	$4.65	$3.08	$46,779.00	0.86%	100.00%	10,060	0.47%	100.00%	529	
					$4.65	$3.08	$46,779.00	0.86%		10,060	0.465%		529	
	918509	500	MTN WEST RUBY HARD CIDER 500ml	1	$6.07	$3.99	$221,111.89	4.08%	-4.33%	36,427	1.68%	-4.94%	2,024	
					$6.07	$3.99	$221,111.89	4.08%		36,427	1.684%		2,024	
	908923	500	STRONGBOW HARD DRY CIDER 500 ml	1	$2.59	$1.34	$168,409.57	3.11%	296418.17 %	65,023	3.01%	288404.1 7%	3,612	
					$2.59	$1.34	$168,409.57	3.11%		65,023	3.006%		3,612	
	918788	500	MAGNERS ORGINAL IRISH CIDER 500 ml	1	$2.55	$1.32	$53,215.95	0.98%	77.64%	20,869	0.96%	76.81%	1,159	
					$2.55	$1.32	$53,215.95	0.98%		20,869	0.965%		1,159	
	918550	500	MTN WEST 7 MILE HARDCIDER 500ml	1	$5.40	$3.54	$30,552.03	0.56%	16.72%	5,429	0.25%	25.09%	302	
					$6.07	$3.99	$23,667.21	0.44%		3,903	0.180%		217	
					$4.07	$3.99	$4,839.23	0.09%		1,189	0.055%		66	
					$6.07	$2.65	$2,045.59	0.04%		337	0.016%		19	
	917701	500	WANDERING AENGUS BLOOM CIDER 500ml	L	$5.65	$3.13	$27,367.60	0.50%	-24.55%	5,408	0.25%	-27.91%	300	
					$5.00	$3.13	$26,044.60	0.48%		5,198	0.240%		289	
					$6.30	$3.13	$1,323.00	0.02%		210	0.010%		12	
	918798	500	MTN WEST RUBY'S GAY HARD CIDER 500 ml	X	$4.67	$3.06	$11,485.46	0.21%	15.64%	1,918	0.09%	2.18%	107	
					$6.07	$3.99	$11,377.55	0.21%		1,885	0.087%		105	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GLC CIDER - BASIC	918798				$3.27	$2.12	$107.91	0.00%		33	0.002%		2	
	948197	500	TIETON CIDER CHERRY BLEND 500ml	L					100.00%			100.00%	0	
	916679	550	SAMUEL SMITH ORGANIC CIDER 550ml	1	$4.64	$2.21	$61,104.16	1.13%	-2.51%	13,169	0.61%	-3.22%	805	
					$4.64	$2.21	$61,104.16	1.13%		13,169	0.609%		805	
	918810	550	SAMUEL SMITH PERRY PEAR CIDER 550 ml	L	$4.37	$2.07	$34,611.59	0.64%	91.19%	7,834	0.36%	99.32%	479	
					$4.64	$2.21	$25,088.12	0.46%		5,407	0.250%		330	
					$3.86	$1.79	$8,569.20	0.16%		2,220	0.103%		136	
					$4.61	$2.21	$954.27	0.02%		207	0.010%		13	
	950542	750	TXOPINONDO CIDRE 750ml	L	$11.50	$5.74	$9,556.50	0.18%	204.44%	831	0.04%	203.23%	69	
					$11.50	$5.74	$9,556.50	0.18%		831	0.038%		69	
	Total						$2,108,924.74		-2.22%	818,321		-5.48%	35,552	

Class Summary

GLC

Bottle Sales	818,321	**Gross Sales**	$2,108,924.74	**Total Items in Class**	26
% of Bottle Sales	1.64%	**% of Gross Sales**	0.46%	**Share/Item**	0.26

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GLM CIDER - FLAVORED														
	918900	**331**	**STRONGBOW CHERRY BLOSSOM 331 ml**	**T**	**$2.02**	**$1.04**	**$35,898.47**	**2.95%**	**141.20%**	**17,873**	**4.76%**	**146.40%**	**657**	
					$1.99	$1.02	$24,582.47	2.02%		12,353	3.289%		454	
					$2.05	$1.05	$11,316.00	0.93%		5,520	1.470%		203	
	953401	**355**	**ANGRY ORCHARD ROSE CIDER 355 ml**	**1**	**$2.15**	**$1.11**	**$161,497.25**	**13.28%**	**100.00%**	**75,115**	**20.00%**	**100.00%**	**2,963**	
					$2.15	$1.11	$161,497.25	13.28%		75,115	20.002%		2,963	
	944036	**355**	**ACE PERRY CIDER 355ml**	**L**	**$2.25**	**$1.16**	**$63,432.00**	**5.22%**	**-13.94%**	**28,192**	**7.51%**	**-15.01%**	**1,112**	
					$2.25	$1.16	$63,432.00	5.22%		28,192	7.507%		1,112	
	951558	**355**	**INCLINE MARIONBERRY CIDER 355 ml**	**1**	**$2.30**	**$1.08**	**$47,673.24**	**3.92%**	**1379.27%**	**20,909**	**5.57%**	**1387.43%**	**825**	
					$2.28	$1.08	$47,617.80	3.92%		20,885	5.561%		824	
					$2.31	$1.08	$55.44	0.00%		24	0.006%		1	
	918977	**355**	**WYDER'S PRICKLY PINEAPPLE CIDER 355 ml**	**T**	**$2.25**	**$1.16**	**$38,220.75**	**3.14%**	**100.00%**	**16,987**	**4.52%**	**100.00%**	**670**	
					$2.25	$1.16	$38,220.75	3.14%		16,987	4.523%		670	
	949677	**355**	**ACE PINEAPPLE CIDER 355ml**	**T**	**$2.25**	**$1.16**	**$20,160.00**	**1.66%**	**2747.94%**	**8,960**	**2.39%**	**2706.03%**	**353**	
					$2.25	$1.16	$20,160.00	1.66%		8,960	2.386%		353	
	918989	**355**	**YELLOW BELLY CIDER GINGER 355 ml**	**L**	**$2.99**	**$1.96**	**$8,599.24**	**0.71%**	**100.00%**	**2,876**	**0.77%**	**100.00%**	**113**	
					$2.99	$1.96	$8,599.24	0.71%		2,876	0.766%		113	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GLM CIDER - FLAVORED	919080	355	PEAR UP WATERMELON CIDER 355ml	T	$3.99	$2.60	$7,249.83	0.60%	100.00%	1,817	0.48%	100.00%	72	
					$3.99	$2.60	$7,249.83	0.60%		1,817	0.484%		72	
	952138	355	INCLINE CIDER LEGEND LEMONGRASS 355 ml	T	$2.28	$1.08	$6,158.28	0.51%	277.53%	2,701	0.72%	275.05%	107	
					$2.28	$1.08	$6,158.28	0.51%		2,701	0.719%		107	
	918256	355	ACE PUMPKIN CIDER 355ml	L	$2.25	$1.16	$4,034.25	0.33%	100.00%	1,793	0.48%	100.00%	71	
					$2.25	$1.16	$4,034.25	0.33%		1,793	0.477%		71	
	919081	355	YELLOW BELLY CIDER LEMON BASIL SN 355 ml	L	$2.99	$1.96	$1,483.04	0.12%	100.00%	496	0.13%	100.00%	20	
					$2.99	$1.96	$1,483.04	0.12%		496	0.132%		20	
	901701	355	ANGRY ORCHARD APPLE GINGER HRD 355ml	D					100.00%			100.00%	0	
	953985	473	MTN WEST COTTONWOOD DRY HOP CANS 473ml	T	$4.65	$3.08	$26,053.95	2.14%	100.00%	5,603	1.49%	100.00%	294	
					$4.65	$3.08	$26,053.95	2.14%		5,603	1.492%		294	
	918659	500	MTN WEST COTTONWOOD DRY HOP 500 ml	1	$6.07	$3.99	$82,114.96	6.75%	-0.71%	13,528	3.60%	-1.28%	752	
					$6.07	$3.99	$82,114.96	6.75%		13,528	3.602%		752	
	918790	500	MTN WEST DESOLATION HARD CIDER 500 ml	1	$6.07	$3.99	$67,237.39	5.53%	190.87%	11,077	2.95%	190.87%	615	
					$6.07	$3.99	$67,237.39	5.53%		11,077	2.950%		615	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GLM CIDER - FLAVORED	**919079**	**500**	**PEAR UP HOPPIN CIDER 500ml**	**T**	**$5.99**	**$3.94**	**$7,703.14**	**0.63%**	**100.00%**	**1,286**	**0.34%**	**100.00%**	**71**	
					$5.99	$3.94	$7,703.14	0.63%		1,286	0.342%		71	
	901656	**650**	**HIVE STINGER HARD APPLE CIDER 650ml**	**L**	**$6.95**	**$4.58**	**$42,686.90**	**3.51%**	**-11.50%**	**6,142**	**1.64%**	**-11.48%**	**444**	
					$6.95	$4.58	$42,686.90	3.51%		6,142	1.635%		444	
	901687	**650**	**HIVE STINGER RASP HARD APPLE CIDE 650ml**	**L**	**$8.95**	**$5.93**	**$30,430.00**	**2.50%**	**-16.51%**	**3,400**	**0.91%**	**-16.51%**	**246**	
					$8.95	$5.93	$30,430.00	2.50%		3,400	0.905%		246	
	901694	**650**	**HIVE STINGER HARD CIDER FLAV SEAS 650ml**	**L**	**$8.95**	**$5.93**	**$22,733.00**	**1.87%**	**-3.88%**	**2,540**	**0.68%**	**-3.88%**	**183**	
					$8.95	$5.93	$22,733.00	1.87%		2,540	0.676%		183	
	951788	**650**	**YELLOW BELLY CIDER GINGER 650 ml**	**D**	**$6.70**	**$5.00**	**$5,095.15**	**0.42%**	**-18.98%**	**691**	**0.18%**	**-16.67%**	**50**	
					$7.57	$5.00	$4,640.41	0.38%		613	0.163%		44	
					$5.83	$5.00	$454.74	0.04%		78	0.021%		6	
	Total						**$678,460.84**		**108.11%**	**221,986**		**171.52%**	**9,618**	

Class Summary

GLM	**Bottle Sales**	221,986	**Gross Sales**	$678,460.84	**Total Items in Class**	20
	% of Bottle Sales	0.44%	**% of Gross Sales**	0.15%	**Share/Item**	0.2

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GPW SAKE - DOMESTIC														
	097063	**1500**	**GEKKEIKAN SAKE GLASS 1500ml**	**1**	**$11.32**	**$5.51**	**$66,649.79**	**3.63%**	**16.82%**	**6,001**	**5.09%**	**22.25%**	**1,000**	
					$11.99	$5.87	$25,742.98	1.41%		2,174	1.845%		362	
					$9.99	$5.87	$22,921.51	1.25%		2,309	1.960%		385	
					$11.99	$4.80	$17,985.30	0.98%		1,518	1.289%		253	
	097065	**18000**	**GEKKEIKAN SAKE 18000ml**	**1**	**$80.33**	**$38.89**	**$101,495.00**	**5.48%**	**2.56%**	**1,261**	**1.07%**	**2.93%**	**2,522**	
					$81.00	$39.24	$43,092.00	2.33%		532	0.452%		1,064	
					$81.00	$38.18	$32,805.00	1.77%		405	0.344%		810	
					$79.00	$39.24	$25,598.00	1.38%		324	0.275%		648	
	097831	**18000**	**SHO CHIKU BAI SAKE 18000ml**	**1**	**$78.86**	**$38.10**	**$60,330.37**	**3.26%**	**-9.34%**	**752**	**0.64%**	**-8.51%**	**1,504**	
					$80.81	$39.14	$50,829.49	2.74%		629	0.534%		1,258	
					$74.96	$39.14	$5,622.00	0.30%		75	0.064%		150	
					$80.81	$36.03	$3,878.88	0.21%		48	0.041%		96	
	097577	**19000**	**OZEKI SAKE 19000ml**	**L**	**$87.63**	**$40.95**	**$11,567.16**	**0.62%**	**-22.17%**	**132**	**0.11%**	**-22.56%**	**279**	
					$87.63	$40.95	$11,567.16	0.62%		132	0.112%		279	
	097067	**3000**	**GEKKEIKAN SAKE 3000ml**	**1**	**$17.99**	**$8.72**	**$60,392.66**	**3.26%**	**7.91%**	**3,334**	**2.83%**	**11.85%**	**1,111**	
					$18.99	$9.25	$22,863.96	1.23%		1,204	1.022%		401	
					$16.99	$9.25	$16,930.04	0.91%		996	0.845%		332	
					$18.99	$8.18	$12,715.30	0.69%		670	0.569%		223	
					$16.99	$8.18	$7,883.36	0.43%		464	0.394%		155	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GPW SAKE - DOMESTIC	092674	700	TAKARA MIRIN 700 ml	L	$7.32	$3.59	$3,845.19	0.21%	-37.67%	519	0.44%	-41.43%	40	
					$7.61	$3.74	$2,579.79	0.14%		339	0.288%		26	
					$7.03	$3.43	$1,265.40	0.07%		180	0.153%		14	
	911256	750	MOMOKAWA PEARL SAKE 750ml	1	$13.88	$7.07	$122,676.10	6.62%	4.21%	8,818	7.49%	-0.50%	735	
					$13.99	$7.07	$79,631.08	4.30%		5,692	4.832%		474	
					$13.77	$7.07	$43,045.02	2.32%		3,126	2.653%		261	
	910657	750	MOMOKAWA DIAMOND SAKE 750ml	1	$13.88	$7.07	$65,716.21	3.55%	1.25%	4,725	4.01%	-3.87%	394	
					$13.99	$7.07	$41,522.32	2.24%		2,968	2.519%		247	
					$13.77	$7.07	$24,193.89	1.31%		1,757	1.491%		146	
	910519	750	MOMOKAWA SILVER SAKE 750ml	1	$13.88	$7.07	$53,916.67	2.91%	1.99%	3,875	3.29%	-3.20%	323	
					$13.99	$7.07	$35,478.64	1.92%		2,536	2.153%		211	
					$13.77	$7.07	$18,438.03	1.00%		1,339	1.137%		112	
	097064	750	GEKKEIKAN SAKE 750ml	1	$5.99	$2.92	$45,926.91	2.50%	0.97%	7,881	6.69%	15.33%	657	
					$4.99	$3.45	$15,635.19	0.85%		3,141	2.666%		262	
					$6.99	$3.45	$15,117.81	0.83%		2,207	1.873%		184	
					$6.99	$2.38	$9,149.01	0.50%		1,327	1.126%		111	
					$4.99	$2.38	$6,024.90	0.32%		1,206	1.024%		101	
	914698	750	G JOY GENSHU SAKE 750ml	L	$19.93	$10.15	$43,609.26	2.35%	-9.13%	2,191	1.86%	-12.02%	183	
					$19.99	$10.14	$20,409.79	1.10%		1,021	0.867%		85	
					$19.77	$10.15	$17,694.15	0.96%		895	0.760%		75	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GPW SAKE - DOMESTIC	914698				$20.02	$10.15	$5,505.32	0.30%		275	0.233%		23	
	097530	750	MOONSTONE ASIAN PEARSAKE 750ml	L	$12.84	$6.52	$35,547.27	1.92%	7.09%	2,761	2.34%	6.69%	230	
					$12.95	$6.52	$23,530.15	1.27%		1,817	1.542%		151	
					$12.73	$6.52	$12,017.12	0.65%		944	0.801%		79	
	910518	750	MOMOKAWA RUBY SAKE 750ml	L	$13.88	$7.07	$32,262.32	1.74%	-10.43%	2,320	1.97%	-14.49%	193	
					$13.99	$7.07	$20,089.64	1.08%		1,436	1.219%		120	
					$13.77	$7.07	$12,172.68	0.66%		884	0.750%		74	
	097533	750	MOONSTONE PLUM SAKE 750ml	L	$9.84	$4.92	$15,175.06	0.82%	3.91%	1,538	1.31%	3.52%	128	
					$9.95	$4.92	$9,512.20	0.51%		956	0.811%		80	
					$9.73	$4.92	$5,662.86	0.31%		582	0.494%		49	
	906772	750	MOONSTONE LEMON GRASS COCONUT 750ml	L	$12.84	$6.52	$14,034.32	0.76%	-10.15%	1,090	0.93%	-10.50%	91	
					$12.95	$6.52	$9,336.95	0.50%		721	0.612%		60	
					$12.73	$6.52	$4,697.37	0.25%		369	0.313%		31	
	907972	750	MOMOKAWA ORGANIC JUNMAI SAKE 750ml	L	$14.84	$7.58	$5,618.32	0.30%	-15.70%	378	0.32%	-19.58%	32	
					$14.95	$7.58	$3,423.55	0.18%		229	0.194%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GPW SAKE - DOMESTIC	**907972**				$14.73	$7.58	$2,194.77	0.12%		149	0.126%		12	
	Total						**$738,762.61**		**0.58%**	**47,576**		**2.17%**	**9,421**	

Class Summary

GPW

Bottle Sales	47,576	**Gross Sales**	$738,762.61	**Total Items in Class**	16
% of Bottle Sales	0.10%	**% of Gross Sales**	0.16%	**Share/Item**	0.16

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GPX SAKE - IMPORTED														
	917973	1800	TOZAI TYPHOON 1800ml	L	$28.95	$14.78	$3,068.70	0.23%	-41.53%	106	0.15%	-42.86%	21	
					$28.95	$14.78	$3,068.70	0.23%		106	0.146%		21	
	727550	250	GEKKEIKAN ZIPANG SPARKLING SAK 250ml	1	$6.99	$3.56	$31,664.70	2.38%	4.26%	4,530	6.24%	4.26%	126	
					$6.99	$3.56	$31,664.70	2.38%		4,530	6.243%		126	
	098016	300	YAEGAKE SAKE 300 ml	L	$5.99	$3.11	$15,274.50	1.15%	100.00%	2,550	3.51%	100.00%	85	
					$5.99	$3.11	$15,274.50	1.15%		2,550	3.514%		85	
	092963	720	TOZAI SNOW MAIDEN JUNMAI NIGOR 720ml	1	$16.95	$8.76	$81,626.60	6.16%	11.69%	4,728	6.52%	11.32%	378	
					$17.95	$9.29	$52,456.20	3.96%		2,936	4.046%		235	
					$15.95	$8.23	$15,040.85	1.13%		943	1.300%		75	
					$15.95	$9.29	$8,852.25	0.67%		555	0.765%		44	
					$17.95	$8.23	$5,277.30	0.40%		294	0.405%		24	
	911255	720	HAKUTSURU JUNMAI DAIGINJO SHO UNE 720 ml	L	$26.86	$13.85	$58,666.71	4.41%	3.87%	2,183	3.01%	3.90%	175	
					$26.99	$13.85	$32,711.88	2.46%		1,212	1.670%		97	
					$26.73	$13.85	$25,954.83	1.95%		971	1.338%		78	
	913494	720	RIHAKU WANDERING POET 720ml	L	$34.95	$18.23	$45,225.30	3.40%	6.18%	1,294	1.78%	4.19%	104	
					$34.95	$18.23	$45,225.30	3.40%		1,294	1.783%		104	
	913492	720	RIHAKU DREAMY CLOUDS 720ml	L	$31.95	$16.63	$45,017.55	3.39%	8.95%	1,409	1.94%	6.65%	113	
					$31.95	$16.63	$45,017.55	3.39%		1,409	1.942%		113	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GPX SAKE - IMPORTED	913493	720	AMA NO TO HEAVEN'S DOOR 720ml	L	$32.95	$17.16	$32,653.45	2.46%	13.48%	991	1.37%	11.59%	79	
					$32.95	$17.16	$32,653.45	2.46%		991	1.366%		79	
	092974	720	TY KU SAKE SILVER 720ml	L	$15.15	$7.68	$23,028.00	1.73%	131.71%	1,520	2.09%	130.63%	122	
					$15.15	$7.68	$23,028.00	1.73%		1,520	2.095%		122	
	092417	720	GEKKEIKAN NIGORI SAKE 720ml	L	$13.99	$7.10	$21,824.40	1.64%	15.42%	1,560	2.15%	15.42%	125	
					$13.99	$7.10	$21,824.40	1.64%		1,560	2.150%		125	
	916313	720	TOZAI LIVING JEWEL 720ml	L	$18.95	$9.72	$19,613.25	1.48%	-9.57%	1,035	1.43%	-12.68%	83	
					$18.95	$9.72	$19,613.25	1.48%		1,035	1.426%		83	
	905121	720	CHIYONOSONO SACRED POWER SAKE 720ml	L	$41.95	$21.95	$19,590.65	1.47%	-13.30%	467	0.64%	-14.53%	37	
					$41.95	$21.95	$19,590.65	1.47%		467	0.644%		37	
	920708	720	YOSHI NO GAWA WINTER WARRIOR 720 ml	L	$18.89	$9.72	$17,046.33	1.28%	688.22%	903	1.24%	689.92%	72	
					$18.89	$9.69	$11,504.01	0.87%		609	0.839%		49	
					$18.78	$9.74	$3,643.32	0.27%		194	0.267%		16	
					$18.99	$9.74	$1,899.00	0.14%		100	0.138%		8	
	917974	720	TOZAI BLOSSOM OF PEACE PLUM 720ml	L	$17.95	$9.18	$15,849.85	1.19%	49.12%	883	1.22%	49.50%	71	
					$17.95	$9.18	$15,849.85	1.19%		883	1.217%		71	
	092958	720	TY KU SAKE JUNMAI GINJO 720ml	L	$23.23	$11.98	$15,215.65	1.14%	6.00%	655	0.90%	5.43%	52	
					$23.23	$11.98	$15,215.65	1.14%		655	0.903%		52	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GPX SAKE - IMPORTED	913495	720	GINGA SHUZUKU DIVINE DROPLETS 720ml	L	$64.95	$34.18	$14,743.65	1.11%	-0.50%	227	0.31%	0.00%	18	
					$64.95	$34.18	$14,743.65	1.11%		227	0.313%		18	
	092419	720	GEKKEIKAN SUZAKU GINJO SAKE 720ml	L	$22.99	$11.89	$11,104.17	0.84%	-15.92%	483	0.67%	-15.92%	39	
					$22.99	$11.89	$11,104.17	0.84%		483	0.666%		39	
	905475	720	TENTAKA HAWK IN THE -HEAVENS 720ml	L	$30.95	$16.10	$10,244.45	0.77%	22.05%	331	0.46%	22.38%	26	
					$30.95	$16.10	$10,244.45	0.77%		331	0.456%		26	
	939014	720	TY KU CUCUMBER JUNMAI 720ml	L	$15.57	$7.91	$9,527.91	0.72%	2.87%	609	0.84%	-1.08%	49	
					$15.99	$8.13	$5,740.41	0.43%		359	0.495%		29	
					$15.15	$7.68	$3,787.50	0.28%		250	0.345%		20	
	918023	720	KONTEKI PEARLS OF SIMPLICITY 720ml	L	$38.95	$20.35	$9,425.90	0.71%	-27.89%	242	0.33%	-27.60%	19	
					$38.95	$20.35	$9,425.90	0.71%		242	0.334%		19	
	914704	720	MANTENSEI STAR FILLED SKY 720ml	L	$33.95	$17.69	$8,419.60	0.63%	20.22%	248	0.34%	20.80%	20	
					$33.95	$17.69	$8,419.60	0.63%		248	0.342%		20	
	092515	720	GEKKEIKAN SAKE HORIN 720ml	L	$34.99	$18.19	$7,417.88	0.56%	-13.06%	212	0.29%	-13.06%	17	
					$34.99	$18.19	$7,417.88	0.56%		212	0.292%		17	
	918482	720	TAKATENJIN SWORD OF THE SUN 720ml	L	$28.95	$15.04	$6,571.65	0.49%	9.84%	227	0.31%	6.57%	18	
					$28.95	$15.04	$6,571.65	0.49%		227	0.313%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GPX SAKE - IMPORTED	**917975**	**720**	**KONTEKI TEARS OF DAWN 720ml**	**L**	**$38.95**	**$20.35**	**$6,232.00**	**0.47%**	**-34.91%**	**160**	**0.22%**	**-34.67%**	**13**	
					$38.95	$20.35	$6,232.00	0.47%		160	0.221%		13	
	918549	**720**	**TOZAI WELL OF WISDOMGINJO 720ml**	**L**	**$24.95**	**$12.91**	**$4,865.25**	**0.37%**	**16.52%**	**195**	**0.27%**	**12.43%**	**16**	
					$24.95	$12.91	$4,865.25	0.37%		195	0.269%		16	
	918480	**720**	**RIHAKU DANCE OF DISCOVERY JUNMAI 720ml**	**L**	**$23.95**	**$12.38**	**$2,897.95**	**0.22%**	**-22.29%**	**121**	**0.17%**	**-24.84%**	**10**	
					$23.95	$12.38	$2,897.95	0.22%		121	0.167%		10	
	913875	**720**	**SATO NO HOMARE PRIDE OF VILLAG 720ml**	**U**	**$44.51**	**$23.31**	**$311.57**	**0.02%**	**-94.60%**	**7**	**0.01%**	**-94.64%**	**1**	
					$44.51	$23.31	$311.57	0.02%		7	0.010%		1	
	097574	**750**	**OZEKI SAKE 750ml**	**1**	**$6.95**	**$3.32**	**$23,405.10**	**1.79%**	**-23.08%**	**3,426**	**4.72%**	**-23.08%**	**286**	
					$6.95	$3.32	$23,405.10	1.79%		3,426	4.722%		286	
	916586	**750**	**CHIYONOSONO BLACK WARRIOR SHOC 750ml**	**L**	**$30.95**	**$16.10**	**$3,435.45**	**0.26%**	**33.45%**	**111**	**0.15%**	**34.12%**	**9**	
					$30.95	$16.10	$3,435.45	0.26%		111	0.153%		9	
	Total						**$563,968.17**		**10.15%**	**31,413**		**15.46%**	**2,182**	

Class Summary

GPX

Bottle Sales	31,413	**Gross Sales**	$563,968.17	**Total Items in Class**	29
% of Bottle Sales	0.06%	**% of Gross Sales**	0.12%	**Share/Item**	0.29

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHF SPARKLING WINE - COLD DUCK & PINK														
	744640	**750**	**COOKS SWEET ROSE SPARKLING WINE 750ml**	**1**	**$7.32**	**$3.82**	**$100,798.40**	**17.60%**	**-7.66%**	**14,036**	**15.63%**	**-15.79%**	**1,170**	
					$8.99	$4.70	$46,834.36	8.21%		5,252	5.847%		438	
					$5.98	$3.11	$43,382.36	7.55%		7,268	8.091%		606	
					$6.98	$3.64	$10,581.68	1.84%		1,516	1.688%		126	
	763550	**750**	**ANDRE BLUSH CHAMPAGNE 750ml**	**1**	**$6.74**	**$3.51**	**$72,953.24**	**12.81%**	**7.16%**	**10,820**	**12.05%**	**-4.37%**	**902**	
					$7.99	$4.17	$27,436.70	4.83%		3,476	3.870%		290	
					$5.99	$3.11	$26,878.03	4.73%		4,541	5.055%		378	
					$7.49	$3.91	$12,420.86	2.17%		1,666	1.855%		139	
					$5.49	$2.84	$6,217.65	1.09%		1,137	1.266%		95	
	768650	**750**	**ANDRE COLD DUCK 750ml**	**1**	**$6.74**	**$3.51**	**$39,581.62**	**6.91%**	**-3.46%**	**5,818**	**6.48%**	**-13.53%**	**485**	
					$7.99	$4.17	$14,796.48	2.57%		1,852	2.062%		154	
					$5.99	$3.11	$14,010.76	2.44%		2,348	2.614%		196	
					$7.49	$3.91	$7,359.60	1.30%		996	1.109%		83	
					$5.49	$2.84	$3,414.78	0.59%		622	0.692%		52	
	Total						**$213,333.26**		**-2.06%**	**30,674**		**-11.52%**	**2,556**	

Class Summary

IHF	**Bottle Sales**	30,674	**Gross Sales**	$213,333.26	**Total Items in Class**	3
	% of Bottle Sales	0.06%	**% of Gross Sales**	0.05%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHI SPARKLING WINE - SPUMANTE & DEMI-SEC														
	946765	**375**	**VEUVE CLICQUOT DEMI-SEC 375ml**	**L**	**$32.49**	**$17.24**	**$13,385.88**	**0.63%**	**60.88%**	**412**	**0.18%**	**58.33%**	**17**	
					$32.49	$17.24	$13,385.88	0.63%		412	0.178%		17	
	769925	**750**	**COOKS SPUMANTE 750ml**	**1**	**$7.32**	**$3.82**	**$206,643.18**	**9.75%**	**2.11%**	**29,185**	**12.60%**	**-3.54%**	**2,432**	
					$5.98	$3.11	$99,916.98	4.69%		16,713	7.215%		1,393	
					$8.99	$4.70	$91,370.44	4.34%		10,275	4.436%		856	
					$6.98	$3.64	$15,355.76	0.72%		2,197	0.948%		183	
	729155	**750**	**MARTINI & ROSSI ASTI SPUMANTE 750ml**	**1**	**$13.49**	**$7.10**	**$144,174.48**	**6.86%**	**-1.71%**	**10,476**	**4.52%**	**2.83%**	**873**	
					$14.99	$7.90	$101,231.14	4.81%		6,830	2.948%		569	
					$11.99	$6.30	$42,943.34	2.05%		3,646	1.574%		304	
	768950	**750**	**BALLATORE GRAN SPUMANTE 750ml**	**1**	**$9.74**	**$5.10**	**$106,641.28**	**5.07%**	**-6.51%**	**11,304**	**4.88%**	**-5.97%**	**942**	
					$7.99	$4.17	$45,679.73	2.17%		5,771	2.491%		481	
					$11.99	$6.30	$44,183.83	2.10%		3,737	1.613%		311	
					$8.99	$4.70	$8,850.43	0.42%		989	0.427%		82	
					$9.99	$5.23	$7,927.29	0.38%		807	0.348%		67	
	769005	**750**	**BAREFOOT BUBBLY MOSCATO 750ml**	**1**	**$11.98**	**$6.30**	**$104,525.08**	**4.97%**	**2.09%**	**8,956**	**3.87%**	**-4.73%**	**746**	
					$13.99	$7.37	$49,848.16	2.38%		3,616	1.561%		301	
					$9.99	$5.23	$43,102.68	2.05%		4,364	1.884%		364	
					$11.97	$6.29	$11,574.24	0.55%		976	0.421%		81	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHI SPARKLING WINE - SPUMANTE & DEMI-SEC	**768955**	**750**	**BALLATORE MOSCATO ROSE 750ml**	**1**	**$9.99**	**$5.23**	**$94,291.28**	**4.46%**	**14.85%**	**10,176**	**4.39%**	**14.20%**	**848**	
					$7.99	$4.17	$50,307.60	2.37%		6,324	2.730%		527	
					$11.99	$6.30	$35,796.50	1.70%		3,010	1.299%		251	
					$9.99	$5.23	$8,187.18	0.40%		842	0.363%		70	
	768600	**750**	**ANDRE SPUMANTE 750ml**	**1**	**$6.49**	**$3.37**	**$64,963.81**	**3.05%**	**12.11%**	**10,219**	**4.41%**	**-9.07%**	**852**	
					$7.99	$4.17	$23,171.00	1.09%		2,900	1.252%		242	
					$5.49	$2.84	$22,487.04	1.06%		4,096	1.768%		341	
					$5.99	$3.11	$19,305.77	0.91%		3,223	1.391%		269	
	710910	**750**	**MOET NECTAR IMPERIAL 750ml**	**L**	**$52.99**	**$28.03**	**$13,618.43**	**0.64%**	**44.73%**	**257**	**0.11%**	**43.01%**	**21**	
					$52.99	$28.03	$13,618.43	0.64%		257	0.111%		21	
	915635	**750**	**FLARE DE MOSCATEL 750ml**	**L**	**$12.99**	**$6.50**	**$11,067.48**	**0.52%**	**-25.08%**	**852**	**0.37%**	**-28.42%**	**71**	
					$12.99	$6.50	$11,067.48	0.52%		852	0.368%		71	
	758800	**750**	**SCHRAMSBERG CREMANT D-SEC'11/12 750ml**	**L**	**$41.00**	**$21.53**	**$8,405.00**	**0.39%**	**24.86%**	**205**	**0.09%**	**18.68%**	**17**	
					$41.00	$21.53	$8,405.00	0.39%		205	0.088%		17	
	917507	**750**	**BILLECART-SALMON DEMI SEC 750ml**	**L**	**$85.50**	**$45.06**	**$5,557.50**	**0.26%**	**-0.25%**	**65**	**0.03%**	**-22.62%**	**5**	
					$85.50	$45.06	$5,557.50	0.26%		65	0.028%		5	
	727510	**750**	**GANCIA ASTI 750ml**	**L**	**$12.99**	**$6.83**	**$3,961.95**	**0.19%**	**100.00%**	**305**	**0.13%**	**100.00%**	**25**	
					$12.99	$6.83	$3,961.95	0.19%		305	0.132%		25	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHI SPARKLING WINE - SPUMANTE & DEMI-SEC	**903293**	**750**	**GLORIA FERRER VA DE VI 750ml**	**X**	**$19.19**	**$9.94**	**$479.75**	**0.02%**	**-53.37%**	**25**	**0.01%**	**-53.70%**	**2**	
					$19.19	$9.94	$479.75	0.02%		25	0.011%		2	
	Total						**$777,715.10**		**3.60%**	**82,437**		**-1.69%**	**6,853**	

Class Summary

IHI

Bottle Sales	82,437	**Gross Sales**	$777,715.10	**Total Items in Class**	13
% of Bottle Sales	0.16%	**% of Gross Sales**	0.17%	**Share/Item**	0.13

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHL SPARKLING WINE - EXTRA DRY														
	744403	**1500**	**COOKS EXTRA DRY SPARKLING WINE 1500ml**	**1**	**$13.32**	**$6.93**	**$296,468.22**	**7.78%**	**-4.99%**	**22,460**	**5.96%**	**-8.14%**	**3,743**	
					$11.99	$6.22	$133,398.38	3.49%		11,164	2.961%		1,861	
					$14.99	$7.82	$129,072.10	3.39%		8,672	2.300%		1,445	
					$12.99	$6.76	$33,997.74	0.89%		2,624	0.696%		437	
	727225	**1500**	**FREIXENET CORDON NEGRO X-DRY 1500ml**	**L**	**$24.99**	**$12.62**	**$24,190.32**	**0.63%**	**-21.77%**	**968**	**0.26%**	**-21.77%**	**161**	
					$24.99	$12.62	$24,190.32	0.63%		968	0.257%		161	
	752005	**1500**	**KORBEL EXTRA DRY CHAMPAGNE 1500ml**	**L**	**$27.99**	**$14.73**	**$14,022.99**	**0.37%**	**-18.09%**	**501**	**0.13%**	**-18.09%**	**84**	
					$27.99	$14.73	$14,022.99	0.37%		501	0.133%		84	
	744400	**750**	**COOKS EXTRA DRY SPARKLING WINE 750ml**	**1**	**$7.32**	**$3.82**	**$341,272.01**	**8.95%**	**2.50%**	**49,585**	**13.15%**	**-6.54%**	**4,132**	
					$5.98	$3.11	$187,160.39	4.89%		31,330	8.309%		2,611	
					$8.99	$4.70	$123,420.64	3.25%		13,853	3.674%		1,154	
					$6.98	$3.64	$30,690.98	0.80%		4,402	1.168%		367	
	741200	**750**	**ANDRE EXTRA DRY CHAMPAGNE 750ml**	**1**	**$6.74**	**$3.51**	**$297,256.33**	**7.79%**	**20.65%**	**43,239**	**11.47%**	**9.90%**	**3,603**	
					$7.99	$4.17	$117,781.21	3.09%		14,811	3.928%		1,234	
					$5.99	$3.11	$93,670.84	2.45%		15,696	4.163%		1,308	
					$7.49	$3.91	$60,237.35	1.58%		8,075	2.142%		673	
					$5.49	$2.84	$25,566.93	0.67%		4,657	1.235%		388	
	710806	**750**	**MOET IMPERIAL BRUT CHAMPAGNE 750ml**	**1**	**$46.99**	**$24.85**	**$258,743.71**	**6.80%**	**16.94%**	**5,515**	**1.46%**	**16.89%**	**460**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHL SPARKLING WINE - EXTRA DRY	**710806**				$49.99	$26.44	$147,992.95	3.89%		2,977	0.790%		248	
					$43.99	$23.25	$110,750.76	2.92%		2,538	0.673%		212	
	752011	**750**	**KORBEL EXTRA DRY CHAMPAGNE 750ml**	**1**	**$13.74**	**$7.24**	**$135,071.88**	**3.54%**	**-1.75%**	**9,812**	**2.60%**	**-3.06%**	**818**	
					$15.99	$8.44	$56,146.56	1.48%		3,544	0.940%		295	
					$11.99	$6.31	$37,142.29	0.97%		3,101	0.822%		258	
					$12.99	$6.84	$31,353.12	0.82%		2,418	0.641%		202	
					$13.99	$7.38	$10,429.91	0.27%		749	0.199%		62	
	769000	**750**	**BAREFOOT BUBBLY CHARDONNAY X-DRY 750ml**	**1**	**$11.98**	**$6.30**	**$86,542.79**	**2.28%**	**-6.40%**	**7,445**	**1.97%**	**-11.85%**	**620**	
					$13.99	$7.37	$38,724.47	1.01%		2,777	0.737%		231	
					$9.99	$5.23	$36,848.94	0.98%		3,738	0.991%		312	
					$11.97	$6.29	$10,969.38	0.29%		930	0.247%		78	
	915372	**750**	**SEGURA VIUDAS EXTRA DRY 750ml**	**L**	**$9.99**	**$5.05**	**$21,688.29**	**0.57%**	**-6.92%**	**2,171**	**0.58%**	**-6.92%**	**181**	
					$9.99	$5.05	$21,688.29	0.57%		2,171	0.576%		181	
	756310	**750**	**MUMM NAPA CUVEE M 750ml**	**L**	**$21.94**	**$11.59**	**$6,155.90**	**0.16%**	**11.86%**	**280**	**0.07%**	**11.60%**	**23**	
					$21.99	$11.62	$5,871.33	0.15%		267	0.071%		22	
					$21.89	$11.56	$284.57	0.01%		13	0.003%		1	
	913359	**750**	**ROTARI TERLANTO ARTE BRUT 750ml**	**L**	**$14.99**	**$7.50**	**$3,552.63**	**0.09%**	**-55.24%**	**237**	**0.06%**	**-56.56%**	**20**	
					$14.99	$7.50	$3,552.63	0.09%		237	0.063%		20	
	729498	**750**	**MIONETTO VALDO PROSECCO DOCG 750ml**	**L**	**$17.89**	**$9.06**	**$2,971.13**	**0.08%**	**100.00%**	**167**	**0.04%**	**100.00%**	**14**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHL SPARKLING WINE - EXTRA DRY	**729498**				$17.79	$9.00	$2,953.14	0.08%		166	0.044%		14	
					$17.99	$9.11	$17.99	0.00%		1	0.000%		0	
	Total						**$1,487,936.20**		**4.26%**	**142,380**		**-1.87%**	**13,859**	

Class Summary

IHL

Bottle Sales	142,380	**Gross Sales**	$1,487,936.20	**Total Items in Class**	12
% of Bottle Sales	0.28%	**% of Gross Sales**	0.32%	**Share/Item**	0.12

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS														
	744200	**1500**	**COOKS BRUT SPARKLING WINE 1500ml**	**1**	**$13.32**	**$6.93**	**$409,290.92**	**2.90%**	**23.90%**	**30,502**	**3.38%**	**20.02%**	**5,084**	
					$14.99	$7.82	$210,748.53	1.50%		14,127	1.565%		2,355	
					$11.99	$6.22	$163,391.45	1.16%		13,669	1.514%		2,278	
					$12.99	$6.76	$35,150.94	0.25%		2,706	0.300%		451	
	916722	**1500**	**SEGURA VIUDAS BRUT RESERVA 1500ml**	**L**	**$17.99**	**$9.04**	**$50,443.96**	**0.36%**	**68.08%**	**2,804**	**0.31%**	**68.08%**	**467**	
					$17.99	$9.04	$50,443.96	0.36%		2,804	0.311%		467	
	751400	**1500**	**KORBEL BRUT CHAMPAGNE 1500ml**	**L**	**$27.99**	**$14.73**	**$31,992.57**	**0.23%**	**3.11%**	**1,143**	**0.13%**	**3.11%**	**191**	
					$27.99	$14.73	$31,992.57	0.23%		1,143	0.127%		191	
	915367	**1500**	**GLORIA FERRER BRUT 1500ml**	**L**	**$37.99**	**$19.68**	**$10,067.35**	**0.07%**	**11.64%**	**265**	**0.03%**	**11.72%**	**44**	
					$37.99	$19.68	$10,067.35	0.07%		265	0.029%		44	
	712810	**1500**	**PERRIER JOUET GRAND BRUT 1500ml**	**L**	**$116.23**	**$61.52**	**$6,392.65**	**0.05%**	**7.42%**	**55**	**0.01%**	**7.02%**	**9**	
					$116.23	$61.52	$6,392.65	0.05%		55	0.006%		9	
	912356	**1500**	**SCHRAMSBERG BL DE BL'14/15 1500 ml**	**L**	**$81.77**	**$42.93**	**$3,546.74**	**0.03%**	**-28.12%**	**43**	**0.00%**	**-30.30%**	**7**	
					$82.76	$43.46	$3,062.12	0.02%		37	0.004%		6	
					$80.77	$42.40	$484.62	0.00%		6	0.001%		1	
	915948	**1500**	**POL ROGER BRUT NV 1500ml**	**L**	**$148.57**	**$78.87**	**$3,268.54**	**0.02%**	**-2.54%**	**22**	**0.00%**	**-3.13%**	**4**	
					$148.57	$78.87	$3,268.54	0.02%		22	0.002%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	**945792**	**1500**	**ROEDERER ESTATE BRUT 1500ml**	**L**	**$54.78**	**$28.50**	**$3,147.79**	**0.02%**	**-55.75%**	**58**	**0.01%**	**-56.77%**	**10**	
					$53.56	$27.85	$2,195.96	0.02%		41	0.005%		7	
					$55.99	$29.14	$951.83	0.01%		17	0.002%		3	
	946242	**1500**	**ROEDERER BRUT PREMIER 1500ml**	**L**	**$123.14**	**$64.77**	**$2,675.58**	**0.02%**	**-37.38%**	**22**	**0.00%**	**-37.93%**	**4**	
					$121.28	$63.78	$2,425.60	0.02%		20	0.002%		3	
					$124.99	$65.75	$249.98	0.00%		2	0.000%		0	
	715105	**1500**	**TAITTINGER BRUT LA FRANCAISE 1500ml**	**L**	**$143.36**	**$75.17**	**$2,439.94**	**0.02%**	**-41.74%**	**17**	**0.00%**	**-42.42%**	**3**	
					$144.30	$75.67	$1,443.00	0.01%		10	0.001%		2	
					$142.42	$74.66	$996.94	0.01%		7	0.001%		1	
	916078	**1500**	**NICOLAS FEUILLATTE BRUT NV 1500ml**	**L**	**$103.86**	**$55.09**	**$2,077.20**	**0.01%**	**571.45%**	**20**	**0.00%**	**566.67%**	**3**	
					$103.86	$55.09	$2,077.20	0.01%		20	0.002%		3	
	714102	**1500**	**ROEDERER CRISTAL'02/06 1500ml**	**L**	**$612.50**	**$324.98**	**$1,837.50**	**0.01%**	**-24.80%**	**3**	**0.00%**	**-25.00%**	**1**	
					$612.50	$324.98	$1,837.50	0.01%		3	0.000%		1	
	711307	**1500**	**MUMM CORDON ROUGE NV 1500ml**	**L**					**100.00%**			**100.00%**	**0**	
	704110	**3000**	**VEUVE CLICQUOT YELLOW LABEL 3000ml**	**L**	**$391.38**	**$207.28**	**$7,057.37**	**0.05%**	**11.77%**	**18**	**0.00%**	**11.76%**	**6**	
					$394.18	$208.77	$3,547.62	0.03%		9	0.001%		3	
					$389.97	$206.53	$3,119.76	0.02%		8	0.001%		3	
					$389.99	$206.54	$389.99	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	915450	3000	SCHRAMSBERG BLNC DE BLNC '12 3000 ml	L	$310.04	$162.75	$930.12	0.01%	100.00%	3	0.00%	100.00%	1	
					$310.04	$162.75	$930.12	0.01%		3	0.000%		1	
	916079	3000	NICOLAS FEUILLATTE BRUT NV 3000ml	L	$354.91	$187.88	$709.82	0.01%	100.00%	2	0.00%	100.00%	1	
					$354.91	$187.88	$709.82	0.01%		2	0.000%		1	
	915368	3000	GLORIA FERRER BRUT 3000ml	L	$266.35	$140.00	$266.35	0.00%	0.00%	1	0.00%	0.00%	0	
					$266.35	$140.00	$266.35	0.00%		1	0.000%		0	
	946755	375	VEUVE CLICQUOT YELLOW LABEL 375ml	L	$29.99	$15.91	$83,792.06	0.59%	15.53%	2,794	0.31%	15.79%	116	
					$29.99	$15.91	$83,792.06	0.59%		2,794	0.310%		116	
	912355	375	SCHRAMSBERG BL DE BL'13/14 375 ml	L	$23.20	$12.16	$18,258.40	0.13%	-17.67%	787	0.09%	-17.99%	33	
					$23.20	$12.16	$18,258.40	0.13%		787	0.087%		33	
	915352	375	POL ROGER BRUT NV 375ml	L	$39.40	$20.92	$5,279.60	0.04%	-0.27%	134	0.01%	-0.69%	6	
					$39.40	$20.92	$5,279.60	0.04%		134	0.015%		6	
	709110	375	KRUG GRANDE CUVEE 375ml	L	$91.99	$48.86	$3,127.66	0.02%	-18.85%	34	0.00%	-18.60%	1	
					$91.99	$48.86	$3,127.66	0.02%		34	0.004%		1	
	757851	375	ROEDERER ESTATE BRUT 375ml	L	$13.99	$7.27	$1,259.10	0.01%	100.00%	90	0.01%	100.00%	4	
					$13.99	$7.27	$1,259.10	0.01%		90	0.010%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	**704050**	**750**	**VEUVE CLICQUOT BRUT YELLOW LABEL 750ml**	**1**	**$52.49**	**$27.85**	**$1,004,883.16**	**7.11%**	**12.90%**	**18,848**	**2.09%**	**14.18%**	**1,571**	
					$56.99	$30.24	$537,410.00	3.80%		9,448	1.047%		787	
					$48.99	$25.98	$296,239.68	2.10%		6,056	0.671%		505	
					$49.99	$26.52	$113,572.16	0.80%		2,276	0.252%		190	
					$53.99	$28.64	$57,661.32	0.41%		1,068	0.118%		89	
	744205	**750**	**COOKS BRUT SPARKLING WINE 750ml**	**1**	**$7.32**	**$3.82**	**$560,241.33**	**3.97%**	**10.93%**	**78,109**	**8.65%**	**3.98%**	**6,509**	
					$8.99	$4.70	$254,949.61	1.81%		28,523	3.160%		2,377	
					$5.98	$3.11	$241,962.04	1.71%		40,512	4.489%		3,376	
					$6.98	$3.64	$63,329.68	0.45%		9,074	1.005%		756	
	733238	**750**	**SEGURA VIUDAS BRUT 750ml**	**1**	**$8.99**	**$4.46**	**$309,657.61**	**2.19%**	**35.20%**	**34,639**	**3.84%**	**40.10%**	**2,887**	
					$9.99	$4.99	$128,800.95	0.91%		12,905	1.430%		1,075	
					$7.99	$3.92	$81,466.07	0.58%		10,193	1.129%		849	
					$7.99	$4.99	$64,135.88	0.45%		8,012	0.888%		668	
					$9.99	$3.92	$35,254.71	0.25%		3,529	0.391%		294	
	751408	**750**	**KORBEL BRUT CHAMPAGNE 750ml**	**1**	**$13.99**	**$7.38**	**$292,958.54**	**2.08%**	**7.22%**	**21,061**	**2.33%**	**5.82%**	**1,755**	
					$15.99	$8.44	$131,623.65	0.93%		8,275	0.917%		690	
					$11.99	$6.31	$101,579.52	0.72%		8,503	0.942%		709	
					$13.99	$7.38	$59,755.37	0.42%		4,283	0.475%		357	
	741400	**750**	**ANDRE BRUT CHAMPAGNE 750ml**	**1**	**$6.74**	**$3.51**	**$250,239.24**	**1.77%**	**21.11%**	**36,736**	**4.07%**	**9.15%**	**3,061**	
					$7.99	$4.17	$95,203.59	0.68%		11,961	1.325%		997	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	741400				$5.99	$3.11	$82,300.43	0.58%		13,789	1.528%		1,149	
					$7.49	$3.91	$47,234.17	0.34%		6,341	0.703%		528	
					$5.49	$2.84	$25,501.05	0.18%		4,645	0.515%		387	
	771052	**750**	**GRUET BRUT NV 750ml**	**1**	**$15.99**	**$8.64**	**$224,003.60**	**1.58%**	**34.81%**	**14,140**	**1.57%**	**29.50%**	**1,178**	
					$14.99	$7.89	$101,230.48	0.72%		6,752	0.748%		563	
					$17.99	$9.49	$57,543.99	0.41%		3,201	0.355%		267	
					$16.99	$8.70	$23,429.21	0.17%		1,379	0.153%		115	
					$13.99	$8.70	$21,684.50	0.15%		1,550	0.172%		129	
					$15.99	$8.43	$20,115.42	0.14%		1,258	0.139%		105	
	710701	**750**	**DOM PERIGNON BLANC 750ml**	**1**	**$166.99**	**$88.68**	**$205,190.02**	**1.46%**	**16.92%**	**1,228**	**0.14%**	**17.82%**	**102**	
					$169.99	$90.27	$160,584.74	1.15%		956	0.106%		80	
					$163.99	$87.08	$44,605.28	0.32%		272	0.030%		23	
	707200	**750**	**FREIXENET CORDON NEGRO 750ml**	**1**	**$12.16**	**$6.14**	**$177,173.32**	**1.26%**	**21.06%**	**14,560**	**1.61%**	**22.83%**	**1,213**	
					$13.99	$7.12	$67,884.95	0.48%		4,889	0.542%		407	
					$10.99	$5.52	$40,730.43	0.29%		3,717	0.412%		310	
					$10.99	$6.06	$24,766.56	0.18%		2,256	0.250%		188	
					$10.99	$7.12	$19,854.03	0.14%		1,809	0.200%		151	
					$11.99	$5.52	$14,277.18	0.10%		1,194	0.132%		100	
					$13.99	$5.52	$9,660.17	0.07%		695	0.077%		58	
	756300	**750**	**MUMM NAPA BRUT 750ml**	**1**	**$20.99**	**$11.09**	**$167,930.05**	**1.19%**	**4.65%**	**8,031**	**0.89%**	**5.35%**	**669**	
					$23.99	$12.68	$65,480.18	0.46%		2,734	0.303%		228	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	756300				$18.99	$10.03	$63,663.75	0.45%		3,357	0.372%		280	
					$19.99	$10.55	$38,786.12	0.27%		1,940	0.215%		162	
	775766	**750**	**SOFIA BLANC DE BLANC 750ml**	**1**	**$18.34**	**$9.75**	**$135,110.39**	**0.95%**	**-8.82%**	**7,306**	**0.81%**	**-8.92%**	**609**	
					$19.95	$10.28	$53,525.85	0.38%		2,683	0.297%		224	
					$16.94	$10.28	$39,487.14	0.28%		2,331	0.258%		194	
					$19.95	$8.69	$17,795.40	0.13%		892	0.099%		74	
					$16.94	$9.22	$13,789.16	0.10%		814	0.090%		68	
					$17.94	$10.28	$10,512.84	0.07%		586	0.065%		49	
	707325	**750**	**FREIXENET CORDON NEGRO X-DRY 750ml**	**1**	**$12.66**	**$6.14**	**$120,874.44**	**0.86%**	**17.07%**	**10,224**	**1.13%**	**24.04%**	**852**	
					$10.99	$7.12	$49,121.59	0.35%		4,477	0.496%		373	
					$13.99	$7.12	$28,337.42	0.20%		2,066	0.229%		172	
					$10.99	$5.52	$22,458.66	0.16%		2,046	0.227%		171	
					$11.99	$5.52	$11,114.73	0.08%		927	0.103%		77	
					$13.99	$5.52	$5,036.40	0.04%		360	0.040%		30	
					$13.99	$6.06	$4,805.64	0.03%		348	0.039%		29	
	745405	**750**	**DOMAINE CHANDON BRUT 750ml**	**1**	**$19.49**	**$10.29**	**$118,433.86**	**0.84%**	**-0.83%**	**6,098**	**0.68%**	**1.19%**	**508**	
					$20.99	$11.09	$61,972.75	0.44%		2,957	0.328%		246	
					$17.99	$9.49	$56,461.11	0.40%		3,141	0.348%		262	
	757850	**750**	**ROEDERER ESTATE BRUT 750ml**	**1**	**$26.64**	**$13.84**	**$114,563.23**	**0.81%**	**3.51%**	**4,307**	**0.48%**	**0.43%**	**359**	
					$26.28	$13.65	$62,283.60	0.44%		2,370	0.263%		198	
					$26.99	$14.03	$52,279.63	0.37%		1,937	0.215%		161	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	**741690**	**750**	**BAREFOOT BUBBLY CHARDONNAY BRUT 750ml**	**1**	**$11.98**	**$6.30**	**$92,563.30**	**0.66%**	**-4.47%**	**8,112**	**0.90%**	**-9.62%**	**676**	
					$9.99	$5.23	$44,426.43	0.32%		4,501	0.499%		375	
					$13.99	$7.37	$35,952.16	0.26%		2,584	0.286%		215	
					$11.97	$6.29	$12,184.71	0.09%		1,027	0.114%		86	
	751430	**750**	**KORBEL BRUT ORGANIC CHAMPAGNE 750ml**	**1**	**$15.32**	**$8.09**	**$76,023.78**	**0.54%**	**-8.95%**	**4,922**	**0.55%**	**-14.45%**	**410**	
					$16.99	$8.97	$29,766.48	0.21%		1,752	0.194%		146	
					$14.99	$7.91	$28,196.21	0.20%		1,879	0.208%		157	
					$13.99	$7.38	$18,061.09	0.13%		1,291	0.143%		108	
	725450	**750**	**JAUME SERRA CRISTALINO BRUT 750ml**	**1**	**$12.58**	**$6.31**	**$70,394.05**	**0.50%**	**-12.80%**	**5,819**	**0.64%**	**-12.88%**	**485**	
					$13.95	$7.09	$14,996.25	0.11%		1,075	0.119%		90	
					$10.95	$6.95	$14,388.30	0.10%		1,314	0.146%		110	
					$10.95	$7.09	$13,260.45	0.09%		1,211	0.134%		101	
					$10.95	$5.35	$7,643.10	0.05%		698	0.077%		58	
					$13.95	$6.95	$7,337.70	0.05%		526	0.058%		44	
					$11.95	$5.50	$6,644.20	0.05%		556	0.062%		46	
					$13.95	$5.50	$3,668.85	0.03%		263	0.029%		22	
					$13.95	$6.03	$2,455.20	0.02%		176	0.020%		15	
	751051	**750**	**KORBEL CHARDONNAY CHAMPAGNE 750ml**	**1**	**$14.32**	**$7.55**	**$63,384.27**	**0.45%**	**-5.23%**	**4,548**	**0.50%**	**-7.41%**	**379**	
					$12.99	$6.84	$28,111.14	0.20%		2,181	0.242%		182	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	751051				$15.99	$8.44	$18,516.42	0.13%		1,158	0.128%		97	
					$13.99	$7.38	$16,756.71	0.12%		1,209	0.134%		101	
	711833	750	NICOLAS FEUILLATTE BRUT NV 750ml	1	$42.99	$22.79	$59,959.07	0.42%	18.98%	1,393	0.15%	19.05%	116	
					$44.99	$23.85	$32,167.85	0.23%		715	0.079%		60	
					$40.99	$21.72	$27,791.22	0.20%		678	0.075%		57	
	733230	750	SEGURA VIUDAS HEREDAD RESERVA 750ml	1	$24.79	$12.73	$59,292.87	0.42%	10.36%	2,313	0.26%	-15.03%	193	
					$26.99	$13.90	$24,911.77	0.18%		923	0.102%		77	
					$24.99	$12.84	$17,043.18	0.12%		682	0.076%		57	
					$26.99	$12.84	$8,771.75	0.06%		325	0.036%		27	
					$24.99	$13.90	$4,548.18	0.03%		182	0.020%		15	
					$19.99	$10.18	$4,017.99	0.03%		201	0.022%		17	
	751605	750	KORBEL NATURAL CHAMPAGNE 750ml	1	$17.24	$9.09	$46,581.68	0.33%	1.36%	2,732	0.30%	-3.30%	228	
					$18.99	$10.02	$18,363.33	0.13%		967	0.107%		81	
					$14.99	$7.89	$14,465.35	0.10%		965	0.107%		80	
					$16.99	$8.96	$11,720.13	0.08%		687	0.076%		57	
					$17.99	$9.49	$2,032.87	0.01%		113	0.013%		9	
	946084	750	POL ROGER BRUT NV 750ml	L	$56.59	$30.02	$40,009.13	0.28%	-6.38%	707	0.08%	-6.71%	59	
					$56.59	$30.02	$40,009.13	0.28%		707	0.078%		59	
	912708	750	CHARLES DE FERE BLNCDE BLNC 750ml	1	$14.45	$7.42	$39,201.10	0.28%	2.71%	2,718	0.30%	-1.05%	227	
					$13.95	$7.15	$19,990.35	0.14%		1,433	0.159%		119	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	912708				$14.95	$7.68	$19,210.75	0.14%		1,285	0.142%		107	
	948257	750	WILLM BRUT BLANC DE BLANCS'NV 750ml	L	$13.99	$7.06	$37,451.23	0.26%	-6.95%	2,677	0.30%	-6.89%	223	
					$13.99	$7.06	$37,451.23	0.26%		2,677	0.297%		223	
	913241	750	PERRIER JOUET GR BRUT NV 750ml	L	$50.66	$26.80	$36,677.84	0.26%	-11.60%	724	0.08%	-12.17%	60	
					$50.66	$26.80	$36,677.84	0.26%		724	0.080%		60	
	750780	750	KENWOOD YULUPA CUVEE BRUT 750ml	L	$9.07	$4.74	$34,623.83	0.24%	-7.36%	3,847	0.43%	-4.09%	321	
					$8.99	$4.70	$32,229.15	0.23%		3,585	0.397%		299	
					$9.14	$4.78	$2,394.68	0.02%		262	0.029%		22	
	748100	750	GLORIA FERRER BRUT 750ml	L	$18.99	$9.83	$33,935.13	0.24%	-20.99%	1,787	0.20%	-20.99%	149	
					$18.99	$9.83	$33,935.13	0.24%		1,787	0.198%		149	
	714100	750	ROEDERER CRISTAL'08/09 750ml	L	$243.74	$129.22	$33,821.82	0.24%	-21.21%	142	0.02%	-23.68%	12	
					$232.47	$123.22	$24,641.82	0.17%		106	0.012%		9	
					$255.00	$135.21	$9,180.00	0.06%		36	0.004%		3	
	758610	750	SCHRAMSBERG BL DE BL'14/15 750ml	L	$39.16	$20.55	$33,370.95	0.24%	-21.83%	849	0.09%	-24.49%	71	
					$39.37	$20.66	$28,346.40	0.20%		720	0.080%		60	
					$38.95	$20.44	$5,024.55	0.04%		129	0.014%		11	
	912764	750	MARQUIS DE LA TOUR BRUT 750ml	L	$12.12	$6.01	$25,161.12	0.18%	-12.90%	2,076	0.23%	-13.31%	173	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	912764				$12.12	$6.01	$25,161.12	0.18%		2,076	0.230%		173	
	715100	750	TAITTINGER BRUT LA FRANCAISE 750ml	L	$62.98	$32.95	$24,097.95	0.17%	-5.67%	385	0.04%	-6.89%	32	
					$61.95	$32.40	$16,416.75	0.12%		265	0.029%		22	
					$64.01	$33.50	$7,681.20	0.05%		120	0.013%		10	
	917983	750	CODORNIU BRUT ANNA CODORNIU 750ml	L	$13.63	$7.17	$22,929.00	0.16%	-12.52%	1,676	0.19%	-10.25%	140	
					$13.95	$7.34	$13,545.45	0.10%		971	0.108%		81	
					$13.31	$7.00	$9,383.55	0.07%		705	0.078%		59	
	770450	750	DOMAINE CARNEROS BRUT'11/12 750ml	L	$32.29	$16.85	$22,441.55	0.16%	13.11%	695	0.08%	12.71%	58	
					$32.29	$16.85	$22,441.55	0.16%		695	0.077%		58	
	945524	750	ARGYLE BRUT OREGON '12/13 750ml	L	$24.95	$13.00	$21,506.90	0.15%	-1.58%	862	0.10%	-1.22%	72	
					$24.95	$13.00	$21,506.90	0.15%		862	0.096%		72	
	946954	750	SEGURA VIUDAS ARIA BRUT ESTATE 750ml	L	$12.99	$6.64	$20,446.26	0.14%	-14.34%	1,574	0.17%	-14.34%	131	
					$12.99	$6.64	$20,446.26	0.14%		1,574	0.174%		131	
	701600	750	BOLLINGER SPECIAL CUVEE BRUT 750ml	L	$79.99	$42.14	$19,197.60	0.14%	27.84%	240	0.03%	28.08%	20	
					$79.99	$42.14	$19,197.60	0.14%		240	0.027%		20	
	946999	750	SUMARROCA BRUT RES CAVA'14/15 750ml	L	$12.99	$6.53	$17,211.75	0.12%	7.66%	1,325	0.15%	7.88%	110	
					$12.99	$6.53	$17,211.75	0.12%		1,325	0.147%		110	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	**701905**	**750**	**BOUVET BRUT 750ml**	**L**	**$17.04**	**$8.63**	**$16,278.96**	**0.12%**	**-24.36%**	**958**	**0.11%**	**-24.05%**	**80**	
					$16.95	$8.58	$12,390.45	0.09%		731	0.081%		61	
					$17.13	$8.67	$3,888.51	0.03%		227	0.025%		19	
	915475	**750**	**1+1=3 CAVA BRUT NV 750ml**	**L**	**$15.15**	**$7.68**	**$16,104.45**	**0.11%**	**-29.33%**	**1,063**	**0.12%**	**-29.66%**	**89**	
					$15.15	$7.68	$16,104.45	0.11%		1,063	0.118%		89	
	917629	**750**	**ARMAND DE BRIGNAC BRUT WOOD 750ml**	**L**	**$303.21**	**$160.41**	**$16,070.13**	**0.11%**	**-5.03%**	**53**	**0.01%**	**-5.45%**	**4**	
					$303.21	$160.41	$16,070.13	0.11%		53	0.006%		4	
	704100	**750**	**VEUVE CLICQUOT BRUT VINTAGE'04/08 750ml**	**L**	**$77.99**	**$41.33**	**$14,662.12**	**0.10%**	**54.17%**	**188**	**0.02%**	**54.55%**	**16**	
					$77.99	$41.33	$14,662.12	0.10%		188	0.021%		16	
	714050	**750**	**ROEDERER BRUT PREMIER 750ml**	**L**	**$61.32**	**$32.22**	**$14,509.27**	**0.10%**	**-33.54%**	**238**	**0.03%**	**-35.07%**	**20**	
					$60.64	$31.86	$10,975.84	0.08%		181	0.020%		15	
					$61.99	$32.57	$3,533.43	0.02%		57	0.006%		5	
	917697	**750**	**CONDE DE SUBIRATS CAVA BRUT NV 750ml**	**L**	**$13.13**	**$6.60**	**$14,324.83**	**0.10%**	**-25.92%**	**1,091**	**0.12%**	**-26.31%**	**91**	
					$13.13	$6.60	$14,324.83	0.10%		1,091	0.121%		91	
	915228	**750**	**MARQUES GELIDA BRUT'12/13 750ml**	**L**	**$17.09**	**$8.69**	**$13,659.41**	**0.10%**	**-39.67%**	**802**	**0.09%**	**-39.53%**	**67**	
					$16.99	$8.63	$10,126.04	0.07%		596	0.066%		50	
					$17.17	$8.72	$2,386.33	0.02%		139	0.015%		12	
					$17.12	$8.72	$1,147.04	0.01%		67	0.007%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	**712180**	**750**	**PIPER HEIDSIECK CUVEE BRUT 750ml**	**L**	**$50.13**	**$26.15**	**$13,088.52**	**0.09%**	**-33.25%**	**262**	**0.03%**	**-32.85%**	**22**	
					$49.93	$26.03	$11,334.11	0.08%		227	0.025%		19	
					$49.95	$26.03	$1,198.80	0.01%		24	0.003%		2	
					$50.51	$26.39	$555.61	0.00%		11	0.001%		1	
	709105	**750**	**KRUG GRANDE CUVEE 750ml**	**L**	**$179.99**	**$95.59**	**$12,959.28**	**0.09%**	**25.77%**	**72**	**0.01%**	**25.86%**	**6**	
					$179.99	$95.59	$12,959.28	0.09%		72	0.008%		6	
	917632	**750**	**ROGER COULON BRUT TRADITION 1E 750ml**	**L**	**$43.87**	**$28.98**	**$12,939.05**	**0.09%**	**-28.27%**	**295**	**0.03%**	**-28.92%**	**25**	
					$43.74	$28.90	$6,648.48	0.05%		152	0.017%		13	
					$43.99	$29.06	$6,290.57	0.04%		143	0.016%		12	
	705672	**750**	**DOM PERIGNON LUMINOUS'06/09 750ml**	**L**	**$169.99**	**$90.12**	**$12,239.28**	**0.09%**	**-32.47%**	**72**	**0.01%**	**-32.38%**	**6**	
					$169.99	$90.12	$12,239.28	0.09%		72	0.008%		6	
	916867	**750**	**MONT-MARCAL EXTRAMARIUM BRUT 750ml**	**L**	**$22.49**	**$11.50**	**$10,166.19**	**0.07%**	**10.35%**	**486**	**0.05%**	**4.47%**	**41**	
					$19.98	$10.17	$7,892.10	0.06%		395	0.044%		33	
					$24.99	$12.83	$2,274.09	0.02%		91	0.010%		8	
	916906	**750**	**ALBRECHT BRUT CREMANT ALSACE 750ml**	**L**	**$19.99**	**$10.56**	**$9,615.19**	**0.07%**	**15.00%**	**481**	**0.05%**	**15.00%**	**40**	
					$19.99	$10.56	$9,615.19	0.07%		481	0.053%		40	
	748090	**750**	**GLORIA FERRER ROYAL BRUT RSV'07/09 750ml**	**L**	**$26.99**	**$14.09**	**$8,879.71**	**0.06%**	**25.45%**	**329**	**0.04%**	**25.45%**	**27**	
					$26.99	$14.09	$8,879.71	0.06%		329	0.036%		27	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	701630	750	BOLLINGER GRANDE ANNEE'04/05 750ml	L	$141.49	$74.86	$8,630.89	0.06%	-12.86%	61	0.01%	-13.04%	5	
					$141.49	$74.86	$8,630.89	0.06%		61	0.007%		5	
	914355	750	JEAN LALLEMONT BRUT CHAMP NV 750ml	L	$60.99	$31.99	$8,416.62	0.06%	9.28%	138	0.02%	8.51%	12	
					$60.99	$31.99	$8,416.62	0.06%		138	0.015%		12	
	917509	750	BILLECART-SALMON BRUT RESERVE 750ml	L	$85.50	$45.06	$7,609.50	0.05%	4.39%	89	0.01%	-22.22%	7	
					$85.50	$45.06	$7,609.50	0.05%		89	0.010%		7	
	711310	750	MUMM BRUT GRAND CORDON NV 750ml	L	$49.75	$26.35	$6,746.25	0.05%	1544.05%	135	0.01%	1520.00%	11	
					$49.99	$26.44	$6,498.70	0.05%		130	0.014%		11	
					$49.51	$26.26	$247.55	0.00%		5	0.001%		0	
	916203	750	FERRARI BRUT NV 750ml	L	$27.28	$13.97	$6,683.60	0.05%	-22.15%	245	0.03%	-22.49%	20	
					$27.28	$13.97	$6,683.60	0.05%		245	0.027%		20	
	709090	750	KRUG BRUT VINTAGE'02/04 750ml	L	$259.99	$138.14	$5,719.78	0.04%	-24.08%	22	0.00%	-22.58%	2	
					$259.99	$138.14	$5,719.78	0.04%		22	0.002%		2	
	912186	750	DOM PERIGNON PLENTITUDE 2 '00 750ml	L	$377.01	$200.24	$5,640.90	0.04%	127.98%	15	0.00%	128.57%	1	
					$374.98	$199.16	$4,124.78	0.03%		11	0.001%		1	
					$379.03	$201.31	$1,516.12	0.01%		4	0.000%		0	
	770790	750	14 HANDS BRUT 750ml	T	$16.17	$8.52	$5,222.91	0.04%	100.00%	323	0.04%	100.00%	27	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	770790				$16.17	$8.52	$5,222.91	0.04%		323	0.036%		27	
	917964	750	POL ROGER BRUT04/06 750ml	X	$82.81	$57.13	$5,022.58	0.04%	-38.95%	72	0.01%	-2.82%	6	
					$58.08	$57.13	$3,301.94	0.02%		56	0.006%		5	
					$107.54	$57.13	$1,720.64	0.01%		16	0.002%		1	
	701000	750	ARMAND DE BRIGNAC BLNC DE BLNC ACE 750ml	L	$713.58	$378.69	$4,995.06	0.04%	600.00%	7	0.00%	600.00%	1	
					$713.58	$378.69	$4,995.06	0.04%		7	0.001%		1	
	714040	750	ROEDERER BLANC DE BLANCS'10 750ml	L	$94.48	$49.86	$4,527.34	0.03%	14.64%	49	0.01%	10.71%	4	
					$90.96	$47.98	$3,547.44	0.03%		39	0.004%		3	
					$97.99	$51.73	$979.90	0.01%		10	0.001%		1	
	704000	750	VEUVE CLICQUOT GR DAME'04/06 750ml	X	$163.73	$86.94	$4,420.71	0.03%	-50.57%	27	0.00%	-50.94%	2	
					$163.73	$86.94	$4,420.71	0.03%		27	0.003%		2	
	915429	750	DUVAL-LEROY BRUT NV 750ml	X	$46.47	$24.22	$4,368.18	0.03%	-82.16%	94	0.01%	-82.24%	8	
					$46.47	$24.22	$4,368.18	0.03%		94	0.010%		8	
	713001	750	PERRIER JOUET BELLE EPOQUE 750ml	L	$164.99	$87.61	$4,124.75	0.03%	88.02%	25	0.00%	85.71%	2	
					$164.99	$87.61	$4,124.75	0.03%		25	0.003%		2	
	916045	750	GLORIA FERRER CARNEROS CUV'05 750ml	X	$49.99	$26.24	$4,099.18	0.03%	3.68%	82	0.01%	3.70%	7	
					$49.99	$26.24	$4,099.18	0.03%		82	0.009%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	**945604**	**750**	**ROEDERER ESTATE L'ERMITAGE'11/12 750ml**	**L**	**$51.26**	**$26.86**	**$3,822.01**	**0.03%**	**-4.06%**	**75**	**0.01%**	**-7.69%**	**6**	
					$49.53	$25.93	$2,179.32	0.02%		44	0.005%		4	
					$52.99	$27.78	$1,642.69	0.01%		31	0.003%		3	
	908723	**750**	**IRON HORSE CLASSIC VNTG BRUT'12/13 750ml**	**L**	**$42.26**	**$22.17**	**$3,423.06**	**0.02%**	**-27.92%**	**81**	**0.01%**	**-28.35%**	**7**	
					$42.26	$22.17	$3,423.06	0.02%		81	0.009%		7	
	917508	**750**	**BILLECART-SALMON BLANC DE BLAN 750ml**	**L**	**$130.50**	**$69.00**	**$3,393.00**	**0.02%**	**-21.08%**	**26**	**0.00%**	**-38.30%**	**2**	
					$130.50	$69.00	$3,393.00	0.02%		26	0.003%		2	
	913233	**750**	**BOLLINGER CHAMPAGNE RD'02/04 750ml**	**L**	**$324.44**	**$171.90**	**$3,244.40**	**0.02%**	**152.01%**	**10**	**0.00%**	**150.00%**	**1**	
					$324.44	$171.90	$3,244.40	0.02%		10	0.001%		1	
	946464	**750**	**TAITTINGER VINTAGE BRUT'4/5/6 750ml**	**L**	**$94.72**	**$49.92**	**$3,125.76**	**0.02%**	**67.04%**	**33**	**0.00%**	**66.67%**	**3**	
					$94.72	$49.92	$3,125.76	0.02%		33	0.004%		3	
	918306	**750**	**REGINATO TOR/CHRD SPARKLER 750ml**	**X**	**$12.95**	**$8.33**	**$2,680.65**	**0.02%**	**172.34%**	**207**	**0.02%**	**157.30%**	**17**	
					$12.95	$8.33	$2,680.65	0.02%		207	0.023%		17	
	946405	**750**	**ROEDERER CRISTAL '08 750ml**	**L**	**$254.61**	**$135.00**	**$2,546.10**	**0.02%**	**100.00%**	**10**	**0.00%**	**100.00%**	**1**	
					$254.61	$135.00	$2,546.10	0.02%		10	0.001%		1	
	910983	**750**	**GOSSET GRANDE RESERVE BRUT 750ml**	**L**	**$60.95**	**$31.84**	**$2,377.05**	**0.02%**	**-34.49%**	**39**	**0.00%**	**-35.00%**	**3**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	910983				$60.95	$31.84	$2,377.05	0.02%		39	0.004%		3	
	913944	750	CHARLES HEIDSIECK RESERVE NV 750ml	X	$65.65	$34.57	$2,297.75	0.02%	-79.30%	35	0.00%	-79.39%	3	
					$65.65	$34.57	$2,297.75	0.02%		35	0.004%		3	
	918318	750	DUVAL LEROY ROSE PREMIER CRU 750ml	L	$66.67	$34.91	$2,133.30	0.02%	-36.85%	32	0.00%	-37.04%	3	
					$66.66	$34.91	$1,533.18	0.01%		23	0.003%		2	
					$66.68	$34.91	$600.12	0.00%		9	0.001%		1	
	918408	750	CHAMPION NV BLANC DE BLANCS 750ml	L	$57.42	$30.04	$1,837.44	0.01%	-63.79%	32	0.00%	-64.00%	3	
					$57.42	$30.04	$1,837.44	0.01%		32	0.004%		3	
	918317	750	DUVAL LEROY BRUT PREMIER CRU 750ml	L	$60.60	$31.76	$1,636.09	0.01%	-2.59%	27	0.00%	-2.94%	2	
					$60.59	$31.76	$1,151.21	0.01%		19	0.002%		2	
					$60.61	$31.76	$484.88	0.00%		8	0.001%		1	
	946237	750	SALON LE MESNIL BL DE BL'02/04 750ml	L	$486.01	$258.00	$1,458.03	0.01%	0.71%	3	0.00%	0.00%	0	
					$486.01	$258.00	$1,458.03	0.01%		3	0.000%		0	
	911643	750	POL ROGER CUVEE W CHURCH'06 750ml	L	$288.05	$153.07	$1,440.25	0.01%	-81.95%	5	0.00%	-82.14%	0	
					$288.05	$153.07	$1,440.25	0.01%		5	0.001%		0	
	715500	750	TAITTINGER COMTES CHAMP BL'06 750ml	L	$194.01	$102.74	$970.05	0.01%	-54.33%	5	0.00%	-54.55%	0	
					$194.01	$102.74	$970.05	0.01%		5	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	**915886**	**750**	**KRUG CLOS DU MESNIL'03 750ml**	**L**	**$964.26**	**$512.00**	**$964.26**	**0.01%**	**0.00%**	**1**	**0.00%**	**0.00%**	**0**	
					$964.26	$512.00	$964.26	0.01%		1	0.000%		0	
	912007	**750**	**SCHRAMSBERG RESERVE'06/07 750ml**	**L**	**$120.22**	**$63.59**	**$961.76**	**0.01%**	**-42.47%**	**8**	**0.00%**	**-42.86%**	**1**	
					$120.22	$63.59	$961.76	0.01%		8	0.001%		1	
	919136	**750**	**CHAMPAGNE HENRIOT BRUT SOUVERAIN 750ml**	**L**	**$54.95**	**$28.76**	**$879.20**	**0.01%**	**100.00%**	**16**	**0.00%**	**100.00%**	**1**	
					$54.95	$28.76	$879.20	0.01%		16	0.002%		1	
	916918	**750**	**CAREME BRUT VOUVRAY'05/07 750ml**	**X**			**($253.92)**	**0.00%**	**100.00%**	**(12)**	**0.00%**	**100.00%**	**(1)**	
					$21.16	$10.99	($253.92)	0.00%		(12)	-0.001%		(1)	
	915286	**750**	**CHARTOGNE-TAILLET CUV ST ANNE 750ml**	**L**					**100.00%**			**100.00%**	**0**	
	945540	**9000**	**SCHRAMSBERG BL DE BL'08/09 9000ml**	**L**	**$776.16**	**$409.50**	**$776.16**	**0.01%**	**5.28%**	**1**	**0.00%**	**0.00%**	**1**	
					$776.16	$409.50	$776.16	0.01%		1	0.000%		1	
	Total						**$5,570,839.23**		**8.60%**	**354,635**		**8.23%**	**32,313**	

Class Summary

IHP

Bottle Sales	354,635	**Gross Sales**	$5,570,839.23	**Total Items in Class**	108
% of Bottle Sales	0.71%	**% of Gross Sales**	1.20%	**Share/Item**	1.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHS SPARKLING WINE - BLANC DE NOIRS & ROSE														
	910946	**1500**	**ROEDERER ESTATE BRUT ROSE 1500ml**	**L**	**$64.83**	**$33.84**	**$2,572.32**	**0.10%**	**-60.75%**	**40**	**0.03%**	**-61.45%**	**7**	
					$63.67	$33.22	$1,846.43	0.07%		29	0.019%		5	
					$65.99	$34.45	$725.89	0.03%		11	0.007%		2	
	769550	**1500**	**DOMAINE CHANDON BLANC DE NOIR 1500ml**	**X**	**$42.44**	**$22.42**	**$84.88**	**0.00%**	**-91.97%**	**2**	**0.00%**	**-92.00%**	**0**	
					$42.44	$22.42	$84.88	0.00%		2	0.001%		0	
	945712	**1500**	**DOMAINE MUMM BDN/BRUT ROSE 1500ml**	**X**	**$30.07**	**$15.84**	**$60.14**	**0.00%**	**-94.54%**	**2**	**0.00%**	**-92.86%**	**0**	
					$30.07	$15.84	$60.14	0.00%		2	0.001%		0	
	771152	**375**	**HOUSE WINE SPARKLING ROSÉ CAN 375 ml**	**1**	**$5.55**	**$2.89**	**$248,846.57**	**9.34%**	**100.00%**	**44,903**	**28.77%**	**100.00%**	**1,871**	
					$5.47	$2.87	$99,657.94	3.74%		18,214	11.669%		759	
					$5.59	$2.87	$87,332.57	3.28%		15,623	10.009%		651	
					$5.59	$2.93	$61,856.06	2.32%		11,066	7.090%		461	
	916295	**375**	**GLORIA FERRER BLANC DE NOIRS 375ml**	**L**	**$9.99**	**$5.14**	**$14,065.92**	**0.53%**	**-47.18%**	**1,408**	**0.90%**	**-47.18%**	**59**	
					$9.99	$5.14	$14,065.92	0.53%		1,408	0.902%		59	
	917512	**375**	**BILLECART-SALMON BRUT ROSE 375ml**	**L**	**$70.25**	**$37.06**	**$6,041.50**	**0.23%**	**-24.10%**	**86**	**0.06%**	**-35.71%**	**4**	
					$70.25	$37.06	$6,041.50	0.23%		86	0.055%		4	
	704035	**750**	**VEUVE CLICQUOT BRUT ROSE NV 750ml**	**L**	**$62.99**	**$33.43**	**$103,933.50**	**3.90%**	**20.31%**	**1,650**	**1.06%**	**20.56%**	**138**	
					$62.99	$33.43	$103,933.50	3.90%		1,650	1.057%		138	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHS SPARKLING WINE - BLANC DE NOIRS & ROSE	**769555**	**750**	**DOMAINE CHANDON BLANC DE NOIR 750ml**	**1**	**$19.49**	**$10.29**	**$74,289.86**	**2.80%**	**18.78%**	**3,850**	**2.47%**	**19.62%**	**321**	
					$17.99	$9.49	$37,400.16	1.41%		2,088	1.338%		174	
					$20.99	$11.09	$36,889.70	1.39%		1,762	1.129%		147	
	701930	**750**	**BOUVET ROSE BRUT 750ml**	**1**	**$16.79**	**$8.17**	**$56,217.56**	**2.11%**	**22.18%**	**3,276**	**2.10%**	**21.00%**	**273**	
					$17.95	$9.11	$31,556.10	1.18%		1,758	1.126%		147	
					$15.95	$7.51	$12,265.55	0.46%		769	0.493%		64	
					$17.95	$7.51	$5,187.55	0.19%		289	0.185%		24	
					$14.95	$8.04	$4,604.60	0.17%		308	0.197%		26	
					$17.13	$8.67	$2,603.76	0.10%		152	0.097%		13	
	908951	**750**	**GRUET ROSE 750ml**	**L**	**$18.22**	**$9.41**	**$47,329.93**	**1.78%**	**41.74%**	**2,575**	**1.65%**	**46.35%**	**215**	
					$18.99	$9.82	$30,516.93	1.15%		1,607	1.030%		134	
					$17.45	$9.00	$16,813.00	0.63%		968	0.620%		81	
	745626	**750**	**MICHELLE BRUT ROSE 750ml**	**L**	**$14.57**	**$7.67**	**$43,208.57**	**1.62%**	**-1.04%**	**2,998**	**1.92%**	**-3.71%**	**250**	
					$14.14	$7.44	$28,803.18	1.08%		2,037	1.305%		170	
					$14.99	$7.89	$14,405.39	0.54%		961	0.616%		80	
	915373	**750**	**SEGURA VIUDAS BRUT ROSE 750ml**	**L**	**$9.99**	**$5.05**	**$42,907.05**	**1.61%**	**92.47%**	**4,295**	**2.75%**	**92.47%**	**358**	
					$9.99	$5.05	$42,907.05	1.61%		4,295	2.752%		358	
	203600	**750**	**MUMM NAPA BRUT ROSE 750ml**	**L**	**$21.94**	**$11.59**	**$42,778.13**	**1.61%**	**47.13%**	**1,947**	**1.25%**	**46.86%**	**162**	
					$21.99	$11.62	$34,810.17	1.31%		1,583	1.014%		132	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHS SPARKLING WINE - BLANC DE NOIRS & ROSE	**203600**				$21.89	$11.56	$7,967.96	0.30%		364	0.233%		30	
	917803	**750**	**SIMONNET-FEBVRE CREMANT ROSE 750ml**	**L**	**$20.05**	**$10.34**	**$37,538.01**	**1.41%**	**-14.69%**	**1,878**	**1.20%**	**-14.13%**	**157**	
					$19.99	$10.35	$26,286.85	0.99%		1,315	0.843%		110	
					$19.96	$10.33	$10,342.16	0.39%		518	0.332%		43	
					$20.20	$10.33	$909.00	0.03%		45	0.029%		4	
	945724	**750**	**ROEDERER ESTATE BRUT ROSE 750ml**	**L**	**$31.15**	**$16.25**	**$30,882.88**	**1.16%**	**-21.45%**	**1,000**	**0.64%**	**-23.45%**	**83**	
					$30.31	$15.80	$19,974.29	0.75%		659	0.422%		55	
					$31.99	$16.70	$10,908.59	0.41%		341	0.218%		28	
	915807	**750**	**ROTARI ROSE BRUT 750ml**	**L**	**$14.99**	**$7.50**	**$30,474.67**	**1.14%**	**-23.57%**	**2,033**	**1.30%**	**-26.02%**	**169**	
					$14.99	$7.50	$30,474.67	1.14%		2,033	1.303%		169	
	747100	**750**	**GLORIA FERRER BLANC DE NOIR 750ml**	**L**	**$18.99**	**$9.83**	**$28,940.76**	**1.09%**	**-24.41%**	**1,524**	**0.98%**	**-24.41%**	**127**	
					$18.99	$9.83	$28,940.76	1.09%		1,524	0.976%		127	
	775600	**750**	**SCHRAMSBERG BRUT ROSE'14/15 750ml**	**L**	**$45.11**	**$23.72**	**$26,483.21**	**0.99%**	**-8.14%**	**589**	**0.38%**	**-9.62%**	**49**	
					$44.85	$23.58	$20,675.85	0.78%		461	0.295%		38	
					$45.37	$23.85	$5,807.36	0.22%		128	0.082%		11	
	907419	**750**	**GRUET BLANC DE NOIRS 750ml**	**L**	**$17.49**	**$9.02**	**$23,427.74**	**0.88%**	**20.63%**	**1,326**	**0.85%**	**15.74%**	**111**	
					$17.99	$9.29	$16,173.01	0.61%		899	0.576%		75	
					$16.99	$8.75	$7,254.73	0.27%		427	0.274%		36	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHS SPARKLING WINE - BLANC DE NOIRS & ROSE	**917648**	**750**	**PIERRE SPARR CREMANT/BRUT ROSE 750ml**	**L**	**$20.95**	**$10.69**	**$22,835.50**	**0.86%**	**11.72%**	**1,090**	**0.70%**	**8.15%**	**91**	
					$20.95	$10.69	$22,835.50	0.86%		1,090	0.698%		91	
	704350	**750**	**VEUVE CLICQUOT BRUT ROSE'04/08 750ml**	**L**	**$85.99**	**$45.59**	**$22,099.43**	**0.83%**	**20.21%**	**257**	**0.16%**	**20.09%**	**21**	
					$85.99	$45.59	$22,099.43	0.83%		257	0.165%		21	
	917698	**750**	**CONDE DE SUBIRATS CAVA ROSE 750ml**	**L**	**$12.10**	**$6.06**	**$21,888.90**	**0.82%**	**-20.91%**	**1,809**	**1.16%**	**-21.24%**	**151**	
					$12.10	$6.06	$21,888.90	0.82%		1,809	1.159%		151	
	917806	**750**	**ARIA PINOT NOIR BRUT 750ml**	**L**	**$12.99**	**$6.57**	**$20,693.07**	**0.78%**	**19.93%**	**1,593**	**1.02%**	**19.93%**	**133**	
					$12.99	$6.57	$20,693.07	0.78%		1,593	1.021%		133	
	913612	**750**	**JAUME SERRA CRISTALINO ROSE 750ml**	**L**	**$11.09**	**$5.50**	**$19,475.40**	**0.73%**	**-11.84%**	**1,766**	**1.13%**	**-12.37%**	**147**	
					$10.95	$5.50	$13,753.20	0.52%		1,256	0.805%		105	
					$11.22	$5.50	$5,722.20	0.21%		510	0.327%		43	
	912414	**750**	**POL ROGER BRUT ROSE'06/08 750 750ml**	**X**	**$94.39**	**$65.13**	**$18,930.32**	**0.71%**	**107.05%**	**257**	**0.16%**	**250.70%**	**21**	
					$66.20	$65.13	$14,762.60	0.55%		223	0.143%		19	
					$122.58	$65.13	$4,167.72	0.16%		34	0.022%		3	
	775460	**750**	**SCHRAMSBERG BL DE NOIRS'13/14 750ml**	**L**	**$40.37**	**$21.19**	**$18,247.83**	**0.69%**	**24.57%**	**450**	**0.29%**	**20.25%**	**38**	
					$41.36	$21.72	$11,043.12	0.41%		267	0.171%		22	
					$39.37	$20.66	$7,204.71	0.27%		183	0.117%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHS SPARKLING WINE - BLANC DE NOIRS & ROSE	**709600**	**750**	**LAURENT PERRIER BRUT 750ml**	**L**	**$48.99**	**$25.49**	**$17,440.44**	**0.65%**	**7.53%**	**356**	**0.23%**	**6.76%**	**30**	
					$48.99	$25.49	$17,440.44	0.65%		356	0.228%		30	
	917510	**750**	**BILLECART-SALMON BRUT ROSE 750ml**	**L**	**$126.75**	**$67.01**	**$16,350.75**	**0.61%**	**31.01%**	**129**	**0.08%**	**16.67%**	**11**	
					$126.75	$67.01	$16,350.75	0.61%		129	0.083%		11	
	916925	**750**	**MIRABELLE BRUT ROSE NV 750ml**	**L**	**$30.85**	**$16.13**	**$15,409.85**	**0.58%**	**-18.56%**	**500**	**0.32%**	**-20.64%**	**42**	
					$30.27	$15.82	$7,900.47	0.30%		261	0.167%		22	
					$31.42	$16.43	$7,509.38	0.28%		239	0.153%		20	
	770478	**750**	**DOMAINE CARNEROS ROSE POMPADOU 750ml**	**L**	**$39.36**	**$20.54**	**$13,776.00**	**0.52%**	**-17.00%**	**350**	**0.22%**	**-17.38%**	**29**	
					$39.36	$20.54	$13,776.00	0.52%		350	0.224%		29	
	701006	**750**	**ARMAND DE BRIGNAC ROSE ACE OF SPAD 750ml**	**L**	**$477.06**	**$252.88**	**$12,403.56**	**0.47%**	**-7.12%**	**26**	**0.02%**	**-7.69%**	**2**	
					$477.06	$252.88	$12,403.56	0.47%		26	0.017%		2	
	916173	**750**	**JANSZ ROSE NV 750ml**	**L**	**$24.62**	**$12.75**	**$9,954.18**	**0.37%**	**-7.50%**	**407**	**0.26%**	**-8.85%**	**34**	
					$24.24	$12.55	$7,005.36	0.26%		289	0.185%		24	
					$24.99	$12.95	$2,948.82	0.11%		118	0.076%		10	
	769601	**750**	**DOMAINE CHANDON ETOILE ROSE 750ml**	**L**	**$31.99**	**$16.86**	**$9,341.08**	**0.35%**	**94.33%**	**292**	**0.19%**	**94.77%**	**24**	
					$31.99	$16.86	$9,341.08	0.35%		292	0.187%		24	
	701675	**750**	**BOLLINGER BRUT ROSE NV 750ml**	**L**	**$107.29**	**$56.67**	**$9,334.23**	**0.35%**	**58.46%**	**87**	**0.06%**	**57.89%**	**7**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHS SPARKLING WINE - BLANC DE NOIRS & ROSE	701675				$107.29	$56.67	$9,334.23	0.35%		87	0.056%		7	
	916911	750	MONT-MARCAL BRUT ROSADO'16 750ml	L	$16.24	$8.18	$9,152.09	0.34%	5.62%	541	0.35%	-5.84%	45	
					$17.49	$8.84	$7,293.33	0.27%		417	0.267%		35	
					$14.99	$7.51	$1,858.76	0.07%		124	0.079%		10	
	714110	750	ROEDERER CRISTAL ROSE'06/07 750ml	X	$510.43	$271.16	$7,146.02	0.27%	7.87%	14	0.01%	7.69%	1	
					$510.43	$271.16	$7,146.02	0.27%		14	0.009%		1	
	948705	750	SOTER BRUT ROSÉ MINERAL SPRINGS 750ml	L	$50.81	$33.68	$6,858.09	0.26%	-28.42%	135	0.09%	-29.17%	11	
					$50.63	$33.58	$3,594.73	0.13%		71	0.045%		6	
					$50.99	$33.77	$3,263.36	0.12%		64	0.041%		5	
	945734	750	IRON HORSE WEDDING CUVEE'12/13 750ml	L	$42.26	$22.17	$6,677.08	0.25%	-23.13%	158	0.10%	-23.35%	13	
					$42.26	$22.17	$6,677.08	0.25%		158	0.101%		13	
	917980	750	JEAN LAURENT BRUT BDN 750ml	L	$50.50	$26.44	$6,161.00	0.23%	-41.66%	122	0.08%	-41.98%	10	
					$50.50	$26.44	$6,161.00	0.23%		122	0.078%		10	
	954094	750	CONUNDRUM SPARKLING ROSE 750ml	L	$22.92	$11.89	$5,693.12	0.21%	100.00%	248	0.16%	100.00%	21	
					$22.99	$11.89	$4,322.12	0.16%		188	0.120%		16	
					$22.85	$11.89	$1,371.00	0.05%		60	0.038%		5	
	714075	750	ROEDERER BRUT ROSE '12 750ml	L	$82.93	$43.71	$5,406.97	0.20%	97.97%	66	0.04%	92.31%	6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHS SPARKLING WINE - BLANC DE NOIRS & ROSE	714075				$80.86	$42.61	$3,962.14	0.15%		49	0.031%		4	
					$84.99	$44.81	$1,444.83	0.05%		17	0.011%		1	
	720470	750	ALMA NEGRA SPARK ROSE MALBEC NV 750ml	L	$19.19	$9.92	$5,008.59	0.19%	-24.55%	261	0.17%	-24.86%	22	
					$19.19	$9.92	$5,008.59	0.19%		261	0.167%		22	
	915382	750	DOM PERIGNON ROSE'05 750ml	L	$349.99	$185.86	$4,899.86	0.18%	72.89%	14	0.01%	66.67%	1	
					$349.99	$185.86	$4,899.86	0.18%		14	0.009%		1	
	750175	750	J BRUT ROSE NV 750ml	L	$38.49	$20.40	$4,275.93	0.16%	178.16%	107	0.07%	152.94%	9	
					$39.99	$21.20	$4,238.94	0.16%		106	0.068%		9	
					$36.99	$19.60	$36.99	0.00%		1	0.001%		0	
	712340	750	PERRIER JOUET BLASON ROSÉ NV 750ml	L	$69.99	$37.08	$3,569.49	0.13%	100.00%	51	0.03%	100.00%	4	
					$69.99	$37.08	$3,569.49	0.13%		51	0.033%		4	
	914058	750	ROEDERER L'ERMITAGE ROSE'3/4/6 750ml	L	$70.75	$37.22	$2,617.75	0.10%	-16.28%	37	0.02%	-16.67%	3	
					$70.75	$37.22	$2,617.75	0.10%		37	0.024%		3	
	911902	750	CHARLES HEIDSIECK BRUT ROSE RE 750ml	L	$83.84	$44.25	$2,515.20	0.09%	-34.98%	30	0.02%	-35.29%	3	
					$83.84	$44.25	$2,515.20	0.09%		30	0.019%		3	
	978714	750	ARGYLE BRUT ROSE'13/14 750ml	L	$44.95	$23.56	$2,472.25	0.09%	-32.45%	55	0.04%	-37.78%	5	
					$44.95	$23.56	$2,472.25	0.09%		55	0.035%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHS SPARKLING WINE - BLANC DE NOIRS & ROSE	**911608**	**750**	**KRUG BRUT ROSE 750ml**	**L**	**$382.06**	**$202.92**	**$2,292.36**	**0.09%**	**29.16%**	**6**	**0.00%**	**28.57%**	**1**	
					$382.06	$202.92	$2,292.36	0.09%		6	0.004%		1	
	715200	**750**	**TAITTINGER COMTES CHAM ROSE'06 750ml**	**L**	**$249.88**	**$132.33**	**$1,749.16**	**0.07%**	**29.16%**	**7**	**0.00%**	**28.57%**	**1**	
					$249.88	$132.33	$1,749.16	0.07%		7	0.004%		1	
	715275	**750**	**TAITTINGER ROSE BRUT 750ml**	**L**	**$94.05**	**$49.27**	**$1,316.70**	**0.05%**	**-63.36%**	**14**	**0.01%**	**-63.41%**	**1**	
					$94.05	$49.27	$1,316.70	0.05%		14	0.009%		1	
	768996	**750**	**BAREFOOT BUBBLY BRUT ROSE 750ml**	**T**	**$13.99**	**$7.37**	**$643.54**	**0.02%**	**100.00%**	**46**	**0.03%**	**100.00%**	**4**	
					$13.99	$7.37	$643.54	0.02%		46	0.029%		4	
	769050	**750**	**BERINGER SPARK WHITE ZIN'15 750ml**	**X**	**$5.45**	**$5.29**	**$16.35**	**0.00%**	**100.00%**	**3**	**0.00%**	**100.00%**	**0**	
					$5.45	$5.29	$16.35	0.00%		3	0.002%		0	
	Total						**$1,186,735.29**		**34.90%**	**86,666**		**115.07%**	**5,293**	

Class Summary

IHS

Bottle Sales	86,666	**Gross Sales**	$1,186,735.29	**Total Items in Class**	53
% of Bottle Sales	0.17%	**% of Gross Sales**	0.26%	**Share/Item**	0.53

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHU SPARKLING WINE - MISC														
	768681	**750**	**ANDRE PEACH MOSCATO 750ml**	**1**	**$6.74**	**$3.51**	**$245,410.43**	**9.83%**	**10.10%**	**35,809**	**12.86%**	**-0.25%**	**2,984**	
					$7.99	$4.17	$95,389.44	3.83%		12,012	4.313%		1,001	
					$5.99	$3.11	$82,195.45	3.28%		13,739	4.933%		1,145	
					$7.49	$3.91	$47,896.39	1.92%		6,419	2.305%		535	
					$5.49	$2.84	$19,929.15	0.80%		3,639	1.307%		303	
	769008	**750**	**BAREFOOT BUBBLY PINK MOSCATO 750ml**	**1**	**$11.98**	**$6.30**	**$169,250.02**	**6.82%**	**3.83%**	**14,214**	**5.10%**	**-2.55%**	**1,185**	
					$13.99	$7.37	$89,719.81	3.62%		6,475	2.325%		540	
					$9.99	$5.23	$61,792.17	2.49%		6,239	2.240%		520	
					$11.97	$6.29	$17,738.04	0.72%		1,500	0.539%		125	
	768692	**750**	**ANDRE STRAWBERRY MOSCATO 750ml**	**1**	**$6.74**	**$3.51**	**$147,583.91**	**5.92%**	**10.63%**	**21,759**	**7.81%**	**0.64%**	**1,813**	
					$7.99	$4.17	$54,044.93	2.17%		6,803	2.443%		567	
					$5.99	$3.11	$51,077.33	2.05%		8,563	3.075%		714	
					$7.49	$3.91	$28,011.52	1.12%		3,752	1.347%		313	
					$5.49	$2.84	$14,450.13	0.58%		2,641	0.948%		220	
	769011	**750**	**BAREFOOT BUBBLY PINEAPPLE 750ml**	**1**	**$11.98**	**$6.30**	**$126,225.99**	**5.09%**	**12.10%**	**10,595**	**3.80%**	**5.83%**	**883**	
					$13.99	$7.37	$66,559.29	2.69%		4,815	1.729%		401	
					$9.99	$5.23	$44,845.71	1.80%		4,525	1.625%		377	
					$11.97	$6.29	$14,820.99	0.60%		1,255	0.451%		105	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHU SPARKLING WINE - MISC	**741677**	**750**	**BAREFOOT BUBBLY PINOT GRIGIO 750ml**	**1**	**$11.98**	**$6.30**	**$107,383.62**	**4.36%**	**-3.62%**	**9,344**	**3.36%**	**-9.08%**	**779**	
					$9.99	$5.23	$47,733.57	1.94%		4,859	1.745%		405	
					$13.99	$7.37	$47,423.82	1.93%		3,450	1.239%		288	
					$11.97	$6.29	$12,226.23	0.49%		1,035	0.372%		86	
	751952	**750**	**KORBEL SWEET ROSE CHAMPAGNE 750ml**	**1**	**$13.99**	**$7.38**	**$74,114.83**	**3.02%**	**2.72%**	**5,362**	**1.93%**	**-0.40%**	**447**	
					$15.99	$8.44	$37,745.70	1.54%		2,415	0.867%		201	
					$11.99	$6.31	$24,891.99	1.01%		2,121	0.762%		177	
					$13.99	$7.38	$11,477.14	0.46%		826	0.297%		69	
	906123	**750**	**WILSON CRK ALMOND SPARKLER 750ml**	**L**	**$13.13**	**$6.62**	**$39,665.73**	**1.58%**	**34.09%**	**3,021**	**1.08%**	**33.59%**	**252**	
					$13.13	$6.62	$39,665.73	1.58%		3,021	1.085%		252	
	735550	**750**	**BANFI ROSA REGALE BRACHETTO'16/17 750ml**	**L**	**$20.20**	**$10.33**	**$24,846.00**	**0.99%**	**4.19%**	**1,230**	**0.44%**	**3.77%**	**103**	
					$20.20	$10.33	$24,846.00	0.99%		1,230	0.442%		103	
	918157	**750**	**CHIARLI LAMBRUSCO GRASPAROSSA 750ml**	**L**	**$13.37**	**$6.84**	**$16,530.54**	**0.66%**	**10.32%**	**1,221**	**0.44%**	**6.14%**	**102**	
					$13.99	$7.17	$8,869.66	0.35%		634	0.228%		53	
					$12.99	$6.63	$4,052.88	0.16%		312	0.112%		26	
					$13.12	$6.71	$3,608.00	0.14%		275	0.099%		23	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHU SPARKLING WINE - MISC	**913058**	**750**	**MARENCO BRACHETTO D'ACQUI'16/17 750ml**	**L**	**$20.20**	**$10.37**	**$7,817.40**	**0.31%**	**17.86%**	**387**	**0.14%**	**18.52%**	**32**	
					$20.20	$10.37	$7,817.40	0.31%		387	0.139%		32	
	751850	**750**	**KORBEL ROUGE 750ml**	**L**	**$17.99**	**$9.49**	**$5,666.85**	**0.23%**	**7.82%**	**315**	**0.11%**	**7.82%**	**26**	
					$17.99	$9.49	$5,666.85	0.23%		315	0.113%		26	
	947156	**750**	**SEA SMOKE SEA SPRAY BLNC DE NOIRS' 750ml**	**A**	**$86.99**	**$45.89**	**$3,392.61**	**0.14%**	**3.19%**	**39**	**0.01%**	**2.38%**	**3**	
					$86.99	$45.89	$3,392.61	0.14%		39	0.014%		3	
	919150	**750**	**HUBER SPARKLING ROSE 750ml**	**L**	**$14.00**	**$7.03**	**$1,778.00**	**0.07%**	**100.00%**	**127**	**0.05%**	**100.00%**	**11**	
					$14.00	$7.03	$1,778.00	0.07%		127	0.046%		11	
	918046	**750**	**PACIFIC RIM WH FLWR SPKLG RIES 750ml**	**X**	**$12.06**	**$8.00**	**$299.89**	**0.01%**	**-88.49%**	**21**	**0.01%**	**-87.42%**	**2**	
					$15.65	$8.00	$266.05	0.01%		17	0.006%		1	
					$8.46	$8.00	$33.84	0.00%		4	0.001%		0	
	921202	**750**	**REGINATO SPARKLING ROSE 750ml**	**L**					**100.00%**			**100.00%**	**0**	
	Total						**$969,965.82**		**7.69%**	**103,444**		**0.34%**	**8,620**	

Class Summary

IHU

Bottle Sales	103,444	**Gross Sales**	$969,965.82	**Total Items in Class**	15
% of Bottle Sales	0.21%	**% of Gross Sales**	0.21%	**Share/Item**	0.15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPD SPARKLING WINE - DOMESTIC														
	905532	**750**	**SCHARFFENBERGER BRUT MENDOCINO 750ml**	**L**	**$22.61**	**$11.70**	**$17,781.53**	**12.52%**	**-11.00%**	**795**	**11.61%**	**-12.23%**	**66**	
					$22.23	$11.50	$14,493.96	10.20%		652	9.518%		54	
					$22.99	$11.90	$3,287.57	2.31%		143	2.088%		12	
	918902	**750**	**MERCAT BRUT NATURE NV 750ml**	**L**	**$13.99**	**$7.11**	**$14,815.41**	**10.43%**	**211.40%**	**1,059**	**15.46%**	**211.40%**	**88**	
					$13.99	$7.11	$14,815.41	10.43%		1,059	15.460%		88	
	918700	**750**	**CONUNDRUM SPARKLING WHITE WINE 750ml**	**L**	**$24.41**	**$12.65**	**$11,441.09**	**8.06%**	**-28.34%**	**467**	**6.82%**	**-26.23%**	**39**	
					$24.99	$12.96	$8,071.77	5.68%		323	4.715%		27	
					$22.99	$11.89	$2,712.82	1.91%		118	1.723%		10	
					$25.25	$13.10	$656.50	0.46%		26	0.380%		2	
	951777	**750**	**SCAR OF THE SEA CHARD PET-NAT'17 750ml**	**L**	**$24.63**	**$16.05**	**$7,146.93**	**5.03%**	**98.52%**	**287**	**4.19%**	**92.57%**	**24**	
					$24.99	$16.29	$6,297.48	4.43%		252	3.679%		21	
					$24.27	$15.81	$849.45	0.60%		35	0.511%		3	
	946874	**750**	**ROCK WALL BLANC DE BLANC 750ml**	**L**	**$19.99**	**$10.27**	**$5,937.03**	**4.18%**	**110.77%**	**297**	**4.34%**	**104.05%**	**25**	
					$19.99	$10.27	$5,937.03	4.18%		297	4.336%		25	
	918814	**750**	**FINKES WIDOW BLANC DE BLANC '16 750ml**	**L**	**$18.34**	**$9.36**	**$2,916.06**	**2.05%**	**42.55%**	**159**	**2.32%**	**41.88%**	**13**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IPD SPARKLING WINE - DOMESTIC	**918814**				$18.34	$9.36	$2,916.06	2.05%		159	2.321%		13	
	Total						**$60,038.05**		**20.80%**	**3,064**		**32.53%**	**255**	
	Class Summary													
	IPD		**Bottle Sales**		3,064		**Gross Sales**			$60,038.05			**Total Items in Class**	6
			% of Bottle Sales		0.01%		**% of Gross Sales**			0.01%			**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPH SPARKLING WINE - FRENCH & CHAMPAGNE														
	715110	**3000**	**TAITTINGER BRUT LA FRANCAISE 3000ml**	**L**	**$288.16**	**$151.33**	**$2,305.28**	**0.31%**	**-24.74%**	**8**	**0.03%**	**-25.00%**	**3**	
					$288.16	$151.33	$2,305.28	0.31%		8	0.026%		3	
	918692	**750**	**JJ VINCENT CREMANT BOURGOGNE NV 750ml**	**L**	**$18.72**	**$9.88**	**$65,351.76**	**8.83%**	**10.32%**	**3,418**	**11.04%**	**4.07%**	**285**	
					$19.99	$10.55	$37,981.00	5.13%		1,900	6.135%		158	
					$17.99	$9.49	$21,444.08	2.90%		1,192	3.849%		99	
					$18.18	$9.59	$5,926.68	0.80%		326	1.053%		27	
	918597	**750**	**MONTAND BRUT BLNC DEBLNC NV 750ml**	**L**	**$14.67**	**$7.31**	**$64,256.58**	**8.68%**	**2.51%**	**4,366**	**14.10%**	**-1.40%**	**364**	
					$14.99	$7.48	$37,579.93	5.08%		2,507	8.095%		209	
					$14.35	$7.14	$26,676.65	3.60%		1,859	6.003%		155	
	909466	**750**	**MOET ICE IMPERIAL 750ml**	**L**	**$59.99**	**$31.76**	**$34,194.30**	**4.62%**	**2.72%**	**570**	**1.84%**	**2.97%**	**48**	
					$59.99	$31.76	$34,194.30	4.62%		570	1.841%		48	
	710590	**750**	**MOET GRAND VINTAGE BRU'08/09 750ml**	**L**	**$59.99**	**$31.76**	**$28,375.27**	**3.83%**	**19.26%**	**473**	**1.53%**	**19.55%**	**39**	
					$59.99	$31.76	$28,375.27	3.83%		473	1.527%		39	
	918883	**750**	**MOUTARD GRAND CUVÈE BRUT 750ml**	**L**	**$39.98**	**$20.77**	**$25,571.94**	**3.46%**	**251.48%**	**640**	**2.07%**	**251.79%**	**53**	
					$39.95	$20.75	$22,571.75	3.05%		565	1.824%		47	
					$40.01	$20.78	$1,880.47	0.25%		47	0.152%		4	
					$39.99	$20.78	$1,119.72	0.15%		28	0.090%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPH SPARKLING WINE - FRENCH & CHAMPAGNE	**726950**	**750**	**FAIRE LA FETE BRUT 750ml**	**D**	**$12.32**	**$8.19**	**$24,254.64**	**3.28%**	**-17.26%**	**1,766**	**5.70%**	**0.81%**	**147**	
					$15.99	$8.19	$19,571.76	2.64%		1,224	3.952%		102	
					$8.64	$8.19	$4,682.88	0.63%		542	1.750%		45	
	918362	**750**	**AYALA BRUT MAJEUR NV 750ml**	**L**	**$47.49**	**$24.93**	**$16,131.51**	**2.18%**	**-14.64%**	**349**	**1.13%**	**-17.38%**	**29**	
					$44.99	$23.60	$11,832.37	1.60%		263	0.849%		22	
					$49.99	$26.26	$4,299.14	0.58%		86	0.278%		7	
	917968	**750**	**SIEUR D'ARQUE AIMERY BRT ROSE'10 750ml**	**L**	**$19.99**	**$10.24**	**$12,473.76**	**1.69%**	**-30.71%**	**624**	**2.01%**	**-30.66%**	**52**	
					$19.99	$10.24	$12,473.76	1.69%		624	2.015%		52	
	219392	**750**	**RUINART BLANC DE BLANC 750ml**	**L**	**$74.99**	**$39.74**	**$11,023.53**	**1.49%**	**-11.44%**	**147**	**0.47%**	**-11.31%**	**12**	
					$74.99	$39.74	$11,023.53	1.49%		147	0.475%		12	
	947552	**750**	**LAURENT PERRIER CUVÉE ROSÉ 750ml**	**L**	**$90.95**	**$47.92**	**$8,822.15**	**1.19%**	**147.62%**	**97**	**0.31%**	**147.62%**	**8**	
					$90.95	$47.92	$8,822.15	1.19%		97	0.313%		8	
	918929	**750**	**PIERRE GIMONNET 1ER BRUT BLNC DE B 750ml**	**L**	**$55.71**	**$29.25**	**$7,497.09**	**1.01%**	**120.14%**	**134**	**0.43%**	**118.57%**	**11**	
					$55.99	$29.40	$6,774.79	0.92%		121	0.391%		10	
					$55.56	$29.18	$666.72	0.09%		12	0.039%		1	
					$55.58	$29.18	$55.58	0.01%		1	0.003%		0	
	904054	**750**	**LAURENT PERRIER BRUT 2 GLSS GI 750ml**	**1**	**$49.06**	**$25.45**	**$4,116.85**	**0.56%**	**-34.03%**	**84**	**0.27%**	**-33.86%**	**7**	
					$48.99	$25.40	$3,478.29	0.47%		71	0.229%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IPH SPARKLING WINE - FRENCH & CHAMPAGNE	**904054**				$49.12	$25.49	$638.56	0.09%		13	0.042%		1	
	917513	**750**	**VIN DE BUGEY CERDON ROSE LA CUELLE 750ml**	**L**	**$26.58**	**$13.70**	**$3,619.73**	**0.49%**	**-10.41%**	**137**	**0.44%**	**-11.39%**	**11**	
					$26.17	$13.48	$2,486.15	0.34%		95	0.307%		8	
					$26.99	$13.91	$1,133.58	0.15%		42	0.136%		4	
	715420	**750**	**TAITTINGER PRELUDE BRUT 750ml**	**X**	**$51.30**	**$26.74**	**$718.20**	**0.10%**	**-87.50%**	**14**	**0.05%**	**-84.34%**	**1**	
					$51.30	$26.74	$718.20	0.10%		14	0.045%		1	
	918465	**750**	**BOLLINGER BOND-007 CHMPGN 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	948676	**750**	**HEBRART CUVEE DE RESERVE BRUT 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$308,712.59**		**4.45%**	**12,827**		**1.25%**	**1,071**	

Class Summary

IPH

Bottle Sales	12,827	**Gross Sales**	$308,712.59	**Total Items in Class**	17
% of Bottle Sales	0.03%	**% of Gross Sales**	0.07%	**Share/Item**	0.17

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IPI SPARKLING WINE - PROSECCO														
	729493	**1500**	**MIONETTO PROSECCO BRUT 1500ml**	**L**	**$25.91**	**$12.94**	**$21,430.42**	**0.30%**	**0.71%**	**835**	**0.16%**	**-5.72%**	**139**	
					$24.25	$12.06	$11,591.50	0.16%		478	0.094%		80	
					$27.56	$13.82	$9,838.92	0.14%		357	0.070%		60	
	728796	**1500**	**LAMARCA PROSECCO 1500ml**	**1**	**$32.99**	**$17.40**	**$5,762.22**	**0.08%**	**-73.06%**	**178**	**0.03%**	**-74.28%**	**30**	
					$31.99	$16.87	$4,606.56	0.06%		144	0.028%		24	
					$33.99	$17.93	$1,155.66	0.02%		34	0.007%		6	
	732091	**375**	**RUFFINO PROSECCO 375 ml**	**L**	**$7.99**	**$4.17**	**$23,019.19**	**0.32%**	**469.48%**	**2,881**	**0.56%**	**469.48%**	**120**	
					$7.99	$4.17	$23,019.19	0.32%		2,881	0.565%		120	
	728795	**750**	**LAMARCA PROSECCO 750ml**	**1**	**$15.32**	**$8.07**	**$981,539.79**	**13.80%**	**14.28%**	**64,355**	**12.61%**	**11.71%**	**5,363**	
					$16.99	$8.96	$441,667.06	6.21%		26,146	5.124%		2,179	
					$13.99	$7.36	$422,924.24	5.94%		30,356	5.948%		2,530	
					$14.97	$7.89	$116,948.49	1.64%		7,853	1.539%		654	
	737346	**750**	**ZONIN PROSECCO 750ml**	**1**	**$11.66**	**$5.78**	**$522,335.49**	**7.33%**	**17.23%**	**46,791**	**9.17%**	**18.44%**	**3,899**	
					$12.99	$6.49	$158,912.46	2.24%		12,306	2.411%		1,026	
					$9.99	$6.49	$125,334.69	1.75%		12,551	2.459%		1,046	
					$9.99	$4.89	$121,122.36	1.70%		12,148	2.380%		1,012	
					$10.99	$6.49	$52,995.13	0.74%		4,843	0.949%		404	
					$12.99	$4.89	$39,881.12	0.56%		3,084	0.604%		257	
					$12.99	$5.42	$24,089.73	0.34%		1,859	0.364%		155	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPI SPARKLING WINE - PROSECCO	**725510**	**750**	**CUPCAKE PROSECCO 750ml**	**1**	**$12.32**	**$6.48**	**$313,816.89**	**4.42%**	**22.34%**	**25,623**	**5.02%**	**23.17%**	**2,135**	
					$13.99	$7.36	$147,973.43	2.08%		10,649	2.087%		887	
					$10.99	$5.77	$138,931.81	1.96%		12,727	2.494%		1,061	
					$11.99	$6.30	$26,911.65	0.38%		2,247	0.440%		187	
	720416	**750**	**ADAMI GARBEL PROSECCO 13 750ml**	**1**	**$17.49**	**$9.01**	**$229,126.40**	**3.21%**	**-0.95%**	**13,160**	**2.58%**	**-7.43%**	**1,097**	
					$16.99	$8.74	$129,497.78	1.81%		7,622	1.494%		635	
					$17.99	$9.27	$99,628.62	1.39%		5,538	1.085%		462	
	732090	**750**	**RUFFINO PROSECCO EXTRA DRY 750ml**	**1**	**$14.32**	**$7.54**	**$203,443.04**	**2.88%**	**37.16%**	**14,576**	**2.86%**	**37.44%**	**1,215**	
					$12.99	$6.83	$105,947.73	1.50%		8,235	1.614%		686	
					$15.99	$8.43	$78,766.53	1.12%		4,995	0.979%		416	
					$13.99	$7.36	$18,728.78	0.26%		1,346	0.264%		112	
	737000	**750**	**ZARDETTO PROSECCO BRUT 750ml**	**1**	**$16.99**	**$8.28**	**$110,081.42**	**1.54%**	**12.40%**	**6,658**	**1.30%**	**10.78%**	**555**	
					$17.99	$9.13	$36,105.93	0.51%		2,007	0.393%		167	
					$15.99	$9.13	$34,562.39	0.48%		2,161	0.423%		180	
					$14.99	$7.54	$26,892.06	0.38%		1,794	0.352%		150	
					$17.99	$8.07	$7,933.59	0.11%		441	0.086%		37	
					$17.99	$7.54	$4,587.45	0.06%		255	0.050%		21	
	721006	**750**	**BAREFOOT BUBBLY PROSECCO 750ml**	**1**	**$12.49**	**$6.57**	**$107,015.51**	**1.51%**	**19.93%**	**8,993**	**1.76%**	**17.11%**	**749**	
					$10.99	$5.77	$66,136.58	0.93%		6,062	1.188%		505	
					$13.99	$7.37	$40,878.93	0.57%		2,931	0.574%		244	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPI SPARKLING WINE - PROSECCO	**728310**	**750**	**INDIGENOUS PROSECCO BRUT 750ml**	**1**	**$13.43**	**$6.40**	**$80,737.93**	**1.13%**	**19.68%**	**5,930**	**1.16%**	**21.82%**	**494**	
					$13.99	$7.05	$55,106.61	0.77%		3,939	0.772%		328	
					$12.32	$6.17	$16,397.92	0.23%		1,331	0.261%		111	
					$13.99	$5.99	$9,233.40	0.13%		660	0.129%		55	
	724650	**750**	**CHLOE PROSECCO 750ml**	**1**	**$12.99**	**$6.83**	**$66,911.49**	**0.94%**	**272.36%**	**5,151**	**1.01%**	**272.36%**	**429**	
					$12.99	$6.83	$66,911.49	0.94%		5,151	1.009%		429	
	721780	**750**	**BISOL PROSECCO BRUT JEIO 750ml**	**1**	**$19.35**	**$9.96**	**$56,313.45**	**0.79%**	**-7.56%**	**2,851**	**0.56%**	**-18.80%**	**238**	
					$20.95	$10.70	$28,324.40	0.40%		1,352	0.265%		113	
					$17.95	$9.64	$10,590.60	0.15%		588	0.115%		49	
					$17.95	$10.70	$8,239.05	0.12%		459	0.090%		38	
					$20.95	$9.11	$6,222.15	0.09%		297	0.058%		25	
					$18.95	$9.64	$2,937.25	0.04%		155	0.030%		13	
	918022	**750**	**ADAMI PROSECCO BOSCODI GICA 750ml**	**L**	**$20.60**	**$10.67**	**$53,906.89**	**0.75%**	**14.78%**	**2,608**	**0.51%**	**11.57%**	**217**	
					$20.99	$10.90	$32,555.49	0.46%		1,551	0.304%		129	
					$20.20	$10.44	$21,351.40	0.30%		1,057	0.207%		88	
	950426	**750**	**REDENTORE PROSECCO 750ml**	**L**	**$13.24**	**$8.51**	**$49,215.39**	**0.69%**	**62.33%**	**3,761**	**0.74%**	**54.12%**	**313**	
					$12.99	$8.34	$39,502.59	0.55%		3,041	0.596%		253	
					$13.49	$8.67	$9,712.80	0.14%		720	0.141%		60	
	907649	**750**	**SANTA MARGHERITA PROSECCO BRUT 750ml**	**L**	**$23.99**	**$12.25**	**$38,288.04**	**0.54%**	**30.58%**	**1,596**	**0.31%**	**17.07%**	**133**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPI SPARKLING WINE - PROSECCO	907649				$23.99	$12.25	$38,288.04	0.54%		1,596	0.313%		133	
	918653	750	LA LUCA PROSECCO 750ml	L	$13.04	$6.53	$32,533.27	0.46%	74.79%	2,354	0.46%	52.04%	196	
					$13.99	$7.04	$30,008.55	0.42%		2,145	0.420%		179	
					$12.08	$6.02	$2,524.72	0.04%		209	0.041%		17	
	918805	750	RIONDO PROSECCO SCREW CAP 750ml	L	$13.78	$7.06	$28,723.35	0.40%	116.95%	2,092	0.41%	102.82%	174	
					$12.88	$6.58	$11,154.08	0.16%		866	0.170%		72	
					$14.74	$7.57	$10,745.46	0.15%		729	0.143%		61	
					$13.73	$7.03	$6,823.81	0.10%		497	0.097%		41	
	917575	750	ADAMI PROSECCO DEI CASEL XD 750ml	L	$20.60	$10.66	$26,802.04	0.37%	-25.86%	1,309	0.26%	-27.34%	109	
					$20.20	$10.45	$17,230.60	0.24%		853	0.167%		71	
					$20.99	$10.87	$9,571.44	0.13%		456	0.089%		38	
	917284	750	NINO FRANCO PROSECCO RUSTICO 750ml	L	$20.10	$10.26	$24,086.45	0.34%	-6.83%	1,199	0.23%	-6.69%	100	
					$19.99	$10.20	$12,693.65	0.18%		635	0.124%		53	
					$20.20	$10.32	$11,392.80	0.16%		564	0.111%		47	
	918942	750	MARESINA PROSECCO 750ml	L	$15.07	$7.63	$16,303.54	0.23%	411.16%	1,078	0.21%	412.32%	90	
					$15.15	$7.67	$13,665.30	0.19%		902	0.177%		75	
					$14.99	$7.59	$2,638.24	0.04%		176	0.034%		15	
	913772	750	CANELLA PROSECCO 750ml	L	$16.12	$8.20	$13,250.64	0.19%	-12.84%	822	0.16%	-13.33%	69	
					$16.12	$8.20	$13,250.64	0.19%		822	0.161%		69	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IPI SPARKLING WINE - PROSECCO	**914846**	**750**	**ZARDETTO PROSECCO ZETA 750ml**	**L**	**$19.99**	**$10.18**	**$12,833.58**	**0.18%**	**16.95%**	**642**	**0.13%**	**16.95%**	**54**	
					$19.99	$10.18	$12,833.58	0.18%		642	0.126%		54	
	917809	**750**	**SOMMARIVA PROSECCO NV 750ml**	**L**	**$20.99**	**$10.78**	**$4,554.83**	**0.06%**	**-12.47%**	**217**	**0.04%**	**-13.69%**	**18**	
					$20.99	$10.78	$4,554.83	0.06%		217	0.043%		18	
	918675	**750**	**RUSTOT PROSECCO EXTRA DRY 750ml**	**L**	**$17.14**	**$8.69**	**$4,490.60**	**0.06%**	**-13.39%**	**262**	**0.05%**	**-13.85%**	**22**	
					$17.14	$8.69	$4,353.56	0.06%		254	0.050%		21	
					$17.13	$8.69	$137.04	0.00%		8	0.002%		1	
	729451	**750**	**MIONETTO PROSEC SERGIO 1887 X-DRY 750ml**	**X**	**$17.18**	**$8.67**	**$3,934.22**	**0.06%**	**-56.26%**	**229**	**0.04%**	**-56.45%**	**19**	
					$17.18	$8.67	$3,934.22	0.06%		229	0.045%		19	
	904826	**750**	**BISOL PROSECCO CREDE'14/15 750ml**	**L**	**$23.23**	**$11.93**	**$2,834.06**	**0.04%**	**-52.53%**	**122**	**0.02%**	**-53.26%**	**10**	
					$23.23	$11.93	$2,834.06	0.04%		122	0.024%		10	
	Total						**$3,033,290.14**		**17.82%**	**216,273**		**18.15%**	**17,987**	

Class Summary

IPI

Bottle Sales	216,273	**Gross Sales**	$3,033,290.14	**Total Items in Class**	27
% of Bottle Sales	0.43%	**% of Gross Sales**	0.65%	**Share/Item**	0.27

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPL SPARKLING WINE - ITALIAN														
	734265	**750**	**STELLINA DI NOTTE PROSECCO 750ml**	**1**	**$13.22**	**$6.95**	**$192,133.65**	**38.51%**	**-14.38%**	**16,063**	**39.11%**	**-15.01%**	**1,339**	
					$10.99	$5.77	$93,265.06	18.64%		8,518	20.737%		710	
					$11.99	$6.30	$39,830.78	7.93%		3,322	8.087%		277	
					$14.99	$7.89	$32,161.95	6.54%		2,193	5.339%		183	
					$12.99	$6.83	$21,679.41	4.36%		1,687	4.107%		141	
					$15.15	$7.98	$5,196.45	1.03%		343	0.835%		29	
	918817	**750**	**MIONETTO GRAN ROSE 750ml**	**L**	**$14.06**	**$7.06**	**$17,963.93**	**3.58%**	**74.76%**	**1,318**	**3.21%**	**67.16%**	**110**	
					$13.15	$6.57	$13,952.15	2.78%		1,061	2.583%		88	
					$15.90	$8.03	$3,657.00	0.73%		230	0.560%		19	
					$13.14	$6.57	$354.78	0.07%		27	0.066%		2	
	917943	**750**	**ELIO PERRONE BIGARO '15/16 750ml**	**L**	**$20.00**	**$10.35**	**$2,700.00**	**0.54%**	**-6.34%**	**135**	**0.33%**	**-6.11%**	**11**	
					$20.00	$10.35	$2,700.00	0.54%		135	0.329%		11	
	919126	**750**	**DEOR PINK SPARKLING 750ml**	**T**	**$13.45**	**$6.88**	**$2,057.85**	**0.41%**	**100.00%**	**153**	**0.37%**	**100.00%**	**13**	
					$13.45	$6.88	$2,057.85	0.41%		153	0.372%		13	
	919125	**750**	**DEOR GOLD SPARKLING 750ml**	**T**	**$13.45**	**$6.88**	**$1,815.75**	**0.36%**	**100.00%**	**135**	**0.33%**	**100.00%**	**11**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPL SPARKLING WINE - ITALIAN	919125				$13.45	$6.88	$1,815.75	0.36%		135	0.329%		11	
	Total						**$216,671.18**		**-7.02%**	**17,804**		**-8.65%**	**1,484**	

Class Summary

IPL

Bottle Sales	17,804	**Gross Sales**	$216,671.18	**Total Items in Class**	5
% of Bottle Sales	0.04%	**% of Gross Sales**	0.05%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IPP SPARKLING WINE - SPANISH CAVA														
	731020	**750**	**POEMA CAVA BRUT 750ml**	**L**	**$15.03**	**$7.49**	**$24,193.65**	**13.18%**	**5.89%**	**1,547**	**12.55%**	**-5.48%**	**129**	
					$15.95	$7.93	$20,527.65	11.19%		1,287	10.445%		107	
					$14.10	$7.04	$3,666.00	2.00%		260	2.110%		22	
	707305	**750**	**FREIXENET SEMI-SECO 750ml**	**L**	**$9.99**	**$5.05**	**$21,808.17**	**11.88%**	**65.62%**	**2,183**	**17.72%**	**65.62%**	**182**	
					$9.99	$5.05	$21,808.17	11.88%		2,183	17.716%		182	
	917967	**750**	**RAVENTOS I BLANC D NIT'14/15 750ml**	**L**	**$25.99**	**$13.39**	**$15,645.98**	**8.53%**	**-3.96%**	**602**	**4.89%**	**-3.85%**	**50**	
					$25.99	$13.39	$15,645.98	8.53%		602	4.886%		50	
	917966	**750**	**RAVENTOS I BLANC L'HEREU'13/14 750ml**	**L**	**$21.99**	**$11.26**	**$7,388.64**	**4.03%**	**13.74%**	**336**	**2.73%**	**13.81%**	**28**	
					$21.99	$11.26	$7,388.64	4.03%		336	2.727%		28	
	729506	**750**	**MIQUEL PONS CAVA BRUT 750ml**	**T**	**$8.99**	**$4.50**	**$3,631.96**	**1.98%**	**100.00%**	**404**	**3.28%**	**100.00%**	**34**	
					$8.99	$4.50	$3,631.96	1.98%		404	3.279%		34	
	900285	**750**	**CONQUILLA CAVA BRUT 750ml**	**L**	**$12.99**	**$6.50**	**$922.29**	**0.50%**	**100.00%**	**71**	**0.58%**	**100.00%**	**6**	
					$12.99	$6.50	$922.29	0.50%		71	0.576%		6	
	Total						**$73,590.69**		**29.58%**	**5,143**		**39.52%**	**429**	

Class Summary

IPP	**Bottle Sales**	5,143	**Gross Sales**	$73,590.69	**Total Items in Class**	6
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IPX SPARKLING WINE - IMPORTED MISC														
	951497	**750**	**VALDIVIESO BRUT ROSE NV 750ml**	**L**	**$13.29**	**$6.77**	**$6,663.00**	**62.66%**	**276.93%**	**505**	**69.08%**	**253.85%**	**42**	
					$13.08	$6.64	$4,394.88	41.33%		336	45.964%		28	
					$13.44	$6.83	$1,787.52	16.81%		133	18.194%		11	
					$13.35	$6.83	$480.60	4.52%		36	4.925%		3	
	919013	**750**	**HATTINGLEY ROSÉ 750ml**	**L**	**$61.99**	**$32.55**	**$1,425.77**	**13.41%**	**100.00%**	**23**	**3.15%**	**100.00%**	**2**	
					$61.99	$32.55	$1,425.77	13.41%		23	3.146%		2	
	Total						**$8,088.77**		**350.77%**	**528**		**268.59%**	**44**	

Class Summary

IPX	**Bottle Sales**	528	**Gross Sales**	$8,088.77	**Total Items in Class**	2
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KFE WHITE GENERIC - RHINE														
	566375	**5000**	**FRANZIA CRISP WHITE HOUSE WINE 5000ml**	**1**	**$15.99**	**$8.28**	**$633,183.56**	**33.82%**	**-1.44%**	**39,760**	**33.86%**	**-5.80%**	**22,089**	
					$16.99	$8.81	$347,512.57	18.58%		20,603	17.547%		11,446	
					$14.99	$7.75	$285,670.99	15.24%		19,157	16.316%		10,643	
	541262	**5000**	**ALMADEN RHINE BOX 5000ml**	**1**	**$19.99**	**$10.41**	**$96,015.00**	**5.13%**	**-8.09%**	**4,788**	**4.08%**	**-11.51%**	**2,660**	
					$20.99	$10.94	$58,970.44	3.15%		2,832	2.412%		1,573	
					$18.99	$9.87	$37,044.56	1.97%		1,956	1.666%		1,087	
	Total						**$729,198.56**		**-2.37%**	**44,548**		**-6.44%**	**24,749**	

Class Summary

KFE	**Bottle Sales**	44,548	**Gross Sales**	$729,198.56	**Total Items in Class**	2
	% of Bottle Sales	0.09%	**% of Gross Sales**	0.16%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KFJ WHITE GENERIC - CHABLIS														
	568760	**1500**	**LIVINGSTON CELLARS CHABLIS BLANC 1500ml**	**1**	**$8.49**	**$4.37**	**$36,204.66**	**3.25%**	**-24.21%**	**3,966**	**5.88%**	**-32.45%**	**661**	
					$9.49	$4.90	$31,441.02	2.83%		3,330	4.935%		555	
					$7.49	$3.83	$4,763.64	0.43%		636	0.943%		106	
	552030	**4000**	**CARLO ROSSI CHABLIS 4000ml**	**1**	**$15.99**	**$8.28**	**$46,376.71**	**4.22%**	**-10.61%**	**2,946**	**4.37%**	**-13.29%**	**1,309**	
					$15.99	$8.28	$46,376.71	4.22%		2,946	4.366%		1,309	
	566460	**5000**	**FRANZIA CHABLIS WORLD CLASSICS 5000ml**	**1**	**$19.99**	**$10.41**	**$181,235.59**	**16.22%**	**-1.70%**	**8,941**	**13.25%**	**-5.07%**	**4,967**	
					$20.99	$10.94	$120,416.60	10.78%		5,740	8.506%		3,189	
					$18.99	$9.87	$60,818.99	5.44%		3,201	4.744%		1,778	
	600600	**5000**	**PETER VELLA CHABLIS BOX 5000ml**	**1**	**$18.49**	**$9.61**	**$146,398.98**	**13.10%**	**-9.29%**	**7,802**	**11.56%**	**-10.12%**	**4,334**	
					$19.99	$10.41	$92,387.77	8.27%		4,623	6.851%		2,568	
					$16.99	$8.81	$54,011.21	4.83%		3,179	4.711%		1,766	
	Total						**$410,215.94**		**-7.92%**	**23,655**		**-13.57%**	**11,272**	

Class Summary

KFJ	**Bottle Sales**	23,655	**Gross Sales**	$410,215.94	**Total Items in Class**	4
	% of Bottle Sales	0.05%	**% of Gross Sales**	0.09%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KFP WHITE GENERIC - TABLE & PROPRIETARY														
	565380	**250**	**FLIP FLOP FIZZY CRISP WHITE WINE 250ml**	**1**	**$2.99**	**$1.55**	**$50,874.85**	**3.26%**	**-10.26%**	**17,015**	**10.91%**	**-10.26%**	**473**	
					$2.99	$1.55	$50,874.85	3.26%		17,015	10.911%		473	
	950552	**250**	**INFINITE MONKEY THEOREM WHITE 250ml**	**T**	**$4.20**	**$2.20**	**$5,119.80**	**0.33%**	**601.56%**	**1,219**	**0.78%**	**601.56%**	**34**	
					$4.20	$2.20	$5,119.80	0.33%		1,219	0.782%		34	
	551236	**3000**	**BIG HOUSE BOOTLEGGER WHITE 3000 ml**	**1**	**$21.32**	**$11.19**	**$116,420.46**	**7.54%**	**-13.48%**	**5,460**	**3.50%**	**-13.35%**	**1,820**	
					$22.99	$12.08	$60,479.35	3.93%		2,665	1.709%		888	
					$19.99	$10.48	$44,055.86	2.85%		2,222	1.425%		741	
					$20.99	$11.01	$11,885.25	0.77%		573	0.367%		191	
	543400	**750**	**APOTHIC WHITE 750ml**	**1**	**$12.32**	**$6.48**	**$92,091.71**	**6.08%**	**1.51%**	**7,657**	**4.91%**	**5.76%**	**638**	
					$13.99	$7.37	$44,795.09	2.98%		3,323	2.131%		277	
					$10.99	$5.77	$37,791.01	2.47%		3,511	2.251%		293	
					$11.99	$6.30	$9,505.61	0.63%		823	0.528%		69	
	588640	**750**	**MENAGE A TROIS WHITE 750ml**	**1**	**$11.32**	**$5.95**	**$87,032.81**	**5.66%**	**-14.22%**	**7,763**	**4.98%**	**-14.16%**	**647**	
					$12.99	$6.83	$43,415.49	2.81%		3,375	2.164%		281	
					$9.99	$5.24	$36,392.07	2.38%		3,717	2.384%		310	
					$10.99	$5.77	$7,225.25	0.47%		671	0.430%		56	
	544120	**750**	**BAREFOOT REFRESH CRISP WHITE 750ml**	**1**	**$8.32**	**$4.35**	**$79,715.59**	**5.11%**	**-7.30%**	**9,541**	**6.12%**	**-7.22%**	**795**	
					$9.99	$5.24	$39,828.06	2.56%		3,994	2.561%		333	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KFP WHITE GENERIC - TABLE & PROPRIETARY	544120				$6.99	$3.64	$31,849.59	2.03%		4,541	2.912%		378	
					$7.99	$4.17	$8,037.94	0.52%		1,006	0.645%		84	
	901506	750	CASTLE CREEK LILLY ROSE WHITE 750ml	1	$12.33	$8.20	$36,052.91	2.31%	-4.29%	2,659	1.71%	-23.84%	222	
					$14.95	$9.95	$25,979.95	1.67%		1,741	1.116%		145	
					$10.95	$7.27	$8,420.55	0.54%		769	0.493%		64	
					$11.09	$7.37	$1,652.41	0.11%		149	0.096%		12	
	920155	750	CAROL SHELTON COQUILLE BL'17 750ml	L	$16.99	$11.12	$30,956.80	1.98%	34.44%	1,920	1.23%	33.52%	160	
					$15.99	$10.45	$28,654.08	1.84%		1,792	1.149%		149	
					$17.99	$11.79	$2,302.72	0.15%		128	0.082%		11	
	901517	750	CASTLE CREEK PETROGLYPH WHITE 750ml	1	$12.49	$8.30	$25,927.75	1.66%	16.13%	1,941	1.24%	-6.00%	162	
					$14.95	$9.95	$14,845.35	0.95%		993	0.637%		83	
					$10.95	$7.27	$5,792.55	0.37%		529	0.339%		44	
					$12.95	$8.61	$4,513.55	0.29%		349	0.224%		29	
					$11.09	$7.37	$776.30	0.05%		70	0.045%		6	
	918556	750	OLD TOWN CELLARS MTN TWN WHITE 750ml	L	$15.49	$10.32	$18,655.21	1.20%	53.74%	1,179	0.76%	45.37%	98	
					$15.99	$10.65	$15,702.18	1.01%		982	0.630%		82	
					$14.99	$9.98	$2,953.03	0.19%		197	0.126%		16	
	947539	750	BLINDFOLD WHITE TABLE'15/16 750ml	L	$30.31	$15.69	$8,517.11	0.55%	-34.54%	281	0.18%	-35.50%	23	
					$30.31	$15.69	$8,517.11	0.55%		281	0.180%		23	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KFP WHITE GENERIC - TABLE & PROPRIETARY	**919986**	**750**	**ORIN SWIFT MANNEQUIN WHITE'15/16 750ml**	**L**	**$30.10**	**$15.93**	**$5,488.50**	**0.35%**	**561.86%**	**183**	**0.12%**	**562.07%**	**15**	
					$29.99	$15.88	$5,248.25	0.34%		175	0.112%		15	
					$29.99	$15.87	$209.93	0.01%		7	0.004%		1	
					$30.32	$16.05	$30.32	0.00%		1	0.001%		0	
	914553	**750**	**HEDGES CMS WHITE'16/17 750ml**	**L**	**$12.91**	**$6.60**	**$4,641.64**	**0.30%**	**-47.24%**	**362**	**0.23%**	**-46.40%**	**30**	
					$12.72	$6.50	$3,332.64	0.21%		262	0.168%		22	
					$13.09	$6.70	$1,309.00	0.08%		100	0.064%		8	
	917915	**750**	**MATTHIASSON NAPA WHITE'15 750ml**	**L**	**$32.99**	**$21.86**	**$4,288.70**	**0.27%**	**-5.69%**	**130**	**0.08%**	**-5.56%**	**11**	
					$32.99	$21.86	$4,288.70	0.27%		130	0.083%		11	
	918588	**750**	**JEFF COHN FIRST DATEWHITE'15 750ml**	**L**	**$21.14**	**$13.88**	**$3,063.78**	**0.20%**	**-15.52%**	**152**	**0.10%**	**-7.36%**	**13**	
					$19.99	$13.10	$2,818.59	0.18%		141	0.090%		12	
					$22.29	$14.65	$245.19	0.02%		11	0.007%		1	
	912556	**750**	**QUPE SYRAH BIEN NACIDO CUV'12/13 750ml**	**L**	**$19.98**	**$10.46**	**$3,015.04**	**0.19%**	**158.51%**	**151**	**0.10%**	**158.62%**	**13**	
					$19.97	$10.36	$2,336.49	0.15%		117	0.075%		10	
					$19.99	$10.55	$678.55	0.04%		34	0.022%		3	
	918489	**750**	**FESS PARKER MARCELLA'S WHITE'14/16 750ml**	**L**	**$16.78**	**$8.67**	**$2,684.80**	**0.17%**	**-20.66%**	**160**	**0.10%**	**-20.98%**	**13**	
					$16.78	$8.67	$2,684.80	0.17%		160	0.103%		13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KFP WHITE GENERIC - TABLE & PROPRIETARY	**947844**	**750**	**BUONCRISTIANI TRIAD BLANC'14 750ml**	**X**	**$16.41**	**$10.74**	**$246.15**	**0.02%**	**-92.06%**	**15**	**0.01%**	**-89.74%**	**1**	
					$16.41	$10.74	$246.15	0.02%		15	0.010%		1	
	920239	**750**	**BRASSFIELD EST SERENITY WH RES'15 750ml**	**X**	**$10.36**	**$5.24**	**$238.28**	**0.02%**	**-93.17%**	**23**	**0.01%**	**-92.57%**	**2**	
					$10.36	$5.24	$238.28	0.02%		23	0.015%		2	
	918169	**750**	**TRENZA BLANCO'09/10 750ml**	**X**	**$10.36**	**$5.19**	**$196.84**	**0.01%**	**-78.92%**	**19**	**0.01%**	**-74.65%**	**2**	
					$10.36	$5.19	$196.84	0.01%		19	0.012%		2	
	915003	**750**	**MAGNIFICENT HOUSE CHARD'12/13 750ml**	**X**	**$10.06**	**$5.07**	**$50.30**	**0.00%**	**-97.34%**	**5**	**0.00%**	**-97.35%**	**0**	
					$10.06	$5.07	$50.30	0.00%		5	0.003%		0	
	946919	**750**	**EVENING LAND POUILLY FUISSE'10 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	948465	**750**	**SEGHESIO COSTIERA WHITE/13 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	918239	**750**	**TWODOG STYLE WHITE 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$575,279.03**		**-6.01%**	**57,835**		**-7.26%**	**5,172**	

Class Summary

KFP	**Bottle Sales**	57,835	**Gross Sales**	$575,279.03	**Total Items in Class**	24
	% of Bottle Sales	0.12%	**% of Gross Sales**	0.12%	**Share/Item**	0.24

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY														
	281332	**1000**	**FRENCH RABBIT CHARDONNAY 1000ml**	**1**	**$10.62**	**$5.13**	**$66,856.20**	**0.14%**	**-12.33%**	**6,436**	**0.18%**	**-11.60%**	**715**	
					$11.95	$6.10	$25,776.15	0.05%		2,157	0.059%		240	
					$8.95	$6.10	$17,613.60	0.04%		1,968	0.054%		219	
					$9.95	$4.51	$9,124.15	0.02%		917	0.025%		102	
					$8.95	$4.51	$6,909.40	0.01%		772	0.021%		86	
					$11.95	$4.51	$4,505.15	0.01%		377	0.010%		42	
					$11.95	$5.04	$2,927.75	0.01%		245	0.007%		27	
	545264	**1000**	**BANDIT CHARDONNAY TETRA 1000ml**	**T**	**$10.05**	**$5.27**	**$28,244.34**	**0.06%**	**2291.21%**	**2,801**	**0.08%**	**2295.76%**	**311**	
					$10.10	$5.30	$24,088.50	0.05%		2,385	0.065%		265	
					$9.99	$5.24	$4,155.84	0.01%		416	0.011%		46	
	606293	**1500**	**WOODBRIDGE CHARDONNAY R MONDAVI 1500ml**	**1**	**$12.99**	**$6.76**	**$183,315.61**	**0.39%**	**9.90%**	**13,671**	**0.37%**	**19.37%**	**2,279**	
					$15.99	$8.35	$83,146.08	0.18%		5,224	0.143%		871	
					$11.99	$6.22	$49,965.47	0.11%		4,171	0.114%		695	
					$10.99	$5.69	$29,124.65	0.06%		2,651	0.073%		442	
					$12.99	$6.76	$21,079.41	0.04%		1,625	0.045%		271	
	558773	**1500**	**CORBETT CANYON CHARDONNAY 1500ml**	**1**	**$8.32**	**$4.27**	**$167,796.25**	**0.35%**	**9.18%**	**20,619**	**0.56%**	**15.06%**	**3,437**	
					$6.99	$3.56	$77,078.97	0.16%		11,039	0.302%		1,840	
					$9.99	$5.16	$72,384.12	0.15%		7,284	0.200%		1,214	
					$7.99	$4.10	$18,333.16	0.04%		2,296	0.063%		383	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**590145**	**1500**	**CK MONDAVI CHARDONNAY 1500ml**	**1**	**$11.99**	**$5.88**	**$146,891.74**	**0.31%**	**21.55%**	**13,682**	**0.37%**	**28.56%**	**2,280**	
					$9.99	$6.94	$61,278.66	0.13%		6,134	0.168%		1,022	
					$9.99	$4.82	$49,702.80	0.10%		4,976	0.136%		829	
					$13.99	$6.94	$28,313.71	0.06%		2,029	0.056%		338	
					$13.99	$4.82	$7,596.57	0.02%		543	0.015%		91	
	568105	**1500**	**GLEN ELLEN CHARDONNAY RESERVE 1500ml**	**1**	**$9.32**	**$4.81**	**$139,139.72**	**0.29%**	**-1.52%**	**15,186**	**0.42%**	**-2.80%**	**2,531**	
					$7.99	$4.10	$61,594.91	0.13%		7,709	0.211%		1,285	
					$10.99	$5.69	$59,111.00	0.13%		5,426	0.149%		904	
					$8.99	$4.63	$18,433.81	0.04%		2,051	0.056%		342	
	544077	**1500**	**BAREFOOT CELLARS CHARDONNAY 1500ml**	**1**	**$14.32**	**$7.47**	**$124,499.69**	**0.26%**	**-14.26%**	**8,613**	**0.24%**	**-13.75%**	**1,436**	
					$15.99	$8.36	$63,034.89	0.13%		3,965	0.109%		661	
					$12.99	$6.76	$45,123.90	0.10%		3,476	0.095%		579	
					$13.99	$7.29	$16,340.90	0.03%		1,172	0.032%		195	
	610310	**1500**	**ROUND HILL CHARDONNAY 1500ml**	**1**	**$16.13**	**$8.43**	**$116,183.53**	**0.25%**	**-19.14%**	**7,847**	**0.22%**	**-17.32%**	**1,308**	
					$13.99	$9.57	$33,212.26	0.07%		2,374	0.065%		396	
					$10.99	$9.57	$19,573.19	0.04%		1,781	0.049%		297	
					$18.99	$9.57	$19,559.70	0.04%		1,030	0.028%		172	
					$13.99	$5.32	$14,591.57	0.03%		1,043	0.029%		174	
					$16.99	$9.57	$12,725.51	0.03%		749	0.021%		125	
					$18.99	$6.91	$11,659.86	0.02%		614	0.017%		102	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	610310				$18.99	$8.51	$4,861.44	0.01%		256	0.007%		43	
	565201	1500	FISH EYE CHARDONNAY 1500ml	1	$10.32	$5.34	$114,558.52	0.24%	-10.16%	11,252	0.31%	-12.85%	1,875	
					$8.99	$4.63	$49,585.58	0.10%		5,536	0.152%		923	
					$11.99	$6.22	$48,526.79	0.10%		4,063	0.111%		677	
					$9.99	$5.16	$16,446.15	0.03%		1,653	0.045%		276	
	630815	1500	SUTTER HOME CHARDONNAY 1500ml	1	$11.32	$5.87	$110,479.60	0.24%	2.58%	10,090	0.28%	2.93%	1,682	
					$9.99	$5.16	$51,167.73	0.11%		5,141	0.141%		857	
					$12.99	$6.76	$36,981.27	0.08%		2,911	0.080%		485	
					$10.99	$5.70	$22,330.60	0.05%		2,038	0.056%		340	
	549883	1500	CLOS DU BOIS CHARDONNAY 1500ml	1	$24.32	$12.79	$99,204.75	0.21%	-11.31%	4,025	0.11%	-11.09%	671	
					$25.99	$13.67	$55,284.71	0.12%		2,129	0.058%		355	
					$22.99	$12.08	$35,979.35	0.08%		1,565	0.043%		261	
					$23.99	$12.61	$7,940.69	0.02%		331	0.009%		55	
	568832	1500	COPPERIDGE CHARDONNAY 1500ml	1	$10.32	$5.34	$88,988.35	0.19%	-2.12%	8,465	0.23%	1.74%	1,411	
					$12.49	$6.49	$44,308.40	0.09%		3,560	0.098%		593	
					$8.99	$4.63	$33,595.63	0.07%		3,737	0.102%		623	
					$9.49	$4.90	$11,084.32	0.02%		1,168	0.032%		195	
	633305	1500	TURNING LEAF CHARDONNAY RESERVE 1500ml	1	$14.32	$7.47	$86,733.15	0.18%	4.73%	6,097	0.17%	5.34%	1,016	
					$12.99	$6.76	$35,618.58	0.08%		2,742	0.075%		457	
					$15.99	$8.36	$33,966.81	0.07%		2,131	0.058%		355	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	633305				$13.99	$7.29	$17,147.76	0.04%		1,224	0.034%		204	
	410972	1500	FOXHORN CHARDONNAY AUSTRALIAN 1500ml	1	$9.32	$4.81	$83,720.32	0.18%	-17.30%	9,068	0.25%	-18.13%	1,511	
					$10.99	$5.69	$31,158.49	0.07%		2,851	0.078%		475	
					$7.99	$4.10	$26,952.29	0.06%		3,371	0.092%		562	
					$8.99	$4.63	$25,609.54	0.05%		2,846	0.078%		474	
	633743	1500	VENDANGE CHARDONNAY 1500ml	1	$10.32	$5.34	$83,491.69	0.18%	-0.53%	8,331	0.23%	-3.02%	1,389	
					$8.99	$4.63	$42,801.53	0.09%		4,747	0.130%		791	
					$11.99	$6.22	$29,471.39	0.06%		2,461	0.067%		410	
					$9.99	$5.16	$11,218.77	0.02%		1,123	0.031%		187	
	622753	1500	STE CHAPELLE CHARDONNAY 1500ml	1	$14.32	$7.47	$58,798.37	0.12%	-12.54%	4,217	0.12%	-12.23%	703	
					$12.99	$6.76	$31,789.44	0.07%		2,454	0.067%		409	
					$15.99	$8.35	$20,643.48	0.04%		1,308	0.036%		218	
					$13.99	$7.29	$6,365.45	0.01%		455	0.012%		76	
	569402	1500	GALLO FAMILY CHARDONNAY TWIN VALL 1500ml	1	$11.32	$5.87	$56,336.10	0.12%	6.09%	5,194	0.14%	6.21%	866	
					$9.99	$5.16	$32,677.44	0.07%		3,280	0.090%		547	
					$12.99	$6.76	$18,012.66	0.04%		1,398	0.038%		233	
					$10.99	$5.69	$5,646.00	0.01%		516	0.014%		86	
	633783	1500	FETZER CHARDONNAY ANTHONYS HILL 1500ml	1	$14.95	$7.80	$52,236.75	0.11%	-27.08%	3,537	0.10%	-25.83%	590	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	633783				$15.95	$8.33	$20,974.25	0.04%		1,315	0.036%		219	
					$12.95	$6.74	$13,408.30	0.03%		1,034	0.028%		172	
					$13.95	$7.27	$10,434.60	0.02%		748	0.020%		125	
					$16.95	$8.86	$7,419.60	0.02%		440	0.012%		73	
	628727	**1500**	**STONE CELLARS CHARDONNAY BERINGER 1500ml**	**1**	**$15.32**	**$7.06**	**$50,672.40**	**0.11%**	**23.96%**	**3,560**	**0.10%**	**11.84%**	**593**	
					$12.99	$8.30	$22,420.74	0.05%		1,726	0.047%		288	
					$16.99	$8.30	$12,538.62	0.03%		738	0.020%		123	
					$12.99	$6.17	$7,339.35	0.02%		565	0.015%		94	
					$14.99	$6.17	$4,856.76	0.01%		324	0.009%		54	
					$16.99	$7.24	$1,851.91	0.00%		109	0.003%		18	
					$16.99	$6.17	$1,665.02	0.00%		98	0.003%		16	
	578905	**1500**	**J LOHR CHARDONNAY RIVERSTONE 1500ml**	**1**	**$29.84**	**$14.89**	**$49,179.76**	**0.10%**	**-15.17%**	**1,657**	**0.05%**	**-16.00%**	**276**	
					$30.95	$15.66	$10,553.95	0.02%		341	0.009%		57	
					$28.28	$15.83	$7,098.28	0.01%		251	0.007%		42	
					$27.95	$14.06	$6,204.90	0.01%		222	0.006%		37	
					$31.28	$15.83	$6,130.88	0.01%		196	0.005%		33	
					$27.95	$15.66	$5,645.90	0.01%		202	0.006%		34	
					$30.95	$14.59	$3,899.70	0.01%		126	0.003%		21	
					$30.95	$14.06	$3,837.80	0.01%		124	0.003%		21	
					$28.95	$14.06	$3,618.75	0.01%		125	0.003%		21	
					$31.28	$14.24	$2,189.60	0.00%		70	0.002%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKB WHITE VARIETAL - CHARDONNAY	**608755**	**1500**	**REDWOOD CREEK CHARDONNAY 1500ml**	**1**	**$13.99**	**$7.29**	**$44,566.76**	**0.09%**	**-20.81%**	**3,324**	**0.09%**	**-21.15%**	**554**	
					$11.99	$6.22	$23,572.34	0.05%		1,966	0.054%		328	
					$15.99	$8.36	$16,077.90	0.03%		1,010	0.028%		168	
					$13.99	$7.29	$4,916.52	0.01%		348	0.010%		58	
	406777	**1500**	**CONCHA Y TORO CHARDONNAY FRONTERA 1500ml**	**1**	**$10.85**	**$5.38**	**$39,242.63**	**0.08%**	**1.36%**	**3,907**	**0.11%**	**1.51%**	**651**	
					$8.99	$5.89	$10,509.41	0.02%		1,171	0.032%		195	
					$9.99	$5.89	$8,256.96	0.02%		834	0.023%		139	
					$11.99	$5.89	$5,959.18	0.01%		506	0.014%		84	
					$8.99	$4.63	$5,524.13	0.01%		619	0.017%		103	
					$11.99	$6.22	$5,203.81	0.01%		443	0.012%		74	
					$11.99	$4.83	$2,155.39	0.00%		191	0.005%		32	
					$11.99	$4.30	$1,633.75	0.00%		143	0.004%		24	
	561010	**1500**	**DOMINO CHARDONNAY BY DELICATO 1500ml**	**1**	**$11.32**	**$5.87**	**$39,082.33**	**0.08%**	**-35.77%**	**3,567**	**0.10%**	**-37.16%**	**595**	
					$9.99	$5.16	$20,369.61	0.04%		2,039	0.056%		340	
					$12.99	$6.76	$12,470.40	0.03%		960	0.026%		160	
					$10.99	$5.69	$6,242.32	0.01%		568	0.016%		95	
	588774	**1500**	**MERIDIAN CHARDONNAY'17 1500 ml**	**L**	**$16.99**	**$8.88**	**$9,667.31**	**0.02%**	**-46.98%**	**569**	**0.02%**	**-46.88%**	**95**	
					$16.99	$8.88	$9,667.31	0.02%		569	0.016%		95	
	916158	**1500**	**ROMBAUER CHARDONNAY'16/17 1500 ml**	**L**	**$82.78**	**$43.50**	**$2,407.35**	**0.01%**	**1000.57%**	**28**	**0.00%**	**900.00%**	**5**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	916158				$86.85	$45.67	$2,171.25	0.00%		25	0.001%		4	
					$78.70	$41.33	$236.10	0.00%		3	0.000%		1	
	592469	1500	NATHANSON CREEK CHARDONNAY 1500ml	D	$8.47	$5.69	$460.98	0.00%	-99.55%	47	0.00%	-99.54%	8	
					$10.99	$5.69	$395.64	0.00%		36	0.001%		6	
					$5.94	$5.69	$65.34	0.00%		11	0.000%		2	
	919118	250	SURF SWIM CHARDONNAY CANS 250ml	T	$3.66	$1.86	$446.52	0.00%	100.00%	122	0.00%	100.00%	3	
					$3.66	$1.86	$446.52	0.00%		122	0.003%		3	
	566202	250	COPPOLA DIAMOND CHARD CANS 250ml	T					100.00%			100.00%	0	
	547123	3000	BLACK BOX CHARDONNAY CALIFORNIA 3000ml	1	$21.74	$11.41	$961,942.62	2.04%	10.60%	42,918	1.18%	12.16%	14,306	
					$23.99	$12.61	$553,129.12	1.17%		23,144	0.634%		7,715	
					$19.99	$10.48	$203,905.43	0.43%		10,217	0.280%		3,406	
					$21.99	$11.54	$107,352.60	0.23%		4,898	0.134%		1,633	
					$20.99	$11.01	$97,555.47	0.21%		4,659	0.128%		1,553	
	558774	3000	CORBETT CANYON CHARDONNAY CASK 3000ml	1	$13.99	$7.29	$219,320.18	0.46%	-1.35%	15,496	0.42%	-2.14%	5,165	
					$14.99	$7.82	$136,124.57	0.29%		9,091	0.249%		3,030	
					$12.99	$6.76	$83,195.61	0.18%		6,405	0.175%		2,135	
	547109	3000	BIG HOUSE CHARDONNAY 3000ml	1	$21.32	$11.19	$135,971.05	0.29%	-13.48%	6,349	0.17%	-14.47%	2,116	
					$22.99	$12.08	$74,623.61	0.16%		3,287	0.090%		1,096	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	547109				$19.99	$10.48	$48,013.88	0.10%		2,420	0.066%		807	
					$20.99	$11.01	$13,333.56	0.03%		642	0.018%		214	
	575554	3000	HOUSE WINE CHARDONNAY BOX 3000 ml	1	$21.32	$10.95	$114,286.04	0.24%	368.79%	5,196	0.14%	326.82%	1,732	
					$22.99	$12.00	$74,625.54	0.16%		3,246	0.089%		1,082	
					$19.99	$9.90	$25,387.30	0.05%		1,270	0.035%		423	
					$20.99	$10.94	$14,273.20	0.03%		680	0.019%		227	
	412171	3000	HARDYS STAMP CHARDONNAY 3000ml	1	$17.13	$8.96	$83,600.79	0.18%	-31.56%	4,921	0.13%	-31.91%	1,640	
					$18.99	$9.95	$25,662.48	0.05%		1,352	0.037%		451	
					$13.99	$9.95	$14,647.53	0.03%		1,047	0.029%		349	
					$16.99	$7.29	$10,409.88	0.02%		612	0.017%		204	
					$15.99	$8.35	$10,313.55	0.02%		645	0.018%		215	
					$18.99	$8.88	$9,893.79	0.02%		521	0.014%		174	
					$15.99	$9.95	$7,595.25	0.02%		475	0.013%		158	
					$18.99	$8.35	$5,078.31	0.01%		269	0.007%		90	
	916160	3000	ROMBAUER CHARDONNAY'09/ 10 3000ml	L	$376.12	$198.00	$376.12	0.00%	100.00%	1	0.00%	100.00%	0	
					$376.12	$198.00	$376.12	0.00%		1	0.000%		0	
	581325	375	KENDALL JACKSON CHARD VR 375 ml	1	$8.49	$4.44	$52,704.42	0.11%	7.99%	6,298	0.17%	8.10%	262	
					$8.49	$4.44	$52,704.42	0.11%		6,298	0.173%		262	
	951256	375	SONOMA-CUTRER CHARD RR'15/16 375 ml	L	$12.06	$6.34	$31,921.71	0.07%	-3.77%	2,659	0.07%	-3.28%	111	
					$11.99	$6.30	$28,164.51	0.06%		2,349	0.064%		98	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	951256				$12.12	$6.37	$3,757.20	0.01%		310	0.008%		13	
	575562	375	HOUSE WINES CHARDONNAY CAN 375 ml	T	$5.59	$2.90	$31,784.74	0.07%	100.00%	5,686	0.16%	100.00%	237	
					$5.59	$2.93	$29,330.73	0.06%		5,247	0.144%		219	
					$5.59	$2.87	$2,454.01	0.01%		439	0.012%		18	
	540905	375	ALLOY CHARDONNAY CAN 375 ml	T	$5.99	$3.00	$15,603.95	0.03%	100.00%	2,605	0.07%	100.00%	109	
					$5.99	$3.00	$15,603.95	0.03%		2,605	0.071%		109	
	578903	375	J LOHR CHARD RIVERSTONE'16/17 375 ml	L	$9.05	$4.56	$13,846.50	0.03%	-4.91%	1,530	0.04%	-5.26%	64	
					$9.05	$4.56	$13,846.50	0.03%		1,530	0.042%		64	
	916835	375	ROMBAUER CHARDONNAY'16/17 375 ml	L	$21.95	$11.50	$12,313.95	0.03%	13.53%	561	0.02%	5.78%	23	
					$21.95	$11.50	$12,313.95	0.03%		561	0.015%		23	
	951803	375	GRGICH HILLS CHARDONNAY'14/15 375 ml	L	$22.95	$12.02	$4,842.45	0.01%	-8.92%	211	0.01%	-8.47%	9	
					$22.95	$12.02	$4,842.45	0.01%		211	0.006%		9	
	910802	375	LANDMARK CHARD OVERLOOK'13/14 375 ml	L	$15.07	$7.83	$4,279.88	0.01%	-17.07%	284	0.01%	-17.56%	12	
					$15.07	$7.83	$4,279.88	0.01%		284	0.008%		12	
	918253	375	PARALLEL CHARDONNAY RR'10/12 375ml	L	$24.50	$16.27	$2,082.50	0.00%	25.33%	85	0.00%	23.08%	4	
					$24.50	$16.27	$2,082.50	0.00%		85	0.002%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**911888**	**375**	**FRANCIS COPPOLA CHARD DIAM'14/15 375 ml**	**X**	**$9.99**	**$5.13**	**$1,278.72**	**0.00%**	**-72.41%**	**128**	**0.00%**	**-72.27%**	**5**	
					$9.99	$5.13	$1,278.72	0.00%		128	0.004%		5	
	917722	**375**	**PRIDE MTN CHARDONNAY'15/16 375 ml**	**A**	**$20.99**	**$10.99**	**$671.68**	**0.00%**	**10.85%**	**32**	**0.00%**	**10.34%**	**1**	
					$20.99	$10.99	$671.68	0.00%		32	0.001%		1	
	918643	**375**	**RIDGE CHARDONNAY ESTATE'16 375 ml**	**U**	**$31.95**	**$16.76**	**$351.45**	**0.00%**	**498.02%**	**11**	**0.00%**	**440.00%**	**0**	
					$31.95	$16.76	$351.45	0.00%		11	0.000%		0	
	429149	**500**	**VENDANGE CHARDONNAY 500ml**	**1**	**$3.99**	**$2.04**	**$238,585.74**	**0.51%**	**-0.17%**	**67,641**	**1.85%**	**0.05%**	**3,758**	
					$2.98	$1.51	$143,535.30	0.30%		48,237	1.322%		2,680	
					$4.99	$2.57	$95,050.44	0.20%		19,404	0.532%		1,078	
	583804	**500**	**LIBERTY CREEK VINYRD CHARDONNAY 500ml**	**1**	**$3.99**	**$2.05**	**$84,782.67**	**0.18%**	**9.31%**	**21,437**	**0.59%**	**9.31%**	**1,191**	
					$3.99	$2.05	$84,782.67	0.18%		21,437	0.587%		1,191	
	566520	**5000**	**FRANZIA CHARDONNAY - AUSTRALIAN 5000ml**	**1**	**$19.99**	**$10.41**	**$726,456.14**	**1.54%**	**7.25%**	**36,150**	**0.99%**	**4.11%**	**20,083**	
					$20.99	$10.94	$466,543.46	0.99%		22,378	0.613%		12,432	
					$18.99	$9.87	$259,912.68	0.55%		13,772	0.377%		7,651	
	541460	**5000**	**ALMADEN CHARDONNAY BOX 5000ml**	**1**	**$19.99**	**$10.41**	**$519,408.56**	**1.10%**	**-7.00%**	**25,742**	**0.71%**	**-9.81%**	**14,301**	
					$20.99	$10.94	$327,376.15	0.69%		15,611	0.428%		8,673	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	541460				$18.99	$9.87	$192,032.41	0.41%		10,131	0.278%		5,628	
	600640	5000	PETER VELLA CHARDONNAY BOX 5000ml	1	$19.49	$10.14	$444,172.40	0.94%	2.30%	22,456	0.62%	-1.32%	12,476	
					$20.99	$10.94	$185,949.77	0.40%		8,927	0.245%		4,959	
					$18.99	$9.88	$119,204.04	0.25%		6,300	0.173%		3,500	
					$19.99	$10.41	$97,597.50	0.21%		4,914	0.135%		2,730	
					$17.97	$9.33	$41,421.09	0.09%		2,315	0.063%		1,286	
	581330	750	KENDALL JACKSON CHARDONNAY VINTNE 750ml	1	$16.28	$8.81	$815,075.62	1.72%	-15.68%	49,114	1.35%	-15.82%	4,093	
					$17.99	$9.49	$336,308.63	0.71%		18,769	0.514%		1,564	
					$17.99	$7.89	$112,496.26	0.24%		6,286	0.172%		524	
					$14.99	$9.49	$108,981.81	0.23%		7,275	0.199%		606	
					$14.99	$7.36	$97,387.05	0.21%		6,507	0.178%		542	
					$13.99	$9.49	$69,539.36	0.15%		4,968	0.136%		414	
					$17.99	$8.43	$52,652.56	0.11%		2,948	0.081%		246	
					$15.99	$9.49	$37,709.95	0.08%		2,361	0.065%		197	
	560305	750	SONOMA CUTRER CHARDONNAY RR 750ml	1	$20.99	$11.09	$663,000.41	1.40%	-0.20%	31,591	0.87%	-1.68%	2,633	
					$20.99	$11.09	$663,000.41	1.40%		31,591	0.866%		2,633	
	910337	750	ROMBAUER CHARD CARN'16/17 750ml	L	$39.95	$20.99	$482,356.30	1.02%	7.29%	12,074	0.33%	-0.05%	1,006	
					$39.95	$20.99	$482,356.30	1.02%		12,074	0.331%		1,006	
	582300	750	LA CREMA CHARDONNAY SONOMA COAST 750ml	1	$21.39	$11.51	$344,466.31	0.73%	-7.07%	15,929	0.44%	-8.24%	1,327	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	582300				$22.99	$12.15	$126,454.98	0.27%		5,502	0.151%		459	
					$19.99	$12.15	$84,778.18	0.18%		4,246	0.116%		354	
					$22.99	$10.55	$59,728.02	0.13%		2,598	0.071%		217	
					$20.99	$12.15	$43,159.72	0.09%		2,060	0.056%		172	
					$19.99	$10.55	$30,345.41	0.06%		1,523	0.042%		127	
	547295	**750**	**BOGLE CHARDONNAY 750ml**	**1**	**$9.12**	**$4.81**	**$308,203.25**	**0.65%**	**-4.01%**	**34,235**	**0.94%**	**-4.02%**	**2,853**	
					$10.95	$5.52	$78,875.40	0.17%		7,252	0.199%		604	
					$8.95	$5.52	$58,669.10	0.12%		6,578	0.180%		548	
					$7.95	$4.45	$53,897.25	0.11%		6,775	0.186%		565	
					$7.95	$5.52	$44,805.45	0.09%		5,631	0.154%		469	
					$7.95	$3.92	$40,880.55	0.09%		5,141	0.141%		428	
					$10.95	$3.92	$31,075.50	0.07%		2,858	0.078%		238	
	633239	**750**	**TRUE MYTH EDNA VALLEY CHARDONNAY 750ml**	**1**	**$15.66**	**$7.79**	**$295,569.45**	**0.62%**	**25.92%**	**19,155**	**0.52%**	**20.47%**	**1,596**	
					$16.99	$8.77	$108,515.13	0.23%		6,387	0.175%		532	
					$13.99	$8.77	$90,627.22	0.19%		6,478	0.177%		540	
					$13.99	$7.17	$33,184.28	0.07%		2,372	0.065%		198	
					$14.99	$7.17	$24,913.38	0.05%		1,662	0.046%		139	
					$16.99	$7.71	$21,985.06	0.05%		1,294	0.035%		108	
					$16.99	$7.17	$16,344.38	0.03%		962	0.026%		80	
	560350	**750**	**CUPCAKE CHARDONNAY 750ml**	**1**	**$10.32**	**$5.41**	**$271,328.22**	**0.57%**	**2.44%**	**26,622**	**0.73%**	**2.21%**	**2,219**	
					$8.99	$4.70	$123,657.75	0.26%		13,833	0.379%		1,153	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	560350				$11.99	$6.30	$120,337.83	0.25%		10,053	0.275%		838	
					$9.99	$5.23	$27,332.64	0.06%		2,736	0.075%		228	
	578900	**750**	**J LOHR CHARDONNAY RIVERSTONE 750ml**	**1**	**$15.68**	**$7.71**	**$197,220.46**	**0.42%**	**5.43%**	**13,306**	**0.36%**	**4.65%**	**1,109**	
					$13.95	$8.63	$37,068.30	0.08%		2,666	0.073%		222	
					$12.94	$6.50	$36,536.96	0.08%		2,828	0.077%		236	
					$14.13	$8.72	$30,705.36	0.06%		2,172	0.060%		181	
					$16.95	$8.63	$27,289.50	0.06%		1,610	0.044%		134	
					$14.95	$6.50	$22,030.40	0.05%		1,472	0.040%		123	
					$17.13	$8.72	$13,005.78	0.03%		758	0.021%		63	
					$16.95	$7.56	$12,949.80	0.03%		764	0.021%		64	
					$16.95	$7.03	$10,576.80	0.02%		624	0.017%		52	
					$17.13	$7.13	$7,057.56	0.01%		412	0.011%		34	
	549885	**750**	**CLOS DU BOIS CHARDONNAY 750ml**	**1**	**$13.66**	**$7.19**	**$195,535.71**	**0.41%**	**6.92%**	**15,025**	**0.41%**	**16.33%**	**1,252**	
					$10.99	$5.77	$82,495.99	0.17%		7,501	0.206%		625	
					$15.99	$8.43	$66,788.05	0.14%		4,203	0.115%		350	
					$13.99	$7.36	$46,251.67	0.10%		3,321	0.091%		277	
	638085	**750**	**WILLIAM HILL CHARDONNAY CNTRL CST 750ml**	**1**	**$12.32**	**$6.48**	**$189,727.00**	**0.40%**	**-9.41%**	**15,490**	**0.42%**	**-9.88%**	**1,291**	
					$13.99	$7.37	$83,536.13	0.18%		5,987	0.164%		499	
					$10.99	$5.77	$80,827.34	0.17%		7,370	0.202%		614	
					$11.97	$6.29	$25,363.53	0.05%		2,133	0.058%		178	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**574400**	**750**	**HESS CHARDONNAY SELECT 750ml**	**1**	**$14.52**	**$7.30**	**$182,487.65**	**0.39%**	**-3.58%**	**13,339**	**0.37%**	**-7.67%**	**1,112**	
					$12.94	$7.68	$47,506.44	0.10%		3,672	0.101%		306	
					$14.95	$7.68	$35,431.50	0.07%		2,370	0.065%		198	
					$11.94	$7.68	$34,754.76	0.07%		2,918	0.080%		243	
					$12.94	$6.61	$24,399.24	0.05%		1,890	0.052%		158	
					$16.95	$8.74	$15,180.93	0.03%		903	0.025%		75	
					$16.95	$6.61	$13,884.90	0.03%		822	0.023%		69	
					$14.95	$6.08	$11,329.88	0.02%		764	0.021%		64	
	625800	**750**	**ST MICHELLE CHARDONNAY 750ml**	**1**	**$13.74**	**$7.23**	**$176,313.43**	**0.37%**	**4.41%**	**12,821**	**0.35%**	**5.87%**	**1,068**	
					$15.99	$8.43	$65,546.22	0.14%		4,146	0.114%		346	
					$12.99	$6.83	$56,817.69	0.12%		4,391	0.120%		366	
					$11.99	$6.30	$33,254.66	0.07%		2,794	0.077%		233	
					$13.99	$7.36	$20,694.86	0.04%		1,490	0.041%		124	
	607900	**750**	**RODNEY STRONG CHARDONNAY 750ml**	**1**	**$14.62**	**$7.76**	**$162,732.15**	**0.34%**	**6.41%**	**12,389**	**0.34%**	**8.81%**	**1,032**	
					$11.95	$7.67	$48,445.30	0.10%		4,054	0.111%		338	
					$11.95	$8.73	$39,975.80	0.08%		3,344	0.092%		279	
					$12.95	$8.73	$32,897.25	0.07%		2,547	0.070%		212	
					$16.95	$8.73	$26,701.20	0.06%		1,576	0.043%		131	
					$16.95	$6.07	$8,797.05	0.02%		519	0.014%		43	
					$16.95	$6.60	$5,915.55	0.01%		349	0.010%		29	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKB WHITE VARIETAL - CHARDONNAY	**580360**	**750**	**KENWOOD CHARDONNAY SONOMA 750ml**	**1**	**$11.99**	**$6.31**	**$159,502.86**	**0.34%**	**36.85%**	**14,882**	**0.41%**	**56.62%**	**1,240**	
					$9.99	$5.24	$119,589.39	0.25%		12,029	0.330%		1,002	
					$13.99	$7.37	$39,913.47	0.08%		2,853	0.078%		238	
	610625	**750**	**RUTHERFORD RANCH CHARDONNAY 750ml**	**1**	**$17.16**	**$9.29**	**$157,739.70**	**0.33%**	**13.65%**	**9,698**	**0.27%**	**9.22%**	**808**	
					$14.99	$9.29	$37,430.03	0.08%		2,497	0.068%		208	
					$19.99	$10.35	$34,851.51	0.07%		1,753	0.048%		146	
					$14.99	$10.35	$34,670.37	0.07%		2,319	0.064%		193	
					$14.99	$7.69	$31,522.97	0.07%		2,107	0.058%		176	
					$19.99	$7.69	$10,114.94	0.02%		506	0.014%		42	
					$17.99	$10.35	$9,149.88	0.02%		516	0.014%		43	
	557135	**750**	**COLUMBIA CREST CHARD GR EST 750ml**	**1**	**$11.99**	**$6.30**	**$152,030.25**	**0.32%**	**-2.71%**	**13,599**	**0.37%**	**-4.23%**	**1,133**	
					$9.98	$5.23	$84,422.32	0.18%		8,504	0.233%		709	
					$13.99	$7.36	$46,553.49	0.10%		3,339	0.091%		278	
					$11.99	$6.30	$21,054.44	0.04%		1,756	0.048%		146	
	562400	**750**	**EDNA VALLEY CHARDONNAY 750ml**	**1**	**$13.32**	**$7.01**	**$148,379.01**	**0.31%**	**-3.53%**	**11,375**	**0.31%**	**-3.78%**	**948**	
					$11.99	$6.30	$75,477.35	0.16%		6,313	0.173%		526	
					$14.99	$7.90	$55,320.37	0.12%		3,695	0.101%		308	
					$12.99	$6.83	$17,581.29	0.04%		1,367	0.037%		114	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**575130**	**750**	**HOGUE CHARDONNAY 750ml**	**1**	**$9.32**	**$4.88**	**$145,452.31**	**0.31%**	**1.36%**	**16,069**	**0.44%**	**1.26%**	**1,339**	
					$7.99	$4.17	$69,453.12	0.15%		8,688	0.238%		724	
					$10.99	$5.77	$52,861.90	0.11%		4,810	0.132%		401	
					$8.99	$4.70	$23,137.29	0.05%		2,571	0.070%		214	
	606290	**750**	**WOODBRIDGE CHARDONNAY R MONDAV 750ml**	**1**	**$6.66**	**$3.46**	**$139,746.28**	**0.30%**	**-5.57%**	**20,416**	**0.56%**	**-3.48%**	**1,701**	
					$8.99	$4.70	$65,496.38	0.14%		7,294	0.200%		608	
					$5.99	$3.11	$52,673.14	0.11%		8,798	0.241%		733	
					$4.99	$2.57	$21,576.76	0.05%		4,324	0.118%		360	
	609010	**750**	**TOASTED HEAD CHARDONNAY 750ml**	**1**	**$11.99**	**$6.30**	**$133,011.46**	**0.28%**	**-14.34%**	**11,174**	**0.31%**	**-20.50%**	**931**	
					$13.99	$7.36	$35,717.46	0.08%		2,554	0.070%		213	
					$10.99	$5.77	$35,518.78	0.08%		3,250	0.089%		271	
					$12.99	$6.83	$25,122.93	0.05%		1,939	0.053%		162	
					$9.99	$5.23	$21,322.77	0.04%		2,135	0.058%		178	
					$11.99	$6.30	$15,329.52	0.03%		1,296	0.036%		108	
	548560	**750**	**BERINGER CHARDONNAY CALIFORNIA 750ml**	**1**	**$6.76**	**$3.52**	**$129,749.14**	**0.27%**	**-9.29%**	**22,507**	**0.62%**	**-10.60%**	**1,876**	
					$4.99	$2.57	$71,849.01	0.15%		14,331	0.393%		1,194	
					$7.99	$4.17	$32,803.35	0.07%		4,137	0.113%		345	
					$5.99	$3.11	$21,501.18	0.05%		3,594	0.098%		300	
					$8.08	$4.22	$3,595.60	0.01%		445	0.012%		37	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**560596**	**750**	**DARK HORSE CHARDONNAY 750ml**	**1**	**$9.32**	**$4.88**	**$126,861.50**	**0.27%**	**-10.12%**	**13,786**	**0.38%**	**-12.16%**	**1,149**	
					$10.99	$5.77	$47,357.68	0.10%		4,328	0.119%		361	
					$7.99	$4.17	$42,712.92	0.09%		5,352	0.147%		446	
					$8.99	$4.70	$36,790.90	0.08%		4,106	0.113%		342	
	579978	**750**	**KENDALL JACKSON AVANT CHARDONNAY 750ml**	**1**	**$16.12**	**$8.56**	**$126,552.14**	**0.27%**	**19.20%**	**8,086**	**0.22%**	**17.96%**	**674**	
					$14.99	$7.36	$26,022.64	0.05%		1,736	0.048%		145	
					$17.99	$9.49	$24,538.36	0.05%		1,364	0.037%		114	
					$13.99	$9.49	$22,565.87	0.05%		1,613	0.044%		134	
					$14.99	$8.43	$15,649.56	0.03%		1,044	0.029%		87	
					$14.99	$9.49	$13,565.95	0.03%		905	0.025%		75	
					$15.99	$7.89	$11,256.96	0.02%		704	0.019%		59	
					$17.99	$7.89	$6,854.19	0.01%		381	0.010%		32	
					$17.99	$8.43	$6,098.61	0.01%		339	0.009%		28	
	551305	**750**	**CAKEBREAD CHARD NAPA'17 750ml**	**L**	**$44.95**	**$23.64**	**$122,990.70**	**0.26%**	**-8.13%**	**2,786**	**0.08%**	**-10.14%**	**232**	
					$43.95	$23.11	$110,182.65	0.23%		2,507	0.069%		209	
					$45.95	$24.17	$12,808.05	0.03%		279	0.008%		23	
	566200	**750**	**FRANCIS COPPOLA CHARDONNAY 750ml**	**1**	**$14.66**	**$7.52**	**$122,025.46**	**0.26%**	**42.29%**	**8,622**	**0.24%**	**44.42%**	**719**	
					$12.99	$8.23	$41,092.35	0.09%		3,169	0.087%		264	
					$15.99	$8.23	$35,336.31	0.08%		2,225	0.061%		185	
					$13.99	$8.23	$16,740.49	0.04%		1,207	0.033%		101	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	566200				$12.99	$6.63	$14,473.35	0.03%		1,117	0.031%		93	
					$15.99	$6.63	$7,747.11	0.02%		489	0.013%		41	
					$15.99	$7.16	$6,635.85	0.01%		415	0.011%		35	
	556540	**750**	**CHLOE CHARDONNAY 750ml**	**1**	**$13.32**	**$7.01**	**$120,239.40**	**0.25%**	**5.72%**	**9,416**	**0.26%**	**5.84%**	**785**	
					$11.99	$6.30	$74,278.35	0.16%		6,213	0.170%		518	
					$14.99	$7.89	$34,537.02	0.07%		2,310	0.063%		193	
					$12.99	$6.83	$11,424.03	0.02%		893	0.024%		74	
	606450	**750**	**R MONDAVI CHARDONNAY PRVT SEL 750ml**	**1**	**$10.74**	**$5.63**	**$120,185.18**	**0.26%**	**0.66%**	**11,110**	**0.30%**	**1.78%**	**926**	
					$12.99	$6.83	$45,749.88	0.10%		3,540	0.097%		295	
					$8.99	$4.70	$27,931.48	0.06%		3,116	0.085%		260	
					$10.99	$5.77	$26,039.23	0.06%		2,401	0.066%		200	
					$9.99	$5.23	$20,464.59	0.04%		2,053	0.056%		171	
	564500	**750**	**BONTERRA CHARDONNAY 750ml**	**1**	**$13.70**	**$7.21**	**$117,635.87**	**0.25%**	**-6.74%**	**8,344**	**0.23%**	**-9.44%**	**695**	
					$15.95	$8.40	$54,977.03	0.12%		3,457	0.095%		288	
					$12.95	$6.81	$34,459.95	0.07%		2,661	0.073%		222	
					$11.94	$6.27	$16,578.54	0.04%		1,393	0.038%		116	
					$13.95	$7.34	$11,620.35	0.02%		833	0.023%		69	
	592563	**750**	**NOBLE VINES 446 CHARDONNAY 750ml**	**1**	**$11.49**	**$6.04**	**$117,430.50**	**0.25%**	**46.68%**	**10,730**	**0.29%**	**45.62%**	**894**	
					$9.99	$5.24	$68,310.27	0.15%		6,925	0.190%		577	
					$12.99	$6.83	$49,120.23	0.10%		3,805	0.104%		317	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**951617**	**750**	**FERRARI-CARANO CHARD'15/16 750ml**	**L**	**$25.95**	**$13.52**	**$115,243.95**	**0.24%**	**3.83%**	**4,441**	**0.12%**	**4.12%**	**370**	
					$25.95	$13.52	$115,243.95	0.24%		4,441	0.122%		370	
	636600	**750**	**WENTE CHARDONNAY RIVA RANCH 750ml**	**1**	**$16.70**	**$8.83**	**$114,411.28**	**0.24%**	**5.21%**	**7,006**	**0.19%**	**11.66%**	**584**	
					$17.99	$9.29	$28,532.14	0.06%		1,586	0.043%		132	
					$14.99	$9.29	$22,125.24	0.05%		1,476	0.040%		123	
					$14.99	$8.22	$15,349.76	0.03%		1,024	0.028%		85	
					$14.99	$7.69	$14,765.15	0.03%		985	0.027%		82	
					$15.98	$9.29	$14,546.42	0.03%		904	0.025%		75	
					$17.99	$7.69	$13,546.47	0.03%		753	0.021%		63	
					$19.95	$10.33	$5,546.10	0.01%		278	0.008%		23	
	579770	**750**	**JOSH CELLARS CHARDONNAY 750ml**	**1**	**$10.99**	**$5.77**	**$112,089.89**	**0.24%**	**53.18%**	**9,611**	**0.26%**	**59.35%**	**801**	
					$11.99	$6.30	$51,305.21	0.11%		4,279	0.117%		357	
					$12.99	$6.83	$35,771.25	0.08%		2,775	0.076%		231	
					$9.99	$5.23	$20,239.74	0.04%		2,026	0.056%		169	
					$8.99	$4.70	$4,773.69	0.01%		531	0.015%		44	
	552225	**750**	**CARMENET CHARDONNAY 750ml**	**1**	**$12.99**	**$6.18**	**$111,229.62**	**0.23%**	**-24.35%**	**9,362**	**0.26%**	**-29.70%**	**780**	
					$9.98	$5.95	$29,351.18	0.06%		2,941	0.081%		245	
					$10.98	$5.42	$23,047.02	0.05%		2,099	0.058%		175	
					$13.99	$7.01	$19,385.68	0.04%		1,396	0.038%		116	
					$11.99	$7.01	$16,174.53	0.03%		1,347	0.037%		112	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	552225				$14.99	$7.55	$13,505.99	0.03%		901	0.025%		75	
					$13.99	$4.88	$5,568.02	0.01%		398	0.011%		33	
					$14.99	$5.42	$4,197.20	0.01%		280	0.008%		23	
	552500	**750**	**CASTLE ROCK CHARDONNAY CNTRL C 750ml**	**1**	**$8.66**	**$4.33**	**$110,920.75**	**0.23%**	**-14.73%**	**13,697**	**0.38%**	**-17.16%**	**1,141**	
					$9.99	$5.04	$27,675.36	0.06%		2,776	0.076%		231	
					$6.99	$5.04	$26,629.92	0.06%		3,808	0.104%		317	
					$6.99	$3.44	$24,818.61	0.05%		3,551	0.097%		296	
					$7.99	$5.04	$14,735.94	0.03%		1,854	0.051%		155	
					$9.99	$3.44	$11,786.20	0.02%		1,180	0.032%		98	
					$9.99	$3.97	$5,274.72	0.01%		528	0.014%		44	
	562804	**750**	**ESTANCIA CHARDONNAY 750ml**	**1**	**$11.99**	**$6.30**	**$110,775.92**	**0.23%**	**-5.38%**	**10,108**	**0.28%**	**4.33%**	**842**	
					$9.99	$5.23	$63,472.50	0.13%		6,350	0.174%		529	
					$13.99	$7.36	$17,137.75	0.04%		1,225	0.034%		102	
					$12.99	$6.83	$15,450.06	0.03%		1,194	0.033%		100	
					$10.99	$5.77	$14,715.61	0.03%		1,339	0.037%		112	
	568100	**750**	**GLEN ELLEN CHARDONNAY RESERVE 750ml**	**1**	**$5.99**	**$3.11**	**$110,359.26**	**0.23%**	**27.42%**	**19,874**	**0.54%**	**24.82%**	**1,656**	
					$4.99	$2.57	$69,903.96	0.15%		14,004	0.384%		1,167	
					$6.99	$3.64	$40,455.30	0.09%		5,870	0.161%		489	
	614525	**750**	**SEBASTIANI CHARDONNAY 750ml**	**1**	**$12.74**	**$6.70**	**$109,370.28**	**0.23%**	**-11.06%**	**8,704**	**0.24%**	**-10.89%**	**725**	
					$11.99	$6.30	$40,310.53	0.09%		3,371	0.092%		281	
					$14.99	$7.90	$30,909.44	0.07%		2,068	0.057%		172	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	614525				$10.99	$5.77	$22,452.12	0.05%		2,052	0.056%		171	
					$12.99	$6.83	$15,698.19	0.03%		1,213	0.033%		101	
	544075	**750**	**BAREFOOT CELLARS CHARDONNAY 750ml**	**1**	**$8.32**	**$4.35**	**$109,233.85**	**0.23%**	**-10.75%**	**13,639**	**0.37%**	**-11.15%**	**1,137**	
					$6.99	$3.64	$53,206.77	0.11%		7,619	0.209%		635	
					$9.99	$5.24	$42,901.50	0.09%		4,378	0.120%		365	
					$7.99	$4.17	$13,125.58	0.03%		1,642	0.045%		137	
	548200	**750**	**BERINGER CHARDONNAY FOUNDERS 750ml**	**1**	**$10.99**	**$5.77**	**$108,429.03**	**0.23%**	**-10.10%**	**11,641**	**0.32%**	**-6.88%**	**970**	
					$8.99	$4.70	$93,874.70	0.20%		10,510	0.288%		876	
					$12.99	$6.83	$14,554.33	0.03%		1,131	0.031%		94	
	554730	**750**	**ST JEAN CHARDONNAY 750ml**	**1**	**$14.99**	**$7.90**	**$107,107.06**	**0.23%**	**-39.99%**	**7,754**	**0.21%**	**-41.19%**	**646**	
					$12.99	$6.83	$78,751.20	0.17%		6,076	0.166%		506	
					$16.99	$8.96	$28,355.86	0.06%		1,678	0.046%		140	
	588713	**750**	**MER SOLEIL CHARD RSV SLH 750ml**	**1**	**$30.49**	**$15.95**	**$104,732.26**	**0.22%**	**12.09%**	**3,474**	**0.10%**	**8.92%**	**290**	
					$27.99	$17.28	$44,448.12	0.09%		1,588	0.044%		132	
					$32.99	$17.28	$41,237.50	0.09%		1,250	0.034%		104	
					$27.99	$14.62	$10,832.13	0.02%		387	0.011%		32	
					$32.99	$14.62	$8,214.51	0.02%		249	0.007%		21	
	596405	**750**	**PARDUCCI CHARDONNAY 750ml**	**1**	**$10.19**	**$5.34**	**$104,098.58**	**0.22%**	**-20.77%**	**10,650**	**0.29%**	**-25.84%**	**888**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	596405				$12.99	$6.83	$28,467.75	0.06%		2,213	0.061%		184	
					$7.99	$4.17	$28,155.78	0.06%		3,522	0.097%		294	
					$8.99	$4.70	$20,169.69	0.04%		2,259	0.062%		188	
					$9.99	$5.24	$15,859.50	0.03%		1,610	0.044%		134	
					$10.99	$5.77	$11,445.86	0.02%		1,046	0.029%		87	
	557115	**750**	**COLUMBIA CREST CHARD TWO VINE 750ml**	**1**	**$8.32**	**$4.35**	**$103,011.83**	**0.22%**	**-17.81%**	**13,117**	**0.36%**	**-20.43%**	**1,093**	
					$6.99	$3.64	$55,044.45	0.12%		7,855	0.215%		655	
					$9.99	$5.24	$30,249.51	0.06%		3,049	0.084%		254	
					$7.99	$4.17	$17,717.87	0.04%		2,213	0.061%		184	
	589370	**750**	**MIRASSOU CHARDONNAY 750ml**	**1**	**$9.99**	**$5.24**	**$98,804.01**	**0.21%**	**-2.32%**	**9,827**	**0.27%**	**-0.94%**	**819**	
					$11.99	$6.30	$39,689.41	0.08%		3,323	0.091%		277	
					$8.99	$4.71	$24,573.87	0.05%		2,769	0.076%		231	
					$8.99	$4.70	$23,296.91	0.05%		2,605	0.071%		217	
					$9.99	$5.23	$11,243.82	0.02%		1,130	0.031%		94	
	555458	**750**	**CHALK HILL CHARDONNAY SONOMA CST 750ml**	**1**	**$19.35**	**$10.00**	**$97,039.95**	**0.20%**	**16.45%**	**4,981**	**0.14%**	**20.47%**	**415**	
					$19.95	$10.54	$38,902.50	0.08%		1,950	0.053%		163	
					$19.95	$10.53	$29,146.95	0.06%		1,461	0.040%		122	
					$16.95	$10.53	$13,136.25	0.03%		775	0.021%		65	
					$19.95	$8.94	$9,137.10	0.02%		458	0.013%		38	
					$19.95	$9.47	$6,717.15	0.01%		337	0.009%		28	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**588715**	**750**	**MER SOLEIL CHARDONNAY SILVER 750ml**	**1**	**$21.16**	**$11.20**	**$96,829.44**	**0.21%**	**-8.67%**	**4,552**	**0.12%**	**-8.18%**	**379**	
					$22.99	$11.91	$32,998.44	0.07%		1,452	0.040%		121	
					$19.99	$11.91	$17,271.36	0.04%		864	0.024%		72	
					$20.99	$11.91	$12,722.95	0.03%		605	0.017%		50	
					$19.99	$10.31	$12,633.68	0.03%		632	0.017%		53	
					$19.99	$10.84	$11,754.12	0.02%		588	0.016%		49	
					$22.99	$10.31	$9,448.89	0.02%		411	0.011%		34	
	628240	**750**	**STERLING CHARDONNAY VINTNERS COLL 750ml**	**1**	**$11.74**	**$6.17**	**$95,578.99**	**0.20%**	**4.63%**	**8,661**	**0.24%**	**4.38%**	**722**	
					$9.99	$5.23	$43,057.05	0.09%		4,319	0.118%		360	
					$10.99	$5.77	$17,946.22	0.04%		1,642	0.045%		137	
					$13.99	$7.36	$17,669.52	0.04%		1,272	0.035%		106	
					$11.99	$6.30	$16,906.20	0.04%		1,428	0.039%		119	
	617505	**750**	**SIMPLY NAKED CHARDONNAY - UNOAKED 750ml**	**1**	**$9.49**	**$4.97**	**$93,883.74**	**0.20%**	**-18.20%**	**11,226**	**0.31%**	**-11.42%**	**936**	
					$7.99	$4.17	$78,349.94	0.17%		9,806	0.269%		817	
					$10.99	$5.77	$15,533.80	0.03%		1,420	0.039%		118	
	622755	**750**	**STE CHAPELLE CHARDONNAY 750ml**	**1**	**$8.32**	**$4.35**	**$91,610.67**	**0.19%**	**-4.02%**	**12,057**	**0.33%**	**-9.96%**	**1,005**	
					$6.99	$3.64	$59,999.49	0.13%		8,583	0.235%		715	
					$9.99	$5.23	$20,417.04	0.04%		2,064	0.057%		172	
					$7.99	$4.17	$11,194.14	0.02%		1,410	0.039%		118	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**580125**	**750**	**KEND-JACKSON CHARD GR RES'17 750ml**	**L**	**$20.99**	**$11.09**	**$91,411.45**	**0.19%**	**19.51%**	**4,355**	**0.12%**	**16.05%**	**363**	
					$20.99	$11.09	$91,411.45	0.19%		4,355	0.119%		363	
	560930	**750**	**DELOACH CHARDONNAY CALIF 750ml**	**1**	**$12.62**	**$6.18**	**$87,697.35**	**0.19%**	**-5.69%**	**7,493**	**0.21%**	**-2.71%**	**624**	
					$10.95	$7.16	$39,693.75	0.08%		3,625	0.099%		302	
					$13.95	$7.16	$14,737.05	0.03%		1,059	0.029%		88	
					$11.95	$5.56	$14,411.70	0.03%		1,206	0.033%		101	
					$10.95	$5.56	$12,778.65	0.03%		1,167	0.032%		97	
					$13.95	$5.56	$3,152.70	0.01%		226	0.006%		19	
					$13.95	$6.09	$2,923.50	0.01%		210	0.006%		18	
	633300	**750**	**TURNING LEAF CHARDONNAY RESERV 750ml**	**1**	**$8.32**	**$4.35**	**$83,595.17**	**0.18%**	**-5.92%**	**10,883**	**0.30%**	**-4.58%**	**907**	
					$6.99	$3.64	$54,228.42	0.11%		7,758	0.213%		647	
					$9.99	$5.24	$22,111.83	0.05%		2,217	0.061%		185	
					$7.99	$4.17	$7,254.92	0.02%		908	0.025%		76	
	617570	**750**	**SMOKING LOON CHARDONAY 750ml**	**1**	**$10.45**	**$4.94**	**$81,985.39**	**0.18%**	**0.81%**	**9,301**	**0.25%**	**0.25%**	**775**	
					$7.94	$6.09	$37,274.78	0.08%		4,699	0.129%		392	
					$8.94	$5.03	$19,998.78	0.04%		2,257	0.062%		188	
					$11.95	$6.09	$11,538.63	0.03%		1,053	0.029%		88	
					$9.94	$3.96	$8,210.32	0.02%		832	0.023%		69	
					$11.95	$3.96	$2,914.90	0.01%		262	0.007%		22	
					$11.95	$4.50	$2,047.98	0.00%		198	0.005%		17	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**633784**	**750**	**FETZER CHARDONNAY 750ml**	**1**	**$7.70**	**$4.02**	**$81,847.42**	**0.17%**	**3.36%**	**10,967**	**0.30%**	**4.17%**	**914**	
					$6.95	$3.62	$29,905.85	0.06%		4,303	0.118%		359	
					$9.95	$5.21	$19,395.51	0.04%		1,965	0.054%		164	
					$7.94	$4.15	$18,396.98	0.04%		2,317	0.063%		193	
					$5.94	$3.08	$14,149.08	0.03%		2,382	0.065%		199	
	630810	**750**	**SUTTER HOME CHARDONNAY 750ml**	**1**	**$6.32**	**$3.29**	**$81,768.09**	**0.17%**	**-6.33%**	**14,255**	**0.39%**	**-8.58%**	**1,188**	
					$4.99	$2.58	$46,842.63	0.10%		9,405	0.258%		784	
					$7.99	$4.18	$24,478.90	0.05%		3,106	0.085%		259	
					$5.99	$3.11	$10,446.56	0.02%		1,744	0.048%		145	
	539850	**750**	**ACACIA A CHARDONNAY 750ml**	**1**	**$8.32**	**$4.35**	**$81,010.92**	**0.17%**	**-24.08%**	**10,320**	**0.28%**	**-26.74%**	**860**	
					$6.99	$3.64	$44,379.51	0.09%		6,349	0.174%		529	
					$9.99	$5.23	$24,724.29	0.05%		2,483	0.068%		207	
					$7.99	$4.17	$11,907.12	0.03%		1,488	0.041%		124	
	901489	**750**	**CASTLE CREEK CHARDONNAY 750ml**	**1**	**$13.67**	**$9.10**	**$77,698.27**	**0.16%**	**-2.70%**	**5,407**	**0.15%**	**-12.46%**	**451**	
					$14.95	$9.95	$57,464.65	0.12%		3,847	0.105%		321	
					$12.95	$8.61	$17,793.30	0.04%		1,374	0.038%		115	
					$13.12	$8.73	$2,440.32	0.01%		186	0.005%		16	
	616700	**750**	**SIMI CHARDONNAY'16/17 750ml**	**L**	**$16.00**	**$8.12**	**$77,520.00**	**0.16%**	**17.50%**	**4,845**	**0.13%**	**18.05%**	**404**	
					$16.00	$8.12	$77,520.00	0.16%		4,845	0.133%		404	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**588755**	**750**	**MERIDIAN CHARDONNAY 750ml**	**1**	**$9.99**	**$5.23**	**$76,288.07**	**0.16%**	**-40.71%**	**7,993**	**0.22%**	**-45.25%**	**666**	
					$8.99	$4.70	$29,505.18	0.06%		3,282	0.090%		274	
					$12.99	$6.83	$23,803.65	0.05%		1,835	0.050%		153	
					$7.99	$4.17	$22,979.24	0.05%		2,876	0.079%		240	
	539853	**750**	**A TO Z CHARDONNAY 750ml**	**1**	**$16.62**	**$8.27**	**$76,114.90**	**0.16%**	**-15.61%**	**4,762**	**0.13%**	**-15.61%**	**397**	
					$14.95	$9.24	$28,539.10	0.06%		1,918	0.053%		160	
					$17.95	$9.24	$22,783.00	0.05%		1,280	0.035%		107	
					$14.95	$7.65	$10,524.50	0.02%		710	0.019%		59	
					$15.95	$7.65	$6,926.75	0.01%		445	0.012%		37	
					$17.95	$8.18	$4,397.75	0.01%		245	0.007%		20	
					$17.95	$7.65	$2,943.80	0.01%		164	0.004%		14	
	549140	**750**	**BUTTER CHARDONNAY 750ml**	**1**	**$15.99**	**$8.24**	**$73,346.13**	**0.15%**	**100.00%**	**4,587**	**0.13%**	**100.00%**	**382**	
					$15.99	$8.24	$73,346.13	0.15%		4,587	0.126%		382	
	546575	**750**	**BERINGER CHARDONNAY NAPA 750ml**	**1**	**$18.49**	**$9.76**	**$72,082.51**	**0.15%**	**-27.27%**	**3,997**	**0.11%**	**-28.40%**	**333**	
					$16.99	$8.96	$42,227.97	0.09%		2,499	0.068%		208	
					$19.99	$10.55	$29,854.54	0.06%		1,498	0.041%		125	
	558500	**750**	**CONCANNON CHARDONNAY S V 750ml**	**1**	**$8.32**	**$4.35**	**$69,514.83**	**0.15%**	**-14.49%**	**8,917**	**0.24%**	**-15.54%**	**743**	
					$6.99	$3.64	$41,282.94	0.09%		5,906	0.162%		492	
					$9.99	$5.23	$20,849.13	0.04%		2,087	0.057%		174	
					$7.99	$4.17	$7,382.76	0.02%		924	0.025%		77	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**573555**	**750**	**HARLOW RIDGE CHARDONNAY 750ml**	**1**	**$10.91**	**$4.97**	**$68,236.71**	**0.14%**	**-0.33%**	**8,029**	**0.22%**	**-2.12%**	**669**	
					$7.99	$6.52	$36,426.41	0.08%		4,559	0.125%		380	
					$7.99	$3.86	$19,191.98	0.04%		2,402	0.066%		200	
					$12.99	$6.52	$6,631.71	0.01%		529	0.014%		44	
					$10.49	$3.86	$4,258.94	0.01%		406	0.011%		34	
					$12.99	$5.19	$909.30	0.00%		70	0.002%		6	
					$12.99	$3.86	$818.37	0.00%		63	0.002%		5	
	579750	**750**	**JORDAN CHARDONNAY'15/16 750ml**	**L**	**$32.95**	**$17.26**	**$63,857.10**	**0.13%**	**27.94%**	**1,938**	**0.05%**	**26.51%**	**162**	
					$32.95	$17.26	$63,857.10	0.13%		1,938	0.053%		162	
	617540	**750**	**SILVER RIDGE CHARDONNAY 750ml**	**1**	**$12.32**	**$6.18**	**$62,547.35**	**0.13%**	**-20.54%**	**5,897**	**0.16%**	**-24.55%**	**491**	
					$9.99	$6.54	$35,620.38	0.08%		3,562	0.098%		297	
					$9.99	$7.07	$11,898.09	0.03%		1,191	0.033%		99	
					$12.99	$6.54	$7,422.45	0.02%		587	0.016%		49	
					$13.99	$7.07	$2,714.06	0.01%		194	0.005%		16	
					$13.99	$4.94	$2,476.23	0.01%		177	0.005%		15	
					$12.99	$4.94	$2,416.14	0.01%		186	0.005%		16	
	560755	**750**	**DELOACH CHARDONNAY RUSSIAN RIVER 750ml**	**1**	**$17.94**	**$9.54**	**$60,874.79**	**0.13%**	**0.39%**	**3,501**	**0.10%**	**1.07%**	**292**	
					$15.94	$10.34	$16,679.18	0.04%		1,049	0.029%		87	
					$19.95	$10.34	$12,448.80	0.03%		624	0.017%		52	
					$16.94	$9.28	$11,257.09	0.02%		670	0.018%		56	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	560755				$16.94	$10.34	$9,266.18	0.02%		547	0.015%		46	
					$17.94	$8.21	$7,313.34	0.02%		415	0.011%		35	
					$19.95	$8.75	$3,910.20	0.01%		196	0.005%		16	
	549225	**750**	**BV CHARDONNAY COASTAL ESTATE 750ml**	**1**	**$11.22**	**$5.89**	**$59,658.95**	**0.13%**	**-13.02%**	**5,813**	**0.16%**	**-11.77%**	**484**	
					$8.99	$4.70	$25,895.47	0.05%		2,885	0.079%		240	
					$12.99	$6.83	$14,837.73	0.03%		1,159	0.032%		97	
					$9.99	$5.23	$8,904.24	0.02%		900	0.025%		75	
					$10.99	$5.77	$6,834.06	0.01%		626	0.017%		52	
					$13.13	$6.91	$3,187.45	0.01%		243	0.007%		20	
	632850	**750**	**TISDALE VINEYARDS CHARDONNAY 750ml**	**1**	**$5.99**	**$3.11**	**$57,721.79**	**0.12%**	**-8.25%**	**10,721**	**0.29%**	**-7.59%**	**893**	
					$4.99	$2.57	$42,965.90	0.09%		8,610	0.236%		718	
					$6.99	$3.64	$14,755.89	0.03%		2,111	0.058%		176	
	949534	**750**	**DECOY CHARDONNAY16/17 750ml**	**L**	**$19.65**	**$10.19**	**$56,846.16**	**0.12%**	**35.37%**	**2,907**	**0.08%**	**39.20%**	**242**	
					$19.30	$10.00	$35,376.90	0.07%		1,833	0.050%		153	
					$19.99	$10.37	$21,469.26	0.05%		1,074	0.029%		90	
	918399	**750**	**FRANK FAMILY CHARDONNAY'16/17 750ml**	**L**	**$34.65**	**$18.16**	**$56,219.09**	**0.12%**	**22.14%**	**1,627**	**0.04%**	**15.52%**	**136**	
					$33.99	$17.81	$23,996.94	0.05%		706	0.019%		59	
					$34.99	$18.34	$19,489.43	0.04%		557	0.015%		46	
					$34.98	$18.34	$12,732.72	0.03%		364	0.010%		30	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**588531**	**750**	**MEIOMI CHARDONNAY'16/17 750ml**	**L**	**$16.54**	**$8.36**	**$56,019.18**	**0.12%**	**43.31%**	**3,295**	**0.09%**	**65.92%**	**275**	
					$17.08	$8.65	$52,277.52	0.11%		3,061	0.084%		255	
					$15.99	$8.06	$3,741.66	0.01%		234	0.006%		20	
	908584	**750**	**POSEIDON VNYRD EST CHARD '15/16 750ml**	**L**	**$22.98**	**$15.15**	**$55,940.85**	**0.12%**	**52.84%**	**2,436**	**0.07%**	**52.81%**	**203**	
					$22.96	$15.14	$48,055.28	0.10%		2,093	0.057%		174	
					$22.99	$15.16	$7,885.57	0.02%		343	0.009%		29	
	591637	**750**	**MORGAN CHARDONNAY METALLICO 750ml**	**1**	**$19.62**	**$10.05**	**$55,338.47**	**0.12%**	**35.92%**	**2,852**	**0.08%**	**34.23%**	**238**	
					$20.95	$10.76	$17,053.30	0.04%		814	0.022%		68	
					$17.95	$10.76	$13,570.20	0.03%		756	0.021%		63	
					$17.95	$9.16	$8,095.45	0.02%		451	0.012%		38	
					$18.94	$10.76	$7,443.42	0.02%		393	0.011%		33	
					$20.95	$9.16	$5,342.25	0.01%		255	0.007%		21	
					$20.95	$9.69	$3,833.85	0.01%		183	0.005%		15	
	579035	**750**	**J LOHR CYPRESS CHARDONNAY 750ml**	**1**	**$10.86**	**$5.39**	**$52,478.16**	**0.11%**	**-20.40%**	**5,230**	**0.14%**	**-22.08%**	**436**	
					$9.08	$6.04	$12,820.96	0.03%		1,412	0.039%		118	
					$8.94	$5.97	$12,766.32	0.03%		1,428	0.039%		119	
					$11.95	$5.97	$9,682.32	0.02%		816	0.022%		68	
					$9.94	$4.37	$8,323.80	0.02%		837	0.023%		70	
					$12.08	$6.04	$4,590.40	0.01%		380	0.010%		32	
					$12.08	$4.44	$2,621.36	0.01%		217	0.006%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	579035				$11.95	$4.90	$1,673.00	0.00%		140	0.004%		12	
	624270	750	ST FRANCIS CHARDONNAY 750ml	1	$15.12	$8.02	$51,856.71	0.11%	-17.33%	3,509	0.10%	-16.22%	292	
					$13.95	$8.73	$15,833.25	0.03%		1,135	0.031%		95	
					$14.94	$8.73	$8,724.96	0.02%		584	0.016%		49	
					$16.95	$8.73	$8,288.55	0.02%		489	0.013%		41	
					$13.95	$7.14	$7,519.05	0.02%		539	0.015%		45	
					$13.95	$7.67	$6,626.25	0.01%		475	0.013%		40	
					$16.95	$7.14	$4,864.65	0.01%		287	0.008%		24	
	559840	750	CROW CANYON CHARDONNAY'16/17 750ml	L	$4.29	$2.02	$47,155.68	0.10%	-0.36%	10,992	0.30%	-0.77%	916	
					$4.29	$2.02	$47,155.68	0.10%		10,992	0.301%		916	
	913853	750	CHEHALEM CHARD INOX'16/17 750ml	L	$18.99	$9.80	$46,278.63	0.10%	-1.76%	2,437	0.07%	-1.65%	203	
					$18.99	$9.80	$46,278.63	0.10%		2,437	0.067%		203	
	580835	750	KISTLER CHARD NOISETIERS'15/16 750ml	L	$63.20	$33.33	$44,176.80	0.09%	18.91%	699	0.02%	18.47%	58	
					$63.20	$33.33	$44,176.80	0.09%		699	0.019%		58	
	608750	750	REDWOOD CREEK CHARDONNAY 750ml	1	$8.32	$4.35	$43,711.14	0.09%	-15.88%	5,490	0.15%	-19.87%	458	
					$6.99	$3.64	$22,702.17	0.05%		3,275	0.090%		273	
					$9.99	$5.24	$16,886.10	0.04%		1,702	0.047%		142	
					$7.99	$4.17	$4,122.87	0.01%		513	0.014%		43	
	919218	750	ADELSHEIM CHARDONNAY 750ml	L	$16.98	$8.74	$41,321.50	0.09%	352.46%	2,658	0.07%	512.09%	222	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	919218				$14.99	$7.69	$28,510.98	0.06%		1,902	0.052%		159	
					$14.99	$7.67	$7,614.92	0.02%		508	0.014%		42	
					$20.95	$10.86	$5,195.60	0.01%		248	0.007%		21	
	583000	**750**	**LANDMARK CHARD OVERLOOK'16 750ml**	**L**	**$27.79**	**$14.50**	**$40,462.24**	**0.09%**	**-4.31%**	**1,456**	**0.04%**	**-4.77%**	**121**	
					$27.79	$14.50	$40,462.24	0.09%		1,456	0.040%		121	
	916599	**750**	**WATERBROOK CHARDONNAY'16/17 750ml**	**L**	**$12.99**	**$6.63**	**$40,152.09**	**0.08%**	**50.05%**	**3,091**	**0.08%**	**49.68%**	**258**	
					$12.99	$6.63	$40,152.09	0.08%		3,091	0.085%		258	
	910995	**750**	**DUTTON GOLDFIELD CH DUTT R'15/16 750ml**	**L**	**$30.39**	**$20.12**	**$39,957.44**	**0.08%**	**7.77%**	**1,316**	**0.04%**	**-1.72%**	**110**	
					$32.82	$21.76	$21,398.64	0.05%		652	0.018%		54	
					$27.95	$18.47	$18,558.80	0.04%		664	0.018%		55	
	548680	**750**	**BREAD & BUTTER CHARDONNAY 750ml**	**T**	**$14.99**	**$7.68**	**$38,509.31**	**0.08%**	**11023.17 %**	**2,569**	**0.07%**	**11008.33 %**	**214**	
					$14.99	$7.68	$38,509.31	0.08%		2,569	0.070%		214	
	947154	**750**	**SARACINA CHARDONNAY'16/17 750ml**	**L**	**$14.15**	**$9.11**	**$38,058.56**	**0.08%**	**73.94%**	**2,709**	**0.07%**	**75.79%**	**226**	
					$13.99	$9.00	$30,694.06	0.06%		2,194	0.060%		183	
					$14.30	$9.21	$7,364.50	0.02%		515	0.014%		43	
	611900	**750**	**SALMON CREEK CHARDONNAY 750ml**	**1**	**$4.99**	**$2.27**	**$37,165.52**	**0.08%**	**2.34%**	**7,448**	**0.20%**	**2.34%**	**621**	
					$4.99	$2.27	$37,165.52	0.08%		7,448	0.204%		621	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**572375**	**750**	**GRGICH HILLS CHARDONNAY'15 750ml**	**L**	**$39.95**	**$20.98**	**$36,274.60**	**0.08%**	**2.28%**	**908**	**0.02%**	**8.14%**	**76**	
					$39.95	$20.98	$36,274.60	0.08%		908	0.025%		76	
	591633	**750**	**MORGAN CHARDONNAY HIGHLAND 750ml**	**1**	**$21.70**	**$10.74**	**$36,269.10**	**0.08%**	**-33.35%**	**1,638**	**0.04%**	**-30.31%**	**137**	
					$22.95	$11.80	$22,987.90	0.05%		1,002	0.027%		84	
					$19.95	$10.21	$6,403.95	0.01%		321	0.009%		27	
					$20.95	$10.21	$3,687.20	0.01%		176	0.005%		15	
					$22.95	$10.74	$3,190.05	0.01%		139	0.004%		12	
	614130	**750**	**SEAN MINOR CHARDONNAY 750ml**	**T**	**$9.99**	**$5.05**	**$35,794.17**	**0.08%**	**463.22%**	**3,583**	**0.10%**	**460.76%**	**299**	
					$9.99	$5.05	$35,794.17	0.08%		3,583	0.098%		299	
	549840	**750**	**CLOS DU BOIS CHARD RES'15/16 750ml**	**L**	**$15.90**	**$8.12**	**$35,247.30**	**0.07%**	**-2.32%**	**2,201**	**0.06%**	**-3.00%**	**183**	
					$16.02	$8.12	$34,410.96	0.07%		2,148	0.059%		179	
					$15.78	$8.12	$836.34	0.00%		53	0.001%		4	
	559150	**750**	**CRANE LAKE CHARDONNAY 750ml**	**1**	**$5.99**	**$2.84**	**$34,762.72**	**0.07%**	**8.00%**	**6,160**	**0.17%**	**4.18%**	**513**	
					$4.99	$3.37	$9,770.42	0.02%		1,958	0.054%		163	
					$5.99	$2.84	$8,709.46	0.02%		1,454	0.040%		121	
					$4.99	$2.31	$7,033.21	0.01%		1,411	0.039%		118	
					$6.99	$3.37	$5,929.38	0.01%		862	0.024%		72	
					$6.99	$2.31	$3,320.25	0.01%		475	0.013%		40	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**588637**	**750**	**MENAGE A TROIS GOLD CHARD 750ml**	**T**	**$12.99**	**$6.83**	**$33,883.29**	**0.07%**	**785.37%**	**2,631**	**0.07%**	**785.37%**	**219**	
					$12.99	$6.83	$33,883.29	0.07%		2,631	0.072%		219	
	639620	**750**	**ZD CHARDONNAY'15/16 750ml**	**L**	**$42.83**	**$22.50**	**$33,064.76**	**0.07%**	**-0.34%**	**772**	**0.02%**	**-4.81%**	**64**	
					$42.83	$22.50	$33,064.76	0.07%		772	0.021%		64	
	948512	**750**	**BAILEYANA CHARD FIREPEAK'15/16 750ml**	**L**	**$23.97**	**$12.48**	**$32,606.24**	**0.07%**	**20.78%**	**1,360**	**0.04%**	**12.04%**	**113**	
					$23.99	$12.49	$20,535.44	0.04%		856	0.023%		71	
					$23.95	$12.47	$12,070.80	0.03%		504	0.014%		42	
	910789	**750**	**HERON CHARDONNAY'16/17 750ml**	**L**	**$11.90**	**$6.05**	**$32,531.29**	**0.07%**	**7.73%**	**2,717**	**0.07%**	**3.71%**	**226**	
					$11.99	$6.09	$29,519.38	0.06%		2,462	0.067%		205	
					$11.81	$6.00	$3,011.91	0.01%		255	0.007%		21	
	917677	**750**	**CHARLES SMITH EVE CHARD'15/16 750ml**	**L**	**$13.14**	**$6.66**	**$32,460.94**	**0.07%**	**-3.90%**	**2,452**	**0.07%**	**-5.81%**	**204**	
					$13.25	$6.66	$30,950.62	0.07%		2,336	0.064%		195	
					$13.02	$6.66	$1,510.32	0.00%		116	0.003%		10	
	914008	**750**	**STAGS LW CHARDONNAY'15/16 750ml**	**L**	**$27.90**	**$14.76**	**$32,139.23**	**0.07%**	**-23.16%**	**1,149**	**0.03%**	**-24.03%**	**96**	
					$27.99	$14.81	$29,025.63	0.06%		1,037	0.028%		86	
					$27.80	$14.71	$3,113.60	0.01%		112	0.003%		9	
	912796	**750**	**SELBY CHARDONNAY RR '15/16 750ml**	**L**	**$22.14**	**$14.57**	**$31,622.55**	**0.07%**	**-14.14%**	**1,431**	**0.04%**	**-13.92%**	**119**	
					$21.99	$14.47	$19,725.03	0.04%		897	0.025%		75	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	912796				$22.28	$14.67	$11,897.52	0.03%		534	0.015%		45	
	915609	750	FOXGLOVE CHARDONNAY'16 750ml	L	$16.16	$8.31	$30,607.04	0.06%	-33.83%	1,894	0.05%	-34.19%	158	
					$16.16	$8.31	$30,607.04	0.06%		1,894	0.052%		158	
	917920	750	SHAFER CHARD CARNEROS RSR'15/16 750ml	L	$56.35	$29.71	$29,455.16	0.06%	27.78%	515	0.01%	28.06%	43	
					$57.68	$30.42	$24,283.28	0.05%		421	0.012%		35	
					$55.02	$29.00	$5,171.88	0.01%		94	0.003%		8	
	588830	750	STARMONT CHARDONNAY'15/16 750ml	L	$18.03	$9.23	$28,499.79	0.06%	-27.46%	1,582	0.04%	-25.74%	132	
					$17.99	$9.17	$10,308.27	0.02%		573	0.016%		48	
					$17.99	$9.30	$7,537.81	0.02%		419	0.011%		35	
					$17.99	$9.18	$6,422.43	0.01%		357	0.010%		30	
					$18.16	$9.26	$4,231.28	0.01%		233	0.006%		19	
	617600	750	SONOMA-CUTRER CHARD CUTR'15/16 750ml	L	$32.99	$17.39	$27,183.76	0.06%	-3.57%	824	0.02%	-3.57%	69	
					$32.99	$17.39	$27,183.76	0.06%		824	0.023%		69	
	918636	750	DUCKHORN CHARD NAPA'15/16 750ml	L	$33.70	$17.66	$25,671.40	0.05%	25.08%	764	0.02%	25.08%	64	
					$33.41	$17.50	$17,105.92	0.04%		512	0.014%		43	
					$33.99	$17.81	$8,565.48	0.02%		252	0.007%		21	
	563755	750	FAR NIENTE CHARDONNAY'16/17 750ml	L	$72.95	$38.54	$24,875.95	0.05%	-22.33%	341	0.01%	-26.03%	28	
					$72.95	$38.54	$24,875.95	0.05%		341	0.009%		28	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**911515**	**750**	**CHAT MONTELENA CHARD'16 750ml**	**L**	**$54.27**	**$28.59**	**$24,816.15**	**0.05%**	**-26.83%**	**461**	**0.01%**	**-29.57%**	**38**	
					$53.55	$28.20	$19,867.05	0.04%		371	0.010%		31	
					$54.99	$28.97	$4,949.10	0.01%		90	0.002%		8	
	579685	**750**	**JOEL GOTT UNOAKED CHARD 750ml**	**T**	**$15.57**	**$8.21**	**$24,719.55**	**0.05%**	**2310.20%**	**1,569**	**0.04%**	**2214.49%**	**131**	
					$15.99	$8.43	$18,068.70	0.04%		1,130	0.031%		94	
					$15.15	$7.98	$6,650.85	0.01%		439	0.012%		37	
	597328	**750**	**PATZ & HALL CHARD SON CST'15/16 750ml**	**L**	**$37.47**	**$19.85**	**$24,487.75**	**0.05%**	**2.26%**	**640**	**0.02%**	**13.26%**	**53**	
					$41.94	$22.23	$15,811.38	0.03%		377	0.010%		31	
					$32.99	$17.47	$8,676.37	0.02%		263	0.007%		22	
	633384	**750**	**TWISTED CEDAR CHARDONNAY 750ml**	**L**	**$14.95**	**$7.69**	**$24,233.95**	**0.05%**	**-14.72%**	**1,621**	**0.04%**	**-14.81%**	**135**	
					$14.95	$7.69	$24,233.95	0.05%		1,621	0.044%		135	
	583520	**750**	**LAYER CAKE CHARDONNAY 750ml**	**T**	**$12.96**	**$6.71**	**$24,188.26**	**0.05%**	**241.71%**	**1,863**	**0.05%**	**239.96%**	**155**	
					$12.99	$6.83	$21,953.10	0.05%		1,690	0.046%		141	
					$12.92	$6.59	$2,235.16	0.00%		173	0.005%		14	
	917063	**750**	**PARALLEL CHARDONNAY RRV'12/13/14 750ml**	**L**	**$49.75**	**$33.12**	**$24,178.50**	**0.05%**	**24.58%**	**486**	**0.01%**	**23.77%**	**41**	
					$49.75	$33.12	$24,178.50	0.05%		486	0.013%		41	
	632878	**750**	**TREANA CHARD CENTRAL CST'14/15 750ml**	**L**	**$16.95**	**$8.75**	**$24,018.15**	**0.05%**	**85.75%**	**1,417**	**0.04%**	**78.01%**	**118**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	632878				$16.95	$8.75	$24,018.15	0.05%		1,417	0.039%		118	
	914761	750	RAMEY CHARDONNAY RR'14/15 750ml	L	$41.31	$21.69	$22,843.27	0.05%	-7.31%	558	0.02%	-9.48%	47	
					$40.01	$21.00	$11,682.92	0.02%		292	0.008%		24	
					$41.95	$22.03	$8,851.45	0.02%		211	0.006%		18	
					$41.98	$22.05	$2,308.90	0.00%		55	0.002%		5	
	917990	750	CASTLE ROCK CHARD COLUMBIA'14/16 750ml	L	$8.99	$4.51	$21,054.58	0.04%	3.71%	2,342	0.06%	3.71%	195	
					$8.99	$4.51	$21,054.58	0.04%		2,342	0.064%		195	
	914049	750	L'ECOLE 41 CHARDONNAY'16/17 750ml	L	$22.99	$11.92	$20,599.04	0.04%	-16.88%	896	0.02%	-10.96%	75	
					$22.99	$11.92	$20,599.04	0.04%		896	0.025%		75	
	587591	750	MATCHBOOK ARSONIST CHARD'16/17 750ml	L	$19.95	$10.32	$20,428.80	0.04%	-40.67%	1,024	0.03%	-40.61%	85	
					$19.95	$10.32	$20,428.80	0.04%		1,024	0.028%		85	
	914983	750	CHALK HILL CHARDONNAY'15 750ml	L	$45.48	$24.11	$19,783.80	0.04%	23.17%	435	0.01%	22.63%	36	
					$45.48	$24.11	$19,783.80	0.04%		435	0.012%		36	
	915670	750	SCHUG CHARD SONOMA CST'15/16 750ml	L	$19.49	$10.10	$19,269.91	0.04%	-13.84%	1,009	0.03%	-17.42%	84	
					$18.99	$9.83	$17,072.01	0.04%		899	0.025%		75	
					$19.99	$10.37	$2,197.90	0.00%		110	0.003%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**625645**	**750**	**ST MICHELLE CHARD INDIAN WL'16 750ml**	**L**	**$19.59**	**$10.35**	**$19,186.96**	**0.04%**	**3.19%**	**984**	**0.03%**	**0.95%**	**82**	
					$19.19	$10.13	$11,590.76	0.02%		604	0.017%		50	
					$19.99	$10.56	$7,596.20	0.02%		380	0.010%		32	
	583650	**750**	**LEESE FITCH CHARDONNAY 750ml**	**T**	**$12.99**	**$6.65**	**$18,315.90**	**0.04%**	**463.62%**	**1,410**	**0.04%**	**469.70%**	**118**	
					$12.99	$6.65	$18,315.90	0.04%		1,410	0.039%		118	
	587580	**750**	**MATANZAS CREEK CHARD'17 750ml**	**L**	**$27.61**	**$14.61**	**$18,075.44**	**0.04%**	**-22.26%**	**708**	**0.02%**	**-25.03%**	**59**	
					$24.99	$13.21	$15,868.65	0.03%		635	0.017%		53	
					$30.23	$16.00	$2,206.79	0.00%		73	0.002%		6	
	909786	**750**	**MIGRATION CHARDONNAY'15/16 750ml**	**L**	**$32.29**	**$16.91**	**$17,562.41**	**0.04%**	**-16.17%**	**539**	**0.01%**	**-13.20%**	**45**	
					$33.99	$17.81	$10,740.84	0.02%		316	0.009%		26	
					$30.59	$16.00	$6,821.57	0.01%		223	0.006%		19	
	590210	**750**	**MONIKER CHARDONNAY 750ml**	**T**	**$17.99**	**$9.49**	**$17,324.37**	**0.04%**	**1468.75%**	**963**	**0.03%**	**1468.75%**	**80**	
					$17.99	$9.49	$17,324.37	0.04%		963	0.026%		80	
	918801	**750**	**SCAR OF THE SEA CHARDONNAY'17 750ml**	**L**	**$24.61**	**$16.13**	**$17,245.26**	**0.04%**	**197.14%**	**694**	**0.02%**	**189.60%**	**58**	
					$24.95	$16.36	$14,745.45	0.03%		591	0.016%		49	
					$24.27	$15.90	$2,499.81	0.01%		103	0.003%		9	
	921191	**750**	**POWERS CHARDONNAY 750ml**	**T**	**$12.88**	**$6.58**	**$17,014.48**	**0.04%**	**46.82%**	**1,321**	**0.04%**	**46.22%**	**110**	
					$12.88	$6.58	$17,014.48	0.04%		1,321	0.036%		110	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**917086**	**750**	**STUHLMULLER CHARDONAY ALEX'15/16 750ml**	**L**	**$25.00**	**$13.00**	**$16,924.03**	**0.04%**	**-2.57%**	**677**	**0.02%**	**-2.96%**	**56**	
					$25.00	$13.00	$14,500.00	0.03%		580	0.016%		48	
					$24.99	$13.00	$2,424.03	0.01%		97	0.003%		8	
	573407	**750**	**HAHN CHARDONNAY SLH'16 750ml**	**L**	**$19.87**	**$10.30**	**$16,915.87**	**0.04%**	**-40.63%**	**856**	**0.02%**	**-46.09%**	**71**	
					$17.95	$9.28	$7,503.10	0.02%		418	0.011%		35	
					$23.06	$12.00	$5,857.24	0.01%		254	0.007%		21	
					$20.30	$10.53	$2,121.68	0.00%		105	0.003%		9	
					$18.15	$9.39	$1,433.85	0.00%		79	0.002%		7	
	917877	**750**	**FLOWERS CHARD SONOMACST'15 750ml**	**L**	**$51.88**	**$27.31**	**$16,718.25**	**0.04%**	**11.77%**	**331**	**0.01%**	**10.17%**	**28**	
					$49.95	$26.29	$14,135.85	0.03%		283	0.008%		24	
					$53.80	$28.33	$2,582.40	0.01%		48	0.001%		4	
	588800	**750**	**MERRYVALE CHARD CARNEROS'16 750ml**	**L**	**$29.99**	**$15.63**	**$16,284.57**	**0.03%**	**0.05%**	**543**	**0.01%**	**2.75%**	**45**	
					$29.99	$15.57	$10,676.44	0.02%		356	0.010%		30	
					$29.99	$15.69	$5,608.13	0.01%		187	0.005%		16	
	918439	**750**	**RODNEY STRONG CHARD CHLK HL'15/16 750ml**	**L**	**$19.95**	**$10.30**	**$16,259.25**	**0.03%**	**13.80%**	**815**	**0.02%**	**10.10%**	**68**	
					$19.95	$10.30	$16,259.25	0.03%		815	0.022%		68	
	951264	**750**	**FROG'S LEAP CHARDONNAY'15/16 750ml**	**L**	**$30.27**	**$15.83**	**$16,164.18**	**0.03%**	**-30.02%**	**534**	**0.01%**	**-30.39%**	**45**	
					$30.27	$15.83	$16,164.18	0.03%		534	0.015%		45	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**952393**	**750**	**PENCE RANCH CHARDONNAY'16/17 750ml**	**L**	**$25.57**	**$13.20**	**$15,609.30**	**0.03%**	**612.95%**	**610**	**0.02%**	**611.58%**	**51**	
					$25.59	$13.20	$15,302.82	0.03%		598	0.016%		50	
					$25.54	$13.20	$306.48	0.00%		12	0.000%		1	
	910180	**750**	**PINE RIDGE CHARD CARN DC'14/15 750ml**	**L**	**$32.99**	**$17.28**	**$15,604.27**	**0.03%**	**31.12%**	**473**	**0.01%**	**28.80%**	**39**	
					$32.99	$17.28	$15,604.27	0.03%		473	0.013%		39	
	632787	**750**	**THE CALLING CHARD DUTTON RNCH '16 750ml**	**L**	**$27.09**	**$14.33**	**$15,604.08**	**0.03%**	**221.50%**	**558**	**0.02%**	**193.12%**	**47**	
					$28.50	$15.08	$12,882.00	0.03%		452	0.012%		38	
					$25.68	$13.58	$2,722.08	0.01%		106	0.003%		9	
	917325	**750**	**LIOCO CHARDONNAY SONOMA'16/17 750ml**	**L**	**$21.63**	**$11.22**	**$15,380.78**	**0.03%**	**-3.68%**	**677**	**0.02%**	**-1.01%**	**56**	
					$23.26	$12.09	$13,141.90	0.03%		565	0.015%		47	
					$19.99	$10.35	$2,238.88	0.00%		112	0.003%		9	
	918000	**750**	**FOUR VINES NAKED CHARD'16/17 750ml**	**L**	**$9.95**	**$5.00**	**$15,233.45**	**0.03%**	**-23.39%**	**1,531**	**0.04%**	**-23.21%**	**128**	
					$9.95	$5.00	$15,233.45	0.03%		1,531	0.042%		128	
	914762	**750**	**RAMEY CHARDONNAY SONOMA'14 750ml**	**L**	**$33.31**	**$17.44**	**$15,156.05**	**0.03%**	**-45.89%**	**455**	**0.01%**	**-46.21%**	**38**	
					$33.31	$17.44	$15,156.05	0.03%		455	0.012%		38	
	917449	**750**	**FISHER UNITY CHARDONNAY'15 750ml**	**L**	**$24.95**	**$16.46**	**$14,994.95**	**0.03%**	**-18.13%**	**601**	**0.02%**	**-17.73%**	**50**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	917449				$24.95	$16.46	$14,994.95	0.03%		601	0.016%		50	
	632900	750	TREFETHEN CHARD ESTATE'15/16 750ml	L	$34.95	$18.32	$14,923.65	0.03%	-4.15%	427	0.01%	-5.66%	36	
					$34.95	$18.32	$14,923.65	0.03%		427	0.012%		36	
	912444	750	SALMON RUN CHARDONNAY'16/17 750ml	L	$12.99	$6.50	$14,756.64	0.03%	-12.07%	1,136	0.03%	-15.39%	95	
					$12.99	$6.50	$14,756.64	0.03%		1,136	0.031%		95	
	550380	750	CHARLES KRUG CHARD NAPA'16/17 750ml	L	$18.99	$9.82	$13,900.68	0.03%	-7.87%	732	0.02%	-7.88%	61	
					$18.99	$9.82	$13,900.68	0.03%		732	0.020%		61	
	918132	750	CHAMISAL CHARD STAINLESS'15/16 750ml	L	$14.99	$7.70	$13,550.96	0.03%	-3.83%	904	0.02%	-3.83%	75	
					$14.99	$7.70	$13,550.96	0.03%		904	0.025%		75	
	917611	750	LEWIS CHARDONNAY NAPA'17 750ml	L	$54.79	$28.88	$13,499.96	0.03%	-17.87%	240	0.01%	-19.03%	20	
					$57.37	$30.25	$10,785.56	0.02%		188	0.005%		16	
					$52.20	$27.50	$2,714.40	0.01%		52	0.001%		4	
	917233	750	SNOQUALMIE CHARD COLUMBIA'17 750ml	L	$10.09	$5.29	$13,449.97	0.03%	-23.75%	1,333	0.04%	-24.11%	111	
					$10.09	$5.29	$13,449.97	0.03%		1,333	0.037%		111	
	951713	750	RICKSHAW CHARDONNAY '15/16 750ml	L	$12.80	$6.63	$12,631.11	0.03%	294.79%	996	0.03%	304.98%	83	
					$12.60	$6.63	$10,137.03	0.02%		804	0.022%		67	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	951713				$12.99	$6.63	$2,494.08	0.01%		192	0.005%		16	
	918498	750	BROWNE FAMILY CHARDONNAY'15/16 750ml	L	$22.96	$11.85	$12,536.16	0.03%	52.52%	546	0.01%	52.56%	46	
					$22.96	$11.85	$12,536.16	0.03%		546	0.015%		46	
	608450	750	RAYMOND CHARD NAPA RES'15/16 750ml	L	$20.95	$10.88	$12,151.00	0.03%	-47.40%	580	0.02%	-47.36%	48	
					$20.95	$10.88	$12,151.00	0.03%		580	0.016%		48	
	951604	750	FESS PARKER CHARDONNAY'16/17 750ml	L	$16.47	$8.50	$12,121.92	0.03%	-4.82%	736	0.02%	-5.31%	61	
					$16.47	$8.50	$12,121.92	0.03%		736	0.020%		61	
	918458	750	PHELPS CHARD FREESTONE'16 750ml	L	$45.14	$23.62	$11,828.75	0.02%	44.65%	261	0.01%	37.56%	22	
					$43.99	$23.01	$6,862.44	0.01%		156	0.004%		13	
					$47.99	$25.14	$4,271.11	0.01%		89	0.002%		7	
					$43.45	$22.72	$695.20	0.00%		16	0.000%		1	
	950144	750	MACROSTIE CHARD SONOMA CST'15/16 750ml	L	$19.95	$10.34	$11,710.65	0.02%	-35.10%	587	0.02%	-34.92%	49	
					$19.95	$10.34	$11,710.65	0.02%		587	0.016%		49	
	915267	750	HESS COLLECT CHARD SU'SKOL'15/16 750ml	L	$20.95	$10.88	$11,522.50	0.02%	-34.29%	550	0.02%	-36.75%	46	
					$20.95	$10.88	$11,522.50	0.02%		550	0.015%		46	
	918775	750	GAME OF THRONES CHARD CC '16 750ml	L	$20.10	$10.41	$11,452.60	0.02%	-30.71%	568	0.02%	-30.78%	47	
					$20.20	$10.46	$9,453.60	0.02%		468	0.013%		39	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	918775				$19.99	$10.35	$1,999.00	0.00%		100	0.003%		8	
	951614	750	FERRARI-CARANO CHARD RSV'14/15 750ml	L	$35.95	$18.76	$11,036.65	0.02%	-53.31%	307	0.01%	-53.18%	26	
					$35.95	$18.76	$11,036.65	0.02%		307	0.008%		26	
	917490	750	CALERA CHARDONNAY CC'15/16 750ml	L	$22.67	$11.70	$10,964.27	0.02%	-51.23%	502	0.01%	-50.98%	42	
					$22.18	$11.41	$3,881.50	0.01%		175	0.005%		15	
					$19.53	$10.00	$3,437.28	0.01%		176	0.005%		15	
					$21.99	$11.31	$1,891.14	0.00%		86	0.002%		7	
					$26.99	$14.09	$1,754.35	0.00%		65	0.002%		5	
	625542	750	ST MICHELLE CHARD CANOE'16 750ml	L	$23.24	$12.21	$10,946.04	0.02%	-11.42%	471	0.01%	-11.91%	39	
					$23.24	$12.21	$10,946.04	0.02%		471	0.013%		39	
	911966	750	HEITZ CHARDONNAY NAPA'16 750ml	L	$28.39	$14.83	$10,844.98	0.02%	70.97%	382	0.01%	74.01%	32	
					$28.39	$14.83	$10,844.98	0.02%		382	0.010%		32	
	544130	750	BANSHEE CHARD SONOMA COAST 750ml	T	$19.99	$10.44	$10,554.72	0.02%	125.44%	528	0.01%	125.44%	44	
					$19.99	$10.55	$6,256.87	0.01%		313	0.009%		26	
					$19.99	$10.33	$4,297.85	0.01%		215	0.006%		18	
	566225	750	FRANCISCAN CHARDONNAY'16/17 750ml	L	$15.37	$7.79	$10,316.63	0.02%	-54.05%	657	0.02%	-52.72%	55	
					$15.99	$8.12	$8,282.82	0.02%		518	0.014%		43	
					$13.97	$7.04	$1,355.09	0.00%		97	0.003%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	566225				$16.16	$8.21	$678.72	0.00%		42	0.001%		4	
	919004	750	SCOTT FAMILY CHARD ARROYO SECO'16 750ml	L	$15.99	$8.22	$10,121.67	0.02%	100.00%	633	0.02%	100.00%	53	
					$15.99	$8.22	$10,121.67	0.02%		633	0.017%		53	
	948101	750	ACRISP CHARDONNAY'16/17 750ml	X	$12.83	$7.75	$9,927.76	0.02%	39.90%	960	0.03%	110.84%	80	
					$7.89	$7.50	$5,246.85	0.01%		665	0.018%		55	
					$15.99	$8.24	$4,301.31	0.01%		269	0.007%		22	
					$14.60	$7.50	$379.60	0.00%		26	0.001%		2	
	610150	750	ROTH CHARDONNAY '16 750ml	L	$18.15	$9.58	$9,819.15	0.02%	275.60%	541	0.01%	275.34%	45	
					$18.15	$9.58	$9,819.15	0.02%		541	0.015%		45	
	915557	750	AU BON CLIMAT CHARD STA B'15/16 750ml	L	$23.95	$12.36	$9,699.75	0.02%	-22.62%	405	0.01%	-24.92%	34	
					$23.95	$12.36	$9,699.75	0.02%		405	0.011%		34	
	918136	750	FRANCIS COPPOLA CHARD SANT'14/15 750ml	L	$14.99	$7.70	$9,623.58	0.02%	-38.60%	642	0.02%	-41.77%	54	
					$14.99	$7.70	$9,623.58	0.02%		642	0.018%		54	
	611650	750	SAINTSBURY CHARD CARN'14/15 750ml	L	$22.22	$11.54	$9,110.20	0.02%	27.98%	410	0.01%	27.38%	34	
					$22.22	$11.54	$9,110.20	0.02%		410	0.011%		34	
	584030	750	LINE 39 CHARDONNAY 750ml	D	$7.70	$4.93	$9,100.75	0.02%	-57.24%	972	0.03%	-56.97%	81	
					$9.99	$4.93	$7,442.55	0.02%		745	0.020%		62	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	584030				$7.70	$4.93	$1,447.60	0.00%		188	0.005%		16	
					$5.40	$4.93	$210.60	0.00%		39	0.001%		3	
	560290	750	SONOMA-CUTRER CHARD PIERR'13/14 750ml	L	$39.99	$21.12	$8,677.83	0.02%	5.82%	217	0.01%	5.82%	18	
					$39.99	$21.12	$8,677.83	0.02%		217	0.006%		18	
	560595	750	DAVIS BYNUM CHARD RIVER WEST'14/15 750ml	L	$20.17	$10.43	$8,652.93	0.02%	25.68%	429	0.01%	25.22%	36	
					$20.17	$10.43	$8,652.93	0.02%		429	0.012%		36	
	579185	750	J LOHR CHARD ARROYO VISTA'15/16 750ml	L	$19.95	$10.11	$8,538.60	0.02%	2.54%	428	0.01%	2.77%	36	
					$19.95	$10.11	$8,538.60	0.02%		428	0.012%		36	
	916605	750	PAUL HOBBS CHARD RR'15/16 750ml	L	$56.98	$30.03	$8,318.17	0.02%	-52.87%	146	0.00%	-49.82%	12	
					$55.36	$29.17	$3,044.80	0.01%		55	0.002%		5	
					$60.60	$31.95	$2,908.80	0.01%		48	0.001%		4	
					$54.99	$28.97	$2,364.57	0.00%		43	0.001%		4	
	916831	750	GRAYSON CHARDONNAY'15/16 750ml	X	$8.47	$5.58	$8,290.07	0.02%	-45.09%	968	0.03%	-32.15%	81	
					$10.99	$5.58	$5,527.97	0.01%		503	0.014%		42	
					$5.94	$5.58	$2,762.10	0.01%		465	0.013%		39	
	907676	750	STAGLIN SALUS CHARD '15 750ml	L	$41.41	$27.50	$8,282.00	0.02%	135.93%	200	0.01%	130.68%	17	
					$41.41	$27.50	$8,282.00	0.02%		200	0.005%		17	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKB WHITE VARIETAL - CHARDONNAY	**607465**	**750**	**R MONDAVI CHARDONNAY NAPA 750ml**	**T**	**$19.99**	**$10.55**	**$7,813.99**	**0.02%**	**1650.00%**	**409**	**0.01%**	**1650.00%**	**34**	
					$19.99	$10.55	$7,813.99	0.02%		409	0.011%		34	
	950964	**750**	**FREY ORGANIC BIODYN CHARD'14 750ml**	**L**	**$17.45**	**$9.00**	**$7,346.45**	**0.02%**	**-65.09%**	**421**	**0.01%**	**-65.25%**	**35**	
					$17.45	$9.00	$7,346.45	0.02%		421	0.012%		35	
	572730	**750**	**GUENOC CHARD LAKE 750ml**	**T**	**$9.09**	**$4.76**	**$7,308.36**	**0.02%**	**-35.53%**	**804**	**0.02%**	**-33.00%**	**67**	
					$9.09	$4.76	$7,308.36	0.02%		804	0.022%		67	
	950737	**750**	**TALLEY CHARD ARROYO GRANDE'15 750ml**	**L**	**$24.99**	**$13.00**	**$7,197.12**	**0.02%**	**370.00%**	**288**	**0.01%**	**370.00%**	**24**	
					$24.99	$13.00	$7,197.12	0.02%		288	0.008%		24	
	916248	**750**	**LEWIS CHARD BARCAGLIA'16 750ml**	**L**	**$78.05**	**$41.25**	**$7,102.55**	**0.01%**	**15.92%**	**91**	**0.00%**	**15.19%**	**8**	
					$78.05	$41.25	$7,102.55	0.01%		91	0.002%		8	
	555630	**750**	**CHALONE CHARDONNAY13/15 750ml**	**L**	**$25.26**	**$13.36**	**$7,098.06**	**0.01%**	**4.29%**	**281**	**0.01%**	**3.85%**	**23**	
					$25.26	$13.36	$7,098.06	0.01%		281	0.008%		23	
	917361	**750**	**SBRAGIA CHARD HOME RANCH '16 750ml**	**X**	**$20.62**	**$13.95**	**$6,907.50**	**0.01%**	**48.50%**	**350**	**0.01%**	**101.16%**	**29**	
					$26.77	$13.95	$4,015.50	0.01%		150	0.004%		13	
					$14.46	$13.95	$2,892.00	0.01%		200	0.005%		17	
	916857	**750**	**WOODWARD CANYON CHARD'12/13 750ml**	**X**	**$37.25**	**$23.10**	**$6,681.80**	**0.01%**	**1640.64%**	**276**	**0.01%**	**3044.44%**	**23**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	916857				$23.77	$23.10	$6,417.90	0.01%		270	0.007%		23	
					$43.97	$23.10	$175.88	0.00%		4	0.000%		0	
					$44.01	$23.10	$88.02	0.00%		2	0.000%		0	
	917248	**750**	**TRUCHARD CHARD CARNEROS'14/15 750ml**	**X**	**$23.10**	**$15.66**	**$6,655.11**	**0.01%**	**24.83%**	**301**	**0.01%**	**70.29%**	**25**	
					$29.99	$15.66	$3,868.71	0.01%		129	0.004%		11	
					$16.20	$15.66	$2,786.40	0.01%		172	0.005%		14	
	915825	**750**	**ALMA ROSA CHARDONNAY'14/15 750ml**	**L**	**$19.19**	**$9.82**	**$6,639.74**	**0.01%**	**-43.16%**	**346**	**0.01%**	**-43.49%**	**29**	
					$19.19	$9.82	$6,639.74	0.01%		346	0.009%		29	
	595230	**750**	**PAHLMEYER CHARD NAPA'14/16 750ml**	**L**	**$80.82**	**$42.63**	**$6,589.96**	**0.01%**	**-39.35%**	**81**	**0.00%**	**-42.19%**	**7**	
					$83.40	$44.00	$4,086.60	0.01%		49	0.001%		4	
					$78.23	$41.25	$2,503.36	0.01%		32	0.001%		3	
	916670	**750**	**CHAPELLET CHARDONNAY'15/16 750ml**	**L**	**$36.95**	**$19.37**	**$6,577.10**	**0.01%**	**7.69%**	**178**	**0.00%**	**2.25%**	**15**	
					$36.95	$19.37	$6,577.10	0.01%		178	0.005%		15	
	914227	**750**	**TESTAROSSA CHARD ST LUCIA'16 750ml**	**L**	**$32.52**	**$17.02**	**$6,569.04**	**0.01%**	**46.42%**	**202**	**0.01%**	**45.71%**	**17**	
					$32.52	$17.02	$6,569.04	0.01%		202	0.006%		17	
	918771	**750**	**GAINEY CHARDONNAY '13/16 750ml**	**L**	**$25.22**	**$13.11**	**$6,481.54**	**0.01%**	**169.11%**	**257**	**0.01%**	**168.04%**	**21**	
					$25.22	$13.11	$6,481.54	0.01%		257	0.007%		21	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**917689**	**750**	**ALONDRA CHARD MENDOCINO'17 750ml**	**L**	**$12.57**	**$8.13**	**$6,444.42**	**0.01%**	**-82.56%**	**506**	**0.01%**	**-83.60%**	**42**	
					$12.99	$8.41	$4,585.47	0.01%		353	0.010%		29	
					$12.15	$7.85	$1,858.95	0.00%		153	0.004%		13	
	910276	**750**	**NEYERS CHARD CARNEROS'14/15 750ml**	**L**	**$30.99**	**$16.31**	**$6,439.88**	**0.01%**	**-26.82%**	**212**	**0.01%**	**-23.19%**	**18**	
					$29.99	$15.88	$5,128.29	0.01%		171	0.005%		14	
					$31.99	$16.73	$1,311.59	0.00%		41	0.001%		3	
	912733	**750**	**TESTAROSSA CHARD LOS GATOS'16 750ml**	**L**	**$25.92**	**$13.51**	**$6,246.72**	**0.01%**	**97.96%**	**241**	**0.01%**	**97.44%**	**20**	
					$25.92	$13.51	$6,246.72	0.01%		241	0.007%		20	
	917673	**750**	**OAK GROVE CHARD RES15/16 750ml**	**L**	**$8.07**	**$4.01**	**$6,068.64**	**0.01%**	**-30.67%**	**752**	**0.02%**	**-30.98%**	**63**	
					$8.07	$4.01	$6,068.64	0.01%		752	0.021%		63	
	617590	**750**	**SNAP DRAGON CHARDONNAY'16 750ml**	**L**	**$8.21**	**$4.00**	**$5,759.40**	**0.01%**	**40.69%**	**720**	**0.02%**	**40.94%**	**60**	
					$7.99	$3.89	$5,632.95	0.01%		705	0.019%		59	
					$8.43	$4.11	$126.45	0.00%		15	0.000%		1	
	914094	**750**	**DOMAINE SERENE CHARD EVENST'15/16 750ml**	**L**	**$66.31**	**$34.89**	**$5,703.66**	**0.01%**	**42.75%**	**86**	**0.00%**	**38.60%**	**7**	
					$66.41	$34.94	$3,187.68	0.01%		48	0.001%		4	
					$66.21	$34.83	$2,515.98	0.01%		38	0.001%		3	
	946809	**750**	**FAILLA CHARD SONOMA COAST '16 750ml**	**L**	**$35.99**	**$18.88**	**$5,650.43**	**0.01%**	**10.63%**	**157**	**0.00%**	**9.80%**	**13**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	946809				$35.99	$18.88	$5,650.43	0.01%		157	0.004%		13	
	632853	750	THREE THIEVES CHARDONNAY'16 750ml	L	$8.99	$4.71	$5,546.83	0.01%	100.00%	617	0.02%	100.00%	51	
					$8.99	$4.71	$5,546.83	0.01%		617	0.017%		51	
	630948	750	TALBOTT KALI-HART CHARD'15 750ml	L	$19.99	$10.56	$5,357.32	0.01%	-3.18%	268	0.01%	-3.18%	22	
					$19.99	$10.56	$5,357.32	0.01%		268	0.007%		22	
	912472	750	PATZ & HALL CHARD DUTTN'16 750ml	L	$46.48	$24.65	$5,345.20	0.01%	-63.75%	115	0.00%	-63.96%	10	
					$46.48	$24.65	$5,345.20	0.01%		115	0.003%		10	
	914763	750	RAMEY CHARDONNAY HYDE'12/13 750ml	L	$64.98	$34.28	$5,198.40	0.01%	61.04%	80	0.00%	60.00%	7	
					$64.98	$34.28	$5,198.40	0.01%		80	0.002%		7	
	916484	750	CYCLES GLADIATOR CHARD'14/15 750ml	X	$9.22	$6.10	$5,058.71	0.01%	-56.62%	543	0.01%	-45.16%	45	
					$11.97	$6.10	$3,363.57	0.01%		281	0.008%		23	
					$6.47	$6.10	$1,695.14	0.00%		262	0.007%		22	
	917318	750	RIDGE CHARD SAN CRUZ EST'15/16 750ml	L	$58.76	$30.87	$4,938.88	0.01%	7.76%	84	0.00%	3.75%	7	
					$58.95	$30.97	$2,947.50	0.01%		50	0.001%		4	
					$58.57	$30.77	$1,991.38	0.00%		34	0.001%		3	
	913819	750	HANZELL CHARDONNAY'13/14 750ml	X	$75.79	$39.92	$4,926.35	0.01%	-16.18%	65	0.00%	-16.67%	5	
					$75.79	$39.92	$4,926.35	0.01%		65	0.002%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**915708**	**750**	**DUMOL CHARD WESTER REACH'15/16 750ml**	**L**	**$63.32**	**$33.33**	**$4,875.64**	**0.01%**	**-29.29%**	**77**	**0.00%**	**-29.63%**	**6**	
					$63.32	$33.33	$4,875.64	0.01%		77	0.002%		6	
	917808	**750**	**DARIOUSH CHARDONNAY NAPA'14 75 750ml**	**L**	**$53.99**	**$28.33**	**$4,805.11**	**0.01%**	**7.09%**	**89**	**0.00%**	**5.95%**	**7**	
					$53.99	$28.33	$4,805.11	0.01%		89	0.002%		7	
	950580	**750**	**MIRA CHARDONNAY NAPA'13/17 750ml**	**L**	**$30.15**	**$15.76**	**$4,711.09**	**0.01%**	**65.57%**	**159**	**0.00%**	**62.24%**	**13**	
					$29.30	$15.31	$3,750.40	0.01%		128	0.004%		11	
					$30.99	$16.21	$960.69	0.00%		31	0.001%		3	
	588821	**750**	**MERRYVALE CHARD SILHOUET'13/15 750ml**	**X**	**$50.79**	**$31.41**	**$4,651.17**	**0.01%**	**100.00%**	**141**	**0.00%**	**100.00%**	**12**	
					$32.40	$31.36	$4,471.20	0.01%		138	0.004%		12	
					$59.99	$31.36	$119.98	0.00%		2	0.000%		0	
					$59.99	$31.52	$59.99	0.00%		1	0.000%		0	
	913684	**750**	**DUTTON GOLDFIELD CHARD RUED'13/14 750ml**	**L**	**$40.94**	**$27.12**	**$4,461.66**	**0.01%**	**5.64%**	**109**	**0.00%**	**6.19%**	**9**	
					$40.92	$27.12	$2,577.96	0.01%		63	0.002%		5	
					$40.95	$27.12	$1,883.70	0.00%		46	0.001%		4	
	914879	**750**	**RAMEY CHARD RITCHIE RR'12/14 750ml**	**L**	**$64.98**	**$34.28**	**$4,353.66**	**0.01%**	**44.83%**	**67**	**0.00%**	**44.19%**	**6**	
					$64.98	$34.28	$4,353.66	0.01%		67	0.002%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	914188	750	FISHER CHARD MTN ESTATE '14 750ml	L	$54.95	$36.51	$4,176.20	0.01%	-12.53%	76	0.00%	-12.37%	6	
					$54.95	$36.51	$4,176.20	0.01%		76	0.002%		6	
	912873	750	NEYERS CHARDONNAY 304 '17 750ml	L	$23.99	$12.69	$4,150.27	0.01%	100.00%	173	0.00%	100.00%	14	
					$23.99	$12.69	$4,150.27	0.01%		173	0.005%		14	
	592536	750	NICKEL&NICKEL CHARD TRUCHAR'17 750ml	L	$49.99	$26.24	$4,149.17	0.01%	-53.69%	83	0.00%	-47.26%	7	
					$49.99	$26.24	$4,149.17	0.01%		83	0.002%		7	
	947537	750	DIERBERG CHARD SANTA MARIA'15 750ml	L	$29.96	$15.49	$4,073.22	0.01%	235.08%	136	0.00%	235.00%	11	
					$29.95	$15.49	$4,013.30	0.01%		134	0.004%		11	
					$29.96	$15.49	$59.92	0.00%		2	0.000%		0	
	551320	750	CAKEBREAD CHARD RESERVE'13/14 750ml	L	$71.95	$37.91	$4,029.20	0.01%	140.97%	56	0.00%	133.33%	5	
					$71.95	$37.91	$4,029.20	0.01%		56	0.002%		5	
	585460	750	LUCKY STAR CHARD '15 750ml	U	$10.06	$5.07	$4,024.00	0.01%	-24.31%	400	0.01%	-24.66%	33	
					$10.06	$5.07	$4,024.00	0.01%		400	0.011%		33	
	913379	750	NEWTON CHARD UNFILT'14/15 750ml	L	$60.64	$32.10	$3,941.60	0.01%	-24.49%	65	0.00%	-25.00%	5	
					$60.64	$32.10	$3,941.60	0.01%		65	0.002%		5	
	625602	750	ST MICHELLE CHARD CLD CRK'14/15 750ml	X	$21.01	$14.36	$3,854.62	0.01%	-60.51%	196	0.01%	-44.74%	16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	625602				$27.28	$14.36	$2,100.56	0.00%		77	0.002%		6	
					$14.74	$14.36	$1,754.06	0.00%		119	0.003%		10	
	948738	750	JAYSON CHARD NAPA'14/16 750ml	X	$40.34	$27.50	$3,602.10	0.01%	12.49%	112	0.00%	82.26%	9	
					$28.29	$27.50	$2,659.26	0.01%		94	0.003%		8	
					$52.38	$27.50	$942.84	0.00%		18	0.000%		2	
	914660	750	QUPE CHARD-ROUSS BLOCK'14 750ml	L	$36.57	$19.24	$3,579.55	0.01%	-6.06%	100	0.00%	-8.26%	8	
					$35.14	$18.42	$2,705.78	0.01%		77	0.002%		6	
					$37.99	$20.05	$873.77	0.00%		23	0.001%		2	
	950916	750	THREE STICKS CHARD DURREL'15 750ml	L	$42.49	$28.15	$3,399.20	0.01%	3170.89%	80	0.00%	2666.67%	7	
					$42.49	$28.15	$3,399.20	0.01%		80	0.002%		7	
	914979	750	OAKVILLE RANCH CHARDONNAY'13/14 750ml	X	$37.67	$28.30	$3,119.36	0.01%	15.56%	88	0.00%	37.88%	7	
					$32.78	$28.30	$2,097.92	0.00%		64	0.002%		5	
					$42.56	$28.30	$1,021.44	0.00%		24	0.001%		2	
	547970	750	BERINGER CHARD RESERVE'NV 750ml	L	$45.47	$24.11	$3,091.96	0.01%	-53.41%	68	0.00%	-53.74%	6	
					$45.47	$24.11	$3,091.96	0.01%		68	0.002%		6	
	913763	750	ZD CHARDONNAY RESERVE'14 750ml	L	$71.37	$37.50	$2,926.17	0.01%	8.25%	41	0.00%	5.77%	3	
					$71.37	$37.50	$2,926.17	0.01%		41	0.001%		3	
	919093	750	CHANIN CHARD BIEN NACIDO'15 750ml	L	$33.99	$22.33	$2,889.15	0.01%	100.00%	85	0.00%	100.00%	7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKB WHITE VARIETAL - CHARDONNAY	**919093**				$33.99	$22.33	$2,889.15	0.01%		85	0.002%		7	
	617510	**750**	**SILVERADO CHARDONNAY'16 750ml**	**L**	**$30.31**	**$15.75**	**$2,849.14**	**0.01%**	**-13.59%**	**94**	**0.00%**	**-14.17%**	**8**	
					$30.31	$15.75	$2,849.14	0.01%		94	0.003%		8	
	914298	**750**	**ARGYLE CHARD NUTHOUSE'13 750ml**	**X**	**$30.73**	**$18.85**	**$2,791.96**	**0.01%**	**40.48%**	**100**	**0.00%**	**94.00%**	**8**	
					$38.35	$20.06	$1,495.65	0.00%		39	0.001%		3	
					$18.88	$18.24	$981.76	0.00%		52	0.001%		4	
					$34.95	$18.24	$314.55	0.00%		9	0.000%		1	
	915131	**750**	**CARTLIDGE & BROWN CHARD'17 750ml**	**X**	**$10.80**	**$6.50**	**$2,668.26**	**0.01%**	**-12.46%**	**313**	**0.01%**	**28.33%**	**26**	
					$7.00	$6.59	$1,603.00	0.00%		229	0.006%		19	
					$12.46	$6.33	$573.16	0.00%		46	0.001%		4	
					$12.95	$6.59	$492.10	0.00%		38	0.001%		3	
	916247	**750**	**LEWIS CHARD NAPA RES'16 750ml**	**L**	**$78.05**	**$41.25**	**$2,653.70**	**0.01%**	**-33.02%**	**34**	**0.00%**	**-33.33%**	**3**	
					$78.05	$41.25	$2,653.70	0.01%		34	0.001%		3	
	917719	**750**	**PRIDE MTN CHARDONNAY'15/16 750ml**	**A**	**$42.22**	**$22.18**	**$2,609.68**	**0.01%**	**21.53%**	**62**	**0.00%**	**20.75%**	**5**	
					$41.99	$22.06	$2,015.52	0.00%		48	0.001%		4	
					$42.44	$22.30	$594.16	0.00%		14	0.000%		1	
	951494	**750**	**ROCHIOLI CHARDONNAY'13/15 750ml**	**X**	**$54.73**	**$28.83**	**$2,572.31**	**0.01%**	**-65.43%**	**47**	**0.00%**	**-65.63%**	**4**	
					$54.73	$28.83	$2,572.31	0.01%		47	0.001%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**915856**	**750**	**DUMOL CHARDONNAY ISOBEL'16 750ml**	**L**	**$64.57**	**$34.00**	**$2,518.23**	**0.01%**	**1100.00%**	**39**	**0.00%**	**1100.00%**	**3**	
					$64.57	$34.00	$2,518.23	0.01%		39	0.001%		3	
	950747	**750**	**RIDGE CHARDONNAY MONTEBELLO'14 750ml**	**L**	**$79.95**	**$42.14**	**$2,478.45**	**0.01%**	**68.72%**	**31**	**0.00%**	**59.09%**	**3**	
					$79.95	$42.14	$2,478.45	0.01%		31	0.001%		3	
	918855	**750**	**SCAR OF THE SEA CHARD SEVEN LEAGUE 750ml**	**L**	**$32.69**	**$21.53**	**$2,429.67**	**0.01%**	**34.82%**	**74**	**0.00%**	**32.73%**	**6**	
					$32.99	$21.73	$1,814.45	0.00%		55	0.002%		5	
					$32.38	$21.33	$615.22	0.00%		19	0.001%		2	
	630952	**750**	**TALBOTT CHARD SLEEPYHOLL'12/13 750ml**	**X**	**$31.13**	**$21.42**	**$2,338.20**	**0.00%**	**-35.88%**	**102**	**0.00%**	**12.09%**	**9**	
					$21.83	$21.42	$2,095.68	0.00%		96	0.003%		8	
					$40.42	$21.42	$242.52	0.00%		6	0.000%		1	
	914717	**750**	**MORGAN CHARD DOUBLE L'16 750ml**	**L**	**$40.38**	**$20.93**	**$2,220.90**	**0.00%**	**-44.99%**	**55**	**0.00%**	**-45.36%**	**5**	
					$40.38	$20.93	$2,220.90	0.00%		55	0.002%		5	
	949078	**750**	**HANZELL SEBELLA CHARD'13/15 750ml**	**L**	**$36.30**	**$19.02**	**$2,178.00**	**0.00%**	**-55.19%**	**60**	**0.00%**	**-55.34%**	**5**	
					$36.30	$19.02	$2,178.00	0.00%		60	0.002%		5	
	918940	**750**	**LUCIA CHARD SOBERANES '14/15 750ml**	**L**	**$60.35**	**$31.95**	**$2,112.25**	**0.00%**	**100.00%**	**35**	**0.00%**	**100.00%**	**3**	
					$60.35	$31.95	$2,112.25	0.00%		35	0.001%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	**914289**	**750**	**TESTAROSSA CHARD ROSELLA'S '14 750ml**	**L**	**$45.65**	**$24.00**	**$2,054.25**	**0.00%**	**15.27%**	**45**	**0.00%**	**14.63%**	**4**	
					$45.65	$24.00	$2,054.25	0.00%		45	0.001%		4	
	914345	**750**	**HAGAFEN CHARDONNAY'13/ 14 750 750ml**	**L**	**$27.63**	**$18.17**	**$1,989.36**	**0.00%**	**21.67%**	**72**	**0.00%**	**-2.78%**	**6**	
					$27.63	$18.17	$1,989.36	0.00%		72	0.002%		6	
	918250	**750**	**FESS PARKER CHARD ASLEY'S'14/16 750ml**	**L**	**$27.59**	**$14.33**	**$1,986.48**	**0.00%**	**-35.97%**	**72**	**0.00%**	**-36.28%**	**6**	
					$27.59	$14.33	$1,986.48	0.00%		72	0.002%		6	
	916719	**750**	**FISHER CHARD WHITNEY'S'15 750ml**	**L**	**$59.95**	**$39.87**	**$1,978.35**	**0.00%**	**272.48%**	**33**	**0.00%**	**275.00%**	**3**	
					$59.95	$39.87	$1,978.35	0.00%		33	0.001%		3	
	915857	**750**	**DUMOL CHARDONNAY CHLOE'16 750ml**	**L**	**$64.57**	**$34.00**	**$1,937.10**	**0.00%**	**575.00%**	**30**	**0.00%**	**575.00%**	**3**	
					$64.57	$34.00	$1,937.10	0.00%		30	0.001%		3	
	909506	**750**	**DAVID ARTHUR CHARD NAPA'14/15 750ml**	**X**	**$56.29**	**$37.50**	**$1,913.86**	**0.00%**	**-41.18%**	**34**	**0.00%**	**-58.57%**	**3**	
					$56.29	$37.50	$1,913.86	0.00%		34	0.001%		3	
	911120	**750**	**FLORA SPRINGS CHARD FMLY SLCT'15 750ml**	**L**	**$33.31**	**$17.42**	**$1,765.43**	**0.00%**	**-29.03%**	**53**	**0.00%**	**-29.31%**	**4**	
					$33.31	$17.42	$1,765.43	0.00%		53	0.001%		4	
	901348	**750**	**ADELSHEIM CHARD RES CAITLN'14/15 750ml**	**L**	**$39.99**	**$20.88**	**$1,719.57**	**0.00%**	**-25.86%**	**43**	**0.00%**	**-25.86%**	**4**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	901348				$39.99	$20.88	$1,719.57	0.00%		43	0.001%		4	
	949526	750	HYDE DE VILLANE CHARD CARNEROS'12/ 750ml	L	$68.63	$36.24	$1,578.49	0.00%	229.57%	23	0.00%	228.57%	2	
					$68.63	$36.24	$1,578.49	0.00%		23	0.001%		2	
	917754	750	STEPHEN VINCENT CHARDONNAY'14/ 16 750ml	X	$9.28	$6.15	$1,567.79	0.00%	-0.81%	217	0.01%	64.39%	18	
					$6.51	$6.15	$1,230.39	0.00%		189	0.005%		16	
					$12.05	$6.15	$337.40	0.00%		28	0.001%		2	
	951957	750	MATTHIASSON CHARD LINDA VISTA'16 750ml	L	$22.99	$15.16	$1,494.35	0.00%	500.88%	65	0.00%	475.00%	5	
					$22.99	$15.16	$1,494.35	0.00%		65	0.002%		5	
	953447	750	SOTER CHARD NRTH VLY RSV'14 750ml	U	$40.08	$26.52	$1,481.19	0.00%	100.00%	37	0.00%	100.00%	3	
					$39.99	$26.47	$839.79	0.00%		21	0.001%		2	
					$39.99	$26.43	$399.90	0.00%		10	0.000%		1	
					$40.25	$26.67	$241.50	0.00%		6	0.000%		1	
	906607	750	CALERA CHARD MT HARLAN '15 750ml	X	$34.72	$23.50	$1,449.85	0.00%	333.44%	49	0.00%	571.43%	4	
					$34.65	$23.46	$727.65	0.00%		21	0.001%		2	
					$24.30	$23.46	$631.80	0.00%		26	0.001%		2	
					$45.20	$23.57	$90.40	0.00%		2	0.000%		0	
	913746	750	PATZ & HALL CHARD HYDE'12/13 750ml	X	$47.96	$32.97	$1,371.52	0.00%	-53.47%	28	0.00%	-39.02%	2	
					$62.28	$32.97	$934.20	0.00%		15	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	913746				$33.64	$32.97	$437.32	0.00%		13	0.000%		1	
	914958	750	JARVIS CHARD FINCH HOLLOW '15 750ml	X	$103.10	$68.75	$1,340.30	0.00%	-37.12%	13	0.00%	-41.67%	1	
					$103.10	$68.75	$1,340.30	0.00%		13	0.000%		1	
	919130	750	PLUNGERHEAD UNOAKED CHARDONNAY 750ml	T	$14.99	$7.70	$1,319.12	0.00%	100.00%	88	0.00%	100.00%	7	
					$14.99	$7.70	$1,319.12	0.00%		88	0.002%		7	
	947540	750	THREE STICKS CHARD DURELL ORIGIN'1 750ml	X	$36.75	$24.33	$1,174.74	0.00%	-87.83%	32	0.00%	-87.85%	3	
					$36.69	$24.33	$953.94	0.00%		26	0.001%		2	
					$36.80	$24.33	$220.80	0.00%		6	0.000%		1	
	595232	750	PAHLMEYER CHARD SONOMA CST'12/13 750ml	X	$60.24	$41.25	$982.65	0.00%	152.83%	19	0.00%	280.00%	2	
					$42.25	$41.25	$591.50	0.00%		14	0.000%		1	
					$78.23	$41.25	$391.15	0.00%		5	0.000%		0	
	914540	750	NEYERS CHARD EL NOVILLERO'13/14 750ml	X	$31.00	$21.12	$958.05	0.00%	20.19%	33	0.00%	65.00%	3	
					$40.25	$21.12	$523.25	0.00%		13	0.000%		1	
					$21.74	$21.12	$434.80	0.00%		20	0.001%		2	
	916782	750	TRAVIS CHARDONNAY UNFILTER'15 750ml	L	$12.15	$7.87	$911.25	0.00%	-90.07%	75	0.00%	-90.17%	6	
					$12.15	$7.87	$911.25	0.00%		75	0.002%		6	
	579250	750	J CHARDONNAY RR'14/15 750ml	X	$20.02	$13.75	$908.74	0.00%	-89.93%	46	0.00%	-86.96%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	579250				$25.99	$13.75	$571.78	0.00%		22	0.001%		2	
					$14.04	$13.75	$336.96	0.00%		24	0.001%		2	
	587952	750	MATCHBOOK CHARDONNAY 750ml	T	$15.98	$8.22	$846.94	0.00%	100.00%	53	0.00%	100.00%	4	
					$15.98	$8.22	$846.94	0.00%		53	0.001%		4	
	614980	750	SEVEN FALLS CHARD'12/13 750ml	X	$12.46	$8.52	$764.78	0.00%	-82.56%	62	0.00%	-77.29%	5	
					$16.17	$8.52	$485.10	0.00%		30	0.001%		3	
					$8.74	$8.52	$279.68	0.00%		32	0.001%		3	
	918425	750	DUMOL CHARDONNAY CLARE'13 750ml	X	$58.41	$40.00	$747.89	0.00%	-75.81%	14	0.00%	-65.85%	1	
					$75.85	$40.00	$379.25	0.00%		5	0.000%		0	
					$40.96	$40.00	$368.64	0.00%		9	0.000%		1	
	916766	750	DEHLINGER CHARD ESTATE'11/12 750ml	X	$29.37	$20.00	$740.71	0.00%	-44.10%	30	0.00%	-3.85%	3	
					$20.60	$20.00	$473.80	0.00%		23	0.001%		2	
					$38.13	$20.00	$266.91	0.00%		7	0.000%		1	
	607906	750	RAEBURN CHARDONNAY 750ml	T	$19.95	$10.31	$698.25	0.00%	100.00%	35	0.00%	100.00%	3	
					$19.95	$10.31	$698.25	0.00%		35	0.001%		3	
	543330	750	ANGELINE CHARDONNAY 750ml	D	$5.43	$5.05	$390.96	0.00%	-99.66%	72	0.00%	-99.51%	6	
					$5.43	$5.05	$390.96	0.00%		72	0.002%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKB WHITE VARIETAL - CHARDONNAY	**918478**	**750**	**JERIKO CHARD ANIMA MUNDI'13 750ml**	**X**	**$10.94**	**$7.06**	**$350.08**	**0.00%**	**-95.28%**	**32**	**0.00%**	**-94.59%**	**3**	
					$10.94	$7.06	$350.08	0.00%		32	0.001%		3	
	951073	**750**	**ZOMBIE CHARDONNAY 750ml**	**X**	**$12.99**	**$6.83**	**$324.75**	**0.00%**	**-97.20%**	**25**	**0.00%**	**-97.22%**	**2**	
					$12.99	$6.83	$324.75	0.00%		25	0.001%		2	
	630954	**750**	**TALBOTT LOGAN CHARD'14 750ml**	**X**	**$13.10**	**$12.82**	**$275.10**	**0.00%**	**-79.58%**	**21**	**0.00%**	**-62.50%**	**2**	
					$13.10	$12.82	$275.10	0.00%		21	0.001%		2	
	632791	**750**	**DIVINING ROD CHARDONNAY 750ml**	**D**	**$12.45**	**$8.32**	**$243.70**	**0.00%**	**-93.90%**	**16**	**0.00%**	**-93.26%**	**1**	
					$16.16	$8.32	$226.24	0.00%		14	0.000%		1	
					$8.73	$8.32	$17.46	0.00%		2	0.000%		0	
	918355	**750**	**IRON GATE CHARD RESERVE 750ml**	**X**	**$14.19**	**$9.44**	**$198.66**	**0.00%**	**-65.54%**	**14**	**0.00%**	**-65.85%**	**1**	
					$14.19	$9.44	$198.66	0.00%		14	0.000%		1	
	918530	**750**	**MER SOLEIL CHARD SANTA BARBARA'14 750ml**	**X**	**$28.29**	**$14.76**	**$198.03**	**0.00%**	**-98.89%**	**7**	**0.00%**	**-98.89%**	**1**	
					$28.29	$14.76	$198.03	0.00%		7	0.000%		1	
	633241	**750**	**TRUVEE CHARDONNAY 750ml**	**D**	**$7.09**	**$6.90**	**$141.80**	**0.00%**	**-98.74%**	**20**	**0.00%**	**-97.93%**	**2**	
					$7.09	$6.90	$141.80	0.00%		20	0.001%		2	
	910244	**750**	**GLORIA FERRER CHARD CARN'11/12 750ml**	**X**	**$14.14**	**$7.25**	**$70.70**	**0.00%**	**-99.43%**	**5**	**0.00%**	**-99.43%**	**0**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	910244				$14.14	$7.25	$70.70	0.00%		5	0.000%		0	
	914151	750	VINE CLIFF CHARD CARNEROS'13/14 750ml	X	$16.73	$20.45	$66.92	0.00%	-99.39%	4	0.00%	-99.13%	0	
					$16.73	$20.45	$66.92	0.00%		4	0.000%		0	
	401000	750	ALICE WHITE CHARDONNAY 750ml	D	$8.08	$4.22	$64.64	0.00%	-99.77%	8	0.00%	-99.82%	1	
					$8.08	$4.22	$64.64	0.00%		8	0.000%		1	
	914764	750	RAMEY CHARDONNAY HUDSON'10/11 750ml	X	$33.31	$17.44	$33.31	0.00%	-94.96%	1	0.00%	-94.74%	0	
					$33.31	$17.44	$33.31	0.00%		1	0.000%		0	
	920784	750	COPAIN CHARD TOUS ENSEMBLE'13/14 750ml	X	$21.01	$14.43	$21.01	0.00%	-70.96%	1	0.00%	-62.50%	0	
					$21.01	$14.43	$21.01	0.00%		1	0.000%		0	
	639440	750	ZACA MESA CHARD SANTA YNEZ'12/13 750ml	U	$14.14	$7.23	$14.14	0.00%	-98.06%	1	0.00%	-98.08%	0	
					$14.14	$7.23	$14.14	0.00%		1	0.000%		0	
	915773	750	BOUCHAINE CHARD CARNEROS'12/13 750ml	X					100.00%			100.00%	0	
	554302	750	CHATEAU LA PAWS CHARDONNAY 750ml	D					100.00%			100.00%	0	
	566223	750	COPPOLA DIAMOND PAVILLION CHARD 750ml	T					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	915297	750	HANSEL CHARD CAHILL'11/12 750ml	X					100.00%			100.00%	0	
	917045	750	HANSEL CHARD N SLOPE'13 75 750ml	X					100.00%			100.00%	0	
	911037	750	LIBERTY SCHOOL CHARDONNAY'13/14 750ml	X					100.00%			100.00%	0	
	918190	750	PATZ & HALL CHARD ZIO TONY'15 750ml	L					100.00%			100.00%	0	
	947155	750	SEA SMOKE CHARDONNAY'14 750ml	U					100.00%			100.00%	0	
	624625	750	ST JEAN CHARD BELLE TERRE'12/13 750ml	X					100.00%			100.00%	0	
	625350	750	ST JEAN CHARD RBT YOUNG'13/14 750ml	X					100.00%			100.00%	0	
	912490	750	STAGLIN CHARDONNAY'11/12 750ml	X					100.00%			100.00%	0	
	947467	750	ZEPALTAS CHARD RUSIAN R'13/14 750ml	U					100.00%			100.00%	0	
	Total						$18,489,537.75		-0.72%	1,404,706		-1.99%	186,428	

Class Summary

KKB						
	Bottle Sales	1,404,706	Gross Sales	$18,489,537.75	Total Items in Class	336
	% of Bottle Sales	2.81%	% of Gross Sales	3.99%	Share/Item	3.36

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC														
	545270	**1000**	**BANDIT SAUV BLANC 1000 ml**	**T**	**$9.99**	**$5.24**	**$35,104.86**	**0.27%**	**2570.45%**	**3,514**	**0.35%**	**2570.45%**	**390**	
					$9.99	$5.24	$35,104.86	0.27%		3,514	0.348%		390	
	607160	**1500**	**WOODBRIDGE SAUV BLANC R MONDAV 1500ml**	**1**	**$12.99**	**$6.76**	**$136,294.76**	**1.06%**	**2.03%**	**10,052**	**1.00%**	**9.37%**	**1,675**	
					$15.99	$8.35	$66,850.44	0.52%		4,212	0.417%		702	
					$11.99	$6.22	$32,310.15	0.25%		2,691	0.267%		449	
					$10.99	$5.69	$20,562.29	0.16%		1,871	0.185%		312	
					$12.99	$6.76	$16,571.88	0.13%		1,278	0.127%		213	
	630803	**1500**	**SUTTER HOME SAUVIGNON BLANC 1500ml**	**1**	**$11.32**	**$5.87**	**$88,142.02**	**0.69%**	**-0.19%**	**7,818**	**0.77%**	**0.01%**	**1,303**	
					$12.99	$6.76	$37,923.63	0.30%		2,933	0.291%		489	
					$9.99	$5.16	$33,656.46	0.26%		3,378	0.335%		563	
					$10.99	$5.70	$16,561.93	0.13%		1,507	0.149%		251	
	633753	**1500**	**VENDANGE SAUVIGNON BLANC 1500ml**	**1**	**$10.32**	**$5.34**	**$79,500.85**	**0.62%**	**-12.07%**	**7,715**	**0.76%**	**-11.70%**	**1,286**	
					$11.99	$6.22	$35,304.48	0.28%		2,952	0.293%		492	
					$8.99	$4.63	$31,519.06	0.24%		3,494	0.346%		582	
					$9.99	$5.16	$12,677.31	0.10%		1,269	0.126%		212	
	571060	**1500**	**GALLO FAMILY SAUVIGNON BLANC TWIN 1500ml**	**1**	**$11.32**	**$5.87**	**$56,795.91**	**0.44%**	**-5.18%**	**5,065**	**0.50%**	**-6.28%**	**844**	
					$9.99	$5.16	$26,850.66	0.21%		2,690	0.267%		448	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	571060				$12.99	$6.76	$24,966.78	0.19%		1,922	0.190%		320	
					$10.99	$5.69	$4,978.47	0.04%		453	0.045%		76	
	544090	1500	BAREFOOT CELLARS SAUVIGNON BLANC 1500ml	D	$14.14	$7.37	$240.38	0.00%	-76.47%	17	0.00%	-76.71%	3	
					$14.14	$7.37	$240.38	0.00%		17	0.002%		3	
	566204	250	COPPOLA DIAMOND SAUV BLANC CANS 250ml	T					100.00%			100.00%	0	
	410645	3000	FISH EYE SAUVIGNON BLANC 3000ml	1	$17.32	$9.06	$219,844.96	1.72%	-12.85%	12,564	1.25%	-12.08%	4,188	
					$18.99	$9.95	$106,647.12	0.84%		5,672	0.562%		1,891	
					$15.99	$8.35	$56,669.28	0.44%		3,552	0.352%		1,184	
					$16.99	$8.88	$56,528.56	0.44%		3,340	0.331%		1,113	
	411830	3000	GRAN VERANO SAUVIGNON BLANC 3000ml	1	$23.58	$11.75	$114,302.97	0.89%	-3.85%	4,785	0.47%	-7.11%	1,595	
					$24.95	$12.30	$29,715.45	0.23%		1,187	0.118%		396	
					$22.95	$12.30	$25,559.35	0.20%		1,113	0.110%		371	
					$24.95	$11.24	$24,285.30	0.19%		974	0.097%		325	
					$24.21	$11.91	$14,671.26	0.11%		606	0.060%		202	
					$22.21	$11.91	$10,321.42	0.08%		466	0.046%		155	
					$22.21	$10.85	$9,750.19	0.08%		439	0.044%		146	
	916115	3000	CONUNDRUM WHITE '13/14 3000 ml	L	$90.96	$46.19	$2,910.72	0.02%	-8.28%	32	0.00%	-8.82%	11	
					$90.96	$46.19	$2,910.72	0.02%		32	0.003%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	**960265**	**375**	**FROG'S LEAP SAUVIGNON BL'16/17 375 ml**	**L**	**$12.32**	**$6.38**	**$14,941.81**	**0.12%**	**47.97%**	**1,215**	**0.12%**	**44.46%**	**51**	
					$12.08	$6.25	$7,876.16	0.06%		652	0.065%		27	
					$12.55	$6.50	$7,065.65	0.06%		563	0.056%		23	
	914140	**375**	**CONUNDRUM WHITE'12/13 375ml**	**X**					**100.00%**			**100.00%**	**0**	
	579689	**750**	**JOEL GOTT SAUVIGNON BLANC 750ml**	**1**	**$12.32**	**$6.48**	**$301,943.96**	**2.35%**	**-9.71%**	**24,664**	**2.44%**	**-9.35%**	**2,055**	
					$10.99	$5.77	$136,377.29	1.06%		12,431	1.232%		1,036	
					$13.99	$7.37	$132,606.16	1.03%		9,484	0.940%		790	
					$11.99	$6.30	$32,960.51	0.26%		2,749	0.272%		229	
	614116	**750**	**SEAGLASS SAUVIGNON BLANC 750ml**	**1**	**$11.32**	**$5.95**	**$266,206.27**	**2.08%**	**3.70%**	**23,701**	**2.35%**	**3.07%**	**1,975**	
					$12.99	$6.83	$122,944.59	0.96%		9,541	0.946%		795	
					$9.99	$5.24	$118,228.59	0.92%		11,873	1.177%		989	
					$10.99	$5.77	$25,033.09	0.20%		2,287	0.227%		191	
	408185	**750**	**CUPCAKE SAUVIGNON BLANC 750ml**	**1**	**$10.32**	**$5.41**	**$246,031.36**	**1.93%**	**-7.25%**	**24,176**	**2.40%**	**-7.26%**	**2,015**	
					$8.99	$4.70	$113,234.07	0.89%		12,645	1.253%		1,054	
					$11.99	$6.30	$110,109.70	0.86%		9,242	0.916%		770	
					$9.99	$5.23	$22,687.59	0.18%		2,289	0.227%		191	
	581565	**750**	**KENDALL JACKSON SAUV BLANC VIN 750ml**	**1**	**$12.99**	**$6.98**	**$166,523.83**	**1.30%**	**14.54%**	**13,029**	**1.29%**	**17.00%**	**1,086**	
					$14.99	$7.89	$38,224.05	0.30%		2,559	0.254%		213	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	581565				$11.99	$5.77	$30,851.15	0.24%		2,581	0.256%		215	
					$10.99	$6.83	$27,758.39	0.22%		2,525	0.250%		210	
					$11.99	$7.89	$21,262.59	0.17%		1,773	0.176%		148	
					$12.99	$6.30	$16,682.73	0.13%		1,291	0.128%		108	
					$14.99	$6.30	$16,354.89	0.13%		1,107	0.110%		92	
					$12.99	$7.89	$15,390.03	0.12%		1,193	0.118%		99	
	575530	**750**	**HONIG SAUVIGNON BLANC 750ml**	**1**	**$17.99**	**$9.70**	**$152,096.69**	**1.19%**	**4.11%**	**8,095**	**0.80%**	**-7.83%**	**675**	
					$19.99	$10.37	$94,426.66	0.74%		4,742	0.470%		395	
					$16.99	$10.37	$24,747.95	0.19%		1,457	0.144%		121	
					$16.99	$9.30	$18,546.06	0.15%		1,098	0.109%		92	
					$17.99	$8.77	$14,376.02	0.11%		798	0.079%		67	
	631070	**750**	**TANGENT SAUVIGNON BLANC EDNA VALLEY750ml**	**1**	**$14.85**	**$7.33**	**$151,632.84**	**1.18%**	**-10.99%**	**11,116**	**1.10%**	**-21.13%**	**926**	
					$11.99	$7.71	$58,151.50	0.45%		4,850	0.481%		404	
					$14.99	$7.71	$28,810.78	0.22%		1,922	0.190%		160	
					$12.99	$7.71	$19,173.24	0.15%		1,476	0.146%		123	
					$14.99	$6.64	$16,219.18	0.13%		1,082	0.107%		90	
					$16.99	$8.77	$13,577.98	0.11%		802	0.079%		67	
					$16.99	$6.64	$8,250.13	0.06%		487	0.048%		41	
					$14.99	$6.11	$7,450.03	0.06%		497	0.049%		41	
	632811	**750**	**LINE 39 SAUVIGNON BLANC 750ml**	**1**	**$9.59**	**$5.01**	**$145,665.95**	**1.14%**	**35.80%**	**15,573**	**1.54%**	**29.30%**	**1,298**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	632811				$8.99	$4.37	$45,412.87	0.35%		5,069	0.502%		422	
					$10.99	$5.43	$39,648.57	0.31%		3,635	0.360%		303	
					$7.99	$5.43	$26,811.05	0.21%		3,359	0.333%		280	
					$8.99	$5.43	$20,281.48	0.16%		2,276	0.226%		190	
					$10.99	$4.37	$13,511.98	0.11%		1,234	0.122%		103	
	547320	**750**	**BOGLE SAUVIGNON BLANC 750ml**	**1**	**$9.35**	**$4.99**	**$128,809.45**	**1.01%**	**14.46%**	**14,507**	**1.44%**	**13.72%**	**1,209**	
					$7.95	$5.52	$42,289.20	0.33%		5,312	0.526%		443	
					$7.95	$4.45	$23,924.25	0.19%		3,011	0.298%		251	
					$10.95	$5.52	$23,102.70	0.18%		2,130	0.211%		178	
					$10.95	$3.92	$20,167.65	0.16%		1,875	0.186%		156	
					$8.95	$5.52	$19,325.65	0.15%		2,179	0.216%		182	
	564370	**750**	**FERRARI-CARANO FUME BLANC 750ml**	**1**	**$15.35**	**$8.20**	**$122,880.24**	**0.96%**	**-10.50%**	**8,085**	**0.80%**	**-10.66%**	**674**	
					$13.95	$8.73	$38,125.35	0.30%		2,733	0.271%		228	
					$16.95	$8.73	$33,883.05	0.26%		1,999	0.198%		167	
					$13.95	$7.67	$19,902.75	0.15%		1,425	0.141%		119	
					$16.95	$7.14	$18,255.15	0.14%		1,077	0.107%		90	
					$14.94	$8.73	$12,713.94	0.10%		851	0.084%		71	
	562287	**750**	**DUCKHORN SAUVIGNON BLANC 750ml**	**1**	**$28.16**	**$14.97**	**$118,458.84**	**0.92%**	**35.32%**	**4,116**	**0.41%**	**40.21%**	**343**	
					$29.99	$15.68	$46,514.49	0.36%		1,551	0.154%		129	
					$29.99	$14.09	$21,550.81	0.17%		719	0.071%		60	
					$26.99	$15.68	$14,556.62	0.11%		538	0.053%		45	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	562287				$27.99	$15.68	$14,298.90	0.11%		510	0.051%		43	
					$26.99	$14.09	$11,038.91	0.09%		409	0.041%		34	
					$26.99	$14.62	$10,499.11	0.08%		389	0.039%		32	
	550180	**750**	**CLOS DU BOIS SAUV BLANC 750ml**	**1**	**$13.66**	**$7.19**	**$112,650.98**	**0.88%**	**34.73%**	**9,106**	**0.90%**	**52.83%**	**759**	
					$10.99	$5.77	$65,066.07	0.51%		5,925	0.587%		494	
					$15.99	$8.43	$27,724.02	0.22%		1,758	0.174%		147	
					$13.99	$7.36	$19,860.89	0.15%		1,423	0.141%		119	
	562180	**750**	**DRY CREEK FUME BLANC 750ml**	**1**	**$12.35**	**$6.61**	**$111,504.60**	**0.87%**	**3.24%**	**9,148**	**0.91%**	**2.48%**	**762**	
					$10.95	$7.14	$36,072.45	0.28%		3,291	0.326%		274	
					$13.95	$7.14	$31,907.55	0.25%		2,289	0.227%		191	
					$13.95	$5.54	$15,177.60	0.12%		1,088	0.108%		91	
					$11.95	$7.14	$14,232.45	0.11%		1,191	0.118%		99	
					$10.95	$6.07	$14,114.55	0.11%		1,289	0.128%		107	
	575200	**750**	**HOGUE SAUVIGNON BLANC 750ml**	**1**	**$9.32**	**$4.88**	**$110,222.88**	**0.86%**	**7.47%**	**12,312**	**1.22%**	**7.38%**	**1,026**	
					$7.99	$4.17	$55,314.86	0.43%		6,914	0.685%		576	
					$10.99	$5.77	$35,058.10	0.27%		3,190	0.316%		266	
					$8.99	$4.70	$19,849.92	0.15%		2,208	0.219%		184	
	607150	**750**	**WOODBRIDGE SAUV BLANC R MONDAVI 750ml**	**1**	**$6.66**	**$3.46**	**$108,898.47**	**0.85%**	**-4.33%**	**15,553**	**1.54%**	**-4.31%**	**1,296**	
					$8.99	$4.70	$56,511.08	0.44%		6,292	0.624%		524	
					$5.99	$3.11	$36,988.25	0.29%		6,175	0.612%		515	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	607150				$4.99	$2.57	$15,399.14	0.12%		3,086	0.306%		257	
	606476	750	R MONDAVI SAUV BLANC PRVT SEL 750ml	1	$10.74	$5.63	$105,556.01	0.83%	5.42%	9,863	0.98%	6.28%	822	
					$12.99	$6.83	$39,540.96	0.31%		3,076	0.305%		256	
					$8.99	$4.70	$26,299.57	0.21%		2,939	0.291%		245	
					$9.99	$5.23	$22,035.18	0.17%		2,218	0.220%		185	
					$10.99	$5.77	$17,680.30	0.14%		1,630	0.162%		136	
	580580	750	KENWOOD SAUVIGNON BLANC SONOMA 750ml	1	$11.99	$6.31	$102,530.10	0.80%	0.33%	9,310	0.92%	-0.74%	776	
					$9.99	$5.24	$67,653.03	0.53%		6,817	0.676%		568	
					$13.99	$7.37	$34,877.07	0.27%		2,493	0.247%		208	
	551380	750	CAKEBREAD SAUV BLANC'17 750ml	L	$32.95	$17.25	$100,530.45	0.78%	6.55%	3,051	0.30%	1.58%	254	
					$32.95	$17.25	$100,530.45	0.78%		3,051	0.302%		254	
	552503	750	CASTLE ROCK SAUVIGNON BLANC 750ml	1	$8.39	$4.07	$96,396.45	0.75%	126.75%	12,117	1.20%	154.55%	1,010	
					$9.99	$5.03	$30,259.70	0.24%		3,030	0.300%		253	
					$6.99	$5.03	$29,850.91	0.23%		4,271	0.423%		356	
					$6.99	$3.43	$20,648.46	0.16%		2,954	0.293%		246	
					$7.99	$3.43	$11,841.18	0.09%		1,482	0.147%		124	
					$9.99	$3.43	$3,796.20	0.03%		380	0.038%		32	
	602686	750	POMELO SAUVIGNON BLANC 750ml	1	$11.32	$5.95	$89,669.95	0.70%	81.14%	8,105	0.80%	97.08%	675	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	602686				$9.99	$5.24	$47,012.94	0.37%		4,706	0.466%		392	
					$12.99	$6.83	$34,436.49	0.27%		2,651	0.263%		221	
					$10.99	$5.77	$8,220.52	0.06%		748	0.074%		62	
	626820	**750**	**ST SUPERY SAUVIGNON BLANC 750ml**	**1**	**$18.28**	**$9.45**	**$89,212.65**	**0.69%**	**-6.12%**	**4,827**	**0.48%**	**-5.96%**	**402**	
					$19.95	$10.34	$35,530.95	0.28%		1,781	0.177%		148	
					$16.95	$9.27	$13,356.60	0.10%		788	0.078%		66	
					$16.95	$8.74	$13,017.60	0.10%		768	0.076%		64	
					$17.95	$10.34	$10,949.50	0.09%		610	0.060%		51	
					$17.95	$8.74	$10,752.05	0.08%		599	0.059%		50	
					$19.95	$9.27	$5,605.95	0.04%		281	0.028%		23	
	610610	**750**	**RUTHERFORD RANCH SAUV BLNC 750ml**	**1**	**$14.56**	**$7.39**	**$84,204.24**	**0.66%**	**196.03%**	**6,076**	**0.60%**	**226.79%**	**506**	
					$12.99	$8.22	$34,423.50	0.27%		2,650	0.263%		221	
					$15.99	$8.22	$14,183.13	0.11%		887	0.088%		74	
					$13.99	$8.22	$10,898.21	0.08%		779	0.077%		65	
					$12.99	$6.63	$9,781.47	0.08%		753	0.075%		63	
					$13.99	$6.63	$8,282.08	0.06%		592	0.059%		49	
					$15.99	$6.63	$3,789.63	0.03%		237	0.023%		20	
					$15.99	$7.16	$2,846.22	0.02%		178	0.018%		15	
	573010	**750**	**GEYSER PEAK SAUVIGNON BLANC 750ml**	**1**	**$12.42**	**$6.53**	**$81,109.85**	**0.63%**	**8.20%**	**7,147**	**0.71%**	**8.77%**	**596**	
					$9.99	$6.56	$18,471.51	0.14%		1,849	0.183%		154	
					$10.49	$5.50	$17,245.56	0.13%		1,644	0.163%		137	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	573010				$10.49	$7.63	$14,878.52	0.12%		1,420	0.141%		118	
					$14.49	$7.63	$12,837.99	0.10%		895	0.089%		75	
					$12.49	$7.63	$9,772.05	0.08%		789	0.078%		66	
					$14.49	$5.23	$4,745.40	0.04%		332	0.033%		28	
					$14.49	$5.50	$3,158.82	0.02%		218	0.022%		18	
	552607	**750**	**CONUNDRUM WHITE TABLE WINE 750ml**	**1**	**$21.62**	**$11.22**	**$76,394.85**	**0.59%**	**8.22%**	**3,815**	**0.38%**	**28.16%**	**318**	
					$16.99	$13.55	$24,794.47	0.19%		1,453	0.144%		121	
					$25.99	$13.55	$13,930.64	0.11%		536	0.053%		45	
					$19.99	$10.35	$12,513.74	0.10%		626	0.062%		52	
					$16.99	$8.76	$7,883.36	0.06%		464	0.046%		39	
					$22.99	$12.48	$5,875.46	0.05%		254	0.025%		21	
					$25.99	$8.76	$4,600.23	0.04%		177	0.018%		15	
					$23.99	$13.55	$4,198.25	0.03%		175	0.017%		15	
					$19.99	$8.76	$2,598.70	0.02%		130	0.013%		11	
	635021	**750**	**FETZER SAUVIGNON BLANC 750ml**	**1**	**$7.70**	**$4.02**	**$72,747.61**	**0.57%**	**-12.22%**	**9,496**	**0.94%**	**-12.90%**	**791**	
					$9.95	$5.21	$24,831.06	0.19%		2,514	0.249%		210	
					$6.95	$3.62	$21,812.65	0.17%		3,143	0.312%		262	
					$7.94	$4.15	$13,315.08	0.10%		1,686	0.167%		141	
					$5.94	$3.08	$12,788.82	0.10%		2,153	0.213%		179	
	639027	**750**	**DANCING BULL SAUVIGNON BLANC 750ml**	**1**	**$10.32**	**$5.41**	**$66,461.87**	**0.52%**	**-7.36%**	**6,885**	**0.68%**	**-7.29%**	**574**	
					$8.99	$4.70	$38,416.74	0.30%		4,314	0.428%		360	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	639027				$11.99	$6.30	$16,396.49	0.13%		1,387	0.137%		116	
					$9.99	$5.23	$11,648.64	0.09%		1,184	0.117%		99	
	582066	750	KUNDE SAUVIGNON BLANC MAGNOLIA LN 750ml	1	$14.32	$7.54	$64,007.09	0.50%	-7.17%	4,591	0.46%	-7.86%	383	
					$12.99	$6.83	$34,904.13	0.27%		2,687	0.266%		224	
					$15.99	$8.43	$20,051.43	0.16%		1,257	0.125%		105	
					$13.99	$7.36	$9,051.53	0.07%		647	0.064%		54	
	579772	750	JOSH CELLARS SAUVIGNON BLANC 750ml	1	$11.99	$6.30	$56,976.48	0.44%	22.65%	4,752	0.47%	22.65%	396	
					$11.99	$6.30	$56,976.48	0.44%		4,752	0.471%		396	
	617530	750	SILVERADO SAUV BLANC'16/17 750ml	L	$19.19	$9.94	$52,945.21	0.41%	103.89%	2,759	0.27%	103.07%	230	
					$19.19	$9.94	$52,945.21	0.41%		2,759	0.273%		230	
	915211	750	FREY ORGANIC SAUV BLANC'15/16 750ml	L	$11.18	$5.67	$49,113.74	0.38%	-5.81%	4,393	0.44%	-6.28%	366	
					$11.18	$5.67	$49,113.74	0.38%		4,393	0.435%		366	
	916617	750	JUSTIN SAUVIGNON BLANC'16/17 750ml	L	$16.39	$8.33	$48,186.60	0.38%	1.99%	2,940	0.29%	1.58%	245	
					$16.39	$8.33	$48,186.60	0.38%		2,940	0.291%		245	
	567450	750	FROG'S LEAP SAUVIGNON BL'16/17 750ml	L	$24.45	$12.74	$47,723.80	0.37%	3.35%	1,948	0.19%	-1.23%	162	
					$24.94	$13.00	$26,935.20	0.21%		1,080	0.107%		90	
					$23.95	$12.48	$20,788.60	0.16%		868	0.086%		72	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	**560947**	**750**	**DECOY SAUVIGNON BLANC'16/17 750ml**	**L**	**$19.64**	**$10.19**	**$46,330.89**	**0.36%**	**10.37%**	**2,371**	**0.23%**	**11.41%**	**198**	
					$19.29	$10.00	$29,359.38	0.23%		1,522	0.151%		127	
					$19.99	$10.37	$16,971.51	0.13%		849	0.084%		71	
	917534	**750**	**DRY CREEK SAUV BLANC'16/17 750ml**	**L**	**$15.95**	**$8.20**	**$46,095.50**	**0.36%**	**16.85%**	**2,890**	**0.29%**	**11.36%**	**241**	
					$15.95	$8.20	$46,095.50	0.36%		2,890	0.286%		241	
	591850	**750**	**MURPHY-GOODE SAUV BLANC'17 750ml**	**L**	**$11.99**	**$6.30**	**$44,686.73**	**0.35%**	**21.94%**	**3,727**	**0.37%**	**24.09%**	**311**	
					$11.99	$6.30	$44,686.73	0.35%		3,727	0.369%		311	
	566215	**750**	**FRANCIS COPPOLA SAUVIGNON BLANC DI 750ml**	**1**	**$14.99**	**$7.36**	**$41,771.97**	**0.33%**	**10.18%**	**2,803**	**0.28%**	**3.57%**	**234**	
					$15.99	$8.24	$26,223.60	0.20%		1,640	0.163%		137	
					$12.99	$7.18	$13,197.84	0.10%		1,016	0.101%		85	
					$15.99	$6.65	$2,350.53	0.02%		147	0.015%		12	
	916733	**750**	**SARACINA SAUV BLANC '16/17 750ml**	**L**	**$20.13**	**$13.12**	**$37,271.85**	**0.29%**	**43.77%**	**1,860**	**0.18%**	**44.51%**	**155**	
					$19.99	$13.03	$30,505.01	0.24%		1,526	0.151%		127	
					$20.26	$13.21	$6,766.84	0.05%		334	0.033%		28	
	916306	**750**	**SEAN MINOR SAUVIGNON BLANC'16/17 750ml**	**L**	**$9.99**	**$5.05**	**$37,122.84**	**0.29%**	**0.08%**	**3,716**	**0.37%**	**0.39%**	**310**	
					$9.99	$5.05	$37,122.84	0.29%		3,716	0.368%		310	
	588840	**750**	**STARMONT SAUV BLANC'15/16 750ml**	**L**	**$17.99**	**$9.26**	**$36,573.67**	**0.28%**	**82.51%**	**2,033**	**0.20%**	**82.51%**	**169**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	588840				$17.99	$9.20	$25,671.73	0.20%		1,427	0.141%		119	
					$17.99	$9.31	$10,901.94	0.08%		606	0.060%		51	
	590175	750	CK MONDAVI SAUVIGNON BLANC 750ml	T	$6.52	$3.20	$33,157.38	0.26%	6154.76%	4,750	0.47%	5266.67%	396	
					$6.99	$3.45	$32,866.98	0.26%		4,702	0.466%		392	
					$6.05	$2.95	$290.40	0.00%		48	0.005%		4	
	579058	750	J LOHR SAUVIGNON BLANC FLUME CROSS 750ml	1	$13.10	$6.04	$28,733.10	0.22%	52.96%	2,301	0.23%	74.12%	192	
					$14.10	$7.11	$13,775.70	0.11%		977	0.097%		81	
					$11.10	$5.51	$13,730.70	0.11%		1,237	0.123%		103	
					$14.10	$5.51	$1,226.70	0.01%		87	0.009%		7	
	550805	750	CHARLES KRUG SAUV BLANC'16/17 750ml	L	$16.99	$8.76	$27,914.57	0.22%	53.95%	1,643	0.16%	53.95%	137	
					$16.99	$8.76	$27,914.57	0.22%		1,643	0.163%		137	
	611980	750	SAND POINT SAUVIGNON BLANC 750ml	1	$11.05	$5.57	$27,002.26	0.21%	14.91%	2,441	0.24%	14.64%	203	
					$11.10	$5.65	$17,660.10	0.14%		1,591	0.158%		133	
					$10.99	$5.48	$9,342.16	0.07%		850	0.084%		71	
	542229	750	ANGELINE SAUV BLANC'16/17 750ml	L	$12.95	$6.61	$24,941.70	0.19%	11.22%	1,926	0.19%	11.35%	161	
					$12.95	$6.61	$24,941.70	0.19%		1,926	0.191%		161	
	918043	750	PRIEST RANCH SAUV BL NAPA'16/17 750ml	L	$16.21	$10.61	$20,375.97	0.16%	-27.39%	1,257	0.12%	-27.76%	105	
					$16.21	$10.61	$20,375.97	0.16%		1,257	0.125%		105	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	**920212**	**750**	**EMMOLO SAUV BLANC'15/16 750ml**	**L**	**$22.60**	**$11.75**	**$18,822.64**	**0.15%**	**-21.22%**	**781**	**0.08%**	**-35.55%**	**65**	
					$24.99	$13.02	$15,893.64	0.12%		636	0.063%		53	
					$20.20	$10.48	$2,929.00	0.02%		145	0.014%		12	
	617490	**750**	**SIMI SAUVIGNON BLANC'16/17 750ml**	**L**	**$13.02**	**$6.52**	**$18,254.04**	**0.14%**	**-27.77%**	**1,402**	**0.14%**	**-26.17%**	**117**	
					$13.02	$6.52	$18,254.04	0.14%		1,402	0.139%		117	
	914503	**750**	**HANNA SAUVIGNON BLANC'16/17 750ml**	**L**	**$17.58**	**$9.09**	**$17,045.42**	**0.13%**	**21.76%**	**966**	**0.10%**	**17.70%**	**81**	
					$17.99	$9.31	$10,074.40	0.08%		560	0.056%		47	
					$17.17	$8.87	$6,971.02	0.05%		406	0.040%		34	
	916008	**750**	**VOSS SAUVIGNON BLANC '17 750ml**	**L**	**$19.09**	**$9.89**	**$16,273.41**	**0.13%**	**13.43%**	**856**	**0.08%**	**7.87%**	**71**	
					$18.18	$9.40	$8,417.34	0.07%		463	0.046%		39	
					$19.99	$10.37	$7,856.07	0.06%		393	0.039%		33	
	960404	**750**	**FIRESTONE SAUV BLANC'16/17 750ml**	**L**	**$10.95**	**$5.75**	**$16,041.75**	**0.12%**	**-2.20%**	**1,465**	**0.15%**	**-1.63%**	**122**	
					$10.95	$5.75	$16,041.75	0.12%		1,465	0.145%		122	
	544134	**750**	**BANSHEE SAUVIGNON BLANC SONOMA COU 750ml**	**T**	**$17.99**	**$9.39**	**$15,795.22**	**0.12%**	**257.38%**	**878**	**0.09%**	**257.38%**	**73**	
					$17.99	$9.49	$10,973.90	0.09%		610	0.060%		51	
					$17.99	$9.29	$4,821.32	0.04%		268	0.027%		22	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	**917120**	**750**	**EASTON SAUV BLANC MONARCH'17 750ml**	**L**	**$18.99**	**$9.82**	**$15,609.78**	**0.12%**	**-68.37%**	**822**	**0.08%**	**-69.94%**	**69**	
					$18.99	$9.82	$15,609.78	0.12%		822	0.081%		69	
	918853	**750**	**COEUR DE LA REINE SAUVIGNON' 15 750ml**	**T**	**$12.99**	**$6.61**	**$15,289.23**	**0.12%**	**237.78%**	**1,177**	**0.12%**	**237.78%**	**98**	
					$12.99	$6.61	$15,289.23	0.12%		1,177	0.117%		98	
	912866	**750**	**WHITEHALL LANE SAUV BL'15/16 750ml**	**L**	**$21.98**	**$11.41**	**$15,210.16**	**0.12%**	**-23.02%**	**692**	**0.07%**	**-28.13%**	**58**	
					$21.98	$11.41	$15,210.16	0.12%		692	0.069%		58	
	917407	**750**	**HALL SAUV BLANC NAPA'17 750ml**	**L**	**$24.94**	**$13.00**	**$13,786.46**	**0.11%**	**-35.07%**	**531**	**0.05%**	**-43.17%**	**44**	
					$26.82	$14.00	$10,996.20	0.09%		410	0.041%		34	
					$23.06	$12.00	$2,790.26	0.02%		121	0.012%		10	
	572750	**750**	**GUENOC SAUV BLANC LAKE'15/16 750ml**	**L**	**$9.95**	**$5.22**	**$13,621.55**	**0.11%**	**-31.98%**	**1,369**	**0.14%**	**-31.53%**	**114**	
					$9.95	$5.22	$13,621.55	0.11%		1,369	0.136%		114	
	554800	**750**	**GRGICH HILLS FUME BLANC'15 750ml**	**L**	**$30.97**	**$16.20**	**$13,410.01**	**0.10%**	**31.49%**	**433**	**0.04%**	**36.31%**	**36**	
					$30.97	$16.20	$13,410.01	0.10%		433	0.043%		36	
	918604	**750**	**ROBERT HALL SAUVIGNON BLANC'16/17 750ml**	**L**	**$14.99**	**$7.57**	**$13,116.25**	**0.10%**	**-30.50%**	**875**	**0.09%**	**-30.50%**	**73**	
					$14.99	$7.54	$7,764.82	0.06%		518	0.051%		43	
					$14.99	$7.59	$5,351.43	0.04%		357	0.035%		30	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	**960344**	**750**	**MORGAN SAUV BLANC'15/16 750ml**	**L**	**$14.95**	**$7.56**	**$13,007.45**	**0.10%**	**2.80%**	**871**	**0.09%**	**2.99%**	**73**	
					$14.95	$7.56	$13,007.45	0.10%		871	0.086%		73	
	912242	**750**	**ST JEAN SAUV BL SONOMA'15 750ml**	**X**	**$11.90**	**$7.39**	**$12,796.05**	**0.10%**	**97.44%**	**1,414**	**0.14%**	**207.44%**	**118**	
					$7.56	$7.36	$8,217.72	0.06%		1,087	0.108%		91	
					$13.99	$7.36	$4,238.97	0.03%		303	0.030%		25	
					$14.14	$7.44	$339.36	0.00%		24	0.002%		2	
	918047	**750**	**HERON SAUV BL MENDO'16/17 750ml**	**L**	**$12.86**	**$6.57**	**$12,748.92**	**0.10%**	**6.44%**	**983**	**0.10%**	**5.30%**	**82**	
					$12.99	$6.64	$11,794.92	0.09%		908	0.090%		76	
					$12.72	$6.50	$954.00	0.01%		75	0.007%		6	
	915138	**750**	**SPOTTSWOODE SAUV BLANC'17 750ml**	**L**	**$33.43**	**$22.17**	**$12,338.61**	**0.10%**	**51.72%**	**353**	**0.03%**	**37.40%**	**29**	
					$35.16	$23.33	$11,673.12	0.09%		332	0.033%		28	
					$31.69	$21.00	$665.49	0.01%		21	0.002%		2	
	951886	**750**	**ROMBAUER SAUV BLANC '16/17 750ml**	**L**	**$26.04**	**$13.58**	**$12,290.88**	**0.10%**	**134.27%**	**472**	**0.05%**	**133.82%**	**39**	
					$26.04	$13.58	$12,290.88	0.10%		472	0.047%		39	
	918909	**750**	**HABIT SAUVIGNON BLANC '16/17 750ml**	**L**	**$24.99**	**$16.36**	**$11,445.42**	**0.09%**	**223.57%**	**458**	**0.05%**	**223.57%**	**38**	
					$24.99	$16.36	$11,445.42	0.09%		458	0.045%		38	
	429709	**750**	**WHITEHAVEN SAUV BLANC 750ml**	**T**	**$17.99**	**$9.49**	**$11,189.78**	**0.09%**	**100.00%**	**622**	**0.06%**	**100.00%**	**52**	
					$17.99	$9.49	$11,189.78	0.09%		622	0.062%		52	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	**544092**	**750**	**BAREFOOT CELLARS SAUVIGNON BLANC 750ml**	**U**	**$9.99**	**$5.24**	**$11,028.96**	**0.09%**	**-69.40%**	**1,104**	**0.11%**	**-76.90%**	**92**	
					$9.99	$5.24	$11,028.96	0.09%		1,104	0.109%		92	
	914859	**750**	**MERRY EDWARDS SAUV BLANC RR'16 750ml**	**L**	**$43.14**	**$22.67**	**$11,000.70**	**0.09%**	**23.19%**	**255**	**0.03%**	**19.91%**	**21**	
					$43.14	$22.67	$11,000.70	0.09%		255	0.025%		21	
	572735	**750**	**GUENOC SAUV BLANC CA 750ml**	**T**	**$9.09**	**$4.76**	**$10,917.09**	**0.08%**	**3302.78%**	**1,201**	**0.12%**	**3302.78%**	**100**	
					$9.09	$4.76	$10,917.09	0.08%		1,201	0.119%		100	
	913842	**750**	**GROTH SAUVIGNON BLANC'16/17 750ml**	**U**	**$20.99**	**$10.88**	**$9,844.31**	**0.08%**	**-24.02%**	**469**	**0.05%**	**-26.13%**	**39**	
					$20.99	$10.88	$9,844.31	0.08%		469	0.046%		39	
	912697	**750**	**HONIG SAUV BLANC RES'15/16 750ml**	**L**	**$26.99**	**$14.09**	**$9,635.43**	**0.08%**	**-37.89%**	**357**	**0.04%**	**-41.38%**	**30**	
					$26.99	$14.09	$9,635.43	0.08%		357	0.035%		30	
	916958	**750**	**OAK GROVE SAUV BL RES'16/17 750ml**	**L**	**$8.07**	**$4.01**	**$9,159.45**	**0.07%**	**-12.58%**	**1,135**	**0.11%**	**-12.95%**	**95**	
					$8.07	$4.01	$9,159.45	0.07%		1,135	0.112%		95	
	917463	**750**	**GIRARD SB NAPA'16/17 750ml**	**L**	**$17.56**	**$9.05**	**$9,113.64**	**0.07%**	**-36.83%**	**519**	**0.05%**	**-37.82%**	**43**	
					$17.56	$9.05	$9,113.64	0.07%		519	0.051%		43	
	907620	**750**	**JOHNDROW CLARITY'15/16 750ml**	**L**	**$13.06**	**$6.68**	**$8,931.41**	**0.07%**	**-45.52%**	**687**	**0.07%**	**-45.29%**	**57**	
					$12.99	$6.64	$8,248.65	0.06%		635	0.063%		53	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	907620				$13.13	$6.72	$682.76	0.01%		52	0.005%		4	
	552925	750	CONCANNON SAUVIGNON BL'16/17 750ml	L	$10.00	$5.24	$8,702.70	0.07%	-58.43%	871	0.09%	-58.42%	73	
					$9.99	$5.23	$7,292.70	0.06%		730	0.072%		61	
					$10.00	$5.24	$1,410.00	0.01%		141	0.014%		12	
	917144	750	PHELPS SAUV BLANC '17 750ml	L	$37.99	$19.82	$8,661.72	0.07%	-52.11%	228	0.02%	-54.93%	19	
					$37.99	$19.82	$8,661.72	0.07%		228	0.023%		19	
	912008	750	MASON SAUV BLANC NAPA'16/17 750ml	L	$17.49	$9.23	$8,236.20	0.06%	76.47%	480	0.05%	72.13%	40	
					$16.99	$8.96	$6,762.02	0.05%		398	0.039%		33	
					$17.99	$9.49	$1,474.18	0.01%		82	0.008%		7	
	917135	750	LAIL BLUEPRINT SAUV BLANC'16 750ml	L	$33.20	$22.00	$7,835.20	0.06%	21.65%	236	0.02%	20.60%	20	
					$33.20	$22.00	$7,835.20	0.06%		236	0.023%		20	
	914975	750	ROCHIOLI SAUVIGNON BLANC'17 750ml	L	$40.66	$21.36	$7,767.35	0.06%	-11.50%	193	0.02%	-18.60%	16	
					$42.02	$22.08	$4,622.20	0.04%		110	0.011%		9	
					$37.47	$19.67	$2,847.72	0.02%		76	0.008%		6	
					$42.49	$22.33	$297.43	0.00%		7	0.001%		1	
	574402	750	HESS SELECT SAUV BLANC '16/17 750ml	L	$14.95	$7.68	$7,594.60	0.06%	64.04%	508	0.05%	63.93%	42	
					$14.95	$7.68	$7,594.60	0.06%		508	0.050%		42	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	628260	750	STERLING SB VINT COLL'15/16 750ml	X	$10.78	$7.36	$7,546.78	0.06%	702.47%	755	0.07%	686.46%	63	
					$13.99	$7.36	$4,001.14	0.03%		286	0.028%		24	
					$7.56	$7.36	$3,545.64	0.03%		469	0.046%		39	
	909933	750	TWOMEY SAUV BLANC NAPA'15/17 750ml	L	$29.45	$15.40	$7,480.30	0.06%	-24.21%	254	0.03%	-24.50%	21	
					$29.45	$15.40	$7,480.30	0.06%		254	0.025%		21	
	917894	750	ROTH SAUVIGNON BLANC'14 75 750ml	X	$13.06	$8.94	$7,378.76	0.06%	-53.82%	530	0.05%	-42.52%	44	
					$16.95	$8.94	$5,491.80	0.04%		324	0.032%		27	
					$9.16	$8.94	$1,886.96	0.01%		206	0.020%		17	
	915666	750	SELBY SAUVIGNON BLANC'15/16 750ml	L	$13.99	$9.10	$7,372.73	0.06%	62.41%	527	0.05%	62.93%	44	
					$13.99	$9.10	$7,372.73	0.06%		527	0.052%		44	
	918986	750	CANNONBALL SAUV BLANC'17 750ml	L	$17.99	$9.15	$6,242.53	0.05%	100.00%	347	0.03%	100.00%	29	
					$17.99	$9.15	$6,242.53	0.05%		347	0.034%		29	
	917533	750	GEYSER PEAK SAUV BL R RANCH'15/16 750ml	L	$16.99	$8.88	$6,065.43	0.05%	20.82%	357	0.04%	25.98%	30	
					$16.99	$8.88	$6,065.43	0.05%		357	0.035%		30	
	914255	750	TURNBULL SAUVIGNON BLANC'16/17 750ml	L	$24.80	$12.91	$5,822.01	0.05%	94.67%	234	0.02%	89.76%	20	
					$25.35	$13.20	$3,422.25	0.03%		135	0.013%		11	
					$24.24	$12.61	$2,399.76	0.02%		99	0.010%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	**606565**	**750**	**R MONDAVI FUME BLANC NAPA'17 750ml**	**L**	**$15.15**	**$7.65**	**$5,772.15**	**0.04%**	**-31.53%**	**381**	**0.04%**	**-31.84%**	**32**	
					$15.15	$7.65	$5,772.15	0.04%		381	0.038%		32	
	918617	**750**	**MICHAEL DAVID SAUV BLANC'14/15 750ml**	**X**	**$11.52**	**$7.67**	**$5,752.42**	**0.04%**	**-26.40%**	**598**	**0.06%**	**15.72%**	**50**	
					$8.08	$7.67	$3,749.12	0.03%		464	0.046%		39	
					$14.95	$7.67	$2,003.30	0.02%		134	0.013%		11	
	911119	**750**	**FLORA SPRINGS SAUV BL'15/17 750ml**	**L**	**$23.20**	**$12.08**	**$5,289.60**	**0.04%**	**-18.99%**	**228**	**0.02%**	**-19.40%**	**19**	
					$23.20	$12.08	$5,289.60	0.04%		228	0.023%		19	
	909803	**750**	**RODNEY STRONG SAUV BL CHARLOT 750ml**	**L**	**$16.15**	**$8.30**	**$4,909.60**	**0.04%**	**11.56%**	**304**	**0.03%**	**10.99%**	**25**	
					$16.15	$8.30	$4,909.60	0.04%		304	0.030%		25	
	917783	**750**	**HANSEL SAUV BLANC'14/15 750ml**	**X**	**$14.99**	**$9.78**	**$4,766.82**	**0.04%**	**19.65%**	**318**	**0.03%**	**19.76%**	**27**	
					$14.99	$9.78	$4,766.82	0.04%		318	0.032%		27	
	604320	**750**	**PROVENANCE SAUV BLANC'15/17 750ml**	**L**	**$20.71**	**$10.94**	**$4,494.07**	**0.03%**	**-25.00%**	**217**	**0.02%**	**-26.35%**	**18**	
					$20.71	$10.94	$4,494.07	0.03%		217	0.022%		18	
	918641	**750**	**ALTAMURA SAUVIGNON BLANC '13 750ml**	**X**	**$42.67**	**$30.71**	**$4,298.48**	**0.03%**	**-19.80%**	**110**	**0.01%**	**-5.22%**	**9**	
					$35.42	$30.57	$2,550.24	0.02%		72	0.007%		6	
					$45.99	$30.57	$1,701.63	0.01%		37	0.004%		3	
					$46.61	$30.99	$46.61	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	**600318**	**750**	**PEPI SAUVIGNON BLANC'16 750ml**	**L**	**$9.99**	**$4.94**	**$4,275.72**	**0.03%**	**-61.37%**	**428**	**0.04%**	**-61.37%**	**36**	
					$9.99	$4.94	$4,275.72	0.03%		428	0.042%		36	
	556530	**750**	**CHALK HILL SAUV BL EST'15/16 750ml**	**X**	**$21.79**	**$14.97**	**$4,266.10**	**0.03%**	**-60.10%**	**223**	**0.02%**	**-41.07%**	**19**	
					$15.28	$14.97	$2,398.96	0.02%		157	0.016%		13	
					$28.29	$14.97	$1,867.14	0.01%		66	0.007%		6	
	912996	**750**	**BARON HERZOG SAUV BLKPM'14/15 750 ml**	**L**	**$13.33**	**$6.71**	**$4,180.95**	**0.03%**	**20.06%**	**316**	**0.03%**	**19.26%**	**26**	
					$14.67	$7.42	$2,238.57	0.02%		154	0.015%		13	
					$11.99	$5.99	$1,942.38	0.02%		162	0.016%		14	
	916779	**750**	**SALVESTRIN SAUV BLANC'15/16 750ml**	**L**	**$20.49**	**$13.49**	**$3,871.11**	**0.03%**	**-46.47%**	**189**	**0.02%**	**-44.74%**	**16**	
					$20.99	$13.82	$1,952.07	0.02%		93	0.009%		8	
					$19.99	$13.15	$1,919.04	0.01%		96	0.010%		8	
	918168	**750**	**ILLUMINATION SAUV BLANC'16 750ml**	**X**	**$36.55**	**$22.79**	**$2,379.85**	**0.02%**	**-5.91%**	**80**	**0.01%**	**21.88%**	**7**	
					$24.97	$24.17	$1,448.26	0.01%		58	0.006%		5	
					$46.23	$24.17	$508.53	0.00%		11	0.001%		1	
					$38.46	$20.04	$423.06	0.00%		11	0.001%		1	
	916134	**750**	**HARTWELL EST SAUV BLANC'13/14 750ml**	**L**	**$29.60**	**$19.60**	**$1,746.40**	**0.01%**	**-11.81%**	**59**	**0.01%**	**-12.31%**	**5**	
					$29.60	$19.60	$1,746.40	0.01%		59	0.006%		5	
	913568	**750**	**CLOS PEGASE SB MITSUKO'17 750ml**	**L**	**$19.83**	**$10.26**	**$1,603.11**	**0.01%**	**-60.91%**	**82**	**0.01%**	**-59.82%**	**7**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	913568				$19.33	$10.00	$1,121.14	0.01%		58	0.006%		5	
					$20.16	$10.44	$262.08	0.00%		13	0.001%		1	
					$19.99	$10.35	$219.89	0.00%		11	0.001%		1	
	919101	**750**	**CHASING VENUS SAUV BLANC'17 750ml**	**L**	**$16.95**	**$8.75**	**$1,389.90**	**0.01%**	**100.00%**	**82**	**0.01%**	**100.00%**	**7**	
					$16.95	$8.75	$1,389.90	0.01%		82	0.008%		7	
	966147	**750**	**AMETHYSTOS FUME/SB'16/17 750ml**	**L**	**$22.99**	**$11.85**	**$1,195.48**	**0.01%**	**19.53%**	**52**	**0.01%**	**12.77%**	**4**	
					$22.99	$11.85	$1,195.48	0.01%		52	0.005%		4	
	608848	**750**	**RICKSHAW SAUVIGNON BLANC 750ml**	**T**	**$12.99**	**$6.83**	**$688.47**	**0.01%**	**100.00%**	**53**	**0.01%**	**100.00%**	**4**	
					$12.99	$6.83	$688.47	0.01%		53	0.005%		4	
	914603	**750**	**BECKMEN SAUV BL STA YNEZ EST'16 750ml**	**X**	**$13.09**	**$8.65**	**$320.48**	**0.00%**	**-93.35%**	**23**	**0.00%**	**-92.00%**	**2**	
					$16.99	$8.65	$237.86	0.00%		14	0.001%		1	
					$9.18	$8.65	$82.62	0.00%		9	0.001%		1	
	918097	**750**	**BUMP SAUV BL SONOMA CST'13/14 750ml**	**X**	**$16.99**	**$11.10**	**$305.82**	**0.00%**	**-97.69%**	**18**	**0.00%**	**-97.68%**	**2**	
					$16.99	$11.10	$305.82	0.00%		18	0.002%		2	
	916193	**750**	**CARTLIDGE & BROWNE SAUV BL'12/13 750ml**	**X**	**$10.08**	**$6.68**	**$262.08**	**0.00%**	**-49.64%**	**26**	**0.00%**	**-33.33%**	**2**	
					$13.09	$6.68	$117.81	0.00%		9	0.001%		1	
					$10.08	$6.68	$80.64	0.00%		8	0.001%		1	
					$7.07	$6.68	$63.63	0.00%		9	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	**917918**	**750**	**MADRIGAL SAUV BL NAPA EST'16 750ml**	**X**	**$15.40**	**$10.37**	**$258.76**	**0.00%**	**-72.62%**	**18**	**0.00%**	**-60.38%**	**2**	
					$15.40	$10.37	$92.40	0.00%		6	0.001%		1	
					$10.80	$10.37	$86.40	0.00%		8	0.001%		1	
					$19.99	$10.37	$79.96	0.00%		4	0.000%		0	
	915826	**750**	**VOLKER EISELE GEMINI'12 750ml**	**X**	**$19.14**	**$12.56**	**$133.98**	**0.00%**	**-75.86%**	**7**	**0.00%**	**-76.00%**	**1**	
					$19.14	$12.56	$133.98	0.00%		7	0.001%		1	
	918240	**750**	**ZEPALTAS SAUV BL LAKE'13/14 750ml**	**X**	**$14.14**	**$9.20**	**$42.42**	**0.00%**	**-49.89%**	**3**	**0.00%**	**-50.00%**	**0**	
					$14.14	$9.20	$42.42	0.00%		3	0.000%		0	
	915224	**750**	**SELENE SAUV BLANC HYDE'12/13 750ml**	**X**	**$10.27**	**$6.62**	**$20.54**	**0.00%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	
					$10.27	$6.62	$20.54	0.00%		2	0.000%		0	
	918133	**750**	**SBRAGIA SAUV BL DRY CREEK'13 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$5,254,005.62**		**5.58%**	**414,235**		**6.54%**	**41,467**	

Class Summary

KKD

Bottle Sales	414,235	**Gross Sales**	$5,254,005.62	**Total Items in Class**	122
% of Bottle Sales	0.83%	**% of Gross Sales**	1.13%	**Share/Item**	1.22

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKF WHITE VARIETAL - PINOT BLANC														
	916513	**750**	**EYRIE PINOT BLANC'14/15 750ml**	**L**	**$14.95**	**$9.73**	**$6,054.75**	**21.23%**	**-12.16%**	**405**	**24.53%**	**7.30%**	**34**	
					$14.95	$9.73	$6,054.75	21.23%		405	24.531%		34	
	914315	**750**	**ELK COVE PINOT BLANC'15 750ml**	**X**	**$14.63**	**$9.82**	**$4,644.09**	**16.29%**	**299.26%**	**365**	**22.11%**	**500.00%**	**30**	
					$10.26	$9.82	$2,688.12	9.43%		262	15.869%		22	
					$18.99	$9.82	$1,955.97	6.86%		103	6.239%		9	
	905972	**750**	**ADELSHEIM PINOT BLANC'14/15 750ml**	**L**	**$23.00**	**$11.86**	**$2,736.29**	**9.60%**	**8.13%**	**119**	**7.21%**	**8.11%**	**10**	
					$22.99	$11.87	$2,344.98	8.22%		102	6.178%		9	
					$23.03	$11.87	$276.36	0.97%		12	0.727%		1	
					$22.99	$11.84	$114.95	0.40%		5	0.303%		0	
	Total						**$13,435.13**		**26.76%**	**889**		**62.11%**	**74**	

Class Summary

KKF	**Bottle Sales**	889	**Gross Sales**	$13,435.13	**Total Items in Class**	3
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS														
	544079	**1500**	**BAREFOOT CELLARS PINOT GRIGIO 1500ml**	**1**	**$14.32**	**$7.47**	**$198,741.63**	**1.16%**	**-3.13%**	**13,671**	**0.87%**	**-1.40%**	**2,279**	
					$15.99	$8.36	$109,558.36	0.64%		6,914	0.440%		1,152	
					$12.99	$6.76	$65,217.27	0.38%		5,039	0.321%		840	
					$13.99	$7.29	$23,966.00	0.14%		1,718	0.109%		286	
	583815	**1500**	**LIBERTY CREEK VINYRD PINOT GRIGIO 1500ml**	**1**	**$8.99**	**$4.63**	**$131,289.34**	**0.77%**	**-12.55%**	**14,780**	**0.94%**	**-12.93%**	**2,463**	
					$9.99	$5.16	$69,893.28	0.41%		7,042	0.448%		1,174	
					$7.99	$4.10	$61,396.06	0.36%		7,738	0.492%		1,290	
	630782	**1500**	**SUTTER HOME PINOT GRIGIO 1500ml**	**1**	**$11.32**	**$5.87**	**$113,059.44**	**0.67%**	**3.33%**	**10,096**	**0.64%**	**3.11%**	**1,683**	
					$12.99	$6.76	$50,321.34	0.30%		3,938	0.251%		656	
					$9.99	$5.16	$45,083.97	0.26%		4,541	0.289%		757	
					$10.99	$5.70	$17,654.13	0.10%		1,617	0.103%		270	
	570690	**1500**	**GLEN ELLEN PINOT GRIGIO RESERVE 1500ml**	**1**	**$9.32**	**$4.81**	**$96,783.90**	**0.57%**	**-3.98%**	**10,724**	**0.68%**	**-3.53%**	**1,787**	
					$7.99	$4.10	$45,077.92	0.26%		5,662	0.360%		944	
					$10.99	$5.69	$35,178.09	0.21%		3,219	0.205%		537	
					$8.99	$4.63	$16,527.89	0.10%		1,843	0.117%		307	
	607145	**1500**	**WOODBRIDGE PINOT GRIGIO R MONDAVI 1500ml**	**1**	**$13.74**	**$7.16**	**$82,310.57**	**0.48%**	**1.63%**	**6,061**	**0.39%**	**7.33%**	**1,010**	
					$15.99	$8.35	$31,673.04	0.19%		2,008	0.128%		335	
					$11.99	$6.22	$30,002.11	0.18%		2,507	0.160%		418	
					$13.99	$7.29	$10,912.63	0.06%		793	0.050%		132	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	607145				$12.99	$6.76	$9,722.79	0.06%		753	0.048%		126	
	430012	1500	YELLOW TAIL PINOT GRIGIO 1500ml	1	$15.99	$8.35	$71,368.50	0.42%	-13.88%	4,512	0.29%	-14.11%	752	
					$17.99	$9.42	$34,434.21	0.20%		1,935	0.123%		323	
					$13.99	$7.29	$28,424.37	0.17%		2,043	0.130%		341	
					$15.99	$8.35	$8,509.92	0.05%		534	0.034%		89	
	633345	1500	TURNING LEAF PINOT GRIGIO RESERVE 1500ml	1	$14.32	$7.47	$57,308.71	0.33%	-17.55%	4,029	0.26%	-17.52%	672	
					$12.99	$6.76	$25,655.25	0.15%		1,975	0.126%		329	
					$15.99	$8.36	$23,329.41	0.14%		1,459	0.093%		243	
					$13.99	$7.29	$8,324.05	0.05%		595	0.038%		99	
	628737	1500	STONE CELLARS PINOT GRIGIO BERING 1500ml	1	$15.32	$7.06	$44,047.16	0.26%	3.86%	3,084	0.20%	-7.19%	514	
					$12.99	$8.30	$17,770.32	0.10%		1,368	0.087%		228	
					$16.99	$8.30	$10,941.56	0.06%		644	0.041%		107	
					$12.99	$6.17	$7,378.32	0.04%		568	0.036%		95	
					$14.99	$6.17	$4,541.97	0.03%		303	0.019%		51	
					$16.99	$6.17	$2,038.80	0.01%		120	0.008%		20	
					$16.99	$7.24	$1,376.19	0.01%		81	0.005%		14	
	608775	1500	REDWOOD CREEK PINOT GRIGIO 1500ml	1	$13.99	$7.29	$31,670.72	0.18%	-26.01%	2,334	0.15%	-29.11%	389	
					$11.99	$6.22	$14,831.63	0.09%		1,237	0.079%		206	
					$15.99	$8.36	$12,084.48	0.07%		758	0.048%		126	
					$13.99	$7.29	$4,754.61	0.03%		339	0.022%		57	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	547335	1500	BOHEMIAN HIGHWAY PINOT GRIGIO 1500ml	D	$16.17	$8.45	$97.02	0.00%	-98.30%	6	0.00%	-98.44%	1	
					$16.17	$8.45	$97.02	0.00%		6	0.000%		1	
	561015	3000	BOTA BOX PINOT GRIGIO 3000ml	1	$20.49	$10.60	$952,132.20	5.56%	-0.45%	45,405	2.89%	-0.32%	15,135	
					$21.99	$11.39	$676,852.35	3.95%		30,882	1.965%		10,294	
					$18.99	$9.80	$275,279.85	1.61%		14,523	0.924%		4,841	
	410634	3000	FISH EYE PINOT GRIGIO 3000ml	1	$17.32	$9.06	$359,390.66	2.10%	3.21%	20,254	1.29%	3.41%	6,751	
					$18.99	$9.95	$191,527.71	1.12%		10,145	0.646%		3,382	
					$16.99	$8.88	$119,607.80	0.70%		7,076	0.450%		2,359	
					$15.99	$8.35	$48,255.15	0.28%		3,033	0.193%		1,011	
	575560	3000	HOUSE WINE PINOT GRIGIO 3000ml	1	$21.66	$11.04	$185,162.65	1.08%	55.71%	8,579	0.55%	54.46%	2,860	
					$22.99	$12.00	$83,672.03	0.49%		3,641	0.232%		1,214	
					$19.99	$10.41	$51,814.08	0.30%		2,592	0.165%		864	
					$19.99	$11.49	$18,110.94	0.11%		906	0.058%		302	
					$20.99	$10.94	$16,162.30	0.09%		770	0.049%		257	
					$22.99	$11.49	$8,897.13	0.05%		387	0.025%		129	
					$22.99	$9.90	$6,506.17	0.04%		283	0.018%		94	
	634507	3000	VIN VAULT PINOT GRIGIO 3000 ml	1	$19.99	$10.48	$59,330.32	0.35%	93.44%	2,968	0.19%	93.44%	989	
					$19.99	$10.48	$59,330.32	0.35%		2,968	0.189%		989	
	633620	375	UNDERWOOD PINOT GRIS CAN 375 ml	T	$5.99	$3.09	$41,558.62	0.24%	100.00%	6,938	0.44%	100.00%	289	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	633620				$5.99	$3.09	$41,558.62	0.24%		6,938	0.442%		289	
	908214	375	ADELSHEIM PINOT GRIS'15/16 375 ml	X	$9.79	$5.02	$4,855.84	0.03%	-25.20%	496	0.03%	-25.20%	21	
					$9.79	$5.02	$4,855.84	0.03%		496	0.032%		21	
	633746	500	VENDANGE PINOT GRIGIO 500ml	1	$3.99	$2.04	$250,476.74	1.46%	0.23%	69,155	4.40%	0.08%	3,842	
					$2.98	$1.51	$139,033.70	0.81%		46,691	2.971%		2,594	
					$4.99	$2.57	$111,443.04	0.65%		22,464	1.430%		1,248	
	541941	5000	ALMADEN PINOT GRIGIO 5000ml	1	$19.99	$10.41	$474,644.69	2.76%	8.46%	23,519	1.50%	6.38%	13,066	
					$20.99	$10.94	$295,548.56	1.72%		14,088	0.897%		7,827	
					$18.99	$9.87	$179,096.13	1.04%		9,431	0.600%		5,239	
	566575	5000	FRANZIA PINOT GRIGIO COLOMBARD 5000ml	1	$19.99	$10.41	$322,017.73	1.90%	42.22%	16,227	1.03%	36.54%	9,015	
					$20.99	$10.94	$182,684.84	1.08%		8,824	0.562%		4,902	
					$18.99	$9.87	$139,332.89	0.82%		7,403	0.471%		4,113	
	359600	750	CUPCAKE PINOT GRIGIO 750ml	1	$10.32	$5.41	$181,358.99	1.06%	-10.81%	17,657	1.12%	-11.51%	1,471	
					$11.99	$6.30	$86,318.24	0.51%		7,264	0.462%		605	
					$8.99	$4.70	$73,320.19	0.43%		8,201	0.522%		683	
					$9.99	$5.23	$21,720.56	0.13%		2,192	0.139%		183	
	591450	750	MONTEVINA PINOT GRIGIO 750ml	1	$8.32	$4.35	$165,202.12	0.96%	3.35%	19,460	1.24%	6.02%	1,622	
					$9.99	$5.24	$77,489.76	0.45%		7,784	0.495%		649	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	591450				$7.99	$4.17	$48,223.75	0.28%		6,037	0.384%		503	
					$6.99	$3.64	$39,488.61	0.23%		5,639	0.359%		470	
	565372	**750**	**FLIP FLOP PINOT GRIGIO 750ml**	**1**	**$6.32**	**$3.28**	**$154,727.69**	**0.90%**	**-2.12%**	**26,067**	**1.66%**	**-0.14%**	**2,172**	
					$4.99	$2.57	$72,828.15	0.42%		14,613	0.930%		1,218	
					$7.99	$4.17	$54,153.76	0.32%		6,820	0.434%		568	
					$5.99	$3.11	$27,745.78	0.16%		4,634	0.295%		386	
	540325	**750**	**ACROBAT PINOT GRIS 750ml**	**1**	**$15.08**	**$7.87**	**$149,194.55**	**0.87%**	**-10.15%**	**10,169**	**0.65%**	**-11.30%**	**847**	
					$13.95	$8.22	$36,569.10	0.21%		2,618	0.167%		218	
					$12.95	$8.40	$22,918.65	0.13%		1,767	0.112%		147	
					$15.95	$8.40	$18,852.90	0.11%		1,182	0.075%		99	
					$13.95	$8.40	$17,963.70	0.10%		1,286	0.082%		107	
					$15.95	$6.81	$16,986.75	0.10%		1,065	0.068%		89	
					$15.95	$8.22	$15,216.30	0.09%		954	0.061%		80	
					$15.95	$7.16	$10,750.30	0.06%		674	0.043%		56	
					$15.95	$7.34	$9,936.85	0.06%		623	0.040%		52	
	580790	**750**	**KING ESTATE PINOT GRIS SIGNATURE 750ml**	**1**	**$18.12**	**$9.62**	**$146,903.76**	**0.86%**	**-11.90%**	**7,926**	**0.50%**	**-11.51%**	**661**	
					$19.95	$10.33	$56,124.03	0.33%		2,817	0.179%		235	
					$19.95	$8.74	$21,705.60	0.13%		1,088	0.069%		91	
					$16.95	$10.33	$21,645.15	0.13%		1,277	0.081%		106	
					$16.95	$8.74	$16,884.30	0.10%		994	0.063%		83	
					$17.94	$10.33	$15,823.08	0.09%		882	0.056%		74	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	580790				$16.95	$9.27	$14,721.60	0.09%		868	0.055%		72	
	544078	750	BAREFOOT CELLARS PINOT GRIGIO 750ml	1	$8.32	$4.35	$138,116.81	0.81%	-8.35%	17,099	1.09%	-8.72%	1,425	
					$6.99	$3.64	$63,442.38	0.37%		9,098	0.579%		758	
					$9.99	$5.24	$59,828.71	0.36%		6,125	0.390%		510	
					$7.99	$4.17	$14,845.72	0.09%		1,876	0.119%		156	
	551225	750	BIG HOUSE BIRD MAN PINOT GRIGIO 750ml	1	$8.32	$4.35	$135,447.55	0.79%	-10.27%	16,701	1.06%	-10.15%	1,392	
					$9.99	$5.23	$49,878.66	0.29%		5,030	0.320%		419	
					$6.99	$3.64	$48,706.35	0.29%		7,017	0.447%		585	
					$7.99	$4.17	$36,862.54	0.22%		4,654	0.296%		388	
	607140	750	WOODBRIDGE PINOT GRIGIO R MOND 750ml	1	$6.74	$3.51	$135,081.16	0.79%	13.54%	20,336	1.29%	18.76%	1,695	
					$5.99	$3.11	$51,897.52	0.30%		8,648	0.550%		721	
					$8.99	$4.70	$46,915.13	0.28%		5,275	0.336%		440	
					$4.99	$2.57	$21,194.80	0.12%		4,252	0.271%		354	
					$6.99	$3.64	$15,073.71	0.09%		2,161	0.138%		180	
	579271	750	J PINOT GRIS 750ml	1	$15.99	$8.43	$134,436.58	0.79%	-8.17%	8,458	0.54%	-12.17%	705	
					$16.99	$8.96	$72,470.17	0.42%		4,279	0.272%		357	
					$14.99	$7.89	$61,966.41	0.36%		4,179	0.266%		348	
	567170	750	COPPOLA BIANCO PINOT GRIGIO 750ml	1	$10.66	$5.41	$117,158.29	0.69%	26.63%	11,487	0.73%	32.13%	957	
					$11.99	$6.12	$32,819.91	0.19%		2,757	0.175%		230	
					$8.99	$6.12	$30,956.18	0.18%		3,454	0.220%		288	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	567170				$8.99	$4.52	$20,611.38	0.12%		2,298	0.146%		192	
					$11.99	$4.52	$14,358.10	0.08%		1,202	0.076%		100	
					$9.99	$6.12	$13,634.63	0.08%		1,373	0.087%		114	
					$11.99	$5.05	$4,778.09	0.03%		403	0.026%		34	
	539855	**750**	**A TO Z PINOT GRIS 750ml**	**1**	**$16.62**	**$8.27**	**$115,384.25**	**0.67%**	**24.41%**	**7,175**	**0.46%**	**23.97%**	**598**	
					$14.95	$9.24	$42,278.15	0.25%		2,837	0.181%		236	
					$17.95	$9.24	$35,765.15	0.21%		1,997	0.127%		166	
					$14.95	$7.65	$18,044.35	0.11%		1,213	0.077%		101	
					$17.95	$7.65	$7,215.85	0.04%		403	0.026%		34	
					$15.95	$7.65	$6,929.10	0.04%		438	0.028%		37	
					$17.95	$8.18	$5,151.65	0.03%		287	0.018%		24	
	606472	**750**	**R MONDAVI PINOT GRIGIO PRVT SEL 750ml**	**1**	**$10.74**	**$5.63**	**$111,787.59**	**0.66%**	**-1.64%**	**10,325**	**0.66%**	**-0.01%**	**860**	
					$12.99	$6.83	$41,088.99	0.24%		3,193	0.203%		266	
					$10.99	$5.77	$29,578.01	0.17%		2,723	0.173%		227	
					$8.99	$4.70	$24,681.82	0.14%		2,750	0.175%		229	
					$9.99	$5.23	$16,438.77	0.10%		1,659	0.106%		138	
	632794	**750**	**NAKED GRAPE PINOT GRIGIO 750ml**	**1**	**$8.99**	**$4.70**	**$105,928.35**	**0.62%**	**-5.02%**	**12,521**	**0.80%**	**-5.78%**	**1,043**	
					$6.99	$3.64	$49,890.90	0.29%		7,142	0.455%		595	
					$10.99	$5.77	$43,981.86	0.26%		4,038	0.257%		337	
					$8.99	$4.70	$12,055.59	0.07%		1,341	0.085%		112	
	550190	**750**	**CLOS DU BOIS PINOT GRIGIO 750ml**	**1**	**$13.66**	**$7.19**	**$105,756.88**	**0.62%**	**22.61%**	**8,072**	**0.51%**	**32.22%**	**673**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	550190				$10.99	$5.77	$43,009.14	0.25%		3,918	0.249%		327	
					$15.99	$8.43	$39,901.92	0.23%		2,512	0.160%		209	
					$13.99	$7.36	$22,845.82	0.13%		1,642	0.104%		137	
	596240	**750**	**PARDUCCI PINOT GRIS 750ml**	**1**	**$10.99**	**$5.77**	**$104,098.56**	**0.61%**	**-16.97%**	**10,492**	**0.67%**	**-18.94%**	**874**	
					$8.99	$4.70	$64,751.19	0.38%		7,237	0.461%		603	
					$12.99	$6.83	$26,802.96	0.16%		2,100	0.134%		175	
					$10.99	$5.77	$12,544.41	0.07%		1,155	0.074%		96	
	546436	**750**	**BERINGER PINOT GRIGIO 750ml**	**1**	**$6.76**	**$3.52**	**$102,322.00**	**0.60%**	**-12.57%**	**17,396**	**1.11%**	**-12.29%**	**1,450**	
					$4.99	$2.57	$54,938.56	0.32%		11,008	0.701%		917	
					$7.99	$4.17	$33,494.50	0.20%		4,234	0.269%		353	
					$5.99	$3.11	$10,075.18	0.06%		1,682	0.107%		140	
					$8.08	$4.22	$3,813.76	0.02%		472	0.030%		39	
	365780	**750**	**GABBIANO PINOT GRIGIO 750ml**	**1**	**$8.32**	**$4.35**	**$102,162.06**	**0.60%**	**-15.95%**	**11,966**	**0.76%**	**-21.95%**	**997**	
					$9.99	$5.23	$56,851.35	0.33%		5,713	0.364%		476	
					$6.99	$3.64	$31,036.20	0.18%		4,444	0.283%		370	
					$7.99	$4.17	$14,274.51	0.08%		1,809	0.115%		151	
	590136	**750**	**CK MONDAVI PINOT GRIGIO 750ml**	**1**	**$6.66**	**$3.27**	**$86,884.45**	**0.51%**	**100.61%**	**13,755**	**0.88%**	**112.37%**	**1,146**	
					$6.99	$3.45	$30,888.81	0.18%		4,419	0.281%		368	
					$4.99	$3.98	$19,510.90	0.11%		3,910	0.249%		326	
					$7.99	$2.39	$12,138.80	0.07%		1,520	0.097%		127	
					$4.99	$3.45	$10,154.65	0.06%		2,035	0.130%		170	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKH WHITE VARIETAL - PINOT GRIS	**590136**				$7.99	$3.98	$8,892.87	0.05%		1,113	0.071%		93	
					$6.99	$2.39	$5,298.42	0.03%		758	0.048%		63	
	565210	**750**	**FISH EYE PINOT GRIGIO 750ml**	**1**	**$6.32**	**$3.28**	**$78,991.09**	**0.46%**	**-12.02%**	**13,103**	**0.83%**	**-13.15%**	**1,092**	
					$4.99	$2.57	$31,993.89	0.19%		6,411	0.408%		534	
					$7.99	$4.17	$28,254.49	0.17%		3,563	0.227%		297	
					$5.99	$3.11	$18,742.71	0.11%		3,129	0.199%		261	
	552845	**750**	**CELLAR #8 PINOT GRIGIO 750ml**	**1**	**$11.32**	**$5.31**	**$76,271.80**	**0.45%**	**29.24%**	**7,608**	**0.48%**	**27.44%**	**634**	
					$8.99	$6.55	$31,211.92	0.18%		3,472	0.221%		289	
					$8.99	$4.42	$15,534.72	0.09%		1,728	0.110%		144	
					$12.99	$6.55	$13,736.25	0.08%		1,071	0.068%		89	
					$10.99	$4.42	$7,676.88	0.05%		708	0.045%		59	
					$12.99	$4.42	$6,202.50	0.04%		482	0.031%		40	
					$12.99	$5.48	$1,909.53	0.01%		147	0.009%		12	
	562812	**750**	**ESTANCIA PINOT GRIGIO 750ml**	**1**	**$10.99**	**$5.77**	**$73,446.80**	**0.43%**	**44.40%**	**6,720**	**0.43%**	**44.29%**	**560**	
					$9.99	$5.23	$22,037.94	0.13%		2,206	0.140%		184	
					$12.99	$6.83	$21,920.04	0.13%		1,696	0.108%		141	
					$11.99	$6.30	$10,847.94	0.06%		906	0.058%		76	
					$8.99	$4.70	$10,731.07	0.06%		1,193	0.076%		99	
					$10.99	$5.77	$7,909.81	0.05%		719	0.046%		60	
	630780	**750**	**SUTTER HOME PINOT GRIGIO 750ml**	**1**	**$6.32**	**$3.29**	**$72,213.39**	**0.42%**	**-2.60%**	**12,405**	**0.79%**	**-3.85%**	**1,034**	
					$4.99	$2.58	$37,113.50	0.22%		7,442	0.474%		620	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	630780				$7.99	$4.18	$22,170.40	0.13%		2,800	0.178%		233	
					$5.99	$3.11	$12,929.49	0.08%		2,163	0.138%		180	
	633781	**750**	**FETZER PINOT GRIGIO 750ml**	**1**	**$7.70**	**$4.02**	**$71,206.42**	**0.42%**	**9.54%**	**9,757**	**0.62%**	**9.59%**	**813**	
					$6.95	$3.62	$21,770.95	0.13%		3,137	0.200%		261	
					$5.94	$3.08	$19,542.60	0.11%		3,290	0.209%		274	
					$9.95	$5.21	$18,083.45	0.11%		1,831	0.117%		153	
					$7.94	$4.15	$11,809.42	0.07%		1,499	0.095%		125	
	575590	**750**	**REX GOLIATH PINOT GRIGIO 750ml**	**1**	**$7.32**	**$3.82**	**$67,075.35**	**0.39%**	**-29.85%**	**9,471**	**0.60%**	**-32.13%**	**789**	
					$5.98	$3.11	$30,462.12	0.18%		5,094	0.324%		425	
					$8.99	$4.70	$27,050.91	0.16%		3,009	0.191%		251	
					$6.99	$3.64	$9,562.32	0.06%		1,368	0.087%		114	
	558495	**750**	**CONCANNON PINOT GRIGIO S V 750ml**	**1**	**$8.32**	**$4.35**	**$54,869.15**	**0.32%**	**-25.30%**	**6,833**	**0.43%**	**-25.97%**	**569**	
					$6.99	$3.64	$19,340.88	0.11%		2,776	0.177%		231	
					$7.99	$4.17	$18,724.94	0.11%		2,366	0.151%		197	
					$9.99	$5.23	$16,803.33	0.10%		1,691	0.108%		141	
	912619	**750**	**LUNA PINOT GRIGIO'16/17 750ml**	**L**	**$12.59**	**$6.43**	**$43,812.81**	**0.26%**	**11.37%**	**3,434**	**0.22%**	**11.51%**	**286**	
					$13.00	$6.64	$27,339.00	0.16%		2,103	0.134%		175	
					$12.99	$6.64	$8,300.61	0.05%		639	0.041%		53	
					$11.79	$6.00	$8,173.20	0.05%		692	0.044%		58	
	626310	**750**	**ST MICHELLE PINOT GRIS 750ml**	**1**	**$13.56**	**$7.14**	**$43,463.34**	**0.25%**	**-21.76%**	**3,226**	**0.21%**	**-24.25%**	**269**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	626310				$13.13	$6.90	$25,472.20	0.15%		1,940	0.123%		162	
					$13.99	$7.37	$17,991.14	0.10%		1,286	0.082%		107	
	910807	750	ELK COVE PINOT GRIS'15/17 750ml	L	$18.99	$9.79	$42,423.66	0.25%	-15.55%	2,234	0.14%	-15.55%	186	
					$18.99	$9.79	$42,423.66	0.25%		2,234	0.142%		186	
	579693	750	JOEL GOTT PINOT GRIS 750ml	1	$15.99	$8.43	$40,774.50	0.24%	162.35%	2,550	0.16%	162.23%	213	
					$15.99	$8.43	$40,774.50	0.24%		2,550	0.162%		213	
	551253	750	CHARLES SMITH VINO PINOT GRIGIO 750ml	T	$12.95	$6.59	$35,897.40	0.21%	401.25%	2,772	0.18%	401.25%	231	
					$12.95	$6.59	$35,897.40	0.21%		2,772	0.176%		231	
	961344	750	EYRIE PINOT GRIS'15/16 750ml	L	$16.95	$11.07	$31,577.85	0.18%	-15.40%	1,863	0.12%	-15.08%	155	
					$16.95	$11.07	$31,577.85	0.18%		1,863	0.119%		155	
	961374	750	ADELSHEIM PINOT GRIS'16/17 750ml	L	$17.99	$9.28	$30,636.97	0.18%	8.52%	1,703	0.11%	8.52%	142	
					$17.99	$9.29	$26,391.33	0.15%		1,467	0.093%		122	
					$17.99	$9.27	$4,245.64	0.02%		236	0.015%		20	
	941849	750	WINE BY JOE PINOT GRIS'15/16 750ml	L	$13.09	$6.65	$29,144.09	0.17%	-18.30%	2,241	0.14%	-18.55%	187	
					$12.99	$6.65	$23,161.17	0.13%		1,783	0.113%		149	
					$13.06	$6.65	$5,863.94	0.03%		449	0.029%		37	
					$13.22	$6.65	$118.98	0.00%		9	0.001%		1	
	918154	750	CLINE PINOT GRIS'16/17 750ml	L	$11.95	$6.07	$26,863.60	0.16%	15.00%	2,248	0.14%	15.13%	187	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	918154				$11.95	$6.07	$26,863.60	0.16%		2,248	0.143%		187	
	611910	750	SALMON CREEK PINOT GRIGIO 750ml	1	$4.99	$2.27	$23,752.40	0.14%	-12.44%	4,760	0.30%	-12.44%	397	
					$4.99	$2.27	$23,752.40	0.14%		4,760	0.303%		397	
	914263	750	PONZI PINOT GRIS'16/17 750ml	L	$17.95	$9.28	$22,958.05	0.13%	-21.41%	1,279	0.08%	-21.30%	107	
					$17.95	$9.28	$22,958.05	0.13%		1,279	0.081%		107	
	581620	750	ERATH PINOT GRIS'15/16 750ml	L	$15.15	$7.98	$18,846.60	0.11%	-29.08%	1,244	0.08%	-29.47%	104	
					$15.15	$7.98	$18,846.60	0.11%		1,244	0.079%		104	
	912623	750	CHEHALEM PINOT GRIS 3 VNYRD'15/16 750ml	L	$19.99	$10.33	$18,250.87	0.11%	-24.69%	913	0.06%	-19.76%	76	
					$19.99	$10.33	$18,250.87	0.11%		913	0.058%		76	
	575190	750	HOGUE PINOT GRIGIO'15/17 750ml	L	$8.90	$4.39	$18,134.32	0.11%	-28.77%	2,025	0.13%	-29.47%	169	
					$8.94	$4.39	$9,467.46	0.06%		1,059	0.067%		88	
					$8.99	$4.39	$8,211.34	0.05%		914	0.058%		76	
					$8.76	$4.39	$455.52	0.00%		52	0.003%		4	
	949678	750	RANSOM PINOT GRIS EOLA HILLS'16/17 750ml	L	$17.11	$11.18	$17,084.84	0.10%	150.82%	1,005	0.06%	153.96%	84	
					$16.99	$11.10	$16,344.38	0.10%		962	0.061%		80	
					$17.22	$11.25	$740.46	0.00%		43	0.003%		4	
	429085	750	VAMPIRE PINOT GRIGIO 750ml	U	$10.99	$5.58	$16,238.43	0.09%	148.07%	1,357	0.09%	107.02%	113	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	429085				$11.99	$6.11	$16,078.59	0.09%		1,341	0.085%		112	
					$9.99	$5.05	$159.84	0.00%		16	0.001%		1	
	617558	750	SKYFALL PINOT GRIS 750ml	T	$11.99	$6.30	$13,224.97	0.08%	857.89%	1,103	0.07%	857.89%	92	
					$11.99	$6.30	$13,224.97	0.08%		1,103	0.070%		92	
	914519	750	LONGORIA PINOT GRIGIO'17 750ml	L	$16.34	$10.67	$12,477.54	0.07%	-7.83%	750	0.05%	-16.84%	63	
					$16.99	$11.10	$9,684.30	0.06%		570	0.036%		48	
					$15.19	$9.90	$2,187.36	0.01%		144	0.009%		12	
					$16.83	$11.00	$605.88	0.00%		36	0.002%		3	
	917265	750	CRANE LAKE PINOT GRIGIO'15/17 750ml	X	$5.31	$2.84	$10,908.58	0.06%	-54.39%	1,930	0.12%	-56.73%	161	
					$5.99	$2.84	$8,709.46	0.05%		1,454	0.093%		121	
					$4.62	$2.84	$2,199.12	0.01%		476	0.030%		40	
	915196	750	BENTON LANE PINOT GRIS'15/16 750ml	L	$19.99	$10.37	$9,535.23	0.06%	-44.20%	477	0.03%	-44.09%	40	
					$19.99	$10.37	$9,535.23	0.06%		477	0.030%		40	
	908825	750	FOUR GRACES PINOT GRIS '17 750ml	L	$19.16	$10.11	$9,407.56	0.05%	4.17%	491	0.03%	3.81%	41	
					$19.16	$10.11	$9,407.56	0.05%		491	0.031%		41	
	915784	750	FERRARI-CARANO PINOT GRIGIO'15/16 750ml	L	$17.14	$8.83	$8,381.46	0.05%	97.57%	489	0.03%	96.53%	41	
					$17.14	$8.83	$8,381.46	0.05%		489	0.031%		41	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKH WHITE VARIETAL - PINOT GRIS	**950577**	**750**	**BALLETTO PINOT GRIS RRV '16/17 750ml**	**L**	**$17.99**	**$9.18**	**$6,260.52**	**0.04%**	**38.77%**	**348**	**0.02%**	**39.76%**	**29**	
					$17.99	$9.18	$6,260.52	0.04%		348	0.022%		29	
	586220	**750**	**MAC MURRAY RANCH P GRIS SC'16 750ml**	**L**	**$16.07**	**$8.47**	**$5,179.51**	**0.03%**	**-12.82%**	**325**	**0.02%**	**-18.02%**	**27**	
					$15.15	$7.98	$2,817.90	0.02%		186	0.012%		16	
					$16.99	$8.96	$2,361.61	0.01%		139	0.009%		12	
	914216	**750**	**SWANSON PINOT GRIGIO NAPA'16 750ml**	**L**	**$20.11**	**$10.42**	**$5,025.75**	**0.03%**	**-39.00%**	**250**	**0.02%**	**-38.93%**	**21**	
					$19.98	$10.35	$2,537.46	0.01%		127	0.008%		11	
					$20.23	$10.48	$2,488.29	0.01%		123	0.008%		10	
	918453	**750**	**CARDWELL HILL PINOT GRIS'17 750ml**	**L**	**$12.39**	**$8.00**	**$4,794.93**	**0.03%**	**-19.35%**	**387**	**0.02%**	**-19.92%**	**32**	
					$12.39	$8.00	$4,794.93	0.03%		387	0.025%		32	
	913959	**750**	**KING EST DOMAINE PINOT GRIS'15/16 750ml**	**L**	**$29.99**	**$15.57**	**$4,408.53**	**0.03%**	**-9.80%**	**147**	**0.01%**	**-9.52%**	**12**	
					$29.99	$15.57	$4,408.53	0.03%		147	0.009%		12	
	911295	**750**	**WILLAKENZIE PINOT GRIS EST'13/14 750ml**	**L**	**$19.99**	**$10.55**	**$4,237.88**	**0.02%**	**-12.57%**	**212**	**0.01%**	**-12.50%**	**18**	
					$19.99	$10.55	$4,237.88	0.02%		212	0.013%		18	
	917385	**750**	**ALMA ROSA PINOT GRIS'14/15 750ml**	**L**	**$17.99**	**$9.18**	**$4,029.76**	**0.02%**	**-50.39%**	**224**	**0.01%**	**-57.40%**	**19**	
					$17.99	$9.18	$4,029.76	0.02%		224	0.014%		19	
	903248	**750**	**LANGE PINOT GRIS WILLAMETTE'17 750ml**	**L**	**$18.05**	**$9.33**	**$3,573.90**	**0.02%**	**100.00%**	**198**	**0.01%**	**100.00%**	**17**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	903248				$18.05	$9.33	$3,573.90	0.02%		198	0.013%		17	
	916957	750	OAK GROVE PINOT GRIGIO'16/17 750ml	L	$8.07	$4.01	$3,316.77	0.02%	-57.18%	411	0.03%	-57.38%	34	
					$8.07	$4.01	$3,316.77	0.02%		411	0.026%		34	
	440068	750	ADORADA PINOT GRIS 750ml	L	$21.95	$11.60	$2,853.50	0.02%	100.00%	130	0.01%	100.00%	11	
					$21.95	$11.60	$2,853.50	0.02%		130	0.008%		11	
	560599	750	DARK HORSE PINOT GRIGIO 750ml	T	$10.99	$5.77	$2,417.80	0.01%	100.00%	220	0.01%	100.00%	18	
					$10.99	$5.77	$2,417.80	0.01%		220	0.014%		18	
	910042	750	ARCHERY SUMMIT PINOT GRIS VIRETON' 750ml	L	$23.99	$12.49	$2,327.03	0.01%	-1.59%	97	0.01%	-4.63%	8	
					$23.99	$12.49	$2,327.03	0.01%		97	0.006%		8	
	909849	750	WILLOW CREST PINOT GRIS'13/14 750ml	X	$12.08	$6.14	$374.48	0.00%	-97.50%	31	0.00%	-97.51%	3	
					$12.08	$6.14	$374.48	0.00%		31	0.002%		3	
	906954	750	SEGHESIO PINOT GRIGIO'13/14 750ml	U	$19.33	$10.00	$96.65	0.00%	-92.37%	5	0.00%	-92.42%	0	
					$19.33	$10.00	$96.65	0.00%		5	0.000%		0	
	662436	750	J VIN GRIS '15/16 750ml	X	$11.88	$11.62	$35.64	0.00%	-95.85%	3	0.00%	-93.02%	0	
					$11.88	$11.62	$35.64	0.00%		3	0.000%		0	
	916018	750	ETUDE PINOT GRIS'13/14 750ml	X	$10.50	$10.26	$10.50	0.00%	100.00%	1	0.00%	100.00%	0	
					$10.50	$10.26	$10.50	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKH WHITE VARIETAL - PINOT GRIS	**916483**	**750**	**CYCLES GLADIATOR PINOT GRIG'12 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$6,835,010.30**		**2.53%**	**618,880**		**0.92%**	**93,188**	

Class Summary

KKH	**Bottle Sales**	618,880	**Gross Sales**	$6,835,010.30	**Total Items in Class**	83
	% of Bottle Sales	1.24%	**% of Gross Sales**	1.47%	**Share/Item**	0.83

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKJ WHITE VARIETAL - VIOGNIER														
	917855	375	PRIDE MTN VIOGNIER'15/16 375 ml	L	$21.21	$11.11	$678.72	0.26%	-64.43%	32	0.18%	-64.71%	1	
					$21.21	$11.11	$678.72	0.26%		32	0.185%		1	
	632813	750	WHITE KNIGHT VIOGNIER 750ml	T	$11.99	$6.10	$21,637.02	8.32%	100.00%	1,806	10.44%	100.00%	151	
					$11.99	$6.10	$21,637.02	8.32%		1,806	10.439%		151	
	947995	750	CINDER DRY VIOGNIER'16/17 750ml	L	$17.99	$11.79	$18,979.45	7.29%	23.63%	1,055	6.10%	21.44%	88	
					$17.99	$11.79	$18,979.45	7.29%		1,055	6.098%		88	
	908178	750	CLINE VIOGNIER'16/17 750ml	L	$11.95	$6.07	$11,961.95	4.59%	-21.75%	1,001	5.79%	-21.68%	83	
					$11.95	$6.07	$11,961.95	4.59%		1,001	5.786%		83	
	903640	750	BONTERRA VIOGNIER'16/17 750ml	L	$13.95	$7.35	$8,704.80	3.34%	-6.81%	624	3.61%	-5.43%	52	
					$13.95	$7.35	$8,704.80	3.34%		624	3.607%		52	
	914473	750	MCMANIS VIOGNIER'16/17 750ml	L	$10.45	$5.41	$7,248.56	2.78%	48.07%	718	4.15%	58.57%	60	
					$9.99	$5.23	$6,023.97	2.31%		603	3.486%		50	
					$10.49	$5.50	$702.83	0.27%		67	0.387%		6	
					$10.87	$5.50	$521.76	0.20%		48	0.277%		4	
	914740	750	K VINTNERS VIOGNIER'15/16 750ml	L	$26.95	$14.04	$6,818.35	2.62%	-14.29%	253	1.46%	-16.61%	21	
					$26.95	$14.04	$6,818.35	2.62%		253	1.462%		21	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKJ WHITE VARIETAL - VIOGNIER	630845	750	TABLAS CREEK COTES BLANC'14/15 750ml	L	$25.25	$13.17	$5,807.50	2.23%	-18.41%	230	1.33%	-18.68%	19	
					$25.25	$13.17	$5,807.50	2.23%		230	1.329%		19	
	916956	750	OAK GROVE VIOGNIER RES'16/17 750ml	L	$7.99	$3.97	$5,297.37	2.03%	-40.37%	663	3.83%	-40.26%	55	
					$7.99	$3.97	$5,297.37	2.03%		663	3.832%		55	
	917272	750	COUGAR CREST VIOGNIER WALLA'16 750ml	L	$20.20	$10.42	$3,211.80	1.23%	-61.80%	159	0.92%	-62.00%	13	
					$20.20	$10.42	$3,211.80	1.23%		159	0.919%		13	
	632877	750	TREANA BLANC CENTRAL COAST'14 750ml	L	$21.06	$10.94	$2,874.55	1.10%	-41.79%	137	0.79%	-41.53%	11	
					$20.95	$10.88	$2,451.15	0.94%		117	0.676%		10	
					$21.17	$11.00	$423.40	0.16%		20	0.116%		2	
	910307	750	FESS PARKER VIOGNIER '14/15 750ml	L	$20.60	$10.69	$2,430.80	0.93%	-40.09%	118	0.68%	-40.40%	10	
					$20.60	$10.69	$2,430.80	0.93%		118	0.682%		10	
	917854	750	PRIDE MTN VIOGNIER'15/16 750ml	L	$42.44	$22.30	$2,079.56	0.80%	5.48%	49	0.28%	4.65%	4	
					$42.44	$22.30	$2,079.56	0.80%		49	0.283%		4	
	947425	750	CAMPOVIDA VIOGNIER'14/15 750ml	L	$20.13	$13.19	$1,580.29	0.61%	-60.68%	79	0.46%	-60.51%	7	
					$19.99	$13.10	$1,499.25	0.58%		75	0.434%		6	
					$20.26	$13.28	$81.04	0.03%		4	0.023%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKJ WHITE VARIETAL - VIOGNIER	**906605**	**750**	**CALERA MT HARLAN VIOGNIER'14 750ml**	**L**	**$34.60**	**$18.01**	**$1,035.39**	**0.40%**	**-45.94%**	**30**	**0.17%**	**-46.43%**	**3**	
					$34.52	$17.89	$793.96	0.30%		23	0.133%		2	
					$34.29	$17.89	$171.45	0.07%		5	0.029%		0	
					$34.99	$18.26	$69.98	0.03%		2	0.012%		0	
	915862	**750**	**DUMOL VIOGNIER LIA'15 750ml**	**L**	**$55.17**	**$29.00**	**$827.55**	**0.32%**	**13.28%**	**15**	**0.09%**	**30.77%**	**1**	
					$55.17	$29.00	$827.55	0.32%		15	0.087%		1	
	918564	**750**	**CASS WINERY VIOGNIER'14 750ml**	**L**	**$24.25**	**$12.40**	**$339.50**	**0.13%**	**-75.26%**	**14**	**0.08%**	**-75.44%**	**1**	
					$24.25	$12.40	$339.50	0.13%		14	0.081%		1	
	916717	**750**	**MICHAEL DAVID ICOGNITO WHT'13/14 750ml**	**U**	**$16.08**	**$8.26**	**$32.16**	**0.01%**	**-96.53%**	**2**	**0.01%**	**-96.55%**	**0**	
					$16.08	$8.26	$32.16	0.01%		2	0.012%		0	
	Total						**$101,545.32**		**4.30%**	**6,985**		**12.48%**	**581**	

Class Summary

KKJ

Bottle Sales	6,985	**Gross Sales**	$101,545.32	**Total Items in Class**	18
% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.18

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKK WHITE VARIETAL - MARSANNE & ROUSSANNE														
	916665	**750**	**ATREA THE CHOIR WHITE'15/16 750ml**	**L**	**$16.16**	**$10.46**	**$20,604.55**	**31.99%**	**7.10%**	**1,279**	**32.20%**	**7.51%**	**107**	
					$15.99	$10.34	$13,239.72	20.55%		828	20.846%		69	
					$16.33	$10.57	$7,364.83	11.43%		451	11.354%		38	
	914265	**750**	**QUPE MARSANNE'16 750ml**	**L**	**$21.48**	**$11.25**	**$1,457.13**	**2.26%**	**-13.35%**	**71**	**1.79%**	**-15.66%**	**6**	
					$19.97	$10.35	$1,158.26	1.80%		58	1.460%		5	
					$22.99	$12.15	$298.87	0.46%		13	0.327%		1	
	916783	**750**	**DOM LANCYRE ROUSSANNE'14/15 750ml**	**X**	**$10.79**	**$10.25**	**$291.33**	**0.45%**	**-91.35%**	**27**	**0.68%**	**-89.69%**	**2**	
					$10.79	$10.25	$291.33	0.45%		27	0.680%		2	
	914106	**750**	**CURTIS HERITAGE BLANC'11/12 750ml**	**X**	**$19.43**	**$9.95**	**$58.29**	**0.09%**	**-48.18%**	**3**	**0.08%**	**-50.00%**	**0**	
					$19.43	$9.95	$58.29	0.09%		3	0.076%		0	
	910673	**750**	**TREANA MARSANNE-VIOGNIER'12/13 750ml**	**U**	**$17.13**	**$8.85**	**$34.26**	**0.05%**	**-97.74%**	**2**	**0.05%**	**-97.75%**	**0**	
					$17.13	$8.85	$34.26	0.05%		2	0.050%		0	
	Total						**$22,445.56**		**-11.97%**	**1,382**		**-13.54%**	**115**	

Class Summary

KKK	**Bottle Sales**	1,382	**Gross Sales**	$22,445.56	**Total Items in Class**	5
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKL WHITE VARIETAL - SEMILLON														
	914048	**750**	**L'ECOLE 41 SEMILLON'15/16 750ml**	**L**	**$15.99**	**$8.20**	**$4,157.40**	**19.51%**	**-45.53%**	**260**	**19.67%**	**-45.44%**	**22**	
					$15.99	$8.20	$4,157.40	19.51%		260	19.667%		22	
	953481	**750**	**TRINAFOUR SEMILLON'17 750ml**	**L**	**$18.01**	**$11.79**	**$2,215.02**	**10.39%**	**100.00%**	**123**	**9.30%**	**100.00%**	**10**	
					$17.99	$11.79	$1,205.90	5.66%		67	5.068%		6	
					$18.02	$11.79	$1,009.12	4.73%		56	4.236%		5	
	Total						**$6,372.42**		**-17.26%**	**383**		**-20.28%**	**32**	

Class Summary

KKL	**Bottle Sales**	383	**Gross Sales**	$6,372.42	**Total Items in Class**	2
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKN WHITE VARIETAL - GEWURZTRAMINER														
	633790	**750**	**FETZER GEWURZTRAMINER 750ml**	**1**	**$7.70**	**$4.02**	**$77,370.60**	**19.70%**	**-3.86%**	**9,998**	**22.00%**	**-1.62%**	**833**	
					$9.95	$5.21	$31,504.48	8.05%		3,196	7.033%		266	
					$6.95	$3.62	$20,766.60	5.26%		2,988	6.575%		249	
					$5.94	$3.08	$15,075.72	3.82%		2,538	5.585%		212	
					$7.94	$4.15	$10,023.80	2.57%		1,276	2.808%		106	
	575110	**750**	**HOGUE GEWURZTRAMINER 750ml**	**1**	**$9.32**	**$4.88**	**$30,308.98**	**7.68%**	**-1.75%**	**3,302**	**7.27%**	**-0.75%**	**275**	
					$7.99	$4.17	$13,758.78	3.48%		1,722	3.789%		144	
					$10.99	$5.77	$12,891.27	3.26%		1,173	2.581%		98	
					$8.99	$4.70	$3,658.93	0.93%		407	0.896%		34	
	626050	**750**	**ST MICHELLE GEWURZR'17 750ml**	**L**	**$9.54**	**$5.00**	**$27,936.06**	**7.07%**	**-16.65%**	**2,868**	**6.31%**	**-22.94%**	**239**	
					$9.99	$5.24	$20,799.18	5.27%		2,082	4.581%		174	
					$9.08	$4.75	$7,136.88	1.81%		786	1.730%		66	
	915561	**750**	**DR K FRANK GEWURZTRAMINER15/16 750ml**	**X**	**$14.63**	**$9.71**	**$7,133.05**	**1.81%**	**34.25%**	**519**	**1.14%**	**92.05%**	**43**	
					$18.99	$9.71	$3,949.92	1.00%		208	0.458%		17	
					$10.26	$9.71	$3,183.13	0.81%		311	0.684%		26	
	901444	**750**	**SPANISH VALLEY GEWURZTRAMINER'15 750ml**	**L**	**$13.66**	**$9.09**	**$4,782.42**	**1.21%**	**111.40%**	**375**	**0.83%**	**107.26%**	**31**	
					$12.62	$8.39	$4,429.62	1.12%		351	0.772%		29	
					$14.70	$9.78	$352.80	0.09%		24	0.053%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKN WHITE VARIETAL - GEWURZTRAMINER	**918001**	**750**	**CLAIBORNE&CHURCHILL DRY GEW'13 750ml**	**L**	**$19.77**	**$10.23**	**$118.62**	**0.03%**	**20.00%**	**6**	**0.01%**	**20.00%**	**1**	
					$19.77	$10.23	$118.62	0.03%		6	0.013%		1	
	Total						**$147,649.73**		**-3.25%**	**17,068**		**-3.42%**	**1,422**	

Class Summary

KKN	**Bottle Sales**	17,068	**Gross Sales**	$147,649.73	**Total Items in Class**	6
	% of Bottle Sales	0.03%	**% of Gross Sales**	0.03%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKP WHITE VARIETAL - CHENIN BLANC														
	565930	**5000**	**FRANZIA REFRESHING WHITE HOUSE 5000ml**	**1**	**$15.99**	**$8.28**	**$449,518.29**	**21.91%**	**-5.67%**	**28,215**	**15.95%**	**-8.94%**	**15,675**	
					$16.99	$8.81	$251,676.04	12.29%		14,948	8.449%		8,304	
					$14.99	$7.75	$197,842.25	9.62%		13,267	7.499%		7,371	
	623650	**750**	**STE CHAPELLE SOFT WHITE 750ml**	**1**	**$7.32**	**$3.82**	**$142,041.51**	**6.95%**	**-9.79%**	**20,345**	**11.50%**	**-8.22%**	**1,695**	
					$5.99	$3.11	$69,863.73	3.40%		11,727	6.629%		977	
					$8.99	$4.70	$58,216.62	2.87%		6,606	3.734%		551	
					$6.99	$3.64	$13,961.16	0.68%		2,012	1.137%		168	
	602520	**750**	**PINE RIDGE CHENIN VIOGNIER 750ml**	**1**	**$14.99**	**$7.70**	**$98,327.73**	**4.76%**	**20.36%**	**6,679**	**3.78%**	**21.46%**	**557**	
					$15.99	$8.23	$40,134.90	1.94%		2,510	1.419%		209	
					$12.99	$8.23	$36,452.43	1.77%		2,809	1.588%		234	
					$15.99	$6.64	$21,740.40	1.05%		1,360	0.769%		113	
	547930	**750**	**BERINGER CHENIN BLANC 750ml**	**1**	**$6.76**	**$3.52**	**$47,957.53**	**2.33%**	**-13.29%**	**8,044**	**4.55%**	**-12.91%**	**670**	
					$4.99	$2.57	$23,287.43	1.13%		4,685	2.648%		390	
					$7.99	$4.17	$16,575.39	0.81%		2,097	1.185%		175	
					$5.99	$3.11	$5,921.19	0.29%		993	0.561%		83	
					$8.08	$4.22	$2,173.52	0.11%		269	0.152%		22	
	901488	**750**	**CASTLE CREEK CHENIN BLANC 750ml**	**1**	**$13.67**	**$9.10**	**$22,338.13**	**1.08%**	**-12.67%**	**1,571**	**0.89%**	**-20.88%**	**131**	
					$14.95	$9.95	$15,081.40	0.73%		1,012	0.572%		84	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKP WHITE VARIETAL - CHENIN BLANC	**901488**				$12.95	$8.61	$5,892.25	0.29%		455	0.257%		38	
					$13.12	$8.73	$1,364.48	0.07%		104	0.059%		9	
	915607	**750**	**L'ECOLE CHENIN BLANC'15/17 750ml**	**L**	**$16.99**	**$8.73**	**$8,545.97**	**0.41%**	**-46.00%**	**503**	**0.28%**	**-47.53%**	**42**	
					$16.99	$8.73	$8,545.97	0.41%		503	0.284%		42	
	952317	**750**	**FIELD RECORDINGS CHENIN BLANC 750ml**	**X**	**$16.89**	**$10.22**	**$6,420.66**	**0.31%**	**90.17%**	**385**	**0.22%**	**146.75%**	**32**	
					$19.94	$10.22	$4,785.60	0.23%		240	0.136%		20	
					$10.77	$10.22	$1,535.31	0.07%		140	0.079%		12	
					$19.95	$10.22	$99.75	0.00%		5	0.003%		0	
	912997	**750**	**BARON HERZOG CHENIN KPM'14/15 750ml**	**L**	**$9.98**	**$4.93**	**$2,484.49**	**0.12%**	**32.38%**	**249**	**0.14%**	**28.40%**	**21**	
					$9.97	$4.92	$1,505.47	0.07%		151	0.085%		13	
					$9.99	$4.93	$979.02	0.05%		98	0.055%		8	
	Total						**$777,634.31**		**-4.88%**	**65,991**		**-7.26%**	**18,823**	

Class Summary

KKP	**Bottle Sales**	65,991	**Gross Sales**	$777,634.31	**Total Items in Class**	8
	% of Bottle Sales	0.13%	**% of Gross Sales**	0.17%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKR WHITE VARIETAL - RIESLING														
	544117	**1500**	**BAREFOOT CELLARS RIESLING 1500ml**	**1**	**$14.32**	**$7.47**	**$111,020.55**	**2.36%**	**-0.41%**	**7,509**	**1.62%**	**-0.47%**	**1,252**	
					$15.99	$8.36	$72,557.28	1.55%		4,586	0.990%		764	
					$12.99	$6.76	$27,564.33	0.58%		2,131	0.460%		355	
					$13.99	$7.29	$10,898.94	0.23%		792	0.171%		132	
	622900	**1500**	**STE CHAPELLE RIESLING WNMKRS 1500ml**	**1**	**$14.49**	**$7.55**	**$104,615.89**	**2.22%**	**-11.42%**	**7,467**	**1.61%**	**-18.83%**	**1,245**	
					$13.99	$7.29	$35,223.66	0.75%		2,538	0.548%		423	
					$11.99	$6.22	$26,124.98	0.55%		2,194	0.474%		366	
					$16.99	$8.88	$22,345.52	0.48%		1,328	0.287%		221	
					$14.99	$7.82	$20,921.73	0.44%		1,407	0.304%		235	
	547127	**3000**	**BLACK BOX RIESLING 3000ml**	**1**	**$21.99**	**$11.54**	**$136,629.75**	**2.91%**	**-0.63%**	**6,129**	**1.32%**	**0.90%**	**2,043**	
					$23.99	$12.61	$86,245.58	1.84%		3,634	0.785%		1,211	
					$19.99	$10.48	$38,982.88	0.83%		1,972	0.426%		657	
					$21.99	$11.54	$11,401.29	0.24%		523	0.113%		174	
	940285	**375**	**PACIFIC RIM VIN GLACIER R'14/16 375 ml**	**L**	**$14.06**	**$7.32**	**$5,399.04**	**0.11%**	**-5.26%**	**384**	**0.08%**	**-5.80%**	**16**	
					$14.06	$7.32	$5,399.04	0.11%		384	0.083%		16	
	626210	**750**	**ST MICHELLE RIESLING 750ml**	**1**	**$9.54**	**$5.00**	**$197,872.02**	**4.22%**	**-1.91%**	**20,130**	**4.35%**	**-10.97%**	**1,678**	
					$9.99	$5.24	$186,317.73	3.97%		18,841	4.069%		1,570	
					$9.09	$4.76	$11,554.29	0.25%		1,289	0.278%		107	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKR WHITE VARIETAL - RIESLING	**623675**	**750**	**STE CHAPELLE RIESLING SP HARVE 750ml**	**1**	**$10.32**	**$5.41**	**$196,837.06**	**4.22%**	**-1.74%**	**19,178**	**4.14%**	**-2.08%**	**1,598**	
					$11.99	$6.30	$95,188.15	2.04%		8,081	1.745%		673	
					$8.99	$4.70	$69,654.96	1.49%		7,836	1.692%		653	
					$9.99	$5.23	$31,993.95	0.69%		3,261	0.704%		272	
	622910	**750**	**STE CHAPELLE RIESLING WNMKRS 750ml**	**1**	**$7.49**	**$3.91**	**$141,609.53**	**3.01%**	**6.48%**	**20,079**	**4.34%**	**2.81%**	**1,673**	
					$5.99	$3.11	$56,944.81	1.21%		9,551	2.063%		796	
					$8.99	$4.70	$35,377.92	0.76%		3,992	0.862%		333	
					$7.99	$4.17	$32,743.62	0.70%		4,158	0.898%		347	
					$6.99	$3.64	$16,543.18	0.35%		2,378	0.514%		198	
	551250	**750**	**CHARLES SMITH KUNG FU GIRL RIESLI 750ml**	**1**	**$13.32**	**$7.01**	**$140,967.10**	**2.98%**	**-10.71%**	**10,124**	**2.19%**	**-13.94%**	**844**	
					$14.99	$7.89	$94,884.03	2.01%		6,357	1.373%		530	
					$11.99	$6.30	$31,755.77	0.67%		2,659	0.574%		222	
					$12.98	$6.83	$14,327.30	0.30%		1,108	0.239%		92	
	565378	**750**	**FLIP FLOP RIESLING 750ml**	**1**	**$6.32**	**$3.28**	**$88,315.62**	**1.87%**	**-9.13%**	**14,654**	**3.16%**	**-9.15%**	**1,221**	
					$4.99	$2.57	$42,113.89	0.89%		8,443	1.823%		704	
					$7.99	$4.17	$36,698.52	0.78%		4,620	0.998%		385	
					$5.99	$3.11	$9,503.21	0.20%		1,591	0.344%		133	
	581495	**750**	**KENDALL JACKSON RIESLING VINTN 750ml**	**1**	**$12.99**	**$6.98**	**$56,356.59**	**1.20%**	**-7.47%**	**4,325**	**0.93%**	**-5.83%**	**360**	
					$14.99	$7.89	$17,110.86	0.36%		1,146	0.247%		96	
					$10.99	$6.83	$8,271.38	0.18%		758	0.164%		63	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKR WHITE VARIETAL - RIESLING	581495				$14.99	$6.30	$7,457.30	0.16%		502	0.108%		42	
					$11.99	$7.89	$6,890.84	0.15%		580	0.125%		48	
					$11.99	$5.77	$6,694.71	0.14%		561	0.121%		47	
					$12.99	$6.30	$5,160.60	0.11%		404	0.087%		34	
					$12.99	$7.89	$4,770.90	0.10%		374	0.081%		31	
	635010	**750**	**FETZER RIESLING 750ml**	**1**	**$7.70**	**$4.02**	**$53,813.30**	**1.14%**	**-4.83%**	**7,260**	**1.57%**	**-3.77%**	**605**	
					$9.95	$5.21	$16,238.93	0.34%		1,639	0.354%		137	
					$5.94	$3.08	$14,311.98	0.30%		2,423	0.523%		202	
					$6.95	$3.62	$13,945.25	0.29%		2,011	0.434%		168	
					$7.94	$4.15	$9,317.14	0.20%		1,187	0.256%		99	
	606260	**750**	**WOODBRIDGE RIESLING R MONDAVI 750ml**	**1**	**$6.66**	**$3.46**	**$52,027.03**	**1.10%**	**-9.61%**	**7,833**	**1.69%**	**-5.06%**	**653**	
					$8.99	$4.70	$23,174.83	0.49%		2,609	0.563%		217	
					$5.99	$3.11	$16,836.28	0.36%		2,816	0.608%		235	
					$4.99	$2.57	$12,015.92	0.25%		2,408	0.520%		201	
	595100	**750**	**PACIFIC RIM DRY RIESLING 750ml**	**1**	**$10.49**	**$5.32**	**$50,794.14**	**1.07%**	**-9.69%**	**4,986**	**1.08%**	**-9.74%**	**416**	
					$11.99	$6.12	$18,500.57	0.39%		1,543	0.333%		129	
					$8.99	$6.12	$13,826.62	0.29%		1,538	0.332%		128	
					$8.99	$4.52	$13,107.42	0.28%		1,458	0.315%		122	
					$11.99	$4.52	$5,359.53	0.11%		447	0.097%		37	
	635765	**750**	**WILLAMETTE VALLEY RIESLING 750ml**	**1**	**$14.66**	**$7.17**	**$49,132.32**	**1.04%**	**-0.80%**	**3,468**	**0.75%**	**-6.39%**	**289**	
					$13.99	$7.17	$39,913.47	0.84%		2,853	0.616%		238	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKR WHITE VARIETAL - RIESLING	635765				$14.99	$7.70	$4,856.76	0.10%		324	0.070%		27	
					$14.99	$6.64	$4,362.09	0.09%		291	0.063%		24	
	915650	**750**	**PACIFIC RIM SWEET RIESLING'16/17 750ml**	**L**	**$11.10**	**$5.65**	**$46,808.70**	**0.99%**	**11.46%**	**4,217**	**0.91%**	**11.02%**	**351**	
					$11.10	$5.65	$46,808.70	0.99%		4,217	0.911%		351	
	575235	**750**	**HOGUE RIESLING 750ml**	**1**	**$9.32**	**$4.88**	**$41,519.60**	**0.88%**	**-5.42%**	**4,552**	**0.98%**	**-5.25%**	**379**	
					$7.99	$4.17	$17,706.14	0.38%		2,234	0.482%		186	
					$10.99	$5.77	$16,792.72	0.35%		1,528	0.330%		127	
					$8.99	$4.70	$7,020.74	0.15%		790	0.171%		66	
	559133	**750**	**CRANE LAKE RIESLING CALIF 750ml**	**1**	**$5.99**	**$2.84**	**$38,029.03**	**0.81%**	**-2.42%**	**6,545**	**1.41%**	**-8.76%**	**545**	
					$5.99	$2.84	$9,650.49	0.21%		1,647	0.356%		137	
					$6.99	$3.37	$8,985.69	0.19%		1,323	0.286%		110	
					$4.99	$2.31	$7,912.24	0.17%		1,576	0.340%		131	
					$4.99	$3.37	$5,823.33	0.12%		1,167	0.252%		97	
					$6.99	$2.31	$5,657.28	0.12%		832	0.180%		69	
	625605	**750**	**ST MICHELLE DRY RIESLING'16/17 750ml**	**L**	**$9.54**	**$5.00**	**$21,819.15**	**0.46%**	**-44.72%**	**2,235**	**0.48%**	**-48.97%**	**186**	
					$9.99	$5.24	$16,683.30	0.35%		1,670	0.361%		139	
					$9.09	$4.76	$5,135.85	0.11%		565	0.122%		47	
	915566	**750**	**WASHINGTON HILLS RSLG LATE'16/17 750ml**	**L**	**$7.99**	**$3.97**	**$20,853.90**	**0.44%**	**39.40%**	**2,610**	**0.56%**	**39.73%**	**218**	
					$7.99	$3.97	$20,853.90	0.44%		2,610	0.564%		218	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKR WHITE VARIETAL - RIESLING	**918868**	**750**	**POETS LEAP RIESLING 750ml**	**D**	**$16.94**	**$11.31**	**$16,774.95**	**0.35%**	**933.87%**	**1,258**	**0.27%**	**1622.22%**	**105**	
					$11.88	$11.31	$12,794.76	0.27%		1,077	0.233%		90	
					$21.99	$11.31	$3,980.19	0.08%		181	0.039%		15	
	951990	**750**	**FORGE RIESLING CLASSIQUE '16/17 750ml**	**L**	**$15.01**	**$9.67**	**$14,630.69**	**0.31%**	**347.79%**	**975**	**0.21%**	**347.27%**	**81**	
					$14.99	$9.65	$8,829.11	0.19%		589	0.127%		49	
					$15.03	$9.68	$5,801.58	0.12%		386	0.083%		32	
	948675	**750**	**SELBACH INCLINE RIESLING'15/16 750ml**	**L**	**$14.37**	**$7.26**	**$14,299.52**	**0.30%**	**-5.41%**	**990**	**0.21%**	**-8.15%**	**83**	
					$14.99	$7.59	$6,475.68	0.14%		432	0.093%		36	
					$13.99	$7.06	$5,931.76	0.13%		424	0.092%		35	
					$14.12	$7.13	$1,892.08	0.04%		134	0.029%		11	
	917503	**750**	**PACIFIC RIM RIESL COLUMBIA'16/17 750ml**	**L**	**$11.10**	**$5.65**	**$13,919.40**	**0.29%**	**14.60%**	**1,254**	**0.27%**	**14.06%**	**105**	
					$11.10	$5.65	$13,919.40	0.29%		1,254	0.271%		105	
	901443	**750**	**SPANISH VALLEY WH RIESLING 750ml**	**1**	**$13.66**	**$9.09**	**$13,888.50**	**0.29%**	**44.18%**	**1,087**	**0.23%**	**41.44%**	**91**	
					$12.62	$8.39	$12,683.10	0.27%		1,005	0.217%		84	
					$14.70	$9.78	$1,205.40	0.03%		82	0.018%		7	
	904525	**750**	**WENTE RIESLING RIVERBANK'17 750ml**	**L**	**$11.95**	**$6.08**	**$12,738.70**	**0.27%**	**9.65%**	**1,066**	**0.23%**	**-2.43%**	**89**	
					$11.95	$6.08	$12,738.70	0.27%		1,066	0.230%		89	
	617830	**750**	**SNOQUALMIE RIES ORGANIC'17 750ml**	**L**	**$11.10**	**$5.83**	**$12,676.20**	**0.27%**	**-4.09%**	**1,142**	**0.25%**	**-4.49%**	**95**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKR WHITE VARIETAL - RIESLING	617830				$11.10	$5.83	$12,676.20	0.27%		1,142	0.247%		95	
	562780	750	ST MICHELLE EROICA RIESLING'15/16 750ml	L	$23.11	$12.14	$12,637.11	0.27%	-29.51%	561	0.12%	-31.11%	47	
					$22.22	$11.67	$10,310.08	0.22%		464	0.100%		39	
					$23.99	$12.61	$2,327.03	0.05%		97	0.021%		8	
	912443	750	DR K FRANK RIESLING DRY'15/17 750ml	L	$17.99	$9.18	$12,137.80	0.26%	8.58%	675	0.15%	7.66%	56	
					$17.98	$9.18	$9,799.10	0.21%		545	0.118%		45	
					$17.99	$9.18	$2,338.70	0.05%		130	0.028%		11	
	558830	750	COVEY RUN RIESLING 750ml	D	$6.16	$4.18	$11,977.89	0.25%	-11.77%	1,506	0.33%	-17.66%	126	
					$7.99	$4.18	$11,913.09	0.25%		1,491	0.322%		124	
					$4.32	$4.18	$64.80	0.00%		15	0.003%		1	
	915106	750	DR K FRANK RIESL SEMI-DRY15/16 750ml	L	$17.99	$9.16	$8,869.07	0.19%	-14.57%	493	0.11%	-17.91%	41	
					$17.99	$9.16	$8,869.07	0.19%		493	0.106%		41	
	918215	750	ST MICHELLE RIES COLD CRK'15/16 750ml	L	$16.16	$8.44	$7,999.20	0.17%	-16.07%	495	0.11%	-16.44%	41	
					$16.16	$8.44	$7,999.20	0.17%		495	0.107%		41	
	947134	750	RANSOM RIESLING '16/17 750ml	L	$17.11	$11.18	$7,435.67	0.16%	48.24%	437	0.09%	41.90%	36	
					$16.99	$11.10	$6,609.11	0.14%		389	0.084%		32	
					$17.22	$11.25	$826.56	0.02%		48	0.010%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKR WHITE VARIETAL - RIESLING	**917032**	**750**	**CHEHALEM RIESLING 3 VNYRD'13/14 750ml**	**L**	**$19.99**	**$10.33**	**$7,096.45**	**0.15%**	**95.28%**	**355**	**0.08%**	**100.56%**	**30**	
					$19.99	$10.33	$7,096.45	0.15%		355	0.077%		30	
	551877	**750**	**CANDY BABEE RIESLING 750ml**	**D**	**$7.09**	**$6.90**	**$6,962.38**	**0.15%**	**-68.25%**	**982**	**0.21%**	**-47.39%**	**82**	
					$7.09	$6.90	$6,962.38	0.15%		982	0.212%		82	
	557140	**750**	**COLUMBIA CREST 2 VINES RIESLING NV 750ml**	**L**	**$7.06**	**$3.68**	**$6,537.56**	**0.14%**	**-2.84%**	**926**	**0.20%**	**-3.32%**	**77**	
					$7.06	$3.68	$6,537.56	0.14%		926	0.200%		77	
	911949	**750**	**TREFETHEN DRY RIESLING'15/16 750ml**	**L**	**$24.95**	**$13.00**	**$6,312.35**	**0.13%**	**-21.13%**	**253**	**0.05%**	**-20.77%**	**21**	
					$24.95	$13.00	$6,312.35	0.13%		253	0.055%		21	
	910071	**750**	**FESS PARKER WH RIESLING'16/17 750ml**	**L**	**$10.09**	**$5.10**	**$6,164.99**	**0.13%**	**19.45%**	**611**	**0.13%**	**18.79%**	**51**	
					$10.09	$5.10	$6,164.99	0.13%		611	0.132%		51	
	918637	**750**	**DR LOOSEN RIESLING DRY'14/16 750ml**	**L**	**$12.96**	**$6.59**	**$5,552.35**	**0.12%**	**13.66%**	**433**	**0.09%**	**15.80%**	**36**	
					$12.79	$6.50	$5,000.89	0.11%		391	0.084%		33	
					$13.13	$6.68	$551.46	0.01%		42	0.009%		4	
	920186	**750**	**IRON GATE RIESLING'14 750ml**	**L**	**$25.00**	**$16.70**	**$5,450.00**	**0.11%**	**41.38%**	**218**	**0.05%**	**3.30%**	**18**	
					$25.00	$16.70	$5,450.00	0.11%		218	0.047%		18	
	911871	**750**	**ELK COVE RIESLING ESTATE'15/16 750ml**	**X**	**$14.63**	**$9.82**	**$5,259.87**	**0.11%**	**177.91%**	**408**	**0.09%**	**304.00%**	**34**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKR WHITE VARIETAL - RIESLING	911871				$10.26	$9.82	$2,924.10	0.06%		285	0.062%		24	
					$18.99	$9.82	$2,335.77	0.05%		123	0.027%		10	
	951971	750	TRISAETUM DRY RIESLING CST RNG'17 750ml	L	$25.68	$13.25	$4,317.12	0.09%	79.01%	168	0.04%	78.13%	14	
					$25.72	$13.25	$3,086.40	0.07%		120	0.026%		10	
					$25.64	$13.25	$1,230.72	0.03%		48	0.010%		4	
	916963	750	KINGS RIDGE RIESLING '13/14 750ml	X	$9.99	$5.00	$3,586.41	0.08%	-52.09%	359	0.08%	-38.60%	30	
					$9.99	$5.00	$3,586.41	0.08%		359	0.078%		30	
	565175	750	FIRESTONE J RIESLING'13/14 750ml	X	$8.44	$5.75	$2,304.07	0.05%	-70.00%	266	0.06%	-61.37%	22	
					$10.95	$5.75	$1,587.75	0.03%		145	0.031%		12	
					$5.92	$5.75	$716.32	0.02%		121	0.026%		10	
	958084	750	HAGAFEN RIESLING KPM'15 750ml	L	$18.94	$12.33	$1,761.42	0.04%	-14.33%	93	0.02%	-16.96%	8	
					$18.94	$12.33	$1,761.42	0.04%		93	0.020%		8	
	919016	750	TRISAETUM RIESLING CST RNG'15/17 750ml	L	$25.72	$13.25	$1,234.56	0.03%	100.00%	48	0.01%	100.00%	4	
					$25.72	$13.25	$1,234.56	0.03%		48	0.010%		4	
	949818	750	TWO RIVERS RIESLING'15 750ml	X	$8.99	$8.65	$647.28	0.01%	-91.51%	72	0.02%	-87.54%	6	
					$8.99	$8.65	$647.28	0.01%		72	0.016%		6	
	917312	750	BERNARD GRIFFIN RIESLING '14/15 750ml	X					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKR WHITE VARIETAL - RIESLING	588732	750	MERCER CANYONS RIESLING 750ml	D					100.00%			100.00%	0	
	917502	750	PACIFIC RIM ORGANIC RIESLING'13 750ml	X					100.00%			100.00%	0	
	602672	750	POLKA DOT RIESLING SWEET 750ml	D					100.00%			100.00%	0	
	918236	750	ST JEAN RIESLING'12/13 750ml	X					100.00%			100.00%	0	
	Total						$1,777,591.83		-4.13%	170,816		-6.71%	16,999	

Class Summary

KKR

Bottle Sales	170,816	**Gross Sales**	$1,777,591.83	**Total Items in Class**	51
% of Bottle Sales	0.34%	**% of Gross Sales**	0.38%	**Share/Item**	0.51

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKT WHITE VARIETAL - MUSCAT & MOSCATO														
	544110	**1500**	**BAREFOOT CELLARS MOSCATO 1500ml**	**1**	**$14.32**	**$7.47**	**$309,616.83**	**5.14%**	**0.77%**	**21,023**	**3.29%**	**0.78%**	**3,504**	
					$15.99	$8.36	$197,077.14	3.27%		12,470	1.952%		2,078	
					$12.99	$6.76	$79,438.32	1.31%		6,156	0.964%		1,026	
					$13.99	$7.29	$33,101.37	0.55%		2,397	0.375%		400	
	629305	**1500**	**SUTTER HOME MOSCATO 1500ml**	**1**	**$11.32**	**$5.87**	**$152,724.75**	**2.53%**	**10.95%**	**13,657**	**2.14%**	**10.05%**	**2,276**	
					$12.99	$6.76	$67,959.18	1.13%		5,308	0.831%		885	
					$9.99	$5.16	$64,918.71	1.07%		6,537	1.024%		1,090	
					$10.99	$5.70	$19,846.86	0.33%		1,812	0.284%		302	
	569121	**1500**	**GALLO FAMILY MOSCATO TWIN VALLEY 1500ml**	**1**	**$11.32**	**$5.87**	**$90,988.89**	**1.52%**	**3.78%**	**8,277**	**1.30%**	**3.35%**	**1,380**	
					$9.99	$5.16	$42,092.19	0.70%		4,255	0.666%		709	
					$12.99	$6.76	$36,422.49	0.61%		2,879	0.451%		480	
					$10.99	$5.69	$12,474.21	0.21%		1,143	0.179%		191	
	590142	**1500**	**CK MONDAVI MOSCATO 1500ml**	**D**	**$10.58**	**$6.94**	**$5,685.00**	**0.09%**	**-98.58%**	**566**	**0.09%**	**-98.46%**	**94**	
					$9.99	$6.94	$5,264.73	0.09%		527	0.083%		88	
					$13.99	$6.94	$209.85	0.00%		15	0.002%		3	
					$7.56	$6.94	$113.40	0.00%		15	0.002%		3	
					$10.78	$6.94	$97.02	0.00%		9	0.001%		2	
	950553	**250**	**INFINITE MONKEY THEOREM MOSCATO 250ml**	**D**	**$4.20**	**$2.20**	**$12,541.20**	**0.21%**	**109.49%**	**2,986**	**0.47%**	**109.49%**	**83**	
					$4.20	$2.20	$12,541.20	0.21%		2,986	0.468%		83	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKT WHITE VARIETAL - MUSCAT & MOSCATO	**561029**	**3000**	**BOTA BOX MOSCATO 3000ml**	**1**	**$20.32**	**$10.51**	**$127,916.50**	**2.13%**	**0.87%**	**6,180**	**0.97%**	**0.08%**	**2,060**	
					$21.99	$11.39	$85,093.98	1.42%		3,926	0.615%		1,309	
					$18.99	$9.80	$31,589.19	0.52%		1,683	0.264%		561	
					$19.99	$10.33	$11,233.33	0.19%		571	0.089%		190	
	912293	**375**	**R MONDAVI MOSCATO D'ORO'14/15 375 ml**	**L**	**$17.17**	**$8.90**	**$2,094.74**	**0.03%**	**-56.21%**	**122**	**0.02%**	**-56.49%**	**5**	
					$17.17	$8.90	$2,094.74	0.03%		122	0.019%		5	
	401170	**5000**	**ALMADEN MOSCATO 5000ml**	**1**	**$19.99**	**$10.41**	**$200,822.86**	**3.30%**	**-4.00%**	**9,914**	**1.55%**	**-6.48%**	**5,508**	
					$20.99	$10.94	$132,214.98	2.17%		6,302	0.987%		3,501	
					$18.99	$9.87	$68,607.88	1.13%		3,612	0.566%		2,007	
	544109	**750**	**BAREFOOT CELLARS MOSCATO 750ml**	**1**	**$8.49**	**$4.44**	**$313,975.05**	**5.20%**	**-4.00%**	**36,939**	**5.78%**	**-4.77%**	**3,078**	
					$9.99	$5.24	$192,418.38	3.20%		19,490	3.052%		1,624	
					$6.99	$3.64	$121,556.67	2.00%		17,449	2.732%		1,454	
	442562	**750**	**BAREFOOT CELLARS RED MOSCATO 750ml**	**1**	**$8.32**	**$4.35**	**$265,216.87**	**4.42%**	**-2.97%**	**31,585**	**4.95%**	**-3.26%**	**2,632**	
					$9.99	$5.24	$145,747.05	2.44%		14,867	2.328%		1,239	
					$6.99	$3.64	$91,044.42	1.50%		13,102	2.051%		1,092	
					$7.99	$4.17	$28,425.40	0.47%		3,616	0.566%		301	
	632793	**750**	**NAKED GRAPE MOSCATO 750ml**	**1**	**$8.99**	**$4.70**	**$129,293.55**	**2.13%**	**-2.23%**	**14,661**	**2.30%**	**-2.69%**	**1,222**	
					$10.99	$5.77	$65,944.46	1.09%		6,042	0.946%		504	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKT WHITE VARIETAL - MUSCAT & MOSCATO	632793				$6.99	$3.64	$48,834.96	0.80%		7,000	1.096%		583	
					$8.99	$4.70	$14,514.13	0.24%		1,619	0.253%		135	
	588645	**750**	**MENAGE A TROIS MOSCATO 750ml**	**1**	**$8.32**	**$4.35**	**$123,604.92**	**2.05%**	**-9.18%**	**15,208**	**2.38%**	**-10.10%**	**1,267**	
					$9.99	$5.24	$57,373.95	0.96%		5,845	0.915%		487	
					$6.99	$3.64	$56,702.58	0.94%		8,154	1.277%		680	
					$7.99	$4.17	$9,528.39	0.16%		1,209	0.189%		101	
	565376	**750**	**FLIP FLOP MOSCATO 750ml**	**1**	**$6.32**	**$3.28**	**$121,710.56**	**2.01%**	**-10.48%**	**19,796**	**3.10%**	**-16.13%**	**1,650**	
					$7.99	$4.17	$50,732.82	0.84%		6,390	1.001%		533	
					$4.99	$2.57	$45,930.23	0.75%		9,209	1.442%		767	
					$5.99	$3.11	$25,047.51	0.41%		4,197	0.657%		350	
	629300	**750**	**SUTTER HOME MOSCATO 750ml**	**1**	**$6.32**	**$3.29**	**$104,176.53**	**1.73%**	**2.24%**	**17,491**	**2.74%**	**1.64%**	**1,458**	
					$4.99	$2.58	$46,917.87	0.77%		9,441	1.478%		787	
					$7.99	$4.18	$39,445.30	0.67%		5,074	0.794%		423	
					$5.99	$3.11	$17,813.36	0.29%		2,976	0.466%		248	
	403736	**750**	**BERINGER MOSCATO 750ml**	**1**	**$6.76**	**$3.52**	**$95,592.99**	**1.58%**	**-7.56%**	**16,031**	**2.51%**	**-8.16%**	**1,336**	
					$4.99	$2.57	$48,406.50	0.80%		9,738	1.525%		812	
					$7.99	$4.17	$35,109.26	0.59%		4,466	0.699%		372	
					$5.99	$3.11	$7,382.75	0.12%		1,237	0.194%		103	
					$8.08	$4.22	$4,694.48	0.08%		590	0.092%		49	
	633386	**750**	**TWISTED CEDAR MOSCATO 750ml**	**1**	**$13.35**	**$6.84**	**$61,834.40**	**1.03%**	**0.99%**	**4,634**	**0.73%**	**7.43%**	**386**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKT WHITE VARIETAL - MUSCAT & MOSCATO	633386				$14.95	$7.69	$31,097.70	0.52%		2,130	0.334%		178	
					$11.95	$7.69	$14,352.35	0.24%		1,217	0.191%		101	
					$11.95	$6.63	$7,556.45	0.12%		635	0.099%		53	
					$12.94	$6.09	$5,158.20	0.09%		402	0.063%		34	
					$14.95	$6.09	$3,669.70	0.06%		250	0.039%		21	
	564680	**750**	**FETZER MOSCATO 750ml**	**1**	**$7.70**	**$4.02**	**$60,665.63**	**1.01%**	**-0.52%**	**7,914**	**1.24%**	**-0.72%**	**660**	
					$9.95	$5.21	$22,907.58	0.38%		2,346	0.367%		196	
					$6.95	$3.62	$20,201.75	0.33%		2,917	0.457%		243	
					$5.94	$3.08	$10,053.30	0.17%		1,697	0.266%		141	
					$7.94	$4.15	$7,503.00	0.12%		954	0.149%		80	
	587565	**750**	**ALLEGRO MOSCATO'15/16 750ml**	**L**	**$7.99**	**$3.87**	**$44,392.44**	**0.73%**	**10.87%**	**5,556**	**0.87%**	**10.87%**	**463**	
					$7.99	$3.87	$44,392.44	0.73%		5,556	0.870%		463	
	401010	**750**	**ALICE WHITE LEXIA MOSCATO 750ml**	**D**	**$6.16**	**$4.17**	**$27,000.81**	**0.44%**	**-4.01%**	**3,750**	**0.59%**	**-6.39%**	**313**	
					$7.99	$4.17	$23,514.57	0.39%		2,943	0.461%		245	
					$4.32	$4.17	$3,486.24	0.06%		807	0.126%		67	
	622757	**750**	**STE CHAPELLE MOSCATO 750ml**	**D**	**$7.70**	**$5.23**	**$19,872.27**	**0.33%**	**21991.29 %**	**2,003**	**0.31%**	**22144.44 %**	**167**	
					$9.99	$5.23	$19,710.27	0.32%		1,973	0.309%		164	
					$5.40	$5.23	$162.00	0.00%		30	0.005%		3	
	910831	**750**	**ST SUPERY MOSCATO'16/17 750ml**	**L**	**$19.95**	**$10.34**	**$12,089.70**	**0.20%**	**7.08%**	**606**	**0.09%**	**7.08%**	**51**	
					$19.95	$10.34	$12,089.70	0.20%		606	0.095%		51	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKT WHITE VARIETAL - MUSCAT & MOSCATO	**918070**	**750**	**UVAGGIO MOSCATO SECCO'15 750ml**	**X**	**$13.09**	**$8.78**	**$3,982.91**	**0.07%**	**-18.52%**	**302**	**0.05%**	**3.97%**	**25**	
					$16.99	$8.78	$2,633.45	0.04%		155	0.024%		13	
					$9.18	$8.78	$1,349.46	0.02%		147	0.023%		12	
	913399	**750**	**QUADY WHITE ELECTRA'14/15 750ml**	**L**	**$13.08**	**$6.69**	**$3,191.52**	**0.05%**	**12.95%**	**244**	**0.04%**	**12.04%**	**20**	
					$13.08	$6.69	$3,191.52	0.05%		244	0.038%		20	
	Total						**$2,288,990.92**		**-3.88%**	**239,445**		**-4.75%**	**29,636**	

Class Summary

KKT

Bottle Sales	239,445	**Gross Sales**	$2,288,990.92	**Total Items in Class**	23
% of Bottle Sales	0.48%	**% of Gross Sales**	0.49%	**Share/Item**	0.23

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKU WHITE VARIETAL - MISC														
	919082	**375**	**UNDERWOOD THE BUBBLES CAN 375ml**	**T**	**$5.99**	**$3.09**	**$20,839.21**	**8.68%**	**100.00%**	**3,479**	**21.44%**	**100.00%**	**145**	
					$5.99	$3.09	$20,839.21	8.68%		3,479	21.445%		145	
	562470	**375**	**ELK COVE ULTIMA WHITE '15 375 ml**	**L**	**$31.66**	**$16.61**	**$2,325.05**	**0.97%**	**109.43%**	**74**	**0.46%**	**108.57%**	**3**	
					$31.32	$16.43	$1,973.16	0.82%		63	0.388%		3	
					$31.99	$16.78	$351.89	0.15%		11	0.068%		0	
	916565	**750**	**TANGENT ALBARINO'15/16 750ml**	**L**	**$16.99**	**$8.77**	**$19,249.67**	**8.02%**	**-3.40%**	**1,133**	**6.98%**	**-5.63%**	**94**	
					$16.99	$8.77	$19,249.67	8.02%		1,133	6.984%		94	
	917419	**750**	**DONKEY & GOAT WHITE GADABOUT'16/17 750ml**	**L**	**$15.99**	**$10.44**	**$18,468.45**	**7.70%**	**95.63%**	**1,155**	**7.12%**	**95.63%**	**96**	
					$15.99	$10.44	$18,468.45	7.70%		1,155	7.120%		96	
	915863	**750**	**UVAGGIO VERMENTINO'15/16 750ml**	**L**	**$16.99**	**$8.78**	**$13,473.07**	**5.61%**	**1.72%**	**793**	**4.89%**	**-8.06%**	**66**	
					$16.99	$8.78	$13,473.07	5.61%		793	4.888%		66	
	918674	**750**	**TENSHEN WHITE'15/16 750ml**	**L**	**$18.95**	**$9.84**	**$11,767.95**	**4.90%**	**-32.32%**	**621**	**3.83%**	**-32.06%**	**52**	
					$18.95	$9.84	$11,767.95	4.90%		621	3.828%		52	
	918166	**750**	**ZOCKER GRUNER VELTLINER '15 750ml**	**L**	**$18.99**	**$9.83**	**$7,633.98**	**3.18%**	**3.12%**	**402**	**2.48%**	**0.77%**	**34**	
					$18.99	$9.83	$7,633.98	3.18%		402	2.478%		34	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKU WHITE VARIETAL - MISC	947905	750	TRINAFOUR COLUMBARD'17 750ml	L	$18.12	$11.89	$4,353.59	1.81%	-12.50%	241	1.49%	-12.15%	20	
					$17.99	$11.79	$3,478.07	1.45%		193	1.190%		16	
					$18.24	$11.98	$875.52	0.36%		48	0.296%		4	
	918910	750	HABIT GRUNER VELTLINER '16 750ml	X	$24.99	$16.36	$3,598.56	1.50%	554.55%	144	0.89%	554.55%	12	
					$24.99	$16.36	$3,598.56	1.50%		144	0.888%		12	
	918723	750	SEGHESIO VERMENTINO'16/17 750ml	L	$21.21	$11.00	$2,842.14	1.18%	69.86%	134	0.83%	69.23%	11	
					$21.21	$11.00	$2,842.14	1.18%		134	0.826%		11	
	918844	750	ARBE GARBE BENANDANTS MALVASIA BLN 750ml	L	$39.90	$26.50	$2,732.49	1.14%	135.51%	79	0.49%	134.29%	7	
					$33.99	$22.53	$2,549.25	1.06%		75	0.462%		6	
					$45.81	$30.47	$183.24	0.08%		4	0.025%		0	
	953648	750	FERDINAND ALBARINO'16 750ml	L	$19.93	$10.33	$2,725.12	1.14%	100.00%	140	0.86%	100.00%	12	
					$19.30	$10.00	$1,389.60	0.58%		72	0.444%		6	
					$19.31	$10.00	$1,081.36	0.45%		56	0.345%		5	
					$21.18	$11.00	$254.16	0.11%		12	0.074%		1	
	918424	750	INSTANT GRATIFICATION ALLURE 750ml	L	$20.00	$13.34	$2,420.00	1.01%	-7.66%	121	0.75%	-48.94%	10	
					$20.00	$13.34	$2,420.00	1.01%		121	0.746%		10	
	915126	750	LONGORIA ALBARINO'17 750ml	L	$19.99	$13.11	$2,398.80	1.00%	21.19%	120	0.74%	21.30%	10	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKU WHITE VARIETAL - MISC	915126				$19.99	$13.11	$2,398.80	1.00%		120	0.740%		10	
	952006	750	FORLORN HOPE VERDELHO QUE SAUDADE 750ml	X	$21.95	$14.45	$2,282.80	0.95%	46.84%	104	0.64%	45.71%	9	
					$21.95	$14.45	$2,282.80	0.95%		104	0.641%		9	
	906955	750	SEGHESIO ARNEIS'14/15 750ml	L	$20.23	$10.48	$1,689.64	0.70%	-28.53%	87	0.54%	-29.66%	7	
					$19.24	$9.95	$1,519.96	0.63%		79	0.487%		7	
					$21.21	$11.00	$169.68	0.07%		8	0.049%		1	
	918843	750	ARBE GARBE WHITE '17 750ml	L	$30.17	$19.97	$1,440.96	0.60%	21.17%	48	0.30%	22.50%	4	
					$29.99	$19.85	$1,319.56	0.55%		44	0.271%		4	
					$30.35	$20.09	$121.40	0.05%		4	0.025%		0	
	557041	750	CLINE FARMHOUSE WHITE 750ml	T	$9.99	$5.03	$1,278.72	0.53%	100.00%	128	0.79%	100.00%	11	
					$9.99	$5.03	$1,278.72	0.53%		128	0.789%		11	
	Total						$121,520.20		44.59%	9,003		89.93%	602	

Class Summary

KKU

Bottle Sales	9,003	**Gross Sales**	$121,520.20	**Total Items in Class**	18
% of Bottle Sales	0.02%	**% of Gross Sales**	0.03%	**Share/Item**	0.18

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY														
	253335	**750**	**LOUIS JADOT POUILLY FUISSE 750ml**	**1**	**$29.45**	**$15.27**	**$109,835.59**	**6.45%**	**5.81%**	**3,832**	**4.86%**	**2.67%**	**319**	
					$24.95	$16.60	$25,113.95	1.47%		1,009	1.280%		84	
					$30.95	$16.07	$24,651.15	1.45%		801	1.016%		67	
					$31.95	$16.60	$16,206.28	0.95%		510	0.647%		43	
					$27.95	$15.00	$13,663.65	0.81%		495	0.628%		41	
					$30.95	$14.47	$9,068.35	0.53%		293	0.372%		24	
					$27.94	$12.88	$7,795.26	0.46%		279	0.354%		23	
					$28.95	$16.07	$7,150.65	0.42%		251	0.318%		21	
					$31.95	$14.47	$6,186.30	0.36%		194	0.246%		16	
	253085	**750**	**JADOT MACON-VILLAGES 750ml**	**1**	**$15.12**	**$7.91**	**$86,421.70**	**5.05%**	**13.14%**	**5,646**	**7.16%**	**13.65%**	**471**	
					$16.95	$8.62	$29,255.70	1.71%		1,726	2.190%		144	
					$13.95	$8.62	$14,256.90	0.83%		1,022	1.297%		85	
					$13.95	$7.56	$13,224.60	0.77%		948	1.203%		79	
					$16.95	$7.02	$10,475.10	0.61%		618	0.784%		52	
					$13.95	$7.02	$9,820.80	0.57%		704	0.893%		59	
					$14.95	$8.62	$9,388.60	0.55%		628	0.797%		52	
	244100	**750**	**BOUCHARD CHARDONNAY VDP 750ml**	**1**	**$9.35**	**$4.69**	**$72,870.93**	**4.26%**	**-7.12%**	**8,024**	**10.18%**	**-6.96%**	**669**	
					$7.95	$5.54	$22,585.95	1.32%		2,841	3.605%		237	
					$10.95	$5.54	$22,150.80	1.29%		2,024	2.568%		169	
					$7.95	$4.48	$10,788.15	0.63%		1,357	1.722%		113	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	244100				$8.94	$3.94	$10,611.78	0.62%		1,187	1.506%		99	
					$10.95	$3.94	$6,734.25	0.39%		615	0.780%		51	
	917240	**750**	**MOREAU CHABLIS'15/16 750ml**	**L**	**$29.14**	**$15.42**	**$30,109.71**	**1.76%**	**45.12%**	**1,049**	**1.33%**	**42.08%**	**87**	
					$28.29	$14.97	$22,462.26	1.31%		794	1.007%		66	
					$29.99	$15.87	$7,647.45	0.45%		255	0.324%		21	
	962974	**750**	**LATOUR POUILLY FUISSE'15/16 750ml**	**L**	**$26.91**	**$14.01**	**$27,576.27**	**1.61%**	**4.96%**	**1,023**	**1.30%**	**5.20%**	**85**	
					$26.99	$14.09	$23,481.30	1.37%		870	1.104%		73	
					$26.76	$13.97	$4,014.00	0.23%		150	0.190%		13	
					$26.99	$13.97	$80.97	0.00%		3	0.004%		0	
	917319	**750**	**JJ VINCENT BOURGOGNE BLANC'16/17 750ml**	**L**	**$19.48**	**$10.28**	**$26,173.84**	**1.53%**	**10.30%**	**1,343**	**1.70%**	**12.74%**	**112**	
					$19.96	$10.54	$13,792.36	0.81%		691	0.877%		58	
					$18.99	$10.02	$12,381.48	0.72%		652	0.827%		54	
	948721	**750**	**BICHOT CHABLIS DOM LONG'16/17 750ml**	**L**	**$28.30**	**$14.62**	**$25,105.13**	**1.47%**	**1.92%**	**915**	**1.16%**	**-12.27%**	**76**	
					$26.99	$13.90	$19,297.85	1.13%		715	0.907%		60	
					$30.99	$16.06	$3,222.96	0.19%		104	0.132%		9	
					$26.92	$13.90	$2,584.32	0.15%		96	0.122%		8	
	917092	**750**	**LATOUR MONTAGNY 1ER CRU'16/17 750ml**	**L**	**$24.01**	**$12.50**	**$24,311.16**	**1.42%**	**36.72%**	**1,013**	**1.29%**	**37.37%**	**84**	
					$23.99	$12.49	$18,280.38	1.07%		762	0.967%		64	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	917092				$24.02	$12.51	$6,030.78	0.35%		251	0.318%		21	
	915350	750	O LEFLAIVE BOURGOGNE SETILLES'15/1 750ml	L	$23.99	$12.68	$24,013.99	1.40%	15.33%	1,001	1.27%	15.40%	83	
					$23.99	$12.68	$24,013.99	1.40%		1,001	1.270%		83	
	918165	750	SIMONET-FEBVRE CHABLIS'16/17 750ml	L	$22.06	$11.41	$19,679.00	1.15%	21.73%	895	1.14%	22.34%	75	
					$21.99	$11.41	$14,117.58	0.82%		642	0.815%		54	
					$21.98	$11.41	$5,516.98	0.32%		251	0.318%		21	
					$22.22	$11.41	$44.44	0.00%		2	0.003%		0	
	910169	750	JJ VINCENT POUILLY ANTOINET'16 750ml	L	$24.49	$12.95	$18,391.99	1.07%	3.90%	751	0.95%	10.57%	63	
					$24.49	$12.95	$18,391.99	1.07%		751	0.953%		63	
	948662	750	BICHOT MACON VILLAGES CHARD'16/17 750ml	L	$15.70	$7.96	$16,882.69	0.99%	10.61%	1,088	1.38%	6.59%	91	
					$14.99	$7.56	$7,315.12	0.43%		488	0.619%		41	
					$15.94	$8.07	$3,937.18	0.23%		247	0.313%		21	
					$15.99	$8.13	$3,597.75	0.21%		225	0.285%		19	
					$15.88	$8.07	$2,032.64	0.12%		128	0.162%		11	
	918487	750	O LEFLAIVE CHASS-MONTRACHET'15/16 750ml	L	$65.71	$34.88	$16,821.76	0.98%	73.92%	256	0.32%	71.14%	21	
					$65.71	$34.88	$16,821.76	0.98%		256	0.325%		21	
	915768	750	LATOUR CORTON CHARLEMAGNE'6/09 750ml	L	$140.91	$74.65	$15,923.82	0.93%	112.62%	113	0.14%	112.73%	9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	915768				$140.99	$74.73	$10,715.24	0.63%		76	0.096%		6	
					$140.76	$74.61	$4,926.60	0.29%		35	0.044%		3	
					$140.99	$74.61	$281.98	0.02%		2	0.003%		0	
	918572	**750**	**FAIVELEY MERCUREY ROCHETTE'15/16 750ml**	**L**	**$32.42**	**$17.17**	**$12,352.02**	**0.72%**	**1.38%**	**381**	**0.48%**	**2.69%**	**32**	
					$32.42	$17.17	$12,352.02	0.72%		381	0.483%		32	
	918693	**750**	**O LEFLAIVE PULIGNY-MONTRACHET'15 750ml**	**L**	**$67.43**	**$35.79**	**$12,220.94**	**0.71%**	**-29.38%**	**178**	**0.23%**	**-32.62%**	**15**	
					$68.99	$36.62	$10,969.41	0.64%		159	0.202%		13	
					$65.87	$34.96	$1,251.53	0.07%		19	0.024%		2	
	918589	**750**	**BICHOT BOURGOGNE BLANC VV'15/17 750ml**	**L**	**$18.97**	**$9.65**	**$10,458.73**	**0.61%**	**38.67%**	**551**	**0.70%**	**35.05%**	**46**	
					$18.99	$9.64	$6,988.32	0.41%		368	0.467%		31	
					$18.99	$9.68	$2,183.85	0.13%		115	0.146%		10	
					$18.92	$9.64	$1,286.56	0.08%		68	0.086%		6	
	918935	**750**	**BILLAUD-SIMON CHABLIS VALLIONS'16 750ml**	**L**	**$45.06**	**$23.82**	**$9,417.28**	**0.55%**	**764.52%**	**208**	**0.26%**	**728.00%**	**17**	
					$46.66	$24.67	$5,505.88	0.32%		118	0.150%		10	
					$43.46	$22.96	$3,911.40	0.23%		90	0.114%		8	
	915660	**750**	**LATOUR BOURGOGNE CHARD'15/16 750ml**	**L**	**$19.05**	**$9.82**	**$9,134.47**	**0.53%**	**223.24%**	**481**	**0.61%**	**225.16%**	**40**	
					$18.99	$9.83	$9,020.25	0.53%		475	0.603%		40	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	915660				$18.96	$9.82	$75.84	0.00%		4	0.005%		0	
					$19.19	$9.82	$38.38	0.00%		2	0.003%		0	
	917682	**750**	**DROIN CHABLIS '14/15 750ml**	**L**	**$29.99**	**$15.87**	**$8,637.12**	**0.50%**	**8.97%**	**288**	**0.37%**	**9.09%**	**24**	
					$29.99	$15.87	$8,637.12	0.50%		288	0.365%		24	
	918680	**750**	**DOM CHANSON VIRÈ-CLESSÈ '14 750ml**	**L**	**$23.74**	**$12.36**	**$8,451.44**	**0.49%**	**51.77%**	**356**	**0.45%**	**50.83%**	**30**	
					$23.74	$12.36	$8,451.44	0.49%		356	0.452%		30	
	917683	**750**	**DROIN CHABLIS VAILLONS'16 750ml**	**L**	**$40.21**	**$21.31**	**$7,875.45**	**0.46%**	**-19.13%**	**196**	**0.25%**	**-18.97%**	**16**	
					$39.99	$21.19	$4,358.91	0.25%		109	0.138%		9	
					$40.42	$21.42	$3,516.54	0.21%		87	0.110%		7	
	908602	**750**	**MOREAU CHABLIS LES CLOS'15/16 750ml**	**L**	**$102.75**	**$54.50**	**$7,558.20**	**0.44%**	**80.81%**	**75**	**0.10%**	**70.59%**	**6**	
					$98.52	$52.25	$5,418.60	0.32%		55	0.070%		5	
					$106.98	$56.75	$2,139.60	0.12%		20	0.025%		2	
	948724	**750**	**ALBERT BICHOT POULLY FUISSE'15/17 750ml**	**L**	**$28.04**	**$14.49**	**$7,305.16**	**0.43%**	**91.09%**	**268**	**0.34%**	**72.73%**	**22**	
					$24.99	$12.86	$3,373.65	0.20%		135	0.171%		11	
					$29.59	$15.31	$1,982.53	0.12%		67	0.085%		6	
					$29.53	$15.31	$1,948.98	0.11%		66	0.084%		6	
	918893	**750**	**ST COSME IGP LES DEUX ALBNS BLNC'1 750ml**	**L**	**$22.52**	**$11.60**	**$5,400.71**	**0.32%**	**1235.27%**	**239**	**0.30%**	**1170.00%**	**20**	
					$23.49	$12.12	$3,030.21	0.18%		129	0.164%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	918893				$21.55	$11.08	$2,370.50	0.14%		110	0.140%		9	
	962964	750	O LEFLAIVE MEURSAULT '15/16 750ml	L	$62.58	$33.21	$5,381.88	0.31%	9.09%	86	0.11%	4.08%	7	
					$62.58	$33.21	$5,381.88	0.31%		86	0.109%		7	
	916091	750	MOREAU CHABLIS VAILLONS'17 750ml	L	$49.85	$26.44	$5,376.05	0.31%	-29.84%	111	0.14%	-39.39%	9	
					$46.99	$24.92	$3,900.17	0.23%		83	0.105%		7	
					$52.71	$27.96	$1,475.88	0.09%		28	0.036%		2	
	253150	750	JADOT MEURSAULT'14/15 750ml	L	$71.83	$37.74	$5,040.35	0.29%	18.33%	68	0.09%	9.23%	6	
					$74.95	$39.40	$4,422.05	0.26%		59	0.075%		5	
					$68.70	$36.08	$618.30	0.04%		9	0.011%		1	
	918510	750	FAIVELEY MEURSAULT BLAGNY'14/15 750ml	L	$79.72	$42.25	$4,703.48	0.27%	29.26%	59	0.07%	34.15%	5	
					$79.72	$42.25	$4,703.48	0.27%		59	0.075%		5	
	915964	750	MATROT MEURSAULT CHARMES'13 750ml	L	$88.55	$46.83	$3,984.75	0.23%	37.78%	45	0.06%	37.14%	4	
					$88.55	$46.83	$3,984.75	0.23%		45	0.057%		4	
	909592	750	FAIVELEY PULIGNY-MONTRACHET'13/14 750ml	L	$76.99	$40.88	$3,618.53	0.21%	-4.15%	47	0.06%	-4.44%	4	
					$76.99	$40.88	$3,618.53	0.21%		47	0.060%		4	
	916725	750	V GIRARDIN POUILLY FUISSE VV'14 750ml	L	$30.31	$15.86	$3,273.48	0.19%	-36.78%	108	0.14%	-37.21%	9	
					$30.31	$15.86	$3,273.48	0.19%		108	0.137%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	912246	750	LAVANTUREAUX CHABLIS'16 750ml	L	$34.29	$17.84	$3,200.63	0.19%	-3.40%	92	0.12%	-12.30%	8	
					$36.07	$18.79	$2,128.13	0.12%		59	0.075%		5	
					$32.50	$16.89	$1,072.50	0.06%		33	0.042%		3	
	916634	750	CHAT FUISSE POUILLY BRULES'13/15 750ml	L	$70.41	$37.38	$3,168.45	0.18%	-15.07%	45	0.06%	-19.30%	4	
					$70.41	$37.38	$3,168.45	0.18%		45	0.057%		4	
	912590	750	SAUZET BATARD-MONTRACHET'9/11 750ml	U	$312.41	$165.83	$3,124.10	0.18%	100.00%	10	0.01%	100.00%	1	
					$312.41	$165.83	$3,124.10	0.18%		10	0.013%		1	
	918303	750	MICHEL CHABLIS GR CRVAUDESIR'13/14 750ml	L	$65.36	$34.50	$3,071.92	0.18%	60.64%	47	0.06%	60.00%	4	
					$65.36	$34.50	$3,071.92	0.18%		47	0.060%		4	
	252900	750	JADOT CHASS-MONTRACHET'15/16 750ml	L	$70.33	$36.95	$3,022.85	0.18%	7.78%	43	0.05%	7.55%	4	
					$69.95	$36.75	$1,608.85	0.09%		23	0.029%		2	
					$70.70	$37.15	$1,414.00	0.08%		20	0.025%		2	
	917271	750	DOM CADETTE BOURG VEZELA BL'16 750ml	X	$27.31	$16.81	$2,622.83	0.15%	1287.01%	138	0.18%	2200.00%	12	
					$17.60	$16.96	$2,200.00	0.13%		125	0.159%		10	
					$32.59	$16.96	$391.08	0.02%		12	0.015%		1	
					$31.75	$16.51	$31.75	0.00%		1	0.001%		0	
	917950	750	MOREAU VAILLONS GUY MOREAU'16 750ml	L	$61.56	$32.67	$2,450.80	0.14%	-12.93%	40	0.05%	-19.15%	3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	917950				$58.66	$31.13	$1,290.52	0.08%		22	0.028%		2	
					$64.46	$34.21	$1,160.28	0.07%		18	0.023%		2	
	963664	750	FERRET POUILLY FUISSE'16 750ml	U	$43.52	$22.69	$2,424.29	0.14%	168.06%	58	0.07%	190.00%	5	
					$41.60	$21.67	$2,288.00	0.13%		55	0.070%		5	
					$45.43	$23.70	$136.29	0.01%		3	0.004%		0	
	909201	750	BOILLOT PULIGNY LES COMB'13 750ml	L	$147.55	$78.22	$2,360.80	0.14%	303.20%	16	0.02%	300.00%	1	
					$147.55	$78.22	$2,360.80	0.14%		16	0.020%		1	
	946673	750	BOILLOT PULIGNY MONTRACHET'13/14 750ml	L	$73.35	$38.75	$2,347.20	0.14%	-58.96%	32	0.04%	-59.15%	3	
					$73.35	$38.75	$2,347.20	0.14%		32	0.041%		3	
	912313	750	MOREY PULIGNY TRUFFIERE'13 750ml	L	$114.55	$60.67	$2,176.45	0.13%	73.23%	19	0.02%	72.73%	2	
					$114.55	$60.67	$2,176.45	0.13%		19	0.024%		2	
	912591	750	SAUZET PULIGNY COMBETTES'9/11 750ml	X	$86.15	$84.58	$2,153.75	0.13%	100.00%	25	0.03%	100.00%	2	
					$86.15	$84.58	$2,153.75	0.13%		25	0.032%		2	
	918057	750	FAIVELEY CORTON-CHARLEMAGNE'14/15 750ml	L	$296.54	$157.58	$2,075.78	0.12%	-66.32%	7	0.01%	-68.00%	1	
					$296.54	$157.58	$2,075.78	0.12%		7	0.009%		1	
	908623	750	JACQUES PRIEUR PULIGN COMBT'15/16 750ml	L	$164.94	$87.58	$1,979.28	0.12%	55.95%	12	0.02%	71.43%	1	
					$164.94	$87.58	$1,979.28	0.12%		12	0.015%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	908952	750	O LEFLAIVE PULIGNY PUCELLES '14/15 750ml	L	$167.45	$88.92	$1,841.95	0.11%	-1.65%	11	0.01%	0.00%	1	
					$167.45	$88.92	$1,841.95	0.11%		11	0.014%		1	
	918314	750	FAIVELEY BIENVENUE-BAT-MONT'14/15 750ml	L	$425.01	$225.92	$1,700.04	0.10%	-67.15%	4	0.01%	-69.23%	0	
					$425.01	$225.92	$1,700.04	0.10%		4	0.005%		0	
	916002	750	V GIRARDIN CHASSAGNE MORGEOT'12 750ml	L	$69.43	$36.67	$1,666.32	0.10%	-81.95%	24	0.03%	-82.05%	2	
					$69.43	$36.67	$1,666.32	0.10%		24	0.030%		2	
	918272	750	FAIVELEY CHABLIS LESPREUSES'13 750ml	L	$99.77	$52.92	$1,596.32	0.09%	1050.00%	16	0.02%	1050.00%	1	
					$99.77	$52.92	$1,596.32	0.09%		16	0.020%		1	
	909634	750	MOREAU CHABLIS VALMUR'16 750ml	L	$97.27	$51.59	$1,486.03	0.09%	-12.30%	16	0.02%	-15.79%	1	
					$92.25	$48.92	$1,383.75	0.08%		15	0.019%		1	
					$102.28	$54.25	$102.28	0.01%		1	0.001%		0	
	918201	750	BOILLOT BOURGOGNE BLANC'14 750ml	L	$27.28	$14.24	$1,418.56	0.08%	-85.04%	52	0.07%	-85.12%	4	
					$27.28	$14.24	$1,418.56	0.08%		52	0.066%		4	
	918590	750	CHAT GRIS NUITS ST GRGS TERRASSES 750ml	L	$78.49	$41.16	$1,410.66	0.08%	67.13%	19	0.02%	100.00%	2	
					$73.44	$38.50	$1,248.64	0.07%		17	0.022%		1	
					$88.50	$46.47	$88.50	0.01%		1	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	918590				$73.52	$38.50	$73.52	0.00%		1	0.001%		0	
	906151	750	DOM LEFLAIVE PULIGNY CLAVOILON'15/ 750ml	A	$219.64	$116.33	$1,317.84	0.08%	38.36%	6	0.01%	20.00%	1	
					$219.64	$116.33	$1,317.84	0.08%		6	0.008%		1	
	913734	750	V GIRARDIN PULIGNY COMBETES'14 750ml	L	$109.38	$57.92	$1,203.18	0.07%	142.05%	11	0.01%	140.00%	1	
					$109.38	$57.92	$1,203.18	0.07%		11	0.014%		1	
	918328	750	CHAT DE MEURSAULT CHARD '14/15 750ml	L	$44.98	$23.36	$1,079.68	0.06%	300.89%	24	0.03%	416.67%	2	
					$44.99	$23.36	$899.80	0.05%		20	0.025%		2	
					$44.97	$23.35	$179.88	0.01%		4	0.005%		0	
	918696	750	O LEFLAIVE CORTON CHARLEMAGNE '14 750ml	L	$200.66	$106.58	$1,003.30	0.06%	100.00%	5	0.01%	100.00%	0	
					$200.66	$106.58	$1,003.30	0.06%		5	0.006%		0	
	918212	750	BOILLOT BATARD MONTRACHET'10 750ml	L	$220.78	$117.17	$883.12	0.05%	300.00%	4	0.01%	300.00%	0	
					$220.78	$117.17	$883.12	0.05%		4	0.005%		0	
	951738	750	DOM LEFLAIVE MACON VERZE'16 750ml	A	$48.81	$25.50	$878.58	0.05%	70.94%	18	0.02%	50.00%	2	
					$48.81	$25.50	$878.58	0.05%		18	0.023%		2	
	918695	750	O LEFLAIVE CHASSAGNE MORGEOT '15 750ml	L	$109.11	$57.96	$872.88	0.05%	-81.31%	8	0.01%	-82.50%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	918695				$111.93	$59.46	$447.72	0.03%		4	0.005%		0	
					$106.29	$56.46	$425.16	0.02%		4	0.005%		0	
	918071	750	DOM LEFLAIVE FOLATIERES'9/11/15 750ml	L	$266.01	$141.00	$798.03	0.05%	-62.50%	3	0.00%	-62.50%	0	
					$266.01	$141.00	$798.03	0.05%		3	0.004%		0	
	918435	750	DOM LEFLAIVE BOURG BLANC'15/16 750ml	A	$72.37	$38.00	$757.54	0.04%	100.00%	10	0.01%	100.00%	1	
					$78.01	$41.00	$624.08	0.04%		8	0.010%		1	
					$66.73	$35.00	$133.46	0.01%		2	0.003%		0	
	908624	750	DOM LEFLAIVE PULIGNY MONT'15/16 750ml	A	$148.82	$78.67	$595.28	0.03%	-41.22%	4	0.01%	-50.00%	0	
					$148.82	$78.67	$595.28	0.03%		4	0.005%		0	
	913731	750	IN SANTENAY BL DESSUS '13 750ml	L	$27.57	$14.40	$578.97	0.03%	164.24%	21	0.03%	162.50%	2	
					$27.57	$14.40	$578.97	0.03%		21	0.027%		2	
	918203	750	MOREY CHASSAGN LE CAILLERET'11/1 750ml	L	$78.20	$41.33	$547.40	0.03%	75.47%	7	0.01%	75.00%	1	
					$78.20	$41.33	$547.40	0.03%		7	0.009%		1	
	917949	750	MOREAU CHABLIS VAUDESIR'13/14 750ml	L	$88.80	$47.08	$444.00	0.03%	-28.03%	5	0.01%	-28.57%	0	
					$88.80	$47.08	$444.00	0.03%		5	0.006%		0	
	918934	750	MOREAU CHABLIS BLANCHOT '15 750ml	L	$92.25	$48.92	$369.00	0.02%	-50.00%	4	0.01%	-50.00%	0	
					$92.25	$48.92	$369.00	0.02%		4	0.005%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	915743	750	V GIRARDIN BIEN-BATARD-MONT'12 750ml	L	$313.04	$166.17	$313.04	0.02%	-49.73%	1	0.00%	-50.00%	0	
					$313.04	$166.17	$313.04	0.02%		1	0.001%		0	
	912592	750	SAUZET PULIGNY CH CANET'9/12 750ml	L	$154.82	$82.08	$309.64	0.02%	100.00%	2	0.00%	100.00%	0	
					$154.82	$82.08	$309.64	0.02%		2	0.003%		0	
	918312	750	FAIVELEY PULIGNY-MONT GAREN'11/13 750ml	L	$119.51	$63.42	$119.51	0.01%	100.00%	1	0.00%	100.00%	0	
					$119.51	$63.42	$119.51	0.01%		1	0.001%		0	
	916004	750	V GIRARDIN CHASS LA ROMANEE'11 750ml	L	$92.93	$49.17	$92.93	0.01%	0.00%	1	0.00%	0.00%	0	
					$92.93	$49.17	$92.93	0.01%		1	0.001%		0	
	918271	750	FAIVELEY CHABLIS LE CLOS'10/11 750ml	L	$89.59	$47.50	$89.59	0.01%	1.08%	1	0.00%	0.00%	0	
					$89.59	$47.50	$89.59	0.01%		1	0.001%		0	
	914748	750	CARILLON PULIGNY PERRIERES'09 750ml	U					100.00%			100.00%	0	
	910809	750	DOM LEFLAIVE BATARD-MONT'11 750ml	L					100.00%			100.00%	0	
	910811	750	DOM LEFLAIVE PULIGNY PUCELL'14 750ml	A					100.00%			100.00%	0	
	918313	750	FAIVELEY BATARD-MONTRACHET'14/15 750ml	L					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRA FRENCH WHITE - BURGUNDY	**252905**	**750**	**JADOT CHASS/MONT MORGEOT'12 750ml**	**L**					**100.00%**			**100.00%**	**0**	
	916913	**750**	**MOREY BOURGOGNE BLANC'07 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	911566	**750**	**V GIRARDIN BATARD-MONT'9/10 750ml**	**A**					**100.00%**			**100.00%**	**0**	
	913118	**750**	**V GIRARDIN CHASSAG CAILLERET'10/ 750ml**	**L**					**100.00%**			**100.00%**	**0**	
	Total						**$703,860.14**		**11.13%**	**31,556**		**8.17%**	**2,630**	

Class Summary

KRA

Bottle Sales	31,556	**Gross Sales**	$703,860.14	**Total Items in Class**	80
% of Bottle Sales	0.06%	**% of Gross Sales**	0.15%	**Share/Item**	0.8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRB FRENCH WHITE - BORDEAUX & LOIRE														
	918085	**375**	**CHAT D'YQUEM'07 375ml**	**L**	**$571.14**	**$303.51**	**$1,142.28**	**0.11%**	**-49.87%**	**2**	**0.00%**	**-50.00%**	**0**	
					$571.14	$303.51	$1,142.28	0.11%		2	0.003%		0	
	915347	**750**	**PASCAL JOLIVET SANCERRE '17 750ml**	**L**	**$26.83**	**$14.19**	**$73,076.33**	**6.74%**	**11.27%**	**2,713**	**4.15%**	**11.17%**	**226**	
					$27.25	$14.42	$33,926.25	3.13%		1,245	1.905%		104	
					$26.75	$14.15	$18,050.97	1.67%		675	1.033%		56	
					$26.31	$13.92	$11,760.57	1.09%		447	0.684%		37	
					$26.99	$14.28	$9,338.54	0.86%		346	0.530%		29	
	241140	**750**	**MOUTON CADET WHITE BORDEAUX 750ml**	**1**	**$10.49**	**$5.51**	**$42,685.33**	**3.93%**	**-8.62%**	**4,087**	**6.26%**	**-21.02%**	**341**	
					$9.99	$5.24	$12,657.33	1.17%		1,267	1.939%		106	
					$12.99	$6.83	$11,366.25	1.03%		863	1.321%		72	
					$10.99	$5.77	$11,215.07	1.04%		1,025	1.569%		85	
					$7.99	$4.18	$7,446.68	0.69%		932	1.426%		78	
	918483	**750**	**TERRES FUMEES SAUV BLANC'16/17 750ml**	**L**	**$11.10**	**$5.55**	**$30,491.70**	**2.81%**	**-10.37%**	**2,747**	**4.20%**	**-10.86%**	**229**	
					$11.10	$5.55	$30,491.70	2.81%		2,747	4.204%		229	
	915349	**750**	**PASCAL JOLIVET ATTITUDE SB'17 750ml**	**L**	**$14.49**	**$7.63**	**$28,103.83**	**2.59%**	**66.73%**	**1,917**	**2.93%**	**79.41%**	**160**	
					$14.99	$7.89	$19,262.15	1.78%		1,285	1.967%		107	
					$13.99	$7.36	$8,841.68	0.82%		632	0.967%		53	
	947027	**750**	**CHAT RECOUGNE BLANC'17 750ml**	**L**	**$11.99**	**$6.11**	**$26,413.97**	**2.44%**	**-42.87%**	**2,203**	**3.37%**	**-42.73%**	**184**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRB FRENCH WHITE - BORDEAUX & LOIRE	947027				$11.99	$6.11	$26,413.97	2.44%		2,203	3.372%		184	
	919714	750	CHATEAU BONNET BLANC'16 750ml	L	$14.07	$7.40	$22,837.59	2.11%	21.96%	1,626	2.49%	22.22%	136	
					$13.99	$7.36	$14,367.73	1.33%		1,027	1.572%		86	
					$14.14	$7.44	$8,469.86	0.78%		599	0.917%		50	
	295216	750	SAUVIION VOUVRAY '16/17 750ml	L	$13.56	$7.13	$22,106.64	2.04%	-24.97%	1,628	2.49%	-28.00%	136	
					$13.99	$7.36	$11,891.50	1.10%		850	1.301%		71	
					$13.13	$6.90	$10,215.14	0.94%		778	1.191%		65	
	275120	750	CHAT DE SANCERRE'15/16 750ml	X	$28.66	$14.85	$18,760.25	1.73%	-33.44%	649	0.99%	-35.26%	54	
					$29.02	$15.04	$15,902.96	1.47%		548	0.839%		46	
					$28.29	$14.65	$2,857.29	0.26%		101	0.155%		8	
	917869	750	DOM M THOMAS SANCERRE'17 750ml	L	$26.82	$13.88	$18,666.72	1.72%	-24.66%	696	1.07%	-25.21%	58	
					$26.82	$13.88	$18,666.72	1.72%		696	1.065%		58	
	918898	750	DOM MILLETT SANCERRE BLANC '15/17 750ml	L	$23.49	$12.10	$15,676.12	1.45%	107.52%	681	1.04%	99.69%	57	
					$22.22	$11.43	$8,554.70	0.79%		385	0.589%		32	
					$24.00	$12.37	$5,496.00	0.51%		229	0.350%		19	
					$24.26	$12.51	$1,625.42	0.15%		67	0.103%		6	
	916506	750	CHAT THIEULEY BLANC'15/16 750ml	L	$15.07	$7.64	$13,732.16	1.27%	-12.73%	912	1.40%	-12.50%	76	
					$14.99	$7.59	$7,929.71	0.73%		529	0.810%		44	
					$15.15	$7.68	$5,802.45	0.54%		383	0.586%		32	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRB FRENCH WHITE - BORDEAUX & LOIRE	**916416**	**750**	**DOM BAUMARD SAVENNIERES'15/16 750ml**	**L**	**$32.62**	**$17.09**	**$13,421.42**	**1.24%**	**70.51%**	**442**	**0.68%**	**41.56%**	**37**	
					$28.70	$15.00	$9,987.60	0.92%		348	0.533%		29	
					$36.53	$19.17	$3,433.82	0.32%		94	0.144%		8	
	915348	**750**	**PASCAL JOLIVET POUILLY FUME'16/17 750ml**	**L**	**$27.13**	**$14.35**	**$12,037.61**	**1.11%**	**-8.55%**	**445**	**0.68%**	**-8.37%**	**37**	
					$27.25	$14.42	$6,785.25	0.63%		249	0.381%		21	
					$26.15	$13.83	$3,321.05	0.31%		127	0.194%		11	
					$27.99	$14.81	$1,931.31	0.18%		69	0.106%		6	
	918941	**750**	**MARTEAU LULU SAUV BLANC'16/17 750ml**	**L**	**$13.06**	**$6.56**	**$11,734.20**	**1.08%**	**3076.75%**	**902**	**1.38%**	**3106.90%**	**75**	
					$12.99	$6.52	$10,119.21	0.93%		779	1.192%		65	
					$13.13	$6.60	$1,614.99	0.15%		123	0.188%		10	
	917279	**750**	**CHATEAU REYNON SAUV BLANC'16/17 750ml**	**L**	**$15.99**	**$10.33**	**$9,817.86**	**0.91%**	**44.91%**	**614**	**0.94%**	**45.07%**	**51**	
					$15.99	$10.33	$9,817.86	0.91%		614	0.940%		51	
	295214	**750**	**SAUVIION SANCERE'16 750ml**	**L**	**$24.87**	**$13.16**	**$8,878.89**	**0.82%**	**8.61%**	**361**	**0.55%**	**11.01%**	**30**	
					$24.49	$12.95	$7,616.39	0.70%		311	0.476%		26	
					$25.25	$13.36	$1,262.50	0.12%		50	0.077%		4	
	275060	**750**	**MONTFORT VOUVRAY'16/17 750ml**	**L**	**$17.04**	**$8.65**	**$8,413.49**	**0.78%**	**-24.33%**	**494**	**0.76%**	**-24.38%**	**41**	
					$16.99	$8.62	$4,536.33	0.42%		267	0.409%		22	
					$17.08	$8.67	$3,877.16	0.36%		227	0.347%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRB FRENCH WHITE - BORDEAUX & LOIRE	**917168**	**750**	**REGIS MINET POUILLY FUME VV'16 750ml**	**L**	**$30.39**	**$15.77**	**$7,020.09**	**0.65%**	**8.33%**	**231**	**0.35%**	**1.74%**	**19**	
					$30.39	$15.77	$7,020.09	0.65%		231	0.354%		19	
	223185	**750**	**CHAT CARBONNIEUX BLANC'15 750ml**	**L**	**$53.72**	**$28.50**	**$6,856.95**	**0.63%**	**12.92%**	**132**	**0.20%**	**7.91%**	**11**	
					$50.12	$26.58	$3,458.28	0.32%		69	0.106%		6	
					$53.41	$28.33	$2,937.55	0.27%		55	0.084%		5	
					$57.64	$30.58	$461.12	0.04%		8	0.012%		1	
	953871	**750**	**GASPARD TOURAINE SAUV BLANC'17 750ml**	**L**	**$15.99**	**$8.11**	**$6,332.04**	**0.58%**	**100.00%**	**396**	**0.61%**	**100.00%**	**33**	
					$15.99	$8.11	$6,332.04	0.58%		396	0.606%		33	
	914672	**750**	**CHAT GRAVILLE-LACOSTE GRAVE'16 750ml**	**L**	**$22.39**	**$11.55**	**$6,112.47**	**0.56%**	**284.51%**	**273**	**0.42%**	**263.29%**	**23**	
					$22.39	$11.55	$6,112.47	0.56%		273	0.418%		23	
	918878	**750**	**DOM BEDOUET MUSCADET'16/17 750ml**	**L**	**$12.99**	**$6.52**	**$5,988.39**	**0.55%**	**131.47%**	**461**	**0.71%**	**131.47%**	**38**	
					$12.99	$6.52	$5,988.39	0.55%		461	0.706%		38	
	918078	**750**	**CLOS DU NOUYS VOUVRAY SEC'13 750ml**	**L**	**$21.25**	**$10.92**	**$5,588.75**	**0.52%**	**173.48%**	**263**	**0.40%**	**161.86%**	**22**	
					$21.25	$10.92	$5,588.75	0.52%		263	0.403%		22	
	916960	**750**	**JOLIVET SANCER CHENE MARCHAND'16 750ml**	**L**	**$42.94**	**$22.69**	**$5,410.44**	**0.50%**	**197.22%**	**126**	**0.19%**	**197.22%**	**11**	
					$42.94	$22.69	$5,410.44	0.50%		126	0.193%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRB FRENCH WHITE - BORDEAUX & LOIRE	**917865**	**750**	**DOM HUET VOUVRAY DEMI-SEC LHL'15/1 750ml**	**L**	**$43.23**	**$22.71**	**$4,285.17**	**0.40%**	**5.35%**	**99**	**0.15%**	**9.38%**	**8**	
					$45.03	$23.67	$2,296.53	0.21%		51	0.078%		4	
					$41.43	$21.75	$1,988.64	0.18%		48	0.073%		4	
	916695	**750**	**CHAT RAGOTIERRE MUSCADET'17 750ml**	**L**	**$14.14**	**$7.25**	**$3,973.34**	**0.37%**	**-24.46%**	**281**	**0.43%**	**-24.87%**	**23**	
					$14.14	$7.25	$3,973.34	0.37%		281	0.430%		23	
	918123	**750**	**ERIC CHEVALIER CHARD VDP'16 750ml**	**L**	**$18.99**	**$9.73**	**$3,211.58**	**0.30%**	**45.01%**	**167**	**0.26%**	**38.10%**	**14**	
					$19.48	$9.99	$2,435.00	0.22%		125	0.191%		10	
					$18.49	$9.47	$776.58	0.07%		42	0.064%		4	
	951810	**750**	**CHATEAU D'ANICE GRAVES '15 750ml**	**L**	**$17.07**	**$8.68**	**$3,081.05**	**0.28%**	**99.89%**	**181**	**0.28%**	**101.15%**	**15**	
					$16.99	$8.65	$2,021.81	0.19%		119	0.182%		10	
					$17.08	$8.70	$990.64	0.09%		58	0.089%		5	
					$17.15	$8.70	$68.60	0.01%		4	0.006%		0	
	917129	**750**	**DOM REUILLY BLANC PIERRE PL'14 750ml**	**L**	**$23.75**	**$12.24**	**$2,778.75**	**0.26%**	**16.98%**	**117**	**0.18%**	**16.36%**	**10**	
					$23.75	$12.24	$2,778.75	0.26%		117	0.179%		10	
	911989	**750**	**DELAPORTE SANCERRE'16/17 750ml**	**L**	**$26.04**	**$13.59**	**$2,354.72**	**0.22%**	**-75.50%**	**88**	**0.13%**	**-76.96%**	**7**	
					$26.83	$14.00	$2,253.72	0.21%		84	0.129%		7	
					$25.25	$13.17	$101.00	0.01%		4	0.006%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRB FRENCH WHITE - BORDEAUX & LOIRE	**917652**	**750**	**SAUVION MUSCADET'16 750ml**	**L**	**$13.56**	**$6.99**	**$1,913.42**	**0.18%**	**23.98%**	**138**	**0.21%**	**16.54%**	**12**	
					$13.99	$7.08	$1,650.82	0.15%		118	0.181%		10	
					$13.13	$6.90	$262.60	0.02%		20	0.031%		2	
	954337	**750**	**DOM HUET VOUVRAY SEC LHL'17 750 750ml**	**L**	**$37.19**	**$19.50**	**$1,522.56**	**0.14%**	**100.00%**	**42**	**0.06%**	**100.00%**	**4**	
					$35.00	$18.33	$1,050.00	0.10%		30	0.046%		3	
					$39.38	$20.67	$472.56	0.04%		12	0.018%		1	
	921203	**750**	**WILLIAM FEVRE CHABLIS'17 750ml**	**L**	**$27.73**	**$14.48**	**$887.36**	**0.08%**	**100.00%**	**32**	**0.05%**	**100.00%**	**3**	
					$27.73	$14.48	$887.36	0.08%		32	0.049%		3	
	915763	**750**	**DOM SALVARD CHEVERNY'14/15 750ml**	**X**	**$19.99**	**$10.24**	**$379.81**	**0.04%**	**-46.10%**	**19**	**0.03%**	**-48.65%**	**2**	
					$19.99	$10.24	$379.81	0.04%		19	0.029%		2	
	917488	**750**	**DOM AUBUISIERES VOUVRA SILX'14/15 750ml**	**X**	**$19.19**	**$9.80**	**$57.57**	**0.01%**	**-92.04%**	**3**	**0.00%**	**-92.11%**	**0**	
					$19.19	$9.80	$57.57	0.01%		3	0.005%		0	
	913651	**750**	**BREGEON MUSCADET'13/14 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	916479	**750**	**CHAT RIEUSSEC SAUTERNES '13 750ml**	**L**					**100.00%**			**100.00%**	**0**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRB FRENCH WHITE - BORDEAUX & LOIRE	**917903**	**750**	**DOM HUET VOUVRAY SEC BOURG'13 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$445,750.85**		**2.43%**	**26,168**		**-3.07%**	**2,181**	

Class Summary

KRB

Bottle Sales	26,168	**Gross Sales**	$445,750.85	**Total Items in Class**	39
% of Bottle Sales	0.05%	**% of Gross Sales**	0.10%	**Share/Item**	0.39

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRC FRENCH WHITE - ALSATIAN														
	918069	**375**	**WEINBACH PINOT GRIS ALTENB VT' 375ml**	**L**	**$60.93**	**$32.16**	**$121.86**	**0.04%**	**1.08%**	**2**	**0.01%**	**0.00%**	**0**	
					$60.93	$32.16	$121.86	0.04%		2	0.010%		0	
	947922	**750**	**WILLM RIESLING RES'16 750ml**	**L**	**$14.99**	**$7.59**	**$20,251.49**	**6.00%**	**-12.26%**	**1,351**	**7.07%**	**-12.20%**	**113**	
					$14.99	$7.59	$20,251.49	6.00%		1,351	7.068%		113	
	947921	**750**	**WILLM PINOT GRIS RES'17 750ml**	**L**	**$15.99**	**$8.13**	**$16,869.45**	**5.00%**	**-19.84%**	**1,055**	**5.52%**	**-19.77%**	**88**	
					$15.99	$8.13	$16,869.45	5.00%		1,055	5.520%		88	
	913694	**750**	**HUGEL GENTIL'16 750ml**	**L**	**$14.49**	**$7.63**	**$16,446.15**	**4.87%**	**17.19%**	**1,135**	**5.94%**	**17.89%**	**95**	
					$14.49	$7.63	$16,446.15	4.87%		1,135	5.938%		95	
	947928	**750**	**WILLM GEWURT RES '16 750ml**	**L**	**$16.99**	**$8.66**	**$12,317.75**	**3.65%**	**-12.27%**	**725**	**3.79%**	**-12.21%**	**60**	
					$16.99	$8.66	$12,317.75	3.65%		725	3.793%		60	
	917357	**750**	**HUGEL RIESLING'15/16 750ml**	**L**	**$22.42**	**$11.85**	**$8,421.79**	**2.50%**	**-26.03%**	**373**	**1.95%**	**-24.14%**	**31**	
					$23.23	$12.28	$5,180.29	1.54%		223	1.167%		19	
					$21.61	$11.42	$3,241.50	0.96%		150	0.785%		13	
	296780	**750**	**TRIMBACH GEWURZ'14/15 750ml**	**L**	**$24.61**	**$12.71**	**$8,205.70**	**2.43%**	**-1.88%**	**365**	**1.91%**	**-3.51%**	**30**	
					$22.22	$11.44	$7,665.90	2.27%		345	1.805%		29	
					$26.99	$13.97	$539.80	0.16%		20	0.105%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRC FRENCH WHITE - ALSATIAN	**296695**	**750**	**TRIMBACH RIESLING'13/14 750ml**	**L**	**$22.11**	**$11.38**	**$8,170.11**	**2.42%**	**-18.02%**	**370**	**1.94%**	**-17.83%**	**31**	
					$21.99	$11.31	$4,903.77	1.45%		223	1.167%		19	
					$22.22	$11.44	$3,266.34	0.97%		147	0.769%		12	
	910084	**750**	**SCHLUMBERGER PINOT GRIS LPA'15 750ml**	**L**	**$21.60**	**$11.24**	**$7,612.89**	**2.26%**	**30.92%**	**349**	**1.83%**	**26.52%**	**29**	
					$21.99	$11.44	$5,937.30	1.76%		270	1.413%		23	
					$21.21	$11.03	$1,675.59	0.50%		79	0.413%		7	
	296810	**750**	**TRIMBACH PINOT BLANC'15/16 750ml**	**L**	**$17.58**	**$8.97**	**$6,635.36**	**1.97%**	**30.51%**	**405**	**2.12%**	**27.99%**	**34**	
					$16.16	$8.21	$6,027.68	1.79%		373	1.952%		31	
					$18.99	$9.72	$607.68	0.18%		32	0.167%		3	
	963964	**750**	**SCHLUMBERGER PINOT BLANC'15/16 750ml**	**L**	**$16.58**	**$8.57**	**$5,449.98**	**1.62%**	**49.16%**	**334**	**1.75%**	**46.78%**	**28**	
					$16.17	$8.35	$4,430.58	1.31%		274	1.434%		23	
					$16.99	$8.78	$1,019.40	0.30%		60	0.314%		5	
	918279	**750**	**OSTERTAG RIESLING FRONHOLZ'16 750ml**	**X**	**$44.52**	**$27.64**	**$5,266.32**	**1.56%**	**488.82%**	**178**	**0.93%**	**922.22%**	**15**	
					$28.78	$27.96	$4,950.16	1.47%		172	0.900%		14	
					$53.29	$27.96	$213.16	0.06%		4	0.021%		0	
					$51.50	$27.01	$103.00	0.03%		2	0.010%		0	
	915343	**750**	**PIERRE SPARR ALSACE ONE'12/13 750ml**	**L**	**$16.95**	**$8.64**	**$3,423.90**	**1.01%**	**-4.05%**	**202**	**1.06%**	**-7.66%**	**17**	
					$16.95	$8.64	$3,423.90	1.01%		202	1.057%		17	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRC FRENCH WHITE - ALSATIAN	912669	750	J BAPTISTE ADAM GEWURZ '15 750ml	L	$25.13	$13.08	$1,658.58	0.49%	144.16%	66	0.35%	144.44%	6	
					$25.13	$13.08	$1,658.58	0.49%		66	0.345%		6	
	911879	750	KUENTZ-BAS ALSACE BLANC'13/14 750ml	L	$16.99	$8.65	$1,223.28	0.36%	-7.64%	72	0.38%	-10.39%	6	
					$16.99	$8.65	$1,223.28	0.36%		72	0.377%		6	
	963945	750	WEINBACH GEWURZ CUV THEO'13 750ml	L	$40.45	$21.25	$1,132.60	0.34%	-38.44%	28	0.15%	-38.64%	2	
					$40.45	$21.25	$1,132.60	0.34%		28	0.146%		2	
	918768	750	J BAPTISTE ADAM RIESLING '15 750ml	L	$24.25	$12.63	$897.25	0.27%	216.67%	37	0.19%	216.67%	3	
					$24.25	$12.63	$897.25	0.27%		37	0.194%		3	
	952982	750	GUSTAVE LORENTZ PINOT BLANC RESERV 750ml	L	$19.16	$9.92	$611.76	0.18%	113.74%	32	0.17%	116.67%	3	
					$18.99	$9.83	$379.80	0.11%		20	0.105%		2	
					$19.33	$10.00	$231.96	0.07%		12	0.063%		1	
	915994	750	WEINBACH PINOT GRIS ALTEN'14 750ml	L	$50.01	$26.33	$450.09	0.13%	-72.26%	9	0.05%	-72.41%	1	
					$50.01	$26.33	$450.09	0.13%		9	0.047%		1	
	918207	750	WEINBACH GEWURZ LAURENCE'13 750ml	L	$44.84	$23.58	$224.20	0.07%	-61.25%	5	0.03%	-61.54%	0	
					$44.84	$23.58	$224.20	0.07%		5	0.026%		0	
	917020	750	ZIND-HUMB GEWURZTRAMINER'16 750ml	L	$29.26	$15.19	$87.78	0.03%	-63.96%	3	0.02%	-64.29%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRC FRENCH WHITE - ALSATIAN	**917020**				$29.26	$15.19	$87.78	0.03%		3	0.016%		0	
	917857	**750**	**HELFRICH RIES CRU STEINKLOTZ'0 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	915992	**750**	**WEINBACH GEWURZ ALTENBOURG'9/12 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$125,478.29**		**-1.56%**	**7,096**		**-1.89%**	**591**	

Class Summary

KRC

Bottle Sales	7,096	**Gross Sales**	$125,478.29	**Total Items in Class**	23
% of Bottle Sales	0.01%	**% of Gross Sales**	0.03%	**Share/Item**	0.23

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRD FRENCH WHITE - MISC														
	284455	**1500**	**LA VIEILLE FERME LUBERON WHITE 1500ml**	**1**	**$15.99**	**$7.96**	**$81,658.53**	**9.47%**	**4.05%**	**5,059**	**8.09%**	**3.60%**	**843**	
					$16.99	$8.49	$33,555.25	3.89%		1,975	3.158%		329	
					$14.99	$8.49	$24,433.70	2.83%		1,630	2.607%		272	
					$16.99	$7.42	$16,531.27	1.92%		973	1.556%		162	
					$14.99	$7.42	$7,138.31	0.84%		481	0.769%		80	
	917536	**750**	**POMEROLS PICPOUL PINET'17 750ml**	**L**	**$12.49**	**$6.26**	**$57,305.90**	**6.64%**	**-14.85%**	**4,582**	**7.33%**	**-16.90%**	**382**	
					$12.99	$6.52	$30,903.21	3.58%		2,379	3.805%		198	
					$11.99	$5.99	$26,402.69	3.06%		2,203	3.523%		184	
	911340	**750**	**GUIGAL COTES DU RHONE BL'15/16 750ml**	**L**	**$17.99**	**$9.30**	**$31,770.34**	**3.68%**	**36.02%**	**1,766**	**2.82%**	**35.09%**	**147**	
					$17.99	$9.30	$31,770.34	3.68%		1,766	2.824%		147	
	284450	**750**	**VIEILLE FERME LUBERON BLANC'16/17 750ml**	**L**	**$8.07**	**$4.03**	**$27,454.14**	**3.18%**	**-12.10%**	**3,402**	**5.44%**	**-12.48%**	**284**	
					$8.07	$4.03	$27,454.14	3.18%		3,402	5.441%		284	
	914500	**750**	**PERRIN RHONE RESERVE BLANC'16/17 750ml**	**L**	**$11.10**	**$5.64**	**$18,459.30**	**2.14%**	**2.25%**	**1,663**	**2.66%**	**1.82%**	**139**	
					$11.10	$5.64	$18,459.30	2.14%		1,663	2.660%		139	
	916797	**750**	**DOM LAFAGE COTE EST BLANC'16/17 750ml**	**L**	**$12.99**	**$6.83**	**$15,120.36**	**1.75%**	**-38.22%**	**1,164**	**1.86%**	**-35.95%**	**97**	
					$12.99	$6.83	$15,120.36	1.75%		1,164	1.862%		97	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRD FRENCH WHITE - MISC	**948806**	**750**	**CHAPELLE DU BASTION PICPOUL'16/17 750ml**	**L**	**$12.99**	**$6.53**	**$13,366.71**	**1.55%**	**1.46%**	**1,029**	**1.65%**	**8.40%**	**86**	
					$12.99	$6.53	$13,366.71	1.55%		1,029	1.646%		86	
	915684	**750**	**BONIFACE APREMONT'16/17 750ml**	**L**	**$13.99**	**$7.06**	**$12,926.76**	**1.50%**	**39.87%**	**924**	**1.48%**	**44.39%**	**77**	
					$13.99	$7.06	$12,926.76	1.50%		924	1.478%		77	
	918352	**750**	**M CHAPOUTIER BELLERUCHE BL'16/17 750ml**	**L**	**$14.45**	**$7.33**	**$10,383.44**	**1.21%**	**7.43%**	**717**	**1.15%**	**3.39%**	**60**	
					$13.95	$7.07	$3,808.35	0.44%		273	0.437%		23	
					$14.96	$7.60	$3,607.19	0.42%		242	0.387%		20	
					$14.95	$7.60	$2,242.50	0.26%		150	0.240%		13	
					$13.95	$7.03	$725.40	0.08%		52	0.083%		4	
	918135	**750**	**M CHAPOUTIER BILA-HAUT BLAN'17 750ml**	**L**	**$13.99**	**$7.07**	**$8,366.02**	**0.97%**	**12.85%**	**598**	**0.96%**	**8.81%**	**50**	
					$13.99	$7.07	$8,366.02	0.97%		598	0.956%		50	
	913243	**750**	**GUIGAL CONDRIEU'15 750ml**	**L**	**$69.48**	**$36.69**	**$7,295.40**	**0.85%**	**64.21%**	**105**	**0.17%**	**63.38%**	**9**	
					$69.48	$36.69	$7,295.40	0.85%		105	0.168%		9	
	917883	**750**	**JEAN LUC COLOMBO REDONNE BL'14/15 750ml**	**L**	**$18.34**	**$9.37**	**$6,781.45**	**0.79%**	**66.33%**	**373**	**0.60%**	**65.77%**	**31**	
					$18.18	$9.29	$6,762.96	0.78%		372	0.595%		31	
					$18.49	$9.45	$18.49	0.00%		1	0.002%		0	
	948734	**750**	**MOULIN DE GASSIC BLNC GUILHEM'15 750ml**	**L**	**$10.99**	**$5.46**	**$5,879.65**	**0.68%**	**-11.04%**	**535**	**0.86%**	**-10.98%**	**45**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRD FRENCH WHITE - MISC	948734				$10.99	$5.46	$5,879.65	0.68%		535	0.856%		45	
	918108	750	LE CIRQUE GRENACHE GRIS'14/15 750ml	L	$14.12	$7.15	$5,351.48	0.62%	-45.81%	379	0.61%	-46.05%	32	
					$14.12	$7.15	$5,351.48	0.62%		379	0.606%		32	
	917959	750	GASSIER NOSTRE PAIS'14 750ml	L	$21.99	$11.62	$5,189.64	0.60%	-54.06%	236	0.38%	-54.03%	20	
					$21.99	$11.62	$5,189.64	0.60%		236	0.377%		20	
	950523	750	CHAT MONT-REDON CNP BLANC'14/15 750ml	L	$43.45	$23.03	$3,562.90	0.41%	10.77%	82	0.13%	10.39%	7	
					$43.45	$23.03	$3,562.90	0.41%		82	0.131%		7	
	920020	750	DOM DU TARIQUET CLASSIC UGNI BLNC' 750ml	L	$11.52	$5.75	$3,363.84	0.39%	-28.12%	292	0.47%	-28.47%	24	
					$11.52	$5.75	$3,363.84	0.39%		292	0.467%		24	
	918607	750	ST COSME CONDRIEU'15/16 750ml	L	$83.21	$43.80	$1,731.24	0.20%	30.53%	21	0.03%	22.22%	2	
					$77.82	$40.93	$933.84	0.11%		12	0.019%		1	
					$88.60	$46.67	$797.40	0.09%		9	0.014%		1	
	909170	750	M CHAPOUTIER L PETITRUCH BL'4/16 750ml	L	$32.65	$16.97	$1,485.41	0.17%	20.24%	47	0.08%	14.63%	4	
					$30.31	$15.72	$1,030.54	0.12%		34	0.054%		3	
					$34.99	$18.21	$454.87	0.05%		13	0.021%		1	
	917492	750	CLOS STE MAGDELEINE CASSIS'17 750ml	L	$38.50	$20.08	$1,270.50	0.15%	-39.63%	33	0.05%	-40.35%	3	
					$38.50	$20.08	$1,270.50	0.15%		33	0.053%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRD FRENCH WHITE - MISC	915449	750	GUIGAL CONDRIEU DORIANE'14/16 750ml	L	$132.25	$70.00	$396.75	0.05%	-74.56%	3	0.00%	-75.00%	0	
					$132.25	$70.00	$396.75	0.05%		3	0.005%		0	
	918495	750	ORIN SWIFT LOCATION CORSE 750ml	X	$9.71	$9.25	$126.23	0.01%	-98.90%	13	0.02%	-98.19%	1	
					$9.71	$9.25	$126.23	0.01%		13	0.021%		1	
	917466	750	GIACHINO ABYMES MONFARINA'11/12 750ml	X					100.00%			100.00%	0	
	912896	750	M CHAPOUTIER ERMITAGE MEAL'07 750ml	X					100.00%			100.00%	0	
	918606	750	ST COSME COTES DU RHONE BLNC'14/15 750ml	U					100.00%			100.00%	0	
	Total						$319,245.99		-7.57%	23,023		-8.95%	2,340	

Class Summary

KRD

Bottle Sales	23,023	**Gross Sales**	$319,245.99	**Total Items in Class**	25
% of Bottle Sales	0.05%	**% of Gross Sales**	0.07%	**Share/Item**	0.25

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRE FRENCH WHITE - VARIETAL														
	255425	**750**	**LATOUR CHARDONNAY GR ARDECHE 750ml**	**1**	**$17.49**	**$9.04**	**$77,932.50**	**13.53%**	**-13.44%**	**4,450**	**10.73%**	**-18.73%**	**371**	
					$18.99	$9.83	$28,940.76	5.02%		1,524	3.674%		127	
					$15.99	$9.83	$25,376.13	4.41%		1,587	3.826%		132	
					$18.99	$8.24	$13,957.65	2.42%		735	1.772%		61	
					$15.99	$8.24	$9,657.96	1.68%		604	1.456%		50	
	267720	**750**	**FAT BASTARD CHARDONNAY 750ml**	**1**	**$13.66**	**$7.00**	**$64,991.37**	**11.20%**	**-10.18%**	**4,863**	**11.72%**	**-14.25%**	**405**	
					$12.99	$7.62	$20,393.67	3.46%		1,533	3.696%		128	
					$14.99	$7.62	$14,525.31	2.52%		969	2.336%		81	
					$11.99	$7.62	$12,253.78	2.13%		1,022	2.464%		85	
					$11.99	$6.56	$9,004.49	1.56%		751	1.810%		63	
					$14.99	$6.02	$5,591.27	0.97%		373	0.899%		31	
					$14.99	$6.56	$3,222.85	0.56%		215	0.518%		18	
	913266	**750**	**LATOUR ARDECHE CHARD'15/16 750ml**	**L**	**$12.00**	**$6.08**	**$38,171.58**	**6.63%**	**0.64%**	**3,186**	**7.68%**	**1.35%**	**266**	
					$11.99	$6.11	$31,030.12	5.39%		2,588	6.239%		216	
					$11.89	$6.06	$5,676.15	0.98%		477	1.150%		40	
					$12.11	$6.06	$1,465.31	0.25%		121	0.292%		10	
	916236	**750**	**NOVELLUM CHARDONNAY'15/16 750ml**	**L**	**$13.99**	**$7.36**	**$19,432.11**	**3.37%**	**-37.80%**	**1,389**	**3.35%**	**-39.01%**	**116**	
					$13.99	$7.36	$19,432.11	3.37%		1,389	3.349%		116	
	915682	**750**	**LA NOBLE CHARDONNAY'16/17 750ml**	**L**	**$11.10**	**$5.53**	**$7,869.90**	**1.37%**	**-29.12%**	**709**	**1.71%**	**-27.86%**	**59**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRE FRENCH WHITE - VARIETAL	**915682**				$11.10	$5.53	$7,869.90	1.37%		709	1.709%		59	
	Total						**$208,397.46**		**-14.00%**	**14,597**		**-16.71%**	**1,216**	
	Class Summary													
	KRE		**Bottle Sales**		14,597		**Gross Sales**			$208,397.46			**Total Items in Class**	5
			% of Bottle Sales		0.03%		**% of Gross Sales**			0.04%			**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRG GERMAN WHITE - RHEIN														
	301235	**750**	**BLUE NUN RIVANER QUALITATSWEIN 750ml**	**1**	**$7.99**	**$4.18**	**$61,867.45**	**34.79%**	**-0.10%**	**7,705**	**36.35%**	**-1.44%**	**642**	
					$9.49	$4.97	$37,523.46	21.10%		3,954	18.653%		330	
					$6.49	$3.38	$24,343.99	13.69%		3,751	17.695%		313	
	913632	**750**	**AUGUST KESSELER RIES R'16 750ml**	**L**	**$14.14**	**$7.25**	**$5,245.94**	**2.95%**	**-6.12%**	**371**	**1.75%**	**-6.63%**	**31**	
					$14.14	$7.25	$5,245.94	2.95%		371	1.750%		31	
	903034	**750**	**FRITZ RIESLING QBA '16 750ml**	**L**	**$15.58**	**$8.00**	**$1,495.68**	**0.84%**	**458.82%**	**96**	**0.45%**	**458.82%**	**8**	
					$15.58	$8.00	$1,495.68	0.84%		96	0.453%		8	
	915550	**750**	**VON BUHL RIESLING ARMAN KAB'14 750ml**	**L**	**$19.34**	**$10.00**	**$1,025.02**	**0.58%**	**140.91%**	**53**	**0.25%**	**140.91%**	**4**	
					$19.34	$10.00	$1,025.02	0.58%		53	0.250%		4	
	964834	**750**	**GUNDERLOCH BAPTISTE RIES K '16 750ml**	**L**	**$21.69**	**$11.25**	**$780.84**	**0.44%**	**337.50%**	**36**	**0.17%**	**337.50%**	**3**	
					$21.69	$11.25	$780.84	0.44%		36	0.170%		3	
	Total						**$70,414.93**		**2.93%**	**8,261**		**-0.04%**	**688**	

Class Summary

KRG	**Bottle Sales**	8,261	**Gross Sales**	$70,414.93	**Total Items in Class**	5
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.02%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRH GERMAN WHITE - MOSEL														
	325030	**500**	**MOSELLAND CAT BOTTLE 500 ml**	**T**	**$13.97**	**$7.17**	**$54,091.84**	**7.15%**	**100.00%**	**3,872**	**7.17%**	**100.00%**	**215**	
					$13.97	$7.17	$54,091.84	7.15%		3,872	7.165%		215	
	302300	**750**	**CLEAN SLATE RIESLING 750ml**	**1**	**$13.16**	**$6.87**	**$82,059.40**	**10.93%**	**-5.33%**	**6,176**	**11.43%**	**-8.99%**	**515**	
					$14.99	$7.58	$31,118.34	4.15%		2,094	3.875%		175	
					$11.99	$6.51	$13,545.29	1.80%		1,135	2.100%		95	
					$11.99	$7.58	$11,007.70	1.47%		926	1.714%		77	
					$11.99	$5.98	$10,032.22	1.33%		842	1.558%		70	
					$14.99	$5.98	$8,566.56	1.14%		576	1.066%		48	
					$12.99	$7.58	$7,789.29	1.04%		603	1.116%		50	
	325026	**750**	**MOSELLAND ARSVITIS RIESLING 750ml**	**1**	**$14.99**	**$7.38**	**$70,321.02**	**9.63%**	**16.45%**	**5,055**	**9.35%**	**18.12%**	**421**	
					$12.99	$8.23	$28,557.87	3.86%		2,249	4.162%		187	
					$15.99	$8.23	$22,724.40	3.10%		1,468	2.717%		122	
					$15.99	$6.64	$9,038.67	1.26%		597	1.105%		50	
					$13.98	$6.64	$8,339.22	1.14%		619	1.145%		52	
					$15.99	$7.17	$1,660.86	0.26%		122	0.226%		10	
	302850	**750**	**DR LOOSEN DR L RIESLING'16/17 750ml**	**L**	**$12.79**	**$6.50**	**$38,370.00**	**5.07%**	**21.34%**	**3,000**	**5.55%**	**16.76%**	**250**	
					$12.79	$6.50	$38,370.00	5.07%		3,000	5.551%		250	
	917831	**750**	**NIK WEIS URBAN RIESLING QBA'17 750ml**	**L**	**$10.99**	**$5.47**	**$19,177.55**	**2.54%**	**14.78%**	**1,745**	**3.23%**	**10.08%**	**145**	
					$10.99	$5.47	$19,177.55	2.54%		1,745	3.229%		145	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRH GERMAN WHITE - MOSEL	**917581**	**750**	**BASTGEN RIESLING BLAUSCHIEF'17 750ml**	**L**	**$18.76**	**$9.59**	**$13,150.76**	**1.74%**	**-15.90%**	**701**	**1.30%**	**-16.38%**	**58**	
					$18.76	$9.59	$13,150.76	1.74%		701	1.297%		58	
	949511	**750**	**DR. HERMANN H RIESLING'16/17 750ml**	**L**	**$14.99**	**$7.59**	**$11,302.46**	**1.49%**	**-6.21%**	**754**	**1.40%**	**-5.96%**	**63**	
					$14.99	$7.59	$11,302.46	1.49%		754	1.395%		63	
	916894	**750**	**DR LOOSEN KAB BLUE SLATE'15/16 750ml**	**L**	**$21.25**	**$11.00**	**$6,821.25**	**0.90%**	**-8.95%**	**321**	**0.59%**	**-9.32%**	**27**	
					$21.25	$11.00	$6,821.25	0.90%		321	0.594%		27	
	918162	**750**	**ST URBANS-HOF PIESP GOLD K'15 750ml**	**X**	**$20.02**	**$13.45**	**$5,577.52**	**0.74%**	**77.75%**	**353**	**0.65%**	**186.99%**	**29**	
					$14.04	$13.45	$4,226.04	0.56%		301	0.557%		25	
					$25.99	$13.45	$1,351.48	0.18%		52	0.096%		4	
	915396	**750**	**ST URBANS-HOF OCK BOCK K'14/15 750ml**	**L**	**$22.99**	**$11.85**	**$5,080.79**	**0.67%**	**82.10%**	**221**	**0.41%**	**78.95%**	**18**	
					$22.99	$11.85	$5,080.79	0.67%		221	0.409%		18	
	916641	**750**	**JJ PRUM GRAACHER HIMMEL KAB'16 750ml**	**L**	**$31.56**	**$16.50**	**$3,092.88**	**0.41%**	**366.67%**	**98**	**0.18%**	**366.67%**	**8**	
					$31.56	$16.50	$3,092.88	0.41%		98	0.181%		8	
	946982	**750**	**SELBACH OSTER RIESLING SPATLS '15 750ml**	**L**	**$29.14**	**$15.12**	**$3,017.28**	**0.40%**	**26.65%**	**104**	**0.19%**	**27.85%**	**9**	
					$28.99	$15.04	$2,783.04	0.37%		96	0.178%		8	
					$29.28	$15.20	$234.24	0.03%		8	0.015%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRH GERMAN WHITE - MOSEL	**918767**	**750**	**MAX FERDINAND WEHLNR SONN KAB'16 750ml**	**L**	**$26.81**	**$13.99**	**$1,823.08**	**0.24%**	**-20.56%**	**68**	**0.13%**	**-20.73%**	**6**	
					$26.81	$13.99	$1,823.08	0.24%		68	0.126%		6	
	917087	**750**	**REUSCHER HAART PIESPGOLD K'14/15 750ml**	**U**	**$23.99**	**$12.38**	**$1,703.29**	**0.23%**	**-39.08%**	**71**	**0.13%**	**-40.71%**	**6**	
					$23.99	$12.38	$1,703.29	0.23%		71	0.131%		6	
	915734	**750**	**MONCHHOF ESTATE RIESLING'16 750ml**	**L**	**$17.46**	**$9.00**	**$1,536.48**	**0.20%**	**272.73%**	**88**	**0.16%**	**272.73%**	**7**	
					$17.46	$9.00	$1,536.48	0.20%		88	0.163%		7	
	952654	**750**	**VON BUHL RIESLING EST DRY '15 750ml**	**L**	**$20.27**	**$10.50**	**$1,479.71**	**0.20%**	**100.00%**	**73**	**0.14%**	**100.00%**	**6**	
					$20.27	$10.50	$1,479.71	0.20%		73	0.135%		6	
	915549	**750**	**MONCHHOF URZIGER WURZ KAB'16 750ml**	**L**	**$23.10**	**$12.00**	**$1,478.40**	**0.20%**	**233.33%**	**64**	**0.12%**	**233.33%**	**5**	
					$23.10	$12.00	$1,478.40	0.20%		64	0.118%		5	
	918924	**750**	**SALWEY EST PINOT GRIS '16 750ml**	**L**	**$21.69**	**$11.25**	**$1,192.95**	**0.16%**	**612.50%**	**55**	**0.10%**	**612.50%**	**5**	
					$21.69	$11.25	$1,192.95	0.16%		55	0.102%		5	
	327400	**750**	**SAINT M RIESLING'14/15 750ml**	**X**	**$9.72**	**$6.64**	**$1,190.94**	**0.16%**	**-72.18%**	**127**	**0.24%**	**-62.23%**	**11**	
					$12.62	$6.64	$706.72	0.09%		56	0.104%		5	
					$6.82	$6.64	$484.22	0.06%		71	0.131%		6	
	918766	**750**	**MAX FERDINAND ZEPPELIN RIESLING '1 750ml**	**L**	**$26.76**	**$14.00**	**$1,108.47**	**0.15%**	**-38.13%**	**41**	**0.08%**	**-54.95%**	**3**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRH GERMAN WHITE - MOSEL	918766				$27.05	$14.00	$1,082.00	0.14%		40	0.074%		3	
					$26.47	$14.00	$26.47	0.00%		1	0.002%		0	
	910503	**750**	**JJ PRUM WEHLEN SONN SPAT'16 750ml**	**L**	**$47.54**	**$25.00**	**$1,093.42**	**0.14%**	**666.67%**	**23**	**0.04%**	**666.67%**	**2**	
					$47.54	$25.00	$1,093.42	0.14%		23	0.043%		2	
	918926	**750**	**REINHOLD HAART PIESPORT KBT '14 750ml**	**L**	**$18.09**	**$9.33**	**$994.95**	**0.13%**	**253.33%**	**55**	**0.10%**	**253.33%**	**5**	
					$18.09	$9.33	$994.95	0.13%		55	0.102%		5	
	916643	**750**	**JJ PRUM GRAACHER HIMMEL AUS'17 750ml**	**L**	**$51.44**	**$27.00**	**$710.76**	**0.09%**	**13.43%**	**14**	**0.03%**	**12.50%**	**1**	
					$50.50	$26.50	$606.00	0.08%		12	0.022%		1	
					$52.38	$27.50	$104.76	0.01%		2	0.004%		0	
	916642	**750**	**JJ PRUM GRAACHER HIMMEL SP'17 750ml**	**L**	**$41.98**	**$22.04**	**$700.40**	**0.09%**	**277.49%**	**17**	**0.03%**	**275.00%**	**1**	
					$40.96	$21.50	$614.40	0.08%		15	0.028%		1	
					$43.00	$22.58	$86.00	0.01%		2	0.004%		0	
	914909	**750**	**JJ PRUM WEHLEN SONN AUS'17 750ml**	**L**	**$59.28**	**$31.17**	**$518.11**	**0.07%**	**51.28%**	**9**	**0.02%**	**50.00%**	**1**	
					$57.08	$30.00	$456.64	0.06%		8	0.015%		1	
					$61.47	$32.33	$61.47	0.01%		1	0.002%		0	
	916900	**750**	**GRANS FASSIAN TRITTN RSLNG SPTLS'1 750ml**	**L**	**$49.09**	**$25.80**	**$442.05**	**0.06%**	**100.00%**	**9**	**0.02%**	**100.00%**	**1**	
					$49.18	$25.80	$295.08	0.04%		6	0.011%		1	
					$48.99	$25.80	$146.97	0.02%		3	0.006%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRH GERMAN WHITE - MOSEL	**916897**	**750**	**GRANS FASSIAN TRITTN RSLNG KABNT'1 750ml**	**L**	**$33.18**	**$17.29**	**$199.08**	**0.03%**	**100.00%**	**6**	**0.01%**	**100.00%**	**1**	
					$33.18	$17.29	$199.08	0.03%		6	0.011%		1	
	952601	**750**	**GRANS FASSIAN RIESLING '15 750ml**	**L**	**$29.99**	**$15.70**	**$149.95**	**0.02%**	**-97.76%**	**5**	**0.01%**	**-99.26%**	**0**	
					$29.99	$15.70	$149.95	0.02%		5	0.009%		0	
	918066	**750**	**JJ PRUM WEHLEN SONNSP'11 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	331020	**750**	**THE SEEKER RIESLING 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	Total						**$328,384.79**		**20.60%**	**23,125**		**15.10%**	**1,820**	

Class Summary

KRH	**Bottle Sales**	23,125	**Gross Sales**	$328,384.79	**Total Items in Class**	30
	% of Bottle Sales	0.05%	**% of Gross Sales**	0.07%	**Share/Item**	0.3

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRI GERMAN WHITE - MISC & VARIETAL														
	949610	**375**	**KRACHER AUSLESE CUVEE '15/17 375 ml**	**L**	**$21.99**	**$11.32**	**$1,275.42**	**7.48%**	**181.82%**	**58**	**6.82%**	**181.82%**	**2**	
					$21.99	$11.32	$1,275.42	7.48%		58	6.816%		2	
	918877	**750**	**VON WINNINGS RIESLING '16 750ml**	**L**	**$19.08**	**$9.77**	**$5,588.82**	**32.79%**	**188.90%**	**294**	**34.55%**	**191.75%**	**25**	
					$18.99	$9.72	$4,975.38	29.19%		262	30.787%		22	
					$19.17	$9.82	$613.44	3.60%		32	3.760%		3	
	918147	**750**	**WIRSCHING SILVANER FRANKEN'16 750ml**	**L**	**$18.71**	**$9.67**	**$2,245.20**	**13.17%**	**572.22%**	**120**	**14.10%**	**572.22%**	**10**	
					$18.71	$9.67	$2,245.20	13.17%		120	14.101%		10	
	918876	**750**	**KRUGER RUMPF RIESLING 750ml**	**L**	**$19.08**	**$9.77**	**$1,672.20**	**9.81%**	**29.44%**	**88**	**10.34%**	**30.77%**	**7**	
					$18.99	$9.72	$1,557.18	9.14%		82	9.636%		7	
					$19.17	$9.82	$115.02	0.67%		6	0.705%		1	
	964624	**750**	**WIRSCHING SILVANER DRY IPHF '16 750ml**	**L**	**$21.22**	**$11.00**	**$1,464.18**	**8.59%**	**1320.00%**	**69**	**8.11%**	**1320.00%**	**6**	
					$21.22	$11.00	$1,464.18	8.59%		69	8.108%		6	
	952656	**750**	**SCHLOSS SCHÖ DOMDECH SPTLS '13 750ml**	**L**	**$40.16**	**$21.00**	**$562.24**	**3.30%**	**75.00%**	**14**	**1.65%**	**75.00%**	**1**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRI GERMAN WHITE - MISC & VARIETAL	**952656**				$40.16	$21.00	$562.24	3.30%		14	1.645%		1	
	Total						**$12,808.06**		**191.24%**	**643**		**195.81%**	**51**	
	Class Summary													
	KRI		**Bottle Sales**		643		**Gross Sales**			$12,808.06		**Total Items in Class**		6
			% of Bottle Sales		0.00%		**% of Gross Sales**			0.00%		**Share/Item**		0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRJ AUSTRIAN WHITE														
	908186	**1000**	**HUGL GRUNER VELTLINER'16/17 1000 ml**	**L**	**$13.75**	**$6.93**	**$35,915.00**	**11.48%**	**-12.20%**	**2,612**	**12.07%**	**-12.99%**	**290**	
					$13.75	$6.93	$35,915.00	11.48%		2,612	12.067%		290	
	917190	**1000**	**SETZER GRUNER VELTLINER'9/10 1000ml**	**X**	**$15.18**	**$7.70**	**$60.72**	**0.02%**	**-19.52%**	**4**	**0.02%**	**-20.00%**	**0**	
					$15.18	$7.70	$60.72	0.02%		4	0.018%		0	
	919102	**3000**	**GOLSER SCHPLINK GRUNER VELTLINER 3000ml**	**L**	**$30.99**	**$15.65**	**$5,671.17**	**1.81%**	**100.00%**	**183**	**0.85%**	**100.00%**	**61**	
					$30.99	$15.65	$5,671.17	1.81%		183	0.845%		61	
	915216	**750**	**SCHLOSS GOBELSBURG GRUN VELT'16/17 750ml**	**L**	**$18.08**	**$9.24**	**$17,484.62**	**5.59%**	**27.72%**	**965**	**4.46%**	**27.51%**	**80**	
					$18.16	$9.28	$13,274.96	4.24%		731	3.377%		61	
					$17.99	$9.19	$4,209.66	1.35%		234	1.081%		20	
	915505	**750**	**LAURENZ GRUNER VELTLINER'16/17 750ml**	**L**	**$17.14**	**$8.85**	**$14,003.38**	**4.48%**	**7.40%**	**817**	**3.77%**	**6.76%**	**68**	
					$17.14	$8.85	$14,003.38	4.48%		817	3.775%		68	
	951040	**750**	**AICHENBERG GRUNER VELTLINER '17 750ml**	**L**	**$12.49**	**$6.27**	**$12,906.51**	**4.13%**	**86.67%**	**1,049**	**4.85%**	**97.44%**	**87**	
					$11.99	$6.00	$8,632.80	2.76%		720	3.326%		60	
					$12.99	$6.53	$4,273.71	1.37%		329	1.520%		27	
	949907	**750**	**LOIMER LOIS GRUNER VELTLINER 750ml**	**L**	**$15.99**	**$8.12**	**$11,352.90**	**3.63%**	**47.62%**	**710**	**3.28%**	**47.62%**	**59**	
					$15.99	$8.12	$11,352.90	3.63%		710	3.280%		59	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRJ AUSTRIAN WHITE	**917001**	**750**	**LETH GRUNER VELTLINER STNGRND'17 750ml**	**X**	**$13.56**	**$8.07**	**$8,401.64**	**2.68%**	**17.28%**	**672**	**3.10%**	**67.00%**	**56**	
					$17.64	$9.02	$4,621.68	1.48%		262	1.210%		22	
					$8.08	$7.59	$2,808.21	0.89%		345	1.594%		29	
					$14.95	$7.59	$971.75	0.31%		65	0.300%		5	
	917332	**750**	**LETH RIESLING WEINBERGE15/17 750ml**	**X**	**$15.56**	**$9.37**	**$7,461.32**	**2.38%**	**80.20%**	**665**	**3.07%**	**205.02%**	**55**	
					$9.72	$9.19	$5,411.14	1.72%		555	2.564%		46	
					$18.98	$9.72	$1,366.56	0.44%		72	0.333%		6	
					$17.99	$9.19	$683.62	0.22%		38	0.176%		3	
	918329	**750**	**LECHOVICE MULLER THURGAU 750ml**	**L**	**$9.82**	**$4.83**	**$6,196.72**	**1.98%**	**74.39%**	**626**	**2.89%**	**71.00%**	**52**	
					$9.90	$4.83	$6,157.80	1.97%		622	2.874%		52	
					$9.73	$4.83	$38.92	0.01%		4	0.018%		0	
	940066	**750**	**HOPLER GRUNER VELTLINER'15 750ml**	**L**	**$14.19**	**$7.17**	**$5,434.50**	**1.74%**	**-2.12%**	**390**	**1.80%**	**-3.23%**	**33**	
					$13.87	$7.00	$4,854.50	1.55%		350	1.617%		29	
					$14.50	$7.33	$580.00	0.19%		40	0.185%		3	
	918472	**750**	**PANNONICA WHITE '14/15 750ml**	**L**	**$9.50**	**$4.67**	**$3,582.10**	**1.15%**	**-22.24%**	**378**	**1.75%**	**-22.68%**	**32**	
					$9.50	$4.67	$3,582.10	1.15%		378	1.746%		32	
	911022	**750**	**HOPLER PINOT BLANC '15/16 750ml**	**L**	**$16.14**	**$8.21**	**$2,952.86**	**0.94%**	**-18.25%**	**187**	**0.86%**	**-19.13%**	**16**	
					$15.74	$8.00	$2,754.50	0.88%		175	0.809%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRJ AUSTRIAN WHITE	**911022**				$16.53	$8.42	$198.36	0.06%		12	0.055%		1	
	917151	**750**	**KURT ANGERER GRUN VELT KEIS'14/15 750ml**	**U**	**$17.17**	**$8.75**	**$17.17**	**0.01%**	**-97.76%**	**1**	**0.00%**	**-97.78%**	**0**	
					$17.17	$8.75	$17.17	0.01%		1	0.005%		0	
	Total						**$131,440.61**		**18.40%**	**9,259**		**20.78%**	**890**	

Class Summary

KRJ

Bottle Sales	9,259	**Gross Sales**	$131,440.61	**Total Items in Class**	14
% of Bottle Sales	0.02%	**% of Gross Sales**	0.03%	**Share/Item**	0.14

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRK ITALIAN WHITE - PINOT GRIGIO														
	355805	**1500**	**CAVIT PINOT GRIGIO 1500ml**	**1**	**$18.56**	**$9.52**	**$95,529.37**	**1.78%**	**38.13%**	**5,083**	**1.31%**	**42.72%**	**847**	
					$20.99	$10.50	$33,462.52	0.63%		1,610	0.414%		268	
					$16.99	$10.50	$12,763.78	0.24%		754	0.194%		126	
					$16.99	$9.44	$11,433.86	0.21%		678	0.174%		113	
					$20.99	$8.38	$11,308.25	0.21%		541	0.139%		90	
					$16.99	$8.91	$9,990.12	0.18%		588	0.151%		98	
					$17.99	$8.38	$9,878.44	0.18%		554	0.142%		92	
					$18.99	$10.50	$6,692.40	0.13%		358	0.092%		60	
	348205	**1500**	**BELLA SERA PINOT GRIGIO 1500ml**	**1**	**$16.32**	**$8.53**	**$84,527.16**	**1.59%**	**-12.41%**	**5,232**	**1.35%**	**-11.47%**	**872**	
					$17.99	$9.42	$39,558.99	0.74%		2,229	0.573%		372	
					$14.99	$7.82	$32,174.01	0.61%		2,187	0.562%		365	
					$15.99	$8.35	$12,794.16	0.24%		816	0.210%		136	
	370188	**1500**	**MEZZACORONA PINOT GRIGIO'16/17 1500 ml**	**L**	**$12.99**	**$6.25**	**$66,716.64**	**1.23%**	**5.30%**	**5,136**	**1.32%**	**1.95%**	**856**	
					$12.99	$6.25	$66,716.64	1.23%		5,136	1.321%		856	
	363611	**3000**	**FOLONARI PINOT GRIGIO 3000ml**	**1**	**$23.49**	**$12.21**	**$108,893.42**	**2.03%**	**29.81%**	**4,666**	**1.20%**	**29.99%**	**1,555**	
					$23.99	$12.46	$45,690.51	0.85%		1,917	0.493%		639	
					$23.99	$11.39	$28,601.29	0.53%		1,199	0.308%		400	
					$21.99	$12.46	$26,481.18	0.49%		1,210	0.311%		403	
					$23.99	$12.53	$8,120.44	0.15%		340	0.087%		113	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRK ITALIAN WHITE - PINOT GRIGIO	**382000**	**750**	**SANTA MARGHERITA PINOT GRIG0 750ml**	**1**	**$26.99**	**$13.98**	**$276,026.73**	**5.11%**	**34.27%**	**10,227**	**2.63%**	**32.24%**	**852**	
					$26.99	$13.98	$276,026.73	5.11%		10,227	2.630%		852	
	361730	**750**	**ECCO DOMANI PINOT GRIGIO 750ml**	**1**	**$12.32**	**$6.48**	**$253,782.58**	**4.71%**	**3.21%**	**20,152**	**5.18%**	**-0.23%**	**1,679**	
					$13.99	$7.37	$143,894.18	2.67%		10,330	2.656%		861	
					$10.99	$5.77	$82,390.99	1.53%		7,525	1.935%		627	
					$11.97	$6.29	$27,497.41	0.51%		2,297	0.591%		191	
	367680	**750**	**KRIS PINOT GRIGIO 750ml**	**1**	**$15.28**	**$7.76**	**$212,059.38**	**3.92%**	**-12.23%**	**13,962**	**3.59%**	**-15.73%**	**1,164**	
					$15.99	$8.14	$60,522.15	1.12%		3,785	0.973%		315	
					$12.99	$8.14	$33,059.55	0.61%		2,545	0.654%		212	
					$16.99	$7.08	$28,933.97	0.54%		1,703	0.438%		142	
					$13.99	$6.55	$26,972.72	0.50%		1,928	0.496%		161	
					$16.99	$8.67	$26,402.46	0.49%		1,554	0.400%		130	
					$13.99	$8.67	$21,057.98	0.39%		1,502	0.386%		125	
					$15.99	$7.08	$15,110.55	0.28%		945	0.243%		79	
	378490	**750**	**RIFF PINOT GRIGIO 750ml**	**1**	**$11.99**	**$6.11**	**$144,863.18**	**2.68%**	**-6.31%**	**12,082**	**3.11%**	**-5.99%**	**1,007**	
					$11.99	$6.11	$144,863.18	2.68%		12,082	3.107%		1,007	
	354317	**750**	**CAPOSALDO PINOT GRIGIO 750ml**	**1**	**$11.09**	**$5.55**	**$117,112.68**	**2.17%**	**8.79%**	**10,889**	**2.80%**	**10.90%**	**907**	
					$12.95	$6.54	$32,804.19	0.61%		2,535	0.652%		211	
					$8.94	$6.54	$24,236.34	0.45%		2,711	0.697%		226	
					$9.95	$4.41	$14,298.15	0.26%		1,437	0.370%		120	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRK ITALIAN WHITE - PINOT GRIGIO	**354317**				$8.94	$5.47	$13,973.22	0.26%		1,563	0.402%		130	
					$10.94	$6.54	$13,256.38	0.25%		1,211	0.311%		101	
					$12.95	$4.41	$12,470.85	0.23%		963	0.248%		80	
					$12.95	$4.94	$6,073.55	0.11%		469	0.121%		39	
	355800	**750**	**CAVIT PINOT GRIGIO 750ml**	**1**	**$12.70**	**$6.14**	**$102,845.11**	**1.92%**	**-7.01%**	**8,333**	**2.14%**	**-7.22%**	**694**	
					$13.99	$7.05	$36,592.91	0.68%		2,645	0.680%		220	
					$10.99	$7.05	$27,617.19	0.51%		2,517	0.647%		210	
					$11.99	$5.45	$10,725.25	0.20%		899	0.231%		75	
					$9.99	$7.05	$9,498.62	0.17%		938	0.241%		78	
					$13.99	$4.92	$6,407.57	0.12%		467	0.120%		39	
					$13.99	$5.45	$6,246.61	0.12%		451	0.116%		38	
					$13.99	$5.98	$5,756.96	0.11%		416	0.107%		35	
	390000	**750**	**ZENATO PINOT GRIGIO 750ml**	**1**	**$14.16**	**$7.44**	**$92,201.23**	**1.71%**	**18.31%**	**6,577**	**1.69%**	**19.24%**	**548**	
					$15.99	$8.15	$23,745.15	0.44%		1,485	0.382%		124	
					$12.99	$7.09	$21,534.45	0.40%		1,655	0.426%		138	
					$12.99	$8.15	$15,159.33	0.28%		1,167	0.300%		97	
					$12.99	$6.56	$13,860.33	0.26%		1,067	0.274%		89	
					$13.99	$8.15	$9,331.33	0.17%		667	0.172%		56	
					$15.99	$6.56	$8,570.64	0.16%		536	0.138%		45	
	360330	**750**	**DA VINCI PINOT GRIGIO 750ml**	**1**	**$13.99**	**$7.36**	**$90,704.61**	**1.69%**	**-10.95%**	**6,771**	**1.74%**	**-9.93%**	**564**	
					$11.99	$6.30	$45,460.61	0.85%		3,823	0.983%		319	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRK ITALIAN WHITE - PINOT GRIGIO	**360330**				$15.99	$8.43	$33,939.00	0.63%		2,136	0.549%		178	
					$13.99	$7.36	$11,305.00	0.21%		812	0.209%		68	
	348200	**750**	**BELLA SERA PINOT GRIGIO 750ml**	**1**	**$10.32**	**$5.41**	**$90,370.92**	**1.68%**	**-7.92%**	**8,840**	**2.27%**	**-8.38%**	**737**	
					$11.99	$6.30	$41,408.90	0.77%		3,490	0.897%		291	
					$8.99	$4.70	$38,961.88	0.72%		4,340	1.116%		362	
					$9.99	$5.23	$10,000.14	0.19%		1,010	0.260%		84	
	363735	**750**	**FOLONARI PINOT GRIGIO 750ml**	**1**	**$8.57**	**$4.21**	**$86,272.46**	**1.60%**	**-4.34%**	**10,888**	**2.80%**	**-5.81%**	**907**	
					$6.99	$5.23	$26,462.40	0.49%		3,784	0.973%		315	
					$9.99	$5.23	$24,477.57	0.46%		2,467	0.634%		206	
					$7.49	$3.64	$19,945.97	0.37%		2,665	0.685%		222	
					$6.99	$3.64	$9,841.92	0.18%		1,408	0.362%		117	
					$9.99	$3.64	$3,127.02	0.06%		322	0.083%		27	
					$9.99	$3.90	$2,417.58	0.04%		242	0.062%		20	
	368152	**750**	**LAGARIA PINOT GRIGIO 750ml**	**1**	**$12.62**	**$6.07**	**$60,433.85**	**1.12%**	**2.85%**	**4,883**	**1.26%**	**2.42%**	**407**	
					$13.95	$7.04	$22,088.70	0.41%		1,586	0.408%		132	
					$10.95	$7.04	$16,468.95	0.30%		1,501	0.386%		125	
					$11.95	$5.45	$8,126.00	0.15%		680	0.175%		57	
					$10.95	$5.45	$6,635.70	0.12%		606	0.156%		51	
					$13.95	$5.98	$3,850.20	0.07%		276	0.071%		23	
					$13.95	$5.45	$3,264.30	0.06%		234	0.060%		20	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRK ITALIAN WHITE - PINOT GRIGIO	**915711**	**750**	**LAGEDER PINOT GRIGIO'16/17 750ml**	**L**	**$16.38**	**$8.45**	**$57,719.04**	**1.07%**	**9.90%**	**3,494**	**0.90%**	**6.82%**	**291**	
					$16.99	$8.77	$30,582.00	0.57%		1,800	0.463%		150	
					$15.99	$8.24	$22,386.00	0.41%		1,400	0.360%		117	
					$16.16	$8.33	$4,751.04	0.09%		294	0.076%		25	
	382625	**750**	**TORRE DI LUNA PINOT GRIGIO 750ml**	**1**	**$11.54**	**$5.79**	**$44,675.61**	**0.83%**	**11.43%**	**3,679**	**0.95%**	**-8.34%**	**307**	
					$12.99	$6.55	$33,838.95	0.63%		2,605	0.670%		217	
					$10.09	$5.03	$10,836.66	0.20%		1,074	0.276%		90	
	382465	**750**	**TIEFENBRUNNER PINOT GRIGIO 750ml**	**1**	**$16.99**	**$8.69**	**$42,241.14**	**0.78%**	**-27.34%**	**2,486**	**0.64%**	**-29.20%**	**207**	
					$17.99	$9.22	$18,565.68	0.34%		1,032	0.265%		86	
					$15.99	$9.22	$15,144.53	0.28%		947	0.244%		79	
					$15.99	$8.15	$4,717.05	0.09%		295	0.076%		25	
					$17.99	$8.15	$3,813.88	0.07%		212	0.055%		18	
	918542	**750**	**REDENTORE PINOT GRIGIO'16/17 750ml**	**L**	**$10.99**	**$7.00**	**$38,069.36**	**0.70%**	**9.35%**	**3,464**	**0.89%**	**2.66%**	**289**	
					$10.99	$7.00	$38,069.36	0.70%		3,464	0.891%		289	
	946792	**750**	**SCARPETTA PINOT GRIGO'16/17 750ml**	**L**	**$13.46**	**$6.81**	**$34,783.99**	**0.64%**	**21.05%**	**2,517**	**0.65%**	**14.30%**	**210**	
					$13.95	$7.04	$28,806.75	0.53%		2,065	0.531%		172	
					$13.31	$6.70	$3,141.16	0.06%		236	0.061%		20	
					$13.13	$6.70	$2,836.08	0.05%		216	0.056%		18	
	906255	**750**	**SANTI SORTESELE PINOT GRIGIO'16 750ml**	**L**	**$15.57**	**$8.20**	**$12,553.10**	**0.23%**	**-12.64%**	**814**	**0.21%**	**-14.87%**	**68**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRK ITALIAN WHITE - PINOT GRIGIO	**906255**				$14.99	$7.89	$5,666.22	0.10%		378	0.097%		32	
					$15.73	$8.29	$5,127.98	0.09%		326	0.084%		27	
					$15.99	$8.43	$1,758.90	0.03%		110	0.028%		9	
	911591	**750**	**BOTTEGA VINAIA PINOT GRIG'17 750ml**	**L**	**$19.70**	**$10.08**	**$10,795.60**	**0.20%**	**22.83%**	**548**	**0.14%**	**22.08%**	**46**	
					$19.70	$10.08	$10,795.60	0.20%		548	0.141%		46	
	362200	**750**	**LIVIO FELLUGA PINOT GRIGIO'15/16 750ml**	**L**	**$27.40**	**$14.19**	**$7,865.50**	**0.15%**	**-26.80%**	**284**	**0.07%**	**-32.62%**	**24**	
					$27.79	$14.40	$6,947.50	0.13%		250	0.064%		21	
					$27.00	$13.98	$918.00	0.02%		34	0.009%		3	
	916969	**750**	**MASOPOLI PINOT GRIGIO'17 750ml**	**L**	**$19.39**	**$9.93**	**$6,981.82**	**0.13%**	**-37.49%**	**358**	**0.09%**	**-38.79%**	**30**	
					$19.99	$10.25	$3,558.22	0.07%		178	0.046%		15	
					$18.99	$9.72	$2,905.47	0.05%		153	0.039%		13	
					$19.19	$9.83	$518.13	0.01%		27	0.007%		2	
	947431	**750**	**FANTINEL PINOT GRIGIO'14/15 750ml**	**L**	**$14.46**	**$7.32**	**$5,474.34**	**0.10%**	**-17.38%**	**378**	**0.10%**	**-15.17%**	**32**	
					$14.93	$7.57	$2,956.14	0.05%		198	0.051%		17	
					$13.99	$7.06	$2,518.20	0.05%		180	0.046%		15	
	Total						**$2,143,498.82**		**3.44%**	**151,743**		**-0.50%**	**15,099**	

Class Summary

KRK	**Bottle Sales**	151,743	**Gross Sales**	$2,143,498.82	**Total Items in Class**	25
	% of Bottle Sales	0.30%	**% of Gross Sales**	0.46%	**Share/Item**	0.25

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC														
	347210	**750**	**BARTENURA MOSCATO 750ml**	**1**	**$14.32**	**$7.24**	**$233,294.11**	**7.35%**	**22.41%**	**16,441**	**6.60%**	**21.33%**	**1,370**	
					$14.99	$7.59	$142,426.94	4.48%		9,634	3.866%		803	
					$12.99	$7.59	$61,398.18	1.94%		4,814	1.932%		401	
					$14.99	$6.53	$29,468.99	0.93%		1,993	0.800%		166	
	359029	**750**	**CASTELLO DEL POGGIO MOSCATO IGT 750ml**	**1**	**$9.82**	**$4.75**	**$224,918.05**	**7.09%**	**3.53%**	**23,347**	**9.37%**	**16.24%**	**1,946**	
					$10.99	$5.46	$74,090.58	2.33%		6,846	2.747%		571	
					$7.99	$5.46	$48,667.33	1.52%		6,115	2.454%		510	
					$10.99	$3.86	$44,609.29	1.41%		4,147	1.664%		346	
					$8.99	$3.86	$22,267.02	0.70%		2,514	1.009%		210	
					$8.99	$5.46	$21,428.37	0.67%		2,415	0.969%		201	
					$10.99	$4.39	$13,855.46	0.45%		1,310	0.526%		109	
	359590	**750**	**CUPCAKE MOSCATO D'ASTI 750ml**	**1**	**$12.32**	**$6.48**	**$166,043.36**	**5.30%**	**1.95%**	**13,280**	**5.33%**	**-0.30%**	**1,107**	
					$13.99	$7.36	$104,453.21	3.36%		7,747	3.109%		646	
					$10.99	$5.77	$40,918.79	1.29%		3,773	1.514%		314	
					$11.99	$6.30	$20,671.36	0.65%		1,760	0.706%		147	
	917792	**750**	**VOGHERA MOSCATO D'ASTI'17 750ml**	**L**	**$12.99**	**$8.32**	**$60,650.31**	**1.88%**	**5.31%**	**4,669**	**1.87%**	**5.52%**	**389**	
					$12.99	$8.32	$60,650.31	1.88%		4,669	1.874%		389	
	345132	**750**	**ANTERRA CHARDONNAY 750ml**	**1**	**$6.99**	**$3.37**	**$48,258.96**	**1.50%**	**68.36%**	**6,904**	**2.77%**	**59.86%**	**575**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC	345132				$6.99	$3.37	$48,258.96	1.50%		6,904	2.771%		575	
	914123	750	SARACCO MOSCATO D'ASTI'16/17 750ml	L	$18.18	$9.40	$47,595.24	1.48%	2.67%	2,618	1.05%	2.12%	218	
					$18.18	$9.40	$47,595.24	1.48%		2,618	1.051%		218	
	914373	750	INAMA SOAVE CLASSICO'16/17 750ml	L	$16.58	$8.55	$47,294.56	1.47%	15.60%	2,842	1.14%	11.59%	237	
					$16.99	$8.77	$27,999.52	0.87%		1,648	0.661%		137	
					$16.16	$8.33	$19,295.04	0.60%		1,194	0.479%		100	
	949309	750	SCAIA BIANCO'16/17 750ml	L	$14.06	$7.22	$33,089.89	1.03%	62.60%	2,321	0.93%	49.08%	193	
					$14.99	$7.71	$21,075.94	0.65%		1,406	0.564%		117	
					$13.13	$6.72	$12,013.95	0.37%		915	0.367%		76	
	913378	750	LAGEDER PINOT BIANCO'16/17 750ml	L	$15.57	$8.02	$32,359.14	1.00%	34.31%	2,066	0.83%	29.10%	172	
					$15.99	$8.24	$20,163.39	0.63%		1,261	0.506%		105	
					$15.15	$7.79	$12,195.75	0.38%		805	0.323%		67	
	909000	750	VIETTI MOSCATO D' ASTI'16/17 750ml	L	$17.08	$8.82	$31,277.56	0.97%	17.83%	1,834	0.74%	18.09%	153	
					$16.99	$8.77	$20,031.21	0.62%		1,179	0.473%		98	
					$17.17	$8.87	$11,246.35	0.35%		655	0.263%		55	
	909882	750	ALPHA ZETA SOAVE 750ml	L	$9.99	$4.93	$30,695.19	0.95%	25.58%	3,074	1.23%	25.17%	256	
					$9.99	$4.93	$30,695.19	0.95%		3,074	1.234%		256	
	911399	750	LA CARRAIA ORVIETO'17 750ml	L	$10.99	$5.49	$24,397.80	0.76%	37.19%	2,220	0.89%	37.19%	185	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC	911399				$10.99	$5.49	$24,397.80	0.76%		2,220	0.891%		185	
	917289	750	BATASIOLO MOSCATO D'ASTI'16/17 750ml	L	$18.16	$9.28	$24,043.84	0.75%	2.40%	1,324	0.53%	1.75%	110	
					$18.16	$9.28	$24,043.84	0.75%		1,324	0.531%		110	
	914686	750	LAGEDER CHARDONNAY'16/17 750ml	L	$16.58	$8.55	$18,158.34	0.56%	-1.10%	1,095	0.44%	-4.25%	91	
					$16.99	$8.77	$9,480.42	0.29%		558	0.224%		47	
					$16.16	$8.33	$8,677.92	0.27%		537	0.215%		45	
	913578	750	STEMMARI CHARDONNAY'15/16 750ml	L	$10.49	$5.20	$17,955.30	0.56%	-8.54%	1,670	0.67%	-19.17%	139	
					$10.99	$5.46	$13,979.28	0.43%		1,272	0.510%		106	
					$9.99	$4.93	$3,976.02	0.12%		398	0.160%		33	
	913577	750	STEMMARI GRILLO '15/16 750ml	L	$10.31	$5.11	$16,590.57	0.51%	24.59%	1,564	0.63%	11.43%	130	
					$10.99	$5.48	$10,682.28	0.33%		972	0.390%		81	
					$9.99	$4.93	$3,986.01	0.12%		399	0.160%		33	
					$9.96	$4.93	$1,922.28	0.06%		193	0.077%		16	
	345010	750	ANSELMI VINCENZO'15/16 750ml	L	$17.60	$8.98	$15,922.24	0.49%	-7.91%	932	0.37%	-13.84%	78	
					$16.16	$8.21	$10,229.28	0.32%		633	0.254%		53	
					$19.04	$9.74	$5,692.96	0.18%		299	0.120%		25	
	913840	750	TERREDORA FALANGHINA'16/17 750ml	L	$16.75	$8.53	$15,758.26	0.49%	6.90%	939	0.38%	-2.03%	78	
					$17.00	$8.66	$7,769.00	0.24%		457	0.183%		38	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC	913840				$15.99	$8.12	$4,381.26	0.14%		274	0.110%		23	
					$18.00	$9.19	$2,520.00	0.08%		140	0.056%		12	
					$16.00	$8.13	$1,088.00	0.03%		68	0.027%		6	
	913369	**750**	**MARENCO MOSCATO D'ASTI'16/17 750ml**	**L**	**$18.72**	**$9.58**	**$15,563.08**	**0.48%**	**0.53%**	**786**	**0.32%**	**-13.10%**	**66**	
					$20.99	$10.79	$10,432.03	0.32%		497	0.199%		41	
					$17.99	$9.19	$3,705.94	0.11%		206	0.083%		17	
					$17.17	$8.76	$1,425.11	0.04%		83	0.033%		7	
	905837	**750**	**CUSUMANO INSOLIA WHITE'16/17 750ml**	**L**	**$13.06**	**$6.57**	**$15,421.07**	**0.48%**	**47.43%**	**1,183**	**0.47%**	**47.71%**	**99**	
					$12.99	$6.53	$10,366.02	0.32%		798	0.320%		67	
					$13.13	$6.60	$5,055.05	0.16%		385	0.154%		32	
	365900	**750**	**PRINCIPESSA GAVI'16/17 750ml**	**L**	**$14.14**	**$7.24**	**$14,041.02**	**0.44%**	**-3.33%**	**993**	**0.40%**	**-3.86%**	**83**	
					$14.14	$7.24	$14,041.02	0.44%		993	0.398%		83	
	918020	**750**	**GINI SOAVE '15/16 750ml**	**L**	**$17.87**	**$9.13**	**$13,330.34**	**0.41%**	**-11.72%**	**750**	**0.30%**	**-13.55%**	**63**	
					$16.99	$8.66	$7,067.84	0.22%		416	0.167%		35	
					$18.75	$9.59	$6,262.50	0.19%		334	0.134%		28	
	917518	**750**	**SANTI SOAVE MONTEFORTE'15 750ml**	**L**	**$15.24**	**$8.03**	**$11,390.07**	**0.35%**	**93.47%**	**743**	**0.30%**	**90.05%**	**62**	
					$15.49	$8.16	$7,822.45	0.24%		505	0.203%		42	
					$14.99	$7.89	$3,567.62	0.11%		238	0.096%		20	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC	**916645**	**750**	**SUAVIA SOAVE CLASSIC'17 750ml**	**L**	**$16.99**	**$8.68**	**$9,672.46**	**0.30%**	**1.94%**	**554**	**0.22%**	**-6.96%**	**46**	
					$17.99	$9.21	$7,321.93	0.23%		407	0.163%		34	
					$15.99	$8.14	$2,350.53	0.07%		147	0.059%		12	
	373060	**750**	**NOZZOLE LE BRUNICHE CHARD'17 750ml**	**L**	**$17.46**	**$8.90**	**$9,180.36**	**0.28%**	**-34.82%**	**535**	**0.21%**	**-38.67%**	**45**	
					$16.95	$8.63	$7,186.80	0.22%		424	0.170%		35	
					$17.96	$9.17	$1,993.56	0.06%		111	0.045%		9	
	966297	**750**	**TERUZZI VERNACCIA GIMIGNANO'16/17 750ml**	**L**	**$11.99**	**$6.00**	**$9,064.44**	**0.28%**	**-27.60%**	**756**	**0.30%**	**-27.96%**	**63**	
					$11.99	$6.00	$9,064.44	0.28%		756	0.303%		63	
	913938	**750**	**VITIANO BIANCO'14/15 750ml**	**X**	**$12.03**	**$7.26**	**$8,686.02**	**0.27%**	**20.99%**	**832**	**0.33%**	**51.39%**	**69**	
					$8.10	$7.61	$4,001.40	0.12%		494	0.198%		41	
					$12.99	$6.55	$2,481.09	0.08%		191	0.077%		16	
					$14.99	$7.61	$2,203.53	0.07%		147	0.059%		12	
	918503	**750**	**INDIGENOUS VERDICCHIO'14 750ml**	**X**	**$12.33**	**$7.39**	**$8,615.49**	**0.27%**	**6.20%**	**725**	**0.29%**	**32.65%**	**60**	
					$14.99	$7.59	$3,372.75	0.10%		225	0.090%		19	
					$13.89	$7.00	$2,861.34	0.09%		206	0.083%		17	
					$8.10	$7.59	$2,381.40	0.07%		294	0.118%		25	
	907208	**750**	**TENUTA LUISA SAUV BLANC'17 750ml**	**L**	**$19.49**	**$9.99**	**$8,095.83**	**0.25%**	**33.01%**	**417**	**0.17%**	**24.24%**	**35**	
					$18.99	$9.72	$4,557.60	0.14%		240	0.096%		20	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC	907208				$19.99	$10.25	$3,538.23	0.11%		177	0.071%		15	
	966474	750	ZENATO LUGANA'16/17 750ml	L	$16.99	$8.62	$6,897.94	0.21%	2.28%	406	0.16%	2.28%	34	
					$16.99	$8.62	$6,897.94	0.21%		406	0.163%		34	
	915358	750	MARCO FELLUGA MOLAMATTA'14 750ml	L	$28.49	$14.79	$6,873.48	0.21%	-38.42%	252	0.10%	-43.40%	21	
					$26.99	$13.99	$6,153.72	0.19%		228	0.091%		19	
					$29.99	$15.58	$719.76	0.02%		24	0.010%		2	
	914697	750	TERREDORA DIPAOLO GRECO T'17 750ml	L	$21.09	$10.84	$6,375.28	0.20%	-1.73%	310	0.12%	-4.08%	26	
					$20.20	$10.37	$4,969.20	0.15%		246	0.099%		21	
					$21.97	$11.31	$1,406.08	0.04%		64	0.026%		5	
	917500	750	ELVIO TINTERO VINO BLANCO'16 750ml	L	$12.99	$6.52	$6,183.24	0.19%	1116.45%	476	0.19%	1107.32%	40	
					$12.99	$6.52	$6,183.24	0.19%		476	0.191%		40	
	917156	750	ARGIOLAS SELENGAS '15/16 750ml	L	$16.99	$8.65	$5,266.90	0.16%	20.16%	310	0.12%	20.16%	26	
					$16.99	$8.65	$5,266.90	0.16%		310	0.124%		26	
	917846	750	DONNAFUGATA ANTHILIA SICILIA'17 750ml	L	$17.35	$8.97	$4,801.46	0.15%	37.06%	278	0.11%	35.19%	23	
					$17.14	$8.85	$3,273.74	0.10%		191	0.077%		16	
					$17.56	$9.08	$1,527.72	0.05%		87	0.035%		7	
	912688	750	MACULAN PINO & TOI '16 750ml	U	$11.99	$6.00	$4,784.01	0.15%	-37.14%	399	0.16%	-37.14%	33	
					$11.99	$6.00	$4,784.01	0.15%		399	0.160%		33	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC	**947911**	**750**	**GAROFOLI MACRINA VERDICCHIO'17 750ml**	**L**	**$14.99**	**$7.71**	**$4,736.84**	**0.15%**	**-11.39%**	**316**	**0.13%**	**-11.11%**	**26**	
					$14.99	$7.71	$4,736.84	0.15%		316	0.127%		26	
	920164	**750**	**CANTINA VALLE TRITANA VERDICHIO'17 750ml**	**L**	**$11.53**	**$5.78**	**$4,709.15**	**0.15%**	**29.19%**	**411**	**0.16%**	**24.18%**	**34**	
					$11.10	$5.55	$2,641.80	0.08%		238	0.096%		20	
					$11.95	$6.00	$2,067.35	0.06%		173	0.069%		14	
	909355	**750**	**BIBI GRAETZ CASAMATTA BIANCO NV 750ml**	**L**	**$12.07**	**$6.15**	**$4,605.62**	**0.14%**	**-18.01%**	**382**	**0.15%**	**-18.39%**	**32**	
					$12.05	$6.15	$3,627.14	0.11%		301	0.121%		25	
					$12.08	$6.15	$978.48	0.03%		81	0.033%		7	
	918436	**750**	**CHIARLO GAVI LE MARNE'15/16 750ml**	**L**	**$20.86**	**$10.71**	**$4,491.04**	**0.14%**	**98.57%**	**206**	**0.08%**	**78.99%**	**17**	
					$21.95	$11.29	$4,214.40	0.13%		192	0.077%		16	
					$19.76	$10.13	$276.64	0.01%		14	0.006%		1	
	903706	**750**	**A-MANO BIANCO '15/16 750ml**	**L**	**$12.06**	**$6.04**	**$4,349.32**	**0.13%**	**-29.02%**	**361**	**0.14%**	**-28.60%**	**30**	
					$11.99	$6.00	$2,398.00	0.07%		200	0.080%		17	
					$12.12	$6.08	$1,951.32	0.06%		161	0.065%		13	
	917528	**750**	**ARALDICA GAVI LA LUCIANA'17 750ml**	**L**	**$13.54**	**$6.84**	**$4,310.13**	**0.13%**	**-39.40%**	**322**	**0.13%**	**-40.96%**	**27**	
					$13.12	$6.62	$2,873.28	0.09%		219	0.088%		18	
					$13.95	$7.06	$1,436.85	0.04%		103	0.041%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC	**914273**	**750**	**PLANETA LA SEGRETA BIANCO'15/16 750ml**	**L**	**$14.07**	**$7.13**	**$4,274.15**	**0.13%**	**7.52%**	**305**	**0.12%**	**8.01%**	**25**	
					$13.99	$7.09	$3,595.43	0.11%		257	0.103%		21	
					$14.14	$7.17	$678.72	0.02%		48	0.019%		4	
	918994	**750**	**VOGHERA LANGHE FAVORITA'17 750ml**	**L**	**$11.99**	**$7.65**	**$3,728.89**	**0.12%**	**100.00%**	**311**	**0.12%**	**100.00%**	**26**	
					$11.99	$7.65	$3,728.89	0.12%		311	0.125%		26	
	914169	**750**	**PLANETA CHARDONNAY'16 750ml**	**L**	**$39.99**	**$20.76**	**$3,479.13**	**0.11%**	**250.53%**	**87**	**0.03%**	**234.62%**	**7**	
					$39.99	$20.76	$3,479.13	0.11%		87	0.035%		7	
	917275	**750**	**ARGILLAE ORVIETO'14/15 750ml**	**L**	**$15.15**	**$7.68**	**$2,484.60**	**0.08%**	**0.55%**	**164**	**0.07%**	**0.00%**	**14**	
					$15.15	$7.68	$2,484.60	0.08%		164	0.066%		14	
	918523	**750**	**VIE DI ROMANS CHARD FRIULI'13 750ml**	**L**	**$29.97**	**$15.56**	**$2,337.66**	**0.07%**	**11.12%**	**78**	**0.03%**	**19.40%**	**7**	
					$29.97	$15.56	$2,337.66	0.07%		78	0.031%		7	
	917366	**750**	**MATILDE ROC FALANGHINA'14/15 750ml**	**X**	**$13.06**	**$8.64**	**$2,299.32**	**0.07%**	**-43.09%**	**217**	**0.09%**	**-7.05%**	**18**	
					$9.16	$8.64	$1,621.32	0.05%		177	0.071%		15	
					$16.95	$8.64	$678.00	0.02%		40	0.016%		3	
	907622	**750**	**VOGHERA LANGHE ARNEIS'15/16 750ml**	**X**	**$11.64**	**$7.42**	**$2,118.48**	**0.07%**	**-60.98%**	**182**	**0.07%**	**-61.30%**	**15**	
					$11.64	$7.42	$2,118.48	0.07%		182	0.073%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC	912639	750	CERETTO ARNEIS'14/15 750ml	X	$14.57	$13.94	$2,025.23	0.06%	-86.87%	139	0.06%	-83.56%	12	
					$14.57	$13.94	$2,025.23	0.06%		139	0.056%		12	
	917942	750	ELIO PERRONE MOSCATO SOURGA'15/17 750ml	L	$18.50	$9.55	$2,016.50	0.06%	-48.23%	109	0.04%	-49.33%	9	
					$18.50	$9.55	$2,016.50	0.06%		109	0.044%		9	
	918228	750	MARCARINI MOSCATO D'ASTI 750ml	X	$14.75	$9.81	$1,856.95	0.06%	-67.41%	125	0.05%	-57.84%	10	
					$19.15	$9.81	$1,225.60	0.04%		64	0.026%		5	
					$10.35	$9.81	$631.35	0.02%		61	0.024%		5	
	358005	750	CAMPO AL MARE VERMINTO '15/17 750ml	L	$20.19	$10.39	$1,421.24	0.04%	-43.15%	71	0.03%	-42.11%	6	
					$19.99	$10.29	$1,319.34	0.04%		66	0.026%		6	
					$20.38	$10.49	$101.90	0.00%		5	0.002%		0	
	917373	750	FARNESE TREBBIANO D'ABRUZZO'13/14 750ml	X	$7.32	$4.68	$1,396.69	0.04%	-47.25%	199	0.08%	-27.59%	17	
					$9.50	$4.68	$817.00	0.03%		86	0.035%		7	
					$5.13	$4.68	$579.69	0.02%		113	0.045%		9	
	952625	750	PODERE CONCA ELLEBORO IGT TOSCANA 750ml	L	$22.99	$14.97	$1,379.40	0.04%	400.00%	60	0.02%	400.00%	5	
					$22.99	$14.97	$1,379.40	0.04%		60	0.024%		5	
	950652	750	TERUZZI TERRE DI TUFI IGT'15 750ml	L	$11.99	$6.00	$1,354.87	0.04%	100.00%	113	0.05%	100.00%	9	
					$11.99	$6.00	$1,354.87	0.04%		113	0.045%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC	**916269**	**750**	**BUCCI VERDICC CAST DI JESI'13/14 750ml**	**X**	**$16.48**	**$11.00**	**$1,290.32**	**0.04%**	**-71.34%**	**64**	**0.03%**	**-69.28%**	**5**	
					$21.39	$11.00	$1,197.84	0.04%		56	0.022%		5	
					$11.56	$11.00	$92.48	0.00%		8	0.003%		1	
	953311	**750**	**CASCINA MONTAGNOLA MORASSO'13 750ml**	**L**	**$33.99**	**$22.35**	**$1,019.70**	**0.03%**	**100.00%**	**30**	**0.01%**	**100.00%**	**3**	
					$33.99	$22.35	$1,019.70	0.03%		30	0.012%		3	
	379750	**750**	**RUFFINO CHARDONNAY UNOAKED'14/15 750ml**	**X**	**$11.10**	**$5.83**	**$743.70**	**0.02%**	**-97.01%**	**67**	**0.03%**	**-97.03%**	**6**	
					$11.10	$5.83	$743.70	0.02%		67	0.027%		6	
	916822	**750**	**SANTADI VERMENTINO SOLAIS'14/15 750ml**	**X**	**$11.64**	**$7.66**	**$693.26**	**0.02%**	**-65.75%**	**56**	**0.02%**	**-57.72%**	**5**	
					$15.11	$7.66	$513.74	0.02%		34	0.014%		3	
					$8.16	$7.66	$179.52	0.01%		22	0.009%		2	
	916007	**750**	**SCHIOPETTO TOCAI FRIULANO'11/12 750ml**	**X**	**$20.20**	**$10.67**	**$323.20**	**0.01%**	**-69.63%**	**16**	**0.01%**	**-69.81%**	**1**	
					$20.20	$10.67	$323.20	0.01%		16	0.006%		1	
	966334	**750**	**GIACOSA ARNEIS'09/10 750ml**	**U**	**$37.99**	**$19.81**	**$113.97**	**0.00%**	**100.00%**	**3**	**0.00%**	**100.00%**	**0**	
					$37.99	$19.81	$113.97	0.00%		3	0.001%		0	
	372070	**750**	**MASTRO LACRYMA CHRISTI BIANCO'13 750ml**	**X**	**$12.00**	**$5.95**	**$84.00**	**0.00%**	**-88.41%**	**7**	**0.00%**	**-85.11%**	**1**	
					$12.00	$5.95	$84.00	0.00%		7	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRL ITALIAN WHITE - MISC DOC	**913838**	**750**	**PIETRA PORZIA FRASCATI'13 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$1,316,188.57**		**8.14%**	**104,246**		**10.46%**	**8,687**	

Class Summary

KRL	**Bottle Sales**	104,246	**Gross Sales**	$1,316,188.57	**Total Items in Class**	64
	% of Bottle Sales	0.21%	**% of Gross Sales**	0.28%	**Share/Item**	0.64

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRM ITALIAN WHITE - VARIETAL														
	946647	**750**	**RISATA MOSCATO D' ASTI 750ml**	**L**	**$19.20**	**$10.06**	**$68,438.10**	**21.63%**	**29.50%**	**3,603**	**19.47%**	**28.97%**	**300**	
					$19.20	$10.06	$68,438.10	21.63%		3,603	19.466%		300	
	430038	**750**	**ZAMPATO SAUVIGNON BLANC'16/17 750ml**	**L**	**$14.49**	**$9.65**	**$53,082.17**	**16.60%**	**183.59%**	**3,683**	**19.90%**	**196.81%**	**307**	
					$13.99	$9.31	$29,742.74	9.30%		2,126	11.486%		177	
					$14.99	$9.98	$23,339.43	7.30%		1,557	8.412%		130	
	909234	**750**	**VIETTI ARNEIS'16/17 750ml**	**L**	**$24.62**	**$12.83**	**$14,968.92**	**4.68%**	**-4.83%**	**608**	**3.28%**	**-6.81%**	**51**	
					$24.99	$13.02	$7,696.92	2.41%		308	1.664%		26	
					$24.24	$12.63	$7,272.00	2.27%		300	1.621%		25	
	361758	**750**	**TELLUS CHARDONNAY'15/16 750ml**	**L**	**$16.98**	**$8.68**	**$10,558.02**	**3.30%**	**1.92%**	**622**	**3.36%**	**1.95%**	**52**	
					$16.97	$8.68	$8,281.36	2.59%		488	2.637%		41	
					$16.99	$8.68	$2,276.66	0.71%		134	0.724%		11	
	384606	**750**	**VOSCA SAUVIGNON BLANC'16/17 750ml**	**L**	**$18.49**	**$12.33**	**$5,140.22**	**1.61%**	**100.00%**	**278**	**1.50%**	**100.00%**	**23**	
					$18.49	$12.33	$5,140.22	1.61%		278	1.502%		23	
	919181	**750**	**VIE DI ROMANS DOLEE FRIULANO'15/16 750ml**	**L**	**$35.67**	**$18.60**	**$4,355.87**	**1.36%**	**-2.57%**	**128**	**0.69%**	**-6.34%**	**11**	
					$33.34	$17.36	$3,634.06	1.14%		109	0.589%		9	
					$37.99	$19.83	$721.81	0.23%		19	0.103%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRM ITALIAN WHITE - VARIETAL	**396042**	**750**	**ZONIN RIESLING WINEMAKERS COLLECTI 750ml**	**D**	**$7.99**	**$3.86**	**$1,669.91**	**0.52%**	**-90.25%**	**209**	**1.13%**	**-90.25%**	**17**	
					$7.99	$3.86	$1,669.91	0.52%		209	1.129%		17	
	Total						**$158,213.21**		**40.92%**	**9,131**		**35.87%**	**761**	

Class Summary

KRM

Bottle Sales	9,131	**Gross Sales**	$158,213.21	**Total Items in Class**	7
% of Bottle Sales	0.02%	**% of Gross Sales**	0.03%	**Share/Item**	0.07

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRN SPANISH WHITE														
	422632	**1500**	**RENE BARBIER WHITE 1500ml**	**L**	**$12.99**	**$6.38**	**$4,182.78**	**0.47%**	**-60.94%**	**322**	**0.47%**	**-60.94%**	**54**	
					$12.99	$6.38	$4,182.78	0.47%		322	0.474%		54	
	911084	**750**	**MORGADIO ALBARINO '17 750ml**	**L**	**$16.63**	**$8.47**	**$40,337.76**	**4.54%**	**43.59%**	**2,464**	**3.63%**	**40.07%**	**205**	
					$15.91	$8.08	$20,603.45	2.32%		1,295	1.906%		108	
					$15.99	$8.13	$10,361.52	1.17%		648	0.954%		54	
					$17.99	$9.19	$9,372.79	1.06%		521	0.767%		43	
	917866	**750**	**LANZOS SAUVIGNON BL VIURA'16/17 750ml**	**L**	**$10.49**	**$5.20**	**$35,968.43**	**4.05%**	**-9.31%**	**3,557**	**5.23%**	**-10.42%**	**296**	
					$9.99	$4.93	$31,198.77	3.51%		3,123	4.596%		260	
					$10.99	$5.47	$4,769.66	0.54%		434	0.639%		36	
	920291	**750**	**DAVIDE TRADICION ALBARINO'15/16 750ml**	**L**	**$19.99**	**$13.04**	**$25,167.41**	**2.84%**	**-18.80%**	**1,259**	**1.85%**	**-18.57%**	**105**	
					$19.99	$13.04	$25,167.41	2.84%		1,259	1.853%		105	
	915829	**750**	**CAN FEIXES BLANCO'16/17 750ml**	**L**	**$14.24**	**$7.20**	**$19,645.77**	**2.21%**	**45.81%**	**1,373**	**2.02%**	**42.71%**	**114**	
					$14.49	$7.33	$12,678.75	1.43%		875	1.288%		73	
					$13.99	$7.06	$6,967.02	0.78%		498	0.733%		42	
	915280	**750**	**LO BRUJO MACABEO'16/17 750ml**	**L**	**$8.99**	**$4.43**	**$18,294.65**	**2.06%**	**-19.66%**	**2,035**	**2.99%**	**-19.49%**	**170**	
					$8.99	$4.43	$18,294.65	2.06%		2,035	2.995%		170	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRN SPANISH WHITE	**916676**	**750**	**MARTINSANCHO VERDEJO RUED'15/16 750ml**	**L**	**$15.74**	**$7.99**	**$17,299.22**	**1.95%**	**14.41%**	**1,078**	**1.59%**	**6.94%**	**90**	
					$16.49	$8.39	$12,532.40	1.41%		760	1.118%		63	
					$14.99	$7.59	$4,766.82	0.54%		318	0.468%		27	
	950432	**750**	**FLOR DE VERANO ALBARIÑO'16/17 750ml**	**L**	**$11.99**	**$7.67**	**$13,848.45**	**1.56%**	**558.66%**	**1,155**	**1.70%**	**558.66%**	**96**	
					$11.99	$7.67	$13,848.45	1.56%		1,155	1.700%		96	
	967614	**750**	**MARQUES CACERES WHITE'16/17 750ml**	**L**	**$9.08**	**$4.57**	**$13,610.92**	**1.53%**	**-3.02%**	**1,499**	**2.21%**	**-3.56%**	**125**	
					$9.08	$4.57	$13,610.92	1.53%		1,499	2.206%		125	
	920273	**750**	**SENORIO DE ASTOBIZA TXAKOLI'16/17 750ml**	**L**	**$13.74**	**$8.84**	**$12,852.63**	**1.45%**	**-7.68%**	**937**	**1.38%**	**-11.25%**	**78**	
					$13.49	$8.67	$6,906.88	0.78%		512	0.753%		43	
					$13.99	$9.01	$5,945.75	0.67%		425	0.625%		35	
	914840	**750**	**VERACRUZ RUEDA VERDEJO'17 750ml**	**L**	**$13.99**	**$9.01**	**$12,632.97**	**1.42%**	**-39.28%**	**903**	**1.33%**	**-39.13%**	**75**	
					$13.99	$9.01	$12,632.97	1.42%		903	1.329%		75	
	916262	**750**	**BODEGAS NAIA RUEDA'16/17 750ml**	**L**	**$15.09**	**$7.64**	**$11,598.96**	**1.31%**	**-35.24%**	**771**	**1.13%**	**-35.17%**	**64**	
					$14.99	$7.58	$7,794.80	0.88%		520	0.765%		43	
					$15.16	$7.67	$3,501.96	0.39%		231	0.340%		19	
					$15.11	$7.67	$302.20	0.03%		20	0.029%		2	
	951684	**750**	**NOELIA BEBELIA ALBARINO BIAXA 750ml**	**L**	**$26.00**	**$16.99**	**$11,022.44**	**1.24%**	**28.40%**	**424**	**0.62%**	**26.79%**	**35**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRN SPANISH WHITE	951684				$26.00	$17.08	$6,942.00	0.78%		267	0.393%		22	
					$25.99	$16.94	$4,054.44	0.46%		156	0.230%		13	
					$26.00	$16.94	$26.00	0.00%		1	0.001%		0	
	921014	**750**	**AIZPURUA GETARIAKO TXAKOLINA'17 750ml**	**L**	**$13.98**	**$7.08**	**$10,110.12**	**1.14%**	**1562.65%**	**734**	**1.08%**	**1341.18%**	**61**	
					$12.98	$6.54	$3,660.36	0.41%		282	0.415%		24	
					$14.99	$7.61	$2,218.52	0.25%		148	0.218%		12	
					$14.99	$7.62	$1,499.00	0.17%		100	0.147%		8	
					$14.97	$7.61	$1,437.32	0.16%		96	0.141%		8	
					$11.99	$6.00	$1,294.92	0.15%		108	0.159%		9	
	911157	**750**	**VINA REBOREDA RIBEIRO'16 750ml**	**L**	**$11.99**	**$6.00**	**$8,488.92**	**0.96%**	**-58.57%**	**708**	**1.04%**	**-58.43%**	**59**	
					$11.99	$6.00	$8,488.92	0.96%		708	1.042%		59	
	918561	**750**	**VIORE VERDEJO RUEDA'14/15 750ml**	**X**	**$11.55**	**$7.59**	**$8,107.32**	**0.91%**	**138.26%**	**858**	**1.26%**	**281.53%**	**72**	
					$8.10	$7.59	$5,589.00	0.63%		690	1.015%		58	
					$14.99	$7.59	$2,518.32	0.28%		168	0.247%		14	
	918648	**750**	**BUENAS VIURA WHITE'17 750ml**	**X**	**$8.47**	**$5.50**	**$7,544.49**	**0.85%**	**62.26%**	**936**	**1.38%**	**112.01%**	**78**	
					$10.99	$5.50	$4,319.07	0.49%		393	0.578%		33	
					$5.94	$5.50	$3,225.42	0.36%		543	0.799%		45	
	918079	**750**	**RUCHEL GODELLO VALDEORRAS'15/16 750ml**	**L**	**$13.99**	**$7.06**	**$7,008.99**	**0.79%**	**7.23%**	**501**	**0.74%**	**9.93%**	**42**	
					$13.99	$7.06	$7,008.99	0.79%		501	0.737%		42	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRN SPANISH WHITE	**947376**	**750**	**BODEGAS AVANTHIA GODELLO'16 750ml**	**L**	**$17.09**	**$8.69**	**$6,191.28**	**0.70%**	**-7.60%**	**364**	**0.54%**	**-7.22%**	**30**	
					$16.99	$8.63	$5,521.75	0.62%		325	0.478%		27	
					$17.17	$8.72	$635.29	0.07%		37	0.054%		3	
					$17.12	$8.72	$34.24	0.00%		2	0.003%		0	
	916921	**750**	**VEGA SINDOA UNOAKED CHARD'16/17 750ml**	**L**	**$9.07**	**$4.42**	**$5,955.67**	**0.67%**	**-20.81%**	**659**	**0.97%**	**-20.70%**	**55**	
					$8.99	$4.37	$3,910.65	0.44%		435	0.640%		36	
					$9.13	$4.45	$2,026.86	0.23%		222	0.327%		19	
					$9.08	$4.45	$18.16	0.00%		2	0.003%		0	
	914202	**750**	**BODEGAS NAIA LA BRISAS RUEDA'15/16 750ml**	**L**	**$13.09**	**$6.57**	**$5,512.39**	**0.62%**	**-27.60%**	**424**	**0.62%**	**-28.84%**	**35**	
					$12.99	$6.50	$5,170.02	0.58%		398	0.586%		33	
					$13.17	$6.60	$329.25	0.04%		25	0.037%		2	
					$13.12	$6.60	$13.12	0.00%		1	0.001%		0	
	914819	**750**	**BURGANS ALBARINO'15/16 750ml**	**L**	**$16.99**	**$8.96**	**$5,029.04**	**0.57%**	**-77.08%**	**296**	**0.44%**	**-77.07%**	**25**	
					$16.99	$8.96	$5,029.04	0.57%		296	0.436%		25	
	919893	**750**	**RAIMAT ALBARINO'15/16 750ml**	**L**	**$11.46**	**$6.02**	**$4,758.36**	**0.54%**	**77.60%**	**417**	**0.61%**	**88.44%**	**35**	
					$10.80	$5.67	$2,419.20	0.27%		224	0.330%		19	
					$12.12	$6.37	$2,339.16	0.26%		193	0.284%		16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRN SPANISH WHITE	**917504**	**750**	**MARTIN CODAX ALBARINO'15/16 750ml**	**L**	**$16.09**	**$8.48**	**$4,381.65**	**0.49%**	**-27.87%**	**285**	**0.42%**	**-19.68%**	**24**	
					$14.99	$7.90	$3,522.65	0.40%		235	0.346%		20	
					$17.18	$9.06	$859.00	0.10%		50	0.074%		4	
	949488	**750**	**ATLANTIS TXAKOLI '17 750ml**	**L**	**$16.99**	**$8.66**	**$4,128.57**	**0.47%**	**-11.43%**	**243**	**0.36%**	**-11.11%**	**20**	
					$16.99	$8.66	$4,128.57	0.47%		243	0.358%		20	
	918442	**750**	**VINA HERMOSA BLANCO'17 750ml**	**L**	**$11.49**	**$5.74**	**$4,119.45**	**0.46%**	**18.79%**	**355**	**0.52%**	**17.88%**	**30**	
					$11.99	$5.99	$2,613.82	0.29%		218	0.321%		18	
					$10.99	$5.48	$1,505.63	0.17%		137	0.202%		11	
	917779	**750**	**PAZO SENORANS ALBARINO'14/15 750ml**	**L**	**$23.99**	**$12.68**	**$3,982.34**	**0.45%**	**39.76%**	**166**	**0.24%**	**39.83%**	**14**	
					$23.99	$12.68	$3,982.34	0.45%		166	0.244%		14	
	988144	**750**	**ONDALAN RIOJA BLANCO 750ml**	**L**	**$10.55**	**$5.23**	**$3,596.79**	**0.41%**	**52.11%**	**334**	**0.49%**	**42.13%**	**28**	
					$10.99	$5.46	$2,758.49	0.31%		251	0.369%		21	
					$10.10	$4.99	$838.30	0.09%		83	0.122%		7	
	916941	**750**	**ALZANIA BLANCO'14 750ml**	**X**	**$10.03**	**$7.78**	**$3,224.65**	**0.36%**	**-29.27%**	**271**	**0.40%**	**-28.11%**	**23**	
					$12.15	$7.78	$3,098.25	0.35%		255	0.375%		21	
					$7.90	$7.78	$126.40	0.01%		16	0.024%		1	
	915032	**750**	**MARQUES CACERES SATINELA'16/17 750ml**	**L**	**$10.09**	**$5.10**	**$2,825.20**	**0.32%**	**-45.92%**	**280**	**0.41%**	**-46.15%**	**23**	
					$10.09	$5.10	$2,825.20	0.32%		280	0.412%		23	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRN SPANISH WHITE	**906522**	**750**	**COTO DE GOMARIZ RIBEIRO'13 750ml**	**L**	**$19.99**	**$10.25**	**$1,719.14**	**0.19%**	**-61.23%**	**86**	**0.13%**	**-61.19%**	**7**	
					$19.99	$10.25	$1,719.14	0.19%		86	0.127%		7	
	953415	**750**	**FRAGA DO CORVO WHITE'17 750ml**	**L**	**$18.17**	**$9.28**	**$1,088.80**	**0.12%**	**100.00%**	**62**	**0.09%**	**100.00%**	**5**	
					$17.18	$8.75	$859.00	0.10%		50	0.074%		4	
					$19.15	$9.80	$229.80	0.03%		12	0.018%		1	
	953414	**750**	**ENVIDIACOCHINA TETE DE CUVEE'17 750ml**	**L**	**$26.69**	**$13.81**	**$907.46**	**0.10%**	**100.00%**	**34**	**0.05%**	**100.00%**	**3**	
					$26.69	$13.81	$907.46	0.10%		34	0.050%		3	
	427610	**750**	**TORRES VINA SOL'15 750ml**	**X**	**$9.34**	**$6.37**	**$901.37**	**0.10%**	**-38.59%**	**107**	**0.16%**	**-11.67%**	**9**	
					$6.55	$6.37	$465.05	0.05%		71	0.104%		6	
					$12.12	$6.37	$436.32	0.05%		36	0.053%		3	
	919003	**750**	**TERRAS DO CIGARRON GODELLO'16 750ml**	**L**	**$15.99**	**$8.23**	**$655.59**	**0.07%**	**100.00%**	**41**	**0.06%**	**100.00%**	**3**	
					$15.99	$8.23	$655.59	0.07%		41	0.060%		3	
	916825	**750**	**PLATON VALDELAINOS VERDEJO'13/14 750ml**	**U**	**$13.11**	**$6.60**	**$131.10**	**0.01%**	**-35.59%**	**10**	**0.01%**	**-35.71%**	**1**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRN SPANISH WHITE	**916825**				$13.11	$6.60	$131.10	0.01%		10	0.015%		1	
	Total						**$336,831.08**		**-5.11%**	**25,948**		**-4.28%**	**2,189**	

Class Summary

KRN	**Bottle Sales**	25,948	**Gross Sales**	$336,831.08	**Total Items in Class** 36
	% of Bottle Sales	0.05%	**% of Gross Sales**	0.07%	**Share/Item** 0.36

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRO PORTUGESE WHITE														
	403760	**750**	**BROADBENT VINHO VERDE 750ml**	**1**	**$10.49**	**$5.20**	**$151,088.71**	**28.91%**	**40.19%**	**14,729**	**28.09%**	**28.13%**	**1,227**	
					$8.99	$6.00	$58,731.71	11.23%		6,529	12.452%		544	
					$11.99	$6.00	$51,221.28	9.80%		4,272	8.147%		356	
					$11.99	$4.40	$23,272.59	4.45%		1,941	3.702%		162	
					$8.99	$4.40	$17,863.13	3.42%		1,987	3.790%		166	
	918531	**750**	**FVINE VINHO VERDE WHITE'15 750ml**	**L**	**$8.99**	**$4.39**	**$54,218.69**	**10.38%**	**23.67%**	**6,031**	**11.50%**	**23.67%**	**503**	
					$8.99	$4.39	$54,218.69	10.38%		6,031	11.502%		503	
	917617	**750**	**QUINTA GOMARIZ LOUREIRO'15/16 750ml**	**L**	**$11.99**	**$5.99**	**$16,642.12**	**3.19%**	**-16.66%**	**1,388**	**2.65%**	**-16.55%**	**116**	
					$11.99	$5.99	$16,642.12	3.19%		1,388	2.647%		116	
	918621	**750**	**COVELA AVESSO VINO VERDE'16/17 750ml**	**L**	**$12.99**	**$8.33**	**$10,223.13**	**1.96%**	**57.14%**	**787**	**1.50%**	**57.29%**	**66**	
					$12.99	$8.33	$10,223.13	1.96%		787	1.501%		66	
	918182	**750**	**OSCAR'S DOURO WHITE'17 750ml**	**L**	**$10.49**	**$5.22**	**$7,531.51**	**1.44%**	**41.18%**	**749**	**1.43%**	**40.19%**	**62**	
					$9.99	$4.96	$6,993.00	1.34%		700	1.335%		58	
					$10.99	$5.48	$538.51	0.10%		49	0.093%		4	
	949357	**750**	**MICA VINHO VERDE'16/17 750ml**	**L**	**$10.94**	**$6.97**	**$7,327.98**	**1.40%**	**776.85%**	**672**	**1.28%**	**775.32%**	**56**	
					$10.89	$6.93	$6,239.97	1.19%		573	1.093%		48	
					$10.99	$7.00	$1,088.01	0.21%		99	0.189%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRO PORTUGESE WHITE	**917412**	**750**	**QUINTA GOMARIZ ALVARINHO'14/15 750ml**	**L**	**$15.49**	**$7.86**	**$4,964.95**	**0.95%**	**19.15%**	**328**	**0.63%**	**26.15%**	**27**	
					$14.98	$7.59	$4,149.46	0.79%		277	0.528%		23	
					$15.99	$8.13	$815.49	0.16%		51	0.097%		4	
	918943	**750**	**HERDADE DO ROCIM MARIANA BRANCO'16 750ml**	**L**	**$16.08**	**$8.17**	**$1,077.36**	**0.21%**	**536.98%**	**67**	**0.13%**	**518.18%**	**6**	
					$16.08	$8.17	$1,077.36	0.21%		67	0.128%		6	
	919143	**750**	**FERREIRINHA PLANALTO RESERVA'16 750ml**	**L**	**$11.99**	**$6.01**	**$323.73**	**0.06%**	**100.00%**	**27**	**0.05%**	**100.00%**	**2**	
					$11.99	$6.01	$323.73	0.06%		27	0.051%		2	
	913261	**750**	**AVELEDA VINHO VERDE 750ml**	**L**					**100.00%**			**100.00%**	**0**	
	Total						**$253,398.18**		**34.62%**	**24,778**		**27.78%**	**2,065**	

Class Summary

KRO

Bottle Sales	24,778	**Gross Sales**	$253,398.18	**Total Items in Class**	10
% of Bottle Sales	0.05%	**% of Gross Sales**	0.05%	**Share/Item**	0.1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRP GREEK WHITE														
	403298	**750**	**BOUTARI MOSCHOFILERO'16 /17 750ml**	**L**	**$17.28**	**$8.81**	**$15,018.74**	**21.55%**	**-3.57%**	**869**	**18.01%**	**-5.45%**	**72**	
					$16.94	$8.63	$8,249.94	11.84%		487	10.095%		41	
					$17.94	$9.17	$5,310.24	7.62%		296	6.136%		25	
					$16.96	$8.63	$1,458.56	2.09%		86	1.783%		7	
	967974	**750**	**BOUTARI SANTORINI '16 750ml**	**L**	**$33.96**	**$17.60**	**$6,484.89**	**9.30%**	**39.84%**	**191**	**3.96%**	**8.57%**	**16**	
					$33.95	$17.60	$5,737.55	8.23%		169	3.503%		14	
					$33.97	$17.60	$747.34	1.07%		22	0.456%		2	
	901163	**750**	**KOURTAKI RETSINA ATTICA 750ml**	**L**	**$8.66**	**$4.23**	**$6,147.39**	**8.82%**	**-18.01%**	**710**	**14.72%**	**-19.11%**	**59**	
					$8.72	$4.26	$3,252.56	4.67%		373	7.732%		31	
					$8.59	$4.19	$2,894.83	4.15%		337	6.986%		28	
	920739	**750**	**SANTO ASSYRTIKO WHITE'16/17 750ml**	**L**					**100.00%**			**100.00%**	**0**	
	Total						**$27,651.02**		**-0.04%**	**1,770**		**-10.06%**	**148**	

Class Summary

KRP	**Bottle Sales**	1,770	**Gross Sales**	$27,651.02	**Total Items in Class**	4
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRQ SOUTH AFRICAN WHITE														
	915318	**750**	**MAN VINTNERS CHENIN'16/17 7 750ml**	**L**	**$9.08**	**$4.57**	**$10,505.56**	**4.19%**	**2.05%**	**1,157**	**5.58%**	**1.57%**	**96**	
					$9.08	$4.57	$10,505.56	4.19%		1,157	5.577%		96	
	950074	**750**	**BADENHORST SECATEURS CHENIN BL'17 750ml**	**L**	**$14.75**	**$7.46**	**$10,147.24**	**4.05%**	**5.87%**	**659**	**3.18%**	**-3.75%**	**55**	
					$15.99	$8.13	$7,195.50	2.87%		450	2.169%		38	
					$14.12	$7.13	$2,485.12	0.99%		176	0.848%		15	
					$14.14	$7.13	$466.62	0.19%		33	0.159%		3	
	411740	**750**	**FAIRVIEW GOATS DO ROAM BL'16/17 750ml**	**L**	**$9.99**	**$5.05**	**$9,120.87**	**3.64%**	**-10.29%**	**913**	**4.40%**	**-12.90%**	**76**	
					$9.99	$5.05	$9,120.87	3.64%		913	4.401%		76	
	918774	**750**	**LONG NECK CHENIN BLANC'16 750ml**	**L**	**$10.99**	**$5.77**	**$8,440.32**	**3.37%**	**162.94%**	**768**	**3.70%**	**162.94%**	**64**	
					$10.99	$5.77	$8,440.32	3.37%		768	3.702%		64	
	946769	**750**	**BADENHORST CURATOR WHITE 750ml**	**L**	**$8.04**	**$3.90**	**$7,994.03**	**3.19%**	**4.31%**	**1,000**	**4.82%**	**4.76%**	**83**	
					$7.99	$3.87	$7,534.57	3.00%		943	4.545%		79	
					$8.06	$3.91	$427.18	0.17%		53	0.255%		4	
					$8.07	$3.91	$32.28	0.01%		4	0.019%		0	
	915714	**750**	**SOUTHERN RIGHT SAUV BL'16/17 750ml**	**L**	**$13.29**	**$6.72**	**$6,950.67**	**2.77%**	**-0.74%**	**523**	**2.52%**	**3.82%**	**44**	
					$13.29	$6.72	$6,950.67	2.77%		523	2.521%		44	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRQ SOUTH AFRICAN WHITE	**915689**	**750**	**MULDERBOSCH SAUV BL SA'17 750ml**	**L**	**$17.06**	**$8.91**	**$4,753.09**	**1.90%**	**-50.01%**	**265**	**1.28%**	**-49.60%**	**22**	
					$18.13	$9.38	$4,369.33	1.74%		241	1.162%		20	
					$15.99	$8.43	$383.76	0.15%		24	0.116%		2	
	915802	**750**	**MULDERBOSCH CHENIN BL SA'17 750ml**	**L**	**$14.31**	**$7.44**	**$4,033.22**	**1.61%**	**9.20%**	**273**	**1.32%**	**11.74%**	**23**	
					$15.12	$7.78	$3,250.80	1.30%		215	1.036%		18	
					$13.49	$7.10	$782.42	0.31%		58	0.280%		5	
	913696	**750**	**NEIL ELLIS SAUVIGNON BLANC'17 750ml**	**L**	**$18.36**	**$9.50**	**$3,262.53**	**1.30%**	**-60.39%**	**181**	**0.87%**	**-65.47%**	**15**	
					$16.95	$8.75	$1,898.40	0.76%		112	0.540%		9	
					$19.77	$10.25	$1,364.13	0.54%		69	0.333%		6	
	918770	**750**	**KLEIN CONSTANTIA SAUV BLANC'16 750ml**	**L**	**$19.99**	**$10.17**	**$3,217.17**	**1.28%**	**165.07%**	**161**	**0.78%**	**165.08%**	**13**	
					$19.98	$10.16	$2,437.56	0.97%		122	0.588%		10	
					$19.99	$10.17	$779.61	0.31%		39	0.188%		3	
	917521	**750**	**MAN VINTNERS CHARDONNAY SA'17 750ml**	**L**	**$9.08**	**$4.58**	**$2,914.68**	**1.16%**	**-27.33%**	**321**	**1.55%**	**-27.63%**	**27**	
					$9.08	$4.58	$2,914.68	1.16%		321	1.547%		27	
	916101	**750**	**HAMILTON RUSSEL CHARD'16/17 750ml**	**L**	**$29.32**	**$15.25**	**$2,792.80**	**1.11%**	**143.05%**	**94**	**0.45%**	**121.28%**	**8**	
					$31.36	$16.33	$1,756.16	0.70%		56	0.270%		5	
					$27.28	$14.16	$1,036.64	0.41%		38	0.183%		3	
	917586	**750**	**INDABA CHENIN BLANC SA'15/16 750ml**	**L**	**$11.09**	**$5.52**	**$2,717.05**	**1.08%**	**-23.40%**	**245**	**1.18%**	**-23.71%**	**20**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRQ SOUTH AFRICAN WHITE	917586				$11.09	$5.52	$2,717.05	1.08%		245	1.181%		20	
	913790	750	NEIL ELLIS CHARDONNAY SA'15/16 750ml	L	$19.18	$9.94	$2,590.63	1.03%	-38.95%	135	0.65%	-47.29%	11	
					$21.18	$11.00	$1,440.24	0.57%		68	0.328%		6	
					$17.17	$8.87	$1,150.39	0.46%		67	0.323%		6	
	917585	750	INDABA CHARDONNAY SA'15/16 750ml	L	$11.09	$5.52	$2,140.37	0.85%	-55.54%	193	0.93%	-55.79%	16	
					$11.09	$5.52	$2,140.37	0.85%		193	0.930%		16	
	917091	750	NEIL ELLIS SAUV BL SINCERELY'15/16 750ml	L	$14.09	$7.23	$1,431.71	0.57%	-77.89%	97	0.47%	-81.82%	8	
					$15.23	$7.83	$1,172.71	0.47%		77	0.371%		6	
					$12.95	$6.63	$259.00	0.10%		20	0.096%		2	
	916334	750	RAATS CHENIN ORIGINAL SA'15/16 750ml	L	$14.12	$7.13	$1,073.12	0.43%	-25.35%	76	0.37%	-25.74%	6	
					$14.12	$7.13	$1,073.12	0.43%		76	0.366%		6	
	916333	750	BAYTEN SAUV BLANC'17 750ml	L	$15.13	$7.68	$922.93	0.37%	-75.99%	61	0.29%	-76.19%	5	
					$15.13	$7.68	$922.93	0.37%		61	0.294%		5	
	917269	750	KEN FORRESTER CHEN BL SA'15/16 750ml	L	$15.15	$7.67	$802.95	0.32%	-78.77%	53	0.26%	-78.93%	4	
					$15.15	$7.67	$802.95	0.32%		53	0.255%		4	
	917674	750	MULDERBOSCH CHARD SA'16 750ml	U	$20.58	$10.78	$323.54	0.13%	7.51%	16	0.08%	6.67%	1	
					$20.17	$10.46	$302.55	0.12%		15	0.072%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRQ SOUTH AFRICAN WHITE	**917674**				$20.99	$11.09	$20.99	0.01%		1	0.005%		0	
	919144	**750**	**DE WETSHOF LIMESTONE CHARDONNAY 750ml**	**L**	**$13.99**	**$7.03**	**$265.81**	**0.11%**	**100.00%**	**19**	**0.09%**	**100.00%**	**2**	
					$13.99	$7.03	$265.81	0.11%		19	0.092%		2	
	921199	**750**	**LONGRIDGE CHARDONNAY THE EMILY'16/ 750ml**	**L**	**$16.99**	**$8.65**	**$254.85**	**0.10%**	**100.00%**	**15**	**0.07%**	**100.00%**	**1**	
					$16.99	$8.65	$254.85	0.10%		15	0.072%		1	
	916503	**750**	**LE BONHEUR SAUV BLANC SA'08 750ml**	**X**	**$11.78**	**$6.00**	**$11.78**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	
					$11.78	$6.00	$11.78	0.00%		1	0.005%		0	
	Total						**$86,666.92**		**-16.51%**	**7,226**		**-16.16%**	**602**	

Class Summary

KRQ	**Bottle Sales**	7,226	**Gross Sales**	$86,666.92	**Total Items in Class**	23
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.23

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRR CHILEAN WHITE														
	407205	**1500**	**CONCHA Y TORO SAUV BL FRONT NV 1500ml**	**L**	**$10.60**	**$5.15**	**$5,925.40**	**1.86%**	**12.99%**	**559**	**2.02%**	**12.58%**	**93**	
					$10.60	$5.15	$5,925.40	1.86%		559	2.017%		93	
	916388	**750**	**CONO SUR CHARDONNAY'17 750ml**	**L**	**$9.04**	**$4.64**	**$19,062.93**	**5.97%**	**-35.33%**	**2,112**	**7.62%**	**-35.21%**	**176**	
					$8.99	$4.70	$11,390.33	3.57%		1,267	4.572%		106	
					$9.08	$4.57	$7,672.60	2.40%		845	3.049%		70	
	947940	**750**	**BOYA SAUV BLANC 750ml**	**L**	**$12.03**	**$7.79**	**$12,333.18**	**3.86%**	**-4.69%**	**1,026**	**3.70%**	**-4.65%**	**86**	
					$11.95	$7.74	$6,847.35	2.15%		573	2.068%		48	
					$12.11	$7.84	$5,485.83	1.72%		453	1.635%		38	
	400770	**750**	**WILLIAM COLE ALBAMAR SAUV BL'16/17 750ml**	**L**	**$10.95**	**$5.44**	**$10,358.70**	**3.25%**	**-5.24%**	**946**	**3.41%**	**-11.36%**	**79**	
					$10.95	$5.44	$10,358.70	3.25%		946	3.414%		79	
	407552	**750**	**COUSINO MACUL CHARDONNAY'16/17 750ml**	**L**	**$11.42**	**$5.72**	**$10,326.47**	**3.23%**	**15.29%**	**903**	**3.26%**	**14.49%**	**75**	
					$11.95	$6.01	$5,556.75	1.74%		465	1.678%		39	
					$10.88	$5.43	$4,769.72	1.49%		438	1.580%		37	
	918479	**750**	**WILLIAM COLE ALBAMAR CHARD 750ml**	**L**	**$10.95**	**$5.44**	**$8,617.65**	**2.70%**	**-26.77%**	**787**	**2.84%**	**-32.13%**	**66**	
					$10.95	$5.44	$8,617.65	2.70%		787	2.840%		66	
	916737	**750**	**CONO SUR VIOGNIER'16/17 750ml**	**L**	**$9.04**	**$4.64**	**$8,470.32**	**2.65%**	**-21.66%**	**939**	**3.39%**	**-21.49%**	**78**	
					$8.99	$4.70	$5,573.80	1.75%		620	2.237%		52	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRR CHILEAN WHITE	916737				$9.08	$4.57	$2,896.52	0.91%		319	1.151%		27	
	916390	750	CONO SUR SAUV BLANC RES'16 750ml	L	$13.06	$6.78	$7,792.24	2.44%	-26.75%	598	2.16%	-26.54%	50	
					$12.99	$6.83	$5,520.75	1.73%		425	1.534%		35	
					$13.13	$6.72	$2,271.49	0.71%		173	0.624%		14	
	915705	750	ARBOLEDA SAUVIGNON BLANC'16 750ml	L	$20.17	$10.46	$6,898.14	2.16%	-26.57%	342	1.23%	-26.95%	29	
					$20.17	$10.46	$6,898.14	2.16%		342	1.234%		29	
	915344	750	MONTES CLASSIC SAUV BLANC'16/17 750ml	L	$13.09	$6.70	$5,209.82	1.63%	-2.60%	398	1.44%	-3.30%	33	
					$13.09	$6.70	$5,209.82	1.63%		398	1.436%		33	
	947287	750	AMAYNA SAUV BLANC'16/17 750ml	L	$19.98	$13.12	$3,156.84	0.99%	-13.95%	158	0.57%	-13.51%	13	
					$19.98	$13.12	$3,156.84	0.99%		158	0.570%		13	
	915589	750	MONTES LEYDA SAUV BLANC'16/17 750ml	L	$15.11	$7.77	$2,991.78	0.94%	-16.63%	198	0.71%	-16.94%	17	
					$15.11	$7.77	$2,991.78	0.94%		198	0.714%		17	
	917224	750	ERRAZURIZ CHARD WILD FERMENT'14/15 750ml	L	$21.99	$11.43	$2,506.86	0.79%	-71.36%	114	0.41%	-71.29%	10	
					$21.99	$11.43	$2,506.86	0.79%		114	0.411%		10	
	913769	750	MONTES ALPHA CHARDONNAY'13 750ml	X	$20.54	$12.08	$1,262.51	0.40%	-75.58%	62	0.22%	-72.77%	5	
					$23.20	$12.08	$672.80	0.21%		29	0.105%		2	
					$17.87	$12.08	$589.71	0.18%		33	0.119%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRR CHILEAN WHITE	**917267**	**750**	**TABALI CHARD RES ESP'11/12 750ml**	**U**	**$15.15**	**$7.98**	**$90.90**	**0.03%**	**-53.58%**	**6**	**0.02%**	**-53.85%**	**1**	
					$15.15	$7.98	$90.90	0.03%		6	0.022%		1	
	917858	**750**	**CONO SUR RIESLING'13/14 750ml**	**U**	**$9.06**	**$4.57**	**$27.18**	**0.01%**	**-88.39%**	**3**	**0.01%**	**-88.46%**	**0**	
					$9.06	$4.57	$27.18	0.01%		3	0.011%		0	
	Total						**$105,030.92**		**-22.41%**	**9,151**		**-21.98%**	**809**	

Class Summary

KRR

Bottle Sales	9,151	**Gross Sales**	$105,030.92	**Total Items in Class**	16
% of Bottle Sales	0.02%	**% of Gross Sales**	0.02%	**Share/Item**	0.16

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRS ARGENTINE WHITE														
	419911	**750**	**NEW AGE WHITE WINE 750ml**	**1**	**$12.07**	**$6.13**	**$159,164.87**	**20.38%**	**24.02%**	**13,321**	**19.04%**	**25.05%**	**1,110**	
					$11.99	$6.08	$152,130.02	19.48%		12,742	18.213%		1,062	
					$12.15	$6.17	$7,034.85	0.90%		579	0.828%		48	
	430013	**750**	**YELLOW TAIL PINOT GRIGIO 750ml**	**1**	**$8.99**	**$4.70**	**$61,126.93**	**7.87%**	**-14.44%**	**7,395**	**10.57%**	**-15.31%**	**616**	
					$6.99	$3.64	$31,325.46	4.00%		4,486	6.412%		374	
					$10.99	$5.77	$22,596.21	2.95%		2,103	3.006%		175	
					$8.99	$4.70	$7,205.26	0.92%		806	1.152%		67	
	918461	**750**	**PIATTELLI TORRONTES RSV'16/17 750ml**	**L**	**$14.99**	**$7.68**	**$25,258.15**	**3.22%**	**82.10%**	**1,685**	**2.41%**	**82.10%**	**140**	
					$14.99	$7.68	$25,258.15	3.22%		1,685	2.409%		140	
	917320	**750**	**BODEGA COLOME TORRONTES CAL'16/17 750ml**	**L**	**$12.95**	**$6.54**	**$12,237.75**	**1.56%**	**11.63%**	**945**	**1.35%**	**11.88%**	**79**	
					$12.95	$6.54	$12,237.75	1.56%		945	1.351%		79	
	425954	**750**	**TAPIZ ALTA COLLECTION CHARDONNAY 750ml**	**T**	**$17.99**	**$9.29**	**$10,811.99**	**1.38%**	**815.13%**	**601**	**0.86%**	**815.38%**	**50**	
					$17.99	$9.29	$10,811.99	1.38%		601	0.859%		50	
	916658	**750**	**DON DAVID TORRONTES RSV '16/17 750ml**	**L**	**$15.99**	**$8.43**	**$9,226.23**	**1.18%**	**-5.84%**	**577**	**0.82%**	**-5.32%**	**48**	
					$15.99	$8.43	$9,226.23	1.18%		577	0.825%		48	
	914162	**750**	**BODEGA NORTON TORRONTES'17/18 750ml**	**L**	**$10.95**	**$5.56**	**$7,292.70**	**0.93%**	**-17.47%**	**666**	**0.95%**	**-17.35%**	**56**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRS ARGENTINE WHITE	914162				$10.95	$5.56	$7,292.70	0.93%		666	0.952%		56	
	416443	750	DONA PAULA SAUV BLNC CARDOS'17 750ml	L	$10.99	$5.77	$6,517.07	0.83%	100.00%	593	0.85%	100.00%	49	
					$10.99	$5.77	$6,517.07	0.83%		593	0.848%		49	
	916293	750	CRIOS DE BALBO TORRONTES'15/16 750ml	L	$15.11	$7.77	$5,711.58	0.73%	-2.48%	378	0.54%	-3.05%	32	
					$15.11	$7.77	$5,711.58	0.73%		378	0.540%		32	
	916986	750	LA LINDA TORRONTES'17 750ml	L	$10.49	$5.50	$4,699.52	0.60%	13.73%	448	0.64%	27.98%	37	
					$10.49	$5.50	$4,699.52	0.60%		448	0.640%		37	
	405263	750	CATENA CHARDONNAY'15 750ml	L	$20.17	$10.36	$2,581.76	0.33%	-15.86%	128	0.18%	-16.35%	11	
					$20.17	$10.36	$2,581.76	0.33%		128	0.183%		11	
	916659	750	ALAMOS CATENA TORRONTES'14/15 750ml	L	$11.99	$6.30	$2,278.10	0.29%	-68.68%	190	0.27%	-70.83%	16	
					$11.99	$6.30	$2,278.10	0.29%		190	0.272%		16	
	914164	750	BODEGA NORTON CHARDONNAY'16/18 750ml	L	$11.00	$5.58	$2,277.00	0.29%	-27.88%	207	0.30%	-28.17%	17	
					$11.00	$5.58	$2,277.00	0.29%		207	0.296%		17	
	401802	750	ANIELLO 006 CHARD RIVERSIDE'17 750ml	L	$14.95	$7.58	$1,106.30	0.14%	100.00%	74	0.11%	100.00%	6	
					$14.95	$7.58	$1,106.30	0.14%		74	0.106%		6	
	916657	750	ZOLO TORRONTES'14/15 750ml	X	$11.99	$6.09	$923.23	0.12%	-91.63%	77	0.11%	-91.61%	6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRS ARGENTINE WHITE	916657				$11.99	$6.09	$923.23	0.12%		77	0.110%		6	
	912666	750	ALAMOS CATENA CHARD'14/15 750ml	X	$9.84	$5.83	$283.21	0.04%	-91.40%	31	0.04%	-89.60%	3	
					$8.56	$5.83	$205.44	0.03%		24	0.034%		2	
					$11.11	$5.83	$77.77	0.01%		7	0.010%		1	
	917583	750	DONA PAULA TORRONTES EST'11/12 750ml	X	$8.18	$4.27	$171.78	0.02%	-98.70%	21	0.03%	-98.29%	2	
					$8.18	$4.27	$171.78	0.02%		21	0.030%		2	
	917827	750	ALTIVO VINEYARD SEL. TORRONTES'12 750ml	X					100.00%			100.00%	0	
	Total						$311,668.17		9.52%	27,337		5.59%	2,278	

Class Summary

KRS

Bottle Sales	27,337	**Gross Sales**	$311,668.17	**Total Items in Class**	18
% of Bottle Sales	0.05%	**% of Gross Sales**	0.07%	**Share/Item**	0.18

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRT AUSTRALIAN WHITE														
	429955	**1500**	**YELLOW TAIL CHARDONNAY 1500ml**	**1**	**$15.99**	**$8.35**	**$101,762.01**	**5.60%**	**4.92%**	**6,313**	**3.74%**	**2.38%**	**1,052**	
					$17.99	$9.42	$54,912.76	3.03%		3,080	1.824%		513	
					$13.99	$7.29	$32,103.74	1.76%		2,306	1.365%		384	
					$15.99	$8.35	$14,745.51	0.81%		927	0.549%		155	
	416171	**1500**	**LINDEMANS CHARDONNAY BIN 65 1500ml**	**1**	**$13.32**	**$6.93**	**$86,014.20**	**4.71%**	**-12.52%**	**6,156**	**3.64%**	**-17.84%**	**1,026**	
					$15.99	$8.35	$49,432.56	2.71%		3,096	1.833%		516	
					$11.99	$6.23	$22,784.11	1.25%		1,907	1.129%		318	
					$11.99	$6.22	$13,797.53	0.76%		1,153	0.683%		192	
	416736	**1500**	**LITTLE PENGUIN CHARDONNAY 1500ml**	**D**	**$15.61**	**$8.27**	**$24,205.87**	**1.32%**	**-27.36%**	**1,593**	**0.94%**	**-34.21%**	**266**	
					$17.99	$8.80	$8,041.53	0.44%		447	0.265%		75	
					$13.99	$8.80	$6,407.42	0.35%		458	0.271%		76	
					$15.99	$8.80	$3,757.65	0.21%		235	0.139%		39	
					$9.72	$8.80	$2,527.20	0.14%		260	0.154%		43	
					$17.99	$7.73	$1,799.00	0.10%		100	0.059%		17	
					$17.99	$6.67	$1,673.07	0.09%		93	0.055%		16	
	401005	**1500**	**ALICE WHITE CHARDONNAY 1500ml**	**D**					**100.00%**			**100.00%**	**0**	
	916559	**375**	**FROGMORE CRK ICED RIESLING'06 375ml**	**U**					**100.00%**			**100.00%**	**0**	
	429950	**750**	**YELLOW TAIL CHARDONNAY 750ml**	**1**	**$8.99**	**$4.70**	**$69,973.31**	**3.84%**	**1.18%**	**8,561**	**5.07%**	**0.41%**	**713**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRT AUSTRALIAN WHITE	429950				$6.99	$3.64	$37,722.60	2.06%		5,404	3.200%		450	
					$10.99	$5.77	$22,289.79	1.23%		2,049	1.213%		171	
					$8.99	$4.70	$9,960.92	0.54%		1,108	0.656%		92	
	420435	**750**	**JACOBS CREEK CHARDONNAY 750ml**	**1**	**$7.99**	**$4.17**	**$51,715.58**	**2.83%**	**-2.90%**	**7,154**	**4.24%**	**-5.11%**	**596**	
					$5.99	$3.11	$26,805.25	1.46%		4,475	2.650%		373	
					$9.99	$5.23	$17,687.37	0.97%		1,775	1.051%		148	
					$7.99	$4.17	$7,222.96	0.39%		904	0.535%		75	
	416170	**750**	**LINDEMANS CHARDONNAY BIN 65 750ml**	**1**	**$8.69**	**$4.55**	**$46,325.94**	**2.56%**	**-17.72%**	**6,185**	**3.66%**	**-25.65%**	**515**	
					$9.99	$5.23	$22,542.57	1.26%		2,303	1.364%		192	
					$5.99	$3.11	$22,480.47	1.23%		3,753	2.222%		313	
					$10.10	$5.30	$1,302.90	0.07%		129	0.076%		11	
	917359	**750**	**HEWITSON LULU SAUV BLANC'17 750ml**	**L**	**$14.99**	**$7.89**	**$44,595.25**	**2.44%**	**43.28%**	**2,975**	**1.76%**	**42.86%**	**248**	
					$14.99	$7.89	$44,595.25	2.44%		2,975	1.761%		248	
	914885	**750**	**YALUMBA Y PINOT GRIGIO'16/17 750ml**	**L**	**$10.04**	**$5.08**	**$37,715.54**	**2.06%**	**3.10%**	**3,756**	**2.22%**	**3.17%**	**313**	
					$10.09	$5.11	$19,483.79	1.06%		1,931	1.143%		161	
					$9.99	$5.05	$18,231.75	1.00%		1,825	1.081%		152	
	419959	**750**	**19 CRIMES HARD CHARDONNAY 750ml**	**T**	**$9.99**	**$5.23**	**$23,572.08**	**1.31%**	**100.00%**	**2,400**	**1.42%**	**100.00%**	**200**	
					$9.99	$5.23	$23,572.08	1.31%		2,400	1.421%		200	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRT AUSTRALIAN WHITE	**913985**	**750**	**WISHING TREE UNOAKED CHARD'16 750ml**	**L**	**$12.99**	**$6.83**	**$20,809.98**	**1.14%**	**5.29%**	**1,602**	**0.95%**	**0.06%**	**134**	
					$12.99	$6.83	$20,809.98	1.14%		1,602	0.949%		134	
	917557	**750**	**GROOM SB ADELAIDE HILLS'17 750ml**	**L**	**$14.18**	**$9.23**	**$19,469.14**	**1.06%**	**-22.56%**	**1,373**	**0.81%**	**-23.18%**	**114**	
					$14.18	$9.23	$19,469.14	1.06%		1,373	0.813%		114	
	915089	**750**	**YALUMBA Y SERIES VIOGNIER'16/17 750ml**	**L**	**$11.06**	**$5.62**	**$16,755.27**	**0.92%**	**11.25%**	**1,517**	**0.90%**	**11.31%**	**126**	
					$10.99	$5.58	$8,220.52	0.45%		748	0.443%		62	
					$11.10	$5.65	$7,259.40	0.40%		654	0.387%		55	
					$11.09	$5.64	$1,275.35	0.07%		115	0.068%		10	
	429841	**750**	**OXFORD LANDING SAUV BL'16/17 750ml**	**L**	**$8.68**	**$4.35**	**$15,962.04**	**0.87%**	**-14.51%**	**1,888**	**1.12%**	**-19.00%**	**157**	
					$8.07	$4.03	$8,868.93	0.48%		1,099	0.651%		92	
					$8.99	$4.51	$5,564.81	0.30%		619	0.367%		52	
					$8.99	$4.52	$1,528.30	0.08%		170	0.101%		14	
	916010	**750**	**YALUMBA Y SAUVIGNON BLANC'15/16 750ml**	**L**	**$11.05**	**$5.61**	**$14,354.55**	**0.78%**	**-2.73%**	**1,299**	**0.77%**	**-2.74%**	**108**	
					$11.10	$5.64	$7,925.40	0.43%		714	0.423%		60	
					$10.99	$5.58	$6,429.15	0.35%		585	0.346%		49	
	914838	**750**	**SHAW & SMITH SAUV BL'17 750ml**	**L**	**$23.49**	**$12.12**	**$13,412.79**	**0.73%**	**282.69%**	**571**	**0.34%**	**282.69%**	**48**	
					$23.49	$12.12	$13,412.79	0.73%		571	0.338%		48	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRT AUSTRALIAN WHITE	**914514**	**750**	**D'ARENBERG HERMIT CRAB'16 750ml**	**L**	**$15.03**	**$7.73**	**$7,389.62**	**0.40%**	**10.89%**	**494**	**0.29%**	**11.43%**	**41**	
					$14.95	$7.68	$6,981.65	0.38%		467	0.277%		39	
					$15.11	$7.77	$407.97	0.02%		27	0.016%		2	
	917004	**750**	**SHOOFLY CHARDONNAY'14/15 750ml**	**L**	**$9.95**	**$5.02**	**$6,984.90**	**0.38%**	**-15.38%**	**702**	**0.42%**	**-15.29%**	**59**	
					$9.95	$5.02	$6,984.90	0.38%		702	0.416%		59	
	914661	**750**	**OXFORD LANDING CHARD'15/16 750ml**	**L**	**$8.53**	**$4.28**	**$6,358.39**	**0.35%**	**-16.26%**	**761**	**0.45%**	**-19.78%**	**63**	
					$8.07	$4.03	$4,236.75	0.23%		525	0.311%		44	
					$8.99	$4.52	$2,121.64	0.12%		236	0.140%		20	
	950180	**750**	**FRISK RIESLING PRICKLY '17/18 750ml**	**L**	**$9.95**	**$5.02**	**$6,278.45**	**0.34%**	**93.04%**	**631**	**0.37%**	**93.45%**	**53**	
					$9.95	$5.02	$6,278.45	0.34%		631	0.374%		53	
	916014	**750**	**PEWSEY VALE RIESLING'16/17 750ml**	**L**	**$16.07**	**$8.28**	**$6,140.89**	**0.34%**	**20.25%**	**387**	**0.23%**	**13.66%**	**32**	
					$15.15	$7.79	$3,575.40	0.20%		236	0.140%		20	
					$16.99	$8.77	$2,565.49	0.14%		151	0.089%		13	
	913418	**750**	**LEEUWIN CHARD ART SERIES'12/13 750ml**	**X**	**$63.01**	**$43.25**	**$6,048.84**	**0.33%**	**109.26%**	**119**	**0.07%**	**237.14%**	**10**	
					$44.19	$43.25	$4,330.62	0.24%		98	0.058%		8	
					$81.82	$43.25	$1,718.22	0.09%		21	0.012%		2	
	914917	**750**	**D'ARENBERG STUMP JUMP WHT'17 750ml**	**L**	**$9.95**	**$5.02**	**$5,333.20**	**0.29%**	**16.06%**	**536**	**0.32%**	**16.16%**	**45**	
					$9.95	$5.02	$5,333.20	0.29%		536	0.317%		45	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRT AUSTRALIAN WHITE	915133	750	SHAW & SMITH CHARD M3'15/16 750ml	L	$35.49	$18.42	$4,436.25	0.24%	213.33%	125	0.07%	213.33%	10	
					$35.49	$18.42	$4,436.25	0.24%		125	0.074%		10	
	917515	750	YALUMBA VIOGNIER EDEN VALLEY'16 750ml	L	$17.58	$9.09	$4,427.65	0.24%	-18.65%	253	0.15%	-20.74%	21	
					$17.17	$8.87	$2,592.67	0.14%		151	0.089%		13	
					$17.99	$9.30	$1,834.98	0.10%		102	0.060%		9	
	916011	750	YALUMBA Y RIESLING'17 750ml	L	$11.10	$5.64	$4,384.50	0.24%	2.56%	395	0.23%	2.06%	33	
					$11.10	$5.64	$4,384.50	0.24%		395	0.234%		33	
	917568	750	ST. KILDA CHARDONNAY'16/17 750ml	L	$10.00	$4.93	$3,770.00	0.21%	45.15%	377	0.22%	40.00%	31	
					$10.00	$4.93	$3,770.00	0.21%		377	0.223%		31	
	916862	750	D'ARENBERG DRY DAM RIESLING'15/16 750ml	L	$14.95	$7.68	$3,274.05	0.18%	-21.62%	219	0.13%	-21.48%	18	
					$14.95	$7.68	$3,274.05	0.18%		219	0.130%		18	
	904417	750	VASSE FELIX CHARD'15/16 750ml	L	$22.61	$11.68	$3,176.91	0.17%	-33.78%	141	0.08%	-35.22%	12	
					$22.22	$11.48	$1,866.48	0.10%		84	0.050%		7	
					$22.99	$11.88	$1,310.43	0.07%		57	0.034%		5	
	404388	750	CAPE MENTELLE SB-SEM'15/16 75 750ml	L	$20.21	$10.60	$2,910.24	0.16%	-35.83%	144	0.09%	-36.36%	12	
					$20.21	$10.60	$2,910.24	0.16%		144	0.085%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRT AUSTRALIAN WHITE	918471	750	TOURNON MATHILDA WHITE'14/15 750ml	L	$17.49	$8.92	$2,448.60	0.13%	3.96%	140	0.08%	2.17%	12	
					$17.49	$8.92	$2,448.60	0.13%		140	0.083%		12	
	917931	750	INNOCENT BYSTANDER PINOT GRIS'16 750ml	X	$13.58	$8.26	$2,237.82	0.12%	-16.41%	193	0.11%	17.83%	16	
					$15.95	$8.22	$1,068.65	0.06%		67	0.040%		6	
					$8.62	$8.22	$991.30	0.05%		115	0.068%		10	
					$16.17	$8.33	$177.87	0.01%		11	0.007%		1	
	966897	750	LEEUWIN ESTATE RIESLING'14 750ml	X	$13.97	$9.38	$1,489.38	0.08%	-59.90%	129	0.08%	-36.22%	11	
					$9.80	$9.38	$999.60	0.05%		102	0.060%		9	
					$18.14	$9.38	$489.78	0.03%		27	0.016%		2	
	917860	750	MITOLO JESTER VERMENTINO'13/14 750ml	L	$17.11	$8.83	$889.72	0.05%	17.23%	52	0.03%	13.04%	4	
					$17.11	$8.83	$889.72	0.05%		52	0.031%		4	
	918159	750	PLANTAGENET SEM/SB HAZARD HIL'13 750ml	X	$7.74	$5.08	$197.43	0.01%	-31.72%	27	0.02%	-6.90%	2	
					$10.05	$5.08	$110.55	0.01%		11	0.007%		1	
					$5.43	$5.08	$86.88	0.00%		16	0.009%		1	
	421125	750	PENFOLDS KOONUNGA CHARD'14/15 750ml	X	$4.83	$3.26	$28.98	0.00%	-99.56%	6	0.00%	-99.35%	1	
					$4.83	$3.26	$28.98	0.00%		6	0.004%		1	
	917358	750	JACOB'S CREEK RIESLING RES'11/12 750ml	L					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRT AUSTRALIAN WHITE	917828	750	KILIKANOON RIES KILLER RUN'13/14 750ml	X					100.00%			100.00%	0	
	Total						$664,849.37		-8.62%	59,174		-13.79%	6,103	

Class Summary

KRT	Bottle Sales	59,174	Gross Sales	$664,849.37	Total Items in Class	39
	% of Bottle Sales	0.12%	% of Gross Sales	0.14%	Share/Item	0.39

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRV NEW ZEALAND WHITE														
	407766	**750**	**KIM CRAWFORD SAUVIGNON BLANC'18 750ml**	**1**	**$15.32**	**$8.07**	**$715,864.75**	**8.22%**	**7.90%**	**45,917**	**6.84%**	**6.79%**	**3,826**	
					$16.99	$8.96	$352,818.36	4.05%		20,792	3.099%		1,733	
					$13.99	$7.36	$185,981.65	2.13%		13,303	1.983%		1,109	
					$14.99	$7.89	$177,064.74	2.03%		11,822	1.762%		985	
	418330	**750**	**MATUA SAUVIGNON BLANC 750ml**	**1**	**$12.06**	**$6.34**	**$474,311.35**	**5.45%**	**1.94%**	**39,609**	**5.90%**	**2.47%**	**3,301**	
					$11.99	$6.30	$440,721.07	5.06%		36,833	5.489%		3,069	
					$12.12	$6.37	$33,590.28	0.39%		2,776	0.414%		231	
	418595	**750**	**MONKEY BAY SAUVIGNON BLANC 750ml**	**1**	**$8.32**	**$4.35**	**$332,913.97**	**3.83%**	**4.00%**	**41,107**	**6.13%**	**4.65%**	**3,426**	
					$6.99	$3.64	$160,150.98	1.84%		22,898	3.412%		1,908	
					$9.99	$5.23	$139,506.61	1.61%		14,047	2.093%		1,171	
					$7.99	$4.17	$33,256.38	0.38%		4,162	0.620%		347	
	420028	**750**	**NOBILO SAUVIGNON BLANC 750ml**	**1**	**$13.32**	**$7.01**	**$311,058.38**	**3.58%**	**3.97%**	**23,314**	**3.47%**	**4.07%**	**1,943**	
					$14.99	$7.89	$148,245.42	1.70%		9,918	1.478%		827	
					$11.99	$6.30	$127,963.80	1.47%		10,704	1.595%		892	
					$12.98	$6.83	$34,849.16	0.40%		2,692	0.401%		224	
	420686	**750**	**OYSTER BAY SAUVIGNON BLANC 750ml**	**1**	**$12.42**	**$6.42**	**$287,331.79**	**3.30%**	**23.77%**	**23,601**	**3.52%**	**26.79%**	**1,967**	
					$13.99	$7.18	$76,657.48	0.88%		5,500	0.820%		458	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRV NEW ZEALAND WHITE	420686				$10.99	$7.18	$47,022.50	0.54%		4,286	0.639%		357	
					$10.99	$6.12	$42,510.75	0.49%		3,873	0.577%		323	
					$10.99	$5.59	$41,612.36	0.48%		3,788	0.565%		316	
					$11.99	$7.18	$38,716.80	0.44%		3,232	0.482%		269	
					$13.99	$5.59	$28,402.77	0.33%		2,035	0.303%		170	
					$13.99	$6.12	$12,409.13	0.14%		887	0.132%		74	
	424386	**750**	**STARBOROUGH SAUVIGNON BLANC 750ml**	**1**	**$12.49**	**$6.57**	**$285,265.35**	**3.29%**	**-7.70%**	**23,457**	**3.50%**	**-7.06%**	**1,955**	
					$10.99	$5.77	$149,111.06	1.72%		13,646	2.034%		1,137	
					$13.99	$7.37	$136,154.29	1.57%		9,811	1.462%		818	
	429460	**750**	**VILLA MARIA SAUV BLANC PRVT BI 750ml**	**1**	**$13.99**	**$7.37**	**$188,602.62**	**2.16%**	**-15.87%**	**13,402**	**2.00%**	**-17.30%**	**1,117**	
					$14.99	$7.90	$109,471.50	1.26%		7,314	1.090%		610	
					$12.99	$6.83	$79,131.12	0.91%		6,088	0.907%		507	
	423441	**750**	**SAVEE SEA SAUVIGNON BLANC 750ml**	**1**	**$11.23**	**$5.71**	**$146,024.60**	**1.67%**	**324.24%**	**13,012**	**1.94%**	**320.66%**	**1,084**	
					$11.15	$5.67	$78,183.80	0.90%		7,012	1.045%		584	
					$11.31	$5.75	$67,840.80	0.78%		6,000	0.894%		500	
	915081	**750**	**DOG POINT SAUV BLANC NZ'17 750ml**	**L**	**$23.23**	**$12.09**	**$104,969.04**	**1.20%**	**3.80%**	**4,566**	**0.68%**	**-0.94%**	**381**	
					$23.84	$12.42	$50,448.14	0.58%		2,116	0.315%		176	
					$21.99	$11.43	$46,244.97	0.53%		2,103	0.313%		175	
					$23.85	$12.42	$8,275.93	0.09%		347	0.052%		29	
	424320	**750**	**SPY VALLEY SAUVIGNON BLANC 750ml**	**1**	**$16.79**	**$8.34**	**$100,186.13**	**1.15%**	**81.58%**	**6,187**	**0.92%**	**72.20%**	**516**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRV NEW ZEALAND WHITE	424320				$14.99	$9.19	$42,286.79	0.48%		2,821	0.420%		235	
					$17.99	$9.19	$23,387.00	0.27%		1,300	0.194%		108	
					$17.99	$7.59	$14,967.68	0.17%		832	0.124%		69	
					$14.99	$7.59	$13,086.27	0.15%		873	0.130%		73	
					$17.99	$8.13	$6,458.39	0.07%		361	0.054%		30	
	418710	**750**	**MOHUA SAUVIGNON BLANC 750ml**	**1**	**$12.99**	**$6.64**	**$77,186.58**	**0.88%**	**14.05%**	**5,942**	**0.89%**	**14.05%**	**495**	
					$12.99	$6.64	$77,186.58	0.88%		5,942	0.886%		495	
	412200	**750**	**HAY MAKER SAUVIGNON BLANC 750ml**	**1**	**$8.99**	**$4.49**	**$69,013.20**	**0.79%**	**88.32%**	**7,780**	**1.16%**	**115.04%**	**648**	
					$9.99	$5.23	$37,172.79	0.43%		3,721	0.555%		310	
					$6.99	$4.17	$14,783.85	0.17%		2,115	0.315%		176	
					$7.99	$5.23	$9,444.18	0.11%		1,182	0.176%		99	
					$9.99	$4.17	$5,524.47	0.06%		553	0.082%		46	
					$9.99	$3.64	$2,087.91	0.02%		209	0.031%		17	
	968004	**750**	**CLOUDY BAY SAUV BLANC'18 750ml**	**L**	**$29.99**	**$15.88**	**$64,898.36**	**0.74%**	**6.83%**	**2,164**	**0.32%**	**7.09%**	**180**	
					$29.99	$15.88	$64,898.36	0.74%		2,164	0.322%		180	
	420536	**750**	**OTTO'S CONSTANT DREAM SAUV BLANC 750ml**	**1**	**$12.32**	**$5.64**	**$59,703.31**	**0.68%**	**29.92%**	**4,769**	**0.71%**	**42.03%**	**397**	
					$12.99	$6.53	$44,698.59	0.51%		3,441	0.513%		287	
					$10.99	$4.93	$12,341.77	0.14%		1,123	0.167%		94	
					$12.99	$5.47	$2,662.95	0.03%		205	0.031%		17	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRV NEW ZEALAND WHITE	**946979**	**750**	**LOVE BLOCK SAUV BLANC'17 750ml**	**L**	**$19.50**	**$10.10**	**$46,364.16**	**0.53%**	**34.72%**	**2,406**	**0.36%**	**31.99%**	**201**	
					$18.99	$9.83	$24,288.21	0.28%		1,279	0.191%		107	
					$19.99	$10.37	$9,775.11	0.11%		489	0.073%		41	
					$19.02	$9.85	$8,844.30	0.10%		465	0.069%		39	
					$19.98	$10.36	$3,456.54	0.04%		173	0.026%		14	
	914242	**750**	**KIM CRAWFORD CHARD UNOAK'16/17 750ml**	**L**	**$14.88**	**$7.59**	**$42,486.11**	**0.49%**	**-7.82%**	**2,836**	**0.42%**	**-8.33%**	**236**	
					$14.99	$7.59	$40,921.55	0.47%		2,730	0.407%		228	
					$14.76	$7.59	$1,564.56	0.02%		106	0.016%		9	
	403620	**750**	**BRANCOTT SAUV BLANC NZ'16/17 750ml**	**L**	**$13.06**	**$6.87**	**$42,079.18**	**0.48%**	**-12.63%**	**3,236**	**0.48%**	**-12.15%**	**270**	
					$12.99	$6.83	$37,995.75	0.44%		2,925	0.436%		244	
					$13.13	$6.90	$4,083.43	0.05%		311	0.046%		26	
	407600	**750**	**CRAGGY RANGE SAUV BL TE MUNA'17/18 750ml**	**L**	**$21.95**	**$11.40**	**$26,120.50**	**0.30%**	**7.80%**	**1,190**	**0.18%**	**8.39%**	**99**	
					$21.95	$11.40	$26,120.50	0.30%		1,190	0.177%		99	
	915672	**750**	**OYSTER BAY CHARDONNAY'15/ 16 750ml**	**L**	**$14.37**	**$7.38**	**$24,719.73**	**0.28%**	**-2.86%**	**1,747**	**0.26%**	**-0.34%**	**146**	
					$13.99	$7.18	$18,774.58	0.22%		1,342	0.200%		112	
					$14.99	$7.71	$3,852.43	0.04%		257	0.038%		21	
					$14.14	$7.26	$2,092.72	0.02%		148	0.022%		12	
	911637	**750**	**LAWSONS SAUV BL NZ '16 750ml**	**L**	**$18.48**	**$9.46**	**$20,642.16**	**0.24%**	**-16.21%**	**1,117**	**0.17%**	**-17.68%**	**93**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRV NEW ZEALAND WHITE	911637				$18.48	$9.46	$20,642.16	0.24%		1,117	0.166%		93	
	966874	750	NAUTILUS SAUV BLANC NZ'17 750ml	L	$16.08	$8.29	$20,260.76	0.23%	3.62%	1,265	0.19%	-2.91%	105	
					$15.16	$7.80	$10,202.68	0.12%		673	0.100%		56	
					$16.99	$8.77	$10,058.08	0.12%		592	0.088%		49	
	917727	750	FRENZY SAUV BLANC NZ'17/18 750ml	L	$13.54	$6.94	$17,128.75	0.20%	231.53%	1,225	0.18%	208.25%	102	
					$13.99	$7.17	$16,997.85	0.19%		1,215	0.181%		101	
					$13.09	$6.70	$130.90	0.00%		10	0.001%		1	
	913846	750	TOHU SAUV BLANC NZ'17 750ml	L	$16.16	$8.22	$16,095.36	0.18%	-31.70%	996	0.15%	-32.04%	83	
					$16.16	$8.22	$16,095.36	0.18%		996	0.148%		83	
	917410	750	WALNUT BLOCK SAUV BLNC NZ'17/18 750ml	L	$14.14	$7.13	$15,709.54	0.18%	-33.29%	1,111	0.17%	-33.70%	93	
					$14.14	$7.13	$15,709.54	0.18%		1,111	0.166%		93	
	914021	750	OMAKA SPRINGS SAUV BLANC'17 750ml	L	$14.99	$7.89	$15,364.75	0.18%	-62.91%	1,025	0.15%	-62.82%	85	
					$14.99	$7.89	$15,364.75	0.18%		1,025	0.153%		85	
	917309	750	DOG POINT SAUV BL SECT 94 '14 750ml	L	$33.99	$17.81	$13,533.11	0.16%	2.47%	389	0.06%	-4.95%	32	
					$34.99	$18.34	$12,246.50	0.14%		350	0.052%		29	
					$32.99	$17.28	$1,286.61	0.01%		39	0.006%		3	
	914311	750	DRYLANDS SAUV BLANC NZ'16/17 750ml	L	$13.86	$6.94	$11,532.65	0.13%	-5.74%	825	0.12%	-6.54%	69	
					$13.99	$6.94	$11,052.10	0.13%		790	0.118%		66	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRV NEW ZEALAND WHITE	914311				$13.73	$6.94	$480.55	0.01%		35	0.005%		3	
	911402	750	WAIRAU RIVER SAUVIGNON BL'15/17 750ml	L	$16.02	$8.26	$11,391.18	0.13%	22.19%	712	0.11%	21.92%	59	
					$15.99	$8.24	$9,705.93	0.11%		607	0.090%		51	
					$16.05	$8.27	$1,685.25	0.02%		105	0.016%		9	
	918939	750	KONO SAUVIGNON BLANC '17 750ml	L	$12.99	$6.53	$8,807.22	0.10%	751.19%	678	0.10%	751.19%	57	
					$12.99	$6.53	$8,807.22	0.10%		678	0.101%		57	
	918596	750	GREYWACKE SAUV BLANC'16/17 750ml	L	$20.95	$10.85	$8,463.80	0.10%	-7.50%	404	0.06%	-7.13%	34	
					$20.95	$10.85	$8,463.80	0.10%		404	0.060%		34	
	918364	750	DOG POINT CHARDONNAY'12/13 750ml	L	$38.87	$20.41	$7,313.27	0.08%	31.80%	185	0.03%	24.48%	15	
					$39.75	$20.88	$6,439.50	0.07%		162	0.024%		14	
					$37.99	$19.94	$873.77	0.01%		23	0.003%		2	
	917000	750	THE CROSSINGS SAUV BLANC'16 750ml	L	$14.14	$7.44	$6,490.26	0.07%	-37.72%	459	0.07%	-38.10%	38	
					$14.14	$7.44	$6,490.26	0.07%		459	0.068%		38	
	917725	750	CLIFFORD BAY SAUV BLNC'15/16 750ml	X	$9.21	$6.28	$5,907.67	0.07%	-71.74%	640	0.10%	-62.28%	53	
					$11.95	$6.28	$3,859.85	0.04%		323	0.048%		27	
					$6.46	$6.28	$2,047.82	0.02%		317	0.047%		26	
	910759	750	VILLA MARIA SB CELL SEL'15/16 750ml	X	$15.57	$10.67	$5,440.25	0.06%	-69.09%	334	0.05%	-61.46%	28	
					$20.21	$10.67	$3,900.53	0.04%		193	0.029%		16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRV NEW ZEALAND WHITE	910759				$10.92	$10.67	$1,539.72	0.02%		141	0.021%		12	
	914038	750	KUMEU RIVER CHARDONNAY'16 750ml	L	$33.95	$17.78	$5,126.45	0.06%	-16.79%	151	0.02%	-17.96%	13	
					$33.95	$17.78	$5,126.45	0.06%		151	0.023%		13	
	917401	750	MT NELSON SAUV BLANC NZ'17 750ml	L	$15.65	$7.98	$4,483.77	0.05%	-42.45%	302	0.05%	-45.84%	25	
					$14.10	$7.15	$3,228.90	0.04%		229	0.034%		19	
					$17.19	$8.80	$1,254.87	0.01%		73	0.011%		6	
	916734	750	PALLISER SAUV BLANC EST'13/14 750ml	L	$17.17	$8.87	$3,348.15	0.04%	-17.53%	195	0.03%	-17.95%	16	
					$17.17	$8.87	$3,348.15	0.04%		195	0.029%		16	
	917136	750	NOBILO ICON SAUV BLANC'16 750ml	L	$19.99	$10.48	$1,419.29	0.02%	-56.55%	71	0.01%	-56.52%	6	
					$19.99	$10.48	$1,419.29	0.02%		71	0.011%		6	
	915012	750	VILLA MARIA CHAR PRIV BIN'14/15 750ml	X	$12.45	$8.52	$865.76	0.01%	-78.35%	83	0.01%	-65.96%	7	
					$8.73	$8.52	$558.72	0.01%		64	0.010%		5	
					$16.16	$8.52	$307.04	0.00%		19	0.003%		2	
	424205	750	SILENI SAUVIGNON BLANC RESERVE 750ml	D	$8.18	$7.98	$253.58	0.00%	-99.04%	31	0.00%	-98.82%	3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRV NEW ZEALAND WHITE	**424205**				$8.18	$7.98	$253.58	0.00%		31	0.005%		3	
	Total						**$3,598,676.84**		**7.15%**	**278,440**		**8.38%**	**23,203**	

Class Summary

KRV

Bottle Sales	278,440	**Gross Sales**	$3,598,676.84	**Total Items in Class**	40
% of Bottle Sales	0.56%	**% of Gross Sales**	0.78%	**Share/Item**	0.4

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRY IMPORTED WHITE - MISC														
	917985	**750**	**ALANA-TOKAJ FURMINT DRY'6/09 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	Total								**100.00%**			**100.00%**	**0**	

Class Summary

KRY

Bottle Sales		**Gross Sales**		**Total Items in Class**	1
% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.01

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MHB BLUSH WINE - GENERIC														
	656375	**1500**	**LIVINGSTON CELLARS BLUSH CHABL 1500ml**	**1**	**$8.49**	**$4.37**	**$42,207.05**	**1.22%**	**4.85%**	**5,285**	**2.29%**	**3.96%**	**881**	
					$7.49	$3.83	$28,606.98	0.82%		3,834	1.663%		639	
					$9.49	$4.90	$13,600.07	0.39%		1,451	0.629%		242	
	646105	**4000**	**CARLO ROSSI BLUSH 4000ml**	**1**	**$15.99**	**$8.28**	**$52,296.86**	**1.51%**	**-8.55%**	**3,293**	**1.43%**	**-11.38%**	**1,464**	
					$15.99	$8.28	$52,296.86	1.51%		3,293	1.428%		1,464	
	654625	**5000**	**FRANZIA SUNSET BLUSH HOUSE WIN 5000ml**	**1**	**$15.99**	**$8.28**	**$808,425.75**	**23.30%**	**-7.42%**	**49,677**	**21.55%**	**-10.54%**	**27,598**	
					$16.99	$8.81	$572,757.06	16.51%		33,890	14.700%		18,828	
					$14.99	$7.75	$235,668.69	6.79%		15,787	6.848%		8,771	
	674000	**5000**	**PETER VELLA DELICIOUS BLUSH BO 5000ml**	**1**	**$14.99**	**$7.75**	**$448,707.24**	**12.99%**	**14.60%**	**29,124**	**12.63%**	**11.01%**	**16,180**	
					$16.99	$8.81	$209,027.73	6.06%		12,439	5.395%		6,911	
					$13.99	$7.22	$96,609.77	2.79%		6,951	3.015%		3,862	
					$15.99	$8.28	$93,726.21	2.71%		5,911	2.564%		3,284	
					$12.99	$6.68	$49,343.53	1.42%		3,823	1.658%		2,124	
	Total						**$1,351,636.90**		**-0.80%**	**87,379**		**-3.59%**	**46,123**	

Class Summary

MHB

Bottle Sales	87,379	**Gross Sales**	$1,351,636.90	**Total Items in Class**	4
% of Bottle Sales	0.17%	**% of Gross Sales**	0.29%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MHJ BLUSH WINE - WHITE ZINFANDEL														
	683362	**1500**	**SUTTER HOME WHITE ZINFANDEL 1500ml**	**1**	**$11.32**	**$5.87**	**$123,377.40**	**2.22%**	**15.91%**	**11,032**	**2.04%**	**16.28%**	**1,839**	
					$12.99	$6.76	$55,103.15	1.00%		4,329	0.799%		722	
					$9.99	$5.16	$50,979.93	0.91%		5,121	0.946%		854	
					$10.99	$5.70	$17,294.32	0.31%		1,582	0.292%		264	
	643041	**1500**	**BERINGER WHITE ZINFANDEL 1500ml**	**1**	**$12.99**	**$6.76**	**$120,231.46**	**2.15%**	**-16.63%**	**9,022**	**1.67%**	**-19.90%**	**1,504**	
					$14.99	$7.82	$71,825.13	1.29%		4,827	0.891%		805	
					$10.99	$5.69	$32,156.29	0.57%		2,935	0.542%		489	
					$12.99	$6.76	$16,250.04	0.29%		1,260	0.233%		210	
	642105	**1500**	**BAREFOOT CELLARS WHITE ZINFANDEL 1500ml**	**1**	**$14.32**	**$7.47**	**$118,071.93**	**2.11%**	**-6.76%**	**7,953**	**1.47%**	**-7.96%**	**1,326**	
					$15.99	$8.36	$76,460.82	1.37%		4,820	0.890%		803	
					$12.99	$6.76	$27,194.34	0.48%		2,098	0.387%		350	
					$13.99	$7.29	$14,416.77	0.26%		1,035	0.191%		173	
	652163	**1500**	**CORBETT CANYON WH ZINFANDEL 1500ml**	**1**	**$8.32**	**$4.27**	**$83,800.14**	**1.50%**	**3.74%**	**10,154**	**1.88%**	**4.77%**	**1,692**	
					$9.99	$5.16	$35,715.27	0.64%		3,613	0.667%		602	
					$6.99	$3.56	$28,824.90	0.51%		4,126	0.762%		688	
					$7.99	$4.10	$19,259.97	0.34%		2,415	0.446%		403	
	656940	**1500**	**LIVINGSTON CELLARS WH ZINFANDEL 1500ml**	**1**	**$8.49**	**$4.37**	**$71,078.56**	**1.27%**	**-5.44%**	**8,514**	**1.57%**	**-7.47%**	**1,419**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MHJ BLUSH WINE - WHITE ZINFANDEL	656940				$9.49	$4.90	$36,042.11	0.65%		3,827	0.707%		638	
					$7.49	$3.83	$35,036.45	0.62%		4,687	0.866%		781	
	653785	1500	FOXHORN WHITE ZINFANDEL 1500ml	1	$9.32	$4.81	$56,577.76	1.01%	24.94%	6,230	1.15%	26.18%	1,038	
					$7.99	$4.10	$21,858.68	0.39%		2,738	0.506%		456	
					$10.99	$5.69	$18,276.37	0.32%		1,663	0.307%		277	
					$8.99	$4.63	$16,442.71	0.29%		1,829	0.338%		305	
	656932	1500	GALLO FAMILY WHITE ZINFANDEL TWIN 1500ml	1	$11.32	$5.87	$48,918.70	0.87%	-7.42%	4,430	0.82%	-7.17%	738	
					$9.99	$5.16	$25,604.37	0.45%		2,563	0.473%		427	
					$12.99	$6.76	$18,160.02	0.32%		1,398	0.258%		233	
					$10.99	$5.69	$5,154.31	0.09%		469	0.087%		78	
	655448	5000	FRANZIA WHITE ZINFANDEL BOX 5000ml	1	$19.99	$10.41	$446,018.27	7.96%	0.95%	22,169	4.09%	-0.25%	12,316	
					$20.99	$10.94	$281,955.83	5.04%		13,509	2.495%		7,505	
					$18.99	$9.87	$164,062.44	2.92%		8,660	1.599%		4,811	
	674030	5000	PETER VELLA WHITE ZINFANDEL BOX 5000ml	1	$18.49	$9.61	$291,115.01	5.20%	7.83%	15,699	2.90%	7.64%	8,722	
					$19.99	$10.41	$173,980.12	3.11%		8,764	1.618%		4,869	
					$16.99	$8.81	$117,134.89	2.09%		6,935	1.281%		3,853	
	641000	5000	ALMADEN WH ZINFANDEL BOX 5000ml	1	$19.99	$10.41	$74,720.29	1.33%	-19.20%	3,677	0.68%	-23.01%	2,043	
					$20.99	$10.94	$51,449.54	0.91%		2,452	0.453%		1,362	
					$18.99	$9.87	$23,270.75	0.41%		1,225	0.226%		681	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MHJ BLUSH WINE - WHITE ZINFANDEL	**643050**	**750**	**BERINGER WHITE ZINFANDEL CALIFORN 750ml**	**1**	**$6.76**	**$3.52**	**$225,456.66**	**4.03%**	**-5.04%**	**36,416**	**6.72%**	**-3.98%**	**3,035**	
					$7.99	$4.17	$96,150.49	1.73%		12,207	2.254%		1,017	
					$4.99	$2.57	$94,372.59	1.68%		18,957	3.501%		1,580	
					$5.99	$3.11	$22,115.58	0.39%		3,642	0.673%		304	
					$8.08	$4.22	$12,818.00	0.23%		1,610	0.297%		134	
	642100	**750**	**BAREFOOT CELLARS WHITE ZINFANDEL 750ml**	**1**	**$8.49**	**$4.44**	**$131,854.47**	**2.37%**	**1.87%**	**15,733**	**2.91%**	**2.76%**	**1,311**	
					$9.99	$5.24	$76,182.36	1.37%		7,740	1.429%		645	
					$6.99	$3.64	$55,672.11	0.99%		7,993	1.476%		666	
	683360	**750**	**SUTTER HOME WHITE ZINFANDEL 750ml**	**1**	**$6.32**	**$3.29**	**$122,089.38**	**2.19%**	**1.44%**	**19,822**	**3.66%**	**0.42%**	**1,652**	
					$7.99	$4.18	$55,682.90	1.00%		7,078	1.307%		590	
					$4.99	$2.58	$48,953.46	0.87%		9,822	1.814%		819	
					$5.99	$3.11	$17,453.02	0.31%		2,922	0.540%		244	
	643045	**750**	**BERINGER WHITE ZINFANDEL PVS 750ml**	**1**	**$7.77**	**$4.05**	**$75,848.44**	**1.36%**	**18.22%**	**10,642**	**1.97%**	**18.95%**	**887**	
					$5.99	$3.11	$33,181.83	0.59%		5,553	1.025%		463	
					$8.99	$4.70	$31,598.11	0.57%		3,569	0.659%		297	
					$6.99	$3.64	$8,463.99	0.15%		1,229	0.227%		102	
					$9.09	$4.76	$2,604.51	0.05%		291	0.054%		24	
	676050	**750**	**WOODBRIDGE WH ZINFANDEL R MONDAVI 750ml**	**1**	**$6.74**	**$3.51**	**$72,694.38**	**1.30%**	**17.39%**	**10,862**	**2.01%**	**26.02%**	**905**	
					$8.99	$4.70	$27,155.49	0.49%		3,075	0.568%		256	
					$5.99	$3.11	$24,610.08	0.44%		4,104	0.758%		342	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MHJ BLUSH WINE - WHITE ZINFANDEL	676050				$4.99	$2.57	$11,855.79	0.21%		2,385	0.440%		199	
					$6.99	$3.64	$9,073.02	0.16%		1,298	0.240%		108	
	685475	**750**	**FETZER ROSE 750ml**	**1**	**$5.95**	**$3.09**	**$60,130.60**	**1.08%**	**1.87%**	**10,112**	**1.87%**	**-4.02%**	**843**	
					$6.95	$3.62	$36,214.45	0.65%		5,267	0.973%		439	
					$4.95	$2.56	$23,916.15	0.43%		4,845	0.895%		404	
	670200	**750**	**MONTEVINA WHITE ZIN 750ml**	**1**	**$7.32**	**$3.82**	**$47,624.28**	**0.85%**	**6.86%**	**6,280**	**1.16%**	**10.03%**	**523**	
					$8.99	$4.71	$25,175.82	0.45%		2,814	0.520%		235	
					$6.99	$3.64	$11,914.96	0.21%		1,704	0.315%		142	
					$5.99	$3.11	$10,533.50	0.19%		1,762	0.325%		147	
	Total						**$2,169,607.73**		**0.85%**	**208,747**		**1.22%**	**41,792**	

Class Summary

MHJ

Bottle Sales	208,747	**Gross Sales**	$2,169,607.73	**Total Items in Class**	17
% of Bottle Sales	0.42%	**% of Gross Sales**	0.47%	**Share/Item**	0.17

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MHQ BLUSH WINE - WHITE GRENACHE														
	674020	**5000**	**PETER VELLA DELICIOUS WHITE 5000ml**	**1**	**$14.79**	**$7.64**	**$352,265.42**	**31.00%**	**-4.27%**	**22,922**	**31.83%**	**-7.44%**	**12,734**	
					$16.99	$8.81	$160,479.50	14.15%		9,542	13.250%		5,301	
					$15.99	$8.28	$73,050.89	6.42%		4,603	6.392%		2,557	
					$12.99	$6.68	$42,596.74	3.73%		3,294	4.574%		1,830	
					$13.99	$7.22	$41,387.85	3.64%		2,983	4.142%		1,657	
					$13.99	$7.21	$34,750.44	3.05%		2,500	3.472%		1,389	
	565910	**5000**	**FRANZIA WHITE GRENACHE BOX 5000ml**	**D**	**$19.99**	**$10.41**	**$52,342.25**	**4.57%**	**-59.57%**	**2,563**	**3.56%**	**-61.21%**	**1,424**	
					$20.99	$10.94	$39,125.36	3.41%		1,864	2.588%		1,036	
					$18.99	$9.87	$13,216.89	1.16%		699	0.971%		388	
	Total						**$404,607.67**		**-17.79%**	**25,485**		**-18.13%**	**14,158**	

Class Summary

MHQ	**Bottle Sales**	25,485	**Gross Sales**	$404,607.67	**Total Items in Class**	2
	% of Bottle Sales	0.05%	**% of Gross Sales**	0.09%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MHU BLUSH WINE - MISC														
	642112	**1500**	**BAREFOOT CELLARS PINK MOSCATO 1500ml**	**1**	**$14.32**	**$7.47**	**$345,633.75**	**19.76%**	**15.00%**	**23,727**	**12.85%**	**14.26%**	**3,955**	
					$15.99	$8.36	$195,776.94	11.20%		12,340	6.681%		2,057	
					$12.99	$6.76	$110,064.18	6.28%		8,510	4.607%		1,418	
					$13.99	$7.29	$39,792.63	2.29%		2,877	1.558%		480	
	683345	**1500**	**SUTTER HOME WHITE MERLOT 1500ml**	**1**	**$11.32**	**$5.87**	**$83,963.65**	**4.77%**	**8.72%**	**7,335**	**3.97%**	**7.31%**	**1,223**	
					$12.99	$6.76	$43,099.71	2.46%		3,329	1.802%		555	
					$9.99	$5.16	$31,588.38	1.79%		3,162	1.712%		527	
					$10.99	$5.70	$9,275.56	0.53%		844	0.457%		141	
	657015	**1500**	**GALLO FAMILY WHITE MERLOT TWIN VA 1500ml**	**1**	**$11.32**	**$5.87**	**$30,842.82**	**1.75%**	**-21.10%**	**2,718**	**1.47%**	**-21.36%**	**453**	
					$12.99	$6.76	$13,938.27	0.79%		1,073	0.581%		179	
					$9.99	$5.16	$11,728.26	0.67%		1,174	0.636%		196	
					$10.99	$5.69	$5,176.29	0.29%		471	0.255%		79	
	664500	**500**	**LIBERTY CREEK PINK MOSCATO 500 ml**	**T**	**$3.99**	**$2.05**	**$4,795.98**	**0.27%**	**100.00%**	**1,202**	**0.65%**	**100.00%**	**67**	
					$3.99	$2.05	$4,795.98	0.27%		1,202	0.651%		67	
	683325	**750**	**SUTTER HOME PINK MOSCATO 750ml**	**1**	**$6.32**	**$3.29**	**$167,966.16**	**9.61%**	**12.16%**	**26,252**	**14.21%**	**11.37%**	**2,188**	
					$7.99	$4.18	$92,999.36	5.34%		11,768	6.371%		981	
					$4.99	$2.58	$57,586.55	3.28%		11,573	6.266%		964	
					$5.99	$3.11	$17,380.25	0.99%		2,911	1.576%		243	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MHU BLUSH WINE - MISC	**643030**	**750**	**BERINGER WHITE MERLOT 750ml**	**1**	**$6.76**	**$3.52**	**$83,010.20**	**4.77%**	**-11.72%**	**13,610**	**7.37%**	**-12.66%**	**1,134**	
					$4.99	$2.57	$35,883.58	2.04%		7,198	3.897%		600	
					$7.99	$4.17	$34,329.95	1.99%		4,397	2.381%		366	
					$5.99	$3.11	$9,362.67	0.54%		1,581	0.856%		132	
					$8.08	$4.22	$3,434.00	0.20%		434	0.235%		36	
	810566	**750**	**GALLO SWEET GRAPEFRUIT ROSE 750ml**	**T**					**100.00%**			**100.00%**	**0**	
	Total						**$716,212.56**		**8.47%**	**74,844**		**6.72%**	**9,019**	

Class Summary

MHU

Bottle Sales	74,844	**Gross Sales**	$716,212.56	**Total Items in Class**	7
% of Bottle Sales	0.15%	**% of Gross Sales**	0.15%	**Share/Item**	0.07

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MHW BLUSH WINE - DOMESTIC														
	950715	**375**	**UNDERWOOD ROSE CANS 375ml**	**T**	**$6.03**	**$3.11**	**$14,120.84**	**19.98%**	**829.82%**	**2,356**	**31.67%**	**840.15%**	**98**	
					$5.99	$3.09	$13,393.64	18.95%		2,236	30.058%		93	
					$6.06	$3.12	$727.20	1.03%		120	1.613%		5	
	641562	**375**	**AVA GRACE ROSE CANS 375ml**	**T**	**$4.99**	**$2.57**	**$7,494.98**	**10.61%**	**100.00%**	**1,502**	**20.19%**	**100.00%**	**63**	
					$4.99	$2.57	$7,494.98	10.61%		1,502	20.191%		63	
	891004	**5000**	**PETER VELLA PINK MOSCATO SANGRIA 5000 ml**	**T**	**$15.99**	**$8.28**	**$39,527.28**	**55.93%**	**100.00%**	**2,472**	**33.23%**	**100.00%**	**1,373**	
					$15.99	$8.28	$39,527.28	55.93%		2,472	33.230%		1,373	
	Total						**$61,143.10**		**4172.42%**	**6,330**		**2572.35%**	**1,534**	

Class Summary

MHW	**Bottle Sales**	6,330	**Gross Sales**	$61,143.10	**Total Items in Class**	3
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPB ROSE WINE - GENERIC														
	656825	**1500**	**LIVINGSTON CELLARS RED ROSE 1500ml**	**1**	**$8.49**	**$4.37**	**$41,414.97**	**8.50%**	**0.39%**	**4,879**	**9.14%**	**-2.20%**	**813**	
					$9.49	$4.90	$25,157.48	5.19%		2,696	5.053%		449	
					$7.49	$3.83	$16,257.49	3.32%		2,183	4.091%		364	
	656830	**3000**	**LIVINGSTON CELLARS RED ROSE 3000ml**	**1**	**$12.49**	**$6.42**	**$42,084.58**	**8.61%**	**-4.58%**	**3,398**	**6.37%**	**-6.38%**	**1,133**	
					$12.49	$6.42	$42,084.58	8.61%		3,398	6.368%		1,133	
	674340	**750**	**RED TRUCK ROSE 750ml**	**1**	**$9.86**	**$4.88**	**$82,337.90**	**16.73%**	**38.33%**	**8,934**	**16.74%**	**28.01%**	**745**	
					$7.99	$5.47	$15,324.82	3.11%		1,918	3.595%		160	
					$11.99	$6.02	$13,992.33	2.84%		1,167	2.187%		97	
					$6.98	$3.87	$13,967.72	2.83%		2,002	3.752%		167	
					$10.99	$5.47	$11,835.78	2.42%		1,086	2.035%		91	
					$8.99	$6.02	$8,585.45	1.74%		955	1.790%		80	
					$8.98	$3.34	$7,977.63	1.62%		891	1.670%		74	
					$11.99	$4.42	$7,769.52	1.58%		648	1.214%		54	
					$10.99	$4.40	$2,884.65	0.60%		267	0.500%		22	
	916603	**750**	**FREY NATURAL ROSE NV 750ml**	**L**	**$8.52**	**$4.25**	**$41,236.80**	**8.36%**	**2.65%**	**4,840**	**9.07%**	**2.22%**	**403**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPB ROSE WINE - GENERIC	916603				$8.52	$4.25	$41,236.80	8.36%		4,840	9.071%		403	
	Total						**$207,074.25**		**11.85%**	**22,051**		**8.44%**	**3,094**	

Class Summary

MPB	**Bottle Sales**	22,051	**Gross Sales**	$207,074.25	**Total Items in Class**	4
	% of Bottle Sales	0.04%	**% of Gross Sales**	0.04%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPQ ROSE WINE - VARIETAL & VIN GRIS														
	275090	**750**	**CHAT D'ESCLAN WHISPERING ANGEL'17 750ml**	**L**	**$21.10**	**$11.15**	**$167,180.27**	**7.34%**	**18.38%**	**7,955**	**5.43%**	**19.00%**	**663**	
					$20.99	$11.09	$147,433.76	6.47%		7,024	4.797%		585	
					$21.21	$11.21	$19,746.51	0.87%		931	0.636%		78	
	918116	**750**	**INNOCENT BYSTANDER PINK MOSCAT 750ml**	**L**	**$12.95**	**$6.62**	**$70,009.95**	**3.08%**	**23.88%**	**5,409**	**3.69%**	**23.95%**	**451**	
					$12.95	$6.62	$70,009.95	3.08%		5,409	3.694%		451	
	969404	**750**	**BONNY DOON VIN GRIS'17 750ml**	**L**	**$15.99**	**$8.12**	**$68,515.16**	**3.01%**	**79.20%**	**4,484**	**3.06%**	**100.40%**	**374**	
					$14.99	$7.58	$57,471.66	2.52%		3,834	2.618%		320	
					$16.99	$8.65	$11,043.50	0.48%		650	0.444%		54	
	917834	**750**	**COMMANDERIE BARGEMONE ROSE'16/17 750ml**	**L**	**$18.69**	**$9.59**	**$57,826.86**	**2.54%**	**-31.31%**	**3,094**	**2.11%**	**-33.44%**	**258**	
					$18.69	$9.59	$57,826.86	2.54%		3,094	2.113%		258	
	914150	**750**	**FRANCIS COPPOLA SOFIA ROSE'16/17 750ml**	**L**	**$16.99**	**$8.73**	**$57,307.27**	**2.52%**	**10.16%**	**3,373**	**2.30%**	**10.30%**	**281**	
					$16.99	$8.73	$57,307.27	2.52%		3,373	2.303%		281	
	918616	**750**	**SQUADRA ROSATO NERO D'AVOLA'16/17 750ml**	**L**	**$9.79**	**$4.86**	**$44,187.42**	**1.94%**	**-6.95%**	**4,456**	**3.04%**	**-15.32%**	**371**	
					$9.98	$4.93	$31,576.72	1.39%		3,164	2.161%		264	
					$9.79	$4.83	$10,602.21	0.47%		1,083	0.740%		90	
					$9.61	$4.83	$2,008.49	0.09%		209	0.143%		17	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MPQ ROSE WINE - VARIETAL & VIN GRIS	**912250**	**750**	**GUIGAL COTES DU RHONE ROSÉ'17 750ml**	**L**	**$17.99**	**$9.30**	**$42,852.18**	**1.88%**	**6.43%**	**2,382**	**1.63%**	**1.89%**	**199**	
					$17.99	$9.30	$42,852.18	1.88%		2,382	1.627%		199	
	917388	**750**	**ALEXANDER VV ROSE SANGIO'17 750ml**	**L**	**$15.99**	**$8.22**	**$38,519.91**	**1.69%**	**-10.62%**	**2,409**	**1.65%**	**-11.33%**	**201**	
					$15.99	$8.22	$38,519.91	1.69%		2,409	1.645%		201	
	912676	**750**	**FAIRVIEW GOATS DO ROAM ROSE'17 750ml**	**L**	**$9.99**	**$5.05**	**$32,177.79**	**1.41%**	**78.63%**	**3,221**	**2.20%**	**76.13%**	**268**	
					$9.99	$5.05	$32,177.79	1.41%		3,221	2.200%		268	
	917387	**750**	**A TO Z ROSE'16/17 750ml**	**L**	**$17.95**	**$9.25**	**$30,963.75**	**1.36%**	**-11.37%**	**1,725**	**1.18%**	**-14.72%**	**144**	
					$17.95	$9.25	$30,963.75	1.36%		1,725	1.178%		144	
	916012	**750**	**YALUMBA Y SANGIOVES ROSE'17/18 750ml**	**L**	**$11.05**	**$5.62**	**$30,461.07**	**1.34%**	**61.96%**	**2,757**	**1.88%**	**62.08%**	**230**	
					$10.99	$5.58	$15,495.90	0.68%		1,410	0.963%		118	
					$11.11	$5.65	$14,965.17	0.66%		1,347	0.920%		112	
	919735	**750**	**BUCKLIN OLD HILL ROSE'17 750ml**	**U**	**$19.99**	**$13.13**	**$27,566.21**	**1.21%**	**40.28%**	**1,379**	**0.94%**	**37.64%**	**115**	
					$19.99	$13.13	$27,566.21	1.21%		1,379	0.942%		115	
	915441	**750**	**CLINE MOURVEDRE ROSE'16/17 750ml**	**L**	**$11.95**	**$6.07**	**$27,389.40**	**1.20%**	**-6.03%**	**2,292**	**1.57%**	**-5.88%**	**191**	
					$11.95	$6.07	$27,389.40	1.20%		2,292	1.565%		191	
	912749	**750**	**CHAT SEGRIES TAVEL ROSÉ'17 750ml**	**L**	**$20.49**	**$10.51**	**$26,165.73**	**1.15%**	**-17.43%**	**1,277**	**0.87%**	**-18.79%**	**106**	
					$20.49	$10.51	$26,165.73	1.15%		1,277	0.872%		106	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPQ ROSE WINE - VARIETAL & VIN GRIS	915137	750	CRIOS ROSE OF MALBEC'16/17 750ml	L	$14.95	$7.69	$24,697.40	1.08%	-11.94%	1,652	1.13%	-11.84%	138	
					$14.95	$7.69	$24,697.40	1.08%		1,652	1.128%		138	
	917483	750	VILLA ANGES ROSE'16/17 750ml	L	$11.99	$6.01	$21,821.80	0.96%	49.61%	1,820	1.24%	50.29%	152	
					$11.99	$6.01	$21,821.80	0.96%		1,820	1.243%		152	
	404364	750	CALCU ROSE'17/18 750ml	L	$12.95	$6.50	$21,497.00	0.94%	5.22%	1,660	1.13%	7.16%	138	
					$12.95	$6.50	$21,497.00	0.94%		1,660	1.134%		138	
	916402	750	ELK COVE PINOT NOIR ROSE'16/17 750ml	L	$16.99	$8.72	$21,475.36	0.94%	-51.40%	1,264	0.86%	-52.59%	105	
					$16.99	$8.72	$21,475.36	0.94%		1,264	0.863%		105	
	917281	750	LE ROSE DE FLORIDENE'16/17 750ml	L	$13.49	$8.67	$20,124.51	0.88%	31.48%	1,449	0.99%	22.90%	121	
					$13.99	$9.00	$18,214.98	0.80%		1,302	0.889%		109	
					$12.99	$8.33	$1,909.53	0.08%		147	0.100%		12	
	917787	750	MORDOREE CDR ROSE DAME'17 750ml	L	$22.00	$11.31	$17,468.00	0.77%	76.29%	794	0.54%	73.89%	66	
					$22.00	$11.31	$17,468.00	0.77%		794	0.542%		66	
	906729	750	CHEHALEM ROSE OF PINOT NOIR'17 750ml	L	$20.49	$10.60	$13,697.15	0.60%	329.70%	685	0.47%	353.25%	57	
					$19.99	$10.33	$13,613.19	0.60%		681	0.465%		57	
					$20.99	$10.86	$83.96	0.00%		4	0.003%		0	
	918109	750	LE CIRQUE ROSE'15/17 750ml	L	$14.12	$7.17	$13,414.00	0.59%	-33.78%	950	0.65%	-34.02%	79	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPQ ROSE WINE - VARIETAL & VIN GRIS	918109				$14.12	$7.17	$13,414.00	0.59%		950	0.649%		79	
	915690	750	MULDERBOSCH ROSE SA'17/18 750ml	L	$13.80	$7.17	$10,519.24	0.46%	-60.45%	746	0.51%	-60.55%	62	
					$14.11	$7.24	$10,370.85	0.46%		735	0.502%		61	
					$13.49	$7.10	$148.39	0.01%		11	0.008%		1	
	908807	750	FISHER UNITY ROSE '17 750ml	L	$16.56	$10.83	$9,737.92	0.43%	141.68%	576	0.39%	127.67%	48	
					$16.95	$11.09	$9,220.80	0.40%		544	0.372%		45	
					$16.16	$10.57	$517.12	0.02%		32	0.022%		3	
	905319	750	PONZI PINOT NOIR ROSE'16/17 750ml	L	$21.18	$10.98	$9,531.00	0.42%	42.14%	450	0.31%	41.46%	38	
					$21.18	$10.98	$9,531.00	0.42%		450	0.307%		38	
	952104	750	BARNARD GRIFFIN ROSÉ OF SANGIOVESE 750ml	L	$16.01	$8.25	$7,884.90	0.35%	100.00%	546	0.37%	100.00%	46	
					$14.29	$7.33	$7,459.38	0.33%		522	0.356%		44	
					$17.73	$9.17	$425.52	0.02%		24	0.016%		2	
	915488	750	BELLE GLOS BLANC DE PN'17 750 750ml	L	$16.99	$8.77	$7,169.78	0.31%	-63.12%	422	0.29%	-60.08%	35	
					$16.99	$8.77	$7,169.78	0.31%		422	0.288%		35	
	969364	750	SAINTSBURY VIN GRIS'17 750ml	L	$17.17	$8.85	$6,026.67	0.26%	1.89%	351	0.24%	1.44%	29	
					$17.17	$8.85	$6,026.67	0.26%		351	0.240%		29	
	918454	750	CARDWELL HILL ROSE OF PN'16/17 750ml	L	$12.39	$8.00	$5,848.08	0.26%	-28.56%	472	0.32%	-29.00%	39	
					$12.39	$8.00	$5,848.08	0.26%		472	0.322%		39	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPQ ROSE WINE - VARIETAL & VIN GRIS	917314	750	TRINQUEVEDEL TAVEL ROSE'16 750ml	L	$22.99	$11.84	$5,701.52	0.25%	519.24%	248	0.17%	500.00%	21	
					$22.99	$11.84	$5,701.52	0.25%		248	0.169%		21	
	915035	750	SINSKEY PINOT VIN GRIS'17 750ml	U	$31.95	$16.73	$5,367.60	0.24%	-4.31%	168	0.11%	-6.15%	14	
					$31.95	$16.73	$5,367.60	0.24%		168	0.115%		14	
	917774	750	ESPELT CORALI ROSADO'15 750ml	X	$13.99	$7.36	$4,378.87	0.19%	-41.55%	313	0.21%	-43.17%	26	
					$13.99	$7.36	$4,378.87	0.19%		313	0.214%		26	
	918110	750	DAVID ARTHUR ROSE ANNALYCE'15/16 750ml	L	$19.21	$12.60	$4,130.15	0.18%	-30.94%	215	0.15%	-31.17%	18	
					$19.21	$12.60	$4,130.15	0.18%		215	0.147%		18	
	916490	750	MASROIG SOLA FRED ROSATO'14/15 750ml	X	$13.12	$6.61	$2,099.20	0.09%	-87.51%	160	0.11%	-87.49%	13	
					$13.12	$6.61	$2,099.20	0.09%		160	0.109%		13	
	919008	750	HABIT GRENACHE ROSÉ SANTA YNEZ'17 750ml	L	$19.45	$12.67	$1,380.95	0.06%	100.00%	71	0.05%	100.00%	6	
					$19.45	$12.67	$1,380.95	0.06%		71	0.048%		6	
	917285	750	CALERA VIN GRIS ROSE '16 750ml	L	$21.24	$10.97	$1,320.48	0.06%	2.18%	62	0.04%	1.67%	5	
					$21.35	$10.97	$1,024.80	0.04%		48	0.033%		4	
					$21.12	$10.97	$295.68	0.01%		14	0.010%		1	
	917139	750	HEITZ GRIGNOLINO ROSE'16 750ml	A	$25.25	$13.17	$808.00	0.04%	-61.99%	32	0.02%	-62.35%	3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MPQ ROSE WINE - VARIETAL & VIN GRIS	**917139**				$25.25	$13.17	$808.00	0.04%		32	0.022%		3	
	918148	**750**	**SCHNAITMANN EVOE ROSE'12 750ml**	**X**	**$9.60**	**$9.16**	**$182.40**	**0.01%**	**157.88%**	**19**	**0.01%**	**375.00%**	**2**	
					$9.60	$9.16	$182.40	0.01%		19	0.013%		2	
	918084	**750**	**LA VALENTINA CERASUOLO ROSE'13 750ml**	**X**	**$13.17**	**$6.74**	**$13.17**	**0.00%**	**-66.55%**	**1**	**0.00%**	**-66.67%**	**0**	
					$13.17	$6.74	$13.17	0.00%		1	0.001%		0	
	917807	**750**	**DOM TERREBRUNE BANDOL ROSE'09 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	Total						**$957,418.12**		**4.25%**	**61,339**		**3.72%**	**5,112**	

Class Summary

MPQ

Bottle Sales	61,339	**Gross Sales**	$957,418.12	**Total Items in Class**	40
% of Bottle Sales	0.12%	**% of Gross Sales**	0.21%	**Share/Item**	0.4

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MPU ROSE WINE - MISC														
	419505	**750**	**MARQUES CACERES ROSÉ'16/17 750ml**	**L**	**$9.08**	**$4.57**	**$32,451.92**	**14.43%**	**9.79%**	**3,574**	**18.28%**	**9.25%**	**298**	
					$9.08	$4.57	$32,451.92	14.43%		3,574	18.283%		298	
	918237	**750**	**CAROL SHELTON ROSE'17 750ml**	**L**	**$12.49**	**$8.08**	**$32,298.08**	**14.36%**	**10.08%**	**2,692**	**13.77%**	**10.65%**	**224**	
					$11.99	$7.74	$32,025.29	14.24%		2,671	13.664%		223	
					$12.99	$8.42	$272.79	0.12%		21	0.107%		2	
	268930	**750**	**CHAT D'AQUERIA TAVEL'17 750ml**	**L**	**$21.08**	**$10.84**	**$12,145.98**	**5.40%**	**-21.29%**	**576**	**2.95%**	**-21.22%**	**48**	
					$21.21	$10.91	$6,426.63	2.86%		303	1.550%		25	
					$20.95	$10.77	$5,719.35	2.54%		273	1.397%		23	
	917413	**750**	**QUINTA GOMARIZ ESPADEIRO'15/16 750ml**	**L**	**$11.99**	**$5.99**	**$10,527.22**	**4.68%**	**-17.06%**	**878**	**4.49%**	**-16.93%**	**73**	
					$11.99	$5.99	$10,527.22	4.68%		878	4.492%		73	
	918292	**750**	**ZEPALTAS ROSE'13/14 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	Total						**$87,423.20**		**0.40%**	**7,720**		**2.98%**	**643**	

Class Summary

MPU

Bottle Sales	7,720	**Gross Sales**	$87,423.20	**Total Items in Class**	5
% of Bottle Sales	0.02%	**% of Gross Sales**	0.02%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MPW ROSE WINE - DOMESTIC														
	642108	**1500**	**BAREFOOT CELLARS ROSE 1500 ml**	**T**	**$15.99**	**$8.36**	**$6,903.72**	**0.29%**	**100.00%**	**434**	**0.24%**	**100.00%**	**72**	
					$15.99	$8.36	$6,903.72	0.29%		434	0.236%		72	
	950556	**250**	**INFINITE MONKEY THEOREM ROSE 250ml**	**1**	**$4.20**	**$2.20**	**$53,688.60**	**2.25%**	**902.35%**	**12,783**	**6.96%**	**902.35%**	**355**	
					$4.20	$2.20	$53,688.60	2.25%		12,783	6.960%		355	
	918852	**250**	**HOXIE SPRITZER LEMON GINGER ROSÉ 250 ml**	**L**	**$2.99**	**$1.51**	**$25,618.32**	**1.07%**	**115.43%**	**8,568**	**4.67%**	**115.43%**	**238**	
					$2.99	$1.51	$25,618.32	1.07%		8,568	4.665%		238	
	658896	**3000**	**HOUSE WINE ROSE BOX 3000 ml**	**1**	**$20.99**	**$10.77**	**$211,010.95**	**8.83%**	**738.17%**	**9,505**	**5.18%**	**652.62%**	**3,168**	
					$22.99	$12.00	$160,872.02	6.73%		6,998	3.810%		2,333	
					$19.99	$9.90	$27,246.37	1.14%		1,363	0.742%		454	
					$19.99	$10.41	$22,892.56	0.96%		1,144	0.623%		381	
	445891	**3000**	**BLACK BOX ROSÉ 3000 ml**	**1**	**$22.49**	**$11.81**	**$123,588.33**	**5.19%**	**38.36%**	**5,727**	**3.12%**	**33.67%**	**1,909**	
					$20.99	$11.01	$92,785.17	3.90%		4,443	2.419%		1,481	
					$23.99	$12.61	$30,803.16	1.29%		1,284	0.699%		428	
	649948	**375**	**ALLOY WINE WORKS ROSE CAN 375ml**	**T**	**$5.99**	**$3.00**	**$20,431.89**	**0.86%**	**100.00%**	**3,411**	**1.86%**	**100.00%**	**142**	
					$5.99	$3.00	$20,431.89	0.86%		3,411	1.857%		142	
	639950	**500**	**ALLOY WINE WORKS EVERYDAY ROSE 500 ml**	**D**	**$6.99**	**$3.52**	**$18,551.46**	**0.78%**	**14.78%**	**2,654**	**1.45%**	**14.78%**	**147**	
					$6.99	$3.52	$18,551.46	0.78%		2,654	1.445%		147	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPW ROSE WINE - DOMESTIC	652216	750	DARK HORSE ROSE 750ml	1	$8.99	$4.70	$219,260.46	9.22%	138.45%	23,386	12.73%	136.14%	1,949	
					$10.99	$5.77	$92,067.26	3.88%		8,438	4.595%		703	
					$8.99	$4.70	$54,811.98	2.31%		6,126	3.336%		511	
					$7.99	$4.17	$29,730.79	1.24%		3,721	2.026%		310	
					$9.99	$5.24	$23,426.55	0.98%		2,345	1.277%		195	
					$6.99	$3.64	$19,223.88	0.81%		2,756	1.501%		230	
	652230	750	DAY OWL ROSE 750ml	1	$12.99	$6.53	$73,011.96	3.06%	119.80%	5,604	3.05%	118.84%	467	
					$12.99	$6.53	$40,450.86	1.69%		3,114	1.696%		260	
					$13.99	$7.06	$9,485.22	0.40%		678	0.369%		57	
					$13.99	$6.00	$9,443.25	0.40%		675	0.368%		56	
					$11.99	$6.00	$7,110.07	0.30%		593	0.323%		49	
					$11.99	$7.06	$6,522.56	0.27%		544	0.296%		45	
	918811	750	MALENE ROSÉ '16/17 750ml	L	$17.99	$9.26	$66,113.25	2.77%	124.85%	3,675	2.00%	125.98%	306	
					$17.99	$9.26	$66,113.25	2.77%		3,675	2.001%		306	
	919829	750	LORENZA ROSE'16/17 750ml	L	$18.99	$12.48	$41,967.90	1.76%	3.47%	2,210	1.20%	1.15%	184	
					$18.99	$12.48	$41,967.90	1.76%		2,210	1.203%		184	
	909914	750	ATREA SKID ROSE'16/17 750ml	L	$16.10	$10.39	$40,551.90	1.70%	14.65%	2,536	1.38%	15.42%	211	
					$15.99	$10.32	$40,454.70	1.69%		2,530	1.378%		211	
					$16.20	$10.46	$97.20	0.00%		6	0.003%		1	
	918760	750	BROC LOVE ROSÉ '17 750ml	L	$15.07	$9.84	$39,858.89	1.67%	98.45%	2,659	1.45%	99.63%	222	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPW ROSE WINE - DOMESTIC	918760				$14.99	$9.78	$39,813.44	1.67%		2,656	1.446%		221	
					$15.15	$9.89	$45.45	0.00%		3	0.002%		0	
	667460	750	MEIOMI ROSÉ '16 750ml	T	$19.99	$10.19	$35,702.14	1.49%	100.00%	1,786	0.97%	100.00%	149	
					$19.99	$10.19	$35,702.14	1.49%		1,786	0.972%		149	
	951822	750	SUMMER WATER ROSÉ '16/17 750ml	L	$17.08	$8.70	$32,071.38	1.34%	38.21%	1,878	1.02%	38.55%	157	
					$16.99	$8.65	$16,412.34	0.69%		966	0.526%		81	
					$17.17	$8.75	$15,659.04	0.66%		912	0.497%		76	
	641050	750	APOTHIC ROSE 750ml	1	$12.32	$6.48	$31,991.20	1.35%	2389.23%	2,476	1.35%	2197.25%	206	
					$13.99	$7.37	$21,908.34	0.92%		1,566	0.853%		131	
					$10.99	$5.77	$7,313.17	0.31%		679	0.370%		57	
					$11.99	$6.30	$2,769.69	0.12%		231	0.126%		19	
	918608	750	WINE BY JOE ROSE OF PN '16 750ml	L	$12.09	$6.11	$31,622.65	1.32%	16.67%	2,635	1.43%	9.85%	220	
					$11.99	$6.11	$27,074.11	1.13%		2,258	1.230%		188	
					$12.06	$6.11	$4,401.90	0.18%		365	0.199%		30	
					$12.22	$6.11	$146.64	0.01%		12	0.007%		1	
	918603	750	CASA SMITH VINO ROSE'16/17 750ml	L	$12.93	$6.59	$31,277.67	1.31%	9.50%	2,419	1.32%	9.27%	202	
					$12.93	$6.59	$31,277.67	1.31%		2,419	1.317%		202	
	649150	750	CHARLES AND CHARLES ROSE'16/17 750ml	L	$13.56	$7.14	$30,875.38	1.29%	10.06%	2,242	1.22%	5.83%	187	
					$13.99	$7.37	$23,223.40	0.97%		1,660	0.904%		138	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPW ROSE WINE - DOMESTIC	649150				$13.13	$6.91	$7,651.98	0.32%		582	0.317%		49	
	919747	750	ADELSHEIM ROSE '17 750ml	L	$16.99	$8.74	$30,514.04	1.28%	30.85%	1,796	0.98%	30.85%	150	
					$16.99	$8.75	$29,783.47	1.25%		1,753	0.955%		146	
					$16.99	$8.73	$730.57	0.03%		43	0.023%		4	
	918566	750	FLEUR PINOT N ROSE N CST'16/17 750ml	L	$16.06	$8.28	$29,453.71	1.23%	96.39%	1,840	1.00%	97.24%	153	
					$15.99	$8.24	$25,472.07	1.07%		1,593	0.867%		133	
					$16.12	$8.31	$3,981.64	0.17%		247	0.134%		21	
	918761	750	POE ROSÉ '17 750ml	L	$18.99	$12.46	$28,788.84	1.21%	121.09%	1,516	0.83%	122.17%	126	
					$18.99	$12.46	$28,788.84	1.21%		1,516	0.825%		126	
	918602	750	ELOUAN PINOT NOIR ROSE'17 750ml	L	$17.99	$9.30	$24,250.52	1.02%	-27.48%	1,348	0.73%	-27.32%	112	
					$17.99	$9.30	$24,250.52	1.02%		1,348	0.734%		112	
	653620	750	FERRARI-CARANO SANGIOVESE ROSÉ '17 750ml	L	$14.95	$7.67	$24,009.70	1.00%	153.48%	1,606	0.87%	153.48%	134	
					$14.95	$7.67	$24,009.70	1.00%		1,606	0.874%		134	
	653182	750	ERATH ROSÉ OF PINOT NOIR'17 750ml	U	$14.99	$7.90	$19,576.94	0.82%	100.00%	1,306	0.71%	100.00%	109	
					$14.99	$7.90	$19,576.94	0.82%		1,306	0.711%		109	
	918821	750	BAILEYANA ROSE OF PINOT NOIR '17 750ml	L	$22.11	$11.50	$16,023.07	0.67%	105.51%	727	0.40%	107.08%	61	
					$21.99	$11.43	$12,512.31	0.52%		569	0.310%		47	
					$22.22	$11.57	$3,510.76	0.15%		158	0.086%		13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPW ROSE WINE - DOMESTIC	**918300**	**750**	**DOMAINE SERENE R ROSÉ NV 750ml**	**L**	**$35.06**	**$18.35**	**$14,766.17**	**0.62%**	**31.32%**	**422**	**0.23%**	**30.28%**	**35**	
					$34.99	$18.31	$14,660.81	0.61%		419	0.228%		35	
					$35.12	$18.38	$105.36	0.00%		3	0.002%		0	
	951936	**750**	**BANSHEE ROSE '17 750ml**	**L**	**$17.91**	**$9.32**	**$14,582.45**	**0.61%**	**21.51%**	**826**	**0.45%**	**24.20%**	**69**	
					$17.60	$9.29	$12,745.52	0.53%		724	0.394%		60	
					$17.99	$9.29	$1,601.11	0.07%		89	0.048%		7	
					$18.14	$9.37	$235.82	0.01%		13	0.007%		1	
	918993	**750**	**IDLEWILD ROSÉ THE FLOWERS '17 750ml**	**L**	**$19.95**	**$13.10**	**$12,807.90**	**0.54%**	**100.00%**	**642**	**0.35%**	**100.00%**	**54**	
					$19.95	$13.10	$12,807.90	0.54%		642	0.350%		54	
	918463	**750**	**ORIN SWIFT LOCATIONS F ROSE 750ml**	**L**	**$18.37**	**$9.58**	**$11,004.63**	**0.46%**	**8.26%**	**606**	**0.33%**	**7.14%**	**51**	
					$17.99	$9.26	$7,861.63	0.33%		437	0.238%		36	
					$19.99	$10.55	$1,299.35	0.05%		65	0.035%		5	
					$17.55	$9.26	$1,035.45	0.04%		59	0.032%		5	
					$17.96	$9.25	$808.20	0.03%		45	0.025%		4	
	914542	**750**	**CONUNDRUM ROSÉ '16/17 750ml**	**L**	**$21.49**	**$11.17**	**$10,643.29**	**0.44%**	**118.27%**	**511**	**0.28%**	**144.71%**	**43**	
					$19.99	$10.37	$8,505.22	0.35%		418	0.228%		35	
					$22.99	$11.96	$2,138.07	0.09%		93	0.051%		8	
	952209	**750**	**WILLAMETTE VV ROSÉ WHOLE CLSTR'17 750ml**	**L**	**$18.99**	**$9.81**	**$10,482.48**	**0.44%**	**4616.67%**	**552**	**0.30%**	**4616.67%**	**46**	
					$18.99	$9.81	$10,482.48	0.44%		552	0.301%		46	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPW ROSE WINE - DOMESTIC	919946	750	ST SUPERY ESTATE ROSÉ '16/17 750ml	U	$13.95	$7.15	$10,476.45	0.44%	-26.03%	751	0.41%	-26.03%	63	
					$13.95	$7.15	$10,476.45	0.44%		751	0.409%		63	
	918540	750	SOKOL BLOSSER ROSE'17 750ml	L	$19.16	$9.92	$8,583.68	0.36%	-34.26%	448	0.24%	-34.54%	37	
					$19.16	$9.92	$8,583.68	0.36%		448	0.244%		37	
	681360	750	STARMONT ROSE CARNEROS'16/17 750ml	L	$19.99	$10.32	$7,216.39	0.30%	-35.94%	361	0.20%	-35.94%	30	
					$19.99	$10.26	$7,096.45	0.30%		355	0.193%		30	
					$19.99	$10.38	$119.94	0.01%		6	0.003%		1	
	918611	750	TWISTED CEDAR SANGIOVESE ROSE'16 750ml	X	$14.95	$7.69	$6,427.19	0.27%	-63.80%	439	0.24%	-63.82%	37	
					$14.95	$7.69	$6,068.63	0.26%		415	0.226%		35	
					$14.94	$7.69	$358.56	0.02%		24	0.013%		2	
	918913	750	MAITRE DE CHAI CARIGNANE ROSÉ '16 750ml	U	$16.99	$11.12	$5,912.52	0.25%	1171.43%	348	0.19%	1171.43%	29	
					$16.99	$11.12	$5,912.52	0.25%		348	0.189%		29	
	652204	750	CUPCAKE ROSE 750ml	T	$11.99	$6.30	$5,443.46	0.23%	100.00%	454	0.25%	100.00%	38	
					$11.99	$6.30	$5,443.46	0.23%		454	0.247%		38	
	918635	750	TONGUE DANCER PN ROSE'16/17 750ml	L	$21.13	$13.81	$4,840.58	0.20%	16.52%	230	0.13%	17.00%	19	
					$20.99	$13.71	$3,862.16	0.16%		184	0.100%		15	
					$21.27	$13.91	$978.42	0.04%		46	0.025%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPW ROSE WINE - DOMESTIC	919014	750	MATCHBOOK TINTO REY ROSÉ'17 750ml	L	$15.95	$8.22	$4,657.40	0.19%	100.00%	292	0.16%	100.00%	24	
					$15.95	$8.22	$4,657.40	0.19%		292	0.159%		24	
	686992	750	WENTE ROSE SMALL LOT'15 750ml	U	$20.17	$10.42	$4,316.38	0.18%	-57.74%	214	0.12%	-57.89%	18	
					$20.17	$10.42	$4,316.38	0.18%		214	0.117%		18	
	646080	750	RODNEY STRONG ROSÉ OF PINOT NR'17 750ml	U	$19.95	$10.38	$4,309.20	0.18%	100.00%	216	0.12%	100.00%	18	
					$19.95	$10.38	$4,309.20	0.18%		216	0.118%		18	
	918818	750	KEEP ROSÉ '17 750ml	L	$18.99	$12.48	$3,949.92	0.17%	100.00%	208	0.11%	100.00%	17	
					$18.99	$12.48	$3,949.92	0.17%		208	0.113%		17	
	918664	750	OLD TOWN CELLARS ROSE 750ml	L	$18.99	$12.66	$3,266.28	0.14%	100.00%	172	0.09%	100.00%	14	
					$18.99	$12.66	$3,266.28	0.14%		172	0.094%		14	
	918755	750	CARDWELL HILL BLANC DE NOIR '15 750ml	L	$12.39	$8.00	$1,808.94	0.08%	-21.16%	146	0.08%	-21.43%	12	
					$12.39	$8.00	$1,808.94	0.08%		146	0.079%		12	
	918445	750	TESTAROSSA PINOT NOIR ROSE'17 750ml	L	$19.33	$10.00	$405.93	0.02%	-83.10%	21	0.01%	-83.19%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MPW ROSE WINE - DOMESTIC	**918445**				$19.33	$10.00	$405.93	0.02%		21	0.011%		2	
	Total						**$1,452,616.11**		**102.66%**	**114,586**		**117.44%**	**11,991**	

Class Summary

MPW

Bottle Sales	114,586	**Gross Sales**	$1,452,616.11	**Total Items in Class**	46
% of Bottle Sales	0.23%	**% of Gross Sales**	0.31%	**Share/Item**	0.46

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MPX ROSE WINE - IMPORTED														
	917773	**1500**	**VIEILLE FERME VENTOUX ROSE'16/17 1500 ml**	**L**	**$15.15**	**$7.53**	**$11,620.05**	**0.42%**	**-57.04%**	**767**	**0.38%**	**-57.34%**	**128**	
					$15.15	$7.53	$11,620.05	0.42%		767	0.376%		128	
	918870	**3000**	**VIEILLE FERME VENTOUX ROSÉ 3000 ml**	**L**	**$19.99**	**$10.10**	**$60,509.73**	**2.18%**	**220.04%**	**3,027**	**1.48%**	**220.04%**	**1,009**	
					$19.99	$10.10	$60,509.73	2.18%		3,027	1.485%		1,009	
	918945	**500**	**POMPITA IBIZA ROSE SANGRIA 500 ml**	**T**	**$7.99**	**$3.87**	**$12,184.75**	**0.44%**	**100.00%**	**1,525**	**0.75%**	**100.00%**	**85**	
					$7.99	$3.87	$12,184.75	0.44%		1,525	0.748%		85	
	918475	**750**	**HECHT & BANNIER ROSÉ PROVENC'17 750ml**	**L**	**$17.99**	**$9.49**	**$99,215.21**	**3.57%**	**74.44%**	**5,379**	**2.64%**	**72.90%**	**448**	
					$18.99	$10.02	$74,307.87	2.68%		3,913	1.919%		326	
					$16.99	$8.96	$24,907.34	0.90%		1,466	0.719%		122	
	949490	**750**	**CHATEAU MONTAUD ROSE'17 750ml**	**L**	**$14.99**	**$7.59**	**$77,393.37**	**2.79%**	**-1.24%**	**5,163**	**2.53%**	**-1.24%**	**430**	
					$14.99	$7.59	$77,393.37	2.79%		5,163	2.532%		430	
	950599	**750**	**FIGUIER LE SAINT ANDRE ROSE '16/17 750ml**	**L**	**$14.99**	**$7.59**	**$68,129.55**	**2.45%**	**134.50%**	**4,545**	**2.23%**	**134.50%**	**379**	
					$14.99	$7.59	$68,129.55	2.45%		4,545	2.229%		379	
	920918	**750**	**AIX-COTEAUX D'AIX ROSE'17 750ml**	**U**	**$19.99**	**$10.25**	**$49,135.42**	**1.77%**	**100.00%**	**2,458**	**1.21%**	**100.00%**	**205**	
					$19.99	$10.25	$49,135.42	1.77%		2,458	1.205%		205	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED	917772	750	VIEILLE FERME VENTOUX ROSE'16/17 750ml	L	$8.07	$4.03	$48,476.49	1.75%	-13.76%	6,007	2.95%	-14.19%	501	
					$8.07	$4.03	$48,476.49	1.75%		6,007	2.946%		501	
	918682	750	SCARLET OF PARIS ROSE'17 750ml	L	$10.00	$4.93	$46,890.00	1.69%	15.34%	4,689	2.30%	15.30%	391	
					$10.00	$4.93	$46,890.00	1.69%		4,689	2.300%		391	
	921162	750	MIRAVAL COTES DU PRVCE ROSE'17 750ml	L	$25.25	$13.17	$39,465.75	1.42%	-18.63%	1,563	0.77%	-23.17%	130	
					$25.25	$13.17	$39,465.75	1.42%		1,563	0.767%		130	
	407746	750	KIM CRAWFORD ROSÉ'16/17 750ml	L	$15.28	$7.89	$38,903.70	1.40%	115.16%	2,524	1.24%	108.84%	210	
					$15.57	$7.89	$29,579.92	1.07%		1,902	0.933%		159	
					$14.99	$7.89	$9,323.78	0.34%		622	0.305%		52	
	949469	750	M CHAPOUTIER BELLERUCHE ROSE'17 750ml	L	$14.47	$7.32	$38,763.95	1.40%	10.75%	2,664	1.31%	6.51%	222	
					$15.01	$7.60	$15,355.23	0.55%		1,023	0.502%		85	
					$13.93	$7.03	$12,314.12	0.44%		884	0.434%		74	
					$15.00	$7.60	$7,635.00	0.28%		509	0.250%		42	
					$13.95	$7.03	$3,459.60	0.12%		248	0.122%		21	
	948268	750	BROADBENT VINHO VERDE ROSE 750ml	L	$9.05	$4.43	$37,467.72	1.35%	0.17%	4,166	2.04%	0.77%	347	
					$8.99	$4.40	$35,798.18	1.29%		3,982	1.953%		332	
					$9.07	$4.45	$1,070.26	0.04%		118	0.058%		10	
					$9.08	$4.45	$599.28	0.02%		66	0.032%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED	949127	750	SCAIA ROSATO VENETO'17 750ml	U	$13.56	$6.95	$37,227.11	1.34%	40.15%	2,671	1.31%	31.51%	223	
					$13.99	$7.17	$35,086.92	1.26%		2,508	1.230%		209	
					$13.13	$6.72	$2,140.19	0.08%		163	0.080%		14	
	918612	750	LE GRAND NOIR ROSÉ'16/17 750ml	L	$12.12	$6.37	$36,881.16	1.33%	1.35%	3,043	1.49%	0.89%	254	
					$12.12	$6.37	$36,881.16	1.33%		3,043	1.492%		254	
	918624	750	MAS LA CHEVALIERE ROSE'16/17 750ml	U	$12.49	$6.29	$35,291.48	1.27%	62.82%	2,977	1.46%	57.15%	248	
					$11.64	$5.83	$30,275.64	1.09%		2,601	1.276%		217	
					$13.34	$6.74	$5,015.84	0.18%		376	0.184%		31	
	918836	750	PASCAL JOLIVET ROSÉ SANCERRE '17 750ml	L	$20.37	$10.76	$35,194.69	1.27%	144.27%	1,711	0.84%	134.20%	143	
					$20.99	$11.09	$23,739.69	0.86%		1,131	0.555%		94	
					$19.75	$10.43	$11,455.00	0.41%		580	0.284%		48	
	914531	750	EL COTO RIOJA ROSADO'17 750ml	L	$9.99	$5.23	$29,600.37	1.07%	44.06%	2,963	1.45%	52.19%	247	
					$9.99	$5.23	$29,600.37	1.07%		2,963	1.453%		247	
	732093	750	RUFFINO ROSE 750ml	T	$14.99	$7.89	$28,855.75	1.04%	290.87%	1,925	0.94%	290.87%	160	
					$14.99	$7.89	$28,855.75	1.04%		1,925	0.944%		160	
	952087	750	HUBERT MEYER CREMANT ROSE D'ALSACE 750ml	L	$19.09	$9.88	$26,897.81	0.97%	181.20%	1,409	0.69%	181.37%	117	
					$19.09	$9.88	$26,897.81	0.97%		1,409	0.691%		117	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED	919012	750	CASAL GARCIA VINHO VERDE ROSÉ'17 750ml	L	$9.99	$4.96	$24,375.60	0.88%	100.00%	2,440	1.20%	100.00%	203	
					$9.99	$4.96	$24,375.60	0.88%		2,440	1.197%		203	
	918567	750	BOUCHARD GRENACHE-CINSAULT ROSÉ '1 750ml	L	$10.31	$5.21	$24,252.23	0.88%	5.71%	2,365	1.16%	8.84%	197	
					$10.03	$5.08	$12,477.32	0.45%		1,244	0.610%		104	
					$10.59	$5.33	$11,774.91	0.43%		1,121	0.550%		93	
	948135	750	RIOTOR ROSE'16/17 750ml	L	$18.95	$9.67	$23,308.50	0.84%	133.71%	1,230	0.60%	133.71%	103	
					$18.95	$9.67	$23,308.50	0.84%		1,230	0.603%		103	
	918570	750	CH DE SOURS FLEUR D'AMELIE ROSE'16 750ml	L	$13.95	$7.15	$23,003.55	0.83%	63.03%	1,649	0.81%	63.11%	137	
					$13.95	$7.15	$23,003.55	0.83%		1,649	0.809%		137	
	918568	750	LOUIS BERNARD CT DE PRVNC ROSE'15 750ml	L	$11.12	$5.67	$20,950.08	0.75%	-4.91%	1,884	0.92%	19.26%	157	
					$11.12	$5.67	$20,950.08	0.75%		1,884	0.924%		157	
	918361	750	OLIVARES ROSADO JUMILLA'17 750ml	L	$9.93	$5.00	$19,959.30	0.72%	49.31%	2,010	0.99%	48.36%	168	
					$9.93	$5.00	$19,959.30	0.72%		2,010	0.986%		168	
	949260	750	FORTANT CST SLCT ROSE GRENACHE'17 750ml	L	$10.35	$5.25	$19,292.40	0.70%	-5.70%	1,864	0.91%	-5.16%	155	
					$10.35	$5.25	$19,292.40	0.70%		1,864	0.914%		155	
	918759	750	CONDE VILLAR VINHO VERDE ROSE '17 750ml	L	$10.99	$5.41	$19,078.64	0.69%	24.09%	1,736	0.85%	24.06%	145	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED	918759				$10.99	$5.41	$19,078.64	0.69%		1,736	0.851%		145	
	906929	750	CANTELE NEGROAMARO ROSATO'17 750ml	L	$14.00	$7.06	$19,019.22	0.69%	40.61%	1,332	0.65%	27.84%	111	
					$15.00	$7.59	$12,810.00	0.46%		854	0.419%		71	
					$12.99	$6.52	$6,209.22	0.22%		478	0.234%		40	
	918543	750	LI VELI PRIMEROSE ROSATO'17 750ml	U	$13.06	$6.68	$18,765.71	0.68%	12.17%	1,443	0.71%	13.04%	120	
					$12.99	$6.64	$16,783.08	0.60%		1,292	0.634%		108	
					$13.13	$6.72	$1,982.63	0.07%		151	0.074%		13	
	918625	750	CHAT GASSIER ESPIRIT ROSE'17 750ml	L	$17.46	$8.89	$18,164.63	0.65%	25.83%	973	0.48%	6.24%	81	
					$18.74	$9.57	$17,728.04	0.64%		946	0.464%		79	
					$16.17	$8.20	$436.59	0.02%		27	0.013%		2	
	918632	750	JABOULET PARALLELE 45 ROSE'17 750ml	L	$16.38	$8.34	$17,339.87	0.62%	93.39%	1,065	0.52%	90.64%	89	
					$15.99	$8.13	$11,320.92	0.41%		708	0.347%		59	
					$16.99	$8.66	$5,113.99	0.18%		301	0.148%		25	
					$16.16	$8.22	$904.96	0.03%		56	0.027%		5	
	966234	750	REGALEALI TASCA D'ALM ROSE'17 750ml	L	$14.99	$7.60	$16,518.98	0.60%	100.63%	1,102	0.54%	104.54%	92	
					$14.99	$7.60	$16,518.98	0.60%		1,102	0.540%		92	
	908965	750	SINFORIANO SINFO ROSADO'16/17 750ml	U	$12.49	$6.29	$16,248.95	0.59%	9.56%	1,305	0.64%	5.49%	109	
					$11.99	$6.02	$8,428.97	0.30%		703	0.345%		59	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED	908965				$12.99	$6.55	$7,819.98	0.28%		602	0.295%		50	
	417790	750	MARQUIS DE RISCAL ROSE'17 750ml	L	$10.04	$5.26	$15,253.54	0.55%	-38.81%	1,516	0.74%	-38.86%	126	
					$10.09	$5.29	$10,967.83	0.40%		1,087	0.533%		91	
					$9.99	$5.23	$4,285.71	0.15%		429	0.210%		36	
	918294	750	M CHAPOUTIER BILA-HAUT ROSÉ'17 750ml	L	$13.99	$7.06	$14,661.52	0.53%	-17.54%	1,048	0.51%	-20.94%	87	
					$13.99	$7.06	$14,661.52	0.53%		1,048	0.514%		87	
	918613	750	LA SPINETTA ROSE DI SANGIOVESE'16 750ml	L	$19.99	$10.25	$14,452.77	0.52%	47.98%	723	0.35%	47.98%	60	
					$19.99	$10.25	$14,452.77	0.52%		723	0.355%		60	
	946773	750	MATTHIASSON ROSE'17 750ml	L	$20.13	$13.24	$14,002.98	0.50%	11.13%	699	0.34%	11.51%	58	
					$19.99	$13.15	$11,754.12	0.42%		588	0.288%		49	
					$20.26	$13.33	$2,248.86	0.08%		111	0.054%		9	
	918777	750	ROCA ALTXERRI TXAKOLI ROSÉ'16 750ml	X	$13.20	$8.88	$13,896.69	0.50%	208.71%	927	0.45%	267.62%	77	
					$17.13	$8.88	$10,843.29	0.39%		633	0.310%		53	
					$9.26	$8.88	$1,944.60	0.07%		210	0.103%		18	
					$13.20	$8.88	$1,108.80	0.04%		84	0.041%		7	
	908175	750	MORDOREE TAVEL ROSE DAME R'16/17 750ml	L	$30.56	$15.87	$11,970.08	0.43%	-17.52%	389	0.19%	-20.28%	32	
					$31.12	$16.17	$8,371.28	0.30%		269	0.132%		22	
					$29.99	$15.56	$3,598.80	0.13%		120	0.059%		10	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED	**918762**	**750**	**BICHOT CREMANT DE BOURG BRUT ROSÉ 750ml**	**L**	**$24.96**	**$12.75**	**$10,940.90**	**0.39%**	**160.04%**	**438**	**0.21%**	**159.32%**	**37**	
					$24.99	$12.74	$6,097.56	0.22%		244	0.120%		20	
					$24.99	$12.78	$3,373.65	0.12%		135	0.066%		11	
					$24.91	$12.74	$1,469.69	0.05%		59	0.029%		5	
	419906	**750**	**NEW AGE ROSE 750ml**	**T**	**$11.99**	**$6.08**	**$10,755.03**	**0.39%**	**100.00%**	**897**	**0.44%**	**100.00%**	**75**	
					$11.99	$6.08	$10,755.03	0.39%		897	0.440%		75	
	915939	**750**	**DOM LE PIVE ROSE GRIS '16/17 750ml**	**L**	**$14.99**	**$7.59**	**$10,717.85**	**0.39%**	**-37.94%**	**715**	**0.35%**	**-37.71%**	**60**	
					$14.99	$7.59	$10,717.85	0.39%		715	0.351%		60	
	918881	**750**	**PIERRE RIFFAULT SANCERRE ROSÉ 7 HO 750ml**	**L**	**$24.54**	**$12.77**	**$10,677.72**	**0.38%**	**368.16%**	**424**	**0.21%**	**345.56%**	**35**	
					$25.60	$13.33	$7,987.20	0.29%		312	0.153%		26	
					$24.03	$12.50	$2,186.73	0.08%		91	0.045%		8	
					$23.99	$12.48	$503.79	0.02%		21	0.010%		2	
	918620	**750**	**COVELA ROSE'16/17 750ml**	**L**	**$14.99**	**$9.67**	**$9,758.49**	**0.35%**	**59.71%**	**651**	**0.32%**	**59.95%**	**54**	
					$14.99	$9.67	$9,758.49	0.35%		651	0.319%		54	
	916241	**750**	**LES ROCAILLES GAMAY ROSE '17 750ml**	**L**	**$14.99**	**$7.59**	**$9,428.71**	**0.34%**	**127.55%**	**629**	**0.31%**	**125.36%**	**52**	
					$14.99	$7.59	$9,428.71	0.34%		629	0.308%		52	
	916184	**750**	**DOM LANCYRE LANGUEDOC ROSE'15/17 750ml**	**L**	**$18.18**	**$9.29**	**$9,071.82**	**0.33%**	**-38.02%**	**499**	**0.24%**	**-38.31%**	**42**	
					$18.18	$9.29	$9,071.82	0.33%		499	0.245%		42	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED	947913	750	GAROFOLI ROSATO MARCHE KMRS'16 750ml	U	$14.18	$7.28	$8,437.10	0.30%	-12.58%	595	0.29%	-12.74%	50	
					$14.18	$7.28	$8,437.10	0.30%		595	0.292%		50	
	918991	750	BOYA ROSE OF PINOT NOIR'17 750ml	L	$10.95	$7.06	$8,376.75	0.30%	100.00%	765	0.38%	100.00%	64	
					$10.95	$7.06	$8,376.75	0.30%		765	0.375%		64	
	917258	750	CHAT DONJON MINERVOIS ROSE '17 750ml	L	$14.12	$7.12	$8,189.60	0.30%	382.15%	580	0.28%	379.20%	48	
					$14.12	$7.12	$8,189.60	0.30%		580	0.284%		48	
	918441	750	VINA HERMOSA ROSE '17 750ml	L	$11.49	$5.74	$7,605.39	0.27%	33.10%	661	0.32%	35.64%	55	
					$11.99	$5.99	$4,088.59	0.15%		341	0.167%		28	
					$10.99	$5.48	$3,516.80	0.13%		320	0.157%		27	
	918569	750	CHAT DE SOURS BORDEAUX ROSE'16 750ml	X	$12.29	$8.21	$5,891.23	0.21%	-60.74%	470	0.23%	-49.44%	39	
					$15.95	$8.21	$4,003.45	0.14%		251	0.123%		21	
					$8.62	$8.21	$1,887.78	0.07%		219	0.107%		18	
	918443	750	JOSEP FORASTER ROSAT '17 750ml	L	$12.49	$6.26	$5,803.35	0.21%	21.44%	465	0.23%	22.72%	39	
					$12.99	$6.53	$2,961.72	0.11%		228	0.112%		19	
					$11.99	$5.99	$2,841.63	0.10%		237	0.116%		20	
	918992	750	BODINI ROSE OF MALBEC'17 750ml	L	$9.95	$5.01	$5,024.75	0.18%	100.00%	505	0.25%	100.00%	42	
					$9.95	$5.01	$5,024.75	0.18%		505	0.248%		42	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED	**918623**	**750**	**CHENE BLEU ROSE '17 750ml**	**L**	**$30.95**	**$15.93**	**$4,986.28**	**0.18%**	**-35.82%**	**178**	**0.09%**	**-39.19%**	**15**	
					$27.05	$13.86	$4,219.80	0.15%		156	0.077%		13	
					$34.84	$18.00	$766.48	0.03%		22	0.011%		2	
	918763	**750**	**HERDADE DO ROCIM MARIANA ROSÉ '16 750ml**	**L**	**$15.11**	**$7.65**	**$4,729.43**	**0.17%**	**74.60%**	**313**	**0.15%**	**74.29%**	**26**	
					$15.11	$7.65	$4,729.43	0.17%		313	0.154%		26	
	918083	**750**	**LI VELI SUSUMANIELLO ROSÉ '17 750ml**	**L**	**$21.99**	**$11.33**	**$4,705.86**	**0.17%**	**100.00%**	**214**	**0.10%**	**100.00%**	**18**	
					$21.99	$11.33	$4,705.86	0.17%		214	0.105%		18	
	916412	**750**	**DOMAINE DE NIZAS ROSE'16 750ml**	**X**	**$11.52**	**$7.68**	**$3,786.68**	**0.14%**	**-61.47%**	**302**	**0.15%**	**-53.48%**	**25**	
					$14.95	$7.68	$2,930.20	0.11%		196	0.096%		16	
					$8.08	$7.68	$856.48	0.03%		106	0.052%		9	
	918764	**750**	**VILLA SANDI IL FRESCO ROSÉ '16 750ml**	**L**	**$14.95**	**$7.58**	**$3,632.85**	**0.13%**	**7.37%**	**243**	**0.12%**	**7.92%**	**20**	
					$14.95	$7.58	$3,632.85	0.13%		243	0.119%		20	
	949789	**750**	**ERIC CHEVALIER ROSE GROLLEAU'16 750ml**	**L**	**$19.87**	**$10.18**	**$3,000.37**	**0.11%**	**1208.33%**	**151**	**0.07%**	**1208.33%**	**13**	
					$19.87	$10.18	$3,000.37	0.11%		151	0.074%		13	
	949696	**750**	**TORRES DE CASTA ROSATO'15 750ml**	**X**	**$14.14**	**$7.44**	**$2,446.22**	**0.09%**	**-38.89%**	**173**	**0.08%**	**-39.13%**	**14**	
					$14.14	$7.44	$2,446.22	0.09%		173	0.085%		14	
	918626	**750**	**CHAT GASSIER LE PAS MOINE ROSE'17 750ml**	**L**	**$25.32**	**$13.06**	**$2,405.40**	**0.09%**	**844.63%**	**95**	**0.05%**	**716.67%**	**8**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MPX ROSE WINE - IMPORTED	**918626**				$25.32	$13.06	$2,405.40	0.09%		95	0.047%		8	
	948320	**750**	**TEMPIER BANDOL ROSE '16 750ml**	**L**	**$48.63**	**$25.48**	**$2,042.46**	**0.07%**	**583.33%**	**42**	**0.02%**	**583.33%**	**4**	
					$48.63	$25.48	$2,042.46	0.07%		42	0.021%		4	
	918544	**750**	**AIA VECCHIA ROSATO SOLIDIO'15 750ml**	**X**	**$15.15**	**$7.79**	**$1,393.80**	**0.05%**	**-77.18%**	**92**	**0.05%**	**-77.31%**	**8**	
					$15.15	$7.79	$1,393.80	0.05%		92	0.045%		8	
	919086	**750**	**DOM MILLETT SANCERRE ROSÉ'17 750ml**	**L**	**$24.52**	**$12.64**	**$946.41**	**0.03%**	**100.00%**	**39**	**0.02%**	**100.00%**	**3**	
					$24.05	$12.39	$721.50	0.03%		30	0.015%		3	
					$24.99	$12.89	$224.91	0.01%		9	0.004%		1	
	396044	**750**	**ZONIN ROSATO WINEMAKERS COLLECTION 750ml**	**D**	**$8.07**	**$3.91**	**$8.07**	**0.00%**	**-99.87%**	**1**	**0.00%**	**-99.87%**	**0**	
					$8.07	$3.91	$8.07	0.00%		1	0.000%		0	
	Total						**$1,377,381.82**		**40.02%**	**99,013**		**34.09%**	**9,029**	

Class Summary

MPX

Bottle Sales	99,013	**Gross Sales**	$1,377,381.82	**Total Items in Class**	66
% of Bottle Sales	0.20%	**% of Gross Sales**	0.30%	**Share/Item**	0.66

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFD RED GENERIC - BURGUNDY														
	469248	**1500**	**LIVINGSTON CELLARS BURGUNDY 1500ml**	**D**	**$8.49**	**$4.37**	**$28,027.56**	**2.02%**	**-4.23%**	**3,282**	**3.98%**	**-10.43%**	**547**	
					$9.49	$4.90	$17,481.18	1.26%		1,866	2.265%		311	
					$7.49	$3.83	$10,546.38	0.76%		1,416	1.718%		236	
	451310	**4000**	**CARLO ROSSI BURGUNDY 4000ml**	**1**	**$15.99**	**$8.28**	**$110,139.57**	**7.90%**	**1.13%**	**6,915**	**8.39%**	**-1.75%**	**3,073**	
					$15.99	$8.28	$110,139.57	7.90%		6,915	8.392%		3,073	
	495175	**5000**	**PETER VELLA BURGUNDY BOX 5000ml**	**1**	**$18.49**	**$9.61**	**$156,826.50**	**11.20%**	**3.92%**	**8,550**	**10.38%**	**3.59%**	**4,750**	
					$16.99	$8.81	$79,649.12	5.69%		4,688	5.689%		2,604	
					$19.99	$10.41	$77,177.38	5.51%		3,862	4.687%		2,146	
	467520	**5000**	**FRANZIA BURGUNDY - ARGENTINA 5000ml**	**1**	**$19.99**	**$10.41**	**$155,772.10**	**11.13%**	**-13.15%**	**7,790**	**9.45%**	**-16.39%**	**4,328**	
					$20.99	$10.94	$82,759.53	5.92%		3,947	4.790%		2,193	
					$18.99	$9.87	$73,012.57	5.21%		3,843	4.664%		2,135	
	441125	**5000**	**ALMADEN MTN BURGUNDY BOX 5000ml**	**1**	**$19.99**	**$10.41**	**$84,223.84**	**6.02%**	**-12.00%**	**4,216**	**5.12%**	**-16.76%**	**2,342**	
					$20.99	$10.94	$43,733.16	3.12%		2,084	2.529%		1,158	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PFD RED GENERIC - BURGUNDY	**441125**				$18.99	$9.87	$40,490.68	2.89%		2,132	2.587%		1,184	
	Total						**$534,989.57**		**-5.14%**	**30,753**		**-7.72%**	**15,040**	

Class Summary

PFD	**Bottle Sales**	30,753	**Gross Sales**	$534,989.57	**Total Items in Class**	5
	% of Bottle Sales	0.06%	**% of Gross Sales**	0.12%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PFP RED GENERIC - RED TABLE & PROPRIETARY														
	443277	**1500**	**BAREFOOT CELLARS SWEET RED 1500ml**	**1**	**$14.32**	**$7.47**	**$167,585.06**	**0.80%**	**4.89%**	**11,402**	**0.67%**	**4.54%**	**1,900**	
					$15.99	$8.36	$106,550.97	0.51%		6,767	0.398%		1,128	
					$12.99	$6.76	$41,797.11	0.20%		3,247	0.191%		541	
					$13.99	$7.29	$19,236.98	0.09%		1,388	0.082%		231	
	461262	**1500**	**BOTA BRICK CABERNET SAUV 1500 ml**	**1**	**$11.11**	**$5.76**	**$96,538.58**	**0.46%**	**1732.78%**	**8,750**	**0.51%**	**1732.78%**	**1,458**	
					$11.11	$5.76	$96,538.58	0.46%		8,750	0.515%		1,458	
	469662	**1500**	**GALLO FAMILY SWEET RED TWIN VALLE 1500ml**	**1**	**$11.32**	**$5.87**	**$88,370.77**	**0.42%**	**-7.36%**	**7,785**	**0.46%**	**-7.05%**	**1,298**	
					$12.99	$6.76	$47,856.66	0.23%		3,762	0.221%		627	
					$9.99	$5.16	$31,346.04	0.15%		3,182	0.187%		530	
					$10.99	$5.69	$9,168.07	0.04%		841	0.049%		140	
	481005	**1500**	**LIVINGSTON CELLARS CHIANTI 1500ml**	**D**	**$6.95**	**$4.47**	**$35,118.91**	**0.17%**	**-7.10%**	**5,107**	**0.30%**	**8.79%**	**851**	
					$9.49	$4.90	$10,921.43	0.05%		1,163	0.068%		194	
					$7.49	$3.83	$9,293.33	0.04%		1,243	0.073%		207	
					$5.13	$3.83	$6,492.00	0.03%		1,266	0.074%		211	
					$5.13	$4.90	$5,073.36	0.02%		988	0.058%		165	
					$7.49	$4.90	$3,338.79	0.02%		447	0.026%		75	
	444572	**3000**	**BLACK BOX RED BLEND 3000 ml**	**1**	**$21.74**	**$11.41**	**$362,013.12**	**1.71%**	**25.28%**	**16,154**	**0.95%**	**26.62%**	**5,385**	
					$23.99	$12.61	$218,064.40	1.03%		9,168	0.539%		3,056	
					$19.99	$10.48	$71,581.67	0.34%		3,585	0.211%		1,195	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	444572				$20.99	$11.01	$39,340.17	0.19%		1,881	0.111%		627	
					$21.99	$11.54	$33,026.88	0.16%		1,520	0.089%		507	
	450123	3000	BIG HOUSE PROHIBITION RED 3000 ml	1	$21.32	$11.19	$239,027.01	1.13%	-10.47%	11,125	0.65%	-12.45%	3,708	
					$22.99	$12.08	$129,376.20	0.61%		5,694	0.335%		1,898	
					$19.99	$10.48	$76,109.24	0.36%		3,824	0.225%		1,275	
					$20.99	$11.01	$33,541.57	0.16%		1,607	0.095%		536	
	445303	3000	BOTA BOX NIGHTHAWK BLACK RED 3000 ml	1	$19.98	$10.32	$134,705.16	0.63%	100.00%	6,742	0.40%	100.00%	2,247	
					$19.98	$10.32	$134,705.16	0.63%		6,742	0.397%		2,247	
	951576	3000	BOTA BOX NIGHTHAWK BLACK RED BLE 3000 ml	U	$21.99	$11.39	$791.64	0.00%	-14.18%	36	0.00%	-15.38%	12	
					$21.99	$11.39	$791.64	0.00%		36	0.002%		12	
	510486	3000	STE CHAPELLE WINEMAKERS RED BLEND 3000ml	D	$19.19	$9.98	$57.57	0.00%	-78.41%	3	0.00%	-78.57%	1	
					$19.19	$9.98	$57.57	0.00%		3	0.000%		1	
	475019	375	HOUSE RED BLEND CAN 375ml	T	$5.59	$2.93	$9,955.79	0.05%	100.00%	1,781	0.10%	100.00%	74	
					$5.59	$2.93	$9,955.79	0.05%		1,781	0.105%		74	
	449650	4000	CARLO ROSSI PAISANO 4000ml	1	$15.99	$8.28	$134,529.12	0.65%	-6.68%	8,728	0.51%	-9.43%	3,879	
					$15.99	$8.28	$134,529.12	0.65%		8,728	0.513%		3,879	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PFP RED GENERIC - RED TABLE & PROPRIETARY	**467800**	**5000**	**FRANZIA CHILLABLE RED HOUSE WI 5000ml**	**1**	**$15.99**	**$8.28**	**$789,596.57**	**3.74%**	**-0.42%**	**49,783**	**2.93%**	**-2.60%**	**27,657**	
					$16.99	$8.81	$439,713.64	2.09%		26,256	1.545%		14,587	
					$14.99	$7.75	$349,882.93	1.65%		23,527	1.384%		13,071	
	814575	**5000**	**PETER VELLA DELICIOUS RED BOX 5000ml**	**1**	**$14.99**	**$7.75**	**$536,569.12**	**2.52%**	**4.03%**	**34,484**	**2.03%**	**0.54%**	**19,158**	
					$16.99	$8.81	$249,187.69	1.17%		14,735	0.867%		8,186	
					$15.99	$8.28	$127,582.76	0.60%		8,012	0.471%		4,451	
					$13.99	$7.22	$105,617.68	0.50%		7,560	0.445%		4,200	
					$12.99	$6.68	$54,180.99	0.25%		4,177	0.246%		2,321	
	467738	**5000**	**FRANZIA DARK RED BLEND 5000ml**	**1**	**$19.99**	**$10.41**	**$310,058.15**	**1.47%**	**69.25%**	**15,685**	**0.92%**	**69.00%**	**8,714**	
					$20.99	$10.94	$165,895.52	0.79%		8,016	0.472%		4,453	
					$18.99	$9.87	$144,162.63	0.68%		7,669	0.451%		4,261	
	467620	**5000**	**FRANZIA CHIANTI - ARGENTINA 5000ml**	**1**	**$19.99**	**$10.41**	**$110,111.91**	**0.52%**	**-8.82%**	**5,541**	**0.33%**	**-10.64%**	**3,078**	
					$20.99	$10.94	$59,899.70	0.28%		2,870	0.169%		1,594	
					$18.99	$9.87	$50,212.21	0.24%		2,671	0.157%		1,484	
	485490	**750**	**MENAGE A TROIS RED 750ml**	**1**	**$11.32**	**$5.95**	**$547,340.37**	**2.60%**	**-11.60%**	**48,507**	**2.85%**	**-11.80%**	**4,042**	
					$12.99	$6.83	$279,579.24	1.33%		21,800	1.283%		1,817	
					$9.99	$5.24	$224,606.10	1.06%		22,726	1.337%		1,894	
					$10.99	$5.77	$43,155.03	0.21%		3,981	0.234%		332	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	**441976**	**750**	**APOTHIC RED 750ml**	**1**	**$12.32**	**$6.48**	**$540,198.97**	**2.57%**	**5.17%**	**44,131**	**2.60%**	**8.37%**	**3,678**	
					$13.99	$7.37	$264,550.71	1.26%		19,209	1.130%		1,601	
					$10.99	$5.77	$215,436.52	1.02%		19,852	1.168%		1,654	
					$11.99	$6.30	$60,211.74	0.28%		5,070	0.298%		423	
	382019	**750**	**STELLA ROSA ROSSO 750ml**	**1**	**$13.13**	**$6.72**	**$522,692.17**	**2.45%**	**226.61%**	**39,809**	**2.34%**	**226.33%**	**3,317**	
					$13.13	$6.72	$522,692.17	2.45%		39,809	2.342%		3,317	
	510482	**750**	**STE CHAPELLE SOFT RED 750ml**	**1**	**$7.32**	**$3.82**	**$304,362.65**	**1.44%**	**2.42%**	**42,003**	**2.47%**	**2.39%**	**3,500**	
					$8.99	$4.70	$147,041.40	0.70%		16,596	0.976%		1,383	
					$5.99	$3.11	$116,920.40	0.55%		19,600	1.153%		1,633	
					$6.99	$3.64	$40,400.85	0.19%		5,807	0.342%		484	
	467063	**750**	**14 HANDS HOT TO TROT RED BLEND 750ml**	**1**	**$11.32**	**$5.95**	**$236,949.78**	**1.12%**	**-3.42%**	**21,146**	**1.24%**	**-3.36%**	**1,762**	
					$12.99	$6.83	$99,993.54	0.47%		7,790	0.458%		649	
					$9.99	$5.24	$86,685.09	0.41%		8,723	0.513%		727	
					$10.99	$5.77	$50,271.15	0.24%		4,633	0.273%		386	
	460450	**750**	**CUPCAKE RED VELVET 750ml**	**1**	**$9.74**	**$5.10**	**$190,499.30**	**0.90%**	**1.62%**	**19,874**	**1.17%**	**2.30%**	**1,656**	
					$8.99	$4.70	$68,723.31	0.32%		7,689	0.452%		641	
					$11.99	$6.30	$68,545.72	0.33%		5,840	0.344%		487	
					$7.99	$4.17	$39,738.55	0.19%		4,981	0.293%		415	
					$9.99	$5.23	$13,491.72	0.06%		1,364	0.080%		114	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	**456546**	**750**	**COCOBON RED WINE 750ml**	**1**	**$8.32**	**$4.35**	**$186,166.23**	**0.88%**	**7.32%**	**23,273**	**1.37%**	**6.82%**	**1,939**	
					$6.99	$3.64	$93,122.25	0.44%		13,363	0.786%		1,114	
					$9.99	$5.23	$70,859.37	0.33%		7,111	0.418%		593	
					$7.99	$4.17	$22,184.61	0.10%		2,799	0.165%		233	
	441977	**750**	**APOTHIC CRUSH RED BLEND 750ml**	**1**	**$12.32**	**$6.48**	**$180,999.71**	**0.87%**	**35.05%**	**14,933**	**0.88%**	**39.70%**	**1,244**	
					$13.99	$7.37	$86,726.41	0.42%		6,343	0.373%		529	
					$10.99	$5.77	$73,769.83	0.35%		6,853	0.403%		571	
					$11.99	$6.30	$20,503.47	0.10%		1,737	0.102%		145	
	096008	**750**	**APOTHIC DARK 750ml**	**1**	**$12.32**	**$6.48**	**$164,246.82**	**0.78%**	**-0.80%**	**13,470**	**0.79%**	**-5.33%**	**1,123**	
					$13.99	$7.37	$76,238.83	0.36%		5,533	0.326%		461	
					$10.99	$5.77	$68,217.95	0.32%		6,257	0.368%		521	
					$11.99	$6.30	$19,790.04	0.09%		1,680	0.099%		140	
	445022	**750**	**BOGLE ESSENTIAL RED 750ml**	**1**	**$10.12**	**$5.34**	**$160,243.25**	**0.76%**	**-10.13%**	**16,195**	**0.95%**	**-9.78%**	**1,350**	
					$11.95	$6.05	$41,130.05	0.19%		3,479	0.205%		290	
					$8.95	$6.05	$28,585.30	0.13%		3,214	0.189%		268	
					$8.95	$4.98	$26,742.40	0.13%		2,992	0.176%		249	
					$8.95	$4.45	$26,035.05	0.12%		2,919	0.172%		243	
					$9.95	$6.05	$24,247.40	0.11%		2,452	0.144%		204	
					$11.95	$4.45	$13,503.05	0.06%		1,139	0.067%		95	
	462102	**750**	**DREAMING TREE CRUSH RED WINE 750ml**	**1**	**$14.32**	**$7.54**	**$152,818.30**	**0.72%**	**-11.21%**	**10,738**	**0.63%**	**-11.88%**	**895**	
					$15.99	$8.43	$62,622.24	0.30%		3,968	0.233%		331	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	462102				$12.99	$6.83	$48,256.50	0.23%		3,742	0.220%		312	
					$13.99	$7.36	$41,939.56	0.20%		3,028	0.178%		252	
	443275	**750**	**BAREFOOT CELLARS SWEET RED 750ml**	**1**	**$8.49**	**$4.44**	**$150,199.56**	**0.72%**	**-8.24%**	**17,860**	**1.05%**	**-9.71%**	**1,488**	
					$9.99	$5.24	$91,393.02	0.44%		9,370	0.551%		781	
					$6.99	$3.64	$58,806.54	0.28%		8,490	0.499%		708	
	499900	**750**	**RHIANNON RED BLEND 750ml**	**1**	**$11.13**	**$5.64**	**$149,530.31**	**0.70%**	**26.61%**	**14,985**	**0.88%**	**29.01%**	**1,249**	
					$8.99	$6.09	$47,072.32	0.22%		5,240	0.308%		437	
					$8.99	$4.50	$34,809.30	0.16%		3,870	0.228%		323	
					$11.99	$6.09	$22,996.85	0.11%		1,927	0.113%		161	
					$9.99	$6.09	$17,852.13	0.08%		1,787	0.105%		149	
					$11.99	$4.50	$14,543.87	0.07%		1,213	0.071%		101	
					$12.99	$5.56	$6,890.97	0.03%		535	0.031%		45	
					$12.99	$6.63	$5,364.87	0.03%		413	0.024%		34	
	460674	**750**	**DARK HORSE RED BLEND WINE 750ml**	**1**	**$9.32**	**$4.88**	**$133,010.88**	**0.63%**	**-16.76%**	**14,488**	**0.85%**	**-18.98%**	**1,207**	
					$10.99	$5.77	$51,284.60	0.24%		4,712	0.277%		393	
					$7.99	$4.17	$45,842.97	0.22%		5,751	0.338%		479	
					$8.99	$4.70	$35,883.31	0.17%		4,025	0.237%		335	
	481430	**750**	**LOST ANGEL MISCHIEF RED 750ml**	**1**	**$9.99**	**$5.24**	**$130,203.39**	**0.61%**	**-14.91%**	**14,661**	**0.86%**	**-12.56%**	**1,222**	
					$7.99	$4.17	$87,921.96	0.41%		11,004	0.647%		917	
					$11.99	$6.30	$34,699.02	0.16%		2,898	0.170%		242	
					$9.99	$5.24	$7,582.41	0.04%		759	0.045%		63	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	**482600**	**750**	**HOUSE RED WINE-RED BLEND 750ml**	**1**	**$11.32**	**$5.84**	**$114,559.38**	**0.54%**	**-10.20%**	**10,834**	**0.64%**	**-14.17%**	**903**	
					$9.99	$5.23	$46,693.26	0.22%		4,674	0.275%		390	
					$8.99	$6.10	$21,903.35	0.10%		2,437	0.143%		203	
					$12.99	$6.83	$17,198.76	0.08%		1,324	0.078%		110	
					$11.99	$6.30	$16,642.12	0.08%		1,388	0.082%		116	
					$11.99	$4.50	$6,186.84	0.03%		516	0.030%		43	
					$11.99	$6.10	$5,935.05	0.03%		495	0.029%		41	
	473010	**750**	**HAHN GSM RED BLEND 750ml**	**1**	**$13.62**	**$6.98**	**$106,563.60**	**0.50%**	**0.52%**	**8,264**	**0.49%**	**-0.64%**	**689**	
					$11.95	$6.09	$37,025.10	0.17%		3,114	0.183%		260	
					$14.95	$7.69	$27,493.35	0.13%		1,857	0.109%		155	
					$11.95	$7.69	$18,723.00	0.09%		1,572	0.092%		131	
					$12.95	$7.69	$14,141.30	0.07%		1,102	0.065%		92	
					$14.95	$6.09	$5,256.40	0.02%		352	0.021%		29	
					$14.95	$6.62	$3,924.45	0.02%		267	0.016%		22	
	450130	**750**	**BIG HOUSE PROHIBITION RED 750ml**	**1**	**$8.32**	**$4.35**	**$103,836.72**	**0.49%**	**-8.74%**	**13,052**	**0.77%**	**-8.57%**	**1,088**	
					$6.99	$3.64	$47,552.97	0.22%		6,803	0.400%		567	
					$9.99	$5.23	$32,241.84	0.15%		3,240	0.191%		270	
					$7.99	$4.17	$24,041.91	0.11%		3,009	0.177%		251	
	456498	**750**	**CLINE CASHMERE 750ml**	**1**	**$13.35**	**$6.80**	**$103,318.85**	**0.49%**	**-32.36%**	**8,063**	**0.47%**	**-34.71%**	**672**	
					$11.95	$6.06	$32,847.05	0.15%		2,759	0.162%		230	
					$14.95	$7.65	$28,642.10	0.14%		1,934	0.114%		161	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	456498				$11.95	$6.59	$23,163.15	0.11%		1,941	0.114%		162	
					$12.95	$7.65	$15,826.05	0.08%		1,239	0.073%		103	
					$14.95	$6.06	$2,840.50	0.01%		190	0.011%		16	
	458530	**750**	**CONUNDRUM RED TABLE WINE 750ml**	**1**	**$24.42**	**$12.56**	**$102,029.79**	**0.48%**	**40.67%**	**4,173**	**0.25%**	**36.00%**	**348**	
					$25.99	$13.55	$34,566.70	0.16%		1,330	0.078%		111	
					$22.99	$13.55	$23,230.38	0.11%		1,014	0.060%		85	
					$22.99	$12.48	$12,105.75	0.06%		525	0.031%		44	
					$25.99	$12.48	$11,565.55	0.05%		445	0.026%		37	
					$22.99	$11.95	$9,287.96	0.04%		404	0.024%		34	
					$23.99	$11.95	$6,699.21	0.03%		279	0.016%		23	
					$25.99	$11.95	$4,574.24	0.02%		176	0.010%		15	
	916321	**750**	**ATREA OLD SOUL RED'15/16 750ml**	**L**	**$20.13**	**$13.12**	**$92,762.72**	**0.43%**	**30.92%**	**4,634**	**0.27%**	**31.81%**	**386**	
					$19.99	$13.03	$83,078.44	0.39%		4,156	0.244%		346	
					$20.26	$13.21	$9,684.28	0.05%		478	0.028%		40	
	467300	**750**	**FRANCIS COPPOLA ROSSO 750ml**	**1**	**$10.66**	**$5.41**	**$81,987.20**	**0.39%**	**29.51%**	**8,232**	**0.48%**	**36.69%**	**686**	
					$8.99	$6.12	$27,776.81	0.13%		3,103	0.183%		259	
					$11.99	$6.12	$18,828.52	0.09%		1,584	0.093%		132	
					$8.99	$4.52	$15,894.52	0.07%		1,772	0.104%		148	
					$11.99	$4.52	$8,603.05	0.04%		731	0.043%		61	
					$9.99	$6.12	$6,855.59	0.03%		701	0.041%		58	
					$11.99	$5.05	$4,028.71	0.02%		341	0.020%		28	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	516720	750	AUSTIN HOPE TROUBLEMAKER 750ml	1	$16.95	$8.19	$78,406.05	0.37%	21.04%	4,659	0.27%	29.35%	388	
					$17.95	$9.25	$47,675.20	0.22%		2,656	0.156%		221	
					$14.95	$7.66	$26,027.95	0.12%		1,741	0.102%		145	
					$17.95	$7.66	$4,702.90	0.02%		262	0.015%		22	
	901507	750	CASTLE CREEK OUTLAW RED 750ml	1	$13.67	$9.10	$75,587.84	0.36%	-8.37%	5,306	0.31%	-16.57%	442	
					$14.95	$9.95	$52,210.80	0.25%		3,504	0.206%		292	
					$12.95	$8.61	$20,202.00	0.09%		1,560	0.092%		130	
					$13.12	$8.73	$3,175.04	0.01%		242	0.014%		20	
	441978	750	APOTHIC INFERNO 750ml	1	$13.71	$7.22	$74,885.66	0.36%	111.96%	5,332	0.31%	109.11%	444	
					$14.99	$7.90	$50,393.68	0.24%		3,416	0.201%		285	
					$14.14	$7.45	$12,471.48	0.06%		882	0.052%		74	
					$11.99	$6.30	$12,020.50	0.06%		1,034	0.061%		86	
	460439	750	CUPCAKE BLACK FOREST RED 750ml	1	$10.32	$5.41	$74,813.32	0.36%	39.58%	7,428	0.44%	41.21%	619	
					$8.99	$4.70	$34,846.85	0.17%		3,931	0.231%		328	
					$11.99	$6.30	$33,392.90	0.16%		2,830	0.166%		236	
					$9.99	$5.23	$6,573.57	0.03%		667	0.039%		56	
	495000	750	PENDULUM RED 750ml	1	$16.79	$8.71	$70,508.91	0.33%	80.04%	4,509	0.27%	75.93%	376	
					$14.99	$7.89	$39,153.88	0.18%		2,612	0.154%		218	
					$14.99	$9.26	$13,850.76	0.06%		924	0.054%		77	
					$17.99	$9.49	$13,672.40	0.06%		760	0.045%		63	
					$17.99	$9.26	$2,086.84	0.01%		116	0.007%		10	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	495000				$17.99	$7.66	$1,745.03	0.01%		97	0.006%		8	
	491118	750	ORIN SWIFT ABSTRACT'16/17 750ml	L	$37.49	$19.87	$68,602.99	0.32%	11.82%	1,901	0.11%	9.14%	158	
					$35.99	$19.07	$66,185.61	0.31%		1,839	0.108%		153	
					$38.99	$20.66	$2,417.38	0.01%		62	0.004%		5	
	918557	750	OLD TOWN CELL MT TWN RED 750ml	L	$17.49	$11.66	$65,001.06	0.30%	54.16%	3,694	0.22%	48.40%	308	
					$17.99	$11.99	$40,467.50	0.19%		2,250	0.132%		188	
					$16.99	$11.32	$24,533.56	0.11%		1,444	0.085%		120	
	289705	750	NAKED EARTH ROUGE ORGANIC 750ml	1	$14.27	$7.44	$63,464.93	0.30%	-16.24%	4,557	0.27%	-18.91%	380	
					$15.99	$8.13	$16,333.26	0.08%		1,026	0.060%		86	
					$11.98	$8.13	$10,997.64	0.05%		918	0.054%		77	
					$12.99	$8.13	$8,814.69	0.04%		687	0.040%		57	
					$12.99	$7.06	$8,773.23	0.04%		681	0.040%		57	
					$15.99	$6.53	$7,818.54	0.04%		498	0.029%		42	
					$13.99	$8.13	$7,737.44	0.04%		560	0.033%		47	
					$15.99	$6.00	$2,990.13	0.01%		187	0.011%		16	
	499470	750	RED TRUCK RED WINE 750ml	1	$12.13	$6.09	$62,903.11	0.30%	-15.28%	5,654	0.33%	-22.84%	471	
					$8.98	$6.55	$18,956.78	0.09%		2,111	0.124%		176	
					$12.99	$6.55	$11,347.95	0.05%		881	0.052%		73	
					$10.99	$7.08	$9,022.79	0.04%		821	0.048%		68	
					$10.99	$4.42	$7,275.38	0.03%		662	0.039%		55	
					$13.99	$5.48	$7,162.88	0.03%		512	0.030%		43	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	499470				$13.99	$7.08	$6,617.27	0.03%		473	0.028%		39	
					$12.99	$5.48	$2,520.06	0.01%		194	0.011%		16	
	901518	**750**	**CASTLE CREEK MONUMENT RED 750ml**	**1**	**$13.67**	**$9.10**	**$57,779.07**	**0.27%**	**4.19%**	**4,028**	**0.24%**	**-5.49%**	**336**	
					$14.95	$9.95	$41,740.40	0.20%		2,792	0.164%		233	
					$12.95	$8.61	$13,532.75	0.06%		1,045	0.061%		87	
					$13.12	$8.73	$2,505.92	0.01%		191	0.011%		16	
	918628	**750**	**JEFF COHN SMOKE & MIRROR RED'4/15 750ml**	**L**	**$19.41**	**$12.74**	**$53,729.50**	**0.25%**	**23.68%**	**2,750**	**0.16%**	**16.04%**	**229**	
					$19.99	$13.13	$27,406.29	0.13%		1,371	0.081%		114	
					$18.99	$12.46	$15,856.65	0.07%		835	0.049%		70	
					$19.24	$12.63	$10,466.56	0.05%		544	0.032%		45	
	920240	**750**	**BRASSFIELD EST ERUPTION'13/14 750ml**	**L**	**$18.24**	**$9.43**	**$47,752.82**	**0.22%**	**58.78%**	**2,654**	**0.16%**	**68.06%**	**221**	
					$17.99	$9.30	$30,295.16	0.14%		1,684	0.099%		140	
					$17.73	$9.17	$13,564.71	0.06%		765	0.045%		64	
					$18.99	$9.83	$3,892.95	0.02%		205	0.012%		17	
	920590	**750**	**BOGLE PHANTOM'14/15 750ml**	**1**	**$18.98**	**$9.82**	**$41,243.54**	**0.19%**	**12.05%**	**2,173**	**0.13%**	**8.11%**	**181**	
					$18.98	$9.82	$41,243.54	0.19%		2,173	0.128%		181	
	475041	**750**	**REX GOLIATH FREE RANGE RED 750ml**	**1**	**$7.32**	**$3.82**	**$39,590.68**	**0.19%**	**-8.26%**	**5,528**	**0.33%**	**-10.26%**	**461**	
					$8.99	$4.70	$17,071.85	0.08%		1,903	0.112%		159	
					$5.98	$3.11	$16,696.16	0.08%		2,792	0.164%		233	
					$6.99	$3.64	$5,822.67	0.03%		833	0.049%		69	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	868080	750	APOTHIC BREW 750ml	L	$14.99	$7.90	$35,136.56	0.16%	100.00%	2,344	0.14%	100.00%	195	
					$14.99	$7.90	$35,136.56	0.16%		2,344	0.138%		195	
	918931	750	PREDATOR SIX SPOT RED 750ml	T	$15.99	$8.23	$31,500.30	0.15%	252.77%	1,970	0.12%	252.77%	164	
					$15.99	$8.23	$31,500.30	0.15%		1,970	0.116%		164	
	916601	750	WATERBROOK MELANGE RED'15/16 750ml	L	$12.99	$6.63	$25,252.56	0.12%	30.67%	1,944	0.11%	29.52%	162	
					$12.99	$6.63	$25,252.56	0.12%		1,944	0.114%		162	
	907334	750	MORGAN COTE DU CROWS'17 750ml	L	$15.95	$8.08	$24,180.20	0.11%	-16.36%	1,516	0.09%	-16.40%	126	
					$15.95	$8.08	$24,180.20	0.11%		1,516	0.089%		126	
	515905	750	THREE THIEVES RED BLEND 750ml	T	$9.04	$4.74	$23,663.21	0.11%	1141.71%	2,609	0.15%	1145.02%	217	
					$9.09	$4.76	$18,934.47	0.09%		2,083	0.123%		174	
					$8.99	$4.71	$4,728.74	0.02%		526	0.031%		44	
	917636	750	SHERMAN & HOOKER'S SHEBANG ! 750ml	L	$9.99	$6.41	$22,677.30	0.11%	3.59%	2,270	0.13%	3.78%	189	
					$9.99	$6.41	$22,677.30	0.11%		2,270	0.134%		189	
	918651	750	ORIN SWIFT LOCATIONS WA 750ml	L	$18.43	$9.61	$21,817.45	0.10%	-0.17%	1,164	0.07%	-4.43%	97	
					$17.99	$9.26	$9,192.89	0.04%		511	0.030%		43	
					$19.99	$10.55	$8,615.69	0.04%		431	0.025%		36	
					$18.18	$9.36	$3,254.22	0.02%		179	0.011%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	918651				$17.55	$9.26	$754.65	0.00%		43	0.003%		4	
	506978	750	SEVEN DEADLY RED 750ml	T	$17.95	$9.25	$20,104.00	0.09%	100.00%	1,120	0.07%	100.00%	93	
					$17.95	$9.25	$20,104.00	0.09%		1,120	0.066%		93	
	921092	750	COLUMBIA CREST H3 LES CHEVAUX 750ml	L	$16.58	$8.74	$20,085.23	0.09%	-19.31%	1,226	0.07%	-21.05%	102	
					$16.16	$8.52	$14,495.52	0.07%		897	0.053%		75	
					$16.99	$8.96	$5,589.71	0.03%		329	0.019%		27	
	947318	750	ORIN SWIFT LOCATIONS CA 750ml	L	$18.93	$9.88	$19,306.98	0.09%	1.01%	1,025	0.06%	7.95%	85	
					$17.99	$9.26	$7,213.99	0.03%		401	0.024%		33	
					$19.99	$10.55	$5,917.04	0.03%		296	0.017%		25	
					$20.20	$10.43	$3,131.00	0.01%		155	0.009%		13	
					$17.55	$9.26	$3,044.95	0.01%		173	0.010%		14	
	467031	750	14 HANDS STAMPEDE RED 750ml	T	$10.99	$5.77	$17,704.89	0.08%	100.00%	1,611	0.09%	100.00%	134	
					$10.99	$5.77	$17,704.89	0.08%		1,611	0.095%		134	
	443279	750	BAREFOOT PINOT NOIR SPRITZER 750ml	D	$7.70	$5.24	$16,505.50	0.08%	-41.23%	2,281	0.13%	-18.00%	190	
					$9.99	$5.24	$7,092.90	0.03%		710	0.042%		59	
					$5.40	$5.24	$6,301.80	0.03%		1,167	0.069%		97	
					$7.70	$5.24	$3,110.80	0.01%		404	0.024%		34	
	460677	750	DARK HORSE DOUBLE DOWN RED BLEND 750ml	T	$10.99	$5.77	$16,045.40	0.08%	100.00%	1,460	0.09%	100.00%	122	
					$10.99	$5.77	$16,045.40	0.08%		1,460	0.086%		122	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	**918999**	**750**	**WALKING DEAD BLOOD RED 750ml**	**L**	**$18.99**	**$10.02**	**$16,027.56**	**0.08%**	**100.00%**	**844**	**0.05%**	**100.00%**	**70**	
					$18.99	$10.02	$16,027.56	0.08%		844	0.050%		70	
	457632	**750**	**COLUMBIA COMPOSITION RED BLEND 750ml**	**D**	**$10.78**	**$7.37**	**$15,798.88**	**0.07%**	**-10.86%**	**1,398**	**0.08%**	**11.47%**	**117**	
					$13.99	$7.37	$8,002.28	0.04%		572	0.034%		48	
					$10.78	$7.37	$5,195.96	0.02%		482	0.028%		40	
					$7.56	$7.37	$2,600.64	0.01%		344	0.020%		29	
	913123	**750**	**FESS PARKER FRONTIER RED 750ml**	**L**	**$9.48**	**$4.78**	**$15,281.76**	**0.07%**	**-3.80%**	**1,612**	**0.09%**	**-4.44%**	**134**	
					$9.48	$4.78	$15,281.76	0.07%		1,612	0.095%		134	
	918515	**750**	**RED SCHOONER VOYAGE 6 750ml**	**L**	**$49.99**	**$26.30**	**$14,547.09**	**0.07%**	**-16.62%**	**291**	**0.02%**	**-16.36%**	**24**	
					$49.99	$26.30	$14,547.09	0.07%		291	0.017%		24	
	919100	**750**	**COCOBON DARK RED BLEND 750ml**	**T**	**$6.99**	**$3.64**	**$13,232.07**	**0.06%**	**100.00%**	**1,893**	**0.11%**	**100.00%**	**158**	
					$6.99	$3.64	$13,232.07	0.06%		1,893	0.111%		158	
	474526	**750**	**HESS SELECT TREO '14/15 750ml**	**L**	**$16.95**	**$8.74**	**$12,966.75**	**0.06%**	**-50.15%**	**765**	**0.05%**	**-50.03%**	**64**	
					$16.95	$8.74	$12,966.75	0.06%		765	0.045%		64	
	918155	**750**	**COUGAR CREST DEDICATION '13 750ml**	**L**	**$21.99**	**$11.39**	**$12,864.15**	**0.06%**	**-45.89%**	**585**	**0.03%**	**-47.47%**	**49**	
					$21.99	$11.39	$12,864.15	0.06%		585	0.034%		49	
	916545	**750**	**THREE RIVERS COLUMBIA RED'14/15 750ml**	**L**	**$12.95**	**$6.81**	**$12,652.90**	**0.06%**	**-10.00%**	**978**	**0.06%**	**-9.54%**	**82**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	916545				$12.95	$6.81	$12,652.90	0.06%		978	0.058%		82	
	461420	750	DESERT WIND RUAH '14/15 750ml	L	$16.16	$8.29	$10,407.04	0.05%	-11.86%	644	0.04%	-12.29%	54	
					$16.16	$8.29	$10,407.04	0.05%		644	0.038%		54	
	952719	750	IDLEWILD THE BIRD RED 750ml	U	$19.94	$13.10	$10,308.98	0.05%	1336.11%	517	0.03%	1336.11%	43	
					$19.94	$13.10	$10,308.98	0.05%		517	0.030%		43	
	951013	750	SEGHESIO DEFIANT RED'15 750ml	L	$36.25	$19.00	$9,932.50	0.05%	2.01%	274	0.02%	1.47%	23	
					$36.25	$19.00	$9,932.50	0.05%		274	0.016%		23	
	950190	750	SAWTOOTH SKYLINE RED '16 750ml	X	$10.01	$6.63	$8,405.19	0.04%	13.28%	858	0.05%	51.54%	72	
					$12.99	$6.63	$5,183.01	0.02%		399	0.023%		33	
					$7.02	$6.63	$3,222.18	0.02%		459	0.027%		38	
	918423	750	INSTANT GRATIFICATION SEDUCTION R 750ml	L	$20.00	$13.34	$8,300.00	0.04%	-16.50%	415	0.02%	-51.40%	35	
					$20.00	$13.34	$8,300.00	0.04%		415	0.024%		35	
	484818	750	MATCHBOOK ARSONIST RED BLEND'13/14 750ml	X	$15.37	$10.32	$7,968.52	0.04%	-26.00%	484	0.03%	-9.16%	40	
					$19.95	$10.32	$5,985.00	0.03%		300	0.018%		25	
					$10.78	$10.32	$1,983.52	0.01%		184	0.011%		15	
	947935	750	INIZI CHARBONO NAPA'13/14 750ml	X	$23.19	$16.56	$7,314.60	0.03%	26.92%	358	0.02%	57.02%	30	
					$19.25	$16.49	$5,486.25	0.03%		285	0.017%		24	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	947935				$24.99	$16.49	$1,524.39	0.01%		61	0.004%		5	
					$25.33	$16.71	$303.96	0.00%		12	0.001%		1	
	918563	750	CAMPOVIDA RED BLEND MNDCNO CLASSICO750ml	X	$10.04	$7.12	$6,809.89	0.03%	14.48%	736	0.04%	42.50%	61	
					$7.99	$7.09	$3,459.67	0.02%		433	0.025%		36	
					$10.99	$7.09	$1,846.32	0.01%		168	0.010%		14	
					$11.14	$7.19	$1,503.90	0.01%		135	0.008%		11	
	920182	750	IRON GATE TEMPEST RED 750ml	L	$25.00	$16.70	$6,700.00	0.03%	18.39%	268	0.02%	-28.46%	22	
					$25.00	$16.70	$6,700.00	0.03%		268	0.016%		22	
	918638	750	MATCHBOOK TINTO REY RED'12 750ml	X	$7.67	$5.03	$6,046.66	0.03%	-50.91%	689	0.04%	-44.00%	57	
					$9.95	$5.03	$5,094.40	0.02%		512	0.030%		43	
					$5.38	$5.03	$952.26	0.00%		177	0.010%		15	
	920325	750	DELILLE CELLARS D2'13/15 750ml	L	$42.55	$22.33	$5,574.05	0.03%	-16.52%	131	0.01%	-16.56%	11	
					$42.55	$22.33	$5,574.05	0.03%		131	0.008%		11	
	908077	750	SKYLARK RED BELLY RED '14 750ml	X	$14.84	$10.50	$5,333.69	0.02%	-40.76%	357	0.02%	-36.23%	30	
					$15.99	$10.45	$2,926.17	0.01%		183	0.011%		15	
					$12.32	$10.45	$1,305.92	0.01%		106	0.006%		9	
					$16.20	$10.59	$1,101.60	0.01%		68	0.004%		6	
	920135	750	DALLIANCE RED'15/16 750ml	X	$8.47	$5.57	$5,192.87	0.02%	-11.45%	518	0.03%	-2.54%	43	
					$10.99	$5.57	$4,604.81	0.02%		419	0.025%		35	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	920135				$5.94	$5.57	$588.06	0.00%		99	0.006%		8	
	918656	750	GRAVEL BAR ALLUVIAL RED '13/14 750ml	X	$13.86	$9.18	$5,074.15	0.02%	-9.23%	334	0.02%	-3.30%	28	
					$17.99	$9.18	$3,975.79	0.02%		221	0.013%		18	
					$9.72	$9.18	$1,098.36	0.01%		113	0.007%		9	
	451730	750	CARNE HUMANA RED'14 750ml	L	$24.99	$13.02	$4,623.15	0.02%	-53.55%	185	0.01%	-47.06%	15	
					$24.99	$13.02	$4,623.15	0.02%		185	0.011%		15	
	918529	750	BACIO DIVINO PAZZO RED'13 750ml	X	$27.99	$18.49	$3,694.68	0.02%	-59.81%	132	0.01%	-59.72%	11	
					$27.99	$18.49	$3,694.68	0.02%		132	0.008%		11	
	475067	750	MICHAEL DAVID INCOGNITO RED'14/15 750ml	X	$14.06	$8.55	$2,966.75	0.01%	-43.93%	207	0.01%	-37.03%	17	
					$16.95	$8.70	$2,118.75	0.01%		125	0.007%		10	
					$9.16	$8.70	$622.88	0.00%		68	0.004%		6	
					$16.08	$8.26	$225.12	0.00%		14	0.001%		1	
	919122	750	LEESEFITCH FIREHOUSE RED 750ml	T	$12.99	$6.64	$1,909.53	0.01%	100.00%	147	0.01%	100.00%	12	
					$12.99	$6.64	$1,909.53	0.01%		147	0.009%		12	
	918426	750	EPIPHANY GYPSY RED '14/16 750ml	L	$19.90	$10.32	$1,890.50	0.01%	-68.83%	95	0.01%	-69.01%	8	
					$19.90	$10.32	$1,890.50	0.01%		95	0.006%		8	
	441942	750	AMBERHILL SECRET RED 750ml	D	$10.58	$6.08	$1,306.28	0.01%	-98.41%	110	0.01%	-98.79%	9	
					$11.95	$6.08	$1,278.65	0.01%		107	0.006%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	441942				$9.21	$6.08	$27.63	0.00%		3	0.000%		0	
	918267	750	ARAUJO ALTAGRACIA RED NAPA'10/11 750ml	A	$135.37	$71.66	$947.59	0.00%	20.51%	7	0.00%	20.00%	1	
					$135.37	$71.66	$947.59	0.00%		7	0.000%		1	
	918528	750	BACIO DIVINO RED'13 750ml	X	$74.99	$49.96	$824.89	0.00%	-76.76%	11	0.00%	-75.00%	1	
					$74.99	$49.96	$824.89	0.00%		11	0.001%		1	
	497948	750	ROBERT MONDAVI BDX RED OAKVILLE 14 750ml	L	$49.92	$26.04	$648.96	0.00%	100.00%	13	0.00%	100.00%	1	
					$49.92	$26.04	$648.96	0.00%		13	0.001%		1	
	921208	750	PAX RED THE VICAR'15 750ml	L	$33.99	$22.49	$135.96	0.00%	100.00%	4	0.00%	100.00%	0	
					$33.99	$22.49	$135.96	0.00%		4	0.000%		0	
	516746	750	TRUVEE RED BLEND 750ml	D	$7.09	$6.90	$42.54	0.00%	-99.57%	6	0.00%	-99.22%	1	
					$7.09	$6.90	$42.54	0.00%		6	0.000%		1	
	908221	750	KUNIN PAPE STAR'13/14 750ml	X	$12.58	$8.16	$37.74	0.00%	100.00%	3	0.00%	100.00%	0	
					$12.58	$8.16	$37.74	0.00%		3	0.000%		0	
	458448	750	CONCANNON CONSRV CRIMSON & CLO 750ml	D					100.00%			100.00%	0	
	918330	750	CONN CREEK HERRICK RED'11/13 750ml	X					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	918591	750	DONKEY & GOAT 513 RED BLEND'14 750ml	L					100.00%			100.00%	0	
	917326	750	LIOCO CARIGNANE SATIVA '15 750ml	X					100.00%			100.00%	0	
	918593	750	RUTHERFORD HILL RED BARREL SLCT'13 750ml	X					100.00%			100.00%	0	
	918594	750	SIDEBAR RHONEISH REDBLEND'14 750ml	X					100.00%			100.00%	0	
	510523	750	ST FRANCIS RED SPLASH 750ml	X					100.00%			100.00%	0	
	921211	750	VILLA CREEK HIGH ROAD RED'14/15 750ml	L					100.00%			100.00%	0	
	Total						$8,873,565.36		10.64%	695,013		7.81%	122,080	

Class Summary

PFP

Bottle Sales	695,013	**Gross Sales**	$8,873,565.36	**Total Items in Class**	106
% of Bottle Sales	1.39%	**% of Gross Sales**	1.91%	**Share/Item**	1.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET														
	443230	**1000**	**BANDIT CABERNET SAUVIGNON TETRA 1000ml**	**T**	**$10.05**	**$5.27**	**$27,815.65**	**0.05%**	**1401.74%**	**2,758**	**0.08%**	**1404.35%**	**306**	
					$10.10	$5.30	$24,169.30	0.04%		2,393	0.068%		266	
					$9.99	$5.24	$3,646.35	0.01%		365	0.010%		41	
	498110	**1500**	**WOODBRIDGE CABERNET R MONDAVI 1500ml**	**1**	**$13.74**	**$7.16**	**$200,632.82**	**0.37%**	**13.01%**	**14,462**	**0.41%**	**17.51%**	**2,410**	
					$15.99	$8.35	$87,583.23	0.16%		5,517	0.158%		920	
					$11.99	$6.22	$55,406.11	0.10%		4,637	0.133%		773	
					$12.99	$6.76	$32,117.55	0.06%		2,477	0.071%		413	
					$13.99	$7.29	$25,525.93	0.05%		1,831	0.052%		305	
	486830	**1500**	**CK MONDAVI CABERNET 1500ml**	**1**	**$12.32**	**$6.06**	**$158,550.15**	**0.29%**	**-2.98%**	**13,897**	**0.40%**	**-4.12%**	**2,316**	
					$9.99	$6.94	$41,858.12	0.08%		4,188	0.120%		698	
					$9.99	$4.82	$37,734.78	0.07%		3,778	0.108%		630	
					$13.99	$6.94	$36,360.53	0.07%		2,603	0.074%		434	
					$11.99	$6.94	$23,680.25	0.04%		1,975	0.056%		329	
					$13.99	$4.82	$12,313.19	0.02%		881	0.025%		147	
					$13.99	$5.88	$6,603.28	0.01%		472	0.013%		79	
	460353	**1500**	**CORBETT CANYON CABERNET 1500ml**	**1**	**$8.32**	**$4.27**	**$115,085.74**	**0.21%**	**-3.28%**	**14,020**	**0.40%**	**-3.45%**	**2,337**	
					$9.99	$5.16	$41,850.45	0.08%		4,227	0.121%		705	
					$7.99	$4.10	$38,174.26	0.07%		4,780	0.137%		797	
					$6.99	$3.56	$35,061.03	0.06%		5,013	0.143%		836	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**513352**	**1500**	**SUTTER HOME CABERNET 1500ml**	**1**	**$11.32**	**$5.87**	**$104,429.95**	**0.19%**	**2.22%**	**9,543**	**0.27%**	**1.09%**	**1,591**	
					$9.99	$5.16	$49,814.16	0.09%		5,010	0.143%		835	
					$12.99	$6.76	$36,275.01	0.07%		2,849	0.081%		475	
					$10.99	$5.70	$18,340.78	0.03%		1,684	0.048%		281	
	429945	**1500**	**YELLOW TAIL CABERNET 1500ml**	**1**	**$15.99**	**$8.35**	**$98,618.15**	**0.18%**	**-13.63%**	**6,205**	**0.18%**	**-13.55%**	**1,034**	
					$17.99	$9.42	$49,771.55	0.09%		2,809	0.080%		468	
					$13.99	$7.29	$35,391.54	0.07%		2,550	0.073%		425	
					$15.99	$8.35	$13,455.06	0.02%		846	0.024%		141	
	402537	**1500**	**BAREFOOT CELLARS CABERNET 1500ml**	**1**	**$14.32**	**$7.47**	**$88,335.38**	**0.16%**	**-9.42%**	**6,206**	**0.18%**	**-9.23%**	**1,034**	
					$15.99	$8.36	$39,575.67	0.07%		2,511	0.072%		419	
					$12.99	$6.76	$35,902.32	0.07%		2,772	0.079%		462	
					$13.99	$7.29	$12,857.39	0.02%		923	0.026%		154	
	468820	**1500**	**GLEN ELLEN CABERNET SAUVIGNON RES 1500ml**	**1**	**$9.49**	**$4.90**	**$81,136.83**	**0.15%**	**-4.47%**	**9,117**	**0.26%**	**-6.77%**	**1,520**	
					$7.99	$4.10	$50,760.47	0.09%		6,353	0.182%		1,059	
					$10.99	$5.69	$30,376.36	0.06%		2,764	0.079%		461	
	461265	**1500**	**DOMINO CABERNET BY DELICATO 1500ml**	**1**	**$11.49**	**$5.96**	**$71,527.17**	**0.13%**	**-43.04%**	**5,983**	**0.17%**	**-46.75%**	**997**	
					$12.99	$6.76	$50,967.75	0.09%		3,925	0.112%		654	
					$9.99	$5.16	$20,559.42	0.04%		2,058	0.059%		343	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**410514**	**1500**	**FETZER CABERNET ANTHONYS HILL 1500ml**	**1**	**$14.95**	**$7.80**	**$69,522.90**	**0.13%**	**-22.12%**	**4,642**	**0.13%**	**-20.09%**	**774**	
					$15.95	$8.33	$28,359.10	0.05%		1,778	0.051%		296	
					$12.95	$6.74	$15,169.50	0.03%		1,170	0.033%		195	
					$16.95	$8.86	$13,369.55	0.02%		789	0.023%		132	
					$13.95	$7.27	$12,624.75	0.02%		905	0.026%		151	
	410970	**1500**	**FOXHORN CABERNET AUSTRALIAN 1500ml**	**1**	**$9.32**	**$4.81**	**$69,011.65**	**0.13%**	**30.72%**	**7,535**	**0.22%**	**36.66%**	**1,256**	
					$8.99	$4.63	$26,349.73	0.05%		2,927	0.084%		488	
					$7.99	$4.10	$21,373.34	0.04%		2,666	0.076%		444	
					$10.99	$5.69	$21,288.58	0.04%		1,942	0.056%		324	
	469432	**1500**	**COPPERIDGE CABERNET SAUVIGNON 1500ml**	**1**	**$10.32**	**$5.34**	**$60,263.00**	**0.11%**	**-6.64%**	**5,950**	**0.17%**	**-1.88%**	**992**	
					$8.99	$4.63	$27,572.33	0.05%		3,067	0.088%		511	
					$12.49	$6.49	$22,308.61	0.04%		1,789	0.051%		298	
					$9.49	$4.90	$10,382.06	0.02%		1,094	0.031%		182	
	470127	**1500**	**GALLO FAMILY CABERNET TWIN VALLEY 1500ml**	**1**	**$11.32**	**$5.87**	**$54,166.29**	**0.10%**	**0.54%**	**4,971**	**0.14%**	**-0.90%**	**829**	
					$9.99	$5.16	$29,280.69	0.05%		2,931	0.084%		489	
					$12.99	$6.76	$16,115.58	0.03%		1,242	0.036%		207	
					$10.99	$5.69	$8,770.02	0.02%		798	0.023%		133	
	512052	**1500**	**STONE CELLARS CABERNET SAUVIGNON 1500ml**	**D**	**$14.04**	**$7.77**	**$28,853.28**	**0.05%**	**-27.03%**	**2,142**	**0.06%**	**-30.51%**	**357**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLB RED VARIETAL - CABERNET	**512052**				$12.99	$8.30	$10,911.60	0.02%		840	0.024%		140	
					$14.99	$6.17	$5,015.67	0.01%		333	0.010%		56	
					$16.99	$8.30	$4,699.22	0.01%		278	0.008%		46	
					$13.09	$8.30	$3,141.60	0.01%		240	0.007%		40	
					$9.18	$8.30	$3,029.40	0.01%		330	0.009%		55	
					$16.99	$7.24	$2,055.79	0.00%		121	0.003%		20	
	416731	**1500**	**LITTLE PENGUIN CABERNET 1500ml**	**D**	**$15.61**	**$8.27**	**$18,223.61**	**0.03%**	**-52.62%**	**1,155**	**0.03%**	**-60.09%**	**193**	
					$17.99	$8.80	$6,044.64	0.01%		336	0.010%		56	
					$13.99	$8.80	$4,616.70	0.01%		330	0.009%		55	
					$15.99	$8.80	$3,789.63	0.01%		237	0.007%		40	
					$17.99	$7.73	$1,475.18	0.00%		82	0.002%		14	
					$17.99	$6.67	$1,403.22	0.00%		78	0.002%		13	
					$9.72	$8.80	$894.24	0.00%		92	0.003%		15	
	913522	**1500**	**SILVER OAK CABERNET AV'13 1500 ml**	**L**	**$161.27**	**$85.25**	**$10,183.50**	**0.02%**	**-18.60%**	**63**	**0.00%**	**-20.00%**	**11**	
					$162.30	$85.80	$6,978.90	0.01%		43	0.001%		7	
					$160.23	$84.70	$3,204.60	0.01%		20	0.001%		3	
	917971	**1500**	**SHAFER CABERNET HILLSIDE'13/14 1500 ml**	**A**	**$621.39**	**$330.00**	**$7,456.68**	**0.01%**	**314.35%**	**12**	**0.00%**	**300.00%**	**2**	
					$621.39	$330.00	$7,456.68	0.01%		12	0.000%		2	
	906439	**1500**	**FISHER CAB COACH INSIG'06 1500ml**	**L**	**$141.95**	**$94.71**	**$6,671.65**	**0.01%**	**-17.87%**	**47**	**0.00%**	**-18.52%**	**8**	
					$141.95	$94.71	$6,671.65	0.01%		47	0.001%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	915272	1500	CAYMUS CABERNET SP SEL '14 1500 ml	L	$369.99	$196.28	$6,659.82	0.01%	16.67%	18	0.00%	16.67%	3	
					$369.99	$196.28	$6,659.82	0.01%		18	0.001%		3	
	911604	1500	SILVER OAK CABERNET NAPA'13 1500 ml	L	$272.42	$144.38	$6,018.98	0.01%	-9.30%	22	0.00%	-14.81%	4	
					$285.34	$151.25	$3,424.08	0.01%		12	0.000%		2	
					$259.49	$137.50	$2,594.90	0.00%		10	0.000%		2	
	912108	1500	SPOTTSWOODE CABERNET EST'15 1500 ml	A	$365.22	$244.59	$5,511.13	0.01%	136.92%	15	0.00%	114.29%	3	
					$398.12	$266.67	$3,184.96	0.01%		8	0.000%		1	
					$332.31	$222.50	$2,326.17	0.00%		7	0.000%		1	
	917955	1500	FISHER UNITY CABERNET '15 1500 ml	L	$60.86	$40.28	$4,079.85	0.01%	104.44%	67	0.00%	102.94%	11	
					$60.95	$40.34	$2,864.65	0.01%		47	0.001%		8	
					$60.76	$40.22	$1,215.20	0.00%		20	0.001%		3	
	912183	1500	OPUS ONE '11/12 1500 ml	A	$778.64	$413.33	$3,893.20	0.01%	100.00%	5	0.00%	100.00%	1	
					$778.64	$413.33	$3,893.20	0.01%		5	0.000%		1	
	919139	1500	TRUE MYTH CABERNET SAUVIGNON 1500ml	L	$39.99	$20.80	$2,919.27	0.01%	100.00%	73	0.00%	100.00%	12	
					$39.99	$20.80	$2,919.27	0.01%		73	0.002%		12	
	917925	1500	RIDGE MONTE BELLO'15 1500 ml	A	$454.22	$240.67	$2,271.10	0.00%	94.44%	5	0.00%	66.67%	1	
					$454.22	$240.67	$2,271.10	0.00%		5	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	419688	1500	NATHANSON CREEK CABERNET 1500ml	D	$11.10	$5.75	$2,109.00	0.00%	-97.53%	190	0.01%	-97.55%	32	
					$11.10	$5.75	$2,109.00	0.00%		190	0.005%		32	
	914078	1500	PHELPS INSIGNIA'11/15 1500 ml	L	$476.68	$252.50	$1,906.72	0.00%	100.00%	4	0.00%	100.00%	1	
					$528.38	$280.00	$1,056.76	0.00%		2	0.000%		0	
					$424.98	$225.00	$849.96	0.00%		2	0.000%		0	
	917061	1500	PARALLEL CABERNET ESTATE'6/09 1500ml	L	$380.16	$253.59	$380.16	0.00%	100.00%	1	0.00%	100.00%	0	
					$380.16	$253.59	$380.16	0.00%		1	0.000%		0	
	918645	1500	RIDGE CABERNET SAUV EST'14 1500 ml	L	$130.33	$68.56	$260.66	0.00%	-76.64%	2	0.00%	-77.78%	0	
					$130.33	$68.56	$260.66	0.00%		2	0.000%		0	
	400985	1500	ALICE WHITE CABERNET 1500ml	D					100.00%			100.00%	0	
	918037	1500	PRIDE MTN CABERNET'13 1500ml	A					100.00%			100.00%	0	
	402913	3000	BLACK BOX CABERNET 3000ml	1	$21.99	$11.54	$936,222.36	1.73%	-6.91%	42,208	1.21%	-4.58%	14,069	
					$23.99	$12.61	$539,088.12	1.00%		22,660	0.648%		7,553	
					$19.99	$10.48	$306,292.26	0.56%		15,378	0.440%		5,126	
					$21.99	$11.54	$90,841.98	0.17%		4,170	0.119%		1,390	
	461264	3000	BOTA BOX CABERNET SAUVIGNON 3000ml	1	$20.49	$10.60	$536,874.51	0.99%	26.78%	25,950	0.74%	28.23%	8,650	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	461264				$21.99	$11.39	$337,696.86	0.62%		15,433	0.441%		5,144	
					$18.99	$9.80	$199,177.65	0.37%		10,517	0.301%		3,506	
	450121	**3000**	**BIG HOUSE CABERNET 3000ml**	**1**	**$21.32**	**$11.19**	**$141,808.87**	**0.26%**	**-46.89%**	**6,753**	**0.19%**	**-47.54%**	**2,251**	
					$19.99	$10.48	$77,613.81	0.14%		3,903	0.112%		1,301	
					$22.99	$12.08	$62,159.03	0.12%		2,753	0.079%		918	
					$20.99	$11.01	$2,036.03	0.00%		97	0.003%		32	
	412840	**3000**	**HOUSE WINE CABERNET SAUVIGNON 3000 ml**	**1**	**$20.99**	**$10.81**	**$122,251.04**	**0.22%**	**288.23%**	**5,796**	**0.17%**	**266.58%**	**1,932**	
					$22.99	$12.00	$46,002.99	0.08%		2,001	0.057%		667	
					$19.99	$10.41	$35,371.31	0.06%		1,769	0.051%		590	
					$19.99	$9.90	$32,963.51	0.06%		1,649	0.047%		550	
					$20.99	$10.94	$7,913.23	0.01%		377	0.011%		126	
	915102	**3000**	**CAYMUS CABERNET SP SEL'14 3000 ml**	**L**	**$759.99**	**$402.64**	**$2,279.97**	**0.00%**	**100.00%**	**3**	**0.00%**	**100.00%**	**1**	
					$759.99	$402.64	$2,279.97	0.00%		3	0.000%		1	
	917062	**3000**	**PARALLEL CABERNET ESTATE'6/09 3000ml**	**L**	**$760.29**	**$508.20**	**$760.29**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	
					$760.29	$508.20	$760.29	0.00%		1	0.000%		0	
	916027	**3000**	**SILVER OAK CABERNET AV'13/14 3000 ml**	**L**	**$418.21**	**$220.00**	**$418.21**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	
					$418.21	$220.00	$418.21	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	975714	3000	FISHER CAB COACH INSIG'06 3000ml	L					100.00%			100.00%	0	
	975201	3000	SHAFER CABERNET HILLSIDE'13/14 3000 ml	L					100.00%			100.00%	0	
	477675	375	J LOHR CABERNET SEVEN OAKS'16 375 ml	L	$10.06	$5.11	$50,511.26	0.09%	27.62%	5,021	0.14%	27.10%	209	
					$10.06	$5.11	$50,511.26	0.09%		5,021	0.144%		209	
	914601	375	PARALLEL CABERNET NAPA'10/12/13 375 ml	L	$33.50	$22.31	$18,827.00	0.03%	32.54%	562	0.02%	31.59%	23	
					$33.50	$22.31	$18,827.00	0.03%		562	0.016%		23	
	913672	375	STARMONT CABERNET'15/16 375 ml	X	$12.66	$7.21	$13,068.72	0.02%	-34.07%	1,128	0.03%	-21.90%	47	
					$9.99	$7.19	$6,773.22	0.01%		678	0.019%		28	
					$13.99	$7.19	$5,302.21	0.01%		379	0.011%		16	
					$13.99	$7.26	$993.29	0.00%		71	0.002%		3	
	975515	375	FROG'S LEAP CABERNET'15 375 ml	L	$25.22	$13.24	$6,658.08	0.01%	200.04%	264	0.01%	200.00%	11	
					$25.22	$13.24	$6,658.08	0.01%		264	0.008%		11	
	975283	375	GRGICH HILLS CABERNET'12 375 ml	X	$24.60	$16.81	$5,267.78	0.01%	-19.21%	210	0.01%	13.89%	9	
					$31.94	$16.81	$3,577.28	0.01%		112	0.003%		5	
					$17.25	$16.81	$1,690.50	0.00%		98	0.003%		4	
	918644	375	RIDGE CABERNET SAUV EST'15/16 375 ml	L	$34.13	$17.92	$2,893.31	0.01%	58.39%	85	0.00%	56.60%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	918644				$33.95	$17.82	$2,172.80	0.00%		64	0.002%		3	
					$34.31	$18.01	$720.51	0.00%		21	0.001%		1	
	914541	375	OPUS ONE '13/14 375 ml	A	$145.90	$77.42	$2,772.10	0.01%	-55.72%	19	0.00%	-56.10%	1	
					$145.90	$77.42	$2,772.10	0.01%		19	0.001%		1	
	920492	375	RIDGE MONTE BELLO'13 375 ml	X	$77.01	$52.96	$1,755.21	0.00%	25.35%	21	0.00%	53.33%	1	
					$100.01	$52.96	$1,100.11	0.00%		11	0.000%		0	
					$77.01	$52.96	$385.05	0.00%		5	0.000%		0	
					$54.01	$52.96	$270.05	0.00%		5	0.000%		0	
	917723	375	PRIDE MTN CABERNET'14/15 375 ml	A	$36.99	$19.50	$1,627.56	0.00%	9.18%	44	0.00%	9.30%	2	
					$36.99	$19.50	$1,627.56	0.00%		44	0.001%		2	
	915440	375	CLOS DU VAL CABERNETNAPA'11 /12 375ml	X					100.00%			100.00%	0	
	518328	500	VENDANGE CABERNET SAUVIGNON 500ml	1	$3.99	$2.04	$157,703.03	0.29%	-8.00%	42,062	1.20%	-6.94%	2,337	
					$4.99	$2.57	$81,794.27	0.15%		16,565	0.474%		920	
					$2.98	$1.51	$75,908.76	0.14%		25,497	0.729%		1,417	
	467603	5000	FRANZIA CABERNET SAUVIGNON BOX 5000ml	1	$19.99	$10.41	$539,730.43	1.00%	-0.75%	27,117	0.78%	-4.08%	15,065	
					$20.99	$10.94	$297,494.52	0.55%		14,304	0.409%		7,947	
					$18.99	$9.87	$242,235.91	0.45%		12,813	0.366%		7,118	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	440980	5000	ALMADEN CABERNET BOX 5000ml	1	$19.99	$10.41	$385,996.97	0.71%	4.04%	19,233	0.55%	1.22%	10,685	
					$20.99	$10.94	$217,835.07	0.40%		10,387	0.297%		5,771	
					$18.99	$9.87	$168,161.90	0.31%		8,846	0.253%		4,914	
	495195	5000	PETER VELLA CABERNET 5000ml	1	$19.49	$10.14	$267,440.63	0.50%	3.82%	13,629	0.39%	-0.26%	7,572	
					$20.99	$10.94	$103,110.88	0.19%		4,980	0.142%		2,767	
					$18.99	$9.88	$76,223.39	0.14%		4,033	0.115%		2,241	
					$19.99	$10.41	$59,615.80	0.11%		3,020	0.086%		1,678	
					$17.97	$9.33	$28,490.56	0.05%		1,596	0.046%		887	
	916702	750	CAYMUS CABERNET NAPA '15/16 750ml	L	$77.49	$40.95	$468,164.33	0.86%	4.20%	6,067	0.17%	-1.00%	506	
					$74.99	$39.62	$256,840.75	0.47%		3,425	0.098%		285	
					$79.99	$42.28	$211,323.58	0.39%		2,642	0.076%		220	
	499200	750	RODNEY STRONG CABERNET 750ml	1	$18.24	$9.65	$417,893.30	0.77%	8.13%	24,046	0.69%	8.04%	2,004	
					$20.95	$10.87	$103,585.30	0.19%		4,978	0.142%		415	
					$15.95	$9.81	$94,061.50	0.17%		5,906	0.169%		492	
					$15.95	$10.87	$70,174.20	0.13%		4,404	0.126%		367	
					$15.95	$8.21	$65,344.25	0.12%		4,099	0.117%		342	
					$16.95	$10.87	$53,031.75	0.10%		3,137	0.090%		261	
					$20.95	$8.74	$17,577.05	0.03%		839	0.024%		70	
					$20.95	$8.21	$14,119.25	0.03%		683	0.020%		57	
	477510	750	J LOHR CABERNET SEVEN OAKS 750ml	1	$18.03	$8.99	$388,859.98	0.72%	4.64%	22,328	0.64%	5.27%	1,861	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	477510				$15.94	$8.08	$103,644.33	0.19%		6,515	0.186%		543	
					$18.95	$9.67	$72,248.54	0.13%		3,850	0.110%		321	
					$16.16	$9.79	$50,935.80	0.09%		3,166	0.091%		264	
					$19.16	$9.79	$49,534.76	0.09%		2,602	0.074%		217	
					$16.94	$9.67	$39,273.44	0.07%		2,332	0.067%		194	
					$18.95	$8.61	$28,075.79	0.05%		1,486	0.043%		124	
					$18.95	$8.08	$23,525.56	0.04%		1,244	0.036%		104	
					$19.16	$8.19	$21,621.76	0.04%		1,133	0.032%		94	
	467278	**750**	**FRANCIS COPPOLA CLARET 750ml**	**1**	**$18.12**	**$9.61**	**$349,477.50**	**0.65%**	**3.47%**	**19,210**	**0.55%**	**2.87%**	**1,601**	
					$19.95	$10.32	$128,913.75	0.24%		6,525	0.187%		544	
					$16.95	$8.73	$60,082.65	0.11%		3,567	0.102%		297	
					$16.95	$9.26	$57,013.50	0.10%		3,370	0.096%		281	
					$16.95	$10.32	$39,541.20	0.07%		2,336	0.067%		195	
					$17.95	$10.32	$32,554.95	0.06%		1,821	0.052%		152	
					$19.95	$8.73	$31,371.45	0.06%		1,591	0.046%		133	
	448800	**750**	**CHARLES KRUG CABERNET 750ml**	**1**	**$29.66**	**$15.49**	**$307,071.30**	**0.57%**	**-10.92%**	**10,546**	**0.30%**	**-17.95%**	**879**	
					$26.99	$16.73	$93,362.88	0.17%		3,468	0.099%		289	
					$31.99	$16.73	$85,010.80	0.16%		2,680	0.077%		223	
					$26.99	$15.66	$46,284.34	0.09%		1,718	0.049%		143	
					$31.99	$14.07	$40,818.19	0.08%		1,285	0.037%		107	
					$29.99	$15.66	$23,392.20	0.04%		780	0.022%		65	
					$29.99	$14.07	$18,202.89	0.03%		615	0.018%		51	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**467272**	**750**	**FRANCIS COPPOLA CABERNET 750ml**	**1**	**$17.28**	**$8.56**	**$303,985.61**	**0.56%**	**-7.21%**	**18,654**	**0.53%**	**-11.08%**	**1,555**	
					$14.94	$9.80	$88,535.76	0.16%		5,938	0.170%		495	
					$18.95	$9.80	$81,477.55	0.15%		4,337	0.124%		361	
					$14.94	$7.67	$72,974.10	0.13%		4,887	0.140%		407	
					$16.95	$7.67	$41,603.40	0.08%		2,464	0.070%		205	
					$18.95	$7.67	$10,166.15	0.02%		541	0.015%		45	
					$18.95	$8.73	$9,228.65	0.02%		487	0.014%		41	
	491040	**750**	**OBSIDIAN RIDGE CABERNET 750ml**	**1**	**$26.32**	**$17.50**	**$287,547.86**	**0.53%**	**-17.31%**	**11,114**	**0.32%**	**-23.17%**	**926**	
					$25.99	$17.16	$116,265.25	0.21%		4,475	0.128%		373	
					$27.99	$18.50	$65,468.61	0.12%		2,339	0.067%		195	
					$22.99	$17.16	$51,474.61	0.09%		2,239	0.064%		187	
					$24.99	$18.50	$27,588.96	0.05%		1,104	0.032%		92	
					$27.99	$17.16	$14,406.84	0.03%		516	0.015%		43	
					$27.99	$16.49	$12,343.59	0.02%		441	0.013%		37	
	478100	**750**	**JORDAN CABERNET ALEXANDER'13/14 750ml**	**L**	**$54.95**	**$28.97**	**$280,190.05**	**0.51%**	**9.13%**	**5,099**	**0.15%**	**7.04%**	**425**	
					$54.95	$28.97	$280,190.05	0.51%		5,099	0.146%		425	
	456580	**750**	**COLUMBIA CREST CABERNET GR EST 750ml**	**1**	**$11.99**	**$6.30**	**$274,835.99**	**0.51%**	**-8.76%**	**24,232**	**0.69%**	**-8.76%**	**2,019**	
					$9.98	$5.23	$143,020.24	0.26%		14,343	0.410%		1,195	
					$13.99	$7.36	$99,352.60	0.18%		7,168	0.205%		597	
					$11.99	$6.30	$32,463.15	0.06%		2,721	0.078%		227	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**478120**	**750**	**JOSH CELLARS CABERNET 750ml**	**1**	**$13.32**	**$7.01**	**$260,800.22**	**0.48%**	**45.08%**	**19,910**	**0.57%**	**52.13%**	**1,659**	
					$11.99	$6.30	$130,583.09	0.24%		10,891	0.311%		908	
					$14.99	$7.89	$98,924.22	0.18%		6,610	0.189%		551	
					$12.99	$6.83	$31,292.91	0.06%		2,409	0.069%		201	
	515873	**750**	**NOBLE VINES 337 CABERNET SAUVIGNON 750ml**	**1**	**$12.32**	**$6.48**	**$258,902.99**	**0.48%**	**-14.00%**	**20,773**	**0.59%**	**-15.81%**	**1,731**	
					$13.99	$7.36	$143,265.10	0.27%		10,402	0.298%		867	
					$10.99	$5.77	$77,610.59	0.14%		7,145	0.204%		595	
					$11.99	$6.30	$38,027.30	0.07%		3,226	0.092%		269	
	460672	**750**	**DARK HORSE CABERNET SAUVIGNON 750ml**	**1**	**$9.32**	**$4.88**	**$253,728.10**	**0.47%**	**-8.24%**	**27,046**	**0.77%**	**-10.66%**	**2,254**	
					$10.99	$5.77	$116,679.74	0.21%		10,666	0.305%		889	
					$7.99	$4.17	$77,873.26	0.14%		9,766	0.279%		814	
					$8.99	$4.70	$59,175.10	0.11%		6,614	0.189%		551	
	467058	**750**	**14 HANDS CABERNET 750ml**	**1**	**$10.99**	**$5.77**	**$251,350.81**	**0.46%**	**-11.35%**	**23,011**	**0.66%**	**-15.92%**	**1,918**	
					$10.99	$5.77	$251,350.81	0.46%		23,011	0.658%		1,918	
	460938	**750**	**DUCKHORN DECOY CABERNET 750ml**	**1**	**$23.16**	**$12.14**	**$244,749.46**	**0.45%**	**33.10%**	**10,454**	**0.30%**	**35.65%**	**871**	
					$24.99	$13.02	$81,609.30	0.15%		3,270	0.094%		273	
					$21.99	$13.02	$42,110.85	0.08%		1,915	0.055%		160	
					$21.99	$10.37	$39,428.07	0.07%		1,793	0.051%		149	
					$24.99	$11.43	$34,361.25	0.06%		1,375	0.039%		115	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLB RED VARIETAL - CABERNET	**460938**				$22.99	$13.02	$23,886.61	0.04%		1,039	0.030%		87	
					$21.99	$11.96	$23,353.38	0.04%		1,062	0.030%		89	
	498027	**750**	**R MONDAVI CABERNET PRVT SEL 750ml**	**1**	**$10.74**	**$5.63**	**$219,176.46**	**0.40%**	**-4.04%**	**19,850**	**0.57%**	**-3.08%**	**1,654**	
					$12.99	$6.83	$93,095.28	0.17%		7,224	0.207%		602	
					$10.99	$5.77	$53,764.87	0.10%		4,933	0.141%		411	
					$8.99	$4.70	$39,361.58	0.07%		4,374	0.125%		365	
					$9.99	$5.23	$32,954.73	0.06%		3,319	0.095%		277	
	502200	**750**	**RUTHERFORD RANCH CABERNET NAPA 750ml**	**1**	**$26.39**	**$14.61**	**$215,483.25**	**0.40%**	**-3.14%**	**8,603**	**0.25%**	**5.68%**	**717**	
					$21.99	$15.67	$62,772.96	0.12%		2,860	0.082%		238	
					$29.99	$15.67	$59,474.06	0.11%		2,002	0.057%		167	
					$21.99	$14.61	$47,934.21	0.09%		2,187	0.063%		182	
					$29.99	$11.42	$32,538.10	0.06%		1,094	0.031%		91	
					$27.99	$15.67	$12,763.92	0.02%		460	0.013%		38	
	444105	**750**	**BERINGER CABERNET FOUNDERS 750ml**	**1**	**$10.99**	**$5.77**	**$209,056.20**	**0.39%**	**-6.29%**	**21,428**	**0.61%**	**-3.64%**	**1,786**	
					$8.99	$4.70	$153,363.06	0.28%		17,086	0.489%		1,424	
					$12.99	$6.83	$55,693.14	0.10%		4,342	0.124%		362	
	480100	**750**	**LEESE-FITCH CABERNET 750ml**	**1**	**$11.66**	**$5.66**	**$208,576.53**	**0.38%**	**30.19%**	**18,691**	**0.53%**	**30.82%**	**1,558**	
					$9.99	$6.64	$74,944.89	0.14%		7,439	0.213%		620	
					$12.99	$6.64	$54,180.66	0.10%		4,194	0.120%		350	
					$9.99	$5.04	$28,953.24	0.05%		2,904	0.083%		242	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	480100				$12.99	$5.04	$21,784.23	0.04%		1,677	0.048%		140	
					$10.99	$5.04	$18,029.46	0.03%		1,650	0.047%		138	
					$12.99	$5.57	$10,684.05	0.02%		827	0.024%		69	
	511580	**750**	**STERLING CABERNET VINTNERS COLLEC 750ml**	**1**	**$11.74**	**$6.17**	**$206,131.75**	**0.38%**	**-2.45%**	**18,125**	**0.52%**	**-3.16%**	**1,510**	
					$9.99	$5.23	$84,313.65	0.15%		8,435	0.241%		703	
					$13.99	$7.36	$61,154.15	0.11%		4,385	0.125%		365	
					$10.99	$5.77	$32,775.21	0.06%		2,979	0.085%		248	
					$11.99	$6.30	$27,888.74	0.05%		2,326	0.067%		194	
	451750	**750**	**CARNIVOR CABERNET SAUVIGNON 750ml**	**1**	**$11.49**	**$6.03**	**$202,523.07**	**0.38%**	**60.85%**	**18,457**	**0.53%**	**69.74%**	**1,538**	
					$9.99	$5.23	$115,980.66	0.21%		11,698	0.335%		975	
					$12.99	$6.83	$86,542.41	0.16%		6,759	0.193%		563	
	912944	**750**	**SILVER OAK CABERNET AV'12/13 750ml**	**L**	**$81.15**	**$42.90**	**$198,492.90**	**0.36%**	**-0.92%**	**2,446**	**0.07%**	**-2.51%**	**204**	
					$81.15	$42.90	$198,492.90	0.36%		2,446	0.070%		204	
	912654	**750**	**ALEXANDER VV CABERNET'15/16 750ml**	**L**	**$24.11**	**$12.55**	**$195,858.87**	**0.36%**	**53.34%**	**8,053**	**0.23%**	**45.62%**	**671**	
					$24.99	$13.01	$124,775.07	0.23%		4,993	0.143%		416	
					$23.23	$12.08	$71,083.80	0.13%		3,060	0.088%		255	
	506470	**750**	**SEBASTIANI CABERNET 750ml**	**1**	**$16.32**	**$8.61**	**$193,825.64**	**0.36%**	**-11.67%**	**11,956**	**0.34%**	**-11.37%**	**996**	
					$14.99	$7.90	$91,296.37	0.17%		6,095	0.174%		508	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLB RED VARIETAL - CABERNET	**506470**				$17.99	$9.49	$81,182.62	0.15%		4,526	0.129%		377	
					$15.99	$8.43	$21,346.65	0.04%		1,335	0.038%		111	
	467810	**750**	**FREAKSHOW CABERNET SAUVIGNON 750ml**	**1**	**$18.95**	**$9.47**	**$193,821.75**	**0.36%**	**74.08%**	**10,422**	**0.30%**	**80.53%**	**869**	
					$19.95	$10.32	$82,213.95	0.15%		4,121	0.118%		343	
					$16.95	$10.32	$67,425.30	0.12%		3,974	0.114%		331	
					$17.94	$8.72	$20,003.10	0.04%		1,115	0.032%		93	
					$19.95	$8.72	$13,107.15	0.02%		657	0.019%		55	
					$19.95	$9.25	$11,072.25	0.02%		555	0.016%		46	
	510605	**750**	**ST MICHELLE CABERNET 750ml**	**1**	**$15.74**	**$8.30**	**$185,612.85**	**0.34%**	**-5.99%**	**11,715**	**0.34%**	**-5.54%**	**976**	
					$17.99	$9.49	$68,522.86	0.13%		3,818	0.109%		318	
					$14.99	$7.90	$61,196.00	0.11%		4,096	0.117%		341	
					$13.99	$7.36	$34,163.58	0.06%		2,442	0.070%		204	
					$15.99	$8.43	$21,730.41	0.04%		1,359	0.039%		113	
	919869	**750**	**JUSTIN CABERNET SAUV'15/16 750ml**	**L**	**$29.01**	**$15.00**	**$184,207.03**	**0.34%**	**8.32%**	**6,313**	**0.18%**	**3.33%**	**526**	
					$29.95	$15.50	$111,533.80	0.20%		3,724	0.107%		310	
					$28.07	$14.50	$72,673.23	0.13%		2,589	0.074%		216	
	479300	**750**	**KENDALL JACKSON CABERNET VINTNER 750ml**	**1**	**$21.39**	**$11.62**	**$175,621.99**	**0.32%**	**-1.47%**	**8,201**	**0.23%**	**-1.32%**	**683**	
					$22.99	$12.15	$64,725.82	0.12%		2,818	0.081%		235	
					$19.99	$12.15	$46,536.72	0.09%		2,328	0.067%		194	
					$19.99	$11.09	$29,160.42	0.05%		1,458	0.042%		122	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	479300				$22.99	$10.55	$19,288.61	0.04%		839	0.024%		70	
					$20.99	$12.15	$15,910.42	0.03%		758	0.022%		63	
	516732	**750**	**TRUE MYTH CABERNET 750ml**	**1**	**$19.99**	**$10.37**	**$168,851.04**	**0.31%**	**30.58%**	**8,596**	**0.25%**	**36.47%**	**716**	
					$20.99	$10.90	$61,821.53	0.11%		2,947	0.084%		246	
					$17.99	$10.90	$57,010.31	0.10%		3,169	0.091%		264	
					$18.99	$10.90	$19,331.82	0.04%		1,018	0.029%		85	
					$20.99	$9.30	$18,723.08	0.03%		892	0.026%		74	
					$20.99	$9.83	$11,964.30	0.02%		570	0.016%		48	
	463350	**750**	**ESTANCIA CABERNET 750ml**	**1**	**$14.32**	**$7.54**	**$168,558.13**	**0.31%**	**-8.52%**	**11,787**	**0.34%**	**-8.44%**	**982**	
					$15.99	$8.43	$71,431.29	0.13%		4,471	0.128%		373	
					$12.99	$6.83	$70,379.94	0.13%		5,406	0.155%		451	
					$13.99	$7.36	$26,746.90	0.05%		1,910	0.055%		159	
	445073	**750**	**BOGLE CABERNET SAUVIGNON 750ml**	**1**	**$10.12**	**$5.34**	**$167,026.95**	**0.31%**	**3.58%**	**16,881**	**0.48%**	**3.47%**	**1,407**	
					$11.95	$6.05	$42,461.50	0.08%		3,610	0.103%		301	
					$8.95	$4.98	$30,724.85	0.06%		3,443	0.098%		287	
					$8.95	$6.05	$29,525.25	0.05%		3,315	0.095%		276	
					$8.95	$4.45	$25,032.85	0.05%		2,803	0.080%		234	
					$9.95	$6.05	$23,073.00	0.04%		2,340	0.067%		195	
					$11.95	$4.45	$16,209.50	0.03%		1,370	0.039%		114	
	498105	**750**	**WOODBRIDGE CABERNET R MONDAVI 750ml**	**1**	**$6.74**	**$3.51**	**$165,190.24**	**0.30%**	**5.50%**	**25,128**	**0.72%**	**11.78%**	**2,094**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	498105				$8.99	$4.70	$57,687.35	0.11%		6,485	0.185%		540	
					$5.99	$3.11	$54,095.69	0.10%		9,031	0.258%		753	
					$4.99	$2.57	$34,303.53	0.06%		6,879	0.197%		573	
					$6.99	$3.64	$19,103.67	0.04%		2,733	0.078%		228	
	474525	**750**	**HESS CABERNET SAUVIGNON SELECT 750ml**	**1**	**$18.12**	**$9.63**	**$163,381.65**	**0.30%**	**20.88%**	**8,987**	**0.26%**	**20.37%**	**749**	
					$19.95	$10.34	$48,537.45	0.09%		2,451	0.070%		204	
					$16.95	$9.27	$25,862.55	0.05%		1,529	0.044%		127	
					$16.95	$10.34	$25,856.25	0.05%		1,535	0.044%		128	
					$19.95	$8.74	$22,044.30	0.04%		1,114	0.032%		93	
					$17.95	$10.34	$21,916.95	0.04%		1,221	0.035%		102	
					$16.95	$8.74	$19,164.15	0.04%		1,137	0.033%		95	
	496602	**750**	**PREDATOR CABERNET SAUVIGNON 750ml**	**1**	**$15.16**	**$7.78**	**$155,924.88**	**0.29%**	**158.70%**	**10,612**	**0.30%**	**174.49%**	**884**	
					$13.99	$7.16	$42,825.38	0.08%		3,062	0.088%		255	
					$13.99	$7.70	$33,897.77	0.06%		2,423	0.069%		202	
					$16.99	$8.76	$33,011.57	0.06%		1,943	0.056%		162	
					$13.99	$8.76	$27,756.16	0.05%		1,984	0.057%		165	
					$14.99	$7.16	$14,645.23	0.03%		977	0.028%		81	
					$16.99	$7.16	$3,788.77	0.01%		223	0.006%		19	
	484705	**750**	**LOUIS MARTINI CABERNET SONOMA 750ml**	**1**	**$16.32**	**$8.60**	**$152,975.10**	**0.28%**	**-12.89%**	**9,430**	**0.27%**	**-12.98%**	**786**	
					$17.99	$9.49	$72,137.09	0.13%		4,059	0.116%		338	
					$14.99	$7.89	$58,285.69	0.11%		3,947	0.113%		329	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	484705				$15.99	$8.43	$22,552.32	0.04%		1,424	0.041%		119	
	915783	750	FISHER UNITY CABERNET'15/16 750ml	L	$29.95	$19.82	$148,192.60	0.27%	3.23%	4,948	0.14%	3.56%	412	
					$29.95	$19.82	$148,192.60	0.27%		4,948	0.142%		412	
	475024	750	HONIG CABERNET SAUVIGNON 750ml	1	$39.49	$20.74	$146,257.27	0.27%	44.41%	3,673	0.11%	44.25%	306	
					$40.99	$21.54	$63,411.53	0.12%		1,547	0.044%		129	
					$37.99	$21.54	$40,041.46	0.07%		1,054	0.030%		88	
					$40.99	$19.94	$28,406.07	0.05%		693	0.020%		58	
					$37.99	$19.94	$14,398.21	0.03%		379	0.011%		32	
	448100	750	CLOS DU BOIS CABERNET 750ml	1	$13.24	$6.97	$143,154.93	0.26%	-1.15%	10,955	0.31%	5.29%	913	
					$15.99	$8.43	$40,113.27	0.07%		2,529	0.072%		211	
					$13.99	$7.36	$40,075.29	0.07%		2,895	0.083%		241	
					$10.99	$5.77	$35,694.85	0.07%		3,247	0.093%		271	
					$11.99	$6.30	$27,271.52	0.05%		2,284	0.065%		190	
	452500	750	LIBERTY SCHOOL CABERNET 750ml	1	$16.95	$8.44	$142,431.54	0.26%	-15.48%	8,835	0.25%	-16.63%	736	
					$14.95	$9.29	$71,789.90	0.13%		4,802	0.137%		400	
					$17.95	$9.29	$37,112.56	0.07%		2,068	0.059%		172	
					$15.94	$7.69	$13,819.98	0.03%		867	0.025%		72	
					$17.95	$7.69	$13,785.60	0.03%		768	0.022%		64	
					$17.95	$8.22	$5,923.50	0.01%		330	0.009%		28	
	510557	750	ST MICHELLE CABERNET INDIAN WELLS 750ml	1	$18.39	$9.71	$140,403.26	0.26%	53.85%	7,802	0.22%	57.30%	650	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	510557				$19.99	$10.56	$56,628.52	0.10%		2,860	0.082%		238	
					$15.99	$8.43	$49,629.81	0.09%		3,131	0.090%		261	
					$19.19	$10.13	$34,144.93	0.06%		1,811	0.052%		151	
	445800	**750**	**BERINGER CAB KNIGHTS VLY'15 750ml**	**L**	**$31.15**	**$16.49**	**$133,002.87**	**0.25%**	**-7.50%**	**4,209**	**0.12%**	**-12.35%**	**351**	
					$31.99	$16.94	$118,999.65	0.22%		3,747	0.107%		312	
					$30.31	$16.04	$14,003.22	0.03%		462	0.013%		39	
	456565	**750**	**COLUMBIA CREST CABERNET TWO VINES 750ml**	**1**	**$8.32**	**$4.35**	**$131,936.29**	**0.24%**	**-21.43%**	**16,471**	**0.47%**	**-23.50%**	**1,373**	
					$6.99	$3.64	$67,101.21	0.12%		9,579	0.274%		798	
					$9.99	$5.24	$49,510.26	0.09%		4,974	0.142%		415	
					$7.99	$4.17	$15,324.82	0.03%		1,918	0.055%		160	
	492700	**750**	**PARDUCCI CABERNET SAUVIGNON 750ml**	**1**	**$11.99**	**$6.30**	**$128,330.70**	**0.24%**	**-7.74%**	**11,730**	**0.34%**	**-15.45%**	**978**	
					$9.99	$5.24	$85,110.90	0.16%		8,510	0.243%		709	
					$13.99	$7.37	$32,548.70	0.06%		2,330	0.067%		194	
					$11.99	$6.30	$10,671.10	0.02%		890	0.025%		74	
	918397	**750**	**FRANK FAMILY CABERNET '14/15 750ml**	**L**	**$53.99**	**$28.45**	**$126,212.54**	**0.23%**	**-4.87%**	**2,346**	**0.07%**	**-14.81%**	**196**	
					$52.99	$27.92	$74,027.03	0.14%		1,397	0.040%		116	
					$54.99	$28.98	$52,185.51	0.10%		949	0.027%		79	
	506207	**750**	**SEAN MINOR BEARS CABERNET 750ml**	**1**	**$15.49**	**$7.97**	**$123,149.47**	**0.23%**	**58.77%**	**8,053**	**0.23%**	**49.25%**	**671**	
					$13.99	$8.77	$50,028.24	0.09%		3,576	0.102%		298	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	506207				$16.99	$8.77	$38,582.27	0.07%		2,273	0.065%		189	
					$16.99	$7.17	$20,982.65	0.04%		1,235	0.035%		103	
					$13.99	$7.17	$13,556.31	0.02%		969	0.028%		81	
	473000	**750**	**HAHN CABERNET SAUVIGNON 750ml**	**1**	**$13.62**	**$6.98**	**$122,912.30**	**0.23%**	**-2.61%**	**9,574**	**0.27%**	**-3.01%**	**798**	
					$11.95	$6.09	$40,402.95	0.07%		3,381	0.097%		282	
					$11.95	$7.69	$30,783.20	0.06%		2,576	0.074%		215	
					$14.95	$7.69	$28,419.95	0.05%		1,901	0.054%		158	
					$12.95	$7.69	$15,164.45	0.03%		1,171	0.033%		98	
					$14.95	$6.62	$4,126.20	0.01%		276	0.008%		23	
					$14.95	$6.09	$4,015.55	0.01%		269	0.008%		22	
	456616	**750**	**COLUMBIA CREST CABERNET H3 750ml**	**1**	**$15.03**	**$7.92**	**$120,472.90**	**0.22%**	**45.26%**	**8,415**	**0.24%**	**52.88%**	**701**	
					$12.99	$6.83	$50,172.06	0.09%		3,888	0.111%		324	
					$16.16	$8.52	$29,744.22	0.06%		1,877	0.054%		156	
					$16.99	$8.96	$21,865.68	0.04%		1,296	0.037%		108	
					$13.99	$7.37	$18,690.94	0.03%		1,354	0.039%		113	
	447005	**750**	**BV CABERNET COASTAL ESTATE 750ml**	**1**	**$11.22**	**$5.89**	**$116,503.22**	**0.21%**	**-13.80%**	**11,128**	**0.32%**	**-12.23%**	**927**	
					$8.99	$4.70	$46,895.12	0.09%		5,220	0.149%		435	
					$12.99	$6.83	$36,990.36	0.07%		2,882	0.082%		240	
					$9.99	$5.23	$14,730.33	0.03%		1,479	0.042%		123	
					$10.99	$5.77	$11,648.95	0.02%		1,069	0.031%		89	
					$13.13	$6.91	$6,238.46	0.01%		478	0.014%		40	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**913550**	**750**	**STAGS LEAP WC CAB ARTEMIS'15/16 750ml**	**L**	**$63.67**	**$33.79**	**$112,441.22**	**0.21%**	**23.45%**	**1,766**	**0.05%**	**19.70%**	**147**	
					$63.67	$33.79	$112,441.22	0.21%		1,766	0.051%		147	
	520100	**750**	**WENTE CABERNET SAUVIGNON 750ml**	**1**	**$13.70**	**$7.23**	**$110,816.07**	**0.20%**	**-10.77%**	**8,437**	**0.24%**	**-0.98%**	**703**	
					$11.99	$6.63	$24,075.92	0.04%		2,008	0.057%		167	
					$14.99	$7.69	$23,894.06	0.04%		1,594	0.046%		133	
					$11.99	$6.09	$17,289.58	0.03%		1,442	0.041%		120	
					$11.99	$7.69	$16,786.00	0.03%		1,400	0.040%		117	
					$12.98	$7.69	$11,834.08	0.02%		908	0.026%		76	
					$14.99	$6.09	$11,122.58	0.02%		742	0.021%		62	
					$16.95	$8.74	$5,813.85	0.01%		343	0.010%		29	
	508100	**750**	**SMOKING LOON CABERNET 750ml**	**1**	**$10.07**	**$5.09**	**$110,043.75**	**0.20%**	**16.56%**	**12,241**	**0.35%**	**16.96%**	**1,020**	
					$8.94	$5.03	$23,285.78	0.04%		2,616	0.075%		218	
					$7.94	$6.09	$22,583.42	0.04%		2,845	0.081%		237	
					$7.94	$5.03	$21,596.80	0.04%		2,720	0.078%		227	
					$9.94	$6.09	$16,659.14	0.03%		1,691	0.048%		141	
					$11.95	$6.09	$10,897.05	0.02%		939	0.027%		78	
					$9.94	$3.96	$9,065.16	0.02%		918	0.026%		77	
					$11.95	$4.50	$3,901.45	0.01%		331	0.009%		28	
					$11.95	$3.96	$2,054.95	0.00%		181	0.005%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**482610**	**750**	**STEAK HOUSE CABERNET SAUVIGNON 750ml**	**1**	**$11.32**	**$5.84**	**$109,909.06**	**0.20%**	**5.13%**	**10,394**	**0.30%**	**0.08%**	**866**	
					$9.99	$5.23	$44,135.82	0.08%		4,418	0.126%		368	
					$8.99	$6.10	$21,504.08	0.04%		2,392	0.068%		199	
					$12.99	$6.83	$16,848.03	0.03%		1,297	0.037%		108	
					$11.99	$6.30	$15,455.11	0.03%		1,289	0.037%		107	
					$11.99	$6.10	$6,294.75	0.01%		525	0.015%		44	
					$11.99	$4.50	$5,671.27	0.01%		473	0.014%		39	
	403718	**750**	**BERINGER CABERNET SAUVIGNON 750ml**	**1**	**$6.76**	**$3.52**	**$109,900.98**	**0.20%**	**-2.47%**	**18,959**	**0.54%**	**-3.32%**	**1,580**	
					$4.99	$2.57	$61,830.50	0.11%		12,338	0.353%		1,028	
					$7.99	$4.17	$30,270.55	0.06%		3,829	0.110%		319	
					$5.99	$3.11	$13,792.25	0.03%		2,287	0.065%		191	
					$8.08	$4.22	$4,007.68	0.01%		505	0.014%		42	
	515856	**750**	**LINE 39 CABERNET SAUVIGNON 750ml**	**1**	**$9.99**	**$4.91**	**$108,938.21**	**0.20%**	**13.95%**	**11,391**	**0.33%**	**7.21%**	**949**	
					$8.99	$4.38	$46,512.31	0.09%		5,237	0.150%		436	
					$10.99	$5.44	$31,770.47	0.06%		2,941	0.084%		245	
					$8.99	$5.44	$19,632.91	0.04%		2,201	0.063%		183	
					$10.99	$4.38	$11,022.52	0.02%		1,012	0.029%		84	
	464685	**750**	**BONTERRA CABERNET 750ml**	**1**	**$14.70**	**$7.74**	**$106,262.64**	**0.19%**	**-14.07%**	**7,216**	**0.21%**	**-13.82%**	**601**	
					$16.95	$8.94	$38,498.91	0.07%		2,277	0.065%		190	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	464685				$13.95	$7.34	$30,656.25	0.06%		2,195	0.063%		183	
					$12.94	$6.81	$25,310.64	0.05%		1,956	0.056%		163	
					$14.94	$7.87	$11,796.84	0.02%		788	0.023%		66	
	460440	**750**	**CUPCAKE CABERNET 750ml**	**1**	**$10.32**	**$5.41**	**$104,444.03**	**0.19%**	**-7.81%**	**10,457**	**0.30%**	**-5.44%**	**871**	
					$8.99	$4.70	$49,659.35	0.09%		5,581	0.160%		465	
					$11.99	$6.30	$39,999.18	0.07%		3,378	0.097%		282	
					$9.99	$5.23	$14,785.50	0.03%		1,498	0.043%		125	
	901492	**750**	**CASTLE CREEK CABERNET 750ml**	**1**	**$15.35**	**$10.22**	**$101,673.50**	**0.19%**	**-9.38%**	**6,514**	**0.19%**	**-13.27%**	**543**	
					$15.95	$10.62	$67,930.90	0.12%		4,262	0.122%		355	
					$14.95	$9.95	$28,046.20	0.05%		1,876	0.054%		156	
					$15.15	$10.09	$5,696.40	0.01%		376	0.011%		31	
	473075	**750**	**HARLOW RIDGE CABERNET 750ml**	**1**	**$10.91**	**$4.97**	**$100,637.85**	**0.18%**	**11.29%**	**11,715**	**0.34%**	**10.33%**	**976**	
					$7.99	$6.52	$48,858.85	0.09%		6,115	0.175%		510	
					$7.99	$3.86	$30,314.06	0.06%		3,794	0.109%		316	
					$12.99	$6.52	$9,846.42	0.02%		758	0.022%		63	
					$10.49	$3.86	$8,371.02	0.02%		798	0.023%		67	
					$12.99	$5.19	$1,753.65	0.00%		135	0.004%		11	
					$12.99	$3.86	$1,493.85	0.00%		115	0.003%		10	
	513350	**750**	**SUTTER HOME CAB SAUVIGNON 750ml**	**1**	**$6.32**	**$3.29**	**$95,958.72**	**0.18%**	**-6.56%**	**16,828**	**0.48%**	**-9.30%**	**1,402**	
					$4.99	$2.58	$55,110.63	0.10%		11,037	0.316%		920	
					$7.99	$4.18	$24,880.68	0.05%		3,132	0.090%		261	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	513350				$5.99	$3.11	$15,967.41	0.03%		2,659	0.076%		222	
	498930	750	RAVENSWOOD CABERNET VB 750ml	1	$11.32	$5.94	$95,372.01	0.17%	-15.05%	8,499	0.24%	-15.53%	708	
					$9.99	$5.23	$39,060.90	0.07%		3,910	0.112%		326	
					$12.99	$6.83	$38,177.61	0.07%		2,939	0.084%		245	
					$10.99	$5.77	$18,133.50	0.03%		1,650	0.047%		138	
	910529	750	CAYMUS CABERNET SP SEL'13/14 750ml	L	$171.88	$91.08	$94,898.88	0.17%	18.10%	552	0.02%	12.57%	46	
					$171.99	$91.14	$63,980.28	0.12%		372	0.011%		31	
					$171.77	$91.02	$30,918.60	0.06%		180	0.005%		15	
	478705	750	KENWOOD CABERNET SAUVIGNON SONOMA 750ml	1	$15.66	$8.25	$94,723.89	0.18%	-3.52%	6,479	0.19%	-7.47%	540	
					$12.99	$6.83	$47,478.66	0.09%		3,690	0.106%		308	
					$17.99	$9.49	$27,739.53	0.05%		1,551	0.044%		129	
					$15.99	$8.43	$19,505.70	0.04%		1,238	0.035%		103	
	479550	750	LANDER JENKINS CABERNET 750ml	1	$15.32	$7.52	$93,150.04	0.17%	-17.07%	6,780	0.19%	-20.71%	565	
					$12.99	$8.76	$50,403.39	0.09%		3,889	0.111%		324	
					$12.99	$6.63	$15,894.36	0.03%		1,228	0.035%		102	
					$16.99	$8.76	$14,899.33	0.03%		895	0.026%		75	
					$14.99	$6.63	$7,187.49	0.01%		483	0.014%		40	
					$16.99	$7.70	$2,582.48	0.00%		152	0.004%		13	
					$16.99	$6.63	$2,182.99	0.00%		133	0.004%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**482620**	**750**	**MAIN STREET WINERY CABERNET SA 750ml**	**1**	**$9.99**	**$5.24**	**$88,682.06**	**0.16%**	**-12.20%**	**9,994**	**0.29%**	**-11.36%**	**833**	
					$7.99	$4.17	$58,550.72	0.11%		7,328	0.210%		611	
					$11.99	$6.30	$20,970.51	0.04%		1,749	0.050%		146	
					$9.99	$5.24	$9,160.83	0.02%		917	0.026%		76	
	474985	**750**	**HOGUE CABERNET SAUVIGNON 750ml**	**1**	**$9.32**	**$4.88**	**$88,122.01**	**0.16%**	**4.90%**	**9,799**	**0.28%**	**5.34%**	**817**	
					$7.99	$4.17	$46,717.53	0.09%		5,847	0.167%		487	
					$10.99	$5.77	$32,288.62	0.06%		2,938	0.084%		245	
					$8.99	$4.70	$9,115.86	0.02%		1,014	0.029%		85	
	402536	**750**	**BAREFOOT CELLARS CABERNET 750ml**	**1**	**$8.32**	**$4.35**	**$87,224.52**	**0.16%**	**-8.47%**	**11,016**	**0.32%**	**-9.56%**	**918**	
					$6.99	$3.64	$46,305.09	0.08%		6,623	0.189%		552	
					$9.99	$5.24	$30,059.02	0.06%		3,034	0.087%		253	
					$7.99	$4.17	$10,860.41	0.02%		1,359	0.039%		113	
	441991	**750**	**AQUINAS CABERNET SAUVIGNON 750ml**	**1**	**$18.34**	**$9.81**	**$86,987.04**	**0.16%**	**-20.40%**	**4,776**	**0.14%**	**-20.59%**	**398**	
					$16.94	$10.34	$24,986.50	0.05%		1,475	0.042%		123	
					$19.95	$10.34	$24,558.45	0.05%		1,231	0.035%		103	
					$16.94	$9.28	$16,228.52	0.03%		958	0.027%		80	
					$19.95	$8.75	$12,548.55	0.02%		629	0.018%		52	
					$17.94	$10.34	$8,665.02	0.02%		483	0.014%		40	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**909479**	**750**	**SALVESTRIN CULT CABERNET'15/16 750ml**	**L**	**$15.09**	**$9.86**	**$86,961.25**	**0.16%**	**30.36%**	**5,795**	**0.17%**	**30.12%**	**483**	
					$14.99	$9.79	$79,806.76	0.15%		5,324	0.152%		444	
					$15.19	$9.93	$7,154.49	0.01%		471	0.013%		39	
	442410	**750**	**AVALON CABERNET SAUVIGNON NAPA 750ml**	**1**	**$18.12**	**$9.59**	**$85,789.55**	**0.16%**	**0.82%**	**4,729**	**0.14%**	**0.06%**	**394**	
					$19.95	$10.30	$23,688.60	0.04%		1,188	0.034%		99	
					$16.95	$9.24	$15,729.60	0.03%		928	0.027%		77	
					$16.95	$10.30	$14,441.40	0.03%		852	0.024%		71	
					$16.95	$8.71	$11,763.30	0.02%		694	0.020%		58	
					$19.95	$8.71	$10,114.65	0.02%		507	0.015%		42	
					$17.95	$10.30	$10,052.00	0.02%		560	0.016%		47	
	516936	**750**	**TWISTED CEDAR CABERNET SAUVIGNON 750ml**	**1**	**$13.35**	**$6.84**	**$85,544.04**	**0.16%**	**66.14%**	**6,633**	**0.19%**	**76.77%**	**553**	
					$11.95	$7.69	$27,461.70	0.05%		2,322	0.066%		194	
					$14.95	$7.69	$24,009.30	0.04%		1,638	0.047%		137	
					$11.95	$6.63	$16,311.75	0.03%		1,365	0.039%		114	
					$12.94	$6.09	$10,570.34	0.02%		827	0.024%		69	
					$14.95	$6.09	$7,190.95	0.01%		481	0.014%		40	
	447200	**750**	**BV CABERNET NAPA 750ml**	**1**	**$27.74**	**$14.68**	**$85,427.98**	**0.16%**	**0.52%**	**3,094**	**0.09%**	**-1.91%**	**258**	
					$29.99	$15.87	$41,414.09	0.08%		1,399	0.040%		117	
					$25.99	$13.74	$29,574.52	0.06%		1,156	0.033%		96	
					$27.99	$14.81	$7,220.37	0.01%		267	0.008%		22	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLB RED VARIETAL - CABERNET	**447200**				$26.99	$14.28	$7,219.00	0.01%		272	0.008%		23	
	908322	**750**	**PARALLEL CABERNET NAPA'13/14 750ml**	**L**	**$69.99**	**$46.70**	**$83,218.11**	**0.15%**	**9.11%**	**1,189**	**0.03%**	**8.36%**	**99**	
					$69.99	$46.70	$83,218.11	0.15%		1,189	0.034%		99	
	917395	**750**	**SILVER OAK CABERNET NAPA'13 750ml**	**L**	**$134.92**	**$71.50**	**$83,075.03**	**0.15%**	**-9.54%**	**617**	**0.02%**	**-13.60%**	**51**	
					$129.75	$68.75	$42,168.75	0.08%		325	0.009%		27	
					$140.09	$74.25	$40,906.28	0.08%		292	0.008%		24	
	498044	**750**	**R MONDAVI CAB BRBN BRL AGE PRVT SE 750ml**	**1**	**$13.99**	**$7.36**	**$83,072.62**	**0.15%**	**887.91%**	**5,938**	**0.17%**	**887.91%**	**495**	
					$13.99	$7.36	$83,072.62	0.15%		5,938	0.170%		495	
	464700	**750**	**FETZER CABERNET 750ml**	**1**	**$7.70**	**$4.02**	**$82,802.01**	**0.15%**	**-5.06%**	**11,327**	**0.32%**	**-3.35%**	**944**	
					$6.95	$3.62	$28,955.75	0.05%		4,165	0.119%		347	
					$9.95	$5.21	$20,935.82	0.04%		2,136	0.061%		178	
					$5.94	$3.08	$20,778.12	0.04%		3,498	0.100%		292	
					$7.94	$4.15	$12,132.32	0.02%		1,528	0.044%		127	
	913064	**750**	**HESS CABERNET ALLOMI'15/16 750ml**	**L**	**$31.95**	**$16.73**	**$82,718.55**	**0.15%**	**-9.21%**	**2,589**	**0.07%**	**-11.01%**	**216**	
					$31.95	$16.73	$82,718.55	0.15%		2,589	0.074%		216	
	472605	**750**	**GEYSER PEAK CABERNET ALEX VALLEY 750ml**	**1**	**$16.28**	**$8.58**	**$81,248.85**	**0.15%**	**-8.09%**	**5,495**	**0.16%**	**-7.96%**	**458**	
					$12.99	$8.69	$24,460.17	0.04%		1,883	0.054%		157	
					$14.49	$7.63	$17,261.37	0.03%		1,201	0.034%		100	
					$18.49	$9.76	$11,620.89	0.02%		633	0.018%		53	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	472605				$14.49	$9.76	$10,900.26	0.02%		762	0.022%		64	
					$16.49	$9.76	$10,830.80	0.02%		664	0.019%		55	
					$18.49	$6.83	$4,686.99	0.01%		267	0.008%		22	
					$18.49	$7.63	$1,488.37	0.00%		85	0.002%		7	
	914316	**750**	**CHAT MONTELENA CAB NAPA'14/15 750ml**	**L**	**$57.79**	**$30.48**	**$81,001.34**	**0.15%**	**19.13%**	**1,402**	**0.04%**	**13.61%**	**117**	
					$59.99	$31.65	$41,873.02	0.08%		698	0.020%		58	
					$55.58	$29.30	$39,128.32	0.07%		704	0.020%		59	
	495810	**750**	**PHELPS CABERNET NAPA'14/15 750ml**	**L**	**$76.60**	**$40.35**	**$80,207.59**	**0.15%**	**2.75%**	**1,115**	**0.03%**	**1.66%**	**93**	
					$70.99	$37.37	$72,480.79	0.13%		1,021	0.029%		85	
					$82.20	$43.33	$7,726.80	0.01%		94	0.003%		8	
	477520	**750**	**J LOHR CYPRESS CABERNET 750ml**	**1**	**$10.86**	**$5.37**	**$79,202.45**	**0.15%**	**-8.82%**	**7,409**	**0.21%**	**-12.33%**	**617**	
					$11.95	$5.95	$25,314.85	0.05%		2,122	0.061%		177	
					$12.08	$6.02	$12,913.52	0.02%		1,069	0.031%		89	
					$8.95	$5.95	$12,861.15	0.02%		1,437	0.041%		120	
					$9.08	$6.02	$11,876.64	0.02%		1,308	0.037%		109	
					$9.94	$4.35	$7,067.34	0.01%		711	0.020%		59	
					$12.08	$4.43	$5,858.80	0.01%		485	0.014%		40	
					$11.95	$4.89	$3,310.15	0.01%		277	0.008%		23	
	498005	**750**	**R MONDAVI CABERNET NAPA'15/16 750ml**	**L**	**$29.07**	**$15.07**	**$79,126.71**	**0.15%**	**25.27%**	**2,700**	**0.08%**	**12.45%**	**225**	
					$31.28	$16.25	$46,826.16	0.09%		1,497	0.043%		125	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	498005				$26.85	$13.89	$32,300.55	0.06%		1,203	0.034%		100	
	486300	750	MIRASSOU CABERNET 750ml	1	$9.99	$5.24	$78,248.76	0.15%	5.03%	7,820	0.22%	5.65%	652	
					$11.99	$6.30	$31,194.72	0.06%		2,628	0.075%		219	
					$8.99	$4.70	$19,869.10	0.04%		2,246	0.064%		187	
					$8.99	$4.71	$18,158.90	0.03%		2,038	0.058%		170	
					$9.99	$5.23	$9,026.04	0.02%		908	0.026%		76	
	975317	750	MT VEEDER CABERNET'15/16 750ml	L	$40.42	$21.10	$77,080.94	0.14%	41.88%	1,907	0.05%	40.06%	159	
					$40.42	$21.10	$77,080.94	0.14%		1,907	0.055%		159	
	919676	750	ORIN SWIFT PALERMO CABERNET 750ml	L	$45.99	$24.39	$75,575.23	0.14%	18.35%	1,677	0.05%	10.87%	140	
					$44.99	$23.86	$48,229.28	0.09%		1,072	0.031%		89	
					$42.99	$22.79	$17,797.86	0.03%		414	0.012%		35	
					$49.99	$26.51	$9,548.09	0.02%		191	0.005%		16	
	905253	750	OPUS ONE '14/15 750ml	A	$295.32	$156.67	$75,097.49	0.14%	1.52%	251	0.01%	-6.92%	21	
					$315.69	$167.50	$34,410.21	0.06%		109	0.003%		9	
					$292.19	$155.00	$24,836.15	0.05%		85	0.002%		7	
					$278.09	$147.50	$15,851.13	0.03%		57	0.002%		5	
	516800	750	TURNING LEAF CABERNET RESERVE 750ml	1	$8.32	$4.35	$73,581.11	0.14%	-0.02%	9,589	0.27%	0.42%	799	
					$6.99	$3.64	$48,251.97	0.09%		6,903	0.197%		575	
					$9.99	$5.24	$19,608.30	0.04%		1,970	0.056%		164	
					$7.99	$4.17	$5,720.84	0.01%		716	0.020%		60	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**507500**	**750**	**SILVER RIDGE CABERNET 750ml**	**1**	**$12.32**	**$6.16**	**$73,205.86**	**0.13%**	**-12.54%**	**7,014**	**0.20%**	**-16.79%**	**585**	
					$9.99	$6.51	$42,887.07	0.08%		4,293	0.123%		358	
					$9.99	$7.04	$17,452.53	0.03%		1,747	0.050%		146	
					$12.99	$6.51	$6,078.21	0.01%		479	0.014%		40	
					$13.99	$4.92	$2,532.19	0.00%		181	0.005%		15	
					$13.99	$7.04	$2,476.23	0.00%		177	0.005%		15	
					$12.99	$4.92	$1,779.63	0.00%		137	0.004%		11	
	506987	**750**	**SEVEN FALLS CABERNET SAUVIGNON 750ml**	**1**	**$16.04**	**$8.45**	**$72,826.62**	**0.13%**	**46.37%**	**4,880**	**0.14%**	**58.69%**	**407**	
					$13.99	$7.36	$44,498.50	0.08%		3,178	0.091%		265	
					$17.18	$9.06	$12,296.96	0.02%		718	0.021%		60	
					$14.99	$7.90	$8,349.43	0.02%		557	0.016%		46	
					$17.99	$9.49	$7,681.73	0.01%		427	0.012%		36	
	458400	**750**	**CONCANNON CABERNET SV 750ml**	**1**	**$8.32**	**$4.35**	**$72,505.31**	**0.13%**	**-18.65%**	**9,569**	**0.27%**	**-18.87%**	**797**	
					$6.99	$3.64	$50,111.31	0.09%		7,169	0.205%		597	
					$9.99	$5.23	$16,217.73	0.03%		1,627	0.047%		136	
					$7.99	$4.17	$6,176.27	0.01%		773	0.022%		64	
	507600	**750**	**SILVERADO CAB NAPA'14 750ml**	**L**	**$43.45**	**$22.84**	**$67,955.80**	**0.12%**	**29.99%**	**1,564**	**0.04%**	**29.29%**	**130**	
					$43.45	$22.84	$67,955.80	0.12%		1,564	0.045%		130	
	444590	**750**	**BLACKSTONE CABERNET 750ml**	**1**	**$9.32**	**$4.88**	**$67,561.90**	**0.12%**	**-4.84%**	**7,622**	**0.22%**	**-5.02%**	**635**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	444590				$7.99	$4.17	$37,361.24	0.07%		4,676	0.134%		390	
					$10.99	$5.77	$20,851.06	0.04%		1,906	0.055%		159	
					$8.99	$4.70	$9,349.60	0.02%		1,040	0.030%		87	
	413090	**750**	**REX GOLIATH CABERNET 750ml**	**1**	**$7.32**	**$3.82**	**$66,486.86**	**0.12%**	**-12.17%**	**9,292**	**0.27%**	**-12.68%**	**774**	
					$8.99	$4.70	$28,938.49	0.05%		3,227	0.092%		269	
					$5.98	$3.11	$28,692.04	0.05%		4,798	0.137%		400	
					$6.99	$3.64	$8,856.33	0.02%		1,267	0.036%		106	
	511030	**750**	**STAGS LW CABERNET'14/15 750ml**	**L**	**$58.99**	**$31.30**	**$66,186.78**	**0.12%**	**-4.99%**	**1,122**	**0.03%**	**-4.66%**	**94**	
					$58.99	$31.30	$66,186.78	0.12%		1,122	0.032%		94	
	468100	**750**	**FRANCISCAN CABERNET'15/16 750ml**	**L**	**$25.30**	**$13.06**	**$63,211.43**	**0.12%**	**-7.91%**	**2,682**	**0.08%**	**6.97%**	**224**	
					$20.00	$10.24	$30,016.24	0.05%		1,496	0.043%		125	
					$28.02	$14.50	$25,358.10	0.05%		905	0.026%		75	
					$27.89	$14.43	$7,837.09	0.01%		281	0.008%		23	
	515885	**750**	**TISDALE VINEYARDS CABERNET 750ml**	**1**	**$5.99**	**$3.11**	**$63,021.35**	**0.12%**	**-8.11%**	**11,165**	**0.32%**	**-8.70%**	**930**	
					$4.99	$2.57	$37,502.86	0.07%		7,514	0.215%		626	
					$6.99	$3.64	$25,518.49	0.05%		3,651	0.104%		304	
	468840	**750**	**GLEN ELLEN CABERNET SAUVIGNON RES 750ml**	**1**	**$5.99**	**$3.11**	**$62,825.14**	**0.12%**	**11.52%**	**11,594**	**0.33%**	**14.48%**	**966**	
					$4.99	$2.57	$43,575.82	0.08%		8,746	0.250%		729	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	468840				$6.99	$3.64	$19,249.32	0.04%		2,848	0.081%		237	
	460388	750	CROW CANYON CABERNET'16/17 750ml	L	$4.32	$2.03	$62,436.96	0.11%	15.96%	14,453	0.41%	15.20%	1,204	
					$4.32	$2.03	$62,436.96	0.11%		14,453	0.413%		1,204	
	507905	750	SIMI CABERNET SAUVIGNON'15/16 750ml	L	$19.96	$10.24	$60,119.52	0.11%	21.78%	3,012	0.09%	20.77%	251	
					$19.96	$10.24	$60,119.52	0.11%		3,012	0.086%		251	
	499250	750	REDWOOD CREEK CABERNET 750ml	1	$8.32	$4.35	$59,316.69	0.11%	-11.51%	7,331	0.21%	-16.33%	611	
					$6.99	$3.64	$28,183.68	0.05%		4,032	0.115%		336	
					$9.99	$5.24	$24,133.77	0.04%		2,423	0.069%		202	
					$7.99	$4.17	$6,999.24	0.01%		876	0.025%		73	
	975514	750	FROG'S LEAP CABERNET'16 750ml	L	$50.49	$26.59	$57,784.53	0.11%	-17.98%	1,137	0.03%	-18.43%	95	
					$50.49	$26.59	$57,784.53	0.11%		1,137	0.033%		95	
	450200	750	CAKEBREAD CAB NAPA'16 750ml	L	$81.10	$42.87	$55,856.07	0.10%	-19.28%	692	0.02%	-22.68%	58	
					$80.94	$42.78	$30,190.62	0.06%		373	0.011%		31	
					$79.95	$42.25	$18,788.25	0.03%		235	0.007%		20	
					$82.55	$43.64	$4,044.95	0.01%		49	0.001%		4	
					$80.95	$42.79	$2,832.25	0.01%		35	0.001%		3	
	917274	750	FRANCIS COPPOLA CAB DIR CUT'15/16 750ml	1	$26.99	$14.07	$51,793.81	0.09%	2.19%	1,919	0.05%	-0.05%	160	
					$26.99	$14.07	$51,793.81	0.09%		1,919	0.055%		160	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**913929**	**750**	**DUCKHORN CABERNET NAPA'14/15 750ml**	**L**	**$76.86**	**$40.59**	**$51,317.94**	**0.09%**	**19.08%**	**660**	**0.02%**	**12.15%**	**55**	
					$81.28	$42.94	$16,256.00	0.03%		200	0.006%		17	
					$73.87	$39.00	$15,291.09	0.03%		207	0.006%		17	
					$81.25	$42.92	$14,300.00	0.03%		176	0.005%		15	
					$71.05	$37.50	$5,470.85	0.01%		77	0.002%		6	
	907619	**750**	**JOHNDROW CABERNET RES'12/13 750ml**	**L**	**$34.17**	**$17.91**	**$51,089.19**	**0.09%**	**25.28%**	**1,501**	**0.04%**	**25.85%**	**125**	
					$33.99	$17.81	$44,390.94	0.08%		1,306	0.037%		109	
					$34.35	$18.01	$6,698.25	0.01%		195	0.006%		16	
	485630	**750**	**MERIDIAN CABERNET 750ml**	**1**	**$9.99**	**$5.23**	**$50,269.26**	**0.09%**	**-30.65%**	**5,274**	**0.15%**	**-37.34%**	**440**	
					$7.99	$4.17	$17,322.32	0.03%		2,168	0.062%		181	
					$8.99	$4.70	$16,631.50	0.03%		1,850	0.053%		154	
					$12.99	$6.83	$16,315.44	0.03%		1,256	0.036%		105	
	478060	**750**	**JOEL GOTT CABERNET 815 '15/16 750ml**	**1**	**$18.99**	**$10.03**	**$48,747.33**	**0.09%**	**30.33%**	**2,567**	**0.07%**	**26.06%**	**214**	
					$18.99	$10.03	$48,747.33	0.09%		2,567	0.073%		214	
	975984	**750**	**FREY ORGANIC CABERNET'16/17 750ml**	**L**	**$15.57**	**$8.00**	**$46,387.58**	**0.09%**	**-16.08%**	**3,094**	**0.09%**	**-18.75%**	**258**	
					$14.63	$7.50	$36,531.11	0.07%		2,497	0.071%		208	
					$16.51	$8.50	$9,856.47	0.02%		597	0.017%		50	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**500920**	**750**	**ROBERT HALL CABERNET PASO ROBLES 750ml**	**1**	**$19.67**	**$10.05**	**$44,656.15**	**0.08%**	**100.00%**	**2,289**	**0.07%**	**100.00%**	**191**	
					$18.99	$10.74	$9,589.95	0.02%		505	0.014%		42	
					$20.99	$10.74	$9,529.46	0.02%		454	0.013%		38	
					$18.99	$9.67	$7,577.01	0.01%		399	0.011%		33	
					$17.91	$10.20	$6,555.06	0.01%		366	0.010%		31	
					$19.91	$10.20	$5,873.45	0.01%		295	0.008%		25	
					$20.99	$9.67	$3,022.56	0.01%		144	0.004%		12	
					$19.91	$9.14	$2,508.66	0.00%		126	0.004%		11	
	496870	**750**	**PROJECT PASO CABERNET SAUVIGNON 750ml**	**D**	**$12.48**	**$7.28**	**$44,495.73**	**0.08%**	**-47.13%**	**3,451**	**0.10%**	**-49.49%**	**288**	
					$11.94	$7.68	$22,129.44	0.04%		1,864	0.053%		155	
					$14.95	$7.68	$17,491.50	0.03%		1,170	0.033%		98	
					$14.95	$6.08	$3,355.75	0.01%		229	0.007%		19	
					$8.08	$7.68	$1,519.04	0.00%		188	0.005%		16	
	498966	**750**	**RAVAGE CABERNET SAUVIGNON 750ml**	**T**	**$9.99**	**$5.23**	**$43,936.02**	**0.08%**	**21.20%**	**4,398**	**0.13%**	**21.20%**	**367**	
					$9.99	$5.23	$43,936.02	0.08%		4,398	0.126%		367	
	914897	**750**	**HUNEEUS FAUST CAB'15/16 750ml**	**L**	**$58.45**	**$30.81**	**$43,673.22**	**0.08%**	**26.04%**	**739**	**0.02%**	**20.47%**	**62**	
					$59.96	$31.61	$31,658.88	0.06%		528	0.015%		44	
					$56.94	$30.00	$12,014.34	0.02%		211	0.006%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLB RED VARIETAL - CABERNET	**915894**	**750**	**BUCKLIN CABERNET OLDHILL'13/14 750ml**	**L**	**$28.99**	**$19.17**	**$42,818.23**	**0.08%**	**4.28%**	**1,477**	**0.04%**	**6.01%**	**123**	
					$28.99	$19.17	$42,818.23	0.08%		1,477	0.042%		123	
	485500	**750**	**STARMONT CABERNET'16 750ml**	**L**	**$26.66**	**$13.88**	**$42,571.15**	**0.08%**	**-10.37%**	**1,585**	**0.05%**	**-13.47%**	**132**	
					$26.99	$13.98	$24,506.92	0.04%		908	0.026%		76	
					$26.99	$14.09	$12,970.19	0.02%		481	0.014%		40	
					$25.99	$13.56	$5,094.04	0.01%		196	0.006%		16	
	920898	**750**	**WATERBROOK CABERNET SAUV'16/17 750ml**	**L**	**$12.99**	**$6.63**	**$42,373.38**	**0.08%**	**51.83%**	**3,262**	**0.09%**	**49.42%**	**272**	
					$12.99	$6.63	$42,373.38	0.08%		3,262	0.093%		272	
	913843	**750**	**GROTH CABERNET NAPA'13/14 750ml**	**L**	**$61.31**	**$32.33**	**$42,348.96**	**0.08%**	**32.43%**	**688**	**0.02%**	**29.52%**	**57**	
					$61.63	$32.50	$37,347.78	0.07%		606	0.017%		51	
					$60.99	$32.16	$5,001.18	0.01%		82	0.002%		7	
	912681	**750**	**SPOTTSWOODE CABERNET EST'15 750ml**	**A**	**$171.50**	**$114.75**	**$41,658.69**	**0.08%**	**207.15%**	**252**	**0.01%**	**187.50%**	**21**	
					$156.22	$104.50	$27,650.94	0.05%		177	0.005%		15	
					$186.77	$125.00	$14,007.75	0.03%		75	0.002%		6	
	914555	**750**	**PHELPS INSIGNIA'15 750ml**	**L**	**$244.03**	**$129.46**	**$40,798.34**	**0.07%**	**-8.98%**	**171**	**0.00%**	**-10.75%**	**14**	
					$235.65	$125.00	$30,634.50	0.06%		130	0.004%		11	
					$259.99	$137.95	$5,671.10	0.01%		22	0.001%		2	
					$236.46	$125.43	$4,492.74	0.01%		19	0.001%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**975204**	**750**	**SHAFER CABERNET HILLSIDE'13/14 750ml**	**A**	**$305.72**	**$162.25**	**$39,966.52**	**0.07%**	**9.52%**	**131**	**0.00%**	**4.39%**	**11**	
					$302.12	$160.33	$23,263.24	0.04%		77	0.002%		6	
					$309.32	$164.17	$16,703.28	0.03%		54	0.002%		5	
	917690	**750**	**VOLUNTEER CABERNET NAPA'16 750ml**	**L**	**$24.99**	**$16.40**	**$39,109.35**	**0.07%**	**16.15%**	**1,565**	**0.04%**	**16.35%**	**130**	
					$24.99	$16.40	$39,109.35	0.07%		1,565	0.045%		130	
	508165	**750**	**SMITH & HOOK CAB SAUV'16 750ml**	**L**	**$20.79**	**$10.79**	**$39,056.25**	**0.07%**	**19.57%**	**1,853**	**0.05%**	**9.57%**	**154**	
					$23.06	$12.00	$15,773.04	0.03%		684	0.020%		57	
					$19.95	$10.35	$12,728.10	0.02%		638	0.018%		53	
					$19.83	$10.28	$9,458.91	0.02%		477	0.014%		40	
					$20.30	$10.53	$1,096.20	0.00%		54	0.002%		5	
	499000	**750**	**RAYMOND CABERNET RESERVE'16 750ml**	**L**	**$42.16**	**$22.16**	**$38,141.37**	**0.07%**	**-41.67%**	**917**	**0.03%**	**-46.10%**	**76**	
					$39.95	$20.98	$23,011.20	0.04%		576	0.016%		48	
					$44.37	$23.33	$15,130.17	0.03%		341	0.010%		28	
	916261	**750**	**RAMEY CABERNET NAPA'13/14 750ml**	**L**	**$59.98**	**$31.63**	**$36,887.70**	**0.07%**	**18.70%**	**615**	**0.02%**	**18.89%**	**51**	
					$59.98	$31.63	$36,887.70	0.07%		615	0.018%		51	
	464475	**750**	**FERRARI-CARANO CABERNET'14/15 750ml**	**L**	**$33.31**	**$17.44**	**$36,874.17**	**0.07%**	**11.32%**	**1,107**	**0.03%**	**10.66%**	**92**	
					$33.31	$17.44	$36,874.17	0.07%		1,107	0.032%		92	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	949506	750	LAUREL GLEN CAB SONOMA '13/14 750ml	L	$63.84	$42.49	$36,197.28	0.07%	55.68%	567	0.02%	56.40%	47	
					$63.84	$42.49	$36,197.28	0.07%		567	0.016%		47	
	918428	750	HEITZ CABERNET NAPA'12/13 750ml	L	$56.27	$29.67	$35,618.91	0.07%	5.85%	633	0.02%	4.31%	53	
					$56.27	$29.67	$35,618.91	0.07%		633	0.018%		53	
	915614	750	HALL CABERNET NAPA'14/15 750ml	L	$59.25	$31.25	$33,285.70	0.06%	-18.24%	574	0.02%	-25.51%	48	
					$56.90	$30.00	$25,092.90	0.05%		441	0.013%		37	
					$61.60	$32.50	$8,192.80	0.02%		133	0.004%		11	
	974084	750	ST SUPERY CABERNET NAPA'14/15 750ml	L	$35.32	$18.52	$33,271.44	0.06%	-21.87%	942	0.03%	-22.35%	79	
					$35.32	$18.52	$33,271.44	0.06%		942	0.027%		79	
	914837	750	ALTAMURA CABERNET NAPA '13/14 750ml	L	$98.40	$65.77	$32,752.67	0.06%	-23.23%	314	0.01%	-33.83%	26	
					$110.99	$74.22	$22,530.97	0.04%		203	0.006%		17	
					$91.99	$61.47	$5,887.36	0.01%		64	0.002%		5	
					$92.22	$61.63	$4,334.34	0.01%		47	0.001%		4	
	947517	750	DAOU CABERNET PASO ROBLES '16/17 750ml	L	$26.99	$14.07	$32,037.13	0.06%	500.74%	1,187	0.03%	500.50%	99	
					$26.99	$14.07	$32,037.13	0.06%		1,187	0.034%		99	
	914050	750	L'ECOLE 41 CABERNET'13/14 750ml	L	$30.96	$16.17	$31,981.68	0.06%	-22.50%	1,033	0.03%	-22.10%	86	
					$30.96	$16.17	$31,981.68	0.06%		1,033	0.030%		86	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	915777	750	FOXGLOVE CABERNET PASO R'16/17 750ml	L	$15.99	$8.22	$31,388.37	0.06%	-43.41%	1,963	0.06%	-43.33%	164	
					$15.99	$8.22	$31,388.37	0.06%		1,963	0.056%		164	
	917232	750	WATERBROOK CABERNET RES'13/14 750ml	L	$20.08	$10.40	$31,256.75	0.06%	12.52%	1,561	0.04%	12.94%	130	
					$19.99	$10.35	$25,047.47	0.05%		1,253	0.036%		104	
					$20.16	$10.44	$6,209.28	0.01%		308	0.009%		26	
	949980	750	PARDUCCI TRUE GRIT CAB SAV'15/16 750ml	L	$16.95	$8.94	$30,849.00	0.06%	31.44%	1,820	0.05%	31.78%	152	
					$16.95	$8.94	$30,849.00	0.06%		1,820	0.052%		152	
	975905	750	HESS COLLECTION CABERNET'12/13 750ml	L	$59.95	$31.54	$30,454.60	0.06%	-22.81%	508	0.01%	-23.44%	42	
					$59.95	$31.54	$30,454.60	0.06%		508	0.015%		42	
	913503	750	WHITEHALL LANE CABERNET'14 750ml	L	$42.99	$22.61	$30,168.12	0.06%	-2.40%	680	0.02%	-13.01%	57	
					$45.93	$24.17	$22,919.07	0.04%		499	0.014%		42	
					$40.05	$21.04	$7,249.05	0.01%		181	0.005%		15	
	916480	750	CYCLES GLADIATOR CABERNET'14/16 750ml	L	$11.95	$6.10	$29,217.75	0.05%	-25.71%	2,445	0.07%	-28.69%	204	
					$11.95	$6.10	$29,217.75	0.05%		2,445	0.070%		204	
	462767	750	EARTHQUAKE CABERNET'14/15 750ml	L	$24.06	$12.47	$28,845.88	0.05%	3.21%	1,204	0.03%	3.63%	100	
					$23.95	$12.40	$27,686.20	0.05%		1,156	0.033%		96	
					$24.16	$12.53	$1,159.68	0.00%		48	0.001%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	918042	750	PRIEST RANCH CABERNET NAPA'16 750ml	L	$41.01	$27.25	$28,806.64	0.05%	52.16%	721	0.02%	49.17%	60	
					$39.51	$26.25	$24,259.14	0.04%		614	0.018%		51	
					$42.50	$28.25	$4,547.50	0.01%		107	0.003%		9	
	918499	750	BROWNE FAMILY CABERNET'15/16 750ml	L	$32.99	$17.16	$27,843.56	0.05%	61.25%	844	0.02%	61.44%	70	
					$32.99	$17.16	$27,843.56	0.05%		844	0.024%		70	
	913415	750	JUDD'S HILL CABERNET'15 750ml	L	$31.79	$21.07	$27,640.92	0.05%	-5.68%	848	0.02%	-13.51%	71	
					$34.99	$23.21	$15,430.59	0.03%		441	0.013%		37	
					$29.99	$19.86	$11,967.21	0.02%		399	0.011%		33	
					$30.39	$20.13	$243.12	0.00%		8	0.000%		1	
	442386	750	AUSTIN HOPE CABERNET'15/16 750ml	L	$52.95	$27.77	$27,375.15	0.05%	100.00%	517	0.01%	100.00%	43	
					$52.95	$27.77	$27,375.15	0.05%		517	0.015%		43	
	915129	750	L'ECOLE CAB WALLA WALLA'13/14 750ml	L	$41.31	$21.67	$26,397.09	0.05%	-25.95%	639	0.02%	-26.31%	53	
					$41.31	$21.67	$26,397.09	0.05%		639	0.018%		53	
	496300	750	PINE RIDGE CABERNET NAPA'14/15 750ml	L	$50.99	$26.78	$26,259.85	0.05%	208.38%	515	0.01%	205.11%	43	
					$50.99	$26.78	$26,259.85	0.05%		515	0.015%		43	
	467268	750	DIRECTOR'S KING KONG CAB SAUV 750ml	D	$18.48	$12.48	$25,530.26	0.05%	100.00%	1,323	0.04%	100.00%	110	
					$23.99	$12.48	$14,921.78	0.03%		622	0.018%		52	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	467268				$12.96	$12.48	$5,600.40	0.01%		430	0.012%		36	
					$18.48	$12.48	$5,008.08	0.01%		271	0.008%		23	
	913636	750	CANYON OAKS CABERNET'16/17 750ml	L	$4.50	$2.13	$24,372.00	0.04%	-8.93%	5,416	0.15%	-9.42%	451	
					$4.50	$2.13	$24,372.00	0.04%		5,416	0.155%		451	
	447930	750	CLOS DU BOIS CAB RESERVE'13/14 750ml	L	$20.88	$10.78	$23,876.50	0.04%	0.49%	1,138	0.03%	-1.86%	95	
					$20.99	$10.78	$23,212.18	0.04%		1,106	0.032%		92	
					$20.76	$10.78	$664.32	0.00%		32	0.001%		3	
	450769	750	CANOE RIDGE EXPEDITION CABERNET 750ml	1	$15.99	$8.33	$23,761.14	0.04%	12.97%	1,486	0.04%	13.11%	124	
					$15.99	$8.23	$15,174.51	0.03%		949	0.027%		79	
					$15.99	$8.43	$8,586.63	0.02%		537	0.015%		45	
	975507	750	CHIMNEY ROCK CABERNET SLD'13/14 750ml	L	$80.81	$42.63	$23,596.52	0.04%	5.58%	292	0.01%	4.92%	24	
					$80.81	$42.63	$23,596.52	0.04%		292	0.008%		24	
	949931	750	CANVASBACK CAB SAUV WASH '14/15 750ml	L	$39.99	$21.00	$23,514.12	0.04%	48.42%	588	0.02%	50.25%	49	
					$39.99	$21.00	$23,514.12	0.04%		588	0.017%		49	
	908207	750	OBERON CAB SAUV NAPA '16 750ml	L	$24.54	$12.77	$23,334.33	0.04%	31.33%	953	0.03%	31.35%	79	
					$24.33	$12.65	$14,622.33	0.03%		601	0.017%		50	
					$24.75	$12.88	$8,712.00	0.02%		352	0.010%		29	
	909135	750	ROTH CABERNET SAUVIGNON'15/16 750ml	L	$14.99	$7.89	$22,410.05	0.04%	100.00%	1,495	0.04%	100.00%	125	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	909135				$14.99	$7.89	$22,410.05	0.04%		1,495	0.043%		125	
	916638	750	DARIOUSH CABERNET NAPA'15 750ml	L	$106.50	$56.22	$22,152.00	0.04%	-22.41%	208	0.01%	-25.27%	17	
					$106.50	$56.22	$22,152.00	0.04%		208	0.006%		17	
	515901	750	THREE THIEVES CAB SAUVIGNON 750ml	T	$9.04	$4.74	$21,860.39	0.04%	1423.49%	2,411	0.07%	1428.13%	201	
					$9.09	$4.76	$16,861.95	0.03%		1,855	0.053%		155	
					$8.99	$4.71	$4,998.44	0.01%		556	0.016%		46	
	503800	750	SALMON CREEK CABERNET 750ml	D	$4.49	$2.27	$21,707.47	0.04%	-33.25%	4,353	0.12%	-33.20%	363	
					$4.99	$2.27	$21,651.61	0.04%		4,339	0.124%		362	
					$3.99	$2.27	$55.86	0.00%		14	0.000%		1	
	471780	750	GRGICH HILLS CABERNET'13/14 750ml	L	$69.97	$36.94	$21,410.82	0.04%	-34.52%	306	0.01%	-37.01%	26	
					$69.97	$36.94	$21,410.82	0.04%		306	0.009%		26	
	917505	750	PRIDE MTN CABERNET'14/15 750ml	L	$74.39	$39.30	$21,100.58	0.04%	72.98%	285	0.01%	72.40%	24	
					$73.99	$39.08	$19,829.32	0.04%		268	0.008%		22	
					$74.78	$39.51	$1,271.26	0.00%		17	0.000%		1	
	912055	750	SAGELANDS CABERNET SAUV'15/16 750ml	L	$10.94	$5.52	$20,171.08	0.04%	14.52%	1,843	0.05%	14.85%	154	
					$10.96	$5.53	$14,017.84	0.03%		1,279	0.037%		107	
					$10.91	$5.50	$6,153.24	0.01%		564	0.016%		47	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLB RED VARIETAL - CABERNET	**507560**	**750**	**SKETCHBOOK CABERNET SAUVIGNON 750ml**	**T**	**$15.11**	**$7.96**	**$18,993.27**	**0.03%**	**117.68%**	**1,257**	**0.04%**	**117.68%**	**105**	
					$15.11	$7.96	$18,993.27	0.03%		1,257	0.036%		105	
	482000	**750**	**SPOTTSWOODE CAB LYNDHRST'14/15 750ml**	**L**	**$70.18**	**$46.84**	**$18,292.23**	**0.03%**	**22.41%**	**261**	**0.01%**	**16.43%**	**22**	
					$69.93	$46.67	$12,587.40	0.02%		180	0.005%		15	
					$70.43	$47.00	$5,704.83	0.01%		81	0.002%		7	
	917921	**750**	**SHAFER CABERNET SLD 1.5 '14/15 750ml**	**L**	**$99.20**	**$52.50**	**$18,232.50**	**0.03%**	**-29.84%**	**181**	**0.01%**	**-34.86%**	**15**	
					$103.90	$55.00	$12,468.00	0.02%		120	0.003%		10	
					$94.50	$50.00	$5,764.50	0.01%		61	0.002%		5	
	477801	**750**	**J LOHR CABERNET SAUV HILLTOP'15/16 750ml**	**L**	**$30.08**	**$15.56**	**$18,186.16**	**0.03%**	**150.42%**	**602**	**0.02%**	**143.92%**	**50**	
					$30.21	$15.56	$18,156.21	0.03%		601	0.017%		50	
					$29.95	$15.56	$29.95	0.00%		1	0.000%		0	
	917693	**750**	**LEONETTI CELLAR CABERNET'14/15 750ml**	**L**	**$98.14**	**$65.47**	**$18,011.96**	**0.03%**	**253.23%**	**186**	**0.01%**	**247.37%**	**16**	
					$96.28	$64.22	$15,212.24	0.03%		158	0.005%		13	
					$99.99	$66.72	$2,799.72	0.01%		28	0.001%		2	
	491270	**750**	**PAUL DOLAN CABERNET 750ml**	**L**	**$20.17**	**$10.65**	**$17,850.45**	**0.03%**	**9.34%**	**885**	**0.03%**	**8.57%**	**74**	
					$20.17	$10.65	$17,850.45	0.03%		885	0.025%		74	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	917296	750	CHAT MONTELENA CAB ESTATE'13/14 750ml	L	$153.99	$81.54	$17,554.86	0.03%	13.23%	114	0.00%	8.51%	10	
					$153.99	$81.54	$17,554.86	0.03%		114	0.003%		10	
	516400	750	TREFETHEN CABERNET EST'14/15 750ml	L	$55.25	$29.12	$17,190.85	0.03%	-9.24%	310	0.01%	-7.92%	26	
					$55.54	$29.28	$14,718.10	0.03%		265	0.008%		22	
					$54.95	$28.96	$2,472.75	0.00%		45	0.001%		4	
	950816	750	POWERS SHERIDAN VINEYARD CAB SAUV 750ml	L	$30.09	$15.74	$17,030.94	0.03%	61.71%	566	0.02%	55.70%	47	
					$30.09	$15.74	$17,030.94	0.03%		566	0.016%		47	
	452241	750	CASTLE ROCK CABERNET CLMBIA VLY 750ml	1	$11.32	$5.40	$16,882.06	0.03%	14.02%	1,594	0.05%	8.66%	133	
					$9.99	$5.04	$11,138.85	0.02%		1,115	0.032%		93	
					$11.99	$6.11	$2,901.58	0.01%		242	0.007%		20	
					$11.99	$5.04	$2,841.63	0.01%		237	0.007%		20	
	915042	750	FISHER CAB COACH INSIG'13/14 750ml	L	$89.95	$60.00	$16,730.70	0.03%	-5.17%	186	0.01%	-5.96%	16	
					$89.95	$60.00	$16,730.70	0.03%		186	0.005%		16	
	917657	750	ABEJA CABERNET SAUVIGNON '13/14 750ml	L	$54.57	$28.69	$16,371.00	0.03%	102.84%	300	0.01%	101.94%	25	
					$54.57	$28.69	$16,371.00	0.03%		300	0.009%		25	
	906105	750	BR COHN CABERNET SILVER'15/16 750ml	L	$21.43	$11.11	$16,366.75	0.03%	-39.75%	752	0.02%	-35.71%	63	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	906105				$21.95	$11.39	$13,587.05	0.02%		619	0.018%		52	
					$20.90	$10.83	$2,779.70	0.01%		133	0.004%		11	
	913081	750	CHAPPELLET MTN CUVEE'15/16 750ml	L	$37.04	$19.42	$16,361.89	0.03%	-16.04%	441	0.01%	-23.32%	37	
					$38.13	$20.00	$8,884.29	0.02%		233	0.007%		19	
					$35.95	$18.84	$7,477.60	0.01%		208	0.006%		17	
	916604	750	PAUL HOBBS CABERNET NAPA'14 750ml	L	$124.68	$66.04	$16,299.68	0.03%	-20.74%	128	0.00%	-17.09%	11	
					$133.99	$70.99	$8,977.33	0.02%		67	0.002%		6	
					$120.07	$63.58	$4,442.59	0.01%		37	0.001%		3	
					$119.99	$63.54	$2,879.76	0.01%		24	0.001%		2	
	907618	750	JOHNDROW CABERNET'11/12 750ml	L	$20.10	$10.43	$16,202.15	0.03%	16.07%	809	0.02%	16.54%	67	
					$19.99	$10.37	$13,293.35	0.02%		665	0.019%		55	
					$20.20	$10.48	$2,908.80	0.01%		144	0.004%		12	
	903765	750	VAMPIRE CABERNET 750ml	U	$10.99	$5.58	$16,072.58	0.03%	139.12%	1,342	0.04%	99.40%	112	
					$11.99	$6.11	$15,982.67	0.03%		1,333	0.038%		111	
					$9.99	$5.05	$89.91	0.00%		9	0.000%		1	
	538000	750	ZD CABERNET NAPA'14/15 750ml	L	$73.41	$38.75	$15,966.34	0.03%	-22.64%	219	0.01%	-27.81%	18	
					$71.06	$37.50	$9,450.98	0.02%		133	0.004%		11	
					$75.76	$40.00	$6,515.36	0.01%		86	0.002%		7	
	500212	750	RIDGE CABERNET ESTATE'15/16 750ml	L	$63.79	$33.55	$15,504.21	0.03%	159.52%	243	0.01%	156.38%	20	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	500212				$63.95	$33.63	$8,633.25	0.02%		135	0.004%		11	
					$63.62	$33.46	$6,870.96	0.01%		108	0.003%		9	
	915005	750	SALVESTRIN CABERNET NAPA EST'13/14 750ml	L	$49.99	$33.28	$15,496.90	0.03%	-43.25%	310	0.01%	-43.07%	26	
					$49.99	$33.28	$15,496.90	0.03%		310	0.009%		26	
	919011	750	POE ULTRAVIOLET CABERNET SAUV'16 750ml	L	$12.99	$8.44	$15,419.13	0.03%	100.00%	1,187	0.03%	100.00%	99	
					$12.99	$8.44	$15,419.13	0.03%		1,187	0.034%		99	
	948059	750	ROBERT HALL PASO ROBLES CAB'14/15 750ml	U	$19.99	$10.21	$15,192.40	0.03%	-80.91%	760	0.02%	-80.91%	63	
					$19.99	$10.21	$15,192.40	0.03%		760	0.022%		63	
	477884	750	JAM CABERNET SAUVIGNON 750ml	T	$19.88	$10.31	$15,149.66	0.03%	100.00%	758	0.02%	100.00%	63	
					$19.99	$10.37	$14,912.54	0.03%		746	0.021%		62	
					$19.76	$10.24	$237.12	0.00%		12	0.000%		1	
	918002	750	CHATEAU SMITH CABERNET'15/16 750ml	L	$20.14	$10.37	$14,893.57	0.03%	19.54%	744	0.02%	19.69%	62	
					$19.99	$10.24	$13,353.32	0.02%		668	0.019%		56	
					$20.33	$10.43	$1,118.15	0.00%		55	0.002%		5	
					$20.10	$10.43	$422.10	0.00%		21	0.001%		2	
	911261	750	CHAPPELLET SIGNATURE CAB'16 750ml	L	$63.51	$33.50	$14,748.54	0.03%	-10.98%	234	0.01%	-12.42%	20	
					$62.57	$33.00	$11,074.89	0.02%		177	0.005%		15	
					$64.45	$34.00	$3,673.65	0.01%		57	0.002%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**485459**	**750**	**MERCER CABERNET SAUV'14/15 750ml**	**L**	**$20.20**	**$10.47**	**$14,503.60**	**0.03%**	**-44.88%**	**718**	**0.02%**	**-45.22%**	**60**	
					$20.20	$10.47	$14,503.60	0.03%		718	0.021%		60	
	472115	**750**	**GUENOC CABERNET CA'16/17 750ml**	**L**	**$9.09**	**$4.76**	**$14,053.14**	**0.03%**	**-15.54%**	**1,546**	**0.04%**	**-16.04%**	**129**	
					$9.09	$4.76	$14,053.14	0.03%		1,546	0.044%		129	
	953045	**750**	**BREA CABERNET SAVIGNON'16 750ml**	**L**	**$20.01**	**$13.16**	**$13,977.33**	**0.03%**	**100.00%**	**699**	**0.02%**	**100.00%**	**58**	
					$19.99	$13.15	$11,094.45	0.02%		555	0.016%		46	
					$20.02	$13.17	$2,882.88	0.01%		144	0.004%		12	
	915865	**750**	**WOODWARD CANYON CAB ART'13/14 750ml**	**X**	**$40.20**	**$27.49**	**$13,740.35**	**0.03%**	**70.67%**	**418**	**0.01%**	**170.13%**	**35**	
					$28.19	$27.49	$9,161.75	0.02%		325	0.009%		27	
					$52.20	$27.49	$3,654.00	0.01%		70	0.002%		6	
					$40.20	$27.49	$924.60	0.00%		23	0.001%		2	
	913888	**750**	**STAGLIN SALUS CABERNET '14 750ml**	**L**	**$82.35**	**$55.00**	**$13,670.10**	**0.03%**	**318.94%**	**166**	**0.00%**	**339.47%**	**14**	
					$82.35	$55.00	$13,670.10	0.03%		166	0.005%		14	
	909679	**750**	**ROMBAUER CABERNET SAUV'15/16 750ml**	**L**	**$62.19**	**$32.61**	**$13,661.45**	**0.03%**	**88.00%**	**215**	**0.01%**	**69.84%**	**18**	
					$58.49	$30.58	$6,901.82	0.01%		118	0.003%		10	
					$69.93	$36.67	$6,643.35	0.01%		95	0.003%		8	
					$58.14	$30.58	$116.28	0.00%		2	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	917678	750	GRAYSON CABERNET LOT 10 '15/16 750ml	X	$8.47	$5.58	$13,441.88	0.02%	-41.59%	1,542	0.04%	-27.77%	129	
					$10.99	$5.58	$9,253.58	0.02%		842	0.024%		70	
					$5.94	$5.58	$4,188.30	0.01%		700	0.020%		58	
	915132	750	DOMINUS ESTATE'14 750ml	A	$247.03	$131.00	$13,352.41	0.02%	93.97%	51	0.00%	53.13%	4	
					$288.39	$153.00	$8,363.31	0.02%		29	0.001%		2	
					$231.05	$122.50	$2,772.60	0.01%		12	0.000%		1	
					$221.65	$117.50	$2,216.50	0.00%		10	0.000%		1	
	950585	750	MIRA CABERNET SAUV NAPA'13 750ml	L	$49.75	$26.20	$13,005.70	0.02%	61.90%	262	0.01%	60.61%	22	
					$49.51	$26.07	$9,456.41	0.02%		191	0.005%		16	
					$49.99	$26.32	$3,549.29	0.01%		71	0.002%		6	
	913412	750	RIDGE CAB MONTE BELLO'14/15 750ml	A	$218.53	$115.30	$12,796.02	0.02%	8.50%	58	0.00%	-1.64%	5	
					$226.11	$119.33	$8,366.07	0.02%		37	0.001%		3	
					$210.95	$111.27	$4,429.95	0.01%		21	0.001%		2	
	915279	750	DUNN CABERNET NAPA'14 750ml	L	$83.99	$56.08	$12,598.50	0.02%	65.58%	150	0.00%	65.38%	13	
					$83.99	$56.08	$12,598.50	0.02%		150	0.004%		13	
	919000	750	WALKING DEAD CABERNET 750ml	L	$18.99	$10.02	$12,552.39	0.02%	100.00%	661	0.02%	100.00%	55	
					$18.99	$10.02	$12,552.39	0.02%		661	0.019%		55	
	912890	750	STAGS LEAP WC CASK-23'05/10/12 750ml	X	$237.52	$126.19	$12,351.04	0.02%	47.57%	52	0.00%	47.06%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	912890				$237.52	$126.19	$12,351.04	0.02%		52	0.001%		4	
	949212	750	MATTHIASSON CAB SAUV'12/14 750ml	L	$49.82	$33.17	$11,940.13	0.02%	-9.00%	239	0.01%	-10.34%	20	
					$49.99	$33.28	$10,847.83	0.02%		217	0.006%		18	
					$49.65	$33.06	$1,092.30	0.00%		22	0.001%		2	
	916759	750	FREEMARK ABBEY CAB NAPA'15 750ml	L	$55.49	$29.44	$11,851.92	0.02%	-29.17%	208	0.01%	-34.85%	17	
					$57.99	$30.77	$9,626.34	0.02%		166	0.005%		14	
					$52.99	$28.11	$2,225.58	0.00%		42	0.001%		4	
	917899	750	CLIFF LEDE CAB SAUV SLD'14/15 750ml	L	$77.33	$40.85	$11,656.72	0.02%	32.08%	152	0.00%	39.32%	13	
					$73.85	$39.00	$6,646.50	0.01%		90	0.003%		8	
					$80.81	$42.70	$5,010.22	0.01%		62	0.002%		5	
	917609	750	LEWIS CABERNET NAPA'16/17 750ml	L	$106.58	$56.38	$11,397.42	0.02%	46.08%	107	0.00%	35.23%	9	
					$106.50	$56.33	$10,117.50	0.02%		95	0.003%		8	
					$106.66	$56.42	$1,279.92	0.00%		12	0.000%		1	
	913691	750	RED DIAMOND CABERNET'13/14 750ml	X	$8.55	$5.83	$11,076.30	0.02%	-59.15%	1,206	0.03%	-50.15%	101	
					$11.10	$5.83	$8,358.30	0.02%		753	0.022%		63	
					$6.00	$5.83	$2,718.00	0.00%		453	0.013%		38	
	913809	750	TURNBULL CABERNET NAPA'14/15 750ml	L	$56.04	$29.53	$11,039.88	0.02%	-26.01%	197	0.01%	-26.52%	16	
					$56.04	$29.53	$11,039.88	0.02%		197	0.006%		16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**464000**	**750**	**FAR NIENTE CABERNET'16 750ml**	**L**	**$178.87**	**$94.88**	**$11,018.75**	**0.02%**	**-16.74%**	**65**	**0.00%**	**-20.69%**	**5**	
					$165.94	$88.00	$9,292.64	0.02%		56	0.002%		5	
					$191.79	$101.75	$1,726.11	0.00%		9	0.000%		1	
	918090	**750**	**BISHOP'S PEAK CAB PASO ROBL'15/16 750ml**	**L**	**$20.49**	**$10.62**	**$10,782.82**	**0.02%**	**-16.89%**	**518**	**0.01%**	**-20.34%**	**43**	
					$20.99	$10.88	$8,983.72	0.02%		428	0.012%		36	
					$19.99	$10.35	$1,799.10	0.00%		90	0.003%		8	
	506450	**750**	**SEBASTIANI CAB SAUV ALEX'13 750ml**	**X**	**$20.23**	**$13.89**	**$10,582.48**	**0.02%**	**-52.48%**	**504**	**0.01%**	**-39.48%**	**42**	
					$26.27	$13.89	$7,460.68	0.01%		284	0.008%		24	
					$14.19	$13.89	$3,121.80	0.01%		220	0.006%		18	
	454797	**750**	**ST JEAN CABERNET CA'15/16 750ml**	**X**	**$10.22**	**$7.89**	**$10,449.87**	**0.02%**	**-60.58%**	**809**	**0.02%**	**-53.58%**	**67**	
					$14.99	$7.89	$5,756.16	0.01%		384	0.011%		32	
					$11.55	$7.89	$4,400.55	0.01%		381	0.011%		32	
					$6.24	$7.89	$212.16	0.00%		34	0.001%		3	
					$8.10	$7.89	$81.00	0.00%		10	0.000%		1	
	918813	**750**	**TAMARACK CABERNET SAUV'13/14 750ml**	**L**	**$34.84**	**$18.15**	**$10,309.40**	**0.02%**	**17.45%**	**296**	**0.01%**	**17.56%**	**25**	
					$34.75	$18.15	$5,768.50	0.01%		166	0.005%		14	
					$34.93	$18.15	$4,540.90	0.01%		130	0.004%		11	
	911658	**750**	**HARLAN ESTATE'12 750ml**	**A**	**$921.85**	**$490.00**	**$10,140.35**	**0.02%**	**-21.31%**	**11**	**0.00%**	**-21.43%**	**1**	
					$921.85	$490.00	$10,140.35	0.02%		11	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**916246**	**750**	**LEWIS CABERNET RES '15 750ml**	**L**	**$184.11**	**$97.67**	**$10,126.05**	**0.02%**	**8.86%**	**55**	**0.00%**	**3.77%**	**5**	
					$184.11	$97.67	$10,126.05	0.02%		55	0.002%		5	
	914549	**750**	**INGLENOOK CABERNET '13 750ml**	**L**	**$85.70**	**$45.14**	**$10,029.12**	**0.02%**	**-0.48%**	**117**	**0.00%**	**-5.31%**	**10**	
					$85.95	$45.27	$5,500.80	0.01%		64	0.002%		5	
					$85.44	$45.00	$4,528.32	0.01%		53	0.002%		4	
	913992	**750**	**FLORA SPRINGS CAB NAPA'16 750ml**	**L**	**$42.02**	**$22.08**	**$9,907.71**	**0.02%**	**-7.55%**	**243**	**0.01%**	**-11.67%**	**20**	
					$39.67	$20.83	$7,378.62	0.01%		186	0.005%		16	
					$44.37	$23.33	$2,529.09	0.00%		57	0.002%		5	
	948953	**750**	**FISHER CABERNET MTN EST '12/13 750ml**	**L**	**$59.95**	**$39.87**	**$9,532.05**	**0.02%**	**109.33%**	**159**	**0.00%**	**110.00%**	**13**	
					$59.95	$39.87	$9,532.05	0.02%		159	0.005%		13	
	917537	**750**	**NEYERS CAB NEYERS RANCH'13/14 750ml**	**X**	**$52.93**	**$33.10**	**$9,522.53**	**0.02%**	**154.44%**	**234**	**0.01%**	**290.00%**	**20**	
					$33.68	$33.10	$5,961.36	0.01%		177	0.005%		15	
					$62.37	$33.10	$2,557.17	0.00%		41	0.001%		3	
					$62.75	$33.10	$1,004.00	0.00%		16	0.000%		1	
	916497	**750**	**RODNEY STRONG CAB RES'13/14 750ml**	**L**	**$47.76**	**$24.98**	**$9,481.10**	**0.02%**	**107.70%**	**197**	**0.01%**	**99.04%**	**16**	
					$47.95	$25.08	$7,288.40	0.01%		152	0.004%		13	
					$48.89	$25.58	$2,053.38	0.00%		42	0.001%		4	
					$46.44	$24.28	$139.32	0.00%		3	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLB RED VARIETAL - CABERNET	**918432**	**750**	**LAIL BLUEPRINT CABERNET'16 750ml**	**L**	**$66.20**	**$44.06**	**$9,466.60**	**0.02%**	**65.32%**	**143**	**0.00%**	**63.74%**	**12**	
					$66.20	$44.06	$9,466.60	0.02%		143	0.004%		12	
	915665	**750**	**SELBY CABERNET SONOMA'13/14 750ml**	**L**	**$24.99**	**$16.49**	**$9,296.28**	**0.02%**	**10.44%**	**372**	**0.01%**	**10.77%**	**31**	
					$24.99	$16.49	$9,296.28	0.02%		372	0.011%		31	
	904186	**750**	**HONIG CAB BARTOLUCCI'13/14 750ml**	**L**	**$83.68**	**$44.17**	**$9,292.51**	**0.02%**	**65.54%**	**111**	**0.00%**	**63.51%**	**9**	
					$83.99	$44.33	$5,207.38	0.01%		62	0.002%		5	
					$83.37	$44.00	$4,085.13	0.01%		49	0.001%		4	
	507996	**750**	**SIMPLE LIFE CABERNET SAUV 750ml**	**T**	**$13.99**	**$7.19**	**$9,247.39**	**0.02%**	**100.00%**	**661**	**0.02%**	**100.00%**	**55**	
					$13.99	$7.19	$9,247.39	0.02%		661	0.019%		55	
	485512	**750**	**MENAGE A TROS DECADENCE CABERNET 750ml**	**T**	**$13.99**	**$7.37**	**$8,939.61**	**0.02%**	**100.00%**	**639**	**0.02%**	**100.00%**	**53**	
					$13.99	$7.37	$8,939.61	0.02%		639	0.018%		53	
	515776	**750**	**THE SHOW CABERNET SAUVIGNON 750ml**	**T**	**$14.07**	**$7.41**	**$8,777.23**	**0.02%**	**699.34%**	**622**	**0.02%**	**701.30%**	**52**	
					$14.14	$7.45	$7,112.42	0.01%		503	0.014%		42	
					$13.99	$7.37	$1,664.81	0.00%		119	0.003%		10	
	911668	**750**	**HEITZ CABERNET MARTHA'S '05 750ml**	**X**	**$181.45**	**$96.25**	**$8,528.15**	**0.02%**	**12.16%**	**47**	**0.00%**	**13.64%**	**4**	
					$181.45	$96.25	$8,528.15	0.02%		47	0.001%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**912545**	**750**	**PROVENANCE CAB RUTHERFORD'14 750ml**	**L**	**$39.13**	**$20.74**	**$8,398.18**	**0.02%**	**7.20%**	**211**	**0.01%**	**-1.01%**	**18**	
					$40.88	$21.67	$5,968.48	0.01%		146	0.004%		12	
					$37.38	$19.81	$2,429.70	0.00%		65	0.002%		5	
	975657	**750**	**HEDGES RED MOUNTAIN'12/13 750ml**	**L**	**$29.27**	**$15.30**	**$8,254.14**	**0.02%**	**-48.52%**	**282**	**0.01%**	**-48.81%**	**24**	
					$29.27	$15.30	$8,254.14	0.02%		282	0.008%		24	
	917695	**750**	**LEONETTI CELLAR RESERVE'14/15 750ml**	**L**	**$152.01**	**$101.63**	**$8,208.81**	**0.02%**	**44.56%**	**54**	**0.00%**	**43.90%**	**5**	
					$152.02	$101.63	$6,840.90	0.01%		45	0.001%		4	
					$151.99	$101.62	$1,367.91	0.00%		9	0.000%		1	
	918417	**750**	**PAHLMEYER JAYSON CABERNET'15/16 750ml**	**L**	**$80.82**	**$42.63**	**$8,145.58**	**0.01%**	**24.14%**	**103**	**0.00%**	**21.59%**	**9**	
					$78.23	$41.25	$6,727.78	0.01%		86	0.002%		7	
					$83.40	$44.00	$1,417.80	0.00%		17	0.000%		1	
	913977	**750**	**ZD CABERNET RESERVE'12/13 750ml**	**X**	**$152.64**	**$105.00**	**$8,088.19**	**0.01%**	**952.66%**	**73**	**0.00%**	**1775.00%**	**6**	
					$107.05	$105.00	$7,493.50	0.01%		70	0.002%		6	
					$198.23	$105.00	$594.69	0.00%		3	0.000%		0	
	918866	**750**	**REVANA CABERNET ESTATE '15 750ml**	**L**	**$148.03**	**$99.00**	**$7,993.62**	**0.01%**	**81.25%**	**54**	**0.00%**	**81.25%**	**5**	
					$148.03	$99.00	$7,993.62	0.01%		54	0.002%		5	
	914959	**750**	**VINE CLIFF CAB OAKVILLE'12/13 750ml**	**L**	**$70.94**	**$47.27**	**$7,661.52**	**0.01%**	**-41.82%**	**108**	**0.00%**	**-42.24%**	**9**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	914959				$70.94	$47.27	$7,661.52	0.01%		108	0.003%		9	
	914856	750	MCMANIS CABERNET'16/17 750ml	L	$10.45	$5.41	$7,633.83	0.01%	49.64%	757	0.02%	60.40%	63	
					$9.99	$5.23	$6,363.63	0.01%		637	0.018%		53	
					$10.49	$5.50	$944.10	0.00%		90	0.003%		8	
					$10.87	$5.50	$326.10	0.00%		30	0.001%		3	
	901497	750	SPANISH VALLEY CABERNET 750ml	1	$18.24	$12.17	$7,618.56	0.01%	11.89%	428	0.01%	10.31%	36	
					$17.68	$11.79	$6,753.76	0.01%		382	0.011%		32	
					$18.80	$12.54	$864.80	0.00%		46	0.001%		4	
	913597	750	HERON CABERNET'16/17 750ml	L	$12.86	$6.57	$7,155.36	0.01%	-20.38%	552	0.02%	-21.31%	46	
					$12.99	$6.64	$6,443.04	0.01%		496	0.014%		41	
					$12.72	$6.50	$712.32	0.00%		56	0.002%		5	
	918094	750	GROTH CABERNET RESERVE'12/13 750ml	X	$101.26	$69.38	$7,024.73	0.01%	62.36%	87	0.00%	160.61%	7	
					$71.01	$69.38	$5,183.73	0.01%		73	0.002%		6	
					$131.50	$69.38	$1,841.00	0.00%		14	0.000%		1	
	912604	750	HEITZ CABERNET TRAILSIDE'10 750ml	L	$85.96	$45.38	$7,001.13	0.01%	-4.19%	81	0.00%	-8.43%	7	
					$88.54	$46.75	$4,249.92	0.01%		48	0.001%		4	
					$83.37	$44.00	$2,751.21	0.01%		33	0.001%		3	
	950995	750	DOUBLEBACK CABERNET SAUV '13/15 750ml	L	$95.66	$63.74	$6,909.76	0.01%	527.97%	72	0.00%	516.67%	6	
					$97.05	$64.67	$4,270.20	0.01%		44	0.001%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	950995				$94.27	$62.80	$2,639.56	0.00%		28	0.001%		2	
	953437	750	FABLEIST CAB PASO ROBLES'16/17 750ml	L	$19.99	$10.23	$6,796.60	0.01%	100.00%	340	0.01%	100.00%	28	
					$19.99	$10.23	$6,796.60	0.01%		340	0.010%		28	
	904580	750	ST SUPERY CABERNET RUTHERFORD '13 750ml	X	$66.96	$45.90	$6,743.70	0.01%	111.65%	104	0.00%	183.33%	9	
					$66.96	$45.90	$4,352.40	0.01%		65	0.002%		5	
					$86.95	$45.90	$1,217.30	0.00%		14	0.000%		1	
					$46.96	$45.90	$1,174.00	0.00%		25	0.001%		2	
	952214	750	BANSHEE CABERNET SAUV '14/15 750ml	L	$41.80	$22.05	$6,694.61	0.01%	60.57%	160	0.00%	61.22%	13	
					$41.99	$22.05	$4,115.02	0.01%		98	0.003%		8	
					$41.60	$22.05	$2,579.59	0.00%		62	0.002%		5	
	914703	750	VINE CLIFF CABERNET NAPA'10/12 750ml	U	$47.63	$31.62	$6,525.31	0.01%	-87.21%	137	0.00%	-87.28%	11	
					$47.63	$31.62	$6,525.31	0.01%		137	0.004%		11	
	912574	750	QUILCEDA CRK CABERNET'13/14/15 750ml	L	$203.61	$108.00	$6,515.52	0.01%	50.27%	32	0.00%	50.00%	3	
					$203.61	$108.00	$6,515.52	0.01%		32	0.001%		3	
	490638	750	NICKEL & NICKEL CAB STATE RNCH'16 750ml	L	$119.95	$63.40	$6,357.35	0.01%	100.00%	53	0.00%	100.00%	4	
					$119.95	$63.40	$6,357.35	0.01%		53	0.002%		4	
	914969	750	KEENAN CABERNET'13/14 750ml	L	$49.99	$26.32	$6,098.78	0.01%	-59.67%	122	0.00%	-59.57%	10	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	914969				$49.99	$26.32	$6,098.78	0.01%		122	0.003%		10	
	490603	750	NEWTON CAB SKYSIDE SONOMA '15 750ml	L	$26.63	$14.09	$6,084.31	0.01%	-42.23%	231	0.01%	-43.30%	19	
					$26.26	$13.89	$5,409.56	0.01%		206	0.006%		17	
					$26.99	$14.28	$674.75	0.00%		25	0.001%		2	
	486825	750	CK MONDAVI CABERNET 750ml	T	$6.52	$3.20	$6,070.80	0.01%	522.59%	904	0.03%	454.69%	75	
					$6.99	$3.45	$4,473.60	0.01%		640	0.018%		53	
					$6.05	$2.95	$1,597.20	0.00%		264	0.008%		22	
	490618	750	NICKEL & NICKEL CAB BRNDNG IRON'16 750ml	L	$119.95	$63.40	$5,997.50	0.01%	100.00%	50	0.00%	100.00%	4	
					$119.95	$63.40	$5,997.50	0.01%		50	0.001%		4	
	498176	750	MOSSBACK CABERNET SAUV'13/14 750ml	X	$17.09	$11.54	$5,960.76	0.01%	-38.29%	384	0.01%	-10.68%	32	
					$11.99	$11.54	$3,009.49	0.01%		251	0.007%		21	
					$22.19	$11.54	$2,951.27	0.01%		133	0.004%		11	
	952462	750	ROUND POND KITH & KIN CAB '16 750ml	L	$36.72	$19.25	$5,728.32	0.01%	658.95%	156	0.00%	658.33%	13	
					$36.72	$19.25	$5,728.32	0.01%		156	0.004%		13	
	454848	750	CHALK HILL ESTATE RED'13 750ml	X	$48.48	$33.33	$5,686.40	0.01%	4.53%	140	0.00%	62.79%	12	
					$34.00	$33.33	$3,672.00	0.01%		108	0.003%		9	
					$62.95	$33.33	$2,014.40	0.00%		32	0.001%		3	
	917631	750	REVANA CABERNET '9/'10 750ml	X	$131.03	$99.07	$5,596.35	0.01%	146.32%	47	0.00%	205.56%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	917631				$114.00	$99.07	$4,560.00	0.01%		40	0.001%		3	
					$148.05	$99.07	$1,036.35	0.00%		7	0.000%		1	
	918053	750	THREE RIVERS CAB COLUMBIA'14/15 750ml	S	$13.83	$9.47	$5,497.65	0.01%	-52.91%	372	0.01%	-41.71%	31	
					$17.95	$9.47	$4,110.55	0.01%		229	0.007%		19	
					$9.70	$9.47	$1,387.10	0.00%		143	0.004%		12	
	491114	750	ORIN SWIFT CAB MERCURY HD'14/15 750ml	L	$125.64	$66.68	$5,389.90	0.01%	49.62%	42	0.00%	40.00%	4	
					$129.99	$68.99	$4,419.66	0.01%		34	0.001%		3	
					$121.28	$64.36	$970.24	0.00%		8	0.000%		1	
	913071	750	DUNN CABERNET HOWELL '14 750ml	L	$123.48	$82.59	$5,305.30	0.01%	-30.77%	43	0.00%	-30.99%	4	
					$123.35	$82.50	$4,687.30	0.01%		38	0.001%		3	
					$123.60	$82.67	$618.00	0.00%		5	0.000%		0	
	914980	750	CARDINALE CABERNET NAPA'14 750ml	X	$198.28	$136.67	$5,294.22	0.01%	51.39%	27	0.00%	92.86%	2	
					$257.50	$136.67	$2,832.50	0.01%		11	0.000%		1	
					$139.05	$136.67	$1,668.60	0.00%		12	0.000%		1	
					$198.28	$136.67	$793.12	0.00%		4	0.000%		0	
	914006	750	FISHER CAMERON RED'12/13 750ml	L	$59.95	$39.87	$5,275.60	0.01%	8.03%	88	0.00%	8.75%	7	
					$59.95	$39.87	$5,275.60	0.01%		88	0.003%		7	
	445605	750	BERINGER CABERNET RESERVE '12 750ml	L	$166.77	$88.56	$5,003.10	0.01%	316.95%	30	0.00%	275.00%	3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	445605				$166.77	$88.56	$5,003.10	0.01%		30	0.001%		3	
	916726	750	PAUL HOBBS CAB DR CRANE'15 750ml	L	$255.80	$135.70	$4,888.73	0.01%	100.00%	19	0.00%	100.00%	2	
					$287.38	$152.50	$3,448.56	0.01%		12	0.000%		1	
					$192.03	$101.78	$1,152.18	0.00%		6	0.000%		1	
					$287.99	$152.82	$287.99	0.00%		1	0.000%		0	
	910857	750	ZD ABACUS XV/XVII BOTTLING 750ml	X	$471.45	$325.00	$4,671.65	0.01%	749.18%	12	0.00%	1200.00%	1	
					$330.63	$325.00	$2,645.04	0.00%		8	0.000%		1	
					$471.45	$325.00	$1,414.35	0.00%		3	0.000%		0	
					$612.26	$325.00	$612.26	0.00%		1	0.000%		0	
	915644	750	WILD HORSE CABERNET PASO R'13/14 750ml	L	$18.99	$9.71	$4,595.58	0.01%	-64.63%	242	0.01%	-64.58%	20	
					$18.99	$9.71	$4,595.58	0.01%		242	0.007%		20	
	914978	750	OAKVILLE RANCH CABERNET'12/13 750ml	X	$41.03	$50.73	$4,554.33	0.01%	-76.79%	111	0.00%	-66.16%	9	
					$41.03	$50.73	$4,554.33	0.01%		111	0.003%		9	
	912685	750	HARLAN ESTATE '13 750ml	A	$1128.65	$600.00	$4,514.60	0.01%	-71.43%	4	0.00%	-71.43%	0	
					$1,128.65	$600.00	$4,514.60	0.01%		4	0.000%		0	
	918051	750	DAVID ARTHUR ELEVATION 1147 '13/14 750ml	X	$168.21	$112.50	$4,205.25	0.01%	37.15%	25	0.00%	31.58%	2	
					$168.21	$112.50	$4,205.25	0.01%		25	0.001%		2	
	913061	750	TREFETHEN HALO CABERNET'13 750ml	L	$208.95	$110.45	$4,179.00	0.01%	1989.60%	20	0.00%	1900.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	913061				$208.95	$110.45	$4,179.00	0.01%		20	0.001%		2	
	918865	750	KATHRYN HALL CABERNET'14/15 750ml	L	$178.12	$94.38	$4,114.07	0.01%	-71.86%	23	0.00%	-70.73%	2	
					$181.60	$96.25	$2,542.40	0.00%		14	0.000%		1	
					$174.63	$92.50	$1,571.67	0.00%		9	0.000%		1	
	917195	750	REININGER CABERNET WALLA'12/13 750ml	X	$26.90	$18.28	$4,112.49	0.01%	-30.36%	149	0.00%	-12.05%	12	
					$34.93	$18.28	$2,829.33	0.01%		81	0.002%		7	
					$18.87	$18.28	$1,283.16	0.00%		68	0.002%		6	
	916209	750	HEITZ CABERNET MARTHA'S'04 750ml	L	$181.45	$96.25	$3,991.90	0.01%	30.40%	22	0.00%	33.33%	2	
					$181.45	$96.25	$3,991.90	0.01%		22	0.001%		2	
	511890	750	STAGS LEAP WC CABERNET FAY'15 750ml	X	$135.42	$87.94	$3,988.53	0.01%	12.81%	34	0.00%	30.77%	3	
					$94.50	$92.93	$1,606.50	0.00%		17	0.000%		1	
					$134.75	$92.93	$1,482.25	0.00%		11	0.000%		1	
					$137.45	$72.96	$549.80	0.00%		4	0.000%		0	
					$174.99	$92.93	$349.98	0.00%		2	0.000%		0	
	915933	750	LADERA CABERNET HOWELL MTN'12/13 750ml	L	$104.99	$55.48	$3,884.63	0.01%	-59.54%	37	0.00%	-60.00%	3	
					$104.99	$55.48	$3,884.63	0.01%		37	0.001%		3	
	918178	750	OTIS KENYON CAB WALLA WALLA'12/13 750ml	L	$30.25	$19.89	$3,841.75	0.01%	-53.98%	127	0.00%	-55.07%	11	
					$30.25	$19.89	$3,841.75	0.01%		127	0.004%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**913667**	**750**	**NELMS ROAD CABERNET'13/14 750ml**	**L**	**$26.73**	**$13.93**	**$3,768.63**	**0.01%**	**-39.88%**	**141**	**0.00%**	**-45.67%**	**12**	
					$26.71	$13.93	$2,083.38	0.00%		78	0.002%		7	
					$26.75	$13.93	$1,685.25	0.00%		63	0.002%		5	
	919962	**750**	**ST SUPERY CABERNET DOLLARHIDE '13 750ml**	**L**	**$86.95**	**$45.90**	**$3,738.85**	**0.01%**	**120.66%**	**43**	**0.00%**	**119.05%**	**4**	
					$86.95	$45.90	$3,738.85	0.01%		43	0.001%		4	
	918527	**750**	**JANZEN CABERNET NAPA'12 750ml**	**X**	**$59.99**	**$39.97**	**$3,659.39**	**0.01%**	**3.42%**	**61**	**0.00%**	**3.57%**	**5**	
					$59.99	$39.97	$3,659.39	0.01%		61	0.002%		5	
	974954	**750**	**DOMINUS ESTATE'15 750ml**	**L**	**$301.45**	**$160.00**	**$3,617.40**	**0.01%**	**-59.93%**	**12**	**0.00%**	**-60.00%**	**1**	
					$301.45	$160.00	$3,617.40	0.01%		12	0.000%		1	
	460480	**750**	**CUTTINGS CABERNET NAPA'15/16 750ml**	**L**	**$49.99**	**$26.01**	**$3,599.28**	**0.01%**	**100.00%**	**72**	**0.00%**	**100.00%**	**6**	
					$49.99	$26.01	$3,599.28	0.01%		72	0.002%		6	
	917749	**750**	**ROBERT CRAIG CAB HOWELL MTN'14 750ml**	**X**	**$72.43**	**$49.67**	**$3,309.16**	**0.01%**	**86.82%**	**43**	**0.00%**	**131.25%**	**4**	
					$94.06	$49.67	$2,163.38	0.00%		23	0.001%		2	
					$50.80	$49.67	$711.20	0.00%		14	0.000%		1	
					$72.43	$49.67	$434.58	0.00%		6	0.000%		1	
	918987	**750**	**HAYFORK CABERNET NAPA '14 750ml**	**L**	**$86.95**	**$45.90**	**$3,304.10**	**0.01%**	**100.00%**	**38**	**0.00%**	**100.00%**	**3**	
					$86.95	$45.90	$3,304.10	0.01%		38	0.001%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	915468	750	HEITZ CABERNET MARTHA'S'06 750ml	L	$181.60	$96.25	$3,268.80	0.01%	56.10%	18	0.00%	66.67%	2	
					$181.60	$96.25	$3,268.80	0.01%		18	0.001%		2	
	442320	750	ATLAS PEAK CABERNET NAPA '13/14 750ml	L	$30.31	$15.97	$3,243.17	0.01%	94.92%	107	0.00%	94.92%	9	
					$30.31	$15.97	$3,243.17	0.01%		107	0.003%		9	
	952463	750	ROUND POND CAB RUTHERFORD'15 750ml	L	$78.08	$41.25	$3,201.28	0.01%	347.37%	41	0.00%	258.33%	3	
					$78.08	$41.25	$3,201.28	0.01%		41	0.001%		3	
	918927	750	SOJOURN CABERNET OAKVILLE'14/15 750ml	L	$71.99	$37.98	$3,167.56	0.01%	585.71%	44	0.00%	585.71%	4	
					$71.99	$37.98	$3,167.56	0.01%		44	0.001%		4	
	447805	750	BV CABERNET RUTHERFORD'15 750ml	L	$31.98	$16.93	$3,164.97	0.01%	-62.49%	93	0.00%	-70.18%	8	
					$36.88	$19.54	$2,434.08	0.00%		66	0.002%		6	
					$27.07	$14.32	$730.89	0.00%		27	0.001%		2	
	909691	750	KATHRYN HALL CAB SAUV'15 750ml	U	$174.63	$92.50	$3,143.34	0.01%	-65.04%	18	0.00%	-68.97%	2	
					$174.63	$92.50	$3,143.34	0.01%		18	0.001%		2	
	498065	750	R MONDAVI CABERNET RES'12/13 750ml	L	$138.05	$72.96	$3,037.10	0.01%	-63.28%	22	0.00%	-63.64%	2	
					$138.05	$72.96	$3,037.10	0.01%		22	0.001%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	**918729**	**750**	**PARALLEL CABERNET PERSERVERANCE 750ml**	**U**	**$131.99**	**$88.24**	**$3,035.77**	**0.01%**	**-31.79%**	**23**	**0.00%**	**-32.43%**	**2**	
					$131.99	$88.24	$3,035.77	0.01%		23	0.001%		2	
	918050	**750**	**DAVID ARTHUR CAB 3 ACR NAPA'13/14 750ml**	**X**	**$82.44**	**$67.63**	**$2,938.50**	**0.01%**	**41.26%**	**39**	**0.00%**	**90.00%**	**3**	
					$68.00	$67.63	$1,972.00	0.00%		29	0.001%		2	
					$101.31	$67.63	$810.48	0.00%		8	0.000%		1	
					$78.01	$67.63	$156.02	0.00%		2	0.000%		0	
	915038	**750**	**FISHER CABERNET LAMB'11 750ml**	**L**	**$129.95**	**$86.85**	**$2,858.90**	**0.01%**	**-37.48%**	**22**	**0.00%**	**-37.14%**	**2**	
					$129.95	$86.85	$2,858.90	0.01%		22	0.001%		2	
	511880	**750**	**STAGS LEAP WC CABERNET SLV'15 750ml**	**X**	**$94.17**	**$64.90**	**$2,770.01**	**0.01%**	**1038.61%**	**33**	**0.00%**	**1550.00%**	**3**	
					$94.17	$64.90	$1,224.21	0.00%		13	0.000%		1	
					$66.04	$64.90	$1,056.64	0.00%		16	0.000%		1	
					$122.29	$64.90	$489.16	0.00%		4	0.000%		0	
	916319	**750**	**BERGEVIN LANE CABERNET'11/12 750ml**	**L**	**$30.31**	**$15.82**	**$2,758.21**	**0.01%**	**-57.09%**	**91**	**0.00%**	**-57.34%**	**8**	
					$30.31	$15.82	$2,758.21	0.01%		91	0.003%		8	
	917843	**750**	**ANTICA NAPA CABERNET'15 750ml**	**L**	**$62.66**	**$33.18**	**$2,757.04**	**0.01%**	**-68.70%**	**44**	**0.00%**	**-68.84%**	**4**	
					$62.66	$33.18	$2,757.04	0.01%		44	0.001%		4	
	917904	**750**	**RAMEY CAB SAUV ANNUM'12/14 750ml**	**L**	**$99.64**	**$52.64**	**$2,590.64**	**0.00%**	**-4.18%**	**26**	**0.00%**	**-3.85%**	**2**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	917904				$99.64	$52.64	$2,590.64	0.00%		26	0.001%		2	
	921024	750	FAUST CABERNET THE PACT'13/14 750ml	L	$79.00	$41.67	$2,528.00	0.00%	289.08%	32	0.00%	287.50%	3	
					$79.00	$41.67	$2,528.00	0.00%		32	0.001%		3	
	919127	750	CK MONDAVI RED BLEND 750ml	T	$6.99	$3.45	$2,481.45	0.00%	100.00%	355	0.01%	100.00%	30	
					$6.99	$3.45	$2,481.45	0.00%		355	0.010%		30	
	914655	750	ETUDE CABERNET NAPA '13 750ml	L	$81.00	$42.94	$2,430.00	0.00%	-11.75%	30	0.00%	-12.12%	3	
					$81.00	$42.94	$2,430.00	0.00%		30	0.001%		3	
	917898	750	FLORA SPRINGS CAB RENNIE RSV'15 750ml	L	$153.28	$81.24	$2,334.78	0.00%	18.57%	16	0.00%	14.29%	1	
					$141.51	$74.98	$1,839.63	0.00%		13	0.000%		1	
					$165.05	$87.50	$495.15	0.00%		3	0.000%		0	
	456477	750	CLIFF LEDE POETRY'11/12/13 750ml	L	$259.29	$137.50	$2,333.61	0.00%	-54.59%	9	0.00%	-57.14%	1	
					$259.29	$137.50	$2,333.61	0.00%		9	0.000%		1	
	507951	750	SIMI CABERNET LANDSLIDE'14/15 750ml	L	$34.99	$18.11	$2,309.34	0.00%	100.00%	66	0.00%	100.00%	6	
					$34.99	$18.11	$2,309.34	0.00%		66	0.002%		6	
	916979	750	DIAMOND CRK RED ROCK'13/14 750ml	X	$175.08	$120.59	$2,241.90	0.00%	148.49%	14	0.00%	250.00%	1	
					$175.08	$120.59	$1,050.48	0.00%		6	0.000%		1	
					$122.78	$120.59	$736.68	0.00%		6	0.000%		1	
					$227.37	$120.59	$454.74	0.00%		2	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	917287	750	LOKOYA CABERNET MT VEEDER'14 750ml	L	$360.99	$191.71	$2,165.94	0.00%	100.00%	6	0.00%	100.00%	1	
					$360.99	$191.71	$2,165.94	0.00%		6	0.000%		1	
	974944	750	VINE CLIFF 1871 ORIGINAL BLEND '13 750ml	L	$60.12	$40.00	$2,164.32	0.00%	100.00%	36	0.00%	100.00%	3	
					$60.12	$40.00	$2,164.32	0.00%		36	0.001%		3	
	913652	750	HEITZ CABERNET MARTHA'S'10 750ml	X	$233.30	$123.75	$2,099.70	0.00%	13.59%	9	0.00%	12.50%	1	
					$233.30	$123.75	$2,099.70	0.00%		9	0.000%		1	
	915485	750	RAMEY PEDREGAL'11/14 750ml	L	$198.64	$105.30	$1,787.76	0.00%	2.34%	9	0.00%	0.00%	1	
					$198.64	$105.30	$1,787.76	0.00%		9	0.000%		1	
	906309	750	SNAKE RIVER CAB SAUV'16 750ml	X	$14.50	$10.47	$1,622.81	0.00%	-23.90%	111	0.00%	-20.93%	9	
					$15.19	$10.12	$1,215.20	0.00%		80	0.002%		7	
					$12.32	$10.65	$295.68	0.00%		24	0.001%		2	
					$15.99	$10.65	$111.93	0.00%		7	0.000%		1	
	520085	750	WENTE CABERNET SAUV CHARLE WETMORE 750ml	T	$27.03	$14.07	$1,621.80	0.00%	100.00%	60	0.00%	100.00%	5	
					$27.03	$14.07	$1,621.80	0.00%		60	0.002%		5	
	919107	750	DUNN CABERNET NAPA'15 750ml	L	$83.96	$56.08	$1,511.28	0.00%	100.00%	18	0.00%	100.00%	2	
					$83.96	$56.08	$1,511.28	0.00%		18	0.001%		2	
	474535	750	HEWITT CABERNET RUTHERFORD'14 750ml	L	$93.07	$49.36	$1,490.12	0.00%	0.34%	16	0.00%	0.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	474535				$93.17	$49.41	$1,211.21	0.00%		13	0.000%		1	
					$92.97	$49.30	$278.91	0.00%		3	0.000%		0	
	919075	750	HATTON DANIELS CAB SAUV NAPA VLY 750ml	L	$49.99	$33.25	$1,449.71	0.00%	100.00%	29	0.00%	100.00%	2	
					$49.99	$33.25	$1,449.71	0.00%		29	0.001%		2	
	915959	750	LEWELLING CABERNET NAPA '14 750ml	L	$82.94	$43.77	$1,409.98	0.00%	100.00%	17	0.00%	100.00%	1	
					$82.94	$43.77	$1,409.98	0.00%		17	0.000%		1	
	498060	750	R MONDAVI CABERNET OAKVILLE'14 750ml	L	$57.80	$30.23	$1,371.58	0.00%	100.00%	23	0.00%	100.00%	2	
					$60.02	$31.41	$1,260.42	0.00%		21	0.001%		2	
					$55.58	$29.05	$111.16	0.00%		2	0.000%		0	
	918982	750	PARALLEL CABERNET OUTER LIMITS'13 750ml	L	$131.87	$88.24	$1,318.70	0.00%	100.00%	10	0.00%	100.00%	1	
					$131.87	$88.24	$1,318.70	0.00%		10	0.000%		1	
	917908	750	RBT CRAIG CABERNET MT VEEDER'14 750ml	L	$84.04	$44.33	$1,260.60	0.00%	-84.79%	15	0.00%	-84.85%	1	
					$84.04	$44.33	$1,260.60	0.00%		15	0.000%		1	
	447305	750	BV CABERNET LATOUR PR'14/15 750ml	L	$130.94	$69.50	$1,173.66	0.00%	-47.32%	9	0.00%	-50.00%	1	
					$126.14	$66.94	$630.70	0.00%		5	0.000%		0	
					$135.74	$72.05	$542.96	0.00%		4	0.000%		0	
	905062	750	SWANSON ALEXIS'12 750ml	X	$74.77	$39.41	$1,121.55	0.00%	7.90%	15	0.00%	7.14%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	905062				$74.77	$39.41	$1,121.55	0.00%		15	0.000%		1	
	914727	750	CAKEBREAD CABERNET BENCHLAND'13 750ml	L	$120.03	$63.50	$840.21	0.00%	-18.02%	7	0.00%	-18.18%	1	
					$120.03	$63.50	$840.21	0.00%		7	0.000%		1	
	456751	750	COLUMBIA CREST CAB RES'11/12 750ml	X	$28.80	$19.74	$725.46	0.00%	-78.41%	24	0.00%	-73.33%	2	
					$37.39	$19.74	$523.46	0.00%		14	0.000%		1	
					$20.20	$19.74	$202.00	0.00%		10	0.000%		1	
	916880	750	HARTWELL STAG'S LEAPRES'12 75 750ml	X	$78.49	$64.29	$690.47	0.00%	31.03%	10	0.00%	83.33%	1	
					$65.00	$64.29	$520.00	0.00%		8	0.000%		1	
					$96.31	$64.29	$96.31	0.00%		1	0.000%		0	
					$74.16	$64.29	$74.16	0.00%		1	0.000%		0	
	918560	750	CANOE RIDGE CABERNET SAUVIGNON 750ml	U	$15.99	$8.43	$687.57	0.00%	100.00%	43	0.00%	100.00%	4	
					$15.99	$8.43	$687.57	0.00%		43	0.001%		4	
	916980	750	DIAMOND CRK GRAVELLY MEADOW'14/16 750ml	X	$227.37	$120.59	$682.11	0.00%	-56.68%	3	0.00%	-57.14%	0	
					$227.37	$120.59	$682.11	0.00%		3	0.000%		0	
	907472	750	ARTESA ELEMENTS CABERNET'11/12 750ml	X	$14.01	$9.60	$552.82	0.00%	-96.91%	32	0.00%	-96.15%	3	
					$18.19	$9.60	$509.32	0.00%		28	0.001%		2	
					$9.83	$9.60	$29.49	0.00%		3	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	907472				$14.01	$9.60	$14.01	0.00%		1	0.000%		0	
	918914	750	LADERA CABERNET HOWELL MTN '11 750ml	L	$104.99	$55.48	$524.95	0.00%	400.00%	5	0.00%	400.00%	0	
					$104.99	$55.48	$524.95	0.00%		5	0.000%		0	
	918402	750	ARAUJO CABERNET EISELE'11 750ml	A	$499.13	$265.00	$499.13	0.00%	102.15%	1	0.00%	100.00%	0	
					$499.13	$265.00	$499.13	0.00%		1	0.000%		0	
	906182	750	PARALLEL CAB SAUV FIRST TEMP'11 750ml	U	$131.77	$88.17	$395.31	0.00%	-80.00%	3	0.00%	-80.00%	0	
					$131.77	$88.17	$395.31	0.00%		3	0.000%		0	
	917721	750	PRIDE MTN CAB RESERVE'11/12 750ml	X	$73.68	$72.30	$368.40	0.00%	-9.35%	5	0.00%	66.67%	0	
					$73.68	$72.30	$368.40	0.00%		5	0.000%		0	
	464857	750	FIVE RIVERS CABERNET 750ml	D	$14.99	$7.70	$329.78	0.00%	-99.37%	22	0.00%	-99.44%	2	
					$14.99	$7.70	$329.78	0.00%		22	0.001%		2	
	525414	750	WOODWORK CABERNET SAUVIGNON 750ml	D	$7.09	$6.90	$283.60	0.00%	-99.91%	40	0.00%	-99.87%	3	
					$7.09	$6.90	$283.60	0.00%		40	0.001%		3	
	915567	750	VOLKER EISELE CABERNET'10 750ml	X	$36.64	$27.50	$242.20	0.00%	-63.12%	7	0.00%	-56.25%	1	
					$31.88	$27.50	$159.40	0.00%		5	0.000%		0	
					$41.40	$27.50	$82.80	0.00%		2	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	915814	750	ROY ESTATE PROPRIETARY RED'6/08 750ml	L	$101.39	$67.71	$101.39	0.00%	100.00%	1	0.00%	100.00%	0	
					$101.39	$67.71	$101.39	0.00%		1	0.000%		0	
	917060	750	PARALLEL CABERNET ESTATE'6/09 750ml	X	$97.56	$84.77	$97.56	0.00%	-23.00%	1	0.00%	0.00%	0	
					$97.56	$84.77	$97.56	0.00%		1	0.000%		0	
	917445	750	L'AVENTURE OPTIMUS'12/13 750ml	U	$55.73	$37.25	$55.73	0.00%	-83.33%	1	0.00%	-83.33%	0	
					$55.73	$37.25	$55.73	0.00%		1	0.000%		0	
	975064	750	CLOS DU VAL CABERNET NAPA'12/13 750ml	X					100.00%			100.00%	0	
	916978	750	DIAMOND CRK VOLCANICHILL'13/14 750ml	L					100.00%			100.00%	0	
	973024	750	HEITZ CABERNET MARTHA'S'12 750ml	L					100.00%			100.00%	0	
	910226	750	PARADIGM CABERNET NAPA'10 750ml	L					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLB RED VARIETAL - CABERNET	**918126**	**750**	**THE FOUR CABERNET NAPA'07/09 750ml**	**L**					**100.00%**			**100.00%**	**0**	
	Total						**$21,833,650.73**		**2.54%**	**1,372,981**		**-0.09%**	**170,381**	

Class Summary

PLB	**Bottle Sales**	1,372,981	**Gross Sales**	$21,833,650.73	**Total Items in Class**	383
	% of Bottle Sales	2.74%	**% of Gross Sales**	4.71%	**Share/Item**	3.83

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE														
	917799	**1500**	**CONTINUUM PROPRIETARY RED'13 1500 ml**	**L**	**$435.94**	**$291.82**	**$2,615.64**	**0.13%**	**200.00%**	**6**	**0.01%**	**200.00%**	**1**	
					$435.94	$291.82	$2,615.64	0.13%		6	0.007%		1	
	919588	**375**	**CONTINUUM EST PROP RED'15 375 ml**	**L**	**$116.65**	**$78.07**	**$1,786.58**	**0.09%**	**457.90%**	**16**	**0.02%**	**433.33%**	**1**	
					$110.00	$73.61	$1,320.00	0.07%		12	0.015%		1	
					$123.29	$82.53	$466.58	0.02%		4	0.005%		0	
	460947	**750**	**DUCKHORN DECOY RED 750ml**	**1**	**$23.85**	**$12.04**	**$118,066.71**	**5.89%**	**37.78%**	**4,929**	**6.14%**	**44.94%**	**411**	
					$24.99	$13.03	$46,206.51	2.30%		1,849	2.302%		154	
					$22.99	$13.03	$23,380.83	1.17%		1,017	1.266%		85	
					$21.99	$11.44	$12,204.45	0.61%		555	0.691%		46	
					$24.99	$11.44	$12,170.13	0.61%		487	0.606%		41	
					$21.99	$13.03	$10,335.30	0.52%		470	0.585%		39	
					$24.99	$10.37	$7,472.01	0.37%		299	0.372%		25	
					$24.99	$11.97	$6,297.48	0.31%		252	0.314%		21	
	511625	**750**	**STERLING MERITAGE VINTNERS COLLEC 750ml**	**1**	**$11.74**	**$6.17**	**$112,897.16**	**5.67%**	**-7.24%**	**10,080**	**12.55%**	**-8.17%**	**840**	
					$9.99	$5.23	$49,975.05	2.49%		5,007	6.235%		417	
					$13.99	$7.36	$32,485.38	1.65%		2,358	2.936%		197	
					$10.99	$5.77	$20,880.55	1.05%		1,909	2.377%		159	
					$11.99	$6.30	$9,556.18	0.48%		806	1.004%		67	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE	**949509**	**750**	**LAUREL GLEN COUNTERPOINT'14 /15 750ml**	**L**	**$35.54**	**$23.58**	**$56,379.12**	**2.81%**	**40.41%**	**1,668**	**2.08%**	**35.16%**	**139**	
					$32.42	$21.48	$42,113.58	2.10%		1,299	1.618%		108	
					$38.66	$25.67	$14,265.54	0.71%		369	0.459%		31	
	508233	**750**	**SNAP DRAGON RED 750ml**	**1**	**$8.99**	**$4.42**	**$50,475.05**	**2.53%**	**-11.76%**	**6,479**	**8.07%**	**-14.31%**	**540**	
					$6.99	$4.95	$29,167.38	1.46%		4,174	5.197%		348	
					$9.99	$4.95	$8,266.95	0.42%		841	1.047%		70	
					$7.99	$4.95	$5,867.75	0.29%		737	0.918%		61	
					$9.99	$3.35	$5,164.98	0.26%		526	0.655%		44	
					$9.99	$3.89	$2,007.99	0.10%		201	0.250%		17	
	911128	**750**	**JUSTIN ISOSCELES '14/15 750ml**	**L**	**$75.77**	**$39.83**	**$32,278.02**	**1.61%**	**7.33%**	**426**	**0.53%**	**6.85%**	**36**	
					$75.77	$39.83	$32,278.02	1.61%		426	0.530%		36	
	981967	**750**	**DUCKHORN PARADUXX RED'14/15 750ml**	**L**	**$50.20**	**$26.44**	**$31,664.14**	**1.58%**	**1.35%**	**616**	**0.77%**	**-7.62%**	**51**	
					$52.50	$27.66	$18,690.00	0.93%		356	0.443%		30	
					$52.49	$27.65	$8,503.38	0.42%		162	0.202%		14	
					$45.62	$24.00	$4,470.76	0.22%		98	0.122%		8	
	507758	**750**	**SINSKEY POV NAPA '13/14 750ml**	**L**	**$46.95**	**$24.71**	**$29,296.80**	**1.46%**	**-8.00%**	**624**	**0.78%**	**-9.68%**	**52**	
					$46.95	$24.71	$29,296.80	1.46%		624	0.777%		52	
	918978	**750**	**HARLAN ESTATE '14 750ml**	**A**	**$1344.85**	**$715.00**	**$26,897.00**	**1.34%**	**100.00%**	**20**	**0.02%**	**100.00%**	**2**	
					$1,344.85	$715.00	$26,897.00	1.34%		20	0.025%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE	**915130**	**750**	**HEDGES CMS RED'14/15 750ml**	**L**	**$12.91**	**$6.60**	**$24,883.22**	**1.24%**	**0.18%**	**1,945**	**2.42%**	**2.06%**	**162**	
					$12.72	$6.50	$19,830.48	0.99%		1,559	1.941%		130	
					$13.09	$6.70	$5,052.74	0.25%		386	0.481%		32	
	918505	**750**	**CONTINUUM PROPRIETARY RED'15 750ml**	**L**	**$227.50**	**$152.34**	**$23,775.00**	**1.19%**	**3.73%**	**110**	**0.14%**	**1.96%**	**9**	
					$215.00	$143.95	$22,575.00	1.13%		105	0.131%		9	
					$240.00	$160.73	$1,200.00	0.06%		5	0.006%		0	
	491116	**750**	**ORIN SWIFT PAPILLON NAPA'13/14 750ml**	**L**	**$65.85**	**$34.87**	**$23,490.70**	**1.17%**	**3.61%**	**356**	**0.44%**	**2.31%**	**30**	
					$65.99	$34.95	$23,096.50	1.15%		350	0.436%		29	
					$65.70	$34.79	$394.20	0.02%		6	0.007%		1	
	491434	**750**	**PAHLMEYER PROP RED '14 750ml**	**L**	**$181.63**	**$96.25**	**$20,160.93**	**1.01%**	**61.02%**	**111**	**0.14%**	**60.00%**	**9**	
					$181.63	$96.25	$20,160.93	1.01%		111	0.138%		9	
	483202	**750**	**MARIETTA CAB ARME ESTATE'14/15 750ml**	**L**	**$23.99**	**$12.45**	**$16,505.12**	**0.82%**	**148.39%**	**688**	**0.86%**	**142.81%**	**57**	
					$23.99	$12.45	$16,505.12	0.82%		688	0.857%		57	
	914765	**750**	**RAMEY CLARET'14/16 750ml**	**L**	**$44.40**	**$23.33**	**$15,673.20**	**0.78%**	**-8.53%**	**353**	**0.44%**	**-16.98%**	**29**	
					$44.40	$23.33	$15,673.20	0.78%		353	0.440%		29	
	910373	**750**	**TREANA RED'14/15 750ml**	**L**	**$35.14**	**$18.42**	**$15,241.36**	**0.76%**	**-36.55%**	**435**	**0.54%**	**-40.31%**	**36**	
					$34.95	$18.32	$11,603.40	0.58%		332	0.413%		28	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE	910373				$35.32	$18.52	$3,637.96	0.18%		103	0.128%		9	
	952125	750	OPUS ONE OVERTURE 750ml	A	$113.48	$60.00	$12,936.72	0.65%	19.85%	114	0.14%	18.63%	10	
					$113.48	$60.00	$12,936.72	0.65%		114	0.142%		10	
	477882	750	PAHLMEYER JAYSON RED'14/16 750ml	L	$57.55	$30.25	$11,789.04	0.59%	-14.51%	215	0.27%	-19.63%	18	
					$52.38	$27.50	$8,590.32	0.43%		164	0.204%		14	
					$62.72	$33.00	$3,198.72	0.16%		51	0.064%		4	
	909059	750	BLACKBIRD ARISE '12/13 750ml	L	$45.20	$29.98	$10,371.91	0.52%	-11.28%	231	0.29%	-10.49%	19	
					$44.79	$29.70	$8,958.00	0.45%		200	0.249%		17	
					$45.61	$30.25	$1,413.91	0.07%		31	0.039%		3	
	918269	750	FIGGINS ESTATE RED'13/14 750ml	L	$91.23	$60.85	$9,942.69	0.50%	-36.30%	109	0.14%	-36.84%	9	
					$91.21	$60.83	$8,117.69	0.40%		89	0.111%		7	
					$91.25	$60.86	$1,825.00	0.09%		20	0.025%		2	
	906106	750	ROBERT CRAIG AFFINITY'15 750ml	L	$69.62	$36.67	$7,588.58	0.38%	-38.05%	109	0.14%	-38.74%	9	
					$69.62	$36.67	$7,588.58	0.38%		109	0.136%		9	
	916507	750	CHARLES KRUG GENERATION RES''14/15 750ml	L	$58.99	$30.99	$7,552.70	0.38%	-4.26%	130	0.16%	-5.30%	11	
					$57.99	$30.46	$7,132.77	0.36%		123	0.153%		10	
					$59.99	$31.52	$419.93	0.02%		7	0.009%		1	
	917982	750	HOGUE MERITAGE GENESIS'14/15 750ml	X	$11.77	$7.05	$6,973.83	0.35%	-43.44%	653	0.81%	-25.21%	54	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE	917982				$13.99	$7.05	$3,987.15	0.20%		285	0.355%		24	
					$7.56	$7.05	$2,532.60	0.13%		335	0.417%		28	
					$13.76	$7.05	$454.08	0.02%		33	0.041%		3	
	920842	**750**	**CENYTH RED SONOMA'15 750ml**	**L**	**$56.29**	**$29.79**	**$6,817.99**	**0.34%**	**8.83%**	**121**	**0.15%**	**8.11%**	**10**	
					$56.59	$29.95	$4,074.48	0.20%		72	0.090%		6	
					$55.99	$29.63	$2,743.51	0.14%		49	0.061%		4	
	915651	**750**	**ANDREW WILL CIEL DU CHEVAL'12/13 750ml**	**L**	**$53.71**	**$35.74**	**$6,230.36**	**0.31%**	**-7.73%**	**116**	**0.14%**	**-8.33%**	**10**	
					$53.71	$35.74	$6,230.36	0.31%		116	0.144%		10	
	918841	**750**	**QUINTESSA '14 750ml**	**L**	**$173.15**	**$91.67**	**$5,713.95**	**0.28%**	**-22.22%**	**33**	**0.04%**	**-22.22%**	**3**	
					$173.15	$91.67	$5,713.95	0.28%		33	0.041%		3	
	974114	**750**	**JARVIS RED LAKE WILLIAM '12 750ml**	**L**	**$148.10**	**$99.05**	**$5,479.70**	**0.27%**	**-27.75%**	**37**	**0.05%**	**-31.37%**	**3**	
					$148.10	$99.05	$5,479.70	0.27%		37	0.046%		3	
	974064	**750**	**ESTANCIA MERITAGE'13/14 750ml**	**X**	**$24.89**	**$14.56**	**$5,437.66**	**0.27%**	**-60.65%**	**270**	**0.34%**	**-44.13%**	**23**	
					$15.17	$14.50	$2,533.39	0.13%		167	0.208%		14	
					$28.29	$14.61	$1,640.82	0.08%		58	0.072%		5	
					$28.08	$14.50	$1,179.36	0.06%		42	0.052%		4	
					$28.03	$14.61	$84.09	0.00%		3	0.004%		0	
	907455	**750**	**RODNEY STRONG SYMMETRY'13/14 750ml**	**L**	**$60.42**	**$31.72**	**$5,408.66**	**0.27%**	**-19.95%**	**90**	**0.11%**	**-23.02%**	**8**	
					$59.95	$31.47	$4,556.20	0.23%		76	0.095%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE	907455				$60.89	$31.97	$852.46	0.04%		14	0.017%		1	
	464525	750	FERRARI-CARANO TRESOR'12/13 750ml	L	$45.44	$23.81	$5,316.48	0.27%	22.00%	117	0.15%	21.15%	10	
					$45.44	$23.81	$5,316.48	0.27%		117	0.146%		10	
	460682	750	DAVID ARTHUR MERITAGGIO'13/14 750ml	X	$40.47	$26.90	$5,301.57	0.26%	6.43%	131	0.16%	5.69%	11	
					$40.47	$26.90	$5,301.57	0.26%		131	0.163%		11	
	913773	750	NIEBAUM-COPPOLA RUBICON'13/14 750ml	L	$193.77	$102.60	$5,041.22	0.25%	123.34%	26	0.03%	116.67%	2	
					$193.95	$102.69	$4,266.90	0.21%		22	0.027%		2	
					$193.58	$102.50	$774.32	0.04%		4	0.005%		0	
	914051	750	L'ECOLE 41 APOGEE'14/15 750ml	L	$56.59	$29.79	$4,866.74	0.24%	-59.22%	86	0.11%	-59.38%	7	
					$56.59	$29.79	$4,866.74	0.24%		86	0.107%		7	
	914217	750	WOODWARD CANYON EST RED'5/6/11 750ml	X	$77.64	$53.32	$4,789.49	0.24%	852.03%	82	0.10%	1540.00%	7	
					$54.45	$53.32	$4,083.75	0.20%		75	0.093%		6	
					$100.82	$53.32	$705.74	0.04%		7	0.009%		1	
	914933	750	FLORA SPRINGS TRILOGY'13/14 750ml	X	$80.92	$42.74	$4,612.44	0.23%	-59.89%	57	0.07%	-62.84%	5	
					$80.92	$42.74	$4,612.44	0.23%		57	0.071%		5	
	617541	750	SINSKEY ABRAXAS'14/15 750ml	L	$38.18	$20.04	$4,611.30	0.23%	20.04%	121	0.15%	20.62%	10	
					$37.95	$19.92	$2,960.10	0.15%		78	0.097%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE	617541				$38.40	$20.16	$1,651.20	0.08%		43	0.054%		4	
	950030	750	LOKOYA CAB SAUV HOWELL MTN '13/14 750ml	L	$360.99	$191.71	$4,331.88	0.22%	-40.53%	12	0.01%	-40.00%	1	
					$360.99	$191.71	$4,331.88	0.22%		12	0.015%		1	
	913785	750	JUDD'S HILL CABERNET ESTATE'12/14 750ml	L	$52.99	$35.29	$3,974.25	0.20%	366.10%	75	0.09%	362.50%	6	
					$52.99	$35.29	$3,974.25	0.20%		75	0.093%		6	
	919947	750	ST SUPERY ELU RED'13/14 750ml	L	$63.95	$33.67	$3,837.00	0.19%	-37.32%	60	0.07%	-38.10%	5	
					$63.95	$33.67	$3,837.00	0.19%		60	0.075%		5	
	914880	750	CHIMNEY ROCK ELEVAGE'14/15 750ml	L	$96.87	$51.16	$3,507.48	0.17%	-23.77%	36	0.04%	-26.42%	3	
					$94.96	$50.15	$1,614.32	0.08%		17	0.021%		1	
					$100.96	$53.33	$1,514.40	0.08%		15	0.019%		1	
					$94.69	$50.00	$378.76	0.02%		4	0.005%		0	
	917726	750	BOOKWALTER PROTAGONIST'11/12 750ml	L	$48.59	$25.25	$3,199.66	0.16%	145.54%	66	0.08%	144.44%	6	
					$48.46	$25.25	$2,956.06	0.15%		61	0.076%		5	
					$48.72	$25.25	$243.60	0.01%		5	0.006%		0	
	914052	750	L'ECOLE 41 PERIGEE'14/15 750ml	L	$56.99	$30.00	$3,191.44	0.16%	-44.11%	56	0.07%	-44.76%	5	
					$56.99	$30.00	$3,191.44	0.16%		56	0.070%		5	
	919666	750	VERITE LA DESIR '14 750ml	L	$394.19	$209.37	$3,153.52	0.16%	14.81%	8	0.01%	14.29%	1	
					$394.19	$209.37	$3,153.52	0.16%		8	0.010%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE	**918332**	**750**	**QUILCEDA CRK RED COLMB '13/14/15 750ml**	**L**	**$68.25**	**$36.00**	**$3,071.25**	**0.15%**	**12.35%**	**45**	**0.06%**	**11.63%**	**4**	
					$68.25	$36.00	$3,071.25	0.15%		45	0.056%		4	
	915632	**750**	**GIRARD ARTISTRY NAPA RED '14/15 750ml**	**L**	**$43.79**	**$22.91**	**$2,939.23**	**0.15%**	**25.40%**	**67**	**0.08%**	**24.07%**	**6**	
					$43.99	$23.01	$1,847.58	0.09%		42	0.052%		4	
					$43.49	$22.77	$608.86	0.03%		14	0.017%		1	
					$43.89	$22.96	$482.79	0.02%		11	0.014%		1	
	454701	**750**	**ST JEAN CINQ CEPAGES'12/13 750ml**	**X**	**$53.73**	**$41.78**	**$2,594.17**	**0.13%**	**-8.16%**	**52**	**0.06%**	**44.44%**	**4**	
					$78.84	$41.78	$1,182.60	0.06%		15	0.019%		1	
					$32.79	$41.78	$852.54	0.04%		26	0.032%		2	
					$60.71	$41.78	$303.55	0.02%		5	0.006%		0	
					$42.58	$41.78	$255.48	0.01%		6	0.007%		1	
	918678	**750**	**DOUBLE EAGLE RED NAPA'13 750ml**	**L**	**$77.45**	**$40.79**	**$2,398.92**	**0.12%**	**63.55%**	**31**	**0.04%**	**63.16%**	**3**	
					$77.16	$40.63	$1,466.04	0.07%		19	0.024%		2	
					$77.74	$40.94	$932.88	0.05%		12	0.015%		1	
	917262	**750**	**SEVEN HILLS CIEL DU CHEVAL'13/14 750ml**	**L**	**$48.89**	**$25.68**	**$2,109.96**	**0.11%**	**-32.50%**	**44**	**0.05%**	**-36.99%**	**4**	
					$45.47	$23.86	$1,273.16	0.06%		28	0.035%		2	
					$52.30	$27.50	$836.80	0.04%		16	0.020%		1	
	490357	**750**	**MOUNT VEEDER RED RESERVE'12/14 750ml**	**L**	**$90.26**	**$47.43**	**$2,075.98**	**0.10%**	**100.00%**	**23**	**0.03%**	**100.00%**	**2**	
					$90.26	$47.43	$2,075.98	0.10%		23	0.029%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE	474480	750	HESS COLLECTION 19 BLOCK'12/13 750ml	X	$37.35	$19.52	$1,867.50	0.09%	-77.78%	50	0.06%	-77.88%	4	
					$37.35	$19.52	$1,867.50	0.09%		50	0.062%		4	
	485525	750	MERRYVALE PROFILE'13/14 750ml	L	$163.59	$86.41	$1,635.90	0.08%	-37.50%	10	0.01%	-37.50%	1	
					$163.59	$86.30	$1,145.13	0.06%		7	0.009%		1	
					$163.59	$86.52	$490.77	0.02%		3	0.004%		0	
	915724	750	ANDREW WILL CHAMPOUX'12/13 750ml	X	$46.30	$41.30	$1,630.91	0.08%	-88.63%	31	0.04%	-86.86%	3	
					$61.99	$41.30	$929.85	0.05%		15	0.019%		1	
					$47.74	$41.30	$525.14	0.03%		11	0.014%		1	
					$33.48	$41.30	$133.92	0.01%		4	0.005%		0	
					$42.00	$41.30	$42.00	0.00%		1	0.001%		0	
	915437	750	HELIX POMATIA RED'12/13 750ml	X	$17.17	$8.83	$1,528.13	0.08%	-71.95%	89	0.11%	-72.13%	7	
					$17.17	$8.83	$1,528.13	0.08%		89	0.111%		7	
	913757	750	BV TAPESTRY RESERVE'13/14 750ml	L	$70.01	$37.16	$1,400.00	0.07%	12.25%	20	0.02%	10.00%	2	
					$69.99	$37.15	$1,049.85	0.05%		15	0.019%		1	
					$70.03	$37.17	$350.15	0.02%		5	0.006%		0	
	915071	750	ANDREW WILL SORELLA'12/13 750ml	L	$69.99	$46.67	$1,329.81	0.07%	-77.37%	19	0.02%	-77.55%	2	
					$69.99	$46.67	$1,329.81	0.07%		19	0.024%		2	
	917798	750	CONTINUUM PROPRIETARY RED'11 750ml	L	$177.38	$118.70	$1,064.28	0.05%	-11.61%	6	0.01%	-12.50%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE	917798				$177.38	$118.70	$1,064.28	0.05%		6	0.007%		1	
	457501	750	COLUMBIA CREST RED WALTER CLO'13 750ml	L	$35.36	$18.66	$1,060.80	0.05%	-86.16%	30	0.04%	-86.22%	3	
					$35.36	$18.66	$1,060.80	0.05%		30	0.037%		3	
	913387	750	BIALE BASIC BLACK '16 750ml	L	$49.95	$26.29	$949.05	0.05%	-59.39%	19	0.02%	-59.46%	2	
					$49.95	$26.29	$949.05	0.05%		19	0.024%		2	
	448325	750	CLOS DU BOIS MARLSTONE'12 750ml	L	$49.99	$26.08	$849.83	0.04%	100.00%	17	0.02%	100.00%	1	
					$49.99	$26.08	$849.83	0.04%		17	0.021%		1	
	952059	750	MINER FAMILY ORACLE RED'13 750ml	L	$105.95	$55.93	$847.60	0.04%	50.32%	8	0.01%	33.33%	1	
					$105.95	$55.93	$847.60	0.04%		8	0.010%		1	
	917288	750	VERITE LA JOIE'14/15 750ml	L	$407.99	$216.71	$815.98	0.04%	-74.06%	2	0.00%	-75.00%	0	
					$407.99	$216.71	$815.98	0.04%		2	0.002%		0	
	916955	750	STELTZNER NAPA CLARET'12/13 750ml	L	$20.20	$10.48	$787.80	0.04%	-85.31%	39	0.05%	-85.41%	3	
					$20.20	$10.48	$787.80	0.04%		39	0.049%		3	
	510370	750	ST CLEMENT OROPPAS RED'13 750ml	L	$52.70	$27.88	$368.90	0.02%	-60.48%	7	0.01%	-60.61%	1	
					$52.70	$27.88	$368.90	0.02%		7	0.009%		1	
	916318	750	PALAZZO PROPRIETARY RED'08/09 750ml	L	$49.56	$33.00	$99.12	0.00%	-91.29%	2	0.00%	-91.30%	0	
					$49.56	$33.00	$99.12	0.00%		2	0.002%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE	917917	750	MATTHIASSON NAPA RED'06/09 750ml	X					100.00%			100.00%	0	
	915630	750	QUINTESSA'12/13 750ml	X					100.00%			100.00%	0	
	920193	750	VERITE LA MUSE '14 750ml	L					100.00%			100.00%	0	
	Total						$795,489.13		-1.00%	32,634		-4.64%	2,719	

Class Summary

PLD

Bottle Sales	32,634	**Gross Sales**	$795,489.13	**Total Items in Class**	68
% of Bottle Sales	0.07%	**% of Gross Sales**	0.17%	**Share/Item**	0.68

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLE RED VARIETAL - MALBEC														
	516938	**750**	**TWISTED CEDAR MALBEC 750ml**	**L**	**$14.95**	**$7.69**	**$35,147.45**	**13.87%**	**23.15%**	**2,351**	**7.54%**	**23.03%**	**196**	
					$14.95	$7.69	$35,147.45	13.87%		2,351	7.535%		196	
	917009	**750**	**CRANE LAKE MALBEC CA'15/16 750ml**	**X**	**$4.99**	**$2.84**	**$22,229.08**	**8.77%**	**-31.42%**	**4,092**	**13.11%**	**-30.75%**	**341**	
					$5.99	$2.84	$17,676.49	6.97%		2,951	9.458%		246	
					$3.99	$2.84	$4,552.59	1.80%		1,141	3.657%		95	
	918440	**750**	**TINTONEGRO MALBEC MENDOZA'16/17 750ml**	**X**	**$9.08**	**$4.57**	**$19,857.96**	**7.83%**	**-39.31%**	**2,187**	**7.01%**	**-39.59%**	**182**	
					$9.08	$4.57	$19,857.96	7.83%		2,187	7.009%		182	
	429818	**750**	**WOODBRIDGE MALBEC R MONDAVI 750ml**	**D**	**$5.44**	**$3.68**	**$11,031.96**	**4.35%**	**-33.39%**	**1,857**	**5.95%**	**-20.59%**	**155**	
					$7.06	$3.68	$5,302.06	2.09%		751	2.407%		63	
					$5.44	$3.68	$5,053.76	1.99%		929	2.977%		77	
					$3.82	$3.68	$676.14	0.27%		177	0.567%		15	
	Total						**$88,266.45**		**-19.22%**	**10,487**		**-23.48%**	**874**	

Class Summary

PLE	**Bottle Sales**	10,487	**Gross Sales**	$88,266.45	**Total Items in Class**	4
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.02%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLF RED VARIETAL - MERLOT														
	487652	**1500**	**CK MONDAVI MERLOT 1500ml**	**1**	**$11.99**	**$5.88**	**$103,500.23**	**0.66%**	**18.10%**	**9,377**	**0.74%**	**17.74%**	**1,563**	
					$9.99	$6.94	$47,292.66	0.30%		4,734	0.376%		789	
					$13.99	$6.94	$21,332.70	0.14%		1,530	0.121%		255	
					$9.99	$5.88	$16,943.04	0.11%		1,696	0.135%		283	
					$11.99	$4.82	$11,426.48	0.07%		952	0.076%		159	
					$13.99	$4.82	$6,505.35	0.04%		465	0.037%		78	
	468858	**1500**	**GLEN ELLEN MERLOT RESERVE 1500ml**	**1**	**$9.32**	**$4.81**	**$95,551.37**	**0.61%**	**9.47%**	**10,977**	**0.87%**	**8.67%**	**1,830**	
					$7.99	$4.10	$57,957.50	0.37%		7,256	0.576%		1,209	
					$10.99	$5.69	$24,751.88	0.16%		2,288	0.182%		381	
					$8.99	$4.63	$12,841.99	0.08%		1,433	0.114%		239	
	457713	**1500**	**CORBETT CANYON MERLOT 1500ml**	**1**	**$8.32**	**$4.27**	**$92,557.76**	**0.59%**	**-11.14%**	**11,748**	**0.93%**	**-11.62%**	**1,958**	
					$6.99	$3.56	$49,962.63	0.32%		7,157	0.568%		1,193	
					$9.99	$5.16	$30,342.39	0.19%		3,053	0.242%		509	
					$7.99	$4.10	$12,252.74	0.08%		1,538	0.122%		256	
	498120	**1500**	**WOODBRIDGE MERLOT R MONDAVI 1500ml**	**1**	**$12.99**	**$6.76**	**$79,371.94**	**0.51%**	**22.40%**	**6,100**	**0.48%**	**35.61%**	**1,017**	
					$15.99	$8.35	$30,412.38	0.19%		1,918	0.152%		320	
					$11.99	$6.22	$23,157.73	0.15%		1,933	0.153%		322	
					$10.99	$5.69	$18,430.23	0.12%		1,677	0.133%		280	
					$12.99	$6.76	$7,371.60	0.05%		572	0.045%		95	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	**429975**	**1500**	**YELLOW TAIL MERLOT 1500ml**	**1**	**$15.99**	**$8.35**	**$73,354.72**	**0.47%**	**-10.42%**	**4,618**	**0.37%**	**-10.51%**	**770**	
					$17.99	$9.42	$38,018.11	0.25%		2,153	0.171%		359	
					$13.99	$7.29	$25,979.73	0.17%		1,875	0.149%		313	
					$15.99	$8.35	$9,356.88	0.06%		590	0.047%		98	
	513505	**1500**	**SUTTER HOME MERLOT 1500ml**	**1**	**$11.32**	**$5.87**	**$72,570.89**	**0.46%**	**1.96%**	**6,539**	**0.52%**	**1.74%**	**1,090**	
					$9.99	$5.16	$33,970.68	0.22%		3,412	0.271%		569	
					$12.99	$6.76	$29,660.07	0.19%		2,309	0.183%		385	
					$10.99	$5.70	$8,940.14	0.06%		818	0.065%		136	
	442577	**1500**	**BAREFOOT CELLARS MERLOT 1500ml**	**1**	**$14.32**	**$7.47**	**$69,657.97**	**0.44%**	**-11.27%**	**4,769**	**0.38%**	**-12.80%**	**795**	
					$15.99	$8.36	$39,335.79	0.25%		2,487	0.197%		415	
					$12.99	$6.76	$20,822.97	0.13%		1,603	0.127%		267	
					$13.99	$7.29	$9,499.21	0.06%		679	0.054%		113	
	406740	**1500**	**CONCHA Y TORO CAB-MERLOT FRONTERA 1500ml**	**1**	**$10.85**	**$5.38**	**$67,688.37**	**0.43%**	**1.46%**	**6,407**	**0.51%**	**0.22%**	**1,068**	
					$11.99	$5.89	$14,313.25	0.09%		1,205	0.096%		201	
					$11.99	$6.22	$14,187.28	0.09%		1,190	0.094%		198	
					$8.99	$5.89	$12,091.85	0.08%		1,351	0.107%		225	
					$9.99	$5.89	$11,243.97	0.07%		1,133	0.090%		189	
					$8.99	$4.63	$6,850.38	0.04%		762	0.060%		127	
					$11.99	$4.83	$4,700.23	0.03%		401	0.032%		67	
					$11.99	$4.30	$4,301.41	0.03%		365	0.029%		61	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	**410974**	**1500**	**FOXHORN MERLOT AUSTRALIAN 1500ml**	**1**	**$9.32**	**$4.81**	**$63,507.88**	**0.40%**	**-0.31%**	**7,112**	**0.56%**	**0.61%**	**1,185**	
					$7.99	$4.10	$28,518.33	0.18%		3,567	0.283%		595	
					$8.99	$4.63	$17,629.39	0.11%		1,961	0.156%		327	
					$10.99	$5.69	$17,360.16	0.11%		1,584	0.126%		264	
	444601	**1500**	**BLACKSTONE MERLOT 1500ml**	**1**	**$15.32**	**$8.00**	**$56,857.47**	**0.36%**	**-17.77%**	**3,709**	**0.29%**	**-17.15%**	**618**	
					$16.99	$8.88	$26,760.78	0.17%		1,578	0.125%		263	
					$13.99	$7.29	$25,884.50	0.16%		1,850	0.147%		308	
					$14.99	$7.82	$4,212.19	0.03%		281	0.022%		47	
	469465	**1500**	**COPPERIDGE MERLOT 1500ml**	**1**	**$10.32**	**$5.34**	**$55,699.35**	**0.35%**	**4.09%**	**5,415**	**0.43%**	**6.06%**	**903**	
					$12.49	$6.49	$23,156.46	0.15%		1,854	0.147%		309	
					$8.99	$4.63	$22,492.98	0.14%		2,502	0.199%		417	
					$9.49	$4.90	$10,049.91	0.06%		1,059	0.084%		177	
	516815	**1500**	**TURNING LEAF MERLOT RESERVE 1500ml**	**1**	**$14.32**	**$7.47**	**$44,799.57**	**0.28%**	**-20.55%**	**3,143**	**0.25%**	**-20.46%**	**524**	
					$12.99	$6.76	$18,900.45	0.12%		1,455	0.116%		243	
					$15.99	$8.36	$18,512.40	0.12%		1,160	0.092%		193	
					$13.99	$7.29	$7,386.72	0.05%		528	0.042%		88	
	406714	**1500**	**CONCHA Y TORO MERLOT FRONTERA 1500ml**	**D**	**$9.94**	**$5.68**	**$37,285.06**	**0.24%**	**-22.25%**	**4,284**	**0.34%**	**-8.26%**	**714**	
					$6.48	$5.89	$12,635.28	0.08%		1,948	0.155%		325	
					$11.99	$5.89	$9,304.52	0.06%		796	0.063%		133	
					$9.99	$5.89	$7,567.65	0.05%		765	0.061%		128	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	406714				$9.24	$5.89	$4,636.08	0.03%		504	0.040%		84	
					$11.99	$4.83	$3,141.53	0.02%		271	0.022%		45	
	512057	1500	STONE CELLARS MERLOT BERINGER 1500ml	D	$14.04	$7.77	$27,822.77	0.18%	-17.79%	2,250	0.18%	-14.35%	375	
					$9.18	$8.30	$8,014.14	0.05%		873	0.069%		146	
					$12.99	$8.30	$6,663.87	0.04%		513	0.041%		86	
					$14.99	$6.17	$4,661.89	0.03%		311	0.025%		52	
					$16.99	$8.30	$3,686.83	0.02%		217	0.017%		36	
					$13.09	$8.30	$3,063.06	0.02%		234	0.019%		39	
					$16.99	$7.24	$1,732.98	0.01%		102	0.008%		17	
	456577	1500	COLUMBIA CREST RED BLEND'15/16 1500 ml	L	$16.16	$8.44	$18,955.68	0.12%	-8.48%	1,173	0.09%	-8.94%	196	
					$16.16	$8.44	$18,955.68	0.12%		1,173	0.093%		196	
	503815	1500	SALMON CREEK MERLOT'14/15 1500 ml	X	$8.08	$4.81	$12,037.46	0.08%	-40.15%	1,315	0.10%	-32.68%	219	
					$10.49	$4.81	$7,961.91	0.05%		759	0.060%		127	
					$8.08	$4.81	$3,094.64	0.02%		383	0.030%		64	
					$5.67	$4.81	$980.91	0.01%		173	0.014%		29	
	916761	1500	DUCKHORN MERLOT NAPA'11/12 1500ml	L	$102.51	$54.00	$5,843.07	0.04%	-8.97%	57	0.00%	-4.92%	10	
					$102.51	$54.00	$5,843.07	0.04%		57	0.005%		10	
	289730	1500	NATHANSON CREEK MERLOT 1500ml	D	$8.47	$5.69	$2,866.01	0.02%	-97.36%	264	0.02%	-97.61%	44	
					$10.99	$5.69	$2,824.43	0.02%		257	0.020%		43	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	289730				$5.94	$5.69	$41.58	0.00%		7	0.001%		1	
	444587	3000	BLACK BOX MERLOT 3000ml	1	$21.99	$11.54	$427,463.85	2.74%	2.84%	19,613	1.56%	5.93%	6,538	
					$23.99	$12.61	$210,747.66	1.36%		8,904	0.707%		2,968	
					$19.99	$10.48	$175,111.68	1.12%		8,804	0.699%		2,935	
					$21.99	$11.54	$41,604.51	0.27%		1,905	0.151%		635	
	457719	3000	CORBETT CANYON MERLOT CASK 3000ml	1	$13.99	$7.29	$107,827.77	0.69%	-0.72%	7,687	0.61%	-0.81%	2,562	
					$14.99	$7.82	$60,641.82	0.39%		4,050	0.322%		1,350	
					$12.99	$6.76	$47,185.95	0.30%		3,637	0.289%		1,212	
	916762	3000	DUCKHORN MERLOT NAPA'14/15 3000 ml	L	$213.55	$111.75	$6,185.90	0.04%	146.32%	29	0.00%	154.55%	10	
					$206.50	$108.00	$3,097.50	0.02%		15	0.001%		5	
					$220.60	$115.50	$3,088.40	0.02%		14	0.001%		5	
	918016	3000	DUCKHORN MERLOT 3 PALMS '14/15 3000 ml	L	$360.66	$190.00	$2,524.62	0.02%	-76.84%	7	0.00%	-76.92%	2	
					$360.66	$190.00	$2,524.62	0.02%		7	0.001%		2	
	910933	375	FRANCIS COPPOLA MERLOT DIAM '5/16 375 ml	L	$9.99	$5.13	$21,488.49	0.14%	16.78%	2,151	0.17%	17.05%	90	
					$9.99	$5.13	$21,488.49	0.14%		2,151	0.171%		90	
	914984	375	DUCKHORN MERLOT NAPA'14/15 375 ml	L	$29.99	$15.77	$12,445.85	0.08%	27.71%	415	0.03%	25.76%	17	
					$29.99	$15.77	$12,445.85	0.08%		415	0.033%		17	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	**981385**	**375**	**FROG'S LEAP MERLOT'15 375 ml**	**X**	**$16.31**	**$11.09**	**$5,673.50**	**0.04%**	**10.96%**	**444**	**0.04%**	**85.11%**	**19**	
					$11.44	$11.09	$4,381.52	0.03%		383	0.030%		16	
					$21.18	$11.09	$1,291.98	0.01%		61	0.005%		3	
	916881	**375**	**SHAFER MERLOT NAPA'13/14 375 ml**	**L**	**$31.82**	**$16.75**	**$3,341.10**	**0.02%**	**-4.42%**	**105**	**0.01%**	**-4.72%**	**4**	
					$31.82	$16.75	$3,341.10	0.02%		105	0.008%		4	
	917724	**375**	**PRIDE MTN MERLOT'12/15 375 ml**	**X**	**$30.31**	**$15.95**	**$2,000.46**	**0.01%**	**82.28%**	**66**	**0.01%**	**81.08%**	**3**	
					$30.31	$15.95	$2,000.46	0.01%		66	0.005%		3	
	480314	**500**	**LIBERTY CREEK VINYRD MERLOT 500ml**	**1**	**$3.99**	**$2.05**	**$51,442.80**	**0.33%**	**11.94%**	**12,996**	**1.03%**	**11.94%**	**722**	
					$3.99	$2.05	$51,442.80	0.33%		12,996	1.032%		722	
	467655	**5000**	**FRANZIA MERLOT - AUSTRALIAN 5000ml**	**1**	**$19.99**	**$10.41**	**$423,257.53**	**2.71%**	**-4.37%**	**21,395**	**1.70%**	**-6.31%**	**11,886**	
					$20.99	$10.94	$214,239.76	1.37%		10,308	0.818%		5,727	
					$18.99	$9.87	$209,017.77	1.34%		11,087	0.880%		6,159	
	440457	**5000**	**ALMADEN MERLOT BOX 5000ml**	**1**	**$19.99**	**$10.41**	**$274,754.30**	**1.74%**	**6.57%**	**13,776**	**1.09%**	**3.63%**	**7,653**	
					$20.99	$10.94	$139,395.15	0.89%		6,647	0.528%		3,693	
					$18.99	$9.87	$135,359.15	0.86%		7,129	0.566%		3,961	
	495180	**5000**	**PETER VELLA MERLOT BOX 5000ml**	**1**	**$19.49**	**$10.14**	**$273,559.92**	**1.76%**	**-6.50%**	**14,024**	**1.11%**	**-9.93%**	**7,791**	
					$20.99	$10.94	$99,613.68	0.64%		4,836	0.384%		2,687	
					$18.99	$9.88	$81,244.55	0.52%		4,321	0.343%		2,401	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLF RED VARIETAL - MERLOT	**495180**				$19.99	$10.41	$62,253.43	0.40%		3,161	0.251%		1,756	
					$17.97	$9.33	$30,448.26	0.19%		1,706	0.135%		948	
	445040	**750**	**BOGLE MERLOT 750ml**	**1**	**$9.35**	**$4.99**	**$202,240.70**	**1.29%**	**-9.26%**	**22,166**	**1.76%**	**-8.58%**	**1,847**	
					$10.95	$5.52	$57,002.40	0.37%		5,272	0.419%		439	
					$7.95	$5.52	$53,830.35	0.34%		6,781	0.538%		565	
					$7.95	$4.45	$33,429.75	0.21%		4,197	0.333%		350	
					$10.95	$3.92	$29,578.95	0.19%		2,729	0.217%		227	
					$8.95	$5.52	$28,399.25	0.18%		3,187	0.253%		266	
	467060	**750**	**14 HANDS MERLOT 750ml**	**1**	**$10.99**	**$5.77**	**$158,810.19**	**1.02%**	**-16.54%**	**14,577**	**1.16%**	**-20.64%**	**1,215**	
					$10.99	$5.77	$158,810.19	1.02%		14,577	1.157%		1,215	
	456590	**750**	**COLUMBIA CREST MERLOT GR EST 750ml**	**1**	**$11.99**	**$6.30**	**$120,955.46**	**0.77%**	**-14.86%**	**10,775**	**0.86%**	**-15.06%**	**898**	
					$9.98	$5.23	$66,541.80	0.42%		6,672	0.530%		556	
					$13.99	$7.36	$40,834.76	0.26%		2,957	0.235%		246	
					$11.99	$6.30	$13,578.90	0.09%		1,146	0.091%		96	
	483625	**750**	**MARKHAM MERLOT 750ml**	**1**	**$22.62**	**$11.75**	**$107,649.50**	**0.68%**	**1.62%**	**4,730**	**0.38%**	**0.94%**	**394**	
					$23.95	$12.46	$44,373.35	0.28%		1,853	0.147%		154	
					$20.95	$12.46	$18,289.35	0.12%		873	0.069%		73	
					$23.95	$10.87	$14,777.15	0.09%		617	0.049%		51	
					$20.95	$10.87	$14,350.75	0.09%		685	0.054%		57	
					$21.95	$12.46	$10,470.15	0.07%		477	0.038%		40	
					$23.95	$11.40	$5,388.75	0.03%		225	0.018%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	**477805**	**750**	**J LOHR MERLOT LOS OSOS 750ml**	**1**	**$15.79**	**$7.76**	**$96,914.09**	**0.62%**	**-4.56%**	**6,408**	**0.51%**	**-4.11%**	**534**	
					$16.95	$8.61	$16,616.85	0.11%		987	0.078%		82	
					$13.95	$6.48	$16,156.20	0.10%		1,164	0.092%		97	
					$14.14	$8.71	$15,146.22	0.10%		1,077	0.086%		90	
					$13.95	$7.01	$12,990.60	0.08%		940	0.075%		78	
					$14.95	$8.61	$11,936.15	0.08%		809	0.064%		67	
					$17.14	$8.71	$8,775.38	0.06%		521	0.041%		43	
					$16.95	$7.55	$5,863.65	0.04%		355	0.028%		30	
					$16.95	$7.01	$5,298.30	0.03%		314	0.025%		26	
					$17.14	$7.12	$4,130.74	0.03%		241	0.019%		20	
	510700	**750**	**ST MICHELLE MERLOT 750ml**	**1**	**$15.74**	**$8.30**	**$96,494.38**	**0.61%**	**23.38%**	**6,062**	**0.48%**	**24.12%**	**505**	
					$17.99	$9.49	$37,389.17	0.24%		2,083	0.165%		174	
					$14.99	$7.90	$31,553.95	0.20%		2,105	0.167%		175	
					$13.99	$7.36	$17,149.75	0.11%		1,225	0.097%		102	
					$15.99	$8.43	$10,401.51	0.07%		649	0.052%		54	
	444110	**750**	**BERINGER MERLOT FOUNDERS 750ml**	**1**	**$10.99**	**$5.77**	**$96,052.92**	**0.61%**	**-17.13%**	**9,832**	**0.78%**	**-16.31%**	**819**	
					$8.99	$4.70	$70,243.14	0.45%		7,818	0.621%		652	
					$12.99	$6.83	$25,809.78	0.17%		2,014	0.160%		168	
	462510	**750**	**DUCKHORN MERLOT 750ml**	**1**	**$55.39**	**$29.17**	**$93,563.26**	**0.59%**	**25.24%**	**1,674**	**0.13%**	**27.03%**	**140**	
					$56.99	$30.02	$39,494.07	0.25%		693	0.055%		58	
					$54.99	$30.02	$18,861.57	0.12%		343	0.027%		29	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	462510				$56.99	$28.42	$14,475.46	0.09%		254	0.020%		21	
					$53.99	$28.42	$13,929.42	0.09%		258	0.020%		22	
					$53.99	$28.96	$6,802.74	0.04%		126	0.010%		11	
	479345	**750**	**KENDALL JACKSON MERLOT VINTNER 750ml**	**1**	**$21.39**	**$11.62**	**$84,093.78**	**0.53%**	**0.17%**	**3,922**	**0.31%**	**1.01%**	**327**	
					$22.99	$12.15	$26,768.35	0.17%		1,165	0.092%		97	
					$19.99	$11.09	$24,879.56	0.16%		1,244	0.099%		104	
					$22.99	$10.55	$13,551.09	0.09%		591	0.047%		49	
					$20.99	$12.15	$9,739.36	0.06%		464	0.037%		39	
					$19.99	$12.15	$9,155.42	0.06%		458	0.036%		38	
	498033	**750**	**R MONDAVI MERLOT PRVT SEL 750ml**	**1**	**$10.74**	**$5.63**	**$83,743.13**	**0.54%**	**-1.28%**	**7,687**	**0.61%**	**0.48%**	**641**	
					$12.99	$6.83	$35,274.30	0.23%		2,758	0.219%		230	
					$10.99	$5.77	$18,422.71	0.12%		1,717	0.136%		143	
					$8.99	$4.70	$15,687.10	0.10%		1,754	0.139%		146	
					$9.99	$5.23	$14,359.02	0.09%		1,458	0.116%		122	
	465900	**750**	**FIRESTONE MERLOT ESTATE 750ml**	**1**	**$12.74**	**$6.70**	**$83,231.48**	**0.53%**	**-5.12%**	**6,460**	**0.51%**	**-5.37%**	**538**	
					$14.99	$7.90	$30,971.60	0.20%		2,060	0.164%		172	
					$11.99	$6.30	$28,614.54	0.18%		2,406	0.191%		201	
					$12.99	$6.83	$12,534.45	0.08%		983	0.078%		82	
					$10.99	$5.77	$11,110.89	0.07%		1,011	0.080%		84	
	448305	**750**	**CLOS DU BOIS MERLOT 750ml**	**1**	**$13.24**	**$6.97**	**$79,904.09**	**0.51%**	**-10.65%**	**5,959**	**0.47%**	**-5.28%**	**497**	
					$15.99	$8.43	$31,223.91	0.20%		1,961	0.156%		163	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	448305				$13.99	$7.36	$19,156.61	0.12%		1,387	0.110%		116	
					$10.99	$5.77	$18,138.77	0.12%		1,655	0.131%		138	
					$11.99	$6.30	$11,384.80	0.07%		956	0.076%		80	
	498118	**750**	**WOODBRIDGE MERLOT R MONDAVI 750ml**	**1**	**$6.66**	**$3.46**	**$79,195.48**	**0.51%**	**-9.20%**	**12,076**	**0.96%**	**-3.95%**	**1,006**	
					$8.99	$4.70	$32,242.44	0.21%		3,636	0.289%		303	
					$5.99	$3.11	$29,037.91	0.18%		4,853	0.385%		404	
					$4.99	$2.57	$17,915.13	0.11%		3,587	0.285%		299	
	442575	**750**	**BAREFOOT CELLARS MERLOT 750ml**	**1**	**$8.49**	**$4.44**	**$74,238.81**	**0.47%**	**-13.98%**	**8,879**	**0.70%**	**-15.69%**	**740**	
					$9.99	$5.24	$41,774.70	0.27%		4,226	0.336%		352	
					$6.99	$3.64	$32,464.11	0.21%		4,653	0.369%		388	
	510440	**750**	**STE CHAPELLE MERLOT 750ml**	**1**	**$8.32**	**$4.35**	**$71,426.31**	**0.45%**	**-6.08%**	**9,101**	**0.72%**	**-8.60%**	**758**	
					$6.99	$3.64	$39,440.85	0.25%		5,647	0.448%		471	
					$9.99	$5.23	$22,205.70	0.14%		2,230	0.177%		186	
					$7.99	$4.17	$9,779.76	0.06%		1,224	0.097%		102	
	513500	**750**	**SUTTER HOME MERLOT 750ml**	**1**	**$6.32**	**$3.29**	**$70,282.92**	**0.45%**	**-11.22%**	**12,348**	**0.98%**	**-12.95%**	**1,029**	
					$4.99	$2.58	$41,796.26	0.26%		8,366	0.664%		697	
					$7.99	$4.18	$19,268.05	0.12%		2,443	0.194%		204	
					$5.99	$3.11	$9,218.61	0.06%		1,539	0.122%		128	
	492950	**750**	**PARDUCCI MERLOT 750ml**	**1**	**$10.24**	**$5.37**	**$67,619.36**	**0.43%**	**28.06%**	**6,764**	**0.54%**	**32.77%**	**564**	
					$12.99	$6.83	$24,434.19	0.16%		1,881	0.149%		157	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLF RED VARIETAL - MERLOT	**492950**				$8.99	$4.70	$21,429.27	0.14%		2,373	0.188%		198	
					$7.99	$4.17	$15,524.57	0.10%		1,943	0.154%		162	
					$10.99	$5.77	$6,231.33	0.04%		567	0.045%		47	
	506480	**750**	**SEBASTIANI MERLOT 750ml**	**1**	**$15.48**	**$8.16**	**$65,900.64**	**0.42%**	**-13.30%**	**4,304**	**0.34%**	**-13.00%**	**359**	
					$17.99	$9.49	$21,767.90	0.14%		1,210	0.096%		101	
					$14.99	$7.90	$20,123.40	0.13%		1,356	0.108%		113	
					$12.94	$6.81	$15,735.04	0.10%		1,216	0.097%		101	
					$15.99	$8.43	$8,274.30	0.05%		522	0.041%		44	
	456770	**750**	**COLUMBIA CREST MERLOT TWO VINES 750ml**	**1**	**$8.32**	**$4.35**	**$65,329.93**	**0.41%**	**-8.66%**	**8,407**	**0.67%**	**-11.84%**	**701**	
					$6.99	$3.64	$38,948.28	0.25%		5,572	0.442%		464	
					$9.99	$5.24	$18,663.31	0.12%		1,869	0.148%		156	
					$7.99	$4.17	$7,718.34	0.05%		966	0.077%		81	
	444600	**750**	**BLACKSTONE MERLOT 750ml**	**1**	**$9.32**	**$4.88**	**$63,833.24**	**0.41%**	**1.42%**	**7,112**	**0.56%**	**1.14%**	**593**	
					$7.99	$4.17	$31,757.97	0.20%		4,011	0.318%		334	
					$10.99	$5.77	$24,106.31	0.15%		2,201	0.175%		183	
					$8.99	$4.70	$7,968.96	0.05%		900	0.071%		75	
	516810	**750**	**TURNING LEAF MERLOT RESERVE 750ml**	**1**	**$8.32**	**$4.35**	**$61,841.37**	**0.39%**	**-1.56%**	**7,763**	**0.62%**	**-2.57%**	**647**	
					$6.99	$3.64	$33,754.71	0.21%		4,829	0.383%		402	
					$9.99	$5.24	$23,186.79	0.15%		2,321	0.184%		193	
					$7.99	$4.17	$4,899.87	0.03%		613	0.049%		51	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	**460443**	**750**	**CUPCAKE MERLOT 750ml**	**1**	**$10.32**	**$5.41**	**$60,439.43**	**0.38%**	**-7.37%**	**6,133**	**0.49%**	**-7.35%**	**511**	
					$8.99	$4.70	$35,959.55	0.23%		4,009	0.318%		334	
					$11.99	$6.30	$19,819.47	0.13%		1,653	0.131%		138	
					$9.99	$5.23	$4,660.41	0.03%		471	0.037%		39	
	456618	**750**	**COLUMBIA CREST MERLOT H3 750ml**	**1**	**$15.03**	**$7.92**	**$60,161.07**	**0.39%**	**31.15%**	**4,158**	**0.33%**	**37.68%**	**347**	
					$12.99	$6.83	$22,309.20	0.14%		1,740	0.138%		145	
					$16.16	$8.52	$15,513.60	0.10%		969	0.077%		81	
					$16.99	$8.96	$14,559.53	0.09%		875	0.069%		73	
					$13.99	$7.37	$7,778.74	0.05%		574	0.046%		48	
	498920	**750**	**RAVENSWOOD MERLOT VB 750ml**	**1**	**$11.32**	**$5.94**	**$58,943.98**	**0.37%**	**-1.78%**	**5,302**	**0.42%**	**-2.31%**	**442**	
					$9.99	$5.23	$27,282.69	0.17%		2,731	0.217%		228	
					$12.99	$6.83	$22,517.61	0.14%		1,739	0.138%		145	
					$10.99	$5.77	$9,143.68	0.06%		832	0.066%		69	
	901491	**750**	**CASTLE CREEK MERLOT 750ml**	**1**	**$15.35**	**$10.22**	**$57,852.60**	**0.37%**	**25.57%**	**3,700**	**0.29%**	**20.70%**	**308**	
					$15.95	$10.62	$40,231.80	0.26%		2,524	0.200%		210	
					$14.95	$9.95	$14,621.10	0.09%		978	0.078%		82	
					$15.15	$10.09	$2,999.70	0.02%		198	0.016%		17	
	467308	**750**	**FRANCIS COPPOLA MERLOT DIAMOND COL 750ml**	**1**	**$17.74**	**$9.15**	**$56,587.92**	**0.36%**	**-8.92%**	**3,136**	**0.25%**	**-11.84%**	**261**	
					$18.99	$9.82	$33,365.43	0.21%		1,757	0.139%		146	
					$16.98	$9.82	$9,712.56	0.06%		572	0.045%		48	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	467308				$15.99	$8.75	$9,673.95	0.06%		605	0.048%		50	
					$18.99	$8.22	$3,835.98	0.02%		202	0.016%		17	
	464500	**750**	**FERRARI-CARANO MERLOT 750ml**	**1**	**$21.35**	**$11.05**	**$54,842.80**	**0.35%**	**8.23%**	**2,560**	**0.20%**	**7.69%**	**213**	
					$22.95	$11.90	$22,959.90	0.15%		1,006	0.080%		84	
					$19.95	$10.30	$12,588.45	0.08%		631	0.050%		53	
					$19.95	$10.84	$7,333.65	0.05%		371	0.029%		31	
					$22.95	$10.30	$6,380.10	0.04%		278	0.022%		23	
					$20.95	$11.90	$5,580.70	0.04%		274	0.022%		23	
	517031	**750**	**FETZER MERLOT 750ml**	**1**	**$7.70**	**$4.02**	**$52,128.72**	**0.33%**	**-5.27%**	**7,039**	**0.56%**	**-5.14%**	**587**	
					$9.95	$5.21	$15,970.78	0.10%		1,622	0.129%		135	
					$6.95	$3.62	$15,898.20	0.10%		2,292	0.182%		191	
					$5.94	$3.08	$13,308.42	0.08%		2,245	0.178%		187	
					$7.94	$4.15	$6,951.32	0.04%		880	0.070%		73	
	499278	**750**	**RED ROCK WINERY MERLOT 750ml**	**1**	**$10.99**	**$5.77**	**$51,931.19**	**0.33%**	**-23.22%**	**4,873**	**0.39%**	**-27.13%**	**406**	
					$9.99	$5.23	$28,166.73	0.18%		2,871	0.228%		239	
					$11.99	$6.30	$23,764.46	0.15%		2,002	0.159%		167	
	466155	**750**	**FISH EYE MERLOT 750ml**	**1**	**$6.32**	**$3.28**	**$50,982.31**	**0.32%**	**-3.69%**	**8,813**	**0.70%**	**-4.41%**	**734**	
					$4.99	$2.57	$27,879.13	0.18%		5,587	0.444%		466	
					$7.99	$4.17	$15,633.65	0.10%		1,979	0.157%		165	
					$5.99	$3.11	$7,469.53	0.05%		1,247	0.099%		104	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	515890	750	TISDALE VINEYARDS MERLOT 750ml	1	$5.99	$3.11	$50,741.21	0.32%	13.01%	9,179	0.73%	11.00%	765	
					$4.99	$2.57	$32,905.07	0.21%		6,593	0.523%		549	
					$6.99	$3.64	$17,836.14	0.11%		2,586	0.205%		216	
	486350	750	MIRASSOU MERLOT 750ml	1	$9.99	$5.24	$47,800.37	0.31%	3.27%	4,803	0.38%	4.16%	400	
					$11.99	$6.30	$18,832.88	0.12%		1,588	0.126%		132	
					$8.99	$4.70	$11,968.61	0.08%		1,363	0.108%		114	
					$8.99	$4.71	$11,479.33	0.07%		1,295	0.103%		108	
					$9.99	$5.23	$5,519.55	0.04%		557	0.044%		46	
	910201	750	FREY ORGANIC MERLOT'16/17 750ml	L	$11.81	$6.00	$45,465.50	0.29%	10.55%	3,706	0.29%	15.01%	309	
					$12.75	$6.50	$35,139.00	0.22%		2,756	0.219%		230	
					$10.87	$5.50	$10,326.50	0.07%		950	0.075%		79	
	511495	750	STERLING MERLOT NAPA 750ml	1	$27.42	$14.51	$40,291.44	0.26%	-37.20%	1,456	0.12%	-42.60%	121	
					$28.99	$15.34	$29,829.06	0.19%		1,038	0.082%		87	
					$24.99	$13.21	$7,407.06	0.05%		310	0.025%		26	
					$28.29	$14.97	$3,055.32	0.02%		108	0.009%		9	
	485635	750	MERIDIAN MERLOT 750ml	D	$9.50	$6.17	$38,936.17	0.25%	-18.78%	4,968	0.39%	-8.38%	414	
					$7.02	$6.83	$19,129.50	0.12%		2,725	0.216%		227	
					$7.99	$4.17	$13,654.91	0.09%		1,709	0.136%		142	
					$12.99	$6.83	$3,599.21	0.02%		279	0.022%		23	
					$10.01	$6.83	$2,552.55	0.02%		255	0.020%		21	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	446850	750	BV MERLOT COASTAL ESTATE 750ml	D	$10.52	$6.31	$37,310.77	0.24%	-25.29%	4,209	0.33%	-12.22%	351	
					$7.02	$6.83	$12,579.84	0.08%		1,792	0.142%		149	
					$8.99	$4.70	$10,990.05	0.07%		1,227	0.097%		102	
					$12.99	$6.83	$4,741.35	0.03%		365	0.029%		30	
					$10.99	$5.77	$4,044.32	0.03%		368	0.029%		31	
					$10.01	$6.83	$3,353.35	0.02%		335	0.027%		28	
					$13.13	$6.91	$1,601.86	0.01%		122	0.010%		10	
	510570	750	ST MICHELLE MERLOT INDIAN WL'16 750ml	L	$19.59	$10.35	$32,035.60	0.20%	57.83%	1,640	0.13%	54.14%	137	
					$19.19	$10.13	$17,942.65	0.11%		935	0.074%		78	
					$19.99	$10.56	$14,092.95	0.09%		705	0.056%		59	
	503810	750	SALMON CREEK MERLOT 750ml	1	$4.99	$2.27	$29,136.61	0.18%	7.90%	5,839	0.46%	7.90%	487	
					$4.99	$2.27	$29,136.61	0.18%		5,839	0.464%		487	
	502175	750	RUTHERFORD RANCH MERLOT'15/16 750ml	L	$18.99	$9.82	$26,396.10	0.17%	10.54%	1,390	0.11%	8.21%	116	
					$18.99	$9.82	$26,396.10	0.17%		1,390	0.110%		116	
	511040	750	STAGS LW MERLOT'14/15 750ml	L	$32.99	$17.47	$24,346.62	0.15%	0.57%	738	0.06%	0.99%	62	
					$32.99	$17.47	$24,346.62	0.15%		738	0.059%		62	
	981384	750	FROG'S LEAP MERLOT'16 750ml	L	$38.35	$20.14	$23,546.90	0.15%	9.69%	614	0.05%	9.11%	51	
					$38.35	$20.14	$23,546.90	0.15%		614	0.049%		51	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	449100	750	CHARLES KRUG MERLOT'14/15 750ml	L	$22.99	$11.96	$22,898.04	0.15%	-2.03%	996	0.08%	-4.05%	83	
					$22.99	$11.96	$22,898.04	0.15%		996	0.079%		83	
	499260	750	REDWOOD CREEK MERLOT 750ml	D	$7.61	$4.71	$20,342.79	0.13%	-48.03%	2,638	0.21%	-48.30%	220	
					$9.99	$5.24	$6,693.30	0.04%		670	0.053%		56	
					$6.99	$3.64	$5,340.36	0.03%		764	0.061%		64	
					$7.99	$4.17	$3,731.33	0.02%		467	0.037%		39	
					$5.40	$5.24	$2,891.50	0.02%		518	0.041%		43	
					$7.70	$5.24	$1,686.30	0.01%		219	0.017%		18	
	444065	750	BENZIGER MERLOT '14/15 750ml	L	$14.80	$7.80	$19,154.23	0.12%	-20.74%	1,285	0.10%	-20.28%	107	
					$14.99	$7.89	$15,004.99	0.10%		1,001	0.079%		83	
					$14.61	$7.70	$4,149.24	0.03%		284	0.023%		24	
	917192	750	SELBY MERLOT SONOMA'15/16 750ml	L	$15.61	$10.20	$18,796.48	0.12%	3.64%	1,196	0.09%	-0.61%	100	
					$15.99	$10.45	$12,232.35	0.08%		765	0.061%		64	
					$15.23	$9.94	$6,564.13	0.04%		431	0.034%		36	
	947889	750	EMMOLO MERLOT'16 750ml	L	$55.29	$29.14	$18,758.55	0.12%	37.30%	340	0.03%	37.75%	28	
					$54.99	$28.98	$12,922.65	0.08%		235	0.019%		20	
					$55.58	$29.30	$5,835.90	0.04%		105	0.008%		9	
	911973	750	SAGELANDS MERLOT'15/16 750ml	L	$10.96	$5.53	$18,653.92	0.12%	8.99%	1,702	0.14%	13.06%	142	
					$10.96	$5.53	$18,653.92	0.12%		1,702	0.135%		142	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	916713	750	MILBRANDT MERLOT ESTATES'11/12 750ml	L	$22.27	$11.50	$18,576.07	0.12%	-8.74%	837	0.07%	-8.96%	70	
					$22.19	$11.50	$18,151.42	0.12%		818	0.065%		68	
					$22.35	$11.50	$424.65	0.00%		19	0.002%		2	
	511590	750	STERLING MERLOT VINT COLL'16 750ml	L	$13.06	$6.87	$17,740.67	0.11%	71.65%	1,363	0.11%	58.87%	114	
					$13.99	$7.36	$9,135.47	0.06%		653	0.052%		54	
					$12.12	$6.37	$8,605.20	0.05%		710	0.056%		59	
	912295	750	WATERBROOK MERLOT'14/15 750ml	X	$12.99	$6.63	$16,471.32	0.10%	92.64%	1,268	0.10%	89.14%	106	
					$12.99	$6.63	$16,471.32	0.10%		1,268	0.101%		106	
	429080	750	VAMPIRE MERLOT 750ml	U	$11.99	$6.11	$16,306.40	0.10%	100.00%	1,360	0.11%	100.00%	113	
					$11.99	$6.11	$16,306.40	0.10%		1,360	0.108%		113	
	911842	750	WILD HORSE MERLOT'15/16 750ml	L	$16.99	$8.65	$15,291.00	0.10%	-9.26%	900	0.07%	-9.03%	75	
					$16.99	$8.65	$15,291.00	0.10%		900	0.071%		75	
	917506	750	PRIDE MTN MERLOT'15 750ml	L	$60.87	$32.11	$15,115.50	0.10%	37.02%	250	0.02%	36.56%	21	
					$59.99	$31.64	$7,742.55	0.05%		129	0.010%		11	
					$60.63	$31.98	$5,699.22	0.04%		94	0.007%		8	
					$61.99	$32.70	$1,673.73	0.01%		27	0.002%		2	
	910872	750	FLORA SPRINGS MERLOT'16 750ml	L	$24.21	$12.61	$13,388.13	0.08%	-27.33%	553	0.04%	-27.78%	46	
					$24.21	$12.61	$13,388.13	0.08%		553	0.044%		46	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	**981404**	**750**	**WHITEHALL LANE MERLOT'14/15 750ml**	**L**	**$28.35**	**$14.82**	**$12,835.68**	**0.08%**	**-12.38%**	**442**	**0.04%**	**-18.52%**	**37**	
					$29.45	$15.40	$10,656.48	0.07%		362	0.029%		30	
					$27.24	$14.23	$2,179.20	0.01%		80	0.006%		7	
	913671	**750**	**STARMONT MERLOT'13/15 750ml**	**X**	**$21.16**	**$12.95**	**$12,701.67**	**0.08%**	**45.00%**	**700**	**0.06%**	**105.63%**	**58**	
					$13.50	$12.91	$5,629.50	0.04%		417	0.033%		35	
					$24.99	$12.91	$4,048.38	0.03%		162	0.013%		14	
					$24.99	$13.03	$3,023.79	0.02%		121	0.010%		10	
	916653	**750**	**WASHINGTON HILLS MERLOT'14/15 750ml**	**X**	**$9.99**	**$5.03**	**$12,357.63**	**0.08%**	**40.09%**	**1,237**	**0.10%**	**40.35%**	**103**	
					$9.99	$5.03	$12,357.63	0.08%		1,237	0.098%		103	
	510572	**750**	**ST MICHELLE MERLOT CANOE R'12/13 750ml**	**L**	**$27.28**	**$14.36**	**$11,812.24**	**0.07%**	**-21.59%**	**433**	**0.03%**	**-22.01%**	**36**	
					$27.28	$14.36	$11,812.24	0.07%		433	0.034%		36	
	916600	**750**	**WATERBROOK MERLOT RES'13/14 750ml**	**X**	**$15.40**	**$10.35**	**$11,732.80**	**0.07%**	**-0.81%**	**746**	**0.06%**	**27.24%**	**62**	
					$19.99	$10.35	$7,996.00	0.05%		400	0.032%		33	
					$10.80	$10.35	$3,736.80	0.02%		346	0.027%		29	
	914046	**750**	**L'ECOLE 41 MERLOT'14/15 750ml**	**L**	**$25.99**	**$13.52**	**$10,629.91**	**0.07%**	**-17.03%**	**409**	**0.03%**	**-12.71%**	**34**	
					$25.99	$13.52	$10,629.91	0.07%		409	0.032%		34	
	910645	**750**	**DUCKHORN THREE PALMS MERLOT '15 750ml**	**L**	**$92.99**	**$49.08**	**$10,507.87**	**0.07%**	**-43.55%**	**113**	**0.01%**	**-44.06%**	**9**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	910645				$92.99	$49.08	$10,507.87	0.07%		113	0.009%		9	
	915364	750	SIMI MERLOT'13/16 750ml	L	$17.57	$8.97	$10,376.89	0.07%	57.11%	597	0.05%	53.75%	50	
					$17.17	$8.76	$7,503.29	0.05%		437	0.035%		36	
					$17.96	$9.18	$2,873.60	0.02%		160	0.013%		13	
	468200	750	FRANCISCAN MERLOT NAPA'12/13 750ml	X	$17.51	$8.91	$9,896.16	0.06%	-58.81%	599	0.05%	-51.87%	50	
					$15.99	$8.10	$7,899.06	0.05%		494	0.039%		41	
					$19.02	$9.71	$1,997.10	0.01%		105	0.008%		9	
	913650	750	TWOMEY MERLOT'11/12 750ml	X	$48.16	$33.00	$9,501.38	0.06%	-8.57%	237	0.02%	45.51%	20	
					$33.78	$33.00	$5,843.94	0.04%		173	0.014%		14	
					$62.54	$33.00	$2,501.60	0.02%		40	0.003%		3	
					$48.16	$33.00	$1,155.84	0.01%		24	0.002%		2	
	910730	750	ROMBAUER MERLOT CARNEROS'14/15 750ml	L	$47.50	$25.00	$9,310.00	0.06%	-50.17%	196	0.02%	-62.87%	16	
					$47.50	$25.00	$9,310.00	0.06%		196	0.016%		16	
	447935	750	CLOS DU BOIS MERLOT RES'14/15 750ml	L	$18.88	$9.71	$9,303.49	0.06%	-28.70%	490	0.04%	-28.90%	41	
					$18.99	$9.71	$9,172.17	0.06%		483	0.038%		40	
					$18.76	$9.71	$131.32	0.00%		7	0.001%		1	
	916482	750	CYCLES GLADIATOR MERLOT'13/14 750ml	X	$11.97	$6.10	$9,192.96	0.06%	-43.59%	768	0.06%	-45.90%	64	
					$11.97	$6.10	$9,192.96	0.06%		768	0.061%		64	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	507225	750	SHAFER MERLOT NAPA'13/14 750ml	L	$60.82	$32.08	$9,123.00	0.06%	-65.11%	150	0.01%	-65.32%	13	
					$60.82	$32.08	$9,123.00	0.06%		150	0.012%		13	
	913474	750	TREFETHEN MERLOT'14/15 750ml	L	$38.95	$20.45	$9,036.40	0.06%	70.76%	232	0.02%	81.25%	19	
					$38.95	$20.45	$9,036.40	0.06%		232	0.018%		19	
	910444	750	JUDD'S HILL MERLOT'15 750ml	L	$30.19	$20.00	$8,967.42	0.06%	26.74%	298	0.02%	27.08%	25	
					$29.99	$19.86	$6,657.78	0.04%		222	0.018%		19	
					$30.39	$20.13	$2,309.64	0.01%		76	0.006%		6	
	498970	750	RAYMOND MERLOT RESERVE'12/13 750ml	X	$20.76	$14.07	$8,922.94	0.06%	-20.78%	409	0.03%	0.27%	34	
					$26.95	$14.07	$5,120.50	0.03%		190	0.015%		16	
					$20.76	$14.07	$2,055.24	0.01%		99	0.008%		8	
					$14.56	$14.07	$1,747.20	0.01%		120	0.010%		10	
	450078	750	CHARLES SMITH VELVET DEVIL MERLOT' 750ml	L	$11.99	$5.99	$8,261.11	0.05%	100.00%	689	0.05%	100.00%	57	
					$11.99	$5.99	$8,261.11	0.05%		689	0.055%		57	
	981414	750	WOODWARD CANYON MERLOT '12/13 750ml	X	$35.44	$24.18	$8,045.46	0.05%	147.10%	298	0.02%	329.85%	25	
					$24.87	$24.18	$6,665.16	0.04%		268	0.021%		22	
					$46.01	$24.18	$1,380.30	0.01%		30	0.002%		3	
	480390	750	LIBERTY SCHOOL MERLOT'14 750ml	L	$13.95	$7.16	$7,812.00	0.05%	-43.58%	560	0.04%	-43.39%	47	
					$13.95	$7.16	$7,812.00	0.05%		560	0.044%		47	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	916351	750	LUNA MERLOT'12 /13 750ml	X	$18.98	$9.83	$7,383.22	0.05%	22.25%	389	0.03%	19.81%	32	
					$18.98	$9.83	$7,383.22	0.05%		389	0.031%		32	
	910786	750	HAGAFEN MERLOT KPM'13/14 750ml	L	$27.63	$18.17	$6,879.87	0.04%	-23.38%	249	0.02%	-29.29%	21	
					$27.63	$18.17	$6,879.87	0.04%		249	0.020%		21	
	917694	750	LEONETTI CELLAR MERLOT'15/16 750ml	L	$78.00	$51.96	$6,744.60	0.04%	145.93%	88	0.01%	141.67%	7	
					$76.01	$50.61	$5,624.74	0.04%		74	0.006%		6	
					$79.99	$53.30	$1,119.86	0.01%		14	0.001%		1	
	480740	750	LINE 39 MERLOT 750ml	D	$7.70	$4.91	$5,671.32	0.04%	-75.04%	595	0.05%	-74.95%	50	
					$9.99	$4.91	$4,975.02	0.03%		498	0.040%		42	
					$7.70	$4.91	$577.50	0.00%		75	0.006%		6	
					$5.40	$4.91	$118.80	0.00%		22	0.002%		2	
	450180	750	CAKEBREAD MERLOT'11/12 750ml	L	$65.46	$34.54	$5,655.70	0.04%	20.65%	87	0.01%	15.38%	7	
					$64.95	$34.27	$5,325.90	0.03%		82	0.007%		7	
					$65.96	$34.81	$329.80	0.00%		5	0.000%		0	
	913566	750	BALLENTINE MERLOT NAPA'15/16 750ml	L	$21.99	$11.43	$5,629.44	0.04%	20.65%	256	0.02%	18.36%	21	
					$21.99	$11.43	$5,629.44	0.04%		256	0.020%		21	
	507610	750	SILVERADO MERLOT MT GEORGE'14 750ml	X	$27.26	$17.25	$5,567.07	0.04%	119.01%	198	0.02%	154.55%	17	
					$32.99	$17.27	$2,606.21	0.02%		79	0.006%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	507610				$25.41	$17.27	$2,159.85	0.01%		85	0.007%		7	
					$32.83	$17.19	$426.79	0.00%		13	0.001%		1	
					$17.82	$17.27	$374.22	0.00%		21	0.002%		2	
	914215	**750**	**SWANSON MERLOT NAPA'15 750ml**	**X**	**$24.88**	**$15.70**	**$4,784.00**	**0.03%**	**-14.36%**	**227**	**0.02%**	**24.29%**	**19**	
					$16.18	$15.65	$1,860.70	0.01%		115	0.009%		10	
					$23.07	$15.65	$1,499.55	0.01%		65	0.005%		5	
					$30.30	$15.83	$1,393.80	0.01%		46	0.004%		4	
					$29.95	$15.65	$29.95	0.00%		1	0.000%		0	
	463375	**750**	**ESTANCIA MERLOT'14 750ml**	**X**	**$9.11**	**$5.48**	**$4,519.97**	**0.03%**	**-56.27%**	**484**	**0.04%**	**-48.72%**	**40**	
					$10.97	$5.46	$2,621.83	0.02%		239	0.019%		20	
					$8.45	$5.46	$921.05	0.01%		109	0.009%		9	
					$5.93	$5.46	$610.79	0.00%		103	0.008%		9	
					$11.10	$5.53	$366.30	0.00%		33	0.003%		3	
	485531	**750**	**MERRYVALE MERLOT NAPA'15/16 750ml**	**L**	**$47.46**	**$24.77**	**$4,475.15**	**0.03%**	**25.11%**	**95**	**0.01%**	**18.67%**	**8**	
					$44.99	$23.56	$2,339.48	0.01%		52	0.004%		4	
					$49.86	$26.02	$1,495.80	0.01%		30	0.002%		3	
					$49.99	$26.08	$549.89	0.00%		11	0.001%		1	
					$44.99	$23.42	$89.98	0.00%		2	0.000%		0	
	920308	**750**	**RIDGE ESTATE MERLOT'13/14 750ml**	**L**	**$58.57**	**$30.77**	**$4,099.90**	**0.03%**	**-23.03%**	**70**	**0.01%**	**-25.26%**	**6**	
					$58.57	$30.77	$4,099.90	0.03%		70	0.006%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	914047	750	L'ECOLE 41 MERLOT ESTATE'13/14 750ml	L	$38.99	$20.44	$3,899.00	0.02%	-41.85%	100	0.01%	-42.60%	8	
					$38.99	$20.44	$3,899.00	0.02%		100	0.008%		8	
	914694	750	KEENAN MERLOT'11/12 750ml	X	$37.99	$19.94	$3,267.14	0.02%	-9.04%	86	0.01%	-10.53%	7	
					$37.99	$19.94	$3,267.14	0.02%		86	0.007%		7	
	917456	750	GRAYSON MERLOT'15/16 750ml	X	$8.47	$5.58	$2,952.55	0.02%	-38.92%	435	0.03%	-5.25%	36	
					$5.94	$5.58	$2,150.28	0.01%		362	0.029%		30	
					$10.99	$5.58	$802.27	0.01%		73	0.006%		6	
	918933	750	LAND OF SAINTS MERLOT SB '14 750ml	X	$17.18	$11.14	$2,473.92	0.02%	426.92%	144	0.01%	426.92%	12	
					$17.18	$11.14	$2,473.92	0.02%		144	0.011%		12	
	981514	750	ST SUPERY MERLOT RUTHERFORD'14 750ml	L	$43.95	$23.03	$2,153.55	0.01%	27.31%	49	0.00%	26.32%	4	
					$43.95	$23.03	$2,153.55	0.01%		49	0.004%		4	
	918769	750	GAINEY MERLOT '13 750ml	L	$21.18	$10.96	$1,630.86	0.01%	130.61%	77	0.01%	130.30%	6	
					$21.18	$10.96	$1,630.86	0.01%		77	0.006%		6	
	491430	750	PAHLMEYER MERLOT'14/15 750ml	L	$88.57	$46.75	$1,427.46	0.01%	-55.88%	16	0.00%	-59.68%	1	
					$93.74	$49.50	$843.66	0.01%		9	0.001%		1	
					$83.40	$44.00	$583.80	0.00%		7	0.001%		1	
	515912	750	THORN MERLOT NAPA'12/15 750ml	L	$40.00	$20.82	$1,120.00	0.01%	100.00%	28	0.00%	100.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	515912				$40.00	$20.82	$1,120.00	0.01%		28	0.002%		2	
	457100	750	CLOS DU VAL MERLOT'12/13 750ml	U	$29.26	$15.30	$175.56	0.00%	-95.16%	6	0.00%	-95.20%	1	
					$29.26	$15.30	$175.56	0.00%		6	0.000%		1	
	444140	750	BERINGER MERLOT NAPA'14/15 750ml	X	$18.99	$10.02	$113.94	0.00%	-99.13%	6	0.00%	-99.19%	1	
					$18.99	$10.02	$113.94	0.00%		6	0.000%		1	
	981284	750	STAGS LEAP WC MERLOT'09 750ml	X			($23.43)	0.00%	-110.87%	(1)	0.00%	-120.00%	0	
					$23.43	$12.38	($23.43)	0.00%		(1)	0.000%		0	
	507990	750	60 NORTH MERLOT 750ml	X					100.00%			100.00%	0	
	916593	750	SELENE MERLOT FREDIANI'10/12 750ml	X					100.00%			100.00%	0	
	Total						$5,927,512.91		-4.57%	471,202		-5.18%	76,276	

Class Summary

PLF	**Bottle Sales**	471,202	**Gross Sales**	$5,927,512.91	**Total Items in Class**	129
	% of Bottle Sales	0.94%	**% of Gross Sales**	1.28%	**Share/Item**	1.29

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLG RED VARIETAL - CAB FRANC, VERDOT														
	918072	**375**	**PRIDE MTN CAB FRANC'15 375 ml**	**A**	**$33.67**	**$17.74**	**$2,131.62**	**0.58%**	**-28.35%**	**63**	**0.27%**	**-29.89%**	**3**	
					$33.99	$17.92	$1,631.52	0.44%		48	0.205%		2	
					$33.34	$17.56	$500.10	0.14%		15	0.064%		1	
	422810	**750**	**RED ROCK WINERY MALBEC 750ml**	**1**	**$10.99**	**$5.77**	**$56,810.68**	**15.66%**	**-19.67%**	**5,372**	**22.94%**	**-24.75%**	**448**	
					$9.99	$5.23	$32,650.29	8.98%		3,315	14.157%		276	
					$11.99	$6.30	$24,160.39	6.69%		2,057	8.785%		171	
	918719	**750**	**ALEXANDER VV CAB FRANC'17 750ml**	**L**	**$28.49**	**$14.87**	**$29,971.48**	**8.12%**	**-15.19%**	**1,052**	**4.49%**	**-16.06%**	**88**	
					$28.49	$14.87	$29,971.48	8.12%		1,052	4.493%		88	
	914604	**750**	**JUSTIN JUSTIFICATION RED'14/15 750ml**	**L**	**$56.66**	**$29.67**	**$27,384.80**	**7.42%**	**21.27%**	**480**	**2.05%**	**-3.07%**	**40**	
					$66.06	$34.67	$16,515.00	4.48%		250	1.068%		21	
					$47.26	$24.67	$10,869.80	2.95%		230	0.982%		19	
	916786	**750**	**ANDREW WILL TWO BLONDES'12/13 750ml**	**L**	**$53.71**	**$35.74**	**$6,660.04**	**1.81%**	**-47.21%**	**124**	**0.53%**	**-47.46%**	**10**	
					$53.71	$35.74	$6,660.04	1.81%		124	0.530%		10	
	913664	**750**	**DR K FRANK CAB FRANC'13/14 750ml**	**X**	**$17.71**	**$11.82**	**$6,253.58**	**1.70%**	**31.03%**	**415**	**1.77%**	**87.78%**	**35**	
					$12.42	$11.82	$3,862.62	1.05%		311	1.328%		26	
					$22.99	$11.82	$2,390.96	0.65%		104	0.444%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLG RED VARIETAL - CAB FRANC, VERDOT	**916724**	**750**	**KEENAN CAB FRANC'13/14 750ml**	**L**	**$64.99**	**$34.22**	**$1,819.72**	**0.49%**	**-9.94%**	**28**	**0.12%**	**-10.53%**	**2**	
					$64.99	$34.22	$1,819.72	0.49%		28	0.120%		2	
	914172	**750**	**LONGORIA BLUES CUVEE'11/12 750ml**	**X**	**$19.73**	**$14.64**	**$1,301.56**	**0.35%**	**-83.44%**	**60**	**0.26%**	**-82.96%**	**5**	
					$22.29	$14.64	$1,181.37	0.32%		53	0.226%		4	
					$17.17	$14.64	$120.19	0.03%		7	0.030%		1	
	917630	**750**	**DETERT CAB FRANC OAKVILLE'08 750ml**	**X**	**$56.79**	**$37.82**	**$56.79**	**0.02%**	**-89.90%**	**1**	**0.00%**	**-90.00%**	**0**	
					$56.79	$37.82	$56.79	0.02%		1	0.004%		0	
	Total						**$132,390.27**		**-15.53%**	**7,595**		**-22.09%**	**630**	

Class Summary

PLG

Bottle Sales	7,595	**Gross Sales**	$132,390.27	**Total Items in Class**	9
% of Bottle Sales	0.02%	**% of Gross Sales**	0.03%	**Share/Item**	0.09

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL														
	469525	**1500**	**GALLO FAMILY CAFE ZINFANDEL TWIN 1500ml**	**1**	**$11.32**	**$5.87**	**$53,444.39**	**0.57%**	**-14.11%**	**4,661**	**0.76%**	**-14.37%**	**777**	
					$12.99	$6.76	$28,861.08	0.31%		2,244	0.367%		374	
					$9.99	$5.16	$17,802.48	0.19%		1,800	0.294%		300	
					$10.99	$5.69	$6,780.83	0.07%		617	0.101%		103	
	498128	**1500**	**WOODBRIDGE ZINFANDEL R MONDAVI 1500ml**	**D**	**$12.12**	**$7.07**	**$39,949.46**	**0.42%**	**20.04%**	**3,614**	**0.59%**	**56.89%**	**602**	
					$8.64	$8.35	$12,821.76	0.14%		1,484	0.243%		247	
					$10.99	$5.69	$9,429.42	0.10%		858	0.140%		143	
					$15.99	$8.35	$8,124.90	0.09%		510	0.083%		85	
					$12.99	$6.76	$5,676.63	0.06%		437	0.071%		73	
					$11.99	$6.22	$3,896.75	0.04%		325	0.053%		54	
	916527	**1500**	**THE PRISONER RED BLEND'16/17 1500 ml**	**L**	**$101.09**	**$53.00**	**$20,824.54**	**0.22%**	**17.29%**	**206**	**0.03%**	**16.22%**	**34**	
					$101.09	$53.00	$20,824.54	0.22%		206	0.034%		34	
	917922	**1500**	**RIDGE GEYSERVILLE '16 1500 ml**	**L**	**$96.95**	**$50.80**	**$678.65**	**0.01%**	**27.25%**	**7**	**0.00%**	**16.67%**	**1**	
					$96.95	$50.80	$678.65	0.01%		7	0.001%		1	
	445300	**3000**	**BOTA BOX ZINFANDEL 3000ml**	**1**	**$20.32**	**$10.51**	**$350,521.34**	**3.72%**	**-9.52%**	**16,953**	**2.77%**	**-9.50%**	**5,651**	
					$21.99	$11.39	$208,985.49	2.22%		9,562	1.564%		3,187	
					$18.99	$9.80	$108,007.77	1.15%		5,709	0.934%		1,903	
					$19.99	$10.33	$33,528.08	0.36%		1,682	0.275%		561	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	**910778**	**3000**	**CLINE ZIN ANCIENT VINES'16 3000 ml**	**X**	**$60.03**	**$40.44**	**$901.20**	**0.01%**	**15.91%**	**18**	**0.00%**	**80.00%**	**6**	
					$42.10	$40.44	$589.40	0.01%		14	0.002%		5	
					$77.95	$40.44	$311.80	0.00%		4	0.001%		1	
	913385	**375**	**SEGHESIO ZINFANDEL SON'15/16 375 ml**	**L**	**$13.82**	**$7.17**	**$13,170.46**	**0.14%**	**4.49%**	**953**	**0.16%**	**3.99%**	**40**	
					$13.82	$7.17	$13,170.46	0.14%		953	0.156%		40	
	912431	**375**	**SEGHESIO ZINFANDEL OLD VINE'12 375ml**	**L**	**$19.77**	**$10.33**	**$3,538.83**	**0.04%**	**-11.91%**	**179**	**0.03%**	**-12.31%**	**7**	
					$19.77	$10.33	$3,538.83	0.04%		179	0.029%		7	
	979905	**375**	**FROG'S LEAP ZINFANDEL'16 375 ml**	**X**	**$12.43**	**$8.40**	**$2,692.56**	**0.03%**	**-47.33%**	**234**	**0.04%**	**-26.25%**	**10**	
					$16.13	$8.40	$1,419.44	0.01%		88	0.014%		4	
					$8.72	$8.40	$1,273.12	0.01%		146	0.024%		6	
	918114	**375**	**ROMBAUER ZINFANDEL'15/16 375 ml**	**L**	**$18.61**	**$9.72**	**$2,153.73**	**0.02%**	**3051.47%**	**109**	**0.02%**	**2625.00%**	**5**	
					$20.07	$10.50	$1,786.23	0.02%		89	0.015%		4	
					$18.50	$9.67	$333.00	0.00%		18	0.003%		1	
					$17.25	$9.00	$34.50	0.00%		2	0.000%		0	
	913736	**375**	**RIDGE ZINFANDEL LYTTON'15/16 375 ml**	**L**	**$24.73**	**$12.92**	**$2,026.85**	**0.02%**	**42.66%**	**83**	**0.01%**	**39.68%**	**3**	
					$23.95	$12.50	$1,389.10	0.01%		58	0.009%		2	
					$25.51	$13.33	$637.75	0.01%		25	0.004%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLH RED VARIETAL - ZINFANDEL	**915476**	**375**	**RIDGE ZIN GEYSERVILLE '15/16 375 ml**	**L**	**$25.08**	**$13.11**	**$1,795.50**	**0.02%**	**1.33%**	**70**	**0.01%**	**-5.26%**	**3**	
					$25.95	$13.57	$1,505.10	0.02%		58	0.009%		2	
					$24.20	$12.64	$290.40	0.00%		12	0.002%		1	
	979558	**375**	**CLINE ZIN ANCIENT VINES'15/16 375 ml**	**X**	**$6.13**	**$4.04**	**$1,125.70**	**0.01%**	**-75.97%**	**182**	**0.03%**	**-68.88%**	**8**	
					$7.95	$4.04	$747.30	0.01%		94	0.015%		4	
					$4.30	$4.04	$378.40	0.00%		88	0.014%		4	
	915696	**750**	**THE PRISONER RED BLEND'16/17 750ml**	**L**	**$49.74**	**$26.07**	**$342,743.32**	**3.62%**	**5.66%**	**6,907**	**1.13%**	**-3.58%**	**576**	
					$49.57	$25.98	$287,803.42	3.04%		5,806	0.950%		484	
					$49.90	$26.16	$54,939.90	0.58%		1,101	0.180%		92	
	506970	**750**	**SEVEN DEADLY ZINS 750ml**	**1**	**$15.95**	**$8.45**	**$175,224.89**	**1.86%**	**-11.18%**	**10,780**	**1.76%**	**-12.81%**	**898**	
					$17.95	$9.25	$65,456.30	0.70%		3,674	0.601%		306	
					$14.95	$8.19	$29,920.45	0.32%		2,011	0.329%		168	
					$15.95	$9.25	$24,758.50	0.26%		1,570	0.257%		131	
					$14.95	$7.12	$23,904.90	0.25%		1,602	0.262%		134	
					$17.95	$7.66	$19,879.40	0.21%		1,112	0.182%		93	
					$13.94	$9.25	$11,305.34	0.12%		811	0.133%		68	
	496600	**750**	**PREDATOR ZINFANDEL OLD VINE 750ml**	**1**	**$15.39**	**$8.23**	**$162,518.83**	**1.73%**	**-17.00%**	**10,829**	**1.77%**	**-19.79%**	**902**	
					$13.99	$8.76	$55,784.58	0.59%		4,002	0.655%		334	
					$14.99	$8.76	$35,901.49	0.38%		2,411	0.394%		201	
					$16.99	$8.76	$29,791.29	0.32%		1,767	0.289%		147	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	496600				$16.99	$7.16	$23,515.39	0.25%		1,393	0.228%		116	
					$13.99	$7.70	$17,526.08	0.19%		1,256	0.205%		105	
	910319	750	SEGHESIO ZINFANDEL SON'16 750ml	L	$24.97	$13.00	$155,638.01	1.64%	-4.21%	6,233	1.02%	-4.74%	519	
					$24.97	$13.00	$155,638.01	1.64%		6,233	1.019%		519	
	445030	750	BOGLE ZINFANDEL OLD VINE 750ml	1	$10.35	$5.52	$154,765.95	1.64%	0.95%	15,661	2.56%	0.92%	1,305	
					$8.95	$6.05	$52,992.75	0.56%		5,925	0.969%		494	
					$11.95	$6.05	$34,910.05	0.37%		2,959	0.484%		247	
					$8.95	$4.98	$27,834.10	0.29%		3,118	0.510%		260	
					$9.95	$6.05	$21,302.35	0.23%		2,153	0.352%		179	
					$11.95	$4.45	$17,726.70	0.19%		1,506	0.246%		126	
	456525	750	CLINE ZINFANDEL CALIFORNIA 750ml	1	$10.95	$5.55	$145,164.07	1.54%	-13.70%	13,843	2.26%	-15.42%	1,154	
					$12.95	$6.61	$39,085.70	0.42%		3,058	0.500%		255	
					$8.94	$5.01	$32,523.72	0.34%		3,638	0.595%		303	
					$9.95	$6.61	$32,237.10	0.34%		3,246	0.531%		271	
					$9.95	$5.55	$18,832.95	0.20%		1,893	0.310%		158	
					$10.95	$5.01	$18,062.10	0.19%		1,662	0.272%		139	
					$12.95	$4.48	$4,422.50	0.05%		346	0.057%		29	
	471250	750	GNARLY HEAD OLD VINE ZINFANDEL 750ml	1	$10.49	$5.50	$144,064.09	1.54%	21.94%	14,207	2.32%	19.83%	1,184	
					$8.99	$4.70	$72,087.21	0.77%		8,091	1.323%		674	
					$11.99	$6.30	$71,976.88	0.77%		6,116	1.000%		510	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	516950	750	TWISTED ZINFANDEL 750ml	1	$6.99	$3.64	$131,202.30	1.39%	-4.34%	18,955	3.10%	-7.43%	1,580	
					$8.99	$4.70	$48,088.36	0.51%		5,403	0.884%		450	
					$5.99	$3.11	$42,804.62	0.45%		7,150	1.169%		596	
					$5.98	$3.11	$24,981.60	0.26%		4,182	0.684%		349	
					$6.99	$3.64	$15,327.72	0.16%		2,220	0.363%		185	
	456490	750	CLINE ZINFANDEL ANCIENT VINES 750ml	1	$14.35	$7.64	$127,276.45	1.34%	13.75%	8,951	1.46%	13.73%	746	
					$12.95	$8.17	$39,303.25	0.42%		3,035	0.496%		253	
					$15.95	$8.17	$37,976.80	0.40%		2,384	0.390%		199	
					$12.95	$7.11	$19,230.75	0.20%		1,485	0.243%		124	
					$15.95	$6.58	$17,433.35	0.18%		1,093	0.179%		91	
					$13.95	$8.17	$13,332.30	0.14%		954	0.156%		80	
	496272	750	PLUNGERHEAD ZINFANDEL LODI 750ml	1	$13.66	$6.72	$115,187.12	1.23%	-7.54%	8,992	1.47%	-6.79%	749	
					$11.99	$7.70	$47,014.55	0.50%		3,937	0.644%		328	
					$14.99	$7.70	$23,008.30	0.25%		1,562	0.255%		130	
					$11.99	$6.10	$21,091.29	0.22%		1,767	0.289%		147	
					$14.99	$6.10	$12,103.75	0.13%		821	0.134%		68	
					$12.99	$6.10	$8,836.77	0.09%		687	0.112%		57	
					$14.99	$6.63	$3,132.46	0.03%		218	0.036%		18	
	498928	750	ZEN OF ZIN ZINFANDEL 750ml	1	$10.32	$5.41	$101,240.58	1.08%	-14.74%	10,365	1.70%	-14.60%	864	
					$8.99	$4.70	$57,422.95	0.61%		6,401	1.047%		533	
					$11.99	$6.30	$28,974.51	0.31%		2,457	0.402%		205	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	498928				$9.98	$5.23	$14,843.12	0.16%		1,507	0.246%		126	
	498925	750	RAVENSWOOD ZINFANDEL VB 750ml	1	$11.32	$5.94	$101,151.09	1.07%	-14.73%	9,083	1.49%	-15.64%	757	
					$9.99	$5.23	$46,728.60	0.50%		4,700	0.769%		392	
					$12.99	$6.83	$41,476.27	0.44%		3,205	0.524%		267	
					$10.99	$5.77	$12,946.22	0.14%		1,178	0.193%		98	
	521957	750	CAROL SHELTON WILD THING ZIN 750ml	1	$15.49	$10.11	$100,581.71	1.06%	35.67%	6,629	1.08%	31.48%	552	
					$13.99	$11.12	$44,977.85	0.48%		3,215	0.526%		268	
					$16.99	$11.12	$29,001.93	0.31%		1,707	0.279%		142	
					$16.99	$9.10	$15,409.93	0.16%		907	0.148%		76	
					$13.99	$9.10	$11,192.00	0.12%		800	0.131%		67	
	478062	750	JOEL GOTT ZINFANDEL 750ml	1	$17.32	$9.14	$80,398.39	0.86%	-10.87%	4,749	0.78%	-14.22%	396	
					$15.99	$8.43	$40,782.87	0.43%		2,573	0.421%		214	
					$18.99	$10.03	$28,334.61	0.30%		1,503	0.246%		125	
					$16.99	$8.96	$11,280.91	0.12%		673	0.110%		56	
	537025	750	DANCING BULL ZINFANDEL 750ml	D	$9.34	$5.77	$55,291.77	0.59%	-0.60%	6,715	1.10%	16.36%	560	
					$6.48	$6.30	$20,890.08	0.22%		3,220	0.527%		268	
					$8.99	$4.70	$14,558.63	0.16%		1,633	0.267%		136	
					$11.99	$6.30	$10,954.27	0.12%		929	0.152%		77	
					$9.24	$6.30	$4,777.83	0.05%		517	0.085%		43	
					$9.99	$5.23	$4,110.96	0.04%		416	0.068%		35	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	**473066**	**750**	**HARASZTHY ZINFANDEL LODI 750ml**	**1**	**$15.42**	**$7.65**	**$55,286.46**	**0.58%**	**2.51%**	**3,754**	**0.61%**	**-5.69%**	**313**	
					$13.99	$8.10	$16,354.31	0.17%		1,169	0.191%		97	
					$13.99	$7.57	$11,583.72	0.12%		828	0.135%		69	
					$15.99	$8.10	$8,426.73	0.09%		527	0.086%		44	
					$13.99	$7.04	$8,338.04	0.09%		596	0.097%		50	
					$16.99	$8.63	$5,334.86	0.06%		314	0.051%		26	
					$15.99	$7.04	$3,006.12	0.03%		188	0.031%		16	
					$16.99	$7.04	$2,242.68	0.02%		132	0.022%		11	
	483250	**750**	**MARIETTA OLD VINE RED LOT'67/68 750ml**	**L**	**$15.00**	**$7.69**	**$52,638.49**	**0.56%**	**81.93%**	**3,511**	**0.57%**	**77.61%**	**293**	
					$14.99	$7.68	$39,738.49	0.42%		2,651	0.434%		221	
					$15.00	$7.69	$12,900.00	0.14%		860	0.141%		72	
	537000	**750**	**RANCHO ZABACO ZINFANDEL HERITAGE 750ml**	**1**	**$15.49**	**$8.16**	**$51,649.32**	**0.55%**	**-0.15%**	**3,468**	**0.57%**	**1.42%**	**289**	
					$13.99	$7.36	$33,932.76	0.36%		2,424	0.396%		202	
					$16.99	$8.96	$17,716.56	0.19%		1,044	0.171%		87	
	911650	**750**	**ROMBAUER ZINFANDEL'15/16 750ml**	**L**	**$35.71**	**$18.74**	**$45,153.16**	**0.48%**	**39.74%**	**1,212**	**0.20%**	**25.13%**	**101**	
					$37.47	$19.67	$42,640.86	0.45%		1,138	0.186%		95	
					$33.95	$17.80	$2,512.30	0.03%		74	0.012%		6	
	501910	**750**	**ROSENBLUM ZINFANDEL VINTNERS CUVE 750ml**	**1**	**$14.32**	**$7.25**	**$40,559.45**	**0.43%**	**-11.44%**	**2,995**	**0.49%**	**-21.70%**	**250**	
					$11.99	$6.01	$14,555.86	0.15%		1,214	0.199%		101	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	501910				$15.99	$8.14	$9,498.06	0.10%		582	0.095%		49	
					$11.99	$8.14	$5,755.20	0.06%		480	0.079%		40	
					$13.99	$8.14	$4,714.63	0.05%		337	0.055%		28	
					$15.99	$7.08	$4,317.30	0.05%		270	0.044%		23	
					$15.99	$6.01	$1,718.40	0.02%		112	0.018%		9	
	515867	**750**	**1000 STORIES ZINFANDEL BOURBON BAR 750ml**	**L**	**$20.17**	**$10.65**	**$39,351.67**	**0.42%**	**47.83%**	**1,951**	**0.32%**	**47.24%**	**163**	
					$20.17	$10.65	$39,351.67	0.42%		1,951	0.319%		163	
	917194	**750**	**SALDO ZINFANDEL'15/16 750ml**	**L**	**$32.28**	**$16.78**	**$34,648.12**	**0.37%**	**37.17%**	**1,074**	**0.18%**	**28.38%**	**90**	
					$32.28	$16.78	$34,648.12	0.37%		1,074	0.176%		90	
	913555	**750**	**EASTON ZINFANDEL AMADOR'14 750ml**	**L**	**$18.38**	**$9.50**	**$33,460.74**	**0.35%**	**-37.49%**	**1,872**	**0.31%**	**-38.28%**	**156**	
					$17.76	$9.17	$30,156.48	0.32%		1,698	0.278%		142	
					$18.99	$9.82	$3,304.26	0.03%		174	0.028%		15	
	914423	**750**	**BUCKLIN ANCIENT RED '13/14 750ml**	**L**	**$29.99**	**$19.84**	**$32,959.01**	**0.35%**	**-13.69%**	**1,099**	**0.18%**	**-13.48%**	**92**	
					$29.99	$19.84	$32,959.01	0.35%		1,099	0.180%		92	
	918519	**750**	**CAROL SHELTON ZIN PIZZAZ'17 750ml**	**L**	**$15.49**	**$10.10**	**$32,665.56**	**0.35%**	**94.00%**	**2,244**	**0.37%**	**86.25%**	**187**	
					$13.99	$9.09	$25,461.80	0.27%		1,820	0.298%		152	
					$16.99	$11.10	$7,203.76	0.08%		424	0.069%		35	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	445140	750	BONESHAKER ZINFANDEL LODI'16 750ml	L	$16.94	$8.72	$30,259.56	0.32%	31.47%	1,786	0.29%	26.60%	149	
					$16.95	$8.73	$22,848.60	0.24%		1,348	0.220%		112	
					$16.92	$8.71	$7,410.96	0.08%		438	0.072%		37	
	908418	750	BUCKLIN BAMBINO ZIN'14/15 750ml	L	$19.99	$13.13	$28,985.50	0.31%	0.69%	1,450	0.24%	-1.59%	121	
					$19.99	$13.13	$28,985.50	0.31%		1,450	0.237%		121	
	500200	750	RIDGE ZIN THREE VALLEYS'15/16 750ml	L	$32.95	$17.14	$25,173.80	0.27%	-13.64%	764	0.12%	-21.06%	64	
					$32.95	$17.14	$25,173.80	0.27%		764	0.125%		64	
	913975	750	SEGHESIO ZINFANDEL OLD VINE'14/15 750ml	L	$38.28	$20.00	$25,111.68	0.27%	-32.36%	656	0.11%	-32.75%	55	
					$38.28	$20.00	$25,111.68	0.27%		656	0.107%		55	
	981964	750	DECOY ZINFANDEL'14/16 750ml	L	$24.99	$13.03	$23,890.44	0.25%	19.97%	956	0.16%	19.97%	80	
					$24.99	$13.03	$23,890.44	0.25%		956	0.156%		80	
	442277	750	ARTEZIN ZIN MENDOCINO'15/16 750ml	L	$15.95	$8.22	$23,015.85	0.24%	-12.45%	1,443	0.24%	-16.69%	120	
					$15.95	$8.22	$23,015.85	0.24%		1,443	0.236%		120	
	918176	750	CAROL SHELTON ZIN ROCK RES'16 750ml	L	$27.49	$18.15	$22,611.32	0.24%	10.59%	868	0.14%	5.52%	72	
					$24.99	$16.47	$17,093.16	0.18%		684	0.112%		57	
					$29.99	$19.82	$5,518.16	0.06%		184	0.030%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLH RED VARIETAL - ZINFANDEL	**911336**	**750**	**SEGHESIO ZINFANDEL CORTINA'14/15 750ml**	**L**	**$38.28**	**$20.00**	**$21,972.72**	**0.23%**	**-10.73%**	**574**	**0.09%**	**-11.18%**	**48**	
					$38.28	$20.00	$21,972.72	0.23%		574	0.094%		48	
	979904	**750**	**FROG'S LEAP ZINFANDEL'15/16 750ml**	**L**	**$30.27**	**$15.83**	**$21,098.19**	**0.22%**	**-22.91%**	**697**	**0.11%**	**-23.36%**	**58**	
					$30.27	$15.83	$21,098.19	0.22%		697	0.114%		58	
	918400	**750**	**FRANK FAMILY ZINDANDEL'15/16 750ml**	**L**	**$35.95**	**$18.85**	**$20,518.17**	**0.22%**	**6.09%**	**583**	**0.10%**	**-1.73%**	**49**	
					$33.99	$17.81	$11,624.58	0.12%		342	0.056%		29	
					$36.87	$19.34	$6,452.25	0.07%		175	0.029%		15	
					$36.99	$19.41	$2,441.34	0.03%		66	0.011%		6	
	907812	**750**	**ALEXANDER VV SIN ZIN'13/14 750ml**	**L**	**$20.49**	**$10.62**	**$20,203.14**	**0.21%**	**-13.63%**	**986**	**0.16%**	**-15.03%**	**82**	
					$20.49	$10.62	$20,203.14	0.21%		986	0.161%		82	
	918310	**750**	**ZOMBIE ZINFANDEL 750ml**	**L**	**$12.99**	**$6.83**	**$19,459.02**	**0.21%**	**0.02%**	**1,498**	**0.25%**	**-0.40%**	**125**	
					$12.99	$6.83	$19,459.02	0.21%		1,498	0.245%		125	
	915484	**750**	**DRY CREEK HERITAGE ZIN'15/16 750ml**	**L**	**$18.15**	**$9.37**	**$18,603.75**	**0.20%**	**-1.65%**	**1,025**	**0.17%**	**-2.20%**	**85**	
					$18.15	$9.37	$18,603.75	0.20%		1,025	0.168%		85	
	919254	**750**	**BEDROCK SONOMA OV ZIN'15/16 750ml**	**L**	**$21.06**	**$13.85**	**$17,266.47**	**0.18%**	**-10.12%**	**810**	**0.13%**	**-11.98%**	**68**	
					$21.98	$14.47	$6,901.72	0.07%		314	0.051%		26	
					$21.99	$14.47	$4,727.85	0.05%		215	0.035%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLH RED VARIETAL - ZINFANDEL	**919254**				$19.99	$13.13	$4,157.92	0.04%		208	0.034%		17	
					$20.26	$13.31	$1,478.98	0.02%		73	0.012%		6	
	498860	**750**	**ROD STRONG ZIN KNOTTY VINE'16 750ml**	**L**	**$20.63**	**$10.68**	**$17,225.80**	**0.18%**	**-10.00%**	**857**	**0.14%**	**-13.77%**	**71**	
					$19.95	$10.33	$14,563.50	0.15%		730	0.119%		61	
					$20.95	$10.85	$1,508.40	0.02%		72	0.012%		6	
					$20.98	$10.87	$1,153.90	0.01%		55	0.009%		5	
	910179	**750**	**TURLEY ZIN OLD VINES'16 750ml**	**A**	**$27.93**	**$14.59**	**$17,094.55**	**0.18%**	**256.12%**	**612**	**0.10%**	**252.22%**	**51**	
					$27.95	$14.60	$11,040.25	0.12%		395	0.065%		33	
					$27.90	$14.58	$6,054.30	0.06%		217	0.035%		18	
	912122	**750**	**TURLEY ZINFANDEL JUVENILE'16 750ml**	**A**	**$21.91**	**$11.37**	**$14,416.78**	**0.15%**	**-16.38%**	**658**	**0.11%**	**-16.92%**	**55**	
					$21.91	$11.37	$14,416.78	0.15%		658	0.108%		55	
	498915	**750**	**RAVENSWOOD ZIN SONOMA OV'15/16 750ml**	**L**	**$15.04**	**$7.59**	**$14,182.72**	**0.15%**	**-17.16%**	**943**	**0.15%**	**-17.23%**	**79**	
					$15.04	$7.59	$14,182.72	0.15%		943	0.154%		79	
	918901	**750**	**VALRAVN ZINFANDEL OV '15/16 750ml**	**L**	**$17.99**	**$9.27**	**$14,158.13**	**0.15%**	**267.62%**	**787**	**0.13%**	**267.62%**	**66**	
					$17.99	$9.27	$14,158.13	0.15%		787	0.129%		66	
	442578	**750**	**BAREFOOT CELLARS ZINFANDEL CALIF 750ml**	**D**	**$7.70**	**$5.24**	**$13,543.20**	**0.14%**	**-73.03%**	**1,369**	**0.22%**	**-77.80%**	**114**	
					$9.99	$5.24	$13,386.60	0.14%		1,340	0.219%		112	
					$5.40	$5.24	$156.60	0.00%		29	0.005%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	917495	750	FOXGLOVE ZIN PASO ROBLE'14/15 750ml	L	$15.99	$8.20	$12,983.88	0.14%	-25.19%	812	0.13%	-24.86%	68	
					$15.99	$8.20	$12,983.88	0.14%		812	0.133%		68	
	977327	750	MARIETTA ZINFANDEL ANGELI ESTATE'1 750ml	L	$31.99	$16.63	$12,604.06	0.13%	-1.92%	394	0.06%	-7.14%	33	
					$31.99	$16.63	$12,604.06	0.13%		394	0.064%		33	
	917317	750	RIDGE ZIN EASTBENCH '15/16 750ml	L	$34.63	$18.03	$12,417.38	0.13%	44.01%	358	0.06%	38.46%	30	
					$34.95	$18.20	$7,339.50	0.08%		210	0.034%		18	
					$34.31	$17.86	$5,077.88	0.05%		148	0.024%		12	
	500205	750	RIDGE ZIN GEYSERVILLE'15/16 750ml	L	$45.18	$23.65	$12,090.18	0.13%	13.05%	260	0.04%	4.91%	22	
					$46.95	$24.59	$10,657.65	0.11%		227	0.037%		19	
					$43.41	$22.70	$1,432.53	0.02%		33	0.005%		3	
	500210	750	RIDGE ZINFANDEL LYTTON'15/16 750ml	L	$44.79	$23.44	$10,833.13	0.11%	-6.02%	247	0.04%	-8.43%	21	
					$42.95	$22.46	$7,988.70	0.08%		186	0.030%		16	
					$46.63	$24.42	$2,844.43	0.03%		61	0.010%		5	
	915646	750	CASTLE ROCK ZINFANEL'16 750ml	X	$8.46	$5.57	$10,527.19	0.11%	0.49%	1,088	0.18%	14.68%	91	
					$10.98	$5.57	$8,860.86	0.09%		807	0.132%		67	
					$5.93	$5.57	$1,666.33	0.02%		281	0.046%		23	
	911151	750	SEGHESIO ZINFANDEL HOME RNCH'13 750ml	L	$55.20	$29.00	$10,488.00	0.11%	-23.71%	190	0.03%	-24.12%	16	
					$55.20	$29.00	$10,488.00	0.11%		190	0.031%		16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLH RED VARIETAL - ZINFANDEL	**916667**	**750**	**SEGHESIO ZINFANDEL ROCKPILE'16 750ml**	**L**	**$42.98**	**$22.50**	**$10,100.30**	**0.11%**	**265.62%**	**235**	**0.04%**	**225.00%**	**20**	
					$42.98	$22.50	$10,100.30	0.11%		235	0.038%		20	
	920156	**750**	**CAROL SHELTON WILD THING CHARD'17 750ml**	**L**	**$14.99**	**$9.78**	**$9,917.08**	**0.10%**	**100.00%**	**692**	**0.11%**	**100.00%**	**58**	
					$13.99	$9.10	$8,030.26	0.08%		574	0.094%		48	
					$15.99	$10.45	$1,886.82	0.02%		118	0.019%		10	
	914836	**750**	**RIDGE ZINFANDEL PAGANI'15/16 750ml**	**L**	**$42.95**	**$22.46**	**$9,449.00**	**0.10%**	**48.46%**	**220**	**0.04%**	**48.70%**	**18**	
					$42.95	$22.46	$9,449.00	0.10%		220	0.036%		18	
	471800	**750**	**GRGICH HILLS ZINFANDEL12/13 750ml**	**L**	**$35.95**	**$18.85**	**$8,771.80**	**0.09%**	**-6.05%**	**244**	**0.04%**	**-5.64%**	**20**	
					$35.95	$18.85	$8,771.80	0.09%		244	0.040%		20	
	917452	**750**	**SOBON ZIN AMADOR OLDVINE'15/16 750ml**	**L**	**$13.68**	**$7.00**	**$8,632.08**	**0.09%**	**-3.48%**	**631**	**0.10%**	**-3.96%**	**53**	
					$13.68	$7.00	$8,632.08	0.09%		631	0.103%		53	
	500105	**750**	**RIDGE ZIN PASO ROBLES'15/16 750ml**	**L**	**$35.45**	**$18.47**	**$7,669.25**	**0.08%**	**285.67%**	**215**	**0.04%**	**291.07%**	**18**	
					$37.95	$19.80	$4,440.15	0.05%		117	0.019%		10	
					$32.95	$17.14	$3,229.10	0.03%		98	0.016%		8	
	913271	**750**	**CHAT MONTELENA ZINFANDEL'13/14 750ml**	**L**	**$37.99**	**$19.94**	**$7,256.09**	**0.08%**	**-5.39%**	**191**	**0.03%**	**-7.18%**	**16**	
					$37.99	$19.94	$7,256.09	0.08%		191	0.031%		16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	490360	750	MURPHY-GOODE ZIN LIAR'S DCE'13/14 750ml	L	$20.99	$11.09	$6,758.78	0.07%	-28.60%	322	0.05%	-30.41%	27	
					$20.99	$11.09	$6,758.78	0.07%		322	0.053%		27	
	913791	750	TURLEY ZINFANDEL DUSI'16 750ml	A	$52.20	$27.50	$6,577.20	0.07%	100.00%	126	0.02%	100.00%	11	
					$52.20	$27.50	$6,577.20	0.07%		126	0.021%		11	
	517100	750	VALLEY OF THE MOON ZIN'10/12 750ml	L	$18.95	$9.80	$6,329.30	0.07%	-45.14%	334	0.05%	-44.89%	28	
					$18.95	$9.80	$6,329.30	0.07%		334	0.055%		28	
	460679	750	DARK HORSE ZINFANDEL 750ml	T	$10.99	$5.77	$5,868.66	0.06%	100.00%	534	0.09%	100.00%	45	
					$10.99	$5.77	$5,868.66	0.06%		534	0.087%		45	
	946876	750	ROCK WALL JESSES ZIN 750ml	L	$22.61	$11.75	$5,741.56	0.06%	88.07%	255	0.04%	84.62%	21	
					$22.22	$11.54	$3,488.54	0.04%		157	0.026%		13	
					$22.99	$11.95	$2,253.02	0.02%		98	0.016%		8	
	911311	750	BALLENTINE ZINF NAPA'15/16 750ml	L	$23.99	$12.49	$5,709.62	0.06%	-57.10%	238	0.04%	-60.73%	20	
					$23.99	$12.49	$5,709.62	0.06%		238	0.039%		20	
	950313	750	BIALE ZIN BLACK CHICKEN'16 750ml	L	$48.36	$25.45	$5,565.09	0.06%	359.00%	115	0.02%	353.85%	10	
					$48.77	$25.67	$3,023.74	0.03%		62	0.010%		5	
					$47.95	$25.23	$2,541.35	0.03%		53	0.009%		4	
	915715	750	GIRARD ZIN NAPA OLD V'15 750ml	L	$24.37	$12.67	$5,444.25	0.06%	-51.17%	221	0.04%	-54.13%	18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	915715				$25.99	$13.52	$2,573.01	0.03%		99	0.016%		8	
					$23.49	$12.21	$1,879.20	0.02%		80	0.013%		7	
					$23.62	$12.28	$992.04	0.01%		42	0.007%		4	
	918627	**750**	**JEFF COHN ZIN SWEETWATER'14/15 750ml**	**L**	**$35.48**	**$23.53**	**$5,291.48**	**0.06%**	**-62.25%**	**149**	**0.02%**	**-62.50%**	**12**	
					$35.99	$23.87	$1,943.46	0.02%		54	0.009%		5	
					$35.46	$23.52	$1,808.46	0.02%		51	0.008%		4	
					$34.99	$23.20	$1,539.56	0.02%		44	0.007%		4	
	916034	**750**	**TURLEY ZINFANDEL CEDARMAN'15 750ml**	**A**	**$37.76**	**$19.80**	**$4,984.32**	**0.05%**	**270.59%**	**132**	**0.02%**	**266.67%**	**11**	
					$37.76	$19.80	$4,984.32	0.05%		132	0.022%		11	
	979637	**750**	**TURLEY ZINFANDEL ESTATE'16 750ml**	**A**	**$41.90**	**$22.00**	**$4,692.80**	**0.05%**	**-14.61%**	**112**	**0.02%**	**-15.15%**	**9**	
					$41.90	$22.00	$4,692.80	0.05%		112	0.018%		9	
	913068	**750**	**TURLEY ZIN PESENTI'16 750ml**	**A**	**$46.04**	**$24.20**	**$4,189.64**	**0.04%**	**60.78%**	**91**	**0.01%**	**55.00%**	**8**	
					$46.04	$24.20	$4,189.64	0.04%		91	0.015%		8	
	914444	**750**	**ROSENBLUM ZIN PLANCHON '11/13 750ml**	**L**	**$23.06**	**$11.86**	**$4,081.62**	**0.04%**	**-15.06%**	**177**	**0.03%**	**-17.21%**	**15**	
					$23.06	$11.86	$4,081.62	0.04%		177	0.029%		15	
	463165	**750**	**EDMEADES ZIN MENDOCINO'14 750ml**	**L**	**$17.99**	**$9.49**	**$3,993.78**	**0.04%**	**-42.58%**	**222**	**0.04%**	**-43.77%**	**19**	
					$17.99	$9.49	$3,993.78	0.04%		222	0.036%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	**914313**	**750**	**PEACHY CANYON ZIN WESTSIDE'15/16 750ml**	**L**	**$20.61**	**$10.70**	**$3,619.82**	**0.04%**	**100.00%**	**167**	**0.03%**	**100.00%**	**14**	
					$21.91	$11.39	$3,330.32	0.04%		152	0.025%		13	
					$19.30	$10.00	$289.50	0.00%		15	0.002%		1	
	915649	**750**	**CLINE ZIN BRIDGEHEAD12/13 750ml**	**X**	**$23.31**	**$15.79**	**$3,302.52**	**0.03%**	**20.35%**	**116**	**0.02%**	**30.23%**	**10**	
					$30.27	$15.79	$3,057.27	0.03%		101	0.017%		8	
					$16.35	$15.79	$245.25	0.00%		15	0.002%		1	
	979944	**750**	**GREEN & RED ZIN CHILES CYN'14 750ml**	**L**	**$24.00**	**$12.50**	**$3,240.00**	**0.03%**	**-7.38%**	**135**	**0.02%**	**-8.66%**	**11**	
					$24.00	$12.50	$3,240.00	0.03%		135	0.022%		11	
	947643	**750**	**MARTINELLI ZIN GIUSEP & LU'12/13 750ml**	**L**	**$60.85**	**$32.08**	**$2,859.95**	**0.03%**	**7.04%**	**47**	**0.01%**	**6.38%**	**4**	
					$60.85	$32.08	$2,859.95	0.03%		47	0.008%		4	
	918284	**750**	**ROCK WALL ZIN MONTE ROS'15/16 750ml**	**L**	**$32.91**	**$17.21**	**$2,833.94**	**0.03%**	**-31.26%**	**86**	**0.01%**	**-31.82%**	**7**	
					$32.99	$17.25	$2,177.34	0.02%		66	0.011%		6	
					$32.83	$17.17	$656.60	0.01%		20	0.003%		2	
	917608	**750**	**KUNIN ZIN PASO ROBLES WEST'14/15 750ml**	**X**	**$19.58**	**$15.35**	**$2,278.95**	**0.02%**	**-18.49%**	**109**	**0.02%**	**-8.87%**	**9**	
					$23.30	$15.35	$1,724.20	0.02%		74	0.012%		6	
					$15.85	$15.35	$554.75	0.01%		35	0.006%		3	
	913834	**750**	**RIDGE ZINFANDEL PONZO'15/16 750ml**	**L**	**$37.95**	**$19.80**	**$2,277.00**	**0.02%**	**-20.20%**	**60**	**0.01%**	**-25.88%**	**5**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	913834				$37.95	$19.80	$2,277.00	0.02%		60	0.010%		5	
	979639	750	TURLEY ZIN STEACY RNCH'16 750ml	A	$31.99	$16.75	$2,207.31	0.02%	100.00%	69	0.01%	100.00%	6	
					$31.99	$16.75	$2,207.31	0.02%		69	0.011%		6	
	917618	750	BLUENOSE ZINFANDEL'11/12 750ml	X	$17.23	$11.27	$2,170.98	0.02%	-11.14%	126	0.02%	-11.76%	11	
					$17.23	$11.27	$2,170.98	0.02%		126	0.021%		11	
	498880	750	RAVENSWOOD ZIN LODI'13/14 750ml	X	$11.67	$7.67	$1,727.97	0.02%	-88.53%	143	0.02%	-85.27%	12	
					$15.15	$7.67	$1,212.00	0.01%		80	0.013%		7	
					$8.19	$7.67	$515.97	0.01%		63	0.010%		5	
	911437	750	TURLEY ZINFANDEL FREDERICKS '15 750ml	A	$46.01	$24.20	$1,656.36	0.02%	100.00%	36	0.01%	100.00%	3	
					$46.01	$24.20	$1,656.36	0.02%		36	0.006%		3	
	915968	750	RAVENSWOOD ZIN OLD HILL'11/12 750ml	L	$58.86	$30.84	$1,412.64	0.01%	92.73%	24	0.00%	92.31%	2	
					$58.86	$30.84	$1,412.64	0.01%		24	0.004%		2	
	918491	750	DUTTON GOLDFIELD ZIN MORELLI'14 750ml	L	$37.94	$25.18	$1,327.68	0.01%	-22.48%	35	0.01%	-23.08%	3	
					$37.92	$25.18	$720.48	0.01%		19	0.003%		2	
					$37.95	$25.18	$607.20	0.01%		16	0.003%		1	
	919103	750	OLD GHOST ZINFANDEL OV'14 750ml	L	$36.95	$19.08	$1,293.25	0.01%	100.00%	35	0.01%	100.00%	3	
					$36.95	$19.08	$1,293.25	0.01%		35	0.006%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	515820	750	TERRA D'ORO ZINFANDEL AMADOR'15 750ml	L	$16.99	$8.96	$1,240.27	0.01%	100.00%	73	0.01%	100.00%	6	
					$16.99	$8.96	$1,240.27	0.01%		73	0.012%		6	
	979934	750	GREEN & RED ZIN CHILES MILL'14 750ml	L	$28.70	$15.00	$1,119.30	0.01%	-56.01%	39	0.01%	-58.70%	3	
					$28.70	$15.00	$1,119.30	0.01%		39	0.006%		3	
	916211	750	DASHE ZINFANDEL TODD BROS'13/14 750ml	L	$35.36	$18.53	$990.08	0.01%	-38.87%	28	0.00%	-39.13%	2	
					$35.36	$18.53	$990.08	0.01%		28	0.005%		2	
	910200	750	FREY ORGANIC BIODYN ZIN'15 750ml	L	$17.45	$9.00	$785.25	0.01%	-93.05%	45	0.01%	-93.10%	4	
					$17.45	$9.00	$785.25	0.01%		45	0.007%		4	
	917748	750	RBT CRAIG ZIN HOWELL'12/13 750ml	L	$59.91	$31.50	$778.83	0.01%	-19.71%	13	0.00%	-20.00%	1	
					$59.91	$31.50	$778.83	0.01%		13	0.002%		1	
	515805	750	TERRA D ORO ZIN DEAVER VINEYARD 750ml	T	$26.99	$14.21	$755.72	0.01%	100.00%	28	0.00%	100.00%	2	
					$26.99	$14.21	$755.72	0.01%		28	0.005%		2	
	910958	750	GREEN & RED ZIN TIP TOP '13 750ml	L	$28.70	$15.00	$545.30	0.01%	-19.86%	19	0.00%	-20.00%	2	
					$28.70	$15.00	$545.30	0.01%		19	0.003%		2	
	914206	750	ROSENBLUM ZINFANDEL SAURET '11 750ml	X	$20.74	$10.67	$414.80	0.00%	-76.10%	20	0.00%	-76.25%	2	
					$20.74	$10.67	$414.80	0.00%		20	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLH RED VARIETAL - ZINFANDEL	**921206**	**750**	**POGGIOSECCO CHIANTI'15 750ml**	**L**					**100.00%**			**100.00%**	**0**	
	979305	**750**	**TURLEY ZINFANDEL DUARTE'15 750ml**	**A**					**100.00%**			**100.00%**	**0**	
	Total						**$3,670,239.99**		**-2.27%**	**232,928**		**-5.08%**	**24,285**	

Class Summary

PLH	**Bottle Sales**	232,928	**Gross Sales**	$3,670,239.99	**Total Items in Class**	110
	% of Bottle Sales	0.47%	**% of Gross Sales**	0.79%	**Share/Item**	1.1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH														
	410648	**1500**	**FISH EYE SHIRAZ 1500ml**	**1**	**$10.32**	**$5.34**	**$70,793.40**	**1.61%**	**-16.13%**	**6,984**	**2.20%**	**-17.73%**	**1,164**	
					$8.99	$4.63	$31,779.20	0.72%		3,544	1.115%		591	
					$11.99	$6.22	$29,213.86	0.67%		2,450	0.771%		408	
					$9.99	$5.16	$9,800.34	0.22%		990	0.312%		165	
	416272	**1500**	**LINDEMANS SHIRAZ-CAB CAWARRA 1500ml**	**1**	**$10.99**	**$5.70**	**$65,177.94**	**1.48%**	**-33.63%**	**6,102**	**1.92%**	**-38.89%**	**1,017**	
					$12.99	$6.76	$33,967.02	0.77%		2,628	0.827%		438	
					$8.99	$4.63	$31,210.92	0.71%		3,474	1.093%		579	
	429995	**1500**	**YELLOW TAIL SHIRAZ 1500ml**	**1**	**$15.99**	**$8.35**	**$58,495.54**	**1.34%**	**-0.45%**	**3,662**	**1.15%**	**-0.83%**	**610**	
					$17.99	$9.42	$30,803.76	0.70%		1,728	0.544%		288	
					$13.99	$7.29	$21,020.20	0.48%		1,516	0.477%		253	
					$15.99	$8.35	$6,671.58	0.15%		418	0.132%		70	
	430005	**1500**	**YELLOW TAIL SHIRAZ-CABERNET 1500ml**	**1**	**$15.99**	**$8.35**	**$58,089.41**	**1.33%**	**-15.31%**	**3,643**	**1.15%**	**-15.70%**	**607**	
					$17.99	$9.42	$29,202.65	0.67%		1,639	0.516%		273	
					$13.99	$7.29	$20,995.68	0.48%		1,512	0.476%		252	
					$15.99	$8.35	$7,891.08	0.18%		492	0.155%		82	
	416746	**1500**	**LITTLE PENGUIN SHIRAZ 1500ml**	**D**	**$15.61**	**$8.27**	**$21,379.79**	**0.48%**	**-29.22%**	**1,504**	**0.47%**	**-33.41%**	**251**	
					$17.99	$8.80	$6,458.41	0.15%		359	0.113%		60	
					$13.99	$8.80	$4,826.55	0.11%		345	0.109%		58	
					$9.72	$8.80	$4,578.12	0.10%		471	0.148%		79	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	416746				$15.99	$8.80	$3,213.99	0.07%		201	0.063%		34	
					$17.99	$6.67	$1,439.20	0.03%		80	0.025%		13	
					$17.99	$7.73	$863.52	0.02%		48	0.015%		8	
	442568	**1500**	**BAREFOOT CELLARS SHIRAZ 1500ml**	**D**	**$12.32**	**$8.36**	**$13,964.70**	**0.32%**	**-55.05%**	**900**	**0.28%**	**-55.82%**	**150**	
					$15.99	$8.36	$13,463.58	0.30%		842	0.265%		140	
					$8.64	$8.36	$501.12	0.01%		58	0.018%		10	
	423298	**1500**	**ROSEMOUNT EST SHIRAZ'13/14 1500ml**	**L**	**$21.10**	**$11.07**	**$4,577.80**	**0.10%**	**-34.11%**	**218**	**0.07%**	**-36.39%**	**36**	
					$20.99	$11.01	$4,386.91	0.10%		209	0.066%		35	
					$21.21	$11.13	$190.89	0.00%		9	0.003%		2	
	401022	**1500**	**ALICE WHITE SHIRAZ 1500ml**	**D**					**100.00%**			**100.00%**	**0**	
	461310	**3000**	**BOTA BOX SHIRAZ 3000ml**	**1**	**$20.49**	**$10.60**	**$354,358.41**	**8.06%**	**-17.82%**	**16,744**	**5.27%**	**-19.80%**	**5,581**	
					$21.99	$11.39	$277,403.85	6.32%		12,678	3.990%		4,226	
					$18.99	$9.80	$76,954.56	1.75%		4,066	1.279%		1,355	
	417177	**3000**	**HARDYS STAMP SHIRAZ 3000ml**	**D**	**$16.31**	**$9.19**	**$69,485.84**	**1.57%**	**-19.33%**	**4,604**	**1.45%**	**-13.07%**	**1,535**	
					$13.99	$9.95	$15,277.08	0.35%		1,092	0.344%		364	
					$18.99	$9.95	$13,919.67	0.32%		733	0.231%		244	
					$16.99	$7.29	$12,776.48	0.29%		752	0.237%		251	
					$10.26	$9.95	$10,711.44	0.24%		1,044	0.329%		348	
					$15.99	$9.95	$9,945.78	0.23%		622	0.196%		207	
					$18.99	$8.35	$3,798.00	0.09%		200	0.063%		67	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	417177				$18.99	$8.88	$3,057.39	0.07%		161	0.051%		54	
	445100	**750**	**BOGLE PETITE SIRAH 750ml**	**1**	**$10.12**	**$5.34**	**$132,293.70**	**3.02%**	**-14.43%**	**13,126**	**4.13%**	**-14.57%**	**1,094**	
					$11.95	$6.05	$40,714.60	0.93%		3,448	1.085%		287	
					$8.95	$4.98	$20,880.35	0.47%		2,333	0.734%		194	
					$8.95	$6.05	$20,575.15	0.47%		2,317	0.729%		193	
					$8.95	$4.45	$18,176.95	0.41%		2,041	0.642%		170	
					$9.95	$6.05	$17,804.05	0.41%		1,799	0.566%		150	
					$11.95	$4.45	$14,142.60	0.32%		1,188	0.374%		99	
	508115	**750**	**SMOKING LOON SYRAH 750ml**	**1**	**$10.45**	**$4.94**	**$58,534.72**	**1.33%**	**-5.69%**	**6,227**	**1.96%**	**-5.71%**	**519**	
					$7.94	$6.09	$19,502.70	0.44%		2,457	0.773%		205	
					$11.95	$6.09	$13,604.40	0.31%		1,152	0.363%		96	
					$8.94	$5.03	$12,802.08	0.29%		1,432	0.451%		119	
					$9.94	$3.96	$7,206.44	0.16%		728	0.229%		61	
					$11.95	$4.50	$3,949.25	0.09%		335	0.105%		28	
					$11.95	$3.96	$1,469.85	0.03%		123	0.039%		10	
	493215	**750**	**PARDUCCI PETITE SIRAH 750ml**	**1**	**$10.74**	**$5.64**	**$54,507.91**	**1.23%**	**7.98%**	**5,209**	**1.64%**	**-0.31%**	**434**	
					$8.99	$4.70	$21,854.69	0.50%		2,431	0.765%		203	
					$12.99	$6.83	$19,342.11	0.44%		1,489	0.469%		124	
					$9.99	$5.24	$8,541.45	0.19%		855	0.269%		71	
					$10.99	$5.77	$4,769.66	0.11%		434	0.137%		36	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	**516736**	**750**	**PARDUCCI TRUE GRIT PETITE SIRAH 750ml**	**1**	**$17.70**	**$9.34**	**$53,451.15**	**1.21%**	**60.17%**	**3,037**	**0.96%**	**61.01%**	**253**	
					$15.95	$8.41	$22,314.05	0.51%		1,399	0.440%		117	
					$19.95	$10.54	$20,388.90	0.46%		1,022	0.322%		85	
					$17.95	$9.47	$5,510.65	0.12%		307	0.097%		26	
					$16.95	$8.94	$5,237.55	0.12%		309	0.097%		26	
	515893	**750**	**TISDALE VINEYARDS SHIRAZ 750ml**	**1**	**$5.99**	**$3.11**	**$41,058.96**	**0.93%**	**-7.49%**	**7,368**	**2.32%**	**-7.03%**	**614**	
					$4.99	$2.57	$25,946.10	0.59%		5,190	1.633%		433	
					$6.99	$3.64	$15,112.86	0.34%		2,178	0.685%		182	
	977037	**750**	**FREY ORGANIC SYRAH'15/16 750ml**	**L**	**$12.75**	**$6.50**	**$25,308.75**	**0.57%**	**-13.83%**	**1,985**	**0.62%**	**-14.24%**	**165**	
					$12.75	$6.50	$25,308.75	0.57%		1,985	0.625%		165	
	917977	**750**	**LINE 39 PETITE SIRAH'16 750ml**	**L**	**$8.99**	**$4.40**	**$24,920.28**	**0.56%**	**-2.18%**	**2,772**	**0.87%**	**-2.18%**	**231**	
					$8.99	$4.40	$24,920.28	0.56%		2,772	0.872%		231	
	915657	**750**	**EARTHQUAKE PETITE SIRAH'14/15 750ml**	**L**	**$23.95**	**$12.40**	**$24,500.85**	**0.55%**	**-20.77%**	**1,023**	**0.32%**	**-20.54%**	**85**	
					$23.95	$12.40	$24,500.85	0.55%		1,023	0.322%		85	
	917141	**750**	**CHARLES SMITH BOOM BM SYRAH'15/16 750ml**	**L**	**$16.88**	**$8.65**	**$23,434.01**	**0.53%**	**-12.81%**	**1,380**	**0.43%**	**-13.19%**	**115**	
					$16.99	$8.65	$22,696.57	0.51%		1,336	0.420%		111	
					$16.76	$8.65	$737.44	0.02%		44	0.014%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	**906457**	**750**	**MICHAEL DAVID PETITE PETITE'15/16 750ml**	**L**	**$16.95**	**$8.70**	**$22,611.30**	**0.51%**	**-15.33%**	**1,334**	**0.42%**	**-15.18%**	**111**	
					$16.95	$8.70	$22,611.30	0.51%		1,334	0.420%		111	
	911772	**750**	**FRANCIS COPPOLA SYRAH SHZ'15/16 750ml**	**L**	**$15.99**	**$8.22**	**$22,529.91**	**0.51%**	**-8.25%**	**1,409**	**0.44%**	**-12.03%**	**117**	
					$15.99	$8.22	$22,529.91	0.51%		1,409	0.443%		117	
	913824	**750**	**TERRE ROUGE SYRAH L'OUEST'13 750ml**	**L**	**$19.19**	**$9.93**	**$20,917.10**	**0.47%**	**-37.19%**	**1,090**	**0.34%**	**-37.50%**	**91**	
					$19.19	$9.93	$20,917.10	0.47%		1,090	0.343%		91	
	515853	**750**	**CRUSHER PETITE SIRAH 750ml**	**D**	**$10.89**	**$7.25**	**$19,296.33**	**0.44%**	**-26.89%**	**1,797**	**0.57%**	**-2.87%**	**150**	
					$14.14	$7.25	$8,512.28	0.19%		602	0.189%		50	
					$10.89	$7.25	$5,543.01	0.13%		509	0.160%		42	
					$7.64	$7.25	$5,241.04	0.12%		686	0.216%		57	
	510920	**750**	**STAGS LW PETITE SYRAH'14/15 750ml**	**L**	**$40.42**	**$21.42**	**$15,238.34**	**0.35%**	**-53.42%**	**377**	**0.12%**	**-54.77%**	**31**	
					$40.42	$21.42	$15,238.34	0.35%		377	0.119%		31	
	911873	**750**	**ALEXANDER VV SYRAH'17 750ml**	**L**	**$20.49**	**$10.62**	**$14,609.37**	**0.33%**	**-22.62%**	**713**	**0.22%**	**-26.91%**	**59**	
					$20.49	$10.62	$14,609.37	0.33%		713	0.224%		59	
	977374	**750**	**QUPE SYRAH CC'15/16 750ml**	**L**	**$20.48**	**$10.73**	**$13,513.68**	**0.31%**	**-39.09%**	**672**	**0.21%**	**-39.53%**	**56**	
					$19.97	$10.36	$11,582.60	0.26%		580	0.183%		48	
					$20.99	$11.09	$1,931.08	0.04%		92	0.029%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	920264	750	STOLPMAN SYRAH '14 750ml	L	$28.73	$15.00	$12,957.23	0.29%	242.45%	451	0.14%	245.38%	38	
					$28.73	$15.00	$12,957.23	0.29%		451	0.142%		38	
	915182	750	MORGAN SYRAH'17 750ml	L	$19.95	$10.21	$12,548.55	0.28%	45.54%	629	0.20%	45.69%	52	
					$19.95	$10.21	$12,548.55	0.28%		629	0.198%		52	
	917390	750	CASTLE ROCK SYRAH COLUMBIA'10/11 750ml	X	$7.70	$5.04	$11,745.27	0.27%	-16.38%	1,348	0.42%	-3.63%	112	
					$9.99	$5.04	$9,720.27	0.22%		973	0.306%		81	
					$5.40	$5.04	$2,025.00	0.05%		375	0.118%		31	
	918525	750	MELVILLE SYRAH '14/15 750ml	L	$37.19	$19.45	$11,033.94	0.25%	23.04%	298	0.09%	15.66%	25	
					$36.99	$19.34	$9,987.30	0.23%		270	0.085%		23	
					$37.38	$19.55	$1,046.64	0.02%		28	0.009%		2	
	977124	750	ZACA MESA SYRAH STA YNEZ'12/14 750ml	X	$20.02	$13.51	$10,125.45	0.23%	84.57%	545	0.17%	154.50%	45	
					$25.99	$13.51	$5,379.93	0.12%		207	0.065%		17	
					$14.04	$13.51	$4,745.52	0.11%		338	0.106%		28	
	916716	750	MICHAEL DAVID SYRA 6TH SENS'15/16 750ml	L	$16.02	$8.22	$9,990.16	0.23%	-14.85%	626	0.20%	-14.53%	52	
					$15.95	$8.17	$9,314.80	0.21%		584	0.184%		49	
					$16.08	$8.26	$675.36	0.02%		42	0.013%		4	
	918507	750	SAMSARA SYRAH '14/15 750ml	L	$31.79	$20.90	$9,635.32	0.22%	-20.63%	315	0.10%	-13.42%	26	
					$29.99	$19.69	$7,857.38	0.18%		262	0.082%		22	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	918507				$33.58	$22.10	$1,777.94	0.04%		53	0.017%		4	
	905428	750	DONKEY & GOAT SYRAH PERLI V'12 750ml	U	$32.99	$21.86	$9,435.14	0.21%	-11.21%	286	0.09%	-11.07%	24	
					$32.99	$21.86	$9,435.14	0.21%		286	0.090%		24	
	914857	750	MCMANIS PETITE SIRAH'15/16 750ml	L	$10.45	$5.41	$7,962.33	0.18%	-34.43%	777	0.24%	-30.54%	65	
					$9.99	$5.23	$4,865.13	0.11%		487	0.153%		41	
					$10.87	$5.50	$1,576.15	0.04%		145	0.046%		12	
					$10.49	$5.50	$1,521.05	0.03%		145	0.046%		12	
	907759	750	TRINAFOUR PETITE SIRAH'13/14 750ml	L	$22.06	$14.53	$7,878.69	0.18%	10.58%	358	0.11%	11.14%	30	
					$21.99	$14.47	$3,914.22	0.09%		178	0.056%		15	
					$21.99	$14.49	$2,286.96	0.05%		104	0.033%		9	
					$22.01	$14.49	$1,254.57	0.03%		57	0.018%		5	
					$22.26	$14.67	$422.94	0.01%		19	0.006%		2	
	912531	750	SHAFER RELENTLESS SYRAH'14/15 750ml	L	$99.20	$52.50	$7,854.19	0.18%	-50.98%	79	0.02%	-51.72%	7	
					$99.67	$52.75	$5,780.86	0.13%		58	0.018%		5	
					$98.73	$52.25	$2,073.33	0.05%		21	0.007%		2	
	948515	750	CINDER SYRAH'15/16 750ml	L	$22.64	$14.90	$7,705.80	0.17%	296.77%	342	0.11%	311.90%	29	
					$21.98	$14.44	$4,352.04	0.10%		198	0.062%		17	
					$23.29	$15.35	$3,353.76	0.08%		144	0.045%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	**401020**	**750**	**ALICE WHITE SHIRAZ 750ml**	**D**	**$6.23**	**$4.22**	**$7,405.96**	**0.17%**	**-58.75%**	**1,164**	**0.37%**	**-57.18%**	**97**	
					$8.08	$4.22	$3,118.88	0.07%		386	0.121%		32	
					$6.23	$4.22	$2,971.71	0.07%		477	0.150%		40	
					$4.37	$4.22	$1,315.37	0.03%		301	0.095%		25	
	908083	**750**	**FESS PARKER SYRAH BIG EASY'15/16 750ml**	**L**	**$28.85**	**$15.00**	**$7,183.65**	**0.16%**	**12.10%**	**249**	**0.08%**	**11.45%**	**21**	
					$28.85	$15.00	$7,183.65	0.16%		249	0.078%		21	
	918804	**750**	**PEACHY CANYON PETITE SIRAH 750ml**	**L**	**$31.53**	**$16.50**	**$6,778.95**	**0.15%**	**229.31%**	**215**	**0.07%**	**229.17%**	**18**	
					$31.53	$16.50	$6,778.95	0.15%		215	0.068%		18	
	918911	**750**	**RETRO PETITE SIRAH NAPA'13 750ml**	**L**	**$32.76**	**$19.17**	**$6,438.92**	**0.15%**	**216.40%**	**222**	**0.07%**	**259.32%**	**19**	
					$28.97	$19.17	$6,402.37	0.15%		221	0.070%		18	
					$36.55	$19.17	$36.55	0.00%		1	0.000%		0	
	456775	**750**	**COLUMBIA TWO VINES SHIRAZ 750ml**	**L**	**$8.07**	**$4.22**	**$6,221.97**	**0.14%**	**-42.68%**	**771**	**0.24%**	**-42.97%**	**64**	
					$8.07	$4.22	$6,221.97	0.14%		771	0.243%		64	
	908129	**750**	**VINUM PETITE SIRAH CLRKSBRG'14 750ml**	**L**	**$13.99**	**$7.17**	**$4,574.73**	**0.10%**	**-51.97%**	**327**	**0.10%**	**-51.89%**	**27**	
					$13.99	$7.17	$4,574.73	0.10%		327	0.103%		27	
	917753	**750**	**OAK GROVE PETITE SIRAH RES'16/17 750ml**	**L**	**$8.07**	**$4.01**	**$4,293.24**	**0.10%**	**-35.34%**	**532**	**0.17%**	**-35.65%**	**44**	
					$8.07	$4.01	$4,293.24	0.10%		532	0.167%		44	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	915710	750	DUMOL SYRAH WILD MTNSIDE '15/16 750ml	L	$68.33	$36.00	$4,099.80	0.09%	10.41%	60	0.02%	9.80%	5	
					$68.33	$36.00	$4,099.80	0.09%		60	0.019%		5	
	952074	750	FAUSSE PISTE SYRAH GARDE MANGER 750ml	L	$17.69	$11.63	$4,079.14	0.09%	1.34%	230	0.07%	-1.67%	19	
					$17.99	$11.68	$2,410.66	0.05%		134	0.042%		11	
					$17.38	$11.58	$1,668.48	0.04%		96	0.030%		8	
	910220	750	QUPE SYRAH HILLSIDE EST'12/14 750ml	L	$41.09	$21.61	$3,906.15	0.09%	20.20%	96	0.03%	18.18%	8	
					$40.18	$21.03	$2,692.06	0.06%		67	0.021%		6	
					$41.99	$22.18	$1,214.09	0.03%		29	0.009%		2	
	915861	750	DUMOL SYRAH EDDIE'S PTCH'15/16 750ml	L	$91.83	$48.50	$3,744.71	0.08%	392.75%	43	0.01%	450.00%	4	
					$85.25	$45.00	$3,154.25	0.07%		37	0.012%		3	
					$98.41	$52.00	$590.46	0.01%		6	0.002%		1	
	500208	750	RIDGE PETITE SIRAH LYTTN EST'16 750ml	L	$41.82	$21.86	$3,744.01	0.08%	126.42%	92	0.03%	114.63%	8	
					$39.95	$20.86	$2,756.55	0.06%		69	0.022%		6	
					$42.95	$22.46	$944.90	0.02%		22	0.007%		2	
					$42.56	$22.25	$42.56	0.00%		1	0.000%		0	
	950586	750	MIRA SYRAH HYDE VNYRD'12/14 750ml	X	$34.76	$23.66	$3,696.98	0.08%	-18.95%	121	0.04%	22.34%	10	
					$24.38	$23.66	$2,072.30	0.05%		85	0.027%		7	
					$45.13	$23.66	$1,624.68	0.04%		36	0.011%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	**919445**	**750**	**OTIS KENYON SYRAH WALLA'12/13 750ml**	**L**	**$33.99**	**$22.38**	**$3,602.94**	**0.08%**	**-44.77%**	**106**	**0.03%**	**-53.00%**	**9**	
					$33.99	$22.38	$3,602.94	0.08%		106	0.033%		9	
	914589	**750**	**L'ECOLE 41 SYRAH 7 HILLS'14/15 750ml**	**L**	**$37.99**	**$19.90**	**$3,533.07**	**0.08%**	**1.29%**	**93**	**0.03%**	**1.10%**	**8**	
					$37.99	$19.90	$3,533.07	0.08%		93	0.029%		8	
	915213	**750**	**FREY PETITE S ORGANIC BIO'14/15 750ml**	**L**	**$16.04**	**$8.25**	**$3,449.99**	**0.08%**	**-60.85%**	**199**	**0.06%**	**-60.84%**	**17**	
					$17.45	$9.00	$3,332.95	0.08%		191	0.060%		16	
					$14.63	$7.50	$117.04	0.00%		8	0.003%		1	
	909760	**750**	**DUTTON GOLDFIELD SYRAH CHERRY RDG' 750ml**	**L**	**$39.94**	**$26.45**	**$3,074.74**	**0.07%**	**6.08%**	**77**	**0.02%**	**6.33%**	**6**	
					$39.92	$26.45	$1,876.24	0.04%		47	0.015%		4	
					$39.95	$26.45	$1,198.50	0.03%		30	0.009%		3	
	916773	**750**	**EPIPHANY REVELATION RED'13/15 750ml**	**L**	**$34.86**	**$18.20**	**$2,858.52**	**0.06%**	**-37.75%**	**82**	**0.03%**	**-38.06%**	**7**	
					$34.86	$18.20	$2,858.52	0.06%		82	0.026%		7	
	918996	**750**	**HABIT CAB FRANC SANTA YNEZ'17 750ml**	**L**	**$26.99**	**$17.71**	**$2,779.97**	**0.06%**	**100.00%**	**103**	**0.03%**	**100.00%**	**9**	
					$26.99	$17.71	$2,779.97	0.06%		103	0.032%		9	
	913743	**750**	**FESS PARKER SYRAH SB CNTY'15 750ml**	**L**	**$20.55**	**$10.67**	**$2,733.15**	**0.06%**	**182.29%**	**133**	**0.04%**	**182.22%**	**11**	
					$20.55	$10.67	$2,733.15	0.06%		133	0.042%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	952011	750	GRAMERCY LOWER EAST SYRAH'14/15 750ml	L	$29.89	$15.56	$2,152.08	0.05%	72.10%	72	0.02%	70.83%	6	
					$29.89	$15.56	$2,152.08	0.05%		72	0.023%		6	
	977372	750	QUPE LOS OLIVOS CUVEE'10/12 750ml	L	$27.52	$14.47	$2,112.72	0.05%	-47.75%	78	0.02%	-47.89%	7	
					$27.05	$14.12	$2,028.75	0.05%		75	0.024%		6	
					$27.99	$14.81	$83.97	0.00%		3	0.001%		0	
	917856	750	PRIDE MTN SYRAH'14/15 750ml	L	$60.63	$31.98	$1,940.16	0.04%	-14.39%	32	0.01%	-15.00%	3	
					$60.63	$31.98	$1,940.16	0.04%		32	0.010%		3	
	917293	750	NOVY SYRAH STA LUCIA'14 750ml	L	$29.55	$15.44	$1,891.99	0.04%	0.44%	63	0.02%	-4.55%	5	
					$30.37	$15.88	$1,518.50	0.03%		50	0.016%		4	
					$28.73	$15.00	$373.49	0.01%		13	0.004%		1	
	916260	750	RAMEY SYRAH SONOMA CST'14/15 750ml	L	$40.01	$21.00	$1,840.46	0.04%	60.62%	46	0.01%	60.71%	4	
					$40.01	$21.00	$1,840.46	0.04%		46	0.014%		4	
	473063	750	HARASZTHY PETITE SIRAH 750ml	T	$15.99	$8.07	$1,662.96	0.04%	100.00%	104	0.03%	100.00%	9	
					$15.99	$8.07	$1,662.96	0.04%		104	0.033%		9	
	917542	750	NOVY SYRAH GARY'S'11 750ml	X	$27.28	$18.52	$1,419.81	0.03%	-17.85%	64	0.02%	30.61%	5	
					$19.13	$18.52	$975.63	0.02%		51	0.016%		4	
					$35.42	$18.52	$389.62	0.01%		11	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	917542				$27.28	$18.52	$54.56	0.00%		2	0.001%		0	
	472140	750	GUENOC PETITE SIRAH LAKE'13/14 750ml	X	$10.89	$7.45	$1,358.34	0.03%	-83.24%	131	0.04%	-76.97%	11	
					$14.14	$7.45	$777.70	0.02%		55	0.017%		5	
					$7.64	$7.45	$580.64	0.01%		76	0.024%		6	
	915220	750	FESS PARKER SYRAH RODNEY'S'15 750ml	L	$38.39	$20.08	$959.75	0.02%	-17.52%	25	0.01%	-17.86%	2	
					$38.39	$20.08	$959.75	0.02%		25	0.008%		2	
	904130	750	BECKMEN SYRAH BLOCK 6 PUR MT'13 750ml	L	$49.99	$26.12	$749.85	0.02%	-64.13%	15	0.00%	-64.10%	1	
					$49.99	$26.12	$749.85	0.02%		15	0.005%		1	
	951906	750	SKYLARK SYRAH RODGERS CREEK'12/13 750ml	L	$30.99	$20.49	$712.77	0.02%	66.33%	23	0.01%	91.67%	2	
					$30.99	$20.49	$712.77	0.02%		23	0.007%		2	
	913657	750	BIALE ROYAL PUNISHERS PT SYRH'16 750ml	L	$43.15	$22.68	$656.66	0.01%	-64.33%	16	0.01%	-65.71%	1	
					$40.34	$21.18	$564.76	0.01%		14	0.004%		1	
					$45.95	$24.17	$91.90	0.00%		2	0.001%		0	
	913904	750	FESS PARKER EPIPHNY GRNCH BLNC'16 750ml	L	$19.30	$10.00	$656.20	0.01%	-15.02%	34	0.01%	-15.38%	3	
					$19.30	$10.00	$656.20	0.01%		34	0.011%		3	
	416745	750	LITTLE PENGUIN SHIRAZ 750ml	D	$5.39	$4.95	$526.62	0.01%	-99.39%	98	0.03%	-99.22%	8	
					$5.39	$4.95	$526.62	0.01%		98	0.031%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	915860	750	DUMOL SYRAH J ROBERTS'09/12 750ml	L	$90.89	$48.00	$454.45	0.01%	-57.96%	5	0.00%	-58.33%	0	
					$90.89	$48.00	$454.45	0.01%		5	0.002%		0	
	920788	750	COPAIN SYRAH LES VOISINS'12 750ml	U	$32.99	$17.47	$329.90	0.01%	-91.15%	10	0.00%	-91.15%	1	
					$32.99	$17.47	$329.90	0.01%		10	0.003%		1	
	977377	750	QUPE SYRAH BIEN NACIDO'11 750ml	X	$16.25	$8.38	$243.75	0.01%	9.46%	15	0.00%	25.00%	1	
					$16.25	$8.38	$243.75	0.01%		15	0.005%		1	
	914205	750	ROSENBLUM PETIT SIRAH HERIT'16 750ml	U	$12.70	$6.68	$228.60	0.01%	-92.12%	18	0.01%	-92.18%	2	
					$12.70	$6.68	$228.60	0.01%		18	0.006%		2	
	918044	750	PRIEST RANCH PETITE SIRAH NAPA'9 750ml	L	$39.51	$26.25	$158.04	0.00%	-76.36%	4	0.00%	-76.47%	0	
					$39.51	$26.25	$158.04	0.00%		4	0.001%		0	
	475043	750	REX GOLIATH SHIRAZ 750ml	D	$9.08	$4.75	$9.08	0.00%	100.00%	1	0.00%	100.00%	0	
					$9.08	$4.75	$9.08	0.00%		1	0.000%		0	
	947758	750	CHARLES & CHARLES CAB SYRAH 750ml	D					100.00%			100.00%	0	
	977104	750	CLINE SYRAH CARNEROS'14 75 750ml	X					100.00%			100.00%	0	
	458444	750	CONCANNON PETITE SIRAH S V 750ml	D					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	914627	750	ROSENBLUM SYRAH VINT CUVEE'11 750ml	X					100.00%			100.00%	0	
	976584	750	TURLEY P SYRAH HAYNE'13 750ml	A					100.00%			100.00%	0	
	Total						$1,510,186.04		-17.54%	105,703		-20.14%	16,063	

Class Summary

PLJ	**Bottle Sales**	105,703	**Gross Sales**	$1,510,186.04	**Total Items in Class**	83
	% of Bottle Sales	0.21%	**% of Gross Sales**	0.33%	**Share/Item**	0.83

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLL RED VARIETAL - GRENACHE														
	907823	**750**	**BUCKLIN GRENACHE OLD HILL RNCH'15 750ml**	**L**	**$31.01**	**$20.53**	**$10,799.37**	**15.89%**	**-0.32%**	**333**	**11.75%**	**-17.62%**	**28**	
					$32.99	$21.85	$5,872.22	8.64%		178	6.279%		15	
					$33.05	$21.90	$3,139.75	4.62%		95	3.351%		8	
					$32.99	$21.86	$1,187.64	1.75%		36	1.270%		3	
					$24.99	$16.49	$599.76	0.88%		24	0.847%		2	
	295322	**750**	**SHATTER GRENACHE'15 750ml**	**X**	**$15.40**	**$10.56**	**$6,507.22**	**9.58%**	**-47.81%**	**400**	**14.11%**	**-35.08%**	**33**	
					$19.99	$10.56	$4,757.62	7.00%		238	8.395%		20	
					$10.80	$10.56	$1,749.60	2.57%		162	5.714%		14	
	919113	**750**	**TRIBUTE TO GRACE GRENACHE SB CTY'16750ml**	**L**	**$24.99**	**$16.36**	**$2,848.86**	**4.19%**	**100.00%**	**114**	**4.02%**	**100.00%**	**10**	
					$24.99	$16.36	$2,848.86	4.19%		114	4.021%		10	
	920090	**750**	**ZACHERLE TRES HERMANAS'11/12 750ml**	**X**	**$28.33**	**$18.75**	**$679.92**	**1.00%**	**-88.80%**	**24**	**0.85%**	**-88.89%**	**2**	
					$28.33	$18.75	$679.92	1.00%		24	0.847%		2	
	917762	**750**	**BECKMEN GRENACHE PURMT'14/15 750ml**	**L**	**$48.99**	**$25.59**	**$587.88**	**0.87%**	**-55.67%**	**12**	**0.42%**	**-56.25%**	**1**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLL RED VARIETAL - GRENACHE	**917762**				$48.99	$25.59	$587.88	0.87%		12	0.423%		1	
	Total						**$21,423.25**		**-24.66%**	**883**		**-25.41%**	**74**	

Class Summary

PLL	**Bottle Sales**	883	**Gross Sales**	$21,423.25	**Total Items in Class** 5
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item** 0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLN RED VARIETAL - MOURVEDRE														
	456513	**750**	**CLINE MOURVEDRE ANCIENT VINES 750ml**	**1**	**$13.09**	**$6.88**	**$91,000.55**	**50.33%**	**53.22%**	**7,109**	**53.34%**	**65.50%**	**592**	
					$11.95	$7.64	$20,392.70	11.28%		1,706	12.801%		142	
					$14.95	$7.64	$17,468.55	9.67%		1,169	8.772%		97	
					$11.95	$6.58	$16,240.05	8.98%		1,359	10.197%		113	
					$11.95	$6.04	$13,646.90	7.55%		1,142	8.569%		95	
					$12.95	$6.58	$9,764.30	5.40%		754	5.658%		63	
					$12.95	$7.64	$7,433.30	4.11%		574	4.307%		48	
					$14.95	$6.04	$6,054.75	3.35%		405	3.039%		34	
	915398	**750**	**TABLAS CRK ESPRIT ROUGE'16 750ml**	**L**	**$55.99**	**$29.51**	**$2,015.64**	**1.11%**	**100.00%**	**36**	**0.27%**	**100.00%**	**3**	
					$55.99	$29.51	$2,015.64	1.11%		36	0.270%		3	
	Total						**$93,016.19**		**57.09%**	**7,145**		**66.46%**	**595**	

Class Summary

PLN	**Bottle Sales**	7,145	**Gross Sales**	$93,016.19	**Total Items in Class**	2
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLP RED VARIETAL - BARBERA														
	911672	**750**	**SEGHESIO BARBERA'13 750ml**	**L**	**$36.25**	**$19.00**	**$15,080.00**	**42.96%**	**23.16%**	**416**	**42.80%**	**22.67%**	**35**	
					$36.25	$19.00	$15,080.00	42.96%		416	42.798%		35	
	Total						**$15,080.00**		**23.16%**	**416**		**22.67%**	**35**	

Class Summary

PLP	**Bottle Sales**	416	**Gross Sales**	$15,080.00	**Total Items in Class** 1
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item** 0.01

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLQ RED VARIETAL - SANGIOVESE, NEBBIOLO														
	349600	**1500**	**BOLLA SANGIOVESE 1500ml**	**1**	**$14.16**	**$7.32**	**$43,752.49**	**13.87%**	**-19.81%**	**3,063**	**17.87%**	**-22.00%**	**511**	
					$15.99	$8.03	$17,999.43	5.72%		1,137	6.632%		190	
					$12.99	$8.03	$6,996.36	2.21%		540	3.150%		90	
					$13.99	$8.03	$6,386.92	2.02%		460	2.683%		77	
					$12.99	$6.97	$5,822.01	1.84%		451	2.631%		75	
					$12.99	$6.43	$4,281.45	1.35%		331	1.931%		55	
					$15.99	$6.43	$2,266.32	0.72%		144	0.840%		24	
	464550	**750**	**FERRARI-CARANO SIENA'15/16 750ml**	**L**	**$21.95**	**$11.40**	**$26,449.75**	**8.32%**	**-12.90%**	**1,205**	**7.03%**	**-12.69%**	**100**	
					$21.95	$11.40	$26,449.75	8.32%		1,205	7.028%		100	
	915001	**750**	**SEGHESIO SANGIOVESE'13/14 750ml**	**L**	**$28.73**	**$15.00**	**$18,904.34**	**5.95%**	**7.68%**	**658**	**3.84%**	**7.14%**	**55**	
					$28.73	$15.00	$18,904.34	5.95%		658	3.838%		55	
	911852	**750**	**LUNA SANGIOVESE'12/13 750ml**	**X**	**$18.99**	**$9.83**	**$13,311.99**	**4.19%**	**-19.82%**	**701**	**4.09%**	**-21.66%**	**58**	
					$18.99	$9.83	$13,311.99	4.19%		701	4.089%		58	
	917696	**750**	**LEONETTI CELLAR SANGIOVESE'14/15 750ml**	**L**	**$70.97**	**$47.24**	**$4,327.59**	**1.36%**	**427.42%**	**61**	**0.36%**	**425.00%**	**5**	
					$70.94	$47.21	$3,972.64	1.25%		56	0.327%		5	
					$70.99	$47.26	$354.95	0.11%		5	0.029%		0	
	919067	**750**	**COTES DE CIEL NEBBIOLO'12/13 750ml**	**L**	**$37.47**	**$24.75**	**$2,510.49**	**0.79%**	**100.00%**	**67**	**0.39%**	**100.00%**	**6**	
					$37.47	$24.75	$2,510.49	0.79%		67	0.391%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLQ RED VARIETAL - SANGIOVESE, NEBBIOLO	**950853**	**750**	**MORA ESTATE VALPO '12 750ml**	**L**	**$47.80**	**$32.00**	**$1,386.20**	**0.44%**	**-66.97%**	**29**	**0.17%**	**-67.16%**	**2**	
					$47.80	$32.00	$1,386.20	0.44%		29	0.169%		2	
	916685	**750**	**JERIKO SANGIOVESE'10/12 750ml**	**L**	**$16.20**	**$10.59**	**$599.40**	**0.19%**	**-89.52%**	**37**	**0.22%**	**-89.61%**	**3**	
					$16.20	$10.59	$599.40	0.19%		37	0.216%		3	
	972224	**750**	**TERRA D'ORO SANGIOVESE'13/14 750ml**	**U**	**$16.99**	**$8.96**	**$390.77**	**0.12%**	**-99.00%**	**23**	**0.13%**	**-99.05%**	**2**	
					$16.99	$8.96	$390.77	0.12%		23	0.134%		2	
	917081	**750**	**SEGHESIO SANGIOVESE VENOM'09/10 750ml**	**L**	**$51.44**	**$27.00**	**$154.32**	**0.05%**	**-69.71%**	**3**	**0.02%**	**-70.00%**	**0**	
					$51.44	$27.00	$154.32	0.05%		3	0.017%		0	
	921210	**750**	**VILLA CREEK WILLOW CREEK CUVEE'15 750ml**	**L**					**100.00%**			**100.00%**	**0**	
	Total						**$111,787.34**		**-17.39%**	**5,847**		**-23.48%**	**743**	

Class Summary

PLQ

Bottle Sales	5,847	**Gross Sales**	$111,787.34	**Total Items in Class**	11
% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.11

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR														
	281338	**1000**	**FRENCH RABBIT PINOT NOIR 1000ml**	**1**	**$10.34**	**$5.15**	**$49,424.93**	**0.18%**	**-17.25%**	**4,780**	**0.27%**	**-14.79%**	**531**	
					$11.95	$6.10	$21,533.90	0.08%		1,802	0.100%		200	
					$8.95	$6.10	$12,628.45	0.05%		1,411	0.079%		157	
					$8.95	$4.51	$7,491.15	0.03%		837	0.047%		93	
					$9.92	$4.51	$4,652.48	0.02%		469	0.026%		52	
					$11.95	$4.51	$3,118.95	0.01%		261	0.015%		29	
	480318	**1500**	**LIBERTY CREEK VINYRD PINOT NOIR 1500ml**	**1**	**$8.99**	**$4.63**	**$118,926.04**	**0.43%**	**-12.82%**	**13,076**	**0.73%**	**-15.45%**	**2,179**	
					$9.99	$5.16	$74,656.92	0.27%		7,516	0.418%		1,253	
					$7.99	$4.10	$44,269.12	0.16%		5,560	0.310%		927	
	443255	**1500**	**BAREFOOT CELLARS PINOT NOIR 1500ml**	**1**	**$14.32**	**$7.47**	**$92,783.26**	**0.33%**	**-13.69%**	**6,424**	**0.36%**	**-13.51%**	**1,071**	
					$15.99	$8.36	$44,967.99	0.16%		2,819	0.157%		470	
					$12.99	$6.76	$33,065.82	0.12%		2,550	0.142%		425	
					$13.99	$7.29	$14,749.45	0.05%		1,055	0.059%		176	
	498124	**1500**	**WOODBRIDGE PINOT NOIR R MONDAVI 1500ml**	**1**	**$13.74**	**$7.16**	**$80,803.80**	**0.29%**	**8.74%**	**5,910**	**0.33%**	**13.69%**	**985**	
					$15.99	$8.35	$30,777.42	0.11%		1,938	0.108%		323	
					$11.99	$6.22	$27,140.63	0.10%		2,279	0.127%		380	
					$13.99	$7.29	$13,727.80	0.05%		988	0.055%		165	
					$12.99	$6.76	$9,157.95	0.03%		705	0.039%		118	
	355755	**1500**	**CAVIT PINOT NOIR 1500ml**	**1**	**$18.56**	**$9.52**	**$67,258.18**	**0.24%**	**9.40%**	**3,606**	**0.20%**	**11.15%**	**601**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	355755				$20.99	$10.50	$20,722.04	0.07%		994	0.055%		166	
					$16.99	$9.44	$9,223.51	0.03%		547	0.030%		91	
					$16.99	$8.91	$9,021.69	0.03%		531	0.030%		89	
					$16.99	$10.50	$8,217.47	0.03%		485	0.027%		81	
					$20.99	$8.38	$7,430.46	0.03%		354	0.020%		59	
					$17.99	$8.38	$6,484.97	0.02%		367	0.020%		61	
					$18.99	$10.50	$6,158.04	0.02%		328	0.018%		55	
	499257	**1500**	**REDWOOD CREEK PINOT NOIR 1500ml**	**1**	**$13.99**	**$7.29**	**$58,203.11**	**0.21%**	**-1.46%**	**4,401**	**0.25%**	**-1.30%**	**734**	
					$11.99	$6.22	$33,832.84	0.12%		2,822	0.157%		470	
					$15.99	$8.36	$19,056.06	0.07%		1,200	0.067%		200	
					$13.99	$7.29	$5,314.21	0.02%		379	0.021%		63	
	516835	**1500**	**TURNING LEAF PINOT NOIR RESERVE 1500ml**	**1**	**$14.49**	**$7.56**	**$54,595.83**	**0.20%**	**-13.17%**	**3,783**	**0.21%**	**-12.96%**	**631**	
					$15.99	$8.36	$29,307.66	0.11%		1,834	0.102%		306	
					$12.99	$6.76	$25,288.17	0.09%		1,949	0.109%		325	
	920691	**1500**	**SEA SMOKE PN SOUTHING'15 1500 ml**	**A**	**$144.52**	**$76.26**	**$1,445.20**	**0.01%**	**-64.26%**	**10**	**0.00%**	**-64.29%**	**2**	
					$144.52	$76.26	$1,445.20	0.01%		10	0.001%		2	
	444570	**3000**	**BLACK BOX PINOT NOIR 3000ml**	**1**	**$21.74**	**$11.41**	**$422,698.46**	**1.53%**	**12.10%**	**19,056**	**1.06%**	**14.03%**	**6,352**	
					$23.99	$12.61	$229,105.40	0.83%		9,658	0.538%		3,219	
					$19.99	$10.48	$95,702.26	0.35%		4,810	0.268%		1,603	
					$20.99	$11.01	$54,867.41	0.20%		2,623	0.146%		874	
					$21.99	$11.54	$43,023.39	0.16%		1,965	0.109%		655	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	**518818**	**3000**	**VIN VAULT PINOT NOIR 3000ml**	**1**	**$20.99**	**$11.02**	**$100,440.19**	**0.36%**	**-4.51%**	**4,795**	**0.27%**	**-4.87%**	**1,598**	
					$21.99	$11.55	$57,482.73	0.21%		2,637	0.147%		879	
					$19.99	$10.48	$42,957.46	0.16%		2,158	0.120%		719	
	517008	**375**	**UNDERWOOD PINOT NOIR CANS 375ml**	**T**	**$6.03**	**$3.11**	**$39,349.04**	**0.14%**	**3919.18%**	**6,568**	**0.37%**	**3965.48%**	**274**	
					$5.99	$3.09	$38,767.28	0.14%		6,472	0.360%		270	
					$6.06	$3.12	$581.76	0.00%		96	0.005%		4	
	460539	**375**	**CYCLES GLADIATOR PINOT NOIR CAN 375ml**	**T**	**$4.98**	**$2.55**	**$19,785.54**	**0.07%**	**100.00%**	**3,973**	**0.22%**	**100.00%**	**166**	
					$4.98	$2.55	$19,785.54	0.07%		3,973	0.221%		166	
	915135	**375**	**SAINTBURY PINOT CARNEROS'15/16 375 ml**	**L**	**$17.17**	**$8.95**	**$19,058.70**	**0.07%**	**4.65%**	**1,110**	**0.06%**	**4.16%**	**46**	
					$17.17	$8.95	$19,058.70	0.07%		1,110	0.062%		46	
	915366	**375**	**ADELSHEIM PINOT NOIR OR'15/16 375 ml**	**L**	**$17.99**	**$9.36**	**$13,276.62**	**0.05%**	**15.09%**	**738**	**0.04%**	**15.09%**	**31**	
					$17.99	$9.37	$10,973.90	0.04%		610	0.034%		25	
					$17.99	$9.35	$2,302.72	0.01%		128	0.007%		5	
	915018	**375**	**DOMAINE DROUHIN PINOT'14/15 375 ml**	**L**	**$25.15**	**$13.19**	**$8,789.63**	**0.03%**	**-8.41%**	**349**	**0.02%**	**-8.61%**	**15**	
					$25.22	$13.23	$6,758.96	0.02%		268	0.015%		11	
					$25.07	$13.15	$2,030.67	0.01%		81	0.005%		3	
	440995	**5000**	**ALMADEN PINOT NOIR 5000ml**	**D**	**$16.17**	**$10.94**	**$84,744.37**	**0.30%**	**-34.02%**	**4,053**	**0.23%**	**-35.39%**	**2,252**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	440995				$20.99	$10.94	$84,358.81	0.30%		4,019	0.224%		2,233	
					$11.34	$10.94	$385.56	0.00%		34	0.002%		19	
	443950	**750**	**MEIOMI PINOT NOIR 750ml**	**1**	**$20.49**	**$10.82**	**$980,712.11**	**3.54%**	**4.61%**	**46,350**	**2.58%**	**3.73%**	**3,863**	
					$22.99	$12.15	$500,902.31	1.81%		21,897	1.219%		1,825	
					$19.99	$10.55	$198,952.92	0.72%		9,972	0.555%		831	
					$20.99	$11.09	$149,163.48	0.54%		7,140	0.398%		595	
					$17.98	$9.49	$131,693.40	0.47%		7,341	0.409%		612	
	920327	**750**	**SOTER PLANET OREGON PINOT NOIR'16 750ml**	**L**	**$18.99**	**$12.46**	**$257,428.44**	**0.93%**	**2.18%**	**13,556**	**0.75%**	**-15.38%**	**1,130**	
					$18.99	$12.48	$192,140.82	0.69%		10,118	0.563%		843	
					$18.99	$12.44	$65,287.62	0.23%		3,438	0.191%		287	
	473003	**750**	**HAHN PINOT NOIR 750ml**	**1**	**$13.62**	**$6.98**	**$246,517.35**	**0.89%**	**3.41%**	**18,653**	**1.04%**	**2.76%**	**1,554**	
					$14.95	$7.69	$79,489.15	0.29%		5,317	0.296%		443	
					$11.95	$6.09	$70,923.40	0.25%		5,932	0.330%		494	
					$11.95	$7.69	$41,633.95	0.15%		3,481	0.194%		290	
					$12.95	$7.69	$27,067.50	0.10%		2,090	0.116%		174	
					$14.95	$6.09	$14,202.50	0.05%		950	0.053%		79	
					$14.95	$6.62	$13,200.85	0.05%		883	0.049%		74	
	430992	**750**	**A TO Z PINOT NOIR 750ml**	**1**	**$21.95**	**$11.11**	**$219,033.38**	**0.79%**	**-5.63%**	**10,074**	**0.56%**	**-11.82%**	**840**	
					$22.95	$11.91	$97,733.00	0.35%		4,260	0.237%		355	
					$19.95	$11.91	$65,739.45	0.24%		3,295	0.183%		275	
					$20.95	$10.31	$15,946.00	0.06%		760	0.042%		63	
					$21.95	$11.37	$15,723.98	0.06%		718	0.040%		60	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLR RED VARIETAL - PINOT NOIR	**430992**				$22.95	$10.31	$12,806.10	0.05%		558	0.031%		47	
					$22.95	$10.84	$11,084.85	0.04%		483	0.027%		40	
	441962	**750**	**ANGELINE PINOT NOIR 750ml**	**1**	**$11.28**	**$5.70**	**$204,320.69**	**0.73%**	**18.29%**	**18,631**	**1.04%**	**8.70%**	**1,553**	
					$12.99	$6.61	$67,109.31	0.24%		5,169	0.288%		431	
					$9.99	$5.02	$35,420.58	0.13%		3,542	0.197%		295	
					$8.99	$6.08	$31,779.69	0.11%		3,531	0.197%		294	
					$9.99	$6.61	$31,294.74	0.11%		3,126	0.174%		261	
					$10.99	$5.02	$19,738.04	0.07%		1,796	0.100%		150	
					$12.99	$5.02	$13,522.53	0.05%		1,047	0.058%		87	
					$12.99	$5.55	$5,455.80	0.02%		420	0.023%		35	
	476426	**750**	**KINGS RIDGE PINOT NOIR 750ml**	**1**	**$15.99**	**$8.20**	**$191,002.71**	**0.69%**	**22.62%**	**12,029**	**0.67%**	**24.02%**	**1,002**	
					$14.99	$8.73	$73,510.96	0.26%		4,904	0.273%		409	
					$16.99	$8.73	$52,804.92	0.19%		3,108	0.173%		259	
					$16.99	$7.66	$38,079.58	0.14%		2,242	0.125%		187	
					$14.99	$7.66	$26,607.25	0.10%		1,775	0.099%		148	
	483420	**750**	**MARK WEST PINOT NOIR 750ml**	**1**	**$11.32**	**$5.94**	**$178,891.02**	**0.64%**	**-24.79%**	**15,294**	**0.85%**	**-26.23%**	**1,275**	
					$12.99	$6.83	$105,456.13	0.38%		8,147	0.454%		679	
					$9.99	$5.23	$50,528.70	0.18%		5,066	0.282%		422	
					$10.99	$5.77	$22,906.19	0.08%		2,081	0.116%		173	
	440060	**750**	**ADELSHEIM PINOT NOIR 750ml**	**1**	**$27.87**	**$14.51**	**$177,205.43**	**0.64%**	**13.65%**	**6,457**	**0.36%**	**13.42%**	**538**	
					$29.99	$15.65	$51,532.81	0.19%		1,719	0.096%		143	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLR RED VARIETAL - PINOT NOIR	**440060**				$24.99	$14.59	$36,035.58	0.13%		1,442	0.080%		120	
					$24.99	$15.63	$23,565.57	0.08%		943	0.053%		79	
					$29.99	$12.99	$21,802.73	0.08%		727	0.040%		61	
					$24.99	$15.65	$18,117.75	0.07%		725	0.040%		60	
					$29.99	$12.97	$13,105.63	0.05%		437	0.024%		36	
					$27.99	$12.99	$12,175.65	0.04%		435	0.024%		36	
					$29.99	$15.63	$869.71	0.00%		29	0.002%		2	
	489388	**750**	**MIRASSOU PINOT NOIR 750ml**	**1**	**$9.99**	**$5.24**	**$176,976.92**	**0.64%**	**11.33%**	**17,068**	**0.95%**	**12.80%**	**1,422**	
					$11.99	$6.30	$91,087.76	0.33%		7,624	0.425%		635	
					$8.99	$4.70	$42,067.13	0.15%		4,711	0.262%		393	
					$8.99	$4.71	$27,952.84	0.10%		3,140	0.175%		262	
					$9.99	$5.23	$15,869.19	0.06%		1,593	0.089%		133	
	493000	**750**	**PARDUCCI PINOT NOIR 750ml**	**1**	**$11.99**	**$6.30**	**$176,592.57**	**0.64%**	**-9.73%**	**15,599**	**0.87%**	**-13.51%**	**1,300**	
					$9.99	$5.24	$94,754.97	0.34%		9,511	0.530%		793	
					$13.99	$7.37	$64,631.78	0.23%		4,646	0.259%		387	
					$11.99	$6.30	$17,205.82	0.06%		1,442	0.080%		120	
	523110	**750**	**WILLAMETTE VLY PINOT NOIR WL CLST 750ml**	**1**	**$20.66**	**$10.45**	**$171,085.07**	**0.62%**	**8.57%**	**8,393**	**0.47%**	**6.52%**	**699**	
					$21.99	$11.42	$59,227.05	0.21%		2,695	0.150%		225	
					$18.99	$11.42	$47,797.83	0.17%		2,517	0.140%		210	
					$18.99	$9.83	$24,914.88	0.09%		1,312	0.073%		109	
					$19.99	$9.83	$19,170.41	0.07%		959	0.053%		80	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLR RED VARIETAL - PINOT NOIR	**523110**				$21.99	$9.83	$13,333.92	0.05%		608	0.034%		51	
					$21.99	$10.36	$6,640.98	0.02%		302	0.017%		25	
	506200	**750**	**SEAGLASS PINOT NOIR 750ml**	**1**	**$13.19**	**$6.94**	**$170,256.82**	**0.62%**	**-10.18%**	**13,578**	**0.76%**	**-14.08%**	**1,132**	
					$13.99	$7.37	$61,652.66	0.22%		4,466	0.249%		372	
					$10.99	$5.77	$49,549.87	0.18%		4,537	0.253%		378	
					$12.99	$6.83	$26,274.33	0.09%		2,031	0.113%		169	
					$11.99	$6.30	$22,619.38	0.08%		1,898	0.106%		158	
					$15.99	$8.43	$10,160.58	0.04%		646	0.036%		54	
	466250	**750**	**FLEUR DE CALIFORNIA PINOT NOIR 750ml**	**1**	**$16.62**	**$8.57**	**$169,470.30**	**0.61%**	**-4.58%**	**10,454**	**0.58%**	**-4.78%**	**871**	
					$14.95	$7.68	$60,496.80	0.22%		4,044	0.225%		337	
					$17.95	$9.28	$46,642.85	0.17%		2,603	0.145%		217	
					$17.95	$7.68	$20,283.50	0.07%		1,130	0.063%		94	
					$14.95	$9.28	$18,029.25	0.07%		1,215	0.068%		101	
					$15.95	$9.28	$17,232.80	0.06%		1,084	0.060%		90	
					$17.95	$8.22	$6,785.10	0.02%		378	0.021%		32	
	452237	**750**	**CASTLE ROCK PINOT NOIR MENDOCINO 750ml**	**1**	**$11.66**	**$5.92**	**$160,889.95**	**0.58%**	**-16.09%**	**13,729**	**0.76%**	**-19.78%**	**1,144**	
					$12.99	$6.63	$65,469.03	0.24%		5,061	0.282%		422	
					$9.99	$5.03	$26,617.95	0.10%		2,669	0.149%		222	
					$12.99	$5.03	$21,910.59	0.08%		1,705	0.095%		142	
					$9.99	$6.63	$19,397.88	0.07%		1,944	0.108%		162	
					$10.99	$6.63	$16,660.84	0.06%		1,516	0.084%		126	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	452237				$12.99	$5.56	$10,833.66	0.04%		834	0.046%		70	
	479350	750	ERATH PINOT NOIR OREGON 750ml	1	$18.39	$9.71	$153,602.69	0.55%	71.03%	8,371	0.47%	73.57%	698	
					$19.99	$10.56	$61,409.28	0.22%		3,072	0.171%		256	
					$15.99	$8.43	$47,442.33	0.17%		2,967	0.165%		247	
					$19.19	$10.13	$44,751.08	0.16%		2,332	0.130%		194	
	444115	750	BERINGER PINOT NOIR FOUNDERS 750ml	1	$10.99	$5.77	$151,714.10	0.55%	-5.02%	15,302	0.85%	-2.94%	1,275	
					$8.99	$4.70	$103,509.96	0.37%		11,532	0.642%		961	
					$12.99	$6.83	$48,204.14	0.18%		3,770	0.210%		314	
	282705	750	HERON PINOT NOIR CALIFORNIA 750ml	1	$12.66	$6.20	$151,021.82	0.54%	1.86%	12,326	0.69%	3.09%	1,027	
					$13.99	$7.17	$51,986.99	0.19%		3,725	0.207%		310	
					$10.99	$7.17	$41,654.48	0.15%		3,800	0.212%		317	
					$10.99	$5.58	$22,249.85	0.08%		2,027	0.113%		169	
					$11.99	$5.58	$21,294.24	0.08%		1,776	0.099%		148	
					$13.99	$6.11	$7,260.96	0.03%		528	0.029%		44	
					$13.99	$5.58	$6,575.30	0.02%		470	0.026%		39	
	917552	750	SOTER PINOT NOIR NORTH VLY'16 750ml	L	$28.18	$18.62	$142,479.16	0.51%	-11.54%	5,036	0.28%	-11.74%	420	
					$28.37	$18.76	$112,572.16	0.40%		3,968	0.221%		331	
					$27.99	$18.47	$29,907.00	0.11%		1,068	0.059%		89	
	517010	750	UNDERWOOD PINOT NOIR 750ml	1	$11.99	$6.07	$130,210.93	0.47%	88.44%	10,907	0.61%	88.66%	909	
					$12.99	$6.60	$40,691.63	0.15%		3,137	0.175%		261	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	517010				$11.99	$6.07	$33,560.01	0.12%		2,799	0.156%		233	
					$10.99	$5.54	$27,145.30	0.10%		2,470	0.138%		206	
					$10.99	$6.60	$20,188.63	0.07%		1,837	0.102%		153	
					$12.99	$5.54	$8,625.36	0.03%		664	0.037%		55	
	480742	**750**	**LINE 39 PINOT NOIR 750ml**	**1**	**$9.32**	**$4.76**	**$124,831.06**	**0.45%**	**61.13%**	**13,494**	**0.75%**	**91.60%**	**1,125**	
					$8.99	$4.40	$72,180.71	0.26%		8,029	0.447%		669	
					$10.99	$5.47	$32,978.97	0.12%		3,003	0.167%		250	
					$7.99	$4.40	$19,671.38	0.07%		2,462	0.137%		205	
	911525	**750**	**SCHUG PINOT NOIR SONOMA'15/16 750ml**	**L**	**$19.99**	**$10.37**	**$119,300.32**	**0.43%**	**8.42%**	**5,968**	**0.33%**	**8.94%**	**497**	
					$19.99	$10.37	$119,300.32	0.43%		5,968	0.332%		497	
	460784	**750**	**DELOACH PINOT NOIR CALIFORNIA 750ml**	**1**	**$12.23**	**$6.25**	**$117,170.95**	**0.42%**	**14.89%**	**10,289**	**0.57%**	**18.82%**	**857**	
					$9.94	$7.16	$33,120.32	0.12%		3,344	0.186%		279	
					$13.95	$7.16	$24,450.63	0.09%		1,765	0.098%		147	
					$10.95	$7.16	$18,155.10	0.07%		1,658	0.092%		138	
					$10.95	$5.03	$18,109.35	0.07%		1,653	0.092%		138	
					$11.95	$5.56	$15,704.90	0.06%		1,322	0.074%		110	
					$13.95	$6.09	$4,617.45	0.02%		331	0.018%		28	
					$13.95	$5.56	$3,013.20	0.01%		216	0.012%		18	
	440050	**750**	**ACROBAT PINOT NOIR 750ml**	**1**	**$18.95**	**$9.93**	**$116,256.78**	**0.42%**	**14.19%**	**6,439**	**0.36%**	**14.10%**	**537**	
					$16.95	$10.34	$37,951.05	0.14%		2,239	0.125%		187	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	440050				$16.95	$10.53	$23,763.90	0.09%		1,402	0.078%		117	
					$19.95	$8.94	$12,169.50	0.04%		610	0.034%		51	
					$17.94	$10.53	$11,248.38	0.04%		627	0.035%		52	
					$19.95	$10.34	$9,994.95	0.04%		501	0.028%		42	
					$19.95	$10.53	$9,775.50	0.04%		490	0.027%		41	
					$19.95	$8.74	$8,139.60	0.03%		408	0.023%		34	
					$19.95	$9.47	$3,213.90	0.01%		162	0.009%		14	
	445020	**750**	**BOGLE PINOT NOIR 750ml**	**1**	**$10.35**	**$5.52**	**$112,406.40**	**0.41%**	**-6.59%**	**11,472**	**0.64%**	**-6.71%**	**956**	
					$8.95	$6.05	$38,904.85	0.14%		4,363	0.243%		364	
					$11.95	$6.05	$23,814.10	0.09%		2,038	0.113%		170	
					$8.95	$4.98	$20,593.35	0.07%		2,313	0.129%		193	
					$9.95	$6.05	$16,356.30	0.06%		1,674	0.093%		140	
					$11.95	$4.45	$12,737.80	0.05%		1,084	0.060%		90	
	460448	**750**	**CUPCAKE PINOT NOIR 750ml**	**1**	**$10.32**	**$5.41**	**$108,529.50**	**0.39%**	**-3.13%**	**10,906**	**0.61%**	**-3.73%**	**909**	
					$8.99	$4.70	$55,536.62	0.20%		6,250	0.348%		521	
					$11.99	$6.30	$42,073.66	0.15%		3,554	0.198%		296	
					$9.99	$5.23	$10,919.22	0.04%		1,102	0.061%		92	
	443939	**750**	**BELLE GLOS PINOT NOIR CLARK 750ml**	**1**	**$52.49**	**$27.62**	**$104,605.24**	**0.38%**	**2.95%**	**1,976**	**0.11%**	**-0.97%**	**165**	
					$54.99	$28.95	$47,786.31	0.17%		869	0.048%		72	
					$49.99	$28.95	$29,194.16	0.10%		584	0.033%		49	
					$54.99	$26.29	$16,277.04	0.06%		296	0.016%		25	
					$49.99	$26.29	$11,347.73	0.04%		227	0.013%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	**463202**	**750**	**ELOUAN PINOT NOIR OREGON 750ml**	**1**	**$21.66**	**$11.05**	**$98,838.01**	**0.36%**	**81.11%**	**4,599**	**0.26%**	**71.96%**	**383**	
					$22.99	$11.94	$30,484.74	0.11%		1,326	0.074%		111	
					$19.99	$11.94	$27,546.22	0.10%		1,378	0.077%		115	
					$20.99	$10.87	$13,559.54	0.05%		646	0.036%		54	
					$22.99	$10.34	$11,609.95	0.04%		505	0.028%		42	
					$19.99	$10.34	$9,775.11	0.04%		489	0.027%		41	
					$22.99	$10.87	$5,862.45	0.02%		255	0.014%		21	
	448340	**750**	**CLOS DU BOIS PINOT NOIR 750ml**	**1**	**$13.66**	**$7.19**	**$98,691.43**	**0.36%**	**6.37%**	**7,309**	**0.41%**	**10.91%**	**609**	
					$15.99	$8.43	$36,360.21	0.13%		2,283	0.127%		190	
					$13.99	$7.36	$35,164.39	0.13%		2,545	0.142%		212	
					$10.99	$5.77	$27,166.83	0.10%		2,481	0.138%		207	
	456384	**750**	**CHLOE PINOT NOIR 750ml**	**1**	**$13.32**	**$7.01**	**$95,514.13**	**0.34%**	**143.14%**	**7,587**	**0.42%**	**155.92%**	**632**	
					$11.99	$6.30	$67,299.87	0.24%		5,613	0.313%		468	
					$14.99	$7.89	$19,277.14	0.07%		1,286	0.072%		107	
					$12.99	$6.83	$8,937.12	0.03%		688	0.038%		57	
	498040	**750**	**R MONDAVI PINOT NOIR PRVT SEL 750ml**	**1**	**$10.74**	**$5.63**	**$93,677.95**	**0.34%**	**-0.70%**	**8,585**	**0.48%**	**0.28%**	**715**	
					$12.99	$6.83	$43,700.82	0.16%		3,418	0.190%		285	
					$8.99	$4.70	$23,638.53	0.09%		2,643	0.147%		220	
					$10.99	$5.77	$15,713.08	0.06%		1,452	0.081%		121	
					$9.99	$5.23	$10,625.52	0.04%		1,072	0.060%		89	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	**471244**	**750**	**GNARLY HEAD PINOT NOIR 750ml**	**1**	**$10.49**	**$5.50**	**$88,551.82**	**0.32%**	**-13.04%**	**8,882**	**0.49%**	**-12.62%**	**740**	
					$8.99	$4.70	$49,078.51	0.18%		5,501	0.306%		458	
					$11.99	$6.30	$39,473.31	0.15%		3,381	0.188%		282	
	914430	**750**	**ROAD 31 PINOT NOIR'16 750ml**	**L**	**$32.00**	**$21.18**	**$88,128.00**	**0.32%**	**-7.76%**	**2,754**	**0.15%**	**-10.70%**	**230**	
					$32.00	$21.18	$88,128.00	0.32%		2,754	0.153%		230	
	473083	**750**	**HARLOW RIDGE PINOT NOIR 750ml**	**1**	**$10.91**	**$4.97**	**$83,541.05**	**0.30%**	**-17.38%**	**9,627**	**0.54%**	**-16.72%**	**802**	
					$7.99	$6.52	$40,449.45	0.15%		5,055	0.281%		421	
					$7.99	$3.86	$23,186.98	0.08%		2,902	0.162%		242	
					$12.99	$6.52	$9,987.25	0.04%		775	0.043%		65	
					$10.49	$3.86	$7,020.60	0.03%		672	0.037%		56	
					$12.99	$3.86	$1,818.60	0.01%		140	0.008%		12	
					$12.99	$5.19	$1,078.17	0.00%		83	0.005%		7	
	485390	**750**	**MACMURRAY RANCH PINOT NOIR SON 750ml**	**1**	**$23.32**	**$12.33**	**$83,066.67**	**0.30%**	**-12.82%**	**3,557**	**0.20%**	**-12.14%**	**296**	
					$24.99	$13.22	$43,293.60	0.16%		1,764	0.098%		147	
					$21.99	$11.62	$31,841.52	0.11%		1,448	0.081%		121	
					$22.99	$12.15	$7,931.55	0.03%		345	0.019%		29	
	496840	**750**	**PRIMARIUS PINOT NOIR 750ml**	**1**	**$15.28**	**$7.94**	**$82,755.24**	**0.30%**	**34.67%**	**5,492**	**0.31%**	**34.25%**	**458**	
					$13.99	$7.36	$27,980.00	0.10%		2,000	0.111%		167	
					$14.99	$7.68	$25,273.62	0.09%		1,686	0.094%		141	
					$16.99	$8.96	$20,063.17	0.07%		1,183	0.066%		99	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	496840				$15.15	$7.77	$9,438.45	0.03%		623	0.035%		52	
	478770	750	KENWOOD PINOT NOIR RUSSIAN RIVER 750ml	1	$15.66	$8.25	$82,365.88	0.30%	-35.98%	5,232	0.29%	-39.34%	436	
					$17.99	$9.49	$37,409.68	0.13%		2,084	0.116%		174	
					$15.99	$8.43	$24,478.59	0.09%		1,549	0.086%		129	
					$12.99	$6.83	$20,477.61	0.07%		1,599	0.089%		133	
	508110	750	SMOKING LOON PINOT NOIR 750ml	1	$10.07	$5.09	$80,302.22	0.29%	-6.40%	8,782	0.49%	-5.62%	732	
					$7.94	$6.09	$17,130.70	0.06%		2,159	0.120%		180	
					$8.94	$5.03	$16,342.32	0.06%		1,838	0.102%		153	
					$7.94	$5.03	$14,294.06	0.05%		1,801	0.100%		150	
					$11.95	$6.09	$13,586.70	0.05%		1,146	0.064%		96	
					$9.94	$6.09	$7,802.66	0.03%		797	0.044%		66	
					$9.94	$3.96	$6,222.38	0.02%		629	0.035%		52	
					$11.95	$4.50	$3,047.25	0.01%		255	0.014%		21	
					$11.95	$3.96	$1,876.15	0.01%		157	0.009%		13	
	443253	750	BAREFOOT CELLARS PINOT NOIR 750ml	1	$8.32	$4.35	$78,752.04	0.28%	-11.22%	9,884	0.55%	-12.89%	824	
					$6.99	$3.64	$39,765.66	0.14%		5,698	0.317%		475	
					$9.99	$5.24	$28,335.71	0.10%		2,853	0.159%		238	
					$7.99	$4.17	$10,650.67	0.04%		1,333	0.074%		111	
	498123	750	WOODBRIDGE PINOT NOIR R MONDAV 750ml	1	$6.74	$3.51	$78,656.70	0.28%	-0.69%	12,058	0.67%	3.98%	1,005	
					$8.99	$4.70	$26,764.89	0.10%		3,007	0.167%		251	
					$5.99	$3.11	$23,367.03	0.08%		3,897	0.217%		325	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLR RED VARIETAL - PINOT NOIR	**498123**				$4.99	$2.57	$18,637.65	0.07%		3,735	0.208%		311	
					$6.99	$3.64	$9,887.13	0.04%		1,419	0.079%		118	
	485388	**750**	**MACMURRAY RANCH PINOT NOIR CNTRL 750ml**	**1**	**$18.32**	**$9.67**	**$78,630.40**	**0.28%**	**-12.18%**	**4,360**	**0.24%**	**-12.77%**	**363**	
					$16.99	$8.96	$42,160.01	0.15%		2,495	0.139%		208	
					$19.99	$10.56	$30,839.52	0.11%		1,552	0.086%		129	
					$17.99	$9.49	$5,630.87	0.02%		313	0.017%		26	
	506209	**750**	**SEAN MINOR PINOT NOIR 750ml**	**1**	**$18.19**	**$9.52**	**$78,605.30**	**0.28%**	**41.19%**	**4,370**	**0.24%**	**36.92%**	**364**	
					$16.99	$10.37	$26,011.69	0.09%		1,531	0.085%		128	
					$19.99	$10.37	$19,470.26	0.07%		974	0.054%		81	
					$16.99	$9.30	$14,288.59	0.05%		841	0.047%		70	
					$19.99	$8.77	$9,575.21	0.03%		479	0.027%		40	
					$16.99	$8.77	$9,259.55	0.03%		545	0.030%		45	
	446810	**750**	**BV PINOT NOIR COASTAL ESTATE 750ml**	**1**	**$11.22**	**$5.89**	**$76,494.26**	**0.28%**	**-8.56%**	**7,238**	**0.40%**	**-7.97%**	**603**	
					$8.99	$4.70	$30,998.86	0.11%		3,446	0.192%		287	
					$12.99	$6.83	$28,002.55	0.10%		2,165	0.121%		180	
					$10.99	$5.77	$8,290.01	0.03%		763	0.042%		64	
					$9.99	$5.23	$6,793.20	0.02%		680	0.038%		57	
					$13.13	$6.90	$2,409.64	0.01%		184	0.010%		15	
	460676	**750**	**DARK HORSE PINOT NOIR 750ml**	**1**	**$9.32**	**$4.88**	**$73,095.49**	**0.27%**	**-8.53%**	**7,995**	**0.45%**	**-17.01%**	**666**	
					$10.99	$5.77	$29,569.39	0.11%		2,733	0.152%		228	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	460676				$7.99	$4.17	$26,738.85	0.10%		3,363	0.187%		280	
					$8.99	$4.70	$16,787.25	0.06%		1,899	0.106%		158	
	499210	**750**	**RODNEY STRONG PINOT NOIR RR 750ml**	**1**	**$18.45**	**$9.24**	**$72,021.15**	**0.26%**	**72.07%**	**4,117**	**0.23%**	**92.68%**	**343**	
					$16.95	$10.30	$23,517.15	0.09%		1,397	0.078%		116	
					$19.95	$10.30	$18,175.65	0.07%		927	0.052%		77	
					$15.95	$9.24	$17,088.05	0.06%		1,079	0.060%		90	
					$17.95	$8.71	$8,203.15	0.03%		457	0.025%		38	
					$19.95	$8.71	$3,012.45	0.01%		151	0.008%		13	
					$19.95	$8.17	$2,024.70	0.01%		106	0.006%		9	
	916564	**750**	**BAILEYANA PN FIREPEAK'16/17 750ml**	**L**	**$23.99**	**$12.47**	**$70,482.62**	**0.25%**	**73.61%**	**2,938**	**0.16%**	**67.54%**	**245**	
					$23.99	$12.47	$70,482.62	0.25%		2,938	0.164%		245	
	516820	**750**	**TURNING LEAF PINOT NOIR RESERVE 750ml**	**1**	**$8.32**	**$4.35**	**$67,916.14**	**0.24%**	**-6.00%**	**8,686**	**0.48%**	**-6.56%**	**724**	
					$6.99	$3.64	$39,836.01	0.14%		5,699	0.317%		475	
					$9.99	$5.24	$21,432.45	0.08%		2,155	0.120%		180	
					$7.99	$4.17	$6,647.68	0.02%		832	0.046%		69	
	513711	**750**	**TALBOTT KALI HART PINOT NOIR 750ml**	**1**	**$21.32**	**$11.26**	**$65,662.35**	**0.24%**	**-22.47%**	**3,065**	**0.17%**	**-22.33%**	**255**	
					$22.99	$12.15	$31,105.47	0.11%		1,353	0.075%		113	
					$19.99	$10.55	$29,813.14	0.11%		1,486	0.083%		124	
					$20.99	$11.09	$4,743.74	0.02%		226	0.013%		19	
	463200	**750**	**ELK COVE PINOT NOIR WILLAMETTE 750ml**	**1**	**$26.99**	**$14.05**	**$62,863.93**	**0.24%**	**35.13%**	**2,407**	**0.13%**	**37.98%**	**201**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	463200				$27.99	$14.58	$47,191.96	0.18%		1,804	0.100%		150	
					$25.99	$13.51	$15,671.97	0.06%		603	0.034%		50	
	521900	**750**	**WILD HORSE PINOT NOIR 750ml**	**1**	**$19.32**	**$10.20**	**$61,525.48**	**0.22%**	**-19.43%**	**3,204**	**0.18%**	**-23.73%**	**267**	
					$17.99	$9.49	$27,245.33	0.10%		1,519	0.085%		127	
					$20.99	$11.09	$23,949.59	0.09%		1,141	0.064%		95	
					$18.99	$10.02	$10,330.56	0.04%		544	0.030%		45	
	466274	**750**	**FLIP FLOP PINOT NOIR 750ml**	**1**	**$6.32**	**$3.28**	**$61,182.69**	**0.22%**	**-12.71%**	**10,631**	**0.59%**	**-14.25%**	**886**	
					$4.99	$2.57	$35,274.31	0.13%		7,069	0.394%		589	
					$7.99	$4.17	$18,265.14	0.07%		2,286	0.127%		191	
					$5.99	$3.11	$7,643.24	0.03%		1,276	0.071%		106	
	978214	**750**	**GRATEFUL RED PINOT NOIR'14/15 750ml**	**L**	**$15.00**	**$7.67**	**$58,945.58**	**0.21%**	**33.54%**	**3,925**	**0.22%**	**32.49%**	**327**	
					$15.02	$7.67	$56,174.28	0.20%		3,740	0.208%		312	
					$14.98	$7.67	$2,771.30	0.01%		185	0.010%		15	
	430950	**750**	**ACACIA A PINOT NOIR 750ml**	**1**	**$11.32**	**$5.94**	**$58,269.57**	**0.21%**	**-33.66%**	**5,243**	**0.29%**	**-35.33%**	**437**	
					$9.99	$5.23	$27,262.71	0.10%		2,729	0.152%		227	
					$12.99	$6.83	$21,940.11	0.08%		1,689	0.094%		141	
					$10.99	$5.77	$9,066.75	0.03%		825	0.046%		69	
	499258	**750**	**REDWOOD CREEK PINOT NOIR 750ml**	**1**	**$8.32**	**$4.35**	**$57,725.44**	**0.21%**	**-19.33%**	**7,472**	**0.42%**	**-20.27%**	**623**	
					$6.99	$3.64	$34,794.42	0.13%		5,014	0.279%		418	
					$9.99	$5.24	$17,481.84	0.06%		1,776	0.099%		148	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	499258				$7.99	$4.17	$5,449.18	0.02%		682	0.038%		57	
	452963	**750**	**CELLAR #8 PINOT NOIR CALIFORNIA 750ml**	**1**	**$11.32**	**$5.31**	**$56,501.64**	**0.20%**	**31.89%**	**5,832**	**0.32%**	**38.07%**	**486**	
					$8.99	$6.55	$25,225.94	0.09%		2,806	0.156%		234	
					$8.99	$4.42	$14,824.51	0.05%		1,649	0.092%		137	
					$10.99	$4.42	$7,118.10	0.03%		654	0.036%		55	
					$12.99	$6.55	$6,787.05	0.02%		527	0.029%		44	
					$12.99	$5.48	$1,766.64	0.01%		136	0.008%		11	
					$12.99	$4.42	$779.40	0.00%		60	0.003%		5	
	467315	**750**	**FRANCIS COPPOLA PINOT NOIR 750ml**	**1**	**$18.95**	**$9.80**	**$56,054.10**	**0.20%**	**-14.50%**	**2,958**	**0.16%**	**-15.30%**	**247**	
					$18.95	$9.80	$56,054.10	0.20%		2,958	0.165%		247	
	911592	**750**	**FREY ORGANIC PINOT MENDO'16/17 750ml**	**L**	**$15.57**	**$8.00**	**$55,460.34**	**0.20%**	**4.46%**	**3,562**	**0.20%**	**3.98%**	**297**	
					$15.57	$8.00	$55,460.34	0.20%		3,562	0.198%		297	
	499476	**750**	**REDTREE PINOT NOIR 750ml**	**1**	**$7.99**	**$3.87**	**$54,290.26**	**0.20%**	**-16.33%**	**7,174**	**0.40%**	**-17.51%**	**598**	
					$6.99	$3.34	$22,409.94	0.08%		3,206	0.179%		267	
					$8.99	$4.40	$13,556.92	0.05%		1,508	0.084%		126	
					$6.99	$4.40	$13,253.04	0.05%		1,896	0.106%		158	
					$8.99	$3.34	$5,070.36	0.02%		564	0.031%		47	
	917350	**750**	**LONGORIA PINOT LOVELY RITA'16 750ml**	**L**	**$26.66**	**$17.58**	**$51,988.05**	**0.19%**	**14.48%**	**1,901**	**0.11%**	**4.87%**	**158**	
					$27.99	$18.48	$40,361.58	0.15%		1,442	0.080%		120	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	917350				$25.33	$16.68	$11,626.47	0.04%		459	0.026%		38	
	460940	750	DECOY PINOT NOIR'16/17 750ml	L	$24.49	$12.77	$51,374.20	0.18%	-4.45%	2,115	0.12%	-3.62%	176	
					$23.98	$12.50	$35,130.70	0.13%		1,465	0.082%		122	
					$24.99	$13.03	$16,243.50	0.06%		650	0.036%		54	
	917524	750	ALEXANA PN DUNDEE REVANA'15 750ml	L	$43.45	$22.74	$49,402.65	0.18%	134.97%	1,137	0.06%	134.03%	95	
					$43.45	$22.74	$49,402.65	0.18%		1,137	0.063%		95	
	918125	750	PONZI PINOT NOIR TAVOLA'16 750ml	L	$26.10	$13.62	$49,182.08	0.18%	10.88%	1,856	0.10%	4.57%	155	
					$26.99	$14.09	$36,274.56	0.13%		1,344	0.075%		112	
					$25.21	$13.15	$12,907.52	0.05%		512	0.029%		43	
	914438	750	DOMAINE SERENE PN YAMHILL'15 750ml	L	$54.86	$28.88	$48,291.94	0.17%	5.60%	878	0.05%	-3.15%	73	
					$57.44	$30.25	$26,652.16	0.10%		464	0.026%		39	
					$52.27	$27.50	$21,639.78	0.08%		414	0.023%		35	
	912627	750	CHEHALEM PN 3 VNYRD'15/16 750ml	L	$27.99	$14.58	$48,198.78	0.17%	5.51%	1,722	0.10%	7.43%	144	
					$27.99	$14.58	$48,198.78	0.17%		1,722	0.096%		144	
	907145	750	LA CREMA PINOT NOIR RR'14/15 750ml	L	$35.99	$18.99	$47,146.90	0.17%	15.49%	1,310	0.07%	15.49%	109	
					$35.99	$18.99	$47,146.90	0.17%		1,310	0.073%		109	
	912298	750	ARGYLE PINOT NOIR'15/16 750ml	L	$24.95	$13.00	$47,005.80	0.17%	-10.15%	1,884	0.10%	-9.91%	157	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLR RED VARIETAL - PINOT NOIR	**912298**				$24.95	$13.00	$47,005.80	0.17%		1,884	0.105%		157	
	914440	**750**	**DUTTON GOLDFIELD PN DUTTON'15/16 750ml**	**L**	**$34.39**	**$22.80**	**$46,295.05**	**0.17%**	**23.62%**	**1,340**	**0.07%**	**13.95%**	**112**	
					$36.82	$24.44	$26,326.30	0.09%		715	0.040%		60	
					$31.95	$21.16	$19,968.75	0.07%		625	0.035%		52	
	475031	**750**	**REX GOLIATH PINOT NOIR 750ml**	**1**	**$7.32**	**$3.82**	**$45,932.60**	**0.17%**	**-23.28%**	**6,406**	**0.36%**	**-25.00%**	**534**	
					$8.99	$4.70	$20,398.15	0.07%		2,273	0.127%		189	
					$5.98	$3.11	$19,865.56	0.07%		3,322	0.185%		277	
					$6.99	$3.64	$5,668.89	0.02%		811	0.045%		68	
	410636	**750**	**FISH EYE PINOT NOIR 750ml**	**1**	**$6.32**	**$3.28**	**$45,567.88**	**0.16%**	**-15.31%**	**8,056**	**0.45%**	**-14.73%**	**671**	
					$4.99	$2.57	$27,986.19	0.10%		5,613	0.313%		468	
					$7.99	$4.17	$12,052.88	0.04%		1,524	0.085%		127	
					$5.99	$3.11	$5,528.81	0.02%		919	0.051%		77	
	914407	**750**	**DOMAINE SERENE PN EVENSTD'15 750ml**	**L**	**$80.94**	**$42.67**	**$44,515.08**	**0.16%**	**15.75%**	**564**	**0.03%**	**14.38%**	**47**	
					$78.43	$41.33	$39,842.44	0.14%		508	0.028%		42	
					$83.44	$44.00	$4,672.64	0.02%		56	0.003%		5	
	917346	**750**	**SOTER PINOT NOIR MS RANCH'16 750ml**	**L**	**$59.99**	**$39.87**	**$43,792.70**	**0.16%**	**-10.92%**	**730**	**0.04%**	**-22.31%**	**61**	
					$59.99	$39.89	$34,074.32	0.12%		568	0.032%		47	
					$59.99	$39.85	$9,718.38	0.03%		162	0.009%		14	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	**978813**	**750**	**SINSKEY PINOT NOIR'13/14 750ml**	**L**	**$42.95**	**$22.58**	**$42,378.70**	**0.15%**	**-4.30%**	**986**	**0.05%**	**-8.36%**	**82**	
					$43.95	$23.11	$22,326.60	0.08%		508	0.028%		42	
					$41.95	$22.05	$20,052.10	0.07%		478	0.027%		40	
	467296	**750**	**FRANCIS COPPOLA PINOT NOIR SANTE 750ml**	**1**	**$13.70**	**$6.79**	**$41,827.24**	**0.15%**	**0.48%**	**3,351**	**0.19%**	**7.45%**	**279**	
					$11.99	$7.70	$16,666.10	0.06%		1,390	0.077%		116	
					$10.98	$6.10	$9,058.50	0.03%		825	0.046%		69	
					$14.99	$7.70	$6,452.69	0.02%		431	0.024%		36	
					$12.99	$7.70	$5,962.41	0.02%		459	0.026%		38	
					$14.99	$6.63	$1,439.04	0.01%		96	0.005%		8	
					$14.99	$5.57	$1,394.07	0.01%		93	0.005%		8	
					$14.99	$6.10	$854.43	0.00%		57	0.003%		5	
	914876	**750**	**BELLE GLOS PN ALTURAS'15/16 750ml**	**L**	**$49.99**	**$26.29**	**$41,241.75**	**0.15%**	**-5.15%**	**825**	**0.05%**	**-4.99%**	**69**	
					$49.99	$26.29	$41,241.75	0.15%		825	0.046%		69	
	913941	**750**	**TORII MOR PINOT NOIR'15/16 750ml**	**L**	**$26.99**	**$14.05**	**$39,459.38**	**0.14%**	**5.72%**	**1,462**	**0.08%**	**5.97%**	**122**	
					$26.99	$14.05	$39,459.38	0.14%		1,462	0.081%		122	
	914177	**750**	**PENNER-ASH PINOT WILLAMET'16 750ml**	**L**	**$37.89**	**$20.00**	**$39,102.48**	**0.14%**	**9.19%**	**1,032**	**0.06%**	**8.77%**	**86**	
					$37.89	$20.00	$39,102.48	0.14%		1,032	0.057%		86	
	918882	**750**	**POE PINOT NOIR MANCHESTER RDG'16 750ml**	**L**	**$32.49**	**$21.52**	**$38,250.33**	**0.14%**	**553.30%**	**1,467**	**0.08%**	**613.50%**	**122**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLR RED VARIETAL - PINOT NOIR	**918882**				$24.99	$16.49	$34,011.39	0.12%		1,361	0.076%		113	
					$39.99	$26.55	$4,238.94	0.02%		106	0.006%		9	
	914222	**750**	**CASTLE ROCK PINOT WILLAMETTE'15/16 750ml**	**L**	**$12.99**	**$6.61**	**$37,645.02**	**0.14%**	**-1.76%**	**2,898**	**0.16%**	**-1.76%**	**242**	
					$12.99	$6.61	$37,645.02	0.14%		2,898	0.161%		242	
	913638	**750**	**PATTON VALLEY PN WILLAMET'15 750ml**	**L**	**$32.99**	**$21.83**	**$35,860.13**	**0.13%**	**-30.98%**	**1,087**	**0.06%**	**-35.51%**	**91**	
					$32.99	$21.83	$35,860.13	0.13%		1,087	0.061%		91	
	978094	**750**	**MORGAN PINOT NOIR'15/16 750ml**	**L**	**$29.95**	**$15.53**	**$35,730.35**	**0.13%**	**-14.59%**	**1,193**	**0.07%**	**-16.48%**	**99**	
					$29.95	$15.53	$35,730.35	0.13%		1,193	0.066%		99	
	946831	**750**	**WILLAMETTE VLY PN EST '15/16 750ml**	**L**	**$28.99**	**$15.14**	**$34,063.25**	**0.12%**	**49.99%**	**1,175**	**0.07%**	**48.04%**	**98**	
					$28.99	$15.14	$34,063.25	0.12%		1,175	0.065%		98	
	917071	**750**	**CASTLE ROCK PINOT SONOMA'13 750ml**	**L**	**$10.99**	**$5.57**	**$28,892.71**	**0.10%**	**-11.52%**	**2,629**	**0.15%**	**-11.52%**	**219**	
					$10.99	$5.57	$28,892.71	0.10%		2,629	0.146%		219	
	946848	**750**	**BELLE GLOS PN DAIRYMAN15/16 750ml**	**L**	**$49.99**	**$26.29**	**$27,794.44**	**0.10%**	**10.86%**	**556**	**0.03%**	**11.05%**	**46**	
					$49.99	$26.29	$27,794.44	0.10%		556	0.031%		46	
	470200	**750**	**GARNET PN MONTEREY'15/16 750ml**	**L**	**$14.99**	**$7.59**	**$27,536.63**	**0.10%**	**148.08%**	**1,837**	**0.10%**	**138.29%**	**153**	
					$14.99	$7.59	$27,536.63	0.10%		1,837	0.102%		153	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLR RED VARIETAL - PINOT NOIR	**952220**	**750**	**AVERAEN PINOT NOIR WILLAMET'16/17 750ml**	**L**	**$19.99**	**$10.33**	**$26,926.53**	**0.10%**	**1213.46%**	**1,347**	**0.08%**	**1219.44%**	**112**	
					$19.99	$10.33	$26,926.53	0.10%		1,347	0.075%		112	
	915455	**750**	**BENTON LANE PINOT NOIR'13/14 750ml**	**L**	**$28.59**	**$14.94**	**$26,817.42**	**0.10%**	**-24.57%**	**938**	**0.05%**	**-28.86%**	**78**	
					$28.59	$14.94	$26,817.42	0.10%		938	0.052%		78	
	917541	**750**	**SIDURI PINOT NOIR RR'17 750ml**	**L**	**$33.70**	**$17.78**	**$25,934.84**	**0.09%**	**-27.31%**	**749**	**0.04%**	**-31.88%**	**62**	
					$35.24	$18.67	$19,628.68	0.07%		557	0.031%		46	
					$32.73	$17.33	$4,782.18	0.02%		146	0.008%		12	
					$33.13	$17.33	$1,523.98	0.01%		46	0.003%		4	
	913748	**750**	**PATZ & HALL PN SON COAST'16 750ml**	**L**	**$43.75**	**$23.19**	**$25,728.64**	**0.09%**	**-9.54%**	**592**	**0.03%**	**1.05%**	**49**	
					$48.51	$25.72	$13,485.78	0.05%		278	0.015%		23	
					$38.99	$20.66	$12,242.86	0.04%		314	0.017%		26	
	953732	**750**	**RANSOM PINOT NOIR JIGSAW'15/16 750ml**	**L**	**$12.99**	**$8.41**	**$25,577.31**	**0.09%**	**100.00%**	**1,969**	**0.11%**	**100.00%**	**164**	
					$12.99	$8.41	$25,577.31	0.09%		1,969	0.110%		164	
	913381	**750**	**JERIKO PINOT NOIR '16 750ml**	**L**	**$17.11**	**$11.20**	**$25,365.85**	**0.09%**	**-25.07%**	**1,485**	**0.08%**	**-24.99%**	**124**	
					$16.99	$11.12	$15,257.71	0.05%		898	0.050%		75	
					$17.22	$11.27	$10,108.14	0.04%		587	0.033%		49	
	978563	**750**	**SAINTSBURY PINOT CARNEROS'14/15 750ml**	**L**	**$31.32**	**$16.38**	**$25,337.88**	**0.09%**	**-10.01%**	**809**	**0.05%**	**-10.43%**	**67**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLR RED VARIETAL - PINOT NOIR	**978563**				$31.32	$16.38	$25,337.88	0.09%		809	0.045%		67	
	462015	**750**	**DOMAINE DROUHIN PINOT'14/15 750ml**	**L**	**$46.45**	**$24.34**	**$24,804.30**	**0.09%**	**8.60%**	**534**	**0.03%**	**8.10%**	**45**	
					$46.45	$24.34	$24,804.30	0.09%		534	0.030%		45	
	473017	**750**	**HAHN PINOT NOIR SLH'17 750ml**	**L**	**$23.12**	**$12.03**	**$24,506.13**	**0.09%**	**-26.98%**	**1,059**	**0.06%**	**-27.74%**	**88**	
					$23.20	$12.08	$11,391.20	0.04%		491	0.027%		41	
					$22.95	$11.94	$8,193.15	0.03%		357	0.020%		30	
					$23.34	$12.15	$4,738.02	0.02%		203	0.011%		17	
					$22.97	$11.95	$183.76	0.00%		8	0.000%		1	
	915892	**750**	**MIGRATION PINOT NOIR RR'15/16 750ml**	**L**	**$39.31**	**$20.64**	**$24,145.35**	**0.09%**	**11.23%**	**613**	**0.03%**	**11.13%**	**51**	
					$40.50	$21.27	$13,741.32	0.05%		340	0.019%		28	
					$38.11	$20.00	$10,404.03	0.04%		273	0.015%		23	
	951717	**750**	**BANSHEE PINOT NOIR '15/16 750ml**	**L**	**$24.89**	**$13.00**	**$23,926.95**	**0.09%**	**146.74%**	**967**	**0.05%**	**149.49%**	**81**	
					$24.57	$12.99	$14,378.91	0.05%		585	0.033%		49	
					$24.99	$12.99	$7,072.17	0.03%		283	0.016%		24	
					$25.01	$13.00	$2,325.93	0.01%		93	0.005%		8	
					$24.99	$13.00	$149.94	0.00%		6	0.000%		1	
	978183	**750**	**EYRIE PINOT NOIR'14/15 750ml**	**L**	**$32.95**	**$21.81**	**$23,756.95**	**0.09%**	**18.79%**	**721**	**0.04%**	**16.38%**	**60**	
					$32.95	$21.81	$23,756.95	0.09%		721	0.040%		60	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	910104	750	ARCHERY SUMMIT PN PREM CUV'14/15 750ml	L	$50.99	$26.78	$23,608.37	0.08%	24.69%	463	0.03%	23.32%	39	
					$50.99	$26.78	$23,608.37	0.08%		463	0.026%		39	
	912662	750	GOLDENEYE PINOT NOIR'15/16 750ml	L	$57.72	$30.34	$23,251.03	0.08%	12.08%	401	0.02%	9.40%	33	
					$58.29	$30.64	$9,967.59	0.04%		171	0.010%		14	
					$60.75	$31.95	$4,860.00	0.02%		80	0.004%		7	
					$58.50	$30.75	$4,797.00	0.02%		82	0.005%		7	
					$53.33	$28.00	$3,626.44	0.01%		68	0.004%		6	
	918526	750	MELVILLE PINOT NOIR'14/15 750ml	L	$37.19	$19.45	$23,112.18	0.08%	3.38%	624	0.03%	3.82%	52	
					$36.99	$19.34	$20,196.54	0.07%		546	0.030%		46	
					$37.38	$19.55	$2,915.64	0.01%		78	0.004%		7	
	908412	750	SARACINA PINOT NOIR DAY RNCH'13 750ml	L	$20.99	$13.70	$23,005.04	0.08%	142.69%	1,096	0.06%	131.18%	91	
					$20.99	$13.70	$23,005.04	0.08%		1,096	0.061%		91	
	918438	750	CHALK HILL P N SONOMA CST'15/16 750ml	L	$24.21	$12.80	$22,951.08	0.08%	29.31%	948	0.05%	28.82%	79	
					$24.21	$12.80	$22,951.08	0.08%		948	0.053%		79	
	978234	750	CALERA PINOT NOIR CC'15/16 750ml	L	$29.98	$15.62	$22,795.59	0.08%	-9.50%	759	0.04%	-9.39%	63	
					$30.17	$15.66	$9,262.19	0.03%		307	0.017%		26	
					$29.99	$15.68	$6,357.88	0.02%		212	0.012%		18	
					$29.99	$15.56	$4,258.58	0.02%		142	0.008%		12	
					$29.76	$15.56	$2,916.94	0.01%		98	0.005%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	**918903**	**750**	**RICKSHAW PINOT NOIR '14/16 750ml**	**L**	**$12.80**	**$6.63**	**$22,764.09**	**0.08%**	**161.31%**	**1,789**	**0.10%**	**167.11%**	**149**	
					$12.60	$6.63	$15,645.57	0.06%		1,241	0.069%		103	
					$12.99	$6.63	$7,118.52	0.03%		548	0.031%		46	
	917878	**750**	**FLOWERS PINOT SONOMA CST'16 750ml**	**L**	**$54.96**	**$28.95**	**$21,874.08**	**0.08%**	**17.10%**	**398**	**0.02%**	**-2.08%**	**33**	
					$54.96	$28.95	$21,874.08	0.08%		398	0.022%		33	
	920690	**750**	**SEA SMOKE PN TEN VYD'16 750ml**	**L**	**$86.99**	**$45.89**	**$21,399.54**	**0.08%**	**62.05%**	**246**	**0.01%**	**61.64%**	**21**	
					$86.99	$45.89	$21,399.54	0.08%		246	0.014%		21	
	907250	**750**	**KING ESTATE PINOT NOIR'14/15 750ml**	**L**	**$28.95**	**$15.12**	**$19,975.50**	**0.07%**	**26.32%**	**690**	**0.04%**	**23.35%**	**58**	
					$28.95	$15.12	$19,975.50	0.07%		690	0.038%		58	
	479973	**750**	**LANDMARK PINOT OVERLOOK'14/15 750ml**	**L**	**$27.79**	**$14.50**	**$19,508.58**	**0.07%**	**26.34%**	**702**	**0.04%**	**25.70%**	**59**	
					$27.79	$14.50	$19,508.58	0.07%		702	0.039%		59	
	920689	**750**	**SEA SMOKE PN SOUTHING'16 750ml**	**L**	**$67.49**	**$35.52**	**$19,466.12**	**0.07%**	**-2.16%**	**288**	**0.02%**	**-5.37%**	**24**	
					$67.99	$35.78	$11,762.27	0.04%		173	0.010%		14	
					$66.99	$35.25	$7,703.85	0.03%		115	0.006%		10	
	445937	**750**	**BREAD & BUTTER PINOT NOIR 750ml**	**T**	**$14.99**	**$7.68**	**$18,557.62**	**0.07%**	**100.00%**	**1,238**	**0.07%**	**100.00%**	**103**	
					$14.99	$7.68	$18,557.62	0.07%		1,238	0.069%		103	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	517105	750	VALLEY OF THE MOON PN CARN'16/17 750ml	L	$18.95	$9.79	$18,533.10	0.07%	38.02%	978	0.05%	38.27%	82	
					$18.95	$9.79	$18,533.10	0.07%		978	0.054%		82	
	915296	750	ETUDE PINOT NOIR CARNEROS'16 750ml	L	$44.23	$23.45	$18,422.86	0.07%	-30.84%	426	0.02%	-29.90%	36	
					$42.99	$22.79	$16,422.18	0.06%		382	0.021%		32	
					$45.47	$24.11	$2,000.68	0.01%		44	0.002%		4	
	918476	750	PARKER STATION PN'16/17 750ml	L	$13.35	$6.84	$17,454.27	0.06%	-5.87%	1,335	0.07%	-6.84%	111	
					$13.03	$6.67	$16,013.87	0.06%		1,229	0.068%		102	
					$13.66	$7.00	$1,440.40	0.01%		106	0.006%		9	
	907467	750	CAKEBREAD PINOT ANDERSON '15/16 750ml	L	$51.96	$27.36	$17,198.76	0.06%	-11.49%	331	0.02%	-11.14%	28	
					$51.96	$27.36	$17,198.76	0.06%		331	0.018%		28	
	918506	750	SAMSARA PN STA RITA HILLS'14 750ml	L	$30.27	$19.88	$17,036.23	0.06%	-26.73%	567	0.03%	-26.36%	47	
					$29.99	$19.69	$15,264.91	0.05%		509	0.028%		42	
					$30.54	$20.06	$1,771.32	0.01%		58	0.003%		5	
	913970	750	PONZI PINOT WILLAMETTE CLASSICO '1 750ml	L	$37.28	$19.56	$16,641.53	0.06%	-25.69%	446	0.02%	-23.79%	37	
					$38.33	$20.12	$8,854.23	0.03%		231	0.013%		19	
					$36.22	$19.00	$7,787.30	0.03%		215	0.012%		18	
	485658	750	MERIDIAN PINOT NOIR 750ml	D	$10.12	$6.91	$16,551.70	0.06%	-56.87%	1,397	0.08%	-58.98%	116	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLR RED VARIETAL - PINOT NOIR	**485658**				$13.13	$6.91	$14,443.00	0.05%		1,100	0.061%		92	
					$7.10	$6.91	$2,108.70	0.01%		297	0.017%		25	
	914667	**750**	**WH SMITH PN SONOMA CST'14/17 750ml**	**L**	**$28.33**	**$18.77**	**$15,836.47**	**0.06%**	**-4.40%**	**559**	**0.03%**	**-4.93%**	**47**	
					$28.33	$18.77	$15,836.47	0.06%		559	0.031%		47	
	916320	**750**	**CARDWELL HILL PN ESTATE'13/14 750ml**	**L**	**$18.23**	**$11.92**	**$15,331.43**	**0.06%**	**-22.58%**	**841**	**0.05%**	**-23.14%**	**70**	
					$18.23	$11.92	$15,331.43	0.06%		841	0.047%		70	
	914499	**750**	**FESS PARKER PN SANTA RITA'15/16 750ml**	**L**	**$26.17**	**$13.66**	**$15,073.92**	**0.05%**	**73.41%**	**576**	**0.03%**	**72.84%**	**48**	
					$26.17	$13.66	$15,073.92	0.05%		576	0.032%		48	
	918819	**750**	**ENFIELD PINOT NOIR ANTLE'16 750ml**	**U**	**$24.16**	**$15.91**	**$14,989.71**	**0.05%**	**350.17%**	**729**	**0.04%**	**521.55%**	**61**	
					$19.99	$13.11	$13,573.21	0.05%		679	0.038%		57	
					$28.33	$18.71	$1,416.50	0.01%		50	0.003%		4	
	916136	**750**	**GLORIA FERRER PN CARNEROS'13/14 750ml**	**L**	**$20.99**	**$10.90**	**$14,672.01**	**0.05%**	**-18.03%**	**699**	**0.04%**	**-18.03%**	**58**	
					$20.99	$10.90	$14,672.01	0.05%		699	0.039%		58	
	463285	**750**	**ERATH PINOT NOIR ESTATE'14/15 750ml**	**L**	**$32.84**	**$17.31**	**$14,186.88**	**0.05%**	**29.43%**	**432**	**0.02%**	**28.83%**	**36**	
					$32.84	$17.31	$14,186.88	0.05%		432	0.024%		36	
	918459	**750**	**PHELPS PINOT NOIR FREESTONE'16 750ml**	**L**	**$50.49**	**$26.49**	**$13,815.24**	**0.05%**	**27.69%**	**276**	**0.02%**	**9.47%**	**23**	
					$47.99	$25.16	$7,774.38	0.03%		162	0.009%		14	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	918459				$52.99	$27.82	$6,040.86	0.02%		114	0.006%		10	
	918950	750	SCAR OF THE SEA P N SNTA BARBARA'1 750ml	L	$24.95	$16.36	$13,747.45	0.05%	286.52%	551	0.03%	286.52%	46	
					$24.95	$16.36	$13,747.45	0.05%		551	0.031%		46	
	903743	750	ARGYLE PINOT NOIR RES'15/16 750ml	L	$39.95	$20.90	$13,702.85	0.05%	6.03%	343	0.02%	6.41%	29	
					$39.95	$20.90	$13,702.85	0.05%		343	0.019%		29	
	441900	750	ALEXANDER VV PINOT NOIR'16/17 750ml	L	$28.49	$14.87	$13,588.14	0.05%	4.66%	486	0.03%	-2.48%	41	
					$26.99	$14.07	$8,879.71	0.03%		329	0.018%		27	
					$29.99	$15.67	$4,708.43	0.02%		157	0.009%		13	
	477880	750	PAHLMEYER JAYSON PINOT NOIR'14/16 750ml	L	$57.04	$29.98	$12,210.19	0.04%	254.56%	218	0.01%	293.44%	18	
					$52.38	$27.50	$6,966.54	0.03%		133	0.007%		11	
					$61.69	$32.45	$5,243.65	0.02%		85	0.005%		7	
	913374	750	LONGORIA PINOT FE CIEGA'13/14 750ml	L	$44.99	$29.88	$12,057.32	0.04%	34.29%	268	0.01%	34.47%	22	
					$44.99	$29.88	$12,057.32	0.04%		268	0.015%		22	
	511222	750	STARMONT PINOT NOIR'13/14 750ml	L	$24.99	$12.95	$12,045.18	0.04%	-21.51%	482	0.03%	-21.51%	40	
					$24.99	$12.88	$8,121.75	0.03%		325	0.018%		27	
					$24.99	$13.01	$3,923.43	0.01%		157	0.009%		13	
	910873	750	ROCHIOLI PINOT NOIR'16 750ml	L	$77.93	$41.17	$11,341.70	0.04%	-23.32%	147	0.01%	-27.18%	12	
					$79.64	$42.08	$5,813.72	0.02%		73	0.004%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLR RED VARIETAL - PINOT NOIR	**910873**				$74.15	$39.17	$4,968.05	0.02%		67	0.004%		6	
					$79.99	$42.27	$559.93	0.00%		7	0.000%		1	
	916197	**750**	**CAPIAUX PINOT CHIMERA'14/15 750ml**	**L**	**$28.99**	**$19.19**	**$11,074.18**	**0.04%**	**-38.27%**	**382**	**0.02%**	**-39.48%**	**32**	
					$28.99	$19.19	$11,074.18	0.04%		382	0.021%		32	
	952813	**750**	**FOLK MACHINE P N CENTRAL COAST'16/ 750ml**	**L**	**$19.95**	**$10.33**	**$10,992.45**	**0.04%**	**2361.27%**	**551**	**0.03%**	**2362.50%**	**46**	
					$19.95	$10.33	$10,992.45	0.04%		551	0.031%		46	
	905080	**750**	**CAMBRIA PINOT NOIR JULIA'S'15 750ml**	**L**	**$24.08**	**$12.73**	**$10,931.83**	**0.04%**	**-28.03%**	**451**	**0.03%**	**-35.25%**	**38**	
					$24.25	$12.82	$5,892.75	0.02%		243	0.014%		20	
					$26.00	$13.75	$3,016.00	0.01%		116	0.006%		10	
					$21.99	$11.62	$2,023.08	0.01%		92	0.005%		8	
	470202	**750**	**GARNET PINOT NOIR SONOMA'13 750ml**	**X**	**$15.40**	**$10.24**	**$10,330.22**	**0.04%**	**65.33%**	**771**	**0.04%**	**143.69%**	**64**	
					$10.80	$10.24	$5,972.40	0.02%		553	0.031%		46	
					$19.99	$10.24	$4,357.82	0.02%		218	0.012%		18	
	918672	**750**	**MERRY EDWARDS PN SONOMA COAST'13 750ml**	**L**	**$56.93**	**$30.00**	**$10,190.47**	**0.04%**	**133.33%**	**179**	**0.01%**	**111.76%**	**15**	
					$56.93	$30.00	$10,190.47	0.04%		179	0.010%		15	
	903731	**750**	**SOKOL BLOSSER PN DUNDEE14/15 750ml**	**L**	**$36.68**	**$19.24**	**$10,152.77**	**0.04%**	**99.40%**	**278**	**0.02%**	**97.22%**	**23**	
					$36.34	$19.06	$7,377.02	0.03%		203	0.011%		17	
					$37.01	$19.42	$2,775.75	0.01%		75	0.004%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	909976	750	BEAUX FRERES PN WILLAMETTE'15/16 750ml	L	$50.24	$33.33	$10,048.00	0.04%	-4.35%	200	0.01%	-5.10%	17	
					$50.24	$33.33	$10,048.00	0.04%		200	0.011%		17	
	916481	750	CYCLES GLADIATOR PINOT NOIR'14/15 750ml	X	$9.22	$6.10	$10,028.49	0.04%	-56.98%	1,017	0.06%	-49.15%	85	
					$11.97	$6.10	$7,505.19	0.03%		627	0.035%		52	
					$6.47	$6.10	$2,523.30	0.01%		390	0.022%		33	
	476576	750	IRONY PINOT NOIR MONTEREY'15 750ml	L	$14.99	$7.89	$9,473.68	0.03%	-55.60%	632	0.04%	-55.43%	53	
					$14.99	$7.89	$9,473.68	0.03%		632	0.035%		53	
	914533	750	MACROSTIE PINOT SC'14/15 750ml	L	$29.95	$15.65	$9,344.40	0.03%	-24.24%	312	0.02%	-33.05%	26	
					$29.95	$15.65	$9,344.40	0.03%		312	0.017%		26	
	948195	750	BOYA PINOT NOIR'15/17 750ml	L	$11.95	$7.74	$9,249.30	0.03%	-44.22%	774	0.04%	-44.53%	65	
					$11.95	$7.74	$9,249.30	0.03%		774	0.043%		65	
	917913	750	PARAISO PINOT MONTEREY'15 750ml	X	$15.40	$10.22	$9,192.59	0.03%	-49.67%	561	0.03%	-38.07%	47	
					$19.99	$10.22	$6,816.59	0.02%		341	0.019%		28	
					$10.80	$10.22	$2,376.00	0.01%		220	0.012%		18	
	917033	750	CHEHALEM PINOT STOLLER'13/15 750ml	L	$48.50	$25.50	$9,069.50	0.03%	55.57%	187	0.01%	57.76%	16	
					$48.50	$25.50	$9,069.50	0.03%		187	0.010%		16	
	918089	750	BISHOP'S PEAK PINOT NOIR'15/16 750ml	L	$20.49	$10.62	$9,015.65	0.03%	-30.51%	435	0.02%	-33.17%	36	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	918089				$20.99	$10.88	$6,716.80	0.02%		320	0.018%		27	
					$19.99	$10.35	$2,298.85	0.01%		115	0.006%		10	
	918263	750	FISHER UNITY PINOT NOIR AV'15 750ml	L	$30.36	$20.08	$8,925.84	0.03%	176.43%	294	0.02%	174.36%	25	
					$30.36	$20.08	$8,925.84	0.03%		294	0.016%		25	
	910068	750	DOMAINE CARNEROS PINOT'14 750ml	L	$35.45	$18.59	$8,760.50	0.03%	-2.32%	250	0.01%	-7.25%	21	
					$34.95	$18.32	$7,933.65	0.03%		227	0.013%		19	
					$35.95	$18.85	$826.85	0.00%		23	0.001%		2	
	917687	750	SIDURI PINOT NOIR KEEFER'12/13 750ml	L	$51.38	$27.25	$8,734.60	0.03%	25.01%	170	0.01%	25.76%	14	
					$51.38	$27.25	$8,734.60	0.03%		170	0.009%		14	
	919694	750	CHEHALEM PN RIDGECREST'11/13 750ml	L	$48.50	$25.50	$8,681.50	0.03%	51.86%	179	0.01%	51.24%	15	
					$48.50	$25.50	$8,681.50	0.03%		179	0.010%		15	
	918854	750	SCAR OF THE SEA PN SEVEN LEAGUES 750ml	L	$38.73	$25.59	$8,675.99	0.03%	403.76%	224	0.01%	400.00%	19	
					$38.99	$25.76	$4,483.85	0.02%		115	0.006%		10	
					$38.46	$25.41	$4,192.14	0.02%		109	0.006%		9	
	909382	750	HIRSCH PN SAN ANDREAS FAULT'16 750ml	L	$53.71	$35.75	$8,593.60	0.03%	194.83%	160	0.01%	194.83%	13	
					$53.71	$35.75	$8,593.60	0.03%		160	0.009%		13	
	917056	750	BEAUX FRERES PN BEAUX FRERES'15/16 750ml	L	$79.21	$52.78	$8,396.26	0.03%	5.04%	106	0.01%	1.96%	9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	917056				$79.21	$52.78	$8,396.26	0.03%		106	0.006%		9	
	918658	750	ROUTESTOCK PINOT NOIR '16 750ml	L	$22.16	$11.51	$8,354.32	0.03%	-67.12%	377	0.02%	-67.33%	31	
					$22.16	$11.51	$8,354.32	0.03%		377	0.021%		31	
	474515	750	HESS SELECT PINOT NOIR CC '16 750ml	L	$19.95	$10.34	$8,199.45	0.03%	634.55%	411	0.02%	634.55%	34	
					$19.95	$10.34	$8,199.45	0.03%		411	0.023%		34	
	918773	750	ELIZABETH CHAMBERS P N LZY RVR '15 750ml	L	$44.43	$23.20	$8,130.69	0.03%	352.85%	183	0.01%	352.38%	15	
					$44.43	$23.20	$8,130.69	0.03%		183	0.010%		15	
	915392	750	SELBY PINOT NOIR RR'15/16 750ml	L	$24.99	$16.49	$7,671.93	0.03%	39.73%	307	0.02%	40.08%	26	
					$24.99	$16.49	$7,671.93	0.03%		307	0.017%		26	
	516980	750	TWOMEY PINOT NOIR RR'13/16 750ml	L	$54.24	$28.59	$7,156.37	0.03%	-23.88%	130	0.01%	-28.74%	11	
					$56.27	$29.67	$5,224.97	0.02%		93	0.005%		8	
					$52.20	$27.50	$1,931.40	0.01%		37	0.002%		3	
	917580	750	GRAYSON PINOT NOIR'15/16 750ml	X	$11.55	$7.71	$7,033.17	0.03%	6.69%	534	0.03%	22.52%	45	
					$14.99	$7.71	$5,891.07	0.02%		393	0.022%		33	
					$8.10	$7.71	$1,142.10	0.00%		141	0.008%		12	
	504766	750	SANFORD PN SANTA RITA HILLS'16 750ml	L	$31.41	$16.37	$6,992.49	0.03%	-21.23%	229	0.01%	-23.59%	19	
					$30.21	$15.73	$5,981.58	0.02%		198	0.011%		17	
					$32.61	$17.00	$1,010.91	0.00%		31	0.002%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	913483	750	ZD PINOT CARNEROS'12/13 750ml	L	$49.41	$26.00	$6,966.81	0.03%	-4.82%	141	0.01%	-7.32%	12	
					$49.41	$26.00	$6,966.81	0.03%		141	0.008%		12	
	506490	750	SEBASTIANI PINOT NOIR SON'14/15 750ml	X	$13.23	$9.06	$6,941.80	0.02%	-58.40%	525	0.03%	-45.89%	44	
					$17.18	$9.06	$4,501.16	0.02%		262	0.015%		22	
					$9.28	$9.06	$2,440.64	0.01%		263	0.015%		22	
	917360	750	GREG NORMAN PINOT NOIR STA B'14/16 750ml	L	$14.57	$7.67	$6,869.57	0.02%	-32.35%	483	0.03%	-33.19%	40	
					$14.14	$7.44	$6,165.04	0.02%		436	0.024%		36	
					$14.99	$7.89	$704.53	0.00%		47	0.003%		4	
	913942	750	TORII MOR PN DEUX VERRE RES '15/16 750ml	L	$36.99	$19.37	$6,732.18	0.02%	-27.78%	182	0.01%	-27.60%	15	
					$36.99	$19.37	$6,732.18	0.02%		182	0.010%		15	
	918339	750	MERRY EDWARDS PN RR'12/14 750ml	L	$60.80	$32.00	$6,688.00	0.02%	-5.92%	110	0.01%	-6.09%	9	
					$60.80	$32.00	$6,688.00	0.02%		110	0.006%		9	
	919264	750	CARPE DIEM PINOT NOIR '14 750ml	L	$32.99	$17.28	$6,598.00	0.02%	680.77%	200	0.01%	680.77%	17	
					$32.99	$17.28	$6,598.00	0.02%		200	0.011%		17	
	914860	750	MERRY EDWARDS PN MEREDITH'14 750ml	L	$79.49	$42.00	$6,597.67	0.02%	68.13%	83	0.00%	60.78%	7	
					$79.49	$42.00	$6,597.67	0.02%		83	0.005%		7	
	912475	750	TESTAROSSA P N STA LUCIA'16 750ml	L	$42.84	$22.51	$6,597.36	0.02%	31.63%	154	0.01%	31.03%	13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	912475				$42.84	$22.51	$6,597.36	0.02%		154	0.009%		13	
	916086	750	SIDURI PINOT NOIR WILLAMETTE'17 750ml	L	$28.35	$15.00	$6,577.20	0.02%	-39.97%	232	0.01%	-39.52%	19	
					$28.35	$15.00	$6,577.20	0.02%		232	0.013%		19	
	950659	750	SCRIBE PINOT NOIR'15/17 750ml	L	$43.99	$23.03	$6,378.55	0.02%	225.63%	145	0.01%	211.76%	12	
					$43.99	$23.03	$6,378.55	0.02%		145	0.008%		12	
	911849	750	REX HILL PINOT WILLAMETTE'13/15 750ml	L	$29.95	$15.55	$6,259.55	0.02%	-12.19%	209	0.01%	-11.95%	17	
					$29.95	$15.55	$6,259.55	0.02%		209	0.012%		17	
	912916	750	ELK COVE PINOT ROOSEVELT'13/14 750ml	X	$60.06	$41.10	$6,207.13	0.02%	689.90%	138	0.01%	1270.00%	12	
					$42.12	$41.10	$5,349.24	0.02%		127	0.007%		11	
					$77.99	$41.10	$857.89	0.00%		11	0.001%		1	
	903394	750	COOPER MTN PINOT NOIR'15 750ml	L	$25.99	$13.53	$6,159.63	0.02%	-25.73%	237	0.01%	-26.92%	20	
					$25.99	$13.53	$6,159.63	0.02%		237	0.013%		20	
	918409	750	WALT LA BRISA PINOT NOIR'16 750ml	L	$40.01	$21.00	$6,119.12	0.02%	63.76%	152	0.01%	53.70%	13	
					$41.89	$22.00	$3,602.54	0.01%		86	0.005%		7	
					$38.13	$20.00	$2,516.58	0.01%		66	0.004%		6	
	913908	750	ADELSHEIM PN ELIZABETH RSV'13/14 750ml	L	$47.99	$25.13	$6,046.74	0.02%	-8.33%	126	0.01%	-8.33%	11	
					$47.99	$25.14	$4,846.99	0.02%		101	0.006%		8	
					$47.99	$25.12	$1,199.75	0.00%		25	0.001%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLR RED VARIETAL - PINOT NOIR	**900903**	**750**	**CRISTOM PINOT N EILEEN'13/14 750ml**	**L**	**$60.54**	**$31.90**	**$5,872.38**	**0.02%**	**69.89%**	**97**	**0.01%**	**69.23%**	**8**	
					$60.54	$31.90	$5,872.38	0.02%		97	0.005%		8	
	464507	**750**	**FERRARI CARANO P N ANDERSON'15 750ml**	**L**	**$30.28**	**$15.78**	**$5,662.36**	**0.02%**	**36.50%**	**187**	**0.01%**	**36.50%**	**16**	
					$30.28	$15.78	$5,662.36	0.02%		187	0.010%		16	
	913760	**750**	**CHEHALEM PINOT NOIR RSV '13/14 750ml**	**L**	**$64.99**	**$34.26**	**$5,629.07**	**0.02%**	**46.68%**	**93**	**0.01%**	**69.84%**	**8**	
					$59.99	$31.60	$5,279.12	0.02%		88	0.005%		7	
					$69.99	$36.92	$349.95	0.00%		5	0.000%		0	
	916730	**750**	**PAUL HOBBS PN LINDSAY'15 750ml**	**L**	**$102.15**	**$54.05**	**$5,450.14**	**0.02%**	**-45.29%**	**52**	**0.00%**	**-45.05%**	**4**	
					$105.65	$55.92	$4,648.60	0.02%		44	0.002%		4	
					$99.99	$52.90	$599.94	0.00%		6	0.000%		1	
					$100.80	$53.33	$201.60	0.00%		2	0.000%		0	
	919108	**750**	**TATOMER PINOT NOIR SANTA BARBARA'16750ml**	**L**	**$21.99**	**$14.37**	**$5,277.60**	**0.02%**	**100.00%**	**240**	**0.01%**	**100.00%**	**20**	
					$21.99	$14.37	$5,277.60	0.02%		240	0.013%		20	
	918799	**750**	**SCAR OF THE SEA P N BIEN NACIDO '1 750ml**	**L**	**$50.99**	**$33.71**	**$5,200.98**	**0.02%**	**66.90%**	**102**	**0.01%**	**65.63%**	**9**	
					$50.99	$33.71	$5,200.98	0.02%		102	0.006%		9	
	952731	**750**	**THREE STICKS PINOT NOIR PFV'16 750ml**	**L**	**$37.63**	**$24.89**	**$5,082.37**	**0.02%**	**427.12%**	**149**	**0.01%**	**554.17%**	**12**	
					$32.99	$21.78	$4,321.69	0.02%		131	0.007%		11	
					$42.26	$28.00	$760.68	0.00%		18	0.001%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	917885	750	BEAUX FRERES PN UPPER TERRACE'14/1 750ml	L	$91.63	$61.11	$5,039.65	0.02%	89.97%	55	0.00%	77.42%	5	
					$91.63	$61.11	$5,039.65	0.02%		55	0.003%		5	
	919069	750	HATTON DANIELS PINOT NOIR SONOMA 750ml	L	$37.99	$25.19	$4,938.70	0.02%	100.00%	130	0.01%	100.00%	11	
					$37.99	$25.19	$4,938.70	0.02%		130	0.007%		11	
	917953	750	DUMOL PINOT NOIR ESTATE'16 750ml	L	$90.89	$48.00	$4,908.06	0.02%	21.54%	54	0.00%	40.00%	5	
					$90.89	$48.00	$4,908.06	0.02%		54	0.003%		5	
	915709	750	DUMOL P N WESTER REACH'15/16 750ml	L	$81.49	$43.00	$4,807.91	0.02%	-57.61%	59	0.00%	-57.80%	5	
					$81.49	$43.00	$4,807.91	0.02%		59	0.003%		5	
	917562	750	CRISTOM PINOT MT JEFFERSON'13/14 750ml	L	$31.62	$16.50	$4,806.24	0.02%	-35.87%	152	0.01%	-36.04%	13	
					$31.62	$16.50	$4,806.24	0.02%		152	0.008%		13	
	516976	750	TWOMEY PINOT NOIR BIEN NACIDO'12/13750 ml	L	$60.50	$31.92	$4,779.50	0.02%	8.20%	79	0.00%	7.59%	7	
					$60.50	$31.92	$4,779.50	0.02%		79	0.004%		7	
	916213	750	MAYSARA JAMSHEED PN'10/12 750ml	L	$32.33	$16.89	$4,752.51	0.02%	-52.38%	147	0.01%	-58.36%	12	
					$32.33	$16.89	$4,752.51	0.02%		147	0.008%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	919891	750	THREE STICKS PINOT NOIR DURRELL'14 750ml	X	$48.85	$32.50	$4,640.75	0.02%	-74.52%	95	0.01%	-74.56%	8	
					$48.85	$32.50	$4,640.75	0.02%		95	0.005%		8	
	978484	750	CHALONE PINOT NOIR EST'13/15 750ml	L	$32.95	$17.45	$4,580.05	0.02%	-67.17%	139	0.01%	-67.03%	12	
					$32.95	$17.45	$4,580.05	0.02%		139	0.008%		12	
	917766	750	MERRY EDWARDS PN KLOPP'14 750ml	L	$83.25	$44.00	$4,578.75	0.02%	4.57%	55	0.00%	2.27%	5	
					$83.25	$44.00	$4,578.75	0.02%		55	0.003%		5	
	904590	750	LANGE PINOT NOIR WILLAMETTE'15 750ml	L	$26.83	$14.00	$4,507.44	0.02%	100.00%	168	0.01%	100.00%	14	
					$26.83	$14.00	$4,507.44	0.02%		168	0.009%		14	
	978984	750	ADELSHEIM PINOT BRYAN CRK'12/13 750ml	X	$59.80	$40.92	$4,485.91	0.02%	37.55%	101	0.01%	140.48%	8	
					$41.94	$40.92	$3,942.36	0.01%		94	0.005%		8	
					$77.65	$40.92	$543.55	0.00%		7	0.000%		1	
	911474	750	TALLEY PINOT NOIR ARROYO GRND '14 750ml	L	$31.99	$16.73	$4,446.61	0.02%	318.18%	139	0.01%	318.18%	12	
					$31.99	$16.73	$4,446.61	0.02%		139	0.008%		12	
	917607	750	MACPHAIL PINOT SONOMA CST13/14 750ml	L	$32.95	$21.79	$4,415.30	0.02%	-33.37%	134	0.01%	-32.86%	11	
					$32.95	$21.79	$4,415.30	0.02%		134	0.007%		11	
	950993	750	LUCIA PINOT NOIR SLH'17 750ml	L	$47.60	$25.00	$4,331.60	0.02%	60.09%	91	0.01%	51.39%	8	
					$47.60	$25.00	$4,331.60	0.02%		91	0.005%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	918446	750	TESTAROSSA PN CUVEE LOS GATOS'16 750ml	L	$25.92	$13.51	$4,069.44	0.01%	5.73%	157	0.01%	5.30%	13	
					$25.92	$13.51	$4,069.44	0.01%		157	0.009%		13	
	919111	750	FABLEIST PINOT NOIR'16 750ml	L	$19.99	$10.23	$3,978.01	0.01%	100.00%	199	0.01%	100.00%	17	
					$19.99	$10.23	$3,978.01	0.01%		199	0.011%		17	
	463233	750	EN ROUTE PINOT NOIR POMMIERS'15/16 750ml	L	$54.99	$28.90	$3,904.29	0.01%	295.21%	71	0.00%	331.58%	6	
					$54.99	$28.90	$3,904.29	0.01%		71	0.004%		6	
	952897	750	POE PINOT NOIR NOUVEAU 750ml	L	$18.99	$12.48	$3,816.99	0.01%	2001.83%	201	0.01%	1758.33%	17	
					$18.99	$12.48	$3,816.99	0.01%		201	0.011%		17	
	914858	750	MERRY EDWARDS PN COOPERSM'15 750ml	L	$83.25	$44.00	$3,746.25	0.01%	-6.83%	45	0.00%	-7.32%	4	
					$83.25	$44.00	$3,746.25	0.01%		45	0.003%		4	
	951208	750	PISONI PINOT NOIR '16 750ml	L	$91.55	$48.34	$3,694.08	0.01%	2.42%	41	0.00%	0.00%	3	
					$88.42	$46.67	$2,652.60	0.01%		30	0.002%		3	
					$94.68	$50.00	$1,041.48	0.00%		11	0.001%		1	
	498520	750	R MONDAVI PINOT NOIR NAPA'14/15 750ml	L	$25.00	$12.90	$3,575.00	0.01%	100.00%	143	0.01%	100.00%	12	
					$25.00	$12.90	$3,575.00	0.01%		143	0.008%		12	
	910996	750	DUTTON GOLDFIELD PN FOX DEN'15 750ml	L	$49.84	$33.13	$3,554.70	0.01%	85.90%	72	0.00%	79.07%	6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	910996				$47.95	$31.82	$1,822.10	0.01%		38	0.002%		3	
					$53.66	$35.74	$965.88	0.00%		18	0.001%		2	
					$47.92	$31.82	$766.72	0.00%		16	0.001%		1	
	947582	**750**	**SOTER PN NORTH VALLEY RSV'15/16 750ml**	**L**	**$39.99**	**$26.45**	**$3,479.13**	**0.01%**	**353.17%**	**87**	**0.00%**	**350.00%**	**7**	
					$39.99	$26.45	$3,479.13	0.01%		87	0.005%		7	
	917386	**750**	**TORII MOR PN DUNDEE SEL'15/16 750ml**	**L**	**$47.50**	**$24.94**	**$3,467.50**	**0.01%**	**44.50%**	**73**	**0.00%**	**44.00%**	**6**	
					$47.50	$24.94	$3,467.50	0.01%		73	0.004%		6	
	477470	**750**	**J PINOT NOIR RR'15 750ml**	**L**	**$35.99**	**$19.07**	**$3,311.08**	**0.01%**	**-34.15%**	**92**	**0.01%**	**-33.71%**	**8**	
					$35.99	$19.07	$3,311.08	0.01%		92	0.005%		8	
	915795	**750**	**CALERA PINOT NOIR JENSEN'14 750ml**	**L**	**$91.81**	**$48.43**	**$3,306.36**	**0.01%**	**15.42%**	**36**	**0.00%**	**14.71%**	**3**	
					$91.93	$48.43	$2,114.39	0.01%		23	0.001%		2	
					$91.69	$48.43	$1,191.97	0.00%		13	0.001%		1	
	950363	**750**	**RAEN PINOT NOIR SNMA ROYAL ST '16 750ml**	**L**	**$60.82**	**$40.45**	**$3,284.28**	**0.01%**	**-37.32%**	**54**	**0.00%**	**-37.93%**	**5**	
					$60.82	$40.45	$3,284.28	0.01%		54	0.003%		5	
	912622	**750**	**ARGYLE PINOT NUTHOUSE'13/15 750ml**	**L**	**$50.22**	**$26.37**	**$3,111.21**	**0.01%**	**-7.55%**	**62**	**0.00%**	**-7.35%**	**5**	
					$49.95	$26.22	$1,748.25	0.01%		35	0.002%		3	
					$50.48	$26.51	$1,362.96	0.00%		27	0.002%		2	
	906936	**750**	**DIERBERG PN DRUM CNYN '14 750ml**	**L**	**$49.95**	**$26.13**	**$3,046.95**	**0.01%**	**58.35%**	**61**	**0.00%**	**58.33%**	**5**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	906936				$49.95	$26.13	$3,046.95	0.01%		61	0.003%		5	
	916615	750	CALERA PINOT NOIR RYAN'11/13 750ml	L	$58.09	$30.49	$3,023.87	0.01%	-1.95%	52	0.00%	-1.85%	4	
					$58.20	$30.49	$2,386.20	0.01%		41	0.002%		3	
					$57.97	$30.49	$637.67	0.00%		11	0.001%		1	
	918618	750	LUCIENNE PINOT NOIR SMITH'13 750ml	L	$43.41	$22.73	$2,951.88	0.01%	125.69%	68	0.00%	124.24%	6	
					$43.41	$22.73	$2,951.88	0.01%		68	0.004%		6	
	918492	750	DUTTON GOLDFIELD PN EMERALD'14/15 750ml	L	$49.88	$33.13	$2,949.67	0.01%	108.04%	58	0.00%	86.67%	5	
					$53.77	$35.74	$1,559.33	0.01%		29	0.002%		2	
					$47.95	$31.82	$1,054.90	0.00%		22	0.001%		2	
					$47.92	$31.82	$335.44	0.00%		7	0.000%		1	
	915832	750	KEN VOLK PINOT NOIR'12/13 750ml	X	$27.28	$14.21	$2,918.96	0.01%	-53.25%	107	0.01%	-53.46%	9	
					$27.28	$14.21	$2,918.96	0.01%		107	0.006%		9	
	916403	750	ELK COVE PINOT FIVE MTN'15/16 750ml	L	$49.99	$26.20	$2,899.42	0.01%	16.98%	58	0.00%	16.98%	5	
					$49.99	$26.20	$2,899.42	0.01%		58	0.003%		5	
	906486	750	DIERBERG PINOT STA MARIA'14 750ml	L	$45.93	$24.02	$2,893.59	0.01%	-44.63%	63	0.00%	-50.70%	5	
					$45.93	$24.02	$2,893.59	0.01%		63	0.004%		5	
	917259	750	LIOCO PINOT NOIR SONOMA'14 750ml	L	$36.72	$19.25	$2,880.24	0.01%	87.28%	76	0.00%	102.44%	6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	917259				$40.45	$21.23	$2,022.50	0.01%		50	0.003%		4	
					$32.99	$17.26	$857.74	0.00%		26	0.001%		2	
	911440	750	EYRIE PINOT NOIR OV RSV'13/14 750ml	L	$66.95	$44.63	$2,878.85	0.01%	313.69%	43	0.00%	309.09%	4	
					$66.95	$44.63	$2,878.85	0.01%		43	0.002%		4	
	918524	750	TESTAROSSA PN SIERRAMADRE'13 750ml	L	$60.68	$32.00	$2,851.96	0.01%	-23.81%	47	0.00%	-24.14%	4	
					$60.68	$32.00	$2,851.96	0.01%		47	0.003%		4	
	908835	750	RADIO COTEAU PN LA NEBLINA'13/15 750ml	L	$45.99	$30.56	$2,851.38	0.01%	-5.58%	62	0.00%	-6.56%	5	
					$45.99	$30.56	$2,851.38	0.01%		62	0.003%		5	
	905358	750	FLYING GOAT P N RIO VISTA '11 750ml	L	$31.41	$21.00	$2,795.49	0.01%	625.00%	89	0.00%	625.00%	7	
					$31.41	$21.00	$2,795.49	0.01%		89	0.005%		7	
	472607	750	GEYSER PEAK PINOT NOIR '14 750ml	L	$25.63	$13.48	$2,791.81	0.01%	127.45%	111	0.01%	138.64%	9	
					$24.99	$13.14	$2,424.03	0.01%		97	0.005%		8	
					$26.27	$13.82	$367.78	0.00%		14	0.001%		1	
	908837	750	RADIO COTEAU PN ALBERIGI'13/14 750ml	L	$54.99	$36.60	$2,749.50	0.01%	-4.83%	50	0.00%	-5.77%	4	
					$54.99	$36.60	$2,749.50	0.01%		50	0.003%		4	
	918703	750	BEAUX FRERES PN ZENA CROWN'15/16 750ml	L	$62.66	$41.67	$2,694.38	0.01%	84.08%	43	0.00%	82.14%	4	
					$62.66	$41.67	$2,694.38	0.01%		43	0.002%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	952399	750	FESS PARKER PN FRONTIERSMAN'16 750ml	U	$10.32	$5.25	$2,685.17	0.01%	-82.23%	259	0.01%	-82.41%	22	
					$10.37	$5.25	$2,623.61	0.01%		253	0.014%		21	
					$10.26	$5.25	$61.56	0.00%		6	0.000%		1	
	912473	750	PATZ & HALL PINOT JENKINS'15 750ml	L	$62.70	$33.20	$2,570.70	0.01%	-5.97%	41	0.00%	-6.67%	3	
					$62.70	$33.20	$2,570.70	0.01%		41	0.002%		3	
	919084	750	PORTLANDIA PINOT NOIR'15 750ml	L	$17.96	$9.29	$2,568.28	0.01%	100.00%	143	0.01%	100.00%	12	
					$17.96	$9.29	$2,568.28	0.01%		143	0.008%		12	
	916879	750	DUMOL PINOT NOIR RYAN'15 750ml	L	$85.25	$45.00	$2,557.50	0.01%	800.00%	30	0.00%	800.00%	3	
					$85.25	$45.00	$2,557.50	0.01%		30	0.002%		3	
	978197	750	DOMAINE DROUHIN LAURENE'14 750ml	L	$72.73	$38.32	$2,545.55	0.01%	-28.37%	35	0.00%	-28.85%	3	
					$72.73	$38.32	$2,545.55	0.01%		35	0.002%		3	
	954095	750	MER SOLEIL SLH RES PINOT NOIR 750ml	L	$44.98	$23.65	$2,518.00	0.01%	100.00%	56	0.00%	100.00%	5	
					$44.96	$23.65	$2,158.08	0.01%		48	0.003%		4	
					$44.99	$23.65	$359.92	0.00%		8	0.000%		1	
	909645	750	PATZ & HALL PINOT GAPS CRWN'13/14 750ml	L	$73.31	$38.84	$2,419.23	0.01%	-57.28%	33	0.00%	-57.53%	3	
					$73.31	$38.84	$2,419.23	0.01%		33	0.002%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	915142	750	CARTLIDGE & BROWN P N '14/15 750ml	L	$15.03	$7.71	$2,388.25	0.01%	-65.47%	159	0.01%	-65.45%	13	
					$14.95	$7.67	$1,330.55	0.00%		89	0.005%		7	
					$15.11	$7.75	$1,057.70	0.00%		70	0.004%		6	
	911081	750	ELK COVE PINOT LA BOHEME'14/16 750ml	L	$49.99	$26.20	$2,299.54	0.01%	35.29%	46	0.00%	35.29%	4	
					$49.99	$26.20	$2,299.54	0.01%		46	0.003%		4	
	917291	750	SIDURI PINOT NOIR STA RITA'14 750ml	L	$34.61	$18.33	$2,215.04	0.01%	-81.70%	64	0.00%	-81.60%	5	
					$34.61	$18.33	$2,215.04	0.01%		64	0.004%		5	
	919092	750	CHANIN PINOT NOIR DUVARITA'14 750ml	L	$43.99	$29.05	$2,199.50	0.01%	100.00%	50	0.00%	100.00%	4	
					$43.99	$29.05	$2,199.50	0.01%		50	0.003%		4	
	917656	750	BERGSTROM PINOT NOIR SHEA'15/16 750ml	L	$66.82	$35.11	$2,172.93	0.01%	169.26%	33	0.00%	146.67%	3	
					$64.93	$34.10	$1,623.25	0.01%		25	0.001%		2	
					$68.71	$36.11	$549.68	0.00%		8	0.000%		1	
	917340	750	FREEMAN PINOT SONOMACST'11/12 750ml	L	$38.50	$25.54	$2,156.00	0.01%	-44.66%	56	0.00%	-45.00%	5	
					$38.50	$25.54	$2,156.00	0.01%		56	0.003%		5	
	440030	750	ACACIA PINOT NOIR CARNEROS'15 750ml	L	$25.05	$13.25	$2,129.25	0.01%	-83.34%	85	0.00%	-83.41%	7	
					$25.05	$13.25	$2,129.25	0.01%		85	0.005%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	914285	750	HANZELL PINOT NOIR'12 750ml	L	$101.07	$53.44	$2,122.47	0.01%	62.20%	21	0.00%	61.54%	2	
					$101.07	$53.44	$2,122.47	0.01%		21	0.001%		2	
	918619	750	LUCIENNE PINOT NOIR LONE OAK '16 750ml	L	$44.18	$23.14	$2,009.18	0.01%	22.95%	46	0.00%	21.05%	4	
					$43.41	$22.73	$1,649.58	0.01%		38	0.002%		3	
					$44.95	$23.54	$359.60	0.00%		8	0.000%		1	
	915194	750	ELK COVE PINOT NOIR GOODRICH'15 750ml	L	$50.52	$26.49	$1,970.28	0.01%	172.04%	39	0.00%	171.43%	3	
					$50.52	$26.49	$1,970.28	0.01%		39	0.002%		3	
	917290	750	SIDURI PINOT NOIR ROSELLAS'14 7 750ml	L	$45.05	$23.89	$1,892.10	0.01%	-22.76%	42	0.00%	-22.58%	4	
					$45.05	$23.89	$1,892.10	0.01%		42	0.002%		4	
	978414	750	DEHLINGER PINOT GOLDRIDGE'11/12 750ml	X	$35.16	$24.00	$1,755.11	0.01%	-36.53%	55	0.00%	-7.14%	5	
					$24.66	$24.00	$887.76	0.00%		36	0.002%		3	
					$45.65	$24.00	$867.35	0.00%		19	0.001%		2	
	908345	750	PATZ & HALL PINOT NOIR HYDE'16 750ml	L	$73.09	$38.73	$1,754.78	0.01%	-45.26%	24	0.00%	-45.65%	2	
					$73.27	$38.82	$1,025.78	0.00%		14	0.001%		1	
					$72.90	$38.63	$729.00	0.00%		10	0.001%		1	
	949007	750	TERRA VALENTINE PINOT NOIR'12 750ml	L	$39.48	$20.72	$1,722.35	0.01%	24.98%	38	0.00%	-8.89%	3	
					$45.65	$24.00	$1,689.05	0.01%		37	0.002%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	949007				$33.30	$17.43	$33.30	0.00%		1	0.000%		0	
	914012	750	KING EST DOMAINE PINOT NOIR'13/14 750ml	L	$65.95	$34.68	$1,648.75	0.01%	-1.50%	25	0.00%	-3.45%	2	
					$65.95	$34.68	$1,648.75	0.01%		25	0.001%		2	
	918474	750	MACPHAIL PN THE FLYER'12 750ml	X	$61.95	$32.56	$1,610.70	0.01%	58.23%	26	0.00%	58.82%	2	
					$61.95	$32.56	$1,610.70	0.01%		26	0.001%		2	
	918587	750	TESTAROSSA PN DOS RUBIOUS'13 750ml	L	$60.65	$32.00	$1,516.25	0.01%	32.18%	25	0.00%	31.58%	2	
					$60.65	$32.00	$1,516.25	0.01%		25	0.001%		2	
	953804	750	ALMA DE CATTLEYA PN'16 750ml	L	$26.90	$14.00	$1,479.85	0.01%	100.00%	55	0.00%	100.00%	5	
					$26.95	$14.00	$835.45	0.00%		31	0.002%		3	
					$26.85	$14.00	$644.40	0.00%		24	0.001%		2	
	953321	750	TRISAETUM ESTATE PINOT NOIR'14 750ml	L	$62.81	$33.00	$1,318.89	0.00%	100.00%	21	0.00%	100.00%	2	
					$62.77	$33.00	$753.24	0.00%		12	0.001%		1	
					$62.85	$33.00	$565.65	0.00%		9	0.001%		1	
	919109	750	TATOMER PINOT NOIR KICK ON RANCH'1 750ml	L	$37.99	$25.11	$1,291.66	0.00%	100.00%	34	0.00%	100.00%	3	
					$37.99	$25.11	$1,291.66	0.00%		34	0.002%		3	
	914772	750	MORGAN PINOT DOUBLE L'14/15 750ml	L	$51.71	$26.96	$1,273.37	0.00%	-17.53%	24	0.00%	-25.00%	2	
					$54.95	$28.68	$934.15	0.00%		17	0.001%		1	
					$48.46	$25.23	$339.22	0.00%		7	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	918260	750	CALERA PINOT N DE VILLIERS '13/14 750ml	L	$55.20	$28.89	$1,269.60	0.00%	-81.27%	23	0.00%	-81.31%	2	
					$55.20	$28.89	$1,269.60	0.00%		23	0.001%		2	
	916568	750	DONUM PINOT CARNEROS'12/13 750ml	L	$52.73	$35.00	$1,160.06	0.00%	-27.98%	22	0.00%	-28.57%	2	
					$52.73	$35.00	$1,160.06	0.00%		22	0.001%		2	
	905999	750	HARTFORD CT P N FAR COAST'14/15 750ml	L	$69.49	$36.81	$1,111.84	0.00%	33.97%	16	0.00%	33.33%	1	
					$69.49	$36.81	$1,111.84	0.00%		16	0.001%		1	
	916939	750	MACPHAIL PN SUNDAWG RIDGE'12 750ml	L	$52.95	$27.77	$1,059.00	0.00%	-24.23%	20	0.00%	-25.00%	2	
					$52.95	$27.77	$1,059.00	0.00%		20	0.001%		2	
	917371	750	DONUM PINOT NOIR RUSSIAN'12/13 750ml	L	$52.73	$35.00	$1,054.60	0.00%	-78.44%	20	0.00%	-78.57%	2	
					$52.73	$35.00	$1,054.60	0.00%		20	0.001%		2	
	916364	750	AU BON CLIMAT PN BIEN NACID'15 750ml	L	$37.28	$19.44	$969.28	0.00%	100.00%	26	0.00%	100.00%	2	
					$37.28	$19.44	$969.28	0.00%		26	0.001%		2	
	915445	750	HARTFORD CT PN LAND'S EDGE'11/12 750ml	L	$47.15	$25.00	$943.00	0.00%	63.16%	20	0.00%	62.50%	2	
					$47.15	$25.00	$943.00	0.00%		20	0.001%		2	
	916940	750	MACPHAIL PN PRATT VINEYARD'12 750ml	L	$52.95	$27.77	$847.20	0.00%	83.47%	16	0.00%	81.82%	1	
					$52.95	$27.77	$847.20	0.00%		16	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	913490	750	PATZ & HALL PINOT PISONI '14 750ml	L	$93.79	$49.74	$844.11	0.00%	-60.83%	9	0.00%	-60.87%	1	
					$93.79	$49.74	$844.11	0.00%		9	0.001%		1	
	913113	750	PATZ & HALL PINOT CHENOWETH'14 750ml	L	$62.66	$33.18	$814.58	0.00%	-88.21%	13	0.00%	-88.24%	1	
					$62.66	$33.18	$814.58	0.00%		13	0.001%		1	
	916847	750	CAPIAUX PINOT WILSON'13/14 750ml	L	$44.99	$29.93	$809.82	0.00%	-85.62%	18	0.00%	-85.82%	2	
					$44.99	$29.93	$809.82	0.00%		18	0.001%		2	
	917292	750	SIDURI PINOT NOIR SONATERA'11/12 750ml	L	$47.00	$24.92	$799.00	0.00%	-69.66%	17	0.00%	-69.64%	1	
					$47.00	$24.92	$799.00	0.00%		17	0.001%		1	
	919116	750	LUTUM PINOT NOIR RINCONADA'14 750ml	L	$43.99	$29.05	$703.84	0.00%	100.00%	16	0.00%	100.00%	1	
					$43.99	$29.05	$703.84	0.00%		16	0.001%		1	
	917688	750	SIDURI PINOT NOIR GARYS'12/13 750ml	L	$48.05	$25.48	$672.70	0.00%	-48.52%	14	0.00%	-48.15%	1	
					$48.05	$25.48	$672.70	0.00%		14	0.001%		1	
	915048	750	CALERA PINOT NOIR REED'14 750ml	U	$73.73	$38.75	$589.84	0.00%	351.26%	8	0.00%	300.00%	1	
					$73.73	$38.75	$589.84	0.00%		8	0.000%		1	
	917342	750	FREEMAN PINOT AKIKO CUVEE'9/13 750ml	L	$48.64	$32.34	$486.40	0.00%	2.06%	10	0.00%	0.00%	1	
					$48.64	$32.34	$486.40	0.00%		10	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	918631	750	TESTAROSSA PN RINCON'13 750ml	L	$60.68	$32.00	$424.76	0.00%	-56.94%	7	0.00%	-57.14%	1	
					$60.68	$32.00	$424.76	0.00%		7	0.000%		1	
	918131	750	R STEMMLER PINOT NOIR CARN'11/12 750ml	L	$30.39	$20.09	$364.68	0.00%	-65.50%	12	0.00%	-65.79%	1	
					$30.39	$20.09	$364.68	0.00%		12	0.001%		1	
	479440	750	KISTLER PINOT NOIR RR'16 750ml	L	$63.20	$33.33	$316.00	0.00%	-97.70%	5	0.00%	-97.72%	0	
					$63.20	$33.33	$316.00	0.00%		5	0.000%		0	
	914649	750	CALERA PINOT NOIR MILLS'13 750ml	U	$65.53	$34.45	$262.10	0.00%	-95.29%	4	0.00%	-95.31%	0	
					$65.64	$34.45	$131.28	0.00%		2	0.000%		0	
					$65.41	$34.45	$130.82	0.00%		2	0.000%		0	
	914773	750	MORGAN PINOT NOIR GARY'S'13 750ml	L	$47.80	$24.88	$239.00	0.00%	-80.71%	5	0.00%	-80.77%	0	
					$47.80	$24.88	$239.00	0.00%		5	0.000%		0	
	491432	750	PAHLMEYER PINOT NOIR'11/12 750ml	U	$78.23	$41.25	$234.69	0.00%	-78.39%	3	0.00%	-78.57%	0	
					$78.23	$41.25	$234.69	0.00%		3	0.000%		0	
	915109	750	CALERA PINOT NOIR SELLECK'13 750ml	L	$100.01	$52.73	$200.02	0.00%	-71.21%	2	0.00%	-71.43%	0	
					$100.01	$52.73	$200.02	0.00%		2	0.000%		0	
	918642	750	ZEPALTUS PINOT NOIR RRV'14 750ml	U	$20.22	$13.28	$141.54	0.00%	-97.54%	7	0.00%	-97.57%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	918642				$20.22	$13.28	$141.54	0.00%		7	0.000%		1	
	916534	750	R STEMMLER PN WINSIDE '12 750ml	X	$30.39	$20.09	$30.39	0.00%	-99.08%	1	0.00%	-99.09%	0	
					$30.39	$20.09	$30.39	0.00%		1	0.000%		0	
	916509	750	DAVIS BYNUM PINOT RR'13/14 750ml	X	$16.17	$15.55	$16.17	0.00%	100.00%	1	0.00%	100.00%	0	
					$16.17	$15.55	$16.17	0.00%		1	0.000%		0	
	918518	750	BERGSTROM PINOT NOIRLE PRE'13 750ml	X					100.00%			100.00%	0	
	915774	750	BOUCHAINE PINOT NOIR CARNER'10/12 750ml	X					100.00%			100.00%	0	
	918378	750	CHAMISAL STAINLESS PINOT NOIR'14 750ml	X					100.00%			100.00%	0	
	917409	750	SIDURI PINOT NOIR SONOMA'13/14 750ml	X					100.00%			100.00%	0	
	947462	750	WALT BLUE JAY PINOT NOIR '14 750ml	X					100.00%			100.00%	0	
	914505	750	WH SMITH PINOT MARITIME'08/9 750ml	X					100.00%			100.00%	0	
	918512	750	ZEPALTAS PINOT NOIR RISUENA'14 750ml	X					100.00%			100.00%	0	
	918241	750	ZEPALTAS PINOT NOIR SON CST'13 750ml	U					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLR RED VARIETAL - PINOT NOIR	**918219**	**750**	**ZEPALTAS PINOT NOIR SUACCI'12 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$11,156,637.12**		**3.11%**	**708,537**		**0.99%**	**69,624**	

Class Summary

PLR	**Bottle Sales**	708,537	**Gross Sales**	$11,156,637.12	**Total Items in Class**	302
	% of Bottle Sales	1.42%	**% of Gross Sales**	2.41%	**Share/Item**	3.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLS RED VARIETAL - GAMAY & BEAUJOLAIS														
	252595	**750**	**LOUIS JADOT BEAUJOLAIS 750ml**	**1**	**$14.35**	**$7.24**	**$148,127.15**	**31.98%**	**-18.79%**	**10,217**	**30.23%**	**-22.99%**	**851**	
					$15.95	$8.09	$66,308.35	14.34%		4,193	12.406%		349	
					$12.95	$7.02	$25,394.95	5.44%		1,961	5.802%		163	
					$12.95	$6.49	$24,856.75	5.34%		1,925	5.696%		160	
					$15.95	$6.49	$16,810.85	3.63%		1,063	3.145%		89	
					$13.95	$8.09	$14,756.25	3.21%		1,075	3.181%		90	
	910238	**750**	**BOUCHARD BEAUJ NOUVEAU'18 750ml**	**L**	**$9.38**	**$5.76**	**$6,905.00**	**1.48%**	**21.60%**	**625**	**1.85%**	**22.04%**	**52**	
					$11.82	$6.04	$4,798.92	1.03%		406	1.201%		34	
					$11.12	$5.67	$1,278.80	0.27%		115	0.340%		10	
					$8.57	$5.67	$677.03	0.15%		79	0.234%		7	
					$6.01	$5.67	$150.25	0.03%		25	0.074%		2	
	952398	**750**	**PENCE ESTATE GAMAY NOIR PTG'16/17 750ml**	**L**	**$26.07**	**$13.47**	**$5,347.25**	**1.15%**	**37.65%**	**205**	**0.61%**	**37.42%**	**17**	
					$26.09	$13.47	$4,722.29	1.01%		181	0.536%		15	
					$26.04	$13.47	$624.96	0.13%		24	0.071%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLS RED VARIETAL - GAMAY & BEAUJOLAIS	250905	750	DUBOEUF BEAUJ-VILLAGES 750ml	D					100.00%			100.00%	0	
	Total						$160,379.40		-16.52%	11,047		-20.79%	921	

Class Summary

PLS	**Bottle Sales**	11,047	**Gross Sales**	$160,379.40	**Total Items in Class**	4
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.03%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLU RED VARIETAL - MISC														
	412844	**3000**	**HOUSE WINE RED BLEND 3000 ml**	**1**	**$20.99**	**$10.81**	**$131,127.01**	**13.78%**	**291.76%**	**6,099**	**9.80%**	**264.92%**	**2,033**	
					$22.99	$12.00	$66,992.86	7.04%		2,914	4.680%		971	
					$19.99	$9.90	$35,942.02	3.78%		1,798	2.888%		599	
					$19.99	$10.41	$18,410.79	1.93%		921	1.479%		307	
					$20.99	$10.94	$9,781.34	1.03%		466	0.748%		155	
	950869	**3000**	**CONUNDRUM RED '11/13 3000 ml**	**L**	**$82.88**	**$41.89**	**$911.68**	**0.10%**	**-82.97%**	**11**	**0.02%**	**-83.08%**	**4**	
					$82.88	$41.89	$911.68	0.10%		11	0.018%		4	
	903582	**750**	**FREY ORGANIC NATURAL RED 750ml**	**L**	**$8.52**	**$4.25**	**$82,465.08**	**8.66%**	**8.91%**	**9,679**	**15.55%**	**8.38%**	**807**	
					$8.52	$4.25	$82,465.08	8.66%		9,679	15.546%		807	
	951901	**750**	**BROC LOVE RED '16/17 750ml**	**L**	**$14.99**	**$9.79**	**$54,473.66**	**5.72%**	**158.45%**	**3,634**	**5.84%**	**160.56%**	**303**	
					$14.99	$9.79	$54,473.66	5.72%		3,634	5.837%		303	
	918776	**750**	**GAME OF THRONES RED PASO'16/17 750ml**	**L**	**$20.10**	**$10.41**	**$40,122.61**	**4.22%**	**34.99%**	**1,990**	**3.20%**	**34.96%**	**166**	
					$20.20	$10.46	$32,946.20	3.46%		1,631	2.620%		136	
					$19.99	$10.35	$7,176.41	0.75%		359	0.577%		30	
	507010	**750**	**7 MOONS RED BLEND'16 750ml**	**T**	**$10.99**	**$5.43**	**$28,738.85**	**3.02%**	**100.00%**	**2,615**	**4.20%**	**100.00%**	**218**	
					$10.99	$5.43	$28,738.85	3.02%		2,615	4.200%		218	
	455350	**750**	**CHARLES & CHARLES CAB-SYRAH 750ml**	**T**	**$13.56**	**$7.14**	**$25,573.78**	**2.69%**	**117.94%**	**1,918**	**3.08%**	**114.10%**	**160**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLU RED VARIETAL - MISC	455350				$13.13	$6.91	$19,222.32	2.02%		1,464	2.351%		122	
					$13.99	$7.37	$6,351.46	0.67%		454	0.729%		38	
	918673	750	TENSHEN RED '15/16 750ml	L	$23.95	$12.42	$19,591.10	2.06%	-11.58%	818	1.31%	-11.30%	68	
					$23.95	$12.42	$19,591.10	2.06%		818	1.314%		68	
	982294	750	CLINE CARIGNANE ANCIENT V'14/15 750ml	L	$14.95	$7.64	$19,539.65	2.05%	-9.82%	1,307	2.10%	-9.64%	109	
					$14.95	$7.64	$19,539.65	2.05%		1,307	2.099%		109	
	467812	750	MICHAEL DAVID FREAKSHOW RED BLND'1 750ml	L	$19.92	$10.32	$19,441.92	2.04%	100.00%	976	1.57%	100.00%	81	
					$19.92	$10.32	$19,441.92	2.04%		976	1.568%		81	
	953242	750	FOLK MACHINE PARTS & LABOR RED'17 750ml	L	$15.95	$8.21	$18,151.10	1.91%	100.00%	1,138	1.83%	100.00%	95	
					$15.95	$8.21	$18,151.10	1.91%		1,138	1.828%		95	
	443206	750	BANSHEE MORDECAI RED 750ml	T	$19.99	$10.44	$17,991.00	1.89%	185.11%	900	1.45%	185.11%	75	
					$19.99	$10.55	$11,374.31	1.20%		569	0.914%		47	
					$19.99	$10.33	$6,616.69	0.70%		331	0.532%		28	
	951358	750	ORIN SWIFT THE OTHERS RED'14/15 750ml	L	$25.99	$13.53	$16,529.64	1.74%	178.33%	636	1.02%	178.48%	53	
					$25.99	$13.53	$16,529.64	1.74%		636	1.022%		53	
	483204	750	MARIETTA CHRISTO LOT3 750ml	L	$19.99	$10.33	$14,952.52	1.57%	91.81%	748	1.20%	88.01%	62	
					$19.99	$10.33	$14,952.52	1.57%		748	1.201%		62	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLU RED VARIETAL - MISC	**918936**	**750**	**SHAFER TD-9 RED BLEND '15/16 750ml**	**L**	**$64.27**	**$33.92**	**$14,748.14**	**1.55%**	**719.37%**	**226**	**0.36%**	**729.63%**	**19**	
					$65.99	$34.83	$11,746.22	1.23%		178	0.286%		15	
					$62.54	$33.00	$3,001.92	0.32%		48	0.077%		4	
	947973	**750**	**BONNY DOON A PROPER CLARET'15 750ml**	**L**	**$14.99**	**$7.59**	**$10,313.12**	**1.08%**	**100.00%**	**688**	**1.11%**	**100.00%**	**57**	
					$14.99	$7.59	$10,313.12	1.08%		688	1.105%		57	
	445968	**750**	**BROWNE FAMILY TRIBUTE RED'14/15 750ml**	**L**	**$27.99**	**$14.57**	**$10,076.40**	**1.06%**	**286.46%**	**360**	**0.58%**	**286.46%**	**30**	
					$27.99	$14.57	$10,076.40	1.06%		360	0.578%		30	
	916208	**750**	**HEITZ GRIGNOLINO '14/15 750ml**	**L**	**$23.84**	**$12.42**	**$8,677.76**	**0.91%**	**-28.03%**	**364**	**0.58%**	**-29.50%**	**30**	
					$23.84	$12.42	$8,677.76	0.91%		364	0.585%		30	
	952274	**750**	**FIELD RECORDINGS FICTION RED'15/16 750ml**	**L**	**$17.05**	**$8.68**	**$6,872.60**	**0.72%**	**334.44%**	**404**	**0.65%**	**337.04%**	**34**	
					$16.99	$8.64	$5,640.68	0.59%		332	0.533%		28	
					$17.11	$8.72	$1,231.92	0.13%		72	0.116%		6	
	953265	**750**	**DONKEY & GOAT THE BEAR'15 750ml**	**L**	**$32.05**	**$21.24**	**$5,673.49**	**0.60%**	**100.00%**	**173**	**0.28%**	**100.00%**	**14**	
					$32.99	$21.87	$4,816.54	0.51%		146	0.234%		12	
					$32.97	$21.86	$494.55	0.05%		15	0.024%		1	
					$30.20	$20.00	$362.40	0.04%		12	0.019%		1	
	946938	**750**	**LONGORIA TEMPRANILLO '14 750ml**	**L**	**$29.99**	**$19.82**	**$5,338.22**	**0.56%**	**183.23%**	**178**	**0.29%**	**183.61%**	**15**	
					$29.99	$19.82	$5,338.22	0.56%		178	0.286%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLU RED VARIETAL - MISC	917322	750	TRINAFOUR CARIGNANE NIEMI'13 750ml	L	$18.14	$11.90	$4,958.39	0.52%	-25.27%	273	0.44%	-25.54%	23	
					$18.23	$11.95	$2,041.76	0.21%		112	0.180%		9	
					$18.21	$11.95	$1,675.32	0.18%		92	0.148%		8	
					$17.99	$11.79	$1,241.31	0.13%		69	0.111%		6	
	920755	750	SKYLARK LOS AVES RED'13 750ml	L	$24.99	$16.46	$4,923.03	0.52%	100.00%	197	0.32%	100.00%	16	
					$24.99	$16.46	$4,923.03	0.52%		197	0.316%		16	
	490853	750	NXNW RED BLEND'14 750ml	L	$15.99	$8.23	$3,789.63	0.40%	100.00%	237	0.38%	100.00%	20	
					$15.99	$8.23	$3,789.63	0.40%		237	0.381%		20	
	918837	750	INIZI HI JUMP RED '14 750ml	L	$20.12	$13.22	$3,542.74	0.37%	52.20%	176	0.28%	53.10%	15	
					$20.24	$13.30	$1,983.52	0.21%		98	0.157%		8	
					$19.99	$13.13	$1,559.22	0.16%		78	0.125%		7	
	917133	750	CHESTER KIDDER RED COLUMBIA'15 750ml	L	$56.79	$29.83	$3,529.38	0.37%	100.00%	62	0.10%	100.00%	5	
					$56.99	$29.93	$2,963.48	0.31%		52	0.084%		4	
					$56.59	$29.72	$565.90	0.06%		10	0.016%		1	
	919112	750	QUEEN OF THE SIERRAS RED'15 750ml	L	$15.99	$10.46	$3,421.86	0.36%	100.00%	214	0.34%	100.00%	18	
					$15.99	$10.46	$3,421.86	0.36%		214	0.344%		18	
	919058	750	ALTA NAPA QUATREAUX RED BLEND'13 750ml	L	$45.15	$30.00	$2,979.90	0.31%	100.00%	66	0.11%	100.00%	6	
					$45.15	$30.00	$2,979.90	0.31%		66	0.106%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLU RED VARIETAL - MISC	**919114**	**750**	**ENFIELD PRETTY HORSES RED'16 750ml**	**L**	**$22.99**	**$15.14**	**$2,873.75**	**0.30%**	**100.00%**	**125**	**0.20%**	**100.00%**	**10**	
					$22.99	$15.14	$2,873.75	0.30%		125	0.201%		10	
	939464	**750**	**FLORA SPRINGS RED '13 750ml**	**X**	**$23.32**	**$15.81**	**$2,454.12**	**0.26%**	**-8.56%**	**93**	**0.15%**	**6.17%**	**8**	
					$30.28	$15.81	$2,028.76	0.21%		67	0.108%		6	
					$16.36	$15.81	$425.36	0.04%		26	0.042%		2	
	953189	**750**	**ASHES & DIAMONDS GRAND VIN RED'14 750ml**	**L**	**$79.93**	**$53.37**	**$2,318.15**	**0.24%**	**100.00%**	**29**	**0.05%**	**100.00%**	**2**	
					$79.99	$53.40	$1,359.83	0.14%		17	0.027%		1	
					$79.86	$53.33	$958.32	0.10%		12	0.019%		1	
	498012	**750**	**ROBERT MONDAVI MAESTRO RED 14 750ml**	**L**	**$34.98**	**$18.10**	**$1,574.10**	**0.17%**	**100.00%**	**45**	**0.07%**	**100.00%**	**4**	
					$34.98	$18.10	$1,574.10	0.17%		45	0.072%		4	
	950554	**750**	**HESS LION TAMER RED BLEND'15 750ml**	**L**	**$42.99**	**$22.58**	**$1,031.76**	**0.11%**	**100.00%**	**24**	**0.04%**	**100.00%**	**2**	
					$42.99	$22.58	$1,031.76	0.11%		24	0.039%		2	
	466925	**750**	**FORWARD KIDD RED BLEND'13 750ml**	**L**	**$42.49**	**$22.22**	**$699.84**	**0.07%**	**100.00%**	**16**	**0.03%**	**100.00%**	**1**	
					$44.99	$23.54	$539.88	0.06%		12	0.019%		1	
					$39.99	$20.90	$159.96	0.02%		4	0.006%		0	
	508859	**750**	**SPRING VALLEY RED BLEND FREDERICK' 750ml**	**L**	**$50.27**	**$26.59**	**$653.51**	**0.07%**	**100.00%**	**13**	**0.02%**	**100.00%**	**1**	
					$50.27	$26.59	$653.51	0.07%		13	0.021%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLU RED VARIETAL - MISC	**917963**	**750**	**ARTEZIN CHARBONO'11/14 750ml**	**X**	**$17.98**	**$9.30**	**$539.40**	**0.06%**	**100.00%**	**30**	**0.05%**	**100.00%**	**3**	
					$17.98	$9.30	$539.40	0.06%		30	0.048%		3	
	498907	**750**	**RAVENSWOOD PICKBERRY RED'12/15 750ml**	**L**	**$54.99**	**$28.74**	**$494.91**	**0.05%**	**100.00%**	**9**	**0.01%**	**100.00%**	**1**	
					$54.99	$28.74	$494.91	0.05%		9	0.014%		1	
	910165	**750**	**MURRIETAS WELL THE SPUR RED'14/16 750ml**	**L**	**$31.99**	**$16.65**	**$287.91**	**0.03%**	**100.00%**	**9**	**0.01%**	**100.00%**	**1**	
					$31.99	$16.65	$287.91	0.03%		9	0.014%		1	
	921209	**750**	**VILLA CREEK AVENGER RED'15 750ml**	**L**					**100.00%**			**100.00%**	**0**	
	Total						**$591,381.71**		**119.47%**	**36,480**		**92.71%**	**4,568**	

Class Summary

PLU	**Bottle Sales**	36,480	**Gross Sales**	$591,381.71	**Total Items in Class**	39
	% of Bottle Sales	0.07%	**% of Gross Sales**	0.13%	**Share/Item**	0.39

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX														
	241070	**750**	**MOUTON CADET RED BORDEAUX 750ml**	**1**	**$10.49**	**$5.51**	**$89,893.29**	**5.00%**	**-11.03%**	**8,887**	**10.30%**	**-23.57%**	**741**	
					$9.99	$5.24	$28,388.37	1.58%		2,883	3.341%		240	
					$10.99	$5.77	$23,170.84	1.29%		2,140	2.480%		178	
					$12.99	$6.83	$20,448.24	1.15%		1,612	1.868%		134	
					$7.99	$4.18	$17,885.84	0.99%		2,252	2.610%		188	
	948325	**750**	**CHAT LA CARDONNE MEDOC'09/10 750ml**	**L**	**$29.99**	**$15.57**	**$51,372.87**	**2.82%**	**6.53%**	**1,713**	**1.99%**	**6.68%**	**143**	
					$29.99	$15.57	$51,372.87	2.82%		1,713	1.985%		143	
	913663	**750**	**CHAT RECOUGNE SUPERIOR'15 750ml**	**L**	**$16.81**	**$8.67**	**$46,762.68**	**2.56%**	**-17.91%**	**2,793**	**3.24%**	**-16.45%**	**233**	
					$16.95	$8.75	$21,763.80	1.19%		1,284	1.488%		107	
					$16.48	$8.50	$20,649.44	1.13%		1,253	1.452%		104	
					$16.99	$8.77	$4,349.44	0.24%		256	0.297%		21	
	947148	**750**	**DOMAINE DU BOUSCAT CADUCE'15 750ml**	**L**	**$13.99**	**$9.10**	**$36,122.18**	**1.98%**	**-17.26%**	**2,582**	**2.99%**	**-17.05%**	**215**	
					$13.99	$9.10	$36,122.18	1.98%		2,582	2.992%		215	
	913244	**750**	**CHAT TOUR D'AURON '15 750ml**	**L**	**$14.99**	**$7.71**	**$35,151.55**	**1.93%**	**53.71%**	**2,345**	**2.72%**	**53.93%**	**195**	
					$14.99	$7.71	$35,151.55	1.93%		2,345	2.718%		195	
	918111	**750**	**CHAT BOUTISSE ST EMILION'14/15 750ml**	**L**	**$36.26**	**$19.03**	**$34,757.98**	**1.91%**	**45.78%**	**956**	**1.11%**	**44.34%**	**80**	
					$36.53	$19.17	$23,781.03	1.30%		651	0.754%		54	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	918111				$35.99	$18.88	$10,976.95	0.60%		305	0.353%		25	
	918655	750	CHAT LILIAN LADOUYS'15 750ml	L	$37.35	$19.47	$27,261.35	1.50%	-17.46%	735	0.85%	-13.33%	61	
					$35.69	$18.58	$15,168.25	0.83%		425	0.493%		35	
					$39.01	$20.35	$12,093.10	0.66%		310	0.359%		26	
	915560	750	CHAT DAMASE BORDEAUX SUP'15 750ml	L	$15.99	$8.24	$25,833.46	1.42%	17.06%	1,610	1.87%	9.25%	134	
					$16.48	$8.50	$17,205.12	0.94%		1,044	1.210%		87	
					$14.99	$7.71	$7,045.30	0.39%		470	0.545%		39	
					$16.49	$8.50	$1,583.04	0.09%		96	0.111%		8	
	226725	750	CHAT GREYSAC'12/14 750ml	L	$24.99	$12.92	$22,515.99	1.23%	31.46%	901	1.04%	30.98%	75	
					$24.99	$12.92	$22,515.99	1.23%		901	1.044%		75	
	914954	750	CHATEAU LYONNAT '12/15 750ml	L	$24.99	$13.02	$20,766.69	1.14%	-13.54%	831	0.96%	-13.37%	69	
					$24.99	$13.02	$20,766.69	1.14%		831	0.963%		69	
	947974	750	PETITE SIRENE BORDEAUX RED'15 750ml	L	$16.99	$8.66	$17,924.45	0.98%	-25.19%	1,055	1.22%	-25.05%	88	
					$16.99	$8.66	$17,924.45	0.98%		1,055	1.223%		88	
	918485	750	CHAT HAUT DOMINGUE ROUGE'12 750ml	L	$12.11	$6.03	$17,632.16	0.97%	-13.51%	1,456	1.69%	-13.92%	121	
					$12.11	$6.03	$17,632.16	0.97%		1,456	1.687%		121	
	919780	750	CHAT VIGNOT'11 750ml	L	$39.39	$20.80	$12,560.73	0.69%	12.61%	427	0.49%	115.03%	36	
					$23.79	$12.50	$8,326.50	0.46%		350	0.406%		29	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	919780				$54.99	$29.10	$4,234.23	0.23%		77	0.089%		6	
	916781	750	CHAT TOUR BAYARD MONTAGNE'15 750ml	L	$23.76	$12.37	$12,307.68	0.67%	-22.93%	518	0.60%	-24.28%	43	
					$23.76	$12.37	$12,307.68	0.67%		518	0.600%		43	
	948327	750	CHAT BARET PESSAC LEOGNAN '15 750ml	L	$36.49	$19.03	$11,260.91	0.62%	19.36%	309	0.36%	27.97%	26	
					$35.99	$18.76	$6,082.31	0.33%		169	0.196%		14	
					$36.99	$19.30	$5,178.60	0.28%		140	0.162%		12	
	918326	750	CHAT LALANDE BORIE'15 750ml	L	$45.63	$24.19	$11,047.90	0.61%	31.26%	249	0.29%	14.42%	21	
					$47.62	$25.25	$5,095.34	0.28%		107	0.124%		9	
					$40.25	$21.33	$4,628.75	0.25%		115	0.133%		10	
					$49.03	$26.00	$1,323.81	0.07%		27	0.031%		2	
	953058	750	CHATEAU DE RIBEBON'15 750ml	L	$15.99	$8.13	$11,001.12	0.60%	7730.00%	688	0.80%	7730.00%	57	
					$15.99	$8.13	$11,001.12	0.60%		688	0.797%		57	
	918750	750	CHAT POTENSAC MEDOC'05 750ml	L	$69.99	$36.85	$10,778.46	0.59%	75.21%	154	0.18%	75.64%	13	
					$69.99	$36.85	$10,778.46	0.59%		154	0.178%		13	
	910114	750	CHAT PICHON LONGV BARON'05/09 750ml	L	$293.43	$156.00	$9,976.62	0.55%	36.29%	34	0.04%	36.00%	3	
					$293.43	$156.00	$9,976.62	0.55%		34	0.039%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	**916993**	**750**	**CHAT MONBADON COTE CASTILL'14/15 750ml**	**L**	**$17.32**	**$8.83**	**$9,580.88**	**0.53%**	**1.27%**	**512**	**0.59%**	**-2.81%**	**43**	
					$18.99	$9.72	$8,051.76	0.44%		424	0.491%		35	
					$17.99	$9.18	$1,259.30	0.07%		70	0.081%		6	
					$14.99	$7.59	$269.82	0.01%		18	0.021%		2	
	918427	**750**	**CHAT POTENSAC '03 750ml**	**L**	**$62.66**	**$33.25**	**$9,211.02**	**0.51%**	**-30.70%**	**147**	**0.17%**	**-32.61%**	**12**	
					$62.66	$33.25	$9,211.02	0.51%		147	0.170%		12	
	950464	**750**	**CHAT POTENSAC MEDOC'09 750ml**	**L**	**$59.99**	**$31.53**	**$8,998.50**	**0.49%**	**207.70%**	**150**	**0.17%**	**172.73%**	**13**	
					$59.99	$31.53	$8,998.50	0.49%		150	0.174%		13	
	918196	**750**	**CHAT DU JUGE BORDEAUX'15/16 750ml**	**L**	**$11.99**	**$7.66**	**$7,925.39**	**0.43%**	**-8.37%**	**661**	**0.77%**	**-8.32%**	**55**	
					$11.99	$7.66	$7,925.39	0.43%		661	0.766%		55	
	916356	**750**	**CHAT BELLEVUE LUSSAC-ST EM'11/12 750ml**	**L**	**$30.99**	**$16.10**	**$6,043.05**	**0.33%**	**-5.33%**	**195**	**0.23%**	**-7.41%**	**16**	
					$30.99	$16.10	$6,043.05	0.33%		195	0.226%		16	
	918415	**750**	**CHAT CLOS DU MARQUIS'15 750ml**	**L**	**$84.69**	**$44.97**	**$5,969.17**	**0.33%**	**33.28%**	**73**	**0.08%**	**14.08%**	**6**	
					$84.43	$44.83	$3,546.06	0.19%		42	0.049%		4	
					$72.68	$38.58	$1,744.32	0.10%		24	0.028%		2	
					$96.97	$51.50	$678.79	0.04%		7	0.008%		1	
	937824	**750**	**CHAT PONTET CANET '11 750ml**	**L**	**$163.71**	**$87.00**	**$5,729.85**	**0.31%**	**147.55%**	**35**	**0.04%**	**146.67%**	**3**	
					$163.71	$87.00	$5,729.85	0.31%		35	0.041%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	918466	750	CHAT LYONNAT EMOTION'12/15 750ml	L	$33.76	$17.67	$5,536.64	0.30%	-25.07%	164	0.19%	-25.59%	14	
					$33.76	$17.67	$5,536.64	0.30%		164	0.190%		14	
	918923	750	CHAT D'ISSAN MARGAUX '14 750ml	L	$90.00	$47.79	$5,307.53	0.29%	195.63%	59	0.07%	195.45%	5	
					$89.92	$47.75	$3,776.64	0.21%		42	0.049%		4	
					$90.07	$47.83	$1,530.89	0.08%		17	0.020%		1	
	906803	750	CHAT BELLEFONT BELCIER ST EM'11 750ml	L	$58.13	$30.50	$5,289.83	0.29%	2.70%	91	0.11%	2.25%	8	
					$58.13	$30.50	$5,289.83	0.29%		91	0.105%		8	
	918746	750	CHAT POTENSAC MEDOC'12 750ml	L	$35.38	$18.67	$5,271.62	0.29%	168.61%	149	0.17%	200.00%	12	
					$35.38	$18.67	$5,271.62	0.29%		149	0.173%		12	
	230770	750	CHAT LYNCH BAGES'09/10 750ml	L	$268.20	$142.58	$5,095.80	0.28%	-68.91%	19	0.02%	-69.05%	2	
					$268.20	$142.58	$5,095.80	0.28%		19	0.022%		2	
	911172	750	CHAT DUCRU BEAUCAILLOU'09 750ml	L	$631.53	$335.50	$5,052.24	0.28%	14.81%	8	0.01%	14.29%	1	
					$631.53	$335.50	$5,052.24	0.28%		8	0.009%		1	
	919779	750	CHAT LASSEGUE '11 750ml	L	$64.05	$33.92	$4,784.19	0.26%	-44.12%	73	0.08%	-35.79%	6	
					$76.11	$40.33	$3,120.51	0.17%		41	0.048%		3	
					$51.99	$27.50	$1,663.68	0.09%		32	0.037%		3	
	918571	750	CHATEAU LYNCH BAGES '05 750ml	L	$372.39	$198.00	$4,468.68	0.25%	100.00%	12	0.01%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	918571				$372.39	$198.00	$4,468.68	0.25%		12	0.014%		1	
	910685	750	CHAT CARBONNIEUX GRAVES R'12/14 750ml	L	$53.97	$28.63	$3,952.20	0.22%	-25.76%	75	0.09%	-35.20%	6	
					$47.62	$25.25	$2,142.90	0.12%		45	0.052%		4	
					$60.31	$32.00	$1,809.30	0.10%		30	0.035%		3	
	906474	750	CHAT DE CRUZEAU ROUGE'12/13 750ml	L	$26.15	$13.83	$3,661.00	0.20%	-36.85%	140	0.16%	-37.13%	12	
					$26.15	$13.83	$3,661.00	0.20%		140	0.162%		12	
	949939	750	CHATEAU HAUT BAILLY '11 750ml	L	$135.35	$71.92	$3,654.45	0.20%	36.75%	27	0.03%	25.00%	2	
					$135.35	$71.92	$3,654.45	0.20%		27	0.031%		2	
	918464	750	CHAT MONTROSE'11 750ml	L	$168.56	$89.58	$3,371.20	0.18%	2.82%	20	0.02%	6.25%	2	
					$168.56	$89.58	$3,371.20	0.18%		20	0.023%		2	
	918035	750	CHAT ROLLAN DE BY MEDOC'11 750ml	L	$32.06	$16.67	$3,109.82	0.17%	100.00%	97	0.11%	100.00%	8	
					$32.06	$16.67	$3,109.82	0.17%		97	0.112%		8	
	911699	750	RESERVE COMTESSE LALANDE'10 750ml	L	$91.25	$48.15	$3,102.50	0.17%	76.03%	34	0.04%	75.00%	3	
					$91.25	$48.15	$3,102.50	0.17%		34	0.039%		3	
	917838	750	CHAT ANEY HAUT MEDOC'14 750ml	L	$30.99	$16.09	$3,037.02	0.17%	-53.44%	98	0.11%	-54.59%	8	
					$30.99	$16.09	$3,037.02	0.17%		98	0.114%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	**937624**	**750**	**CHAT HAUT BAILLY'10 750ml**	**L**	**$298.16**	**$158.44**	**$2,981.60**	**0.16%**	**233.33%**	**10**	**0.01%**	**233.33%**	**1**	
					$298.16	$158.44	$2,981.60	0.16%		10	0.012%		1	
	911005	**750**	**CHAT PICHON BARON'10 750ml**	**L**	**$411.61**	**$218.87**	**$2,859.20**	**0.16%**	**100.00%**	**8**	**0.01%**	**100.00%**	**1**	
					$339.33	$180.42	$2,375.31	0.13%		7	0.008%		1	
					$483.89	$257.31	$483.89	0.03%		1	0.001%		0	
	918429	**750**	**CHAT LYNCH BAGES'11/14 750ml**	**L**	**$178.28**	**$94.75**	**$2,852.48**	**0.16%**	**-3.99%**	**16**	**0.02%**	**-4.55%**	**1**	
					$178.28	$94.75	$2,852.48	0.16%		16	0.019%		1	
	953009	**750**	**CHAT DE FRANCS LES CERISIERS 750ml**	**L**	**$24.99**	**$12.91**	**$2,773.89**	**0.15%**	**100.00%**	**111**	**0.13%**	**100.00%**	**9**	
					$24.99	$12.91	$2,773.89	0.15%		111	0.129%		9	
	918315	**750**	**FAIVELEY POMMARD RUGIENS'15/16 750ml**	**L**	**$124.21**	**$65.92**	**$2,732.62**	**0.15%**	**135.36%**	**22**	**0.03%**	**120.00%**	**2**	
					$124.21	$65.92	$2,732.62	0.15%		22	0.025%		2	
	911816	**750**	**CHAT PALMER ALTER EGO '09 750ml**	**L**	**$177.59**	**$94.08**	**$2,663.85**	**0.15%**	**-48.15%**	**15**	**0.02%**	**-48.15%**	**1**	
					$177.59	$94.08	$2,663.85	0.15%		15	0.017%		1	
	910115	**750**	**CHAT PONTET CANET'10 750ml**	**X**	**$430.81**	**$229.00**	**$2,584.86**	**0.14%**	**0.36%**	**6**	**0.01%**	**0.00%**	**1**	
					$430.81	$229.00	$2,584.86	0.14%		6	0.007%		1	
	918930	**750**	**PAUILLAC DE HAUT BAGES LIBERAL '12 750ml**	**L**	**$33.17**	**$17.25**	**$2,577.68**	**0.14%**	**611.58%**	**78**	**0.09%**	**616.67%**	**7**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	918930				$32.99	$17.16	$2,012.39	0.11%		61	0.071%		5	
					$33.25	$17.30	$498.75	0.03%		15	0.017%		1	
					$33.27	$17.30	$66.54	0.00%		2	0.002%		0	
	918431	**750**	**CHAT CALON SEGUR ST EST'05 750ml**	**L**	**$197.04**	**$104.39**	**$2,561.52**	**0.14%**	**8.62%**	**13**	**0.02%**	**8.33%**	**1**	
					$197.04	$104.39	$2,561.52	0.14%		13	0.015%		1	
	917433	**750**	**CHAT QUINAULT L'ENCLOS'14 750ml**	**L**	**$59.99**	**$31.53**	**$2,459.59**	**0.13%**	**100.00%**	**41**	**0.05%**	**100.00%**	**3**	
					$59.99	$31.53	$2,459.59	0.13%		41	0.048%		3	
	910112	**750**	**CHAT LEOVILLE POYFERRE'10 750ml**	**L**	**$232.64**	**$123.67**	**$2,326.40**	**0.13%**	**-46.07%**	**10**	**0.01%**	**-46.15%**	**1**	
					$232.64	$123.67	$2,326.40	0.13%		10	0.012%		1	
	914055	**750**	**CHAT LAFITE ROTHSCHILD'03 750ml**	**L**	**$2074.43**	**$1103.00**	**$2,074.43**	**0.11%**	**-49.46%**	**1**	**0.00%**	**-50.00%**	**0**	
					$2,074.43	$1,103.00	$2,074.43	0.11%		1	0.001%		0	
	911057	**750**	**CHAT LEOVILLE POYFERRE '11 750ml**	**L**	**$123.60**	**$65.67**	**$1,977.60**	**0.11%**	**366.67%**	**16**	**0.02%**	**366.67%**	**1**	
					$123.60	$65.67	$1,977.60	0.11%		16	0.019%		1	
	919020	**750**	**CHAT POTENSAC MEDOC'15 750ml**	**L**	**$47.46**	**$25.17**	**$1,945.86**	**0.11%**	**100.00%**	**41**	**0.05%**	**100.00%**	**3**	
					$47.46	$25.17	$1,945.86	0.11%		41	0.048%		3	
	911076	**750**	**CHAT LEOVILLE LAS CASES'11 750ml**	**L**	**$242.35**	**$128.83**	**$1,938.80**	**0.11%**	**47.43%**	**8**	**0.01%**	**60.00%**	**1**	
					$242.35	$128.83	$1,938.80	0.11%		8	0.009%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	936414	750	CHAT VIEUX CHATEAU CERTAN'07 750ml	L	$214.24	$113.57	$1,928.16	0.11%	350.00%	9	0.01%	350.00%	1	
					$214.24	$113.57	$1,928.16	0.11%		9	0.010%		1	
	237100	750	CHAT CHEVAL NOIR'12/13 750ml	X	$20.20	$10.67	$1,737.20	0.10%	-89.01%	86	0.10%	-89.07%	7	
					$20.20	$10.67	$1,737.20	0.10%		86	0.100%		7	
	918430	750	CHAT CALON SEGUR ST EST'00 750ml	L	$185.22	$98.10	$1,666.98	0.09%	-68.26%	9	0.01%	-68.97%	1	
					$185.22	$98.10	$1,666.98	0.09%		9	0.010%		1	
	937724	750	CHAT LEOVILLE BARTON'10 750ml	L	$264.30	$140.17	$1,585.80	0.09%	300.79%	6	0.01%	250.00%	1	
					$264.30	$140.17	$1,585.80	0.09%		6	0.007%		1	
	231385	750	CHAT MONTROSE'05 750ml	L	$305.06	$161.88	$1,525.30	0.08%	1000.00%	5	0.01%	1000.00%	0	
					$305.06	$161.88	$1,525.30	0.08%		5	0.006%		0	
	916429	750	CHAT CALON SEGUR ST EST'96 750ml	L	$190.22	$100.76	$1,521.76	0.08%	-73.55%	8	0.01%	-75.00%	1	
					$190.22	$100.76	$1,521.76	0.08%		8	0.009%		1	
	911181	750	CHAT PAVIE ST EM'06/08 750ml	L	$506.06	$268.80	$1,518.18	0.08%	100.00%	3	0.00%	100.00%	0	
					$506.06	$268.80	$1,518.18	0.08%		3	0.003%		0	
	918980	750	CHAT DUCRU BEAUCAILLOU'10 750ml	L	$485.75	$258.00	$1,457.25	0.08%	100.00%	3	0.00%	100.00%	0	
					$485.75	$258.00	$1,457.25	0.08%		3	0.003%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	223615	750	CHAT CHEVAL BLANC ST EM'03 750ml	L	$439.11	$233.33	$1,317.33	0.07%	-24.80%	3	0.00%	-25.00%	0	
					$439.11	$233.33	$1,317.33	0.07%		3	0.003%		0	
	910106	750	CHAT CLOS DU MARQUIS'00 750ml	L	$127.50	$67.67	$1,275.00	0.07%	-81.74%	10	0.01%	-81.82%	1	
					$127.50	$67.67	$1,275.00	0.07%		10	0.012%		1	
	910116	750	CHAT POTENSAC MEDOC'11 750ml	U	$35.36	$18.73	$1,237.60	0.07%	-88.65%	35	0.04%	-88.70%	3	
					$35.36	$18.73	$1,237.60	0.07%		35	0.041%		3	
	905193	750	CHAT LOUDENNE MEDOC'14 750ml	L	$30.04	$15.71	$1,217.04	0.07%	-60.98%	40	0.05%	-64.60%	3	
					$31.99	$16.75	$767.76	0.04%		24	0.028%		2	
					$28.08	$14.67	$449.28	0.02%		16	0.019%		1	
	916443	750	CHAT MARGAUX'06/08 750ml	L	$1177.18	$626.08	$1,177.18	0.06%	1.07%	1	0.00%	0.00%	0	
					$1,177.18	$626.08	$1,177.18	0.06%		1	0.001%		0	
	918688	750	CHAT FIGEAC ST EM '09 750ml	L	$377.58	$200.42	$1,132.74	0.06%	-91.95%	3	0.00%	-92.00%	0	
					$377.58	$200.42	$1,132.74	0.06%		3	0.003%		0	
	916433	750	CHAT DUHART-MILON PAUILLAC'09 750ml	L	$208.38	$110.45	$1,041.90	0.06%	-16.67%	5	0.01%	-16.67%	0	
					$208.38	$110.45	$1,041.90	0.06%		5	0.006%		0	
	911179	750	CHAT MONTROSE'10 750ml	L	$437.40	$232.58	$874.80	0.05%	-59.85%	2	0.00%	-60.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	911179				$437.40	$232.58	$874.80	0.05%		2	0.002%		0	
	916442	750	CHAT LEOVILLE LAS CASES'05 750ml	L	$433.12	$230.00	$866.24	0.05%	100.00%	2	0.00%	100.00%	0	
					$433.12	$230.00	$866.24	0.05%		2	0.002%		0	
	949393	750	CHAT PALMER 2007 750ml	L	$390.11	$207.08	$780.22	0.04%	-81.80%	2	0.00%	-81.82%	0	
					$390.11	$207.08	$780.22	0.04%		2	0.002%		0	
	918689	750	FAIVELEY CHASSAGNE MORGEOT '14 750ml	L	$111.36	$59.08	$556.80	0.03%	405.35%	5	0.01%	400.00%	0	
					$111.36	$59.08	$556.80	0.03%		5	0.006%		0	
	918984	750	CHAT POTENSAC MEDOC '14 750ml	L	$45.15	$23.72	$542.28	0.03%	100.00%	12	0.01%	100.00%	1	
					$44.99	$23.55	$269.94	0.01%		6	0.007%		1	
					$45.47	$23.81	$227.35	0.01%		5	0.006%		0	
					$44.99	$23.81	$44.99	0.00%		1	0.001%		0	
	227900	750	CHAT LA MISSION HAUT BRION'04 750ml	L	$428.00	$227.28	$428.00	0.02%	-49.73%	1	0.00%	-50.00%	0	
					$428.00	$227.28	$428.00	0.02%		1	0.001%		0	
	913028	750	CHAT PAPE CLEMENT'10 750ml	L	$413.36	$219.49	$413.36	0.02%	100.00%	1	0.00%	100.00%	0	
					$413.36	$219.49	$413.36	0.02%		1	0.001%		0	
	916440	750	CHAT LA MISSION HAUT BRION'06 750ml	L	$395.67	$209.99	$395.67	0.02%	100.00%	1	0.00%	100.00%	0	
					$395.67	$209.99	$395.67	0.02%		1	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	917434	750	CHAT FOMBRAUGE'11 750ml	L	$49.26	$25.80	$394.08	0.02%	-10.58%	8	0.01%	-11.11%	1	
					$49.26	$25.80	$394.08	0.02%		8	0.009%		1	
	913149	750	CHAT LA GAFFELIERE'99/11 750ml	L	$113.18	$59.82	$339.54	0.02%	-24.40%	3	0.00%	-25.00%	0	
					$113.18	$59.82	$339.54	0.02%		3	0.003%		0	
	911180	750	CHAT PAPE CLEMENT'06 750ml	U	$220.05	$116.66	$220.05	0.01%	100.00%	1	0.00%	100.00%	0	
					$220.05	$116.66	$220.05	0.01%		1	0.001%		0	
	917370	750	CHAT CHASSE-SPLEEN MOULIS'10 750ml	L	$75.14	$39.57	$150.28	0.01%	-87.43%	2	0.00%	-87.50%	0	
					$75.14	$39.57	$150.28	0.01%		2	0.002%		0	
	916436	750	CHAT HAUT BAILLY GRAVES'07 750ml	U	$122.32	$64.68	$122.32	0.01%	100.00%	1	0.00%	100.00%	0	
					$122.32	$64.68	$122.32	0.01%		1	0.001%		0	
	918087	750	CHAT FONROQUE ST EM'08 750ml	U	$43.68	$22.77	$43.68	0.00%	100.00%	1	0.00%	100.00%	0	
					$43.68	$22.77	$43.68	0.00%		1	0.001%		0	
	937794	750	CHAT CLOS DU MARQUIS'8/09 750ml	L					100.00%			100.00%	0	
	225135	750	CHAT DE SALES POMEROL'10 750ml	L					100.00%			100.00%	0	
	916431	750	CHAT D'ISSAN MARGAUX'10 750ml	U					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	911693	750	CHAT DUCRU BEAUCAILLOU'08 750ml	U					100.00%			100.00%	0	
	916453	750	CHAT LAFON-ROCHET ST EST'05/11 750ml	U					100.00%			100.00%	0	
	918197	750	CHAT LES VERRIERS'14 750ml	X					100.00%			100.00%	0	
	984334	750	CHAT L'EVANGILE POMEROL'02 750ml	U					100.00%			100.00%	0	
	913138	750	CHAT MOUTON-ROTHSCHILD'11 750ml	U					100.00%			100.00%	0	
	947662	750	CHAT PALMER ALTER EGO 2005 750ml	L					100.00%			100.00%	0	
	916446	750	CHAT PAVIE ST EM'05 750ml	L					100.00%			100.00%	0	
	950038	750	CHATEAU MOUTON ROTHSCHILD '10 750ml	L					100.00%			100.00%	0	
	Total						$687,857.77		-5.99%	31,746		-9.06%	2,646	

Class Summary

PRA

Bottle Sales	31,746	**Gross Sales**	$687,857.77	**Total Items in Class**	96
% of Bottle Sales	0.06%	**% of Gross Sales**	0.15%	**Share/Item**	0.96

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRB FRENCH RED - BURGUNDY														
	244135	**750**	**BOUCHARD PINOT NOIR VDP 750ml**	**1**	**$9.35**	**$4.69**	**$99,926.91**	**9.80%**	**-12.91%**	**11,011**	**20.36%**	**-12.49%**	**918**	
					$10.95	$5.54	$30,658.95	3.01%		2,801	5.178%		233	
					$7.95	$5.54	$29,057.25	2.85%		3,655	6.757%		305	
					$7.95	$4.48	$16,273.65	1.60%		2,047	3.784%		171	
					$8.94	$3.94	$15,680.76	1.54%		1,754	3.243%		146	
					$10.95	$3.94	$8,256.30	0.81%		754	1.394%		63	
	910669	**750**	**LATOUR VALMOISSINE PINOT'14/15 750ml**	**L**	**$15.02**	**$7.68**	**$44,015.06**	**4.32%**	**15.68%**	**2,935**	**5.43%**	**16.43%**	**245**	
					$14.99	$7.71	$40,173.20	3.94%		2,680	4.954%		223	
					$14.92	$7.67	$2,145.06	0.21%		143	0.264%		12	
					$15.15	$7.67	$1,696.80	0.17%		112	0.207%		9	
	918275	**750**	**FAIVELEY BOURGOGNE ROUGE'15/16 750ml**	**L**	**$22.99**	**$12.15**	**$34,507.99**	**3.38%**	**52.68%**	**1,501**	**2.77%**	**51.08%**	**125**	
					$22.99	$12.15	$34,507.99	3.38%		1,501	2.775%		125	
	916156	**750**	**LATOUR MARSANNAY ROUGE'15/16 750ml**	**L**	**$24.06**	**$12.50**	**$26,879.61**	**2.64%**	**29.10%**	**1,120**	**2.07%**	**29.81%**	**93**	
					$23.99	$12.49	$16,241.23	1.59%		677	1.252%		56	
					$24.02	$12.51	$6,509.42	0.64%		271	0.501%		23	
					$24.00	$12.50	$4,032.00	0.40%		168	0.311%		14	
					$24.24	$12.51	$96.96	0.01%		4	0.007%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRB FRENCH RED - BURGUNDY	**948259**	**750**	**JOSEPHINE DUBOIS PINOT NOIR'14/16 750ml**	**L**	**$13.99**	**$7.06**	**$23,713.05**	**2.33%**	**175.43%**	**1,695**	**3.13%**	**181.02%**	**141**	
					$13.99	$7.06	$23,713.05	2.33%		1,695	3.133%		141	
	915474	**750**	**DRC ROMANEE-CONTI '15 750ml**	**A**	**$6864.79**	**$3650.67**	**$20,594.37**	**2.02%**	**16.89%**	**3**	**0.01%**	**0.00%**	**0**	
					$6,864.79	$3,650.67	$20,594.37	2.02%		3	0.006%		0	
	916047	**750**	**LATOUR BOURGOGNE PINOT'15/16 750ml**	**L**	**$20.05**	**$10.36**	**$19,493.20**	**1.91%**	**-5.76%**	**975**	**1.80%**	**-5.27%**	**81**	
					$19.99	$10.37	$12,093.95	1.19%		605	1.118%		50	
					$19.97	$10.36	$6,490.25	0.64%		325	0.601%		27	
					$20.20	$10.36	$909.00	0.09%		45	0.083%		4	
	913700	**750**	**DRC LA TACHE'15 750ml**	**A**	**$2369.89**	**$1260.00**	**$16,589.23**	**1.63%**	**20.58%**	**7**	**0.01%**	**0.00%**	**1**	
					$2,369.89	$1,260.00	$16,589.23	1.63%		7	0.013%		1	
	912736	**750**	**FAIVELEY MERCUREY MYGLANDS'15/16 750ml**	**L**	**$46.61**	**$24.64**	**$14,501.96**	**1.42%**	**36.72%**	**316**	**0.58%**	**30.08%**	**26**	
					$44.99	$23.78	$10,077.76	0.99%		224	0.414%		19	
					$48.23	$25.50	$4,424.20	0.44%		92	0.170%		8	
	918534	**750**	**BICHOT PN VIELLES VGNS'13/16 750ml**	**L**	**$18.97**	**$9.65**	**$12,375.88**	**1.21%**	**20.97%**	**652**	**1.21%**	**17.47%**	**54**	
					$18.99	$9.64	$6,589.53	0.65%		347	0.641%		29	
					$18.99	$9.68	$4,272.75	0.42%		225	0.416%		19	
					$18.92	$9.64	$1,513.60	0.15%		80	0.148%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRB FRENCH RED - BURGUNDY	**919901**	**750**	**FAIVELEY MERCUREY FRMBOISRE'15/16 750ml**	**L**	**$37.02**	**$19.62**	**$11,878.04**	**1.17%**	**1.80%**	**321**	**0.59%**	**4.10%**	**27**	
					$36.99	$19.60	$8,729.64	0.86%		236	0.436%		20	
					$37.04	$19.63	$3,148.40	0.31%		85	0.157%		7	
	913699	**750**	**DRC ROMANEE-ST-VIVANT'13/14 750ml**	**A**	**$1676.06**	**$891.00**	**$8,380.63**	**0.82%**	**69.69%**	**5**	**0.01%**	**66.67%**	**0**	
					$1,676.17	$891.00	$6,704.68	0.66%		4	0.007%		0	
					$1,675.95	$891.00	$1,675.95	0.16%		1	0.002%		0	
	918988	**750**	**DRC ROMANÉE-ST-VIVANT'15 750ml**	**A**	**$2056.87**	**$1093.50**	**$8,227.48**	**0.81%**	**100.00%**	**4**	**0.01%**	**100.00%**	**0**	
					$2,056.87	$1,093.50	$8,227.48	0.81%		4	0.007%		0	
	916804	**750**	**V GIRARDIN VOLNAY SANTENOTS'12 750ml**	**L**	**$69.28**	**$36.58**	**$7,482.24**	**0.73%**	**45.18%**	**108**	**0.20%**	**44.44%**	**9**	
					$69.28	$36.58	$7,482.24	0.73%		108	0.200%		9	
	914325	**750**	**LATOUR BEAUNE VIGNE FRANCHE'12 750ml**	**X**	**$55.33**	**$44.76**	**$6,680.90**	**0.66%**	**-41.93%**	**112**	**0.21%**	**-15.32%**	**9**	
					$84.87	$44.76	$3,479.67	0.34%		41	0.076%		3	
					$45.83	$44.76	$3,024.78	0.30%		66	0.122%		6	
					$35.29	$44.76	$176.45	0.02%		5	0.009%		0	
	908333	**750**	**FAIVELEY GEVERY CHAMBERTIN'12/13 750ml**	**L**	**$46.91**	**$24.88**	**$6,614.31**	**0.65%**	**7.24%**	**141**	**0.26%**	**26.05%**	**12**	
					$46.91	$24.88	$6,614.31	0.65%		141	0.261%		12	
	918273	**750**	**FAIVELEY BEAUNE CLOS L'ECU'14/15 750ml**	**L**	**$68.99**	**$36.54**	**$6,062.83**	**0.59%**	**90.47%**	**92**	**0.17%**	**86.00%**	**8**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRB FRENCH RED - BURGUNDY	918273				$65.15	$34.50	$5,407.45	0.53%		83	0.153%		7	
					$72.82	$38.58	$655.38	0.06%		9	0.017%		1	
	918257	750	LIGER BOURGOGNE CHAILLOTS'15 750ml	L	$35.75	$18.75	$4,754.75	0.47%	133.19%	133	0.25%	131.58%	11	
					$35.75	$18.75	$4,754.75	0.47%		133	0.246%		11	
	914930	750	DRC ECHEZEAUX'15 750ml	A	$770.95	$409.50	$4,625.70	0.45%	23.81%	6	0.01%	0.00%	1	
					$770.95	$409.50	$4,625.70	0.45%		6	0.011%		1	
	918274	750	FAIVELEY VOLNAY SANTENOTS'13/16 750ml	L	$108.23	$57.42	$4,329.20	0.42%	156.85%	40	0.07%	156.25%	3	
					$108.23	$57.42	$4,329.20	0.42%		40	0.074%		3	
	918691	750	FAIVELEY PULIGNY GARENNE '14/15 750ml	L	$119.82	$63.58	$4,313.52	0.42%	102.94%	36	0.07%	100.00%	3	
					$119.82	$63.58	$4,313.52	0.42%		36	0.067%		3	
	909636	750	FAIVELEY NUITS ST GEORGES'12/15 750ml	L	$69.16	$36.71	$4,254.88	0.42%	-19.61%	60	0.11%	-16.22%	5	
					$72.92	$38.71	$3,062.64	0.30%		42	0.078%		4	
					$65.40	$34.71	$1,192.24	0.12%		18	0.033%		2	
	253025	750	JADOT VILL GEVREY CHAMB'15 750ml	L	$70.35	$36.96	$4,165.16	0.41%	86.05%	59	0.11%	80.00%	5	
					$71.99	$37.83	$2,447.66	0.24%		34	0.063%		3	
					$68.70	$36.08	$1,717.50	0.17%		25	0.046%		2	
	949550	750	BICHOT PN SECRET DE FAMILLE'14/15 750ml	L	$22.97	$11.78	$4,067.41	0.40%	-49.56%	177	0.33%	-50.57%	15	
					$22.99	$11.77	$2,482.92	0.24%		108	0.200%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRB FRENCH RED - BURGUNDY	949550				$22.99	$11.81	$988.57	0.10%		43	0.079%		4	
					$22.92	$11.77	$595.92	0.06%		26	0.048%		2	
	918690	**750**	**FAIVELEY MEURSAULT CHARMES '14/15 750ml**	**L**	**$137.06**	**$72.75**	**$3,563.56**	**0.35%**	**160.43%**	**26**	**0.05%**	**150.00%**	**2**	
					$137.06	$72.75	$3,563.56	0.35%		26	0.048%		2	
	948642	**750**	**ALBERT BICHOT FIXIN '15 750ml**	**L**	**$44.39**	**$23.12**	**$3,395.75**	**0.33%**	**134.64%**	**78**	**0.14%**	**122.86%**	**7**	
					$41.46	$21.54	$1,616.94	0.16%		39	0.072%		3	
					$45.99	$23.98	$1,057.77	0.10%		23	0.043%		2	
					$45.08	$23.47	$540.96	0.05%		12	0.022%		1	
					$45.02	$23.47	$180.08	0.02%		4	0.007%		0	
	918533	**750**	**BICHOT SVGNY LES BEAUNE 1ER CRU'14 750ml**	**L**	**$60.77**	**$31.73**	**$3,245.02**	**0.32%**	**4.81%**	**53**	**0.10%**	**-19.40%**	**4**	
					$62.25	$32.55	$1,618.50	0.16%		26	0.048%		2	
					$62.07	$32.45	$372.42	0.04%		6	0.011%		1	
					$73.52	$38.50	$367.60	0.04%		5	0.009%		0	
					$52.41	$27.27	$366.87	0.04%		7	0.013%		1	
					$62.15	$32.45	$310.75	0.03%		5	0.009%		0	
					$52.22	$27.17	$208.88	0.02%		4	0.007%		0	
	253265	**750**	**JADOT NUITS ST GEORGES'16 750ml**	**L**	**$68.52**	**$35.99**	**$3,127.22**	**0.31%**	**28.60%**	**46**	**0.09%**	**27.03%**	**4**	
					$67.95	$35.68	$1,834.65	0.18%		27	0.050%		2	
					$67.67	$35.53	$1,082.72	0.11%		16	0.030%		1	
					$69.95	$36.75	$209.85	0.02%		3	0.006%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRB FRENCH RED - BURGUNDY	909637	750	FAIVELEY CLOS DU CORTON'15/16 750ml	L	$255.81	$135.92	$3,069.72	0.30%	2.58%	12	0.02%	-14.29%	1	
					$255.81	$135.92	$3,069.72	0.30%		12	0.022%		1	
	912099	750	FAIVELEY CLOS VOUGEOT'15/16 750ml	L	$255.81	$135.92	$2,813.91	0.28%	-0.56%	11	0.02%	-16.67%	1	
					$255.81	$135.92	$2,813.91	0.28%		11	0.020%		1	
	915845	750	FAIVELEY GEVREY-C CAZETIERS'15/16 750ml	L	$133.14	$70.67	$2,793.54	0.27%	25.90%	21	0.04%	15.79%	2	
					$132.98	$70.58	$2,393.64	0.23%		18	0.033%		2	
					$133.30	$70.75	$399.90	0.04%		3	0.006%		0	
	908335	750	FAIVELEY N S G DAMODES'14/15 750ml	L	$111.21	$59.00	$2,369.72	0.23%	18.82%	22	0.04%	18.75%	2	
					$105.72	$56.08	$1,902.96	0.19%		18	0.033%		2	
					$116.69	$61.92	$466.76	0.05%		4	0.007%		0	
	917203	750	BOILLOT POMMARD JAROLLIERES'13 750ml	L	$96.85	$51.25	$2,227.55	0.22%	189.42%	23	0.04%	187.50%	2	
					$96.85	$51.25	$2,227.55	0.22%		23	0.043%		2	
	918316	750	FAIVELEY VOSNE ROMANEE'13 750ml	L	$108.64	$57.71	$2,064.16	0.20%	36.65%	19	0.04%	35.71%	2	
					$108.64	$57.71	$2,064.16	0.20%		19	0.035%		2	
	918202	750	MOREY SANTENAY CLOS ROUSSEAU'13 750ml	X	$34.77	$23.75	$2,063.85	0.20%	91.74%	71	0.13%	195.83%	6	
					$24.39	$23.75	$1,341.45	0.13%		55	0.102%		5	
					$45.15	$23.75	$722.40	0.07%		16	0.030%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRB FRENCH RED - BURGUNDY	**918058**	**750**	**FAIVELEY NSG LES PORETS'14/15 750ml**	**L**	**$104.31**	**$55.33**	**$1,695.72**	**0.17%**	**-19.76%**	**17**	**0.03%**	**-16.67%**	**1**	
					$99.14	$52.58	$1,586.24	0.16%		16	0.030%		1	
					$109.48	$58.08	$109.48	0.01%		1	0.002%		0	
	912102	**750**	**FAIVELEY CHAMB-MUSIGNY'15/16 750ml**	**L**	**$95.79**	**$50.88**	**$1,628.43**	**0.16%**	**57.21%**	**17**	**0.03%**	**50.00%**	**1**	
					$95.79	$50.88	$1,628.43	0.16%		17	0.031%		1	
	915847	**750**	**FAIVELEY LATRICIERES-CHAMB'15/16 750ml**	**L**	**$287.14**	**$152.58**	**$1,435.70**	**0.14%**	**-47.79%**	**5**	**0.01%**	**-54.55%**	**0**	
					$287.14	$152.58	$1,435.70	0.14%		5	0.009%		0	
	937225	**750**	**JADOT CORTON CHARL HERITIERS'13 750ml**	**L**	**$150.95**	**$79.83**	**$1,358.55**	**0.13%**	**80.76%**	**9**	**0.02%**	**80.00%**	**1**	
					$150.95	$79.83	$1,358.55	0.13%		9	0.017%		1	
	918264	**750**	**MATROT MONTHELIE'13 750ml**	**L**	**$39.98**	**$21.00**	**$1,279.36**	**0.13%**	**-17.24%**	**32**	**0.06%**	**-17.78%**	**3**	
					$39.98	$21.00	$1,279.36	0.13%		32	0.059%		3	
	918535	**750**	**BICHOT GRIS NUITS ST GEORGE'12 750ml**	**L**	**$113.56**	**$59.81**	**$1,162.42**	**0.11%**	**-6.99%**	**10**	**0.02%**	**-16.67%**	**1**	
					$117.39	$61.83	$939.12	0.09%		8	0.015%		1	
					$117.31	$61.83	$117.31	0.01%		1	0.002%		0	
					$105.99	$55.77	$105.99	0.01%		1	0.002%		0	
	918511	**750**	**FAIVELEY GRANDS ECHEZEAUX'14/16 750ml**	**L**	**$289.02**	**$153.58**	**$1,156.08**	**0.11%**	**69.82%**	**4**	**0.01%**	**66.67%**	**0**	
					$289.02	$153.58	$1,156.08	0.11%		4	0.007%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRB FRENCH RED - BURGUNDY	**912098**	**750**	**FAIVELEY ECHEZEAUX EN ORVEAUX'15/1 750ml**	**L**	**$259.73**	**$138.00**	**$1,031.07**	**0.10%**	**-7.93%**	**4**	**0.01%**	**-16.67%**	**0**	
					$255.81	$135.92	$767.43	0.08%		3	0.006%		0	
					$263.64	$140.08	$263.64	0.03%		1	0.002%		0	
	946675	**750**	**MATROT BLAGNY ROUGE 1CRU LA PI'13 750ml**	**L**	**$61.44**	**$32.42**	**$860.16**	**0.08%**	**20.77%**	**14**	**0.03%**	**20.00%**	**1**	
					$61.44	$32.42	$860.16	0.08%		14	0.026%		1	
	919134	**750**	**JOSEPH DROUHIN SAINT VERAN'15/17 750ml**	**L**	**$21.95**	**$11.40**	**$680.45**	**0.07%**	**100.00%**	**31**	**0.06%**	**100.00%**	**3**	
					$21.95	$11.40	$680.45	0.07%		31	0.057%		3	
	917210	**750**	**LIGER BELAIR NSG ST GEORGES'13 750ml**	**L**	**$165.63**	**$87.83**	**$662.52**	**0.06%**	**-84.58%**	**4**	**0.01%**	**-84.62%**	**0**	
					$165.63	$87.83	$662.52	0.06%		4	0.007%		0	
	918059	**750**	**FAIVELEY MAZIS-CHAMBERTIN'15/16 750ml**	**L**	**$321.61**	**$170.92**	**$643.22**	**0.06%**	**251.51%**	**2**	**0.00%**	**200.00%**	**0**	
					$321.61	$170.92	$643.22	0.06%		2	0.004%		0	
	915844	**750**	**FAIVELEY C-M COMBE ORVEAU'14/15 750ml**	**L**	**$199.72**	**$106.08**	**$599.16**	**0.06%**	**-53.83%**	**3**	**0.01%**	**-55.56%**	**0**	
					$199.72	$106.08	$599.16	0.06%		3	0.006%		0	
	908914	**750**	**JABOULET CNP TERRE FERME'10/12 750ml**	**L**	**$81.99**	**$43.23**	**$573.93**	**0.06%**	**-32.81%**	**7**	**0.01%**	**-33.33%**	**1**	
					$81.99	$43.23	$573.93	0.06%		7	0.013%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRB FRENCH RED - BURGUNDY	**909638**	**750**	**JACQUES PRIEUR CORTON BRESS'14/16 750ml**	**L**	**$243.59**	**$129.42**	**$487.18**	**0.05%**	**-71.43%**	**2**	**0.00%**	**-71.43%**	**0**	
					$243.59	$129.42	$487.18	0.05%		2	0.004%		0	
	915401	**750**	**MATROT BLAGNY SOUS LE BOIS'13 750ml**	**L**	**$61.44**	**$32.42**	**$430.08**	**0.04%**	**-45.14%**	**7**	**0.01%**	**-45.45%**	**1**	
					$61.44	$32.42	$430.08	0.04%		7	0.013%		1	
	918276	**750**	**JACQUES PRIEUR VOLNA SANTEN'14/16 750ml**	**L**	**$141.76**	**$75.25**	**$283.51**	**0.03%**	**-71.61%**	**2**	**0.00%**	**-71.43%**	**0**	
					$143.32	$76.08	$143.32	0.01%		1	0.002%		0	
					$140.19	$74.42	$140.19	0.01%		1	0.002%		0	
	916887	**750**	**JACQUES PRIEUR CLOS VOUGOT'14/16 750ml**	**L**	**$281.82**	**$149.75**	**$281.82**	**0.03%**	**-81.97%**	**1**	**0.00%**	**-83.33%**	**0**	
					$281.82	$149.75	$281.82	0.03%		1	0.002%		0	
	253477	**750**	**JADOT NUITS-ST-G BOUDOTS'11/12 750ml**	**L**	**$128.23**	**$67.75**	**$256.46**	**0.03%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	
					$128.23	$67.75	$256.46	0.03%		2	0.004%		0	
	918229	**750**	**JADOT BEAUN CLOS URSULES HERIT'1 750ml**	**L**	**$88.75**	**$46.75**	**$177.50**	**0.02%**	**102.12%**	**2**	**0.00%**	**100.00%**	**0**	
					$88.75	$46.75	$177.50	0.02%		2	0.004%		0	
	918206	**750**	**GOUGES NUITS ST GEORG PRULI'14 750ml**	**L**	**$105.15**	**$55.67**	**$105.15**	**0.01%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	
					$105.15	$55.67	$105.15	0.01%		1	0.002%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRB FRENCH RED - BURGUNDY	253035	750	JADOT G CHAMBERTIN ESTOUR'09/11 750ml	L	$94.87	$50.00	$94.87	0.01%	100.00%	1	0.00%	100.00%	0	
					$94.87	$50.00	$94.87	0.01%		1	0.002%		0	
	904839	750	ALEX GAMBAL SAVIGNY BEAUNE'12 750ml	U					100.00%			100.00%	0	
	906240	750	CH LA FLEUR PEYRABON'10 750ml	L					100.00%			100.00%	0	
	912097	750	FAIVELEY CHAMBRTIN CLOS BEZE'15/16 750ml	L					100.00%			100.00%	0	
	908303	750	JACQUES PRIEUR BEAUNPIMONT'11 7 750ml	X					100.00%			100.00%	0	
	916888	750	JACQUES PRIEUR MUSIGNY'11 750ml	X					100.00%			100.00%	0	
	252880	750	JADOT CHAMBOLLE-MUSIGNY'12 750ml	L					100.00%			100.00%	0	
	Total						$446,051.65		12.75%	22,068		4.59%	1,839	

Class Summary

PRB

Bottle Sales	22,068	**Gross Sales**	$446,051.65	**Total Items in Class**	63
% of Bottle Sales	0.04%	**% of Gross Sales**	0.10%	**Share/Item**	0.63

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRC FRENCH RED - BEAUJOLAIS														
	918995	**1000**	**LA BOUTANCHE GAMAY 1000 ml**	**L**	**$19.99**	**$10.21**	**$6,276.86**	**1.24%**	**100.00%**	**314**	**0.97%**	**100.00%**	**35**	
					$19.99	$10.21	$6,276.86	1.24%		314	0.969%		35	
	919142	**1000**	**LA BOUTANCHE ROUGE 1000 ml**	**L**	**$19.99**	**$10.21**	**$6,036.98**	**1.20%**	**100.00%**	**302**	**0.93%**	**100.00%**	**34**	
					$19.99	$10.21	$6,036.98	1.20%		302	0.932%		34	
	914545	**1500**	**DUBOEUF BEAUJOLAIS NOUVEAU'18 1500 ml**	**U**	**$19.08**	**$11.72**	**$5,457.67**	**1.08%**	**18.89%**	**287**	**0.89%**	**41.50%**	**48**	
					$23.99	$12.25	$2,662.89	0.53%		111	0.343%		19	
					$17.45	$11.54	$1,134.25	0.22%		65	0.201%		11	
					$12.24	$11.54	$1,003.68	0.20%		82	0.253%		14	
					$22.65	$11.54	$656.85	0.13%		29	0.090%		5	
	916370	**750**	**AVIRON MOULIN VENT VV'16 750ml**	**L**	**$20.66**	**$10.91**	**$30,177.76**	**5.97%**	**28.67%**	**1,424**	**4.39%**	**25.87%**	**119**	
					$21.49	$11.35	$23,531.55	4.66%		1,095	3.380%		91	
					$19.99	$10.55	$3,798.10	0.75%		190	0.586%		16	
					$20.49	$10.82	$2,848.11	0.56%		139	0.429%		12	
	917473	**750**	**AVIRON BEAUJ-VILLAGES'16 750ml**	**L**	**$12.75**	**$6.70**	**$24,467.25**	**4.84%**	**-5.81%**	**1,919**	**5.92%**	**-7.02%**	**160**	
					$12.75	$6.70	$24,467.25	4.84%		1,919	5.923%		160	
	914543	**750**	**DUBOEUF BEAUJOLAIS NOUVEAU'18 750ml**	**U**	**$10.13**	**$6.25**	**$20,210.32**	**4.00%**	**0.07%**	**1,768**	**5.46%**	**7.39%**	**147**	
					$11.99	$6.11	$16,126.55	3.19%		1,345	4.151%		112	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRC FRENCH RED - BEAUJOLAIS	914543				$12.34	$6.30	$1,776.96	0.35%		144	0.444%		12	
					$9.51	$6.30	$1,493.07	0.30%		157	0.485%		13	
					$6.67	$6.30	$813.74	0.16%		122	0.377%		10	
	915057	**750**	**DUBOEUF MORGON FLOWER'14/15 750ml**	**L**	**$16.99**	**$8.75**	**$19,113.75**	**3.78%**	**895.69%**	**1,125**	**3.47%**	**852.85%**	**94**	
					$16.99	$8.75	$19,113.75	3.78%		1,125	3.472%		94	
	914544	**750**	**DUBOEUF BEAUJ-VILL NOUVEAU'18 750ml**	**U**	**$10.96**	**$6.79**	**$19,101.52**	**3.78%**	**-6.43%**	**1,598**	**4.93%**	**4.45%**	**133**	
					$12.99	$6.65	$14,353.95	2.84%		1,105	3.410%		92	
					$7.21	$6.83	$1,607.83	0.32%		223	0.688%		19	
					$13.34	$6.83	$1,587.46	0.31%		119	0.367%		10	
					$10.28	$6.83	$1,552.28	0.31%		151	0.466%		13	
	918752	**750**	**HENRY FESSY MORGON LES TOURELLES'1 750ml**	**L**	**$19.20**	**$9.90**	**$12,315.18**	**2.44%**	**23.26%**	**646**	**1.99%**	**24.42%**	**54**	
					$18.99	$9.83	$7,918.83	1.57%		417	1.287%		35	
					$19.19	$9.94	$4,240.99	0.84%		221	0.682%		18	
					$19.42	$9.94	$155.36	0.03%		8	0.025%		1	
	917472	**750**	**AVIRON COTE BROUILLY'16 750ml**	**L**	**$16.99**	**$8.96**	**$12,079.89**	**2.39%**	**-21.37%**	**711**	**2.19%**	**-21.11%**	**59**	
					$16.99	$8.96	$12,079.89	2.39%		711	2.194%		59	
	919104	**750**	**DUBOEUF BEAUJOLAIS NOUVEAU ROSÉ'18 750ml**	**U**	**$12.99**	**$6.65**	**$11,327.28**	**2.24%**	**100.00%**	**872**	**2.69%**	**100.00%**	**73**	
					$12.99	$6.65	$11,327.28	2.24%		872	2.691%		73	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRC FRENCH RED - BEAUJOLAIS	**917998**	**750**	**HENRY FESSY MOULIN-A-VENT'14/15 750ml**	**L**	**$19.91**	**$10.28**	**$10,285.88**	**2.04%**	**56.10%**	**515**	**1.59%**	**56.66%**	**43**	
					$19.99	$10.37	$9,475.26	1.88%		474	1.463%		40	
					$19.76	$10.24	$770.64	0.15%		39	0.120%		3	
					$19.99	$10.24	$39.98	0.01%		2	0.006%		0	
	917952	**750**	**DOM DUPEUBLE BEAUJ NOUVEAU'18 750ml**	**U**	**$15.01**	**$9.27**	**$9,788.64**	**1.94%**	**94.70%**	**702**	**2.17%**	**120.83%**	**59**	
					$17.99	$9.18	$3,795.89	0.75%		211	0.651%		18	
					$9.83	$9.30	$2,654.10	0.53%		270	0.833%		23	
					$14.01	$9.30	$2,283.63	0.45%		163	0.503%		14	
					$18.19	$9.30	$1,055.02	0.21%		58	0.179%		5	
	916780	**750**	**DOM DUPEUBLE BEAUJOLAIS'16 750ml**	**L**	**$19.01**	**$9.73**	**$8,649.55**	**1.71%**	**45.99%**	**455**	**1.40%**	**44.24%**	**38**	
					$19.01	$9.73	$8,649.55	1.71%		455	1.404%		38	
	916795	**750**	**MOMMESSIN BEAUJ NOUVEAU'18 750ml**	**L**	**$9.38**	**$5.76**	**$8,450.25**	**1.67%**	**69.53%**	**781**	**2.41%**	**73.97%**	**65**	
					$11.82	$6.04	$6,134.58	1.21%		519	1.602%		43	
					$11.12	$5.67	$1,256.56	0.25%		113	0.349%		9	
					$8.57	$5.67	$560.28	0.11%		66	0.204%		6	
					$6.01	$5.67	$498.83	0.10%		83	0.256%		7	
	916371	**750**	**AVIRON JULIENAS VV'16 750ml**	**L**	**$18.73**	**$9.88**	**$7,634.49**	**1.51%**	**-24.16%**	**404**	**1.25%**	**-23.95%**	**34**	
					$21.49	$11.35	$3,287.97	0.65%		153	0.472%		13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRC FRENCH RED - BEAUJOLAIS	916371				$17.22	$9.08	$2,772.42	0.55%		161	0.497%		13	
					$17.49	$9.22	$1,574.10	0.31%		90	0.278%		8	
	918724	750	MAISON L'ENVOY MORGON COTE PY'15 750ml	L	$17.98	$9.30	$5,897.44	1.17%	17.20%	328	1.01%	17.14%	27	
					$17.98	$9.30	$5,897.44	1.17%		328	1.012%		27	
	915436	750	LATOUR BEAUJOLAIS CHAMEROY'15/16 750ml	L	$17.91	$9.22	$5,809.77	1.15%	7.95%	326	1.01%	9.06%	27	
					$17.76	$9.18	$4,244.64	0.84%		239	0.738%		20	
					$17.99	$9.30	$1,547.14	0.31%		86	0.265%		7	
					$17.99	$9.18	$17.99	0.00%		1	0.003%		0	
	915056	750	DUBOEUF JULIENAS CAPITANS'14/15 750ml	L	$17.99	$9.28	$5,648.86	1.12%	622.91%	314	0.97%	664.29%	26	
					$17.99	$9.28	$5,648.86	1.12%		314	0.969%		26	
	951469	750	BULLIAT MORGON BEAUJOLAIS ORGNC '1 750ml	L	$23.23	$11.97	$4,947.99	0.98%	-10.95%	213	0.66%	-11.34%	18	
					$23.23	$11.97	$4,947.99	0.98%		213	0.657%		18	
	917633	750	DOM CHIGNARD FLEURIE MOR'17 750ml	L	$30.99	$16.08	$1,456.53	0.29%	-56.80%	47	0.15%	-57.58%	4	
					$30.99	$16.08	$1,456.53	0.29%		47	0.145%		4	
	917970	750	DOM CHANRION COTE BROUILLY'16 750ml	X	$26.40	$13.66	$1,188.00	0.24%	-65.42%	45	0.14%	-66.40%	4	
					$26.40	$13.66	$1,188.00	0.24%		45	0.139%		4	
	915339	750	LIGER BELAIR MOULIN VENT VV'11/12 750ml	L	$37.16	$19.50	$520.24	0.10%	-48.13%	14	0.04%	-48.39%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRC FRENCH RED - BEAUJOLAIS	**915339**				$37.16	$19.50	$520.24	0.10%		14	0.043%		1	
	915268	**750**	**DUBOEUF BROUILLY FLOWER'12 750ml**	**U**	**$15.66**	**$8.25**	**$266.22**	**0.05%**	**-23.37%**	**17**	**0.05%**	**-23.81%**	**1**	
					$15.66	$8.25	$266.22	0.05%		17	0.052%		1	
	911412	**750**	**DUBOEUF FLEURIE QUATRE VENTS'14 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	917548	**750**	**DUBOEUF JULIENAS TRIQUEE'10/11 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	910049	**750**	**DUBOEUF MORGON DESCOMBES'11 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	917997	**750**	**HENRY FESSY JULIENAS'11 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$237,108.32**		**33.65%**	**15,127**		**36.45%**	**1,302**	

Class Summary

PRC

Bottle Sales	15,127	**Gross Sales**	$237,108.32	**Total Items in Class**	28
% of Bottle Sales	0.03%	**% of Gross Sales**	0.05%	**Share/Item**	0.28

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRD FRENCH RED - RHONE														
	284460	**1500**	**LA VIEILLE FERME VENTOUX RED 1500ml**	**1**	**$16.32**	**$8.13**	**$62,015.15**	**2.72%**	**-5.71%**	**3,898**	**2.98%**	**-5.55%**	**650**	
					$14.99	$8.49	$30,744.49	1.35%		2,051	1.570%		342	
					$16.99	$7.42	$16,899.05	0.74%		995	0.762%		166	
					$16.99	$8.49	$14,371.61	0.63%		852	0.652%		142	
	915025	**3000**	**VIEILLE FERME VENTOUX ROUGE 3000ml**	**L**	**$21.61**	**$10.97**	**$82,087.70**	**3.60%**	**39.55%**	**4,010**	**3.07%**	**58.30%**	**1,337**	
					$19.99	$10.10	$68,265.85	2.99%		3,415	2.614%		1,138	
					$23.23	$11.83	$13,821.85	0.61%		595	0.455%		198	
	290900	**750**	**PERRIN RES COTES RHONE ROUGE 750ml**	**1**	**$10.99**	**$5.36**	**$116,398.38**	**5.11%**	**-3.85%**	**10,974**	**8.40%**	**-3.58%**	**915**	
					$9.99	$6.10	$47,082.96	2.07%		4,716	3.610%		393	
					$11.99	$6.10	$32,432.95	1.42%		2,705	2.070%		225	
					$8.99	$5.04	$17,134.94	0.75%		1,906	1.459%		159	
					$11.99	$5.04	$13,177.01	0.58%		1,099	0.841%		92	
					$11.99	$4.50	$6,570.52	0.29%		548	0.419%		46	
	297400	**750**	**VIDAL-FLUERY COTES DU RHONE'15 750ml**	**1**	**$14.66**	**$7.18**	**$73,403.41**	**3.22%**	**217.44%**	**5,159**	**3.95%**	**218.09%**	**430**	
					$13.99	$7.36	$54,980.70	2.41%		3,930	3.008%		328	
					$14.99	$7.89	$9,743.50	0.43%		650	0.498%		54	
					$14.99	$6.30	$8,679.21	0.38%		579	0.443%		48	
	282390	**750**	**GUIGAL COTES DU RHONE'14/15 750ml**	**L**	**$18.24**	**$9.44**	**$56,241.46**	**2.47%**	**-24.14%**	**3,104**	**2.38%**	**-25.30%**	**259**	
					$17.99	$9.30	$41,430.97	1.82%		2,303	1.763%		192	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE	282390				$18.49	$9.57	$14,810.49	0.65%		801	0.613%		67	
	283720	750	JABOULET PARELLELE 45 CDR ROUGE 750ml	1	$15.49	$7.84	$44,945.67	1.97%	-8.88%	3,033	2.32%	-7.57%	253	
					$13.99	$8.64	$18,704.63	0.82%		1,337	1.023%		111	
					$16.99	$8.64	$12,113.87	0.53%		713	0.546%		59	
					$13.99	$7.04	$12,003.42	0.53%		858	0.657%		72	
					$16.99	$7.04	$2,123.75	0.09%		125	0.096%		10	
	285100	750	VIEILLE FERME VENTOUX ROUGE'16/17 750ml	L	$8.07	$4.03	$37,678.83	1.65%	2.59%	4,669	3.57%	2.11%	389	
					$8.07	$4.03	$37,678.83	1.65%		4,669	3.574%		389	
	912958	750	GUIGAL CHATEAUNEUF DU PAPE'15 750ml	L	$56.59	$29.83	$32,935.38	1.44%	-5.21%	582	0.45%	-5.78%	49	
					$56.59	$29.83	$32,935.38	1.44%		582	0.445%		49	
	917028	750	CHATEAU SEGRIES COTE/RHONE'15/16 750ml	L	$15.37	$7.79	$27,307.08	1.20%	-11.48%	1,772	1.36%	-13.92%	148	
					$15.75	$7.99	$15,435.00	0.68%		980	0.750%		82	
					$14.99	$7.59	$11,872.08	0.52%		792	0.606%		66	
	918233	750	ST COSME CDR ALBIONS'15/16 750ml	L	$23.99	$12.38	$26,892.70	1.18%	78.65%	1,130	0.86%	69.01%	94	
					$22.49	$11.58	$14,326.13	0.63%		637	0.488%		53	
					$25.49	$13.18	$12,566.57	0.55%		493	0.377%		41	
	918137	750	ST COSME COTES DU RHONE'16/17 750ml	L	$16.20	$8.24	$22,777.20	1.00%	-54.13%	1,406	1.08%	-54.47%	117	
					$16.20	$8.24	$22,777.20	1.00%		1,406	1.076%		117	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE	279650	750	CHAT MONT-REDON CNP RED '14 750ml	L	$43.45	$23.03	$21,594.65	0.95%	36.18%	497	0.38%	36.77%	41	
					$43.45	$23.03	$21,594.65	0.95%		497	0.380%		41	
	917029	750	CHATEAU SEGRIES LIRAC '15/16 750ml	L	$19.74	$10.11	$21,579.06	0.95%	69.57%	1,094	0.84%	65.07%	91	
					$19.49	$9.98	$11,304.20	0.50%		580	0.444%		48	
					$19.99	$10.24	$10,274.86	0.45%		514	0.393%		43	
	918958	750	BROTTE CAIRANNE CREATION GROSSET'1 750ml	L	$16.01	$8.23	$20,448.70	0.90%	4208.92%	1,278	0.98%	4216.67%	107	
					$15.99	$8.23	$14,854.71	0.65%		929	0.711%		77	
					$16.03	$8.23	$5,593.99	0.25%		349	0.267%		29	
	983024	750	BEAUCASTEL COUDOULET ROUGE'16 750ml	L	$30.31	$15.86	$19,398.40	0.85%	11.53%	640	0.49%	10.92%	53	
					$30.31	$15.86	$19,398.40	0.85%		640	0.490%		53	
	915026	750	PERRIN COTES RHONE VILLAGES'14/16 750ml	L	$13.13	$6.72	$18,093.14	0.79%	-18.44%	1,378	1.05%	-18.86%	115	
					$13.13	$6.72	$18,093.14	0.79%		1,378	1.055%		115	
	913171	750	GUIGAL GIGONDAS'15 750ml	L	$35.76	$18.76	$17,428.28	0.76%	5.30%	494	0.38%	3.33%	41	
					$34.99	$18.34	$14,030.99	0.62%		401	0.307%		33	
					$36.53	$19.17	$3,397.29	0.15%		93	0.071%		8	
	278215	750	DELAS COTES RHONE ESPRIT'17 750ml	L	$13.06	$6.68	$17,006.08	0.75%	8.28%	1,303	1.00%	8.29%	109	
					$13.00	$6.65	$9,750.72	0.43%		750	0.574%		63	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE	278215				$13.12	$6.71	$7,255.36	0.32%		553	0.423%		46	
	916153	750	PERRIN CHATEAUNEUF SINARDS'14/15 750ml	L	$35.36	$18.54	$16,336.32	0.72%	18.30%	462	0.35%	17.71%	39	
					$35.36	$18.54	$16,336.32	0.72%		462	0.354%		39	
	917075	750	M CHAPOUTIER BLLRCH ROUGE CDR'6/17 750ml	L	$14.45	$7.33	$16,221.80	0.71%	-5.96%	1,121	0.86%	-9.23%	93	
					$13.95	$7.07	$6,249.60	0.27%		448	0.343%		37	
					$14.95	$7.60	$4,425.20	0.19%		296	0.227%		25	
					$14.96	$7.60	$4,263.60	0.19%		285	0.218%		24	
					$13.95	$7.03	$1,283.40	0.06%		92	0.070%		8	
	920635	750	ST COSME LITTLE JAMES RED'15/16 750ml	L	$14.37	$7.27	$16,172.43	0.71%	88.80%	1,129	0.86%	84.46%	94	
					$13.99	$7.06	$8,841.68	0.39%		632	0.484%		53	
					$14.75	$7.47	$7,330.75	0.32%		497	0.380%		41	
	906823	750	GUIGAL CROZES HERMITAGE'15 750ml	L	$27.93	$14.59	$15,952.53	0.70%	-10.26%	572	0.44%	-9.61%	48	
					$26.99	$14.09	$8,016.03	0.35%		297	0.227%		25	
					$28.86	$15.08	$7,936.50	0.35%		275	0.210%		23	
	910273	750	BEAUCASTEL CHATEAUNEUF '15 750ml	L	$91.99	$48.51	$14,902.38	0.65%	-30.55%	162	0.12%	-33.56%	14	
					$91.99	$48.51	$14,902.38	0.65%		162	0.124%		14	
	907545	750	ST COSME GIGONDAS'15/16 750ml	L	$51.47	$27.00	$12,414.13	0.54%	31.35%	239	0.18%	9.48%	20	
					$58.99	$31.00	$7,491.73	0.33%		127	0.097%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE	907545				$43.95	$23.00	$4,922.40	0.22%		112	0.086%		9	
	915680	750	DOM PEGAU CNP RESERVE'11/13 750ml	L	$70.74	$37.25	$12,379.50	0.54%	-19.05%	175	0.13%	-19.53%	15	
					$70.74	$37.25	$12,379.50	0.54%		175	0.134%		15	
	915849	750	VIEUX TELEGRAM CHATEAUNEUF'12/13 750ml	X	$77.00	$52.76	$11,169.72	0.49%	61.76%	183	0.14%	163.77%	15	
					$54.00	$52.76	$8,370.00	0.37%		155	0.119%		13	
					$99.99	$52.76	$2,799.72	0.12%		28	0.021%		2	
	914968	750	PERRIN VACQUERAS CHRISTINS'13 750ml	L	$29.30	$15.32	$10,460.10	0.46%	10.96%	357	0.27%	10.37%	30	
					$29.30	$15.32	$10,460.10	0.46%		357	0.273%		30	
	907544	750	ST COSME CHATEAUNEUF-DU-PAPE'14/15 750ml	L	$60.09	$31.58	$8,600.32	0.38%	-22.09%	144	0.11%	-26.78%	12	
					$56.80	$29.83	$4,544.00	0.20%		80	0.061%		7	
					$63.38	$33.33	$4,056.32	0.18%		64	0.049%		5	
	918899	750	CHAT GIGOGNAN CDP ROI'14/15 750ml	L	$40.42	$21.09	$7,679.80	0.34%	91.12%	190	0.15%	90.82%	16	
					$40.42	$21.09	$7,679.80	0.34%		190	0.145%		16	
	914944	750	KERMIT LYNCH COTES RHONE'15/16 750ml	L	$16.99	$8.66	$7,662.49	0.34%	-7.99%	451	0.35%	-11.34%	38	
					$16.99	$8.66	$7,662.49	0.34%		451	0.345%		38	
	917382	750	GUIGAL ST JOSEPH '14/15 750ml	L	$34.49	$18.08	$7,436.84	0.33%	-25.76%	216	0.17%	-25.53%	18	
					$33.99	$17.81	$4,112.79	0.18%		121	0.093%		10	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE	917382				$34.99	$18.34	$3,324.05	0.15%		95	0.073%		8	
	917381	750	MORDOREE LIRAC REINEBOIS'15/16 750ml	L	$42.49	$22.21	$6,288.52	0.28%	33.45%	148	0.11%	32.76%	12	
					$42.49	$22.21	$6,288.52	0.28%		148	0.113%		12	
	915448	750	GUIGAL COTE ROTIE BB'15 750ml	L	$69.29	$36.52	$6,090.80	0.27%	9.94%	86	0.07%	12.20%	7	
					$72.76	$38.36	$4,511.12	0.20%		62	0.047%		5	
					$65.82	$34.67	$1,579.68	0.07%		24	0.018%		2	
	917957	750	DOM GARRIGUE CDR ROMAINE'14/15 750ml	L	$18.09	$9.54	$5,591.40	0.25%	-46.89%	309	0.24%	-46.95%	26	
					$18.18	$9.59	$3,108.78	0.14%		171	0.131%		14	
					$17.99	$9.49	$2,482.62	0.11%		138	0.106%		12	
	916738	750	PERRIN GIGONDAS LA GILLE'15 750ml	L	$34.35	$18.01	$5,289.90	0.23%	7.74%	154	0.12%	7.19%	13	
					$34.35	$18.01	$5,289.90	0.23%		154	0.118%		13	
	918234	750	ST COSME ST JOSEPH'15/16 750ml	L	$38.51	$20.11	$4,817.52	0.21%	-7.91%	129	0.10%	-12.77%	11	
					$35.88	$18.71	$3,336.84	0.15%		93	0.071%		8	
					$41.13	$21.50	$1,480.68	0.06%		36	0.028%		3	
	918660	750	ST COSME GIGONDAS LE CLAUX '15/16 750ml	L	$131.21	$69.33	$4,601.36	0.20%	55.02%	36	0.03%	39.29%	3	
					$118.99	$62.83	$2,736.77	0.12%		23	0.018%		2	
					$143.43	$75.83	$1,864.59	0.08%		13	0.010%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE	918218	750	M CHAPOUTIER CIBOISE ROUGE'16 750ml	L	$16.07	$8.15	$4,213.36	0.18%	-25.34%	263	0.20%	-25.07%	22	
					$15.98	$8.10	$3,259.92	0.14%		204	0.156%		17	
					$16.16	$8.20	$953.44	0.04%		59	0.045%		5	
	916579	750	PERRIN VINSOBRES CORNUDS'16 750ml	L	$18.18	$9.40	$3,945.06	0.17%	-32.42%	217	0.17%	-32.83%	18	
					$18.18	$9.40	$3,945.06	0.17%		217	0.166%		18	
	918235	750	ST COSME CROZES-HERMITAGE'15/16 750ml	L	$34.88	$18.17	$3,795.75	0.17%	-6.39%	110	0.08%	-11.57%	9	
					$32.85	$17.09	$2,135.25	0.09%		65	0.050%		5	
					$36.90	$19.25	$1,660.50	0.07%		45	0.034%		4	
	918605	750	ST COSME COTE ROTIE'15/16 750ml	L	$81.02	$42.72	$3,588.37	0.16%	-8.62%	45	0.03%	-12.24%	4	
					$75.79	$39.94	$2,122.12	0.09%		28	0.021%		2	
					$86.25	$45.50	$1,466.25	0.06%		17	0.013%		1	
	917367	750	PERRIN CAIRANNE PEYRE BLANC'11/13 750ml	L	$20.20	$10.48	$3,211.80	0.14%	63.08%	159	0.12%	62.24%	13	
					$20.20	$10.48	$3,211.80	0.14%		159	0.122%		13	
	914986	750	ANDEZON COTES DU RHONE'16 750ml	L	$15.07	$7.94	$2,952.92	0.13%	-61.36%	196	0.15%	-61.36%	16	
					$14.99	$7.89	$1,543.97	0.07%		103	0.079%		9	
					$15.15	$7.98	$1,408.95	0.06%		93	0.071%		8	
	948878	750	SOLITUDE CHAT DU PAPE ROUGE'15 750ml	L	$51.35	$27.08	$2,838.46	0.12%	113.06%	55	0.04%	111.11%	5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE	948878				$51.64	$27.08	$2,685.28	0.12%		52	0.040%		4	
					$51.06	$27.08	$153.18	0.01%		3	0.002%		0	
	911318	750	DOM PALLIERES GIGONDAS TD'15 750ml	L	$56.50	$29.64	$2,768.50	0.12%	106.19%	49	0.04%	104.00%	4	
					$56.50	$29.64	$2,768.50	0.12%		49	0.038%		4	
	917149	750	TARDIEU-LAURENT CDR BEC FIN'16 750ml	L	$22.68	$11.68	$2,241.84	0.10%	14.11%	102	0.08%	8.79%	9	
					$21.36	$10.98	$1,666.08	0.07%		78	0.060%		7	
					$23.99	$12.38	$575.76	0.03%		24	0.018%		2	
	912710	750	VIEUX TELEGRAMME ROUGE'12/13 750ml	X	$52.99	$27.77	$2,225.58	0.10%	-46.23%	42	0.03%	-46.51%	4	
					$52.99	$27.77	$2,225.58	0.10%		42	0.032%		4	
	919924	750	JEAN LUC COLOMBO T BRULEE'15 750ml	L	$43.95	$22.93	$2,021.70	0.09%	-1.62%	46	0.04%	-2.04%	4	
					$43.95	$22.93	$2,021.70	0.09%		46	0.035%		4	
	275250	750	CHAT LA NERTHE CHATEAUNEUF'15 750ml	L	$58.88	$30.77	$1,951.40	0.09%	43.25%	33	0.03%	43.48%	3	
					$59.64	$31.17	$1,312.08	0.06%		22	0.017%		2	
					$58.12	$30.36	$639.32	0.03%		11	0.008%		1	
	912350	750	M CHAPOUTIER HERMITAGE SIZ'11/12 750ml	L	$145.30	$76.82	$1,651.17	0.08%	1328.50%	12	0.01%	1100.00%	1	
					$160.69	$85.00	$1,261.47	0.06%		9	0.007%		1	
					$129.90	$68.63	$389.70	0.02%		3	0.002%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE	297404	750	VIDAL-FLEURY VENTOUX'15 750ml	T	$11.49	$6.03	$1,355.82	0.06%	100.00%	118	0.09%	100.00%	10	
					$11.49	$6.03	$1,355.82	0.06%		118	0.090%		10	
	909769	750	JEAN LUC COLUMBO LE RUCHETS'12 750ml	L	$98.68	$52.00	$1,282.84	0.06%	0.33%	13	0.01%	0.00%	1	
					$98.68	$52.00	$1,282.84	0.06%		13	0.010%		1	
	915117	750	JABOULET HERMITAGE CHAPELLE'10 750ml	U	$303.55	$161.00	$1,214.20	0.05%	100.00%	4	0.00%	100.00%	0	
					$303.55	$161.00	$1,214.20	0.05%		4	0.003%		0	
	916991	750	DOM GROS PATA COTES RHONE'9/11 750ml	X	$15.99	$8.12	$1,151.28	0.05%	-47.16%	72	0.06%	-47.06%	6	
					$15.99	$8.12	$1,151.28	0.05%		72	0.055%		6	
	918216	750	M CHAPOUTIER CNP BERNARDINE'15 750ml	L	$57.39	$30.09	$918.24	0.04%	-19.22%	16	0.01%	-21.74%	1	
					$58.69	$30.75	$469.52	0.02%		8	0.006%		1	
					$56.09	$29.42	$448.72	0.02%		8	0.006%		1	
	918144	750	GUIGAL COTES ROTIE CH D'AMP'12/13 750ml	L	$172.99	$91.67	$691.94	0.03%	61.84%	4	0.00%	66.67%	0	
					$178.31	$94.50	$356.62	0.02%		2	0.002%		0	
					$167.66	$88.83	$335.32	0.01%		2	0.002%		0	
	916769	750	DOM ST DAMIEN GIGONDAS VV'13/14 750ml	L					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE	916768	750	Y CHAVE CROZES-HERMITAGE'14/15 750ml	L					100.00%			100.00%	0	
	Total						$952,319.36		7.38%	54,240		6.90%	5,847	

Class Summary

PRD	**Bottle Sales**	54,240	**Gross Sales**	$952,319.36	**Total Items in Class** 58
	% of Bottle Sales	0.11%	**% of Gross Sales**	0.21%	**Share/Item** 0.58

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRE FRENCH RED - MISC AOC														
	285650	**3000**	**LARDILEY PRESTIGE RED BLEND 3000ml**	**L**	**$29.99**	**$14.82**	**$2,579.14**	**0.28%**	**100.00%**	**86**	**0.14%**	**100.00%**	**29**	
					$29.99	$14.82	$2,579.14	0.28%		86	0.144%		29	
	274790	**750**	**C'EST LA VIE PINOT NOIR SYRAH 750ml**	**1**	**$11.42**	**$5.55**	**$105,139.28**	**11.26%**	**159.67%**	**9,772**	**16.42%**	**177.60%**	**814**	
					$9.99	$4.86	$29,110.86	3.12%		2,914	4.895%		243	
					$9.99	$4.89	$22,199.85	2.37%		2,215	3.721%		185	
					$12.99	$6.45	$19,459.02	2.09%		1,498	2.517%		125	
					$9.99	$6.45	$15,864.12	1.70%		1,588	2.668%		132	
					$10.99	$4.86	$9,451.40	1.01%		860	1.445%		72	
					$12.99	$6.49	$5,897.46	0.63%		454	0.763%		38	
					$12.99	$4.86	$3,156.57	0.34%		243	0.408%		20	
	909845	**750**	**ORIN SWIFT D 66 750ml**	**L**	**$39.99**	**$20.99**	**$22,474.38**	**2.41%**	**0.23%**	**562**	**0.94%**	**-0.68%**	**47**	
					$39.99	$20.99	$22,474.38	2.41%		562	0.944%		47	
	946625	**750**	**ORIN SWIFT LOCATIONS F 750ml**	**L**	**$18.44**	**$9.63**	**$20,514.67**	**2.20%**	**44.58%**	**1,101**	**1.85%**	**39.97%**	**92**	
					$17.99	$9.29	$7,861.63	0.84%		437	0.734%		36	
					$19.99	$10.55	$6,936.53	0.74%		347	0.583%		29	
					$18.18	$9.39	$4,145.04	0.44%		228	0.383%		19	
					$17.60	$9.29	$1,571.47	0.17%		89	0.150%		7	
	986004	**750**	**CHAT DE PENYA CUVEE ROUGE'15/17 750ml**	**L**	**$11.09**	**$5.55**	**$19,740.20**	**2.12%**	**5.40%**	**1,780**	**2.99%**	**4.96%**	**148**	
					$11.09	$5.55	$19,740.20	2.12%		1,780	2.990%		148	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRE FRENCH RED - MISC AOC	918140	750	HECHT & BANN ROUSILLON VILL'13 750ml	L	$19.99	$10.55	$19,510.24	2.09%	35.60%	976	1.64%	49.08%	81	
					$19.99	$10.55	$19,510.24	2.09%		976	1.640%		81	
	948034	750	PIED DE PERDRIX'14 750ml	L	$12.99	$6.53	$16,653.18	1.79%	6.16%	1,282	2.15%	6.29%	107	
					$12.99	$6.53	$16,653.18	1.79%		1,282	2.154%		107	
	917605	750	M CHAPOUTIER BILA-HA ROUGE'17 750ml	L	$13.99	$7.07	$16,368.30	1.75%	-18.12%	1,170	1.97%	-20.60%	98	
					$13.99	$7.07	$16,368.30	1.75%		1,170	1.966%		98	
	918184	750	DOM PALLUS CHINON PENSEES '14 750ml	L	$25.32	$13.18	$16,065.72	1.72%	28.18%	634	1.07%	20.97%	53	
					$26.39	$13.75	$8,523.97	0.91%		323	0.543%		27	
					$24.25	$12.61	$7,541.75	0.81%		311	0.522%		26	
	917482	750	DOM CABIRAU COTE ROUSSILLON'16/17 750ml	L	$12.14	$7.78	$13,123.34	1.41%	-42.48%	1,081	1.82%	-40.07%	90	
					$12.14	$7.78	$13,123.34	1.41%		1,081	1.816%		90	
	916231	750	PESQUIE TERRASSES VENTOUX'15 750ml	L	$16.99	$8.96	$11,587.18	1.24%	-65.76%	682	1.15%	-65.70%	57	
					$16.99	$8.96	$11,587.18	1.24%		682	1.146%		57	
	917465	750	ST ROCH CHIMERES ROUSILLON'13/14 750ml	L	$19.19	$10.13	$11,302.91	1.21%	-40.30%	589	0.99%	-40.63%	49	
					$19.19	$10.13	$11,302.91	1.21%		589	0.989%		49	
	918107	750	LE CIRQUE ROUGE'14/15 750ml	L	$14.99	$7.63	$10,762.82	1.15%	-34.65%	718	1.21%	-34.56%	60	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRE FRENCH RED - MISC AOC	918107				$14.99	$7.63	$10,762.82	1.15%		718	1.206%		60	
	918156	750	CHAT PECH-LATT CORBIERES'16 750ml	L	$15.99	$8.15	$9,913.80	1.06%	34.41%	620	1.04%	30.30%	52	
					$15.99	$8.15	$9,913.80	1.06%		620	1.042%		52	
	917948	750	HECHT & BANNIER MINERVOIS'14/15 750ml	L	$19.99	$10.55	$9,235.38	0.99%	3.61%	462	0.78%	13.99%	39	
					$19.99	$10.55	$9,235.38	0.99%		462	0.776%		39	
	917478	750	PUYDEVAL LANGUEDOC'15/16 750ml	L	$15.13	$7.64	$9,229.30	0.99%	-48.90%	610	1.02%	-49.12%	51	
					$15.13	$7.64	$9,229.30	0.99%		610	1.025%		51	
	914675	750	CLOS LA COUTALE CAHORS '15 750ml	L	$19.99	$10.24	$7,316.34	0.78%	5.09%	366	0.61%	1.57%	31	
					$19.99	$10.24	$7,316.34	0.78%		366	0.615%		31	
	918488	750	HECHT & BANNIER BANDOL'11 750ml	L	$38.39	$20.35	$7,025.37	0.75%	-10.07%	183	0.31%	-10.50%	15	
					$38.39	$20.35	$7,025.37	0.75%		183	0.307%		15	
	917958	750	CHAT PUECH-HAUT PRESTIGE LANG'13 750ml	L	$21.99	$11.62	$5,717.40	0.61%	-79.61%	260	0.44%	-79.57%	22	
					$21.99	$11.62	$5,717.40	0.61%		260	0.437%		22	
	948247	750	LE CHAPEAU PINOT NOIR CRSCA'14 750ml	L	$11.99	$6.00	$4,208.49	0.45%	97.26%	351	0.59%	97.40%	29	
					$11.99	$6.00	$4,208.49	0.45%		351	0.590%		29	
	916763	750	DOMAINE DE NIZAS LANGUEDOC'11 750ml	X	$14.95	$7.60	$3,573.05	0.38%	-50.23%	239	0.40%	-50.11%	20	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRE FRENCH RED - MISC AOC	916763				$14.95	$7.60	$3,573.05	0.38%		239	0.402%		20	
	914010	750	CASTELMAURE CORBIER GR CUV'14 750ml	L	$20.75	$10.57	$3,548.25	0.38%	-37.40%	171	0.29%	-37.69%	14	
					$20.75	$10.57	$3,548.25	0.38%		171	0.287%		14	
	917707	750	HECHT & BANNIER FAUGERES'12/13 750ml	L	$37.38	$19.81	$3,438.96	0.37%	13.37%	92	0.15%	13.58%	8	
					$37.38	$19.81	$3,438.96	0.37%		92	0.155%		8	
	916784	750	CH LANCYRE LANGUEDOCVV'13/14 750ml	L	$20.99	$10.79	$2,392.86	0.26%	-6.82%	114	0.19%	-4.39%	10	
					$20.99	$10.79	$2,392.86	0.26%		114	0.192%		10	
	915908	750	L'EDRE ROUSSILLON CARREMENT'10/12 750ml	L	$25.33	$16.54	$1,773.10	0.19%	36.03%	70	0.12%	35.19%	6	
					$25.33	$16.54	$1,773.10	0.19%		70	0.118%		6	
	917911	750	DOM D'AUPIHAC LOU MASET RUG'15 750ml	L	$19.99	$10.24	$1,619.19	0.17%	-15.19%	81	0.14%	-16.16%	7	
					$19.99	$10.24	$1,619.19	0.17%		81	0.136%		7	
	916207	750	CHANTELEUSERIE BOURGUEIL AL '16 750ml	L	$19.00	$9.71	$1,349.00	0.14%	-57.09%	71	0.12%	-58.33%	6	
					$19.00	$9.71	$1,349.00	0.14%		71	0.119%		6	
	915906	750	L'EDRE ROUSSILLON L'EDRE'13/14 750ml	L	$44.99	$29.71	$1,259.72	0.14%	21.53%	28	0.05%	21.74%	2	
					$44.99	$29.71	$1,259.72	0.14%		28	0.047%		2	
	954343	750	FREDERIC RIVATON TOMBE DE CIEL VDF 750ml	L	$19.99	$10.25	$319.84	0.03%	100.00%	16	0.03%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRE FRENCH RED - MISC AOC	954343				$19.99	$10.25	$319.84	0.03%		16	0.027%		1	
	916062	750	CHAT BONNELIERE LES CORNVELLES'14 750ml	L	$19.23	$9.85	$249.99	0.03%	-83.45%	13	0.02%	-83.54%	1	
					$19.23	$9.85	$249.99	0.03%		13	0.022%		1	
	919137	750	CHATEAU MARIS ROUGE'17 750ml	L	$18.07	$9.33	$108.42	0.01%	100.00%	6	0.01%	100.00%	1	
					$18.07	$9.33	$108.42	0.01%		6	0.010%		1	
	907248	750	CHAT DES ERLES CUVEE DES ARDOISES' 750ml	L	$20.21	$10.35	$60.63	0.01%	100.00%	3	0.01%	100.00%	0	
					$20.21	$10.35	$60.63	0.01%		3	0.005%		0	
	917805	750	M PLOUZEAU CHINON RIV GAUCH'14/15 750ml	X					100.00%			100.00%	0	
	916206	750	MAS BELLES EAUX COTEAUX'09/11 750ml	X					100.00%			100.00%	0	
	Total						$358,160.45		1.37%	24,189		12.79%	2,037	

Class Summary

PRE

Bottle Sales	24,189	**Gross Sales**	$358,160.45	**Total Items in Class**	34
% of Bottle Sales	0.05%	**% of Gross Sales**	0.08%	**Share/Item**	0.34

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRF FRENCH RED - VARIETAL														
	282736	**750**	**HOBNOB PINOT NOIR 750ml**	**1**	**$13.99**	**$7.36**	**$87,182.35**	**22.49%**	**-31.80%**	**6,189**	**21.13%**	**-35.65%**	**516**	
					$14.99	$7.89	$32,198.52	8.30%		2,148	7.335%		179	
					$15.99	$8.43	$21,862.32	5.64%		1,368	4.671%		114	
					$11.99	$6.30	$18,260.95	4.72%		1,529	5.221%		127	
					$12.99	$6.83	$14,860.56	3.83%		1,144	3.907%		95	
	917484	**750**	**VILLA ANGES CABERNET'16 750ml**	**L**	**$10.99**	**$5.47**	**$7,319.34**	**1.89%**	**-16.10%**	**666**	**2.27%**	**-15.96%**	**56**	
					$10.99	$5.47	$7,319.34	1.89%		666	2.274%		56	
	917481	**750**	**DOM CABIRAU RED S&N'15/16 750ml**	**L**	**$16.19**	**$10.41**	**$4,776.05**	**1.23%**	**-58.63%**	**295**	**1.01%**	**-56.96%**	**25**	
					$16.19	$10.41	$4,776.05	1.23%		295	1.007%		25	
	919068	**750**	**PATIENCE MERLOT 2016 750ml**	**T**	**$13.99**	**$7.05**	**$3,133.76**	**0.81%**	**100.00%**	**224**	**0.76%**	**100.00%**	**19**	
					$13.99	$7.05	$3,133.76	0.81%		224	0.765%		19	
	918968	**750**	**PASCAL BOURGOGNE PINOT NOIR '16 750ml**	**L**	**$26.99**	**$14.07**	**$2,972.90**	**0.77%**	**1296.18%**	**110**	**0.38%**	**1237.50%**	**9**	
					$27.99	$14.60	$1,595.43	0.41%		57	0.195%		5	
					$25.99	$13.54	$1,377.47	0.35%		53	0.181%		4	
	296370	**750**	**THE SEEKER PINOT NOIR 750ml**	**D**	**$7.61**	**$7.25**	**$60.88**	**0.02%**	**-99.72%**	**8**	**0.03%**	**-99.61%**	**1**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRF FRENCH RED - VARIETAL	**296370**				$7.61	$7.25	$60.88	0.02%		8	0.027%		1	
	Total						**$105,445.28**		**-37.67%**	**7,492**		**-42.81%**	**624**	

Class Summary

PRF	**Bottle Sales**	7,492	**Gross Sales**	$105,445.28	**Total Items in Class**	6
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRG GERMAN & AUSTRIAN RED														
	325050	**1000**	**NURNBERGER MARKT GLUHWEIN 1000 ml**	**D**	**$7.99**	**$4.17**	**$12,831.94**	**9.42%**	**18.61%**	**1,606**	**11.72%**	**18.05%**	**178**	
					$7.99	$4.17	$12,831.94	9.42%		1,606	11.722%		178	
	303382	**1000**	**GERSTACKER CHERRY GLUHWEIN 1000ml**	**D**					**100.00%**			**100.00%**	**0**	
	300524	**750**	**DR BECKERMANN RHEINHESSEN SWT RED 750ml**	**1**	**$8.99**	**$4.71**	**$23,170.47**	**17.01%**	**27.35%**	**2,553**	**18.63%**	**20.79%**	**213**	
					$9.99	$5.24	$9,520.47	6.99%		953	6.956%		79	
					$7.99	$4.17	$5,041.69	3.70%		631	4.606%		53	
					$9.99	$4.17	$4,325.67	3.18%		433	3.160%		36	
					$7.99	$5.24	$4,282.64	3.14%		536	3.912%		45	
	918473	**750**	**PANNONICA RED '13 750ml**	**L**	**$9.50**	**$4.67**	**$5,092.00**	**3.74%**	**-15.52%**	**536**	**3.91%**	**-15.76%**	**45**	
					$9.50	$4.67	$5,092.00	3.74%		536	3.912%		45	
	914853	**750**	**ZANTHO ZWEIGELT'14/15 750ml**	**L**	**$16.99**	**$8.71**	**$3,194.12**	**2.35%**	**-25.55%**	**188**	**1.37%**	**-30.03%**	**16**	
					$16.99	$8.71	$3,194.12	2.35%		188	1.372%		16	
	952652	**750**	**SCHNAITMANN ESTATE PN '15 750ml**	**L**	**$19.65**	**$10.17**	**$2,849.25**	**2.09%**	**475.00%**	**145**	**1.06%**	**475.00%**	**12**	
					$19.65	$10.17	$2,849.25	2.09%		145	1.058%		12	
	914854	**750**	**ZANTHO ST LAURENT'11/12 750ml**	**L**	**$16.99**	**$8.71**	**$2,225.69**	**1.63%**	**-23.86%**	**131**	**0.96%**	**-24.14%**	**11**	
					$16.99	$8.71	$2,225.69	1.63%		131	0.956%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRG GERMAN & AUSTRIAN RED	**918925**	**750**	**SALWEY EST PINOT NOIR '16 750ml**	**L**	**$19.65**	**$10.17**	**$1,552.35**	**1.14%**	**310.00%**	**79**	**0.58%**	**310.00%**	**7**	
					$19.65	$10.17	$1,552.35	1.14%		79	0.577%		7	
	918149	**750**	**SCHNAITMANN LEMBERGER DRY'15 750ml**	**L**	**$21.22**	**$11.00**	**$1,442.96**	**1.06%**	**237.29%**	**68**	**0.50%**	**225.00%**	**6**	
					$21.22	$11.00	$1,442.96	1.06%		68	0.496%		6	
	918521	**750**	**HOPLER PINOT NOIR BURGENLAND'12/13 750ml**	**L**	**$20.52**	**$10.53**	**$1,230.46**	**0.90%**	**-75.14%**	**61**	**0.45%**	**-79.17%**	**5**	
					$19.68	$10.08	$570.72	0.42%		29	0.212%		2	
					$20.47	$10.50	$552.69	0.41%		27	0.197%		2	
					$21.41	$11.00	$107.05	0.08%		5	0.036%		0	
	Total						**$53,589.24**		**10.63%**	**5,367**		**9.24%**	**492**	

Class Summary

PRG	**Bottle Sales**	5,367	**Gross Sales**	$53,589.24	**Total Items in Class**	10
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRH ITALIAN RED - CHIANTI														
	344245	**1500**	**STRACCALI CHIANTI DOCG 1500ml**	**D**	**$17.06**	**$9.86**	**$33,013.82**	**1.16%**	**-4.98%**	**1,973**	**0.97%**	**6.60%**	**329**	
					$20.99	$10.50	$12,674.87	0.45%		611	0.300%		102	
					$16.99	$9.44	$6,250.26	0.22%		372	0.183%		62	
					$11.34	$10.50	$6,089.58	0.21%		537	0.264%		90	
					$16.99	$8.37	$4,160.49	0.15%		249	0.122%		42	
					$18.99	$10.50	$3,838.62	0.13%		204	0.100%		34	
	342152	**1500**	**GABBIANO CHIANTI DOCG'16/17 1500 ml**	**L**	**$15.15**	**$7.91**	**$25,573.20**	**0.89%**	**-5.13%**	**1,688**	**0.83%**	**-5.59%**	**281**	
					$15.15	$7.91	$25,573.20	0.89%		1,688	0.830%		281	
	901395	**1500**	**QUERCETO CHIANTI 1500ml**	**X**	**$10.78**	**$6.74**	**$2,263.80**	**0.08%**	**100.00%**	**210**	**0.10%**	**100.00%**	**35**	
					$10.78	$6.74	$2,263.80	0.08%		210	0.103%		35	
	918052	**1500**	**PICCINI CHIANTI DOCG'13/14 1500 ml**	**X**					**100.00%**			**100.00%**	**0**	
	342170	**750**	**GABBIANO CHIANTI CLASSICO 750ml**	**1**	**$11.32**	**$5.94**	**$111,375.85**	**3.92%**	**-15.10%**	**9,539**	**4.69%**	**-11.83%**	**795**	
					$12.99	$6.83	$61,054.10	2.15%		4,770	2.346%		398	
					$10.99	$5.77	$34,358.21	1.21%		3,167	1.557%		264	
					$9.99	$5.23	$15,963.54	0.56%		1,602	0.788%		134	
	341743	**750**	**DA VINCI CHIANTI DOCG 750ml**	**1**	**$13.99**	**$7.36**	**$100,797.58**	**3.54%**	**0.44%**	**7,570**	**3.72%**	**0.91%**	**631**	
					$11.99	$6.30	$49,621.44	1.74%		4,188	2.060%		349	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRH ITALIAN RED - CHIANTI	341743				$15.99	$8.43	$35,378.34	1.25%		2,250	1.106%		188	
					$13.99	$7.36	$15,797.80	0.55%		1,132	0.557%		94	
	343805	**750**	**RUFFINO CHIANTI 750ml**	**1**	**$10.32**	**$5.41**	**$93,212.45**	**3.28%**	**-0.93%**	**9,280**	**4.56%**	**0.30%**	**773**	
					$8.99	$4.70	$45,956.83	1.61%		5,141	2.528%		428	
					$11.99	$6.30	$39,874.36	1.40%		3,368	1.656%		281	
					$9.98	$5.23	$7,381.26	0.27%		771	0.379%		64	
	345700	**750**	**SANTA CRISTINA ANTINORI SANGIOVES 750ml**	**1**	**$12.32**	**$6.48**	**$86,458.28**	**3.06%**	**-0.60%**	**7,352**	**3.62%**	**0.10%**	**613**	
					$10.99	$5.77	$47,063.39	1.66%		4,337	2.133%		361	
					$13.99	$7.37	$29,107.17	1.04%		2,139	1.052%		178	
					$11.99	$6.30	$10,287.72	0.36%		876	0.431%		73	
	344246	**750**	**STRACCALI CHIANTI DOCG 750ml**	**1**	**$11.99**	**$6.29**	**$85,715.02**	**2.99%**	**23.83%**	**7,294**	**3.59%**	**25.76%**	**608**	
					$13.99	$7.09	$24,697.35	0.87%		1,789	0.880%		149	
					$9.99	$7.09	$18,884.25	0.65%		1,887	0.928%		157	
					$10.99	$4.96	$12,215.98	0.43%		1,114	0.548%		93	
					$10.99	$6.03	$11,807.48	0.41%		1,076	0.529%		90	
					$11.99	$7.09	$10,653.29	0.37%		895	0.440%		75	
					$13.99	$5.49	$7,456.67	0.26%		533	0.262%		44	
	343575	**750**	**ROCCA MACIE CHIANTI CLASSICO 750ml**	**1**	**$18.63**	**$9.53**	**$82,101.51**	**2.90%**	**11.02%**	**4,539**	**2.23%**	**13.10%**	**378**	
					$20.49	$10.52	$24,504.30	0.87%		1,218	0.599%		102	
					$16.49	$9.46	$15,234.04	0.53%		932	0.458%		78	
					$16.49	$10.52	$12,892.46	0.45%		790	0.388%		66	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRH ITALIAN RED - CHIANTI	343575				$17.49	$8.39	$9,624.78	0.34%		558	0.274%		47	
					$18.49	$10.52	$8,021.41	0.29%		445	0.219%		37	
					$20.49	$8.39	$7,645.91	0.27%		383	0.188%		32	
					$20.49	$8.93	$4,178.61	0.15%		213	0.105%		18	
	341446	**750**	**CETAMURA CHIANTI 750ml**	**1**	**$11.99**	**$6.11**	**$60,643.83**	**2.11%**	**-3.95%**	**5,049**	**2.48%**	**-1.97%**	**421**	
					$10.99	$6.64	$22,110.17	0.77%		2,015	0.991%		168	
					$12.99	$5.58	$17,549.49	0.61%		1,351	0.664%		113	
					$12.99	$6.64	$16,291.44	0.57%		1,256	0.618%		105	
					$10.99	$5.58	$4,692.73	0.16%		427	0.210%		36	
	341415	**750**	**CECCHI CHIANTI CLASSICO 750ml**	**1**	**$17.19**	**$8.78**	**$47,917.99**	**1.69%**	**-16.52%**	**3,009**	**1.48%**	**-28.65%**	**251**	
					$15.99	$8.15	$13,335.96	0.47%		852	0.419%		71	
					$12.99	$8.15	$11,872.86	0.41%		914	0.449%		76	
					$19.99	$10.27	$10,213.84	0.36%		520	0.256%		43	
					$16.99	$8.67	$9,996.58	0.35%		598	0.294%		50	
					$19.99	$8.67	$2,498.75	0.09%		125	0.061%		10	
	343600	**750**	**RUFFINO RISERVA DUCALE CHIANTI'15 750ml**	**L**	**$19.99**	**$10.55**	**$46,616.68**	**1.62%**	**3.13%**	**2,332**	**1.15%**	**3.43%**	**194**	
					$19.99	$10.55	$46,616.68	1.62%		2,332	1.147%		194	
	912882	**750**	**MONSANTO CHIANTI RISERVA'14/15 750ml**	**L**	**$25.76**	**$13.33**	**$29,773.41**	**1.03%**	**17.39%**	**1,181**	**0.58%**	**7.89%**	**98**	
					$24.77	$12.78	$15,208.78	0.53%		614	0.302%		51	
					$24.72	$12.78	$9,616.23	0.33%		389	0.191%		32	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRH ITALIAN RED - CHIANTI	912882				$27.80	$14.42	$4,948.40	0.17%		178	0.088%		15	
	919214	750	RENZO MASI CHIANTI RUF RIS'15 750ml	L	$13.99	$7.07	$25,601.70	0.89%	43.46%	1,830	0.90%	39.94%	153	
					$13.99	$7.07	$25,601.70	0.89%		1,830	0.900%		153	
	915664	750	QUERCETO CHIANTI'15/16 750ml	L	$8.99	$4.42	$24,246.03	0.84%	-15.71%	2,697	1.33%	-19.98%	225	
					$8.99	$4.42	$24,246.03	0.84%		2,697	1.326%		225	
	914098	750	QUERCETO CHIANTI RESERVA11/12 750ml	L	$22.99	$11.87	$24,047.54	0.84%	-5.61%	1,046	0.51%	-7.63%	87	
					$22.99	$11.87	$24,047.54	0.84%		1,046	0.514%		87	
	913262	750	SELVAPIANA CHIANTI RUFINA'16 750ml	L	$19.99	$10.37	$23,708.14	0.82%	4.73%	1,186	0.58%	-2.57%	99	
					$19.99	$10.37	$23,708.14	0.82%		1,186	0.583%		99	
	914376	750	COLTIBUONO RS CHIANTI CLASSICO'16 750ml	L	$16.58	$8.55	$18,377.89	0.64%	-17.00%	1,111	0.55%	-19.60%	93	
					$16.16	$8.33	$9,696.00	0.34%		600	0.295%		50	
					$16.99	$8.77	$8,681.89	0.30%		511	0.251%		43	
	917188	750	SELVAPIANA BUCRCH CHIANTI RIS'13 750ml	L	$36.77	$19.22	$18,276.85	0.63%	6.30%	498	0.24%	4.67%	42	
					$36.38	$19.01	$8,185.50	0.28%		225	0.111%		19	
					$36.95	$19.31	$6,392.35	0.22%		173	0.085%		14	
					$36.99	$19.33	$3,699.00	0.13%		100	0.049%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRH ITALIAN RED - CHIANTI	**915198**	**750**	**MELINI CHIANTI RIS SELVANEL'12 750ml**	**L**	**$25.99**	**$13.74**	**$17,569.24**	**0.61%**	**15.01%**	**676**	**0.33%**	**15.63%**	**56**	
					$25.99	$13.74	$17,569.24	0.61%		676	0.332%		56	
	913485	**750**	**CASTELLO BOSSI CHIANTI CLAS'15 750ml**	**L**	**$22.40**	**$11.56**	**$16,059.27**	**0.56%**	**67.03%**	**711**	**0.35%**	**63.40%**	**59**	
					$22.99	$11.87	$9,217.99	0.32%		401	0.197%		33	
					$21.99	$11.34	$4,485.96	0.16%		204	0.100%		17	
					$22.22	$11.46	$2,355.32	0.08%		106	0.052%		9	
	342705	**750**	**NOZZOLE CHIANTI RISERVA'15 750ml**	**L**	**$25.08**	**$12.92**	**$15,804.27**	**0.55%**	**48.03%**	**633**	**0.31%**	**48.59%**	**53**	
					$24.95	$12.85	$14,745.45	0.51%		591	0.291%		49	
					$25.21	$12.99	$1,058.82	0.04%		42	0.021%		4	
	341937	**750**	**FOLONARI CHIANTI'17 750ml**	**L**	**$8.99**	**$4.70**	**$14,865.41**	**0.54%**	**-22.88%**	**1,735**	**0.85%**	**-22.69%**	**145**	
					$8.99	$4.70	$14,865.41	0.54%		1,735	0.853%		145	
	379650	**750**	**RUFFINO AZIANO'16 750ml**	**L**	**$13.99**	**$7.36**	**$14,703.49**	**0.51%**	**-18.26%**	**1,051**	**0.52%**	**-18.00%**	**88**	
					$13.99	$7.36	$14,703.49	0.51%		1,051	0.517%		88	
	918694	**750**	**RODANO CHIANTI CLASSICO '15 750ml**	**L**	**$17.86**	**$9.24**	**$14,344.21**	**0.50%**	**95.99%**	**801**	**0.39%**	**93.18%**	**67**	
					$17.99	$9.30	$9,858.52	0.34%		548	0.269%		46	
					$17.73	$9.17	$4,485.69	0.16%		253	0.124%		21	
	343700	**750**	**RUFFINO RISERVA DUCALE GOLD'11/12 750ml**	**L**	**$40.21**	**$21.31**	**$12,160.83**	**0.42%**	**-40.80%**	**303**	**0.15%**	**-40.61%**	**25**	
					$39.99	$21.19	$8,037.99	0.28%		201	0.099%		17	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRH ITALIAN RED - CHIANTI	343700				$40.42	$21.42	$4,122.84	0.14%		102	0.050%		9	
	914688	750	COLTIBUONO CHIANTI CLASSICO'16 750ml	L	$22.11	$11.42	$10,819.26	0.38%	-0.23%	490	0.24%	0.00%	41	
					$21.99	$11.35	$6,553.02	0.23%		298	0.147%		25	
					$22.22	$11.48	$4,266.24	0.15%		192	0.094%		16	
	342582	750	MELINI CHIANTI BORGHI D'ELSA'17 750ml	L	$7.99	$4.17	$9,851.67	0.34%	25.17%	1,233	0.61%	25.61%	103	
					$7.99	$4.17	$9,851.67	0.34%		1,233	0.606%		103	
	951690	750	QUERCE SECONDA CHIANTI CLASS'14 750ml	L	$14.99	$9.68	$8,724.18	0.30%	4827.91%	582	0.29%	4916.67%	49	
					$14.99	$9.68	$8,724.18	0.30%		582	0.286%		49	
	914171	750	SAN FABIANO CHIANTI'14/15 750ml	X	$13.13	$6.60	$8,324.42	0.29%	-56.06%	634	0.31%	-56.28%	53	
					$13.13	$6.60	$8,324.42	0.29%		634	0.312%		53	
	916945	750	FRESCOBALDI NIPOZZANO RIS'13/14 750ml	L	$24.74	$13.08	$6,902.69	0.24%	-51.29%	281	0.14%	-50.28%	23	
					$24.49	$12.95	$5,853.11	0.20%		239	0.118%		20	
					$24.99	$13.21	$1,049.58	0.04%		42	0.021%		4	
	918222	750	ANTINORI MARCHESE CHIAN RSV'13/14 750ml	L	$45.47	$24.04	$5,319.99	0.18%	15.08%	117	0.06%	14.58%	10	
					$45.47	$24.04	$5,319.99	0.18%		117	0.058%		10	
	917455	750	FATTORIA DEL CERRO CHIANTI CS'16/1 750ml	L	$13.12	$6.59	$4,696.96	0.16%	-51.24%	358	0.18%	-51.50%	30	
					$13.12	$6.59	$4,696.96	0.16%		358	0.176%		30	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRH ITALIAN RED - CHIANTI	915221	750	CASTELLO MELETO CHIANTI CLAS'12 750ml	U	$19.19	$9.83	$2,245.23	0.08%	-72.78%	117	0.06%	-72.94%	10	
					$19.19	$9.83	$2,245.23	0.08%		117	0.058%		10	
	916663	750	CASTELLO MELETO VIGNA CASI R'12 750ml	X	$34.35	$17.81	$1,992.30	0.07%	-1.31%	58	0.03%	-1.79%	5	
					$34.35	$17.81	$1,992.30	0.07%		58	0.029%		5	
	920855	750	VOLPAIA CHIANTI CLASSICO RSVRA'14 750ml	L	$29.93	$15.66	$1,975.91	0.07%	54.62%	66	0.03%	59.52%	6	
					$30.14	$15.77	$1,054.90	0.04%		35	0.017%		3	
					$29.71	$15.54	$921.01	0.03%		31	0.015%		3	
	914949	750	CASTELLO RAMP CHIANT CDV CL'12/13 750ml	X	$32.33	$16.82	$1,875.14	0.07%	-76.59%	58	0.03%	-76.68%	5	
					$32.33	$16.82	$1,875.14	0.07%		58	0.029%		5	
	919128	750	CASTELLO DI ALBOLA CHIANTI CLASSICO750ml	T	$14.99	$7.59	$1,274.15	0.04%	100.00%	85	0.04%	100.00%	7	
					$14.99	$7.59	$1,274.15	0.04%		85	0.042%		7	
	905286	750	RICASOLI CASTELLO DI BROLIO'6/7 750ml	X	$66.74	$35.21	$800.88	0.03%	50.80%	12	0.01%	50.00%	1	
					$66.74	$35.21	$800.88	0.03%		12	0.006%		1	
	906167	750	NOZZOLE CHIANTI CLAS RES FORRA'12 750ml	L	$48.43	$25.25	$678.02	0.02%	475.00%	14	0.01%	475.00%	1	
					$48.43	$25.25	$678.02	0.02%		14	0.007%		1	
	918298	750	GAGLIOLE CHIANTI CLASS RUBIO'15 750ml	X	$12.00	$11.44	$120.00	0.00%	-99.04%	10	0.00%	-98.87%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRH ITALIAN RED - CHIANTI	**918298**				$12.00	$11.44	$120.00	0.00%		10	0.005%		1	
	345651	**750**	**ANTINORI CHIANTI PEPPOLI'14/15 750ml**	**X**	**$14.74**	**$14.44**	**$29.48**	**0.00%**	**-99.74%**	**2**	**0.00%**	**-99.60%**	**0**	
					$14.74	$14.44	$29.48	0.00%		2	0.001%		0	
	986484	**750**	**ACINUM CHIANTI'12/13 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	906031	**750**	**FRESCOBALDI MONTESODI'11/12 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	906198	**750**	**RICASOLI BROLIO CHIANTI CLASS'12 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$1,110,858.57**		**-2.94%**	**79,411**		**-2.78%**	**6,940**	

Class Summary

PRH	**Bottle Sales**	79,411	**Gross Sales**	$1,110,858.57	**Total Items in Class**	46
	% of Bottle Sales	0.16%	**% of Gross Sales**	0.24%	**Share/Item**	0.46

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY														
	345992	**750**	**ANTINORI VILLA ANTINORI ROSSO 750ml**	**1**	**$21.32**	**$11.27**	**$105,648.17**	**4.21%**	**17.18%**	**4,927**	**3.96%**	**15.60%**	**411**	
					$22.99	$12.15	$52,657.47	2.10%		2,313	1.857%		193	
					$19.99	$10.56	$33,732.60	1.34%		1,692	1.358%		141	
					$20.99	$11.09	$19,258.10	0.77%		922	0.740%		77	
	371600	**750**	**MONTE ANTICO ROSSO 750ml**	**1**	**$12.11**	**$6.36**	**$89,916.37**	**3.57%**	**-4.36%**	**7,518**	**6.03%**	**-8.31%**	**627**	
					$13.95	$7.07	$25,283.70	1.01%		1,826	1.466%		152	
					$10.94	$6.00	$18,194.16	0.72%		1,668	1.339%		139	
					$10.94	$5.47	$15,775.48	0.62%		1,442	1.158%		120	
					$10.94	$7.07	$11,925.54	0.47%		1,083	0.869%		90	
					$11.94	$7.07	$11,623.44	0.46%		980	0.787%		82	
					$13.95	$5.47	$7,114.05	0.29%		519	0.417%		43	
	349002	**750**	**CASAMATTA ROSSO 750ml**	**1**	**$12.19**	**$6.23**	**$39,542.12**	**1.56%**	**-6.83%**	**3,290**	**2.64%**	**-12.41%**	**274**	
					$13.95	$7.17	$14,389.20	0.57%		1,036	0.832%		86	
					$10.95	$5.57	$8,694.30	0.34%		782	0.628%		65	
					$10.09	$5.64	$6,810.75	0.27%		675	0.542%		56	
					$11.09	$6.70	$4,824.15	0.19%		435	0.349%		36	
					$13.09	$6.70	$3,442.67	0.14%		263	0.211%		22	
					$13.95	$5.57	$1,381.05	0.05%		99	0.079%		8	
	354315	**750**	**CAPARZO SANGIOVESE'15/16 750ml**	**L**	**$11.10**	**$5.64**	**$39,467.10**	**1.56%**	**70.89%**	**3,557**	**2.86%**	**70.07%**	**296**	
					$11.10	$5.64	$39,467.10	1.56%		3,557	2.855%		296	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRI ITALIAN RED - TUSCANY	**918018**	**750**	**LA MOZZA I PERAZZI SANGIOVESE '16 750ml**	**L**	**$17.95**	**$9.19**	**$39,005.35**	**1.54%**	**52.39%**	**2,173**	**1.74%**	**52.68%**	**181**	
					$17.95	$9.19	$39,005.35	1.54%		2,173	1.744%		181	
	915668	**750**	**AIA VECCHIA LAGONE ROSSO'15/16 750ml**	**L**	**$18.00**	**$9.31**	**$38,684.40**	**1.53%**	**0.80%**	**2,150**	**1.73%**	**-7.83%**	**179**	
					$17.99	$9.30	$28,064.40	1.11%		1,560	1.252%		130	
					$18.00	$9.31	$10,620.00	0.42%		590	0.474%		49	
	917057	**750**	**CASANOVA DI NERI IL ROSSO'14/15 750ml**	**L**	**$22.11**	**$11.49**	**$35,486.01**	**1.40%**	**18.65%**	**1,610**	**1.29%**	**19.14%**	**134**	
					$21.99	$11.43	$27,553.47	1.09%		1,253	1.006%		104	
					$22.22	$11.55	$7,932.54	0.31%		357	0.287%		30	
	947019	**750**	**BARBI BRUNELLO'12/13 750ml**	**L**	**$55.45**	**$29.42**	**$34,933.50**	**1.38%**	**17.03%**	**630**	**0.51%**	**3.76%**	**53**	
					$55.45	$29.42	$34,933.50	1.38%		630	0.506%		53	
	920629	**750**	**IL FAUNO DI ARCANUM'15 750ml**	**L**	**$26.74**	**$14.15**	**$30,900.06**	**1.22%**	**20.89%**	**1,149**	**0.92%**	**19.02%**	**96**	
					$26.98	$14.28	$25,496.10	1.01%		945	0.759%		79	
					$26.49	$14.01	$5,403.96	0.21%		204	0.164%		17	
	906359	**750**	**ORNELLAIA LE VOLTE'15/16 750ml**	**L**	**$27.04**	**$14.11**	**$26,744.90**	**1.06%**	**-12.75%**	**988**	**0.79%**	**-19.50%**	**82**	
					$29.99	$15.68	$8,719.05	0.35%		291	0.234%		24	
					$34.03	$17.83	$7,580.61	0.30%		223	0.179%		19	
					$21.95	$11.41	$6,497.20	0.26%		296	0.238%		25	
					$22.18	$11.53	$3,948.04	0.16%		178	0.143%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	**913781**	**750**	**BANFI BRUNELLO MONTACINO'12/13 750ml**	**L**	**$56.35**	**$29.58**	**$26,325.60**	**1.04%**	**3.30%**	**467**	**0.37%**	**3.31%**	**39**	
					$56.64	$29.73	$14,216.64	0.56%		251	0.201%		21	
					$56.06	$29.42	$12,108.96	0.48%		216	0.173%		18	
	359425	**750**	**COL-DI-SASSO SANGIOV-CAB'15/16 750ml**	**L**	**$10.09**	**$5.09**	**$24,740.68**	**0.98%**	**-5.12%**	**2,452**	**1.97%**	**-5.63%**	**204**	
					$10.09	$5.09	$24,740.68	0.98%		2,452	1.968%		204	
	904719	**750**	**CAPARZO BRUNELLO MONTALCINO'12/13 750ml**	**L**	**$40.59**	**$21.33**	**$24,230.36**	**0.96%**	**-7.48%**	**597**	**0.48%**	**-8.40%**	**50**	
					$40.42	$21.23	$12,287.68	0.49%		304	0.244%		25	
					$40.76	$21.42	$11,942.68	0.47%		293	0.235%		24	
	345900	**750**	**ANTINORI TIGNANELLO'15 750ml**	**L**	**$125.60**	**$66.66**	**$22,947.53**	**0.91%**	**-4.24%**	**173**	**0.14%**	**-18.36%**	**14**	
					$136.99	$72.72	$19,178.60	0.76%		140	0.112%		12	
					$114.21	$60.60	$3,768.93	0.15%		33	0.026%		3	
	918248	**750**	**POLIZIANO VINO NOBILE MONT'14/15 750ml**	**L**	**$29.49**	**$15.42**	**$22,501.39**	**0.89%**	**17.83%**	**761**	**0.61%**	**15.64%**	**63**	
					$29.99	$15.68	$13,195.60	0.52%		440	0.353%		37	
					$28.99	$15.15	$9,305.79	0.37%		321	0.258%		27	
	912886	**750**	**GAJA CA'MARCANDA PROMIS'15 750ml**	**L**	**$50.36**	**$26.37**	**$22,494.92**	**0.89%**	**12.04%**	**441**	**0.35%**	**9.98%**	**37**	
					$51.53	$26.99	$15,665.12	0.62%		304	0.244%		25	
					$50.06	$26.21	$4,405.28	0.17%		88	0.071%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	912886				$49.48	$25.90	$2,424.52	0.10%		49	0.039%		4	
	917790	750	POLIZIANO ROSSO MONTEPUL'16 750ml	L	$16.58	$8.55	$22,190.78	0.88%	7.87%	1,332	1.07%	3.91%	111	
					$16.99	$8.77	$13,625.98	0.54%		802	0.644%		67	
					$16.16	$8.33	$8,564.80	0.34%		530	0.425%		44	
	917354	750	DEI VINO NOBILE MONTEPULC'14/15 750ml	L	$29.99	$15.57	$21,082.97	0.83%	8.53%	703	0.56%	8.73%	59	
					$29.99	$15.57	$21,082.97	0.83%		703	0.564%		59	
	920583	750	FATALONE PRIMITIVO RISERVA'12/13 750ml	L	$21.99	$14.38	$19,856.97	0.79%	4.60%	903	0.72%	3.35%	75	
					$21.99	$14.38	$19,856.97	0.79%		903	0.725%		75	
	917058	750	CASANOVA NERI BRUNELL WHT LBL'13 750ml	L	$65.84	$34.75	$19,366.96	0.77%	37.41%	294	0.24%	35.78%	25	
					$65.99	$34.83	$12,142.16	0.48%		184	0.148%		15	
					$65.68	$34.67	$7,224.80	0.29%		110	0.088%		9	
	916664	750	DEL CERRO ROSSO MONTEPUL'15/16 750ml	L	$13.56	$6.83	$19,073.62	0.75%	31.26%	1,412	1.13%	26.68%	118	
					$13.13	$6.60	$10,385.83	0.41%		791	0.635%		66	
					$13.99	$7.06	$8,687.79	0.34%		621	0.498%		52	
	915276	750	CASANOVA NERI BRUNELLO NUOVA'13 750ml	L	$113.59	$60.05	$18,744.35	0.74%	78.93%	165	0.13%	72.73%	14	
					$113.99	$60.26	$9,689.15	0.38%		85	0.068%		7	
					$113.19	$59.84	$9,055.20	0.36%		80	0.064%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	**916968**	**750**	**BRUNI POGGIO D'ELSA'17 750ml**	**L**	**$12.98**	**$6.53**	**$18,501.31**	**0.73%**	**34.46%**	**1,425**	**1.14%**	**27.57%**	**119**	
					$12.99	$6.53	$12,379.47	0.49%		953	0.765%		79	
					$12.97	$6.52	$6,121.84	0.24%		472	0.379%		39	
	910259	**750**	**LA CARRAIA SANGIOVESE'15/16 750ml**	**L**	**$13.99**	**$7.09**	**$16,438.25**	**0.65%**	**-10.30%**	**1,175**	**0.94%**	**-6.61%**	**98**	
					$13.99	$7.09	$16,438.25	0.65%		1,175	0.943%		98	
	914951	**750**	**LA PODERINA BRUNELL MONTLC'12 750ml**	**L**	**$58.30**	**$30.55**	**$16,068.57**	**0.64%**	**4.34%**	**276**	**0.22%**	**-0.37%**	**23**	
					$57.60	$30.18	$8,812.80	0.35%		153	0.123%		13	
					$58.99	$30.92	$7,255.77	0.29%		123	0.099%		10	
	915209	**750**	**FATTORIA DEL CERRO VNOBILE'14 750ml**	**L**	**$19.19**	**$9.83**	**$15,831.75**	**0.63%**	**3.48%**	**825**	**0.66%**	**6.31%**	**69**	
					$19.19	$9.83	$15,831.75	0.63%		825	0.662%		69	
	919249	**750**	**CAMIGLIANO BRUNELLO'12/13 750ml**	**L**	**$46.90**	**$24.49**	**$15,289.40**	**0.60%**	**31.81%**	**326**	**0.26%**	**25.37%**	**27**	
					$46.90	$24.49	$15,289.40	0.60%		326	0.262%		27	
	913284	**750**	**BANFI CENTINE ROSSO TOSCANO'16 750ml**	**L**	**$11.10**	**$5.63**	**$12,443.10**	**0.49%**	**-2.04%**	**1,121**	**0.90%**	**-2.56%**	**93**	
					$11.10	$5.63	$12,443.10	0.49%		1,121	0.900%		93	
	915158	**750**	**ALTESINO ROSSO'15/16 750ml**	**L**	**$21.99**	**$11.34**	**$12,072.51**	**0.48%**	**17.76%**	**549**	**0.44%**	**15.25%**	**46**	
					$21.99	$11.34	$12,072.51	0.48%		549	0.441%		46	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	**916577**	**750**	**ARGIANO NON CONFUNDITUR'13/ 14 750ml**	**L**	**$19.69**	**$10.29**	**$11,034.46**	**0.44%**	**-22.66%**	**533**	**0.43%**	**-33.90%**	**44**	
					$23.26	$12.30	$6,163.90	0.24%		265	0.213%		22	
					$18.18	$9.29	$4,781.34	0.19%		263	0.211%		22	
					$17.62	$9.29	$89.22	0.00%		5	0.004%		0	
	344834	**750**	**ALTESINO ROSSO DI MONTALCINO'16 750ml**	**L**	**$31.99**	**$16.66**	**$10,684.66**	**0.42%**	**71.07%**	**334**	**0.27%**	**71.07%**	**28**	
					$31.99	$16.66	$10,684.66	0.42%		334	0.268%		28	
	915518	**750**	**IL POGGIONE BRUNELLO'13 750ml**	**L**	**$78.87**	**$41.42**	**$10,562.82**	**0.42%**	**20.31%**	**134**	**0.11%**	**20.17%**	**11**	
					$78.78	$41.42	$7,799.22	0.31%		99	0.079%		8	
					$78.96	$41.42	$2,763.60	0.11%		35	0.028%		3	
	906209	**750**	**CAMIGLIANO ROSSO MONTALCIN'15/16 750ml**	**L**	**$18.05**	**$9.22**	**$10,545.33**	**0.42%**	**22.83%**	**567**	**0.46%**	**15.35%**	**47**	
					$18.99	$9.72	$7,330.14	0.29%		386	0.310%		32	
					$17.99	$9.19	$2,356.69	0.09%		131	0.105%		11	
					$17.17	$8.76	$858.50	0.03%		50	0.040%		4	
	379770	**750**	**RUFFINO MODUS'15 750ml**	**L**	**$25.25**	**$13.36**	**$10,125.25**	**0.40%**	**17.16%**	**401**	**0.32%**	**16.62%**	**33**	
					$25.25	$13.36	$10,125.25	0.40%		401	0.322%		33	
	949258	**750**	**AIA VECCHIA SOR UGO BOLGHERI RED'1 750ml**	**L**	**$36.99**	**$19.31**	**$8,248.77**	**0.33%**	**76.83%**	**223**	**0.18%**	**77.21%**	**19**	
					$36.99	$19.31	$8,248.77	0.33%		223	0.179%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	986627	750	ORNELLAIA 2013/14 750ml	A	$254.45	$135.00	$6,615.70	0.26%	-0.08%	26	0.02%	-4.35%	2	
					$254.45	$135.00	$6,615.70	0.26%		26	0.021%		2	
	358000	750	CAMPO AL MARE BOLGHERI'15/16 750ml	L	$31.76	$16.51	$5,945.43	0.23%	-16.35%	187	0.15%	-14.15%	16	
					$30.95	$16.08	$3,145.27	0.12%		101	0.081%		8	
					$32.56	$16.94	$2,800.16	0.11%		86	0.069%		7	
	382380	750	TERRABIANCA CAMPACCIO'15 750ml	L	$35.60	$18.56	$5,817.70	0.23%	-46.17%	172	0.14%	-48.04%	14	
					$33.25	$17.31	$5,020.75	0.20%		151	0.121%		13	
					$37.95	$19.81	$796.95	0.03%		21	0.017%		2	
	369735	750	FRESCOBALDI REMOLE TOSCANA'15/16 750ml	L	$11.49	$6.03	$5,097.13	0.20%	-10.67%	461	0.37%	-3.03%	38	
					$10.98	$5.76	$4,677.48	0.19%		426	0.342%		36	
					$11.99	$6.30	$419.65	0.02%		35	0.028%		3	
	917532	750	ORNELLAIA LE SERRE NUOVE'14/15 750ml	L	$77.78	$41.02	$4,511.24	0.18%	35.80%	58	0.05%	35.00%	5	
					$77.78	$41.02	$4,511.24	0.18%		58	0.047%		5	
	367738	750	BRACCESCA VINO NOBIL STA PIA'10/13 750ml	L	$40.42	$21.35	$4,082.42	0.16%	-27.90%	101	0.08%	-28.35%	8	
					$40.42	$21.35	$4,082.42	0.16%		101	0.081%		8	
	910717	750	ALTESINO BRUNELLO MNTLCNO'13 750ml	L	$58.98	$30.99	$4,010.00	0.16%	-42.03%	68	0.05%	-42.50%	6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	910717				$58.97	$30.99	$3,892.02	0.15%		66	0.053%		6	
					$58.99	$30.99	$117.98	0.00%		2	0.002%		0	
	914336	750	PETROLO TOSCANA TORRIONE'14/15 750ml	L	$24.99	$16.50	$3,948.42	0.16%	-75.76%	158	0.13%	-75.71%	13	
					$24.99	$16.50	$3,948.42	0.16%		158	0.127%		13	
	912593	750	ALTESINO BRUNELLO MONTOSOLI'13 750ml	L	$111.40	$58.79	$3,852.47	0.15%	86.31%	35	0.03%	75.00%	3	
					$114.97	$60.69	$1,954.49	0.08%		17	0.014%		1	
					$104.25	$54.98	$1,668.00	0.07%		16	0.013%		1	
					$114.99	$60.69	$229.98	0.01%		2	0.002%		0	
	914402	750	IL POGGIONE BRUNELLO RISERVA'12 750ml	L	$121.55	$64.17	$3,646.50	0.14%	100.00%	30	0.02%	100.00%	3	
					$121.55	$64.17	$3,646.50	0.14%		30	0.024%		3	
	918060	750	BRANCAIA ILATRAIA'11/12 750ml	L	$50.26	$26.58	$3,510.96	0.14%	-0.68%	70	0.06%	0.00%	6	
					$49.99	$26.44	$2,399.52	0.09%		48	0.039%		4	
					$50.52	$26.72	$1,111.44	0.04%		22	0.018%		2	
	345850	750	ANTINORI SOLAIA'13 750ml	A	$306.25	$162.75	$3,368.75	0.13%	36.30%	11	0.01%	42.86%	1	
					$306.25	$162.75	$3,368.75	0.13%		11	0.009%		1	
	986304	750	ARGIANO BRUNEL MONTALC'11/13 750ml	L	$60.13	$31.83	$3,366.16	0.13%	101.35%	56	0.04%	91.43%	5	
					$59.99	$31.76	$1,919.68	0.08%		32	0.026%		3	
					$60.27	$31.90	$1,446.48	0.06%		24	0.019%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	**382290**	**750**	**SAN GUIDO GUIDALBERTO'16 750ml**	**L**	**$59.76**	**$31.33**	**$3,241.32**	**0.13%**	**-15.80%**	**54**	**0.04%**	**-20.29%**	**5**	
					$60.95	$31.96	$2,011.35	0.08%		33	0.026%		3	
					$58.57	$30.69	$1,229.97	0.05%		21	0.017%		2	
	350250	**750**	**BOSCARELLI VINO NOBILE'12/13 750ml**	**X**	**$29.14**	**$19.75**	**$3,194.60**	**0.13%**	**-17.61%**	**95**	**0.08%**	**-7.22%**	**8**	
					$37.84	$19.75	$2,724.48	0.11%		72	0.058%		6	
					$20.44	$19.75	$470.12	0.02%		23	0.018%		2	
	382300	**750**	**SETTE PONTI CROGNOLO'16 750ml**	**L**	**$39.65**	**$20.63**	**$3,098.55**	**0.12%**	**-39.53%**	**77**	**0.06%**	**-43.61%**	**6**	
					$40.95	$21.32	$2,293.20	0.09%		56	0.045%		5	
					$38.35	$19.94	$805.35	0.03%		21	0.017%		2	
	352510	**750**	**LA FUGA BRUNELLO MONTALCINO'12/13 750ml**	**L**	**$68.30**	**$35.87**	**$3,041.50**	**0.12%**	**-32.80%**	**44**	**0.04%**	**-36.00%**	**4**	
					$69.95	$36.75	$2,308.35	0.09%		33	0.026%		3	
					$66.65	$34.99	$733.15	0.03%		11	0.009%		1	
	916595	**750**	**BANFI CUM LAUDE'13/14 750ml**	**L**	**$36.89**	**$19.25**	**$2,397.85**	**0.09%**	**-3.28%**	**65**	**0.05%**	**-2.99%**	**5**	
					$36.89	$19.25	$2,397.85	0.09%		65	0.052%		5	
	905218	**750**	**ARGIANO ROSSO DI MONTALCIN'14/15 750ml**	**L**	**$25.16**	**$13.12**	**$2,374.53**	**0.09%**	**-61.44%**	**91**	**0.07%**	**-65.93%**	**8**	
					$26.27	$13.82	$2,180.41	0.09%		83	0.067%		7	
					$23.23	$11.86	$116.15	0.00%		5	0.004%		0	
					$25.99	$13.67	$77.97	0.00%		3	0.002%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRI ITALIAN RED - TUSCANY	**379730**	**750**	**RUFFINO IL DUCALE TOSCANA'14 750ml**	**L**	**$15.99**	**$8.43**	**$2,350.53**	**0.09%**	**100.00%**	**147**	**0.12%**	**100.00%**	**12**	
					$15.99	$8.43	$2,350.53	0.09%		147	0.118%		12	
	952606	**750**	**PODERE CONCA AGAPANTO BOLGHERI 750ml**	**L**	**$27.99**	**$18.37**	**$2,183.22**	**0.09%**	**-7.14%**	**78**	**0.06%**	**-7.14%**	**7**	
					$27.99	$18.32	$2,043.27	0.08%		73	0.059%		6	
					$27.99	$18.42	$139.95	0.01%		5	0.004%		0	
	917614	**750**	**BRANCAIA TOSCANA TRE'14 750ml**	**L**	**$35.10**	**$18.56**	**$2,178.54**	**0.09%**	**-82.68%**	**99**	**0.08%**	**-84.26%**	**8**	
					$20.20	$10.67	$1,878.60	0.07%		93	0.075%		8	
					$49.99	$26.44	$299.94	0.01%		6	0.005%		1	
	986301	**750**	**ARGIANO SOLENGO'11/12/15 750ml**	**L**	**$70.41**	**$37.19**	**$1,971.25**	**0.08%**	**117.03%**	**28**	**0.02%**	**100.00%**	**2**	
					$70.27	$37.22	$702.70	0.03%		10	0.008%		1	
					$75.26	$39.88	$677.34	0.03%		9	0.007%		1	
					$65.69	$34.48	$591.21	0.02%		9	0.007%		1	
	914890	**750**	**PETROLO GALATRONA'13/14 750ml**	**L**	**$82.99**	**$55.35**	**$1,742.79**	**0.07%**	**-72.78%**	**21**	**0.02%**	**-73.42%**	**2**	
					$82.99	$55.35	$1,742.79	0.07%		21	0.017%		2	
	364720	**750**	**FRESCOBALDI POMINO CAST ROS'14/15 750ml**	**L**	**$32.49**	**$17.20**	**$1,228.62**	**0.05%**	**-19.88%**	**38**	**0.03%**	**-14.29%**	**3**	
					$30.99	$16.40	$650.79	0.03%		21	0.017%		2	
					$33.99	$18.00	$577.83	0.02%		17	0.014%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	909589	750	SOFFOCONE DI VINCIGLIATA'12/15 750ml	L	$37.33	$19.50	$1,045.07	0.04%	-52.07%	28	0.02%	-52.31%	2	
					$37.31	$19.50	$559.65	0.02%		15	0.012%		1	
					$37.34	$19.50	$485.42	0.02%		13	0.010%		1	
	353600	750	CABREO TOSCANA IL BORGO'13/15 750ml	L	$60.29	$31.60	$1,028.23	0.04%	-10.75%	17	0.01%	-12.50%	1	
					$60.95	$31.96	$670.45	0.03%		11	0.009%		1	
					$59.63	$31.23	$357.78	0.01%		6	0.005%		1	
	913679	750	BRUNI MORELLINO SCANSANO'12/13 750ml	X	$16.16	$8.22	$921.12	0.04%	-88.46%	57	0.05%	-88.49%	5	
					$16.16	$8.22	$921.12	0.04%		57	0.046%		5	
	917447	750	CASTELLO MELETO BORGAIO RSSO'12/14 750ml	X	$12.11	$6.08	$835.59	0.03%	-76.67%	69	0.06%	-76.81%	6	
					$12.11	$6.08	$835.59	0.03%		69	0.055%		6	
	369650	750	ORNELLAIA MASSETO'12 750ml	A	$690.63	$366.67	$690.63	0.03%	100.00%	1	0.00%	100.00%	0	
					$690.63	$366.67	$690.63	0.03%		1	0.001%		0	
	909333	750	SAN POLO BRUNELLO MNTLCNO'13 750ml	L	$67.99	$35.79	$543.92	0.02%	100.00%	8	0.01%	100.00%	1	
					$67.99	$35.79	$543.92	0.02%		8	0.006%		1	
	914109	750	RICASOLI CASALFERRO'08 750ml	X	$73.38	$38.67	$293.52	0.01%	34.78%	4	0.00%	33.33%	0	
					$73.38	$38.67	$293.52	0.01%		4	0.003%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	396030	750	ZONIN MONTEPULCIANO WINEMAKERS CL 750ml	D	$7.99	$3.86	$247.69	0.01%	-99.22%	31	0.02%	-99.22%	3	
					$7.99	$3.86	$247.69	0.01%		31	0.025%		3	
	909808	750	MONTETI CABURNIO TOSCANA'10/11 7 750ml	U	$22.22	$11.45	$177.76	0.01%	-95.20%	8	0.01%	-95.24%	1	
					$22.22	$11.45	$177.76	0.01%		8	0.006%		1	
	915164	750	FALESCO MERLOT D'UMBRIA'12 750ml	U	$16.16	$8.23	$80.80	0.00%	-93.60%	5	0.00%	-93.65%	0	
					$16.16	$8.23	$80.80	0.00%		5	0.004%		0	
	915634	750	CAMIGLIANO BRUNELLO GUALTO'06 750ml	X					100.00%			100.00%	0	
	918735	750	CASTELLO DI TREBBIO DE PAZZI '11 750ml	X					100.00%			100.00%	0	
	916582	750	CONSTANTI BRUNELLO MONTALCINO' 750ml	L					100.00%			100.00%	0	
	917159	750	POGGIO AL TESORO MEDITERRA'10 750ml	X					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	914231	750	SANTINI POGGIO MORO BOLGH'8/09 750ml	U					100.00%			100.00%	0	
	Total						$1,004,370.80		3.19%	48,079		-2.71%	4,007	

Class Summary

PRI	**Bottle Sales**	48,079	**Gross Sales**	$1,004,370.80	**Total Items in Class** 75
	% of Bottle Sales	0.10%	**% of Gross Sales**	0.22%	**Share/Item** 0.75

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRJ ITALIAN RED - PIEDMONT														
	912872	**750**	**MARCHESI BAROLO BARB RUVEI'15/16 750ml**	**L**	**$16.99**	**$8.96**	**$85,306.79**	**5.94%**	**-2.73%**	**5,021**	**8.11%**	**-2.26%**	**418**	
					$16.99	$8.96	$85,306.79	5.94%		5,021	8.106%		418	
	917574	**750**	**VIETTI BARBERA TRE VIGNE'15/16 750ml**	**L**	**$18.59**	**$9.62**	**$49,160.43**	**3.43%**	**29.04%**	**2,648**	**4.28%**	**25.54%**	**221**	
					$18.18	$9.40	$25,252.02	1.76%		1,389	2.242%		116	
					$18.99	$9.83	$23,908.41	1.67%		1,259	2.033%		105	
	384137	**750**	**VIETTI NEBBIOLO PERBACCO '14/15 750ml**	**L**	**$27.99**	**$14.62**	**$29,249.55**	**2.04%**	**-13.14%**	**1,045**	**1.69%**	**-15.79%**	**87**	
					$27.99	$14.62	$29,249.55	2.04%		1,045	1.687%		87	
	917572	**750**	**VIETTI BAROLO CASTIGLIONE'13/14 750ml**	**L**	**$53.87**	**$28.31**	**$25,017.58**	**1.74%**	**-9.51%**	**465**	**0.75%**	**-10.46%**	**39**	
					$53.56	$28.15	$9,908.60	0.69%		185	0.299%		15	
					$53.95	$28.35	$7,606.95	0.53%		141	0.228%		12	
					$53.99	$28.37	$4,589.15	0.32%		85	0.137%		7	
					$53.99	$28.38	$2,912.88	0.20%		54	0.087%		5	
	917624	**750**	**SERRE PIEMONTE BARBERA'15/16 750ml**	**L**	**$11.49**	**$5.76**	**$24,291.51**	**1.69%**	**-13.78%**	**2,149**	**3.47%**	**-16.29%**	**179**	
					$10.99	$5.49	$16,210.25	1.13%		1,475	2.381%		123	
					$11.99	$6.02	$8,081.26	0.56%		674	1.088%		56	
	907025	**750**	**PRODUTTORI NEBBIOLO LANGHE'16/17 750ml**	**L**	**$25.99**	**$13.45**	**$24,270.40**	**1.69%**	**16.44%**	**960**	**1.55%**	**7.13%**	**80**	
					$24.99	$12.92	$20,491.80	1.43%		820	1.324%		68	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRJ ITALIAN RED - PIEDMONT	907025				$26.99	$13.98	$3,778.60	0.26%		140	0.226%		12	
	346915	750	CHIARLO BARBERA D'ASTI'14/15 750ml	L	$17.44	$8.89	$17,883.57	1.25%	-16.22%	1,019	1.65%	-22.83%	85	
					$17.93	$9.15	$11,188.32	0.78%		624	1.007%		52	
					$16.95	$8.63	$6,695.25	0.47%		395	0.638%		33	
	918502	750	INDIGENOUS NEBBIOLO D'ALBA'14/15 750ml	L	$16.57	$8.43	$17,649.24	1.23%	6.91%	1,011	1.63%	5.99%	84	
					$17.99	$9.18	$14,787.78	1.03%		822	1.327%		69	
					$15.14	$7.67	$2,861.46	0.20%		189	0.305%		16	
	908408	750	LUIGI VOGHERA BARBARESCO'11/12 750ml	L	$35.11	$23.10	$17,396.85	1.21%	-1.90%	495	0.80%	-2.21%	41	
					$35.23	$23.18	$11,273.60	0.79%		320	0.517%		27	
					$34.99	$23.02	$6,123.25	0.43%		175	0.283%		15	
	948620	750	PRINCIPIANO FERD BAROLO SRRL'13/14 750ml	L	$39.00	$25.82	$16,480.50	1.15%	-3.41%	425	0.69%	-4.90%	35	
					$38.50	$25.48	$11,819.50	0.82%		307	0.496%		26	
					$39.50	$26.15	$4,661.00	0.32%		118	0.191%		10	
	915910	750	PIO CESARE BAROLO'14 750ml	L	$78.99	$41.76	$15,680.02	1.09%	14.44%	198	0.32%	4.32%	17	
					$82.99	$43.88	$8,630.96	0.60%		104	0.168%		9	
					$74.99	$39.63	$7,049.06	0.49%		94	0.152%		8	
	914277	750	DAMILANO BAROLO'14 750ml	L	$44.99	$23.55	$15,206.62	1.06%	-36.59%	338	0.55%	-42.37%	28	
					$44.99	$23.55	$15,206.62	1.06%		338	0.546%		28	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRJ ITALIAN RED - PIEDMONT	**904052**	**750**	**MARCHESI DI BAROLO BAROLO '12 750ml**	**L**	**$48.01**	**$25.46**	**$14,643.05**	**1.02%**	**-5.55%**	**305**	**0.49%**	**-6.04%**	**25**	
					$48.01	$25.46	$14,643.05	1.02%		305	0.492%		25	
	916094	**750**	**DAMILANO NEBBIOLO D'ALBA'14/15 750ml**	**L**	**$21.60**	**$11.12**	**$14,622.18**	**1.02%**	**3.66%**	**678**	**1.09%**	**1.20%**	**57**	
					$21.21	$10.91	$7,805.28	0.54%		368	0.594%		31	
					$21.99	$11.32	$6,816.90	0.48%		310	0.500%		26	
	359440	**750**	**CASTELLO DI NEIVE BARBARESCO'14 750ml**	**L**	**$35.36**	**$18.41**	**$14,037.92**	**0.98%**	**111.15%**	**397**	**0.64%**	**110.00%**	**33**	
					$35.36	$18.41	$14,037.92	0.98%		397	0.641%		33	
	383976	**750**	**VILLA REMOTTI BARBERA D'ASTI'15 750ml**	**L**	**$15.99**	**$8.13**	**$12,104.43**	**0.84%**	**20.91%**	**757**	**1.22%**	**20.91%**	**63**	
					$15.99	$8.13	$12,104.43	0.84%		757	1.222%		63	
	912994	**750**	**PRUNOTTO FIULOT BARBERA'17 750ml**	**L**	**$11.11**	**$5.83**	**$12,065.46**	**0.84%**	**-22.46%**	**1,086**	**1.75%**	**-23.17%**	**91**	
					$11.11	$5.83	$12,065.46	0.84%		1,086	1.753%		91	
	912455	**750**	**FONTANAFREDDA SERRALUNGA BARO'13 750ml**	**L**	**$45.12**	**$23.57**	**$11,956.80**	**0.83%**	**-17.36%**	**265**	**0.43%**	**-17.83%**	**22**	
					$45.12	$23.57	$11,956.80	0.83%		265	0.428%		22	
	916016	**750**	**FONTANAFREDDA BARBERA BRIC'15/16 750ml**	**L**	**$14.32**	**$7.20**	**$11,918.83**	**0.83%**	**-33.07%**	**842**	**1.36%**	**-33.50%**	**70**	
					$14.14	$7.09	$11,382.70	0.79%		805	1.300%		67	
					$14.49	$7.31	$536.13	0.04%		37	0.060%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRJ ITALIAN RED - PIEDMONT	**913680**	**750**	**PRODUTTORI DEL BARBARESCO'12/13 750ml**	**U**	**$33.34**	**$17.36**	**$10,135.36**	**0.71%**	**-84.54%**	**304**	**0.49%**	**-84.63%**	**25**	
					$33.34	$17.36	$10,135.36	0.71%		304	0.491%		25	
	918629	**750**	**GAJA BARBARESCO'14 750ml**	**L**	**$226.34**	**$119.85**	**$8,822.07**	**0.61%**	**34.99%**	**39**	**0.06%**	**31.03%**	**3**	
					$221.34	$117.19	$4,426.80	0.31%		20	0.032%		2	
					$231.33	$122.50	$4,395.27	0.31%		19	0.031%		2	
	953395	**750**	**ENRICO SERAFINO BAROLO'13 750ml**	**L**	**$39.75**	**$20.79**	**$5,877.36**	**0.41%**	**100.00%**	**148**	**0.24%**	**100.00%**	**12**	
					$39.50	$20.67	$3,318.00	0.23%		84	0.136%		7	
					$39.99	$20.90	$2,559.36	0.18%		64	0.103%		5	
	915911	**750**	**PIO CESARE BARBARESC '13 750ml**	**L**	**$70.74**	**$37.36**	**$5,871.42**	**0.41%**	**-21.19%**	**83**	**0.13%**	**-21.55%**	**7**	
					$70.74	$37.36	$5,871.42	0.41%		83	0.134%		7	
	907657	**750**	**PECCHENINO DOLCETTO SAN LUIGI'17 750ml**	**L**	**$18.39**	**$9.40**	**$5,746.71**	**0.40%**	**-2.00%**	**315**	**0.51%**	**-2.78%**	**26**	
					$17.99	$9.19	$2,860.41	0.20%		159	0.257%		13	
					$18.18	$9.29	$1,708.92	0.12%		94	0.152%		8	
					$18.99	$9.72	$1,177.38	0.08%		62	0.100%		5	
	950224	**750**	**BRANDINI BAROLO AGRICOLA'11 750ml**	**L**	**$45.44**	**$23.67**	**$5,201.69**	**0.36%**	**135.53%**	**115**	**0.19%**	**137.04%**	**10**	
					$45.20	$23.67	$4,565.20	0.32%		101	0.163%		8	
					$45.21	$23.67	$406.89	0.03%		9	0.015%		1	
					$45.92	$23.67	$229.60	0.02%		5	0.008%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRJ ITALIAN RED - PIEDMONT	**920798**	**750**	**MARCHESI DI BAROLO CANNUBI'13 750ml**	**L**	**$101.06**	**$53.60**	**$4,951.94**	**0.35%**	**-42.70%**	**49**	**0.08%**	**-43.02%**	**4**	
					$101.06	$53.60	$4,951.94	0.35%		49	0.079%		4	
	912396	**750**	**SILVIO GRASSO DOLCETTO'13/14 750ml**	**L**	**$14.99**	**$7.59**	**$4,497.00**	**0.31%**	**23.55%**	**300**	**0.48%**	**23.75%**	**25**	
					$14.99	$7.59	$4,497.00	0.31%		300	0.484%		25	
	916044	**750**	**CA'VIOLA DOLCETTO VILOT'13/14 750ml**	**X**	**$18.18**	**$9.29**	**$4,435.92**	**0.31%**	**-10.14%**	**244**	**0.39%**	**-10.36%**	**20**	
					$18.18	$9.29	$4,435.92	0.31%		244	0.394%		20	
	915925	**750**	**SANDRONE DOLCETTO D'ALBA'14/15 750ml**	**L**	**$24.24**	**$12.61**	**$3,805.68**	**0.27%**	**-19.39%**	**157**	**0.25%**	**-19.78%**	**13**	
					$24.24	$12.61	$3,805.68	0.27%		157	0.253%		13	
	951003	**750**	**MARCHESI DI GRESY BARBARESC'13/14 750ml**	**L**	**$50.99**	**$26.75**	**$3,569.30**	**0.25%**	**-34.09%**	**70**	**0.11%**	**-33.93%**	**6**	
					$50.99	$26.75	$3,569.30	0.25%		70	0.113%		6	
	916751	**750**	**SANDRONE BAROLO CANNUBI B'09/12 750ml**	**L**	**$174.99**	**$92.73**	**$3,324.81**	**0.23%**	**20.01%**	**19**	**0.03%**	**20.00%**	**2**	
					$174.99	$92.73	$3,324.81	0.23%		19	0.031%		2	
	384134	**750**	**VIETTI BAROLO LAZZARITO'13/14 750ml**	**L**	**$174.90**	**$92.69**	**$3,148.20**	**0.22%**	**-10.07%**	**18**	**0.03%**	**-10.53%**	**2**	
					$174.99	$92.73	$1,574.91	0.11%		9	0.015%		1	
					$174.81	$92.64	$1,573.29	0.11%		9	0.015%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRJ ITALIAN RED - PIEDMONT	**918548**	**750**	**CHIARLO BAROLO TORTONIANO '12/13 750ml**	**L**	**$61.33**	**$32.14**	**$2,874.40**	**0.20%**	**69.45%**	**47**	**0.08%**	**67.86%**	**4**	
					$60.95	$31.96	$2,072.30	0.14%		34	0.055%		3	
					$61.70	$32.31	$802.10	0.06%		13	0.021%		1	
	917104	**750**	**PRODUTTORI BARBARESCO RABAJA'13 750ml**	**U**	**$57.89**	**$30.42**	**$2,778.72**	**0.19%**	**100.00%**	**48**	**0.08%**	**100.00%**	**4**	
					$57.89	$30.42	$2,778.72	0.19%		48	0.077%		4	
	918545	**750**	**MARCHESI DI BAROLO BRBRSCO SERRA'1 750ml**	**L**	**$72.98**	**$38.67**	**$2,554.30**	**0.18%**	**22.16%**	**35**	**0.06%**	**21.88%**	**3**	
					$72.98	$38.67	$2,554.30	0.18%		35	0.057%		3	
	906482	**750**	**CHIARLO IL PRINCIPE NEBBIOLO'14 750ml**	**L**	**$21.56**	**$11.09**	**$2,399.01**	**0.17%**	**136.50%**	**111**	**0.18%**	**132.00%**	**9**	
					$21.95	$11.30	$1,382.85	0.10%		63	0.102%		5	
					$21.17	$10.88	$1,016.16	0.07%		48	0.077%		4	
	917239	**750**	**CA BIANCA BARBERA CHERSI'13/14 750ml**	**L**	**$27.25**	**$14.34**	**$2,207.25**	**0.15%**	**52.63%**	**81**	**0.13%**	**51.79%**	**7**	
					$27.25	$14.34	$2,207.25	0.15%		81	0.131%		7	
	916851	**750**	**SANDRONE BAROLO LE VIGNE'12 750ml**	**L**	**$149.99**	**$79.41**	**$1,949.87**	**0.14%**	**-43.64%**	**13**	**0.02%**	**-44.00%**	**1**	
					$149.99	$79.41	$1,949.87	0.14%		13	0.021%		1	
	384131	**750**	**VIETTI BAROLO ROCCHE'13/14 750ml**	**L**	**$174.90**	**$92.69**	**$1,924.53**	**0.13%**	**0.63%**	**11**	**0.02%**	**0.00%**	**1**	
					$174.99	$92.73	$1,574.91	0.11%		9	0.015%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRJ ITALIAN RED - PIEDMONT	384131				$174.81	$92.64	$349.62	0.02%		2	0.003%		0	
	918227	750	BONGIOVANNI BAROLO PERNANNO'10/11 750ml	X	$41.93	$28.50	$1,899.37	0.13%	-32.70%	45	0.07%	-12.00%	4	
					$54.45	$28.50	$1,252.35	0.09%		23	0.037%		2	
					$29.41	$28.50	$647.02	0.05%		22	0.036%		2	
	918217	750	RENATO RATTI BARBERA D'ASTI'15 750ml	L	$19.60	$10.34	$1,490.01	0.10%	-75.63%	76	0.12%	-75.50%	6	
					$19.99	$10.55	$779.61	0.05%		39	0.063%		3	
					$19.20	$10.13	$710.40	0.05%		37	0.060%		3	
	919091	750	BEI SIT LA TURNA BARBERA D'ASTI'12 750ml	U	$10.12	$6.42	$1,477.52	0.10%	100.00%	146	0.24%	100.00%	12	
					$10.12	$6.42	$1,477.52	0.10%		146	0.236%		12	
	915640	750	SANDRONE BARBERA D'ALBA'13/14 750ml	L	$39.99	$21.00	$1,439.64	0.10%	-62.17%	36	0.06%	-63.38%	3	
					$39.99	$21.00	$1,439.64	0.10%		36	0.058%		3	
	384125	750	VIETTI BAROLO BRUNATE'12/13 750ml	U	$174.81	$92.64	$1,398.48	0.10%	127.42%	8	0.01%	125.00%	1	
					$174.81	$92.64	$1,398.48	0.10%		8	0.013%		1	
	907879	750	PRODUTTORI BARBARESCO MONTSTE '13 750ml	L	$57.89	$30.42	$1,389.36	0.10%	353.33%	24	0.04%	300.00%	2	
					$57.89	$30.42	$1,389.36	0.10%		24	0.039%		2	
	908349	750	PRODUTTORI BARBARESCO OVELLO '13 750ml	L	$57.89	$30.42	$1,389.36	0.10%	100.00%	24	0.04%	100.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRJ ITALIAN RED - PIEDMONT	908349				$57.89	$30.42	$1,389.36	0.10%		24	0.039%		2	
	908350	750	PRODUTTORI BARBARESCO RIO SRDO'13 750ml	L	$57.89	$30.42	$1,389.36	0.10%	2619.97%	24	0.04%	2300.00%	2	
					$57.89	$30.42	$1,389.36	0.10%		24	0.039%		2	
	947937	750	VIETTI BAROLO RAVERA'14 750ml	L	$174.85	$92.66	$1,224.37	0.09%	-75.73%	7	0.01%	-75.86%	1	
					$174.99	$92.73	$874.95	0.06%		5	0.008%		0	
					$174.71	$92.59	$349.42	0.02%		2	0.003%		0	
	357165	750	CHIARLO BARBERA LA COURT'13 750ml	L	$52.51	$27.38	$1,207.73	0.08%	109.56%	23	0.04%	109.09%	2	
					$52.51	$27.38	$1,207.73	0.08%		23	0.037%		2	
	379420	750	RUFFINO GREPPONE MAZZI BRUNELLO'12 750ml	L	$59.99	$31.76	$1,019.83	0.07%	100.00%	17	0.03%	100.00%	1	
					$59.99	$31.76	$1,019.83	0.07%		17	0.027%		1	
	915872	750	BOROLI LANGHE ANNA ROSSO'13/14 750ml	U	$15.15	$7.79	$757.50	0.05%	-84.19%	50	0.08%	-84.31%	4	
					$15.15	$7.79	$757.50	0.05%		50	0.081%		4	
	947564	750	PRODUTTORI BARBARESCO MNCAGOTA'13 750ml	U	$57.89	$30.42	$694.68	0.05%	100.00%	12	0.02%	100.00%	1	
					$57.89	$30.42	$694.68	0.05%		12	0.019%		1	
	950386	750	PRODUTTORI ASILI BARBARESCO'13 750ml	U	$57.89	$30.42	$636.79	0.04%	100.00%	11	0.02%	100.00%	1	
					$57.89	$30.42	$636.79	0.04%		11	0.018%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRJ ITALIAN RED - PIEDMONT	**916511**	**750**	**MARCARINI BAROLO BRUNATE'10/11 750ml**	**L**	**$70.74**	**$37.17**	**$636.66**	**0.04%**	**-24.60%**	**9**	**0.01%**	**-25.00%**	**1**	
					$70.74	$37.17	$636.66	0.04%		9	0.015%		1	
	915922	**750**	**BOROLI FRATELLI BARBERA'12/13 750ml**	**U**	**$17.17**	**$8.87**	**$326.23**	**0.02%**	**-87.42%**	**19**	**0.03%**	**-87.50%**	**2**	
					$17.17	$8.87	$326.23	0.02%		19	0.031%		2	
	917706	**750**	**MARZIANNO ABBONA BRBERA RIN'12/14 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	917351	**750**	**PAOLO SCAVINO BAROLO'05 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	919907	**750**	**PRODUTTORI BARBARESCO MONTEFIC 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$533,394.16**		**-7.72%**	**22,842**		**-9.34%**	**1,904**	

Class Summary

PRJ

Bottle Sales	22,842	**Gross Sales**	$533,394.16	**Total Items in Class**	58
% of Bottle Sales	0.05%	**% of Gross Sales**	0.12%	**Share/Item**	0.58

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC														
	378915	**1500**	**RIUNITE LAMBRUSCO 1500ml**	**1**	**$10.49**	**$5.10**	**$103,703.41**	**2.83%**	**-14.04%**	**9,497**	**3.62%**	**-16.00%**	**1,583**	
					$11.99	$5.90	$52,930.38	1.44%		4,446	1.693%		741	
					$8.99	$4.30	$28,732.19	0.78%		3,199	1.218%		533	
					$11.99	$4.30	$22,031.85	0.60%		1,851	0.705%		309	
					$8.99	$5.90	$8.99	0.00%		1	0.000%		0	
	366502	**1500**	**GIONELLI LAMBRUSCO 1500ml**	**T**	**$13.13**	**$6.83**	**$34,256.17**	**0.93%**	**49.29%**	**2,609**	**0.99%**	**48.50%**	**435**	
					$13.13	$6.83	$34,256.17	0.93%		2,609	0.994%		435	
	914045	**375**	**ALLEGRINI AMARONE'09/10 375ml**	**U**	**$47.49**	**$25.18**	**$332.43**	**0.01%**	**253.72%**	**7**	**0.00%**	**250.00%**	**0**	
					$47.49	$25.18	$332.43	0.01%		7	0.003%		0	
	946741	**375**	**ORNELLAIA'2011 375ml**	**A**	**$128.79**	**$68.33**	**$128.79**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	
					$128.79	$68.33	$128.79	0.00%		1	0.000%		0	
	379250	**750**	**ROSCATO ROSSO DOLCE 750ml**	**1**	**$11.99**	**$5.98**	**$393,763.15**	**10.90%**	**12.85%**	**33,533**	**12.77%**	**12.94%**	**2,794**	
					$11.99	$5.98	$393,763.15	10.90%		33,533	12.771%		2,794	
	361760	**750**	**VITIANO ROSSO 750ml**	**1**	**$14.62**	**$7.41**	**$125,700.04**	**3.42%**	**-21.31%**	**9,248**	**3.52%**	**-21.75%**	**771**	
					$14.99	$7.61	$25,175.48	0.68%		1,684	0.641%		140	
					$11.99	$6.01	$23,868.71	0.65%		1,993	0.759%		166	
					$11.99	$7.61	$20,575.72	0.56%		1,724	0.657%		144	
					$12.99	$6.01	$20,105.40	0.55%		1,556	0.593%		130	
					$13.99	$8.67	$12,926.76	0.35%		924	0.352%		77	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	361760				$16.99	$8.67	$11,527.49	0.31%		683	0.260%		57	
					$16.99	$7.61	$5,954.77	0.16%		355	0.135%		30	
					$16.99	$7.08	$5,565.71	0.15%		329	0.125%		27	
	918416	**750**	**SCAIA CORVINA ROSSO'15/16 750ml**	**L**	**$14.03**	**$7.20**	**$54,412.03**	**1.47%**	**17.20%**	**4,001**	**1.52%**	**12.14%**	**333**	
					$13.13	$6.72	$34,820.76	0.94%		2,652	1.010%		221	
					$14.99	$7.71	$10,909.69	0.30%		728	0.277%		61	
					$13.98	$7.17	$8,681.58	0.24%		621	0.237%		52	
	919330	**750**	**IL FAGGIO MONTEPUL D' ABRUZZO'5/17 750ml**	**L**	**$10.99**	**$5.47**	**$50,927.66**	**1.38%**	**9.94%**	**4,634**	**1.76%**	**9.94%**	**386**	
					$10.99	$5.47	$50,927.66	1.38%		4,634	1.765%		386	
	349810	**750**	**BOLLA VALPOLICELLA 750ml**	**1**	**$9.49**	**$4.80**	**$35,986.49**	**0.99%**	**-46.18%**	**4,103**	**1.56%**	**-45.43%**	**342**	
					$6.99	$5.59	$12,699.15	0.34%		1,817	0.692%		151	
					$10.99	$5.59	$12,032.70	0.33%		1,122	0.427%		94	
					$8.99	$4.00	$5,789.56	0.16%		644	0.245%		54	
					$10.99	$4.53	$3,450.41	0.10%		323	0.123%		27	
					$10.99	$3.47	$1,878.84	0.05%		180	0.069%		15	
					$7.99	$5.59	$135.83	0.00%		17	0.006%		1	
	915873	**750**	**LA VALENTINA MONTE D'ABRUZZ'15 750ml**	**L**	**$15.57**	**$8.02**	**$32,507.97**	**0.88%**	**-1.23%**	**2,099**	**0.80%**	**-4.04%**	**175**	
					$15.15	$7.79	$19,028.40	0.52%		1,256	0.478%		105	
					$15.99	$8.24	$13,479.57	0.37%		843	0.321%		70	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	**907623**	**750**	**ITALO PIETRANTONJ MONT D'AB'14 750ml**	**L**	**$13.49**	**$6.83**	**$30,475.83**	**0.83%**	**-2.35%**	**2,317**	**0.88%**	**-3.56%**	**193**	
					$12.99	$6.56	$25,187.61	0.68%		1,939	0.738%		162	
					$13.99	$7.09	$5,288.22	0.14%		378	0.144%		32	
	916823	**750**	**FARNESE MNTEPULCIAN D'ABRUZ'16/17 750ml**	**L**	**$12.01**	**$6.02**	**$30,414.05**	**0.82%**	**51.46%**	**2,543**	**0.97%**	**52.04%**	**212**	
					$11.95	$5.98	$28,000.05	0.76%		2,343	0.892%		195	
					$12.07	$6.05	$2,414.00	0.07%		200	0.076%		17	
	908768	**750**	**BUSSOLA AMARONE '11/12 750ml**	**L**	**$64.67**	**$34.12**	**$29,424.85**	**0.80%**	**-3.57%**	**455**	**0.17%**	**-3.97%**	**38**	
					$64.67	$34.12	$29,424.85	0.80%		455	0.173%		38	
	987287	**750**	**ZENATO VALPOL RIPASSA'13/14 750ml**	**L**	**$29.99**	**$15.54**	**$25,641.45**	**0.69%**	**31.14%**	**855**	**0.33%**	**35.45%**	**71**	
					$29.99	$15.54	$25,641.45	0.69%		855	0.326%		71	
	914996	**750**	**LI VELI PASSAMENTE SALENTO'15/16 750ml**	**L**	**$14.57**	**$7.48**	**$23,879.79**	**0.65%**	**-16.75%**	**1,651**	**0.63%**	**-19.21%**	**138**	
					$14.14	$7.25	$14,451.08	0.39%		1,022	0.389%		85	
					$14.99	$7.71	$9,428.71	0.26%		629	0.240%		52	
	919190	**750**	**LA VALENTINA SPELT RSRVA'15 750ml**	**L**	**$22.99**	**$11.96**	**$23,817.64**	**0.65%**	**-16.02%**	**1,036**	**0.39%**	**-18.14%**	**86**	
					$22.99	$11.96	$23,817.64	0.65%		1,036	0.395%		86	
	369525	**750**	**MASI CAMPOFIORIN ROSSO'13/14 750ml**	**L**	**$19.95**	**$10.22**	**$23,181.90**	**0.63%**	**30.68%**	**1,162**	**0.44%**	**30.99%**	**97**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	369525				$19.95	$10.22	$23,181.90	0.63%		1,162	0.443%		97	
	916539	750	TENUTA SANT'ANTONIO AMARONE '15 750ml	L	$46.31	$24.29	$22,797.17	0.62%	21.51%	495	0.19%	18.59%	41	
					$44.99	$23.58	$10,257.72	0.28%		228	0.087%		19	
					$46.95	$24.63	$8,075.40	0.22%		172	0.066%		14	
					$46.99	$24.65	$4,464.05	0.12%		95	0.036%		8	
	381570	750	SAN GUIDO SASSICAIA'15 750ml	L	$230.45	$122.12	$21,872.30	0.59%	17.29%	94	0.04%	14.12%	8	
					$233.95	$123.98	$18,014.15	0.49%		77	0.029%		6	
					$226.95	$120.26	$3,858.15	0.10%		17	0.006%		1	
	906985	750	CASTELLO MONACI MARU'15/17 750ml	L	$13.99	$7.36	$19,474.08	0.53%	127.03%	1,392	0.53%	128.48%	116	
					$13.99	$7.36	$19,474.08	0.53%		1,392	0.530%		116	
	915875	750	INAMA CARMENERE PIU'14/15 750ml	L	$19.99	$10.37	$18,150.92	0.49%	140.82%	908	0.35%	141.36%	76	
					$19.99	$10.37	$18,150.92	0.49%		908	0.346%		76	
	915162	750	VALLE REALE D'ABRUZZO ORGAN'16/17 750ml	L	$15.99	$8.13	$17,924.79	0.49%	9.71%	1,121	0.43%	9.71%	93	
					$15.99	$8.13	$17,924.79	0.49%		1,121	0.427%		93	
	946948	750	ORIN SWIFT LOCATIONS I 750ml	L	$18.39	$9.60	$16,491.22	0.45%	12.98%	920	0.35%	12.54%	77	
					$17.99	$9.29	$9,066.94	0.25%		504	0.192%		42	
					$17.60	$9.29	$4,241.60	0.11%		241	0.092%		20	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	946948				$17.98	$9.28	$2,822.86	0.08%		157	0.060%		13	
					$19.99	$10.55	$359.82	0.01%		18	0.007%		2	
	917517	**750**	**SANTI VALPOLICELLA SOLANE'15 750ml**	**L**	**$15.99**	**$8.43**	**$16,368.81**	**0.44%**	**-4.42%**	**1,019**	**0.39%**	**-10.77%**	**85**	
					$16.99	$8.96	$9,293.53	0.25%		547	0.208%		46	
					$14.99	$7.89	$7,075.28	0.19%		472	0.180%		39	
	914268	**750**	**CANTELE PRIMITIVO SALENTO'16 750ml**	**L**	**$14.06**	**$7.10**	**$16,267.80**	**0.44%**	**-25.59%**	**1,152**	**0.44%**	**-32.33%**	**96**	
					$14.99	$7.59	$9,203.86	0.25%		614	0.234%		51	
					$13.13	$6.60	$7,063.94	0.19%		538	0.205%		45	
	914274	**750**	**CANTINA VALLE TRITANA MONTEPULCIAN 750ml**	**L**	**$11.99**	**$5.99**	**$16,246.45**	**0.44%**	**18.46%**	**1,355**	**0.52%**	**5.03%**	**113**	
					$11.99	$5.99	$16,246.45	0.44%		1,355	0.516%		113	
	911519	**750**	**ALLEGRINI PALAZZO TORRE'13/14 750ml**	**L**	**$20.20**	**$10.67**	**$16,160.00**	**0.44%**	**-0.91%**	**800**	**0.30%**	**-1.90%**	**67**	
					$20.20	$10.67	$16,160.00	0.44%		800	0.305%		67	
	946900	**750**	**LI VELI SUSUMANIELLO'16 750ml**	**L**	**$22.11**	**$11.42**	**$15,840.20**	**0.43%**	**-33.77%**	**717**	**0.27%**	**-33.73%**	**60**	
					$21.99	$11.35	$8,752.02	0.24%		398	0.152%		33	
					$22.22	$11.48	$7,088.18	0.19%		319	0.121%		27	
	918654	**750**	**ALTA MORA ETNA ROSSO'15/16 750ml**	**L**	**$25.21**	**$12.91**	**$14,942.08**	**0.41%**	**69.63%**	**600**	**0.23%**	**62.73%**	**50**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	918654				$23.99	$12.26	$6,213.41	0.17%		259	0.099%		22	
					$23.65	$12.08	$4,398.90	0.12%		186	0.071%		16	
					$27.99	$14.39	$4,329.77	0.12%		155	0.059%		13	
	918677	**750**	**MARCHESI SALENTO NEGROAMARO'15/ 17 750ml**	**L**	**$8.26**	**$4.10**	**$13,036.64**	**0.35%**	**-1.34%**	**1,577**	**0.60%**	**-5.02%**	**131**	
					$7.99	$3.95	$6,511.85	0.18%		815	0.310%		68	
					$8.99	$4.48	$3,775.80	0.10%		420	0.160%		35	
					$8.04	$3.98	$2,194.92	0.06%		273	0.104%		23	
					$8.03	$3.98	$554.07	0.02%		69	0.026%		6	
	950435	**750**	**TENUTE RUBINO MARMORELLE ROSSO'12/ 750ml**	**L**	**$13.13**	**$6.70**	**$12,736.10**	**0.35%**	**109.08%**	**970**	**0.37%**	**105.43%**	**81**	
					$13.13	$6.70	$12,736.10	0.35%		970	0.369%		81	
	918676	**750**	**MARCHESI DEL SALENTO IL GLADIATORE 750ml**	**L**	**$9.77**	**$4.90**	**$12,519.85**	**0.34%**	**27.97%**	**1,295**	**0.49%**	**26.01%**	**108**	
					$9.59	$4.80	$9,733.85	0.26%		1,015	0.387%		85	
					$9.95	$4.99	$2,786.00	0.08%		280	0.107%		23	
	916683	**750**	**SANT'ANTONIO GARBI RIPASSA'15 750ml**	**L**	**$21.99**	**$11.43**	**$12,138.48**	**0.33%**	**7.41%**	**552**	**0.21%**	**0.77%**	**46**	
					$21.99	$11.43	$12,138.48	0.33%		552	0.210%		46	
	916272	**750**	**CASTELLO MONACI PRIMIT PILU'16 750ml**	**L**	**$14.07**	**$7.40**	**$12,014.97**	**0.33%**	**-32.70%**	**858**	**0.33%**	**-32.35%**	**72**	
					$13.99	$7.36	$10,926.19	0.30%		781	0.297%		65	
					$14.14	$7.44	$1,088.78	0.03%		77	0.029%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	916271	750	CASTELLO MONACI SALICE LIAN'16 750ml	L	$13.99	$7.36	$11,317.91	0.31%	-21.77%	809	0.31%	-21.36%	67	
					$13.99	$7.36	$11,317.91	0.31%		809	0.308%		67	
	915654	750	CUSUMANO BENUARA RED'15/16 750ml	L	$19.87	$10.19	$11,263.69	0.31%	37.21%	565	0.22%	38.42%	47	
					$19.99	$10.25	$9,155.42	0.25%		458	0.174%		38	
					$19.43	$9.96	$1,340.67	0.04%		69	0.026%		6	
					$20.20	$10.37	$767.60	0.02%		38	0.014%		3	
	917310	750	DI MAJO CAB TERRA DEGL OSCI'16 750ml	L	$13.99	$7.08	$9,597.14	0.26%	2.53%	686	0.26%	2.53%	57	
					$13.99	$7.08	$9,597.14	0.26%		686	0.261%		57	
	910860	750	ALLEGRINI AMARONE'10/12 750ml	L	$80.85	$42.86	$8,731.80	0.24%	-33.74%	108	0.04%	-34.16%	9	
					$80.85	$42.86	$8,731.80	0.24%		108	0.041%		9	
	913212	750	MASI AMARONE COSTASERA'12 750ml	L	$63.06	$33.03	$8,572.54	0.23%	-28.98%	136	0.05%	-29.21%	11	
					$62.95	$32.97	$5,161.90	0.14%		82	0.031%		7	
					$63.16	$33.08	$3,410.64	0.09%		54	0.021%		5	
	390020	750	ZENATO ALANERA ROSSO'13 750ml	L	$19.99	$10.21	$7,596.20	0.21%	-11.44%	380	0.14%	-11.44%	32	
					$19.99	$10.21	$7,596.20	0.21%		380	0.145%		32	
	344719	750	A MANO IMPRINT SUSUMANIELLO 750ml	T	$14.98	$7.61	$7,207.87	0.20%	675.82%	481	0.18%	675.00%	40	
					$14.99	$7.61	$5,471.35	0.15%		365	0.139%		30	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	344719				$14.97	$7.60	$1,736.52	0.05%		116	0.044%		10	
	917180	750	LE SALETTE VALPOLICELLA'16/17 750ml	L	$18.58	$9.50	$6,703.64	0.18%	2.47%	365	0.14%	0.55%	30	
					$18.18	$9.29	$5,072.22	0.14%		279	0.106%		23	
					$18.97	$9.71	$1,631.42	0.04%		86	0.033%		7	
	361757	750	FALESCO TELLUS CABERNET'13/14 750ml	X	$13.05	$8.66	$6,251.57	0.17%	42.14%	570	0.22%	121.18%	48	
					$9.15	$8.66	$3,998.55	0.11%		437	0.166%		36	
					$16.94	$8.66	$2,253.02	0.06%		133	0.051%		11	
	949507	750	CASTELLO MONACI SALICE RISERVA'14 750ml	L	$22.99	$12.08	$6,161.32	0.17%	42.48%	268	0.10%	43.39%	22	
					$22.99	$12.08	$6,161.32	0.17%		268	0.102%		22	
	913841	750	TERREDORA AGLIANICO'16 750ml	L	$16.50	$8.39	$6,107.36	0.17%	-49.61%	369	0.14%	-53.33%	31	
					$17.00	$8.66	$3,485.00	0.09%		205	0.078%		17	
					$15.99	$8.12	$2,622.36	0.07%		164	0.062%		14	
	987164	750	ALLEGRINI VALPOLICELLA DOC '15/16 750ml	L	$16.63	$8.77	$6,047.63	0.16%	12.73%	357	0.14%	5.77%	30	
					$17.27	$9.11	$4,592.54	0.12%		266	0.101%		22	
					$15.99	$8.43	$1,455.09	0.04%		91	0.035%		8	
	915167	750	ARGIOLAS PERDERA MONICA'15 750ml	X	$14.57	$8.82	$5,987.95	0.16%	134.86%	524	0.20%	236.60%	44	
					$9.72	$9.18	$3,917.16	0.11%		403	0.153%		34	
					$17.99	$9.18	$1,223.32	0.03%		68	0.026%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	915167				$15.99	$8.11	$847.47	0.02%		53	0.020%		4	
	361842	750	FANTINI SANGIOVESE'17 750ml	L	$11.95	$5.96	$5,640.40	0.15%	100.00%	472	0.18%	100.00%	39	
					$11.95	$5.96	$5,640.40	0.15%		472	0.180%		39	
	916267	750	TERREDORA LACRYMA ROSSO'15/16 750ml	L	$22.06	$11.36	$4,726.26	0.13%	-22.32%	221	0.08%	-27.21%	18	
					$20.20	$10.37	$2,161.40	0.06%		107	0.041%		9	
					$21.99	$11.32	$1,869.15	0.05%		85	0.032%		7	
					$23.99	$12.38	$695.71	0.02%		29	0.011%		2	
	917276	750	CANTELE SALICE SALENTINO RES'14/15 750ml	L	$13.13	$6.60	$4,582.37	0.12%	-27.21%	349	0.13%	-27.65%	29	
					$13.13	$6.60	$4,582.37	0.12%		349	0.133%		29	
	918451	750	CUSUMANO NOA RED'11 750ml	L	$50.86	$26.63	$4,577.40	0.12%	27.29%	90	0.03%	26.76%	8	
					$50.86	$26.63	$4,577.40	0.12%		90	0.034%		8	
	917372	750	VELENOSI LACRIMA DI MORRO'14/15 750ml	X	$17.17	$8.76	$4,292.50	0.12%	21.75%	250	0.10%	21.29%	21	
					$17.17	$8.76	$4,292.50	0.12%		250	0.095%		21	
	918727	750	LUNGAROTTI MONTEFALC SAGRANTINO'10 750ml	L	$46.82	$24.75	$4,073.34	0.11%	-25.62%	87	0.03%	-25.93%	7	
					$46.82	$24.75	$4,073.34	0.11%		87	0.033%		7	
	909572	750	SCARBOLO MERLOT'13/14 750ml	L	$15.11	$7.66	$3,853.05	0.10%	46.04%	255	0.10%	45.30%	21	
					$15.11	$7.66	$3,853.05	0.10%		255	0.097%		21	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	906484	750	SAN LEONARDO TER DI LNRD'13/14 750ml	L	$20.20	$10.39	$3,838.00	0.10%	-64.30%	190	0.07%	-64.50%	16	
					$20.20	$10.39	$3,838.00	0.10%		190	0.072%		16	
	919129	750	CASTELLO DEL POGGIO SWEET RED 750ml	T	$10.99	$5.46	$3,835.51	0.10%	100.00%	349	0.13%	100.00%	29	
					$10.99	$5.46	$3,835.51	0.10%		349	0.133%		29	
	917182	750	STATTI GAGLIOPPO'16/17 750ml	L	$16.38	$8.33	$3,827.89	0.10%	-50.14%	229	0.09%	-48.95%	19	
					$17.17	$8.76	$2,815.88	0.08%		164	0.062%		14	
					$14.99	$7.59	$644.57	0.02%		43	0.016%		4	
					$16.97	$8.65	$203.64	0.01%		12	0.005%		1	
					$16.38	$8.33	$163.80	0.00%		10	0.004%		1	
	914952	750	COLPETRONE ROSSO MONTEFAL'14 750ml	L	$15.58	$7.91	$3,541.23	0.10%	-21.50%	225	0.09%	-19.56%	19	
					$16.16	$8.22	$2,327.04	0.06%		144	0.055%		12	
					$14.99	$7.59	$1,214.19	0.03%		81	0.031%		7	
	918450	750	CUSUMANO SAGANA RED'11 750ml	L	$40.73	$21.25	$3,380.59	0.09%	-17.71%	83	0.03%	-18.18%	7	
					$40.73	$21.25	$3,380.59	0.09%		83	0.032%		7	
	906429	750	LE SALETTE AMARONE CLASS'13/14 750ml	L	$65.99	$34.72	$2,903.56	0.08%	-38.32%	44	0.02%	-40.28%	4	
					$65.99	$34.72	$2,903.56	0.08%		44	0.017%		4	
	915913	750	CASTELLO MONACI ARTAS'15/16 750ml	L	$36.49	$19.26	$2,895.43	0.08%	-30.63%	80	0.03%	-31.62%	7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	915913				$35.87	$18.93	$2,116.33	0.06%		59	0.022%		5	
					$37.10	$19.58	$779.10	0.02%		21	0.008%		2	
	917901	**750**	**CAPRAI ROSSO MONTEFALCO'12 750ml**	**L**	**$23.20**	**$11.96**	**$2,436.00**	**0.07%**	**104.14%**	**105**	**0.04%**	**103.92%**	**9**	
					$23.20	$11.96	$2,436.00	0.07%		105	0.040%		9	
	911727	**750**	**MASI AMARONE RSRVA DI COSTASERA'12 750ml**	**L**	**$82.95**	**$43.66**	**$2,239.65**	**0.06%**	**31.25%**	**27**	**0.01%**	**26.09%**	**2**	
					$82.95	$43.66	$2,239.65	0.06%		27	0.010%		2	
	918803	**750**	**TENUTA SETTI CIELI INDACO '12 750ml**	**L**	**$51.92**	**$27.25**	**$2,180.64**	**0.06%**	**250.31%**	**42**	**0.02%**	**250.00%**	**4**	
					$51.92	$27.25	$2,180.64	0.06%		42	0.016%		4	
	915917	**750**	**SETTE PONTI ORENO '15/16 750ml**	**L**	**$107.02**	**$56.47**	**$2,032.19**	**0.06%**	**-55.63%**	**19**	**0.01%**	**-56.10%**	**2**	
					$106.95	$56.43	$1,925.10	0.05%		18	0.007%		2	
					$107.09	$56.50	$107.09	0.00%		1	0.000%		0	
	916023	**750**	**NINO NEGRI SFURSAT'12/15 750ml**	**L**	**$47.76**	**$25.25**	**$2,005.92**	**0.05%**	**-10.06%**	**42**	**0.02%**	**-10.42%**	**4**	
					$47.76	$25.25	$2,005.92	0.05%		42	0.016%		4	
	917054	**750**	**FEUDI SAN GREGORIO TAURASI'10/11 750ml**	**L**	**$43.89**	**$22.91**	**$1,709.76**	**0.05%**	**38.29%**	**40**	**0.02%**	**33.33%**	**3**	
					$41.98	$21.89	$1,343.36	0.04%		32	0.012%		3	
					$45.80	$23.92	$366.40	0.01%		8	0.003%		1	
	913360	**750**	**MASI AMARONE VAIO '11 750ml**	**L**	**$83.84**	**$44.13**	**$1,509.12**	**0.04%**	**300.85%**	**18**	**0.01%**	**300.00%**	**2**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	913360				$83.84	$44.13	$1,509.12	0.04%		18	0.007%		2	
	952640	750	SANTA MARIA LA NAVE CALMAROSSA 750ml	L	$70.99	$47.18	$1,277.82	0.03%	-40.00%	18	0.01%	-40.00%	2	
					$70.99	$47.18	$1,277.82	0.03%		18	0.007%		2	
	953126	750	QUATRA GENERAZIONE AGLIANICO 750ml	L	$38.35	$22.35	$1,071.96	0.03%	100.00%	30	0.01%	100.00%	3	
					$42.70	$22.35	$664.08	0.02%		18	0.007%		2	
					$33.99	$22.35	$407.88	0.01%		12	0.005%		1	
	918297	750	TENUTA LUISA CAB FRANC'12/13 750ml	X	$19.19	$9.83	$901.93	0.02%	-86.48%	47	0.02%	-86.52%	4	
					$19.19	$9.83	$901.93	0.02%		47	0.018%		4	
	917155	750	ALLEGRINI LA GROLA'12/13 750ml	X	$16.37	$16.05	$196.44	0.01%	-98.49%	12	0.00%	-98.20%	1	
					$16.37	$16.05	$196.44	0.01%		12	0.005%		1	
	915521	750	LE SALETTE I PROGNI RIPASSO'14 750ml	X	$16.37	$15.66	$196.44	0.01%	100.00%	12	0.00%	100.00%	1	
					$16.37	$15.66	$196.44	0.01%		12	0.005%		1	
	915918	750	SETTE PONTI POGGIO AL LUPO'07/ 750ml	L	$58.78	$30.81	$58.78	0.00%	-96.55%	1	0.00%	-96.55%	0	
					$58.78	$30.81	$58.78	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRK ITALIAN RED - MISC DOC	**907915**	**750**	**TENUTA LUISA REFOSCO-ROSSO'11 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$1,468,866.31**		**0.60%**	**104,531**		**-0.36%**	**9,719**	

Class Summary

PRK	**Bottle Sales**	104,531	**Gross Sales**	$1,468,866.31	**Total Items in Class**	75
	% of Bottle Sales	0.21%	**% of Gross Sales**	0.32%	**Share/Item**	0.75

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRL ITALIAN RED - VARIETAL														
	361270	**750**	**DI MAJO SANGIOVESE 750ml**	**1**	**$12.66**	**$6.35**	**$115,374.63**	**12.62%**	**2.43%**	**9,549**	**10.47%**	**1.33%**	**796**	
					$10.99	$7.06	$35,806.46	3.91%		3,254	3.567%		271	
					$13.99	$7.06	$24,874.22	2.72%		1,778	1.949%		148	
					$10.99	$5.47	$20,403.44	2.23%		1,856	2.035%		155	
					$11.99	$7.06	$17,229.63	1.88%		1,437	1.575%		120	
					$13.99	$5.47	$11,080.08	1.21%		792	0.868%		66	
					$13.99	$6.00	$5,980.80	0.66%		432	0.474%		36	
	355750	**750**	**CAVIT PINOT NOIR 750ml**	**1**	**$12.70**	**$6.14**	**$78,681.08**	**8.68%**	**-5.52%**	**6,336**	**6.95%**	**-7.43%**	**528**	
					$13.99	$7.05	$29,083.43	3.22%		2,105	2.308%		175	
					$10.99	$7.05	$17,285.67	1.90%		1,581	1.733%		132	
					$11.99	$5.45	$9,924.81	1.09%		831	0.911%		69	
					$9.99	$7.05	$7,334.73	0.79%		727	0.797%		61	
					$13.99	$5.98	$5,764.03	0.64%		421	0.462%		35	
					$13.99	$4.92	$5,217.32	0.58%		380	0.417%		32	
					$13.99	$5.45	$4,071.09	0.45%		291	0.319%		24	
	378910	**750**	**RIUNITE LAMBRUSCO 750ml**	**1**	**$6.49**	**$3.19**	**$71,373.48**	**7.82%**	**-30.74%**	**11,760**	**12.89%**	**-30.54%**	**980**	
					$7.99	$3.98	$30,081.64	3.31%		3,784	4.148%		315	
					$4.99	$3.98	$28,747.99	3.14%		5,761	6.315%		480	
					$4.99	$2.39	$8,572.82	0.94%		1,718	1.883%		143	
					$7.99	$2.39	$3,971.03	0.43%		497	0.545%		41	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRL ITALIAN RED - VARIETAL	**361720**	**750**	**ECCO DOMANI MERLOT 750ml**	**1**	**$12.32**	**$6.48**	**$61,700.97**	**6.80%**	**-4.77%**	**5,017**	**5.50%**	**-8.11%**	**418**	
					$13.99	$7.37	$30,348.12	3.35%		2,192	2.403%		183	
					$10.99	$5.77	$25,402.04	2.79%		2,324	2.548%		194	
					$11.97	$6.29	$5,950.81	0.66%		501	0.549%		42	
	344717	**750**	**A MANO IMPRINT PRIMITIVO APPASSITO 750ml**	**T**	**$15.06**	**$7.65**	**$28,073.71**	**3.07%**	**2400.36%**	**1,869**	**2.05%**	**2418.92%**	**156**	
					$14.99	$7.61	$21,870.41	2.39%		1,459	1.599%		122	
					$15.13	$7.69	$6,203.30	0.68%		410	0.449%		34	
	919083	**750**	**A TO Z ESSENCE PINOT NOIR 750ml**	**L**	**$27.99**	**$14.57**	**$7,333.38**	**0.80%**	**100.00%**	**262**	**0.29%**	**100.00%**	**22**	
					$27.99	$14.57	$7,333.38	0.80%		262	0.287%		22	
	Total						**$362,537.25**		**-0.37%**	**34,793**		**-9.70%**	**2,899**	

Class Summary

PRL	**Bottle Sales**	34,793	**Gross Sales**	$362,537.25	**Total Items in Class**	6
	% of Bottle Sales	0.07%	**% of Gross Sales**	0.08%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRM ITALIAN RED - SICILY														
	916656	**750**	**STEMMARI PINOT NOIR SICILIA'15/16 750ml**	**L**	**$10.32**	**$5.11**	**$34,404.15**	**8.14%**	**8.14%**	**3,421**	**10.29%**	**2.28%**	**285**	
					$9.98	$4.93	$22,594.72	5.35%		2,264	6.811%		189	
					$9.99	$4.93	$9,050.94	2.14%		906	2.725%		76	
					$10.99	$5.46	$2,758.49	0.65%		251	0.755%		21	
	914716	**750**	**STEMMARI NERO D'AVOLA'15/16 750ml**	**L**	**$10.49**	**$5.20**	**$33,811.38**	**8.00%**	**-8.97%**	**3,162**	**9.51%**	**-19.30%**	**264**	
					$10.99	$5.48	$24,430.77	5.78%		2,223	6.687%		185	
					$9.99	$4.92	$9,380.61	2.22%		939	2.825%		78	
	917179	**750**	**COLOSI NERO D'AVOLA'16/17 750ml**	**L**	**$14.99**	**$7.59**	**$27,791.46**	**6.58%**	**7.06%**	**1,854**	**5.58%**	**2.49%**	**155**	
					$14.99	$7.59	$27,791.46	6.58%		1,854	5.577%		155	
	909053	**750**	**TASCA D'ALMERITA LAMUR NERO'14/15 750ml**	**L**	**$20.04**	**$10.25**	**$22,377.35**	**5.30%**	**56.24%**	**1,118**	**3.36%**	**56.52%**	**93**	
					$19.99	$10.22	$16,011.99	3.79%		801	2.410%		67	
					$20.08	$10.27	$6,365.36	1.51%		317	0.954%		26	
	972976	**750**	**COLOSI ROSSO SICILIA'16 750ml**	**L**	**$11.10**	**$5.53**	**$12,609.60**	**2.98%**	**-9.07%**	**1,136**	**3.42%**	**-9.50%**	**95**	
					$11.10	$5.53	$12,609.60	2.98%		1,136	3.417%		95	
	917405	**750**	**COS CERASUOLO DI VITTORIA'13/14 750ml**	**L**	**$37.20**	**$19.41**	**$10,861.23**	**2.57%**	**44.47%**	**291**	**0.88%**	**52.08%**	**24**	
					$39.40	$20.58	$6,067.60	1.44%		154	0.463%		13	
					$34.99	$18.23	$4,793.63	1.13%		137	0.412%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRM ITALIAN RED - SICILY	**912689**	**750**	**MORGANTE NERO D'AVOLA'15 750ml**	**L**	**$19.99**	**$10.27**	**$7,896.05**	**1.87%**	**-24.06%**	**395**	**1.19%**	**-24.06%**	**33**	
					$19.99	$10.27	$7,896.05	1.87%		395	1.188%		33	
	950686	**750**	**BAGLIO DI GRISI NEROD'AVOLA 750ml**	**L**	**$14.51**	**$7.33**	**$4,614.13**	**1.09%**	**817.40%**	**318**	**0.96%**	**816.22%**	**27**	
					$14.51	$7.33	$4,541.63	1.07%		313	0.942%		26	
					$14.50	$7.33	$72.50	0.02%		5	0.015%		0	
	917845	**750**	**DONNAFUGATA SEDARA SICILIA'13/14 750ml**	**L**	**$17.14**	**$8.85**	**$4,165.02**	**0.99%**	**0.18%**	**243**	**0.73%**	**-0.40%**	**20**	
					$17.14	$8.85	$4,165.02	0.99%		243	0.731%		20	
	910979	**750**	**ZABU NERO D'AVOLA SICILY '15/17 750ml**	**L**	**$14.03**	**$7.00**	**$4,062.90**	**0.96%**	**137.15%**	**291**	**0.88%**	**139.17%**	**24**	
					$13.95	$6.96	$3,738.60	0.88%		268	0.806%		22	
					$14.10	$7.04	$324.30	0.08%		23	0.069%		2	
	916265	**750**	**CEUSO NERO D'AVOLA'13/14 750ml**	**X**	**$15.15**	**$7.68**	**$2,878.50**	**0.68%**	**-61.43%**	**190**	**0.57%**	**-61.70%**	**16**	
					$15.15	$7.68	$2,878.50	0.68%		190	0.572%		16	
	914702	**750**	**PLANETA LA SEGRETA ROSSO'14/15 750ml**	**L**	**$13.99**	**$7.09**	**$2,588.15**	**0.61%**	**15.88%**	**185**	**0.56%**	**16.35%**	**15**	
					$13.99	$7.09	$2,588.15	0.61%		185	0.557%		15	
	917501	**750**	**ARANCIO SYRAH STEMMARI'11/12 750ml**	**L**	**$9.08**	**$4.44**	**$108.96**	**0.03%**	**71.92%**	**12**	**0.04%**	**71.43%**	**1**	
					$9.08	$4.44	$108.96	0.03%		12	0.036%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRM ITALIAN RED - SICILY	**916821**	**750**	**SANTA ANASTASIA NEROD'AVOLA'13/ 14 750ml**	**X**	**$7.06**	**$3.38**	**$7.06**	**0.00%**	**-98.40%**	**1**	**0.00%**	**-97.06%**	**0**	
					$7.06	$3.38	$7.06	0.00%		1	0.003%		0	
	919955	**750**	**ZENATO VALPOLICELLA SUPERIORE 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$168,175.94**		**4.67%**	**12,617**		**-4.08%**	**1,051**	

Class Summary

PRM

Bottle Sales	12,617	**Gross Sales**	$168,175.94	**Total Items in Class**	15
% of Bottle Sales	0.03%	**% of Gross Sales**	0.04%	**Share/Item**	0.15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRN SPANISH RED - RIOJA														
	919984	**1500**	**PAGOS DE VALDEORCA RIOJA'06 1500ml**	**U**	**$87.89**	**$45.78**	**$175.78**	**0.01%**	**-79.85%**	**2**	**0.00%**	**-80.00%**	**0**	
					$87.89	$45.78	$175.78	0.01%		2	0.001%		0	
	915887	**375**	**MUGA RIOJA RESERVA'11 375ml**	**L**	**$17.12**	**$8.90**	**$3,344.66**	**0.14%**	**-75.61%**	**196**	**0.11%**	**-75.54%**	**8**	
					$16.99	$8.83	$1,987.83	0.08%		117	0.064%		5	
					$17.17	$8.94	$1,013.03	0.04%		59	0.032%		2	
					$17.19	$8.94	$343.80	0.01%		20	0.011%		1	
	422420	**750**	**PROXIMO RIOJA MARQUES DE RISCA 750ml**	**1**	**$7.32**	**$3.82**	**$151,268.45**	**6.22%**	**8.92%**	**22,111**	**12.05%**	**8.88%**	**1,843**	
					$5.99	$3.11	$77,768.47	3.17%		13,001	7.086%		1,083	
					$8.99	$4.71	$48,526.51	2.02%		5,501	2.998%		458	
					$6.99	$3.64	$24,973.47	1.03%		3,609	1.967%		301	
	419500	**750**	**MARQUES CACERES RIOJA ROUGE 750ml**	**1**	**$14.66**	**$7.53**	**$139,531.34**	**5.76%**	**3.69%**	**9,874**	**5.38%**	**5.05%**	**823**	
					$15.99	$8.24	$40,512.30	1.69%		2,594	1.414%		216	
					$12.99	$8.24	$40,498.83	1.66%		3,129	1.705%		261	
					$12.99	$6.64	$22,209.87	0.91%		1,721	0.938%		143	
					$13.99	$8.24	$14,063.45	0.57%		1,007	0.549%		84	
					$15.99	$6.64	$11,131.44	0.46%		712	0.388%		59	
					$15.99	$7.17	$11,115.45	0.46%		711	0.388%		59	
	917836	**750**	**MONTEBUENA RIOJA'16 750ml**	**L**	**$11.37**	**$5.68**	**$77,275.35**	**3.15%**	**41.19%**	**6,757**	**3.68%**	**30.44%**	**563**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRN SPANISH RED - RIOJA	917836				$11.99	$6.01	$44,842.60	1.83%		3,740	2.038%		312	
					$10.75	$5.35	$32,432.75	1.32%		3,017	1.644%		251	
	915281	750	SOLAR DE RANDEZ RIOJA'16/17 750ml	L	$11.49	$5.75	$55,525.17	2.26%	19.33%	4,983	2.72%	17.67%	415	
					$10.99	$5.48	$46,388.79	1.89%		4,221	2.301%		352	
					$11.99	$6.02	$9,136.38	0.37%		762	0.415%		64	
	918573	750	PALACIO DEL BURGO RIOJA RES'14 750ml	L	$18.84	$9.63	$51,012.55	2.08%	-28.72%	2,711	1.48%	-29.56%	226	
					$18.68	$9.55	$28,281.52	1.15%		1,514	0.825%		126	
					$18.99	$9.71	$22,731.03	0.93%		1,197	0.652%		100	
	918344	750	VALENCISO RIOJA RESERVA'10/11 750ml	L	$32.99	$17.09	$44,866.40	1.83%	60.21%	1,360	0.74%	60.55%	113	
					$32.99	$17.09	$44,866.40	1.83%		1,360	0.741%		113	
	988354	750	MUGA RIOJA RESERVA'13/14 750ml	L	$30.22	$15.67	$30,437.94	1.24%	13.73%	1,014	0.55%	14.40%	85	
					$29.99	$15.54	$27,830.72	1.13%		928	0.506%		77	
					$30.31	$15.74	$2,121.70	0.09%		70	0.038%		6	
					$30.35	$15.74	$485.52	0.02%		16	0.009%		1	
	415740	750	LARCHAGO TEMPRANILLO 750ml	1	$10.99	$5.50	$23,793.35	0.97%	58.78%	2,165	1.18%	58.78%	180	
					$10.99	$5.50	$23,793.35	0.97%		2,165	1.180%		180	
	914736	750	ONDALAN RIOJA RESERVA'11/12 750ml	L	$25.99	$13.45	$22,871.20	0.93%	5.35%	880	0.48%	5.41%	73	
					$25.99	$13.45	$22,871.20	0.93%		880	0.480%		73	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRN SPANISH RED - RIOJA	**988334**	**750**	**MARQUES CACERES RIOJA RES'10/11 750ml**	**L**	**$24.24**	**$12.63**	**$21,743.28**	**0.89%**	**4.76%**	**897**	**0.49%**	**4.19%**	**75**	
					$24.24	$12.63	$21,743.28	0.89%		897	0.489%		75	
	988337	**750**	**MARQUES CACERES RIOJA G R'10 750ml**	**L**	**$32.33**	**$16.93**	**$20,497.22**	**0.84%**	**34.02%**	**634**	**0.35%**	**33.26%**	**53**	
					$32.33	$16.93	$20,497.22	0.84%		634	0.346%		53	
	916646	**750**	**SOLAR DE RANDEZ RIOJA RES'10/11 750ml**	**L**	**$22.99**	**$11.85**	**$19,196.65**	**0.78%**	**-17.51%**	**835**	**0.46%**	**-18.33%**	**70**	
					$22.99	$11.85	$19,196.65	0.78%		835	0.455%		70	
	402839	**750**	**ONDALAN RIOJA CRIANZA'14/15 750ml**	**L**	**$16.99**	**$8.66**	**$18,926.86**	**0.77%**	**2.69%**	**1,114**	**0.61%**	**2.77%**	**93**	
					$16.99	$8.66	$18,926.86	0.77%		1,114	0.607%		93	
	917422	**750**	**RIVAREY TEMPRANILLO RIOJA'14/15 750ml**	**L**	**$8.07**	**$4.03**	**$18,238.20**	**0.74%**	**10.07%**	**2,260**	**1.23%**	**9.54%**	**188**	
					$8.07	$4.03	$18,238.20	0.74%		2,260	1.232%		188	
	916505	**750**	**MARQUES MURRIETA RESERVA'14 750ml**	**L**	**$27.75**	**$14.49**	**$18,136.99**	**0.74%**	**-13.74%**	**664**	**0.36%**	**-21.32%**	**55**	
					$29.00	$15.16	$8,410.00	0.34%		290	0.158%		24	
					$25.26	$13.17	$7,552.74	0.31%		299	0.163%		25	
					$28.99	$15.15	$2,174.25	0.09%		75	0.041%		6	
	404485	**750**	**CAMPO VIEJO GRAN RESERVA'11/12 750ml**	**L**	**$23.61**	**$12.49**	**$17,778.64**	**0.72%**	**8.55%**	**744**	**0.41%**	**4.87%**	**62**	
					$23.99	$12.69	$15,641.48	0.64%		652	0.355%		54	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRN SPANISH RED - RIOJA	404485				$23.23	$12.28	$2,137.16	0.09%		92	0.050%		8	
	949767	750	HERMANOS PECINA RIOJA CRIANZA'12/1 750ml	L	$19.49	$10.08	$17,170.69	0.70%	8.05%	881	0.48%	6.30%	73	
					$19.49	$10.08	$17,170.69	0.70%		881	0.480%		73	
	906059	750	RAMON BILBAO RIOJA LTD ED'15 750ml	L	$18.58	$9.80	$16,031.24	0.65%	-24.00%	878	0.48%	-29.43%	73	
					$17.17	$9.05	$9,254.63	0.38%		539	0.294%		45	
					$19.99	$10.55	$6,776.61	0.28%		339	0.185%		28	
	948677	750	HACIENDA LOPEZ HARO RIOJA'10/14 750ml	L	$13.99	$7.06	$15,151.17	0.62%	-30.67%	1,083	0.59%	-30.58%	90	
					$13.99	$7.06	$15,151.17	0.62%		1,083	0.590%		90	
	918951	750	LARCHAGO RIOJA RESERVE'12 750ml	L	$19.49	$10.00	$13,901.71	0.57%	1091.89%	729	0.40%	1085.25%	61	
					$18.99	$9.73	$12,742.29	0.52%		671	0.366%		56	
					$19.99	$10.26	$1,159.42	0.05%		58	0.032%		5	
	914738	750	MEDRANO IRAZU RIOJA RESERV'11 750ml	L	$22.99	$11.85	$13,495.13	0.55%	-21.36%	587	0.32%	-21.31%	49	
					$22.99	$11.85	$13,495.13	0.55%		587	0.320%		49	
	911677	750	LAN RIOJA CRIANZA'13/14 750ml	L	$12.99	$6.51	$12,951.03	0.53%	-6.91%	997	0.54%	-6.91%	83	
					$12.99	$6.51	$12,951.03	0.53%		997	0.543%		83	
	908755	750	ONDALAN TEMPRANILLO'14/16 750ml	L	$11.99	$5.99	$12,253.78	0.50%	22.04%	1,022	0.56%	22.11%	85	
					$11.99	$5.99	$12,253.78	0.50%		1,022	0.557%		85	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRN SPANISH RED - RIOJA	915049	750	MURO RIOJA CRIANZA'14/15 750ml	L	$14.99	$7.59	$12,081.94	0.49%	-17.13%	806	0.44%	-17.07%	67	
					$14.99	$7.59	$12,081.94	0.49%		806	0.439%		67	
	908146	750	EL COTO IMAZ RIOJA RESERVA'12/13 750ml	L	$21.99	$11.62	$10,731.12	0.44%	21.13%	488	0.27%	20.15%	41	
					$21.99	$11.62	$10,731.12	0.44%		488	0.266%		41	
	408172	750	CUNE CRIANZA RIOJA '12 750ml	L	$14.99	$7.58	$10,650.98	0.43%	78.44%	711	0.39%	78.73%	59	
					$14.98	$7.58	$10,351.18	0.42%		691	0.377%		58	
					$14.99	$7.58	$299.80	0.01%		20	0.011%		2	
	952158	750	IZARBE RESERVA 750ml	L	$26.99	$13.96	$10,310.18	0.42%	88.25%	382	0.21%	88.35%	32	
					$26.99	$13.96	$10,310.18	0.42%		382	0.208%		32	
	905717	750	SOLAR DE RANDEZ CRIANZA'11/14 750ml	L	$16.99	$8.66	$9,752.26	0.40%	-39.75%	574	0.31%	-41.38%	48	
					$16.99	$8.66	$9,752.26	0.40%		574	0.313%		48	
	914737	750	MEDRANO RIOJA CRIANZA'15 750ml	L	$14.99	$7.59	$9,728.51	0.40%	-12.87%	649	0.35%	-12.82%	54	
					$14.99	$7.59	$9,728.51	0.40%		649	0.354%		54	
	915265	750	ONDALAN RIOJA 100 ABADES '11/12 750ml	X	$18.99	$18.22	$9,608.94	0.39%	-8.84%	506	0.28%	18.36%	42	
					$18.99	$18.22	$9,608.94	0.39%		506	0.276%		42	
	947067	750	PALACIOS REMONDO LA MONTESA'14 750ml	L	$19.96	$10.35	$9,461.04	0.39%	2231.82%	474	0.26%	2231.82%	40	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRN SPANISH RED - RIOJA	947067				$19.96	$10.35	$9,461.04	0.39%		474	0.258%		40	
	917462	750	CAMPELLARES RIOJA TEMPRAN'14/16 750ml	L	$11.99	$6.00	$7,685.59	0.31%	-30.56%	641	0.35%	-34.28%	53	
					$11.99	$6.00	$7,685.59	0.31%		641	0.349%		53	
	408178	750	CUNE VINA REAL GRAN RESERVA'12 750ml	L	$52.49	$27.54	$6,773.71	0.28%	100.00%	129	0.07%	100.00%	11	
					$54.99	$28.87	$3,574.35	0.15%		65	0.035%		5	
					$49.99	$26.21	$3,199.36	0.13%		64	0.035%		5	
	914134	750	SIERRA CANTABRIA RIOJA'14/15 750ml	L	$13.40	$6.72	$6,214.68	0.25%	-50.47%	447	0.24%	-53.72%	37	
					$13.99	$7.03	$5,623.98	0.23%		402	0.219%		34	
					$13.13	$6.57	$551.46	0.02%		42	0.023%		4	
					$13.08	$6.57	$39.24	0.00%		3	0.002%		0	
	915264	750	OGGA RIOJA RESERVA'11 750ml	L	$59.99	$31.35	$5,939.01	0.24%	16.74%	99	0.05%	18.29%	8	
					$59.99	$31.35	$5,939.01	0.24%		99	0.054%		8	
	912906	750	MONTANA RIOJA RESERVA '11/12 750ml	L	$17.99	$9.19	$5,271.07	0.21%	-11.11%	293	0.16%	-10.94%	24	
					$17.99	$9.19	$5,271.07	0.21%		293	0.160%		24	
	988184	750	MONTANA RIOJA CRIANZA '14/15 750ml	L	$12.49	$6.27	$4,831.17	0.20%	-23.25%	383	0.21%	-27.17%	32	
					$12.99	$6.53	$3,104.61	0.13%		239	0.130%		20	
					$11.99	$6.00	$1,726.56	0.07%		144	0.078%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRN SPANISH RED - RIOJA	**919010**	**750**	**DIAZ BAYO CRIANZA 750ml**	**L**	**$17.99**	**$9.19**	**$4,677.40**	**0.19%**	**100.00%**	**260**	**0.14%**	**100.00%**	**22**	
					$17.99	$9.19	$4,677.40	0.19%		260	0.142%		22	
	918845	**750**	**IZARBE GRAN RESERVA '05 750ml**	**L**	**$47.49**	**$24.85**	**$4,612.53**	**0.19%**	**240.25%**	**97**	**0.05%**	**235.48%**	**8**	
					$47.49	$24.85	$2,991.87	0.12%		63	0.034%		5	
					$47.99	$25.12	$1,103.77	0.04%		23	0.013%		2	
					$46.99	$24.58	$516.89	0.02%		11	0.006%		1	
	917619	**750**	**BILBAINAS VINA ZACO RIOJA'16 750ml**	**L**	**$14.86**	**$7.83**	**$3,649.78**	**0.15%**	**-57.13%**	**242**	**0.13%**	**-57.12%**	**20**	
					$15.15	$7.98	$3,242.10	0.13%		214	0.117%		18	
					$14.56	$7.67	$407.68	0.02%		28	0.015%		2	
	409900	**750**	**EL COTO RIOJA CRIANZA'15 750ml**	**T**	**$12.99**	**$6.83**	**$3,364.41**	**0.14%**	**100.00%**	**259**	**0.14%**	**100.00%**	**22**	
					$12.99	$6.83	$3,364.41	0.14%		259	0.141%		22	
	912002	**750**	**MONTANA RIOJA TINTO '15 750ml**	**U**	**$8.99**	**$4.40**	**$3,218.42**	**0.13%**	**29.84%**	**358**	**0.20%**	**30.04%**	**30**	
					$8.99	$4.40	$3,218.42	0.13%		358	0.195%		30	
	916504	**750**	**MARQUES MURRIETA GR RES'07 750ml**	**L**	**$88.94**	**$46.94**	**$1,067.28**	**0.04%**	**-64.30%**	**12**	**0.01%**	**-64.47%**	**1**	
					$88.94	$46.94	$1,067.28	0.04%		12	0.007%		1	
	918536	**750**	**LA RIOJA ALTA GRN RSRVA '05 750ml**	**U**	**$57.99**	**$30.46**	**$521.91**	**0.02%**	**-96.94%**	**9**	**0.00%**	**-96.94%**	**1**	
					$57.99	$30.46	$521.91	0.02%		9	0.005%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRN SPANISH RED - RIOJA	**417929**	**750**	**MARTIN CODAX ERGO RIOJA'13/14 750ml**	**X**	**$9.24**	**$6.30**	**$437.46**	**0.02%**	**-89.68%**	**42**	**0.02%**	**-88.02%**	**4**	
					$11.99	$6.30	$359.70	0.01%		30	0.016%		3	
					$6.48	$6.30	$77.76	0.00%		12	0.007%		1	
	916827	**750**	**TELMO RODRIGUEZ LZ RIOJA'12/13 750ml**	**X**	**$17.17**	**$8.87**	**$154.53**	**0.01%**	**1100.00%**	**9**	**0.00%**	**1100.00%**	**1**	
					$17.17	$8.87	$154.53	0.01%		9	0.005%		1	
	921205	**750**	**VINA COTERRO CRIANZA'15 750ml**	**L**	**$13.99**	**$7.15**	**$83.94**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$13.99	$7.15	$83.94	0.00%		6	0.003%		1	
	915321	**750**	**VINA TONDONIA RIOJA RSV '04/05 750ml**	**X**	**$26.99**	**$26.21**	**$26.99**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	
					$26.99	$26.21	$26.99	0.00%		1	0.001%		0	
	917667	**750**	**MIRADOR IBERICO NV 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	988134	**750**	**VALDEMAR RIOJA SELECCION'11 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$976,429.63**		**2.78%**	**73,255**		**4.41%**	**6,097**	

Class Summary

PRN	**Bottle Sales**	73,255	**Gross Sales**	$976,429.63	**Total Items in Class**	52
	% of Bottle Sales	0.15%	**% of Gross Sales**	0.21%	**Share/Item**	0.52

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC														
	952219	**1000**	**AZUL Y GARANZA TEMPRANILLO 1000 ml**	**L**	**$12.05**	**$6.12**	**$807.29**	**0.03%**	**239.47%**	**67**	**0.03%**	**241.67%**	**7**	
					$12.10	$6.12	$435.60	0.01%		36	0.015%		4	
					$11.99	$6.11	$371.69	0.01%		31	0.013%		3	
	914133	**1500**	**VINA BORGIA'16/17 1500 ml**	**L**	**$15.65**	**$7.54**	**$6,081.72**	**0.19%**	**-33.96%**	**387**	**0.16%**	**-36.78%**	**65**	
					$15.24	$7.29	$1,996.44	0.06%		131	0.056%		22	
					$15.99	$7.69	$1,599.00	0.05%		100	0.042%		17	
					$15.99	$7.75	$1,599.00	0.05%		100	0.042%		17	
					$15.87	$7.69	$856.98	0.03%		54	0.023%		9	
					$15.15	$7.29	$30.30	0.00%		2	0.001%		0	
	422612	**1500**	**RENE BARBIER RED 1500ml**	**L**	**$12.99**	**$6.38**	**$3,832.05**	**0.12%**	**-65.17%**	**295**	**0.13%**	**-65.17%**	**49**	
					$12.99	$6.38	$3,832.05	0.12%		295	0.125%		49	
	919195	**3000**	**VINA BORGIA GARNACHA'16/17 3000 ml**	**L**	**$21.80**	**$10.79**	**$44,848.25**	**1.42%**	**18.78%**	**2,023**	**0.86%**	**12.49%**	**674**	
					$21.99	$10.90	$23,133.48	0.73%		1,052	0.446%		351	
					$22.99	$11.29	$12,483.57	0.39%		543	0.230%		181	
					$21.88	$10.90	$5,776.32	0.18%		264	0.112%		88	
					$21.10	$10.43	$2,046.54	0.06%		97	0.041%		32	
					$21.02	$10.43	$1,408.34	0.04%		67	0.028%		22	
	401210	**750**	**LOS DOS GRENACHE SYRAH 750ml**	**1**	**$10.66**	**$5.02**	**$81,404.13**	**2.57%**	**224.97%**	**8,487**	**3.60%**	**264.07%**	**707**	
					$8.99	$6.00	$30,592.97	0.97%		3,403	1.443%		284	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	401210				$8.99	$4.40	$24,344.92	0.77%		2,708	1.149%		226	
					$11.99	$6.00	$11,246.59	0.36%		941	0.399%		78	
					$9.99	$4.40	$9,920.07	0.31%		993	0.421%		83	
					$11.99	$4.93	$3,680.93	0.12%		307	0.130%		26	
					$11.99	$4.40	$1,618.65	0.05%		135	0.057%		11	
	426869	**750**	**TORRES SANGRE DE TORO GARNACHA 750ml**	**1**	**$11.99**	**$6.30**	**$68,580.65**	**2.18%**	**8.17%**	**6,107**	**2.59%**	**7.68%**	**509**	
					$9.99	$5.24	$39,109.08	1.24%		3,916	1.661%		326	
					$13.99	$7.37	$23,902.14	0.76%		1,722	0.730%		144	
					$11.99	$6.30	$5,569.43	0.18%		469	0.199%		39	
	947295	**750**	**BODEGAS VOLVER TARIMA'16/17 750ml**	**L**	**$10.04**	**$4.94**	**$60,016.40**	**1.90%**	**17.91%**	**6,004**	**2.55%**	**18.29%**	**500**	
					$9.99	$4.90	$55,484.46	1.75%		5,554	2.356%		463	
					$10.09	$4.96	$2,381.24	0.08%		236	0.100%		20	
					$10.05	$4.96	$2,150.70	0.07%		214	0.091%		18	
	917864	**750**	**OLIVARES ALTOS DE LA HOYA'15/16 750ml**	**L**	**$12.06**	**$6.13**	**$46,504.47**	**1.47%**	**112.05%**	**3,877**	**1.64%**	**113.00%**	**323**	
					$11.99	$6.09	$44,710.71	1.41%		3,729	1.582%		311	
					$12.12	$6.16	$1,793.76	0.06%		148	0.063%		12	
	915240	**750**	**MANO A MANO TEMPRANILLO'14/15 750ml**	**L**	**$12.09**	**$6.03**	**$42,304.90**	**1.34%**	**31.17%**	**3,511**	**1.49%**	**29.01%**	**293**	
					$11.99	$5.97	$26,953.52	0.85%		2,248	0.954%		187	
					$12.16	$6.06	$13,728.64	0.43%		1,129	0.479%		94	
					$12.11	$6.06	$1,622.74	0.05%		134	0.057%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	**948804**	**750**	**FLORES DE CEREZO TORO'15/16 750ml**	**L**	**$12.49**	**$8.00**	**$31,362.39**	**0.99%**	**-35.60%**	**2,511**	**1.07%**	**-36.89%**	**209**	
					$12.49	$8.00	$31,362.39	0.99%		2,511	1.065%		209	
	914925	**750**	**BORJA BORSAO '16/17 750ml**	**L**	**$9.21**	**$4.51**	**$30,972.34**	**0.98%**	**40.27%**	**3,340**	**1.42%**	**35.78%**	**278**	
					$8.99	$4.37	$10,221.63	0.32%		1,137	0.482%		95	
					$9.99	$4.96	$8,951.04	0.28%		896	0.380%		75	
					$9.08	$4.42	$7,118.72	0.23%		784	0.333%		65	
					$8.93	$4.37	$3,813.11	0.12%		427	0.181%		36	
					$9.04	$4.42	$867.84	0.03%		96	0.041%		8	
	917469	**750**	**ALTOVINUM EVODIA'16 750ml**	**L**	**$12.12**	**$6.37**	**$28,954.68**	**0.92%**	**-35.03%**	**2,389**	**1.01%**	**-35.38%**	**199**	
					$12.12	$6.37	$28,954.68	0.92%		2,389	1.013%		199	
	914924	**750**	**TRES PICOS GARNACHA'15/16 750ml**	**L**	**$19.25**	**$9.84**	**$27,876.73**	**0.88%**	**-5.72%**	**1,445**	**0.61%**	**-6.94%**	**120**	
					$18.99	$9.69	$13,919.67	0.44%		733	0.311%		61	
					$19.99	$10.21	$7,936.03	0.25%		397	0.168%		33	
					$19.19	$9.80	$4,240.99	0.13%		221	0.094%		18	
					$18.93	$9.69	$1,741.74	0.06%		92	0.039%		8	
					$19.15	$9.80	$38.30	0.00%		2	0.001%		0	
	909079	**750**	**CAMINO ALTO TEMPRANILLO'15/16 750ml**	**L**	**$8.49**	**$5.33**	**$27,685.89**	**0.88%**	**4.63%**	**3,261**	**1.38%**	**0.83%**	**272**	
					$8.49	$5.33	$27,685.89	0.88%		3,261	1.383%		272	
	952900	**750**	**LOSADA MENCIA BIERZO'16 750ml**	**L**	**$18.74**	**$9.59**	**$26,693.96**	**0.84%**	**690.46%**	**1,354**	**0.57%**	**596.97%**	**113**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	952900				$19.99	$10.25	$24,087.95	0.76%		1,205	0.511%		100	
					$17.49	$8.92	$2,606.01	0.08%		149	0.063%		12	
	918565	750	EL PAJARO ROJO MENCIA'15/16 750ml	L	$14.99	$7.60	$26,439.70	0.84%	146.29%	1,730	0.73%	116.34%	144	
					$16.49	$8.39	$17,050.66	0.54%		1,034	0.439%		86	
					$13.49	$6.80	$9,389.04	0.30%		696	0.295%		58	
	915230	750	BRECA GARNACHA FUEGO'15/16 750ml	L	$10.07	$4.95	$26,215.68	0.83%	27.46%	2,617	1.11%	27.87%	218	
					$9.99	$4.90	$20,959.02	0.66%		2,098	0.890%		175	
					$10.14	$4.98	$4,076.13	0.13%		402	0.171%		34	
					$10.09	$4.98	$1,180.53	0.04%		117	0.050%		10	
	916309	750	LO BRUJO GARNACHA'15/16 750ml	L	$8.99	$4.43	$26,187.87	0.83%	-38.56%	2,913	1.24%	-38.47%	243	
					$8.99	$4.43	$26,187.87	0.83%		2,913	1.236%		243	
	913366	750	CARCHELO TINTO'15/16 750ml	L	$12.99	$6.53	$23,498.91	0.74%	-26.85%	1,809	0.77%	-26.68%	151	
					$12.99	$6.53	$23,498.91	0.74%		1,809	0.767%		151	
	918249	750	BLAU'16/17 750ml	L	$13.07	$6.55	$22,481.09	0.71%	29.55%	1,725	0.73%	29.67%	144	
					$12.99	$6.50	$15,315.21	0.48%		1,179	0.500%		98	
					$13.13	$6.57	$6,354.92	0.20%		484	0.205%		40	
					$13.08	$6.57	$810.96	0.03%		62	0.026%		5	
	917902	750	J. PALACIOS PETALOS BIERZO'15/16 750ml	L	$22.99	$11.94	$21,863.49	0.69%	-15.39%	951	0.40%	-15.21%	79	
					$22.99	$11.94	$21,863.49	0.69%		951	0.403%		79	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	**917246**	**750**	**ASENJO & MANSO CERES DUERO'13/14 750ml**	**L**	**$14.99**	**$9.68**	**$20,641.23**	**0.65%**	**-40.64%**	**1,377**	**0.58%**	**-40.46%**	**115**	
					$14.99	$9.68	$20,641.23	0.65%		1,377	0.584%		115	
	916362	**750**	**CAN BLAU'16 750ml**	**L**	**$17.12**	**$8.71**	**$20,366.19**	**0.64%**	**70.67%**	**1,193**	**0.51%**	**71.01%**	**99**	
					$16.99	$8.63	$12,691.53	0.40%		747	0.317%		62	
					$17.21	$8.75	$7,245.41	0.23%		421	0.179%		35	
					$17.17	$8.75	$429.25	0.01%		25	0.011%		2	
	917625	**750**	**GARDACHO GARNACHA VIEJA'15/16 750ml**	**L**	**$11.99**	**$7.68**	**$20,347.03**	**0.64%**	**-19.47%**	**1,697**	**0.72%**	**-19.33%**	**141**	
					$11.99	$7.68	$20,347.03	0.64%		1,697	0.720%		141	
	919002	**750**	**ANCIANO TEMPRANILLO RSV 5YR '12 750ml**	**L**	**$10.02**	**$4.95**	**$19,849.75**	**0.63%**	**100.00%**	**1,985**	**0.84%**	**100.00%**	**165**	
					$9.99	$4.92	$17,492.49	0.55%		1,751	0.743%		146	
					$10.09	$4.97	$1,977.64	0.06%		196	0.083%		16	
					$9.99	$4.97	$379.62	0.01%		38	0.016%		3	
	920559	**750**	**ORIN SWIFT LOCATIONS E4/E5 750ml**	**L**	**$18.37**	**$9.58**	**$18,361.94**	**0.58%**	**-36.65%**	**1,016**	**0.43%**	**-36.98%**	**85**	
					$17.99	$9.26	$11,837.42	0.37%		658	0.279%		55	
					$17.96	$9.25	$4,705.52	0.15%		262	0.111%		22	
					$19.99	$10.55	$1,099.45	0.03%		55	0.023%		5	
					$17.55	$9.26	$719.55	0.02%		41	0.017%		3	
	915227	**750**	**VEGA SINDOA CABERNET'14/15 750ml**	**L**	**$15.11**	**$7.63**	**$17,039.56**	**0.54%**	**-22.27%**	**1,132**	**0.48%**	**-22.19%**	**94**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	915227				$14.99	$7.56	$11,632.24	0.37%		776	0.329%		65	
					$15.19	$7.67	$5,286.12	0.17%		348	0.148%		29	
					$15.15	$7.67	$121.20	0.00%		8	0.003%		1	
	917093	**750**	**VOLVER TINTO LA MANCHA'14/15 750ml**	**L**	**$18.13**	**$9.24**	**$16,841.57**	**0.53%**	**9.65%**	**935**	**0.40%**	**10.25%**	**78**	
					$17.99	$9.16	$15,165.57	0.48%		843	0.358%		70	
					$18.22	$9.28	$1,566.92	0.05%		86	0.036%		7	
					$18.18	$9.28	$109.08	0.00%		6	0.003%		1	
	917026	**750**	**TRES OJOS OLD VINE GARNACHA'15/16 750ml**	**L**	**$9.99**	**$4.93**	**$16,443.54**	**0.52%**	**-0.48%**	**1,646**	**0.70%**	**3.23%**	**137**	
					$9.99	$4.93	$16,443.54	0.52%		1,646	0.698%		137	
	920522	**750**	**PSI RIBERA DEL DUERO'15/16 750ml**	**L**	**$32.99**	**$17.26**	**$15,802.21**	**0.50%**	**-16.93%**	**479**	**0.20%**	**-14.95%**	**40**	
					$32.99	$17.26	$15,802.21	0.50%		479	0.203%		40	
	426194	**750**	**NUMANTHIA TERMES'14/15 750ml**	**L**	**$30.16**	**$15.89**	**$15,250.10**	**0.48%**	**-19.31%**	**508**	**0.22%**	**-18.93%**	**42**	
					$29.99	$15.80	$13,855.38	0.44%		462	0.196%		39	
					$30.32	$15.97	$1,394.72	0.04%		46	0.020%		4	
	916984	**750**	**VOLVER PASO A PASO TINTO'15/16 750ml**	**L**	**$12.41**	**$6.20**	**$14,762.92**	**0.47%**	**37.96%**	**1,144**	**0.49%**	**28.43%**	**95**	
					$12.99	$6.50	$13,353.72	0.42%		1,028	0.436%		86	
					$12.15	$6.05	$1,360.80	0.04%		112	0.048%		9	
					$12.10	$6.05	$48.40	0.00%		4	0.002%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	429362	750	VINA BUJANDA CRIANZA 750ml	D	$12.32	$8.14	$14,204.64	0.45%	1129.19%	1,331	0.56%	1762.50%	111	
					$8.64	$8.14	$8,320.32	0.26%		963	0.408%		80	
					$15.99	$8.14	$5,884.32	0.19%		368	0.156%		31	
	917786	750	CASTELLO DE RAIMAT TEMPRANILLO'17 750ml	L	$11.95	$6.28	$14,101.00	0.45%	23.05%	1,180	0.50%	23.70%	98	
					$11.95	$6.28	$14,101.00	0.45%		1,180	0.501%		98	
	918134	750	ALVARO PALACIOS CAMINS D PRIORAT'1 750ml	L	$24.24	$12.61	$13,938.00	0.44%	-3.55%	575	0.24%	-4.21%	48	
					$24.24	$12.61	$13,938.00	0.44%		575	0.244%		48	
	914663	750	PASANAU CEPS NOUS PRIORAT'15/16 750ml	L	$19.49	$9.99	$13,710.94	0.43%	-18.69%	706	0.30%	-20.54%	59	
					$18.99	$9.72	$7,633.98	0.24%		402	0.171%		34	
					$19.99	$10.25	$6,076.96	0.19%		304	0.129%		25	
	913447	750	CAPCANES MAS DONIS'15 750ml	L	$13.99	$7.36	$13,696.21	0.43%	-32.60%	979	0.42%	-32.48%	82	
					$13.99	$7.36	$13,696.21	0.43%		979	0.415%		82	
	951044	750	NOSTER INICIAL RED '14 750ml	L	$16.87	$8.71	$13,120.85	0.41%	201.55%	779	0.33%	200.00%	65	
					$16.79	$8.67	$8,730.80	0.28%		520	0.221%		43	
					$16.95	$8.75	$4,390.05	0.14%		259	0.110%		22	
	916920	750	HIJOS DE JUAN GIL'14/15 750ml	L	$17.10	$8.69	$12,821.67	0.41%	6.82%	751	0.32%	7.08%	63	
					$16.99	$8.63	$7,951.32	0.25%		468	0.199%		39	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	916920				$17.21	$8.75	$4,870.35	0.15%		283	0.120%		24	
	946749	750	MESQUIDA MORA TRISPOL'16 750ml	L	$24.66	$16.17	$12,391.75	0.39%	63.17%	503	0.21%	59.94%	42	
					$24.32	$15.94	$6,469.12	0.20%		266	0.113%		22	
					$24.99	$16.39	$5,922.63	0.19%		237	0.101%		20	
	915254	750	CASTANO MONASTRELL'15/16 750ml	L	$10.09	$5.29	$11,149.45	0.35%	-28.82%	1,105	0.47%	-29.15%	92	
					$10.09	$5.29	$11,149.45	0.35%		1,105	0.469%		92	
	917761	750	HERENCIA ALTES GARNATXA NEGRA'16 750ml	L	$10.99	$5.77	$10,869.11	0.34%	-43.45%	989	0.42%	-43.43%	82	
					$10.99	$5.77	$10,869.11	0.34%		989	0.419%		82	
	916026	750	VEGA SINDOA CHAPARRAL'14/15 750ml	L	$14.07	$7.08	$10,651.06	0.34%	13.72%	759	0.32%	13.85%	63	
					$13.99	$7.03	$7,568.59	0.24%		541	0.229%		45	
					$14.14	$7.11	$3,068.38	0.10%		217	0.092%		18	
					$14.09	$7.11	$14.09	0.00%		1	0.000%		0	
	988168	750	PESQUERA TINTO '14 750ml	L	$35.95	$18.86	$9,850.30	0.31%	0.32%	274	0.12%	0.00%	23	
					$35.95	$18.86	$9,850.30	0.31%		274	0.116%		23	
	914875	750	VINA GORMAZ DUERO TEMPRAN'15 750ml	L	$14.24	$7.20	$9,837.92	0.31%	-36.32%	658	0.28%	-49.53%	55	
					$16.49	$8.39	$7,140.17	0.23%		433	0.184%		36	
					$11.99	$6.00	$2,697.75	0.09%		225	0.095%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	**947375**	**750**	**BODEGAS BRECA OLD V GARNACH'15/17 750ml**	**L**	**$18.10**	**$9.23**	**$9,827.43**	**0.31%**	**65.64%**	**546**	**0.23%**	**66.18%**	**46**	
					$17.99	$9.16	$9,354.80	0.30%		520	0.221%		43	
					$18.18	$9.26	$454.50	0.01%		25	0.011%		2	
					$18.13	$9.26	$18.13	0.00%		1	0.000%		0	
	918873	**750**	**AILALÁ SOUSON 750ml**	**L**	**$14.10**	**$9.08**	**$9,796.03**	**0.31%**	**167.98%**	**691**	**0.29%**	**168.55%**	**58**	
					$14.20	$9.15	$8,718.80	0.28%		614	0.260%		51	
					$13.99	$9.01	$1,077.23	0.03%		77	0.033%		6	
	918373	**750**	**VIN DE TERRES NOVEMBRE '13/14 750ml**	**L**	**$14.99**	**$9.67**	**$8,889.07**	**0.28%**	**18.73%**	**593**	**0.25%**	**27.23%**	**49**	
					$14.99	$9.67	$8,889.07	0.28%		593	0.252%		49	
	914826	**750**	**CASTANO HECULA'15 750ml**	**L**	**$13.99**	**$7.36**	**$8,547.89**	**0.27%**	**-61.94%**	**611**	**0.26%**	**-61.92%**	**51**	
					$13.99	$7.36	$8,547.89	0.27%		611	0.259%		51	
	917119	**750**	**DEHESA LA GRANJA'08/09 750ml**	**L**	**$18.95**	**$9.82**	**$8,262.20**	**0.26%**	**-8.23%**	**436**	**0.18%**	**-12.70%**	**36**	
					$18.95	$9.82	$8,262.20	0.26%		436	0.185%		36	
	916273	**750**	**SAN ALEJAND LAS ROCAS GARN'14/15 750ml**	**L**	**$11.99**	**$6.30**	**$7,541.71**	**0.24%**	**-22.04%**	**629**	**0.27%**	**-30.57%**	**52**	
					$11.99	$6.30	$7,541.71	0.24%		629	0.267%		52	
	917778	**750**	**CASTANO SOLANERA'15 750ml**	**L**	**$16.99**	**$8.96**	**$7,526.57**	**0.24%**	**-73.16%**	**443**	**0.19%**	**-74.22%**	**37**	
					$16.99	$8.96	$7,526.57	0.24%		443	0.188%		37	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	918259	750	EL CORTIJILLO TEMPRANILLO'16 750ml	L	$10.49	$5.19	$7,521.33	0.24%	-46.12%	717	0.30%	-47.88%	60	
					$10.49	$5.19	$7,521.33	0.24%		717	0.304%		60	
	916826	750	VEGA ESCAL PRIORAT11/14 750ml	L	$20.99	$10.79	$6,758.78	0.21%	-38.93%	322	0.14%	-38.86%	27	
					$20.99	$10.79	$6,758.78	0.21%		322	0.137%		27	
	918247	750	VOLVORETA TORO'14 750ml	L	$19.69	$12.84	$6,539.45	0.21%	127.39%	335	0.14%	124.67%	28	
					$19.39	$12.63	$5,080.18	0.16%		262	0.111%		22	
					$19.99	$13.04	$1,459.27	0.05%		73	0.031%		6	
	947904	750	QUINTA DO ROMEU TINTO 750ml	L	$13.97	$9.00	$6,300.47	0.20%	48.83%	451	0.19%	48.68%	38	
					$13.97	$9.00	$6,300.47	0.20%		451	0.191%		38	
	915757	750	PANARROZ JUMILLA'16/17 750ml	L	$9.99	$4.93	$6,293.70	0.20%	-34.79%	630	0.27%	-30.72%	53	
					$9.99	$4.93	$6,293.70	0.20%		630	0.267%		53	
	920970	750	ALZANIA FINCA LA MONEDA'10/11 750ml	L	$18.41	$11.97	$6,255.61	0.20%	0.11%	337	0.14%	3.13%	28	
					$19.25	$12.54	$2,964.50	0.09%		154	0.065%		13	
					$17.98	$11.69	$1,905.88	0.06%		106	0.045%		9	
					$17.99	$11.69	$1,385.23	0.04%		77	0.033%		6	
	909071	750	SINFORIANO SINFO TINTO'14/15 750ml	L	$12.99	$6.55	$6,131.28	0.19%	-55.53%	472	0.20%	-55.43%	39	
					$12.99	$6.55	$6,131.28	0.19%		472	0.200%		39	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	917780	750	CASA CASTILLO MONASTRELL'15 750ml	L	$12.98	$6.83	$5,255.47	0.17%	-70.64%	405	0.17%	-70.59%	34	
					$12.97	$6.82	$3,553.78	0.11%		274	0.116%		23	
					$12.99	$6.83	$1,701.69	0.05%		131	0.056%		11	
	918871	750	HABLA LA TIERRA RED '15 750ml	L	$13.99	$7.04	$5,120.34	0.16%	462.12%	366	0.16%	462.12%	31	
					$13.99	$7.04	$5,120.34	0.16%		366	0.155%		31	
	914827	750	MAS DOIX SALANQUES PRIORAT'12/13 750ml	L	$41.99	$22.26	$4,996.81	0.16%	-9.97%	119	0.05%	-11.59%	10	
					$41.99	$22.26	$4,996.81	0.16%		119	0.050%		10	
	918983	750	BROTTE LA FOILE RED'15/16 750ml	L	$13.99	$7.06	$4,728.62	0.15%	100.00%	338	0.14%	100.00%	28	
					$13.99	$7.06	$4,728.62	0.15%		338	0.143%		28	
	918484	750	5 VINAS TEMPRANILLO'14 750ml	L	$8.07	$3.95	$4,688.67	0.15%	-31.52%	581	0.25%	-31.87%	48	
					$8.07	$3.95	$4,688.67	0.15%		581	0.246%		48	
	918577	750	EMILIO MORO MALLEOLUS'11 750ml	L	$49.99	$26.20	$4,499.10	0.14%	114.75%	90	0.04%	114.89%	8	
					$49.99	$26.20	$4,499.10	0.14%		90	0.038%		8	
	915525	750	GENIUM CELLER ECOLOGIC PRIORA'7/9 750ml	L	$33.99	$22.43	$4,486.68	0.14%	-5.96%	132	0.06%	-13.66%	11	
					$33.99	$22.43	$4,486.68	0.14%		132	0.056%		11	
	918327	750	LOSADA ALTOS DE LOSDA BIERZO'16 750ml	L	$31.99	$16.55	$4,446.61	0.14%	-29.82%	139	0.06%	-31.16%	12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	918327				$31.99	$16.55	$4,446.61	0.14%		139	0.059%		12	
	918537	750	PUERTA VIEJA CRIANZA'15 750ml	L	$15.99	$8.12	$4,381.26	0.14%	-0.74%	274	0.12%	-0.74%	23	
					$15.99	$8.12	$4,381.26	0.14%		274	0.116%		23	
	918346	750	BODEGAS HESVERA SEISMESES '12/14 750ml	L	$13.99	$9.01	$3,805.28	0.12%	53.95%	272	0.12%	54.14%	23	
					$13.99	$9.01	$3,805.28	0.12%		272	0.115%		23	
	915513	750	CLOS MOGADOR PRIORAT'14/15 750ml	L	$103.99	$54.84	$3,639.65	0.12%	2.27%	35	0.01%	2.27%	3	
					$103.99	$54.84	$3,639.65	0.12%		35	0.015%		3	
	915232	750	ZABRIN ATTECA GARNACHA'15/16 750ml	L	$17.10	$8.69	$3,621.29	0.11%	-62.73%	213	0.09%	-62.56%	18	
					$16.99	$8.63	$3,431.98	0.11%		202	0.086%		17	
					$17.21	$8.75	$189.31	0.01%		11	0.005%		1	
	420291	750	NUMANTHIA TORO'14 750ml	L	$54.28	$28.72	$3,532.55	0.11%	-33.28%	65	0.03%	-33.33%	5	
					$54.57	$28.87	$2,182.80	0.07%		40	0.017%		3	
					$53.99	$28.57	$1,349.75	0.04%		25	0.011%		2	
	916681	750	VENTOSA VALTUILL JOVEN MENCI'14/15 750ml	L	$14.99	$7.59	$3,447.70	0.11%	-52.64%	230	0.10%	-52.55%	19	
					$14.99	$7.59	$3,447.70	0.11%		230	0.098%		19	
	916866	750	FERNANDEZ EL VINCULO'11 750ml	L	$18.68	$9.56	$3,175.60	0.10%	22.71%	170	0.07%	22.22%	14	
					$18.68	$9.56	$3,175.60	0.10%		170	0.072%		14	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	**950431**	**750**	**SILVANUS RIBERA EDICION LTD'15 750ml**	**L**	**$31.79**	**$20.87**	**$3,156.04**	**0.10%**	**100.00%**	**102**	**0.04%**	**100.00%**	**9**	
					$30.40	$19.94	$2,006.40	0.06%		66	0.028%		6	
					$29.99	$19.66	$659.78	0.02%		22	0.009%		2	
					$34.99	$23.02	$489.86	0.02%		14	0.006%		1	
	917835	**750**	**MAURODOS PRIMA TORO'14/15 750ml**	**L**	**$22.99**	**$11.85**	**$3,126.64**	**0.10%**	**-39.92%**	**136**	**0.06%**	**-42.92%**	**11**	
					$22.99	$11.85	$3,126.64	0.10%		136	0.058%		11	
	916341	**750**	**ARROCAL RIBERA DUERO'14/16 750ml**	**L**	**$18.99**	**$9.72**	**$2,886.48**	**0.09%**	**-6.18%**	**152**	**0.06%**	**-8.72%**	**13**	
					$18.99	$9.72	$2,886.48	0.09%		152	0.064%		13	
	915889	**750**	**FINCA SOBRENO TINTO CRIANZA'14 750ml**	**L**	**$19.75**	**$10.12**	**$2,547.75**	**0.08%**	**14.25%**	**129**	**0.05%**	**13.71%**	**11**	
					$19.75	$10.12	$2,547.75	0.08%		129	0.055%		11	
	919065	**750**	**FRAGA DO CORVO RED'16/17 750ml**	**L**	**$18.99**	**$9.72**	**$2,452.66**	**0.08%**	**100.00%**	**134**	**0.06%**	**100.00%**	**11**	
					$17.99	$9.18	$2,032.87	0.06%		113	0.048%		9	
					$19.99	$10.25	$419.79	0.01%		21	0.009%		2	
	919005	**750**	**VALDELAMILLO TEMPRANILLO RSV'10 750ml**	**L**	**$18.90**	**$9.71**	**$2,098.58**	**0.07%**	**100.00%**	**111**	**0.05%**	**100.00%**	**9**	
					$18.99	$9.71	$1,177.38	0.04%		62	0.026%		5	
					$18.80	$9.71	$921.20	0.03%		49	0.021%		4	
	916608	**750**	**MASROIG SOLA FRED MONTSANT13/15 750ml**	**L**	**$13.12**	**$6.61**	**$1,889.28**	**0.06%**	**-76.74%**	**144**	**0.06%**	**-76.90%**	**12**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	916608				$13.12	$6.61	$1,889.28	0.06%		144	0.061%		12	
	949331	750	JOSEP GRAV 'VESPRES''14/15 750ml	L	$19.99	$10.25	$1,779.11	0.06%	-59.88%	89	0.04%	-52.41%	7	
					$19.99	$10.25	$1,779.11	0.06%		89	0.038%		7	
	917579	750	DEHASA RUBIALES ALAIA'13 750ml	L	$12.12	$6.08	$1,769.52	0.06%	1.83%	146	0.06%	1.33%	12	
					$12.12	$6.08	$1,769.52	0.06%		146	0.062%		12	
	947344	750	RUCHEL MENCIA VALDRAS'13/14 750ml	X	$15.15	$7.68	$1,696.80	0.05%	-60.20%	112	0.05%	-60.31%	9	
					$15.15	$7.68	$1,696.80	0.05%		112	0.048%		9	
	919066	750	EL MAYORAL RED BLEND'15 750ml	L	$10.05	$5.00	$1,628.10	0.05%	100.00%	162	0.07%	100.00%	14	
					$10.05	$5.00	$1,628.10	0.05%		162	0.069%		14	
	918732	750	JOSEP FORASTER COLLITA'16 750ml	L	$11.99	$5.99	$1,618.65	0.05%	71.48%	135	0.06%	71.79%	11	
					$11.99	$5.99	$1,618.65	0.05%		135	0.057%		11	
	916342	750	TINTORALBA HIGUERUELA GRNCHA '12/1 750ml	L	$11.99	$6.00	$1,606.66	0.05%	-77.28%	134	0.06%	-78.17%	11	
					$11.99	$6.00	$1,606.66	0.05%		134	0.057%		11	
	916250	750	PESQUERA RESERVA'12 750ml	L	$55.95	$29.42	$1,454.70	0.05%	3.40%	26	0.01%	-13.33%	2	
					$55.95	$29.42	$1,454.70	0.05%		26	0.011%		2	
	916778	750	MOLET VALENCIA'12/13 750ml	L	$15.13	$7.67	$1,301.18	0.04%	-60.86%	86	0.04%	-61.08%	7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	916778				$15.13	$7.67	$1,301.18	0.04%		86	0.036%		7	
	953125	750	DOM BASCONCILLOS VINA MAGNA'15 750ml	L	$32.99	$17.17	$1,022.69	0.03%	100.00%	31	0.01%	100.00%	3	
					$32.99	$17.17	$1,022.69	0.03%		31	0.013%		3	
	916828	750	TELMO RODRIGUEZ DEHESA TORO'14/15 750ml	L	$16.99	$8.77	$832.51	0.03%	-65.06%	49	0.02%	-65.00%	4	
					$16.99	$8.77	$832.51	0.03%		49	0.021%		4	
	949828	750	MICROBIO RUFETE RUFIAN'14/16 750ml	L	$27.84	$18.12	$822.34	0.03%	398.85%	30	0.01%	450.00%	3	
					$26.99	$17.65	$377.86	0.01%		14	0.006%		1	
					$26.34	$17.22	$263.40	0.01%		10	0.004%		1	
					$30.18	$19.50	$181.08	0.01%		6	0.003%		1	
	920367	750	OSCAR'S DOURO RED 750ml	L	$9.09	$4.45	$736.29	0.02%	41.10%	81	0.03%	44.07%	7	
					$9.09	$4.45	$736.29	0.02%		81	0.034%		7	
	914551	750	NUMANTHIA TERMANTHIA'13 750ml	L	$222.68	$118.29	$667.71	0.02%	203.52%	3	0.00%	200.00%	0	
					$222.36	$118.12	$444.72	0.01%		2	0.001%		0	
					$222.99	$118.46	$222.99	0.01%		1	0.000%		0	
	921207	750	RAUL PEREZ ULTREIA MENCIA'16 750ml	L	$19.99	$10.23	$559.72	0.02%	100.00%	28	0.01%	100.00%	2	
					$19.99	$10.23	$559.72	0.02%		28	0.012%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	916360	750	VINAS CENIT VENTA MAZZARON'12/13 750ml	L	$16.18	$8.21	$275.36	0.01%	-92.79%	17	0.01%	-92.86%	1	
					$16.20	$8.21	$259.20	0.01%		16	0.007%		1	
					$16.16	$8.21	$16.16	0.00%		1	0.000%		0	
	917934	750	BT GARNACHA TINTORERA'13/14 750ml	U	$10.06	$4.99	$231.38	0.01%	-87.52%	23	0.01%	-87.63%	2	
					$10.06	$4.99	$231.38	0.01%		23	0.010%		2	
	915896	750	LOS 800 PRIORAT'10/12 750ml	X	$21.21	$10.91	$212.10	0.01%	-85.62%	10	0.00%	-85.71%	1	
					$21.21	$10.91	$212.10	0.01%		10	0.004%		1	
	919085	750	BUIL GINE PLERET 750ml	L	$85.56	$45.05	$171.12	0.01%	100.00%	2	0.00%	100.00%	0	
					$85.56	$45.05	$171.12	0.01%		2	0.001%		0	
	918467	750	COTO DE GOMARIZ ABADIA TINTO'09 750ml	X	$12.00	$6.00	$132.00	0.00%	-88.29%	11	0.00%	-87.80%	1	
					$12.00	$6.00	$132.00	0.00%		11	0.005%		1	
	917171	750	BODEGAS ATALAYA ALMANSA'10/11 750ml	U	$17.21	$8.75	$68.84	0.00%	100.00%	4	0.00%	100.00%	0	
					$17.21	$8.75	$68.84	0.00%		4	0.002%		0	
	921200	750	BOTIJO ROJO GARNACHA'15/16 750ml	L					100.00%			100.00%	0	
	917460	750	CASAL NOVO MENCIA'9/11 750ml	X					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRP SPANISH RED - MISC	**918342**	**750**	**CELLAR MALONDRO LATRIA '08 750 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	903302	**750**	**CONDADO DE HAZA'10/12 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	921201	**750**	**ERCAVIO TEMPRANILLO'15 750ml**	**L**					**100.00%**			**100.00%**	**0**	
	Total						**$1,237,422.89**		**0.84%**	**93,233**		**2.80%**	**8,334**	

Class Summary

PRP	**Bottle Sales**	93,233	**Gross Sales**	$1,237,422.89	**Total Items in Class**	106
	% of Bottle Sales	0.19%	**% of Gross Sales**	0.27%	**Share/Item**	1.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRQ PORTUGESE RED														
	919349	**750**	**PRAZO DE RORIZ DOURO'15 750ml**	**L**	**$15.49**	**$7.98**	**$21,004.20**	**8.89%**	**31.17%**	**1,380**	**8.29%**	**24.52%**	**115**	
					$14.99	$7.71	$15,919.38	6.74%		1,062	6.377%		89	
					$15.99	$8.24	$5,084.82	2.15%		318	1.910%		27	
	918532	**750**	**FVINE VINHO TINTO RED RES'14 750ml**	**L**	**$9.99**	**$4.93**	**$19,520.46**	**8.26%**	**73.37%**	**1,954**	**11.73%**	**73.37%**	**163**	
					$9.99	$4.93	$12,837.15	5.43%		1,285	7.716%		107	
					$9.99	$4.92	$6,683.31	2.83%		669	4.017%		56	
	915108	**750**	**QUINTA DO CRASTO RESERVA'13/14 750ml**	**L**	**$39.91**	**$20.89**	**$12,630.46**	**5.34%**	**54.36%**	**316**	**1.90%**	**54.76%**	**26**	
					$39.99	$20.89	$8,237.94	3.49%		206	1.237%		17	
					$39.97	$20.88	$3,517.36	1.49%		88	0.528%		7	
					$39.78	$20.89	$875.16	0.37%		22	0.132%		2	
	914974	**750**	**QUINTA DO CRASTO DOURO'15/16 750ml**	**L**	**$14.97**	**$7.62**	**$10,127.57**	**4.28%**	**1.25%**	**676**	**4.06%**	**1.93%**	**56**	
					$14.99	$7.59	$8,979.01	3.80%		599	3.597%		50	
					$14.78	$7.59	$694.66	0.29%		47	0.282%		4	
					$15.13	$7.67	$453.90	0.19%		30	0.180%		3	
	918460	**750**	**TONS DE DUORUM RED'15 750ml**	**X**	**$10.78**	**$7.06**	**$10,020.94**	**4.24%**	**-4.44%**	**970**	**5.82%**	**26.76%**	**81**	
					$13.99	$7.06	$5,847.82	2.47%		418	2.510%		35	
					$7.56	$7.06	$4,173.12	1.77%		552	3.315%		46	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRQ PORTUGESE RED	918802	750	VADIO TINTO'15 750ml	L	$14.99	$9.66	$6,820.45	2.89%	130.90%	455	2.73%	145.16%	38	
					$14.99	$9.66	$6,820.45	2.89%		455	2.732%		38	
	916834	750	ALTANO DOURO'15 750ml	L	$10.09	$5.10	$3,723.21	1.58%	-22.93%	369	2.22%	-23.36%	31	
					$10.09	$5.10	$3,723.21	1.58%		369	2.216%		31	
	951136	750	PRATS & SYMINGTON CHRYSEIA'13 750ml	L	$75.99	$39.99	$3,419.55	1.45%	201.62%	45	0.27%	200.00%	4	
					$75.99	$39.99	$3,419.55	1.45%		45	0.270%		4	
	916882	750	RAMOS PINTO DUAS QUINTAS'15 750ml	L	$15.07	$7.76	$3,232.98	1.37%	-21.67%	214	1.29%	-21.85%	18	
					$15.15	$7.80	$2,378.55	1.01%		157	0.943%		13	
					$14.99	$7.72	$854.43	0.36%		57	0.342%		5	
	917969	750	CARLOS REYNOLDS ALENTJO RED'13 750ml	L	$14.99	$7.59	$2,503.33	1.06%	39.00%	167	1.00%	39.06%	14	
					$14.99	$7.59	$2,503.33	1.06%		167	1.003%		14	
	911994	750	FONSECA PEREQUITA'13/15 750ml	L	$10.04	$4.96	$2,087.63	0.88%	-62.93%	207	1.24%	-63.10%	17	
					$10.09	$4.99	$1,987.73	0.84%		197	1.183%		16	
					$9.99	$4.93	$99.90	0.04%		10	0.060%		1	
	917044	750	QUINTA NOVAL CEDRO DO NOVAL'12/13 750ml	L	$21.99	$11.43	$2,001.09	0.85%	-13.70%	91	0.55%	-13.59%	8	
					$21.99	$11.43	$2,001.09	0.85%		91	0.546%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRQ PORTUGESE RED	**948004**	**750**	**QUINTA DO ROMEU RESERVA'11/12 750ml**	**X**	**$9.84**	**$6.23**	**$39.36**	**0.02%**	**-99.44%**	**4**	**0.02%**	**-99.01%**	**0**	
					$9.84	$6.23	$39.36	0.02%		4	0.024%		0	
	918468	**750**	**QUEUEDO CLAUDIA'S DOURP RSV'11 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$97,131.23**		**20.66%**	**6,848**		**19.31%**	**571**	

Class Summary

PRQ	**Bottle Sales**	6,848	**Gross Sales**	$97,131.23	**Total Items in Class**	14
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.14

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRR GREEK RED														
	917842	**1500**	**KOURTAKIS AGIORGITI NEMEA'15/16 1500 ml**	**L**	**$17.63**	**$8.63**	**$3,413.61**	**8.12%**	**-41.48%**	**195**	**8.67%**	**-43.08%**	**33**	
					$17.13	$8.36	$2,072.73	4.93%		121	5.383%		20	
					$18.12	$8.89	$1,340.88	3.19%		74	3.292%		12	
	952586	**750**	**SKOURAS ST. GEORGE NEMEA'14/15 750ml**	**L**	**$15.72**	**$7.98**	**$4,272.32**	**10.16%**	**2473.58%**	**275**	**12.23%**	**2450.00%**	**23**	
					$15.44	$7.83	$3,520.32	8.37%		228	10.142%		19	
					$16.00	$8.13	$752.00	1.79%		47	2.091%		4	
	988547	**750**	**BOUTARI NAOUSSA'14/15 750ml**	**L**	**$19.43**	**$9.95**	**$3,239.50**	**7.71%**	**-60.10%**	**164**	**7.30%**	**-61.61%**	**14**	
					$19.95	$10.23	$2,453.85	5.84%		123	5.472%		10	
					$19.16	$9.81	$613.12	1.46%		32	1.423%		3	
					$19.17	$9.81	$172.53	0.41%		9	0.400%		1	
	914299	**750**	**AMETHYSTOS RED '14/15 750ml**	**L**	**$26.58**	**$13.76**	**$2,854.50**	**6.79%**	**3.30%**	**105**	**4.67%**	**-12.50%**	**9**	
					$29.95	$15.56	$1,856.90	4.42%		62	2.758%		5	
					$23.20	$11.96	$997.60	2.37%		43	1.913%		4	
	Total						**$13,779.93**		**-16.14%**	**739**		**-15.14%**	**78**	

Class Summary

PRR	**Bottle Sales**	739	**Gross Sales**	$13,779.93	**Total Items in Class**	4
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRS SOUTH AFRICAN RED														
	411730	**750**	**FAIRVIEW GOATS DO ROAM RED 750ml**	**1**	**$9.32**	**$4.70**	**$66,348.42**	**13.64%**	**22.08%**	**7,494**	**18.02%**	**23.85%**	**625**	
					$7.99	$5.06	$15,931.53	3.28%		2,007	4.825%		167	
					$7.99	$3.99	$15,019.39	3.08%		1,885	4.532%		157	
					$9.99	$5.06	$11,111.94	2.28%		1,118	2.688%		93	
					$8.99	$4.53	$10,015.03	2.07%		1,125	2.705%		94	
					$10.99	$5.59	$8,385.37	1.71%		763	1.834%		64	
					$9.99	$3.99	$5,885.16	1.22%		596	1.433%		50	
	402524	**750**	**BARISTA COFFEE PINOTAGE 750ml**	**T**	**$12.99**	**$6.51**	**$19,186.23**	**3.92%**	**1127.73%**	**1,477**	**3.55%**	**1127.73%**	**123**	
					$12.99	$6.51	$19,186.23	3.92%		1,477	3.551%		123	
	917090	**750**	**MAN VINTNERS PINOTAGE'16 750ml**	**L**	**$9.08**	**$4.57**	**$17,960.24**	**3.67%**	**25.95%**	**1,978**	**4.76%**	**25.34%**	**165**	
					$9.08	$4.57	$17,960.24	3.67%		1,978	4.755%		165	
	914559	**750**	**BOEKENHOUTSKLOOF WOLFTRAP'16/17 750ml**	**L**	**$10.09**	**$5.10**	**$15,730.31**	**3.22%**	**-6.62%**	**1,559**	**3.75%**	**-7.11%**	**130**	
					$10.09	$5.10	$15,730.31	3.22%		1,559	3.748%		130	
	914865	**750**	**BOEKEN THE CHOCOLATE BLOCK'16 750ml**	**L**	**$32.33**	**$16.85**	**$12,414.72**	**2.54%**	**9.64%**	**384**	**0.92%**	**9.09%**	**32**	
					$32.33	$16.85	$12,414.72	2.54%		384	0.923%		32	
	916981	**750**	**MULDERBOSCH FAITH HOUND SA'15 750ml**	**L**	**$20.58**	**$10.78**	**$11,339.16**	**2.32%**	**-23.21%**	**559**	**1.34%**	**-24.21%**	**47**	
					$20.16	$10.46	$9,576.00	1.96%		475	1.142%		40	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRS SOUTH AFRICAN RED	916981				$20.99	$11.09	$1,763.16	0.36%		84	0.202%		7	
	906081	750	MAN VINTNERS CABERNET'16/17 750ml	L	$9.08	$4.57	$6,773.68	1.38%	-13.93%	746	1.79%	-14.32%	62	
					$9.08	$4.57	$6,773.68	1.38%		746	1.794%		62	
	915712	750	HAMILTON RUSSELL PINOT NOIR'16/17 750ml	L	$41.18	$21.56	$5,714.80	1.17%	41.52%	140	0.34%	35.19%	12	
					$39.40	$20.61	$3,309.60	0.68%		84	0.202%		7	
					$42.95	$22.50	$2,405.20	0.49%		56	0.135%		5	
	918242	750	BADENHORST SECATEURS RED'13/15 750ml	L	$14.65	$7.40	$3,938.14	0.81%	-49.42%	256	0.62%	-54.18%	21	
					$15.99	$8.13	$2,862.21	0.59%		179	0.430%		15	
					$13.97	$7.04	$908.05	0.19%		65	0.156%		5	
					$13.99	$7.04	$167.88	0.03%		12	0.029%		1	
	919059	750	LONGNECK CABERNET SAUVIGNON 750ml	L	$10.99	$5.77	$3,055.22	0.62%	100.00%	278	0.67%	100.00%	23	
					$10.99	$5.77	$3,055.22	0.62%		278	0.668%		23	
	916962	750	NEIL ELLIS LEFT BANK RED'13/14 750ml	L	$14.98	$7.71	$2,775.33	0.57%	-70.86%	183	0.44%	-74.63%	15	
					$16.01	$8.25	$1,729.08	0.35%		108	0.260%		9	
					$13.95	$7.16	$1,046.25	0.21%		75	0.180%		6	
	914662	750	MAN VINTNERS SHIRAZ SA'15/16 750ml	L	$9.08	$4.57	$2,515.16	0.51%	-41.82%	277	0.67%	-42.08%	23	
					$9.08	$4.57	$2,515.16	0.51%		277	0.666%		23	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRS SOUTH AFRICAN RED	915013	750	FAIRVIEW PINOTAGE'14/15 750ml	L	$13.13	$6.72	$2,389.66	0.49%	-77.87%	182	0.44%	-78.02%	15	
					$13.13	$6.72	$2,389.66	0.49%		182	0.438%		15	
	915741	750	NEIL ELLIS CAB STELLENBOSCH'11/12 750ml	L	$22.22	$11.56	$2,300.78	0.47%	-65.36%	100	0.24%	-71.67%	8	
					$25.25	$13.17	$1,590.75	0.33%		63	0.151%		5	
					$19.19	$9.94	$710.03	0.15%		37	0.089%		3	
	914249	750	FAIRVIEW SHIRAZ SA'12/13 750ml	L	$14.14	$7.26	$1,951.32	0.40%	-15.43%	138	0.33%	-15.88%	12	
					$14.14	$7.26	$1,951.32	0.40%		138	0.332%		12	
	915713	750	SOUTHERN RIGHT PINOTAGE'16/17 750ml	L	$20.92	$10.79	$1,856.72	0.38%	5.02%	86	0.21%	-2.17%	7	
					$21.64	$11.17	$1,796.12	0.37%		83	0.200%		7	
					$20.20	$10.40	$60.60	0.01%		3	0.007%		0	
	917229	750	GLEN CARLOU GRAND CLASSIQUE'11/12 750ml	X	$19.15	$9.92	$1,819.25	0.37%	-82.06%	95	0.23%	-82.15%	8	
					$19.15	$9.92	$1,819.25	0.37%		95	0.228%		8	
	917742	750	WARWICK THREE CAPE LADIES'11 750ml	X	$25.25	$13.05	$1,514.50	0.31%	-76.59%	60	0.14%	-76.68%	5	
					$25.24	$13.05	$1,262.00	0.26%		50	0.120%		4	
					$25.25	$13.05	$252.50	0.05%		10	0.024%		1	
	916518	750	RUST EN VREDE CAB STELLENB'16 750ml	L	$31.99	$16.53	$959.70	0.20%	100.00%	30	0.07%	100.00%	3	
					$31.99	$16.53	$959.70	0.20%		30	0.072%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRS SOUTH AFRICAN RED	**919140**	**750**	**RAINBOWS END CABERNET SA'16 750ml**	**L**	**$24.99**	**$12.90**	**$724.71**	**0.15%**	**100.00%**	**29**	**0.07%**	**100.00%**	**2**	
					$24.99	$12.90	$724.71	0.15%		29	0.070%		2	
	916387	**750**	**NEIL ELLIS PINOTAGE SA'14 750ml**	**U**	**$17.17**	**$8.87**	**$223.21**	**0.05%**	**-95.96%**	**13**	**0.03%**	**-95.99%**	**1**	
					$17.17	$8.87	$223.21	0.05%		13	0.031%		1	
	Total						**$181,491.26**		**-2.93%**	**16,064**		**2.62%**	**1,339**	

Class Summary

PRS

Bottle Sales	16,064	**Gross Sales**	$181,491.26	**Total Items in Class**	21
% of Bottle Sales	0.03%	**% of Gross Sales**	0.04%	**Share/Item**	0.21

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRT CHILEAN RED														
	403296	**3000**	**BOTA BOX PINOT NOIR 3000ml**	**1**	**$20.49**	**$10.60**	**$430,257.36**	**12.71%**	**-4.37%**	**20,706**	**9.21%**	**-4.56%**	**6,902**	
					$21.99	$11.39	$284,204.04	8.40%		12,991	5.777%		4,330	
					$18.99	$9.80	$146,053.32	4.31%		7,715	3.431%		2,572	
	412842	**3000**	**HOUSE WINE MALBEC 3000ml**	**1**	**$21.66**	**$11.04**	**$153,874.53**	**4.53%**	**11.45%**	**7,249**	**3.22%**	**11.45%**	**2,416**	
					$19.99	$10.41	$49,515.23	1.46%		2,477	1.102%		826	
					$22.99	$12.00	$46,646.71	1.37%		2,029	0.902%		676	
					$19.99	$11.49	$28,285.85	0.83%		1,415	0.629%		472	
					$20.99	$10.94	$11,061.73	0.33%		527	0.234%		176	
					$22.99	$9.90	$9,655.80	0.28%		420	0.187%		140	
					$22.99	$11.49	$8,709.21	0.26%		381	0.169%		127	
	426372	**3000**	**PEPPERWOOD GROVE PINOT NOIR BOX 3000ml**	**D**	**$16.14**	**$10.45**	**$20,833.70**	**0.61%**	**-44.09%**	**1,199**	**0.53%**	**-32.03%**	**400**	
					$20.95	$10.45	$15,796.30	0.46%		754	0.335%		251	
					$11.32	$10.45	$5,037.40	0.15%		445	0.198%		148	
	423244	**750**	**ROOT 1 CARMENERE 750ml**	**1**	**$13.66**	**$6.61**	**$104,390.41**	**3.08%**	**-0.81%**	**7,983**	**3.55%**	**-1.84%**	**665**	
					$11.99	$7.59	$32,573.42	0.96%		2,722	1.210%		227	
					$14.99	$7.59	$30,683.63	0.91%		2,065	0.918%		172	
					$11.99	$5.99	$20,411.27	0.60%		1,705	0.758%		142	
					$12.99	$5.99	$10,573.86	0.31%		814	0.362%		68	
					$14.99	$6.52	$6,715.52	0.20%		448	0.199%		37	
					$14.99	$5.99	$3,432.71	0.10%		229	0.102%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRT CHILEAN RED	423249	750	ROOT 1 CABERNET SAUVIGNON 750ml	1	$13.16	$6.88	$76,613.73	2.26%	-1.45%	5,951	2.65%	-3.58%	496	
					$14.99	$7.59	$18,257.37	0.54%		1,227	0.546%		102	
					$11.99	$7.59	$17,022.39	0.50%		1,425	0.634%		119	
					$11.99	$6.52	$16,238.75	0.48%		1,357	0.603%		113	
					$11.99	$5.99	$11,250.92	0.33%		940	0.418%		78	
					$12.99	$7.59	$7,308.66	0.22%		566	0.252%		47	
					$14.99	$5.99	$6,535.64	0.19%		436	0.194%		36	
	508105	750	SMOKING LOON MERLOT 750ml	1	$10.45	$4.94	$69,246.00	2.05%	3.59%	7,485	3.33%	4.18%	624	
					$7.94	$6.09	$28,377.56	0.83%		3,574	1.589%		298	
					$11.95	$6.09	$16,453.98	0.49%		1,398	0.622%		117	
					$8.94	$5.03	$12,364.02	0.37%		1,393	0.619%		116	
					$9.94	$3.96	$5,616.04	0.17%		568	0.253%		47	
					$11.95	$4.50	$3,727.95	0.11%		321	0.143%		27	
					$11.95	$3.96	$2,706.45	0.08%		231	0.103%		19	
	406702	750	CONCHA Y TORO MERLOT CASILLERO 750ml	1	$9.85	$5.02	$43,868.42	1.29%	-11.58%	4,590	2.04%	-12.56%	383	
					$7.99	$5.58	$10,107.35	0.30%		1,265	0.563%		105	
					$10.99	$5.77	$9,583.28	0.28%		872	0.388%		73	
					$10.99	$5.58	$9,242.59	0.27%		841	0.374%		70	
					$8.99	$5.58	$8,218.15	0.24%		917	0.408%		76	
					$7.99	$4.17	$2,452.93	0.07%		307	0.137%		26	
					$10.99	$4.51	$2,329.88	0.07%		212	0.094%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRT CHILEAN RED	406702				$10.99	$3.98	$1,934.24	0.06%		176	0.078%		15	
	407481	750	CONO SUR CAB/CARM/SYRH ORG 750ml	1	$12.99	$6.73	$35,983.48	1.06%	-37.60%	2,652	1.18%	-48.28%	221	
					$13.99	$7.36	$29,293.06	0.86%		2,094	0.931%		175	
					$11.99	$6.10	$6,690.42	0.20%		558	0.248%		47	
	406705	750	CONCHA Y TORO CARMENER DIAB'16/17 750ml	L	$10.09	$5.10	$27,394.35	0.81%	-12.74%	2,715	1.21%	-13.11%	226	
					$10.09	$5.10	$27,394.35	0.81%		2,715	1.207%		226	
	406750	750	CONCHA Y TORO DIABLO CAB 2017 750ml	L	$10.09	$5.10	$20,896.39	0.61%	13.26%	2,071	0.92%	12.81%	173	
					$10.09	$5.10	$20,896.39	0.61%		2,071	0.921%		173	
	912778	750	GILLMORE MARIPOSA RED BLEND'13/14 750ml	L	$14.95	$9.64	$20,257.25	0.60%	60.04%	1,355	0.60%	56.06%	113	
					$14.95	$9.64	$20,257.25	0.60%		1,355	0.603%		113	
	423750	750	SANTA RITA 120 CABERNET 750ml	D	$10.01	$6.54	$18,918.29	0.56%	-54.89%	1,968	0.88%	-50.21%	164	
					$12.99	$6.54	$7,781.01	0.23%		599	0.266%		50	
					$7.02	$6.54	$5,957.90	0.17%		847	0.377%		71	
					$10.01	$6.54	$5,179.38	0.15%		522	0.232%		44	
	915754	750	CONO SUR CARMENERE'15/16 750ml	L	$9.04	$4.64	$18,415.55	0.54%	-39.68%	2,041	0.91%	-39.57%	170	
					$8.99	$4.70	$11,660.03	0.34%		1,297	0.577%		108	
					$9.08	$4.57	$6,755.52	0.20%		744	0.331%		62	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRT CHILEAN RED	421065	750	PENALOLEN CABERNET MAIPO'15/16 750ml	L	$17.95	$9.13	$14,952.35	0.44%	-19.62%	833	0.37%	-22.60%	69	
					$17.95	$9.13	$14,952.35	0.44%		833	0.370%		69	
	906685	750	CONO SUR PINOT NOIR'17 750ml	L	$9.04	$4.64	$14,037.40	0.41%	-23.65%	1,556	0.69%	-23.50%	130	
					$8.99	$4.70	$9,097.88	0.27%		1,012	0.450%		84	
					$9.08	$4.57	$4,939.52	0.15%		544	0.242%		45	
	417446	750	MAQUIS RESERVE CABERNET 750ml	T	$18.14	$9.22	$13,750.12	0.40%	1788.64%	758	0.34%	1788.64%	63	
					$18.14	$9.22	$13,750.12	0.40%		758	0.337%		63	
	404020	750	LAPOSTOLLE CABERNET ALEX'15 750ml	L	$24.60	$12.71	$12,371.84	0.36%	79.45%	498	0.22%	66.46%	42	
					$24.99	$12.92	$8,621.55	0.25%		345	0.153%		29	
					$26.24	$13.59	$1,390.72	0.04%		53	0.024%		4	
					$23.92	$12.35	$1,267.76	0.04%		53	0.024%		4	
					$23.23	$11.99	$1,091.81	0.03%		47	0.021%		4	
	418774	750	MONTES CAB SAUV CLASSIC '14 750ml	L	$12.12	$6.18	$12,061.86	0.35%	36.36%	996	0.44%	36.16%	83	
					$12.11	$6.18	$11,698.26	0.34%		966	0.430%		81	
					$12.12	$6.18	$363.60	0.01%		30	0.013%		3	
	917132	750	CONO SUR PINOT NOIR RESERVA'14/15 750ml	L	$13.06	$6.78	$11,527.68	0.34%	-43.79%	884	0.39%	-43.68%	74	
					$12.99	$6.83	$7,352.34	0.22%		566	0.252%		47	
					$13.13	$6.72	$4,175.34	0.12%		318	0.141%		27	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRT CHILEAN RED	404362	750	CALCU CABERNET'15 750ml	L	$13.95	$7.03	$10,169.55	0.30%	5.94%	729	0.32%	2.34%	61	
					$13.95	$7.03	$10,169.55	0.30%		729	0.324%		61	
	988561	750	MONTES ALPHA CABERNET'12/15 750ml	L	$23.20	$12.08	$9,883.20	0.29%	-46.00%	426	0.19%	-46.33%	36	
					$23.20	$12.08	$9,883.20	0.29%		426	0.189%		36	
	407545	750	COUSINO MACUL CAB ANTIQUA RES'12/1 750ml	L	$18.95	$9.67	$9,437.10	0.28%	15.57%	498	0.22%	11.41%	42	
					$18.95	$9.67	$9,437.10	0.28%		498	0.221%		42	
	948179	750	J BOUCHON CANTO SUR RED'16/17 750ml	L	$13.02	$6.64	$9,348.64	0.27%	710.98%	720	0.32%	717.78%	60	
					$12.95	$6.60	$7,044.80	0.21%		544	0.242%		45	
					$13.09	$6.68	$2,303.84	0.07%		176	0.078%		15	
	406736	750	CONCHA Y TORO MELCHOR'15 750ml	L	$90.09	$47.51	$8,919.12	0.26%	221.82%	99	0.04%	220.69%	8	
					$90.10	$47.52	$5,406.00	0.16%		60	0.027%		5	
					$90.08	$47.50	$3,513.12	0.10%		39	0.017%		3	
	917266	750	ARENAL-FITZ ROY CARMENERE '16/17 750ml	L	$9.99	$5.05	$7,712.28	0.23%	6.87%	772	0.34%	7.06%	64	
					$9.99	$5.05	$7,712.28	0.23%		772	0.343%		64	
	917304	750	SANTA RITA CARMENER MED REAL'12 750ml	L	$19.99	$10.20	$7,656.17	0.23%	38.53%	383	0.17%	39.01%	32	
					$19.99	$10.20	$7,656.17	0.23%		383	0.170%		32	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRT CHILEAN RED	911475	750	MONTES ALPHA CARMENERE'14/16 750ml	L	$23.20	$12.08	$7,400.80	0.22%	-38.91%	319	0.14%	-39.27%	27	
					$23.20	$12.08	$7,400.80	0.22%		319	0.142%		27	
	916542	750	SANTA RITA CAB REAL SP RES'12/13 750ml	X	$15.40	$10.20	$6,948.08	0.20%	204.16%	514	0.23%	358.18%	43	
					$10.80	$10.20	$3,909.60	0.11%		362	0.161%		30	
					$19.99	$10.20	$3,038.48	0.09%		152	0.068%		13	
	401600	750	APALTAGUA CARMENERE RES'16/17 750ml	L	$10.95	$5.44	$6,701.40	0.20%	-19.03%	612	0.27%	-18.82%	51	
					$10.95	$5.44	$6,701.40	0.20%		612	0.272%		51	
	946648	750	CALCU CAB FRANC'13/14 750ml	X	$10.75	$7.03	$6,119.45	0.18%	10.28%	503	0.22%	22.58%	42	
					$13.95	$7.03	$5,063.85	0.15%		363	0.161%		30	
					$7.54	$7.03	$1,055.60	0.03%		140	0.062%		12	
	948118	750	MELI CARIGNANE'14/15 750ml	L	$13.95	$7.03	$5,356.80	0.16%	31.82%	384	0.17%	32.53%	32	
					$13.95	$7.03	$5,356.80	0.16%		384	0.171%		32	
	401595	750	APALTAGUA CABERNET'16/17 750ml	X	$8.44	$5.44	$4,908.16	0.14%	-31.84%	530	0.24%	-18.53%	44	
					$10.95	$5.44	$3,854.40	0.11%		352	0.157%		29	
					$5.92	$5.44	$1,053.76	0.03%		178	0.079%		15	
	407555	750	COUSINO MACUL MERLOT'15/16 750ml	X	$9.57	$5.62	$4,733.66	0.14%	54.90%	515	0.23%	89.59%	43	
					$11.95	$6.01	$2,127.10	0.06%		178	0.079%		15	
					$10.88	$5.43	$1,381.76	0.04%		127	0.056%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRT CHILEAN RED	407555				$5.88	$5.43	$1,224.80	0.04%		210	0.093%		18	
	947196	750	AMAYNA PINOT NOIR'12/13 750ml	L	$31.62	$18.47	$4,660.09	0.14%	-64.02%	166	0.07%	-62.90%	14	
					$27.94	$18.47	$4,554.22	0.13%		163	0.072%		14	
					$35.29	$18.47	$105.87	0.00%		3	0.001%		0	
	919077	750	ALMAVIVA PUENTE ALTO'15 750ml	L	$139.52	$73.75	$4,196.44	0.12%	100.00%	30	0.01%	100.00%	3	
					$140.30	$74.17	$3,086.60	0.09%		22	0.010%		2	
					$138.73	$73.33	$1,109.84	0.03%		8	0.004%		1	
	917055	750	MONTGRAS CARMENERE RESERVA'14/15 750ml	X	$11.44	$6.52	$4,163.61	0.12%	-29.83%	405	0.18%	-10.33%	34	
					$12.99	$6.50	$2,403.15	0.07%		185	0.082%		15	
					$6.89	$6.50	$1,240.20	0.04%		180	0.080%		15	
					$13.13	$6.57	$354.51	0.01%		27	0.012%		2	
					$12.75	$6.50	$165.75	0.00%		13	0.006%		1	
	948178	750	J BOUCHON CANTO NORTE RED'14/15 750ml	X	$9.98	$6.60	$4,098.15	0.12%	-27.53%	367	0.16%	-14.77%	31	
					$12.95	$6.60	$3,328.15	0.10%		257	0.114%		21	
					$7.00	$6.60	$770.00	0.02%		110	0.049%		9	
	911823	750	MONTES MERLOT CLASSIC'14 750ml	X	$10.08	$6.70	$3,850.63	0.11%	18.24%	405	0.18%	64.05%	34	
					$13.09	$6.70	$2,146.76	0.06%		164	0.073%		14	
					$7.07	$6.70	$1,703.87	0.05%		241	0.107%		20	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRT CHILEAN RED	**417448**	**750**	**MAQUIS LIEN COLCHUAGA'10/11 750ml**	**X**	**$20.98**	**$14.02**	**$3,701.42**	**0.11%**	**-20.86%**	**192**	**0.09%**	**13.10%**	**16**	
					$27.24	$14.02	$1,906.80	0.06%		70	0.031%		6	
					$14.71	$14.02	$1,794.62	0.05%		122	0.054%		10	
	410598	**750**	**EXPEDICION CARMENERE '16/17 750ml**	**X**	**$8.44**	**$5.56**	**$3,633.24**	**0.11%**	**86.90%**	**420**	**0.19%**	**137.29%**	**35**	
					$10.95	$5.56	$2,496.60	0.07%		228	0.101%		19	
					$5.92	$5.56	$1,136.64	0.03%		192	0.085%		16	
	404010	**750**	**LAPOSTOLLE CLOS APALTA'11/12 750ml**	**L**	**$131.30**	**$69.26**	**$3,582.00**	**0.11%**	**67.40%**	**27**	**0.01%**	**55.56%**	**2**	
					$138.68	$73.19	$2,218.88	0.07%		16	0.007%		1	
					$123.92	$65.33	$1,363.12	0.04%		11	0.005%		1	
	918163	**750**	**SANTA EMA CABERNET RES'12/13 750ml**	**X**	**$12.43**	**$8.31**	**$3,310.66**	**0.10%**	**-32.64%**	**242**	**0.11%**	**-20.34%**	**20**	
					$16.13	$8.31	$2,613.06	0.08%		162	0.072%		14	
					$8.72	$8.31	$697.60	0.02%		80	0.036%		7	
	420970	**750**	**ANKA MAIPO'10/12 750ml**	**X**	**$14.60**	**$9.65**	**$3,199.71**	**0.09%**	**-32.81%**	**281**	**0.12%**	**18.45%**	**23**	
					$10.24	$9.65	$2,498.56	0.07%		244	0.109%		20	
					$18.95	$9.65	$701.15	0.02%		37	0.016%		3	
	409090	**750**	**DOMUS AUREA CABERNET '12 750ml**	**X**	**$47.71**	**$32.48**	**$3,191.93**	**0.09%**	**-39.16%**	**69**	**0.03%**	**-19.51%**	**6**	
					$61.95	$32.48	$1,920.45	0.06%		31	0.014%		3	
					$33.46	$32.48	$1,271.48	0.04%		38	0.017%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRT CHILEAN RED	**950908**	**750**	**VALDIVIESO CABERNET FRANC'12/13 750ml**	**L**	**$20.17**	**$10.45**	**$3,059.35**	**0.09%**	**263.52%**	**151**	**0.07%**	**258.33%**	**13**	
					$20.29	$10.50	$2,576.83	0.08%		127	0.056%		11	
					$20.13	$10.42	$241.56	0.01%		12	0.005%		1	
					$20.08	$10.42	$240.96	0.01%		12	0.005%		1	
	951041	**750**	**VALDIVIESO ECLAT 750ml**	**L**	**$29.66**	**$15.39**	**$2,020.53**	**0.06%**	**-10.47%**	**68**	**0.03%**	**-11.54%**	**6**	
					$29.91	$15.50	$1,046.85	0.03%		35	0.016%		3	
					$29.47	$15.33	$707.28	0.02%		24	0.011%		2	
					$29.60	$15.33	$266.40	0.01%		9	0.004%		1	
	404040	**750**	**LAPOSTOLLE MERLOT CUVEE ALEX'13 750ml**	**L**	**$23.99**	**$12.39**	**$1,814.82**	**0.05%**	**454.52%**	**76**	**0.03%**	**431.25%**	**6**	
					$22.98	$11.85	$965.16	0.03%		42	0.019%		4	
					$24.99	$12.92	$849.66	0.02%		34	0.015%		3	
	918745	**750**	**MAQUIS VIOLA CARMENERE '11 750ml**	**L**	**$43.95**	**$22.91**	**$1,714.05**	**0.05%**	**-27.43%**	**39**	**0.02%**	**-26.92%**	**3**	
					$43.95	$22.91	$1,714.05	0.05%		39	0.017%		3	
	914633	**750**	**MONTES ALPHA M'10/11 750ml**	**X**	**$77.80**	**$53.39**	**$1,612.53**	**0.05%**	**60.29%**	**27**	**0.01%**	**170.00%**	**2**	
					$54.56	$53.39	$1,309.44	0.04%		24	0.011%		2	
					$101.03	$53.39	$303.09	0.01%		3	0.001%		0	
	915727	**750**	**SANTA EMA AMPLUS ONE'16 750ml**	**L**	**$24.21**	**$12.61**	**$1,307.34**	**0.04%**	**-66.69%**	**54**	**0.02%**	**-66.88%**	**5**	
					$24.21	$12.61	$1,307.34	0.04%		54	0.024%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRT CHILEAN RED	908249	750	SANTA EMA AMPLUS CABERNET'16 750ml	X	$18.65	$12.61	$367.05	0.01%	-80.20%	17	0.01%	-77.78%	1	
					$24.21	$12.61	$314.73	0.01%		13	0.006%		1	
					$13.08	$12.61	$52.32	0.00%		4	0.002%		0	
	917751	750	ERRAZURIZ CARMENER SNGL VYRD'13 750ml	X	$21.99	$11.43	$241.89	0.01%	-96.31%	11	0.00%	-96.30%	1	
					$21.99	$11.43	$241.89	0.01%		11	0.005%		1	
	915756	750	CONO SUR PINOT 20 BARRELS13/14 750ml	X	$14.73	$14.16	$235.68	0.01%	-95.71%	16	0.01%	-94.25%	1	
					$14.73	$14.16	$235.68	0.01%		16	0.007%		1	
	914417	750	CONCHA Y TORO CAB MARQ CASA'14 750ml	X	$20.20	$10.37	$60.60	0.00%	-84.89%	3	0.00%	-85.00%	0	
					$20.20	$10.37	$60.60	0.00%		3	0.001%		0	
	415152	750	ANTIYAL KUYEN'12/13 750ml	X					100.00%			100.00%	0	
	401580	750	ANTIYAL MAIPO'11/13 750ml	X					100.00%			100.00%	0	
	417660	750	CONCHA Y TORO MER MARQ CASA'12 750ml	X					100.00%			100.00%	0	
	404043	750	LAPOSTOLLE SYRAH LAS KURAS'10 750ml	X					100.00%			100.00%	0	
	917316	750	M TORRES STA DIGNA SYRAH R'11 750ml	X					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRT CHILEAN RED	**423247**	**750**	**ROOT 1 PINOT NOIR 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	917812	**750**	**VERAMONTE PINOT NOIRRES'14 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$1,278,966.84**		**-5.92%**	**83,560**		**-7.30%**	**14,252**	

Class Summary

PRT	**Bottle Sales**	83,560	**Gross Sales**	$1,278,966.84	**Total Items in Class**	61
	% of Bottle Sales	0.17%	**% of Gross Sales**	0.28%	**Share/Item**	0.61

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC														
	411197	**1500**	**GATO NEGRO MALBEC 1500ml**	**1**	**$10.32**	**$5.34**	**$93,009.24**	**1.07%**	**-6.09%**	**9,162**	**1.35%**	**-3.61%**	**1,527**	
					$8.99	$4.63	$44,405.48	0.51%		4,954	0.731%		826	
					$11.99	$6.23	$41,373.46	0.48%		3,482	0.514%		580	
					$9.99	$5.16	$7,230.30	0.08%		726	0.107%		121	
	917708	**1500**	**CHE GAUCHO MALBEC/MERLOT'13/14 1500ml**	**L**	**$12.08**	**$5.90**	**$84.56**	**0.00%**	**-91.41%**	**7**	**0.00%**	**-91.46%**	**1**	
					$12.08	$5.90	$84.56	0.00%		7	0.001%		1	
	402908	**3000**	**BLACK BOX MALBEC 3000ml**	**1**	**$21.74**	**$11.41**	**$426,410.96**	**4.89%**	**0.00%**	**19,236**	**2.84%**	**2.37%**	**6,412**	
					$23.99	$12.61	$230,431.47	2.65%		9,693	1.430%		3,231	
					$19.99	$10.48	$102,821.20	1.18%		5,164	0.762%		1,721	
					$20.99	$11.01	$57,485.80	0.66%		2,750	0.406%		917	
					$21.99	$11.54	$35,672.49	0.41%		1,629	0.240%		543	
	917705	**3000**	**MAIPE MALBEC'17 3000 ml**	**L**	**$33.37**	**$16.77**	**$38,639.11**	**0.44%**	**-5.03%**	**1,157**	**0.17%**	**-6.93%**	**386**	
					$33.75	$16.97	$20,857.50	0.24%		618	0.091%		206	
					$32.99	$16.57	$17,781.61	0.20%		539	0.079%		180	
	428700	**750**	**TRAPICHE MALBEC OAK CASK 750ml**	**1**	**$10.32**	**$5.41**	**$226,408.46**	**2.58%**	**-3.12%**	**22,406**	**3.30%**	**-4.13%**	**1,867**	
					$8.99	$4.70	$107,440.00	1.22%		11,952	1.763%		996	
					$11.99	$6.30	$87,248.14	1.00%		7,286	1.075%		607	
					$9.99	$5.23	$31,720.32	0.36%		3,168	0.467%		264	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	**400715**	**750**	**ALAMOS MALBEC 750ml**	**1**	**$11.32**	**$5.94**	**$224,771.88**	**2.59%**	**-5.47%**	**19,844**	**2.93%**	**-5.37%**	**1,654**	
					$12.99	$6.83	$110,956.53	1.27%		8,599	1.268%		717	
					$9.99	$5.23	$81,962.10	0.95%		8,314	1.226%		693	
					$10.99	$5.77	$31,853.25	0.37%		2,931	0.432%		244	
	428448	**750**	**TRAPICHE MALBEC 750ml**	**1**	**$8.32**	**$4.35**	**$211,733.33**	**2.43%**	**-2.78%**	**26,479**	**3.91%**	**-2.84%**	**2,207**	
					$6.99	$3.64	$103,466.97	1.18%		14,799	2.183%		1,233	
					$9.99	$5.23	$79,881.51	0.92%		8,105	1.195%		675	
					$7.99	$4.17	$28,384.85	0.33%		3,575	0.527%		298	
	416445	**750**	**DONA PAULA LOS CARDOS MALBEC 750ml**	**1**	**$9.32**	**$4.88**	**$202,408.70**	**2.31%**	**-8.77%**	**22,210**	**3.28%**	**-9.62%**	**1,851**	
					$7.99	$4.17	$87,934.08	1.00%		10,992	1.621%		916	
					$10.99	$5.77	$78,188.85	0.90%		7,167	1.057%		597	
					$8.99	$4.71	$36,285.77	0.42%		4,051	0.597%		338	
	411120	**750**	**DON MIGUEL GASCON MALBEC 750ml**	**1**	**$13.32**	**$7.01**	**$147,246.86**	**1.69%**	**-22.45%**	**11,110**	**1.64%**	**-21.79%**	**926**	
					$14.99	$7.90	$68,385.29	0.78%		4,595	0.678%		383	
					$11.99	$6.30	$64,962.27	0.74%		5,445	0.803%		454	
					$12.99	$6.83	$13,899.30	0.16%		1,070	0.158%		89	
	407290	**750**	**COLORES DEL SOL MALBEC RESERVA 750ml**	**1**	**$8.66**	**$4.25**	**$133,945.85**	**1.53%**	**4.69%**	**16,779**	**2.47%**	**3.16%**	**1,398**	
					$6.99	$4.96	$43,125.00	0.49%		6,172	0.910%		514	
					$9.99	$4.96	$28,952.43	0.33%		2,929	0.432%		244	
					$7.99	$4.96	$27,096.65	0.31%		3,407	0.502%		284	
					$6.99	$3.36	$18,107.25	0.21%		2,587	0.382%		216	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	407290				$9.99	$3.36	$9,731.31	0.11%		981	0.145%		82	
					$9.99	$3.89	$6,933.21	0.08%		703	0.104%		59	
	403779	750	TRAPICHE BROQUEL MALBEC 750ml	1	$14.32	$7.54	$129,906.00	1.49%	9.96%	9,356	1.38%	10.80%	780	
					$12.99	$6.83	$68,686.80	0.79%		5,312	0.783%		443	
					$15.99	$8.43	$41,073.45	0.47%		2,595	0.383%		216	
					$13.99	$7.36	$20,145.75	0.23%		1,449	0.214%		121	
	429411	750	VINO SAN ESTEBAN MALBEC 750ml	1	$9.99	$4.60	$109,238.45	1.25%	-9.09%	12,635	1.86%	-8.18%	1,053	
					$7.99	$5.45	$70,105.47	0.80%		8,781	1.295%		732	
					$10.99	$5.45	$17,302.63	0.20%		1,597	0.236%		133	
					$8.99	$3.85	$12,275.22	0.14%		1,374	0.203%		115	
					$10.99	$3.85	$6,137.24	0.07%		572	0.084%		48	
					$10.99	$4.38	$3,417.89	0.04%		311	0.046%		26	
	416455	750	DONA PAULA MALBEC ESTATE 750ml	1	$13.32	$7.01	$104,415.35	1.19%	4.56%	7,965	1.17%	5.65%	664	
					$11.99	$6.30	$50,837.60	0.58%		4,240	0.625%		353	
					$14.99	$7.90	$38,899.05	0.44%		2,595	0.383%		216	
					$12.99	$6.83	$14,678.70	0.17%		1,130	0.167%		94	
	426336	750	THE SHOW MALBEC 750ml	1	$12.32	$6.48	$95,687.94	1.10%	-7.27%	7,974	1.18%	-6.71%	665	
					$10.99	$5.77	$48,788.98	0.56%		4,462	0.658%		372	
					$13.99	$7.37	$37,582.73	0.44%		2,735	0.403%		228	
					$11.99	$6.30	$9,316.23	0.11%		777	0.115%		65	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	**403210**	**750**	**BODEGA NORTON MALBEC RESERVA 750ml**	**1**	**$18.66**	**$9.42**	**$87,561.32**	**1.00%**	**-9.93%**	**4,889**	**0.72%**	**-8.33%**	**407**	
					$16.95	$10.33	$30,388.20	0.34%		1,784	0.263%		149	
					$19.95	$10.33	$22,866.15	0.26%		1,145	0.169%		95	
					$15.94	$8.74	$15,987.82	0.18%		1,003	0.148%		84	
					$17.95	$10.33	$6,803.05	0.08%		379	0.056%		32	
					$19.95	$8.74	$4,249.35	0.05%		213	0.031%		18	
					$19.95	$9.27	$3,855.30	0.04%		194	0.029%		16	
					$19.95	$8.20	$3,411.45	0.04%		171	0.025%		14	
	916096	**750**	**ALTOS HORMIGAS MALBEC'16/17 750ml**	**L**	**$11.99**	**$6.09**	**$84,901.19**	**0.97%**	**-1.69%**	**7,081**	**1.04%**	**-1.43%**	**590**	
					$11.99	$6.09	$84,901.19	0.97%		7,081	1.044%		590	
	418535	**750**	**MEDRANO ESTATE MALBEC 750ml**	**1**	**$14.32**	**$6.89**	**$83,819.08**	**0.96%**	**-4.57%**	**6,460**	**0.95%**	**-4.16%**	**538**	
					$11.98	$8.13	$36,608.88	0.42%		3,066	0.452%		256	
					$15.99	$8.13	$15,676.74	0.18%		994	0.147%		83	
					$11.98	$6.00	$15,117.76	0.17%		1,264	0.186%		105	
					$13.98	$6.00	$10,556.04	0.12%		762	0.112%		64	
					$15.99	$7.07	$3,533.79	0.04%		221	0.033%		18	
					$15.99	$6.00	$2,325.87	0.03%		153	0.023%		13	
	415423	**750**	**LA POSTA MALBEC PIZZELLA VINEYARD 750ml**	**1**	**$15.45**	**$7.85**	**$76,995.90**	**0.88%**	**8.09%**	**5,049**	**0.74%**	**5.99%**	**421**	
					$15.95	$8.20	$26,796.00	0.31%		1,680	0.248%		140	
					$13.95	$7.14	$15,554.25	0.18%		1,115	0.164%		93	
					$13.95	$8.20	$11,271.60	0.13%		808	0.119%		67	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	415423				$16.95	$8.73	$10,017.45	0.11%		591	0.087%		49	
					$14.94	$7.14	$8,559.75	0.10%		572	0.084%		48	
					$16.95	$7.67	$4,796.85	0.05%		283	0.042%		24	
	918261	**750**	**CHAKANA MALBEC ESTATE '16/17 750ml**	**L**	**$23.88**	**$12.23**	**$71,438.73**	**0.81%**	**57.84%**	**2,989**	**0.44%**	**66.34%**	**249**	
					$24.77	$12.70	$37,873.33	0.43%		1,529	0.225%		127	
					$22.99	$11.76	$33,565.40	0.38%		1,460	0.215%		122	
	405266	**750**	**CATENA MALBEC'15/16 750ml**	**1**	**$23.59**	**$12.13**	**$67,340.79**	**0.77%**	**-6.11%**	**2,854**	**0.42%**	**-7.07%**	**238**	
					$23.95	$12.32	$34,847.25	0.40%		1,455	0.215%		121	
					$23.22	$11.93	$32,493.54	0.37%		1,399	0.206%		117	
	401510	**750**	**ANKO MALBEC 750ml**	**1**	**$17.99**	**$9.29**	**$51,163.56**	**0.58%**	**793.09%**	**2,844**	**0.42%**	**793.17%**	**237**	
					$17.99	$9.29	$51,163.56	0.58%		2,844	0.419%		237	
	415880	**750**	**LAYER CAKE MALBEC'15/16 750ml**	**L**	**$15.97**	**$8.32**	**$46,679.72**	**0.53%**	**-15.52%**	**2,920**	**0.43%**	**-14.43%**	**243**	
					$15.99	$8.43	$42,261.57	0.48%		2,643	0.390%		220	
					$15.95	$8.21	$4,418.15	0.05%		277	0.041%		23	
	916532	**750**	**PASCUAL TOSO MALBEC'16/17 750ml**	**L**	**$12.99**	**$6.62**	**$45,997.59**	**0.52%**	**229.50%**	**3,541**	**0.52%**	**229.92%**	**295**	
					$12.99	$6.62	$45,997.59	0.52%		3,541	0.522%		295	
	416912	**750**	**LUIGI BOSCA MALBEC'15/16 750ml**	**L**	**$18.49**	**$9.76**	**$36,462.28**	**0.42%**	**-24.55%**	**1,972**	**0.29%**	**-22.10%**	**164**	
					$18.49	$9.76	$36,462.28	0.42%		1,972	0.291%		164	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	**916198**	**750**	**PASCUAL TOSO MALBEC RES '15 750ml**	**L**	**$19.98**	**$10.33**	**$36,028.55**	**0.41%**	**89.40%**	**1,803**	**0.27%**	**89.68%**	**150**	
					$19.98	$10.33	$17,402.58	0.20%		871	0.128%		73	
					$19.99	$10.33	$15,492.25	0.18%		775	0.114%		65	
					$19.96	$10.32	$3,133.72	0.04%		157	0.023%		13	
	917238	**750**	**DON DAVID MALBEC RES'16/17 750ml**	**L**	**$15.99**	**$8.43**	**$34,538.40**	**0.39%**	**43.60%**	**2,160**	**0.32%**	**44.15%**	**180**	
					$15.99	$8.43	$34,538.40	0.39%		2,160	0.319%		180	
	917893	**750**	**KAIKEN MALBEC'16/17 750ml**	**1**	**$12.95**	**$6.63**	**$33,864.25**	**0.39%**	**-9.68%**	**2,615**	**0.39%**	**-9.47%**	**218**	
					$12.95	$6.63	$33,864.25	0.39%		2,615	0.386%		218	
	427810	**750**	**ALTOS PLATA MALBEC'16/17 750ml**	**L**	**$10.99**	**$5.77**	**$28,749.84**	**0.33%**	**2.19%**	**2,616**	**0.39%**	**2.42%**	**218**	
					$10.99	$5.77	$28,749.84	0.33%		2,616	0.386%		218	
	400426	**750**	**ACHAVAL FERRER MALBEC'17 750ml**	**L**	**$19.99**	**$10.55**	**$24,547.72**	**0.28%**	**-29.49%**	**1,228**	**0.18%**	**-29.49%**	**102**	
					$19.99	$10.55	$24,547.72	0.28%		1,228	0.181%		102	
	913354	**750**	**BALBO MALBEC'14/15 750ml**	**L**	**$25.95**	**$13.54**	**$23,562.60**	**0.27%**	**-10.21%**	**908**	**0.13%**	**-12.64%**	**76**	
					$25.95	$13.54	$23,562.60	0.27%		908	0.134%		76	
	917669	**750**	**ALTOS HORMIGAS MALBEC RSV'14 750ml**	**L**	**$28.79**	**$15.03**	**$23,262.32**	**0.27%**	**-4.16%**	**808**	**0.12%**	**-4.54%**	**67**	
					$28.79	$15.03	$23,262.32	0.27%		808	0.119%		67	
	913705	**750**	**NORTON 1895 MALBEC'17/18 750ml**	**L**	**$11.04**	**$5.60**	**$22,523.47**	**0.26%**	**-5.86%**	**2,036**	**0.30%**	**-6.37%**	**170**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	913705				$11.07	$5.62	$20,158.47	0.23%		1,821	0.269%		152	
					$11.00	$5.58	$2,365.00	0.03%		215	0.032%		18	
	917030	750	MAIPE MALBEC'17/18 750ml	L	$12.75	$6.39	$21,114.00	0.24%	-35.16%	1,656	0.24%	-36.01%	138	
					$12.75	$6.39	$21,114.00	0.24%		1,656	0.244%		138	
	916292	750	CRIOS DE BALBO MALBEC'16/17 750ml	L	$14.95	$7.69	$20,944.95	0.24%	-21.03%	1,401	0.21%	-20.88%	117	
					$14.95	$7.69	$20,944.95	0.24%		1,401	0.207%		117	
	915438	750	CARO AMANCAYA MALBEC-CAB'14/15 750ml	L	$19.68	$10.09	$17,096.67	0.19%	24.10%	865	0.13%	20.30%	72	
					$19.99	$10.25	$11,014.49	0.13%		551	0.081%		46	
					$19.37	$9.92	$6,082.18	0.07%		314	0.046%		26	
	916635	750	BODEGA NOEMIA A LISA'16/17 750ml	L	$18.72	$9.58	$16,862.40	0.19%	13.37%	870	0.13%	-0.84%	73	
					$19.99	$10.25	$10,274.86	0.12%		514	0.076%		43	
					$18.99	$9.72	$4,956.39	0.06%		261	0.038%		22	
					$17.17	$8.76	$1,631.15	0.02%		95	0.014%		8	
	917464	750	DURIGUTTI MALBEC CLASSICO'15/16 750ml	L	$15.15	$7.79	$16,528.65	0.19%	-41.53%	1,091	0.16%	-41.86%	91	
					$15.15	$7.79	$16,528.65	0.19%		1,091	0.161%		91	
	916216	750	BENMARCO MALBEC'15/16 750ml	L	$19.95	$10.35	$15,960.00	0.18%	-19.79%	800	0.12%	-19.61%	67	
					$19.95	$10.35	$15,960.00	0.18%		800	0.118%		67	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	414362	750	KING MALBEC MENDOZA 750 ml	D	$9.34	$6.18	$15,415.89	0.18%	-22.10%	1,527	0.23%	-6.15%	127	
					$12.12	$6.18	$11,780.64	0.13%		972	0.143%		81	
					$6.55	$6.18	$3,635.25	0.04%		555	0.082%		46	
	917052	750	SALENTEIN MALBEC'14/15 750ml	L	$19.70	$10.07	$15,031.10	0.17%	-16.25%	763	0.11%	-16.68%	64	
					$19.70	$10.07	$15,031.10	0.17%		763	0.113%		64	
	947364	750	LUIGI BOSCA DOC MALBEC'15 750ml	L	$24.74	$13.08	$14,299.72	0.16%	-41.50%	578	0.09%	-41.81%	48	
					$24.74	$13.08	$14,299.72	0.16%		578	0.085%		48	
	915341	750	BODEGA COLOME MALBECEST'13/14 750ml	L	$27.95	$14.52	$13,052.65	0.15%	-35.98%	467	0.07%	-37.94%	39	
					$27.95	$14.52	$13,052.65	0.15%		467	0.069%		39	
	916199	750	KAIKEN ULTRA MALBEC'14/15 750ml	L	$22.19	$11.54	$12,936.77	0.15%	-15.44%	583	0.09%	-15.98%	49	
					$22.19	$11.54	$12,936.77	0.15%		583	0.086%		49	
	400730	750	ALAMOS MALBEC SELECCION'14/15 750ml	L	$18.99	$10.03	$12,818.25	0.15%	-43.51%	675	0.10%	-45.04%	56	
					$18.99	$10.03	$12,818.25	0.15%		675	0.100%		56	
	408830	750	DISENO MALBEC OV'15/17 750ml	L	$12.73	$6.37	$12,504.85	0.14%	176.69%	981	0.14%	175.68%	82	
					$12.75	$6.37	$11,768.25	0.13%		923	0.136%		77	
					$12.70	$6.37	$736.60	0.01%		58	0.009%		5	
	913800	750	TIKAL MALBEC AMORIO'13/14 750ml	L	$29.95	$15.65	$12,279.50	0.14%	-15.48%	410	0.06%	-15.05%	34	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	913800				$29.95	$15.65	$12,279.50	0.14%		410	0.060%		34	
	918322	750	ZORZAL TERRIOR UNCO MALBEC'16/17 750ml	L	$12.81	$6.53	$10,055.85	0.11%	-5.45%	785	0.12%	-5.21%	65	
					$12.81	$6.53	$10,055.85	0.11%		785	0.116%		65	
	916381	750	FELINO MALBEC'15/16 750ml	L	$19.99	$10.35	$9,955.02	0.11%	-56.78%	498	0.07%	-56.74%	42	
					$19.99	$10.35	$9,955.02	0.11%		498	0.073%		42	
	918609	750	VIAMONTE MALBEC GRAN RSV'10 750ml	X	$23.87	$16.12	$9,627.06	0.11%	75.52%	444	0.07%	149.71%	37	
					$16.74	$16.12	$4,854.60	0.06%		290	0.043%		24	
					$30.99	$16.12	$4,772.46	0.05%		154	0.023%		13	
	917042	750	DECERO MALBEC REMOLINOS'14/15 750ml	L	$19.19	$9.94	$9,134.44	0.10%	-64.83%	476	0.07%	-65.03%	40	
					$19.19	$9.94	$9,134.44	0.10%		476	0.070%		40	
	915288	750	TRUMPETER MALBEC'15/16 750ml	L	$11.99	$6.30	$7,601.66	0.09%	-25.45%	634	0.09%	-25.39%	53	
					$11.99	$6.30	$7,601.66	0.09%		634	0.094%		53	
	917523	750	EL GANADOR MALBEC'14/15 750ml	X	$8.20	$5.28	$7,241.16	0.08%	-8.15%	903	0.13%	22.35%	75	
					$10.64	$5.28	$4,458.16	0.05%		419	0.062%		35	
					$5.75	$5.28	$2,783.00	0.03%		484	0.071%		40	
	913828	750	TIKAL PATRIOTA'13/14 750ml	X	$15.53	$10.44	$6,445.44	0.07%	-71.44%	408	0.06%	-63.25%	34	
					$20.16	$10.44	$4,354.56	0.05%		216	0.032%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	913828				$10.89	$10.44	$2,090.88	0.02%		192	0.028%		16	
	917251	750	TIZA MALBEC'12 750ml	X	$15.78	$10.51	$6,392.10	0.07%	-2.77%	420	0.06%	30.25%	35	
					$20.49	$10.51	$3,790.65	0.04%		185	0.027%		15	
					$11.07	$10.51	$2,601.45	0.03%		235	0.035%		20	
	915956	750	LA POSTA MALBEC PAULUCCI'15/16 750ml	X	$13.83	$9.26	$6,356.90	0.07%	-52.44%	407	0.06%	-44.17%	34	
					$17.95	$9.26	$5,241.40	0.06%		292	0.043%		24	
					$9.70	$9.26	$1,115.50	0.01%		115	0.017%		10	
	918481	750	GRAFFITO MALBEC '14/15 750ml	X	$14.60	$9.80	$5,141.79	0.06%	-35.75%	389	0.06%	-12.36%	32	
					$10.24	$9.80	$2,621.44	0.03%		256	0.038%		21	
					$18.95	$9.80	$2,520.35	0.03%		133	0.020%		11	
	416464	750	DONA PAULA MALBEC SELECCION'14 750ml	L	$39.99	$21.12	$4,998.75	0.06%	-27.00%	125	0.02%	-27.12%	10	
					$39.99	$21.12	$4,998.75	0.06%		125	0.018%		10	
	916585	750	BENMARCO EXPRESIVO'12/13 750ml	X	$23.32	$15.84	$4,967.52	0.06%	-49.04%	216	0.03%	-32.58%	18	
					$30.28	$15.84	$3,118.84	0.04%		103	0.015%		9	
					$16.36	$15.84	$1,848.68	0.02%		113	0.017%		9	
	427855	750	CHEVAL DES ANDES '13/14 750ml	L	$70.37	$37.28	$4,658.86	0.05%	20.53%	66	0.01%	20.69%	6	
					$70.75	$37.48	$3,679.00	0.04%		52	0.008%		4	
					$69.99	$37.08	$979.86	0.01%		14	0.002%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	**918139**	**750**	**DOS FINCAS MALBEC'15/17 750ml**	**X**	**$10.11**	**$6.71**	**$4,468.13**	**0.05%**	**-29.09%**	**455**	**0.07%**	**-5.47%**	**38**	
					$13.12	$6.71	$2,702.72	0.03%		206	0.030%		17	
					$7.09	$6.71	$1,765.41	0.02%		249	0.037%		21	
	405256	**750**	**CATENA ZAPATA MALBECALTA'13/14 750ml**	**X**	**$45.11**	**$30.63**	**$4,076.52**	**0.05%**	**19.94%**	**105**	**0.02%**	**81.03%**	**9**	
					$31.64	$30.63	$2,436.28	0.03%		77	0.011%		6	
					$58.58	$30.63	$1,640.24	0.02%		28	0.004%		2	
	427800	**750**	**TERRAZAS MALBEC SINGLE V'12/13 750ml**	**L**	**$53.28**	**$28.19**	**$3,499.05**	**0.04%**	**-8.40%**	**66**	**0.01%**	**-7.79%**	**6**	
					$52.99	$28.03	$3,338.37	0.04%		63	0.009%		5	
					$53.56	$28.34	$160.68	0.00%		3	0.000%		0	
	918650	**750**	**RUCA MALEN MALBEC TERROIR'15 750ml**	**U**	**$18.53**	**$9.47**	**$2,964.11**	**0.03%**	**17.51%**	**157**	**0.02%**	**12.14%**	**13**	
					$18.95	$9.70	$2,728.81	0.03%		144	0.021%		12	
					$18.10	$9.24	$235.30	0.00%		13	0.002%		1	
	916863	**750**	**ALTOCEDRO MALBEC CONSUL SLCT'15/16 750ml**	**L**	**$24.99**	**$13.01**	**$2,718.68**	**0.03%**	**27.24%**	**132**	**0.02%**	**86.96%**	**11**	
					$19.99	$10.35	$2,478.76	0.03%		124	0.018%		10	
					$29.99	$15.67	$239.92	0.00%		8	0.001%		1	
	918649	**750**	**GOULART MALBEC RESERVA'12 750ml**	**U**	**$19.56**	**$10.03**	**$1,979.34**	**0.02%**	**-20.92%**	**104**	**0.02%**	**-16.67%**	**9**	
					$18.95	$9.70	$1,838.15	0.02%		97	0.014%		8	
					$20.17	$10.35	$141.19	0.00%		7	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	**918937**	**750**	**BODEGA COLOME MALBEC ALTURA MAXIMA 750ml**	**L**	**$137.95**	**$72.69**	**$1,379.50**	**0.02%**	**900.00%**	**10**	**0.00%**	**900.00%**	**1**	
					$137.95	$72.69	$1,379.50	0.02%		10	0.001%		1	
	919131	**750**	**PIATTELLI TANNAT MALBEC'16 750ml**	**L**	**$14.99**	**$7.68**	**$1,214.19**	**0.01%**	**100.00%**	**81**	**0.01%**	**100.00%**	**7**	
					$14.99	$7.68	$1,214.19	0.01%		81	0.012%		7	
	411791	**750**	**GRAFFIGNA MALBEC CENT RES'12/13 750ml**	**X**	**$11.05**	**$6.85**	**$1,192.26**	**0.01%**	**-81.84%**	**93**	**0.01%**	**-81.45%**	**8**	
					$12.99	$6.83	$974.25	0.01%		75	0.011%		6	
					$13.13	$6.90	$196.95	0.00%		15	0.002%		1	
					$7.02	$6.83	$21.06	0.00%		3	0.000%		0	
	917596	**750**	**BRAMARE MALBEC MARCHIORE'12/13 750ml**	**X**	**$80.85**	**$55.46**	**$1,180.12**	**0.01%**	**-30.23%**	**14**	**0.00%**	**-11.76%**	**1**	
					$104.99	$55.46	$839.92	0.01%		8	0.001%		1	
					$56.70	$55.46	$340.20	0.00%		6	0.001%		1	
	400421	**750**	**ACHAVAL-FERRER MALBEC ALTAMIR'13 750ml**	**X**	**$99.33**	**$68.46**	**$1,083.57**	**0.01%**	**-33.15%**	**13**	**0.00%**	**10.00%**	**1**	
					$69.66	$68.46	$696.60	0.01%		10	0.001%		1	
					$128.99	$68.46	$386.97	0.00%		3	0.000%		0	
	916526	**750**	**NOTRO MALBEC'15/16 750ml**	**X**	**$7.70**	**$5.03**	**$1,017.09**	**0.01%**	**-85.66%**	**111**	**0.02%**	**-83.20%**	**9**	
					$9.99	$5.03	$909.09	0.01%		91	0.013%		8	
					$5.40	$5.03	$108.00	0.00%		20	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRU ARGENTINE RED - MALBEC	**917040**	**750**	**COBOS MALBEC'12/14 750ml**	**L**	**$206.95**	**$109.33**	**$206.95**	**0.00%**	**-85.53%**	**1**	**0.00%**	**-85.71%**	**0**	
					$206.95	$109.33	$206.95	0.00%		1	0.000%		0	
	918395	**750**	**OASIS DEL CUYO MALBEC'14 750ml**	**X**	**$7.77**	**$5.29**	**$66.80**	**0.00%**	**-79.76%**	**8**	**0.00%**	**-75.76%**	**1**	
					$10.09	$5.29	$50.45	0.00%		5	0.001%		0	
					$5.45	$5.29	$16.35	0.00%		3	0.000%		0	
	Total						**$3,359,812.26**		**-3.98%**	**260,881**		**-3.49%**	**27,602**	

Class Summary

PRU

Bottle Sales	260,881	**Gross Sales**	$3,359,812.26	**Total Items in Class**	73
% of Bottle Sales	0.52%	**% of Gross Sales**	0.72%	**Share/Item**	0.73

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRV ARGENTINE RED - OTHER														
	423775	**750**	**SANTA CAROLINA CARMENERE RESER 750ml**	**1**	**$13.99**	**$6.72**	**$59,513.72**	**9.06%**	**-5.86%**	**4,628**	**10.32%**	**-9.25%**	**386**	
					$11.99	$7.57	$33,787.82	5.14%		2,818	6.281%		235	
					$14.99	$7.57	$10,981.65	1.68%		735	1.638%		61	
					$12.99	$5.98	$8,898.15	1.35%		685	1.527%		57	
					$14.99	$5.98	$4,002.33	0.61%		267	0.595%		22	
					$14.99	$6.51	$1,843.77	0.28%		123	0.274%		10	
	425952	**750**	**TAPIZ ALTA COLLECTION CAB SAUV 750ml**	**T**	**$17.99**	**$9.29**	**$41,682.83**	**6.34%**	**695.38%**	**2,317**	**5.16%**	**695.41%**	**193**	
					$17.99	$9.29	$41,682.83	6.34%		2,317	5.165%		193	
	401512	**750**	**ANKO TORRONTES 750ml**	**T**	**$12.99**	**$6.63**	**$18,043.11**	**2.75%**	**1044.32%**	**1,389**	**3.10%**	**1044.54%**	**116**	
					$12.99	$6.63	$18,043.11	2.75%		1,389	3.096%		116	
	428850	**750**	**2 COPAS RED ARGENTINA 750ml**	**T**	**$8.99**	**$4.53**	**$14,734.61**	**2.24%**	**108.11%**	**1,639**	**3.65%**	**108.11%**	**137**	
					$8.99	$4.53	$14,734.61	2.24%		1,639	3.653%		137	
	419908	**750**	**NEW AGE RED 750ml**	**T**	**$11.99**	**$6.08**	**$13,356.86**	**2.03%**	**2767.50%**	**1,114**	**2.48%**	**2767.50%**	**93**	
					$11.99	$6.08	$13,356.86	2.03%		1,114	2.483%		93	
	406590	**750**	**CLOS DE LOS SIETE '13/14 750ml**	**L**	**$20.99**	**$11.09**	**$10,704.90**	**1.63%**	**-57.16%**	**510**	**1.14%**	**-57.62%**	**43**	
					$20.99	$11.09	$10,704.90	1.63%		510	1.137%		43	
	949505	**750**	**PIATTELLI TRINITA GRAND RSRV'15 750ml**	**L**	**$24.99**	**$12.88**	**$9,321.27**	**1.42%**	**86.80%**	**373**	**0.83%**	**86.80%**	**31**	
					$24.99	$12.88	$9,321.27	1.42%		373	0.831%		31	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRV ARGENTINE RED - OTHER	916742	750	ALTOS HORMIGAS BONARD LIEBRE'7/18 750ml	L	$10.24	$5.17	$9,317.28	1.42%	29.66%	922	2.06%	28.12%	77	
					$9.99	$5.03	$7,082.91	1.08%		709	1.580%		59	
					$10.49	$5.30	$2,234.37	0.34%		213	0.475%		18	
	427760	750	TERRAZAS RSV CAB SAUV '15/16 750ml	L	$15.07	$7.94	$8,553.95	1.30%	-14.60%	569	1.27%	-14.45%	47	
					$14.99	$7.90	$6,220.85	0.95%		415	0.925%		35	
					$15.15	$7.98	$2,333.10	0.35%		154	0.343%		13	
	400427	750	ACHAVAL-FERRER CAB ERNET '12 750ml	L	$17.99	$9.49	$8,113.49	1.23%	-11.54%	451	1.01%	-11.54%	38	
					$17.99	$9.49	$8,113.49	1.23%		451	1.005%		38	
	987557	750	BODEGA NORTON PRIVADA'14/15 750ml	L	$27.24	$14.23	$7,981.32	1.21%	-52.05%	293	0.65%	-52.35%	24	
					$27.24	$14.23	$7,981.32	1.21%		293	0.653%		24	
	949517	750	MAIPE BONARDA RESERVE'15 750ml	X	$12.13	$7.99	$7,251.57	1.10%	11.89%	659	1.47%	61.02%	55	
					$8.51	$7.99	$3,676.32	0.56%		432	0.963%		36	
					$15.75	$7.99	$3,575.25	0.54%		227	0.506%		19	
	917895	750	BODEGA SEPTIMA MALBEC'15/16 750ml	X	$10.07	$6.24	$7,074.04	1.08%	-1.04%	673	1.50%	14.08%	56	
					$12.12	$6.37	$4,108.68	0.63%		339	0.756%		28	
					$11.74	$6.17	$1,843.18	0.28%		157	0.350%		13	
					$6.34	$6.17	$1,122.18	0.17%		177	0.395%		15	
	918610	750	VIAMONTE BONARDA'14 750ml	X	$11.55	$7.61	$5,507.46	0.84%	183.92%	634	1.41%	374.44%	53	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRV ARGENTINE RED - OTHER	918610				$8.10	$7.61	$4,683.01	0.71%		579	1.291%		48	
					$14.99	$7.61	$824.45	0.13%		55	0.123%		5	
	916214	750	LA POSTA BONARDA'15/16 750ml	X	$12.71	$7.70	$5,340.91	0.81%	9.38%	436	0.97%	35.26%	36	
					$15.11	$7.75	$2,357.16	0.36%		156	0.348%		13	
					$14.95	$7.67	$1,569.75	0.24%		105	0.234%		9	
					$8.08	$7.67	$1,414.00	0.22%		175	0.390%		15	
	403777	750	TRAPICHE BROQUEL CABERNET 750ml	T	$13.99	$7.36	$4,826.55	0.73%	100.00%	345	0.77%	100.00%	29	
					$13.99	$7.36	$4,826.55	0.73%		345	0.769%		29	
	916132	750	DON DAVID TANNAT RES'14/15 750ml	X	$13.41	$8.34	$4,819.70	0.73%	-27.56%	351	0.78%	-14.85%	29	
					$15.99	$8.43	$2,654.34	0.40%		166	0.370%		14	
					$15.73	$8.29	$1,289.86	0.20%		82	0.183%		7	
					$8.50	$8.29	$875.50	0.13%		103	0.230%		9	
	400425	750	ACHAVAL FERRER QUIMERA'13 750ml	X	$23.10	$15.80	$4,567.72	0.69%	-39.14%	173	0.39%	-30.25%	14	
					$29.99	$15.80	$3,838.72	0.58%		128	0.285%		11	
					$16.20	$15.80	$729.00	0.11%		45	0.100%		4	
	913854	750	KAIKEN CAB MENDOZA RESERVA 14/15 750ml	X	$9.98	$6.63	$4,474.40	0.68%	-16.07%	442	0.99%	9.25%	37	
					$12.95	$6.63	$3,004.40	0.46%		232	0.517%		19	
					$7.00	$6.63	$1,470.00	0.22%		210	0.468%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRV ARGENTINE RED - OTHER	**916380**	**750**	**FELINO CABERNET'15/16 750ml**	**X**	**$15.40**	**$10.34**	**$4,143.10**	**0.63%**	**-44.61%**	**273**	**0.61%**	**-26.72%**	**23**	
					$19.99	$10.34	$2,598.70	0.40%		130	0.290%		11	
					$10.80	$10.34	$1,544.40	0.23%		143	0.319%		12	
	915304	**750**	**BODEGA NORTON CAB RES'13/14 750ml**	**X**	**$15.54**	**$10.46**	**$3,938.35**	**0.60%**	**-42.05%**	**238**	**0.53%**	**-29.06%**	**20**	
					$20.17	$10.46	$2,924.65	0.44%		145	0.323%		12	
					$10.90	$10.46	$1,013.70	0.15%		93	0.207%		8	
	401804	**750**	**ANIELLO 006 P N RIVERSIDE'17 750ml**	**L**	**$14.95**	**$7.58**	**$3,602.95**	**0.55%**	**100.00%**	**241**	**0.54%**	**100.00%**	**20**	
					$14.95	$7.58	$3,602.95	0.55%		241	0.537%		20	
	916397	**750**	**LUIGI BOSCA PINOT'14/15 750ml**	**X**	**$15.40**	**$10.55**	**$3,522.94**	**0.54%**	**-10.24%**	**236**	**0.53%**	**22.63%**	**20**	
					$19.99	$10.55	$2,118.94	0.32%		106	0.236%		9	
					$10.80	$10.55	$1,404.00	0.21%		130	0.290%		11	
	913658	**750**	**BALBO CRIOS CABERNET'11/14 750ml**	**X**	**$11.64**	**$7.77**	**$3,200.99**	**0.49%**	**-63.43%**	**279**	**0.62%**	**-51.77%**	**23**	
					$15.11	$7.77	$2,009.63	0.31%		133	0.296%		11	
					$8.16	$7.77	$1,191.36	0.18%		146	0.325%		12	
	918335	**750**	**REGINATO CHAMAN RED'12/13 750ml**	**X**	**$11.13**	**$9.91**	**$2,398.31**	**0.36%**	**-49.25%**	**194**	**0.43%**	**-37.33%**	**16**	
					$15.19	$9.91	$1,655.71	0.25%		109	0.243%		9	
					$8.21	$9.91	$492.60	0.07%		60	0.134%		5	
					$10.00	$9.91	$250.00	0.04%		25	0.056%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRV ARGENTINE RED - OTHER	**918061**	**750**	**BODEGA SEPTIMA CAB MENDOZA'17 750ml**	**X**	**$9.34**	**$6.37**	**$2,285.63**	**0.35%**	**-50.82%**	**235**	**0.52%**	**-37.66%**	**20**	
					$12.12	$6.37	$1,624.08	0.25%		134	0.299%		11	
					$6.55	$6.37	$661.55	0.10%		101	0.225%		8	
	917041	**750**	**DECERO CAB REMOLINOS'12/13 750ml**	**X**	**$15.40**	**$10.37**	**$1,834.52**	**0.28%**	**-63.47%**	**112**	**0.25%**	**-56.69%**	**9**	
					$19.99	$10.37	$1,359.32	0.21%		68	0.152%		6	
					$10.80	$10.37	$475.20	0.07%		44	0.098%		4	
	917043	**750**	**FINCA DECERO AMANO'09/13 7 750ml**	**X**	**$50.05**	**$34.22**	**$1,575.39**	**0.24%**	**-67.05%**	**27**	**0.06%**	**-63.08%**	**2**	
					$64.99	$34.22	$1,364.79	0.21%		21	0.047%		2	
					$35.10	$34.22	$210.60	0.03%		6	0.013%		1	
	917077	**750**	**REGINATO CHAMAN CAB FRANC'16 750ml**	**L**	**$12.95**	**$8.41**	**$1,515.15**	**0.23%**	**100.00%**	**117**	**0.26%**	**100.00%**	**10**	
					$12.95	$8.41	$1,515.15	0.23%		117	0.261%		10	
	953568	**750**	**FAMIGLIA BIANCHI RED BLEND'15 750ml**	**U**	**$19.02**	**$9.83**	**$1,369.44**	**0.21%**	**100.00%**	**72**	**0.16%**	**100.00%**	**6**	
					$19.02	$9.83	$1,369.44	0.21%		72	0.160%		6	
	405274	**750**	**NICHOLAS CATENA ZAPATA'9/10 750ml**	**X**	**$105.03**	**$71.89**	**$1,344.94**	**0.20%**	**-2.99%**	**14**	**0.03%**	**46.15%**	**1**	
					$136.40	$71.89	$682.00	0.10%		5	0.011%		0	
					$73.66	$71.89	$662.94	0.10%		9	0.020%		1	
	918010	**750**	**ALTOCEDRO TEMPRAN ANO CERO'13 750ml**	**X**	**$14.63**	**$9.82**	**$825.75**	**0.13%**	**-26.34%**	**49**	**0.11%**	**-20.00%**	**4**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRV ARGENTINE RED - OTHER	**918010**				$18.99	$9.82	$702.63	0.11%		37	0.082%		3	
					$10.26	$9.82	$123.12	0.02%		12	0.027%		1	
	913712	**750**	**ALAMOS CATENA CABERNET'13/14 750ml**	**X**	**$8.56**	**$5.83**	**$303.76**	**0.05%**	**-94.38%**	**37**	**0.08%**	**-92.18%**	**3**	
					$11.11	$5.83	$177.76	0.03%		16	0.036%		1	
					$6.00	$5.83	$126.00	0.02%		21	0.047%		2	
	918011	**750**	**MANOS NEGRAS PINOT NOIR'12/13 750ml**	**X**	**$17.17**	**$8.85**	**$51.51**	**0.01%**	**-99.23%**	**3**	**0.01%**	**-99.24%**	**0**	
					$17.17	$8.85	$51.51	0.01%		3	0.007%		0	
	917079	**750**	**LUCA PINOT NOIR MENDOZA'11 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$277,098.42**		**13.28%**	**20,045**		**26.54%**	**1,670**	

Class Summary

PRV	**Bottle Sales**	20,045	**Gross Sales**	$277,098.42	**Total Items in Class**	35
	% of Bottle Sales	0.04%	**% of Gross Sales**	0.06%	**Share/Item**	0.35

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRW NEW ZEALAND RED														
	917108	**750**	**DOG POINT PINOT NOIR'15/16 750ml**	**L**	**$37.87**	**$19.88**	**$25,338.49**	**7.39%**	**-12.98%**	**647**	**3.89%**	**-21.84%**	**54**	
					$39.75	$20.88	$21,703.50	6.33%		546	3.282%		46	
					$35.99	$18.88	$3,634.99	1.06%		101	0.607%		8	
	917813	**750**	**KIM CRAWFORD PINOT NOIR'16/17 750ml**	**L**	**$17.88**	**$9.18**	**$24,094.64**	**7.03%**	**12.19%**	**1,340**	**8.06%**	**11.67%**	**112**	
					$17.99	$9.18	$23,171.12	6.76%		1,288	7.743%		107	
					$17.76	$9.18	$923.52	0.27%		52	0.313%		4	
	914886	**750**	**NAUTILUS PINOT NOIR NZ'14/15 750ml**	**L**	**$29.65**	**$15.50**	**$13,427.78**	**3.92%**	**-1.57%**	**454**	**2.73%**	**-3.23%**	**38**	
					$29.30	$15.32	$7,969.60	2.32%		272	1.635%		23	
					$29.99	$15.68	$5,458.18	1.59%		182	1.094%		15	
	949254	**750**	**GRAPESMITH & CRUSHER PN'14/15 750ml**	**X**	**$15.40**	**$10.25**	**$13,272.77**	**3.87%**	**3.31%**	**852**	**5.12%**	**33.02%**	**71**	
					$19.99	$10.25	$8,855.57	2.58%		443	2.663%		37	
					$10.80	$10.25	$4,417.20	1.29%		409	2.459%		34	
	918462	**750**	**OTTO'S CONSTANT DREAM PN15/16 750ml**	**L**	**$14.99**	**$7.59**	**$12,831.44**	**3.74%**	**15.61%**	**856**	**5.15%**	**15.80%**	**71**	
					$14.99	$7.59	$12,831.44	3.74%		856	5.146%		71	
	917138	**750**	**OYSTER BAY PINOT NOIR'15/16 750ml**	**L**	**$17.99**	**$9.30**	**$12,119.12**	**3.53%**	**-26.03%**	**688**	**4.14%**	**-21.95%**	**57**	
					$16.99	$8.78	$8,036.27	2.34%		473	2.844%		39	
					$18.99	$9.82	$4,082.85	1.19%		215	1.293%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRW NEW ZEALAND RED	**915673**	**750**	**OYSTER BAY MERLOT'14/16 750ml**	**L**	**$14.99**	**$7.71**	**$10,073.28**	**2.94%**	**-5.57%**	**672**	**4.04%**	**-8.93%**	**56**	
					$14.99	$7.71	$10,073.28	2.94%		672	4.040%		56	
	915591	**750**	**TOHU PINOT NOIR'14 750ml**	**X**	**$19.25**	**$12.91**	**$7,664.67**	**2.23%**	**-0.88%**	**412**	**2.48%**	**33.77%**	**34**	
					$24.99	$12.91	$4,573.17	1.33%		183	1.100%		15	
					$13.50	$12.91	$3,091.50	0.90%		229	1.377%		19	
	917197	**750**	**SPY VALLEY PINOT NOIR'13/14 750ml**	**X**	**$22.78**	**$12.96**	**$7,659.54**	**2.23%**	**137.48%**	**447**	**2.69%**	**254.03%**	**37**	
					$13.47	$12.89	$4,158.23	1.21%		307	1.846%		26	
					$24.99	$12.91	$2,149.14	0.63%		86	0.517%		7	
					$24.94	$12.89	$897.84	0.26%		36	0.216%		3	
					$25.24	$13.05	$429.08	0.13%		17	0.102%		1	
					$25.25	$13.05	$25.25	0.01%		1	0.006%		0	
	914186	**750**	**CLOUDY BAY PINOT NOIR'15 750ml**	**L**	**$39.20**	**$20.70**	**$2,653.42**	**0.77%**	**59.78%**	**68**	**0.41%**	**60.47%**	**6**	
					$38.99	$20.59	$2,456.37	0.72%		63	0.379%		5	
					$39.41	$20.81	$197.05	0.06%		5	0.030%		0	
	914599	**750**	**VILLA MARIA PN CELLAR SEL'13 750ml**	**X**	**$23.34**	**$16.04**	**$2,344.49**	**0.68%**	**28.13%**	**133**	**0.80%**	**122.03%**	**11**	
					$16.37	$16.04	$1,980.77	0.58%		121	0.727%		10	
					$30.31	$16.04	$363.72	0.11%		12	0.072%		1	
	914598	**750**	**VILLA MARIA PN PRIV BIN'14/15 750ml**	**X**	**$15.57**	**$10.67**	**$1,046.20**	**0.31%**	**-72.85%**	**89**	**0.54%**	**-53.65%**	**7**	
					$10.92	$10.67	$884.52	0.26%		81	0.487%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRW NEW ZEALAND RED	**914598**				$20.21	$10.67	$161.68	0.05%		8	0.048%		1	
	919133	**750**	**ASTROLABE PN MALBOROUGH'15/16 750ml**	**L**	**$31.99**	**$16.59**	**$223.93**	**0.07%**	**100.00%**	**7**	**0.04%**	**100.00%**	**1**	
					$31.99	$16.59	$223.93	0.07%		7	0.042%		1	
	Total						**$132,749.77**		**-0.51%**	**6,665**		**7.18%**	**555**	

Class Summary

PRW	**Bottle Sales**	6,665	**Gross Sales**	$132,749.77	**Total Items in Class** 13
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.03%	**Share/Item** 0.13

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED														
	917535	**1000**	**THORN-CLARKE TB SHIRAZ'15/16 1000 ml**	**L**	**$20.12**	**$10.19**	**$19,613.10**	**0.42%**	**-18.58%**	**978**	**0.23%**	**-21.35%**	**109**	
					$19.49	$9.85	$10,524.60	0.23%		540	0.126%		60	
					$20.75	$10.52	$9,088.50	0.20%		438	0.102%		49	
	410638	**3000**	**FISH EYE PINOT NOIR 3000ml**	**1**	**$17.32**	**$9.06**	**$140,042.16**	**3.05%**	**-4.37%**	**7,878**	**1.84%**	**-4.96%**	**2,626**	
					$18.99	$9.95	$76,369.93	1.67%		4,075	0.950%		1,358	
					$16.99	$8.88	$55,133.57	1.20%		3,269	0.762%		1,090	
					$15.99	$8.35	$8,538.66	0.18%		534	0.124%		178	
	419952	**750**	**19 CRIMES RED 750ml**	**1**	**$9.99**	**$5.24**	**$440,019.28**	**9.62%**	**40.01%**	**43,520**	**10.15%**	**34.88%**	**3,627**	
					$10.99	$5.77	$300,259.56	6.57%		27,732	6.465%		2,311	
					$8.99	$4.70	$139,759.72	3.06%		15,788	3.681%		1,316	
	429990	**750**	**YELLOW TAIL SHIRAZ 750ml**	**1**	**$8.99**	**$4.70**	**$69,983.22**	**1.52%**	**-4.75%**	**8,330**	**1.94%**	**-6.58%**	**694**	
					$6.99	$3.64	$33,735.59	0.73%		4,837	1.128%		403	
					$10.99	$5.77	$28,800.63	0.63%		2,661	0.620%		222	
					$8.99	$4.70	$7,447.00	0.16%		832	0.194%		69	
	421110	**750**	**PENFOLDS SHIRAZ-CAB KOONUNGA 750ml**	**1**	**$10.99**	**$5.77**	**$69,773.81**	**1.51%**	**-12.94%**	**6,711**	**1.56%**	**-15.56%**	**559**	
					$8.99	$4.70	$38,319.65	0.83%		4,267	0.995%		356	
					$12.99	$6.83	$31,454.16	0.68%		2,444	0.570%		204	
	429970	**750**	**YELLOW TAIL MERLOT 750ml**	**1**	**$8.99**	**$4.70**	**$61,022.62**	**1.34%**	**8.18%**	**7,314**	**1.71%**	**4.34%**	**610**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	429970				$6.99	$3.64	$29,196.78	0.63%		4,186	0.976%		349	
					$10.99	$5.77	$24,528.09	0.55%		2,307	0.538%		192	
					$8.99	$4.70	$7,297.75	0.16%		821	0.191%		68	
	429940	**750**	**YELLOW TAIL CABERNET 750ml**	**1**	**$8.99**	**$4.70**	**$58,719.90**	**1.28%**	**-2.96%**	**7,194**	**1.68%**	**-5.30%**	**600**	
					$6.99	$3.64	$31,961.83	0.69%		4,581	1.068%		382	
					$10.99	$5.77	$20,755.74	0.46%		1,946	0.454%		162	
					$8.99	$4.70	$6,002.33	0.13%		667	0.155%		56	
	416165	**750**	**LINDEMANS CABERNET BIN 45 750ml**	**1**	**$8.52**	**$4.45**	**$56,102.91**	**1.22%**	**3.43%**	**8,218**	**1.92%**	**0.33%**	**685**	
					$5.99	$3.11	$36,470.24	0.79%		6,088	1.419%		507	
					$9.99	$5.23	$13,247.16	0.29%		1,356	0.316%		113	
					$7.99	$4.17	$4,906.01	0.11%		623	0.145%		52	
					$10.10	$5.30	$1,479.50	0.03%		151	0.035%		13	
	423299	**750**	**ROSEMOUNT SHIRAZ 750ml**	**1**	**$11.53**	**$6.05**	**$51,176.69**	**1.11%**	**-10.66%**	**4,969**	**1.16%**	**-11.76%**	**414**	
					$8.99	$4.70	$27,783.10	0.60%		3,090	0.720%		258	
					$12.99	$6.83	$17,102.64	0.37%		1,332	0.311%		111	
					$10.99	$5.77	$4,420.00	0.09%		400	0.093%		33	
					$13.13	$6.91	$1,870.95	0.04%		147	0.034%		12	
	429760	**750**	**WYNDHAM SHIRAZ BIN 555 750ml**	**1**	**$8.99**	**$4.70**	**$51,071.80**	**1.11%**	**11.47%**	**6,444**	**1.50%**	**14.74%**	**537**	
					$6.99	$3.64	$31,357.14	0.68%		4,486	1.046%		374	
					$10.99	$5.77	$13,170.39	0.29%		1,221	0.285%		102	
					$8.99	$4.70	$6,544.27	0.14%		737	0.172%		61	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	430000	750	YELLOW TAIL SHIRAZ-CABERNET 750ml	1	$8.99	$4.70	$50,103.38	1.09%	-1.46%	6,318	1.47%	-2.92%	527	
					$6.99	$3.64	$30,496.92	0.66%		4,372	1.019%		364	
					$10.99	$5.77	$13,941.47	0.31%		1,313	0.306%		109	
					$8.99	$4.70	$5,664.99	0.12%		633	0.148%		53	
	420430	750	JACOBS CREEK CABERNET 750ml	1	$7.99	$4.17	$46,564.03	1.00%	-11.91%	6,709	1.56%	-11.68%	559	
					$5.99	$3.11	$28,332.78	0.61%		4,722	1.101%		394	
					$9.99	$5.23	$12,134.88	0.26%		1,224	0.285%		102	
					$7.99	$4.17	$6,096.37	0.13%		763	0.178%		64	
	419955	750	19 CRIMES BANISHED DARK RED 750ml	T	$9.99	$5.23	$45,300.18	0.98%	100.00%	4,566	1.06%	100.00%	381	
					$9.99	$5.23	$45,300.18	0.98%		4,566	1.064%		381	
	420480	750	JACOBS CREEK SHIRAZ 750ml	1	$7.54	$3.94	$43,691.73	0.95%	-10.17%	6,177	1.44%	-9.65%	515	
					$6.09	$3.16	$14,022.15	0.30%		2,307	0.538%		192	
					$10.09	$5.29	$13,350.66	0.30%		1,362	0.318%		114	
					$5.99	$3.11	$11,141.40	0.24%		1,860	0.434%		155	
					$7.99	$4.18	$5,177.52	0.11%		648	0.151%		54	
	416175	750	LINDEMANS SHIRAZ BIN 50 750ml	D	$7.89	$4.61	$41,998.69	0.91%	-2.95%	6,244	1.46%	-4.43%	520	
					$5.40	$5.23	$13,467.00	0.29%		2,492	0.581%		208	
					$9.99	$5.23	$13,081.19	0.29%		1,340	0.312%		112	
					$5.99	$3.11	$11,912.12	0.26%		1,988	0.463%		166	
					$7.99	$4.17	$2,472.98	0.05%		314	0.073%		26	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	416175				$10.10	$5.30	$1,065.40	0.02%		110	0.026%		9	
	420437	750	JACOBS CREEK MERLOT 750ml	D	$7.34	$4.44	$38,161.80	0.83%	-0.97%	5,297	1.23%	-1.93%	441	
					$9.99	$5.23	$15,676.41	0.34%		1,583	0.369%		132	
					$5.99	$3.11	$9,422.27	0.20%		1,573	0.367%		131	
					$5.40	$5.23	$8,449.80	0.18%		1,561	0.364%		130	
					$7.99	$4.17	$4,613.32	0.10%		580	0.135%		48	
	408700	750	D'ARENBERG STUMP JUMP RED 750ml	1	$11.62	$5.64	$35,292.41	0.77%	-15.01%	3,289	0.77%	-14.90%	274	
					$9.95	$6.62	$14,729.85	0.32%		1,479	0.345%		123	
					$12.95	$6.62	$8,242.90	0.18%		650	0.152%		54	
					$9.95	$5.02	$6,557.05	0.14%		659	0.154%		55	
					$10.94	$5.02	$3,502.76	0.08%		322	0.075%		27	
					$12.95	$5.56	$1,191.40	0.03%		92	0.021%		8	
					$12.95	$5.02	$1,068.45	0.02%		87	0.020%		7	
	988795	750	ELDERTON BAROSSA SHIRAZ'14/15 750ml	L	$22.99	$11.85	$34,462.01	0.74%	4.11%	1,499	0.35%	4.64%	125	
					$22.99	$11.85	$34,462.01	0.74%		1,499	0.349%		125	
	904724	750	HEWITSON MISS HARRY GSM'15 750ml	L	$19.29	$10.18	$31,372.44	0.68%	-10.75%	1,628	0.38%	-7.65%	136	
					$19.82	$10.46	$15,697.44	0.34%		792	0.185%		66	
					$18.75	$9.89	$15,675.00	0.34%		836	0.195%		70	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRY AUSTRALIAN RED	**917002**	**750**	**PENLEY CAB ESTATE PHOENIX'16/17 750ml**	**L**	**$14.95**	**$7.68**	**$25,041.25**	**0.54%**	**4.97%**	**1,675**	**0.39%**	**-26.61%**	**140**	
					$14.95	$7.68	$25,041.25	0.54%		1,675	0.390%		140	
	418719	**750**	**MOLLYDOOKER BOXER SHIRAZ'14/16 750ml**	**L**	**$29.99**	**$15.65**	**$23,272.24**	**0.50%**	**4.11%**	**776**	**0.18%**	**1.27%**	**65**	
					$29.99	$15.65	$23,272.24	0.50%		776	0.181%		65	
	913328	**750**	**WISHING TREE SHIRAZ'16 750ml**	**L**	**$12.92**	**$6.79**	**$19,331.58**	**0.42%**	**9.86%**	**1,497**	**0.35%**	**5.25%**	**125**	
					$12.84	$6.75	$9,796.92	0.21%		763	0.178%		64	
					$12.99	$6.83	$9,534.66	0.21%		734	0.171%		61	
	415850	**750**	**LAYER CAKE SHIRAZ'17 750ml**	**L**	**$15.97**	**$8.32**	**$19,246.96**	**0.41%**	**-26.33%**	**1,204**	**0.28%**	**-26.21%**	**100**	
					$15.99	$8.43	$17,253.21	0.37%		1,079	0.252%		90	
					$15.95	$8.21	$1,993.75	0.04%		125	0.029%		10	
	912990	**750**	**WOOP WOOP SHIRAZ'16 750ml**	**L**	**$12.99**	**$6.63**	**$18,263.94**	**0.39%**	**-17.99%**	**1,406**	**0.33%**	**-17.99%**	**117**	
					$12.99	$6.63	$18,263.94	0.39%		1,406	0.328%		117	
	917555	**750**	**GROOM SHIRAZ BAROSSA'16 750ml**	**L**	**$26.99**	**$17.83**	**$18,245.24**	**0.39%**	**35.75%**	**676**	**0.16%**	**33.33%**	**56**	
					$26.99	$17.83	$18,245.24	0.39%		676	0.158%		56	
	915093	**750**	**BLACKBILLY GSM MCLAREN'11/14 750ml**	**L**	**$20.99**	**$11.09**	**$14,126.27**	**0.30%**	**-13.57%**	**673**	**0.16%**	**-15.57%**	**56**	
					$20.99	$11.09	$14,126.27	0.30%		673	0.157%		56	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	**402825**	**750**	**BAROSSA VALLEY ESTATE SHIRAZ 750ml**	**D**	**$13.09**	**$8.76**	**$13,564.69**	**0.29%**	**614.95%**	**1,287**	**0.30%**	**1079.20%**	**107**	
					$9.18	$8.76	$9,229.81	0.20%		1,005	0.234%		84	
					$16.99	$8.76	$2,803.35	0.06%		165	0.038%		14	
					$13.09	$8.76	$1,531.53	0.03%		117	0.027%		10	
	914785	**750**	**TAIT BALL BUSTER RED'14/15 750ml**	**L**	**$22.99**	**$11.97**	**$13,081.31**	**0.28%**	**20.59%**	**569**	**0.13%**	**20.59%**	**47**	
					$22.99	$11.97	$13,081.31	0.28%		569	0.133%		47	
	915152	**750**	**D'ARENBERG FOOTBOLT SHIRAZ'14/15 750ml**	**L**	**$14.95**	**$7.68**	**$13,021.45**	**0.28%**	**-33.57%**	**871**	**0.20%**	**-33.44%**	**73**	
					$14.95	$7.68	$13,021.45	0.28%		871	0.203%		73	
	914314	**750**	**MITOLO JESTER SHIRAZ'15/16 750ml**	**L**	**$20.99**	**$10.90**	**$12,803.90**	**0.28%**	**-41.30%**	**610**	**0.14%**	**-43.02%**	**51**	
					$20.99	$10.90	$12,803.90	0.28%		610	0.142%		51	
	917107	**750**	**THORN-CLARKE SHZ SHOTFIRE'15/16 750ml**	**L**	**$21.49**	**$11.04**	**$10,659.04**	**0.23%**	**-9.04%**	**496**	**0.12%**	**-10.65%**	**41**	
					$21.49	$11.04	$10,659.04	0.23%		496	0.116%		41	
	916177	**750**	**RINGBOLT CABERNET'15/16 750ml**	**L**	**$17.58**	**$9.09**	**$10,596.80**	**0.23%**	**-2.61%**	**608**	**0.14%**	**-4.78%**	**51**	
					$17.17	$8.87	$7,142.72	0.15%		416	0.097%		35	
					$17.99	$9.30	$3,454.08	0.07%		192	0.045%		16	
	916750	**750**	**YALUMBA Y SHIRAZ-VIOGNIER'14/15 750ml**	**L**	**$11.05**	**$5.61**	**$10,154.59**	**0.22%**	**-8.39%**	**919**	**0.21%**	**-8.34%**	**77**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	916750				$11.10	$5.64	$5,527.80	0.12%		498	0.116%		42	
					$10.99	$5.58	$4,626.79	0.10%		421	0.098%		35	
	914501	750	NINE STONES SHIRAZ BAROSSA'16/17 750ml	L	$14.14	$7.26	$9,982.84	0.22%	-42.25%	706	0.16%	-42.62%	59	
					$14.14	$7.26	$9,982.84	0.22%		706	0.165%		59	
	906451	750	ELDERTON SHIRAZ/CAB'14/15 750ml	L	$15.87	$8.07	$9,903.45	0.21%	89.34%	623	0.15%	91.24%	52	
					$15.99	$8.13	$6,076.20	0.13%		380	0.089%		32	
					$15.75	$8.00	$3,827.25	0.08%		243	0.057%		20	
	916170	750	YALUMBA SHIRAZ PATCHWORK'13/14 750ml	L	$17.08	$8.82	$9,628.75	0.21%	2.25%	569	0.13%	-3.37%	47	
					$16.16	$8.33	$5,365.12	0.12%		332	0.077%		28	
					$17.99	$9.30	$4,263.63	0.09%		237	0.055%		20	
	917914	750	OLIVERHILL SHIRAZ RED SILK'13/14 750ml	L	$19.99	$10.37	$8,295.85	0.18%	63.92%	415	0.10%	58.46%	35	
					$19.99	$10.37	$8,295.85	0.18%		415	0.097%		35	
	914839	750	SHAW & SMITH SHIRAZ '15 750ml	L	$35.49	$18.42	$8,162.70	0.18%	190.48%	230	0.05%	190.48%	19	
					$35.49	$18.42	$8,162.70	0.18%		230	0.054%		19	
	914807	750	PILLAR BOX RED '14/15 750ml	X	$10.78	$7.16	$8,008.05	0.17%	176.24%	873	0.20%	325.85%	73	
					$7.56	$7.16	$4,944.24	0.11%		654	0.152%		55	
					$13.99	$7.16	$3,063.81	0.07%		219	0.051%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	**917556**	**750**	**GROOM ZIN BUSH BLOCK'13/14 750ml**	**X**	**$17.94**	**$13.31**	**$8,004.64**	**0.17%**	**58.63%**	**469**	**0.11%**	**87.45%**	**39**	
					$15.61	$13.31	$5,026.42	0.11%		322	0.075%		27	
					$20.26	$13.31	$2,978.22	0.06%		147	0.034%		12	
	918470	**750**	**TOURNON MATHILDA SHIRAZ'15/17 750ml**	**L**	**$17.49**	**$8.92**	**$7,748.07**	**0.17%**	**-31.25%**	**443**	**0.10%**	**-32.53%**	**37**	
					$17.49	$8.92	$7,748.07	0.17%		443	0.103%		37	
	917297	**750**	**YALUMBA THE SCRIBBLER'13/14 750ml**	**X**	**$14.96**	**$9.16**	**$7,602.74**	**0.16%**	**8.83%**	**589**	**0.14%**	**45.57%**	**49**	
					$9.72	$9.30	$3,353.40	0.07%		345	0.080%		29	
					$17.17	$8.87	$2,936.07	0.06%		171	0.040%		14	
					$17.99	$9.30	$1,313.27	0.03%		73	0.017%		6	
	418721	**750**	**MOLLYDOOKER TWO LEFTFEET'13/14 750ml**	**L**	**$29.30**	**$15.29**	**$7,032.00**	**0.15%**	**-12.06%**	**240**	**0.06%**	**-12.55%**	**20**	
					$29.30	$15.29	$7,032.00	0.15%		240	0.056%		20	
	915899	**750**	**JIP JIP ROCKS SHIRAZ'15 750ml**	**X**	**$14.24**	**$9.45**	**$6,813.22**	**0.15%**	**53.73%**	**528**	**0.12%**	**121.85%**	**44**	
					$9.99	$9.45	$3,466.53	0.07%		347	0.081%		29	
					$18.49	$9.45	$3,346.69	0.07%		181	0.042%		15	
	914450	**750**	**PARINGA SHIRAZ'13/15 750ml**	**L**	**$11.91**	**$6.04**	**$6,801.03**	**0.15%**	**1105.92%**	**569**	**0.13%**	**1273.91%**	**47**	
					$11.99	$6.08	$5,227.64	0.11%		436	0.102%		36	
					$11.83	$6.00	$1,573.39	0.03%		133	0.031%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	**917457**	**750**	**LANGMEIL SNAKES SHZ/VIOG'13/15 750ml**	**X**	**$15.14**	**$8.81**	**$6,650.36**	**0.14%**	**16.12%**	**509**	**0.12%**	**53.25%**	**42**	
					$17.17	$8.86	$3,777.40	0.08%		220	0.051%		18	
					$9.18	$8.75	$2,395.98	0.05%		261	0.061%		22	
					$16.99	$8.75	$373.78	0.01%		22	0.005%		2	
					$17.20	$8.86	$103.20	0.00%		6	0.001%		1	
	914000	**750**	**YALUMBA BUSHVINE GRENACHE'14/16 750ml**	**X**	**$14.96**	**$9.16**	**$6,540.35**	**0.14%**	**14.14%**	**538**	**0.13%**	**62.62%**	**45**	
					$9.72	$9.30	$3,547.80	0.08%		365	0.085%		30	
					$17.17	$8.87	$2,506.82	0.05%		146	0.034%		12	
					$17.99	$9.30	$485.73	0.01%		27	0.006%		2	
	917403	**750**	**JIM BARY SHIRAZ LODGEHILL'13/14 750ml**	**L**	**$18.18**	**$9.40**	**$6,508.44**	**0.14%**	**4.25%**	**358**	**0.08%**	**3.90%**	**30**	
					$18.18	$9.40	$6,508.44	0.14%		358	0.083%		30	
	914516	**750**	**D'ARENBERG LAUGHING MAGPIE'12/13 750ml**	**L**	**$21.06**	**$10.86**	**$6,288.74**	**0.14%**	**20.85%**	**300**	**0.07%**	**21.40%**	**25**	
					$20.95	$10.80	$5,928.85	0.13%		283	0.066%		24	
					$21.17	$10.92	$359.89	0.01%		17	0.004%		1	
	914042	**750**	**SHINGLEBACK SHIRAZ'12/14 750ml**	**L**	**$15.99**	**$8.20**	**$5,740.41**	**0.12%**	**-23.97%**	**359**	**0.08%**	**-23.97%**	**30**	
					$15.99	$8.20	$5,740.41	0.12%		359	0.084%		30	
	915905	**750**	**MITOLO CABERNET JESTER'13/14 750ml**	**L**	**$20.99**	**$10.90**	**$5,688.29**	**0.12%**	**-54.17%**	**271**	**0.06%**	**-55.63%**	**23**	
					$20.99	$10.90	$5,688.29	0.12%		271	0.063%		23	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	**917242**	**750**	**OXFORD LANDING CABERNET'15/16 750ml**	**X**	**$7.31**	**$4.35**	**$5,661.69**	**0.12%**	**-22.50%**	**780**	**0.18%**	**-14.01%**	**65**	
					$8.07	$4.03	$3,332.91	0.07%		413	0.096%		34	
					$8.99	$4.51	$1,186.68	0.03%		132	0.031%		11	
					$4.86	$4.51	$1,142.10	0.02%		235	0.055%		20	
	914040	**750**	**RED KNOT SHIRAZ'14/15 750ml**	**L**	**$14.03**	**$7.13**	**$5,640.06**	**0.12%**	**-44.61%**	**402**	**0.09%**	**-44.70%**	**34**	
					$14.03	$7.13	$5,640.06	0.12%		402	0.094%		34	
	915039	**750**	**TWO HANDS SHIRAZ ANGEL'S'16 750ml**	**X**	**$25.39**	**$15.68**	**$5,415.12**	**0.12%**	**-44.81%**	**210**	**0.05%**	**-29.93%**	**18**	
					$29.99	$15.68	$3,718.76	0.08%		124	0.029%		10	
					$16.20	$15.68	$1,036.80	0.02%		64	0.015%		5	
					$29.98	$15.68	$659.56	0.01%		22	0.005%		2	
	915149	**750**	**D'ARENBERG D'ARRYS SHZ-GREN'13 750ml**	**X**	**$11.52**	**$7.68**	**$5,385.86**	**0.12%**	**-45.34%**	**437**	**0.10%**	**-34.59%**	**36**	
					$14.95	$7.68	$4,036.50	0.09%		270	0.063%		23	
					$8.08	$7.68	$1,349.36	0.03%		167	0.039%		14	
	429843	**750**	**OXFORD LANDING SHIRAZ'15/16 750ml**	**X**	**$7.31**	**$4.35**	**$5,292.43**	**0.11%**	**-5.72%**	**721**	**0.17%**	**3.56%**	**60**	
					$8.07	$4.03	$3,042.39	0.07%		377	0.088%		31	
					$8.99	$4.51	$1,258.60	0.03%		140	0.033%		12	
					$4.86	$4.51	$991.44	0.02%		204	0.048%		17	
	913040	**750**	**CIMICKY TRUMPS SHIRAZ'13/14 750ml**	**X**	**$16.17**	**$10.88**	**$4,985.68**	**0.11%**	**177.09%**	**392**	**0.09%**	**358.82%**	**33**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	913040				$11.34	$10.88	$3,810.24	0.08%		336	0.078%		28	
					$20.99	$10.88	$1,175.44	0.03%		56	0.013%		5	
	914250	750	BULLETIN PLACE MERLOT'15/16 750ml	L	$9.08	$4.57	$4,685.28	0.10%	-35.14%	516	0.12%	-35.50%	43	
					$9.08	$4.57	$4,685.28	0.10%		516	0.120%		43	
	907853	750	BLEASDALE SHIRAZ BREMERVIEW'12/13 750ml	X	$13.86	$9.30	$4,582.79	0.10%	362.48%	440	0.10%	705.56%	37	
					$9.72	$9.30	$3,917.16	0.08%		403	0.094%		34	
					$17.99	$9.30	$665.63	0.01%		37	0.009%		3	
	916543	750	TWO HANDS SHZ GNARLY DUDES'17 750ml	L	$32.68	$17.11	$4,574.59	0.10%	163.85%	152	0.04%	218.00%	13	
					$29.99	$15.68	$4,468.51	0.10%		149	0.035%		12	
					$35.36	$18.54	$106.08	0.00%		3	0.001%		0	
	917960	750	MASSENA MOONLIGHT RUN BAROS'12/16 750ml	X	$23.70	$14.55	$4,457.52	0.10%	768.08%	288	0.07%	1483.33%	24	
					$15.12	$14.52	$4,233.60	0.09%		280	0.065%		23	
					$27.99	$14.52	$111.96	0.00%		4	0.001%		0	
					$27.99	$14.60	$111.96	0.00%		4	0.001%		0	
	421108	750	PENFOLDS CAB BIN 9 MAX'S'12/15 750ml	X	$17.85	$11.05	$4,280.44	0.09%	-10.93%	235	0.05%	4.17%	20	
					$20.99	$11.01	$2,182.96	0.05%		104	0.024%		9	
					$21.21	$11.13	$1,315.02	0.03%		62	0.014%		5	
					$11.34	$11.01	$782.46	0.02%		69	0.016%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	**919234**	**750**	**LANGMEIL SMG THREE GARDENS'12/13 750ml**	**X**	**$15.14**	**$8.81**	**$4,175.09**	**0.09%**	**106.68%**	**362**	**0.08%**	**207.76%**	**30**	
					$9.18	$8.75	$2,340.90	0.05%		255	0.059%		21	
					$17.17	$8.86	$1,390.77	0.03%		81	0.019%		7	
					$16.99	$8.75	$305.82	0.01%		18	0.004%		2	
					$17.20	$8.86	$137.60	0.00%		8	0.002%		1	
	917680	**750**	**PIPING SHRIKE SHIRAZ'14 750ml**	**X**	**$21.99**	**$11.41**	**$4,112.13**	**0.09%**	**108.70%**	**187**	**0.04%**	**108.70%**	**16**	
					$21.99	$11.41	$4,112.13	0.09%		187	0.044%		16	
	906885	**750**	**TERLATO & CHAPOUT SHZ/VIOG'15 750ml**	**L**	**$19.09**	**$9.89**	**$4,094.25**	**0.09%**	**59.95%**	**215**	**0.05%**	**60.56%**	**18**	
					$18.99	$9.83	$3,000.42	0.06%		158	0.037%		13	
					$19.19	$9.94	$1,093.83	0.02%		57	0.013%		5	
	917567	**750**	**ST KILDA SHIRAZ'14/15 750ml**	**X**	**$7.70**	**$4.93**	**$4,059.20**	**0.09%**	**34.09%**	**566**	**0.13%**	**87.96%**	**47**	
					$10.00	$4.93	$2,180.00	0.05%		218	0.051%		18	
					$5.40	$4.93	$1,879.20	0.04%		348	0.081%		29	
	910897	**750**	**BULLETIN PLACE SHIRAZ'17 750ml**	**X**	**$7.00**	**$4.57**	**$3,821.08**	**0.08%**	**-17.25%**	**509**	**0.12%**	**0.62%**	**42**	
					$9.08	$4.57	$2,878.36	0.06%		317	0.074%		26	
					$4.91	$4.57	$942.72	0.02%		192	0.045%		16	
	416061	**750**	**PETER LEHMANN SHIRAZ'12/14 750ml**	**X**	**$16.15**	**$10.06**	**$3,777.59**	**0.08%**	**144.78%**	**255**	**0.06%**	**220.24%**	**21**	
					$18.99	$10.02	$2,506.68	0.05%		132	0.031%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	416061				$10.26	$10.02	$1,251.72	0.03%		122	0.028%		10	
					$19.19	$10.13	$19.19	0.00%		1	0.000%		0	
	917932	750	PLANTAGENET OMRAH PINOT N'13 7 750ml	X	$13.20	$8.85	$3,554.86	0.08%	-7.66%	338	0.08%	50.22%	28	
					$9.26	$8.85	$2,629.84	0.06%		284	0.066%		24	
					$17.13	$8.85	$925.02	0.02%		54	0.013%		5	
	915702	750	PENFOLDS GRANGE HERMITAGE'05/0 750ml	L	$548.62	$291.67	$3,291.72	0.07%	101.43%	6	0.00%	100.00%	1	
					$548.62	$291.67	$3,291.72	0.07%		6	0.001%		1	
	915837	750	KILIKANOON KILLERMAN SHIRAZ'14/15 750ml	X	$14.25	$8.78	$3,286.94	0.07%	-13.77%	307	0.07%	21.77%	26	
					$9.70	$9.28	$2,551.10	0.05%		263	0.061%		22	
					$17.95	$9.28	$448.75	0.01%		25	0.006%		2	
					$15.11	$7.77	$287.09	0.01%		19	0.004%		2	
	913417	750	D'ARENBERG SHIRAZ DEAD ARM'12/13 750ml	X	$46.66	$31.88	$3,144.67	0.07%	-49.86%	68	0.02%	-33.67%	6	
					$60.59	$31.88	$1,999.47	0.04%		33	0.008%		3	
					$32.72	$31.88	$1,145.20	0.02%		35	0.008%		3	
	917094	750	WATER WHEEL SHIRAZ'14/15 750ml	X	$11.55	$7.74	$3,110.97	0.07%	109.71%	356	0.08%	260.61%	30	
					$8.10	$7.74	$2,616.30	0.06%		323	0.075%		27	
					$14.99	$7.74	$494.67	0.01%		33	0.008%		3	
	421185	750	PENFOLDS HYLAND SHIRAZ'11/12 750ml	X	$11.67	$7.98	$3,106.20	0.07%	-58.91%	228	0.05%	-53.48%	19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	421185				$15.15	$7.98	$2,696.70	0.06%		178	0.041%		15	
					$8.19	$7.98	$409.50	0.01%		50	0.012%		4	
	911328	750	DOM DE NIZAS LE CARIGNAN'15 750ml	L	$16.95	$8.67	$3,084.90	0.07%	100.00%	182	0.04%	100.00%	15	
					$16.95	$8.67	$3,084.90	0.07%		182	0.042%		15	
	918323	750	ELDERTON COMMAND SHIRAZ'12/14 750ml	L	$89.12	$46.94	$2,762.72	0.06%	8.33%	31	0.01%	7.69%	3	
					$89.12	$46.94	$2,762.72	0.06%		31	0.007%		3	
	916188	750	HEWITSON OLD GARDEN MOURVED'10/13 750ml	X	$58.84	$40.49	$2,602.86	0.06%	26.50%	52	0.01%	92.59%	4	
					$41.27	$40.49	$1,609.53	0.03%		39	0.009%		3	
					$76.41	$40.49	$993.33	0.02%		13	0.003%		1	
	917820	750	RAW POWER SHIRAZ'13/15 750ml	X	$10.89	$7.13	$2,581.10	0.06%	-32.78%	240	0.06%	-11.15%	20	
					$14.14	$7.13	$1,626.10	0.04%		115	0.027%		10	
					$7.64	$7.13	$955.00	0.02%		125	0.029%		10	
	916883	750	ELDERTON CSM LORRAINE'13/14 750ml	X	$36.19	$24.53	$2,440.99	0.05%	4.43%	80	0.02%	61.22%	7	
					$25.38	$24.53	$1,548.18	0.03%		61	0.014%		5	
					$46.99	$24.53	$892.81	0.02%		19	0.004%		2	
	421132	750	PENFOLDS CAB/SHZ BIN 8 MAX'S'15 750ml	X	$18.36	$11.40	$2,039.91	0.04%	-50.96%	138	0.03%	-25.61%	12	
					$11.88	$11.54	$1,152.36	0.02%		97	0.023%		8	
					$21.99	$11.54	$505.77	0.01%		23	0.005%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	421132				$21.21	$11.13	$381.78	0.01%		18	0.004%		2	
	919076	750	PERTARINGA UNDERSTUDY CAB SAUV 750ml	T	$19.99	$10.18	$1,999.00	0.04%	100.00%	100	0.02%	100.00%	8	
					$19.99	$10.18	$1,999.00	0.04%		100	0.023%		8	
	913331	750	ELDERTON CABERNET ASHMEAD'12/13 750ml	L	$84.10	$44.27	$1,839.97	0.04%	123.17%	24	0.01%	169.23%	2	
					$75.99	$39.96	$1,747.77	0.04%		23	0.005%		2	
					$92.20	$48.58	$92.20	0.00%		1	0.000%		0	
	421123	750	PENFOLDS SHIRAZ ST HENRI '13 750ml	X	$76.95	$53.00	$1,614.90	0.03%	-52.57%	18	0.00%	-46.43%	2	
					$99.93	$53.00	$1,399.02	0.03%		14	0.003%		1	
					$53.97	$53.00	$215.88	0.00%		4	0.001%		0	
	914801	750	MITOLO SHIRAZ GAM'9/10 750ml	X	$38.50	$26.22	$1,533.92	0.03%	-24.52%	50	0.01%	25.00%	4	
					$27.00	$26.22	$1,134.00	0.02%		42	0.010%		4	
					$49.99	$26.22	$399.92	0.01%		8	0.002%		1	
	915346	750	HEWITSON NED&HENRY'S SHIRAZ'11/15 750ml	X	$21.72	$11.47	$1,259.76	0.03%	-67.35%	58	0.01%	-67.48%	5	
					$21.72	$11.47	$1,259.76	0.03%		58	0.014%		5	
	918309	750	THORN-CLARK SHIRAZ AM OAK 750ml	X	$8.27	$5.33	$1,258.80	0.03%	48.83%	200	0.05%	155.56%	17	
					$5.80	$5.33	$1,044.00	0.02%		180	0.042%		15	
					$10.74	$5.33	$214.80	0.00%		20	0.005%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	**917095**	**750**	**THE CHOOK SHIRAZ-VIOGNIER'13/14 750ml**	**X**	**$13.23**	**$8.85**	**$1,028.28**	**0.02%**	**-65.79%**	**87**	**0.02%**	**-50.29%**	**7**	
					$9.28	$8.85	$547.52	0.01%		59	0.014%		5	
					$17.17	$8.85	$480.76	0.01%		28	0.007%		2	
	917664	**750**	**SMALL GULLY MR BLACKS GSM'10/11 750ml**	**X**	**$18.67**	**$12.51**	**$981.24**	**0.02%**	**-24.57%**	**46**	**0.01%**	**-14.00%**	**4**	
					$24.24	$12.51	$824.16	0.02%		34	0.008%		3	
					$13.09	$12.51	$157.08	0.00%		12	0.003%		1	
	917946	**750**	**BINDI COMPOSITION PN VICTORIA'12 750ml**	**L**	**$56.56**	**$29.70**	**$735.28**	**0.02%**	**-26.41%**	**13**	**0.00%**	**-26.67%**	**1**	
					$56.56	$29.70	$735.28	0.02%		13	0.003%		1	
	914998	**750**	**TIR NA NOG GRENACHE OV'08 750ml**	**X**	**$19.45**	**$13.36**	**$590.90**	**0.01%**	**-91.48%**	**28**	**0.01%**	**-89.77%**	**2**	
					$25.25	$13.36	$454.50	0.01%		18	0.004%		2	
					$13.64	$13.36	$136.40	0.00%		10	0.002%		1	
	917003	**750**	**PENLEY SHIRAZ ESTATE HYLAND'10/13 750ml**	**X**	**$13.20**	**$8.85**	**$467.15**	**0.01%**	**-11.16%**	**36**	**0.01%**	**16.13%**	**3**	
					$17.13	$8.85	$291.21	0.01%		17	0.004%		1	
					$9.26	$8.85	$175.94	0.00%		19	0.004%		2	
	914798	**750**	**CIMICKY TRUMPS SHIRAZ'11/14 750ml**	**X**	**$20.20**	**$10.46**	**$444.40**	**0.01%**	**93.00%**	**22**	**0.01%**	**91.67%**	**2**	
					$20.20	$10.46	$444.40	0.01%		22	0.005%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	917804	750	MORSE CODE SHIRAZ PADTHAWAY'10/1 750ml	X	$7.81	$5.12	$90.70	0.00%	-70.96%	14	0.00%	-54.84%	1	
					$5.48	$5.12	$60.28	0.00%		11	0.003%		1	
					$10.14	$5.12	$30.42	0.00%		3	0.001%		0	
	421100	750	PENFOLDS CAB SHIRAZ B389'9/11 750ml	X	$69.73	$36.94	$69.73	0.00%	-66.31%	1	0.00%	-66.67%	0	
					$69.73	$36.94	$69.73	0.00%		1	0.000%		0	
	420470	750	JACOBS CREEK SHIRAZ RES'12/13 750ml	X	$11.40	$6.78	$58.39	0.00%	-93.52%	5	0.00%	-92.31%	0	
					$12.79	$6.73	$38.37	0.00%		3	0.001%		0	
					$10.01	$6.83	$20.02	0.00%		2	0.000%		0	
	421113	750	PENFOLDS SHIRAZ KOONUNGA 750ml	D	$7.09	$6.91	$7.09	0.00%	100.00%	1	0.00%	100.00%	0	
					$7.09	$6.91	$7.09	0.00%		1	0.000%		0	
	914579	750	ELDERTON SHIRAZ/CAB'11 750ml	X					100.00%			100.00%	0	
	915074	750	FIREBLOCK SHIRAZ OV'09 750ml	X					100.00%			100.00%	0	
	411580	750	GREG NORMAN SHIRAZ LIMESTON'12/13 750ml	X					100.00%			100.00%	0	
	914211	750	GREG NORMAN SHZ/CAB LIMEST'13/14 750ml	X					100.00%			100.00%	0	
	917066	750	HILL OF CONTENT CABERNET'09 750ml	X					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	917065	750	HILL OF CONTENT PINOT NOIR'07 750ml	X					100.00%			100.00%	0	
	917067	750	HILL OF CONTENT SHIRAZ'06 750ml	X					100.00%			100.00%	0	
	916488	750	KAESLER STONEHORSE GSM'7/08 750ml	X					100.00%			100.00%	0	
	913764	750	PETER LEHMANN CLANCY'S'10/11 750ml	X					100.00%			100.00%	0	
	Total						$1,869,269.50		5.07%	174,535		5.58%	16,541	

Class Summary

PRY

Bottle Sales	174,535	**Gross Sales**	$1,869,269.50	**Total Items in Class**	105
% of Bottle Sales	0.35%	**% of Gross Sales**	0.40%	**Share/Item**	1.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRZ IMPORTED RED - MISC														
	430036	**750**	**ZAMPATO CABERNET SAUVIGNON '15/17 750ml**	**L**	**$16.49**	**$10.99**	**$23,696.13**	**19.10%**	**244.44%**	**1,437**	**34.22%**	**244.52%**	**120**	
					$16.49	$10.99	$23,696.13	19.10%		1,437	34.222%		120	
	914966	**750**	**CHAT MUSAR ROUGE'08/09 750ml**	**L**	**$49.98**	**$26.20**	**$16,194.12**	**13.05%**	**-7.87%**	**324**	**7.72%**	**-7.67%**	**27**	
					$49.99	$26.21	$9,498.10	7.65%		190	4.525%		16	
					$49.97	$26.20	$6,596.04	5.32%		132	3.144%		11	
					$49.99	$26.20	$99.98	0.08%		2	0.048%		0	
	408872	**750**	**DOLFO CABERNET SAUVIGNON'09 750ml**	**L**	**$44.99**	**$30.04**	**$8,728.06**	**7.03%**	**-41.78%**	**194**	**4.62%**	**-41.59%**	**16**	
					$44.99	$30.04	$8,728.06	7.03%		194	4.620%		16	
	408874	**750**	**DOLFO MERLOT'09 750ml**	**L**	**$42.99**	**$28.70**	**$6,964.38**	**5.61%**	**-50.22%**	**162**	**3.86%**	**-48.49%**	**14**	
					$42.99	$28.70	$6,964.38	5.61%		162	3.858%		14	
	950920	**750**	**STEKAR MERLOT GORISKA'15/16 750ml**	**L**	**$14.35**	**$10.50**	**$4,437.07**	**3.58%**	**100.00%**	**307**	**7.31%**	**100.00%**	**26**	
					$16.21	$10.50	$2,626.02	2.12%		162	3.858%		14	
					$12.49	$10.50	$1,811.05	1.46%		145	3.453%		12	
	Total						**$60,019.76**		**15.04%**	**2,424**		**76.06%**	**202**	

Class Summary

PRZ	**Bottle Sales**	2,424	**Gross Sales**	$60,019.76	**Total Items in Class**	5
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
RCP FLAVORED MALT BEVERAGES														
	989140	**296**	**JACK DANIELS MALT DOWNHOME PUNCH 296ml**	**1**	**$1.71**	**$0.87**	**$152,947.53**	**1.19%**	**2.78%**	**89,443**	**1.62%**	**2.24%**	**2,942**	
					$1.71	$0.87	$152,947.53	1.19%		89,443	1.617%		2,942	
	989141	**296**	**JACK DANIELS MALT LYNCHBURG LEMON 296ml**	**1**	**$1.71**	**$0.87**	**$74,073.78**	**0.58%**	**6.79%**	**43,318**	**0.78%**	**6.23%**	**1,425**	
					$1.71	$0.87	$74,073.78	0.58%		43,318	0.783%		1,425	
	989158	**296**	**JACK DANIELS MALT BLACK JACK COLA 296ml**	**1**	**$1.71**	**$0.87**	**$58,661.55**	**0.46%**	**2.48%**	**34,305**	**0.62%**	**1.97%**	**1,128**	
					$1.71	$0.87	$58,661.55	0.46%		34,305	0.620%		1,128	
	919117	**296**	**JACK DANIELS CC SOUTHERN PEACH 296ml**	**T**	**$1.71**	**$0.87**	**$699.39**	**0.01%**	**100.00%**	**409**	**0.01%**	**100.00%**	**13**	
					$1.71	$0.87	$699.39	0.01%		409	0.007%		13	
	901707	**330**	**SMIRNOFF ICE PEACH BELLINI 330ml**	**1**	**$2.15**	**$1.11**	**$225,681.20**	**1.76%**	**-10.53%**	**104,968**	**1.90%**	**-11.66%**	**3,849**	
					$2.15	$1.11	$225,681.20	1.76%		104,968	1.897%		3,849	
	901574	**330**	**MIKES HARD RASPBERRY LEMONADE 330ml**	**1**	**$2.15**	**$1.11**	**$209,564.80**	**1.64%**	**-24.12%**	**97,472**	**1.76%**	**-25.15%**	**3,574**	
					$2.15	$1.11	$209,564.80	1.64%		97,472	1.762%		3,574	
	901680	**330**	**CAYMAN JACK MARGARITA 330ml**	**1**	**$2.25**	**$1.16**	**$194,148.00**	**1.51%**	**24.39%**	**86,288**	**1.56%**	**22.93%**	**3,164**	
					$2.25	$1.16	$194,148.00	1.51%		86,288	1.560%		3,164	
	901527	**330**	**MIKES HARD LIMEADE 330ml**	**1**	**$2.15**	**$1.11**	**$184,635.55**	**1.44%**	**-7.90%**	**85,877**	**1.55%**	**-9.14%**	**3,149**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
RCP FLAVORED MALT BEVERAGES	901527				$2.15	$1.11	$184,635.55	1.44%		85,877	1.552%		3,149	
	901602	330	MIKES HARD SEASONAL 330ml	1	$2.15	$1.11	$172,982.55	1.35%	-10.74%	80,457	1.45%	-12.01%	2,950	
					$2.15	$1.11	$172,982.55	1.35%		80,457	1.454%		2,950	
	901539	330	SMIRNOFF ICE STRAWBERRY 330 ml	1	$2.15	$1.11	$171,382.95	1.34%	10.50%	79,713	1.44%	9.46%	2,923	
					$2.15	$1.11	$171,382.95	1.34%		79,713	1.441%		2,923	
	901524	330	MIKES HARD CRANBERRY LEMONADE 330ml	1	$2.15	$1.11	$168,979.25	1.32%	-0.71%	78,595	1.42%	-2.12%	2,882	
					$2.15	$1.11	$168,979.25	1.32%		78,595	1.421%		2,882	
	901559	330	MIKES CLASSIC MARGARITA LIME 330ml	1	$2.15	$1.11	$123,560.50	0.96%	0.10%	57,470	1.04%	-1.28%	2,107	
					$2.15	$1.11	$123,560.50	0.96%		57,470	1.039%		2,107	
	901560	330	SMIRNOFF CRANBERRY & LIME 330ml	1	$2.15	$1.11	$96,178.10	0.75%	-12.12%	44,734	0.81%	-13.18%	1,640	
					$2.15	$1.11	$96,178.10	0.75%		44,734	0.809%		1,640	
	901523	330	MIKES HARD LEMONADE 330ml	D	$2.08	$1.06	$49.92	0.00%	100.00%	24	0.00%	100.00%	1	
					$2.08	$1.06	$49.92	0.00%		24	0.000%		1	
	901565	330	MIKES HARD BLACK CHERRY LEMONA 330ml	D					100.00%			100.00%	0	
	901543	330	SMIRNOFF GREEN APPLE BITE 330ml	D					100.00%			100.00%	0	
	901540	330	SMIRNOFF ICE 330ml	D					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
RCP FLAVORED MALT BEVERAGES	901541	330	SMIRNOFF RASPBERRY BURST 330ml	D					100.00%			100.00%	0	
	901535	331	BARTLES & JAYMES FUZZY NAVEL 331ml	1	$1.99	$1.02	$89,264.75	0.70%	-14.22%	45,053	0.81%	-14.22%	1,657	
					$1.99	$1.02	$89,264.75	0.70%		45,053	0.814%		1,657	
	901537	331	BARTLES & JAYMES STRAWBERRY DA 331ml	1	$1.99	$1.02	$85,073.36	0.67%	-12.05%	42,920	0.78%	-12.05%	1,579	
					$1.99	$1.02	$85,073.36	0.67%		42,920	0.776%		1,579	
	901536	331	BARTLES & JAYMES EXOTIC BERRY 331ml	1	$1.99	$1.02	$50,543.03	0.40%	-13.82%	25,577	0.46%	-13.82%	941	
					$1.99	$1.02	$50,543.03	0.40%		25,577	0.462%		941	
	918897	355	WHITE CLAW HRD SELTZ BLK CHRY 355 ml	1	$2.15	$1.11	$351,740.00	2.74%	1012.58%	163,600	2.96%	1012.58%	6,453	
					$2.15	$1.11	$351,740.00	2.74%		163,600	2.957%		6,453	
	918975	355	WHITE CLAW NAT LIME SELTZER 355 ml	1	$2.15	$1.11	$326,299.05	2.55%	6772.60%	151,767	2.74%	6772.60%	5,986	
					$2.15	$1.11	$326,299.05	2.55%		151,767	2.743%		5,986	
	918976	355	WHITE CLAW RUBY GRPFRT SELTZER 355 ml	1	$2.15	$1.11	$292,496.75	2.28%	19666.29 %	136,045	2.46%	19666.29 %	5,366	
					$2.15	$1.11	$292,496.75	2.28%		136,045	2.459%		5,366	
	952324	355	SPIKED SELTZER INDIAN RVR GRPFRT 355 ml	1	$2.05	$1.05	$204,069.30	1.59%	557.59%	99,546	1.80%	557.59%	3,927	
					$2.05	$1.05	$204,069.30	1.59%		99,546	1.799%		3,927	
	919031	355	TRULY SPIKED SPARKLING WILD BERRY 355ml	1	$2.15	$1.11	$122,580.10	0.96%	100.00%	57,014	1.03%	100.00%	2,249	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
RCP FLAVORED MALT BEVERAGES	919031				$2.15	$1.11	$122,580.10	0.96%		57,014	1.031%		2,249	
	919030	355	TRULY SPIKED SPARKLING BLOOD ORANGE355ml	1	$2.15	$1.11	$70,388.85	0.55%	100.00%	32,739	0.59%	100.00%	1,291	
					$2.15	$1.11	$70,388.85	0.55%		32,739	0.592%		1,291	
	918782	355	SMIRNOFF ICE STRAWBERRY 355 ml	D	$2.12	$1.09	$12.72	0.00%	-97.59%	6	0.00%	-97.63%	0	
					$2.12	$1.09	$12.72	0.00%		6	0.000%		0	
	901572	355	TWISTED TEA ORIGINALTEA 355ml	D					100.00%			100.00%	0	
	901710	473	BUD LIGHT MANG-O-RITA 473ml	1	$2.99	$1.55	$193,737.05	1.51%	-14.11%	64,795	1.17%	-14.11%	3,405	
					$2.99	$1.55	$193,737.05	1.51%		64,795	1.171%		3,405	
	901768	473	MIKES HARDER LEMONADE 473ml	1	$3.02	$1.57	$156,174.61	1.22%	14.16%	51,575	0.93%	14.08%	2,711	
					$3.05	$1.58	$99,759.40	0.78%		32,708	0.591%		1,719	
					$2.99	$1.55	$56,415.21	0.44%		18,867	0.341%		992	
	901717	473	MIKES HARDER BLACK CHERRY LEMONADE 473ml	1	$3.02	$1.57	$150,496.62	1.17%	-6.23%	49,668	0.90%	-6.44%	2,610	
					$3.05	$1.58	$101,122.75	0.79%		33,155	0.599%		1,742	
					$2.99	$1.55	$49,373.87	0.39%		16,513	0.299%		868	
	901771	473	MIKES HARDER BLOOD ORANGE 473ml	1	$3.02	$1.57	$146,183.34	1.14%	15.62%	48,288	0.87%	15.51%	2,538	
					$3.05	$1.58	$91,539.65	0.71%		30,013	0.543%		1,577	
					$2.99	$1.55	$54,643.69	0.43%		18,275	0.330%		960	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
RCP FLAVORED MALT BEVERAGES	901765	473	BUD LIGHT LEMON-ADE-RITA 473ml	1	$2.99	$1.55	$119,301.00	0.93%	-29.46%	39,900	0.72%	-29.46%	2,097	
					$2.99	$1.55	$119,301.00	0.93%		39,900	0.721%		2,097	
	919021	473	SMIRNOFF ICE SMASH ORIG LEMON LIME 473ml	1	$1.99	$1.02	$118,568.18	0.93%	100.00%	59,582	1.08%	100.00%	3,131	
					$1.99	$1.02	$118,568.18	0.93%		59,582	1.077%		3,131	
	919023	473	SMIRNOFF ICE SMASH PEACH MANGO 473ml	1	$1.99	$1.02	$115,620.99	0.90%	100.00%	58,101	1.05%	100.00%	3,054	
					$1.99	$1.02	$115,620.99	0.90%		58,101	1.050%		3,054	
	919022	473	SMIRNOFF ICE SMASH SCREWDRIVER 473ml	1	$1.99	$1.02	$112,265.85	0.88%	100.00%	56,415	1.02%	100.00%	2,965	
					$1.99	$1.02	$112,265.85	0.88%		56,415	1.020%		2,965	
	901714	473	MIKES HARDER SEASONAL 473ml	1	$3.02	$1.57	$110,938.65	0.87%	-20.16%	36,663	0.66%	-20.39%	1,927	
					$3.05	$1.58	$66,764.50	0.52%		21,890	0.396%		1,150	
					$2.99	$1.55	$44,174.15	0.34%		14,773	0.267%		776	
	919024	473	SMIRNOFF ICE SMASH STRAWBER LEMON 473ml	1	$1.99	$1.02	$108,279.88	0.84%	100.00%	54,412	0.98%	100.00%	2,860	
					$1.99	$1.02	$108,279.88	0.84%		54,412	0.984%		2,860	
	901730	473	TGI FRIDAY 2GO LONG ISLAND ICE TEA 473ml	1	$3.05	$1.58	$75,194.70	0.59%	-76.77%	24,654	0.45%	-76.96%	1,296	
					$3.05	$1.58	$75,194.70	0.59%		24,654	0.446%		1,296	
	949365	473	BUD LIGHT SEASONAL-RITA 473ml	1	$2.99	$1.55	$58,325.93	0.46%	-66.01%	19,507	0.35%	-66.01%	1,025	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
RCP FLAVORED MALT BEVERAGES	949365				$2.99	$1.55	$58,325.93	0.46%		19,507	0.353%		1,025	
	901722	473	SMIRNOFF ICE SCREWDRIVER 473ml	D	$2.05	$1.05	$28,349.45	0.22%	-85.44%	13,829	0.25%	-85.62%	727	
					$2.05	$1.05	$28,349.45	0.22%		13,829	0.250%		727	
	918891	473	SMIRNOFF SPIKED ICE 473 ml	D	$2.05	$1.05	$24,429.85	0.19%	-23.54%	11,917	0.22%	-23.54%	626	
					$2.05	$1.05	$24,429.85	0.19%		11,917	0.215%		626	
	918889	473	SMIRNOFF SPIKED GRAPE 473 ml	D	$2.05	$1.05	$23,911.20	0.19%	-27.62%	11,664	0.21%	-27.62%	613	
					$2.05	$1.05	$23,911.20	0.19%		11,664	0.211%		613	
	918890	473	SMIRNOFF SPIKED GREEN APPLE 473 ml	D	$2.05	$1.05	$23,687.75	0.18%	-30.78%	11,555	0.21%	-30.78%	607	
					$2.05	$1.05	$23,687.75	0.18%		11,555	0.209%		607	
	919123	473	JOOSE BLUE LEMONADE 473ml	T	$2.59	$1.34	$8,073.03	0.06%	100.00%	3,117	0.06%	100.00%	164	
					$2.59	$1.34	$8,073.03	0.06%		3,117	0.056%		164	
	919124	473	JOOSE BLACK BERRY 473ml	T	$2.59	$1.34	$7,588.70	0.06%	100.00%	2,930	0.05%	100.00%	154	
					$2.59	$1.34	$7,588.70	0.06%		2,930	0.053%		154	
	901706	473	BUD LIGHT RAZ-BER-RITA 473ml	D					100.00%			100.00%	0	
	901725	695	MIKES HARDER MANGO PUNCH 695ml	1	$4.05	$2.08	$191,937.60	1.50%	-4.70%	47,392	0.86%	-5.36%	3,660	
					$4.05	$2.08	$191,937.60	1.50%		47,392	0.857%		3,660	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
RCP FLAVORED MALT BEVERAGES	**901682**	**710**	**TWISTED TEA RASPBERRY HARD ICED TEA710ml**	**1**	**$3.02**	**$1.54**	**$131,741.42**	**1.03%**	**7.62%**	**43,510**	**0.79%**	**7.53%**	**3,432**	
					$3.05	$1.55	$83,551.70	0.65%		27,394	0.495%		2,161	
					$2.99	$1.52	$48,189.72	0.38%		16,116	0.291%		1,271	
	919048	**710**	**TWISTED TEA HARD HALF AND HALF CANS710ml**	**T**	**$2.99**	**$1.52**	**$49,505.43**	**0.39%**	**100.00%**	**16,557**	**0.30%**	**100.00%**	**1,306**	
					$2.99	$1.52	$49,505.43	0.39%		16,557	0.299%		1,306	
	919049	**710**	**TWISTED TEA HARD ICED BLKBERRY CANS710ml**	**T**	**$2.99**	**$1.52**	**$30,868.76**	**0.24%**	**100.00%**	**10,324**	**0.19%**	**100.00%**	**814**	
					$2.99	$1.52	$30,868.76	0.24%		10,324	0.187%		814	
	919151	**710**	**FOUR LOKO WATERMELON 710ml**	**T**	**$3.99**	**$2.05**	**$30,707.04**	**0.24%**	**100.00%**	**7,696**	**0.14%**	**100.00%**	**607**	
					$3.99	$2.05	$30,707.04	0.24%		7,696	0.139%		607	
	918928	**710**	**FOUR LOKO FRUIT PUNCH 710ml**	**T**	**$3.99**	**$2.05**	**$27,586.86**	**0.22%**	**100.00%**	**6,914**	**0.12%**	**100.00%**	**545**	
					$3.99	$2.05	$27,586.86	0.22%		6,914	0.125%		545	
	Total						**$5,469,486.87**		**22.91%**	**2,388,305**		**26.76%**	**104,070**	

Class Summary

RCP

Bottle Sales	2,388,305	**Gross Sales**	$5,469,486.87	**Total Items in Class**	54
% of Bottle Sales	4.77%	**% of Gross Sales**	1.18%	**Share/Item**	0.54

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TCA BEER - GLUTEN FREE/UP TO 20PPM														
	950800	**355**	**STONE DELICIOUS IPA 355 ml**	**1**	**$2.45**	**$1.43**	**$173,342.40**	**20.69%**	**151.48%**	**70,752**	**20.00%**	**149.48%**	**2,791**	
					$2.45	$1.43	$173,342.40	20.69%		70,752	20.004%		2,791	
	989362	**355**	**OMISSION PALE ALE 355ml**	**1**	**$2.02**	**$1.18**	**$107,237.07**	**12.80%**	**3.17%**	**53,343**	**15.08%**	**3.81%**	**2,104**	
					$1.99	$1.16	$70,281.72	8.39%		35,316	9.985%		1,393	
					$2.05	$1.19	$36,955.35	4.41%		18,027	5.097%		711	
	989357	**355**	**OMISSION LAGER 355ml**	**1**	**$2.02**	**$1.18**	**$86,875.06**	**10.37%**	**11.54%**	**43,228**	**12.22%**	**12.42%**	**1,705**	
					$1.99	$1.16	$57,836.81	6.90%		29,063	8.217%		1,146	
					$2.05	$1.19	$29,038.25	3.47%		14,165	4.005%		559	
	989356	**355**	**NEW PLANET PALE ALE 355 ml**	**T**	**$2.11**	**$1.23**	**$799.69**	**0.10%**	**100.00%**	**379**	**0.11%**	**100.00%**	**15**	
					$2.11	$1.23	$799.69	0.10%		379	0.107%		15	
	918188	**651**	**EPIC GLUTENATOR 651ml**	**1**	**$5.99**	**$4.46**	**$26,379.96**	**3.15%**	**-57.97%**	**4,404**	**1.25%**	**-58.15%**	**319**	
					$5.99	$4.46	$26,379.96	3.15%		4,404	1.245%		319	
	Total						**$394,634.18**		**26.96%**	**172,106**		**34.53%**	**6,933**	

Class Summary

TCA						
	Bottle Sales	172,106	**Gross Sales**	$394,634.18	**Total Items in Class**	5
	% of Bottle Sales	0.34%	**% of Gross Sales**	0.09%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TCE BEER - WHEAT & HEFEWEIZEN														
	989977	**355**	**PYRAMID HEFEWEIZEN 355ml**	**1**	**$1.95**	**$1.13**	**$127,836.15**	**7.00%**	**-5.92%**	**65,557**	**8.15%**	**-7.31%**	**2,586**	
					$1.95	$1.13	$127,836.15	7.00%		65,557	8.146%		2,586	
	918884	**355**	**NEW BELGIUM FAT TIRE BELG 355 ml**	**1**	**$1.99**	**$1.16**	**$121,756.16**	**6.66%**	**265.32%**	**61,184**	**7.60%**	**265.32%**	**2,413**	
					$1.99	$1.16	$121,756.16	6.66%		61,184	7.602%		2,413	
	920117	**355**	**WIDMER HEFEWEIZEN 355ml**	**T**	**$1.77**	**$1.03**	**$49,850.95**	**2.73%**	**1285.28%**	**28,041**	**3.48%**	**1246.89%**	**1,106**	
					$1.79	$1.04	$34,869.20	1.91%		19,480	2.420%		768	
					$1.75	$1.01	$14,981.75	0.82%		8,561	1.064%		338	
	989298	**355**	**LEINENKUGELS SUNSET WHEAT 355ml**	**1**	**$1.65**	**$0.95**	**$46,894.65**	**2.57%**	**7.22%**	**28,421**	**3.53%**	**5.26%**	**1,121**	
					$1.65	$0.95	$46,894.65	2.57%		28,421	3.531%		1,121	
	908594	**355**	**SIERRA NEVADA KELLERWEIS HEFFE 355ml**	**L**	**$1.89**	**$1.10**	**$35,526.33**	**1.94%**	**-27.69%**	**18,797**	**2.34%**	**-28.50%**	**741**	
					$1.89	$1.10	$35,526.33	1.94%		18,797	2.336%		741	
	918717	**355**	**MAGIC HAT CIRCUS BOY HEFEWEIZEN 355 ml**	**T**	**$2.05**	**$1.19**	**$32,414.60**	**1.77%**	**-11.67%**	**15,812**	**1.96%**	**-12.99%**	**624**	
					$2.05	$1.19	$32,414.60	1.77%		15,812	1.965%		624	
	989169	**355**	**PAULANER HEFEWEIZEN 355ml**	**T**	**$2.12**	**$1.24**	**$19,295.15**	**1.06%**	**100.00%**	**8,977**	**1.12%**	**100.00%**	**354**	
					$2.15	$1.25	$19,107.05	1.05%		8,887	1.104%		351	
					$2.09	$1.22	$188.10	0.01%		90	0.011%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TCE BEER - WHEAT & HEFEWEIZEN	917036	355	NORTH COAST BLUE STAR WHEAT 355ml	L	$1.97	$0.98	$12,808.94	0.70%	-17.19%	6,502	0.81%	-19.56%	256	
					$1.97	$0.98	$12,808.94	0.70%		6,502	0.808%		256	
	950206	355	PROST BREWING WEISSBIER 355ml	D	$2.11	$1.23	$10,028.83	0.55%	-39.23%	4,753	0.59%	-39.51%	187	
					$2.11	$1.23	$10,028.83	0.55%		4,753	0.591%		187	
	919046	355	CRAZY MOUNTAIN LAVA LAKE WIT 355ml	T	$2.01	$1.17	$9,209.82	0.50%	100.00%	4,582	0.57%	100.00%	181	
					$2.01	$1.17	$9,209.82	0.50%		4,582	0.569%		181	
	989395	355	NEW BELGIUM SNAPSHOT WHEAT BEER 355ml	D					100.00%			100.00%	0	
	989450	500	FRANZISKANER HEFE WEISS 500ml	1	$2.67	$1.56	$128,179.05	7.02%	-10.06%	47,921	5.95%	-11.89%	2,662	
					$2.69	$1.57	$80,025.90	4.38%		29,750	3.697%		1,653	
					$2.65	$1.55	$48,153.15	2.64%		18,171	2.258%		1,010	
	918305	500	ROOSTERS HONEY WHEATALE 500ml	L	$2.99	$2.19	$59,626.58	3.26%	16.22%	19,942	2.48%	15.52%	1,108	
					$2.99	$2.19	$59,626.58	3.26%		19,942	2.478%		1,108	
	911246	500	AYINGER BRAU WEISSE 500ml	L	$3.25	$1.73	$38,958.41	2.13%	-2.48%	11,956	1.49%	-3.53%	664	
					$3.26	$1.73	$37,165.76	2.03%		11,401	1.417%		633	
					$3.23	$1.73	$1,792.65	0.10%		555	0.069%		31	
	914616	500	PINKUS HEFE WEIZEN ORGANIC 500ml	L	$3.33	$1.78	$36,905.42	2.02%	-1.32%	11,052	1.37%	-2.22%	614	
					$3.34	$1.78	$35,534.26	1.94%		10,639	1.322%		591	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TCE BEER - WHEAT & HEFEWEIZEN	**914616**				$3.32	$1.78	$1,371.16	0.08%		413	0.051%		23	
	918359	**500**	**PRIMATOR HEFE WEIZEN 500ml**	**X**	**$1.77**	**$1.00**	**$12,608.94**	**0.69%**	**-4.15%**	**6,997**	**0.87%**	**6.57%**	**389**	
					$2.00	$1.00	$7,972.00	0.44%		3,986	0.495%		221	
					$1.54	$1.00	$4,636.94	0.25%		3,011	0.374%		167	
	989512	**500**	**SCHNEIDER WEISSE HEFEWEIZEN 500ml**	**U**					**100.00%**			**100.00%**	**0**	
	917738	**651**	**EPIC INTERMOUNTAIN WHEAT BEER 651ml**	**1**	**$3.49**	**$2.57**	**$48,263.21**	**2.64%**	**-17.59%**	**13,829**	**1.72%**	**-21.75%**	**1,000**	
					$3.49	$2.57	$48,263.21	2.64%		13,829	1.718%		1,000	
	913313	**750**	**UNIBROUE BLANCHE DE CHAMBLY 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	Total						**$790,163.19**		**14.96%**	**354,323**		**18.61%**	**16,008**	

Class Summary

TCE

Bottle Sales	354,323	**Gross Sales**	$790,163.19	**Total Items in Class**	19
% of Bottle Sales	0.71%	**% of Gross Sales**	0.17%	**Share/Item**	0.19

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TCJ BEER - ICE & MALT LIQUOR														
	989388	**1100**	**OLDE ENGLISH HIGH GRAVITY 800 1100ml**	**1**	**$3.15**	**$1.82**	**$410,778.90**	**4.33%**	**-13.51%**	**130,406**	**1.78%**	**-14.31%**	**15,939**	
					$3.15	$1.82	$410,778.90	4.33%		130,406	1.783%		15,939	
	989765	**1100**	**ST IDES MALT LIQUOR 1100ml**	**1**	**$3.89**	**$2.26**	**$142,195.06**	**1.50%**	**-6.11%**	**36,554**	**0.50%**	**-7.56%**	**4,468**	
					$3.89	$2.26	$142,195.06	1.50%		36,554	0.500%		4,468	
	989177	**355**	**ICEHOUSE BEER 355ml**	**1**	**$0.99**	**$0.54**	**$1,089,546.95**	**11.50%**	**-27.93%**	**1,109,383**	**15.17%**	**-26.48%**	**43,759**	
					$1.01	$0.57	$594,089.07	6.27%		588,207	8.042%		23,201	
					$0.95	$0.52	$489,723.10	5.17%		515,498	7.048%		20,334	
					$1.01	$0.52	$5,734.78	0.06%		5,678	0.078%		224	
	989373	**355**	**BUSCH ICE LAGER 355ml**	**1**	**$0.99**	**$0.56**	**$695,211.66**	**7.34%**	**-16.66%**	**702,234**	**9.60%**	**-16.66%**	**27,699**	
					$0.99	$0.56	$695,211.66	7.34%		702,234	9.600%		27,699	
	989043	**355**	**MICKEYS MALT LIQUOR 355ml**	**1**	**$1.59**	**$0.92**	**$447,426.00**	**4.72%**	**-5.47%**	**281,400**	**3.85%**	**-7.05%**	**11,100**	
					$1.59	$0.92	$447,426.00	4.72%		281,400	3.847%		11,100	
	989025	**355**	**MOLSON ICE 355ml**	**1**	**$1.65**	**$0.95**	**$77,469.15**	**0.82%**	**-7.68%**	**46,951**	**0.64%**	**-9.39%**	**1,852**	
					$1.65	$0.95	$77,469.15	0.82%		46,951	0.642%		1,852	
	919051	**355**	**KEYSTONE ICE CANS 355ml**	**1**	**$0.91**	**$0.52**	**$72,942.87**	**0.77%**	**100.00%**	**80,157**	**1.10%**	**100.00%**	**3,162**	
					$0.91	$0.52	$72,942.87	0.77%		80,157	1.096%		3,162	
	989368	**473**	**BUD ICE LAGER 473ml**	**1**	**$1.77**	**$1.03**	**$144,996.77**	**1.53%**	**-10.68%**	**81,623**	**1.12%**	**-13.40%**	**4,290**	
					$1.79	$1.04	$96,798.27	1.02%		54,081	0.739%		2,842	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TCJ BEER - ICE & MALT LIQUOR	989368				$1.75	$1.01	$48,198.50	0.51%		27,542	0.377%		1,447	
	989457	710	STACK SMOOTH LAGER 710ml	1	$2.99	$1.72	$92,151.80	0.97%	23.14%	30,820	0.42%	23.14%	2,431	
					$2.99	$1.72	$92,151.80	0.97%		30,820	0.421%		2,431	
	989394	710	MICKEYS ICE 710ml	1	$2.05	$1.16	$89,185.25	0.94%	-0.45%	43,505	0.59%	-1.75%	3,432	
					$2.05	$1.16	$89,185.25	0.94%		43,505	0.595%		3,432	
	989380	710	ICEHOUSE EDGE LAGER 710ml	D	$2.55	$1.46	$60,858.30	0.64%	-74.11%	23,866	0.33%	-74.39%	1,883	
					$2.55	$1.46	$60,858.30	0.64%		23,866	0.326%		1,883	
	919074	740	NATTY RUSH WATERMELON 740ml	T	$2.49	$1.44	$27,516.99	0.29%	100.00%	11,051	0.15%	100.00%	909	
					$2.49	$1.44	$27,516.99	0.29%		11,051	0.151%		909	
	919073	740	NATTY RUSH BLUE FROSTBITE 740ml	T	$2.49	$1.44	$23,764.56	0.25%	100.00%	9,544	0.13%	100.00%	785	
					$2.49	$1.44	$23,764.56	0.25%		9,544	0.130%		785	
	Total						$3,374,044.26		-16.95%	2,587,494		-17.54%	121,707	

Class Summary

TCJ

Bottle Sales	2,587,494	**Gross Sales**	$3,374,044.26	**Total Items in Class**	13
% of Bottle Sales	5.17%	**% of Gross Sales**	0.73%	**Share/Item**	0.13

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TCP BEER - FRUIT & FLAVORED														
	947205	330	CRABBIES GINGER BEER 330ml	1	$3.29	$1.94	$261,949.80	8.61%	-8.37%	79,620	7.98%	-8.90%	2,919	
					$3.29	$1.94	$261,949.80	8.61%		79,620	7.980%		2,919	
	953656	355	SQUATTERS HOP RISING TROPICAL IPA 355 ml	1	$1.99	$1.16	$324,903.32	10.68%	100.00%	163,268	16.36%	100.00%	6,440	
					$1.99	$1.16	$324,903.32	10.68%		163,268	16.363%		6,440	
	918874	355	BLUE MOON MANGO WHEAT 355 ml	1	$1.60	$0.92	$100,955.20	3.32%	460.91%	63,097	6.32%	460.91%	2,489	
					$1.60	$0.92	$100,955.20	3.32%		63,097	6.324%		2,489	
	989128	355	PYRAMID APRICOT ALE 355ml	1	$1.95	$1.13	$87,886.50	2.89%	5.69%	45,070	4.52%	4.16%	1,778	
					$1.95	$1.13	$87,886.50	2.89%		45,070	4.517%		1,778	
	989435	355	LINDEMANS FRAMBOISE LAMBIC 355ml	L	$5.66	$3.13	$77,658.09	2.55%	-12.93%	13,699	1.37%	-13.95%	540	
					$5.67	$3.13	$74,792.97	2.46%		13,191	1.322%		520	
					$5.64	$3.13	$2,865.12	0.09%		508	0.051%		20	
	953655	355	SQUATTERS CHASING TAIL ORANGE CAN 355 ml	1	$1.99	$1.16	$73,158.37	2.40%	100.00%	36,763	3.68%	100.00%	1,450	
					$1.99	$1.16	$73,158.37	2.40%		36,763	3.685%		1,450	
	950886	355	LAGUNITAS AUNT SALLY 355 ml	1	$2.35	$1.37	$65,583.80	2.15%	-36.27%	27,908	2.80%	-36.72%	1,101	
					$2.35	$1.37	$65,583.80	2.15%		27,908	2.797%		1,101	
	989124	355	SAMUEL ADAMS CHERRY WHEAT 355ml	1	$2.05	$1.19	$56,110.55	1.84%	0.47%	27,371	2.74%	-0.96%	1,080	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TCP BEER - FRUIT & FLAVORED	989124				$2.05	$1.19	$56,110.55	1.84%		27,371	2.743%		1,080	
	919094	355	DOGFISH HEAD FLESH AND BLOOD IPA 355ml	T	$2.99	$1.76	$49,027.03	1.61%	100.00%	16,397	1.64%	100.00%	647	
					$2.99	$1.76	$49,027.03	1.61%		16,397	1.643%		647	
	989437	355	LINDEMANS PECHE LAMBIC 355ml	L	$5.66	$3.13	$45,516.45	1.50%	-12.19%	8,029	0.80%	-13.23%	317	
					$5.67	$3.13	$44,016.21	1.45%		7,763	0.778%		306	
					$5.64	$3.13	$1,500.24	0.05%		266	0.027%		10	
	989425	355	LINDEMANS KRIEK LAMBIC 355ml	L	$5.66	$3.13	$26,331.72	0.87%	-9.18%	4,645	0.47%	-10.24%	183	
					$5.67	$3.13	$25,310.88	0.83%		4,464	0.447%		176	
					$5.64	$3.13	$1,020.84	0.03%		181	0.018%		7	
	910804	355	LINDEMANS CASSIS ALE 355ml	L	$5.66	$3.13	$24,064.62	0.79%	2.07%	4,245	0.43%	0.90%	167	
					$5.67	$3.13	$23,212.98	0.76%		4,094	0.410%		161	
					$5.64	$3.13	$851.64	0.03%		151	0.015%		6	
	919063	355	SILVER MOON MANGO DAZE IPA 355ml	T	$2.36	$1.38	$5,546.00	0.18%	100.00%	2,350	0.24%	100.00%	93	
					$2.36	$1.38	$5,546.00	0.18%		2,350	0.236%		93	
	949876	355	CONEY ISLAND HARD ROOT BEER 355ml	D	$2.52	$1.48	$5,256.72	0.17%	-96.19%	2,086	0.21%	-96.22%	82	
					$2.52	$1.48	$5,256.72	0.17%		2,086	0.209%		82	
	917225	355	UNIBROUE EPHEMERE APPLE 355ml	X					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TCP BEER - FRUIT & FLAVORED	**951452**	**650**	**PROPER BREWING GRUIT ALE 650 ml**	**L**	**$7.99**	**$5.97**	**$8,541.31**	**0.28%**	**100.00%**	**1,069**	**0.11%**	**100.00%**	**77**	
					$7.99	$5.97	$8,541.31	0.28%		1,069	0.107%		77	
	918372	**650**	**SHIPYARD SMASHED BLUEBERRY 650ml**	**U**					**100.00%**			**100.00%**	**0**	
	918293	**651**	**EPIC BRAINLESS ON RASPBERRY 651ml**	**L**	**$7.99**	**$5.98**	**$73,340.21**	**2.41%**	**4.44%**	**9,179**	**0.92%**	**0.38%**	**664**	
					$7.99	$5.98	$73,340.21	2.41%		9,179	0.920%		664	
	917879	**651**	**EPIC BRAINLESS ON PEACHES 651ml**	**L**	**$12.68**	**$9.53**	**$64,528.52**	**2.12%**	**-25.85%**	**5,089**	**0.51%**	**-26.39%**	**368**	
					$12.68	$9.53	$64,528.52	2.12%		5,089	0.510%		368	
	953530	**651**	**EPIC BREWING BRAINLESS PASSION BE 651 ml**	**T**	**$7.99**	**$5.98**	**$54,531.75**	**1.79%**	**100.00%**	**6,825**	**0.68%**	**100.00%**	**494**	
					$7.99	$5.98	$54,531.75	1.79%		6,825	0.684%		494	
	918917	**651**	**ROGUE SEASONAL BOMBER 651 ml**	**L**	**$7.51**	**$4.43**	**$20,953.92**	**0.69%**	**100.00%**	**2,619**	**0.26%**	**100.00%**	**189**	
					$7.28	$4.30	$8,976.24	0.29%		1,233	0.124%		89	
					$9.48	$5.61	$8,702.64	0.29%		918	0.092%		66	
					$7.68	$4.53	$2,426.88	0.08%		316	0.032%		23	
					$5.58	$3.28	$848.16	0.03%		152	0.015%		11	
	989321	**651**	**EPIC BRAINLESS ON CHERRIES 651ml**	**X**	**$12.68**	**$9.53**	**$710.08**	**0.02%**	**-97.70%**	**56**	**0.01%**	**-97.72%**	**4**	
					$12.68	$9.53	$710.08	0.02%		56	0.006%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TCP BEER - FRUIT & FLAVORED	**989291**	**651**	**EPIC SOUR APPLE SAISON ALE 651ml**	**U**					**100.00%**			**100.00%**	**0**	
	Total						**$1,426,553.96**		**42.58%**	**519,385**		**75.22%**	**21,082**	

Class Summary

TCP	**Bottle Sales**	519,385	**Gross Sales**	$1,426,553.96	**Total Items in Class**	23
	% of Bottle Sales	1.04%	**% of Gross Sales**	0.31%	**Share/Item**	0.23

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
THE LAGER - PILSENER														
	989178	**325**	**SESSION PREMIUM LAGER 325ml**	**1**	**$1.45**	**$0.80**	**$213,287.75**	**0.93%**	**-27.78%**	**147,095**	**1.30%**	**-29.32%**	**5,312**	
					$1.45	$0.80	$213,287.75	0.93%		147,095	1.301%		5,312	
	989127	**330**	**STELLA ARTOIS 330ml**	**1**	**$2.50**	**$1.46**	**$1,184,439.30**	**5.16%**	**-5.36%**	**480,420**	**4.25%**	**-9.33%**	**17,615**	
					$2.45	$1.43	$994,800.45	4.33%		406,041	3.592%		14,888	
					$2.55	$1.49	$189,638.85	0.83%		74,379	0.658%		2,727	
	989170	**330**	**CARLSBERG ELEPHANT LAGER 330ml**	**1**	**$2.47**	**$1.45**	**$129,002.23**	**0.56%**	**3.13%**	**53,941**	**0.48%**	**-0.21%**	**1,978**	
					$2.35	$1.37	$104,819.40	0.46%		44,604	0.395%		1,635	
					$2.59	$1.52	$24,182.83	0.11%		9,337	0.083%		342	
	989070	**330**	**CARLSBERG LAGER 330ml**	**D**					**100.00%**			**100.00%**	**0**	
	918885	**355**	**NATTY DADDY 355 ml**	**1**	**$0.95**	**$0.52**	**$1,318,120.25**	**5.74%**	**365.26%**	**1,387,495**	**12.27%**	**365.26%**	**54,729**	
					$0.95	$0.51	$1,171,047.90	5.10%		1,232,682	10.905%		48,622	
					$0.95	$0.53	$147,072.35	0.64%		154,813	1.370%		6,107	
	989305	**355**	**PACIFICO LAGER MEXICO 355ml**	**1**	**$1.99**	**$1.16**	**$1,263,011.21**	**5.50%**	**8.99%**	**634,679**	**5.61%**	**7.83%**	**25,035**	
					$1.99	$1.16	$1,263,011.21	5.50%		634,679	5.615%		25,035	
	918834	**355**	**PACIFICO LAGER CAN 355 ml**	**1**	**$1.99**	**$1.16**	**$495,179.66**	**2.16%**	**179.04%**	**248,834**	**2.20%**	**177.76%**	**9,815**	
					$1.99	$1.16	$495,179.66	2.16%		248,834	2.201%		9,815	
	989123	**355**	**SAMUEL ADAMS BOSTON LAGER 355ml**	**1**	**$2.05**	**$1.19**	**$405,912.30**	**1.77%**	**-7.68%**	**198,006**	**1.75%**	**-9.11%**	**7,810**	
					$2.05	$1.19	$405,912.30	1.77%		198,006	1.752%		7,810	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
THE LAGER - PILSENER	**950539**	**355**	**PARK CITY BREWERY IMPERIAL PILSNER 355ml**	**1**	**$2.00**	**$1.48**	**$299,190.60**	**1.30%**	**20.49%**	**152,152**	**1.35%**	**17.58%**	**6,002**	
					$1.95	$1.44	$248,059.50	1.08%		127,210	1.125%		5,018	
					$2.05	$1.52	$51,131.10	0.22%		24,942	0.221%		984	
	989165	**355**	**SAPPORO PREMIUM DRA FT 355ml**	**1**	**$2.15**	**$1.25**	**$297,147.20**	**1.29%**	**11.64%**	**138,208**	**1.22%**	**10.13%**	**5,452**	
					$2.15	$1.25	$297,147.20	1.29%		138,208	1.223%		5,452	
	989024	**355**	**PERONI NASTRO AZZURRO 355ml**	**1**	**$2.25**	**$1.31**	**$261,724.50**	**1.14%**	**1.37%**	**116,322**	**1.03%**	**0.05%**	**4,588**	
					$2.25	$1.31	$261,724.50	1.14%		116,322	1.029%		4,588	
	989253	**355**	**WASATCH SEASONAL CAN 355 ml**	**1**	**$1.99**	**$1.16**	**$189,629.09**	**0.83%**	**-7.58%**	**95,291**	**0.84%**	**-8.48%**	**3,759**	
					$1.99	$1.16	$189,629.09	0.83%		95,291	0.843%		3,759	
	989085	**355**	**PILSNER URQUELL CZECH 355ml**	**1**	**$2.25**	**$1.31**	**$133,413.75**	**0.58%**	**-4.31%**	**59,295**	**0.52%**	**-5.62%**	**2,339**	
					$2.25	$1.31	$133,413.75	0.58%		59,295	0.525%		2,339	
	989235	**355**	**BECKS LIGHT BEER GERMANY 355ml**	**1**	**$2.30**	**$1.34**	**$115,157.85**	**0.50%**	**-10.95%**	**50,819**	**0.45%**	**-12.88%**	**2,005**	
					$2.25	$1.31	$95,949.00	0.42%		42,644	0.377%		1,682	
					$2.35	$1.37	$19,208.85	0.08%		8,175	0.072%		322	
	989240	**355**	**SPATEN PREMIUM LAGER 355ml**	**1**	**$1.97**	**$1.15**	**$114,784.44**	**0.50%**	**-8.42%**	**58,100**	**0.51%**	**-11.00%**	**2,292**	
					$1.99	$1.16	$74,158.14	0.32%		37,266	0.330%		1,470	
					$1.95	$1.13	$40,626.30	0.18%		20,834	0.184%		822	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
THE LAGER - PILSENER	989105	355	TSINGTAO BEER CHINA 355ml	1	$2.05	$1.19	$98,752.60	0.43%	-5.68%	48,172	0.43%	-5.66%	1,900	
					$2.05	$1.19	$98,752.60	0.43%		48,172	0.426%		1,900	
	919106	355	BUDWEISER COPPER LAGER 355ml	1	$1.79	$1.04	$98,509.07	0.43%	100.00%	55,033	0.49%	100.00%	2,171	
					$1.79	$1.04	$98,509.07	0.43%		55,033	0.487%		2,171	
	989159	355	KIRIN ICHIBAN BEER 355ml	1	$2.10	$1.22	$96,508.25	0.42%	-1.05%	46,689	0.41%	-3.40%	1,842	
					$2.05	$1.19	$79,398.55	0.35%		38,731	0.343%		1,528	
					$2.15	$1.25	$17,109.70	0.07%		7,958	0.070%		314	
	918908	355	SESSIONS PREMIUM CAN 355 ml	1	$1.45	$0.83	$93,852.70	0.41%	287.35%	64,726	0.57%	287.35%	2,553	
					$1.45	$0.83	$93,852.70	0.41%		64,726	0.573%		2,553	
	948960	355	GUINNESS BLONDE AMERICAN LAGER 355ml	1	$2.05	$1.19	$91,616.55	0.40%	-9.99%	44,691	0.40%	-11.34%	1,763	
					$2.05	$1.19	$91,616.55	0.40%		44,691	0.395%		1,763	
	989265	355	BOHEMIA MEXICO 355ml	1	$1.95	$1.13	$84,173.70	0.37%	2.01%	43,166	0.38%	0.41%	1,703	
					$1.95	$1.13	$84,173.70	0.37%		43,166	0.382%		1,703	
	989215	355	ANCHOR STEAM BEER 355ml	1	$2.19	$1.28	$82,834.56	0.36%	-18.79%	37,824	0.33%	-19.62%	1,492	
					$2.19	$1.28	$82,834.56	0.36%		37,824	0.335%		1,492	
	989065	355	ST PAULI GIRL LIGHT GERMANY 355ml	1	$2.25	$1.31	$76,068.00	0.33%	-1.82%	33,808	0.30%	-3.16%	1,334	
					$2.25	$1.31	$76,068.00	0.33%		33,808	0.299%		1,334	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
THE LAGER - PILSENER	989018	355	GROLSCH LAGER HOLLAND 355ml	1	$2.25	$1.31	$73,998.00	0.32%	-5.01%	32,888	0.29%	-6.30%	1,297	
					$2.25	$1.31	$73,998.00	0.32%		32,888	0.291%		1,297	
	989100	355	SAMUEL ADAMS LIGHT 355ml	1	$2.05	$1.19	$54,714.50	0.24%	-25.94%	26,690	0.24%	-27.14%	1,053	
					$2.05	$1.19	$54,714.50	0.24%		26,690	0.236%		1,053	
	949963	355	OSKAR BLUES MAMAS LITTLE YELLA PI 355ml	1	$2.01	$1.17	$46,149.60	0.20%	-5.20%	22,960	0.20%	-5.71%	906	
					$2.01	$1.17	$46,149.60	0.20%		22,960	0.203%		906	
	919047	355	DESCHUTES PACIFIC WONDERLAND CAN 355ml	T	$2.05	$1.19	$35,745.85	0.16%	100.00%	17,437	0.15%	100.00%	688	
					$2.05	$1.19	$35,745.85	0.16%		17,437	0.154%		688	
	919115	355	WESTERN STANDARD SALOON LAGER 355ml	T	$2.29	$1.34	$29,465.43	0.13%	100.00%	12,867	0.11%	100.00%	508	
					$2.29	$1.34	$29,465.43	0.13%		12,867	0.114%		508	
	918906	355	CIGAR CITY LAGER 355 ml	T	$2.01	$1.17	$27,758.10	0.12%	232.54%	13,810	0.12%	232.54%	545	
					$2.01	$1.17	$27,758.10	0.12%		13,810	0.122%		545	
	989409	355	ANCHOR CALIFORNIA LAGER CAN 355ml	T	$2.19	$1.28	$23,739.60	0.10%	-32.71%	10,840	0.10%	-33.46%	428	
					$2.19	$1.28	$23,739.60	0.10%		10,840	0.096%		428	
	989429	355	FULL SAIL PILSNER 355ml	T	$1.75	$1.01	$23,135.00	0.10%	-76.46%	13,220	0.12%	-76.88%	521	
					$1.75	$1.01	$23,135.00	0.10%		13,220	0.117%		521	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
THE LAGER - PILSENER	947415	355	FIRESTONE WALKER PIVO PILS BOTTLES 355ml	T	$2.19	$1.28	$20,367.00	0.09%	-17.25%	9,300	0.08%	-19.42%	367	
					$2.19	$1.28	$20,367.00	0.09%		9,300	0.082%		367	
	948967	355	SIERRA NEVADA NOONER PILSNER 355ml	T	$1.89	$1.10	$16,724.61	0.07%	-77.36%	8,849	0.08%	-77.59%	349	
					$1.89	$1.10	$16,724.61	0.07%		8,849	0.078%		349	
	918918	355	GUNS & OIL LAGER 355 ml	T	$1.87	$1.08	$14,079.23	0.06%	262.56%	7,529	0.07%	262.56%	297	
					$1.87	$1.08	$14,079.23	0.06%		7,529	0.067%		297	
	949440	355	UPSLOPE CRAFT LAGER 355ml	D	$1.91	$1.11	$13,654.59	0.06%	-69.88%	7,149	0.06%	-70.03%	282	
					$1.91	$1.11	$13,654.59	0.06%		7,149	0.063%		282	
	989087	355	KING FISHER LAGER 355ml	D	$2.25	$1.31	$2,157.75	0.01%	-97.72%	959	0.01%	-97.75%	38	
					$2.25	$1.31	$2,157.75	0.01%		959	0.008%		38	
	989387	355	SAMUEL ADAMS BOSTON LAGER CANS 355ml	T	$1.98	$1.15	$47.52	0.00%	-41.09%	24	0.00%	-41.46%	1	
					$1.98	$1.15	$47.52	0.00%		24	0.000%		1	
	989155	355	CORONA BEER MEXICO 355ml	D					100.00%			100.00%	0	
	989443	355	FIRESTONE WALKER PIVO PILS CAN 355ml	D					100.00%			100.00%	0	
	989073	355	FOSTERS LAGER AUSTRALIA 355ml	D					100.00%			100.00%	0	
	989358	440	STELLA ARTOIS 440ml	1	$2.92	$1.72	$158,512.99	0.69%	-1.43%	55,201	0.49%	-3.31%	2,699	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
THE LAGER - PILSENER	989358				$2.85	$1.67	$133,095.00	0.58%		46,700	0.413%		2,283	
					$2.99	$1.76	$25,417.99	0.11%		8,501	0.075%		416	
	989015	450	GROLSCH LAGER HOLLAND 450ml	1	$3.50	$2.06	$108,657.50	0.47%	-0.78%	31,045	0.27%	-1.50%	1,552	
					$3.50	$2.06	$108,657.50	0.47%		31,045	0.275%		1,552	
	919019	473	ICEHOUSE EDGE LAGER 473ml	1	$1.15	$0.65	$106,591.20	0.46%	100.00%	92,688	0.82%	100.00%	4,871	
					$1.15	$0.65	$106,591.20	0.46%		92,688	0.820%		4,871	
	919078	473	MONTUCKY COLD SNACKS LAGER 473ml	T	$1.15	$0.83	$34,774.85	0.15%	100.00%	30,239	0.27%	100.00%	1,589	
					$1.15	$0.83	$34,774.85	0.15%		30,239	0.268%		1,589	
	918779	473	DOG TAG LEGACY LAGER 473 ml	D	$2.00	$1.31	$3,730.26	0.02%	-57.30%	1,805	0.02%	-53.58%	95	
					$2.25	$1.31	$2,601.00	0.01%		1,156	0.010%		61	
					$1.74	$1.31	$1,129.26	0.00%		649	0.006%		34	
	989454	473	LAUGHING DOG 219 PILSNER 473ml	D	$1.92	$1.11	$1,365.12	0.01%	-88.60%	711	0.01%	-88.71%	37	
					$1.92	$1.11	$1,365.12	0.01%		711	0.006%		37	
	950803	473	ARROGANT WHO YOU CALLIN' WUSSIE 473 ml	D	$2.65	$1.55	$643.95	0.00%	-99.21%	243	0.00%	-99.22%	13	
					$2.65	$1.55	$643.95	0.00%		243	0.002%		13	
	989272	500	PETERS BRAND PILSNER BEER 500ml	1	$1.55	$0.87	$253,653.39	1.10%	-12.16%	160,203	1.42%	-17.45%	8,900	
					$1.59	$0.89	$235,830.39	1.03%		148,321	1.312%		8,240	
					$1.50	$0.84	$17,823.00	0.08%		11,882	0.105%		660	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
THE LAGER - PILSENER	996504	500	LEV LION LAGER-CZECH 500ml	1	$2.15	$1.08	$140,235.90	0.61%	13.59%	65,226	0.58%	12.76%	3,624	
					$2.15	$1.08	$140,235.90	0.61%		65,226	0.577%		3,624	
	989418	500	RED ROCK FROHLICH PILS 500ml	1	$3.99	$2.94	$95,197.41	0.41%	13.74%	23,859	0.21%	8.27%	1,326	
					$3.99	$2.94	$95,197.41	0.41%		23,859	0.211%		1,326	
	918835	500	CARLSBERG LAGER 500 ml	T	$1.97	$1.15	$50,859.47	0.22%	96.05%	26,535	0.23%	92.66%	1,474	
					$1.89	$1.10	$41,784.12	0.18%		22,108	0.196%		1,228	
					$2.05	$1.19	$9,075.35	0.04%		4,427	0.039%		246	
	949739	500	IRON MAIDEN TROOPER CANS 500ml	T	$2.74	$1.58	$42,993.34	0.19%	-37.48%	15,691	0.14%	-36.65%	872	
					$2.74	$1.58	$42,993.34	0.19%		15,691	0.139%		872	
	952473	500	RADEBERGER PILSNER 500 ml	T	$1.99	$1.16	$35,069.77	0.15%	480.93%	17,623	0.16%	480.93%	979	
					$1.99	$1.16	$35,069.77	0.15%		17,623	0.156%		979	
	911245	500	PINKUS UR PILS 500ml	L	$3.33	$1.78	$28,242.30	0.12%	26.14%	8,457	0.07%	25.07%	470	
					$3.34	$1.78	$27,565.02	0.12%		8,253	0.073%		459	
					$3.32	$1.78	$677.28	0.00%		204	0.002%		11	
	911555	500	SAMUEL SMITH ORGANIC LAGER 500ml	L	$4.18	$2.21	$25,255.42	0.11%	-5.38%	6,029	0.05%	-6.81%	335	
					$4.19	$2.21	$24,410.94	0.11%		5,826	0.052%		324	
					$4.16	$2.21	$844.48	0.00%		203	0.002%		11	
	989137	500	HOFBRAU ORIGINAL 500ml	L	$3.35	$1.97	$11,591.00	0.05%	-39.95%	3,460	0.03%	-40.34%	192	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
THE LAGER - PILSENER	989137				$3.35	$1.97	$11,591.00	0.05%		3,460	0.031%		192	
	989422	503	STIEGL PILS CAN 503ml	T	$3.35	$1.97	$40,658.95	0.18%	32.21%	12,137	0.11%	31.20%	678	
					$3.35	$1.97	$40,658.95	0.18%		12,137	0.107%		678	
	989276	600	SAPPORO PREMIUM DRAFT TALL 600ml	1	$3.67	$2.13	$414,228.50	1.80%	-4.08%	113,258	1.00%	-5.12%	7,551	
					$3.65	$2.12	$337,033.70	1.47%		92,338	0.817%		6,156	
					$3.69	$2.14	$77,194.80	0.34%		20,920	0.185%		1,395	
	989199	633	ASAHI SUPER DRY 633ml	1	$4.05	$2.36	$169,857.00	0.74%	5.73%	41,940	0.37%	4.86%	2,950	
					$4.05	$2.36	$169,857.00	0.74%		41,940	0.371%		2,950	
	989217	639	TSINGTAO PURE DRAFT CHINA 639ml	D					100.00%			100.00%	0	
	989164	650	SAPPORO PREMIUM SILVER 650ml	1	$4.05	$2.36	$178,767.00	0.78%	-14.20%	44,140	0.39%	-14.88%	3,188	
					$4.05	$2.36	$178,767.00	0.78%		44,140	0.390%		3,188	
	989311	650	TAJ MAHAL BEER 650ml	1	$4.25	$2.25	$132,668.00	0.58%	38.24%	31,216	0.28%	37.49%	2,254	
					$4.25	$2.25	$132,668.00	0.58%		31,216	0.276%		2,254	
	906663	650	ORION BEER 650ml	L	$4.04	$2.08	$71,274.69	0.31%	-4.35%	17,647	0.16%	-4.58%	1,275	
					$4.05	$2.08	$44,910.45	0.20%		11,089	0.098%		801	
					$4.02	$2.08	$26,364.24	0.11%		6,558	0.058%		474	
	918665	650	PROPER BREWING CZECH PILSNER 650 ml	L	$4.99	$3.70	$5,349.28	0.02%	100.00%	1,072	0.01%	100.00%	77	
					$4.99	$3.70	$5,349.28	0.02%		1,072	0.009%		77	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
THE LAGER - PILSENER	**989008**	**651**	**KIRIN ICHIBAN JAPAN 651ml**	**1**	**$3.62**	**$2.12**	**$241,774.09**	**1.05%**	**7.90%**	**67,625**	**0.60%**	**5.97%**	**4,892**	
					$3.55	$2.07	$196,826.20	0.86%		55,444	0.490%		4,010	
					$3.69	$2.16	$44,947.89	0.20%		12,181	0.108%		881	
	917735	**651**	**EPIC PFEIFFERHORN LAGER 651ml**	**1**	**$3.99**	**$2.95**	**$122,353.35**	**0.53%**	**-14.63%**	**30,665**	**0.27%**	**-17.19%**	**2,218**	
					$3.99	$2.95	$122,353.35	0.53%		30,665	0.271%		2,218	
	918153	**651**	**DESCHUTES RES THE STOIC 651ml**	**U**					**100.00%**			**100.00%**	**0**	
	989072	**750**	**FOSTERS PREMIUM ALE 750ml**	**1**	**$3.35**	**$1.94**	**$78,189.00**	**0.34%**	**-8.34%**	**23,340**	**0.21%**	**-9.13%**	**1,945**	
					$3.35	$1.94	$78,189.00	0.34%		23,340	0.206%		1,945	
	Total						**$10,076,546.07**		**16.49%**	**5,301,343**		**31.73%**	**226,819**	

Class Summary

THE

Bottle Sales	5,301,343	**Gross Sales**	$10,076,546.07	**Total Items in Class**	68
% of Bottle Sales	10.60%	**% of Gross Sales**	2.17%	**Share/Item**	0.68

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
THJ LAGER - OKTOBERFEST														
	989229	**355**	**SPATEN OKTOBERFEST 355ml**	**1**	**$1.97**	**$1.15**	**$73,722.70**	**26.52%**	**0.39%**	**37,266**	**29.84%**	**-2.34%**	**1,470**	
					$1.99	$1.16	$52,483.30	18.88%		26,374	21.118%		1,040	
					$1.95	$1.13	$21,239.40	7.64%		10,892	8.721%		430	
	913572	**355**	**PAULANER OKTOBERFEST 355ml**	**D**	**$2.09**	**$1.22**	**$50.16**	**0.02%**	**100.00%**	**24**	**0.02%**	**100.00%**	**1**	
					$2.09	$1.22	$50.16	0.02%		24	0.019%		1	
	914507	**500**	**AYINGER OKTOBERFEST MARZEN 500ml**	**L**	**$3.25**	**$1.73**	**$20,085.68**	**7.23%**	**-17.10%**	**6,163**	**4.93%**	**-18.22%**	**342**	
					$3.26	$1.73	$19,471.98	7.00%		5,973	4.783%		332	
					$3.23	$1.73	$613.70	0.22%		190	0.152%		11	
	989535	**500**	**AYINGER JAHRHUNDERT 500ml**	**L**	**$3.25**	**$1.73**	**$13,127.86**	**4.72%**	**-12.02%**	**4,028**	**3.23%**	**-12.97%**	**224**	
					$3.26	$1.73	$12,759.64	4.59%		3,914	3.134%		217	
					$3.23	$1.73	$368.22	0.13%		114	0.091%		6	
	Total						**$106,986.40**		**-4.95%**	**47,481**		**-5.63%**	**2,037**	

Class Summary

THJ

Bottle Sales	47,481	**Gross Sales**	$106,986.40	**Total Items in Class**	4
% of Bottle Sales	0.09%	**% of Gross Sales**	0.02%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
THP LAGER - HEAVY & DARK														
	917398	325	SESSION NEGRA 325 ml	1	$1.45	$0.80	$43,307.15	1.60%	-18.56%	29,867	2.28%	-20.25%	1,079	
					$1.45	$0.80	$43,307.15	1.60%		29,867	2.276%		1,079	
	918282	325	SESSION SEASONAL 325ml	X	$1.45	$0.80	$35,797.60	1.32%	-29.90%	24,688	1.88%	-31.18%	892	
					$1.45	$0.80	$35,797.60	1.32%		24,688	1.882%		892	
	989375	330	CELEBRATOR DOPPELBOCK 330ml	L	$3.15	$1.72	$17,726.82	0.65%	-12.78%	5,611	0.43%	-13.94%	206	
					$3.16	$1.72	$17,114.52	0.63%		5,416	0.413%		199	
					$3.14	$1.72	$612.30	0.02%		195	0.015%		7	
	989412	355	WASATCH DEVASTATOR DOUBLE BOCK CN 355ml	1	$1.99	$1.16	$621,437.20	22.95%	11.15%	312,280	23.80%	10.24%	12,318	
					$1.99	$1.16	$621,437.20	22.95%		312,280	23.801%		12,318	
	919057	355	BOHEMIAN SEASONAL RELEASE 355ml	T	$1.95	$1.44	$19,271.85	0.71%	100.00%	9,883	0.75%	100.00%	390	
					$1.95	$1.44	$19,271.85	0.71%		9,883	0.753%		390	
	918781	355	DESCHUTES PAC WONDERLAND 355 ml	D	$2.05	$1.19	$15,522.60	0.57%	-66.62%	7,572	0.58%	-66.91%	299	
					$2.05	$1.19	$15,522.60	0.57%		7,572	0.577%		299	
	950277	355	FIREMANS BREW BRUNETTE BEER 355ml	T	$2.07	$1.21	$2,351.02	0.09%	-82.74%	1,146	0.09%	-83.04%	45	
					$2.05	$1.19	$2,261.15	0.08%		1,103	0.084%		44	
					$2.09	$1.22	$89.87	0.00%		43	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
THP LAGER - HEAVY & DARK	**989228**	**355**	**WASATCH DEVASTATOR DOUBLE BOCK 355ml**	**T**	**$1.99**	**$1.16**	**$262.56**	**0.01%**	**-99.80%**	**132**	**0.01%**	**-99.81%**	**5**	
					$1.99	$1.16	$238.80	0.01%		120	0.009%		5	
					$1.98	$1.15	$23.76	0.00%		12	0.001%		0	
	953986	**355**	**UPSLOPE ROCKY MTN KOLSCH 355ml**	**T**	**$2.08**	**$1.21**	**$149.76**	**0.01%**	**100.00%**	**72**	**0.01%**	**100.00%**	**3**	
					$2.08	$1.21	$149.76	0.01%		72	0.005%		3	
	918254	**500**	**ROOSTERS NINER BOCK LAGER 500ml**	**X**	**$3.30**	**$2.43**	**$37,761.90**	**1.39%**	**5.81%**	**11,443**	**0.87%**	**5.10%**	**636**	
					$3.30	$2.43	$37,761.90	1.39%		11,443	0.872%		636	
	996515	**500**	**LEV BLACK LION-CZECH 500ml**	**1**	**$2.15**	**$1.08**	**$31,377.10**	**1.16%**	**1.71%**	**14,594**	**1.11%**	**0.95%**	**811**	
					$2.15	$1.08	$31,377.10	1.16%		14,594	1.112%		811	
	989522	**500**	**AYINGER ALT DUNKEL 500ml**	**L**	**$3.25**	**$1.73**	**$16,602.18**	**0.61%**	**-3.91%**	**5,094**	**0.39%**	**-4.94%**	**283**	
					$3.26	$1.73	$16,143.52	0.60%		4,952	0.377%		275	
					$3.23	$1.73	$458.66	0.02%		142	0.011%		8	
	989521	**500**	**AYINGER UR WEISSE 500ml**	**L**	**$3.25**	**$1.73**	**$14,713.47**	**0.54%**	**-1.52%**	**4,515**	**0.34%**	**-3.08%**	**251**	
					$3.26	$1.73	$14,128.84	0.52%		4,334	0.330%		241	
					$3.23	$1.73	$584.63	0.02%		181	0.014%		10	
	989510	**500**	**AVENTINUS DOPPELBOCK 500ml**	**X**					**100.00%**			**100.00%**	**0**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
THP LAGER - HEAVY & DARK	**950921**	**650**	**SAPPORO BLACK LAGER 650 ml**	**T**	**$4.05**	**$2.36**	**$17,163.90**	**0.63%**	**5.26%**	**4,238**	**0.32%**	**4.40%**	**306**	
					$4.05	$2.36	$17,163.90	0.63%		4,238	0.323%		306	
	918186	**651**	**EPIC DOUBLE SKULL DOPPELBOCK 651ml**	**L**	**$4.99**	**$3.71**	**$80,713.25**	**2.98%**	**-9.03%**	**16,175**	**1.23%**	**-15.02%**	**1,170**	
					$4.99	$3.71	$80,713.25	2.98%		16,175	1.233%		1,170	
	Total						**$954,158.36**		**-11.48%**	**447,310**		**-13.54%**	**18,692**	

Class Summary

THP

Bottle Sales	447,310	**Gross Sales**	$954,158.36	**Total Items in Class**	16
% of Bottle Sales	0.89%	**% of Gross Sales**	0.21%	**Share/Item**	0.16

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
THU LAGER - MISC & SEASONAL														
	989185	**330**	**SINGHA LAGER 330ml**	**1**	**$2.25**	**$1.31**	**$88,890.75**	**6.93%**	**1.93%**	**39,507**	**6.22%**	**0.59%**	**1,449**	
					$2.25	$1.31	$88,890.75	6.93%		39,507	6.220%		1,449	
	989111	**330**	**RED STRIPE LAGER 330ml**	**1**	**$1.95**	**$1.13**	**$84,253.65**	**6.57%**	**31.44%**	**43,207**	**6.80%**	**30.55%**	**1,584**	
					$1.95	$1.13	$84,253.65	6.57%		43,207	6.803%		1,584	
	918705	**355**	**EPIC LOS LOCOS LAGER 355 ml**	**1**	**$2.23**	**$1.65**	**$149,601.78**	**11.67%**	**1.92%**	**67,086**	**10.56%**	**1.06%**	**2,646**	
					$2.23	$1.65	$149,601.78	11.67%		67,086	10.563%		2,646	
	989392	**355**	**BOHEMIAN EXPORT LAGER 355ml**	**T**	**$1.76**	**$1.30**	**$52,552.78**	**4.10%**	**-22.69%**	**29,710**	**4.68%**	**-24.93%**	**1,172**	
					$1.79	$1.32	$25,076.94	1.96%		14,010	2.206%		553	
					$1.75	$1.29	$19,626.25	1.53%		11,215	1.766%		442	
					$1.75	$1.28	$7,849.59	0.61%		4,485	0.706%		177	
	948659	**355**	**NINKASI SEASONAL 355ml**	**T**	**$2.02**	**$1.18**	**$44,325.29**	**3.46%**	**-30.65%**	**22,049**	**3.47%**	**-30.00%**	**870**	
					$1.99	$1.16	$29,026.14	2.26%		14,586	2.297%		575	
					$2.05	$1.19	$15,299.15	1.19%		7,463	1.175%		294	
	989434	**355**	**LEINENKUGEL SEASON 355ml**	**T**	**$1.65**	**$0.95**	**$43,873.50**	**3.42%**	**23.29%**	**26,590**	**4.19%**	**21.74%**	**1,049**	
					$1.65	$0.95	$43,873.50	3.42%		26,590	4.187%		1,049	
	918375	**355**	**EPIC LIL' BRAINLESS RASP CAN 355ml**	**U**	**$1.91**	**$1.41**	**$18,597.67**	**1.45%**	**-69.03%**	**9,737**	**1.53%**	**-69.19%**	**384**	
					$1.91	$1.41	$18,597.67	1.45%		9,737	1.533%		384	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
THU LAGER - MISC & SEASONAL	**912196**	**355**	**SAMICHLAUS 355ml**	**X**	**$3.56**	**$3.29**	**$11,318.20**	**0.88%**	**-43.76%**	**3,640**	**0.57%**	**-1.40%**	**144**	
					$2.99	$3.29	$9,639.76	0.75%		3,224	0.508%		127	
					$4.29	$3.29	$1,278.42	0.10%		298	0.047%		12	
					$3.39	$3.29	$400.02	0.03%		118	0.019%		5	
	918520	**355**	**EPIC HOP SYNDROME LAGER CAN 355ml**	**U**					**100.00%**			**100.00%**	**0**	
	989423	**355**	**RED STRIPE LAGER CAN 355ml**	**D**					**100.00%**			**100.00%**	**0**	
	918583	**650**	**EDGE BREWING ODELAY VIENNA LAGER 650ml**	**D**	**$4.03**	**$2.15**	**$540.02**	**0.04%**	**-90.50%**	**134**	**0.02%**	**-90.56%**	**10**	
					$4.03	$2.15	$540.02	0.04%		134	0.021%		10	
	Total						**$493,953.64**		**-10.14%**	**241,660**		**-9.87%**	**9,307**	

Class Summary

THU	**Bottle Sales**	241,660	**Gross Sales**	$493,953.64	**Total Items in Class**	11
	% of Bottle Sales	0.48%	**% of Gross Sales**	0.11%	**Share/Item**	0.11

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE														
	919867	355	SIERRA NEVADA PALE ALE CANS 355ml	1	$1.89	$1.10	$607,767.30	4.53%	-1.89%	321,570	5.45%	-2.88%	12,684	
					$1.89	$1.10	$607,767.30	4.53%		321,570	5.451%		12,684	
	989206	355	SIERRA NEVADA PALE ALE 355ml	1	$1.89	$1.10	$583,452.45	4.35%	-7.40%	308,705	5.23%	-8.37%	12,177	
					$1.89	$1.10	$583,452.45	4.35%		308,705	5.233%		12,177	
	918765	355	ELYSIAN SPACE DUST IPA 355 ml	1	$2.49	$1.46	$283,357.02	2.11%	43.06%	113,798	1.93%	43.06%	4,489	
					$2.49	$1.46	$283,357.02	2.11%		113,798	1.929%		4,489	
	918374	355	EPIC ESCAPE TO COLORADO IPA CAN 355ml	1	$1.91	$1.41	$265,709.65	1.98%	-12.67%	139,115	2.36%	-13.13%	5,487	
					$1.91	$1.41	$265,709.65	1.98%		139,115	2.358%		5,487	
	904164	355	ROGUE DEAD GUY ALE 355ml	1	$2.41	$1.41	$238,512.88	1.78%	7.95%	98,968	1.68%	7.55%	3,904	
					$2.41	$1.41	$238,512.88	1.78%		98,968	1.678%		3,904	
	949961	355	OSKAR BLUES DALES PALE ALE 355ml	1	$2.01	$1.17	$214,058.97	1.60%	-10.27%	106,497	1.81%	-10.73%	4,201	
					$2.01	$1.17	$214,058.97	1.60%		106,497	1.805%		4,201	
	918749	355	UINTA PARK GOLDEN ALE 355 ml	1	$1.95	$1.13	$177,746.40	1.32%	35.62%	91,152	1.55%	34.30%	3,595	
					$1.95	$1.13	$177,746.40	1.32%		91,152	1.545%		3,595	
	946620	355	KONA BIG WAVE 355ml	1	$1.77	$1.03	$166,146.17	1.24%	52.15%	93,451	1.58%	48.28%	3,686	
					$1.79	$1.04	$116,869.67	0.87%		65,293	1.107%		2,575	
					$1.75	$1.01	$49,276.50	0.37%		28,158	0.477%		1,111	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE	989259	355	DESCHUTES MIRROR POND PALE ALE 355ml	1	$2.05	$1.19	$160,920.90	1.20%	-11.78%	78,503	1.33%	-13.70%	3,097	
					$2.05	$1.19	$160,920.90	1.20%		78,503	1.331%		3,097	
	950609	355	PARK CITY BREWERY AMER PALE ALE 355 ml	1	$1.97	$1.46	$128,748.69	0.96%	39.08%	65,871	1.12%	37.45%	2,598	
					$1.95	$1.44	$113,811.75	0.85%		58,365	0.989%		2,302	
					$1.99	$1.47	$14,936.94	0.11%		7,506	0.127%		296	
	989035	355	MOLSON CANADIAN 355ml	1	$1.65	$0.95	$124,352.25	0.93%	-14.67%	75,365	1.28%	-16.21%	2,973	
					$1.65	$0.95	$124,352.25	0.93%		75,365	1.277%		2,973	
	920120	355	KONA LONGBOARD 355ml	1	$1.77	$1.03	$113,164.31	0.84%	228.33%	63,669	1.08%	222.61%	2,511	
					$1.79	$1.04	$78,108.31	0.58%		43,637	0.740%		1,721	
					$1.75	$1.01	$35,056.00	0.26%		20,032	0.340%		790	
	989005	355	MOLSON GOLDEN 355ml	1	$1.65	$0.95	$91,282.95	0.68%	-5.98%	55,323	0.94%	-7.43%	2,182	
					$1.65	$0.95	$91,282.95	0.68%		55,323	0.938%		2,182	
	951079	355	LAGUNITAS 12TH OF NEVER ALE 355 ml	D	$2.05	$1.19	$90,566.95	0.68%	121.00%	44,179	0.75%	120.38%	1,743	
					$2.05	$1.19	$90,566.95	0.68%		44,179	0.749%		1,743	
	907876	355	BOULEVARD TANK 7 FARMHOUSE ALE 355ml	L	$3.85	$2.27	$84,522.90	0.63%	-4.53%	21,954	0.37%	-5.23%	866	
					$3.85	$2.27	$84,522.90	0.63%		21,954	0.372%		866	
	919050	355	LAGUNITAS LITTLE SUMPIN EASY CANS 355ml	1	$2.05	$1.19	$82,141.45	0.61%	100.00%	40,069	0.68%	100.00%	1,580	
					$2.05	$1.19	$82,141.45	0.61%		40,069	0.679%		1,580	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE	951663	355	STONE RIPPER 355 ml	1	$2.45	$1.43	$76,832.00	0.57%	16.21%	31,360	0.53%	15.29%	1,237	
					$2.45	$1.43	$76,832.00	0.57%		31,360	0.532%		1,237	
	950718	355	MELVIN DOUBLE 2X4 DOUBLE IPA 355 ml	T	$2.63	$1.95	$75,420.51	0.56%	78.18%	28,677	0.49%	77.06%	1,131	
					$2.63	$1.95	$75,420.51	0.56%		28,677	0.486%		1,131	
	919028	355	EPIC RINO PALE ALE CAN 355ml	T	$2.23	$1.65	$74,602.42	0.56%	100.00%	33,454	0.57%	100.00%	1,320	
					$2.23	$1.65	$74,602.42	0.56%		33,454	0.567%		1,320	
	989147	355	SAMUEL ADAMS BOSTON ALE 355ml	1	$2.05	$1.19	$67,791.45	0.51%	-11.10%	33,069	0.56%	-12.50%	1,304	
					$2.05	$1.19	$67,791.45	0.51%		33,069	0.561%		1,304	
	950719	355	MELVIN IPA 355 ml	T	$1.87	$1.37	$67,305.04	0.50%	98.76%	35,992	0.61%	98.07%	1,420	
					$1.87	$1.37	$67,305.04	0.50%		35,992	0.610%		1,420	
	918822	355	SHADES DOUBLE IPA 355 ml	T	$2.73	$2.03	$66,613.80	0.50%	8338.88%	24,407	0.41%	8226.91%	963	
					$2.70	$2.01	$46,887.70	0.35%		17,368	0.294%		685	
					$2.90	$2.16	$13,790.50	0.10%		4,757	0.081%		188	
					$2.60	$1.93	$5,935.60	0.04%		2,282	0.039%		90	
	918718	355	MAGIC HAT #9 NOT QUITE PALE ALE 355 ml	1	$2.05	$1.19	$58,320.45	0.43%	-6.23%	28,449	0.48%	-7.75%	1,122	
					$2.05	$1.19	$58,320.45	0.43%		28,449	0.482%		1,122	
	918808	355	UPSLOPE CITRA PALE ALE 355 ml	1	$1.91	$1.11	$51,552.81	0.38%	54.95%	26,991	0.46%	54.61%	1,065	
					$1.91	$1.11	$51,552.81	0.38%		26,991	0.458%		1,065	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE	**989115**	**355**	**BASS ALE ENGLAND 355ml**	**1**	**$2.44**	**$1.43**	**$50,178.43**	**0.37%**	**-6.68%**	**20,837**	**0.35%**	**-8.40%**	**822**	
					$2.39	$1.40	$40,737.55	0.30%		17,045	0.289%		672	
					$2.49	$1.46	$9,440.88	0.07%		3,792	0.064%		150	
	914434	**355**	**FULL SAIL PUB SERIES 355ml**	**1**	**$1.75**	**$1.01**	**$49,565.25**	**0.37%**	**-25.67%**	**28,323**	**0.48%**	**-27.03%**	**1,117**	
					$1.75	$1.01	$49,565.25	0.37%		28,323	0.480%		1,117	
	918539	**355**	**BOULEVARD THE CALLING IPA 355ml**	**L**	**$3.85**	**$2.27**	**$37,918.65**	**0.28%**	**1.62%**	**9,849**	**0.17%**	**0.84%**	**388**	
					$3.85	$2.27	$37,918.65	0.28%		9,849	0.167%		388	
	918778	**355**	**NEW BELGIUM VOODOO 8 HOP PALE 355 ml**	**D**	**$1.99**	**$1.16**	**$31,012.16**	**0.23%**	**-25.22%**	**15,584**	**0.26%**	**-25.69%**	**615**	
					$1.99	$1.16	$31,012.16	0.23%		15,584	0.264%		615	
	919025	**355**	**SALT FLATS SLIPSTREAM PALE ALE 355ml**	**T**	**$1.86**	**$1.20**	**$27,574.55**	**0.21%**	**100.00%**	**16,588**	**0.28%**	**100.00%**	**654**	
					$1.64	$1.20	$25,792.28	0.19%		15,727	0.267%		620	
					$2.07	$1.20	$1,782.27	0.01%		861	0.015%		34	
	918715	**355**	**PELICAN UMBRELLA IPA 355 ml**	**T**	**$1.79**	**$1.32**	**$27,080.91**	**0.20%**	**-26.99%**	**15,129**	**0.26%**	**-27.76%**	**597**	
					$1.79	$1.32	$27,080.91	0.20%		15,129	0.256%		597	
	949405	**355**	**2 ROW 24K GOLDEN ALE 355ml**	**T**	**$2.17**	**$1.60**	**$26,199.45**	**0.20%**	**2.52%**	**12,049**	**0.20%**	**-0.39%**	**475**	
					$2.20	$1.62	$16,816.80	0.13%		7,644	0.130%		302	
					$2.13	$1.57	$9,382.65	0.07%		4,405	0.075%		174	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE	918894	355	BALLAST POINT BONITO BLND ALE 355 ml	T	$2.30	$1.34	$26,190.10	0.20%	212.24%	11,387	0.19%	212.24%	449	
					$2.30	$1.34	$26,190.10	0.20%		11,387	0.193%		449	
	918698	355	ELYSIAN SEASONAL 355 ml	T	$2.29	$1.34	$25,947.99	0.19%	-61.30%	11,331	0.19%	-61.30%	447	
					$2.29	$1.34	$25,947.99	0.19%		11,331	0.192%		447	
	919056	355	FULL SAIL CIRUS MAXIMA 355ml	T	$1.75	$1.01	$23,808.75	0.18%	100.00%	13,605	0.23%	100.00%	537	
					$1.75	$1.01	$23,808.75	0.18%		13,605	0.231%		537	
	953845	355	ODELL DRUMROLL 355 ml	T	$2.40	$1.31	$19,705.38	0.15%	100.00%	8,507	0.14%	100.00%	336	
					$2.25	$1.31	$14,598.00	0.11%		6,488	0.110%		256	
					$2.54	$1.31	$5,107.38	0.04%		2,019	0.034%		80	
	918827	355	SHADES BELGIAN IPA 355 ml	T	$2.60	$1.93	$17,955.20	0.13%	764.92%	6,744	0.11%	779.18%	266	
					$2.70	$2.01	$13,774.50	0.10%		5,103	0.086%		201	
					$2.50	$1.86	$2,147.50	0.02%		859	0.015%		34	
					$2.60	$1.93	$2,033.20	0.02%		782	0.013%		31	
	918716	355	PELICAN KIWANDA CREAM ALE 355 ml	T	$1.79	$1.32	$16,342.70	0.12%	-23.20%	9,130	0.15%	-24.07%	360	
					$1.79	$1.32	$16,342.70	0.12%		9,130	0.155%		360	
	919055	355	4 SONS THE GREAT ONE IPA CANS 355ml	T	$2.15	$1.59	$11,158.50	0.08%	100.00%	5,190	0.09%	100.00%	205	
					$2.15	$1.59	$11,158.50	0.08%		5,190	0.088%		205	
	919044	355	CIGAR CITY GUAYABERA CITRA PALE ALE355ml	T	$2.41	$1.41	$10,873.92	0.08%	100.00%	4,512	0.08%	100.00%	178	
					$2.41	$1.41	$10,873.92	0.08%		4,512	0.076%		178	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE	919040	355	BOULEVARD UNFILTERED WHEAT CANS 355ml	T	$1.85	$1.07	$8,791.20	0.07%	100.00%	4,752	0.08%	100.00%	187	
					$1.85	$1.07	$8,791.20	0.07%		4,752	0.081%		187	
	918972	355	SHINER GOLDEN ALE 355 ml	T	$1.69	$0.98	$7,966.66	0.06%	100.00%	4,714	0.08%	100.00%	186	
					$1.69	$0.98	$7,966.66	0.06%		4,714	0.080%		186	
	919039	355	ANCHORS BREWERS PALE ALE 355ml	T	$2.19	$1.28	$7,610.25	0.06%	100.00%	3,475	0.06%	100.00%	137	
					$2.19	$1.28	$7,610.25	0.06%		3,475	0.059%		137	
	949346	355	BALLAST POINT CALIFORNIA KOLSCH 355 ml	D	$2.30	$1.34	$7,463.50	0.06%	-80.59%	3,245	0.06%	-80.69%	128	
					$2.30	$1.34	$7,463.50	0.06%		3,245	0.055%		128	
	907437	355	SCRIMSHAW PILSNER STYLE ALE 355ml	D	$1.97	$0.98	$6,636.93	0.05%	-56.05%	3,369	0.06%	-56.40%	133	
					$1.97	$0.98	$6,636.93	0.05%		3,369	0.057%		133	
	916661	355	FIRESTONE WALKER PALE 31 355ml	X	$2.19	$1.28	$6,103.53	0.05%	-82.18%	2,787	0.05%	-82.64%	110	
					$2.19	$1.28	$6,103.53	0.05%		2,787	0.047%		110	
	918875	355	RITUAL PALE ALE 355 ml	T	$2.02	$1.49	$5,728.72	0.04%	212.55%	2,836	0.05%	237.39%	112	
					$2.02	$1.49	$5,728.72	0.04%		2,836	0.048%		112	
	949763	355	BAJA BREWING CABOTELLA BLOND ALE 355 ml	X	$1.99	$1.47	$3,840.70	0.03%	-41.97%	1,930	0.03%	-42.37%	76	
					$1.99	$1.47	$3,840.70	0.03%		1,930	0.033%		76	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE	919042	355	ANDERSON VALLEY HOP HYZER 355ml	T	$2.01	$1.17	$3,821.01	0.03%	100.00%	1,901	0.03%	100.00%	75	
					$2.01	$1.17	$3,821.01	0.03%		1,901	0.032%		75	
	919052	355	OSKAR BLUES PINNER IPA 355 ml	T	$2.01	$1.17	$1,837.14	0.01%	100.00%	914	0.02%	100.00%	36	
					$2.01	$1.17	$1,837.14	0.01%		914	0.015%		36	
	949962	355	OSKAR BLUES PINNER IPA CAN 355ml	D	$2.01	$1.17	$1,809.00	0.01%	-64.42%	900	0.02%	-64.57%	36	
					$2.01	$1.17	$1,809.00	0.01%		900	0.015%		36	
	912154	355	AVBC POLEEKO PALE ALE 355ml	X	$1.09	$0.61	$1,779.97	0.01%	-83.98%	1,633	0.03%	-77.20%	64	
					$1.09	$0.61	$1,779.97	0.01%		1,633	0.028%		64	
	918888	355	GREEN FLASH GFB BLONDE ALE 355 ml	D	$2.05	$1.19	$1,199.25	0.01%	-57.83%	585	0.01%	-57.83%	23	
					$2.05	$1.19	$1,199.25	0.01%		585	0.010%		23	
	953960	355	ROHA SHAMBO JUICY IPA 355 ml	T	$2.02	$1.50	$144.72	0.00%	100.00%	72	0.00%	100.00%	3	
					$1.99	$1.47	$95.52	0.00%		48	0.001%		2	
					$2.05	$1.52	$49.20	0.00%		24	0.000%		1	
	948047	355	PAYETTE PALE ALE 355ml	D	$1.67	$1.23	$8.41	0.00%	-93.87%	5	0.00%	-94.19%	0	
					$1.69	$1.24	$6.76	0.00%		4	0.000%		0	
					$1.65	$1.21	$1.65	0.00%		1	0.000%		0	
	918829	355	SLICK CITY INDIA PALE ALE 355 ml	D	$2.69	$1.99	$8.07	0.00%	-50.00%	3	0.00%	-50.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE	918829				$2.69	$1.99	$8.07	0.00%		3	0.000%		0	
	918647	355	DESCHUTES ARMORY XPA 355ml	D					100.00%			100.00%	0	
	989086	355	MENDOCINO RED TAIL ALE 355ml	U					100.00%			100.00%	0	
	989784	441	BODDINGTONS PUB ALE 441ml	1	$2.82	$1.66	$76,931.12	0.57%	-7.25%	28,390	0.48%	-10.74%	1,391	
					$2.65	$1.55	$61,991.45	0.46%		23,393	0.397%		1,146	
					$2.99	$1.76	$14,939.67	0.11%		4,997	0.085%		245	
	950304	473	MOAB BREWERY PALE ALE 473ml	T	$2.12	$1.57	$85,859.07	0.64%	28.99%	42,313	0.72%	26.82%	2,224	
					$1.99	$1.47	$71,526.57	0.53%		35,943	0.609%		1,889	
					$2.25	$1.67	$14,332.50	0.11%		6,370	0.108%		335	
	954782	473	TEMPLIN FERDA DBL IPA 473ml	T	$3.25	$2.42	$1,326.00	0.01%	100.00%	408	0.01%	100.00%	21	
					$3.25	$2.42	$1,326.00	0.01%		408	0.007%		21	
	917817	500	RED ROCK ELEPHINO IPA 500ml	1	$3.99	$2.94	$991,762.38	7.39%	20.87%	248,562	4.21%	20.32%	13,809	
					$3.99	$2.94	$991,762.38	7.39%		248,562	4.213%		13,809	
	917939	500	RED ROCK GOLDEN HALO BLONDE AL 500ml	1	$3.25	$2.38	$79,602.25	0.59%	9.01%	24,493	0.42%	4.05%	1,361	
					$3.25	$2.38	$79,602.25	0.59%		24,493	0.415%		1,361	
	918325	500	ROOSTERS HELLEVATION IPA 500 ml	L	$2.99	$2.19	$23,046.92	0.17%	-1.92%	7,708	0.13%	-2.58%	428	
					$2.99	$2.19	$23,046.92	0.17%		7,708	0.131%		428	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE	954169	500	SALT FIRE CHARLOTTE SOMETIMES 500ml	T	$3.99	$2.94	$1,036.47	0.01%	100.00%	273	0.00%	100.00%	15	
					$3.99	$2.94	$1,036.47	0.01%		273	0.005%		15	
	952466	555	LAGUNITAS 12TH OF NEVER 555 ml	T	$2.49	$1.46	$8,256.84	0.06%	698.21%	3,316	0.06%	698.21%	204	
					$2.49	$1.46	$8,256.84	0.06%		3,316	0.056%		204	
	918971	568	GREEN FLASH GFB BLONDE ALE 568 ml	T	$2.45	$1.43	$8,256.50	0.06%	100.00%	3,370	0.06%	100.00%	213	
					$2.45	$1.43	$8,256.50	0.06%		3,370	0.057%		213	
	950370	650	PROPER BREWING FAULTLINE IPA 650ml	U	$6.99	$5.21	$22,291.11	0.17%	-32.91%	3,189	0.05%	-34.46%	230	
					$6.99	$5.21	$22,291.11	0.17%		3,189	0.054%		230	
	918598	650	TALISMAN PROMONTORY PALE ALE 650 ml	L	$5.99	$4.46	$7,589.33	0.06%	-18.89%	1,267	0.02%	-18.68%	92	
					$5.99	$4.46	$7,589.33	0.06%		1,267	0.021%		92	
	948238	650	GREEN FLASH LE FREAK 650ml	L	$10.15	$6.02	$1,867.60	0.01%	-88.37%	184	0.00%	-88.48%	13	
					$10.15	$6.02	$1,867.60	0.01%		184	0.003%		13	
	948234	650	GREEN FLASH IMPERIAL IPA 650 ml	X	$8.09	$4.78	$161.80	0.00%	-98.73%	20	0.00%	-98.74%	1	
					$8.09	$4.78	$161.80	0.00%		20	0.000%		1	
	947598	650	PELICAN IMPERIAL PELICAN ALE 650ml	D					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TNC ALE - PALE	**918722**	**651**	**EPIC BIG BAD BAPTISTA 651 ml**	**1**	**$14.99**	**$11.28**	**$97,659.85**	**0.73%**	**423.53%**	**6,515**	**0.11%**	**425.25%**	**471**	
					$14.99	$11.28	$97,659.85	0.73%		6,515	0.110%		471	
	918004	**651**	**EPIC MID MOUNTAIN MILD 651ml**	**L**	**$3.99**	**$2.95**	**$48,247.08**	**0.36%**	**-16.39%**	**12,092**	**0.20%**	**-17.89%**	**875**	
					$3.99	$2.95	$48,247.08	0.36%		12,092	0.205%		875	
	917734	**651**	**EPIC CAPT'N CROMPTON'S PALE 651ml**	**D**	**$3.49**	**$2.57**	**$37,178.97**	**0.28%**	**-31.64%**	**10,653**	**0.18%**	**-33.05%**	**771**	
					$3.49	$2.57	$37,178.97	0.28%		10,653	0.181%		771	
	917730	**651**	**EPIC COPPER CONE PALE ALE 651ml**	**L**	**$5.99**	**$4.46**	**$33,573.95**	**0.25%**	**-32.35%**	**5,605**	**0.10%**	**-32.57%**	**405**	
					$5.99	$4.46	$33,573.95	0.25%		5,605	0.095%		405	
	949750	**651**	**MARE ISLAND HYDRAULIC SANDWICH IPA 651ml**	**L**	**$8.26**	**$4.93**	**$2,673.20**	**0.02%**	**692.86%**	**352**	**0.01%**	**665.00%**	**25**	
					$7.25	$5.20	$2,117.00	0.02%		292	0.005%		21	
					$9.27	$4.66	$556.20	0.00%		60	0.001%		4	
	Total						**$5,944,471.16**		**13.97%**	**2,581,184**		**11.45%**	**108,637**	

Class Summary

TNC

Bottle Sales	2,581,184	**Gross Sales**	$5,944,471.16	**Total Items in Class**	76
% of Bottle Sales	5.16%	**% of Gross Sales**	1.28%	**Share/Item**	0.76

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB														
	989438	325	SESSION IPA 325ml	T	$1.45	$0.80	$31,341.75	0.13%	-27.81%	21,615	0.20%	-29.40%	781	
					$1.45	$0.80	$31,341.75	0.13%		21,615	0.199%		781	
	989273	355	SQUATTERS HOP RISING DOUBLE IPA 355ml	1	$2.02	$1.15	$1,625,451.68	6.83%	-10.73%	805,072	7.41%	-13.12%	31,756	
					$1.99	$1.16	$1,118,935.21	4.70%		562,279	5.173%		22,179	
					$2.09	$1.18	$489,002.48	2.06%		233,992	2.153%		9,230	
					$1.99	$1.12	$17,513.99	0.07%		8,801	0.081%		347	
	989410	355	SQUATTERS HOP RISING DBLE IPA CAN 355ml	1	$1.99	$1.16	$959,954.11	4.03%	11.90%	482,389	4.44%	10.78%	19,028	
					$1.99	$1.16	$959,954.11	4.03%		482,389	4.438%		19,028	
	989451	355	UINTA DETOUR DOUBLE IPA CAN 355ml	1	$2.19	$1.28	$591,159.84	2.48%	11.19%	269,936	2.48%	10.35%	10,647	
					$2.19	$1.28	$591,159.84	2.48%		269,936	2.484%		10,647	
	989419	355	WASATCH GHOST RIDER WHITE IPA CAN 355ml	1	$1.99	$1.16	$523,877.45	2.20%	22.12%	263,255	2.42%	21.14%	10,384	
					$1.99	$1.16	$523,877.45	2.20%		263,255	2.422%		10,384	
	919658	355	LAGUNITAS IPA 355ml	1	$2.05	$1.19	$499,992.95	2.10%	-0.41%	243,899	2.24%	-1.49%	9,620	
					$2.05	$1.19	$499,992.95	2.10%		243,899	2.244%		9,620	
	989407	355	DESCHUTES FRESH SQUEEZED IPA 355ml	1	$2.79	$1.64	$342,659.43	1.44%	-13.40%	122,817	1.13%	-14.01%	4,844	
					$2.79	$1.64	$342,659.43	1.44%		122,817	1.130%		4,844	
	989338	355	UINTA HOP NOSH IPA 355ml	1	$1.95	$1.13	$328,506.75	1.38%	-15.76%	168,465	1.55%	-17.04%	6,645	
					$1.95	$1.13	$328,506.75	1.38%		168,465	1.550%		6,645	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	989413	355	UINTA HOP NOSH IPA CAN 355ml	1	$1.95	$1.13	$323,372.40	1.36%	-16.22%	165,832	1.53%	-17.46%	6,541	
					$1.95	$1.13	$323,372.40	1.36%		165,832	1.526%		6,541	
	949345	355	BALLAST POINT GRAPEFRUIT SCULPIN I 355ml	1	$3.05	$1.79	$262,129.20	1.10%	-20.27%	85,944	0.79%	-21.06%	3,390	
					$3.05	$1.79	$262,129.20	1.10%		85,944	0.791%		3,390	
	989033	355	SQUATTERS OFF DUTY IPA 355ml	1	$2.06	$0.98	$241,472.55	1.01%	-33.61%	119,995	1.10%	-35.24%	4,733	
					$1.99	$1.16	$185,272.98	0.78%		93,102	0.857%		3,672	
					$2.09	$1.18	$56,005.20	0.24%		26,800	0.247%		1,057	
					$2.09	$0.59	$194.37	0.00%		93	0.001%		4	
	989325	355	DUBHE IMPERIAL BLACK IPA CANS 355 ml	1	$2.19	$1.28	$222,464.58	0.93%	12.77%	101,582	0.93%	11.83%	4,007	
					$2.19	$1.28	$222,464.58	0.93%		101,582	0.935%		4,007	
	989397	355	NEW BELGIUM VOO IMP RANGER IPA 355 ml	1	$2.29	$1.34	$199,992.57	0.84%	18.16%	87,333	0.80%	17.37%	3,445	
					$2.29	$1.34	$199,992.57	0.84%		87,333	0.803%		3,445	
	949347	355	BALLAST POINT SCULPIN IPA 355ml	1	$3.05	$1.79	$192,860.65	0.81%	-17.83%	63,233	0.58%	-18.71%	2,494	
					$3.05	$1.79	$192,860.65	0.81%		63,233	0.582%		2,494	
	907923	355	SIERRA NEVADA TORPEDO EXTRA IP 355ml	1	$1.89	$1.10	$192,226.23	0.81%	4.49%	101,707	0.94%	3.46%	4,012	
					$1.89	$1.10	$192,226.23	0.81%		101,707	0.936%		4,012	
	950540	355	PARK CITY BREWERY IPA 355ml	1	$1.97	$1.46	$161,818.92	0.68%	-0.30%	82,768	0.76%	-2.23%	3,265	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	950540				$1.95	$1.44	$140,858.25	0.59%		72,235	0.665%		2,849	
					$1.99	$1.47	$20,960.67	0.09%		10,533	0.097%		415	
	950799	355	STONE IPA 355 ml	1	$2.45	$1.43	$150,540.25	0.63%	-15.83%	61,445	0.57%	-16.86%	2,424	
					$2.45	$1.43	$150,540.25	0.63%		61,445	0.565%		2,424	
	953843	355	ODELL IPA 355 ml	1	$2.25	$1.31	$107,051.50	0.45%	100.00%	47,583	0.44%	100.00%	1,877	
					$2.25	$1.31	$107,051.50	0.45%		47,583	0.438%		1,877	
	951121	355	SQUATTERS OFF DUTY IPA CAN 355 ml	1	$1.99	$1.16	$104,023.27	0.44%	27.79%	52,273	0.48%	27.24%	2,062	
					$1.99	$1.16	$104,023.27	0.44%		52,273	0.481%		2,062	
	918857	355	EPIC NEW ENGLAND STYLE IPA ROTATO 355 ml	T	$3.17	$2.37	$94,417.41	0.40%	4953.00%	31,479	0.29%	5544.91%	1,242	
					$2.99	$2.23	$91,670.41	0.39%		30,659	0.282%		1,209	
					$3.35	$2.50	$2,747.00	0.01%		820	0.008%		32	
	953285	355	NEW BELGIUM VOO RANGER JUICY HAZE 355 ml	1	$2.29	$1.34	$91,180.93	0.38%	100.00%	39,817	0.37%	100.00%	1,571	
					$2.29	$1.34	$91,180.93	0.38%		39,817	0.366%		1,571	
	989316	355	DESCHUTES INVERSION IPA 355ml	1	$2.05	$1.19	$87,344.35	0.37%	-20.22%	42,607	0.39%	-21.95%	1,681	
					$2.05	$1.19	$87,344.35	0.37%		42,607	0.392%		1,681	
	951872	355	LAGUNITAS HOP STOOPID 355 ml	1	$2.35	$1.37	$86,724.40	0.36%	760.49%	36,904	0.34%	758.66%	1,456	
					$2.35	$1.37	$86,724.40	0.36%		36,904	0.340%		1,456	
	914433	355	FULL SAIL IPA 355ml	1	$1.75	$1.01	$84,883.75	0.36%	-27.35%	48,505	0.45%	-28.68%	1,913	
					$1.75	$1.01	$84,883.75	0.36%		48,505	0.446%		1,913	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	953842	355	ODELL 90 SHILLING 355 ml	1	$2.25	$1.31	$78,554.25	0.33%	100.00%	34,913	0.32%	100.00%	1,377	
					$2.25	$1.31	$78,554.25	0.33%		34,913	0.321%		1,377	
	948489	355	NINKASI TOTAL DOMINATION IPA 355ml	1	$2.02	$1.18	$70,651.54	0.30%	-22.85%	35,128	0.32%	-22.54%	1,386	
					$1.99	$1.16	$45,135.19	0.19%		22,681	0.209%		895	
					$2.05	$1.19	$25,516.35	0.11%		12,447	0.115%		491	
	949085	355	SIERRA NEVADA HOP HUNTER IPA 355ml	1	$1.89	$1.10	$69,984.81	0.29%	-5.33%	37,029	0.34%	-6.32%	1,461	
					$1.89	$1.10	$69,984.81	0.29%		37,029	0.341%		1,461	
	919096	355	DOGFISH HEAD 90 MINUTE IPA 355ml	T	$2.99	$1.76	$66,497.60	0.28%	100.00%	22,240	0.20%	100.00%	877	
					$2.99	$1.76	$66,497.60	0.28%		22,240	0.205%		877	
	948027	355	SAMUEL ADAMS REBEL IPA 355ml	1	$2.05	$1.19	$60,991.60	0.26%	-1.60%	29,752	0.27%	-3.08%	1,174	
					$2.05	$1.19	$60,991.60	0.26%		29,752	0.274%		1,174	
	909527	355	SIERRA NEVADA HIGH ALTITUDE SERIE 355ml	L	$2.77	$1.63	$59,194.46	0.25%	-0.83%	21,298	0.20%	-2.58%	840	
					$2.79	$1.64	$43,590.96	0.18%		15,624	0.144%		616	
					$2.75	$1.61	$15,603.50	0.07%		5,674	0.052%		224	
	948241	355	GREEN FLASH WEST COAST IPA 355ml	1	$3.15	$1.85	$57,887.55	0.24%	-25.22%	18,377	0.17%	-26.95%	725	
					$3.15	$1.85	$57,887.55	0.24%		18,377	0.169%		725	
	918974	355	STONE TANGERINE EXP IPA 355 ml	1	$2.45	$1.43	$56,964.95	0.24%	16333.10 %	23,251	0.21%	16333.10 %	917	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	918974				$2.45	$1.43	$56,964.95	0.24%		23,251	0.214%		917	
	919043	355	DESCHUTES FRESH SQUEEZED CAN 355ml	T	$2.79	$1.64	$54,198.54	0.23%	100.00%	19,426	0.18%	100.00%	766	
					$2.79	$1.64	$54,198.54	0.23%		19,426	0.179%		766	
	949429	355	SHADES CITRUS IPA 355 ml	T	$2.40	$1.78	$50,507.57	0.21%	7.12%	21,722	0.20%	-0.41%	857	
					$2.29	$1.69	$41,286.41	0.17%		18,029	0.166%		711	
					$2.50	$1.86	$9,221.16	0.04%		3,693	0.034%		146	
	919095	355	DOGFISH HEAD 60 MINUTE IPA 355ml	T	$2.49	$1.46	$49,802.49	0.21%	100.00%	20,001	0.18%	100.00%	789	
					$2.49	$1.46	$49,802.49	0.21%		20,001	0.184%		789	
	949403	355	2 ROW RANDOM DOUBLE IPA 355ml	T	$2.72	$2.02	$46,140.96	0.19%	-17.88%	17,394	0.16%	-7.40%	686	
					$2.45	$1.81	$26,619.25	0.11%		10,865	0.100%		429	
					$2.99	$2.22	$19,521.71	0.08%		6,529	0.060%		258	
	950544	355	VERNAL BREWING .50 CALIBER IPA 355ml	T	$2.19	$1.62	$44,829.30	0.19%	21.77%	20,470	0.19%	31.22%	807	
					$2.19	$1.62	$44,829.30	0.19%		20,470	0.188%		807	
	949966	355	OSKAR BLUES G'KNIGHT IMPERIAL RED 355ml	1	$2.50	$1.46	$41,442.47	0.17%	-30.35%	19,181	0.18%	-3.12%	757	
					$2.01	$1.17	$32,568.03	0.14%		16,203	0.149%		639	
					$2.98	$1.75	$8,874.44	0.04%		2,978	0.027%		117	
	918785	355	ROHA THURSDAY IPA 355 ml	T	$1.95	$1.44	$41,065.05	0.17%	216.93%	21,059	0.19%	216.23%	831	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	918785				$1.95	$1.44	$41,065.05	0.17%		21,059	0.194%		831	
	989466	355	SKA BREWING DECADENT IMPERIAL IPA 355ml	T	$3.35	$1.97	$40,481.40	0.17%	-20.66%	12,084	0.11%	-21.37%	477	
					$3.35	$1.97	$40,481.40	0.17%		12,084	0.111%		477	
	989471	355	SKA BREWING MODUS MANDARINA IPA 355ml	T	$2.25	$1.31	$36,999.00	0.16%	-17.15%	16,444	0.15%	-18.40%	649	
					$2.25	$1.31	$36,999.00	0.16%		16,444	0.151%		649	
	910101	355	AVBC HOP OTTIN'IPA 355ml	L	$2.01	$1.17	$33,080.58	0.14%	-33.79%	16,458	0.15%	-34.41%	649	
					$2.01	$1.17	$33,080.58	0.14%		16,458	0.151%		649	
	918970	355	ROHA BIG GREEN COUCH 355 ml	T	$1.99	$1.47	$31,477.82	0.13%	2244.93%	15,818	0.15%	2244.93%	624	
					$1.99	$1.47	$31,477.82	0.13%		15,818	0.146%		624	
	989463	355	NEW PLANET SECLUSION IPA 355ml	T	$1.67	$1.23	$24,979.86	0.10%	0.37%	14,958	0.14%	-0.21%	590	
					$1.67	$1.23	$24,979.86	0.10%		14,958	0.138%		590	
	919062	355	UPSLOPE EXPERIMENTAL IPA 355ml	T	$2.08	$1.21	$24,321.44	0.10%	100.00%	11,693	0.11%	100.00%	461	
					$2.08	$1.21	$24,321.44	0.10%		11,693	0.108%		461	
	918896	355	GREAT BASIN ICKY IPA 355 ml	T	$1.89	$1.39	$22,774.50	0.10%	157112.50 %	12,050	0.11%	157112.5 0%	475	
					$1.89	$1.39	$22,774.50	0.10%		12,050	0.111%		475	
	949965	355	OSKAR BLUES IPA CAN 355ml	T	$2.01	$1.17	$20,696.97	0.09%	43.72%	10,297	0.09%	50.80%	406	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	949965				$2.01	$1.17	$20,696.97	0.09%		10,297	0.095%		406	
	950752	355	GREAT DIVIDE TITAN IPA CANS 355ml	T	$1.99	$1.16	$19,553.74	0.08%	-35.54%	9,826	0.09%	-36.25%	388	
					$1.99	$1.16	$19,553.74	0.08%		9,826	0.090%		388	
	949406	355	2 ROW ACCELERATOR IPA 355ml	T	$2.34	$1.73	$17,504.24	0.07%	124.54%	7,664	0.07%	144.31%	302	
					$2.20	$1.62	$11,805.20	0.05%		5,366	0.049%		212	
					$2.48	$1.84	$5,699.04	0.02%		2,298	0.021%		91	
	919041	355	CRAZY MOUNTAIN HOOKIEBAB IPA 355 ml	T	$2.01	$1.17	$15,261.93	0.06%	100.00%	7,593	0.07%	100.00%	300	
					$2.01	$1.17	$15,261.93	0.06%		7,593	0.070%		300	
	953287	355	NINKASI PRISMATIC IPA 355 ml	T	$2.15	$1.25	$14,278.15	0.06%	100.00%	6,641	0.06%	100.00%	262	
					$2.15	$1.25	$14,278.15	0.06%		6,641	0.061%		262	
	947400	355	NEW BELGIUM VOO RANGER IPA 355 ml	T	$1.99	$1.16	$13,981.74	0.06%	655.13%	7,026	0.06%	642.13%	277	
					$1.99	$1.16	$13,981.74	0.06%		7,026	0.065%		277	
	952198	355	FIRESTONE WALKER LUPONIC DISTORTI 355 ml	T	$2.29	$1.34	$12,874.38	0.05%	80.07%	5,622	0.05%	76.56%	222	
					$2.29	$1.34	$12,874.38	0.05%		5,622	0.052%		222	
	949877	355	GREEN FLASH SOUL STYLE IPA 355ml	T	$2.45	$1.43	$12,127.50	0.05%	116.35%	4,950	0.05%	115.78%	195	
					$2.45	$1.43	$12,127.50	0.05%		4,950	0.046%		195	
	918998	355	HOPWORKS ORGANIC IPA 355 ml	T	$1.99	$1.47	$11,814.63	0.05%	100.00%	5,937	0.05%	100.00%	234	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	918998				$1.99	$1.47	$11,814.63	0.05%		5,937	0.055%		234	
	914591	355	FIRESTONE DOUBLE BARREL ALE 355ml	L	$2.19	$1.28	$11,269.74	0.05%	-32.66%	5,146	0.05%	-34.28%	203	
					$2.19	$1.28	$11,269.74	0.05%		5,146	0.047%		203	
	950962	355	RITUAL HOP-O-MATIC IPA 355 ml	T	$2.22	$1.64	$8,671.32	0.04%	278.03%	3,906	0.04%	336.19%	154	
					$2.22	$1.64	$8,671.32	0.04%		3,906	0.036%		154	
	918784	355	SAMUEL ADAMS JUICED IPA 355 ml	D	$2.05	$1.19	$7,564.50	0.03%	-70.60%	3,690	0.03%	-70.91%	146	
					$2.05	$1.19	$7,564.50	0.03%		3,690	0.034%		146	
	954917	355	SHANE MCCONKEY IPA 355ml	L	$2.01	$1.17	$4,317.48	0.02%	100.00%	2,148	0.02%	100.00%	85	
					$2.01	$1.17	$4,317.48	0.02%		2,148	0.020%		85	
	951965	355	ALPINE WINDOWS UP 355 ml	D	$2.85	$1.67	$4,158.15	0.02%	-71.55%	1,459	0.01%	-71.69%	58	
					$2.85	$1.67	$4,158.15	0.02%		1,459	0.013%		58	
	989449	355	BIG SKY PYGMY OWL ITTY BITTY IPA 355ml	D	$1.90	$1.08	$1,643.50	0.01%	-78.97%	865	0.01%	-79.08%	34	
					$1.90	$1.08	$1,643.50	0.01%		865	0.008%		34	
	989460	355	LAUGHING DOG ALPHADOG IPA 355ml	D	$2.22	$1.29	$559.44	0.00%	-95.43%	252	0.00%	-95.47%	10	
					$2.22	$1.29	$559.44	0.00%		252	0.002%		10	
	989442	355	SOCKEYE DAGGER FALLS IPA 355ml	D	$1.95	$1.13	$376.35	0.00%	-87.62%	193	0.00%	-87.71%	8	
					$1.95	$1.13	$376.35	0.00%		193	0.002%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	989365	355	WASATCH GHOST RIDER WHITE IPA 355ml	T	$1.99	$1.16	$273.48	0.00%	-99.69%	138	0.00%	-99.70%	5	
					$1.98	$1.15	$225.72	0.00%		114	0.001%		4	
					$1.99	$1.16	$47.76	0.00%		24	0.000%		1	
	948745	355	ROUGE YELLOW SNOW 355ml	X	$2.83	$1.66	$116.03	0.00%	-74.57%	41	0.00%	-74.63%	2	
					$2.83	$1.66	$116.03	0.00%		41	0.000%		2	
	989391	355	UINTA DETOUR DOUBLE IPA 355ml	D	$2.19	$1.28	$91.98	0.00%	-99.90%	42	0.00%	-99.91%	2	
					$2.19	$1.28	$91.98	0.00%		42	0.000%		2	
	989452	355	BLUE MOON WHITE IPA 355ml	D					100.00%			100.00%	0	
	947955	355	FIRESTONE WALKER SEASONAL 355ml	L					100.00%			100.00%	0	
	948996	355	NEW BELGIUM SLOW RIDE IPA 355 ml	D					100.00%			100.00%	0	
	950433	450	SAMUEL ADAMS NITRO IPA CAN 450ml	D	$3.55	$2.09	$39.05	0.00%	-93.40%	11	0.00%	-93.49%	1	
					$3.55	$2.09	$39.05	0.00%		11	0.000%		1	
	950802	473	ARROGANT BASTARD ALE 473 ml	1	$2.65	$1.55	$126,479.20	0.53%	-4.43%	47,728	0.44%	-5.48%	2,508	
					$2.65	$1.55	$126,479.20	0.53%		47,728	0.439%		2,508	
	989408	473	MOAB BREWERY RED RYE IPA 473ml	D	$2.25	$1.67	$3,152.25	0.01%	-96.92%	1,401	0.01%	-96.91%	74	
					$2.25	$1.67	$3,152.25	0.01%		1,401	0.013%		74	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	952197	473	FIRESTONE-WALKER LEO V. URSUS 473 ml	X	$4.45	$2.64	$2,665.55	0.01%	-74.38%	599	0.01%	-74.46%	31	
					$4.45	$2.64	$2,665.55	0.01%		599	0.006%		31	
	947711	473	HUB HOPWORKS ORGAN IC IPA CAN 473ml	D	$2.65	$1.97	$1,582.05	0.01%	-96.57%	597	0.01%	-96.61%	31	
					$2.65	$1.97	$1,582.05	0.01%		597	0.005%		31	
	950289	650	ROGUE 8 HOP IPA 650ml	T	$7.68	$4.53	$40,335.36	0.17%	-11.06%	5,252	0.05%	-11.59%	379	
					$7.68	$4.53	$40,335.36	0.17%		5,252	0.048%		379	
	918840	650	PROPER BREWING REVENGE DOUBLE IPA 650 ml	L	$6.59	$4.91	$31,856.06	0.13%	366.64%	4,834	0.04%	366.64%	349	
					$6.59	$4.91	$31,856.06	0.13%		4,834	0.044%		349	
	909979	650	FIRESTONE DOUBLE JACK IPA 650ml	L					100.00%			100.00%	0	
	919862	650	FIRESTONE WOOKEY JACK RYE IPA 650ml	L					100.00%			100.00%	0	
	989455	650	NINKASI TRICERAHOPS DOUBLE IPA 650ml	D					100.00%			100.00%	0	
	917737	651	EPIC SPIRAL JETTY IPA 651ml	1	$3.99	$2.95	$319,231.92	1.34%	-12.61%	80,008	0.74%	-14.29%	5,787	
					$3.99	$2.95	$319,231.92	1.34%		80,008	0.736%		5,787	
	917732	651	EPIC HOPULENT INDIA PALE ALE 651ml	L	$5.99	$4.46	$108,389.05	0.46%	-17.02%	18,095	0.17%	-17.28%	1,309	
					$5.99	$4.46	$108,389.05	0.46%		18,095	0.166%		1,309	
	989310	651	EPIC IMPERIAL IPA 651ml	X	$8.48	$6.35	$18,698.40	0.08%	-68.73%	2,205	0.02%	-68.96%	159	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	989310				$8.48	$6.35	$18,698.40	0.08%		2,205	0.020%		159	
	989374	651	MOAB BRWRY BLACK IMPERIAL IPA 651ml	L	$8.49	$6.36	$7,513.65	0.03%	-31.50%	885	0.01%	-31.26%	64	
					$8.49	$6.36	$7,513.65	0.03%		885	0.008%		64	
	918290	651	EPIC BRAINLESS IPA 651ml	U					100.00%			100.00%	0	
	989351	750	SQUATTERS HOP RISING DOUBLE IPA 750ml	D					100.00%			100.00%	0	
	Total						$9,405,352.45		-0.55%	4,252,252		-1.73%	171,974	

Class Summary

TNF	**Bottle Sales**	4,252,252	**Gross Sales**	$9,405,352.45	**Total Items in Class**	85
	% of Bottle Sales	8.50%	**% of Gross Sales**	2.03%	**Share/Item**	0.85

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNI ALE - WHITE & BELGIAN STYLE														
	989359	**330**	**LEFFE BLONDE ALE 330ml**	**1**	**$2.50**	**$1.46**	**$75,765.70**	**2.55%**	**-3.80%**	**30,722**	**3.76%**	**-7.29%**	**1,126**	
					$2.45	$1.43	$63,097.30	2.13%		25,754	3.153%		944	
					$2.55	$1.49	$12,668.40	0.43%		4,968	0.608%		182	
	914044	**330**	**GULDEN DRAAK 330ml**	**L**	**$4.76**	**$2.63**	**$26,467.39**	**0.89%**	**-12.75%**	**5,568**	**0.68%**	**-14.51%**	**204**	
					$4.69	$2.58	$13,361.81	0.45%		2,849	0.349%		104	
					$4.82	$2.67	$13,105.58	0.44%		2,719	0.333%		100	
	918879	**330**	**OMMEGANG ROSETTA BELGIAN 330 ml**	**T**	**$3.70**	**$2.18**	**$23,295.20**	**0.78%**	**102.80%**	**6,296**	**0.77%**	**102.55%**	**231**	
					$3.70	$2.18	$23,295.20	0.78%		6,296	0.771%		231	
	913758	**330**	**WESTMALLE TRAPPIST TRIPEL ALE 330ml**	**L**	**$4.98**	**$2.75**	**$18,030.98**	**0.61%**	**5.09%**	**3,621**	**0.44%**	**4.12%**	**133**	
					$4.98	$2.75	$17,355.06	0.58%		3,485	0.427%		128	
					$4.97	$2.75	$675.92	0.02%		136	0.017%		5	
	989405	**330**	**ORVAL TRAPPIST ALE 330ml**	**L**	**$4.99**	**$2.75**	**$10,158.83**	**0.34%**	**16.13%**	**2,036**	**0.25%**	**14.97%**	**75**	
					$4.99	$2.75	$9,780.35	0.33%		1,960	0.240%		72	
					$4.98	$2.75	$378.48	0.01%		76	0.009%		3	
	918758	**355**	**SQUATTERS OUTER DARKNESS 355 ml**	**1**	**$3.49**	**$2.06**	**$91,692.77**	**3.09%**	**17.04%**	**26,273**	**3.22%**	**17.10%**	**1,036**	
					$3.49	$2.06	$91,692.77	3.09%		26,273	3.217%		1,036	
	912195	**355**	**DELIRIUM TREMENS 355ml**	**L**	**$5.55**	**$3.29**	**$66,189.30**	**2.23%**	**-3.21%**	**11,926**	**1.46%**	**-3.69%**	**470**	
					$5.55	$3.29	$66,189.30	2.23%		11,926	1.460%		470	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNI ALE - WHITE & BELGIAN STYLE	917038	355	NORTH COAST PRANQSTER ALE 355ml	L	$2.41	$1.24	$53,181.47	1.79%	7.57%	22,067	2.70%	5.09%	870	
					$2.41	$1.24	$53,181.47	1.79%		22,067	2.702%		870	
	907802	355	BOULEVARD SIXTH GLASS QUADRUPE 355ml	L	$3.85	$2.27	$49,399.35	1.66%	7.55%	12,831	1.57%	6.79%	506	
					$3.85	$2.27	$49,399.35	1.66%		12,831	1.571%		506	
	989473	355	SKA BREWING TRUE BLONDE ALE 355ml	T	$2.05	$1.19	$41,826.15	1.41%	-0.94%	20,403	2.50%	-2.39%	805	
					$2.05	$1.19	$41,826.15	1.41%		20,403	2.498%		805	
	914692	355	UNIBROUE FIN DU MONDE 355ml	L	$3.75	$2.21	$40,353.75	1.36%	5.68%	10,761	1.32%	4.82%	424	
					$3.75	$2.21	$40,353.75	1.36%		10,761	1.318%		424	
	914615	355	ROCHEFORT TRAPPISTES 10 ALE 355ml	L	$5.96	$3.35	$27,950.10	0.94%	-10.99%	4,690	0.57%	-11.56%	185	
					$5.96	$3.35	$26,581.60	0.90%		4,460	0.546%		176	
					$5.95	$3.35	$1,368.50	0.05%		230	0.028%		9	
	918880	355	DESCHUTES AMERICAN WHEAT 355 ml	T	$2.05	$1.19	$26,893.95	0.91%	125.31%	13,119	1.61%	125.23%	517	
					$2.05	$1.19	$26,893.95	0.91%		13,119	1.606%		517	
	950750	355	GREAT DIVIDE COLLETTE CANS 355ml	T	$1.99	$1.16	$25,163.55	0.85%	109.74%	12,645	1.55%	108.95%	499	
					$1.99	$1.16	$25,163.55	0.85%		12,645	1.548%		499	
	914693	355	UNIBROUE DON DE DIEU 355ml	L	$3.75	$2.21	$22,702.50	0.76%	15.50%	6,054	0.74%	14.71%	239	
					$3.75	$2.21	$22,702.50	0.76%		6,054	0.741%		239	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNI ALE - WHITE & BELGIAN STYLE	989538	355	LUCIFER GOLDEN ALE 355ml	L	$4.54	$2.69	$9,211.66	0.31%	-22.37%	2,029	0.25%	-22.77%	80	
					$4.54	$2.69	$9,211.66	0.31%		2,029	0.248%		80	
	989221	355	UINTA MONKSHINE BELGIAN BARLEY 355ml	D	$1.95	$1.13	$822.90	0.03%	-99.86%	422	0.05%	-99.86%	17	
					$1.95	$1.13	$822.90	0.03%		422	0.052%		17	
	914614	355	ROCHEFORT TRAPPISTES 8 ALE 355ml	X	$2.69	$2.75	$712.85	0.02%	-99.06%	265	0.03%	-98.48%	10	
					$2.69	$2.75	$712.85	0.02%		265	0.032%		10	
	989248	355	WASATCH WHITE LABEL BELGIAN ST 355ml	D	$1.92	$1.42	$115.20	0.00%	-16.67%	60	0.01%	-16.67%	2	
					$1.92	$1.42	$115.20	0.00%		60	0.007%		2	
	918538	355	BOULEVARD TELL TALE TART SOUR ALE 355ml	X	$3.85	$2.27	$15.40	0.00%	-99.94%	4	0.00%	-99.94%	0	
					$3.85	$2.27	$15.40	0.00%		4	0.000%		0	
	918073	500	RED ROCK LE QUATRE SAISON 500ml	1	$3.25	$2.38	$40,699.75	1.37%	11.73%	12,523	1.53%	6.88%	696	
					$3.25	$2.38	$40,699.75	1.37%		12,523	1.533%		696	
	953921	500	SALT FIRE FURY KOLSCH ALE 500 ml	T	$4.24	$3.13	$2,494.50	0.09%	100.00%	620	0.08%	100.00%	34	
					$3.99	$2.94	$1,834.47	0.06%		473	0.058%		26	
					$4.49	$3.32	$660.03	0.02%		147	0.018%		8	
	917731	651	EPIC BRAINLESS BELGIAN-STYLE 651ml	1	$5.99	$4.46	$307,838.08	10.37%	0.98%	51,392	6.29%	0.67%	3,717	
					$5.99	$4.46	$307,838.08	10.37%		51,392	6.292%		3,717	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TNI ALE - WHITE & BELGIAN STYLE	**989293**	**651**	**EPIC BARREL AGED SEASONAL 651 ml**	**L**	**$12.68**	**$9.53**	**$51,861.20**	**1.75%**	**25.68%**	**4,090**	**0.50%**	**24.90%**	**296**	
					$12.68	$9.53	$51,861.20	1.75%		4,090	0.501%		296	
	989372	**651**	**MOAB BRWRY TRIPEL ALE DSRT SEL 651ml**	**L**	**$8.49**	**$6.36**	**$12,251.07**	**0.41%**	**-20.10%**	**1,443**	**0.18%**	**-19.84%**	**104**	
					$8.49	$6.36	$12,251.07	0.41%		1,443	0.177%		104	
	989296	**651**	**EPIC WIT BEER BELGIAN STYLE 651ml**	**L**	**$3.49**	**$2.57**	**$12,043.99**	**0.41%**	**-2.66%**	**3,451**	**0.42%**	**-2.80%**	**250**	
					$3.49	$2.57	$12,043.99	0.41%		3,451	0.423%		250	
	918493	**651**	**LAUGHING DOG DE ACHSTE HOND 651ml**	**L**	**$8.09**	**$4.78**	**$8,656.30**	**0.29%**	**-40.51%**	**1,070**	**0.13%**	**-40.88%**	**77**	
					$8.09	$4.78	$8,656.30	0.29%		1,070	0.131%		77	
	918005	**651**	**EPIC STRAIGHT UP SAISON 651ml**	**X**					**100.00%**			**100.00%**	**0**	
	989414	**750**	**CHIMAY GRANDE RESERVE ALE 750ml**	**L**	**$18.87**	**$11.26**	**$35,856.93**	**1.21%**	**27.44%**	**1,895**	**0.23%**	**25.57%**	**158**	
					$18.99	$11.33	$25,769.43	0.87%		1,357	0.166%		113	
					$18.75	$11.19	$10,087.50	0.34%		538	0.066%		45	
	Total						**$1,081,650.82**		**-14.66%**	**268,276**		**-27.88%**	**12,764**	

Class Summary

TNI

Bottle Sales	268,276	**Gross Sales**	$1,081,650.82	**Total Items in Class**	29
% of Bottle Sales	0.54%	**% of Gross Sales**	0.23%	**Share/Item**	0.29

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNL ALE - RED, AMBER, BROWN														
	989012	355	NEGRA MODELO DARK ALE 355ml	1	$1.99	$1.16	$458,748.73	9.63%	11.00%	230,527	12.18%	9.88%	9,093	
					$1.99	$1.16	$458,748.73	9.63%		230,527	12.184%		9,093	
	989056	355	NEWCASTLE BROWN ALE ENGLAND 355ml	1	$2.45	$1.43	$270,629.45	5.68%	-2.24%	110,461	5.84%	-3.41%	4,357	
					$2.45	$1.43	$270,629.45	5.68%		110,461	5.838%		4,357	
	914432	355	FULL SAIL AMBER ALE 355ml	1	$1.75	$1.01	$137,338.25	2.88%	-7.75%	78,479	4.15%	-9.34%	3,096	
					$1.75	$1.01	$137,338.25	2.88%		78,479	4.148%		3,096	
	919705	355	ROGUE HAZELNUT BROWN NECTAR 355ml	1	$2.41	$1.41	$80,086.71	1.68%	5.04%	33,231	1.76%	4.65%	1,311	
					$2.41	$1.41	$80,086.71	1.68%		33,231	1.756%		1,311	
	916549	355	BIG SKY MOOSE DROOL CAN 355ml	L	$1.90	$1.08	$56,868.90	1.19%	-15.91%	29,931	1.58%	-16.35%	1,181	
					$1.90	$1.08	$56,868.90	1.19%		29,931	1.582%		1,181	
	910102	355	AVBC BOONT AMBER ALE 355ml	L	$2.01	$1.17	$47,518.41	1.00%	-13.90%	23,641	1.25%	-14.72%	933	
					$2.01	$1.17	$47,518.41	1.00%		23,641	1.249%		933	
	989040	355	SAMUEL SMITH NUT BROWN ALE 355ml	1	$2.62	$1.40	$33,213.74	0.70%	4.09%	12,677	0.67%	3.45%	500	
					$2.62	$1.40	$33,213.74	0.70%		12,677	0.670%		500	
	949442	355	UPSLOPE BROWN ALE CAN 355ml	D	$1.91	$1.11	$32,636.17	0.68%	-8.47%	17,087	0.90%	-8.95%	674	
					$1.91	$1.11	$32,636.17	0.68%		17,087	0.903%		674	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNL ALE - RED, AMBER, BROWN	**917039**	**355**	**NORTH COAST BRO THELONIOUS 355ml**	**X**	**$3.56**	**$1.92**	**$31,961.68**	**0.67%**	**-38.63%**	**8,978**	**0.47%**	**-41.24%**	**354**	
					$3.56	$1.92	$31,961.68	0.67%		8,978	0.474%		354	
	918494	**355**	**BIG SKY IPA CANS 355ml**	**L**	**$1.90**	**$1.08**	**$21,973.50**	**0.46%**	**-0.88%**	**11,565**	**0.61%**	**-1.36%**	**456**	
					$1.90	$1.08	$21,973.50	0.46%		11,565	0.611%		456	
	919045	**355**	**KILLIANS IRISH RED 355 ml**	**T**	**$1.60**	**$0.92**	**$19,427.20**	**0.41%**	**100.00%**	**12,142**	**0.64%**	**100.00%**	**479**	
					$1.60	$0.92	$19,427.20	0.41%		12,142	0.642%		479	
	950961	**355**	**RITUAL EXTRA RED ALE 355ml**	**T**	**$2.02**	**$1.49**	**$15,044.96**	**0.32%**	**-18.44%**	**7,448**	**0.39%**	**-14.40%**	**294**	
					$2.02	$1.49	$15,044.96	0.32%		7,448	0.394%		294	
	918895	**355**	**GREAT BASIN WILD HORSE AMBER ALE 355 ml**	**T**	**$1.89**	**$1.39**	**$12,978.63**	**0.27%**	**173400.00 %**	**6,867**	**0.36%**	**173400.0 0%**	**271**	
					$1.89	$1.39	$12,978.63	0.27%		6,867	0.363%		271	
	949480	**355**	**BALLAST POINT CALIFORNIA AMBER AL 355ml**	**D**	**$2.30**	**$1.34**	**$12,263.60**	**0.26%**	**-86.74%**	**5,332**	**0.28%**	**-86.86%**	**210**	
					$2.30	$1.34	$12,263.60	0.26%		5,332	0.282%		210	
	950278	**355**	**FIREMANS BREW RED HEAD ALE 355ml**	**T**	**$2.07**	**$1.21**	**$1,573.86**	**0.03%**	**-86.85%**	**766**	**0.04%**	**-87.10%**	**30**	
					$2.05	$1.19	$1,387.85	0.03%		677	0.036%		27	
					$2.09	$1.22	$186.01	0.00%		89	0.005%		4	
	989271	**355**	**ROGUE AMERICAN AMBER ALE 355ml**	**D**	**$2.41**	**$1.41**	**$98.81**	**0.00%**	**-98.38%**	**41**	**0.00%**	**-98.40%**	**2**	
					$2.41	$1.41	$98.81	0.00%		41	0.002%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNL ALE - RED, AMBER, BROWN	989381	355	NEW BELGIUM FAT TIRE AMBER ALE 355ml	D	$1.98	$1.15	$71.28	0.00%	200.00%	36	0.00%	200.00%	1	
					$1.98	$1.15	$71.28	0.00%		36	0.002%		1	
	947430	355	NEW BELGIUM FAT TIRE AMBER ALE CN 355ml	D					100.00%			100.00%	0	
	905419	355	UNIBROUE MAUDITE 355ml	L					100.00%			100.00%	0	
	918337	500	RED ROCK IMPERIAL RED ALE 500ml	1	$3.99	$2.94	$129,000.69	2.71%	13.97%	32,331	1.71%	13.45%	1,796	
					$3.99	$2.94	$129,000.69	2.71%		32,331	1.709%		1,796	
	918295	500	RED ROCK DRIOMA IMP STOUT 500ml	1	$3.99	$2.94	$100,783.41	2.12%	15.17%	25,259	1.33%	14.04%	1,403	
					$3.99	$2.94	$100,783.41	2.12%		25,259	1.335%		1,403	
	917938	500	RED ROCK GRISWALD'S HOLIDAY ALE 500ml	1	$3.99	$2.94	$88,765.53	1.86%	1.01%	22,247	1.18%	0.88%	1,236	
					$3.99	$2.94	$88,765.53	1.86%		22,247	1.176%		1,236	
	989361	500	RED ROCK BOBCAT NUT BROWN ALE 500ml	1	$3.99	$2.94	$69,465.90	1.46%	8.83%	17,410	0.92%	3.03%	967	
					$3.99	$2.94	$69,465.90	1.46%		17,410	0.920%		967	
	907238	500	GREENS DISCOVERY AMBER BEER 500ml	T	$5.72	$3.17	$19,671.08	0.41%	2340.71%	3,439	0.18%	2606.82%	191	
					$5.72	$3.17	$19,671.08	0.41%		3,439	0.182%		191	
	918601	650	TALISMAN BEL'S FURY RED ALE 650 ml	L	$4.99	$3.70	$14,411.12	0.30%	-22.17%	2,888	0.15%	-21.90%	209	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNL ALE - RED, AMBER, BROWN	918601				$4.99	$3.70	$14,411.12	0.30%		2,888	0.153%		209	
	917736	651	EPIC CROSS FEVER AMBER ALE 651ml	1	$3.49	$2.57	$59,221.81	1.24%	-11.87%	16,969	0.90%	-13.91%	1,227	
					$3.49	$2.57	$59,221.81	1.24%		16,969	0.897%		1,227	
	989289	651	EPIC IMPERIAL RED ALE 651ml	L	$6.99	$5.22	$41,206.05	0.86%	-31.30%	5,895	0.31%	-31.49%	426	
					$6.99	$5.22	$41,206.05	0.86%		5,895	0.312%		426	
	917576	651	DESCHUTES RES. THE ABYSS 651 ml	L	$20.25	$12.09	$9,254.25	0.19%	-21.06%	457	0.02%	-21.60%	33	
					$20.25	$12.09	$9,254.25	0.19%		457	0.024%		33	
	918041	651	DESCHUTES RES THE DISSIDENT 651ml	U	$20.25	$12.09	$2,551.50	0.05%	-52.70%	126	0.01%	-53.16%	9	
					$20.25	$12.09	$2,551.50	0.05%		126	0.007%		9	
	918198	651	EPIC SANTA CRUZ INDIA BROWN 651ml	X					100.00%			100.00%	0	
	918343	750	OMMEGANG GAME OF THRONES ALE 750 750ml	L	$13.84	$8.24	$34,112.33	0.72%	67.16%	2,297	0.12%	41.99%	191	
					$14.99	$8.93	$32,348.42	0.68%		2,158	0.114%		180	
					$12.69	$7.55	$1,763.91	0.04%		139	0.007%		12	
	989794	946	MISSISSIPPI MUD 946ml	1	$4.65	$2.72	$68,587.50	1.44%	0.16%	14,750	0.78%	-0.41%	1,550	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TNL ALE - RED, AMBER, BROWN	**989794**				$4.65	$2.72	$68,587.50	1.44%		14,750	0.780%		1,550	
	Total						**$1,869,465.05**		**-1.69%**	**733,277**		**-2.62%**	**32,481**	

Class Summary

TNL	**Bottle Sales**	733,277	**Gross Sales**	$1,869,465.05	**Total Items in Class**	32
	% of Bottle Sales	1.47%	**% of Gross Sales**	0.40%	**Share/Item**	0.32

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNP ALE - HEAVY, PORTER, STOUT														
	918748	331	EPIC SON OF BB BAPIST COFFEE STOU 331 ml	L	$2.70	$2.00	$155,155.50	3.88%	13.85%	57,465	3.94%	12.98%	2,113	
					$2.70	$2.00	$155,155.50	3.88%		57,465	3.942%		2,113	
	989125	355	GUINNESS EXTRA STOUT 355ml	1	$2.45	$1.43	$325,732.40	8.16%	15.70%	132,952	9.12%	14.21%	5,244	
					$2.45	$1.43	$325,732.40	8.16%		132,952	9.121%		5,244	
	948969	355	WASATCH POLYGAMY PORTER NITRO CN 355 ml	1	$1.99	$1.16	$228,983.33	5.73%	-10.48%	115,067	7.89%	-11.52%	4,539	
					$1.99	$1.16	$228,983.33	5.73%		115,067	7.894%		4,539	
	989261	355	DESCHUTES BLACK BUTTE PORTER 355ml	1	$2.05	$1.19	$152,657.35	3.82%	-3.14%	74,467	5.11%	-5.12%	2,937	
					$2.05	$1.19	$152,657.35	3.82%		74,467	5.109%		2,937	
	917037	355	NORTH COAST OLD RASPUTIN STOUT 355ml	L	$2.49	$1.29	$86,542.44	2.17%	21.95%	34,756	2.38%	19.67%	1,371	
					$2.49	$1.29	$86,542.44	2.17%		34,756	2.384%		1,371	
	989134	355	SAMUEL ADAMS CREAM STOUT 355ml	1	$2.05	$1.19	$61,864.90	1.55%	11.69%	30,178	2.07%	10.14%	1,190	
					$2.05	$1.19	$61,864.90	1.55%		30,178	2.070%		1,190	
	950543	355	VERNAL BREWING MAMA'S MILK ST 355 ml	T	$2.19	$1.62	$51,878.91	1.30%	748.98%	23,689	1.63%	755.09%	934	
					$2.19	$1.62	$51,878.91	1.30%		23,689	1.625%		934	
	989263	355	ROGUE MOCHA PORTER 355ml	1	$2.41	$1.41	$48,209.64	1.21%	-2.73%	20,004	1.37%	-3.10%	789	
					$2.41	$1.41	$48,209.64	1.21%		20,004	1.372%		789	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNP ALE - HEAVY, PORTER, STOUT	989044	355	SAMUEL SMITH OATMEAL STOUT 355ml	L	$2.62	$1.40	$34,389.47	0.86%	-5.35%	13,079	0.90%	-6.90%	516	
					$2.63	$1.40	$33,316.76	0.83%		12,668	0.869%		500	
					$2.61	$1.40	$1,072.71	0.03%		411	0.028%		16	
	910681	355	AVBC BARNEY OATMEAL STOUT 355ml	L	$2.01	$1.17	$32,728.83	0.82%	-10.74%	16,283	1.12%	-11.57%	642	
					$2.01	$1.17	$32,728.83	0.82%		16,283	1.117%		642	
	948699	355	SANTA FE IMPERIAL JAVA STOUT 355ml	T	$2.17	$1.26	$31,970.61	0.80%	431.15%	14,733	1.01%	435.87%	581	
					$2.17	$1.26	$31,970.61	0.80%		14,733	1.011%		581	
	913312	355	UNIBROUE TROIS PISTOLES 355ml	L	$3.75	$2.21	$22,443.75	0.56%	-9.53%	5,985	0.41%	-10.24%	236	
					$3.75	$2.21	$22,443.75	0.56%		5,985	0.411%		236	
	953184	355	WASATCH BOURBON BARREL POLOGAMY P 355 ml	L	$3.49	$2.06	$20,814.36	0.52%	100.00%	5,964	0.41%	100.00%	235	
					$3.49	$2.06	$20,814.36	0.52%		5,964	0.409%		235	
	989534	355	SAMUEL SMITH IMPERIAL STOUT 355ml	L	$2.62	$1.40	$18,270.61	0.46%	-6.43%	6,949	0.48%	-7.97%	274	
					$2.63	$1.40	$17,584.18	0.44%		6,686	0.459%		264	
					$2.61	$1.40	$686.43	0.02%		263	0.018%		10	
	913361	355	SAMUEL SMITH TADDY PORTER 355ml	L	$2.62	$1.40	$17,321.52	0.43%	1.91%	6,588	0.45%	0.21%	260	
					$2.63	$1.40	$16,689.90	0.42%		6,346	0.435%		250	
					$2.61	$1.40	$631.62	0.02%		242	0.017%		10	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNP ALE - HEAVY, PORTER, STOUT	919026	355	SALT FLATS KILTED HARLEY SCOTTISH A355ml	T	$1.86	$1.20	$16,463.07	0.41%	100.00%	9,905	0.68%	100.00%	391	
					$1.64	$1.20	$15,409.44	0.39%		9,396	0.645%		371	
					$2.07	$1.20	$1,053.63	0.03%		509	0.035%		20	
	989470	450	SAMUEL ADAMS NITRO COFFEE STOUT CAN450ml	D	$3.55	$2.09	$827.15	0.02%	-97.34%	233	0.02%	-97.36%	12	
					$3.55	$2.09	$827.15	0.02%		233	0.016%		12	
	921212	500	GOOSE ISLAND BRBN CNTY STOUT VAN 500ml	X	$22.99	$13.73	$4,138.20	0.10%	100.00%	180	0.01%	100.00%	10	
					$22.99	$13.73	$4,138.20	0.10%		180	0.012%		10	
	918734	500	TROOPER RED N' BLACK PORTER 500 ml	1	$5.06	$2.96	$3,784.88	0.09%	37.02%	748	0.05%	35.69%	42	
					$5.06	$2.96	$3,784.88	0.09%		748	0.051%		42	
	918954	500	GOOSE ISLAND BRBN CTY ST 500 ml	X	$12.99	$7.73	$2,468.10	0.06%	-90.07%	190	0.01%	-90.07%	11	
					$12.99	$7.73	$2,468.10	0.06%		190	0.013%		11	
	918955	575	OSKAR BLUES BARREL AGED TENFIDY 575 ml	L	$14.00	$8.33	$14,336.00	0.36%	114.90%	1,024	0.07%	114.90%	65	
					$14.00	$8.33	$14,336.00	0.36%		1,024	0.070%		65	
	950756	650	GREAT DIVIDE YETI SERIES 650ml	L	$10.15	$6.02	$18,381.65	0.46%	-52.30%	1,811	0.12%	-52.64%	131	
					$10.15	$6.02	$18,381.65	0.46%		1,811	0.124%		131	
	950966	650	RITUAL FAT HOG 650 ml	L	$11.15	$8.37	$9,655.90	0.24%	181.14%	866	0.06%	219.41%	63	
					$11.15	$8.37	$9,655.90	0.24%		866	0.059%		63	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNP ALE - HEAVY, PORTER, STOUT	950967	650	RITUAL BIG DELUXE 650 ml	L	$11.15	$8.37	$8,942.30	0.22%	160.49%	802	0.06%	159.80%	58	
					$11.15	$8.37	$8,942.30	0.22%		802	0.055%		58	
	918578	650	EDGE BREWING BLACKWATER IMP ST 650ml	D	$7.70	$4.95	$7,483.75	0.19%	-48.41%	866	0.06%	-48.34%	63	
					$8.69	$4.95	$7,343.05	0.18%		845	0.058%		61	
					$6.70	$4.95	$140.70	0.00%		21	0.001%		2	
	909248	650	ROGUE DEAD GUY GLOW BOTTLE 650ml	U	$7.07	$4.17	$6,271.09	0.16%	58.80%	887	0.06%	58.69%	64	
					$7.07	$4.17	$6,271.09	0.16%		887	0.061%		64	
	918127	651	EPIC B.B. BAPTIST IMPERIAL STOUT 651ml	1	$12.99	$9.76	$95,385.57	2.39%	7.30%	7,343	0.50%	5.26%	531	
					$12.99	$9.76	$95,385.57	2.39%		7,343	0.504%		531	
	917733	651	EPIC 825 STATE STOUT 651ml	1	$4.99	$3.71	$69,375.97	1.74%	-14.35%	13,903	0.95%	-19.83%	1,006	
					$4.99	$3.71	$69,375.97	1.74%		13,903	0.954%		1,006	
	918128	651	EPIC F.W.R IMP PUMPKIN PORTER 651ml	L	$6.99	$5.22	$31,853.43	0.80%	-14.42%	4,557	0.31%	-14.42%	330	
					$6.99	$5.22	$31,853.43	0.80%		4,557	0.313%		330	
	918308	651	AVBC WILD TURKEY BOURB STOUT 651ml	L	$10.11	$5.99	$28,136.13	0.70%	-26.20%	2,783	0.19%	-26.92%	201	
					$10.11	$5.99	$28,136.13	0.70%		2,783	0.191%		201	
	917436	651	DESCHUTES RES BLACK BUTTE 651 ml	U	$20.25	$12.09	$3,402.00	0.09%	-11.98%	168	0.01%	-12.04%	12	
					$20.25	$12.09	$3,402.00	0.09%		168	0.012%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TNP ALE - HEAVY, PORTER, STOUT	**918497**	**651**	**HERETIC EVIL COUSIN ALE 651ml**	**X**	**$6.09**	**$4.53**	**$481.11**	**0.01%**	**-97.28%**	**79**	**0.01%**	**-97.30%**	**6**	
					$6.09	$4.53	$481.11	0.01%		79	0.005%		6	
	917890	**651**	**EPIC IMPERIAL STOUT 651ml**	**L**	**$8.99**	**$6.74**	**$107.88**	**0.00%**	**-0.62%**	**12**	**0.00%**	**-7.69%**	**1**	
					$8.99	$6.74	$107.88	0.00%		12	0.001%		1	
	913519	**750**	**UNIBROUE TERRIBLE 750ml**	**L**	**$12.25**	**$7.28**	**$19,404.00**	**0.49%**	**-8.43%**	**1,584**	**0.11%**	**-9.07%**	**132**	
					$12.25	$7.28	$19,404.00	0.49%		1,584	0.109%		132	
	989280	**750**	**SQUATTERS OUTER DARKNESS STOUT 750ml**	**T**			**$0.00**	**0.00%**	**100.00%**	**0**	**0.00%**	**100.00%**	**0**	
	989287	**750**	**UINTA LABYRINTH BLACK ALE 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	Total						**$1,629,861.80**		**4.87%**	**606,100**		**7.35%**	**24,989**	

Class Summary

TNP

Bottle Sales	606,100	**Gross Sales**	$1,629,861.80	**Total Items in Class**	36
% of Bottle Sales	1.21%	**% of Gross Sales**	0.35%	**Share/Item**	0.36

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL														
	989279	**207**	**LITTLE KINGS CREAM ALE 207ml**	**1**	**$1.37**	**$0.80**	**$51,636.34**	**0.47%**	**-26.72%**	**37,530**	**0.79%**	**-28.27%**	**863**	
					$1.39	$0.81	$33,866.29	0.31%		24,367	0.515%		560	
					$1.35	$0.78	$17,770.05	0.16%		13,163	0.278%		303	
	919071	**325**	**KYLA HARD KOMBUCHA GINGER 325ml**	**T**	**$2.25**	**$1.31**	**$20,405.25**	**0.18%**	**100.00%**	**9,069**	**0.19%**	**100.00%**	**327**	
					$2.25	$1.31	$20,405.25	0.18%		9,069	0.192%		327	
	919072	**325**	**KYLA HARD KOMBUCHA HIBISCUS 325ml**	**T**	**$2.25**	**$1.31**	**$18,738.00**	**0.17%**	**100.00%**	**8,328**	**0.18%**	**100.00%**	**301**	
					$2.25	$1.31	$18,738.00	0.17%		8,328	0.176%		301	
	918887	**330**	**OMMEGANG PALE SOUR ALE 330 ml**	**T**	**$3.70**	**$2.18**	**$36,622.60**	**0.33%**	**230.34%**	**9,898**	**0.21%**	**230.09%**	**363**	
					$3.70	$2.18	$36,622.60	0.33%		9,898	0.209%		363	
	910838	**330**	**PIRAAT PALE ALE 330 330ml**	**L**	**$4.06**	**$2.21**	**$25,590.18**	**0.23%**	**-7.27%**	**6,310**	**0.13%**	**-9.47%**	**231**	
					$3.99	$2.17	$13,398.42	0.12%		3,358	0.071%		123	
					$4.13	$2.25	$12,191.76	0.11%		2,952	0.062%		108	
	919158	**355**	**LAGUNITAS LITTLE SUMPIN SUMPIN 355ml**	**1**	**$2.35**	**$1.37**	**$572,732.60**	**5.16%**	**2.29%**	**243,716**	**5.15%**	**1.01%**	**9,613**	
					$2.35	$1.37	$572,732.60	5.16%		243,716	5.155%		9,613	
	918916	**355**	**UINTA HOP NOSH GRPFRT 355 ml**	**1**	**$1.95**	**$1.13**	**$314,248.35**	**2.83%**	**355.26%**	**161,153**	**3.41%**	**355.26%**	**6,357**	
					$1.95	$1.13	$314,248.35	2.83%		161,153	3.408%		6,357	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL	950238	355	UINTA HOP NOSH TANGERINE 355 ml	1	$1.95	$1.13	$290,850.30	2.62%	4.26%	149,154	3.15%	2.84%	5,883	
					$1.95	$1.13	$290,850.30	2.62%		149,154	3.155%		5,883	
	918704	355	EPIC TART N JUICY IPA 355 ml	1	$2.70	$2.00	$226,095.30	2.04%	10.12%	83,739	1.77%	9.18%	3,303	
					$2.70	$2.00	$226,095.30	2.04%		83,739	1.771%		3,303	
	989400	355	SQUATTERS HELL'S KEEP GOLDEN ALE 355 ml	1	$1.99	$1.16	$221,268.10	1.99%	6.58%	111,190	2.35%	5.32%	4,386	
					$1.99	$1.16	$221,268.10	1.99%		111,190	2.352%		4,386	
	989047	355	SAMUEL ADAMS /5 SEASONALS 355ml	1	$2.05	$1.19	$212,638.30	1.92%	2.99%	103,726	2.19%	2.29%	4,091	
					$2.05	$1.19	$212,638.30	1.92%		103,726	2.194%		4,091	
	989214	355	SIERRA NEVADA BEER -SEASONALS 355ml	1	$1.89	$1.10	$198,682.47	1.79%	16.09%	105,123	2.22%	15.08%	4,147	
					$1.89	$1.10	$198,682.47	1.79%		105,123	2.223%		4,147	
	909872	355	LAGUNITAS SEASONAL 355ml	1	$2.35	$1.37	$194,110.00	1.75%	13.99%	82,600	1.75%	12.68%	3,258	
					$2.35	$1.37	$194,110.00	1.75%		82,600	1.747%		3,258	
	918522	355	NOT YOUR FATHERS ROOT BEER BOTTLE 355ml	1	$2.55	$1.49	$151,786.20	1.37%	-13.88%	59,524	1.26%	-14.87%	2,348	
					$2.55	$1.49	$151,786.20	1.37%		59,524	1.259%		2,348	
	918969	355	UINTA SEASONAL CAN 355 ml	1	$1.95	$1.13	$123,224.40	1.11%	1049.76%	63,192	1.34%	1049.76%	2,493	
					$1.95	$1.13	$123,224.40	1.11%		63,192	1.336%		2,493	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL	989313	355	DESCHUTES SEASONALS 355ml	1	$2.05	$1.19	$82,217.30	0.74%	-28.12%	40,106	0.85%	-29.47%	1,582	
					$2.05	$1.19	$82,217.30	0.74%		40,106	0.848%		1,582	
	949765	355	BALLAST POINT SEASONAL LINE 355 ml	1	$3.05	$1.79	$82,023.65	0.74%	-4.31%	26,893	0.57%	-5.34%	1,061	
					$3.05	$1.79	$82,023.65	0.74%		26,893	0.569%		1,061	
	918595	355	NOT YOUR FATHERS GINGER ALE 355ml	1	$2.55	$1.49	$66,937.50	0.60%	-36.24%	26,250	0.56%	-36.87%	1,035	
					$2.55	$1.49	$66,937.50	0.60%		26,250	0.555%		1,035	
	919007	355	SAMUEL ADAMS SAM 76 355 ml	1	$2.05	$1.19	$62,369.20	0.56%	100.00%	30,424	0.64%	100.00%	1,200	
					$2.05	$1.19	$62,369.20	0.56%		30,424	0.643%		1,200	
	919061	355	UINTA CROOKED LINE ROTATOR CAN 355ml	T	$2.19	$1.28	$59,169.42	0.53%	100.00%	27,018	0.57%	100.00%	1,066	
					$2.19	$1.28	$59,169.42	0.53%		27,018	0.571%		1,066	
	950968	355	NEW BELGIUM CITRADELIC TANGERINE 355 ml	T	$1.99	$1.16	$46,745.10	0.42%	-9.24%	23,490	0.50%	-9.85%	927	
					$1.99	$1.16	$46,745.10	0.42%		23,490	0.497%		927	
	951449	355	SIERRA NEVADA SIDECAR 355 ml	T	$1.89	$1.10	$45,424.26	0.41%	-6.49%	24,034	0.51%	-7.13%	948	
					$1.89	$1.10	$45,424.26	0.41%		24,034	0.508%		948	
	949964	355	OSKAR BLUES OLD CHUB SCOTCH ALE C 355ml	1	$2.01	$1.17	$44,402.91	0.40%	-17.30%	22,091	0.47%	-17.71%	871	
					$2.01	$1.17	$44,402.91	0.40%		22,091	0.467%		871	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL	919090	355	DOGFISH HEAD SEA QUENCH SOUR ALE 355ml	T	$2.49	$1.46	$42,471.93	0.38%	100.00%	17,057	0.36%	100.00%	673	
					$2.49	$1.46	$42,471.93	0.38%		17,057	0.361%		673	
	949404	355	2 ROW DANGEREUX FARMHOUSE ALE 355ml	T	$2.72	$2.02	$34,343.92	0.31%	123.65%	13,226	0.28%	158.90%	522	
					$2.45	$1.81	$23,600.85	0.21%		9,633	0.204%		380	
					$2.99	$2.22	$10,743.07	0.10%		3,593	0.076%		142	
	918663	355	ROGUE HONEY KOLSCH CANS 355 ml	L	$2.41	$1.41	$30,643.15	0.28%	144.43%	12,715	0.27%	143.13%	502	
					$2.41	$1.41	$30,643.15	0.28%		12,715	0.269%		502	
	989461	355	CONEY ISLAND HARD ORANGE CREAM ALE 355ml	D	$2.52	$1.48	$22,067.64	0.20%	-70.75%	8,757	0.19%	-70.91%	345	
					$2.52	$1.48	$22,067.64	0.20%		8,757	0.185%		345	
	989390	355	NEW BELGIUM SEASONAL 355ml	D	$1.99	$1.16	$21,147.73	0.19%	-86.52%	10,627	0.22%	-86.64%	419	
					$1.99	$1.16	$21,147.73	0.19%		10,627	0.225%		419	
	989500	355	AVBC SEASONAL SOLSTICE 355ml	L	$2.01	$1.17	$15,273.99	0.14%	-26.10%	7,599	0.16%	-26.67%	300	
					$2.01	$1.17	$15,273.99	0.14%		7,599	0.161%		300	
	947617	355	MOTHER EARTH CALI CREAMIN ALE 355 ml	T	$1.89	$1.39	$13,553.19	0.12%	142.87%	7,171	0.15%	185.81%	283	
					$1.89	$1.39	$13,553.19	0.12%		7,171	0.152%		283	
	916964	355	BIG SKY SEASONAL CAN 355 ml	L	$1.90	$1.08	$12,285.40	0.11%	-2.37%	6,466	0.14%	-2.86%	255	
					$1.90	$1.08	$12,285.40	0.11%		6,466	0.137%		255	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL	918949	355	OSKAR BLUES DEATH BY COCONUT 355 ml	L	$3.35	$1.97	$11,530.70	0.10%	64.36%	3,442	0.07%	64.36%	136	
					$3.35	$1.97	$11,530.70	0.10%		3,442	0.073%		136	
	918780	355	MAGIC HAT SEASONAL LINE 355 ml	D	$2.05	$1.19	$9,450.50	0.09%	-44.03%	4,610	0.10%	-44.32%	182	
					$2.05	$1.19	$9,450.50	0.09%		4,610	0.097%		182	
	905093	355	ANCHOR CHRISTMAS ALE 2018 355 ml	L	$2.20	$1.67	$8,288.60	0.07%	-33.59%	2,920	0.06%	-33.35%	115	
					$2.85	$1.67	$8,247.90	0.07%		2,894	0.061%		114	
					$1.54	$1.67	$38.50	0.00%		25	0.001%		1	
					$2.20	$1.67	$2.20	0.00%		1	0.000%		0	
	904617	355	UNIBROUE BLANCHE DE CHAMBLY 355ml	L	$2.25	$1.31	$7,938.00	0.07%	203.62%	3,528	0.07%	203.61%	139	
					$2.25	$1.31	$7,938.00	0.07%		3,528	0.075%		139	
	951082	355	PAYETTE BLOOD ORANGE RUSTLER IPA 355 ml	T	$1.67	$1.23	$6,129.28	0.06%	-68.84%	3,700	0.08%	-69.52%	146	
					$1.65	$1.21	$5,103.45	0.05%		3,093	0.065%		122	
					$1.69	$1.24	$1,025.83	0.01%		607	0.013%		24	
	918973	355	SHINER SEASONAL 355 ml	T	$1.69	$0.98	$5,712.20	0.05%	100.00%	3,380	0.07%	100.00%	133	
					$1.69	$0.98	$5,712.20	0.05%		3,380	0.071%		133	
	919038	355	ODELL FRIEK SOUR ALE 355ml	T	$8.99	$5.36	$5,474.91	0.05%	100.00%	609	0.01%	100.00%	24	
					$8.99	$5.36	$5,474.91	0.05%		609	0.013%		24	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL	989019	355	SAMUEL SMITH WINTER WELCOME ALE 355ml	L	$2.61	$1.40	$4,765.32	0.04%	-44.96%	1,820	0.04%	-45.74%	72	
					$2.62	$1.40	$4,364.92	0.04%		1,666	0.035%		66	
					$2.60	$1.40	$400.40	0.00%		154	0.003%		6	
	989432	355	ANCHOR SEASONAL 355ml	D	$2.19	$1.28	$3,252.15	0.03%	-83.25%	1,485	0.03%	-83.49%	59	
					$2.19	$1.28	$3,252.15	0.03%		1,485	0.031%		59	
	950209	355	PROST BREWING SEASONAL 355 ml	D	$2.11	$1.23	$2,418.06	0.02%	-71.77%	1,146	0.02%	-71.93%	45	
					$2.11	$1.23	$2,418.06	0.02%		1,146	0.024%		45	
	910306	355	UINTA ANNIVERSARY BARLEY WINE 355ml	D	$2.19	$1.28	$2,106.78	0.02%	-99.10%	962	0.02%	-99.11%	38	
					$2.19	$1.28	$2,106.78	0.02%		962	0.020%		38	
	918486	355	UPSLOPE PUMPKIN ALE 2018 355 ml	U	$2.77	$1.62	$1,625.99	0.01%	100.00%	587	0.01%	100.00%	23	
					$2.77	$1.62	$1,625.99	0.01%		587	0.012%		23	
	989465	355	NOT YOUR FATHERS VANILLA CREAM ALE 355ml	T	$2.52	$1.48	$1,260.00	0.01%	-93.92%	500	0.01%	-93.98%	20	
					$2.52	$1.48	$1,260.00	0.01%		500	0.011%		20	
	918167	355	FIRESTONE-WALKER ANNIVERSARY ALE 355 ml	A	$12.15	$7.22	$729.00	0.01%	-79.41%	60	0.00%	-73.68%	2	
					$12.15	$7.22	$729.00	0.01%		60	0.001%		2	
	910523	355	SAMUEL ADAMS SUMMER ALE 355ml	X	$1.62	$0.93	$38.88	0.00%	100.00%	24	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL	910523				$1.62	$0.93	$38.88	0.00%		24	0.001%		1	
	918706	355	OSCAR BLUES PASSION FRT IPA 355 ml	U	$2.01	$1.17	$20.10	0.00%	-99.64%	10	0.00%	-99.64%	0	
					$2.01	$1.17	$20.10	0.00%		10	0.000%		0	
	989458	355	LAGUNITAS SUCKS ALE 355ml	D	$2.35	$1.37	$2.35	0.00%	100.00%	1	0.00%	100.00%	0	
					$2.35	$1.37	$2.35	0.00%		1	0.000%		0	
	907309	355	BIG SKY SEASONAL BOTTLE 355 ml	U					100.00%			100.00%	0	
	989447	355	SEA DOG SEASONAL 355ml	D					100.00%			100.00%	0	
	921213	355	SHADES KVIEK 1 GOLDEN SOUR 355ml	T					100.00%			100.00%	0	
	989431	355	SOCKEYE SEASONAL 355ml	D					100.00%			100.00%	0	
	918757	355	WASATCH CAN DISCONTINUED 355 ml	D					100.00%			100.00%	0	
	918699	375	EPIC OAK AND ORCHARD ALE 375 ml	L	$11.99	$9.01	$64,849.11	0.58%	115.35%	5,689	0.12%	166.76%	237	
					$9.99	$7.49	$36,813.15	0.33%		3,685	0.078%		154	
					$13.99	$10.52	$28,035.96	0.25%		2,004	0.042%		84	
	949500	375	EPIC SOUR BRAINLESS SERIES 375 ml	T	$9.99	$7.49	$239.76	0.00%	100.00%	24	0.00%	100.00%	1	
					$9.99	$7.49	$239.76	0.00%		24	0.001%		1	
	989421	473	REDDS WICKED APPLE HARD ALE 473ml	1	$2.67	$1.57	$351,711.09	3.17%	-0.03%	131,727	2.79%	-0.52%	6,923	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL	989421				$2.67	$1.57	$351,711.09	3.17%		131,727	2.786%		6,923	
	989448	473	REDDS WICKED BLACK CHERRY HRD ALE 473ml	1	$2.67	$1.57	$197,881.71	1.78%	-8.70%	74,113	1.57%	-9.19%	3,895	
					$2.67	$1.57	$197,881.71	1.78%		74,113	1.567%		3,895	
	989428	473	REDDS WICKED SEASONAL HARD ALE 473 ml	1	$2.67	$1.57	$175,699.35	1.58%	-13.08%	65,805	1.39%	-13.52%	3,458	
					$2.67	$1.57	$175,699.35	1.58%		65,805	1.392%		3,458	
	918669	500	RED ROCK MARVELLA BELGIAN TRIPEL 500 ml	1	$3.99	$2.94	$119,711.97	1.08%	268.79%	30,003	0.63%	268.52%	1,667	
					$3.99	$2.94	$119,711.97	1.08%		30,003	0.635%		1,667	
	949325	500	RED ROCK GRAND BAVARIA 500ml	1	$3.99	$2.94	$48,338.85	0.44%	43.01%	12,115	0.26%	42.39%	673	
					$3.99	$2.94	$48,338.85	0.44%		12,115	0.256%		673	
	918640	500	RED ROCK WHITE RAINBOW WHT IPA 500ml	X	$3.99	$2.94	$4,249.35	0.04%	1675.00%	1,065	0.02%	1675.00%	59	
					$3.99	$2.94	$4,249.35	0.04%		1,065	0.023%		59	
	909873	650	LAGUNITAS SEASONAL 650ml	1	$6.25	$3.68	$49,825.00	0.45%	4.44%	7,972	0.17%	3.57%	576	
					$6.25	$3.68	$49,825.00	0.45%		7,972	0.169%		576	
	918839	650	PROPER BREWING LEI EFFECT GOSE AL 650 ml	L	$5.99	$4.46	$21,941.37	0.20%	10555.56 %	3,663	0.08%	10555.56 %	265	
					$5.99	$4.46	$21,941.37	0.20%		3,663	0.077%		265	
	989462	650	UINTA LIMITED SERIES SEASONAL 650ml	T	$8.99	$5.32	$18,923.95	0.17%	-62.70%	2,105	0.04%	-65.80%	152	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL	989462				$8.99	$5.32	$18,923.95	0.17%		2,105	0.045%		152	
	918747	650	ROGUE HAZEL CHOCTABULOUS 650 ml	U	$7.68	$4.53	$5,491.20	0.05%	-75.88%	715	0.02%	-76.07%	52	
					$7.68	$4.53	$5,491.20	0.05%		715	0.015%		52	
	950368	650	PROPER BREWING INSTIGATOR 650ml	U	$4.99	$3.70	$224.55	0.00%	-98.70%	45	0.00%	-98.52%	3	
					$4.99	$3.70	$224.55	0.00%		45	0.001%		3	
	919686	650	PELICAN KIWANDA CREAM ALE 650ml	D					100.00%			100.00%	0	
	989367	651	MOAB BRWRY SCOTCH ALE DSRT SEL 651ml	L	$8.49	$6.36	$25,053.99	0.23%	-11.07%	2,951	0.06%	-10.65%	213	
					$8.49	$6.36	$25,053.99	0.23%		2,951	0.062%		213	
	918389	750	ROGUE PUMPKIN PATCH ALE 750ml	L	$11.63	$6.90	$8,629.46	0.08%	-11.27%	742	0.02%	-11.28%	62	
					$11.63	$6.90	$8,629.46	0.08%		742	0.016%		62	
	950204	750	CASCADE BREWING SANG NOIR 750ml	L	$24.97	$15.65	$2,973.82	0.03%	123.17%	122	0.00%	126.39%	10	
					$23.99	$17.79	$2,351.02	0.02%		98	0.002%		8	
					$25.95	$13.50	$622.80	0.01%		24	0.001%		2	
	948133	750	ROGUE MARIONBERRY BRAGGOT 750ml	U	$11.63	$6.90	$2,314.37	0.02%	-8.98%	199	0.00%	-9.13%	17	
					$11.63	$6.90	$2,314.37	0.02%		199	0.004%		17	
	918434	750	ROGUE SRIRACHA HOT STOUT 750ml	U	$15.17	$9.03	$1,319.79	0.01%	-85.24%	87	0.00%	-85.36%	7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL	918434				$15.17	$9.03	$1,319.79	0.01%		87	0.002%		7	
	919135	750	CASCADE ROSE CITY SOUR 750ml	L	$18.99	$14.00	$1,234.35	0.01%	100.00%	65	0.00%	100.00%	5	
					$18.99	$14.00	$1,234.35	0.01%		65	0.001%		5	
	918433	750	ROGUE VOODOO SEASONAL 750ml	U					100.00%			100.00%	0	
	989288	750	UINTA COCKEYED COOPER BOURBON BAR 750ml	D					100.00%			100.00%	0	
	Total						$4,511,060.54		6.06%	1,906,167		5.38%	79,363	

Class Summary

TNU	**Bottle Sales**	1,906,167	**Gross Sales**	$4,511,060.54	**Total Items in Class**	75
	% of Bottle Sales	3.81%	**% of Gross Sales**	0.97%	**Share/Item**	0.75

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TVB DOMESTIC BEER														
	918962	**355**	**BUD LIGHT PLATINUM 355 ml**	**1**	**$1.65**	**$0.95**	**$552,255.00**	**21.59%**	**100.00%**	**334,700**	**30.11%**	**100.00%**	**13,202**	
					$1.65	$0.95	$552,255.00	21.59%		334,700	30.108%		13,202	
	918967	**355**	**UINTA WEST COAST IPA 355 ml**	**1**	**$1.95**	**$1.13**	**$221,543.40**	**8.66%**	**1324.72%**	**113,612**	**10.22%**	**1324.72%**	**4,481**	
					$1.95	$1.13	$221,543.40	8.66%		113,612	10.220%		4,481	
	918809	**355**	**CIGAR CITY JAI ALAI IPA 355 ml**	**1**	**$2.41**	**$1.41**	**$135,613.11**	**5.30%**	**56.75%**	**56,271**	**5.06%**	**48.16%**	**2,220**	
					$2.41	$1.41	$135,613.11	5.30%		56,271	5.062%		2,220	
	908520	**355**	**FIRESTONE WALKER UNION JACK IP 355ml**	**L**	**$2.19**	**$1.28**	**$32,002.47**	**1.25%**	**-30.75%**	**14,613**	**1.31%**	**-30.99%**	**576**	
					$2.19	$1.28	$32,002.47	1.25%		14,613	1.315%		576	
	952257	**355**	**2 ROW FEELIN' HAZY IPA 355 ml**	**T**	**$3.44**	**$2.56**	**$28,527.96**	**1.12%**	**19144.81 %**	**8,285**	**0.75%**	**19010.42 %**	**327**	
					$3.45	$2.57	$22,224.90	0.87%		6,442	0.579%		254	
					$3.42	$2.55	$6,303.06	0.25%		1,843	0.166%		73	
	919034	**355**	**ROHA KENSINGTON SAISON CANS 355 ml**	**T**	**$1.99**	**$1.47**	**$15,571.75**	**0.61%**	**100.00%**	**7,825**	**0.70%**	**100.00%**	**309**	
					$1.99	$1.47	$15,571.75	0.61%		7,825	0.704%		309	
	918960	**355**	**BASE CAMP S'MORE STOUT 355 ml**	**T**	**$1.87**	**$1.21**	**$15,557.63**	**0.61%**	**465.00%**	**9,187**	**0.83%**	**604.90%**	**362**	
					$1.65	$1.21	$13,662.00	0.53%		8,280	0.745%		327	
					$2.09	$1.21	$1,895.63	0.07%		907	0.082%		36	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TVB DOMESTIC BEER	918789	355	DESCHUTES BOND STREET SEASONAL 355 ml	T	$2.79	$1.64	$8,757.81	0.34%	-54.80%	3,139	0.28%	-54.97%	124	
					$2.79	$1.64	$8,757.81	0.34%		3,139	0.282%		124	
	918797	355	PERRIN BLACK 355 ml	T	$2.01	$1.17	$1,819.05	0.07%	-78.08%	905	0.08%	-78.13%	36	
					$2.01	$1.17	$1,819.05	0.07%		905	0.081%		36	
	916253	375	SIERRA NEVADA OVILA SEASONAL 375ml	L	$3.52	$2.07	$420.35	0.02%	-1.05%	120	0.01%	0.00%	5	
					$3.49	$2.06	$310.61	0.01%		89	0.008%		4	
					$3.54	$2.08	$109.74	0.00%		31	0.003%		1	
	918957	473	MOAB FMU DOUBLE IPA CANS 473 ml	1	$2.37	$1.76	$226,844.61	8.87%	5252.45%	98,861	8.89%	5126.70%	5,196	
					$2.25	$1.67	$180,956.25	7.08%		80,425	7.235%		4,227	
					$2.49	$1.85	$45,888.36	1.79%		18,436	1.658%		969	
	918966	473	KIITOS DOUBLE INDIA PALE ALE 473 ml	T	$3.45	$2.58	$78,773.85	3.08%	100.00%	22,833	2.05%	100.00%	1,200	
					$3.45	$2.58	$78,773.85	3.08%		22,833	2.054%		1,200	
	918965	473	KIITOS INDIA PALE ALE 473 ml	T	$2.60	$1.93	$52,894.40	2.07%	100.00%	20,344	1.83%	100.00%	1,069	
					$2.60	$1.93	$52,894.40	2.07%		20,344	1.830%		1,069	
	914241	651	AVBC BR DAVID'S TRIPLE ABBEY 651ml	L	$8.08	$4.78	$18,519.36	0.72%	-14.00%	2,292	0.21%	-14.73%	166	
					$8.08	$4.78	$18,519.36	0.72%		2,292	0.206%		166	
	914240	651	AVBC BARKLEY'S BELGIAN ALE 651 ml	X	$8.08	$4.78	$6,956.88	0.27%	-49.68%	861	0.08%	-50.09%	62	
					$8.08	$4.78	$6,956.88	0.27%		861	0.077%		62	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TVB DOMESTIC BEER	**914699**	**651**	**FULL SAIL WRECK THE HALLS'11 651ml**	**X**					**100.00%**			**100.00%**	**0**	
	989193	**710**	**STEEL RESERVE 211 TRIPLE EXPOR 710ml**	**1**	**$2.65**	**$1.52**	**$263,213.90**	**10.29%**	**-14.75%**	**99,326**	**8.93%**	**-15.49%**	**7,836**	
					$2.65	$1.52	$263,213.90	10.29%		99,326	8.935%		7,836	
	989269	**750**	**UINTA CROOKED SPECIALITY SEASONAL 750ml**	**X**	**$12.99**	**$7.73**	**$38,671.23**	**1.51%**	**27.66%**	**2,977**	**0.27%**	**28.14%**	**248**	
					$12.99	$7.73	$38,671.23	1.51%		2,977	0.268%		248	
	Total						**$1,697,942.76**		**216.52%**	**796,151**		**302.44%**	**37,418**	

Class Summary

TVB	**Bottle Sales**	796,151	**Gross Sales**	$1,697,942.76	**Total Items in Class**	18
	% of Bottle Sales	1.59%	**% of Gross Sales**	0.37%	**Share/Item**	0.18

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TVD IMPORTED BEER - CANADA														
	989079	**340**	**KOKANEE LAGER 340ml**	**1**	**$1.93**	**$1.12**	**$130,253.96**	**20.83%**	**-6.74%**	**68,271**	**17.11%**	**-8.78%**	**2,579**	
					$1.89	$1.10	$79,075.71	12.65%		41,839	10.488%		1,581	
					$1.90	$1.10	$29,911.46	4.78%		15,743	3.946%		595	
					$1.99	$1.16	$21,266.79	3.40%		10,689	2.679%		404	
	989188	**340**	**LABATT BLUE 340ml**	**1**	**$1.37**	**$0.79**	**$105,995.36**	**16.95%**	**-9.85%**	**78,152**	**19.59%**	**-12.54%**	**2,952**	
					$1.35	$0.77	$88,929.90	14.22%		65,874	16.513%		2,489	
					$1.39	$0.80	$17,065.46	2.73%		12,278	3.078%		464	
	Total						**$236,249.32**		**-8.17%**	**146,423**		**-10.83%**	**5,532**	

Class Summary

TVD	**Bottle Sales**	146,423	**Gross Sales**	$236,249.32	**Total Items in Class**	2
	% of Bottle Sales	0.29%	**% of Gross Sales**	0.05%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TVF IMPORTED BEER - MEXICO														
	919006	**355**	**BAJA CABOTELLA BLONDE ALE CAN 355 ml**	**T**	**$1.70**	**$1.22**	**$17,241.40**	**1.23%**	**100.00%**	**10,142**	**3.02%**	**100.00%**	**400**	
					$1.70	$1.22	$17,241.40	1.23%		10,142	3.017%		400	
	952407	**355**	**BAJA BREWING ESCORPIAN BLACK ALE 355 ml**	**U**	**$1.99**	**$1.45**	**$4,941.17**	**0.35%**	**1457.74%**	**2,483**	**0.74%**	**1457.74%**	**98**	
					$1.99	$1.43	$4,750.13	0.34%		2,387	0.710%		94	
					$1.99	$1.47	$191.04	0.01%		96	0.029%		4	
	989342	**946**	**CORONA FAMILIAR 946ml**	**1**	**$4.35**	**$2.54**	**$570,363.30**	**40.63%**	**4.99%**	**131,118**	**39.00%**	**2.42%**	**13,782**	
					$4.35	$2.54	$570,363.30	40.63%		131,118	39.002%		13,782	
	Total						**$592,545.87**		**9.21%**	**143,743**		**12.63%**	**14,280**	

Class Summary

TVF	**Bottle Sales**	143,743	**Gross Sales**	$592,545.87	**Total Items in Class**	3
	% of Bottle Sales	0.29%	**% of Gross Sales**	0.13%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TVH IMPORTED BEER - GERMANY, AUSTRIA, SWITZ														
	903879	**330**	**WARSTEINER GERMAN PILSENER 330 ml**	**T**	**$2.29**	**$1.34**	**$9,773.72**	**3.32%**	**23731.58 %**	**4,268**	**3.89%**	**23731.58 %**	**156**	
					$2.29	$1.34	$9,773.72	3.32%		4,268	3.892%		156	
	918504	**330**	**AUGUSTINER BRAU MAXIMATOR 330ml**	**L**	**$2.91**	**$1.54**	**$8,409.82**	**2.86%**	**-48.76%**	**2,895**	**2.64%**	**-48.93%**	**106**	
					$2.90	$1.54	$4,242.70	1.44%		1,463	1.334%		54	
					$2.91	$1.54	$4,167.12	1.42%		1,432	1.306%		53	
	919036	**331**	**PAULANER OKTOBERFEST MARZEN 331ml**	**T**	**$2.15**	**$1.25**	**$2,195.15**	**0.75%**	**100.00%**	**1,021**	**0.93%**	**100.00%**	**38**	
					$2.15	$1.25	$2,195.15	0.75%		1,021	0.931%		38	
	903782	**500**	**BITBURGER PILS CAN 500ml**	**L**	**$2.57**	**$1.51**	**$56,775.93**	**19.30%**	**-9.88%**	**22,821**	**20.81%**	**-12.59%**	**1,268**	
					$2.45	$1.43	$47,086.55	16.00%		19,219	17.525%		1,068	
					$2.69	$1.58	$9,689.38	3.29%		3,602	3.285%		200	
	918963	**500**	**ORANJEBOOM PREMIUM LAGER 500 ml**	**T**	**$1.89**	**$1.07**	**$23,885.82**	**8.12%**	**100.00%**	**12,638**	**11.52%**	**100.00%**	**702**	
					$1.89	$1.07	$23,885.82	8.12%		12,638	11.524%		702	
	917277	**500**	**AYINGER WEIZEN BOCK 500ml**	**L**	**$4.21**	**$2.30**	**$23,370.35**	**7.94%**	**30.48%**	**5,539**	**5.05%**	**28.65%**	**308**	
					$4.22	$2.30	$22,779.56	7.74%		5,398	4.922%		300	
					$4.19	$2.30	$590.79	0.20%		141	0.129%		8	
	949086	**500**	**WEIHENSTEPHANER HEFE WEISS 500 ml**	**T**	**$4.85**	**$2.87**	**$17,004.10**	**5.78%**	**100.00%**	**3,506**	**3.20%**	**100.00%**	**195**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TVH IMPORTED BEER - GERMANY, AUSTRIA, SWITZ	**949086**				$4.85	$2.87	$17,004.10	5.78%		3,506	3.197%		195	
	Total						**$141,414.89**		**47.79%**	**52,688**		**48.77%**	**2,773**	
	Class Summary													
	TVH		**Bottle Sales**		52,688		**Gross Sales**		$141,414.89			**Total Items in Class**		7
			% of Bottle Sales		0.11%		**% of Gross Sales**		0.03%			**Share/Item**		0.07

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TVJ IMPORTED BEER - CZECH REPUBLIC														
	989328	**330**	**PRIMATOR MAIBOCK 330ml**	**X**	**$1.62**	**$0.93**	**$9,159.89**	**37.96%**	**-20.09%**	**5,581**	**40.17%**	**-11.74%**	**205**	
					$1.82	$0.93	$5,729.36	23.74%		3,148	22.656%		115	
					$1.41	$0.93	$3,430.53	14.22%		2,433	17.510%		89	
	Total						**$9,159.89**		**-20.09%**	**5,581**		**-11.74%**	**205**	

Class Summary

TVJ

Bottle Sales	5,581	**Gross Sales**	$9,159.89	**Total Items in Class**	1
% of Bottle Sales	0.01%	**% of Gross Sales**	0.00%	**Share/Item**	0.01

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TVN IMPORTED BEER - BELGIUM & HOLLAND														
	989129	**330**	**HOEGAARDEN BELGIUM WHITE 330ml**	**1**	**$2.50**	**$1.46**	**$113,231.10**	**17.05%**	**-18.97%**	**45,830**	**23.23%**	**-22.08%**	**1,680**	
					$2.45	$1.43	$89,067.30	13.41%		36,354	18.423%		1,333	
					$2.55	$1.49	$24,163.80	3.64%		9,476	4.802%		347	
	916652	**330**	**DUVEL BELGIAN GOLDEN ALE 330ml**	**L**	**$5.09**	**$3.02**	**$57,634.07**	**8.68%**	**-11.44%**	**11,323**	**5.74%**	**-12.27%**	**415**	
					$5.09	$3.02	$57,634.07	8.68%		11,323	5.738%		415	
	918452	**330**	**DUVEL BELGIUM TRIPELHOP 330ml**	**X**	**$4.51**	**$3.02**	**$10,650.45**	**1.60%**	**-44.17%**	**2,220**	**1.13%**	**-41.44%**	**81**	
					$5.09	$3.02	$8,474.85	1.28%		1,665	0.844%		61	
					$3.92	$3.02	$2,175.60	0.33%		555	0.281%		20	
	918892	**330**	**TROOPER HALLOWED LIMITED EDITION 330 ml**	**1**	**$3.99**	**$2.32**	**$1,456.35**	**0.22%**	**-89.92%**	**365**	**0.18%**	**-89.92%**	**13**	
					$3.99	$2.32	$1,456.35	0.22%		365	0.185%		13	
	918964	**355**	**LINDEMANS STRAWBERRY LAMBIC BEER 355 ml**	**T**	**$5.66**	**$3.13**	**$21,530.64**	**3.24%**	**100.00%**	**3,804**	**1.93%**	**100.00%**	**150**	
					$5.66	$3.13	$21,530.64	3.24%		3,804	1.928%		150	
	906223	**355**	**DELIRIUM NOCTURNUM 355ml**	**X**	**$5.55**	**$3.29**	**$6,515.70**	**0.98%**	**-78.79%**	**1,174**	**0.59%**	**-78.88%**	**46**	
					$5.55	$3.29	$6,515.70	0.98%		1,174	0.595%		46	
	903306	**750**	**CHIMAY CINQ CENTS ALE 750ml**	**L**	**$17.35**	**$10.35**	**$17,069.73**	**2.57%**	**-31.63%**	**980**	**0.50%**	**-32.99%**	**82**	
					$17.49	$10.43	$12,890.13	1.94%		737	0.373%		61	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TVN IMPORTED BEER - BELGIUM & HOLLAND	**903306**				$17.20	$10.26	$4,179.60	0.63%		243	0.123%		20	
	918961	**750**	**BRASSEIRE DUBOCQ BLANCHE DE NAMUR 750ml**	**T**	**$6.77**	**$3.58**	**$6,255.48**	**0.94%**	**100.00%**	**924**	**0.47%**	**100.00%**	**77**	
					$6.77	$3.58	$6,255.48	0.94%		924	0.468%		77	
	Total						**$234,343.52**		**-17.99%**	**66,620**		**-21.07%**	**2,545**	

Class Summary

TVN	**Bottle Sales**	66,620	**Gross Sales**	$234,343.52	**Total Items in Class**	8
	% of Bottle Sales	0.13%	**% of Gross Sales**	0.05%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TVP IMPORTED BEER - UNITED KINGDOM & IRELAND														
	919060	**330**	**CRABBIES GINGER BEER CAN 330ml**	**T**	**$3.29**	**$1.94**	**$40,157.74**	**13.34%**	**100.00%**	**12,206**	**20.66%**	**100.00%**	**448**	
					$3.29	$1.94	$40,157.74	13.34%		12,206	20.661%		448	
	919015	**440**	**BELHAVEN SCOTTISH ALE CANS 440ml**	**T**	**$3.29**	**$1.94**	**$7,185.36**	**2.39%**	**100.00%**	**2,184**	**3.70%**	**100.00%**	**107**	
					$3.29	$1.94	$7,185.36	2.39%		2,184	3.697%		107	
	918713	**500**	**TROOPER IRON MAIDEN GIFT SET 500 ml**	**1**	**$15.58**	**$12.00**	**$15,212.15**	**5.05%**	**-35.14%**	**800**	**1.35%**	**-30.41%**	**44**	
					$20.23	$12.00	$12,036.85	4.00%		595	1.007%		33	
					$15.58	$12.00	$3,131.58	1.04%		201	0.340%		11	
					$10.93	$12.00	$43.72	0.01%		4	0.007%		0	
	918921	**500**	**SAMUEL SMITH GIFT PACKS 500ml**	**D**	**$12.72**	**$6.63**	**$7,453.92**	**2.48%**	**100.00%**	**586**	**0.99%**	**100.00%**	**33**	
					$12.72	$6.63	$7,453.92	2.48%		586	0.992%		33	
	946853	**550**	**SAMUEL SMITH ORGANIC CHOC STOUT 550 ml**	**L**	**$4.20**	**$2.21**	**$38,822.54**	**12.90%**	**4.23%**	**9,224**	**15.61%**	**3.26%**	**564**	
					$4.21	$2.21	$37,359.54	12.41%		8,874	15.021%		542	
					$4.18	$2.21	$1,463.00	0.49%		350	0.592%		21	
	917396	**550**	**SAMUEL SMITH ORGANIC RASPBERRY 550ml**	**L**	**$5.64**	**$3.08**	**$24,685.79**	**8.20%**	**-5.90%**	**4,370**	**7.40%**	**-7.12%**	**267**	
					$5.65	$3.08	$23,803.45	7.91%		4,213	7.131%		257	
					$5.62	$3.08	$882.34	0.29%		157	0.266%		10	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TVP IMPORTED BEER - UNITED KINGDOM & IRELAND	**946852**	**550**	**SAMUEL SMITH ORGANIC APRICOT 550ml**	**L**	**$5.64**	**$3.08**	**$9,409.81**	**3.13%**	**-43.35%**	**1,666**	**2.82%**	**-44.07%**	**102**	
					$5.65	$3.08	$8,830.95	2.93%		1,563	2.646%		96	
					$5.62	$3.08	$578.86	0.19%		103	0.174%		6	
	Total						**$142,927.31**		**42.65%**	**31,036**		**78.34%**	**1,564**	

Class Summary

TVP

Bottle Sales	31,036	**Gross Sales**	$142,927.31	**Total Items in Class**	7
% of Bottle Sales	0.06%	**% of Gross Sales**	0.03%	**Share/Item**	0.07

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS														
	100258	**1000**	**PATRON SILVER LIMITED ED 1000 ml**	**1**	**$65.69**	**$34.79**	**$985.35**	**0.09%**	**-98.30%**	**15**	**0.04%**	**-98.30%**	**2**	
					$65.69	$34.79	$985.35	0.09%		15	0.041%		2	
	100353	**1750**	**KETEL ONE W/GLASSES 1750 ml**	**D**	**$36.96**	**$25.30**	**$9,687.54**	**0.91%**	**-46.21%**	**226**	**0.62%**	**-35.90%**	**44**	
					$47.99	$25.30	$6,046.74	0.57%		126	0.347%		25	
					$36.96	$25.30	$3,511.20	0.33%		95	0.262%		18	
					$25.92	$25.30	$129.60	0.01%		5	0.014%		1	
	001855	**1750**	**BEEFEATER GIN W/POURER 1750 ml**	**U**	**$44.99**	**$23.78**	**$179.96**	**0.02%**	**100.00%**	**4**	**0.01%**	**100.00%**	**1**	
					$44.99	$23.78	$179.96	0.02%		4	0.011%		1	
	100136	**1750**	**GENTLEMAN JACK W/ STAINLESS STEE 1750 ml**	**D**	**$55.75**	**$33.20**	**$174.49**	**0.02%**	**-98.72%**	**3**	**0.01%**	**-98.55%**	**1**	
					$62.99	$33.20	$125.98	0.01%		2	0.006%		0	
					$48.51	$33.20	$48.51	0.00%		1	0.003%		0	
	100100	**375**	**KNOB CREEK CO PACK 375 ml**	**D**	**$30.97**	**$18.46**	**$10,118.22**	**0.95%**	**-25.84%**	**294**	**0.81%**	**-30.34%**	**12**	
					$34.99	$18.46	$9,552.27	0.90%		273	0.753%		11	
					$26.95	$18.46	$565.95	0.05%		21	0.058%		1	
	100499	**375**	**BULLEIT BOURBON AND RYE GIFT SET 375ml**	**T**	**$29.99**	**$15.80**	**$7,107.63**	**0.67%**	**100.00%**	**237**	**0.65%**	**100.00%**	**10**	
					$29.99	$15.80	$7,107.63	0.67%		237	0.653%		10	
	000457	**375**	**MAKERS MARK CO PACK 375ml**	**D**	**$29.23**	**$20.04**	**$1,159.49**	**0.11%**	**-96.90%**	**34**	**0.09%**	**-96.18%**	**1**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS	000457				$37.95	$20.04	$759.00	0.07%		20	0.055%		1	
					$29.23	$20.04	$379.99	0.04%		13	0.036%		1	
					$20.50	$20.04	$20.50	0.00%		1	0.003%		0	
	001400	**750**	**CROWN ROYAL W/ GLASSES 750ml**	**D**	**$23.10**	**$15.80**	**$79,909.56**	**7.53%**	**21.80%**	**2,665**	**7.35%**	**21.81%**	**222**	
					$29.99	$15.80	$79,893.36	7.53%		2,664	7.344%		222	
					$16.20	$15.80	$16.20	0.00%		1	0.003%		0	
	077903	**750**	**SMIRNOFF PEPPERMINT TWIST 750ml**	**D**	**$15.99**	**$8.43**	**$44,516.16**	**4.20%**	**8.06%**	**2,784**	**7.67%**	**7.91%**	**232**	
					$15.99	$8.43	$44,516.16	4.20%		2,784	7.675%		232	
	100301	**750**	**MAKER'S 46 W/GLASSES 750ml**	**D**	**$30.80**	**$21.12**	**$42,270.14**	**3.98%**	**32.15%**	**1,080**	**2.98%**	**35.19%**	**90**	
					$39.99	$21.12	$39,430.14	3.72%		986	2.718%		82	
					$30.80	$21.12	$2,710.40	0.26%		88	0.243%		7	
					$21.60	$21.12	$129.60	0.01%		6	0.017%		1	
	004044	**750**	**HORNITOS REPOSADO W/GLASSES 750ml**	**D**	**$22.33**	**$15.27**	**$32,614.44**	**3.07%**	**16.31%**	**1,236**	**3.41%**	**28.80%**	**103**	
					$28.99	$15.27	$23,047.05	2.17%		795	2.192%		66	
					$22.33	$15.27	$8,909.67	0.84%		399	1.100%		33	
					$15.66	$15.27	$657.72	0.06%		42	0.116%		4	
	001051	**750**	**CHIVAS REGAL 12YR W/GLSS 750ml**	**D**	**$34.49**	**$19.70**	**$24,012.63**	**2.26%**	**170.75%**	**637**	**1.76%**	**164.49%**	**53**	
					$37.99	$20.05	$22,907.97	2.16%		603	1.662%		50	
					$36.99	$19.52	$591.84	0.06%		16	0.044%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS	001051				$28.49	$19.52	$512.82	0.05%		18	0.050%		2	
	000428	750	JIM BEAM BLACK W/ GLASSES 750ml	D	$22.12	$13.14	$22,749.02	2.14%	56.04%	914	2.52%	56.67%	76	
					$24.99	$13.14	$22,441.02	2.11%		898	2.476%		75	
					$19.25	$13.14	$308.00	0.03%		16	0.044%		1	
	002368	750	GREY GOOSE W / SHAKER 750ml	D	$33.99	$17.93	$21,005.82	1.98%	100.00%	618	1.70%	100.00%	52	
					$33.99	$17.93	$21,005.82	1.98%		618	1.704%		52	
	000314	750	CRYSTAL HEAD W/MARTINI SHAKER 750ml	D	$49.96	$26.03	$16,986.40	1.60%	100.00%	340	0.94%	100.00%	28	
					$49.96	$26.03	$16,986.40	1.60%		340	0.937%		28	
	000699	750	WOODFORD RES W/ GLASSES 750ml	D	$32.74	$19.52	$16,784.96	1.58%	1.06%	454	1.25%	1.12%	38	
					$36.99	$19.52	$16,756.47	1.58%		453	1.249%		38	
					$28.49	$19.52	$28.49	0.00%		1	0.003%		0	
	100148	750	JACK DANIEL'S SINGLE BARREL W/GLAS 750ml	D	$44.25	$26.44	$15,556.75	1.47%	25.39%	322	0.89%	29.80%	27	
					$49.99	$26.44	$13,747.25	1.30%		275	0.758%		23	
					$38.50	$26.44	$1,809.50	0.17%		47	0.130%		4	
	000315	750	WYBOROWA VODKA GLASS PACK 750ml	D	$15.85	$7.90	$13,583.83	1.28%	-8.98%	854	2.35%	-11.19%	71	
					$15.99	$7.97	$9,705.93	0.91%		607	1.673%		51	
					$15.70	$7.82	$3,877.90	0.37%		247	0.681%		21	
	001998	750	COURVOSIER VSOP W/DECANTER 750ml	D	$32.34	$22.19	$12,776.14	1.20%	62.23%	333	0.92%	78.02%	28	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS	001998				$41.99	$22.19	$9,909.64	0.93%		236	0.651%		20	
					$32.34	$22.19	$2,231.46	0.21%		69	0.190%		6	
					$22.68	$22.19	$635.04	0.06%		28	0.077%		2	
	002393	**750**	**COURVOISIER VS WITH GLASSES 750ml**	**D**	**$24.64**	**$16.87**	**$10,633.82**	**1.00%**	**77.40%**	**357**	**0.98%**	**90.76%**	**30**	
					$31.99	$16.87	$8,509.34	0.80%		266	0.733%		22	
					$24.64	$16.87	$1,848.00	0.17%		75	0.207%		6	
					$17.28	$16.87	$276.48	0.03%		16	0.044%		1	
	000789	**750**	**CANADIAN CLUB W/ GLASS 750ml**	**D**	**$11.50**	**$6.76**	**$10,176.75**	**0.96%**	**13.96%**	**791**	**2.18%**	**15.11%**	**66**	
					$12.99	$6.76	$9,846.42	0.93%		758	2.090%		63	
					$10.01	$6.76	$330.33	0.03%		33	0.091%		3	
	000296	**750**	**HELLCAT MAGGIE W/SHOT GLASSES 750ml**	**D**	**$20.99**	**$11.01**	**$10,075.20**	**0.95%**	**0.21%**	**480**	**1.32%**	**0.21%**	**40**	
					$20.99	$11.01	$10,075.20	0.95%		480	1.323%		40	
	100273	**750**	**GRAN CENTANARIO W/GLASSES 750ml**	**D**	**$34.62**	**$22.38**	**$8,676.39**	**0.82%**	**-7.61%**	**247**	**0.68%**	**18.27%**	**21**	
					$34.99	$18.46	$7,382.89	0.70%		211	0.582%		18	
					$44.80	$23.68	$582.40	0.05%		13	0.036%		1	
					$34.50	$23.68	$517.50	0.05%		15	0.041%		1	
					$24.20	$23.68	$193.60	0.02%		8	0.022%		1	
	100585	**750**	**CASA NOBLE SILVER TEQ VAP 750ml**	**D**	**$39.99**	**$21.12**	**$8,197.95**	**0.77%**	**100.00%**	**205**	**0.57%**	**100.00%**	**17**	
					$39.99	$21.12	$8,197.95	0.77%		205	0.565%		17	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS	**100369**	**750**	**DON Q OLD FASHIONED VAP 750ml**	**D**	**$38.50**	**$26.36**	**$3,948.89**	**0.37%**	**185.16%**	**119**	**0.33%**	**333.33%**	**10**	
					$27.00	$26.36	$1,782.00	0.17%		66	0.182%		6	
					$38.50	$26.36	$1,617.00	0.15%		42	0.116%		4	
					$49.99	$26.36	$549.89	0.05%		11	0.030%		1	
	100349	**750**	**CASAMIGOS REPOSADO W/SHOTGLASSES 750ml**	**D**	**$42.35**	**$29.10**	**$3,396.12**	**0.32%**	**-50.63%**	**79**	**0.22%**	**-35.90%**	**7**	
					$42.35	$29.10	$2,413.95	0.23%		57	0.157%		5	
					$54.99	$29.10	$714.87	0.07%		13	0.036%		1	
					$29.70	$29.10	$267.30	0.03%		9	0.025%		1	
	100230	**750**	**REVELSTOKE ROOTBEER WHISKEY W/FLAS 750ml**	**D**	**$15.99**	**$8.35**	**$2,398.50**	**0.23%**	**257.14%**	**150**	**0.41%**	**257.14%**	**13**	
					$15.99	$8.35	$2,398.50	0.23%		150	0.414%		13	
	100360	**750**	**PRAIRIE VODKA GIFT W/MUG 750ml**	**D**	**$16.17**	**$11.01**	**$2,163.97**	**0.20%**	**-72.05%**	**124**	**0.34%**	**-64.66%**	**10**	
					$20.99	$11.01	$1,049.50	0.10%		50	0.138%		4	
					$16.17	$11.01	$921.69	0.09%		57	0.157%		5	
					$11.34	$11.01	$192.78	0.02%		17	0.047%		1	
	100160	**750**	**JOSE CUERVO TRADICIONAL REP W/RIMM 750ml**	**D**	**$20.02**	**$13.67**	**$954.25**	**0.09%**	**-94.02%**	**42**	**0.12%**	**-92.84%**	**4**	
					$25.99	$13.67	$545.79	0.05%		21	0.058%		2	
					$20.02	$13.67	$380.38	0.04%		19	0.052%		2	
					$14.04	$13.67	$28.08	0.00%		2	0.006%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS	**100345**	**750**	**CASAMIGOS SILVER W/SHOTGLASSES 750ml**	**D**	**$45.13**	**$26.97**	**$835.78**	**0.08%**	**-91.38%**	**18**	**0.05%**	**-89.91%**	**2**	
					$50.99	$26.97	$560.89	0.05%		11	0.030%		1	
					$39.27	$26.97	$274.89	0.03%		7	0.019%		1	
	000447	**750**	**KNOB CREEK BOURBON W/GLSS'15 750ml**	**D**	**$30.97**	**$18.46**	**$689.38**	**0.06%**	**-98.35%**	**22**	**0.06%**	**-97.96%**	**2**	
					$34.99	$18.46	$419.88	0.04%		12	0.033%		1	
					$26.95	$18.46	$269.50	0.03%		10	0.028%		1	
	048777	**750**	**MONNET XO PRESTIGE W/FELT BOX'13 750ml**	**S**	**$154.63**	**$82.10**	**$618.52**	**0.06%**	**100.00%**	**4**	**0.01%**	**100.00%**	**0**	
					$154.63	$82.10	$618.52	0.06%		4	0.011%		0	
	100303	**750**	**FORTY CREEK W/2 CUPS 750ml**	**D**	**$16.94**	**$11.54**	**$614.24**	**0.06%**	**-98.31%**	**30**	**0.08%**	**-97.96%**	**3**	
					$21.99	$11.54	$483.78	0.05%		22	0.061%		2	
					$16.94	$11.54	$118.58	0.01%		7	0.019%		1	
					$11.88	$11.54	$11.88	0.00%		1	0.003%		0	
	077768	**750**	**AMERICAN HONEY STING 750ml**	**S**	**$23.23**	**$12.28**	**$580.75**	**0.05%**	**-33.60%**	**25**	**0.07%**	**-34.21%**	**2**	
					$23.23	$12.28	$580.75	0.05%		25	0.069%		2	
	100137	**750**	**JACK DANIELS TENNESSEE FIRE W/2SHO 750ml**	**D**	**$18.48**	**$12.61**	**$471.01**	**0.04%**	**-97.45%**	**24**	**0.07%**	**-96.69%**	**2**	
					$23.99	$12.61	$263.89	0.02%		11	0.030%		1	
					$18.48	$12.61	$129.36	0.01%		7	0.019%		1	
					$12.96	$12.61	$77.76	0.01%		6	0.017%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS	953681	750	MERY MELROSE COGNAC VSOP 750ml	S	$54.76	$28.67	$328.56	0.03%	100.00%	6	0.02%	100.00%	1	
					$54.76	$28.67	$328.56	0.03%		6	0.017%		1	
	954823	750	INCHGOWER 2008 750ml	S	$77.96	$41.00	$311.84	0.03%	100.00%	4	0.01%	100.00%	0	
					$77.96	$41.00	$311.84	0.03%		4	0.011%		0	
	100156	750	CUERVO TRADICIONAL SILVER W/RIM 750ml	D	$23.01	$13.67	$302.05	0.03%	-96.24%	13	0.04%	-95.70%	1	
					$25.99	$13.67	$181.93	0.02%		7	0.019%		1	
					$20.02	$13.67	$120.12	0.01%		6	0.017%		1	
	000294	750	ESPOLON ANEJO GIFT PACK '16 750 ml	D	$35.36	$18.66	$212.16	0.02%	461.27%	6	0.02%	200.00%	1	
					$35.36	$18.66	$212.16	0.02%		6	0.017%		1	
	047395	750	SEMPE ARMAGNAC GR RES W/BOX'13 750ml	S	$197.08	$104.68	$197.08	0.02%	100.00%	1	0.00%	100.00%	0	
					$197.08	$104.68	$197.08	0.02%		1	0.003%		0	
	000419	750	JIM BEAM BLACK W/FLASK'10 750ml	S	$21.88	$11.48	$21.88	0.00%	100.00%	1	0.00%	100.00%	0	
					$21.88	$11.48	$21.88	0.00%		1	0.003%		0	
	044426	750	CRUZAN 151 750ml	S					100.00%			100.00%	0	
	952828	750	DISTILLERS ART LAPHROAIG 15 YR 750ml	S					100.00%			100.00%	0	
	000808	750	JIM BEAM W/FLASK '14 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YGA GIFT SETS - SPIRITS	**000108**	**750**	**MIDNIGHT MOON CRAN-APPLE PIE 750ml**	**X**					**100.00%**			**100.00%**	**0**	
	951021	**750**	**WAHAKA GUAJALOTE CON FRUTA 750ml**	**S**					**100.00%**			**100.00%**	**0**	
	948430	**750**	**WILD ROOTS MIX RASP-MRNBRY 750ml**	**S**					**100.00%**			**100.00%**	**0**	
	001176	**800**	**JOHNNIE WALKER COLLECTION PACK 800ml**	**L**	**$123.49**	**$65.54**	**$33,675.27**	**3.17%**	**-10.67%**	**273**	**0.75%**	**-12.25%**	**24**	
					$121.99	$64.74	$18,176.51	1.71%		149	0.411%		13	
					$124.99	$66.33	$15,498.76	1.46%		124	0.342%		11	
	Total						**$471,658.89**		**-3.93%**	**16,071**		**-0.62%**	**1,344**	

Class Summary

YGA	**Bottle Sales**	16,071	**Gross Sales**	$471,658.89	**Total Items in Class**	48
	% of Bottle Sales	0.03%	**% of Gross Sales**	0.10%	**Share/Item**	0.48

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGC GIFT SETS - LIQUEURS														
	062808	**1750**	**OLD NEW ENGLAND EGG NOG 1750 ml**	**D**	**$16.47**	**$8.10**	**$18,875.29**	**2.66%**	**-4.36%**	**1,181**	**2.10%**	**1.37%**	**230**	
					$15.98	$7.84	$18,824.44	2.65%		1,178	2.099%		229	
					$16.95	$8.35	$50.85	0.01%		3	0.005%		1	
	059100	**750**	**EVAN WILLIAMS EGG NOG 750ml**	**D**	**$9.99**	**$5.23**	**$58,441.50**	**8.24%**	**39.73%**	**5,850**	**10.42%**	**39.73%**	**488**	
					$9.99	$5.23	$58,441.50	8.24%		5,850	10.424%		488	
	100128	**750**	**JAEGERMEISTER W/PHOTO LENSE 750ml**	**D**	**$18.48**	**$12.69**	**$53,174.19**	**7.50%**	**-41.55%**	**2,687**	**4.79%**	**-26.04%**	**224**	
					$18.48	$12.69	$28,754.88	4.06%		1,556	2.773%		130	
					$23.99	$12.69	$21,231.15	2.99%		885	1.577%		74	
					$12.96	$12.69	$3,188.16	0.45%		246	0.438%		21	
	062806	**750**	**OLD NEW ENGLAND EGG NOG 750ml**	**D**	**$8.33**	**$4.39**	**$30,662.17**	**4.32%**	**1.12%**	**3,415**	**6.09%**	**1.62%**	**285**	
					$8.99	$4.40	$30,089.53	4.24%		3,347	5.964%		279	
					$9.03	$4.38	$433.44	0.06%		48	0.086%		4	
					$6.96	$4.38	$139.20	0.02%		20	0.036%		2	
	002229	**750**	**CHRISTIAN BROS HOLIDAY NOGG 750ml**	**D**	**$8.85**	**$5.23**	**$29,707.97**	**4.19%**	**-1.98%**	**2,974**	**5.30%**	**-2.52%**	**248**	
					$9.99	$5.23	$29,700.27	4.19%		2,973	5.298%		248	
					$7.70	$5.23	$7.70	0.00%		1	0.002%		0	
	062920	**750**	**MR. BOSTON HOLIDAY NOG 750ml**	**D**	**$5.83**	**$3.67**	**$23,373.69**	**3.30%**	**185.79%**	**3,352**	**5.97%**	**189.37%**	**279**	
					$6.99	$3.64	$23,115.93	3.26%		3,307	5.893%		276	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGC GIFT SETS - LIQUEURS	062920				$7.06	$3.68	$162.38	0.02%		23	0.041%		2	
					$3.82	$3.68	$57.30	0.01%		15	0.027%		1	
					$5.44	$3.68	$38.08	0.01%		7	0.012%		1	
	002834	**750**	**KAHLUA W COFFEE MUG 750ml**	**D**	**$17.70**	**$10.48**	**$17,708.18**	**2.50%**	**-0.13%**	**887**	**1.58%**	**0.00%**	**74**	
					$19.99	$10.48	$17,631.18	2.49%		882	1.572%		74	
					$15.40	$10.48	$77.00	0.01%		5	0.009%		0	
	010040	**750**	**GRAND MARNIER W/SHOT GLASSES 750ml**	**D**	**$29.26**	**$20.05**	**$7,283.19**	**1.03%**	**-15.24%**	**197**	**0.35%**	**-12.89%**	**16**	
					$37.99	$20.05	$6,800.21	0.96%		179	0.319%		15	
					$29.26	$20.05	$380.38	0.05%		13	0.023%		1	
					$20.52	$20.05	$102.60	0.01%		5	0.009%		0	
	100309	**750**	**DISARONNO WEARS MISSONI VAP 750ml**	**D**	**$20.79**	**$14.20**	**$3,698.60**	**0.52%**	**-83.79%**	**163**	**0.29%**	**-79.78%**	**14**	
					$26.99	$14.20	$1,808.33	0.26%		67	0.119%		6	
					$20.79	$14.20	$1,642.41	0.23%		79	0.141%		7	
					$14.58	$14.20	$247.86	0.03%		17	0.030%		1	
	002916	**750**	**CAROLANS IRISH CE W/GLSS 750ml**	**D**	**$11.55**	**$7.82**	**$604.24**	**0.09%**	**-99.14%**	**41**	**0.07%**	**-99.07%**	**3**	
					$14.99	$7.82	$614.59	0.09%		41	0.073%		3	
					$8.10	$7.82	$24.30	0.00%		3	0.005%		0	
					$11.55	$7.82	($34.65)	0.00%		(3)	-0.005%		0	
	003227	**750**	**ALIZE RED PASSION W/GLSS'11 750ml**	**X**	**$20.25**	**$10.11**	**$40.50**	**0.01%**	**0.00%**	**2**	**0.00%**	**0.00%**	**0**	
					$20.25	$10.11	$40.50	0.01%		2	0.004%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YGC GIFT SETS - LIQUEURS	**002870**	**750**	**BAILEYS IRISH CREAM W/GLSS'14 750ml**	**S**	**$25.26**	**$13.29**	**$25.26**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	
					$25.26	$13.29	$25.26	0.00%		1	0.002%		0	
	073729	**750**	**EVAN WILLIAMS KENTUCKY CIDER 750ml**	**1**					**100.00%**			**100.00%**	**0**	
	080144	**750**	**FULTON HARVEST APPLE PIE LIQ 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	065231	**750**	**HPNOTIQ HOLIDAY SPARKLE 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	003135	**750**	**JAGERMEISTER W/SHOT GLASSES 750ml**	**U**					**100.00%**			**100.00%**	**0**	
	062906	**750**	**MR BOSTON EGG NOG'17 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	080421	**750**	**PENNSYLVANIA DUTCH PUMPKIN 750ml**	**D**					**100.00%**			**100.00%**	**0**	
	Total						**$243,594.78**		**-15.20%**	**20,750**		**3.14%**	**1,860**	

Class Summary

YGC	**Bottle Sales**	20,750	**Gross Sales**	$243,594.78	**Total Items in Class**	18
	% of Bottle Sales	0.04%	**% of Gross Sales**	0.05%	**Share/Item**	0.18

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGE GIFT SETS - WINES														
	952049	19000	BULL RUN STRAWBERRY FIELDS KEG 19000 ml	U					100.00%			100.00%	0	
	951889	20000	INFINITE MONKEY THEOREM PEAR CI 20000 ml	X	$195.75	$103.22	$391.50	1.92%	-81.81%	2	0.11%	-81.82%	4	
					$195.75	$103.22	$391.50	1.92%		2	0.112%		4	
	733060	750	SCHLOSS BIEBRICH SEKT 750ml	1	$7.70	$5.24	$8,771.10	43.12%	603.29%	1,294	72.70%	959.32%	108	
					$7.70	$5.24	$3,973.20	19.52%		516	28.989%		43	
					$5.40	$5.24	$3,493.80	17.17%		647	36.348%		54	
					$9.99	$5.24	$1,304.10	6.43%		131	7.360%		11	
	953160	750	LUIGI VOLGHERA BARBERA D'ALBA '10 750ml	S	$10.99	$7.00	$1,450.68	7.13%	100.00%	132	7.42%	100.00%	11	
					$10.99	$7.00	$1,450.68	7.13%		132	7.416%		11	
	951682	750	CATTLEYA PINOT NOIR CUVEE #1 750ml	S	$52.70	$27.75	$632.40	3.11%	-47.07%	12	0.67%	-50.00%	1	
					$52.70	$27.75	$632.40	3.11%		12	0.674%		1	
	219328	750	PERRIER JOUET GIFT SET 2-GLASS 750ml	L	$187.79	$99.58	$375.58	1.85%	0.00%	2	0.11%	0.00%	0	
					$187.79	$99.58	$375.58	1.85%		2	0.112%		0	
	201620	750	CONUNDRUM 2 PACK GIFT SET 750ml	S					100.00%			100.00%	0	
	579682	750	JOEL GOTT GEWURTZTRIMINER 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YGE GIFT SETS - WINES	**950857**	**750**	**POWERS MERLOT COLUMBIA VALLEY 750ml**	**S**					**100.00%**			**100.00%**	**0**	
	Total						**$11,621.26**		**57.35%**	**1,442**		**404.69%**	**124**	

Class Summary

YGE

Bottle Sales	1,442	**Gross Sales**	$11,621.26	**Total Items in Class**	9
% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.09

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS														
	028457	1000	DAMRAK GIN 1000 ml	S	$18.00	$9.42	$9,252.00	0.46%	379.44%	514	0.63%	379.44%	57	
					$18.00	$9.42	$9,252.00	0.46%		514	0.631%		57	
	036465	1000	HELIX VODKA 1000ml	S	$16.30	$8.29	$4,700.16	0.23%	-4.18%	288	0.35%	-5.56%	32	
					$16.37	$8.33	$3,143.04	0.16%		192	0.236%		21	
					$16.22	$8.25	$1,557.12	0.08%		96	0.118%		11	
	953012	1000	RAYU JOVEN ESPADIN MEZCAL 1000 ml	S	$41.76	$21.89	$3,507.84	0.17%	100.00%	84	0.10%	100.00%	9	
					$41.76	$21.89	$3,507.84	0.17%		84	0.103%		9	
	087325	1000	CHAVO MALO TEQUILA BLANCO 1000 ml	S	$31.75	$16.35	$3,195.42	0.16%	144.63%	95	0.12%	88.89%	11	
					$43.34	$22.49	$1,560.24	0.08%		36	0.044%		4	
					$25.86	$13.19	$594.78	0.03%		23	0.028%		3	
					$29.00	$14.86	$522.00	0.03%		18	0.022%		2	
					$28.80	$14.86	$518.40	0.03%		18	0.022%		2	
	041837	1000	EVERCLEAR GRAIN ALCOHOL 1000ml	S	$19.99	$10.56	$1,919.04	0.09%	-20.00%	96	0.12%	-20.00%	11	
					$19.99	$10.56	$1,919.04	0.09%		96	0.118%		11	
	038171	1000	360VODKA 1000 ml	S	$17.99	$9.49	$1,079.40	0.05%	100.00%	60	0.07%	100.00%	7	
					$17.99	$9.49	$1,079.40	0.05%		60	0.074%		7	
	082898	1000	DEKUYPER MIXED BERRY 1000 ml	S	$14.99	$7.90	$899.40	0.04%	100.00%	60	0.07%	100.00%	7	
					$14.99	$7.90	$899.40	0.04%		60	0.074%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	952530	1000	KOLOA PINEAPPLE PASSION 1000 ml	S	$22.18	$11.50	$798.60	0.04%	100.00%	36	0.04%	100.00%	4	
					$22.20	$11.50	$532.80	0.03%		24	0.029%		3	
					$22.15	$11.50	$265.80	0.01%		12	0.015%		1	
	020247	1000	OLD CROW 1000ml	S	$12.99	$6.83	$779.40	0.04%	100.00%	60	0.07%	100.00%	7	
					$12.99	$6.83	$779.40	0.04%		60	0.074%		7	
	953650	1000	RON CARIBE SILVER MEXICAN RUM 1000 ml	S	$20.55	$10.50	$492.24	0.02%	100.00%	24	0.03%	100.00%	3	
					$20.55	$10.50	$492.24	0.02%		24	0.029%		3	
	951969	1000	YPIOCA CACHACA CRYSTAL 1000 ml	S	$20.16	$10.65	$483.84	0.02%	0.70%	24	0.03%	0.00%	3	
					$20.16	$10.65	$483.84	0.02%		24	0.029%		3	
	952332	1000	NEISSON RHUM RESERVE SPECIALE 1000 ml	S	$75.54	$39.72	$453.24	0.02%	-50.00%	6	0.01%	-50.00%	1	
					$75.54	$39.72	$453.24	0.02%		6	0.007%		1	
	064308	1000	AVEZE GENTIANE LIQEUER 1000 ml	S	$27.58	$14.17	$330.96	0.02%	100.44%	12	0.01%	100.00%	1	
					$27.58	$14.17	$330.96	0.02%		12	0.015%		1	
	954117	1000	WONDERTEQ GS REPOSADO 1000 ml	S	$78.69	$41.31	$314.76	0.02%	100.00%	4	0.00%	100.00%	0	
					$78.69	$41.31	$314.76	0.02%		4	0.005%		0	
	948641	1000	R J BOONE FERMENTED WHISKEY 1000 ml	S	$8.38	$4.18	$301.68	0.01%	50.00%	36	0.04%	50.00%	4	
					$8.38	$4.18	$301.68	0.01%		36	0.044%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	**952319**	**1000**	**NEISSON AGRICOLE RHUM BLANC 52.5 1000 ml**	**S**	**$46.25**	**$24.13**	**$277.50**	**0.01%**	**-83.33%**	**6**	**0.01%**	**-83.33%**	**1**	
					$46.25	$24.13	$277.50	0.01%		6	0.007%		1	
	044770	**1000**	**MARGARITAVILLE COCONUT RUM 1000ml**	**S**	**$20.99**	**$11.09**	**$251.88**	**0.01%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$20.99	$11.09	$251.88	0.01%		12	0.015%		1	
	044771	**1000**	**MARGARITAVILLE PREMIUM DARK RUM 1000ml**	**S**	**$20.99**	**$11.09**	**$251.88**	**0.01%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$20.99	$11.09	$251.88	0.01%		12	0.015%		1	
	044772	**1000**	**MARGARITAVILLE PREMIUM SILVER BAR 1000ml**	**S**	**$20.99**	**$11.09**	**$251.88**	**0.01%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$20.99	$11.09	$251.88	0.01%		12	0.015%		1	
	044773	**1000**	**MARGARITAVILLE SPICED RUM 1000ml**	**S**	**$20.99**	**$11.09**	**$251.88**	**0.01%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$20.99	$11.09	$251.88	0.01%		12	0.015%		1	
	907146	**1000**	**P-51 CACHACA 1000ml**	**S**	**$20.28**	**$10.71**	**$243.36**	**0.01%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$20.28	$10.71	$243.36	0.01%		12	0.015%		1	
	949102	**1000**	**SIBONA CAMOMILE LIQUEUR 1000ml**	**S**	**$35.53**	**$18.33**	**$213.18**	**0.01%**	**1.08%**	**6**	**0.01%**	**0.00%**	**1**	
					$35.53	$18.33	$213.18	0.01%		6	0.007%		1	
	952392	**1000**	**SIBONA CLASSIC GRAPPA 1000 ml**	**S**	**$27.53**	**$14.17**	**$165.24**	**0.01%**	**100.00%**	**6**	**0.01%**	**100.00%**	**1**	
					$27.56	$14.17	$110.24	0.01%		4	0.005%		0	
					$27.50	$14.17	$55.00	0.00%		2	0.002%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	953440	1000	BROADBENT GRUNER 1000 ml	S	$11.68	$5.83	$140.16	0.01%	100.00%	12	0.01%	100.00%	1	
					$11.68	$5.83	$140.16	0.01%		12	0.015%		1	
	952679	1000	CARPANO BIANCO 1000 ml	S	$22.24	$11.28	$133.44	0.01%	-50.00%	6	0.01%	-50.00%	1	
					$22.24	$11.28	$133.44	0.01%		6	0.007%		1	
	951787	1000	BANK NOTE SCOTCH 1000 ml	S					100.00%			100.00%	0	
	920451	1000	BOLS GENEVER BARREL AGED 1000ml	S					100.00%			100.00%	0	
	951143	1000	CACAHACA SAO PAULO 1000 ml	S					100.00%			100.00%	0	
	950126	1000	CAMARENA REPOSADO TEQUILA 1000ml	S					100.00%			100.00%	0	
	920549	1000	CARPANO ANTICA SWEETVERMOUTH 1000ml	X					100.00%			100.00%	0	
	036374	1000	KETEL ONE 325TH ANNIVERSAY 1000ml	S					100.00%			100.00%	0	
	952330	1000	LA FAVORITE RHUM AGRICOLE AMBRE 1000 ml	S					100.00%			100.00%	0	
	951805	1000	LA FAVORITE RHUM AGRICOLE VIEUX 1000 ml	S					100.00%			100.00%	0	
	952136	1000	MANASTIR SLIVOVITZ 1000 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	952331	1000	NEISSON RHUM ELEVE SOUS BOIS 1000 ml	S					100.00%			100.00%	0	
	045587	1000	POTTERS RUM 1000ml	S					100.00%			100.00%	0	
	077974	1000	TOAST VODKA WITH COCONUT WATER 1000 ml	S					100.00%			100.00%	0	
	022037	1000	W L WELLER ANTIQUE BOURBON BARRE 1000 ml	U					100.00%			100.00%	0	
	948226	1000	WILD TURKEY RYE 101 1000ml	X					100.00%			100.00%	0	
	954219	1500	ADAMI PROSECCO SUL LIEVITO 2017 1500ml	S	$43.46	$22.60	$173.84	0.01%	100.00%	4	0.00%	100.00%	1	
					$43.46	$22.60	$173.84	0.01%		4	0.005%		1	
	089621	1750	OLMECA ALTOS REPOSADO 1750 ml	S	$37.49	$19.79	$13,766.52	0.68%	712.01%	348	0.43%	625.00%	68	
					$39.99	$21.12	$12,716.82	0.63%		318	0.391%		62	
					$34.99	$18.46	$1,049.70	0.05%		30	0.037%		6	
	088188	1750	OLMECA ALTOS PLATA 1750ml	S	$39.99	$21.12	$6,398.40	0.32%	663.38%	160	0.20%	575.00%	31	
					$39.99	$21.12	$6,398.40	0.32%		160	0.197%		31	
	089158	1750	DON JULIO REPOSADO 1750 ml	S	$111.18	$58.83	$6,337.26	0.31%	-35.64%	57	0.07%	-36.00%	11	
					$111.18	$58.83	$6,337.26	0.31%		57	0.070%		11	
	904387	1750	LUKSUSOWA POTATO VODKA 1750ml	S	$26.61	$14.00	$1,436.94	0.07%	80.39%	54	0.07%	80.00%	11	
					$26.61	$14.00	$1,436.94	0.07%		54	0.066%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	**043428**	**1750**	**DON Q CRISTAL RUM 1750ml**	**S**	**$26.66**	**$14.03**	**$1,329.54**	**0.07%**	**100.00%**	**54**	**0.07%**	**100.00%**	**11**	
					$22.99	$12.08	$965.58	0.05%		42	0.052%		8	
					$30.33	$15.98	$363.96	0.02%		12	0.015%		2	
	088558	**1750**	**SAUZA SILVER TEQUILA 1750ml**	**S**	**$36.38**	**$19.20**	**$1,309.68**	**0.06%**	**-33.17%**	**36**	**0.04%**	**-33.33%**	**7**	
					$36.38	$19.20	$1,309.68	0.06%		36	0.044%		7	
	088693	**1750**	**DON JULIO 1942 1750 ml**	**S**	**$303.21**	**$161.06**	**$1,212.84**	**0.06%**	**-74.73%**	**4**	**0.00%**	**-75.00%**	**1**	
					$303.21	$161.06	$1,212.84	0.06%		4	0.005%		1	
	033469	**1750**	**ABSOLUT LIME 1750 ml**	**S**	**$44.99**	**$23.78**	**$539.88**	**0.03%**	**100.00%**	**12**	**0.01%**	**100.00%**	**2**	
					$44.99	$23.78	$539.88	0.03%		12	0.015%		2	
	059161	**1750**	**1800 ULTIMATE MARGARITA PEACH RTD 1750ml**	**S**	**$21.99**	**$11.54**	**$263.88**	**0.01%**	**100.00%**	**12**	**0.01%**	**100.00%**	**2**	
					$21.99	$11.54	$263.88	0.01%		12	0.015%		2	
	905454	**1750**	**BOURBON SUPREME BLEND 1750ml**	**S**	**$19.35**	**$10.14**	**$232.20**	**0.01%**	**100.00%**	**12**	**0.01%**	**100.00%**	**2**	
					$19.35	$10.14	$232.20	0.01%		12	0.015%		2	
	043368	**1750**	**CASTILLO SPICED RUM 1750ml**	**S**	**$16.32**	**$8.53**	**$195.84**	**0.01%**	**100.00%**	**12**	**0.01%**	**100.00%**	**2**	
					$16.32	$8.53	$195.84	0.01%		12	0.015%		2	
	947972	**1750**	**JOSE CUERVO LIGHT WHITE PEACH 1750ml**	**S**	**$18.18**	**$9.52**	**$109.08**	**0.01%**	**-50.00%**	**6**	**0.01%**	**-50.00%**	**1**	
					$18.18	$9.52	$109.08	0.01%		6	0.007%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	082849	1750	DEKUYPER PEACHTREE 1750ml	S	$21.37	$11.21	$21.37	0.00%	100.00%	1	0.00%	100.00%	0	
					$21.37	$11.21	$21.37	0.00%		1	0.001%		0	
	058840	1750	CUERVO AUTHENTIC GRFRT-TNGRN MAR 1750 ml	S					100.00%			100.00%	0	
	043788	1750	RON RICO GOLD RUM 1750ml	S					100.00%			100.00%	0	
	035534	1750	THREE OLIVES PINK BUBBLE VODKA 1750 ml	S					100.00%			100.00%	0	
	077975	1750	TOAST VODKA WITH COCONUT WATER 1750 ml	S					100.00%			100.00%	0	
	954035	19000	STARBOROUGH SAUVIGNON BLANC KEG 19000ml	S	$188.61	$99.42	$9,996.33	0.49%	100.00%	53	0.07%	100.00%	112	
					$188.61	$99.42	$9,996.33	0.49%		53	0.065%		112	
	948526	200	ST GEORGE ABSINTHE VERTE 200ml	S	$23.94	$12.58	$3,016.44	0.15%	-27.04%	126	0.15%	-27.59%	3	
					$23.94	$12.58	$3,016.44	0.15%		126	0.155%		3	
	953713	200	NOVO FOGO SPARKLING CAIPIRINHA CA 200 ml	S	$9.00	$4.69	$1,036.56	0.05%	100.00%	216	0.27%	100.00%	5	
					$3.60	$1.88	$691.20	0.03%		192	0.236%		4	
					$14.39	$7.50	$345.36	0.02%		24	0.029%		1	
	057250	200	BLUE MARBLE BLOODY MARY COCKTAIL 200ml	S	$4.49	$2.35	$215.52	0.01%	100.00%	48	0.06%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	057250				$4.49	$2.35	$215.52	0.01%		48	0.059%		1	
	057254	200	BLUE MARBLE MOSCOW MULE 200ml	S	$4.49	$2.35	$215.52	0.01%	100.00%	48	0.06%	100.00%	1	
					$4.49	$2.35	$215.52	0.01%		48	0.059%		1	
	057252	200	BLUE MARBLE RITA COCKTAIL 200 ml	S	$4.49	$2.35	$215.52	0.01%	100.00%	48	0.06%	100.00%	1	
					$4.49	$2.35	$215.52	0.01%		48	0.059%		1	
	000543	200	KOVAL GIFT 3 PACK 200ml	S	$53.76	$28.44	$107.52	0.01%	-91.25%	2	0.00%	-91.30%	0	
					$53.76	$28.44	$107.52	0.01%		2	0.002%		0	
	950082	200	BUZZBALLZ CHOCOLATE TEASE 200ml	S					100.00%			100.00%	0	
	950085	200	BUZZBALLZ GINGER MULE 200ml	S					100.00%			100.00%	0	
	946950	200	BUZZBALLZ LOTTA COLODA 200ml	S					100.00%			100.00%	0	
	950083	200	BUZZBALLZ PEACHBALLZ 200ml	S					100.00%			100.00%	0	
	946951	200	BUZZBALLZ TEQUILA RITA 200ml	S					100.00%			100.00%	0	
	062375	355	MALIBU FIZZY PINK LEMONADE CANS 355ml	S	$1.99	$1.02	$238.80	0.01%	100.00%	120	0.15%	100.00%	5	
					$1.99	$1.02	$238.80	0.01%		120	0.147%		5	
	950095	375	DOLIN DRY VERMOUTH 375ml	S	$9.52	$4.83	$1,951.60	0.10%	-60.87%	205	0.25%	-60.90%	9	
					$9.52	$4.83	$1,951.60	0.10%		205	0.252%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	953403	375	MOAB DISTILLING SPOT ON GIN 375 ml	S	$17.99	$12.00	$215.88	0.01%	100.00%	12	0.01%	100.00%	1	
					$17.99	$12.00	$215.88	0.01%		12	0.015%		1	
	954422	375	POE VIN D'ORANGE VERMOUTH 375ml	S	$16.65	$11.00	$199.80	0.01%	100.00%	12	0.01%	100.00%	1	
					$16.65	$11.00	$199.80	0.01%		12	0.015%		1	
	954423	375	POE VIN D'PAMPE VERMOUTH 375ml	S	$16.65	$11.00	$199.80	0.01%	100.00%	12	0.01%	100.00%	1	
					$16.65	$11.00	$199.80	0.01%		12	0.015%		1	
	952821	375	MOAB DISTILLING CLASS 5 VODKA 375 ml	S	$15.99	$10.66	$191.88	0.01%	100.00%	12	0.01%	100.00%	1	
					$15.99	$10.66	$191.88	0.01%		12	0.015%		1	
	098489	375	CARPANO ANTICA FORMULA 375ml	S					100.00%			100.00%	0	
	027050	375	HUDSON MANHATTAN RYE 375ml	U					100.00%			100.00%	0	
	027185	375	HUDSON YORK CORN WHISKEY 375ml	S					100.00%			100.00%	0	
	951669	375	SKIP ROCK RYE WHISKEY 375 ml	S					100.00%			100.00%	0	
	036147	50	FIVE WIVES VODKA 50 ml	S	$3.19	$1.69	$2,296.80	0.11%	538.00%	720	0.88%	400.00%	4	
					$3.19	$1.69	$2,296.80	0.11%		720	0.884%		4	
	034451	50	KETEL ONE VODKA 50ml	S	$2.01	$1.06	$964.80	0.05%	101.00%	480	0.59%	100.00%	3	
					$2.01	$1.06	$964.80	0.05%		480	0.590%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	064861	50	FIREBALL CINNAMON WHISKY 50 ml	S	$1.32	$0.69	$790.80	0.04%	100.00%	600	0.74%	100.00%	3	
					$1.32	$0.69	$633.60	0.03%		480	0.590%		3	
					$1.31	$0.69	$157.20	0.01%		120	0.147%		1	
	034001	50	ABSOLUT VODKA 50ml	S	$2.02	$1.07	$242.40	0.01%	0.00%	120	0.15%	0.00%	1	
					$2.02	$1.07	$242.40	0.01%		120	0.147%		1	
	026821	50	JACK DANIELS BLACK 50ml	S	$1.99	$1.05	$238.80	0.01%	-50.37%	120	0.15%	-50.00%	1	
					$1.99	$1.05	$238.80	0.01%		120	0.147%		1	
	953872	50	SVEDKA 80 PROOF 50 ml	S	$0.99	$0.51	$237.60	0.01%	100.00%	240	0.29%	100.00%	1	
					$0.99	$0.51	$237.60	0.01%		240	0.295%		1	
	011290	50	CROWN ROYAL 50ml	S	$2.49	$1.31	$149.40	0.01%	-75.15%	60	0.07%	-75.00%	0	
					$2.49	$1.31	$149.40	0.01%		60	0.074%		0	
	043121	50	BACARDI SUPERIOR RUM 50ml	S					100.00%			100.00%	0	
	017081	50	BULLIET BOURBON 50ml	S					100.00%			100.00%	0	
	043331	50	CAPTAIN MORGAN ORIGINAL SPICED RUM 50ml	S					100.00%			100.00%	0	
	087482	50	DON JULIO BLANCO 50ml	S					100.00%			100.00%	0	
	019061	50	JIM BEAM 50ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	005321	50	JOHNNIE WALKER BLACK 50ml	S					100.00%			100.00%	0	
	005481	50	MACALLAN 12 YR 50ml	S					100.00%			100.00%	0	
	037991	50	SMIRNOFF VODKA 50ml	S					100.00%			100.00%	0	
	028861	50	TANQUERAY GIN 50ml	S					100.00%			100.00%	0	
	028903	50	THE BOTANIST 50ml	S					100.00%			100.00%	0	
	034786	750	STOLICHNAYA BLUEBERI VODKA 750ml	S	$15.83	$9.81	$38,157.79	1.88%	9.34%	2,772	3.40%	41.65%	231	
					$10.80	$10.55	$15,863.60	0.78%		1,468	1.803%		122	
					$19.99	$10.55	$6,296.85	0.31%		315	0.387%		26	
					$17.99	$9.49	$6,224.54	0.31%		346	0.425%		29	
					$14.99	$7.89	$5,066.62	0.25%		338	0.415%		28	
					$15.40	$10.55	$4,706.18	0.23%		305	0.375%		25	
	027218	750	HIGH WEST DOUBLE RYEBARREL SELECT 750ml	S	$49.99	$26.44	$25,194.96	1.24%	100.00%	504	0.62%	100.00%	42	
					$49.99	$26.44	$25,194.96	1.24%		504	0.619%		42	
	005507	750	MACALLAN RARE CASK 750ml	L	$299.99	$159.42	$22,499.25	1.11%	8000.00%	75	0.09%	8000.00%	6	
					$299.99	$159.42	$22,499.25	1.11%		75	0.092%		6	
	018606	750	AMERICAN PRAIRIE BARREL SELECT 750ml	S	$49.99	$26.44	$21,195.76	1.05%	33.13%	424	0.52%	33.13%	35	
					$49.99	$26.44	$21,195.76	1.05%		424	0.521%		35	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	**033561**	**750**	**ABSOLUT COLORS 750ml**	**S**	**$17.95**	**$9.47**	**$18,721.85**	**0.92%**	**100.00%**	**1,043**	**1.28%**	**100.00%**	**87**	
					$17.95	$9.47	$18,721.85	0.92%		1,043	1.281%		87	
	033971	**750**	**BELVEDERE INTENSE RYE UNFLTRD 750ml**	**S**	**$26.95**	**$18.46**	**$18,690.82**	**0.92%**	**-15.94%**	**582**	**0.71%**	**-8.23%**	**49**	
					$34.99	$18.46	$16,725.22	0.83%		478	0.587%		40	
					$18.90	$18.46	$1,965.60	0.10%		104	0.128%		9	
	042401	**750**	**EL DORADO 5 YR OLD RUM 750ml**	**S**	**$16.59**	**$10.24**	**$18,261.30**	**0.90%**	**130.01%**	**1,092**	**1.34%**	**178.85%**	**91**	
					$20.18	$10.32	$6,962.10	0.34%		345	0.424%		29	
					$19.99	$10.21	$4,397.80	0.22%		220	0.270%		18	
					$15.40	$10.21	$4,050.20	0.20%		263	0.323%		22	
					$10.80	$10.21	$2,851.20	0.14%		264	0.324%		22	
	019564	**750**	**MAKERS MARK PRIVATE SELECT BRL 895 750ml**	**S**	**$69.99**	**$37.08**	**$17,217.54**	**0.85%**	**100.00%**	**246**	**0.30%**	**100.00%**	**21**	
					$69.99	$37.08	$17,217.54	0.85%		246	0.302%		21	
	015967	**750**	**NIKKA WHISKY TAKETSURU PURE MALT 750ml**	**L**	**$70.70**	**$37.45**	**$17,038.70**	**0.84%**	**68.61%**	**241**	**0.30%**	**68.53%**	**20**	
					$70.70	$37.45	$17,038.70	0.84%		241	0.296%		20	
	035543	**750**	**KETEL ONE ORANJE VODKA 750ml**	**S**	**$19.25**	**$13.22**	**$15,741.58**	**0.78%**	**-33.37%**	**817**	**1.00%**	**-23.48%**	**68**	
					$24.99	$13.22	$7,297.08	0.36%		292	0.359%		24	
					$19.25	$13.22	$4,466.00	0.22%		232	0.285%		19	
					$13.50	$13.22	$3,978.50	0.20%		293	0.360%		24	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	064121	750	ANCHO REYES CHILI LIQUEUR 750ml	S	$31.99	$16.87	$13,315.68	0.66%	69.63%	432	0.53%	87.18%	36	
					$29.99	$15.80	$10,256.58	0.51%		342	0.420%		29	
					$33.99	$17.93	$3,059.10	0.15%		90	0.111%		8	
	088426	750	CLYNE'S MEXICAN MOONSHINE SILVER 750ml	S	$47.73	$25.00	$11,741.58	0.58%	36.34%	246	0.30%	35.71%	21	
					$47.73	$25.00	$11,741.58	0.58%		246	0.302%		21	
	087150	750	AVION SILVER TEQ 750ml	S	$39.99	$21.12	$11,517.12	0.57%	17.43%	288	0.35%	17.55%	24	
					$39.99	$21.12	$11,517.12	0.57%		288	0.354%		24	
	065446	750	LINIE AQUAVIT 750ml	S	$29.99	$15.87	$11,126.29	0.55%	36.65%	371	0.46%	37.17%	31	
					$29.99	$15.87	$11,126.29	0.55%		371	0.456%		31	
	949283	750	YELLOW CHARTREUSE 750ml	S	$58.19	$30.88	$10,474.20	0.52%	-16.42%	180	0.22%	-16.67%	15	
					$58.19	$30.88	$10,474.20	0.52%		180	0.221%		15	
	005136	750	GLENMORANGIE 18 YEAR 750ml	L	$114.99	$61.01	$10,349.10	0.51%	61.26%	90	0.11%	61.67%	8	
					$114.99	$61.01	$10,349.10	0.51%		90	0.111%		8	
	953755	750	CASA NOBLE TEQUILA SPECIAL BOTTLIN 750ml	S	$26.99	$14.20	$9,716.40	0.48%	100.00%	360	0.44%	100.00%	30	
					$26.99	$14.20	$9,716.40	0.48%		360	0.442%		30	
	919229	750	WRAY & NEPHEW WHITE RUM 750ml	S	$20.35	$10.75	$9,279.60	0.46%	-17.72%	456	0.56%	-17.24%	38	
					$20.35	$10.75	$9,279.60	0.46%		456	0.560%		38	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	020370	750	OLD FORESTER SINGLE BARREL SELECT 750ml	S	$49.99	$26.44	$8,998.20	0.44%	100.00%	180	0.22%	100.00%	15	
					$49.99	$26.44	$8,998.20	0.44%		180	0.221%		15	
	921000	750	SMITH & CROSS JAMAICA RUM 750ml	S	$31.09	$16.16	$8,580.84	0.42%	-30.34%	276	0.34%	-30.71%	23	
					$31.09	$16.16	$8,580.84	0.42%		276	0.339%		23	
	948749	750	NIKKA COFFEY GRAIN 750ml	S	$70.70	$37.45	$8,059.80	0.40%	-7.43%	114	0.14%	-8.03%	10	
					$70.70	$37.45	$8,059.80	0.40%		114	0.140%		10	
	064819	750	ABSINTHE ORDINAIRE 750ml	L	$26.13	$13.47	$7,910.07	0.39%	2945.61%	285	0.35%	2625.00%	24	
					$27.99	$14.44	$7,305.39	0.36%		261	0.321%		22	
					$25.26	$12.99	$303.12	0.01%		12	0.015%		1	
					$25.13	$12.99	$301.56	0.01%		12	0.015%		1	
	948962	750	NEW DEAL HOT MONKEY PEPPER VODKA 750ml	S	$26.15	$13.83	$7,661.95	0.38%	-2.08%	293	0.36%	-2.33%	24	
					$26.15	$13.83	$7,661.95	0.38%		293	0.360%		24	
	088566	750	SAUZA TRES GENERACIONES PLATA 750ml	S	$40.42	$21.35	$7,275.60	0.36%	50.80%	180	0.22%	50.00%	15	
					$40.42	$21.35	$7,275.60	0.36%		180	0.221%		15	
	949379	750	FLOR PROSECCO 750ml	S	$16.05	$8.16	$6,933.60	0.34%	58.01%	432	0.53%	56.52%	36	
					$16.05	$8.16	$6,933.60	0.34%		432	0.531%		36	
	920561	750	FOUR ROSES SINGLE BARREL 750ml	S	$45.41	$24.00	$6,811.50	0.34%	19.79%	150	0.18%	19.05%	13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	920561				$45.41	$24.00	$6,811.50	0.34%		150	0.184%		13	
	089210	750	CUERVO RSV DE LA FAMILIA TEQUI 750ml	S	$156.65	$83.02	$6,579.30	0.32%	445.19%	42	0.05%	350.00%	4	
					$156.65	$83.02	$6,579.30	0.32%		42	0.052%		4	
	920139	750	FOUR ROSES SMALL BATCH BOURBON 750ml	U	$34.13	$18.00	$6,552.96	0.32%	79.18%	192	0.24%	77.78%	16	
					$34.13	$18.00	$6,552.96	0.32%		192	0.236%		16	
	953372	750	ELIJAH CRAIG 1789#5661153-6 BARREL 750ml	S	$27.99	$14.81	$6,045.84	0.30%	100.00%	216	0.27%	100.00%	18	
					$27.99	$14.81	$6,045.84	0.30%		216	0.265%		18	
	954479	750	FORTIS 750 ALEX 2014 750ml	S	$83.22	$44.00	$5,991.84	0.30%	100.00%	72	0.09%	100.00%	6	
					$83.22	$44.00	$5,991.84	0.30%		72	0.088%		6	
	953269	750	AVUA AMBURANA CACHACA 750ml	S	$47.87	$25.00	$5,983.75	0.30%	100.00%	125	0.15%	100.00%	10	
					$47.87	$25.00	$5,983.75	0.30%		125	0.154%		10	
	033757	750	ABSOLUT ELYX 750ml	S	$37.71	$19.91	$5,669.60	0.28%	-71.26%	158	0.19%	-67.90%	13	
					$34.99	$18.46	$4,618.68	0.23%		132	0.162%		11	
					$40.42	$21.35	$1,050.92	0.05%		26	0.032%		2	
	032343	750	ST GEORGE TERROIR G IN 750ml	S	$37.39	$19.73	$5,159.82	0.25%	28.54%	138	0.17%	27.78%	12	
					$37.39	$19.73	$5,159.82	0.25%		138	0.170%		12	
	907713	750	FOUR ROSES YELLOW LABEL 750ml	S	$21.02	$11.10	$4,357.80	0.22%	0.81%	204	0.25%	-4.76%	17	
					$21.67	$11.45	$3,502.68	0.17%		162	0.199%		14	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	907713				$20.36	$10.75	$855.12	0.04%		42	0.052%		4	
	089030	750	AVION REPOSADO 750ml	S	$44.99	$23.78	$4,319.04	0.21%	33.33%	96	0.12%	33.33%	8	
					$44.99	$23.78	$4,319.04	0.21%		96	0.118%		8	
	087370	750	CODIGO 1530 ROSA BLANCO 750ml	T	$58.17	$30.59	$4,168.61	0.21%	100.00%	71	0.09%	100.00%	6	
					$58.99	$31.02	$3,480.41	0.17%		59	0.072%		5	
					$57.35	$30.16	$688.20	0.03%		12	0.015%		1	
	953833	750	OHISHI WHISKEY KAITO'S CASK 750ml	S	$81.37	$43.00	$3,905.76	0.19%	100.00%	48	0.06%	100.00%	4	
					$81.37	$43.00	$3,905.76	0.19%		48	0.059%		4	
	042233	750	SUGAR ISLAND COCONUT RUM 750ml	S	$18.99	$10.03	$3,873.96	0.19%	-17.64%	204	0.25%	-19.76%	17	
					$18.99	$10.03	$3,873.96	0.19%		204	0.251%		17	
	086250	750	JUAREZ TRIPLE SEC 750ml	S	$5.12	$2.65	$3,732.48	0.18%	17.98%	729	0.90%	17.52%	61	
					$5.12	$2.65	$3,732.48	0.18%		729	0.895%		61	
	951018	750	WAHAKA BOTANIKO 750ml	S	$76.99	$51.52	$3,695.52	0.18%	541.12%	48	0.06%	700.00%	4	
					$76.99	$51.52	$3,695.52	0.18%		48	0.059%		4	
	016136	750	ICHIRO CHICHIBU MALT & GRAIN WHISK 750ml	S	$100.94	$53.33	$3,633.84	0.18%	100.00%	36	0.04%	100.00%	3	
					$100.94	$53.33	$3,633.84	0.18%		36	0.044%		3	
	043386	750	CASTILLO SILVER RUM 750ml	S	$8.07	$4.22	$3,502.38	0.17%	2.72%	434	0.53%	2.25%	36	
					$8.07	$4.22	$3,502.38	0.17%		434	0.533%		36	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	953983	750	LOST DISTILLERY AUCHNAGIE VNTG SCHC750ml	S	$286.82	$151.83	$3,441.84	0.17%	100.00%	12	0.01%	100.00%	1	
					$286.82	$151.83	$3,441.84	0.17%		12	0.015%		1	
	953981	750	LOST DISTILLERY GERSTON VNTG SCOTCH750ml	S	$286.82	$151.83	$3,441.84	0.17%	100.00%	12	0.01%	100.00%	1	
					$286.82	$151.83	$3,441.84	0.17%		12	0.015%		1	
	004653	750	BOWMORE 26 YR VINTNERS TRILOGY 750ml	S	$549.99	$292.40	$3,299.94	0.16%	100.00%	6	0.01%	100.00%	1	
					$549.99	$292.40	$3,299.94	0.16%		6	0.007%		1	
	005553	750	MACALLAN V6 IN LALIQUE 750ml	S	$3032.26	$1612.00	$3,032.26	0.15%	1.08%	1	0.00%	0.00%	0	
					$3,032.26	$1,612.00	$3,032.26	0.15%		1	0.001%		0	
	005545	750	LAPHROAIG LORE 750ml	S	$124.99	$66.33	$2,999.76	0.15%	100.00%	24	0.03%	100.00%	2	
					$124.99	$66.33	$2,999.76	0.15%		24	0.029%		2	
	087543	750	EL JOLGORIO BARRIL 750ml	S	$122.85	$65.00	$2,948.40	0.15%	100.00%	24	0.03%	100.00%	2	
					$122.85	$65.00	$2,948.40	0.15%		24	0.029%		2	
	005551	750	MACALLAN V5 REFLEXION 750ml	S	$1464.99	$778.80	$2,929.98	0.14%	100.00%	2	0.00%	100.00%	0	
					$1,464.99	$778.80	$2,929.98	0.14%		2	0.002%		0	
	028704	750	NOLETS SILVER GIN 750ml	S	$40.42	$21.27	$2,910.24	0.14%	100.95%	72	0.09%	100.00%	6	
					$40.42	$21.27	$2,910.24	0.14%		72	0.088%		6	
	949023	750	TEMPUS FUGIT GRAN CLASS BITTERS 750ml	S	$40.42	$21.35	$2,910.24	0.14%	-5.78%	72	0.09%	-6.02%	6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	949023				$40.42	$21.35	$2,910.24	0.14%		72	0.088%		6	
	065692	750	MOABE HOT CINNAMON WHISKY 750ml	S	$56.99	$37.79	$2,906.49	0.14%	100.00%	51	0.06%	100.00%	4	
					$56.99	$37.79	$2,906.49	0.14%		51	0.063%		4	
	066787	750	SKINOS MASTIHA 750ml	S	$31.89	$16.50	$2,870.10	0.14%	115.56%	90	0.11%	114.29%	8	
					$31.89	$16.50	$2,870.10	0.14%		90	0.111%		8	
	100596	750	KNAPPOGUE CASTLE #12 750ml	S	$46.48	$24.57	$2,788.80	0.14%	43.72%	60	0.07%	42.86%	5	
					$46.48	$24.57	$2,788.80	0.14%		60	0.074%		5	
	089666	750	PEPE LOPEZ PREM GOLD TEQUILA 750 ml	S	$11.07	$7.56	$2,770.30	0.14%	297.47%	311	0.38%	543.75%	26	
					$7.76	$7.56	$1,994.32	0.10%		257	0.316%		21	
					$14.37	$7.56	$775.98	0.04%		54	0.066%		5	
	954174	750	OHISHI TOKUBETSO RESERVE 750ml	S	$228.01	$121.00	$2,736.12	0.14%	100.00%	12	0.01%	100.00%	1	
					$228.01	$121.00	$2,736.12	0.14%		12	0.015%		1	
	088739	750	CLASE AZUL ANEJO 750ml	S	$454.40	$241.09	$2,726.40	0.13%	102.41%	6	0.01%	100.00%	1	
					$454.40	$241.09	$2,726.40	0.13%		6	0.007%		1	
	042240	750	BLUE CHAIR BAY WHITERUM 750ml	S	$18.18	$9.59	$2,617.92	0.13%	0.35%	144	0.18%	0.00%	12	
					$18.18	$9.59	$2,617.92	0.13%		144	0.177%		12	
	949318	750	TEMPUS FUGIT CREME DE CACAO 750ml	S	$33.34	$17.58	$2,600.52	0.13%	92.48%	78	0.10%	91.49%	7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	949318				$33.34	$17.58	$2,600.52	0.13%		78	0.096%		7	
	952503	750	SIEMBRA VALLES BLANCO 750ml	S	$37.45	$24.73	$2,478.48	0.12%	24.43%	72	0.09%	20.00%	6	
					$32.91	$21.71	$1,974.60	0.10%		60	0.074%		5	
					$41.99	$27.75	$503.88	0.02%		12	0.015%		1	
	040152	750	DEEP EDDY CRANBERY VODKA 750ml	S	$19.19	$10.13	$2,417.94	0.12%	-63.08%	126	0.15%	-71.43%	11	
					$19.19	$10.13	$2,417.94	0.12%		126	0.155%		11	
	949320	750	TEMPUS FUGIT 'KINA L'AERO D'OR 750ml	S	$33.34	$17.58	$2,400.48	0.12%	117.81%	72	0.09%	116.67%	6	
					$33.34	$17.58	$2,400.48	0.12%		72	0.088%		6	
	953508	750	WAHAKA VDM CUPREATA #23 750ml	S	$264.99	$140.05	$2,384.91	0.12%	100.00%	9	0.01%	100.00%	1	
					$264.99	$140.05	$2,384.91	0.12%		9	0.011%		1	
	087552	750	EL JOLGORIO TEPEZTATE MEZCAL 750ml	S	$132.25	$70.00	$2,380.50	0.12%	100.00%	18	0.02%	100.00%	2	
					$132.25	$70.00	$2,380.50	0.12%		18	0.022%		2	
	952792	750	RHINE HALL MANGO BRANDY 750ml	S	$46.92	$31.33	$2,252.16	0.11%	100.00%	48	0.06%	100.00%	4	
					$46.92	$31.33	$2,252.16	0.11%		48	0.059%		4	
	044266	750	PUSSERS BRITISH NAVY RUM 750ml	S	$24.99	$13.14	$2,249.10	0.11%	155.25%	90	0.11%	157.14%	8	
					$24.99	$13.14	$2,249.10	0.11%		90	0.111%		8	
	949293	750	OUTLAW DISTILLERY RUM 750ml	S	$24.64	$16.38	$2,218.79	0.11%	-84.74%	91	0.11%	-84.88%	8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	949293				$24.32	$16.17	$1,994.24	0.10%		82	0.101%		7	
					$24.95	$16.59	$224.55	0.01%		9	0.011%		1	
	087553	750	EL JOLGORIO TOBALA MEZCAL 750ml	S	$122.85	$65.00	$2,211.30	0.11%	100.00%	18	0.02%	100.00%	2	
					$122.85	$65.00	$2,211.30	0.11%		18	0.022%		2	
	948462	750	WILLETT POT STILL RESRV 750ml	S	$46.03	$24.33	$2,209.44	0.11%	0.32%	48	0.06%	0.00%	4	
					$46.03	$24.33	$2,209.44	0.11%		48	0.059%		4	
	953832	750	FUKANO WHISKEY SHERRY CASK 750ml	S	$90.30	$47.75	$2,167.20	0.11%	100.00%	24	0.03%	100.00%	2	
					$90.30	$47.75	$2,167.20	0.11%		24	0.029%		2	
	088915	750	CODIGO 1530 ANEJO 750ml	S	$120.35	$63.52	$2,166.30	0.11%	100.00%	18	0.02%	100.00%	2	
					$120.35	$63.52	$2,166.30	0.11%		18	0.022%		2	
	098090	750	PUNT E MES VERMOUTH 750ml	S	$20.68	$10.65	$2,109.36	0.10%	-9.06%	102	0.13%	-9.52%	9	
					$20.68	$10.65	$2,109.36	0.10%		102	0.125%		9	
	953363	750	SPRINGBANK 10 YR LOCAL BARLEY 750ml	U	$174.95	$92.57	$2,099.40	0.10%	100.00%	12	0.01%	100.00%	1	
					$174.95	$92.57	$2,099.40	0.10%		12	0.015%		1	
	954457	750	BRUXO X MEZCAL 750ml	S	$34.95	$18.24	$2,097.00	0.10%	100.00%	60	0.07%	100.00%	5	
					$34.95	$18.24	$2,097.00	0.10%		60	0.074%		5	
	954332	750	KNOB SINGLE BARREL RESERVE 7161 750ml	S	$48.99	$25.91	$2,057.58	0.10%	100.00%	42	0.05%	100.00%	4	
					$48.99	$25.91	$2,057.58	0.10%		42	0.052%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	**947590**	**750**	**WILLETT FAMILY BOTTLED RYE 750ml**	**S**	**$48.93**	**$25.88**	**$2,041.78**	**0.10%**	**5.11%**	**41**	**0.05%**	**-12.50%**	**3**	
					$56.06	$29.67	$1,289.38	0.06%		23	0.028%		2	
					$41.80	$22.08	$752.40	0.04%		18	0.022%		2	
	953015	**750**	**ESPIRITO XVI CAVALEIRO CACHACA 750ml**	**S**	**$34.00**	**$17.67**	**$2,040.00**	**0.10%**	**100.00%**	**60**	**0.07%**	**100.00%**	**5**	
					$34.00	$17.67	$2,040.00	0.10%		60	0.074%		5	
	950002	**750**	**BARSOL PISCO QUENBRANTA 750ml**	**S**	**$28.25**	**$14.87**	**$2,034.00**	**0.10%**	**76.39%**	**72**	**0.09%**	**75.61%**	**6**	
					$28.25	$14.87	$2,034.00	0.10%		72	0.088%		6	
	044516	**750**	**CRUZAN LIGHT RUM 750ml**	**S**	**$13.06**	**$6.87**	**$2,030.64**	**0.10%**	**159.98%**	**156**	**0.19%**	**160.00%**	**13**	
					$12.99	$6.83	$1,636.74	0.08%		126	0.155%		11	
					$13.13	$6.91	$393.90	0.02%		30	0.037%		3	
	954168	**750**	**CARONI TRINIDAD RUM 1998 20 YR 750ml**	**S**	**$334.75**	**$177.70**	**$2,008.50**	**0.10%**	**100.00%**	**6**	**0.01%**	**100.00%**	**1**	
					$334.75	$177.70	$2,008.50	0.10%		6	0.007%		1	
	004193	**750**	**ARDBEG GROOVES 750ml**	**S**	**$109.99**	**$58.36**	**$1,979.82**	**0.10%**	**100.00%**	**18**	**0.02%**	**100.00%**	**2**	
					$109.99	$58.36	$1,979.82	0.10%		18	0.022%		2	
	041474	**750**	**44 NORTH HUCKLEBERRY VODKA 750ml**	**S**	**$26.99**	**$14.28**	**$1,943.28**	**0.10%**	**20.00%**	**72**	**0.09%**	**20.00%**	**6**	
					$26.99	$14.28	$1,943.28	0.10%		72	0.088%		6	
	027066	**750**	**OLD OVERHOLT 4YR 750ml**	**S**	**$20.21**	**$10.67**	**$1,940.16**	**0.10%**	**700.00%**	**96**	**0.12%**	**700.00%**	**8**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	027066				$20.21	$10.67	$1,940.16	0.10%		96	0.118%		8	
	951573	750	BARSOL PISCO PERFECTO 750ml	S	$20.16	$10.57	$1,935.36	0.10%	1516.84%	96	0.12%	1500.00%	8	
					$20.16	$10.57	$1,935.36	0.10%		96	0.118%		8	
	015855	750	REDBREAST LUSTAU EDITION 750ml	S	$79.95	$42.37	$1,918.80	0.09%	100.00%	24	0.03%	100.00%	2	
					$79.95	$42.37	$1,918.80	0.09%		24	0.029%		2	
	954039	750	ALIS LAGEDER FORRA MANZONE BIANCO 750ml	S	$31.83	$16.58	$1,909.80	0.09%	100.00%	60	0.07%	100.00%	5	
					$31.83	$16.58	$1,909.80	0.09%		60	0.074%		5	
	015606	750	GREEN SPOT IRISH WHISKEY 750ml	S	$65.69	$34.79	$1,905.01	0.09%	-28.24%	29	0.04%	-28.57%	2	
					$65.69	$34.79	$1,905.01	0.09%		29	0.036%		2	
	088992	750	PASOTE REPOSADO 750ml	S	$51.99	$27.27	$1,895.64	0.09%	46.30%	36	0.04%	50.00%	3	
					$53.99	$28.33	$1,295.76	0.06%		24	0.029%		2	
					$49.99	$26.21	$599.88	0.03%		12	0.015%		1	
	088841	750	HORNITOS BLACK LABEL 750ml	S	$30.32	$16.05	$1,819.20	0.09%	-72.08%	60	0.07%	-72.09%	5	
					$30.32	$16.05	$1,819.20	0.09%		60	0.074%		5	
	951978	750	KAVALAN SHERRY OAK 750ml	S	$151.56	$80.46	$1,818.72	0.09%	0.53%	12	0.01%	0.00%	1	
					$151.56	$80.46	$1,818.72	0.09%		12	0.015%		1	
	015961	750	NIKKA COFFEY MALT 750ml	S	$75.75	$40.14	$1,818.00	0.09%	50.00%	24	0.03%	50.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	015961				$75.75	$40.14	$1,818.00	0.09%		24	0.029%		2	
	954318	750	SIEMBRA VALLES ANCESTRAL 750ml	S	$99.03	$66.00	$1,782.54	0.09%	100.00%	18	0.02%	100.00%	2	
					$99.03	$66.00	$1,782.54	0.09%		18	0.022%		2	
	907464	750	ZUBROWKA BISON GRASS VODKA 750ml	U	$24.41	$12.83	$1,757.52	0.09%	10.05%	72	0.09%	9.09%	6	
					$24.41	$12.83	$1,757.52	0.09%		72	0.088%		6	
	951393	750	BLANDY'S BUAL 5 YEAR 750ml	L	$23.99	$12.52	$1,751.27	0.09%	64.57%	73	0.09%	60.00%	6	
					$23.99	$12.52	$1,751.27	0.09%		73	0.090%		6	
	088166	750	NUESTRA SOLEDAD SAN TIAGO MAT 750ml	S	$47.65	$25.00	$1,715.40	0.08%	21.30%	36	0.04%	20.00%	3	
					$47.65	$25.00	$1,715.40	0.08%		36	0.044%		3	
	219496	750	SCHLUMBERGER SPARKLING BRUT W/TIN 750ml	D	$23.87	$16.33	$1,711.92	0.08%	-19.01%	58	0.07%	-15.15%	5	
					$30.99	$16.33	$1,611.48	0.08%		52	0.064%		4	
					$16.74	$16.33	$100.44	0.00%		6	0.007%		1	
	089775	750	CLYNE'S MEXICAN MOONSHINE REPOSADO 750ml	S	$57.05	$30.00	$1,711.50	0.08%	397.99%	30	0.04%	400.00%	3	
					$57.05	$30.00	$1,711.50	0.08%		30	0.037%		3	
	952975	750	SIEMBRA METL CUPREATA 750ml	S	$56.23	$37.28	$1,666.86	0.08%	316.13%	30	0.04%	400.00%	3	
					$52.91	$35.05	$952.38	0.05%		18	0.022%		2	
					$59.54	$39.50	$714.48	0.04%		12	0.015%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	**954513**	**750**	**4 ROSES SB ANNIVERSARY LIMITED ED. 750ml**	**U**	**$137.21**	**$72.83**	**$1,646.52**	**0.08%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$137.21	$72.83	$1,646.52	0.08%		12	0.015%		1	
	952151	**750**	**ESPIRITO CACHACA OURO 750ml**	**S**	**$29.69**	**$15.52**	**$1,614.84**	**0.08%**	**93.90%**	**54**	**0.07%**	**80.00%**	**5**	
					$31.62	$16.67	$948.60	0.05%		30	0.037%		3	
					$27.76	$14.36	$666.24	0.03%		24	0.029%		2	
	949319	**750**	**TEMPUS FUGIT CREME DE MENTHE 750ml**	**S**	**$33.34**	**$17.58**	**$1,600.32**	**0.08%**	**117.09%**	**48**	**0.06%**	**116.00%**	**4**	
					$33.34	$17.58	$1,600.32	0.08%		48	0.059%		4	
	953017	**750**	**MALFY GIN LIMONE 750ml**	**S**	**$29.46**	**$15.27**	**$1,589.94**	**0.08%**	**248.22%**	**54**	**0.07%**	**250.00%**	**5**	
					$29.35	$15.27	$880.50	0.04%		30	0.037%		3	
					$29.56	$15.27	$709.44	0.04%		24	0.029%		2	
	046931	**750**	**SUGAR HOUSE GOLD RUM 750ml**	**S**	**$34.95**	**$23.38**	**$1,588.37**	**0.08%**	**352.64%**	**48**	**0.06%**	**433.33%**	**4**	
					$30.90	$20.66	$1,081.50	0.05%		35	0.043%		3	
					$38.99	$26.09	$506.87	0.03%		13	0.016%		1	
	907902	**750**	**IICHIKO SHOCHU 750ml**	**S**	**$26.32**	**$13.71**	**$1,579.92**	**0.08%**	**100.00%**	**60**	**0.07%**	**100.00%**	**5**	
					$26.34	$13.71	$1,264.32	0.06%		48	0.059%		4	
					$26.30	$13.71	$315.60	0.02%		12	0.015%		1	
	954292	**750**	**FORTALEZA STILL STRENGTH 750ml**	**S**	**$60.69**	**$31.76**	**$1,577.94**	**0.08%**	**100.00%**	**26**	**0.03%**	**100.00%**	**2**	
					$60.69	$31.76	$1,577.94	0.08%		26	0.032%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	029395	750	BIG GIN PEAT BARREL GIN 750ml	S	$29.02	$19.32	$1,567.56	0.08%	0.02%	54	0.07%	0.00%	5	
					$29.04	$19.33	$1,219.68	0.06%		42	0.052%		4	
					$28.99	$19.30	$347.88	0.02%		12	0.015%		1	
	044468	750	CRUZAN CITRUS RUM 750ml	S	$12.99	$6.83	$1,558.80	0.08%	-45.90%	120	0.15%	-45.70%	10	
					$12.99	$6.83	$1,558.80	0.08%		120	0.147%		10	
	949546	750	NOAH'S MILL SMALL BATCH 750ml	S	$50.81	$26.87	$1,524.30	0.08%	-46.18%	30	0.04%	-46.43%	3	
					$50.81	$26.87	$1,524.30	0.08%		30	0.037%		3	
	908676	750	KISSUI VODKA 750ml	S	$31.55	$16.50	$1,514.40	0.07%	21.56%	48	0.06%	16.67%	4	
					$31.55	$16.50	$1,514.40	0.07%		48	0.059%		4	
	953190	750	GLENFIDDICH WINTER STORM 750ml	S	$249.99	$132.67	$1,499.94	0.07%	100.00%	6	0.01%	100.00%	1	
					$249.99	$132.67	$1,499.94	0.07%		6	0.007%		1	
	082836	750	DEKUYPER RASPBERRY PUCKER 750ml	S	$11.19	$5.87	$1,477.08	0.07%	343.65%	132	0.16%	340.00%	11	
					$11.19	$5.87	$1,477.08	0.07%		132	0.162%		11	
	920221	750	CHINACO REPOSADO TEQ 750ml	S	$24.41	$12.83	$1,464.60	0.07%	100.00%	60	0.07%	100.00%	5	
					$24.41	$12.83	$1,464.60	0.07%		60	0.074%		5	
	953509	750	WAHAKA VDM DE CASTILLA #13 750ml	S	$208.99	$110.26	$1,462.93	0.07%	100.00%	7	0.01%	100.00%	1	
					$208.99	$110.26	$1,462.93	0.07%		7	0.009%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	919973	750	STOLI HOT (JALAPENO) 750ml	X	$20.28	$10.71	$1,460.16	0.07%	25.00%	72	0.09%	25.00%	6	
					$20.28	$10.71	$1,460.16	0.07%		72	0.088%		6	
	906914	750	CAZADORES ANEJO 750ml	S	$40.42	$21.35	$1,455.12	0.07%	-44.46%	36	0.04%	-44.62%	3	
					$40.42	$21.35	$1,455.12	0.07%		36	0.044%		3	
	953267	750	AVUA STILL STRENGTH CACHACA 750ml	S	$40.03	$20.83	$1,441.08	0.07%	100.00%	36	0.04%	100.00%	3	
					$40.03	$20.83	$1,441.08	0.07%		36	0.044%		3	
	088833	750	CASAMIGOS ANEJO 750ml	S	$59.99	$31.76	$1,439.76	0.07%	-34.56%	24	0.03%	-35.14%	2	
					$59.99	$31.76	$1,439.76	0.07%		24	0.029%		2	
	953838	750	GLENLOSSIE 23 YR 1992 750ml	S	$239.44	$127.15	$1,436.64	0.07%	100.00%	6	0.01%	100.00%	1	
					$239.44	$127.15	$1,436.64	0.07%		6	0.007%		1	
	953043	750	FORLORN HOPE FAUFRELUCHES GEWURZTR 750ml	S	$16.79	$11.00	$1,410.36	0.07%	100.00%	84	0.10%	100.00%	7	
					$16.79	$11.00	$1,410.36	0.07%		84	0.103%		7	
	954591	750	LONGROW 18 YEAR 750ml	S	$234.74	$124.50	$1,408.44	0.07%	100.00%	6	0.01%	100.00%	1	
					$234.74	$124.50	$1,408.44	0.07%		6	0.007%		1	
	954338	750	GLENROTHES SINGLE MALT 21 YR 750ml	S	$231.81	$122.83	$1,390.86	0.07%	100.00%	6	0.01%	100.00%	1	
					$231.81	$122.83	$1,390.86	0.07%		6	0.007%		1	
	951362	750	PLANTATION ORIGINAL DARK RUM 750ml	S	$19.19	$9.71	$1,382.34	0.07%	-41.56%	72	0.09%	-42.03%	6	
					$19.27	$9.71	$809.34	0.04%		42	0.052%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	951362				$19.10	$9.71	$573.00	0.03%		30	0.037%		3	
	953513	750	WAHAKA VDM LECHUGUILLA #2 750ml	S	$227.99	$120.37	$1,367.94	0.07%	100.00%	6	0.01%	100.00%	1	
					$227.99	$120.37	$1,367.94	0.07%		6	0.007%		1	
	089411	750	DEL MAGUEY CHICHLCAPA 750ml	S	$75.79	$40.16	$1,364.22	0.07%	200.00%	18	0.02%	200.00%	2	
					$75.79	$40.16	$1,364.22	0.07%		18	0.022%		2	
	051549	750	PISCO PORTON 750ml	S	$45.47	$24.03	$1,364.10	0.07%	4.36%	30	0.04%	3.45%	3	
					$45.47	$24.03	$1,364.10	0.07%		30	0.037%		3	
	040289	750	NEW AMSTERDAM COCONUT VODKA 750ml	S	$13.97	$7.36	$1,355.09	0.07%	100.00%	97	0.12%	100.00%	8	
					$13.97	$7.36	$1,355.09	0.07%		97	0.119%		8	
	064098	750	AGAVERO ORANGE LIQ 750ml	S	$22.22	$11.67	$1,333.20	0.07%	150.65%	60	0.07%	150.00%	5	
					$22.22	$11.67	$1,333.20	0.07%		60	0.074%		5	
	953506	750	WAHAKA VDM CENZIO #8 750ml	S	$187.31	$110.26	$1,332.85	0.07%	100.00%	7	0.01%	100.00%	1	
					$208.99	$110.26	$835.96	0.04%		4	0.005%		0	
					$165.63	$110.26	$496.89	0.02%		3	0.004%		0	
	949441	750	MICHTER'S BOURBON SMALL BATCH 750ml	S	$44.42	$23.17	$1,332.60	0.07%	-54.55%	30	0.04%	-54.55%	3	
					$44.42	$23.17	$1,332.60	0.07%		30	0.037%		3	
	948981	750	MICHTER'S STRAIGHT RYE 750ml	S	$44.42	$23.17	$1,332.60	0.07%	-74.88%	30	0.04%	-75.00%	3	
					$44.42	$23.17	$1,332.60	0.07%		30	0.037%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	005512	750	MACALLAN RARE CASK SINGLE 750ml	S	$262.79	$138.88	$1,313.95	0.06%	-79.54%	5	0.01%	-78.57%	0	
					$262.79	$138.88	$1,313.95	0.06%		5	0.006%		0	
	954031	750	CHAT LIONS DE BATAILLEY 750ml	S	$54.45	$28.50	$1,306.80	0.06%	100.00%	24	0.03%	100.00%	2	
					$54.45	$28.50	$1,306.80	0.06%		24	0.029%		2	
	952922	750	WEST CORK GLENGARRRIF CHAR OAK 750ml	S	$36.02	$18.67	$1,296.72	0.06%	50.00%	36	0.04%	50.00%	3	
					$36.02	$18.67	$1,296.72	0.06%		36	0.044%		3	
	015926	750	TYRCONNELL PORT CASK 750ml	S	$74.99	$39.74	$1,274.83	0.06%	100.00%	17	0.02%	100.00%	1	
					$74.99	$39.74	$1,274.83	0.06%		17	0.021%		1	
	044557	750	CRUZAN STRAWBERRY RUM 750ml	S	$12.99	$6.83	$1,247.04	0.06%	-20.43%	96	0.12%	-20.00%	8	
					$12.99	$6.83	$1,247.04	0.06%		96	0.118%		8	
	952825	750	TYCHO'S STAR ORGANIC SINGLE MALT 750ml	S	$124.18	$65.67	$1,241.80	0.06%	0.00%	10	0.01%	0.00%	1	
					$124.18	$65.67	$1,241.80	0.06%		10	0.012%		1	
	100598	750	KNAPPOGUE CASTLE 16YR 750ml	S	$101.22	$53.69	$1,214.64	0.06%	-13.76%	12	0.01%	-14.29%	1	
					$101.22	$53.69	$1,214.64	0.06%		12	0.015%		1	
	903931	750	OLD GRAND DAD 4YR 100 PRF 750ml	S	$25.26	$13.36	$1,212.48	0.06%	300.00%	48	0.06%	300.00%	4	
					$25.26	$13.36	$1,212.48	0.06%		48	0.059%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	952919	750	RANSOM WHIPPERSNAPPER WHISKEY 750ml	S	$25.01	$16.49	$1,200.60	0.06%	100.00%	48	0.06%	100.00%	4	
					$25.02	$16.49	$900.72	0.04%		36	0.044%		3	
					$24.99	$16.49	$299.88	0.01%		12	0.015%		1	
	004687	750	BRUICHLADDICH BLACK ART 750ml	S	$399.99	$212.61	$1,199.97	0.06%	0.00%	3	0.00%	0.00%	0	
					$399.99	$212.61	$1,199.97	0.06%		3	0.004%		0	
	954166	750	REAL MCCOY RUM 12 YR 750ml	S	$49.99	$26.44	$1,199.76	0.06%	100.00%	24	0.03%	100.00%	2	
					$49.99	$26.44	$1,199.76	0.06%		24	0.029%		2	
	952822	750	MOAB DISTILLING CLASS 5 VODKA 750ml	S	$24.99	$16.62	$1,199.52	0.06%	-52.94%	48	0.06%	-52.94%	4	
					$24.99	$16.62	$1,199.52	0.06%		48	0.059%		4	
	953982	750	LOST DISTILLERY GERSTON ARCHVST SCT750ml	S	$65.60	$34.17	$1,180.80	0.06%	100.00%	18	0.02%	100.00%	2	
					$65.60	$34.17	$1,180.80	0.06%		18	0.022%		2	
	953980	750	LOST DISTILLERY STRATHEDN ARCHIVIST750ml	S	$65.60	$34.17	$1,180.80	0.06%	100.00%	18	0.02%	100.00%	2	
					$65.60	$34.17	$1,180.80	0.06%		18	0.022%		2	
	019235	750	KNOB CREEK SINGLE BARREL 750ml	S	$49.26	$26.05	$1,178.94	0.06%	66.43%	24	0.03%	66.67%	2	
					$48.99	$25.91	$881.82	0.04%		18	0.022%		2	
					$49.52	$26.19	$297.12	0.01%		6	0.007%		1	
	954340	750	BRECKENRIDGE DARK ARTS 750ml	S	$379.00	$201.29	$1,137.00	0.06%	100.00%	3	0.00%	100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	954340				$379.00	$201.29	$1,137.00	0.06%		3	0.004%		0	
	953531	750	FERNET VITTONE 750ml	X	$27.01	$13.90	$1,134.30	0.06%	100.00%	42	0.05%	100.00%	4	
					$27.02	$13.90	$648.48	0.03%		24	0.029%		2	
					$26.99	$13.90	$485.82	0.02%		18	0.022%		2	
	087396	750	CORZO SILVER 750ml	S	$46.48	$24.57	$1,115.52	0.06%	300.00%	24	0.03%	300.00%	2	
					$46.48	$24.57	$1,115.52	0.06%		24	0.029%		2	
	015860	750	REDBREAST WHISKEY 15YR 750ml	S	$91.97	$48.77	$1,103.64	0.05%	1.66%	12	0.01%	0.00%	1	
					$92.99	$49.31	$557.94	0.03%		6	0.007%		1	
					$90.95	$48.23	$545.70	0.03%		6	0.007%		1	
	951046	750	SAGAMORE RYE 750ml	S	$45.77	$24.19	$1,098.48	0.05%	-32.85%	24	0.03%	-33.33%	2	
					$45.77	$24.19	$1,098.48	0.05%		24	0.029%		2	
	015970	750	KAVALAN CLASSIC SINGLE MALT 750ml	S	$90.95	$48.23	$1,091.40	0.05%	-32.86%	12	0.01%	-33.33%	1	
					$90.95	$48.23	$1,091.40	0.05%		12	0.015%		1	
	953787	750	FORTALEZA ANEJO TEQUILA 750ml	D	$90.35	$47.71	$1,084.20	0.05%	100.00%	12	0.01%	100.00%	1	
					$90.35	$47.71	$1,084.20	0.05%		12	0.015%		1	
	021212	750	REBEL YELL 10 YR SINGLE BARREL 750ml	S	$59.99	$31.76	$1,079.82	0.05%	100.00%	18	0.02%	100.00%	2	
					$59.99	$31.76	$1,079.82	0.05%		18	0.022%		2	
	951959	750	HAMILTON PIMENTO DRAM 750ml	S	$28.27	$14.65	$1,074.26	0.05%	-33.05%	38	0.05%	-33.33%	3	
					$28.27	$14.65	$1,074.26	0.05%		38	0.047%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	089519	750	ESPOLON ANEJO 750ml	S	$35.68	$18.83	$1,068.36	0.05%	151.78%	30	0.04%	150.00%	3	
					$35.36	$18.66	$636.48	0.03%		18	0.022%		2	
					$35.99	$18.99	$431.88	0.02%		12	0.015%		1	
	951466	750	EL DORADO RUM 12 YR 750ml	S	$35.31	$18.27	$1,059.30	0.05%	-61.28%	30	0.04%	-61.54%	3	
					$35.31	$18.27	$1,059.30	0.05%		30	0.037%		3	
	953337	750	LEYENDA MADURADO VIDRIO MEZCAL 750ml	S	$264.57	$140.16	$1,058.28	0.05%	100.00%	4	0.00%	100.00%	0	
					$264.57	$140.16	$1,058.28	0.05%		4	0.005%		0	
	946797	750	MILAGRO SELECT RES ANEJOS TEQ 750ml	S	$95.99	$50.90	$1,055.89	0.05%	100.00%	11	0.01%	100.00%	1	
					$95.99	$50.90	$1,055.89	0.05%		11	0.014%		1	
	948369	750	MICHTER'S WHISKEY UNBLENDED US 1 750ml	S	$43.48	$22.67	$1,043.52	0.05%	-73.24%	24	0.03%	-73.33%	2	
					$43.48	$22.67	$1,043.52	0.05%		24	0.029%		2	
	042186	750	MYERS PLATINUM RUM 750ml	S	$12.13	$6.37	$1,018.92	0.05%	0.15%	84	0.10%	0.00%	7	
					$12.13	$6.37	$1,018.92	0.05%		84	0.103%		7	
	951806	750	HAMILTON NAVY STRENGTH WEST INDIES 750ml	S	$28.27	$14.65	$1,017.72	0.05%	-63.37%	36	0.04%	-63.64%	3	
					$28.27	$14.65	$1,017.72	0.05%		36	0.044%		3	
	951742	750	WEST CORK BARREL PROOF WHISKEY 750ml	S	$56.54	$29.60	$1,017.18	0.05%	0.96%	18	0.02%	0.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	951742				$56.51	$29.60	$678.12	0.03%		12	0.015%		1	
					$56.57	$29.60	$339.06	0.02%		6	0.007%		1	
	952505	750	SIEMBRA VALLES HIGH PROOF 750ml	S	$41.40	$27.33	$993.48	0.05%	-46.57%	24	0.03%	-50.00%	2	
					$44.89	$29.67	$538.68	0.03%		12	0.015%		1	
					$37.90	$24.98	$454.80	0.02%		12	0.015%		1	
	066990	750	STROH 160 RUM 750ml	S	$40.71	$21.50	$977.04	0.05%	200.00%	24	0.03%	200.00%	2	
					$40.71	$21.50	$977.04	0.05%		24	0.029%		2	
	044506	750	CRUZAN PINEAPPLE RUM 750ml	S	$12.99	$6.83	$974.25	0.05%	-7.41%	75	0.09%	-7.41%	6	
					$12.99	$6.83	$974.25	0.05%		75	0.092%		6	
	950786	750	JELINEK FERNET 750ml	S	$16.22	$8.25	$973.20	0.05%	-16.52%	60	0.07%	-16.67%	5	
					$16.22	$8.25	$973.20	0.05%		60	0.074%		5	
	041019	750	360 DOUBLE CHOCOLATE VODKA 750ml	S	$16.17	$8.52	$970.20	0.05%	140.00%	60	0.07%	140.00%	5	
					$16.17	$8.52	$970.20	0.05%		60	0.074%		5	
	015862	750	REDBREAST CASK STRENGTH 750ml	S	$80.85	$42.85	$970.20	0.05%	-50.00%	12	0.01%	-50.00%	1	
					$80.85	$42.85	$970.20	0.05%		12	0.015%		1	
	951368	750	DARON CALVADOS FINE 750ml	S	$40.42	$21.00	$969.96	0.05%	34.37%	24	0.03%	33.33%	2	
					$40.50	$21.00	$486.00	0.02%		12	0.015%		1	
					$40.33	$21.00	$483.96	0.02%		12	0.015%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	016011	750	AKASHI UME 750ml	S	$32.04	$16.67	$961.20	0.05%	100.00%	30	0.04%	100.00%	3	
					$32.04	$16.67	$961.20	0.05%		30	0.037%		3	
	953840	750	ROYAL LACHNAGER 19 YR CADENHEAD 750ml	S	$159.71	$84.59	$958.26	0.05%	100.00%	6	0.01%	100.00%	1	
					$159.71	$84.59	$958.26	0.05%		6	0.007%		1	
	085800	750	REILLY'S GINGER ROCK & RYE 750ml	X	$26.61	$14.00	$957.96	0.05%	21.32%	36	0.04%	20.00%	3	
					$26.61	$14.00	$957.96	0.05%		36	0.044%		3	
	952150	750	ESPIRITO CACHACA 750ml	S	$15.76	$7.98	$945.60	0.05%	100.00%	60	0.07%	100.00%	5	
					$15.76	$7.98	$945.60	0.05%		60	0.074%		5	
	040031	750	DEEP EDDY SWEET TEA VODKA 750ml	S	$19.19	$10.13	$921.12	0.05%	-79.85%	48	0.06%	-80.00%	4	
					$19.19	$10.13	$921.12	0.05%		48	0.059%		4	
	953338	750	LEYENDA GRANDES MAESTROS MEZCAL 750ml	S	$229.57	$121.54	$918.28	0.05%	100.00%	4	0.00%	100.00%	0	
					$229.57	$121.54	$918.28	0.05%		4	0.005%		0	
	954593	750	CRAIGGELLACHIE 1995 21 YR 750ml	S	$152.54	$80.67	$915.24	0.05%	100.00%	6	0.01%	100.00%	1	
					$152.54	$80.67	$915.24	0.05%		6	0.007%		1	
	954592	750	DISTILLERS BLAIR ATHOL 1995 21 YR 750ml	S	$152.34	$80.67	$914.04	0.05%	100.00%	6	0.01%	100.00%	1	
					$152.34	$80.67	$914.04	0.05%		6	0.007%		1	
	952582	750	OAKLAND SEA GIN 750ml	S	$25.35	$16.86	$912.60	0.05%	100.00%	36	0.04%	100.00%	3	
					$25.35	$16.86	$912.60	0.05%		36	0.044%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	953507	750	WAHAKA VDM PAPALOTE #19 750ml	S	$227.99	$120.37	$911.96	0.04%	100.00%	4	0.00%	100.00%	0	
					$227.99	$120.37	$911.96	0.04%		4	0.005%		0	
	042636	750	FLOR DE CANA EXTRA DRY 750ml	S	$18.99	$10.02	$911.52	0.04%	-42.86%	48	0.06%	-42.86%	4	
					$18.99	$10.02	$911.52	0.04%		48	0.059%		4	
	064406	750	BECHEROVKA ORIGINAL LIQUEUR 750ml	S	$25.26	$13.28	$909.36	0.04%	51.21%	36	0.04%	50.00%	3	
					$25.26	$13.28	$909.36	0.04%		36	0.044%		3	
	951462	750	ELDORADO WHITE 3 YR 750ml	S	$18.18	$9.24	$909.00	0.04%	-77.61%	50	0.06%	-77.78%	4	
					$18.18	$9.24	$909.00	0.04%		50	0.061%		4	
	953350	750	PLANTATION BARBADOS 2002 750ml	S	$69.80	$36.67	$907.40	0.04%	100.00%	13	0.02%	100.00%	1	
					$69.80	$36.67	$907.40	0.04%		13	0.016%		1	
	042851	750	PLANTATION 20TH ANNIVERSARY 750ml	S	$50.26	$26.27	$904.68	0.04%	0.37%	18	0.02%	0.00%	2	
					$50.26	$26.27	$904.68	0.04%		18	0.022%		2	
	954456	750	BRUXO NO. 5 MEZCAL TOBALA 750ml	S	$149.99	$79.43	$899.94	0.04%	100.00%	6	0.01%	100.00%	1	
					$149.99	$79.43	$899.94	0.04%		6	0.007%		1	
	036468	750	EFFEN BLOOD ORANGE 750ml	S	$24.99	$13.14	$899.64	0.04%	100.00%	36	0.04%	100.00%	3	
					$24.99	$13.14	$899.64	0.04%		36	0.044%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	**951799**	**750**	**ALIPUS SAN LUIS DEL RIO MEZCAL 750ml**	**S**	**$48.90**	**$25.65**	**$880.20**	**0.04%**	**101.07%**	**18**	**0.02%**	**100.00%**	**2**	
					$48.90	$25.65	$880.20	0.04%		18	0.022%		2	
	954165	**750**	**REAL MCCOY RUM 5 YR 750ml**	**S**	**$28.99**	**$15.27**	**$869.70**	**0.04%**	**100.00%**	**30**	**0.04%**	**100.00%**	**3**	
					$28.99	$15.27	$869.70	0.04%		30	0.037%		3	
	954175	**750**	**FUKANO SINGLE CASK 750ml**	**S**	**$71.97**	**$38.00**	**$863.64**	**0.04%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$71.97	$38.00	$863.64	0.04%		12	0.015%		1	
	064076	**750**	**ALTO DEL CARMEN PISCO RES 750ml**	**S**	**$17.99**	**$9.49**	**$863.52**	**0.04%**	**-32.94%**	**48**	**0.06%**	**-36.00%**	**4**	
					$17.99	$9.49	$863.52	0.04%		48	0.059%		4	
	064951	**750**	**TEMPUS FUGIT PONTALIER ABSINTHE 750 ml**	**S**	**$70.70**	**$37.45**	**$848.40**	**0.04%**	**102.14%**	**12**	**0.01%**	**100.00%**	**1**	
					$70.70	$37.45	$848.40	0.04%		12	0.015%		1	
	948895	**750**	**AMARAS MEZCAL 750ml**	**S**	**$35.10**	**$18.52**	**$842.40**	**0.04%**	**-33.10%**	**24**	**0.03%**	**-33.33%**	**2**	
					$35.10	$18.52	$842.40	0.04%		24	0.029%		2	
	947641	**750**	**RANSOM EMERALD 1865 WHISKEY 750ml**	**S**	**$70.02**	**$46.69**	**$840.24**	**0.04%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$70.02	$46.69	$840.24	0.04%		12	0.015%		1	
	013730	**750**	**MASTERSON'S RYE WHISKEY 750ml**	**S**	**$69.99**	**$37.08**	**$839.88**	**0.04%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$69.99	$37.08	$839.88	0.04%		12	0.015%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	953352	750	PLANTATION JAMAICA 2002 750ml	S	$69.80	$36.67	$837.60	0.04%	100.00%	12	0.01%	100.00%	1	
					$69.80	$36.67	$837.60	0.04%		12	0.015%		1	
	953512	750	WAHAKA VDM PENCA VERDE #21 750ml	S	$208.99	$110.26	$835.96	0.04%	100.00%	4	0.00%	100.00%	0	
					$208.99	$110.26	$835.96	0.04%		4	0.005%		0	
	005705	750	BRUICHLADDICH OCTOMORE 8.1 750ml	S	$166.76	$88.55	$833.80	0.04%	400.00%	5	0.01%	400.00%	0	
					$166.76	$88.55	$833.80	0.04%		5	0.006%		0	
	954594	750	DISTILLERS MACDUFF 1997 19 YR 750ml	S	$138.75	$73.33	$832.50	0.04%	100.00%	6	0.01%	100.00%	1	
					$138.75	$73.33	$832.50	0.04%		6	0.007%		1	
	064052	750	AALBORG JUBILAEUM AQUAVIT 750ml	S	$25.99	$13.67	$831.68	0.04%	533.33%	32	0.04%	533.33%	3	
					$25.99	$13.67	$831.68	0.04%		32	0.039%		3	
	954496	750	MICHTER'S TOASTED BARREL FINISH 750ml	U	$54.89	$28.58	$823.35	0.04%	100.00%	15	0.02%	100.00%	1	
					$54.89	$28.58	$823.35	0.04%		15	0.018%		1	
	088198	750	ORIGEN RAIZ CENIZO MEXAL 750ml	S	$68.02	$35.83	$816.24	0.04%	100.00%	12	0.01%	100.00%	1	
					$68.02	$35.83	$816.24	0.04%		12	0.015%		1	
	951960	750	HAMILTON DEMARARA 86 PROOF 750ml	S	$22.36	$11.51	$804.96	0.04%	-49.73%	36	0.04%	-50.00%	3	
					$22.36	$11.51	$804.96	0.04%		36	0.044%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	**953836**	**750**	**OHISHI WHISKEY BRANDY CASK 750ml**	**S**	**$66.80**	**$35.25**	**$801.60**	**0.04%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$66.80	$35.25	$801.60	0.04%		12	0.015%		1	
	953835	**750**	**OHISHI WHISKEY SHERRY CASK 750ml**	**S**	**$66.80**	**$35.25**	**$801.60**	**0.04%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$66.80	$35.25	$801.60	0.04%		12	0.015%		1	
	951747	**750**	**LEMON HART OVERPROOF 750ml**	**S**	**$33.34**	**$17.35**	**$800.16**	**0.04%**	**-24.59%**	**24**	**0.03%**	**-25.00%**	**2**	
					$33.34	$17.35	$800.16	0.04%		24	0.029%		2	
	950092	**750**	**ST. GEORGE GREEN CHILE VODKA 750ml**	**S**	**$33.19**	**$17.50**	**$796.56**	**0.04%**	**152.74%**	**24**	**0.03%**	**150.00%**	**2**	
					$33.19	$17.50	$796.56	0.04%		24	0.029%		2	
	018276	**750**	**FIGHTING COCK BOURBON 750ml**	**S**	**$16.53**	**$8.72**	**$793.44**	**0.04%**	**100.00%**	**48**	**0.06%**	**100.00%**	**4**	
					$16.53	$8.72	$793.44	0.04%		48	0.059%		4	
	026656	**750**	**GEORGE DICKEL #12 750ml**	**S**	**$21.99**	**$11.62**	**$791.64**	**0.04%**	**53.83%**	**36**	**0.04%**	**33.33%**	**3**	
					$21.99	$11.62	$791.64	0.04%		36	0.044%		3	
	951275	**750**	**LA MUSE VERTE ABSINTHE 750ml**	**S**	**$63.83**	**$42.35**	**$765.96**	**0.04%**	**204.00%**	**12**	**0.01%**	**200.00%**	**1**	
					$63.83	$42.35	$765.96	0.04%		12	0.015%		1	
	951976	**750**	**KAVALAN EX-BOURBON OAK 750ml**	**S**	**$126.29**	**$67.02**	**$757.74**	**0.04%**	**-49.73%**	**6**	**0.01%**	**-50.00%**	**1**	
					$126.29	$67.02	$757.74	0.04%		6	0.007%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	**950477**	**750**	**RHINE HALL LA NORMANDE 750ml**	**S**	**$31.27**	**$20.83**	**$750.48**	**0.04%**	**-57.24%**	**24**	**0.03%**	**-60.00%**	**2**	
					$31.27	$20.83	$750.48	0.04%		24	0.029%		2	
	954163	**750**	**AKASHI REGULAR 750ml**	**S**	**$31.07**	**$16.21**	**$745.68**	**0.04%**	**100.00%**	**24**	**0.03%**	**100.00%**	**2**	
					$41.30	$21.61	$495.60	0.02%		12	0.015%		1	
					$20.84	$10.80	$250.08	0.01%		12	0.015%		1	
	954164	**750**	**REAL MCCOY RUM 3 YR 750ml**	**S**	**$19.99**	**$10.48**	**$739.63**	**0.04%**	**100.00%**	**37**	**0.05%**	**100.00%**	**3**	
					$19.99	$10.48	$739.63	0.04%		37	0.045%		3	
	042875	**750**	**RON MATUSALEM CLASSICO RUM 750ml**	**S**	**$20.20**	**$10.67**	**$727.20**	**0.04%**	**-24.80%**	**36**	**0.04%**	**-25.00%**	**3**	
					$20.20	$10.67	$727.20	0.04%		36	0.044%		3	
	918905	**750**	**NEW WORLD BARREL RESTED GIN 750ml**	**S**	**$39.99**	**$26.69**	**$719.82**	**0.04%**	**100.00%**	**18**	**0.02%**	**100.00%**	**2**	
					$39.99	$26.69	$719.82	0.04%		18	0.022%		2	
	954176	**750**	**KURIYOSHI PURE MALT 750ml**	**S**	**$59.28**	**$31.25**	**$711.36**	**0.04%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$59.28	$31.25	$711.36	0.04%		12	0.015%		1	
	946801	**750**	**COMBIER L ORIGINAL DORANGE 750ml**	**S**	**$29.12**	**$15.10**	**$698.88**	**0.03%**	**0.54%**	**24**	**0.03%**	**0.00%**	**2**	
					$29.12	$15.10	$698.88	0.03%		24	0.029%		2	
	004698	**750**	**BRUICHLADDICH SCOTTISH CLASSIC LAD 750ml**	**S**	**$55.99**	**$29.63**	**$681.88**	**0.03%**	**106.67%**	**12**	**0.01%**	**100.00%**	**1**	
					$56.99	$30.16	$626.89	0.03%		11	0.014%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	004698				$54.99	$29.10	$54.99	0.00%		1	0.001%		0	
	953943	750	WAHAKA COMITECO ANEJO 750ml	S	$56.42	$37.79	$677.04	0.03%	100.00%	12	0.01%	100.00%	1	
					$56.42	$37.79	$677.04	0.03%		12	0.015%		1	
	016814	750	BIB & TUCKER BOURBON 750ml	S	$55.99	$29.63	$671.88	0.03%	103.64%	12	0.01%	100.00%	1	
					$55.99	$29.63	$671.88	0.03%		12	0.015%		1	
	089882	750	SIETE LEGUAS REPOSADO 750ml	S	$55.58	$29.41	$666.96	0.03%	100.00%	12	0.01%	100.00%	1	
					$55.58	$29.41	$666.96	0.03%		12	0.015%		1	
	951019	750	WAHAKA JABALI 750ml	S	$109.99	$73.66	$659.94	0.03%	-46.86%	6	0.01%	-33.33%	1	
					$109.99	$73.66	$659.94	0.03%		6	0.007%		1	
	952980	750	BOTECO LIME VODKA 750ml	S	$10.76	$5.32	$645.60	0.03%	100.00%	60	0.07%	100.00%	5	
					$10.76	$5.32	$645.60	0.03%		60	0.074%		5	
	952149	750	BOTECO VODKA 750ml	S	$10.76	$5.32	$645.60	0.03%	100.00%	60	0.07%	100.00%	5	
					$10.76	$5.32	$645.60	0.03%		60	0.074%		5	
	954339	750	TOBERMORY SINGLE MALT 9 YR 750ml	S	$106.48	$56.17	$638.88	0.03%	100.00%	6	0.01%	100.00%	1	
					$106.48	$56.17	$638.88	0.03%		6	0.007%		1	
	027770	750	STRANAHAN'S DIAMOND PEAK 750ml	S	$70.74	$37.48	$636.66	0.03%	40.00%	9	0.01%	40.00%	1	
					$70.74	$37.48	$636.66	0.03%		9	0.011%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	015930	750	TYRCONNELL WHISKEY 750ml	S	$35.36	$18.66	$636.48	0.03%	50.00%	18	0.02%	50.00%	2	
					$35.36	$18.66	$636.48	0.03%		18	0.022%		2	
	953510	750	WAHAKA VDM ENSAMBLE #18 750ml	S	$208.99	$110.26	$626.97	0.03%	100.00%	3	0.00%	100.00%	0	
					$208.99	$110.26	$626.97	0.03%		3	0.004%		0	
	949311	750	HAYMANS SLOE GIN 750ml	S	$25.78	$13.33	$618.72	0.03%	100.00%	24	0.03%	100.00%	2	
					$25.78	$13.33	$618.72	0.03%		24	0.029%		2	
	951020	750	WAHAKA TEPEZTATE 750ml	S	$102.99	$68.97	$617.94	0.03%	-30.87%	6	0.01%	-14.29%	1	
					$102.99	$68.97	$617.94	0.03%		6	0.007%		1	
	016024	750	IWAI TRADITION 750ml	S	$51.46	$27.08	$617.52	0.03%	100.00%	12	0.01%	100.00%	1	
					$51.46	$27.08	$617.52	0.03%		12	0.015%		1	
	951743	750	WEST CORK BLACK RESERVE 750ml	S	$40.47	$20.99	$607.05	0.03%	-55.70%	15	0.02%	-56.00%	1	
					$40.47	$20.99	$607.05	0.03%		15	0.018%		1	
	951973	750	LUXARDO BITTER BIANCO 750ml	S	$25.21	$13.33	$605.04	0.03%	0.52%	24	0.03%	0.00%	2	
					$25.21	$13.33	$605.04	0.03%		24	0.029%		2	
	086747	750	OLE SMOKY APPLE PIE MOONSHINE 750ml	S	$20.16	$10.57	$604.80	0.03%	300.00%	30	0.04%	300.00%	3	
					$20.16	$10.57	$604.80	0.03%		30	0.037%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	088332	750	PELIGROSO SILVER TEQ 750ml	S	$25.16	$13.31	$603.72	0.03%	-16.66%	24	0.03%	0.00%	2	
					$30.32	$16.05	$363.84	0.02%		12	0.015%		1	
					$19.99	$10.56	$239.88	0.01%		12	0.015%		1	
	015882	750	TEELING WHISKEY SINGLE GRAIN 750ml	S	$50.12	$26.51	$601.44	0.03%	100.00%	12	0.01%	100.00%	1	
					$50.12	$26.51	$601.44	0.03%		12	0.015%		1	
	949738	750	UNCLE VAL'S RESTORATIVE GIN 750ml	S	$33.40	$17.39	$601.20	0.03%	-39.61%	18	0.02%	-40.00%	2	
					$33.40	$17.39	$601.20	0.03%		18	0.022%		2	
	088730	750	XICARU MEZCAL SILVER 750ml	S	$33.34	$17.58	$600.12	0.03%	-79.92%	18	0.02%	-80.00%	2	
					$33.34	$17.58	$600.12	0.03%		18	0.022%		2	
	952686	750	WEST CORK BOURBON CASK IRISH WHISK 750ml	S	$25.00	$12.80	$600.00	0.03%	0.00%	24	0.03%	0.00%	2	
					$25.00	$12.80	$600.00	0.03%		24	0.029%		2	
	015690	750	KILBEGGAN 18 YEAR 750ml	S	$199.99	$106.08	$599.97	0.03%	100.00%	3	0.00%	100.00%	0	
					$199.99	$106.08	$599.97	0.03%		3	0.004%		0	
	042656	750	FLOR DE CANA GRAND RES 7 YEAR 750ml	S	$24.99	$13.21	$599.76	0.03%	-50.13%	24	0.03%	-50.00%	2	
					$24.99	$13.21	$599.76	0.03%		24	0.029%		2	
	042686	750	MOUNT GAY EXTRA OLD RUM*SC* 750ml	S	$48.04	$25.40	$576.48	0.03%	100.00%	12	0.01%	100.00%	1	
					$48.04	$25.40	$576.48	0.03%		12	0.015%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	088165	750	NUESTRA SOLEDAD LAGUICHI MIAHUATLAN750ml	S	$47.65	$25.00	$571.80	0.03%	100.00%	12	0.01%	100.00%	1	
					$47.65	$25.00	$571.80	0.03%		12	0.015%		1	
	954595	750	KILKERRAN 8 YR CASK STRENGTH 750ml	S	$94.78	$50.05	$568.68	0.03%	100.00%	6	0.01%	100.00%	1	
					$94.78	$50.05	$568.68	0.03%		6	0.007%		1	
	952791	750	RHINE HALL CHERRY BRANDY 750ml	S	$46.92	$31.33	$563.04	0.03%	100.00%	12	0.01%	100.00%	1	
					$46.92	$31.33	$563.04	0.03%		12	0.015%		1	
	919463	750	BAKON VODKA 750ml	S	$30.82	$16.05	$552.60	0.03%	-66.11%	18	0.02%	-66.67%	2	
					$30.82	$16.05	$552.60	0.03%		18	0.022%		2	
	954455	750	BRUXO NO. 4 MEZCAL ENSAMBLE 750ml	S	$91.99	$48.58	$551.94	0.03%	100.00%	6	0.01%	100.00%	1	
					$91.99	$48.58	$551.94	0.03%		6	0.007%		1	
	004947	750	GLEN GARIOCH 1797 RESERVE 750ml	S	$44.99	$23.78	$539.88	0.03%	100.00%	12	0.01%	100.00%	1	
					$44.99	$23.78	$539.88	0.03%		12	0.015%		1	
	000500	750	EL JIMADOR SILVER W/GLASS 750ml	1	$15.14	$9.55	$532.75	0.03%	-97.02%	36	0.04%	-95.93%	3	
					$17.99	$9.42	$251.86	0.01%		14	0.017%		1	
					$9.72	$9.42	$116.64	0.01%		12	0.015%		1	
					$18.99	$9.95	$94.95	0.00%		5	0.006%		0	
					$13.86	$9.42	$69.30	0.00%		5	0.006%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	**088162**	**750**	**NUESTRA SOLEDAD EJUTLA 750ml**	**S**	**$43.89**	**$23.00**	**$526.68**	**0.03%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$43.89	$23.00	$526.68	0.03%		12	0.015%		1	
	953729	**750**	**BARSOL SUPREMO MOSTE VERDE PISCO 750ml**	**S**	**$42.95**	**$22.69**	**$515.40**	**0.03%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$42.95	$22.69	$515.40	0.03%		12	0.015%		1	
	953257	**750**	**BOIZEL ULTIME CHAMPAGNE 750ml**	**S**	**$85.47**	**$45.00**	**$512.82**	**0.03%**	**100.00%**	**6**	**0.01%**	**100.00%**	**1**	
					$85.47	$45.00	$512.82	0.03%		6	0.007%		1	
	954118	**750**	**WONDERTEQ WESTERN ANEJO 750ml**	**S**	**$84.12**	**$44.38**	**$504.72**	**0.02%**	**100.00%**	**6**	**0.01%**	**100.00%**	**1**	
					$84.12	$44.38	$504.72	0.02%		6	0.007%		1	
	954011	**750**	**RUM FIRE 750ml**	**S**	**$41.44**	**$21.67**	**$497.28**	**0.02%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$41.44	$21.67	$497.28	0.02%		12	0.015%		1	
	952794	**750**	**RHINE HALL FERNET LOLA 750ml**	**S**	**$40.96**	**$27.33**	**$491.52**	**0.02%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$40.96	$27.33	$491.52	0.02%		12	0.015%		1	
	027682	**750**	**JIM BEAM KENTUCKY FIRE 750ml**	**S**	**$20.21**	**$10.67**	**$485.04**	**0.02%**	**-59.65%**	**24**	**0.03%**	**-60.00%**	**2**	
					$20.21	$10.67	$485.04	0.02%		24	0.029%		2	
	950780	**750**	**SFUMATO RABARBARO AMARO 750ml**	**S**	**$20.01**	**$10.27**	**$480.24**	**0.02%**	**-74.54%**	**24**	**0.03%**	**-74.74%**	**2**	
					$20.01	$10.27	$480.24	0.02%		24	0.029%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	**088861**	**750**	**CORAZON EXPRESSIONES STAGG ANEJO 750ml**	**S**	**$79.99**	**$42.24**	**$479.94**	**0.02%**	**100.00%**	**6**	**0.01%**	**100.00%**	**1**	
					$79.99	$42.24	$479.94	0.02%		6	0.007%		1	
	005249	**750**	**HIGHLAND PARK VALKYRIE 750ml**	**S**	**$79.99**	**$42.40**	**$479.94**	**0.02%**	**100.00%**	**6**	**0.01%**	**100.00%**	**1**	
					$79.99	$42.40	$479.94	0.02%		6	0.007%		1	
	005435	**750**	**LAPHROAIG 10 YR CASK STRENGTH 750ml**	**S**	**$79.99**	**$42.40**	**$479.94**	**0.02%**	**0.00%**	**6**	**0.01%**	**0.00%**	**1**	
					$79.99	$42.40	$479.94	0.02%		6	0.007%		1	
	015918	**750**	**TULLAMORE DEW 15 YEAR OLD IRISH WH 750ml**	**S**	**$79.99**	**$42.39**	**$479.94**	**0.02%**	**100.00%**	**6**	**0.01%**	**100.00%**	**1**	
					$79.99	$42.39	$479.94	0.02%		6	0.007%		1	
	019045	**750**	**JEFFERSON RESERVE OLD RUM CASK 750ml**	**S**	**$79.98**	**$42.39**	**$479.88**	**0.02%**	**99.97%**	**6**	**0.01%**	**100.00%**	**1**	
					$79.98	$42.39	$479.88	0.02%		6	0.007%		1	
	918737	**750**	**NEW WORLD VODKA OGDEN VALLEY 750ml**	**S**	**$39.99**	**$26.68**	**$479.88**	**0.02%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$39.99	$26.68	$479.88	0.02%		12	0.015%		1	
	952487	**750**	**KILKERRAN 12 YR CASK 750ml**	**S**	**$79.77**	**$42.07**	**$478.62**	**0.02%**	**-10.10%**	**6**	**0.01%**	**0.00%**	**1**	
					$79.77	$42.07	$478.62	0.02%		6	0.007%		1	
	100135	**750**	**GENTLEMAN JACK W/COASTER SET 750ml**	**D**	**$28.76**	**$17.13**	**$477.63**	**0.02%**	**-96.95%**	**17**	**0.02%**	**-96.14%**	**1**	
					$25.02	$17.13	$250.20	0.01%		10	0.012%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	100135				$32.49	$17.13	$227.43	0.01%		7	0.009%		1	
	951175	750	BRUXO NO. 3 BARRIL 750ml	S	$79.17	$41.75	$475.02	0.02%	0.01%	6	0.01%	0.00%	1	
					$79.17	$41.75	$475.02	0.02%		6	0.007%		1	
	954896	750	MEZCALERO 20 750ml	S	$79.16	$52.76	$474.96	0.02%	100.00%	6	0.01%	100.00%	1	
					$79.16	$52.76	$474.96	0.02%		6	0.007%		1	
	087056	750	AGAVE DE CORTES JOVEN 750ml	S	$39.19	$20.50	$470.28	0.02%	100.00%	12	0.01%	100.00%	1	
					$39.19	$20.50	$470.28	0.02%		12	0.015%		1	
	905426	750	ROWAN'S CREEK SMALL BATCH 750ml	S	$38.96	$20.57	$467.52	0.02%	0.54%	12	0.01%	0.00%	1	
					$38.96	$20.57	$467.52	0.02%		12	0.015%		1	
	952835	750	MANSINTHE 750ml	S	$75.95	$40.25	$455.70	0.02%	100.00%	6	0.01%	100.00%	1	
					$75.95	$40.25	$455.70	0.02%		6	0.007%		1	
	018790	750	I. W. HARPER BOURBON15 YEAR 750ml	S	$75.80	$40.17	$454.80	0.02%	-82.79%	6	0.01%	-82.86%	1	
					$75.80	$40.17	$454.80	0.02%		6	0.007%		1	
	015924	750	TYRCONNELL MADIERA CASK 750ml	S	$74.99	$39.74	$449.94	0.02%	100.00%	6	0.01%	100.00%	1	
					$74.99	$39.74	$449.94	0.02%		6	0.007%		1	
	087176	750	AZUNIA BLANCO 750ml	S	$37.39	$19.74	$448.68	0.02%	100.00%	12	0.01%	100.00%	1	
					$37.39	$19.74	$448.68	0.02%		12	0.015%		1	
	946867	750	BOTANIVORE GIN 750ml	S	$37.39	$19.73	$448.68	0.02%	50.00%	12	0.01%	50.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	946867				$37.39	$19.73	$448.68	0.02%		12	0.015%		1	
	953942	750	WAHAKA COMITECO BLANCO 750ml	S	$37.26	$24.93	$447.12	0.02%	100.00%	12	0.01%	100.00%	1	
					$37.26	$24.93	$447.12	0.02%		12	0.015%		1	
	952831	750	DISTILLERS ART CAROL ILA 2010 750ml	S	$111.18	$58.67	$444.72	0.02%	-70.70%	4	0.00%	0.00%	0	
					$111.18	$58.67	$444.72	0.02%		4	0.005%		0	
	947610	750	WAHAKA MEZCAL MADRE CUISHE 750ml	S	$73.99	$49.50	$443.94	0.02%	-49.24%	6	0.01%	-50.00%	1	
					$73.99	$49.50	$443.94	0.02%		6	0.007%		1	
	947611	750	WAHAKA MEZCAL TOBALA 750ml	S	$73.99	$49.50	$443.94	0.02%	-19.76%	6	0.01%	0.00%	1	
					$73.99	$49.50	$443.94	0.02%		6	0.007%		1	
	953728	750	BARSOL SELECTO ITALIA PISCO 750ml	S	$36.95	$19.50	$443.40	0.02%	100.00%	12	0.01%	100.00%	1	
					$36.95	$19.50	$443.40	0.02%		12	0.015%		1	
	954086	750	DOMAINE MAJAS CHARDONNAY 750ml	S	$18.26	$9.33	$438.24	0.02%	100.00%	24	0.03%	100.00%	2	
					$18.26	$9.33	$438.24	0.02%		24	0.029%		2	
	042204	750	BLUE CHAIR BAY BANANA RUM 750ml	S	$18.18	$9.59	$436.32	0.02%	-40.85%	24	0.03%	-41.46%	2	
					$18.18	$9.59	$436.32	0.02%		24	0.029%		2	
	952921	750	WEST CORK GLENGARRRIF PEAT IRISH 750ml	S	$36.02	$18.67	$432.24	0.02%	-75.00%	12	0.01%	-75.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	952921				$36.02	$18.67	$432.24	0.02%		12	0.015%		1	
	951800	750	LOS NAHUALES MEZCAL REPOSADO 750ml	S	$71.13	$37.48	$426.78	0.02%	1.07%	6	0.01%	0.00%	1	
					$71.13	$37.48	$426.78	0.02%		6	0.007%		1	
	951930	750	BOZAL CUISHE 750ml	S	$70.07	$36.88	$420.42	0.02%	-75.90%	6	0.01%	-75.51%	1	
					$70.07	$36.88	$420.42	0.02%		6	0.007%		1	
	952328	750	BOZAL TOBASICHE 750ml	S	$69.99	$36.84	$419.94	0.02%	-50.00%	6	0.01%	-50.00%	1	
					$69.99	$36.84	$419.94	0.02%		6	0.007%		1	
	954562	750	JAMESON BLENDER'S DOG 750ml	S	$69.99	$36.93	$419.94	0.02%	100.00%	6	0.01%	100.00%	1	
					$69.99	$36.93	$419.94	0.02%		6	0.007%		1	
	954561	750	JAMESON COOPER'S CROZE 750ml	S	$69.99	$36.93	$419.94	0.02%	100.00%	6	0.01%	100.00%	1	
					$69.99	$36.93	$419.94	0.02%		6	0.007%		1	
	954560	750	JAMESON DISTILLER'S SAFE 750ml	S	$69.99	$36.93	$419.94	0.02%	100.00%	6	0.01%	100.00%	1	
					$69.99	$36.93	$419.94	0.02%		6	0.007%		1	
	954189	750	JOHN POWER LANE WHISKEY 750ml	S	$69.99	$37.08	$419.94	0.02%	100.00%	6	0.01%	100.00%	1	
					$69.99	$37.08	$419.94	0.02%		6	0.007%		1	
	954014	750	WAHAKA NANCHE 750ml	S	$69.99	$46.82	$419.94	0.02%	100.00%	6	0.01%	100.00%	1	
					$69.99	$46.82	$419.94	0.02%		6	0.007%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	951017	750	WAHAKA MANZANITA 750ml	S	$69.99	$46.82	$419.94	0.02%	100.00%	6	0.01%	100.00%	1	
					$69.99	$46.82	$419.94	0.02%		6	0.007%		1	
	017669	750	DUKE KENTUCKY STRAIGHT BOURBON 750ml	S	$34.97	$18.33	$419.64	0.02%	-67.01%	12	0.01%	-66.67%	1	
					$34.97	$18.33	$419.64	0.02%		12	0.015%		1	
	953349	750	PLANTATION TRINIDAD 2003 750ml	S	$69.80	$36.67	$418.80	0.02%	100.00%	6	0.01%	100.00%	1	
					$69.80	$36.67	$418.80	0.02%		6	0.007%		1	
	953511	750	WAHAKA VDM ESPADIN #22 750ml	S	$208.99	$140.05	$417.98	0.02%	100.00%	2	0.00%	100.00%	0	
					$208.99	$140.05	$417.98	0.02%		2	0.002%		0	
	949317	750	OLD POTRERO WHISKEY 18TH CNTRY STY 750ml	S	$68.72	$36.40	$412.32	0.02%	1.07%	6	0.01%	0.00%	1	
					$68.72	$36.40	$412.32	0.02%		6	0.007%		1	
	954901	750	LOW GAP RYE 750ml	S	$67.90	$35.61	$407.40	0.02%	100.00%	6	0.01%	100.00%	1	
					$67.90	$35.61	$407.40	0.02%		6	0.007%		1	
	953563	750	VITTORE BLANC 750ml	S	$13.42	$6.67	$402.60	0.02%	100.00%	30	0.04%	100.00%	3	
					$13.42	$6.67	$402.60	0.02%		30	0.037%		3	
	953298	750	AVUA TAPINHOA 750ml	S	$66.67	$35.00	$400.02	0.02%	100.00%	6	0.01%	100.00%	1	
					$66.67	$35.00	$400.02	0.02%		6	0.007%		1	
	954824	750	JURA 2007 750ml	S	$99.58	$52.50	$398.32	0.02%	100.00%	4	0.00%	100.00%	0	
					$99.58	$52.50	$398.32	0.02%		4	0.005%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	953727	750	BARSOL SELECTO ACHOLADO PISCO 750ml	S	$32.95	$17.37	$395.40	0.02%	100.00%	12	0.01%	100.00%	1	
					$32.95	$17.37	$395.40	0.02%		12	0.015%		1	
	064977	750	TEMPUS FUGIT ANGELICO FERNET 750ml	S	$65.65	$34.77	$393.90	0.02%	-74.80%	6	0.01%	-75.00%	1	
					$65.65	$34.77	$393.90	0.02%		6	0.007%		1	
	954825	750	DAILLUAINE 2007 750ml	S	$97.70	$51.50	$390.80	0.02%	100.00%	4	0.00%	100.00%	0	
					$97.70	$51.50	$390.80	0.02%		4	0.005%		0	
	027708	750	BIRD DOG CHOCOLATE WHISKEY 750ml	S	$16.17	$8.52	$388.08	0.02%	-63.30%	24	0.03%	-63.64%	2	
					$16.17	$8.52	$388.08	0.02%		24	0.029%		2	
	086666	750	JEREMIAH WEED 750ml	S	$16.17	$8.52	$388.08	0.02%	-33.09%	24	0.03%	-33.33%	2	
					$16.17	$8.52	$388.08	0.02%		24	0.029%		2	
	950518	750	LOS OSUNA REPOSADO 750ml	S	$77.37	$41.00	$386.85	0.02%	1.50%	5	0.01%	-16.67%	0	
					$77.37	$41.00	$386.85	0.02%		5	0.006%		0	
	016022	750	IWAI WHISKY 750ml	S	$31.56	$16.50	$378.72	0.02%	100.00%	12	0.01%	100.00%	1	
					$31.56	$16.50	$378.72	0.02%		12	0.015%		1	
	067231	750	VECCHIO AMARO DEL CAPO 750ml	S	$30.93	$16.00	$371.16	0.02%	100.00%	12	0.01%	100.00%	1	
					$30.93	$16.00	$371.16	0.02%		12	0.015%		1	
	005195	750	FAMOUS GROUSE SMOKY BLACK 750ml	S	$30.32	$16.05	$363.84	0.02%	1.10%	12	0.01%	0.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	005195				$30.32	$16.05	$363.84	0.02%		12	0.015%		1	
	015686	750	KILBEGGAN IRISH WHISKEY 750ml	S	$30.32	$16.05	$363.84	0.02%	0.00%	12	0.01%	0.00%	1	
					$30.32	$16.05	$363.84	0.02%		12	0.015%		1	
	089016	750	CASA NOBLE ANEJO 750ml	S	$60.63	$31.78	$363.78	0.02%	-71.39%	6	0.01%	-71.43%	1	
					$60.63	$31.78	$363.78	0.02%		6	0.007%		1	
	015818	750	PADDY OLD IRISH WHISKEY 750ml	S	$30.31	$16.04	$363.72	0.02%	100.00%	12	0.01%	100.00%	1	
					$30.31	$16.04	$363.72	0.02%		12	0.015%		1	
	052806	750	KORBEL BRANDY 750ml	S	$15.15	$7.98	$363.60	0.02%	-39.75%	24	0.03%	-40.00%	2	
					$15.15	$7.98	$363.60	0.02%		24	0.029%		2	
	015880	750	TEELING WHISKEY SINGLE MALT 750ml	S	$60.19	$31.86	$361.14	0.02%	100.00%	6	0.01%	100.00%	1	
					$60.19	$31.86	$361.14	0.02%		6	0.007%		1	
	954616	750	BRECKENRIDGE PX SHERRY CASK 750ml	S	$59.99	$31.76	$359.94	0.02%	100.00%	6	0.01%	100.00%	1	
					$59.99	$31.76	$359.94	0.02%		6	0.007%		1	
	952891	750	WYOMING WHISKEY DOUBLE CASK 750ml	S	$59.99	$31.76	$359.94	0.02%	100.00%	6	0.01%	100.00%	1	
					$59.99	$31.76	$359.94	0.02%		6	0.007%		1	
	952581	750	OAKLAND BRANDY LEMONGRASS 750ml	S	$14.52	$19.33	$348.48	0.02%	100.00%	24	0.03%	100.00%	2	
					$14.52	$19.33	$348.48	0.02%		24	0.029%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	088007	750	LOS AMANTES JOVEN 750ml	S	$56.12	$29.39	$336.72	0.02%	-49.73%	6	0.01%	-50.00%	1	
					$56.12	$29.39	$336.72	0.02%		6	0.007%		1	
	951258	750	DELORD XO BAS ARMAGNAC 15 YEAR 750ml	S	$55.72	$36.91	$334.32	0.02%	102.66%	6	0.01%	100.00%	1	
					$55.72	$36.91	$334.32	0.02%		6	0.007%		1	
	005028	750	GLENGOYNE 21 YEAR 750ml	S	$166.78	$88.56	$333.56	0.02%	-90.86%	2	0.00%	-90.91%	0	
					$166.78	$88.56	$333.56	0.02%		2	0.002%		0	
	954097	750	DOMAINE ROLET CREMANT DU JURA 750ml	S	$27.50	$14.25	$330.00	0.02%	100.00%	12	0.01%	100.00%	1	
					$27.50	$14.25	$330.00	0.02%		12	0.015%		1	
	041430	750	44 NORTH RAINIER CHERRY VODKA 750ml	S	$27.28	$14.43	$327.36	0.02%	100.00%	12	0.01%	100.00%	1	
					$27.28	$14.43	$327.36	0.02%		12	0.015%		1	
	909911	750	SAUZA BLUE SILVER TEQ 750ml	S	$20.28	$10.71	$324.48	0.02%	100.00%	16	0.02%	100.00%	1	
					$20.28	$10.71	$324.48	0.02%		16	0.020%		1	
	951467	750	ELDORADO RUM 15 YR 750ml	S	$53.39	$27.95	$320.34	0.02%	-79.88%	6	0.01%	-80.00%	1	
					$53.39	$27.95	$320.34	0.02%		6	0.007%		1	
	954821	750	FETTERCAIRN 2008 750ml	S	$77.96	$41.00	$311.84	0.02%	100.00%	4	0.00%	100.00%	0	
					$77.96	$41.00	$311.84	0.02%		4	0.005%		0	
	954822	750	GLENGOYNE 2008 750ml	S	$77.96	$41.00	$311.84	0.02%	100.00%	4	0.00%	100.00%	0	
					$77.96	$41.00	$311.84	0.02%		4	0.005%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	043446	750	DON Q GOLD RUM 750ml	S	$12.99	$6.83	$311.76	0.02%	100.00%	24	0.03%	100.00%	2	
					$12.99	$6.83	$311.76	0.02%		24	0.029%		2	
	949689	750	BRINLEY VANILLA RUM 750ml	S	$25.92	$13.33	$310.98	0.02%	101.99%	12	0.01%	100.00%	1	
					$25.93	$13.33	$155.58	0.01%		6	0.007%		1	
					$25.90	$13.32	$155.40	0.01%		6	0.007%		1	
	043440	750	DON Q GRAN ANEJO RUM 750ml	S	$50.52	$26.72	$303.12	0.01%	1.06%	6	0.01%	0.00%	1	
					$50.52	$26.72	$303.12	0.01%		6	0.007%		1	
	089768	750	SPARKLE DONKEY REPOSADO TEQUILA 750ml	S	$25.26	$13.09	$303.12	0.01%	-48.86%	12	0.01%	-50.00%	1	
					$25.26	$13.09	$303.12	0.01%		12	0.015%		1	
	951367	750	CERBOIS ARMAGNAC VSOP 750ml	S	$50.62	$26.38	$302.70	0.01%	-45.04%	6	0.01%	-45.45%	1	
					$50.62	$26.38	$302.70	0.01%		6	0.007%		1	
	088025	750	LUNAZUL EL HUMOSO 750ml	S	$24.99	$13.14	$299.88	0.01%	100.00%	12	0.01%	100.00%	1	
					$24.99	$13.14	$299.88	0.01%		12	0.015%		1	
	949202	750	CRATER LAKE HAZELNUT ESPRESSO 750ml	S	$24.67	$12.82	$296.04	0.01%	100.00%	12	0.01%	100.00%	1	
					$24.67	$12.82	$296.04	0.01%		12	0.015%		1	
	953147	750	PAUL MASSON BRANDY PEACH 750ml	S	$11.99	$6.30	$287.76	0.01%	0.00%	24	0.03%	0.00%	2	
					$11.99	$6.30	$287.76	0.01%		24	0.029%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	**954583**	**750**	**RHINE HALL BRANDY MIXED CASE 750ml**	**S**	**$46.92**	**$31.33**	**$281.52**	**0.01%**	**100.00%**	**6**	**0.01%**	**100.00%**	**1**	
					$46.92	$31.33	$281.52	0.01%		6	0.007%		1	
	952838	**750**	**DISTILLERS ART BENRINNES '10 750ml**	**S**	**$70.13**	**$36.83**	**$280.52**	**0.01%**	**2.29%**	**4**	**0.00%**	**0.00%**	**0**	
					$70.13	$36.83	$280.52	0.01%		4	0.005%		0	
	027446	**750**	**DEFIANT SINGLE MALT WHISKY 750ml**	**S**	**$46.25**	**$24.45**	**$277.50**	**0.01%**	**100.00%**	**6**	**0.01%**	**100.00%**	**1**	
					$46.25	$24.45	$277.50	0.01%		6	0.007%		1	
	954404	**750**	**WILD TURKEY AMERICAN HONEY STING 750ml**	**S**	**$22.99**	**$12.15**	**$275.88**	**0.01%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$22.99	$12.15	$275.88	0.01%		12	0.015%		1	
	088152	**750**	**SAUZA 901 750ml**	**S**	**$30.32**	**$15.97**	**$272.88**	**0.01%**	**100.00%**	**9**	**0.01%**	**100.00%**	**1**	
					$30.32	$15.97	$272.88	0.01%		9	0.011%		1	
	087827	**750**	**CASA NOBLE JOVEN SINGLE BARREL 750ml**	**S**	**$45.47**	**$24.03**	**$272.82**	**0.01%**	**-49.73%**	**6**	**0.01%**	**-50.00%**	**1**	
					$45.47	$24.03	$272.82	0.01%		6	0.007%		1	
	954893	**750**	**SIEMBRA AZUL REPOSADO 12 YEAR 750ml**	**S**	**$44.89**	**$29.67**	**$269.34**	**0.01%**	**100.00%**	**6**	**0.01%**	**100.00%**	**1**	
					$44.89	$29.67	$269.34	0.01%		6	0.007%		1	
	921020	**750**	**SKINNY GIRL BARE NAKED VODKA 750ml**	**S**	**$22.23**	**$11.75**	**$266.76**	**0.01%**	**100.00%**	**12**	**0.01%**	**100.00%**	**1**	
					$22.23	$11.75	$266.76	0.01%		12	0.015%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	907541	750	TORRES BRANDY 10YR 750ml	S	$22.23	$11.75	$266.76	0.01%	1.09%	12	0.01%	0.00%	1	
					$22.23	$11.75	$266.76	0.01%		12	0.015%		1	
	921079	750	EBB & FLOW GIN 750ml	S	$44.15	$23.33	$264.90	0.01%	-50.00%	6	0.01%	-50.00%	1	
					$44.15	$23.33	$264.90	0.01%		6	0.007%		1	
	088898	750	AZUNIA ANEJO 750ml	S	$44.13	$23.32	$264.78	0.01%	100.00%	6	0.01%	100.00%	1	
					$44.13	$23.32	$264.78	0.01%		6	0.007%		1	
	088570	750	SAUZA TRES GENERACIONES REPOSADO 750ml	S	$43.61	$23.04	$261.66	0.01%	100.00%	6	0.01%	100.00%	1	
					$43.61	$23.04	$261.66	0.01%		6	0.007%		1	
	948370	750	MICHTER'S SOUR MASH WHISKEY 750ml	S	$43.48	$22.67	$260.88	0.01%	-66.67%	6	0.01%	-66.67%	1	
					$43.48	$22.67	$260.88	0.01%		6	0.007%		1	
	066821	750	SOTOL POR SIEMPRE WILD HARVEST 750ml	S	$42.95	$22.50	$257.70	0.01%	-79.83%	6	0.01%	-80.00%	1	
					$42.95	$22.50	$257.70	0.01%		6	0.007%		1	
	953680	750	MERY MELROSE COGNAC VS 750ml	S	$42.23	$22.00	$253.38	0.01%	100.00%	6	0.01%	100.00%	1	
					$42.23	$22.00	$253.38	0.01%		6	0.007%		1	
	089829	750	SAUZA 100 ANOS ANEJO 750ml	S	$20.21	$10.67	$242.52	0.01%	100.00%	12	0.01%	100.00%	1	
					$20.21	$10.67	$242.52	0.01%		12	0.015%		1	
	080022	750	BLUE CHAIR BAY COCO NUT RUM CREAM 750ml	S	$20.20	$10.67	$242.40	0.01%	-74.87%	12	0.01%	-75.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	080022				$20.20	$10.67	$242.40	0.01%		12	0.015%		1	
	045995	750	CALICO JACK WHIPPED RUM 750ml	S	$10.10	$5.30	$242.40	0.01%	-94.83%	24	0.03%	-95.15%	2	
					$10.10	$5.30	$242.40	0.01%		24	0.029%		2	
	035239	750	THREE OLIVES TRPL SHT ESPRSS V 750ml	S	$20.20	$10.67	$242.40	0.01%	1.05%	12	0.01%	0.00%	1	
					$20.20	$10.67	$242.40	0.01%		12	0.015%		1	
	948043	750	REBECCA CREEK WHISKEY 750ml	S	$40.23	$21.25	$241.38	0.01%	100.00%	6	0.01%	100.00%	1	
					$40.23	$21.25	$241.38	0.01%		6	0.007%		1	
	951050	750	BARBANCOURT 3 STAR RHUM 4 YR 750ml	S	$19.82	$10.17	$237.84	0.01%	-74.87%	12	0.01%	-75.00%	1	
					$19.82	$10.17	$237.84	0.01%		12	0.015%		1	
	088899	750	AZUNIA REPOSADO 750ml	S	$39.08	$20.63	$234.48	0.01%	100.00%	6	0.01%	100.00%	1	
					$39.08	$20.63	$234.48	0.01%		6	0.007%		1	
	006436	750	WHITE HORSE SCOTCH 750ml	S	$19.27	$10.17	$231.24	0.01%	-50.00%	12	0.01%	-50.00%	1	
					$19.27	$10.17	$231.24	0.01%		12	0.015%		1	
	089233	750	CORRALEJO ANEJO TEQ 750ml	S	$38.34	$20.05	$230.04	0.01%	0.97%	6	0.01%	0.00%	1	
					$38.34	$20.05	$230.04	0.01%		6	0.007%		1	
	954736	750	RUSSELL HENRY GIN 750ml	S	$38.02	$19.86	$228.12	0.01%	100.00%	6	0.01%	100.00%	1	
					$38.02	$19.86	$228.12	0.01%		6	0.007%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	043424	750	DON Q ANEJO RUM 750ml	S	$18.89	$9.97	$226.68	0.01%	100.00%	12	0.01%	100.00%	1	
					$18.89	$9.97	$226.68	0.01%		12	0.015%		1	
	028793	750	PLYMOUTH NAVY STRENGTH GIN 750ml	S	$37.39	$19.73	$224.34	0.01%	100.00%	6	0.01%	100.00%	1	
					$37.39	$19.73	$224.34	0.01%		6	0.007%		1	
	032342	750	ST GEORGE DRY RYE GIN 750ml	S	$37.39	$19.73	$224.34	0.01%	-66.43%	6	0.01%	-66.67%	1	
					$37.39	$19.73	$224.34	0.01%		6	0.007%		1	
	946799	750	SKYY WILD STRAWBERRY VODKA 750ml	S	$18.18	$9.59	$218.16	0.01%	100.00%	12	0.01%	100.00%	1	
					$18.18	$9.59	$218.16	0.01%		12	0.015%		1	
	951972	750	WAHAKA GUSANO 750ml	S	$35.99	$24.00	$215.94	0.01%	-11.98%	6	0.01%	0.00%	1	
					$35.99	$24.00	$215.94	0.01%		6	0.007%		1	
	954088	750	L'ACINO CALABRIA BIANCO 750ml	S	$17.94	$9.17	$215.28	0.01%	100.00%	12	0.01%	100.00%	1	
					$17.94	$9.17	$215.28	0.01%		12	0.015%		1	
	953121	750	OLD MONK RUM 750ml	S	$17.94	$9.17	$215.28	0.01%	100.00%	12	0.01%	100.00%	1	
					$17.94	$9.17	$215.28	0.01%		12	0.015%		1	
	030716	750	JUNIPERO GIN 750ml	S	$35.32	$18.64	$211.92	0.01%	1.06%	6	0.01%	0.00%	1	
					$35.32	$18.64	$211.92	0.01%		6	0.007%		1	
	947861	750	JUNIPERO GIN 750ml	S	$35.32	$18.64	$211.92	0.01%	100.00%	6	0.01%	100.00%	1	
					$35.32	$18.64	$211.92	0.01%		6	0.007%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	035399	750	KARLSSON'S GOLD VODKA 750ml	S	$35.32	$18.64	$211.92	0.01%	1.06%	6	0.01%	0.00%	1	
					$35.32	$18.64	$211.92	0.01%		6	0.007%		1	
	005290	750	J & B RARE SCOTCH 750ml	S	$23.24	$12.29	$209.16	0.01%	-42.06%	9	0.01%	-43.75%	1	
					$23.24	$12.29	$209.16	0.01%		9	0.011%		1	
	015739	750	2 GINGERS WHISKEY 750ml	S	$16.99	$8.96	$203.88	0.01%	-75.56%	12	0.01%	-66.67%	1	
					$16.99	$8.96	$203.88	0.01%		12	0.015%		1	
	951588	750	UNCLE VAL'S PEPPERED GIN 750ml	S	$33.35	$17.35	$200.10	0.01%	-87.46%	6	0.01%	-87.50%	1	
					$33.35	$17.35	$200.10	0.01%		6	0.007%		1	
	949547	750	JOHNNY DRUM PRIVATE STOCK 750ml	S	$33.17	$17.49	$199.02	0.01%	-79.83%	6	0.01%	-80.00%	1	
					$33.17	$17.49	$199.02	0.01%		6	0.007%		1	
	908208	750	SVEDKA VANILLA VODKA 750ml	S	$16.24	$8.56	$194.88	0.01%	100.00%	12	0.01%	100.00%	1	
					$16.24	$8.56	$194.88	0.01%		12	0.015%		1	
	088556	750	SAUZA BLANCO SILVER 750ml	S	$16.17	$8.52	$194.04	0.01%	100.00%	12	0.01%	100.00%	1	
					$16.17	$8.52	$194.04	0.01%		12	0.015%		1	
	064296	750	ARAK MASSAYA 750ml	S	$38.33	$20.00	$191.65	0.01%	100.00%	5	0.01%	100.00%	0	
					$38.33	$20.00	$191.65	0.01%		5	0.006%		0	
	953197	750	INFUSE SPIRITS BOURBON 750ml	S	$31.90	$16.50	$191.40	0.01%	100.00%	6	0.01%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	953197				$31.90	$16.50	$191.40	0.01%		6	0.007%		1	
	017510	750	CLYDE MAY'S CONECUH RIDGE WHISKEY 750ml	S	$33.57	$17.40	$189.42	0.01%	100.00%	6	0.01%	100.00%	1	
					$33.57	$17.40	$402.84	0.02%		12	0.015%		1	
					$35.57	$18.46	($213.42)	-0.01%		(6)	-0.007%		(1)	
	952764	750	DARNLEY'S ELDERFLOWER GIN 750ml	S	$30.95	$16.00	$185.70	0.01%	0.00%	6	0.01%	0.00%	1	
					$30.95	$16.00	$185.70	0.01%		6	0.007%		1	
	904892	750	AGAVERO TEQ EL ORIG 750ml	S	$30.47	$16.05	$182.82	0.01%	1.09%	6	0.01%	0.00%	1	
					$30.47	$16.05	$182.82	0.01%		6	0.007%		1	
	087448	750	DELEON PLATINUM 750ml	S	$60.64	$32.10	$181.92	0.01%	100.00%	3	0.00%	100.00%	0	
					$60.64	$32.10	$181.92	0.01%		3	0.004%		0	
	089495	750	LUNAZUL PRIMERO 750ml	S	$30.31	$15.97	$181.86	0.01%	1.07%	6	0.01%	0.00%	1	
					$30.31	$15.97	$181.86	0.01%		6	0.007%		1	
	947016	750	PLYMOUTH SLOE GIN 750ml	S	$29.99	$15.80	$179.94	0.01%	0.00%	6	0.01%	0.00%	1	
					$29.99	$15.80	$179.94	0.01%		6	0.007%		1	
	954267	750	E&J APPLE BRANDY 750ml	S	$14.99	$7.89	$179.88	0.01%	100.00%	12	0.01%	100.00%	1	
					$14.99	$7.89	$179.88	0.01%		12	0.015%		1	
	954268	750	EJ PEACH BRANDY 750ml	S	$14.99	$7.89	$179.88	0.01%	100.00%	12	0.01%	100.00%	1	
					$14.99	$7.89	$179.88	0.01%		12	0.015%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	043016	750	WHALERS RARE RESERVE RUM 750ml	S	$14.72	$7.75	$176.64	0.01%	-66.55%	12	0.01%	-66.67%	1	
					$14.72	$7.75	$176.64	0.01%		12	0.015%		1	
	954787	750	DARKSTAR NEGRONI 750ml	S	$28.24	$14.56	$169.44	0.01%	100.00%	6	0.01%	100.00%	1	
					$28.24	$14.56	$169.44	0.01%		6	0.007%		1	
	954617	750	BRECKENRIDGE BITTERS 750ml	S	$27.99	$14.73	$167.94	0.01%	100.00%	6	0.01%	100.00%	1	
					$27.99	$14.73	$167.94	0.01%		6	0.007%		1	
	011216	750	PIKE CREEK WHISKY 750ml	S	$27.28	$14.36	$163.68	0.01%	100.00%	6	0.01%	100.00%	1	
					$27.28	$14.36	$163.68	0.01%		6	0.007%		1	
	952810	750	VITTORE RED SWEET VERMOUTH 750ml	S	$13.42	$6.67	$161.04	0.01%	0.00%	12	0.01%	0.00%	1	
					$13.42	$6.67	$161.04	0.01%		12	0.015%		1	
	044448	750	CRUZAN 9 SPICED RUM 750ml	S	$13.13	$6.91	$157.56	0.01%	100.00%	12	0.01%	100.00%	1	
					$13.13	$6.91	$157.56	0.01%		12	0.015%		1	
	044565	750	CRUZAN PASSION FRT RUM 750ml	S	$13.13	$6.91	$157.56	0.01%	-49.73%	12	0.01%	-50.00%	1	
					$13.13	$6.91	$157.56	0.01%		12	0.015%		1	
	954648	750	CASTLE ROCK ROSE OF PINOT NOIR 750ml	S	$13.03	$6.65	$156.36	0.01%	100.00%	12	0.01%	100.00%	1	
					$13.03	$6.65	$156.36	0.01%		12	0.015%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	033559	750	PINNACLE HABANERO 750ml	S	$12.99	$6.83	$155.88	0.01%	100.00%	12	0.01%	100.00%	1	
					$12.99	$6.83	$155.88	0.01%		12	0.015%		1	
	954897	750	PISCO ACHELADO 750ml	S	$25.98	$17.07	$155.88	0.01%	100.00%	6	0.01%	100.00%	1	
					$25.98	$17.07	$155.88	0.01%		6	0.007%		1	
	035453	750	SVEDKA CHERRY VODKA 750ml	S	$12.99	$6.83	$155.88	0.01%	100.00%	12	0.01%	100.00%	1	
					$12.99	$6.83	$155.88	0.01%		12	0.015%		1	
	953196	750	INFUSE SPIRITS LEMON VODKA 750ml	S	$25.95	$13.33	$155.70	0.01%	100.00%	6	0.01%	100.00%	1	
					$25.95	$13.33	$155.70	0.01%		6	0.007%		1	
	953195	750	INFUSE SPIRITS VODKA 750ml	S	$25.95	$13.33	$155.70	0.01%	100.00%	6	0.01%	100.00%	1	
					$25.95	$13.33	$155.70	0.01%		6	0.007%		1	
	042020	750	APPLETON ESTATE RESERVE RUM 750ml	S	$49.61	$26.24	$152.28	0.01%	100.00%	6	0.01%	100.00%	1	
					$49.61	$26.24	$152.28	0.01%		6	0.007%		1	
	065375	750	FESTLIG AQUAVIT KROGSTAD 750ml	S	$25.26	$13.28	$151.56	0.01%	-88.77%	6	0.01%	-88.89%	1	
					$25.26	$13.28	$151.56	0.01%		6	0.007%		1	
	089136	750	CABO WABO ANEJO TEQUILA 750ml	S	$45.47	$24.03	$136.41	0.01%	0.00%	3	0.00%	0.00%	0	
					$45.47	$24.03	$136.41	0.01%		3	0.004%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	907386	750	VAN GOGH ESPRESSO VODKA 750ml	S	$22.37	$11.75	$134.22	0.01%	100.00%	6	0.01%	100.00%	1	
					$22.37	$11.75	$134.22	0.01%		6	0.007%		1	
	064039	750	AALBORG TAFFEL AQUAVIT 750ml	S	$22.22	$11.67	$133.32	0.01%	100.00%	6	0.01%	100.00%	1	
					$22.22	$11.67	$133.32	0.01%		6	0.007%		1	
	040297	750	NEW AMSTERDAM CITRONVODKA 750ml	S	$15.07	$7.94	$124.22	0.01%	-61.59%	8	0.01%	-65.22%	1	
					$15.99	$8.43	$95.94	0.00%		6	0.007%		1	
					$14.14	$7.45	$28.28	0.00%		2	0.002%		0	
	949916	750	OLE SMOKY ORIGINAL MOONSHINE 750ml	S	$20.16	$10.57	$120.96	0.01%	100.00%	6	0.01%	100.00%	1	
					$20.16	$10.57	$120.96	0.01%		6	0.007%		1	
	045421	750	CALICO JACK PINEAPPLE COCONUT RUM 750ml	S	$9.99	$5.24	$119.88	0.01%	100.00%	12	0.01%	100.00%	1	
					$9.99	$5.24	$119.88	0.01%		12	0.015%		1	
	953783	750	TRADER VICS DARK RUM 750ml	S	$9.99	$5.23	$119.88	0.01%	100.00%	12	0.01%	100.00%	1	
					$9.99	$5.23	$119.88	0.01%		12	0.015%		1	
	919687	750	FIREFLY SKINNY TEA VODKA 750ml	S	$18.26	$9.64	$109.56	0.01%	-49.61%	6	0.01%	-50.00%	1	
					$18.26	$9.64	$109.56	0.01%		6	0.007%		1	
	952077	750	HAZELBURN 10 YEAR SINGLE MALT 750ml	S	$79.63	$41.99	$79.63	0.00%	-94.46%	1	0.00%	-94.44%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	952077				$79.63	$41.99	$79.63	0.00%		1	0.001%		0	
	953235	750	REDEMPTION RYE 750ml	D	$28.74	$15.21	$57.48	0.00%	100.00%	2	0.00%	100.00%	0	
					$28.74	$15.21	$57.48	0.00%		2	0.002%		0	
	083248	750	H WALKER PEACH SCHNAPPS 750ml	S	$10.09	$5.29	$50.45	0.00%	-16.11%	5	0.01%	-16.67%	0	
					$10.09	$5.29	$50.45	0.00%		5	0.006%		0	
	027719	750	KOVAL FOUR GRAIN WHISKEY 750ml	S	$48.30	$25.54	$48.30	0.00%	-96.97%	1	0.00%	-96.97%	0	
					$48.30	$25.54	$48.30	0.00%		1	0.001%		0	
	919321	750	EL MAYOR ANEJO TEQ 750ml	U	$40.58	$21.43	$40.58	0.00%	-50.00%	1	0.00%	-50.00%	0	
					$40.58	$21.43	$40.58	0.00%		1	0.001%		0	
	030772	750	KOVAL DRY GIN 750ml	S	$36.98	$19.52	$36.98	0.00%	-74.73%	1	0.00%	-75.00%	0	
					$36.98	$19.52	$36.98	0.00%		1	0.001%		0	
	021986	750	WELLER SPECIAL RES 90PR BARREL 750ml	U	$28.98	$15.34	$28.98	0.00%	100.00%	1	0.00%	100.00%	0	
					$28.98	$15.34	$28.98	0.00%		1	0.001%		0	
	901876	750	BUSHMILLS RED BUSH 750ml	D	$26.99	$14.28	$26.99	0.00%	100.00%	1	0.00%	100.00%	0	
					$26.99	$14.28	$26.99	0.00%		1	0.001%		0	
	004001	750	JOSE CUERVO ESP GOLDW/CLASSIC MARG 750ml	U	$18.18	$9.52	$18.18	0.00%	-99.25%	1	0.00%	-99.25%	0	
					$18.18	$9.52	$18.18	0.00%		1	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	542801	750	DEPAZ BLUE CANE RHUM 750ml	U			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	948070	750	GLENMORANGIE SIGNET 750ml	U			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	951961	750	HAMILTON OVERPROOF DEMERARA 750ml	S			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	901531	750	ADJUSTMENTS 750ml	S			$0.00	0.00%	-200.00%	0	0.00%	-200.00%	0	
	088713	750	AGAVE DE CORTES EXTRA ANEJO 750ml	S					100.00%			100.00%	0	
	088715	750	AGAVE DE CORTES REPOSADA 750ml	S					100.00%			100.00%	0	
	955011	750	ALIPUS SAN ANDRES MEZCAL 750ml	S					100.00%			100.00%	0	
	952415	750	ALQUIMIA ORGANIC ANEJO 750ml	S					100.00%			100.00%	0	
	952413	750	ALQUIMIA ORGANIC BLANCO 750ml	S					100.00%			100.00%	0	
	952416	750	ALQUIMIA ORGANIC EXTRA ANEJO 750ml	S					100.00%			100.00%	0	
	952414	750	ALQUIMIA ORGANIC REPOSADA 750ml	S					100.00%			100.00%	0	
	909859	750	ANCHOR DISTILLING GENEVIEVE GIN 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	036613	750	ANGEL FIRE VODKA 750ml	S					100.00%			100.00%	0	
	072300	750	ART IN THE AGE ROOT 750ml	U					100.00%			100.00%	0	
	920467	750	ATLANTICO PLATINO RUM 750ml	S					100.00%			100.00%	0	
	952853	750	BANK NOTE BLENDED IRISH 750ml	S					100.00%			100.00%	0	
	951565	750	BARBANCOURT RHUM 22 YEAR LE 750ml	S					100.00%			100.00%	0	
	951170	750	BARBANCOURT RSV RHUM 15 YR 750ml	S					100.00%			100.00%	0	
	950741	750	BASIN AND RANGE GIN 750ml	S					100.00%			100.00%	0	
	951761	750	BASTIANICH GRAPPA 750ml	U					100.00%			100.00%	0	
	952839	750	BASTILLE 1789 750ml	S					100.00%			100.00%	0	
	952128	750	BELA OSA SLIVOVITZ 750ml	S					100.00%			100.00%	0	
	952544	750	BENRIACH 17YR 750ml	S					100.00%			100.00%	0	
	952543	750	BENRIACH 20YR 750ml	S					100.00%			100.00%	0	
	948753	750	BLACK SADDLE 12 YR BOURBON 750ml	S					100.00%			100.00%	0	
	946851	750	BLUE CHAIR BAY COCONUT SPICE RUM 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	981867	750	BOOMSMA CLAERKAMPSTER CLOOSTERBITT 750ml	X					100.00%			100.00%	0	
	981868	750	BOOMSMA OUDE GENEVER GIN 750ml	X					100.00%			100.00%	0	
	004629	750	BOWMORE 15 YR SINGLEMALT 750ml	S					100.00%			100.00%	0	
	947768	750	BOYD & BLAIR POTATO VODKA 750ml	U					100.00%			100.00%	0	
	951709	750	BOYD & BLAIR VODKA 151 PROFESSIONA 750ml	S					100.00%			100.00%	0	
	952448	750	BOZAL BORREGO SACRIFICIO 750ml	S					100.00%			100.00%	0	
	951931	750	BOZAL CASTILLA ANCESTRAL 750ml	S					100.00%			100.00%	0	
	951423	750	BOZAL COYOTE RESERVA 750ml	S					100.00%			100.00%	0	
	952327	750	BOZAL PECHUGA SACRIFICIO 750ml	S					100.00%			100.00%	0	
	042458	750	BRUGAL ANEJO RUM 750ml	S					100.00%			100.00%	0	
	004695	750	BRUICHLADDICH ISLAY BARLEY 750ml	S					100.00%			100.00%	0	
	951130	750	BSB BROWN SUGAR BOURBON 750ml	S					-49.73%			-50.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	948432	750	BUFFALO TRACE BARREL DISTILR PICK 750ml	S					100.00%			100.00%	0	
	028370	750	BULLDOG GIN 750ml	S					100.00%			100.00%	0	
	003911	750	BV UNFILTERED ULTIMATE VAP 750ml	S					100.00%			100.00%	0	
	023266	750	CALVERT EXTRA BLEND 750ml	S					100.00%			100.00%	0	
	010846	750	CANADIAN CLUB CLASSIC 12YR WHISKY 750ml	S					100.00%			100.00%	0	
	089015	750	CASA NOBLE ANEJO SINGLE BARREL 750ml	S					100.00%			100.00%	0	
	952082	750	CASA NOBLE REPOSADO SINGLE BARREL 750ml	S					100.00%			100.00%	0	
	089105	750	CAZADORES EXTRA ANEJO TEQ 750ml	S					100.00%			100.00%	0	
	951257	750	CHAUFFE COEUR RHUM AGRICOLE BLANC 750ml	S					-19.94%			0.00%	0	
	948914	750	CHRISTIAN DROUIN VSOP 750ml	S					100.00%			100.00%	0	
	904565	750	CITADELLE GIN RESERVE SOLERA 750ml	S					100.00%			100.00%	0	
	949340	750	CLEMENT PREMIERE CANNE 750ml	S					100.00%			100.00%	0	
	044442	750	CRUZAN BLACK STRAP RUM 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	044546	750	CRUZAN GUAVA RUM 750ml	S					100.00%			100.00%	0	
	004456	750	CRUZAN PASSION FRUITRUM 750ml	X					100.00%			100.00%	0	
	908945	750	CRUZAN PINEAPPLE 750ml	X					100.00%			100.00%	0	
	951932	750	DEADHEAD 6 YR AGED RUM 750ml	S					100.00%			100.00%	0	
	951261	750	DIPLOME 1945 FRENCH DRY GIN 750ml	S					102.15%			100.00%	0	
	952832	750	DISTILLERS ART BENRINNES 750ml	S					100.00%			100.00%	0	
	952829	750	DISTILLERS ART GIRVAN GRAIN 25 YR 750ml	S					100.00%			100.00%	0	
	952826	750	DISTILLERS ART MACALLAN 23 YR 750ml	S					100.00%			100.00%	0	
	952827	750	DISTILLERS ART N BRITISH 19 YR 750ml	S					100.00%			100.00%	0	
	952574	750	DON ABRAHAM ORGANIC EXTRA ANEJO 750ml	S					100.00%			100.00%	0	
	907751	750	DR MC GILLICUDDY MENTHOL MINT 750ml	S					100.00%			100.00%	0	
	951463	750	EL DORADO RUM 5 YEAR 750ml	U					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	951491	750	EL DORADO SINGLE BARREL RUM EHP 750ml	S					100.00%			100.00%	0	
	951782	750	EL DORADO SINGLE BARREL RUM ICBU 750ml	S					100.00%			100.00%	0	
	951490	750	EL DORADO SINGLE BARREL RUM PM 750ml	S					100.00%			100.00%	0	
	908963	750	EL JIMADOR BLANCO TEQ 750ml	S					100.00%			100.00%	0	
	952379	750	EL JOLGORIO CUIXE 750ml	S					100.00%			100.00%	0	
	952384	750	EL JOLGORIO ESPADIN 750ml	S					100.00%			100.00%	0	
	951816	750	EL JOLGORIO MADRECUIXE 750ml	S					100.00%			100.00%	0	
	951817	750	EL JOLGORIO MEXICANO 750ml	S					100.00%			100.00%	0	
	951465	750	ELDORADO RUM 8 YR 750ml	S					100.00%			100.00%	0	
	051091	750	ENCANTO BARKEEPS WHIMSY 750ml	S					100.00%			100.00%	0	
	051087	750	ENCANTO GRAND AND NOBLE 750ml	S					100.00%			100.00%	0	
	041209	750	FIREFLY SWEET TEA VODKA 750ml	S					100.00%			100.00%	0	
	952545	750	GLENDRONACH 12YR 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	005215	750	GLENDRONACH 18YR 750ml	S					100.00%			100.00%	0	
	952547	750	GLENDRONACH 21YR PARLIAMENT 750ml	S					100.00%			100.00%	0	
	005199	750	GLENDRONACH PEATED 750ml	S					100.00%			100.00%	0	
	904543	750	GLENFIDDICH SCOTCH 30YRS 750ml	S					100.00%			100.00%	0	
	005090	750	GLENMORANGIE 25 YEAR 750ml	S					100.00%			100.00%	0	
	042570	750	GOSLING BLAKC SEAL RUM 151 750ml	S					100.00%			100.00%	0	
	015610	750	GREENORE IRISH WHISKEY 750ml	U					100.00%			100.00%	0	
	951664	750	HAAS BROTHERS FERNET VALLET 750ml	S					100.00%			100.00%	0	
	949352	750	HACIENDA SOTOL REPOSADO 750ml	S					100.00%			100.00%	0	
	952333	750	HAMILTON JAMAICAN GOLD 750ml	S					100.00%			100.00%	0	
	952335	750	HAMILTON ST. LUCIA POT STILL 10 YR 750ml	S					100.00%			100.00%	0	
	952486	750	HAZELBURN 13 YR OLOROSO 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	950029	750	HERITAGE SWEET GHOSTPEPPER VODKA 750ml	S					-66.49%			-66.67%	0	
	953019	750	HESS SHIRTAIL RANCHES SAUV BLANC 750ml	S					100.00%			100.00%	0	
	027283	750	HIGH WEST LIGHT WHISKEY 14YR 750ml	S					100.00%			100.00%	0	
	018620	750	HIRSCH SMALL BATCH BOURBON 750ml	U					100.00%			100.00%	0	
	027099	750	HOCHSTADTER'S STRGHT RYE WHISKEY 750ml	U					100.00%			100.00%	0	
	087860	750	ILEGAL MEZCAL JOVEN 750ml	S					100.00%			100.00%	0	
	089504	750	ILEGAL MEZCAL REPOSADO 750ml	S					-89.34%			-87.50%	0	
	954961	750	INVERROCHE AMBER GIN 750ml	S					100.00%			100.00%	0	
	952076	750	JACK RYAN 12 YEAR SINGLE MALT 750ml	S					100.00%			100.00%	0	
	015766	750	JAMESON BLACK BARREL 750ml	U					100.00%			100.00%	0	
	018997	750	JEFFERSON'S RESERVE PRITCHARD HILL 750ml	S					100.00%			100.00%	0	
	946881	750	JESSE JAMES BOURBON 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	016196	750	JIM BEAM BONDED 750ml	S					100.00%			100.00%	0	
	015676	750	JOHN POWER IRISH WHISKEY 750ml	S					100.00%			100.00%	0	
	015971	750	KAVALAN CONCERTMASTER SINGLE MALT 750ml	S					100.00%			100.00%	0	
	015974	750	KAVALAN KING CAR CONDUCTOR 750ml	S					100.00%			100.00%	0	
	024466	750	KESSLER BLEND TRAVELER 750ml	S					100.00%			100.00%	0	
	952670	750	KOLOA KAUAI COCONUT 750ml	S					100.00%			100.00%	0	
	027715	750	KOVAL BOURBON 750ml	S					100.00%			100.00%	0	
	027760	750	KOVAL MILLET WHISKEY 750ml	S					100.00%			100.00%	0	
	951274	750	LA MUSE VERTE PASTIS 750ml	S					100.00%			100.00%	0	
	952437	750	LOS AMANTES REPOSADO 750ml	S					100.00%			100.00%	0	
	952824	750	LOVELL BROS GEORGIA SOUR MASH WHIS 750ml	S					100.00%			100.00%	0	
	952837	750	LOVELL BROS. GEORGIA SOUR MASH SPI 750ml	S					100.00%			100.00%	0	
	088818	750	MAESTRO DOBEL ANEJO 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	042703	750	MALIBU PINEAPPLE RUM 750ml	S					100.00%			100.00%	0	
	951255	750	MARIE DUFFAU NAPOLEON ARMAGNAC 750ml	S					100.00%			100.00%	0	
	028686	750	MARTIN MILLERS GIN 750ml	X					100.00%			100.00%	0	
	950338	750	MICHTER'S 10 YR STRAIGHT BOURBON 750ml	U					100.00%			100.00%	0	
	015708	750	MIDLETON BARRY COCKTETT WHISKEY 750ml	S					100.00%			100.00%	0	
	952559	750	MIDNIGHT MOON PEACH 750ml	S					100.00%			100.00%	0	
	088104	750	MILAGRO MONTELOBOS JOVEN TEQUILA 750ml	S					100.00%			100.00%	0	
	952032	750	MONTERU SAUTERNE CASK BRANDY 750ml	S					100.00%			100.00%	0	
	952034	750	MONTERU SHERRY CASK BRANDY 750ml	S					100.00%			100.00%	0	
	952033	750	MONTERU TRIPLE TOAST BRANDY 750ml	S					100.00%			100.00%	0	
	946877	750	MOUNT GAY BLACK BARRELL 750ml	S					100.00%			100.00%	0	
	948896	750	NIKKA WHISKY COFFEY GRAIN 750ml	X					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	919820	750	NOVO FOGO BARREL-AGED CACHACA 750ml	S					100.00%			100.00%	0	
	952476	750	NOVO FOGO CHAMELEON 750ml	S					100.00%			100.00%	0	
	951896	750	NOVO FOGO TANAGER CACHACA 750ml	S					100.00%			100.00%	0	
	088164	750	NUESTRA SOLEDAD SAN LUIS DR 750ml	S					100.00%			100.00%	0	
	076406	750	NUYENS WISNIOWKA 750ml	S					100.00%			100.00%	0	
	020676	750	OLD MEDLEY 12 YR BOURBON 750ml	S					100.00%			100.00%	0	
	951977	750	OLD POTRERO STRAIGHT RYE WHISKEY 750ml	S					100.00%			100.00%	0	
	948963	750	ORYZA VODKA 750ml	S					100.00%			100.00%	0	
	950198	750	PAPA'S PILAR DARK RUM 750ml	S					100.00%			100.00%	0	
	909910	750	PEARL COCONUT VODKA 750ml	S					100.00%			100.00%	0	
	089672	750	PELIGROSO ANEJO 750ml	S					100.00%			100.00%	0	
	066178	750	PELIGROSO CINNAMON 750ml	S					100.00%			100.00%	0	
	951259	750	PEYRAT ORGANIC SELECTION COGNAC 750ml	S					102.63%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	951260	750	PEYRAT RARE PRESTIGE ORGANIC COGNA 750ml	S					100.00%			100.00%	0	
	903520	750	PUSSER'S RUM 750ml	S					100.00%			100.00%	0	
	909178	750	REBEL YELL SB RSV BOURBON 750ml	S					100.00%			100.00%	0	
	025500	750	REILLY'S MOTHER'S MILK AMERICAN BL 750ml	S					100.00%			100.00%	0	
	949533	750	RHINE HALL APPLE BRANDY 750ml	S					100.00%			100.00%	0	
	949529	750	RHINE HALL OAKED APPLE BRANDY 750ml	S					100.00%			100.00%	0	
	948219	750	RON BURGUNDY SCOTCH 750ml	S					100.00%			100.00%	0	
	042779	750	RON ZACAPA XO 750ml	S					100.00%			100.00%	0	
	952594	750	ROOTS HERB SPIRIT 750ml	S					100.00%			100.00%	0	
	952075	750	ROSATELLO SPARKLING ROSE 750ml	S					100.00%			100.00%	0	
	948964	750	ROUGAROUX FULL MOON RUM 750ml	S					100.00%			100.00%	0	
	950551	750	ROUGH RIDER BOURBON DBL CASKED 750ml	S					100.00%			100.00%	0	
	034252	750	RUSSIAN STANDARD IMPERIA VODKA 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	952477	750	SANGRE DE VIDA MEZCAL 750ml	S					100.00%			100.00%	0	
	066671	750	SAUZA CUCUMBER CHILI TEQUILA 750ml	S					100.00%			100.00%	0	
	952506	750	SIEMBRA VALLES REPOSADO 750ml	S					100.00%			100.00%	0	
	074740	750	SLOW & LOW ROCK & RYE WHISKEY 750ml	S					100.00%			100.00%	0	
	948450	750	SOPHORA SPARKLING ROSE 750ml	S					100.00%			100.00%	0	
	950895	750	SPARKLE HOT DONKEY CINNAMON REPOSA 750ml	S					100.00%			100.00%	0	
	909680	750	SPRINGBANK 13 YR SINGLE MALT GREEN 750ml	U					100.00%			100.00%	0	
	006118	750	SPRINGBANK 18 YR SINGLE MALT 750ml	S					100.00%			100.00%	0	
	936004	750	SPRINGBANK 21YR SINGLE MALT 750ml	S					100.00%			100.00%	0	
	042025	750	SQUARE ONE BASIL VODKA 750ml	S					100.00%			100.00%	0	
	034713	750	STOLICHNAYA CITROS VODKA 750ml	S					100.00%			100.00%	0	
	907346	750	SVEDKA CLEMENTINE VODKA 750ml	U					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	004421	750	THE BENRIACH CURIOSITAS 10YR 750ml	S					100.00%			100.00%	0	
	952852	750	THREE FINGERS HIGH 12 YR CAN WHISK 750ml	S					100.00%			100.00%	0	
	035469	750	THREE OLIVE BUBBLE VODKA 750ml	S					100.00%			100.00%	0	
	036331	750	THREE OLIVES BLUE BERRY 750ml	S					100.00%			100.00%	0	
	952613	750	TRAVERSE STRAIGHT BOURBON WHISKEY 750ml	S					100.00%			100.00%	0	
	952616	750	TRAVERSE WHISKEY BARREL PROOF BOUR 750ml	S					100.00%			100.00%	0	
	952614	750	TRAVERSE WHISKEY NORTH COAST RYE 750ml	S					100.00%			100.00%	0	
	952615	750	TRAVERSE WHISKEY PORT BARREL FINIS 750ml	S					100.00%			100.00%	0	
	917097	750	TRU ORGANIC GIN 750ml	S					100.00%			100.00%	0	
	948271	750	TULLAMORE DEW PHOENIX 750ml	U					100.00%			100.00%	0	
	040394	750	UV CANDY BAR VODKA 750ml	S					100.00%			100.00%	0	
	909514	750	VOLI VODKA LYTE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	947608	750	WAHAKA MEZCAL ESPADIN REPOSADO 750ml	S					100.00%			100.00%	0	
	952408	750	WEMYSS BEACH COMBER 750ml	S					100.00%			100.00%	0	
	952532	750	WEMYSS KILN EMBERS LE 750ml	S					100.00%			100.00%	0	
	952729	750	WEMYSS PEAT CHIMNEY 12 YR 750ml	S					100.00%			100.00%	0	
	952409	750	WEMYSS SPICE KING 12 YEAR 750ml	S					100.00%			100.00%	0	
	951456	750	WHISTLEPIG STRAIGHT RYE BOSS HOG 750ml	S					100.00%			100.00%	0	
	036282	750	WYBOROWA VODKA 750ml	S					100.00%			100.00%	0	
	041778	750	YAZI GINGER VODKA 750ml	S					100.00%			100.00%	0	
	Total						$855,479.83		9.27%	29,111		-4.60%	2,433	

Class Summary

YSA

Bottle Sales	29,111	**Gross Sales**	$855,479.83	**Total Items in Class**	695
% of Bottle Sales	0.06%	**% of Gross Sales**	0.18%	**Share/Item**	6.95

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS														
	064790	**1000**	**CYNAR 1000ml**	**S**	**$27.13**	**$14.35**	**$5,983.56**	**1.69%**	**30.21%**	**216**	**1.19%**	**22.33%**	**24**	
					$27.99	$14.81	$5,038.20	1.42%		180	0.995%		20	
					$26.26	$13.89	$945.36	0.27%		36	0.199%		4	
	066995	**1000**	**SUZE D'AUTREFOIS LIQUEUR 750ml**	**S**	**$27.99**	**$14.73**	**$2,071.26**	**0.58%**	**50.00%**	**74**	**0.41%**	**50.00%**	**8**	
					$27.99	$14.73	$2,071.26	0.58%		74	0.409%		8	
	064720	**1000**	**YELLOW CHARTREUSE VEP 1000 ml**	**S**	**$157.24**	**$83.33**	**$943.44**	**0.27%**	**100.00%**	**6**	**0.03%**	**100.00%**	**1**	
					$157.24	$83.33	$943.44	0.27%		6	0.033%		1	
	073627	**1000**	**DI AMORE QUATTRO ORANGE 1000ml**	**S**	**$18.95**	**$10.00**	**$909.60**	**0.26%**	**0.28%**	**48**	**0.27%**	**0.00%**	**5**	
					$18.95	$10.00	$909.60	0.26%		48	0.265%		5	
	074397	**1000**	**HIRAM WALKER BLACK RASPBERRY 1000ml**	**S**	**$12.12**	**$6.37**	**$581.76**	**0.16%**	**44.38%**	**48**	**0.27%**	**43.75%**	**5**	
					$12.12	$6.37	$581.76	0.16%		48	0.265%		5	
	072657	**1000**	**BOLS STRAWBERRY LIQUEUR 1000 ml**	**S**	**$11.43**	**$6.00**	**$548.64**	**0.15%**	**50.86%**	**48**	**0.27%**	**50.00%**	**5**	
					$11.43	$6.00	$548.64	0.15%		48	0.265%		5	
	072619	**1000**	**BOLS GINGER LIQUEUR 1000ml**	**S**	**$12.99**	**$6.83**	**$155.88**	**0.04%**	**100.00%**	**12**	**0.07%**	**100.00%**	**1**	
					$12.99	$6.83	$155.88	0.04%		12	0.066%		1	
	906157	**1000**	**BOLS BANNANA LIQ 1000ml**	**S**	**$11.61**	**$6.10**	**$139.32**	**0.04%**	**-83.33%**	**12**	**0.07%**	**-83.33%**	**1**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	906157				$11.61	$6.10	$139.32	0.04%		12	0.066%		1	
	098088	1000	CARPANO DRY VERMOUTH 1000ml	S	$20.79	$10.68	$124.74	0.04%	100.00%	6	0.03%	100.00%	1	
					$20.79	$10.68	$124.74	0.04%		6	0.033%		1	
	064737	1000	PATRON CINTRONGE 1000ml	S	$28.03	$14.83	$28.03	0.01%	-49.46%	1	0.01%	-50.00%	0	
					$28.03	$14.83	$28.03	0.01%		1	0.006%		0	
	908714	1000	NARDINI AMARO LIQ 1000ml	S					100.00%			100.00%	0	
	952015	1000	NARDINI TAGLIATELLA 1000 ml	S					100.00%			100.00%	0	
	952031	1000	PETIT SHRUB ORANGE LIQUEUR 1000 ml	S					100.00%			100.00%	0	
	086960	148	PEYCHAUDS BITTERS 148ml	S					100.00%			100.00%	0	
	052688	1750	JACQUES BONET BRANDY 1750ml	S	$18.99	$9.95	$2,791.53	0.79%	-33.11%	147	0.81%	-36.36%	29	
					$18.99	$9.95	$2,791.53	0.79%		147	0.813%		29	
	073520	1750	DEKUYPER CACTUS JUICE 1750ml	S	$21.99	$11.55	$1,979.10	0.56%	112.63%	90	0.50%	114.29%	18	
					$21.99	$11.55	$1,979.10	0.56%		90	0.498%		18	
	082618	1750	DEKUYPER HOT DAMN 1750ml	S	$22.11	$11.61	$1,584.72	0.45%	-14.67%	72	0.40%	-14.29%	14	
					$21.99	$11.55	$1,451.34	0.41%		66	0.365%		13	
					$22.23	$11.67	$133.38	0.04%		6	0.033%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	**951263**	**375**	**DOMAINE JAHIOT CREME DE PECHE 375 ml**	**S**	**$17.22**	**$11.31**	**$413.28**	**0.12%**	**-49.49%**	**24**	**0.13%**	**-50.00%**	**1**	
					$17.22	$11.31	$413.28	0.12%		24	0.133%		1	
	098253	**375**	**NOILLY PRAT DRY VERMOUTH 375ml**	**S**	**$6.56**	**$3.41**	**$78.72**	**0.02%**	**100.00%**	**12**	**0.07%**	**100.00%**	**1**	
					$6.56	$3.41	$78.72	0.02%		12	0.066%		1	
	951266	**375**	**BRIOTTET BY J. THEURIET CREME DE 375 ml**	**S**					**100.00%**			**100.00%**	**0**	
	951707	**375**	**COCCHI VERMOUTH DI TORINO 375 ml**	**S**					**100.00%**			**100.00%**	**0**	
	951265	**375**	**DOMAINE JAHIOT CREME DE CASSIS 375 ml**	**S**					**100.00%**			**100.00%**	**0**	
	951262	**375**	**DOMAINE JAHIOT CREME DE MURE 375 ml**	**S**					**100.00%**			**100.00%**	**0**	
	907522	**50**	**COURVOISIER VS COGNAC 50ml**	**S**	**$3.34**	**$1.77**	**$480.96**	**0.14%**	**100.00%**	**144**	**0.80%**	**100.00%**	**1**	
					$3.34	$1.77	$480.96	0.14%		144	0.796%		1	
	068031	**50**	**BAILEYS IRISH CREAM 50ml**	**S**	**$2.02**	**$1.06**	**$161.60**	**0.05%**	**-49.63%**	**80**	**0.44%**	**-50.00%**	**0**	
					$2.02	$1.06	$161.60	0.05%		80	0.442%		0	
	947570	**750**	**DOLIN GENEPI DES ALPES LIQ 750ml**	**S**	**$32.04**	**$16.67**	**$6,920.64**	**1.95%**	**50.68%**	**216**	**1.19%**	**50.00%**	**18**	
					$32.04	$16.67	$6,920.64	1.95%		216	1.194%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	920011	750	COCCHI AMERICANO 750ml	S	$21.23	$10.92	$5,859.48	1.65%	0.41%	276	1.53%	0.00%	23	
					$21.23	$10.92	$5,859.48	1.65%		276	1.526%		23	
	920545	750	ST ELIZABETH ALLSPICE DRAM 750ml	S	$31.10	$16.16	$5,598.00	1.58%	7.26%	180	1.00%	6.67%	15	
					$31.10	$16.16	$5,598.00	1.58%		180	0.995%		15	
	066810	750	SOLERNO BLOOD ORANGE'LIQ 750ml	S	$37.99	$20.05	$5,242.62	1.48%	-6.23%	138	0.76%	-6.12%	12	
					$37.99	$20.05	$5,242.62	1.48%		138	0.763%		12	
	068171	750	COOLE SWAN IRISH CREAM 750ml	S	$40.03	$20.83	$4,803.60	1.35%	100.00%	120	0.66%	100.00%	10	
					$40.03	$20.83	$4,803.60	1.35%		120	0.663%		10	
	919322	750	LAIRDS STRAIGHT APPLE BRANDY 750ml	S	$26.89	$13.92	$4,194.84	1.18%	98.87%	156	0.86%	98.17%	13	
					$26.89	$13.92	$4,194.84	1.18%		156	0.863%		13	
	920013	750	CARDAMARO VINO AMARO 750ml	S	$20.92	$10.75	$3,999.24	1.13%	7.35%	190	1.05%	0.99%	16	
					$21.86	$11.25	$2,360.88	0.67%		108	0.597%		9	
					$19.98	$10.25	$1,638.36	0.46%		82	0.453%		7	
	919819	750	NOVO FOGO SILVER CACHACA 750ml	S	$32.25	$17.00	$3,676.50	1.04%	36.14%	114	0.63%	35.71%	10	
					$32.25	$17.00	$3,676.50	1.04%		114	0.630%		10	
	948901	750	GREEN CHARTREUSE 750ml	S	$58.19	$30.88	$3,491.40	0.98%	-16.07%	60	0.33%	-16.67%	5	
					$58.19	$30.88	$3,491.40	0.98%		60	0.332%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	947571	750	COCCHI VERMOUTH DI TORINO 750ml	S	$20.03	$10.28	$2,884.32	0.81%	9.49%	144	0.80%	9.09%	12	
					$20.03	$10.28	$2,884.32	0.81%		144	0.796%		12	
	073456	750	DEKUYPER RAZZMATAZZ LIQUEUR 750ml	S	$11.11	$5.83	$2,399.76	0.68%	-14.02%	216	1.19%	-14.29%	18	
					$11.11	$5.83	$2,399.76	0.68%		216	1.194%		18	
	947021	750	ROTHMAN & WINTER APRICOT LIQ 750ml	S	$23.16	$11.94	$1,945.44	0.55%	40.56%	84	0.46%	40.00%	7	
					$23.16	$11.94	$1,945.44	0.55%		84	0.464%		7	
	905735	750	ZIRBENZ STONE PINE LIQ 750ml	S	$40.35	$21.08	$1,936.80	0.55%	0.81%	48	0.27%	0.00%	4	
					$40.35	$21.08	$1,936.80	0.55%		48	0.265%		4	
	903442	750	PIERRE FERRAND AMBRE COGNAC 750ml	S	$53.35	$27.92	$1,920.60	0.54%	-35.63%	36	0.20%	-64.71%	3	
					$53.35	$27.92	$1,920.60	0.54%		36	0.199%		3	
	920015	750	VELVET FALERNUM 750ml	S	$16.37	$8.33	$1,915.29	0.54%	-16.12%	117	0.65%	-16.67%	10	
					$16.37	$8.33	$1,915.29	0.54%		117	0.647%		10	
	951660	750	KIUCHI NO SHIZUKU LIQUEUR 750ml	S	$50.85	$26.67	$1,830.60	0.52%	0.36%	36	0.20%	0.00%	3	
					$50.85	$26.67	$1,830.60	0.52%		36	0.199%		3	
	064123	750	ANCHO REYES VERDE LIQUEUR 750ml	S	$29.99	$15.80	$1,619.46	0.46%	100.00%	54	0.30%	100.00%	5	
					$29.99	$15.80	$1,619.46	0.46%		54	0.299%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	951982	750	PAOLUCCI AMARO CIOCIARO 750ml	S	$19.21	$9.83	$1,613.64	0.46%	168.53%	84	0.46%	166.67%	7	
					$19.21	$9.83	$1,613.64	0.46%		84	0.464%		7	
	916612	750	ST GEORGE ABSINTHE VERT 750ml	S	$66.51	$35.23	$1,596.24	0.45%	33.80%	24	0.13%	33.33%	2	
					$66.51	$35.23	$1,596.24	0.45%		24	0.133%		2	
	903990	750	MARASKA SLIVOVITZ BRANDY 750ml	S	$22.10	$11.34	$1,529.28	0.43%	-31.76%	72	0.40%	-36.84%	6	
					$19.52	$10.00	$936.96	0.26%		48	0.265%		4	
					$24.68	$12.67	$592.32	0.17%		24	0.133%		2	
	920997	750	SALERS GENTIANE LIQ 750ml	S	$21.07	$10.83	$1,517.04	0.43%	-33.00%	72	0.40%	-33.33%	6	
					$21.07	$10.83	$1,517.04	0.43%		72	0.398%		6	
	073533	750	03 ORANGE LIQOUR 750ml	S	$22.23	$11.75	$1,489.41	0.42%	220.53%	67	0.37%	219.05%	6	
					$22.23	$11.75	$1,489.41	0.42%		67	0.370%		6	
	907407	750	PERNOD RAMAZZOTTI 750ml	S	$26.52	$13.67	$1,432.08	0.40%	-51.81%	54	0.30%	-52.63%	5	
					$26.52	$13.67	$1,432.08	0.40%		54	0.299%		5	
	065496	750	STREGA LIQ 750ml	S	$37.95	$20.11	$1,366.20	0.39%	-74.66%	36	0.20%	-75.00%	3	
					$37.95	$20.11	$1,366.20	0.39%		36	0.199%		3	
	952678	750	OLE SMOKY MANGO HABANERO WHISKEY 750ml	S	$20.65	$10.83	$1,362.90	0.38%	28.57%	66	0.36%	28.57%	6	
					$20.65	$10.83	$1,362.90	0.38%		66	0.365%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	082902	750	DEKUYPER LUSCIOUS RED APPLE 750ml	S	$10.99	$5.77	$1,318.80	0.37%	275.00%	120	0.66%	275.00%	10	
					$10.99	$5.77	$1,318.80	0.37%		120	0.663%		10	
	950470	750	BENEDICTINE DOM 750ml	S	$36.38	$19.27	$1,309.68	0.37%	-39.74%	36	0.20%	-40.00%	3	
					$36.38	$19.27	$1,309.68	0.37%		36	0.199%		3	
	953912	750	BRENNIVIN OPAL 750ml	S	$48.94	$25.75	$1,174.56	0.33%	100.00%	24	0.13%	100.00%	2	
					$48.94	$25.75	$1,174.56	0.33%		24	0.133%		2	
	067686	750	CHERRY HEERING LIQUEUR 750ml	S	$28.87	$15.00	$866.40	0.24%	22.07%	30	0.17%	19.44%	3	
					$28.94	$15.00	$520.92	0.15%		18	0.100%		2	
					$28.79	$15.00	$345.48	0.10%		12	0.066%		1	
	066336	750	RICARD ANISE 750ml	S	$30.31	$16.04	$727.44	0.21%	-33.10%	24	0.13%	-33.33%	2	
					$30.31	$16.04	$727.44	0.21%		24	0.133%		2	
	072415	750	BARROWS INTENSE GIN GER LIQUEUR 750ml	S	$35.36	$18.66	$636.48	0.18%	100.00%	18	0.10%	100.00%	2	
					$35.36	$18.66	$636.48	0.18%		18	0.100%		2	
	064816	750	ROMANA BLACK SAMBUCA 750ml	S	$25.26	$13.36	$606.24	0.17%	100.00%	24	0.13%	100.00%	2	
					$25.26	$13.36	$606.24	0.17%		24	0.133%		2	
	067608	750	LUXARDO MORLACCO CHERRY LIQUEUR 750ml	S	$25.21	$13.33	$605.04	0.17%	100.00%	24	0.13%	100.00%	2	
					$25.21	$13.33	$605.04	0.17%		24	0.133%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	**076136**	**750**	**MONARCH ROYALE COFFEE LIQUEUR 750ml**	**S**	**$8.03**	**$4.20**	**$576.24**	**0.16%**	**2.85%**	**72**	**0.40%**	**2.86%**	**6**	
					$7.99	$4.17	$479.40	0.14%		60	0.332%		5	
					$8.07	$4.22	$96.84	0.03%		12	0.066%		1	
	951762	**750**	**RHINE HALL PEAR BRANDY 750ml**	**S**	**$46.92**	**$31.33**	**$563.04**	**0.16%**	**-56.05%**	**12**	**0.07%**	**-60.00%**	**1**	
					$46.92	$31.33	$563.04	0.16%		12	0.066%		1	
	905492	**750**	**1921 TEQUILA CREAM 750ml**	**S**	**$31.21**	**$15.83**	**$561.78**	**0.16%**	**100.00%**	**18**	**0.10%**	**100.00%**	**2**	
					$31.21	$15.83	$561.78	0.16%		18	0.100%		2	
	080686	**750**	**DEKUYPER PEPPERMINT SCHNAPPS 750ml**	**S**	**$11.19**	**$5.87**	**$559.50**	**0.16%**	**100.00%**	**50**	**0.28%**	**100.00%**	**4**	
					$11.19	$5.87	$559.50	0.16%		50	0.276%		4	
	080626	**750**	**BOLS PEPPERMINT SCHNAPPS 750ml**	**S**	**$11.61**	**$6.10**	**$557.28**	**0.16%**	**1.04%**	**48**	**0.27%**	**0.00%**	**4**	
					$11.61	$6.10	$557.28	0.16%		48	0.265%		4	
	921001	**750**	**KRONAN SWEDISH PUNSCH LIQ 750ml**	**S**	**$30.00**	**$15.58**	**$540.00**	**0.15%**	**-63.39%**	**18**	**0.10%**	**-63.51%**	**2**	
					$30.00	$15.58	$540.00	0.15%		18	0.100%		2	
	085526	**750**	**DEKUYPER BLUE CURACAO 750ml**	**S**	**$11.11**	**$5.83**	**$533.28**	**0.15%**	**-32.61%**	**48**	**0.27%**	**-33.33%**	**4**	
					$11.11	$5.83	$533.28	0.15%		48	0.265%		4	
	080096	**750**	**DEKUYPER CR DE BANANA 750ml**	**S**	**$11.11**	**$5.83**	**$533.28**	**0.15%**	**300.00%**	**48**	**0.27%**	**300.00%**	**4**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	080096				$11.11	$5.83	$533.28	0.15%		48	0.265%		4	
	067556	750	KAMORA COFFEE LIQ MEXICO 750ml	S	$10.10	$5.30	$484.80	0.14%	-90.33%	48	0.27%	-90.44%	4	
					$10.10	$5.30	$484.80	0.14%		48	0.265%		4	
	906714	750	MASAYA ARAK 750ml	U	$38.33	$20.00	$459.96	0.13%	100.00%	12	0.07%	100.00%	1	
					$38.33	$20.00	$459.96	0.13%		12	0.066%		1	
	078706	750	DEKUYPER CREME DE CACAO WHITE 750ml	S	$11.05	$5.80	$398.52	0.11%	0.73%	36	0.20%	0.00%	3	
					$11.11	$5.83	$266.64	0.08%		24	0.133%		2	
					$10.99	$5.77	$131.88	0.04%		12	0.066%		1	
	033696	750	MR BOSTON SLOE GIN 750ml	S	$10.49	$5.50	$377.64	0.11%	-48.02%	36	0.20%	-50.00%	3	
					$10.49	$5.50	$377.64	0.11%		36	0.199%		3	
	909853	750	ARAK KSARAK 750ml	S	$31.28	$16.25	$375.36	0.11%	100.00%	12	0.07%	100.00%	1	
					$31.28	$16.25	$375.36	0.11%		12	0.066%		1	
	952747	750	SKIP ROCK RASPBERRY LIQUEUR 750ml	S	$20.03	$11.50	$374.34	0.11%	179.27%	18	0.10%	200.00%	2	
					$22.34	$11.50	$268.08	0.08%		12	0.066%		1	
					$17.71	$11.50	$106.26	0.03%		6	0.033%		1	
	066245	750	ZUCCA RABARBARO 750ml	S	$30.30	$15.97	$363.60	0.10%	100.00%	12	0.07%	100.00%	1	
					$30.30	$15.97	$363.60	0.10%		12	0.066%		1	
	553003	750	DAMIANA LIQ 750ml	S	$28.21	$14.93	$338.52	0.10%	-96.85%	12	0.07%	-96.88%	1	
					$28.21	$14.93	$338.52	0.10%		12	0.066%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	**906810**	**750**	**LICOR 43 750ml**	**S**	**$27.28**	**$14.43**	**$327.36**	**0.09%**	**-74.96%**	**12**	**0.07%**	**-75.00%**	**1**	
					$27.28	$14.43	$327.36	0.09%		12	0.066%		1	
	906883	**750**	**TIA MARIA COFFEE LIQ 750ml**	**S**	**$26.91**	**$13.94**	**$322.92**	**0.09%**	**100.00%**	**12**	**0.07%**	**100.00%**	**1**	
					$26.91	$13.94	$322.92	0.09%		12	0.066%		1	
	951833	**750**	**TIRAMISU LIQUEUR 750ml**	**S**	**$25.78**	**$13.25**	**$309.30**	**0.09%**	**-55.50%**	**12**	**0.07%**	**-50.00%**	**1**	
					$27.34	$14.08	$164.04	0.05%		6	0.033%		1	
					$24.21	$12.42	$145.26	0.04%		6	0.033%		1	
	065059	**750**	**GIFFARD BLUE CURACAO 750ml**	**S**	**$25.35**	**$13.14**	**$304.20**	**0.09%**	**100.00%**	**12**	**0.07%**	**100.00%**	**1**	
					$25.35	$13.14	$304.20	0.09%		12	0.066%		1	
	948889	**750**	**LUXARDO AMARO ABANO 750ml**	**S**	**$25.21**	**$13.33**	**$302.52**	**0.09%**	**1.04%**	**12**	**0.07%**	**0.00%**	**1**	
					$25.21	$13.33	$302.52	0.09%		12	0.066%		1	
	065555	**750**	**LUXARDO TRIPLUM 750ml**	**S**	**$25.21**	**$13.33**	**$302.52**	**0.09%**	**100.00%**	**12**	**0.07%**	**100.00%**	**1**	
					$25.21	$13.33	$302.52	0.09%		12	0.066%		1	
	953849	**750**	**MATHILDE POIRE LIQUEUR 750ml**	**S**	**$24.80**	**$12.73**	**$297.60**	**0.08%**	**100.00%**	**12**	**0.07%**	**100.00%**	**1**	
					$24.80	$12.73	$297.60	0.08%		12	0.066%		1	
	919307	**750**	**WILLIAM BIRNE PEAR BRANDY 750ml**	**S**	**$47.94**	**$25.42**	**$287.64**	**0.08%**	**203.23%**	**6**	**0.03%**	**200.00%**	**1**	
					$47.94	$25.42	$287.64	0.08%		6	0.033%		1	
	954312	**750**	**RHINE HALL BANANA BRANDY 750ml**	**S**	**$46.92**	**$31.33**	**$281.52**	**0.08%**	**100.00%**	**6**	**0.03%**	**100.00%**	**1**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	954312				$46.92	$31.33	$281.52	0.08%		6	0.033%		1	
	071446	750	AFTER SHOCK 750ml	S	$21.22	$11.21	$254.64	0.07%	-34.83%	12	0.07%	-50.00%	1	
					$21.22	$11.21	$254.64	0.07%		12	0.066%		1	
	081510	750	ULLR PEPPERMINT/CINNAMON SCHNA 750ml	S	$20.21	$10.60	$242.52	0.07%	-93.55%	12	0.07%	-93.55%	1	
					$20.21	$10.60	$242.52	0.07%		12	0.066%		1	
	067578	750	KAHLUA SALTED CARAMEL 750ml	S	$19.99	$10.55	$239.88	0.07%	100.00%	12	0.07%	100.00%	1	
					$19.99	$10.55	$239.88	0.07%		12	0.066%		1	
	947569	750	BYRRH GRAND QUINQUINA 750ml	S	$17.16	$8.75	$205.92	0.06%	-83.17%	12	0.07%	-83.33%	1	
					$17.16	$8.75	$205.92	0.06%		12	0.066%		1	
	066158	750	PAVAN LIQUEUR 750ml	S	$30.32	$15.97	$181.92	0.05%	-49.45%	6	0.03%	-50.00%	1	
					$30.32	$15.97	$181.92	0.05%		6	0.033%		1	
	954112	750	EDINBURGH RHUBARB AND GINGER LIQ 750ml	S	$28.49	$15.00	$170.94	0.05%	100.00%	6	0.03%	100.00%	1	
					$28.49	$15.00	$170.94	0.05%		6	0.033%		1	
	080196	750	HIRAM WALKER CR DE BANANA 750ml	S	$10.09	$5.29	$161.44	0.05%	101.00%	16	0.09%	100.00%	1	
					$10.09	$5.29	$161.44	0.05%		16	0.088%		1	
	066203	750	PIE HOLE APPLE 750ml	S	$13.13	$6.90	$157.56	0.04%	1.08%	12	0.07%	0.00%	1	
					$13.13	$6.90	$157.56	0.04%		12	0.066%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	954382	750	GIFFARD PASSION FRUIT 750ml	S	$25.56	$13.25	$153.36	0.04%	100.00%	6	0.03%	100.00%	1	
					$25.56	$13.25	$153.36	0.04%		6	0.033%		1	
	065102	750	GOZIO AMARETTO 750ml	S	$25.26	$13.29	$151.56	0.04%	100.00%	6	0.03%	100.00%	1	
					$25.26	$13.29	$151.56	0.04%		6	0.033%		1	
	904705	750	BOLS APRICOT BRANDY 750ml	S	$12.05	$6.33	$144.60	0.04%	1.09%	12	0.07%	0.00%	1	
					$12.05	$6.33	$144.60	0.04%		12	0.066%		1	
	906882	750	HIRAM WALKER PEACH BRANDY 750ml	S	$10.09	$5.22	$141.26	0.04%	100.00%	14	0.08%	100.00%	1	
					$10.09	$5.22	$141.26	0.04%		14	0.077%		1	
	069656	750	DR MCGILLICUDDYS M SCHNAPPS 750ml	S	$11.75	$6.17	$141.00	0.04%	95.83%	12	0.07%	0.00%	1	
					$11.75	$6.17	$141.00	0.04%		12	0.066%		1	
	953968	750	BRENNIVIN SHERRY CASK 750ml	S	$69.99	$36.95	$139.98	0.04%	100.00%	2	0.01%	100.00%	0	
					$69.99	$36.95	$139.98	0.04%		2	0.011%		0	
	033416	750	DEKUYPER LUSCIOUS SLOE GIN 750ml	S	$11.19	$5.87	$134.28	0.04%	0.00%	12	0.07%	0.00%	1	
					$11.19	$5.87	$134.28	0.04%		12	0.066%		1	
	951171	750	OPAL NERO SAMBUCA 750ml	S	$20.11	$10.23	$120.66	0.03%	100.00%	6	0.03%	100.00%	1	
					$20.11	$10.23	$120.66	0.03%		6	0.033%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	903568	750	H WALKER BLUE CURACO 750ml	S	$9.99	$5.23	$119.88	0.03%	-91.55%	12	0.07%	-91.54%	1	
					$9.99	$5.23	$119.88	0.03%		12	0.066%		1	
	079176	750	H WALKER CREME DE MINT GREEN 750ml	S	$9.99	$5.23	$119.88	0.03%	-50.25%	12	0.07%	-50.00%	1	
					$9.99	$5.23	$119.88	0.03%		12	0.066%		1	
	908505	750	GOLD RUSH CINNAMON 750ml	S	$12.12	$6.37	$84.84	0.02%	607.59%	7	0.04%	600.00%	1	
					$12.12	$6.37	$84.84	0.02%		7	0.039%		1	
	907540	750	PEPE LOPEZ TRIPLE SEC 750ml	S	$6.56	$3.41	$78.72	0.02%	100.00%	12	0.07%	100.00%	1	
					$6.56	$3.41	$78.72	0.02%		12	0.066%		1	
	906880	750	HIRAM WALKER WHITE CREME DE CA 750ml	S	$10.09	$5.07	$60.54	0.02%	100.00%	6	0.03%	100.00%	1	
					$10.09	$5.07	$60.54	0.02%		6	0.033%		1	
	954402	750	WILLIE'S COFFEE CREAM LIQUEUR 750ml	S	$30.99	$20.72	$30.99	0.01%	100.00%	1	0.01%	100.00%	0	
					$30.99	$20.72	$30.99	0.01%		1	0.006%		0	
	000402	750	DISARONNO AMARETTO W/2 GLASSES 750ml	S	$26.27	$13.82	$26.27	0.01%	100.00%	1	0.01%	100.00%	0	
					$26.27	$13.82	$26.27	0.01%		1	0.006%		0	
	080216	750	H WALKER CREME DE NOYAUX 750ml	S	$10.09	$5.29	$20.18	0.01%	-32.67%	2	0.01%	-33.33%	0	
					$10.09	$5.29	$20.18	0.01%		2	0.011%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	082891	750	DEKUYPER TROPIC -PINE APPLE 750ml	S	$11.15	$5.85	$11.15	0.00%	100.00%	1	0.01%	100.00%	0	
					$11.15	$5.85	$11.15	0.00%		1	0.006%		0	
	079656	750	HIRAM WALKER CR DE MNT WH 750ml	S	$10.09	$5.29	$10.09	0.00%	100.00%	1	0.01%	100.00%	0	
					$10.09	$5.29	$10.09	0.00%		1	0.006%		0	
	903580	750	AGWA HERBAL LIQUEUR 750ml	S					100.00%			100.00%	0	
	072376	750	BAJA LUNA BLACK RASPBERRY LIQ 750ml	S					100.00%			100.00%	0	
	948394	750	BOLS ORANGE CURACAO 750ml	S					100.00%			100.00%	0	
	947568	750	BONAL GENTIANE-QUINA 750ml	S					100.00%			100.00%	0	
	903963	750	CAPEL PISCO ALTO DELCARMEN 750ml	S					100.00%			100.00%	0	
	064534	750	COMBIER PAMPLEMOUSSE ROSE LIQUEUR 750ml	S					100.00%			100.00%	0	
	097014	750	DUBONNET APERITIF ROUGE 750ml	S					100.00%			100.00%	0	
	051486	750	FUNDADOR SPANISH BRANDY.. 750ml	S					100.00%			100.00%	0	
	951701	750	HAUS ALPENZ MIXED CASE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	065548	750	LUXARDO FERNET 750ml	S					100.00%			100.00%	0	
	951388	750	MICKAEL ANTOLIN CREME DE CASIS 750ml	S					100.00%			100.00%	0	
	947567	750	NUX ALPINA WALNUT LIQ 750ml	S					100.00%			100.00%	0	
	948336	750	PIERRE FERRAND DRY CURACAO 750ml	U					100.00%			100.00%	0	
	951272	750	ROGER GROULT CALVADOS AGE 12 750ml	S					100.00%			100.00%	0	
	951271	750	ROGER GROULT CALVADOS AGE 8 750ml	S					100.00%			100.00%	0	
	951270	750	ROGER GROULT RESERVE CALVADOS3 ANS 750ml	S					100.00%			100.00%	0	
	066546	750	SABRA CHOCOLATE-ORANGE LIQUEUR 750ml	S					100.00%			100.00%	0	
	952562	750	SKIP ROCK NOCINO WALNUT LIQUEUR 750ml	S					100.00%			100.00%	0	
	948897	750	THE KINGS GINGER 750ml	S					100.00%			100.00%	0	
	Total						$112,002.94		-14.61%	4,809		-19.64%	429	

Class Summary

YSC

Bottle Sales	4,809	**Gross Sales**	$112,002.94	**Total Items in Class**	128
% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	1.28

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE														
	953556	1000	CONUNDRUM RED SELECT 1000 ml	S	$17.99	$9.21	$4,533.48	0.04%	100.00%	252	0.03%	100.00%	28	
					$17.99	$9.21	$4,533.48	0.04%		252	0.031%		28	
	952370	1000	BUCA CHIANTI WICKER 1000 ml	S	$12.73	$6.50	$2,596.92	0.02%	-15.00%	204	0.02%	-15.00%	23	
					$12.73	$6.50	$2,596.92	0.02%		204	0.025%		23	
	920816	1000	LA QUINTA AGAVE WINE 1000ml	S	$11.98	$6.06	$1,611.96	0.01%	47.36%	132	0.02%	37.50%	15	
					$12.49	$6.33	$1,199.04	0.01%		96	0.012%		11	
					$11.47	$5.79	$412.92	0.00%		36	0.004%		4	
	920813	1000	PETROV RESERVE 1000ml	S	$8.25	$4.08	$1,188.00	0.01%	17.63%	144	0.02%	17.07%	16	
					$8.25	$4.08	$1,188.00	0.01%		144	0.017%		16	
	951888	1000	TENDU MATTHIASON RED BLEND 1000 ml	S	$18.23	$11.93	$1,093.80	0.01%	-37.50%	60	0.01%	-37.50%	7	
					$18.23	$11.93	$1,093.80	0.01%		60	0.007%		7	
	064176	1000	BRAULIO AMARO 1000 ml	S	$44.99	$23.78	$1,079.76	0.01%	109.30%	24	0.00%	100.00%	3	
					$44.99	$23.78	$1,079.76	0.01%		24	0.003%		3	
	951887	1000	TENDU MATTHIASON WHITE BLEND 1000 ml	S	$18.23	$11.93	$875.04	0.01%	-50.00%	48	0.01%	-50.00%	5	
					$18.23	$11.93	$875.04	0.01%		48	0.006%		5	
	952329	1000	LA FAVORITE RHUM AGRICOLE BLANC 1000 ml	S	$33.18	$17.26	$796.32	0.01%	100.00%	24	0.00%	100.00%	3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952329				$33.18	$17.26	$796.32	0.01%		24	0.003%		3	
	920814	1000	RON COPA RICA 1000ml	S	$8.25	$4.08	$792.00	0.01%	-34.87%	96	0.01%	-35.14%	11	
					$8.25	$4.08	$792.00	0.01%		96	0.012%		11	
	954160	1000	STEINMENTZ RIESLING 1000ml	S	$14.07	$7.06	$506.52	0.00%	100.00%	36	0.00%	100.00%	4	
					$14.07	$7.06	$506.52	0.00%		36	0.004%		4	
	952218	1000	AZUL Y GARANZA VIURA 1000 ml	S	$12.10	$6.12	$290.40	0.00%	0.00%	24	0.00%	0.00%	3	
					$12.10	$6.12	$290.40	0.00%		24	0.003%		3	
	954103	1000	MESSMER SPATBURGUNDER 1000ml	S	$18.73	$9.58	$224.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$18.73	$9.58	$224.76	0.00%		12	0.001%		1	
	953876	1000	SCHWARZBOCK GRUNER VETLINER 1000 ml	S	$15.20	$7.67	$182.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$15.20	$7.67	$182.40	0.00%		12	0.001%		1	
	920812	1000	LA QUINTA TRIPLE SEC 1000ml	S	$7.20	$3.52	$172.80	0.00%	101.96%	24	0.00%	100.00%	3	
					$7.20	$3.52	$172.80	0.00%		24	0.003%		3	
	953441	1000	BROADBENT MALBEC 1000 ml	S	$11.68	$5.83	$140.16	0.00%	100.00%	12	0.00%	100.00%	1	
					$11.68	$5.83	$140.16	0.00%		12	0.001%		1	
	914962	1000	BERGER GRUNER VELTLINER'12/14 1000ml	S					100.00%			100.00%	0	
	948186	1000	BRAULIO AMARO 1000ml	X					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	904072	1000	PITU CHACHACA 1000ml	X					100.00%			100.00%	0	
	955047	10000	COLOMBO DRY MARSALA 10000ml	S					100.00%			100.00%	0	
	955048	10000	COLOMBO SWEET MARSALA 10000ml	S					100.00%			100.00%	0	
	920501	1500	PORTA VITA ROSSO 1500ml	S	$11.90	$6.18	$12,483.10	0.10%	-38.82%	1,049	0.13%	-39.13%	175	
					$11.90	$6.18	$12,483.10	0.10%		1,049	0.127%		175	
	906877	1500	COLOMBO SWEET MARSALA 1500ml	S	$19.27	$9.50	$10,174.56	0.08%	1.96%	528	0.06%	-1.56%	88	
					$19.27	$9.50	$10,174.56	0.08%		528	0.064%		88	
	905571	1500	BEL VENTO PINOT GRIGO 1500ml	S	$12.11	$5.69	$8,719.20	0.07%	0.50%	720	0.09%	0.00%	120	
					$12.11	$5.69	$8,719.20	0.07%		720	0.087%		120	
	920500	1500	PORTA VITA BIANCO 1500ml	S	$11.90	$6.18	$7,901.60	0.07%	-23.07%	664	0.08%	-23.45%	111	
					$11.90	$6.18	$7,901.60	0.07%		664	0.080%		111	
	906876	1500	COLOMBO DRY MARSALA 1500ml	S	$19.27	$9.50	$5,858.08	0.05%	-12.82%	304	0.04%	-13.17%	51	
					$19.27	$9.50	$5,858.08	0.05%		304	0.037%		51	
	953215	1500	CHATEAU MOUTON ROTHSCHILD '14 1500 ml	S	$1872.05	$995.00	$5,616.15	0.05%	100.00%	3	0.00%	100.00%	1	
					$1,872.05	$995.00	$5,616.15	0.05%		3	0.000%		1	
	953212	1500	CHATEAU CHEVAL BLANC '14 1500 ml	S	$1834.45	$975.00	$5,503.35	0.05%	100.00%	3	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953212				$1,834.45	$975.00	$5,503.35	0.05%		3	0.000%		1	
	920515	1500	PORTA VITA ROSATO 1500ml	S	$11.90	$6.18	$5,307.40	0.04%	-47.92%	446	0.05%	-48.18%	74	
					$11.90	$6.18	$5,307.40	0.04%		446	0.054%		74	
	953061	1500	PODERE LE RIPI BRUNELLO RSV'10 1500 ml	S	$215.03	$143.00	$4,945.69	0.04%	100.00%	23	0.00%	100.00%	4	
					$215.03	$143.00	$4,945.69	0.04%		23	0.003%		4	
	954574	1500	VEUVE CLICQUOT LUMINOUS 1500ml	S	$149.99	$79.48	$4,499.70	0.04%	100.00%	30	0.00%	100.00%	5	
					$149.99	$79.48	$4,499.70	0.04%		30	0.004%		5	
	383990	1500	VALOROSO RED 1500ml	S	$10.53	$5.07	$3,348.54	0.03%	31.72%	318	0.04%	30.86%	53	
					$10.53	$5.07	$3,348.54	0.03%		318	0.039%		53	
	950723	1500	STAGLIN FAMILY CABERNET'10 1500 ml	S	$476.12	$319.00	$2,856.72	0.02%	100.00%	6	0.00%	100.00%	1	
					$476.12	$319.00	$2,856.72	0.02%		6	0.001%		1	
	907203	1500	BUCA DI BEPPO CHIANTI 1500 ml	S	$12.48	$6.17	$2,845.44	0.02%	-34.94%	228	0.03%	-35.29%	38	
					$12.48	$6.17	$2,845.44	0.02%		228	0.028%		38	
	945463	1500	STAGLIN FAMILY EST BELLA CAB MIXED1500ml	S	$435.27	$231.00	$2,611.62	0.02%	100.00%	6	0.00%	100.00%	1	
					$435.27	$231.00	$2,611.62	0.02%		6	0.001%		1	
	909822	1500	REYNOLDS PERSISTENCE'14 1500 ml	S	$135.41	$71.50	$2,437.38	0.02%	100.00%	18	0.00%	100.00%	3	
					$135.41	$71.50	$2,437.38	0.02%		18	0.002%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953354	1500	VINEYARD 7&8 NAC MIXED CASE 1500 ml	S	$697.58	$1110.00	$2,092.74	0.02%	100.00%	3	0.00%	100.00%	1	
					$697.58	$1,110.00	$2,092.74	0.02%		3	0.000%		1	
	953220	1500	CHATEAU AUSONE '14 1500 ml	S	$1874.96	$995.00	$1,874.96	0.02%	100.00%	1	0.00%	100.00%	0	
					$1,874.96	$995.00	$1,874.96	0.02%		1	0.000%		0	
	951206	1500	BONIZIO ROSS 1500 ml	S	$13.01	$6.26	$1,561.20	0.01%	-11.11%	120	0.01%	-11.11%	20	
					$13.01	$6.26	$1,561.20	0.01%		120	0.015%		20	
	953097	1500	ELEVEN ELEVEN NAC MIXED CASE #3 1500 ml	S	$489.37	$780.00	$1,468.11	0.01%	100.00%	3	0.00%	100.00%	1	
					$489.37	$780.00	$1,468.11	0.01%		3	0.000%		1	
	650052	1500	CIAO ROSSO 1500ml	S	$7.82	$3.63	$1,407.60	0.01%	-32.89%	180	0.02%	-33.33%	30	
					$7.82	$3.63	$1,407.60	0.01%		180	0.022%		30	
	953819	1500	SOTER MSR LABAL PN 08 1500 ml	S	$229.02	$153.17	$1,374.12	0.01%	100.00%	6	0.00%	100.00%	1	
					$229.02	$153.17	$1,374.12	0.01%		6	0.001%		1	
	953388	1500	LA MOZZA ARAGONE 10 1500 ml	S	$74.42	$38.84	$1,360.26	0.01%	100.00%	18	0.00%	100.00%	3	
					$77.87	$40.67	$934.44	0.01%		12	0.001%		2	
					$70.97	$37.00	$425.82	0.00%		6	0.001%		1	
	953759	1500	PODERE RIPI AMORE E MAGIA'14 1500 ml	S	$77.46	$45.42	$1,346.10	0.01%	100.00%	18	0.00%	100.00%	3	
					$69.44	$45.83	$833.28	0.01%		12	0.001%		2	
					$85.47	$45.00	$512.82	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953373	1500	GRGICH CABERNET SAUVIGNON 12 1500 ml	S	$218.76	$115.83	$1,312.56	0.01%	100.00%	6	0.00%	100.00%	1	
					$218.76	$115.83	$1,312.56	0.01%		6	0.001%		1	
	650042	1500	CIAO PINOT GRIGIO 1500ml	S	$7.82	$3.63	$1,251.20	0.01%	-21.47%	160	0.02%	-21.84%	27	
					$7.82	$3.63	$1,251.20	0.01%		160	0.019%		27	
	953117	1500	BLACKBIRD VINEYARD NAC MIXED CAS 1500 ml	S	$102.49	$54.00	$1,229.88	0.01%	100.00%	12	0.00%	100.00%	2	
					$102.49	$54.00	$1,229.88	0.01%		12	0.001%		2	
	904357	1500	ALBERTONI MERLOT 15 1500ml	X	$9.08	$5.50	$1,082.63	0.01%	-21.72%	119	0.01%	-0.83%	20	
					$11.78	$5.50	$706.80	0.01%		60	0.007%		10	
					$6.37	$5.50	$375.83	0.00%		59	0.007%		10	
	953080	1500	VINEYARD 29 NAC MIXED CASE #3 1500 ml	S	$523.16	$277.50	$1,046.32	0.01%	100.00%	2	0.00%	100.00%	0	
					$523.16	$277.50	$1,046.32	0.01%		2	0.000%		0	
	953533	1500	HERMANOS PECINA RIOJA GRAN RESER 1500 ml	S	$85.03	$44.67	$1,020.36	0.01%	100.00%	12	0.00%	100.00%	2	
					$85.03	$44.67	$1,020.36	0.01%		12	0.001%		2	
	954052	1500	FISHER COACH INSIGNIA CABERNET 1500ml	S	$166.63	$111.11	$999.78	0.01%	100.00%	6	0.00%	100.00%	1	
					$166.63	$111.11	$999.78	0.01%		6	0.001%		1	
	954699	1500	COLLEMASSARI RIGOLETO MONTE ROSSO 1500ml	S	$40.99	$21.05	$983.76	0.01%	100.00%	24	0.00%	100.00%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954699				$40.99	$21.05	$983.76	0.01%		24	0.003%		4	
	949380	1500	FLOR PROSECCO 1500 ml	S	$32.09	$16.32	$962.70	0.01%	83.77%	30	0.00%	66.67%	5	
					$32.09	$16.32	$962.70	0.01%		30	0.004%		5	
	953115	1500	KELHAM VINEYARDS NAC MIXED CASE 1500 ml	S	$78.31	$62.25	$939.72	0.01%	100.00%	12	0.00%	100.00%	2	
					$78.31	$62.25	$939.72	0.01%		12	0.001%		2	
	904358	1500	ALBERTONI CHARD 150 1500ml	S	$11.78	$5.50	$871.72	0.01%	-15.29%	74	0.01%	-16.67%	12	
					$11.78	$5.50	$871.72	0.01%		74	0.009%		12	
	954547	1500	ROMANO'S BIANCO 1500ml	S	$8.62	$3.83	$775.80	0.01%	100.00%	90	0.01%	100.00%	15	
					$8.62	$3.83	$775.80	0.01%		90	0.011%		15	
	953067	1500	GAMBLE FAMILY NAC MIXED CASE #2 1500 ml	S	$190.00	$100.00	$760.00	0.01%	100.00%	4	0.00%	100.00%	1	
					$190.00	$100.00	$760.00	0.01%		4	0.000%		1	
	383992	1500	VALOROSO WHITE 1500ml	S	$10.53	$5.07	$758.16	0.01%	-53.27%	72	0.01%	-53.55%	12	
					$10.53	$5.07	$758.16	0.01%		72	0.009%		12	
	954131	1500	ZYME AMARONE CLASSICO MAGNUM 1500ml	S	$375.87	$198.00	$751.74	0.01%	100.00%	2	0.00%	100.00%	0	
					$375.87	$198.00	$751.74	0.01%		2	0.000%		0	
	909813	1500	OZEKI NIGORI SAKE 1500ml	S	$16.41	$8.32	$689.94	0.01%	102.71%	42	0.01%	100.00%	7	
					$16.53	$8.32	$396.72	0.00%		24	0.003%		4	
					$16.29	$8.32	$293.22	0.00%		18	0.002%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**950520**	**1500**	**LORENZA ROSE '14/15 1500ml**	**S**	**$50.99**	**$33.68**	**$611.88**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**2**	
					$50.99	$33.68	$611.88	0.01%		12	0.001%		2	
	954221	**1500**	**POLIZIANO VINO NOBILE ASINONE 15 1500ml**	**S**	**$151.32**	**$79.20**	**$605.28**	**0.01%**	**100.00%**	**4**	**0.00%**	**100.00%**	**1**	
					$151.32	$79.20	$605.28	0.01%		4	0.000%		1	
	953937	**1500**	**MER SOLEIL CHARDONNAY SLH 1500ml**	**S**	**$49.99**	**$26.06**	**$599.88**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**2**	
					$49.99	$26.06	$599.88	0.00%		12	0.001%		2	
	953087	**1500**	**WILLIAMS SEYLEM NAC MIXED CASE # 1500 ml**	**S**	**$85.25**	**$45.00**	**$511.50**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$85.25	$45.00	$511.50	0.00%		6	0.001%		1	
	918100	**1500**	**SOTER MINERAL SPRINGS PINOT NOIR 1500ml**	**S**	**$82.74**	**$55.00**	**$496.44**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$82.74	$55.00	$496.44	0.00%		6	0.001%		1	
	916977	**1500**	**SOLAR DE RANDEZ RIOJA RES'10 1500 ml**	**L**	**$45.00**	**$23.18**	**$495.00**	**0.00%**	**100.00%**	**11**	**0.00%**	**100.00%**	**2**	
					$45.00	$23.18	$495.00	0.00%		11	0.001%		2	
	904359	**1500**	**ALBERTONI CABERNET 1500ml**	**S**	**$11.78**	**$5.50**	**$494.76**	**0.00%**	**-55.53%**	**42**	**0.01%**	**-56.25%**	**7**	
					$11.78	$5.50	$494.76	0.00%		42	0.005%		7	
	954224	**1500**	**AMARONE DELL VALPOLI CAMP 2012 1500 ml**	**S**	**$245.83**	**$129.47**	**$491.66**	**0.00%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	
					$245.83	$129.47	$491.66	0.00%		2	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954223	1500	AMARONE DELLA VALPOLI CAMP 2010 1500ml	S	$245.83	$129.47	$491.66	0.00%	100.00%	2	0.00%	100.00%	0	
					$245.83	$129.47	$491.66	0.00%		2	0.000%		0	
	953077	1500	THREE STICKS NAC MIXED CASE #2 1500 ml	S	$75.88	$240.00	$455.28	0.00%	100.00%	6	0.00%	100.00%	1	
					$75.88	$240.00	$455.28	0.00%		6	0.001%		1	
	919654	1500	FAIRBANKS CALIFORNIA RED PORT 1500ml	S	$9.02	$4.65	$432.96	0.00%	-42.59%	48	0.01%	-42.86%	8	
					$9.05	$4.66	$217.20	0.00%		24	0.003%		4	
					$8.99	$4.63	$215.76	0.00%		24	0.003%		4	
	953389	1500	LA MOZZA ARAGONE 09 1500 ml	S	$70.97	$37.00	$425.82	0.00%	100.00%	6	0.00%	100.00%	1	
					$70.97	$37.00	$425.82	0.00%		6	0.001%		1	
	953118	1500	FLANAGAN NAC 1.5L 1500 ml	S	$198.98	$105.00	$397.96	0.00%	100.00%	2	0.00%	100.00%	0	
					$198.98	$105.00	$397.96	0.00%		2	0.000%		0	
	949382	1500	FLOR ROSE PROSECCO MAGNUM 1500ml	S	$32.09	$16.32	$385.08	0.00%	100.00%	12	0.00%	100.00%	2	
					$32.09	$16.32	$385.08	0.00%		12	0.001%		2	
	953555	1500	GRAMERCY CELLERS ROSE 1500 ml	S	$57.53	$30.00	$345.18	0.00%	100.00%	6	0.00%	100.00%	1	
					$57.53	$30.00	$345.18	0.00%		6	0.001%		1	
	427857	1500	CHEVAL DES ANDES 1500 ml	S	$298.00	$157.61	$298.00	0.00%	100.00%	1	0.00%	100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	427857				$298.00	$157.61	$298.00	0.00%		1	0.000%		0	
	947754	1500	RUFFINO LUMINA PINOTGRIGO 1500ml	S	$14.14	$7.37	$254.52	0.00%	-24.60%	18	0.00%	-25.00%	3	
					$14.14	$7.37	$254.52	0.00%		18	0.002%		3	
	953107	1500	LEDE FAMILY NAC MIXED CASE #3 1500 ml	S	$84.02	$44.00	$252.06	0.00%	100.00%	3	0.00%	100.00%	1	
					$84.02	$44.00	$252.06	0.00%		3	0.000%		1	
	953757	1500	CASANOVA DI NERI TENUTA NUOVA 1500 ml	S	$238.36	$125.50	$238.36	0.00%	100.00%	1	0.00%	100.00%	0	
					$238.36	$125.50	$238.36	0.00%		1	0.000%		0	
	953051	1500	ARATAS NAC MIXED CASE #3 1500 ml	S	$237.91	$125.00	$237.91	0.00%	100.00%	1	0.00%	100.00%	0	
					$237.91	$125.00	$237.91	0.00%		1	0.000%		0	
	954852	1500	SHO CHIKU BAI GIFT CASK 1500ml	S	$38.58	$19.96	$231.48	0.00%	100.00%	6	0.00%	100.00%	1	
					$38.58	$19.96	$231.48	0.00%		6	0.001%		1	
	951638	1500	FISHER NAC MIXED CASE #2 1500 ml	S	$38.27	$20.00	$229.62	0.00%	1.06%	6	0.00%	0.00%	1	
					$38.27	$20.00	$229.62	0.00%		6	0.001%		1	
	954087	1500	CASA COSTE PIACE PROSECCO 1500ml	S	$54.52	$28.00	$218.08	0.00%	100.00%	4	0.00%	100.00%	1	
					$54.52	$28.00	$218.08	0.00%		4	0.000%		1	
	952271	1500	SUMMER WATER ROSE 1500 ml	S	$35.75	$18.33	$214.50	0.00%	100.00%	6	0.00%	100.00%	1	
					$35.75	$18.33	$214.50	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954326	1500	SARAFINO BRUT ROSE ALTA 13 1500ml	S	$67.10	$35.00	$201.30	0.00%	100.00%	3	0.00%	100.00%	1	
					$67.10	$35.00	$201.30	0.00%		3	0.000%		1	
	953103	1500	ROUND POND NAC MIXED CASE #2 1500 ml	S	$64.03	$33.33	$192.09	0.00%	100.00%	3	0.00%	100.00%	1	
					$64.03	$33.33	$192.09	0.00%		3	0.000%		1	
	953099	1500	VENGE NAC MIXED CASE #3 1500 ml	S	$190.42	$100.00	$190.42	0.00%	100.00%	1	0.00%	100.00%	0	
					$190.42	$100.00	$190.42	0.00%		1	0.000%		0	
	953075	1500	TERRA VALENTINE NAC MIXED CASE 1500 ml	S	$171.69	$15.00	$171.69	0.00%	100.00%	1	0.00%	100.00%	0	
					$171.69	$15.00	$171.69	0.00%		1	0.000%		0	
	954493	1500	NIGORI SILKY MILD 1500ml	S	$13.94	$6.85	$167.28	0.00%	100.00%	12	0.00%	100.00%	2	
					$13.94	$6.85	$167.28	0.00%		12	0.001%		2	
	951537	1500	PARALLEL NAC MIXED CASE #2 1500 ml	S	$51.92	$27.18	$155.76	0.00%	100.00%	3	0.00%	100.00%	1	
					$51.92	$27.18	$155.76	0.00%		3	0.000%		1	
	954320	1500	BADIA COLTIBUONO SANGIOVETO TOSC 1500ml	S	$143.42	$75.00	$143.42	0.00%	100.00%	1	0.00%	100.00%	0	
					$143.42	$75.00	$143.42	0.00%		1	0.000%		0	
	954321	1500	BADIA COLTIBUONO SANGIOVETO TOSC 1500ml	S	$143.42	$75.00	$143.42	0.00%	100.00%	1	0.00%	100.00%	0	
					$143.42	$75.00	$143.42	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953085	1500	MACAULEY NAC MIXED CASE #2 1500 ml	S	$124.85	$82.50	$124.85	0.00%	100.00%	1	0.00%	100.00%	0	
					$124.85	$82.50	$124.85	0.00%		1	0.000%		0	
	953070	1500	LONG MEADOW RANCH NAC MIXED CASE 1500 ml	S	$19.45	$10.00	$116.70	0.00%	100.00%	6	0.00%	100.00%	1	
					$19.45	$10.00	$116.70	0.00%		6	0.001%		1	
	954609	1500	LIBERTY CREEK MOSCATO 1500ml	S	$9.99	$5.16	$59.94	0.00%	100.00%	6	0.00%	100.00%	1	
					$9.99	$5.16	$59.94	0.00%		6	0.001%		1	
	953071	1500	LONG MEADOW RANCH NAC MIXED CASE 1500 ml	S	$19.45	$10.00	$58.35	0.00%	100.00%	3	0.00%	100.00%	1	
					$19.45	$10.00	$58.35	0.00%		3	0.000%		1	
	953056	1500	FAILLA NAC MIXED CASE #3 1500 ml	S	$18.60	$9.37	$55.80	0.00%	100.00%	3	0.00%	100.00%	1	
					$18.60	$9.37	$55.80	0.00%		3	0.000%		1	
	953074	1500	MAURITSON NAC MIXED CASE #3 1500 ml	S	$49.29	$25.00	$49.29	0.00%	100.00%	1	0.00%	100.00%	0	
					$49.29	$25.00	$49.29	0.00%		1	0.000%		0	
	953101	1500	PRIDE MOUNTAIN NAC MIXED CASE #3 1500 ml	S	$48.95	$24.95	$48.95	0.00%	100.00%	1	0.00%	100.00%	0	
					$48.95	$24.95	$48.95	0.00%		1	0.000%		0	
	953104	1500	HALL NAC CASE #2 1500 ml	S	$40.02	$3.33	$40.02	0.00%	100.00%	1	0.00%	100.00%	0	
					$40.02	$3.33	$40.02	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953048	1500	ALDEN ALLI NAC MIXED #3 1500 ml	S	$37.41	$19.00	$37.41	0.00%	100.00%	1	0.00%	100.00%	0	
					$37.41	$19.00	$37.41	0.00%		1	0.000%		0	
	919318	1500	46 DIAMONDS TOSCANA 1500ml	S			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	950979	1500	ADAMI BOSCO DI GICA 1500 ml	S					100.00%			100.00%	0	
	952563	1500	ADAMI VIGNETO GIARDINO 1500 ml	S					100.00%			100.00%	0	
	952297	1500	BASTIANICH VESPA BIANCO 1500 ml	S					100.00%			100.00%	0	
	348234	1500	BELLA SERA MOSCATO 1500ml	S					100.00%			100.00%	0	
	951539	1500	BLACKBIRD NAC MIXED CASE #2 1500 ml	S					100.00%			100.00%	0	
	951207	1500	CECCHI BONIZIO 1500 ml	S					100.00%			100.00%	0	
	947908	1500	CHIARLI VECCHIA MODENA 1500ml	S					100.00%			100.00%	0	
	946850	1500	COLOMBO SWEET MARSALA 1500 ml	S					100.00%			100.00%	0	
	705122	1500	DOM PERIGNON LUMINOUS BLANC 1500ml	S					100.00%			100.00%	0	
	705124	1500	DOM PERIGNON LUMINOUS ROSE 1500ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949557	1500	DOMAINE SERENE PN EVENSTAD RS'14 1500 ml	S					100.00%			100.00%	0	
	469815	1500	GALLO FAMILY HEARTY BURGUNDY TWIN 1500ml	S					100.00%			100.00%	0	
	952800	1500	GARGUILO VINEYARDS MIXED CASE 1500 ml	S					100.00%			100.00%	0	
	951759	1500	JUDD'S HILL CABERNET '09 1500 ml	S					100.00%			100.00%	0	
	416741	1500	LITTLE PENGUIN MERLOT 1500ml	S					100.00%			100.00%	0	
	469276	1500	LIVINGSTON PINOT NOIR 1500 ml	S					100.00%			100.00%	0	
	887000	1500	LIVINGSTON SANGRIA 1500ml	S					100.00%			100.00%	0	
	950986	1500	MARCHESE DI GRESY GAIUN MARTINEN 1500 ml	S					100.00%			100.00%	0	
	950474	1500	MATTHIASSON ROSE 1500ml	S					100.00%			100.00%	0	
	951335	1500	PODERE LE RIPI SIRENE '07 1500 ml	S					100.00%			100.00%	0	
	953011	1500	PODERE LE RIPI SIRENE '07 1500 ml	S					100.00%			100.00%	0	
	950987	1500	POLIZANO VINO NOBI MONTEPULCASIN 1500 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954925	1500	SHO CHI KU BAI SILKY MILD NIGORI 1500ml	S					100.00%			100.00%	0	
	947395	1500	SINSKEY ABRAXAS 2012 1500ml	S					100.00%			100.00%	0	
	947744	1500	SOTER MSR WHITE LAB EL P.N. 1500ml	S					100.00%			100.00%	0	
	947745	1500	SOTER NAPA VLY RED 2007 1500ml	S					100.00%			100.00%	0	
	951521	1500	SPOTTSWOODE NAC MIXED CASE 3 1500 ml	S					100.00%			100.00%	0	
	904501	1500	SYCAMORE LANE WHITE 1500ml	S					100.00%			100.00%	0	
	950985	1500	VIETTI BARBARESCO MASSERIA 1500 ml	S					100.00%			100.00%	0	
	951531	1500	WILLIAMS SELHAM MIXED CASE #3 1500 ml	S					100.00%			100.00%	0	
	024728	1750	MCCORMICK AMERICAN BLENDED WHISKEY1750ml	S	$15.31	$7.99	$183.72	0.00%	100.00%	12	0.00%	100.00%	2	
					$15.31	$7.99	$183.72	0.00%		12	0.001%		2	
	092586	180	KIKU MASAMUNE SAKE 180ml	S	$3.81	$1.94	$2,290.62	0.02%	-22.90%	602	0.07%	-23.15%	12	
					$3.81	$1.94	$1,150.62	0.01%		302	0.037%		6	
					$3.80	$1.94	$1,140.00	0.01%		300	0.036%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951402	180	OZEKI IKEZO PEACH JELLY SAKE 180 ml	S	$3.88	$1.96	$1,862.10	0.02%	-68.14%	480	0.06%	-68.63%	10	
					$3.91	$1.96	$1,055.70	0.01%		270	0.033%		5	
					$3.84	$1.96	$806.40	0.01%		210	0.025%		4	
	954906	180	SAKARI ONIKOROSHI BLUE 180ml	S	$3.43	$1.75	$617.40	0.01%	100.00%	180	0.02%	100.00%	4	
					$3.43	$1.75	$617.40	0.01%		180	0.022%		4	
	954930	180	OZEKI ONE CUP JUNMAI 0ml	S					100.00%			100.00%	0	
	951118	180	OZEKI ONE CUP NIGORI 180 ml	S					100.00%			100.00%	0	
	946690	1800	EIKO FUJI BAN RYU 1800ml	S	$39.98	$20.66	$959.52	0.01%	100.00%	24	0.00%	100.00%	5	
					$39.98	$20.66	$959.52	0.01%		24	0.003%		5	
	946689	1800	JOTO DAIGNINJO 1800 ml	S	$76.65	$40.17	$919.80	0.01%	100.00%	12	0.00%	100.00%	2	
					$78.22	$41.00	$469.32	0.00%		6	0.001%		1	
					$75.08	$39.33	$450.48	0.00%		6	0.001%		1	
	920751	1800	GENBEISAN NO ONIKOROSHI HONJOZO 1800ml	S	$37.64	$19.30	$451.68	0.00%	0.70%	12	0.00%	0.00%	2	
					$37.90	$19.30	$227.40	0.00%		6	0.001%		1	
					$37.38	$19.30	$224.28	0.00%		6	0.001%		1	
	920709	1800	YURI MASAMUNE 1800ml	S	$40.62	$21.00	$284.34	0.00%	16.70%	7	0.00%	16.67%	1	
					$40.62	$21.00	$284.34	0.00%		7	0.001%		1	
	947193	1800	JOTO NIGORI SAKE 1800ml	S	$42.97	$22.33	$257.82	0.00%	0.00%	6	0.00%	0.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947193				$42.97	$22.33	$257.82	0.00%		6	0.001%		1	
	948748	1800	ITAMI ONIGOROSHI 1800ml	S					100.00%			100.00%	0	
	949113	1800	KIKUMASAMUNE KIMOTO JUNMAI 1800ml	S					100.00%			100.00%	0	
	920915	1800	KIKUSUI JUNMAI GINJO 1800ml	S					100.00%			100.00%	0	
	920916	1800	NIHON SAKARI JUNMAI 1800ml	S					100.00%			100.00%	0	
	947480	18000	TAYLOR COUNTRY CELLARS WHITE/CHA 18000ml	S	$62.67	$32.43	$13,850.07	0.11%	-12.63%	221	0.03%	-13.11%	442	
					$62.67	$32.43	$13,850.07	0.11%		221	0.027%		442	
	751419	187	KORBEL BRUT CROWN CAP FINISHE 187ml	S	$4.52	$2.36	$61,648.52	0.51%	84.27%	14,413	1.75%	72.73%	299	
					$4.04	$2.11	$43,684.52	0.36%		10,813	1.311%		225	
					$4.99	$2.61	$17,964.00	0.15%		3,600	0.436%		75	
	908806	187	ZONIN PROSECCO 187ml	S	$2.98	$1.44	$50,286.40	0.42%	-11.86%	16,784	2.03%	-12.44%	349	
					$3.00	$1.45	$46,699.20	0.39%		15,568	1.887%		323	
					$2.95	$1.42	$3,587.20	0.03%		1,216	0.147%		25	
	919935	187	MIONETTO PROSECCO BRUT 187ml	S	$4.99	$2.48	$19,845.06	0.16%	61.81%	3,981	0.48%	58.00%	83	
					$5.06	$2.52	$10,300.02	0.09%		2,037	0.247%		42	
					$4.91	$2.44	$9,545.04	0.08%		1,944	0.236%		40	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	710804	187	MOET IMPERIAL CHAMPAGNE 187ml	S	$13.57	$7.18	$17,929.90	0.15%	-28.92%	1,325	0.16%	-29.45%	28	
					$13.49	$7.14	$13,524.18	0.11%		1,002	0.121%		21	
					$13.64	$7.21	$4,405.72	0.04%		323	0.039%		7	
	728794	187	LAMARCA PROSECCO 187ml	S	$5.24	$2.75	$14,277.36	0.12%	7.40%	2,664	0.32%	0.00%	55	
					$5.49	$2.88	$10,804.32	0.09%		1,968	0.239%		41	
					$4.99	$2.62	$3,473.04	0.03%		696	0.084%		14	
	952421	187	MASCHIO PROSECCO X DRY 187 ml	S	$3.94	$1.99	$11,327.50	0.09%	58.14%	2,875	0.35%	57.42%	60	
					$3.94	$1.99	$11,327.50	0.09%		2,875	0.349%		60	
	908581	187	DOMAINE CHANDON BRUT 187ml	S	$6.99	$3.68	$7,381.44	0.06%	-85.57%	1,056	0.13%	-85.53%	22	
					$6.99	$3.68	$7,381.44	0.06%		1,056	0.128%		22	
	906802	187	ZONIN ROSÉ SPARKLING 187 ml	S	$3.00	$1.45	$7,272.00	0.06%	461.11%	2,424	0.29%	461.11%	50	
					$3.00	$1.45	$7,272.00	0.06%		2,424	0.294%		50	
	904849	187	SOFIA BLANC DE BLANC MINI 187 ml	S	$4.72	$2.38	$6,796.80	0.06%	-56.01%	1,440	0.17%	-56.23%	30	
					$4.72	$2.38	$6,796.80	0.06%		1,440	0.175%		30	
	952353	187	BUSHIDO GINJO GENSHU 187 ml	S	$5.76	$2.96	$4,320.00	0.04%	212.50%	750	0.09%	212.50%	16	
					$5.76	$2.96	$4,320.00	0.04%		750	0.091%		16	
	953888	187	SOFIA BLANC DE BLANCS MINI CANS 187 ml	U	$4.66	$2.38	$3,578.88	0.03%	100.00%	768	0.09%	100.00%	16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953888				$4.66	$2.38	$3,578.88	0.03%		768	0.093%		16	
	951415	187	DA LUCA PROSECCO 187 ml	S	$2.95	$1.53	$3,115.20	0.03%	-26.24%	1,056	0.13%	-25.40%	22	
					$2.95	$1.53	$3,115.20	0.03%		1,056	0.128%		22	
	905098	187	FREIXENET CORDON NEGRO BRUT 187ml	S	$3.70	$1.83	$3,108.00	0.03%	10.84%	840	0.10%	10.34%	17	
					$3.70	$1.83	$3,108.00	0.03%		840	0.102%		17	
	953167	187	SOFIA BRUT ROSE MINI 187 ml	S	$4.66	$2.38	$2,907.84	0.02%	100.00%	624	0.08%	100.00%	13	
					$4.66	$2.38	$2,907.84	0.02%		624	0.076%		13	
	947544	187	LAURENT PERRIER BRUTNV 187ml	S	$12.12	$6.30	$2,617.92	0.02%	266.67%	216	0.03%	266.67%	4	
					$12.12	$6.30	$2,617.92	0.02%		216	0.026%		4	
	951823	187	RUZA ROSE CANS 187 ml	S	$4.71	$2.34	$2,243.76	0.02%	-54.59%	432	0.05%	-53.85%	9	
					$5.29	$2.69	$2,031.36	0.02%		384	0.047%		8	
					$5.43	$2.69	$130.32	0.00%		24	0.003%		0	
					$3.42	$1.63	$82.08	0.00%		24	0.003%		0	
	908545	187	LUNETTA PROSECCO 187ml	S	$4.18	$2.04	$2,207.04	0.02%	-54.89%	528	0.06%	-55.10%	11	
					$4.18	$2.04	$2,207.04	0.02%		528	0.064%		11	
	954516	187	NORDSTROM SPARKLING WINE SPLITS 187ml	S	$9.24	$4.88	$1,995.84	0.02%	100.00%	216	0.03%	100.00%	4	
					$9.24	$4.88	$1,995.84	0.02%		216	0.026%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**952134**	**187**	**CUPCAKE PROSECCO 187 ml**	**S**	**$4.01**	**$2.09**	**$1,919.04**	**0.02%**	**80.37%**	**480**	**0.06%**	**81.82%**	**10**	
					$3.99	$2.08	$1,532.16	0.01%		384	0.047%		8	
					$4.03	$2.10	$386.88	0.00%		96	0.012%		2	
	904853	**187**	**FREIXENET CARTA NEVADA 187ml**	**S**	**$3.60**	**$1.83**	**$1,641.60**	**0.01%**	**50.75%**	**456**	**0.06%**	**50.00%**	**9**	
					$3.60	$1.83	$1,641.60	0.01%		456	0.055%		9	
	920434	**187**	**HENKELL BRUT 187 ml**	**S**	**$2.94**	**$1.46**	**$1,552.32**	**0.01%**	**-30.11%**	**528**	**0.06%**	**-30.77%**	**11**	
					$2.94	$1.46	$1,552.32	0.01%		528	0.064%		11	
	951468	**187**	**ZARDETTO PROSECCO PRVT CUVEE 187 ml**	**S**	**$5.04**	**$2.55**	**$1,451.52**	**0.01%**	**-19.20%**	**288**	**0.03%**	**-20.00%**	**6**	
					$5.04	$2.55	$1,451.52	0.01%		288	0.035%		6	
	920679	**187**	**NICOLAS PEUILLATTE BRUT 187ml**	**S**	**$13.02**	**$6.89**	**$1,249.92**	**0.01%**	**100.00%**	**96**	**0.01%**	**100.00%**	**2**	
					$13.02	$6.89	$1,249.92	0.01%		96	0.012%		2	
	906398	**187**	**CHARLES DE FERE JEANLOUIS BRUT 187ml**	**S**	**$4.63**	**$2.38**	**$1,111.20**	**0.01%**	**11.43%**	**240**	**0.03%**	**11.11%**	**5**	
					$4.63	$2.38	$1,111.20	0.01%		240	0.029%		5	
	952806	**187**	**BAREFOOT BRUT CUVEE 187 ml**	**S**	**$3.00**	**$1.56**	**$1,080.00**	**0.01%**	**78.80%**	**360**	**0.04%**	**75.00%**	**7**	
					$3.00	$1.56	$1,080.00	0.01%		360	0.044%		7	
	544072	**187**	**BAREFOOT CHARDONNAY 187 ml**	**S**	**$2.50**	**$1.29**	**$1,080.00**	**0.01%**	**100.00%**	**432**	**0.05%**	**100.00%**	**9**	
					$2.50	$1.29	$1,080.00	0.01%		432	0.052%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	756308	187	MUMM NAPA BRUT PRESTIGE CHAMPA 187ml	S	$7.60	$4.00	$912.00	0.01%	-76.22%	120	0.01%	-76.27%	2	
					$7.60	$4.00	$912.00	0.01%		120	0.015%		2	
	949998	187	TAMANO HIKARI 187ml	S	$6.01	$3.11	$901.50	0.01%	400.00%	150	0.02%	400.00%	3	
					$6.01	$3.11	$901.50	0.01%		150	0.018%		3	
	442573	187	BAREFOOT CABERNET 187 ml	S	$2.50	$1.29	$780.00	0.01%	100.00%	312	0.04%	100.00%	6	
					$2.50	$1.29	$780.00	0.01%		312	0.038%		6	
	950102	187	BAREFOOT BUBBLY CHAMPAGNE BRUT 187ml	S	$3.00	$1.56	$720.00	0.01%	-38.92%	240	0.03%	-38.89%	5	
					$3.00	$1.56	$720.00	0.01%		240	0.029%		5	
	952578	187	BAREFOOT PINK MOSCATO 187 ml	S	$2.50	$1.29	$660.00	0.01%	568.15%	264	0.03%	500.00%	5	
					$2.50	$1.29	$660.00	0.01%		264	0.032%		5	
	952675	187	BAREFOOT PINOT GRIGIO 187 ml	S	$2.50	$1.29	$564.00	0.00%	650.00%	216	0.03%	800.00%	4	
					$2.50	$1.29	$564.00	0.00%		216	0.026%		4	
	952674	187	BAREFOOT MERLOT 187 ml	S	$2.50	$1.29	$444.00	0.00%	566.67%	168	0.02%	700.00%	3	
					$2.50	$1.29	$444.00	0.00%		168	0.020%		3	
	732089	187	RUFFINO PROSECCO 187 ml	S	$4.78	$2.51	$344.16	0.00%	100.00%	72	0.01%	100.00%	1	
					$4.78	$2.51	$344.16	0.00%		72	0.009%		1	
	908544	187	DOMAINE CHANDON ROSE 187ml	S	$7.07	$3.72	$339.36	0.00%	-59.73%	48	0.01%	-60.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	908544				$7.07	$3.72	$339.36	0.00%		48	0.006%		1	
	745608	187	DOM CHANDON ROSE 187ml	S	$6.99	$3.68	$335.52	0.00%	-33.33%	48	0.01%	-33.33%	1	
					$6.99	$3.68	$335.52	0.00%		48	0.006%		1	
	948639	187	GRAHAM'S SIX GRAPES 187ml	S	$7.60	$3.94	$182.40	0.00%	100.00%	24	0.00%	100.00%	0	
					$7.60	$3.94	$182.40	0.00%		24	0.003%		0	
	952667	187	BAREFOOT MOSCATO 187 ml	S	$2.50	$1.29	$120.00	0.00%	0.00%	48	0.01%	0.00%	1	
					$2.50	$1.29	$120.00	0.00%		48	0.006%		1	
	948176	187	MIONETTO MOSCATO DOLCE PROSECCO 187ml	S	$4.59	$2.29	$110.16	0.00%	-74.86%	24	0.00%	-75.00%	0	
					$4.59	$2.29	$110.16	0.00%		24	0.003%		0	
	947455	187	SUTTER HOME WHITE ZIN 187ml	S	$1.75	$0.89	$84.00	0.00%	-89.26%	48	0.01%	-90.00%	1	
					$1.75	$0.89	$84.00	0.00%		48	0.006%		1	
	909698	187	SUTTER HOME CHARD 187ml	S	$1.75	$0.89	$42.00	0.00%	100.00%	24	0.00%	100.00%	0	
					$1.75	$0.89	$42.00	0.00%		24	0.003%		0	
	909697	187	SUTTERHOME CAB 187ml	S	$1.75	$0.89	$42.00	0.00%	7.36%	24	0.00%	0.00%	0	
					$1.75	$0.89	$42.00	0.00%		24	0.003%		0	
	633745	187	VENDANGE CHARDONNAY 187ml	U	$1.85	$0.86	$11.10	0.00%	-94.77%	6	0.00%	-95.00%	0	
					$1.85	$0.86	$11.10	0.00%		6	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	907824	187	BANFI ROSA REGALE 187ml	S					100.00%			100.00%	0	
	906801	187	BANFI ROSA REGALE BRACHETTO 187ml	S					100.00%			100.00%	0	
	908849	187	CANELLA PROSECCO 187ml	S					100.00%			100.00%	0	
	950210	187	CAVIT PINOT GRIGIO 187ml	S					100.00%			100.00%	0	
	920563	187	CAVIT PINOT NOIR 187ml	S					100.00%			100.00%	0	
	904462	187	KORBEL BRUT (CORK FINISHED) 187ml	U					100.00%			100.00%	0	
	951186	19000	CHALK HILL CHARDONNAY KEG 19000 ml	S	$442.05	$230.00	$32,711.70	0.27%	72.73%	74	0.01%	72.09%	156	
					$442.05	$230.00	$32,711.70	0.27%		74	0.009%		156	
	951188	19000	SMITH AND HOOK CAB KEG 19000 ml	S	$476.55	$250.00	$23,350.95	0.19%	57.62%	49	0.01%	57.14%	103	
					$476.55	$250.00	$23,350.95	0.19%		49	0.006%		103	
	516722	19000	AUSTIN HOPE TROUBLEMAKER KEG 19000ml	S	$450.77	$235.00	$19,383.11	0.16%	-3.99%	43	0.01%	-4.44%	91	
					$450.77	$235.00	$19,383.11	0.16%		43	0.005%		91	
	952888	19000	MINER FAMILY RED BLEND KEG 19000 ml	S	$758.55	$400.00	$12,895.35	0.11%	140.00%	17	0.00%	140.00%	36	
					$758.55	$400.00	$12,895.35	0.11%		17	0.002%		36	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951187	19000	HAHN PINOT NOIR KEG'17 19000 ml	S	$288.55	$150.00	$11,830.55	0.10%	58.41%	41	0.00%	57.69%	87	
					$288.55	$150.00	$11,830.55	0.10%		41	0.005%		87	
	951191	19000	ACROBAT PINOT GRIS 19000 ml	S	$297.41	$156.00	$11,567.27	0.10%	124.66%	39	0.00%	126.67%	82	
					$294.98	$156.00	$7,669.48	0.06%		26	0.003%		55	
					$299.83	$156.00	$3,897.79	0.03%		13	0.002%		27	
	951757	19000	ANGELINE ROSE KEG 19000 ml	S	$308.42	$160.00	$10,794.70	0.09%	41.20%	35	0.00%	40.00%	74	
					$308.42	$160.00	$10,794.70	0.09%		35	0.004%		74	
	954034	19000	LOUIS MARTINI CABERNET KEG 19000ml	S	$203.61	$107.40	$10,384.11	0.09%	100.00%	51	0.01%	100.00%	108	
					$203.61	$107.40	$10,384.11	0.09%		51	0.006%		108	
	948355	19000	TANREI SAKE 19000ml	S	$68.06	$32.15	$9,732.58	0.08%	-13.30%	143	0.02%	-13.77%	302	
					$68.06	$32.15	$9,732.58	0.08%		143	0.017%		302	
	954036	19000	WILLIAM HILL CHARDONNAY KEG 19000ml	S	$188.61	$99.42	$8,487.45	0.07%	100.00%	45	0.01%	100.00%	95	
					$188.61	$99.42	$8,487.45	0.07%		45	0.005%		95	
	952856	19000	EL REDE MALBEC KEG 19000 ml	S	$280.15	$144.00	$6,443.45	0.05%	100.00%	23	0.00%	100.00%	49	
					$280.15	$144.00	$6,443.45	0.05%		23	0.003%		49	
	949263	19000	NXNW RED BLEND KEGS 19000ml	S	$363.09	$189.33	$5,446.35	0.05%	80.00%	15	0.00%	80.00%	32	
					$363.09	$189.33	$5,446.35	0.05%		15	0.002%		32	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952737	19000	DRY CREEK SAUVIGNON BLANC 19000 ml	S	$372.34	$194.00	$4,468.08	0.04%	40.00%	12	0.00%	40.00%	25	
					$372.34	$194.00	$4,468.08	0.04%		12	0.001%		25	
	953927	19000	75 WINE COMPANY SAUV BLANC KEG 19000 ml	S	$295.03	$153.00	$4,426.55	0.04%	100.00%	15	0.00%	100.00%	32	
					$295.26	$153.00	$2,952.60	0.02%		10	0.001%		21	
					$294.79	$153.00	$1,473.95	0.01%		5	0.001%		11	
	947493	19000	PRATSCH GRUNER VELTLINER 19000ml	S	$274.78	$143.00	$4,121.70	0.03%	-54.35%	15	0.00%	-54.55%	32	
					$274.78	$143.00	$4,121.70	0.03%		15	0.002%		32	
	953001	19000	INFINITE MONKEY SNOOZE BOOZE DI 19000 ml	S	$199.10	$105.00	$3,982.00	0.03%	400.00%	20	0.00%	400.00%	42	
					$199.10	$105.00	$3,982.00	0.03%		20	0.002%		42	
	953902	19000	ACE PINEAPPLE KEG 19000 ml	S	$157.74	$83.00	$3,785.76	0.03%	100.00%	24	0.00%	100.00%	51	
					$157.74	$83.00	$3,785.76	0.03%		24	0.003%		51	
	552662	19000	LIBERTY SCHOOL CHARDKEG 19000ml	S	$355.03	$184.72	$3,550.30	0.03%	-49.73%	10	0.00%	-50.00%	21	
					$355.03	$184.72	$3,550.30	0.03%		10	0.001%		21	
	953345	19000	PORTLAND CIDER SEASONAL KEG 19000 ml	S	$140.63	$70.00	$2,951.93	0.02%	100.00%	21	0.00%	100.00%	44	
					$140.53	$70.00	$2,389.01	0.02%		17	0.002%		36	
					$140.73	$70.00	$562.92	0.00%		4	0.000%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953621	19000	TREFETHEN NAPA CHARDONNAY KEG 19000 ml	S	$495.35	$260.00	$2,476.75	0.02%	100.00%	5	0.00%	100.00%	11	
					$495.35	$260.00	$2,476.75	0.02%		5	0.001%		11	
	949774	19000	A TO Z PINOT NOIR KEG'14 19000ml	S	$426.39	$223.00	$2,131.95	0.02%	100.00%	5	0.00%	100.00%	11	
					$426.39	$223.00	$2,131.95	0.02%		5	0.001%		11	
	587528	19000	MARTIN RAY CHARDONNAY KEG'13 19000ml	S	$364.82	$190.00	$1,824.10	0.02%	-63.42%	5	0.00%	-63.64%	11	
					$364.82	$190.00	$1,824.10	0.02%		5	0.001%		11	
	951185	19000	A TO Z CHARDONNAY 19000 ml	S	$363.75	$190.00	$1,818.75	0.02%	100.00%	5	0.00%	100.00%	11	
					$363.75	$190.00	$1,818.75	0.02%		5	0.001%		11	
	954742	19000	CLIFF LEDE SAUVIGNON BLANC 19000ml	S	$449.10	$235.40	$1,347.30	0.01%	100.00%	3	0.00%	100.00%	6	
					$449.10	$235.40	$1,347.30	0.01%		3	0.000%		6	
	953934	19000	AUSTERITY CHARDONNAY KEG 19000 ml	S	$328.68	$168.00	$1,314.72	0.01%	100.00%	4	0.00%	100.00%	8	
					$328.68	$168.00	$1,314.72	0.01%		4	0.000%		8	
	542232	19000	ANGELINE SAUV BLANC KEGS 19000ml	S	$308.42	$160.00	$1,233.68	0.01%	100.00%	4	0.00%	100.00%	8	
					$308.42	$160.00	$1,233.68	0.01%		4	0.000%		8	
	954082	19000	DEL BUONO SANGIOVESE 19000ml	S	$303.67	$156.00	$1,214.68	0.01%	100.00%	4	0.00%	100.00%	8	
					$311.19	$160.00	$622.38	0.01%		2	0.000%		4	
					$296.15	$152.00	$592.30	0.00%		2	0.000%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	948231	19000	STELLA CIDRE 19000ml	S	$75.81	$39.42	$1,212.96	0.01%	78.41%	16	0.00%	77.78%	34	
					$75.81	$39.42	$1,212.96	0.01%		16	0.002%		34	
	473009	19000	HAHN PINOT NOIR CA. 19000ml	S	$289.15	$150.00	$1,156.60	0.01%	-55.45%	4	0.00%	-55.56%	8	
					$289.15	$150.00	$1,156.60	0.01%		4	0.000%		8	
	954161	19000	PORTLAND CIDER SANGRIA 19000ml	S	$140.53	$70.00	$1,124.24	0.01%	100.00%	8	0.00%	100.00%	17	
					$140.53	$70.00	$1,124.24	0.01%		8	0.001%		17	
	954162	19000	PORTLAND PEARFECT PERRY 19000ml	S	$140.53	$70.00	$1,124.24	0.01%	100.00%	8	0.00%	100.00%	17	
					$140.53	$70.00	$1,124.24	0.01%		8	0.001%		17	
	950813	19000	STEMMARI ROSE KEG 19000 ml	S	$268.59	$136.00	$1,074.36	0.01%	-61.32%	4	0.00%	-61.54%	8	
					$268.59	$136.00	$1,074.36	0.01%		4	0.000%		8	
	952736	19000	DIERBERG CHARDONNAY 19000 ml	S	$510.73	$266.00	$1,021.46	0.01%	-60.00%	2	0.00%	-60.00%	4	
					$510.73	$266.00	$1,021.46	0.01%		2	0.000%		4	
	953327	19000	INCLINE LEMONGRASS CIDER KEG 19000 ml	U	$121.57	$59.00	$972.56	0.01%	100.00%	8	0.00%	100.00%	17	
					$121.57	$59.00	$972.56	0.01%		8	0.001%		17	
	954080	19000	VEZZI BARBERA KEG 19000ml	S	$311.19	$160.00	$933.57	0.01%	100.00%	3	0.00%	100.00%	6	
					$311.19	$160.00	$933.57	0.01%		3	0.000%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951609	19000	NXNW RIESLING KEG 19000 ml	S	$275.99	$143.00	$827.97	0.01%	-39.36%	3	0.00%	-40.00%	6	
					$275.99	$143.00	$827.97	0.01%		3	0.000%		6	
	947326	19000	CAMELOT MERLOT KEG 19000 ml	S	$201.23	$100.00	$804.92	0.01%	100.00%	4	0.00%	100.00%	8	
					$201.23	$100.00	$804.92	0.01%		4	0.000%		8	
	947418	19000	CAMELOT PINOT GRIGIO KEG 19000 ml	S	$201.23	$100.00	$804.92	0.01%	100.00%	4	0.00%	100.00%	8	
					$201.23	$100.00	$804.92	0.01%		4	0.000%		8	
	954345	19000	PEAR UP KEG 19000ml	S	$264.90	$140.00	$794.70	0.01%	100.00%	3	0.00%	100.00%	6	
					$264.90	$140.00	$794.70	0.01%		3	0.000%		6	
	954081	19000	VEZZI BIANCO KEG 19000ml	S	$311.19	$160.00	$622.38	0.01%	100.00%	2	0.00%	100.00%	4	
					$311.19	$160.00	$622.38	0.01%		2	0.000%		4	
	953933	19000	CAMELOT PINOT NOIR KEG 19000ml	S	$201.23	$100.00	$603.69	0.01%	100.00%	3	0.00%	100.00%	6	
					$201.23	$100.00	$603.69	0.01%		3	0.000%		6	
	953935	19000	FLAT ROCK CABERNET KEG 19000ml	S	$201.23	$100.00	$603.69	0.01%	100.00%	3	0.00%	100.00%	6	
					$201.23	$100.00	$603.69	0.01%		3	0.000%		6	
	954355	19000	NOBILO SAUVIGNON BLANC KEG 19000 ml	S	$285.83	$145.00	$571.66	0.00%	100.00%	2	0.00%	100.00%	4	
					$285.83	$145.00	$571.66	0.00%		2	0.000%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954670	19000	BAUMGARTNER GRUNER VELTLINER 19000ml	S	$280.15	$144.00	$560.30	0.00%	100.00%	2	0.00%	100.00%	4	
					$280.15	$144.00	$560.30	0.00%		2	0.000%		4	
	952053	19000	HOBO WORKBOOK RED 19000 ml	S	$249.61	$129.00	$499.22	0.00%	-85.67%	2	0.00%	-85.71%	4	
					$249.61	$129.00	$499.22	0.00%		2	0.000%		4	
	949388	19000	ANTHEM HOPS CIDER KEG 19000ml	S	$86.97	$54.00	$434.85	0.00%	6.46%	5	0.00%	28.57%	11	
					$86.97	$54.00	$434.85	0.00%		5	0.001%		11	
	947914	19000	SKYLARK PINKBELLY ROSE 19000ml	S	$334.72	$220.00	$334.72	0.00%	-93.33%	1	0.00%	-93.33%	2	
					$334.72	$220.00	$334.72	0.00%		1	0.000%		2	
	574406	19000	HESS SHIRTAIL CREEK CHARD 19000ml	S	$318.81	$165.00	$318.81	0.00%	100.00%	1	0.00%	100.00%	2	
					$318.81	$165.00	$318.81	0.00%		1	0.000%		2	
	952204	19000	WANDERING AENGUS CIDER KEG 19000 ml	S	$139.09	$70.00	$278.18	0.00%	-83.91%	2	0.00%	-66.67%	4	
					$139.09	$70.00	$278.18	0.00%		2	0.000%		4	
	540327	19000	ACROBAT PINOT GRIS KEG 19000ml	S					100.00%			100.00%	0	
	951190	19000	BONNY DOON GRAVITAS 19000 ml	U					100.00%			100.00%	0	
	952048	19000	BULL RUN BRAMBLE BERRY KEG 19000 ml	U					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952050	19000	BULL RUN CREEKSIDE CRANBERRY PE 19000 ml	U					100.00%			100.00%	0	
	952357	19000	BULL RUN POWER HOUSE KEG 19000 ml	U					100.00%			100.00%	0	
	947327	19000	CAMELOT CHARD 19000ml	S					100.00%			100.00%	0	
	951189	19000	HAHN GSM 19000 ml	S					100.00%			100.00%	0	
	952066	19000	HOBO WORKBOOK WHITE 19000 ml	S					100.00%			100.00%	0	
	484292	19000	MARTIN RAY CAB SAUV KEGS 19000ml	U					100.00%			100.00%	0	
	950158	19000	MATCHBOOK TEMPRANILLO KEG 19000ml	S					100.00%			100.00%	0	
	951711	19000	MOHUA SAUVIGNON BLANC 19000 ml	S					100.00%			100.00%	0	
	948068	19000	PEPI SAUV BLANC 19000ml	S					100.00%			100.00%	0	
	920732	200	KIKUSUI FUNAGUCHI CANS 200ml	S	$6.61	$3.40	$16,863.00	0.14%	-6.36%	2,550	0.31%	-6.78%	57	
					$6.62	$3.40	$9,532.80	0.08%		1,440	0.175%		32	
					$6.60	$3.40	$7,330.20	0.06%		1,110	0.135%		25	
	950336	200	NIHON SAKARI NAMA BLUE GENSHU 200 ml	S	$6.96	$3.59	$2,192.25	0.02%	5.98%	315	0.04%	5.00%	7	
					$6.96	$3.59	$2,088.00	0.02%		300	0.036%		7	
					$6.95	$3.59	$104.25	0.00%		15	0.002%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950884	200	KUNKO FUNAGUCHI KIKUSUI 200 ml	S	$11.18	$5.83	$335.40	0.00%	-50.00%	30	0.00%	-50.00%	1	
					$11.18	$5.83	$335.40	0.00%		30	0.004%		1	
	950033	200	KITARO 200ml	S					100.00%			100.00%	0	
	950034	200	NEZUMI OTOKO 200ml	S					100.00%			100.00%	0	
	950032	200	OYAJI 200ml	S					-66.52%			-66.67%	0	
	951403	20000	MACMURRAY CC PN KEG 20000 ml	S	$285.01	$150.70	$33,916.19	0.28%	84.62%	119	0.01%	70.13%	264	
					$285.01	$150.70	$33,916.19	0.28%		119	0.014%		264	
	951728	20000	EDNA VALLEY SAUVIGNON BLANC KEG 20000 ml	S	$270.01	$142.72	$15,120.56	0.13%	33.98%	56	0.01%	10.20%	124	
					$270.01	$142.72	$15,120.56	0.13%		56	0.007%		124	
	951726	20000	WILLIAM HILL CABERNET KEG 20000 ml	S	$260.01	$137.40	$13,780.53	0.11%	-25.97%	53	0.01%	-32.39%	118	
					$260.01	$137.40	$13,780.53	0.11%		53	0.006%		118	
	951940	20000	J PINOT GRIS KEG 20000 ml	S	$280.00	$148.04	$8,960.06	0.07%	302.39%	32	0.00%	277.78%	71	
					$280.01	$148.04	$5,320.19	0.04%		19	0.002%		42	
					$279.99	$148.03	$3,639.87	0.03%		13	0.002%		29	
	948597	20000	TIAMO ORGANIC BARBERA KEG 20000ml	S	$241.79	$125.00	$5,561.17	0.05%	6.03%	23	0.00%	4.76%	51	
					$241.79	$125.00	$5,561.17	0.05%		23	0.003%		51	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951939	20000	STORYPOINT CHARDONNAY KEG 20000 ml	S	$245.01	$129.42	$4,655.19	0.04%	-61.37%	19	0.00%	-65.12%	42	
					$245.01	$129.42	$4,655.19	0.04%		19	0.002%		42	
	951137	20000	WOOLDRIDGE CREEK MALBEC 20000 ml	S	$384.77	$199.00	$3,847.70	0.03%	-28.08%	10	0.00%	-28.57%	22	
					$384.77	$199.00	$3,847.70	0.03%		10	0.001%		22	
	951891	20000	INCLINE CIDER CO. MARIONBERRY C 20000 ml	S	$135.40	$69.00	$3,607.72	0.03%	243.46%	26	0.00%	210.00%	58	
					$139.37	$69.00	$3,344.88	0.03%		24	0.003%		53	
					$131.42	$69.00	$262.84	0.00%		2	0.000%		4	
	485990	20000	MILBRANDT TRADITIONSCAB SAUV KEG 20000ml	S	$339.09	$176.00	$3,390.90	0.03%	30.58%	10	0.00%	42.86%	22	
					$339.09	$176.00	$3,390.90	0.03%		10	0.001%		22	
	948598	20000	TIAMO PINOT GRIGIO KEG 20000ml	S	$241.79	$125.00	$2,901.48	0.02%	-30.88%	12	0.00%	-31.25%	27	
					$241.79	$125.00	$2,901.48	0.02%		12	0.001%		27	
	951890	20000	INCLINE CIDER CO. EXPLORER HOPP 20000 ml	S	$116.60	$59.00	$2,492.22	0.02%	82.48%	21	0.00%	75.00%	47	
					$120.57	$59.00	$1,929.12	0.02%		16	0.002%		36	
					$112.62	$59.00	$563.10	0.00%		5	0.001%		11	
	952556	20000	BONNY DOON CLOS DE GILROY 20000 ml	S	$338.14	$175.00	$2,022.75	0.02%	500.90%	6	0.00%	500.00%	13	
					$336.62	$175.00	$1,683.10	0.01%		5	0.001%		11	
					$339.65	$175.00	$339.65	0.00%		1	0.000%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952570	20000	LEESE FITCH CABERNET KEG 20000 ml	S	$286.94	$148.50	$2,008.58	0.02%	200.00%	7	0.00%	200.00%	16	
					$286.94	$148.50	$2,008.58	0.02%		7	0.001%		16	
	951280	20000	WOOLDRIDGE CREEK TEMPRANILLO 20000 ml	S	$384.77	$199.00	$1,923.85	0.02%	-44.18%	5	0.00%	-44.44%	11	
					$384.77	$199.00	$1,923.85	0.02%		5	0.001%		11	
	953869	20000	PATIENCE WHITE KEG 20000 ml	S	$227.51	$116.00	$1,592.57	0.01%	100.00%	7	0.00%	100.00%	16	
					$227.51	$116.00	$1,592.57	0.01%		7	0.001%		16	
	949823	20000	GRAND PASSIONE APPASSAMIENTO KEG 20000ml	S	$259.07	$134.00	$1,554.42	0.01%	-54.29%	6	0.00%	-54.55%	13	
					$259.07	$134.00	$1,554.42	0.01%		6	0.001%		13	
	951937	20000	RICKSHAW PINOT NOIR KEG 20000 ml	S	$337.43	$176.00	$1,012.29	0.01%	-92.28%	3	0.00%	-92.31%	7	
					$337.43	$176.00	$1,012.29	0.01%		3	0.000%		7	
	952126	20000	AURORA MANZANILLA SHERRY 20000 ml	S	$335.44	$173.00	$983.76	0.01%	4.81%	3	0.00%	0.00%	7	
					$312.88	$161.00	$625.76	0.01%		2	0.000%		4	
					$358.00	$185.00	$358.00	0.00%		1	0.000%		2	
	950150	20000	DRY CREEK ZINFANDEL KEG 20000ml	S	$428.34	$224.00	$856.68	0.01%	100.00%	2	0.00%	100.00%	4	
					$428.34	$224.00	$856.68	0.01%		2	0.000%		4	
	949732	20000	EXEM BORDEAUX ROUGE KEG 20000ml	S	$259.07	$134.00	$518.14	0.00%	-66.70%	2	0.00%	-66.67%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949732				$259.07	$134.00	$518.14	0.00%		2	0.000%		4	
	954657	20000	INCLINE IMPERIAL RHUBARB CIDER 20000ml	S	$127.21	$62.00	$508.84	0.00%	100.00%	4	0.00%	100.00%	9	
					$127.21	$62.00	$508.84	0.00%		4	0.000%		9	
	950372	20000	TIAMO ORGANIC GRILLOKEG 20000ml	U	$242.15	$125.00	$484.30	0.00%	-49.60%	2	0.00%	-50.00%	4	
					$242.15	$125.00	$484.30	0.00%		2	0.000%		4	
	951892	20000	TXOPINONDO SAGAMO CIDER 20000 ml	S	$218.11	$111.00	$436.22	0.00%	-71.39%	2	0.00%	-71.43%	4	
					$218.11	$111.00	$436.22	0.00%		2	0.000%		4	
	954241	20000	TIN CITY HOPPED CIDER KEGS 20000ml	S	$159.17	$79.00	$159.17	0.00%	100.00%	1	0.00%	100.00%	2	
					$159.17	$79.00	$159.17	0.00%		1	0.000%		2	
	953868	20000	PATIENCE RED KEG 20000 ml	S			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	901686	20000	HIVE RASPBERRY STINGER HARD CID 20000 ml	S			($185.00)	0.00%	100.00%	(1)	0.00%	100.00%	(2)	
					$185.00	$123.26	($185.00)	0.00%		(1)	0.000%		(2)	
	950647	20000	ACRISP CHARDONNAY KEG 20000ml	S					100.00%			100.00%	0	
	952732	20000	BONNY DOON PICPOUL KEG 20000 ml	S					100.00%			100.00%	0	
	952671	20000	BROC LOVE WHITE KEG 20000 ml	S					100.00%			100.00%	0	
	950106	20000	DANCING COYOTE PINOTNOIR KEG 20000ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950649	20000	GARNET PINOT NOIR KEG 20000ml	S					100.00%			100.00%	0	
	948952	20000	N2 CABERNET 20000ml	U					100.00%			100.00%	0	
	948204	20000	N2 CHARDONNAY 20000ml	U					100.00%			100.00%	0	
	948206	20000	N2 LAGNE ROSSO KEG 20000 ml	S					100.00%			100.00%	0	
	948205	20000	N2 RED 20000ml	S					100.00%			100.00%	0	
	949266	20000	N2 WHITE NV KEG 20000ml	S					100.00%			100.00%	0	
	951090	20000	SCARPETTA FRICO ROSSO KEG 20000 ml	S					100.00%			100.00%	0	
	946717	20000	TANGENT SAUV BLANC 20000ml	S					100.00%			100.00%	0	
	948072	20000	TRUE MYTH CHARDONNAY KEG 20000 ml	S					100.00%			100.00%	0	
	952730	250	FRICO FRIZZANTE PROSECCO CANS 250 ml	S	$2.64	$1.29	$23,036.16	0.19%	368.07%	8,736	1.06%	361.54%	243	
					$2.66	$1.29	$16,897.44	0.14%		6,384	0.774%		177	
					$2.61	$1.29	$6,138.72	0.05%		2,352	0.285%		65	
	950555	250	INFINITE MONKEY THEOREM PEAR CIDER 250ml	S	$3.42	$1.78	$5,000.04	0.04%	-7.64%	1,462	0.18%	-7.64%	41	
					$3.42	$1.78	$5,000.04	0.04%		1,462	0.177%		41	
	952039	250	INFINITE MONKEY DRY HOPPED SAUV. 250 ml	S	$4.20	$2.20	$3,225.60	0.03%	205.98%	768	0.09%	205.98%	21	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952039				$4.20	$2.20	$3,225.60	0.03%		768	0.093%		21	
	953170	250	COPPOLA DIAMOND CHARDONNAY CANS 250 ml	D	$4.99	$2.57	$2,155.68	0.02%	100.00%	432	0.05%	100.00%	12	
					$4.99	$2.57	$2,155.68	0.02%		432	0.052%		12	
	951857	250	INFINITE MONKEY THEOREM CANNED RE 250 ml	S	$4.20	$2.20	$1,713.60	0.01%	88.89%	408	0.05%	88.89%	11	
					$4.20	$2.20	$1,713.60	0.01%		408	0.049%		11	
	953168	250	COPPOLA DIAMOND SAUVIGNON BLANC C 250 ml	D	$4.99	$2.57	$1,676.64	0.01%	100.00%	336	0.04%	100.00%	9	
					$4.99	$2.57	$1,676.64	0.01%		336	0.041%		9	
	952723	250	CH MARIS PINOT NOIR CANS 250 ml	S	$5.82	$3.00	$1,536.48	0.01%	146.96%	264	0.03%	200.00%	7	
					$5.82	$3.00	$1,536.48	0.01%		264	0.032%		7	
	953169	250	COPPOLA DIAMOND PINOT GRIGIO CANS 250 ml	S	$4.99	$2.57	$1,437.12	0.01%	100.00%	288	0.03%	100.00%	8	
					$4.99	$2.57	$1,437.12	0.01%		288	0.035%		8	
	954627	250	INFINITE MONKEY BELLINI 25 250 ml	S	$4.20	$2.20	$907.20	0.01%	100.00%	216	0.03%	100.00%	6	
					$4.20	$2.20	$907.20	0.01%		216	0.026%		6	
	684662	250	THE DROP ROSE 250 ml	S	$3.33	$1.64	$839.16	0.01%	486.42%	252	0.03%	460.00%	7	
					$3.33	$1.64	$839.16	0.01%		252	0.031%		7	
	954482	250	INFINITE MONKEY THEOREM BUBBLE UNIV250ml	S	$4.20	$2.20	$604.80	0.01%	100.00%	144	0.02%	100.00%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954482				$4.20	$2.20	$604.80	0.01%		144	0.017%		4	
	632775	250	THE DROP WHITE 250 ml	S	$3.33	$1.64	$599.40	0.00%	-0.27%	180	0.02%	-4.76%	5	
					$3.33	$1.64	$599.40	0.00%		180	0.022%		5	
	954257	250	LORENZA SPRITZROSÉ CAN 250ml	S	$6.00	$3.10	$576.00	0.00%	100.00%	96	0.01%	100.00%	3	
					$6.00	$3.10	$576.00	0.00%		96	0.012%		3	
	951870	250	MILBRANDT BROS RED BLEND 250 ml	S	$5.34	$2.75	$512.64	0.00%	100.00%	96	0.01%	100.00%	3	
					$5.34	$2.75	$512.64	0.00%		96	0.012%		3	
	953752	250	ST. MAYHEM TAO OF MINT 250 ml	S	$5.99	$3.11	$431.28	0.00%	100.00%	72	0.01%	100.00%	2	
					$5.99	$3.11	$431.28	0.00%		72	0.009%		2	
	908895	250	CANNED MAKKOLI 250ml	S	$1.59	$0.75	$419.76	0.00%	-55.84%	264	0.03%	-56.00%	7	
					$1.59	$0.75	$419.76	0.00%		264	0.032%		7	
	951871	250	MILBRANDT CHARDONNAY CAN 250 ml	S	$5.34	$2.75	$384.48	0.00%	100.00%	72	0.01%	100.00%	2	
					$5.34	$2.75	$384.48	0.00%		72	0.009%		2	
	954494	250	ESSENTIALLY GEARED BUBBLES 250ml	S	$3.71	$1.88	$267.12	0.00%	100.00%	72	0.01%	100.00%	2	
					$3.71	$1.88	$267.12	0.00%		72	0.009%		2	
	954495	250	ESSENTIALLY GEARED ROSE 250ml	S	$3.71	$1.88	$267.12	0.00%	100.00%	72	0.01%	100.00%	2	
					$3.71	$1.88	$267.12	0.00%		72	0.009%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951869	250	MILBRANDT ROSE CAN 250 ml	S	$5.34	$2.75	$256.32	0.00%	100.00%	48	0.01%	100.00%	1	
					$5.34	$2.75	$256.32	0.00%		48	0.006%		1	
	954781	250	BUTTER CHARDONNAY CAN 250ml	S	$5.29	$2.71	$253.92	0.00%	100.00%	48	0.01%	100.00%	1	
					$5.29	$2.71	$253.92	0.00%		48	0.006%		1	
	809120	250	BAREFOOT REFRESH CRISP WHITE 250ml	S	$2.00	$1.03	$144.00	0.00%	-50.00%	72	0.01%	-50.00%	2	
					$2.00	$1.03	$144.00	0.00%		72	0.009%		2	
	953761	250	ST. MAYHEM SPICY LIL 250 ml	S	$5.99	$3.11	$143.76	0.00%	100.00%	24	0.00%	100.00%	1	
					$5.99	$3.11	$143.76	0.00%		24	0.003%		1	
	515843	250	THE DROP RED 250 ml	S	$3.33	$1.64	$119.88	0.00%	-80.05%	36	0.00%	-80.95%	1	
					$3.33	$1.64	$119.88	0.00%		36	0.004%		1	
	952579	250	BAREFOOT MOSCATO SPRITZER 250 ml	S	$1.99	$1.02	$47.76	0.00%	-66.67%	24	0.00%	-66.67%	1	
					$1.99	$1.02	$47.76	0.00%		24	0.003%		1	
	950889	250	FLIP FLOP FIZZY PINK MOSCATO 250 ml	X					100.00%			100.00%	0	
	947331	275	INNOCENT BYSTANDER PINK MOSCATO 275ml	S	$2.76	$1.33	$1,987.20	0.02%	0.00%	720	0.09%	0.00%	22	
					$2.76	$1.33	$1,987.20	0.02%		720	0.087%		22	
	951842	281	HIDEYOSHI LE CHAMTE CABONATED SAK 281 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**909064**	**300**	**KIZAKURA NIGORI SAKE 300ml**	**S**	**$6.06**	**$3.04**	**$14,253.12**	**0.12%**	**-1.25%**	**2,352**	**0.29%**	**-1.63%**	**78**	
					$6.06	$3.04	$14,253.12	0.12%		2,352	0.285%		78	
	905493	**300**	**SHOCHIKUBAI GINJO SAKE 300ml**	**S**	**$7.88**	**$3.91**	**$8,127.00**	**0.07%**	**4.74%**	**1,032**	**0.13%**	**-1.18%**	**34**	
					$8.26	$4.11	$4,262.16	0.04%		516	0.063%		17	
					$7.49	$3.70	$3,864.84	0.03%		516	0.063%		17	
	904281	**300**	**HAKUTSURU DRAFT SAKE 300 ml**	**S**	**$5.09**	**$2.51**	**$7,551.80**	**0.06%**	**8.46%**	**1,480**	**0.18%**	**7.25%**	**49**	
					$5.15	$2.51	$4,841.00	0.04%		940	0.114%		31	
					$5.02	$2.51	$2,710.80	0.02%		540	0.065%		18	
	946916	**300**	**KIKUSUI PERFECT SNOW 300ml**	**S**	**$10.38**	**$5.33**	**$5,234.16**	**0.04%**	**-20.38%**	**504**	**0.06%**	**-20.75%**	**17**	
					$10.39	$5.33	$3,989.76	0.03%		384	0.047%		13	
					$10.37	$5.33	$1,244.40	0.01%		120	0.015%		4	
	906671	**300**	**SAYURI SAKE 300ml**	**S**	**$7.26**	**$3.54**	**$3,032.04**	**0.03%**	**-20.15%**	**420**	**0.05%**	**-22.22%**	**14**	
					$7.37	$3.54	$1,830.84	0.02%		252	0.031%		8	
					$7.15	$3.54	$1,201.20	0.01%		168	0.020%		6	
	919387	**300**	**HAKUSHIKA SNOW BEAUTY 300ml**	**S**	**$7.71**	**$3.88**	**$2,766.00**	**0.02%**	**-11.45%**	**360**	**0.04%**	**-13.04%**	**12**	
					$7.64	$3.88	$1,833.60	0.02%		240	0.029%		8	
					$7.77	$3.88	$932.40	0.01%		120	0.015%		4	
	954905	**300**	**HAKKAISAN KIJOSHU 300ml**	**S**	**$18.60**	**$9.71**	**$2,678.40**	**0.02%**	**100.00%**	**144**	**0.02%**	**100.00%**	**5**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954905				$18.60	$9.71	$2,678.40	0.02%		144	0.017%		5	
	947959	300	BANRAKU NIHONJIN NO WASUREMONO 300ml	S	$15.34	$8.01	$1,840.80	0.02%	-39.75%	120	0.01%	-40.00%	4	
					$15.34	$8.01	$1,840.80	0.02%		120	0.015%		4	
	946965	300	MIO SPARKLING SAKE 300ml	S	$8.38	$4.27	$1,665.72	0.01%	24.50%	204	0.02%	25.00%	7	
					$7.88	$4.00	$945.60	0.01%		120	0.015%		4	
					$8.20	$4.17	$393.60	0.00%		48	0.006%		2	
					$9.07	$4.63	$326.52	0.00%		36	0.004%		1	
	905963	300	GEKKEIKAN NIGORI SAKE 300ml	S	$7.15	$3.63	$1,372.80	0.01%	169.30%	192	0.02%	166.67%	6	
					$7.15	$3.63	$1,372.80	0.01%		192	0.023%		6	
	951921	300	ICING GRAPEFRUIT BOTTLES 300 ml	S	$2.65	$1.25	$1,060.00	0.01%	-2.25%	400	0.05%	0.00%	13	
					$2.65	$1.25	$1,060.00	0.01%		400	0.048%		13	
	954903	300	KIKUSUI JUNMAI 300ml	S	$9.48	$4.86	$682.56	0.01%	100.00%	72	0.01%	100.00%	2	
					$9.48	$4.86	$682.56	0.01%		72	0.009%		2	
	917782	300	GEKKEIKAN HAIKU PREMIUM SAKE 300 ml	S	$7.31	$3.75	$614.04	0.01%	253.87%	84	0.01%	250.00%	3	
					$7.31	$3.75	$614.04	0.01%		84	0.010%		3	
	908166	300	SHO CHIKU BAI NIGOR I CREAM SAKE 300ml	S	$5.26	$2.62	$456.72	0.00%	100.00%	84	0.01%	100.00%	3	
					$5.51	$2.75	$396.72	0.00%		72	0.009%		2	
					$5.00	$2.48	$60.00	0.00%		12	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**953641**	**300**	**ICING WHITE GRAPE 300 ml**	**S**	**$2.61**	**$1.25**	**$363.80**	**0.00%**	**100.00%**	**140**	**0.02%**	**100.00%**	**5**	
					$2.56	$1.25	$204.80	0.00%		80	0.010%		3	
					$2.65	$1.25	$159.00	0.00%		60	0.007%		2	
	952160	**300**	**SAKEONE AWA YUKI SPARKLING 300 ml**	**S**	**$7.06**	**$3.52**	**$169.44**	**0.00%**	**104.64%**	**24**	**0.00%**	**100.00%**	**1**	
					$7.06	$3.52	$169.44	0.00%		24	0.003%		1	
	948679	**300**	**GEKKEIKAN HORIN SAKE 300ml**	**S**	**$15.17**	**$7.89**	**$15.17**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	
					$15.17	$7.89	$15.17	0.00%		1	0.000%		0	
	950246	**300**	**HAKUTSURU JUNMAI GINJO 300ml**	**S**					**100.00%**			**100.00%**	**0**	
	947518	**300**	**ICING CAN 300 ml**	**U**					**100.00%**			**100.00%**	**0**	
	904250	**300**	**OZEKI KARATAMBA SAKE 300ml**	**S**					**100.00%**			**100.00%**	**0**	
	947519	**300**	**YEDAM 300ml**	**S**					**100.00%**			**100.00%**	**0**	
	953216	**3000**	**CHATEAU MOUTON ROTHSCHILD 14 3000 ml**	**S**	**$3754.96**	**$1995.00**	**$3,754.96**	**0.03%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	
					$3,754.96	$1,995.00	$3,754.96	0.03%		1	0.000%		0	
	948979	**3000**	**BESO DEL SOL WHITE SANGRIA 3000 ml**	**S**	**$20.19**	**$10.17**	**$3,715.14**	**0.03%**	**-58.25%**	**180**	**0.02%**	**-57.97%**	**60**	
					$20.81	$10.17	$2,746.92	0.02%		132	0.016%		44	
					$20.37	$10.17	$619.02	0.01%		30	0.004%		10	
					$19.40	$10.17	$349.20	0.00%		18	0.002%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950625	3000	POWERS CHARDONNAY BOX 3000ml	S	$20.40	$10.27	$2,692.80	0.02%	-38.77%	132	0.02%	-39.02%	44	
					$20.40	$10.27	$2,692.80	0.02%		132	0.016%		44	
	920752	3000	HAKUSHIKA TANUKI JUNMAI PACK 3000ml	S	$22.71	$10.85	$2,542.96	0.02%	24.64%	112	0.01%	21.74%	37	
					$23.16	$10.85	$1,296.96	0.01%		56	0.007%		19	
					$22.25	$10.85	$1,246.00	0.01%		56	0.007%		19	
	950624	3000	POWERS CABERNET BOX 3000ml	S	$22.46	$11.37	$2,156.16	0.02%	-61.36%	96	0.01%	-61.54%	32	
					$22.46	$11.37	$2,156.16	0.02%		96	0.012%		32	
	951748	3000	BOTA BOX SAUV BLANC 3000 ml	S	$21.99	$11.39	$1,583.28	0.01%	4.56%	72	0.01%	0.00%	24	
					$21.99	$11.39	$1,583.28	0.01%		72	0.009%		24	
	561020	3000	BOTA BOX CHARD 3000ml	S	$21.99	$11.39	$1,451.34	0.01%	29.67%	66	0.01%	22.22%	22	
					$21.99	$11.39	$1,451.34	0.01%		66	0.008%		22	
	402794	3000	BESO DEL SOL PINK SANGRIA 3000 ml	S	$19.82	$10.08	$1,427.04	0.01%	100.00%	72	0.01%	100.00%	24	
					$19.82	$10.08	$1,427.04	0.01%		72	0.009%		24	
	954172	3000	ZAPUNTEL BRUNELLO DI MONTALCINO 3000 ml	S	$304.82	$160.00	$1,219.28	0.01%	100.00%	4	0.00%	100.00%	1	
					$304.82	$160.00	$1,219.28	0.01%		4	0.000%		1	
	952042	3000	BOTA BOX ROSE 3000 ml	S	$21.99	$11.39	$1,187.46	0.01%	49.86%	54	0.01%	50.00%	18	
					$21.99	$11.39	$1,187.46	0.01%		54	0.007%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951749	3000	BOTA BOX REDVOLUTION 3000 ml	S	$21.99	$11.39	$1,055.52	0.01%	45.86%	48	0.01%	41.18%	16	
					$21.99	$11.39	$1,055.52	0.01%		48	0.006%		16	
	946730	3000	ADAMI VIGNETO GIARDIO 3000ml	S	$174.03	$91.02	$1,044.18	0.01%	100.00%	6	0.00%	100.00%	2	
					$174.03	$91.02	$1,044.18	0.01%		6	0.001%		2	
	954053	3000	FISHER COACH INSIGNIA CABERNET 3000ml	S	$417.12	$277.78	$834.24	0.01%	100.00%	2	0.00%	100.00%	1	
					$417.12	$277.78	$834.24	0.01%		2	0.000%		1	
	954054	3000	FISHER COACH INSIGNIA CABERNET 3000ml	S	$417.12	$277.78	$834.24	0.01%	100.00%	2	0.00%	100.00%	1	
					$417.12	$277.78	$834.24	0.01%		2	0.000%		1	
	954743	3000	LE TEMPS INFINI MALBEC SW FRANCE 3000ml	S	$30.10	$15.65	$722.40	0.01%	100.00%	24	0.00%	100.00%	8	
					$30.10	$15.65	$722.40	0.01%		24	0.003%		8	
	402784	3000	BESO DEL SOL RED SANGRIA 3000ml	S	$19.89	$10.17	$715.86	0.01%	100.00%	36	0.00%	100.00%	12	
					$20.37	$10.17	$366.66	0.00%		18	0.002%		6	
					$19.40	$10.17	$349.20	0.00%		18	0.002%		6	
	427858	3000	CHEVAL DES ANDES 3000 ml	S	$593.99	$315.05	$593.99	0.00%	100.00%	1	0.00%	100.00%	0	
					$593.99	$315.05	$593.99	0.00%		1	0.000%		0	
	954240	3000	FROM THE TANK PINOT GRIGIO 3000 ml	S	$28.21	$14.17	$507.78	0.00%	100.00%	18	0.00%	100.00%	6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954240				$28.21	$14.17	$507.78	0.00%		18	0.002%		6	
	951385	3000	CANALICCHIO DI SOPRA BRUNELLO 3000 ml	S	$411.10	$275.00	$411.10	0.00%	100.00%	1	0.00%	100.00%	0	
					$411.10	$275.00	$411.10	0.00%		1	0.000%		0	
	950851	3000	EMMOLO MERLOT 3000 ml	S	$198.79	$104.19	$397.58	0.00%	100.00%	2	0.00%	100.00%	1	
					$198.79	$104.19	$397.58	0.00%		2	0.000%		1	
	954325	3000	TENUTA AMARONE DELLA VALPOLICELL 3000 ml	S	$386.67	$204.00	$386.67	0.00%	100.00%	1	0.00%	100.00%	0	
					$386.67	$204.00	$386.67	0.00%		1	0.000%		0	
	953805	3000	FROM THE TANK ROSE 3000 ml	S	$28.55	$14.35	$342.54	0.00%	100.00%	12	0.00%	100.00%	4	
					$28.88	$14.53	$173.28	0.00%		6	0.001%		2	
					$28.21	$14.17	$169.26	0.00%		6	0.001%		2	
	487020	3000	MOGEN DAVID CONCORD 3000ml	S	$13.52	$5.88	$270.40	0.00%	0.90%	20	0.00%	0.00%	7	
					$13.52	$5.88	$270.40	0.00%		20	0.002%		7	
	561025	3000	BOTA BOX RIESLING 3000ml	S	$21.99	$11.39	$263.88	0.00%	45.15%	12	0.00%	33.33%	4	
					$21.99	$11.39	$263.88	0.00%		12	0.001%		4	
	953412	3000	BASTIANICH VESPA ROSSO'10 3000 ml	S	$22.24	$10.00	$222.40	0.00%	100.00%	10	0.00%	100.00%	3	
					$22.24	$10.00	$222.40	0.00%		10	0.001%		3	
	951360	3000	NAKED GRAPE CHARDONNAY BOX 3000 ml	S	$18.19	$9.52	$109.14	0.00%	-79.87%	6	0.00%	-80.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951360				$18.19	$9.52	$109.14	0.00%		6	0.001%		2	
	951183	3000	THE NAKED GRAPE RED BLEND BOX 3000 ml	S	$18.19	$9.52	$109.14	0.00%	-66.31%	6	0.00%	-66.67%	2	
					$18.19	$9.52	$109.14	0.00%		6	0.001%		2	
	946729	3000	ADAMI BOSCO DI GICA 3000ml	S					100.00%			100.00%	0	
	950978	3000	ADAMI VIGNETO GIARDINO 3000 ml	S					34.77%			33.33%	0	
	949935	3000	BINOMIO MONTEPLUCIANO D'ABRUZZO'11300 0ml	S					100.00%			100.00%	0	
	907030	3000	BLACK BOX PINOT GRIGIO 3000ml	S					100.00%			100.00%	0	
	920263	3000	BOTA BOX CAB SAUV 3000ml	S					100.00%			100.00%	0	
	954522	3000	ENRICO SERAFINO BRUT ALTA LANGE 3000ml	S					100.00%			100.00%	0	
	950307	3000	FISH EYE MOSCATO 3000ml	S					100.00%			100.00%	0	
	951254	3000	GRGICH HILLS CAB '12 3000 ml	S					100.00%			100.00%	0	
	952036	3000	HOUSE WINE CABERNET BOX 3000 ml	X					100.00%			100.00%	0	
	951595	3000	MARCHESE DI GRESY BARBARESCO MAR 3000 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954644	3000	POLIZIANO VINO NOBLE ASIONE 3000ml	S					100.00%			100.00%	0	
	954524	3000	SELVAPIANA CHIANTI BUCERCHIALE 3000ml	S					100.00%			100.00%	0	
	954523	3000	SELVAPIANA CHIANTI RUFINA 3000ml	S					100.00%			100.00%	0	
	634506	3000	VIN VAULT CHARDONNAY 3000ml	S					100.00%			100.00%	0	
	951475	3000	VOLPAIA CHIANTI CLASSICO RISERVA 3000 ml	S					100.00%			100.00%	0	
	949971	30000	CASTANON CIDER KEG 30000ml	U	$259.22	$130.00	$2,851.42	0.02%	210.80%	11	0.00%	266.67%	37	
					$259.22	$130.00	$2,851.42	0.02%		11	0.001%		37	
	953113	330	TY KU BENIHANA SAKE 330 ml	S	$11.99	$6.19	$1,294.92	0.01%	100.00%	108	0.01%	100.00%	4	
					$11.99	$6.19	$1,294.92	0.01%		108	0.013%		4	
	948566	330	ASPALL DRY CIDER 330ml	S	$4.80	$2.48	$1,152.00	0.01%	-71.66%	240	0.03%	-71.83%	9	
					$4.80	$2.48	$1,152.00	0.01%		240	0.029%		9	
	948569	330	ST FEULLIEN SAISON CANS 330ml	S	$2.88	$1.49	$345.60	0.00%	400.00%	120	0.01%	400.00%	4	
					$2.88	$1.49	$345.60	0.00%		120	0.015%		4	
	953799	330	LA PERE JULES APPLE CIDER NORMAND 330 ml	S	$6.56	$3.30	$314.88	0.00%	100.00%	48	0.01%	100.00%	2	
					$6.56	$3.30	$314.88	0.00%		48	0.006%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947215	330	TO OL FROST BITES IPA 330ml	S					100.00%			100.00%	0	
	951746	331	BARTLES & JAMES POMEGRANATE RASPB 331 ml	S	$2.01	$1.03	$96.48	0.00%	34.00%	48	0.01%	33.33%	2	
					$2.01	$1.03	$96.48	0.00%		48	0.006%		2	
	952485	355	INCLINE CIDER BLOOD ORANGE SEASON 355 ml	S	$2.28	$1.08	$1,477.44	0.01%	81.82%	648	0.08%	84.21%	26	
					$2.28	$1.08	$1,477.44	0.01%		648	0.079%		26	
	953796	355	CORONADO BREWING STINGRAY IPA 355 ml	S	$2.15	$1.25	$1,444.80	0.01%	100.00%	672	0.08%	100.00%	27	
					$2.15	$1.25	$1,444.80	0.01%		672	0.081%		27	
	953795	355	CORONADO BREWING GUAVA ISLANDER I 355 ml	S	$2.29	$1.25	$1,224.44	0.01%	100.00%	532	0.06%	100.00%	21	
					$2.43	$1.25	$699.84	0.01%		288	0.035%		11	
					$2.15	$1.25	$524.60	0.00%		244	0.030%		10	
	952229	355	INCLINE EXPLORER HOPPED CIDER 355 ml	S	$2.30	$1.08	$876.96	0.01%	75.76%	384	0.05%	77.78%	15	
					$2.28	$1.08	$766.08	0.01%		336	0.041%		13	
					$2.31	$1.08	$110.88	0.00%		48	0.006%		2	
	947453	355	NEW BELGIUM 1554 355ml	S	$2.25	$1.16	$810.00	0.01%	-20.70%	360	0.04%	-25.00%	14	
					$2.25	$1.16	$810.00	0.01%		360	0.044%		14	
	952700	355	INCLINE CIDER WINTER WAYPOINT 355 ml	U	$2.31	$1.08	$776.16	0.01%	133.33%	336	0.04%	133.33%	13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952700				$2.31	$1.08	$776.16	0.01%		336	0.041%		13	
	953503	355	TAKARA CAN CHU HI J POP WH PEACH 355 ml	S	$2.69	$1.32	$322.80	0.00%	100.00%	120	0.01%	100.00%	5	
					$2.69	$1.32	$322.80	0.00%		120	0.015%		5	
	901793	355	HIVE STINGER HARD APPLE CIDER 355 ml	S	$3.99	$2.63	$287.28	0.00%	-33.33%	72	0.01%	-33.33%	3	
					$3.99	$2.63	$287.28	0.00%		72	0.009%		3	
	953502	355	TAKARA CAN CHU HI J POP GRAPEFRU 355 ml	S	$2.69	$1.32	$258.24	0.00%	100.00%	96	0.01%	100.00%	4	
					$2.69	$1.32	$258.24	0.00%		96	0.012%		4	
	901789	355	HIVE MINT STINGER HARD APPLE CIDE 355 ml	S	$4.99	$3.31	$119.76	0.00%	-50.00%	24	0.00%	-50.00%	1	
					$4.99	$3.31	$119.76	0.00%		24	0.003%		1	
	952323	355	SPIKED SELTZER WEST INDIES LIME 355 ml	S	$2.05	$1.05	$49.20	0.00%	-50.00%	24	0.00%	-50.00%	1	
					$2.05	$1.05	$49.20	0.00%		24	0.003%		1	
	949387	355	ANTHEM HOPS CIDER 355ml	S					100.00%			100.00%	0	
	950636	355	DEWATSURU SAKURA EMAKI ROSE SAKI 355ml	S					100.00%			100.00%	0	
	951631	355	LOON JUICE GINGER MOJITO HRD CDR 355 ml	S					100.00%			100.00%	0	
	951629	355	LOON JUICE HONEYCRISP HARD CIDER 355 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951630	355	LOON JUICE STRAWBERRY SHANDY HRD 355 ml	S					100.00%			100.00%	0	
	949670	355	STRONGBOW VARIETY PACK 355ml	S					100.00%			100.00%	0	
	948977	355	VO/CO VODKA COCONUT WATER 355ml	S					100.00%			100.00%	0	
	954944	360	GREEN GRAPE SOJU 0ml	S	$4.20	$2.13	$84.00	0.00%	100.00%	20	0.00%	100.00%	1	
					$4.20	$2.13	$84.00	0.00%		20	0.002%		1	
	953223	375	CHATEAU MOUTON '12 375 ml	S	$423.18	$225.00	$10,156.32	0.08%	100.00%	24	0.00%	100.00%	1	
					$423.18	$225.00	$10,156.32	0.08%		24	0.003%		1	
	954505	375	RIDGE MONTEBELLO 1992 375ml	S	$263.64	$140.00	$3,163.68	0.03%	100.00%	12	0.00%	100.00%	1	
					$263.64	$140.00	$3,163.68	0.03%		12	0.001%		1	
	715103	375	TAITTINGER BRUT LA FRANCAISE 375ml	S	$32.44	$17.02	$3,114.24	0.03%	100.00%	96	0.01%	100.00%	4	
					$32.44	$17.02	$3,114.24	0.03%		96	0.012%		4	
	906078	375	JINRO/CHAMISUL CLASSIC 375 ml	S	$5.05	$2.54	$3,030.00	0.03%	-53.26%	600	0.07%	-53.49%	25	
					$5.05	$2.54	$3,030.00	0.03%		600	0.073%		25	
	919813	375	YELLOW CHARTREUSE 375ml	S	$30.38	$16.08	$2,916.48	0.02%	-19.32%	96	0.01%	-20.00%	4	
					$30.38	$16.08	$2,916.48	0.02%		96	0.012%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**908538**	**375**	**STAGLIN FAMILY CABERNET'13 375 ml**	**S**	**$110.89**	**$74.25**	**$2,661.36**	**0.02%**	**100.00%**	**24**	**0.00%**	**100.00%**	**1**	
					$110.89	$74.25	$2,661.36	0.02%		24	0.003%		1	
	947230	**375**	**CANTINA DEL REDI VINSANTO 375ml**	**S**	**$52.33**	**$27.68**	**$2,197.86**	**0.02%**	**75.94%**	**42**	**0.01%**	**75.00%**	**2**	
					$52.33	$27.68	$2,197.86	0.02%		42	0.005%		2	
	953110	**375**	**VINEYARD 7&8 NAC MIXED CASE #3 375 ml**	**S**	**$348.29**	**$185.00**	**$2,089.74**	**0.02%**	**100.00%**	**6**	**0.00%**	**100.00%**	**0**	
					$348.29	$185.00	$2,089.74	0.02%		6	0.001%		0	
	947945	**375**	**KOSTA BROWNE RRV PINOT NOIR '16 375 ml**	**S**	**$54.71**	**$28.92**	**$1,969.56**	**0.02%**	**200.00%**	**36**	**0.00%**	**200.00%**	**2**	
					$54.71	$28.92	$1,969.56	0.02%		36	0.004%		2	
	949328	**375**	**KOSTA BROWNE SONOMA COAST PN 16 375 ml**	**S**	**$54.71**	**$28.92**	**$1,969.56**	**0.02%**	**100.00%**	**36**	**0.00%**	**100.00%**	**2**	
					$54.71	$28.92	$1,969.56	0.02%		36	0.004%		2	
	920326	**375**	**HAHN CABERNET SAUV 375ml**	**S**	**$15.37**	**$4.00**	**$1,844.40**	**0.02%**	**92.78%**	**120**	**0.01%**	**27.27%**	**5**	
					$15.37	$4.00	$1,844.40	0.02%		120	0.015%		5	
	953130	**375**	**CHAT BON PASTEUR '09 375 ml**	**S**	**$71.01**	**$37.58**	**$1,704.24**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**1**	
					$71.01	$37.58	$1,704.24	0.01%		24	0.003%		1	
	953538	**375**	**CANVAS CHARDONNAY 375 ml**	**S**	**$5.54**	**$2.77**	**$1,662.00**	**0.01%**	**100.00%**	**300**	**0.04%**	**100.00%**	**13**	
					$5.54	$2.77	$1,662.00	0.01%		300	0.036%		13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**953501**	**375**	**YUKI NIGORI MANGO 375 ml**	**S**	**$8.52**	**$4.35**	**$1,533.60**	**0.01%**	**100.00%**	**180**	**0.02%**	**100.00%**	**8**	
					$8.52	$4.35	$1,533.60	0.01%		180	0.022%		8	
	948687	**375**	**PARDE DE HAUT BAILLY'12 375 ml**	**S**	**$31.80**	**$16.77**	**$1,526.40**	**0.01%**	**100.00%**	**48**	**0.01%**	**100.00%**	**2**	
					$31.80	$16.77	$1,526.40	0.01%		48	0.006%		2	
	953537	**375**	**CANVAS CABERNET SAUVIGNON 375 ml**	**S**	**$5.54**	**$2.77**	**$1,462.56**	**0.01%**	**100.00%**	**264**	**0.03%**	**100.00%**	**11**	
					$5.54	$2.77	$1,462.56	0.01%		264	0.032%		11	
	908893	**375**	**BEKSEJU 375ml**	**S**	**$4.72**	**$2.40**	**$1,416.00**	**0.01%**	**16.07%**	**300**	**0.04%**	**15.38%**	**13**	
					$4.72	$2.40	$1,416.00	0.01%		300	0.036%		13	
	905856	**375**	**NIGORI SILKY-MILD 375ml**	**S**	**$4.68**	**$2.21**	**$1,401.36**	**0.01%**	**-24.18%**	**300**	**0.04%**	**-29.41%**	**13**	
					$4.90	$2.32	$705.60	0.01%		144	0.017%		6	
					$4.46	$2.09	$695.76	0.01%		156	0.019%		7	
	953487	**375**	**DOM MARIUS DELARCHE CORTON RENARD 375 ml**	**S**	**$57.78**	**$30.54**	**$1,386.72**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**1**	
					$57.78	$30.54	$1,386.72	0.01%		24	0.003%		1	
	954010	**375**	**TIN CITY POLLY DOLLY ROSE 375ml**	**S**	**$4.08**	**$1.98**	**$1,370.88**	**0.01%**	**100.00%**	**336**	**0.04%**	**100.00%**	**14**	
					$4.08	$1.98	$1,370.88	0.01%		336	0.041%		14	
	952105	**375**	**TIN CITY DRY HOPPED CIDER 375 ml**	**S**	**$4.06**	**$1.98**	**$1,365.12**	**0.01%**	**101.24%**	**336**	**0.04%**	**100.00%**	**14**	
					$4.08	$1.98	$783.36	0.01%		192	0.023%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952105				$4.04	$1.98	$581.76	0.00%		144	0.017%		6	
	953013	375	VILLA DE VARDA GRAPPA AMARONE RIS 375 ml	S	$56.87	$30.00	$1,364.88	0.01%	100.21%	24	0.00%	100.00%	1	
					$56.93	$30.00	$683.16	0.01%		12	0.001%		1	
					$56.81	$30.00	$681.72	0.01%		12	0.001%		1	
	953375	375	SASSICAIA 14 375 ml	S	$113.24	$60.00	$1,358.88	0.01%	100.00%	12	0.00%	100.00%	1	
					$113.24	$60.00	$1,358.88	0.01%		12	0.001%		1	
	915442	375	CLINE MOURVEDRE LATE HARVEST'15 375 ml	S	$18.64	$12.66	$1,316.09	0.01%	-44.26%	76	0.01%	-20.22%	3	
					$24.20	$12.66	$701.80	0.01%		29	0.004%		1	
					$13.07	$12.66	$614.29	0.01%		47	0.006%		2	
	909623	375	GAJA BARBARESCO 375ml	S	$109.55	$58.02	$1,314.60	0.01%	100.00%	12	0.00%	100.00%	1	
					$109.55	$58.02	$1,314.60	0.01%		12	0.001%		1	
	953894	375	JINRO CHAMISUL FRESH SOJU 375 ml	S	$4.99	$2.54	$1,197.60	0.01%	100.00%	240	0.03%	100.00%	10	
					$4.99	$2.54	$1,197.60	0.01%		240	0.029%		10	
	953499	375	YUKI NIGORI WHITE PEACH 375 ml	S	$8.52	$4.35	$1,124.64	0.01%	100.00%	132	0.02%	100.00%	6	
					$8.52	$4.35	$1,124.64	0.01%		132	0.016%		6	
	953748	375	HOUSE WINE SAUV BLANC CANS 375 ml	S	$5.53	$2.87	$1,073.28	0.01%	100.00%	192	0.02%	100.00%	8	
					$5.59	$2.87	$670.80	0.01%		120	0.015%		5	
					$5.47	$2.87	$402.48	0.00%		72	0.009%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	908894	375	MYUNGJAK BOKBUNJA RASPBERRY 375ml	S	$6.51	$3.35	$1,041.60	0.01%	-46.50%	160	0.02%	-46.67%	7	
					$6.51	$3.35	$1,041.60	0.01%		160	0.019%		7	
	953131	375	CHAT FIEUZAL '95 375 ml	S	$42.66	$22.50	$1,023.84	0.01%	100.00%	24	0.00%	100.00%	1	
					$42.66	$22.50	$1,023.84	0.01%		24	0.003%		1	
	952868	375	CHATEAU ROUMIEU SAUTERNES 375 ml	S	$27.45	$14.33	$988.20	0.01%	200.00%	36	0.00%	200.00%	2	
					$27.45	$14.33	$988.20	0.01%		36	0.004%		2	
	954185	375	GUIGAL COTE ROTIE 2010 375ml	S	$40.43	$21.33	$970.32	0.01%	100.00%	24	0.00%	100.00%	1	
					$40.43	$21.33	$970.32	0.01%		24	0.003%		1	
	953753	375	ESSENTIALLY GEARED ROSE CANS 375 ml	S	$5.45	$2.82	$915.60	0.01%	100.00%	168	0.02%	100.00%	7	
					$5.45	$2.82	$915.60	0.01%		168	0.020%		7	
	919992	375	MIONETTO IL PROSECCO 375ml	S	$7.60	$3.85	$912.00	0.01%	400.00%	120	0.01%	400.00%	5	
					$7.60	$3.85	$912.00	0.01%		120	0.015%		5	
	065265	375	JINRO 24 SOJU 375ml	S	$5.05	$2.54	$848.40	0.01%	-21.60%	168	0.02%	-22.22%	7	
					$5.05	$2.54	$848.40	0.01%		168	0.020%		7	
	952883	375	CHATEAU PALMER '99 375 ml	S	$280.58	$148.67	$841.74	0.01%	100.00%	3	0.00%	100.00%	0	
					$280.58	$148.67	$841.74	0.01%		3	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**952478**	**375**	**TANGENT ROSÉ CAN 375 ml**	**S**	**$7.03**	**$3.62**	**$836.85**	**0.01%**	**132.95%**	**119**	**0.01%**	**131.94%**	**5**	
					$7.06	$3.62	$508.32	0.00%		72	0.009%		3	
					$6.99	$3.62	$328.53	0.00%		47	0.006%		2	
	954184	**375**	**GUIGAL CONDRIEU 2016 375ml**	**S**	**$34.25**	**$18.08**	**$822.00**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**1**	
					$34.25	$18.08	$822.00	0.01%		24	0.003%		1	
	953500	**375**	**YUKI NIGORI WHITE IYCHEE 375 ml**	**S**	**$8.52**	**$4.35**	**$817.92**	**0.01%**	**100.00%**	**96**	**0.01%**	**100.00%**	**4**	
					$8.52	$4.35	$817.92	0.01%		96	0.012%		4	
	950118	**375**	**COLTIBUONO GRAPPA 375ml**	**S**	**$33.55**	**$17.50**	**$805.20**	**0.01%**	**102.17%**	**24**	**0.00%**	**100.00%**	**1**	
					$33.55	$17.50	$805.20	0.01%		24	0.003%		1	
	953089	**375**	**MICHEL TURGY BL DE BL GRAND RESER 375 ml**	**S**	**$32.53**	**$17.17**	**$780.72**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**1**	
					$32.53	$17.17	$780.72	0.01%		24	0.003%		1	
	921060	**375**	**KIM CRAWFORD SAUV BLANC 375ml**	**S**	**$10.43**	**$5.29**	**$750.96**	**0.01%**	**-18.79%**	**72**	**0.01%**	**-20.00%**	**3**	
					$10.51	$5.29	$378.36	0.00%		36	0.004%		2	
					$10.35	$5.29	$372.60	0.00%		36	0.004%		2	
	952772	**375**	**FERDINAND ALBARINO CANS 375 ml**	**S**	**$9.63**	**$5.00**	**$693.36**	**0.01%**	**100.00%**	**72**	**0.01%**	**100.00%**	**3**	
					$9.63	$5.00	$693.36	0.01%		72	0.009%		3	
	953486	**375**	**CLOS DU MONET-OLIVET CHATEAUNEUF 375 ml**	**S**	**$28.80**	**$15.13**	**$691.20**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**1**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953486				$28.80	$15.13	$691.20	0.01%		24	0.003%		1	
	952479	375	TANGENT SAUV BLANC CAN 375 ml	D	$7.03	$3.62	$674.40	0.01%	34.00%	96	0.01%	33.33%	4	
					$7.06	$3.62	$338.88	0.00%		48	0.006%		2	
					$6.99	$3.62	$335.52	0.00%		48	0.006%		2	
	953749	375	HOUSE WINE PINOT NOIR CAN 375 ml	S	$5.59	$2.87	$670.80	0.01%	100.00%	120	0.01%	100.00%	5	
					$5.59	$2.87	$670.80	0.01%		120	0.015%		5	
	953129	375	CHAT LA CROIX DE GAY '14 375 ml	S	$27.77	$14.58	$666.48	0.01%	100.00%	24	0.00%	100.00%	1	
					$27.77	$14.58	$666.48	0.01%		24	0.003%		1	
	948658	375	MYUNG JAK CHOENGMAESIT 375ml	S	$6.57	$3.35	$657.00	0.01%	152.30%	100	0.01%	150.00%	4	
					$6.57	$3.35	$657.00	0.01%		100	0.012%		4	
	952068	375	HOUSE WINE RED BLEND CANS 375 ml	X	$5.34	$2.75	$640.80	0.01%	25.00%	120	0.01%	25.00%	5	
					$5.34	$2.75	$640.80	0.01%		120	0.015%		5	
	947292	375	MOREAU CHABLIS VAILLONS 17 375 ml	S	$26.62	$14.08	$638.88	0.01%	8.74%	24	0.00%	0.00%	1	
					$26.62	$14.08	$638.88	0.01%		24	0.003%		1	
	948157	375	SINSKEY PINOT GRIS -LATE 375ml	S	$29.48	$15.42	$619.08	0.01%	-25.00%	21	0.00%	-25.00%	1	
					$29.48	$15.42	$619.08	0.01%		21	0.003%		1	
	919805	375	HONIG LATE HARVEST SAUV BLANC 375ml	S	$51.21	$27.00	$614.52	0.01%	100.00%	12	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919805				$51.21	$27.00	$614.52	0.01%		12	0.001%		1	
	954489	375	ZYME TRANALTRI 375 ml	S	$47.79	$24.67	$573.48	0.00%	100.00%	12	0.00%	100.00%	1	
					$47.79	$24.67	$573.48	0.00%		12	0.001%		1	
	448300	375	CLOS DU BOIS MERLOT 375ml	S	$9.50	$4.80	$570.00	0.00%	4.05%	60	0.01%	0.00%	3	
					$9.50	$4.80	$570.00	0.00%		60	0.007%		3	
	906726	375	KENDALL JACKSON CAB -SAUV 375ml	U	$11.74	$6.17	$563.52	0.00%	-18.61%	48	0.01%	-20.00%	2	
					$11.74	$6.17	$563.52	0.00%		48	0.006%		2	
	951981	375	MORGAN G17 SYRAH HALF BOTTLES 375 ml	S	$11.72	$6.00	$562.56	0.00%	97.31%	48	0.01%	100.00%	2	
					$11.72	$6.00	$562.56	0.00%		48	0.006%		2	
	952834	375	CAPARZO BRUNELLO 375 ml	S	$23.38	$12.25	$561.12	0.00%	100.00%	24	0.00%	100.00%	1	
					$23.38	$12.25	$561.12	0.00%		24	0.003%		1	
	921021	375	ROBERT SINSKEY PINOT NOIR '13 375 ml	S	$23.06	$12.08	$553.44	0.00%	100.00%	24	0.00%	100.00%	1	
					$23.06	$12.08	$553.44	0.00%		24	0.003%		1	
	905802	375	BONNY DOON CIGARE VOLANT. 375ml	S	$23.00	$12.00	$552.00	0.00%	1.59%	24	0.00%	0.00%	1	
					$23.00	$12.00	$552.00	0.00%		24	0.003%		1	
	953081	375	VINEYARD 29 NAC MIXED CASE #4 375 ml	S	$89.79	$47.50	$538.74	0.00%	100.00%	6	0.00%	100.00%	0	
					$89.79	$47.50	$538.74	0.00%		6	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949326	375	KOSTA BROWNE ONE SIXTEEN CHARD 16 375 ml	S	$42.17	$22.25	$506.04	0.00%	-66.55%	12	0.00%	-66.67%	1	
					$42.17	$22.25	$506.04	0.00%		12	0.001%		1	
	954016	375	LA FLEUR D'OR SAUTERNES 375ml	S	$20.72	$10.83	$497.28	0.00%	100.00%	24	0.00%	100.00%	1	
					$20.72	$10.83	$497.28	0.00%		24	0.003%		1	
	950872	375	ALEXANA REVANA VYD PINOT NOIR '14 375 ml	S	$20.38	$10.67	$489.12	0.00%	100.00%	24	0.00%	100.00%	1	
					$20.38	$10.67	$489.12	0.00%		24	0.003%		1	
	953717	375	OLIVIER LEFLAIVE PULIGNY-MONTRACH 375 ml	S	$40.49	$21.46	$485.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$40.49	$21.46	$485.88	0.00%		12	0.001%		1	
	952642	375	VALDESPINO FINO INOCENTE 375 ml	S	$13.35	$6.92	$480.60	0.00%	200.00%	36	0.00%	200.00%	2	
					$13.35	$6.92	$480.60	0.00%		36	0.004%		2	
	953128	375	CHAT FONBEL AUSONE '11 375 ml	S	$19.31	$10.08	$463.44	0.00%	100.00%	24	0.00%	100.00%	1	
					$19.31	$10.08	$463.44	0.00%		24	0.003%		1	
	951157	375	CHABLIS MONT DE MILIEU '14 375 ml	S	$19.13	$10.00	$459.12	0.00%	100.00%	24	0.00%	100.00%	1	
					$19.13	$10.00	$459.12	0.00%		24	0.003%		1	
	954741	375	DOISY DAENE SAUTERNE'14 375 ml	S	$35.58	$18.75	$426.96	0.00%	100.00%	12	0.00%	100.00%	1	
					$35.58	$18.75	$426.96	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952517	375	DETERT CABERNET FRANC '12 375 ml	S	$35.03	$23.33	$420.36	0.00%	0.00%	12	0.00%	0.00%	1	
					$35.03	$23.33	$420.36	0.00%		12	0.001%		1	
	952516	375	DETERT CABERNET SAUVIGNON '12 375 ml	S	$35.03	$23.33	$420.36	0.00%	0.00%	12	0.00%	0.00%	1	
					$35.03	$23.33	$420.36	0.00%		12	0.001%		1	
	920241	375	CAVIT PINOT GRIGIO 375ml	S	$5.78	$2.89	$416.16	0.00%	0.00%	72	0.01%	0.00%	3	
					$5.78	$2.89	$416.16	0.00%		72	0.009%		3	
	949909	375	DASHE LATE HARVEST ZINFANDEL 375ml	S	$22.90	$12.00	$412.20	0.00%	100.00%	18	0.00%	100.00%	1	
					$22.90	$12.00	$412.20	0.00%		18	0.002%		1	
	952019	375	HOUSE ROSE CAN 375 ml	S	$5.59	$2.86	$402.48	0.00%	-61.41%	72	0.01%	-62.50%	3	
					$5.59	$2.86	$402.48	0.00%		72	0.009%		3	
	951012	375	PASCAL JOLIVET SANCERRE '16 375 ml	S	$16.36	$8.63	$392.64	0.00%	-49.74%	24	0.00%	-50.00%	1	
					$16.36	$8.63	$392.64	0.00%		24	0.003%		1	
	953484	375	AZIENDA VITICOLA ROCCO CHIANTI CL 375 ml	S	$16.11	$8.38	$386.64	0.00%	100.00%	24	0.00%	100.00%	1	
					$16.11	$8.38	$386.64	0.00%		24	0.003%		1	
	952706	375	MRIVAL COTES DE PROVENCE 375 ml	S	$15.54	$8.08	$372.96	0.00%	0.00%	24	0.00%	0.00%	1	
					$15.54	$8.08	$372.96	0.00%		24	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954252	375	SELBACHOSTER ZETLINGER RIESLING 375ml	S	$15.16	$7.83	$363.84	0.00%	100.00%	24	0.00%	100.00%	1	
					$15.16	$7.83	$363.84	0.00%		24	0.003%		1	
	953376	375	GUIDALBERTO 15 375 ml	S	$29.26	$15.33	$351.12	0.00%	100.00%	12	0.00%	100.00%	1	
					$29.26	$15.33	$351.12	0.00%		12	0.001%		1	
	951092	375	MATTHIASSON SWEET VERMOUTH 375 ml	S	$28.90	$19.25	$346.80	0.00%	0.73%	12	0.00%	0.00%	1	
					$28.90	$19.25	$346.80	0.00%		12	0.001%		1	
	950005	375	FAUST CABERNET SAV '08 375ml	S	$28.53	$15.00	$342.36	0.00%	100.00%	12	0.00%	100.00%	1	
					$28.53	$15.00	$342.36	0.00%		12	0.001%		1	
	908896	375	CHARM SOON SOJU 375ml	S	$3.41	$1.70	$341.00	0.00%	-9.50%	100	0.01%	-16.67%	4	
					$3.41	$1.70	$341.00	0.00%		100	0.012%		4	
	950670	375	BUSI CHIANTI RUFINA '12 375ml	S	$13.48	$6.78	$323.52	0.00%	100.00%	24	0.00%	100.00%	1	
					$13.48	$6.78	$323.52	0.00%		24	0.003%		1	
	953598	375	LONG MEADOW RANCH NAPA CAB 13 375 ml	S	$26.35	$13.75	$316.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$26.35	$13.75	$316.20	0.00%		12	0.001%		1	
	907400	375	ADAMI PROSECCO GARBEL NV 375ml	S	$10.40	$5.27	$312.00	0.00%	380.58%	30	0.00%	350.00%	1	
					$10.40	$5.27	$312.00	0.00%		30	0.004%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**948959**	**375**	**FAIVELEY MERC CLOS DES MYGLANDS 1 375 ml**	**S**	**$25.84**	**$13.67**	**$310.08**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$25.84	$13.67	$310.08	0.00%		12	0.001%		1	
	909434	**375**	**SILVERADO SAUV. BLANC 375ml**	**S**	**$12.24**	**$6.24**	**$293.76**	**0.00%**	**1.07%**	**24**	**0.00%**	**0.00%**	**1**	
					$12.24	$6.24	$293.76	0.00%		24	0.003%		1	
	950735	**375**	**UNDERWOOD PINOT GRIS CANS 375 ml**	**X**	**$6.06**	**$3.12**	**$290.88**	**0.00%**	**-77.67%**	**48**	**0.01%**	**-77.67%**	**2**	
					$6.06	$3.12	$290.88	0.00%		48	0.006%		2	
	909797	**375**	**SINSKEY PINOT BLANC '14 375 ml**	**S**	**$23.04**	**$12.08**	**$276.48**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$23.04	$12.08	$276.48	0.00%		12	0.001%		1	
	954004	**375**	**DOMAINE GARNIER ET FILS CHABLIS 1ER375ml**	**S**	**$22.89**	**$12.00**	**$274.68**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$22.89	$12.00	$274.68	0.00%		12	0.001%		1	
	951416	**375**	**ROCKWALL DESSERT WINE 375 ml**	**S**	**$22.23**	**$11.64**	**$266.76**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$22.23	$11.64	$266.76	0.00%		12	0.001%		1	
	947161	**375**	**MYUNGJACK BOKBUNJA 375ml**	**U**	**$6.60**	**$3.35**	**$264.00**	**0.00%**	**-71.30%**	**40**	**0.00%**	**-71.43%**	**2**	
					$6.60	$3.35	$264.00	0.00%		40	0.005%		2	
	948958	**375**	**FAIVELEY MERC BLANC CLOS ROCHETTE 375 ml**	**S**	**$19.73**	**$10.42**	**$236.76**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$19.73	$10.42	$236.76	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953482	375	SCRIBE UNA LOU ROSE CANS 375 ml	S	$9.67	$5.00	$232.08	0.00%	100.00%	24	0.00%	100.00%	1	
					$9.67	$5.00	$232.08	0.00%		24	0.003%		1	
	947306	375	ST ELIZABETH ALLSPICE DRAM 375ml	S	$19.12	$9.94	$229.44	0.00%	75.71%	12	0.00%	100.00%	1	
					$19.12	$9.94	$229.44	0.00%		12	0.001%		1	
	953714	375	JJ VINCENT PF MARIE ANTOINETTE 14 375 ml	S	$18.95	$10.00	$227.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$18.95	$10.00	$227.40	0.00%		12	0.001%		1	
	920266	375	CAROL SHELTON BLACK MAGIC 375ml	S	$16.66	$11.00	$199.92	0.00%	-88.79%	12	0.00%	-88.89%	1	
					$16.66	$11.00	$199.92	0.00%		12	0.001%		1	
	949560	375	SELBACH OSTER RIESLING 375ml	S	$15.32	$7.92	$183.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$15.32	$7.92	$183.84	0.00%		12	0.001%		1	
	907389	375	SANTA MARGHERITA ALTO PINOT GR 375ml	S	$14.89	$7.69	$178.68	0.00%	1.02%	12	0.00%	0.00%	1	
					$14.89	$7.69	$178.68	0.00%		12	0.001%		1	
	919912	375	HUGEL RIESLING 12 375ml	S	$13.85	$7.29	$166.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$13.85	$7.29	$166.20	0.00%		12	0.001%		1	
	952997	375	VINI PINOT NOIR 375 ml	S	$6.74	$3.41	$161.76	0.00%	100.00%	24	0.00%	100.00%	1	
					$6.74	$3.41	$161.76	0.00%		24	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953907	375	GOMEZ NEVADO PALIDO 375 ml	S	$13.02	$6.83	$156.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$13.02	$6.83	$156.24	0.00%		12	0.001%		1	
	948380	375	FAUSTINO V RES RIOJA 375ml	S	$11.95	$6.21	$143.40	0.00%	-91.62%	12	0.00%	-91.67%	1	
					$11.95	$6.21	$143.40	0.00%		12	0.001%		1	
	919915	375	HUGEL PINOT BLANC AMOURS 10 375ml	S	$11.27	$5.92	$135.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$11.27	$5.92	$135.24	0.00%		12	0.001%		1	
	953754	375	ESSENTIALLY GEARED BUBBLES 375 ml	S	$5.45	$2.82	$130.80	0.00%	100.00%	24	0.00%	100.00%	1	
					$5.45	$2.82	$130.80	0.00%		24	0.003%		1	
	951864	375	ELECTRICO FINO EN RAMA 375 ml	S	$10.62	$5.42	$127.44	0.00%	-45.14%	12	0.00%	-45.45%	1	
					$10.62	$5.42	$127.44	0.00%		12	0.001%		1	
	953069	375	LONG MEADOW RANCH NAC MIXED CASE 375 ml	S	$9.73	$5.00	$116.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$9.73	$5.00	$116.76	0.00%		12	0.001%		1	
	948725	375	PINOTHEOSIS PINOT NOIR PORT 375ml	S	$23.00	$12.00	$115.00	0.00%	405.27%	5	0.00%	400.00%	0	
					$23.00	$12.00	$115.00	0.00%		5	0.001%		0	
	909343	375	KING ESTATE PINOT GRIS SIGNATU 375ml	S	$9.49	$4.83	$113.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$9.49	$4.83	$113.88	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	946672	375	VIE DE ROMANS SAUV 375ml	S	$16.10	$8.33	$112.70	0.00%	133.33%	7	0.00%	133.33%	0	
					$16.10	$8.33	$112.70	0.00%		7	0.001%		0	
	947463	375	CORTE GARDONI BARDOLINO CHIARETT 375ml	S	$18.68	$9.74	$56.04	0.00%	-87.80%	3	0.00%	-88.00%	0	
					$18.68	$9.74	$56.04	0.00%		3	0.000%		0	
	919693	375	ALEXANA PINOT NOIR 09 375ml	S	$12.28	$6.36	$36.84	0.00%	100.00%	3	0.00%	100.00%	0	
					$12.28	$6.36	$36.84	0.00%		3	0.000%		0	
	952179	375	HOUSE ROSE CAN 375 ml	X	$5.38	$2.75	$16.14	0.00%	-93.75%	3	0.00%	-93.75%	0	
					$5.38	$2.75	$16.14	0.00%		3	0.000%		0	
	952311	375	BASTIANICH PASSITO PLUS 375 ml	S					100.00%			100.00%	0	
	952310	375	BASTIANICH PINOT GRIGIO 375 ml	S					100.00%			100.00%	0	
	951859	375	CALERA MT. HARLAN VIOGNIER 375 ml	S					100.00%			100.00%	0	
	951718	375	CALERA PINOT NOIR DE VILLERS 375 ml	S					100.00%			100.00%	0	
	951860	375	CALERA RYAN PINOT NOIR 375 ml	S					100.00%			100.00%	0	
	951838	375	CANARD-DUCHENE BRUT AUTHENTIC 375 ml	S					100.00%			100.00%	0	
	952735	375	CASTELLO DI NIEVE BARBARESCO 375 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951993	375	CHATEAU D' YQUEM '09 375 ml	S					100.00%			100.00%	0	
	959992	375	CINDER STRAW WINE VIOGNIER 375 ml	S					100.00%			100.00%	0	
	905414	375	CLOS DU BOIS CHARD.. 375ml	S					100.00%			100.00%	0	
	952755	375	CO-OP OF SAMOS GRAND CRU 375 ml	U					100.00%			100.00%	0	
	952724	375	DELAMOTTE BRUT NV 375 ml	S					100.00%			100.00%	0	
	952422	375	DETERT CABERNET FRANC '13 375 ml	S					100.00%			100.00%	0	
	950356	375	DUCKHORN LATE HARVEST SAUV BLANC 375ml	S					100.00%			100.00%	0	
	949384	375	DUCKHORN PARADUXX RED 375ml	S					100.00%			100.00%	0	
	947291	375	FLAIVE PULIGNY MONT '14 375 ml	S					100.00%			100.00%	0	
	909650	375	GUIGAL CHATEAUNEUF DU PAPE 11 375 ml	S					100.00%			100.00%	0	
	952067	375	HOUSE WINE WHITE BLEND CANS 375 ml	S					100.00%			100.00%	0	
	905144	375	KENDALL JACKSON CAB SAUV VR. 375ml	S					100.00%			100.00%	0	
	947813	375	KENDALL JACKSON MERLOT 375ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952185	375	LA GUITA MANZANILLA 375 ml	S					100.00%			100.00%	0	
	952008	375	LE CHIUSE BRUNELLO DI MONTALCINO 375 ml	S					100.00%			100.00%	0	
	909539	375	LOUIS JADOT POUILY FUISSE 08 375ml	S					100.00%			100.00%	0	
	952661	375	LUCIA CHARDONNAY SLH '15 375 ml	S					100.00%			100.00%	0	
	906039	375	M CHIARLO NIVOLE MOSCATO 375ml	S					100.00%			100.00%	0	
	951422	375	MACULAN TORCOLATO 375 ml	U					100.00%			100.00%	0	
	919294	375	MARJAN SIMCIC LEONARDO 375ml	S					100.00%			100.00%	0	
	920431	375	MATROT MEURSAULT BLANC 375ml	S					100.00%			100.00%	0	
	950787	375	MATTHIASSON SWEET VERMOUTH 375ml	S					100.00%			100.00%	0	
	951756	375	MICHELE CHIARLOS PALAS GRAPPA DI 375 ml	S					100.00%			100.00%	0	
	951753	375	MURPHY-GOODE SAUVIGNON BLANC 375 ml	S					100.00%			100.00%	0	
	947591	375	NSKEYPINOTNOIR' 13 375 ml	S					100.00%			100.00%	0	
	919663	375	REVANA CABERNET '06 375ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919664	375	REVANA CABERNET '08 375ml	S					100.00%			100.00%	0	
	920485	375	ROBER MONDAVI PRIVATE SEC CAB 375ml	S					100.00%			100.00%	0	
	952623	375	RYUKYU OHCHO 375 ml	S					100.00%			100.00%	0	
	952624	375	RYUKYU OHCHO KUON 375 ml	S					200.00%			200.00%	0	
	906197	375	SANTA MARGHERITA PINOT GRIGIO 375ml	S					100.00%			100.00%	0	
	907399	375	SARACCO MOSCATO D ASTI 375ml	S					100.00%			100.00%	0	
	952084	375	SCAR OF THE SEA DRY HOPPED CIDER 375 ml	S					100.00%			100.00%	0	
	951755	375	TENUTA SAN GUIDO GRAPPA DI SASSIC 375 ml	U					100.00%			100.00%	0	
	952287	375	TOLLOT BEAUT CHOREY LES BEAUNE '1 375 ml	S					100.00%			100.00%	0	
	952905	375	TRIMBACH RIESLING FREDERICLE 375 ml	S					100.00%			100.00%	0	
	952641	375	VALDESPINO MANZANELLA DELICIOSA 375 ml	S					100.00%			100.00%	0	
	951530	375	WILLIAMS SELHAM MIXED CASE #2 375 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	904146	4000	CARLO ROSSI CHIANTI 4000ml	S	$15.99	$8.28	$4,157.40	0.03%	-9.95%	260	0.03%	-13.33%	116	
					$15.99	$8.28	$4,157.40	0.03%		260	0.032%		116	
	952983	4000	CARLO ROSSI MOSCATO SANGRIA 4000 ml	S					100.00%			100.00%	0	
	415318	4000	CARLO ROSSI SWEET RED 4000ml	S					100.00%			100.00%	0	
	952161	473	HOPWORKS ORGANIC HARD CIDER 473 ml	S	$4.04	$2.11	$969.60	0.01%	-50.00%	240	0.03%	-50.00%	13	
					$4.04	$2.11	$969.60	0.01%		240	0.029%		13	
	940084	500	BLANDYS MALMSEY 10 YR 500 ml	S	$16.77	$16.25	$6,204.90	0.05%	227.14%	370	0.04%	306.10%	21	
					$16.77	$16.25	$6,204.90	0.05%		370	0.045%		21	
	947826	500	BAROLO CHINATO COCCHI 500ml	S	$46.50	$24.44	$2,232.00	0.02%	-47.70%	48	0.01%	-47.89%	3	
					$46.50	$24.44	$2,232.00	0.02%		48	0.006%		3	
	954057	500	GIGANTIC HIGH FIDELITY IPA 500ml	S	$5.45	$3.15	$1,242.60	0.01%	100.00%	228	0.03%	100.00%	13	
					$5.45	$3.15	$1,242.60	0.01%		228	0.028%		13	
	950734	500	ALANA-TOKAJ MUSCAT ETSEK07 500ml	S	$77.35	$51.83	$928.20	0.01%	100.00%	12	0.00%	100.00%	1	
					$77.35	$51.83	$928.20	0.01%		12	0.001%		1	
	953262	500	SCRIBE CHARDONNAY SKIN FERMEN 16 500 ml	S	$30.61	$16.00	$734.64	0.01%	100.00%	24	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953262				$30.61	$16.00	$734.64	0.01%		24	0.003%		1	
	919501	500	BOTA BOX CABERNET SAUVIGNON 500ml	S	$4.99	$2.58	$538.92	0.00%	200.00%	108	0.01%	200.00%	6	
					$4.99	$2.58	$538.92	0.00%		108	0.013%		6	
	954278	500	KIKUMASA NIGORI JUNMAI SPARKLING 500ml	S	$12.45	$6.12	$448.20	0.00%	100.00%	36	0.00%	100.00%	2	
					$12.45	$6.12	$448.20	0.00%		36	0.004%		2	
	954774	500	DOMAINE DE FENOUILLET BEAUMES 201 500 ml	S	$22.82	$11.78	$273.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$22.82	$11.78	$273.84	0.00%		12	0.001%		1	
	954628	500	INCLINE IMPERIAL RHUBARB CIDER 500ml	S	$7.14	$3.50	$171.36	0.00%	100.00%	24	0.00%	100.00%	1	
					$7.14	$3.50	$171.36	0.00%		24	0.003%		1	
	946746	500	ANTHEM MIX CASE 500ml	S	$5.19	$3.29	$62.28	0.00%	100.00%	12	0.00%	100.00%	1	
					$5.19	$3.29	$62.28	0.00%		12	0.001%		1	
	950274	500	ALANA TOKAJ TRI WOODBOX MIXED 500ml	S					100.00%			100.00%	0	
	952663	500	ALPENFIRE PIRATE'S PLANK CIDER 500 ml	S					100.00%			100.00%	0	
	950340	500	ARGYROS ESTATES VIN SANTO 4 YR 500ml	S					100.00%			100.00%	0	
	951863	500	AURORA MANZANILLA 500 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	946987	500	BUGLIONI RECIOTO '11 500 ml	S					100.00%			100.00%	0	
	915815	500	KLEIN VIN DE CONSTANCE 500 ml	S					100.00%			100.00%	0	
	952069	500	UVAGGIO VERMENTINO PASSITO 500 ml	S					100.00%			100.00%	0	
	951058	500	VIEIRA DE SOUSA WHITE PORT 10 YR 500 ml	S					100.00%			100.00%	0	
	906855	5000	CRIBARI MADERA 5000ml	S	$22.53	$11.76	$22,079.40	0.18%	20.04%	980	0.12%	19.40%	544	
					$22.53	$11.76	$22,079.40	0.18%		980	0.119%		544	
	954173	5000	ZAPUNTEL BRUNELLO DI MONTALCINO 5000 ml	S	$236.99	$140.00	$705.13	0.01%	100.00%	3	0.00%	100.00%	2	
					$231.16	$120.00	$462.32	0.00%		2	0.000%		1	
					$242.81	$160.00	$242.81	0.00%		1	0.000%		1	
	951473	5000	I PIAGIONI ROSSO TOSCANA 5000 ml	S					100.00%			100.00%	0	
	952443	5000	PODERE LE RIPI SIRENE 5000 ml	S					100.00%			100.00%	0	
	951587	5000	POLIZIANO ASINONE 5000 ml	S					100.00%			100.00%	0	
	947459	50000	STRONGBOW CIDER KEG 50000ml	S	$205.00	$108.14	$24,805.00	0.21%	-7.83%	121	0.01%	-7.81%	672	
					$205.00	$108.14	$24,805.00	0.21%		121	0.015%		672	
	947729	59000	ANGRY ORCHARD CRISP APPLE CIDER 59000ml	S	$207.20	$109.31	$17,197.60	0.14%	-23.69%	83	0.01%	-24.07%	544	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947729				$207.20	$109.31	$17,197.60	0.14%		83	0.010%		544	
	952402	59000	INCLINE SCOUT MARIONBERRY 59000 ml	S					100.00%			100.00%	0	
	952401	59000	INCLINE THE EXPLORER HOPPED CID 59000 ml	S					100.00%			100.00%	0	
	951517	6000	KELHAM VINEYARDS NAC #4 6000 ml	S					100.00%			100.00%	0	
	954588	639	SHO CHIKU BAI SHIRAKABEGURA JUNMA 639 ml	S	$20.46	$10.56	$245.52	0.00%	100.00%	12	0.00%	100.00%	1	
					$20.46	$10.56	$245.52	0.00%		12	0.001%		1	
	953333	650	PORTLAND CIDER SORTA SWEET 650 ml	S	$6.91	$3.47	$82.92	0.00%	100.00%	12	0.00%	100.00%	1	
					$6.91	$3.47	$82.92	0.00%		12	0.001%		1	
	901658	650	HIVE STINGER DRY HARD APPLE CIDER 650ml	S					100.00%			100.00%	0	
	951789	650	YELLOW BELLY CIDER MIXED CASE 650 ml	S					100.00%			100.00%	0	
	951772	650	YELLOW BELLY CIDER SEMI-SWEET 650 ml	S					100.00%			100.00%	0	
	908159	720	KIKUSI JUNMAI GINJO 720ml	S	$28.84	$15.05	$15,923.04	0.13%	-9.40%	552	0.07%	-9.80%	44	
					$28.86	$15.05	$10,389.60	0.09%		360	0.044%		29	
					$28.82	$15.05	$5,533.44	0.05%		192	0.023%		15	
	907861	720	CANBERRA BRIDE OF THE FOX 720ml	S	$35.61	$18.58	$12,819.60	0.11%	8.42%	360	0.04%	8.00%	29	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	907861				$35.61	$18.58	$12,819.60	0.11%		360	0.044%		29	
	949713	720	DEWATSURU JUNMAI NIGORI 720ml	S	$24.23	$12.51	$7,559.76	0.06%	86.54%	312	0.04%	85.71%	25	
					$24.23	$12.51	$7,559.76	0.06%		312	0.038%		25	
	920056	720	TY KU COCONUT NIGORI 720ml	S	$15.15	$7.68	$7,181.10	0.06%	98.13%	474	0.06%	97.50%	38	
					$15.15	$7.68	$7,181.10	0.06%		474	0.057%		38	
	953042	720	CHOKAISAN JUNMAI DAIGINJO 720 ml	S	$48.99	$25.68	$6,466.68	0.05%	450.00%	132	0.02%	450.00%	11	
					$48.99	$25.68	$6,466.68	0.05%		132	0.016%		11	
	920531	720	YUKI NO BOSHA JUNMAIGINJO 720ml	S	$36.53	$19.17	$5,698.68	0.05%	-41.71%	156	0.02%	-42.11%	12	
					$36.53	$19.17	$5,698.68	0.05%		156	0.019%		12	
	949190	720	WAKATAKE ONIKOROSHI 720ml	S	$35.50	$18.60	$4,260.00	0.04%	-16.26%	120	0.01%	-16.67%	10	
					$35.50	$18.60	$4,260.00	0.04%		120	0.015%		10	
	948314	720	IPPONGI HANNYA HOT PLUM 720ml	S	$34.65	$17.96	$4,158.00	0.03%	120.98%	120	0.01%	81.82%	10	
					$34.65	$17.96	$4,158.00	0.03%		120	0.015%		10	
	908162	720	CHOYA UMESHU PLUM WINE 720ml	S	$17.73	$9.17	$4,042.44	0.03%	-26.56%	228	0.03%	-26.92%	18	
					$17.73	$9.17	$4,042.44	0.03%		228	0.028%		18	
	953035	720	IPPIN JUMAI DAIGINGO 720 ml	S	$30.81	$16.00	$3,697.20	0.03%	100.00%	120	0.01%	100.00%	10	
					$30.81	$16.00	$3,697.20	0.03%		120	0.015%		10	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953036	720	SHO CHIKU BAI GINJO NIGORI 720 ml	S	$15.78	$8.11	$3,597.84	0.03%	116.67%	228	0.03%	116.67%	18	
					$15.78	$8.11	$3,597.84	0.03%		228	0.028%		18	
	909329	720	AMABUKI GINJO KURENAI JUNMAI 720ml	S	$32.49	$16.99	$2,728.92	0.02%	-32.97%	84	0.01%	-36.36%	7	
					$32.47	$16.99	$1,558.56	0.01%		48	0.006%		4	
					$32.51	$16.99	$1,170.36	0.01%		36	0.004%		3	
	954122	720	HAKUSTURU NISHIKI JUNMAI DAIGINJO 720ml	S	$79.78	$42.02	$2,393.40	0.02%	100.00%	30	0.00%	100.00%	2	
					$79.78	$42.02	$2,393.40	0.02%		30	0.004%		2	
	921091	720	SEIKYO TAKEHARA JUNMAI 720ml	S	$23.37	$12.17	$2,243.52	0.02%	-67.84%	96	0.01%	-68.00%	8	
					$23.37	$12.17	$2,243.52	0.02%		96	0.012%		8	
	948177	720	KIKUMASAMUNE TATU SAKE 720ml	S	$19.71	$10.10	$2,128.68	0.02%	-16.97%	108	0.01%	-17.65%	9	
					$19.71	$10.10	$2,128.68	0.02%		108	0.013%		9	
	950397	720	JOTO NIGORI 720ml	S	$21.47	$11.17	$2,061.12	0.02%	-61.74%	96	0.01%	-61.90%	8	
					$21.47	$11.17	$2,061.12	0.02%		96	0.012%		8	
	953034	720	MABOROSHI KUROBAKO GENSHU JUNMAI 720 ml	S	$168.31	$89.00	$2,019.72	0.02%	100.00%	12	0.00%	100.00%	1	
					$168.31	$89.00	$2,019.72	0.02%		12	0.001%		1	
	920486	720	SUIGEI 720ml	S	$24.28	$12.63	$1,748.16	0.01%	50.68%	72	0.01%	50.00%	6	
					$24.30	$12.63	$874.80	0.01%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	920486				$24.26	$12.63	$873.36	0.01%		36	0.004%		3	
	951956	720	JINYA NIGORI SAKE 720 ml	S	$6.61	$3.33	$1,626.06	0.01%	-19.77%	246	0.03%	-18.00%	20	
					$6.61	$3.33	$1,626.06	0.01%		246	0.030%		20	
	909330	720	AMABUKI JUNMAI HIMAWARI GINJO 720 ml	S	$32.49	$16.99	$1,559.52	0.01%	-25.49%	48	0.01%	-33.33%	4	
					$32.51	$16.99	$780.24	0.01%		24	0.003%		2	
					$32.47	$16.99	$779.28	0.01%		24	0.003%		2	
	953880	720	AMABUKI JUNMAI GINJO 720 ml	S	$31.07	$16.26	$1,491.12	0.01%	100.00%	48	0.01%	100.00%	4	
					$32.42	$16.99	$778.08	0.01%		24	0.003%		2	
					$29.71	$15.53	$713.04	0.01%		24	0.003%		2	
	949712	720	CHOKAISON JUNMAI DAIGINJO 720ml	S	$49.51	$25.96	$1,188.24	0.01%	100.00%	24	0.00%	100.00%	2	
					$49.51	$25.96	$1,188.24	0.01%		24	0.003%		2	
	954123	720	MABOROSHI JUNMAI GINJO NAKAO 720ml	S	$32.41	$17.00	$1,166.76	0.01%	100.00%	36	0.00%	100.00%	3	
					$32.41	$17.00	$1,166.76	0.01%		36	0.004%		3	
	954902	720	NANBU BIJIN SHINPAKU 720ml	S	$42.48	$22.33	$1,019.52	0.01%	100.00%	24	0.00%	100.00%	2	
					$42.48	$22.33	$1,019.52	0.01%		24	0.003%		2	
	920333	720	PURE DAWN SAKE 720ml	S	$27.72	$14.40	$997.92	0.01%	-22.78%	36	0.00%	-22.22%	3	
					$27.72	$14.40	$997.92	0.01%		36	0.004%		3	
	952960	720	KOSHINO KANCHUBAI KAME 720 ml	S	$40.49	$21.27	$971.76	0.01%	100.00%	24	0.00%	100.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952960				$40.49	$21.27	$971.76	0.01%		24	0.003%		2	
	954576	720	KAMEIZUMI JUNMAI GINJO NAMAZAKE 720ml	S	$39.64	$20.75	$951.36	0.01%	100.00%	24	0.00%	100.00%	2	
					$39.64	$20.75	$951.36	0.01%		24	0.003%		2	
	954277	720	HAKKAISAN YUKIMURO 720ml	S	$73.54	$38.83	$882.48	0.01%	100.00%	12	0.00%	100.00%	1	
					$73.54	$38.83	$882.48	0.01%		12	0.001%		1	
	953545	720	SHO CHIKU BAI SHO ORGANIC 720 ml	S	$16.98	$8.78	$815.04	0.01%	100.00%	48	0.01%	100.00%	4	
					$16.98	$8.78	$815.04	0.01%		48	0.006%		4	
	905632	720	DASSAI JUNMAI GINGO 720ml	S	$32.85	$17.18	$788.40	0.01%	-74.96%	24	0.00%	-75.00%	2	
					$32.87	$17.18	$394.44	0.00%		12	0.001%		1	
					$32.83	$17.18	$393.96	0.00%		12	0.001%		1	
	953544	720	SHO CHIKU BAI JUNMAI GINJO 720 ml	S	$15.72	$8.11	$754.56	0.01%	100.00%	48	0.01%	100.00%	4	
					$15.72	$8.11	$754.56	0.01%		48	0.006%		4	
	953112	720	TY KU BENIHANA SAKE 720 ml	S	$15.00	$7.60	$720.00	0.01%	100.00%	48	0.01%	100.00%	4	
					$15.00	$7.60	$720.00	0.01%		48	0.006%		4	
	949993	720	HAKUTSURU SAYURI NIGORI SAKE 720ml	S	$14.94	$7.54	$718.26	0.01%	-33.63%	48	0.01%	-33.33%	4	
					$15.05	$7.54	$451.50	0.00%		30	0.004%		2	
					$14.82	$7.54	$266.76	0.00%		18	0.002%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**949992**	**720**	**OZEKI PLATINUM DIAGINJO 720ml**	**S**	**$19.62**	**$10.13**	**$704.88**	**0.01%**	**51.08%**	**36**	**0.00%**	**50.00%**	**3**	
					$19.72	$10.13	$470.76	0.00%		24	0.003%		2	
					$19.51	$10.13	$234.12	0.00%		12	0.001%		1	
	950146	**720**	**HAKUTSURU ORGANIC JUNMAI 720ml**	**S**	**$14.97**	**$7.55**	**$631.98**	**0.01%**	**1.12%**	**42**	**0.01%**	**0.00%**	**3**	
					$15.08	$7.55	$542.88	0.00%		36	0.004%		3	
					$14.85	$7.55	$89.10	0.00%		6	0.001%		0	
	920714	**720**	**HAKUSHIKA SNOW BEAUTY 720ml**	**S**	**$20.31**	**$10.39**	**$609.84**	**0.01%**	**102.15%**	**30**	**0.00%**	**100.00%**	**2**	
					$20.42	$10.39	$367.56	0.00%		18	0.002%		1	
					$20.19	$10.39	$242.28	0.00%		12	0.001%		1	
	949398	**720**	**HAKUSHIKA ORCHARD PINEAPPLE 720ml**	**S**	**$12.27**	**$6.20**	**$588.96**	**0.00%**	**33.88%**	**48**	**0.01%**	**33.33%**	**4**	
					$12.38	$6.20	$297.12	0.00%		24	0.003%		2	
					$12.16	$6.20	$291.84	0.00%		24	0.003%		2	
	954120	**720**	**KAWATSUNU CRANE OF PARADISE JUNMAI 720ml**	**S**	**$32.30**	**$16.85**	**$581.40**	**0.00%**	**100.00%**	**18**	**0.00%**	**100.00%**	**1**	
					$32.30	$16.85	$581.40	0.00%		18	0.002%		1	
	920706	**720**	**MURAI NIGORI GENSHU 720ml**	**S**	**$21.45**	**$11.00**	**$516.06**	**0.00%**	**-32.55%**	**24**	**0.00%**	**-33.33%**	**2**	
					$21.56	$11.00	$388.08	0.00%		18	0.002%		1	
					$21.33	$11.00	$127.98	0.00%		6	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**954124**	**720**	**KANBARA ANCIENT TREASURE KOSHU 720ml**	**S**	**$84.17**	**$44.45**	**$505.02**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**0**	
					$84.17	$44.45	$505.02	0.00%		6	0.001%		0	
	954121	**720**	**TENSEI ENDLESS SUMMER HONJOZO 720ml**	**S**	**$30.56**	**$15.93**	**$488.96**	**0.00%**	**100.00%**	**16**	**0.00%**	**100.00%**	**1**	
					$30.56	$15.93	$488.96	0.00%		16	0.002%		1	
	920720	**720**	**WATARI BUNE JUNMAI GINJO 720ml**	**S**	**$35.28**	**$18.50**	**$423.36**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$35.28	$18.50	$423.36	0.00%		12	0.001%		1	
	954577	**720**	**SEIKYO OMACHI JUNMAI GINJO 720ml**	**S**	**$31.81**	**$16.58**	**$381.72**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$31.81	$16.58	$381.72	0.00%		12	0.001%		1	
	954904	**720**	**TAMANOHIKARI SASANIGORI JUNMAI 720ml**	**S**	**$26.21**	**$13.60**	**$314.52**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$26.21	$13.60	$314.52	0.00%		12	0.001%		1	
	920705	**720**	**YURI MASAMUNE 720ml**	**S**	**$18.67**	**$9.67**	**$224.04**	**0.00%**	**-49.54%**	**12**	**0.00%**	**-50.00%**	**1**	
					$18.67	$9.67	$224.04	0.00%		12	0.001%		1	
	921087	**720**	**EIKO FUJI BAN RYU 720ml**	**S**	**$18.05**	**$9.33**	**$216.60**	**0.00%**	**-69.91%**	**12**	**0.00%**	**-70.25%**	**1**	
					$18.05	$9.33	$216.60	0.00%		12	0.001%		1	
	920334	**720**	**SHIRAKAEGURA TOKUBETSO JUNMAI 720ml**	**S**	**$16.15**	**$8.31**	**$193.80**	**0.00%**	**-74.87%**	**12**	**0.00%**	**-75.00%**	**1**	
					$16.15	$8.31	$193.80	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	921190	720	SAKEMOTO 720ml	S	$10.12	$5.00	$121.44	0.00%	-65.80%	12	0.00%	-66.67%	1	
					$10.12	$5.00	$121.44	0.00%		12	0.001%		1	
	949111	720	KUBOTA SENJU TOKUBETSE HONJOZO 720ml	S	$27.95	$14.57	$111.80	0.00%	-79.85%	4	0.00%	-80.00%	0	
					$27.95	$14.57	$111.80	0.00%		4	0.000%		0	
	913957	720	SIERRA NEVADA PALE ALE 720ml	S	$3.76	$1.92	$3.76	0.00%	100.00%	1	0.00%	100.00%	0	
					$3.76	$1.92	$3.76	0.00%		1	0.000%		0	
	951312	720	AMA NO TO NAMA 720 ml	S					100.00%			100.00%	0	
	952959	720	AMABUKI JUNMAI GINJO ICHIGO 720 ml	S					100.00%			100.00%	0	
	921150	720	AMABUKI STRAWBERRY YEAST 720ml	X					100.00%			100.00%	0	
	949112	720	BIZEN MABOROSHI JUNMAI GINJO 720ml	S					100.00%			100.00%	0	
	949192	720	BORN GOLD JUNMAI DAIGINJO 720ml	S					100.00%			100.00%	0	
	949470	720	HUERCES CIDER 720ml	S					100.00%			100.00%	0	
	951039	720	JOTO JUNMAI GINJO 720 ml	S					100.00%			100.00%	0	
	951895	720	KIKUMASAMUNE TARU SAKE 720 ml	S					100.00%			100.00%	0	
	028565	720	MINOWAMON JDGJ SAKE 720 ml	S					-91.61%			-91.67%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949612	720	NIHON SAKARI DAIGINJO 720ml	S					100.00%			100.00%	0	
	951313	720	RIHAKU NAMA 720 ml	S					100.00%			100.00%	0	
	952958	720	SUIGEI KOIKU 54 720 ml	S					100.00%			100.00%	0	
	948818	750	IL MONTE BRUNELLO D MONTALCINO 750ml	S	$41.04	$21.75	$40,875.84	0.34%	36.69%	996	0.12%	36.07%	83	
					$41.04	$21.75	$40,875.84	0.34%		996	0.121%		83	
	953120	750	SOTER SUNDANCE PINOT NOIR 750ml	S	$29.99	$19.86	$40,306.56	0.33%	100.00%	1,344	0.16%	100.00%	112	
					$29.99	$19.86	$40,306.56	0.33%		1,344	0.163%		112	
	551880	750	CANYON ROAD CHARDONNAY 750ml	S	$5.79	$3.00	$39,678.87	0.33%	1.87%	6,853	0.83%	-2.04%	571	
					$5.79	$3.00	$39,678.87	0.33%		6,853	0.831%		571	
	907456	750	RODNEY STRONG SONOMASELECT CHARD 750ml	S	$10.10	$5.09	$35,996.40	0.30%	-1.75%	3,564	0.43%	-2.22%	297	
					$10.10	$5.09	$35,996.40	0.30%		3,564	0.432%		297	
	909996	750	PRIMO AMORE MOSCATO 750ml	S	$11.99	$6.00	$27,996.65	0.23%	-31.45%	2,335	0.28%	-31.45%	195	
					$11.99	$6.00	$27,996.65	0.23%		2,335	0.283%		195	
	954273	750	MOUTON ROTHSCHILD 2015 750ml	S	$1126.99	$599.00	$27,047.76	0.22%	100.00%	24	0.00%	100.00%	2	
					$1,126.99	$599.00	$27,047.76	0.22%		24	0.003%		2	
	908365	750	CHARLES DE FERE JEANLOUIS CUVE 750ml	S	$11.00	$5.58	$26,400.00	0.22%	-14.72%	2,400	0.29%	-15.00%	200	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	908365				$11.00	$5.58	$26,400.00	0.22%		2,400	0.291%		200	
	906560	750	CANYON ROAD CABERNET 750ml	S	$5.79	$3.00	$24,179.04	0.20%	-33.66%	4,176	0.51%	-35.40%	348	
					$5.79	$3.00	$24,179.04	0.20%		4,176	0.506%		348	
	954275	750	CHATEAU PETRUS 2008 750ml	S	$3948.65	$2100.00	$23,691.90	0.20%	100.00%	6	0.00%	100.00%	1	
					$3,948.65	$2,100.00	$23,691.90	0.20%		6	0.001%		1	
	349460	750	BOLLA PINOT GRIGIO 750ml	S	$9.24	$4.66	$22,564.01	0.19%	-50.26%	2,363	0.29%	-51.02%	197	
					$10.99	$5.59	$11,083.19	0.09%		1,013	0.123%		84	
					$7.99	$3.47	$8,403.52	0.07%		1,048	0.127%		87	
					$10.99	$4.00	$2,741.78	0.02%		254	0.031%		21	
					$6.99	$5.59	$335.52	0.00%		48	0.006%		4	
	905497	750	SUNDANCE SAUV BLANC HONIG 750ml	S	$15.15	$7.79	$21,816.00	0.18%	-65.79%	1,440	0.17%	-65.91%	120	
					$15.15	$7.79	$21,816.00	0.18%		1,440	0.175%		120	
	953497	750	VEUVE DU VERNAY SPARKLING 750ml	S	$6.51	$3.08	$21,248.64	0.18%	100.00%	3,264	0.40%	100.00%	272	
					$6.51	$3.08	$21,248.64	0.18%		3,264	0.396%		272	
	951307	750	VINEYARD 29 ESTATE CABERNET '15 750ml	S	$249.75	$132.50	$20,979.00	0.17%	400.69%	84	0.01%	366.67%	7	
					$249.75	$132.50	$20,979.00	0.17%		84	0.010%		7	
	954271	750	MOUTON ROTHSCHILD 2014 750ml	S	$818.45	$435.00	$19,642.80	0.16%	100.00%	24	0.00%	100.00%	2	
					$818.45	$435.00	$19,642.80	0.16%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**950830**	**750**	**SCHLUMBERGER PINOT NOIR 750ml**	**S**	**$24.92**	**$12.99**	**$19,418.52**	**0.16%**	**-21.90%**	**780**	**0.09%**	**-22.62%**	**65**	
					$24.80	$12.93	$11,308.80	0.09%		456	0.055%		38	
					$25.03	$13.05	$8,109.72	0.07%		324	0.039%		27	
	920697	**750**	**CANTINA DEL REDI VINO NOBILE MONTEP750ml**	**S**	**$28.50**	**$15.08**	**$18,810.00**	**0.16%**	**25.43%**	**660**	**0.08%**	**25.00%**	**55**	
					$28.50	$15.08	$18,810.00	0.16%		660	0.080%		55	
	953658	**750**	**AZURE CABERNET 750ml**	**S**	**$6.13**	**$2.88**	**$18,678.11**	**0.15%**	**100.00%**	**3,047**	**0.37%**	**100.00%**	**254**	
					$6.13	$2.88	$18,678.11	0.15%		3,047	0.369%		254	
	950561	**750**	**POWERS MALBEC 750ml**	**L**	**$12.88**	**$6.58**	**$18,650.24**	**0.15%**	**133.50%**	**1,448**	**0.18%**	**133.13%**	**121**	
					$12.88	$6.58	$18,650.24	0.15%		1,448	0.176%		121	
	948295	**750**	**DOUBLE CYN HORSE HEAVEN HILLS CA 750ml**	**T**	**$19.97**	**$10.36**	**$17,853.18**	**0.15%**	**419.89%**	**894**	**0.11%**	**419.89%**	**75**	
					$19.97	$10.36	$17,853.18	0.15%		894	0.108%		75	
	948637	**750**	**BYRON SANTA BARBARA PINOT NOIR 750ml**	**S**	**$18.95**	**$10.00**	**$16,998.15**	**0.14%**	**-34.05%**	**897**	**0.11%**	**-34.34%**	**75**	
					$18.95	$10.00	$16,998.15	0.14%		897	0.109%		75	
	953108	**750**	**VINEYARD 7&8 NAC MIXED CASE #1 750ml**	**S**	**$348.30**	**$185.00**	**$16,718.40**	**0.14%**	**100.00%**	**48**	**0.01%**	**100.00%**	**4**	
					$348.30	$185.00	$16,718.40	0.14%		48	0.006%		4	
	948816	**750**	**JEAN DUMANGIN CHAMPAGNE 750ml**	**S**	**$39.68**	**$26.55**	**$16,665.60**	**0.14%**	**24.46%**	**420**	**0.05%**	**23.33%**	**35**	
					$39.68	$26.55	$16,665.60	0.14%		420	0.051%		35	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**921005**	**750**	**CANTINA DEL REDI ORBAIO 750ml**	**S**	**$25.43**	**$13.45**	**$16,173.48**	**0.13%**	**8.84%**	**636**	**0.08%**	**8.33%**	**53**	
					$25.43	$13.45	$16,173.48	0.13%		636	0.077%		53	
	951616	**750**	**SOMM SELECTION MER SOLEIL RESERVE 750ml**	**S**	**$20.08**	**$10.34**	**$16,159.86**	**0.13%**	**4.05%**	**804**	**0.10%**	**4.44%**	**67**	
					$20.16	$10.38	$10,762.56	0.09%		534	0.065%		45	
					$19.99	$10.29	$5,397.30	0.04%		270	0.033%		23	
	953410	**750**	**WALNUT CREST SELECT CHARDONNAY 750ml**	**S**	**$6.02**	**$2.94**	**$15,892.80**	**0.13%**	**100.00%**	**2,640**	**0.32%**	**100.00%**	**220**	
					$6.02	$2.94	$15,892.80	0.13%		2,640	0.320%		220	
	920655	**750**	**BEDROCK HERITAGE RED SONOMA'16 750ml**	**L**	**$41.99**	**$27.86**	**$15,704.26**	**0.13%**	**100.00%**	**374**	**0.05%**	**100.00%**	**31**	
					$41.99	$27.86	$15,704.26	0.13%		374	0.045%		31	
	951836	**750**	**FRONTERA AFTER MIDNIGHT 750ml**	**S**	**$6.49**	**$3.19**	**$15,653.88**	**0.13%**	**97.02%**	**2,412**	**0.29%**	**97.14%**	**201**	
					$6.49	$3.19	$15,653.88	0.13%		2,412	0.292%		201	
	951008	**750**	**TERRE DEI ROVERI GAVI DI GAVI 750ml**	**S**	**$23.93**	**$12.65**	**$14,932.32**	**0.12%**	**15.92%**	**624**	**0.08%**	**15.56%**	**52**	
					$23.93	$12.65	$14,932.32	0.12%		624	0.076%		52	
	953885	**750**	**PROVERB SAUVIGNON BLANC 750ml**	**S**	**$6.99**	**$3.64**	**$14,846.76**	**0.12%**	**100.00%**	**2,124**	**0.26%**	**100.00%**	**177**	
					$6.99	$3.64	$14,846.76	0.12%		2,124	0.257%		177	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952553	750	DEL VENTO PINOT GRIGIO 750ml	S	$10.75	$5.42	$14,835.00	0.12%	187.50%	1,380	0.17%	187.50%	115	
					$10.75	$5.42	$14,835.00	0.12%		1,380	0.167%		115	
	921006	750	VECCHIA CANTINA CHIANTI 750ml	S	$11.27	$5.92	$14,797.51	0.12%	14.36%	1,313	0.16%	13.83%	109	
					$11.27	$5.92	$14,797.51	0.12%		1,313	0.159%		109	
	904771	750	HIRAM WALKER ORANGE CURACEO 750ml	S	$10.09	$5.29	$14,650.68	0.12%	31.78%	1,452	0.18%	31.00%	121	
					$10.09	$5.29	$14,650.68	0.12%		1,452	0.176%		121	
	920523	750	GREYSTONE CAB SAUV 750ml	S	$10.53	$5.33	$14,531.40	0.12%	261.82%	1,380	0.17%	259.38%	115	
					$10.53	$5.33	$14,531.40	0.12%		1,380	0.167%		115	
	949185	750	TERRE DEI ROVERI BARBERA 750ml	S	$22.89	$12.10	$14,283.36	0.12%	-4.95%	624	0.08%	-5.45%	52	
					$22.89	$12.10	$14,283.36	0.12%		624	0.076%		52	
	947433	750	ALTITUDE PROJECT CABERNET 750ml	S	$7.07	$3.46	$14,253.12	0.12%	-24.63%	2,016	0.24%	-25.00%	168	
					$7.07	$3.46	$14,253.12	0.12%		2,016	0.244%		168	
	946698	750	WYCLIFF SPARKLING WHITE 750ml	S	$4.95	$2.56	$14,196.60	0.12%	2887.50%	2,868	0.35%	2887.50%	239	
					$4.95	$2.56	$14,196.60	0.12%		2,868	0.348%		239	
	450800	750	CANYON ROAD CABERNET 750ml	S	$5.79	$3.00	$14,104.44	0.12%	6.23%	2,436	0.30%	50.38%	203	
					$5.79	$3.00	$14,104.44	0.12%		2,436	0.295%		203	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**953079**	**750**	**VINEYARD 29 MIXED CASE #2 750ml**	**S**	**$163.74**	**$86.75**	**$13,754.16**	**0.11%**	**100.00%**	**84**	**0.01%**	**100.00%**	**7**	
					$163.74	$86.75	$13,754.16	0.11%		84	0.010%		7	
	952780	**750**	**WT VINTNERS RACONTEUR RED 750ml**	**S**	**$11.99**	**$7.74**	**$12,949.20**	**0.11%**	**200.00%**	**1,080**	**0.13%**	**200.00%**	**90**	
					$11.99	$7.74	$12,949.20	0.11%		1,080	0.131%		90	
	908046	**750**	**KSARA RESERVE DU COUVENT 750ml**	**S**	**$12.95**	**$6.50**	**$12,898.20**	**0.11%**	**3.89%**	**996**	**0.12%**	**1.14%**	**83**	
					$12.95	$6.50	$12,898.20	0.11%		996	0.121%		83	
	952230	**750**	**RENEGADE ROSE 750ml**	**S**	**$13.18**	**$6.67**	**$12,633.60**	**0.10%**	**99.02%**	**960**	**0.12%**	**100.00%**	**80**	
					$13.10	$6.67	$7,860.00	0.07%		600	0.073%		50	
					$13.26	$6.67	$4,773.60	0.04%		360	0.044%		30	
	919821	**750**	**SEVEN DAUGHTERS MOSCATO 750ml**	**S**	**$13.09**	**$6.58**	**$12,622.20**	**0.10%**	**-7.18%**	**960**	**0.12%**	**-9.74%**	**80**	
					$12.93	$6.50	$6,206.40	0.05%		480	0.058%		40	
					$13.40	$6.75	$5,949.60	0.05%		444	0.054%		37	
					$12.95	$6.50	$466.20	0.00%		36	0.004%		3	
	920868	**750**	**MONTENEGRO AMARO 750ml**	**S**	**$36.80**	**$19.11**	**$12,585.60**	**0.10%**	**46.71%**	**342**	**0.04%**	**46.22%**	**29**	
					$36.80	$19.11	$12,585.60	0.10%		342	0.041%		29	
	909832	**750**	**KRIS PINOT GRIGIO ARTISTS 750ml**	**S**	**$12.98**	**$6.55**	**$12,382.92**	**0.10%**	**-20.54%**	**954**	**0.12%**	**-20.41%**	**80**	
					$12.98	$6.55	$12,382.92	0.10%		954	0.116%		80	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919356	750	PAINTED PONY PINOT NOIR 750ml	S	$20.55	$13.52	$12,330.00	0.10%	47.06%	600	0.07%	47.06%	50	
					$20.55	$13.52	$12,330.00	0.10%		600	0.073%		50	
	952955	750	BORDEAUX MIXED CASE '82 750ml	S	$2053.83	$1092.00	$12,322.98	0.10%	100.00%	6	0.00%	100.00%	1	
					$2,053.83	$1,092.00	$12,322.98	0.10%		6	0.001%		1	
	953095	750	ELEVEN ELEVEN NAC MIXED CASE #1 750ml	S	$170.76	$90.75	$12,294.72	0.10%	100.00%	72	0.01%	100.00%	6	
					$170.76	$90.75	$12,294.72	0.10%		72	0.009%		6	
	946683	750	HANA PEACH SAKE 750ml	S	$11.02	$5.58	$12,096.00	0.10%	45.11%	1,080	0.13%	34.78%	90	
					$11.57	$5.87	$8,330.40	0.07%		720	0.087%		60	
					$10.46	$5.28	$3,765.60	0.03%		360	0.044%		30	
	947432	750	ALTITUDE PROJECT CHARD 750ml	S	$7.07	$3.46	$11,877.60	0.10%	-32.98%	1,680	0.20%	-33.33%	140	
					$7.07	$3.46	$11,877.60	0.10%		1,680	0.204%		140	
	950466	750	LAFORET BOURGOGNE PINOT NOIR 750ml	S	$19.68	$10.09	$11,808.00	0.10%	100.00%	600	0.07%	100.00%	50	
					$19.68	$10.09	$11,808.00	0.10%		600	0.073%		50	
	909915	750	NONINO AMARO BITTERS 750ml	S	$50.35	$26.31	$11,710.50	0.10%	14.77%	228	0.03%	7.04%	19	
					$55.61	$29.10	$5,296.62	0.04%		96	0.012%		8	
					$48.59	$25.38	$4,227.33	0.04%		87	0.011%		7	
					$48.57	$25.38	$1,311.39	0.01%		27	0.003%		2	
					$48.62	$25.38	$875.16	0.01%		18	0.002%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	910803	750	FRANCIS COPPOLA ZIN DIAM'14/15 750ml	S	$12.32	$8.22	$11,657.89	0.10%	-44.47%	850	0.10%	-37.24%	71	
					$15.99	$8.22	$9,420.13	0.08%		591	0.072%		49	
					$8.64	$8.22	$2,237.76	0.02%		259	0.031%		22	
	949496	750	COMELLI SOFFUMBERGO'12 750ml	S	$16.53	$8.42	$11,124.69	0.09%	-28.60%	673	0.08%	-29.01%	56	
					$16.53	$8.42	$11,124.69	0.09%		673	0.082%		56	
	920698	750	CANTINA DE REDI ROSS DI MONTEPUL 750ml	S	$16.67	$8.79	$11,002.20	0.09%	17.53%	660	0.08%	17.02%	55	
					$16.67	$8.79	$11,002.20	0.09%		660	0.080%		55	
	920114	750	HANDCRAFT MALBEC 750ml	S	$11.99	$6.30	$10,922.89	0.09%	-35.69%	911	0.11%	-35.64%	76	
					$11.99	$6.30	$10,922.89	0.09%		911	0.110%		76	
	953010	750	HERON LAELY CABERNET NAPA 750ml	S	$29.99	$15.67	$10,796.40	0.09%	2800.00%	360	0.04%	2800.00%	30	
					$29.99	$15.67	$10,796.40	0.09%		360	0.044%		30	
	950039	750	CHATEAU MOUTON ROTHSCHILD '11 750ml	S	$893.87	$475.00	$10,726.44	0.09%	100.00%	12	0.00%	100.00%	1	
					$893.87	$475.00	$10,726.44	0.09%		12	0.001%		1	
	953217	750	CHATEAU CHEVAL BLANC '12 750ml	S	$893.73	$475.00	$10,724.76	0.09%	100.00%	12	0.00%	100.00%	1	
					$893.73	$475.00	$10,724.76	0.09%		12	0.001%		1	
	953218	750	CHATEAU CHEVAL BLANC '14 750ml	S	$893.73	$475.00	$10,724.76	0.09%	100.00%	12	0.00%	100.00%	1	
					$893.73	$475.00	$10,724.76	0.09%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**916990**	**750**	**LAN RIOJA RESERVA'10/11 750ml**	**S**	**$13.86**	**$9.17**	**$10,527.60**	**0.09%**	**16.36%**	**787**	**0.10%**	**58.06%**	**66**	
					$17.99	$9.17	$6,260.52	0.05%		348	0.042%		29	
					$9.72	$9.17	$4,267.08	0.04%		439	0.053%		37	
	951839	**750**	**LUC CHOLOT CABERNET SAUV 750ml**	**S**	**$5.84**	**$2.88**	**$10,457.40**	**0.09%**	**-38.42%**	**1,740**	**0.21%**	**-44.44%**	**145**	
					$6.13	$2.88	$9,125.40	0.08%		1,500	0.182%		125	
					$5.55	$2.88	$1,332.00	0.01%		240	0.029%		20	
	949099	**750**	**ODETTE EST CAB STAGS LEAP '15 750ml**	**S**	**$139.89**	**$74.17**	**$10,418.16**	**0.09%**	**227.17%**	**72**	**0.01%**	**200.00%**	**6**	
					$147.10	$78.00	$8,826.00	0.07%		60	0.007%		5	
					$132.68	$70.33	$1,592.16	0.01%		12	0.001%		1	
	904846	**750**	**LA CREMA PINOT NOIR SONOMA 750ml**	**S**	**$25.53**	**$13.50**	**$10,416.24**	**0.09%**	**-19.36%**	**408**	**0.05%**	**-20.00%**	**34**	
					$25.53	$13.50	$10,416.24	0.09%		408	0.049%		34	
	947979	**750**	**ANTINORI SANTA CRISTINA PG'17 750ml**	**L**	**$13.99**	**$7.37**	**$10,352.60**	**0.09%**	**-5.72%**	**740**	**0.09%**	**-5.48%**	**62**	
					$13.99	$7.37	$10,352.60	0.09%		740	0.090%		62	
	920905	**750**	**CADE HOWELL MTN CAB'15 750ml**	**S**	**$109.81**	**$58.17**	**$10,073.88**	**0.08%**	**39.33%**	**87**	**0.01%**	**24.29%**	**7**	
					$116.08	$61.50	$9,866.80	0.08%		85	0.010%		7	
					$103.54	$54.83	$207.08	0.00%		2	0.000%		0	
	919797	**750**	**SILVER PALM CABERNET 750ml**	**S**	**$16.00**	**$8.43**	**$9,984.00**	**0.08%**	**20.33%**	**624**	**0.08%**	**1.96%**	**52**	
					$16.00	$8.43	$9,984.00	0.08%		624	0.076%		52	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	920175	750	ST SUPERY CLASSIC SERIES SB 750ml	S	$14.77	$7.59	$9,925.44	0.08%	-0.25%	672	0.08%	0.00%	56	
					$14.77	$7.59	$9,925.44	0.08%		672	0.081%		56	
	953334	750	CHATEAU MOUTON ROTHSCHILD '14 750ml	S	$818.53	$435.00	$9,822.36	0.08%	100.00%	12	0.00%	100.00%	1	
					$818.53	$435.00	$9,822.36	0.08%		12	0.001%		1	
	949552	750	SUNDANCE CHARD SARACINA 750ml	S	$14.30	$9.21	$9,609.60	0.08%	-49.45%	672	0.08%	-50.00%	56	
					$14.30	$9.21	$9,609.60	0.08%		672	0.081%		56	
	953221	750	CHATEAU HAUT BRION '14 750ml	S	$790.33	$420.00	$9,483.96	0.08%	100.00%	12	0.00%	100.00%	1	
					$790.33	$420.00	$9,483.96	0.08%		12	0.001%		1	
	408879	750	DOLFO ROSÉ '17 750ml	S	$17.99	$11.99	$9,390.78	0.08%	100.00%	522	0.06%	100.00%	44	
					$17.99	$11.99	$9,390.78	0.08%		522	0.063%		44	
	949364	750	CANALICCHIO DI SOPRABRUN MONTALICI 750ml	S	$86.54	$58.00	$9,346.32	0.08%	-6.92%	108	0.01%	-7.69%	9	
					$86.54	$58.00	$9,346.32	0.08%		108	0.013%		9	
	949095	750	HEAD HIGH PINOT NOIR 750ml	S	$16.81	$11.00	$9,279.12	0.08%	-39.33%	552	0.07%	-39.74%	46	
					$16.81	$11.00	$9,279.12	0.08%		552	0.067%		46	
	913594	750	BOROLI BAROLO'13 750ml	S	$64.19	$43.00	$9,243.36	0.08%	1.96%	144	0.02%	-10.56%	12	
					$64.19	$43.00	$9,243.36	0.08%		144	0.017%		12	
	920703	750	FLANAGANS RES CAB SAUV 20 750ml	S	$29.91	$19.81	$8,973.00	0.07%	1.36%	300	0.04%	0.00%	25	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	920703				$29.91	$19.81	$8,973.00	0.07%		300	0.036%		25	
	953136	750	DOMAINE DE MONTINE COTES DU RHONE 750ml	S	$12.46	$6.25	$8,821.68	0.07%	100.00%	708	0.09%	100.00%	59	
					$12.46	$6.25	$8,821.68	0.07%		708	0.086%		59	
	949494	750	RETHORE DAVY PINOT GRIS'17 750ml	S	$12.77	$6.42	$8,811.30	0.07%	60.76%	690	0.08%	60.26%	58	
					$12.77	$6.42	$8,811.30	0.07%		690	0.084%		58	
	551890	750	CANYON ROAD SAUV BLANC 750ml	S	$5.67	$2.94	$8,676.69	0.07%	-33.20%	1,511	0.18%	-35.84%	126	
					$5.79	$3.00	$7,011.69	0.06%		1,211	0.147%		101	
					$5.55	$2.88	$1,665.00	0.01%		300	0.036%		25	
	498895	750	RAVENSWOOD ZIN NAPA'13/14 750ml	U	$12.32	$8.12	$8,674.98	0.07%	-35.70%	577	0.07%	-31.37%	48	
					$15.99	$8.12	$8,026.98	0.07%		502	0.061%		42	
					$8.64	$8.12	$648.00	0.01%		75	0.009%		6	
	952079	750	BROWNE FAMILY HERITAGE CAB 750ml	S	$13.12	$6.70	$8,659.20	0.07%	224.23%	660	0.08%	223.53%	55	
					$13.12	$6.70	$8,659.20	0.07%		660	0.080%		55	
	917554	750	STANGELAND PINOT NOIR'14/15 750ml	S	$17.71	$11.85	$8,546.23	0.07%	17.61%	483	0.06%	52.13%	40	
					$22.99	$11.85	$5,540.59	0.05%		241	0.029%		20	
					$12.42	$11.85	$3,005.64	0.02%		242	0.029%		20	
	908553	750	CINZANO PROSECCO 750ml	S	$10.10	$5.14	$8,484.00	0.07%	-9.42%	840	0.10%	-9.72%	70	
					$10.10	$5.14	$8,484.00	0.07%		840	0.102%		70	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952939	750	CASTELLO DEL POGGIO SWEET ROSÉ 750ml	S	$10.99	$5.46	$8,297.45	0.07%	3.64%	755	0.09%	3.64%	63	
					$10.99	$5.46	$8,297.45	0.07%		755	0.092%		63	
	907857	750	ALEX GAMBAL BOURGOGNE CHARD'11/12 750ml	S	$28.35	$18.95	$8,278.20	0.07%	61.17%	292	0.04%	61.29%	24	
					$28.35	$18.95	$8,278.20	0.07%		292	0.035%		24	
	949874	750	ZIONS LODGE CABERNET 750ml	S	$7.71	$3.83	$8,141.76	0.07%	-9.74%	1,056	0.13%	-10.20%	88	
					$7.71	$3.83	$8,141.76	0.07%		1,056	0.128%		88	
	064250	750	AVERNA AMARO 750ml	S	$32.75	$17.27	$8,056.50	0.07%	-3.67%	246	0.03%	-3.23%	21	
					$32.75	$17.27	$8,056.50	0.07%		246	0.030%		21	
	408876	750	DOLFO GREDICH RED'09 750ml	S	$44.99	$30.04	$8,053.21	0.07%	96.91%	179	0.02%	98.90%	15	
					$44.99	$30.04	$8,053.21	0.07%		179	0.022%		15	
	947367	750	CLINE PINOT NOIR 750ml	S	$11.97	$6.08	$8,043.84	0.07%	27.27%	672	0.08%	27.27%	56	
					$11.97	$6.08	$8,043.84	0.07%		672	0.081%		56	
	906407	750	MATANZAS CRK SAUV BLANC 750ml	S	$19.89	$10.50	$7,876.44	0.07%	-15.24%	396	0.05%	-15.63%	33	
					$19.89	$10.50	$7,876.44	0.07%		396	0.048%		33	
	950761	750	HESS SHIRTAIL CABERNET 750ml	S	$14.15	$7.26	$7,810.80	0.06%	-65.43%	552	0.07%	-65.67%	46	
					$14.15	$7.26	$7,810.80	0.06%		552	0.067%		46	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	381260	750	SARTORI PINOT NOIR 750ml	S	$9.43	$4.75	$7,808.04	0.06%	0.38%	828	0.10%	0.00%	69	
					$9.43	$4.75	$7,808.04	0.06%		828	0.100%		69	
	953243	750	LOG HAVEN ALPINE RED 750ml	S	$26.00	$17.16	$7,800.00	0.06%	100.00%	300	0.04%	100.00%	25	
					$26.00	$17.16	$7,800.00	0.06%		300	0.036%		25	
	905917	750	MUSAR JEUNE ROUGE 10 750ml	S	$19.05	$9.75	$7,770.36	0.06%	6.27%	408	0.05%	5.56%	34	
					$19.05	$9.75	$3,886.20	0.03%		204	0.025%		17	
					$19.04	$9.75	$3,884.16	0.03%		204	0.025%		17	
	348232	750	BELLA SERA MOSCATO 750ml	S	$8.75	$4.58	$7,734.95	0.06%	-26.54%	697	0.08%	-12.31%	58	
					$11.99	$6.30	$5,833.31	0.05%		493	0.060%		41	
					$5.51	$2.85	$1,901.64	0.01%		204	0.025%		17	
	907999	750	MICHELLE BRUT VS 750ml	S	$12.12	$6.37	$7,720.44	0.06%	15.04%	637	0.08%	14.46%	53	
					$12.12	$6.37	$7,720.44	0.06%		637	0.077%		53	
	381750	750	SEVEN SUNS SETTESOLI CHARD 750ml	S	$8.70	$4.25	$7,577.70	0.06%	-29.31%	871	0.11%	-29.60%	73	
					$8.70	$4.25	$7,577.70	0.06%		871	0.106%		73	
	952391	750	SOLARE PINOT GRIGIO 750ml	S	$13.31	$7.00	$7,520.15	0.06%	88.33%	565	0.07%	88.33%	47	
					$13.31	$7.00	$7,520.15	0.06%		565	0.068%		47	
	947280	750	CENTORRI MOSCATO 750ml	S	$12.11	$6.18	$7,411.32	0.06%	6.98%	612	0.07%	6.25%	51	
					$12.11	$6.18	$7,411.32	0.06%		612	0.074%		51	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951202	750	GREVEPESA CLEMENTE VII RISERVA 750ml	S	$30.70	$16.25	$7,368.00	0.06%	-30.73%	240	0.03%	-31.03%	20	
					$30.70	$16.25	$7,368.00	0.06%		240	0.029%		20	
	907508	750	MASSAYA SILVER SELECT RED 750ml	S	$21.42	$11.00	$7,325.64	0.06%	-4.73%	342	0.04%	-5.00%	29	
					$21.42	$11.00	$7,325.64	0.06%		342	0.041%		29	
	984354	750	CHAT PETRUS'11 750ml	S	$2420.10	$1286.67	$7,260.30	0.06%	100.00%	3	0.00%	100.00%	0	
					$2,420.10	$1,286.67	$7,260.30	0.06%		3	0.000%		0	
	508133	750	SMOKING LOON ZINFANDEL'14/15 750ml	S	$7.67	$5.03	$7,224.64	0.06%	-18.17%	840	0.10%	-4.58%	70	
					$9.95	$5.03	$5,890.40	0.05%		592	0.072%		49	
					$5.38	$5.03	$1,334.24	0.01%		248	0.030%		21	
	948170	750	ORIN SWIFT MACHETE 750ml	S	$49.43	$26.22	$7,143.84	0.06%	31.97%	144	0.02%	33.33%	12	
					$49.99	$26.51	$4,798.08	0.04%		96	0.012%		8	
					$48.87	$25.92	$2,345.76	0.02%		48	0.006%		4	
	907470	750	BARKAN CLASSIC CHARD 750ml	S	$12.12	$6.13	$7,127.76	0.06%	66.94%	588	0.07%	63.33%	49	
					$12.46	$6.25	$3,738.00	0.03%		300	0.036%		25	
					$11.77	$6.00	$3,389.76	0.03%		288	0.035%		24	
	905833	750	WILLAMETTE PINOT GRIS 750ml	S	$17.99	$9.30	$7,124.04	0.06%	3.75%	396	0.05%	0.00%	33	
					$17.99	$9.30	$7,124.04	0.06%		396	0.048%		33	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952295	750	PODERE LE RIPI SIRENE RSV'11 750ml	S	$107.30	$71.55	$7,081.80	0.06%	266.67%	66	0.01%	266.67%	6	
					$107.30	$71.55	$7,081.80	0.06%		66	0.008%		6	
	947830	750	FLANAGANS RES CHARD 750ml	S	$18.44	$12.11	$7,080.96	0.06%	29.76%	384	0.05%	28.00%	32	
					$18.44	$12.11	$7,080.96	0.06%		384	0.047%		32	
	937504	750	DOW VINTAGE PORT'85 750ml	S	$69.11	$67.65	$7,049.22	0.06%	-20.03%	102	0.01%	10.26%	9	
					$69.11	$67.65	$7,049.22	0.06%		102	0.012%		9	
	952954	750	CHATEAU LATOUR MIXED CASE 750ml	S	$1164.59	$619.00	$6,987.54	0.06%	100.00%	6	0.00%	100.00%	1	
					$1,164.59	$619.00	$6,987.54	0.06%		6	0.001%		1	
	908901	750	SEVEN DAUGHTERS RED BLEND 750ml	S	$12.72	$6.50	$6,970.56	0.06%	-22.85%	548	0.07%	-23.12%	46	
					$12.72	$6.50	$6,970.56	0.06%		548	0.066%		46	
	951042	750	SERBAL MALBEC 750ml	S	$12.64	$6.46	$6,967.68	0.06%	-22.88%	552	0.07%	-23.64%	46	
					$12.56	$6.42	$4,220.16	0.03%		336	0.041%		28	
					$12.72	$6.50	$2,747.52	0.02%		216	0.026%		18	
	953855	750	CHATEAU PETRUS 06 750ml	S	$3479.21	$1850.00	$6,958.42	0.06%	100.00%	2	0.00%	100.00%	0	
					$3,479.21	$1,850.00	$6,958.42	0.06%		2	0.000%		0	
	948650	750	CAMPO FIORITO AMARONE'10 750ml	S	$32.15	$21.50	$6,944.40	0.06%	-4.03%	216	0.03%	-4.76%	18	
					$32.15	$21.50	$6,944.40	0.06%		216	0.026%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**949551**	**750**	**ROCA MACIE HEAD TO HEAD RED 750ml**	**S**	**$8.72**	**$4.56**	**$6,897.52**	**0.06%**	**-56.81%**	**791**	**0.10%**	**-56.99%**	**66**	
					$8.72	$4.56	$6,897.52	0.06%		791	0.096%		66	
	953618	**750**	**ILLAHE PINOT GRIS 750ml**	**S**	**$17.96**	**$9.17**	**$6,896.64**	**0.06%**	**100.00%**	**384**	**0.05%**	**100.00%**	**32**	
					$17.96	$9.17	$6,896.64	0.06%		384	0.047%		32	
	953705	**750**	**BRANDINI BAROLO RESA 56 750ml**	**S**	**$47.87**	**$25.00**	**$6,893.28**	**0.06%**	**100.00%**	**144**	**0.02%**	**100.00%**	**12**	
					$47.87	$25.00	$6,893.28	0.06%		144	0.017%		12	
	953086	**750**	**WILLIAMS SEYLEM NAC MIXED CASE #1 750ml**	**S**	**$94.50**	**$50.00**	**$6,804.00**	**0.06%**	**100.00%**	**72**	**0.01%**	**100.00%**	**6**	
					$94.50	$50.00	$6,804.00	0.06%		72	0.009%		6	
	949356	**750**	**ELIO PERRONE BARBERA TASMORCAN '15 750ml**	**S**	**$17.14**	**$8.83**	**$6,787.44**	**0.06%**	**-44.95%**	**396**	**0.05%**	**-45.24%**	**33**	
					$17.14	$8.83	$6,787.44	0.06%		396	0.048%		33	
	954873	**750**	**JACQUES PRIEUR LE MONTRA 2014 750ml**	**S**	**$1122.49**	**$596.92**	**$6,734.94**	**0.06%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$1,122.49	$596.92	$6,734.94	0.06%		6	0.001%		1	
	954830	**750**	**DUMOL SONOMA COAST PN 750ml**	**S**	**$25.25**	**$13.17**	**$6,666.00**	**0.06%**	**100.00%**	**264**	**0.03%**	**100.00%**	**22**	
					$25.25	$13.17	$6,666.00	0.06%		264	0.032%		22	
	947170	**750**	**LYRIC PINOT NOIR 750ml**	**S**	**$20.20**	**$10.67**	**$6,645.80**	**0.06%**	**11.58%**	**329**	**0.04%**	**10.71%**	**27**	
					$20.20	$10.67	$6,645.80	0.06%		329	0.040%		27	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	908767	750	DOMINUS NAPANOOK'15 750ml	L	$73.68	$38.88	$6,584.10	0.05%	67.86%	89	0.01%	52.46%	7	
					$79.08	$41.75	$3,716.76	0.03%		47	0.006%		4	
					$68.27	$36.00	$2,867.34	0.02%		42	0.005%		4	
	952302	750	JOSEPH DROUGHIN MACON VILLAGES CHA 750ml	S	$14.81	$7.50	$6,575.64	0.05%	23.33%	444	0.05%	23.33%	37	
					$14.81	$7.50	$6,575.64	0.05%		444	0.054%		37	
	954691	750	FIRESTORM CHARDONNAY 750ml	S	$12.44	$6.35	$6,568.32	0.05%	100.00%	528	0.06%	100.00%	44	
					$12.44	$6.35	$6,568.32	0.05%		528	0.064%		44	
	920899	750	PLUMPJACK EST CAB 15 750ml	S	$136.76	$72.50	$6,564.48	0.05%	-13.10%	48	0.01%	-20.00%	4	
					$136.76	$72.50	$6,564.48	0.05%		48	0.006%		4	
	953165	750	COPPOLA DIAMOND PAVILION 750ml	S	$19.30	$10.00	$6,484.80	0.05%	100.00%	336	0.04%	100.00%	28	
					$19.30	$10.00	$6,484.80	0.05%		336	0.041%		28	
	920332	750	HANA FUJI APPLE SAKE 750ml	S	$11.02	$5.58	$6,447.70	0.05%	0.08%	578	0.07%	-7.92%	48	
					$11.57	$5.87	$4,188.34	0.03%		362	0.044%		30	
					$10.46	$5.28	$2,259.36	0.02%		216	0.026%		18	
	951546	750	FLANAGAN NAC MIXED CASE #1 750ml	S	$121.58	$64.32	$6,443.74	0.05%	410.73%	53	0.01%	120.83%	4	
					$121.58	$64.32	$6,443.74	0.05%		53	0.006%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	907675	750	STAGLIN FAMILY CABERNET '13 750ml	S	$213.59	$143.00	$6,407.70	0.05%	300.00%	30	0.00%	300.00%	3	
					$213.59	$143.00	$6,407.70	0.05%		30	0.004%		3	
	917912	750	VINA ALICIA CAB PASOPIEDRA'12/13 750ml	S	$14.63	$9.83	$6,361.65	0.05%	295.18%	529	0.06%	528.92%	44	
					$10.26	$9.83	$4,329.72	0.04%		422	0.051%		35	
					$18.99	$9.83	$2,031.93	0.02%		107	0.013%		9	
	950856	750	POWERS CABERNET COL. VALLEY 750ml	S	$12.88	$6.58	$6,336.96	0.05%	-53.69%	492	0.06%	-53.76%	41	
					$12.88	$6.58	$6,336.96	0.05%		492	0.060%		41	
	951834	750	BARTON & GUESTIER CHARD RSV 750ml	S	$5.55	$2.57	$6,327.00	0.05%	-67.93%	1,140	0.14%	-68.05%	95	
					$5.55	$2.57	$6,327.00	0.05%		1,140	0.138%		95	
	953856	750	CHATEAU PETRUS 07 750ml	S	$3150.21	$1675.00	$6,300.42	0.05%	100.00%	2	0.00%	100.00%	0	
					$3,150.21	$1,675.00	$6,300.42	0.05%		2	0.000%		0	
	919916	750	CAPOSALDO MOSCATO 750ml	S	$14.97	$7.58	$6,287.40	0.05%	-16.07%	420	0.05%	-18.60%	35	
					$14.97	$7.58	$6,287.40	0.05%		420	0.051%		35	
	953493	750	J ROGET BRUT 750ml	S	$4.62	$2.38	$6,264.72	0.05%	100.00%	1,356	0.16%	100.00%	113	
					$4.62	$2.38	$6,264.72	0.05%		1,356	0.164%		113	
	952953	750	CHATEAU CHEVAL BLANC MIXED 750ml	S	$1040.51	$553.00	$6,243.06	0.05%	100.00%	6	0.00%	100.00%	1	
					$1,040.51	$553.00	$6,243.06	0.05%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	920696	750	VECCHIA CANTINA VINONOBILE MONTEP 750ml	S	$20.73	$10.95	$6,219.00	0.05%	-33.86%	300	0.04%	-34.21%	25	
					$20.73	$10.95	$6,219.00	0.05%		300	0.036%		25	
	953222	750	CHATEAU LAFITE ROTHSCHILD '14 750ml	S	$1032.85	$549.00	$6,197.10	0.05%	100.00%	6	0.00%	100.00%	1	
					$1,032.85	$549.00	$6,197.10	0.05%		6	0.001%		1	
	953028	750	CARLIN DE PAOLO ROSSO 750ml	S	$9.22	$4.53	$6,195.84	0.05%	100.00%	672	0.08%	100.00%	56	
					$9.22	$4.53	$6,195.84	0.05%		672	0.081%		56	
	947231	750	BORGO MOLINO TREVISO 750ml	S	$19.66	$10.38	$6,133.92	0.05%	8.72%	312	0.04%	8.33%	26	
					$19.66	$10.38	$6,133.92	0.05%		312	0.038%		26	
	458788	750	COOPER & THIEF RED 750ml	S	$29.83	$15.68	$6,063.36	0.05%	100.00%	204	0.02%	100.00%	17	
					$29.75	$15.74	$4,641.00	0.04%		156	0.019%		13	
					$29.40	$15.56	$1,058.40	0.01%		36	0.004%		3	
					$30.33	$15.74	$363.96	0.00%		12	0.001%		1	
	954066	750	COR CELLARS MOMENTUM 750ml	S	$12.60	$8.15	$6,048.00	0.05%	100.00%	480	0.06%	100.00%	40	
					$12.60	$8.15	$6,048.00	0.05%		480	0.058%		40	
	905164	750	RUFFINO LUMINA PINOTGRIGIO 750ml	S	$9.08	$4.75	$5,992.80	0.05%	24.48%	660	0.08%	20.63%	55	
					$9.08	$4.75	$5,992.80	0.05%		660	0.080%		55	
	953134	750	A&D VINO VERDE LIV '16 750ml	U	$8.86	$4.33	$5,953.92	0.05%	100.00%	672	0.08%	100.00%	56	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953134				$8.86	$4.33	$5,953.92	0.05%		672	0.081%		56	
	905482	750	ESTANCIA PN PINNACLE RANCH 750ml	S	$16.44	$8.42	$5,941.44	0.05%	-17.89%	360	0.04%	-19.51%	30	
					$16.55	$8.42	$5,141.76	0.04%		311	0.038%		26	
					$16.32	$8.42	$799.68	0.01%		49	0.006%		4	
	954149	750	STAGLIN ESTATE BOOTH BELLA CAB 2013750ml	S	$164.30	$110.00	$5,914.80	0.05%	100.00%	36	0.00%	100.00%	3	
					$164.30	$110.00	$5,914.80	0.05%		36	0.004%		3	
	952733	750	SPENCE RIVERHORSE CABERNET 750ml	S	$49.00	$32.62	$5,880.00	0.05%	-50.00%	120	0.01%	-50.00%	10	
					$49.00	$32.62	$5,880.00	0.05%		120	0.015%		10	
	462765	750	EARTHQUAKE ZINFANDEL 750ml	S	$20.35	$12.44	$5,840.82	0.05%	21.49%	366	0.04%	75.77%	31	
					$12.94	$12.40	$3,442.04	0.03%		266	0.032%		22	
					$23.95	$12.40	$1,963.90	0.02%		82	0.010%		7	
					$24.16	$12.53	$434.88	0.00%		18	0.002%		2	
	946696	750	HESS SHIRTAIL CRK VYN CHARD 750ml	S	$11.00	$5.58	$5,808.00	0.05%	19.63%	528	0.06%	25.71%	44	
					$11.00	$5.58	$5,808.00	0.05%		528	0.064%		44	
	919246	750	SKETCHBOOK PINOT NOIR 750ml	S	$12.37	$6.50	$5,776.79	0.05%	26.34%	467	0.06%	25.88%	39	
					$12.37	$6.50	$5,776.79	0.05%		467	0.057%		39	
	954681	750	DUMOL SONOMA COAST CHARD 750ml	S	$25.25	$13.17	$5,757.00	0.05%	100.00%	228	0.03%	100.00%	19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954681				$25.25	$13.17	$5,757.00	0.05%		228	0.028%		19	
	092618	750	LOMBARDO SWEET MARSALA 421 750ml	S	$13.45	$7.08	$5,742.72	0.05%	15.18%	432	0.05%	20.00%	36	
					$12.99	$6.83	$3,741.12	0.03%		288	0.035%		24	
					$13.90	$7.32	$2,001.60	0.02%		144	0.017%		12	
	949133	750	MULLAN ROAD RED COLUMBIA '14/15 750ml	S	$37.19	$23.02	$5,671.54	0.05%	-15.79%	164	0.02%	7.53%	14	
					$43.95	$23.03	$3,647.85	0.03%		83	0.010%		7	
					$23.74	$23.03	$1,804.24	0.01%		76	0.009%		6	
					$43.89	$23.00	$219.45	0.00%		5	0.001%		0	
	920381	750	BERINGER CHEESECAKE CABERNET 750ml	S	$6.48	$3.37	$5,598.72	0.05%	-3.57%	864	0.10%	-4.00%	72	
					$6.48	$3.37	$5,598.72	0.05%		864	0.105%		72	
	904809	750	MASSAYA LE COLOMBIER 750ml	S	$15.77	$8.00	$5,487.96	0.05%	-25.05%	348	0.04%	-25.53%	29	
					$15.77	$8.00	$5,487.96	0.05%		348	0.042%		29	
	950256	750	TERLATO FRIULI PINOTGRIGIO 750ml	S	$24.00	$12.50	$5,472.00	0.05%	27.31%	228	0.03%	26.67%	19	
					$24.00	$12.50	$5,472.00	0.05%		228	0.028%		19	
	954462	750	BR COHN GOLD CABERNET 750ml	S	$17.50	$9.03	$5,460.00	0.05%	100.00%	312	0.04%	100.00%	26	
					$17.50	$9.03	$5,460.00	0.05%		312	0.038%		26	
	953279	750	ZYME AMARONE 750ml	S	$150.17	$79.42	$5,392.92	0.04%	100.00%	36	0.00%	100.00%	3	
					$149.07	$78.83	$3,577.68	0.03%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953279				$151.27	$80.00	$1,815.24	0.02%		12	0.001%		1	
	947584	750	POLIZIANO VIOLA CORTONA MERLOT 750ml	S	$28.85	$15.00	$5,366.10	0.04%	-18700.00%	186	0.02%	-18700.00%	16	
					$28.85	$15.00	$5,366.10	0.04%		186	0.023%		16	
	954272	750	CHEVAL BLANC 2014 750ml	S	$893.65	$475.00	$5,361.90	0.04%	100.00%	6	0.00%	100.00%	1	
					$893.65	$475.00	$5,361.90	0.04%		6	0.001%		1	
	918477	750	BERAN ZINFANDEL CALIFORNIA '13/14 750ml	S	$15.40	$10.37	$5,347.41	0.04%	25.09%	445	0.05%	111.00%	37	
					$10.80	$10.37	$4,168.00	0.03%		386	0.047%		32	
					$19.99	$10.37	$1,179.41	0.01%		59	0.007%		5	
	954396	750	BEAUCASTEL CNP HOMMAGE MIXED 750ml	S	$593.80	$315.33	$5,344.20	0.04%	100.00%	9	0.00%	100.00%	1	
					$593.80	$315.33	$5,344.20	0.04%		9	0.001%		1	
	953798	750	ROCA MACIE HEAD TO HEAD ROSÉ 750ml	S	$8.72	$4.56	$5,336.64	0.04%	100.00%	612	0.07%	100.00%	51	
					$8.72	$4.56	$5,336.64	0.04%		612	0.074%		51	
	907311	750	ZOLO MALBEC 750ml	S	$13.23	$6.76	$5,332.32	0.04%	100.00%	408	0.05%	100.00%	34	
					$13.02	$6.64	$4,687.20	0.04%		360	0.044%		30	
					$13.44	$6.87	$645.12	0.01%		48	0.006%		4	
	908850	750	SARTORI PINOT GRIGIO 750ml	S	$9.43	$4.75	$5,318.52	0.04%	9.74%	564	0.07%	9.30%	47	
					$9.43	$4.75	$5,318.52	0.04%		564	0.068%		47	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950557	750	BACKHOUSE CABERNET 750ml	S	$6.05	$2.83	$5,299.80	0.04%	-13.50%	876	0.11%	-14.12%	73	
					$6.05	$2.83	$5,299.80	0.04%		876	0.106%		73	
	954555	750	MER SOLEIL SOMM SELECT PN 750ml	S	$19.99	$10.29	$5,277.36	0.04%	100.00%	264	0.03%	100.00%	22	
					$19.99	$10.29	$5,277.36	0.04%		264	0.032%		22	
	907054	750	WENTE MORNING FOG CHARD 750ml	S	$13.09	$6.68	$5,183.64	0.04%	15.14%	396	0.05%	14.71%	33	
					$13.09	$6.68	$5,183.64	0.04%		396	0.048%		33	
	954274	750	CHEVAL BLANC 2008 750ml	S	$863.79	$459.00	$5,182.74	0.04%	100.00%	6	0.00%	100.00%	1	
					$863.79	$459.00	$5,182.74	0.04%		6	0.001%		1	
	916126	750	WINNER'S TANK SHZ LANGHRN CRK'16 750ml	S	$8.99	$8.22	$5,142.28	0.04%	21.74%	572	0.07%	43.50%	48	
					$8.99	$8.22	$5,142.28	0.04%		572	0.069%		48	
	951671	750	VENGE NAC MIXED CASE #1 750ml	S	$47.50	$25.00	$5,130.00	0.04%	69.68%	108	0.01%	50.00%	9	
					$47.50	$25.00	$5,130.00	0.04%		108	0.013%		9	
	947311	750	COPPOLA DIR CUT CHARD '11'12 750ml	S	$20.24	$10.50	$5,100.48	0.04%	100.00%	252	0.03%	100.00%	21	
					$20.24	$10.50	$5,100.48	0.04%		252	0.031%		21	
	948166	750	KEFRAYA BLANC DE BLANC 750ml	S	$17.65	$9.00	$5,083.20	0.04%	-13.46%	288	0.03%	-14.29%	24	
					$17.65	$9.00	$5,083.20	0.04%		288	0.035%		24	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949968	750	BUCKLIN UPPER 5TH VNYRD RED 750ml	S	$24.99	$16.49	$5,072.97	0.04%	-22.81%	203	0.02%	-22.81%	17	
					$24.99	$16.49	$5,072.97	0.04%		203	0.025%		17	
	478118	750	JOSH PINOT NOIR 750ml	S	$16.59	$8.75	$5,061.00	0.04%	39.28%	300	0.04%	25.00%	25	
					$17.99	$9.49	$3,238.20	0.03%		180	0.022%		15	
					$15.19	$8.00	$1,822.80	0.02%		120	0.015%		10	
	949167	750	BORGO MOLINO MOTIVO DOLCE MOSCATO 750ml	S	$18.95	$10.00	$4,983.85	0.04%	39.23%	263	0.03%	38.89%	22	
					$18.95	$10.00	$4,983.85	0.04%		263	0.032%		22	
	920382	750	BERINGER CHEESECAKE CHARD 750ml	S	$6.48	$3.37	$4,976.64	0.04%	-16.54%	768	0.09%	-16.88%	64	
					$6.48	$3.37	$4,976.64	0.04%		768	0.093%		64	
	953214	750	CHATEAU MOUTON ROTHSCHILD '14 750ml	S	$819.25	$435.00	$4,915.50	0.04%	100.00%	6	0.00%	100.00%	1	
					$819.25	$435.00	$4,915.50	0.04%		6	0.001%		1	
	952807	750	EDNA VALLEY CABERNET SAUVIGNON 750ml	S	$14.49	$7.63	$4,844.76	0.04%	202.33%	324	0.04%	188.89%	27	
					$14.99	$7.90	$4,676.88	0.04%		312	0.038%		26	
					$13.99	$7.36	$167.88	0.00%		12	0.001%		1	
	949687	750	PLANET OREGON CHARDONNAY 750ml	S	$19.16	$9.93	$4,828.32	0.04%	-19.63%	252	0.03%	-22.22%	21	
					$19.16	$9.93	$4,828.32	0.04%		252	0.031%		21	
	982397	750	BONNY DOON CIGARE VOLANT '12 750ml	S	$20.79	$15.54	$4,823.66	0.04%	-73.03%	226	0.03%	-63.19%	19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	982397				$21.59	$20.84	$4,102.10	0.03%		190	0.023%		16	
					$19.99	$10.24	$721.56	0.01%		36	0.004%		3	
	953645	750	VINA TONDONIA RESERVA RED 750ml	S	$50.06	$26.25	$4,805.76	0.04%	100.00%	96	0.01%	100.00%	8	
					$50.06	$26.25	$4,805.76	0.04%		96	0.012%		8	
	384602	750	VOSCA MERLOT 750ml	S	$24.99	$16.69	$4,798.08	0.04%	100.00%	192	0.02%	100.00%	16	
					$24.99	$16.69	$4,798.08	0.04%		192	0.023%		16	
	953400	750	BARTON & GUESTIER PROVENCE ROSE 750ml	S	$6.34	$2.99	$4,793.04	0.04%	100.00%	756	0.09%	100.00%	63	
					$6.34	$2.99	$4,793.04	0.04%		756	0.092%		63	
	910015	750	KSARA SUNSET ROSÉ 750ml	S	$12.01	$6.00	$4,755.96	0.04%	53.16%	396	0.05%	44.44%	33	
					$12.01	$6.00	$4,755.96	0.04%		396	0.048%		33	
	948165	750	KEFRAYA MISTY ROSE 750ml	S	$15.77	$8.00	$4,731.00	0.04%	9.26%	300	0.04%	8.70%	25	
					$15.77	$8.00	$4,731.00	0.04%		300	0.036%		25	
	384600	750	VOSCA CHARDONNAY 750ml	S	$18.99	$12.66	$4,709.52	0.04%	100.00%	248	0.03%	100.00%	21	
					$18.99	$12.66	$4,709.52	0.04%		248	0.030%		21	
	954478	750	ROUSSEAU CHAMBERTIN 2015 750ml	S	$783.31	$416.50	$4,699.86	0.04%	100.00%	6	0.00%	100.00%	1	
					$783.31	$416.50	$4,699.86	0.04%		6	0.001%		1	
	954477	750	ROUSSEAU CHAMBERTIN CLOS DE BEZE 15750ml	S	$783.31	$416.50	$4,699.86	0.04%	100.00%	6	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954477				$783.31	$416.50	$4,699.86	0.04%		6	0.001%		1	
	408878	750	DOLFO PINOT NOIR'16 750ml	S	$29.99	$20.05	$4,678.44	0.04%	100.00%	156	0.02%	100.00%	13	
					$29.99	$20.05	$4,678.44	0.04%		156	0.019%		13	
	950707	750	PODERE LE RIPI SIRENE RSV '09 750ml	S	$107.30	$71.55	$4,613.90	0.04%	-31.53%	43	0.01%	-32.31%	4	
					$107.30	$71.55	$4,613.90	0.04%		43	0.005%		4	
	953098	750	VENGE NAC MIXED CASE #2 750ml	S	$42.43	$22.22	$4,582.44	0.04%	100.00%	108	0.01%	100.00%	9	
					$42.43	$22.22	$4,582.44	0.04%		108	0.013%		9	
	953861	750	GONET-MEDEVILLE TRADITION PREMIER 750ml	S	$47.65	$25.00	$4,574.40	0.04%	100.00%	96	0.01%	100.00%	8	
					$47.65	$25.00	$4,574.40	0.04%		96	0.012%		8	
	908928	750	VOGELZANG SAUV BLANC '11 750ml	S	$16.55	$8.52	$4,567.80	0.04%	77.67%	276	0.03%	76.92%	23	
					$16.55	$8.52	$4,567.80	0.04%		276	0.033%		23	
	948002	750	BORGO MOLINO VALDOBBIADENE 750ml	S	$22.24	$11.75	$4,536.96	0.04%	54.32%	204	0.02%	54.55%	17	
					$22.24	$11.75	$4,536.96	0.04%		204	0.025%		17	
	947274	750	BARLOW CABERNET 750ml	S	$37.67	$25.00	$4,520.40	0.04%	68.95%	120	0.01%	66.67%	10	
					$37.67	$25.00	$4,520.40	0.04%		120	0.015%		10	
	005590	750	LAPHROAIG 27 YEAR 750ml	S	$750.99	$399.31	$4,505.94	0.04%	100.00%	6	0.00%	100.00%	1	
					$750.99	$399.31	$4,505.94	0.04%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**951741**	**750**	**ACINUM PROSECCO DRY 750ml**	**S**	**$12.18**	**$6.10**	**$4,505.28**	**0.04%**	**13.34%**	**348**	**0.04%**	**-3.33%**	**29**	
					$13.24	$6.67	$3,972.00	0.03%		300	0.036%		25	
					$11.11	$5.53	$533.28	0.00%		48	0.006%		4	
	950600	**750**	**SIMONET BRUT BLANC DE BLANCS 750ml**	**S**	**$10.09**	**$4.99**	**$4,479.96**	**0.04%**	**164.29%**	**444**	**0.05%**	**164.29%**	**37**	
					$10.09	$4.99	$4,479.96	0.04%		444	0.054%		37	
	953076	**750**	**THREE STICKS NAC MIXED CASE #1 750ml**	**S**	**$53.17**	**$28.00**	**$4,466.28**	**0.04%**	**100.00%**	**84**	**0.01%**	**100.00%**	**7**	
					$53.17	$28.00	$4,466.28	0.04%		84	0.010%		7	
	916629	**750**	**JOGUET CHINON CUVEE TERROIR'15 750ml**	**S**	**$20.60**	**$12.55**	**$4,451.44**	**0.04%**	**33.37%**	**294**	**0.04%**	**108.63%**	**25**	
					$13.26	$12.65	$3,235.44	0.03%		244	0.030%		20	
					$24.54	$12.65	$736.20	0.01%		30	0.004%		3	
					$23.99	$12.35	$479.80	0.00%		20	0.002%		2	
	950558	**750**	**BACKHOUSE CHARDONNAY 750ml**	**S**	**$6.05**	**$2.83**	**$4,428.60**	**0.04%**	**18.21%**	**732**	**0.09%**	**17.31%**	**61**	
					$6.05	$2.83	$4,428.60	0.04%		732	0.089%		61	
	950291	**750**	**DUNHAM TRUTINA '12 750ml**	**S**	**$30.86**	**$16.11**	**$4,412.98**	**0.04%**	**495.83%**	**143**	**0.02%**	**495.83%**	**12**	
					$30.86	$16.11	$4,412.98	0.04%		143	0.017%		12	
	949071	**750**	**CAPPELLETTI VINO APERITIVO 750ml**	**S**	**$19.04**	**$9.75**	**$4,379.20**	**0.04%**	**-9.41%**	**230**	**0.03%**	**-9.77%**	**19**	
					$19.04	$9.75	$4,379.20	0.04%		230	0.028%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	551885	750	CANYON ROAD PINOT GRIGIO 750ml	S	$5.79	$3.00	$4,377.24	0.04%	-9.72%	756	0.09%	-12.50%	63	
					$5.79	$3.00	$4,377.24	0.04%		756	0.092%		63	
	907961	750	AVALON CABERNET SAUV CA 750ml	S	$10.13	$5.11	$4,376.16	0.04%	-22.28%	432	0.05%	-22.58%	36	
					$10.13	$5.11	$4,376.16	0.04%		432	0.052%		36	
	662630	750	JOSH CELLARS ROSE 750ml	S	$12.99	$6.83	$4,364.64	0.04%	100.00%	336	0.04%	100.00%	28	
					$12.99	$6.83	$4,364.64	0.04%		336	0.041%		28	
	951339	750	G MAJOR STUDY CABERNET '14 750ml	S	$121.21	$81.00	$4,363.56	0.04%	11.51%	36	0.00%	25.00%	3	
					$121.21	$81.00	$4,363.56	0.04%		36	0.004%		3	
	920211	750	DUSKY GOOSE DUNDEE HILLS 750ml	S	$49.00	$32.50	$4,361.00	0.04%	198.27%	89	0.01%	196.67%	7	
					$49.00	$32.50	$4,361.00	0.04%		89	0.011%		7	
	950635	750	GRATIEN & MEYER ROSE BRUT 750ml	S	$17.96	$9.17	$4,310.40	0.04%	160.01%	240	0.03%	100.00%	20	
					$17.96	$9.17	$4,310.40	0.04%		240	0.029%		20	
	951525	750	NELLCOTE NAC MIXED CASE #1 750ml	S	$39.63	$21.00	$4,280.04	0.04%	29.98%	108	0.01%	28.57%	9	
					$39.63	$21.00	$4,280.04	0.04%		108	0.013%		9	
	907867	750	CITRA CHARDONNAY 750ml	S	$9.35	$4.60	$4,263.60	0.04%	3.18%	456	0.06%	2.70%	38	
					$9.35	$4.60	$4,263.60	0.04%		456	0.055%		38	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	907868	750	CITRA SANGIOVESE 750ml	S	$9.35	$4.60	$4,263.60	0.04%	-6.88%	456	0.06%	-7.32%	38	
					$9.35	$4.60	$4,263.60	0.04%		456	0.055%		38	
	905006	750	ARROWOOD CAB SAUV SONOMA 750ml	S	$23.65	$12.50	$4,257.00	0.04%	-15.74%	180	0.02%	-16.67%	15	
					$23.65	$12.50	$4,257.00	0.04%		180	0.022%		15	
	920433	750	SARACINA MALBEC 750ml	S	$23.45	$15.35	$4,221.00	0.03%	16.73%	180	0.02%	15.38%	15	
					$23.45	$15.35	$4,221.00	0.03%		180	0.022%		15	
	953526	750	DIVISION VILLAGES ROSÉ OF GAMAY NO 750ml	S	$15.96	$10.32	$4,213.44	0.03%	100.00%	264	0.03%	100.00%	22	
					$15.96	$10.32	$4,213.44	0.03%		264	0.032%		22	
	909399	750	BUGLIONI AMARONE'13 750ml	S	$58.34	$30.80	$4,210.24	0.03%	-5.15%	71	0.01%	18.33%	6	
					$60.18	$31.76	$2,166.48	0.02%		36	0.004%		3	
					$60.04	$31.76	$1,440.96	0.01%		24	0.003%		2	
					$54.80	$28.88	$602.80	0.00%		11	0.001%		1	
	953166	750	DIRECTOR'S CUT SAUVIGNON BLANC 750ml	S	$18.36	$9.50	$4,186.08	0.03%	100.00%	228	0.03%	100.00%	19	
					$18.36	$9.50	$4,186.08	0.03%		228	0.028%		19	
	952139	750	OREGON TERRITORY PINOT NOIR 750ml	S	$20.62	$10.58	$4,172.64	0.03%	-47.92%	204	0.02%	-45.16%	17	
					$19.68	$10.08	$2,361.60	0.02%		120	0.015%		10	
					$21.56	$11.08	$1,811.04	0.02%		84	0.010%		7	
	908648	750	MERIDIAN PINOT GRIGIO 750ml	S	$10.54	$5.53	$4,149.84	0.03%	1.43%	324	0.04%	3.85%	27	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	908648				$12.99	$6.83	$4,052.88	0.03%		312	0.038%		26	
					$8.08	$4.22	$96.96	0.00%		12	0.001%		1	
	422526	750	PUNTO FINAL MALBEC 750ml	S	$14.90	$7.55	$4,143.12	0.03%	205.67%	288	0.03%	170.00%	24	
					$15.56	$7.90	$1,622.40	0.01%		108	0.013%		9	
					$13.14	$6.61	$1,576.80	0.01%		120	0.015%		10	
					$15.99	$8.13	$943.92	0.01%		60	0.007%		5	
	908679	750	STAGLIN FAMILY CABERNET'10 750ml	S	$229.98	$154.00	$4,139.64	0.03%	100.00%	18	0.00%	100.00%	2	
					$229.98	$154.00	$4,139.64	0.03%		18	0.002%		2	
	949168	750	TERRE DEI ROVERI BAROLO 750ml	S	$48.84	$25.90	$4,102.56	0.03%	-29.78%	84	0.01%	-30.00%	7	
					$48.84	$25.90	$4,102.56	0.03%		84	0.010%		7	
	949184	750	ALEX GAMBLE P.N. CUVEE 12 750ml	S	$31.03	$20.75	$4,095.96	0.03%	58.34%	132	0.02%	57.14%	11	
					$31.03	$20.75	$4,095.96	0.03%		132	0.016%		11	
	916201	750	MCMANIS ZINFANDEL'14/15 750ml	S	$9.19	$5.37	$4,089.18	0.03%	27.91%	492	0.06%	67.13%	41	
					$9.99	$5.23	$2,397.60	0.02%		240	0.029%		20	
					$5.40	$5.23	$1,026.00	0.01%		190	0.023%		16	
					$10.87	$5.50	$434.80	0.00%		40	0.005%		3	
					$10.49	$5.50	$230.78	0.00%		22	0.003%		2	
	219133	750	MOET NECTAR IMPERIAL ROSE LIGHT UP 750ml	S	$67.99	$36.01	$4,079.40	0.03%	-77.16%	60	0.01%	-86.84%	5	
					$67.99	$36.01	$4,079.40	0.03%		60	0.007%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947273	750	BARLOW BARROUGE CABERNET 750ml	S	$33.94	$22.49	$4,072.80	0.03%	1.11%	120	0.01%	0.84%	10	
					$33.94	$22.49	$4,072.80	0.03%		120	0.015%		10	
	953807	750	ALEXANDRIA NICOLE SHEPHERDS 750ml	S	$21.41	$11.00	$4,067.90	0.03%	100.00%	190	0.02%	100.00%	16	
					$21.41	$11.00	$4,067.90	0.03%		190	0.023%		16	
	379236	750	RONCUS ROSSO VAL DE MIEZ'15 750ml	S	$34.99	$23.40	$4,058.84	0.03%	100.00%	116	0.01%	100.00%	10	
					$34.99	$23.40	$4,058.84	0.03%		116	0.014%		10	
	952878	750	CHATEAU PALMER '05 750ml	S	$675.79	$359.00	$4,054.74	0.03%	100.00%	6	0.00%	100.00%	1	
					$675.79	$359.00	$4,054.74	0.03%		6	0.001%		1	
	952572	750	BROADSIDE CAB MARGARITA VINEYARD 750ml	S	$21.18	$11.00	$4,024.20	0.03%	128.92%	190	0.02%	128.92%	16	
					$21.18	$11.00	$4,024.20	0.03%		190	0.023%		16	
	946786	750	HANA LYCHEE SAKE 750ml	S	$11.02	$5.58	$3,992.04	0.03%	1.55%	360	0.04%	-6.25%	30	
					$11.57	$5.87	$2,360.28	0.02%		204	0.025%		17	
					$10.46	$5.28	$1,631.76	0.01%		156	0.019%		13	
	953041	750	L'AMANTE CA DI RAJO PROSECCO 750ml	U	$11.00	$5.47	$3,960.00	0.03%	100.00%	360	0.04%	100.00%	30	
					$11.00	$5.47	$3,960.00	0.03%		360	0.044%		30	
	953078	750	VINEYARD 29 MIXED CASE #1 750ml	S	$163.49	$86.75	$3,923.76	0.03%	100.00%	24	0.00%	100.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953078				$163.49	$86.75	$3,923.76	0.03%		24	0.003%		2	
	904591	750	MARCO FELLUGA MONGRIS P.G. 750ml	S	$19.23	$9.97	$3,922.92	0.03%	114.73%	204	0.02%	112.50%	17	
					$19.23	$9.97	$3,922.92	0.03%		204	0.025%		17	
	951401	750	2 COPAS SAUVIGNON BLANC '15 750ml	S	$7.16	$3.54	$3,917.76	0.03%	-66.61%	552	0.07%	-66.90%	46	
					$7.08	$3.50	$3,483.36	0.03%		492	0.060%		41	
					$7.24	$3.58	$434.40	0.00%		60	0.007%		5	
	910957	750	STAGLIN FAMILY CABERNET'07 750ml	S	$324.34	$217.33	$3,892.08	0.03%	100.00%	12	0.00%	100.00%	1	
					$324.34	$217.33	$3,892.08	0.03%		12	0.001%		1	
	951734	750	AWATARE RIVER SAUV BLANC '15 750ml	S	$14.74	$7.58	$3,891.36	0.03%	-56.61%	264	0.03%	-56.86%	22	
					$14.74	$7.58	$3,891.36	0.03%		264	0.032%		22	
	954872	750	JACQUES PRIEUR CHEVALIER MONT 2014 750ml	S	$647.16	$344.08	$3,882.96	0.03%	100.00%	6	0.00%	100.00%	1	
					$647.16	$344.08	$3,882.96	0.03%		6	0.001%		1	
	950090	750	CHIARLI BRUT DI NOIRROSE VSQ 750ml	S	$16.16	$8.33	$3,878.40	0.03%	-42.60%	240	0.03%	-42.86%	20	
					$16.16	$8.33	$3,878.40	0.03%		240	0.029%		20	
	947946	750	KOSTA BROWNE RRV PINOT NOIR 16 750ml	S	$107.22	$56.67	$3,859.92	0.03%	-24.90%	36	0.00%	-25.00%	3	
					$107.22	$56.67	$3,859.92	0.03%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949952	750	TRAMIN SAUV BLANC ALTO ADIGE 750ml	S	$19.95	$10.26	$3,830.40	0.03%	16.71%	192	0.02%	12.50%	16	
					$19.95	$10.26	$3,830.40	0.03%		192	0.023%		16	
	950811	750	NOTORIUS PINK ROSE 750ml	S	$19.73	$10.42	$3,788.16	0.03%	-21.93%	192	0.02%	-22.73%	16	
					$19.73	$10.42	$3,788.16	0.03%		192	0.023%		16	
	953706	750	CHARLES SMITH CASA PINOT GRIGIO 750ml	S	$12.98	$6.60	$3,738.24	0.03%	100.00%	288	0.03%	100.00%	24	
					$12.98	$6.60	$3,738.24	0.03%		288	0.035%		24	
	953451	750	VINA CUBILLO CRIANZA 750ml	S	$28.50	$14.78	$3,733.50	0.03%	100.00%	131	0.02%	100.00%	11	
					$28.50	$14.78	$3,733.50	0.03%		131	0.016%		11	
	953310	750	CASAS DEL BOSQUE SAUV BLNC GRANITA 750ml	S	$11.10	$5.63	$3,729.60	0.03%	100.00%	336	0.04%	100.00%	28	
					$11.10	$5.63	$3,729.60	0.03%		336	0.041%		28	
	953304	750	BOND QUELLA '13 750ml	S	$621.05	$330.00	$3,726.30	0.03%	100.00%	6	0.00%	100.00%	1	
					$621.05	$330.00	$3,726.30	0.03%		6	0.001%		1	
	953303	750	BOND ST. EDEN '13 750ml	S	$621.05	$330.00	$3,726.30	0.03%	100.00%	6	0.00%	100.00%	1	
					$621.05	$330.00	$3,726.30	0.03%		6	0.001%		1	
	951925	750	MACAULEY CABERNET RESERVE '13 750ml	S	$123.32	$123.75	$3,699.60	0.03%	-24.49%	30	0.00%	-25.00%	3	
					$123.32	$165.00	$2,219.76	0.02%		18	0.002%		2	
					$123.32	$82.50	$1,479.84	0.01%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	908091	750	VOLPAIA CHIANTI CLASSICO'16 750ml	S	$23.98	$12.38	$3,696.84	0.03%	0.75%	156	0.02%	-7.14%	13	
					$23.46	$12.10	$2,815.20	0.02%		120	0.015%		10	
					$24.49	$12.65	$881.64	0.01%		36	0.004%		3	
	914552	750	BODEGAS EL NIDO CLIO 750ml	S	$55.71	$29.00	$3,676.86	0.03%	83.56%	66	0.01%	83.33%	6	
					$55.71	$29.00	$3,676.86	0.03%		66	0.008%		6	
	908001	750	LA CREMA MONTEREY PINOT NOIR 750ml	S	$21.77	$11.50	$3,657.36	0.03%	-29.46%	168	0.02%	-30.00%	14	
					$21.77	$11.50	$3,657.36	0.03%		168	0.020%		14	
	950456	750	DONKEY & GOAT LILY'S PET NAT 750ml	S	$26.47	$17.50	$3,652.86	0.03%	-32.30%	138	0.02%	-32.35%	12	
					$26.47	$17.50	$3,652.86	0.03%		138	0.017%		12	
	918371	750	DOMAINE TALMARD CHARD '16 750ml	S	$15.15	$7.79	$3,636.00	0.03%	-49.60%	240	0.03%	-50.00%	20	
					$15.15	$7.79	$3,636.00	0.03%		240	0.029%		20	
	907997	750	CANVAS CABERNET 750ml	S	$5.70	$2.77	$3,625.20	0.03%	-9.01%	636	0.08%	-9.52%	53	
					$5.70	$2.77	$3,625.20	0.03%		636	0.077%		53	
	379232	750	RONCUS MERLOT 750ml	S	$18.99	$12.66	$3,608.10	0.03%	100.00%	190	0.02%	100.00%	16	
					$18.99	$12.66	$3,608.10	0.03%		190	0.023%		16	
	618500	750	CHAT SOUVERAIN CHARD 750ml	S	$12.99	$6.83	$3,585.24	0.03%	139.73%	276	0.03%	144.44%	23	
					$12.99	$6.83	$3,585.24	0.03%		276	0.033%		23	
	943044	750	BREA CHARDONNAY 750ml	S	$12.44	$8.08	$3,582.72	0.03%	100.00%	288	0.03%	100.00%	24	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**943044**				$12.44	$8.08	$3,582.72	0.03%		288	0.035%		24	
	906611	**750**	**COSENTINO CIGAR ZIN OV'16 750ml**	**L**	**$16.95**	**$8.73**	**$3,576.45**	**0.03%**	**100.00%**	**211**	**0.03%**	**100.00%**	**18**	
					$16.95	$8.73	$3,576.45	0.03%		211	0.026%		18	
	953469	**750**	**MIGUEL PONS CAVA 750ml**	**S**	**$9.04**	**$4.54**	**$3,571.20**	**0.03%**	**100.00%**	**396**	**0.05%**	**100.00%**	**33**	
					$8.96	$4.50	$2,042.88	0.02%		228	0.028%		19	
					$9.12	$4.58	$1,528.32	0.01%		168	0.020%		14	
	909840	**750**	**FRANCIS COPPOLA R&B CHARD 750ml**	**S**	**$9.90**	**$5.00**	**$3,564.00**	**0.03%**	**-52.20%**	**360**	**0.04%**	**-55.22%**	**30**	
					$9.90	$5.00	$3,564.00	0.03%		360	0.044%		30	
	954674	**750**	**BIONDI SANTI BRUNELLO DI MONT RES 750ml**	**S**	**$587.10**	**$311.94**	**$3,522.60**	**0.03%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$587.10	$311.94	$3,522.60	0.03%		6	0.001%		1	
	954809	**750**	**VICTARA PINOT NOIR 750 750ml**	**S**	**$22.47**	**$15.00**	**$3,505.32**	**0.03%**	**100.00%**	**156**	**0.02%**	**100.00%**	**13**	
					$22.47	$15.00	$3,505.32	0.03%		156	0.019%		13	
	948458	**750**	**II PALAGIO CHIANTI WHEN WE DANCE 750ml**	**S**	**$16.77**	**$8.50**	**$3,504.90**	**0.03%**	**163.19%**	**210**	**0.03%**	**105.88%**	**18**	
					$16.69	$8.50	$2,703.78	0.02%		162	0.020%		14	
					$16.85	$8.50	$801.12	0.01%		48	0.006%		4	
	953694	**750**	**SILVER OAK ALEXANDER VLY CAB 13 FO 750ml**	**S**	**$81.15**	**$42.90**	**$3,489.45**	**0.03%**	**100.00%**	**43**	**0.01%**	**100.00%**	**4**	
					$81.15	$42.90	$3,489.45	0.03%		43	0.005%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947210	750	MOONLITE TOSCANO BIANCO 750ml	S	$10.29	$5.10	$3,488.31	0.03%	-44.46%	339	0.04%	-44.71%	28	
					$10.29	$5.10	$3,488.31	0.03%		339	0.041%		28	
	952988	750	SULLIVAN VINE JAMES O'NEIL CAB '13 750ml	S	$145.26	$97.22	$3,486.24	0.03%	100.00%	24	0.00%	100.00%	2	
					$145.26	$97.22	$3,486.24	0.03%		24	0.003%		2	
	947787	750	PADRILLOS MALBEC 750ml	S	$11.15	$5.66	$3,478.80	0.03%	-43.15%	312	0.04%	-43.48%	26	
					$11.15	$5.66	$3,478.80	0.03%		312	0.038%		26	
	907597	750	YARDEN MOUNT HERMON RED 750ml	S	$11.05	$5.50	$3,447.60	0.03%	13.10%	312	0.04%	28.00%	26	
					$11.05	$5.50	$3,447.60	0.03%		312	0.038%		26	
	950054	750	SEAGLASS CHARDONNAY UNOAKED 750ml	S	$12.99	$6.83	$3,429.36	0.03%	-43.33%	264	0.03%	-43.33%	22	
					$12.99	$6.83	$3,429.36	0.03%		264	0.032%		22	
	920911	750	PORTA PALO CABERNET 750ml	S	$7.05	$3.38	$3,384.00	0.03%	-27.29%	480	0.06%	-27.59%	40	
					$7.05	$3.38	$3,384.00	0.03%		480	0.058%		40	
	951739	750	PIEROPAN LA ROCA SOAVE 750ml	S	$40.21	$21.24	$3,380.88	0.03%	25.73%	84	0.01%	25.00%	7	
					$40.30	$21.28	$2,418.00	0.02%		60	0.007%		5	
					$40.12	$21.19	$962.88	0.01%		24	0.003%		2	
	729369	750	MASCHIO PROSECCO DRY X 750ml	S	$12.38	$6.32	$3,379.74	0.03%	-16.61%	273	0.03%	-16.61%	23	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	729369				$12.38	$6.32	$3,379.74	0.03%		273	0.033%		23	
	953282	750	SILVER OAK NAPA 13 SPECIAL VINTAGE 750ml	S	$140.09	$74.25	$3,362.16	0.03%	100.00%	24	0.00%	100.00%	2	
					$140.09	$74.25	$3,362.16	0.03%		24	0.003%		2	
	917741	750	DASHE ZINFANDEL FLORENCE'12/13 750ml	S	$26.95	$18.33	$3,359.85	0.03%	165.30%	165	0.02%	362.86%	14	
					$18.90	$18.33	$2,835.00	0.02%		150	0.018%		13	
					$34.99	$18.33	$524.85	0.00%		15	0.002%		1	
	936894	750	CHAT LA FLEUR PETRUS'09 750ml	S	$557.99	$296.33	$3,347.94	0.03%	100.00%	6	0.00%	100.00%	1	
					$557.99	$296.33	$3,347.94	0.03%		6	0.001%		1	
	918630	750	SBRAGIA ZINFANDEL GINO'S'14 750ml	S	$22.95	$14.08	$3,326.72	0.03%	139.30%	206	0.02%	301.96%	17	
					$14.58	$14.04	$2,624.40	0.02%		180	0.022%		15	
					$26.99	$14.04	$647.76	0.01%		24	0.003%		2	
					$27.28	$14.17	$54.56	0.00%		2	0.000%		0	
	950621	750	DA LUCA PROSECCO 750ml	S	$11.00	$5.77	$3,300.00	0.03%	38.23%	300	0.04%	47.06%	25	
					$11.00	$5.77	$3,300.00	0.03%		300	0.036%		25	
	951479	750	COPPOLA DIRECTOR'S CUT PINOT NOIR 750ml	S	$24.94	$13.00	$3,292.08	0.03%	100.00%	132	0.02%	100.00%	11	
					$24.94	$13.00	$3,292.08	0.03%		132	0.016%		11	
	948464	750	FUKUCHO FORGOTTON FORTUNE 750ml	S	$30.45	$15.83	$3,288.60	0.03%	126.23%	108	0.01%	125.00%	9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	948464				$30.45	$15.83	$3,288.60	0.03%		108	0.013%		9	
	904474	750	EYRIE PINOT GRIS OLD VINE'14/15 750ml	L	$34.95	$23.15	$3,285.30	0.03%	-14.35%	94	0.01%	-15.74%	8	
					$34.95	$23.15	$3,285.30	0.03%		94	0.011%		8	
	953629	750	LLM BONNES MARES 15 750ml	S	$547.10	$290.67	$3,282.60	0.03%	100.00%	6	0.00%	100.00%	1	
					$547.10	$290.67	$3,282.60	0.03%		6	0.001%		1	
	218497	750	CHEVAL DES ANDES LIBRARY '4'6'12 750ml	S	$77.99	$41.33	$3,275.58	0.03%	100.00%	42	0.01%	100.00%	4	
					$77.99	$41.33	$3,275.58	0.03%		42	0.005%		4	
	951392	750	PRIDE MOUNTAIN RESERVE CABERNET '1 750ml	S	$136.43	$72.30	$3,274.32	0.03%	316.95%	24	0.00%	300.00%	2	
					$136.43	$72.30	$3,274.32	0.03%		24	0.003%		2	
	946793	750	SCARPETTA BARBERA 750ml	S	$17.00	$8.67	$3,264.00	0.03%	0.76%	192	0.02%	0.00%	16	
					$17.00	$8.67	$3,264.00	0.03%		192	0.023%		16	
	953445	750	KIRALYUDVAR FURMINT SEC 14 750ml	S	$22.78	$11.83	$3,257.54	0.03%	100.00%	143	0.02%	100.00%	12	
					$22.78	$11.83	$3,257.54	0.03%		143	0.017%		12	
	948384	750	WHITE OAK CHARD 750ml	S	$21.21	$11.00	$3,229.80	0.03%	-63.94%	156	0.02%	-64.86%	13	
					$20.27	$10.50	$2,432.40	0.02%		120	0.015%		10	
					$22.15	$11.50	$797.40	0.01%		36	0.004%		3	
	951103	750	BALANCING ACT CABERNET 750ml	S	$18.67	$9.60	$3,210.96	0.03%	-33.67%	180	0.02%	-28.57%	15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951103				$17.49	$9.00	$2,518.56	0.02%		144	0.017%		12	
					$19.18	$9.90	$460.32	0.00%		24	0.003%		2	
					$19.34	$9.90	$232.08	0.00%		12	0.001%		1	
	950400	**750**	**BARLOW BARROUGE 750ml**	**S**	**$44.55**	**$23.33**	**$3,207.60**	**0.03%**	**304.36%**	**72**	**0.01%**	**300.00%**	**6**	
					$44.55	$23.33	$3,207.60	0.03%		72	0.009%		6	
	952844	**750**	**ALEXANDRIA NICOLE QUARRY BUTTE RED 750ml**	**S**	**$26.71**	**$13.75**	**$3,205.20**	**0.03%**	**900.00%**	**120**	**0.01%**	**900.00%**	**10**	
					$26.71	$13.75	$3,205.20	0.03%		120	0.015%		10	
	949813	**750**	**JOHNDROW HOWELL MTN CABERNET '12 750ml**	**S**	**$76.19**	**$40.00**	**$3,199.98**	**0.03%**	**135.84%**	**42**	**0.01%**	**133.33%**	**4**	
					$76.19	$40.00	$3,199.98	0.03%		42	0.005%		4	
	953883	**750**	**HERSLY COOMBSVILLE NAPA CABERNET 1 750ml**	**S**	**$88.86**	**$47.00**	**$3,198.96**	**0.03%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$88.86	$47.00	$3,198.96	0.03%		36	0.004%		3	
	954065	**750**	**COR CELLARS ALBA COR 750ml**	**S**	**$12.60**	**$8.15**	**$3,175.20**	**0.03%**	**100.00%**	**252**	**0.03%**	**100.00%**	**21**	
					$12.60	$8.15	$3,175.20	0.03%		252	0.031%		21	
	950472	**750**	**PACHERHOF KERNER 750ml**	**S**	**$24.05**	**$12.42**	**$3,174.60**	**0.03%**	**38.40%**	**132**	**0.02%**	**37.50%**	**11**	
					$24.05	$12.42	$3,174.60	0.03%		132	0.016%		11	
	953283	**750**	**ZYME VALPOLICELLA CLASSIC SUPERIOR 750ml**	**S**	**$42.71**	**$22.39**	**$3,120.84**	**0.03%**	**100.00%**	**72**	**0.01%**	**100.00%**	**6**	
					$45.52	$23.83	$1,638.72	0.01%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953283				$41.44	$21.67	$988.08	0.01%		24	0.003%		2	
					$41.17	$21.67	$494.04	0.00%		12	0.001%		1	
	952877	750	RANSOM MACHINE BREAKER PINOT NOIR 750ml	S	$19.99	$13.11	$3,118.44	0.03%	200.00%	156	0.02%	200.00%	13	
					$19.99	$13.11	$3,118.44	0.03%		156	0.019%		13	
	952907	750	PODERE LE RIPI AMORE E MAGIA'10 750ml	S	$37.06	$19.25	$3,113.04	0.03%	600.00%	84	0.01%	600.00%	7	
					$37.06	$19.25	$3,113.04	0.03%		84	0.010%		7	
	953213	750	CHATEAU LAFITE ROTHSCHILD '14 750ml	S	$1033.57	$549.00	$3,100.71	0.03%	100.00%	3	0.00%	100.00%	0	
					$1,033.57	$549.00	$3,100.71	0.03%		3	0.000%		0	
	948434	750	CHAMP DE REVES PINOTNOIR 750ml	S	$33.99	$18.00	$3,082.32	0.03%	70.90%	96	0.01%	113.33%	8	
					$30.23	$16.00	$2,176.56	0.02%		72	0.009%		6	
					$37.74	$20.00	$905.76	0.01%		24	0.003%		2	
	953636	750	BRANDINI AGRICOLA BAROLO MORRA 09 750ml	S	$32.04	$16.67	$3,075.84	0.03%	100.00%	96	0.01%	100.00%	8	
					$32.04	$16.67	$3,075.84	0.03%		96	0.012%		8	
	954206	750	W SELYEM EASTSIDE ROAD NEIGHBORS PN750ml	S	$128.14	$67.90	$3,075.36	0.03%	100.00%	24	0.00%	100.00%	2	
					$128.14	$67.90	$3,075.36	0.03%		24	0.003%		2	
	908171	750	MASSAYA BLANC 750ml	S	$18.27	$9.33	$3,069.36	0.03%	-23.12%	168	0.02%	-26.32%	14	
					$18.27	$9.33	$3,069.36	0.03%		168	0.020%		14	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	908851	750	COL D ORCIA BRUNELLODI MONTALC 750ml	S	$60.09	$31.58	$3,064.59	0.03%	32.89%	51	0.01%	32.35%	4	
					$60.09	$31.58	$3,064.59	0.03%		51	0.006%		4	
	953640	750	GUIGAL COTE ROTIE HERMITAGE EX ROU 750ml	S	$509.82	$270.83	$3,058.92	0.03%	100.00%	6	0.00%	100.00%	1	
					$509.82	$270.83	$3,058.92	0.03%		6	0.001%		1	
	953637	750	GUIGAL COTE ROTIE LA LANDONNE 13 750ml	S	$509.82	$270.83	$3,058.92	0.03%	100.00%	6	0.00%	100.00%	1	
					$509.82	$270.83	$3,058.92	0.03%		6	0.001%		1	
	953639	750	GUIGAL COTE ROTIE LA MOULINE 13 750ml	S	$509.82	$270.83	$3,058.92	0.03%	100.00%	6	0.00%	100.00%	1	
					$509.82	$270.83	$3,058.92	0.03%		6	0.001%		1	
	953638	750	GUIGAL COTE ROTIE LA TURQUE 13 750ml	S	$509.82	$270.83	$3,058.92	0.03%	100.00%	6	0.00%	100.00%	1	
					$509.82	$270.83	$3,058.92	0.03%		6	0.001%		1	
	921093	750	ROCK WALL RR PINOT NOIR 750ml	S	$23.09	$12.00	$3,047.88	0.03%	120.48%	132	0.02%	120.00%	11	
					$23.09	$12.00	$3,047.88	0.03%		132	0.016%		11	
	920204	750	ENAT TEJ HONEY WINE 750ml	S	$12.68	$6.67	$3,043.20	0.03%	-19.59%	240	0.03%	-20.00%	20	
					$12.68	$6.67	$3,043.20	0.03%		240	0.029%		20	
	952974	750	TENUTA PRIMA PIETRA 750ml	S	$72.31	$38.00	$3,037.02	0.03%	250.00%	42	0.01%	250.00%	4	
					$72.31	$38.00	$3,037.02	0.03%		42	0.005%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919605	750	MOLLYDOOKER BLUE EYED BOY SHIRAZ 750ml	S	$50.50	$26.50	$3,030.00	0.03%	100.00%	60	0.01%	100.00%	5	
					$50.50	$26.50	$3,030.00	0.03%		60	0.007%		5	
	951511	750	LEDE FAMILY NAC MIXED CASE #1 750ml	S	$42.02	$22.08	$3,025.44	0.03%	21.30%	72	0.01%	20.00%	6	
					$42.02	$22.08	$3,025.44	0.03%		72	0.009%		6	
	951536	750	PARALLEL NAC MIXED CASE #1 750ml	S	$62.54	$33.00	$3,001.92	0.02%	-32.61%	48	0.01%	-33.33%	4	
					$62.54	$33.00	$3,001.92	0.02%		48	0.006%		4	
	953940	750	BRANDINI LANGHE BIANCO COCCINELLE 750ml	S	$16.53	$8.33	$2,975.40	0.02%	100.00%	180	0.02%	100.00%	15	
					$16.53	$8.33	$2,975.40	0.02%		180	0.022%		15	
	408873	750	DOLFO CHARDONNAY '15 750ml	S	$18.99	$12.66	$2,962.44	0.02%	100.00%	156	0.02%	100.00%	13	
					$18.99	$12.66	$2,962.44	0.02%		156	0.019%		13	
	920909	750	PORTA PALO CHARD 750ml	S	$7.05	$3.38	$2,961.00	0.02%	-2.40%	420	0.05%	-2.78%	35	
					$7.05	$3.38	$2,961.00	0.02%		420	0.051%		35	
	949170	750	CAMPO FIORITO RIPOSSO 750ml	S	$22.39	$11.83	$2,955.48	0.02%	-21.13%	132	0.02%	-21.43%	11	
					$22.39	$11.83	$2,955.48	0.02%		132	0.016%		11	
	920796	750	SOKOL BLOSSER EVOLUTN WHITE 750ml	S	$16.40	$8.46	$2,952.00	0.02%	32.52%	180	0.02%	31.39%	15	
					$16.40	$8.46	$2,952.00	0.02%		180	0.022%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YSE SPECIAL ORDERS - WINE	**953882**	**750**	**HERSLY RRV SAUVIGNON BLANC 16 750ml**	**S**	**$30.58**	**$16.00**	**$2,935.68**	**0.02%**	**100.00%**	**96**	**0.01%**	**100.00%**	**8**	
					$30.58	$16.00	$2,935.68	0.02%		96	0.012%		8	
	952360	**750**	**NOSTER TEMPLARI PRIORAT 750ml**	**S**	**$25.71**	**$13.33**	**$2,930.94**	**0.02%**	**11.76%**	**114**	**0.01%**	**11.76%**	**10**	
					$25.71	$13.33	$2,930.94	0.02%		114	0.014%		10	
	919674	**750**	**WILLIAMS SELYEM UNOAKED CHARD 16 750ml**	**S**	**$81.15**	**$42.90**	**$2,921.40**	**0.02%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$81.15	$42.90	$2,921.40	0.02%		36	0.004%		3	
	949915	**750**	**MUD HOUSE PINOT NOIR 750ml**	**S**	**$14.25**	**$7.50**	**$2,907.00**	**0.02%**	**-57.92%**	**204**	**0.02%**	**-57.14%**	**17**	
					$14.25	$7.50	$2,907.00	0.02%		204	0.025%		17	
	952977	**750**	**MEILLAC BORDEAUX ROUGE 750ml**	**S**	**$8.64**	**$4.22**	**$2,903.04**	**0.02%**	**0.00%**	**336**	**0.04%**	**0.00%**	**28**	
					$8.64	$4.22	$2,903.04	0.02%		336	0.041%		28	
	905388	**750**	**ST FRANCIS MERLOT '15 750ml**	**S**	**$20.16**	**$10.46**	**$2,903.04**	**0.02%**	**200.00%**	**144**	**0.02%**	**200.00%**	**12**	
					$20.16	$10.46	$2,903.04	0.02%		144	0.017%		12	
	966114	**750**	**KOURTAKI VIN CRETE WHITE'13 750ml**	**S**	**$10.28**	**$5.09**	**$2,898.96**	**0.02%**	**1.87%**	**282**	**0.03%**	**1.81%**	**24**	
					$10.28	$5.09	$2,898.96	0.02%		282	0.034%		24	
	954030	**750**	**MICHEL MAGNIEN GEVREYCHAMBERTIN 750ml**	**S**	**$60.24**	**$31.67**	**$2,891.52**	**0.02%**	**100.00%**	**48**	**0.01%**	**100.00%**	**4**	
					$60.24	$31.67	$2,891.52	0.02%		48	0.006%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953646	750	JEAN GRIVOT NUITS-GEORGES BOUDOTS 750ml	S	$240.83	$127.83	$2,889.96	0.02%	100.00%	12	0.00%	100.00%	1	
					$240.83	$127.83	$2,889.96	0.02%		12	0.001%		1	
	953273	750	PIUMA PECORINO TERRE DI CHIETI 750ml	S	$9.99	$5.05	$2,885.88	0.02%	100.00%	288	0.03%	100.00%	24	
					$10.07	$5.09	$2,054.28	0.02%		204	0.025%		17	
					$9.90	$5.00	$831.60	0.01%		84	0.010%		7	
	952843	750	ALEXANDRIA NICOLE JET BLACK SYRAH 750ml	S	$26.71	$13.75	$2,884.68	0.02%	800.00%	108	0.01%	800.00%	9	
					$26.71	$13.75	$2,884.68	0.02%		108	0.013%		9	
	908197	750	SUTCLIFFE WHITE BLEND '14 750ml	U	$21.85	$14.58	$2,884.20	0.02%	120.00%	132	0.02%	120.00%	11	
					$21.85	$14.58	$2,884.20	0.02%		132	0.016%		11	
	458792	750	COPPER AND THIEF CABERNET 750ml	S	$60.05	$31.47	$2,882.40	0.02%	100.00%	48	0.01%	100.00%	4	
					$60.05	$31.47	$2,882.40	0.02%		48	0.006%		4	
	516698	750	TRINITY OAKS PINOT NOIR 750ml	S	$9.99	$5.24	$2,877.12	0.02%	-28.49%	288	0.03%	-31.43%	24	
					$9.99	$5.24	$2,877.12	0.02%		288	0.035%		24	
	919969	750	GAJA SITO MORESCO 750ml	S	$59.91	$31.49	$2,875.68	0.02%	286.52%	48	0.01%	300.00%	4	
					$59.91	$31.49	$2,875.68	0.02%		48	0.006%		4	
	950629	750	GAMBLE FAMILY MIXED CASE #1 750ml	S	$47.50	$25.00	$2,850.00	0.02%	100.00%	60	0.01%	100.00%	5	
					$47.50	$25.00	$2,850.00	0.02%		60	0.007%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952152	750	CAVE DE CRU POUILLY VINZELLES 750ml	S	$19.77	$10.14	$2,846.88	0.02%	-13.14%	144	0.02%	-14.29%	12	
					$20.03	$10.28	$1,442.16	0.01%		72	0.009%		6	
					$19.51	$10.00	$1,404.72	0.01%		72	0.009%		6	
	953305	750	GEN 5 OLD VINE ZINFANDEL 750ml	S	$10.30	$5.20	$2,842.80	0.02%	100.00%	276	0.03%	100.00%	23	
					$10.30	$5.20	$2,842.80	0.02%		276	0.033%		23	
	987644	750	KOURTAKI VIN CRETE RED'13 750ml	S	$10.28	$5.09	$2,837.28	0.02%	-0.29%	276	0.03%	-0.36%	23	
					$10.28	$5.09	$2,837.28	0.02%		276	0.033%		23	
	951083	750	KRUGER RUMPF SCHEUREBE SPATLESE 750ml	S	$26.26	$13.58	$2,836.08	0.02%	-24.73%	108	0.01%	-25.00%	9	
					$26.26	$13.58	$2,836.08	0.02%		108	0.013%		9	
	904351	750	BANFI SAN ANGELO PINOT GRIGIO '15 750ml	S	$18.16	$9.40	$2,832.96	0.02%	0.55%	156	0.02%	0.00%	13	
					$18.16	$9.40	$2,832.96	0.02%		156	0.019%		13	
	919538	750	LA JOTA HOWELL MTN CABERNET 750ml	S	$94.29	$50.00	$2,828.70	0.02%	178.63%	30	0.00%	150.00%	3	
					$94.29	$50.00	$2,828.70	0.02%		30	0.004%		3	
	909360	750	WALNUT CREST MERLOT 750ml	S	$7.10	$3.51	$2,811.60	0.02%	27.59%	396	0.05%	26.92%	33	
					$7.10	$3.51	$2,811.60	0.02%		396	0.048%		33	
	384604	750	VOSCA PINOT GRIGIO 750ml	S	$17.99	$11.99	$2,806.44	0.02%	100.00%	156	0.02%	100.00%	13	
					$17.99	$11.99	$2,806.44	0.02%		156	0.019%		13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950645	750	50 DEGREES RIESLING 750ml	S	$15.07	$7.63	$2,800.68	0.02%	57.38%	186	0.02%	55.00%	16	
					$14.83	$7.50	$1,423.68	0.01%		96	0.012%		8	
					$15.30	$7.75	$1,377.00	0.01%		90	0.011%		8	
	953420	750	SOLAR DE RANDEZ RESERVA SELECCION 750ml	S	$30.95	$16.00	$2,785.50	0.02%	175.00%	90	0.01%	175.00%	8	
					$30.95	$16.00	$2,785.50	0.02%		90	0.011%		8	
	953367	750	ROSE AND SON RED BLEND 750ml	S	$17.84	$11.58	$2,783.04	0.02%	100.00%	156	0.02%	100.00%	13	
					$17.84	$11.58	$2,783.04	0.02%		156	0.019%		13	
	343311	750	PLACIDO CHIANTI DOCG 750ml	S	$7.47	$3.71	$2,778.84	0.02%	-22.00%	372	0.05%	-22.50%	31	
					$7.47	$3.71	$2,778.84	0.02%		372	0.045%		31	
	460673	750	DARK HORSE MERLOT 750ml	S	$10.99	$5.77	$2,769.48	0.02%	115.38%	252	0.03%	115.38%	21	
					$10.99	$5.77	$2,769.48	0.02%		252	0.031%		21	
	952749	750	URLARI PERVALE 750ml	S	$20.97	$13.69	$2,768.04	0.02%	100.00%	132	0.02%	100.00%	11	
					$20.97	$13.69	$2,768.04	0.02%		132	0.016%		11	
	913063	750	SINSKEY CABERNET SLD 750ml	S	$115.02	$60.83	$2,760.48	0.02%	0.00%	24	0.00%	0.00%	2	
					$115.02	$60.83	$2,760.48	0.02%		24	0.003%		2	
	953275	750	SILVER OAK NAPA 08 750ml	S	$171.41	$90.75	$2,742.56	0.02%	100.00%	16	0.00%	100.00%	1	
					$171.41	$90.75	$2,742.56	0.02%		16	0.002%		1	
	951878	750	CHAT DUFORT VIVENS LE RELAIS 750ml	S	$45.65	$24.00	$2,739.00	0.02%	-42.77%	60	0.01%	-42.86%	5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951878				$45.65	$24.00	$2,739.00	0.02%		60	0.007%		5	
	951964	750	WHITE KNIGHT PINOT GRIGIO 750ml	S	$12.04	$6.14	$2,736.12	0.02%	110.32%	228	0.03%	111.11%	19	
					$11.99	$6.10	$2,445.96	0.02%		204	0.025%		17	
					$12.09	$6.17	$290.16	0.00%		24	0.003%		2	
	950376	750	ARNOTT-ROBERTS SYRAHSONOMA CST 750ml	S	$45.56	$30.50	$2,733.60	0.02%	67.41%	60	0.01%	66.67%	5	
					$45.56	$30.50	$2,733.60	0.02%		60	0.007%		5	
	954490	750	ZAPUNTEL BRUNELLO DI MONTALCINO 750ml	S	$37.94	$25.00	$2,731.68	0.02%	100.00%	72	0.01%	100.00%	6	
					$37.94	$25.00	$2,731.68	0.02%		72	0.009%		6	
	947015	750	CANVAS PINOT NOIR 750ml	S	$7.11	$3.52	$2,730.24	0.02%	-16.36%	384	0.05%	-16.67%	32	
					$7.11	$3.52	$2,730.24	0.02%		384	0.047%		32	
	954188	750	GHISOLFI BRICCO VISETTE '10 750ml	S	$75.73	$40.00	$2,726.28	0.02%	100.00%	36	0.00%	100.00%	3	
					$75.73	$40.00	$2,726.28	0.02%		36	0.004%		3	
	914864	750	ROSENBLUM ZIN PASO ROBLES '14 750ml	S	$18.92	$12.66	$2,724.94	0.02%	-2.70%	156	0.02%	-12.64%	13	
					$24.56	$12.66	$1,424.48	0.01%		58	0.007%		5	
					$13.27	$12.66	$1,300.46	0.01%		98	0.012%		8	
	353805	750	CAMPANILE PINOT GRIGIO 750ml	S	$11.41	$5.99	$2,721.72	0.02%	-71.51%	240	0.03%	-71.96%	20	
					$11.19	$5.87	$1,745.64	0.01%		156	0.019%		13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	353805				$11.62	$6.10	$976.08	0.01%		84	0.010%		7	
	948708	750	SEGHESIO ANGELAS TABLE ZIN '16 750ml	S	$16.20	$8.34	$2,721.60	0.02%	0.53%	168	0.02%	0.00%	14	
					$16.20	$8.34	$2,721.60	0.02%		168	0.020%		14	
	953233	750	KUNDE CABERNET RESERVE 750ml	S	$56.69	$30.00	$2,721.12	0.02%	100.00%	48	0.01%	100.00%	4	
					$56.69	$30.00	$2,721.12	0.02%		48	0.006%		4	
	909563	750	CANVAS PINOT GRIGIO 750ml	S	$7.17	$3.55	$2,717.43	0.02%	-20.20%	379	0.05%	-20.47%	32	
					$7.17	$3.55	$2,717.43	0.02%		379	0.046%		32	
	450833	750	CANYON ROAD PINOT NOIR 750ml	S	$5.79	$3.00	$2,709.72	0.02%	6.49%	468	0.06%	2.63%	39	
					$5.79	$3.00	$2,709.72	0.02%		468	0.057%		39	
	952713	750	CALATHUS GRAN CORTE 750ml	S	$16.09	$8.29	$2,705.04	0.02%	252.00%	168	0.02%	250.00%	14	
					$16.17	$8.33	$1,552.32	0.01%		96	0.012%		8	
					$16.01	$8.25	$1,152.72	0.01%		72	0.009%		6	
	947147	750	MARTIN RAY CHARD SNM CST'17 750ml	S	$16.10	$8.28	$2,704.80	0.02%	100.00%	168	0.02%	100.00%	14	
					$16.10	$8.28	$2,704.80	0.02%		168	0.020%		14	
	953595	750	MICHEL MAGNIEN CLOS DE LA ROCHE 15 750ml	S	$224.74	$119.17	$2,696.88	0.02%	100.00%	12	0.00%	100.00%	1	
					$224.74	$119.17	$2,696.88	0.02%		12	0.001%		1	
	953102	750	ROUND POND NAC MIXED CASE #1 750ml	S	$31.86	$16.67	$2,676.24	0.02%	100.00%	84	0.01%	100.00%	7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953102				$31.86	$16.67	$2,676.24	0.02%		84	0.010%		7	
	953581	750	SLEIGHT OF HAND PSYCHEDELIC SYRAH 750ml	S	$63.23	$33.33	$2,655.66	0.02%	100.00%	42	0.01%	100.00%	4	
					$63.23	$33.33	$2,655.66	0.02%		42	0.005%		4	
	949186	750	TERRE DEI ROVERI BARBARESCO 750ml	S	$44.12	$23.39	$2,647.20	0.02%	26.01%	60	0.01%	25.00%	5	
					$44.12	$23.39	$2,647.20	0.02%		60	0.007%		5	
	951501	750	LUKE CABERNET SAUVIGNON 750ml	S	$20.00	$10.33	$2,639.16	0.02%	-46.09%	132	0.02%	-45.00%	11	
					$19.99	$10.33	$1,679.16	0.01%		84	0.010%		7	
					$20.00	$10.33	$960.00	0.01%		48	0.006%		4	
	951369	750	BUTTER CHARDONNAY 750ml	U	$15.46	$7.96	$2,628.20	0.02%	-43.01%	170	0.02%	-43.33%	14	
					$15.46	$7.96	$2,628.20	0.02%		170	0.021%		14	
	952493	750	MARTHA STOUMEN POST FLIRTATION 750ml	S	$20.02	$13.17	$2,622.62	0.02%	44.07%	131	0.02%	9.17%	11	
					$20.02	$13.17	$2,622.62	0.02%		131	0.016%		11	
	949209	750	MIMIS CAB MERLOT 750ml	S	$8.07	$3.92	$2,614.68	0.02%	-66.39%	324	0.04%	-66.55%	27	
					$8.07	$3.92	$2,614.68	0.02%		324	0.039%		27	
	949875	750	ZIONS LODGE CHARDONNAY 750ml	S	$7.71	$3.83	$2,590.56	0.02%	-66.57%	336	0.04%	-66.67%	28	
					$7.71	$3.83	$2,590.56	0.02%		336	0.041%		28	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949327	750	KOSTA BROWNE SONOMACOAST PN '16 750ml	S	$107.22	$56.67	$2,573.28	0.02%	-33.33%	24	0.00%	-33.33%	2	
					$107.22	$56.67	$2,573.28	0.02%		24	0.003%		2	
	953049	750	ARATAS NAC MIXED CASE #1 750ml	S	$80.08	$42.38	$2,562.56	0.02%	100.00%	32	0.00%	100.00%	3	
					$80.08	$42.38	$2,562.56	0.02%		32	0.004%		3	
	953392	750	JABOULET THALABERT CROZE HERMITAGE 750ml	S	$45.28	$18.13	$2,560.20	0.02%	100.00%	54	0.01%	100.00%	5	
					$48.02	$25.17	$2,304.96	0.02%		48	0.006%		4	
					$42.54	$11.08	$255.24	0.00%		6	0.001%		1	
	092544	750	CHERRY KIJAFA DENMARK 750ml	S	$13.13	$6.75	$2,554.84	0.02%	-65.76%	195	0.02%	-66.67%	16	
					$12.84	$6.75	$1,373.88	0.01%		107	0.013%		9	
					$13.42	$6.75	$1,180.96	0.01%		88	0.011%		7	
	951325	750	COTES DE CIEL COUNOISE 750ml	S	$19.34	$12.59	$2,552.88	0.02%	-16.57%	132	0.02%	0.00%	11	
					$19.34	$12.59	$2,552.88	0.02%		132	0.016%		11	
	905992	750	MASSAYA GOLD SELC. RED 750ml	S	$53.15	$27.50	$2,551.20	0.02%	401.95%	48	0.01%	300.00%	4	
					$53.15	$27.50	$2,551.20	0.02%		48	0.006%		4	
	953343	750	BARLOW MERLOT 750ml	S	$26.50	$17.50	$2,544.00	0.02%	100.00%	96	0.01%	100.00%	8	
					$26.50	$17.50	$2,544.00	0.02%		96	0.012%		8	
	953191	750	ZILLINGER VELUE ZWEIGELT '15 750ml	S	$17.66	$9.72	$2,534.88	0.02%	100.00%	144	0.02%	100.00%	12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953191				$19.37	$9.92	$1,394.64	0.01%		72	0.009%		6	
					$15.35	$9.92	$921.00	0.01%		60	0.007%		5	
					$18.27	$9.33	$219.24	0.00%		12	0.001%		1	
	951459	**750**	**MONTE PASCHOAL CABERNET 750ml**	**S**	**$12.77**	**$6.64**	**$2,528.46**	**0.02%**	**100.00%**	**198**	**0.02%**	**100.00%**	**17**	
					$12.77	$6.64	$2,528.46	0.02%		198	0.024%		17	
	951458	**750**	**MONTE PASCHOAL MERLOT 750ml**	**S**	**$12.77**	**$6.64**	**$2,528.46**	**0.02%**	**100.00%**	**198**	**0.02%**	**100.00%**	**17**	
					$12.77	$6.64	$2,528.46	0.02%		198	0.024%		17	
	951405	**750**	**MONTE PASCHOAL RESERVE TANNAT 750ml**	**S**	**$12.77**	**$6.64**	**$2,528.46**	**0.02%**	**100.00%**	**198**	**0.02%**	**100.00%**	**17**	
					$12.77	$6.64	$2,528.46	0.02%		198	0.024%		17	
	952662	**750**	**QUINTA DE SANTA EUFEMIA COLHEITA P 750ml**	**S**	**$70.21**	**$37.00**	**$2,527.56**	**0.02%**	**-25.00%**	**36**	**0.00%**	**-25.00%**	**3**	
					$70.21	$37.00	$2,527.56	0.02%		36	0.004%		3	
	952879	**750**	**CHATEAU PALMER '08 750ml**	**S**	**$419.79**	**$222.83**	**$2,518.74**	**0.02%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$419.79	$222.83	$2,518.74	0.02%		6	0.001%		1	
	954608	**750**	**CLINE FARMHOUSE RED 750ml**	**S**	**$9.98**	**$5.03**	**$2,514.96**	**0.02%**	**100.00%**	**252**	**0.03%**	**100.00%**	**21**	
					$9.98	$5.03	$2,514.96	0.02%		252	0.031%		21	
	951480	**750**	**COPPOLA DIRECTOR'S OZ MERLOT 750ml**	**S**	**$23.06**	**$12.00**	**$2,490.48**	**0.02%**	**100.00%**	**108**	**0.01%**	**100.00%**	**9**	
					$23.06	$12.00	$2,490.48	0.02%		108	0.013%		9	
	950855	**750**	**POLVANERA PRIMITIVO 750ml**	**S**	**$18.86**	**$9.75**	**$2,489.52**	**0.02%**	**-36.26%**	**132**	**0.02%**	**-36.84%**	**11**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950855				$18.86	$9.75	$2,489.52	0.02%		132	0.016%		11	
	920380	750	BERINGER CHEESECAKE MERLOT 750ml	S	$6.48	$3.37	$2,488.32	0.02%	-26.97%	384	0.05%	-27.27%	32	
					$6.48	$3.37	$2,488.32	0.02%		384	0.047%		32	
	953259	750	SUI GENERIS 750ml	S	$13.82	$7.08	$2,487.60	0.02%	100.00%	180	0.02%	100.00%	15	
					$13.82	$7.08	$2,487.60	0.02%		180	0.022%		15	
	953219	750	CHATEAU AUSONE '13 750ml	S	$828.65	$440.00	$2,485.95	0.02%	100.00%	3	0.00%	100.00%	0	
					$828.65	$440.00	$2,485.95	0.02%		3	0.000%		0	
	954918	750	MOET RESERVE BRUT 750ml	S	$41.41	$21.87	$2,484.60	0.02%	100.00%	60	0.01%	100.00%	5	
					$41.41	$21.87	$2,484.60	0.02%		60	0.007%		5	
	589384	750	MIRASSOU MOSCATO 750ml	S	$9.50	$4.98	$2,483.64	0.02%	53.03%	252	0.03%	40.00%	21	
					$10.00	$5.24	$2,160.00	0.02%		216	0.026%		18	
					$8.99	$4.71	$323.64	0.00%		36	0.004%		3	
	954072	750	SPENCE HOWELL MOUNTAIN CABERNET 750ml	S	$68.94	$46.00	$2,481.84	0.02%	100.00%	36	0.00%	100.00%	3	
					$68.94	$46.00	$2,481.84	0.02%		36	0.004%		3	
	951404	750	MONTE PASCHOAL FRIZZANTE 750ml	S	$12.49	$6.49	$2,473.02	0.02%	100.00%	198	0.02%	100.00%	17	
					$12.49	$6.49	$2,473.02	0.02%		198	0.024%		17	
	920910	750	PORTA PALO MERLOT 750ml	S	$7.05	$3.38	$2,453.40	0.02%	16.37%	348	0.04%	16.00%	29	
					$7.05	$3.38	$2,453.40	0.02%		348	0.042%		29	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	907995	750	CANVAS CHARD 750ml	S	$5.70	$2.77	$2,451.00	0.02%	-26.50%	430	0.05%	-26.79%	36	
					$5.70	$2.77	$2,451.00	0.02%		430	0.052%		36	
	952943	750	RIFFAULT SANCERRE QUARTERONS 750ml	S	$29.77	$15.46	$2,440.81	0.02%	503.57%	83	0.01%	491.67%	7	
					$28.91	$15.00	$1,705.69	0.01%		59	0.007%		5	
					$30.63	$15.92	$735.12	0.01%		24	0.003%		2	
	907524	750	PIGHIN PINOT GRIGIO 750ml	S	$16.92	$8.63	$2,436.48	0.02%	-53.57%	144	0.02%	-53.85%	12	
					$16.92	$8.63	$2,436.48	0.02%		144	0.017%		12	
	951596	750	13 CELSIUS SAUVIGNON BLANC 750ml	S	$11.88	$6.24	$2,434.92	0.02%	-37.36%	204	0.02%	-37.50%	17	
					$11.99	$6.30	$1,870.44	0.02%		156	0.019%		13	
					$11.76	$6.18	$564.48	0.00%		48	0.006%		4	
	950389	750	ALEX GAMBAL BARTARDMONTRA CHET 750ml	S	$405.51	$272.00	$2,433.06	0.02%	1.36%	6	0.00%	0.00%	1	
					$405.51	$272.00	$2,433.06	0.02%		6	0.001%		1	
	948989	750	FOUNDRY ALLA PRIMA'11 COLUMBIA 750ml	S	$18.39	$11.96	$2,427.48	0.02%	69.31%	132	0.02%	83.33%	11	
					$18.39	$11.96	$2,427.48	0.02%		132	0.016%		11	
	954395	750	BEAUCASTEL CNP MIXED VINTAGE 750ml	S	$101.08	$53.50	$2,425.92	0.02%	100.00%	24	0.00%	100.00%	2	
					$101.08	$53.50	$2,425.92	0.02%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	948130	750	SOTER ROSE '17 750ml	S	$16.78	$11.00	$2,416.32	0.02%	1100.00%	144	0.02%	1100.00%	12	
					$16.78	$11.00	$2,416.32	0.02%		144	0.017%		12	
	951357	750	CANALICCHIO DI SOPRA BRUNELLO RISE 750ml	S	$201.27	$135.00	$2,415.24	0.02%	-74.75%	12	0.00%	-75.00%	1	
					$201.27	$135.00	$2,415.24	0.02%		12	0.001%		1	
	952347	750	LA MOZZA CABERNET SAUV '15 750ml	S	$18.29	$9.35	$2,414.28	0.02%	10.00%	132	0.02%	10.00%	11	
					$18.29	$9.35	$2,414.28	0.02%		132	0.016%		11	
	951643	750	TERRA VALENTINE NAC MIXED CASE #1 750ml	S	$28.73	$15.00	$2,413.32	0.02%	17.94%	84	0.01%	16.67%	7	
					$28.73	$15.00	$2,413.32	0.02%		84	0.010%		7	
	947633	750	JLC COTE BLEU ROSE 750ml	S	$13.40	$6.75	$2,412.00	0.02%	-6.00%	180	0.02%	-6.25%	15	
					$13.40	$6.75	$2,412.00	0.02%		180	0.022%		15	
	953631	750	LLM ECHEZEAUX 15 750ml	S	$401.09	$213.00	$2,406.54	0.02%	100.00%	6	0.00%	100.00%	1	
					$401.09	$213.00	$2,406.54	0.02%		6	0.001%		1	
	950019	750	FRATELLI BARBERA PIEMONTE'14 750ml	S	$11.10	$5.53	$2,397.60	0.02%	-37.53%	216	0.03%	-37.93%	18	
					$11.10	$5.53	$2,397.60	0.02%		216	0.026%		18	
	909738	750	LEESE FITCH PINOT NOIR 750ml	S	$9.98	$5.04	$2,395.20	0.02%	-9.09%	240	0.03%	-9.09%	20	
					$9.98	$5.04	$2,395.20	0.02%		240	0.029%		20	
	954147	750	STAGLIN SALUS BOOTH BELLA CAB'14 750ml	S	$65.96	$44.00	$2,374.56	0.02%	100.00%	36	0.00%	100.00%	3	
					$65.96	$44.00	$2,374.56	0.02%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	948655	750	STELLA ROSA MOSCATO 750ml	S	$13.13	$6.72	$2,363.40	0.02%	201.28%	180	0.02%	200.00%	15	
					$13.13	$6.72	$2,363.40	0.02%		180	0.022%		15	
	953579	750	RIEFLE CREMANT D'ALSACE ROSE 750ml	S	$21.73	$11.21	$2,356.80	0.02%	100.00%	102	0.01%	100.00%	9	
					$23.29	$12.04	$2,235.84	0.02%		96	0.012%		8	
					$20.16	$10.38	$120.96	0.00%		6	0.001%		1	
	954038	750	LA VALENTINA PECORINO 750ml	S	$17.65	$9.13	$2,329.80	0.02%	100.00%	132	0.02%	100.00%	11	
					$17.65	$9.13	$2,329.80	0.02%		132	0.016%		11	
	908494	750	GILLIARD DOLE DES MONTS RED 750ml	S	$38.62	$20.17	$2,317.20	0.02%	0.21%	60	0.01%	0.00%	5	
					$38.62	$20.17	$2,317.20	0.02%		60	0.007%		5	
	920518	750	ELYSE ROSE 2015 750ml	S	$17.42	$9.00	$2,299.44	0.02%	100.00%	132	0.02%	100.00%	11	
					$17.42	$9.00	$2,299.44	0.02%		132	0.016%		11	
	908551	750	TERLATO FAMILY PINOT GRIGIO 750ml	S	$21.27	$11.05	$2,297.16	0.02%	900.00%	108	0.01%	900.00%	9	
					$21.27	$11.05	$2,297.16	0.02%		108	0.013%		9	
	921134	750	ST SUPERY SAUV BLANC DOLLARHIDE'16 750ml	L	$27.95	$14.52	$2,291.90	0.02%	27.97%	82	0.01%	28.33%	7	
					$27.95	$14.52	$2,291.90	0.02%		82	0.010%		7	
	954874	750	JACQUES PRIEUR CORTON CHAR 2015 750ml	S	$380.20	$202.08	$2,281.20	0.02%	100.00%	6	0.00%	100.00%	1	
					$380.20	$202.08	$2,281.20	0.02%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**909397**	**750**	**SCARBOLO FRIULANO '12/13 750ml**	**S**	**$11.17**	**$5.56**	**$2,276.88**	**0.02%**	**580.99%**	**325**	**0.04%**	**1377.27%**	**27**	
					$6.98	$3.33	$2,261.52	0.02%		324	0.039%		27	
					$15.36	$7.79	$15.36	0.00%		1	0.000%		0	
	953419	**750**	**ROBERT CRAIG GAP'S CROWN CHARDONNA 750ml**	**U**	**$26.82**	**$13.92**	**$2,268.00**	**0.03%**	**100.00%**	**126**	**0.02%**	**100.00%**	**11**	
					$18.00	$9.23	$1,296.00	0.01%		72	0.009%		6	
					$35.64	$18.61	$972.00	0.02%		54	0.007%		5	
	952009	**750**	**LE CHIUSE BRUNELLO DI MONTALCINO ' 750ml**	**S**	**$75.17**	**$39.83**	**$2,255.10**	**0.02%**	**223.45%**	**30**	**0.00%**	**150.00%**	**3**	
					$75.17	$39.83	$2,255.10	0.02%		30	0.004%		3	
	953386	**750**	**OPERATION DRAGOON 750ml**	**S**	**$18.68**	**$9.67**	**$2,241.60**	**0.02%**	**100.00%**	**120**	**0.01%**	**100.00%**	**10**	
					$18.68	$9.67	$2,241.60	0.02%		120	0.015%		10	
	909242	**750**	**BASTIANICH VESPA BIANCO 750ml**	**S**	**$36.49**	**$19.02**	**$2,235.72**	**0.02%**	**429.98%**	**60**	**0.01%**	**500.00%**	**5**	
					$37.78	$19.71	$1,813.44	0.02%		48	0.006%		4	
					$35.19	$18.33	$422.28	0.00%		12	0.001%		1	
	954012	**750**	**DONKEY AND GOAT TWINKLE 750ml**	**S**	**$23.24**	**$15.33**	**$2,231.04**	**0.02%**	**100.00%**	**96**	**0.01%**	**100.00%**	**8**	
					$23.24	$15.33	$2,231.04	0.02%		96	0.012%		8	
	953734	**750**	**ART+SCIENCE HUMBLE CIDER 750ml**	**S**	**$12.35**	**$7.83**	**$2,223.00**	**0.02%**	**100.00%**	**180**	**0.02%**	**100.00%**	**15**	
					$12.35	$7.83	$2,223.00	0.02%		180	0.022%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953318	750	CHAT DE LA CREE MONTAGNY TOURELLES 750ml	S	$30.80	$16.08	$2,217.60	0.02%	100.00%	72	0.01%	100.00%	6	
					$30.80	$16.08	$2,217.60	0.02%		72	0.009%		6	
	907188	750	REYNOLDS PERSISTENCE'14 750ml	S	$61.60	$32.50	$2,217.60	0.02%	100.00%	36	0.00%	100.00%	3	
					$61.60	$32.50	$2,217.60	0.02%		36	0.004%		3	
	950831	750	DOMAINE COUDRAIE ANJOU ROSE DE LOI 750ml	S	$12.54	$6.30	$2,214.00	0.02%	-7.65%	180	0.02%	-11.76%	15	
					$11.83	$5.92	$1,419.60	0.01%		120	0.015%		10	
					$13.24	$6.67	$794.40	0.01%		60	0.007%		5	
	951597	750	MOOBUZZ CHARDONNAY 750ml	S	$14.15	$7.26	$2,207.40	0.02%	557.43%	156	0.02%	550.00%	13	
					$14.15	$7.26	$2,207.40	0.02%		156	0.019%		13	
	949923	750	STELLA ROSA PEACH 750ml	S	$13.13	$6.72	$2,205.84	0.02%	134.58%	168	0.02%	133.33%	14	
					$13.13	$6.72	$2,205.84	0.02%		168	0.020%		14	
	951807	750	HAUT MEDOC DISSAN 750ml	S	$26.25	$13.54	$2,205.00	0.02%	-58.47%	84	0.01%	-58.62%	7	
					$26.25	$13.54	$2,205.00	0.02%		84	0.010%		7	
	907448	750	DUSKY GOOSE PN RAMBOUILLET'08 750ml	S	$91.04	$60.96	$2,184.96	0.02%	100.00%	24	0.00%	100.00%	2	
					$91.04	$60.96	$2,184.96	0.02%		24	0.003%		2	
	456473	750	FEL PINOT NOIR ANDERSON VALLEY 750ml	S	$36.22	$19.00	$2,173.20	0.02%	-28.46%	60	0.01%	-28.57%	5	
					$36.22	$19.00	$2,173.20	0.02%		60	0.007%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YSE SPECIAL ORDERS - WINE	**952588**	**750**	**KIR YIANNI NAOUSSA 750ml**	**S**	**$18.10**	**$9.25**	**$2,172.00**	**0.02%**	**150.00%**	**120**	**0.01%**	**150.00%**	**10**	
					$18.10	$9.25	$2,172.00	0.02%		120	0.015%		10	
	949094	**750**	**ADAPTATION CABERNET NAPA'15 750ml**	**S**	**$59.99**	**$31.67**	**$2,159.64**	**0.02%**	**50.00%**	**36**	**0.00%**	**50.00%**	**3**	
					$59.99	$31.67	$2,159.64	0.02%		36	0.004%		3	
	954811	**750**	**VICTARA PRIVATE RESERVE 750ml**	**S**	**$89.52**	**$60.00**	**$2,148.48**	**0.02%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$89.52	$60.00	$2,148.48	0.02%		24	0.003%		2	
	948363	**750**	**GRAMERCY MONTOYA TEMPRANILLO'13 750ml**	**S**	**$44.43**	**$23.33**	**$2,132.64**	**0.02%**	**101.06%**	**48**	**0.01%**	**100.00%**	**4**	
					$44.43	$23.33	$2,132.64	0.02%		48	0.006%		4	
	953280	**750**	**ZYME KAIROS 750ml**	**S**	**$88.60**	**$46.67**	**$2,126.40**	**0.02%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$88.60	$46.67	$2,126.40	0.02%		24	0.003%		2	
	953979	**750**	**HENRI CREMANT DU JURA 750ml**	**S**	**$25.25**	**$13.17**	**$2,121.00**	**0.02%**	**100.00%**	**84**	**0.01%**	**100.00%**	**7**	
					$25.25	$13.17	$2,121.00	0.02%		84	0.010%		7	
	951831	**750**	**SHAW & SMITH PINOT NOIR '14 750ml**	**S**	**$35.35**	**$18.35**	**$2,121.00**	**0.02%**	**-27.84%**	**60**	**0.01%**	**-28.57%**	**5**	
					$35.35	$18.35	$2,121.00	0.02%		60	0.007%		5	
	953917	**750**	**FRITZ MULLER SEMI SPARKLING WHITE 750ml**	**S**	**$16.04**	**$8.25**	**$2,117.28**	**0.02%**	**100.00%**	**132**	**0.02%**	**100.00%**	**11**	
					$16.04	$8.25	$2,117.28	0.02%		132	0.016%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919183	750	TERREDORA ROSANOVAE ROSATO 750ml	S	$16.38	$8.34	$2,114.40	0.02%	-13.63%	132	0.02%	-16.67%	11	
					$15.59	$7.92	$1,496.64	0.01%		96	0.012%		8	
					$17.16	$8.75	$617.76	0.01%		36	0.004%		3	
	908717	750	LA LINDA MALBEC '16 750ml	S	$11.18	$5.87	$2,113.44	0.02%	65.98%	192	0.02%	77.78%	16	
					$10.49	$5.50	$1,258.80	0.01%		120	0.015%		10	
					$11.87	$6.24	$854.64	0.01%		72	0.009%		6	
	949034	750	KIR-YANNI AKAKIES ROSE 750ml	S	$14.65	$7.42	$2,109.60	0.02%	100.00%	144	0.02%	100.00%	12	
					$14.65	$7.42	$2,109.60	0.02%		144	0.017%		12	
	953157	750	CHAT PIERRE BISE CLOS DU COULAINE 750ml	S	$24.97	$13.00	$2,097.48	0.02%	100.00%	84	0.01%	100.00%	7	
					$24.97	$13.00	$2,097.48	0.02%		84	0.010%		7	
	950458	750	PODERE LE RIPI AMORE E MAGIA '09 750ml	S	$34.83	$22.92	$2,089.80	0.02%	-51.25%	60	0.01%	-52.38%	5	
					$34.83	$22.92	$2,089.80	0.02%		60	0.007%		5	
	907799	750	MASCHIO PROSECCO BRUT 750ml	S	$12.38	$6.32	$2,079.84	0.02%	-27.06%	168	0.02%	-27.78%	14	
					$12.38	$6.32	$2,079.84	0.02%		168	0.020%		14	
	953472	750	LAGAR ROSE 750ml	S	$11.48	$5.83	$2,079.60	0.02%	100.00%	180	0.02%	100.00%	15	
					$11.71	$5.95	$1,405.20	0.01%		120	0.015%		10	
					$11.24	$5.70	$674.40	0.01%		60	0.007%		5	
	949940	750	CHATEAU GISCOURS'14 750ml	S	$86.47	$45.92	$2,075.28	0.02%	100.00%	24	0.00%	100.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949940				$86.47	$45.92	$2,075.28	0.02%		24	0.003%		2	
	948737	750	SILVER OAK ALEX V CABERNET '08 750ml	S	$109.22	$57.75	$2,075.18	0.02%	-94.44%	19	0.00%	-94.44%	2	
					$109.22	$57.75	$2,075.18	0.02%		19	0.002%		2	
	951637	750	FISHER NAC MIXED CASE #1 750ml	S	$38.28	$20.00	$2,067.12	0.02%	51.53%	54	0.01%	12.50%	5	
					$38.28	$20.00	$2,067.12	0.02%		54	0.007%		5	
	953889	750	SHIOKAWA COWBOY YAMAHAI 750ml	S	$34.11	$17.78	$2,046.60	0.02%	100.00%	60	0.01%	100.00%	5	
					$34.11	$17.78	$2,046.60	0.02%		60	0.007%		5	
	953161	750	REDENTORE CHARDONNAY'17 750ml	S	$11.36	$5.67	$2,044.80	0.02%	100.00%	180	0.02%	100.00%	15	
					$11.36	$5.67	$2,044.80	0.02%		180	0.022%		15	
	954210	750	E PIRA LANGHE NEBBIOLA 2016 750ml	S	$42.59	$22.28	$2,044.32	0.02%	100.00%	48	0.01%	100.00%	4	
					$42.59	$22.28	$2,044.32	0.02%		48	0.006%		4	
	948183	750	GAJA DAGROMIS 750ml	S	$85.15	$44.83	$2,043.60	0.02%	100.00%	24	0.00%	100.00%	2	
					$85.15	$44.83	$2,043.60	0.02%		24	0.003%		2	
	953703	750	BLACKBIRD CONTRARIAN 14 750ml	S	$113.47	$60.01	$2,042.46	0.02%	100.00%	18	0.00%	100.00%	2	
					$113.47	$60.01	$2,042.46	0.02%		18	0.002%		2	
	949809	750	PARINGA SPARKLING SHIRAZ 750ml	S	$16.98	$8.75	$2,037.60	0.02%	-16.24%	120	0.01%	-16.67%	10	
					$16.98	$8.75	$2,037.60	0.02%		120	0.015%		10	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**954258**	**750**	**GOOSE RIDGE G3 SYRAH 750ml**	**S**	**$6.49**	**$3.18**	**$2,024.88**	**0.02%**	**100.00%**	**312**	**0.04%**	**100.00%**	**26**	
					$6.49	$3.18	$2,024.88	0.02%		312	0.038%		26	
	947275	**750**	**BARLOW SAUV BLANC 750ml**	**S**	**$15.32**	**$10.00**	**$2,022.24**	**0.02%**	**100.00%**	**132**	**0.02%**	**100.00%**	**11**	
					$15.32	$10.00	$2,022.24	0.02%		132	0.016%		11	
	953369	**750**	**PIATTELLI GRAND RESERVE MALBEC 750ml**	**S**	**$20.99**	**$11.96**	**$2,015.04**	**0.02%**	**100.00%**	**96**	**0.01%**	**100.00%**	**8**	
					$20.99	$11.96	$2,015.04	0.02%		96	0.012%		8	
	951345	**750**	**FAUSSE PISTE PN VEGETABLE LAMB'14 750ml**	**S**	**$28.64**	**$15.00**	**$2,011.18**	**0.02%**	**47.44%**	**70**	**0.01%**	**45.83%**	**6**	
					$28.93	$15.00	$1,330.78	0.01%		46	0.006%		4	
					$28.35	$15.00	$680.40	0.01%		24	0.003%		2	
	919530	**750**	**CHATEAU SIMARD '10 750ml**	**S**	**$55.86**	**$29.33**	**$2,010.96**	**0.02%**	**-64.51%**	**36**	**0.00%**	**-70.00%**	**3**	
					$55.86	$29.33	$2,010.96	0.02%		36	0.004%		3	
	953635	**750**	**BRANDINI BAROLO RESA 12 750ml**	**S**	**$47.87**	**$25.00**	**$2,010.54**	**0.02%**	**100.00%**	**42**	**0.01%**	**100.00%**	**4**	
					$47.87	$25.00	$2,010.54	0.02%		42	0.005%		4	
	948619	**750**	**VIETTI VILLERO RIS BAROLO 750ml**	**S**	**$333.74**	**$177.00**	**$2,002.41**	**0.02%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$359.43	$190.67	$1,078.29	0.01%		3	0.000%		0	
					$308.04	$163.33	$924.12	0.01%		3	0.000%		0	
	952153	**750**	**CATENA HISTORICO RED BLEND 750ml**	**S**	**$21.23**	**$10.91**	**$1,995.62**	**0.02%**	**95.83%**	**94**	**0.01%**	**95.83%**	**8**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952153				$21.23	$10.91	$1,995.62	0.02%		94	0.011%		8	
	943948	750	ZARATE ALBARINO 750ml	S	$20.74	$10.75	$1,991.04	0.02%	100.00%	96	0.01%	100.00%	8	
					$20.74	$10.75	$1,991.04	0.02%		96	0.012%		8	
	950113	750	JEAN DUMANGIN BRUT ROSE 750ml	S	$55.25	$37.00	$1,989.00	0.02%	200.00%	36	0.00%	200.00%	3	
					$55.25	$37.00	$1,989.00	0.02%		36	0.004%		3	
	916042	750	VILMART BRUT COEUR DE CUVEE'99 750ml	S	$165.21	$87.50	$1,982.52	0.02%	100.00%	12	0.00%	100.00%	1	
					$165.21	$87.50	$1,982.52	0.02%		12	0.001%		1	
	953969	750	LONG NECK SAUVIGNON BLANC 750ml	S	$10.99	$5.77	$1,978.20	0.02%	100.00%	180	0.02%	100.00%	15	
					$10.99	$5.77	$1,978.20	0.02%		180	0.022%		15	
	951672	750	TAYSON PIERCE CAB BECKSTOFFER '10 750ml	S	$82.35	$55.00	$1,976.40	0.02%	-32.73%	24	0.00%	-33.33%	2	
					$82.35	$55.00	$1,976.40	0.02%		24	0.003%		2	
	954150	750	STAGLIN ESTATE BOOTH BELLA CAB 2014750ml	S	$164.42	$110.00	$1,973.04	0.02%	100.00%	12	0.00%	100.00%	1	
					$164.42	$110.00	$1,973.04	0.02%		12	0.001%		1	
	954151	750	STAGLIN ESTATE BOOTH BELLA CAB 2015750ml	S	$164.42	$110.00	$1,973.04	0.02%	100.00%	12	0.00%	100.00%	1	
					$164.42	$110.00	$1,973.04	0.02%		12	0.001%		1	
	919848	750	CAKEBREAD DANCING BEAR CAB'15 750ml	S	$164.37	$87.08	$1,972.44	0.02%	14.27%	12	0.00%	0.00%	1	
					$164.37	$87.08	$1,972.44	0.02%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**949839**	**750**	**CINDER LAISSEZ FAIRERED 750ml**	**S**	**$16.29**	**$10.65**	**$1,954.80**	**0.02%**	**-68.64%**	**120**	**0.01%**	**-69.57%**	**10**	
					$16.29	$10.65	$1,954.80	0.02%		120	0.015%		10	
	952121	**750**	**MILOU CHARDONNAY 750ml**	**S**	**$9.67**	**$4.86**	**$1,952.28**	**0.02%**	**49.42%**	**192**	**0.02%**	**33.33%**	**16**	
					$10.24	$5.17	$1,843.20	0.02%		180	0.022%		15	
					$9.09	$4.55	$109.08	0.00%		12	0.001%		1	
	950423	**750**	**MARCHESI DI GRESY SAUV LANGHE 750ml**	**S**	**$23.23**	**$12.09**	**$1,951.32**	**0.02%**	**150.00%**	**84**	**0.01%**	**150.00%**	**7**	
					$23.23	$12.09	$1,951.32	0.02%		84	0.010%		7	
	948313	**750**	**QUERCIABELLA CHIANTICLASSICO 750ml**	**S**	**$32.67**	**$17.12**	**$1,948.32**	**0.02%**	**100.00%**	**60**	**0.01%**	**100.00%**	**5**	
					$32.34	$16.94	$1,552.32	0.01%		48	0.006%		4	
					$33.00	$17.29	$396.00	0.00%		12	0.001%		1	
	953255	**750**	**WILLIAMS SELYEM CENTRAL COAST PN 1 750ml**	**S**	**$81.15**	**$42.90**	**$1,947.60**	**0.02%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$81.15	$42.90	$1,947.60	0.02%		24	0.003%		2	
	953406	**750**	**CHALK HILL CARMENERE 750ml**	**S**	**$80.85**	**$42.50**	**$1,940.40**	**0.02%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$80.85	$42.50	$1,940.40	0.02%		24	0.003%		2	
	952887	**750**	**TARAPACA GRAN RESERVE RESERVE CARN 750ml**	**S**	**$17.94**	**$9.13**	**$1,933.68**	**0.02%**	**795.72%**	**108**	**0.01%**	**800.00%**	**9**	
					$17.88	$9.13	$1,501.92	0.01%		84	0.010%		7	
					$17.99	$9.13	$431.76	0.00%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953154	750	HEIDI SCHROCK WEISSBURGUNDER 750ml	S	$22.96	$11.83	$1,928.64	0.02%	100.00%	84	0.01%	100.00%	7	
					$22.96	$11.83	$1,928.64	0.02%		84	0.010%		7	
	948312	750	QUERCIABELLA MONGRANA '15 750ml	S	$23.13	$12.04	$1,923.75	0.02%	-61.15%	83	0.01%	-61.21%	7	
					$23.25	$12.10	$1,371.75	0.01%		59	0.007%		5	
					$23.00	$11.97	$552.00	0.00%		24	0.003%		2	
	952217	750	JOEL GOTT RED BLEND WASH 750ml	S	$15.99	$8.43	$1,918.80	0.02%	75.91%	120	0.01%	66.67%	10	
					$15.99	$8.43	$1,918.80	0.02%		120	0.015%		10	
	954512	750	M MUGNERET VOS ROM ORVEAUX 2015 750ml	S	$158.89	$84.25	$1,906.68	0.02%	100.00%	12	0.00%	100.00%	1	
					$158.89	$84.25	$1,906.68	0.02%		12	0.001%		1	
	953742	750	MT. BEAUTIFUL PINOT NOIR 16 750ml	S	$26.47	$14.00	$1,905.84	0.02%	100.00%	72	0.01%	100.00%	6	
					$26.47	$14.00	$1,905.84	0.02%		72	0.009%		6	
	950834	750	CAMBRIA CHARD KATHERINE'S VINEYARD 750ml	S	$20.83	$11.00	$1,895.53	0.02%	-34.54%	91	0.01%	-34.81%	8	
					$20.83	$11.00	$1,895.53	0.02%		91	0.011%		8	
	951851	750	DRUMHELLER CHARDONNAY 750ml	S	$12.12	$6.37	$1,890.72	0.02%	30.56%	156	0.02%	30.00%	13	
					$12.12	$6.37	$1,890.72	0.02%		156	0.019%		13	
	950976	750	ALEX GAMBAL CHAMBOLLE-MUSIGNY LER 750ml	S	$157.31	$105.50	$1,887.72	0.02%	100.00%	12	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950976				$157.31	$105.50	$1,887.72	0.02%		12	0.001%		1	
	951515	750	KELHAM VINEYARDS NAC MIXED CASE #1 750ml	S	$39.16	$20.75	$1,879.68	0.02%	67.42%	48	0.01%	0.00%	4	
					$39.16	$20.75	$1,879.68	0.02%		48	0.006%		4	
	919856	750	TEXAS DE BRAZIL MERLOT 750ml	S	$8.23	$4.00	$1,876.44	0.02%	-6.06%	228	0.03%	-6.25%	19	
					$8.23	$4.00	$1,876.44	0.02%		228	0.028%		19	
	952815	750	MOON ON THE WATER NAMA 750ml	S	$43.85	$22.96	$1,841.70	0.02%	100.00%	42	0.01%	100.00%	4	
					$43.85	$22.96	$1,841.70	0.02%		42	0.005%		4	
	937164	750	CHAT LA FLEUR PETRUS'15 750ml	S	$305.44	$162.00	$1,832.64	0.02%	100.00%	6	0.00%	100.00%	1	
					$305.44	$162.00	$1,832.64	0.02%		6	0.001%		1	
	952981	750	CASTIGLION DEL BOSCO BRUNELLO 750ml	S	$50.26	$26.47	$1,830.12	0.02%	114.39%	36	0.00%	100.00%	3	
					$52.00	$27.39	$1,248.00	0.01%		24	0.003%		2	
					$48.51	$25.54	$582.12	0.00%		12	0.001%		1	
	953614	750	TAPIZ LAS NOTAS DE JEAN CLAUDE 750ml	S	$99.41	$55.00	$1,817.40	0.02%	100.00%	18	0.00%	100.00%	2	
					$104.08	$55.00	$1,248.96	0.01%		12	0.001%		1	
					$94.74	$55.00	$568.44	0.00%		6	0.001%		1	
	953720	750	RESOLUTE CABERNET 750ml	S	$25.20	$13.14	$1,814.40	0.02%	100.00%	72	0.01%	100.00%	6	
					$25.20	$13.14	$1,814.40	0.02%		72	0.009%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953361	750	CONQUILLA CAVA BRUT ROSE 750ml	S	$14.99	$7.55	$1,798.80	0.01%	100.00%	120	0.01%	100.00%	10	
					$14.99	$7.55	$1,798.80	0.01%		120	0.015%		10	
	948152	750	TWO HANDS SEXY BEAST-CAB 750ml	S	$29.98	$15.68	$1,798.80	0.01%	-19.86%	60	0.01%	-16.67%	5	
					$29.98	$15.68	$1,798.80	0.01%		60	0.007%		5	
	953839	750	GLENTAUCHERS 25 1989 750ml	S	$299.71	$159.06	$1,798.26	0.01%	100.00%	6	0.00%	100.00%	1	
					$299.71	$159.06	$1,798.26	0.01%		6	0.001%		1	
	908715	750	SUTCLIFFE SYRAH 750ml	U	$29.92	$20.00	$1,795.20	0.01%	100.00%	60	0.01%	100.00%	5	
					$29.92	$20.00	$1,795.20	0.01%		60	0.007%		5	
	919675	750	WILLIAMS SELYEM WESTSIDE RD NB 16 750ml	S	$149.40	$79.20	$1,792.80	0.01%	100.00%	12	0.00%	100.00%	1	
					$149.40	$79.20	$1,792.80	0.01%		12	0.001%		1	
	952909	750	GARGUILO OVX '12 750ml	S	$298.52	$200.00	$1,791.12	0.01%	100.00%	6	0.00%	100.00%	1	
					$298.52	$200.00	$1,791.12	0.01%		6	0.001%		1	
	953176	750	BRASSWOOD NAC MIXED CASE 750ml	S	$49.57	$33.00	$1,784.52	0.01%	100.00%	36	0.00%	100.00%	3	
					$49.57	$33.00	$1,784.52	0.01%		36	0.004%		3	
	953172	750	KALIN CH SONOMA CHARDONNAY '95 750ml	S	$39.51	$20.75	$1,777.95	0.01%	100.00%	45	0.01%	100.00%	4	
					$39.51	$20.75	$1,777.95	0.01%		45	0.005%		4	
	953634	750	BRANDINI BAROLO RESA 11 750ml	S	$48.87	$25.00	$1,759.32	0.01%	100.00%	36	0.00%	100.00%	3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953634				$48.87	$25.00	$1,759.32	0.01%		36	0.004%		3	
	952156	750	LARCHAGO WHITE 750ml	S	$12.18	$6.10	$1,753.92	0.01%	300.00%	144	0.02%	300.00%	12	
					$12.18	$6.10	$1,753.92	0.01%		144	0.017%		12	
	908417	750	JERMANN PINOT GRIGIO 750ml	S	$24.24	$12.82	$1,745.28	0.01%	100.00%	72	0.01%	100.00%	6	
					$24.24	$12.82	$1,745.28	0.01%		72	0.009%		6	
	949213	750	MIMIS CHARD VIOGNIER 750ml	S	$8.07	$3.92	$1,743.12	0.01%	-76.91%	216	0.03%	-77.02%	18	
					$8.07	$3.92	$1,743.12	0.01%		216	0.026%		18	
	946885	750	CHOYA UME EXCELLENCEPLUM LIQ 750ml	S	$24.15	$12.50	$1,738.80	0.01%	200.81%	72	0.01%	200.00%	6	
					$24.15	$12.50	$1,738.80	0.01%		72	0.009%		6	
	953837	750	BRUICHLADDICH 25 YR 750ml	S	$289.72	$153.74	$1,738.32	0.01%	100.00%	6	0.00%	100.00%	1	
					$289.72	$153.74	$1,738.32	0.01%		6	0.001%		1	
	953785	750	GRGICH HILLS VERTICAL CASE 04 06 0 750ml	S	$144.63	$76.67	$1,735.56	0.01%	100.00%	12	0.00%	100.00%	1	
					$144.63	$76.67	$1,735.56	0.01%		12	0.001%		1	
	954658	750	RIDGE MONTE BELLO 2006 750ml	S	$288.70	$152.94	$1,732.20	0.01%	100.00%	6	0.00%	100.00%	1	
					$288.70	$152.94	$1,732.20	0.01%		6	0.001%		1	
	954414	750	COSTADILA COL FONDO CRU 280 750ml	S	$24.05	$12.42	$1,731.60	0.01%	100.00%	72	0.01%	100.00%	6	
					$24.05	$12.42	$1,731.60	0.01%		72	0.009%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**954215**	**750**	**RIDGE MONTEBELLO 2006 750ml**	**S**	**$288.39**	**$152.78**	**$1,730.34**	**0.01%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$288.39	$152.78	$1,730.34	0.01%		6	0.001%		1	
	951924	**750**	**MACAULEY CABERNET BECKSTOFFER '13 750ml**	**S**	**$144.05**	**$96.33**	**$1,728.60**	**0.01%**	**-49.66%**	**12**	**0.00%**	**-50.00%**	**1**	
					$144.05	$96.33	$1,728.60	0.01%		12	0.001%		1	
	952162	**750**	**MASCIARELLI MONTEPULCIANO D'ABRUZZ 750ml**	**S**	**$11.99**	**$6.13**	**$1,726.56**	**0.01%**	**1017.08%**	**144**	**0.02%**	**1100.00%**	**12**	
					$11.99	$6.13	$1,726.56	0.01%		144	0.017%		12	
	953649	**750**	**SMITH AND PERRY PINOT NOIR 750ml**	**S**	**$15.95**	**$8.18**	**$1,722.60**	**0.01%**	**100.00%**	**108**	**0.01%**	**100.00%**	**9**	
					$15.95	$8.18	$1,722.60	0.01%		108	0.013%		9	
	952936	**750**	**POPULIS WABI-SABI RED 750ml**	**S**	**$15.93**	**$10.31**	**$1,720.44**	**0.01%**	**166.67%**	**108**	**0.01%**	**166.67%**	**9**	
					$15.93	$10.31	$1,720.44	0.01%		108	0.013%		9	
	948126	**750**	**VIGNE MALINA PINOT GRIGIO 750ml**	**S**	**$14.58**	**$9.50**	**$1,713.24**	**0.01%**	**-57.24%**	**120**	**0.01%**	**-59.09%**	**10**	
					$13.83	$9.00	$1,161.72	0.01%		84	0.010%		7	
					$15.32	$10.00	$551.52	0.00%		36	0.004%		3	
	947282	**750**	**SHERWOOD SAUV BLANC 750ml**	**S**	**$14.05**	**$7.21**	**$1,711.92**	**0.01%**	**100.00%**	**120**	**0.01%**	**100.00%**	**10**	
					$15.15	$7.79	$1,090.80	0.01%		72	0.009%		6	
					$12.94	$6.62	$621.12	0.01%		48	0.006%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952063	750	ASTOBIZA ROSADO 750ml	S	$15.84	$10.25	$1,710.72	0.01%	35.99%	108	0.01%	28.57%	9	
					$15.84	$10.25	$1,710.72	0.01%		108	0.013%		9	
	907996	750	CANVAS MERLOT 750ml	S	$5.70	$2.77	$1,710.00	0.01%	-23.80%	300	0.04%	-24.32%	25	
					$5.70	$2.77	$1,710.00	0.01%		300	0.036%		25	
	953767	750	CA DEI ZAGO PROSECCO COL FONDO 750ml	S	$23.74	$12.25	$1,709.28	0.01%	100.00%	72	0.01%	100.00%	6	
					$23.74	$12.25	$1,709.28	0.01%		72	0.009%		6	
	952913	750	BEL COLLE BAROLO MONVIGLIERO '09 750ml	S	$71.03	$37.50	$1,704.72	0.01%	100.00%	24	0.00%	100.00%	2	
					$71.03	$37.50	$1,704.72	0.01%		24	0.003%		2	
	948628	750	KOSTA BROWNE PN KEEFER RNCH'16 750ml	S	$142.05	$75.00	$1,704.60	0.01%	100.00%	12	0.00%	100.00%	1	
					$142.05	$75.00	$1,704.60	0.01%		12	0.001%		1	
	953292	750	GREGORY JAMES CHARD PATIENT TERRIE 750ml	S	$23.65	$12.50	$1,702.80	0.01%	100.00%	72	0.01%	100.00%	6	
					$23.65	$12.50	$1,702.80	0.01%		72	0.009%		6	
	953716	750	BRANDINI DOLCETTO AZIENDA AGRICOLA 750ml	S	$8.86	$4.33	$1,701.12	0.01%	100.00%	192	0.02%	100.00%	16	
					$8.86	$4.33	$1,701.12	0.01%		192	0.023%		16	
	948631	750	KOSTA BROWNE PN GAP'S CROWN '16 750ml	S	$141.68	$75.00	$1,700.16	0.01%	-50.00%	12	0.00%	-50.00%	1	
					$141.68	$75.00	$1,700.16	0.01%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**951481**	**750**	**COPPOLA DIRECTOR'S CABERNET 750ml**	**S**	**$20.24**	**$10.50**	**$1,700.16**	**0.01%**	**-39.41%**	**84**	**0.01%**	**-40.00%**	**7**	
					$20.24	$10.50	$1,700.16	0.01%		84	0.010%		7	
	936634	**750**	**CHAT LA FLEUR-PETRUS MIX'06/07/08 750ml**	**S**	**$282.88**	**$150.00**	**$1,697.28**	**0.01%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$282.88	$150.00	$1,697.28	0.01%		6	0.001%		1	
	946808	**750**	**FAILLA PINOT NOIR SONOMA'17 750ml**	**S**	**$35.36**	**$18.54**	**$1,697.28**	**0.01%**	**-33.10%**	**48**	**0.01%**	**-33.33%**	**4**	
					$35.36	$18.54	$1,697.28	0.01%		48	0.006%		4	
	954115	**750**	**SAVE THE BEES PN 750ml**	**S**	**$17.65**	**$9.00**	**$1,694.40**	**0.01%**	**100.00%**	**96**	**0.01%**	**100.00%**	**8**	
					$17.65	$9.00	$1,694.40	0.01%		96	0.012%		8	
	954573	**750**	**NEWTON SKYSIDE CHARDONNAY 750ml**	**S**	**$20.04**	**$10.58**	**$1,683.36**	**0.01%**	**100.00%**	**84**	**0.01%**	**100.00%**	**7**	
					$20.04	$10.58	$1,683.36	0.01%		84	0.010%		7	
	908200	**750**	**SUTCLIFFE HAFOTY FAWR RHONE BLEND 750ml**	**U**	**$46.68**	**$31.25**	**$1,680.48**	**0.01%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$46.68	$31.25	$1,680.48	0.01%		36	0.004%		3	
	917720	**750**	**PRIDE MTN CAB FRANC'16 750ml**	**S**	**$70.00**	**$36.96**	**$1,680.00**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$70.00	$36.96	$1,680.00	0.01%		24	0.003%		2	
	919149	**750**	**LOUIS MARTINI MONTE ROSSO CAB 750ml**	**S**	**$69.99**	**$37.08**	**$1,679.76**	**0.01%**	**105.93%**	**24**	**0.00%**	**100.00%**	**2**	
					$69.99	$37.08	$1,679.76	0.01%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	379230	750	RONCUS COLLIO BIANCO BLEND 750ml	S	$17.49	$11.66	$1,679.04	0.01%	100.00%	96	0.01%	100.00%	8	
					$17.49	$11.66	$1,679.04	0.01%		96	0.012%		8	
	919857	750	TEXAS DE BRAZIL CABERNET 750ml	S	$8.23	$4.00	$1,678.92	0.01%	-27.56%	204	0.02%	-27.78%	17	
					$8.23	$4.00	$1,678.92	0.01%		204	0.025%		17	
	953818	750	MER SOLEIL SANTA BARBARA 750ml	S	$19.98	$10.35	$1,678.44	0.01%	100.00%	84	0.01%	100.00%	7	
					$19.96	$10.35	$1,438.56	0.01%		72	0.009%		6	
					$19.99	$10.35	$239.88	0.00%		12	0.001%		1	
	954266	750	ANDY KNAUSS BOUTANCHE ROSE 750ml	S	$19.98	$10.25	$1,678.32	0.01%	100.00%	84	0.01%	100.00%	7	
					$19.98	$10.25	$1,678.32	0.01%		84	0.010%		7	
	954408	750	KIRYIANNI AKAKIES SPARKING ROSE 750ml	S	$19.98	$10.25	$1,678.32	0.01%	100.00%	84	0.01%	100.00%	7	
					$19.98	$10.25	$1,678.32	0.01%		84	0.010%		7	
	950319	750	MACAW MERLOT 750ml	S	$9.32	$4.68	$1,677.60	0.01%	-52.94%	180	0.02%	-53.13%	15	
					$9.32	$4.68	$1,677.60	0.01%		180	0.022%		15	
	953953	750	METHODE TROUSSEAU 750ml	S	$17.46	$11.33	$1,676.16	0.01%	100.00%	96	0.01%	100.00%	8	
					$17.46	$11.33	$1,676.16	0.01%		96	0.012%		8	
	953330	750	REDHAWK PINOT GRIS 750ml	S	$15.47	$7.93	$1,670.76	0.01%	100.00%	108	0.01%	100.00%	9	
					$15.47	$7.93	$1,670.76	0.01%		108	0.013%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**952141**	**750**	**TRISAETUM RIBBON RIDEGE PINOT NOIR 750ml**	**S**	**$46.32**	**$24.25**	**$1,667.52**	**0.01%**	**-49.64%**	**36**	**0.00%**	**-50.00%**	**3**	
					$46.32	$24.25	$1,667.52	0.01%		36	0.004%		3	
	954985	**750**	**FAIVELEY CHARMES CHAMB GR CRU 2013 750ml**	**S**	**$277.43**	**$147.42**	**$1,664.58**	**0.01%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$277.43	$147.42	$1,664.58	0.01%		6	0.001%		1	
	952889	**750**	**RIEFLE GRAND CRU PINOT GRIS 750ml**	**S**	**$38.62**	**$20.20**	**$1,662.12**	**0.01%**	**870.64%**	**54**	**0.01%**	**800.00%**	**5**	
					$28.54	$14.83	$1,369.92	0.01%		48	0.006%		4	
					$48.70	$25.56	$292.20	0.00%		6	0.001%		1	
	952536	**750**	**SIGALAS ASSYRTIKO 750ml**	**S**	**$33.61**	**$17.50**	**$1,658.40**	**0.01%**	**335.55%**	**48**	**0.01%**	**300.00%**	**4**	
					$35.49	$18.50	$1,277.64	0.01%		36	0.004%		3	
					$31.73	$16.50	$380.76	0.00%		12	0.001%		1	
	946708	**750**	**MINATO HARBOR GENSHU SAKE 750ml**	**S**	**$34.47**	**$17.96**	**$1,654.56**	**0.01%**	**-16.71%**	**48**	**0.01%**	**-20.00%**	**4**	
					$34.47	$17.96	$1,654.56	0.01%		48	0.006%		4	
	954454	**750**	**PODERE LE RIPI BONSAI'15 750ml**	**S**	**$251.39**	**$167.50**	**$1,654.33**	**0.01%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$287.89	$192.00	$1,439.45	0.01%		5	0.001%		0	
					$214.88	$143.00	$214.88	0.00%		1	0.000%		0	
	953741	**750**	**LEROY MONTAGNY 14 750ml**	**S**	**$137.74**	**$73.00**	**$1,652.88**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$137.74	$73.00	$1,652.88	0.01%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951289	750	LA GUITA SHERRY 750ml	S	$17.17	$8.76	$1,648.32	0.01%	700.00%	96	0.01%	700.00%	8	
					$17.17	$8.76	$1,648.32	0.01%		96	0.012%		8	
	954986	750	FAIVELEY CLOS SAINT D GR CR 2013 750ml	S	$272.42	$144.75	$1,634.52	0.01%	100.00%	6	0.00%	100.00%	1	
					$272.42	$144.75	$1,634.52	0.01%		6	0.001%		1	
	953151	750	JEROME CHOBLET MUSCADET 750ml	S	$15.06	$7.63	$1,628.28	0.01%	705.20%	108	0.01%	700.00%	9	
					$15.12	$7.67	$1,088.64	0.01%		72	0.009%		6	
					$14.99	$7.59	$539.64	0.00%		36	0.004%		3	
	907765	750	STAGLIN FAMILY CABERNET'05 750ml	S	$270.95	$181.50	$1,625.70	0.01%	100.00%	6	0.00%	100.00%	1	
					$270.95	$181.50	$1,625.70	0.01%		6	0.001%		1	
	951538	750	BLACKBIRD NAC MIXED CASE #1 750ml	S	$45.15	$23.75	$1,625.40	0.01%	116.10%	36	0.00%	-25.00%	3	
					$45.15	$23.75	$1,625.40	0.01%		36	0.004%		3	
	953105	750	HALL NAC MIXED CASE #1 750ml	S	$19.30	$20.00	$1,621.20	0.01%	100.00%	84	0.01%	100.00%	7	
					$19.30	$20.00	$1,621.20	0.01%		84	0.010%		7	
	905752	750	LA TERRE CAB SAUV 750ml	S	$6.12	$2.87	$1,609.56	0.01%	-36.20%	263	0.03%	-39.12%	22	
					$6.12	$2.87	$1,609.56	0.01%		263	0.032%		22	
	954075	750	LUPARIA LOS ENAMORADOS 750ml	S	$7.08	$3.50	$1,608.96	0.01%	100.00%	240	0.03%	100.00%	20	
					$6.14	$3.00	$1,031.52	0.01%		168	0.020%		14	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954075				$8.02	$4.00	$577.44	0.00%		72	0.009%		6	
	947793	750	BULLETIN PLACE MOSCATO 750ml	S	$11.15	$5.66	$1,605.60	0.01%	100.00%	144	0.02%	100.00%	12	
					$11.15	$5.66	$1,605.60	0.01%		144	0.017%		12	
	508107	750	SKYFALL MERLOT 750ml	S	$13.64	$7.18	$1,600.80	0.01%	103.04%	120	0.01%	100.00%	10	
					$13.14	$6.91	$1,261.44	0.01%		96	0.012%		8	
					$14.14	$7.44	$339.36	0.00%		24	0.003%		2	
	953561	750	BOEN RUSSIAN RIVER PINOT NOIR 750ml	S	$26.51	$13.83	$1,590.60	0.01%	100.00%	60	0.01%	100.00%	5	
					$26.51	$13.83	$1,590.60	0.01%		60	0.007%		5	
	953970	750	LONG NECK SHIRAZ 750ml	S	$10.99	$5.77	$1,582.56	0.01%	100.00%	144	0.02%	100.00%	12	
					$10.99	$5.77	$1,582.56	0.01%		144	0.017%		12	
	950469	750	GRUET BRUT SAUVAGE 750ml	S	$18.59	$9.55	$1,575.72	0.01%	-17.07%	84	0.01%	-20.00%	7	
					$18.99	$9.76	$1,139.40	0.01%		60	0.007%		5	
					$18.18	$9.33	$436.32	0.00%		24	0.003%		2	
	947692	750	JONATA LA SANGRE SYRAH 750ml	S	$131.23	$69.42	$1,574.76	0.01%	100.00%	12	0.00%	100.00%	1	
					$131.23	$69.42	$1,574.76	0.01%		12	0.001%		1	
	951622	750	ARIETTA CABERNET '10 750ml	S	$131.08	$69.44	$1,572.96	0.01%	-49.73%	12	0.00%	-50.00%	1	
					$131.08	$69.44	$1,572.96	0.01%		12	0.001%		1	
	954119	750	ARIETTA CABERNET 12 750ml	S	$131.08	$69.44	$1,572.96	0.01%	100.00%	12	0.00%	100.00%	1	
					$131.08	$69.44	$1,572.96	0.01%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954476	750	ROUSSEAU CHARMESCHAMBERTIN 2015 750ml	S	$261.92	$139.17	$1,571.52	0.01%	100.00%	6	0.00%	100.00%	1	
					$261.92	$139.17	$1,571.52	0.01%		6	0.001%		1	
	953548	750	FEDERALIST CABERNET 750ml	S	$15.57	$8.05	$1,569.24	0.01%	100.00%	96	0.01%	100.00%	8	
					$17.25	$9.00	$1,035.00	0.01%		60	0.007%		5	
					$14.89	$7.58	$357.36	0.00%		24	0.003%		2	
					$14.57	$7.58	$176.88	0.00%		12	0.001%		1	
	951641	750	PRIDE MOUNTAIN NAC MIXED CASE #1 750ml	S	$18.64	$9.65	$1,565.76	0.01%	-53.88%	84	0.01%	0.00%	7	
					$18.64	$9.65	$1,565.76	0.01%		84	0.010%		7	
	946662	750	PAUL HOBBS PINOT NOIR RR 750ml	S	$65.23	$34.42	$1,565.52	0.01%	100.00%	24	0.00%	100.00%	2	
					$65.23	$34.42	$1,565.52	0.01%		24	0.003%		2	
	952814	750	HEAVEN'S DOOR NAMA 750ml	S	$37.24	$19.45	$1,564.08	0.01%	100.00%	42	0.01%	100.00%	4	
					$37.24	$19.45	$1,564.08	0.01%		42	0.005%		4	
	952947	750	GAJA SPERSS MULTI VINTAGE COLLECTI 750ml	S	$259.37	$137.50	$1,556.22	0.01%	100.00%	6	0.00%	100.00%	1	
					$259.37	$137.50	$1,556.22	0.01%		6	0.001%		1	
	954804	750	MARTHA STOUMEN HONEY MOON WHITE 750ml	S	$26.35	$17.42	$1,554.65	0.01%	100.00%	59	0.01%	100.00%	5	
					$26.35	$17.42	$1,554.65	0.01%		59	0.007%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**953306**	**750**	**BLACK CABRA MALBEC 750ml**	**S**	**$11.71**	**$5.95**	**$1,545.72**	**0.01%**	**100.00%**	**132**	**0.02%**	**100.00%**	**11**	
					$11.71	$5.95	$1,545.72	0.01%		132	0.016%		11	
	954116	**750**	**SAVE THE OCEAN SAV BLANC 750ml**	**S**	**$16.08**	**$8.17**	**$1,543.68**	**0.01%**	**100.00%**	**96**	**0.01%**	**100.00%**	**8**	
					$16.08	$8.17	$1,543.68	0.01%		96	0.012%		8	
	950236	**750**	**BRANDINI BARBERA AGRICOLA 750ml**	**S**	**$20.18**	**$10.36**	**$1,543.68**	**0.01%**	**169.74%**	**72**	**0.01%**	**200.00%**	**6**	
					$23.97	$12.38	$1,150.56	0.01%		48	0.006%		4	
					$16.38	$8.33	$393.12	0.00%		24	0.003%		2	
	951526	**750**	**PHIFER NAC MIXED CASE #1 750ml**	**S**	**$32.11**	**$17.00**	**$1,541.28**	**0.01%**	**1.10%**	**48**	**0.01%**	**0.00%**	**4**	
					$32.11	$17.00	$1,541.28	0.01%		48	0.006%		4	
	953029	**750**	**RIEFLE STEINERT GRAND CRU RIESLING 750ml**	**S**	**$28.54**	**$14.83**	**$1,541.16**	**0.01%**	**100.00%**	**54**	**0.01%**	**100.00%**	**5**	
					$28.54	$14.83	$1,541.16	0.01%		54	0.007%		5	
	954208	**750**	**W SELYEM VISTA VERDE PN 2014 750ml**	**S**	**$128.14**	**$67.90**	**$1,537.68**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$128.14	$67.90	$1,537.68	0.01%		12	0.001%		1	
	445961	**750**	**BROWNE FAMILY RED BLEND 750ml**	**S**	**$14.15**	**$7.25**	**$1,528.20**	**0.01%**	**75.93%**	**108**	**0.01%**	**75.00%**	**9**	
					$14.15	$7.25	$1,528.20	0.01%		108	0.013%		9	
	953760	**750**	**PODERE LUPI E SIRENE BRUNELLO'12 750ml**	**S**	**$87.39**	**$51.59**	**$1,528.14**	**0.01%**	**100.00%**	**18**	**0.00%**	**100.00%**	**2**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YSE SPECIAL ORDERS - WINE	**953760**				$79.91	$53.17	$958.92	0.01%		12	0.001%		1	
					$94.87	$50.00	$569.22	0.00%		6	0.001%		1	
	949727	**750**	**JACKS HOUSE CHARDONNAY 750ml**	**S**	**$12.45**	**$6.35**	**$1,527.36**	**0.01%**	**93.38%**	**120**	**0.01%**	**66.67%**	**10**	
					$13.86	$7.10	$997.92	0.01%		72	0.009%		6	
					$11.03	$5.60	$529.44	0.00%		48	0.006%		4	
	950216	**750**	**BASTIANICH VESPA ROSSO 750ml**	**S**	**$42.38**	**$22.17**	**$1,525.68**	**0.01%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$42.38	$22.17	$1,525.68	0.01%		36	0.004%		3	
	914550	**750**	**RUBICON EST PENN ZIN'14/15 750ml**	**S**	**$42.15**	**$26.15**	**$1,524.99**	**0.01%**	**92.89%**	**54**	**0.01%**	**246.67%**	**5**	
					$26.98	$26.22	$1,375.98	0.01%		51	0.006%		4	
					$49.53	$26.00	$99.06	0.00%		2	0.000%		0	
					$49.95	$26.22	$49.95	0.00%		1	0.000%		0	
	953309	**750**	**TAYSON PIERCE CHARD HUDSON VYRD'16 750ml**	**S**	**$63.35**	**$42.25**	**$1,520.40**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$63.35	$42.25	$1,520.40	0.01%		24	0.003%		2	
	907930	**750**	**TREFETHEN DOUBLE 'T'-RED 750ml**	**S**	**$22.65**	**$11.78**	**$1,520.28**	**0.01%**	**-39.26%**	**72**	**0.01%**	**-42.86%**	**6**	
					$20.35	$10.56	$1,221.00	0.01%		60	0.007%		5	
					$24.94	$13.00	$299.28	0.00%		12	0.001%		1	
	946682	**750**	**HANA RASPBERRY SAKE 750ml**	**U**	**$11.02**	**$5.58**	**$1,519.56**	**0.01%**	**-30.22%**	**144**	**0.02%**	**-31.25%**	**12**	
					$10.46	$5.28	$1,380.72	0.01%		132	0.016%		11	
					$11.57	$5.87	$138.84	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954063	750	LA MATILDA GARNACHA 750ml	S	$11.50	$5.74	$1,518.00	0.01%	100.00%	132	0.02%	100.00%	11	
					$11.50	$5.74	$1,518.00	0.01%		132	0.016%		11	
	946921	750	STRAIGHTLINE ZINFANDEL 750ml	S	$18.06	$11.85	$1,517.04	0.01%	133.33%	84	0.01%	133.33%	7	
					$18.06	$11.85	$1,517.04	0.01%		84	0.010%		7	
	953344	750	TETHER RED BLEND 750ml	S	$63.17	$33.33	$1,516.08	0.01%	100.00%	24	0.00%	100.00%	2	
					$63.17	$33.33	$1,516.08	0.01%		24	0.003%		2	
	948253	750	VILLA JOLANDA PROSECCO NV 750ml	S	$13.99	$7.06	$1,510.92	0.01%	-77.20%	108	0.01%	-77.14%	9	
					$13.99	$7.06	$1,510.92	0.01%		108	0.013%		9	
	949721	750	STELLA ROSA PINK 750ml	S	$13.13	$6.72	$1,509.95	0.01%	92.08%	115	0.01%	91.67%	10	
					$13.13	$6.72	$1,509.95	0.01%		115	0.014%		10	
	947645	750	MARTINELLI P N BELLA VIGNA'15 750ml	S	$41.89	$22.00	$1,508.04	0.01%	100.00%	36	0.00%	100.00%	3	
					$41.89	$22.00	$1,508.04	0.01%		36	0.004%		3	
	948936	750	CANNONBALL ANGELS & COWBOYS RED 750ml	S	$24.98	$12.87	$1,498.80	0.01%	100.00%	60	0.01%	100.00%	5	
					$24.98	$12.87	$1,498.80	0.01%		60	0.007%		5	
	908196	750	SUTCLIFFE CHARD SIGNATURE'15 750ml	S	$24.95	$16.67	$1,497.00	0.01%	100.00%	60	0.01%	100.00%	5	
					$24.95	$16.67	$1,497.00	0.01%		60	0.007%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**950252**	**750**	**NELLCOTE ROSE MALBEC& SYRAH 750ml**	**S**	**$46.80**	**$27.00**	**$1,492.56**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$31.41	$21.00	$746.28	0.00%		12	0.001%		1	
					$62.19	$33.00	$746.28	0.01%		12	0.001%		1	
	908461	**750**	**GILLIARD FENDENT LES-MURETTS 750ml**	**S**	**$31.08**	**$16.25**	**$1,491.84**	**0.01%**	**100.90%**	**48**	**0.01%**	**100.00%**	**4**	
					$31.08	$16.25	$1,491.84	0.01%		48	0.006%		4	
	951288	**750**	**WARDY CLOS BLANC 750ml**	**S**	**$17.65**	**$9.00**	**$1,482.60**	**0.01%**	**79.06%**	**84**	**0.01%**	**40.00%**	**7**	
					$17.65	$9.00	$1,482.60	0.01%		84	0.010%		7	
	905013	**750**	**GREG NORMAN CAB MERLOT 750ml**	**S**	**$14.22**	**$7.49**	**$1,478.88**	**0.01%**	**-44.98%**	**104**	**0.01%**	**-45.26%**	**9**	
					$14.22	$7.49	$1,478.88	0.01%		104	0.013%		9	
	953460	**750**	**STAGLIN ESTATE CABERNET 08 750ml**	**S**	**$246.37**	**$165.00**	**$1,478.22**	**0.01%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$246.37	$165.00	$1,478.22	0.01%		6	0.001%		1	
	913999	**750**	**CHAPPELLET PRITCHARD HILL EST'15 750ml**	**S**	**$245.40**	**$130.17**	**$1,472.40**	**0.01%**	**11.70%**	**6**	**0.00%**	**0.00%**	**1**	
					$245.40	$130.17	$1,472.40	0.01%		6	0.001%		1	
	953193	**750**	**ZILLINGER REVOLUTION WHITE CHARDOA 750ml**	**S**	**$24.54**	**$12.67**	**$1,472.40**	**0.01%**	**100.00%**	**60**	**0.01%**	**100.00%**	**5**	
					$24.54	$12.67	$1,472.40	0.01%		60	0.007%		5	
	920866	**750**	**DRY SACK MED. SHERRY 750ml**	**S**	**$17.51**	**$8.94**	**$1,470.84**	**0.01%**	**0.29%**	**84**	**0.01%**	**0.00%**	**7**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	920866				$17.51	$8.94	$1,470.84	0.01%		84	0.010%		7	
	916690	750	LONGSHADOWS POETS LEAP RIES'13 750ml	S	$22.22	$11.44	$1,466.52	0.01%	5.80%	66	0.01%	4.76%	6	
					$22.22	$11.44	$1,466.52	0.01%		66	0.008%		6	
	951182	750	CANALICCHIO DI SOPRA ROSSO DI MONT 750ml	S	$30.54	$20.42	$1,465.92	0.01%	-59.84%	48	0.01%	-60.00%	4	
					$30.54	$20.42	$1,465.92	0.01%		48	0.006%		4	
	954596	750	TEXAS DE BRAZIL XX WINE 750ml	S	$24.39	$12.51	$1,463.40	0.01%	100.00%	60	0.01%	100.00%	5	
					$24.39	$12.51	$1,463.40	0.01%		60	0.007%		5	
	952948	750	GAJA DARMAJI MULTI VINTAGE COLLECT 750ml	S	$243.70	$129.17	$1,462.20	0.01%	100.00%	6	0.00%	100.00%	1	
					$243.70	$129.17	$1,462.20	0.01%		6	0.001%		1	
	953331	750	REDHAWK ESTATE PINOT NOIR 750ml	S	$24.35	$12.65	$1,461.00	0.01%	100.00%	60	0.01%	100.00%	5	
					$24.35	$12.65	$1,461.00	0.01%		60	0.007%		5	
	951721	750	GREVEPESA LAMOLE CHIANTI CLASSICO 750ml	S	$40.57	$21.50	$1,460.52	0.01%	-56.74%	36	0.00%	-57.14%	3	
					$40.57	$21.50	$1,460.52	0.01%		36	0.004%		3	
	950365	750	RAEN P N FORT ROSS SEAVIEW'16 750ml	S	$81.09	$54.06	$1,459.62	0.01%	-56.56%	18	0.00%	-57.14%	2	
					$81.09	$54.06	$1,459.62	0.01%		18	0.002%		2	
	907841	750	CANYON ROAD MERLOT 750ml	S	$5.79	$3.00	$1,459.08	0.01%	-32.63%	252	0.03%	-34.38%	21	
					$5.79	$3.00	$1,459.08	0.01%		252	0.031%		21	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952390	750	FUEDO DI MORRO PINOT GRIGIO 750ml	S	$15.19	$8.00	$1,458.24	0.01%	33.33%	96	0.01%	33.33%	8	
					$15.19	$8.00	$1,458.24	0.01%		96	0.012%		8	
	950379	750	ARNOTT-ROBERTS CHARDWATSON 750ml	S	$40.35	$27.00	$1,452.60	0.01%	50.00%	36	0.00%	50.00%	3	
					$40.35	$27.00	$1,452.60	0.01%		36	0.004%		3	
	919337	750	SOLAR DE RANDEZ ROSADO 750ml	S	$13.79	$6.96	$1,452.60	0.01%	150.52%	108	0.01%	125.00%	9	
					$12.77	$6.42	$919.44	0.01%		72	0.009%		6	
					$14.81	$7.50	$533.16	0.00%		36	0.004%		3	
	907242	750	REYNOLDS EST CABERNET '15 750ml	S	$60.50	$31.92	$1,452.00	0.01%	100.00%	24	0.00%	100.00%	2	
					$60.50	$31.92	$1,452.00	0.01%		24	0.003%		2	
	952971	750	VALORI MONTEPULCIANO D'ABRUZZO 750ml	S	$15.12	$7.67	$1,451.52	0.01%	1004.76%	96	0.01%	1000.00%	8	
					$15.12	$7.67	$1,451.52	0.01%		96	0.012%		8	
	090555	750	QUINTA NOVAL BLACK 750ml	S	$21.99	$11.42	$1,451.34	0.01%	-89.76%	66	0.01%	-90.46%	6	
					$21.99	$11.42	$1,451.34	0.01%		66	0.008%		6	
	951579	750	LOTE 43 MALBEC 750ml	S	$30.23	$16.00	$1,451.04	0.01%	100.00%	48	0.01%	100.00%	4	
					$30.23	$16.00	$1,451.04	0.01%		48	0.006%		4	
	950781	750	COCCHI AMERICANO ROSA 750ml	S	$20.01	$10.27	$1,440.72	0.01%	100.00%	72	0.01%	100.00%	6	
					$20.01	$10.27	$1,440.72	0.01%		72	0.009%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**951985**	**750**	**DOMAINE DE CRISTIA CHATENEUF 750ml**	**S**	**$40.01**	**$21.00**	**$1,440.36**	**0.01%**	**-39.87%**	**36**	**0.00%**	**-40.00%**	**3**	
					$40.01	$21.00	$1,440.36	0.01%		36	0.004%		3	
	379238	**750**	**RONCUS VECCHIE VIGNE 750ml**	**S**	**$39.99**	**$26.68**	**$1,439.64**	**0.01%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$39.99	$26.68	$1,439.64	0.01%		36	0.004%		3	
	954828	**750**	**FISHER MT. ESTATE MIXED 050607 750ml**	**S**	**$59.95**	**$39.95**	**$1,438.80**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$59.95	$39.95	$1,438.80	0.01%		24	0.003%		2	
	954829	**750**	**FISHER MT. ESTATE MIXED 091012 750ml**	**S**	**$59.95**	**$39.95**	**$1,438.80**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$59.95	$39.95	$1,438.80	0.01%		24	0.003%		2	
	919341	**750**	**ST FRANCIS CABERNET 750ml**	**S**	**$21.80**	**$11.33**	**$1,438.80**	**0.01%**	**100.00%**	**66**	**0.01%**	**100.00%**	**6**	
					$21.80	$11.33	$1,438.80	0.01%		66	0.008%		6	
	954199	**750**	**TAYSON PIERCE CABERNET STAGECOACH 750ml**	**S**	**$119.60**	**$80.00**	**$1,435.20**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$119.60	$80.00	$1,435.20	0.01%		12	0.001%		1	
	954810	**750**	**VICTARA SPECIAL RESERVE 750ml**	**S**	**$59.72**	**$40.00**	**$1,433.28**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$59.72	$40.00	$1,433.28	0.01%		24	0.003%		2	
	948184	**750**	**SOKOL BLOSSER EVOLUTION SPARKLIN 750ml**	**S**	**$19.85**	**$10.29**	**$1,429.20**	**0.01%**	**100.00%**	**72**	**0.01%**	**100.00%**	**6**	
					$19.85	$10.29	$1,429.20	0.01%		72	0.009%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**953461**	**750**	**STAGLIN ESTATE CABERNET 09 750ml**	**S**	**$238.17**	**$159.50**	**$1,429.02**	**0.01%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$238.17	$159.50	$1,429.02	0.01%		6	0.001%		1	
	950337	**750**	**SOUL SISTER PINOT NOIR'14 750ml**	**S**	**$9.87**	**$5.11**	**$1,425.84**	**0.01%**	**36.82%**	**144**	**0.02%**	**40.00%**	**12**	
					$9.76	$5.11	$819.84	0.01%		84	0.010%		7	
					$10.10	$5.11	$363.60	0.00%		36	0.004%		3	
					$9.75	$5.11	$242.40	0.00%		24	0.003%		2	
	505725	**750**	**SEBASTIANI ZIN SONOMA'12/13 750ml**	**S**	**$13.23**	**$9.06**	**$1,424.70**	**0.01%**	**-79.12%**	**105**	**0.01%**	**-73.13%**	**9**	
					$17.18	$9.06	$979.26	0.01%		57	0.007%		5	
					$9.28	$9.06	$445.44	0.00%		48	0.006%		4	
	558764	**750**	**COOPER & THIEF SAUV BLANC 750ml**	**S**	**$29.60**	**$15.67**	**$1,424.40**	**0.01%**	**100.00%**	**48**	**0.01%**	**100.00%**	**4**	
					$29.75	$15.74	$1,071.00	0.01%		36	0.004%		3	
					$29.45	$15.59	$353.40	0.00%		12	0.001%		1	
	953329	**750**	**ILLAHE ESTATE PINOT NOIR 750ml**	**S**	**$23.73**	**$12.23**	**$1,423.80**	**0.01%**	**100.00%**	**60**	**0.01%**	**100.00%**	**5**	
					$23.73	$12.23	$1,423.80	0.01%		60	0.007%		5	
	548776	**750**	**BROWNE FAMILY WHITE BLEND 750ml**	**S**	**$13.14**	**$6.71**	**$1,419.12**	**0.01%**	**63.37%**	**108**	**0.01%**	**62.50%**	**9**	
					$13.14	$6.71	$1,419.12	0.01%		108	0.013%		9	
	953938	**750**	**ENFIELD CHARD CITRINE 750ml**	**S**	**$23.64**	**$15.58**	**$1,418.40**	**0.01%**	**100.00%**	**60**	**0.01%**	**100.00%**	**5**	
					$23.64	$15.58	$1,418.40	0.01%		60	0.007%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949722	750	STELLA ROSA BERRY 750ml	S	$13.13	$6.72	$1,418.04	0.01%	800.00%	108	0.01%	800.00%	9	
					$13.13	$6.72	$1,418.04	0.01%		108	0.013%		9	
	953132	750	SILVERADO SOLO 750ml	S	$118.15	$62.50	$1,417.80	0.01%	100.00%	12	0.00%	100.00%	1	
					$118.15	$62.50	$1,417.80	0.01%		12	0.001%		1	
	953423	750	TRIFECTA NYARADY FAMILY CABERNET 750ml	S	$235.29	$125.00	$1,411.74	0.01%	100.00%	6	0.00%	100.00%	1	
					$235.29	$125.00	$1,411.74	0.01%		6	0.001%		1	
	920057	750	DIRECTOR'S CUT CINEMA 750ml	S	$16.78	$17.50	$1,409.52	0.01%	100.00%	84	0.01%	100.00%	7	
					$16.78	$17.50	$1,409.52	0.01%		84	0.010%		7	
	953576	750	RED ROXANNE ROSSO 750ml	S	$19.51	$10.00	$1,404.72	0.01%	100.00%	72	0.01%	100.00%	6	
					$19.51	$10.00	$1,404.72	0.01%		72	0.009%		6	
	953208	750	MILBRANDT TRADITIONS CABERNET 750ml	S	$13.48	$6.87	$1,397.76	0.01%	622.60%	108	0.01%	700.00%	9	
					$12.79	$6.50	$1,227.84	0.01%		96	0.012%		8	
					$14.16	$7.23	$169.92	0.00%		12	0.001%		1	
	952685	750	TRINAFOUR ROSSO MISTO 750ml	S	$24.18	$15.72	$1,395.61	0.01%	-64.43%	57	0.01%	-63.69%	5	
					$24.99	$15.72	$824.67	0.01%		33	0.004%		3	
					$23.79	$15.72	$547.17	0.00%		23	0.003%		2	
					$23.77	$15.72	$23.77	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**952987**	**750**	**SULLIVAN VINE JAMES O'NEIL MERLOT 750ml**	**S**	**$116.29**	**$77.78**	**$1,395.48**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$116.29	$77.78	$1,395.48	0.01%		12	0.001%		1	
	954421	**750**	**BRANDINI BARBERA COMMERCIALE 750ml**	**S**	**$14.50**	**$7.33**	**$1,392.00**	**0.01%**	**100.00%**	**96**	**0.01%**	**100.00%**	**8**	
					$14.50	$7.33	$1,392.00	0.01%		96	0.012%		8	
	920901	**750**	**CADE RESERVE CABERNET'15 750ml**	**S**	**$231.85**	**$123.00**	**$1,391.10**	**0.01%**	**9.79%**	**6**	**0.00%**	**0.00%**	**1**	
					$231.85	$123.00	$1,391.10	0.01%		6	0.001%		1	
	951085	**750**	**POWERS SYRAH 750ml**	**S**	**$12.88**	**$6.58**	**$1,391.04**	**0.01%**	**-60.59%**	**108**	**0.01%**	**-60.87%**	**9**	
					$12.88	$6.58	$1,391.04	0.01%		108	0.013%		9	
	953449	**750**	**STORYBOOK MNTN EASTERN EXPOSURES Z 750ml**	**S**	**$57.95**	**$30.56**	**$1,390.80**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$57.95	$30.56	$1,390.80	0.01%		24	0.003%		2	
	948427	**750**	**FLAT ROCK CHARD 750ml**	**S**	**$6.81**	**$3.24**	**$1,389.24**	**0.01%**	**14.24%**	**204**	**0.02%**	**13.33%**	**17**	
					$6.81	$3.24	$1,389.24	0.01%		204	0.025%		17	
	952962	**750**	**KRAFUSS PINOT NOIR 750ml**	**S**	**$57.52**	**$30.25**	**$1,380.48**	**0.01%**	**300.00%**	**24**	**0.00%**	**300.00%**	**2**	
					$57.52	$30.25	$1,380.48	0.01%		24	0.003%		2	
	953782	**750**	**K VINTNERS EL JEFE 750ml**	**S**	**$57.44**	**$30.25**	**$1,378.56**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$57.44	$30.25	$1,378.56	0.01%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954661	750	K VINTNERS THE BEAUTIFUL SYRAH 750ml	S	$57.44	$30.25	$1,378.56	0.01%	100.00%	24	0.00%	100.00%	2	
					$57.44	$30.25	$1,378.56	0.01%		24	0.003%		2	
	916691	750	LONGSHADOWS SEQUEL SYRAH 14 750ml	S	$57.12	$30.00	$1,370.88	0.01%	100.00%	24	0.00%	100.00%	2	
					$57.12	$30.00	$1,370.88	0.01%		24	0.003%		2	
	909001	750	WILLIAMS-SELYEM RRV PN 16 750ml	S	$114.24	$60.50	$1,370.88	0.01%	17.60%	12	0.00%	0.00%	1	
					$114.24	$60.50	$1,370.88	0.01%		12	0.001%		1	
	954469	750	CLOTILDE GRAND CRU CHAMPAGNE 750ml	S	$56.90	$30.00	$1,365.60	0.01%	100.00%	24	0.00%	100.00%	2	
					$56.90	$30.00	$1,365.60	0.01%		24	0.003%		2	
	953739	750	DOMAINE MOREY-COFFINET MORGEOT ROU 750ml	S	$56.90	$30.00	$1,365.60	0.01%	100.00%	24	0.00%	100.00%	2	
					$56.90	$30.00	$1,365.60	0.01%		24	0.003%		2	
	953358	750	PENCE ROSE 750ml	S	$17.44	$8.89	$1,360.32	0.01%	100.00%	78	0.01%	100.00%	7	
					$17.44	$8.89	$1,360.32	0.01%		78	0.009%		7	
	919668	750	ANAKOTA HELENA DAKOTA 750ml	S	$113.09	$60.00	$1,357.08	0.01%	100.00%	12	0.00%	100.00%	1	
					$113.09	$60.00	$1,357.08	0.01%		12	0.001%		1	
	954037	750	PIO CESARE GAVI 750ml	S	$28.23	$14.75	$1,355.04	0.01%	100.00%	48	0.01%	100.00%	4	
					$28.23	$14.75	$1,355.04	0.01%		48	0.006%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953704	750	MACCHIALUPA FALANGHINA 750ml	S	$18.80	$9.72	$1,353.60	0.01%	100.00%	72	0.01%	100.00%	6	
					$18.80	$9.72	$1,353.60	0.01%		72	0.009%		6	
	920912	750	PORTA PALO SAUV BLANC 750ml	S	$7.05	$3.38	$1,353.60	0.01%	7.09%	192	0.02%	6.67%	16	
					$7.05	$3.38	$1,353.60	0.01%		192	0.023%		16	
	950692	750	MONTE ROSSA FRANCIACORTA COUPE 750ml	S	$37.53	$19.50	$1,351.08	0.01%	100.71%	36	0.00%	100.00%	3	
					$37.53	$19.50	$1,351.08	0.01%		36	0.004%		3	
	909708	750	MOLLYDOOKER CARNIVAL OF LOVE 07 750ml	S	$74.79	$39.42	$1,346.22	0.01%	100.00%	18	0.00%	100.00%	2	
					$74.79	$39.42	$1,346.22	0.01%		18	0.002%		2	
	704131	750	VEUVE CLICQUOT RICH 6 750ml	S	$74.78	$39.63	$1,346.04	0.01%	-82.25%	18	0.00%	-82.35%	2	
					$74.78	$39.63	$1,346.04	0.01%		18	0.002%		2	
	952972	750	VALORI CERASUOLO 750ml	S	$12.46	$6.25	$1,345.68	0.01%	80.00%	108	0.01%	80.00%	9	
					$12.46	$6.25	$1,345.68	0.01%		108	0.013%		9	
	951837	750	TRIVENTO MALBEC GOLDEN RSV 750ml	S	$16.81	$5.77	$1,344.78	0.01%	-32.94%	78	0.01%	-13.33%	7	
					$22.41	$5.77	$941.22	0.01%		42	0.005%		4	
					$11.21	$5.77	$403.56	0.00%		36	0.004%		3	
	953763	750	BUENA VISTA SHERIFF 750ml	S	$37.32	$19.58	$1,343.52	0.01%	100.00%	36	0.00%	100.00%	3	
					$37.32	$19.58	$1,343.52	0.01%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**953873**	**750**	**YARDEN BLANC DE BLANC 750ml**	**S**	**$27.81**	**$14.33**	**$1,334.88**	**0.01%**	**100.00%**	**48**	**0.01%**	**100.00%**	**4**	
					$27.81	$14.33	$1,334.88	0.01%		48	0.006%		4	
	907073	**750**	**STAGLIN FAMILY CABERNET '12 750ml**	**S**	**$221.78**	**$148.50**	**$1,330.68**	**0.01%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$221.78	$148.50	$1,330.68	0.01%		6	0.001%		1	
	952946	**750**	**LA CHEVALERIE BOURGEOUIL DIPTYQUE 750ml**	**S**	**$18.41**	**$9.42**	**$1,325.52**	**0.01%**	**100.00%**	**72**	**0.01%**	**100.00%**	**6**	
					$18.88	$9.67	$679.68	0.01%		36	0.004%		3	
					$17.94	$9.17	$645.84	0.01%		36	0.004%		3	
	950657	**750**	**MASSAYA LE COLOMBIERRED 750ml**	**S**	**$15.77**	**$8.00**	**$1,324.68**	**0.01%**	**-45.26%**	**84**	**0.01%**	**-46.15%**	**7**	
					$15.77	$8.00	$1,324.68	0.01%		84	0.010%		7	
	952740	**750**	**DOM GUEGUEN CHABLIS 750ml**	**S**	**$22.49**	**$11.59**	**$1,323.36**	**0.01%**	**404.55%**	**60**	**0.01%**	**400.00%**	**5**	
					$21.99	$11.32	$1,055.52	0.01%		48	0.006%		4	
					$22.99	$11.85	$267.84	0.00%		12	0.001%		1	
	952343	**750**	**BILLAUD-SIMON CHABLIS MONTEE '15 750ml**	**S**	**$55.12**	**$29.17**	**$1,322.88**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$55.12	$29.17	$1,322.88	0.01%		24	0.003%		2	
	952374	**750**	**STEMMARI ROSÉ '17 750ml**	**S**	**$11.02**	**$5.48**	**$1,322.40**	**0.01%**	**-5.71%**	**120**	**0.01%**	**-23.08%**	**10**	
					$11.02	$5.48	$1,322.40	0.01%		120	0.015%		10	
	953488	**750**	**DOM ANNE GROS BOURGOGNE BLANC CUVE 750ml**	**S**	**$55.09**	**$28.92**	**$1,322.16**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953488				$55.09	$28.92	$1,322.16	0.01%		24	0.003%		2	
	953026	750	CONDADO DE HAZA CRAINZA DEL DUERO 750ml	S	$21.99	$11.43	$1,319.40	0.01%	100.00%	60	0.01%	100.00%	5	
					$21.99	$11.43	$1,319.40	0.01%		60	0.007%		5	
	953697	750	LOIMER RIESLING LENZ 750ml	S	$21.99	$11.32	$1,319.40	0.01%	100.00%	60	0.01%	100.00%	5	
					$21.99	$11.32	$1,319.40	0.01%		60	0.007%		5	
	954093	750	CAYMUS SUISUN GRAND DURIF 750ml	S	$54.96	$28.97	$1,319.04	0.01%	100.00%	24	0.00%	100.00%	2	
					$54.96	$28.97	$1,319.04	0.01%		24	0.003%		2	
	950440	750	FAT LOUIS CABERET ROSE 750ml	S	$10.99	$5.48	$1,318.80	0.01%	-36.58%	120	0.01%	-36.51%	10	
					$10.99	$5.48	$1,318.80	0.01%		120	0.015%		10	
	953159	750	FATTORIA LAVACCHIO CEDRO CHIANTI ' 750ml	S	$10.99	$7.00	$1,318.80	0.01%	100.00%	120	0.01%	100.00%	10	
					$10.99	$7.00	$1,318.80	0.01%		120	0.015%		10	
	951172	750	BRUXO NO. 1 ESPANDIN 750ml	S	$55.15	$28.98	$1,318.32	0.01%	-41.97%	24	0.00%	-42.86%	2	
					$54.26	$28.50	$651.12	0.01%		12	0.001%		1	
					$56.95	$29.93	$341.70	0.00%		6	0.001%		1	
					$54.25	$28.50	$325.50	0.00%		6	0.001%		1	
	947265	750	ALVARO PALACIOS GRATALLOPS '15 750ml	S	$54.89	$28.91	$1,317.36	0.01%	100.00%	24	0.00%	100.00%	2	
					$54.89	$28.91	$1,317.36	0.01%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953014	750	CUVEE GIUSEPPE 750ml	S	$21.91	$11.50	$1,314.60	0.01%	100.00%	60	0.01%	100.00%	5	
					$21.91	$11.50	$1,314.60	0.01%		60	0.007%		5	
	950693	750	MONTE ROSSA FRANC FLAMINGO ROSE 750ml	S	$43.79	$22.83	$1,313.70	0.01%	67.25%	30	0.00%	66.67%	3	
					$43.79	$22.83	$1,313.70	0.01%		30	0.004%		3	
	954527	750	YVES CUILLERON VERNON CONDRIEU 750ml	S	$109.39	$57.78	$1,312.68	0.01%	100.00%	12	0.00%	100.00%	1	
					$109.39	$57.78	$1,312.68	0.01%		12	0.001%		1	
	952590	750	DOULOUFAKIS DAFNIOS VIDIANO 750ml	S	$15.28	$7.75	$1,311.60	0.01%	88.45%	84	0.01%	75.00%	7	
					$16.06	$8.17	$963.60	0.01%		60	0.007%		5	
					$14.50	$7.33	$348.00	0.00%		24	0.003%		2	
	951487	750	COPPOLA DIAMOND PINOT GRIGIO 750ml	S	$15.54	$8.00	$1,305.36	0.01%	81.78%	84	0.01%	75.00%	7	
					$15.54	$8.00	$1,305.36	0.01%		84	0.010%		7	
	953046	750	ALDEN ALLI NAC MIXED CASE #1 750ml	S	$21.72	$11.17	$1,303.20	0.01%	100.00%	60	0.01%	100.00%	5	
					$21.72	$11.17	$1,303.20	0.01%		60	0.007%		5	
	911938	750	KALIN SAUV BLANC LVSB CUVEE '01 750ml	S	$36.02	$18.89	$1,296.72	0.01%	100.00%	36	0.00%	100.00%	3	
					$36.02	$18.89	$1,296.72	0.01%		36	0.004%		3	
	950036	750	CASADEI SOGNO 750ml	S	$19.55	$10.25	$1,290.30	0.01%	55.10%	66	0.01%	57.14%	6	
					$19.55	$10.25	$1,290.30	0.01%		66	0.008%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**951811**	**750**	**WHITEHALL LANE TRE LEONI 750ml**	**S**	**$26.82**	**$14.00**	**$1,287.36**	**0.01%**	**-64.27%**	**48**	**0.01%**	**-69.23%**	**4**	
					$26.82	$14.00	$1,287.36	0.01%		48	0.006%		4	
	949329	**750**	**KOSTA BROWNE SLH PINOT NOIR '13 750ml**	**S**	**$107.22**	**$56.67**	**$1,286.64**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$107.22	$56.67	$1,286.64	0.01%		12	0.001%		1	
	442066	**750**	**ANO VERDE PINOT NOIR 750ml**	**S**	**$17.73**	**$9.17**	**$1,276.56**	**0.01%**	**-53.85%**	**72**	**0.01%**	**-53.85%**	**6**	
					$17.73	$9.17	$1,276.56	0.01%		72	0.009%		6	
	954619	**750**	**BOESCHEN CARRERA ESTATE BLEND 2016 750ml**	**S**	**$15.19**	**$8.00**	**$1,275.96**	**0.01%**	**100.00%**	**84**	**0.01%**	**100.00%**	**7**	
					$15.19	$8.00	$1,275.96	0.01%		84	0.010%		7	
	950774	**750**	**RIPANUDA BARDAMO IGT 750ml**	**S**	**$35.43**	**$18.50**	**$1,275.48**	**0.01%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$35.43	$18.50	$1,275.48	0.01%		36	0.004%		3	
	948297	**750**	**MESQUIDA MORA SINCRONIA ROSATO 750ml**	**S**	**$17.70**	**$11.50**	**$1,274.40**	**0.01%**	**100.00%**	**72**	**0.01%**	**100.00%**	**6**	
					$17.70	$11.50	$1,274.40	0.01%		72	0.009%		6	
	953539	**750**	**DONKEY & GOAT PINOT MEUNIER 750ml**	**S**	**$26.47**	**$17.50**	**$1,270.56**	**0.01%**	**100.00%**	**48**	**0.01%**	**100.00%**	**4**	
					$26.47	$17.50	$1,270.56	0.01%		48	0.006%		4	
	908053	**750**	**PENFOLDS RAWSONS RETREAT SHIRAZ CAB750ml**	**S**	**$8.82**	**$4.61**	**$1,270.08**	**0.01%**	**200.00%**	**144**	**0.02%**	**200.00%**	**12**	
					$8.82	$4.61	$1,270.08	0.01%		144	0.017%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952277	750	SCARPETTA BRUT PROSECCO 750ml	S	$15.12	$7.67	$1,270.08	0.01%	75.00%	84	0.01%	75.00%	7	
					$15.12	$7.67	$1,270.08	0.01%		84	0.010%		7	
	953063	750	LO-FI CABERNET FRANC SANTA BARBERA 750ml	S	$17.84	$11.58	$1,266.64	0.01%	391.67%	71	0.01%	391.67%	6	
					$17.84	$11.58	$1,266.64	0.01%		71	0.009%		6	
	949452	750	TAMARI MALBEC 750 750ml	S	$13.17	$6.63	$1,264.32	0.01%	0.32%	96	0.01%	0.00%	8	
					$13.18	$6.63	$632.64	0.01%		48	0.006%		4	
					$13.16	$6.63	$631.68	0.01%		48	0.006%		4	
	951382	750	GREYSTONE CHARDONNAY 750ml	S	$10.53	$5.33	$1,263.60	0.01%	-37.05%	120	0.01%	-37.50%	10	
					$10.53	$5.33	$1,263.60	0.01%		120	0.015%		10	
	953090	750	CHAT DE PIBARNON BANDOL ROUGE '12 750ml	S	$54.98	$28.92	$1,261.78	0.01%	100.00%	23	0.00%	100.00%	2	
					$54.86	$28.92	$658.32	0.01%		12	0.001%		1	
					$55.09	$28.92	$603.46	0.01%		11	0.001%		1	
	954284	750	DOMAINE GESCHICKT OBI WINE 750ml	S	$26.25	$13.58	$1,260.00	0.01%	100.00%	48	0.01%	100.00%	4	
					$26.25	$13.58	$1,260.00	0.01%		48	0.006%		4	
	952634	750	CUNE GRAN RISERVA '10 750ml	S	$34.99	$18.23	$1,259.64	0.01%	200.00%	36	0.00%	200.00%	3	
					$34.99	$18.23	$1,259.64	0.01%		36	0.004%		3	
	953164	750	BODEGAS PUIGGROS EXEDRA 750ml	S	$17.49	$11.36	$1,259.28	0.01%	109.56%	72	0.01%	100.00%	6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953164				$17.82	$11.58	$427.68	0.00%		24	0.003%		2	
					$17.70	$11.50	$424.80	0.00%		24	0.003%		2	
					$16.95	$11.00	$406.80	0.00%		24	0.003%		2	
	953339	**750**	**TAYSON PIERCE CAB ROTHCHILD'06 750ml**	**S**	**$89.88**	**$60.00**	**$1,258.32**	**0.01%**	**100.00%**	**14**	**0.00%**	**100.00%**	**1**	
					$89.88	$60.00	$1,258.32	0.01%		14	0.002%		1	
	953342	**750**	**TAYSON PIERCE CAB ROTHCHILD'10 750ml**	**S**	**$89.88**	**$60.00**	**$1,258.32**	**0.01%**	**100.00%**	**14**	**0.00%**	**100.00%**	**1**	
					$89.88	$60.00	$1,258.32	0.01%		14	0.002%		1	
	901598	**750**	**HIVE CRANBERRY WINE 750ml**	**S**	**$19.95**	**$13.31**	**$1,256.85**	**0.01%**	**-83.33%**	**63**	**0.01%**	**-83.33%**	**5**	
					$19.95	$13.31	$1,256.85	0.01%		63	0.008%		5	
	450830	**750**	**CANYON ROAD MERLOT 750ml**	**S**	**$5.79**	**$3.00**	**$1,250.64**	**0.01%**	**100.00%**	**216**	**0.03%**	**100.00%**	**18**	
					$5.79	$3.00	$1,250.64	0.01%		216	0.026%		18	
	954091	**750**	**MEINKLANG GRUNER VELTLINER 750ml**	**S**	**$17.32**	**$8.83**	**$1,247.04**	**0.01%**	**100.00%**	**72**	**0.01%**	**100.00%**	**6**	
					$17.32	$8.83	$1,247.04	0.01%		72	0.009%		6	
	954466	**750**	**STAGLIN FAMILY BOOTH CAB'13/14/15 750ml**	**S**	**$207.45**	**$110.00**	**$1,244.70**	**0.01%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$207.45	$110.00	$1,244.70	0.01%		6	0.001%		1	
	216060	**750**	**ZACCAGNINI MONTIPULCIANO 750ml**	**S**	**$17.20**	**$8.88**	**$1,238.40**	**0.01%**	**127.38%**	**72**	**0.01%**	**125.00%**	**6**	
					$17.20	$8.88	$1,238.40	0.01%		72	0.009%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949883	750	GRGICH HILLS CABERNET'07 750ml	S	$103.19	$54.63	$1,238.28	0.01%	100.00%	12	0.00%	100.00%	1	
					$103.19	$54.63	$1,238.28	0.01%		12	0.001%		1	
	954797	750	JORDAN CABERNET 2003 750ml	S	$102.48	$54.17	$1,229.76	0.01%	100.00%	12	0.00%	100.00%	1	
					$102.48	$54.17	$1,229.76	0.01%		12	0.001%		1	
	953596	750	XAVIER MONNOT VOLNAY CLOS DES CHEN 750ml	S	$102.07	$53.92	$1,224.84	0.01%	100.00%	12	0.00%	100.00%	1	
					$102.07	$53.92	$1,224.84	0.01%		12	0.001%		1	
	953178	750	CHAMPAGNE BRUT TRADITION CHIQUET 750ml	S	$51.00	$26.75	$1,224.00	0.01%	100.00%	24	0.00%	100.00%	2	
					$51.00	$26.75	$1,224.00	0.01%		24	0.003%		2	
	952498	750	AMAURICE THE ARTIST MASON 750ml	S	$33.68	$22.22	$1,212.48	0.01%	-76.92%	36	0.00%	-76.92%	3	
					$33.68	$22.22	$1,212.48	0.01%		36	0.004%		3	
	954729	750	SAN LORENZO CHIANTI CLASS GRAN 14 750ml	S	$50.48	$26.58	$1,211.52	0.01%	100.00%	24	0.00%	100.00%	2	
					$50.48	$26.58	$1,211.52	0.01%		24	0.003%		2	
	953702	750	BLACKBIRD DISSONANCE WHITE 16 750ml	S	$25.17	$13.13	$1,208.16	0.01%	100.00%	48	0.01%	100.00%	4	
					$25.19	$13.13	$604.56	0.01%		24	0.003%		2	
					$25.15	$13.13	$603.60	0.00%		24	0.003%		2	
	953383	750	LA CLARINE FARM EL DORADO SYRAH 750ml	S	$16.97	$11.00	$1,204.87	0.01%	100.00%	71	0.01%	100.00%	6	
					$16.97	$11.00	$1,204.87	0.01%		71	0.009%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953939	750	ENFIELD CABERNET WATERHORSE RIDGE 750ml	S	$50.09	$33.33	$1,202.16	0.01%	100.00%	24	0.00%	100.00%	2	
					$50.09	$33.33	$1,202.16	0.01%		24	0.003%		2	
	952991	750	SOTOL COYOTE BLANCO DURANGO 750ml	S	$50.08	$26.25	$1,201.92	0.01%	112.65%	24	0.00%	100.00%	2	
					$50.08	$26.25	$1,201.92	0.01%		24	0.003%		2	
	954533	750	THE PRISONER WINE CO. DERANGE 750ml	S	$100.14	$52.80	$1,201.68	0.01%	100.00%	12	0.00%	100.00%	1	
					$100.14	$52.80	$1,201.68	0.01%		12	0.001%		1	
	953332	750	SCARPETTA FRICO BIANCO 750ml	S	$10.01	$4.96	$1,201.68	0.01%	100.00%	120	0.01%	100.00%	10	
					$10.03	$4.96	$961.92	0.01%		96	0.012%		8	
					$9.99	$4.96	$239.76	0.00%		24	0.003%		2	
	951580	750	SEIVAL CHARDONNAY 750ml	S	$8.32	$4.35	$1,198.08	0.01%	-92.83%	144	0.02%	-92.86%	12	
					$8.32	$4.35	$1,198.08	0.01%		144	0.017%		12	
	946906	750	JACKS HOUSE CABERNET 750ml	S	$12.45	$6.35	$1,194.72	0.01%	81.71%	96	0.01%	60.00%	8	
					$13.86	$7.10	$665.28	0.01%		48	0.006%		4	
					$11.03	$5.60	$529.44	0.00%		48	0.006%		4	
	953932	750	CHATEAU GRAND ROUSSEAU 750ml	S	$9.95	$4.92	$1,194.00	0.01%	100.00%	120	0.01%	100.00%	10	
					$9.95	$4.92	$1,194.00	0.01%		120	0.015%		10	
	907072	750	STAGLIN FAMILY CHARDONNAY '15 750ml	S	$66.08	$44.00	$1,189.44	0.01%	-50.00%	18	0.00%	-50.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	907072				$66.08	$44.00	$1,189.44	0.01%		18	0.002%		2	
	457520	750	COLBY RED 750ml	S	$12.37	$6.50	$1,187.52	0.01%	-83.91%	96	0.01%	-84.00%	8	
					$12.37	$6.50	$1,187.52	0.01%		96	0.012%		8	
	954137	750	LAUREL GLEN CABERNET MIXED 97/98/03750ml	S	$98.88	$66.00	$1,186.56	0.01%	100.00%	12	0.00%	100.00%	1	
					$98.88	$66.00	$1,186.56	0.01%		12	0.001%		1	
	953239	750	WILD HORSE RESERVE PINOT NOIR NACI 750ml	S	$49.42	$26.21	$1,186.08	0.01%	100.00%	24	0.00%	100.00%	2	
					$49.42	$26.21	$1,186.08	0.01%		24	0.003%		2	
	953674	750	NELLCOTE ROSE 750ml	S	$49.29	$33.00	$1,182.96	0.01%	100.00%	24	0.00%	100.00%	2	
					$49.29	$33.00	$1,182.96	0.01%		24	0.003%		2	
	952238	750	JUVE Y CAMPS BRUT ROSE 750ml	S	$19.70	$10.10	$1,182.00	0.01%	473.68%	60	0.01%	400.00%	5	
					$19.70	$10.10	$1,182.00	0.01%		60	0.007%		5	
	919351	750	MEZZA CORONA PINOT GRIGIO 750ml	S	$10.09	$4.99	$1,180.53	0.01%	-61.96%	117	0.01%	-62.16%	10	
					$10.09	$4.99	$1,180.53	0.01%		117	0.014%		10	
	953073	750	MAURITSON NAC MIXED CASE #1 750ml	S	$16.39	$8.33	$1,180.08	0.01%	100.00%	72	0.01%	100.00%	6	
					$16.39	$8.33	$1,180.08	0.01%		72	0.009%		6	
	953813	750	CHATEAU D'EYRINS MARGAUX 750ml	S	$58.31	$40.94	$1,177.08	0.01%	100.00%	24	0.00%	100.00%	2	
					$77.62	$40.94	$931.44	0.01%		12	0.001%		1	
					$38.99	$40.94	$245.64	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953630	750	LLM CHAMBOLLE-MUSIGNY LES HAUTS DO 750ml	S	$196.17	$104.00	$1,177.02	0.01%	100.00%	6	0.00%	100.00%	1	
					$196.17	$104.00	$1,177.02	0.01%		6	0.001%		1	
	953990	750	BROCHARD SAUV BLANC CARSIANNES 750ml	S	$13.99	$7.05	$1,175.16	0.01%	100.00%	84	0.01%	100.00%	7	
					$13.99	$7.05	$1,175.16	0.01%		84	0.010%		7	
	920272	750	CORNELISSEN SUSUCARU 750ml	U	$24.40	$16.00	$1,171.20	0.01%	100.00%	48	0.01%	100.00%	4	
					$24.40	$16.00	$1,171.20	0.01%		48	0.006%		4	
	954216	750	RIDGE SYRAH LYTTON ESTATE 2014 750ml	S	$48.77	$25.56	$1,170.48	0.01%	100.00%	24	0.00%	100.00%	2	
					$48.77	$25.56	$1,170.48	0.01%		24	0.003%		2	
	905438	750	DANZANTE PINOT GRIGIO 750ml	S	$10.77	$5.56	$1,169.04	0.01%	-12.92%	108	0.01%	-18.18%	9	
					$11.30	$5.93	$678.00	0.01%		60	0.007%		5	
					$10.23	$5.18	$491.04	0.00%		48	0.006%		4	
	952002	750	COMTE DE MALARTIC 750ml	S	$34.34	$17.89	$1,167.56	0.01%	-74.59%	34	0.00%	-71.19%	3	
					$34.34	$17.89	$1,167.56	0.01%		34	0.004%		3	
	953593	750	JEAN GRIVOT NUITS ST. GEORGES 15 750ml	S	$97.22	$51.33	$1,166.64	0.01%	100.00%	12	0.00%	100.00%	1	
					$97.22	$51.33	$1,166.64	0.01%		12	0.001%		1	
	953498	750	RICHTER MULHEIMER SONNENLAY RIESLI 750ml	S	$32.36	$16.83	$1,164.96	0.01%	100.00%	36	0.00%	100.00%	3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953498				$32.36	$16.83	$1,164.96	0.01%		36	0.004%		3	
	379234	750	RONCUS RIBOLLA GIALLA 750ml	S	$18.99	$12.66	$1,158.39	0.01%	100.00%	61	0.01%	100.00%	5	
					$18.99	$12.66	$1,158.39	0.01%		61	0.007%		5	
	920414	750	VINA TONDONIA GRAN RESERVA RED 750ml	S	$128.62	$68.04	$1,157.58	0.01%	100.00%	9	0.00%	100.00%	1	
					$128.62	$68.04	$1,157.58	0.01%		9	0.001%		1	
	952137	750	BASTIANICH ROSATO REFREOSCO '16 750ml	S	$16.06	$8.17	$1,156.32	0.01%	506.42%	72	0.01%	500.00%	6	
					$16.06	$8.17	$1,156.32	0.01%		72	0.009%		6	
	952576	750	SCARBOLO IL RAMATO 750ml	S	$16.06	$8.17	$1,156.32	0.01%	-25.00%	72	0.01%	-25.00%	6	
					$16.06	$8.17	$1,156.32	0.01%		72	0.009%		6	
	950525	750	BERONIA RIOJA GRAN RESERVA 750ml	S	$32.11	$16.75	$1,155.96	0.01%	-24.59%	36	0.00%	-25.00%	3	
					$32.11	$16.75	$1,155.96	0.01%		36	0.004%		3	
	950316	750	DOMAINE OTT BY. OTT ROSE 750ml	S	$24.02	$12.50	$1,152.96	0.01%	-19.48%	48	0.01%	-20.00%	4	
					$24.02	$12.50	$1,152.96	0.01%		48	0.006%		4	
	946907	750	TOMMASI MERLOT LE PRUNEE 750ml	S	$16.01	$8.25	$1,152.72	0.01%	20.51%	72	0.01%	20.00%	6	
					$16.01	$8.25	$1,152.72	0.01%		72	0.009%		6	
	954018	750	ARGYROS ATLANTIS ROSE 750ml	S	$19.20	$9.83	$1,152.00	0.01%	100.00%	60	0.01%	100.00%	5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954018				$19.20	$9.83	$1,152.00	0.01%		60	0.007%		5	
	557028	750	CLIFF LEDE SAUV BLANC 750ml	S	$24.00	$12.50	$1,152.00	0.01%	-66.42%	48	0.01%	-66.67%	4	
					$24.00	$12.50	$1,152.00	0.01%		48	0.006%		4	
	951323	750	COTES DE CIEL VERDOT 750ml	S	$32.00	$21.09	$1,152.00	0.01%	-11.04%	36	0.00%	0.00%	3	
					$32.00	$21.09	$1,152.00	0.01%		36	0.004%		3	
	946624	750	HANDCRAFT CAB SAUV 750ml	S	$11.99	$6.30	$1,151.04	0.01%	-22.22%	96	0.01%	-22.22%	8	
					$11.99	$6.30	$1,151.04	0.01%		96	0.012%		8	
	953210	750	LONG CELLARS CABERNET RED MTN 750ml	S	$47.94	$25.20	$1,150.56	0.01%	100.00%	24	0.00%	100.00%	2	
					$47.94	$25.20	$1,150.56	0.01%		24	0.003%		2	
	954567	750	POPULIS WABI SABI 750ml	S	$15.97	$10.33	$1,149.84	0.01%	100.00%	72	0.01%	100.00%	6	
					$15.97	$10.33	$1,149.84	0.01%		72	0.009%		6	
	947359	750	SECCO BERTANI VINTAGE EDITION 750ml	S	$31.89	$16.50	$1,148.04	0.01%	-24.19%	36	0.00%	-25.00%	3	
					$31.89	$16.50	$1,148.04	0.01%		36	0.004%		3	
	953251	750	FINCA AMBROSIA PRESIOSO MALBEC '14 750ml	S	$19.09	$10.00	$1,145.40	0.01%	100.00%	60	0.01%	100.00%	5	
					$19.09	$10.00	$1,145.40	0.01%		60	0.007%		5	
	729491	750	MIONETTO PROSECCO BRUT 750ml	S	$15.89	$8.03	$1,144.08	0.01%	204.05%	72	0.01%	193.33%	6	
					$15.89	$8.03	$1,144.08	0.01%		72	0.009%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954877	750	BINNER PIROUETTES PN D' HUBERT 750ml	S	$31.73	$16.50	$1,142.28	0.01%	100.00%	36	0.00%	100.00%	3	
					$31.73	$16.50	$1,142.28	0.01%		36	0.004%		3	
	953346	750	THE PLOW PINOT NOIR 750ml	S	$63.35	$33.33	$1,140.30	0.01%	100.00%	18	0.00%	100.00%	2	
					$63.35	$33.33	$1,140.30	0.01%		18	0.002%		2	
	947695	750	FOREST GLEN WHITE MERLOT 750ml	S	$7.30	$3.50	$1,138.80	0.01%	65.56%	156	0.02%	62.50%	13	
					$7.30	$3.50	$1,138.80	0.01%		156	0.019%		13	
	953448	750	LOUIS ANTOINE LUYT CARIZAL PIPENO 750ml	S	$18.73	$9.58	$1,136.76	0.01%	100.00%	60	0.01%	100.00%	5	
					$20.14	$10.33	$483.36	0.00%		24	0.003%		2	
					$18.41	$9.42	$441.84	0.00%		24	0.003%		2	
					$17.63	$9.00	$211.56	0.00%		12	0.001%		1	
	953232	750	KUNDE ZINFANDEL CENTURY RESERVE 750ml	S	$47.29	$25.00	$1,134.96	0.01%	100.00%	24	0.00%	100.00%	2	
					$47.29	$25.00	$1,134.96	0.01%		24	0.003%		2	
	953138	750	GUNTHER CHEREAU MUSCADET SEVREGORG 750ml	S	$18.88	$9.67	$1,132.80	0.01%	100.00%	60	0.01%	100.00%	5	
					$18.88	$9.67	$1,132.80	0.01%		60	0.007%		5	
	952021	750	FITVINE CABERNET SAUVIGNON 750ml	S	$13.96	$7.04	$1,130.76	0.01%	-3.57%	81	0.01%	-3.57%	7	
					$13.96	$7.04	$1,130.76	0.01%		81	0.010%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953781	750	B. LEIGHTON GRATITUDE 750ml	S	$47.10	$24.75	$1,130.40	0.01%	100.00%	24	0.00%	100.00%	2	
					$47.10	$24.75	$1,130.40	0.01%		24	0.003%		2	
	954660	750	K VINTNERS POWERLINE SYRAH 750ml	S	$47.10	$24.75	$1,130.40	0.01%	100.00%	24	0.00%	100.00%	2	
					$47.10	$24.75	$1,130.40	0.01%		24	0.003%		2	
	950073	750	ANTIDOTO RIBERA DEL DUERO '16 750ml	S	$23.70	$12.33	$1,130.28	0.01%	296.50%	48	0.01%	291.67%	4	
					$23.40	$12.17	$842.40	0.01%		36	0.004%		3	
					$23.99	$12.48	$287.88	0.00%		12	0.001%		1	
	953954	750	CAUSSE MARINES GAILLAC BLANC 750ml	S	$15.91	$8.08	$1,129.61	0.01%	100.00%	71	0.01%	100.00%	6	
					$15.91	$8.08	$1,129.61	0.01%		71	0.009%		6	
	920743	750	DI RAPALE CHIANTI RIS'05 750ml	S	$18.79	$9.92	$1,127.40	0.01%	-44.25%	60	0.01%	-44.44%	5	
					$18.79	$9.92	$1,127.40	0.01%		60	0.007%		5	
	954148	750	STAGLIN SALUS BOOTH BELLA CAB'15 750ml	S	$65.96	$44.00	$1,121.32	0.01%	100.00%	17	0.00%	100.00%	1	
					$65.96	$44.00	$1,121.32	0.01%		17	0.002%		1	
	953624	750	MIRA CABERNET SCHWEIZER 750ml	S	$186.81	$99.00	$1,120.86	0.01%	100.00%	6	0.00%	100.00%	1	
					$186.81	$99.00	$1,120.86	0.01%		6	0.001%		1	
	949239	750	CINDER TEMPRANILLO SRV'12 750ml	S	$23.29	$15.35	$1,117.92	0.01%	-20.00%	48	0.01%	-20.00%	4	
					$23.29	$15.35	$1,117.92	0.01%		48	0.006%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951581	750	ALISIOS PINOT GRIGIO/RIESLING 750ml	S	$11.61	$6.10	$1,114.56	0.01%	-57.69%	96	0.01%	-57.89%	8	
					$11.61	$6.10	$1,114.56	0.01%		96	0.012%		8	
	954192	750	MYLONAS ROSE 750ml	S	$15.44	$7.83	$1,111.68	0.01%	100.00%	72	0.01%	100.00%	6	
					$15.44	$7.83	$1,111.68	0.01%		72	0.009%		6	
	952453	750	BARRACHI ARDITO 750ml	S	$37.00	$19.15	$1,110.00	0.01%	0.00%	30	0.00%	0.00%	3	
					$37.00	$19.15	$1,110.00	0.01%		30	0.004%		3	
	920937	750	RENE ROSTAING COTE ROTIE LANDON 750ml	S	$184.92	$98.00	$1,109.52	0.01%	100.00%	6	0.00%	100.00%	1	
					$184.92	$98.00	$1,109.52	0.01%		6	0.001%		1	
	954659	750	SIXTO MOXIE CHARDONNAY 750ml	S	$46.16	$24.25	$1,107.84	0.01%	100.00%	24	0.00%	100.00%	2	
					$46.16	$24.25	$1,107.84	0.01%		24	0.003%		2	
	950977	750	ALEX GAMBAL GERVEY-CHAMBERTIN '12 750ml	S	$91.75	$61.50	$1,101.00	0.01%	100.00%	12	0.00%	100.00%	1	
					$91.75	$61.50	$1,101.00	0.01%		12	0.001%		1	
	904699	750	HOCHAR PERE ET FILS RED'09 750ml	S	$30.48	$15.83	$1,097.28	0.01%	100.00%	36	0.00%	100.00%	3	
					$30.48	$15.83	$1,097.28	0.01%		36	0.004%		3	
	952585	750	ZOE ROSE 750ml	S	$11.60	$5.79	$1,094.88	0.01%	103.48%	96	0.01%	100.00%	8	
					$11.21	$5.58	$807.12	0.01%		72	0.009%		6	
					$11.99	$6.00	$287.76	0.00%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**914208**	**750**	**ROSENBLUM ZINFANDEL ROCKPIL'13 750ml**	**S**	**$27.52**	**$18.63**	**$1,094.36**	**0.01%**	**-49.76%**	**32**	**0.00%**	**-48.15%**	**3**	
					$35.74	$18.63	$1,036.46	0.01%		29	0.004%		2	
					$19.30	$18.63	$57.90	0.00%		3	0.000%		0	
	954843	**750**	**ALEX GAMBAL BENTROCK 750ml**	**S**	**$91.01**	**$61.00**	**$1,092.12**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$91.01	$61.00	$1,092.12	0.01%		12	0.001%		1	
	952446	**750**	**DONKEY & GOAT PINOT GRIS 750ml**	**S**	**$22.75**	**$15.00**	**$1,092.00**	**0.01%**	**-55.39%**	**48**	**0.01%**	**-60.00%**	**4**	
					$23.99	$15.83	$575.76	0.00%		24	0.003%		2	
					$21.51	$14.17	$516.24	0.00%		24	0.003%		2	
	919198	**750**	**TREFETHEN DRAGONS TOOTH 750ml**	**S**	**$30.32**	**$15.86**	**$1,091.52**	**0.01%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$30.32	$15.86	$1,091.52	0.01%		36	0.004%		3	
	947145	**750**	**TUALATIN PINOT NOIR 750ml**	**S**	**$45.47**	**$23.84**	**$1,091.28**	**0.01%**	**0.53%**	**24**	**0.00%**	**0.00%**	**2**	
					$45.47	$23.84	$1,091.28	0.01%		24	0.003%		2	
	954978	**750**	**OLIVIER LEFL PULIGNY MONT LES 2014 750ml**	**S**	**$181.86**	**$96.58**	**$1,091.16**	**0.01%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$181.86	$96.58	$1,091.16	0.01%		6	0.001%		1	
	951731	**750**	**NINE HATS RIESLING 750ml**	**S**	**$15.15**	**$7.79**	**$1,090.80**	**0.01%**	**50.80%**	**72**	**0.01%**	**50.00%**	**6**	
					$15.15	$7.79	$1,090.80	0.01%		72	0.009%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	450762	750	CANOE RIDGE EXPEDITION MERLOT 750ml	S	$15.15	$7.75	$1,090.80	0.01%	100.00%	72	0.01%	100.00%	6	
					$15.15	$7.75	$1,090.80	0.01%		72	0.009%		6	
	920134	750	WRANGLER RED 750ml	S	$10.09	$5.10	$1,089.72	0.01%	125.00%	108	0.01%	125.00%	9	
					$10.09	$5.10	$1,089.72	0.01%		108	0.013%		9	
	954890	750	DONKEY AND GOAT ELIZA 750ml	S	$30.20	$20.00	$1,087.20	0.01%	100.00%	36	0.00%	100.00%	3	
					$30.20	$20.00	$1,087.20	0.01%		36	0.004%		3	
	920520	750	CHARLES SMITH VELVET DEVIL MERLO 750ml	X	$12.90	$6.60	$1,083.60	0.01%	-80.99%	84	0.01%	-81.08%	7	
					$12.90	$6.60	$1,083.60	0.01%		84	0.010%		7	
	948616	750	CH LA FREYNELLE BORDEAUX ROUGE 750ml	S	$15.00	$7.59	$1,080.00	0.01%	200.00%	72	0.01%	200.00%	6	
					$15.00	$7.59	$1,080.00	0.01%		72	0.009%		6	
	954467	750	MASSOLINO BAROLO MARGHERIA 2009 750ml	S	$89.95	$47.50	$1,079.40	0.01%	100.00%	12	0.00%	100.00%	1	
					$89.95	$47.50	$1,079.40	0.01%		12	0.001%		1	
	954468	750	MASSOLINO BAROLO PARAFADA 2012 750ml	S	$89.95	$47.50	$1,079.40	0.01%	100.00%	12	0.00%	100.00%	1	
					$89.95	$47.50	$1,079.40	0.01%		12	0.001%		1	
	953724	750	MARIETTA OV ROSE 750ml	S	$14.99	$7.69	$1,079.28	0.01%	100.00%	72	0.01%	100.00%	6	
					$14.99	$7.69	$1,079.28	0.01%		72	0.009%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952301	750	SLEIGHT OF HAND CONJURER RED BLEND 750ml	S	$29.86	$15.58	$1,078.80	0.01%	198.40%	36	0.00%	200.00%	3	
					$29.86	$15.58	$1,078.80	0.01%		36	0.004%		3	
	901744	750	DIONYSIAN CELLARS UTAH SATYR 750ml	S	$29.92	$20.00	$1,077.12	0.01%	100.00%	36	0.00%	100.00%	3	
					$29.92	$20.00	$1,077.12	0.01%		36	0.004%		3	
	951030	750	MALVIRA BIRBET 750ml	S	$22.37	$11.67	$1,077.00	0.01%	100.00%	48	0.01%	100.00%	4	
					$22.37	$11.67	$1,077.00	0.01%		48	0.006%		4	
	919182	750	PURATO WHITE 750ml	S	$11.21	$5.58	$1,075.68	0.01%	317.71%	96	0.01%	300.00%	8	
					$11.68	$5.83	$560.64	0.00%		48	0.006%		4	
					$10.73	$5.33	$515.04	0.00%		48	0.006%		4	
	952676	750	JARDIM DA ESTRELLA WHITE 750ml	S	$9.04	$4.54	$1,075.44	0.01%	90.85%	120	0.01%	83.33%	10	
					$8.65	$4.33	$622.80	0.01%		72	0.009%		6	
					$9.43	$4.75	$452.64	0.00%		48	0.006%		4	
	456483	750	CLINE CASHMERE BLACK MAGIC 750ml	S	$14.91	$7.65	$1,073.52	0.01%	-34.91%	72	0.01%	-33.33%	6	
					$14.91	$7.65	$1,073.52	0.01%		72	0.009%		6	
	919384	750	MAS DE GOURGONNIER ROUGE '16 750ml	S	$22.58	$11.69	$1,072.80	0.01%	100.00%	48	0.01%	100.00%	4	
					$21.65	$11.33	$519.60	0.00%		24	0.003%		2	
					$24.07	$12.42	$288.84	0.00%		12	0.001%		1	
					$22.03	$11.33	$264.36	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953244	750	CHAMPAGNE AUBRY 750ml	S	$46.61	$24.42	$1,072.03	0.01%	100.00%	23	0.00%	100.00%	2	
					$46.61	$24.42	$1,072.03	0.01%		23	0.003%		2	
	954226	750	DOMAINE LE BRISEAU PAT ROUGE 750ml	S	$29.69	$15.42	$1,068.84	0.01%	100.00%	36	0.00%	100.00%	3	
					$29.69	$15.42	$1,068.84	0.01%		36	0.004%		3	
	954459	750	LE VIGNE DI ELI PIGNATUNI ROSSO'13 750ml	S	$44.20	$23.17	$1,060.80	0.01%	100.00%	24	0.00%	100.00%	2	
					$44.20	$23.17	$1,060.80	0.01%		24	0.003%		2	
	952816	750	ORIGIN OF PURITY NAMA 750ml	S	$44.20	$23.15	$1,060.80	0.01%	100.00%	24	0.00%	100.00%	2	
					$44.20	$23.15	$1,060.80	0.01%		24	0.003%		2	
	949754	750	DI GRESY BARBERESCO GAIUN '06 750ml	S	$176.60	$93.59	$1,059.60	0.01%	100.00%	6	0.00%	100.00%	1	
					$176.60	$93.59	$1,059.60	0.01%		6	0.001%		1	
	952996	750	ALPHA ZETA CORVINA 750ml	S	$10.99	$5.47	$1,055.04	0.01%	75.00%	96	0.01%	75.00%	8	
					$10.99	$5.47	$1,055.04	0.01%		96	0.012%		8	
	954023	750	MISTINGUETT CAVA BRUT ROSE 750ml	S	$10.99	$5.77	$1,055.04	0.01%	100.00%	96	0.01%	100.00%	8	
					$10.99	$5.77	$1,055.04	0.01%		96	0.012%		8	
	953758	750	PODERE AMORE E MAGIA 14 750ml	S	$43.95	$22.92	$1,054.80	0.01%	100.00%	24	0.00%	100.00%	2	
					$43.95	$22.92	$1,054.80	0.01%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	948402	750	CAMELOT PINOT NOIR 750ml	S	$7.30	$3.50	$1,051.20	0.01%	-39.10%	144	0.02%	-40.00%	12	
					$7.30	$3.50	$1,051.20	0.01%		144	0.017%		12	
	906058	750	CAMELOT CABERNET SAUV 750ml	S	$7.30	$3.50	$1,051.20	0.01%	100.00%	144	0.02%	100.00%	12	
					$7.30	$3.50	$1,051.20	0.01%		144	0.017%		12	
	953413	750	JACQUES SELOSSE INITIAL BLNC DE BL 750ml	S	$175.18	$92.67	$1,051.08	0.01%	100.00%	6	0.00%	100.00%	1	
					$175.18	$92.67	$1,051.08	0.01%		6	0.001%		1	
	953633	750	LLM PULIGNY-MONTRACHET 1ER CRU CHA 750ml	S	$174.86	$92.67	$1,049.16	0.01%	100.00%	6	0.00%	100.00%	1	
					$174.86	$92.67	$1,049.16	0.01%		6	0.001%		1	
	954988	750	JACQUES PRIEUR GEVREY CHAMB 2014 750ml	S	$174.34	$92.58	$1,046.04	0.01%	100.00%	6	0.00%	100.00%	1	
					$174.34	$92.58	$1,046.04	0.01%		6	0.001%		1	
	953955	750	VERA DE ESTENAS BOBAL 750ml	S	$10.89	$5.42	$1,045.44	0.01%	100.00%	96	0.01%	100.00%	8	
					$10.89	$5.42	$1,045.44	0.01%		96	0.012%		8	
	954767	750	DOM LONG DEPAQUIT CHABLIS M 2016 750ml	S	$173.92	$92.05	$1,043.52	0.01%	100.00%	6	0.00%	100.00%	1	
					$173.92	$92.05	$1,043.52	0.01%		6	0.001%		1	
	947906	750	RBERA SCARRONE VV '15 750ml	S	$86.75	$45.80	$1,041.00	0.01%	100.00%	12	0.00%	100.00%	1	
					$86.75	$45.80	$1,041.00	0.01%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953398	750	PEACHY CANYON ZINF BAILEY'16 750ml	L	$39.82	$20.92	$1,035.32	0.01%	100.00%	26	0.00%	100.00%	2	
					$39.82	$20.92	$1,035.32	0.01%		26	0.003%		2	
	953234	750	KUNDE CHARDONNAY 750ml	S	$17.25	$9.10	$1,035.00	0.01%	100.00%	60	0.01%	100.00%	5	
					$17.25	$9.10	$1,035.00	0.01%		60	0.007%		5	
	954552	750	4 CELLARS CABERNET 750ml	S	$10.75	$5.35	$1,032.00	0.01%	100.00%	96	0.01%	100.00%	8	
					$10.75	$5.35	$1,032.00	0.01%		96	0.012%		8	
	954551	750	4 CELLARS CHARDONNAY 750ml	S	$10.75	$5.35	$1,032.00	0.01%	100.00%	96	0.01%	100.00%	8	
					$10.75	$5.35	$1,032.00	0.01%		96	0.012%		8	
	919529	750	BARKAN CLASSIC MERLOT 750ml	S	$12.12	$6.13	$1,030.08	0.01%	263.11%	84	0.01%	250.00%	7	
					$12.46	$6.25	$747.60	0.01%		60	0.007%		5	
					$11.77	$6.00	$282.48	0.00%		24	0.003%		2	
	953613	750	ZAHA CABERNET FRANC 750ml	S	$29.42	$15.37	$1,029.70	0.01%	100.00%	35	0.00%	100.00%	3	
					$29.42	$15.37	$1,029.70	0.01%		35	0.004%		3	
	905343	750	LA TERRE CHARD 750ml	S	$6.12	$2.87	$1,028.16	0.01%	-29.90%	168	0.02%	-33.33%	14	
					$6.12	$2.87	$1,028.16	0.01%		168	0.020%		14	
	952986	750	SULLIVAN SAUVIGNON BLANC '16 750ml	S	$28.54	$18.89	$1,027.44	0.01%	100.00%	36	0.00%	100.00%	3	
					$28.54	$18.89	$1,027.44	0.01%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951080	750	LA JOTA HOWELL MOUNTAIN MERLOT 750ml	S	$85.51	$45.33	$1,026.12	0.01%	100.00%	12	0.00%	100.00%	1	
					$85.51	$45.33	$1,026.12	0.01%		12	0.001%		1	
	954201	750	ERIC PHILLIPPE ROSÉ BRUT LES TROIS 750ml	S	$85.45	$57.00	$1,025.40	0.01%	100.00%	12	0.00%	100.00%	1	
					$85.45	$57.00	$1,025.40	0.01%		12	0.001%		1	
	920715	750	MOMOKAWA ORGANIC NIGORI GINJO 750ml	S	$14.17	$7.15	$1,020.24	0.01%	22.77%	72	0.01%	20.00%	6	
					$14.17	$7.15	$1,020.24	0.01%		72	0.009%		6	
	952638	750	CASCINA MONTAGNOLA RODEO 750ml	S	$33.99	$22.35	$1,019.70	0.01%	25.00%	30	0.00%	25.00%	3	
					$33.99	$22.35	$1,019.70	0.01%		30	0.004%		3	
	953405	750	CHALK HILL VOIGNIER 750ml	S	$42.45	$22.50	$1,018.80	0.01%	100.00%	24	0.00%	100.00%	2	
					$42.45	$22.50	$1,018.80	0.01%		24	0.003%		2	
	954982	750	CHAMBOLLE MUSIGNY CHARMES 2012 750ml	S	$169.33	$89.92	$1,015.98	0.01%	100.00%	6	0.00%	100.00%	1	
					$169.33	$89.92	$1,015.98	0.01%		6	0.001%		1	
	954104	750	2 SURIOL XARELLO DONZELLA 750ml	S	$14.03	$7.08	$1,010.16	0.01%	100.00%	72	0.01%	100.00%	6	
					$14.03	$7.08	$1,010.16	0.01%		72	0.009%		6	
	947208	750	STE MICHELLE MIMI CHARD 750ml	S	$14.03	$7.39	$1,010.16	0.01%	-0.94%	72	0.01%	0.00%	6	
					$14.03	$7.39	$1,010.16	0.01%		72	0.009%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953676	750	NELLCOTE RALLYE 750ml	S	$167.85	$112.50	$1,007.10	0.01%	100.00%	6	0.00%	100.00%	1	
					$167.85	$112.50	$1,007.10	0.01%		6	0.001%		1	
	954919	750	LE CLERC BRIANT BRUT ROSE 750ml	S	$83.90	$44.17	$1,006.80	0.01%	100.00%	12	0.00%	100.00%	1	
					$83.90	$44.17	$1,006.80	0.01%		12	0.001%		1	
	954856	750	MARTHA STOUMEN VENUTRI CARIGNAN 750ml	S	$27.96	$18.50	$1,006.56	0.01%	100.00%	36	0.00%	100.00%	3	
					$27.96	$18.50	$1,006.56	0.01%		36	0.004%		3	
	951819	750	MOTOR CITY KITTY '14 750ml	S	$41.93	$22.00	$1,006.32	0.01%	1.08%	24	0.00%	0.00%	2	
					$41.93	$22.00	$1,006.32	0.01%		24	0.003%		2	
	954728	750	RIZZI "RIZZI" BARBARESCO 15 750ml	S	$41.86	$22.00	$1,004.64	0.01%	100.00%	24	0.00%	100.00%	2	
					$41.86	$22.00	$1,004.64	0.01%		24	0.003%		2	
	953468	750	STEKAR CABERNET SAUVIGNON015 750ml	S	$20.92	$10.75	$1,004.16	0.01%	100.00%	48	0.01%	100.00%	4	
					$20.92	$10.75	$1,004.16	0.01%		48	0.006%		4	
	952998	750	ORIN SWIFT 8 YRS IN THE DESERT 750ml	S	$124.93	$66.34	$999.44	0.01%	100.00%	8	0.00%	100.00%	1	
					$124.93	$66.34	$999.44	0.01%		8	0.001%		1	
	952010	750	TRISAETUM PINOT NOIR WILLAMETTE 750ml	S	$27.67	$14.33	$996.12	0.01%	-69.59%	36	0.00%	-69.75%	3	
					$27.67	$14.33	$996.12	0.01%		36	0.004%		3	
	463400	750	ESTANCIA PINOT NOIR 750ml	S	$16.55	$8.42	$993.00	0.01%	100.00%	60	0.01%	100.00%	5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	463400				$16.55	$8.42	$993.00	0.01%		60	0.007%		5	
	953915	750	SALWEY PINOT NOIR ROSE 750ml	S	$16.51	$8.50	$990.60	0.01%	100.00%	60	0.01%	100.00%	5	
					$16.51	$8.50	$990.60	0.01%		60	0.007%		5	
	954526	750	YVES CUILLERON ROUGE ST. JOSEPH 750ml	S	$40.88	$21.33	$981.12	0.01%	100.00%	24	0.00%	100.00%	2	
					$40.88	$21.33	$981.12	0.01%		24	0.003%		2	
	948474	750	ROYAL TOKAJI FURMINT'15 750ml	S	$16.30	$8.41	$977.28	0.01%	100.00%	60	0.01%	100.00%	5	
					$16.28	$8.39	$781.44	0.01%		48	0.006%		4	
					$16.32	$8.42	$195.84	0.00%		12	0.001%		1	
	953096	750	ELEVEN ELEVEN NAC MIXED CASE #2 750ml	S	$122.16	$64.88	$977.28	0.01%	100.00%	8	0.00%	100.00%	1	
					$122.16	$64.88	$977.28	0.01%		8	0.001%		1	
	919286	750	JACOB'S CREEK WHITE MOSCATO 750ml	S	$10.18	$5.34	$977.28	0.01%	0.54%	96	0.01%	0.00%	8	
					$10.18	$5.34	$977.28	0.01%		96	0.012%		8	
	498300	750	ROBERT MONDAVI NAPA MERLOT 750ml	S	$27.05	$14.00	$973.80	0.01%	209.97%	36	0.00%	200.00%	3	
					$27.05	$14.00	$973.80	0.01%		36	0.004%		3	
	947630	750	WILLIAMS SELYEM SONOMA COUNTY PN 1 750ml	S	$81.15	$42.90	$973.80	0.01%	100.00%	12	0.00%	100.00%	1	
					$81.15	$42.90	$973.80	0.01%		12	0.001%		1	
	947619	750	CAMPOFIORITO BRUNELLO 750ml	S	$40.57	$21.50	$973.68	0.01%	51.64%	24	0.00%	50.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947619				$40.57	$21.50	$973.68	0.01%		24	0.003%		2	
	950427	750	FATTORIA LAVACCHIO CEDRO CHIANTI R 750ml	S	$9.01	$5.67	$973.08	0.01%	440.24%	108	0.01%	800.00%	9	
					$9.01	$5.67	$973.08	0.01%		108	0.013%		9	
	954289	750	MARIA SEPP MUSTER OPOK 750ml	S	$27.03	$14.00	$973.08	0.01%	100.00%	36	0.00%	100.00%	3	
					$27.03	$14.00	$973.08	0.01%		36	0.004%		3	
	954605	750	MITTNACHT GYOTAKU 750ml	S	$27.03	$14.00	$973.08	0.01%	100.00%	36	0.00%	100.00%	3	
					$27.03	$14.00	$973.08	0.01%		36	0.004%		3	
	953402	750	MASTROBERADINO REDIMORE IRPINIA AG 750ml	S	$26.99	$13.92	$971.64	0.01%	100.00%	36	0.00%	100.00%	3	
					$26.99	$13.92	$971.64	0.01%		36	0.004%		3	
	916819	750	COPPOLA DIRECTORS SOCO. PN 750ml	S	$20.24	$10.50	$971.52	0.01%	1.50%	48	0.01%	0.00%	4	
					$20.24	$10.50	$971.52	0.01%		48	0.006%		4	
	948266	750	CAPOSTRANO TRITANO 750ml	S	$16.19	$8.23	$971.40	0.01%	-44.31%	60	0.01%	-44.44%	5	
					$16.19	$8.23	$971.40	0.01%		60	0.007%		5	
	953409	750	CHALK HILL MALBEC 750ml	S	$80.85	$42.50	$970.20	0.01%	100.00%	12	0.00%	100.00%	1	
					$80.85	$42.50	$970.20	0.01%		12	0.001%		1	
	953708	750	METHODE SAUVAGE CHARDONNAY 750ml	S	$20.19	$13.17	$969.12	0.01%	100.00%	48	0.01%	100.00%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953708				$20.19	$13.17	$969.12	0.01%		48	0.006%		4	
	954765	750	SKY VINEYARDS ZINFANDEL 750ml	S	$40.22	$21.11	$965.28	0.01%	100.00%	24	0.00%	100.00%	2	
					$40.22	$21.11	$965.28	0.01%		24	0.003%		2	
	953632	750	LLM POMMARD EPENOTES 15 750ml	S	$160.76	$85.17	$964.56	0.01%	100.00%	6	0.00%	100.00%	1	
					$160.76	$85.17	$964.56	0.01%		6	0.001%		1	
	948160	750	RED CAR ROSE PINOT NOIR 750ml	S	$16.07	$10.50	$964.20	0.01%	-44.02%	60	0.01%	-44.44%	5	
					$16.07	$10.50	$964.20	0.01%		60	0.007%		5	
	952589	750	SANTO ASSYRTIKO 750ml	S	$20.06	$10.29	$962.88	0.01%	7.10%	48	0.01%	0.00%	4	
					$21.39	$11.00	$513.36	0.00%		24	0.003%		2	
					$18.73	$9.58	$449.52	0.00%		24	0.003%		2	
	953699	750	GOLDENEYE ESTATE AV PINOT MOIR GOW 750ml	S	$87.51	$46.20	$962.61	0.01%	100.00%	11	0.00%	100.00%	1	
					$87.51	$46.20	$962.61	0.01%		11	0.001%		1	
	954186	750	VINES ON THE MARYCREST MY GEN 750ml	S	$40.00	$26.46	$960.00	0.01%	100.00%	24	0.00%	100.00%	2	
					$40.00	$26.46	$960.00	0.01%		24	0.003%		2	
	953276	750	TRUCHARD CABERNET 750ml	S	$39.99	$20.99	$959.76	0.01%	100.00%	24	0.00%	100.00%	2	
					$39.99	$20.99	$959.76	0.01%		24	0.003%		2	
	950870	750	ALEXANA PINOT GRIS '15 750ml	S	$19.99	$10.37	$959.52	0.01%	-75.07%	48	0.01%	-75.00%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950870				$19.99	$10.37	$959.52	0.01%		48	0.006%		4	
	952573	750	LES TROIS PECHEURS SAINT-VERAN 750ml	S	$19.99	$10.25	$959.52	0.01%	-33.33%	48	0.01%	-33.33%	4	
					$19.99	$10.25	$959.52	0.01%		48	0.006%		4	
	950607	750	UVAGGIO BARBERA 750ml	S	$19.99	$10.37	$959.52	0.01%	-17.69%	48	0.01%	-20.00%	4	
					$19.99	$10.37	$959.52	0.01%		48	0.006%		4	
	954022	750	SIRECH LE BORDEAUX 750ml	S	$15.99	$8.43	$959.40	0.01%	100.00%	60	0.01%	100.00%	5	
					$15.99	$8.43	$959.40	0.01%		60	0.007%		5	
	954924	750	PAX SONOMA HILLSIDES SYRAH 2017 750ml	S	$39.97	$26.54	$959.28	0.01%	100.00%	24	0.00%	100.00%	2	
					$39.97	$26.54	$959.28	0.01%		24	0.003%		2	
	952447	750	MILBRANDT PRIMITIVO 750ml	S	$19.98	$10.33	$959.04	0.01%	-78.58%	48	0.01%	-78.57%	4	
					$19.98	$10.33	$959.04	0.01%		48	0.006%		4	
	903617	750	TRINITY OAKS CABERNET 750ml	S	$9.99	$5.24	$959.04	0.01%	233.37%	96	0.01%	200.00%	8	
					$9.99	$5.24	$959.04	0.01%		96	0.012%		8	
	948621	750	TERRE A MANO CARMIGNANO 750ml	S	$39.92	$26.33	$958.08	0.01%	-32.90%	24	0.00%	-33.33%	2	
					$39.92	$26.33	$958.08	0.01%		24	0.003%		2	
	087146	750	ASTRAL TEQUILA 750ml	S	$39.91	$20.88	$957.84	0.01%	100.00%	24	0.00%	100.00%	2	
					$39.91	$20.88	$957.84	0.01%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949471	750	MILLSTONE CELLARS FARMGATE CIDER 750ml	S	$26.60	$13.80	$957.60	0.01%	203.31%	36	0.00%	200.00%	3	
					$26.60	$13.80	$957.60	0.01%		36	0.004%		3	
	952341	750	BILLAUD-SIMON PETITE CHABLIS '16 750ml	S	$26.47	$14.00	$952.92	0.01%	200.00%	36	0.00%	200.00%	3	
					$26.47	$14.00	$952.92	0.01%		36	0.004%		3	
	953647	750	STORYBOOK MTN. MAYACAMAS ZIN 750ml	S	$39.67	$20.83	$952.08	0.01%	100.00%	24	0.00%	100.00%	2	
					$39.67	$20.83	$952.08	0.01%		24	0.003%		2	
	952734	750	DELILLE CELLARS DOYENNE '14 750ml	S	$39.64	$20.75	$951.36	0.01%	0.00%	24	0.00%	0.00%	2	
					$39.64	$20.75	$951.36	0.01%		24	0.003%		2	
	953002	750	DOM BOYAR MAVRUD ROYAL RESERVE 750ml	S	$19.79	$10.35	$949.92	0.01%	100.00%	48	0.01%	100.00%	4	
					$19.79	$10.35	$949.92	0.01%		48	0.006%		4	
	950344	750	DOMAINE MERCOURI RE FOSCO '14 750ml	S	$39.53	$20.53	$948.72	0.01%	100.00%	24	0.00%	100.00%	2	
					$39.53	$20.53	$948.72	0.01%		24	0.003%		2	
	951544	750	WINERY SIXTEEN NAC MIXED CASE 750ml	S	$15.81	$8.33	$948.60	0.01%	26.36%	60	0.01%	25.00%	5	
					$15.81	$8.33	$948.60	0.01%		60	0.007%		5	
	952869	750	ANTINORI PIAN DELLE VIGNE BRUNELLO 750ml	S	$78.83	$41.78	$945.96	0.01%	100.00%	12	0.00%	100.00%	1	
					$78.83	$41.78	$945.96	0.01%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**947013**	**750**	**RUFFINO MOSCATO D'ASTI 750ml**	**S**	**$13.13**	**$6.90**	**$945.36**	**0.01%**	**-59.74%**	**72**	**0.01%**	**-60.00%**	**6**	
					$13.13	$6.90	$945.36	0.01%		72	0.009%		6	
	953772	**750**	**DOMAINE LEONINE PASA SKIN CONTACT 750ml**	**S**	**$26.25**	**$13.58**	**$945.00**	**0.01%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$26.25	$13.58	$945.00	0.01%		36	0.004%		3	
	953975	**750**	**DOMAINE YOYO VENT DEBOUT 750ml**	**S**	**$26.25**	**$13.58**	**$945.00**	**0.01%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$26.25	$13.58	$945.00	0.01%		36	0.004%		3	
	947679	**750**	**KOSTA BROWNE ONE SIXTEEN CHARD 16 750ml**	**S**	**$78.70**	**$41.50**	**$944.40**	**0.01%**	**0.00%**	**12**	**0.00%**	**0.00%**	**1**	
					$78.70	$41.50	$944.40	0.01%		12	0.001%		1	
	908862	**750**	**BIONDI SONTI BRUNELL'03 750ml**	**S**	**$156.95**	**$83.33**	**$941.70**	**0.01%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$156.95	$83.33	$941.70	0.01%		6	0.001%		1	
	953743	**750**	**MT. BEAUTIFUL SAUVIGNON BLANC 16 750ml**	**S**	**$15.66**	**$8.25**	**$939.60**	**0.01%**	**100.00%**	**60**	**0.01%**	**100.00%**	**5**	
					$15.66	$8.25	$939.60	0.01%		60	0.007%		5	
	949919	**750**	**K VINTNERS KLEIN BLEND 750ml**	**S**	**$78.12**	**$41.25**	**$937.44**	**0.01%**	**-66.67%**	**12**	**0.00%**	**-66.67%**	**1**	
					$78.12	$41.25	$937.44	0.01%		12	0.001%		1	
	954090	**750**	**PACO LOLA ALBARINO 750ml**	**S**	**$19.51**	**$10.00**	**$936.48**	**0.01%**	**100.00%**	**48**	**0.01%**	**100.00%**	**4**	
					$19.51	$10.00	$936.48	0.01%		48	0.006%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	920999	750	BLUME MARILLEN APRICOT EAU DE VI 750ml	S	$39.00	$20.37	$936.00	0.01%	102.07%	24	0.00%	100.00%	2	
					$39.00	$20.37	$936.00	0.01%		24	0.003%		2	
	907031	750	COLOMBO DRY MARSALA 750ml	S	$9.75	$4.80	$936.00	0.01%	100.00%	96	0.01%	100.00%	8	
					$9.75	$4.80	$936.00	0.01%		96	0.012%		8	
	952259	750	BARONE PIZZINI EXTRA BRUT 750ml	S	$38.99	$20.26	$935.76	0.01%	110.81%	24	0.00%	100.00%	2	
					$38.99	$20.26	$935.76	0.01%		24	0.003%		2	
	953360	750	CONQUILLA CAVA BRUT 750ml	S	$12.99	$6.49	$935.28	0.01%	100.00%	72	0.01%	100.00%	6	
					$12.99	$6.49	$935.28	0.01%		72	0.009%		6	
	952290	750	CHASE HAYNE VINYARD RSERVE ZINFAND 750ml	S	$77.88	$52.00	$934.56	0.01%	-50.00%	12	0.00%	-50.00%	1	
					$77.88	$52.00	$934.56	0.01%		12	0.001%		1	
	912309	750	BLANDYS MALMSEY 5 YR 750ml	S	$12.95	$12.49	$932.40	0.01%	-88.41%	72	0.01%	-86.91%	6	
					$12.95	$12.49	$932.40	0.01%		72	0.009%		6	
	953740	750	LEROY BOURGOGNE BLANC 15 750ml	S	$77.58	$41.00	$930.96	0.01%	100.00%	12	0.00%	100.00%	1	
					$77.58	$41.00	$930.96	0.01%		12	0.001%		1	
	954062	750	VINO REBOREDA MENCIA 750ml	S	$12.93	$6.50	$930.96	0.01%	100.00%	72	0.01%	100.00%	6	
					$12.93	$6.50	$930.96	0.01%		72	0.009%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	908460	750	CHAT D AUVERNIER PINOT NOIR 750ml	S	$38.78	$20.17	$930.72	0.01%	-19.66%	24	0.00%	-20.00%	2	
					$38.78	$20.17	$930.72	0.01%		24	0.003%		2	
	952607	750	ALE.P.A SOCIETA AGRICOLA RICCIO BI 750ml	S	$29.99	$19.66	$929.69	0.01%	166.67%	31	0.00%	166.67%	3	
					$29.99	$19.66	$929.69	0.01%		31	0.004%		3	
	950115	750	GAJA CA'MARCANDA MAGARI 750ml	S	$77.32	$40.67	$927.84	0.01%	100.00%	12	0.00%	100.00%	1	
					$77.32	$40.67	$927.84	0.01%		12	0.001%		1	
	948711	750	MARTIN RAY CAB SAUV 750ml	S	$19.33	$10.00	$927.84	0.01%	100.00%	48	0.01%	100.00%	4	
					$19.33	$10.00	$927.84	0.01%		48	0.006%		4	
	954154	750	ESTREIA RESERVA ALVARINHO 750ml	S	$12.88	$6.58	$927.36	0.01%	100.00%	72	0.01%	100.00%	6	
					$12.88	$6.58	$927.36	0.01%		72	0.009%		6	
	953567	750	RUDI PICHLER GV SMARAGD TERRASSEN 750ml	S	$38.47	$20.08	$923.28	0.01%	100.00%	24	0.00%	100.00%	2	
					$38.47	$20.08	$923.28	0.01%		24	0.003%		2	
	949370	750	CASTEL MERLOT RIFT VALLEY 750ml	S	$12.82	$6.67	$923.04	0.01%	-66.54%	72	0.01%	-66.67%	6	
					$12.82	$6.67	$923.04	0.01%		72	0.009%		6	
	952639	750	SANTA MARIA LA NAVE MILLESULMARE 750ml	S	$70.99	$47.18	$922.87	0.01%	-27.78%	13	0.00%	-27.78%	1	
					$70.99	$47.18	$922.87	0.01%		13	0.002%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954282	750	ZANOTTO COL FONDO ROSSO 750ml	S	$25.62	$13.25	$922.32	0.01%	100.00%	36	0.00%	100.00%	3	
					$25.62	$13.25	$922.32	0.01%		36	0.004%		3	
	952394	750	PENCE ESTATE PINOT 750ml	S	$25.54	$13.20	$919.44	0.01%	-57.14%	36	0.00%	-57.14%	3	
					$25.54	$13.20	$919.44	0.01%		36	0.004%		3	
	954222	750	BARBARESCO MARTINENGA 08/09 750ml	S	$76.48	$40.33	$917.76	0.01%	100.00%	12	0.00%	100.00%	1	
					$76.48	$40.33	$917.76	0.01%		12	0.001%		1	
	951885	750	ALEX GAMBAL CREMANT 750ml	S	$25.45	$17.00	$916.20	0.01%	52.03%	36	0.00%	50.00%	3	
					$25.45	$17.00	$916.20	0.01%		36	0.004%		3	
	951856	750	ALEX GAMBAL VOUGEOT CLOS DE VILLAG 750ml	S	$76.11	$51.00	$913.32	0.01%	1.36%	12	0.00%	0.00%	1	
					$76.11	$51.00	$913.32	0.01%		12	0.001%		1	
	950847	750	HONIG MIXED CASE 750ml	S	$38.00	$19.95	$912.00	0.01%	100.00%	24	0.00%	100.00%	2	
					$38.00	$19.95	$912.00	0.01%		24	0.003%		2	
	952850	750	CASAS DEL BOSQUE CAB GRAN BOSQUE 750ml	S	$18.99	$9.81	$911.52	0.01%	100.00%	48	0.01%	100.00%	4	
					$18.99	$9.81	$911.52	0.01%		48	0.006%		4	
	952267	750	SOTER NORTH VALLEY DUNDEE PN 750ml	S	$37.95	$25.13	$910.80	0.01%	4.27%	24	0.00%	0.00%	2	
					$37.95	$25.13	$910.80	0.01%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951963	750	CASTELLARE CHIANTI CLASSICO 750ml	S	$25.29	$13.07	$910.32	0.01%	50.88%	36	0.00%	50.00%	3	
					$25.29	$13.07	$606.96	0.01%		24	0.003%		2	
					$25.28	$13.07	$303.36	0.00%		12	0.001%		1	
	954620	750	BOESCHEN ESTATE CABERNET SAUV 2016 750ml	S	$18.95	$10.00	$909.60	0.01%	100.00%	48	0.01%	100.00%	4	
					$18.95	$10.00	$909.60	0.01%		48	0.006%		4	
	954672	750	MANZONE BAROLO MERIAME 2012 750ml	S	$75.73	$40.00	$908.76	0.01%	100.00%	12	0.00%	100.00%	1	
					$75.73	$40.00	$908.76	0.01%		12	0.001%		1	
	906041	750	KAKUSHIGURA SHOCHU 750ml	S	$25.21	$13.11	$907.56	0.01%	100.00%	36	0.00%	100.00%	3	
					$25.21	$13.11	$907.56	0.01%		36	0.004%		3	
	920976	750	TRIFECTA NAC MIX CASE 750ml	S	$37.75	$20.00	$906.00	0.01%	100.00%	24	0.00%	100.00%	2	
					$37.75	$20.00	$906.00	0.01%		24	0.003%		2	
	917154	750	JIM BARRY CAB COVER DRIVE 750ml	S	$13.78	$9.29	$905.60	0.01%	-90.06%	60	0.01%	-93.01%	5	
					$17.73	$9.17	$709.20	0.01%		40	0.005%		3	
					$9.82	$9.40	$196.40	0.00%		20	0.002%		2	
	919614	750	CORNELISSEN CONTADINO 750ml	U	$25.15	$16.50	$905.40	0.01%	100.00%	36	0.00%	100.00%	3	
					$25.15	$16.50	$905.40	0.01%		36	0.004%		3	
	953779	750	CHATEAU D'ESCLANS GARRUS ROSE 16 750ml	S	$100.55	$53.33	$904.95	0.01%	100.00%	9	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953779				$100.55	$53.33	$904.95	0.01%		9	0.001%		1	
	953188	750	ASHES & DIAMONDS BLANC NO. #1 750ml	S	$37.65	$25.00	$903.60	0.01%	100.00%	24	0.00%	100.00%	2	
					$37.65	$25.00	$903.60	0.01%		24	0.003%		2	
	951522	750	FAILLA NAC MIXED CASE #1 750ml	S	$18.80	$9.73	$902.40	0.01%	67.11%	48	0.01%	33.33%	4	
					$18.80	$9.73	$902.40	0.01%		48	0.006%		4	
	949214	750	RENATO RATTI BAROLO MARCENASCO'12 750ml	S	$49.99	$26.44	$899.82	0.01%	200.00%	18	0.00%	200.00%	2	
					$49.99	$26.44	$899.82	0.01%		18	0.002%		2	
	952232	750	BARACCHI SYRAH 750ml	S	$24.99	$13.02	$899.64	0.01%	200.00%	36	0.00%	200.00%	3	
					$24.99	$13.02	$899.64	0.01%		36	0.004%		3	
	952999	750	BUCKLIN WHITE FIELD BLEND 750ml	S	$24.99	$16.49	$899.64	0.01%	18.92%	36	0.00%	50.00%	3	
					$24.99	$16.49	$899.64	0.01%		36	0.004%		3	
	954125	750	LAMARCA 50TH ANNIVERSARY 750ml	S	$24.99	$13.21	$899.64	0.01%	100.00%	36	0.00%	100.00%	3	
					$24.99	$13.21	$899.64	0.01%		36	0.004%		3	
	954285	750	LES FAVERELLES NEZ DE MUSE 750ml	S	$24.99	$12.92	$899.64	0.01%	100.00%	36	0.00%	100.00%	3	
					$24.99	$12.92	$899.64	0.01%		36	0.004%		3	
	954981	750	JACQUES PRIEUR VOLNAY 2012 750ml	S	$149.90	$79.58	$899.40	0.01%	100.00%	6	0.00%	100.00%	1	
					$149.90	$79.58	$899.40	0.01%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953341	750	TAYSON PIERCE CAB ROTHCHILD'08 750ml	S	$89.83	$60.00	$898.30	0.01%	100.00%	10	0.00%	100.00%	1	
					$89.83	$60.00	$898.30	0.01%		10	0.001%		1	
	908496	750	SUTCLIFFE CINSAULT'16 750ml	S	$24.95	$16.67	$898.20	0.01%	100.00%	36	0.00%	100.00%	3	
					$24.95	$16.67	$898.20	0.01%		36	0.004%		3	
	953211	750	LONG CELLARS CABERNET FRANC 750ml	S	$37.42	$19.60	$898.08	0.01%	100.00%	24	0.00%	100.00%	2	
					$37.42	$19.60	$898.08	0.01%		24	0.003%		2	
	953209	750	LONG CELLARS CABERNET WALLA WALLA 750ml	S	$37.42	$19.60	$898.08	0.01%	100.00%	24	0.00%	100.00%	2	
					$37.42	$19.60	$898.08	0.01%		24	0.003%		2	
	952602	750	LINGUA FRANCA AVNI CHARDONNAY 750ml	S	$37.28	$19.44	$894.72	0.01%	-12.30%	24	0.00%	0.00%	2	
					$37.28	$19.44	$894.72	0.01%		24	0.003%		2	
	952598	750	ALISIOS TEMPRANILLO 750ml	S	$12.37	$6.50	$890.64	0.01%	100.00%	72	0.01%	100.00%	6	
					$12.37	$6.50	$890.64	0.01%		72	0.009%		6	
	952881	750	BARTOLO MASCARELLO BAROLO '14 750ml	S	$148.26	$78.50	$889.56	0.01%	-46.13%	6	0.00%	-50.00%	1	
					$148.26	$78.50	$889.56	0.01%		6	0.001%		1	
	953710	750	MARTHA STOUMEN POST FLIRTATION WHI 750ml	S	$18.53	$12.17	$889.44	0.01%	100.00%	48	0.01%	100.00%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953710				$18.53	$12.17	$889.44	0.01%		48	0.006%		4	
	952809	750	NEWTON PUZZLE RED 750ml	S	$147.99	$78.56	$887.94	0.01%	100.00%	6	0.00%	100.00%	1	
					$147.99	$78.56	$887.94	0.01%		6	0.001%		1	
	953064	750	GURRIERI FRAPPATO 750ml	S	$18.44	$12.00	$885.12	0.01%	200.00%	48	0.01%	200.00%	4	
					$18.44	$12.00	$885.12	0.01%		48	0.006%		4	
	949174	750	SENNEN NO NENURI SOJU 750ml	S	$73.73	$38.83	$884.76	0.01%	100.00%	12	0.00%	100.00%	1	
					$73.73	$38.83	$884.76	0.01%		12	0.001%		1	
	920283	750	K VINTNERS SYRAH THE DEAL 750ml	S	$36.76	$19.25	$882.24	0.01%	-33.33%	24	0.00%	-33.33%	2	
					$36.76	$19.25	$882.24	0.01%		24	0.003%		2	
	903538	750	BARON HERZOG CAB SAUVIGNON 750ml	S	$14.67	$7.42	$880.20	0.01%	161.78%	60	0.01%	150.00%	5	
					$14.67	$7.42	$880.20	0.01%		60	0.007%		5	
	954059	750	NAGELSFORST ORTENAU DRY ROSE 750ml	S	$14.63	$7.50	$877.80	0.01%	100.00%	60	0.01%	100.00%	5	
					$14.63	$7.50	$877.80	0.01%		60	0.007%		5	
	954700	750	SUBSTANCE KLEIN BX BLEND 2015 750ml	S	$72.95	$38.50	$875.40	0.01%	100.00%	12	0.00%	100.00%	1	
					$72.95	$38.50	$875.40	0.01%		12	0.001%		1	
	953238	750	WILD HORSE RESERVE PINOT NOIR ARRO 750ml	S	$36.42	$19.29	$874.08	0.01%	100.00%	24	0.00%	100.00%	2	
					$36.42	$19.29	$874.08	0.01%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954800	750	PV JABOULET CORNAS 2012 750ml	S	$72.51	$38.42	$870.12	0.01%	100.00%	12	0.00%	100.00%	1	
					$72.51	$38.42	$870.12	0.01%		12	0.001%		1	
	954294	750	SWICK BRING IT RED 2017 750ml	S	$18.46	$12.08	$867.62	0.01%	100.00%	47	0.01%	100.00%	4	
					$18.46	$12.08	$867.62	0.01%		47	0.006%		4	
	953137	750	DOMAINE DENIZOT SANCERE BLANC '16 750ml	S	$24.05	$12.42	$865.80	0.01%	100.00%	36	0.00%	100.00%	3	
					$24.05	$12.42	$865.80	0.01%		36	0.004%		3	
	953478	750	OIHARTE CIDER EUSKAL CERTIFIED 750ml	S	$9.01	$4.42	$864.96	0.01%	100.00%	96	0.01%	100.00%	8	
					$9.01	$4.42	$864.96	0.01%		96	0.012%		8	
	484295	750	LOUIS MARTINI NAPA CABERNET 750ml	S	$35.99	$19.07	$863.76	0.01%	-83.17%	24	0.00%	-83.33%	2	
					$35.99	$19.07	$863.76	0.01%		24	0.003%		2	
	954234	750	BROC VALDIGUE ROSE PET NAT 750ml	S	$23.99	$15.83	$863.64	0.01%	100.00%	36	0.00%	100.00%	3	
					$23.99	$15.83	$863.64	0.01%		36	0.004%		3	
	952778	750	WT VINTNERS SYRAH STONEY VINE 750ml	S	$35.98	$23.85	$863.52	0.01%	100.00%	24	0.00%	100.00%	2	
					$35.98	$23.85	$863.52	0.01%		24	0.003%		2	
	909805	750	HERON MERLOT MENDOCINO '13 750ml	S	$11.99	$6.09	$863.28	0.01%	400.00%	72	0.01%	400.00%	6	
					$11.99	$6.09	$863.28	0.01%		72	0.009%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**954678**	**750**	**PRINCIPIANO FERDINANDO LANGHE NEBB 750ml**	**S**	**$11.99**	**$7.67**	**$863.28**	**0.01%**	**100.00%**	**72**	**0.01%**	**100.00%**	**6**	
					$11.99	$7.67	$863.28	0.01%		72	0.009%		6	
	954379	**750**	**CLOS DU BOIS SLIGHTLY BUBBLED 750ml**	**S**	**$11.96**	**$5.98**	**$861.12**	**0.01%**	**100.00%**	**72**	**0.01%**	**100.00%**	**6**	
					$11.96	$5.98	$861.12	0.01%		72	0.009%		6	
	953875	**750**	**BROC CHENIN PET NAT 750ml**	**S**	**$23.86**	**$15.75**	**$858.96**	**0.01%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$23.86	$15.75	$858.96	0.01%		36	0.004%		3	
	946815	**750**	**CHAT D'ESCLANS LES CLANS ROSÉ 750ml**	**S**	**$71.41**	**$37.83**	**$856.92**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$71.41	$37.83	$856.92	0.01%		12	0.001%		1	
	954836	**750**	**BOURN GOLD STRIKE 2016 750ml**	**S**	**$71.17**	**$47.50**	**$854.04**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$71.17	$47.50	$854.04	0.01%		12	0.001%		1	
	954837	**750**	**BOURN LUCK 2016 750ml**	**S**	**$71.17**	**$47.50**	**$854.04**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$71.17	$47.50	$854.04	0.01%		12	0.001%		1	
	954768	**750**	**BICHOT CHAMBOLLE MUSIGNY CHAB 2016 750ml**	**S**	**$142.18**	**$75.17**	**$853.08**	**0.01%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$142.18	$75.17	$853.08	0.01%		6	0.001%		1	
	954242	**750**	**ARBALEST BORDEAUX ROUGE 750ml**	**S**	**$23.69**	**$12.33**	**$852.84**	**0.01%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$23.69	$12.33	$852.84	0.01%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**951946**	**750**	**DOMAINE ANSEN STRUCH GEWURZTRAMINE 750ml**	**S**	**$23.66**	**$15.50**	**$851.76**	**0.01%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$23.66	$15.50	$851.76	0.01%		36	0.004%		3	
	904996	**750**	**KSARA PRIEURE RED WINE 750ml**	**S**	**$10.13**	**$5.00**	**$850.92**	**0.01%**	**33.52%**	**84**	**0.01%**	**50.00%**	**7**	
					$10.13	$5.00	$850.92	0.01%		84	0.010%		7	
	954283	**750**	**CIRELLI VINO TAVOLA BIANCO 750ml**	**S**	**$14.18**	**$7.17**	**$850.80**	**0.01%**	**100.00%**	**60**	**0.01%**	**100.00%**	**5**	
					$14.18	$7.17	$850.80	0.01%		60	0.007%		5	
	953109	**750**	**VINEYARD 7&8 NAC MIXED CASE #2 750ml**	**S**	**$141.65**	**$75.00**	**$849.90**	**0.01%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$141.65	$75.00	$849.90	0.01%		6	0.001%		1	
	953250	**750**	**HIRSCH MIXED CASE 750ml**	**S**	**$70.80**	**$46.75**	**$849.60**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$70.80	$46.75	$849.60	0.01%		12	0.001%		1	
	953163	**750**	**LOGHI SENIPALE TOSCANA ROSSO 750ml**	**S**	**$17.70**	**$11.50**	**$849.60**	**0.01%**	**0.00%**	**48**	**0.01%**	**0.00%**	**4**	
					$17.70	$11.50	$849.60	0.01%		48	0.006%		4	
	954051	**750**	**FISHER HIDDEN TERRACE SYRAH 750ml**	**S**	**$70.78**	**$47.22**	**$849.36**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$70.78	$47.22	$849.36	0.01%		12	0.001%		1	
	949811	**750**	**HEWITSON GUN METAL RIESLING '17 750ml**	**S**	**$17.69**	**$9.33**	**$849.12**	**0.01%**	**100.00%**	**48**	**0.01%**	**100.00%**	**4**	
					$17.69	$9.33	$849.12	0.01%		48	0.006%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952990	750	SULLIVAN ESTATE CAB SAUV '13 750ml	S	$70.76	$47.22	$849.12	0.01%	100.00%	12	0.00%	100.00%	1	
					$70.76	$47.22	$849.12	0.01%		12	0.001%		1	
	953424	750	TRIFECTA NYARADY FAMILY PINOT NOIR 750ml	S	$141.29	$75.00	$847.74	0.01%	100.00%	6	0.00%	100.00%	1	
					$141.29	$75.00	$847.74	0.01%		6	0.001%		1	
	953623	750	ZOLO ROSE 750ml	S	$11.71	$5.95	$843.12	0.01%	100.00%	72	0.01%	100.00%	6	
					$11.71	$5.95	$843.12	0.01%		72	0.009%		6	
	953485	750	DOM FRANCOIS COTAT SANCERRE 16 750ml	S	$70.13	$36.92	$841.56	0.01%	100.00%	12	0.00%	100.00%	1	
					$70.13	$36.92	$841.56	0.01%		12	0.001%		1	
	952630	750	PIO CESARE L'ALTO CHARDONNAY 750ml	S	$23.37	$12.17	$841.32	0.01%	-50.00%	36	0.00%	-50.00%	3	
					$23.37	$12.17	$841.32	0.01%		36	0.004%		3	
	953411	750	FLAMA CAVA BRUT 750ml	S	$13.99	$7.02	$839.40	0.01%	100.00%	60	0.01%	100.00%	5	
					$13.99	$7.02	$839.40	0.01%		60	0.007%		5	
	952513	750	DETERT CAB FRANC '05/'06 MIXED CAS 750ml	S	$69.93	$46.67	$839.16	0.01%	0.00%	12	0.00%	0.00%	1	
					$69.93	$46.67	$839.16	0.01%		12	0.001%		1	
	952515	750	DETERT CAB FRANC '08/'10 MIXED CAS 750ml	S	$69.93	$46.67	$839.16	0.01%	0.00%	12	0.00%	0.00%	1	
					$69.93	$46.67	$839.16	0.01%		12	0.001%		1	
	952512	750	DETERT CABERNET '02/'06 MIXED CASE 750ml	S	$69.93	$46.67	$839.16	0.01%	0.00%	12	0.00%	0.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952512				$69.93	$46.67	$839.16	0.01%		12	0.001%		1	
	952511	750	DETERT CABERNET '08/'12 MIXED 750ml	S	$69.93	$46.67	$839.16	0.01%	0.00%	12	0.00%	0.00%	1	
					$69.93	$46.67	$839.16	0.01%		12	0.001%		1	
	551896	750	CANOE RIDGE EXPEDITION PINOT GRIS 750ml	S	$12.31	$8.23	$839.13	0.01%	-97.50%	87	0.01%	-97.29%	7	
					$8.63	$8.23	$647.25	0.01%		75	0.009%		6	
					$15.99	$8.23	$191.88	0.00%		12	0.001%		1	
	953281	750	ZYME OSELETA 750ml	S	$69.80	$36.67	$837.60	0.01%	100.00%	12	0.00%	100.00%	1	
					$69.80	$36.67	$837.60	0.01%		12	0.001%		1	
	952756	750	CASTIEL CABERNET SAUV 750ml	S	$139.48	$92.88	$836.88	0.01%	100.00%	6	0.00%	100.00%	1	
					$139.48	$92.88	$836.88	0.01%		6	0.001%		1	
	954503	750	REVELLO BAROLO CONCA'12 750ml	S	$69.59	$36.75	$835.08	0.01%	100.00%	12	0.00%	100.00%	1	
					$69.59	$36.75	$835.08	0.01%		12	0.001%		1	
	946869	750	PIEVE MONACI 750ml	S	$17.38	$9.17	$834.24	0.01%	-19.47%	48	0.01%	-20.00%	4	
					$17.38	$9.17	$834.24	0.01%		48	0.006%		4	
	953518	750	SARRAZIN GIVRY SOUS LA ROCHE 750ml	S	$34.65	$18.17	$831.60	0.01%	100.00%	24	0.00%	100.00%	2	
					$34.65	$18.17	$831.60	0.01%		24	0.003%		2	
	951005	750	HARTFORD COURT PINOT NOIR HAILEY'S 750ml	S	$69.22	$36.67	$830.64	0.01%	102.16%	12	0.00%	100.00%	1	
					$69.22	$36.67	$830.64	0.01%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954683	750	ALTO MONCAYO ANQUILON 750ml	S	$207.40	$109.79	$829.60	0.01%	100.00%	4	0.00%	100.00%	0	
					$207.40	$109.79	$829.60	0.01%		4	0.000%		0	
	953240	750	WILD HORSE RESERVE DOLLY LLAMA 750ml	S	$34.42	$18.23	$826.08	0.01%	100.00%	24	0.00%	100.00%	2	
					$34.42	$18.23	$826.08	0.01%		24	0.003%		2	
	953565	750	PRAGER GV FEDERSPIEL HINTER DE BER 750ml	S	$34.39	$17.92	$825.36	0.01%	100.00%	24	0.00%	100.00%	2	
					$34.39	$17.92	$825.36	0.01%		24	0.003%		2	
	954290	750	LASELVA ROSATO 2017 750ml	S	$17.16	$8.75	$823.68	0.01%	100.00%	48	0.01%	100.00%	4	
					$17.16	$8.75	$823.68	0.01%		48	0.006%		4	
	953308	750	TAYSON PIERCE ROTHCHILD ROSÉ'17 750ml	S	$34.29	$22.75	$822.96	0.01%	100.00%	24	0.00%	100.00%	2	
					$34.29	$22.75	$822.96	0.01%		24	0.003%		2	
	920900	750	PLUMPJACKMERLOT'15 750ml	S	$68.45	$36.17	$821.40	0.01%	3.31%	12	0.00%	0.00%	1	
					$68.45	$36.17	$821.40	0.01%		12	0.001%		1	
	953738	750	BERNARD BURGARD COTE ROTIE 15 750ml	S	$68.18	$36.00	$818.16	0.01%	100.00%	12	0.00%	100.00%	1	
					$68.18	$36.00	$818.16	0.01%		12	0.001%		1	
	951386	750	ALEX GAMBAL VOLNAY 750ml	S	$67.79	$45.42	$813.48	0.01%	-49.66%	12	0.00%	-50.00%	1	
					$67.79	$45.42	$813.48	0.01%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	920458	750	56 FIZZ BRACHETTO 750ml	D	$16.94	$8.54	$813.12	0.01%	-61.59%	48	0.01%	-61.90%	4	
					$16.94	$8.54	$813.12	0.01%		48	0.006%		4	
	952223	750	SOFIA BRUT ROSE 750ml	S	$20.84	$10.82	$812.76	0.01%	266.67%	39	0.00%	266.67%	3	
					$20.84	$10.82	$812.76	0.01%		39	0.005%		3	
	951942	750	DOMAINE ANSEN CREMANT D'ALSACE BLA 750ml	S	$22.54	$14.75	$811.44	0.01%	100.00%	36	0.00%	100.00%	3	
					$22.54	$14.75	$811.44	0.01%		36	0.004%		3	
	951943	750	DOMAINE ANSEN CREMANT D'ALSACE NOI 750ml	S	$22.54	$14.75	$811.44	0.01%	100.00%	36	0.00%	100.00%	3	
					$22.54	$14.75	$811.44	0.01%		36	0.004%		3	
	954259	750	VODOPIVEC ORIGINE '12 750ml	S	$67.62	$35.56	$811.44	0.01%	100.00%	12	0.00%	100.00%	1	
					$67.62	$35.56	$811.44	0.01%		12	0.001%		1	
	954545	750	GRGICH CAB MIXED CASE 06/07/08 750ml	S	$135.07	$71.50	$810.42	0.01%	100.00%	6	0.00%	100.00%	1	
					$135.07	$71.50	$810.42	0.01%		6	0.001%		1	
	953187	750	GRGICH HILLS CAB MIXED CS '6'7'8 750ml	S	$135.07	$71.50	$810.42	0.01%	100.00%	6	0.00%	100.00%	1	
					$135.07	$71.50	$810.42	0.01%		6	0.001%		1	
	954198	750	TAYSON PIERCE CHARD HUDSON VNYRD 750ml	S	$67.45	$45.00	$809.40	0.01%	100.00%	12	0.00%	100.00%	1	
					$67.45	$45.00	$809.40	0.01%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**951528**	**750**	**MACAULEY NAC MIXED CASE #1 750ml**	**S**	**$13.48**	**$8.78**	**$808.80**	**0.01%**	**-57.79%**	**60**	**0.01%**	**-28.57%**	**5**	
					$13.48	$8.78	$808.80	0.01%		60	0.007%		5	
	952023	**750**	**FITVINE PINOT NOIR 750ml**	**S**	**$16.78**	**$8.54**	**$805.44**	**0.01%**	**33.33%**	**48**	**0.01%**	**33.33%**	**4**	
					$16.78	$8.54	$805.44	0.01%		48	0.006%		4	
	954060	**750**	**WEIST GRYPHON CREST DRY REISLING 750ml**	**S**	**$11.18**	**$5.67**	**$804.96**	**0.01%**	**100.00%**	**72**	**0.01%**	**100.00%**	**6**	
					$11.18	$5.67	$804.96	0.01%		72	0.009%		6	
	949386	**750**	**EL BARBI IL RUSPO 750ml**	**S**	**$16.75**	**$8.83**	**$804.00**	**0.01%**	**34.30%**	**48**	**0.01%**	**33.33%**	**4**	
					$16.75	$8.83	$804.00	0.01%		48	0.006%		4	
	092270	**750**	**CHOCOVINE CHOCOLATE WINE 750ml**	**S**	**$13.39**	**$6.73**	**$803.40**	**0.01%**	**300.00%**	**60**	**0.01%**	**300.00%**	**5**	
					$13.39	$6.73	$803.40	0.01%		60	0.007%		5	
	954783	**750**	**GIOVANNI MANZONE BAROLO GREM 2013 750ml**	**S**	**$66.95**	**$35.25**	**$803.40**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$66.95	$35.25	$803.40	0.01%		12	0.001%		1	
	953399	**750**	**FREY BIODYNAMIC TEMPARANILLO 750ml**	**S**	**$13.38**	**$6.83**	**$802.80**	**0.01%**	**100.00%**	**60**	**0.01%**	**100.00%**	**5**	
					$13.38	$6.83	$802.80	0.01%		60	0.007%		5	
	951571	**750**	**PARADOXO PINOT NOIR 750ml**	**S**	**$13.38**	**$6.67**	**$802.80**	**0.01%**	**-65.38%**	**60**	**0.01%**	**-65.52%**	**5**	
					$13.38	$6.67	$802.80	0.01%		60	0.007%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954475	750	ROUSSEAU GEVRYCHAMBERTIN CLOS 2015 750ml	S	$133.78	$142.17	$802.68	0.01%	100.00%	6	0.00%	100.00%	1	
					$133.78	$142.17	$802.68	0.01%		6	0.001%		1	
	920780	750	PRELIUS CAB SAUV'17 750ml	S	$16.70	$8.51	$801.36	0.01%	-48.66%	48	0.01%	-50.00%	4	
					$16.91	$8.62	$405.84	0.00%		24	0.003%		2	
					$16.48	$8.39	$395.52	0.00%		24	0.003%		2	
	950736	750	STELLA ROSA PLATINUM 750ml	S	$13.35	$6.83	$801.00	0.01%	152.84%	60	0.01%	150.00%	5	
					$13.35	$6.83	$801.00	0.01%		60	0.007%		5	
	954130	750	ZYME VALPOLICELLA REVERIE 750ml	S	$22.25	$11.46	$801.00	0.01%	100.00%	36	0.00%	100.00%	3	
					$22.25	$11.46	$801.00	0.01%		36	0.004%		3	
	906580	750	CONN CRK ANTHOLOGY NAPA VLY '13 750ml	S	$66.70	$35.33	$800.40	0.01%	100.00%	12	0.00%	100.00%	1	
					$66.70	$35.33	$800.40	0.01%		12	0.001%		1	
	949737	750	PLUMPJACK SYRAH '14 750ml	S	$66.57	$35.17	$798.84	0.01%	100.00%	12	0.00%	100.00%	1	
					$66.57	$35.17	$798.84	0.01%		12	0.001%		1	
	951578	750	SEIVAL CABERNET SAUVIGNON 750ml	S	$8.32	$4.35	$798.72	0.01%	-77.09%	96	0.01%	-77.14%	8	
					$8.32	$4.35	$798.72	0.01%		96	0.012%		8	
	952575	750	SEIVAL SAUVIGNON BLANC 750ml	S	$8.32	$4.35	$798.72	0.01%	100.00%	96	0.01%	100.00%	8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952575				$8.32	$4.35	$798.72	0.01%		96	0.012%		8	
	954411	750	FORADORI GRANATO 750ml	S	$66.35	$34.92	$796.20	0.01%	100.00%	12	0.00%	100.00%	1	
					$66.35	$34.92	$796.20	0.01%		12	0.001%		1	
	953065	750	STEKAR CABERNET FRANC 750ml	S	$16.58	$10.75	$795.84	0.01%	336.36%	48	0.01%	336.36%	4	
					$16.58	$10.75	$795.84	0.01%		48	0.006%		4	
	951926	750	MACAULEY CABERNET NAPA '13 750ml	S	$65.96	$44.00	$791.52	0.01%	100.00%	12	0.00%	100.00%	1	
					$65.96	$44.00	$791.52	0.01%		12	0.001%		1	
	954732	750	BALLETTO PINOT NOIR 750ml	S	$32.97	$17.15	$791.28	0.01%	100.00%	24	0.00%	100.00%	2	
					$32.97	$17.15	$791.28	0.01%		24	0.003%		2	
	906629	750	COPPOLA DIRECTOR'S SON. CO. CHARD 750ml	S	$16.48	$8.50	$791.04	0.01%	1.60%	48	0.01%	0.00%	4	
					$16.48	$8.50	$791.04	0.01%		48	0.006%		4	
	953004	750	LE PHOTOGRAPH SYRAH 750ml	S	$21.95	$11.50	$790.20	0.01%	100.00%	36	0.00%	100.00%	3	
					$21.95	$11.50	$790.20	0.01%		36	0.004%		3	
	954133	750	MARTINELLI MOONSHINE RANCH PN 750ml	S	$65.39	$34.50	$784.68	0.01%	100.00%	12	0.00%	100.00%	1	
					$65.39	$34.50	$784.68	0.01%		12	0.001%		1	
	954213	750	LA SPINETTA BAROLO BORDINI 2014 750ml	S	$65.33	$34.38	$783.96	0.01%	100.00%	12	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954213				$65.33	$34.38	$783.96	0.01%		12	0.001%		1	
	946762	750	WILLIAM HILL CENTRALCOAST CAB 750ml	S	$12.99	$6.83	$779.40	0.01%	-37.58%	60	0.01%	-37.50%	5	
					$12.99	$6.83	$779.40	0.01%		60	0.007%		5	
	954697	750	VECCHIA CANTINA CORTONA MERLOT 750ml	S	$16.13	$8.50	$774.24	0.01%	100.00%	48	0.01%	100.00%	4	
					$16.13	$8.50	$774.24	0.01%		48	0.006%		4	
	953397	750	BONNET-PONSON CHAMPAGNE 750ml	S	$43.30	$22.69	$774.18	0.01%	100.00%	18	0.00%	100.00%	2	
					$42.43	$22.23	$509.16	0.00%		12	0.001%		1	
					$44.17	$23.15	$265.02	0.00%		6	0.001%		1	
	953428	750	LATOUR PULIGNY MONTRACHET 1ER TRUF 750ml	S	$64.27	$33.92	$771.24	0.01%	100.00%	12	0.00%	100.00%	1	
					$64.27	$33.92	$771.24	0.01%		12	0.001%		1	
	953355	750	LA CLARINE FARM ROSE 750ml	S	$21.41	$11.00	$770.76	0.01%	100.00%	36	0.00%	100.00%	3	
					$21.41	$11.00	$770.76	0.01%		36	0.004%		3	
	950706	750	PODERE LE RIPI AMORE E FOLLIA'15 750ml	S	$32.10	$21.08	$770.40	0.01%	-60.05%	24	0.00%	-63.64%	2	
					$32.10	$21.08	$770.40	0.01%		24	0.003%		2	
	949497	750	GIACOMO VICO NEBBIOLO VALMAGGIORE' 750ml	S	$30.79	$16.00	$769.75	0.01%	-66.77%	25	0.00%	-67.12%	2	
					$30.79	$16.00	$769.75	0.01%		25	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952456	750	DUTCHER CREEK CARIGNAN 750ml	S	$32.06	$16.67	$769.44	0.01%	0.00%	24	0.00%	0.00%	2	
					$32.06	$16.67	$769.44	0.01%		24	0.003%		2	
	951179	750	CASTELLO DI TREBBIO SUPERIORE 750ml	S	$12.82	$6.67	$769.20	0.01%	169.74%	60	0.01%	175.00%	5	
					$12.82	$6.67	$769.20	0.01%		60	0.007%		5	
	953527	750	DIVISION VILLAGES CHENIN BLANC 750ml	S	$15.96	$10.32	$766.08	0.01%	100.00%	48	0.01%	100.00%	4	
					$15.96	$10.32	$766.08	0.01%		48	0.006%		4	
	954153	750	VAN DUZER PINOT NOIR ROSÉ 75 750ml	S	$15.95	$8.18	$765.60	0.01%	100.00%	48	0.01%	100.00%	4	
					$15.95	$8.18	$765.60	0.01%		48	0.006%		4	
	946613	750	TASCANTE GHIAIA NERA'10 750ml	S	$21.25	$11.04	$765.00	0.01%	51.64%	36	0.00%	50.00%	3	
					$21.25	$11.04	$765.00	0.01%		36	0.004%		3	
	947081	750	GUNDLACH BUNSCHU MOUTAIN CUVEE 750ml	S	$21.21	$11.00	$763.56	0.01%	-49.69%	36	0.00%	-50.00%	3	
					$21.21	$11.00	$763.56	0.01%		36	0.004%		3	
	954202	750	ERIC PHILLIPPE EXTRA BRUT 2012 750ml	S	$127.17	$85.00	$763.02	0.01%	100.00%	6	0.00%	100.00%	1	
					$127.17	$85.00	$763.02	0.01%		6	0.001%		1	
	953230	750	GUYON CHAMBOLLE MUSIGNY LAS CRAS 750ml	S	$63.53	$33.33	$762.36	0.01%	100.00%	12	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953230				$63.53	$33.33	$762.36	0.01%		12	0.001%		1	
	951923	750	PODERE LE RIPI AMORE E MAGIA '12 750ml	S	$31.73	$20.83	$761.52	0.01%	-60.01%	24	0.00%	-80.00%	2	
					$31.73	$20.83	$761.52	0.01%		24	0.003%		2	
	954764	750	COPAIN TOUS ENSEMBLE ROSE PN 750ml	S	$21.14	$11.17	$761.04	0.01%	100.00%	36	0.00%	100.00%	3	
					$21.14	$11.17	$761.04	0.01%		36	0.004%		3	
	915143	750	RAVENSWOOD ZIN TELDESHI'12/13 750ml	S	$27.23	$18.34	$759.60	0.01%	-62.15%	27	0.00%	-52.63%	2	
					$35.36	$18.34	$530.40	0.00%		15	0.002%		1	
					$19.10	$18.34	$229.20	0.00%		12	0.001%		1	
	953900	750	CARMEL APPELLATION CAB-SHIRAZ 750ml	S	$21.08	$10.83	$758.88	0.01%	100.00%	36	0.00%	100.00%	3	
					$21.08	$10.83	$758.88	0.01%		36	0.004%		3	
	953765	750	PESNOT LA BOHEME MUSCADET 750ml	S	$21.08	$10.83	$758.88	0.01%	100.00%	36	0.00%	100.00%	3	
					$21.08	$10.83	$758.88	0.01%		36	0.004%		3	
	953766	750	PIROUETTES TUTTI FRUITTI 750ml	S	$21.08	$10.83	$758.88	0.01%	100.00%	36	0.00%	100.00%	3	
					$21.08	$10.83	$758.88	0.01%		36	0.004%		3	
	951601	750	FULIGNI BRUNELLO DI MONTALCINO'08 750ml	S	$63.22	$33.25	$758.64	0.01%	1.07%	12	0.00%	0.00%	1	
					$63.22	$33.25	$758.64	0.01%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953254	750	I HOSPITALET DE GAZIN POMEROL 14 750ml	S	$63.17	$33.33	$758.04	0.01%	100.00%	12	0.00%	100.00%	1	
					$63.17	$33.33	$758.04	0.01%		12	0.001%		1	
	951541	750	LAIL VINEYARDS MIXED CASE #1 750ml	S	$63.17	$33.33	$758.04	0.01%	1.09%	12	0.00%	0.00%	1	
					$63.17	$33.33	$758.04	0.01%		12	0.001%		1	
	953687	750	PIERRE GAILLARD CONDRIEU 750ml	S	$63.17	$33.33	$758.04	0.01%	100.00%	12	0.00%	100.00%	1	
					$63.17	$33.33	$758.04	0.01%		12	0.001%		1	
	950272	750	ALEX GAMBAL ST. AUBIN CHEN 750ml	S	$63.13	$33.50	$757.56	0.01%	-79.63%	12	0.00%	-83.33%	1	
					$63.13	$33.50	$757.56	0.01%		12	0.001%		1	
	953446	750	KIRALYUDVAR PEZSGO HEYNE 750ml	S	$31.55	$16.50	$757.20	0.01%	100.00%	24	0.00%	100.00%	2	
					$31.55	$16.50	$757.20	0.01%		24	0.003%		2	
	953913	750	IL PALAGIO ROXANNE BIANCO 750ml	S	$15.75	$8.00	$756.00	0.01%	100.00%	48	0.01%	100.00%	4	
					$15.75	$8.00	$756.00	0.01%		48	0.006%		4	
	953114	750	DELARCHE PERNAND VERGELESSES BLANC 750ml	S	$62.54	$33.00	$750.48	0.01%	100.00%	12	0.00%	100.00%	1	
					$62.54	$33.00	$750.48	0.01%		12	0.001%		1	
	906219	750	CARMEL RD MONTEREY PINOT NOIR 750ml	S	$20.83	$11.00	$749.88	0.01%	100.00%	36	0.00%	100.00%	3	
					$20.83	$11.00	$749.88	0.01%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947903	750	LA MARRONAIA CAPRIFORNO CHIANTI 750ml	S	$12.48	$8.00	$748.80	0.01%	-43.97%	60	0.01%	-44.44%	5	
					$12.48	$8.00	$748.80	0.01%		60	0.007%		5	
	950699	750	BUGLIONI VALPOLICELLA SUPERIORE 750ml	S	$20.79	$10.68	$748.44	0.01%	-48.57%	36	0.00%	-50.00%	3	
					$20.79	$10.68	$748.44	0.01%		36	0.004%		3	
	950971	750	ALEX GAMBAL CHASSAGNE-MONTRACHET ' 750ml	S	$62.32	$41.75	$747.84	0.01%	-74.92%	12	0.00%	-75.00%	1	
					$62.32	$41.75	$747.84	0.01%		12	0.001%		1	
	947240	750	BARKAN CLASSIC PINOT NOIR 750ml	S	$12.46	$6.25	$747.60	0.01%	-34.25%	60	0.01%	-37.50%	5	
					$12.46	$6.25	$747.60	0.01%		60	0.007%		5	
	952102	750	DOM LA MEULIERE FORENEAUX CHABLIS 750ml	S	$31.08	$16.25	$745.92	0.01%	0.53%	24	0.00%	0.00%	2	
					$31.08	$16.25	$745.92	0.01%		24	0.003%		2	
	908868	750	TRAVAGLINI GATTINARA 750ml	S	$30.97	$16.10	$743.28	0.01%	100.00%	24	0.00%	100.00%	2	
					$30.97	$16.10	$743.28	0.01%		24	0.003%		2	
	602390	750	PICKET FENCE CHARD 750ml	S	$12.36	$6.19	$741.60	0.01%	-86.29%	60	0.01%	-86.49%	5	
					$12.36	$6.19	$741.60	0.01%		60	0.007%		5	
	952291	750	CHASE BABERIS VINEYARD PETITE SYRA 750ml	S	$61.49	$41.00	$737.88	0.01%	-50.00%	12	0.00%	-50.00%	1	
					$61.49	$41.00	$737.88	0.01%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	515766	750	THE CALLING CABERNET 750ml	S	$30.70	$16.25	$736.80	0.01%	1.09%	24	0.00%	0.00%	2	
					$30.70	$16.25	$736.80	0.01%		24	0.003%		2	
	947594	750	JOUGO SHOCHU 750ml	S	$30.68	$16.02	$736.32	0.01%	1.09%	24	0.00%	0.00%	2	
					$30.68	$16.02	$736.32	0.01%		24	0.003%		2	
	953143	750	GOULEE DE COS '08 750ml	S	$40.12	$20.88	$734.76	0.01%	100.00%	18	0.00%	100.00%	2	
					$42.23	$22.00	$506.76	0.00%		12	0.001%		1	
					$38.00	$19.75	$228.00	0.00%		6	0.001%		1	
	953261	750	SCRIBE CHARDONNAY CARNEROUS 15 750ml	S	$30.61	$16.00	$734.64	0.01%	100.00%	24	0.00%	100.00%	2	
					$30.61	$16.00	$734.64	0.01%		24	0.003%		2	
	954418	750	ARCHERY SUMMIT ROSE 750ml	S	$30.58	$16.00	$733.92	0.01%	100.00%	24	0.00%	100.00%	2	
					$30.58	$16.00	$733.92	0.01%		24	0.003%		2	
	954607	750	MYTHOPIA JADIS 750ml	S	$61.03	$32.08	$732.36	0.01%	100.00%	12	0.00%	100.00%	1	
					$61.03	$32.08	$732.36	0.01%		12	0.001%		1	
	909841	750	HOCHAR PERE ET FILS ROUGE 750ml	S	$30.48	$15.83	$731.52	0.01%	100.00%	24	0.00%	100.00%	2	
					$30.48	$15.83	$731.52	0.01%		24	0.003%		2	
	979627	750	CLINE ZIN BIG BREAK'13/14 750ml	S	$23.31	$15.71	$731.34	0.01%	-69.92%	26	0.00%	-67.57%	2	
					$30.27	$15.71	$665.94	0.01%		22	0.003%		2	
					$16.35	$15.71	$65.40	0.00%		4	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954474	750	ROUSSEAU GEVRYCHAMBERTIN 2015 750ml	S	$121.86	$64.67	$731.16	0.01%	100.00%	6	0.00%	100.00%	1	
					$121.86	$64.67	$731.16	0.01%		6	0.001%		1	
	949694	750	TORRES IBERICOUS 750ml	S	$14.34	$7.55	$727.80	0.01%	278.31%	48	0.01%	200.00%	4	
					$15.99	$8.43	$575.64	0.00%		36	0.004%		3	
					$12.68	$6.67	$152.16	0.00%		12	0.001%		1	
	951399	750	DRUMHELLER CABERNET SAUVIGNON 750ml	S	$12.12	$6.37	$727.20	0.01%	-37.08%	60	0.01%	-37.50%	5	
					$12.12	$6.37	$727.20	0.01%		60	0.007%		5	
	952912	750	LO-FI CHENIN BLANC 750ml	S	$20.19	$13.17	$726.84	0.01%	-33.33%	36	0.00%	-33.33%	3	
					$20.19	$13.17	$726.84	0.01%		36	0.004%		3	
	952007	750	BROC CELLARS LOVE WHITE 750ml	S	$15.13	$9.89	$726.24	0.01%	35.12%	48	0.01%	33.33%	4	
					$15.13	$9.89	$726.24	0.01%		48	0.006%		4	
	953806	750	PEACHY CANYON ZIN WESTSIDE BLEND 750ml	X	$19.30	$10.00	$726.12	0.01%	100.00%	36	0.00%	100.00%	3	
					$19.30	$10.00	$726.12	0.01%		36	0.004%		3	
	953578	750	RIEFLE PINOT NOIR 750ml	S	$20.16	$10.38	$725.76	0.01%	100.00%	36	0.00%	100.00%	3	
					$20.16	$10.38	$725.76	0.01%		36	0.004%		3	
	906870	750	STAG'S LEAP WC KARIA- CHARD 750ml	S	$30.22	$16.00	$725.28	0.01%	100.00%	24	0.00%	100.00%	2	
					$30.22	$16.00	$725.28	0.01%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954288	750	LUYT PIPENO PICHIEUDQUE 750ml	S	$20.14	$10.33	$725.04	0.01%	100.00%	36	0.00%	100.00%	3	
					$20.14	$10.33	$725.04	0.01%		36	0.004%		3	
	952028	750	SOTER NORTH VALLEY RES. PINOT NOIR 750ml	U	$40.25	$26.67	$724.38	0.01%	204.03%	18	0.00%	200.00%	2	
					$40.24	$26.67	$482.88	0.00%		12	0.001%		1	
					$40.25	$26.67	$241.50	0.00%		6	0.001%		1	
	954187	750	VINES ON THE MARYCREST SUMMERTME 750ml	S	$30.00	$19.74	$720.00	0.01%	100.00%	24	0.00%	100.00%	2	
					$30.00	$19.74	$720.00	0.01%		24	0.003%		2	
	912713	750	MONTEVETRANO CORE 750ml	S	$29.99	$15.57	$719.76	0.01%	100.00%	24	0.00%	100.00%	2	
					$29.99	$15.57	$719.76	0.01%		24	0.003%		2	
	950871	750	ALEXANA CHARDONNAY '14 750ml	S	$19.99	$10.37	$719.64	0.01%	-70.00%	36	0.00%	-70.00%	3	
					$19.99	$10.37	$719.64	0.01%		36	0.004%		3	
	954049	750	EDSLC LAURENT PERRIER MIXED CASE 750ml	S	$19.99	$10.14	$719.64	0.01%	100.00%	36	0.00%	100.00%	3	
					$19.99	$10.14	$719.64	0.01%		36	0.004%		3	
	952175	750	EDSLC MIRA CASE 750ml	S	$19.99	$10.37	$719.64	0.01%	0.00%	36	0.00%	0.00%	3	
					$19.99	$10.37	$719.64	0.01%		36	0.004%		3	
	954372	750	IMAGERY CHARDONNAY 750ml	S	$14.99	$7.89	$719.52	0.01%	100.00%	48	0.01%	100.00%	4	
					$14.99	$7.89	$719.52	0.01%		48	0.006%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953368	750	PIATTELLI PREMIUM RESERVE MALBEC 750ml	S	$14.99	$8.77	$719.52	0.01%	100.00%	48	0.01%	100.00%	4	
					$14.99	$8.77	$719.52	0.01%		48	0.006%		4	
	948779	750	BEN AMI CABERNET 750ml	S	$11.99	$6.00	$719.40	0.01%	157.96%	60	0.01%	150.00%	5	
					$11.99	$6.00	$719.40	0.01%		60	0.007%		5	
	954926	750	FISHER 2009 MT ESTATE CABERNET 750ml	S	$59.95	$39.87	$719.40	0.01%	100.00%	12	0.00%	100.00%	1	
					$59.95	$39.87	$719.40	0.01%		12	0.001%		1	
	920584	750	FATALONE TERES 750ml	S	$14.98	$9.68	$719.04	0.01%	100.00%	48	0.01%	100.00%	4	
					$14.98	$9.68	$719.04	0.01%		48	0.006%		4	
	953340	750	TAYSON PIERCE CAB ROTHCHILD'07 750ml	S	$89.86	$60.00	$718.88	0.01%	100.00%	8	0.00%	100.00%	1	
					$89.86	$60.00	$718.88	0.01%		8	0.001%		1	
	952718	750	IDLEWILD THE BEE WHITE 750ml	S	$19.94	$13.10	$717.84	0.01%	50.00%	36	0.00%	50.00%	3	
					$19.94	$13.10	$717.84	0.01%		36	0.004%		3	
	950055	750	JAM JAR SWEET WHITE MOSCATO 750ml	S	$9.95	$4.92	$716.40	0.01%	-77.66%	72	0.01%	-77.78%	6	
					$9.95	$4.92	$716.40	0.01%		72	0.009%		6	
	950897	750	BARON DE L POUILLY FUME 750ml	S	$119.09	$63.00	$714.54	0.01%	100.00%	6	0.00%	100.00%	1	
					$119.09	$63.00	$714.54	0.01%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	913505	750	PROVENANCE MERLOT 75 750ml	S	$29.74	$15.51	$713.76	0.01%	100.00%	24	0.00%	100.00%	2	
					$30.74	$16.04	$368.88	0.00%		12	0.001%		1	
					$28.74	$14.98	$344.88	0.00%		12	0.001%		1	
	953068	750	LONG MEADOW RANCH NAC MIXED CASE # 750ml	S	$9.90	$5.00	$712.80	0.01%	100.00%	72	0.01%	100.00%	6	
					$9.90	$5.00	$712.80	0.01%		72	0.009%		6	
	954243	750	MORRA ROERO ARNEIS 750ml	S	$19.80	$10.25	$712.80	0.01%	100.00%	36	0.00%	100.00%	3	
					$19.80	$10.25	$712.80	0.01%		36	0.004%		3	
	954931	750	DOBRÁ VINICE MORAVIA CRÈME DE PARC 750ml	S	$29.69	$15.42	$712.56	0.01%	100.00%	24	0.00%	100.00%	2	
					$29.69	$15.42	$712.56	0.01%		24	0.003%		2	
	921171	750	NIKOLAIHOF HEFEABZUG GRNR VLTLNR'1 750ml	S	$29.69	$15.42	$712.56	0.01%	0.00%	24	0.00%	0.00%	2	
					$29.69	$15.42	$712.56	0.01%		24	0.003%		2	
	920939	750	BIBI GRAETZ TESTAMATTA 10 750 750ml	S	$142.31	$75.33	$711.55	0.01%	100.00%	5	0.00%	100.00%	0	
					$142.31	$75.33	$711.55	0.01%		5	0.001%		0	
	949495	750	EGGER RAMER SCHIAVA GENTILE 750ml	S	$14.81	$7.50	$710.88	0.01%	-69.05%	48	0.01%	-69.23%	4	
					$14.81	$7.50	$710.88	0.01%		48	0.006%		4	
	954195	750	VILA NOVA VINHO VERDE 750ml	S	$11.81	$6.00	$708.60	0.01%	100.00%	60	0.01%	100.00%	5	
					$11.81	$6.00	$708.60	0.01%		60	0.007%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952292	750	ALTA MORA ETNA BIANCO 750ml	S	$23.57	$12.08	$707.10	0.01%	400.00%	30	0.00%	400.00%	3	
					$23.57	$12.08	$707.10	0.01%		30	0.004%		3	
	949803	750	CHARTOGNE-TAILLET ROSE NV 750ml	S	$58.91	$30.92	$706.92	0.01%	100.00%	12	0.00%	100.00%	1	
					$58.91	$30.92	$706.92	0.01%		12	0.001%		1	
	950861	750	POWERS CHAMPOUX CABERNET 750ml	S	$29.45	$15.40	$706.80	0.01%	-83.22%	24	0.00%	-83.33%	2	
					$29.45	$15.40	$706.80	0.01%		24	0.003%		2	
	954507	750	SALVETTA NOSIOLA 2013 750ml	S	$29.20	$15.25	$700.80	0.01%	100.00%	24	0.00%	100.00%	2	
					$29.20	$15.25	$700.80	0.01%		24	0.003%		2	
	953534	750	VARVAGLIONE ORGANIC PRIMATIVO IGP 750ml	S	$14.60	$7.50	$700.80	0.01%	100.00%	48	0.01%	100.00%	4	
					$14.60	$7.50	$700.80	0.01%		48	0.006%		4	
	952491	750	METHODE SAUVAGE CHENIN BLNC VISTA 750ml	S	$19.45	$12.67	$700.20	0.01%	-60.00%	36	0.00%	-60.00%	3	
					$19.45	$12.67	$700.20	0.01%		36	0.004%		3	
	954073	750	RAMON BILBAO TEMPERANILLO 750ml	S	$14.50	$7.63	$696.00	0.01%	100.00%	48	0.01%	100.00%	4	
					$14.50	$7.63	$696.00	0.01%		48	0.006%		4	
	950560	750	CHAT MACQUIN ST GEORGE ST EMLN'12 750ml	S	$19.33	$10.00	$695.88	0.01%	-46.87%	36	0.00%	-50.00%	3	
					$19.33	$10.00	$695.88	0.01%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947279	750	ORIN SWIFT LOCATIONS AR 750ml	S	$18.99	$9.91	$695.64	0.01%	-96.93%	36	0.00%	-97.27%	3	
					$19.99	$10.55	$479.76	0.00%		24	0.003%		2	
					$17.99	$9.26	$215.88	0.00%		12	0.001%		1	
	953786	750	GRGICH HILLS VERTICAL CASE 08 09 1 750ml	S	$115.80	$61.25	$694.80	0.01%	100.00%	6	0.00%	100.00%	1	
					$115.80	$61.25	$694.80	0.01%		6	0.001%		1	
	953542	750	PRODUTTORI PAJE CRU BARBARESCO 750ml	S	$57.89	$30.42	$694.68	0.01%	100.00%	12	0.00%	100.00%	1	
					$57.89	$30.42	$694.68	0.01%		12	0.001%		1	
	908670	750	KAIDI SHOCHU 750ml	S	$28.86	$15.05	$692.64	0.01%	103.74%	24	0.00%	100.00%	2	
					$28.86	$15.05	$692.64	0.01%		24	0.003%		2	
	946997	750	TEXAS DE BRAZIL PINOR NOIR 750ml	S	$8.23	$4.00	$691.32	0.01%	-66.67%	84	0.01%	-66.67%	7	
					$8.23	$4.00	$691.32	0.01%		84	0.010%		7	
	953673	750	ERATH RESPLENDENT 750ml	S	$19.19	$10.13	$690.84	0.01%	100.00%	36	0.00%	100.00%	3	
					$19.19	$10.13	$690.84	0.01%		36	0.004%		3	
	952460	750	LOSADA GODELLO '16 750ml	S	$28.75	$14.83	$690.00	0.01%	371.70%	24	0.00%	100.00%	2	
					$28.75	$14.83	$690.00	0.01%		24	0.003%		2	
	499205	750	RODNEY STRONG MERLOT SONOMA 750ml	S	$19.16	$9.90	$689.76	0.01%	-73.26%	36	0.00%	-73.33%	3	
					$19.16	$9.90	$689.76	0.01%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954682	750	B LEIGHTON PETIT VERDOT 2015 750ml	S	$57.44	$30.25	$689.28	0.01%	100.00%	12	0.00%	100.00%	1	
					$57.44	$30.25	$689.28	0.01%		12	0.001%		1	
	954794	750	B LEIGHTON PETIT VERDOT 2015 750ml	S	$57.44	$30.25	$689.28	0.01%	100.00%	12	0.00%	100.00%	1	
					$57.44	$30.25	$689.28	0.01%		12	0.001%		1	
	949349	750	K VINTNERS THE CREATOR 750ml	S	$57.44	$30.25	$689.28	0.01%	100.00%	12	0.00%	100.00%	1	
					$57.44	$30.25	$689.28	0.01%		12	0.001%		1	
	954211	750	E PIRA BAROLO MOSCONI 2014 750ml	S	$114.61	$60.50	$687.66	0.01%	100.00%	6	0.00%	100.00%	1	
					$114.61	$60.50	$687.66	0.01%		6	0.001%		1	
	953231	750	GUYON GEVREY CHAMBERTIN 750ml	S	$57.27	$30.00	$687.24	0.01%	100.00%	12	0.00%	100.00%	1	
					$57.27	$30.00	$687.24	0.01%		12	0.001%		1	
	954983	750	JACQUES PRIEUR BEAUNE GREVES 2012 750ml	S	$114.50	$60.75	$687.00	0.01%	100.00%	6	0.00%	100.00%	1	
					$114.50	$60.75	$687.00	0.01%		6	0.001%		1	
	952177	750	EDSLC PIATTELLI CASE 750ml	S	$18.99	$9.83	$683.64	0.01%	-49.71%	36	0.00%	-50.00%	3	
					$18.99	$9.83	$683.64	0.01%		36	0.004%		3	
	952604	750	FRANCOIS LABET CORSICA PN 750ml	S	$18.99	$9.72	$683.64	0.01%	100.00%	36	0.00%	100.00%	3	
					$18.99	$9.72	$683.64	0.01%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YSE SPECIAL ORDERS - WINE	**901396**	**750**	**FOLIE A DEUX PINOT N0IR 750ml**	**S**	**$19.99**	**$10.56**	**$683.64**	**0.01%**	**135.31%**	**36**	**0.00%**	**100.00%**	**3**	
					$16.99	$8.96	$407.76	0.00%		24	0.003%		2	
					$22.99	$12.15	$275.88	0.00%		12	0.001%		1	
	954484	**750**	**GRAVNER BREG BIANCO 750ml**	**S**	**$75.92**	**$40.00**	**$683.28**	**0.01%**	**100.00%**	**9**	**0.00%**	**100.00%**	**1**	
					$75.92	$40.00	$683.28	0.01%		9	0.001%		1	
	954673	**750**	**MANZONE BAROLO SERRALUNGA 2010 750ml**	**S**	**$56.93**	**$30.00**	**$683.16**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$56.93	$30.00	$683.16	0.01%		12	0.001%		1	
	946802	**750**	**BONAL GENTIANE-QUINA 750ml**	**S**	**$18.97**	**$9.71**	**$682.92**	**0.01%**	**-39.52%**	**36**	**0.00%**	**-40.00%**	**3**	
					$18.97	$9.71	$682.92	0.01%		36	0.004%		3	
	953857	**750**	**CHATEAU DE PEZ 09 750ml**	**S**	**$56.90**	**$30.00**	**$682.80**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$56.90	$30.00	$682.80	0.01%		12	0.001%		1	
	904141	**750**	**CHAT D' AUVERNIER BLANC 2015 750ml**	**S**	**$28.44**	**$14.67**	**$682.56**	**0.01%**	**78.67%**	**24**	**0.00%**	**75.00%**	**2**	
					$28.44	$14.67	$682.56	0.01%		24	0.003%		2	
	903539	**750**	**BARON HERZOG MERLOT 750ml**	**S**	**$14.20**	**$7.17**	**$681.60**	**0.01%**	**100.00%**	**48**	**0.01%**	**100.00%**	**4**	
					$14.20	$7.17	$681.60	0.01%		48	0.006%		4	
	909392	**750**	**MOLNAR P.N. POSEIDONS VYD 750ml**	**S**	**$28.37**	**$18.77**	**$680.88**	**0.01%**	**102.72%**	**24**	**0.00%**	**100.00%**	**2**	
					$28.37	$18.77	$680.88	0.01%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**953719**	**750**	**BLACKBIRD PARAMOUR RED 750ml**	**S**	**$113.47**	**$60.01**	**$680.82**	**0.01%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$113.47	$60.01	$680.82	0.01%		6	0.001%		1	
	953569	**750**	**BLAME ROAIX COTES DU THONE ROUGE 1 750ml**	**S**	**$14.18**	**$7.17**	**$680.64**	**0.01%**	**100.00%**	**48**	**0.01%**	**100.00%**	**4**	
					$14.18	$7.17	$680.64	0.01%		48	0.006%		4	
	954504	**750**	**RIDGE MONTEBELLO CABERNET 2013 750ml**	**S**	**$226.77**	**$120.00**	**$680.31**	**0.01%**	**100.00%**	**3**	**0.00%**	**100.00%**	**0**	
					$226.77	$120.00	$680.31	0.01%		3	0.000%		0	
	949615	**750**	**CLAU DE NELL CUVEE VIOLETTE'14 750ml**	**S**	**$56.49**	**$29.70**	**$677.88**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$56.49	$29.70	$677.88	0.01%		12	0.001%		1	
	951009	**750**	**TAMARACK FIREHOUSE RED 750ml**	**S**	**$18.74**	**$9.63**	**$677.52**	**0.01%**	**51.18%**	**36**	**0.00%**	**50.00%**	**3**	
					$18.82	$9.63	$451.68	0.00%		24	0.003%		2	
					$18.66	$9.63	$225.84	0.00%		12	0.001%		1	
	919379	**750**	**MOREY COFFINET CHASSAGNE LES CHAUM 750ml**	**S**	**$56.34**	**$29.70**	**$676.08**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$56.34	$29.70	$676.08	0.01%		12	0.001%		1	
	954838	**750**	**BOURN SARAH'S PETITE SIRAH 2016 750ml**	**S**	**$56.27**	**$37.50**	**$675.24**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$56.27	$37.50	$675.24	0.01%		12	0.001%		1	
	953429	**750**	**LATOUR ALOXE CORTON 1ER CHAILLOTS' 750ml**	**S**	**$56.27**	**$29.67**	**$675.24**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953429				$56.27	$29.67	$675.24	0.01%		12	0.001%		1	
	954412	750	FORADORI TERODEGO 750ml	U	$28.13	$14.58	$675.12	0.01%	100.00%	24	0.00%	100.00%	2	
					$28.13	$14.58	$675.12	0.01%		24	0.003%		2	
	950779	750	BUGLIONI BUGIARDO 750ml	S	$28.07	$14.67	$673.68	0.01%	0.14%	24	0.00%	0.00%	2	
					$28.07	$14.67	$673.68	0.01%		24	0.003%		2	
	954510	750	MORDEREE CNP REINE DES BOIS 750ml	S	$112.12	$59.17	$672.72	0.01%	100.00%	6	0.00%	100.00%	1	
					$112.12	$59.17	$672.72	0.01%		6	0.001%		1	
	952279	750	YUSTE LA KIKA MANAZILLA 750ml	S	$42.01	$22.00	$672.18	0.01%	118.30%	18	0.00%	50.00%	2	
					$28.01	$14.67	$336.12	0.00%		12	0.001%		1	
					$56.01	$29.33	$336.06	0.00%		6	0.001%		1	
	916369	750	BRUNDLMAYER VELTLINER TERRASS' 750ml	S	$27.99	$14.51	$671.76	0.01%	100.00%	24	0.00%	100.00%	2	
					$27.99	$14.51	$671.76	0.01%		24	0.003%		2	
	954220	750	BADIA COLTIBUONO CHIANTI CL RSV 06 750ml	S	$55.97	$29.43	$671.64	0.01%	100.00%	12	0.00%	100.00%	1	
					$55.97	$29.43	$671.64	0.01%		12	0.001%		1	
	953359	750	STOLPMAN ROSE 750ml	S	$18.65	$9.63	$671.40	0.01%	100.00%	36	0.00%	100.00%	3	
					$18.65	$9.63	$671.40	0.01%		36	0.004%		3	
	919855	750	TEXAS DE BRAZIL CHARD 750ml	S	$7.99	$3.88	$671.16	0.01%	-25.00%	84	0.01%	-25.00%	7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919855				$7.99	$3.88	$671.16	0.01%		84	0.010%		7	
	952094	750	MESQUIDA MORA SINCRONIA BLANC 750ml	S	$13.97	$9.00	$670.56	0.01%	-40.00%	48	0.01%	-40.00%	4	
					$13.97	$9.00	$670.56	0.01%		48	0.006%		4	
	954129	750	ZYME BLACK TO WHITE 750ml	S	$27.94	$14.48	$670.56	0.01%	100.00%	24	0.00%	100.00%	2	
					$27.94	$14.48	$670.56	0.01%		24	0.003%		2	
	953083	750	LA CLARINE ALBARINO 750ml	S	$18.58	$12.08	$668.88	0.01%	100.00%	36	0.00%	100.00%	3	
					$18.58	$12.08	$668.88	0.01%		36	0.004%		3	
	953082	750	LA CLARINE GAR MA 750ml	S	$18.58	$12.08	$668.88	0.01%	100.00%	36	0.00%	100.00%	3	
					$18.58	$12.08	$668.88	0.01%		36	0.004%		3	
	948468	750	LA LECCIAIA BRUN MONTALCINO 750ml	S	$55.58	$29.19	$666.96	0.01%	100.00%	12	0.00%	100.00%	1	
					$55.58	$29.19	$666.96	0.01%		12	0.001%		1	
	952875	750	SHIRVINGTON CABERNET SAUVIGNON 750ml	S	$55.49	$29.17	$665.88	0.01%	0.00%	12	0.00%	0.00%	1	
					$55.49	$29.17	$665.88	0.01%		12	0.001%		1	
	952199	750	CHATEAU CARIGNAN L'ORANGERIE BORDE 750ml	S	$13.87	$7.00	$665.76	0.01%	-42.86%	48	0.01%	-42.86%	4	
					$13.87	$7.00	$665.76	0.01%		48	0.006%		4	
	915456	750	JORDAN VERTICAL SET05-06-07 750ml	S	$110.66	$58.33	$663.96	0.01%	100.00%	6	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	915456				$110.66	$58.33	$663.96	0.01%		6	0.001%		1	
	950378	750	ARNOTT-ROBERTS CHARDTROUT GULCH 750ml	S	$55.25	$37.00	$663.00	0.01%	100.00%	12	0.00%	100.00%	1	
					$55.25	$37.00	$663.00	0.01%		12	0.001%		1	
	953492	750	BILLAUD-SIMON CHABLIS VAULORENT 15 750ml	S	$55.12	$29.17	$661.44	0.01%	100.00%	12	0.00%	100.00%	1	
					$55.12	$29.17	$661.44	0.01%		12	0.001%		1	
	953489	750	DOM ANNE GROS TOLLOT MINERVOIS 14 750ml	S	$55.09	$28.92	$661.08	0.01%	100.00%	12	0.00%	100.00%	1	
					$55.09	$28.92	$661.08	0.01%		12	0.001%		1	
	954279	750	KURAMOTO NIGORI UMESHU 750ml	S	$27.54	$14.37	$660.96	0.01%	100.00%	24	0.00%	100.00%	2	
					$27.54	$14.37	$660.96	0.01%		24	0.003%		2	
	954531	750	DOMAIN ROLIN ALOXE CORTON 750ml	S	$55.08	$28.89	$660.96	0.01%	100.00%	12	0.00%	100.00%	1	
					$55.08	$28.89	$660.96	0.01%		12	0.001%		1	
	949205	750	FAILLA PINOT NOIR SAVOY 750ml	S	$55.03	$29.00	$660.36	0.01%	100.00%	12	0.00%	100.00%	1	
					$55.03	$29.00	$660.36	0.01%		12	0.001%		1	
	953858	750	CHATEAU DE PEZ 15 750ml	S	$55.02	$29.00	$660.24	0.01%	100.00%	12	0.00%	100.00%	1	
					$55.02	$29.00	$660.24	0.01%		12	0.001%		1	
	919250	750	LUNETTA PROSECCO 750ml	S	$13.75	$6.94	$660.00	0.01%	253.60%	48	0.01%	250.00%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919250				$13.75	$6.94	$660.00	0.01%		48	0.006%		4	
	948529	750	GUADALMARE MAREMMA TOSCANA '11 750ml	S	$10.99	$5.47	$659.40	0.01%	-77.79%	60	0.01%	-77.78%	5	
					$10.99	$5.47	$659.40	0.01%		60	0.007%		5	
	954013	750	MISTINGUETTE BRUT NV 750ml	S	$10.99	$5.77	$659.40	0.01%	100.00%	60	0.01%	100.00%	5	
					$10.99	$5.77	$659.40	0.01%		60	0.007%		5	
	954397	750	GASPARD PINOT NOIR 750ml	S	$18.26	$9.33	$657.36	0.01%	100.00%	36	0.00%	100.00%	3	
					$18.26	$9.33	$657.36	0.01%		36	0.004%		3	
	953535	750	VARVAGLIONE NEGROAMARO IGP 750ml	S	$13.66	$7.00	$655.68	0.01%	100.00%	48	0.01%	100.00%	4	
					$13.66	$7.00	$655.68	0.01%		48	0.006%		4	
	948092	750	STELLA PINOT GRIGIO 750ml	S	$10.58	$5.25	$655.45	0.01%	100.00%	61	0.01%	100.00%	5	
					$10.99	$5.47	$472.57	0.00%		43	0.005%		4	
					$10.16	$5.03	$182.88	0.00%		18	0.002%		2	
	954453	750	J VESELLE COTEAUX MIXED CASE 750ml	S	$54.62	$28.67	$655.44	0.01%	100.00%	12	0.00%	100.00%	1	
					$54.62	$28.67	$655.44	0.01%		12	0.001%		1	
	906924	750	ARALDICA BARBERA D ASTI 750ml	S	$10.92	$5.43	$655.20	0.01%	-28.26%	60	0.01%	-28.57%	5	
					$10.92	$5.43	$655.20	0.01%		60	0.007%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	348300	750	BENVOLIO PINOT GRIG O 750ml	S	$9.08	$4.75	$653.76	0.01%	-33.04%	72	0.01%	-33.33%	6	
					$9.08	$4.75	$653.76	0.01%		72	0.009%		6	
	952989	750	SULLIVAN MERLOT '13 750ml	S	$54.20	$36.11	$650.40	0.01%	100.00%	12	0.00%	100.00%	1	
					$54.20	$36.11	$650.40	0.01%		12	0.001%		1	
	954977	750	OLIVIER LEFLAIVE SAINT AUBIN 2014 750ml	S	$54.12	$28.71	$649.44	0.01%	100.00%	12	0.00%	100.00%	1	
					$54.12	$28.71	$649.44	0.01%		12	0.001%		1	
	950562	750	STOLPMAN ROUSSANNE 750ml	S	$27.04	$14.10	$648.96	0.01%	-71.13%	24	0.00%	-71.43%	2	
					$27.04	$14.10	$648.96	0.01%		24	0.003%		2	
	953546	750	DAOU PESSIMIST 750ml	S	$26.95	$14.07	$646.80	0.01%	100.00%	24	0.00%	100.00%	2	
					$26.95	$14.07	$646.80	0.01%		24	0.003%		2	
	953524	750	DIVISION VILLAGES GAMAY NOIR 750ml	S	$17.96	$11.67	$646.56	0.01%	100.00%	36	0.00%	100.00%	3	
					$17.96	$11.67	$646.56	0.01%		36	0.004%		3	
	953177	750	ILLAHE GRUNER VETLINER 750ml	S	$17.96	$9.17	$646.56	0.01%	100.00%	36	0.00%	100.00%	3	
					$17.96	$9.17	$646.56	0.01%		36	0.004%		3	
	949304	750	SUTCLIFFE RIESLING '13 750ml	S	$26.94	$18.00	$646.56	0.01%	100.00%	24	0.00%	100.00%	2	
					$26.94	$18.00	$646.56	0.01%		24	0.003%		2	
	953944	750	CABERNET SAUV NAPA 750ml	S	$26.92	$14.04	$646.08	0.01%	100.00%	24	0.00%	100.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953944				$26.92	$14.04	$646.08	0.01%		24	0.003%		2	
	953260	750	SCRIBE ROSE 17 750ml	S	$26.85	$14.00	$644.40	0.01%	100.00%	24	0.00%	100.00%	2	
					$26.85	$14.00	$644.40	0.01%		24	0.003%		2	
	952643	750	FARELLA CABERNET SAUVIGNON 750ml	S	$53.66	$35.75	$643.92	0.01%	-50.00%	12	0.00%	-50.00%	1	
					$53.66	$35.75	$643.92	0.01%		12	0.001%		1	
	952970	750	VALORI PECORINO 750ml	S	$13.40	$6.75	$643.20	0.01%	300.00%	48	0.01%	300.00%	4	
					$13.40	$6.75	$643.20	0.01%		48	0.006%		4	
	951091	750	PODERE LE RIPI SIRENE '07 750ml	S	$26.75	$17.50	$642.00	0.01%	-72.68%	24	0.00%	-73.03%	2	
					$26.75	$17.50	$642.00	0.01%		24	0.003%		2	
	953183	750	COYAM RED WINE 750ml	S	$35.60	$18.59	$640.80	0.01%	100.00%	18	0.00%	100.00%	2	
					$35.60	$18.59	$640.80	0.01%		18	0.002%		2	
	953464	750	ENVIDIACOCHINA TETE DE CUVEE 750ml	S	$26.67	$13.77	$640.08	0.01%	100.00%	24	0.00%	100.00%	2	
					$26.67	$13.77	$640.08	0.01%		24	0.003%		2	
	948128	750	IL POGGIONE ROSSO DIMONTACINO 750ml	S	$26.64	$13.79	$639.36	0.01%	-41.20%	24	0.00%	-41.46%	2	
					$26.64	$13.79	$639.36	0.01%		24	0.003%		2	
	953879	750	LIESERER SUSSENBERG RIESLING SPATL 750ml	S	$26.56	$13.75	$637.44	0.01%	100.00%	24	0.00%	100.00%	2	
					$26.56	$13.75	$637.44	0.01%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YSE SPECIAL ORDERS - WINE	**952442**	**750**	**MILBRANDT SENTINEL BORDEAUX BLEND 750ml**	**S**	**$53.05**	**$27.83**	**$636.60**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$53.05	$27.83	$636.60	0.01%		12	0.001%		1	
	953594	**750**	**BLAIN GAGNARD CHASSAGNE MONTRACHET 750ml**	**S**	**$53.04**	**$30.67**	**$636.48**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$53.04	$30.67	$636.48	0.01%		12	0.001%		1	
	953974	**750**	**MUSAR ARAK 750ml**	**S**	**$52.99**	**$27.81**	**$635.88**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$52.99	$27.81	$635.88	0.01%		12	0.001%		1	
	953365	**750**	**THREE STICKS NAC MIXED CASE #3 750ml**	**S**	**$105.96**	**$56.00**	**$635.76**	**0.01%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$105.96	$56.00	$635.76	0.01%		6	0.001%		1	
	947252	**750**	**BINYAMINA BIN CAB SAUV 750ml**	**S**	**$13.24**	**$6.67**	**$635.52**	**0.01%**	**101.98%**	**48**	**0.01%**	**100.00%**	**4**	
					$13.24	$6.67	$635.52	0.01%		48	0.006%		4	
	953901	**750**	**RAMON CARDOVA ROSADO 750ml**	**S**	**$13.24**	**$6.67**	**$635.52**	**0.01%**	**100.00%**	**48**	**0.01%**	**100.00%**	**4**	
					$13.24	$6.67	$635.52	0.01%		48	0.006%		4	
	947837	**750**	**MANOIR DU CAPUCIN SOLUTRE POUILL 750ml**	**S**	**$17.63**	**$11.55**	**$634.68**	**0.01%**	**-66.17%**	**36**	**0.00%**	**-66.67%**	**3**	
					$17.63	$11.55	$634.68	0.01%		36	0.004%		3	
	954426	**750**	**GAI'A ESTATE RED 2015 750ml**	**S**	**$52.88**	**$27.67**	**$634.56**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$52.88	$27.67	$634.56	0.01%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**954558**	**750**	**KIRYIANNI RAMNISTA 750ml**	**S**	**$26.40**	**$13.67**	**$633.60**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$26.40	$13.67	$633.60	0.01%		24	0.003%		2	
	948453	**750**	**NAVARDIA ORGANIC RIOJA 750ml**	**S**	**$13.19**	**$6.75**	**$633.12**	**0.01%**	**-32.62%**	**48**	**0.01%**	**-33.33%**	**4**	
					$13.19	$6.75	$633.12	0.01%		48	0.006%		4	
	953173	**750**	**KALINLE WILLY LIVERMORE STEALTH CU 750ml**	**S**	**$52.75**	**$27.79**	**$633.00**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$52.75	$27.79	$633.00	0.01%		12	0.001%		1	
	953751	**750**	**MARTH STOUMEN ROSATO 750ml**	**S**	**$26.35**	**$17.42**	**$632.40**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$26.35	$17.42	$632.40	0.01%		24	0.003%		2	
	954071	**750**	**PAHTO ROSE OF PINOT NOIR 750ml**	**S**	**$26.28**	**$17.33**	**$630.72**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$26.28	$17.33	$630.72	0.01%		24	0.003%		2	
	954581	**750**	**BICHI NO SAPIENS 750ml**	**S**	**$26.25**	**$13.58**	**$630.00**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$26.25	$13.58	$630.00	0.01%		24	0.003%		2	
	954881	**750**	**ORIOL ARTIGAS LA RUMBERA BLANCO 750ml**	**S**	**$26.25**	**$13.58**	**$630.00**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$26.25	$13.58	$630.00	0.01%		24	0.003%		2	
	953495	**750**	**ENZO BIANCHI RED BLEND 750ml**	**S**	**$52.38**	**$27.50**	**$628.56**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$52.38	$27.50	$628.56	0.01%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949616	750	CLAU DE NELL CABERNET FRANC'14 750ml	S	$52.35	$27.50	$628.20	0.01%	100.00%	12	0.00%	100.00%	1	
					$52.35	$27.50	$628.20	0.01%		12	0.001%		1	
	952193	750	FEDERALIST HONEST RED BLEND 750ml	S	$17.42	$9.00	$627.12	0.01%	100.00%	36	0.00%	100.00%	3	
					$17.42	$9.00	$627.12	0.01%		36	0.004%		3	
	949810	750	BONNY DOON NOT DRINKING ANY MERLO 750ml	S	$13.06	$6.67	$626.88	0.01%	100.00%	48	0.01%	100.00%	4	
					$13.06	$6.67	$626.88	0.01%		48	0.006%		4	
	954251	750	LACADOR MALBEC 750ml	S	$10.42	$5.08	$625.20	0.01%	100.00%	60	0.01%	100.00%	5	
					$10.42	$5.08	$625.20	0.01%		60	0.007%		5	
	950514	750	ROCCA DI FRASSINELLO BAFFONERO '13 750ml	S	$208.01	$110.00	$624.03	0.01%	0.00%	3	0.00%	0.00%	0	
					$208.01	$110.00	$624.03	0.01%		3	0.000%		0	
	952864	750	VINA TONDONIA WHITE BLANCO RISERVA 750ml	S	$51.99	$27.27	$623.88	0.01%	100.00%	12	0.00%	100.00%	1	
					$51.99	$27.27	$623.88	0.01%		12	0.001%		1	
	953895	750	GAROFOLI FARNIO PICENO 750ml	S	$12.99	$6.64	$623.52	0.01%	100.00%	48	0.01%	100.00%	4	
					$12.99	$6.64	$623.52	0.01%		48	0.006%		4	
	919462	750	TRIMBACH CLOS ST HUNE '12 750ml	S	$207.71	$109.84	$623.13	0.01%	100.00%	3	0.00%	100.00%	0	
					$207.71	$109.84	$623.13	0.01%		3	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953425	750	LATOUR PULIGNY MONTRACHET'08 750ml	S	$51.73	$27.25	$620.76	0.01%	100.00%	12	0.00%	100.00%	1	
					$51.73	$27.25	$620.76	0.01%		12	0.001%		1	
	916705	750	JERMANN DREAMS CHARDONNAY 750ml	S	$51.63	$27.31	$619.50	0.01%	100.00%	12	0.00%	100.00%	1	
					$68.25	$36.15	$409.50	0.00%		6	0.001%		1	
					$35.00	$18.46	$210.00	0.00%		6	0.001%		1	
	951031	750	MALVIRA ROERO ROSSO 750ml	S	$25.71	$13.29	$617.04	0.01%	100.00%	24	0.00%	100.00%	2	
					$25.71	$13.29	$617.04	0.01%		24	0.003%		2	
	953715	750	BRANDINI LANGHE ROSSO B&B 750ml	S	$8.54	$4.17	$614.88	0.01%	100.00%	72	0.01%	100.00%	6	
					$8.54	$4.17	$614.88	0.01%		72	0.009%		6	
	953430	750	ALOXE CORTON 1ER CRU LES CHAILLOTS 750ml	S	$51.10	$26.92	$613.20	0.01%	100.00%	12	0.00%	100.00%	1	
					$51.10	$26.92	$613.20	0.01%		12	0.001%		1	
	953431	750	ALOXE CORTON 1ER CRU LES CHAILLOTS 750ml	S	$51.10	$26.92	$613.20	0.01%	100.00%	12	0.00%	100.00%	1	
					$51.10	$26.92	$613.20	0.01%		12	0.001%		1	
	950541	750	CROZE DU PYS L'EN CLOS 750ml	S	$12.75	$6.50	$612.00	0.01%	0.00%	48	0.01%	0.00%	4	
					$12.75	$6.50	$612.00	0.01%		48	0.006%		4	
	952173	750	EDSLC ELK COVE 750ml	S	$16.99	$8.75	$611.64	0.01%	-26.64%	36	0.00%	-25.00%	3	
					$16.99	$8.75	$611.64	0.01%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953200	750	ZANOTTO COL FONDO BIANCO 750ml	S	$25.46	$13.17	$611.04	0.01%	100.00%	24	0.00%	100.00%	2	
					$25.46	$13.17	$611.04	0.01%		24	0.003%		2	
	947583	750	SOTER NORTH VLY RES CHARD 14 750ml	S	$50.78	$26.67	$609.36	0.01%	100.00%	12	0.00%	100.00%	1	
					$50.78	$26.67	$609.36	0.01%		12	0.001%		1	
	918173	750	RENATO RATTI BAROLO ROCCHE ANZTA 750ml	S	$101.06	$53.61	$606.36	0.01%	100.00%	6	0.00%	100.00%	1	
					$101.06	$53.61	$606.36	0.01%		6	0.001%		1	
	948383	750	RANSOM ALBARINO 750ml	S	$16.84	$11.00	$606.24	0.01%	0.69%	36	0.00%	0.00%	3	
					$16.84	$11.00	$606.24	0.01%		36	0.004%		3	
	951712	750	LONGMEADOW RANCH NAPA CABERNET 750ml	S	$50.51	$26.60	$606.12	0.01%	-49.48%	12	0.00%	-50.00%	1	
					$50.51	$26.60	$606.12	0.01%		12	0.001%		1	
	979629	750	CLINE ZIN LIVE OAK '13/14 750ml	S	$30.27	$15.71	$605.40	0.01%	-89.51%	20	0.00%	-89.56%	2	
					$30.27	$15.71	$605.40	0.01%		20	0.002%		2	
	947912	750	GAROFOLI PODIUM VERDICCHIO 750ml	S	$25.22	$13.07	$605.28	0.01%	100.00%	24	0.00%	100.00%	2	
					$25.22	$13.07	$605.28	0.01%		24	0.003%		2	
	953910	750	CHAMPAGNE SPECIAL CLUB HEBRART 750ml	S	$100.82	$53.17	$604.92	0.01%	100.00%	6	0.00%	100.00%	1	
					$100.82	$53.17	$604.92	0.01%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954707	750	FORLORN HOPE QUEEN OF SIERRAS WHITE750ml	S	$16.79	$11.00	$604.44	0.01%	100.00%	36	0.00%	100.00%	3	
					$16.79	$11.00	$604.44	0.01%		36	0.004%		3	
	953207	750	PODERE LE RIPI ZAPNTEL BRUNELLO'12 750ml	U	$50.35	$33.33	$604.20	0.01%	100.00%	12	0.00%	100.00%	1	
					$50.35	$33.33	$604.20	0.01%		12	0.001%		1	
	951106	750	CHATEAU DE SELLE CLAIR ROSE 750ml	S	$50.16	$26.33	$601.92	0.00%	-66.30%	12	0.00%	-66.67%	1	
					$50.16	$26.33	$601.92	0.00%		12	0.001%		1	
	918448	750	VINA TONDONIA BLANCO GRN RSVA 750ml	S	$50.06	$26.25	$600.72	0.00%	100.00%	12	0.00%	100.00%	1	
					$50.06	$26.25	$600.72	0.00%		12	0.001%		1	
	952637	750	BODEGAS MAURO '14 750ml	S	$49.99	$26.21	$599.88	0.00%	0.00%	12	0.00%	0.00%	1	
					$49.99	$26.21	$599.88	0.00%		12	0.001%		1	
	954776	750	ODDERO BAROLO 750ml	S	$49.95	$26.19	$599.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$49.95	$26.19	$599.40	0.00%		12	0.001%		1	
	951589	750	REDENTORE SAUVIGNON BLANC 750ml	S	$12.48	$8.00	$599.04	0.00%	-34.27%	48	0.01%	-42.86%	4	
					$12.48	$8.00	$599.04	0.00%		48	0.006%		4	
	953439	750	GUSBOURNE BRUT 750ml	S	$49.75	$26.00	$597.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$49.75	$26.00	$597.00	0.00%		12	0.001%		1	
	954373	750	LA FORTEZZA FALANGHINA 750ml	S	$25.95	$13.33	$596.85	0.00%	100.00%	23	0.00%	100.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954373				$25.95	$13.33	$596.85	0.00%		23	0.003%		2	
	954374	750	LA FORTEZZA FLANO 750ml	S	$25.95	$13.33	$596.85	0.00%	100.00%	23	0.00%	100.00%	2	
					$25.95	$13.33	$596.85	0.00%		23	0.003%		2	
	953452	750	EL PEDROSAL CRIANZA 750ml	S	$24.81	$12.61	$595.44	0.00%	100.00%	24	0.00%	100.00%	2	
					$26.63	$13.79	$319.56	0.00%		12	0.001%		1	
					$22.99	$11.42	$275.88	0.00%		12	0.001%		1	
	952289	750	CHASE HAYNE VINYARD ZINFANDEL '14 750ml	S	$49.57	$33.00	$594.84	0.00%	-50.00%	12	0.00%	-50.00%	1	
					$49.57	$33.00	$594.84	0.00%		12	0.001%		1	
	953385	750	BRASSWOOD NAC MIXED CASE #2 750ml	S	$66.00	$44.00	$594.00	0.00%	100.00%	9	0.00%	100.00%	1	
					$66.00	$44.00	$594.00	0.00%		9	0.001%		1	
	953698	750	CENYTH ROSE 750ml	U	$24.59	$13.00	$590.16	0.00%	100.00%	24	0.00%	100.00%	2	
					$24.59	$13.00	$590.16	0.00%		24	0.003%		2	
	954624	750	KENDALL JACKSON AVANT RED BLEND 750ml	S	$16.28	$8.58	$586.08	0.00%	100.00%	36	0.00%	100.00%	3	
					$16.28	$8.58	$586.08	0.00%		36	0.004%		3	
	953237	750	WILDHORSE RESERVE CHARDONNAY 750ml	S	$24.42	$12.91	$586.08	0.00%	100.00%	24	0.00%	100.00%	2	
					$24.42	$12.91	$586.08	0.00%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953456	750	MUSAR BLANC 750ml	S	$48.81	$25.58	$585.72	0.00%	100.00%	12	0.00%	100.00%	1	
					$48.81	$25.58	$585.72	0.00%		12	0.001%		1	
	953181	750	CHAMPAGNE BRUT SPECIAL GIMMONET 750ml	S	$97.37	$51.33	$584.22	0.00%	100.00%	6	0.00%	100.00%	1	
					$97.37	$51.33	$584.22	0.00%		6	0.001%		1	
	950939	750	LAUREL GLEN CABERNET '06 750ml	S	$97.19	$51.33	$583.14	0.00%	100.00%	6	0.00%	100.00%	1	
					$97.19	$51.33	$583.14	0.00%		6	0.001%		1	
	954497	750	E PIRA E FIGLI BAROLO VIA NUOVA 14 750ml	S	$97.03	$51.15	$582.18	0.00%	100.00%	6	0.00%	100.00%	1	
					$97.03	$51.15	$582.18	0.00%		6	0.001%		1	
	911289	750	BENZIGER CHARD 750ml	S	$12.09	$6.16	$580.32	0.00%	-49.66%	48	0.01%	-50.00%	4	
					$12.09	$6.16	$580.32	0.00%		48	0.006%		4	
	919439	750	TIAMO CHIANTI ITALY '09/10 750ml	S	$12.09	$6.17	$580.32	0.00%	4.13%	48	0.01%	0.00%	4	
					$12.09	$6.17	$580.32	0.00%		48	0.006%		4	
	954546	750	GRGICH CABERNET 2011 750ml	S	$96.69	$51.08	$580.14	0.00%	100.00%	6	0.00%	100.00%	1	
					$96.69	$51.08	$580.14	0.00%		6	0.001%		1	
	954734	750	BICHOT VOLNAY 1ER CRU 750ml	S	$96.68	$50.97	$580.08	0.00%	100.00%	6	0.00%	100.00%	1	
					$96.68	$50.97	$580.08	0.00%		6	0.001%		1	
	954984	750	FAIVELEY CHAMBOLLE GEVREY CRAP 2012750ml	S	$96.64	$51.25	$579.84	0.00%	100.00%	6	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954984				$96.64	$51.25	$579.84	0.00%		6	0.001%		1	
	954078	750	TIBERRO MONTEPULCIANO DE ABRUZZO 750ml	S	$48.28	$25.33	$579.36	0.00%	100.00%	12	0.00%	100.00%	1	
					$48.28	$25.33	$579.36	0.00%		12	0.001%		1	
	953459	750	BERNABELEVA CAMINO DE NAVAHERREROS 750ml	S	$16.04	$8.25	$577.44	0.00%	100.00%	36	0.00%	100.00%	3	
					$16.04	$8.25	$577.44	0.00%		36	0.004%		3	
	771914	750	TOAST BRUT 750ml	S	$24.00	$12.50	$576.00	0.00%	100.00%	24	0.00%	100.00%	2	
					$24.00	$12.50	$576.00	0.00%		24	0.003%		2	
	954720	750	DONKEY AND GOAT RAMATO PINOT GRIS 750ml	S	$23.99	$15.83	$575.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$23.99	$15.83	$575.76	0.00%		24	0.003%		2	
	920794	750	NXNW CABERNET SAUV 750ml	S	$23.99	$12.50	$575.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$23.99	$12.50	$575.76	0.00%		24	0.003%		2	
	953952	750	EDSLC FRENCH LIBATIONS MIXED CASE 750ml	S	$15.99	$8.13	$575.64	0.00%	100.00%	36	0.00%	100.00%	3	
					$15.99	$8.13	$575.64	0.00%		36	0.004%		3	
	952181	750	EDSLC RWC CASE 750ml	S	$15.99	$8.24	$575.64	0.00%	-21.82%	36	0.00%	-25.00%	3	
					$15.99	$8.24	$575.64	0.00%		36	0.004%		3	
	953931	750	EDSLC THINK GLOBAL CASE 750ml	S	$15.99	$8.13	$575.64	0.00%	100.00%	36	0.00%	100.00%	3	
					$15.99	$8.13	$575.64	0.00%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**953899**	**750**	**CARMEL SELECTED CABERNET 750ml**	**S**	**$11.99**	**$6.00**	**$575.52**	**0.00%**	**100.00%**	**48**	**0.01%**	**100.00%**	**4**	
					$11.99	$6.00	$575.52	0.00%		48	0.006%		4	
	953898	**750**	**CARMEL SELECTED CHARDONNAY 750ml**	**S**	**$11.99**	**$6.00**	**$575.52**	**0.00%**	**100.00%**	**48**	**0.01%**	**100.00%**	**4**	
					$11.99	$6.00	$575.52	0.00%		48	0.006%		4	
	953268	**750**	**AVUA OAK CACHACA 750ml**	**S**	**$47.87**	**$25.00**	**$574.44**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$47.87	$25.00	$574.44	0.00%		12	0.001%		1	
	953644	**750**	**CASTIGLION DEL BOSCO ROSSO DI MONT 750ml**	**S**	**$23.92**	**$12.46**	**$573.96**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$23.99	$12.50	$287.88	0.00%		12	0.001%		1	
					$23.84	$12.42	$286.08	0.00%		12	0.001%		1	
	919402	**750**	**BINYAMINA RES CABERNET 750ml**	**S**	**$23.90**	**$12.33**	**$573.60**	**0.00%**	**-69.95%**	**24**	**0.00%**	**-71.43%**	**2**	
					$23.90	$12.33	$573.60	0.00%		24	0.003%		2	
	953628	**750**	**SADIE FAMILY TREINSPOOR 15 750ml**	**S**	**$53.98**	**$28.33**	**$573.60**	**0.01%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$53.98	$28.33	$573.60	0.01%		12	0.001%		1	
	948909	**750**	**ALBERT BICHOT CHABLIS MOUTONNE 750ml**	**S**	**$143.24**	**$75.72**	**$572.90**	**0.00%**	**299.87%**	**4**	**0.00%**	**300.00%**	**0**	
					$143.21	$75.72	$429.63	0.00%		3	0.000%		0	
					$143.27	$75.72	$143.27	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949837	750	CHATEAU BLAIGNAN CRUBOURGEOIS '12 750ml	S	$23.79	$12.27	$570.96	0.00%	100.00%	24	0.00%	100.00%	2	
					$23.79	$12.27	$570.96	0.00%		24	0.003%		2	
	954671	750	BELCOLLE BARBARESCO 2012 750ml	S	$47.53	$25.00	$570.36	0.00%	100.00%	12	0.00%	100.00%	1	
					$47.53	$25.00	$570.36	0.00%		12	0.001%		1	
	905494	750	SUDACHI SHOCHU 750ml	S	$23.75	$12.33	$570.00	0.00%	1.37%	24	0.00%	0.00%	2	
					$23.75	$12.33	$570.00	0.00%		24	0.003%		2	
	954979	750	JACQUES PRIEUR CHAMPIMONT 2012 750ml	S	$94.76	$50.25	$568.56	0.00%	100.00%	6	0.00%	100.00%	1	
					$94.76	$50.25	$568.56	0.00%		6	0.001%		1	
	950299	750	WINDRACER PINOT NOIR RR VLY 750ml	S	$47.29	$25.00	$567.48	0.00%	-78.47%	12	0.00%	-78.57%	1	
					$47.29	$25.00	$567.48	0.00%		12	0.001%		1	
	953494	750	ELSA BIANCHI TORRONTES 750ml	S	$11.81	$6.00	$566.88	0.00%	100.00%	48	0.01%	100.00%	4	
					$11.81	$6.00	$566.88	0.00%		48	0.006%		4	
	952876	750	CONTERNO FANTINO BAROLO MOSCONI '0 750ml	S	$94.24	$49.67	$565.44	0.00%	0.00%	6	0.00%	0.00%	1	
					$94.24	$49.67	$565.44	0.00%		6	0.001%		1	
	908818	750	K VINTNERS SANGIOVESE GUIDO 750ml	S	$47.10	$24.75	$565.20	0.00%	1.07%	12	0.00%	0.00%	1	
					$47.10	$24.75	$565.20	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954793	750	K VINTNERS SUBSTANCE JACK'S CAB 15 750ml	S	$47.10	$24.75	$565.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$47.10	$24.75	$565.20	0.00%		12	0.001%		1	
	952841	750	LA CLARINE FARM MOURVEDRE 750ml	S	$23.55	$15.42	$565.20	0.00%	0.00%	24	0.00%	0.00%	2	
					$23.55	$15.42	$565.20	0.00%		24	0.003%		2	
	954826	750	SUB VC JACK'S CAB 2015 750ml	S	$47.10	$24.75	$565.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$47.10	$24.75	$565.20	0.00%		12	0.001%		1	
	954665	750	SUPER SUBSTANCE JACKS CAB 750ml	S	$47.10	$24.75	$565.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$47.10	$24.75	$565.20	0.00%		12	0.001%		1	
	953030	750	ATAWERE RIVER PINOT NOIR 750ml	S	$23.52	$12.17	$564.48	0.00%	100.00%	24	0.00%	100.00%	2	
					$23.52	$12.17	$564.48	0.00%		24	0.003%		2	
	953091	750	ROBERT SINSKEY ORGIA 750ml	S	$47.03	$24.75	$564.36	0.00%	100.00%	12	0.00%	100.00%	1	
					$47.03	$24.75	$564.36	0.00%		12	0.001%		1	
	953864	750	JARDIM ESTRELA RED 750ml	S	$9.35	$4.71	$563.88	0.00%	100.00%	60	0.01%	100.00%	5	
					$9.43	$4.75	$452.64	0.00%		48	0.006%		4	
					$9.27	$4.67	$111.24	0.00%		12	0.001%		1	
	949366	750	QUINTA DO ROMEU ROSADO'17 750ml	S	$11.74	$7.50	$563.52	0.00%	100.00%	48	0.01%	100.00%	4	
					$11.74	$7.50	$563.52	0.00%		48	0.006%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	909553	750	SCARBOLO PINOT GRIGIO XL 750ml	S	$23.46	$12.10	$563.04	0.00%	-33.33%	24	0.00%	-33.33%	2	
					$23.46	$12.10	$563.04	0.00%		24	0.003%		2	
	953426	750	LATOUR PULIGNY MONTRACHET'02 750ml	S	$46.87	$24.67	$562.44	0.00%	100.00%	12	0.00%	100.00%	1	
					$46.87	$24.67	$562.44	0.00%		12	0.001%		1	
	954880	750	BICHI LISTAN 750ml	S	$23.43	$12.08	$562.32	0.00%	100.00%	24	0.00%	100.00%	2	
					$23.43	$12.08	$562.32	0.00%		24	0.003%		2	
	953458	750	BERNABELEVA NAVAHERREROS 15 750ml	S	$23.43	$12.17	$562.32	0.00%	100.00%	24	0.00%	100.00%	2	
					$23.46	$12.17	$281.52	0.00%		12	0.001%		1	
					$23.40	$12.17	$280.80	0.00%		12	0.001%		1	
	954138	750	LAUREL GLEN ROSE 2017 750ml	S	$23.39	$15.42	$561.36	0.00%	100.00%	24	0.00%	100.00%	2	
					$23.39	$15.42	$561.36	0.00%		24	0.003%		2	
	954139	750	LAUREL GLEN SAV BLANC 2017 750ml	S	$23.39	$15.42	$561.36	0.00%	100.00%	24	0.00%	100.00%	2	
					$23.39	$15.42	$561.36	0.00%		24	0.003%		2	
	953946	750	TENUTE RUBINO OLTREME 750ml	S	$15.59	$7.99	$561.24	0.00%	100.00%	36	0.00%	100.00%	3	
					$15.59	$7.99	$561.24	0.00%		36	0.004%		3	
	953675	750	NELLCOTE 500 CHEVEAUX 750ml	S	$93.35	$62.50	$560.10	0.00%	100.00%	6	0.00%	100.00%	1	
					$93.35	$62.50	$560.10	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952908	750	GARGUILO APRILE '15 750ml	S	$46.59	$31.00	$559.08	0.00%	100.00%	12	0.00%	100.00%	1	
					$46.59	$31.00	$559.08	0.00%		12	0.001%		1	
	907463	750	BOLLINI PINOT GRIGIO 750ml	S	$15.51	$7.87	$558.36	0.00%	-79.92%	36	0.00%	-80.00%	3	
					$15.51	$7.87	$558.36	0.00%		36	0.004%		3	
	954079	750	BASTIONI DEI COLLAZZI CHIANTI CL 750ml	S	$23.22	$12.08	$557.28	0.00%	100.00%	24	0.00%	100.00%	2	
					$23.22	$12.08	$557.28	0.00%		24	0.003%		2	
	954733	750	BICHOT ALOXECORTON 1ER CRU 750ml	S	$92.68	$48.84	$556.08	0.00%	100.00%	6	0.00%	100.00%	1	
					$92.68	$48.84	$556.08	0.00%		6	0.001%		1	
	954744	750	DOM PAVILLON ALOXE CORTON 2016 750ml	S	$92.68	$48.84	$556.08	0.00%	100.00%	6	0.00%	100.00%	1	
					$92.68	$48.84	$556.08	0.00%		6	0.001%		1	
	950918	750	BASTIANICH ORSONE REFOSCO 750ml	S	$15.44	$7.83	$555.84	0.00%	100.00%	36	0.00%	100.00%	3	
					$15.44	$7.83	$555.84	0.00%		36	0.004%		3	
	551889	750	CANYON ROAD MOSCATO 750ml	S	$5.79	$3.00	$555.84	0.00%	-24.87%	96	0.01%	-27.27%	8	
					$5.79	$3.00	$555.84	0.00%		96	0.012%		8	
	908773	750	BISOL JEIO ROSE 750ml	S	$15.43	$7.83	$555.48	0.00%	-87.45%	36	0.00%	-87.50%	3	
					$15.43	$7.83	$555.48	0.00%		36	0.004%		3	
	954827	750	SIXTO MOXEE CHARD 2015 750ml	S	$46.24	$24.29	$554.88	0.00%	100.00%	12	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954827				$46.24	$24.29	$554.88	0.00%		12	0.001%		1	
	953911	750	CHAMPAGNE SPECIAL CLUB GOUTORBE 750ml	S	$92.36	$48.67	$554.16	0.00%	100.00%	6	0.00%	100.00%	1	
					$92.36	$48.67	$554.16	0.00%		6	0.001%		1	
	953031	750	RIBIERO SANTO ENCRUZADO 750ml	S	$15.38	$7.92	$553.68	0.00%	200.59%	36	0.00%	200.00%	3	
					$15.38	$7.92	$553.68	0.00%		36	0.004%		3	
	954951	750	LUNARDI PINOT GRIGIO 750ml	S	$11.52	$5.86	$552.96	0.00%	100.00%	48	0.01%	100.00%	4	
					$11.52	$5.86	$552.96	0.00%		48	0.006%		4	
	953407	750	CHALK HILL PINOT GRIS 750ml	S	$23.02	$12.17	$552.48	0.00%	100.00%	24	0.00%	100.00%	2	
					$23.02	$12.17	$552.48	0.00%		24	0.003%		2	
	953353	750	GAJA PIEVE SANTA RESTITUTA BRUNELL 750ml	S	$92.05	$48.50	$552.30	0.00%	100.00%	6	0.00%	100.00%	1	
					$92.05	$48.50	$552.30	0.00%		6	0.001%		1	
	950583	750	MIRA PINOT NOIR STANLEY RNCH 750ml	S	$46.00	$24.20	$552.00	0.00%	-87.37%	12	0.00%	-87.50%	1	
					$46.00	$24.20	$552.00	0.00%		12	0.001%		1	
	954413	750	COSTADILA CON FONDO 450 750ml	S	$22.96	$11.83	$551.04	0.00%	100.00%	24	0.00%	100.00%	2	
					$22.96	$11.83	$551.04	0.00%		24	0.003%		2	
	953522	750	DIVISION PINOT NOIR UN 750ml	S	$22.96	$15.02	$551.04	0.00%	100.00%	24	0.00%	100.00%	2	
					$22.96	$15.02	$551.04	0.00%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952169	750	EDSLC WC CINDER WINERY 750ml	S	$15.29	$9.98	$550.44	0.00%	-42.31%	36	0.00%	-40.00%	3	
					$15.29	$9.98	$550.44	0.00%		36	0.004%		3	
	954721	750	DUBREUIL METHODE ANCESTRAL 750ml	S	$22.80	$11.75	$547.20	0.00%	100.00%	24	0.00%	100.00%	2	
					$22.80	$11.75	$547.20	0.00%		24	0.003%		2	
	952321	750	LUPARIA EL ORIGEN 750ml	X	$9.12	$4.58	$547.20	0.00%	-85.19%	60	0.01%	-85.19%	5	
					$9.12	$4.58	$547.20	0.00%		60	0.007%		5	
	954128	750	REDENTORE RABOSO 750ml	S	$11.37	$7.25	$545.76	0.00%	100.00%	48	0.01%	100.00%	4	
					$11.37	$7.25	$545.76	0.00%		48	0.006%		4	
	952122	750	MILOU ROUGE 750ml	S	$9.09	$4.55	$545.40	0.00%	-49.89%	60	0.01%	-50.00%	5	
					$9.09	$4.55	$545.40	0.00%		60	0.007%		5	
	952389	750	BO ROUGE BORDEAUX 750ml	S	$22.71	$12.00	$545.04	0.00%	-33.33%	24	0.00%	-33.33%	2	
					$22.71	$12.00	$545.04	0.00%		24	0.003%		2	
	954677	750	FRANCO FIORINI NOBILE MONTE 750ml	S	$15.09	$9.75	$543.24	0.00%	100.00%	36	0.00%	100.00%	3	
					$15.09	$9.75	$543.24	0.00%		36	0.004%		3	
	953162	750	MASTRODOMENICO MOS AGLIANICO 750ml	S	$15.09	$9.75	$543.24	0.00%	-50.00%	36	0.00%	-50.00%	3	
					$15.09	$9.75	$543.24	0.00%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	910025	750	JAM JAR SWEET SHIRAZ 750ml	S	$11.31	$5.64	$542.88	0.00%	0.22%	48	0.01%	0.00%	4	
					$11.31	$5.64	$542.88	0.00%		48	0.006%		4	
	953860	750	BLASON DE ISSAN 15 750ml	S	$45.15	$23.75	$541.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$45.15	$23.75	$541.80	0.00%		12	0.001%		1	
	949972	750	YARDSTICK CABERNET RUTH'S REACH 750ml	S	$22.56	$11.72	$541.44	0.00%	1.08%	24	0.00%	0.00%	2	
					$22.56	$11.72	$541.44	0.00%		24	0.003%		2	
	952184	750	EDSLC WVV CASE 750ml	S	$14.99	$7.71	$539.64	0.00%	-26.71%	36	0.00%	-25.00%	3	
					$14.99	$7.71	$539.64	0.00%		36	0.004%		3	
	954029	750	ANIELLO BLANCO PINOT NOIR 750ml	S	$14.98	$7.58	$539.28	0.00%	100.00%	36	0.00%	100.00%	3	
					$14.98	$7.58	$539.28	0.00%		36	0.004%		3	
	908763	750	SUTCLIFFE SIGNATURE MERLOT 750ml	U	$22.47	$15.00	$539.28	0.00%	100.00%	24	0.00%	100.00%	2	
					$22.47	$15.00	$539.28	0.00%		24	0.003%		2	
	840130	750	BOONES FARM SNOW CREEK BERRY 750ml	S	$4.99	$2.58	$538.92	0.00%	0.34%	108	0.01%	0.00%	9	
					$4.99	$2.58	$538.92	0.00%		108	0.013%		9	
	947593	750	FRANCIS COPPOLA SANTE RED 750ml	S	$14.97	$7.70	$538.92	0.00%	-23.56%	36	0.00%	-33.33%	3	
					$14.97	$7.70	$538.92	0.00%		36	0.004%		3	
	953455	750	MUSAR ROSE 750ml	S	$48.96	$25.67	$538.56	0.00%	100.00%	11	0.00%	100.00%	1	
					$48.96	$25.67	$538.56	0.00%		11	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953504	750	HUGEL PINOT GRIS GROSSI 10 750ml	S	$89.74	$47.58	$538.44	0.00%	100.00%	6	0.00%	100.00%	1	
					$89.74	$47.58	$538.44	0.00%		6	0.001%		1	
	949487	750	SAGAT LA PERRIERE SAUV BLNC'16 750ml	S	$11.22	$5.58	$538.32	0.00%	100.00%	48	0.01%	100.00%	4	
					$11.22	$5.58	$269.28	0.00%		24	0.003%		2	
					$11.21	$5.58	$269.04	0.00%		24	0.003%		2	
	953313	750	ZOE RODITIS MOSCHOFILERO 750ml	S	$11.21	$5.58	$538.08	0.00%	100.00%	48	0.01%	100.00%	4	
					$11.21	$5.58	$538.08	0.00%		48	0.006%		4	
	407200	750	FRONTERA SAUVIGNON BLANC 750ml	S	$6.40	$3.14	$537.60	0.00%	-94.23%	84	0.01%	-94.27%	7	
					$6.40	$3.14	$537.60	0.00%		84	0.010%		7	
	954061	750	WEIST GRYPHON CREST REISLING 750ml	S	$11.18	$5.67	$536.64	0.00%	100.00%	48	0.01%	100.00%	4	
					$11.18	$5.67	$536.64	0.00%		48	0.006%		4	
	953381	750	HOBO CABERNET SAUVIGNON 750ml	S	$22.31	$11.58	$535.44	0.00%	100.00%	24	0.00%	100.00%	2	
					$22.31	$11.58	$535.44	0.00%		24	0.003%		2	
	948364	750	GRAMERCY L'IDIOT DU VILLAGE'11 750ml	S	$44.43	$23.33	$533.16	0.00%	-50.00%	12	0.00%	-50.00%	1	
					$44.43	$23.33	$533.16	0.00%		12	0.001%		1	
	953735	750	ART+SCIENCE SYMBIOSIS 750ml	S	$22.18	$14.50	$532.32	0.00%	100.00%	24	0.00%	100.00%	2	
					$22.18	$14.50	$532.32	0.00%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954286	750	AUTOUR DE L'ANNEE LES ETATS 750ml	S	$22.17	$11.42	$532.08	0.00%	100.00%	24	0.00%	100.00%	2	
					$22.17	$11.42	$532.08	0.00%		24	0.003%		2	
	951902	750	INFAMOUS GOOSE SAUVIGNON BLANC 750ml	S	$14.76	$7.58	$531.36	0.00%	50.82%	36	0.00%	50.00%	3	
					$14.76	$7.58	$531.36	0.00%		36	0.004%		3	
	954923	750	SANSONINA EVALUNA 750ml	S	$21.99	$11.32	$527.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$21.99	$11.32	$527.76	0.00%		24	0.003%		2	
	948305	750	ALOIS LAGEDER VOGELMAIER MOSCATO 750ml	S	$26.31	$13.65	$526.20	0.00%	100.00%	20	0.00%	100.00%	2	
					$26.31	$13.65	$526.20	0.00%		20	0.002%		2	
	949699	750	OLEMA CHARDONNAY 750ml	S	$14.60	$7.50	$525.60	0.00%	0.74%	36	0.00%	0.00%	3	
					$14.60	$7.50	$525.60	0.00%		36	0.004%		3	
	954432	750	JACKY PREYS CUVEE SILEX 750ml	S	$21.88	$11.25	$525.12	0.00%	100.00%	24	0.00%	100.00%	2	
					$21.88	$11.25	$525.12	0.00%		24	0.003%		2	
	954074	750	CONDE DE VALDEMAR RESERVA'11 750ml	S	$21.86	$11.25	$524.64	0.00%	100.00%	24	0.00%	100.00%	2	
					$21.86	$11.25	$524.64	0.00%		24	0.003%		2	
	950698	750	BASTIANICH ROSATO REFREOSCO '13 750ml	S	$6.25	$2.95	$523.56	0.00%	135.60%	84	0.01%	133.33%	7	
					$6.25	$2.95	$523.56	0.00%		84	0.010%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	907924	750	ST FRANCIS OLD VINE ZINDANDEL 750ml	S	$21.80	$11.33	$523.20	0.00%	100.00%	24	0.00%	100.00%	2	
					$21.80	$11.33	$523.20	0.00%		24	0.003%		2	
	952388	750	BO BLANC BORDEAUX 750ml	S	$21.77	$11.50	$522.48	0.00%	-50.00%	24	0.00%	-50.00%	2	
					$21.77	$11.50	$522.48	0.00%		24	0.003%		2	
	953204	750	SCHMELZER GRUNER VELTLINER '15 750ml	S	$21.70	$11.17	$520.80	0.00%	100.00%	24	0.00%	100.00%	2	
					$21.70	$11.17	$520.80	0.00%		24	0.003%		2	
	905656	750	KRETIKO'S RED 08 750ml	S	$14.27	$7.21	$519.24	0.00%	221.23%	36	0.00%	200.00%	3	
					$14.74	$7.46	$353.76	0.00%		24	0.003%		2	
					$13.79	$6.96	$165.48	0.00%		12	0.001%		1	
	953620	750	SANTA MARGHERITA SPARKLING ROSE 750ml	S	$28.83	$14.58	$518.94	0.00%	100.00%	18	0.00%	100.00%	2	
					$28.83	$14.58	$518.94	0.00%		18	0.002%		2	
	954055	750	AMETHYSTOS ROSÉ '17 750ml	S	$21.60	$11.11	$518.40	0.00%	100.00%	24	0.00%	100.00%	2	
					$21.60	$11.11	$518.40	0.00%		24	0.003%		2	
	908036	750	REDEMPTION ZIN '13 750ml	S	$21.52	$11.17	$516.48	0.00%	0.61%	24	0.00%	0.00%	2	
					$21.52	$11.17	$516.48	0.00%		24	0.003%		2	
	919849	750	SEVEN HILLS MERLOT 750ml	S	$43.02	$22.58	$516.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$43.02	$22.58	$516.24	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953560	750	ELOUAN KLAMATH RESERVE PINOT 750ml	S	$42.95	$22.50	$515.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$42.95	$22.50	$515.40	0.00%		12	0.001%		1	
	953299	750	ALEXANDRIA NICOLE A2 750ml	S	$21.41	$11.00	$513.84	0.00%	100.00%	24	0.00%	100.00%	2	
					$21.41	$11.00	$513.84	0.00%		24	0.003%		2	
	954833	750	PIEDRASASSI SYRAH SANTA BARBARA 750ml	S	$21.41	$11.00	$513.84	0.00%	100.00%	24	0.00%	100.00%	2	
					$21.41	$11.00	$513.84	0.00%		24	0.003%		2	
	948850	750	LA JOTA CAB FRANC 750ml	S	$85.51	$45.33	$513.06	0.00%	100.00%	6	0.00%	100.00%	1	
					$85.51	$45.33	$513.06	0.00%		6	0.001%		1	
	919239	750	MURPHY GOODE PINOT NOIR 750ml	S	$14.25	$7.50	$513.00	0.00%	51.70%	36	0.00%	50.00%	3	
					$14.25	$7.50	$513.00	0.00%		36	0.004%		3	
	949013	750	ST. CLAIR MIMBRES RED 750ml	S	$14.25	$7.50	$513.00	0.00%	100.00%	36	0.00%	100.00%	3	
					$14.25	$7.50	$513.00	0.00%		36	0.004%		3	
	951914	750	ELVIO COGNO BAROLO RAVERA 750ml	S	$85.31	$44.92	$511.86	0.00%	100.00%	6	0.00%	100.00%	1	
					$85.31	$44.92	$511.86	0.00%		6	0.001%		1	
	919391	750	BARON HERZOG ZINFANDEL 750ml	S	$14.20	$7.17	$511.20	0.00%	100.00%	36	0.00%	100.00%	3	
					$14.20	$7.17	$511.20	0.00%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	948574	750	EMERITUS PINOT NOIR HALLBERG 750ml	S	$42.50	$22.29	$510.00	0.00%	1.07%	12	0.00%	0.00%	1	
					$42.50	$22.29	$510.00	0.00%		12	0.001%		1	
	953155	750	DOM LEDUC FOUIN ANJOU BLANC 750ml	S	$21.21	$11.00	$509.04	0.00%	100.00%	24	0.00%	100.00%	2	
					$21.21	$11.00	$509.04	0.00%		24	0.003%		2	
	953615	750	MAURITSON ROCK PILE RIDGE ZINFANDE 750ml	S	$42.40	$22.00	$508.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$42.40	$22.00	$508.80	0.00%		12	0.001%		1	
	951378	750	CHAPPELLET MERLOT '15 750ml	S	$42.31	$22.22	$507.72	0.00%	100.00%	12	0.00%	100.00%	1	
					$42.31	$22.22	$507.72	0.00%		12	0.001%		1	
	910374	750	KALIN PINOT NOIR CUVEE DD'99 750ml	S	$42.28	$22.23	$507.36	0.00%	100.00%	12	0.00%	100.00%	1	
					$42.28	$22.23	$507.36	0.00%		12	0.001%		1	
	953198	750	AUTOUR DE L'ANNE L'ETATS D'ANNE 750ml	S	$22.02	$11.33	$506.46	0.00%	100.00%	23	0.00%	100.00%	2	
					$22.02	$11.33	$506.46	0.00%		23	0.003%		2	
	948438	750	BEDROCK HERITAGE SONOMA 750ml	X	$42.14	$28.00	$505.68	0.00%	100.00%	12	0.00%	100.00%	1	
					$42.14	$28.00	$505.68	0.00%		12	0.001%		1	
	909348	750	VINCHIO VAGLIO SERREI TRE VESC 750ml	S	$14.03	$7.08	$505.08	0.00%	224.27%	36	0.00%	350.00%	3	
					$14.03	$7.08	$505.08	0.00%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952182	750	EDSLC TRICYLCE CASE 750ml	S	$20.99	$10.90	$503.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$20.99	$10.90	$503.76	0.00%		24	0.003%		2	
	953989	750	CHAT FONTENILLE ROSÉ 750ml	S	$13.99	$7.05	$503.64	0.00%	100.00%	36	0.00%	100.00%	3	
					$13.99	$7.05	$503.64	0.00%		36	0.004%		3	
	953149	750	LE HAUTES NOELLE HEHO ROUGE 750ml	S	$13.99	$7.06	$503.64	0.00%	100.00%	36	0.00%	100.00%	3	
					$13.99	$7.06	$503.64	0.00%		36	0.004%		3	
	953335	750	BRUNDLMAYER ZOBING HELIGEN RIESLIN 750ml	S	$83.90	$44.17	$503.40	0.00%	100.00%	6	0.00%	100.00%	1	
					$83.90	$44.17	$503.40	0.00%		6	0.001%		1	
	952022	750	FITVINE CHARDONNAY 750ml	S	$13.96	$7.04	$502.56	0.00%	33.33%	36	0.00%	33.33%	3	
					$13.96	$7.04	$502.56	0.00%		36	0.004%		3	
	952020	750	FITVINE SAUVIGNON BLANC 750ml	S	$13.96	$7.04	$502.56	0.00%	-50.00%	36	0.00%	-50.00%	3	
					$13.96	$7.04	$502.56	0.00%		36	0.004%		3	
	953897	750	MARCHESI DI GRESY VIRTUS LANGHE RO 750ml	S	$41.84	$21.91	$502.08	0.00%	100.00%	12	0.00%	100.00%	1	
					$41.84	$21.91	$502.08	0.00%		12	0.001%		1	
	951918	750	MONTE ROSSO CABOCHON MILLESIMATO 750ml	S	$83.57	$44.00	$501.42	0.00%	1.05%	6	0.00%	0.00%	1	
					$83.57	$44.00	$501.42	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952846	750	BROC CHENIN FREI VINEYARD 750ml	S	$20.88	$13.75	$501.12	0.00%	0.00%	24	0.00%	0.00%	2	
					$20.88	$13.75	$501.12	0.00%		24	0.003%		2	
	953744	750	MT. BEAUTIFUL CHARDONNAY 15 750ml	S	$20.83	$11.00	$499.92	0.00%	100.00%	24	0.00%	100.00%	2	
					$20.83	$11.00	$499.92	0.00%		24	0.003%		2	
	953228	750	PINOT PROJECT PINOT NOIR 750ml	S	$13.87	$7.00	$499.32	0.00%	100.00%	36	0.00%	100.00%	3	
					$13.87	$7.00	$499.32	0.00%		36	0.004%		3	
	949878	750	BUGLIONI RUFFIANO VALPOLICELLA IMP 750ml	S	$20.79	$10.68	$498.96	0.00%	-65.78%	24	0.00%	-66.67%	2	
					$20.79	$10.68	$498.96	0.00%		24	0.003%		2	
	909411	750	BUGLIONI VALPOLICELLA 12 75 750ml	S	$20.79	$10.68	$498.96	0.00%	-48.39%	24	0.00%	-50.00%	2	
					$20.79	$10.68	$498.96	0.00%		24	0.003%		2	
	953653	750	IL MARRONETO BRUNELLO 13 750ml	S	$69.16	$36.33	$497.94	0.00%	100.00%	6	0.00%	100.00%	1	
					$69.16	$36.33	$497.94	0.00%		6	0.001%		1	
	978897	750	DAVID BRUCE PINOT RR'12/13 750ml	S	$41.23	$21.67	$494.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$41.23	$21.67	$494.76	0.00%		12	0.001%		1	
	946998	750	TEXAS DE BRAZIL SAUV BLANC 750ml	S	$8.23	$4.00	$493.80	0.00%	100.00%	60	0.01%	100.00%	5	
					$8.23	$4.00	$493.80	0.00%		60	0.007%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952212	750	IF YOU SEE KAY 750ml	S	$20.55	$10.29	$493.20	0.00%	-58.80%	24	0.00%	-60.00%	2	
					$21.15	$10.29	$253.80	0.00%		12	0.001%		1	
					$19.95	$10.29	$239.40	0.00%		12	0.001%		1	
	954460	750	LE VIGNE DI ELI MOGANAZZI ROSSO'13 750ml	S	$41.07	$21.50	$492.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$41.07	$21.50	$492.84	0.00%		12	0.001%		1	
	954712	750	DUFAITRE BEAUJOLAIS PREMICES 750ml	S	$20.45	$10.50	$490.80	0.00%	100.00%	24	0.00%	100.00%	2	
					$20.45	$10.50	$490.80	0.00%		24	0.003%		2	
	920759	750	SEGALS SP RES CAB SAUV 750ml	S	$20.45	$10.50	$490.80	0.00%	-64.69%	24	0.00%	-66.67%	2	
					$20.45	$10.50	$490.80	0.00%		24	0.003%		2	
	954231	750	FOULOT MERCURY ROUGE PREMIER CRU 13750ml	S	$40.88	$21.33	$490.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$40.88	$21.33	$490.56	0.00%		12	0.001%		1	
	954626	750	BENVOLIO PROSECCO 750ml	S	$13.62	$7.17	$490.32	0.00%	100.00%	36	0.00%	100.00%	3	
					$13.62	$7.17	$490.32	0.00%		36	0.004%		3	
	954850	750	FASOLI GINO AMARONE LA CORTE 750ml	S	$81.52	$43.00	$489.12	0.00%	100.00%	6	0.00%	100.00%	1	
					$81.52	$43.00	$489.12	0.00%		6	0.001%		1	
	953723	750	LUCY ROSE OF PINOT NOIR 750ml	S	$20.38	$10.56	$489.12	0.00%	100.00%	24	0.00%	100.00%	2	
					$20.38	$10.56	$489.12	0.00%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**952386**	**750**	**FITVINE PINOT GRIGIO 750ml**	**S**	**$13.96**	**$7.04**	**$488.60**	**0.00%**	**391.67%**	**35**	**0.00%**	**391.67%**	**3**	
					$13.96	$7.04	$488.60	0.00%		35	0.004%		3	
	953236	**750**	**REDEMPTION BOURBON 750ml**	**S**	**$28.74**	**$15.21**	**$488.58**	**0.00%**	**100.00%**	**17**	**0.00%**	**100.00%**	**1**	
					$28.74	$15.21	$488.58	0.00%		17	0.002%		1	
	949838	**750**	**LA CHAPELLE DE MEYNEY '10 750ml**	**S**	**$40.65**	**$21.24**	**$487.80**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$40.65	$21.24	$487.80	0.00%		12	0.001%		1	
	954488	**750**	**LOPEZ HEREDA BOSCONIA 750ml**	**S**	**$40.62**	**$21.23**	**$487.44**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$40.62	$21.23	$487.44	0.00%		12	0.001%		1	
	919762	**750**	**RUINART ROSE 750ml**	**S**	**$81.01**	**$42.94**	**$486.06**	**0.00%**	**1.07%**	**6**	**0.00%**	**0.00%**	**1**	
					$81.01	$42.94	$486.06	0.00%		6	0.001%		1	
	953153	**750**	**DOMAINE MICHNACHT PINOT NOIR 750ml**	**S**	**$26.99**	**$13.98**	**$485.82**	**0.00%**	**100.00%**	**18**	**0.00%**	**100.00%**	**2**	
					$26.99	$13.98	$485.82	0.00%		18	0.002%		2	
	953947	**750**	**TORNATORE ETNA ROSSO 750ml**	**S**	**$20.24**	**$10.69**	**$485.76**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$20.24	$10.69	$485.76	0.00%		24	0.003%		2	
	953652	**750**	**SUTCLIFFE BODYSGALLEN 14 750ml**	**U**	**$40.47**	**$27.08**	**$485.64**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$40.47	$27.08	$485.64	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	916315	750	SCHAFER-FROHLICH FALSEN SP'14 750ml	S	$40.32	$21.16	$483.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$40.32	$21.16	$483.84	0.00%		12	0.001%		1	
	946903	750	BUGLIONI DISPERATO 750ml	S	$20.15	$10.45	$483.60	0.00%	100.00%	24	0.00%	100.00%	2	
					$20.15	$10.45	$483.60	0.00%		24	0.003%		2	
	946845	750	BUGLIONO II DISPERATO 750ml	S	$20.15	$10.45	$483.60	0.00%	-50.00%	24	0.00%	-50.00%	2	
					$20.15	$10.45	$483.60	0.00%		24	0.003%		2	
	953391	750	HEIDI SCHROCK ROSE 750ml	S	$20.14	$10.33	$483.36	0.00%	100.00%	24	0.00%	100.00%	2	
					$20.14	$10.33	$483.36	0.00%		24	0.003%		2	
	954834	750	CANTINA DI SOLIERA LAMBRUSCO 750ml	S	$13.40	$6.67	$482.40	0.00%	100.00%	36	0.00%	100.00%	3	
					$13.40	$6.67	$482.40	0.00%		36	0.004%		3	
	954719	750	FUEDO MACCARI NERO D' AVOLA SAIA 750ml	S	$40.19	$20.92	$482.28	0.00%	100.00%	12	0.00%	100.00%	1	
					$40.19	$20.92	$482.28	0.00%		12	0.001%		1	
	954766	750	BICHOT FIXIN CLOS PERRIERE 2015 750ml	S	$80.18	$42.19	$481.08	0.00%	100.00%	6	0.00%	100.00%	1	
					$80.18	$42.19	$481.08	0.00%		6	0.001%		1	
	954530	750	CHAT HAUTES SEGOTTES ST EMILION 14 750ml	S	$40.04	$20.89	$480.48	0.00%	100.00%	12	0.00%	100.00%	1	
					$40.04	$20.89	$480.48	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952973	750	VALORI MONTEPULCIANO VIGNA 750ml	S	$40.03	$20.83	$480.36	0.00%	200.00%	12	0.00%	200.00%	1	
					$40.03	$20.83	$480.36	0.00%		12	0.001%		1	
	954033	750	CUNHA QUINTA DO MONDEGO RED 750ml	S	$19.99	$10.55	$479.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$19.99	$10.55	$479.76	0.00%		24	0.003%		2	
	954929	750	STACKHOUSE CABERNET 750ml	S	$39.98	$21.00	$479.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$39.98	$21.00	$479.76	0.00%		12	0.001%		1	
	951735	750	Z ALEXANDER BROWN UNCAGED CAB 750ml	S	$19.99	$10.55	$479.76	0.00%	98.61%	24	0.00%	100.00%	2	
					$19.99	$10.55	$479.76	0.00%		24	0.003%		2	
	915723	750	MCMANIS PINOT NOIR 750ml	S	$9.99	$5.23	$479.52	0.00%	-79.51%	48	0.01%	-77.78%	4	
					$9.99	$5.23	$479.52	0.00%		48	0.006%		4	
	953564	750	PAUL ACHS LUST & LEBEN 15 750ml	S	$19.98	$10.25	$479.52	0.00%	100.00%	24	0.00%	100.00%	2	
					$19.98	$10.25	$479.52	0.00%		24	0.003%		2	
	947721	750	MARCHESE SOLENTO PRIMITIVO 750ml	S	$7.99	$3.95	$479.40	0.00%	25.00%	60	0.01%	25.00%	5	
					$7.99	$3.95	$479.40	0.00%		60	0.007%		5	
	954557	750	LOVE STORY SPARKLING SOAVE 750ml	S	$13.30	$6.73	$478.80	0.00%	100.00%	36	0.00%	100.00%	3	
					$13.30	$6.73	$478.80	0.00%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952339	750	SPRINGBANK PEATED LONGROW 750ml	S	$79.75	$42.06	$478.50	0.00%	-62.85%	6	0.00%	-66.67%	1	
					$79.75	$42.06	$478.50	0.00%		6	0.001%		1	
	949264	750	CHERRY PIE THREEE VINEYARDS 750ml	S	$19.89	$10.32	$477.36	0.00%	100.00%	24	0.00%	100.00%	2	
					$19.89	$10.32	$477.36	0.00%		24	0.003%		2	
	951929	750	MACAULEY CHARDONNAY '14 750ml	S	$39.76	$26.42	$477.12	0.00%	100.00%	12	0.00%	100.00%	1	
					$39.76	$26.42	$477.12	0.00%		12	0.001%		1	
	951340	750	MONEY ROAD RANCH CABERNET '14 750ml	S	$79.49	$53.00	$476.94	0.00%	100.00%	6	0.00%	100.00%	1	
					$79.49	$53.00	$476.94	0.00%		6	0.001%		1	
	951518	750	BARLOW VINEYARDS NAC MIXED CASE #1 750ml	S	$9.93	$5.00	$476.64	0.00%	1.12%	48	0.01%	0.00%	4	
					$9.93	$5.00	$476.64	0.00%		48	0.006%		4	
	952235	750	PACHERHOF SYLVANER ALTE REBEN 750ml	S	$39.64	$20.33	$475.68	0.00%	100.00%	12	0.00%	100.00%	1	
					$39.64	$20.33	$475.68	0.00%		12	0.001%		1	
	953964	750	CHERRY PIE P N STANLEY RNCH'14 750ml	S	$39.47	$20.63	$473.64	0.00%	100.00%	12	0.00%	100.00%	1	
					$39.47	$20.63	$473.64	0.00%		12	0.001%		1	
	951705	750	TORMARESCA CHARDONNAY 750ml	S	$13.14	$6.91	$473.04	0.00%	100.00%	36	0.00%	100.00%	3	
					$13.14	$6.91	$473.04	0.00%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952131	750	FLOR INNATA VERDEJO 750ml	S	$13.10	$6.64	$472.68	0.00%	-24.19%	36	0.00%	-25.00%	3	
					$13.20	$6.64	$316.80	0.00%		24	0.003%		2	
					$12.99	$6.64	$155.88	0.00%		12	0.001%		1	
	953808	750	VENGE RESERVE 750ml	S	$157.48	$83.33	$472.44	0.00%	100.00%	3	0.00%	100.00%	0	
					$157.48	$83.33	$472.44	0.00%		3	0.000%		0	
	954249	750	HIYU ARCO IRIS 750ml	S	$78.68	$52.33	$472.08	0.00%	100.00%	6	0.00%	100.00%	1	
					$78.68	$52.33	$472.08	0.00%		6	0.001%		1	
	954959	750	HIYU ARCO IRIS 750ml	S	$78.68	$52.33	$472.08	0.00%	100.00%	6	0.00%	100.00%	1	
					$78.68	$52.33	$472.08	0.00%		6	0.001%		1	
	953599	750	AZIMUT RED 750ml	S	$13.09	$6.58	$471.24	0.00%	100.00%	36	0.00%	100.00%	3	
					$13.09	$6.58	$471.24	0.00%		36	0.004%		3	
	948651	750	ALMA NEGRA M BLEND 2012 750ml	S	$19.61	$10.16	$470.64	0.00%	0.00%	24	0.00%	0.00%	2	
					$19.61	$10.16	$470.64	0.00%		24	0.003%		2	
	954753	750	RECAREDO "TERRERS" BRUT NATURE 2012750ml	S	$39.15	$20.42	$469.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$39.15	$20.42	$469.80	0.00%		12	0.001%		1	
	954296	750	SWICK PINOT NOIR 750ml	S	$19.57	$12.83	$469.68	0.00%	100.00%	24	0.00%	100.00%	2	
					$19.57	$12.83	$469.68	0.00%		24	0.003%		2	
	953390	750	LA MOZZA ARAGONE 07 750ml	S	$39.09	$20.33	$469.08	0.00%	100.00%	12	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953390				$39.09	$20.33	$469.08	0.00%		12	0.001%		1	
	951222	750	LA MOZZA ARAGONE '11 750ml	S	$39.09	$20.33	$469.08	0.00%	100.00%	12	0.00%	100.00%	1	
					$39.09	$20.33	$469.08	0.00%		12	0.001%		1	
	953194	750	ZILLINGER VELUE RIESLING '16 750ml	S	$19.53	$10.00	$468.72	0.00%	100.00%	24	0.00%	100.00%	2	
					$19.53	$10.00	$468.72	0.00%		24	0.003%		2	
	954000	750	CHATEAU DE EYRINS LA CLOSERIE 750ml	S	$39.04	$20.50	$468.48	0.00%	100.00%	12	0.00%	100.00%	1	
					$39.04	$20.50	$468.48	0.00%		12	0.001%		1	
	953589	750	DE STEFANI COL FONDO ROSE 16 750ml	S	$19.51	$10.00	$468.24	0.00%	100.00%	24	0.00%	100.00%	2	
					$19.51	$10.00	$468.24	0.00%		24	0.003%		2	
	952178	750	EDSLC PRECEPT CASE 750ml	S	$12.99	$6.63	$467.64	0.00%	-57.14%	36	0.00%	-57.14%	3	
					$12.99	$6.63	$467.64	0.00%		36	0.004%		3	
	952168	750	EDSLC WC BRONCO 750ml	S	$12.99	$6.52	$467.64	0.00%	-18.74%	36	0.00%	-25.00%	3	
					$12.99	$6.52	$467.64	0.00%		36	0.004%		3	
	954727	750	ST. MICHAEL EPPAN RIESLING 15 750ml	S	$19.46	$10.08	$467.04	0.00%	100.00%	24	0.00%	100.00%	2	
					$19.46	$10.08	$467.04	0.00%		24	0.003%		2	
	953550	750	HUGUET GRAN RESERVA BRUT NATURE 09 750ml	S	$25.93	$13.33	$466.74	0.00%	100.00%	18	0.00%	100.00%	2	
					$25.93	$13.33	$466.74	0.00%		18	0.002%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947783	750	JLC LES ABEILLE BLANC 750ml	S	$12.93	$6.50	$465.48	0.00%	100.00%	36	0.00%	100.00%	3	
					$12.93	$6.50	$465.48	0.00%		36	0.004%		3	
	953158	750	COEUR DE LA REINE GAMAY 750ml	S	$12.91	$6.58	$464.76	0.00%	100.00%	36	0.00%	100.00%	3	
					$12.91	$6.58	$464.76	0.00%		36	0.004%		3	
	953803	750	ALMA DE CATTLEYA SB 750ml	S	$19.33	$10.00	$463.92	0.00%	100.00%	24	0.00%	100.00%	2	
					$19.33	$10.00	$463.92	0.00%		24	0.003%		2	
	952228	750	MIGUEL 77 VEREMES XARELLO 750ml	S	$12.87	$6.50	$463.32	0.00%	400.00%	36	0.00%	400.00%	3	
					$12.87	$6.50	$463.32	0.00%		36	0.004%		3	
	954136	750	LAUREL GLEN CABERNET 2007 750ml	S	$77.03	$51.33	$462.18	0.00%	100.00%	6	0.00%	100.00%	1	
					$77.03	$51.33	$462.18	0.00%		6	0.001%		1	
	954735	750	BICHOT POMMARD CLOS DES URSULINES 750ml	S	$76.92	$40.46	$461.52	0.00%	100.00%	6	0.00%	100.00%	1	
					$76.92	$40.46	$461.52	0.00%		6	0.001%		1	
	949369	750	CASTEL ACACIA DRY RED 750ml	S	$12.82	$6.67	$461.52	0.00%	100.00%	36	0.00%	100.00%	3	
					$12.82	$6.67	$461.52	0.00%		36	0.004%		3	
	949368	750	CASTEL ACACIA SWEET WHITE 750ml	S	$12.82	$6.67	$461.52	0.00%	100.00%	36	0.00%	100.00%	3	
					$12.82	$6.67	$461.52	0.00%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954769	750	DOM PAVILLON POMMARD URSULINES 2015750ml	S	$76.92	$40.46	$461.52	0.00%	100.00%	6	0.00%	100.00%	1	
					$76.92	$40.46	$461.52	0.00%		6	0.001%		1	
	954410	750	ERIC TEXIER CDR BLANC 750ml	S	$19.20	$9.83	$460.80	0.00%	100.00%	24	0.00%	100.00%	2	
					$19.20	$9.83	$460.80	0.00%		24	0.003%		2	
	909907	750	BANFI CHIANTI CLASSICO RESERVA 750ml	S	$19.20	$9.95	$460.80	0.00%	-68.43%	24	0.00%	-66.67%	2	
					$20.42	$10.59	$245.04	0.00%		12	0.001%		1	
					$17.98	$9.30	$215.76	0.00%		12	0.001%		1	
	947389	750	PRIEUR BRUNET SANTENAY 1ER CRU 750ml	S	$41.89	$22.00	$460.79	0.00%	-69.09%	11	0.00%	-69.44%	1	
					$41.89	$22.00	$460.79	0.00%		11	0.001%		1	
	953364	750	SELBY CARNEVALE SPARKLING WINE 750ml	S	$38.39	$20.14	$460.68	0.00%	100.00%	12	0.00%	100.00%	1	
					$38.39	$20.14	$460.68	0.00%		12	0.001%		1	
	952210	750	LOIMER ROSÉ '16 750ml	S	$19.19	$9.82	$460.56	0.00%	0.52%	24	0.00%	0.00%	2	
					$19.19	$9.82	$460.56	0.00%		24	0.003%		2	
	920395	750	MT BRAVE CABERNET 750ml	S	$76.74	$40.67	$460.44	0.00%	-66.55%	6	0.00%	-66.67%	1	
					$76.74	$40.67	$460.44	0.00%		6	0.001%		1	
	954556	750	SEAGLASS ROSE 750ml	S	$12.79	$6.73	$460.44	0.00%	100.00%	36	0.00%	100.00%	3	
					$12.79	$6.73	$460.44	0.00%		36	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954654	750	RIDGE SYRAH GRENACHE MATARO'14 7 750ml	S	$38.33	$20.00	$459.96	0.00%	100.00%	12	0.00%	100.00%	1	
					$38.33	$20.00	$459.96	0.00%		12	0.001%		1	
	953322	750	TRISAETUM ESTATE RESERVE RIESLING 750ml	S	$38.33	$20.00	$459.96	0.00%	100.00%	12	0.00%	100.00%	1	
					$38.33	$20.00	$459.96	0.00%		12	0.001%		1	
	953793	750	FRANK CORNELISSEN MUNJEBEL 750ml	S	$38.31	$25.33	$459.72	0.00%	100.00%	12	0.00%	100.00%	1	
					$38.31	$25.33	$459.72	0.00%		12	0.001%		1	
	952938	750	PIERRE GAILLARD ST. JOSEPH ROUGE 750ml	S	$38.10	$20.00	$457.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$38.10	$20.00	$457.20	0.00%		12	0.001%		1	
	947180	750	JCB BOURGOGNE PINOT NOIR 750ml	S	$18.99	$9.83	$455.76	0.00%	1.28%	24	0.00%	0.00%	2	
					$18.99	$9.83	$455.76	0.00%		24	0.003%		2	
	953312	750	RUTHERFORD RANCH FOUR VIRTUES ZINF 750ml	S	$18.99	$9.81	$455.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$18.99	$9.81	$455.76	0.00%		24	0.003%		2	
	954777	750	LUIGI GIODANO BARBARESCO CACANNA 750ml	S	$37.95	$19.81	$455.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$37.95	$19.81	$455.40	0.00%		12	0.001%		1	
	954798	750	JORDAN CABERNET 2009 750ml	S	$75.85	$40.00	$455.10	0.00%	100.00%	6	0.00%	100.00%	1	
					$75.85	$40.00	$455.10	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951542	750	LAIL VINETARDS NAC MIXED CASE #2 750ml	S	$75.85	$40.00	$455.10	0.00%	3.37%	6	0.00%	0.00%	1	
					$75.85	$40.00	$455.10	0.00%		6	0.001%		1	
	954663	750	BOESCHEN TERRACES ESTATE CAB 2016 750ml	S	$18.95	$10.00	$454.80	0.00%	100.00%	24	0.00%	100.00%	2	
					$18.95	$10.00	$454.80	0.00%		24	0.003%		2	
	953408	750	CHALK HILL SYRAH 750ml	S	$37.75	$20.00	$453.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$37.75	$20.00	$453.00	0.00%		12	0.001%		1	
	954108	750	CARLANIA PETITE TREPAT 750ml	S	$19.67	$10.08	$452.41	0.00%	100.00%	23	0.00%	100.00%	2	
					$19.67	$10.08	$452.41	0.00%		23	0.003%		2	
	626805	750	ST SUPERY VIRTU'12/13 750ml	S	$19.98	$13.46	$451.50	0.00%	-82.91%	22	0.00%	-86.08%	2	
					$25.95	$13.46	$311.40	0.00%		12	0.001%		1	
					$14.01	$13.46	$140.10	0.00%		10	0.001%		1	
	953575	750	AMARO BILARO 750ml	S	$37.59	$24.67	$451.08	0.00%	100.00%	12	0.00%	100.00%	1	
					$37.59	$24.67	$451.08	0.00%		12	0.001%		1	
	953930	750	EDSLC TERRESTORIA CASE 750ml	S	$14.99	$7.51	$449.70	0.00%	100.00%	30	0.00%	100.00%	3	
					$14.99	$7.51	$449.70	0.00%		30	0.004%		3	
	954134	750	COMPLEMEN TERRE CROIX MORICEAU '17750ml	S	$18.73	$9.58	$449.52	0.00%	100.00%	24	0.00%	100.00%	2	
					$18.73	$9.58	$449.52	0.00%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	948596	750	CH COUTET ST EMILLION GRAND CRU 750ml	S	$37.44	$19.53	$449.28	0.00%	100.00%	12	0.00%	100.00%	1	
					$37.44	$19.53	$449.28	0.00%		12	0.001%		1	
	946644	750	CADE SAUV BLANC '17 750ml	S	$37.43	$19.67	$449.16	0.00%	-46.89%	12	0.00%	-50.00%	1	
					$37.43	$19.67	$449.16	0.00%		12	0.001%		1	
	906972	750	TOAD HOLLOW AMPLEXUS-SPARKLING 750ml	S	$18.70	$9.67	$448.80	0.00%	102.16%	24	0.00%	100.00%	2	
					$18.70	$9.67	$448.80	0.00%		24	0.003%		2	
	948791	750	BARKAN CLASSIC SAUV BLANC 750ml	S	$12.46	$6.25	$448.56	0.00%	5.27%	36	0.00%	0.00%	3	
					$12.46	$6.25	$448.56	0.00%		36	0.004%		3	
	951333	750	DELILLE CHALEUR '14 750ml	S	$37.38	$19.58	$448.56	0.00%	1.05%	12	0.00%	0.00%	1	
					$37.38	$19.58	$448.56	0.00%		12	0.001%		1	
	952714	750	DOM DU SOMAIL MINERVOIS VIN DE PLU 750ml	S	$18.67	$9.56	$448.08	0.00%	141.84%	24	0.00%	100.00%	2	
					$18.67	$9.56	$448.08	0.00%		24	0.003%		2	
	954132	750	TIBERIO MONTEPULCIANO D'ABRUZZO '15750ml	S	$18.67	$9.67	$448.08	0.00%	100.00%	24	0.00%	100.00%	2	
					$18.67	$9.67	$448.08	0.00%		24	0.003%		2	
	952605	750	LINGUA FRANCA AVNI PINOT NOIR 750ml	S	$37.28	$19.44	$447.36	0.00%	-70.77%	12	0.00%	-66.67%	1	
					$37.28	$19.44	$447.36	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951928	750	MACAULEY ZINFINDEL '14 750ml	S	$37.27	$24.75	$447.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$37.27	$24.75	$447.24	0.00%		12	0.001%		1	
	909290	750	MICHAEL DAVID CAB FR INKBLOT 750ml	S	$37.24	$19.33	$446.88	0.00%	-50.00%	12	0.00%	-50.00%	1	
					$37.24	$19.33	$446.88	0.00%		12	0.001%		1	
	947938	750	FAUSTINO I GRAN RESERVA 750ml	S	$37.21	$19.42	$446.52	0.00%	100.00%	12	0.00%	100.00%	1	
					$37.21	$19.42	$446.52	0.00%		12	0.001%		1	
	920801	750	DE STEFANI PROSECCO COL FONDO 750ml	S	$18.57	$9.50	$445.68	0.00%	7.90%	24	0.00%	0.00%	2	
					$18.57	$9.50	$445.68	0.00%		24	0.003%		2	
	950798	750	REVANA TERROIR CABERNET '14 750ml	S	$74.26	$49.50	$445.56	0.00%	-83.33%	6	0.00%	-83.33%	1	
					$74.26	$49.50	$445.56	0.00%		6	0.001%		1	
	954102	750	MESSMER SEKT ROSE 750ml	S	$37.06	$19.33	$444.72	0.00%	100.00%	12	0.00%	100.00%	1	
					$37.06	$19.33	$444.72	0.00%		12	0.001%		1	
	953810	750	VENGE JEWELL SB 750ml	S	$37.05	$19.44	$444.60	0.00%	100.00%	12	0.00%	100.00%	1	
					$37.05	$19.44	$444.60	0.00%		12	0.001%		1	
	467442	750	INKBLOT PETITE VERDOT '11 750ml	S	$37.00	$19.33	$444.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$37.00	$19.33	$444.00	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953625	750	MIRA JIMMY D'S RED BLEND 750ml	S	$36.99	$19.41	$443.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$36.99	$19.41	$443.88	0.00%		12	0.001%		1	
	953747	750	FREEMARK ABBEY RUHTERFORD CAB 750ml	S	$73.92	$39.17	$443.52	0.00%	100.00%	6	0.00%	100.00%	1	
					$73.92	$39.17	$443.52	0.00%		6	0.001%		1	
	953180	750	WINKELER JESUITENGARTEN RIESLING 750ml	S	$36.91	$19.25	$442.92	0.00%	100.00%	12	0.00%	100.00%	1	
					$36.91	$19.25	$442.92	0.00%		12	0.001%		1	
	952213	750	MASSON PASSOT REGNIE 750ml	S	$18.39	$9.50	$441.36	0.00%	-56.80%	24	0.00%	-60.00%	2	
					$18.39	$9.50	$441.36	0.00%		24	0.003%		2	
	954792	750	K VINTNERS DEAL SYRAH 750ml	S	$36.76	$19.25	$441.12	0.00%	100.00%	12	0.00%	100.00%	1	
					$36.76	$19.25	$441.12	0.00%		12	0.001%		1	
	948563	750	SIXTO UNCOVERED CHARD 750ml	S	$36.75	$19.25	$441.00	0.00%	-50.00%	12	0.00%	-50.00%	1	
					$36.75	$19.25	$441.00	0.00%		12	0.001%		1	
	954327	750	TENUTA PRIMA PIETRA 2010 750ml	S	$73.25	$38.50	$439.50	0.00%	100.00%	6	0.00%	100.00%	1	
					$73.25	$38.50	$439.50	0.00%		6	0.001%		1	
	954328	750	TENUTA PRIMA PIETRA 2011 750ml	S	$73.25	$38.50	$439.50	0.00%	100.00%	6	0.00%	100.00%	1	
					$73.25	$38.50	$439.50	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YSE SPECIAL ORDERS - WINE	**954329**	**750**	**TENUTA PRIMA PIETRA 2012 750ml**	**S**	**$73.25**	**$38.50**	**$439.50**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$73.25	$38.50	$439.50	0.00%		6	0.001%		1	
	954330	**750**	**TENUTA PRIMA PIETRA 2014 750ml**	**S**	**$73.25**	**$38.50**	**$439.50**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$73.25	$38.50	$439.50	0.00%		6	0.001%		1	
	954331	**750**	**TENUTA PRIMA PIETRA 2015 750ml**	**S**	**$73.25**	**$38.50**	**$439.50**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$73.25	$38.50	$439.50	0.00%		6	0.001%		1	
	987654	**750**	**KOURTAKI KOUROS NEMEA'11 750ml**	**S**	**$12.20**	**$6.11**	**$439.20**	**0.00%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$12.20	$6.11	$439.20	0.00%		36	0.004%		3	
	954212	**750**	**LA SPINETTA LANGHE NEBBIOLO 2014 750ml**	**S**	**$36.56**	**$19.07**	**$438.72**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$36.56	$19.07	$438.72	0.00%		12	0.001%		1	
	950045	**750**	**ROBERY SINSKEY THREEAMIGOS 750ml**	**S**	**$73.03**	**$38.50**	**$438.18**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$73.03	$38.50	$438.18	0.00%		6	0.001%		1	
	909983	**750**	**SINSKEY FOUR VYD PINOT 750ml**	**S**	**$73.03**	**$38.50**	**$438.18**	**0.00%**	**-50.00%**	**6**	**0.00%**	**-50.00%**	**1**	
					$73.03	$38.50	$438.18	0.00%		6	0.001%		1	
	952867	**750**	**LAGEDER SCHIAVA 750ml**	**S**	**$24.31**	**$12.58**	**$437.58**	**0.00%**	**100.00%**	**18**	**0.00%**	**100.00%**	**2**	
					$24.31	$12.58	$437.58	0.00%		18	0.002%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951330	750	ATAMISQUE ASSEMBLAGE 750ml	S	$36.37	$19.00	$436.44	0.00%	-49.72%	12	0.00%	-50.00%	1	
					$36.37	$19.00	$436.44	0.00%		12	0.001%		1	
	950512	750	VENGE SCOUT'S HONOR '14 750ml	S	$36.22	$19.00	$434.64	0.00%	-66.44%	12	0.00%	-66.67%	1	
					$36.22	$19.00	$434.64	0.00%		12	0.001%		1	
	953528	750	BASTIANICH VINI ORSONE SAUV BLNC 750ml	S	$18.10	$9.25	$434.40	0.00%	100.00%	24	0.00%	100.00%	2	
					$19.67	$10.08	$236.04	0.00%		12	0.001%		1	
					$16.53	$8.42	$198.36	0.00%		12	0.001%		1	
	915556	750	CASTELLO DI AMA RESERVA '07 750ml	S	$72.38	$38.00	$434.25	0.00%	124.07%	6	0.00%	0.00%	1	
					$80.52	$42.33	$241.56	0.00%		3	0.000%		0	
					$64.23	$33.67	$192.69	0.00%		3	0.000%		0	
	954352	750	LE FACTEUR ROSE PET NAT 750ml	S	$18.07	$11.75	$433.68	0.00%	100.00%	24	0.00%	100.00%	2	
					$18.07	$11.75	$433.68	0.00%		24	0.003%		2	
	908599	750	HAYES RANCH CABERNET 750ml	S	$7.22	$3.56	$433.20	0.00%	-27.94%	60	0.01%	-28.57%	5	
					$7.22	$3.56	$433.20	0.00%		60	0.007%		5	
	948763	750	MONTEFIORE RED 750ml	S	$18.04	$9.33	$432.96	0.00%	-50.04%	24	0.00%	-50.00%	2	
					$18.04	$9.33	$432.96	0.00%		24	0.003%		2	
	952750	750	MERCOURI KALLISTO '16 750ml	S	$18.03	$9.18	$432.72	0.00%	100.44%	24	0.00%	100.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952750				$18.03	$9.18	$432.72	0.00%		24	0.003%		2	
	953992	750	HEINRICH RED 750ml	S	$17.99	$9.19	$431.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$17.99	$9.19	$431.76	0.00%		24	0.003%		2	
	953541	750	ORIN SWIFT LOCATIONS TEXAS 750ml	S	$17.99	$9.17	$431.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$17.99	$9.17	$431.76	0.00%		24	0.003%		2	
	952941	750	BROWNE FAMILY HERITAGE CHARD 750ml	S	$11.99	$6.09	$431.64	0.00%	200.00%	36	0.00%	200.00%	3	
					$11.99	$6.09	$431.64	0.00%		36	0.004%		3	
	953525	750	DIVISION VILAGES BETON 750ml	S	$17.96	$11.67	$431.04	0.00%	100.00%	24	0.00%	100.00%	2	
					$17.96	$11.67	$431.04	0.00%		24	0.003%		2	
	953924	750	STEPHANE LUCAS PAPILLON D'ORPHEE 750ml	S	$17.94	$9.17	$430.56	0.00%	100.00%	24	0.00%	100.00%	2	
					$17.94	$9.17	$430.56	0.00%		24	0.003%		2	
	952886	750	TARAPACA GRAN RESERVE ORGANIX RED 750ml	S	$17.88	$9.13	$430.44	0.00%	98.78%	24	0.00%	100.00%	2	
					$17.88	$9.13	$430.44	0.00%		24	0.003%		2	
	953133	750	SILVERADO GEO 750ml	S	$71.15	$37.50	$426.90	0.00%	100.00%	6	0.00%	100.00%	1	
					$71.15	$37.50	$426.90	0.00%		6	0.001%		1	
	950627	750	C FONTENILLE ENTRE DEUX BLANC 750ml	S	$15.20	$7.71	$425.60	0.00%	-60.52%	28	0.00%	-60.87%	2	
					$15.20	$7.71	$425.60	0.00%		28	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954565	750	MESQUIDA MORA SINCRONIA BLANCO 750ml	S	$17.70	$11.50	$424.80	0.00%	100.00%	24	0.00%	100.00%	2	
					$17.70	$11.50	$424.80	0.00%		24	0.003%		2	
	950107	750	ARCANUM VALADORNA '10 750ml	S	$70.79	$37.50	$424.74	0.00%	-66.67%	6	0.00%	-66.67%	1	
					$70.79	$37.50	$424.74	0.00%		6	0.001%		1	
	953778	750	CHATEAU D'ESCLANS ROCK ANGEL ROSE 750ml	S	$35.38	$18.67	$424.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$35.38	$18.67	$424.56	0.00%		12	0.001%		1	
	950218	750	BASTIANICH CALABRONE 750ml	S	$70.74	$37.17	$424.44	0.00%	100.00%	6	0.00%	100.00%	1	
					$70.74	$37.17	$424.44	0.00%		6	0.001%		1	
	953572	750	CLOS DU TEU-BOEUF TOURAINE BUISSON 750ml	S	$18.41	$9.42	$423.43	0.00%	100.00%	23	0.00%	100.00%	2	
					$18.41	$9.42	$423.43	0.00%		23	0.003%		2	
	954200	750	ERIC PHILLIPPE NV EXTRA BRUT LES TR750ml	S	$70.55	$47.00	$423.30	0.00%	100.00%	6	0.00%	100.00%	1	
					$70.55	$47.00	$423.30	0.00%		6	0.001%		1	
	954287	750	LES TETES WHITE 750ml	S	$17.63	$9.00	$423.12	0.00%	100.00%	24	0.00%	100.00%	2	
					$17.63	$9.00	$423.12	0.00%		24	0.003%		2	
	954425	750	ARGYROS ESTATE MAVROTRAGANO 2016 750ml	S	$35.02	$18.17	$420.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$35.02	$18.17	$420.24	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YSE SPECIAL ORDERS - WINE	**954684**	**750**	**ALTO MONCAYO VERATON 750ml**	**S**	**$34.99**	**$18.23**	**$419.88**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$34.99	$18.23	$419.88	0.00%		12	0.001%		1	
	952539	**750**	**VINOS DE ENCOSTAS MENCIA 750ml**	**S**	**$34.96**	**$23.00**	**$419.52**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$34.96	$23.00	$419.52	0.00%		12	0.001%		1	
	953914	**750**	**BECKER PETITE ROSE 750ml**	**S**	**$17.45**	**$9.00**	**$418.80**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$17.45	$9.00	$418.80	0.00%		24	0.003%		2	
	949731	**750**	**BONNY DOON GRAVITAS WHITE 750ml**	**S**	**$17.45**	**$9.00**	**$418.80**	**0.00%**	**-33.33%**	**24**	**0.00%**	**-33.33%**	**2**	
					$17.45	$9.00	$418.80	0.00%		24	0.003%		2	
	951025	**750**	**VOLS RIESLING SPATLESE 750ml**	**S**	**$34.71**	**$18.08**	**$416.52**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$34.71	$18.08	$416.52	0.00%		12	0.001%		1	
	954611	**750**	**SEBASTIEN RIFF SANCERRE AKMÈNINÉ 750ml**	**S**	**$34.55**	**$18.00**	**$414.60**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$34.55	$18.00	$414.60	0.00%		12	0.001%		1	
	953241	**750**	**WILD HORSE RESERVE SAUVAGE CHARDON 750ml**	**S**	**$34.40**	**$18.15**	**$412.80**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$34.40	$18.15	$412.80	0.00%		12	0.001%		1	
	950383	**750**	**ANTHILL FARMS PINOT NOIR SONOMA 750ml**	**S**	**$34.39**	**$23.00**	**$412.68**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$34.39	$23.00	$412.68	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953380	750	HOBO CAMP MERLOT 750ml	S	$17.14	$8.83	$411.36	0.00%	100.00%	24	0.00%	100.00%	2	
					$17.14	$8.83	$411.36	0.00%		24	0.003%		2	
	951900	750	HOBO FOLK MACHINE ROSE 750ml	S	$17.14	$8.83	$411.36	0.00%	100.00%	24	0.00%	100.00%	2	
					$17.14	$8.83	$411.36	0.00%		24	0.003%		2	
	953811	750	VENGE CROIX NARROW GAUGE PN 750ml	S	$68.54	$36.11	$411.24	0.00%	100.00%	6	0.00%	100.00%	1	
					$68.54	$36.11	$411.24	0.00%		6	0.001%		1	
	954178	750	CHATEAU PRADEAUX BANDOL ROSE 750ml	S	$34.23	$17.80	$410.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$34.23	$17.80	$410.76	0.00%		12	0.001%		1	
	951327	750	COTES DE CIEL SYRAH 750ml	S	$34.18	$22.55	$410.16	0.00%	-19.88%	12	0.00%	0.00%	1	
					$34.18	$22.55	$410.16	0.00%		12	0.001%		1	
	953516	750	DOMAINE ARLAUD BOURGOGNEROUGE OKA 750ml	S	$34.18	$17.92	$410.16	0.00%	100.00%	12	0.00%	100.00%	1	
					$34.18	$17.92	$410.16	0.00%		12	0.001%		1	
	952753	750	MERCOURI FOLOI '17 750ml	S	$17.03	$8.65	$408.72	0.00%	100.47%	24	0.00%	100.00%	2	
					$17.03	$8.65	$408.72	0.00%		24	0.003%		2	
	954717	750	RESONANCE PINOT NOIR 750ml	S	$34.02	$17.75	$408.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$34.02	$17.75	$408.24	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	920877	750	MOET NECTAR IMPERIAL ROSE 750ml	S	$67.99	$36.01	$407.94	0.00%	0.00%	6	0.00%	0.00%	1	
					$67.99	$36.01	$407.94	0.00%		6	0.001%		1	
	953557	750	MARIETTA GIBSON BLOCK SYRAH 750ml	S	$33.99	$17.71	$407.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$33.99	$17.71	$407.88	0.00%		12	0.001%		1	
	954371	750	IMAGERY PINOT NOIR 750ml	S	$16.99	$8.96	$407.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$16.99	$8.96	$407.76	0.00%		24	0.003%		2	
	953925	750	PIATTELLI ROSE OF MALBEC 750ml	S	$16.99	$8.77	$407.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$16.99	$8.77	$407.76	0.00%		24	0.003%		2	
	951180	750	SHARED NOTES PIERRES QUI DECIDENT 750ml	S	$67.96	$35.75	$407.76	0.00%	100.00%	6	0.00%	100.00%	1	
					$67.96	$35.75	$407.76	0.00%		6	0.001%		1	
	954232	750	FIELD RECORDINGS FICTION ROSE 750ml	S	$16.97	$8.64	$407.28	0.00%	100.00%	24	0.00%	100.00%	2	
					$16.97	$8.64	$407.28	0.00%		24	0.003%		2	
	909126	750	PIERRE PETERS BLANC LES CHETILLO 750ml	S	$67.61	$35.58	$405.66	0.00%	100.00%	6	0.00%	100.00%	1	
					$67.61	$35.58	$405.66	0.00%		6	0.001%		1	
	914192	750	ELK COVE PINOT MT RICHMOND'14/15 750ml	S	$26.99	$26.20	$404.85	0.00%	-95.20%	15	0.00%	-94.62%	1	
					$26.99	$26.20	$404.85	0.00%		15	0.002%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954346	750	CIRELLI ROSE 750ml	S	$11.24	$7.17	$404.64	0.00%	100.00%	36	0.00%	100.00%	3	
					$11.24	$7.17	$404.64	0.00%		36	0.004%		3	
	952322	750	DOMAINE DUGOIS SAVAGNIN SOUS VOILE 750ml	S	$33.71	$17.56	$404.52	0.00%	5.61%	12	0.00%	0.00%	1	
					$33.71	$17.56	$404.52	0.00%		12	0.001%		1	
	953092	750	ROBERT SINSKEY PIOT GRIS 750ml	S	$33.71	$17.67	$404.52	0.00%	100.00%	12	0.00%	100.00%	1	
					$33.71	$17.67	$404.52	0.00%		12	0.001%		1	
	954295	750	SWICK CHENIN 2017 750ml	S	$16.84	$11.00	$404.16	0.00%	100.00%	24	0.00%	100.00%	2	
					$16.84	$11.00	$404.16	0.00%		24	0.003%		2	
	953887	750	RUDI WIEST GRYPHON CREST RIESLING 750ml	S	$11.18	$5.67	$402.48	0.00%	100.00%	36	0.00%	100.00%	3	
					$11.18	$5.67	$402.48	0.00%		36	0.004%		3	
	953745	750	FREEMARK ABBEY MERLOT 750ml	S	$33.52	$17.75	$402.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$33.52	$17.75	$402.24	0.00%		12	0.001%		1	
	920575	750	CHOCOLATE SHOP RED 750ml	S	$11.16	$5.63	$401.76	0.00%	1.39%	36	0.00%	0.00%	3	
					$11.16	$5.63	$401.76	0.00%		36	0.004%		3	
	954498	750	E PIRA E FIGLI BARBERA 16 7 750ml	S	$33.45	$17.42	$401.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$33.45	$17.42	$401.40	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954857	750	MARTHA STOUMEN NEGRO ROSATO 750ml	S	$33.43	$22.17	$401.16	0.00%	100.00%	12	0.00%	100.00%	1	
					$33.43	$22.17	$401.16	0.00%		12	0.001%		1	
	954341	750	FIELD RECORDINGS SKINS 750ml	S	$16.71	$8.50	$401.04	0.00%	100.00%	24	0.00%	100.00%	2	
					$16.71	$8.50	$401.04	0.00%		24	0.003%		2	
	954752	750	IL CENSO "PRARUAR" TERRE SIC 2015 750ml	S	$33.36	$17.33	$400.32	0.00%	100.00%	12	0.00%	100.00%	1	
					$33.36	$17.33	$400.32	0.00%		12	0.001%		1	
	909375	750	J POLI MIELE 750ml	S	$33.33	$17.22	$399.96	0.00%	0.00%	12	0.00%	0.00%	1	
					$33.33	$17.22	$399.96	0.00%		12	0.001%		1	
	903428	750	LANGE PINOT NOIR ESTATE 750ml	S	$66.48	$17.50	$398.88	0.00%	100.00%	6	0.00%	100.00%	1	
					$66.48	$17.50	$398.88	0.00%		6	0.001%		1	
	954001	750	CHATEAU DE EYRINS MARGAUX 750ml	S	$66.45	$35.00	$398.70	0.00%	100.00%	6	0.00%	100.00%	1	
					$66.45	$35.00	$398.70	0.00%		6	0.001%		1	
	954464	750	PAX GAMAY NOIR SONOMA 750ml	S	$33.20	$22.00	$398.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$33.20	$22.00	$398.40	0.00%		12	0.001%		1	
	954572	750	MATTHIASSON LAGREIN LONE PINE 750ml	S	$33.18	$22.00	$398.16	0.00%	100.00%	12	0.00%	100.00%	1	
					$33.18	$22.00	$398.16	0.00%		12	0.001%		1	
	950661	750	CANDONI BUONGIORNO RED BLND 750ml	S	$11.05	$5.50	$397.80	0.00%	100.00%	36	0.00%	100.00%	3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950661				$11.05	$5.50	$397.80	0.00%		36	0.004%		3	
	908565	750	EL DESAFIO DE JONATACAB SAUV 750ml	S	$132.33	$70.00	$396.99	0.00%	-49.61%	3	0.00%	-50.00%	0	
					$132.33	$70.00	$396.99	0.00%		3	0.000%		0	
	946981	750	SANTA JULIA ORGANICACAB SAUV 750ml	S	$11.00	$5.58	$396.00	0.00%	-50.23%	36	0.00%	-50.00%	3	
					$11.00	$5.58	$396.00	0.00%		36	0.004%		3	
	952294	750	CONTRADE MALVASIA CHARDONNAY 750ml	S	$10.99	$5.58	$395.64	0.00%	200.00%	36	0.00%	200.00%	3	
					$10.99	$5.58	$395.64	0.00%		36	0.004%		3	
	952163	750	EDSLC WINEMAKER'S 3 BADGE ENOLOGY 750ml	S	$10.99	$5.58	$395.64	0.00%	-17.49%	36	0.00%	-25.00%	3	
					$10.99	$5.58	$395.64	0.00%		36	0.004%		3	
	953418	750	BERGSTROM GREGORY RANCH PN 750ml	S	$65.47	$34.44	$392.82	0.00%	0.00%	6	0.00%	0.00%	1	
					$65.47	$34.44	$392.82	0.00%		6	0.001%		1	
	953976	750	DOMAINE YOYO LA VIERGE ROUGE 750ml	S	$32.67	$17.00	$392.04	0.00%	100.00%	12	0.00%	100.00%	1	
					$32.67	$17.00	$392.04	0.00%		12	0.001%		1	
	954461	750	CENTONZE NERO D'AVOLA'15 750ml	S	$16.32	$16.83	$391.68	0.00%	100.00%	24	0.00%	100.00%	2	
					$16.32	$16.83	$391.68	0.00%		24	0.003%		2	
	954756	750	OVERNOYCRINQUAND PLOUSSARD 750ml	S	$32.52	$16.89	$390.24	0.00%	100.00%	12	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954756				$32.52	$16.89	$390.24	0.00%		12	0.001%		1	
	953182	750	MESQUIDA MORA SINCRONIA RED 750ml	S	$16.21	$10.50	$389.04	0.00%	100.00%	24	0.00%	100.00%	2	
					$16.21	$10.50	$389.04	0.00%		24	0.003%		2	
	915144	750	RAVENSWOOD ZIN BIG RIVER'11/13 750ml	S	$35.36	$18.34	$388.96	0.00%	-51.91%	11	0.00%	-52.17%	1	
					$35.36	$18.34	$388.96	0.00%		11	0.001%		1	
	908497	750	SUTCLIFFE CAB FRANC'16 750ml	S	$32.40	$21.67	$388.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$32.40	$21.67	$388.80	0.00%		12	0.001%		1	
	953142	750	TENUTA DI CASTELLARO BIANCO POMICE 750ml	S	$32.36	$16.83	$388.32	0.00%	100.00%	12	0.00%	100.00%	1	
					$32.36	$16.83	$388.32	0.00%		12	0.001%		1	
	954679	750	SUMARROCA CAVA BRUT ROSE 750ml	S	$8.07	$3.92	$387.36	0.00%	100.00%	48	0.01%	100.00%	4	
					$8.07	$3.92	$387.36	0.00%		48	0.006%		4	
	919458	750	VINEDOS TERRANOBLE SAUV BLANC 750ml	S	$10.74	$5.34	$386.64	0.00%	50.00%	36	0.00%	50.00%	3	
					$10.74	$5.34	$386.64	0.00%		36	0.004%		3	
	949381	750	FLOR ROSE PROSECCO 750ml	S	$16.06	$8.17	$385.44	0.00%	100.00%	24	0.00%	100.00%	2	
					$16.06	$8.17	$385.44	0.00%		24	0.003%		2	
	919203	750	ANIMA NEGRA /2 750ml	S	$32.11	$16.70	$385.32	0.00%	-38.02%	12	0.00%	-47.83%	1	
					$32.11	$16.70	$385.32	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952497	750	AMAURICE SPARROW VIOGNIER 750ml	S	$32.05	$21.12	$384.60	0.00%	-47.83%	12	0.00%	-47.83%	1	
					$32.05	$21.12	$384.60	0.00%		12	0.001%		1	
	954808	750	MEZZACORONA ROSE 750ml	S	$8.00	$3.88	$384.00	0.00%	100.00%	48	0.01%	100.00%	4	
					$8.00	$3.88	$384.00	0.00%		48	0.006%		4	
	954966	750	ZANCHI 'CARMINE' AMELIA UMBRIA 2017750ml	S	$16.00	$8.13	$384.00	0.00%	100.00%	24	0.00%	100.00%	2	
					$16.00	$8.13	$384.00	0.00%		24	0.003%		2	
	904132	750	ZENATO VALPOLICELLA AMARONE'14 750ml	S	$63.99	$33.58	$383.94	0.00%	100.00%	6	0.00%	100.00%	1	
					$63.99	$33.58	$383.94	0.00%		6	0.001%		1	
	953908	750	GOMEZ NEVADO DORADO 750ml	S	$31.89	$16.50	$382.68	0.00%	100.00%	12	0.00%	100.00%	1	
					$31.89	$16.50	$382.68	0.00%		12	0.001%		1	
	949376	750	SCARBOLO REFOSCO 750ml	S	$31.89	$16.50	$382.68	0.00%	-24.81%	12	0.00%	-25.00%	1	
					$31.89	$16.50	$382.68	0.00%		12	0.001%		1	
	953272	750	PODERE SANTA VERDICCHIO 750ml	S	$16.82	$8.60	$382.50	0.00%	100.00%	24	0.00%	100.00%	2	
					$15.06	$7.67	$271.08	0.00%		18	0.002%		2	
					$18.57	$9.53	$111.42	0.00%		6	0.001%		1	
	952237	750	LA LASTRA VERNACCIA '15 750ml	S	$15.91	$8.08	$381.84	0.00%	100.00%	24	0.00%	100.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952237				$15.91	$8.08	$381.84	0.00%		24	0.003%		2	
	908411	750	SELLA & MOSCA CANNONAU 750ml	S	$15.91	$8.08	$381.84	0.00%	-32.86%	24	0.00%	-33.33%	2	
					$15.91	$8.08	$381.84	0.00%		24	0.003%		2	
	954755	750	OVERNOYCRIQUAND CHARDONNAY BIDODE 750ml	S	$31.69	$16.44	$380.28	0.00%	100.00%	12	0.00%	100.00%	1	
					$31.69	$16.44	$380.28	0.00%		12	0.001%		1	
	954528	750	MANARINE COTES DU RHONE 750ml	S	$15.81	$8.00	$379.44	0.00%	100.00%	24	0.00%	100.00%	2	
					$15.81	$8.00	$379.44	0.00%		24	0.003%		2	
	953362	750	ROUND POND NAC MIXED CASE #3 750ml	S	$94.82	$50.00	$379.28	0.00%	100.00%	4	0.00%	100.00%	0	
					$94.82	$50.00	$379.28	0.00%		4	0.000%		0	
	953554	750	REMOISSENET BOURGOGNE BLANC 15 750ml	S	$31.52	$16.50	$378.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$31.52	$16.50	$378.24	0.00%		12	0.001%		1	
	953820	750	PRINCIPIANO CHILA FRIESA 750ml	S	$10.50	$6.67	$378.00	0.00%	100.00%	36	0.00%	100.00%	3	
					$10.50	$6.67	$378.00	0.00%		36	0.004%		3	
	954604	750	ISABELLE GARRAULT SANCERRE 750ml	S	$31.26	$16.25	$375.12	0.00%	100.00%	12	0.00%	100.00%	1	
					$31.26	$16.25	$375.12	0.00%		12	0.001%		1	
	953450	750	VINA GRAVONIA CRIANZA 750ml	S	$31.17	$16.20	$374.04	0.00%	100.00%	12	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953450				$31.17	$16.20	$374.04	0.00%		12	0.001%		1	
	919018	750	VINA TONDONIA ROSÉ 750ml	S	$31.17	$16.20	$374.04	0.00%	100.00%	12	0.00%	100.00%	1	
					$31.17	$16.20	$374.04	0.00%		12	0.001%		1	
	954579	750	MEINKIANG GRAUPERT PINOT GRIS 750ml	S	$31.10	$16.17	$373.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$31.10	$16.17	$373.20	0.00%		12	0.001%		1	
	950035	750	OLIANAS CANNONAU 750ml	S	$15.53	$8.15	$372.72	0.00%	100.00%	24	0.00%	100.00%	2	
					$15.73	$8.29	$188.76	0.00%		12	0.001%		1	
					$15.33	$8.00	$183.96	0.00%		12	0.001%		1	
	920998	750	BATAVIA ARRACK VAN OOSTEN 750ml	S	$30.99	$16.11	$371.88	0.00%	-74.34%	12	0.00%	-74.47%	1	
					$30.99	$16.11	$371.88	0.00%		12	0.001%		1	
	949248	750	NEUFELD CAB DUBRUL VNRD'11 750ml	S	$30.79	$20.58	$369.48	0.00%	100.00%	12	0.00%	100.00%	1	
					$30.79	$20.58	$369.48	0.00%		12	0.001%		1	
	952194	750	DOM RICHEL APREMONT JACQUERE 750ml	S	$15.34	$7.78	$368.16	0.00%	-60.00%	24	0.00%	-60.00%	2	
					$15.34	$7.78	$368.16	0.00%		24	0.003%		2	
	951989	750	VALENCISO RIOJA BLANCO 16 750ml	S	$30.63	$15.83	$367.56	0.00%	117.70%	12	0.00%	100.00%	1	
					$30.63	$15.83	$367.56	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951853	750	LONG MEADOW RANCH PN FARMSTEAD '15 750ml	S	$30.59	$16.00	$367.08	0.00%	-49.27%	12	0.00%	-50.00%	1	
					$30.59	$16.00	$367.08	0.00%		12	0.001%		1	
	953870	750	POGIOSECCO GINESTRETO SANGIOVESE 750ml	S	$15.28	$7.75	$366.72	0.00%	100.00%	24	0.00%	100.00%	2	
					$15.28	$7.75	$366.72	0.00%		24	0.003%		2	
	954021	750	VIEIRA SOUSA FINE WHITE PORT 750 750ml	S	$15.28	$7.75	$366.72	0.00%	100.00%	24	0.00%	100.00%	2	
					$15.28	$7.75	$366.72	0.00%		24	0.003%		2	
	952340	750	CARLOS SERRES RIOJA RESERVA'11 750ml	S	$15.23	$7.83	$365.52	0.00%	100.00%	24	0.00%	100.00%	2	
					$15.23	$7.83	$365.52	0.00%		24	0.003%		2	
	909574	750	SELBY AZEVADO CABERNET 750ml	S	$30.43	$20.14	$365.16	0.00%	-49.49%	12	0.00%	-50.00%	1	
					$30.43	$20.14	$365.16	0.00%		12	0.001%		1	
	953315	750	DOMAINE SIGALAS MANDILARIA 750ml	S	$30.32	$15.75	$363.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$30.32	$15.75	$363.84	0.00%		12	0.001%		1	
	946641	750	ACHAVAL FERRER FINCABELLE VISTA 10 750ml	S	$121.23	$64.33	$363.69	0.00%	50.58%	3	0.00%	50.00%	0	
					$121.23	$64.33	$363.69	0.00%		3	0.000%		0	
	907776	750	RODNEY STRONG CABERNET KNIGHT'S V 750ml	S	$30.30	$15.83	$363.60	0.00%	100.00%	12	0.00%	100.00%	1	
					$30.30	$15.83	$363.60	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950385	750	ARNOTT-ROBERTS TROUSSEAU 750ml	S	$30.29	$20.25	$363.48	0.00%	1.37%	12	0.00%	0.00%	1	
					$30.29	$20.25	$363.48	0.00%		12	0.001%		1	
	950858	750	POWERS ROSE OF MALBEC COL VALLEY 750ml	S	$10.09	$5.10	$363.24	0.00%	-95.96%	36	0.00%	-95.89%	3	
					$10.09	$5.10	$363.24	0.00%		36	0.004%		3	
	954846	750	SCARPETTA TIMIDO BRUT ROSÉ 750ml	S	$15.12	$7.67	$362.88	0.00%	100.00%	24	0.00%	100.00%	2	
					$15.12	$7.67	$362.88	0.00%		24	0.003%		2	
	920934	750	COPAIN TOUS ENSEMBLE SYRAH 750ml	S	$30.23	$16.00	$362.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$30.23	$16.00	$362.76	0.00%		12	0.001%		1	
	947143	750	HERMANOS TORRONTES 750ml	S	$15.11	$7.75	$362.64	0.00%	-33.10%	24	0.00%	-33.33%	2	
					$15.11	$7.75	$362.64	0.00%		24	0.003%		2	
	954517	750	STAGS LEAP KIARA CHARDONNAY 750ml	S	$30.22	$16.00	$362.64	0.00%	100.00%	12	0.00%	100.00%	1	
					$30.22	$16.00	$362.64	0.00%		12	0.001%		1	
	954416	750	CAVALLOTTO PINNER WHITE 750ml	S	$30.01	$15.58	$360.12	0.00%	100.00%	12	0.00%	100.00%	1	
					$30.01	$15.58	$360.12	0.00%		12	0.001%		1	
	954601	750	REAL MCCOY LTD EDITION OAK 10 YR 750ml	S	$59.99	$31.76	$359.94	0.00%	100.00%	6	0.00%	100.00%	1	
					$59.99	$31.76	$359.94	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**920644**	**750**	**CUNEMONOPOLE BLANCO 750ml**	**S**	**$14.99**	**$7.59**	**$359.76**	**0.00%**	**-50.07%**	**24**	**0.00%**	**-50.00%**	**2**	
					$14.99	$7.59	$359.76	0.00%		24	0.003%		2	
	953951	**750**	**DURAND SAUVIGNON BLANC'17 750ml**	**S**	**$14.99**	**$7.59**	**$359.76**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$14.99	$7.59	$359.76	0.00%		24	0.003%		2	
	953150	**750**	**LE HAUTES NOELLE GAMAY 750ml**	**S**	**$14.99**	**$7.59**	**$359.76**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$14.99	$7.59	$359.76	0.00%		24	0.003%		2	
	953316	**750**	**LE SAINT ANDRE RED IGP 750ml**	**S**	**$14.99**	**$7.56**	**$359.76**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$14.99	$7.56	$359.76	0.00%		24	0.003%		2	
	954737	**750**	**MERF CABERNET SAUVIGNON 750ml**	**S**	**$14.99**	**$7.90**	**$359.76**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$14.99	$7.90	$359.76	0.00%		24	0.003%		2	
	952687	**750**	**VILLA SYMPOSIA L'ORIGINE 750ml**	**S**	**$14.99**	**$7.59**	**$359.76**	**0.00%**	**118.18%**	**24**	**0.00%**	**118.18%**	**2**	
					$14.99	$7.59	$359.76	0.00%		24	0.003%		2	
	952176	**750**	**EDSLC MUNDO VINO CASE 750ml**	**S**	**$9.99**	**$4.93**	**$359.64**	**0.00%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$9.99	$4.93	$359.64	0.00%		36	0.004%		3	
	952787	**750**	**MARCO ABELLA LOIDANA 750ml**	**S**	**$29.97**	**$15.57**	**$359.64**	**0.00%**	**0.00%**	**12**	**0.00%**	**0.00%**	**1**	
					$29.97	$15.57	$359.64	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	908022	750	BOONES FARM WINE FUZZY NAVAL 750ml	S	$4.99	$2.58	$359.28	0.00%	75.16%	72	0.01%	60.00%	6	
					$4.99	$2.58	$359.28	0.00%		72	0.009%		6	
	950605	750	CRAFT & ESTATES WINEMAKERS SLCT 750ml	S	$9.97	$4.93	$358.92	0.00%	100.00%	36	0.00%	100.00%	3	
					$9.97	$4.93	$358.92	0.00%		36	0.004%		3	
	950475	750	RADIUS RED BLEND 750ml	S	$9.97	$5.00	$358.92	0.00%	100.00%	36	0.00%	100.00%	3	
					$9.97	$5.00	$358.92	0.00%		36	0.004%		3	
	953547	750	FEDERALIST CHARDONNAY 750ml	S	$14.89	$7.58	$357.36	0.00%	100.00%	24	0.00%	100.00%	2	
					$14.89	$7.58	$357.36	0.00%		24	0.003%		2	
	954713	750	OUIDIN CHABLIS 750ml	S	$29.69	$15.42	$356.28	0.00%	100.00%	12	0.00%	100.00%	1	
					$29.69	$15.42	$356.28	0.00%		12	0.001%		1	
	954003	750	RESPIDEMEDEVILLE GRAVES ROUGE 750ml	S	$29.64	$15.50	$355.68	0.00%	100.00%	12	0.00%	100.00%	1	
					$29.64	$15.50	$355.68	0.00%		12	0.001%		1	
	953442	750	MONSTARRA CAVA 750ml	S	$14.81	$7.50	$355.44	0.00%	100.00%	24	0.00%	100.00%	2	
					$14.81	$7.50	$355.44	0.00%		24	0.003%		2	
	954805	750	VIDAL FLEURY GIGONDAS 2015 750ml	S	$29.60	$15.67	$355.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$29.60	$15.67	$355.20	0.00%		12	0.001%		1	
	952461	750	ROUND POND RUTHERFORD SB '17 750ml	S	$29.51	$15.42	$354.12	0.00%	-49.95%	12	0.00%	-50.00%	1	
					$29.51	$15.42	$354.12	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954101	750	MERKELBACH KINHEIMER ROSENBERG REIS750ml	S	$29.38	$15.25	$352.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$29.38	$15.25	$352.56	0.00%		12	0.001%		1	
	953433	750	VOLNAY 1ER CRU EN CHEVET 06 750ml	S	$29.33	$29.33	$351.96	0.00%	100.00%	12	0.00%	100.00%	1	
					$29.33	$29.33	$351.96	0.00%		12	0.001%		1	
	953523	750	DIVISION PINOT NOIR DEUX 750ml	S	$29.26	$19.25	$351.12	0.00%	100.00%	12	0.00%	100.00%	1	
					$29.26	$19.25	$351.12	0.00%		12	0.001%		1	
	906587	750	SPELLBOUND PETITE SYRAH 750ml	S	$14.62	$7.51	$350.88	0.00%	100.00%	24	0.00%	100.00%	2	
					$14.62	$7.51	$350.88	0.00%		24	0.003%		2	
	953022	750	LATAH CREEK HUCKLEBERRY D'LATAH 750ml	S	$9.84	$5.00	$350.76	0.00%	100.00%	36	0.00%	100.00%	3	
					$9.55	$5.00	$229.20	0.00%		24	0.003%		2	
					$10.13	$5.00	$121.56	0.00%		12	0.001%		1	
	954089	750	JESSE JAMES HONEY WHISKEY 750ml	S	$14.57	$7.67	$349.68	0.00%	100.00%	24	0.00%	100.00%	2	
					$14.57	$7.67	$349.68	0.00%		24	0.003%		2	
	954791	750	EYRIE TROUSSEAU 2016 750ml	S	$29.13	$19.25	$349.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$29.13	$19.25	$349.56	0.00%		12	0.001%		1	
	954376	750	LES CAPRIADES PET SEC ROSE 750ml	S	$29.07	$15.08	$348.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$29.07	$15.08	$348.84	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953809	750	VENGE SILENCIEUX CAB 750ml	S	$58.09	$30.56	$348.54	0.00%	100.00%	6	0.00%	100.00%	1	
					$58.09	$30.56	$348.54	0.00%		6	0.001%		1	
	948758	750	ELVI HERENZA RIOJA 750ml	S	$14.50	$7.33	$348.00	0.00%	117.39%	24	0.00%	100.00%	2	
					$14.50	$7.33	$348.00	0.00%		24	0.003%		2	
	954256	750	CRUZ DE ALBA TEMPRANILLO 750ml	S	$28.98	$15.26	$347.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$28.98	$15.26	$347.76	0.00%		12	0.001%		1	
	952159	750	COPPOLA ARCHIMEDES 750ml	L	$57.95	$30.43	$347.70	0.00%	100.00%	6	0.00%	100.00%	1	
					$57.95	$30.43	$347.70	0.00%		6	0.001%		1	
	952788	750	VALDESPINO PALO CORTADO VIEJO 750ml	S	$57.71	$30.33	$346.26	0.00%	0.00%	6	0.00%	0.00%	1	
					$57.71	$30.33	$346.26	0.00%		6	0.001%		1	
	906624	750	HENSCHKE KEYNETON ESTATE 750ml	S	$57.68	$30.33	$346.08	0.00%	100.00%	6	0.00%	100.00%	1	
					$57.68	$30.33	$346.08	0.00%		6	0.001%		1	
	953731	750	MARTHA STOUMEN NERO D'AVOLA 750ml	S	$28.83	$19.08	$345.96	0.00%	100.00%	12	0.00%	100.00%	1	
					$28.83	$19.08	$345.96	0.00%		12	0.001%		1	
	947778	750	VIE DE ROMANS SAUV PIERE 750ml	S	$38.30	$20.00	$344.70	0.00%	-25.00%	9	0.00%	-25.00%	1	
					$38.30	$20.00	$344.70	0.00%		9	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954471	750	DOM COURIER RED BLEND 750ml	S	$28.70	$15.00	$344.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$28.70	$15.00	$344.40	0.00%		12	0.001%		1	
	954193	750	KIRYIANNI PARANGA WHITE 750ml	S	$14.34	$7.25	$344.16	0.00%	100.00%	24	0.00%	100.00%	2	
					$14.34	$7.25	$344.16	0.00%		24	0.003%		2	
	907449	750	LECHTHALER PINOT GRIGIO 750ml	S	$14.34	$7.25	$344.16	0.00%	-90.82%	24	0.00%	-90.91%	2	
					$14.34	$7.25	$344.16	0.00%		24	0.003%		2	
	953906	750	TALISMAN WEIR VINEYARD 13 750ml	S	$57.16	$38.00	$342.96	0.00%	100.00%	6	0.00%	100.00%	1	
					$57.16	$38.00	$342.96	0.00%		6	0.001%		1	
	954113	750	DOLORES CABRERA ROSE 750ml	S	$19.04	$9.75	$342.72	0.00%	100.00%	18	0.00%	100.00%	2	
					$19.04	$9.75	$342.72	0.00%		18	0.002%		2	
	954006	750	GONETMEDEVILLE 1ER CRU ROSE EXTRA 750ml	S	$57.05	$30.00	$342.30	0.00%	100.00%	6	0.00%	100.00%	1	
					$57.05	$30.00	$342.30	0.00%		6	0.001%		1	
	954100	750	MERKELBACH URZINGER WURZGARTEN 750ml	S	$28.44	$14.75	$341.28	0.00%	100.00%	12	0.00%	100.00%	1	
					$28.44	$14.75	$341.28	0.00%		12	0.001%		1	
	954227	750	DOMAINE MONTBOURGEAU CREMANT JURA 750ml	S	$28.34	$14.67	$340.08	0.00%	100.00%	12	0.00%	100.00%	1	
					$28.34	$14.67	$340.08	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951625	750	2 COPAS RED BLEND 750ml	S	$7.08	$3.50	$339.84	0.00%	102.29%	48	0.01%	100.00%	4	
					$7.08	$3.50	$339.84	0.00%		48	0.006%		4	
	954690	750	A. BOXLER EDLEZWICKER RESERVE 16 750ml	S	$27.99	$14.50	$335.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$27.99	$14.50	$335.88	0.00%		12	0.001%		1	
	953179	750	BRUNDLMAYER KAMPTALER TERSEN GRUNE 750ml	S	$27.99	$14.51	$335.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$27.99	$14.51	$335.88	0.00%		12	0.001%		1	
	913861	750	VAN DUZER WV PINOT ESTATE'14 750ml	S	$27.99	$14.57	$335.88	0.00%	-55.61%	12	0.00%	-66.67%	1	
					$27.99	$14.57	$335.88	0.00%		12	0.001%		1	
	954441	750	BADIA A COLTIBUONO CHIANTI RSV 07 750ml	S	$55.97	$29.43	$335.82	0.00%	100.00%	6	0.00%	100.00%	1	
					$55.97	$29.43	$335.82	0.00%		6	0.001%		1	
	954442	750	BADIA A COLTIBUONO CHIANTI RSV 08 750ml	S	$55.97	$29.43	$335.82	0.00%	100.00%	6	0.00%	100.00%	1	
					$55.97	$29.43	$335.82	0.00%		6	0.001%		1	
	954440	750	BADIA A COLTIBUONO CHINATI RSV 2006750ml	S	$55.97	$29.43	$335.82	0.00%	100.00%	6	0.00%	100.00%	1	
					$55.97	$29.43	$335.82	0.00%		6	0.001%		1	
	950415	750	CAVICCHIOLI LAMBRUSCO DOLCE NV 750ml	S	$6.99	$3.64	$335.52	0.00%	-28.78%	48	0.01%	-28.57%	4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950415				$6.99	$3.64	$335.52	0.00%		48	0.006%		4	
	954745	750	DOM ROCHEGRES MOULIN A VENT 2016 750ml	S	$55.92	$29.29	$335.52	0.00%	100.00%	6	0.00%	100.00%	1	
					$55.92	$29.29	$335.52	0.00%		6	0.001%		1	
	950264	750	AILALA BLANCO 750ml	S	$13.98	$8.75	$335.40	0.00%	-50.79%	24	0.00%	-50.00%	2	
					$14.35	$8.75	$172.20	0.00%		12	0.001%		1	
					$13.60	$8.75	$163.20	0.00%		12	0.001%		1	
	948768	750	SEAGALS FUSION MERLOT/CAB/CF 750ml	S	$13.97	$7.16	$335.28	0.00%	-33.56%	24	0.00%	-33.33%	2	
					$13.97	$7.16	$335.28	0.00%		24	0.003%		2	
	954225	750	BADIA A COLTIBUONO CHIANTI CL RSV08750ml	S	$55.80	$29.33	$334.80	0.00%	100.00%	6	0.00%	100.00%	1	
					$55.80	$29.33	$334.80	0.00%		6	0.001%		1	
	948854	750	FREEMARK ABBEY CHARD 750ml	S	$27.88	$14.75	$334.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$27.88	$14.75	$334.56	0.00%		12	0.001%		1	
	954308	750	PODERE SANTA LACRIMA CANTERELLE 750ml	S	$27.82	$14.45	$333.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$27.82	$14.45	$333.84	0.00%		12	0.001%		1	
	920987	750	TERREDORA TAURASI 750ml	S	$27.81	$14.42	$333.72	0.00%	1.05%	12	0.00%	0.00%	1	
					$27.81	$14.42	$333.72	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953949	750	DOM DURBANE MUSCAT DE BEAUMES DE VE750ml	S	$27.75	$14.37	$333.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$27.75	$14.37	$333.00	0.00%		12	0.001%		1	
	954024	750	CASTELNAU BRUT ROSE 7 750ml	S	$55.43	$29.33	$332.58	0.00%	100.00%	6	0.00%	100.00%	1	
					$55.43	$29.33	$332.58	0.00%		6	0.001%		1	
	953263	750	DONKEY AND GOAT MERLOT 14 750ml	S	$27.71	$18.33	$332.52	0.00%	100.00%	12	0.00%	100.00%	1	
					$27.71	$18.33	$332.52	0.00%		12	0.001%		1	
	952140	750	TRISAETUM WILLMETTE VALLEY CHARDON 750ml	S	$27.67	$14.33	$332.04	0.00%	-87.47%	12	0.00%	-87.50%	1	
					$27.67	$14.33	$332.04	0.00%		12	0.001%		1	
	953123	750	ZILLINGER REFLEXION KELLERBERG GRU 750ml	S	$27.66	$14.33	$331.92	0.00%	100.00%	12	0.00%	100.00%	1	
					$27.66	$14.33	$331.92	0.00%		12	0.001%		1	
	954698	750	THE SEEKER CHARDONNAY 750ml	S	$13.82	$7.08	$331.68	0.00%	100.00%	24	0.00%	100.00%	2	
					$13.82	$7.08	$331.68	0.00%		24	0.003%		2	
	953066	750	DOM BASCONCILLOS VIGNA MAGNA '14 750ml	S	$27.49	$14.24	$329.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$27.49	$14.24	$329.88	0.00%		12	0.001%		1	
	954098	750	CHATEAU LA COUDRAIE 750ml	S	$13.71	$6.92	$329.04	0.00%	100.00%	24	0.00%	100.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954098				$13.71	$6.92	$329.04	0.00%		24	0.003%		2	
	417640	750	MARICHAL TANNAT 750ml	S	$13.68	$7.15	$328.32	0.00%	102.67%	24	0.00%	100.00%	2	
					$13.68	$7.15	$328.32	0.00%		24	0.003%		2	
	954255	750	ANTINORI CERVARO DELLA SALA 750ml	S	$54.58	$28.88	$327.48	0.00%	100.00%	6	0.00%	100.00%	1	
					$54.58	$28.88	$327.48	0.00%		6	0.001%		1	
	954835	750	CHASE HAYNE VIN ZINFANDEL ROSE 2016750ml	S	$27.22	$18.00	$326.64	0.00%	100.00%	12	0.00%	100.00%	1	
					$27.22	$18.00	$326.64	0.00%		12	0.001%		1	
	954704	750	DOMAINE DE L'ECU ORTHOGNEISS 750ml	S	$27.20	$14.08	$326.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$27.20	$14.08	$326.40	0.00%		12	0.001%		1	
	557026	750	FEL CHARD 750ml	S	$27.13	$14.16	$325.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$27.13	$14.16	$325.56	0.00%		12	0.001%		1	
	951668	750	PERINI FRACAO UNICO CABERNET 750ml	S	$27.00	$13.98	$324.00	0.00%	-84.51%	12	0.00%	-84.62%	1	
					$27.00	$13.98	$324.00	0.00%		12	0.001%		1	
	909989	750	TERRA D ORO ZIN PORT 750ml	S	$17.99	$9.42	$323.82	0.00%	100.00%	18	0.00%	100.00%	2	
					$17.99	$9.42	$323.82	0.00%		18	0.002%		2	
	952748	750	NOBLE VINES SAUVIGNON BLANC 750ml	S	$13.49	$7.10	$323.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$13.99	$7.36	$167.88	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952748				$12.99	$6.83	$155.88	0.00%		12	0.001%		1	
	951098	750	ELYSE NERO MISTO '12 750ml	S	$26.82	$14.00	$321.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$26.82	$14.00	$321.84	0.00%		12	0.001%		1	
	950446	750	SEXTO ELEMENTO DAVID& GOLIATH'13 750ml	S	$26.76	$17.50	$321.12	0.00%	102.73%	12	0.00%	100.00%	1	
					$26.76	$17.50	$321.12	0.00%		12	0.001%		1	
	954687	750	DR. LOSSEN ERDENER TREPPCHEN KAB 750ml	S	$26.73	$13.92	$320.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$26.73	$13.92	$320.76	0.00%		12	0.001%		1	
	919571	750	VIE ROMANS FLORS UIS BIANCO 750ml	S	$32.04	$16.67	$320.40	0.00%	100.00%	10	0.00%	100.00%	1	
					$32.04	$16.67	$320.40	0.00%		10	0.001%		1	
	951935	750	GRAMERCY ROSE 750ml	S	$26.69	$13.90	$320.28	0.00%	-87.40%	12	0.00%	-87.50%	1	
					$26.69	$13.90	$320.28	0.00%		12	0.001%		1	
	953396	750	ENRICO SERAFINO ALTE LANGHE BRUT 750ml	S	$26.66	$13.83	$319.92	0.00%	100.00%	12	0.00%	100.00%	1	
					$26.66	$13.83	$319.92	0.00%		12	0.001%		1	
	954725	750	ST. MICHAEL EPPAN PINOT BIANCO'17 750ml	S	$26.66	$13.92	$319.92	0.00%	100.00%	12	0.00%	100.00%	1	
					$26.66	$13.92	$319.92	0.00%		12	0.001%		1	
	953462	750	EL PEDROSSAL 750ml	S	$26.63	$13.79	$319.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$26.63	$13.79	$319.56	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**953297**	**750**	**CANVAS PINOT GRIGIO 750ml**	**S**	**$8.41**	**$4.25**	**$319.44**	**0.00%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$7.17	$3.55	$203.76	0.00%		24	0.003%		2	
					$9.64	$4.95	$115.68	0.00%		12	0.001%		1	
	954083	**750**	**CARLETTO PINOT GRIGIO 750ml**	**S**	**$8.86**	**$4.33**	**$318.96**	**0.00%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$8.86	$4.33	$318.96	0.00%		36	0.004%		3	
	952452	**750**	**DOMAINE DUGOIS RED GREVILLIERE 750ml**	**S**	**$26.56**	**$13.75**	**$318.72**	**0.00%**	**-66.67%**	**12**	**0.00%**	**-66.67%**	**1**	
					$26.56	$13.75	$318.72	0.00%		12	0.001%		1	
	954780	**750**	**DOMAINE MITTNACHT PINOT NOIR 750ml**	**S**	**$26.56**	**$13.75**	**$318.72**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$26.56	$13.75	$318.72	0.00%		12	0.001%		1	
	954017	**750**	**JOSEPH BURRIER MACONBUSSIERES 750ml**	**S**	**$26.56**	**$13.75**	**$318.72**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$26.56	$13.75	$318.72	0.00%		12	0.001%		1	
	952534	**750**	**KIR YIANNI RAMNISTA 750ml**	**S**	**$26.56**	**$13.75**	**$318.72**	**0.00%**	**-52.00%**	**12**	**0.00%**	**-52.00%**	**1**	
					$26.56	$13.75	$318.72	0.00%		12	0.001%		1	
	954784	**750**	**SALCHETO VINO NOBILE DI MONTE 750ml**	**S**	**$26.56**	**$13.75**	**$318.72**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$26.56	$13.75	$318.72	0.00%		12	0.001%		1	
	947527	**750**	**BINYAMINA BIN CHARD 750ml**	**S**	**$13.24**	**$6.67**	**$317.76**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$13.24	$6.67	$317.76	0.00%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**954430**	**750**	**VALORI TREBBIANO 750ml**	**S**	**$13.24**	**$6.67**	**$317.76**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$13.24	$6.67	$317.76	0.00%		24	0.003%		2	
	954889	**750**	**DONKEY AND GOAT PETIT MEUNIER 750ml**	**S**	**$26.47**	**$17.50**	**$317.64**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$26.47	$17.50	$317.64	0.00%		12	0.001%		1	
	953520	**750**	**MAGNIEN BOURGOGNE PN 15 750ml**	**S**	**$28.86**	**$15.08**	**$317.46**	**0.00%**	**100.00%**	**11**	**0.00%**	**100.00%**	**1**	
					$28.86	$15.08	$317.46	0.00%		11	0.001%		1	
	909631	**750**	**SILVERADO SANGIOVESE 750ml**	**S**	**$26.39**	**$13.77**	**$316.68**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$26.39	$13.77	$316.68	0.00%		12	0.001%		1	
	952361	**750**	**CHLOE ROSE 750ml**	**S**	**$13.13**	**$6.90**	**$315.12**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$13.13	$6.90	$315.12	0.00%		24	0.003%		2	
	954705	**750**	**LAPOSTOLLE CUVEE CARMENERE 750ml**	**S**	**$26.25**	**$13.59**	**$315.00**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$26.25	$13.59	$315.00	0.00%		12	0.001%		1	
	952524	**750**	**PORTA BOHEMICA MULLER THURGAU 750ml**	**S**	**$26.25**	**$13.58**	**$315.00**	**0.00%**	**-67.91%**	**12**	**0.00%**	**-75.00%**	**1**	
					$26.25	$13.58	$315.00	0.00%		12	0.001%		1	
	953712	**750**	**DEOR SPARKLING ROSE 750ml**	**S**	**$13.11**	**$6.88**	**$314.64**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$13.11	$6.88	$314.64	0.00%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949976	750	JONATA RED BLEND TODOS 750ml	S	$52.43	$27.50	$314.58	0.00%	76.89%	6	0.00%	75.00%	1	
					$52.43	$27.50	$314.58	0.00%		6	0.001%		1	
	953393	750	DOM PETITE GALLEE VV DE CLOS 750ml	S	$26.17	$13.54	$314.04	0.00%	100.00%	12	0.00%	100.00%	1	
					$26.17	$13.54	$314.04	0.00%		12	0.001%		1	
	953616	750	MAURITSON DRY CREEK ZINFANDEL 15 750ml	S	$26.07	$13.58	$312.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$26.07	$13.58	$312.84	0.00%		12	0.001%		1	
	954370	750	QUINTA DO MONTALTO MEDIEVAL 750ml	S	$13.60	$8.75	$312.80	0.00%	100.00%	23	0.00%	100.00%	2	
					$13.60	$8.75	$312.80	0.00%		23	0.003%		2	
	949010	750	OAK KNOLL AMERICAN NIAGARA 750ml	S	$8.68	$4.33	$312.48	0.00%	100.00%	36	0.00%	100.00%	3	
					$8.68	$4.33	$312.48	0.00%		36	0.004%		3	
	947098	750	PRIORAT NATUR VERMUT 750ml	S	$25.99	$13.45	$311.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$25.99	$13.45	$311.88	0.00%		12	0.001%		1	
	954738	750	MERF CHARDONNAY 750ml	S	$12.99	$6.83	$311.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$12.99	$6.83	$311.76	0.00%		24	0.003%		2	
	901401	750	WILLIAM HILL CABERNET CNTRL CST 750ml	S	$12.99	$6.83	$311.76	0.00%	-50.00%	24	0.00%	-50.00%	2	
					$12.99	$6.83	$311.76	0.00%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952618	750	WILSON CREEK COCONUT 750ml	S	$12.99	$6.57	$311.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$12.99	$6.57	$311.76	0.00%		24	0.003%		2	
	952101	750	ZENI BARDOLINO ROSE '16 750ml	S	$12.99	$6.53	$311.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$12.99	$6.53	$311.76	0.00%		24	0.003%		2	
	954375	750	LA FORTEZZA GRECO 750ml	S	$25.95	$13.33	$311.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$25.95	$13.33	$311.40	0.00%		12	0.001%		1	
	627256	750	CHARLES SMITH BAND OF ROSES 750ml	S	$12.97	$6.51	$311.28	0.00%	100.00%	24	0.00%	100.00%	2	
					$12.97	$6.51	$311.28	0.00%		24	0.003%		2	
	903416	750	LANGE PINOT GRIS RSV 750ml	S	$25.91	$13.50	$310.92	0.00%	100.00%	12	0.00%	100.00%	1	
					$25.91	$13.50	$310.92	0.00%		12	0.001%		1	
	949649	750	DUSKY GOOSE PN DUNDEE HILLS 13 750ml	S	$51.75	$34.13	$310.50	0.00%	-66.67%	6	0.00%	-66.67%	1	
					$51.75	$34.13	$310.50	0.00%		6	0.001%		1	
	908410	750	JLC LES ABEILLE ROUGE 750ml	S	$12.93	$6.50	$310.32	0.00%	-32.85%	24	0.00%	-33.33%	2	
					$12.93	$6.50	$310.32	0.00%		24	0.003%		2	
	954779	750	PHILLIPE ALLIET CHINON 750ml	S	$25.78	$13.33	$309.36	0.00%	100.00%	12	0.00%	100.00%	1	
					$25.78	$13.33	$309.36	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952535	750	SIGALAS AA 750ml	S	$25.78	$13.33	$309.36	0.00%	20.52%	12	0.00%	0.00%	1	
					$25.78	$13.33	$309.36	0.00%		12	0.001%		1	
	952726	750	VALDESPINO AMONTILLADO TIO DIEGO 750ml	S	$25.75	$13.33	$309.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$25.75	$13.33	$309.00	0.00%		12	0.001%		1	
	949342	750	PRINCIPIANO FERD DOSSET DOLCETTO 750ml	S	$12.86	$8.25	$308.64	0.00%	100.00%	24	0.00%	100.00%	2	
					$12.86	$8.25	$308.64	0.00%		24	0.003%		2	
	949367	750	CASTEL ACACIA SWEET RED 750ml	S	$12.82	$6.67	$307.68	0.00%	100.00%	24	0.00%	100.00%	2	
					$12.82	$6.67	$307.68	0.00%		24	0.003%		2	
	954869	750	HERVE VILLEMADE COT 750ml	S	$25.62	$13.25	$307.44	0.00%	100.00%	12	0.00%	100.00%	1	
					$25.62	$13.25	$307.44	0.00%		12	0.001%		1	
	912191	750	BONNY DOON SYRAH LE POUSSEUR'12 750ml	S	$25.60	$13.33	$307.20	0.00%	-74.72%	12	0.00%	-75.00%	1	
					$25.60	$13.33	$307.20	0.00%		12	0.001%		1	
	953886	750	TENUTA DI SALVIANO OVIETO CLASSICO 750ml	S	$13.95	$7.04	$306.90	0.00%	100.00%	22	0.00%	100.00%	2	
					$13.95	$7.04	$306.90	0.00%		22	0.003%		2	
	920988	750	STATTI MANTONICO 750ml	S	$25.55	$13.21	$306.60	0.00%	100.00%	12	0.00%	100.00%	1	
					$25.55	$13.21	$306.60	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954987	750	PRINCIPIANO BIANCO 750ml	S	$25.52	$16.75	$306.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$25.52	$16.75	$306.24	0.00%		12	0.001%		1	
	953642	750	CASTIGLION DEL BOSCO CHARDONNAY 750ml	S	$25.43	$13.26	$305.16	0.00%	100.00%	12	0.00%	100.00%	1	
					$25.43	$13.26	$305.16	0.00%		12	0.001%		1	
	919452	750	CHEMIN DE FER RHONE -BLEND '09 750ml	S	$38.13	$20.00	$305.04	0.00%	-10.47%	8	0.00%	-11.11%	1	
					$38.13	$20.00	$305.04	0.00%		8	0.001%		1	
	954945	750	TENUTA SETTE PONTI POGGIO 750ml	S	$50.69	$26.50	$304.14	0.00%	100.00%	6	0.00%	100.00%	1	
					$50.69	$26.50	$304.14	0.00%		6	0.001%		1	
	953141	750	PODERE SAN CRISTOFORO CARANDELLE ' 750ml	S	$25.31	$13.08	$303.72	0.00%	100.00%	12	0.00%	100.00%	1	
					$25.31	$13.08	$303.72	0.00%		12	0.001%		1	
	951941	750	POGGIO AL TESORO SONDRAIA 750ml	S	$50.53	$26.73	$303.18	0.00%	1.06%	6	0.00%	0.00%	1	
					$50.53	$26.73	$303.18	0.00%		6	0.001%		1	
	948499	750	GAZELA VINHO VERDE WHITE 750ml	S	$12.63	$6.33	$303.12	0.00%	100.00%	24	0.00%	100.00%	2	
					$12.63	$6.33	$303.12	0.00%		24	0.003%		2	
	950513	750	GUADO AL TASSO VERMENTINO 750ml	S	$25.26	$13.28	$303.12	0.00%	-32.61%	12	0.00%	-33.33%	1	
					$25.26	$13.28	$303.12	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**953562**	**750**	**MOLLYDOOKER GIGGLEPOT CABERNET 750ml**	**S**	**$50.50**	**$26.50**	**$303.00**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$50.50	$26.50	$303.00	0.00%		6	0.001%		1	
	950991	**750**	**CLINE SISTERS CASADEI CABERNET FRA 750ml**	**S**	**$50.01**	**$26.45**	**$300.06**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$50.01	$26.45	$300.06	0.00%		6	0.001%		1	
	913639	**750**	**RAVENSWOOD ZIN BELLONI'12/13 750ml**	**S**	**$27.23**	**$18.34**	**$299.92**	**0.00%**	**-79.13%**	**14**	**0.00%**	**-63.89%**	**1**	
					$19.10	$18.34	$229.20	0.00%		12	0.001%		1	
					$35.36	$18.34	$70.72	0.00%		2	0.000%		0	
	946642	**750**	**ALEXANA WILLAMETTE PINOT NOIR '15 750ml**	**S**	**$24.99**	**$13.02**	**$299.88**	**0.00%**	**-85.89%**	**12**	**0.00%**	**-85.71%**	**1**	
					$24.99	$13.02	$299.88	0.00%		12	0.001%		1	
	950130	**750**	**BRANDINI LANGHE NEBBIOLO 750ml**	**S**	**$24.99**	**$12.92**	**$299.88**	**0.00%**	**1.05%**	**12**	**0.00%**	**0.00%**	**1**	
					$24.99	$12.92	$299.88	0.00%		12	0.001%		1	
	918985	**750**	**CHAT VIGNELAURE ROSE'17 750ml**	**S**	**$24.99**	**$12.91**	**$299.88**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$24.99	$12.91	$299.88	0.00%		12	0.001%		1	
	953812	**750**	**CHATEAU RESPIDE GRAVES 750ml**	**S**	**$24.99**	**$13.02**	**$299.88**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$24.99	$13.02	$299.88	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952444	750	INTRINSIC CABERNET SAUVIGNON 750ml	S	$24.99	$13.22	$299.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.99	$13.22	$299.88	0.00%		12	0.001%		1	
	953475	750	MARTIN THIBAULT PREMIER NEZ 750ml	S	$24.99	$12.92	$299.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.99	$12.92	$299.88	0.00%		12	0.001%		1	
	952848	750	BROC NERO D'AVOLA 750ml	S	$24.98	$16.50	$299.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.98	$16.50	$299.76	0.00%		12	0.001%		1	
	952847	750	BROC VINE STARR ZINFANDEL 750ml	S	$24.98	$16.50	$299.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.98	$16.50	$299.76	0.00%		12	0.001%		1	
	954708	750	FORLORN HOPE RAMATO PINOT GRIS 750ml	S	$24.98	$16.50	$299.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.98	$16.50	$299.76	0.00%		12	0.001%		1	
	950731	750	MARCHESINI CHIARETTO ROSE 750ml	S	$12.49	$6.38	$299.64	0.00%	100.00%	24	0.00%	100.00%	2	
					$12.56	$6.42	$150.72	0.00%		12	0.001%		1	
					$12.41	$6.33	$148.92	0.00%		12	0.001%		1	
	953651	750	SUTCLIFFE VIOGNIER 15 750ml	U	$24.95	$16.67	$299.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.95	$16.67	$299.40	0.00%		12	0.001%		1	
	949363	750	CINDER MIXED CASE 750ml	S	$12.45	$8.08	$298.80	0.00%	-18.57%	24	0.00%	0.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949363				$12.45	$8.08	$298.80	0.00%		24	0.003%		2	
	954799	750	PV JABOULET CROZES HERM 2014 750ml	S	$24.90	$13.17	$298.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.90	$13.17	$298.80	0.00%		12	0.001%		1	
	953905	750	TALISMAN ADASTRA VINEYARD 13 750ml	S	$49.71	$33.00	$298.26	0.00%	100.00%	6	0.00%	100.00%	1	
					$49.71	$33.00	$298.26	0.00%		6	0.001%		1	
	953904	750	TALISMAN RED DOG VINEYARD 13 750ml	S	$49.71	$33.00	$298.26	0.00%	100.00%	6	0.00%	100.00%	1	
					$49.71	$33.00	$298.26	0.00%		6	0.001%		1	
	954135	750	COMPLEMEN TERRE POTION PETNAT '16 750ml	S	$24.84	$12.83	$298.08	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.84	$12.83	$298.08	0.00%		12	0.001%		1	
	954871	750	HERVE VILLEMADE CHEVERNY BLANC 750ml	S	$24.84	$12.83	$298.08	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.84	$12.83	$298.08	0.00%		12	0.001%		1	
	953192	750	ZILLINGER REFLX STEINTHAL CAB16 750ml	S	$24.54	$12.67	$294.48	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.54	$12.67	$294.48	0.00%		12	0.001%		1	
	951409	750	COLLINE NOVARESI SPANNA VALLANA 750ml	S	$24.52	$12.67	$294.24	0.00%	14.21%	12	0.00%	0.00%	1	
					$24.52	$12.67	$294.24	0.00%		12	0.001%		1	
	954866	750	KEVIN DESCOMBES MORGON 2016 750ml	S	$24.52	$12.67	$294.24	0.00%	100.00%	12	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954866				$24.52	$12.67	$294.24	0.00%		12	0.001%		1	
	954715	750	RIMBERT LE CINSAULT GROS LAPIN 750ml	S	$24.52	$12.67	$294.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.52	$12.67	$294.24	0.00%		12	0.001%		1	
	953476	750	MARIE THIBAULT ROUE QUI PET 750ml	S	$24.50	$12.42	$294.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.50	$12.42	$294.00	0.00%		12	0.001%		1	
	954002	750	REPSIDEMEDEVILLE GRAVES BLANC 750ml	S	$24.47	$12.75	$293.64	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.47	$12.75	$293.64	0.00%		12	0.001%		1	
	909291	750	GEKKEIKAN BLACK & GOLD SAKE 750ml	S	$16.19	$8.25	$291.42	0.00%	1.12%	18	0.00%	0.00%	2	
					$16.19	$8.25	$291.42	0.00%		18	0.002%		2	
	947981	750	BAREFOOT REFRESH SUMMER RED 750ml	S	$8.08	$4.22	$290.88	0.00%	100.00%	36	0.00%	100.00%	3	
					$8.08	$4.22	$290.88	0.00%		36	0.004%		3	
	953473	750	HEIDI SCHROCK GELBER MUSCATELLO 750ml	S	$24.21	$12.50	$290.52	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.21	$12.50	$290.52	0.00%		12	0.001%		1	
	954179	750	CHATEAU PRADEAUX COTE PROV ROSE 750ml	S	$24.18	$12.45	$290.16	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.18	$12.45	$290.16	0.00%		12	0.001%		1	
	954754	750	DOMAINE MIKAEL BOUTIN RASTEAU 2015 750ml	S	$24.11	$12.42	$289.32	0.00%	100.00%	12	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954754				$24.11	$12.42	$289.32	0.00%		12	0.001%		1	
	953903	750	TALISMAN GUNSALUS VINEYARD RR PN 1 750ml	S	$48.22	$32.00	$289.32	0.00%	100.00%	6	0.00%	100.00%	1	
					$48.22	$32.00	$289.32	0.00%		6	0.001%		1	
	908379	750	KILLEPITSCH 750ml	S	$24.07	$12.50	$288.84	0.00%	0.00%	12	0.00%	0.00%	1	
					$24.07	$12.50	$288.84	0.00%		12	0.001%		1	
	954291	750	LOGHI GRANATO 2013 750ml	S	$24.03	$15.75	$288.36	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.03	$15.75	$288.36	0.00%		12	0.001%		1	
	953597	750	LONG MEADOW RANCH ROSE OF PN 17 750ml	S	$24.00	$12.50	$288.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.00	$12.50	$288.00	0.00%		12	0.001%		1	
	954726	750	ST. MICHAEL EPPAN LAGREIN 17 750ml	S	$24.00	$12.50	$288.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$24.00	$12.50	$288.00	0.00%		12	0.001%		1	
	953884	750	SOUTHERN STARZ WINEMAKERS CASE 750ml	S	$12.00	$6.12	$288.00	0.00%	100.00%	24	0.00%	100.00%	2	
					$13.01	$6.65	$156.12	0.00%		12	0.001%		1	
					$10.99	$5.58	$131.88	0.00%		12	0.001%		1	
	953465	750	STEKAR EMILIO CUVEE 14 750ml	S	$12.52	$6.28	$287.96	0.00%	100.00%	23	0.00%	100.00%	2	
					$12.52	$6.28	$287.96	0.00%		23	0.003%		2	
	950689	750	LAMBRUSCO CONCERTO MEDICI ERMETI 750ml	S	$23.99	$12.30	$287.88	0.00%	-62.12%	12	0.00%	-66.67%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950689				$23.99	$12.30	$287.88	0.00%		12	0.001%		1	
	953152	750	PHILLIPE ALLIET CHINON 750ml	S	$23.99	$12.38	$287.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$23.99	$12.38	$287.88	0.00%		12	0.001%		1	
	954394	750	GHOST PINES ZINFANDEL 750ml	S	$17.99	$9.49	$287.84	0.00%	100.00%	16	0.00%	100.00%	1	
					$17.99	$9.49	$287.84	0.00%		16	0.002%		1	
	954965	750	JE DETESTE MERLOT 750ml	S	$11.99	$6.00	$287.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$11.99	$6.00	$287.76	0.00%		24	0.003%		2	
	916067	750	ROSENBLUM ZIN CONTRACOSTA'11/13 750ml	S	$11.52	$7.87	$286.86	0.00%	-80.66%	27	0.00%	-73.00%	2	
					$14.95	$7.87	$149.50	0.00%		10	0.001%		1	
					$8.08	$7.87	$137.36	0.00%		17	0.002%		1	
	953480	750	FICHET BOURGOGNE ALIGOTE 16 750ml	S	$23.87	$12.42	$286.44	0.00%	100.00%	12	0.00%	100.00%	1	
					$23.87	$12.42	$286.44	0.00%		12	0.001%		1	
	954005	750	GONETMEDEVILLE CHAMPAGNE 1ER CRU 750ml	S	$47.65	$25.00	$285.90	0.00%	100.00%	6	0.00%	100.00%	1	
					$47.65	$25.00	$285.90	0.00%		6	0.001%		1	
	920626	750	WILLAMETTE VLY BERNAU BLOCK 750ml	S	$47.65	$25.00	$285.90	0.00%	1.08%	6	0.00%	0.00%	1	
					$47.65	$25.00	$285.90	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947366	750	MILBRANDT TRADITIONS ROSE 750ml	S	$11.85	$6.00	$284.40	0.00%	129.65%	24	0.00%	100.00%	2	
					$11.85	$6.00	$284.40	0.00%		24	0.003%		2	
	953746	750	FREEMARK ABBEY SAUVIGNON BLANC 750ml	S	$23.65	$12.50	$283.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$23.65	$12.50	$283.80	0.00%		12	0.001%		1	
	953470	750	EULALIA PONS ROSE CAVA 750ml	S	$15.69	$8.00	$282.42	0.00%	100.00%	18	0.00%	100.00%	2	
					$15.69	$8.00	$282.42	0.00%		18	0.002%		2	
	952845	750	BROC CABERNET FRANC HAPPY CANYON 750ml	S	$23.37	$15.42	$280.44	0.00%	0.00%	12	0.00%	0.00%	1	
					$23.37	$15.42	$280.44	0.00%		12	0.001%		1	
	953443	750	SPY VALLEY ENVOY PINOT NOIR 750ml	S	$46.61	$24.33	$279.66	0.00%	100.00%	6	0.00%	100.00%	1	
					$46.61	$24.33	$279.66	0.00%		6	0.001%		1	
	950124	750	CINDER CABERNET BLEND 750ml	S	$23.29	$15.35	$279.48	0.00%	-50.00%	12	0.00%	-50.00%	1	
					$23.29	$15.35	$279.48	0.00%		12	0.001%		1	
	952523	750	BLOOMER CREEK CAB FRANC 750ml	U	$23.27	$12.00	$279.24	0.00%	-50.00%	12	0.00%	-50.00%	1	
					$23.27	$12.00	$279.24	0.00%		12	0.001%		1	
	954218	750	ROCCA DEL PRINCIPE FIANO DI AVELINO750ml	S	$23.11	$11.92	$277.32	0.00%	100.00%	12	0.00%	100.00%	1	
					$23.11	$11.92	$277.32	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**950282**	**750**	**ROCKWALL CHARDONNAY SONOMA 750ml**	**S**	**$23.09**	**$12.00**	**$277.08**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$23.09	$12.00	$277.08	0.00%		12	0.001%		1	
	947910	**750**	**CASANOVA DI NERI CERRETALTO 750ml**	**S**	**$276.70**	**$146.66**	**$276.70**	**0.00%**	**-66.55%**	**1**	**0.00%**	**-66.67%**	**0**	
					$276.70	$146.66	$276.70	0.00%		1	0.000%		0	
	954349	**750**	**SHMELZER PET NAT 750ml**	**S**	**$23.04**	**$15.08**	**$276.48**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$23.04	$15.08	$276.48	0.00%		12	0.001%		1	
	954307	**750**	**PODERE SANTA INCROCIO BRUNI MARCHE 750ml**	**S**	**$22.93**	**$11.85**	**$275.16**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$22.93	$11.85	$275.16	0.00%		12	0.001%		1	
	954485	**750**	**THEVNET ST. VERAN CLOS DE ERMITAGE 750ml**	**S**	**$22.91**	**$11.78**	**$274.92**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$22.91	$11.78	$274.92	0.00%		12	0.001%		1	
	953435	**750**	**CHASSAGNE MONTRACHET 07 750ml**	**S**	**$22.90**	**$11.92**	**$274.80**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$22.90	$11.92	$274.80	0.00%		12	0.001%		1	
	953434	**750**	**CHASSAGNE MONTRACHET 08 750ml**	**S**	**$22.90**	**$11.92**	**$274.80**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$22.90	$11.92	$274.80	0.00%		12	0.001%		1	
	954127	**750**	**REDENTORE REFOSCO 750ml**	**S**	**$12.48**	**$8.00**	**$274.56**	**0.00%**	**100.00%**	**22**	**0.00%**	**100.00%**	**2**	
					$12.48	$8.00	$274.56	0.00%		22	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954621	750	BOESCHEN ESTATE SAUV BLANC 2018 750ml	S	$11.43	$6.00	$274.32	0.00%	100.00%	24	0.00%	100.00%	2	
					$11.43	$6.00	$274.32	0.00%		24	0.003%		2	
	954709	750	AKUTAIN RIOJA GRAN RESERVA 750ml	S	$45.67	$23.83	$274.02	0.00%	100.00%	6	0.00%	100.00%	1	
					$45.67	$23.83	$274.02	0.00%		6	0.001%		1	
	953264	750	DONKEY AND GOAT PROSPECTER MOUVEDR 750ml	S	$22.75	$15.00	$273.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$22.75	$15.00	$273.00	0.00%		12	0.001%		1	
	947144	750	ELTON PINOT NOIR 750ml	S	$45.47	$23.84	$272.82	0.00%	-49.47%	6	0.00%	-50.00%	1	
					$45.47	$23.84	$272.82	0.00%		6	0.001%		1	
	953863	750	DIVISION VILLAGES P N METHD CARBON 750ml	S	$22.66	$11.67	$271.92	0.00%	100.00%	12	0.00%	100.00%	1	
					$22.66	$11.67	$271.92	0.00%		12	0.001%		1	
	953116	750	BLACKBIRD VINEYARD NAC MIXED CASE 750ml	S	$33.98	$17.81	$271.84	0.00%	100.00%	8	0.00%	100.00%	1	
					$33.98	$17.81	$271.84	0.00%		8	0.001%		1	
	954529	750	GEORGES LIGNIER BOURGOGNE PASSETOUT750ml	S	$22.50	$11.56	$270.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$22.50	$11.56	$270.00	0.00%		12	0.001%		1	
	953571	750	CAUSE MARINES ROUGE PEYROUZELLES 1 750ml	S	$22.49	$11.58	$269.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$22.49	$11.58	$269.88	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952481	750	SUTCLIFFE ROSÉ 750ml	S	$22.47	$15.00	$269.64	0.00%	-50.00%	12	0.00%	-50.00%	1	
					$22.47	$15.00	$269.64	0.00%		12	0.001%		1	
	951499	750	ST. PREFERT 750ml	S	$44.86	$23.50	$269.16	0.00%	-49.29%	6	0.00%	-50.00%	1	
					$44.86	$23.50	$269.16	0.00%		6	0.001%		1	
	954351	750	CHAHUT ET PRODIGES TETE 750ml	S	$22.42	$14.67	$269.04	0.00%	100.00%	12	0.00%	100.00%	1	
					$22.42	$14.67	$269.04	0.00%		12	0.001%		1	
	954068	750	COR CELLARS CABERNET 750ml	S	$22.40	$14.73	$268.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$22.40	$14.73	$268.80	0.00%		12	0.001%		1	
	948487	750	COOMBER CAB SAUV '11 750ml	S	$22.37	$14.94	$268.44	0.00%	100.00%	12	0.00%	100.00%	1	
					$22.37	$14.94	$268.44	0.00%		12	0.001%		1	
	953521	750	MUSELLA VALPOLICELLO SUPERIORE 15 750ml	S	$22.28	$11.58	$267.36	0.00%	100.00%	12	0.00%	100.00%	1	
					$22.28	$11.58	$267.36	0.00%		12	0.001%		1	
	953032	750	NOSTER SANTS PRIORAT 750ml	S	$44.52	$23.33	$267.12	0.00%	-50.00%	6	0.00%	-50.00%	1	
					$44.52	$23.33	$267.12	0.00%		6	0.001%		1	
	954253	750	19 CRIMES UPRISING 750ml	S	$11.10	$5.83	$266.40	0.00%	100.00%	24	0.00%	100.00%	2	
					$11.10	$5.83	$266.40	0.00%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953736	750	ART+SCIENCE STELLA MARIE SYRAH 750ml	S	$22.18	$14.50	$266.16	0.00%	100.00%	12	0.00%	100.00%	1	
					$22.18	$14.50	$266.16	0.00%		12	0.001%		1	
	953202	750	DOM DU BEAUMONT VOUVRAY EXTRA BRUT 750ml	S	$22.02	$11.33	$264.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$22.02	$11.33	$264.24	0.00%		12	0.001%		1	
	919208	750	MAS FI BRUT CAVA SPAIN NV 750ml	S	$11.00	$5.58	$264.00	0.00%	100.00%	24	0.00%	100.00%	2	
					$11.00	$5.58	$264.00	0.00%		24	0.003%		2	
	947006	750	GALLO SIGNATURE SERIES CAB SAUV 750ml	S	$43.99	$23.25	$263.94	0.00%	100.00%	6	0.00%	100.00%	1	
					$43.99	$23.25	$263.94	0.00%		6	0.001%		1	
	953967	750	GIUSEPPE CORTESE DOLCETTO 750ml	S	$21.99	$11.32	$263.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.99	$11.32	$263.88	0.00%		12	0.001%		1	
	953696	750	LOIMER GRUNER VELTLINER LANGENLOIS 750ml	S	$21.99	$11.32	$263.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.99	$11.32	$263.88	0.00%		12	0.001%		1	
	952430	750	VINA HERMINIA RESERVA '11 750ml	S	$21.99	$11.31	$263.88	0.00%	-50.00%	12	0.00%	-50.00%	1	
					$21.99	$11.31	$263.88	0.00%		12	0.001%		1	
	496904	750	PROPHECY PINOT NOIR 750ml	S	$11.00	$5.77	$263.88	0.00%	100.09%	24	0.00%	100.00%	2	
					$11.00	$5.77	$132.00	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	496904				$10.99	$5.77	$131.88	0.00%		12	0.001%		1	
	954027	750	FONTES DA CUNHA MONDECO WHITE 750ml	S	$10.99	$5.77	$263.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$10.99	$5.77	$263.76	0.00%		24	0.003%		2	
	948554	750	ROCCA BELLO NEGROAMARO '15 750ml	S	$10.99	$5.47	$263.76	0.00%	-77.78%	24	0.00%	-77.78%	2	
					$10.99	$5.47	$263.76	0.00%		24	0.003%		2	
	948558	750	TERRILOGIO PRIMITIVO'15 750ml	S	$10.99	$5.47	$263.76	0.00%	-66.67%	24	0.00%	-66.67%	2	
					$10.99	$5.47	$263.76	0.00%		24	0.003%		2	
	954964	750	CHATEAU MANGOT L'AUTRE 750ml	S	$43.92	$22.90	$263.52	0.00%	100.00%	6	0.00%	100.00%	1	
					$43.92	$22.90	$263.52	0.00%		6	0.001%		1	
	954676	750	LA CLARINE FARMS AL BOSC 750ml	S	$21.93	$14.33	$263.16	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.93	$14.33	$263.16	0.00%		12	0.001%		1	
	954675	750	METHODE SAUVAGE BLOOD AND FLOWERS 750ml	S	$21.93	$14.33	$263.16	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.93	$14.33	$263.16	0.00%		12	0.001%		1	
	954606	750	NIGL GRUNER VELTLINER FREIHART 750ml	S	$21.86	$11.25	$262.32	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.86	$11.25	$262.32	0.00%		12	0.001%		1	
	920405	750	PAONNERIE COTEAUX D'ANCENIS 750ml	S	$21.86	$11.25	$262.32	0.00%	100.00%	12	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	920405				$21.86	$11.25	$262.32	0.00%		12	0.001%		1	
	954788	750	LONG MEADOW RANCH ROSE 750ml	S	$21.81	$11.33	$261.72	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.81	$11.33	$261.72	0.00%		12	0.001%		1	
	953711	750	MOHUA PINOT NOIR 750ml	S	$21.81	$11.33	$261.72	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.81	$11.33	$261.72	0.00%		12	0.001%		1	
	948626	750	CHIMNEY ROCK TOMAHAWK CAB SAUV'1 750ml	S	$130.68	$69.17	$261.36	0.00%	100.00%	2	0.00%	100.00%	0	
					$130.68	$69.17	$261.36	0.00%		2	0.000%		0	
	954463	750	PAX CHENIN BLANC BUDDHA 750ml	S	$21.78	$14.33	$261.36	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.78	$14.33	$261.36	0.00%		12	0.001%		1	
	920658	750	BEDROCK NORTH COAST SYRAH 750ml	S	$21.77	$14.33	$261.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.77	$14.33	$261.24	0.00%		12	0.001%		1	
	953997	750	FINCA DE ARENTEI ALBARINO 750ml	S	$21.77	$11.20	$261.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.77	$11.20	$261.24	0.00%		12	0.001%		1	
	951569	750	INTENSO CAB FRANC 750ml	S	$10.89	$5.33	$261.12	0.00%	-89.43%	24	0.00%	-89.47%	2	
					$10.89	$5.33	$261.12	0.00%		24	0.003%		2	
	953730	750	CLOS DES MOURRES NO VICE 750ml	S	$21.70	$11.17	$260.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.70	$11.17	$260.40	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952195	750	DOM DANIEL DUGOIS CHARDONNAY 750ml	S	$21.69	$11.15	$260.28	0.00%	-66.67%	12	0.00%	-66.67%	1	
					$21.69	$11.15	$260.28	0.00%		12	0.001%		1	
	954622	750	LOS CARDOS CHARDONNAY 750ml	S	$10.79	$5.66	$258.96	0.00%	100.00%	24	0.00%	100.00%	2	
					$10.79	$5.66	$258.96	0.00%		24	0.003%		2	
	947835	750	SNAP DRAGON RIESLING 750ml	S	$10.76	$5.34	$258.24	0.00%	0.00%	24	0.00%	0.00%	2	
					$10.76	$5.34	$258.24	0.00%		24	0.003%		2	
	954405	750	FORADORI LEZER 750ml	U	$21.42	$11.02	$257.04	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.42	$11.02	$257.04	0.00%		12	0.001%		1	
	909128	750	ARAK GANTOUS & ABOURAAD 750ml	S	$21.41	$11.00	$256.92	0.00%	-66.44%	12	0.00%	-66.67%	1	
					$21.41	$11.00	$256.92	0.00%		12	0.001%		1	
	907949	750	KSARA CABERNET SAUV'12 750ml	S	$21.41	$11.00	$256.92	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.41	$11.00	$256.92	0.00%		12	0.001%		1	
	954281	750	LAMMIDA ROSH RED 750ml	S	$21.39	$11.00	$256.68	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.39	$11.00	$256.68	0.00%		12	0.001%		1	
	953295	750	19 CRIMES WARDEN 750ml	S	$21.35	$11.21	$256.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.35	$11.21	$256.20	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**903457**	**750**	**MAUI BLANC PINEAPPLEWINE 750ml**	**S**	**$21.30**	**$11.25**	**$255.60**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$21.30	$11.25	$255.60	0.00%		12	0.001%		1	
	954369	**750**	**QUINTA DO MONTALTO MALHADA ROS 750ml**	**S**	**$10.62**	**$6.75**	**$254.88**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$10.62	$6.75	$254.88	0.00%		24	0.003%		2	
	954920	**750**	**SZIGETI GRUNER VELTLINER BRUT 750ml**	**S**	**$21.23**	**$10.92**	**$254.76**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$21.23	$10.92	$254.76	0.00%		12	0.001%		1	
	954269	**750**	**PIKE ROAD PINOT NOIR 750ml**	**S**	**$21.21**	**$11.01**	**$254.52**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$21.21	$11.01	$254.52	0.00%		12	0.001%		1	
	953348	**750**	**ROCK WALL ROMANCER 750ml**	**S**	**$21.21**	**$11.00**	**$254.52**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$21.21	$11.00	$254.52	0.00%		12	0.001%		1	
	954236	**750**	**BREA ROSE 750ml**	**S**	**$21.18**	**$11.00**	**$254.16**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$21.18	$11.00	$254.16	0.00%		12	0.001%		1	
	953941	**750**	**ESTREIA ROSE VIHNO VERDE 750ml**	**S**	**$7.05**	**$3.50**	**$253.80**	**0.00%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	
					$7.05	$3.50	$253.80	0.00%		36	0.004%		3	
	953878	**750**	**DARTING PINOT MUENIER 750ml**	**S**	**$21.08**	**$10.83**	**$252.96**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$21.08	$10.83	$252.96	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954109	750	MEINKLANG PINOT NOIR 750ml	S	$21.08	$10.83	$252.96	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.08	$10.83	$252.96	0.00%		12	0.001%		1	
	953773	750	ROSISSIMA FRIZZANTE 750ml	S	$21.08	$10.83	$252.96	0.00%	100.00%	12	0.00%	100.00%	1	
					$21.08	$10.83	$252.96	0.00%		12	0.001%		1	
	429992	750	YELLOWTAIL SANGRIA 750ml	S	$10.54	$5.53	$252.96	0.00%	130.19%	24	0.00%	118.18%	2	
					$10.99	$5.77	$131.88	0.00%		12	0.001%		1	
					$10.09	$5.29	$121.08	0.00%		12	0.001%		1	
	950494	750	BLACKBIRD ARRIVISTE ROSE 750ml	S	$21.01	$13.83	$252.12	0.00%	1.35%	12	0.00%	0.00%	1	
					$21.01	$13.83	$252.12	0.00%		12	0.001%		1	
	953106	750	LEDE FAMILY NAC MIXED CASE #2 750ml	S	$42.01	$22.00	$252.06	0.00%	100.00%	6	0.00%	100.00%	1	
					$42.01	$22.00	$252.06	0.00%		6	0.001%		1	
	953323	750	SALVAXE RIBEIRO OLD VINES FIELD BL 750ml	S	$41.66	$27.50	$249.96	0.00%	100.00%	6	0.00%	100.00%	1	
					$41.66	$27.50	$249.96	0.00%		6	0.001%		1	
	953326	750	WISH RIBEIRO OLD VINES FIELD BLEND 750ml	S	$41.66	$27.50	$249.96	0.00%	100.00%	6	0.00%	100.00%	1	
					$41.66	$27.50	$249.96	0.00%		6	0.001%		1	
	954230	750	CHATEAU SOUCHERIE ANJOU BLANCO 16 750ml	S	$20.82	$10.67	$249.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$20.82	$10.67	$249.84	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954096	750	NIKOLAIHOF NEUBURGER 750ml	S	$41.60	$21.75	$249.60	0.00%	100.00%	6	0.00%	100.00%	1	
					$41.60	$21.75	$249.60	0.00%		6	0.001%		1	
	954710	750	DOLORES CABRERA LA ARAUCARIA TINTO 750ml	S	$20.76	$10.67	$249.12	0.00%	100.00%	12	0.00%	100.00%	1	
					$20.76	$10.67	$249.12	0.00%		12	0.001%		1	
	954107	750	NANCLARES Y PRIETO DAND ALBARINO 750ml	S	$20.76	$10.67	$249.12	0.00%	100.00%	12	0.00%	100.00%	1	
					$20.76	$10.67	$249.12	0.00%		12	0.001%		1	
	953643	750	CASTIGLION DEL BOSCO DAINERO 750ml	S	$20.42	$10.58	$245.04	0.00%	100.00%	12	0.00%	100.00%	1	
					$20.42	$10.58	$245.04	0.00%		12	0.001%		1	
	954975	750	METHODE SAUVAGE CAB FRANC TIERRA 750ml	S	$20.32	$13.25	$243.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$20.32	$13.25	$243.84	0.00%		12	0.001%		1	
	954566	750	GURRIERI DONNA GRATZIA BLANCO 750ml	S	$20.31	$13.25	$243.72	0.00%	100.00%	12	0.00%	100.00%	1	
					$20.31	$13.25	$243.72	0.00%		12	0.001%		1	
	954724	750	ZILLIKEN BUTTERFLY REISLING 750ml	S	$20.27	$10.50	$243.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$20.27	$10.50	$243.24	0.00%		12	0.001%		1	
	904813	750	KEFRAYA PINOT NOIR 750ml	S	$10.13	$5.00	$243.12	0.00%	-49.61%	24	0.00%	-50.00%	2	
					$10.13	$5.00	$243.12	0.00%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YSE SPECIAL ORDERS - WINE	**374848**	**750**	**PIEROPAN SOAVE CLASSICO 750ml**	**S**	**$20.25**	**$10.69**	**$243.00**	**0.00%**	**-83.12%**	**12**	**0.00%**	**-83.33%**	**1**	
					$20.25	$10.69	$243.00	0.00%		12	0.001%		1	
	954839	**750**	**THE FEDERALIST B. BARREL AGED RED 750ml**	**S**	**$20.24**	**$10.50**	**$242.88**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$20.24	$10.50	$242.88	0.00%		12	0.001%		1	
	951425	**750**	**COOPER MOUNTAIN CHARDOV 750ml**	**S**	**$20.23**	**$10.46**	**$242.76**	**0.00%**	**1.20%**	**12**	**0.00%**	**0.00%**	**1**	
					$20.23	$10.46	$242.76	0.00%		12	0.001%		1	
	951850	**750**	**POGGIO AL TESORO SOLOSOLE 750ml**	**S**	**$20.21**	**$10.67**	**$242.52**	**0.00%**	**-49.48%**	**12**	**0.00%**	**-50.00%**	**1**	
					$20.21	$10.67	$242.52	0.00%		12	0.001%		1	
	954297	**750**	**VILLA MARIA SAUV BLNC CELLR SLCT 750ml**	**S**	**$20.21**	**$10.67**	**$242.52**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$20.21	$10.67	$242.52	0.00%		12	0.001%		1	
	919227	**750**	**ZACA MESA Z CUVEE 750ml**	**S**	**$20.21**	**$10.47**	**$242.52**	**0.00%**	**-66.43%**	**12**	**0.00%**	**-66.67%**	**1**	
					$20.21	$10.47	$242.52	0.00%		12	0.001%		1	
	950152	**750**	**BERLUCCHI FRANCIACORTA BRUT 750ml**	**S**	**$40.34**	**$20.71**	**$242.04**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$40.34	$20.71	$242.04	0.00%		6	0.001%		1	
	953314	**750**	**KIR YIANNI AKAKLES SPARKLING ROSE 750ml**	**S**	**$20.14**	**$10.33**	**$241.68**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$20.14	$10.33	$241.68	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950251	750	SANTA JULIA PINOT GRIGIO 750ml	S	$10.06	$5.08	$241.44	0.00%	0.55%	24	0.00%	0.00%	2	
					$10.06	$5.08	$241.44	0.00%		24	0.003%		2	
	951694	750	BLANK INK RED 750ml	S	$10.05	$5.08	$241.20	0.00%	100.00%	24	0.00%	100.00%	2	
					$10.05	$5.08	$241.20	0.00%		24	0.003%		2	
	952657	750	SCHLOSS SCHONBORN RIESLINGFEINHERB 750ml	S	$40.16	$21.00	$240.96	0.00%	100.00%	6	0.00%	100.00%	1	
					$40.16	$21.00	$240.96	0.00%		6	0.001%		1	
	953374	750	VALDIVIESO CARMENERE 750ml	S	$20.08	$10.42	$240.96	0.00%	100.00%	12	0.00%	100.00%	1	
					$20.08	$10.42	$240.96	0.00%		12	0.001%		1	
	949425	750	WINEMAKERS SELECT-LLS/WINEBOW 750ml	S	$10.00	$4.93	$240.00	0.00%	0.10%	24	0.00%	0.00%	2	
					$10.00	$4.93	$240.00	0.00%		24	0.003%		2	
	954383	750	ALPHA SAUVIGNON BLANC 750ml	S	$19.99	$10.25	$239.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.99	$10.25	$239.88	0.00%		12	0.001%		1	
	954963	750	ANTICA TENUTA PIETRAMORE PECORINO 750ml	S	$19.99	$10.25	$239.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.99	$10.25	$239.88	0.00%		12	0.001%		1	
	954298	750	CHATEAU ST. MICHELLE RED BLEND 750ml	S	$19.99	$10.56	$239.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.99	$10.56	$239.88	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954032	750	CUNHA QUINTA MONDEGO WHITE 750ml	S	$19.99	$10.55	$239.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.99	$10.55	$239.88	0.00%		12	0.001%		1	
	954385	750	SALTO MOSCHFILERO 750ml	S	$19.99	$10.25	$239.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.99	$10.25	$239.88	0.00%		12	0.001%		1	
	953695	750	WIENINGER GEMISCHTER SATZ 750ml	S	$19.99	$10.25	$239.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.99	$10.25	$239.88	0.00%		12	0.001%		1	
	950320	750	MACAW MOSCATO 750ml	S	$9.99	$5.03	$239.76	0.00%	-90.67%	24	0.00%	-91.30%	2	
					$9.99	$5.03	$239.76	0.00%		24	0.003%		2	
	950318	750	MACAW TANNAT 750ml	S	$9.99	$5.03	$239.76	0.00%	-89.79%	24	0.00%	-90.48%	2	
					$9.99	$5.03	$239.76	0.00%		24	0.003%		2	
	954847	750	SCARPETTA FRICO ROSSO 750ml	S	$9.99	$4.93	$239.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$9.99	$4.93	$239.76	0.00%		24	0.003%		2	
	949639	750	STEKAR MALVAZIJA'15 750ml	U	$19.98	$10.25	$239.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.98	$10.25	$239.76	0.00%		12	0.001%		1	
	903547	750	TRINITY OAKS CHARD 750ml	S	$9.99	$5.24	$239.76	0.00%	-69.69%	24	0.00%	-72.73%	2	
					$9.99	$5.24	$239.76	0.00%		24	0.003%		2	
	906028	750	TRINITY OAKS PINOT GRIGIO 750ml	S	$9.99	$5.24	$239.76	0.00%	11.12%	24	0.00%	0.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	906028				$9.99	$5.24	$239.76	0.00%		24	0.003%		2	
	952045	750	GIACOMO FENNOCCHIO BUSSIA BAROLO ' 750ml	S	$59.93	$31.50	$239.72	0.00%	-74.80%	4	0.00%	-75.00%	0	
					$59.93	$31.50	$239.72	0.00%		4	0.000%		0	
	954419	750	DUCKHORN DECOY ROSE 750ml	S	$19.97	$10.36	$239.64	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.97	$10.36	$239.64	0.00%		12	0.001%		1	
	954190	750	LOUIS JADOT BOURGOGNE BLANC 2016 750ml	S	$19.91	$10.22	$238.92	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.91	$10.22	$238.92	0.00%		12	0.001%		1	
	952200	750	DOMAINE CHAINTREUIL FLEURIE LA MAD 750ml	S	$19.90	$10.21	$238.80	0.00%	-74.47%	12	0.00%	-74.47%	1	
					$19.90	$10.21	$238.80	0.00%		12	0.001%		1	
	953945	750	SYNTHESIS PINOT NOIR 750ml	S	$39.79	$20.80	$238.74	0.00%	100.00%	6	0.00%	100.00%	1	
					$39.79	$20.80	$238.74	0.00%		6	0.001%		1	
	954156	750	MANZONE DOLCETTO LE CILIEGIE 750ml	S	$19.80	$10.25	$237.60	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.80	$10.25	$237.60	0.00%		12	0.001%		1	
	953515	750	NOIRE CHINON SOIF DE TENDRESS 16 750ml	S	$19.77	$10.25	$237.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.77	$10.25	$237.24	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954803	750	HOFSTATTER PINOT NERO 2016 750ml	S	$19.73	$10.42	$236.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.73	$10.42	$236.76	0.00%		12	0.001%		1	
	949232	750	JUVE Y CAMPS RES DE LA FAMILIA 750ml	S	$19.70	$10.10	$236.40	0.00%	-65.42%	12	0.00%	-66.67%	1	
					$19.70	$10.10	$236.40	0.00%		12	0.001%		1	
	954711	750	BODEGA LA SENDA BIERZO 2016 750ml	S	$19.67	$10.08	$236.04	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.67	$10.08	$236.04	0.00%		12	0.001%		1	
	954415	750	TEXIER VAISON LA ROMAINE 750ml	S	$19.67	$10.08	$236.04	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.67	$10.08	$236.04	0.00%		12	0.001%		1	
	951516	750	KELHAM VINEYARDS NAC MIXED CASE #2 750ml	S	$39.30	$20.75	$235.80	0.00%	67.02%	6	0.00%	0.00%	1	
					$39.30	$20.75	$235.80	0.00%		6	0.001%		1	
	951220	750	LA MOZZA ARAGONE'11 750ml	S	$39.09	$20.33	$234.54	0.00%	439.92%	6	0.00%	400.00%	1	
					$39.09	$20.33	$234.54	0.00%		6	0.001%		1	
	952488	750	MEDICI ERMITE SOLO 750ml	S	$19.51	$10.00	$234.12	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.51	$10.00	$234.12	0.00%		12	0.001%		1	
	953463	750	CASTEL DELREMEI GOTIM 750ml	S	$19.38	$9.92	$232.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.38	$9.92	$232.56	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953199	750	BODEGAS MORAZA TEMPRANILLO '15 750ml	S	$19.35	$9.92	$232.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.35	$9.92	$232.20	0.00%		12	0.001%		1	
	954099	750	CHATEAU DU SEUIL PROVENCE ROSE 750ml	S	$19.35	$9.92	$232.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.35	$9.92	$232.20	0.00%		12	0.001%		1	
	954739	750	CLOS DU JAUGUEYRON VDF 750ml	S	$19.35	$9.92	$232.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.35	$9.92	$232.20	0.00%		12	0.001%		1	
	950392	750	EN NUMEROS VERMELLS GARNATXA BLNC' 750ml	S	$38.68	$25.50	$232.08	0.00%	100.00%	6	0.00%	100.00%	1	
					$38.68	$25.50	$232.08	0.00%		6	0.001%		1	
	953156	750	DOM LEDUC FOUIN ANJOU ROUGE 750ml	S	$19.33	$10.00	$231.96	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.33	$10.00	$231.96	0.00%		12	0.001%		1	
	909298	750	JUDDS HILL BURKE'S ZIN 750ml	S	$25.72	$17.00	$231.48	0.00%	100.00%	9	0.00%	100.00%	1	
					$25.72	$17.00	$231.48	0.00%		9	0.001%		1	
	953382	750	BRIX COBOLORUM SPARKLING RIESLING 750ml	S	$19.24	$12.83	$230.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.24	$12.83	$230.88	0.00%		12	0.001%		1	
	954612	750	LAURENCE DINOCHEAU PINEAU D'AUNIS 750ml	S	$19.20	$9.83	$230.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.20	$9.83	$230.40	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	757205	750	PIPER SONOMA BRUT 750ml	S	$19.19	$10.13	$230.28	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.19	$10.13	$230.28	0.00%		12	0.001%		1	
	952708	750	SCHLOSS SCHONBORN SPATLESE PFAFF R 750ml	S	$38.28	$20.00	$229.68	0.00%	100.00%	6	0.00%	100.00%	1	
					$38.28	$20.00	$229.68	0.00%		6	0.001%		1	
	953206	750	CLOS MATHELISSE VIN DE FRANCE EXOR 750ml	S	$19.04	$9.75	$228.48	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.04	$9.75	$228.48	0.00%		12	0.001%		1	
	953607	750	PIROUETTES RIESLING DE JULIEN 750ml	S	$19.04	$9.75	$228.48	0.00%	100.00%	12	0.00%	100.00%	1	
					$19.04	$9.75	$228.48	0.00%		12	0.001%		1	
	948093	750	ZARDETTO ROSE 750ml	S	$18.99	$9.72	$227.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$18.99	$9.72	$227.88	0.00%		12	0.001%		1	
	948787	750	BARKAN BARREL AGED CABERNET 750ml	S	$18.98	$9.83	$227.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$18.98	$9.83	$227.76	0.00%		12	0.001%		1	
	953721	750	RESOLUTE ROSE 750ml	S	$18.89	$9.78	$226.68	0.00%	100.00%	12	0.00%	100.00%	1	
					$18.89	$9.78	$226.68	0.00%		12	0.001%		1	
	953496	750	MOSHIN PN ROSE 750ml	S	$18.83	$9.75	$225.96	0.00%	100.00%	12	0.00%	100.00%	1	
					$18.83	$9.75	$225.96	0.00%		12	0.001%		1	
	953474	750	MARTIN TEXIER LA BOUTANCHE CHINAUL 750ml	S	$18.73	$9.58	$224.76	0.00%	100.00%	12	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953474				$18.73	$9.58	$224.76	0.00%		12	0.001%		1	
	950590	750	TASCA GRILLO 750ml	S	$37.46	$19.47	$224.76	0.00%	100.00%	6	0.00%	100.00%	1	
					$37.46	$19.47	$224.76	0.00%		6	0.001%		1	
	948145	750	LAURENT PERRIER ULTRA BRUT 750ml	S	$74.78	$39.32	$224.34	0.00%	1.07%	3	0.00%	0.00%	0	
					$74.78	$39.32	$224.34	0.00%		3	0.000%		0	
	954785	750	VALDIVIESO CABALLO LOCO MAIPO 750ml	S	$37.31	$19.50	$223.86	0.00%	100.00%	6	0.00%	100.00%	1	
					$37.31	$19.50	$223.86	0.00%		6	0.001%		1	
	954786	750	VALDIVIESO CABALLO LOCO SEGRADA 750ml	S	$37.31	$19.50	$223.86	0.00%	100.00%	6	0.00%	100.00%	1	
					$37.31	$19.50	$223.86	0.00%		6	0.001%		1	
	917522	750	CA' DE CALLE GRAN RESERVA' 750ml	S	$18.60	$9.63	$223.20	0.00%	-50.00%	12	0.00%	-50.00%	1	
					$18.60	$9.63	$223.20	0.00%		12	0.001%		1	
	952438	750	LO-FI GAMAY NOIR 750ml	S	$18.58	$12.08	$222.96	0.00%	-66.67%	12	0.00%	-66.67%	1	
					$18.58	$12.08	$222.96	0.00%		12	0.001%		1	
	952091	750	LUIGI RIGHETTI VALPOLICELLA RIPASS 750ml	S	$18.57	$9.50	$222.84	0.00%	1.09%	12	0.00%	0.00%	1	
					$18.57	$9.50	$222.84	0.00%		12	0.001%		1	
	954789	750	EYRIE MUSCAT OTTONEL 2015 750ml	S	$18.48	$12.10	$221.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$18.48	$12.10	$221.76	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**954335**	**750**	**RICARDO SANTOS MALBEC 750ml**	**S**	**$18.48**	**$9.44**	**$221.76**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$18.48	$9.44	$221.76	0.00%		12	0.001%		1	
	946939	**750**	**LONGORIA ROSE 750ml**	**S**	**$18.46**	**$12.08**	**$221.52**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$18.46	$12.08	$221.52	0.00%		12	0.001%		1	
	954265	**750**	**JM FONSECA TWIN VINHO VERDE 750ml**	**S**	**$9.17**	**$4.50**	**$220.08**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$9.17	$4.50	$220.08	0.00%		24	0.003%		2	
	920991	**750**	**SAN MICHELE NOSIOLA 750ml**	**S**	**$18.34**	**$9.38**	**$220.08**	**0.00%**	**0.00%**	**12**	**0.00%**	**0.00%**	**1**	
					$18.34	$9.38	$220.08	0.00%		12	0.001%		1	
	950123	**750**	**CINDER CHARDONNAY 750ml**	**S**	**$18.29**	**$11.99**	**$219.48**	**0.00%**	**0.00%**	**12**	**0.00%**	**0.00%**	**1**	
					$18.29	$11.99	$219.48	0.00%		12	0.001%		1	
	952918	**750**	**MARTHA STOUMEN NOUVEAU 750ml**	**S**	**$18.28**	**$12.00**	**$219.36**	**0.00%**	**0.00%**	**12**	**0.00%**	**0.00%**	**1**	
					$18.28	$12.00	$219.36	0.00%		12	0.001%		1	
	954084	**750**	**TAMI FRAPPATO 750ml**	**S**	**$18.26**	**$9.33**	**$219.12**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$18.26	$9.33	$219.12	0.00%		12	0.001%		1	
	906569	**750**	**SANTA BARBARA CHARDONNAY 750ml**	**S**	**$18.22**	**$9.43**	**$218.64**	**0.00%**	**-66.43%**	**12**	**0.00%**	**-66.67%**	**1**	
					$18.22	$9.43	$218.64	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**954067**	**750**	**COR CELLARS CAB FRANC 750ml**	**S**	**$18.20**	**$11.91**	**$218.40**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$18.20	$11.91	$218.40	0.00%		12	0.001%		1	
	953517	**750**	**EMANUELE SCAMMACCA DEL MURGO ROSSO 750ml**	**S**	**$18.20**	**$9.42**	**$218.40**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$18.20	$9.42	$218.40	0.00%		12	0.001%		1	
	950881	**750**	**KERVEGUEN BRUT CIDER 750ml**	**S**	**$18.19**	**$9.30**	**$218.28**	**0.00%**	**-97.88%**	**12**	**0.00%**	**-97.67%**	**1**	
					$18.19	$9.30	$218.28	0.00%		12	0.001%		1	
	920996	**750**	**BYRRH GRAND QUINQUINA 750ml**	**S**	**$18.10**	**$9.25**	**$217.20**	**0.00%**	**-68.21%**	**12**	**0.00%**	**-66.67%**	**1**	
					$18.10	$9.25	$217.20	0.00%		12	0.001%		1	
	952880	**750**	**FEUDO MACCARI NERO D' AVOLA 750ml**	**S**	**$18.10**	**$9.25**	**$217.20**	**0.00%**	**4.50%**	**12**	**0.00%**	**0.00%**	**1**	
					$18.10	$9.25	$217.20	0.00%		12	0.001%		1	
	954718	**750**	**FUEDO MACCARI NERO D' AVOLA ROSE 750ml**	**S**	**$18.10**	**$9.25**	**$217.20**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$18.10	$9.25	$217.20	0.00%		12	0.001%		1	
	953140	**750**	**PIERRE ET BERTRAND COULY CHINON 750ml**	**S**	**$18.10**	**$9.25**	**$217.20**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$18.10	$9.25	$217.20	0.00%		12	0.001%		1	
	954952	**750**	**CAMINO ALTO CABERNET/MERLOT 750ml**	**S**	**$9.01**	**$5.67**	**$216.24**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$9.01	$5.67	$216.24	0.00%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953909	750	DIREDER ROSE OF ZWEIGELT 7 750ml	S	$17.99	$9.30	$215.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.99	$9.30	$215.88	0.00%		12	0.001%		1	
	953588	750	LAMADRID RESERVE CABERNET FRANC 750ml	S	$17.99	$9.25	$215.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.99	$9.25	$215.88	0.00%		12	0.001%		1	
	953540	750	ORIN SWIFT LOCATIONS PORTUGAL 750ml	S	$17.99	$9.19	$215.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.99	$9.19	$215.88	0.00%		12	0.001%		1	
	954962	750	QU'ESTCE QUE C'EST ALIGOTE 750ml	S	$17.99	$9.19	$215.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.99	$9.19	$215.88	0.00%		12	0.001%		1	
	948288	750	CANNONBALL ANGELS & COWBOYS ROSÉ 750ml	S	$17.98	$9.15	$215.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.98	$9.15	$215.76	0.00%		12	0.001%		1	
	901626	750	HIVE FALL MEAD 750ml	S	$17.95	$11.97	$215.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.95	$11.97	$215.40	0.00%		12	0.001%		1	
	949187	750	ALZANIA SYRAH '09 750ml	S	$17.94	$11.75	$215.28	0.00%	1.53%	12	0.00%	0.00%	1	
					$17.94	$11.75	$215.28	0.00%		12	0.001%		1	
	954867	750	COMBEL LA SERRE CAHORS PUR FRUIT 750ml	S	$17.94	$9.17	$215.28	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.94	$9.17	$215.28	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953552	750	PEZA DO REI BLANC 16 750ml	S	$17.94	$9.17	$215.28	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.94	$9.17	$215.28	0.00%		12	0.001%		1	
	954254	750	NINO NEGRI LE TENSE SASSELLA 2015 750ml	S	$35.85	$18.92	$215.10	0.00%	100.00%	6	0.00%	100.00%	1	
					$35.85	$18.92	$215.10	0.00%		6	0.001%		1	
	947379	750	WEINGUT BLAU HAUS 750ml	S	$17.92	$9.25	$215.04	0.00%	-74.69%	12	0.00%	-75.00%	1	
					$17.92	$9.25	$215.04	0.00%		12	0.001%		1	
	947777	750	VIE DE ROMANS SAUV VIERIS 750ml	S	$43.00	$22.50	$215.00	0.00%	-57.88%	5	0.00%	-58.33%	0	
					$43.00	$22.50	$215.00	0.00%		5	0.001%		0	
	953725	750	BREA PINOT NOIR 750ml	S	$17.90	$11.75	$214.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.90	$11.75	$214.80	0.00%		12	0.001%		1	
	954235	750	FAUSSE PISTE OYSTER SAUCE 750ml	S	$17.84	$11.58	$214.08	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.84	$11.58	$214.08	0.00%		12	0.001%		1	
	950691	750	MONTE ROSSA FRANCIA CORTA PR BLANC 750ml	S	$35.65	$18.50	$213.90	0.00%	-88.86%	6	0.00%	-88.89%	1	
					$35.65	$18.50	$213.90	0.00%		6	0.001%		1	
	953957	750	GUIMARO TINTO 750ml	S	$17.79	$9.08	$213.48	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.79	$9.08	$213.48	0.00%		12	0.001%		1	
	954105	750	MANUEL CANTALAPIEDRA VERDEJO 750ml	S	$17.79	$9.08	$213.48	0.00%	100.00%	12	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954105				$17.79	$9.08	$213.48	0.00%		12	0.001%		1	
	954191	750	SCHLUMBERGER GRAND CRU SAERING 750ml	S	$35.43	$18.50	$212.58	0.00%	100.00%	6	0.00%	100.00%	1	
					$35.43	$18.50	$212.58	0.00%		6	0.001%		1	
	951413	750	FERRARI ROSE 750ml	S	$35.35	$18.35	$212.10	0.00%	100.00%	6	0.00%	100.00%	1	
					$35.35	$18.35	$212.10	0.00%		6	0.001%		1	
	954334	750	MARICHAL PINOT NOIR TANNAT 750ml	S	$17.65	$9.00	$211.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.65	$9.00	$211.80	0.00%		12	0.001%		1	
	954314	750	MARICHAL RESERVE COLLECTION TANNAT 750ml	S	$17.65	$9.00	$211.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.65	$9.00	$211.80	0.00%		12	0.001%		1	
	953467	750	STEKAR REBULA '14 750ml	S	$17.63	$9.00	$211.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.63	$9.00	$211.56	0.00%		12	0.001%		1	
	954958	750	SMOCKSHOP RED 750ml	S	$35.22	$23.17	$211.32	0.00%	100.00%	6	0.00%	100.00%	1	
					$35.22	$23.17	$211.32	0.00%		6	0.001%		1	
	952092	750	CINDER OFF-DRY REISLING 750ml	S	$17.52	$11.48	$210.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.52	$11.48	$210.24	0.00%		12	0.001%		1	
	953324	750	MAIS ALA VALDEORRAS GODELLO 750ml	S	$34.96	$23.00	$209.76	0.00%	100.00%	6	0.00%	100.00%	1	
					$34.96	$23.00	$209.76	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953325	750	SUPERHEROE RIBEIRO FILED BLEND 750ml	S	$34.96	$23.00	$209.76	0.00%	100.00%	6	0.00%	100.00%	1	
					$34.96	$23.00	$209.76	0.00%		6	0.001%		1	
	632874	750	THE PRISONER WINE CO. THE SNITCH 750ml	S	$34.92	$18.10	$209.52	0.00%	100.00%	6	0.00%	100.00%	1	
					$34.92	$18.10	$209.52	0.00%		6	0.001%		1	
	954028	750	BROADSIDE MERLOT 750ml	S	$14.96	$7.69	$209.44	0.00%	100.00%	14	0.00%	100.00%	1	
					$14.96	$7.69	$209.44	0.00%		14	0.002%		1	
	905865	750	TOBIN JAMES BALLISTIC ZIN 12 750ml	S	$17.45	$9.00	$209.40	0.00%	1.10%	12	0.00%	0.00%	1	
					$17.45	$9.00	$209.40	0.00%		12	0.001%		1	
	953205	750	CIRELLI CERASUOLO D'ABRUZZO MONTEP 750ml	S	$17.32	$8.83	$207.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.32	$8.83	$207.84	0.00%		12	0.001%		1	
	952945	750	CIRELLI TREBBIANO 750ml	S	$17.32	$8.83	$207.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.32	$8.83	$207.84	0.00%		12	0.001%		1	
	954714	750	DEUX ANES PREMIERS PAS 750ml	S	$17.32	$8.83	$207.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.32	$8.83	$207.84	0.00%		12	0.001%		1	
	953602	750	KOPPITSCH ROT NO. 7 AUTHANTISCH 750ml	S	$17.32	$8.83	$207.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.32	$8.83	$207.84	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	406691	750	CYT CASILLERO RES PRIV CAB SYRAH 750ml	S	$17.29	$8.85	$207.48	0.00%	-83.21%	12	0.00%	-83.33%	1	
					$17.29	$8.85	$207.48	0.00%		12	0.001%		1	
	948463	750	HATCH GREEN CHILE WINE 750ml	S	$17.25	$9.10	$207.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.25	$9.10	$207.00	0.00%		12	0.001%		1	
	948147	750	LEYDA SAUV BLANC 750ml	S	$17.25	$8.80	$207.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.25	$8.80	$207.00	0.00%		12	0.001%		1	
	953444	750	MIA DOLCEA MOSCATO 750ml	S	$17.18	$9.06	$206.16	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.18	$9.06	$206.16	0.00%		12	0.001%		1	
	954610	750	DOMAINE CHARDON TOURAINE BLANC 750ml	S	$17.16	$8.75	$205.92	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.16	$8.75	$205.92	0.00%		12	0.001%		1	
	954427	750	PAPAGIANNAKOS OV SAVATIANO 750ml	S	$17.16	$8.75	$205.92	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.16	$8.75	$205.92	0.00%		12	0.001%		1	
	950766	750	RIPANUDA CHIANTI CLASSICO 750ml	S	$17.16	$8.75	$205.92	0.00%	-74.73%	12	0.00%	-75.00%	1	
					$17.16	$8.75	$205.92	0.00%		12	0.001%		1	
	920391	750	LASSETER AMAROUX 10 750ml	S	$51.29	$27.00	$205.16	0.00%	100.00%	4	0.00%	100.00%	0	
					$51.29	$27.00	$205.16	0.00%		4	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954228	750	BECHTOLD RIESLING GRNAD CRU ENGE 1 750ml	S	$34.19	$17.78	$205.14	0.00%	100.00%	6	0.00%	100.00%	1	
					$34.19	$17.78	$205.14	0.00%		6	0.001%		1	
	954229	750	SCHOECH GEWERTZ KAEFFER 2014 750ml	S	$34.19	$17.78	$205.14	0.00%	100.00%	6	0.00%	100.00%	1	
					$34.19	$17.78	$205.14	0.00%		6	0.001%		1	
	953553	750	PEZA DO REI MENCIA 16 750ml	S	$17.00	$8.67	$204.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$17.00	$8.67	$204.00	0.00%		12	0.001%		1	
	954159	750	BEAUMONT CHENIN BLANC 2017 750ml	S	$16.99	$8.66	$203.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.99	$8.66	$203.88	0.00%		12	0.001%		1	
	953965	750	MORGANTE BIANCO NERO D'AVOLA 750ml	S	$16.99	$8.66	$203.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.99	$8.66	$203.88	0.00%		12	0.001%		1	
	953950	750	VAL LA MARTINIEN MACON PRISSE'15 750ml	S	$16.99	$8.66	$203.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.99	$8.66	$203.88	0.00%		12	0.001%		1	
	952774	750	WT VINTNERS GRUNER VELTLINER 750ml	S	$16.99	$11.10	$203.88	0.00%	0.00%	12	0.00%	0.00%	1	
					$16.99	$11.10	$203.88	0.00%		12	0.001%		1	
	954487	750	LARMANDIER VERTUS CHAMPAGNE 750ml	S	$50.90	$26.67	$203.60	0.00%	100.00%	4	0.00%	100.00%	0	
					$50.90	$26.67	$203.60	0.00%		4	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	948061	750	SNOQUALMIE RIESLING WINEMAKER SELE 750ml	S	$8.47	$4.43	$203.28	0.00%	100.00%	24	0.00%	100.00%	2	
					$8.47	$4.43	$203.28	0.00%		24	0.003%		2	
	954716	750	IL PAVONE LANGHE ARNEIS 750ml	S	$16.85	$8.58	$202.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.85	$8.58	$202.20	0.00%		12	0.001%		1	
	914475	750	PATTON VALLEY ROSE 750ml	S	$16.84	$11.00	$202.08	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.84	$11.00	$202.08	0.00%		12	0.001%		1	
	954502	750	INIZI HI JUMP WHITE 750ml	S	$16.81	$11.00	$201.72	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.81	$11.00	$201.72	0.00%		12	0.001%		1	
	954406	750	TERRES DOREES L'ANCIEN GAMAY 750ml	S	$16.78	$8.55	$201.36	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.78	$8.55	$201.36	0.00%		12	0.001%		1	
	950296	750	FATTORIA DEL CERRO VINO NOBILE RSV 750ml	S	$33.45	$17.33	$200.70	0.00%	-74.93%	6	0.00%	-75.00%	1	
					$33.45	$17.33	$200.70	0.00%		6	0.001%		1	
	907760	750	TRINAFOUR CARIGNANE 750ml	S	$18.24	$11.96	$200.64	0.00%	100.00%	11	0.00%	100.00%	1	
					$18.24	$11.96	$200.64	0.00%		11	0.001%		1	
	948771	750	BINYAMINA RES SAUV BLANC 750ml	S	$16.69	$8.50	$200.28	0.00%	-77.67%	12	0.00%	-80.00%	1	
					$16.69	$8.50	$200.28	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954868	750	ELODIE BALME VDF ROUGE 750ml	S	$16.69	$8.50	$200.28	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.69	$8.50	$200.28	0.00%		12	0.001%		1	
	954171	750	TAKARA SHOCHU 750ml	S	$16.61	$8.56	$199.32	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.61	$8.56	$199.32	0.00%		12	0.001%		1	
	954069	750	COR CELLARS CHARDTOCAI AGO 750ml	S	$16.60	$10.84	$199.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.60	$10.84	$199.20	0.00%		12	0.001%		1	
	954070	750	COR CELLARS SPARKLING WHITE AGO 750ml	S	$16.60	$10.84	$199.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.60	$10.84	$199.20	0.00%		12	0.001%		1	
	953604	750	DEAUX ANNE FONTANILLES 750ml	S	$16.53	$8.42	$198.36	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.53	$8.42	$198.36	0.00%		12	0.001%		1	
	909879	750	SCARBOLO SAUV BLANC 750ml	S	$16.53	$8.42	$198.36	0.00%	-48.82%	12	0.00%	-50.00%	1	
					$16.53	$8.42	$198.36	0.00%		12	0.001%		1	
	954384	750	SAINT GEORGE SYNORO 750ml	S	$32.83	$17.00	$196.98	0.00%	100.00%	6	0.00%	100.00%	1	
					$32.83	$17.00	$196.98	0.00%		6	0.001%		1	
	954114	750	CAPOSALDO SWEET PEACH MOSCATO 750ml	S	$16.38	$8.33	$196.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.38	$8.33	$196.56	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954451	750	SAN ANTONIO CARDINALE RED 750ml	S	$8.18	$4.09	$196.20	0.00%	100.00%	24	0.00%	100.00%	2	
					$8.33	$4.17	$99.96	0.00%		12	0.001%		1	
					$8.02	$4.00	$96.24	0.00%		12	0.001%		1	
	953378	750	CRISTO DI CAMPOBELLO ROSSO 750ml	U	$16.32	$8.33	$195.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.32	$8.33	$195.84	0.00%		12	0.001%		1	
	953559	750	STEORRA SPARKLING 750ml	S	$16.32	$8.33	$195.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.32	$8.33	$195.84	0.00%		12	0.001%		1	
	905313	750	SANFORD SANTA RITA HILL PN'16 750ml	S	$32.61	$17.00	$195.66	0.00%	100.00%	6	0.00%	100.00%	1	
					$32.61	$17.00	$195.66	0.00%		6	0.001%		1	
	920867	750	PRELIUS VERMENTINO 750ml	S	$16.27	$8.39	$195.24	0.00%	506.34%	12	0.00%	500.00%	1	
					$16.27	$8.39	$195.24	0.00%		12	0.001%		1	
	954554	750	ALEXAKIS ASSYRTIKO 750ml	S	$16.22	$8.25	$194.64	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.22	$8.25	$194.64	0.00%		12	0.001%		1	
	919213	750	MALVIRA ROERO TRINIT'00 750ml	S	$64.84	$34.22	$194.52	0.00%	0.00%	3	0.00%	0.00%	0	
					$64.84	$34.22	$194.52	0.00%		3	0.000%		0	
	908203	750	JACUZZI CABERNET SAUVIGNON'13 750ml	S	$16.20	$8.33	$194.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.20	$8.33	$194.40	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	909442	750	JACUZZI PRIMITIVO 2014 750ml	S	$16.20	$8.33	$194.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.20	$8.33	$194.40	0.00%		12	0.001%		1	
	951527	750	PHIFER NAC MIXED CASE #2 750ml	S	$32.25	$17.00	$193.50	0.00%	1.10%	6	0.00%	0.00%	1	
					$32.25	$17.00	$193.50	0.00%		6	0.001%		1	
	948790	750	BARKAN RES. B.A. CHARD 750ml	S	$16.06	$8.17	$192.72	0.00%	10.08%	12	0.00%	0.00%	1	
					$16.06	$8.17	$192.72	0.00%		12	0.001%		1	
	952591	750	DOULOUFAKIS DAFNIOS LIATIKO 750ml	S	$16.06	$8.17	$192.72	0.00%	10.76%	12	0.00%	0.00%	1	
					$16.06	$8.17	$192.72	0.00%		12	0.001%		1	
	416830	750	LOLEA SANGRIA RED 750ml	S	$16.01	$8.25	$192.12	0.00%	100.00%	12	0.00%	100.00%	1	
					$16.01	$8.25	$192.12	0.00%		12	0.001%		1	
	954009	750	MASSIFILTI SUAVIA 750ml	S	$31.99	$16.55	$191.94	0.00%	100.00%	6	0.00%	100.00%	1	
					$31.99	$16.55	$191.94	0.00%		6	0.001%		1	
	948627	750	SUAVIA MASSI FITTI 750ml	S	$31.99	$16.55	$191.94	0.00%	100.00%	6	0.00%	100.00%	1	
					$31.99	$16.55	$191.94	0.00%		6	0.001%		1	
	951057	750	VIEIRA DE SOUSA TAWNY PORT 10 YR 750ml	S	$31.98	$21.00	$191.88	0.00%	-74.83%	6	0.00%	-75.00%	1	
					$31.98	$21.00	$191.88	0.00%		6	0.001%		1	
	953865	750	ZARATE ALBARINO BALADO 750ml	S	$31.97	$19.83	$191.82	0.00%	100.00%	6	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953865				$31.97	$19.83	$191.82	0.00%		6	0.001%		1	
	951911	750	TOMBOLINI VERDICCHIO RISERVA 750ml	S	$31.87	$16.50	$191.22	0.00%	-0.69%	6	0.00%	0.00%	1	
					$31.87	$16.50	$191.22	0.00%		6	0.001%		1	
	948782	750	BARTENURA PINOT GRIGO 750ml	S	$15.85	$8.16	$190.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$15.85	$8.16	$190.20	0.00%		12	0.001%		1	
	953357	750	AMARO DEL ETNA 750ml	S	$37.99	$19.58	$189.95	0.00%	100.00%	5	0.00%	100.00%	0	
					$37.99	$19.58	$189.95	0.00%		5	0.001%		0	
	954409	750	DOM HUET PETTILANT SPARKLING 750ml	S	$31.55	$16.50	$189.30	0.00%	100.00%	6	0.00%	100.00%	1	
					$31.55	$16.50	$189.30	0.00%		6	0.001%		1	
	953203	750	LES TETES BORDEAUX AU SUIVANT 750ml	S	$15.75	$8.00	$189.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$15.75	$8.00	$189.00	0.00%		12	0.001%		1	
	919409	750	TEAL LAKE RES SHIRAZ 750ml	S	$15.75	$8.00	$189.00	0.00%	-50.16%	12	0.00%	-50.00%	1	
					$15.75	$8.00	$189.00	0.00%		12	0.001%		1	
	510567	750	ST MICHELLE CAB CANOE RIDGE '13 750ml	S	$31.32	$16.51	$187.92	0.00%	-77.79%	6	0.00%	-80.00%	1	
					$31.32	$16.51	$187.92	0.00%		6	0.001%		1	
	950917	750	BAGLIO DEI GRISI VIOGNIE 750ml	S	$15.59	$7.92	$187.08	0.00%	100.00%	12	0.00%	100.00%	1	
					$15.59	$7.92	$187.08	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953916	750	VON BUHL BONE DRY ROSE 750ml	S	$15.57	$8.00	$186.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$15.57	$8.00	$186.84	0.00%		12	0.001%		1	
	953366	750	ROSE AND SON SAUVIGNON BLANC 750ml	S	$15.48	$10.00	$185.76	0.00%	100.00%	12	0.00%	100.00%	1	
					$15.48	$10.00	$185.76	0.00%		12	0.001%		1	
	948783	750	BARTENURA OVADIA CHIANTI 750ml	S	$15.44	$7.83	$185.28	0.00%	-47.21%	12	0.00%	-50.00%	1	
					$15.44	$7.83	$185.28	0.00%		12	0.001%		1	
	952684	750	BASTIANICH SCHIPEETINO ORSONE 750ml	S	$15.44	$7.83	$185.28	0.00%	-60.00%	12	0.00%	-60.00%	1	
					$15.44	$7.83	$185.28	0.00%		12	0.001%		1	
	951913	750	CASTELFIORA VERDICCHIO AMPHORA 750ml	S	$15.36	$7.79	$184.32	0.00%	-49.44%	12	0.00%	-50.00%	1	
					$15.36	$7.79	$184.32	0.00%		12	0.001%		1	
	951450	750	COTE DES ROSES ROSE 750ml	S	$15.36	$7.79	$184.32	0.00%	100.00%	12	0.00%	100.00%	1	
					$15.36	$7.79	$184.32	0.00%		12	0.001%		1	
	949188	750	FAILLA CHARDONNAY FORT ROSS 750ml	S	$46.07	$24.23	$184.28	0.00%	-69.10%	4	0.00%	-69.23%	0	
					$46.07	$24.23	$184.28	0.00%		4	0.000%		0	
	907740	750	CHALONE PINOT NOIR MONTERAY CN 750ml	S	$14.10	$7.42	$183.30	0.00%	-68.05%	13	0.00%	-68.29%	1	
					$14.10	$7.42	$183.30	0.00%		13	0.002%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952366	750	PODERE LE RIPI E SIRENE BRUNELLO ' 750ml	S	$30.49	$20.00	$182.94	0.00%	-92.07%	6	0.00%	-90.00%	1	
					$30.49	$20.00	$182.94	0.00%		6	0.001%		1	
	954511	750	CHATEAU BELA RIESLING 750ml	S	$15.19	$8.00	$182.28	0.00%	100.00%	12	0.00%	100.00%	1	
					$15.19	$8.00	$182.28	0.00%		12	0.001%		1	
	951279	750	ENRIQUE MENDOZA LA TREMENDA 750ml	S	$15.15	$7.68	$181.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$15.15	$7.68	$181.80	0.00%		12	0.001%		1	
	946807	750	MANISCHEWITZ CONCORDGRAPE RED 750ml	S	$5.04	$2.60	$181.44	0.00%	203.01%	36	0.00%	200.00%	3	
					$5.04	$2.60	$181.44	0.00%		36	0.004%		3	
	953601	750	TIRE PE MERLOT 750ml	S	$15.12	$7.67	$181.44	0.00%	100.00%	12	0.00%	100.00%	1	
					$15.12	$7.67	$181.44	0.00%		12	0.001%		1	
	947625	750	JUDDS HILL OAK KNOLLCHARD 750ml	S	$30.19	$20.00	$181.14	0.00%	20.64%	6	0.00%	20.00%	1	
					$30.19	$20.00	$181.14	0.00%		6	0.001%		1	
	953850	750	APOTHIC BREW RED 750ml	U	$14.99	$7.90	$179.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.99	$7.90	$179.88	0.00%		12	0.001%		1	
	953991	750	CHAT FONTENILLE RED 750ml	S	$14.99	$7.59	$179.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.99	$7.59	$179.88	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954582	750	JEFF COHN DEALMAKER RED 750ml	S	$14.99	$9.78	$179.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.99	$9.78	$179.88	0.00%		12	0.001%		1	
	953018	750	MANEGE A TROIS SPARKLING WINE 750ml	S	$14.99	$7.90	$179.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.99	$7.90	$179.88	0.00%		12	0.001%		1	
	954688	750	PLUNGERHEAD PETITE SIRAH 750ml	S	$14.99	$7.70	$179.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.99	$7.70	$179.88	0.00%		12	0.001%		1	
	951563	750	DOW'S WHITE PORT 750ml	S	$14.98	$7.70	$179.76	0.00%	-64.36%	12	0.00%	-66.67%	1	
					$14.98	$7.70	$179.76	0.00%		12	0.001%		1	
	954248	750	SMOCKSHOP BAND ALBARINO SPRING EPH 750ml	S	$29.95	$19.33	$179.70	0.00%	100.00%	6	0.00%	100.00%	1	
					$29.95	$19.33	$179.70	0.00%		6	0.001%		1	
	952017	750	DE WETSHOF LIMESTONE CHARD 17 750ml	S	$14.92	$7.56	$179.04	0.00%	-0.47%	12	0.00%	0.00%	1	
					$14.92	$7.56	$179.04	0.00%		12	0.001%		1	
	909802	750	BRUNO ROCCA BARBERA 'D ALBA 07 750ml	S	$35.53	$18.63	$177.65	0.00%	151.34%	5	0.00%	150.00%	0	
					$35.53	$18.63	$177.65	0.00%		5	0.001%		0	
	954692	750	VIEIRA DE SOUSA 40 YR TAWNY PORT 750ml	S	$177.12	$93.00	$177.12	0.00%	100.00%	1	0.00%	100.00%	0	
					$177.12	$93.00	$177.12	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951553	750	STELLA RIBOLLA GIALLA SPARKLING WI 750ml	S	$29.35	$15.25	$176.10	0.00%	-50.00%	6	0.00%	-50.00%	1	
					$29.35	$15.25	$176.10	0.00%		6	0.001%		1	
	953135	750	COFFELE SOAVE CLASSICO '16 750ml	S	$14.65	$7.42	$175.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.65	$7.42	$175.80	0.00%		12	0.001%		1	
	919601	750	ROCK WALL SAUV BLANC 750ml	S	$14.63	$7.50	$175.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.63	$7.50	$175.56	0.00%		12	0.001%		1	
	953347	750	ROCK WALL UNCLE ROGET'S ROSE 750ml	S	$14.63	$7.50	$175.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.63	$7.50	$175.56	0.00%		12	0.001%		1	
	954603	750	MOUNT RILEY MARLBOROUGH SAUV BLANC 750ml	S	$14.50	$7.33	$174.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.50	$7.33	$174.00	0.00%		12	0.001%		1	
	952942	750	SIKELE NERO D'AVOLA 750ml	S	$14.50	$7.33	$174.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.50	$7.33	$174.00	0.00%		12	0.001%		1	
	954348	750	DOM DE LES DEUX TERRES 750ml	S	$14.47	$9.33	$173.64	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.47	$9.33	$173.64	0.00%		12	0.001%		1	
	952655	750	SCHLOSS SCHONBORNRIESLING KABINET 750ml	S	$28.88	$15.00	$173.28	0.00%	100.00%	6	0.00%	100.00%	1	
					$28.88	$15.00	$173.28	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	368425	750	BANFI LE RIME CHARD-PINOT GRIG 750ml	S	$10.13	$5.12	$172.21	0.00%	-29.17%	17	0.00%	-29.17%	1	
					$10.13	$5.12	$172.21	0.00%		17	0.002%		1	
	950619	750	MURPHY GOODE CABERNET 750ml	S	$14.25	$7.50	$171.00	0.00%	-66.42%	12	0.00%	-66.67%	1	
					$14.25	$7.50	$171.00	0.00%		12	0.001%		1	
	953591	750	ST. CLAIR MIMBRES WHITE 750ml	S	$14.25	$7.50	$171.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.25	$7.50	$171.00	0.00%		12	0.001%		1	
	953252	750	EBO LEBO AOSTA 750ml	S	$28.44	$14.67	$170.64	0.00%	100.00%	6	0.00%	100.00%	1	
					$28.44	$14.67	$170.64	0.00%		6	0.001%		1	
	954333	750	APALTAGUA GRANATE 750ml	S	$14.20	$7.17	$170.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.20	$7.17	$170.40	0.00%		12	0.001%		1	
	954313	750	MARICHAL PREMIUM TANNAT 750ml	S	$14.20	$7.17	$170.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.20	$7.17	$170.40	0.00%		12	0.001%		1	
	947487	750	AVISSI PROSECCO 750ml	S	$14.14	$7.37	$169.68	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.14	$7.37	$169.68	0.00%		12	0.001%		1	
	953148	750	COLUMBIA CABERNET SAUVIGNON 750ml	S	$14.14	$7.45	$169.68	0.00%	100.00%	12	0.00%	100.00%	1	
					$14.14	$7.45	$169.68	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952561	750	MONTEVIA MALBEC 750ml	S	$13.99	$7.08	$167.88	0.00%	-95.24%	12	0.00%	-95.24%	1	
					$13.99	$7.08	$167.88	0.00%		12	0.001%		1	
	907552	750	COASTAL VINES CHARD 750ml	S	$6.99	$3.33	$167.76	0.00%	-26.50%	24	0.00%	-33.33%	2	
					$6.99	$3.33	$167.76	0.00%		24	0.003%		2	
	919603	750	ROCK WALL ROCKPILE ZINFANDEL 750ml	S	$41.89	$22.00	$167.56	0.00%	0.81%	4	0.00%	0.00%	0	
					$41.89	$22.00	$167.56	0.00%		4	0.000%		0	
	905315	750	KSARA CHAT BLANC DE BLANC 750ml	S	$13.89	$7.00	$166.68	0.00%	-42.17%	12	0.00%	-50.00%	1	
					$13.89	$7.00	$166.68	0.00%		12	0.001%		1	
	954508	750	TERRE A MANO SASSOCARLO 2013 750ml	S	$27.66	$18.00	$165.96	0.00%	100.00%	6	0.00%	100.00%	1	
					$27.66	$18.00	$165.96	0.00%		6	0.001%		1	
	951056	750	VIEIRA DE SOUSA LBV PORT 750ml	S	$27.51	$18.00	$165.06	0.00%	-49.32%	6	0.00%	-50.00%	1	
					$27.51	$18.00	$165.06	0.00%		6	0.001%		1	
	952373	750	LUNETTA ROSE 750ml	S	$13.75	$6.94	$165.00	0.00%	-50.00%	12	0.00%	-50.00%	1	
					$13.75	$6.94	$165.00	0.00%		12	0.001%		1	
	948519	750	ONCE UPON A VINE BIGBAD RED BLEND 750ml	S	$13.71	$6.90	$164.52	0.00%	100.00%	12	0.00%	100.00%	1	
					$13.71	$6.90	$164.52	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949805	750	BURIED CANE CHARDONNAY 750ml	S	$13.53	$6.92	$162.36	0.00%	-0.37%	12	0.00%	0.00%	1	
					$13.53	$6.92	$162.36	0.00%		12	0.001%		1	
	912957	750	JERIKO CHARDONNAY'11/ 12 750ml	S	$13.46	$8.75	$161.52	0.00%	347.92%	12	0.00%	300.00%	1	
					$13.46	$8.75	$161.52	0.00%		12	0.001%		1	
	950500	750	TERRA ANDINA SAV BLANC 750ml	S	$13.40	$6.75	$160.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$13.40	$6.75	$160.80	0.00%		12	0.001%		1	
	953718	750	FREY BIODYNAMIC FIELD BLEND 750ml	S	$13.38	$6.83	$160.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$13.38	$6.83	$160.56	0.00%		12	0.001%		1	
	954564	750	VERRAZZANO ROSSO 750ml	S	$13.38	$6.74	$160.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$13.38	$6.74	$160.56	0.00%		12	0.001%		1	
	953394	750	ALOIS LAGEDER PORER PINOT GRIGIO 750ml	S	$26.66	$13.83	$159.96	0.00%	100.00%	6	0.00%	100.00%	1	
					$26.66	$13.83	$159.96	0.00%		6	0.001%		1	
	920986	750	SANTA TRESA CERASUOLO 750ml	S	$13.33	$6.71	$159.96	0.00%	1.14%	12	0.00%	0.00%	1	
					$13.33	$6.71	$159.96	0.00%		12	0.001%		1	
	952457	750	ROSCATO BIANCO DOLCE 750ml	D	$13.32	$6.71	$159.84	0.00%	100.00%	12	0.00%	100.00%	1	
					$13.32	$6.71	$159.84	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	903943	750	BULLY HILL LOVE GOAT RED 750ml	S	$13.31	$7.00	$159.72	0.00%	100.00%	12	0.00%	100.00%	1	
					$13.31	$7.00	$159.72	0.00%		12	0.001%		1	
	953139	750	LA FARRA PROSECCO TREVISO 750ml	S	$13.24	$6.67	$158.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$13.24	$6.67	$158.88	0.00%		12	0.001%		1	
	907513	750	LAYER CAKE PRIMITIVO/ZINFANDEL 750ml	S	$15.81	$8.33	$158.10	0.00%	64.79%	10	0.00%	66.67%	1	
					$15.81	$8.33	$158.10	0.00%		10	0.001%		1	
	919168	750	14 HANDS TOO HOT TO TROT WHITE 750ml	S	$13.13	$6.90	$157.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$13.13	$6.90	$157.56	0.00%		12	0.001%		1	
	948251	750	VILLA JOLANDA MOSCATO PEACH 750ml	S	$13.13	$6.61	$157.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$13.13	$6.61	$157.56	0.00%		12	0.001%		1	
	953605	750	PORTO BOHEMICA PINOT NOIR 750ml	S	$13.09	$6.58	$157.08	0.00%	100.00%	12	0.00%	100.00%	1	
					$13.09	$6.58	$157.08	0.00%		12	0.001%		1	
	909456	750	WENTE SAUV BLANC LOUIS MEL 750ml	S	$13.09	$6.68	$157.08	0.00%	-12.38%	12	0.00%	0.00%	1	
					$13.09	$6.68	$157.08	0.00%		12	0.001%		1	
	953854	750	TUCK BECKSTOFFER HOGWASH 750ml	S	$13.03	$6.67	$156.36	0.00%	100.00%	12	0.00%	100.00%	1	
					$13.03	$6.67	$156.36	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**906827**	**750**	**BV COASTAL SAUV BLANC 750ml**	**S**	**$13.01**	**$6.84**	**$156.12**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$13.01	$6.84	$156.12	0.00%		12	0.001%		1	
	949422	**750**	**CASTELLO DELLA SALA BRMT CHARD 750ml**	**S**	**$25.99**	**$13.67**	**$155.94**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$25.99	$13.67	$155.94	0.00%		6	0.001%		1	
	953998	**750**	**CHATEAU DU TERTRE '16 750ml**	**S**	**$12.99**	**$6.53**	**$155.88**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$12.99	$6.53	$155.88	0.00%		12	0.001%		1	
	954922	**750**	**MOONSTONE CUCUMBER MINT SAKE 750ml**	**S**	**$12.98**	**$6.52**	**$155.76**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$12.98	$6.52	$155.76	0.00%		12	0.001%		1	
	953226	**750**	**PINOT PROJECT PINOT GRIGIO 750ml**	**S**	**$12.93**	**$6.50**	**$155.16**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$12.93	$6.50	$155.16	0.00%		12	0.001%		1	
	953227	**750**	**PINOT PROJECT ROSÉ 750ml**	**S**	**$12.93**	**$6.50**	**$155.16**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$12.93	$6.50	$155.16	0.00%		12	0.001%		1	
	953802	**750**	**WILSON CREEK PEACH BELLINI 750ml**	**S**	**$12.89**	**$6.57**	**$154.68**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$12.89	$6.57	$154.68	0.00%		12	0.001%		1	
	920980	**750**	**BARON ROTHCHILD FLECHAS GRAN MAL 750ml**	**S**	**$25.72**	**$13.33**	**$154.32**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$25.72	$13.33	$154.32	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951372	750	NINO NEGRI INFERNO '14 750ml	S	$25.67	$13.50	$154.02	0.00%	1.10%	6	0.00%	0.00%	1	
					$25.67	$13.50	$154.02	0.00%		6	0.001%		1	
	953457	750	ZARATE CAINO TINTO 17 750ml	S	$38.42	$13.33	$153.68	0.00%	100.00%	4	0.00%	100.00%	0	
					$38.42	$13.33	$153.68	0.00%		4	0.000%		0	
	920527	750	VILLA WOLF PINOT GRIS PFALZ 750ml	S	$12.79	$6.50	$153.48	0.00%	1.11%	12	0.00%	0.00%	1	
					$12.79	$6.50	$153.48	0.00%		12	0.001%		1	
	907435	750	SEVEN DAUGHTERS WHITE BLEND 750ml	S	$12.72	$6.50	$152.64	0.00%	-48.00%	12	0.00%	-50.00%	1	
					$12.72	$6.50	$152.64	0.00%		12	0.001%		1	
	418340	750	MATUA PINOT NOIR 750ml	S	$12.70	$6.68	$152.40	0.00%	100.00%	12	0.00%	100.00%	1	
					$12.70	$6.68	$152.40	0.00%		12	0.001%		1	
	954960	750	FLOREAL CIDER 750ml	S	$25.29	$16.50	$151.74	0.00%	100.00%	6	0.00%	100.00%	1	
					$25.29	$16.50	$151.74	0.00%		6	0.001%		1	
	949426	750	PRATS & SYMINGTON POST SCRIPTUM 750ml	S	$25.15	$12.85	$150.90	0.00%	100.00%	6	0.00%	100.00%	1	
					$25.15	$12.85	$150.90	0.00%		6	0.001%		1	
	953471	750	EULALIA PONS CAVA RESERVE 750ml	S	$25.09	$13.00	$150.54	0.00%	100.00%	6	0.00%	100.00%	1	
					$25.09	$13.00	$150.54	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953466	750	STEKAR MALVAZIJA 14 750ml	S	$12.52	$6.28	$150.24	0.00%	100.00%	12	0.00%	100.00%	1	
					$12.52	$6.28	$150.24	0.00%		12	0.001%		1	
	948792	750	BARKAN CLASSIC PINOTAGE 750ml	S	$12.46	$6.25	$149.52	0.00%	4.97%	12	0.00%	0.00%	1	
					$12.46	$6.25	$149.52	0.00%		12	0.001%		1	
	948794	750	BARKAN CLASSIC SHIRAZ 750ml	S	$12.46	$6.25	$149.52	0.00%	-47.07%	12	0.00%	-50.00%	1	
					$12.46	$6.25	$149.52	0.00%		12	0.001%		1	
	948965	750	ONE HOPE CABERNET 750ml	S	$11.47	$5.83	$149.11	0.00%	-68.47%	13	0.00%	-65.79%	1	
					$11.47	$5.83	$149.11	0.00%		13	0.002%		1	
	953737	750	ART+SCIENCE HUMBLE PERRY 750ml	S	$12.25	$7.83	$147.00	0.00%	100.00%	12	0.00%	100.00%	1	
					$12.25	$7.83	$147.00	0.00%		12	0.001%		1	
	946671	750	RAYMOND SOMM SELECT CABERNET 750ml	S	$12.16	$6.20	$145.92	0.00%	100.00%	12	0.00%	100.00%	1	
					$12.16	$6.20	$145.92	0.00%		12	0.001%		1	
	919655	750	MAGNOLIA GROVE CHARD 750ml	S	$12.13	$6.38	$145.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$12.13	$6.38	$145.56	0.00%		12	0.001%		1	
	954246	750	MAGNOLIA GROVE MERLOT 750ml	S	$12.13	$6.37	$145.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$12.13	$6.37	$145.56	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954245	750	MAGNOLIA GROVE PINOT GRIGIO 750ml	S	$12.13	$6.37	$145.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$12.13	$6.37	$145.56	0.00%		12	0.001%		1	
	954244	750	MAGNOLIA GROVE ROSÉ 750ml	S	$12.13	$6.37	$145.56	0.00%	100.00%	12	0.00%	100.00%	1	
					$12.13	$6.37	$145.56	0.00%		12	0.001%		1	
	952052	750	APOTHIC ROSE 750ml	S	$12.12	$6.37	$145.44	0.00%	100.00%	12	0.00%	100.00%	1	
					$12.12	$6.37	$145.44	0.00%		12	0.001%		1	
	949439	750	RODNEY STRONG MERLOTSONOMA SELECT 750ml	S	$12.11	$6.16	$145.32	0.00%	100.00%	12	0.00%	100.00%	1	
					$12.11	$6.16	$145.32	0.00%		12	0.001%		1	
	953817	750	VIERA DE SOUSA FINE TAWNY PORT 750ml	S	$12.11	$7.75	$145.32	0.00%	100.00%	12	0.00%	100.00%	1	
					$12.11	$7.75	$145.32	0.00%		12	0.001%		1	
	954247	750	SEA PEARL SAUVIGNON BLANC 750ml	S	$12.09	$6.17	$145.08	0.00%	100.00%	12	0.00%	100.00%	1	
					$12.09	$6.17	$145.08	0.00%		12	0.001%		1	
	498875	750	RAVENSWOOD ZIN DICKERSON'12/13 750ml	S	$27.23	$18.34	$144.28	0.00%	-84.21%	5	0.00%	-80.77%	0	
					$35.36	$18.34	$106.08	0.00%		3	0.000%		0	
					$19.10	$18.34	$38.20	0.00%		2	0.000%		0	
	917802	750	SBRAGIA ZIN LA PROMESSA'8/09 750ml	S	$28.78	$15.01	$143.90	0.00%	-54.13%	5	0.00%	-54.55%	0	
					$28.78	$15.01	$143.90	0.00%		5	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	508295	750	ADESSO CAGNINA ROMAGNA 750ml	S	$11.99	$6.00	$143.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$11.99	$6.00	$143.88	0.00%		12	0.001%		1	
	955015	750	BEN AMI CHARDONNAY 750ml	S	$11.99	$6.00	$143.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$11.99	$6.00	$143.88	0.00%		12	0.001%		1	
	955014	750	BEN AMI MERLOT 750ml	S	$11.99	$6.00	$143.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$11.99	$6.00	$143.88	0.00%		12	0.001%		1	
	953253	750	MOUNTAIN MERLOT 750ml	S	$11.99	$6.10	$143.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$11.99	$6.10	$143.88	0.00%		12	0.001%		1	
	950773	750	MADRIA SANGRIA MOSCATO 750ml	S	$5.99	$3.11	$143.76	0.00%	100.00%	24	0.00%	100.00%	2	
					$5.99	$3.11	$143.76	0.00%		24	0.003%		2	
	949362	750	VILLA ROSA MOSCATO D'ASTI 750ml	S	$11.91	$5.96	$142.92	0.00%	100.00%	12	0.00%	100.00%	1	
					$11.91	$5.96	$142.92	0.00%		12	0.001%		1	
	946694	750	MILBRANDT TRADITIONS RIESLING 750ml	S	$11.85	$6.00	$142.20	0.00%	-97.10%	12	0.00%	-97.14%	1	
					$11.85	$6.00	$142.20	0.00%		12	0.001%		1	
	954217	750	AGRICOLA PUNICA MONTESSU 750ml	S	$23.58	$12.08	$141.48	0.00%	100.00%	6	0.00%	100.00%	1	
					$23.58	$12.08	$141.48	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953300	750	ALLURE BUBBLY CALIFORNIA PEACH 750ml	S	$11.76	$6.00	$141.12	0.00%	100.00%	12	0.00%	100.00%	1	
					$11.76	$6.00	$141.12	0.00%		12	0.001%		1	
	954532	750	CORNU LEDOIX BLANC 2014 750ml	S	$46.67	$24.42	$140.01	0.00%	100.00%	3	0.00%	100.00%	0	
					$46.67	$24.42	$140.01	0.00%		3	0.000%		0	
	953866	750	NATALINO DEL PRETE PRIMITIVO NATAL 750ml	S	$12.46	$6.25	$137.06	0.00%	100.00%	11	0.00%	100.00%	1	
					$12.46	$6.25	$137.06	0.00%		11	0.001%		1	
	950295	750	BRUNI GRANACHE OLETRECONFINE 750ml	S	$22.80	$11.67	$136.80	0.00%	3.92%	6	0.00%	0.00%	1	
					$22.80	$11.67	$136.80	0.00%		6	0.001%		1	
	919905	750	ANAKENA SAUV BLANC 750ml	S	$9.07	$4.44	$136.05	0.00%	100.00%	15	0.00%	100.00%	1	
					$9.07	$4.44	$136.05	0.00%		15	0.002%		1	
	907884	750	STEMMARI MOSCATO MEZZACO 750ml	S	$11.21	$5.58	$134.52	0.00%	100.00%	12	0.00%	100.00%	1	
					$11.21	$5.58	$134.52	0.00%		12	0.001%		1	
	948776	750	ALFASI RES MALBEC/SYRAH 750ml	S	$11.15	$5.66	$133.80	0.00%	-50.00%	12	0.00%	-50.00%	1	
					$11.15	$5.66	$133.80	0.00%		12	0.001%		1	
	617551	750	SKINNY GIRL WHITE WINE 750ml	S	$11.11	$5.83	$133.32	0.00%	100.00%	12	0.00%	100.00%	1	
					$11.11	$5.83	$133.32	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953296	750	19 CRIMES CHARDONNAY 750ml	S	$11.10	$5.83	$133.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$11.10	$5.83	$133.20	0.00%		12	0.001%		1	
	948722	750	CHATEAUX JARNIOUX BEAUJOLAIS 750ml	S	$11.10	$5.50	$133.20	0.00%	0.00%	12	0.00%	0.00%	1	
					$11.10	$5.50	$133.20	0.00%		12	0.001%		1	
	949029	750	SKOUROS ZOE WHITE 750ml	S	$11.05	$5.50	$132.60	0.00%	-50.00%	12	0.00%	-50.00%	1	
					$11.05	$5.50	$132.60	0.00%		12	0.001%		1	
	466960	750	FOREST GLEN MERLOT 750ml	S	$11.03	$5.50	$132.36	0.00%	100.00%	12	0.00%	100.00%	1	
					$11.03	$5.50	$132.36	0.00%		12	0.001%		1	
	953622	750	ZOLO WHITE 750ml	S	$11.03	$5.58	$132.36	0.00%	100.00%	12	0.00%	100.00%	1	
					$11.03	$5.58	$132.36	0.00%		12	0.001%		1	
	947693	750	JONATA EL ALMA CAB FRANC 750ml	S	$132.33	$70.00	$132.33	0.00%	-66.50%	1	0.00%	-66.67%	0	
					$132.33	$70.00	$132.33	0.00%		1	0.000%		0	
	954025	750	FONTES DA CUNHA MONDECO RED 750ml	S	$10.99	$5.77	$131.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$10.99	$5.77	$131.88	0.00%		12	0.001%		1	
	954832	750	MOULIN DE GASSIC GUILHM ROSÉ 750ml	S	$10.99	$5.46	$131.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$10.99	$5.46	$131.88	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953966	750	PALLADIO ROSSO 750ml	S	$10.99	$5.47	$131.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$10.99	$5.47	$131.88	0.00%		12	0.001%		1	
	948437	750	PALLAVICINI FRASCATI 750ml	S	$10.89	$5.42	$130.68	0.00%	100.00%	12	0.00%	100.00%	1	
					$10.89	$5.42	$130.68	0.00%		12	0.001%		1	
	953047	750	ALDEN ALLI NAC MIXED CASE #2 750ml	S	$21.72	$11.17	$130.32	0.00%	100.00%	6	0.00%	100.00%	1	
					$21.72	$11.17	$130.32	0.00%		6	0.001%		1	
	952371	750	NATURA ROSE 750ml	S	$10.68	$5.42	$128.16	0.00%	-50.00%	12	0.00%	-50.00%	1	
					$10.68	$5.42	$128.16	0.00%		12	0.001%		1	
	920950	750	SANTA CHRISTINA PINOT GRIGIO 750ml	S	$14.14	$7.45	$127.26	0.00%	100.00%	9	0.00%	100.00%	1	
					$14.14	$7.45	$127.26	0.00%		9	0.001%		1	
	954664	750	BOESCHEN KATIE ROSE 2018 750ml	S	$10.49	$5.50	$125.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$10.49	$5.50	$125.88	0.00%		12	0.001%		1	
	915145	750	RAVENSWOOD ZIN BARRICIA'12/13 750ml	S	$27.23	$18.34	$125.18	0.00%	-90.10%	4	0.00%	-88.89%	0	
					$35.36	$18.34	$106.08	0.00%		3	0.000%		0	
					$19.10	$18.34	$19.10	0.00%		1	0.000%		0	
	948773	750	HERZOG SELEC VDP ORGCABERNET 750ml	S	$10.37	$5.25	$124.44	0.00%	-1.05%	12	0.00%	0.00%	1	
					$10.37	$5.25	$124.44	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**630825**	**750**	**SYCAMORE LANE CHARD 750ml**	**S**	**$5.19**	**$2.68**	**$124.44**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	
					$5.52	$2.86	$66.24	0.00%		12	0.001%		1	
					$4.85	$2.50	$58.20	0.00%		12	0.001%		1	
	953551	**750**	**11 PINOS BOBAL OV 16 750ml**	**S**	**$11.21**	**$5.58**	**$123.31**	**0.00%**	**100.00%**	**11**	**0.00%**	**100.00%**	**1**	
					$11.21	$5.58	$123.31	0.00%		11	0.001%		1	
	954336	**750**	**SANTA LUCIA LACRIMA MORRO D'ALBA 750ml**	**S**	**$20.50**	**$5.19**	**$123.00**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$20.50	$5.19	$123.00	0.00%		6	0.001%		1	
	948102	**750**	**ASYLUM 750ml**	**S**	**$15.15**	**$7.79**	**$121.20**	**0.00%**	**100.00%**	**8**	**0.00%**	**100.00%**	**1**	
					$15.15	$7.79	$121.20	0.00%		8	0.001%		1	
	507975	**750**	**SLEDGEHAMMER FORGED RED 750ml**	**S**	**$10.09**	**$5.29**	**$121.08**	**0.00%**	**0.00%**	**12**	**0.00%**	**0.00%**	**1**	
					$10.09	$5.29	$121.08	0.00%		12	0.001%		1	
	950900	**750**	**CASAL GARCIA VINHO VERDE 750ml**	**S**	**$10.08**	**$4.97**	**$120.96**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$10.08	$4.97	$120.96	0.00%		12	0.001%		1	
	954015	**750**	**RIEFLE CREMANT D'ALSACE BRUT 750ml**	**S**	**$20.15**	**$10.37**	**$120.90**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$20.15	$10.37	$120.90	0.00%		6	0.001%		1	
	471752	**750**	**GREYSTONE MERLOT 750ml**	**S**	**$10.06**	**$5.09**	**$120.72**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$10.06	$5.09	$120.72	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	814560	750	PASEK CELLARS CRANBERRY WINE 750ml	S	$10.06	$5.05	$120.72	0.00%	100.00%	12	0.00%	100.00%	1	
					$10.06	$5.05	$120.72	0.00%		12	0.001%		1	
	952627	750	BAREFOOT REFRESH MOSCATO 750ml	S	$9.99	$5.24	$119.88	0.00%	0.00%	12	0.00%	0.00%	1	
					$9.99	$5.24	$119.88	0.00%		12	0.001%		1	
	909932	750	MARK WEST CHARDONNAY 750ml	S	$9.99	$5.23	$119.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$9.99	$5.23	$119.88	0.00%		12	0.001%		1	
	953072	750	MAURITSON NAC MIXED CASE #2 750ml	S	$19.68	$10.00	$118.08	0.00%	100.00%	6	0.00%	100.00%	1	
					$19.68	$10.00	$118.08	0.00%		6	0.001%		1	
	946973	750	SA PRUM RIESLING 750ml	S	$13.09	$6.58	$117.81	0.00%	100.00%	9	0.00%	100.00%	1	
					$13.09	$6.58	$117.81	0.00%		9	0.001%		1	
	954623	750	NINE VINES MOSCATO 750ml	S	$9.79	$5.13	$117.48	0.00%	100.00%	12	0.00%	100.00%	1	
					$9.79	$5.13	$117.48	0.00%		12	0.001%		1	
	953100	750	PRIDE MOUNTAIN NAC MIXED CASE #2 750ml	S	$19.42	$9.65	$116.52	0.00%	100.00%	6	0.00%	100.00%	1	
					$19.42	$9.65	$116.52	0.00%		6	0.001%		1	
	953733	750	HONEYWOOD RASPBERRY WINE 750ml	S	$9.65	$4.83	$115.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$9.65	$4.83	$115.80	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919454	750	PAYSAGE ST EMILION BLEND 750ml	S	$38.13	$20.00	$114.39	0.00%	-39.74%	3	0.00%	-40.00%	0	
					$38.13	$20.00	$114.39	0.00%		3	0.000%		0	
	953055	750	FAILLA NAC MIXED CASE #2 750ml	S	$18.80	$9.65	$112.80	0.00%	100.00%	6	0.00%	100.00%	1	
					$18.80	$9.65	$112.80	0.00%		6	0.001%		1	
	951371	750	NINO NEGRI QUADRIO '14 750ml	S	$18.40	$9.63	$110.40	0.00%	-49.45%	6	0.00%	-50.00%	1	
					$18.40	$9.63	$110.40	0.00%		6	0.001%		1	
	952577	750	VIEIRA SOUSA FINE WHITE PORT 750ml	S	$12.21	$7.83	$109.89	0.00%	226.22%	9	0.00%	250.00%	1	
					$12.21	$7.83	$109.89	0.00%		9	0.001%		1	
	954435	750	JEAN VESSELLE NV BRUT RES 750ml	S	$52.27	$27.42	$104.54	0.00%	100.00%	2	0.00%	100.00%	0	
					$52.27	$27.42	$104.54	0.00%		2	0.000%		0	
	907534	750	CINZANO VERMOUTH EXTRA DRY 750ml	S	$8.53	$4.46	$102.36	0.00%	-67.47%	12	0.00%	-66.67%	1	
					$8.53	$4.46	$102.36	0.00%		12	0.001%		1	
	949062	750	ROGUE CHIPOTLE SPIRIT 750ml	S	$50.29	$26.67	$100.58	0.00%	0.00%	2	0.00%	0.00%	0	
					$50.29	$26.67	$100.58	0.00%		2	0.000%		0	
	920172	750	MONTEVINA WINERY MEROT 750ml	S	$9.09	$4.76	$99.99	0.00%	100.00%	11	0.00%	100.00%	1	
					$9.09	$4.76	$99.99	0.00%		11	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954146	750	STAGLIN ROSE 2017 750ml	S	$7.85	$5.00	$94.20	0.00%	100.00%	12	0.00%	100.00%	1	
					$7.85	$5.00	$94.20	0.00%		12	0.001%		1	
	950151	750	BASTIANICH PINOT PLUS 750ml	S	$6.98	$3.33	$83.76	0.00%	-66.28%	12	0.00%	-66.67%	1	
					$6.98	$3.33	$83.76	0.00%		12	0.001%		1	
	906161	750	MONSOON RED 750ml	U	$13.54	$6.84	$81.24	0.00%	-94.94%	6	0.00%	-95.00%	1	
					$13.54	$6.84	$81.24	0.00%		6	0.001%		1	
	919736	750	BEDROCK ABRENTE ALBARINO 750ml	S	$20.28	$13.33	$81.12	0.00%	151.68%	4	0.00%	150.00%	0	
					$20.28	$13.33	$81.12	0.00%		4	0.000%		0	
	949504	750	VALDEZ PINOT NOIR R R'12 750ml	X	$40.53	$26.90	$81.06	0.00%	-88.20%	2	0.00%	-88.24%	0	
					$40.53	$26.90	$81.06	0.00%		2	0.000%		0	
	947014	750	RUTHERFORD HILL CHARD 750ml	S	$20.23	$10.50	$80.92	0.00%	-71.19%	4	0.00%	-71.43%	0	
					$20.23	$10.50	$80.92	0.00%		4	0.000%		0	
	907615	750	HOPE WINERY CHARD 750ml	S	$12.69	$6.49	$76.14	0.00%	-89.23%	6	0.00%	-89.29%	1	
					$12.69	$6.49	$76.14	0.00%		6	0.001%		1	
	809015	750	ARBOR MIST SANGRIA ZINFANDEL 750ml	S	$6.13	$3.19	$73.56	0.00%	0.99%	12	0.00%	0.00%	1	
					$6.13	$3.19	$73.56	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	**919656**	**750**	**MAGNOLIA GROVE CABERNET SAUV 750ml**	**S**	**$5.99**	**$3.11**	**$71.88**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$5.99	$3.11	$71.88	0.00%		12	0.001%		1	
	947951	**750**	**SHEA PINOT NOIR HOMER VYD 750ml**	**S**	**$71.75**	**$47.77**	**$71.75**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	
					$71.75	$47.77	$71.75	0.00%		1	0.000%		0	
	559157	**750**	**CRANE LAKE MOSCATO 750ml**	**S**	**$5.65**	**$2.66**	**$67.80**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$5.65	$2.66	$67.80	0.00%		12	0.001%		1	
	949249	**750**	**CROSSINGS SPARKLING RIESLING SRV 750ml**	**S**	**$33.36**	**$17.67**	**$66.72**	**0.00%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	
					$33.36	$17.67	$66.72	0.00%		2	0.000%		0	
	904463	**750**	**SYCAMORE LANE CAB SAUV. 750ml**	**S**	**$5.52**	**$2.86**	**$66.24**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	
					$5.52	$2.86	$66.24	0.00%		12	0.001%		1	
	949723	**750**	**STELLA ROSA MOSCATO ROSE 750ml**	**S**	**$13.13**	**$6.72**	**$65.65**	**0.00%**	**100.00%**	**5**	**0.00%**	**100.00%**	**0**	
					$13.13	$6.72	$65.65	0.00%		5	0.001%		0	
	953052	**750**	**BARLOW MIXED CASE #2 750ml**	**S**	**$10.08**	**$5.00**	**$60.48**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**1**	
					$10.08	$5.00	$60.48	0.00%		6	0.001%		1	
	906153	**750**	**CRANE LAKE PETITE SIRAH 750ml**	**S**	**$5.04**	**$2.34**	**$60.48**	**0.00%**	**0.00%**	**12**	**0.00%**	**0.00%**	**1**	
					$5.04	$2.34	$60.48	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	458930	750	CRANE LAKE PINOT NOIR CALIF 750ml	S	$5.04	$2.34	$60.48	0.00%	100.00%	12	0.00%	100.00%	1	
					$5.04	$2.34	$60.48	0.00%		12	0.001%		1	
	952525	750	METHODE SAUVAGE CAB FRANC OCCULT 750ml	U	$19.45	$12.67	$58.35	0.00%	-95.00%	3	0.00%	-95.00%	0	
					$19.45	$12.67	$58.35	0.00%		3	0.000%		0	
	955002	750	RISATA PINK MOSCATO 750ml	S	$19.20	$10.06	$57.60	0.00%	100.00%	3	0.00%	100.00%	0	
					$19.20	$10.06	$57.60	0.00%		3	0.000%		0	
	951381	750	ALAEKSANDER WHITE LABEL BLEND 750ml	S	$57.20	$38.00	$57.20	0.00%	-97.18%	1	0.00%	-97.22%	0	
					$57.20	$38.00	$57.20	0.00%		1	0.000%		0	
	948823	750	BERTANI VILLA ARVED IAMARONE 750ml	S	$56.75	$29.73	$56.75	0.00%	100.00%	1	0.00%	100.00%	0	
					$56.75	$29.73	$56.75	0.00%		1	0.000%		0	
	947258	750	DE STEFANI CAB SAUV 750ml	S	$25.31	$13.00	$50.62	0.00%	-97.78%	2	0.00%	-97.78%	0	
					$25.31	$13.00	$50.62	0.00%		2	0.000%		0	
	919212	750	MALVIRA ROERO TRINITA NEBBIOLO 750ml	S	$49.38	$26.00	$49.38	0.00%	-49.74%	1	0.00%	-50.00%	0	
					$49.38	$26.00	$49.38	0.00%		1	0.000%		0	
	950642	750	STELLINA DE NOTTE PINOT GRIGIO 750ml	S	$12.32	$6.47	$49.28	0.00%	100.00%	4	0.00%	100.00%	0	
					$12.32	$6.47	$49.28	0.00%		4	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952629	750	CARLO ROSSI RED 750ml	S	$3.99	$2.05	$47.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$3.99	$2.05	$47.88	0.00%		12	0.001%		1	
	907992	750	PARAISO PINOT NOIR 750ml	S	$23.89	$12.32	$47.78	0.00%	100.00%	2	0.00%	100.00%	0	
					$23.89	$12.32	$47.78	0.00%		2	0.000%		0	
	916407	750	ALEX GAMBAL ST AUBIN CHIEN'06 750ml	X	$47.76	$31.67	$47.76	0.00%	100.00%	1	0.00%	100.00%	0	
					$47.76	$31.67	$47.76	0.00%		1	0.000%		0	
	947132	750	PLANTAGENET HAZARD HILL SHIRAZ 750ml	S	$11.77	$6.00	$47.08	0.00%	-49.94%	4	0.00%	-50.00%	0	
					$11.77	$6.00	$47.08	0.00%		4	0.000%		0	
	586415	750	MANISCHEWITZ CREAM WHT CONCORD 750ml	X	$3.89	$2.60	$46.68	0.00%	100.00%	12	0.00%	100.00%	1	
					$3.89	$2.60	$46.68	0.00%		12	0.001%		1	
	950155	750	CAROL SHELTON ZIN MIXED CASE 750ml	S	$14.08	$9.17	$42.24	0.00%	100.00%	3	0.00%	100.00%	0	
					$14.08	$9.17	$42.24	0.00%		3	0.000%		0	
	920654	750	RIVINO VIOGNIER 750ml	S	$20.29	$13.23	$40.58	0.00%	-77.71%	2	0.00%	-77.78%	0	
					$20.29	$13.23	$40.58	0.00%		2	0.000%		0	
	950783	750	MICROBIO VERDEJO FRAGILE 750ml	S	$39.43	$26.00	$39.43	0.00%	100.00%	1	0.00%	100.00%	0	
					$39.43	$26.00	$39.43	0.00%		1	0.000%		0	
	955001	750	RISATA MOSCATO D'ASTI WHITE 750ml	S	$19.18	$10.05	$38.36	0.00%	100.00%	2	0.00%	100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	955001				$19.18	$10.05	$38.36	0.00%		2	0.000%		0	
	951858	750	RETRO CELLARS HOWELL MNT. PETITE S 750ml	S	$37.65	$25.00	$37.65	0.00%	-91.55%	1	0.00%	-91.67%	0	
					$37.65	$25.00	$37.65	0.00%		1	0.000%		0	
	947639	750	ZEPALTAS HEINTZ CHARD 750ml	S	$33.94	$22.49	$33.94	0.00%	100.00%	1	0.00%	100.00%	0	
					$33.94	$22.49	$33.94	0.00%		1	0.000%		0	
	949510	750	DAOU RESERVE SEVENTEEN FORTY'14 750ml	X	$33.39	$17.37	$33.39	0.00%	100.00%	1	0.00%	100.00%	0	
					$33.39	$17.37	$33.39	0.00%		1	0.000%		0	
	951910	750	TOMBOLINI VERDICCHIO SUPERIORE 750ml	S	$24.84	$12.83	$24.84	0.00%	9.52%	1	0.00%	8.33%	0	
					$24.84	$12.83	$24.84	0.00%		1	0.000%		0	
	947980	750	BONNY DOON LE CIGAREBLANC 750ml	S	$24.81	$12.96	$24.81	0.00%	-88.73%	1	0.00%	-88.89%	0	
					$24.81	$12.96	$24.81	0.00%		1	0.000%		0	
	267715	750	FAT BASTARD CABERNET SAUVIGNON 750ml	S	$7.55	$7.09	$22.65	0.00%	-99.91%	3	0.00%	-99.86%	0	
					$7.55	$7.09	$22.65	0.00%		3	0.000%		0	
	917187	750	SLIPSTREAM GRENACHE'06 750ml	S	$20.21	$10.47	$20.21	0.00%	100.00%	1	0.00%	100.00%	0	
					$20.21	$10.47	$20.21	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952107	750	MAITRE DE HERRON SAUVIGNON BLANC 750ml	S	$20.20	$13.27	$20.20	0.00%	-91.55%	1	0.00%	-91.67%	0	
					$20.20	$13.27	$20.20	0.00%		1	0.000%		0	
	913827	750	PEACHY CANYON ZIN OLD SCHOOL'0 750ml	S	$15.23	$7.84	$15.23	0.00%	100.00%	1	0.00%	100.00%	0	
					$15.23	$7.84	$15.23	0.00%		1	0.000%		0	
	507998	750	667 NOBLE VINES PINOT NOIR 750ml	S	$14.14	$7.44	$14.14	0.00%	-99.74%	1	0.00%	-99.74%	0	
					$14.14	$7.44	$14.14	0.00%		1	0.000%		0	
	082186	750	ARROW SPEARMINT SCHNAPPS 750ml	S	$7.06	$3.68	$14.12	0.00%	100.00%	2	0.00%	100.00%	0	
					$7.06	$3.68	$14.12	0.00%		2	0.000%		0	
	948331	750	ROSATELLO ROSE 750ml	S	$11.68	$5.83	$11.68	0.00%	-94.74%	1	0.00%	-95.00%	0	
					$11.68	$5.83	$11.68	0.00%		1	0.000%		0	
	909293	750	FAIRBANKS WHITE PORT 750ml	S	$5.51	$2.85	$5.51	0.00%	-88.85%	1	0.00%	-88.89%	0	
					$5.51	$2.85	$5.51	0.00%		1	0.000%		0	
	568830	750	COPPERIDGE CHARDONNAY 750ml	S	$5.05	$2.61	$5.05	0.00%	100.00%	1	0.00%	100.00%	0	
					$5.05	$2.61	$5.05	0.00%		1	0.000%		0	
	953606	750	ALICE BEAUFORT CHARMOIRE 750ml	S			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952025	750	BEDROCK WIRZ RIESLING '16 750ml	S			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	949408	750	FINCA ANTIGUA VIURA 750ml	S			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	953859	750	GOULEE DE COS D' ESTOURNEL 15 750ml	S			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	947495	750	GRANGE DES PERES ROUGE 2010 750ml	S			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	953603	750	KOPPITSCH WELSCHRIESLING 750ml	S			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	953573	750	MAJAS COTES CATALANES ROUGE 16 750ml	S			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	953867	750	NATALINO DEL PRETE NEGROAMARO 15 750ml	S			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	949413	750	PASSADOURO RED 750ml	S			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	909819	750	TAKASHI RED 750ml	S			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	951328	750	COTES DE CIEL VIOGNIER 750ml	S			($12.87)	0.00%	-101.28%	(1)	0.00%	-101.39%	0	
					$12.87	$8.25	($12.87)	0.00%		(1)	0.000%		0	
	952098	750	CHATEAU DE CAMPUGET 1753 ROSE 750ml	S			($14.98)	0.00%	-102.80%	(1)	0.00%	-102.78%	0	
					$14.98	$7.52	($14.98)	0.00%		(1)	0.000%		0	
	946658	750	MARCO FELLUGA MONGRIS PINOT GRIG 750ml	S			($19.23)	0.00%	100.00%	(1)	0.00%	100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	946658				$19.23	$9.97	($19.23)	0.00%		(1)	0.000%		0	
	952196	750	DOM FORCA REAL MAS DE GARRIGUE 750ml	S			($27.70)	0.00%	-102.08%	(2)	0.00%	-102.08%	0	
					$13.85	$6.98	($27.70)	0.00%		(2)	0.000%		0	
	952751	750	MERCOURI REFROSCO 750ml	S			($35.99)	0.00%	100.00%	(1)	0.00%	100.00%	0	
					$35.99	$18.67	($35.99)	0.00%		(1)	0.000%		0	
	494760	750	PEJU PROVINCE CAB SAUV 750ml	S			($52.20)	0.00%	100.00%	(1)	0.00%	100.00%	0	
					$52.20	$27.50	($52.20)	0.00%		(1)	0.000%		0	
	908485	750	GARGIULO 575 OVX CAB 750ml	S			($298.71)	0.00%	-133.79%	(1)	0.00%	-133.33%	0	
					$298.71	$200.00	($298.71)	0.00%		(1)	0.000%		0	
	950549	750	14 HANDS KENTUCKY DERBY CAB 750ml	S					100.00%			100.00%	0	
	909020	750	181 MERLOT 750ml	S					100.00%			100.00%	0	
	948636	750	3-D PINOT NOIR 2012 750ml	S					100.00%			100.00%	0	
	952431	750	ABADIA RETUERTA SELECCION EPSECIAL 750ml	S					100.00%			100.00%	0	
	952636	750	ABADIA RETUERTA SELECION ESPECIAL 750ml	S					100.00%			100.00%	0	
	914573	750	ABBAZIA NOVACELLA KERNER'16 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951979	750	ADAMI SUL LIEVITO FRIZZANTE 750ml	S					100.00%			100.00%	0	
	952454	750	ADEGAS GALEAGA EL CAYADO MENCIA RO 750ml	S					100.00%			100.00%	0	
	917986	750	ALANA-TOKAJ HARSLEVELU DRY'05 750ml	S					100.00%			100.00%	0	
	919646	750	ALBERTONI MERLOT 750ml	S					100.00%			100.00%	0	
	951380	750	ALEKSANDER PASO ROBLES RESERVE 750ml	S					100.00%			100.00%	0	
	950453	750	ALEX GAMBAL CHARMES CHAMBERTIN'12 750ml	S					100.00%			100.00%	0	
	950071	750	ALEX GAMBAL CHOREY-BEAUNE 750ml	S					100.00%			100.00%	0	
	950070	750	ALEX GAMBAL SAVIGNY-BEAUNE BLANC 750ml	S					100.00%			100.00%	0	
	950975	750	ALEX GAMBAL SAVIGNY-LESBEAUNE LER 750ml	S					100.00%			100.00%	0	
	948797	750	ALEX THE GREAT CABERNET 750ml	S					100.00%			100.00%	0	
	949136	750	ALLEGRINI VERMINTINO 750ml	S					100.00%			100.00%	0	
	952664	750	ALPENFIRE EMBER CIDER 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952665	750	ALPENFIRE GLOW CIDER 750ml	S					100.00%			100.00%	0	
	952666	750	ALPENFIRE SPARK CIDER 750ml	S					100.00%			100.00%	0	
	952592	750	ALPHA AXIA 750ml	S					100.00%			100.00%	0	
	950314	750	ALZANIA RETORNO 750ml	S					100.00%			100.00%	0	
	951841	750	AMAURICE NIGHT OWL 750ml	S					100.00%			100.00%	0	
	951919	750	AMAURICE SYRAH FRED '13 750ml	S					100.00%			100.00%	0	
	951636	750	AMICI NAC MIXED CASE 750ml	S					100.00%			100.00%	0	
	951702	750	ANEW ROSE 750ml	S					100.00%			100.00%	0	
	947178	750	ANIMA NEGRA-AN2008 750ml	S					100.00%			100.00%	0	
	950380	750	ANTHILL FARMS PINOT NOIR TINAMARIE 750ml	S					100.00%			100.00%	0	
	919669	750	ARCANUM 750ml	S					100.00%			100.00%	0	
	911252	750	ARGIOLAS COSTAMO VERMENTINO 750ml	S					100.00%			100.00%	0	
	903984	750	ARGYLE CHARD. WILLAMETTE 750ml	S					100.00%			100.00%	0	
	951613	750	ARIETTA CABERNET '13 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951615	750	ARIETTA H BLOCK '09 750ml	S					100.00%			100.00%	0	
	951612	750	ARIETTA QUARTET 750ml	S					100.00%			100.00%	0	
	951621	750	ARIETTA VARIATION ONE '10 750ml	S					100.00%			100.00%	0	
	951610	750	ARIETTA WHITE KEYS 750ml	S					100.00%			100.00%	0	
	951611	750	ARIETTA WHITE KEYS RESERVE 750ml	S					100.00%			100.00%	0	
	948261	750	ARNOUX GIGONDAS 2014 750ml	S					100.00%			100.00%	0	
	947975	750	ART IN THE AGE RHUBARB 750ml	U					100.00%			100.00%	0	
	951273	750	ARTEZ EAU DE VIE DE POIRE 750ml	S					100.00%			100.00%	0	
	920290	750	ASENJO & MANSO A&M ESPECIAL '06 750ml	S					100.00%			100.00%	0	
	950790	750	ATTEMS PINOT GRIGIO RAMATO 750ml	S					100.00%			100.00%	0	
	952458	750	AVIRON MORGON COTES DE PY 750ml	S					100.00%			100.00%	0	
	952449	750	AYAMURASAKI HOZEN 750ml	S					100.00%			100.00%	0	
	951647	750	B CELLARS NAC MIXED CASE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951881	750	BABEVIBOBU VALENCIA 750ml	S					100.00%			100.00%	0	
	954521	750	BADIA A COLTIBUONO CLASSICO RESERVA750ml	S					100.00%			100.00%	0	
	950688	750	BAGLIO DI GRISI GRILLO 750ml	S					100.00%			100.00%	0	
	950687	750	BAGLIO DI GRISIS SYRAH 750ml	S					100.00%			100.00%	0	
	951007	750	BALANCING ACT CHARDONNAY 750ml	S					100.00%			100.00%	0	
	951716	750	BANSHEE CHARDONNAY 750ml	S					100.00%			100.00%	0	
	952088	750	BANSHEE MORDECAI 750ml	S					100.00%			100.00%	0	
	950402	750	BARACCHI O'LOILLO TUSCANO ROSSO 750ml	S					100.00%			100.00%	0	
	920452	750	BARDA BY BODEGA CHACRA 750ml	S					100.00%			100.00%	0	
	442565	750	BAREFOOT CELLARS ROSA RED BLEND 750ml	S					100.00%			100.00%	0	
	948793	750	BARKAN CLASSIC PETITE SIRAH 750ml	S					100.00%			100.00%	0	
	951395	750	BARNAUT AUTHENTIQUE ROSE BRUT GRAN 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	347200	750	BARON FINI VALD PINOT GRIGIO 750ml	S					100.00%			100.00%	0	
	947578	750	BARON HERZOG LATE HARVEST RIESLI 750ml	S					100.00%			100.00%	0	
	950215	750	BASTIANICH FRIULANO ADRIATICO 750ml	S					100.00%			100.00%	0	
	950695	750	BASTIANICH FRIULANO VINI ORSONE 750ml	S					100.00%			100.00%	0	
	951219	750	BASTIANICH ORSONE CHARDONNAY 750ml	S					100.00%			100.00%	0	
	950775	750	BASTIANICH PINOT GRIGIO VINIORSONE 750ml	S					100.00%			100.00%	0	
	920657	750	BEDROCK EVANGELHO ZIN 750ml	S					100.00%			100.00%	0	
	948397	750	BEDROCK HERITAGE SONOMA 750ml	X					100.00%			100.00%	0	
	951586	750	BEDROCK HERITAGE SONOMA 750ml	X					100.00%			100.00%	0	
	946655	750	BEDROCK HUDSON SYRAH 750ml	S					100.00%			100.00%	0	
	951585	750	BEDROCK NERVO RANCH HERITAGE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919576	750	BEDROCK PAGANI RANCHHEIRLOOM R 750ml	S					100.00%			100.00%	0	
	952024	750	BEDROCK SAUVIGNON BLANC SONOMA VAL 750ml	S					100.00%			100.00%	0	
	953421	750	BEL SIT SICHIVEJ BARBERA D'ASTI SU 750ml	S					100.00%			100.00%	0	
	905808	750	BEL VENTO PINOT GRIGO 750ml	S					100.00%			100.00%	0	
	443958	750	BELLA UNION CABERNETNAPA 750ml	S					100.00%			100.00%	0	
	950487	750	BELLE AMBIANCE PINOT NOIR 750ml	S					100.00%			100.00%	0	
	952621	750	BENIOTOME SHOCHU 750ml	S					100.00%			100.00%	0	
	444050	750	BENZIGER CABERNET SONOMA 750ml	S					100.00%			100.00%	0	
	919295	750	BENZIGER CHARD SONOMA 750ml	S					100.00%			100.00%	0	
	906555	750	BENZIGER SAUV BLANC 750ml	S					100.00%			100.00%	0	
	946794	750	BERA ASTI SPUMANTE 750ml	S					100.00%			100.00%	0	
	949468	750	BERGSTROM CUMBERLANDRESERVE PN 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951496	750	BERNARD LATOUR VACQUERAYS 750ml	S					100.00%			100.00%	0	
	948346	750	BERTAGNOLLI GRAPPA DI TOROLDEGO 750ml	S					100.00%			100.00%	0	
	903287	750	BERTANI AMARONE 750ml	S					100.00%			100.00%	0	
	903839	750	BERTANI DUE VUE 750ml	S					100.00%			100.00%	0	
	950122	750	BERTRAND CHARDONNAY 750ml	S					100.00%			100.00%	0	
	950121	750	BERTRAND CORBIERES 750ml	S					100.00%			100.00%	0	
	907960	750	BEX RIESLING 750ml	S					100.00%			100.00%	0	
	952342	750	BILLAUD-SIMON CHABLIS '15 MILLIEU 750ml	S					100.00%			100.00%	0	
	952344	750	BILLAUD-SIMON CHABLIS PREUSES '15 750ml	S					100.00%			100.00%	0	
	952226	750	BLACK RASPBERRY NECTAR 750ml	S					100.00%			100.00%	0	
	907888	750	BLUE MOON PINOT GRIS 750ml	S					100.00%			100.00%	0	
	951410	750	BOCA VALLANA 750ml	S					100.00%			100.00%	0	
	952632	750	BODEGAS MONTEABELLON '14 750ml	S					100.00%			100.00%	0	
	952427	750	BODEGAS PINTIA 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952633	750	BODEGAS PINTIA '12 750ml	S					100.00%			100.00%	0	
	949905	750	BODEGAS VOLVER TARIMA HILL'10 750ml	S					100.00%			100.00%	0	
	464695	750	BONTERRA ZINFANDEL 750ml	S					100.00%			100.00%	0	
	947314	750	BORGO M PINOT GRIGIO'14 750ml	S					100.00%			100.00%	0	
	947561	750	BORGO SCOPETO CHIANTI CLASSICO 750ml	S					100.00%			100.00%	0	
	951620	750	BORGOGNO BAROLO '11 750ml	S					100.00%			100.00%	0	
	951875	750	BOTROMAGNO NERO DI TROIA IGP 750ml	S					100.00%			100.00%	0	
	907132	750	BOUTARI KRETIKOS RED 750ml	S					-73.32%			-75.00%	0	
	905657	750	BOUTARI KRETIKOS WHITE 09 750ml	S					100.00%			100.00%	0	
	951298	750	BRANA DOMAINE IROULEGUY ROUGE'13 750ml	S					100.00%			100.00%	0	
	951297	750	BRANA HARRI GRI IROULEGUY RGE'13 750ml	S					100.00%			100.00%	0	
	950778	750	BRANDINI ARNEIS 750ml	S					100.00%			100.00%	0	
	950776	750	BRANDINI BAROLO '06 750ml	S					100.00%			100.00%	0	
	950700	750	BRANDINI DOLCETTO D'ALBA 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951703	750	BRANDINI LE COCCINELLE '15 750ml	S					100.00%			100.00%	0	
	950132	750	BRANDINI MOSCATO D'ASTI 750ml	S					100.00%			100.00%	0	
	952803	750	BREWER CLIFTON SANTA RITA HILLS CH 750ml	S					100.00%			100.00%	0	
	948887	750	BREWER CLIFTON SRH PINOT NOIR14 750ml	S					100.00%			100.00%	0	
	950480	750	BREWER-CLIFTON SRH CHARDONNAY '15 750ml	S					100.00%			100.00%	0	
	919262	750	BRIDLEWOOD PINOT NOIR 750ml	S					100.00%			100.00%	0	
	952363	750	BROC CELLARS COUNOISE 750ml	S					100.00%			100.00%	0	
	952895	750	BROC NOUVEAU 750ml	S					100.00%			100.00%	0	
	950669	750	BRONCO ROCK HOLLOW CAB '11 750ml	U					100.00%			100.00%	0	
	950575	750	BRONCO WINEMAKERS SELECT 750ml	S					100.00%			100.00%	0	
	950641	750	BROWN ESTATE NV ZIN FANDEL 750ml	S					100.00%			100.00%	0	
	947970	750	BROWN FAMILY CABERNET 750ml	U					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954976	750	BRUNO GIACOSA ARNEIS 2017 750ml	S					100.00%			100.00%	0	
	909722	750	BUGLIONI II VIGLIACCO 750ml	S					100.00%			100.00%	0	
	919632	750	BUGLIONI SPUDORATO 750ml	S					100.00%			100.00%	0	
	952240	750	BUJANDA CRIANZA 750ml	S					100.00%			100.00%	0	
	948347	750	C`EST LA VIE ROSE 750ml	S					100.00%			100.00%	0	
	919620	750	CA DE CALLE RES RED 750ml	S					100.00%			100.00%	0	
	946714	750	CACCIATA TUSCAN RED BLEND 09 750ml	S					100.00%			100.00%	0	
	947731	750	CADE NAPA CABERNET SAUV'13 750ml	S					100.00%			100.00%	0	
	955009	750	CADENCE TAPTEIL VINEYARD 750ml	S					100.00%			100.00%	0	
	949322	750	CAIAROSSA TOSCANA '06 750ml	S					100.00%			100.00%	0	
	951290	750	CALERA CC VIOGNIER 750ml	S					100.00%			100.00%	0	
	948441	750	CALISTA PINOT NOIR EDNA VALLEY 750ml	S					100.00%			100.00%	0	
	952089	750	CAMP ZINFANDEL 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947406	750	CAMPOBELLO CHIANTI 750ml	S					100.00%			100.00%	0	
	951903	750	CANARD-DUCHENE CHAMPAGNE CUVEE LEO 750ml	S					100.00%			100.00%	0	
	913552	750	CANOE RIDGE CABERNET RSV'14 750ml	S					100.00%			100.00%	0	
	951398	750	CANON 14 PINOT NOIR 750ml	S					100.00%			100.00%	0	
	951397	750	CANON 15 CHARDONNAY 750ml	S					100.00%			100.00%	0	
	646600	750	CANYON ROAD WHITE ZIN 750ml	S					100.00%			100.00%	0	
	952423	750	CAPCANED MAS COLLET 750ml	S					100.00%			100.00%	0	
	952424	750	CAPCANES MAS PICOSA ROSE 750ml	S					100.00%			100.00%	0	
	950662	750	CARLETTO MONTEPULCIANO 750ml	S					100.00%			100.00%	0	
	952785	750	CAROL SHELTON FLORENCE SIRAH'06 750ml	S					100.00%			100.00%	0	
	952784	750	CAROL SHELTON KARMA '06 750ml	S					100.00%			100.00%	0	
	952783	750	CAROL SHELTON KARMA '14 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	920303	750	CAROL SHELTON ROCKPILE PETITE SI 750ml	S					100.00%			100.00%	0	
	952540	750	CASA DE DAREI JOSE 750ml	S					100.00%			100.00%	0	
	952768	750	CASAS DEL BOSQUE PEQUENAS SYRAH 750ml	S					100.00%			100.00%	0	
	951720	750	CASTELLO DI AMA HAIKU 750ml	S					100.00%			100.00%	0	
	911521	750	CASTELLO RAMPOLLA SAMMARCO '11 750ml	S					100.00%			100.00%	0	
	952873	750	CASTIGLON DEL BOSCO BRUNELLO 750ml	S					100.00%			100.00%	0	
	920989	750	CATALDI MADONNA MALANDRINO 750ml	S					100.00%			100.00%	0	
	948755	750	CATALDI MADONNA PECORINO GIULIA 750ml	S					100.00%			100.00%	0	
	919956	750	CATENA VISTA FLORES MALBEC 750ml	S					100.00%			100.00%	0	
	951407	750	CATTLEYA PINOT NOIR DONUM 750ml	S					100.00%			100.00%	0	
	951562	750	CATTLEYA SOBERANES SYRAH 750ml	S					100.00%			100.00%	0	
	951590	750	CAUTIERO GRECO 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952043	750	CAVALOTTO BRICCO BOSCHIS BAROLO '1 750ml	S					100.00%			100.00%	0	
	952739	750	CAVE DE BISSEY CREMANT ROSE 750ml	S					100.00%			100.00%	0	
	952931	750	CAVE GRAND CRUS MACON VINZZELLES 750ml	S					100.00%			100.00%	0	
	919355	750	CEAGO ROSE OF SYRAH DEL LAGO 750ml	S					100.00%			100.00%	0	
	907478	750	CH D' AUVERNIER OEILDE PERRIX 2017 750ml	S					-24.84%			-25.00%	0	
	952313	750	CH. RICHARD BERGERAC CUVEE 750ml	S					100.00%			100.00%	0	
	952899	750	CHAHUT DE PRODIGES LA MULE 750ml	U					100.00%			100.00%	0	
	951356	750	CHAPOUTIER HERMITAGE ROUGE LE GREF 750ml	S					100.00%			100.00%	0	
	920804	750	CHAPPELLET CHENIN BLANC '15 750ml	S					100.00%			100.00%	0	
	948689	750	CHARLES & CHARLES CHARD 750ml	S					100.00%			100.00%	0	
	951321	750	CHASE CELLARS PETITE SIRAH'13 750ml	S					100.00%			100.00%	0	
	951320	750	CHASE CELLARS ZIN RESERVE '13 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951317	750	CHASE CELLARS ZINDANDEL '13 750ml	S					100.00%			100.00%	0	
	948033	750	CHAT DE CHAMBERT CAHORS 09 750ml	S					100.00%			100.00%	0	
	951999	750	CHAT D'EPIRE SAVENNIERES CVE SPCL 750ml	S					100.00%			100.00%	0	
	951877	750	CHAT DESMERAIL MARGAUX 750ml	U					100.00%			100.00%	0	
	948246	750	CHAT DUC DE BROGLIE '09 750ml	S					100.00%			100.00%	0	
	905902	750	CHAT KEFRAYA ROUGE 750ml	S					100.00%			100.00%	0	
	948031	750	CHAT LA TOUR CHAMBERT CAHORS'14 750ml	S					100.00%			100.00%	0	
	950463	750	CHAT LANESSAN HAUT-MEDOC'10 750ml	S					100.00%			100.00%	0	
	948040	750	CHAT SUBILAUX 2014 750ml	S					100.00%			100.00%	0	
	951920	750	CHAT VANNIERES ROSE BANDOL 750ml	S					100.00%			100.00%	0	
	952262	750	CHAT VRAI CAILLOU ROUGE BRDX 750ml	S					100.00%			100.00%	0	
	949772	750	CHATEAU BLEU ABELARD'07 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951778	750	CHATEAU LA BESSANE '08 750ml	S					100.00%			100.00%	0	
	949492	750	CHATEAU LATOUR MART ILLAC '11 750ml	S					100.00%			100.00%	0	
	948011	750	CHESTER'S ANVIL HATTORI HANZO 750ml	S					100.00%			100.00%	0	
	952065	750	CHESTER'S ANVIL ZINFANDEL MEAD RAN 750ml	S					100.00%			100.00%	0	
	951980	750	CHIARLI BLANC DE BLANC CLETO 750ml	S					100.00%			100.00%	0	
	949475	750	CHICKEN DINNER RED 750ml	S					100.00%			100.00%	0	
	948056	750	CHICKEN DINNER WHITE'13 6PK 750ml	S					100.00%			100.00%	0	
	951700	750	CHLOE PINOT GRIGIO 750ml	S					100.00%			100.00%	0	
	410305	750	CHOCOVINE WHIPPED CREAM WINE 750ml	S					100.00%			100.00%	0	
	951824	750	CHOP CHOP CABERNET SAUVIGNON 750ml	S					100.00%			100.00%	0	
	981865	750	CIACCI BRUNELLO '12 750ml	S					100.00%			100.00%	0	
	950346	750	CINDER LAISSEZ FAIREWHITE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	908122	750	CINZANO ROSSO VERMOUTH 750ml	S					100.00%			100.00%	0	
	951269	750	CLAQUE PEPIN NORMAND CIDER BRUT 750ml	S					304.73%			300.00%	0	
	950988	750	CLINE FARMHOUSE WHITE 750ml	S					100.00%			100.00%	0	
	952000	750	CLOS ST MAGDELAINE CASSIS BLNC 750ml	S					100.00%			100.00%	0	
	908867	750	COL D ORCIA BRUNELLODI MONTALC 750ml	S					100.00%			100.00%	0	
	951679	750	COLLI DI LUNA ROSSO AUXO 750ml	S					100.00%			100.00%	0	
	951681	750	COLLI DI LUNI BIANCO FIOR 750ml	S					100.00%			100.00%	0	
	951680	750	COLLI DI LUNI ROSSO NICCOLO V 750ml	S					100.00%			100.00%	0	
	951678	750	COLLI DI VERMENTINO BLACK LABEL 750ml	S					100.00%			100.00%	0	
	951677	750	COLLI DI VERMENTINO GREY LABEL 750ml	S					100.00%			100.00%	0	
	558100	750	COLUMBIA CHARDONNAY 750ml	S					100.00%			100.00%	0	
	458000	750	COLUMBIA WINERY MERLOT'13 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951821	750	COMELLI SAUV BLANC 750ml	S					100.00%			100.00%	0	
	947789	750	CONO SUR ORGANIC CHARD 750ml	S					100.00%			100.00%	0	
	955073	750	CONTADO AGLIANICODE MOLISE RES 2013750ml	S					100.00%			100.00%	0	
	951545	750	CONTINUUM NAC MIXED CASE 750ml	S					100.00%			100.00%	0	
	952296	750	CONTRADE NEGROAMARO 750ml	S					100.00%			100.00%	0	
	948274	750	CONVEXITY NAPA VLY CAB SAUV 750ml	S					100.00%			100.00%	0	
	951486	750	COPPOLA DIRECTOR'S CHARDONNAY 750ml	S					100.00%			100.00%	0	
	951484	750	COPPOLA DIRECTOR'S JAWS CHARDONNAY 750ml	S					100.00%			100.00%	0	
	951478	750	COPPOLA DIRECTOR'S KING KONG CABER 750ml	S					100.00%			100.00%	0	
	951543	750	COPPOLA DIRECTOR'S MERLOT 750ml	S					100.00%			100.00%	0	
	950493	750	COPPOLA VIRGINIA DARE P.N. 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951667	750	COSTANTI BRUNELLO DI MONTALCINO '1 750ml	S					100.00%			100.00%	0	
	952231	750	COTES DE CIEL CAB FRANC 750ml	S					100.00%			100.00%	0	
	951326	750	COTES DE CIEL MERLOT 750ml	S					100.00%			100.00%	0	
	948954	750	COULOIR CAMPBELL RANCH P.N. 750ml	S					100.00%			100.00%	0	
	946962	750	COULOIR CHILENO PINOT NOIR 750ml	S					100.00%			100.00%	0	
	948545	750	COULOIR JOHN SEBASTIANO P.N. 750ml	S					100.00%			100.00%	0	
	948649	750	COULOIR LONDER PINOTNOIR 750ml	S					100.00%			100.00%	0	
	952419	750	COUSINO FINIS TARRAE 750ml	S					100.00%			100.00%	0	
	952418	750	COUSINO LOTA CABERNET 750ml	S					100.00%			100.00%	0	
	952417	750	COUSINO SAUVIGNON GRIS 750ml	S					100.00%			100.00%	0	
	919308	750	CRANE LAKE SANGIOVESE 750ml	S					100.00%			100.00%	0	
	919257	750	CROFT TAWNY PORT 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947771	750	CRUCERO SAUV BLANC '15 750ml	S					100.00%			100.00%	0	
	952428	750	CUNE CAVA 750ml	S					100.00%			100.00%	0	
	952429	750	CUNE GRAN RESERVA 750ml	S					100.00%			100.00%	0	
	950578	750	CURRAN GRENACHE GRIS 750ml	S					100.00%			100.00%	0	
	951577	750	CUVEE TRADITION 750ml	S					100.00%			100.00%	0	
	949711	750	CYRILZANGS BRUT'15 750 750ml	S					100.00%			100.00%	0	
	952509	750	DA LUCA FIANO 750ml	S					100.00%			100.00%	0	
	952508	750	DA LUCA NERO D'AVOLA 750ml	S					100.00%			100.00%	0	
	952510	750	DA LUCA PINOT GRIGIO 750ml	S					100.00%			100.00%	0	
	952673	750	DAL FORNO VERTICAL PACK 750ml	S					100.00%			100.00%	0	
	913882	750	DAMILANO BAROLO CANNUBI '11 750ml	S					100.00%			100.00%	0	
	952403	750	DAMILIANO LECINQUEVIGNE RISERVA '0 750ml	S					100.00%			100.00%	0	
	910766	750	D'ARENBERG CHARD OLIVE GROVE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947390	750	DAVID GIV LA BETE COTES DE RHONE 750ml	S					100.00%			100.00%	0	
	950620	750	DE LUCA PRIMITIVO 750ml	S					100.00%			100.00%	0	
	950893	750	DEL PROFESSORE VERMOUTH BLANCO 750ml	S					-59.75%			-60.00%	0	
	952725	750	DELAMOTTE BRUT ROSE NV 750ml	S					100.00%			100.00%	0	
	951178	750	DELAS CROZES HERMITAGE LOS CLOS '0 750ml	S					100.00%			100.00%	0	
	952135	750	DELAS ST. JOSEPH TOUMON 750ml	S					100.00%			100.00%	0	
	949929	750	DELAYED IN GLASS GSM '13 750ml	S					100.00%			100.00%	0	
	951582	750	DELAYED IN GLASS MERLOT BLEND 750ml	S					100.00%			100.00%	0	
	947529	750	DELAYED IN GLASS SYRAH '13 750ml	S					100.00%			100.00%	0	
	954486	750	DESCHAMPS POUILLY SUR LOIRE 750ml	S					100.00%			100.00%	0	
	909106	750	DETERT CAB FRANC '06/'09 MIXED CAS 750ml	S					100.00%			100.00%	0	
	951331	750	DI QUINDI MERLOT IGT 750ml	S					100.00%			100.00%	0	
	952519	750	DIEVOLE CC RISERVA '14 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952518	750	DIEVOLE CHIANTI CLASSICO '15 750ml	S					100.00%			100.00%	0	
	913618	750	DIOS BACO AMONTILLADO 750ml	S					100.00%			100.00%	0	
	952222	750	DIRECTOR'S CUT TECHNICOLOR RED BLE 750ml	S					100.00%			100.00%	0	
	951488	750	DIRECTOR'S PINOT NOIR 750ml	S					100.00%			100.00%	0	
	952314	750	DIWALD ZWEIGELT ROSE 750ml	S					100.00%			100.00%	0	
	952234	750	DOLCI COLLINE PROSECCO ROSÉ 750ml	S					100.00%			100.00%	0	
	948717	750	DOM LONG DEPA LES VAUCOPINS CHAB 750ml	S					100.00%			100.00%	0	
	951992	750	DOM MARNARINE CARIGNAN 750ml	S					100.00%			100.00%	0	
	951791	750	DOM VETRICCIE CORSE ROSE 750ml	S					100.00%			100.00%	0	
	952691	750	DOMAINE ALEXAKIS SYRAH 750ml	S					100.00%			100.00%	0	
	951945	750	DOMAINE ANSEN GEIERSTEIN DRY REISL 750ml	S					100.00%			100.00%	0	
	951944	750	DOMAINE ANSEN STEIG PINOT NOIR '14 750ml	S					100.00%			100.00%	0	
	951947	750	DOMAINE ANSEN WEINGARTEN WHITE BLE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952762	750	DOMAINE CHANSON BEAUNE CLOS DES MO 750ml	S					100.00%			100.00%	0	
	952763	750	DOMAINE CHANSON PERNAND VERGELESSE 750ml	S					100.00%			100.00%	0	
	951829	750	DOMAINE DE CRISTIA COTES DU RHONE 750ml	S					100.00%			100.00%	0	
	952261	750	DOMAINE GUEGUEN CHABLIS 750ml	S					100.00%			100.00%	0	
	947307	750	DOMAINE LAROQUE CAB FRANC 750ml	S					100.00%			100.00%	0	
	952600	750	DOMAINE VINMOSELLES CREMANT 750ml	S					100.00%			100.00%	0	
	951683	750	DOMINANT SEVEN BLEND 750ml	S					100.00%			100.00%	0	
	952445	750	DONKEY & GOAT STONE CRUSHER 750ml	S					100.00%			100.00%	0	
	947664	750	DONKEY & GOAT UNTENDED CHARD 750ml	S					100.00%			100.00%	0	
	954778	750	DONNHOF ESTATE RIESLING 750ml	S					100.00%			100.00%	0	
	949800	750	DONNHOFF ROXHEIMER RIESLNG TRCKN' 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	907650	750	DOUBLE DECKER PINOT GRIGO'13/14 750ml	S					100.00%			100.00%	0	
	952014	750	DR. HEYDEN SILVANER 750ml	S					100.00%			100.00%	0	
	950771	750	DRY FARMS SUMMIT MIXED CASE 750ml	U					100.00%			100.00%	0	
	952769	750	EDGEBASTON CAMINO AFRICANA CAB FRA 750ml	S					100.00%			100.00%	0	
	952849	750	EDGEBASTON CAMINO AFRICANA CHENIN 750ml	S					102.24%			100.00%	0	
	952782	750	EDGEBASTON GS CAB SAV 750ml	S					100.00%			100.00%	0	
	952170	750	EDSLC COMMUNAL CASE 750ml	S					100.00%			100.00%	0	
	952172	750	EDSLC DUCKHORN CASE 750ml	S					100.00%			100.00%	0	
	952174	750	EDSLC MERRYVALE CASE 750ml	S					100.00%			100.00%	0	
	952183	750	EDSLC UVAGGIO CASE 750ml	S					100.00%			100.00%	0	
	952167	750	EDSLC WC ADELSHEIM 750ml	U					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952165	750	EDSLC WINEMAKER'S 3 BADGE MIXOLOGY 750ml	S					100.00%			100.00%	0	
	920605	750	EDUCATED GUESS NAPA VLY CAB 2012 750ml	S					-66.67%			-66.67%	0	
	954434	750	EGLY-OURIET BRUT VRIGNY NV 750ml	S					100.00%			100.00%	0	
	949072	750	ELLISER NOVASALUS AMARO 750ml	S					100.00%			100.00%	0	
	952672	750	ELVIO COGNO BARBARESCO 750ml	S					0.00%			0.00%	0	
	951968	750	ELYSE L'ENGENUE 750ml	S					100.00%			100.00%	0	
	950391	750	EN NUMEROS VERMELLS AIAIAI'14 750ml	S					100.00%			100.00%	0	
	950393	750	EN NUMEROS VERMELLS BLACK LBL'13 750ml	S					100.00%			100.00%	0	
	920781	750	ERNIE ELS BIG EASY RED 750ml	S					100.00%			100.00%	0	
	921133	750	ERNIE ELS PROPRIETERS BLEND 750ml	S					100.00%			100.00%	0	
	951780	750	ESPIRIT DE CHAVALIER BLANC '11 750ml	S					100.00%			100.00%	0	
	908270	750	ESTANCIA P.N. PINNACLES 750ml	X					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954790	750	EYRIE ESTATE CHARDONNAY 2016 750ml	S					100.00%			100.00%	0	
	952805	750	EYRIE SISTERS PINOT NOIR 750ml	S					100.00%			100.00%	0	
	952804	750	EYRIE SOUTH BLOCK PINOT NOIR 750ml	S					100.00%			100.00%	0	
	949219	750	FAILLA CHARDONNAY HAYNES 750ml	S					100.00%			100.00%	0	
	949189	750	FAILLA CHARDONNAY HUDSON VNYRD 750ml	S					100.00%			100.00%	0	
	947555	750	FAIRBANKS RED PORT 750ml	S					100.00%			100.00%	0	
	907813	750	FALESCO EST EST EST 750ml	S					100.00%			100.00%	0	
	920255	750	FAMILIA ZUCCARDI MALBEC Q 750ml	S					100.00%			100.00%	0	
	948980	750	FARELLA ESTATE SAUV BLANC 2015 750ml	S					100.00%			100.00%	0	
	953422	750	FASOLI GINO VALPOLICELLA RIPASSO 750ml	S					100.00%			100.00%	0	
	948741	750	FATTORIA LAVACCHIO PURO CHIANTI 750ml	S					100.00%			100.00%	0	
	952083	750	FAUSEE PISTE LE COMMUNARD 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952896	750	FAUSSE PISTE NOUVEAU 750ml	S					100.00%			100.00%	0	
	952693	750	FAUSTINO GRAN RESERVE 1991 750ml	S					100.00%			100.00%	0	
	952273	750	FEILD RECORDINGS CAB FRANC 750ml	S					100.00%			100.00%	0	
	952583	750	FERRATON PERE & FILS LA MATINERE B 750ml	S					100.00%			100.00%	0	
	950595	750	FINCA MONTEPEDROSO 750ml	S					100.00%			100.00%	0	
	948501	750	FIREFLY RIDGE MERLOT CC 750ml	S					100.00%			100.00%	0	
	951548	750	FLANAGAN NAC MIXED CASE #2 750ml	S					100.00%			100.00%	0	
	952211	750	FLEUR VERMENTINO 750ml	S					100.00%			100.00%	0	
	920279	750	FLOR DE CAMPO PINOT NOIR 750ml	S					100.00%			100.00%	0	
	951572	750	FLOWERS DEMI - SEC 750ml	S					100.00%			100.00%	0	
	949747	750	FLOWERS SEA VIEW RIDGE PN '14 750ml	S					100.00%			100.00%	0	
	951793	750	FLYING GOAT BLANC BLANC DE BLANC 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952133	750	FOLK MACHINE CHENIN BLANC 750ml	S					100.00%			100.00%	0	
	951825	750	FOLLY OF THE BEAT PINOT NOIR 750ml	S					100.00%			100.00%	0	
	952005	750	FORGE PINOT NOIR LES ALLIES '14 750ml	S					100.00%			100.00%	0	
	951991	750	FORGE RIESLING LES ALLIES '14 750ml	S					100.00%			100.00%	0	
	905777	750	FOSSACLLE BRUNELLO DI MNTLCNO RSV' 750ml	S					100.00%			100.00%	0	
	951627	750	FOUR DAUGHTERS CHARDONNAY 750ml	S					100.00%			100.00%	0	
	951626	750	FOUR DAUGHTERS ITBDX 750ml	S					100.00%			100.00%	0	
	951628	750	FOUR DAUGHTERS POLYGON ROSE 750ml	S					100.00%			100.00%	0	
	905931	750	FRANCISCAN CUVEE SAUVAGE 750ml	S					100.00%			100.00%	0	
	906425	750	FRANCISCAN MAGNIFICAT 750ml	U					100.00%			100.00%	0	
	951608	750	FREEMARK ABBEY VOIGNIER 750ml	S					100.00%			100.00%	0	
	909120	750	FREI BROS. CHARD RUSSIAN RIVER 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952564	750	FROG'S LEAP LA GRENOUILLE ROUGANTE 750ml	S					100.00%			100.00%	0	
	951602	750	FULIGNI ROSSO DI MONTALCINO'13 750ml	S					100.00%			100.00%	0	
	951666	750	FULIGNI ROSSO MONTALCINO GINESTRO 750ml	S					100.00%			100.00%	0	
	951665	750	FULIGNI SJ TOSCANO IGT '10 750ml	S					100.00%			100.00%	0	
	949358	750	G MASCARELLO BAROLO MONPRIVATO'14 750ml	S					100.00%			100.00%	0	
	952752	750	GAI'A ASSYRTIKO 750ml	S					100.00%			100.00%	0	
	952950	750	GAJA SINGLE VINEYARD MIXED CASE 750ml	S					100.00%			100.00%	0	
	952993	750	GALARDI TERRA DI LAVORO '12 750ml	S					100.00%			100.00%	0	
	952994	750	GALARDI TERRA DI LAVORO '13 750ml	S					100.00%			100.00%	0	
	951341	750	GARGIULO APRILE '14 750ml	S					100.00%			100.00%	0	
	950981	750	GAROFOLI BRUT RISERVA 750ml	S					100.00%			100.00%	0	
	950980	750	GAROFOLI BRUT ROSE 750ml	S					100.00%			100.00%	0	
	919936	750	GASSIER CDR CERCIUS '13 750ml	U					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951411	750	GATTINARA ANTONIO VALLANA 750ml	S					100.00%			100.00%	0	
	788000	750	GEKKEIKAN KOBAI PLUM WINE 750ml	S					100.00%			100.00%	0	
	954935	750	GEORGE CEREMONIAL VINEYARD PN 2015 750ml	S					100.00%			100.00%	0	
	954937	750	GEORGE HANSEN VINEYARD 2015 750ml	S					100.00%			100.00%	0	
	954936	750	GEORGE LERAS FAMILY VINEYARD PN 750ml	S					100.00%			100.00%	0	
	949914	750	GEYSER PEAK UNCENSORED 750ml	S					100.00%			100.00%	0	
	470690	750	GHOST PINE CABERNET 12 750ml	S					100.00%			100.00%	0	
	470695	750	GHOST PINES MERLOT 750ml	S					100.00%			100.00%	0	
	952090	750	GHOSTWATER PINOT NOIR 750ml	S					100.00%			100.00%	0	
	950702	750	GIACOSA NEBBIOLO D'ALBA 750ml	S					100.00%			100.00%	0	
	951593	750	GIMMONET GRAND CRU OGER 750ml	S					100.00%			100.00%	0	
	952225	750	GLAZEBROOK SAUVIGNON BLANC 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952432	750	GODELIA BLANCO 750ml	S					100.00%			100.00%	0	
	952433	750	GODELIA TINTO 750ml	S					100.00%			100.00%	0	
	951955	750	GOOSE RIDGE G3 ROSE 750ml	S					100.00%			100.00%	0	
	918404	750	GRAHAM SIX GRAPES OLD VINE SE 750ml	S					100.00%			100.00%	0	
	952041	750	GRAMERCY CELLARS LOWER EAST CABERN 750ml	S					100.00%			100.00%	0	
	952040	750	GRAMERCY CELLARS PICPOUL 750ml	S					100.00%			100.00%	0	
	951840	750	GRAMERCY DUECE 750ml	S					100.00%			100.00%	0	
	951933	750	GRANITE LION CELLARS LODI CHARDONN 750ml	S					100.00%			100.00%	0	
	951934	750	GRANITE LION CELLARS S. COAST CABE 750ml	S					100.00%			100.00%	0	
	952426	750	GRANZABAN ALBARINO 750ml	S					100.00%			100.00%	0	
	949253	750	GRAPESMITH & CRUSHER CAB SAUV 750ml	S					100.00%			100.00%	0	
	953060	750	GRAPEVINE-SNOWBIRD MIX CASE 101 B 750ml	S					100.00%			100.00%	0	
	952746	750	GRAYSON ZINFANDEL 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947939	750	GRAYWACKE SAUV BLANC 750ml	S					100.00%			100.00%	0	
	952242	750	GRINON EL RINCON GARNACHA ROBLE 750ml	S					100.00%			100.00%	0	
	954731	750	GUILOTERIE SAUMER BLANC ELEGANCE 750ml	S					100.00%			100.00%	0	
	954106	750	GUIMARO CEPAS VIEJAS BLANCO 750ml	S					100.00%			100.00%	0	
	952865	750	GUSTAVE LORENTZ PINOT BLANC RESERV 750ml	X					100.00%			100.00%	0	
	951879	750	H. MERCER MONTAGE MIX CASE 1 750ml	S					100.00%			100.00%	0	
	951880	750	H. MERCER MONTAGE MIX CASE 2 750ml	S					100.00%			100.00%	0	
	952358	750	HACIENDA DE ARINZANO ROSÉ 750ml	S					100.00%			100.00%	0	
	909929	750	HAHN CHARD 750ml	S					100.00%			100.00%	0	
	952871	750	HANSEL NORTH SLOPE CHARDONNAY 750ml	S					100.00%			100.00%	0	
	952872	750	HANSEL SOUTH SLOPE PINOT NOIR 750ml	S					100.00%			100.00%	0	
	951809	750	HAUT MEDOC DE BARNAIRE DECRU 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	948825	750	HENNESSY PARADIS 750ml	X					100.00%			100.00%	0	
	952312	750	HERDADE ROCI AMPHORA TINTO 750ml	S					100.00%			100.00%	0	
	952171	750	HERRISON BURGUNDY RED 750ml	S					100.00%			100.00%	0	
	951492	750	HICKINBOTHAM BROOKS RD SHIRAZ 750ml	S					100.00%			100.00%	0	
	952647	750	HIRSCH EAST RIDGE ESTATE PN '14 750ml	S					100.00%			100.00%	0	
	952646	750	HIRSCH RESERVE ESTATE PN '14 750ml	S					100.00%			100.00%	0	
	952648	750	HIRSCH WEST RIDGE ESTATE PN 750ml	S					100.00%			100.00%	0	
	952812	750	HOBO CAMP CABERNET 750ml	S					100.00%			100.00%	0	
	952811	750	HOBO ZINFANDEL 750ml	S					100.00%			100.00%	0	
	949477	750	HUSTON MALBEC 750ml	S					100.00%			100.00%	0	
	951776	750	IAGREZETTE SEIGNEUR GREZ MALBEC 750ml	S					100.00%			100.00%	0	
	515768	750	ICON CALLING TRIBUTE RED 750ml	S					100.00%			100.00%	0	
	952789	750	IDLEWILD FOX HILL DOLCETTO '15 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950999	750	INIZI ZINFANDEL 750ml	S					100.00%			100.00%	0	
	951570	750	INTENSO MARSELAN 750ml	S					100.00%			100.00%	0	
	949804	750	IRON GATE INSTANT GRATIFICATION ME 750ml	U					100.00%			100.00%	0	
	951740	750	ITALICA NAC MIXED CASE 750ml	S					100.00%			100.00%	0	
	948742	750	IXSIR GRANDE RES ROUGE 09 750ml	S					100.00%			100.00%	0	
	952303	750	J HOFSTATTER KOBENHOF GEWURTZTRAMI 750ml	S					100.00%			100.00%	0	
	952305	750	J HOFSTATTER KOLBENHOFER 750ml	S					100.00%			100.00%	0	
	952304	750	J HOFSTATTER LAGREIN ALTO 750ml	S					100.00%			100.00%	0	
	952203	750	J PORTUGAL RAMOS ROSE 750ml	S					100.00%			100.00%	0	
	907227	750	J RICKARDS ZINFANDEL'13/14 750ml	S					100.00%			100.00%	0	
	771540	750	J SPARKLING WINE NV 750ml	S					100.00%			100.00%	0	
	949908	750	JACK NICKLAUS CABERNET NAPA '10 750ml	S					100.00%			100.00%	0	
	952857	750	JACUZZI PROSECCO 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949668	750	JAQUES SELOSSE INITIAL BLANC DE BL 750ml	S					100.00%			100.00%	0	
	948492	750	JCB BRUT BURGUNDY N21 750ml	S					100.00%			100.00%	0	
	728582	750	JCB ROSE N69 750ml	S					100.00%			100.00%	0	
	950273	750	JEAN DUMANGIN BLANC DE BLANC 750ml	S					100.00%			100.00%	0	
	952285	750	JEAN GRIVOT NSG AUX BOUDOTS '12 750ml	S					100.00%			100.00%	0	
	952316	750	JEANNIN NATLET MERCUREY 750ml	S					100.00%			100.00%	0	
	951509	750	JEKEL RIESLING 750ml	S					100.00%			100.00%	0	
	951894	750	JIM BARRY AMAGH VERTICAL '04 750ml	S					100.00%			100.00%	0	
	951893	750	JIM BARRY BENBOURNIE 750ml	S					100.00%			100.00%	0	
	907268	750	JOEL GOTT CALIF. CABERNET 750ml	U					100.00%			100.00%	0	
	950819	750	JOEL GOTT CHARDONNAY 750ml	S					100.00%			100.00%	0	
	952216	750	JOEL GOTT GRENACHE ROSE CC 750ml	S					100.00%			100.00%	0	
	579695	750	JOEL GOTT GRUNER VETLINER 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950639	750	JOE'S CRAB SHACK CABERNET 750ml	S					100.00%			100.00%	0	
	950640	750	JOE'S CRAB SHACK CHARDONNAY 750ml	S					100.00%			100.00%	0	
	951986	750	JORDAN CABERNET '04 750ml	S					100.00%			100.00%	0	
	951987	750	JORDAN CABERNET '06 750ml	S					100.00%			100.00%	0	
	915466	750	JORDAN CABERNET'05 750ml	S					100.00%			100.00%	0	
	951758	750	JUDD'S HILL CHARDONNAY 750ml	S					100.00%			100.00%	0	
	909296	750	JUDDS HILL FOUNDERS ART RES CAB 750ml	S					100.00%			100.00%	0	
	951710	750	JUDD'S HILL FOUNDERS RESERVE 750ml	S					100.00%			100.00%	0	
	951692	750	JUDD'S HILL GSM 750ml	S					100.00%			100.00%	0	
	951760	750	JUDD'S HILL MERITAGE '09 750ml	S					100.00%			100.00%	0	
	907811	750	JUDD'S HILL ROSE 750ml	U					100.00%			100.00%	0	
	951693	750	JUDD'S HILL SAUVIGNON BLANC 750ml	S					100.00%			100.00%	0	
	916486	750	K VINTNERS THE BOY GRENACHE'14 750ml	U					100.00%			100.00%	0	
	952884	750	KARMA MIXED CASE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951795	750	KEEP WINES EL NINO '14 750ml	S					100.00%			100.00%	0	
	951820	750	KEEP WINES EVANGELHO CARIGNAN '13 750ml	S					100.00%			100.00%	0	
	951131	750	KERVEGUEN CARPE DIEM CIDER 750ml	S					100.00%			100.00%	0	
	954967	750	KONGSGAARD CHARDONNAY NAPA 750ml	S					100.00%			100.00%	0	
	954928	750	KONGSGAARD HUDSON SYRAH 750ml	S					100.00%			100.00%	0	
	913410	750	KTIMA BIZIOS RED 750ml	S					100.00%			100.00%	0	
	954775	750	KUNDE CABERNET SAUVIGNON 750ml	S					100.00%			100.00%	0	
	907066	750	LA CREMA RUSSIAN RIVER VLY CHA 750ml	S					100.00%			100.00%	0	
	952688	750	LA LINDA CABERNET 750ml	S					100.00%			100.00%	0	
	920818	750	LA MANDOLARE CORTE MENINI SOAVE 750ml	S					100.00%			100.00%	0	
	951689	750	LA MARRONAIA CAPRIFORNO CHIANTI 750ml	S					100.00%			100.00%	0	
	947347	750	LA MESMA GAVI BLK LABEL 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947387	750	LA MEULIERE CHABLIS '12 750ml	S					100.00%			100.00%	0	
	950145	750	LA MOZZA ARAGONE '11 750ml	S					-67.48%			-66.67%	0	
	952743	750	LA PERE JULES APPLE CIDER BRUT 750ml	S					100.00%			100.00%	0	
	952307	750	LA SCOLCA PINOT NERO MONFERRAT 750ml	S					100.00%			100.00%	0	
	952308	750	LA SCOLCA RUGRE CORTESE BRUT 750ml	S					100.00%			100.00%	0	
	952095	750	LA SELVA SANGIOVESE BIANCO 750ml	S					100.00%			100.00%	0	
	949128	750	LA VALENTINA CERASULO SPELT ROSE 750ml	S					100.00%			100.00%	0	
	909615	750	LADERA CABERNET ESTATE'14 750ml	S					100.00%			100.00%	0	
	951291	750	LAFFITTE TESTON TRDTN MADIRAN '12 750ml	S					100.00%			100.00%	0	
	952157	750	LAGAR DE INFRA ALBARINO 750ml	S					100.00%			100.00%	0	
	949395	750	LAGIER MEREDITH ROSE 750ml	S					100.00%			100.00%	0	
	951598	750	LAJAS GARNACHA 750ml	S					100.00%			100.00%	0	
	951988	750	LAMPE DE MEDUSE PROVENCE ROSE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	909432	750	LANDER JENKINS CHARD 750ml	S					100.00%			100.00%	0	
	951948	750	LARMANDIER BERNIER LONGITUDE EXTRA 750ml	S					100.00%			100.00%	0	
	950183	750	LATITUDE 44 MALBEC 750ml	X					100.00%			100.00%	0	
	951506	750	LATOUR CORTON-CHARLEMAGNE '03 750ml	S					100.00%			100.00%	0	
	911726	750	LAURENT PERRIER GRAND SIECLE 750ml	S					100.00%			100.00%	0	
	909427	750	LAYER CAKE CABERNET 750ml	S					100.00%			100.00%	0	
	952742	750	LE FERME DE CHAT LEON 750ml	S					100.00%			100.00%	0	
	950177	750	LE MOULIN POMEROL 750ml	S					100.00%			100.00%	0	
	952348	750	LE PERE JULES PEAR CIDER NORMANDIE 750ml	S					100.00%			100.00%	0	
	950430	750	LE PRESI ROSSO DI MONTALCINO 750ml	S					100.00%			100.00%	0	
	951691	750	LE PRESI ROSSO DI MONTALCINO 750ml	S					100.00%			100.00%	0	
	952306	750	LE RAGOSE AMARONE CLASSICO 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919838	750	LE SALETTE AMARONE LA MAREGA '12 750ml	S					100.00%			100.00%	0	
	948260	750	LES DAUPHINS CDR RESRED 2014 750ml	S					100.00%			100.00%	0	
	950892	750	L'ESPRIT DU CHEVALIER BLANC '11 750ml	S					100.00%			100.00%	0	
	946615	750	LI VELI VERDECA 750ml	S					100.00%			100.00%	0	
	951962	750	LIBRANDI CIRO DUCA SAN FELICE 750ml	S					100.00%			100.00%	0	
	952239	750	LICIA ALBARINO 750ml	S					100.00%			100.00%	0	
	098140	750	LILLET ROSE 750ml	S					100.00%			100.00%	0	
	915353	750	LIMERICK LANE ZIN 1970 BLK'09 750ml	S					100.00%			100.00%	0	
	952435	750	LIOCO MIXED CASE 750ml	S					100.00%			100.00%	0	
	951267	750	LISE BACCARA TROUSSEPINETE 750ml	S					100.00%			100.00%	0	
	951268	750	LISE BACCARA TROUSSEPINETE RED 750ml	S					100.00%			100.00%	0	
	907506	750	LITTLE BLACK DRESS CHARD 750ml	S					100.00%			100.00%	0	
	908212	750	LITTLE BLACK DRESS MERLOT 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	480805	750	LITTLE BLACK DRESS PINOT GRIGIO 750ml	S					100.00%			100.00%	0	
	952759	750	LLM MOREY ST. DENNIS GEN. '13 750ml	S					100.00%			100.00%	0	
	952760	750	LLM NUITS ST. GEORGES CAILLES '11 750ml	S					100.00%			100.00%	0	
	952761	750	LLM NUITS ST. GEORGES CAILLES '14 750ml	S					100.00%			100.00%	0	
	952757	750	LLM VOSNE ROMANEE LES SUCHOTS '11 750ml	S					100.00%			100.00%	0	
	952758	750	LLM VOSNE ROMANEE LES SUCHOTS '14 750ml	S					100.00%			100.00%	0	
	952894	750	LO-FI FRESH 750ml	S					100.00%			100.00%	0	
	948063	750	LONG SHADOW NINE HAT RED BLD'14 750ml	S					100.00%			100.00%	0	
	951723	750	LONG SHADOWS PEDESTAL MERLOT 750ml	S					100.00%			100.00%	0	
	909179	750	LONGORIA CUVEE DIANA 750ml	S					100.00%			100.00%	0	
	401211	750	LOS DOS WHITE 750ml	S					100.00%			100.00%	0	
	952086	750	LOSCANO GRAND RESERVE CABERNET 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952093	750	LOSCANO TORRONTES PRIVATE RESERVE 750ml	S					100.00%			100.00%	0	
	950992	750	LUCIA CHARDONNAY '14 750ml	S					100.00%			100.00%	0	
	951419	750	LUCIA SOBERANES SYRAH 750ml	S					100.00%			100.00%	0	
	909215	750	LUCKY STAR PINOT NOIR 750ml	S					-45.13%			-45.45%	0	
	919680	750	LUNAE VERMENTINO GREY LBL '16 750ml	S					100.00%			100.00%	0	
	952660	750	L'URLO MERLOT '12 750ml	S					100.00%			100.00%	0	
	952796	750	MACALLAN CLASSIC CUT 750ml	S					100.00%			100.00%	0	
	950231	750	MACAULEY CHARDONNAY RR '14 750ml	S					100.00%			100.00%	0	
	951927	750	MACAULEY PINOT NIOR '13 750ml	S					100.00%			100.00%	0	
	951781	750	MACHORRE CUVEE LA VILLA '12 750ml	S					100.00%			100.00%	0	
	919263	750	MACMURRAY RANCH PINOT NOIR RR 750ml	S					100.00%			100.00%	0	
	952499	750	MAELI BIANCO INFINITO 750ml	S					100.00%			100.00%	0	
	948495	750	MAISON L ENVOYE CHARD 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954934	750	MAITRE DE CHAI STAMPEDE ZINFANDEL 750ml	S					100.00%			100.00%	0	
	952940	750	MANARRA PINOT GRIGIO 750ml	S					100.00%			100.00%	0	
	921019	750	MANDAROSSA NERO D' AVOLA 750ml	S					100.00%			100.00%	0	
	951370	750	MANFREDI AGLIANICO DEL VULTURE '12 750ml	S					100.00%			100.00%	0	
	903768	750	MANISCHEWITZ BLACKBERRY 750ml	S					100.00%			100.00%	0	
	907553	750	MANISCHEWITZ ELDERBERRY 750ml	S					100.00%			100.00%	0	
	950982	750	MARCH DE GRES CAMP GROS MARTNGA 750ml	S					100.00%			100.00%	0	
	951584	750	MARCHESE DI GRESY BARBARESCO CAMP 750ml	S					100.00%			100.00%	0	
	950983	750	MARCHESE DI GRESY GAIUN MARTIN 750ml	S					100.00%			100.00%	0	
	417900	750	MARQUES DE RISCAL RESERVA RED 750ml	S					100.00%			100.00%	0	
	952526	750	MARTHA STOUMEN CARIGNAN 750ml	U					100.00%			100.00%	0	
	954802	750	MARTHA STOUMEN INCORRECT ZINFANDEL 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951648	750	MARTINELLI NAC MIXED CASE 750ml	S					100.00%			100.00%	0	
	904389	750	MASO CANALI PINOT GRIGIO 750ml	S					100.00%			100.00%	0	
	952387	750	MASSOLINO BAROLO PARUSSI VERTICAL 750ml	U					100.00%			100.00%	0	
	903563	750	MAUI SPLASH PINEAPPLE PSN FRUIT 750ml	S					100.00%			100.00%	0	
	920741	750	MAZZONI SUPER TUSCAN 750ml	S					100.00%			100.00%	0	
	951510	750	MCNAB RED BLEND 750ml	S					100.00%			100.00%	0	
	952490	750	MEDICI ERMITE QUERCIOLI DOLCE 750ml	S					100.00%			100.00%	0	
	952489	750	MEDICI ERMITE QUERCIOLI SECCO 750ml	S					100.00%			100.00%	0	
	918379	750	MENAGE A TROIS MIDNIGHT 750ml	S					100.00%			100.00%	0	
	952120	750	MERCAT BRUT CAVA 750ml	S					100.00%			100.00%	0	
	485481	750	MERCER FAMILY MALBEC 750ml	S					100.00%			100.00%	0	
	952754	750	MERCOURI ESTATE RED 750ml	S					100.00%			100.00%	0	
	917991	750	MERRYVALE CABERNET NAPA'12 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950211	750	MERRYVALE PINOT NOIR 750ml	S					100.00%			100.00%	0	
	952495	750	METHODE CAB FRANC ALLEGRIA 750ml	S					100.00%			100.00%	0	
	952492	750	METHODE SAUVAGE CAB FRANC BATES RA 750ml	S					100.00%			100.00%	0	
	906479	750	MEZZACORONA PINOT NOIR 750ml	S					100.00%			100.00%	0	
	588278	750	MICHAEL DAVID CHARDONNAY 750 750ml	S					100.00%			100.00%	0	
	950259	750	MICHAEL DAVID LUST ZINFANDEL 750ml	S					100.00%			100.00%	0	
	949832	750	MICROBIO MERLOT SIETEJUNTOS 750ml	S					100.00%			100.00%	0	
	949830	750	MICROBIO TEMPRANILLO SIETE JUNTOS 750ml	S					-47.53%			0.00%	0	
	952650	750	MILBRANDT ESTATE CHARDONNAY 750ml	S					100.00%			100.00%	0	
	952976	750	MILBRANDT ESTATES SYRAH 750ml	S					100.00%			100.00%	0	
	952058	750	MINER FAMILY EMILY'S CAB 750ml	S					100.00%			100.00%	0	
	952055	750	MINER FAMILY GARY'S PINOT NOIR 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952061	750	MINER FAMILY OAKVILLE CABERNET 750ml	S					100.00%			100.00%	0	
	952056	750	MINER FAMILY ROSELLA'S PINOT 750ml	S					100.00%			100.00%	0	
	952060	750	MINER FAMILY STAGECOACH CABERNET 750ml	S					100.00%			100.00%	0	
	952057	750	MINER FAMILY STAGECOACH MERLOT 750ml	S					100.00%			100.00%	0	
	953003	750	MINKOV BROTHERS CUVEE 750ml	S					100.00%			100.00%	0	
	946761	750	MIONETTO IL UGO SPRAKLING 750ml	S					100.00%			100.00%	0	
	950587	750	MIRA CABERNET FRANC HYDE VNYRD 750ml	U					100.00%			100.00%	0	
	950581	750	MIRA CHARDONNAY HYDE VNYRD 750ml	S					100.00%			100.00%	0	
	950582	750	MIRA ROSE OF PINOT NOIR 750ml	S					100.00%			100.00%	0	
	908580	750	MOET CHANDON IMPERIAL 750ml	S					100.00%			100.00%	0	
	487000	750	MOGEN DAVID CONCORD 750ml	S					100.00%			100.00%	0	
	947902	750	MOLLYDOOKER THE MAITRE D 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949169	750	MONATEO PINOT GRIGIO 750ml	S					100.00%			100.00%	0	
	952425	750	MONTEABELLON 14 MESES 750ml	S					100.00%			100.00%	0	
	948525	750	MONTEMAGGIORE LE TORNAIE CHIANTI 750ml	S					100.00%			100.00%	0	
	949903	750	MONTEPELOSO NARDO '12 750ml	S					100.00%			100.00%	0	
	948244	750	MONTES CLASSIC SERIES CAB SAUV 750ml	U					100.00%			100.00%	0	
	950413	750	MONTEVINA CABERNET SAV 750ml	S					100.00%			100.00%	0	
	951849	750	MORLET CHAMPAGNE GRAND RESERVE 750ml	S					100.00%			100.00%	0	
	951846	750	MORLET EN FAMILLE PINOT NOIR 750ml	S					100.00%			100.00%	0	
	951848	750	MORLET LA PROPORTION DOREE WHITE B 750ml	S					100.00%			100.00%	0	
	951843	750	MORLET MA DOUCE CHARDONNAY 750ml	S					100.00%			100.00%	0	
	951847	750	MORLET MONCHEVALIER CABERNET 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951845	750	MORLETCOTEAUX NOBLES PINOT NOIR 750ml	S					100.00%			100.00%	0	
	951556	750	MORO DI SAN GIOVANNI FIORE 750ml	U					100.00%			100.00%	0	
	907454	750	MT HERMON WHITE 750ml	S					100.00%			100.00%	0	
	952584	750	MYLONAS 750ml	S					100.00%			100.00%	0	
	918576	750	NAGGIAR CABERNET SAUV'13/14 750ml	S					100.00%			100.00%	0	
	952145	750	NEVERLAND CABERNET SAVIGNON 750ml	S					100.00%			100.00%	0	
	949799	750	NIKOLAIHOF RIESLING VINOTHEK'97 750ml	S					100.00%			100.00%	0	
	951732	750	NINE HATS CABERNET 750ml	S					100.00%			100.00%	0	
	947978	750	NOBILLISSIMA PINOT GRIGIO 750ml	S					100.00%			100.00%	0	
	906628	750	NORTH-NORTHWEST CAB SAUV COLUMBIA 750ml	S					100.00%			100.00%	0	
	948648	750	O RED WINE 750ml	X					100.00%			100.00%	0	
	919602	750	OBSIDEANA LAKE COUNTY RED 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	947483	750	OBSIDIAN RIDGE HALF MILE 750ml	S					100.00%			100.00%	0	
	947484	750	OBSIDIAN RIDGE SYRAH 750ml	S					100.00%			100.00%	0	
	909505	750	OPEN RANGE SAUV BLANC 750ml	S					100.00%			100.00%	0	
	952123	750	OPUS ONE '06 750ml	S					100.00%			100.00%	0	
	952124	750	OPUS ONE '08 750ml	S					100.00%			100.00%	0	
	952854	750	ORISON PIPA RED 750ml	S					100.00%			100.00%	0	
	952855	750	ORISON ROWAN RED 750ml	S					100.00%			100.00%	0	
	949584	750	OTT QVEVRE GRUNER VELTLINER'13 750ml	S					100.00%			100.00%	0	
	951997	750	OWEN ROE COOP WHITE BLND'13 750ml	S					100.00%			100.00%	0	
	948422	750	OWEN ROE SHARECROPPER PN 750ml	S					100.00%			100.00%	0	
	951998	750	OWEN ROE SYRAH EX HUMBRIS'15 750ml	S					100.00%			100.00%	0	
	951826	750	PACIFICANA CHARDONNAY 750ml	S					100.00%			100.00%	0	
	919983	750	PAGOS DE VALDEORCA RIOJA 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950528	750	PALLADINO BARBERA D'ALBA SUPERIORE 750ml	S					100.00%			100.00%	0	
	951725	750	PALLADINO SERRALUNGA D'ALBA BAROLO 750ml	S					100.00%			100.00%	0	
	950489	750	PALMINA ARNEIS '15 750ml	S					100.00%			100.00%	0	
	346238	750	PAOLO NOEMIA D'AMICO CAB FRANC 750ml	S					100.00%			100.00%	0	
	948654	750	PASQUA PINOT GRIGIO 750ml	S					100.00%			100.00%	0	
	949791	750	PAUL BARA BRUT GRND CRU RSV 750ml	S					100.00%			100.00%	0	
	948867	750	PAUL THOMAS SANCERREROUGE 12 750ml	S					100.00%			100.00%	0	
	952255	750	PC J. LOHR FOG'S REACH 750ml	S					100.00%			100.00%	0	
	952243	750	PC LANDMARK MIXED CASE 750ml	S					100.00%			100.00%	0	
	952244	750	PC REX HILL SEVEN SOILS 750ml	S					100.00%			100.00%	0	
	952250	750	PC SANTA MARGHERITA CHIANTI 750ml	S					100.00%			100.00%	0	
	952251	750	PC SASSOREGALE MAREMMA TOSCANO 750ml	S					100.00%			100.00%	0	
	952264	750	PC WILSON DANIELS MIXED CASE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952935	750	PECCHENINO BRICCO BOTTI 750ml	S					100.00%			100.00%	0	
	952396	750	PENCE ROSA CHARDONNAY 750ml	S					100.00%			100.00%	0	
	952397	750	PENCE SYRAH SEBASTIANO 750ml	S					100.00%			100.00%	0	
	952395	750	PENCE UNUM PINOT 750ml	S					100.00%			100.00%	0	
	951852	750	PENNYWISE PINOT NOIR 750ml	X					100.00%			100.00%	0	
	952099	750	PEPE RAVENTOS ANCESTRAL 750ml	S					100.00%			100.00%	0	
	952100	750	PEPE RAVENTOS XARELLO 750ml	S					100.00%			100.00%	0	
	951133	750	PERE JULES APPLE CIDER - DO NOT OR 750ml	U					100.00%			100.00%	0	
	951396	750	PERIMETER RED BLEND 750ml	S					100.00%			100.00%	0	
	951754	750	PFEIFFER CABERNET MERLOT 750ml	S					100.00%			100.00%	0	
	952309	750	PICCINI PROSECCO 750ml	S					100.00%			100.00%	0	
	914848	750	PICO MACCARIO LVGN BARBERA D'ASTI 750ml	S					100.00%			100.00%	0	
	920922	750	PIERI BRUNELLO DI MONTALCINO '12 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952286	750	PIERRE GELIN FIXIN LES HERVELETS ' 750ml	S					100.00%			100.00%	0	
	954085	750	PIERRE LUNEAUPAPIN MUSCADET 750ml	S					100.00%			100.00%	0	
	950501	750	PIERRE PETERS CHMPGNBLNC DE BLNC R 750ml	S					100.00%			100.00%	0	
	952260	750	PIEVALTA VERDICCHIO DEL CASTELLI 750ml	S					100.00%			100.00%	0	
	946963	750	PIEVE VECCHIA CAMPO DE NOCE 750ml	S					100.00%			100.00%	0	
	757175	750	PIPER SONOMA BLANC DE BLANC 750ml	S					100.00%			100.00%	0	
	947201	750	PLUMPJACK RES CAB 2014 750ml	S					100.00%			100.00%	0	
	947064	750	PLUMPJACK RESERVE CHARD '16 750ml	S					100.00%			100.00%	0	
	952521	750	PODERE BRIZIO BRUNELLO '12 750ml	S					100.00%			100.00%	0	
	952522	750	PODERE BRIZIO BRUNELLO RISERVA '10 750ml	S					100.00%			100.00%	0	
	952520	750	PODERE BRIZIO ROSSO DI MONTALCINO 750ml	S					100.00%			100.00%	0	
	951922	750	PODERE LE RIPI AMORE E MAGIA '11 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	906381	750	POGGIO BERTAIO CIMBOLO 750ml	S					100.00%			100.00%	0	
	954653	750	POLIZIANO VINO NOBLE VERTICAL 03/09750ml	S					100.00%			100.00%	0	
	951639	750	POTT NAC MIXED CASE 750ml	S					100.00%			100.00%	0	
	950860	750	POWERS COYOTE SINGLE VINEYARD CAB 750ml	S					100.00%			100.00%	0	
	952026	750	POWERS VIOGNIER COLUMBIA 750ml	S					100.00%			100.00%	0	
	951390	750	PRIDE MOUNTAIN CAB FRANC '14 750ml	X					100.00%			100.00%	0	
	947185	750	PRIEUR BRUNET MEURSAULT 2011 750ml	S					100.00%			100.00%	0	
	396008	750	PRIMO AMORE RIESLING 750ml	S					100.00%			100.00%	0	
	951695	750	PRINCIPE PALLAVINCINI AMARASCO CES 750ml	S					100.00%			100.00%	0	
	954991	750	PRINCIPIANO RAVERA BAROLO 750ml	S					100.00%			100.00%	0	
	948181	750	PROTEA CHENIN 750ml	S					100.00%			100.00%	0	
	951502	750	PULIGNY-MONTRACHET SOUS LES PUITS 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951503	750	PULIGNY-MONTRACHET SOUS LES PUITS 750ml	S					100.00%			100.00%	0	
	951504	750	PULIGNY-MONTRACHET SOUS PUITS '09 750ml	S					100.00%			100.00%	0	
	950914	750	PYRAMID VALLEY CALROSSIE PINOT 750ml	S					100.00%			100.00%	0	
	951708	750	PYRAMID VALLEY CHARD LIONS TOOTH 750ml	S					100.00%			100.00%	0	
	950915	750	PYRAMID VALLEY CHARDONNAY SUTHERLA 750ml	S					100.00%			100.00%	0	
	951763	750	RADIUS CABERNET SAUVIGNON 750ml	S					-24.14%			-50.00%	0	
	952720	750	RAMONET CHASSAGNE MONTRACHET 750ml	S					100.00%			100.00%	0	
	952721	750	RAMONET CHASSAGNE MONTRACHET 750ml	X					100.00%			100.00%	0	
	947917	750	RANSOM PINOT GRIS 750ml	X					100.00%			100.00%	0	
	950275	750	RANSOM SUNNYSIDE GEWURZTRAMINE R 750ml	S					100.00%			100.00%	0	
	949114	750	RAVENTOS I BLANC DE LA FINCA 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949781	750	RAVENTOS I BLANC SILENCIS'14 750ml	S					100.00%			100.00%	0	
	950510	750	RAVENTOS TEXURES DE PEDRA'11 750ml	S					100.00%			100.00%	0	
	919201	750	RAYMOND SOMMELIER SELEC CABERN 750ml	S					100.00%			100.00%	0	
	608735	750	RED DIAMOND CHARDONNAY 750ml	S					100.00%			100.00%	0	
	499225	750	RED DIAMOND MERLOT 750ml	S					100.00%			100.00%	0	
	952382	750	RENE ROSTAING COTE ROTIE AMPODIUM 750ml	S					100.00%			100.00%	0	
	952383	750	RENE ROSTAING PUECH NOBLE VASSAL ' 750ml	S					100.00%			100.00%	0	
	952299	750	RENEGADE ARCHIMAGE RED BLEND 750ml	S					100.00%			100.00%	0	
	952885	750	RENEGADE CHARDONNAY 750ml	S					100.00%			100.00%	0	
	952300	750	RENEGADE ENCHANTRESS CHARDONNAY 750ml	S					100.00%			100.00%	0	
	951779	750	RESERVE DE LA COMTESSE '06 750ml	S					100.00%			100.00%	0	
	948256	750	RESERVE DURAND SANCERRE 2017 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	946861	750	REX GOLIATH MOSCATO 750ml	S					100.00%			100.00%	0	
	954795	750	RIDGE GSM 2014 750ml	S					100.00%			100.00%	0	
	952649	750	RIDGE MONTEBELLO '95 750ml	S					100.00%			100.00%	0	
	951036	750	RIONDO SPAGO NERO PROSECOO 750ml	S					100.00%			100.00%	0	
	952659	750	RITASSO SANGIOVESE '12 750ml	S					100.00%			100.00%	0	
	951599	750	RIVERAIN CABERNET OAKVILLE '13 750ml	S					100.00%			100.00%	0	
	951600	750	RIVERAIN SYRAH BENNETT '13 750ml	S					100.00%			100.00%	0	
	952283	750	ROAR SANTA LUCIA HIGHLANDS PN 750ml	S					100.00%			100.00%	0	
	952284	750	ROAR SIERRA MAR CHARDONNAY SV 750ml	S					100.00%			100.00%	0	
	952254	750	ROBERT CRAIG GAP'S CROWN CHARD 750ml	U					100.00%			100.00%	0	
	907105	750	ROCA MACIE SASYR 750ml	S					100.00%			100.00%	0	
	951642	750	ROCCA FAMILY NAC MIXED 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	903616	750	ROCCA MACIE CHIANTI RISERVA 750ml	S					100.00%			100.00%	0	
	905317	750	ROCCA MACIE RUBIZZO SANGIOVESE 750ml	S					100.00%			100.00%	0	
	952915	750	ROCO MARSH ESTATE PINOT NOIR 750ml	S					100.00%			100.00%	0	
	952914	750	ROCO RMS SPARKLING BRUT 750ml	S					100.00%			100.00%	0	
	951560	750	RODNEY STRONG ROCKAWAY CAB SAUV 750ml	S					100.00%			100.00%	0	
	951561	750	RODNEY STRONG STRONG ALEXANDER'S C 750ml	S					100.00%			100.00%	0	
	950142	750	ROLAND CHAMPION SPECIAL CLUB '10 750ml	S					100.00%			100.00%	0	
	954602	750	ROLET ARBOIS ROUGE 750ml	S					100.00%			100.00%	0	
	952593	750	ROOTS RAKOMELO 750ml	S					100.00%			100.00%	0	
	950437	750	ROSATELLO MOSCATO 750ml	S					100.00%			100.00%	0	
	909113	750	ROULOT MEURSAULT BOUCHERES 08 750ml	S					100.00%			100.00%	0	
	951535	750	ROUND POUND NAC MIXED CASE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952927	750	ROUSSEAU CHAMBERTIN 750ml	S					100.00%			100.00%	0	
	952925	750	ROUSSEAU CHARMES-CHAMBERTIN '14 750ml	S					100.00%			100.00%	0	
	952926	750	ROUSSEAU CLOS DE LA ROCHE '14 750ml	S					100.00%			100.00%	0	
	952923	750	ROUSSEAU GEVRY-CHAMBERTIN '14 750ml	S					100.00%			100.00%	0	
	952924	750	ROUSSEAU RUCHOTTES-CHAMBERTIN '14 750ml	S					100.00%			100.00%	0	
	952645	750	RUCHEL GARNACHA '09 750ml	S					100.00%			100.00%	0	
	946854	750	RUTHERFORD HILL MERLOT'10 750ml	S					100.00%			100.00%	0	
	952555	750	RUTHERFORD PREDATOR SIX SPOT 750ml	S					100.00%			100.00%	0	
	092770	750	SABE PREMIUM DOUBLE BARREL SAK 750ml	S					100.00%			100.00%	0	
	951318	750	SADDLEWORTH HILLS SHIRAZ '13 750ml	S					100.00%			100.00%	0	
	909478	750	SALVESTRIN EST SAUVBLANC 09 750ml	S					100.00%			100.00%	0	
	920305	750	SAMMYS BEACH BAR RUM 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	911960	750	SAN LEONARDO '10 750ml	S					100.00%			100.00%	0	
	919799	750	SAN MICHELE THURGAU 750ml	S					100.00%			100.00%	0	
	952236	750	SAN POLO RUBIO TOSCANA 750ml	S					100.00%			100.00%	0	
	947086	750	SANTA GIUSTINA BONARDA 750ml	S					100.00%			100.00%	0	
	947696	750	SANTA GIUSTINA ORTRUGO 750ml	S					100.00%			100.00%	0	
	920819	750	SANTA LUCIA TAIBO 750ml	S					100.00%			100.00%	0	
	951592	750	SANTA LUCIA VENSAME ALBANA 750ml	S					100.00%			100.00%	0	
	951011	750	SANTADI CARIGNANO ROCCA RUBIA 750ml	S					100.00%			100.00%	0	
	381300	750	SARTORI AMARONE 750 750ml	S					100.00%			100.00%	0	
	948557	750	SASSARINI VERMENTINO'16 750ml	S					100.00%			100.00%	0	
	951552	750	SAUVIA MASSIFITTI 750ml	S					100.00%			100.00%	0	
	952085	750	SCAR OF THE SEA PINOT NOIR CENT CO 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952071	750	SCAR OF THE SEA SYRAH SANTA CRUZ 750ml	S					100.00%			100.00%	0	
	949420	750	SCARBOLO CABERNET SAUV 750ml	S					16.86%			0.00%	0	
	918102	750	SCARBOLO MERLOT CAMPO DEL VIOT 750ml	S					100.00%			100.00%	0	
	918101	750	SCARBOLO PINOT GRIGIO 750ml	S					100.00%			100.00%	0	
	952893	750	SCRIBE PINOT NOUVEAU 750ml	S					100.00%			100.00%	0	
	952132	750	SCRIBE SPARKLING ROSE PET NAT 750ml	S					100.00%			100.00%	0	
	952507	750	SEAN MINOR H MYNOR ZINFANDEL 750ml	S					100.00%			100.00%	0	
	952027	750	SEAVEY CARAVINA CABERNET 750ml	S					100.00%			100.00%	0	
	951192	750	SECONDO MARCO VALPOLICELLA 750ml	S					100.00%			100.00%	0	
	919403	750	SEGALS CHARD SP RES 750ml	S					100.00%			100.00%	0	
	907286	750	SEQUOIA GROVE NAPA VLY CAB 750ml	S					100.00%			100.00%	0	
	951661	750	SERBAL ASSEMBLAGE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	909018	750	SEVEN DEADLY GLUTTONY 750ml	S					100.00%			100.00%	0	
	946697	750	SEVEN FALLS MERLOT WAHLUKE SLOPE 750ml	S					100.00%			100.00%	0	
	951798	750	SEXTANT CABERNET PASO ROBLES 750ml	S					100.00%			100.00%	0	
	951771	750	SHERIDAN BLOCK 1 CABERNET 750ml	S					100.00%			100.00%	0	
	952450	750	SHIROYUTAKA 750ml	S					100.00%			100.00%	0	
	952081	750	SICILIANA BIANCO 750ml	S					100.00%			100.00%	0	
	952080	750	SICLIANA ROSSO 750ml	S					100.00%			100.00%	0	
	950891	750	SILVER OAK CABERNET '07 750ml	U					100.00%			100.00%	0	
	949673	750	SILVER PALM CHARDONNAY 750ml	S					100.00%			100.00%	0	
	950998	750	SIMPLY NAKED UNOAKED PINOT GRIGIO 750ml	S					100.00%			100.00%	0	
	919584	750	SINSKEY MARCIEN 750 750ml	S					100.00%			100.00%	0	
	949613	750	SKETCHBOOK "THE ARTIST" 750ml	S					100.00%			100.00%	0	
	919247	750	SKETCHBOOK CABERNET SAUV 750ml	U					100.00%			100.00%	0	
	953016	750	SKURNIK MIXED CASE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	508106	750	SKYFALL CABERNET 750ml	S					100.00%			100.00%	0	
	909779	750	SKYLARK PINKBELLY ROSE 750ml	S					100.00%			100.00%	0	
	507978	750	SLEDGEHAMMER ZINFANDEL 750ml	S					100.00%			100.00%	0	
	909100	750	SLOTH ZINFANDEL 750ml	S					100.00%			100.00%	0	
	951523	750	SNOWBIRD NAC MIXED CASE 750ml	S					100.00%			100.00%	0	
	919339	750	SOLAR DE RANDEZ BLANCO 750ml	S					100.00%			100.00%	0	
	908547	750	SOLAR DE RANDEZ RESERVA'97 750ml	S					100.00%			100.00%	0	
	948935	750	SOLE BEECH 2016 SAUVBLANC NZ 750ml	S					100.00%			100.00%	0	
	949371	750	SOLEIL MIMOSA CLASSIC 750ml	X					100.00%			100.00%	0	
	952268	750	SOTER NORTH VALLEY RIBBON RIDGE PN 750ml	S					100.00%			100.00%	0	
	952269	750	SOTER NORTH VALLEY YAMHIL PN 750ml	S					100.00%			100.00%	0	
	952270	750	SOTER ORIGINS EOLA PN 750ml	S					100.00%			100.00%	0	
	952272	750	SOTER RESERVE CHARDONNAY 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952372	750	SOUVERAIN SAUVIGNON BLANC 750ml	S					100.00%			100.00%	0	
	951408	750	SPANNA VUVE BERNARDO VALLANA ANTON 750ml	S					100.00%			100.00%	0	
	951519	750	SPOTTSWOODE NAC MIXED CASE 1 750ml	S					100.00%			100.00%	0	
	951520	750	SPOTTSWOODE NAC MIXED CASE 2 750ml	S					100.00%			100.00%	0	
	920610	750	SPRING VLY KATHERINECAB FRANC 750ml	S					100.00%			100.00%	0	
	952337	750	SPRINGBANK '97 19 YR #605 750ml	S					100.00%			100.00%	0	
	950439	750	SQUADRA BIANCO SICILY 750ml	S					100.00%			100.00%	0	
	951632	750	SQUARE ONE BERGAMOT 750ml	S					100.00%			100.00%	0	
	554715	750	ST JEAN ALEXANDER CAB 750ml	S					100.00%			100.00%	0	
	904191	750	ST JEAN PETITE ETOILFUME 750 750ml	X					100.00%			100.00%	0	
	920487	750	ST JEAN RESERVA CHARD 2009 750ml	S					100.00%			100.00%	0	
	952381	750	ST. COSME GIGONDAS HOMINIS FIDES ' 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	917148	750	STAGS LEAP VIOGNIER NAPA'13 750ml	S					100.00%			100.00%	0	
	951055	750	STEKAR REBULA'17 750ml	S					100.00%			100.00%	0	
	950414	750	STEMMARI MOSCATO SELECT 750ml	S					100.00%			100.00%	0	
	948435	750	STONE STREET BEAR POINT CHARD 750ml	S					100.00%			100.00%	0	
	904800	750	STONES GINGER WINE 750ml	S					100.00%			100.00%	0	
	919690	750	STRAIGHT LINE SAUV BLANC '13 75 750ml	S					100.00%			100.00%	0	
	909551	750	STRAIGHT LINE TEMPRANILLO 75 750ml	S					100.00%			100.00%	0	
	906709	750	SUNDANCE CAB ALTAMURA 750ml	S					100.00%			100.00%	0	
	948578	750	SUNDANCE PRI SOKOL BLOSSER P.N. 750ml	U					100.00%			100.00%	0	
	952480	750	SUTCLIFFE DOWN CANYON RED 750ml	S					100.00%			100.00%	0	
	949430	750	TAKASHI WHITE 750ml	S					100.00%			100.00%	0	
	950327	750	TAKEN COMPLICATED CHARD'14 750ml	S					100.00%			100.00%	0	
	951555	750	TAMARACK CELLARS MERLOT 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952096	750	TAMARACK ROSE OF MOURVEDRE 750ml	S					100.00%			100.00%	0	
	950140	750	TARDIEU LAURENT CDP CUVEE ESP. 750ml	S					100.00%			100.00%	0	
	952385	750	TATOMER RIESLING VANDENBERG 750ml	S					100.00%			100.00%	0	
	951674	750	TAYSON PIERCE CAB ROCK CAIRN'12 OA 750ml	S					100.00%			100.00%	0	
	907990	750	TAYSON PIERCE CAB YOUNG '07 INGLWD 750ml	U					100.00%			100.00%	0	
	951673	750	TAYSON PIERCE CAB YOUNG '11 INGLWD 750ml	S					100.00%			100.00%	0	
	951675	750	TAYSON PIERCE CHARD DURELL'12 750ml	S					100.00%			100.00%	0	
	947991	750	TEMPRANILLO 2011 750ml	S					100.00%			100.00%	0	
	951874	750	TENIMENTI LUIGI D'ALESSANDRO SYRAH 750ml	S					100.00%			100.00%	0	
	948589	750	TENUTA LA PERGOLA MONFERR ROSSO 750ml	S					100.00%			100.00%	0	
	950147	750	TENUTA MARINO PRIMITIVO MATERA 750ml	S					100.00%			100.00%	0	
	950148	750	TENUTA MARINO TR ASPRA BIANCO 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950149	750	TENUTA MARINO TR ASPRA ROSSO 750ml	S					100.00%			100.00%	0	
	951457	750	TENUTI SIETI CIELLE INDACO 750ml	S					100.00%			100.00%	0	
	948136	750	TERRA D'ORO CHENNIN-VIOGNIER 750ml	S					100.00%			100.00%	0	
	909420	750	TERRA NOBLE CAB SAUV 750ml	S					100.00%			100.00%	0	
	949006	750	TERRA VALENTINE AMORE 750ml	S					100.00%			100.00%	0	
	908958	750	TERRA VALENTINE YVERDON VYD CAB 750ml	S					100.00%			100.00%	0	
	510520	750	TFRANCISMERLOT '14 750ml	S					100.00%			100.00%	0	
	947893	750	THE CALLING PINOT NOIR 750ml	S					100.00%			100.00%	0	
	952336	750	THE CRUSHER CABERNET 750ml	S					100.00%			100.00%	0	
	462100	750	THE DREAMING TREE CAB 750ml	S					100.00%			100.00%	0	
	920839	750	THREE STICKS PINOT NOIR GAPS CRWN 750ml	S					100.00%			100.00%	0	
	951533	750	TITUS NAC MIXED CASE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951534	750	TITUS NAC MIXED CASE #2 750ml	S					100.00%			100.00%	0	
	919187	750	TOAD HOLLOW RISQUE SPARKLING 750ml	S					100.00%			100.00%	0	
	909180	750	TOBIN JAMES CAB NOTORIOUS 750ml	S					100.00%			100.00%	0	
	955018	750	TOFANELLI CHARBONO 750ml	S					100.00%			100.00%	0	
	952288	750	TOLLOT BEAUT CHOREY LES BEAUNE '13 750ml	S					100.00%			100.00%	0	
	948700	750	TOMBO SHOCHU/SOJU 750ml	S					100.00%			100.00%	0	
	951909	750	TOMBOLINI BIANCO 750ml	S					100.00%			100.00%	0	
	951912	750	TOMBOLINI ROSSO CONERO 750ml	S					100.00%			100.00%	0	
	947788	750	TORMENTOSO CABERNET 750ml	S					100.00%			100.00%	0	
	952651	750	TORRES CELESTE CRIANZA 750ml	S					100.00%			100.00%	0	
	952677	750	TRAMIN PINOT NERO '16 750ml	S					100.00%			100.00%	0	
	952957	750	TREVALLON ROUGE '14 750ml	S					100.00%			100.00%	0	
	951512	750	TRIFECTA NAC CABERNET 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950623	750	TRINCHERO BRV CABERNET 750ml	S					100.00%			100.00%	0	
	950576	750	TRINCHERO NV FORTE RED BLEND 750ml	S					100.00%			100.00%	0	
	920071	750	TRINCHERO SAUV BLANC MARY'S'14 750ml	S					100.00%			100.00%	0	
	516695	750	TRINITY OAKS MERLOT. 750ml	S					100.00%			100.00%	0	
	948770	750	TULIP RES CAB SAUV 750ml	S					100.00%			100.00%	0	
	949454	750	TURLEYWHITECOAT 750ml	U					100.00%			100.00%	0	
	949885	750	TWO ANGELS PETITE SIRAH'13 750ml	S					100.00%			100.00%	0	
	915223	750	TWO HANDS SHIRAZ BELLA'S 750ml	S					100.00%			100.00%	0	
	952191	750	TWO OCEANS MOSCATO 750ml	S					100.00%			100.00%	0	
	905460	750	UMBERTO FIORE MOSCATO D ASTI 750ml	S					100.00%			100.00%	0	
	951724	750	UNDER THE WIRE ALDER SPRINGS '13 750ml	S					100.00%			100.00%	0	
	952722	750	UNION WINE MIXED CASE 750ml	S					100.00%			100.00%	0	
	951645	750	UPROOT WINERY NAC MIXED CASE 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950628	750	UVAGGIO MOSCATO DOLCE 750ml	S					100.00%			100.00%	0	
	950606	750	UVAGGIO PRIMITIVO 750ml	S					100.00%			100.00%	0	
	952078	750	VALDECUEVAS WHITE LABEL VERDEJO 750ml	S					100.00%			100.00%	0	
	951400	750	VALDIVIESO PINOT NOIR LEYDA VALLEY 750ml	S					100.00%			100.00%	0	
	948715	750	VALE DE BONFIM 750ml	S					100.00%			100.00%	0	
	920345	750	VAMPIRE CHARD 750ml	X					100.00%			100.00%	0	
	951606	750	VENTOUX OLIVER LAFONT 750ml	S					100.00%			100.00%	0	
	920456	750	VIE DE ROMANS PINOT GRIGO 750ml	S					100.00%			100.00%	0	
	952001	750	VIEUX TELEGRAPHE CRIP LA CRAU 750ml	S					100.00%			100.00%	0	
	952436	750	VIGNAIOLI DE MORRELINO ROSSO 15 750ml	S					100.00%			100.00%	0	
	951406	750	VIGNE DEL MALINA CAB FRANC 750ml	S					100.00%			100.00%	0	
	951970	750	VILALVA RESERVA DOURO '13 750ml	S					100.00%			100.00%	0	
	952683	750	VILLA RUSSIZ LES ENFANTS 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951591	750	VILLA SMAGHI BELLRMINO ROSSO 750ml	S					100.00%			100.00%	0	
	952851	750	VILLA SYMPOSIA L'AMPHORA 750ml	S					100.00%			100.00%	0	
	952263	750	VILLA SYMPOSIA L'EQUILBRE 750ml	S					100.00%			100.00%	0	
	952766	750	VINA ALICIA BROTE NEGRO 750ml	S					100.00%			100.00%	0	
	909791	750	VINA ALICIA PASO PIEDRA MALBEC 750ml	S					100.00%			100.00%	0	
	952765	750	VINA ALICIA TIARA 750ml	S					100.00%			100.00%	0	
	953993	750	VINA SOMOZA NENO 750ml	S					100.00%			100.00%	0	
	948123	750	VINCHIO VAGLIO SERRE BRACHETTO 750ml	S					100.00%			100.00%	0	
	951006	750	VINEYARD 29 CRU CABERNET '14 750ml	S					100.00%			100.00%	0	
	951719	750	VINEYARD 29 CRU PINOT NOIR 750ml	S					100.00%			100.00%	0	
	951306	750	VINEYARD 29 CRU SAUVIGNON BLANC '1 750ml	S					100.00%			100.00%	0	
	952538	750	VINOS DE ENCOSTAS ALBARINO 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	948947	750	VINOS DIVERTIDOS OJODE LIEBRE 750ml	S					100.00%			100.00%	0	
	952221	750	VIRGINA DARE CHARDONNAY 750ml	S					100.00%			100.00%	0	
	951235	750	VIVA DIVA PROSECCO 750ml	S					100.00%			100.00%	0	
	951236	750	VIVA DIVA SWEET RED 750ml	S					100.00%			100.00%	0	
	952537	750	VOLVORETA L'AMPHORE 750ml	S					100.00%			100.00%	0	
	952215	750	WATERBROOK MALBEC 750ml	S					100.00%			100.00%	0	
	951796	750	WEI CHI SEMILLON '12 750ml	S					100.00%			100.00%	0	
	949548	750	WEIXELBAUM GRUNER VELTLINER'13 750ml	S					100.00%			100.00%	0	
	952362	750	WENTE CABERNET CHARLES WETMORE 750ml	S					100.00%			100.00%	0	
	906834	750	WENTE CHARDONNAY ESTATE GROWN 750ml	S					100.00%			100.00%	0	
	952352	750	WENTE PINOT NOIR RIVA RANCH 750ml	S					100.00%			100.00%	0	
	950362	750	WHITEHALL LANE LEONARDI EST CAB 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951958	750	WHITEHALL LANE ROSE 750ml	S					100.00%			100.00%	0	
	909452	750	WILD HORSE VIOGNER 750ml	S					100.00%			100.00%	0	
	951000	750	WILD ROOTS OREGON MARIONBERRY 750ml	D					100.00%			100.00%	0	
	952767	750	WILDBERRY ESTATE RESER CHARDONNAY 750ml	S					100.00%			100.00%	0	
	951529	750	WILLIAMS SELHAM MIXED CASE #1 750ml	S					100.00%			100.00%	0	
	949004	750	WILLIAMS SELYEM SONOMA COAST PN 16 750ml	S					100.00%			100.00%	0	
	950443	750	WILLIAMSON VINEYARDSSANGIO VESE 750ml	S					100.00%			100.00%	0	
	952599	750	WILSON CREEK TAHITIAN VANILLA 750ml	S					100.00%			100.00%	0	
	952622	750	WINDOWS MIGAKI GOLD 750ml	S					100.00%			100.00%	0	
	948849	750	WINDRACER CHARD RR VALLEY 750ml	S					100.00%			100.00%	0	
	947184	750	WINE BY JOE PINOT NOIR 750ml	S					100.00%			100.00%	0	
	920766	750	WONDERLUST CHARD 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952773	750	WT VINTNERS CHENIN BLNC STONERIDGE 750ml	S					100.00%			100.00%	0	
	952779	750	WT VINTNERS P N SEVEN SPRINGS 750ml	S					100.00%			100.00%	0	
	952775	750	WT VINTNERS PARASOL ROSÉ 750ml	S					100.00%			100.00%	0	
	952795	750	WT VINTNERS RACONTEUR WHITE 750ml	S					100.00%			100.00%	0	
	952799	750	WT VINTNERS RHONE STONEY VINE GSM 750ml	S					100.00%			100.00%	0	
	952777	750	WT VINTNERS SYRAH COLLINE 750ml	S					100.00%			100.00%	0	
	952776	750	WT VINTNERS SYRAH DESTINY RIDGE 750ml	S					100.00%			100.00%	0	
	015934	750	YELLOW SPOT IRISH WHISKEY 750ml	S					100.00%			100.00%	0	
	429998	750	YELLOWTAIL SWEET RED ROO 750ml	S					100.00%			100.00%	0	
	951737	750	YOHAN LARDY BEAUJOLAIS MOULIN 750ml	S					100.00%			100.00%	0	
	951736	750	Z ALEXANDER BROWN UNCAGED PN 750ml	S					100.00%			100.00%	0	
	903527	750	ZENATO VALPOLICELLA 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951089	750	ZEPALTAS CHARDONNAY HEITZ VIN '13 750ml	S					100.00%			100.00%	0	
	951722	750	ZEPALTAS PICKBERRY CAB FRANC '14 750ml	X					100.00%			100.00%	0	
	951566	750	ZEPALTAS RIVER OF WILD BULLS 750ml	S					100.00%			100.00%	0	
	952798	750	ZIND-HUMBRECHT RIESLING CALCAIRE 750ml	S					100.00%			100.00%	0	
	952797	750	ZIND-HUMBRECHT RIESLING VOLCANIC ' 750ml	S					100.00%			100.00%	0	
	952705	750	ZOE RED 750ml	S					100.00%			100.00%	0	
	952315	750	ZWEIGELT GOSSRIEDENTHALE R 750ml	S					100.00%			100.00%	0	
	909536	750	ZYME BLACK TO WHITE 750ml	S					100.00%			100.00%	0	
	953037	900	EVERLASTING ROOTS 900 ml	S	$31.87	$16.33	$6,883.92	0.06%	700.00%	216	0.03%	700.00%	22	
					$31.87	$16.33	$6,883.92	0.06%		216	0.026%		22	
	920822	900	HAKUSHIKA JUNMAI GINJO 11098 900ml	S	$12.29	$6.07	$5,915.94	0.05%	66.12%	480	0.06%	62.75%	48	
					$12.43	$6.07	$3,876.42	0.03%		312	0.038%		31	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YSE SPECIAL ORDERS - WINE	**920822**				$12.14	$6.07	$2,039.52	0.02%		168	0.020%		17	
	Total						**$5,125,272.31**		**9.83%**	**331,015**		**-0.28%**	**27,591**	

Class Summary

YSE

Bottle Sales	331,015	**Gross Sales**	$5,125,272.31	**Total Items in Class**	3864
% of Bottle Sales	0.66%	**% of Gross Sales**	1.11%	**Share/Item**	38.64

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER														
	952549	**19000**	**ANTHEM CHERRY CIDER KEG 19000 ml**	**S**	**$103.94**	**$54.00**	**$2,038.51**	**0.07%**	**140.30%**	**19**	**0.00%**	**155.56%**	**40**	
					$109.73	$54.00	$1,097.30	0.04%		10	0.001%		21	
					$98.14	$54.00	$941.21	0.03%		9	0.001%		19	
	952552	**19000**	**WANDERING AENGUS WANDERLUST 19000 ml**	**S**	**$128.11**	**$72.00**	**$1,921.65**	**0.07%**	**114.29%**	**15**	**0.00%**	**114.29%**	**32**	
					$128.11	$72.00	$1,921.65	0.07%		15	0.002%		32	
	952548	**19000**	**ANTHEM PEAR CIDER KEG 19000 ml**	**S**	**$96.85**	**$50.00**	**$1,834.69**	**0.06%**	**600.18%**	**19**	**0.00%**	**666.67%**	**40**	
					$91.48	$50.00	$1,425.85	0.05%		15	0.002%		32	
					$102.21	$50.00	$408.84	0.01%		4	0.000%		8	
	952569	**19000**	**PORTLAND CIDER HOP 'RAGEOUS KEG 19000 ml**	**S**	**$109.65**	**$58.00**	**$1,400.91**	**0.05%**	**98.15%**	**13**	**0.00%**	**116.67%**	**27**	
					$101.47	$58.00	$811.76	0.03%		8	0.001%		17	
					$117.83	$58.00	$589.15	0.02%		5	0.001%		11	
	952566	**19000**	**PORTLAND CIDER KINDA DRY KEG 19000 ml**	**S**	**$111.58**	**$58.00**	**$1,196.05**	**0.04%**	**218.15%**	**11**	**0.00%**	**250.00%**	**23**	
					$105.32	$58.00	$842.56	0.03%		8	0.001%		17	
					$117.83	$58.00	$353.49	0.01%		3	0.000%		6	
	952567	**19000**	**PORTLAND CIDER SORTA SWEET KEG 19000 ml**	**S**	**$105.32**	**$58.00**	**$842.56**	**0.03%**	**19.18%**	**8**	**0.00%**	**33.33%**	**17**	
					$105.32	$58.00	$842.56	0.03%		8	0.001%		17	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	952551	19000	WANDERING AENGUS OAK DRY 19000 ml	S	$151.42	$86.00	$605.68	0.02%	-42.86%	4	0.00%	-42.86%	8	
					$151.42	$86.00	$605.68	0.02%		4	0.000%		8	
	952550	19000	ANTHEM CIDER 19000 ml	S	$102.21	$50.00	$102.21	0.00%	-66.67%	1	0.00%	-66.67%	2	
					$102.21	$50.00	$102.21	0.00%		1	0.000%		2	
	952568	19000	PORTLAND CIDER PASSION FRUIT KE 19000 ml	U					100.00%			100.00%	0	
	953815	20000	INCLINE TRAIL MAGIC GINGER LAVE 20000 ml	S	$108.63	$59.00	$1,355.32	0.05%	100.00%	12	0.00%	100.00%	27	
					$108.63	$59.00	$1,355.32	0.05%		12	0.001%		27	
	947054	250	NOGNE O DARK HORIZON4TH EDITION 250ml	S					100.00%			100.00%	0	
	954570	300	AWASHIZUKU SPARKLING SAKE 300ml	S	$8.66	$5.00	$415.68	0.02%	100.00%	48	0.01%	100.00%	2	
					$8.66	$5.00	$415.68	0.02%		48	0.005%		2	
	952483	325	FULL SAIL SESSION CERVEZA 325 ml	S	$1.45	$0.80	$34.80	0.00%	-89.70%	24	0.00%	-89.70%	1	
					$1.45	$0.80	$34.80	0.00%		24	0.003%		1	
	951200	330	MELVIN KILLER BEES 330 ml	S	$1.71	$1.25	$11,320.20	0.41%	14.95%	6,620	0.71%	14.64%	243	
					$1.71	$1.25	$11,320.20	0.41%		6,620	0.707%		243	
	908376	330	ALMAZA 330ml	S	$1.82	$0.88	$9,216.48	0.33%	0.35%	5,064	0.54%	-1.58%	186	
					$1.82	$0.88	$9,216.48	0.33%		5,064	0.541%		186	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	**903930**	**330**	**BOSTEELS TRIPEL KARMALIET BEER 330ml**	**S**	**$4.86**	**$2.85**	**$5,132.16**	**0.19%**	**22.84%**	**1,056**	**0.11%**	**29.41%**	**39**	
					$4.86	$2.85	$5,132.16	0.19%		1,056	0.113%		39	
	921081	**330**	**VANDER GHINSTE OUD BRUIN 330ml**	**S**	**$4.81**	**$2.52**	**$3,924.96**	**0.14%**	**168.23%**	**816**	**0.09%**	**161.54%**	**30**	
					$4.81	$2.52	$3,924.96	0.14%		816	0.087%		30	
	919029	**330**	**KOSHIHIKARI ECHIGO BEER 330ml**	**S**	**$4.31**	**$2.42**	**$3,924.00**	**0.14%**	**100.00%**	**912**	**0.10%**	**100.00%**	**33**	
					$4.30	$2.42	$3,405.60	0.12%		792	0.085%		29	
					$4.32	$2.42	$518.40	0.02%		120	0.013%		4	
	948233	**330**	**SEKINOICHI SANCHO 3187 330ml**	**S**	**$6.40**	**$3.70**	**$2,457.60**	**0.09%**	**102.21%**	**384**	**0.04%**	**100.00%**	**14**	
					$6.40	$3.70	$2,457.60	0.09%		384	0.041%		14	
	908935	**330**	**KUJUKURI OCEAN WEIZEN 330ml**	**S**	**$7.42**	**$3.86**	**$2,135.52**	**0.08%**	**18.37%**	**288**	**0.03%**	**25.00%**	**11**	
					$7.82	$3.86	$1,126.08	0.04%		144	0.015%		5	
					$7.01	$3.86	$1,009.44	0.04%		144	0.015%		5	
	947900	**330**	**AMBER BEER 330ml**	**S**	**$2.82**	**$1.54**	**$2,066.40**	**0.07%**	**-64.51%**	**720**	**0.08%**	**-61.54%**	**26**	
					$2.97	$1.54	$1,425.60	0.05%		480	0.051%		18	
					$2.67	$1.54	$640.80	0.02%		240	0.026%		9	
	920955	**330**	**ST GEORGE BEER 330ml**	**S**	**$2.82**	**$1.54**	**$1,938.24**	**0.07%**	**-73.47%**	**672**	**0.07%**	**-71.43%**	**25**	
					$2.97	$1.54	$1,425.60	0.05%		480	0.051%		18	
					$2.67	$1.54	$512.64	0.02%		192	0.021%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	954458	330	BEIRUT PILSNER 330ml	S	$2.25	$1.20	$1,620.00	0.06%	100.00%	720	0.08%	100.00%	26	
					$2.25	$1.20	$1,620.00	0.06%		720	0.077%		26	
	946928	330	CUVEE DES JACOBINS ROUGE 330ml	S	$6.28	$3.30	$1,205.76	0.04%	100.00%	192	0.02%	100.00%	7	
					$6.28	$3.30	$1,205.76	0.04%		192	0.021%		7	
	920773	330	META BEER 330ml	S	$2.74	$1.58	$1,161.76	0.04%	80.88%	424	0.05%	78.90%	16	
					$2.74	$1.58	$1,161.76	0.04%		424	0.045%		16	
	921080	330	REINAERT FLEMISH WILD ALE 330ml	S	$4.73	$2.48	$1,021.68	0.04%	200.00%	216	0.02%	200.00%	8	
					$4.73	$2.48	$1,021.68	0.04%		216	0.023%		8	
	953582	330	WEIHENSTEPHANER VITUS 330 ml	S	$2.20	$1.08	$897.84	0.03%	100.00%	429	0.05%	100.00%	16	
					$2.08	$1.08	$842.40	0.03%		405	0.043%		15	
					$2.31	$1.08	$55.44	0.00%		24	0.003%		1	
	954261	330	MONKS CAFE FLEMISH SOUR 330ml	S	$3.72	$2.08	$803.52	0.03%	100.00%	216	0.02%	100.00%	8	
					$3.72	$2.08	$803.52	0.03%		216	0.023%		8	
	950176	330	EINSTOK OLGERD WHITEALE 330ml	S	$2.39	$1.21	$797.28	0.03%	100.00%	336	0.04%	100.00%	12	
					$2.27	$1.21	$676.80	0.02%		288	0.031%		11	
					$2.51	$1.21	$120.48	0.00%		48	0.005%		2	
	952952	330	MIKKELLER SANTA'S LITTLE HELPER 330 ml	S	$5.91	$3.00	$709.20	0.03%	-16.67%	120	0.01%	-16.67%	4	
					$5.91	$3.00	$709.20	0.03%		120	0.013%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	951165	330	TROIS DAMES WINTER SOUR 330 ml	S	$7.32	$3.75	$702.72	0.03%	0.00%	96	0.01%	0.00%	4	
					$7.32	$3.75	$702.72	0.03%		96	0.010%		4	
	920206	330	HARAR BEER 330ml	S	$2.60	$1.50	$624.00	0.02%	30.54%	240	0.03%	29.03%	9	
					$2.60	$1.50	$624.00	0.02%		240	0.026%		9	
	919860	330	OMER BEER 330ml	S	$5.16	$2.70	$619.20	0.02%	100.00%	120	0.01%	100.00%	4	
					$5.16	$2.70	$619.20	0.02%		120	0.013%		4	
	908332	330	KOTAYK BEER 330ml	S	$1.77	$0.79	$504.24	0.02%	-15.35%	288	0.03%	-14.29%	11	
					$1.68	$0.79	$282.24	0.01%		168	0.018%		6	
					$1.85	$0.79	$222.00	0.01%		120	0.013%		4	
	953146	330	CYRIL ZANGS CIDERMAN 330 ml	S	$9.75	$5.04	$468.00	0.02%	100.00%	48	0.01%	100.00%	2	
					$9.75	$5.04	$468.00	0.02%		48	0.005%		2	
	948207	330	STIEGL RADLER (GRAPEFRUIT) 330ml	S	$1.77	$0.93	$467.28	0.02%	83.33%	264	0.03%	83.33%	10	
					$1.77	$0.93	$467.28	0.02%		264	0.028%		10	
	954568	330	HITACHINO GINGER BREW 330ml	S	$4.48	$2.55	$430.08	0.02%	100.00%	96	0.01%	100.00%	4	
					$4.48	$2.55	$430.08	0.02%		96	0.010%		4	
	952345	330	WALIA LAGER BEER 330 ml	S	$2.67	$1.54	$384.48	0.01%	-39.32%	144	0.02%	-40.00%	5	
					$2.67	$1.54	$384.48	0.01%		144	0.015%		5	
	954589	330	MIKKELLER TO FROM VIA 330ml	S	$5.14	$2.92	$370.08	0.01%	100.00%	72	0.01%	100.00%	3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	954589				$5.14	$2.92	$370.08	0.01%		72	0.008%		3	
	954585	330	DE LA SENNE BRUXELLENSIS 330ml	S	$4.86	$2.75	$349.92	0.01%	100.00%	72	0.01%	100.00%	3	
					$4.86	$2.75	$349.92	0.01%		72	0.008%		3	
	954584	330	DE LA SENNE ZINNEBIER 330ml	S	$4.82	$2.42	$347.04	0.01%	100.00%	72	0.01%	100.00%	3	
					$4.82	$2.42	$347.04	0.01%		72	0.008%		3	
	954587	330	DRIE FONTEINEN ZWET 330ml	S	$5.87	$3.35	$281.76	0.01%	100.00%	48	0.01%	100.00%	2	
					$5.87	$3.35	$281.76	0.01%		48	0.005%		2	
	920208	330	BEDELE BLUE LABEL 330ml	S	$2.90	$1.50	$278.40	0.01%	100.00%	96	0.01%	100.00%	4	
					$2.90	$1.50	$278.40	0.01%		96	0.010%		4	
	947317	330	CASTEL 330ml	S	$2.90	$1.50	$278.40	0.01%	100.00%	96	0.01%	100.00%	4	
					$2.90	$1.50	$278.40	0.01%		96	0.010%		4	
	954262	330	BRASSERIE SILLY SOUR 330ml	S	$3.51	$1.96	$252.72	0.01%	100.00%	72	0.01%	100.00%	3	
					$3.51	$1.96	$252.72	0.01%		72	0.008%		3	
	909862	330	KILIKIA DARK LAGER 330ml	S	$1.96	$0.92	$235.20	0.01%	-52.79%	120	0.01%	-54.55%	4	
					$1.96	$0.92	$235.20	0.01%		120	0.013%		4	
	952465	330	THE HEATHENS ARE COMING 330 ml	S	$4.45	$2.50	$213.60	0.01%	258.15%	48	0.01%	300.00%	2	
					$4.45	$2.50	$213.60	0.01%		48	0.005%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	**954883**	**330**	**DE PROEF SURLY BIRD 330ml**	**S**	**$4.03**	**$2.25**	**$193.44**	**0.01%**	**100.00%**	**48**	**0.01%**	**100.00%**	**2**	
					$4.03	$2.25	$193.44	0.01%		48	0.005%		2	
	908168	**330**	**CHIMAY RED CAP BEER 330ml**	**S**	**$7.39**	**$4.40**	**$177.36**	**0.01%**	**-82.46%**	**24**	**0.00%**	**-83.33%**	**1**	
					$7.39	$4.40	$177.36	0.01%		24	0.003%		1	
	907846	**330**	**DE LA SENNE:TARA BOULBA 330ml**	**S**	**$3.49**	**$1.88**	**$167.52**	**0.01%**	**100.00%**	**48**	**0.01%**	**100.00%**	**2**	
					$3.49	$1.88	$167.52	0.01%		48	0.005%		2	
	954886	**330**	**TROIS DAMES SAINTE NI TOUCHE 330ml**	**S**	**$6.53**	**$3.75**	**$156.72**	**0.01%**	**100.00%**	**24**	**0.00%**	**100.00%**	**1**	
					$6.53	$3.75	$156.72	0.01%		24	0.003%		1	
	920843	**330**	**ST FEUILLIEN'S GRAND CRU 330ml**	**S**	**$5.59**	**$2.93**	**$134.16**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**1**	
					$5.59	$2.93	$134.16	0.00%		24	0.003%		1	
	919311	**330**	**ACHEL BRUIN 330ml**	**S**	**$5.32**	**$3.00**	**$127.68**	**0.00%**	**0.19%**	**24**	**0.00%**	**0.00%**	**1**	
					$5.32	$3.00	$127.68	0.00%		24	0.003%		1	
	919361	**330**	**MIKKELLER BARREL AGE SANTA 330 ml**	**S**	**$5.28**	**$3.00**	**$126.72**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**1**	
					$5.28	$3.00	$126.72	0.00%		24	0.003%		1	
	954772	**330**	**ZUNDERT TRAPPIST 330ml**	**S**	**$5.92**	**$3.35**	**$71.04**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**0**	
					$5.92	$3.35	$71.04	0.00%		12	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	907667	330	KULMBACHER EISBOCK 330ml	S	$2.79	$1.46	$66.96	0.00%	-10.29%	24	0.00%	0.00%	1	
					$2.79	$1.46	$66.96	0.00%		24	0.003%		1	
	947887	330	ROCHEFORT TRAPPIST 6 330ml	S	$4.97	$2.45	$59.64	0.00%	0.00%	12	0.00%	0.00%	0	
					$4.97	$2.45	$59.64	0.00%		12	0.001%		0	
	952963	330	MENABREA BIONDA BEER 330 ml	S	$2.01	$1.04	$48.24	0.00%	-69.82%	24	0.00%	-66.67%	1	
					$2.01	$1.04	$48.24	0.00%		24	0.003%		1	
	919312	330	ACHEL BLONDE 330ml	S					100.00%			100.00%	0	
	903777	330	CHIMAY WHITE CAP (TRIPLE) 330ml	S					100.00%			100.00%	0	
	906779	330	DE RANKE XX BITTERS 330ml	S					100.00%			100.00%	0	
	950534	330	GOUDEN CAROLUS TRIPLE 330ml	S					100.00%			100.00%	0	
	907277	330	IKKELLER BEER GEEK BREAKFAST 330 ml	S					100.00%			100.00%	0	
	952951	330	MIKKELLER HOPPY LOVIN' XMAS 330 ml	S					100.00%			100.00%	0	
	903157	330	PIRAAT TRIPLE HOP ALE 330ml	S					100.00%			100.00%	0	
	907579	330	STRUISE TSJEESES 330ml	S					100.00%			100.00%	0	
	917984	330	THIRIEZ NOEL 330ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	948276	330	TROIS DAMES I AMOUREUSE BLANCE 330ml	S					100.00%			100.00%	0	
	951658	331	HITACHINO NESTBEER DAI DAI 331 ml	S	$4.69	$2.48	$3,021.12	0.11%	112.89%	672	0.07%	115.38%	25	
					$4.42	$2.48	$2,545.92	0.09%		576	0.062%		21	
					$4.95	$2.48	$475.20	0.02%		96	0.010%		4	
	951651	331	HITACHINO NESTBEER RED RICE 331 ml	S	$4.94	$2.62	$2,921.04	0.11%	429.17%	624	0.07%	420.00%	23	
					$4.66	$2.62	$2,796.00	0.10%		600	0.064%		22	
					$5.21	$2.62	$125.04	0.00%		24	0.003%		1	
	904645	331	TIGER BEER BOTTLES 331ml	S	$1.99	$1.16	$2,525.31	0.09%	100.00%	1,269	0.14%	100.00%	47	
					$1.99	$1.16	$2,525.31	0.09%		1,269	0.136%		47	
	904274	331	BOSTEELS KWAK BEER 331ml	S	$4.86	$2.85	$2,216.16	0.08%	574.57%	456	0.05%	633.33%	17	
					$4.86	$2.85	$2,216.16	0.08%		456	0.049%		17	
	953291	331	US BEV INNIS $ GUNN ORIGINAL 331 ml	S	$3.39	$2.00	$2,196.72	0.08%	100.00%	648	0.07%	100.00%	24	
					$3.39	$2.00	$2,196.72	0.08%		648	0.069%		24	
	947966	331	PETRUS AGED PALE ALE 331ml	S	$4.48	$2.36	$1,885.68	0.07%	6.47%	408	0.04%	6.25%	15	
					$4.41	$2.42	$740.88	0.03%		168	0.018%		6	
					$4.77	$2.33	$686.88	0.02%		144	0.015%		5	
					$4.27	$2.33	$457.92	0.01%		96	0.010%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	953290	331	US BEV INNIS $ GUNN RUM AGED 331 ml	S	$3.39	$2.00	$1,383.12	0.05%	100.00%	408	0.04%	100.00%	15	
					$3.39	$2.00	$1,383.12	0.05%		408	0.044%		15	
	951656	331	HITACHINO NESTBEER ANCIENT NIPPON 331 ml	S	$4.54	$2.55	$1,198.56	0.04%	456.12%	264	0.03%	450.00%	10	
					$4.54	$2.55	$1,198.56	0.04%		264	0.028%		10	
	951655	331	HITACHINO NESTBEER EXTRA HIGH 331 ml	S	$4.90	$2.76	$1,176.00	0.04%	406.20%	240	0.03%	400.00%	9	
					$4.90	$2.76	$1,176.00	0.04%		240	0.026%		9	
	951653	331	HITACHINO NESTBEER JAPANESE CLASS 331 ml	S	$5.08	$2.55	$975.36	0.04%	352.56%	192	0.02%	300.00%	7	
					$5.08	$2.55	$975.36	0.04%		192	0.021%		7	
	951659	331	HITACHINO NESTBEER SAISON DU JAPO 331 ml	S	$4.54	$2.40	$961.20	0.03%	14.56%	216	0.02%	12.50%	8	
					$4.28	$2.40	$616.32	0.02%		144	0.015%		5	
					$4.79	$2.40	$344.88	0.01%		72	0.008%		3	
	947963	331	POPERINGS HOMMELBIER 331 ml	S	$4.27	$2.33	$855.84	0.03%	15.64%	192	0.02%	14.29%	7	
					$4.27	$2.33	$855.84	0.03%		192	0.021%		7	
	949178	331	PETRUS OUD BRUIN 331ml	S	$4.39	$2.13	$842.88	0.03%	-36.54%	192	0.02%	-42.86%	7	
					$4.39	$2.13	$842.88	0.03%		192	0.021%		7	
	954008	331	HITACHINO NEST YUZU LAGER 331ml	S	$3.84	$2.15	$829.44	0.03%	100.00%	216	0.02%	100.00%	8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	954008				$3.84	$2.15	$829.44	0.03%		216	0.023%		8	
	950548	331	KASTEEL BARISTA CHOCOLATE QUAD 331ml	S	$5.18	$2.71	$735.36	0.03%	-35.70%	144	0.02%	-33.33%	5	
					$4.96	$2.75	$476.16	0.02%		96	0.010%		4	
					$5.40	$2.67	$259.20	0.01%		48	0.005%		2	
	951649	331	HITACHINO NESTBEER BELGIAN WHITE 331 ml	S	$4.54	$2.40	$731.28	0.03%	-52.81%	168	0.02%	-53.33%	6	
					$4.28	$2.40	$616.32	0.02%		144	0.015%		5	
					$4.79	$2.40	$114.96	0.00%		24	0.003%		1	
	951657	331	HITACHINO NESTBEER ANBAI 331 ml	S	$4.54	$2.55	$653.76	0.02%	1.11%	144	0.02%	0.00%	5	
					$4.54	$2.55	$653.76	0.02%		144	0.015%		5	
	951152	331	BORNEM DOUBLE 331 ml	S	$3.86	$1.96	$586.08	0.02%	6.43%	144	0.02%	0.00%	5	
					$4.07	$1.96	$488.40	0.02%		120	0.013%		4	
					$3.64	$1.96	$97.68	0.00%		24	0.003%		1	
	949675	331	PETRUS AGED RED ALE 331ml	S	$4.28	$2.33	$526.44	0.02%	-62.94%	123	0.01%	-60.45%	5	
					$4.28	$2.33	$526.44	0.02%		123	0.013%		5	
	919037	331	PAULANER SALVATOR DOUBLE BOCK 331ml	S	$2.39	$1.40	$516.24	0.02%	100.00%	216	0.02%	100.00%	8	
					$2.39	$1.40	$516.24	0.02%		216	0.023%		8	
	919035	331	PAULANER ORIGINAL MUNICH LAGER 331ml	S	$2.15	$1.25	$516.00	0.02%	100.00%	240	0.03%	100.00%	9	
					$2.15	$1.25	$516.00	0.02%		240	0.026%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	**950772**	**331**	**BAVIK SUPER PILS BEER 331ml**	**S**	**$2.12**	**$0.98**	**$505.44**	**0.02%**	**-22.91%**	**240**	**0.03%**	**-23.08%**	**9**	
					$2.05	$1.00	$295.20	0.01%		144	0.015%		5	
					$2.19	$0.96	$210.24	0.01%		96	0.010%		4	
	947962	**331**	**TROUBADOUR OBSCURA 331ml**	**S**	**$4.82**	**$2.50**	**$462.24**	**0.02%**	**-40.04%**	**96**	**0.01%**	**-42.86%**	**4**	
					$5.01	$2.46	$240.48	0.01%		48	0.005%		2	
					$4.62	$2.54	$221.76	0.01%		48	0.005%		2	
	947964	**331**	**PETRUS DUBBEL BRUIN 331ml**	**S**	**$4.22**	**$2.17**	**$307.68**	**0.01%**	**1.42%**	**72**	**0.01%**	**0.00%**	**3**	
					$4.38	$2.13	$210.24	0.01%		48	0.005%		2	
					$4.06	$2.21	$97.44	0.00%		24	0.003%		1	
	947965	**331**	**SCOTCH SILLY SCOTCH ALE 331ml**	**S**	**$3.88**	**$2.01**	**$289.92**	**0.01%**	**-39.72%**	**72**	**0.01%**	**-40.00%**	**3**	
					$3.71	$2.00	$99.60	0.00%		24	0.003%		1	
					$4.15	$2.00	$99.60	0.00%		24	0.003%		1	
					$3.78	$2.04	$90.72	0.00%		24	0.003%		1	
	908352	**331**	**DE RANKE PERE NOEL 331ml**	**S**	**$3.90**	**$2.13**	**$280.80**	**0.01%**	**-66.46%**	**72**	**0.01%**	**-62.50%**	**3**	
					$3.90	$2.13	$280.80	0.01%		72	0.008%		3	
	904711	**331**	**CASABLANCA BEER 331ml**	**S**	**$1.82**	**$0.88**	**$262.08**	**0.01%**	**100.00%**	**144**	**0.02%**	**100.00%**	**5**	
					$1.82	$0.88	$262.08	0.01%		144	0.015%		5	
	947960	**331**	**TROUBADOUR MAGMA 331ml**	**S**	**$5.32**	**$2.63**	**$255.36**	**0.01%**	**-43.40%**	**48**	**0.01%**	**-50.00%**	**2**	
					$5.32	$2.63	$255.36	0.01%		48	0.005%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	947961	331	TROUBADOUR WESTKUST 331ml	S	$5.32	$2.63	$255.36	0.01%	13.19%	48	0.01%	0.00%	2	
					$5.32	$2.63	$255.36	0.01%		48	0.005%		2	
	951654	331	HITACHINO NESTBEER ESPRESSO STOUT 331 ml	S	$4.66	$2.62	$223.68	0.01%	-49.35%	48	0.01%	-50.00%	2	
					$4.66	$2.62	$223.68	0.01%		48	0.005%		2	
	951652	331	HITACHINO NESTBEER COMMEMORATIVE 331 ml	S	$4.54	$2.55	$217.92	0.01%	1.11%	48	0.01%	0.00%	2	
					$4.54	$2.55	$217.92	0.01%		48	0.005%		2	
	951650	331	HITACHINO NESTBEER WEIZEN 331 ml	S	$4.28	$2.40	$205.44	0.01%	1.18%	48	0.01%	0.00%	2	
					$4.28	$2.40	$205.44	0.01%		48	0.005%		2	
	947999	331	LA TRAPPE QUADRUPEL 331ml	S	$5.59	$2.93	$134.16	0.00%	100.00%	24	0.00%	100.00%	1	
					$5.59	$2.93	$134.16	0.00%		24	0.003%		1	
	950333	331	PETRUS SOUR POWER SAMPLER 331ml	S	$4.30	$2.08	$103.20	0.00%	-49.53%	24	0.00%	-50.00%	1	
					$4.30	$2.08	$103.20	0.00%		24	0.003%		1	
	906891	331	RIDGEWAY INSANELY BAD ELF 331ml	S	$4.20	$2.04	$100.80	0.00%	-90.00%	24	0.00%	-90.00%	1	
					$4.20	$2.04	$100.80	0.00%		24	0.003%		1	
	953627	331	SANTA FE TWISTED ROOT 331 ml	S	$2.01	$1.17	$98.49	0.00%	100.00%	49	0.01%	100.00%	2	
					$2.01	$1.17	$98.49	0.00%		49	0.005%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	947998	331	LA TRAPPE WITTE 331ml	S	$3.09	$1.60	$74.16	0.00%	100.00%	24	0.00%	100.00%	1	
					$3.09	$1.60	$74.16	0.00%		24	0.003%		1	
	954968	331	AYINGER BAVARIAN PILSNER 331ml	S					100.00%			100.00%	0	
	906782	331	DE RANKE GULDENBURG 331ml	S					100.00%			100.00%	0	
	919899	331	ITAIPAVA BRAZILIAN BEER 331ml	S					100.00%			100.00%	0	
	907832	331	MIKKELLER SIMCOE SESSION IPA 331 ml	S					100.00%			100.00%	0	
	953491	355	SIERRA NEVADA HAZY LITTLE THING 355 ml	1	$1.89	$1.10	$126,329.49	4.57%	100.00%	66,841	7.14%	100.00%	2,637	
					$1.89	$1.10	$126,329.49	4.57%		66,841	7.141%		2,637	
	951698	355	MELVIN CITRADAMUS IMPERIAL IPA 355 ml	S	$2.63	$1.95	$40,331.05	1.46%	20.30%	15,335	1.64%	20.14%	605	
					$2.63	$1.95	$40,331.05	1.46%		15,335	1.638%		605	
	950461	355	LAGUNITAS ONE HITTER 355 ml	S	$2.79	$1.64	$24,365.07	0.88%	-6.93%	8,733	0.93%	-7.61%	344	
					$2.79	$1.64	$24,365.07	0.88%		8,733	0.933%		344	
	920270	355	GORDON BIERSCH HEFEWEIZEN 355ml	S	$2.13	$1.09	$22,186.08	0.80%	2.73%	10,416	1.11%	-4.88%	411	
					$2.13	$1.09	$22,186.08	0.80%		10,416	1.113%		411	
	919889	355	GORDON BIERSCH MARZEN 355ml	S	$1.89	$1.09	$21,500.64	0.78%	-15.05%	11,376	1.22%	-15.54%	449	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	919889				$1.89	$1.09	$21,500.64	0.78%		11,376	1.215%		449	
	951549	355	MELVIN ASTERISK DOUBLE IPA 355 ml	S	$2.63	$1.95	$21,016.33	0.76%	-17.23%	7,991	0.85%	-17.44%	315	
					$2.63	$1.95	$21,016.33	0.76%		7,991	0.854%		315	
	953577	355	MELVIN CHUCK MORRIS DOUBLE IPA 355 ml	S	$2.65	$1.95	$19,931.04	0.72%	100.00%	7,536	0.81%	100.00%	297	
					$2.63	$1.95	$14,932.80	0.54%		5,664	0.605%		223	
					$2.67	$1.95	$4,998.24	0.18%		1,872	0.200%		74	
	919887	355	GORDON BIERSCH CZECHPILSNER 355ml	S	$1.89	$1.09	$18,960.48	0.69%	-21.19%	10,032	1.07%	-21.64%	396	
					$1.89	$1.09	$18,960.48	0.69%		10,032	1.072%		396	
	951635	355	BALLAST POINT MANTA RAY DOUBLE IP 355 ml	T	$3.05	$1.79	$18,547.05	0.67%	128.71%	6,081	0.65%	127.27%	240	
					$3.05	$1.79	$18,547.05	0.67%		6,081	0.650%		240	
	951697	355	MELVIN DRUNKEN MASTER IMPERIAL IP 355 ml	S	$2.63	$1.95	$16,853.04	0.61%	-0.42%	6,408	0.68%	-0.74%	253	
					$2.63	$1.95	$16,853.04	0.61%		6,408	0.685%		253	
	920271	355	GORDON BIERSCH BLONDBOCK 355ml	S	$2.13	$1.09	$16,562.88	0.60%	0.33%	7,776	0.83%	-7.29%	307	
					$2.13	$1.09	$16,562.88	0.60%		7,776	0.831%		307	
	950720	355	MELVIN HUBERT PALE ALE 355 ml	S	$1.71	$1.25	$16,000.47	0.58%	21.37%	9,357	1.00%	22.65%	369	
					$1.71	$1.25	$16,000.47	0.58%		9,357	1.000%		369	
	953328	355	MELVIN BREWING HOP SHOCKER DOUBLE 355 ml	S	$2.65	$1.95	$15,357.60	0.56%	100.00%	5,808	0.62%	100.00%	229	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	953328				$2.63	$1.95	$10,743.84	0.39%		4,080	0.436%		161	
					$2.67	$1.95	$4,613.76	0.17%		1,728	0.185%		68	
	951699	355	MELVIN LAMBDA TRIPLE IPA 355 ml	U	$2.63	$1.95	$14,507.08	0.53%	-30.58%	5,516	0.59%	-31.09%	218	
					$2.63	$1.95	$14,507.08	0.53%		5,516	0.589%		218	
	952964	355	BALLAST POINT HIGH WEST VICTORY A 355 ml	S	$4.79	$2.84	$14,183.19	0.51%	160.37%	2,961	0.32%	160.37%	117	
					$4.79	$2.84	$14,183.19	0.51%		2,961	0.316%		117	
	952892	355	BALLAST POINT FATHOM IPA 355 ml	T	$2.30	$1.34	$14,013.90	0.51%	479.83%	6,093	0.65%	479.83%	240	
					$2.30	$1.34	$14,013.90	0.51%		6,093	0.651%		240	
	989384	355	BOHEMIAN ALTUS 355ml	S	$1.76	$1.30	$13,795.88	0.50%	-57.71%	7,820	0.84%	-58.86%	308	
					$1.75	$1.29	$8,772.75	0.32%		5,013	0.536%		198	
					$1.79	$1.32	$4,961.88	0.18%		2,772	0.296%		109	
					$1.75	$1.28	$61.25	0.00%		35	0.004%		1	
	949718	355	UPSLOPE SEASONAL 355 ml	L	$2.08	$1.21	$11,583.52	0.42%	100.00%	5,569	0.59%	100.00%	220	
					$2.08	$1.21	$11,583.52	0.42%		5,569	0.595%		220	
	953626	355	ROGUE SEASONAL CANS 355 ml	T	$2.41	$1.41	$11,367.97	0.41%	100.00%	4,717	0.50%	100.00%	186	
					$2.41	$1.41	$11,367.97	0.41%		4,717	0.504%		186	
	954301	355	DOGFISH HEAD 120 MIN 355ml	S	$11.99	$7.16	$10,371.35	0.38%	100.00%	865	0.09%	100.00%	34	
					$11.99	$7.16	$10,371.35	0.38%		865	0.092%		34	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	952256	355	2 ROW TASTES LIKE CITRUS 355 ml	T	$2.99	$2.22	$10,022.48	0.36%	100.00%	3,352	0.36%	100.00%	132	
					$2.99	$2.22	$10,022.48	0.36%		3,352	0.358%		132	
	952376	355	MOTHER EARTH SIN TAX STOUT 355 ml	S	$1.89	$1.39	$9,446.22	0.34%	64.97%	4,998	0.53%	64.97%	197	
					$1.89	$1.39	$9,446.22	0.34%		4,998	0.534%		197	
	953848	355	ODELL CELLAR SERIES 2 355 ml	S	$8.99	$5.36	$9,151.82	0.33%	100.00%	1,018	0.11%	100.00%	40	
					$8.99	$5.36	$9,151.82	0.33%		1,018	0.109%		40	
	909272	355	LAGUNITAS PILS 355ml	S	$2.05	$1.19	$9,102.00	0.33%	-3.58%	4,440	0.47%	-5.24%	175	
					$2.05	$1.19	$9,102.00	0.33%		4,440	0.474%		175	
	953847	355	ODELL CELLAR SERIES 1 355 ml	S	$4.99	$2.96	$8,253.46	0.30%	100.00%	1,654	0.18%	100.00%	65	
					$4.99	$2.96	$8,253.46	0.30%		1,654	0.177%		65	
	953794	355	CORONADO BREWING ORANGE AVE. WIT 355 ml	T	$2.15	$1.25	$7,623.90	0.28%	100.00%	3,546	0.38%	100.00%	140	
					$2.15	$1.25	$7,623.90	0.28%		3,546	0.379%		140	
	953846	355	ODELL MYRCENARY DOUBLE IPA 355 ml	S	$2.49	$1.45	$7,056.66	0.26%	100.00%	2,834	0.30%	100.00%	112	
					$2.49	$1.45	$7,056.66	0.26%		2,834	0.303%		112	
	949344	355	BALLAST POINT DORADO IPA 355 ml	S	$3.05	$1.79	$7,015.00	0.25%	-54.60%	2,300	0.25%	-55.09%	91	
					$3.05	$1.79	$7,015.00	0.25%		2,300	0.246%		91	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	953726	355	MELVIN BREWING YOUR IPA 355 ml	S	$1.83	$1.33	$6,854.64	0.25%	100.00%	3,768	0.40%	100.00%	149	
					$1.81	$1.33	$5,567.04	0.20%		3,072	0.328%		121	
					$1.85	$1.33	$1,287.60	0.05%		696	0.074%		27	
	953844	355	ODELL RUPTURE 355 ml	S	$2.25	$1.31	$6,574.50	0.24%	100.00%	2,922	0.31%	100.00%	115	
					$2.25	$1.31	$6,574.50	0.24%		2,922	0.312%		115	
	947842	355	MOTHER EARTH BOOKOO BOOKOO 355 ml	S	$1.89	$1.39	$5,987.52	0.22%	-9.12%	3,168	0.34%	4.35%	125	
					$1.89	$1.39	$5,987.52	0.22%		3,168	0.338%		125	
	949444	355	GOLDEN EXPORT 355ml	S	$2.13	$1.09	$5,827.68	0.21%	-68.81%	2,736	0.29%	-70.62%	108	
					$2.13	$1.09	$5,827.68	0.21%		2,736	0.292%		108	
	952482	355	MELVIN HEY ZEUS MEXICAN LAGER 355 ml	S	$1.61	$1.17	$5,647.92	0.20%	106.27%	3,528	0.38%	110.14%	139	
					$1.59	$1.17	$4,083.12	0.15%		2,568	0.274%		101	
					$1.63	$1.17	$1,564.80	0.06%		960	0.103%		38	
	950505	355	SIERRA NEVADA TORPEDO CANS 355ml	S	$1.89	$1.10	$5,579.28	0.20%	-30.24%	2,952	0.32%	-30.11%	116	
					$1.89	$1.10	$5,579.28	0.20%		2,952	0.315%		116	
	952365	355	MOTHER EARTH POWER OF LOVE 355 ml	S	$2.07	$1.52	$5,365.44	0.19%	100.00%	2,592	0.28%	100.00%	102	
					$2.07	$1.52	$5,365.44	0.19%		2,592	0.277%		102	
	949848	355	SNAKE RIVER PAKO'S IPA 355ml	S	$1.78	$1.31	$4,912.80	0.18%	-21.32%	2,760	0.29%	-19.59%	109	
					$1.78	$1.31	$4,912.80	0.18%		2,760	0.295%		109	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	954481	355	ODELL CLOUD CATCHER 355ml	S	$2.49	$1.46	$4,768.35	0.17%	100.00%	1,915	0.20%	100.00%	76	
					$2.49	$1.46	$4,768.35	0.17%		1,915	0.205%		76	
	954302	355	DOGFISH HEAD PALO SANTO MARRON 355ml	S	$4.79	$2.84	$4,713.36	0.17%	100.00%	984	0.11%	100.00%	39	
					$4.79	$2.84	$4,713.36	0.17%		984	0.105%		39	
	950801	355	STONE RUINATION IPA 355 ml	S	$2.79	$1.64	$4,687.20	0.17%	-19.84%	1,680	0.18%	-20.45%	66	
					$2.79	$1.64	$4,687.20	0.17%		1,680	0.179%		66	
	950284	355	BALLAST POINT WATERMELON DORADO 355ml	S	$3.05	$1.79	$4,684.80	0.17%	-23.97%	1,536	0.16%	-24.71%	61	
					$3.05	$1.79	$4,684.80	0.17%		1,536	0.164%		61	
	952375	355	MOTHER EARTH SAY WHEN IPA 355 ml	S	$2.07	$1.52	$4,570.56	0.17%	79.25%	2,208	0.24%	79.25%	87	
					$2.07	$1.52	$4,570.56	0.17%		2,208	0.236%		87	
	952233	355	MOTHER EARTH CALL ME GINGER 355 ml	S	$1.81	$1.33	$4,547.76	0.16%	83.09%	2,520	0.27%	75.00%	99	
					$1.73	$1.27	$2,325.12	0.08%		1,344	0.144%		53	
					$1.89	$1.39	$2,222.64	0.08%		1,176	0.126%		46	
	953788	355	LATITUDE 33 BLOOD ORANGE IPA 355 ml	S	$1.99	$1.44	$3,964.08	0.14%	100.00%	1,992	0.21%	100.00%	79	
					$1.99	$1.44	$3,964.08	0.14%		1,992	0.213%		79	
	953256	355	SNAKE RIVER BREWING EARNED IT IPA 355 ml	S	$1.92	$1.40	$3,740.62	0.14%	100.00%	1,943	0.21%	100.00%	77	
					$1.94	$1.40	$2,326.06	0.08%		1,199	0.128%		47	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	953256				$1.90	$1.40	$1,414.56	0.05%		744	0.079%		29	
	950285	355	BALLAST POINT PINEAPPLE SCULPIN 355ml	X	$3.05	$1.79	$3,513.60	0.13%	-70.29%	1,152	0.12%	-70.53%	45	
					$3.05	$1.79	$3,513.60	0.13%		1,152	0.123%		45	
	951818	355	MOTHER EARTH KISMET IPA CANS 355 ml	S	$2.07	$1.52	$3,425.85	0.12%	9.12%	1,655	0.18%	8.45%	65	
					$2.07	$1.52	$3,425.85	0.12%		1,655	0.177%		65	
	952961	355	ORION MUGI SHOKUHIN CANS 355 ml	S	$2.03	$1.02	$3,384.00	0.12%	224.30%	1,680	0.18%	250.00%	66	
					$1.92	$1.02	$2,356.80	0.08%		1,200	0.128%		47	
					$2.14	$1.02	$1,027.20	0.04%		480	0.051%		19	
	905016	355	SNAKE RIVER ZONKER STOUT 355ml	S	$1.78	$1.31	$3,373.10	0.12%	-12.14%	1,895	0.20%	-12.55%	75	
					$1.78	$1.31	$3,373.10	0.12%		1,895	0.202%		75	
	954303	355	DOGFISH HEAD WOOD AGED BREW 355ml	S	$4.19	$2.48	$3,318.48	0.12%	100.00%	792	0.08%	100.00%	31	
					$4.19	$2.48	$3,318.48	0.12%		792	0.085%		31	
	953294	355	MELVIN EXPERIMENTAL J-HOLE RED 355 ml	X	$1.99	$1.44	$3,295.44	0.12%	100.00%	1,656	0.18%	100.00%	65	
					$1.99	$1.44	$3,295.44	0.12%		1,656	0.177%		65	
	950809	355	STONE SEASONAL 355 ml	S	$2.45	$1.43	$3,234.00	0.12%	-21.71%	1,320	0.14%	-22.77%	52	
					$2.45	$1.43	$3,234.00	0.12%		1,320	0.141%		52	
	950205	355	PROST BREWING PILSNER 355ml	S	$2.25	$1.23	$3,225.76	0.12%	-5.58%	1,528	0.16%	-0.59%	60	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	950205				$2.11	$1.23	$3,211.42	0.12%		1,522	0.163%		60	
					$2.39	$1.23	$14.34	0.00%		6	0.001%		0	
	953790	355	LATITUDE 33 HONEY HIPS STRONG ALE 355 ml	S	$1.99	$1.44	$3,199.92	0.12%	100.00%	1,608	0.17%	100.00%	63	
					$1.99	$1.44	$3,199.92	0.12%		1,608	0.172%		63	
	951283	355	ORION BEER CANS 355 ml	S	$2.06	$1.02	$3,196.56	0.12%	-15.12%	1,584	0.17%	-7.88%	62	
					$1.98	$1.02	$1,663.20	0.06%		840	0.090%		33	
					$1.99	$1.02	$1,002.96	0.04%		504	0.054%		20	
					$2.21	$1.02	$530.40	0.02%		240	0.026%		9	
	954304	355	DOGFISH HEAD BURTON BATON 355ml	S	$4.79	$2.84	$3,103.92	0.11%	100.00%	648	0.07%	100.00%	26	
					$4.79	$2.84	$3,103.92	0.11%		648	0.069%		26	
	953701	355	FIRESTONE WALKER NITRO MERLIN STO 355 ml	S	$2.29	$1.34	$3,077.76	0.11%	100.00%	1,344	0.14%	100.00%	53	
					$2.29	$1.34	$3,077.76	0.11%		1,344	0.144%		53	
	951429	355	MOTHER EARTH HOP DIGGITY CANS 355 ml	S	$2.07	$1.52	$3,030.48	0.11%	-58.89%	1,464	0.16%	-58.65%	58	
					$2.07	$1.52	$3,030.48	0.11%		1,464	0.156%		58	
	918824	355	OSKAR BLUES FUGLY IPA 355 ml	S	$2.01	$1.17	$2,964.75	0.11%	-42.07%	1,475	0.16%	-36.38%	58	
					$2.01	$1.17	$2,964.75	0.11%		1,475	0.158%		58	
	952527	355	ROGUE DEAD GUY CAN 355 ml	S	$2.41	$1.41	$2,932.97	0.11%	394.14%	1,217	0.13%	394.14%	48	
					$2.41	$1.41	$2,932.97	0.11%		1,217	0.130%		48	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	989459	355	SHADES BELGIAN TRIPEL 355 ml	S	$2.75	$2.05	$2,923.50	0.11%	477.67%	1,073	0.11%	417.08%	42	
					$2.70	$2.01	$2,184.30	0.08%		809	0.086%		32	
					$2.80	$2.08	$739.20	0.03%		264	0.028%		10	
	951951	355	FIRESTONE-WALKER PARABOLA 355 ml	S	$12.15	$7.22	$2,916.00	0.11%	1.33%	240	0.03%	0.00%	9	
					$12.15	$7.22	$2,916.00	0.11%		240	0.026%		9	
	953995	355	ODELL SUNNY RAIN 355ml	S	$2.49	$1.45	$2,826.15	0.10%	100.00%	1,135	0.12%	100.00%	45	
					$2.49	$1.45	$2,826.15	0.10%		1,135	0.121%		45	
	953994	355	ODELL ST. LUPULIN 355ml	S	$2.25	$1.31	$2,823.75	0.10%	100.00%	1,255	0.13%	100.00%	50	
					$2.25	$1.31	$2,823.75	0.10%		1,255	0.134%		50	
	953789	355	LATITUDE 33 MANGOVEZA IPA 355 ml	S	$1.99	$1.44	$2,674.56	0.10%	100.00%	1,344	0.14%	100.00%	53	
					$1.99	$1.44	$2,674.56	0.10%		1,344	0.144%		53	
	906681	355	QUILMES BEER 355ml	S	$2.26	$1.19	$2,495.04	0.09%	62.96%	1,104	0.12%	62.96%	44	
					$2.26	$1.19	$2,495.04	0.09%		1,104	0.118%		44	
	918040	355	FIRESTONE SUCABA BARLEY WINE 355 ml	S	$12.15	$7.22	$2,478.60	0.09%	100.00%	204	0.02%	100.00%	8	
					$12.15	$7.22	$2,478.60	0.09%		204	0.022%		8	
	953320	355	CIGAR CITY GUAYABERA 355 ml	S	$2.40	$1.41	$2,446.07	0.09%	100.00%	1,023	0.11%	100.00%	40	
					$2.39	$1.41	$2,313.52	0.08%		968	0.103%		38	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	953320				$2.41	$1.41	$132.55	0.00%		55	0.006%		2	
	950755	355	GREAT DIVIDE YETI STOUT CAN 355ml	S	$3.59	$2.09	$2,326.32	0.08%	-54.86%	648	0.07%	-55.20%	26	
					$3.59	$2.09	$2,326.32	0.08%		648	0.069%		26	
	954534	355	DOGFISH HEAD FRUITFULL FORT 355ml	S	$11.99	$7.16	$2,302.08	0.08%	100.00%	192	0.02%	100.00%	8	
					$11.99	$7.16	$2,302.08	0.08%		192	0.021%		8	
	949716	355	GOOSE ISLAND SOFIE 355ml	S	$3.77	$2.23	$2,262.48	0.08%	-3.40%	600	0.06%	-4.00%	24	
					$3.79	$2.24	$1,182.48	0.04%		312	0.033%		12	
					$3.75	$2.21	$1,080.00	0.04%		288	0.031%		11	
	949691	355	BALLAST POINT HABANERO SCULPIN 355ml	X	$3.05	$1.79	$2,196.00	0.08%	-52.68%	720	0.08%	-52.97%	28	
					$3.05	$1.79	$2,196.00	0.08%		720	0.077%		28	
	954300	355	DOGFISH HEAD LUPULUAU 355ml	S	$2.99	$1.76	$2,152.80	0.08%	100.00%	720	0.08%	100.00%	28	
					$2.99	$1.76	$2,152.80	0.08%		720	0.077%		28	
	950667	355	SKA BREWERY STEEL TOE MILK ST 355ml	S	$2.05	$1.19	$2,115.60	0.08%	-37.45%	1,032	0.11%	-38.46%	41	
					$2.05	$1.19	$2,115.60	0.08%		1,032	0.110%		41	
	949481	355	BALLAST POINT WAHOO WHITE 355ml	S	$2.30	$1.34	$2,097.60	0.08%	-62.40%	912	0.10%	-62.77%	36	
					$2.30	$1.34	$2,097.60	0.08%		912	0.097%		36	
	952699	355	MELVIN BREWEING PILS GNAR 355 ml	S	$1.80	$1.29	$2,073.60	0.08%	-22.81%	1,152	0.12%	-22.81%	45	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	952699				$1.80	$1.29	$2,073.60	0.08%		1,152	0.123%		45	
	950332	355	GREEN FLASH PASSION FRUIT KICKER 355ml	S	$2.45	$1.43	$1,999.20	0.07%	-50.66%	816	0.09%	-51.25%	32	
					$2.45	$1.43	$1,999.20	0.07%		816	0.087%		32	
	950668	355	SKA BREWERY MODUS HOPERANDI 355ml	S	$2.25	$1.31	$1,890.00	0.07%	-23.39%	840	0.09%	-24.71%	33	
					$2.25	$1.31	$1,890.00	0.07%		840	0.090%		33	
	951967	355	STONE ENJOY BY 4.20 355 ml	X	$3.77	$2.08	$1,881.81	0.07%	-6.39%	474	0.05%	-17.71%	19	
					$3.99	$2.08	$1,807.47	0.07%		453	0.048%		18	
					$3.54	$2.08	$74.34	0.00%		21	0.002%		1	
	905088	355	SNAKE RIVER PALE ALE 355ml	S	$1.78	$1.31	$1,879.68	0.07%	0.49%	1,056	0.11%	0.00%	42	
					$1.78	$1.31	$1,879.68	0.07%		1,056	0.113%		42	
	921063	355	ECHIGO RED ALE 355ml	S	$4.75	$2.42	$1,822.08	0.07%	-49.51%	384	0.04%	-48.39%	15	
					$4.99	$2.42	$958.08	0.03%		192	0.021%		8	
					$4.50	$2.42	$864.00	0.03%		192	0.021%		8	
	954667	355	BOULEVARD BOURBON BARREL QUAD 355ml	S	$4.99	$2.96	$1,796.40	0.07%	100.00%	360	0.04%	100.00%	14	
					$4.99	$2.96	$1,796.40	0.07%		360	0.038%		14	
	954693	355	NEW BELGIUM OAKSPIRE 355ml	S	$2.99	$1.76	$1,794.00	0.06%	100.00%	600	0.06%	100.00%	24	
					$2.99	$1.76	$1,794.00	0.06%		600	0.064%		24	
	951421	355	STONE ENJOY BY UNFILTERED IPA 355 ml	S	$3.55	$2.09	$1,789.20	0.06%	-29.56%	504	0.05%	-27.59%	20	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	951421				$3.55	$2.09	$1,789.20	0.06%		504	0.054%		20	
	954773	355	ODELL ISOLATION ALE 355ml	S	$2.25	$1.31	$1,782.00	0.06%	100.00%	792	0.08%	100.00%	31	
					$2.25	$1.31	$1,782.00	0.06%		792	0.085%		31	
	954480	355	ODELL OKTOBERFEST 355ml	S	$2.25	$1.31	$1,764.00	0.06%	100.00%	784	0.08%	100.00%	31	
					$2.25	$1.31	$1,764.00	0.06%		784	0.084%		31	
	954306	355	DOGFISH HEAD MIXED MEDIA 355ml	S	$2.99	$1.76	$1,722.24	0.06%	100.00%	576	0.06%	100.00%	23	
					$2.99	$1.76	$1,722.24	0.06%		576	0.062%		23	
	916998	355	LINDEMANS GUEZE CUVEE RENE 355ml	S	$5.78	$3.67	$1,700.59	0.06%	-87.18%	337	0.04%	-84.58%	13	
					$4.99	$3.67	$1,621.75	0.06%		325	0.035%		13	
					$6.57	$3.67	$78.84	0.00%		12	0.001%		0	
	953792	355	LATITUDE 33 BLONDE CARTEL GOLDEN 355 ml	S	$1.69	$1.21	$1,662.96	0.06%	100.00%	984	0.11%	100.00%	39	
					$1.69	$1.21	$1,662.96	0.06%		984	0.105%		39	
	951633	355	BALLAST POINT RED VELEVET ON NITR 355 ml	U	$3.24	$1.79	$1,654.80	0.06%	92.17%	528	0.06%	83.33%	21	
					$3.05	$1.79	$1,244.40	0.05%		408	0.044%		16	
					$3.42	$1.78	$410.40	0.01%		120	0.013%		5	
	952529	355	OMMEGANG 3 PHILOSOPHERS 355 ml	S	$5.29	$3.14	$1,650.48	0.06%	85.71%	312	0.03%	85.71%	12	
					$5.29	$3.14	$1,650.48	0.06%		312	0.033%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	949847	355	SNAKE RIVER JENNY LAKE LAGER 355ml	S	$1.78	$1.31	$1,623.36	0.06%	5.52%	912	0.10%	6.06%	36	
					$1.78	$1.31	$1,623.36	0.06%		912	0.097%		36	
	950169	355	SIERRA NEVADA OTRA VEZ 355ml	S	$1.89	$1.10	$1,604.61	0.06%	-14.18%	849	0.09%	-15.24%	33	
					$1.89	$1.10	$1,604.61	0.06%		849	0.091%		33	
	953127	355	NOT YOUR FATHERS MOUNTAIN ALE 355 ml	S	$2.55	$1.49	$1,591.20	0.06%	-47.06%	624	0.07%	-47.06%	25	
					$2.55	$1.49	$1,591.20	0.06%		624	0.067%		25	
	948698	355	SANTA FE HAPPY CAMPER IPA 355ml	S	$2.14	$1.17	$1,540.50	0.06%	165.68%	754	0.08%	161.81%	30	
					$2.01	$1.17	$1,322.58	0.05%		658	0.070%		26	
					$2.27	$1.17	$217.92	0.01%		96	0.010%		4	
	954342	355	NEW BELGIUM THE HEMPEROR 355ml	S	$3.09	$1.82	$1,526.46	0.06%	100.00%	494	0.05%	100.00%	19	
					$3.09	$1.82	$1,526.46	0.06%		494	0.053%		19	
	909320	355	KOSHIHIKARI STOUT 355ml	S	$5.11	$2.42	$1,471.68	0.05%	-0.08%	288	0.03%	-5.56%	11	
					$5.11	$2.42	$1,471.68	0.05%		288	0.031%		11	
	909788	355	BOULEVARD DARK TRUTHSTOUT 355ml	S	$4.05	$2.39	$1,458.00	0.05%	-37.07%	360	0.04%	-37.50%	14	
					$4.05	$2.39	$1,458.00	0.05%		360	0.038%		14	
	950808	355	STONE IMPERIAL SEASONAL 355 ml	S	$3.55	$2.09	$1,448.40	0.05%	-74.49%	408	0.04%	-74.67%	16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	950808				$3.55	$2.09	$1,448.40	0.05%		408	0.044%		16	
	954666	355	BOULEVARD WHISKEY BARREL STOUT 355ml	S	$4.99	$2.96	$1,437.12	0.05%	100.00%	288	0.03%	100.00%	11	
					$4.99	$2.96	$1,437.12	0.05%		288	0.031%		11	
	951706	355	2 ROW BREWING DARK ALLEY BARREL 355 ml	S	$6.95	$5.22	$1,334.40	0.05%	100.00%	192	0.02%	100.00%	8	
					$6.95	$5.22	$1,334.40	0.05%		192	0.021%		8	
	953284	355	NEW BELGIUM DAYBLAZER CAN 355 ml	S	$1.45	$0.81	$1,326.75	0.05%	100.00%	915	0.10%	100.00%	36	
					$1.45	$0.81	$1,326.75	0.05%		915	0.098%		36	
	952018	355	SNAKE RIVER SEE YOU IN HELLES 355 ml	S	$1.78	$1.31	$1,281.60	0.05%	201.01%	720	0.08%	200.00%	28	
					$1.78	$1.31	$1,281.60	0.05%		720	0.077%		28	
	954389	355	GREAT BASIN OUTLAW MILK STOUT 355ml	S	$1.89	$1.39	$1,224.72	0.04%	100.00%	648	0.07%	100.00%	26	
					$1.89	$1.39	$1,224.72	0.04%		648	0.069%		26	
	949815	355	ESTRELLA DAMM 355ml	S	$2.16	$1.11	$1,192.32	0.04%	100.00%	552	0.06%	90.91%	22	
					$2.16	$1.11	$1,192.32	0.04%		552	0.059%		22	
	954019	355	GREAT BASIN BITCHIN BERRY 355ml	S	$3.29	$1.94	$1,184.40	0.04%	100.00%	360	0.04%	100.00%	14	
					$3.29	$1.94	$1,184.40	0.04%		360	0.038%		14	
	953590	355	SHADES BELGIAN BLONDE ALE 355 ml	S	$2.43	$1.80	$1,158.00	0.04%	100.00%	480	0.05%	100.00%	19	
					$2.40	$1.77	$864.00	0.03%		360	0.038%		14	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	953590				$2.45	$1.82	$294.00	0.01%		120	0.013%		5	
	950511	355	SIERRA NEVADA OTRA VEZ CAN 355ml	S	$2.01	$1.10	$1,137.27	0.04%	2597.64%	555	0.06%	2345.83%	22	
					$2.12	$1.09	$814.08	0.03%		384	0.041%		15	
					$1.89	$1.10	$323.19	0.01%		171	0.018%		7	
	953797	355	CORONADO BREWING ISLANDER IPA 355 ml	S	$2.15	$1.25	$1,135.20	0.04%	100.00%	528	0.06%	100.00%	21	
					$2.15	$1.25	$1,135.20	0.04%		528	0.056%		21	
	908058	355	DESCHUTES OBSIDIAN STOUT 355ml	S	$2.05	$1.19	$1,131.60	0.04%	-6.70%	552	0.06%	-8.33%	22	
					$2.05	$1.19	$1,131.60	0.04%		552	0.059%		22	
	952528	355	OMMEGANG HENNEPIN FARMHOUSE SAISO 355 ml	S	$3.79	$2.24	$1,091.52	0.04%	140.00%	288	0.03%	140.00%	11	
					$3.79	$2.24	$1,091.52	0.04%		288	0.031%		11	
	953371	355	SHADES BELGIAN QUAD ALE 355 ml	S	$3.88	$2.57	$1,078.08	0.04%	100.00%	264	0.03%	100.00%	10	
					$4.13	$2.44	$991.20	0.04%		240	0.026%		9	
					$3.62	$2.70	$86.88	0.00%		24	0.003%		1	
	951301	355	XINGU GOLD BEER 355 ml	S	$1.87	$0.92	$1,068.48	0.04%	-26.39%	576	0.06%	-29.41%	23	
					$1.78	$0.92	$598.08	0.02%		336	0.036%		13	
					$1.96	$0.92	$470.40	0.02%		240	0.026%		9	
	951461	355	PELICAN BREWING SEASONAL 355 ml	S	$1.80	$1.32	$993.60	0.04%	-40.34%	552	0.06%	-41.03%	22	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	951461				$1.80	$1.32	$993.60	0.04%		552	0.059%		22	
	950898	355	XINGU BLACK BEER 355 ml	S	$1.99	$0.92	$953.21	0.03%	3.67%	479	0.05%	-4.77%	19	
					$1.99	$0.92	$953.21	0.03%		479	0.051%		19	
	953286	355	NINKASI YOURS TRULY 355 ml	S	$2.15	$1.25	$928.80	0.03%	100.00%	432	0.05%	100.00%	17	
					$2.15	$1.25	$928.80	0.03%		432	0.046%		17	
	950479	355	33 EXPORT LAGER BEER 355ml	U	$1.91	$0.88	$914.40	0.03%	-55.96%	480	0.05%	-55.39%	19	
					$2.00	$0.88	$480.00	0.02%		240	0.026%		9	
					$1.81	$0.88	$434.40	0.02%		240	0.026%		9	
	950329	355	ALPINE BEER CO. DUET 355ml	S	$2.85	$1.67	$820.80	0.03%	-77.26%	288	0.03%	-77.50%	11	
					$2.85	$1.67	$820.80	0.03%		288	0.031%		11	
	947324	355	NEW BELGIUM ABBEY ALE 355ml	S	$1.99	$1.16	$811.92	0.03%	-20.77%	408	0.04%	-21.74%	16	
					$1.99	$1.16	$811.92	0.03%		408	0.044%		16	
	918614	355	2 ROW NEMESIS PALE ALE 355ml	S	$2.25	$1.66	$800.64	0.03%	34.95%	360	0.04%	50.00%	14	
					$2.20	$1.62	$580.80	0.02%		264	0.028%		10	
					$2.29	$1.69	$219.84	0.01%		96	0.010%		4	
	909318	355	ECHIGO ALE 355M 355 ml	S	$5.51	$2.63	$793.44	0.03%	100.00%	144	0.02%	100.00%	6	
					$5.51	$2.63	$793.44	0.03%		144	0.015%		6	
	951854	355	NINKASI RAIN 355 ml	S	$2.02	$1.18	$774.24	0.03%	-50.27%	384	0.04%	-50.00%	15	
					$1.99	$1.16	$429.84	0.02%		216	0.023%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	951854				$2.05	$1.19	$344.40	0.01%		168	0.018%		7	
	904153	355	SAM SMITH ORGANIC PALE ALE 355ml	S	$2.62	$1.40	$767.52	0.03%	21.18%	288	0.03%	25.00%	11	
					$2.62	$1.40	$767.52	0.03%		288	0.031%		11	
	918794	355	HOPWORKS PILSNER 355 ml	S	$1.99	$1.47	$716.40	0.03%	-73.82%	360	0.04%	-68.09%	14	
					$1.99	$1.47	$716.40	0.03%		360	0.038%		14	
	907302	355	RED SEAL PALE ALE 355ml	S	$2.84	$1.50	$695.76	0.03%	-23.79%	216	0.02%	-10.00%	9	
					$3.53	$1.92	$593.04	0.02%		168	0.018%		7	
					$2.14	$1.08	$102.72	0.00%		48	0.005%		2	
	951688	355	ANCHOR BROTHERHOOD STEAM BEER 355 ml	S	$2.85	$1.67	$684.00	0.02%	-79.71%	240	0.03%	-80.00%	9	
					$2.85	$1.67	$684.00	0.02%		240	0.026%		9	
	909275	355	LAGUNITAS MAXIMUS 355ml	S	$2.35	$1.37	$676.80	0.02%	-20.71%	288	0.03%	-21.43%	11	
					$2.35	$1.37	$676.80	0.02%		288	0.031%		11	
	950207	355	PROST BREWING DUNKEL 355ml	S	$2.25	$1.23	$668.16	0.02%	11.17%	288	0.03%	9.09%	11	
					$2.39	$1.23	$458.88	0.02%		192	0.021%		8	
					$2.11	$1.23	$209.28	0.01%		96	0.010%		4	
	949816	355	DAURA DAMM 355ml	S	$2.74	$1.42	$657.60	0.02%	100.00%	240	0.03%	100.00%	9	
					$2.74	$1.42	$657.60	0.02%		240	0.026%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	955008	355	ODELL BREWING SIPPIN PRETTY 355ml	S	$2.25	$1.31	$648.00	0.02%	100.00%	288	0.03%	100.00%	11	
					$2.25	$1.31	$648.00	0.02%		288	0.031%		11	
	953685	355	10 BARREL OUT OF OFFICE 355 ml	S	$2.19	$1.28	$630.72	0.02%	100.00%	288	0.03%	100.00%	11	
					$2.19	$1.28	$630.72	0.02%		288	0.031%		11	
	920121	355	KONA FIREROCK PALE ALE 355ml	S	$1.89	$1.03	$619.68	0.02%	-50.59%	336	0.04%	-48.15%	13	
					$1.79	$1.04	$429.60	0.02%		240	0.026%		9	
					$1.98	$1.01	$190.08	0.01%		96	0.010%		4	
	949846	355	SNAKE RIVER MONARCH PILSNER 355ml	S	$1.78	$1.31	$598.08	0.02%	-28.74%	336	0.04%	-28.00%	13	
					$1.78	$1.31	$598.08	0.02%		336	0.036%		13	
	907991	355	OLD STOCK ALE BEER 355ml	S	$3.52	$1.91	$591.36	0.02%	-30.34%	168	0.02%	-22.22%	7	
					$3.52	$1.91	$591.36	0.02%		168	0.018%		7	
	949631	355	UPSLOPE SEASONAL 355ml	X	$2.17	$1.26	$583.73	0.02%	-91.67%	269	0.03%	-91.67%	11	
					$2.17	$1.26	$583.73	0.02%		269	0.029%		11	
	953684	355	10 BARREL CUCUMBER CRUSH 355 ml	S	$2.39	$1.40	$544.92	0.02%	100.00%	228	0.02%	100.00%	9	
					$2.39	$1.40	$544.92	0.02%		228	0.024%		9	
	951550	355	SIERRA NEVADA TROPICAL TORPEDO 355 ml	S	$1.89	$1.10	$542.43	0.02%	86.81%	287	0.03%	85.12%	11	
					$1.89	$1.10	$542.43	0.02%		287	0.031%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	954553	355	TENFIDY IMPERIAL STOUT 355ml	S	$4.37	$2.58	$533.14	0.02%	100.00%	122	0.01%	100.00%	5	
					$4.37	$2.58	$533.14	0.02%		122	0.013%		5	
	954706	355	SNAKE RIVER BREWING ALPHA PRIME IPA355ml	S	$1.90	$1.40	$501.60	0.02%	100.00%	264	0.03%	100.00%	10	
					$1.90	$1.40	$501.60	0.02%		264	0.028%		10	
	954380	355	BOULEVARD BOURBON QUAD 355ml	S	$4.99	$2.96	$479.04	0.02%	100.00%	96	0.01%	100.00%	4	
					$4.99	$2.96	$479.04	0.02%		96	0.010%		4	
	904765	355	WESTMALLE DUBBEL TRAPPIST ALE 355ml	S	$4.98	$2.75	$478.08	0.02%	32.76%	96	0.01%	33.33%	4	
					$4.98	$2.75	$478.08	0.02%		96	0.010%		4	
	953436	355	2 ROW BREAKFAST STOUT 355 ml	S	$2.99	$2.22	$472.42	0.02%	100.00%	158	0.02%	100.00%	6	
					$2.99	$2.22	$472.42	0.02%		158	0.017%		6	
	950742	355	FOUNDERS BREWING ALL DAY IPA 355ml	U	$1.19	$0.57	$464.10	0.02%	100.00%	390	0.04%	100.00%	15	
					$1.19	$0.57	$464.10	0.02%		390	0.042%		15	
	947322	355	NEW BELGIUM TRIPPEL 355ml	S	$1.99	$1.16	$453.72	0.02%	-13.95%	228	0.02%	-13.64%	9	
					$1.99	$1.16	$453.72	0.02%		228	0.024%		9	
	950969	355	NINKASI DAWN OF THE RED 355 ml	S	$2.02	$1.18	$439.92	0.02%	-75.42%	216	0.02%	-75.68%	9	
					$2.05	$1.19	$344.40	0.01%		168	0.018%		7	
					$1.99	$1.16	$95.52	0.00%		48	0.005%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	954694	355	NEW BELGIUM HONEY ORANGE TRIPEL 355ml	S	$2.99	$1.76	$430.56	0.02%	100.00%	144	0.02%	100.00%	6	
					$2.99	$1.76	$430.56	0.02%		144	0.015%		6	
	954695	355	NEW BELGIUM SOUR SAISON 355ml	S	$2.99	$1.76	$430.56	0.02%	100.00%	144	0.02%	100.00%	6	
					$2.99	$1.76	$430.56	0.02%		144	0.015%		6	
	950751	355	GREAT DIVIDE SEASONAL CANS 355ml	S	$1.99	$1.16	$429.84	0.02%	50.00%	216	0.02%	50.00%	9	
					$1.99	$1.16	$429.84	0.02%		216	0.023%		9	
	904287	355	ANCHOR LIBERTY ALE 355ml	S	$2.19	$1.28	$416.10	0.02%	-38.67%	190	0.02%	-39.10%	7	
					$2.19	$1.28	$416.10	0.02%		190	0.020%		7	
	954280	355	FOUNDERS BREWING SOLID GOLD LAGER 355ml	S	$0.99	$0.49	$415.80	0.02%	100.00%	420	0.04%	100.00%	17	
					$0.99	$0.49	$415.80	0.02%		420	0.045%		17	
	950330	355	ALPINE BEER CO HOPPYBIRTHDAY 355ml	S	$2.85	$1.67	$410.40	0.01%	-66.34%	144	0.02%	-66.67%	6	
					$2.85	$1.67	$410.40	0.01%		144	0.015%		6	
	920269	355	GORDON BIERSCH SEASONAL 355ml	S	$2.13	$1.09	$408.96	0.01%	100.00%	192	0.02%	100.00%	8	
					$2.13	$1.09	$408.96	0.01%		192	0.021%		8	
	919033	355	ROHA NIGHTS OUT STOUT 355 355 ml	S	$2.05	$1.52	$391.55	0.01%	100.00%	191	0.02%	100.00%	8	
					$2.05	$1.52	$391.55	0.01%		191	0.020%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	**952325**	**355**	**SHADES IMPERIAL PORTER 355 ml**	**S**	**$2.70**	**$2.01**	**$388.80**	**0.01%**	**100.00%**	**144**	**0.02%**	**100.00%**	**6**	
					$2.70	$2.01	$388.80	0.01%		144	0.015%		6	
	953686	**355**	**10 BARREL PUB BEER 355 ml**	**S**	**$1.75**	**$1.01**	**$385.00**	**0.01%**	**100.00%**	**220**	**0.02%**	**100.00%**	**9**	
					$1.75	$1.01	$385.00	0.01%		220	0.024%		9	
	953288	**355**	**FULL SAIL HOP PURSUIT IPA 355 ml**	**S**	**$1.75**	**$1.01**	**$378.00**	**0.01%**	**100.00%**	**216**	**0.02%**	**100.00%**	**9**	
					$1.75	$1.01	$378.00	0.01%		216	0.023%		9	
	950754	**355**	**GREAT DIVIDE HERCULES DOUBLE IPA 355ml**	**S**	**$3.59**	**$2.09**	**$344.64**	**0.01%**	**-83.18%**	**96**	**0.01%**	**-83.33%**	**4**	
					$3.59	$2.09	$344.64	0.01%		96	0.010%		4	
	950208	**355**	**PROST BREWING ALTBIER 355ml**	**S**	**$2.39**	**$1.23**	**$344.16**	**0.01%**	**118.26%**	**144**	**0.02%**	**100.00%**	**6**	
					$2.39	$1.23	$344.16	0.01%		144	0.015%		6	
	920233	**355**	**KONA SEASONAL 355ml**	**S**	**$1.77**	**$1.03**	**$340.80**	**0.01%**	**2.31%**	**192**	**0.02%**	**0.00%**	**8**	
					$1.79	$1.04	$214.80	0.01%		120	0.013%		5	
					$1.75	$1.01	$126.00	0.00%		72	0.008%		3	
	918646	**355**	**BOHEMIAN SEASONAL HELLES BOCK CAN 355 ml**	**S**	**$1.95**	**$1.43**	**$331.50**	**0.01%**	**100.00%**	**170**	**0.02%**	**100.00%**	**7**	
					$1.95	$1.43	$331.50	0.01%		170	0.018%		7	
	950303	**355**	**2 ROW BREWING LR BEER 4 355ml**	**S**	**$3.44**	**$2.56**	**$330.48**	**0.01%**	**100.00%**	**96**	**0.01%**	**100.00%**	**4**	
					$3.45	$2.57	$248.40	0.01%		72	0.008%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	950303				$3.42	$2.55	$82.08	0.00%		24	0.003%		1	
	954819	355	CALDERA HOPPORTUNITY KNOCKS 355ml	S	$1.79	$1.32	$300.72	0.01%	100.00%	168	0.02%	100.00%	7	
					$1.79	$1.32	$300.72	0.01%		168	0.018%		7	
	952406	355	SNAKE RIVER HOBACK HEFEWEIZEN 355 ml	S	$1.78	$1.31	$299.04	0.01%	-67.45%	168	0.02%	-60.00%	7	
					$1.78	$1.31	$299.04	0.01%		168	0.018%		7	
	949090	355	BASE CAMP ULTRA GNAR GNAR IPA 355 ml	S	$1.98	$1.20	$292.80	0.01%	-67.93%	168	0.02%	-61.11%	7	
					$1.65	$1.21	$237.60	0.01%		144	0.015%		6	
					$2.30	$1.19	$55.20	0.00%		24	0.003%		1	
	904220	355	ANCHOR OLD FOGHORN 355ml	S	$4.05	$2.39	$291.60	0.01%	-66.42%	72	0.01%	-66.67%	3	
					$4.05	$2.39	$291.60	0.01%		72	0.008%		3	
	951855	355	NINKASI SPECIAL RELEASE 355 ml	S	$2.42	$1.42	$287.28	0.01%	-86.49%	120	0.01%	-85.71%	5	
					$2.29	$1.34	$164.88	0.01%		72	0.008%		3	
					$2.55	$1.49	$122.40	0.00%		48	0.005%		2	
	948921	355	WIDMER SEASONAL 355ml	S	$1.79	$1.04	$257.76	0.01%	100.00%	144	0.02%	100.00%	6	
					$1.79	$1.04	$257.76	0.01%		144	0.015%		6	
	952258	355	SKA MEXICAN LOGGER 355 ml	S	$2.51	$1.29	$240.96	0.01%	-92.78%	96	0.01%	-92.85%	4	
					$2.51	$1.29	$240.96	0.01%		96	0.010%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	952682	355	GREAT DIVIDE HIBERNATION BRL AGED 355 ml	S	$9.99	$5.96	$239.76	0.01%	-94.44%	24	0.00%	-94.44%	1	
					$9.99	$5.96	$239.76	0.01%		24	0.003%		1	
	920170	355	KILIKIA LIGHT LAGER 355ml	S	$1.99	$0.92	$238.80	0.01%	-52.73%	120	0.01%	-54.55%	5	
					$1.99	$0.92	$238.80	0.01%		120	0.013%		5	
	950749	355	GREAT DIVIDE CLAYMORE SCOTCH ALE 355ml	S	$1.99	$1.16	$238.80	0.01%	-74.75%	120	0.01%	-75.00%	5	
					$1.99	$1.16	$238.80	0.01%		120	0.013%		5	
	954020	355	GREAT BASIN 39 NORTH 355ml	S	$3.29	$1.94	$236.88	0.01%	100.00%	72	0.01%	100.00%	3	
					$3.29	$1.94	$236.88	0.01%		72	0.008%		3	
	908023	355	LINDEMANS POMME LAMBIC 355ml	S	$5.94	$3.13	$217.32	0.01%	-36.23%	36	0.00%	-40.00%	1	
					$6.24	$3.13	$149.76	0.01%		24	0.003%		1	
					$5.63	$3.13	$67.56	0.00%		12	0.001%		0	
	950302	355	2 ROW BREWING LR BEER 3 355ml	S	$2.99	$2.22	$215.28	0.01%	0.00%	72	0.01%	0.00%	3	
					$2.99	$2.22	$215.28	0.01%		72	0.008%		3	
	954820	355	CALDERA ASHLAND AMBER 355ml	S	$1.79	$1.32	$214.80	0.01%	100.00%	120	0.01%	100.00%	5	
					$1.79	$1.32	$214.80	0.01%		120	0.013%		5	
	951387	355	2 ROW DARK ALLEY IMPERIAL STOUT 355 ml	S	$4.45	$3.33	$213.60	0.01%	0.45%	48	0.01%	0.00%	2	
					$4.45	$3.33	$213.60	0.01%		48	0.005%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	**952571**	**355**	**TENAYA CRK GYPSY FADE IPA 355 ml**	**S**	**$2.84**	**$1.47**	**$204.48**	**0.01%**	**-40.00%**	**72**	**0.01%**	**-40.00%**	**3**	
					$2.84	$1.47	$204.48	0.01%		72	0.008%		3	
	953084	**355**	**TENAYA CRK HOP RIDE IPA CANS 355 ml**	**S**	**$2.84**	**$1.47**	**$204.48**	**0.01%**	**100.00%**	**72**	**0.01%**	**100.00%**	**3**	
					$2.84	$1.47	$204.48	0.01%		72	0.008%		3	
	909741	**355**	**TENAYACRKBONAN ZABROW 355 ml**	**S**	**$2.84**	**$1.47**	**$204.48**	**0.01%**	**69.05%**	**72**	**0.01%**	**50.00%**	**3**	
					$2.84	$1.47	$204.48	0.01%		72	0.008%		3	
	951767	**355**	**NINKASI HOP COOLER IPA 355 ml**	**S**	**$2.55**	**$1.49**	**$183.60**	**0.01%**	**-87.95%**	**72**	**0.01%**	**-88.00%**	**3**	
					$2.55	$1.49	$183.60	0.01%		72	0.008%		3	
	950331	**355**	**GREEN FLASH TANGER INE SOUL 355ml**	**S**	**$2.45**	**$1.43**	**$176.40**	**0.01%**	**-95.54%**	**72**	**0.01%**	**-95.59%**	**3**	
					$2.45	$1.43	$176.40	0.01%		72	0.008%		3	
	953370	**355**	**SHADES ESPRESSO STOUT 355 ml**	**S**	**$3.62**	**$2.70**	**$173.76**	**0.01%**	**100.00%**	**48**	**0.01%**	**100.00%**	**2**	
					$3.62	$2.70	$173.76	0.01%		48	0.005%		2	
	947824	**355**	**CZECHVAR 355ml**	**S**	**$2.39**	**$1.23**	**$172.08**	**0.01%**	**100.00%**	**72**	**0.01%**	**100.00%**	**3**	
					$2.39	$1.23	$172.08	0.01%		72	0.008%		3	
	954816	**355**	**CALDERA DRY HOP ORANGE 355ml**	**S**	**$1.79**	**$1.32**	**$171.84**	**0.01%**	**100.00%**	**96**	**0.01%**	**100.00%**	**4**	
					$1.79	$1.32	$171.84	0.01%		96	0.010%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	954817	355	CALDERA IPA 355ml	S	$1.79	$1.32	$171.84	0.01%	100.00%	96	0.01%	100.00%	4	
					$1.79	$1.32	$171.84	0.01%		96	0.010%		4	
	954818	355	CALDERA MOSAIC IPA 355ml	S	$1.79	$1.32	$171.84	0.01%	100.00%	96	0.01%	100.00%	4	
					$1.79	$1.32	$171.84	0.01%		96	0.010%		4	
	954815	355	CALDERA PALE ALE 355ml	S	$1.79	$1.32	$171.84	0.01%	100.00%	96	0.01%	100.00%	4	
					$1.79	$1.32	$171.84	0.01%		96	0.010%		4	
	953999	355	CORONADO BREWING SEA COAST 355ml	S	$2.15	$1.25	$154.80	0.01%	100.00%	72	0.01%	100.00%	3	
					$2.15	$1.25	$154.80	0.01%		72	0.008%		3	
	949814	355	ESTRELLA INDEDIT 355ml	S	$3.19	$1.66	$153.12	0.01%	100.00%	48	0.01%	100.00%	2	
					$3.19	$1.66	$153.12	0.01%		48	0.005%		2	
	952405	355	BAJA BREWING POR FAVOR IPA 355 ml	S	$2.05	$1.52	$145.55	0.01%	-80.28%	71	0.01%	-80.28%	3	
					$2.05	$1.52	$145.55	0.01%		71	0.008%		3	
	954853	355	DOGFISH HEAD ART SERIES 355 ml	S	$2.99	$1.76	$143.52	0.01%	100.00%	48	0.01%	100.00%	2	
					$2.99	$1.76	$143.52	0.01%		48	0.005%		2	
	954429	355	ST. FEUILLIEN TRIPEL 355ml	S	$5.83	$3.46	$139.92	0.01%	100.00%	24	0.00%	100.00%	1	
					$5.83	$3.46	$139.92	0.01%		24	0.003%		1	
	949671	355	SIERRA NEVADA NOONERPILS CANS 355ml	S	$1.89	$1.10	$136.08	0.00%	-97.25%	72	0.01%	-97.25%	3	
					$1.89	$1.10	$136.08	0.00%		72	0.008%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	954250	355	MOTHER EARTH BLONDE 355ml	S	$1.73	$1.27	$124.56	0.00%	100.00%	72	0.01%	100.00%	3	
					$1.73	$1.27	$124.56	0.00%		72	0.008%		3	
	954492	355	BREWFIST PRAIRIE SPAGHETTI WEST 355ml	S	$5.14	$2.92	$123.36	0.00%	100.00%	24	0.00%	100.00%	1	
					$5.14	$2.92	$123.36	0.00%		24	0.003%		1	
	953896	355	2 ROW BARREL AGED DANGEREUX 355ml	S	$4.95	$3.71	$118.80	0.00%	100.00%	24	0.00%	100.00%	1	
					$4.95	$3.71	$118.80	0.00%		24	0.003%		1	
	907587	355	BRIGAND 355ml	S	$4.85	$2.38	$116.40	0.00%	100.00%	24	0.00%	100.00%	1	
					$4.85	$2.38	$116.40	0.00%		24	0.003%		1	
	950298	355	BALLAST POINT THE COMMODORE 355ml	S	$2.30	$1.34	$110.40	0.00%	-87.39%	48	0.01%	-87.50%	2	
					$2.30	$1.34	$110.40	0.00%		48	0.005%		2	
	954403	355	EINSTOK ARCTIC PALE ALE 355ml	S	$2.24	$1.21	$107.52	0.00%	100.00%	48	0.01%	100.00%	2	
					$2.24	$1.21	$107.52	0.00%		48	0.005%		2	
	950748	355	FOUNDERS BREWING RUBAEUS 355ml	U	$1.37	$0.76	$98.64	0.00%	100.00%	72	0.01%	100.00%	3	
					$1.37	$0.76	$98.64	0.00%		72	0.008%		3	
	950632	355	BALLST POINT BARMY 355ml	S	$3.55	$2.09	$85.20	0.00%	100.00%	24	0.00%	100.00%	1	
					$3.55	$2.09	$85.20	0.00%		24	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	952745	355	STONE ENJOY BY 10.31.17 DOUBLE IP 355 ml	S	$3.55	$2.09	$85.20	0.00%	-93.75%	24	0.00%	-93.75%	1	
					$3.55	$2.09	$85.20	0.00%		24	0.003%		1	
	909036	355	LINDEMANS FARO LAMBIC 355ml	S	$6.40	$3.13	$76.80	0.00%	-74.18%	12	0.00%	-75.00%	0	
					$6.40	$3.13	$76.80	0.00%		12	0.001%		0	
	949307	355	ROGUE NATION BRUTAL IPA 355ml	S	$3.01	$1.56	$72.24	0.00%	-89.20%	24	0.00%	-90.00%	1	
					$3.01	$1.56	$72.24	0.00%		24	0.003%		1	
	951495	355	UINTA RISE & PINE HOPPY DARK ALE 355 ml	S	$1.52	$1.11	$68.40	0.00%	-88.98%	45	0.00%	-85.27%	2	
					$1.52	$1.11	$68.40	0.00%		45	0.005%		2	
	909810	355	LINDEMAN POMME (GREEN APPLE) 355ml	S	$5.57	$3.13	$66.84	0.00%	100.00%	12	0.00%	100.00%	0	
					$5.57	$3.13	$66.84	0.00%		12	0.001%		0	
	904288	355	ANCHOR PORTER 355ml	S	$2.45	$1.43	$58.80	0.00%	-85.89%	24	0.00%	-87.50%	1	
					$2.45	$1.43	$58.80	0.00%		24	0.003%		1	
	954515	355	WILD RIDE NUT CRUSHER PB PORTER 355ml	S	$2.40	$1.31	$57.60	0.00%	100.00%	24	0.00%	100.00%	1	
					$2.40	$1.31	$57.60	0.00%		24	0.003%		1	
	951828	355	BASE CAMP SERIES 2 355 ml	S	$2.30	$1.19	$55.20	0.00%	-87.54%	24	0.00%	-88.89%	1	
					$2.30	$1.19	$55.20	0.00%		24	0.003%		1	
	954841	355	SKA PINK VAPOR STEW 355ml	S	$2.25	$1.31	$54.00	0.00%	100.00%	24	0.00%	100.00%	1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	954841				$2.25	$1.31	$54.00	0.00%		24	0.003%		1	
	918634	355	2 ROW THE SHORTER PORTER 355ml	S	$2.20	$1.62	$52.80	0.00%	-2.22%	24	0.00%	0.00%	1	
					$2.20	$1.62	$52.80	0.00%		24	0.003%		1	
	952717	355	NIKSICKO PIVO LAGER 355 ml	S	$2.19	$1.00	$52.56	0.00%	100.00%	24	0.00%	100.00%	1	
					$2.19	$1.00	$52.56	0.00%		24	0.003%		1	
	950503	355	HOP NOSH TANGERINE BOTTLES 355ml	S	$2.16	$1.11	$51.84	0.00%	-96.30%	24	0.00%	-96.67%	1	
					$2.16	$1.11	$51.84	0.00%		24	0.003%		1	
	919054	355	NEW PLANET GLUTEN FREE BLONDE ALE 355ml	S	$2.11	$1.23	$50.64	0.00%	100.00%	24	0.00%	100.00%	1	
					$2.11	$1.23	$50.64	0.00%		24	0.003%		1	
	989379	355	HOBGOBLIN DARK ENGLISH ALE 355ml	S	$2.01	$1.03	$48.24	0.00%	14.20%	24	0.00%	0.00%	1	
					$2.01	$1.03	$48.24	0.00%		24	0.003%		1	
	952696	355	UINTA GRAPEFRUIT HOP NOSH BOTTLES 355 ml	S	$1.95	$1.13	$46.80	0.00%	100.00%	24	0.00%	100.00%	1	
					$1.95	$1.13	$46.80	0.00%		24	0.003%		1	
	954571	355	MAHOU LAGER 355ml	S	$1.88	$0.96	$45.12	0.00%	100.00%	24	0.00%	100.00%	1	
					$1.88	$0.96	$45.12	0.00%		24	0.003%		1	
	952979	355	SNAKE RIVER ROLLING THUNDER DORT 355 ml	S	$1.78	$1.31	$42.72	0.00%	-49.74%	24	0.00%	-49.74%	1	
					$1.78	$1.31	$42.72	0.00%		24	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	947715	355	10 BARREL APOCALYPSE-IPA 355ml	S	$1.45	$0.80	$34.80	0.00%	1.40%	24	0.00%	0.00%	1	
					$1.45	$0.80	$34.80	0.00%		24	0.003%		1	
	918816	355	BOHEMIAN BEST OF SHOW LAGER 355 ml	S	$2.53	$1.88	$5.06	0.00%	100.00%	2	0.00%	100.00%	0	
					$2.53	$1.88	$5.06	0.00%		2	0.000%		0	
	954597	355	ROOSTERS BLACKBERRY CREAM 355ml	S	$1.85	$1.36	$3.70	0.00%	100.00%	2	0.00%	100.00%	0	
					$1.85	$1.36	$3.70	0.00%		2	0.000%		0	
	918615	355	2 ROW RANDOM RED RYE IPA 355ml	S					100.00%			100.00%	0	
	950910	355	BALLAST POINT DEAD RINGER 355 ml	S					100.00%			100.00%	0	
	950909	355	BALLAST POINT PUMPKIN DOWN 355 ml	S					100.00%			100.00%	0	
	948283	355	BASE CAMP CELESTIAL CDL CANS 355ml	S					100.00%			100.00%	0	
	948282	355	BASE CAMP IN TENTS IPL CANS 355ml	S					100.00%			100.00%	0	
	948284	355	BASE CAMP LOST MERIDIAN WIT 355ml	S					100.00%			100.00%	0	
	951827	355	BASE CAMP SERIES 1 355 ml	S					100.00%			100.00%	0	
	955174	355	CRAZY MOUNTAIN SNOWCAT COFFEE STOUT355ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	949566	355	DESCHUTES PINE DROPSIPA 355ml	U					100.00%			100.00%	0	
	918795	355	EDGE BREWING HOPKISS SESSION CANS 355 ml	S					100.00%			100.00%	0	
	918796	355	EDGE BREWING OBLIGATORY IPA CANS 355 ml	S					100.00%			100.00%	0	
	950276	355	FIREMAN'S BREW BLONDE BEER 355ml	S					100.00%			100.00%	0	
	920757	355	FIRESTONE VELVET MERLIN 355ml	X					100.00%			100.00%	0	
	951954	355	FIRESTONE WALKER HELLDORADO 355 ml	U					100.00%			100.00%	0	
	952359	355	FIRESTONE WALKER WESTSIDE BEAVO 355 ml	S					100.00%			100.00%	0	
	951950	355	FIRESTONE-WALKER BRAVO 355 ml	U					100.00%			100.00%	0	
	951953	355	FIRESTONE-WALKER STIKEE MONKEE 355 ml	S					100.00%			100.00%	0	
	951952	355	FIRESTONE-WALKER VELVET MERKIN 355 ml	U					100.00%			100.00%	0	
	919888	355	GORDON BIERSCH SEASONAL 355ml	S					100.00%			100.00%	0	
	951966	355	GREEN FLASH PALATE WRECKER 355 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	952565	355	HOPWORKS GEAR UP IPA 355 ml	S					100.00%			100.00%	0	
	909274	355	LAGUNITAS CENSORED 355ml	U					100.00%			100.00%	0	
	908712	355	MENDOCINO EYE OF THEHAWK 355ml	U					100.00%			100.00%	0	
	910009	355	MENDOCINO IMPERIAL BARLEYWINE 355ml	S					100.00%			100.00%	0	
	910011	355	MENDOCINO IMPERIAL IPA 355ml	S					100.00%			100.00%	0	
	908713	355	MENDOCINO WHITE HAWK IPA 355ml	S					100.00%			100.00%	0	
	904454	355	MIKKELLER SIMCOE IPA CANS 355 ml	S					100.00%			100.00%	0	
	947501	355	MORETTI LAGER 355ml	U					100.00%			100.00%	0	
	952346	355	NEW BELGIUM CITRADELIC LIME ALE 355 ml	S					100.00%			100.00%	0	
	951883	355	NEW BELGIUM L.O.F. DE KONICK FLOW 355 ml	S					100.00%			100.00%	0	
	949607	355	NEW HOLLAND DRAGON'SMILK 355ml	S					100.00%			100.00%	0	
	952146	355	OAKSHIRE CITRAFONIX 355 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	952147	355	OAKSHIRE SUN MADE CUCUMBER 355 ml	S					100.00%			100.00%	0	
	948530	355	OAKSHIRE WATERSHED IPA 355ml	S					100.00%			100.00%	0	
	948049	355	PAYETTE LAGER CAN 355ml	S					100.00%			100.00%	0	
	948051	355	PAYETTE MUTTON BUSTER BROWN ALE 355ml	S					100.00%			100.00%	0	
	948052	355	PAYETTE OUTLAW IPA 355ml	S					100.00%			100.00%	0	
	951765	355	PRAIRIE ALES APPLE BRANDY 355 ml	U					100.00%			100.00%	0	
	951876	355	PRAIRIE ALES BARREL AGED BIBLE BE 355 ml	U					100.00%			100.00%	0	
	951766	355	PRAIRIE ALES PIRATE BOMB 355 ml	U					100.00%			100.00%	0	
	952144	355	PRAIRIE STANDARD 355 ml	S					100.00%			100.00%	0	
	951225	355	PRARIE ALE BOMB 355 ml	S					100.00%			100.00%	0	
	920122	355	RED HOOK ESB 355ml	S					100.00%			100.00%	0	
	950287	355	ROGUE 7 HOP IPA 355ml	S					100.00%			100.00%	0	
	948269	355	ROGUE SHAKESPEARE STOUT 355ml	S					100.00%			100.00%	0	
	912817	355	SAMUEL SMITH INDIA PALE ALE 355ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	949630	355	SANTA FE BLACK IPA 355 ml	S					100.00%			100.00%	0	
	951898	355	SANTORINI RED DONKEY 355 ml	S					100.00%			100.00%	0	
	951897	355	SANTORINI YELLOW DONKEY 355 ml	S					100.00%			100.00%	0	
	952441	355	SIERRA NEVADA TROPICAL TORPEDO 355 ml	S					100.00%			100.00%	0	
	952440	355	SNAKE RIVER BREWING ECLIPSE ALE 355 ml	S					100.00%			100.00%	0	
	950199	355	SNAKE RIVER PAKITO'SSESSION IPA 355ml	S					100.00%			100.00%	0	
	949059	355	SOCKEYE GALENA GOLD 355ml	S					100.00%			100.00%	0	
	949057	355	SOCKEYE HELL DIVER PALE ALE 355ml	S					100.00%			100.00%	0	
	949058	355	SOCKEYE POWERHOUSE PORTER 355ml	S					100.00%			100.00%	0	
	952103	355	STONE ENJOY BY 5.29.17 DOUBLE IPA 355 ml	D					100.00%			100.00%	0	
	952108	355	SWEET WATER BREWING 420 355 ml	S					100.00%			100.00%	0	
	952111	355	SWEET WATER BREWING BLUE 355 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	952110	355	SWEET WATER BREWING COOL BREEZE 355 ml	S					100.00%			100.00%	0	
	952109	355	SWEET WATER BREWING IPA 355 ml	S					100.00%			100.00%	0	
	953828	375	DOUBLE MTN DEVILS CUVÉE KRIEK 375 ml	S	$12.00	$7.08	$1,728.00	0.06%	100.00%	144	0.02%	100.00%	6	
					$12.00	$7.08	$1,728.00	0.06%		144	0.015%		6	
	908940	375	BACCHUS FLEMISH RED 375 ml	S	$6.07	$3.20	$1,364.16	0.05%	70.25%	216	0.02%	63.64%	9	
					$6.46	$3.17	$697.68	0.03%		108	0.012%		5	
					$5.94	$3.25	$356.40	0.01%		60	0.006%		3	
					$5.80	$3.17	$310.08	0.01%		48	0.005%		2	
	953826	375	DOUBLE MTN AGING EXP 9 3/4 SOUR S 375 ml	S	$7.77	$4.54	$1,118.88	0.04%	100.00%	144	0.02%	100.00%	6	
					$7.77	$4.54	$1,118.88	0.04%		144	0.015%		6	
	953827	375	DOUBLE MTN OAKED AGED CIDER 375 ml	S	$7.77	$4.54	$1,118.88	0.04%	100.00%	144	0.02%	100.00%	6	
					$7.77	$4.54	$1,118.88	0.04%		144	0.015%		6	
	954260	375	GEUZE BOON VAT 375ml	S	$16.45	$9.58	$789.60	0.03%	100.00%	48	0.01%	100.00%	2	
					$16.45	$9.58	$789.60	0.03%		48	0.005%		2	
	954540	375	BOON OUDE GEUZE 375 ml	S	$6.32	$3.50	$227.52	0.01%	100.00%	36	0.00%	100.00%	2	
					$6.32	$3.50	$227.52	0.01%		36	0.004%		2	
	954882	375	JOLLY PUMPKIN BAM NOIR 375ml	S	$6.72	$3.75	$161.28	0.01%	100.00%	24	0.00%	100.00%	1	
					$6.72	$3.75	$161.28	0.01%		24	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	954884	375	MIKKELLER SPONTANBEETROOT 375ml	S	$13.24	$7.67	$158.88	0.01%	100.00%	12	0.00%	100.00%	1	
					$13.24	$7.67	$158.88	0.01%		12	0.001%		1	
	954539	375	BOON FRAMBOISE 375ml	S	$8.40	$4.75	$100.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$8.40	$4.75	$100.80	0.00%		12	0.001%		1	
	952916	375	PFRIEM FLANDERS RED 375 ml	S	$7.39	$4.31	$88.68	0.00%	-90.00%	12	0.00%	-90.00%	1	
					$7.39	$4.31	$88.68	0.00%		12	0.001%		1	
	954542	375	BOON OUDE GEUZE MARIAGE PARFAIT 375ml	S	$7.15	$4.00	$85.80	0.00%	100.00%	12	0.00%	100.00%	1	
					$7.15	$4.00	$85.80	0.00%		12	0.001%		1	
	947874	375	LA TRAPPE OAK AGED QUAD 375ml	S			$0.00	0.00%	100.00%	0	0.00%	100.00%	0	
	908056	375	MIKKELLER BLACK STOUT 375ml	S					100.00%			100.00%	0	
	952904	375	PFRIEM BARREL AGED OUD BRUIN 375 ml	S					100.00%			100.00%	0	
	952208	375	PFRIEM BRETT WIT 375 ml	U					100.00%			100.00%	0	
	952903	375	PFRIEM PUMPKIN BIER 375 ml	U					100.00%			100.00%	0	
	952207	375	PFRIEM SUPER SAISON 375 ml	U					100.00%			100.00%	0	
	947216	375	TO OL JULE MAELK 375ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	952062	440	OLD SPECKLED HEN ENGLISH ALE NITR 440 ml	S	$3.07	$1.67	$221.04	0.01%	166.18%	72	0.01%	200.00%	4	
					$3.07	$1.67	$221.04	0.01%		72	0.008%		4	
	953890	473	KIITOS NORTHEAST STYLE IPA 473 ml	S	$4.25	$3.18	$6,528.00	0.24%	100.00%	1,536	0.16%	100.00%	81	
					$4.25	$3.18	$6,528.00	0.24%		1,536	0.164%		81	
	953784	473	MOTHER EARTH BIG MOTHER TRIPLE IP 473 ml	S	$3.70	$2.82	$6,145.44	0.22%	100.00%	1,656	0.18%	100.00%	87	
					$3.78	$2.82	$3,719.52	0.13%		984	0.105%		52	
					$3.61	$2.82	$2,425.92	0.09%		672	0.072%		35	
	952420	473	MOTHER EARTH PRIMORDIAL IPA 473 ml	S	$2.59	$2.89	$4,910.64	0.18%	387.86%	1,896	0.20%	1216.67%	100	
					$2.59	$1.92	$2,797.20	0.10%		1,080	0.115%		57	
					$2.59	$3.85	$2,113.44	0.08%		816	0.087%		43	
	954305	473	DOGFISH HEAD LIQUID TRUTH SERUM 473 ml	S	$3.49	$2.06	$3,866.92	0.14%	100.00%	1,108	0.12%	100.00%	58	
					$3.49	$2.06	$3,866.92	0.14%		1,108	0.118%		58	
	954655	473	BOULEVARD TECH NINE BOU LOU 473ml	U	$4.49	$2.66	$2,694.00	0.10%	100.00%	600	0.06%	100.00%	32	
					$4.49	$2.66	$2,694.00	0.10%		600	0.064%		32	
	954911	473	ARROGANT ENTER NIGHT PILSNER 473ml	U	$2.65	$1.55	$1,908.00	0.07%	100.00%	720	0.08%	100.00%	38	
					$2.65	$1.55	$1,908.00	0.07%		720	0.077%		38	
	948553	473	HOPWORKS SEASONAL CANS 473 ml	S	$2.67	$1.99	$1,408.80	0.05%	-73.96%	528	0.06%	-73.80%	28	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	948553				$2.65	$1.97	$763.20	0.03%		288	0.031%		15	
					$2.69	$2.00	$645.60	0.02%		240	0.026%		13	
	950170	473	HOPWORKS SURVIVAL STOUT CAN 473ml	S	$2.67	$1.99	$1,009.14	0.04%	-54.49%	378	0.04%	-54.40%	20	
					$2.65	$1.97	$508.80	0.02%		192	0.021%		10	
					$2.69	$2.00	$500.34	0.02%		186	0.020%		10	
	953293	473	ROGUE STRAIGHT OUTTA NEWPORT IPA 473 ml	S	$4.19	$2.47	$1,005.60	0.04%	100.00%	240	0.03%	100.00%	13	
					$4.19	$2.47	$1,005.60	0.04%		240	0.026%		13	
	904998	473	EREBUNI BEER 473ml	S	$2.02	$0.95	$969.60	0.04%	100.00%	480	0.05%	100.00%	25	
					$2.02	$0.95	$969.60	0.04%		480	0.051%		25	
	918738	473	ROGUE COUNTER CURRANT IPA 473 ml	S	$3.28	$1.93	$924.96	0.03%	-77.81%	282	0.03%	-77.74%	15	
					$3.28	$1.93	$924.96	0.03%		282	0.030%		15	
	953612	473	KIITOS BARREL AGED IMPERIAL STOUT 473 ml	S	$9.00	$6.77	$864.00	0.03%	100.00%	96	0.01%	100.00%	5	
					$9.00	$6.77	$864.00	0.03%		96	0.010%		5	
	953609	473	KIITOS BARREL AGED COFFEE IMPERIA 473 ml	S	$9.50	$7.15	$684.00	0.02%	100.00%	72	0.01%	100.00%	4	
					$9.50	$7.15	$684.00	0.02%		72	0.008%		4	
	947828	473	HAMM'S 473ml	S	$1.35	$0.77	$646.65	0.02%	-91.95%	479	0.05%	-92.22%	25	
					$1.35	$0.77	$646.65	0.02%		479	0.051%		25	
	954238	473	KIITOS NORTHEAST STYLE DOUBLE IPA 473ml	S	$5.25	$3.93	$630.00	0.02%	100.00%	120	0.01%	100.00%	6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	954238				$5.25	$3.93	$630.00	0.02%		120	0.013%		6	
	953610	473	KIITOS IMPERIAL RED ALE 473 ml	S	$3.00	$2.23	$504.00	0.02%	100.00%	168	0.02%	100.00%	9	
					$3.00	$2.23	$504.00	0.02%		168	0.018%		9	
	953608	473	KIITOS IMPERIAL STOUT 473 ml	S	$5.00	$3.74	$480.00	0.02%	100.00%	96	0.01%	100.00%	5	
					$5.00	$3.74	$480.00	0.02%		96	0.010%		5	
	953611	473	KIITOS BARLEYWINE ALE 473 ml	S	$4.50	$3.36	$432.00	0.02%	100.00%	96	0.01%	100.00%	5	
					$4.50	$3.36	$432.00	0.02%		96	0.010%		5	
	951662	473	HOPWORKS LONG ROOT ALE 473 ml	S	$2.67	$1.99	$319.92	0.01%	-73.25%	120	0.01%	-72.22%	6	
					$2.65	$1.97	$190.80	0.01%		72	0.008%		4	
					$2.69	$2.00	$129.12	0.00%		48	0.005%		3	
	954771	473	KIITOS BRUT STYLE IPA 473ml	S	$4.05	$3.02	$291.60	0.01%	100.00%	72	0.01%	100.00%	4	
					$4.05	$3.02	$291.60	0.01%		72	0.008%		4	
	950546	473	GREENS IPA 473 ml	S	$6.01	$3.17	$281.04	0.01%	33.37%	48	0.01%	0.00%	3	
					$5.70	$3.17	$205.20	0.01%		36	0.004%		2	
					$6.32	$3.17	$75.84	0.00%		12	0.001%		1	
	951124	473	EX NOVO ELIOT IPA CANS 473 ml	S					100.00%			100.00%	0	
	950163	473	HOPWORKS LAGER CAN 473ml	U					100.00%			100.00%	0	
	952113	473	SWEET WATER BREWING GOIN COASTAL 473 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	952112	473	SWEET WATER BREWING HASH SESSION 473 ml	S					100.00%			100.00%	0	
	952114	473	SWEET WATER BREWING IPA 473 ml	S					100.00%			100.00%	0	
	909763	473	TENAYA CRK TANDEM DOUBLE IPA 473 ml	S					100.00%			100.00%	0	
	989389	500	WEIHENSTEPHANER HEFEWEISBIER DARK 500 ml	U	$4.85	$2.87	$10,897.95	0.39%	63.53%	2,247	0.24%	58.24%	125	
					$4.85	$2.87	$10,897.95	0.39%		2,247	0.240%		125	
	954317	500	WEIHENSTEPHAN VITUS 500ml	S	$4.85	$2.87	$7,430.20	0.27%	100.00%	1,532	0.16%	100.00%	85	
					$4.85	$2.87	$7,430.20	0.27%		1,532	0.164%		85	
	952898	500	STONE BARREL AGED 500 ml	S	$19.99	$11.93	$5,757.12	0.21%	-7.41%	288	0.03%	-7.41%	16	
					$19.99	$11.93	$5,757.12	0.21%		288	0.031%		16	
	954316	500	WEIHENSTEPHAN KORBINAN 500ml	S	$4.09	$2.87	$5,644.20	0.20%	100.00%	1,380	0.15%	100.00%	77	
					$4.09	$2.87	$5,644.20	0.20%		1,380	0.147%		77	
	952468	500	BENEDIKTINER ORIGINAL HOFBRAU HEF 500 ml	S	$2.55	$1.49	$5,550.00	0.20%	177.61%	2,136	0.23%	161.76%	119	
					$2.65	$1.55	$4,197.60	0.15%		1,584	0.169%		88	
					$2.45	$1.43	$1,352.40	0.05%		552	0.059%		31	
	918741	500	WEIHENSTEPHANER VITUS 500 ml	X	$3.10	$1.68	$3,946.40	0.14%	1118.02%	1,280	0.14%	1180.00%	71	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	918741				$2.92	$1.68	$2,044.00	0.07%		700	0.075%		39	
					$3.28	$1.68	$1,902.40	0.07%		580	0.062%		32	
	907404	500	KOTAYK GOLD BEER 500ml	S	$2.77	$1.39	$3,529.44	0.13%	-2.27%	1,296	0.14%	0.00%	72	
					$2.63	$1.39	$2,272.32	0.08%		864	0.092%		48	
					$2.91	$1.39	$1,257.12	0.05%		432	0.046%		24	
	954315	500	KOSTRITZER 500ml	S	$2.59	$1.52	$3,232.32	0.12%	100.00%	1,248	0.13%	100.00%	69	
					$2.59	$1.52	$3,232.32	0.12%		1,248	0.133%		69	
	989241	500	HOFBRAU HEFE WEIZEN 500ml	S	$3.35	$1.97	$2,546.00	0.09%	-81.26%	760	0.08%	-81.32%	42	
					$3.35	$1.97	$2,546.00	0.09%		760	0.081%		42	
	953958	500	DESCHUTES THE AGES 500ml	U	$16.99	$10.13	$2,038.80	0.07%	100.00%	120	0.01%	100.00%	7	
					$16.99	$10.13	$2,038.80	0.07%		120	0.013%		7	
	907237	500	GREENS QUEST TRIPLE ALE 500ml	S	$6.17	$3.17	$1,858.08	0.07%	82.77%	312	0.03%	85.71%	17	
					$5.86	$3.17	$1,547.04	0.06%		264	0.028%		15	
					$6.48	$3.17	$311.04	0.01%		48	0.005%		3	
	954680	500	DESCHUTES THE DISSIDENT 100 BRETT 500ml	S	$16.99	$10.13	$1,834.92	0.07%	100.00%	108	0.01%	100.00%	6	
					$16.99	$10.13	$1,834.92	0.07%		108	0.012%		6	
	952189	500	GIGANTIC PIPEWRENCH GIN BARREL IP 500 ml	S	$7.19	$4.20	$1,639.32	0.06%	4.56%	228	0.02%	26.67%	13	
					$7.19	$4.20	$1,639.32	0.06%		228	0.024%		13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	949105	500	GIGANTIC GINORMOUS DIPA 500 ml	S	$5.45	$3.15	$1,242.60	0.04%	100.00%	228	0.02%	100.00%	13	
					$5.45	$3.15	$1,242.60	0.04%		228	0.024%		13	
	954058	500	GIGANTIC KISS THE GOAT DOPPLEBACK 500ml	S	$5.45	$3.15	$1,242.60	0.04%	100.00%	228	0.02%	100.00%	13	
					$5.45	$3.15	$1,242.60	0.04%		228	0.024%		13	
	953830	500	DOUBLE MTN THE ELEVEN 500 ml	S	$8.53	$5.00	$1,228.32	0.04%	100.00%	144	0.02%	100.00%	8	
					$8.53	$5.00	$1,228.32	0.04%		144	0.015%		8	
	910611	500	PINKUS MUNSTER ALT 500ml	S	$2.67	$1.78	$1,139.95	0.04%	-85.71%	505	0.05%	-83.71%	28	
					$1.99	$1.78	$805.95	0.03%		405	0.043%		23	
					$3.34	$1.78	$334.00	0.01%		100	0.011%		6	
	951603	500	OLD RASPUTIN BARREL AGED XIX 500 ml	S	$23.36	$12.08	$1,121.28	0.04%	-33.33%	48	0.01%	-33.33%	3	
					$23.36	$12.08	$1,121.28	0.04%		48	0.005%		3	
	953664	500	8 WIRED FISTFUL OF CHERRIES 500 ml	S	$14.66	$8.42	$923.04	0.03%	100.00%	60	0.01%	100.00%	3	
					$14.66	$8.42	$923.04	0.03%		60	0.006%		3	
	949104	500	GIGANTIC IPA 500 ml	S	$3.70	$2.10	$843.60	0.03%	-22.41%	228	0.02%	-5.00%	13	
					$3.70	$2.10	$843.60	0.03%		228	0.024%		13	
	954056	500	GIGANTIC KOLSCHTASTIC 500ml	S	$3.70	$2.10	$843.60	0.03%	100.00%	228	0.02%	100.00%	13	
					$3.70	$2.10	$843.60	0.03%		228	0.024%		13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	**953665**	**500**	**8 WIRED GYPSY FUNK 500 ml**	**S**	**$12.86**	**$7.33**	**$809.28**	**0.03%**	**100.00%**	**60**	**0.01%**	**100.00%**	**3**	
					$12.86	$7.33	$809.28	0.03%		60	0.006%		3	
	953825	**500**	**DOUBLE MTN PALE DEATH 500 ml**	**S**	**$4.18**	**$2.38**	**$802.56**	**0.03%**	**100.00%**	**192**	**0.02%**	**100.00%**	**11**	
					$4.18	$2.38	$802.56	0.03%		192	0.021%		11	
	907236	**500**	**GREENS ENDEAVOR DUBBLE ALE 500 ml**	**S**	**$6.17**	**$3.17**	**$795.84**	**0.03%**	**-41.01%**	**132**	**0.01%**	**-40.00%**	**7**	
					$5.86	$3.17	$562.56	0.02%		96	0.010%		5	
					$6.48	$3.17	$233.28	0.01%		36	0.004%		2	
	918953	**500**	**GOOSE ISLAND BRBN CTY COFFEE ST 500 ml**	**X**	**$16.49**	**$9.83**	**$791.52**	**0.03%**	**-60.00%**	**48**	**0.01%**	**-60.00%**	**3**	
					$16.49	$9.83	$791.52	0.03%		48	0.005%		3	
	953677	**500**	**ROOSTERS LR BLACBERRY CREAM ALE 500 ml**	**S**	**$3.30**	**$2.43**	**$745.80**	**0.03%**	**100.00%**	**226**	**0.02%**	**100.00%**	**13**	
					$3.30	$2.43	$745.80	0.03%		226	0.024%		13	
	953829	**500**	**DOUBLE MTN NO COLLUSION 500 ml**	**S**	**$4.76**	**$2.73**	**$685.44**	**0.02%**	**100.00%**	**144**	**0.02%**	**100.00%**	**8**	
					$4.76	$2.73	$685.44	0.02%		144	0.015%		8	
	953920	**500**	**SALT FIRE DIRTY CHAI STOUT 500ml**	**S**	**$5.99**	**$4.46**	**$646.92**	**0.02%**	**100.00%**	**108**	**0.01%**	**100.00%**	**6**	
					$5.99	$4.46	$646.92	0.02%		108	0.012%		6	
	947213	**500**	**TO OL SANTASTIQUE 500ML 500 ml**	**S**	**$12.59**	**$1.56**	**$604.32**	**0.02%**	**100.00%**	**48**	**0.01%**	**100.00%**	**3**	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	947213				$12.59	$1.56	$604.32	0.02%		48	0.005%		3	
	908042	500	KOSHIHIKARI ECHIGO BEER 500ml	S	$5.19	$2.67	$565.95	0.02%	-99.02%	105	0.01%	-98.97%	6	
					$5.47	$2.67	$492.30	0.02%		90	0.010%		5	
					$4.91	$2.67	$73.65	0.00%		15	0.002%		1	
	947888	500	TRAQUAIR HOUSE ALE 500ml	S	$6.97	$3.71	$563.28	0.02%	17.82%	84	0.01%	16.67%	5	
					$6.60	$3.71	$475.20	0.02%		72	0.008%		4	
					$7.34	$3.71	$88.08	0.00%		12	0.001%		1	
	911257	500	TRAQUAIR JACOBITE FLAVORED ALE 500ml	S	$6.59	$3.71	$554.16	0.02%	41.14%	84	0.01%	40.00%	5	
					$6.60	$3.71	$475.20	0.02%		72	0.008%		4	
					$6.58	$3.71	$78.96	0.00%		12	0.001%		1	
	949948	500	GREENS ENTERPRISE LAGER 500ml	S	$6.01	$3.17	$486.24	0.02%	109.41%	84	0.01%	133.33%	5	
					$5.70	$3.17	$410.40	0.01%		72	0.008%		4	
					$6.32	$3.17	$75.84	0.00%		12	0.001%		1	
	954885	500	MIKKELLER BEER GEEK BREAKFAST STOUT500ml	S	$9.94	$5.75	$477.12	0.02%	100.00%	48	0.01%	100.00%	3	
					$9.94	$5.75	$477.12	0.02%		48	0.005%		3	
	954590	500	TO OL SANTA'S SECRET MOCHA MESSIAH 500ml	S	$6.61	$3.75	$475.92	0.02%	100.00%	72	0.01%	100.00%	4	
					$6.61	$3.75	$475.92	0.02%		72	0.008%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	953670	500	AMAGER MIKKELLER BA FREDERIKSEN V 500 ml	S	$14.66	$8.42	$395.28	0.01%	100.00%	24	0.00%	100.00%	1	
					$14.66	$8.42	$395.28	0.01%		24	0.003%		1	
	953663	500	8 WIRED COSMIC CHAOS 500 ml	S	$9.95	$5.58	$386.76	0.01%	100.00%	36	0.00%	100.00%	2	
					$9.95	$5.58	$386.76	0.01%		36	0.004%		2	
	953669	500	AMAGER CROOKED STAVE KING OF THE 500 ml	S	$9.95	$5.58	$386.76	0.01%	100.00%	36	0.00%	100.00%	2	
					$9.95	$5.58	$386.76	0.01%		36	0.004%		2	
	953666	500	8 WIRED LORD OF THE ATLAS 500 ml	S	$12.58	$7.17	$338.88	0.01%	100.00%	24	0.00%	100.00%	1	
					$12.58	$7.17	$338.88	0.01%		24	0.003%		1	
	953678	500	ROOSTERS LR DOUBLE IPA 500 ml	S	$3.30	$2.43	$316.80	0.01%	100.00%	96	0.01%	100.00%	5	
					$3.30	$2.43	$316.80	0.01%		96	0.010%		5	
	906889	500	RIDGEWAY CRIMINALLY BAD ELF 500ml	S	$4.99	$3.33	$299.40	0.01%	-40.51%	60	0.01%	-16.67%	3	
					$4.99	$3.33	$299.40	0.01%		60	0.006%		3	
	953668	500	8 WIRED STOUT 500 ml	S	$10.92	$6.17	$293.76	0.01%	100.00%	24	0.00%	100.00%	1	
					$10.92	$6.17	$293.76	0.01%		24	0.003%		1	
	953662	500	8 WIRED BIG SMOKE PORTER 500 ml	S	$9.81	$5.50	$263.52	0.01%	100.00%	24	0.00%	100.00%	1	
					$9.81	$5.50	$263.52	0.01%		24	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	953667	500	8 WIRED WIRELESS BLACK IPA 500 ml	S	$9.53	$5.33	$256.08	0.01%	100.00%	24	0.00%	100.00%	1	
					$9.53	$5.33	$256.08	0.01%		24	0.003%		1	
	953922	500	SALT FIRE 12 MONKEYS DOUBLE IPA 500ml	S	$6.99	$5.21	$251.64	0.01%	100.00%	36	0.00%	100.00%	2	
					$6.99	$5.21	$251.64	0.01%		36	0.004%		2	
	953505	500	TO OL GOSE HOLLYWOOD 500 ml	S	$4.53	$2.50	$217.44	0.01%	100.00%	48	0.01%	100.00%	3	
					$4.53	$2.50	$217.44	0.01%		48	0.005%		3	
	953919	500	SALT FIRE SERIES OF SIGULARITIES 500ml	S	$5.99	$4.46	$215.64	0.01%	100.00%	36	0.00%	100.00%	2	
					$5.99	$4.46	$215.64	0.01%		36	0.004%		2	
	996525	500	LEV DOUBLE BOCK-CZECH 500ml	S	$2.15	$1.08	$172.00	0.01%	-77.21%	80	0.01%	-77.78%	4	
					$2.15	$1.08	$172.00	0.01%		80	0.009%		4	
	912111	500	KULMBACHER MOENCH SCHWARZBIER 500ml	S	$3.82	$2.12	$152.80	0.01%	100.00%	40	0.00%	100.00%	2	
					$3.82	$2.12	$152.80	0.01%		40	0.004%		2	
	954642	500	SALT FIRE FRANKLY MR. SHANKLY 500ml	S	$5.91	$4.40	$141.84	0.01%	100.00%	24	0.00%	100.00%	1	
					$5.91	$4.40	$141.84	0.01%		24	0.003%		1	
	906888	500	RIDGEWAY BAD ELF BEER 500ml	S	$5.74	$2.67	$137.76	0.00%	-84.62%	24	0.00%	-84.62%	1	
					$5.74	$2.67	$137.76	0.00%		24	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	947224	500	IRON MAIDEN TROOPER 500ml	S	$4.89	$2.75	$136.92	0.00%	-75.97%	28	0.00%	-74.11%	2	
					$4.89	$2.75	$136.92	0.00%		28	0.003%		2	
	954641	500	SALT FIRE WET HOP LUPULIN DEW 500ml	S	$4.99	$3.70	$119.76	0.00%	100.00%	24	0.00%	100.00%	1	
					$4.99	$3.70	$119.76	0.00%		24	0.003%		1	
	913406	500	OLDE SUFFOLK ENGLISH ALE 500ml	S	$4.88	$2.55	$117.12	0.00%	100.00%	24	0.00%	100.00%	1	
					$4.88	$2.55	$117.12	0.00%		24	0.003%		1	
	948918	500	EZ ORCHARDS HAWKS HOUSE CIDER 500ml	S	$8.76	$4.58	$105.12	0.00%	-81.93%	12	0.00%	-83.33%	1	
					$8.76	$4.58	$105.12	0.00%		12	0.001%		1	
	906897	500	RIDGEWAY SANT'A BUTT-BEER 500ml	S	$4.11	$2.67	$98.64	0.00%	-76.13%	24	0.00%	-66.67%	1	
					$4.11	$2.67	$98.64	0.00%		24	0.003%		1	
	952928	500	DOUBLE MTN HOP LION 500 ml	S	$3.51	$1.98	$84.24	0.00%	-88.89%	24	0.00%	-88.89%	1	
					$3.51	$1.98	$84.24	0.00%		24	0.003%		1	
	948208	500	ANDECHS KLOSTERBRAUEREI DOPP 500ml	S	$3.64	$1.80	$72.80	0.00%	100.00%	20	0.00%	100.00%	1	
					$3.64	$1.80	$72.80	0.00%		20	0.002%		1	
	948209	500	ANDECHS VOLLBIER HELL 500ml	S	$3.31	$1.63	$66.20	0.00%	0.00%	20	0.00%	0.00%	1	
					$3.31	$1.63	$66.20	0.00%		20	0.002%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	953923	500	SALT FIRE SAISON DE TRAHISON 500ml	S	$4.99	$3.70	$59.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$4.99	$3.70	$59.88	0.00%		12	0.001%		1	
	948968	500	ROOSTERS IRON ROOSTER IMPERIAL STO 500ml	S	$4.70	$2.43	$56.40	0.00%	-91.57%	12	0.00%	-92.86%	1	
					$4.70	$2.43	$56.40	0.00%		12	0.001%		1	
	952716	500	JELEN PIVO LAGER 500 ml	S	$3.16	$1.38	$25.28	0.00%	100.00%	8	0.00%	100.00%	0	
					$3.16	$1.38	$25.28	0.00%		8	0.001%		0	
	948286	500	7 GRAIN SURVIVAL STOUT CANS 500ml	S					100.00%			100.00%	0	
	952469	500	ANDECHSER WEISSBIER HELL 500 ml	S					100.00%			100.00%	0	
	952933	500	DOUBLE MTN DRY CIDER 500 ml	S					100.00%			100.00%	0	
	952929	500	DOUBLE MTN FA LA LA LA 500 ml	S					100.00%			100.00%	0	
	952930	500	DOUBLE MTN MOLTEN LAVA 500 ml	S					100.00%			100.00%	0	
	952932	500	DOUBLE MTN PECHE MODE 500 ml	S					100.00%			100.00%	0	
	952467	500	KOSTRITZER SCHWARZBIER 500 ml	U					100.00%			100.00%	0	
	918289	500	MOAB BRWRY SCOTCH ALE DSRT SEL 500ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	918285	500	MOAB BRWRY TRIPEL DSRT SEL 500ml	S					100.00%			100.00%	0	
	949282	500	MONCHSHOF SCHWARZBIER SWINGTOP 500ml	S					100.00%			100.00%	0	
	952902	500	PFRIEM PILSNER 500 ml	U					100.00%			100.00%	0	
	918697	500	RED ROCK BRAUHAUS FESTBIER 500 ml	U					100.00%			100.00%	0	
	918661	500	RED ROCK GINEVA ALE 500 ml	S					100.00%			100.00%	0	
	906893	500	RIDGEWAY LUMP OF COAL BEER 500ml	S					100.00%			100.00%	0	
	919360	500	RIDGEWAY REINDEER DROPPINGS 500ml	S					100.00%			100.00%	0	
	908257	500	RIDGEWAY REINDEER REVOLT 500ml	S					100.00%			100.00%	0	
	906901	500	RIDGEWAY SEROUSLY BAD ELF 500ml	S					100.00%			100.00%	0	
	906900	500	RIDGEWAY VERY BAD ELF BEER 500ml	S					100.00%			100.00%	0	
	906903	500	RIDGEWAY WARM WLECOME BEER 500ml	S					100.00%			100.00%	0	
	952115	500	ROOSTERS FEMINTATION AMERICAN ALE 500 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	952364	500	ROOSTERS PATIO PILSNER 500 ml	S					100.00%			100.00%	0	
	904279	500	SCHNEIDER EDEL-WEISSE BEER 500ml	U					100.00%			100.00%	0	
	951203	500	STONE DOUBLE BASTARD RYE 500 ml	S					100.00%			100.00%	0	
	949275	500	TO OL NORDIC BY NATURE 500 ml	S					100.00%			100.00%	0	
	908741	500	WARKA STRONG POLISH BEER 500ml	S					100.00%			100.00%	0	
	952472	500	WELTENBURGER KLOSTER ASAM BOCK 500 ml	S					100.00%			100.00%	0	
	949216	500	WELTENBURGER KLSTR ASAM BOCK 500ml	U					100.00%			100.00%	0	
	952471	500	WELTNEBURGER BAROCK HELL 500 ml	S					100.00%			100.00%	0	
	919305	500	ZYWIEC BEER 500ml	S					100.00%			100.00%	0	
	949868	500	ZYWIEC PORTER 500ml	S					100.00%			100.00%	0	
	989382	503	WEIHENSTEPHANER ORIGINAL PREMIUM 503ml	S	$4.85	$2.87	$5,271.95	0.19%	1.85%	1,087	0.12%	1.78%	61	
					$4.85	$2.87	$5,271.95	0.19%		1,087	0.116%		61	
	949632	550	UPSLOPE IMPERIAL IPA 550ml	S	$10.84	$5.69	$260.16	0.01%	100.00%	24	0.00%	100.00%	1	
					$10.84	$5.69	$260.16	0.01%		24	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	920825	550	SAMUEL SMITH ORGANIC STRAWBERRY 550 ml	S	$6.03	$3.08	$220.56	0.01%	9.02%	36	0.00%	0.00%	2	
					$6.33	$3.08	$151.92	0.01%		24	0.003%		1	
					$5.72	$3.08	$68.64	0.00%		12	0.001%		1	
	909035	550	SAMUEL SMITH STINGO 550ml	S	$12.12	$6.17	$145.44	0.01%	13.70%	12	0.00%	0.00%	1	
					$12.12	$6.17	$145.44	0.01%		12	0.001%		1	
	952455	550	SAMUEL SMITH ORGANIC STRAWBERRY 550 ml	S	$5.62	$3.08	$134.88	0.00%	-60.00%	24	0.00%	-60.00%	1	
					$5.62	$3.08	$134.88	0.00%		24	0.003%		1	
	989118	550	LEV DOUBLE BOCK (LABEL DAMAGE) 550ml	U					100.00%			100.00%	0	
	909034	550	SAMUEL SMITH ORGANIC ALE 550ml	S					100.00%			100.00%	0	
	952560	600	SUL AMERICANA BEER 600 ml	S	$3.67	$1.97	$2,827.80	0.10%	70.46%	755	0.08%	74.77%	50	
					$3.84	$1.97	$2,115.84	0.08%		551	0.059%		37	
					$3.49	$1.97	$711.96	0.03%		204	0.022%		14	
	947706	650	NINKASI VANILLA OATIS OATMEAL STO 650ml	S	$5.02	$2.94	$8,948.82	0.32%	-65.33%	1,782	0.19%	-65.34%	129	
					$5.05	$2.96	$4,767.20	0.17%		944	0.101%		68	
					$4.99	$2.92	$4,181.62	0.15%		838	0.090%		61	
	947843	650	MOTHER EARTH 4 SEASONS SPRING 650ml	S	$8.52	$6.38	$4,089.60	0.15%	100.00%	480	0.05%	100.00%	35	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	947843				$8.52	$6.38	$4,089.60	0.15%		480	0.051%		35	
	949927	650	DESCHUTES RES. THE ABYSS L.R. 650ml	S	$30.39	$18.18	$2,552.76	0.09%	-67.87%	84	0.01%	-68.18%	6	
					$30.39	$18.18	$2,552.76	0.09%		84	0.009%		6	
	949819	650	MOTHER EARTH 4 SEASONS AUTUMN 650ml	S	$11.39	$8.55	$2,460.24	0.09%	-60.47%	216	0.02%	-60.47%	16	
					$11.39	$8.55	$2,460.24	0.09%		216	0.023%		16	
	952937	650	MOTHER EARTH FOUR SEASONS WINTER 650 ml	S	$11.65	$8.75	$2,376.60	0.09%	-22.22%	204	0.02%	-22.22%	15	
					$11.65	$8.75	$2,376.60	0.09%		204	0.022%		15	
	919497	650	ROGUE SANTA'S PRIVATE RES 650 ml	S	$11.69	$6.94	$2,080.82	0.08%	100.00%	178	0.02%	100.00%	13	
					$11.69	$6.94	$2,080.82	0.08%		178	0.019%		13	
	953987	650	ROGUE KULTURE CLASH BLONDE ALE 650ml	L	$15.17	$9.03	$1,865.91	0.07%	100.00%	123	0.01%	100.00%	9	
					$15.17	$9.03	$1,865.91	0.07%		123	0.013%		9	
	952369	650	STONE WOOTSTOUT 650 ml	S	$11.25	$6.68	$1,755.00	0.06%	-53.57%	156	0.02%	-53.57%	11	
					$11.25	$6.68	$1,755.00	0.06%		156	0.017%		11	
	953936	650	MOTHER EARTH FOUR SEASONS SUMMER 650ml	S	$14.32	$10.71	$1,718.40	0.06%	100.00%	120	0.01%	100.00%	9	
					$14.32	$10.71	$1,718.40	0.06%		120	0.013%		9	
	953780	650	STONE TOTALITARIAN IMP RUSSIAN ST 650 ml	S	$10.15	$6.02	$1,705.20	0.06%	100.00%	168	0.02%	100.00%	12	
					$10.15	$6.02	$1,705.20	0.06%		168	0.018%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	**954650**	**650**	**ELYSIAN GREAT PUMPKIN 650ml**	**S**	**$9.99**	**$5.93**	**$1,558.44**	**0.06%**	**100.00%**	**156**	**0.02%**	**100.00%**	**11**	
					$9.99	$5.93	$1,558.44	0.06%		156	0.017%		11	
	954407	**650**	**ROGUE DEAD N DEAD 650ml**	**S**	**$11.69**	**$6.94**	**$1,402.80**	**0.05%**	**100.00%**	**120**	**0.01%**	**100.00%**	**9**	
					$11.69	$6.94	$1,402.80	0.05%		120	0.013%		9	
	950047	**650**	**PAYETTE 12 GAUGE IMPSTOUT 650ml**	**S**	**$18.79**	**$9.92**	**$1,352.88**	**0.05%**	**-84.60%**	**72**	**0.01%**	**-88.24%**	**5**	
					$18.79	$9.92	$1,352.88	0.05%		72	0.008%		5	
	947460	**650**	**NEW BELGIUM LA FOLIE 650ml**	**S**	**$18.25**	**$10.89**	**$1,314.00**	**0.05%**	**-74.80%**	**72**	**0.01%**	**-75.00%**	**5**	
					$18.25	$10.89	$1,314.00	0.05%		72	0.008%		5	
	948523	**650**	**BASE CAMP SPECIALTY 650 ml**	**S**	**$15.90**	**$8.38**	**$1,144.80**	**0.04%**	**-40.29%**	**72**	**0.01%**	**-44.44%**	**5**	
					$15.90	$8.38	$1,144.80	0.04%		72	0.008%		5	
	953988	**650**	**ROGUE 10 HOP IPA 650ml**	**S**	**$9.80**	**$5.81**	**$1,136.80**	**0.04%**	**100.00%**	**116**	**0.01%**	**100.00%**	**8**	
					$9.80	$5.81	$1,136.80	0.04%		116	0.012%		8	
	950048	**650**	**PAYETTE HOOP & STAVESP RELEASE 650ml**	**S**	**$18.79**	**$9.92**	**$1,127.40**	**0.04%**	**100.00%**	**60**	**0.01%**	**100.00%**	**4**	
					$18.79	$9.92	$1,127.40	0.04%		60	0.006%		4	
	953971	**650**	**STONE LIMITED RELEASE 650ml**	**S**	**$10.15**	**$6.02**	**$1,086.05**	**0.04%**	**100.00%**	**107**	**0.01%**	**100.00%**	**8**	
					$10.15	$6.02	$1,086.05	0.04%		107	0.011%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	954649	650	ELYSIAN PUNKUCCINO 650ml	S	$9.99	$5.93	$1,078.92	0.04%	100.00%	108	0.01%	100.00%	8	
					$9.99	$5.93	$1,078.92	0.04%		108	0.012%		8	
	949479	650	BALLAST POINT PIPER DOWN SCOTTISH 650ml	S	$6.09	$3.58	$1,023.12	0.04%	-57.24%	168	0.02%	-57.58%	12	
					$6.09	$3.58	$1,023.12	0.04%		168	0.018%		12	
	918709	650	TALISMAN HAZARDS TRIPLE IPA 650 ml	S	$9.49	$7.11	$986.96	0.04%	88.33%	104	0.01%	88.33%	8	
					$9.49	$7.11	$986.96	0.04%		104	0.011%		8	
	954393	650	WESTERN STANDARD 650ml	U	$3.99	$2.32	$957.60	0.03%	100.00%	240	0.03%	100.00%	17	
					$3.99	$2.32	$957.60	0.03%		240	0.026%		17	
	918599	650	TALISMAN THE DAGDA IPA 650ml	S	$5.99	$4.46	$934.44	0.03%	100.00%	156	0.02%	100.00%	11	
					$5.99	$4.46	$934.44	0.03%		156	0.017%		11	
	949995	650	LAUGHING DOG DOGFATHER IMPERIAL S 650ml	S	$9.10	$5.39	$737.10	0.03%	43.40%	81	0.01%	41.67%	6	
					$9.10	$5.39	$737.10	0.03%		81	0.009%		6	
	918787	650	ROHA KENSINGTON GRAND SAISON 650 ml	S	$5.99	$4.46	$622.96	0.02%	-72.42%	104	0.01%	-65.41%	8	
					$5.99	$4.46	$622.96	0.02%		104	0.011%		8	
	918600	650	TALISMAN IRON AGE OATMEAL STOUT 650ml	S	$6.99	$5.21	$608.13	0.02%	60.00%	87	0.01%	60.00%	6	
					$6.99	$5.21	$608.13	0.02%		87	0.009%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	950965	650	RITUAL HELLION 650 ml	S	$8.11	$6.06	$575.81	0.02%	-61.68%	71	0.01%	-60.00%	5	
					$8.11	$6.06	$575.81	0.02%		71	0.008%		5	
	952206	650	DESCHUTES RESERVE CULTIVATUER 650 ml	S	$22.85	$12.08	$548.40	0.02%	-67.34%	24	0.00%	-71.43%	2	
					$22.85	$12.08	$548.40	0.02%		24	0.003%		2	
	921146	650	TENAYA CRK IMPERIAL STOUT 650 ml	S	$7.04	$3.67	$506.88	0.02%	69.23%	72	0.01%	50.00%	5	
					$7.04	$3.67	$506.88	0.02%		72	0.008%		5	
	909742	650	TENAYA CRK OLD JACKALOPE 650ml	S	$7.04	$3.67	$506.88	0.02%	69.23%	72	0.01%	50.00%	5	
					$7.04	$3.67	$506.88	0.02%		72	0.008%		5	
	951153	650	DESCHUTES COLLAGE #2 650 ml	S	$30.39	$18.18	$364.68	0.01%	-66.37%	12	0.00%	-66.67%	1	
					$30.39	$18.18	$364.68	0.01%		12	0.001%		1	
	950963	650	RITUAL WIT'S END 650 ml	S	$5.57	$4.14	$267.36	0.01%	-31.96%	48	0.01%	-25.00%	3	
					$5.57	$4.14	$267.36	0.01%		48	0.005%		3	
	947615	650	MOTHER EARTH SIN TAX STOUT 650 ml	S	$5.27	$3.92	$252.96	0.01%	-84.75%	48	0.01%	-80.95%	3	
					$5.27	$3.92	$252.96	0.01%		48	0.005%		3	
	952597	650	STONE 21ST ANNIVERSARY 650 ml	S	$10.15	$6.02	$243.60	0.01%	-88.89%	24	0.00%	-88.89%	2	
					$10.15	$6.02	$243.60	0.01%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	918792	650	TALISMAN ANNIVERSARY ALE 650 ml	S	$13.99	$10.52	$167.88	0.01%	100.00%	12	0.00%	100.00%	1	
					$13.99	$10.52	$167.88	0.01%		12	0.001%		1	
	954491	650	GRIMM MANGO GUAVA POP 650ml	S	$11.82	$6.71	$141.84	0.01%	100.00%	12	0.00%	100.00%	1	
					$11.82	$6.71	$141.84	0.01%		12	0.001%		1	
	951687	650	STONE GIVE ME IPA OR GIVE ME DEAT 650 ml	S	$10.15	$6.02	$121.80	0.00%	-92.74%	12	0.00%	-92.86%	1	
					$10.15	$6.02	$121.80	0.00%		12	0.001%		1	
	947875	650	PELICAN SEASONAL 650 ml	S	$7.94	$4.15	$95.28	0.00%	100.00%	12	0.00%	100.00%	1	
					$7.94	$4.15	$95.28	0.00%		12	0.001%		1	
	954514	650	WILD RIDE WHOOPTY WHOOP WHEAT 650ml	S	$6.33	$3.50	$75.96	0.00%	100.00%	12	0.00%	100.00%	1	
					$6.33	$3.50	$75.96	0.00%		12	0.001%		1	
	918786	650	ROHA BIG GREEN COUCH DOUBLE IPA 650 ml	S	$5.99	$4.46	$71.88	0.00%	-89.13%	12	0.00%	-87.63%	1	
					$5.99	$4.46	$71.88	0.00%		12	0.001%		1	
	950828	650	BASE CAMP NOMADIC BLOOD ORANGE BR 650 ml	S					100.00%			100.00%	0	
	950826	650	BASE CAMP PILGRIMAGE SAISON 650 ml	S					100.00%			100.00%	0	
	950825	650	BASE CAMP S'MORE STOUT 650 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	918579	650	EDGE BREWING AMBER 650ml	S					100.00%			100.00%	0	
	918581	650	EDGE BREWING IMPERIAL RED ALE 650ml	S					100.00%			100.00%	0	
	918582	650	EDGE BREWING OBLIGATORY DOUBLE IPA 650ml	S					100.00%			100.00%	0	
	952127	650	EX NOVO CACTUS WINS BERLINER 650 ml	S					100.00%			100.00%	0	
	951122	650	EX NOVO DYNAMIC DUO BOTTLES 650 ml	S					100.00%			100.00%	0	
	948104	650	FIRESTONE-WALKER OPAL 650ml	X					100.00%			100.00%	0	
	952186	650	GIGANTIC DIP HOPPA II 650 ml	S					100.00%			100.00%	0	
	952187	650	GIGANTIC MASSIVE 650 ml	S					100.00%			100.00%	0	
	952188	650	GIGANTIC MONS MEG ALE 650 ml	S					100.00%			100.00%	0	
	952190	650	GIGANTIC THE CITY NEVER SLEEPS 650 ml	S					100.00%			100.00%	0	
	950168	650	HERETIC CHOC HAZLENUT PORTER 650ml	S					100.00%			100.00%	0	
	950166	650	HERETIC EVIL TWIN RED IPA 650ml	S					100.00%			100.00%	0	
	950167	650	HERETIC SHALLOW GRAVE PORTER 650ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	950171	650	HERETIC TORMENT BELGIAN QUAD 650ml	S					100.00%			100.00%	0	
	949092	650	HOPWORKS IMPERIAL SERIES 473ML 650ml	S					100.00%			100.00%	0	
	950165	650	HOPWORKS IPX SERIES 650ml	S					100.00%			100.00%	0	
	909088	650	LAGUNITAS HOP STOOPID ALE 650ml	X					100.00%			100.00%	0	
	918823	650	LAUGHING DOG DEVIL DOG IMP IPA 650 ml	S					100.00%			100.00%	0	
	948066	650	MOTHER EARTH BIG MOTHER TRPL IPA 650 ml	X					100.00%			100.00%	0	
	952377	650	NEW BELGIUM FRENCH OAK SAISON 650 ml	S					100.00%			100.00%	0	
	951882	650	NEW BELGIUM L.O.F. CLUTCH 650 ml	S					100.00%			100.00%	0	
	947319	650	NEW BELGIUM LIPS OF FAITH SEASONAL 650ml	S					100.00%			100.00%	0	
	949578	650	OAKSHIRE OVERCAST STOUT 650ml	S					100.00%			100.00%	0	
	951832	650	PAYETTE ONE IN THE CHAMBER 650 ml	S					100.00%			100.00%	0	
	947597	650	PELICAN TSUNAMI STOUT 650ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	950371	650	PROPER BREWING BRUMBLIN' BROWN 650ml	S					100.00%			100.00%	0	
	950288	650	ROGUE 6 HOP IPA 650ml	S					100.00%			100.00%	0	
	919414	650	ROGUE CHATOE GOOD CHIT 650ml	S					100.00%			100.00%	0	
	909246	650	ROGUE CHATOE ORGASMIC ALE 650ml	S					100.00%			100.00%	0	
	908533	650	ROGUE CHATOE SINGLE MALT 650ml	S					100.00%			100.00%	0	
	904450	650	ROGUE CHIPOLTA (MEXICALI) 650ml	S					100.00%			100.00%	0	
	908459	650	ROGUE CHOC. STOUT 650ml	S					100.00%			100.00%	0	
	904594	650	ROGUE CHOCOLATE 650ml	S					100.00%			100.00%	0	
	950919	650	ROGUE COLD BREW IPA 650 ml	S					100.00%			100.00%	0	
	904447	650	ROGUE MORI NUT SOBA 650ml	S					100.00%			100.00%	0	
	951078	650	SELKIRK ABBEY GRACE BEER 650 ml	S					100.00%			100.00%	0	
	950676	650	SELKIRK ABBEY GUILT 650ml	S					100.00%			100.00%	0	
	951204	650	STONE DOUBLE BASTARD 650 ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	950810	650	STONE ENCORE 6TH 650 ml	S					100.00%			100.00%	0	
	951686	650	STONE ENJOY BY 2.14.17 650 ml	U					100.00%			100.00%	0	
	952596	650	STONE FRUITALLICA DBL IPA 650 ml	S					100.00%			100.00%	0	
	952265	650	STONE RUIN TEN 650 ml	S					100.00%			100.00%	0	
	918756	650	TALISMAN PRESENTS IMPERIAL COFFEE 650 ml	S					100.00%			100.00%	0	
	947209	650	TENAYA CRK GOD OF THUNDER 650ml	S					100.00%			100.00%	0	
	909740	650	TENAYACRKHOPRI DEIPA 650 ml	S					100.00%			100.00%	0	
	918856	651	EPIC NEW ENGLAND STYLE IPA ROTATO 651 ml	D	$6.99	$5.22	$81,482.43	2.95%	56.99%	11,657	1.25%	56.99%	843	
					$6.99	$5.22	$81,482.43	2.95%		11,657	1.245%		843	
	948017	651	NEW BELGIUM SOUR TRASATLANTIC KREIK651ml	S	$19.39	$10.86	$930.48	0.03%	-35.81%	48	0.01%	-33.33%	3	
					$20.56	$10.86	$493.44	0.02%		24	0.003%		2	
					$18.21	$10.86	$437.04	0.02%		24	0.003%		2	
	949748	651	MARE ISLAND SAGINAW GOLDEN ALE 651ml	S	$6.32	$3.64	$859.44	0.03%	489.58%	132	0.01%	450.00%	10	
					$6.87	$3.81	$412.20	0.01%		60	0.006%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	949748				$6.08	$3.81	$364.80	0.01%		60	0.006%		4	
					$6.00	$3.29	$82.44	0.00%		12	0.001%		1	
	950297	651	BALLAST POINT SEA MONSTER 651ml	S	$10.15	$6.02	$730.80	0.03%	-33.33%	72	0.01%	-33.33%	5	
					$10.15	$6.02	$730.80	0.03%		72	0.008%		5	
	949749	651	MARE ISLAND COAL SHED STOUT 651ml	S	$7.11	$4.15	$640.44	0.02%	150.45%	84	0.01%	133.33%	6	
					$8.31	$4.15	$498.60	0.02%		60	0.006%		4	
					$5.91	$4.15	$141.84	0.01%		24	0.003%		2	
	918848	651	EPIC IMPERIAL PUMPKIN PORTER BARR 651 ml	S	$12.99	$9.76	$623.52	0.02%	300.00%	48	0.01%	300.00%	3	
					$12.99	$9.76	$623.52	0.02%		48	0.005%		3	
	952680	651	EPIC TRIPLE BARREL BIG BAD BAPTIS 651 ml	S	$18.99	$14.31	$227.88	0.01%	100.00%	12	0.00%	100.00%	1	
					$18.99	$14.31	$227.88	0.01%		12	0.001%		1	
	954842	651	LAGUNITAS ONE HITTER 651ml	S	$8.99	$5.32	$215.76	0.01%	100.00%	24	0.00%	100.00%	2	
					$8.99	$5.32	$215.76	0.01%		24	0.003%		2	
	918187	651	EPIC UTAH SAGE SAISON 651ml	S	$6.99	$5.22	$167.76	0.01%	100.00%	24	0.00%	100.00%	2	
					$6.99	$5.22	$167.76	0.01%		24	0.003%		2	
	918633	651	EPIC LOS LOCOS 651ml	S	$5.99	$4.46	$143.76	0.01%	100.00%	24	0.00%	100.00%	2	
					$5.99	$4.46	$143.76	0.01%		24	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	950292	651	EPIC TART N' JUICY SOUR IPA 651ml	S	$8.99	$6.74	$107.88	0.00%	100.00%	12	0.00%	100.00%	1	
					$8.99	$6.74	$107.88	0.00%		12	0.001%		1	
	952013	651	ACE SPACE 651 ml	S	$7.43	$4.38	$89.16	0.00%	-13.50%	12	0.00%	0.00%	1	
					$7.43	$4.38	$89.16	0.00%		12	0.001%		1	
	948015	651	ROUGE BEARD BEER 651ml	S	$7.98	$4.17	$39.90	0.00%	-71.46%	5	0.00%	-75.00%	0	
					$7.98	$4.17	$39.90	0.00%		5	0.001%		0	
	953529	651	EPIC BREWING RINO PALE ALE 651 ml	S	$4.99	$3.71	$4.99	0.00%	100.00%	1	0.00%	100.00%	0	
					$4.99	$3.71	$4.99	0.00%		1	0.000%		0	
	949157	651	LAGUNITAS HIGH WEST IMP. COFFEE ST 651ml	U					100.00%			100.00%	0	
	952035	651	STONE DAYSLAYER IPL 651 ml	S					100.00%			100.00%	0	
	989468	710	PACIFICO CLARA CANS 710ml	S	$3.02	$2.21	$7,320.48	0.27%	-87.55%	2,424	0.26%	-84.59%	191	
					$3.02	$2.21	$7,320.48	0.27%		2,424	0.259%		191	
	952117	720	SAISON DUPONT FARMHOUSE ALE 720 ml	S	$12.01	$6.02	$576.48	0.02%	-42.78%	48	0.01%	-42.86%	4	
					$12.01	$6.02	$576.48	0.02%		48	0.005%		4	
	946700	750	BOULEVARD LOVE CHI LD 750ml	S	$24.29	$14.51	$7,578.48	0.27%	9.18%	312	0.03%	8.33%	26	
					$24.29	$14.51	$7,578.48	0.27%		312	0.033%		26	
	907306	750	LE MERLE BELGIAN STYLE ALE 750ml	S	$8.12	$4.16	$2,787.96	0.10%	8.17%	348	0.04%	7.41%	29	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	907306				$7.67	$4.16	$2,273.76	0.08%		288	0.031%		24	
					$8.57	$4.16	$514.20	0.02%		60	0.006%		5	
	949720	750	STELLA ROSA BLACK 750ml	S	$12.42	$6.72	$2,280.72	0.08%	20.36%	192	0.02%	33.33%	16	
					$11.70	$6.72	$1,965.60	0.07%		168	0.018%		14	
					$13.13	$6.72	$315.12	0.01%		24	0.003%		2	
	907877	750	BOULEVARD SAISON -BRETT 750ml	S	$15.35	$9.14	$2,210.40	0.08%	19.35%	144	0.02%	20.00%	12	
					$15.35	$9.14	$2,210.40	0.08%		144	0.015%		12	
	952965	750	OMMEGANG 20TH ANNIVERSARY ALE 750ml	S	$24.99	$14.86	$1,499.40	0.05%	400.00%	60	0.01%	400.00%	5	
					$24.99	$14.86	$1,499.40	0.05%		60	0.006%		5	
	989404	750	CHIMAY RED PREMIERE TRAPPIST A 750ml	S	$16.22	$9.67	$1,394.74	0.05%	-73.32%	86	0.01%	-73.62%	7	
					$16.19	$9.65	$744.74	0.03%		46	0.005%		4	
					$16.25	$9.68	$650.00	0.02%		40	0.004%		3	
	950203	750	CASCADE BREWING NOYAUX 750ml	S	$23.06	$13.50	$1,106.88	0.04%	0.00%	48	0.01%	0.00%	4	
					$23.06	$13.50	$1,106.88	0.04%		48	0.005%		4	
	954181	750	MAD FRITZ BLUE CORN PALE ALE 750ml	S	$29.82	$22.25	$715.68	0.03%	100.00%	24	0.00%	100.00%	2	
					$29.82	$22.25	$715.68	0.03%		24	0.003%		2	
	954183	750	MAD FRITZ DOPPLEBOCK LAGER 750ml	S	$29.82	$22.25	$715.68	0.03%	100.00%	24	0.00%	100.00%	2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	954183				$29.82	$22.25	$715.68	0.03%		24	0.003%		2	
	954180	750	MAD FRITZ GRISSETTE ALE 750ml	S	$29.82	$22.25	$715.68	0.03%	100.00%	24	0.00%	100.00%	2	
					$29.82	$22.25	$715.68	0.03%		24	0.003%		2	
	954381	750	OMMEGANG FRUITTANOMYCES 750ml	S	$18.99	$11.33	$683.64	0.02%	100.00%	36	0.00%	100.00%	3	
					$18.99	$11.33	$683.64	0.02%		36	0.004%		3	
	950201	750	CASCADE BREWING BLUEBERRY ALE 750ml	S	$26.89	$14.00	$645.36	0.02%	100.00%	24	0.00%	100.00%	2	
					$26.89	$14.00	$645.36	0.02%		24	0.003%		2	
	950202	750	CASCADE BREWING CRANBERRY ALE 750ml	S	$26.89	$14.00	$645.36	0.02%	100.00%	24	0.00%	100.00%	2	
					$26.89	$14.00	$645.36	0.02%		24	0.003%		2	
	952820	750	CASCADE MANHATTAN NW 750ml	S	$26.85	$16.00	$644.40	0.02%	-60.00%	24	0.00%	-60.00%	2	
					$26.85	$16.00	$644.40	0.02%		24	0.003%		2	
	919965	750	BOULEVARD RYE ON RYE 750ml	S	$15.69	$9.35	$564.84	0.02%	-66.48%	36	0.00%	-66.67%	3	
					$15.69	$9.35	$564.84	0.02%		36	0.004%		3	
	952819	750	CASCADE FIGARO 750ml	S	$22.69	$13.50	$544.56	0.02%	-60.00%	24	0.00%	-60.00%	2	
					$22.69	$13.50	$544.56	0.02%		24	0.003%		2	
	952541	750	OIHARTE CIDER 750ml	S	$7.37	$4.00	$530.64	0.02%	5.41%	72	0.01%	20.00%	6	
					$7.37	$4.00	$530.64	0.02%		72	0.008%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	949295	750	IRON FIST VELVET GLOVE OAT STOUT 750ml	S	$13.31	$7.00	$479.16	0.02%	9.13%	36	0.00%	0.00%	3	
					$13.31	$7.00	$479.16	0.02%		36	0.004%		3	
	952818	750	CASCADE ONE WAY OR ANOTHER 750ml	S	$18.52	$11.00	$444.48	0.02%	-60.00%	24	0.00%	-60.00%	2	
					$18.52	$11.00	$444.48	0.02%		24	0.003%		2	
	952712	750	TO OL ART WINTER'S COMING 750ml	S	$14.98	$7.50	$359.52	0.01%	33.33%	24	0.00%	33.33%	2	
					$14.98	$7.50	$359.52	0.01%		24	0.003%		2	
	954182	750	MAD FRITZ IMPERIAL RYE STOUT 750ml	S	$29.82	$22.25	$357.84	0.01%	100.00%	12	0.00%	100.00%	1	
					$29.82	$22.25	$357.84	0.01%		12	0.001%		1	
	954077	750	MAD FRITZ AMBASSADOR ALE 750ml	S	$24.90	$18.52	$298.80	0.01%	100.00%	12	0.00%	100.00%	1	
					$24.90	$18.52	$298.80	0.01%		12	0.001%		1	
	954354	750	MAD FRITZ FOX THE GRAPES 750ml	S	$24.87	$18.50	$298.44	0.01%	100.00%	12	0.00%	100.00%	1	
					$24.87	$18.50	$298.44	0.01%		12	0.001%		1	
	954541	750	BOON OUD GUEUZE BLACK LABEL 750ml	S	$13.47	$7.50	$242.46	0.01%	100.00%	18	0.00%	100.00%	2	
					$13.47	$7.50	$242.46	0.01%		18	0.002%		2	
	950655	750	ST. GEORGE PEAR BRANDY 750ml	S	$40.38	$21.33	$242.28	0.01%	-79.78%	6	0.00%	-80.00%	1	
					$40.38	$21.33	$242.28	0.01%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	948534	750	MIKKELLER WINBIC 750ml	S	$16.55	$8.33	$198.60	0.01%	-50.00%	12	0.00%	-50.00%	1	
					$16.55	$8.33	$198.60	0.01%		12	0.001%		1	
	919310	750	ACHEL TRAPPIST EXTRA 750ml	S	$16.18	$8.14	$194.16	0.01%	100.00%	12	0.00%	100.00%	1	
					$16.18	$8.14	$194.16	0.01%		12	0.001%		1	
	949177	750	POPERINGS HOMMEL FRESH HARVEST 750ml	S	$13.64	$6.83	$163.68	0.01%	100.00%	12	0.00%	100.00%	1	
					$13.64	$6.83	$163.68	0.01%		12	0.001%		1	
	954543	750	PETRUS BREWMASTER WILD TRIPEL ALE 750ml	S	$12.36	$6.83	$148.32	0.01%	100.00%	12	0.00%	100.00%	1	
					$12.36	$6.83	$148.32	0.01%		12	0.001%		1	
	907754	750	OMMEGANG ABBEY ALE 750ml	S	$12.15	$7.22	$145.80	0.01%	-83.26%	12	0.00%	-83.33%	1	
					$12.15	$7.22	$145.80	0.01%		12	0.001%		1	
	948674	750	LINDEMANS KRIEK LAMBIC 750ml	S	$9.74	$5.50	$116.88	0.00%	-69.75%	12	0.00%	-66.67%	1	
					$9.74	$5.50	$116.88	0.00%		12	0.001%		1	
	948531	750	KERKOM BINK GRAND CRU 750ml	S	$18.68	$9.17	$112.08	0.00%	0.00%	6	0.00%	0.00%	1	
					$18.68	$9.17	$112.08	0.00%		6	0.001%		1	
	953040	750	BARISTA RASPBARISTA 750ml	S	$14.40	$7.17	$86.40	0.00%	-66.67%	6	0.00%	-66.67%	1	
					$14.40	$7.17	$86.40	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	954544	750	DE GARRE TIPLE ALE 750ml	S	$13.47	$7.50	$80.82	0.00%	100.00%	6	0.00%	100.00%	1	
					$13.47	$7.50	$80.82	0.00%		6	0.001%		1	
	948572	750	DE PROEF LOZEN 750ml	S	$12.35	$6.42	$74.10	0.00%	100.00%	6	0.00%	100.00%	1	
					$12.35	$6.42	$74.10	0.00%		6	0.001%		1	
	954263	750	BRASSERIE STUPID SILLY SOUR 750ml	S	$15.12	$4.08	$45.36	0.00%	100.00%	6	0.00%	100.00%	1	
					$15.12	$4.08	$45.36	0.00%		6	0.001%		1	
	909258	750	BOULEVARD BOURBON B ARREL QUAD 750ml	U					100.00%			100.00%	0	
	952012	750	BOULEVARD CHANGELING 750ml	S					100.00%			100.00%	0	
	948579	750	BOULEVARD COLLABORATION #6 750ml	U					100.00%			100.00%	0	
	947886	750	DU BOCQ BLANCHE DE NAMUR 750ml	X					100.00%			100.00%	0	
	907569	750	FANTOME HIVER WINTER 750ml	S					100.00%			100.00%	0	
	906890	750	FANTOME NOEL BEER 750ml	S					100.00%			100.00%	0	
	908354	750	FANTOME SAISON 750ml	S					100.00%			100.00%	0	
	950758	750	GREAT DIVIDE BARREL AGED SERIES 750ml	S					100.00%			100.00%	0	
	909921	750	JOLLY PUMPKIN CALABAZA BLANCA 750ml	S					100.00%			100.00%	0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	921011	750	OMMEGANG 3 PHILOSOPHERS 750ml	U					100.00%			100.00%	0	
	947820	750	OMMEGANG HENNEPIN FARMHOUSE SAISO 750ml	U					100.00%			100.00%	0	
	951905	750	PRAIRIE VOUS FRANCAIS 750ml	S					100.00%			100.00%	0	
	989239	750	ROGUE DOUBLE DEAD GUY ALE 750ml	S					100.00%			100.00%	0	
	948539	750	SERAFIN CHRISTMAS ANGEL 750ml	S					100.00%			100.00%	0	
	951420	750	STONE ENJOY AFTER BRETT IPA 750ml	S					100.00%			100.00%	0	
	949274	750	TO OL BLACK MALTS & BODYS SALTS 750ml	S					100.00%			100.00%	0	
	949180	750	TROUBADOUR IMPERIAL STOUT 750ml	S					100.00%			100.00%	0	
	920347	750	VAMPIRE PALE ALE 750ml	X					100.00%			100.00%	0	
	Total						$1,203,599.39		17.15%	424,091		25.19%	18,079	

Class Summary

YST

Bottle Sales	424,091	**Gross Sales**	$1,203,599.39	**Total Items in Class**	695
% of Bottle Sales	0.85%	**% of Gross Sales**	0.26%	**Share/Item**	6.95

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal														
	999995	**1**	**Type 5 manual adjustment to General Journal**	**TYPE 5**	**$9139.39**	**$0.00**	**$11,162,686.01**	**2.69%**	**11.59%**	**1,333**	**28.15%**	**-36.31%**	**0**	
					$945,959.46	$0.00	$945,959.46	0.23%		1	0.021%		0	
					$320,312.91	$0.00	$320,312.91	0.08%		1	0.021%		0	
					$311,444.18	$0.00	$311,444.18	0.08%		1	0.021%		0	
					$307,757.72	$0.00	$307,757.72	0.07%		1	0.021%		0	
					$283,435.80	$0.00	$283,435.80	0.07%		1	0.021%		0	
					$249,665.89	$0.00	$249,665.89	0.06%		1	0.021%		0	
					$218,327.10	$0.00	$218,327.10	0.05%		1	0.021%		0	
					$180,626.30	$0.00	$180,626.30	0.04%		1	0.021%		0	
					$175,807.58	$0.00	$175,807.58	0.04%		1	0.021%		0	
					$154,132.62	$0.00	$154,132.62	0.04%		1	0.021%		0	
					$148,647.26	$0.00	$148,647.26	0.04%		1	0.021%		0	
					$144,059.17	$0.00	$144,059.17	0.03%		1	0.021%		0	
					$139,651.53	$0.00	$139,651.53	0.03%		1	0.021%		0	
					$137,978.16	$0.00	$137,978.16	0.03%		1	0.021%		0	
					$115,069.46	$0.00	$115,069.46	0.03%		1	0.021%		0	
					$112,701.44	$0.00	$112,701.44	0.03%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	**999995**				$109,785.60	$0.00	$109,785.60	0.03%		1	0.021%		0	
					$108,453.69	$0.00	$108,453.69	0.03%		1	0.021%		0	
					$106,241.64	$0.00	$106,241.64	0.03%		1	0.021%		0	
					$103,815.57	$0.00	$103,815.57	0.03%		1	0.021%		0	
					$95,084.59	$0.00	$95,084.59	0.02%		1	0.021%		0	
					$93,864.55	$0.00	$93,864.55	0.02%		1	0.021%		0	
					$93,175.49	$0.00	$93,175.49	0.02%		1	0.021%		0	
					$91,293.00	$0.00	$91,293.00	0.02%		1	0.021%		0	
					$91,241.10	$0.00	$91,241.10	0.02%		1	0.021%		0	
					$91,235.92	$0.00	$91,235.92	0.02%		1	0.021%		0	
					$90,454.62	$0.00	$90,454.62	0.02%		1	0.021%		0	
					$86,136.92	$0.00	$86,136.92	0.02%		1	0.021%		0	
					$84,977.21	$0.00	$84,977.21	0.02%		1	0.021%		0	
					$80,097.90	$0.00	$80,097.90	0.02%		1	0.021%		0	
					$79,283.92	$0.00	$79,283.92	0.02%		1	0.021%		0	
					$78,187.39	$0.00	$78,187.39	0.02%		1	0.021%		0	
					$74,155.44	$0.00	$74,155.44	0.02%		1	0.021%		0	
					$73,536.05	$0.00	$73,536.05	0.02%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$72,077.25	$0.00	$72,077.25	0.02%		1	0.021%		0	
					$71,217.74	$0.00	$71,217.74	0.02%		1	0.021%		0	
					$67,933.14	$0.00	$67,933.14	0.02%		1	0.021%		0	
					$66,976.93	$0.00	$66,976.93	0.02%		1	0.021%		0	
					$66,709.68	$0.00	$66,709.68	0.02%		1	0.021%		0	
					$65,813.22	$0.00	$65,813.22	0.02%		1	0.021%		0	
					$64,323.49	$0.00	$64,323.49	0.02%		1	0.021%		0	
					$64,125.35	$0.00	$64,125.35	0.02%		1	0.021%		0	
					$64,050.00	$0.00	$64,050.00	0.02%		1	0.021%		0	
					$63,718.89	$0.00	$63,718.89	0.02%		1	0.021%		0	
					$63,609.76	$0.00	$63,609.76	0.02%		1	0.021%		0	
					$62,211.48	$0.00	$62,211.48	0.01%		1	0.021%		0	
					$62,149.00	$0.00	$62,149.00	0.01%		1	0.021%		0	
					$61,902.49	$0.00	$61,902.49	0.01%		1	0.021%		0	
					$60,554.47	$0.00	$60,554.47	0.01%		1	0.021%		0	
					$59,746.03	$0.00	$59,746.03	0.01%		1	0.021%		0	
					$59,689.78	$0.00	$59,689.78	0.01%		1	0.021%		0	
					$59,110.54	$0.00	$59,110.54	0.01%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$55,374.97	$0.00	$55,374.97	0.01%		1	0.021%		0	
					$55,208.45	$0.00	$55,208.45	0.01%		1	0.021%		0	
					$53,064.24	$0.00	$53,064.24	0.01%		1	0.021%		0	
					$52,578.85	$0.00	$52,578.85	0.01%		1	0.021%		0	
					$51,941.11	$0.00	$51,941.11	0.01%		1	0.021%		0	
					$50,413.28	$0.00	$50,413.28	0.01%		1	0.021%		0	
					$49,335.05	$0.00	$49,335.05	0.01%		1	0.021%		0	
					$48,941.50	$0.00	$48,941.50	0.01%		1	0.021%		0	
					$48,518.56	$0.00	$48,518.56	0.01%		1	0.021%		0	
					$45,673.20	$0.00	$45,673.20	0.01%		1	0.021%		0	
					$45,535.90	$0.00	$45,535.90	0.01%		1	0.021%		0	
					$45,277.47	$0.00	$45,277.47	0.01%		1	0.021%		0	
					$44,378.24	$0.00	$44,378.24	0.01%		1	0.021%		0	
					$44,322.84	$0.00	$44,322.84	0.01%		1	0.021%		0	
					$44,241.87	$0.00	$44,241.87	0.01%		1	0.021%		0	
					$43,694.25	$0.00	$43,694.25	0.01%		1	0.021%		0	
					$43,387.69	$0.00	$43,387.69	0.01%		1	0.021%		0	
					$43,172.51	$0.00	$43,172.51	0.01%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	**999995**				$42,756.40	$0.00	$42,756.40	0.01%		1	0.021%		0	
					$42,080.27	$0.00	$42,080.27	0.01%		1	0.021%		0	
					$41,780.15	$0.00	$41,780.15	0.01%		1	0.021%		0	
					$41,178.03	$0.00	$41,178.03	0.01%		1	0.021%		0	
					$40,670.94	$0.00	$40,670.94	0.01%		1	0.021%		0	
					$40,239.65	$0.00	$40,239.65	0.01%		1	0.021%		0	
					$39,946.55	$0.00	$39,946.55	0.01%		1	0.021%		0	
					$39,135.71	$0.00	$39,135.71	0.01%		1	0.021%		0	
					$38,711.05	$0.00	$38,711.05	0.01%		1	0.021%		0	
					$38,469.00	$0.00	$38,469.00	0.01%		1	0.021%		0	
					$38,008.03	$0.00	$38,008.03	0.01%		1	0.021%		0	
					$37,998.95	$0.00	$37,998.95	0.01%		1	0.021%		0	
					$37,942.56	$0.00	$37,942.56	0.01%		1	0.021%		0	
					$37,746.24	$0.00	$37,746.24	0.01%		1	0.021%		0	
					$37,206.38	$0.00	$37,206.38	0.01%		1	0.021%		0	
					$37,101.65	$0.00	$37,101.65	0.01%		1	0.021%		0	
					$36,659.16	$0.00	$36,659.16	0.01%		1	0.021%		0	
					$35,370.67	$0.00	$35,370.67	0.01%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$35,280.24	$0.00	$35,280.24	0.01%		1	0.021%		0	
					$35,222.10	$0.00	$35,222.10	0.01%		1	0.021%		0	
					$35,008.72	$0.00	$35,008.72	0.01%		1	0.021%		0	
					$34,680.60	$0.00	$34,680.60	0.01%		1	0.021%		0	
					$34,441.69	$0.00	$34,441.69	0.01%		1	0.021%		0	
					$33,865.06	$0.00	$33,865.06	0.01%		1	0.021%		0	
					$33,328.15	$0.00	$33,328.15	0.01%		1	0.021%		0	
					$33,198.09	$0.00	$33,198.09	0.01%		1	0.021%		0	
					$32,968.99	$0.00	$32,968.99	0.01%		1	0.021%		0	
					$32,343.48	$0.00	$32,343.48	0.01%		1	0.021%		0	
					$32,343.40	$0.00	$32,343.40	0.01%		1	0.021%		0	
					$32,085.77	$0.00	$32,085.77	0.01%		1	0.021%		0	
					$31,775.04	$0.00	$31,775.04	0.01%		1	0.021%		0	
					$31,686.16	$0.00	$31,686.16	0.01%		1	0.021%		0	
					$31,172.05	$0.00	$31,172.05	0.01%		1	0.021%		0	
					$30,908.00	$0.00	$30,908.00	0.01%		1	0.021%		0	
					$30,818.93	$0.00	$30,818.93	0.01%		1	0.021%		0	
					$30,524.20	$0.00	$30,524.20	0.01%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$30,479.53	$0.00	$30,479.53	0.01%		1	0.021%		0	
					$30,399.00	$0.00	$30,399.00	0.01%		1	0.021%		0	
					$29,980.71	$0.00	$29,980.71	0.01%		1	0.021%		0	
					$29,970.03	$0.00	$29,970.03	0.01%		1	0.021%		0	
					$29,807.00	$0.00	$29,807.00	0.01%		1	0.021%		0	
					$29,666.00	$0.00	$29,666.00	0.01%		1	0.021%		0	
					$29,521.76	$0.00	$29,521.76	0.01%		1	0.021%		0	
					$29,249.93	$0.00	$29,249.93	0.01%		1	0.021%		0	
					$29,182.81	$0.00	$29,182.81	0.01%		1	0.021%		0	
					$29,152.86	$0.00	$29,152.86	0.01%		1	0.021%		0	
					$28,571.50	$0.00	$28,571.50	0.01%		1	0.021%		0	
					$28,092.20	$0.00	$28,092.20	0.01%		1	0.021%		0	
					$27,942.23	$0.00	$27,942.23	0.01%		1	0.021%		0	
					$27,547.20	$0.00	$27,547.20	0.01%		1	0.021%		0	
					$27,233.82	$0.00	$27,233.82	0.01%		1	0.021%		0	
					$27,179.78	$0.00	$27,179.78	0.01%		1	0.021%		0	
					$27,006.48	$0.00	$27,006.48	0.01%		1	0.021%		0	
					$26,820.81	$0.00	$26,820.81	0.01%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	**999995**				$26,517.93	$0.00	$26,517.93	0.01%		1	0.021%		0	
					$26,143.35	$0.00	$26,143.35	0.01%		1	0.021%		0	
					$25,767.50	$0.00	$25,767.50	0.01%		1	0.021%		0	
					$25,182.66	$0.00	$25,182.66	0.01%		1	0.021%		0	
					$25,017.66	$0.00	$25,017.66	0.01%		1	0.021%		0	
					$24,934.32	$0.00	$24,934.32	0.01%		1	0.021%		0	
					$24,931.62	$0.00	$24,931.62	0.01%		1	0.021%		0	
					$24,929.76	$0.00	$24,929.76	0.01%		1	0.021%		0	
					$24,732.00	$0.00	$24,732.00	0.01%		1	0.021%		0	
					$24,490.20	$0.00	$24,490.20	0.01%		1	0.021%		0	
					$24,007.47	$0.00	$24,007.47	0.01%		1	0.021%		0	
					$23,978.16	$0.00	$23,978.16	0.01%		1	0.021%		0	
					$23,882.88	$0.00	$23,882.88	0.01%		1	0.021%		0	
					$23,774.48	$0.00	$23,774.48	0.01%		1	0.021%		0	
					$23,669.52	$0.00	$23,669.52	0.01%		1	0.021%		0	
					$23,667.84	$0.00	$23,667.84	0.01%		1	0.021%		0	
					$23,454.21	$0.00	$23,454.21	0.01%		1	0.021%		0	
					$23,282.81	$0.00	$23,282.81	0.01%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$23,231.50	$0.00	$23,231.50	0.01%		1	0.021%		0	
					$23,059.81	$0.00	$23,059.81	0.01%		1	0.021%		0	
					$23,023.00	$0.00	$23,023.00	0.01%		1	0.021%		0	
					$22,812.07	$0.00	$22,812.07	0.01%		1	0.021%		0	
					$22,751.28	$0.00	$22,751.28	0.01%		1	0.021%		0	
					$22,516.71	$0.00	$22,516.71	0.01%		1	0.021%		0	
					$22,506.08	$0.00	$22,506.08	0.01%		1	0.021%		0	
					$22,266.00	$0.00	$22,266.00	0.01%		1	0.021%		0	
					$22,148.70	$0.00	$22,148.70	0.01%		1	0.021%		0	
					$21,993.84	$0.00	$21,993.84	0.01%		1	0.021%		0	
					$21,950.61	$0.00	$21,950.61	0.01%		1	0.021%		0	
					$10,890.45	$0.00	$21,780.90	0.01%		2	0.042%		0	
					$21,638.16	$0.00	$21,638.16	0.01%		1	0.021%		0	
					$21,526.47	$0.00	$21,526.47	0.01%		1	0.021%		0	
					$20,948.88	$0.00	$20,948.88	0.01%		1	0.021%		0	
					$20,810.40	$0.00	$20,810.40	0.01%		1	0.021%		0	
					$20,791.75	$0.00	$20,791.75	0.01%		1	0.021%		0	
					$20,768.16	$0.00	$20,768.16	0.01%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	**999995**				$20,612.76	$0.00	$20,612.76	0.00%		1	0.021%		0	
					$20,603.54	$0.00	$20,603.54	0.00%		1	0.021%		0	
					$20,487.16	$0.00	$20,487.16	0.00%		1	0.021%		0	
					$20,466.24	$0.00	$20,466.24	0.00%		1	0.021%		0	
					$20,380.45	$0.00	$20,380.45	0.00%		1	0.021%		0	
					$20,213.37	$0.00	$20,213.37	0.00%		1	0.021%		0	
					$20,166.00	$0.00	$20,166.00	0.00%		1	0.021%		0	
					$20,156.30	$0.00	$20,156.30	0.00%		1	0.021%		0	
					$20,115.85	$0.00	$20,115.85	0.00%		1	0.021%		0	
					$19,900.08	$0.00	$19,900.08	0.00%		1	0.021%		0	
					$19,722.72	$0.00	$19,722.72	0.00%		1	0.021%		0	
					$19,358.33	$0.00	$19,358.33	0.00%		1	0.021%		0	
					$19,081.82	$0.00	$19,081.82	0.00%		1	0.021%		0	
					$18,970.18	$0.00	$18,970.18	0.00%		1	0.021%		0	
					$18,840.46	$0.00	$18,840.46	0.00%		1	0.021%		0	
					$18,817.44	$0.00	$18,817.44	0.00%		1	0.021%		0	
					$18,571.08	$0.00	$18,571.08	0.00%		1	0.021%		0	
					$18,364.67	$0.00	$18,364.67	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	**999995**				$18,291.12	$0.00	$18,291.12	0.00%		1	0.021%		0	
					$18,032.26	$0.00	$18,032.26	0.00%		1	0.021%		0	
					$17,944.08	$0.00	$17,944.08	0.00%		1	0.021%		0	
					$17,744.64	$0.00	$17,744.64	0.00%		1	0.021%		0	
					$17,630.43	$0.00	$17,630.43	0.00%		1	0.021%		0	
					$17,469.00	$0.00	$17,469.00	0.00%		1	0.021%		0	
					$17,398.68	$0.00	$17,398.68	0.00%		1	0.021%		0	
					$16,998.66	$0.00	$16,998.66	0.00%		1	0.021%		0	
					$16,943.87	$0.00	$16,943.87	0.00%		1	0.021%		0	
					$16,792.08	$0.00	$16,792.08	0.00%		1	0.021%		0	
					$16,755.84	$0.00	$16,755.84	0.00%		1	0.021%		0	
					$16,639.69	$0.00	$16,639.69	0.00%		1	0.021%		0	
					$16,489.89	$0.00	$16,489.89	0.00%		1	0.021%		0	
					$16,127.91	$0.00	$16,127.91	0.00%		1	0.021%		0	
					$15,795.77	$0.00	$15,795.77	0.00%		1	0.021%		0	
					$15,578.83	$0.00	$15,578.83	0.00%		1	0.021%		0	
					$15,471.13	$0.00	$15,471.13	0.00%		1	0.021%		0	
					$15,469.05	$0.00	$15,469.05	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	**999995**				$15,269.78	$0.00	$15,269.78	0.00%		1	0.021%		0	
					$14,943.76	$0.00	$14,943.76	0.00%		1	0.021%		0	
					$14,918.90	$0.00	$14,918.90	0.00%		1	0.021%		0	
					$14,863.45	$0.00	$14,863.45	0.00%		1	0.021%		0	
					$14,718.18	$0.00	$14,718.18	0.00%		1	0.021%		0	
					$14,680.16	$0.00	$14,680.16	0.00%		1	0.021%		0	
					$14,605.19	$0.00	$14,605.19	0.00%		1	0.021%		0	
					$14,492.89	$0.00	$14,492.89	0.00%		1	0.021%		0	
					$14,407.16	$0.00	$14,407.16	0.00%		1	0.021%		0	
					$14,375.76	$0.00	$14,375.76	0.00%		1	0.021%		0	
					$14,308.20	$0.00	$14,308.20	0.00%		1	0.021%		0	
					$14,177.82	$0.00	$14,177.82	0.00%		1	0.021%		0	
					$14,134.60	$0.00	$14,134.60	0.00%		1	0.021%		0	
					$13,940.86	$0.00	$13,940.86	0.00%		1	0.021%		0	
					$13,883.00	$0.00	$13,883.00	0.00%		1	0.021%		0	
					$13,877.17	$0.00	$13,877.17	0.00%		1	0.021%		0	
					$13,788.36	$0.00	$13,788.36	0.00%		1	0.021%		0	
					$13,716.36	$0.00	$13,716.36	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	**999995**				$13,664.90	$0.00	$13,664.90	0.00%		1	0.021%		0	
					$13,660.37	$0.00	$13,660.37	0.00%		1	0.021%		0	
					$13,574.96	$0.00	$13,574.96	0.00%		1	0.021%		0	
					$13,550.94	$0.00	$13,550.94	0.00%		1	0.021%		0	
					$13,262.58	$0.00	$13,262.58	0.00%		1	0.021%		0	
					$13,127.04	$0.00	$13,127.04	0.00%		1	0.021%		0	
					$12,911.21	$0.00	$12,911.21	0.00%		1	0.021%		0	
					$12,863.71	$0.00	$12,863.71	0.00%		1	0.021%		0	
					$12,486.80	$0.00	$12,486.80	0.00%		1	0.021%		0	
					$12,429.96	$0.00	$12,429.96	0.00%		1	0.021%		0	
					$12,393.66	$0.00	$12,393.66	0.00%		1	0.021%		0	
					$12,385.32	$0.00	$12,385.32	0.00%		1	0.021%		0	
					$12,341.19	$0.00	$12,341.19	0.00%		1	0.021%		0	
					$12,330.72	$0.00	$12,330.72	0.00%		1	0.021%		0	
					$12,302.00	$0.00	$12,302.00	0.00%		1	0.021%		0	
					$12,300.74	$0.00	$12,300.74	0.00%		1	0.021%		0	
					$12,224.46	$0.00	$12,224.46	0.00%		1	0.021%		0	
					$12,055.73	$0.00	$12,055.73	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$11,957.04	$0.00	$11,957.04	0.00%		1	0.021%		0	
					$11,903.36	$0.00	$11,903.36	0.00%		1	0.021%		0	
					$5,880.00	$0.00	$11,760.00	0.00%		2	0.042%		0	
					$11,732.60	$0.00	$11,732.60	0.00%		1	0.021%		0	
					$11,575.68	$0.00	$11,575.68	0.00%		1	0.021%		0	
					$11,539.74	$0.00	$11,539.74	0.00%		1	0.021%		0	
					$11,394.84	$0.00	$11,394.84	0.00%		1	0.021%		0	
					$11,242.51	$0.00	$11,242.51	0.00%		1	0.021%		0	
					$11,184.31	$0.00	$11,184.31	0.00%		1	0.021%		0	
					$11,168.40	$0.00	$11,168.40	0.00%		1	0.021%		0	
					$11,107.72	$0.00	$11,107.72	0.00%		1	0.021%		0	
					$10,926.09	$0.00	$10,926.09	0.00%		1	0.021%		0	
					$10,838.98	$0.00	$10,838.98	0.00%		1	0.021%		0	
					$10,801.86	$0.00	$10,801.86	0.00%		1	0.021%		0	
					$10,730.75	$0.00	$10,730.75	0.00%		1	0.021%		0	
					$10,423.70	$0.00	$10,423.70	0.00%		1	0.021%		0	
					$10,350.00	$0.00	$10,350.00	0.00%		1	0.021%		0	
					$10,288.08	$0.00	$10,288.08	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$10,220.91	$0.00	$10,220.91	0.00%		1	0.021%		0	
					$10,185.36	$0.00	$10,185.36	0.00%		1	0.021%		0	
					$10,155.04	$0.00	$10,155.04	0.00%		1	0.021%		0	
					$10,148.16	$0.00	$10,148.16	0.00%		1	0.021%		0	
					$10,009.16	$0.00	$10,009.16	0.00%		1	0.021%		0	
					$10,000.00	$0.00	$10,000.00	0.00%		1	0.021%		0	
					$9,943.39	$0.00	$9,943.39	0.00%		1	0.021%		0	
					$9,939.13	$0.00	$9,939.13	0.00%		1	0.021%		0	
					$9,840.00	$0.00	$9,840.00	0.00%		1	0.021%		0	
					$9,773.00	$0.00	$9,773.00	0.00%		1	0.021%		0	
					$9,529.00	$0.00	$9,529.00	0.00%		1	0.021%		0	
					$9,522.00	$0.00	$9,522.00	0.00%		1	0.021%		0	
					$9,493.90	$0.00	$9,493.90	0.00%		1	0.021%		0	
					$9,443.04	$0.00	$9,443.04	0.00%		1	0.021%		0	
					$9,255.86	$0.00	$9,255.86	0.00%		1	0.021%		0	
					$9,170.39	$0.00	$9,170.39	0.00%		1	0.021%		0	
					$9,128.93	$0.00	$9,128.93	0.00%		1	0.021%		0	
					$9,108.78	$0.00	$9,108.78	0.00%		1	0.021%		0	
					$9,084.85	$0.00	$9,084.85	0.00%		1	0.021%		0	
					$8,995.23	$0.00	$8,995.23	0.00%		1	0.021%		0	
					$8,980.00	$0.00	$8,980.00	0.00%		1	0.021%		0	
					$8,860.00	$0.00	$8,860.00	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$8,804.00	$0.00	$8,804.00	0.00%		1	0.021%		0	
					$8,797.79	$0.00	$8,797.79	0.00%		1	0.021%		0	
					$8,779.75	$0.00	$8,779.75	0.00%		1	0.021%		0	
					$8,774.40	$0.00	$8,774.40	0.00%		1	0.021%		0	
					$8,772.00	$0.00	$8,772.00	0.00%		1	0.021%		0	
					$8,746.25	$0.00	$8,746.25	0.00%		1	0.021%		0	
					$8,499.50	$0.00	$8,499.50	0.00%		1	0.021%		0	
					$8,310.58	$0.00	$8,310.58	0.00%		1	0.021%		0	
					$8,304.00	$0.00	$8,304.00	0.00%		1	0.021%		0	
					$8,224.47	$0.00	$8,224.47	0.00%		1	0.021%		0	
					$8,188.44	$0.00	$8,188.44	0.00%		1	0.021%		0	
					$8,082.67	$0.00	$8,082.67	0.00%		1	0.021%		0	
					$8,069.30	$0.00	$8,069.30	0.00%		1	0.021%		0	
					$8,050.97	$0.00	$8,050.97	0.00%		1	0.021%		0	
					$7,915.46	$0.00	$7,915.46	0.00%		1	0.021%		0	
					$7,876.72	$0.00	$7,876.72	0.00%		1	0.021%		0	
					$7,826.76	$0.00	$7,826.76	0.00%		1	0.021%		0	
					$7,809.55	$0.00	$7,809.55	0.00%		1	0.021%		0	
					$7,792.11	$0.00	$7,792.11	0.00%		1	0.021%		0	
					$7,614.13	$0.00	$7,614.13	0.00%		1	0.021%		0	
					$7,606.10	$0.00	$7,606.10	0.00%		1	0.021%		0	
					$7,574.45	$0.00	$7,574.45	0.00%		1	0.021%		0	
					$7,499.75	$0.00	$7,499.75	0.00%		1	0.021%		0	
					$7,437.10	$0.00	$7,437.10	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$7,273.32	$0.00	$7,273.32	0.00%		1	0.021%		0	
					$7,145.75	$0.00	$7,145.75	0.00%		1	0.021%		0	
					$7,120.79	$0.00	$7,120.79	0.00%		1	0.021%		0	
					$7,101.32	$0.00	$7,101.32	0.00%		1	0.021%		0	
					$7,078.71	$0.00	$7,078.71	0.00%		1	0.021%		0	
					$6,996.92	$0.00	$6,996.92	0.00%		1	0.021%		0	
					$6,995.00	$0.00	$6,995.00	0.00%		1	0.021%		0	
					$6,992.48	$0.00	$6,992.48	0.00%		1	0.021%		0	
					$6,975.38	$0.00	$6,975.38	0.00%		1	0.021%		0	
					$6,953.52	$0.00	$6,953.52	0.00%		1	0.021%		0	
					$6,944.81	$0.00	$6,944.81	0.00%		1	0.021%		0	
					$6,926.56	$0.00	$6,926.56	0.00%		1	0.021%		0	
					$6,757.47	$0.00	$6,757.47	0.00%		1	0.021%		0	
					$6,742.40	$0.00	$6,742.40	0.00%		1	0.021%		0	
					$6,733.80	$0.00	$6,733.80	0.00%		1	0.021%		0	
					$6,619.78	$0.00	$6,619.78	0.00%		1	0.021%		0	
					$6,617.18	$0.00	$6,617.18	0.00%		1	0.021%		0	
					$6,560.16	$0.00	$6,560.16	0.00%		1	0.021%		0	
					$6,476.43	$0.00	$6,476.43	0.00%		1	0.021%		0	
					$6,447.60	$0.00	$6,447.60	0.00%		1	0.021%		0	
					$6,408.63	$0.00	$6,408.63	0.00%		1	0.021%		0	
					$6,376.92	$0.00	$6,376.92	0.00%		1	0.021%		0	
					$6,317.85	$0.00	$6,317.85	0.00%		1	0.021%		0	
					$6,315.40	$0.00	$6,315.40	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$6,286.10	$0.00	$6,286.10	0.00%		1	0.021%		0	
					$6,240.21	$0.00	$6,240.21	0.00%		1	0.021%		0	
					$6,107.20	$0.00	$6,107.20	0.00%		1	0.021%		0	
					$6,093.90	$0.00	$6,093.90	0.00%		1	0.021%		0	
					$6,086.91	$0.00	$6,086.91	0.00%		1	0.021%		0	
					$6,081.30	$0.00	$6,081.30	0.00%		1	0.021%		0	
					$3,020.16	$0.00	$6,040.32	0.00%		2	0.042%		0	
					$6,025.24	$0.00	$6,025.24	0.00%		1	0.021%		0	
					$5,971.38	$0.00	$5,971.38	0.00%		1	0.021%		0	
					$5,921.15	$0.00	$5,921.15	0.00%		1	0.021%		0	
					$5,768.01	$0.00	$5,768.01	0.00%		1	0.021%		0	
					$5,758.11	$0.00	$5,758.11	0.00%		1	0.021%		0	
					$5,722.69	$0.00	$5,722.69	0.00%		1	0.021%		0	
					$5,719.93	$0.00	$5,719.93	0.00%		1	0.021%		0	
					$5,697.00	$0.00	$5,697.00	0.00%		1	0.021%		0	
					$5,659.32	$0.00	$5,659.32	0.00%		1	0.021%		0	
					$5,616.67	$0.00	$5,616.67	0.00%		1	0.021%		0	
					$5,539.59	$0.00	$5,539.59	0.00%		1	0.021%		0	
					$5,536.62	$0.00	$5,536.62	0.00%		1	0.021%		0	
					$5,512.12	$0.00	$5,512.12	0.00%		1	0.021%		0	
					$5,456.00	$0.00	$5,456.00	0.00%		1	0.021%		0	
					$5,391.12	$0.00	$5,391.12	0.00%		1	0.021%		0	
					$5,373.54	$0.00	$5,373.54	0.00%		1	0.021%		0	
					$5,362.35	$0.00	$5,362.35	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$5,357.52	$0.00	$5,357.52	0.00%		1	0.021%		0	
					$5,249.28	$0.00	$5,249.28	0.00%		1	0.021%		0	
					$5,118.57	$0.00	$5,118.57	0.00%		1	0.021%		0	
					$5,006.24	$0.00	$5,006.24	0.00%		1	0.021%		0	
					$4,984.50	$0.00	$4,984.50	0.00%		1	0.021%		0	
					$4,973.75	$0.00	$4,973.75	0.00%		1	0.021%		0	
					$4,878.90	$0.00	$4,878.90	0.00%		1	0.021%		0	
					$4,863.83	$0.00	$4,863.83	0.00%		1	0.021%		0	
					$4,841.85	$0.00	$4,841.85	0.00%		1	0.021%		0	
					$4,794.64	$0.00	$4,794.64	0.00%		1	0.021%		0	
					$4,728.84	$0.00	$4,728.84	0.00%		1	0.021%		0	
					$4,671.58	$0.00	$4,671.58	0.00%		1	0.021%		0	
					$4,547.64	$0.00	$4,547.64	0.00%		1	0.021%		0	
					$4,534.64	$0.00	$4,534.64	0.00%		1	0.021%		0	
					$4,533.96	$0.00	$4,533.96	0.00%		1	0.021%		0	
					$4,469.93	$0.00	$4,469.93	0.00%		1	0.021%		0	
					$4,440.50	$0.00	$4,440.50	0.00%		1	0.021%		0	
					$4,406.42	$0.00	$4,406.42	0.00%		1	0.021%		0	
					$4,306.62	$0.00	$4,306.62	0.00%		1	0.021%		0	
					$4,262.70	$0.00	$4,262.70	0.00%		1	0.021%		0	
					$4,244.75	$0.00	$4,244.75	0.00%		1	0.021%		0	
					$4,216.25	$0.00	$4,216.25	0.00%		1	0.021%		0	
					$4,212.53	$0.00	$4,212.53	0.00%		1	0.021%		0	
					$4,155.00	$0.00	$4,155.00	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$4,116.60	$0.00	$4,116.60	0.00%		1	0.021%		0	
					$4,106.26	$0.00	$4,106.26	0.00%		1	0.021%		0	
					$4,069.44	$0.00	$4,069.44	0.00%		1	0.021%		0	
					$4,064.90	$0.00	$4,064.90	0.00%		1	0.021%		0	
					$4,059.60	$0.00	$4,059.60	0.00%		1	0.021%		0	
					$4,048.30	$0.00	$4,048.30	0.00%		1	0.021%		0	
					$4,020.36	$0.00	$4,020.36	0.00%		1	0.021%		0	
					$3,968.88	$0.00	$3,968.88	0.00%		1	0.021%		0	
					$3,940.85	$0.00	$3,940.85	0.00%		1	0.021%		0	
					$3,905.70	$0.00	$3,905.70	0.00%		1	0.021%		0	
					$3,843.79	$0.00	$3,843.79	0.00%		1	0.021%		0	
					$3,789.50	$0.00	$3,789.50	0.00%		1	0.021%		0	
					$3,785.70	$0.00	$3,785.70	0.00%		1	0.021%		0	
					$3,767.00	$0.00	$3,767.00	0.00%		1	0.021%		0	
					$3,745.25	$0.00	$3,745.25	0.00%		1	0.021%		0	
					$3,722.80	$0.00	$3,722.80	0.00%		1	0.021%		0	
					$3,711.12	$0.00	$3,711.12	0.00%		1	0.021%		0	
					$3,612.96	$0.00	$3,612.96	0.00%		1	0.021%		0	
					$3,600.97	$0.00	$3,600.97	0.00%		1	0.021%		0	
					$3,574.08	$0.00	$3,574.08	0.00%		1	0.021%		0	
					$3,529.50	$0.00	$3,529.50	0.00%		1	0.021%		0	
					$3,478.50	$0.00	$3,478.50	0.00%		1	0.021%		0	
					$3,475.73	$0.00	$3,475.73	0.00%		1	0.021%		0	
					$3,438.75	$0.00	$3,438.75	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$3,412.56	$0.00	$3,412.56	0.00%		1	0.021%		0	
					$3,393.23	$0.00	$3,393.23	0.00%		1	0.021%		0	
					$3,370.72	$0.00	$3,370.72	0.00%		1	0.021%		0	
					$3,365.78	$0.00	$3,365.78	0.00%		1	0.021%		0	
					$3,323.03	$0.00	$3,323.03	0.00%		1	0.021%		0	
					$3,294.00	$0.00	$3,294.00	0.00%		1	0.021%		0	
					$3,287.50	$0.00	$3,287.50	0.00%		1	0.021%		0	
					$3,279.00	$0.00	$3,279.00	0.00%		1	0.021%		0	
					$3,262.00	$0.00	$3,262.00	0.00%		1	0.021%		0	
					$3,234.13	$0.00	$3,234.13	0.00%		1	0.021%		0	
					$3,199.97	$0.00	$3,199.97	0.00%		1	0.021%		0	
					$3,194.05	$0.00	$3,194.05	0.00%		1	0.021%		0	
					$3,150.32	$0.00	$3,150.32	0.00%		1	0.021%		0	
					$3,129.91	$0.00	$3,129.91	0.00%		1	0.021%		0	
					$3,128.66	$0.00	$3,128.66	0.00%		1	0.021%		0	
					$3,100.80	$0.00	$3,100.80	0.00%		1	0.021%		0	
					$3,045.84	$0.00	$3,045.84	0.00%		1	0.021%		0	
					$3,010.81	$0.00	$3,010.81	0.00%		1	0.021%		0	
					$2,934.28	$0.00	$2,934.28	0.00%		1	0.021%		0	
					$2,925.75	$0.00	$2,925.75	0.00%		1	0.021%		0	
					$2,869.52	$0.00	$2,869.52	0.00%		1	0.021%		0	
					$2,839.10	$0.00	$2,839.10	0.00%		1	0.021%		0	
					$2,825.59	$0.00	$2,825.59	0.00%		1	0.021%		0	
					$2,788.33	$0.00	$2,788.33	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$2,769.03	$0.00	$2,769.03	0.00%		1	0.021%		0	
					$2,756.44	$0.00	$2,756.44	0.00%		1	0.021%		0	
					$2,746.29	$0.00	$2,746.29	0.00%		1	0.021%		0	
					$2,745.05	$0.00	$2,745.05	0.00%		1	0.021%		0	
					$2,742.11	$0.00	$2,742.11	0.00%		1	0.021%		0	
					$2,732.16	$0.00	$2,732.16	0.00%		1	0.021%		0	
					$2,705.40	$0.00	$2,705.40	0.00%		1	0.021%		0	
					$2,703.04	$0.00	$2,703.04	0.00%		1	0.021%		0	
					$2,701.50	$0.00	$2,701.50	0.00%		1	0.021%		0	
					$2,660.60	$0.00	$2,660.60	0.00%		1	0.021%		0	
					$2,596.89	$0.00	$2,596.89	0.00%		1	0.021%		0	
					$2,590.11	$0.00	$2,590.11	0.00%		1	0.021%		0	
					$2,582.64	$0.00	$2,582.64	0.00%		1	0.021%		0	
					$2,527.05	$0.00	$2,527.05	0.00%		1	0.021%		0	
					$2,518.00	$0.00	$2,518.00	0.00%		1	0.021%		0	
					$2,504.03	$0.00	$2,504.03	0.00%		1	0.021%		0	
					$2,483.16	$0.00	$2,483.16	0.00%		1	0.021%		0	
					$2,463.60	$0.00	$2,463.60	0.00%		1	0.021%		0	
					$2,462.82	$0.00	$2,462.82	0.00%		1	0.021%		0	
					$2,455.34	$0.00	$2,455.34	0.00%		1	0.021%		0	
					$2,441.32	$0.00	$2,441.32	0.00%		1	0.021%		0	
					$2,421.66	$0.00	$2,421.66	0.00%		1	0.021%		0	
					$2,395.22	$0.00	$2,395.22	0.00%		1	0.021%		0	
					$2,387.05	$0.00	$2,387.05	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$2,386.81	$0.00	$2,386.81	0.00%		1	0.021%		0	
					$2,355.60	$0.00	$2,355.60	0.00%		1	0.021%		0	
					$2,354.90	$0.00	$2,354.90	0.00%		1	0.021%		0	
					$2,324.88	$0.00	$2,324.88	0.00%		1	0.021%		0	
					$2,324.46	$0.00	$2,324.46	0.00%		1	0.021%		0	
					$2,315.65	$0.00	$2,315.65	0.00%		1	0.021%		0	
					$2,310.95	$0.00	$2,310.95	0.00%		1	0.021%		0	
					$2,305.33	$0.00	$2,305.33	0.00%		1	0.021%		0	
					$2,305.06	$0.00	$2,305.06	0.00%		1	0.021%		0	
					$2,303.16	$0.00	$2,303.16	0.00%		1	0.021%		0	
					$2,300.12	$0.00	$2,300.12	0.00%		1	0.021%		0	
					$2,291.04	$0.00	$2,291.04	0.00%		1	0.021%		0	
					$2,281.68	$0.00	$2,281.68	0.00%		1	0.021%		0	
					$2,267.85	$0.00	$2,267.85	0.00%		1	0.021%		0	
					$2,253.22	$0.00	$2,253.22	0.00%		1	0.021%		0	
					$2,245.14	$0.00	$2,245.14	0.00%		1	0.021%		0	
					$2,234.75	$0.00	$2,234.75	0.00%		1	0.021%		0	
					$2,227.63	$0.00	$2,227.63	0.00%		1	0.021%		0	
					$2,221.28	$0.00	$2,221.28	0.00%		1	0.021%		0	
					$2,210.55	$0.00	$2,210.55	0.00%		1	0.021%		0	
					$2,209.35	$0.00	$2,209.35	0.00%		1	0.021%		0	
					$2,205.12	$0.00	$2,205.12	0.00%		1	0.021%		0	
					$2,186.39	$0.00	$2,186.39	0.00%		1	0.021%		0	
					$2,128.25	$0.00	$2,128.25	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$2,127.60	$0.00	$2,127.60	0.00%		1	0.021%		0	
					$2,112.40	$0.00	$2,112.40	0.00%		1	0.021%		0	
					$2,095.68	$0.00	$2,095.68	0.00%		1	0.021%		0	
					$2,080.29	$0.00	$2,080.29	0.00%		1	0.021%		0	
					$2,068.30	$0.00	$2,068.30	0.00%		1	0.021%		0	
					$2,044.61	$0.00	$2,044.61	0.00%		1	0.021%		0	
					$1,996.14	$0.00	$1,996.14	0.00%		1	0.021%		0	
					$1,982.98	$0.00	$1,982.98	0.00%		1	0.021%		0	
					$1,971.45	$0.00	$1,971.45	0.00%		1	0.021%		0	
					$1,966.32	$0.00	$1,966.32	0.00%		1	0.021%		0	
					$1,881.16	$0.00	$1,881.16	0.00%		1	0.021%		0	
					$1,877.23	$0.00	$1,877.23	0.00%		1	0.021%		0	
					$1,868.10	$0.00	$1,868.10	0.00%		1	0.021%		0	
					$1,846.35	$0.00	$1,846.35	0.00%		1	0.021%		0	
					$1,742.47	$0.00	$1,742.47	0.00%		1	0.021%		0	
					$1,672.56	$0.00	$1,672.56	0.00%		1	0.021%		0	
					$1,655.44	$0.00	$1,655.44	0.00%		1	0.021%		0	
					$1,637.42	$0.00	$1,637.42	0.00%		1	0.021%		0	
					$1,563.07	$0.00	$1,563.07	0.00%		1	0.021%		0	
					$1,514.30	$0.00	$1,514.30	0.00%		1	0.021%		0	
					$1,485.90	$0.00	$1,485.90	0.00%		1	0.021%		0	
					$1,466.40	$0.00	$1,466.40	0.00%		1	0.021%		0	
					$1,456.65	$0.00	$1,456.65	0.00%		1	0.021%		0	
					$1,418.49	$0.00	$1,418.49	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$1,404.78	$0.00	$1,404.78	0.00%		1	0.021%		0	
					$1,350.47	$0.00	$1,350.47	0.00%		1	0.021%		0	
					$1,349.01	$0.00	$1,349.01	0.00%		1	0.021%		0	
					$1,310.15	$0.00	$1,310.15	0.00%		1	0.021%		0	
					$1,279.16	$0.00	$1,279.16	0.00%		1	0.021%		0	
					$1,277.50	$0.00	$1,277.50	0.00%		1	0.021%		0	
					$1,273.50	$0.00	$1,273.50	0.00%		1	0.021%		0	
					$1,258.29	$0.00	$1,258.29	0.00%		1	0.021%		0	
					$1,251.50	$0.00	$1,251.50	0.00%		1	0.021%		0	
					$1,241.58	$0.00	$1,241.58	0.00%		1	0.021%		0	
					$1,229.56	$0.00	$1,229.56	0.00%		1	0.021%		0	
					$1,216.98	$0.00	$1,216.98	0.00%		1	0.021%		0	
					$1,198.05	$0.00	$1,198.05	0.00%		1	0.021%		0	
					$1,189.94	$0.00	$1,189.94	0.00%		1	0.021%		0	
					$593.63	$0.00	$1,187.26	0.00%		2	0.042%		0	
					$1,159.25	$0.00	$1,159.25	0.00%		1	0.021%		0	
					$1,134.58	$0.00	$1,134.58	0.00%		1	0.021%		0	
					$1,130.66	$0.00	$1,130.66	0.00%		1	0.021%		0	
					$1,114.42	$0.00	$1,114.42	0.00%		1	0.021%		0	
					$1,101.23	$0.00	$1,101.23	0.00%		1	0.021%		0	
					$1,037.60	$0.00	$1,037.60	0.00%		1	0.021%		0	
					$1,014.09	$0.00	$1,014.09	0.00%		1	0.021%		0	
					$982.00	$0.00	$982.00	0.00%		1	0.021%		0	
					$975.06	$0.00	$975.06	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$973.33	$0.00	$973.33	0.00%		1	0.021%		0	
					$954.05	$0.00	$954.05	0.00%		1	0.021%		0	
					$872.97	$0.00	$872.97	0.00%		1	0.021%		0	
					$871.65	$0.00	$871.65	0.00%		1	0.021%		0	
					$831.72	$0.00	$831.72	0.00%		1	0.021%		0	
					$818.97	$0.00	$818.97	0.00%		1	0.021%		0	
					$730.31	$0.00	$730.31	0.00%		1	0.021%		0	
					$725.54	$0.00	$725.54	0.00%		1	0.021%		0	
					$655.00	$0.00	$655.00	0.00%		1	0.021%		0	
					$629.92	$0.00	$629.92	0.00%		1	0.021%		0	
					$622.02	$0.00	$622.02	0.00%		1	0.021%		0	
					$610.96	$0.00	$610.96	0.00%		1	0.021%		0	
					$583.78	$0.00	$583.78	0.00%		1	0.021%		0	
					$578.07	$0.00	$578.07	0.00%		1	0.021%		0	
					$565.50	$0.00	$565.50	0.00%		1	0.021%		0	
					$539.28	$0.00	$539.28	0.00%		1	0.021%		0	
					$538.79	$0.00	$538.79	0.00%		1	0.021%		0	
					$519.00	$0.00	$519.00	0.00%		1	0.021%		0	
					$517.32	$0.00	$517.32	0.00%		1	0.021%		0	
					$511.04	$0.00	$511.04	0.00%		1	0.021%		0	
					$504.05	$0.00	$504.05	0.00%		1	0.021%		0	
					$483.22	$0.00	$483.22	0.00%		1	0.021%		0	
					$479.70	$0.00	$479.70	0.00%		1	0.021%		0	
					$477.60	$0.00	$477.60	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$459.20	$0.00	$459.20	0.00%		1	0.021%		0	
					$432.86	$0.00	$432.86	0.00%		1	0.021%		0	
					$144.00	$0.00	$432.00	0.00%		3	0.063%		0	
					$428.56	$0.00	$428.56	0.00%		1	0.021%		0	
					$426.00	$0.00	$426.00	0.00%		1	0.021%		0	
					$400.80	$0.00	$400.80	0.00%		1	0.021%		0	
					$391.56	$0.00	$391.56	0.00%		1	0.021%		0	
					$193.20	$0.00	$386.40	0.00%		2	0.042%		0	
					$385.80	$0.00	$385.80	0.00%		1	0.021%		0	
					$382.78	$0.00	$382.78	0.00%		1	0.021%		0	
					$350.87	$0.00	$350.87	0.00%		1	0.021%		0	
					$348.28	$0.00	$348.28	0.00%		1	0.021%		0	
					$332.36	$0.00	$332.36	0.00%		1	0.021%		0	
					$331.50	$0.00	$331.50	0.00%		1	0.021%		0	
					$320.40	$0.00	$320.40	0.00%		1	0.021%		0	
					$319.93	$0.00	$319.93	0.00%		1	0.021%		0	
					$312.81	$0.00	$312.81	0.00%		1	0.021%		0	
					$311.52	$0.00	$311.52	0.00%		1	0.021%		0	
					$298.91	$0.00	$298.91	0.00%		1	0.021%		0	
					$296.72	$0.00	$296.72	0.00%		1	0.021%		0	
					$285.89	$0.00	$285.89	0.00%		1	0.021%		0	
					$280.89	$0.00	$280.89	0.00%		1	0.021%		0	
					$272.72	$0.00	$272.72	0.00%		1	0.021%		0	
					$252.59	$0.00	$252.59	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$238.85	$0.00	$238.85	0.00%		1	0.021%		0	
					$236.00	$0.00	$236.00	0.00%		1	0.021%		0	
					$234.91	$0.00	$234.91	0.00%		1	0.021%		0	
					$227.88	$0.00	$227.88	0.00%		1	0.021%		0	
					$227.70	$0.00	$227.70	0.00%		1	0.021%		0	
					$226.03	$0.00	$226.03	0.00%		1	0.021%		0	
					$225.72	$0.00	$225.72	0.00%		1	0.021%		0	
					$210.75	$0.00	$210.75	0.00%		1	0.021%		0	
					$191.88	$0.00	$191.88	0.00%		1	0.021%		0	
					$189.94	$0.00	$189.94	0.00%		1	0.021%		0	
					$185.47	$0.00	$185.47	0.00%		1	0.021%		0	
					$179.88	$0.00	$179.88	0.00%		1	0.021%		0	
					$179.28	$0.00	$179.28	0.00%		1	0.021%		0	
					$165.00	$0.00	$165.00	0.00%		1	0.021%		0	
					$163.20	$0.00	$163.20	0.00%		1	0.021%		0	
					$162.10	$0.00	$162.10	0.00%		1	0.021%		0	
					$161.70	$0.00	$161.70	0.00%		1	0.021%		0	
					$160.44	$0.00	$160.44	0.00%		1	0.021%		0	
					$152.66	$0.00	$152.66	0.00%		1	0.021%		0	
					$149.94	$0.00	$149.94	0.00%		1	0.021%		0	
					$148.80	$0.00	$148.80	0.00%		1	0.021%		0	
					$144.95	$0.00	$144.95	0.00%		1	0.021%		0	
					$24.00	$0.00	$144.00	0.00%		6	0.127%		0	
					$36.00	$0.00	$144.00	0.00%		4	0.084%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$136.56	$0.00	$136.56	0.00%		1	0.021%		0	
					$135.92	$0.00	$135.92	0.00%		1	0.021%		0	
					$130.25	$0.00	$130.25	0.00%		1	0.021%		0	
					$18.00	$0.00	$126.00	0.00%		7	0.148%		0	
					$119.40	$0.00	$119.40	0.00%		1	0.021%		0	
					$112.50	$0.00	$112.50	0.00%		1	0.021%		0	
					$107.94	$0.00	$107.94	0.00%		1	0.021%		0	
					$107.60	$0.00	$107.60	0.00%		1	0.021%		0	
					$102.00	$0.00	$102.00	0.00%		1	0.021%		0	
					$99.94	$0.00	$99.94	0.00%		1	0.021%		0	
					$48.00	$0.00	$96.00	0.00%		2	0.042%		0	
					$95.88	$0.00	$95.88	0.00%		1	0.021%		0	
					$94.99	$0.00	$94.99	0.00%		1	0.021%		0	
					$91.36	$0.00	$91.36	0.00%		1	0.021%		0	
					$90.00	$0.00	$90.00	0.00%		1	0.021%		0	
					$89.40	$0.00	$89.40	0.00%		1	0.021%		0	
					$81.50	$0.00	$81.50	0.00%		1	0.021%		0	
					$81.00	$0.00	$81.00	0.00%		1	0.021%		0	
					$73.08	$0.00	$73.08	0.00%		1	0.021%		0	
					$72.48	$0.00	$72.48	0.00%		1	0.021%		0	
					$71.76	$0.00	$71.76	0.00%		1	0.021%		0	
					$68.70	$0.00	$68.70	0.00%		1	0.021%		0	
					$67.50	$0.00	$67.50	0.00%		1	0.021%		0	
					$62.66	$0.00	$62.66	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$59.28	$0.00	$59.28	0.00%		1	0.021%		0	
					$56.14	$0.00	$56.14	0.00%		1	0.021%		0	
					$49.20	$0.00	$49.20	0.00%		1	0.021%		0	
					$48.24	$0.00	$48.24	0.00%		1	0.021%		0	
					$48.12	$0.00	$48.12	0.00%		1	0.021%		0	
					$44.40	$0.00	$44.40	0.00%		1	0.021%		0	
					$44.00	$0.00	$44.00	0.00%		1	0.021%		0	
					$42.00	$0.00	$42.00	0.00%		1	0.021%		0	
					$39.60	$0.00	$39.60	0.00%		1	0.021%		0	
					$37.20	$0.00	$37.20	0.00%		1	0.021%		0	
					$12.00	$0.00	$36.00	0.00%		3	0.063%		0	
					$35.88	$0.00	$35.88	0.00%		1	0.021%		0	
					$29.88	$0.00	$29.88	0.00%		1	0.021%		0	
					$26.04	$0.00	$26.04	0.00%		1	0.021%		0	
					$23.76	$0.00	$23.76	0.00%		1	0.021%		0	
					$19.20	$0.00	$19.20	0.00%		1	0.021%		0	
					$16.99	$0.00	$16.99	0.00%		1	0.021%		0	
					$15.12	$0.00	$15.12	0.00%		1	0.021%		0	
					$13.28	$0.00	$13.28	0.00%		1	0.021%		0	
					$12.20	$0.00	$12.20	0.00%		1	0.021%		0	
					$10.00	$0.00	$10.00	0.00%		1	0.021%		0	
					$7.14	$0.00	$7.14	0.00%		1	0.021%		0	
					$6.00	$0.00	$6.00	0.00%		1	0.021%		0	
					$5.00	$0.00	$5.00	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$3.36	$0.00	$3.36	0.00%		1	0.021%		0	
					$3.00	$0.00	$3.00	0.00%		1	0.021%		0	
					$1.20	$0.00	$2.40	0.00%		2	0.042%		0	
					$1.89	$0.00	$1.89	0.00%		1	0.021%		0	
					$0.40	$0.00	$0.40	0.00%		1	0.021%		0	
					$0.36	$0.00	$0.36	0.00%		1	0.021%		0	
					$0.01	$0.00	$0.01	0.00%		1	0.021%		0	
					($0.30)	$0.00	($0.30)	0.00%		1	0.021%		0	
					($0.75)	$0.00	($0.75)	0.00%		1	0.021%		0	
					($1.20)	$0.00	($1.20)	0.00%		1	0.021%		0	
					($1.70)	$0.00	($1.70)	0.00%		1	0.021%		0	
					($2.00)	$0.00	($2.00)	0.00%		1	0.021%		0	
					($2.40)	$0.00	($2.40)	0.00%		1	0.021%		0	
					($2.62)	$0.00	($2.62)	0.00%		1	0.021%		0	
					($2.64)	$0.00	($2.64)	0.00%		1	0.021%		0	
					($2.85)	$0.00	($2.85)	0.00%		1	0.021%		0	
					($2.88)	$0.00	($2.88)	0.00%		1	0.021%		0	
					($2.96)	$0.00	($2.96)	0.00%		1	0.021%		0	
					($3.40)	$0.00	($3.40)	0.00%		1	0.021%		0	
					($3.63)	$0.00	($3.63)	0.00%		1	0.021%		0	
					($3.78)	$0.00	($3.78)	0.00%		1	0.021%		0	
					($2.34)	$0.00	($4.68)	0.00%		2	0.042%		0	
					($4.87)	$0.00	($4.87)	0.00%		1	0.021%		0	
					($5.10)	$0.00	($5.10)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($6.66)	$0.00	($6.66)	0.00%		1	0.021%		0	
					($6.94)	$0.00	($6.94)	0.00%		1	0.021%		0	
					($7.14)	$0.00	($7.14)	0.00%		1	0.021%		0	
					($7.44)	$0.00	($7.44)	0.00%		1	0.021%		0	
					($8.03)	$0.00	($8.03)	0.00%		1	0.021%		0	
					($8.26)	$0.00	($8.26)	0.00%		1	0.021%		0	
					($9.24)	$0.00	($9.24)	0.00%		1	0.021%		0	
					($9.98)	$0.00	($9.98)	0.00%		1	0.021%		0	
					($11.51)	$0.00	($11.51)	0.00%		1	0.021%		0	
					($11.99)	$0.00	($11.99)	0.00%		1	0.021%		0	
					($12.00)	$0.00	($12.00)	0.00%		1	0.021%		0	
					($6.80)	$0.00	($13.60)	0.00%		2	0.042%		0	
					($14.76)	$0.00	($14.76)	0.00%		1	0.021%		0	
					($15.84)	$0.00	($15.84)	0.00%		1	0.021%		0	
					($15.92)	$0.00	($15.92)	0.00%		1	0.021%		0	
					($16.86)	$0.00	($16.86)	0.00%		1	0.021%		0	
					($17.98)	$0.00	($17.98)	0.00%		1	0.021%		0	
					($18.48)	$0.00	($18.48)	0.00%		1	0.021%		0	
					($21.72)	$0.00	($21.72)	0.00%		1	0.021%		0	
					($22.74)	$0.00	($22.74)	0.00%		1	0.021%		0	
					($22.80)	$0.00	($22.80)	0.00%		1	0.021%		0	
					($24.00)	$0.00	($24.00)	0.00%		1	0.021%		0	
					($24.30)	$0.00	($24.30)	0.00%		1	0.021%		0	
					($24.60)	$0.00	($24.60)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($25.80)	$0.00	($25.80)	0.00%		1	0.021%		0	
					($28.50)	$0.00	($28.50)	0.00%		1	0.021%		0	
					($29.88)	$0.00	($29.88)	0.00%		1	0.021%		0	
					($29.97)	$0.00	($29.97)	0.00%		1	0.021%		0	
					($30.36)	$0.00	($30.36)	0.00%		1	0.021%		0	
					($30.60)	$0.00	($30.60)	0.00%		1	0.021%		0	
					($30.84)	$0.00	($30.84)	0.00%		1	0.021%		0	
					($31.20)	$0.00	($31.20)	0.00%		1	0.021%		0	
					($32.97)	$0.00	($32.97)	0.00%		1	0.021%		0	
					($34.80)	$0.00	($34.80)	0.00%		1	0.021%		0	
					($35.16)	$0.00	($35.16)	0.00%		1	0.021%		0	
					($35.48)	$0.00	($35.48)	0.00%		1	0.021%		0	
					($36.00)	$0.00	($36.00)	0.00%		1	0.021%		0	
					($36.99)	$0.00	($36.99)	0.00%		1	0.021%		0	
					($38.01)	$0.00	($38.01)	0.00%		1	0.021%		0	
					($39.24)	$0.00	($39.24)	0.00%		1	0.021%		0	
					($40.68)	$0.00	($40.68)	0.00%		1	0.021%		0	
					($41.54)	$0.00	($41.54)	0.00%		1	0.021%		0	
					($41.73)	$0.00	($41.73)	0.00%		1	0.021%		0	
					($42.00)	$0.00	($42.00)	0.00%		1	0.021%		0	
					($42.24)	$0.00	($42.24)	0.00%		1	0.021%		0	
					($44.94)	$0.00	($44.94)	0.00%		1	0.021%		0	
					($45.36)	$0.00	($45.36)	0.00%		1	0.021%		0	
					($45.60)	$0.00	($45.60)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($45.84)	$0.00	($45.84)	0.00%		1	0.021%		0	
					($45.98)	$0.00	($45.98)	0.00%		1	0.021%		0	
					($47.30)	$0.00	($47.30)	0.00%		1	0.021%		0	
					($23.88)	$0.00	($47.76)	0.00%		2	0.042%		0	
					($47.95)	$0.00	($47.95)	0.00%		1	0.021%		0	
					($8.00)	$0.00	($48.00)	0.00%		6	0.127%		0	
					($50.16)	$0.00	($50.16)	0.00%		1	0.021%		0	
					($50.46)	$0.00	($50.46)	0.00%		1	0.021%		0	
					($17.10)	$0.00	($51.30)	0.00%		3	0.063%		0	
					($51.60)	$0.00	($51.60)	0.00%		1	0.021%		0	
					($52.20)	$0.00	($52.20)	0.00%		1	0.021%		0	
					($54.48)	$0.00	($54.48)	0.00%		1	0.021%		0	
					($54.96)	$0.00	($54.96)	0.00%		1	0.021%		0	
					($55.80)	$0.00	($55.80)	0.00%		1	0.021%		0	
					($55.89)	$0.00	($55.89)	0.00%		1	0.021%		0	
					($56.14)	$0.00	($56.14)	0.00%		1	0.021%		0	
					($57.24)	$0.00	($57.24)	0.00%		1	0.021%		0	
					($58.50)	$0.00	($58.50)	0.00%		1	0.021%		0	
					($59.28)	$0.00	($59.28)	0.00%		1	0.021%		0	
					($59.98)	$0.00	($59.98)	0.00%		1	0.021%		0	
					($62.66)	$0.00	($62.66)	0.00%		1	0.021%		0	
					($63.00)	$0.00	($63.00)	0.00%		1	0.021%		0	
					($63.32)	$0.00	($63.32)	0.00%		1	0.021%		0	
					($63.60)	$0.00	($63.60)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($64.01)	$0.00	($64.01)	0.00%		1	0.021%		0	
					($64.81)	$0.00	($64.81)	0.00%		1	0.021%		0	
					($33.00)	$0.00	($66.00)	0.00%		2	0.042%		0	
					($67.20)	$0.00	($67.20)	0.00%		1	0.021%		0	
					($67.41)	$0.00	($67.41)	0.00%		1	0.021%		0	
					($67.74)	$0.00	($67.74)	0.00%		1	0.021%		0	
					($22.60)	$0.00	($67.80)	0.00%		3	0.063%		0	
					($70.68)	$0.00	($70.68)	0.00%		1	0.021%		0	
					($71.25)	$0.00	($71.25)	0.00%		1	0.021%		0	
					($23.76)	$0.00	($71.28)	0.00%		3	0.063%		0	
					($71.40)	$0.00	($71.40)	0.00%		1	0.021%		0	
					($71.52)	$0.00	($71.52)	0.00%		1	0.021%		0	
					($71.76)	$0.00	($71.76)	0.00%		1	0.021%		0	
					($71.88)	$0.00	($71.88)	0.00%		1	0.021%		0	
					($72.00)	$0.00	($72.00)	0.00%		1	0.021%		0	
					($72.36)	$0.00	($72.36)	0.00%		1	0.021%		0	
					($72.56)	$0.00	($72.56)	0.00%		1	0.021%		0	
					($72.72)	$0.00	($72.72)	0.00%		1	0.021%		0	
					($72.91)	$0.00	($72.91)	0.00%		1	0.021%		0	
					($73.08)	$0.00	($73.08)	0.00%		1	0.021%		0	
					($36.54)	$0.00	($73.08)	0.00%		2	0.042%		0	
					($73.20)	$0.00	($73.20)	0.00%		1	0.021%		0	
					($74.88)	$0.00	($74.88)	0.00%		1	0.021%		0	
					($76.74)	$0.00	($76.74)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($78.60)	$0.00	($78.60)	0.00%		1	0.021%		0	
					($79.65)	$0.00	($79.65)	0.00%		1	0.021%		0	
					($82.19)	$0.00	($82.19)	0.00%		1	0.021%		0	
					($82.45)	$0.00	($82.45)	0.00%		1	0.021%		0	
					($83.94)	$0.00	($83.94)	0.00%		1	0.021%		0	
					($14.25)	$0.00	($85.50)	0.00%		6	0.127%		0	
					($42.96)	$0.00	($85.92)	0.00%		2	0.042%		0	
					($89.90)	$0.00	($89.90)	0.00%		1	0.021%		0	
					($89.94)	$0.00	($89.94)	0.00%		1	0.021%		0	
					($90.00)	$0.00	($90.00)	0.00%		1	0.021%		0	
					($90.21)	$0.00	($90.21)	0.00%		1	0.021%		0	
					($90.72)	$0.00	($90.72)	0.00%		1	0.021%		0	
					($90.84)	$0.00	($90.84)	0.00%		1	0.021%		0	
					($91.08)	$0.00	($91.08)	0.00%		1	0.021%		0	
					($94.40)	$0.00	($94.40)	0.00%		1	0.021%		0	
					($95.29)	$0.00	($95.29)	0.00%		1	0.021%		0	
					($95.63)	$0.00	($95.63)	0.00%		1	0.021%		0	
					($95.76)	$0.00	($95.76)	0.00%		1	0.021%		0	
					($95.88)	$0.00	($95.88)	0.00%		1	0.021%		0	
					($96.00)	$0.00	($96.00)	0.00%		1	0.021%		0	
					($96.54)	$0.00	($96.54)	0.00%		1	0.021%		0	
					($97.79)	$0.00	($97.79)	0.00%		1	0.021%		0	
					($98.78)	$0.00	($98.78)	0.00%		1	0.021%		0	
					($99.69)	$0.00	($99.69)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($99.96)	$0.00	($99.96)	0.00%		1	0.021%		0	
					($99.99)	$0.00	($99.99)	0.00%		1	0.021%		0	
					($100.32)	$0.00	($100.32)	0.00%		1	0.021%		0	
					($100.56)	$0.00	($100.56)	0.00%		1	0.021%		0	
					($101.01)	$0.00	($101.01)	0.00%		1	0.021%		0	
					($102.00)	$0.00	($102.00)	0.00%		1	0.021%		0	
					($102.01)	$0.00	($102.01)	0.00%		1	0.021%		0	
					($102.96)	$0.00	($102.96)	0.00%		1	0.021%		0	
					($103.20)	$0.00	($103.20)	0.00%		1	0.021%		0	
					($103.80)	$0.00	($103.80)	0.00%		1	0.021%		0	
					($104.10)	$0.00	($104.10)	0.00%		1	0.021%		0	
					($104.80)	$0.00	($104.80)	0.00%		1	0.021%		0	
					($105.00)	$0.00	($105.00)	0.00%		1	0.021%		0	
					($52.56)	$0.00	($105.12)	0.00%		2	0.042%		0	
					($111.60)	$0.00	($111.60)	0.00%		1	0.021%		0	
					($111.83)	$0.00	($111.83)	0.00%		1	0.021%		0	
					($113.64)	$0.00	($113.64)	0.00%		1	0.021%		0	
					($117.60)	$0.00	($117.60)	0.00%		1	0.021%		0	
					($118.56)	$0.00	($118.56)	0.00%		1	0.021%		0	
					($118.80)	$0.00	($118.80)	0.00%		1	0.021%		0	
					($119.04)	$0.00	($119.04)	0.00%		1	0.021%		0	
					($119.40)	$0.00	($119.40)	0.00%		1	0.021%		0	
					($119.52)	$0.00	($119.52)	0.00%		1	0.021%		0	
					($59.96)	$0.00	($119.92)	0.00%		2	0.042%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($120.16)	$0.00	($120.16)	0.00%		1	0.021%		0	
					($120.66)	$0.00	($120.66)	0.00%		1	0.021%		0	
					($61.20)	$0.00	($122.40)	0.00%		2	0.042%		0	
					($123.84)	$0.00	($123.84)	0.00%		1	0.021%		0	
					($125.04)	$0.00	($125.04)	0.00%		1	0.021%		0	
					($126.88)	$0.00	($126.88)	0.00%		1	0.021%		0	
					($127.92)	$0.00	($127.92)	0.00%		1	0.021%		0	
					($63.96)	$0.00	($127.92)	0.00%		2	0.042%		0	
					($64.08)	$0.00	($128.16)	0.00%		2	0.042%		0	
					($128.40)	$0.00	($128.40)	0.00%		1	0.021%		0	
					($128.70)	$0.00	($128.70)	0.00%		1	0.021%		0	
					($131.88)	$0.00	($131.88)	0.00%		1	0.021%		0	
					($131.94)	$0.00	($131.94)	0.00%		1	0.021%		0	
					($132.43)	$0.00	($132.43)	0.00%		1	0.021%		0	
					($135.92)	$0.00	($135.92)	0.00%		1	0.021%		0	
					($137.04)	$0.00	($137.04)	0.00%		1	0.021%		0	
					($137.15)	$0.00	($137.15)	0.00%		1	0.021%		0	
					($137.70)	$0.00	($137.70)	0.00%		1	0.021%		0	
					($137.82)	$0.00	($137.82)	0.00%		1	0.021%		0	
					($68.94)	$0.00	($137.88)	0.00%		2	0.042%		0	
					($138.84)	$0.00	($138.84)	0.00%		1	0.021%		0	
					($139.68)	$0.00	($139.68)	0.00%		1	0.021%		0	
					($139.86)	$0.00	($139.86)	0.00%		1	0.021%		0	
					($140.40)	$0.00	($140.40)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($140.93)	$0.00	($140.93)	0.00%		1	0.021%		0	
					($141.24)	$0.00	($141.24)	0.00%		1	0.021%		0	
					($141.60)	$0.00	($141.60)	0.00%		1	0.021%		0	
					($142.60)	$0.00	($142.60)	0.00%		1	0.021%		0	
					($143.52)	$0.00	($143.52)	0.00%		1	0.021%		0	
					($143.64)	$0.00	($143.64)	0.00%		1	0.021%		0	
					($143.88)	$0.00	($143.88)	0.00%		1	0.021%		0	
					($143.94)	$0.00	($143.94)	0.00%		1	0.021%		0	
					($48.00)	$0.00	($144.00)	0.00%		3	0.063%		0	
					($144.49)	$0.00	($144.49)	0.00%		1	0.021%		0	
					($145.80)	$0.00	($145.80)	0.00%		1	0.021%		0	
					($149.04)	$0.00	($149.04)	0.00%		1	0.021%		0	
					($149.82)	$0.00	($149.82)	0.00%		1	0.021%		0	
					($150.46)	$0.00	($150.46)	0.00%		1	0.021%		0	
					($152.64)	$0.00	($152.64)	0.00%		1	0.021%		0	
					($38.16)	$0.00	($152.64)	0.00%		4	0.084%		0	
					($152.66)	$0.00	($152.66)	0.00%		1	0.021%		0	
					($154.80)	$0.00	($154.80)	0.00%		1	0.021%		0	
					($155.61)	$0.00	($155.61)	0.00%		1	0.021%		0	
					($155.82)	$0.00	($155.82)	0.00%		1	0.021%		0	
					($155.88)	$0.00	($155.88)	0.00%		1	0.021%		0	
					($155.94)	$0.00	($155.94)	0.00%		1	0.021%		0	
					($157.08)	$0.00	($157.08)	0.00%		1	0.021%		0	
					($158.40)	$0.00	($158.40)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($159.24)	$0.00	($159.24)	0.00%		1	0.021%		0	
					($159.48)	$0.00	($159.48)	0.00%		1	0.021%		0	
					($159.84)	$0.00	($159.84)	0.00%		1	0.021%		0	
					($161.16)	$0.00	($161.16)	0.00%		1	0.021%		0	
					($161.46)	$0.00	($161.46)	0.00%		1	0.021%		0	
					($161.70)	$0.00	($161.70)	0.00%		1	0.021%		0	
					($161.94)	$0.00	($161.94)	0.00%		1	0.021%		0	
					($162.10)	$0.00	($162.10)	0.00%		1	0.021%		0	
					($163.29)	$0.00	($163.29)	0.00%		1	0.021%		0	
					($165.51)	$0.00	($165.51)	0.00%		1	0.021%		0	
					($83.88)	$0.00	($167.76)	0.00%		2	0.042%		0	
					($83.96)	$0.00	($167.92)	0.00%		2	0.042%		0	
					($168.00)	$0.00	($168.00)	0.00%		1	0.021%		0	
					($168.12)	$0.00	($168.12)	0.00%		1	0.021%		0	
					($168.44)	$0.00	($168.44)	0.00%		1	0.021%		0	
					($169.47)	$0.00	($169.47)	0.00%		1	0.021%		0	
					($169.68)	$0.00	($169.68)	0.00%		1	0.021%		0	
					($170.34)	$0.00	($170.34)	0.00%		1	0.021%		0	
					($171.19)	$0.00	($171.19)	0.00%		1	0.021%		0	
					($171.85)	$0.00	($171.85)	0.00%		1	0.021%		0	
					($86.16)	$0.00	($172.32)	0.00%		2	0.042%		0	
					($173.40)	$0.00	($173.40)	0.00%		1	0.021%		0	
					($173.71)	$0.00	($173.71)	0.00%		1	0.021%		0	
					($174.06)	$0.00	($174.06)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($174.18)	$0.00	($174.18)	0.00%		1	0.021%		0	
					($174.96)	$0.00	($174.96)	0.00%		1	0.021%		0	
					($175.53)	$0.00	($175.53)	0.00%		1	0.021%		0	
					($176.16)	$0.00	($176.16)	0.00%		1	0.021%		0	
					($179.94)	$0.00	($179.94)	0.00%		1	0.021%		0	
					($181.08)	$0.00	($181.08)	0.00%		1	0.021%		0	
					($181.32)	$0.00	($181.32)	0.00%		1	0.021%		0	
					($185.16)	$0.00	($185.16)	0.00%		1	0.021%		0	
					($185.47)	$0.00	($185.47)	0.00%		1	0.021%		0	
					($186.84)	$0.00	($186.84)	0.00%		1	0.021%		0	
					($189.24)	$0.00	($189.24)	0.00%		1	0.021%		0	
					($189.96)	$0.00	($189.96)	0.00%		1	0.021%		0	
					($191.70)	$0.00	($191.70)	0.00%		1	0.021%		0	
					($192.72)	$0.00	($192.72)	0.00%		1	0.021%		0	
					($193.04)	$0.00	($193.04)	0.00%		1	0.021%		0	
					($193.53)	$0.00	($193.53)	0.00%		1	0.021%		0	
					($194.16)	$0.00	($194.16)	0.00%		1	0.021%		0	
					($196.08)	$0.00	($196.08)	0.00%		1	0.021%		0	
					($196.56)	$0.00	($196.56)	0.00%		1	0.021%		0	
					($49.20)	$0.00	($196.80)	0.00%		4	0.084%		0	
					($197.15)	$0.00	($197.15)	0.00%		1	0.021%		0	
					($65.94)	$0.00	($197.82)	0.00%		3	0.063%		0	
					($198.24)	$0.00	($198.24)	0.00%		1	0.021%		0	
					($200.53)	$0.00	($200.53)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($202.20)	$0.00	($202.20)	0.00%		1	0.021%		0	
					($67.50)	$0.00	($202.50)	0.00%		3	0.063%		0	
					($203.28)	$0.00	($203.28)	0.00%		1	0.021%		0	
					($101.94)	$0.00	($203.88)	0.00%		2	0.042%		0	
					($205.08)	$0.00	($205.08)	0.00%		1	0.021%		0	
					($209.71)	$0.00	($209.71)	0.00%		1	0.021%		0	
					($212.41)	$0.00	($212.41)	0.00%		1	0.021%		0	
					($212.82)	$0.00	($212.82)	0.00%		1	0.021%		0	
					($214.95)	$0.00	($214.95)	0.00%		1	0.021%		0	
					($215.75)	$0.00	($215.75)	0.00%		1	0.021%		0	
					($107.88)	$0.00	($215.76)	0.00%		2	0.042%		0	
					($221.64)	$0.00	($221.64)	0.00%		1	0.021%		0	
					($221.94)	$0.00	($221.94)	0.00%		1	0.021%		0	
					($112.50)	$0.00	($225.00)	0.00%		2	0.042%		0	
					($225.34)	$0.00	($225.34)	0.00%		1	0.021%		0	
					($227.00)	$0.00	($227.00)	0.00%		1	0.021%		0	
					($113.94)	$0.00	($227.88)	0.00%		2	0.042%		0	
					($228.81)	$0.00	($228.81)	0.00%		1	0.021%		0	
					($229.48)	$0.00	($229.48)	0.00%		1	0.021%		0	
					($229.60)	$0.00	($229.60)	0.00%		1	0.021%		0	
					($229.74)	$0.00	($229.74)	0.00%		1	0.021%		0	
					($231.90)	$0.00	($231.90)	0.00%		1	0.021%		0	
					($234.12)	$0.00	($234.12)	0.00%		1	0.021%		0	
					($234.15)	$0.00	($234.15)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($234.33)	$0.00	($234.33)	0.00%		1	0.021%		0	
					($47.76)	$0.00	($238.80)	0.00%		5	0.106%		0	
					($239.29)	$0.00	($239.29)	0.00%		1	0.021%		0	
					($119.94)	$0.00	($239.88)	0.00%		2	0.042%		0	
					($241.80)	$0.00	($241.80)	0.00%		1	0.021%		0	
					($242.79)	$0.00	($242.79)	0.00%		1	0.021%		0	
					($243.37)	$0.00	($243.37)	0.00%		1	0.021%		0	
					($244.15)	$0.00	($244.15)	0.00%		1	0.021%		0	
					($244.22)	$0.00	($244.22)	0.00%		1	0.021%		0	
					($250.11)	$0.00	($250.11)	0.00%		1	0.021%		0	
					($250.44)	$0.00	($250.44)	0.00%		1	0.021%		0	
					($250.56)	$0.00	($250.56)	0.00%		1	0.021%		0	
					($252.60)	$0.00	($252.60)	0.00%		1	0.021%		0	
					($253.68)	$0.00	($253.68)	0.00%		1	0.021%		0	
					($257.42)	$0.00	($257.42)	0.00%		1	0.021%		0	
					($257.82)	$0.00	($257.82)	0.00%		1	0.021%		0	
					($258.60)	$0.00	($258.60)	0.00%		1	0.021%		0	
					($259.72)	$0.00	($259.72)	0.00%		1	0.021%		0	
					($261.94)	$0.00	($261.94)	0.00%		1	0.021%		0	
					($263.86)	$0.00	($263.86)	0.00%		1	0.021%		0	
					($267.21)	$0.00	($267.21)	0.00%		1	0.021%		0	
					($268.80)	$0.00	($268.80)	0.00%		1	0.021%		0	
					($268.99)	$0.00	($268.99)	0.00%		1	0.021%		0	
					($271.84)	$0.00	($271.84)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($272.91)	$0.00	($272.91)	0.00%		1	0.021%		0	
					($136.56)	$0.00	($273.12)	0.00%		2	0.042%		0	
					($273.75)	$0.00	($273.75)	0.00%		1	0.021%		0	
					($275.78)	$0.00	($275.78)	0.00%		1	0.021%		0	
					($277.08)	$0.00	($277.08)	0.00%		1	0.021%		0	
					($277.59)	$0.00	($277.59)	0.00%		1	0.021%		0	
					($281.25)	$0.00	($281.25)	0.00%		1	0.021%		0	
					($95.94)	$0.00	($287.82)	0.00%		3	0.063%		0	
					($289.55)	$0.00	($289.55)	0.00%		1	0.021%		0	
					($292.28)	$0.00	($292.28)	0.00%		1	0.021%		0	
					($293.88)	$0.00	($293.88)	0.00%		1	0.021%		0	
					($296.38)	$0.00	($296.38)	0.00%		1	0.021%		0	
					($298.26)	$0.00	($298.26)	0.00%		1	0.021%		0	
					($298.91)	$0.00	($298.91)	0.00%		1	0.021%		0	
					($299.92)	$0.00	($299.92)	0.00%		1	0.021%		0	
					($300.95)	$0.00	($300.95)	0.00%		1	0.021%		0	
					($301.90)	$0.00	($301.90)	0.00%		1	0.021%		0	
					($305.04)	$0.00	($305.04)	0.00%		1	0.021%		0	
					($308.47)	$0.00	($308.47)	0.00%		1	0.021%		0	
					($77.94)	$0.00	($311.76)	0.00%		4	0.084%		0	
					($315.33)	$0.00	($315.33)	0.00%		1	0.021%		0	
					($315.88)	$0.00	($315.88)	0.00%		1	0.021%		0	
					($318.41)	$0.00	($318.41)	0.00%		1	0.021%		0	
					($323.88)	$0.00	($323.88)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($331.64)	$0.00	($331.64)	0.00%		1	0.021%		0	
					($333.85)	$0.00	($333.85)	0.00%		1	0.021%		0	
					($334.14)	$0.00	($334.14)	0.00%		1	0.021%		0	
					($335.10)	$0.00	($335.10)	0.00%		1	0.021%		0	
					($338.28)	$0.00	($338.28)	0.00%		1	0.021%		0	
					($340.74)	$0.00	($340.74)	0.00%		1	0.021%		0	
					($346.02)	$0.00	($346.02)	0.00%		1	0.021%		0	
					($354.36)	$0.00	($354.36)	0.00%		1	0.021%		0	
					($355.84)	$0.00	($355.84)	0.00%		1	0.021%		0	
					($356.10)	$0.00	($356.10)	0.00%		1	0.021%		0	
					($357.96)	$0.00	($357.96)	0.00%		1	0.021%		0	
					($359.64)	$0.00	($359.64)	0.00%		1	0.021%		0	
					($371.88)	$0.00	($371.88)	0.00%		1	0.021%		0	
					($373.42)	$0.00	($373.42)	0.00%		1	0.021%		0	
					($373.77)	$0.00	($373.77)	0.00%		1	0.021%		0	
					($381.52)	$0.00	($381.52)	0.00%		1	0.021%		0	
					($95.52)	$0.00	($382.08)	0.00%		4	0.084%		0	
					($191.88)	$0.00	($383.76)	0.00%		2	0.042%		0	
					($388.41)	$0.00	($388.41)	0.00%		1	0.021%		0	
					($77.76)	$0.00	($388.80)	0.00%		5	0.106%		0	
					($389.82)	$0.00	($389.82)	0.00%		1	0.021%		0	
					($391.63)	$0.00	($391.63)	0.00%		1	0.021%		0	
					($395.78)	$0.00	($395.78)	0.00%		1	0.021%		0	
					($400.98)	$0.00	($400.98)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($401.82)	$0.00	($401.82)	0.00%		1	0.021%		0	
					($403.92)	$0.00	($403.92)	0.00%		1	0.021%		0	
					($406.29)	$0.00	($406.29)	0.00%		1	0.021%		0	
					($406.91)	$0.00	($406.91)	0.00%		1	0.021%		0	
					($203.88)	$0.00	($407.76)	0.00%		2	0.042%		0	
					($409.26)	$0.00	($409.26)	0.00%		1	0.021%		0	
					($411.48)	$0.00	($411.48)	0.00%		1	0.021%		0	
					($414.67)	$0.00	($414.67)	0.00%		1	0.021%		0	
					($419.04)	$0.00	($419.04)	0.00%		1	0.021%		0	
					($426.00)	$0.00	($426.00)	0.00%		1	0.021%		0	
					($427.49)	$0.00	($427.49)	0.00%		1	0.021%		0	
					($429.60)	$0.00	($429.60)	0.00%		1	0.021%		0	
					($107.94)	$0.00	($431.76)	0.00%		4	0.084%		0	
					($432.86)	$0.00	($432.86)	0.00%		1	0.021%		0	
					($436.56)	$0.00	($436.56)	0.00%		1	0.021%		0	
					($440.36)	$0.00	($440.36)	0.00%		1	0.021%		0	
					($443.62)	$0.00	($443.62)	0.00%		1	0.021%		0	
					($445.41)	$0.00	($445.41)	0.00%		1	0.021%		0	
					($445.80)	$0.00	($445.80)	0.00%		1	0.021%		0	
					($227.88)	$0.00	($455.76)	0.00%		2	0.042%		0	
					($459.64)	$0.00	($459.64)	0.00%		1	0.021%		0	
					($460.17)	$0.00	($460.17)	0.00%		1	0.021%		0	
					($461.16)	$0.00	($461.16)	0.00%		1	0.021%		0	
					($462.85)	$0.00	($462.85)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($467.20)	$0.00	($467.20)	0.00%		1	0.021%		0	
					($474.51)	$0.00	($474.51)	0.00%		1	0.021%		0	
					($479.52)	$0.00	($479.52)	0.00%		1	0.021%		0	
					($483.22)	$0.00	($483.22)	0.00%		1	0.021%		0	
					($483.30)	$0.00	($483.30)	0.00%		1	0.021%		0	
					($486.75)	$0.00	($486.75)	0.00%		1	0.021%		0	
					($487.09)	$0.00	($487.09)	0.00%		1	0.021%		0	
					($489.10)	$0.00	($489.10)	0.00%		1	0.021%		0	
					($492.00)	$0.00	($492.00)	0.00%		1	0.021%		0	
					($492.74)	$0.00	($492.74)	0.00%		1	0.021%		0	
					($498.06)	$0.00	($498.06)	0.00%		1	0.021%		0	
					($503.76)	$0.00	($503.76)	0.00%		1	0.021%		0	
					($504.05)	$0.00	($504.05)	0.00%		1	0.021%		0	
					($511.04)	$0.00	($511.04)	0.00%		1	0.021%		0	
					($512.48)	$0.00	($512.48)	0.00%		1	0.021%		0	
					($523.37)	$0.00	($523.37)	0.00%		1	0.021%		0	
					($525.84)	$0.00	($525.84)	0.00%		1	0.021%		0	
					($527.39)	$0.00	($527.39)	0.00%		1	0.021%		0	
					($527.76)	$0.00	($527.76)	0.00%		1	0.021%		0	
					($263.88)	$0.00	($527.76)	0.00%		2	0.042%		0	
					($535.93)	$0.00	($535.93)	0.00%		1	0.021%		0	
					($539.28)	$0.00	($539.28)	0.00%		1	0.021%		0	
					($539.52)	$0.00	($539.52)	0.00%		1	0.021%		0	
					($544.20)	$0.00	($544.20)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($558.21)	$0.00	($558.21)	0.00%		1	0.021%		0	
					($559.80)	$0.00	($559.80)	0.00%		1	0.021%		0	
					($563.76)	$0.00	($563.76)	0.00%		1	0.021%		0	
					($565.56)	$0.00	($565.56)	0.00%		1	0.021%		0	
					($565.82)	$0.00	($565.82)	0.00%		1	0.021%		0	
					($572.26)	$0.00	($572.26)	0.00%		1	0.021%		0	
					($575.76)	$0.00	($575.76)	0.00%		1	0.021%		0	
					($578.07)	$0.00	($578.07)	0.00%		1	0.021%		0	
					($579.28)	$0.00	($579.28)	0.00%		1	0.021%		0	
					($586.11)	$0.00	($586.11)	0.00%		1	0.021%		0	
					($589.74)	$0.00	($589.74)	0.00%		1	0.021%		0	
					($590.36)	$0.00	($590.36)	0.00%		1	0.021%		0	
					($592.43)	$0.00	($592.43)	0.00%		1	0.021%		0	
					($296.72)	$0.00	($593.44)	0.00%		2	0.042%		0	
					($593.63)	$0.00	($593.63)	0.00%		1	0.021%		0	
					($597.84)	$0.00	($597.84)	0.00%		1	0.021%		0	
					($119.88)	$0.00	($599.40)	0.00%		5	0.106%		0	
					($602.80)	$0.00	($602.80)	0.00%		1	0.021%		0	
					($607.13)	$0.00	($607.13)	0.00%		1	0.021%		0	
					($608.11)	$0.00	($608.11)	0.00%		1	0.021%		0	
					($611.82)	$0.00	($611.82)	0.00%		1	0.021%		0	
					($612.75)	$0.00	($612.75)	0.00%		1	0.021%		0	
					($616.56)	$0.00	($616.56)	0.00%		1	0.021%		0	
					($623.52)	$0.00	($623.52)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($311.88)	$0.00	($623.76)	0.00%		2	0.042%		0	
					($627.00)	$0.00	($627.00)	0.00%		1	0.021%		0	
					($627.77)	$0.00	($627.77)	0.00%		1	0.021%		0	
					($631.20)	$0.00	($631.20)	0.00%		1	0.021%		0	
					($635.40)	$0.00	($635.40)	0.00%		1	0.021%		0	
					($320.40)	$0.00	($640.80)	0.00%		2	0.042%		0	
					($657.79)	$0.00	($657.79)	0.00%		1	0.021%		0	
					($663.52)	$0.00	($663.52)	0.00%		1	0.021%		0	
					($664.84)	$0.00	($664.84)	0.00%		1	0.021%		0	
					($671.63)	$0.00	($671.63)	0.00%		1	0.021%		0	
					($674.22)	$0.00	($674.22)	0.00%		1	0.021%		0	
					($686.16)	$0.00	($686.16)	0.00%		1	0.021%		0	
					($691.43)	$0.00	($691.43)	0.00%		1	0.021%		0	
					($711.16)	$0.00	($711.16)	0.00%		1	0.021%		0	
					($711.60)	$0.00	($711.60)	0.00%		1	0.021%		0	
					($717.58)	$0.00	($717.58)	0.00%		1	0.021%		0	
					($719.46)	$0.00	($719.46)	0.00%		1	0.021%		0	
					($179.88)	$0.00	($719.52)	0.00%		4	0.084%		0	
					($239.88)	$0.00	($719.64)	0.00%		3	0.063%		0	
					($359.88)	$0.00	($719.76)	0.00%		2	0.042%		0	
					($719.82)	$0.00	($719.82)	0.00%		1	0.021%		0	
					($725.54)	$0.00	($725.54)	0.00%		1	0.021%		0	
					($738.80)	$0.00	($738.80)	0.00%		1	0.021%		0	
					($749.07)	$0.00	($749.07)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($755.46)	$0.00	($755.46)	0.00%		1	0.021%		0	
					($762.42)	$0.00	($762.42)	0.00%		1	0.021%		0	
					($769.44)	$0.00	($769.44)	0.00%		1	0.021%		0	
					($778.92)	$0.00	($778.92)	0.00%		1	0.021%		0	
					($786.24)	$0.00	($786.24)	0.00%		1	0.021%		0	
					($793.96)	$0.00	($793.96)	0.00%		1	0.021%		0	
					($797.44)	$0.00	($797.44)	0.00%		1	0.021%		0	
					($797.70)	$0.00	($797.70)	0.00%		1	0.021%		0	
					($814.87)	$0.00	($814.87)	0.00%		1	0.021%		0	
					($815.88)	$0.00	($815.88)	0.00%		1	0.021%		0	
					($818.97)	$0.00	($818.97)	0.00%		1	0.021%		0	
					($830.56)	$0.00	($830.56)	0.00%		1	0.021%		0	
					($831.98)	$0.00	($831.98)	0.00%		1	0.021%		0	
					($837.00)	$0.00	($837.00)	0.00%		1	0.021%		0	
					($837.64)	$0.00	($837.64)	0.00%		1	0.021%		0	
					($842.77)	$0.00	($842.77)	0.00%		1	0.021%		0	
					($856.13)	$0.00	($856.13)	0.00%		1	0.021%		0	
					($859.56)	$0.00	($859.56)	0.00%		1	0.021%		0	
					($860.96)	$0.00	($860.96)	0.00%		1	0.021%		0	
					($870.61)	$0.00	($870.61)	0.00%		1	0.021%		0	
					($872.97)	$0.00	($872.97)	0.00%		1	0.021%		0	
					($875.78)	$0.00	($875.78)	0.00%		1	0.021%		0	
					($875.91)	$0.00	($875.91)	0.00%		1	0.021%		0	
					($878.66)	$0.00	($878.66)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($894.94)	$0.00	($894.94)	0.00%		1	0.021%		0	
					($896.91)	$0.00	($896.91)	0.00%		1	0.021%		0	
					($921.30)	$0.00	($921.30)	0.00%		1	0.021%		0	
					($931.44)	$0.00	($931.44)	0.00%		1	0.021%		0	
					($311.52)	$0.00	($934.56)	0.00%		3	0.063%		0	
					($936.39)	$0.00	($936.39)	0.00%		1	0.021%		0	
					($939.77)	$0.00	($939.77)	0.00%		1	0.021%		0	
					($940.57)	$0.00	($940.57)	0.00%		1	0.021%		0	
					($477.60)	$0.00	($955.20)	0.00%		2	0.042%		0	
					($975.06)	$0.00	($975.06)	0.00%		1	0.021%		0	
					($983.99)	$0.00	($983.99)	0.00%		1	0.021%		0	
					($989.67)	$0.00	($989.67)	0.00%		1	0.021%		0	
					($997.53)	$0.00	($997.53)	0.00%		1	0.021%		0	
					($1,000.25)	$0.00	($1,000.25)	0.00%		1	0.021%		0	
					($1,002.99)	$0.00	($1,002.99)	0.00%		1	0.021%		0	
					($1,011.86)	$0.00	($1,011.86)	0.00%		1	0.021%		0	
					($1,041.08)	$0.00	($1,041.08)	0.00%		1	0.021%		0	
					($1,045.05)	$0.00	($1,045.05)	0.00%		1	0.021%		0	
					($1,056.31)	$0.00	($1,056.31)	0.00%		1	0.021%		0	
					($1,065.51)	$0.00	($1,065.51)	0.00%		1	0.021%		0	
					($1,077.46)	$0.00	($1,077.46)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	**999995**				($1,099.83)	$0.00	($1,099.83)	0.00%		1	0.021%		0	
					($1,118.76)	$0.00	($1,118.76)	0.00%		1	0.021%		0	
					($1,154.55)	$0.00	($1,154.55)	0.00%		1	0.021%		0	
					($1,178.02)	$0.00	($1,178.02)	0.00%		1	0.021%		0	
					($1,189.94)	$0.00	($1,189.94)	0.00%		1	0.021%		0	
					($1,216.98)	$0.00	($1,216.98)	0.00%		1	0.021%		0	
					($1,294.20)	$0.00	($1,294.20)	0.00%		1	0.021%		0	
					($1,310.15)	$0.00	($1,310.15)	0.00%		1	0.021%		0	
					($1,363.35)	$0.00	($1,363.35)	0.00%		1	0.021%		0	
					($1,381.75)	$0.00	($1,381.75)	0.00%		1	0.021%		0	
					($1,394.73)	$0.00	($1,394.73)	0.00%		1	0.021%		0	
					($1,404.78)	$0.00	($1,404.78)	0.00%		1	0.021%		0	
					($1,441.74)	$0.00	($1,441.74)	0.00%		1	0.021%		0	
					($1,452.33)	$0.00	($1,452.33)	0.00%		1	0.021%		0	
					($1,477.06)	$0.00	($1,477.06)	0.00%		1	0.021%		0	
					($1,488.96)	$0.00	($1,488.96)	0.00%		1	0.021%		0	
					($1,514.30)	$0.00	($1,514.30)	0.00%		1	0.021%		0	
					($1,522.16)	$0.00	($1,522.16)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($1,528.49)	$0.00	($1,528.49)	0.00%		1	0.021%		0	
					($1,532.01)	$0.00	($1,532.01)	0.00%		1	0.021%		0	
					($1,637.25)	$0.00	($1,637.25)	0.00%		1	0.021%		0	
					($1,679.38)	$0.00	($1,679.38)	0.00%		1	0.021%		0	
					($1,695.40)	$0.00	($1,695.40)	0.00%		1	0.021%		0	
					($1,703.30)	$0.00	($1,703.30)	0.00%		1	0.021%		0	
					($1,728.65)	$0.00	($1,728.65)	0.00%		1	0.021%		0	
					($1,738.07)	$0.00	($1,738.07)	0.00%		1	0.021%		0	
					($1,831.58)	$0.00	($1,831.58)	0.00%		1	0.021%		0	
					($1,837.46)	$0.00	($1,837.46)	0.00%		1	0.021%		0	
					($1,846.35)	$0.00	($1,846.35)	0.00%		1	0.021%		0	
					($1,877.23)	$0.00	($1,877.23)	0.00%		1	0.021%		0	
					($1,918.80)	$0.00	($1,918.80)	0.00%		1	0.021%		0	
					($1,982.98)	$0.00	($1,982.98)	0.00%		1	0.021%		0	
					($2,029.01)	$0.00	($2,029.01)	0.00%		1	0.021%		0	
					($2,035.73)	$0.00	($2,035.73)	0.00%		1	0.021%		0	
					($2,050.71)	$0.00	($2,050.71)	0.00%		1	0.021%		0	
					($2,140.09)	$0.00	($2,140.09)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($2,180.98)	$0.00	($2,180.98)	0.00%		1	0.021%		0	
					($2,186.39)	$0.00	($2,186.39)	0.00%		1	0.021%		0	
					($2,204.93)	$0.00	($2,204.93)	0.00%		1	0.021%		0	
					($2,218.24)	$0.00	($2,218.24)	0.00%		1	0.021%		0	
					($2,221.28)	$0.00	($2,221.28)	0.00%		1	0.021%		0	
					($2,287.84)	$0.00	($2,287.84)	0.00%		1	0.021%		0	
					($2,300.12)	$0.00	($2,300.12)	0.00%		1	0.021%		0	
					($2,354.90)	$0.00	($2,354.90)	0.00%		1	0.021%		0	
					($2,387.05)	$0.00	($2,387.05)	0.00%		1	0.021%		0	
					($2,389.72)	$0.00	($2,389.72)	0.00%		1	0.021%		0	
					($2,415.08)	$0.00	($2,415.08)	0.00%		1	0.021%		0	
					($2,521.23)	$0.00	($2,521.23)	0.00%		1	0.021%		0	
					($2,946.84)	$0.00	($2,946.84)	0.00%		1	0.021%		0	
					($3,010.81)	$0.00	($3,010.81)	0.00%		1	0.021%		0	
					($3,020.16)	$0.00	($3,020.16)	0.00%		1	0.021%		0	
					($3,035.43)	$0.00	($3,035.43)	0.00%		1	0.021%		0	
					($3,219.60)	$0.00	($3,219.60)	0.00%		1	0.021%		0	
					($3,234.13)	$0.00	($3,234.13)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	**999995**				($3,238.26)	$0.00	($3,238.26)	0.00%		1	0.021%		0	
					($3,274.57)	$0.00	($3,274.57)	0.00%		1	0.021%		0	
					($3,444.23)	$0.00	($3,444.23)	0.00%		1	0.021%		0	
					($3,467.98)	$0.00	($3,467.98)	0.00%		1	0.021%		0	
					($3,600.97)	$0.00	($3,600.97)	0.00%		1	0.021%		0	
					($4,863.83)	$0.00	($4,863.83)	0.00%		1	0.021%		0	
					($5,297.75)	$0.00	($5,297.75)	0.00%		1	0.021%		0	
					($5,378.13)	$0.00	($5,378.13)	0.00%		1	0.021%		0	
					($5,659.32)	$0.00	($5,659.32)	0.00%		1	0.021%		0	
					($5,880.00)	$0.00	($5,880.00)	0.00%		1	0.021%		0	
					($6,081.30)	$0.00	($6,081.30)	0.00%		1	0.021%		0	
					($6,481.22)	$0.00	($6,481.22)	0.00%		1	0.021%		0	
					($7,078.71)	$0.00	($7,078.71)	0.00%		1	0.021%		0	
					($8,310.58)	$0.00	($8,310.58)	0.00%		1	0.021%		0	
					($8,860.00)	$0.00	($8,860.00)	0.00%		1	0.021%		0	
					($9,212.47)	$0.00	($9,212.47)	0.00%		1	0.021%		0	
					($9,436.19)	$0.00	($9,436.19)	0.00%		1	0.021%		0	
					($9,697.50)	$0.00	($9,697.50)	0.00%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	**999995**				($9,845.44)	$0.00	($9,845.44)	0.00%		1	0.021%		0	
					($10,420.71)	$0.00	($10,420.71)	0.00%		1	0.021%		0	
					($10,890.45)	$0.00	($10,890.45)	0.00%		1	0.021%		0	
					($11,394.84)	$0.00	($11,394.84)	0.00%		1	0.021%		0	
					($12,516.67)	$0.00	($12,516.67)	0.00%		1	0.021%		0	
					($14,766.75)	$0.00	($14,766.75)	0.00%		1	0.021%		0	
					($16,460.54)	$0.00	($16,460.54)	0.00%		1	0.021%		0	
					($16,998.66)	$0.00	($16,998.66)	0.00%		1	0.021%		0	
					($18,032.26)	$0.00	($18,032.26)	0.00%		1	0.021%		0	
					($19,187.60)	$0.00	($19,187.60)	0.00%		1	0.021%		0	
					($27,538.77)	$0.00	($27,538.77)	-0.01%		1	0.021%		0	
					($35,018.00)	$0.00	($35,018.00)	-0.01%		1	0.021%		0	
					($39,946.55)	$0.00	($39,946.55)	-0.01%		1	0.021%		0	
					($95,253.85)	$0.00	($95,253.85)	-0.02%		1	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From January 14, 2018 To January 14, 2019

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ZZZ Type 5 manual adjustment to General Journal	**999995**				($945,959.46)	$0.00	($945,959.46)	-0.23%		1	0.021%		0	
	Total						**$11,162,686.01**		**11.59%**	**1,333**		**-36.31%**	**0**	
	Class Summary													
	ZZZ		**Bottle Sales**		1,333		**Gross Sales**		$11,162,686.01			**Total Items in Class**		1
			% of Bottle Sales		0.00%		**% of Gross Sales**		2.41%			**Share/Item**		0.01