UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC														
	038177	1000	TITOS HANDMADE VODKA 1000ml	1	$24.99	$13.21	$328,854.44	0.13%	13.71%	13,156	0.07%	13.71%	1,462	1
					$24.99	$13.21	$328,854.44	0.13%		13,156	0.071%		1,462	
	034422	1000	GREY GOOSE VODKA 1000ml	1	$44.99	$23.78	$48,409.24	0.02%	-11.56%	1,076	0.01%	-11.56%	120	2
					$44.99	$23.78	$48,409.24	0.02%		1,076	0.006%		120	
	035317	1000	BARTON VODKA 1000ml	1	$6.99	$3.64	$34,970.97	0.01%	-23.72%	5,003	0.03%	-23.72%	556	3
					$6.99	$3.64	$34,970.97	0.01%		5,003	0.027%		556	
	034457	1000	KETEL ONE 1000ml	1	$29.99	$15.88	$32,590.13	0.01%	-20.87%	1,087	0.01%	-20.87%	121	4
					$29.99	$15.88	$32,590.13	0.01%		1,087	0.006%		121	
	037997	1000	SMIRNOFF VODKA 1000ml	1	$19.99	$10.56	$32,197.35	0.01%	-12.01%	1,617	0.01%	-12.01%	180	5
					$19.99	$10.56	$32,197.35	0.01%		1,617	0.009%		180	
	037987	1000	SKYY VODKA 1000ml	1	$22.99	$12.15	$31,676.18	0.01%	-28.35%	1,382	0.01%	-28.35%	154	6
					$22.99	$12.15	$31,676.18	0.01%		1,382	0.007%		154	
	034007	1000	ABSOLUT VODKA 1000ml	1	$26.99	$14.28	$30,201.81	0.01%	-27.29%	1,119	0.01%	-27.29%	124	7
					$26.99	$14.28	$30,201.81	0.01%		1,119	0.006%		124	
	038067	1000	TAAKA VODKA 1000ml	1	$6.99	$3.64	$28,763.85	0.01%	-14.54%	4,115	0.02%	-14.54%	457	8
					$6.99	$3.64	$28,763.85	0.01%		4,115	0.022%		457	
	034510	1000	MONOPOLOWA POTATO VODKA 1000ml	1	$16.99	$7.89	$26,864.16	0.01%	-30.03%	1,584	0.01%	-30.03%	176	9
					$16.99	$7.89	$26,864.16	0.01%		1,584	0.009%		176	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	034747	1000	STOLICHNAYA VODKA 1000ml	1	$26.99	$14.28	$17,009.68	0.01%	-3.96%	632	0.00%	-3.96%	70	10
					$26.99	$14.28	$17,009.68	0.01%		632	0.003%		70	
	034819	1000	SVEDKA 80 PROOF 1000ml	1	$17.99	$9.49	$16,640.75	0.01%	-19.77%	925	0.01%	-19.77%	103	11
					$17.99	$9.49	$16,640.75	0.01%		925	0.005%		103	
	037417	1000	POPOV VODKA 1000ml	1	$8.99	$4.70	$12,765.80	0.00%	-34.32%	1,420	0.01%	-34.32%	158	12
					$8.99	$4.70	$12,765.80	0.00%		1,420	0.008%		158	
	035287	1000	BARON ROTHSCHILD VODKA 1000ml	1	$8.29	$4.33	$8,546.99	0.00%	-31.66%	1,031	0.01%	-34.46%	115	13
					$8.29	$4.33	$8,546.99	0.00%		1,031	0.006%		115	
	037477	1000	POTTERS VODKA 1000ml	1	$7.99	$4.17	$8,541.34	0.00%	-42.24%	1,066	0.01%	-42.24%	118	14
					$7.99	$4.17	$8,541.34	0.00%		1,066	0.006%		118	
	037887	1000	SEAGRAMS EXTRA SMOOTH VODKA 1000ml	1	$12.99	$7.90	$2,182.32	0.00%	12.28%	168	0.00%	12.28%	19	15
					$12.99	$7.90	$2,182.32	0.00%		168	0.001%		19	
	036283	1000	WYBOROWA VODKA 1000 ml	D	$12.39	$7.29	$2,175.35	0.00%	-80.99%	161	0.00%	-68.37%	18	16
					$13.99	$7.29	$1,916.63	0.00%		137	0.001%		15	
					$10.78	$7.29	$258.72	0.00%		24	0.000%		3	
	037067	1000	MR BOSTON VODKA 1000ml	1	$6.99	$3.64	$34.95	0.00%	100.00%	5	0.00%	100.00%	1	17
					$6.99	$3.64	$34.95	0.00%		5	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	038178	1750	TITOS HANDMADE VODKA 1750ml	1	$41.99	$22.18	$354,773.51	0.14%	6.52%	8,449	0.05%	6.52%	1,643	1
					$41.99	$22.18	$354,773.51	0.14%		8,449	0.046%		1,643	
	035318	1750	BARTON VODKA 1750ml	1	$10.99	$5.69	$264,650.19	0.10%	-26.85%	24,081	0.13%	-26.85%	4,682	2
					$10.99	$5.69	$264,650.19	0.10%		24,081	0.131%		4,682	
	037998	1750	SMIRNOFF VODKA 1750ml	1	$23.99	$12.61	$230,200.08	0.09%	-30.31%	9,592	0.05%	-30.31%	1,865	3
					$23.99	$12.61	$230,200.08	0.09%		9,592	0.052%		1,865	
	038068	1750	TAAKA VODKA 1750ml	1	$10.99	$5.69	$155,827.21	0.06%	-30.47%	14,179	0.08%	-30.47%	2,757	4
					$10.99	$5.69	$155,827.21	0.06%		14,179	0.077%		2,757	
	037988	1750	SKYY VODKA 1750ml	1	$29.99	$15.80	$139,153.60	0.05%	-23.25%	4,640	0.03%	-23.25%	902	5
					$29.99	$15.80	$139,153.60	0.05%		4,640	0.025%		902	
	034821	1750	SVEDKA VODKA 1750ml	1	$24.99	$13.14	$126,074.55	0.05%	-27.62%	5,045	0.03%	-27.62%	981	6
					$24.99	$13.14	$126,074.55	0.05%		5,045	0.027%		981	
	038088	1750	PLATINUM 7X VODKA 1750ml	1	$22.99	$12.08	$122,697.63	0.05%	15.23%	5,337	0.03%	26.20%	1,038	7
					$22.99	$12.08	$122,697.63	0.05%		5,337	0.029%		1,038	
	034458	1750	KETEL ONE VODKA 1750ml	1	$42.99	$22.72	$78,026.85	0.03%	13.05%	1,815	0.01%	13.05%	353	8
					$42.99	$22.72	$78,026.85	0.03%		1,815	0.010%		353	
	036971	1750	NEW AMSTERDAM VODKA 1750ml	1	$24.99	$13.14	$77,419.02	0.03%	-23.68%	3,098	0.02%	-23.68%	602	9
					$24.99	$13.14	$77,419.02	0.03%		3,098	0.017%		602	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	075176	1750	KAMCHATKA VODKA & LIQUEUR 1750ml	1	$11.29	$5.86	$71,443.12	0.03%	-27.84%	6,328	0.03%	-27.84%	1,230	10
					$11.29	$5.86	$71,443.12	0.03%		6,328	0.034%		1,230	
	038170	1750	360 VODKA 1750ml	1	$24.99	$13.14	$71,346.45	0.03%	-24.32%	2,855	0.02%	-24.32%	555	11
					$24.99	$13.14	$71,346.45	0.03%		2,855	0.015%		555	
	034578	1750	PINNACLE VODKA 1750ml	1	$22.99	$12.08	$70,970.13	0.03%	-53.39%	3,087	0.02%	-57.12%	600	12
					$22.99	$12.08	$70,970.13	0.03%		3,087	0.017%		600	
	035418	1750	BURNETTS VODKA 1750ml	1	$16.99	$8.88	$66,108.09	0.03%	-25.72%	3,891	0.02%	-25.72%	757	13
					$16.99	$8.88	$66,108.09	0.03%		3,891	0.021%		757	
	036117	1750	FIVE WIVES VODKA 1750ml	1	$37.99	$22.77	$62,019.24	0.02%	-59.09%	1,676	0.01%	-61.19%	326	14
					$36.99	$19.52	$53,709.48	0.02%		1,452	0.008%		282	
					$38.99	$26.01	$8,309.76	0.00%		224	0.001%		44	
	037478	1750	POTTERS VODKA 1750ml	1	$13.99	$7.29	$54,313.10	0.02%	-34.19%	3,890	0.02%	-34.19%	756	15
					$13.99	$7.29	$54,313.10	0.02%		3,890	0.021%		756	
	034515	1750	MONOPOLOWA POTATO VODKA 1750ml	1	$27.99	$14.73	$44,700.03	0.02%	-33.00%	1,597	0.01%	-33.00%	311	16
					$27.99	$14.73	$44,700.03	0.02%		1,597	0.009%		311	
	034748	1750	STOLICHNAYA VODKA 1750ml	1	$37.99	$20.05	$44,022.42	0.02%	-28.61%	1,158	0.01%	-28.61%	225	17
					$37.99	$20.05	$44,022.42	0.02%		1,158	0.006%		225	
	037888	1750	SEAGRAMS EXTRA SMOOTH VODKA 1750ml	1	$22.99	$10.49	$39,358.88	0.02%	-37.51%	1,712	0.01%	-37.51%	333	18
					$22.99	$10.49	$39,358.88	0.02%		1,712	0.009%		333	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	034008	1750	ABSOLUT VODKA 1750ml	1	$44.99	$23.78	$37,881.58	0.01%	-42.15%	842	0.00%	-42.15%	164	19
					$44.99	$23.78	$37,881.58	0.01%		842	0.005%		164	
	037418	1750	POPOV VODKA 1750ml	1	$17.99	$9.42	$36,345.75	0.01%	-22.36%	2,025	0.01%	-22.36%	394	20
					$17.99	$9.42	$36,345.75	0.01%		2,025	0.011%		394	
	034425	1750	GREY GOOSE VODKA 1750ml	1	$64.99	$34.42	$33,144.90	0.01%	-16.38%	510	0.00%	-16.38%	99	21
					$64.99	$34.42	$33,144.90	0.01%		510	0.003%		99	
	036908	1750	MCCORMICK VODKA 1750ml	1	$16.29	$8.51	$25,884.81	0.01%	-42.42%	1,589	0.01%	-42.42%	309	22
					$16.29	$8.51	$25,884.81	0.01%		1,589	0.009%		309	
	035288	1750	BARON ROTHSCHILD VODKA 1750ml	1	$13.99	$7.29	$25,643.67	0.01%	-39.04%	1,833	0.01%	-39.04%	356	23
					$13.99	$7.29	$25,643.67	0.01%		1,833	0.010%		356	
	035296	1750	TENURE VODKA 1750ml	1	$24.99	$13.14	$24,915.03	0.01%	43.41%	997	0.01%	79.28%	194	24
					$24.99	$13.14	$24,915.03	0.01%		997	0.005%		194	
	034368	1750	FRIS VODKA 1750ml	1	$19.99	$10.48	$20,869.56	0.01%	-38.84%	1,044	0.01%	-38.84%	203	25
					$19.99	$10.48	$20,869.56	0.01%		1,044	0.006%		203	
	039128	1750	BARON ROTHSCHILD VODKA 100PR 1750ml	1	$16.99	$8.88	$18,672.01	0.01%	-48.72%	1,099	0.01%	-48.72%	214	26
					$16.99	$8.88	$18,672.01	0.01%		1,099	0.006%		214	
	035948	1750	FLEISCHMANNS ROYAL VODKA 1750ml	1	$14.99	$7.82	$18,182.87	0.01%	-49.53%	1,213	0.01%	-49.53%	236	27

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	035948				$14.99	$7.82	$18,182.87	0.01%		1,213	0.007%		236	
	037338	1750	UV SILVER VODKA 1750 ml	1	$22.99	$12.08	$13,035.33	0.01%	-47.01%	567	0.00%	-47.01%	110	28
					$22.99	$12.08	$13,035.33	0.01%		567	0.003%		110	
	037741	1750	SALT CITY VODKA 1750ml	1	$37.99	$25.34	$11,510.97	0.00%	65.66%	303	0.00%	109.86%	59	29
					$37.99	$25.34	$11,510.97	0.00%		303	0.002%		59	
	034158	1750	BELVEDERE VODKA 1750ml	1	$59.99	$31.76	$11,278.12	0.00%	-34.84%	188	0.00%	-34.84%	37	30
					$59.99	$31.76	$11,278.12	0.00%		188	0.001%		37	
	036772	1750	BLACK BOX VODKA 1750 ml	S	$16.81	$9.95	$9,246.17	0.00%	2.34%	587	0.00%	62.88%	114	31
					$14.63	$9.95	$6,682.52	0.00%		452	0.002%		88	
					$18.99	$9.95	$2,563.65	0.00%		135	0.001%		26	
	034919	1750	THREE OLIVES VODKA 1750ml	1	$29.99	$15.80	$8,907.03	0.00%	-50.51%	297	0.00%	-50.51%	58	32
					$29.99	$15.80	$8,907.03	0.00%		297	0.002%		58	
	036188	1750	GORDONS VODKA 1750ml	D	$17.70	$10.48	$6,423.48	0.00%	-51.29%	342	0.00%	-36.33%	67	33
					$19.99	$10.48	$4,657.67	0.00%		233	0.001%		45	
					$15.40	$10.48	$1,765.81	0.00%		109	0.001%		21	
	034759	1750	REYKA VODKA 1750ml	1	$39.99	$21.12	$5,478.63	0.00%	-4.18%	137	0.00%	-4.18%	27	34
					$39.99	$21.12	$5,478.63	0.00%		137	0.001%		27	
	034328	1750	FINLANDIA VODKA 1750ml	1	$32.49	$17.13	$3,963.78	0.00%	-61.13%	122	0.00%	-61.13%	24	35
					$32.49	$17.13	$3,963.78	0.00%		122	0.001%		24	
	036639	1750	KID CURRY VODKA 1750 ml	D	$27.72	$24.00	$194.04	0.00%	-97.22%	7	0.00%	-96.39%	1	36

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	036639				$27.72	$24.00	$194.04	0.00%		7	0.000%		1	
	041833	200	EVERCLEAR ALCOHOL 200ml	1	$6.49	$3.43	$18,477.03	0.01%	-54.61%	2,847	0.02%	-54.61%	63	1
					$6.49	$3.43	$18,477.03	0.01%		2,847	0.015%		63	
	037993	200	SMIRNOFF VODKA 200ml	1	$5.49	$2.90	$18,144.45	0.01%	17.95%	3,305	0.02%	17.95%	73	2
					$5.49	$2.90	$18,144.45	0.01%		3,305	0.018%		73	
	035314	375	BARTON VODKA 375ml	1	$3.19	$1.65	$54,430.97	0.02%	-18.08%	17,063	0.09%	-18.08%	711	1
					$3.19	$1.65	$54,430.97	0.02%		17,063	0.092%		711	
	037994	375	SMIRNOFF VODKA 375ml	1	$7.99	$4.21	$51,567.46	0.02%	0.93%	6,454	0.03%	0.93%	269	2
					$7.99	$4.21	$51,567.46	0.02%		6,454	0.035%		269	
	038064	375	TAAKA VODKA 375ml	1	$3.19	$1.65	$37,964.19	0.01%	-8.27%	11,901	0.06%	-8.27%	496	3
					$3.19	$1.65	$37,964.19	0.01%		11,901	0.065%		496	
	038174	375	TITOS HANDMADE VODKA 375ml	1	$12.99	$6.83	$32,124.27	0.01%	66.90%	2,473	0.01%	66.90%	103	4
					$12.99	$6.83	$32,124.27	0.01%		2,473	0.013%		103	
	039864	375	SMIRNOFF VODKA 100PR 375ml	1	$9.99	$5.28	$26,653.32	0.01%	-2.69%	2,668	0.01%	-2.69%	111	5
					$9.99	$5.28	$26,653.32	0.01%		2,668	0.014%		111	
	075172	375	KAMCHATKA VODKA & LIQUEUR 375ml	1	$3.25	$1.69	$22,366.50	0.01%	-15.23%	6,882	0.04%	-15.23%	287	6
					$3.25	$1.69	$22,366.50	0.01%		6,882	0.037%		287	
	036482	375	SVEDKA VODKA 375ml	1	$7.99	$4.21	$17,625.94	0.01%	23.80%	2,206	0.01%	23.80%	92	7
					$7.99	$4.21	$17,625.94	0.01%		2,206	0.012%		92	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	034423	375	GREY GOOSE VODKA 375ml	1	$18.49	$9.76	$16,862.88	0.01%	46.87%	912	0.00%	46.87%	38	8
					$18.49	$9.76	$16,862.88	0.01%		912	0.005%		38	
	034004	375	ABSOLUT VODKA 375ml	1	$12.99	$6.87	$14,172.09	0.01%	40.85%	1,091	0.01%	40.85%	45	9
					$12.99	$6.87	$14,172.09	0.01%		1,091	0.006%		45	
	037414	375	POPOV VODKA 375ml	1	$4.99	$2.62	$12,180.59	0.00%	-0.84%	2,441	0.01%	-0.84%	102	10
					$4.99	$2.62	$12,180.59	0.00%		2,441	0.013%		102	
	035284	375	BARON ROTHSCHILD VODKA 375ml	1	$3.99	$2.08	$11,435.34	0.00%	-22.27%	2,866	0.02%	-33.96%	119	11
					$3.99	$2.08	$11,435.34	0.00%		2,866	0.016%		119	
	037984	375	SKYY VODKA 375ml	1	$9.99	$5.23	$10,309.68	0.00%	19.18%	1,032	0.01%	19.18%	43	12
					$9.99	$5.23	$10,309.68	0.00%		1,032	0.006%		43	
	034454	375	KETEL ONE VODKA 375ml	1	$13.99	$7.37	$8,603.85	0.00%	-6.28%	615	0.00%	-6.28%	26	13
					$13.99	$7.37	$8,603.85	0.00%		615	0.003%		26	
	034527	375	MONOPOLOWA POTATO VODKA 375ml	1	$7.49	$3.94	$8,246.49	0.00%	8.89%	1,101	0.01%	16.16%	46	14
					$7.49	$3.94	$8,246.49	0.00%		1,101	0.006%		46	
	039124	375	BARON ROTHSCHILD VODKA 100PR 375ml	1	$5.99	$3.14	$5,702.48	0.00%	-2.74%	952	0.01%	-2.74%	40	15
					$5.99	$3.14	$5,702.48	0.00%		952	0.005%		40	
	034744	375	STOLICHNAYA VODKA 375ml	D	$10.62	$6.30	$3,851.54	0.00%	104.55%	346	0.00%	185.94%	14	16

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	034744				$11.99	$6.30	$2,853.62	0.00%		238	0.001%		10	
					$9.24	$6.30	$997.92	0.00%		108	0.001%		5	
	038176	750	TITOS HANDMADE VODKA 750ml	1	$21.99	$11.62	$171,385.89	0.07%	30.05%	7,811	0.04%	30.05%	651	1
					$21.99	$11.62	$171,385.89	0.07%		7,811	0.042%		651	
	034433	750	GREY GOOSE VODKA 750ml	1	$33.99	$18.00	$101,052.27	0.04%	32.87%	2,973	0.02%	32.87%	248	2
					$33.99	$18.00	$101,052.27	0.04%		2,973	0.016%		248	
	034006	750	ABSOLUT VODKA 750ml	1	$19.99	$10.55	$47,296.34	0.02%	2.30%	2,366	0.01%	2.30%	197	3
					$19.99	$10.55	$47,296.34	0.02%		2,366	0.013%		197	
	034155	750	BELVEDERE VODKA 750ml	1	$25.99	$13.67	$45,246.61	0.02%	14.21%	1,739	0.01%	14.21%	145	4
					$25.99	$13.67	$45,246.61	0.02%		1,739	0.009%		145	
	035929	750	FIVE WIVES VODKA 750ml	1	$19.99	$11.95	$42,927.02	0.02%	40.96%	2,150	0.01%	56.64%	179	5
					$19.99	$10.55	$35,770.60	0.01%		1,792	0.010%		149	
					$19.99	$13.34	$7,156.42	0.00%		358	0.002%		30	
	038086	750	PLATINUM 7X VODKA 750ml	1	$9.99	$5.23	$41,462.52	0.02%	-68.62%	4,148	0.02%	-76.47%	346	6
					$9.99	$5.23	$41,462.52	0.02%		4,148	0.022%		346	
	037739	750	SALT CITY VODKA 750ml	1	$17.99	$11.32	$39,946.30	0.02%	-64.83%	2,222	0.01%	-68.35%	185	7
					$17.99	$11.32	$39,946.30	0.02%		2,222	0.012%		185	
	034456	750	KETEL ONE VODKA 750ml	1	$24.99	$13.22	$39,259.29	0.02%	72.29%	1,571	0.01%	87.28%	131	8
					$24.99	$13.22	$39,259.29	0.02%		1,571	0.009%		131	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	037996	750	SMIRNOFF VODKA 750ml	1	$15.99	$8.43	$39,095.55	0.02%	-17.31%	2,445	0.01%	-17.31%	204	9
					$15.99	$8.43	$39,095.55	0.02%		2,445	0.013%		204	
	034514	750	MONOPOLOWA POTATO VODKA 750ml	1	$11.99	$7.90	$38,020.29	0.01%	-28.83%	3,171	0.02%	-28.83%	264	10
					$11.99	$7.90	$38,020.29	0.01%		3,171	0.017%		264	
	037986	750	SKYY VODKA 750ml	1	$17.99	$9.49	$27,722.59	0.01%	-18.49%	1,541	0.01%	-18.49%	128	11
					$17.99	$9.49	$27,722.59	0.01%		1,541	0.008%		128	
	035316	750	BARTON VODKA 750ml	1	$5.45	$2.82	$25,996.50	0.01%	-28.47%	4,770	0.03%	-28.47%	398	12
					$5.45	$2.82	$25,996.50	0.01%		4,770	0.026%		398	
	039866	750	SMIRNOFF VODKA 100PR 750ml	1	$19.99	$10.56	$25,367.31	0.01%	-18.11%	1,269	0.01%	-18.11%	106	13
					$19.99	$10.56	$25,367.31	0.01%		1,269	0.007%		106	
	036969	750	NEW AMSTERDAM VODKA 750ml	1	$15.99	$8.43	$23,521.29	0.01%	12.08%	1,471	0.01%	12.08%	123	14
					$15.99	$8.43	$23,521.29	0.01%		1,471	0.008%		123	
	034746	750	STOLICHNAYA VODKA 750ml	1	$19.99	$10.55	$21,289.35	0.01%	-61.93%	1,065	0.01%	-69.55%	89	15
					$19.99	$10.55	$21,289.35	0.01%		1,065	0.006%		89	
	040089	750	SUGAR HOUSE VODKA 750ml	1	$19.95	$13.31	$20,668.20	0.01%	68.37%	1,036	0.01%	87.13%	86	16
					$19.95	$13.31	$20,668.20	0.01%		1,036	0.006%		86	
	038066	750	TAAKA VODKA 750ml	1	$5.45	$2.82	$18,966.00	0.01%	-26.82%	3,480	0.02%	-26.82%	290	17
					$5.45	$2.82	$18,966.00	0.01%		3,480	0.019%		290	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	034820	750	SVEDKA VODKA 750ml	1	$15.99	$8.43	$18,692.31	0.01%	-10.81%	1,169	0.01%	-10.81%	97	18
					$15.99	$8.43	$18,692.31	0.01%		1,169	0.006%		97	
	037137	750	FIVE HUSBANDS VODKA 750ml	L	$19.99	$11.95	$16,371.81	0.01%	100.00%	819	0.00%	100.00%	68	19
					$19.99	$10.55	$14,432.78	0.01%		722	0.004%		60	
					$19.99	$13.34	$1,939.03	0.00%		97	0.001%		8	
	035356	750	BLUE ICE POTATO VODKA 750ml	1	$15.99	$10.03	$15,622.23	0.01%	830.65%	977	0.01%	830.65%	81	20
					$15.99	$10.03	$15,622.23	0.01%		977	0.005%		81	
	034753	750	REYKA VODKA 750ml	1	$21.99	$11.54	$14,821.26	0.01%	-21.93%	674	0.00%	-21.93%	56	21
					$21.99	$11.54	$14,821.26	0.01%		674	0.004%		56	
	035416	750	BURNETTS VODKA 750ml	1	$7.99	$4.17	$14,757.53	0.01%	-33.43%	1,847	0.01%	-33.43%	154	22
					$7.99	$4.17	$14,757.53	0.01%		1,847	0.010%		154	
	075174	750	KAMCHATKA VODKA & LIQUEUR 750ml	1	$5.49	$2.85	$14,180.67	0.01%	-13.54%	2,583	0.01%	-13.54%	215	23
					$5.49	$2.85	$14,180.67	0.01%		2,583	0.014%		215	
	034244	750	CHOPIN VODKA 750ml	1	$21.99	$11.54	$11,126.94	0.00%	-44.86%	506	0.00%	-44.86%	42	24
					$21.99	$11.54	$11,126.94	0.00%		506	0.003%		42	
	036315	750	SVEDKA VODKA 100PR 750ml	D	$13.99	$7.36	$10,464.52	0.00%	-94.28%	748	0.00%	-94.28%	62	25
					$13.99	$7.36	$10,464.52	0.00%		748	0.004%		62	
	035109	750	RUSSIAN STANDARD ORIGINAL VODKA 750ml	1	$15.99	$10.02	$9,098.31	0.00%	-14.53%	569	0.00%	-14.53%	47	26

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	035109				$15.99	$10.02	$9,098.31	0.00%		569	0.003%		47	
	034122	750	CRYSTAL HEAD VODKA 750ml	1	$49.99	$25.37	$9,098.18	0.00%	88.43%	182	0.00%	88.43%	15	27
					$49.99	$25.37	$9,098.18	0.00%		182	0.001%		15	
	038169	750	360 VODKA 750ml	1	$15.99	$8.43	$8,554.65	0.00%	-42.36%	535	0.00%	-42.36%	45	28
					$15.99	$8.43	$8,554.65	0.00%		535	0.003%		45	
	036871	750	CIROC SNAP FROST VODKA 750ml	1	$34.99	$18.54	$8,117.68	0.00%	-36.29%	232	0.00%	-45.39%	19	29
					$34.99	$18.54	$8,117.68	0.00%		232	0.001%		19	
	036905	750	MCCORMICK VODKA TRAVELER 750ml	1	$8.99	$4.71	$7,965.14	0.00%	4.89%	886	0.00%	34.91%	74	30
					$8.99	$4.71	$7,965.14	0.00%		886	0.005%		74	
	034579	750	PINNACLE VODKA 750ml	1	$14.99	$7.90	$7,030.31	0.00%	-24.96%	469	0.00%	-24.96%	39	31
					$14.99	$7.90	$7,030.31	0.00%		469	0.003%		39	
	034729	750	STOLICHNAYA ELIT VODKA 750ml	1	$34.99	$18.46	$6,368.18	0.00%	13.29%	182	0.00%	1.96%	15	32
					$34.99	$18.46	$6,368.18	0.00%		182	0.001%		15	
	036122	750	DEEP EDDY VODKA 750ml	1	$16.99	$8.96	$5,765.61	0.00%	-6.84%	339	0.00%	-6.84%	28	33
					$16.99	$8.96	$5,765.61	0.00%		339	0.002%		28	
	037886	750	SEAGRAMS EXTRA SMOOTH VODKA 750ml	1	$12.99	$6.83	$5,520.75	0.00%	-31.82%	425	0.00%	-31.82%	35	34
					$12.99	$6.83	$5,520.75	0.00%		425	0.002%		35	
	034188	750	EFFEN VODKA 750ml	1	$24.99	$13.14	$5,397.84	0.00%	7.37%	216	0.00%	7.37%	18	35

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	034188				$24.99	$13.14	$5,397.84	0.00%		216	0.001%		18	
	039466	750	NEW AMSTERDAM 100 PROOF VODKA 750ml	1	$17.99	$9.49	$5,379.01	0.00%	-17.32%	299	0.00%	-17.32%	25	36
					$17.99	$9.49	$5,379.01	0.00%		299	0.002%		25	
	034935	750	THREE OLIVES VODKA 750ml	1	$17.99	$9.49	$3,232.07	0.00%	-52.69%	193	0.00%	-52.69%	16	37
					$17.99	$9.49	$3,232.07	0.00%		193	0.001%		16	
	039126	750	BARON ROTHSCHILD VODKA 100PR 750ml	1	$8.99	$4.70	$3,155.49	0.00%	-52.44%	351	0.00%	-52.44%	29	38
					$8.99	$4.70	$3,155.49	0.00%		351	0.002%		29	
	955659	750	HOLYSTONE PERLA VODKA 750ml	1	$35.95	$23.97	$2,911.95	0.00%	121.74%	81	0.00%	121.74%	7	39
					$35.95	$23.97	$2,911.95	0.00%		81	0.000%		7	
	037336	750	UV SILVER VODKA 750ml	1	$12.99	$6.83	$2,857.80	0.00%	-47.47%	220	0.00%	-47.47%	18	40
					$12.99	$6.83	$2,857.80	0.00%		220	0.001%		18	
	037368	750	ALPINE VODKA 750ML 750ml	1	$19.99	$16.62	$2,818.59	0.00%	100.00%	141	0.00%	100.00%	12	41
					$19.99	$16.62	$2,818.59	0.00%		141	0.001%		12	
	037416	750	POPOV VODKA 750ml	1	$9.49	$4.97	$2,666.69	0.00%	-41.61%	281	0.00%	-41.61%	23	42
					$9.49	$4.97	$2,666.69	0.00%		281	0.002%		23	
	036186	750	GORDONS VODKA 750ml	D	$8.85	$5.24	$2,343.04	0.00%	-6.56%	246	0.00%	24.83%	21	43
					$9.99	$5.24	$1,718.28	0.00%		172	0.001%		14	
					$7.70	$5.24	$624.76	0.00%		74	0.000%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADF VODKA - BASIC	035286	750	BARON ROTHSCHILD VODKA 750ml	D	$6.19	$3.64	$2,095.41	0.00%	-18.54%	319	0.00%	13.87%	27	44
					$6.99	$3.64	$1,642.65	0.00%		235	0.001%		20	
					$5.39	$3.64	$452.76	0.00%		84	0.000%		7	
	037523	750	PRAIRIE ORGANIC VODKA 750ml	1	$20.99	$11.09	$1,637.22	0.00%	6.18%	78	0.00%	6.18%	7	45
					$20.99	$11.09	$1,637.22	0.00%		78	0.000%		7	
	036261	750	HANGAR ONE STRAIGHT VODKA 750ml	D	$29.99	$15.87	$1,589.47	0.00%	-34.55%	53	0.00%	-34.55%	4	46
					$29.99	$15.87	$1,589.47	0.00%		53	0.000%		4	
	034366	750	FRIS VODKA 750ml	D	$8.85	$5.24	$1,451.21	0.00%	-38.32%	162	0.00%	-23.96%	14	47
					$9.99	$5.24	$769.23	0.00%		77	0.000%		6	
					$7.70	$5.24	$681.98	0.00%		85	0.000%		7	
	034326	750	FINLANDIA VODKA 750ml	1	$17.99	$9.49	$1,367.24	0.00%	-63.32%	76	0.00%	-63.32%	6	48
					$17.99	$9.49	$1,367.24	0.00%		76	0.000%		6	
	037922	750	STEAMBOAT SKI TOWN VODKA 750ml	D	$24.99	$16.62	$1,274.49	0.00%	23.33%	51	0.00%	23.33%	4	49
					$24.99	$16.62	$1,274.49	0.00%		51	0.000%		4	
	038516	750	WHEATLEY VODKA 750ml	1	$19.99	$10.55	$899.55	0.00%	244.44%	45	0.00%	244.44%	4	50
					$19.99	$10.55	$899.55	0.00%		45	0.000%		4	
	953821	750	HAMMER SPRING HIDDEN VODKA 750ml	1	$18.88	$12.59	$717.44	0.00%	-10.94%	38	0.00%	-10.94%	3	51
					$18.88	$12.59	$717.44	0.00%		38	0.000%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ADF VODKA - BASIC	**036560**	**750**	**GLACIER 45 VODKA 750ml**	**1**	**$17.99**	**$11.60**	**$413.77**	**0.00%**	**-20.00%**	**23**	**0.00%**	**-20.00%**	**2**	**52**
					$17.99	$11.60	$413.77	0.00%		23	0.000%		2	
	039984	**750**	**HIGH WEST VODKA 7000 750ml**	**D**	**$29.99**	**$15.80**	**$359.88**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	**53**
					$29.99	$15.80	$359.88	0.00%		12	0.000%		1	
	Total						**$4,413,173.77**		**-15.48%**	**280,089**		**-17.81%**	**34,314**	

Class Summary

ADF

Bottle Sales	280,089	**Gross Sales**	$4,413,173.77	**Total Items in Class**	126
% of Bottle Sales	8.22%	**% of Gross Sales**	10.82%	**Share/Item**	1.26

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED														
	035628	1750	PINNACLE WHIPPED VODKA 1750ml	1	$24.99	$13.14	$29,488.20	0.06%	-33.87%	1,180	0.04%	-39.16%	229	1
					$24.99	$13.14	$29,488.20	0.06%		1,180	0.037%		229	
	077649	1750	SMIRNOFF CITRUS VODKA 1750ml	1	$25.99	$13.67	$14,632.37	0.03%	-40.04%	563	0.02%	-37.73%	109	2
					$25.99	$13.67	$14,632.37	0.03%		563	0.018%		109	
	077742	1750	SMIRNOFF RASPBERRY VODKA 1750ml	1	$25.99	$13.67	$14,606.38	0.03%	-26.30%	562	0.02%	-23.46%	109	3
					$25.99	$13.67	$14,606.38	0.03%		562	0.018%		109	
	077860	1750	SMIRNOFF WHIPPED CREAM VODKA 1750ml	1	$25.99	$13.67	$10,785.85	0.02%	-22.01%	415	0.01%	-19.01%	81	4
					$25.99	$13.67	$10,785.85	0.02%		415	0.013%		81	
	077849	1750	SMIRNOFF VANILLA VODKA 1750ml	1	$25.99	$13.67	$9,460.36	0.02%	-30.25%	364	0.01%	-27.56%	71	5
					$25.99	$13.67	$9,460.36	0.02%		364	0.012%		71	
	041692	1750	UV BLUE RASPBERRY VODKA PET 1750 ml	1	$22.99	$12.08	$7,977.53	0.02%	-1.72%	347	0.01%	-1.72%	67	6
					$22.99	$12.08	$7,977.53	0.02%		347	0.011%		67	
	034032	1750	ABSOLUT CITRON VODKA 1750ml	D	$44.99	$23.78	$4,319.04	0.01%	-34.64%	96	0.00%	-34.64%	19	7
					$44.99	$23.78	$4,319.04	0.01%		96	0.003%		19	
	041315	1750	BURNETTS MANGO 1750ml	1	$16.99	$8.88	$492.71	0.00%	-77.78%	29	0.00%	-77.78%	6	8
					$16.99	$8.88	$492.71	0.00%		29	0.001%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	033621	375	PINNACLE WHIPPED VODKA 375ml	1	$7.49	$3.95	$7,490.00	0.01%	37.59%	1,000	0.03%	37.59%	42	1
					$7.49	$3.95	$7,490.00	0.01%		1,000	0.032%		42	
	078021	375	SMIRNOFF CITRUS VODKA 375ml	1	$7.99	$4.18	$6,431.95	0.01%	13.89%	805	0.03%	13.89%	34	2
					$7.99	$4.18	$6,431.95	0.01%		805	0.026%		34	
	034034	375	ABSOLUT CITRON VODKA 375ml	D	$11.50	$6.87	$3,101.71	0.01%	115.46%	253	0.01%	200.00%	11	3
					$12.99	$6.87	$2,481.09	0.00%		191	0.006%		8	
					$10.01	$6.87	$620.62	0.00%		62	0.002%		3	
	039492	750	NEW AMSTERDAM PINK WHITNEY LEMONAD 750ml	1	$11.99	$6.30	$81,004.44	0.16%	288.68%	6,756	0.21%	288.68%	563	1
					$11.99	$6.30	$81,004.44	0.16%		6,756	0.214%		563	
	040053	750	DEEP EDDY LEMON VODKA 750ml	1	$18.99	$10.03	$31,067.64	0.06%	121.38%	1,636	0.05%	147.44%	136	2
					$18.99	$10.03	$31,067.64	0.06%		1,636	0.052%		136	
	075181	750	KETEL ONE BOTANICAL GRPFRT/ROSE 750ml	1	$24.99	$13.22	$20,116.95	0.04%	55.47%	805	0.03%	69.00%	67	3
					$24.99	$13.22	$20,116.95	0.04%		805	0.026%		67	
	035626	750	PINNACLE WHIPPED VODKA 750ml	1	$11.99	$6.30	$19,279.92	0.04%	66.86%	1,608	0.05%	66.86%	134	4
					$11.99	$6.30	$19,279.92	0.04%		1,608	0.051%		134	
	075183	750	KETEL ONE BOTANICAL PEACH/ ORANGE 750ml	1	$24.99	$13.22	$18,417.63	0.04%	114.99%	737	0.02%	133.69%	61	5

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	075183				$24.99	$13.22	$18,417.63	0.04%		737	0.023%		61	
	064716	750	CIROC PEACH VODKA 750ml	1	$34.99	$18.54	$17,355.04	0.03%	6.08%	496	0.02%	-9.07%	41	6
					$34.99	$18.54	$17,355.04	0.03%		496	0.016%		41	
	040277	750	FIVE WIVES HEAVENLY VANILLA CUSTA 750ml	1	$17.99	$10.74	$16,234.87	0.03%	-27.69%	905	0.03%	-27.69%	75	7
					$17.99	$9.49	$14,219.99	0.03%		793	0.025%		66	
					$17.99	$11.99	$2,014.88	0.00%		112	0.004%		9	
	034030	750	ABSOLUT CITRON VODKA 750ml	1	$19.99	$10.55	$16,111.94	0.03%	9.38%	806	0.03%	9.38%	67	8
					$19.99	$10.55	$16,111.94	0.03%		806	0.026%		67	
	040327	750	DEEP EDDY RUBY RED GRAPEFRUIT VOD 750ml	1	$18.99	$10.03	$15,362.91	0.03%	46.09%	809	0.03%	63.28%	67	9
					$18.99	$10.03	$15,362.91	0.03%		809	0.026%		67	
	077900	750	SMIRNOFF SOURS BERRY LEMON VODKA 750ml	1	$15.99	$8.43	$15,158.52	0.03%	44.41%	948	0.03%	77.76%	79	10
					$15.99	$8.43	$15,158.52	0.03%		948	0.030%		79	
	064573	750	CIROC PINEAPPLE VODKA 750ml	1	$34.99	$18.54	$14,345.90	0.03%	30.34%	410	0.01%	11.72%	34	11
					$34.99	$18.54	$14,345.90	0.03%		410	0.013%		34	
	039922	750	DEEP EDDY PEACH VODKA 750ml	1	$16.99	$8.96	$14,020.75	0.03%	24.34%	825	0.03%	24.34%	69	12
					$16.99	$8.96	$14,020.75	0.03%		825	0.026%		69	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	040804	750	SKYY INFUSION CITRUS VODKA 750ml	1	$14.99	$7.89	$13,640.90	0.03%	-25.45%	910	0.03%	-25.45%	76	13
					$14.99	$7.89	$13,640.90	0.03%		910	0.029%		76	
	033658	750	SVEDKA MANGO PINEAPPLE VODKA 750ml	1	$15.99	$8.43	$13,527.54	0.03%	1.63%	846	0.03%	1.63%	71	14
					$15.99	$8.43	$13,527.54	0.03%		846	0.027%		71	
	077740	750	SMIRNOFF RASPBERRY VODKA 750ml	1	$15.99	$8.43	$13,047.84	0.03%	-11.81%	816	0.03%	-5.02%	68	15
					$15.99	$8.43	$13,047.84	0.03%		816	0.026%		68	
	041943	750	360 GEORGIA PEACH VODKA 750ml	1	$15.99	$8.43	$12,967.89	0.03%	15.78%	811	0.03%	15.78%	68	16
					$15.99	$8.43	$12,967.89	0.03%		811	0.026%		68	
	041313	750	BURNETTS MANGO VODKA 750ml	1	$7.99	$4.17	$12,584.25	0.02%	49.67%	1,575	0.05%	49.67%	131	17
					$7.99	$4.17	$12,584.25	0.02%		1,575	0.050%		131	
	077858	750	SMIRNOFF WHIPPED CREAM VODKA 750ml	1	$15.99	$8.43	$12,360.27	0.02%	0.48%	773	0.02%	8.21%	64	18
					$15.99	$8.43	$12,360.27	0.02%		773	0.025%		64	
	064512	750	CIROC APPLE VODKA 750ml	1	$34.99	$18.54	$11,861.61	0.02%	29.03%	339	0.01%	10.60%	28	19
					$34.99	$18.54	$11,861.61	0.02%		339	0.011%		28	
	040821	750	SKYY INFUSION PINEAPPLE VODKA 750ml	1	$17.99	$9.49	$11,639.53	0.02%	-9.88%	647	0.02%	-9.88%	54	20
					$17.99	$9.49	$11,639.53	0.02%		647	0.021%		54	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	040193	750	NEW AMSTERDAM PINEAPPLE VODKA 750ml	1	$11.99	$6.30	$11,522.39	0.02%	-11.06%	961	0.03%	-11.06%	80	21
					$11.99	$6.30	$11,522.39	0.02%		961	0.030%		80	
	040594	750	NEW AMSTERDAM PEACH VODKA 750ml	1	$11.99	$6.30	$11,342.54	0.02%	-15.71%	946	0.03%	-15.71%	79	22
					$11.99	$6.30	$11,342.54	0.02%		946	0.030%		79	
	077880	750	SMIRNOFF SOURS WATERMELON VODKA 750ml	D	$14.16	$8.43	$11,178.22	0.02%	-89.61%	840	0.03%	-84.93%	70	23
					$12.32	$8.43	$7,596.46	0.01%		616	0.020%		51	
					$15.99	$8.43	$3,581.76	0.01%		224	0.007%		19	
	041316	750	BURNETTS RASPBERRY VODKA 750ml	1	$7.99	$4.17	$10,187.25	0.02%	-5.87%	1,275	0.04%	-5.87%	106	24
					$7.99	$4.17	$10,187.25	0.02%		1,275	0.040%		106	
	077842	750	SMIRNOFF STRAWBERRY VODKA 750ml	1	$15.99	$8.43	$9,929.79	0.02%	-3.76%	621	0.02%	3.64%	52	25
					$15.99	$8.43	$9,929.79	0.02%		621	0.020%		52	
	034052	750	ABSOLUT RASPBERRI VODKA 750ml	1	$19.99	$10.55	$9,815.09	0.02%	7.29%	491	0.02%	7.29%	41	26
					$19.99	$10.55	$9,815.09	0.02%		491	0.016%		41	
	075165	750	KETEL ONE BOTANICAL CUCUMBER MINT 750ml	1	$24.99	$13.22	$9,746.10	0.02%	16.89%	390	0.01%	27.06%	33	27
					$24.99	$13.22	$9,746.10	0.02%		390	0.012%		33	
	033467	750	ABSOLUT LIME 750ml	1	$19.99	$10.55	$9,595.20	0.02%	8.87%	480	0.02%	8.87%	40	28
					$19.99	$10.55	$9,595.20	0.02%		480	0.015%		40	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	034395	750	EFFEN CUCUMBER VODKA 750ml	1	$24.99	$13.14	$9,259.29	0.02%	0.27%	371	0.01%	0.27%	31	29
					$24.99	$13.14	$9,259.29	0.02%		371	0.012%		31	
	077647	750	SMIRNOFF CITRUS VODKA 750ml	1	$15.99	$8.43	$9,210.24	0.02%	-1.75%	576	0.02%	5.81%	48	30
					$15.99	$8.43	$9,210.24	0.02%		576	0.018%		48	
	033663	750	SVEDKA STRAWBERRY LEMON VODKA 750ml	1	$15.99	$8.43	$8,986.38	0.02%	-2.99%	562	0.02%	-2.99%	47	32
					$15.99	$8.43	$8,986.38	0.02%		562	0.018%		47	
	077847	750	SMIRNOFF VANILLA VODKA 750ml	1	$15.99	$8.43	$8,858.46	0.02%	4.35%	554	0.02%	12.39%	46	33
					$15.99	$8.43	$8,858.46	0.02%		554	0.018%		46	
	040438	750	FIVE WIVES SINFUL CINNAMON VODKA 750ml	1	$16.99	$10.21	$8,852.37	0.02%	-4.76%	555	0.02%	-4.76%	46	31
					$15.99	$8.43	$7,845.00	0.02%		492	0.016%		41	
					$17.99	$11.99	$1,007.37	0.00%		63	0.002%		5	
	036576	750	SVEDKA BLUE RASPBERRY 750ml	1	$15.99	$8.43	$8,810.49	0.02%	13.13%	551	0.02%	13.13%	46	34
					$15.99	$8.43	$8,810.49	0.02%		551	0.017%		46	
	064914	750	CIROC MANGO 750ml	1	$34.99	$18.54	$8,782.49	0.02%	0.93%	251	0.01%	-13.49%	21	35
					$34.99	$18.54	$8,782.49	0.02%		251	0.008%		21	
	033822	750	SVEDKA ORANGE CREAM POP VODKA 750ml	D	$12.99	$6.83	$8,729.28	0.02%	107.30%	672	0.02%	107.30%	56	36
					$12.99	$6.83	$8,729.28	0.02%		672	0.021%		56	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	077852	750	SMIRNOFF WATERMELON VODKA 750ml	1	$15.99	$8.43	$8,634.60	0.02%	-12.36%	540	0.02%	-5.61%	45	37
					$15.99	$8.43	$8,634.60	0.02%		540	0.017%		45	
	034014	750	ABSOLUT APEACH 750ml	1	$19.99	$10.55	$8,535.73	0.02%	17.06%	427	0.01%	17.06%	36	38
					$19.99	$10.55	$8,535.73	0.02%		427	0.014%		36	
	077688	750	SMIRNOFF LIME VODKA 750ml	1	$15.99	$8.43	$8,330.79	0.02%	-25.94%	521	0.02%	-20.24%	43	39
					$15.99	$8.43	$8,330.79	0.02%		521	0.017%		43	
	041693	750	UV BLUE RASPBERRY VODKA 750ml	1	$12.99	$6.83	$7,936.89	0.02%	-4.58%	611	0.02%	-4.58%	51	40
					$12.99	$6.83	$7,936.89	0.02%		611	0.019%		51	
	040831	750	SKYY INFUSION BLOOD ORANGE VODKA 750ml	1	$17.99	$9.49	$7,411.88	0.01%	-10.90%	412	0.01%	-10.90%	34	41
					$17.99	$9.49	$7,411.88	0.01%		412	0.013%		34	
	040813	750	SKYY INFUSION RASPBERRY VODKA 750ml	1	$17.99	$9.49	$7,249.97	0.01%	-10.60%	403	0.01%	-10.60%	34	42
					$17.99	$9.49	$7,249.97	0.01%		403	0.013%		34	
	078073	750	SMIRNOFF ZERO STRAWBERRY ROSE 750ml	1	$15.99	$8.43	$7,195.50	0.01%	185.55%	450	0.01%	251.50%	38	43
					$15.99	$8.43	$7,195.50	0.01%		450	0.014%		38	
	077683	750	SMIRNOFF KISSED CARAMEL VODKA 750ml	1	$15.99	$8.43	$7,067.58	0.01%	10.90%	442	0.01%	19.44%	37	44
					$15.99	$8.43	$7,067.58	0.01%		442	0.014%		37	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	040656	750	360 HUCKLEBERRY VODKA 750ml	1	$15.99	$8.43	$7,035.60	0.01%	-0.50%	440	0.01%	-0.50%	37	45
					$15.99	$8.43	$7,035.60	0.01%		440	0.014%		37	
	077674	750	SMIRNOFF GREEN APPLE VODKA 750ml	1	$15.99	$8.43	$6,939.66	0.01%	-19.15%	434	0.01%	-12.92%	36	46
					$15.99	$8.43	$6,939.66	0.01%		434	0.014%		36	
	034116	750	ABSOLUT MANDRIN VODKA 750ml	1	$19.99	$10.55	$6,536.73	0.01%	3.30%	327	0.01%	3.30%	27	47
					$19.99	$10.55	$6,536.73	0.01%		327	0.010%		27	
	065332	750	CIROC WHITE GRAPE 750ml	D	$30.97	$18.53	$6,463.37	0.01%	651.43%	227	0.01%	1187.88%	19	48
					$26.95	$18.53	$4,958.80	0.01%		184	0.006%		15	
					$34.99	$18.53	$1,504.57	0.00%		43	0.001%		4	
	064750	750	CIROC COCONUT VODKA 750ml	1	$34.99	$18.54	$6,438.16	0.01%	15.48%	184	0.01%	-1.02%	15	49
					$34.99	$18.54	$6,438.16	0.01%		184	0.006%		15	
	077668	750	SMIRNOFF GRAPE VODKA 750ml	1	$15.99	$8.43	$6,188.13	0.01%	0.58%	387	0.01%	8.32%	32	50
					$15.99	$8.43	$6,188.13	0.01%		387	0.012%		32	
	034076	750	ABSOLUT VANILIA VODKA 750ml	1	$19.99	$10.55	$6,156.92	0.01%	-9.40%	308	0.01%	-9.40%	26	51
					$19.99	$10.55	$6,156.92	0.01%		308	0.010%		26	
	036618	750	NEW AMSTERDAM RASPBERRY VODKA 750ml	1	$11.99	$6.30	$6,114.90	0.01%	22.87%	510	0.02%	22.87%	43	52
					$11.99	$6.30	$6,114.90	0.01%		510	0.016%		43	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	034839	750	SVEDKA CITRON VODKA 750ml	1	$12.99	$6.83	$5,949.42	0.01%	19.10%	458	0.01%	19.10%	38	53
					$12.99	$6.83	$5,949.42	0.01%		458	0.015%		38	
	041299	750	BURNETTS CHERRY VODKA 750ml	1	$7.99	$4.17	$5,872.65	0.01%	-17.56%	735	0.02%	-17.56%	61	54
					$7.99	$4.17	$5,872.65	0.01%		735	0.023%		61	
	036769	750	ABSOLUT GRAPEFRUIT 750ml	1	$19.99	$10.55	$5,757.12	0.01%	-10.88%	288	0.01%	-10.88%	24	55
					$19.99	$10.55	$5,757.12	0.01%		288	0.009%		24	
	034449	750	KETEL ONE CITROEN VODKA 750ml	1	$24.99	$13.22	$5,672.73	0.01%	52.13%	227	0.01%	65.37%	19	56
					$24.99	$13.22	$5,672.73	0.01%		227	0.007%		19	
	034267	750	GREY GOOSE LE CITRON VODKA 750ml	1	$33.99	$17.93	$5,642.34	0.01%	17.95%	166	0.01%	17.95%	14	57
					$33.99	$17.93	$5,642.34	0.01%		166	0.005%		14	
	078079	750	SMIRNOFF ZERO WATERMELON MINT 750ml	1	$15.99	$8.43	$5,628.48	0.01%	129.90%	352	0.01%	182.99%	29	58
					$15.99	$8.43	$5,628.48	0.01%		352	0.011%		29	
	036498	750	THREE OLIVES PINK GRAPEFRUIT VODKA 750ml	D	$15.93	$9.49	$5,499.20	0.01%	15.74%	333	0.01%	25.52%	28	59
					$17.99	$9.49	$3,795.89	0.01%		211	0.007%		18	
					$13.86	$9.49	$1,703.31	0.00%		122	0.004%		10	
	077755	750	SMIRNOFF ROOT BEER FLOAT VODKA 750ml	1	$15.99	$8.43	$5,484.57	0.01%	33.35%	343	0.01%	64.15%	29	60
					$15.99	$8.43	$5,484.57	0.01%		343	0.011%		29	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	039709	750	360 MANGO VODKA 750ml	1	$15.99	$8.43	$5,132.79	0.01%	-21.93%	321	0.01%	-21.93%	27	61
					$15.99	$8.43	$5,132.79	0.01%		321	0.010%		27	
	077698	750	SMIRNOFF ORANGE VODKA 750ml	1	$15.99	$8.43	$5,084.82	0.01%	-10.77%	318	0.01%	-3.90%	27	62
					$15.99	$8.43	$5,084.82	0.01%		318	0.010%		27	
	034036	750	ABSOLUT PEARS VODKA 750ml	1	$19.99	$10.55	$5,077.46	0.01%	-12.50%	254	0.01%	-12.50%	21	63
					$19.99	$10.55	$5,077.46	0.01%		254	0.008%		21	
	078071	750	SMIRNOFF ZERO CUCUMBER LIME 750ml	1	$15.99	$8.43	$4,940.91	0.01%	126.79%	309	0.01%	179.17%	26	64
					$15.99	$8.43	$4,940.91	0.01%		309	0.010%		26	
	077637	750	SMIRNOFF CHERRY VODKA 750ml	1	$15.99	$8.43	$4,844.97	0.01%	-22.20%	303	0.01%	-16.21%	25	65
					$15.99	$8.43	$4,844.97	0.01%		303	0.010%		25	
	034605	750	GREY GOOSE LA POIRE VODKA 750ml	D	$30.09	$17.93	$4,297.37	0.01%	99.70%	137	0.00%	161.54%	11	66
					$33.99	$17.93	$3,093.09	0.01%		91	0.003%		8	
					$26.18	$17.93	$1,204.28	0.00%		46	0.001%		4	
	034026	750	ABSOLUT PEPPAR VODKA 750ml	1	$19.99	$10.55	$4,257.87	0.01%	-0.47%	213	0.01%	-0.47%	18	67
					$19.99	$10.55	$4,257.87	0.01%		213	0.007%		18	
	034880	750	STOLICHNAYA VANILLA VODKA 750ml	1	$19.99	$10.55	$4,197.90	0.01%	51.51%	210	0.01%	21.19%	18	68
					$19.99	$10.55	$4,197.90	0.01%		210	0.007%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	039452	750	SALT CITY PEACH VODKA 750ml	1	$19.99	$13.34	$4,106.44	0.01%	79.49%	208	0.01%	139.37%	17	69
					$19.99	$13.34	$4,106.44	0.01%		208	0.007%		17	
	041146	750	SWEET CAROLINA SWEET TEA VODKA 750ml	1	$13.99	$7.36	$3,945.18	0.01%	-2.12%	282	0.01%	-2.12%	24	70
					$13.99	$7.36	$3,945.18	0.01%		282	0.009%		24	
	041941	750	360 BING CHERRY VODKA 750ml	1	$15.99	$8.43	$3,757.65	0.01%	-5.35%	235	0.01%	-5.35%	20	71
					$15.99	$8.43	$3,757.65	0.01%		235	0.007%		20	
	041286	750	BLUE WAVE RASPBERRY VODKA 750ml	1	$7.49	$3.90	$3,707.55	0.01%	-26.50%	495	0.02%	-26.50%	41	72
					$7.49	$3.90	$3,707.55	0.01%		495	0.016%		41	
	039694	750	PRAIRIE ORGANIC CUCUMBER VODKA 750ml	1	$20.99	$11.09	$3,673.25	0.01%	-21.08%	175	0.01%	-21.08%	15	73
					$20.99	$11.09	$3,673.25	0.01%		175	0.006%		15	
	039702	750	HANGAR ONE ROSÉ VODKA 750ml	D	$20.79	$14.28	$3,596.67	0.01%	26.40%	173	0.01%	160.00%	14	74
					$20.79	$14.28	$3,596.67	0.01%		173	0.005%		14	
	034995	750	THREE OLIVES GRAPE VODKA 750ml	1	$17.99	$9.49	$3,580.01	0.01%	-7.04%	199	0.01%	-7.04%	17	75
					$17.99	$9.49	$3,580.01	0.01%		199	0.006%		17	
	036435	750	SVEDKA CUCUMBER LIME VODKA 750ml	D	$15.99	$8.43	$3,565.77	0.01%	60.38%	223	0.01%	60.38%	19	76
					$15.99	$8.43	$3,565.77	0.01%		223	0.007%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	034629	750	PINNACLE RASPBERRY VODKA 750ml	D	$13.27	$7.90	$3,443.55	0.01%	37.44%	249	0.01%	93.16%	21	77
					$14.99	$7.90	$2,248.50	0.00%		150	0.005%		13	
					$11.55	$7.90	$1,195.05	0.00%		99	0.003%		8	
	034436	750	GREY GOOSE L'ORANGE VODKA 750ml	1	$33.99	$17.93	$3,365.01	0.01%	-27.62%	99	0.00%	-27.62%	8	78
					$33.99	$17.93	$3,365.01	0.01%		99	0.003%		8	
	077632	750	SMIRNOFF BLUEBERRY VODKA 750ml	1	$15.99	$8.43	$3,357.90	0.01%	-15.61%	210	0.01%	-9.12%	18	79
					$15.99	$8.43	$3,357.90	0.01%		210	0.007%		18	
	041360	750	UV PINK LEMONADE VODKA 750ml	1	$12.99	$6.83	$3,260.49	0.01%	5.63%	251	0.01%	5.63%	21	80
					$12.99	$6.83	$3,260.49	0.01%		251	0.008%		21	
	039682	750	WILD ROOTS HUCKLEBERRY VODKA 750ml	1	$19.99	$11.72	$3,218.39	0.01%	13.33%	161	0.01%	13.33%	13	81
					$19.99	$11.72	$3,218.39	0.01%		161	0.005%		13	
	039450	750	SALT CITY CITRUS VODKA 750ml	1	$17.99	$13.34	$2,940.87	0.01%	-37.06%	165	0.01%	-37.06%	14	82
					$17.99	$13.34	$2,940.87	0.01%		165	0.005%		14	
	034785	750	PINNACLE GRAPE VODKA 750ml	D	$13.27	$7.90	$2,884.25	0.01%	83.52%	211	0.01%	156.20%	18	85
					$14.99	$7.90	$1,723.85	0.00%		115	0.004%		10	
					$11.55	$7.90	$1,160.40	0.00%		96	0.003%		8	
	034736	750	STOLICHNAYA OHRANJ VODKA 750ml	1	$19.99	$10.55	$2,878.56	0.01%	-2.31%	144	0.00%	-21.86%	12	83

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	034736				$19.99	$10.55	$2,878.56	0.01%		144	0.005%		12	
	035505	750	PINNACLE TROPICAL PUNCH VODKA 750ml	1	$14.99	$7.90	$2,848.10	0.01%	-1.29%	190	0.01%	-1.29%	16	84
					$14.99	$7.90	$2,848.10	0.01%		190	0.006%		16	
	039900	750	360 RED DELICIOUS APPLE VODKA 750ml	1	$15.99	$8.43	$2,782.26	0.01%	-11.63%	174	0.01%	-11.63%	15	86
					$15.99	$8.43	$2,782.26	0.01%		174	0.006%		15	
	039725	750	NEW AMSTERDAM LEMON VODKA 750ml	D	$11.99	$6.30	$2,769.69	0.01%	209.81%	231	0.01%	302.06%	19	87
					$11.99	$6.30	$2,769.69	0.01%		231	0.007%		19	
	041940	750	360 MADAGASCAR VANILLA VODKA 750ml	1	$15.99	$8.43	$2,718.30	0.01%	-35.84%	170	0.01%	-35.84%	14	88
					$15.99	$8.43	$2,718.30	0.01%		170	0.005%		14	
	039918	750	NEW AMSTERDAM APPLE VODKA 750ml	D	$11.99	$6.30	$2,697.75	0.01%	173.09%	225	0.01%	254.41%	19	89
					$11.99	$6.30	$2,697.75	0.01%		225	0.007%		19	
	077658	750	SMIRNOFF CRANBERRY VODKA 750ml	1	$15.99	$8.43	$2,670.33	0.01%	-18.09%	167	0.01%	-11.78%	14	90
					$15.99	$8.43	$2,670.33	0.01%		167	0.005%		14	
	034870	750	STOLICHNAYA RAZBERI VODKA 750ml	D	$17.70	$10.55	$2,665.79	0.01%	50.43%	143	0.00%	71.13%	12	91
					$19.99	$10.55	$2,018.99	0.00%		101	0.003%		8	
					$15.40	$10.55	$646.80	0.00%		42	0.001%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	036473	750	EFFEN GREEN APPLE 750ml	1	$24.99	$13.14	$2,374.05	0.00%	-20.72%	95	0.00%	-20.72%	8	92
					$24.99	$13.14	$2,374.05	0.00%		95	0.003%		8	
	040167	750	WILD ROOTS MARIONBERRY VODKA 750ml	D	$17.99	$13.07	$2,334.73	0.00%	-16.88%	127	0.00%	3.91%	11	93
					$19.99	$13.07	$1,519.24	0.00%		76	0.002%		6	
					$15.99	$13.07	$815.49	0.00%		51	0.002%		4	
	034630	750	PINNACLE STRAWBERRY KIWI VODKA 750ml	D	$13.27	$7.90	$2,269.66	0.00%	79.09%	170	0.01%	151.90%	14	94
					$14.99	$7.90	$1,334.11	0.00%		89	0.003%		7	
					$11.55	$7.90	$935.55	0.00%		81	0.003%		7	
	034573	750	PINNACLE CITRUS VODKA 750ml	D	$9.99	$7.90	$2,167.83	0.00%	153.61%	217	0.01%	153.61%	18	95
					$9.99	$7.90	$2,167.83	0.00%		217	0.007%		18	
	036749	750	SKYY SUN RIPENED WATERMELON 750ml	1	$17.99	$9.49	$2,014.88	0.00%	22.02%	112	0.00%	22.02%	9	96
					$17.99	$9.49	$2,014.88	0.00%		112	0.004%		9	
	036808	750	STOLI CUCUMBER VODKA 750ml	D	$15.93	$9.49	$1,734.67	0.00%	18.74%	104	0.00%	45.70%	9	97
					$17.99	$9.49	$1,277.29	0.00%		71	0.002%		6	
					$13.86	$9.49	$457.38	0.00%		33	0.001%		3	
	040126	750	BURNETTS MANGO PINEAPPLE VODKA 750ml	1	$7.99	$4.17	$1,677.90	0.00%	100.00%	210	0.01%	100.00%	18	98
					$7.99	$4.17	$1,677.90	0.00%		210	0.007%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADM VODKA - FLAVORED	034984	750	THREE OLIVES CITRUS 750ml	1	$17.99	$9.49	$1,601.11	0.00%	-33.53%	89	0.00%	-33.53%	7	99
					$17.99	$9.49	$1,601.11	0.00%		89	0.003%		7	
	035780	750	PINNACLE CAKE VODKA 750ml	D	$14.99	$7.90	$1,543.97	0.00%	-19.88%	103	0.00%	-19.88%	9	100
					$14.99	$7.90	$1,543.97	0.00%		103	0.003%		9	
	037012	750	SVEDKA ROSE VODKA 750ml	1	$15.99	$8.43	$1,503.06	0.00%	-34.32%	94	0.00%	-34.32%	8	101
					$15.99	$8.43	$1,503.06	0.00%		94	0.003%		8	
	036606	750	DEEP EDDY ORANGE 750ml	S	$18.99	$10.03	$1,139.40	0.00%	100.00%	60	0.00%	100.00%	5	102
					$18.99	$10.03	$1,139.40	0.00%		60	0.002%		5	
	064418	750	CIROC SUMMER WATERMELON 750ml	L	$34.99	$18.54	$839.76	0.00%	-28.72%	24	0.00%	-28.72%	2	103
					$34.99	$18.54	$839.76	0.00%		24	0.001%		2	
	035179	750	PEARL BLUEBERRY 750ml	1	$9.99	$5.24	$559.44	0.00%	-43.21%	56	0.00%	-43.21%	5	104
					$9.99	$5.24	$559.44	0.00%		56	0.002%		5	
	067161	750	THREE OLIVES ROSE VODKA 750ml	D	$15.93	$9.49	$491.61	0.00%	-8.18%	31	0.00%	5.26%	3	105
					$17.99	$9.49	$269.85	0.00%		15	0.000%		1	
					$13.86	$9.49	$221.76	0.00%		16	0.001%		1	
	066972	750	STOLI CRUSHED MANGO VODKA 750ml	D	$15.04	$8.96	$479.89	0.00%	32.98%	31	0.00%	84.31%	3	106
					$16.99	$8.96	$322.81	0.00%		19	0.001%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ADM VODKA - FLAVORED	**066972**				$13.09	$8.96	$157.08	0.00%		12	0.000%		1	
	039651	**750**	**WESTERN SON LIME VODKA 750ml**	**D**	**$15.04**	**$8.89**	**$462.90**	**0.00%**	**62.91%**	**30**	**0.00%**	**132.43%**	**3**	**107**
					$16.99	$8.89	$305.82	0.00%		18	0.001%		2	
					$13.09	$8.89	$157.08	0.00%		12	0.000%		1	
	035136	**750**	**FINLANDIA GRAPEFRUIT VODKA 750ml**	**S**	**$17.99**	**$9.49**	**$431.76**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	**108**
					$17.99	$9.49	$431.76	0.00%		24	0.001%		2	
	039671	**750**	**360 LIME FLAVORED VODKA 750ml**	**1**	**$15.99**	**$8.43**	**$191.88**	**0.00%**	**38.46%**	**12**	**0.00%**	**38.46%**	**1**	**109**
					$15.99	$8.43	$191.88	0.00%		12	0.000%		1	
	037044	**750**	**STOLICHNAYA LIME VODKA 750ml**	**1**	**$19.99**	**$10.55**	**$179.91**	**0.00%**	**-79.16%**	**9**	**0.00%**	**-83.33%**	**1**	**110**
					$19.99	$10.55	$179.91	0.00%		9	0.000%		1	
	034606	**750**	**GREY GOOSE LA VANILLE VODKA 750ml**	**D**	**$29.99**	**$15.80**	**$89.97**	**0.00%**	**-88.89%**	**3**	**0.00%**	**-88.89%**	**0**	**111**
					$29.99	$15.80	$89.97	0.00%		3	0.000%		0	
	Total						**$939,797.17**		**8.14%**	**57,139**		**13.96%**	**5,071**	

Class Summary

ADM

Bottle Sales	57,139	**Gross Sales**	$939,797.17	**Total Items in Class**	129
% of Bottle Sales	1.68%	**% of Gross Sales**	2.30%	**Share/Item**	1.29

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ADU VODKA - MISC & ACQUAVIT														
	951389	**1000**	**BRENNIVIN AQUAVIT 1000 ml**	**L**	**$51.95**	**$27.27**	**$935.10**	**0.13%**	**75.13%**	**18**	**0.09%**	**75.00%**	**2**	**1**
					$51.95	$27.27	$935.10	0.13%		18	0.086%		2	
	041838	**1750**	**EVERCLEAR ALCOHOL 190PR 1750ml**	**1**	**$34.99**	**$18.46**	**$23,828.19**	**3.22%**	**2.96%**	**681**	**3.27%**	**2.96%**	**132**	**1**
					$34.99	$18.46	$23,828.19	3.22%		681	3.270%		132	
	Total						**$24,763.29**		**4.82%**	**699**		**4.22%**	**134**	

Class Summary

ADU	**Bottle Sales**	699	**Gross Sales**	$24,763.29	**Total Items in Class**	2
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.06%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADW VODKA - DOMESTIC														
	036759	1000	DENTED BRICK WELL VODKA 1000 ml	1	$15.99	$9.23	$138,351.37	1.85%	-11.45%	8,663	1.50%	-22.53%	963	1
					$15.99	$9.23	$138,351.37	1.85%		8,663	1.498%		963	
	036711	1000	FIVE WIVES VODKA 1000 ml	1	$25.99	$13.89	$16,337.70	0.22%	-23.07%	630	0.11%	-23.07%	70	2
					$25.99	$12.08	$14,398.46	0.19%		554	0.096%		62	
					$25.99	$15.70	$1,939.24	0.03%		76	0.013%		8	
	036585	1000	BEEHIVE ORGANIC VODKA 1000 ml	1	$26.99	$15.95	$12,793.26	0.17%	-38.60%	474	0.08%	-38.60%	53	3
					$26.99	$15.95	$12,793.26	0.17%		474	0.082%		53	
	075175	1000	KAMCHATKA 1000ml	1	$7.29	$3.80	$5,562.27	0.07%	-98.52%	763	0.13%	-98.52%	85	4
					$7.29	$3.80	$5,562.27	0.07%		763	0.132%		85	
	038087	1000	PLATINUM 7X VODKA PET 1000ml	1	$12.99	$6.83	$4,546.50	0.06%	-44.13%	350	0.06%	-44.13%	39	5
					$12.99	$6.83	$4,546.50	0.06%		350	0.061%		39	
	036889	1000	BARTON NATURALS VODKA 1000ml	1	$6.99	$3.64	$4,061.19	0.05%	2.74%	581	0.10%	2.74%	65	6
					$6.99	$3.64	$4,061.19	0.05%		581	0.100%		65	
	036900	1750	BARTON NATURALS VODKA PET 1750ml	1	$10.99	$5.69	$14,473.83	0.19%	23.85%	1,317	0.23%	23.85%	256	1
					$10.99	$5.69	$14,473.83	0.19%		1,317	0.228%		256	
	039593	1750	SUGAR HOUSE VODKA 1750ml	1	$37.99	$24.00	$8,357.80	0.11%	-45.54%	220	0.04%	-45.54%	43	2
					$37.99	$24.00	$8,357.80	0.11%		220	0.038%		43	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ADW VODKA - DOMESTIC	**038508**	**1750**	**WESTERN SON TEXAS VODKA 1750ml**	**1**	**$28.99**	**$12.08**	**$463.84**	**0.01%**	**-85.45%**	**16**	**0.00%**	**-85.45%**	**3**	**3**
					$28.99	$12.08	$463.84	0.01%		16	0.003%		3	
	038179	**200**	**TITOS HANDMADE VODKA 200 ml**	**D**	**$7.99**	**$4.21**	**$10,379.01**	**0.14%**	**203.29%**	**1,299**	**0.22%**	**203.29%**	**29**	**1**
					$7.99	$4.21	$10,379.01	0.14%		1,299	0.225%		29	
	038084	**375**	**PLATINUM 7X VODKA 375 ml**	**1**	**$5.99**	**$3.14**	**$14,819.26**	**0.20%**	**37.67%**	**2,474**	**0.43%**	**37.67%**	**103**	**1**
					$5.99	$3.14	$14,819.26	0.20%		2,474	0.428%		103	
	036968	**375**	**NEW AMSTERDAM VODKA 375ml**	**D**	**$6.19**	**$3.68**	**$7,047.05**	**0.09%**	**47.85%**	**1,075**	**0.19%**	**102.49%**	**45**	**2**
					$6.99	$3.68	$5,473.17	0.07%		783	0.135%		33	
					$5.39	$3.68	$1,573.88	0.02%		292	0.050%		12	
	036673	**750**	**FIVE WIVES PREMIUM POTATO VODKA 750ml**	**1**	**$29.95**	**$15.28**	**$3,996.40**	**0.05%**	**-36.65%**	**136**	**0.02%**	**-36.65%**	**11**	**1**
					$29.95	$13.19	$3,517.20	0.05%		120	0.021%		10	
					$29.95	$17.37	$479.20	0.01%		16	0.003%		1	
	034546	**750**	**PEARL VODKA 750ml**	**1**	**$9.99**	**$5.24**	**$2,387.61**	**0.03%**	**-36.99%**	**239**	**0.04%**	**-36.99%**	**20**	**2**
					$9.99	$5.24	$2,387.61	0.03%		239	0.041%		20	
	036851	**750**	**KID CURRY LUXURY COLD FILTER VODKA 750ml**	**D**	**$22.33**	**$19.38**	**$491.26**	**0.01%**	**615.61%**	**22**	**0.00%**	**850.00%**	**2**	**3**
					$22.33	$19.38	$491.26	0.01%		22	0.004%		2	
	919105	**750**	**SRIL ART VODKA 750ml**	**1**	**$34.99**	**$23.33**	**$419.88**	**0.01%**	**-58.54%**	**12**	**0.00%**	**-58.54%**	**1**	**4**
					$34.99	$23.33	$419.88	0.01%		12	0.002%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ADW VODKA - DOMESTIC	**037658**	**750**	**ROOFRAISER VODKA 750ml**	**1**	**$21.99**	**$14.60**	**$219.90**	**0.00%**	**-47.79%**	**10**	**0.00%**	**-52.54%**	**1**	**5**
					$21.99	$14.60	$219.90	0.00%		10	0.002%		1	
	953822	**750**	**HAMMER SPRING VODKA 750ml**	**1**	**$26.88**	**$17.89**	**$188.16**	**0.00%**	**-30.77%**	**7**	**0.00%**	**-30.77%**	**1**	**6**
					$26.88	$17.89	$188.16	0.00%		7	0.001%		1	
	952822	**750**	**MOAB DISTILLING CLASS 5 VODKA 750ml**	**1**	**$24.99**	**$16.62**	**$149.94**	**0.00%**	**-78.13%**	**6**	**0.00%**	**-78.13%**	**1**	**7**
					$24.99	$16.62	$149.94	0.00%		6	0.001%		1	
	Total						**$245,046.23**		**-14.09%**	**18,294**		**-10.26%**	**1,788**	

Class Summary

ADW

Bottle Sales	18,294	**Gross Sales**	$245,046.23	**Total Items in Class**	21
% of Bottle Sales	0.54%	**% of Gross Sales**	0.60%	**Share/Item**	0.21

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ADX VODKA - IMPORTED														
	035242	1000	PINNACLE VODKA 1000ml	1	$16.99	$8.96	$3,907.70	0.71%	-36.25%	230	0.94%	-36.25%	26	1
					$16.99	$8.96	$3,907.70	0.71%		230	0.935%		26	
	035902	1000	WODKA VODKA 1000ml	1	$13.99	$7.11	$3,077.80	0.56%	52.57%	220	0.89%	52.57%	24	2
					$13.99	$7.11	$3,077.80	0.56%		220	0.895%		24	
	036924	750	HAKU VODKA 750ml	1	$31.99	$16.87	$4,798.50	0.87%	65.71%	150	0.61%	65.71%	13	1
					$31.99	$16.87	$4,798.50	0.87%		150	0.610%		13	
	037022	750	NEFT VODKA USA 750ml	1	$29.99	$14.28	$3,238.92	0.59%	-11.41%	108	0.44%	-14.42%	9	2
					$29.99	$14.28	$3,238.92	0.59%		108	0.439%		9	
	033757	750	ABSOLUT ELYX 750ml	1	$29.99	$15.80	$329.89	0.06%	214.27%	11	0.04%	266.67%	1	3
					$29.99	$15.80	$329.89	0.06%		11	0.045%		1	
	909238	750	BLAVOD BLACK VODKA 750ml	U	$22.65	$11.90	$22.65	0.00%	100.00%	1	0.00%	100.00%	0	4
					$22.65	$11.90	$22.65	0.00%		1	0.004%		0	
	Total						$15,375.46		5.35%	720		0.76%	73	

Class Summary

ADX	**Bottle Sales**	720	**Gross Sales**	$15,375.46	**Total Items in Class**	6
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.04%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHG GIN - DRY														
	029287	1000	BARTON GIN 1000ml	D	$9.49	$4.97	$4,033.25	0.01%	16.31%	425	0.03%	16.31%	47	1
					$9.49	$4.97	$4,033.25	0.01%		425	0.027%		47	
	028627	1000	HENDRICKS GIN 1000 ml	1	$43.99	$23.25	$3,167.28	0.01%	1352.36%	72	0.00%	1425.00%	8	2
					$43.99	$23.25	$3,167.28	0.01%		72	0.005%		8	
	028868	1750	TANQUERAY GIN 1750ml	1	$46.99	$24.84	$44,593.51	0.14%	-21.40%	949	0.06%	-21.40%	185	1
					$46.99	$24.84	$44,593.51	0.14%		949	0.061%		185	
	031473	1750	NEW AMSTERDAM GIN 1750ml	1	$29.99	$15.80	$41,626.12	0.13%	-30.26%	1,388	0.09%	-33.06%	270	2
					$29.99	$15.80	$41,626.12	0.13%		1,388	0.090%		270	
	028238	1750	BOMBAY SAPPHIRE GIN 1750ml	1	$49.99	$26.44	$38,142.37	0.12%	-17.37%	763	0.05%	-17.37%	148	3
					$49.99	$26.44	$38,142.37	0.12%		763	0.049%		148	
	030238	1750	GILBEYS GIN PET 1750ml	1	$16.99	$8.89	$22,545.73	0.07%	-24.04%	1,327	0.09%	-24.04%	258	4
					$16.99	$8.89	$22,545.73	0.07%		1,327	0.086%		258	
	029288	1750	BARTON GIN 1750ml	1	$13.45	$7.00	$15,992.05	0.05%	-6.56%	1,189	0.08%	-6.56%	231	5
					$13.45	$7.00	$15,992.05	0.05%		1,189	0.077%		231	
	032238	1750	SEAGRAMS EXTRA DRY GIN 1750ml	1	$24.99	$13.14	$14,194.32	0.04%	-41.10%	568	0.04%	-41.10%	110	6
					$24.99	$13.14	$14,194.32	0.04%		568	0.037%		110	
	028628	1750	HENDRICKS GIN 1750ml	1	$69.99	$37.08	$13,718.04	0.04%	-44.06%	196	0.01%	-50.45%	38	7
					$69.99	$37.08	$13,718.04	0.04%		196	0.013%		38	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHG GIN - DRY	029568	1750	BURNETTS GIN 1750ml	1	$18.99	$9.95	$11,792.79	0.04%	-29.70%	621	0.04%	-29.70%	121	8
					$18.99	$9.95	$11,792.79	0.04%		621	0.040%		121	
	030318	1750	GORDONS LONDON DRY GIN 1750ml	1	$21.99	$11.55	$10,775.10	0.03%	-15.80%	490	0.03%	-15.80%	95	9
					$21.99	$11.55	$10,775.10	0.03%		490	0.032%		95	
	029208	1750	BARON ROTHSCHILD GIN 1750ml	1	$13.99	$7.29	$5,540.04	0.02%	-35.14%	396	0.03%	-35.14%	77	10
					$13.99	$7.29	$5,540.04	0.02%		396	0.026%		77	
	030058	1750	FLEISCHMANNS GIN 1750ml	1	$16.99	$8.88	$3,788.77	0.01%	-35.65%	223	0.01%	-35.65%	43	11
					$16.99	$8.88	$3,788.77	0.01%		223	0.014%		43	
	028235	375	BOMBAY SAPPHIRE GIN 375ml	1	$14.49	$7.63	$6,491.52	0.02%	16.43%	448	0.03%	16.43%	19	1
					$14.49	$7.63	$6,491.52	0.02%		448	0.029%		19	
	030234	375	GILBEYS GIN 375ml	1	$4.99	$2.62	$5,409.16	0.02%	12.73%	1,084	0.07%	12.73%	45	2
					$4.99	$2.62	$5,409.16	0.02%		1,084	0.070%		45	
	028865	375	TANQUERAY GIN ROUND 375ml	1	$14.49	$7.67	$5,303.34	0.02%	4.36%	366	0.02%	4.36%	15	3
					$14.49	$7.67	$5,303.34	0.02%		366	0.024%		15	
	902708	375	BEEHIVE JACK RABBIT GIN 375 ml	1	$17.99	$12.00	$1,781.01	0.01%	100.00%	99	0.01%	100.00%	4	4
					$17.99	$12.00	$1,781.01	0.01%		99	0.006%		4	
	028625	750	HENDRICKS GIN 750ml	1	$39.99	$21.12	$47,530.11	0.14%	66.70%	1,189	0.08%	81.00%	99	1
					$39.99	$21.12	$47,530.11	0.14%		1,189	0.077%		99	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHG GIN - DRY	028236	750	BOMBAY SAPPHIRE GIN 750ml	1	$26.99	$14.28	$45,154.27	0.14%	3.45%	1,673	0.11%	3.45%	139	2
					$26.99	$14.28	$45,154.27	0.14%		1,673	0.108%		139	
	028866	750	TANQUERAY GIN 750ml	1	$26.99	$14.28	$43,615.84	0.13%	32.40%	1,616	0.10%	43.00%	135	3
					$26.99	$14.28	$43,615.84	0.13%		1,616	0.104%		135	
	030666	750	BEEHIVE JACK RABBIT GIN 750ml	1	$28.99	$18.03	$31,946.98	0.10%	-43.94%	1,102	0.07%	-51.68%	92	4
					$28.99	$18.03	$31,946.98	0.10%		1,102	0.071%		92	
	028206	750	BOMBAY GIN 750ml	1	$18.99	$10.03	$20,243.34	0.06%	-5.13%	1,066	0.07%	-5.13%	89	5
					$18.99	$10.03	$20,243.34	0.06%		1,066	0.069%		89	
	028086	750	BEEFEATER GIN 750ml	1	$22.99	$12.15	$17,541.37	0.05%	27.18%	763	0.05%	27.18%	64	6
					$22.99	$12.15	$17,541.37	0.05%		763	0.049%		64	
	029120	750	AVIATION GIN 750ml	1	$24.99	$12.99	$17,243.10	0.05%	-0.16%	690	0.04%	-0.16%	58	7
					$24.99	$12.99	$17,243.10	0.05%		690	0.045%		58	
	031475	750	NEW AMSTERDAM GIN 750ml	1	$17.99	$9.49	$17,036.53	0.05%	-13.27%	947	0.06%	-13.27%	79	8
					$17.99	$9.49	$17,036.53	0.05%		947	0.061%		79	
	029326	750	BEEHIVE GIN BARREL RES 750ml	1	$38.99	$26.09	$10,050.41	0.03%	25.49%	259	0.02%	39.83%	22	9
					$38.99	$26.09	$10,050.41	0.03%		259	0.017%		22	
	032650	750	UNCLE VAL'S BOTANICAL GIN 750ml	1	$29.99	$13.46	$9,476.84	0.03%	-5.35%	316	0.02%	-5.35%	26	10
					$29.99	$13.46	$9,476.84	0.03%		316	0.020%		26	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHG GIN - DRY	030236	750	GILBEYS GIN 750ml	1	$8.49	$4.44	$7,292.91	0.02%	-15.21%	859	0.06%	-15.21%	72	11
					$8.49	$4.44	$7,292.91	0.02%		859	0.056%		72	
	032236	750	SEAGRAMS EXTRA DRY GIN 750ml	1	$13.99	$7.36	$6,421.41	0.02%	-25.17%	459	0.03%	-25.17%	38	12
					$13.99	$7.36	$6,421.41	0.02%		459	0.030%		38	
	028350	750	BROKERS GIN 750ml	1	$22.99	$12.15	$6,368.23	0.02%	-8.28%	277	0.02%	-8.28%	23	13
					$22.99	$12.15	$6,368.23	0.02%		277	0.018%		23	
	028886	750	TANQUERAY TEN GIN 750ml	1	$37.99	$20.13	$6,230.36	0.02%	-40.22%	164	0.01%	-43.36%	14	14
					$37.99	$20.13	$6,230.36	0.02%		164	0.011%		14	
	028465	750	DRUMSHANBO GUNPOWDER GIN 750ml	L	$36.99	$19.52	$5,844.42	0.02%	134.43%	158	0.01%	134.43%	13	15
					$36.99	$19.52	$5,844.42	0.02%		158	0.010%		13	
	028698	750	MONOPOLOWA VIENNA DRY GIN 750ml	1	$12.99	$7.36	$5,663.64	0.02%	-42.86%	436	0.03%	-42.86%	36	16
					$12.99	$7.36	$5,663.64	0.02%		436	0.028%		36	
	028210	750	BOMBAY SAPPHIRE EAST GIN 750ml	1	$26.99	$14.28	$5,532.95	0.02%	-30.11%	205	0.01%	-30.11%	17	17
					$26.99	$14.28	$5,532.95	0.02%		205	0.013%		17	
	030316	750	GORDONS LONDON DRY GIN 750ml	1	$10.99	$5.77	$4,374.02	0.01%	-6.37%	398	0.03%	-6.37%	33	18
					$10.99	$5.77	$4,374.02	0.01%		398	0.026%		33	
	948146	750	RANSOM DRY GIN 750ml	L	$22.99	$15.12	$4,230.16	0.01%	-14.14%	184	0.01%	-14.14%	15	19
					$22.99	$15.12	$4,230.16	0.01%		184	0.012%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AHG GIN - DRY	**028246**	**750**	**BOODLES BRITISH GIN 750ml**	**1**	**$21.99**	**$11.62**	**$3,870.24**	**0.01%**	**-30.15%**	**176**	**0.01%**	**-30.15%**	**15**	**20**
					$21.99	$11.62	$3,870.24	0.01%		176	0.011%		15	
	032112	**750**	**SALT CITY LAKESIDE GIN 750ml**	**1**	**$19.99**	**$9.98**	**$3,758.12**	**0.01%**	**100.00%**	**188**	**0.01%**	**100.00%**	**16**	**21**
					$19.99	$9.98	$3,758.12	0.01%		188	0.012%		16	
	901815	**750**	**SALT FLATS GT GIN 750ml**	**1**	**$19.99**	**$11.32**	**$2,998.50**	**0.01%**	**100.00%**	**150**	**0.01%**	**100.00%**	**13**	**22**
					$19.99	$11.32	$2,998.50	0.01%		150	0.010%		13	
	Total						**$571,318.15**		**-12.08%**	**23,879**		**-13.04%**	**2,822**	

Class Summary

AHG

Bottle Sales	23,879	**Gross Sales**	$571,318.15	**Total Items in Class**	44
% of Bottle Sales	0.70%	**% of Gross Sales**	1.40%	**Share/Item**	0.44

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHM GIN - FLAVORED														
	033258	1750	SEAGRAMS LIME TWISTED GIN 1750ml	1	$24.99	$13.14	$21,316.47	0.71%	-20.44%	853	0.54%	-20.44%	166	1
					$24.99	$13.14	$21,316.47	0.71%		853	0.539%		166	
	028890	750	TANQUERAY RANGPUR GIN 750ml	1	$26.99	$14.28	$12,685.30	0.42%	38.01%	470	0.30%	49.06%	39	1
					$26.99	$14.28	$12,685.30	0.42%		470	0.297%		39	
	033256	750	SEAGRAMS LIME TWISTED GIN 750ml	1	$13.99	$7.36	$9,653.10	0.32%	-20.42%	690	0.44%	-20.42%	58	2
					$13.99	$7.36	$9,653.10	0.32%		690	0.436%		58	
	919493	750	RANSOM OLD TOM GIN 750ml	L	$31.99	$21.16	$3,678.85	0.12%	44.09%	115	0.07%	44.09%	10	3
					$31.99	$21.16	$3,678.85	0.12%		115	0.073%		10	
	902814	750	RUSSELL HENRY LIME GIN 750ml	1	$25.29	$16.50	$354.06	0.01%	100.00%	14	0.01%	100.00%	1	4
					$25.29	$16.50	$354.06	0.01%		14	0.009%		1	
	Total						$47,687.78		0.18%	2,142		-1.90%	273	

Class Summary

AHM

Bottle Sales	2,142	**Gross Sales**	$47,687.78	**Total Items in Class**	5
% of Bottle Sales	0.06%	**% of Gross Sales**	0.12%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHW GIN - DOMESTIC														
	029902	1000	DENTED BRICK WELL GIN 1000 ml	1	$15.99	$9.23	$37,628.43	1.07%	-16.33%	2,357	1.11%	-26.80%	262	1
					$15.99	$9.23	$37,628.43	1.07%		2,357	1.109%		262	
	030870	1000	LEWIS & CLARK NORTHWEST GIN 1000 ml	1	$16.99	$8.96	$1,546.09	0.04%	-23.33%	91	0.04%	-23.33%	10	2
					$16.99	$8.96	$1,546.09	0.04%		91	0.043%		10	
	031474	375	NEW AMSTERDAM GIN 375 ml	1	$7.99	$4.21	$6,503.86	0.18%	26.88%	814	0.38%	26.88%	34	1
					$7.99	$4.21	$6,503.86	0.18%		814	0.383%		34	
	031066	750	MADAM PATTIRINI GIN 750ml	1	$22.99	$13.83	$27,773.37	0.80%	-5.18%	1,263	0.59%	-5.18%	105	1
					$21.99	$11.62	$24,210.99	0.69%		1,101	0.518%		92	
					$23.99	$16.03	$3,562.38	0.11%		162	0.076%		14	
	031495	750	NEW WORLD OOMAW GIN 750ml	1	$31.99	$21.32	$10,364.76	0.29%	2.43%	324	0.15%	2.43%	27	2
					$31.99	$21.32	$10,364.76	0.29%		324	0.152%		27	
	029054	750	ALPINE GIN 750ml	1	$27.99	$19.97	$8,145.09	0.23%	117.14%	291	0.14%	117.14%	24	3
					$27.99	$19.97	$8,145.09	0.23%		291	0.137%		24	
	031862	750	PRAIRIE ORGANIC GIN 750ml	1	$20.99	$11.09	$5,079.58	0.14%	-16.61%	242	0.11%	-16.61%	20	4
					$20.99	$11.09	$5,079.58	0.14%		242	0.114%		20	
	955658	750	HOLYSTONE BOSUNS NAVY GIN 750ml	1	$38.95	$25.99	$1,869.60	0.05%	92.86%	48	0.02%	92.86%	4	5
					$38.95	$25.99	$1,869.60	0.05%		48	0.023%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AHW GIN - DOMESTIC	029392	750	BIG GIN LONDON DRY GIN 750ml	1	$24.99	$16.62	$1,399.44	0.04%	52.86%	56	0.03%	94.57%	5	6
					$24.99	$16.62	$1,399.44	0.04%		56	0.026%		5	
	953404	750	MOAB DISTILLING SPOT ON GIN 750ml	L	$26.99	$17.96	$1,349.50	0.04%	4.23%	50	0.02%	4.23%	4	7
					$26.99	$17.96	$1,349.50	0.04%		50	0.024%		4	
	031296	750	MILES GIN 750ml	1	$11.99	$6.30	$1,282.93	0.04%	-35.05%	107	0.05%	-35.05%	9	8
					$11.99	$6.30	$1,282.93	0.04%		107	0.050%		9	
	953928	750	HAMMER SPRING GIN 750ml	1	$30.88	$20.57	$926.40	0.03%	25.00%	30	0.01%	25.00%	3	9
					$30.88	$20.57	$926.40	0.03%		30	0.014%		3	
	000632	750	DEATHS DOOR GIN 750ml	X	$13.50	$13.14	$175.50	0.00%	-96.82%	13	0.01%	-94.12%	1	10
					$13.50	$13.14	$175.50	0.00%		13	0.006%		1	
	030339	750	GREAT BASIN BRISTLECONE GIN 750ml	1	$21.99	$13.26	$131.94	0.00%	-12.50%	6	0.00%	-12.50%	1	11
					$21.99	$13.26	$131.94	0.00%		6	0.003%		1	
	029394	750	BIG GIN BOURBON BARREL GIN 750ml	D	$28.99	$19.30	$115.96	0.00%	-85.71%	4	0.00%	-85.71%	0	12
					$28.99	$19.30	$115.96	0.00%		4	0.002%		0	
	Total						$104,292.45		-4.45%	5,696		-11.33%	509	

Class Summary

AHW

Bottle Sales	5,696	**Gross Sales**	$104,292.45	**Total Items in Class**	15
% of Bottle Sales	0.17%	**% of Gross Sales**	0.26%	**Share/Item**	0.15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AHX GIN - IMPORTED														
	028693	**1000**	**MONKEY 47 GIN SCHWARZWALD 1000ml**	**1**	**$51.99**	**$27.35**	**$7,226.61**	**0.83%**	**26.47%**	**139**	**0.54%**	**26.47%**	**15**	**1**
					$51.99	$27.35	$7,226.61	0.83%		139	0.540%		15	
	031507	**1000**	**MR BOSTON ENGLISH MARKET GIN 1000ml**	**1**	**$9.49**	**$4.97**	**$180.31**	**0.02%**	**0.00%**	**19**	**0.07%**	**0.00%**	**2**	**2**
					$9.49	$4.97	$180.31	0.02%		19	0.074%		2	
	028624	**375**	**HENDRICKS GIN 375ml**	**1**	**$17.99**	**$9.49**	**$2,626.54**	**0.30%**	**15.26%**	**146**	**0.57%**	**28.07%**	**6**	**1**
					$17.99	$9.49	$2,626.54	0.30%		146	0.567%		6	
	028778	**750**	**ROKU GIN 750ml**	**1**	**$32.99**	**$17.40**	**$12,107.33**	**1.39%**	**104.95%**	**367**	**1.43%**	**118.18%**	**31**	**1**
					$32.99	$17.40	$12,107.33	1.39%		367	1.426%		31	
	028905	**750**	**THE BOTANIST GIN 750ml**	**L**	**$39.99**	**$21.12**	**$1,479.63**	**0.17%**	**54.75%**	**37**	**0.14%**	**47.01%**	**3**	**2**
					$39.99	$21.12	$1,479.63	0.17%		37	0.144%		3	
	Total						**$23,620.42**		**47.81%**	**708**		**52.95%**	**57**	

Class Summary

AHX

Bottle Sales	708	**Gross Sales**	$23,620.42	**Total Items in Class**	6
% of Bottle Sales	0.02%	**% of Gross Sales**	0.06%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALE														
RUM - LIGHT														
	043127	1000	BACARDI SUPERIOR RUM 1000ml	1	$18.99	$10.03	$41,170.32	0.19%	-6.85%	2,168	0.14%	-6.85%	241	1
					$18.99	$10.03	$41,170.32	0.19%		2,168	0.142%		241	
	046206	1000	DENTED BRICK WELL WHITE RUM 1000 ml	1	$15.99	$9.23	$19,279.91	0.09%	13.29%	1,209	0.08%	-0.88%	134	2
					$15.99	$9.23	$19,279.91	0.09%		1,209	0.079%		134	
	046187	1000	CORAL BAY LIGHT RUM 1000ml	1	$9.08	$4.75	$4,086.00	0.02%	-23.26%	450	0.03%	-23.26%	50	3
					$9.08	$4.75	$4,086.00	0.02%		450	0.030%		50	
	044706	1000	LEWIS & CLARK SILVER RUM 1000 ml	1	$16.99	$8.96	$458.73	0.00%	-28.57%	27	0.00%	-28.57%	3	4
					$16.99	$8.96	$458.73	0.00%		27	0.002%		3	
	045217	1000	MR BOSTON LIGHT RUM 1000ml	1	$9.08	$4.75	$381.36	0.00%	100.00%	42	0.00%	100.00%	5	5
					$9.08	$4.75	$381.36	0.00%		42	0.003%		5	
	043128	1750	BACARDI SUPERIOR RUM 1750ml	1	$26.99	$14.21	$93,250.45	0.43%	-16.26%	3,455	0.23%	-16.26%	672	1
					$26.99	$14.21	$93,250.45	0.43%		3,455	0.227%		672	
	045098	1750	MONTEGO BAY SILVER RUM 1750ml	1	$16.99	$8.89	$28,407.28	0.13%	-24.59%	1,672	0.11%	-33.47%	325	2
					$16.99	$8.89	$28,407.28	0.13%		1,672	0.110%		325	
	045218	1750	MR BOSTON LIGHT RUM 1750ml	1	$13.99	$7.29	$18,131.04	0.08%	-26.65%	1,296	0.09%	-26.65%	252	3
					$13.99	$7.29	$18,131.04	0.08%		1,296	0.085%		252	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALE RUM - LIGHT	045018	1750	MONARCH PLATA RUM 1750ml	1	$14.99	$7.82	$14,585.27	0.07%	-16.67%	973	0.06%	-16.67%	189	4
					$14.99	$7.82	$14,585.27	0.07%		973	0.064%		189	
	043388	1750	CASTILLO SILVER RUM 1750ml	1	$15.99	$8.36	$6,875.70	0.03%	-11.33%	430	0.03%	-11.33%	84	5
					$15.99	$8.36	$6,875.70	0.03%		430	0.028%		84	
	044518	1750	CRUZAN LIGHT RUM 1750ml	1	$23.99	$12.61	$5,061.89	0.02%	-29.56%	211	0.01%	-29.56%	41	6
					$23.99	$12.61	$5,061.89	0.02%		211	0.014%		41	
	043848	1750	RONRICO LIGHT 1750ml	1	$13.99	$7.29	$1,678.80	0.01%	59.38%	120	0.01%	59.38%	23	7
					$13.99	$7.29	$1,678.80	0.01%		120	0.008%		23	
	043330	1750	CAPT'N MORGAN WHITE RUM 1750ml	1	$26.99	$14.21	$809.70	0.00%	-95.19%	30	0.00%	-95.19%	6	8
					$26.99	$14.21	$809.70	0.00%		30	0.002%		6	
	043123	200	BACARDI SUPERIOR RUM 200ml	D	$4.79	$2.53	$847.83	0.00%	-46.10%	177	0.01%	-46.10%	4	1
					$4.79	$2.53	$847.83	0.00%		177	0.012%		4	
	043124	375	BACARDI SUPERIOR RUM 375ml	1	$7.99	$4.21	$15,684.37	0.07%	6.25%	1,963	0.13%	6.25%	82	1
					$7.99	$4.21	$15,684.37	0.07%		1,963	0.129%		82	
	045094	375	MONTEGO BAY RUM SILVER 375ml	1	$4.49	$2.35	$5,935.78	0.03%	-20.33%	1,322	0.09%	-20.33%	55	2
					$4.49	$2.35	$5,935.78	0.03%		1,322	0.087%		55	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALE RUM - LIGHT	043126	750	BACARDI SUPERIOR RUM 750ml	1	$15.99	$8.43	$38,727.78	0.18%	31.67%	2,422	0.16%	31.67%	202	1
					$15.99	$8.43	$38,727.78	0.18%		2,422	0.159%		202	
	043328	750	CAPT'N MORGAN WHITE RUM 750ml	1	$15.99	$8.43	$11,288.94	0.05%	-23.32%	706	0.05%	-32.91%	59	2
					$15.99	$8.43	$11,288.94	0.05%		706	0.046%		59	
	045096	750	MONTEGO BAY RUM SILVER 750ml	1	$6.99	$3.64	$11,142.06	0.05%	-9.65%	1,594	0.10%	-9.65%	133	3
					$6.99	$3.64	$11,142.06	0.05%		1,594	0.105%		133	
	046015	750	ANTELOPE ISLAND RUM 750ml	1	$21.99	$13.26	$2,199.00	0.01%	-30.86%	100	0.01%	-30.86%	8	4
					$21.99	$13.26	$2,199.00	0.01%		100	0.007%		8	
	901816	750	SALT FLATS PARABOLICA LIGHT RUM 750ml	1	$19.99	$10.65	$2,038.98	0.01%	100.00%	102	0.01%	100.00%	9	5
					$19.99	$10.65	$2,038.98	0.01%		102	0.007%		9	
	045016	750	MONARCH PLATA RUM 750ml	D	$4.99	$3.64	$364.27	0.00%	-92.85%	73	0.00%	-92.85%	6	6
					$4.99	$3.64	$364.27	0.00%		73	0.005%		6	
	042780	750	BARBANCOURT WHITE RHUM 750ml	S	$14.99	$7.60	$29.98	0.00%	-96.00%	2	0.00%	-96.00%	0	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ALE RUM - LIGHT	**042780**				$14.99	$7.60	$29.98	0.00%		2	0.000%		0	
	Total						**$322,435.44**		**-15.57%**	**20,544**		**-18.68%**	**2,582**	

Class Summary

ALE

Bottle Sales	20,544	**Gross Sales**	$322,435.44	**Total Items in Class**	25
% of Bottle Sales	0.60%	**% of Gross Sales**	0.79%	**Share/Item**	0.25

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALJ RUM - DARK														
	043037	1000	BACARDI GOLD RUM 1000ml	1	$18.99	$10.03	$11,071.17	0.11%	-22.64%	583	0.07%	-22.64%	65	1
					$18.99	$10.03	$11,071.17	0.11%		583	0.070%		65	
	046137	1000	CORAL BAY PREMIUM GOLD RUM 1000ml	1	$9.08	$4.75	$2,469.76	0.02%	-47.74%	272	0.03%	-47.74%	30	2
					$9.08	$4.75	$2,469.76	0.02%		272	0.033%		30	
	045068	1750	MONTEGO BAY GOLD RUM 1750ml	1	$16.99	$8.89	$33,640.20	0.33%	-23.15%	1,980	0.24%	-32.20%	385	1
					$16.99	$8.89	$33,640.20	0.33%		1,980	0.238%		385	
	043038	1750	BACARDI GOLD RUM 1750ml	1	$26.99	$14.21	$23,751.20	0.23%	-33.05%	880	0.11%	-33.05%	171	2
					$26.99	$14.21	$23,751.20	0.23%		880	0.106%		171	
	042668	1750	MOUNT GAY ECLIPSE RUM 1750ml	D	$35.40	$21.12	$5,680.58	0.06%	1.21%	154	0.02%	26.64%	30	3
					$39.99	$21.12	$4,078.98	0.04%		102	0.012%		20	
					$30.80	$21.12	$1,601.60	0.02%		52	0.006%		10	
	043788	1750	RONRICO GOLD RUM 1750 ml	1	$13.99	$7.29	$1,273.09	0.01%	27.14%	91	0.01%	27.14%	18	4
					$13.99	$7.29	$1,273.09	0.01%		91	0.011%		18	
	045064	375	MONTEGO BAY GOLD RUM 375ml	1	$4.49	$2.35	$8,679.17	0.09%	-8.23%	1,933	0.23%	-8.23%	81	1
					$4.49	$2.35	$8,679.17	0.09%		1,933	0.233%		81	
	043034	375	BACARDI GOLD RUM 375ml	1	$7.99	$4.21	$4,913.85	0.05%	-16.21%	615	0.07%	-16.21%	26	2

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALJ RUM - DARK	043034				$7.99	$4.21	$4,913.85	0.05%		615	0.074%		26	
	045066	750	MONTEGO BAY GOLD RUM 750ml	1	$6.99	$3.64	$10,645.77	0.10%	-33.76%	1,523	0.18%	-33.76%	127	1
					$6.99	$3.64	$10,645.77	0.10%		1,523	0.183%		127	
	043036	750	BACARDI GOLD RUM 750ml	1	$15.99	$8.43	$9,897.81	0.10%	-3.48%	619	0.07%	-3.48%	52	2
					$15.99	$8.43	$9,897.81	0.10%		619	0.074%		52	
	042777	750	RON ZACAPA 23YR RUM 750ml	1	$44.99	$23.78	$8,188.18	0.08%	128.35%	182	0.02%	108.05%	15	3
					$44.99	$23.78	$8,188.18	0.08%		182	0.022%		15	
	043109	750	BACARDI BLACK RUM 750ml	1	$15.99	$8.43	$6,971.64	0.07%	19.33%	436	0.05%	19.33%	36	4
					$15.99	$8.43	$6,971.64	0.07%		436	0.052%		36	
	044486	750	CRUZAN DARK RUM 750ml	1	$12.99	$6.83	$6,157.26	0.06%	-29.81%	474	0.06%	-29.81%	40	5
					$12.99	$6.83	$6,157.26	0.06%		474	0.057%		40	
	042370	750	BACARDI 8 RUM 750ml	1	$27.99	$14.81	$5,122.17	0.05%	-13.21%	183	0.02%	-13.21%	15	6
					$27.99	$14.81	$5,122.17	0.05%		183	0.022%		15	
	043878	750	KIRK & SWEENEY GRAN RESERVA SUPERI 750ml	L	$51.99	$27.20	$4,575.12	0.04%	100.00%	88	0.01%	100.00%	7	7
					$51.99	$27.20	$4,575.12	0.04%		88	0.011%		7	
	042666	750	MOUNT GAY ECLIPSE RUM 750ml	1	$21.99	$11.62	$3,166.56	0.03%	54.22%	144	0.02%	54.22%	12	8
					$21.99	$11.62	$3,166.56	0.03%		144	0.017%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ALJ RUM - DARK	**043876**	**750**	**KIRK & SWEENEY GRAN RESERVA RUM 750ml**	**L**	**$41.99**	**$21.88**	**$2,141.49**	**0.02%**	**100.00%**	**51**	**0.01%**	**100.00%**	**4**	**9**
					$41.99	$21.88	$2,141.49	0.02%		51	0.006%		4	
	042513	**750**	**COCKSPUR VSOR RUM 12 YR 750ml**	**X**	**$29.20**	**$17.17**	**$652.65**	**0.01%**	**267.28%**	**23**	**0.00%**	**416.67%**	**2**	**10**
					$25.41	$17.17	$355.74	0.00%		14	0.002%		1	
					$32.99	$17.17	$296.91	0.00%		9	0.001%		1	
	919088	**750**	**KID CURRY SHERRY CASK AGED RUM 750ml**	**D**	**$34.99**	**$33.47**	**$139.96**	**0.00%**	**94.32%**	**4**	**0.00%**	**100.00%**	**0**	**11**
					$34.99	$33.47	$139.96	0.00%		4	0.000%		0	
	Total						**$149,137.63**		**-14.12%**	**10,235**		**-20.85%**	**1,116**	

Class Summary

ALJ

Bottle Sales	10,235	**Gross Sales**	$149,137.63	**Total Items in Class**	20
% of Bottle Sales	0.30%	**% of Gross Sales**	0.37%	**Share/Item**	0.2

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED														
	043337	1000	CAPT'N MORGAN SPICED RUM 1000ml	1	$22.99	$12.15	$53,359.79	0.07%	-53.38%	2,321	0.06%	-59.47%	258	1
					$22.99	$12.15	$53,359.79	0.07%		2,321	0.057%		258	
	042717	1000	MALIBU COCONUT RUM 1000ml	1	$22.99	$12.15	$42,186.65	0.06%	-34.72%	1,835	0.04%	-43.24%	204	2
					$22.99	$12.15	$42,186.65	0.06%		1,835	0.045%		204	
	045887	1000	SAILOR JERRY SPICED RUM 1000ml	1	$22.99	$12.15	$32,179.94	0.04%	-20.30%	1,406	0.03%	-20.30%	156	3
					$22.99	$12.15	$32,179.94	0.04%		1,406	0.034%		156	
	044260	1000	BLACKHEART PREMIUM SPICED RUM 1000ml	1	$17.99	$9.49	$755.58	0.00%	100.00%	42	0.00%	100.00%	5	4
					$17.99	$9.49	$755.58	0.00%		42	0.001%		5	
	043338	1750	CAPT'N MORGAN SPICED RUM 1750ml	1	$29.99	$15.80	$117,818.74	0.16%	-1.84%	3,926	0.10%	15.70%	763	1
					$29.99	$15.80	$117,818.74	0.16%		3,926	0.096%		763	
	045888	1750	SAILOR JERRY SPICED RUM 1750ml	1	$32.99	$17.39	$54,037.62	0.07%	-26.43%	1,638	0.04%	-24.06%	319	2
					$32.99	$17.39	$54,037.62	0.07%		1,638	0.040%		319	
	042718	1750	MALIBU COCONUT RUM 1750ml	1	$32.99	$17.39	$51,485.39	0.07%	11.41%	1,561	0.04%	8.04%	304	3
					$32.99	$17.39	$51,485.39	0.07%		1,561	0.038%		304	
	046506	1750	KRAKEN BLACK SPICED RUM 1750ml	1	$29.99	$15.80	$43,005.66	0.06%	-20.40%	1,434	0.04%	-20.40%	279	4
					$29.99	$15.80	$43,005.66	0.06%		1,434	0.035%		279	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	043242	1750	CAPT'N MORGAN SPICED RUM 100 1750ml	1	$34.99	$18.46	$41,778.06	0.06%	-24.96%	1,194	0.03%	-24.96%	232	5
					$34.99	$18.46	$41,778.06	0.06%		1,194	0.029%		232	
	042385	1750	BARBAROSSA SPICED RUM 1750ml	1	$17.99	$9.42	$37,808.61	0.05%	-7.09%	2,139	0.05%	-7.09%	416	6
					$17.99	$9.42	$37,808.61	0.05%		2,139	0.052%		416	
	044259	1750	BLACKHEART PREMIUM SPICED RUM 1750ml	1	$27.99	$14.73	$33,140.16	0.05%	-36.43%	1,184	0.03%	-36.43%	230	7
					$27.99	$14.73	$33,140.16	0.05%		1,184	0.029%		230	
	043028	1750	ADMIRAL NELSON SPICED RUM 1750ml	1	$18.99	$9.95	$27,003.78	0.04%	-23.25%	1,422	0.03%	-23.25%	277	8
					$18.99	$9.95	$27,003.78	0.04%		1,422	0.035%		277	
	043138	1750	BACARDI LIMON RUM 1750ml	1	$26.99	$14.21	$20,647.35	0.03%	-0.77%	765	0.02%	-0.77%	149	9
					$26.99	$14.21	$20,647.35	0.03%		765	0.019%		149	
	044412	1750	CALICO JACK COCONUT RUM 1750ml	1	$21.99	$11.55	$8,070.33	0.01%	-14.92%	367	0.01%	-14.92%	71	10
					$21.99	$11.55	$8,070.33	0.01%		367	0.009%		71	
	044275	1750	BURNETTS SPICED RUM 1750ml	1	$16.99	$8.88	$5,080.01	0.01%	-42.31%	299	0.01%	-32.13%	58	11
					$16.99	$8.88	$5,080.01	0.01%		299	0.007%		58	
	043334	375	CAPT'N MORGAN SPICED RUM 375ml	1	$9.99	$5.27	$23,096.88	0.03%	23.28%	2,312	0.06%	23.28%	96	1
					$9.99	$5.27	$23,096.88	0.03%		2,312	0.057%		96	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ALP RUM - SPICED AND FLAVORED	**045884**	**375**	**SAILOR JERRY SPICED RUM 375ml**	**1**	**$9.99**	**$5.27**	**$18,871.11**	**0.03%**	**2.96%**	**1,889**	**0.05%**	**2.96%**	**79**	**2**
					$9.99	$5.27	$18,871.11	0.03%		1,889	0.046%		79	
	042714	**375**	**MALIBU COCONUT RUM 375ml**	**1**	**$7.99**	**$4.21**	**$13,199.48**	**0.02%**	**25.00%**	**1,652**	**0.04%**	**25.00%**	**69**	**3**
					$7.99	$4.21	$13,199.48	0.02%		1,652	0.040%		69	
	043134	**375**	**BACARDI LIMON RUM 375ml**	**D**	**$7.99**	**$4.18**	**$3,947.06**	**0.01%**	**60.00%**	**494**	**0.01%**	**60.00%**	**21**	**4**
					$7.99	$4.18	$3,947.06	0.01%		494	0.012%		21	
	042716	**750**	**MALIBU COCONUT RUM 750ml**	**1**	**$16.99**	**$8.96**	**$60,800.20**	**0.08%**	**102.45%**	**3,580**	**0.09%**	**115.96%**	**298**	**1**
					$16.99	$8.96	$60,800.20	0.08%		3,580	0.088%		298	
	043336	**750**	**CAPT'N MORGAN SPICED RUM 750ml**	**1**	**$18.99**	**$10.03**	**$54,255.34**	**0.08%**	**42.80%**	**2,866**	**0.07%**	**42.80%**	**239**	**2**
					$18.99	$10.03	$54,255.34	0.08%		2,866	0.070%		239	
	042382	**750**	**BARBAROSSA SPICED RUM 750ml**	**1**	**$5.99**	**$3.11**	**$33,220.54**	**0.05%**	**-28.41%**	**5,546**	**0.14%**	**-28.41%**	**462**	**3**
					$5.99	$3.11	$33,220.54	0.05%		5,546	0.136%		462	
	045886	**750**	**SAILOR JERRY SPICED RUM 750ml**	**1**	**$19.99**	**$10.55**	**$26,366.81**	**0.04%**	**-25.74%**	**1,319**	**0.03%**	**-25.74%**	**110**	**4**
					$19.99	$10.55	$26,366.81	0.04%		1,319	0.032%		110	
	043643	**750**	**PARROT BAY COCONUT RUM 90 PRF 750ml**	**1**	**$15.99**	**$8.43**	**$26,271.57**	**0.04%**	**-6.73%**	**1,643**	**0.04%**	**-6.73%**	**137**	**5**
					$15.99	$8.43	$26,271.57	0.04%		1,643	0.040%		137	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	046504	750	KRAKEN BLACK SPICED RUM 750ml	1	$20.99	$11.09	$22,123.46	0.03%	-4.96%	1,054	0.03%	-4.96%	88	6
					$20.99	$11.09	$22,123.46	0.03%		1,054	0.026%		88	
	043316	750	CAPT'N MORGAN PRIVATE STOCK RU 750ml	1	$24.99	$13.22	$21,719.28	0.03%	-11.26%	872	0.02%	-11.26%	73	7
					$24.99	$13.22	$21,719.28	0.03%		872	0.021%		73	
	044258	750	BLACKHEART PREMIUM SPICED RUM 750ml	1	$14.99	$7.89	$21,051.94	0.03%	25.88%	1,406	0.03%	46.87%	117	8
					$14.99	$7.89	$21,051.94	0.03%		1,406	0.034%		117	
	042687	750	MALIBU BLACK RUM 750ml	1	$16.99	$8.96	$17,583.64	0.02%	-8.02%	1,036	0.03%	-14.15%	86	9
					$16.99	$8.96	$17,583.64	0.02%		1,036	0.025%		86	
	043244	750	CAPT'N MORGAN SPICED RUM 100 750ml	1	$21.99	$11.62	$16,558.47	0.02%	-16.52%	753	0.02%	-16.52%	63	10
					$21.99	$11.62	$16,558.47	0.02%		753	0.018%		63	
	072911	750	CAPTAIN MORGAN ORANGE VANILLA TWIST750ml	1	$18.99	$10.03	$15,970.59	0.02%	100.00%	841	0.02%	100.00%	70	11
					$18.99	$10.03	$15,970.59	0.02%		841	0.021%		70	
	042699	750	MALIBU MANGO RUM 750ml	1	$16.99	$8.96	$13,829.86	0.02%	50.33%	814	0.02%	60.35%	68	12
					$16.99	$8.96	$13,829.86	0.02%		814	0.020%		68	
	043086	750	BACARDI COCO 750ml	1	$15.99	$8.43	$13,015.86	0.02%	-2.81%	814	0.02%	-2.81%	68	13
					$15.99	$8.43	$13,015.86	0.02%		814	0.020%		68	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	044419	750	CRUZAN BLACK CHERRY RUM 750ml	1	$9.99	$5.24	$11,468.52	0.02%	-12.76%	1,148	0.03%	-12.76%	96	14
					$9.99	$5.24	$11,468.52	0.02%		1,148	0.028%		96	
	043136	750	BACARDI LIMON RUM 750ml	1	$15.99	$8.43	$10,393.50	0.01%	0.00%	650	0.02%	0.00%	54	15
					$15.99	$8.43	$10,393.50	0.01%		650	0.016%		54	
	043302	750	CAPT'N MORGAN BLACK SPICED RUM 94 750ml	1	$19.99	$10.56	$9,583.17	0.01%	-24.95%	483	0.01%	-24.95%	40	16
					$19.99	$10.56	$9,583.17	0.01%		483	0.012%		40	
	043051	750	BACARDI DRAGON BERRY RUM 750ml	1	$15.99	$8.43	$9,562.02	0.01%	7.38%	598	0.01%	7.38%	50	17
					$15.99	$8.43	$9,562.02	0.01%		598	0.015%		50	
	043296	750	CAPT'N MORGAN SILVER SPICED RU 750ml	1	$18.99	$10.03	$9,532.98	0.01%	25.65%	502	0.01%	25.65%	42	18
					$18.99	$10.03	$9,532.98	0.01%		502	0.012%		42	
	042242	750	BLUE CHAIR BAY COCONUT RUM 750ml	1	$17.99	$8.43	$9,426.76	0.01%	25.12%	524	0.01%	25.12%	44	19
					$17.99	$8.43	$9,426.76	0.01%		524	0.013%		44	
	043145	750	BACARDI PINEAPPLE FUSION RUM 750ml	1	$15.99	$8.43	$8,298.81	0.01%	22.88%	519	0.01%	22.88%	43	20
					$15.99	$8.43	$8,298.81	0.01%		519	0.013%		43	
	043501	750	BACARDI RASPBERRY RUM 750ml	1	$15.99	$8.43	$8,218.86	0.01%	30.27%	514	0.01%	30.27%	43	21
					$15.99	$8.43	$8,218.86	0.01%		514	0.013%		43	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	080024	750	BLUE CHAIR BAY BANANA RUM CREAM 750ml	1	$17.99	$8.43	$7,375.90	0.01%	35.96%	410	0.01%	35.96%	34	22
					$17.99	$8.43	$7,375.90	0.01%		410	0.010%		34	
	042676	750	MALIBU PASSION FRUIT RUM 750ml	1	$16.99	$8.96	$7,118.81	0.01%	58.24%	419	0.01%	68.80%	35	23
					$16.99	$8.96	$7,118.81	0.01%		419	0.010%		35	
	044476	750	CRUZAN COCONUT RUM 750ml	1	$12.99	$6.83	$6,962.64	0.01%	-27.37%	536	0.01%	-27.37%	45	24
					$12.99	$6.83	$6,962.64	0.01%		536	0.013%		45	
	951365	750	PLANTATION PINEAPPLE RUM 750ml	1	$29.99	$15.41	$6,057.98	0.01%	-27.61%	202	0.00%	-27.61%	17	25
					$29.99	$15.41	$6,057.98	0.01%		202	0.005%		17	
	044520	750	CRUZAN VANILLA RUM 750ml	1	$12.99	$6.83	$6,053.34	0.01%	-8.03%	466	0.01%	-8.03%	39	26
					$12.99	$6.83	$6,053.34	0.01%		466	0.011%		39	
	046497	750	KRAKEN BLACK SPICED RUM 70 PROOF 750ml	1	$17.99	$9.49	$5,918.71	0.01%	-47.55%	329	0.01%	-53.38%	27	27
					$17.99	$9.49	$5,918.71	0.01%		329	0.008%		27	
	044410	750	CALICO JACK COCONUT RUM 750ml	1	$9.99	$5.24	$5,634.36	0.01%	21.69%	564	0.01%	21.69%	47	28
					$9.99	$5.24	$5,634.36	0.01%		564	0.014%		47	
	043026	750	ADMIRAL NELSON SPICED RUM 750ml	1	$9.99	$5.23	$5,604.39	0.01%	-43.45%	561	0.01%	-43.45%	47	29
					$9.99	$5.23	$5,604.39	0.01%		561	0.014%		47	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	043095	750	BACARDI MANGO FUSION RUM 750ml	1	$15.99	$8.43	$5,580.51	0.01%	-9.51%	349	0.01%	-9.51%	29	30
					$15.99	$8.43	$5,580.51	0.01%		349	0.009%		29	
	043319	750	PARROT BAY COCONUT RUM 750ml	1	$13.99	$7.37	$5,458.03	0.01%	-43.01%	397	0.01%	-43.01%	33	31
					$13.99	$7.37	$5,458.03	0.01%		397	0.010%		33	
	043205	750	BACARDI OAKHEART SPICED RUM 750ml	1	$15.99	$8.43	$5,308.68	0.01%	-21.62%	332	0.01%	-21.62%	28	32
					$15.99	$8.43	$5,308.68	0.01%		332	0.008%		28	
	043647	750	PARROT BAY PINEAPPLE RUM 750ml	1	$13.99	$7.37	$5,108.28	0.01%	-0.52%	372	0.01%	-0.52%	31	33
					$13.99	$7.37	$5,108.28	0.01%		372	0.009%		31	
	043747	750	BACARDI LIME RUM 750ml	1	$15.99	$8.43	$4,573.14	0.01%	51.65%	286	0.01%	51.65%	24	34
					$15.99	$8.43	$4,573.14	0.01%		286	0.007%		24	
	044499	750	CRUZAN MANGO RUM 750ml	1	$12.99	$6.83	$4,143.81	0.01%	-7.85%	319	0.01%	19.83%	27	35
					$12.99	$6.83	$4,143.81	0.01%		319	0.008%		27	
	044456	750	CRUZAN RASPBERRY RUM 750ml	1	$12.99	$6.83	$3,858.03	0.01%	-30.82%	297	0.01%	-30.82%	25	36
					$12.99	$6.83	$3,858.03	0.01%		297	0.007%		25	
	043615	750	MALIBU LIME RUM 750ml	1	$16.99	$8.96	$3,516.93	0.00%	85.64%	207	0.01%	98.03%	17	37
					$16.99	$8.96	$3,516.93	0.00%		207	0.005%		17	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALP RUM - SPICED AND FLAVORED	918907	750	BRIGHAM SPICED RUM 750ml	1	$24.99	$16.69	$3,423.63	0.00%	33.33%	137	0.00%	33.33%	11	38
					$24.99	$16.69	$3,423.63	0.00%		137	0.003%		11	
	949292	750	OUTLAW DISTILLERY SPICED RUM 750ml	L	$24.95	$16.59	$2,844.30	0.00%	6.14%	114	0.00%	6.14%	10	39
					$24.95	$16.59	$2,844.30	0.00%		114	0.003%		10	
	043646	750	PARROT BAY PASSION FRUIT RUM 750ml	1	$13.99	$7.37	$2,811.99	0.00%	7.69%	201	0.00%	7.69%	17	40
					$13.99	$7.37	$2,811.99	0.00%		201	0.005%		17	
	066518	750	RUMHAVEN COCONUT RUM 750ml	1	$15.99	$8.43	$2,766.27	0.00%	22.22%	173	0.00%	22.22%	14	41
					$15.99	$8.43	$2,766.27	0.00%		173	0.004%		14	
	043645	750	PARROT BAY MANGO RUM 750ml	1	$13.99	$7.37	$1,882.62	0.00%	-35.91%	138	0.00%	-35.91%	12	42
					$13.99	$7.37	$1,882.62	0.00%		138	0.003%		12	
	044277	750	BURNETTS SPICED RUM 750ml	1	$8.99	$4.70	$1,591.23	0.00%	82.62%	177	0.00%	161.00%	15	43
					$8.99	$4.70	$1,591.23	0.00%		177	0.004%		15	
	043644	750	PARROT BAY KEY LIME RUM 750ml	1	$13.99	$7.37	$1,580.87	0.00%	-23.49%	113	0.00%	-23.49%	9	44
					$13.99	$7.37	$1,580.87	0.00%		113	0.003%		9	
	044087	750	ADMIRAL NELSON WATERMELON RUM 750ml	1	$9.99	$5.23	$1,368.63	0.00%	117.34%	137	0.00%	218.71%	11	45
					$9.99	$5.23	$1,368.63	0.00%		137	0.003%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ALP RUM - SPICED AND FLAVORED	**044436**	**750**	**CRUZAN BANANA RUM 750ml**	**S**	**$13.13**	**$6.91**	**$472.68**	**0.00%**	**100.00%**	**36**	**0.00%**	**100.00%**	**3**	**46**
					$13.13	$6.91	$472.68	0.00%		36	0.001%		3	
	918668	**750**	**OUTLAW DISTILLING COFFEE RUM 750ml**	**U**	**$26.95**	**$17.94**	**$350.35**	**0.00%**	**-17.65%**	**13**	**0.00%**	**-17.65%**	**1**	**47**
					$26.95	$17.94	$350.35	0.00%		13	0.000%		1	
	043482	**750**	**BACARDI GRAPEFRUIT RUM 750ml**	**D**	**$15.99**	**$8.43**	**$47.97**	**0.00%**	**-93.33%**	**3**	**0.00%**	**-93.33%**	**0**	**48**
					$15.99	$8.43	$47.97	0.00%		3	0.000%		0	
	Total						**$1,154,138.46**		**-8.47%**	**62,650**		**-3.66%**	**6,882**	

Class Summary

ALP

Bottle Sales	62,650	**Gross Sales**	$1,154,138.46	**Total Items in Class**	71
% of Bottle Sales	1.84%	**% of Gross Sales**	2.83%	**Share/Item**	0.71

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALU RUM - MISC														
	043371	750	APPLETON EST SIGNATURE BLEND RUM 750ml	1	$18.99	$10.02	$11,678.85	0.42%	40.80%	615	0.47%	40.80%	51	1
					$18.99	$10.02	$11,678.85	0.42%		615	0.466%		51	
	045036	750	MONARCH 151 PR RUM 750ml	1	$16.99	$8.96	$10,465.84	0.37%	-2.10%	616	0.47%	-2.10%	51	2
					$16.99	$8.96	$10,465.84	0.37%		616	0.467%		51	
	042166	750	MYERS ORIGINAL DARK RUM 750ml	1	$19.99	$10.56	$9,695.15	0.35%	1706.67%	485	0.37%	1706.67%	40	3
					$19.99	$10.56	$9,695.15	0.35%		485	0.368%		40	
	042566	750	GOSLINGS BLACK SEAL RUM 750ml	1	$18.99	$10.03	$8,089.74	0.29%	-5.08%	426	0.32%	12.73%	36	4
					$18.99	$10.03	$8,089.74	0.29%		426	0.323%		36	
	042983	750	ZAYA GRAN RESERVA RUM 750ml	1	$29.99	$14.20	$6,054.74	0.22%	18.18%	202	0.15%	18.18%	17	5
					$29.99	$14.20	$6,054.74	0.22%		202	0.153%		17	
	043432	750	DON Q 151 RUM 750ml	1	$24.99	$13.21	$3,798.48	0.14%	-45.45%	152	0.12%	-45.45%	13	6
					$24.99	$13.21	$3,798.48	0.14%		152	0.115%		13	
	042753	750	PYRAT RUM XO RESERVE 750ml	1	$24.99	$13.14	$3,273.69	0.12%	35.44%	131	0.10%	53.91%	11	7
					$24.99	$13.14	$3,273.69	0.12%		131	0.099%		11	
	042599	750	LEBLON CACHACA 750ml	1	$27.28	$14.36	$2,291.52	0.08%	355.56%	84	0.06%	355.56%	7	8
					$27.28	$14.36	$2,291.52	0.08%		84	0.064%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ALU RUM - MISC	**953266**	**750**	**AVUA PRATA CACHACA 750ml**	**X**	**$35.40**	**$18.33**	**$1,734.60**	**0.06%**	**-7.69%**	**49**	**0.04%**	**-7.69%**	**4**	**9**
					$35.40	$18.33	$1,734.60	0.06%		49	0.037%		4	
	917888	**750**	**RON ABUELO ANEJO RUM12YR 750ml**	**X**	**$44.98**	**$26.67**	**$1,381.58**	**0.05%**	**429.32%**	**35**	**0.03%**	**725.00%**	**3**	**10**
					$39.14	$26.67	$1,330.76	0.05%		34	0.026%		3	
					$50.82	$26.67	$50.82	0.00%		1	0.001%		0	
	042649	**750**	**FLOR DE CANA CENTENARIO 18YR 750ml**	**S**	**$48.02**	**$25.39**	**$624.26**	**0.02%**	**0.06%**	**13**	**0.01%**	**0.00%**	**1**	**11**
					$48.02	$25.39	$624.26	0.02%		13	0.010%		1	
	044526	**750**	**CRUZAN EST SNGL BARREL RUM 750ml**	**L**	**$27.99**	**$14.74**	**$307.89**	**0.01%**	**-83.87%**	**11**	**0.01%**	**-83.87%**	**1**	**12**
					$27.99	$14.74	$307.89	0.01%		11	0.008%		1	
	Total						**$59,396.34**		**30.84%**	**2,819**		**35.22%**	**235**	

Class Summary

ALU

Bottle Sales	2,819	**Gross Sales**	$59,396.34	**Total Items in Class**	13
% of Bottle Sales	0.08%	**% of Gross Sales**	0.15%	**Share/Item**	0.13

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ALW RUM - DOMESTIC														
	043721	**750**	**THE REAL MCCOY RUM 5YR 750ml**	**1**	**$28.99**	**$15.27**	**$4,870.32**	**0.85%**	**64.08%**	**168**	**0.68%**	**64.08%**	**14**	**1**
					$28.99	$15.27	$4,870.32	0.85%		168	0.678%		14	
	046929	**750**	**SUGAR HOUSE SILVER RUM 750ml**	**1**	**$21.95**	**$17.34**	**$4,324.15**	**0.75%**	**4.65%**	**197**	**0.79%**	**4.65%**	**16**	**2**
					$21.95	$17.34	$4,324.15	0.75%		197	0.795%		16	
	043618	**750**	**BACARDI ANEJO CUATRO 750ml**	**D**	**$15.93**	**$9.49**	**$2,762.41**	**0.48%**	**101.83%**	**171**	**0.69%**	**170.71%**	**14**	**3**
					$17.99	$9.49	$1,709.05	0.30%		95	0.383%		8	
					$13.86	$9.49	$1,053.36	0.18%		76	0.307%		6	
	046060	**750**	**BRIGHAM RUM SILVER 750ml**	**1**	**$26.99**	**$18.03**	**$2,456.09**	**0.43%**	**49.40%**	**91**	**0.37%**	**49.40%**	**8**	**4**
					$26.99	$18.03	$2,456.09	0.43%		91	0.367%		8	
	043722	**750**	**THE REAL MCCOY RUM 12YR 750ml**	**1**	**$49.99**	**$26.44**	**$649.87**	**0.11%**	**0.00%**	**13**	**0.05%**	**0.00%**	**1**	**5**
					$49.99	$26.44	$649.87	0.11%		13	0.052%		1	
	Total						**$15,062.84**		**53.32%**	**640**		**80.13%**	**53**	

Class Summary

ALW	**Bottle Sales**	640	**Gross Sales**	$15,062.84	**Total Items in Class**	5
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.04%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ALX RUM - IMPORTED														
	043533	1000	PLANTATION RUM OFTD 1000 ml	1	$29.99	$15.40	$7,707.43	1.11%	31.31%	257	0.78%	31.31%	29	1
					$29.99	$15.40	$7,707.43	1.11%		257	0.777%		29	
	952003	1000	NEISSON AGRICOLE BLANC RHUM 1000 ml	L	$37.99	$19.61	$1,177.69	0.17%	246.15%	31	0.09%	246.15%	3	2
					$37.99	$19.61	$1,177.69	0.17%		31	0.094%		3	
	043874	750	KIRK & SWEENEY RESERVA RUM 750ml	1	$31.99	$16.56	$5,822.18	0.83%	100.00%	182	0.55%	100.00%	15	1
					$31.99	$16.56	$5,822.18	0.83%		182	0.550%		15	
	043426	750	DON Q CRISTAL RUM 750ml	1	$14.99	$7.89	$3,897.40	0.56%	14.12%	260	0.79%	14.12%	22	2
					$14.99	$7.89	$3,897.40	0.56%		260	0.786%		22	
	043641	750	DIPLOMATICO RESERVA EXCLUSIVA 750ml	1	$39.99	$21.12	$2,479.38	0.36%	100.00%	62	0.19%	100.00%	5	3
					$39.99	$21.12	$2,479.38	0.36%		62	0.187%		5	
	042306	750	WRAY & NEPHEW WHITE OVERPROOF RUM 750ml	1	$23.99	$12.68	$1,679.30	0.24%	103.01%	70	0.21%	94.55%	6	4
					$23.99	$12.68	$1,679.30	0.24%		70	0.212%		6	
	042796	750	BARBANCOURT 5 STAR RHUM 8 YR 750ml	L	$25.99	$13.45	$1,507.42	0.22%	-8.52%	58	0.18%	-5.00%	5	5
					$25.99	$13.45	$1,507.42	0.22%		58	0.175%		5	
	042849	750	PLANTATION RUM BARBADOS 5 YR 7 750ml	L	$24.99	$12.81	$999.60	0.14%	-48.78%	40	0.12%	-48.78%	3	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ALX RUM - IMPORTED	**042849**				$24.99	$12.81	$999.60	0.14%		40	0.121%		3	
	Total						**$25,270.40**		**86.34%**	**960**		**60.23%**	**88**	

Class Summary

ALX

Bottle Sales	960	**Gross Sales**	$25,270.40	**Total Items in Class**	9
% of Bottle Sales	0.03%	**% of Gross Sales**	0.06%	**Share/Item**	0.09

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER														
	918681	1000	CIMARRON TEQUILA BLANCO 1000 ml	L	$22.99	$11.92	$5,471.62	0.01%	-11.64%	238	0.01%	-11.64%	26	1
					$22.99	$11.92	$5,471.62	0.01%		238	0.011%		26	
	087513	1750	1800 SILVER TEQUILA 1750ml	1	$42.99	$22.71	$67,924.20	0.11%	11.76%	1,580	0.07%	11.76%	307	1
					$42.99	$22.71	$67,924.20	0.11%		1,580	0.070%		307	
	088015	1750	LUNAZUL TEQUILA BLANCO 1750ml	1	$37.99	$20.05	$48,893.13	0.08%	-23.93%	1,287	0.06%	-29.93%	250	2
					$37.99	$20.05	$48,893.13	0.08%		1,287	0.057%		250	
	087410	1750	CUERVO ESPECIAL SILVER TEQUILA 1750 ml	1	$40.99	$21.65	$42,242.69	0.07%	-19.16%	1,031	0.05%	-21.29%	200	3
					$40.99	$21.65	$42,242.69	0.07%		1,031	0.046%		200	
	088546	1750	HORNITOS PLATA TEQUILA 1750ml	1	$44.99	$23.78	$40,176.07	0.06%	19.54%	893	0.04%	19.54%	174	4
					$44.99	$23.78	$40,176.07	0.06%		893	0.040%		174	
	088298	1750	PATRON SILVER TEQUILA 1750ml	1	$106.99	$56.61	$29,636.23	0.05%	18.96%	277	0.01%	18.96%	54	5
					$106.99	$56.61	$29,636.23	0.05%		277	0.012%		54	
	087588	1750	EL JIMADOR SILVER TEQUILA 1750 ml	1	$39.99	$21.12	$26,033.49	0.04%	-16.08%	651	0.03%	-22.37%	127	6
					$39.99	$21.12	$26,033.49	0.04%		651	0.029%		127	
	087644	1750	FAMILIA CAMARENA SILVER TEQUILA 1750ml	1	$38.99	$20.59	$10,722.25	0.02%	-18.99%	275	0.01%	-18.99%	53	7
					$38.99	$20.59	$10,722.25	0.02%		275	0.012%		53	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	087202	1750	BLACK BOX TEQUILA 1750ml	S	$21.24	$12.61	$8,299.63	0.01%	26.50%	419	0.02%	96.15%	81	8
					$18.48	$12.61	$6,260.48	0.01%		334	0.015%		65	
					$23.99	$12.61	$2,039.15	0.00%		85	0.004%		17	
	087623	1750	ESPOLON BLANCO TEQUILA 1750 ml	1	$46.99	$24.84	$7,189.47	0.01%	-41.25%	153	0.01%	-43.75%	30	9
					$46.99	$24.84	$7,189.47	0.01%		153	0.007%		30	
	087308	1750	CAZADORES BLANCO 1750ml	1	$42.99	$22.71	$5,244.78	0.01%	42.17%	122	0.01%	42.17%	24	10
					$42.99	$22.71	$5,244.78	0.01%		122	0.005%		24	
	088290	200	PATRON SILVER TEQUILA 200 ml	D	$16.99	$8.96	$16.99	0.00%	100.00%	1	0.00%	100.00%	0	1
					$16.99	$8.96	$16.99	0.00%		1	0.000%		0	
	088294	375	PATRON SILVER TEQUILA 375ml	1	$26.99	$14.28	$38,622.69	0.06%	33.53%	1,431	0.06%	33.53%	60	1
					$26.99	$14.28	$38,622.69	0.06%		1,431	0.064%		60	
	087403	375	JOSE CUERVO ESPECIAL SILVER TEQ 375 ml	1	$9.99	$5.27	$16,983.00	0.03%	18.93%	1,700	0.08%	18.93%	71	2
					$9.99	$5.27	$16,983.00	0.03%		1,700	0.076%		71	
	087509	375	1800 SILVER TEQUILA 375ml	1	$16.99	$8.96	$13,676.95	0.02%	48.29%	805	0.04%	48.29%	34	3
					$16.99	$8.96	$13,676.95	0.02%		805	0.036%		34	
	087484	375	DON JULIO BLANCO 375ml	1	$24.99	$13.22	$9,271.29	0.01%	99.04%	371	0.02%	99.04%	15	4
					$24.99	$13.22	$9,271.29	0.01%		371	0.017%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	087584	375	EL JIMADOR SILVER TEQUILA 375ml	1	$11.99	$6.30	$4,376.35	0.01%	20.85%	365	0.02%	20.85%	15	5
					$11.99	$6.30	$4,376.35	0.01%		365	0.016%		15	
	088549	375	HORNITOS PLATA 375ml	1	$17.99	$9.49	$1,385.23	0.00%	2433.33%	77	0.00%	2433.33%	3	6
					$17.99	$9.49	$1,385.23	0.00%		77	0.003%		3	
	088296	750	PATRON SILVER TEQUILA 750ml	1	$52.99	$28.11	$259,517.10	0.41%	76.11%	4,902	0.22%	76.11%	409	1
					$52.99	$28.11	$259,517.10	0.41%		4,902	0.218%		409	
	087280	750	CASAMIGOS BLANCO TEQUILA 750ml	1	$50.99	$26.97	$131,656.18	0.21%	170.47%	2,582	0.12%	170.47%	215	2
					$50.99	$26.97	$131,656.18	0.21%		2,582	0.115%		215	
	087619	750	ESPOLON BLANCO TEQUILA 750ml	1	$29.99	$15.87	$74,903.02	0.12%	70.72%	2,498	0.11%	65.03%	208	3
					$29.99	$15.87	$74,903.02	0.12%		2,498	0.111%		208	
	087408	750	CUERVO ESPECIAL SILVER TEQUILA 750ml	1	$18.99	$10.02	$66,161.16	0.10%	11.42%	3,484	0.16%	11.42%	290	4
					$18.99	$10.02	$66,161.16	0.10%		3,484	0.155%		290	
	087510	750	1800 SILVER TEQUILA 750ml	1	$30.99	$16.40	$60,399.51	0.10%	37.06%	1,949	0.09%	37.06%	162	5
					$30.99	$16.40	$60,399.51	0.10%		1,949	0.087%		162	
	088018	750	LUNAZUL TEQUILA BLANCO 750ml	1	$19.99	$10.55	$58,298.82	0.09%	122.47%	2,918	0.13%	148.66%	243	6
					$19.99	$10.55	$58,298.82	0.09%		2,918	0.130%		243	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	088548	750	HORNITOS PLATA TEQUILA 750ml	1	$29.99	$15.88	$49,033.65	0.08%	69.57%	1,635	0.07%	69.57%	136	7
					$29.99	$15.88	$49,033.65	0.08%		1,635	0.073%		136	
	087485	750	DON JULIO BLANCO TEQUILA 750ml	1	$54.99	$29.10	$46,741.50	0.07%	95.82%	850	0.04%	95.82%	71	8
					$54.99	$29.10	$46,741.50	0.07%		850	0.038%		71	
	087586	750	EL JIMADOR SILVER TEQUILA 750ml	1	$19.99	$10.55	$39,540.22	0.06%	-10.79%	1,978	0.09%	-15.75%	165	9
					$19.99	$10.55	$39,540.22	0.06%		1,978	0.088%		165	
	088116	750	MILAGRO SILVER TEQUILA 750ml	1	$31.99	$16.86	$32,949.70	0.05%	4.76%	1,030	0.05%	-5.72%	86	10
					$31.99	$16.86	$32,949.70	0.05%		1,030	0.046%		86	
	087516	750	EL CHARRO SILVER TEQUILA 750ml	1	$15.99	$8.43	$27,910.56	0.04%	-14.46%	1,744	0.08%	-19.22%	145	11
					$15.99	$8.43	$27,910.56	0.04%		1,744	0.078%		145	
	087306	750	CAZADORES BLANCO TEQUILA 750ml	1	$29.99	$15.88	$25,371.54	0.04%	68.76%	846	0.04%	68.76%	71	12
					$29.99	$15.88	$25,371.54	0.04%		846	0.038%		71	
	087646	750	EXOTICO BLANCO TEQUILA 750ml	1	$18.99	$10.03	$22,085.37	0.03%	-8.86%	1,163	0.05%	-13.66%	97	13
					$18.99	$10.03	$22,085.37	0.03%		1,163	0.052%		97	
	087849	750	HERRADURA SILVER TEQUILA 750ml	1	$49.99	$26.44	$20,145.97	0.03%	30.00%	403	0.02%	30.00%	34	14
					$49.99	$26.44	$20,145.97	0.03%		403	0.018%		34	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	088321	750	PIEDRA AZUL BLANCO TEQUILA 750ml	1	$16.99	$8.96	$19,150.70	0.03%	-12.35%	1,130	0.05%	-12.35%	94	15
					$16.99	$8.96	$19,150.70	0.03%		1,130	0.050%		94	
	087416	750	CUERVO TRADICIONAL SILVER TEQUILA 750ml	1	$21.99	$11.62	$19,043.34	0.03%	33.83%	866	0.04%	33.83%	72	16
					$21.99	$11.62	$19,043.34	0.03%		866	0.039%		72	
	087385	750	CORRALEJO BLANCO TEQUILA 750ml	1	$27.99	$13.67	$15,590.43	0.02%	43.49%	557	0.02%	38.37%	46	17
					$27.99	$13.67	$15,590.43	0.02%		557	0.025%		46	
	087643	750	FAMILIA CAMARENA SILVER TEQUILA 750ml	1	$22.99	$12.15	$15,035.46	0.02%	5.51%	654	0.03%	5.51%	55	18
					$22.99	$12.15	$15,035.46	0.02%		654	0.029%		55	
	088186	750	OLMECA ALTOS PLATA 750ml	1	$28.99	$15.27	$13,538.33	0.02%	-6.51%	467	0.02%	-25.21%	39	19
					$28.99	$15.27	$13,538.33	0.02%		467	0.021%		39	
	087596	750	EL MAYOR BLANCO 750ml	1	$25.99	$13.67	$12,605.15	0.02%	-34.48%	485	0.02%	-39.00%	40	20
					$25.99	$13.67	$12,605.15	0.02%		485	0.022%		40	
	088146	750	MONTEZUMA WHITE TEQUILA 750ml	1	$10.49	$5.50	$11,496.51	0.02%	23.14%	1,099	0.05%	23.14%	92	21
					$10.49	$5.50	$11,496.51	0.02%		1,099	0.049%		92	
	087266	750	CASA NOBLE BLANCO TEQUILA 750ml	1	$39.99	$21.12	$10,259.43	0.02%	50.67%	257	0.01%	50.67%	21	22
					$39.99	$21.12	$10,259.43	0.02%		257	0.011%		21	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APD TEQUILA - SILVER	087380	750	CORAZON DE AGAVE BLANCO TEQUILA 750ml	1	$29.99	$15.80	$9,416.84	0.01%	24.37%	316	0.01%	24.37%	26	23
					$29.99	$15.80	$9,416.84	0.01%		316	0.014%		26	
	088850	750	VIDA TEQUILA BLANCO 750ml	1	$52.99	$28.03	$9,326.24	0.01%	119.35%	176	0.01%	119.35%	15	24
					$52.99	$28.03	$9,326.24	0.01%		176	0.008%		15	
	088036	750	MARGARITAVILLE SILVER TEQUILA 750ml	1	$15.99	$8.43	$8,122.92	0.01%	-8.63%	508	0.02%	-8.63%	42	25
					$15.99	$8.43	$8,122.92	0.01%		508	0.023%		42	
	087506	750	GRAN CENTENARIO PLATA TEQUILA 750ml	D	$29.99	$15.87	$7,497.50	0.01%	66.57%	250	0.01%	55.46%	21	26
					$29.99	$15.87	$7,497.50	0.01%		250	0.011%		21	
	087250	750	CABO WABO BLANCO TEQUILA 750ml	1	$35.99	$18.99	$7,449.93	0.01%	6.70%	207	0.01%	6.70%	17	27
					$35.99	$18.99	$7,449.93	0.01%		207	0.009%		17	
	088280	750	PASOTE BLANCO TEQUILA 750ml	1	$42.99	$22.48	$7,179.33	0.01%	7.86%	167	0.01%	-7.93%	14	28
					$42.99	$22.48	$7,179.33	0.01%		167	0.007%		14	
	087279	750	CASA DRAGONES TEQUILA BLANCO 750ml	L	$74.99	$39.43	$6,974.07	0.01%	123.60%	93	0.00%	108.70%	8	29
					$74.99	$39.43	$6,974.07	0.01%		93	0.004%		8	
	918753	750	RABBIT & GRASS BLANCO AGAVE SPIRIT 750ml	1	$39.99	$26.76	$5,038.74	0.01%	32.23%	126	0.01%	32.23%	11	30
					$39.99	$26.76	$5,038.74	0.01%		126	0.006%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
APD TEQUILA - SILVER	**087276**	**750**	**CASA DRAGONES TEQUILA 16 JOVEN 750ml**	**L**	**$309.99**	**$164.23**	**$3,099.90**	**0.00%**	**106.67%**	**10**	**0.00%**	**100.00%**	**1**	**31**
					$309.99	$164.23	$3,099.90	0.00%		10	0.000%		1	
	087370	**750**	**CODIGO 1530 ROSA BLANCO 750ml**	**D**	**$58.99**	**$28.87**	**$1,533.74**	**0.00%**	**500.00%**	**26**	**0.00%**	**500.00%**	**2**	**32**
					$58.99	$28.87	$1,533.74	0.00%		26	0.001%		2	
	087360	**750**	**CLASE AZUL PLATA TEQUILA 750ml**	**L**	**$99.99**	**$52.54**	**$399.96**	**0.00%**	**100.00%**	**4**	**0.00%**	**100.00%**	**0**	**33**
					$99.99	$52.54	$399.96	0.00%		4	0.000%		0	
	087679	**750**	**FORTALEZA BLANCO TEQUILA 750ml**	**S**	**$49.99**	**$26.44**	**$99.98**	**0.00%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	**34**
					$49.99	$26.44	$99.98	0.00%		2	0.000%		0	
	Total						**$1,473,738.86**		**30.89%**	**47,058**		**22.36%**	**4,473**	

Class Summary

APD

Bottle Sales	47,058	**Gross Sales**	$1,473,738.86	**Total Items in Class**	58
% of Bottle Sales	1.38%	**% of Gross Sales**	3.61%	**Share/Item**	0.58

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APF TEQUILA - GOLD														
	089197	1000	CUERVO ESPECIAL GOLD TEQUILA 1000 ml	1	$20.99	$11.09	$82,368.76	0.47%	-3.15%	3,924	0.38%	-3.15%	436	1
					$20.99	$11.09	$82,368.76	0.47%		3,924	0.384%		436	
	089787	1000	SAUZA GOLD TEQUILA 1000ml	1	$21.99	$11.62	$18,515.58	0.10%	10.66%	842	0.08%	10.66%	94	2
					$21.99	$11.62	$18,515.58	0.10%		842	0.082%		94	
	089198	1750	CUERVO ESPECIAL GOLD TEQUILA 1750 ml	1	$40.99	$21.65	$49,025.02	0.28%	-32.02%	1,198	0.12%	-33.81%	233	1
					$40.99	$21.65	$49,025.02	0.28%		1,198	0.117%		233	
	089578	1750	MONTEZUMA GOLD TEQUILA 1750ml	1	$21.99	$11.54	$10,467.24	0.06%	-8.90%	476	0.05%	-8.90%	93	2
					$21.99	$11.54	$10,467.24	0.06%		476	0.047%		93	
	089638	1750	PANCHO VILLA GOLD TEQUILA 1750ml	D	$24.78	$14.74	$2,778.20	0.02%	12.61%	105	0.01%	54.55%	20	3
					$27.99	$14.74	$2,183.22	0.01%		78	0.008%		15	
					$21.56	$14.74	$594.98	0.00%		27	0.003%		5	
	089193	200	CUERVO ESPECIAL GOLD TEQUILA 200 ml	1	$6.49	$3.43	$8,514.88	0.05%	14.30%	1,312	0.13%	14.30%	29	1
					$6.49	$3.43	$8,514.88	0.05%		1,312	0.128%		29	
	089194	375	CUERVO ESPECIAL GOLD TEQUILA 375 ml	1	$9.99	$5.27	$22,807.17	0.13%	-6.54%	2,283	0.22%	-6.54%	95	1
					$9.99	$5.27	$22,807.17	0.13%		2,283	0.223%		95	
	089784	375	SAUZA GOLD TEQUILA 375ml	1	$9.99	$5.28	$3,606.39	0.02%	-9.22%	361	0.04%	-9.22%	15	2

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APF TEQUILA - GOLD	089784				$9.99	$5.28	$3,606.39	0.02%		361	0.035%		15	
	089196	750	CUERVO ESPECIAL GOLD TEQUILA 750ml	1	$18.99	$10.02	$32,586.84	0.18%	10.02%	1,716	0.17%	10.02%	143	1
					$18.99	$10.02	$32,586.84	0.18%		1,716	0.168%		143	
	089786	750	SAUZA GOLD TEQUILA 750ml	1	$18.99	$10.03	$7,633.98	0.04%	-6.61%	402	0.04%	-6.61%	34	2
					$18.99	$10.03	$7,633.98	0.04%		402	0.039%		34	
	089496	750	MARGARITAVILLE GOLD TEQUILA 750ml	D	$8.64	$8.43	$6,877.44	0.04%	51.14%	796	0.08%	179.71%	66	3
					$8.64	$8.43	$6,877.44	0.04%		796	0.078%		66	
	089576	750	MONTEZUMA GOLD TEQUILA 750ml	1	$10.49	$5.50	$5,956.81	0.03%	44.49%	569	0.06%	44.49%	47	4
					$10.49	$5.50	$5,956.81	0.03%		569	0.056%		47	
	089386	750	JUAREZ GOLD TEQUILA 750ml	1	$12.99	$6.83	$4,546.50	0.03%	-33.64%	350	0.03%	-39.68%	29	5
					$12.99	$6.83	$4,546.50	0.03%		350	0.034%		29	
	089580	750	MILAGRO ANEJO TEQUILA 750ml	1	$39.99	$21.12	$1,679.58	0.01%	26.32%	42	0.00%	20.00%	4	6
					$39.99	$21.12	$1,679.58	0.01%		42	0.004%		4	
	Total						$257,364.39		-9.77%	14,376		-4.12%	1,338	

Class Summary

APF

Bottle Sales	14,376	**Gross Sales**	$257,364.39	**Total Items in Class**	15
% of Bottle Sales	0.42%	**% of Gross Sales**	0.63%	**Share/Item**	0.15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO														
	089838	1750	HORNITOS REPOSADO TEQUILA 1750ml	1	$44.99	$23.78	$23,709.73	0.06%	9.89%	527	0.05%	9.89%	102	1
					$44.99	$23.78	$23,709.73	0.06%		527	0.046%		102	
	089208	1750	1800 REPOSADO TEQUILA 1750ml	1	$42.99	$22.71	$23,558.52	0.06%	-1.63%	548	0.05%	-1.63%	107	2
					$42.99	$22.71	$23,558.52	0.06%		548	0.048%		107	
	089470	1750	LUNAZUL TEQUILA REPOSADO 1750ml	1	$37.99	$20.05	$22,478.08	0.06%	64.61%	592	0.05%	69.45%	115	3
					$37.99	$20.05	$22,478.08	0.06%		592	0.052%		115	
	088980	1750	ESPOLON REPOSADO TEQUILA 1750 ml	1	$46.99	$24.84	$19,547.84	0.05%	-58.26%	416	0.04%	-60.04%	81	4
					$46.99	$24.84	$19,547.84	0.05%		416	0.036%		81	
	089268	1750	EL JIMADOR REPOSADO TEQUILA 1750ml	1	$39.99	$21.12	$18,835.29	0.05%	-18.04%	471	0.04%	-24.19%	92	5
					$39.99	$21.12	$18,835.29	0.05%		471	0.041%		92	
	089123	1750	CAZADORES REPOSADO 1750ml	1	$42.99	$22.71	$6,233.55	0.02%	88.66%	145	0.01%	88.66%	28	6
					$42.99	$22.71	$6,233.55	0.02%		145	0.013%		28	
	089204	375	1800 REPOSADO TEQUILA 375ml	1	$16.99	$8.96	$5,012.05	0.01%	27.72%	295	0.03%	27.72%	12	1
					$16.99	$8.96	$5,012.05	0.01%		295	0.026%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	089644	375	PATRON ANEJO TEQUILA 375ml	D	$31.99	$16.94	$3,870.79	0.01%	-56.39%	121	0.01%	-56.39%	5	2
					$31.99	$16.94	$3,870.79	0.01%		121	0.011%		5	
	089624	375	PATRON REPOSADO TEQUILA 375ml	1	$28.99	$15.34	$3,507.79	0.01%	65.28%	121	0.01%	65.28%	5	3
					$28.99	$15.34	$3,507.79	0.01%		121	0.011%		5	
	089164	750	DON JULIO 1942 TEQUILA 750ml	1	$129.99	$68.99	$89,658.54	0.24%	550.00%	692	0.06%	550.00%	58	1
					$129.99	$68.99	$89,658.54	0.24%		692	0.060%		58	
	089177	750	CASAMIGOS REPOSADO 750ml	1	$55.99	$29.63	$63,996.57	0.17%	122.24%	1,143	0.10%	134.82%	95	2
					$55.99	$29.63	$63,996.57	0.17%		1,143	0.099%		95	
	089175	750	DON JULIO ANEJO TEQUILA 750ml	1	$64.99	$34.42	$46,207.89	0.12%	54.07%	711	0.06%	54.07%	59	3
					$64.99	$34.42	$46,207.89	0.12%		711	0.062%		59	
	089154	750	DON JULIO REPOSADO TEQUILA 750ml	1	$59.99	$31.76	$38,033.66	0.10%	85.03%	634	0.06%	85.03%	53	4
					$59.99	$31.76	$38,033.66	0.10%		634	0.055%		53	
	089242	750	CORRALEJO REPOSADO TEQUILA 750ml	1	$32.99	$17.18	$36,420.96	0.10%	26.73%	1,104	0.10%	22.89%	92	5
					$32.99	$17.18	$36,420.96	0.10%		1,104	0.096%		92	
	089836	750	HORNITOS REPOSADO TEQUILA 750ml	1	$29.99	$15.88	$35,448.18	0.09%	63.91%	1,182	0.10%	63.91%	99	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	089836				$29.99	$15.88	$35,448.18	0.09%		1,182	0.103%		99	
	089121	750	CAZADORES REPOSADO TEQUILA 750ml	1	$29.99	$15.88	$29,660.11	0.08%	15.65%	989	0.09%	15.65%	82	7
					$29.99	$15.88	$29,660.11	0.08%		989	0.086%		82	
	089646	750	PATRON ANEJO TEQUILA 750ml	1	$59.99	$31.83	$29,455.09	0.08%	-3.25%	491	0.04%	-6.47%	41	8
					$59.99	$31.83	$29,455.09	0.08%		491	0.043%		41	
	089286	750	ESPOLON REPOSADO TEQUILA 750ml	1	$29.99	$15.87	$29,180.27	0.08%	38.47%	973	0.08%	33.85%	81	9
					$29.99	$15.87	$29,180.27	0.08%		973	0.085%		81	
	089278	750	EL JIMADOR REPOSADO TEQUILA 750ml	1	$19.99	$10.55	$22,248.87	0.06%	-27.95%	1,113	0.10%	-31.96%	93	10
					$19.99	$10.55	$22,248.87	0.06%		1,113	0.097%		93	
	088833	750	CASAMIGOS ANEJO 750ml	1	$59.99	$31.76	$21,776.37	0.06%	147.87%	363	0.03%	147.87%	30	11
					$59.99	$31.76	$21,776.37	0.06%		363	0.032%		30	
	089626	750	PATRON REPOSADO TEQUILA 750ml	1	$56.99	$30.23	$21,257.27	0.06%	85.12%	373	0.03%	78.62%	31	12
					$56.99	$30.23	$21,257.27	0.06%		373	0.032%		31	
	089215	750	CUERVO TRADICIONAL GOLD TEQUILA 750ml	1	$21.99	$11.62	$21,220.35	0.06%	-7.31%	965	0.08%	-7.31%	80	13
					$21.99	$11.62	$21,220.35	0.06%		965	0.084%		80	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	087219	750	BOZAL ENSAMBLE MEZCAL 750ml	1	$42.99	$23.54	$20,678.19	0.05%	22.29%	481	0.04%	22.29%	40	14
					$42.99	$23.54	$20,678.19	0.05%		481	0.042%		40	
	089468	750	LUNAZUL TEQUILA REPOSADO 750ml	1	$19.99	$10.55	$20,209.89	0.05%	43.52%	1,011	0.09%	36.34%	84	15
					$19.99	$10.55	$20,209.89	0.05%		1,011	0.088%		84	
	089139	750	CABO WABO REPOSADO TEQUILA 750ml	1	$35.99	$18.99	$17,053.27	0.04%	-52.73%	473	0.04%	-52.73%	39	16
					$35.99	$18.99	$17,053.27	0.04%		473	0.041%		39	
	089329	750	HERRADURA ANEJO TEQUILA 750ml	1	$56.99	$30.16	$16,983.02	0.04%	72.73%	298	0.03%	72.73%	25	17
					$56.99	$30.16	$16,983.02	0.04%		298	0.026%		25	
	089206	750	1800 REPOSADO TEQUILA 750ml	1	$30.99	$16.40	$15,680.94	0.04%	30.17%	506	0.04%	30.17%	42	18
					$30.99	$16.40	$15,680.94	0.04%		506	0.044%		42	
	089200	750	DON JULIO 70 750ml	L	$69.99	$37.08	$15,607.77	0.04%	30.98%	223	0.02%	30.98%	19	19
					$69.99	$37.08	$15,607.77	0.04%		223	0.019%		19	
	089339	750	HERRADURA REPOSADO TEQUILA 750ml	1	$52.99	$28.03	$14,678.23	0.04%	57.65%	277	0.02%	57.65%	23	20
					$52.99	$28.03	$14,678.23	0.04%		277	0.024%		23	
	089383	750	EL CHARRO REPOSADO TEQUILA 750ml	1	$15.99	$8.43	$14,478.96	0.04%	-23.82%	904	0.08%	-28.05%	75	21
					$15.99	$8.43	$14,478.96	0.04%		904	0.079%		75	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	100104	750	HERRADURA ULTRA TEQ 750ml	1	$59.99	$31.76	$13,857.69	0.04%	120.91%	231	0.02%	120.91%	19	22
					$59.99	$31.76	$13,857.69	0.04%		231	0.020%		19	
	089256	750	GRAN CENTENARIO REPOSADO TEQUI 750ml	1	$29.99	$15.87	$13,645.45	0.04%	36.98%	455	0.04%	36.98%	38	23
					$29.99	$15.87	$13,645.45	0.04%		455	0.040%		38	
	089178	750	EL MAYOR ANEJO TEQUILA 750ml	1	$34.99	$18.46	$13,016.28	0.03%	18.82%	372	0.03%	12.57%	31	24
					$34.99	$18.46	$13,016.28	0.03%		372	0.032%		31	
	089583	750	MILAGRO TEQUILA REPOSADO 750ml	1	$31.99	$16.86	$12,412.12	0.03%	-28.50%	388	0.03%	-38.04%	32	25
					$31.99	$16.86	$12,412.12	0.03%		388	0.034%		32	
	089846	750	SAUZA TRES GENERACIONES ANEJO 750ml	1	$44.99	$23.78	$11,967.34	0.03%	58.76%	266	0.02%	58.76%	22	26
					$44.99	$23.78	$11,967.34	0.03%		266	0.023%		22	
	089488	750	MAESTRO DOBEL DIAMOND TEQUILA 750ml	1	$51.99	$27.50	$11,229.84	0.03%	75.44%	216	0.02%	75.44%	18	27
					$51.99	$27.50	$11,229.84	0.03%		216	0.019%		18	
	089617	750	SAUZA CIEN ANOS REPOSADO TEQUILA 750ml	1	$21.99	$11.62	$10,907.04	0.03%	-10.59%	496	0.04%	-10.59%	41	28
					$21.99	$11.62	$10,907.04	0.03%		496	0.043%		41	
	089796	750	SAUZA COMMEMORATIVO TEQUILA 750ml	1	$26.99	$14.28	$8,879.71	0.02%	6.69%	329	0.03%	6.69%	27	29
					$26.99	$14.28	$8,879.71	0.02%		329	0.029%		27	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	089443	750	EXOTICO REPOSADO TEQUILA 750ml	1	$18.99	$10.03	$8,203.68	0.02%	-17.51%	432	0.04%	-21.86%	36	30
					$18.99	$10.03	$8,203.68	0.02%		432	0.038%		36	
	089610	750	OLMECA ALTOS REPOSADO TEQUILA 750ml	1	$28.99	$15.27	$8,059.22	0.02%	-19.41%	278	0.02%	-35.53%	23	31
					$28.99	$15.27	$8,059.22	0.02%		278	0.024%		23	
	089292	750	GRAN CENTENARIO ANEJO 750ml	1	$35.99	$18.99	$8,025.77	0.02%	32.89%	223	0.02%	32.89%	19	32
					$35.99	$18.99	$8,025.77	0.02%		223	0.019%		19	
	089533	750	FAMILIA CAMARENA REPOSADO TEQUILA 750ml	1	$22.99	$12.15	$7,379.79	0.02%	0.63%	321	0.03%	0.63%	27	33
					$22.99	$12.15	$7,379.79	0.02%		321	0.028%		27	
	089959	750	VIDA TEQUILA REPOSADO 750ml	1	$55.00	$28.56	$7,040.00	0.02%	128.57%	128	0.01%	128.57%	11	34
					$55.00	$28.56	$7,040.00	0.02%		128	0.011%		11	
	089958	750	VIDA TEQUILA ANEJO 750ml	1	$63.99	$32.29	$6,718.95	0.02%	17.07%	105	0.01%	13.41%	9	35
					$63.99	$32.29	$6,718.95	0.02%		105	0.009%		9	
	089274	750	EL JIMADOR ANEJO TEQUILA 750ml	1	$21.99	$11.54	$6,047.25	0.02%	50.56%	275	0.02%	58.09%	23	36
					$21.99	$11.54	$6,047.25	0.02%		275	0.024%		23	
	089230	750	1800 ANEJO TEQUILA 750ml	1	$43.99	$23.25	$5,542.74	0.01%	21.67%	126	0.01%	21.67%	11	37

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APJ TEQUILA - REPOSADO & ANEJO	089230				$43.99	$23.25	$5,542.74	0.01%		126	0.011%		11	
	954401	750	EL MEXICANO REPOSADO TEQUILA 750ml	D	$17.28	$16.94	$3,317.76	0.01%	100.00%	192	0.02%	100.00%	16	38
					$17.28	$16.94	$3,317.76	0.01%		192	0.017%		16	
	066231	750	PORFIDIO THE ANEJO 750ml	L	$140.35	$74.50	$2,245.60	0.01%	66.67%	16	0.00%	66.67%	1	39
					$140.35	$74.50	$2,245.60	0.01%		16	0.001%		1	
	089152	750	DON JULIO REAL 100% BLUE TEQ 750ml	L	$319.99	$170.06	$1,919.94	0.01%	300.00%	6	0.00%	300.00%	1	40
					$319.99	$170.06	$1,919.94	0.01%		6	0.001%		1	
	089650	750	PATRON GRAN BURDEOS 750ml	L	$499.99	$265.65	$1,499.97	0.00%	100.00%	3	0.00%	100.00%	0	41
					$499.99	$265.65	$1,499.97	0.00%		3	0.000%		0	
	100306	750	PATRON EXTRA ANEJO TEQUILA 750ml	L	$89.99	$47.71	$1,439.84	0.00%	-52.94%	16	0.00%	-52.94%	1	42
					$89.99	$47.71	$1,439.84	0.00%		16	0.001%		1	
	921195	750	DON ABRAHAM REPOSADO TEQUILA 750ml	X	$32.27	$31.38	$1,129.45	0.00%	100.00%	35	0.00%	100.00%	3	43
					$32.27	$31.38	$1,129.45	0.00%		35	0.003%		3	
	953558	750	RABBIT & GRASS REPOSADO AGAVE SPIR 750ml	U	$44.99	$30.04	$854.81	0.00%	-81.25%	19	0.00%	-81.25%	2	44
					$44.99	$30.04	$854.81	0.00%		19	0.002%		2	
	088805	750	PATRON ROCA REPOSADO 750ml	L	$79.99	$42.39	$399.95	0.00%	-87.50%	5	0.00%	-87.50%	0	45
					$79.99	$42.39	$399.95	0.00%		5	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
APJ TEQUILA - REPOSADO & ANEJO	**089330**	**750**	**HERRADURA SUPREMA LTD EDICION 750ml**	**L**	**$369.99**	**$196.50**	**$369.99**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**46**
					$369.99	$196.50	$369.99	0.00%		1	0.000%		0	
	921196	**750**	**DON ABRAHAM ANEJO TEQUILA 750ml**	**X**	**$34.97**	**$34.04**	**$349.70**	**0.00%**	**100.00%**	**10**	**0.00%**	**100.00%**	**1**	**47**
					$34.97	$34.04	$349.70	0.00%		10	0.001%		1	
	913974	**750**	**PATRON PLATINUM 750ml**	**L**	**$189.99**	**$100.75**	**$189.99**	**0.00%**	**-66.67%**	**1**	**0.00%**	**-66.67%**	**0**	**48**
					$189.99	$100.75	$189.99	0.00%		1	0.000%		0	
	088804	**750**	**PATRON ROCA ANEJO 750ml**	**X**	**$89.99**	**$47.71**	**$89.99**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**49**
					$89.99	$47.71	$89.99	0.00%		1	0.000%		0	
	088990	**750**	**PASOTE ANEJO TEQUILA 750ml**	**X**	**$29.70**	**$28.87**	**$89.10**	**0.00%**	**100.00%**	**3**	**0.00%**	**100.00%**	**0**	**50**
					$29.70	$28.87	$89.10	0.00%		3	0.000%		0	
	Total						**$913,517.00**		**32.33%**	**23,091**		**13.39%**	**2,202**	

Class Summary

APJ	**Bottle Sales**	23,091	**Gross Sales**	$913,517.00	**Total Items in Class**	71
	% of Bottle Sales	0.68%	**% of Gross Sales**	2.24%	**Share/Item**	0.71

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
APM TEQUILA - FLAVORED														
	077488	1750	TORTILLA GOLD BLEND TEQUILA 1750ml	1	$19.99	$10.48	$22,876.52	0.52%	-6.55%	1,148	0.44%	-6.55%	223	1
					$19.99	$10.48	$22,876.52	0.52%		1,148	0.435%		223	
	087288	750	CASAMIGOS MEZCAL JOVEN 750ml	1	$64.99	$34.42	$15,532.61	0.35%	137.72%	239	0.09%	137.72%	20	1
					$64.99	$34.42	$15,532.61	0.35%		239	0.091%		20	
	077482	750	TARANTULA AZUL TEQUILA 750ml	1	$19.99	$10.56	$13,913.04	0.32%	7.19%	696	0.26%	7.19%	58	2
					$19.99	$10.56	$13,913.04	0.32%		696	0.264%		58	
	077486	750	TORTILLA GOLD BLEND TEQUILA 750ml	1	$6.99	$3.64	$12,698.87	0.29%	29.03%	1,813	0.69%	30.33%	151	3
					$6.99	$3.64	$12,698.87	0.29%		1,813	0.687%		151	
	064933	750	1800 COCONUT TEQUILA 750ml	1	$30.99	$16.40	$12,519.96	0.28%	33.73%	404	0.15%	33.73%	34	4
					$30.99	$16.40	$12,519.96	0.28%		404	0.153%		34	
	067032	750	TANTEO JALEPENO TEQ 750ml	1	$35.95	$15.78	$8,520.15	0.19%	363.45%	237	0.09%	325.29%	20	5
					$35.95	$15.78	$8,520.15	0.19%		237	0.090%		20	
	075876	750	MARGARITAVILLE ISLAND LIME 750ml	1	$15.99	$8.43	$6,571.89	0.15%	0.21%	411	0.16%	0.21%	34	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
APM TEQUILA - FLAVORED	**075876**				$15.99	$8.43	$6,571.89	0.15%		411	0.156%		34	
	Total						**$92,633.04**		**31.53%**	**4,948**		**17.77%**	**540**	

Class Summary

APM

Bottle Sales	4,948	**Gross Sales**	$92,633.04	**Total Items in Class**	9
% of Bottle Sales	0.15%	**% of Gross Sales**	0.23%	**Share/Item**	0.09

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
APQ MEZCAL														
	088610	**750**	**WAHAKA MEZCAL ESPADIN JOVEN 750ml**	**1**	**$36.99**	**$24.67**	**$27,446.58**	**2.16%**	**49.15%**	**742**	**2.15%**	**49.15%**	**62**	**1**
					$36.99	$24.67	$27,446.58	2.16%		742	2.148%		62	
	089221	**750**	**DEL MAGUEY VIDA MEZCAL 750ml**	**D**	**$35.99**	**$18.99**	**$7,198.00**	**0.57%**	**204.50%**	**200**	**0.58%**	**204.50%**	**17**	**2**
					$35.99	$18.99	$7,198.00	0.57%		200	0.579%		17	
	088039	**750**	**MARCA NEGRA ESPADIN MEZCAL 750ml**	**1**	**$54.99**	**$29.10**	**$3,849.30**	**0.30%**	**10.13%**	**70**	**0.20%**	**10.13%**	**6**	**3**
					$54.99	$29.10	$3,849.30	0.30%		70	0.203%		6	
	Total						**$38,493.88**		**64.10%**	**1,012**		**67.86%**	**84**	

Class Summary

APQ	**Bottle Sales**	1,012	**Gross Sales**	$38,493.88	**Total Items in Class**	4
	% of Bottle Sales	0.03%	**% of Gross Sales**	0.09%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATB BRANDY - BASIC														
	052599	1000	E&J SPECIAL RESERVE VS 1000ml	1	$12.99	$6.83	$19,614.90	0.22%	-3.50%	1,510	0.22%	2.93%	168	1
					$12.99	$6.83	$19,614.90	0.22%		1,510	0.219%		168	
	052583	1000	E&J SUPERIOR RESERVE VSOP BRANDY 1000ml	1	$16.99	$8.96	$8,919.75	0.10%	-28.62%	525	0.08%	-28.62%	58	2
					$16.99	$8.96	$8,919.75	0.10%		525	0.076%		58	
	052319	1000	CHRISTIAN BROS AMBER BRANDY 1000ml	1	$14.99	$7.89	$8,181.54	0.09%	51.29%	546	0.08%	82.83%	61	3
					$14.99	$7.89	$8,181.54	0.09%		546	0.079%		61	
	052318	1750	CHRISTIAN BROS AMBER BRANDY 1750ml	1	$22.99	$12.08	$20,645.02	0.23%	-19.14%	898	0.13%	-19.14%	175	1
					$22.99	$12.08	$20,645.02	0.23%		898	0.130%		175	
	052598	1750	E&J VS BRANDY 1750ml	1	$26.99	$14.21	$10,055.31	0.11%	-21.47%	369	0.05%	-21.47%	72	2
					$26.99	$14.21	$10,055.31	0.11%		369	0.053%		72	
	052584	1750	E&J SUPERIOR RESERVE VSOP BRANDY 1750ml	1	$27.99	$14.74	$9,068.76	0.10%	-19.22%	324	0.05%	-19.22%	63	3
					$27.99	$14.74	$9,068.76	0.10%		324	0.047%		63	
	052593	200	E&J VS BRANDY 200ml	1	$4.99	$2.61	$2,839.31	0.03%	2.17%	569	0.08%	12.41%	13	1
					$4.99	$2.61	$2,839.31	0.03%		569	0.082%		13	
	049185	375	REMY MARTIN VSOP 375ml	1	$25.99	$13.74	$14,346.48	0.16%	13.44%	552	0.08%	4.71%	23	1
					$25.99	$13.74	$14,346.48	0.16%		552	0.080%		23	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATB BRANDY - BASIC	052594	375	E&J VS BRANDY 375ml	1	$6.49	$3.41	$10,702.01	0.12%	11.54%	1,649	0.24%	20.13%	69	2
					$6.49	$3.41	$10,702.01	0.12%		1,649	0.239%		69	
	052314	375	CHRISTIAN BROS AMBER BRANDY 375ml	1	$5.99	$3.14	$5,978.02	0.07%	-26.77%	998	0.14%	-26.77%	42	3
					$5.99	$3.14	$5,978.02	0.07%		998	0.145%		42	
	052316	750	CHRISTIAN BROS AMBER BRANDY 750ml	1	$12.99	$6.83	$8,157.72	0.09%	45.52%	628	0.09%	72.00%	52	1
					$12.99	$6.83	$8,157.72	0.09%		628	0.091%		52	
	050686	750	ST REMY VSOP BRANDY 750ml	1	$14.99	$7.89	$7,539.97	0.08%	20.84%	503	0.07%	20.84%	42	2
					$14.99	$7.89	$7,539.97	0.08%		503	0.073%		42	
	052563	750	E&J XO BRANDY 750ml	1	$16.99	$8.96	$6,960.91	0.08%	-11.00%	409	0.06%	-5.76%	34	3
					$16.99	$8.96	$6,960.91	0.08%		409	0.059%		34	
	052596	750	E&J VS BRANDY 750ml	1	$13.99	$7.36	$6,141.61	0.07%	-32.04%	439	0.06%	-32.04%	37	4
					$13.99	$7.36	$6,141.61	0.07%		439	0.064%		37	
	053216	750	PAUL MASSON GRANDE AMBER BRANDY 750ml	1	$11.99	$6.30	$4,016.65	0.04%	-33.61%	335	0.05%	-33.61%	28	5
					$11.99	$6.30	$4,016.65	0.04%		335	0.049%		28	
	052582	750	E&J SUPERIOR RESERVE VSOP BRANDY 750ml	1	$15.99	$8.43	$3,917.55	0.04%	-10.76%	245	0.04%	-10.76%	20	6
					$15.99	$8.43	$3,917.55	0.04%		245	0.035%		20	
	053206	750	PAUL MASSON GRANDE AMBER VSOP BRN 750ml	1	$13.99	$7.36	$3,595.43	0.04%	-5.37%	257	0.04%	-5.37%	21	7
					$13.99	$7.36	$3,595.43	0.04%		257	0.037%		21	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ATB BRANDY - BASIC	**051506**	**750**	**PRESIDENTE BRANDY 750ml**	**1**	**$19.99**	**$10.38**	**$2,558.72**	**0.03%**	**3.66%**	**128**	**0.02%**	**3.66%**	**11**	**8**
					$19.99	$10.38	$2,558.72	0.03%		128	0.019%		11	
	065906	**750**	**METAXA 5 STAR BRANDY 750ml**	**1**	**$21.99**	**$11.62**	**$791.64**	**0.01%**	**-26.32%**	**36**	**0.01%**	**-26.32%**	**3**	**9**
					$21.99	$11.62	$791.64	0.01%		36	0.005%		3	
	924884	**750**	**GERMAIN-ROBIN ALAMBIC XO 1PK 750ml**	**X**	**$120.84**	**$64.12**	**$483.36**	**0.01%**	**100.00%**	**4**	**0.00%**	**100.00%**	**0**	**10**
					$120.84	$64.12	$483.36	0.01%		4	0.001%		0	
	065936	**750**	**METAXA 7 STAR BRANDY 750ml**	**X**	**$26.99**	**$14.28**	**$161.94**	**0.00%**	**401.93%**	**6**	**0.00%**	**383.33%**	**1**	**11**
					$26.99	$14.28	$161.94	0.00%		6	0.001%		1	
	Total						**$154,676.60**		**-9.44%**	**10,930**		**-3.86%**	**991**	

Class Summary

ATB	**Bottle Sales**	10,930	**Gross Sales**	$154,676.60	**Total Items in Class**	21
	% of Bottle Sales	0.32%	**% of Gross Sales**	0.38%	**Share/Item**	0.21

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATG BRANDY - COGNAC & ARMAGNAC														
	047785	375	COURVOISIER VS COGNAC 375ml	1	$18.99	$10.03	$11,147.13	0.08%	71.26%	587	0.17%	71.26%	24	1
					$18.99	$10.03	$11,147.13	0.08%		587	0.166%		24	
	047775	375	COURVOISIER VSOP COGNAC 375ml	L	$21.99	$11.62	$3,254.52	0.02%	-90.08%	148	0.04%	-90.98%	6	2
					$21.99	$11.62	$3,254.52	0.02%		148	0.042%		6	
	048105	375	HENNESSY VS COGNAC 375ml	L	$22.99	$12.15	$551.76	0.00%	88.41%	24	0.01%	80.21%	1	3
					$22.99	$12.15	$551.76	0.00%		24	0.007%		1	
	047786	750	COURVOISIER VS 750ml	1	$31.99	$16.94	$30,390.50	0.22%	-9.25%	950	0.27%	-9.25%	79	1
					$31.99	$16.94	$30,390.50	0.22%		950	0.268%		79	
	047776	750	COURVOISIER VSOP 750ml	1	$43.99	$23.32	$13,672.89	0.10%	-71.10%	311	0.09%	-71.76%	26	2
					$43.99	$23.32	$13,672.89	0.10%		311	0.088%		26	
	047865	750	DUSSE VSOP 750ml	L	$61.99	$32.82	$10,042.38	0.07%	-95.37%	162	0.05%	-95.37%	14	3
					$61.99	$32.82	$10,042.38	0.07%		162	0.046%		14	
	048696	750	MARTELL VS SINGLE DISTILLERY COGN 750ml	1	$34.99	$18.53	$8,607.54	0.06%	14.39%	246	0.07%	14.39%	21	4
					$34.99	$18.53	$8,607.54	0.06%		246	0.070%		21	
	049186	750	REMY MARTIN VSOP COGNAC 750ml	1	$49.99	$26.51	$7,298.54	0.05%	-65.36%	146	0.04%	-68.82%	12	5
					$49.99	$26.51	$7,298.54	0.05%		146	0.041%		12	
	951361	750	PIERRE FERRAND 1840 COGNAC 750ml	1	$43.99	$22.86	$4,135.06	0.03%	46.81%	94	0.03%	46.81%	8	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATG BRANDY - COGNAC & ARMAGNAC	951361				$43.99	$22.86	$4,135.06	0.03%		94	0.027%		8	
	048725	750	REMY MARTIN LOUIS XIII 750ml	L	$4099.98	$2179.94	$4,099.98	0.03%	215.38%	1	0.00%	200.00%	0	7
					$4,099.98	$2,179.94	$4,099.98	0.03%		1	0.000%		0	
	951258	750	DELORD XO BAS ARMAGNAC 15 YEAR 750ml	L	$54.99	$36.41	$3,409.38	0.02%	70.83%	62	0.02%	70.83%	5	8
					$54.99	$36.41	$3,409.38	0.02%		62	0.018%		5	
	048190	750	HENNESSY MASTER BLEND NO3 750ml	X	$109.99	$58.43	$2,639.76	0.02%	-10.00%	24	0.01%	-10.00%	2	9
					$109.99	$58.43	$2,639.76	0.02%		24	0.007%		2	
	048126	750	HENNESSY XO COGNAC 750ml	L	$199.99	$106.30	$2,199.89	0.02%	-93.75%	11	0.00%	-93.75%	1	10
					$199.99	$106.30	$2,199.89	0.02%		11	0.003%		1	
	048816	750	MARTELL COGNAC XO 750ml	L	$169.99	$90.34	$2,039.88	0.01%	100.00%	12	0.00%	100.00%	1	11
					$169.99	$90.34	$2,039.88	0.01%		12	0.003%		1	
	048656	750	MARTELL COGNAC CORDON BLEU 750ml	L	$149.99	$79.70	$1,199.92	0.01%	100.00%	8	0.00%	100.00%	1	12
					$149.99	$79.70	$1,199.92	0.01%		8	0.002%		1	
	048146	750	HENNESSY BLACK COGNAC 750ml	1	$49.99	$26.52	$949.81	0.01%	-46.56%	19	0.01%	-55.11%	2	13
					$49.99	$26.52	$949.81	0.01%		19	0.005%		2	
	049156	750	REMY MARTIN XO 750ml	L	$189.99	$100.98	$569.97	0.00%	-44.44%	3	0.00%	-44.44%	0	14
					$189.99	$100.98	$569.97	0.00%		3	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ATG BRANDY - COGNAC & ARMAGNAC	**047806**	**750**	**COURVOISIER XO COGNAC 750ml**	**L**	**$159.99**	**$84.95**	**$479.97**	**0.00%**	**-46.15%**	**3**	**0.00%**	**-46.15%**	**0**	**15**
					$159.99	$84.95	$479.97	0.00%		3	0.001%		0	
	047821	**750**	**COURVOISIER AVANT GARDE 750ml**	**A**	**$39.99**	**$21.20**	**$359.91**	**0.00%**	**100.00%**	**9**	**0.00%**	**100.00%**	**1**	**16**
					$39.99	$21.20	$359.91	0.00%		9	0.003%		1	
	048164	**750**	**HENNESSY VSOP PRIVILEGE COGNAC 750ml**	**L**	**$59.99**	**$31.83**	**$239.96**	**0.00%**	**62.59%**	**4**	**0.00%**	**49.04%**	**0**	**17**
					$59.99	$31.83	$239.96	0.00%		4	0.001%		0	
	048225	**750**	**REVISEUR VS COGNAC 750ml**	**X**	**$34.99**	**$18.12**	**$209.94**	**0.00%**	**-30.77%**	**6**	**0.00%**	**-30.77%**	**1**	**18**
					$34.99	$18.12	$209.94	0.00%		6	0.002%		1	
	911188	**750**	**FRAPIN GRANDE CHAMP VS 750ml**	**X**	**$70.74**	**$37.08**	**$70.74**	**0.00%**	**0.00%**	**1**	**0.00%**	**0.00%**	**0**	**19**
					$70.74	$37.08	$70.74	0.00%		1	0.000%		0	
	047236	**750**	**LARRESSINGLE ARMAGNAC VSOP 750ml**	**X**	**$61.03**	**$32.00**	**$61.03**	**0.00%**	**-71.43%**	**1**	**0.00%**	**-71.43%**	**0**	**20**
					$61.03	$32.00	$61.03	0.00%		1	0.000%		0	
	Total						**$107,630.46**		**45.02%**	**2,832**		**40.39%**	**204**	

Class Summary

ATG

Bottle Sales	2,832	**Gross Sales**	$107,630.46	**Total Items in Class**	28
% of Bottle Sales	0.08%	**% of Gross Sales**	0.26%	**Share/Item**	0.28

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ATJ BRANDY - CALVADOS & APPLEJACK														
	053692	**750**	**LAIRDS STRAIGHT APPLEJACK 86 750ml**	**L**	**$22.97**	**$11.86**	**$3,767.08**	**1.50%**	**83.56%**	**164**	**1.69%**	**83.56%**	**14**	**1**
					$22.97	$11.86	$3,767.08	1.50%		164	1.692%		14	
	053536	**750**	**LAIRD APPLEJACK 750ml**	**X**	**$20.75**	**$10.68**	**$871.50**	**0.35%**	**600.00%**	**42**	**0.43%**	**600.00%**	**4**	**2**
					$20.75	$10.68	$871.50	0.35%		42	0.433%		4	
	902308	**750**	**CLAQUE PEPIN CALVADOS VIELLE RSV 750ml**	**L**	**$49.99**	**$33.05**	**$649.87**	**0.26%**	**100.00%**	**13**	**0.13%**	**100.00%**	**1**	**3**
					$49.99	$33.05	$649.87	0.26%		13	0.134%		1	
	Total						**$5,288.45**		**91.62%**	**219**		**98.88%**	**18**	

Class Summary

ATJ	**Bottle Sales**	219	**Gross Sales**	$5,288.45	**Total Items in Class**	5
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ATM BRANDY - SPICED & FLAVORED														
	056768	**750**	**PAUL MASSON GRND AMBR MANGO 750ml**	**1**	**$8.99**	**$4.70**	**$4,755.71**	**1.74%**	**-14.61%**	**529**	**2.22%**	**-14.61%**	**44**	**1**
					$8.99	$4.70	$4,755.71	1.74%		529	2.225%		44	
	073780	**750**	**E & J VANILLA BRANDY 750ml**	**1**	**$12.99**	**$6.83**	**$2,234.28**	**0.82%**	**-14.18%**	**172**	**0.72%**	**-14.18%**	**14**	**2**
					$12.99	$6.83	$2,234.28	0.82%		172	0.723%		14	
	072196	**750**	**ARROW KIRSCH 750ml**	**1**	**$11.99**	**$6.30**	**$2,134.22**	**0.78%**	**6.50%**	**178**	**0.75%**	**6.50%**	**15**	**3**
					$11.99	$6.30	$2,134.22	0.78%		178	0.749%		15	
	Total						**$9,124.21**		**-10.39%**	**879**		**-10.32%**	**73**	

Class Summary

ATM	**Bottle Sales**	879	**Gross Sales**	$9,124.21	**Total Items in Class**	3
	% of Bottle Sales	0.03%	**% of Gross Sales**	0.02%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ATR BRANDY - GRAPPA & EAUX DE VIE														
	947784	375	RANSOM GRAPPA 375 ml	L	$19.99	$13.19	$1,219.39	0.77%	170.00%	61	1.00%	170.00%	3	1
					$19.99	$13.19	$1,219.39	0.77%		61	1.001%		3	
	933535	375	TRIMBACH KIRSCH 375ml	L	$26.98	$14.09	$1,160.14	0.74%	100.00%	43	0.71%	100.00%	2	2
					$26.98	$14.09	$1,160.14	0.74%		43	0.705%		2	
	051764	375	TRIMBACH POIRE WILLIAM BRANDY 375ml	L	$27.48	$14.35	$439.68	0.28%	1500.00%	16	0.26%	1500.00%	1	3
					$27.48	$14.35	$439.68	0.28%		16	0.262%		1	
	933435	375	TRIMBACH FRAMBOISE BRANDY 375ml	L	$28.99	$15.15	$405.86	0.26%	-40.00%	14	0.23%	-40.00%	1	4
					$28.99	$15.15	$405.86	0.26%		14	0.230%		1	
	924865	375	CLEAR CREEK GRAPPA PINOT NOIR 375ml	X	$27.95	$14.79	$279.50	0.18%	40.00%	10	0.16%	40.00%	0	5
					$27.95	$14.79	$279.50	0.18%		10	0.164%		0	
	924985	375	CLEAR CREEK PEAR BRANDY 375ml	X	$27.95	$14.79	$27.95	0.02%	-66.67%	1	0.02%	-66.67%	0	6
					$27.95	$14.79	$27.95	0.02%		1	0.016%		0	
	065140	750	BANFI GRAPPA 750ml	X	$42.44	$22.23	$254.64	0.16%	100.00%	6	0.10%	100.00%	1	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ATR BRANDY - GRAPPA & EAUX DE VIE	**065140**				$42.44	$22.23	$254.64	0.16%		6	0.098%		1	
	Total						**$3,787.16**		**121.24%**	**151**		**140.00%**	**7**	

Class Summary

ATR

Bottle Sales	151	**Gross Sales**	$3,787.16	**Total Items in Class**	8
% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ATW BRANDY - DOMESTIC														
	901762	**375**	**HIVE PEAR BRANDY 375ml**	**1**	**$23.95**	**$15.99**	**$1,173.55**	**0.16%**	**-21.43%**	**49**	**0.07%**	**-21.43%**	**2**	**1**
					$23.95	$15.99	$1,173.55	0.16%		49	0.069%		2	
	054056	**750**	**ARROW APRICOT FL BRANDY 750ml**	**1**	**$9.99**	**$5.24**	**$5,474.52**	**0.75%**	**-16.03%**	**548**	**0.77%**	**-16.03%**	**46**	**1**
					$9.99	$5.24	$5,474.52	0.75%		548	0.773%		46	
	054646	**750**	**ARROW BLACKBERRY FL BRANDY 750ml**	**1**	**$9.99**	**$5.24**	**$5,304.69**	**0.73%**	**-14.66%**	**531**	**0.75%**	**-14.66%**	**44**	**2**
					$9.99	$5.24	$5,304.69	0.73%		531	0.749%		44	
	950507	**750**	**RHINE HALL OAK AGED APPLE BRANDY 750ml**	**U**	**$41.99**	**$27.77**	**$41.99**	**0.01%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**3**
					$41.99	$27.77	$41.99	0.01%		1	0.001%		0	
	Total						**$11,994.75**		**-18.18%**	**1,129**		**-16.15%**	**92**	

Class Summary

ATW	**Bottle Sales**	1,129	**Gross Sales**	$11,994.75	**Total Items in Class**	4
	% of Bottle Sales	0.03%	**% of Gross Sales**	0.03%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ATX BRANDY - IMPORTED														
	064619	**750**	**CAPEL PISCO RES MOA BOTTLE 750ml**	**1**	**$28.95**	**$15.25**	**$3,010.80**	**0.77%**	**59.62%**	**104**	**0.75%**	**59.62%**	**9**	**1**
					$28.95	$15.25	$3,010.80	0.77%		104	0.746%		9	
	952070	**750**	**PISCO LOGIA PURO 750ml**	**L**	**$24.99**	**$16.43**	**$2,449.02**	**0.62%**	**8.22%**	**98**	**0.70%**	**8.22%**	**8**	**2**
					$24.99	$16.43	$2,449.02	0.62%		98	0.703%		8	
	051041	**750**	**ARARAT 5 STAR ARMENIAN BRANDY 750ml**	**L**	**$27.99**	**$14.81**	**$2,323.17**	**0.59%**	**279.31%**	**83**	**0.60%**	**279.31%**	**7**	**3**
					$27.99	$14.81	$2,323.17	0.59%		83	0.596%		7	
	953681	**750**	**MERY MELROSE COGNAC VSOP 750ml**	**X**	**$59.99**	**$31.33**	**$1,139.81**	**0.29%**	**128.57%**	**19**	**0.14%**	**128.57%**	**2**	**4**
					$59.99	$31.33	$1,139.81	0.29%		19	0.136%		2	
	918997	**750**	**LAS ONCE DE AZPITIA PISCO 750ml**	**U**	**$33.99**	**$18.00**	**$203.94**	**0.05%**	**44.44%**	**6**	**0.04%**	**44.44%**	**1**	**5**
					$33.99	$18.00	$203.94	0.05%		6	0.043%		1	
	051586	**750**	**JELINEK SLIVOVITZ CZECH KP 750ml**	**L**	**$22.65**	**$11.67**	**$67.95**	**0.02%**	**5.29%**	**3**	**0.02%**	**20.59%**	**0**	**6**
					$22.65	$11.67	$67.95	0.02%		3	0.022%		0	
	Total						**$9,194.69**		**67.28%**	**313**		**65.28%**	**26**	

Class Summary

ATX	**Bottle Sales**	313	**Gross Sales**	$9,194.69	**Total Items in Class**	6
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWB WHISKEY - CANADIAN														
	011297	**1000**	**CROWN ROYAL 1000ml**	**1**	**$34.99**	**$18.54**	**$136,862.56**	**0.13%**	**15.85%**	**3,916**	**0.07%**	**15.85%**	**435**	**1**
					$34.99	$18.54	$136,862.56	0.13%		3,916	0.065%		435	
	014197	**1000**	**PENDLETON CANADIAN WHISKY 1000ml**	**1**	**$32.99**	**$17.39**	**$47,769.52**	**0.04%**	**-14.29%**	**1,448**	**0.02%**	**-14.29%**	**161**	**2**
					$32.99	$17.39	$47,769.52	0.04%		1,448	0.024%		161	
	010837	**1000**	**CROWN ROYAL BLACK 1000ml**	**1**	**$41.99**	**$22.26**	**$17,719.78**	**0.02%**	**45.25%**	**422**	**0.01%**	**45.25%**	**47**	**3**
					$41.99	$22.26	$17,719.78	0.02%		422	0.007%		47	
	012287	**1000**	**CANADIAN HOST 3 YR 1000ml**	**1**	**$9.95**	**$5.21**	**$17,412.50**	**0.02%**	**-29.63%**	**1,750**	**0.03%**	**-29.63%**	**194**	**4**
					$9.95	$5.21	$17,412.50	0.02%		1,750	0.029%		194	
	014267	**1000**	**POTTERS CROWN CANADIAN 1000ml**	**1**	**$9.99**	**$5.23**	**$12,927.06**	**0.01%**	**-41.82%**	**1,294**	**0.02%**	**-41.82%**	**144**	**5**
					$9.99	$5.23	$12,927.06	0.01%		1,294	0.022%		144	
	011777	**1000**	**BLACK VELVET 1000ml**	**1**	**$11.99**	**$6.30**	**$10,886.92**	**0.01%**	**-11.78%**	**908**	**0.02%**	**5.88%**	**101**	**6**
					$11.99	$6.30	$10,886.92	0.01%		908	0.015%		101	
	011347	**1000**	**SEAGRAMS VO 6 YR 1000ml**	**1**	**$19.99**	**$10.56**	**$8,755.62**	**0.01%**	**-45.36%**	**438**	**0.01%**	**-45.36%**	**49**	**7**
					$19.99	$10.56	$8,755.62	0.01%		438	0.007%		49	
	013648	**1000**	**LORD CALVERT CANADIAN 1000ml**	**1**	**$10.99**	**$5.77**	**$6,846.77**	**0.01%**	**-34.08%**	**623**	**0.01%**	**-34.08%**	**69**	**8**
					$10.99	$5.77	$6,846.77	0.01%		623	0.010%		69	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	010627	1000	CANADIAN CLUB WHISKY 1000ml	1	$17.99	$9.49	$5,576.90	0.01%	-66.86%	310	0.01%	-66.86%	34	9
					$17.99	$9.49	$5,576.90	0.01%		310	0.005%		34	
	012467	1000	CANADIAN MIST 1000ml	1	$12.99	$6.83	$3,858.03	0.00%	-57.63%	297	0.00%	-57.63%	33	10
					$12.99	$6.83	$3,858.03	0.00%		297	0.005%		33	
	011298	1750	CROWN ROYAL 1750ml	1	$55.99	$29.63	$180,511.76	0.17%	-28.50%	3,224	0.05%	-36.17%	627	1
					$55.99	$29.63	$180,511.76	0.17%		3,224	0.054%		627	
	014199	1750	PENDLETON CANADIAN WHISKY 1750ml	1	$44.99	$23.78	$126,886.81	0.12%	-12.12%	2,819	0.05%	-12.12%	548	2
					$44.99	$23.78	$126,886.81	0.12%		2,819	0.047%		548	
	011348	1750	SEAGRAMS VO 6 YR 1750ml	1	$29.99	$15.80	$75,904.69	0.07%	-24.26%	2,531	0.04%	-24.26%	492	4
					$29.99	$15.80	$75,904.69	0.07%		2,531	0.042%		492	
	014268	1750	POTTERS CROWN CANADIAN 1750ml	1	$16.99	$8.88	$75,663.12	0.07%	-18.90%	4,488	0.08%	-18.90%	873	3
					$16.99	$8.88	$75,663.12	0.07%		4,488	0.075%		873	
	012288	1750	CANADIAN HOST 3 YR 1750ml	1	$16.99	$8.88	$72,572.59	0.07%	-23.33%	4,441	0.07%	-23.33%	864	5
					$16.99	$8.88	$72,572.59	0.07%		4,441	0.074%		864	
	011788	1750	BLACK VELVET 1750ml	1	$18.99	$9.95	$62,799.93	0.06%	-0.39%	3,307	0.06%	11.33%	643	6
					$18.99	$9.95	$62,799.93	0.06%		3,307	0.055%		643	
	012478	1750	CANADIAN MIST PET 1750ml	1	$18.99	$9.95	$50,477.40	0.05%	-33.35%	2,660	0.04%	-33.35%	517	7
					$18.99	$9.95	$50,477.40	0.05%		2,660	0.044%		517	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	013638	1750	LORD CALVERT CANADIAN 1750ml	1	$18.99	$9.95	$47,531.97	0.04%	-19.90%	2,503	0.04%	-19.90%	487	8
					$18.99	$9.95	$47,531.97	0.04%		2,503	0.042%		487	
	010628	1750	CANADIAN CLUB WHISKY 1750ml	1	$24.99	$13.14	$44,607.15	0.04%	-8.47%	1,785	0.03%	-0.11%	347	9
					$24.99	$13.14	$44,607.15	0.04%		1,785	0.030%		347	
	011588	1750	BLACK VELVET RESERVE 1750ml	1	$22.99	$12.08	$41,703.86	0.04%	-29.19%	1,814	0.03%	-32.27%	353	10
					$22.99	$12.08	$41,703.86	0.04%		1,814	0.030%		353	
	012308	1750	CANADIAN HUNTER 1750ml	1	$16.99	$8.88	$35,307.12	0.03%	-36.61%	2,088	0.03%	-36.61%	406	11
					$16.99	$8.88	$35,307.12	0.03%		2,088	0.035%		406	
	012888	1750	RICH & RARE CANADIAN PET 1750ml	1	$17.99	$9.42	$29,011.84	0.03%	-40.21%	1,616	0.03%	-40.21%	314	12
					$17.99	$9.42	$29,011.84	0.03%		1,616	0.027%		314	
	012408	1750	CANADIAN LTD 1750ml	1	$15.95	$8.33	$16,974.75	0.02%	-31.57%	1,065	0.02%	-31.57%	207	13
					$15.95	$8.33	$16,974.75	0.02%		1,065	0.018%		207	
	011959	1750	CANADA HOUSE PET 1750ml	D	$15.99	$8.36	$7,899.06	0.01%	23.29%	494	0.01%	23.29%	96	14
					$15.99	$8.36	$7,899.06	0.01%		494	0.008%		96	
	015248	1750	WINDSOR CANADIAN PET 1750ml	1	$17.99	$9.42	$5,882.71	0.01%	-27.63%	329	0.01%	-27.63%	64	15
					$17.99	$9.42	$5,882.71	0.01%		329	0.006%		64	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	013978	1750	MONARCH CANADIAN 1750ml	D	$9.72	$9.42	$3,295.08	0.00%	75.92%	339	0.01%	225.60%	66	16
					$9.72	$9.42	$3,295.08	0.00%		339	0.006%		66	
	011299	200	CROWN ROYAL 200ml	1	$9.49	$5.03	$12,185.16	0.01%	11.31%	1,284	0.02%	11.31%	29	1
					$9.49	$5.03	$12,185.16	0.01%		1,284	0.021%		29	
	011294	375	CROWN ROYAL 375ml	1	$15.99	$8.47	$41,110.29	0.04%	15.35%	2,571	0.04%	15.35%	107	1
					$15.99	$8.47	$41,110.29	0.04%		2,571	0.043%		107	
	014194	375	PENDLETON CANADIAN WHISKY 375ml	1	$13.49	$7.10	$21,017.42	0.02%	2.13%	1,558	0.03%	2.13%	65	2
					$13.49	$7.10	$21,017.42	0.02%		1,558	0.026%		65	
	012284	375	CANADIAN HOST 3 YR 375ml	1	$4.99	$2.61	$10,493.97	0.01%	-16.62%	2,103	0.04%	-16.62%	88	3
					$4.99	$2.61	$10,493.97	0.01%		2,103	0.035%		88	
	011774	375	BLACK VELVET 375ml	1	$5.99	$3.14	$10,409.05	0.01%	-7.90%	1,739	0.03%	-10.05%	72	4
					$5.99	$3.14	$10,409.05	0.01%		1,739	0.029%		72	
	011344	375	SEAGRAMS VO 6 YR 375ml	1	$8.49	$4.48	$7,284.42	0.01%	-10.33%	858	0.01%	-10.33%	36	5
					$8.49	$4.48	$7,284.42	0.01%		858	0.014%		36	
	013634	375	LORD CALVERT CANADIAN 375ml	D	$5.31	$3.15	$5,822.45	0.01%	12.35%	1,018	0.02%	52.07%	42	6
					$5.99	$3.15	$4,893.83	0.00%		817	0.014%		34	
					$4.62	$3.15	$928.62	0.00%		201	0.003%		8	
	012464	375	CANADIAN MIST 375ml	D	$4.86	$2.88	$5,288.67	0.00%	9.31%	1,023	0.02%	49.49%	43	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	012464				$5.49	$2.88	$4,057.11	0.00%		739	0.012%		31	
					$4.23	$2.88	$1,231.56	0.00%		284	0.005%		12	
	011296	750	CROWN ROYAL 750ml	1	$29.99	$15.88	$139,333.54	0.13%	14.76%	4,646	0.08%	14.76%	387	1
					$29.99	$15.88	$139,333.54	0.13%		4,646	0.078%		387	
	014192	750	PENDLETON CANADIAN WHISKY 750ml	1	$27.99	$14.81	$62,305.74	0.06%	5.55%	2,226	0.04%	5.55%	186	2
					$27.99	$14.81	$62,305.74	0.06%		2,226	0.037%		186	
	011776	750	BLACK VELVET 750ml	1	$6.99	$3.64	$27,904.08	0.03%	-60.47%	3,992	0.07%	-60.47%	333	3
					$6.99	$3.64	$27,904.08	0.03%		3,992	0.067%		333	
	011346	750	SEAGRAMS VO 6 YR 750ml	1	$12.99	$6.83	$25,692.24	0.02%	-27.21%	1,976	0.03%	-27.21%	165	4
					$12.99	$6.83	$25,692.24	0.02%		1,976	0.033%		165	
	010626	750	CANADIAN CLUB WHISKY 750ml	1	$9.99	$5.24	$20,245.77	0.02%	-38.72%	2,023	0.03%	-38.72%	169	5
					$9.99	$5.24	$20,245.77	0.02%		2,023	0.034%		169	
	013542	750	LEGACY CANADIAN WHISKY 750ml	1	$19.99	$10.48	$17,791.07	0.02%	74.42%	893	0.01%	118.05%	74	6
					$19.99	$10.48	$17,791.07	0.02%		893	0.015%		74	
	012286	750	CANADIAN HOST 3 YR 750ml	1	$5.95	$3.09	$16,398.20	0.02%	-36.43%	2,756	0.05%	-36.43%	230	7
					$5.95	$3.09	$16,398.20	0.02%		2,756	0.046%		230	
	011285	750	CROWN ROYAL XR 750ml	D	$136.99	$72.72	$10,822.21	0.01%	-10.53%	79	0.00%	-10.53%	7	8
					$136.99	$72.72	$10,822.21	0.01%		79	0.001%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	010826	750	CROWN ROYAL XO 750ml	L	$54.99	$29.18	$10,668.06	0.01%	93.10%	194	0.00%	93.10%	16	9
					$54.99	$29.18	$10,668.06	0.01%		194	0.003%		16	
	010836	750	CROWN ROYAL BLACK 750ml	1	$34.99	$18.54	$9,657.24	0.01%	-55.32%	276	0.00%	-55.32%	23	10
					$34.99	$18.54	$9,657.24	0.01%		276	0.005%		23	
	014210	750	PENDLETON MIDNIGHT WHISKY 750ml	1	$38.99	$20.66	$8,304.87	0.01%	19.05%	213	0.00%	19.05%	18	11
					$38.99	$20.66	$8,304.87	0.01%		213	0.004%		18	
	012885	750	RICH & RARE CANADIAN PET 750ml	1	$8.99	$4.70	$8,055.04	0.01%	-38.33%	896	0.01%	-38.33%	75	12
					$8.99	$4.70	$8,055.04	0.01%		896	0.015%		75	
	011586	750	BLACK VELVET RESERVE 750ml	1	$12.99	$6.83	$7,443.27	0.01%	28.03%	573	0.01%	66.48%	48	13
					$12.99	$6.83	$7,443.27	0.01%		573	0.010%		48	
	012476	750	CANADIAN MIST PET 750ml	1	$9.99	$5.23	$7,252.74	0.01%	-33.95%	726	0.01%	-33.95%	61	14
					$9.99	$5.23	$7,252.74	0.01%		726	0.012%		61	
	013647	750	LORD CALVERT CANADIAN 750ml	1	$8.99	$4.71	$6,412.76	0.01%	-31.22%	724	0.01%	-31.22%	60	15
					$8.99	$4.71	$6,412.76	0.01%		724	0.012%		60	
	013110	750	8 SECONDS CANADIAN WHISKEY 750ml	1	$22.99	$12.08	$5,977.40	0.01%	-10.55%	260	0.00%	-10.55%	22	16
					$22.99	$12.08	$5,977.40	0.01%		260	0.004%		22	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWB WHISKEY - CANADIAN	012316	750	CANADIAN HUNTER PET 750ml	1	$8.99	$4.70	$5,744.61	0.01%	-43.14%	639	0.01%	-43.14%	53	17
					$8.99	$4.70	$5,744.61	0.01%		639	0.011%		53	
	011326	750	SEAGRAMS VO GOLD 750ml	1	$18.99	$10.03	$4,633.56	0.00%	-14.85%	244	0.00%	-14.85%	20	18
					$18.99	$10.03	$4,633.56	0.00%		244	0.004%		20	
	010890	750	FORTY CREEK CANADIAN WHISKY 750ml	D	$18.99	$10.02	$3,949.92	0.00%	35.41%	208	0.00%	75.78%	17	19
					$18.99	$10.02	$3,949.92	0.00%		208	0.003%		17	
	010632	750	CANADIAN CLUB RESERVE 9YR TRIP 750ml	1	$18.99	$10.03	$3,703.05	0.00%	-18.83%	195	0.00%	-18.83%	16	20
					$18.99	$10.03	$3,703.05	0.00%		195	0.003%		16	
	012856	750	RICH RARE RESERVE 750ml	D	$6.48	$6.22	$3,220.56	0.00%	-63.38%	497	0.01%	-32.24%	41	21
					$6.48	$6.22	$3,220.56	0.00%		497	0.008%		41	
	011936	750	CANADIAN LTD TRAVELER 750ml	1	$7.49	$3.90	$1,782.62	0.00%	-36.19%	238	0.00%	-36.19%	20	22
					$7.49	$3.90	$1,782.62	0.00%		238	0.004%		20	
	010638	750	CANADIAN CLUB CHRONICLES 41 YR 750ml	L	$299.95	$159.40	$599.90	0.00%	100.00%	2	0.00%	100.00%	0	23
					$299.95	$159.40	$599.90	0.00%		2	0.000%		0	
	011366	750	CROWN ROYAL RESERVE 750ml	1	$49.99	$26.52	$449.91	0.00%	-57.58%	9	0.00%	-62.67%	1	24
					$49.99	$26.52	$449.91	0.00%		9	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWB WHISKEY - CANADIAN	**918938**	**750**	**WILLIES CANADIAN WHISKY 750ml**	**1**	**$31.99**	**$21.39**	**$223.93**	**0.00%**	**100.00%**	**7**	**0.00%**	**100.00%**	**1**	**25**
					$31.99	$21.39	$223.93	0.00%		7	0.000%		1	
	010880	**750**	**FORTY CREEK COPPER POT WHISKY 750ml**	**D**	**$15.12**	**$14.81**	**$151.20**	**0.00%**	**100.00%**	**10**	**0.00%**	**100.00%**	**1**	**26**
					$15.12	$14.81	$151.20	0.00%		10	0.000%		1	
	Total						**$1,667,980.42**		**-15.92%**	**83,565**		**-16.97%**	**10,694**	

Class Summary

AWB

Bottle Sales	83,565	**Gross Sales**	$1,667,980.42	**Total Items in Class**	72
% of Bottle Sales	2.45%	**% of Gross Sales**	4.09%	**Share/Item**	0.72

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWE WHISKEY - BLENDED														
	025607	1000	SEAGRAMS 7 CROWN 1000ml	1	$15.99	$8.43	$27,119.04	0.13%	-33.86%	1,696	0.14%	-36.41%	188	1
					$15.99	$8.43	$27,119.04	0.13%		1,696	0.139%		188	
	025608	1750	SEAGRAMS 7 CROWN 1750ml	1	$22.99	$12.08	$164,277.57	0.81%	-25.19%	7,143	0.59%	-25.19%	1,389	1
					$22.99	$12.08	$164,277.57	0.81%		7,143	0.587%		1,389	
	023708	1750	FLEISCHMANNS PREFERRED WHISKEY BL 1750ml	1	$12.99	$6.76	$15,964.71	0.08%	-25.52%	1,229	0.10%	-25.52%	239	2
					$12.99	$6.76	$15,964.71	0.08%		1,229	0.101%		239	
	022788	1750	JIM BEAMS EIGHT STAR 1750ml	1	$15.99	$8.36	$6,172.14	0.03%	-37.13%	386	0.03%	-37.13%	75	3
					$15.99	$8.36	$6,172.14	0.03%		386	0.032%		75	
	011660	1750	BLACK BOX WHISKEY 1750ml	D	$21.24	$12.61	$6,140.78	0.03%	142.96%	315	0.03%	325.37%	61	4
					$18.48	$12.61	$4,845.32	0.02%		261	0.021%		51	
					$23.99	$12.61	$1,295.46	0.01%		54	0.004%		11	
	025603	200	SEAGRAMS 7 CROWN 200ml	1	$4.49	$2.35	$7,430.95	0.04%	10.01%	1,655	0.14%	10.01%	37	1
					$4.49	$2.35	$7,430.95	0.04%		1,655	0.136%		37	
	025604	375	SEAGRAMS 7 CROWN 375ml	1	$6.99	$3.64	$21,606.09	0.11%	23.09%	3,091	0.25%	23.09%	129	1
					$6.99	$3.64	$21,606.09	0.11%		3,091	0.254%		129	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWE WHISKEY - BLENDED	**025606**	**750**	**SEAGRAMS 7 CROWN 750ml**	**1**	**$12.49**	**$6.57**	**$24,902.44**	**0.12%**	**-34.93%**	**2,006**	**0.16%**	**-34.93%**	**167**	**1**
					$12.49	$6.57	$24,902.44	0.12%		2,006	0.165%		167	
	027249	**750**	**ALPINE SPUR WHISKEY 750ml**	**1**	**$32.99**	**$23.33**	**$7,422.75**	**0.04%**	**-3.85%**	**225**	**0.02%**	**-3.85%**	**19**	**2**
					$32.99	$23.33	$7,422.75	0.04%		225	0.018%		19	
	027266	**750**	**ROBBER'S ROOST LIGHT WHISKEY 750ml**	**1**	**$32.99**	**$20.05**	**$5,443.35**	**0.03%**	**-29.70%**	**165**	**0.01%**	**-29.70%**	**14**	**3**
					$32.99	$20.05	$5,443.35	0.03%		165	0.014%		14	
	026949	**750**	**REDNECK RIVIERA WHISKEY 750ml**	**D**	**$21.99**	**$11.54**	**$153.93**	**0.00%**	**-83.33%**	**7**	**0.00%**	**-81.08%**	**1**	**4**
					$21.99	$11.54	$153.93	0.00%		7	0.001%		1	
	027523	**750**	**HIGH WEST CAMPFIRE BLENDED WHISKE 750ml**	**1**	**$64.99**	**$34.42**	**$129.98**	**0.00%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	**5**
					$64.99	$34.42	$129.98	0.00%		2	0.000%		0	
	Total						**$286,763.73**		**-30.33%**	**17,920**		**-21.82%**	**2,319**	

Class Summary

AWE	**Bottle Sales**	17,920	**Gross Sales**	$286,763.73	**Total Items in Class**	14
	% of Bottle Sales	0.53%	**% of Gross Sales**	0.70%	**Share/Item**	0.14

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE														
	026827	1000	JACK DANIELS BLACK LABEL 1000ml	1	$29.99	$15.87	$140,608.22	0.11%	-10.37%	4,700	0.09%	-10.37%	522	1
					$29.99	$15.87	$140,608.22	0.11%		4,700	0.089%		522	
	019067	1000	JIM BEAM 1000ml	1	$22.99	$12.15	$68,280.30	0.05%	-27.82%	2,970	0.06%	-24.02%	330	2
					$22.99	$12.15	$68,280.30	0.05%		2,970	0.056%		330	
	017957	1000	EVAN WILLIAMS BLACK LABEL 1000 ml	1	$16.99	$8.96	$29,489.14	0.02%	2.82%	1,736	0.03%	13.10%	193	3
					$16.99	$8.96	$29,489.14	0.02%		1,736	0.033%		193	
	022157	1000	WILD TURKEY 101 1000ml	1	$32.99	$17.47	$24,280.64	0.02%	-25.24%	736	0.01%	-25.24%	82	4
					$32.99	$17.47	$24,280.64	0.02%		736	0.014%		82	
	016517	1000	ANCIENT AGE 1000ml	1	$13.99	$7.36	$9,023.55	0.01%	-8.81%	645	0.01%	-8.81%	72	5
					$13.99	$7.36	$9,023.55	0.01%		645	0.012%		72	
	026828	1750	JACK DANIELS BLACK LABEL 1750ml	1	$49.99	$26.44	$202,309.53	0.16%	-20.38%	4,047	0.08%	-20.38%	787	1
					$49.99	$26.44	$202,309.53	0.16%		4,047	0.077%		787	
	019068	1750	JIM BEAM 1750ml	1	$37.99	$20.06	$151,086.23	0.12%	-31.40%	3,977	0.08%	-31.40%	773	2
					$37.99	$20.06	$151,086.23	0.12%		3,977	0.075%		773	
	017958	1750	EVAN WILLIAMS BLACK LABEL 1750ml	1	$29.99	$15.80	$114,381.85	0.09%	-15.22%	3,815	0.07%	-12.20%	742	3
					$29.99	$15.80	$114,381.85	0.09%		3,815	0.072%		742	
	019478	1750	MAKERS MARK 1750ml	1	$57.99	$30.70	$83,517.60	0.07%	-51.84%	1,440	0.03%	-51.84%	280	4
					$57.99	$30.70	$83,517.60	0.07%		1,440	0.027%		280	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	017088	1750	BULLEIT BOURBON FRONTIER WHISKEY 1750ml	1	$59.99	$31.76	$62,209.63	0.05%	-21.99%	1,037	0.02%	-21.99%	202	5
					$59.99	$31.76	$62,209.63	0.05%		1,037	0.020%		202	
	018198	1750	EZRA BROOKS BOURBON 1750ml	1	$26.99	$14.21	$43,303.96	0.03%	-35.70%	1,604	0.03%	-37.92%	312	6
					$26.99	$14.21	$43,303.96	0.03%		1,604	0.030%		312	
	016098	1750	EVAN WILLIAMS BIB WHITE LABEL 1750 ml	1	$32.99	$17.39	$39,785.94	0.03%	-9.43%	1,206	0.02%	-12.18%	235	7
					$32.99	$17.39	$39,785.94	0.03%		1,206	0.023%		235	
	022207	1750	WOODFORD RESERVE DISTILLER SELEC 1750 ml	1	$61.99	$32.82	$36,512.11	0.03%	-10.06%	589	0.01%	-7.29%	115	8
					$61.99	$32.82	$36,512.11	0.03%		589	0.011%		115	
	016518	1750	ANCIENT AGE 1750ml	1	$22.95	$12.05	$34,126.65	0.03%	-35.72%	1,487	0.03%	-35.72%	289	9
					$22.95	$12.05	$34,126.65	0.03%		1,487	0.028%		289	
	022158	1750	WILD TURKEY 101 1750ml	1	$49.99	$26.44	$34,093.18	0.03%	-17.41%	682	0.01%	-17.41%	133	10
					$49.99	$26.44	$34,093.18	0.03%		682	0.013%		133	
	020248	1750	OLD CROW PET 1750ml	1	$18.99	$9.95	$27,573.48	0.02%	-25.85%	1,452	0.03%	-25.85%	282	11
					$18.99	$9.95	$27,573.48	0.02%		1,452	0.028%		282	
	021598	1750	TEN HIGH 1750ml	1	$18.99	$9.95	$18,631.17	0.01%	-23.37%	983	0.02%	-23.37%	191	12
					$18.99	$9.95	$18,631.17	0.01%		983	0.019%		191	
	019228	1750	KNOB CREEK STRAIGHT BOURBON 1750 ml	D	$64.99	$34.42	$13,322.95	0.01%	0.81%	205	0.00%	-2.29%	40	13
					$64.99	$34.42	$13,322.95	0.01%		205	0.004%		40	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	017830	1750	EARLY TIMES 1750ml	1	$22.99	$12.08	$5,954.41	0.00%	-39.07%	259	0.00%	-39.07%	50	14
					$22.99	$12.08	$5,954.41	0.00%		259	0.005%		50	
	018858	1750	LARCENY BOURBON 1750ml	1	$49.99	$26.44	$4,499.10	0.00%	-37.50%	90	0.00%	-35.00%	18	15
					$49.99	$26.44	$4,499.10	0.00%		90	0.002%		18	
	026589	1750	GENTLEMAN JACK 1750ml	1	$54.99	$29.10	$4,344.21	0.00%	-43.59%	79	0.00%	-34.91%	15	16
					$54.99	$29.10	$4,344.21	0.00%		79	0.001%		15	
	026823	200	JACK DANIELS BLACK LABEL 200ml	1	$7.99	$4.23	$12,688.12	0.01%	24.61%	1,588	0.03%	24.61%	35	1
					$7.99	$4.23	$12,688.12	0.01%		1,588	0.030%		35	
	019063	200	JIM BEAM 200ml	1	$6.49	$3.43	$9,378.05	0.01%	28.72%	1,445	0.03%	28.72%	32	2
					$6.49	$3.43	$9,378.05	0.01%		1,445	0.027%		32	
	026820	375	JACK DANIELS BLACK LABEL 375ml	1	$14.99	$7.93	$34,057.28	0.03%	17.06%	2,272	0.04%	17.06%	95	1
					$14.99	$7.93	$34,057.28	0.03%		2,272	0.043%		95	
	018603	375	HIGH WEST AMERICAN PRAIRIE WHISKEY 375ml	1	$19.99	$10.55	$30,244.87	0.02%	19.60%	1,513	0.03%	19.60%	63	2
					$19.99	$10.55	$30,244.87	0.02%		1,513	0.029%		63	
	019064	375	JIM BEAM 375ml	1	$10.99	$5.81	$28,167.37	0.02%	19.41%	2,563	0.05%	19.41%	107	3
					$10.99	$5.81	$28,167.37	0.02%		2,563	0.049%		107	
	017085	375	BULLEIT BOURBON FRONTIER WHISKEY 375ml	1	$15.99	$8.43	$19,092.06	0.02%	16.80%	1,194	0.02%	16.80%	50	4
					$15.99	$8.43	$19,092.06	0.02%		1,194	0.023%		50	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	019475	375	MAKERS MARK 375ml	1	$15.99	$8.43	$15,942.03	0.01%	23.97%	997	0.02%	23.97%	42	5
					$15.99	$8.43	$15,942.03	0.01%		997	0.019%		42	
	026585	375	GENTLEMAN JACK 375ml	1	$16.49	$8.69	$12,548.89	0.01%	24.47%	761	0.01%	24.47%	32	6
					$16.49	$8.69	$12,548.89	0.01%		761	0.014%		32	
	018194	375	EZRA BROOKS BOURBON 375ml	1	$6.49	$3.41	$11,039.49	0.01%	-14.19%	1,701	0.03%	-14.19%	71	7
					$6.49	$3.41	$11,039.49	0.01%		1,701	0.032%		71	
	022155	375	WILD TURKEY 101 (ROUND) 375ml	1	$15.99	$8.43	$7,531.29	0.01%	35.71%	471	0.01%	35.71%	20	8
					$15.99	$8.43	$7,531.29	0.01%		471	0.009%		20	
	026826	750	JACK DANIELS BLACK LABEL 750ml	1	$23.99	$12.68	$163,543.83	0.13%	-21.40%	6,817	0.13%	-21.40%	568	1
					$23.99	$12.68	$163,543.83	0.13%		6,817	0.129%		568	
	017086	750	BULLEIT BOURBON FRONTIER WHISK 750ml	1	$29.99	$15.88	$127,847.37	0.10%	-3.19%	4,263	0.08%	-3.19%	355	2
					$29.99	$15.88	$127,847.37	0.10%		4,263	0.081%		355	
	018604	750	HIGH WEST AMERICAN PRAIRIE BOURBO 750ml	1	$34.99	$18.46	$100,071.40	0.08%	24.19%	2,860	0.05%	24.19%	238	3
					$34.99	$18.46	$100,071.40	0.08%		2,860	0.054%		238	
	019476	750	MAKERS MARK 750ml	1	$29.99	$15.88	$95,878.03	0.08%	2.42%	3,197	0.06%	2.42%	266	4
					$29.99	$15.88	$95,878.03	0.08%		3,197	0.061%		266	
	016562	750	ANGELS ENVY BOURBON 750ml	1	$49.99	$26.44	$48,990.20	0.04%	59.61%	980	0.02%	59.61%	82	5
					$49.99	$26.44	$48,990.20	0.04%		980	0.019%		82	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	019066	750	JIM BEAM 750ml	1	$19.99	$10.56	$45,789.01	0.04%	-15.11%	2,299	0.04%	-15.11%	192	6
					$19.99	$10.56	$45,789.01	0.04%		2,299	0.044%		192	
	026586	750	GENTLEMAN JACK 750ml	1	$32.99	$17.47	$39,785.94	0.03%	6.20%	1,206	0.02%	6.20%	101	7
					$32.99	$17.47	$39,785.94	0.03%		1,206	0.023%		101	
	022121	750	WILD TURKEY 81 750ml	1	$18.99	$10.02	$33,004.62	0.03%	-15.06%	1,738	0.03%	-15.06%	145	8
					$18.99	$10.02	$33,004.62	0.03%		1,738	0.033%		145	
	018352	750	FOUR ROSES BOURBON YELLOW LABEL 750ml	1	$21.99	$11.62	$29,466.60	0.02%	-52.48%	1,340	0.03%	-52.48%	112	9
					$21.99	$11.62	$29,466.60	0.02%		1,340	0.025%		112	
	017956	750	EVAN WILLIAMS BLACK LABEL 750ml	1	$14.99	$7.89	$27,026.93	0.02%	-43.71%	1,807	0.03%	-47.46%	151	10
					$14.99	$7.89	$27,026.93	0.02%		1,807	0.034%		151	
	018856	750	LARCENY BOURBON 750ml	1	$26.99	$14.20	$24,425.95	0.02%	43.81%	905	0.02%	61.80%	75	11
					$26.99	$14.20	$24,425.95	0.02%		905	0.017%		75	
	022156	750	WILD TURKEY 101 750ml	1	$26.99	$14.28	$24,237.02	0.02%	-1.15%	898	0.02%	-1.15%	75	12
					$26.99	$14.28	$24,237.02	0.02%		898	0.017%		75	
	016096	750	EVAN WILLIAMS BIB WHITE LABEL 750ml	1	$16.99	$8.96	$21,373.42	0.02%	52.80%	1,258	0.02%	63.00%	105	13
					$16.99	$8.96	$21,373.42	0.02%		1,258	0.024%		105	
	019486	750	MAKERS MARK 46 750ml	1	$39.99	$21.12	$19,915.02	0.02%	-9.96%	498	0.01%	-9.96%	42	14
					$39.99	$21.12	$19,915.02	0.02%		498	0.009%		42	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	026966	750	UNCLE NEAREST 1856 PREMIUM WHISKEY 750ml	1	$49.99	$29.10	$19,061.19	0.02%	560.01%	381	0.01%	500.00%	32	15
					$49.99	$29.10	$19,061.19	0.02%		381	0.007%		32	
	027878	750	SUGAR HOUSE BOURBON WHISKEY 750ml	1	$39.99	$26.76	$18,795.30	0.01%	46.63%	470	0.01%	54.35%	39	16
					$39.99	$26.76	$18,795.30	0.01%		470	0.009%		39	
	021480	750	BENCHMARK BOURBON NO 8 750ml	1	$12.99	$6.83	$17,770.32	0.01%	13.63%	1,368	0.03%	13.63%	114	17
					$12.99	$6.83	$17,770.32	0.01%		1,368	0.026%		114	
	016396	750	OLD FORESTER SIGNATURE BOURBON 750ml	1	$22.99	$12.15	$15,932.07	0.01%	-30.62%	693	0.01%	-30.63%	58	18
					$22.99	$12.15	$15,932.07	0.01%		693	0.013%		58	
	018196	750	EZRA BROOKS BOURBON 750ml	1	$13.99	$7.37	$12,563.02	0.01%	-42.79%	898	0.02%	-42.79%	75	19
					$13.99	$7.37	$12,563.02	0.01%		898	0.017%		75	
	019026	750	JIM BEAM BLACK 750ml	1	$21.99	$11.62	$11,720.67	0.01%	1.16%	533	0.01%	16.34%	44	20
					$21.99	$11.62	$11,720.67	0.01%		533	0.010%		44	
	022102	750	WILD TURKEY LONGBRANCH 750ml	1	$39.99	$21.12	$10,757.31	0.01%	14.14%	269	0.01%	14.14%	22	21
					$39.99	$21.12	$10,757.31	0.01%		269	0.005%		22	
	023056	750	BRECKENRIDGE WHISKEY 750ml	1	$44.99	$21.65	$10,527.66	0.01%	54.40%	234	0.00%	54.40%	20	22
					$44.99	$21.65	$10,527.66	0.01%		234	0.004%		20	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	021596	750	TEN HIGH 750ml	1	$6.99	$3.64	$10,345.20	0.01%	-37.56%	1,480	0.03%	-37.56%	123	23
					$6.99	$3.64	$10,345.20	0.01%		1,480	0.028%		123	
	019009	750	JEFFERSON'S SMALL BATCH BOURBON 750ml	1	$36.99	$19.53	$10,283.22	0.01%	1508.17%	278	0.01%	1759.52%	23	24
					$36.99	$19.53	$10,283.22	0.01%		278	0.005%		23	
	021206	750	REBEL KENTUCKY STRAIGHT BOURBON 750ml	1	$18.99	$10.03	$10,140.66	0.01%	-2.70%	534	0.01%	-2.70%	45	25
					$18.99	$10.03	$10,140.66	0.01%		534	0.010%		45	
	019112	750	JIM BEAM DEVILS CUT 750ml	1	$21.99	$11.62	$9,169.83	0.01%	-4.39%	417	0.01%	9.95%	35	26
					$21.99	$11.62	$9,169.83	0.01%		417	0.008%		35	
	026606	750	GEORGE DICKEL #8 750ml	1	$21.99	$11.62	$7,120.74	0.01%	-40.32%	326	0.01%	-40.32%	27	27
					$21.99	$11.62	$7,120.74	0.01%		326	0.006%		27	
	016416	750	OLD GRAND DAD 4YR BIB 750ml	1	$24.99	$13.22	$7,022.19	0.01%	-4.91%	281	0.01%	-4.91%	23	28
					$24.99	$13.22	$7,022.19	0.01%		281	0.005%		23	
	019498	750	MAKERS MARK 101 750ml	L	$37.99	$20.06	$6,990.16	0.01%	100.00%	184	0.00%	100.00%	15	29
					$37.99	$20.06	$6,990.16	0.01%		184	0.003%		15	
	020246	750	OLD CROW 750ml	1	$8.99	$4.71	$5,888.45	0.00%	-38.31%	655	0.01%	-38.31%	55	30
					$8.99	$4.71	$5,888.45	0.00%		655	0.012%		55	
	020366	750	OLD FORESTER 86 PRF BOURBON 750ml	1	$19.99	$10.55	$5,637.18	0.00%	332.50%	282	0.01%	332.50%	24	31
					$19.99	$10.55	$5,637.18	0.00%		282	0.005%		24	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	015196	750	WHISTLEPIG BOSS HOG VII MAGELLANS A750ml	A	$499.00	$265.12	$4,990.00	0.00%	100.00%	10	0.00%	100.00%	1	32
					$499.00	$265.12	$4,990.00	0.00%		10	0.000%		1	
	902301	750	SALT FLATS BONNEVILLE BOURBON 750ml	1	$29.99	$20.05	$4,798.40	0.00%	100.00%	160	0.00%	100.00%	13	33
					$29.99	$20.05	$4,798.40	0.00%		160	0.003%		13	
	019006	750	JEFFERSON'S RESERVE BOURBON 750ml	X	$48.67	$29.10	$4,646.39	0.00%	441.23%	93	0.00%	666.67%	8	34
					$54.99	$29.10	$3,079.44	0.00%		56	0.001%		5	
					$42.35	$29.10	$1,566.95	0.00%		37	0.001%		3	
	019239	750	KNOB CREEK 12 YR 750ml	A	$59.99	$31.76	$4,439.26	0.00%	100.00%	74	0.00%	100.00%	6	35
					$59.99	$31.76	$4,439.26	0.00%		74	0.001%		6	
	017090	750	BULLEIT BOURBON 10YR 750ml	X	$50.99	$27.05	$3,671.28	0.00%	-52.70%	72	0.00%	-52.70%	6	36
					$50.99	$27.05	$3,671.28	0.00%		72	0.001%		6	
	100793	750	WHISTLEPIG 18 YR DOUBLE MALT 750ml	L	$399.00	$211.93	$3,591.00	0.00%	100.00%	9	0.00%	100.00%	1	37
					$399.00	$211.93	$3,591.00	0.00%		9	0.000%		1	
	019481	750	MAKERS MARK CASK STRENGTH 750ml	1	$59.95	$31.74	$3,117.40	0.00%	62.79%	52	0.00%	62.79%	4	38
					$59.95	$31.74	$3,117.40	0.00%		52	0.001%		4	
	016516	750	ANCIENT AGE 750ml	D	$11.50	$6.83	$2,976.32	0.00%	20.61%	250	0.00%	68.00%	21	39
					$12.99	$6.83	$2,065.41	0.00%		159	0.003%		13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWH WHISKEY - BOURBON & TENNESSEE	016516				$10.01	$6.83	$910.91	0.00%		91	0.002%		8	
	019494	750	MAKERS MARK 46 CASK STRENGTH 750ml	L	$59.99	$31.76	$1,919.68	0.00%	100.00%	32	0.00%	100.00%	3	40
					$59.99	$31.76	$1,919.68	0.00%		32	0.001%		3	
	018046	750	EVAN WILLIAMS GREEN LABEL 750ml	D	$10.99	$5.77	$1,648.50	0.00%	-99.62%	150	0.00%	-99.62%	13	41
					$10.99	$5.77	$1,648.50	0.00%		150	0.003%		13	
	018661	750	HUDSON BOURBON 750ml	X	$39.99	$21.12	$1,239.69	0.00%	-90.86%	31	0.00%	-88.57%	3	42
					$39.99	$21.12	$1,239.69	0.00%		31	0.001%		3	
	019492	750	MAKERS MARK WOOD FINISHING 750ml	A	$59.99	$31.76	$479.92	0.00%	100.00%	8	0.00%	100.00%	1	43
					$59.99	$31.76	$479.92	0.00%		8	0.000%		1	
	909162	750	BERNHEIM ORGINAL WHEAT WHISKEY 750ml	L	$29.99	$15.80	$179.94	0.00%	100.00%	6	0.00%	100.00%	1	44
					$29.99	$15.80	$179.94	0.00%		6	0.000%		1	
	022205	750	WILD TURKEY RARE BREED 750ml	L	$44.99	$23.78	$134.97	0.00%	-85.71%	3	0.00%	-85.71%	0	45
					$44.99	$23.78	$134.97	0.00%		3	0.000%		0	
	016196	750	JIM BEAM BONDED 750ml	A	$25.26	$13.36	$25.26	0.00%	100.00%	1	0.00%	100.00%	0	46

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWH WHISKEY - BOURBON & TENNESSEE	**016196**				$25.26	$13.36	$25.26	0.00%		1	0.000%		0	
	Total						**$2,356,961.82**		**-11.14%**	**88,544**		**-10.30%**	**9,565**	

Class Summary

AWH	**Bottle Sales**	88,544	**Gross Sales**	$2,356,961.82	**Total Items in Class**	86
	% of Bottle Sales	2.60%	**% of Gross Sales**	5.78%	**Share/Item**	0.86

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH														
	017919	1750	ELIJAH CRAIG SMALL BATCH 1750 ml	1	$59.99	$31.76	$29,545.07	0.13%	10.86%	493	0.08%	10.86%	96	1
					$59.99	$31.76	$29,545.07	0.13%		493	0.080%		96	
	017768	1750	EAGLE RARE 10 YR BOURBON 1750 ml	A	$63.67	$33.56	$6,303.33	0.03%	100.00%	99	0.02%	100.00%	19	2
					$63.67	$33.56	$6,303.33	0.03%		99	0.016%		19	
	022214	375	WOODFORD RESERVE BOURBON 375ml	1	$18.99	$10.02	$14,508.36	0.06%	2.81%	764	0.12%	2.81%	32	1
					$18.99	$10.02	$14,508.36	0.06%		764	0.124%		32	
	016673	375	BASIL HAYDEN BOURBON 8 YR 375 ml	1	$19.99	$10.56	$6,956.52	0.03%	129.74%	348	0.06%	175.71%	15	2
					$19.99	$10.56	$6,956.52	0.03%		348	0.057%		15	
	019224	375	KNOB CREEK BOURBON 375ml	D	$18.99	$10.03	$6,931.35	0.03%	85.75%	365	0.06%	75.97%	15	3
					$18.99	$10.03	$6,931.35	0.03%		365	0.059%		15	
	017915	375	ELIJAH CRAIG SMALL BATCH 375ml	D	$16.99	$8.96	$4,213.52	0.02%	136.86%	248	0.04%	108.97%	10	4
					$16.99	$8.96	$4,213.52	0.02%		248	0.040%		10	
	022215	750	WOODFORD RESERVE BOURBON 750ml	1	$36.99	$19.60	$87,407.37	0.39%	14.21%	2,363	0.38%	14.21%	197	1
					$36.99	$19.60	$87,407.37	0.39%		2,363	0.384%		197	
	016676	750	BASIL HAYDEN BOURBON 8YR 750ml	1	$39.99	$21.12	$71,302.17	0.32%	17.45%	1,783	0.29%	17.45%	149	2
					$39.99	$21.12	$71,302.17	0.32%		1,783	0.290%		149	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	017916	750	ELIJAH CRAIG 1789 SMALL BATCH BOUR 750ml	1	$31.99	$16.94	$39,907.51	0.18%	-7.52%	1,249	0.20%	-13.30%	104	3
					$31.99	$16.94	$39,907.51	0.18%		1,249	0.203%		104	
	016850	750	BLANTON BOURBON SNGL BRRL 750ml	A	$59.99	$31.76	$33,774.37	0.15%	222.94%	563	0.09%	222.94%	47	4
					$59.99	$31.76	$33,774.37	0.15%		563	0.092%		47	
	018348	750	FOUR ROSES SMALL BATCH BOURBON 750ml	1	$34.99	$18.46	$30,266.35	0.14%	23.99%	865	0.14%	23.99%	72	5
					$34.99	$18.46	$30,266.35	0.14%		865	0.141%		72	
	018006	750	BUFFALO TRACE BOURBON 750ml	A	$27.99	$14.81	$30,117.24	0.13%	77.16%	1,076	0.18%	77.16%	90	6
					$27.99	$14.81	$30,117.24	0.13%		1,076	0.175%		90	
	019226	750	KNOB CREEK BOURBON 750ml	1	$34.99	$18.46	$18,334.76	0.08%	16.01%	524	0.09%	16.01%	44	7
					$34.99	$18.46	$18,334.76	0.08%		524	0.085%		44	
	022228	750	WOODFORD RES DOUBLE OAKED 750ml	1	$54.99	$29.10	$16,277.04	0.07%	-2.14%	296	0.05%	-2.14%	25	8
					$54.99	$29.10	$16,277.04	0.07%		296	0.048%		25	
	017917	750	ELIJAH CRAIG BARREL PROOF 750ml	L	$59.99	$31.76	$16,257.29	0.07%	100.00%	271	0.04%	100.00%	23	9
					$59.99	$31.76	$16,257.29	0.07%		271	0.044%		23	
	026906	750	JACK DANIELS SINGLE BARREL 750ml	1	$49.99	$26.44	$11,897.62	0.05%	51.57%	238	0.04%	51.57%	20	10
					$49.99	$26.44	$11,897.62	0.05%		238	0.039%		20	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	016679	750	BASIL HAYDEN 10 YR 750ml	A	$69.99	$37.08	$9,028.71	0.04%	6550.00%	129	0.02%	6550.00%	11	11
					$69.99	$37.08	$9,028.71	0.04%		129	0.021%		11	
	017766	750	EAGLE RARE 10 YR BOURBON 750ml	A	$34.99	$18.46	$8,257.64	0.04%	231.82%	236	0.04%	231.82%	20	12
					$34.99	$18.46	$8,257.64	0.04%		236	0.038%		20	
	018120	750	EVAN WILLIAMS SINGLE BRL 750ml	1	$29.99	$15.80	$8,217.26	0.04%	-5.31%	274	0.04%	-5.31%	23	13
					$29.99	$15.80	$8,217.26	0.04%		274	0.045%		23	
	016580	750	BAKERS BOURBON 750ml	1	$59.99	$31.76	$7,798.70	0.03%	107.46%	130	0.02%	107.46%	11	14
					$59.99	$31.76	$7,798.70	0.03%		130	0.021%		11	
	022175	750	RUSSELL'S RESERVE 10YR 750ml	1	$37.99	$20.05	$7,749.96	0.03%	63.33%	204	0.03%	41.83%	17	15
					$37.99	$20.05	$7,749.96	0.03%		204	0.033%		17	
	021236	750	1792 SMALL BATCH BOURBON 750ml	1	$29.99	$15.80	$7,467.51	0.03%	-86.38%	249	0.04%	-86.38%	21	16
					$29.99	$15.80	$7,467.51	0.03%		249	0.041%		21	
	027560	750	STRANAHAN'S COLORADO WHISKEY 750ml	1	$54.99	$29.10	$6,983.73	0.03%	14.42%	127	0.02%	14.42%	11	17
					$54.99	$29.10	$6,983.73	0.03%		127	0.021%		11	
	022270	750	WOODFORD RESERVE MASTERS COLLECTION750ml	A	$129.99	$68.99	$6,759.48	0.03%	100.00%	52	0.01%	100.00%	4	18
					$129.99	$68.99	$6,759.48	0.03%		52	0.008%		4	
	086582	750	LEGENT STRAIGHT BOURBON 750ml	L	$39.99	$21.12	$6,758.31	0.03%	100.00%	169	0.03%	100.00%	14	19
					$39.99	$21.12	$6,758.31	0.03%		169	0.027%		14	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	015320	750	WHISTLEPIG RYE WHISKEY 15 YR 750ml	L	$224.99	$119.37	$5,849.74	0.03%	-2078.75%	26	0.00%	-1700.00%	2	20
					$224.99	$119.37	$5,849.74	0.03%		26	0.004%		2	
	018860	750	LARCENY BARREL PROOF 750ml	U	$49.95	$26.27	$5,844.15	0.03%	-44.74%	117	0.02%	-44.74%	10	21
					$49.95	$26.27	$5,844.15	0.03%		117	0.019%		10	
	022244	750	YELLOWSTONE SELECT BOURBON 750ml	1	$39.99	$21.12	$4,478.88	0.02%	39.59%	112	0.02%	28.57%	9	22
					$39.99	$21.12	$4,478.88	0.02%		112	0.018%		9	
	000367	750	JACK DANIELS SINGLE BARREL PROOF 750ml	1	$65.58	$34.73	$4,459.44	0.02%	26.67%	68	0.01%	26.67%	6	23
					$65.58	$34.73	$4,459.44	0.02%		68	0.011%		6	
	016906	750	BOOKERS BOURBON 750ml	L	$89.99	$47.72	$4,319.52	0.02%	127.54%	48	0.01%	114.89%	4	24
					$89.99	$47.72	$4,319.52	0.02%		48	0.008%		4	
	028002	750	BRECKENRIDGE PORT CASK WHISKEY 750ml	L	$59.99	$31.76	$3,719.38	0.02%	76.47%	62	0.01%	76.47%	5	25
					$59.99	$31.76	$3,719.38	0.02%		62	0.010%		5	
	023536	750	OLD ELK BLENDED STRAIGHT BOURBON 750ml	1	$49.99	$26.44	$3,349.33	0.02%	1159.97%	67	0.01%	1300.00%	6	26
					$49.99	$26.44	$3,349.33	0.02%		67	0.011%		6	
	086593	750	GOLD BAR WINE BARREL WHISKEY 750ml	X	$44.95	$23.50	$3,326.30	0.01%	-27.59%	74	0.01%	-27.59%	6	27
					$44.95	$23.50	$3,326.30	0.01%		74	0.012%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	026497	750	KENTUCKY OWL 10 YR STRGHT RYE #4 750ml	L	$299.99	$159.42	$2,999.90	0.01%	100.00%	10	0.00%	100.00%	1	28
					$299.99	$159.42	$2,999.90	0.01%		10	0.002%		1	
	016567	750	ANGELS ENVY CASK STRENGTH 750ml	A	$199.97	$106.06	$2,399.64	0.01%	100.00%	12	0.00%	100.00%	1	29
					$199.97	$106.06	$2,399.64	0.01%		12	0.002%		1	
	018656	750	HENRY MCKENNA SNGL BARREL BOURBON 750ml	L	$44.99	$23.78	$2,009.54	0.01%	448.99%	46	0.01%	326.97%	4	30
					$44.99	$23.78	$2,009.54	0.01%		46	0.007%		4	
	021946	750	WILD TURKEY KENTUCKY SPIRIT 750ml	X	$53.10	$31.76	$1,750.77	0.01%	-93.30%	37	0.01%	-91.30%	3	31
					$46.20	$31.76	$1,570.80	0.01%		34	0.006%		3	
					$59.99	$31.76	$179.97	0.00%		3	0.000%		0	
	022026	750	W L WELLER 12 YR 750ml	R	$42.99	$22.79	$1,590.63	0.01%	100.00%	37	0.01%	100.00%	3	32
					$42.99	$22.79	$1,590.63	0.01%		37	0.006%		3	
	019017	750	JEFFERSON'S OCEAN AGED BOURBON 750ml	L	$89.99	$47.72	$1,079.88	0.00%	100.00%	12	0.00%	100.00%	1	33
					$89.99	$47.72	$1,079.88	0.00%		12	0.002%		1	
	018416	750	GEORGE T STAGG 750ml	R	$99.99	$52.88	$599.94	0.00%	100.00%	6	0.00%	100.00%	1	34
					$99.99	$52.88	$599.94	0.00%		6	0.001%		1	
	021540	750	STAGG JUNIOR BOURBON 750ml	A	$50.52	$26.72	$202.08	0.00%	100.00%	4	0.00%	100.00%	0	35
					$50.52	$26.72	$202.08	0.00%		4	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWK WHISKEY - BOURBON SINGLE BARREL, BATCH	**021589**	**750**	**E H TAYLOR SINGLE BARREL 750ml**	**A**	**$59.99**	**$31.76**	**$179.97**	**0.00%**	**100.00%**	**3**	**0.00%**	**100.00%**	**0**	**36**
					$59.99	$31.76	$179.97	0.00%		3	0.000%		0	
	021602	**750**	**E H TAYLOR SMALL BATCH 750ml**	**A**	**$39.99**	**$21.12**	**$119.97**	**0.00%**	**100.00%**	**3**	**0.00%**	**100.00%**	**0**	**37**
					$39.99	$21.12	$119.97	0.00%		3	0.000%		0	
	019241	**750**	**KNOB CREEK QUARTER CASK 750ml**	**A**	**$49.99**	**$26.44**	**$99.98**	**0.00%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	**38**
					$49.99	$26.44	$99.98	0.00%		2	0.000%		0	
	Total						**$541,400.21**		**22.17%**	**13,861**		**20.36%**	**1,149**	

Class Summary

AWK

Bottle Sales	13,861	**Gross Sales**	$541,400.21	**Total Items in Class**	56
% of Bottle Sales	0.41%	**% of Gross Sales**	1.33%	**Share/Item**	0.56

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWN WHISKEY - IRISH														
	015627	1000	JAMESON IRISH WHISKEY 1000ml	1	$37.99	$20.13	$133,932.62	0.35%	-40.10%	3,530	0.30%	-44.83%	392	1
					$37.99	$20.13	$133,932.62	0.35%		3,530	0.298%		392	
	015628	1750	JAMESON IRISH WHISKEY 1750ml	1	$61.99	$32.82	$130,798.90	0.34%	32.20%	2,110	0.18%	43.80%	410	1
					$61.99	$32.82	$130,798.90	0.34%		2,110	0.178%		410	
	015945	1750	TULLAMORE DEW 1750ml	1	$59.99	$31.76	$3,239.46	0.01%	8.42%	54	0.00%	4.62%	11	2
					$59.99	$31.76	$3,239.46	0.01%		54	0.005%		11	
	015832	1750	PROPER NO. TWELVE 1750ml	1	$59.99	$31.76	$179.97	0.00%	100.00%	3	0.00%	100.00%	1	3
					$59.99	$31.76	$179.97	0.00%		3	0.000%		1	
	015622	200	JAMESON IRISH WHISKEY 200ml	1	$7.99	$4.21	$8,285.63	0.02%	79.84%	1,037	0.09%	79.84%	23	1
					$7.99	$4.21	$8,285.63	0.02%		1,037	0.087%		23	
	015644	375	JAMESON IRISH WHISKEY 375ml	1	$17.99	$9.53	$22,883.28	0.06%	49.77%	1,272	0.11%	49.77%	53	1
					$17.99	$9.53	$22,883.28	0.06%		1,272	0.107%		53	
	015626	750	JAMESON IRISH WHISKEY 750ml	1	$25.99	$13.74	$272,161.33	0.71%	38.74%	10,467	0.88%	38.74%	872	1
					$25.99	$13.74	$272,161.33	0.71%		10,467	0.883%		872	
	015830	750	PROPER NO TWELVE IRISH WHISKEY 750ml	1	$29.99	$15.87	$48,973.67	0.13%	63.75%	1,633	0.14%	63.75%	136	2
					$29.99	$15.87	$48,973.67	0.13%		1,633	0.138%		136	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWN WHISKEY - IRISH	015667	750	JAMESON SELECT RESERVE BLACK BARR 750ml	1	$34.99	$18.53	$46,627.68	0.12%	24.54%	1,332	0.11%	24.54%	111	3
					$34.99	$18.53	$46,627.68	0.12%		1,332	0.112%		111	
	015658	750	JAMESON CASKMATES IRISH WHISKEY 750ml	1	$28.99	$15.34	$29,859.70	0.08%	-1.31%	1,030	0.09%	7.95%	86	4
					$28.99	$15.34	$29,859.70	0.08%		1,030	0.087%		86	
	015856	750	REDBREAST IRISH WHISKEY 750ml	1	$57.99	$30.69	$22,442.13	0.06%	5.81%	387	0.03%	2.16%	32	5
					$57.99	$30.69	$22,442.13	0.06%		387	0.033%		32	
	015940	750	TULLAMORE DEW 750ml	1	$29.99	$15.87	$20,633.12	0.05%	-7.69%	688	0.06%	-7.69%	57	6
					$29.99	$15.87	$20,633.12	0.05%		688	0.058%		57	
	015604	750	HELL CAT MAGGIE IRISH WHISKY 750ml	1	$20.99	$11.09	$18,911.99	0.05%	-25.19%	901	0.08%	-25.19%	75	7
					$20.99	$11.09	$18,911.99	0.05%		901	0.076%		75	
	015648	750	JAMESON CASKMATES IPA 750ml	1	$28.99	$15.34	$14,729.92	0.04%	14.53%	508	0.04%	25.27%	42	8
					$28.99	$15.34	$14,729.92	0.04%		508	0.043%		42	
	015542	750	BUSHMILLS RED BUSH 750ml	D	$14.58	$14.28	$12,786.66	0.03%	895.56%	877	0.07%	1606.38%	73	9
					$14.58	$14.28	$12,786.66	0.03%		877	0.074%		73	
	015933	750	WALSH WRITERS TEARS IRISH WHISKEY 750ml	1	$39.99	$21.12	$9,477.63	0.02%	94.44%	237	0.02%	94.44%	20	10
					$39.99	$21.12	$9,477.63	0.02%		237	0.020%		20	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWN WHISKEY - IRISH	015776	750	BUSHMILLS IRISH 750ml	1	$29.99	$15.87	$7,107.63	0.02%	-14.89%	237	0.02%	-14.89%	20	11
					$29.99	$15.87	$7,107.63	0.02%		237	0.020%		20	
	015884	750	TEELING WHISKEY SMALL BATCH 750ml	D	$39.99	$21.12	$5,638.59	0.01%	84.35%	141	0.01%	84.35%	12	12
					$39.99	$21.12	$5,638.59	0.01%		141	0.012%		12	
	015890	750	QUIET MAN TRADITIONAL IRISH WHSKY 750ml	1	$29.99	$15.80	$5,248.25	0.01%	24.87%	175	0.01%	24.87%	15	13
					$29.99	$15.80	$5,248.25	0.01%		175	0.015%		15	
	015870	750	SLANE IRISH WHISKEY TRIPLE CASK 750ml	1	$31.99	$16.86	$4,798.50	0.01%	60.72%	150	0.01%	82.90%	13	14
					$31.99	$16.86	$4,798.50	0.01%		150	0.013%		13	
	015913	750	TULLAMORE DEW XO RUM CASK 750ml	1	$31.99	$16.87	$3,710.84	0.01%	154.86%	116	0.01%	173.75%	10	15
					$31.99	$16.87	$3,710.84	0.01%		116	0.010%		10	
	015526	750	BLACK BUSH IRISH WHISKEY 750ml	1	$34.99	$18.53	$2,729.22	0.01%	-24.04%	78	0.01%	-26.34%	7	16
					$34.99	$18.53	$2,729.22	0.01%		78	0.007%		7	
	015572	750	CONCANNON IRISH WHISKEY 750ml	1	$20.99	$11.01	$2,560.78	0.01%	-31.08%	122	0.01%	-31.08%	10	17
					$20.99	$11.01	$2,560.78	0.01%		122	0.010%		10	
	015863	750	REDBREAST WHISKEY 21YR 750ml	L	$309.99	$164.58	$1,859.94	0.00%	100.00%	6	0.00%	100.00%	1	18
					$309.99	$164.58	$1,859.94	0.00%		6	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWN WHISKEY - IRISH	**015723**	**750**	**MIDLETON VR VINTAGE RELEASE 750ml**	**L**	**$159.99**	**$84.80**	**$1,759.89**	**0.00%**	**281.82%**	**11**	**0.00%**	**281.82%**	**1**	**19**
					$159.99	$84.80	$1,759.89	0.00%		11	0.001%		1	
	015911	**750**	**TULLAMORE DEW CIDER CASK 750ml**	**X**	**$17.82**	**$17.47**	**$213.84**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	**20**
					$17.82	$17.47	$213.84	0.00%		12	0.001%		1	
	015915	**750**	**TULLAMORE DEW 12YRS 750ml**	**X**	**$22.68**	**$22.18**	**$22.68**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**21**
					$22.68	$22.18	$22.68	0.00%		1	0.000%		0	
	Total						**$831,573.85**		**5.71%**	**27,115**		**7.41%**	**2,482**	

Class Summary

AWN

Bottle Sales	27,115	**Gross Sales**	$831,573.85	**Total Items in Class**	29
% of Bottle Sales	0.80%	**% of Gross Sales**	2.04%	**Share/Item**	0.29

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWR WHISKY - SCOTCH BLENDED														
	004717	1000	CHIVAS REGAL SCOTCH 12YR 1000ml	1	$47.99	$25.45	$7,294.48	0.03%	-20.61%	152	0.02%	-20.61%	17	1
					$47.99	$25.45	$7,294.48	0.03%		152	0.023%		17	
	006997	1000	CLAN MAC GREGOR SCOTCH 1000ml	1	$14.99	$7.89	$3,297.80	0.02%	-36.62%	220	0.03%	-36.67%	24	2
					$14.99	$7.89	$3,297.80	0.02%		220	0.033%		24	
	005349	1750	JOHNNIE WALKER RED 1750ml	1	$49.99	$26.44	$29,023.19	0.13%	-20.21%	581	0.09%	-20.21%	113	1
					$49.99	$26.44	$29,023.19	0.13%		581	0.088%		113	
	005339	1750	JOHNNIE WALKER BLACK 12YR 1750ml	1	$79.99	$42.40	$24,396.95	0.11%	1.04%	305	0.05%	1.04%	59	2
					$79.99	$42.40	$24,396.95	0.11%		305	0.046%		59	
	008828	1750	LAUDERS SCOTCH 1750ml	1	$18.99	$9.95	$14,850.18	0.07%	-27.39%	782	0.12%	-27.39%	152	3
					$18.99	$9.95	$14,850.18	0.07%		782	0.118%		152	
	006998	1750	CLAN MAC GREGOR SCOTCH 1750ml	1	$22.99	$12.08	$14,552.67	0.07%	-22.77%	633	0.10%	-22.77%	123	4
					$22.99	$12.08	$14,552.67	0.07%		633	0.096%		123	
	004868	1750	DEWARS WHITE LABEL SCOTCH 1750ml	1	$46.99	$24.84	$14,472.92	0.07%	-39.91%	308	0.05%	-36.08%	60	5
					$46.99	$24.84	$14,472.92	0.07%		308	0.047%		60	
	010008	1750	SCORESBY SCOTCH PET 1750ml	1	$24.99	$13.14	$6,872.25	0.03%	-36.18%	275	0.04%	-36.18%	53	6
					$24.99	$13.14	$6,872.25	0.03%		275	0.042%		53	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWR WHISKY - SCOTCH BLENDED	004718	1750	CHIVAS REGAL SCOTCH 12YR 1750ml	1	$79.99	$42.39	$5,519.31	0.03%	-24.62%	69	0.01%	-24.62%	13	7
					$79.99	$42.39	$5,519.31	0.03%		69	0.010%		13	
	005288	1750	J & B RARE SCOTCH 1750ml	1	$44.99	$23.78	$3,329.26	0.02%	-20.17%	74	0.01%	-20.17%	14	8
					$44.99	$23.78	$3,329.26	0.02%		74	0.011%		14	
	005325	375	JOHNNIE WALKER BLACK 375ml	1	$19.99	$10.60	$10,374.81	0.05%	17.86%	519	0.08%	17.86%	22	1
					$19.99	$10.60	$10,374.81	0.05%		519	0.079%		22	
	004624	375	BUCHANAN DELUXE SCOTCH 375 ml	1	$19.49	$10.33	$5,515.67	0.03%	45.41%	283	0.04%	45.41%	12	2
					$19.49	$10.33	$5,515.67	0.03%		283	0.043%		12	
	005345	375	JOHNNIE WALKER RED 375ml	1	$16.99	$9.00	$4,366.43	0.02%	19.44%	257	0.04%	19.44%	11	3
					$16.99	$9.00	$4,366.43	0.02%		257	0.039%		11	
	004626	750	BUCHANANS DELUXE 12YR SCOTCH 750ml	1	$36.99	$19.60	$68,616.45	0.31%	72.27%	1,855	0.28%	72.27%	155	1
					$36.99	$19.60	$68,616.45	0.31%		1,855	0.281%		155	
	005326	750	JOHNNIE WALKER BLK 12YR 750ml	1	$40.99	$21.73	$42,875.54	0.20%	33.67%	1,046	0.16%	33.67%	87	2
					$40.99	$21.73	$42,875.54	0.20%		1,046	0.158%		87	
	005346	750	JOHNNIE WALKER RED 750ml	1	$23.99	$12.69	$35,599.16	0.16%	-41.91%	1,484	0.22%	-48.62%	124	3
					$23.99	$12.69	$35,599.16	0.16%		1,484	0.225%		124	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWR WHISKY - SCOTCH BLENDED	005635	750	MONKEY SHOULDER WHISKEY 750ml	1	$32.99	$17.40	$26,062.10	0.12%	41.12%	790	0.12%	32.57%	66	4
					$32.99	$17.40	$26,062.10	0.12%		790	0.120%		66	
	005555	750	MACALLAN 12 YR DOUBLE CASK 750ml	1	$64.99	$34.49	$23,136.44	0.11%	21.95%	356	0.05%	11.79%	30	5
					$64.99	$34.49	$23,136.44	0.11%		356	0.054%		30	
	005329	750	JOHNNIE WALKER BLUE 750ml	L	$224.99	$119.53	$13,049.42	0.06%	194.87%	58	0.01%	194.87%	5	6
					$224.99	$119.53	$13,049.42	0.06%		58	0.009%		5	
	004866	750	DEWARS WHITE LABEL SCOTCH 750ml	1	$22.99	$12.15	$11,990.80	0.05%	17.28%	520	0.08%	32.59%	43	7
					$22.99	$12.15	$11,990.80	0.05%		520	0.079%		43	
	005318	750	JOHNNIE WALKER DOUBLE BLACK 750ml	1	$49.99	$26.44	$10,597.88	0.05%	35.68%	212	0.03%	35.68%	18	8
					$49.99	$26.44	$10,597.88	0.05%		212	0.032%		18	
	004716	750	CHIVAS REGAL SCOTCH 12YR 750ml	1	$39.99	$21.19	$7,918.02	0.04%	0.61%	198	0.03%	0.61%	17	9
					$39.99	$21.19	$7,918.02	0.04%		198	0.030%		17	
	004936	750	FAMOUS GROUSE SCOTCH 750ml	1	$24.99	$13.22	$5,697.72	0.03%	3.51%	228	0.03%	3.51%	19	10
					$24.99	$13.22	$5,697.72	0.03%		228	0.035%		19	
	005891	750	JOHNNIE WALKER GOT SONG OF ICE 750ml	D	$39.82	$23.86	$5,601.86	0.03%	682.73%	156	0.02%	1264.00%	13	11
					$34.65	$23.86	$4,792.04	0.02%		138	0.021%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWR WHISKY - SCOTCH BLENDED	005891				$44.99	$23.86	$809.82	0.00%		18	0.003%		2	
	004226	750	BALLANTINES FINEST SCOTCH 750ml	1	$19.99	$10.55	$5,177.41	0.02%	-29.79%	259	0.04%	-29.79%	22	12
					$19.99	$10.55	$5,177.41	0.02%		259	0.039%		22	
	005946	750	MACALLAN EDITION NO. 6 HIGHLAND 750ml	A	$149.99	$79.71	$4,949.67	0.02%	100.00%	33	0.00%	100.00%	3	13
					$149.99	$79.71	$4,949.67	0.02%		33	0.005%		3	
	005890	750	JOHNNIE WALKER GOT SONG OF FIRE 750ml	D	$39.82	$23.86	$4,534.97	0.02%	420.34%	127	0.02%	817.14%	11	14
					$34.65	$23.86	$3,950.10	0.02%		114	0.017%		10	
					$44.99	$23.86	$584.87	0.00%		13	0.002%		1	
	004796	750	CUTTY SARK SCOTCH 750ml	1	$19.99	$10.56	$4,517.74	0.02%	-8.55%	226	0.03%	-8.55%	19	15
					$19.99	$10.56	$4,517.74	0.02%		226	0.034%		19	
	005809	750	PIG'S NOSE SCOTCH 750ml	L	$26.99	$14.20	$4,399.37	0.02%	-37.10%	163	0.02%	-37.10%	14	16
					$26.99	$14.20	$4,399.37	0.02%		163	0.025%		14	
	005350	750	JOHNNIE WALKER GREEN 750ml	L	$70.99	$37.61	$3,833.46	0.02%	-47.73%	54	0.01%	-47.73%	5	17
					$70.99	$37.61	$3,833.46	0.02%		54	0.008%		5	
	004876	750	DEWARS SPECIAL RESERVE 12YR 750ml	1	$36.99	$19.60	$3,477.06	0.02%	-6.25%	94	0.01%	-6.25%	8	18
					$36.99	$19.60	$3,477.06	0.02%		94	0.014%		8	
	004350	750	BALVENIE STORIES 12 YR AMERICAN OAK750ml	L	$69.99	$37.08	$3,009.57	0.01%	220.00%	43	0.01%	220.00%	4	19

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWR WHISKY - SCOTCH BLENDED	004350				$69.99	$37.08	$3,009.57	0.01%		43	0.007%		4	
	005242	750	JOHNNIE WALKER AGED 18 YR 750ml	L	$84.99	$45.05	$2,294.73	0.01%	66.67%	27	0.00%	66.67%	2	20
					$84.99	$45.05	$2,294.73	0.01%		27	0.004%		2	
	005745	750	GLENFIDDICH FIRE & CANE SCOTCH 750ml	1	$53.99	$28.57	$2,267.58	0.01%	27.27%	42	0.01%	27.27%	4	21
					$53.99	$28.57	$2,267.58	0.01%		42	0.006%		4	
	006052	750	SHACKLETON SCOTCH WHISKEY 750ml	1	$29.99	$15.80	$2,249.25	0.01%	163.64%	75	0.01%	163.64%	6	22
					$29.99	$15.80	$2,249.25	0.01%		75	0.011%		6	
	005928	750	MACALLAN CLASSIC CUT 2020 SINGLE ML750ml	A	$129.99	$69.07	$2,079.84	0.01%	100.00%	16	0.00%	100.00%	1	23
					$129.99	$69.07	$2,079.84	0.01%		16	0.002%		1	
	004736	750	CHIVAS ROYAL SALUTE 750ml	L	$201.99	$107.29	$2,019.90	0.01%	100.00%	10	0.00%	100.00%	1	24
					$201.99	$107.29	$2,019.90	0.01%		10	0.002%		1	
	005633	750	LAGAVULIN 8 YR 750ml	L	$69.99	$37.08	$1,679.76	0.01%	61.78%	24	0.00%	73.33%	2	25
					$69.99	$37.08	$1,679.76	0.01%		24	0.004%		2	
	005700	750	MACALLAN DOUBLE CASK GOLD 750ml	1	$54.99	$31.83	$1,649.70	0.01%	107.28%	30	0.00%	90.00%	3	26
					$54.99	$31.83	$1,649.70	0.01%		30	0.005%		3	
	004723	750	CHIVAS REGAL SCOTCH 18YR 750ml	X	$79.99	$42.39	$1,359.83	0.01%	650.00%	17	0.00%	650.00%	1	27
					$79.99	$42.39	$1,359.83	0.01%		17	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWR WHISKY - SCOTCH BLENDED	005662	750	NAKED GROUSE WHISKEY 750ml	1	$29.99	$17.40	$1,259.58	0.01%	175.01%	42	0.01%	150.00%	4	28
					$29.99	$17.40	$1,259.58	0.01%		42	0.006%		4	
	005316	750	JOHNNIE WALKER GLD RSV LTD 750ml	L	$80.99	$42.93	$1,214.85	0.01%	8.00%	15	0.00%	8.00%	1	29
					$80.99	$42.93	$1,214.85	0.01%		15	0.002%		1	
	005231	750	GLENFIDDICH INDIA PALE ALE CASK 750ml	X	$54.99	$29.10	$1,209.78	0.01%	42.59%	22	0.00%	40.00%	2	30
					$54.99	$29.10	$1,209.78	0.01%		22	0.003%		2	
	947632	750	SHEEP DIP SCOTCH 750ml	L	$39.99	$21.12	$1,039.74	0.00%	-18.18%	26	0.00%	-18.18%	2	31
					$39.99	$21.12	$1,039.74	0.00%		26	0.004%		2	
	005136	750	GLENMORANGIE 18 YEAR 750ml	L	$114.99	$61.01	$1,034.91	0.00%	1100.00%	9	0.00%	1100.00%	1	32
					$114.99	$61.01	$1,034.91	0.00%		9	0.001%		1	
	005968	750	JOHN WALKER & SONS BICENTENARY BLN 750ml	L	$999.99	$531.68	$999.99	0.00%	100.00%	1	0.00%	100.00%	0	33
					$999.99	$531.68	$999.99	0.00%		1	0.000%		0	
	952410	750	WEMYSS THE HIVE 12 YR 750ml	L	$49.99	$26.15	$799.84	0.00%	-17.65%	16	0.00%	-17.65%	1	34
					$49.99	$26.15	$799.84	0.00%		16	0.002%		1	
	004407	750	BALVENIE 14YR PEAT WEEK 750ml	L	$103.99	$55.16	$727.93	0.00%	50.00%	7	0.00%	50.00%	1	35
					$103.99	$55.16	$727.93	0.00%		7	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWR WHISKY - SCOTCH BLENDED	**004827**	**750**	**DALMORE CIGAR MALT 750ml**	**L**	**$179.99**	**$95.59**	**$719.96**	**0.00%**	**100.00%**	**4**	**0.00%**	**100.00%**	**0**	**36**
					$179.99	$95.59	$719.96	0.00%		4	0.001%		0	
	949869	**750**	**SHEEP DIP ISLAY BLENDED MALT SCOTCH750ml**	**X**	**$56.99**	**$30.16**	**$683.88**	**0.00%**	**100.00%**	**12**	**0.00%**	**100.00%**	**1**	**37**
					$56.99	$30.16	$683.88	0.00%		12	0.002%		1	
	004971	**750**	**GLENFIDDICH 19YR AGE OF DISCOVERY 750ml**	**L**	**$162.99**	**$86.55**	**$651.96**	**0.00%**	**160.00%**	**4**	**0.00%**	**160.00%**	**0**	**38**
					$162.99	$86.55	$651.96	0.00%		4	0.001%		0	
	005642	**750**	**MORTLACH RARE OLD SCOTCH 750ml**	**X**	**$153.99**	**$81.76**	**$615.96**	**0.00%**	**-25.00%**	**4**	**0.00%**	**-25.00%**	**0**	**39**
					$153.99	$81.76	$615.96	0.00%		4	0.001%		0	
	006078	**750**	**SINGLETON 18YR 750ml**	**X**	**$79.99**	**$42.40**	**$479.94**	**0.00%**	**50.00%**	**6**	**0.00%**	**50.00%**	**1**	**40**
					$79.99	$42.40	$479.94	0.00%		6	0.001%		1	
	004828	**750**	**DALMORE 15 YEAR 750ml**	**L**	**$136.99**	**$72.72**	**$410.97**	**0.00%**	**50.00%**	**3**	**0.00%**	**50.00%**	**0**	**41**
					$136.99	$72.72	$410.97	0.00%		3	0.000%		0	
	Total						**$456,360.44**		**11.15%**	**12,772**		**0.47%**	**1,367**	

Class Summary

AWR	**Bottle Sales**	12,772	**Gross Sales**	$456,360.44	**Total Items in Class**	59
	% of Bottle Sales	0.37%	**% of Gross Sales**	1.12%	**Share/Item**	0.59

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT														
	005038	**1750**	**GLENLIVET 12YR MALT SCOTCH 1750ml**	**1**	**$89.99**	**$47.71**	**$18,087.99**	**0.08%**	**24.85%**	**201**	**0.05%**	**24.85%**	**39**	**1**
					$89.99	$47.71	$18,087.99	0.08%		201	0.050%		39	
	005034	**375**	**GLENLIVET 12YR MALT SCOTCH 375ml**	**1**	**$24.99**	**$13.21**	**$8,396.64**	**0.04%**	**42.80%**	**336**	**0.08%**	**42.80%**	**14**	**1**
					$24.99	$13.21	$8,396.64	0.04%		336	0.084%		14	
	005004	**375**	**GLENFIDDICH SPEC RESERVE 12YR SNG 375 ml**	**1**	**$25.99**	**$13.78**	**$3,352.71**	**0.02%**	**37.47%**	**129**	**0.03%**	**32.18%**	**5**	**2**
					$25.99	$13.78	$3,352.71	0.02%		129	0.032%		5	
	005159	**750**	**GLENFIDDICH 14 YR 750ml**	**1**	**$49.99**	**$26.44**	**$38,842.23**	**0.18%**	**14.90%**	**777**	**0.19%**	**12.81%**	**65**	**1**
					$49.99	$26.44	$38,842.23	0.18%		777	0.194%		65	
	005036	**750**	**GLENLIVET 12YR MALT SCOTCH 750ml**	**1**	**$44.99**	**$23.85**	**$38,736.39**	**0.18%**	**-9.68%**	**861**	**0.21%**	**-15.21%**	**72**	**2**
					$44.99	$23.85	$38,736.39	0.18%		861	0.215%		72	
	005486	**750**	**MACALLAN 12 YR SHERRY OAK 750ml**	**1**	**$74.99**	**$39.81**	**$28,871.15**	**0.13%**	**26.92%**	**385**	**0.10%**	**18.46%**	**32**	**3**
					$74.99	$39.81	$28,871.15	0.13%		385	0.096%		32	
	005446	**750**	**LAPHROAIG 10YR MALT SCOTCH 750ml**	**1**	**$59.99**	**$31.83**	**$26,515.58**	**0.12%**	**16.07%**	**442**	**0.11%**	**-3.28%**	**37**	**4**
					$59.99	$31.83	$26,515.58	0.12%		442	0.110%		37	
	004356	**750**	**BALVENIE DOUBLEWOOD 12 YR SCOTCH 750ml**	**1**	**$65.99**	**$35.02**	**$24,020.36**	**0.11%**	**77.51%**	**364**	**0.09%**	**89.35%**	**30**	**5**
					$65.99	$35.02	$24,020.36	0.11%		364	0.091%		30	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	004084	750	ABERLOUR 12YR SINGLE MALT SCOT 750ml	1	$52.99	$28.03	$18,758.46	0.09%	5.34%	354	0.09%	5.34%	30	6
					$52.99	$28.03	$18,758.46	0.09%		354	0.088%		30	
	005153	750	GLENLIVET FOUNDERS RESERVE 750ml	1	$37.99	$20.13	$18,729.07	0.09%	10.55%	493	0.12%	10.55%	41	7
					$37.99	$20.13	$18,729.07	0.09%		493	0.123%		41	
	005430	750	LAGAVULIN 16YR MALT SCOTCH 750ml	L	$94.95	$50.43	$17,755.65	0.08%	-64.88%	187	0.05%	-61.54%	16	8
					$94.95	$50.43	$17,755.65	0.08%		187	0.047%		16	
	005696	750	OBAN 14YR MALT SCOTCH 750ml	L	$79.99	$42.47	$14,638.17	0.07%	-53.10%	183	0.05%	-46.07%	15	9
					$79.99	$42.47	$14,638.17	0.07%		183	0.046%		15	
	005014	750	GLENFIDDICH RESERVA 15YR 750ml	1	$67.99	$36.09	$14,277.90	0.06%	43.50%	210	0.05%	34.80%	18	10
					$67.99	$36.09	$14,277.90	0.06%		210	0.052%		18	
	005061	750	GLENLIVET FRENCH OAK 15YR 750ml	1	$72.99	$38.67	$12,919.23	0.06%	45.75%	177	0.04%	45.75%	15	11
					$72.99	$38.67	$12,919.23	0.06%		177	0.044%		15	
	004096	750	ARDBEG 10 YR SM SCOTCH 750ml	1	$59.99	$31.76	$12,417.93	0.06%	15.63%	207	0.05%	5.99%	17	12
					$59.99	$31.76	$12,417.93	0.06%		207	0.052%		17	
	005247	750	HIGHLAND PARK 12YR VIKING HONOUR 750ml	1	$54.99	$29.10	$12,372.75	0.06%	6.47%	225	0.06%	6.47%	19	13
					$54.99	$29.10	$12,372.75	0.06%		225	0.056%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	005040	750	GLENLIVET 18YR MALT SCOTCH 750ml	1	$129.99	$68.99	$11,959.08	0.05%	77.12%	92	0.02%	63.49%	8	14
					$129.99	$68.99	$11,959.08	0.05%		92	0.023%		8	
	005006	750	GLENFIDDICH SPEC RESERVE 12YR SNG 750ml	1	$49.99	$26.51	$11,797.64	0.05%	23.18%	236	0.06%	25.92%	20	15
					$49.99	$26.51	$11,797.64	0.05%		236	0.059%		20	
	005133	750	GLENMORANGIE ORIGINAL 10YR SCOTCH 750ml	1	$45.99	$24.31	$8,278.20	0.04%	0.00%	180	0.04%	0.00%	15	16
					$45.99	$24.31	$8,278.20	0.04%		180	0.045%		15	
	005535	750	MACALLAN RARE CASK 750ml	L	$329.99	$175.22	$8,249.75	0.04%	120.00%	25	0.01%	100.00%	2	17
					$329.99	$175.22	$8,249.75	0.04%		25	0.006%		2	
	005606	750	MCCLELLAND ISLAY MALT SCOTCH 750ml	1	$34.99	$18.54	$7,837.76	0.04%	-22.50%	224	0.06%	-22.50%	19	18
					$34.99	$18.54	$7,837.76	0.04%		224	0.056%		19	
	005157	750	GLENFIDDICH 18YR SINGLE MALT S 750ml	1	$119.99	$63.67	$7,199.40	0.03%	94.97%	60	0.01%	86.84%	5	19
					$119.99	$63.67	$7,199.40	0.03%		60	0.015%		5	
	005868	750	GOT THE NIGHTS WATCH OBAN 750ml	D	$69.99	$37.08	$6,439.08	0.03%	-1.96%	92	0.02%	-1.96%	8	20
					$69.99	$37.08	$6,439.08	0.03%		92	0.023%		8	
	005864	750	GOT STARK DALWHINNIE WINTERS GOLD 750ml	D	$44.99	$23.78	$6,433.57	0.03%	337.14%	143	0.04%	337.14%	12	21
					$44.99	$23.78	$6,433.57	0.03%		143	0.036%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWS WHISKY - SCOTCH SINGLE MALT	**006206**	**750**	**TALISKER MALT SCOTCH 10 YR 750ml**	**1**	**$69.99**	**$37.15**	**$5,459.22**	**0.02%**	**127.70%**	**78**	**0.02%**	**134.21%**	**7**	**22**
					$69.99	$37.15	$5,459.22	0.02%		78	0.019%		7	
	004846	**750**	**DALWHINNIE MALT SCOTCH 750ml**	**1**	**$74.99**	**$39.81**	**$5,324.29**	**0.02%**	**78.78%**	**71**	**0.02%**	**90.70%**	**6**	**23**
					$74.99	$39.81	$5,324.29	0.02%		71	0.018%		6	
	005712	**750**	**MACALLAN 25 YR 750ml**	**L**	**$2499.99**	**$1329.48**	**$4,999.98**	**0.02%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	**24**
					$2,499.99	$1,329.48	$4,999.98	0.02%		2	0.000%		0	
	005863	**750**	**GOT LANNISTER LAGAVULIN 750ml**	**D**	**$69.99**	**$37.08**	**$4,829.31**	**0.02%**	**33.33%**	**69**	**0.02%**	**33.33%**	**6**	**25**
					$69.99	$37.08	$4,829.31	0.02%		69	0.017%		6	
	005105	**750**	**GLENMORANGIE QUINTA RUBAN SCOT 750ml**	**1**	**$63.99**	**$33.89**	**$4,799.25**	**0.02%**	**-16.13%**	**75**	**0.02%**	**-16.13%**	**6**	**26**
					$63.99	$33.89	$4,799.25	0.02%		75	0.019%		6	
	005596	**750**	**MCCLELLAND HIGHLAND MALT 750ml**	**1**	**$34.99**	**$18.54**	**$4,758.64**	**0.02%**	**-35.65%**	**136**	**0.03%**	**-48.52%**	**11**	**27**
					$34.99	$18.54	$4,758.64	0.02%		136	0.034%		11	
	006316	**750**	**TOMATIN SINGLE MALT 12YR SCOTCH 750ml**	**1**	**$39.99**	**$21.12**	**$4,518.87**	**0.02%**	**-10.80%**	**113**	**0.03%**	**-10.80%**	**9**	**28**
					$39.99	$21.12	$4,518.87	0.02%		113	0.028%		9	
	004788	**750**	**CAOL ILA 12 YEAR 750ml**	**L**	**$74.99**	**$39.74**	**$4,424.41**	**0.02%**	**-18.35%**	**59**	**0.01%**	**-12.90%**	**5**	**29**
					$74.99	$39.74	$4,424.41	0.02%		59	0.015%		5	
	004085	**750**	**ABERLOUR 16YR SINGLE MALT SCOT 750ml**	**X**	**$79.99**	**$42.39**	**$4,159.48**	**0.02%**	**100.00%**	**52**	**0.01%**	**100.00%**	**4**	**30**

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	004085				$79.99	$42.39	$4,159.48	0.02%		52	0.013%		4	
	006196	750	TALISKER STORM 750ml	L	$54.99	$29.10	$3,024.45	0.01%	-8.72%	55	0.01%	-2.08%	5	31
					$54.99	$29.10	$3,024.45	0.01%		55	0.014%		5	
	005865	750	GOT TARGARYEN CARDHU GOLD RES 750ml	1	$51.99	$27.50	$2,911.44	0.01%	10.74%	56	0.01%	-4.17%	5	32
					$51.99	$27.50	$2,911.44	0.01%		56	0.014%		5	
	004381	750	BALVENIE PORTWOOD CASK 21YR 750ml	L	$249.99	$132.67	$2,749.89	0.01%	754.70%	11	0.00%	700.00%	1	33
					$249.99	$132.67	$2,749.89	0.01%		11	0.003%		1	
	005104	750	GLENMORANGIE NECTAR D'OR 750ml	1	$73.99	$39.20	$2,737.63	0.01%	625.00%	37	0.01%	625.00%	3	34
					$73.99	$39.20	$2,737.63	0.01%		37	0.009%		3	
	005286	750	JURA ORGIN 10 YR 750ml	1	$44.99	$23.78	$2,609.42	0.01%	-62.25%	58	0.01%	-62.25%	5	35
					$44.99	$23.78	$2,609.42	0.01%		58	0.014%		5	
	004825	750	DALMORE 12 YR SNGLE MALT SCOTC 750ml	1	$64.99	$34.42	$2,534.61	0.01%	43.47%	39	0.01%	32.43%	3	36
					$64.99	$34.42	$2,534.61	0.01%		39	0.010%		3	
	005614	750	HIGHLAND PARK MAGNUS SCOTCH 750ml	D	$39.82	$23.78	$2,482.26	0.01%	159.80%	60	0.01%	219.51%	5	37
					$44.99	$23.78	$1,754.61	0.01%		39	0.010%		3	
					$34.65	$23.78	$727.65	0.00%		21	0.005%		2	
	004644	750	BOWMORE 18YR SINGLE MALT SCOTC 750ml	L	$144.99	$76.97	$2,464.83	0.01%	41.88%	17	0.00%	28.57%	1	38
					$144.99	$76.97	$2,464.83	0.01%		17	0.004%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	004367	750	BALVENIE CARIBBEAN CASK 14YR 750ml	L	$84.99	$45.05	$2,379.72	0.01%	-51.93%	28	0.01%	-53.62%	2	39
					$84.99	$45.05	$2,379.72	0.01%		28	0.007%		2	
	004972	750	GLENDRONACH SHERRY CASK SCOTCH 750ml	1	$69.99	$37.08	$2,169.69	0.01%	91.18%	31	0.01%	76.47%	3	40
					$69.99	$37.08	$2,169.69	0.01%		31	0.008%		3	
	005690	750	OBAN DISTILLERS EDITION 750ml	L	$96.99	$51.44	$2,036.79	0.01%	780.49%	21	0.01%	916.67%	2	41
					$96.99	$51.44	$2,036.79	0.01%		21	0.005%		2	
	005002	750	GLENFIDDICH 21YR GRN RSV RUM CASK 750ml	L	$225.99	$119.90	$2,033.91	0.01%	4.63%	9	0.00%	0.00%	1	42
					$225.99	$119.90	$2,033.91	0.01%		9	0.002%		1	
	005702	750	OBAN 18 YEAR 750ml	A	$155.99	$82.82	$2,027.87	0.01%	100.00%	13	0.00%	100.00%	1	43
					$155.99	$82.82	$2,027.87	0.01%		13	0.003%		1	
	005250	750	HIGHLAND PARK MALT 18YR 750ml	A	$154.99	$82.29	$1,859.88	0.01%	-77.04%	12	0.00%	-77.78%	1	44
					$154.99	$82.29	$1,859.88	0.01%		12	0.003%		1	
	004769	750	CLYNELISH 14 YR SCOTCH 750ml	L	$73.99	$39.20	$1,849.75	0.01%	35.71%	25	0.01%	35.71%	2	45
					$73.99	$39.20	$1,849.75	0.01%		25	0.006%		2	
	005744	750	MACALLAN 18 YR SHERRY OAK 750ml	L	$349.99	$186.01	$1,749.95	0.01%	-48.15%	5	0.00%	-60.00%	0	46
					$349.99	$186.01	$1,749.95	0.01%		5	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	936014	750	SPRINGBANK 15YR MALT SCOTCH 750ml	U	$165.37	$87.59	$1,653.70	0.01%	185.57%	10	0.00%	150.00%	1	47
					$165.37	$87.59	$1,653.70	0.01%		10	0.002%		1	
	006105	750	SPEYBURN 10YR SINGLE MALT SCOTCH 750ml	1	$29.99	$15.80	$1,619.46	0.01%	-11.70%	54	0.01%	-14.64%	5	48
					$29.99	$15.80	$1,619.46	0.01%		54	0.013%		5	
	004611	750	THE DALMORE PORT WOOD RES. 750ml	L	$99.99	$53.03	$1,599.84	0.01%	100.00%	16	0.00%	100.00%	1	49
					$99.99	$53.03	$1,599.84	0.01%		16	0.004%		1	
	005404	750	LAPHROAIG SELECT SCOTCH 750ml	L	$49.99	$26.44	$1,599.68	0.01%	-7.25%	32	0.01%	-25.81%	3	50
					$49.99	$26.44	$1,599.68	0.01%		32	0.008%		3	
	004374	750	BALVENIE SHERRY CASK 15 YR 750ml	L	$132.99	$70.59	$1,595.88	0.01%	-20.00%	12	0.00%	-20.00%	1	51
					$132.99	$70.59	$1,595.88	0.01%		12	0.003%		1	
	005701	750	OBAN LITTLE BAY 750ml	L	$64.99	$34.49	$1,559.76	0.01%	-71.09%	24	0.01%	-68.42%	2	52
					$64.99	$34.49	$1,559.76	0.01%		24	0.006%		2	
	005447	750	LAPHROAIG 25 YR MALTSCOTCH 750ml	A	$505.37	$268.66	$1,516.11	0.01%	100.00%	3	0.00%	100.00%	0	53
					$505.37	$268.66	$1,516.11	0.01%		3	0.001%		0	
	005103	750	GLENMORANGIE LASANTA 12 YR 750ml	1	$59.99	$31.76	$1,499.75	0.01%	1800.00%	25	0.01%	1800.00%	2	54
					$59.99	$31.76	$1,499.75	0.01%		25	0.006%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	004090	750	ARDBEG CORRYVRECKEN SINGLE MAL 750ml	L	$91.99	$48.78	$1,471.84	0.01%	1300.00%	16	0.00%	1300.00%	1	55
					$91.99	$48.78	$1,471.84	0.01%		16	0.004%		1	
	004395	750	BALVENIE 30 YR SINGLE BARREL 750ml	A	$1303.99	$693.31	$1,303.99	0.01%	100.00%	1	0.00%	100.00%	0	56
					$1,303.99	$693.31	$1,303.99	0.01%		1	0.000%		0	
	005896	750	GLENFIDDICH 23 YR GRAND CRU 750ml	L	$319.99	$169.91	$1,279.96	0.01%	20.00%	4	0.00%	20.00%	0	57
					$319.99	$169.91	$1,279.96	0.01%		4	0.001%		0	
	005149	750	GLENLIVET NADURRA FIRST FILL 750ml	1	$89.99	$47.71	$1,259.86	0.01%	300.00%	14	0.00%	300.00%	1	58
					$89.99	$47.71	$1,259.86	0.01%		14	0.003%		1	
	005426	750	LAGAVULIN DISTILLERS EDITION 750ml	X	$109.99	$58.35	$1,099.90	0.00%	213.89%	10	0.00%	213.89%	1	59
					$109.99	$58.35	$1,099.90	0.00%		10	0.002%		1	
	005201	750	GLEN GRANT 12 YR 750ml	1	$51.99	$27.50	$987.81	0.00%	-38.46%	19	0.00%	-38.46%	2	60
					$51.99	$27.50	$987.81	0.00%		19	0.005%		2	
	004982	750	GLENKINCHIE 12 YR MALT SCOTCH 750ml	L	$69.99	$37.15	$979.86	0.00%	-6.67%	14	0.00%	0.00%	1	61
					$69.99	$37.15	$979.86	0.00%		14	0.003%		1	
	005866	750	GOT TULLY SINGLETON OF GLENDULLAN 750ml	D	$30.97	$18.46	$956.50	0.00%	-39.03%	34	0.01%	-13.04%	3	63
					$26.95	$18.46	$816.54	0.00%		30	0.007%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	005866				$34.99	$18.46	$139.96	0.00%		4	0.001%		0	
	004178	750	AUCHENTOSHAN AMERICAN OAK SNGL MLT 750ml	1	$49.99	$26.44	$949.81	0.00%	-42.16%	19	0.00%	-53.73%	2	62
					$49.99	$26.44	$949.81	0.00%		19	0.005%		2	
	004006	750	ABERFELDY SINGLE MALT 21YR 750ml	L	$189.49	$100.56	$947.45	0.00%	100.00%	5	0.00%	100.00%	0	64
					$189.49	$100.56	$947.45	0.00%		5	0.001%		0	
	004111	750	ARDBEG UIGEADAIL SCOTCH 750ml	L	$81.99	$43.46	$901.89	0.00%	-65.91%	11	0.00%	-65.91%	1	65
					$81.99	$43.46	$901.89	0.00%		11	0.003%		1	
	004848	750	DALWHINNIE DISTILLERS EDITION 750ml	A	$89.99	$47.72	$899.90	0.00%	59.57%	10	0.00%	66.67%	1	66
					$89.99	$47.72	$899.90	0.00%		10	0.002%		1	
	004200	750	AUCHENTOSHAN SINGLE MALT 18YR 750ml	L	$134.99	$71.65	$809.94	0.00%	25.00%	6	0.00%	25.00%	1	67
					$134.99	$71.65	$809.94	0.00%		6	0.001%		1	
	004778	750	CARDHU SINGLE MALT 12YR 750ml	L	$61.99	$32.82	$805.87	0.00%	-25.00%	13	0.00%	-25.00%	1	68
					$61.99	$32.82	$805.87	0.00%		13	0.003%		1	
	006198	750	TALISKER 18 YEAR 750ml	A	$158.99	$84.42	$794.95	0.00%	-57.14%	5	0.00%	-57.14%	0	69
					$158.99	$84.42	$794.95	0.00%		5	0.001%		0	
	005053	750	GLENLIVET 25YR MALT SCOTCH 750ml	L	$379.99	$201.82	$759.98	0.00%	222.25%	2	0.00%	200.00%	0	70
					$379.99	$201.82	$759.98	0.00%		2	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	005252	750	HIGHLAND PARK 25 YR SINGLE MALT 750ml	L	$749.99	$398.78	$749.99	0.00%	100.00%	1	0.00%	100.00%	0	71
					$749.99	$398.78	$749.99	0.00%		1	0.000%		0	
	005921	750	GAME OF THRONES SIX KINGDOMS 750ml	D	$149.99	$79.63	$749.95	0.00%	-64.71%	5	0.00%	-64.71%	0	72
					$149.99	$79.63	$749.95	0.00%		5	0.001%		0	
	004780	750	CRAGGANMORE 12 YR MALT SCOTCH 750ml	L	$69.99	$37.15	$699.90	0.00%	-15.15%	10	0.00%	-9.09%	1	73
					$69.99	$37.15	$699.90	0.00%		10	0.002%		1	
	005075	750	GLENLIVET 21 YR MALTSCOTCH 750ml	L	$219.99	$116.71	$659.97	0.00%	100.00%	3	0.00%	100.00%	0	74
					$219.99	$116.71	$659.97	0.00%		3	0.001%		0	
	004406	750	BENRIACH 10 YR 750ml	1	$64.99	$34.42	$649.90	0.00%	-45.45%	10	0.00%	-53.85%	1	75
					$64.99	$34.42	$649.90	0.00%		10	0.002%		1	
	004190	750	AUCHENTOSHAN THREE WOOD SNGLE 750ml	L	$84.99	$45.06	$509.94	0.00%	-33.33%	6	0.00%	-46.67%	1	76
					$84.99	$45.06	$509.94	0.00%		6	0.001%		1	
	005648	750	JURA SEVEN WOOD 750ml	L	$80.00	$42.40	$400.00	0.00%	100.00%	5	0.00%	100.00%	0	77
					$80.00	$42.40	$400.00	0.00%		5	0.001%		0	
	005697	750	OBAN 21 YR 750ml	A	$399.99	$212.61	$399.99	0.00%	0.00%	1	0.00%	0.00%	0	78
					$399.99	$212.61	$399.99	0.00%		1	0.000%		0	
	005645	750	JURA 18 YR 750ml	L	$130.28	$69.15	$390.84	0.00%	100.00%	3	0.00%	100.00%	0	79
					$130.28	$69.15	$390.84	0.00%		3	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWS WHISKY - SCOTCH SINGLE MALT	005934	750	MACALLAN 18 YR DOUBLE CASK 750ml	L	$329.99	$175.37	$329.99	0.00%	100.00%	1	0.00%	100.00%	0	80
					$329.99	$175.37	$329.99	0.00%		1	0.000%		0	
	006272	750	TEANINICH 17 YR SINGLE MALT 750ml	A	$309.99	$164.74	$309.99	0.00%	100.00%	1	0.00%	100.00%	0	81
					$309.99	$164.74	$309.99	0.00%		1	0.000%		0	
	005433	750	LAPHROAIG QUARTER CASK 750ml	X	$74.99	$39.74	$299.96	0.00%	25.00%	4	0.00%	0.00%	0	82
					$74.99	$39.74	$299.96	0.00%		4	0.001%		0	
	004983	750	GLENKINCHIE DISTILLERS EDITION 750ml	A	$84.99	$45.06	$254.97	0.00%	54.95%	3	0.00%	75.00%	0	83
					$84.99	$45.06	$254.97	0.00%		3	0.001%		0	
	006079	750	SINGLETON OF GLENDULLAN 15 YR 750ml	L	$62.99	$33.35	$188.97	0.00%	-25.00%	3	0.00%	-25.00%	0	84
					$62.99	$33.35	$188.97	0.00%		3	0.001%		0	
	006197	750	TALISKER DISTILLERS EDITION 750ml	X	$84.99	$45.06	$169.98	0.00%	100.00%	2	0.00%	100.00%	0	85
					$84.99	$45.06	$169.98	0.00%		2	0.000%		0	
	004357	750	BALVENIE DOUBLEWOOD17 YR 750ml	A	$153.99	$81.76	$153.99	0.00%	100.00%	1	0.00%	100.00%	0	86
					$153.99	$81.76	$153.99	0.00%		1	0.000%		0	
	005862	750	GOT GREYJOY TALISKER 750ml	D	$49.99	$26.44	$149.97	0.00%	100.00%	3	0.00%	100.00%	0	87
					$49.99	$26.44	$149.97	0.00%		3	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWS WHISKY - SCOTCH SINGLE MALT	**005233**	**750**	**GLENFIDDICH PROJECT 20 750ml**	**L**	**$54.99**	**$29.10**	**$109.98**	**0.00%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	**88**
					$54.99	$29.10	$109.98	0.00%		2	0.000%		0	
	936024	**750**	**SPRINGBANK 10YR SINGLE MALT 750ml**	**U**	**$100.37**	**$53.01**	**$100.37**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**89**
					$100.37	$53.01	$100.37	0.00%		1	0.000%		0	
	004125	**750**	**ARDMORE HIGHLAND SINGLE MALT 750ml**	**X**	**$54.99**	**$29.10**	**$54.99**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**90**
					$54.99	$29.10	$54.99	0.00%		1	0.000%		0	
	Total						**$493,969.56**		**16.56%**	**8,140**		**10.98%**	**681**	

Class Summary

AWS

Bottle Sales	8,140	**Gross Sales**	$493,969.56	**Total Items in Class**	110
% of Bottle Sales	0.24%	**% of Gross Sales**	1.21%	**Share/Item**	1.1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED														
	064867	1000	FIREBALL CINNAMON WHISKY 1000ml	1	$19.99	$10.55	$61,513.19	0.08%	4.96%	3,081	0.08%	4.96%	342	1
					$19.99	$10.55	$61,513.19	0.08%		3,081	0.079%		342	
	064868	1750	FIREBALL CINNAMON WHISKEY 1750ml	1	$27.99	$14.73	$128,350.15	0.17%	1.57%	4,585	0.12%	1.57%	892	1
					$27.99	$14.73	$128,350.15	0.17%		4,585	0.117%		892	
	010809	1750	CROWN ROYAL REGAL APPLE 1750ml	1	$55.99	$29.63	$72,115.12	0.10%	-9.91%	1,288	0.03%	-19.56%	250	2
					$55.99	$29.63	$72,115.12	0.10%		1,288	0.033%		250	
	086673	1750	JACK DANIELS TENNESSEE HONEY 1750ml	1	$48.99	$25.90	$24,005.10	0.03%	18.36%	490	0.01%	18.36%	95	3
					$48.99	$25.90	$24,005.10	0.03%		490	0.013%		95	
	086918	1750	SOUTHERN COMFORT 100 PROOF 1750ml	1	$31.99	$16.86	$14,107.59	0.02%	-1.81%	441	0.01%	3.97%	86	4
					$31.99	$16.86	$14,107.59	0.02%		441	0.011%		86	
	066799	1750	SINFIRE CINNAMON WHISKY 1750ml	1	$21.99	$11.54	$9,895.50	0.01%	-59.12%	450	0.01%	-59.12%	88	5
					$21.99	$11.54	$9,895.50	0.01%		450	0.012%		88	
	076908	1750	PORTER'S FIRE LIQUEUR 1750 ml	1	$29.99	$17.89	$9,716.76	0.01%	-15.16%	324	0.01%	-12.33%	63	6
					$29.99	$15.80	$8,487.17	0.01%		283	0.007%		55	
					$29.99	$19.97	$1,229.59	0.00%		41	0.001%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	086888	1750	SOUTHERN COMFORT 1750ml	1	$29.99	$15.80	$9,392.86	0.01%	-23.28%	314	0.01%	-18.16%	61	7
					$29.99	$15.80	$9,392.86	0.01%		314	0.008%		61	
	086694	1750	JACK DANIELS TENNESSEE FIRE WHIS 1750 ml	D	$48.99	$25.90	$9,063.15	0.01%	36.14%	185	0.00%	36.14%	36	8
					$48.99	$25.90	$9,063.15	0.01%		185	0.005%		36	
	027746	1750	BIRD DOG PEACH FLAVORED WHISKEY 1750ml	1	$34.99	$18.46	$2,309.34	0.00%	100.00%	66	0.00%	100.00%	13	9
					$34.99	$18.46	$2,309.34	0.00%		66	0.002%		13	
	028281	1750	JIM BEAM PEACH 1750ml	1	$37.99	$20.06	$2,089.45	0.00%	100.00%	55	0.00%	100.00%	11	10
					$37.99	$20.06	$2,089.45	0.00%		55	0.001%		11	
	064863	200	FIREBALL 200 ml	1	$3.99	$2.10	$22,200.36	0.03%	55.42%	5,564	0.14%	145.01%	124	1
					$3.99	$2.10	$22,200.36	0.03%		5,564	0.142%		124	
	064864	375	FIREBALL CINNAMON WHISKY PET 375ml	1	$7.99	$4.21	$60,156.71	0.08%	19.28%	7,529	0.19%	41.68%	314	1
					$7.99	$4.21	$60,156.71	0.08%		7,529	0.192%		314	
	010805	375	CROWN ROYAL REGAL APPLE 375 ml	1	$15.99	$8.47	$46,962.63	0.06%	51.52%	2,937	0.08%	51.52%	122	2
					$15.99	$8.47	$46,962.63	0.06%		2,937	0.075%		122	
	086669	375	JACK DANIELS TENNESSEE HONEY 375 ml	1	$13.99	$7.40	$12,800.85	0.02%	63.64%	915	0.02%	63.64%	38	3
					$13.99	$7.40	$12,800.85	0.02%		915	0.023%		38	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	067264	375	YUKON JACK CANADA 375ml	D	$8.85	$5.28	$7,153.98	0.01%	36.83%	756	0.02%	87.91%	32	4
					$9.99	$5.28	$5,814.18	0.01%		582	0.015%		24	
					$7.70	$5.28	$1,339.80	0.00%		174	0.004%		7	
	010790	375	CROWN ROYAL VANILLA 375ml	1	$15.99	$8.47	$5,932.29	0.01%	100.00%	371	0.01%	100.00%	15	5
					$15.99	$8.47	$5,932.29	0.01%		371	0.009%		15	
	086884	375	SOUTHERN COMFORT 375ml	D	$7.08	$4.21	$5,283.91	0.01%	37.65%	703	0.02%	128.92%	29	6
					$7.99	$4.21	$4,162.79	0.01%		521	0.013%		22	
					$6.16	$4.21	$1,121.12	0.00%		182	0.005%		8	
	010807	750	CROWN ROYAL REGAL APPLE 750ml	1	$29.99	$15.88	$160,476.49	0.22%	25.09%	5,351	0.14%	25.09%	446	1
					$29.99	$15.88	$160,476.49	0.22%		5,351	0.137%		446	
	064866	750	FIREBALL CINNAMON WHISKY 750ml	1	$12.99	$6.83	$155,066.74	0.21%	-2.33%	11,926	0.30%	-2.33%	994	2
					$12.99	$6.83	$155,066.74	0.21%		11,926	0.305%		994	
	087026	750	SKREWBALL PEANUT BUTTER WHISKEY 750ml	1	$29.99	$15.59	$91,649.44	0.12%	49.47%	3,056	0.08%	66.09%	255	3
					$29.99	$15.59	$91,649.44	0.12%		3,056	0.078%		255	
	010791	750	CROWN ROYAL VANILLA 750ml	1	$29.99	$15.88	$76,684.43	0.10%	12.33%	2,557	0.07%	12.33%	213	4
					$29.99	$15.88	$76,684.43	0.10%		2,557	0.065%		213	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	086670	750	JACK DANIELS TENNESSEE HONEY 750ml	1	$21.99	$11.62	$56,228.43	0.08%	-44.44%	2,557	0.07%	-58.33%	213	5
					$21.99	$11.62	$56,228.43	0.08%		2,557	0.065%		213	
	086692	750	JACK DANIELS TENNESSEE FIRE WHISK 750ml	1	$21.99	$11.62	$39,933.84	0.05%	-9.34%	1,816	0.05%	-32.01%	151	6
					$21.99	$11.62	$39,933.84	0.05%		1,816	0.046%		151	
	074801	750	JACK DANIELS TENNESSEE APPLE 750ml	1	$21.99	$11.62	$34,898.13	0.05%	58.23%	1,587	0.04%	58.23%	132	7
					$21.99	$11.62	$34,898.13	0.05%		1,587	0.041%		132	
	026483	750	PORTER'S PEANUT BUTTER WHISKEY 750ml	1	$18.99	$11.34	$30,368.93	0.04%	100.00%	1,607	0.04%	100.00%	134	8
					$18.99	$10.02	$25,674.48	0.03%		1,352	0.035%		113	
					$18.99	$12.66	$4,694.45	0.01%		255	0.007%		21	
	076910	750	PORTER'S PEACH LIQUEUR 750ml	1	$16.99	$9.22	$29,572.10	0.04%	13.40%	1,742	0.04%	13.40%	145	9
					$16.99	$7.36	$25,783.33	0.04%		1,519	0.039%		127	
					$16.99	$11.07	$3,788.77	0.01%		223	0.006%		19	
	027434	750	BIRD DOG PEACH WHISKEY 750ml	1	$19.99	$9.49	$26,306.84	0.04%	5.41%	1,316	0.03%	5.41%	110	10
					$19.99	$9.49	$26,306.84	0.04%		1,316	0.034%		110	
	027783	750	JIM BEAM APPLE WHISKEY 750ml	1	$19.99	$10.56	$25,675.12	0.03%	3.86%	1,288	0.03%	3.86%	107	11
					$19.99	$10.56	$25,675.12	0.03%		1,288	0.033%		107	
	073702	750	EVAN WILLIAMS HONEY RESERVE LIQUE 750ml	1	$14.99	$7.89	$21,138.89	0.03%	-20.95%	1,411	0.04%	-26.22%	118	12

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	073702				$14.99	$7.89	$21,138.89	0.03%		1,411	0.036%		118	
	076906	750	PORTER'S FIRE LIQUEUR 750ml	1	$16.99	$10.14	$21,074.89	0.03%	-38.52%	1,243	0.03%	-49.37%	104	13
					$16.99	$8.96	$17,846.79	0.02%		1,053	0.027%		88	
					$16.99	$11.32	$3,228.10	0.00%		190	0.005%		16	
	028279	750	JIM BEAM PEACH 750ml	1	$19.99	$10.56	$19,678.12	0.03%	38.54%	988	0.03%	38.54%	82	14
					$19.99	$10.56	$19,678.12	0.03%		988	0.025%		82	
	086886	750	SOUTHERN COMFORT 750ml	1	$12.99	$6.83	$18,551.72	0.03%	-1.96%	1,428	0.04%	-1.96%	119	15
					$12.99	$6.83	$18,551.72	0.03%		1,428	0.037%		119	
	028043	750	JIM BEAM VANILLA WHISKEY 750ml	1	$19.99	$10.56	$16,434.72	0.02%	12.55%	828	0.02%	12.55%	69	16
					$19.99	$10.56	$16,434.72	0.02%		828	0.021%		69	
	077776	750	WILD TURKEY AMERICAN HONEY 750ml	1	$18.99	$10.02	$15,970.59	0.02%	-11.00%	841	0.02%	-11.00%	70	17
					$18.99	$10.02	$15,970.59	0.02%		841	0.021%		70	
	027475	750	BIRD DOG BLACKBERRY WHISKEY 750ml	1	$19.99	$9.49	$14,492.75	0.02%	-16.18%	725	0.02%	-16.18%	60	18
					$19.99	$9.49	$14,492.75	0.02%		725	0.019%		60	
	076036	750	MIDNIGHT MOON APPLE PIE MOONSHINE 750ml	1	$23.99	$12.61	$12,954.60	0.02%	9.40%	540	0.01%	9.40%	45	19
					$23.99	$12.61	$12,954.60	0.02%		540	0.014%		45	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	076916	750	PORTERS HUCKLEBERRY LIQUEUR 750ml	1	$18.99	$9.75	$12,951.18	0.02%	-33.20%	682	0.02%	-43.75%	57	20
					$18.99	$8.43	$11,564.91	0.02%		609	0.016%		51	
					$18.99	$11.07	$1,386.27	0.00%		73	0.002%		6	
	027410	750	JIM BEAM HONEY 750ml	1	$19.99	$10.56	$11,837.02	0.02%	23.81%	598	0.02%	23.81%	50	21
					$19.99	$10.56	$11,837.02	0.02%		598	0.015%		50	
	010550	750	BLACK VELVET TOASTED CARAMEL WHSK 750ml	1	$8.99	$4.70	$11,000.83	0.01%	15.74%	1,217	0.03%	115.08%	101	22
					$8.99	$4.70	$11,000.83	0.01%		1,217	0.031%		101	
	067266	750	YUKON JACK CANADA 750ml	1	$18.99	$10.03	$10,800.30	0.01%	-14.71%	570	0.01%	-14.71%	48	23
					$18.99	$10.03	$10,800.30	0.01%		570	0.015%		48	
	027544	750	RED STAG BLACK CHERRY BY JIM BEAM 750ml	1	$19.99	$10.56	$9,875.06	0.01%	10.48%	494	0.01%	10.48%	41	24
					$19.99	$10.56	$9,875.06	0.01%		494	0.013%		41	
	028052	750	ALPINE LAFAYETTE SPCD WSKY 750ml	1	$29.99	$21.99	$9,536.82	0.01%	61.29%	318	0.01%	61.29%	27	25
					$29.99	$21.99	$9,536.82	0.01%		318	0.008%		27	
	027822	750	J SEEDS APPLE CIDER WHISKEY 750ml	1	$15.99	$8.35	$8,874.45	0.01%	-28.28%	555	0.01%	-28.28%	46	26
					$15.99	$8.35	$8,874.45	0.01%		555	0.014%		46	
	086916	750	SOUTHERN COMFORT 100PR 750ml	1	$16.99	$8.96	$8,317.02	0.01%	-25.23%	498	0.01%	-20.83%	42	27
					$16.99	$8.96	$8,317.02	0.01%		498	0.013%		42	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	073721	750	EVAN WILLIAMS FIRE 750ml	1	$14.99	$7.89	$8,283.47	0.01%	-6.92%	553	0.01%	-13.13%	46	28
					$14.99	$7.89	$8,283.47	0.01%		553	0.014%		46	
	076072	750	MIDNIGHT MOON WATERMELON 750ml	1	$23.99	$12.61	$8,228.57	0.01%	100.00%	343	0.01%	100.00%	29	29
					$23.99	$12.61	$8,228.57	0.01%		343	0.009%		29	
	014474	750	REVEL STOKE ROASTED PECAN WHISKY 750ml	1	$12.99	$6.83	$8,131.74	0.01%	-23.28%	626	0.02%	-23.28%	52	30
					$12.99	$6.83	$8,131.74	0.01%		626	0.016%		52	
	027554	750	SEAGRAMS 7 CROWN DARK HONEY 750ml	1	$12.49	$6.57	$7,279.10	0.01%	-8.18%	590	0.02%	-8.18%	49	31
					$12.49	$6.57	$7,279.10	0.01%		590	0.015%		49	
	014490	750	REVEL STOKE ROOTBEER 750ml	D	$12.99	$6.83	$7,066.56	0.01%	-24.06%	544	0.01%	-24.06%	45	32
					$12.99	$6.83	$7,066.56	0.01%		544	0.014%		45	
	076912	750	PORTER'S APPLE LIQUEUR 750ml	1	$18.99	$11.34	$6,859.35	0.01%	4.03%	365	0.01%	4.03%	30	33
					$18.99	$10.02	$5,753.97	0.01%		303	0.008%		25	
					$18.99	$12.66	$1,105.38	0.00%		62	0.002%		5	
	086843	750	OLE SMOKY SALTY CARAMEL WHISKEY 750ml	1	$19.99	$10.48	$6,216.89	0.01%	127.74%	311	0.01%	91.97%	26	34
					$19.99	$10.48	$6,216.89	0.01%		311	0.008%		26	
	027921	750	BIRD DOG STRAWBERRY WHISKEY 750ml	1	$19.99	$9.49	$6,036.98	0.01%	-5.70%	302	0.01%	-5.70%	25	35

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	027921				$19.99	$9.49	$6,036.98	0.01%		302	0.008%		25	
	064497	750	CANADIAN CLUB APPLE 750ml	D	$12.99	$6.83	$5,988.39	0.01%	124.67%	461	0.01%	124.67%	38	36
					$12.99	$6.83	$5,988.39	0.01%		461	0.012%		38	
	066790	750	SINFIRE CINNAMON WHISKY 750ml	1	$14.99	$7.89	$4,856.76	0.01%	14.23%	324	0.01%	14.23%	27	37
					$14.99	$7.89	$4,856.76	0.01%		324	0.008%		27	
	086821	750	OLD CAMP PECAN PEACH WHISKEY 750ml	1	$17.99	$9.49	$4,839.31	0.01%	16.06%	269	0.01%	16.06%	22	38
					$17.99	$9.49	$4,839.31	0.01%		269	0.007%		22	
	076040	750	MIDNIGHT MOON STRAWBERRY MOONSHIN 750ml	1	$23.99	$12.61	$4,294.21	0.01%	-21.34%	179	0.00%	-21.34%	15	39
					$23.99	$12.61	$4,294.21	0.01%		179	0.005%		15	
	086503	750	HOWLER HEAD BANANA WHISKEY 750ml	1	$27.99	$14.81	$4,198.50	0.01%	100.00%	150	0.00%	100.00%	13	40
					$27.99	$14.81	$4,198.50	0.01%		150	0.004%		13	
	086861	750	SINFIRE APPLE 750ml	1	$14.99	$7.89	$4,167.22	0.01%	-8.77%	278	0.01%	-8.77%	23	41
					$14.99	$7.89	$4,167.22	0.01%		278	0.007%		23	
	086545	750	RAM'S POINT PEANUT BUTTER WHISKEY 750ml	1	$16.99	$8.96	$3,720.81	0.01%	100.00%	219	0.01%	100.00%	18	42
					$16.99	$8.96	$3,720.81	0.01%		219	0.006%		18	
	086749	750	OLE SMOKY MOONSHINE CHERRIES 750ml	1	$19.99	$10.48	$3,518.24	0.00%	3.89%	176	0.00%	3.89%	15	43

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWT WHISKEY - FLAVORED	086749				$19.99	$10.48	$3,518.24	0.00%		176	0.004%		15	
	086796	750	SOUTHERN HOST 750ml	1	$8.99	$4.70	$3,308.32	0.00%	-14.29%	368	0.01%	-14.29%	31	44
					$8.99	$4.70	$3,308.32	0.00%		368	0.009%		31	
	086707	750	JEREMIAH WEED SARSAPARILLA WHISKEY 750ml	D	$18.99	$10.03	$2,810.52	0.00%	-51.90%	148	0.00%	-51.90%	12	45
					$18.99	$10.03	$2,810.52	0.00%		148	0.004%		12	
	076024	750	MIDNIGHT MOON CINNAMON MOONSHINE 750ml	1	$23.99	$12.61	$2,542.94	0.00%	0.00%	106	0.00%	0.00%	9	46
					$23.99	$12.61	$2,542.94	0.00%		106	0.003%		9	
	952617	750	TRAVERSE CITY AMERICAN CHERRY EDIT 750ml	X	$37.99	$20.13	$1,367.64	0.00%	154.55%	36	0.00%	154.55%	3	47
					$37.99	$20.13	$1,367.64	0.00%		36	0.001%		3	
	028032	750	BSB BROWN SUGAR BOURBON 750ml	1	$19.99	$10.55	$1,059.47	0.00%	-66.99%	53	0.00%	-66.99%	4	48
					$19.99	$10.55	$1,059.47	0.00%		53	0.001%		4	
	086873	750	SOUTHERN COMFORT 80 PROOF 750ml	D	$13.27	$7.89	$837.48	0.00%	-49.03%	60	0.00%	-39.31%	5	49
					$14.99	$7.89	$629.58	0.00%		42	0.001%		4	
					$11.55	$7.89	$207.90	0.00%		18	0.000%		2	
	026797	750	BIRD DOG PRALINE WHISKEY 750ml	1	$19.99	$9.49	$759.62	0.00%	177.78%	38	0.00%	177.78%	3	50
					$19.99	$9.49	$759.62	0.00%		38	0.001%		3	
	086523	750	PROTECT THE REVENUE COCOA WHISKEY 750ml	1	$18.99	$9.95	$721.62	0.00%	100.00%	38	0.00%	100.00%	3	51

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWT WHISKEY - FLAVORED	**086523**				$18.99	$9.95	$721.62	0.00%		38	0.001%		3	
	026208	**750**	**WHISKEYSMITH BANANA FLAVORED WHISK 750ml**	**1**	**$22.99**	**$12.15**	**$344.85**	**0.00%**	**100.00%**	**15**	**0.00%**	**100.00%**	**1**	**52**
					$22.99	$12.15	$344.85	0.00%		15	0.000%		1	
	067265	**750**	**YUKON JACK APPLE WHISKEY 750ml**	**1**	**$18.99**	**$10.02**	**$227.88**	**0.00%**	**542.69%**	**12**	**0.00%**	**475.00%**	**1**	**53**
					$18.99	$10.02	$227.88	0.00%		12	0.000%		1	
	026210	**750**	**WHISKEYSMITH CHOCOLATE FLAVOR WHIS 750ml**	**1**	**$22.99**	**$12.15**	**$206.91**	**0.00%**	**100.00%**	**9**	**0.00%**	**100.00%**	**1**	**54**
					$22.99	$12.15	$206.91	0.00%		9	0.000%		1	
	Total						**$1,561,271.74**		**7.63%**	**84,366**		**13.41%**	**7,136**	

Class Summary

AWT

Bottle Sales	84,366	**Gross Sales**	$1,561,271.74	**Total Items in Class**	74
% of Bottle Sales	2.48%	**% of Gross Sales**	3.83%	**Share/Item**	0.74

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWU WHISKEY - RYE														
	027117	1000	WILD TURKEY 101 RYE 1000ml	1	$29.99	$15.80	$9,626.79	0.04%	47.17%	321	0.04%	47.17%	36	1
					$29.99	$15.80	$9,626.79	0.04%		321	0.043%		36	
	027022	1750	BULLEIT RYE 1750 ml	1	$59.99	$31.76	$479.92	0.00%	100.00%	8	0.00%	100.00%	2	1
					$59.99	$31.76	$479.92	0.00%		8	0.001%		2	
	027039	375	HIGH WEST DOUBLE RYE WHISKEY 375 ml	1	$19.99	$10.55	$26,346.82	0.11%	15.04%	1,318	0.18%	15.04%	55	1
					$19.99	$10.55	$26,346.82	0.11%		1,318	0.177%		55	
	027093	375	HIGH WEST RENDEZVOUS RYE WHISK 375ml	D	$33.99	$18.00	$14,241.81	0.06%	93.82%	419	0.06%	93.82%	17	2
					$33.99	$18.00	$14,241.81	0.06%		419	0.056%		17	
	027021	375	BULLEIT 95 RYE WHISKEY 375ml	1	$15.99	$8.43	$9,082.32	0.04%	17.27%	568	0.08%	17.27%	24	3
					$15.99	$8.43	$9,082.32	0.04%		568	0.076%		24	
	027040	750	HIGH WEST DOUBLE RYE WHISKEY 750ml	1	$34.99	$18.46	$132,577.11	0.54%	7.05%	3,783	0.51%	7.05%	315	1
					$34.99	$18.46	$132,577.11	0.54%		3,783	0.507%		315	
	027094	750	HIGH WEST RENDEZVOUS RYE WHISK 750ml	1	$64.99	$34.42	$103,009.15	0.42%	38.45%	1,585	0.21%	38.45%	132	2
					$64.99	$34.42	$103,009.15	0.42%		1,585	0.212%		132	
	027025	750	BULLEIT 95 RYE WHISKEY 750ml	1	$29.99	$15.88	$60,279.90	0.25%	-2.49%	2,010	0.27%	-2.49%	168	3
					$29.99	$15.88	$60,279.90	0.25%		2,010	0.269%		168	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWU WHISKEY - RYE	014208	750	PENDLETON 1910 CANADIAN RYE 12 750ml	1	$39.99	$21.12	$28,862.79	0.12%	68.63%	721	0.10%	68.63%	60	4
					$39.99	$21.12	$28,862.79	0.12%		721	0.097%		60	
	027048	750	KNOB CREEK RYE WHISKEY 750ml	1	$34.99	$18.46	$18,894.60	0.08%	7.67%	540	0.07%	7.67%	45	5
					$34.99	$18.46	$18,894.60	0.08%		540	0.072%		45	
	027037	750	GEORGE DICKEL RYE WHISKY 750ml	1	$21.99	$11.62	$18,187.71	0.07%	-14.80%	829	0.11%	-14.80%	69	6
					$21.99	$11.62	$18,187.71	0.07%		829	0.111%		69	
	027145	750	WHISTLEPIG RYE WHISKEY 12 YR 750ml	L	$124.99	$66.33	$15,623.75	0.06%	640.00%	125	0.02%	640.00%	10	7
					$124.99	$66.33	$15,623.75	0.06%		125	0.017%		10	
	027189	750	BASIL HAYDEN DARK RYE BOURBON 750ml	1	$39.99	$21.12	$15,596.10	0.06%	15.72%	390	0.05%	15.72%	33	8
					$39.99	$21.12	$15,596.10	0.06%		390	0.052%		33	
	949498	750	WHISTLEPIG RYE WHISKEY 10YR 750ml	1	$82.99	$42.39	$14,523.25	0.06%	432.97%	175	0.02%	419.23%	15	9
					$82.99	$42.39	$14,523.25	0.06%		175	0.023%		15	
	027079	750	REDEMPTION RYE WHISKEY 750ml	1	$22.99	$12.15	$14,000.91	0.06%	1.91%	609	0.08%	1.91%	51	10
					$22.99	$12.15	$14,000.91	0.06%		609	0.082%		51	
	027130	750	WOODFORD RESERVE RYE 750ml	1	$36.99	$19.52	$13,094.46	0.05%	-4.88%	354	0.05%	-4.88%	30	11
					$36.99	$19.52	$13,094.46	0.05%		354	0.047%		30	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWU WHISKEY - RYE	027056	750	JIM BEAM RYE 4YR 750ml	1	$18.99	$10.03	$12,949.20	0.05%	-25.45%	680	0.09%	-25.45%	57	12
					$18.99	$10.03	$12,949.20	0.05%		680	0.091%		57	
	027102	750	TEMPLETON 4YR RYE WHISKEY 750ml	1	$32.99	$15.80	$7,092.85	0.03%	-13.88%	215	0.03%	-13.88%	18	13
					$32.99	$15.80	$7,092.85	0.03%		215	0.029%		18	
	027016	750	RITTENHOUSE RYE BONDED WHISKEY 750ml	L	$24.99	$13.21	$6,872.25	0.03%	9.40%	275	0.04%	9.40%	23	14
					$24.99	$13.21	$6,872.25	0.03%		275	0.037%		23	
	027201	750	SUGAR HOUSE RYE WHISKEY 750ml	1	$39.99	$24.74	$6,798.30	0.03%	1.69%	170	0.02%	1.69%	14	15
					$39.99	$24.74	$6,798.30	0.03%		170	0.023%		14	
	910079	750	DESOLATION FULL DISCLOSURE RYE WHI 750ml	1	$26.99	$18.03	$6,342.65	0.03%	100.00%	235	0.03%	100.00%	20	16
					$26.99	$18.03	$6,342.65	0.03%		235	0.031%		20	
	026720	750	PORTERS RYE 95 750ml	1	$28.99	$16.30	$5,450.12	0.02%	-1.85%	188	0.03%	-1.85%	16	17
					$28.99	$14.28	$4,870.32	0.02%		168	0.023%		14	
					$28.99	$18.31	$579.80	0.00%		20	0.003%		2	
	027114	750	PIKESVILLE RYE 110 WHISKEY 750ml	L	$49.99	$26.44	$5,448.91	0.02%	-17.14%	109	0.01%	-17.14%	9	18
					$49.99	$26.44	$5,448.91	0.02%		109	0.015%		9	
	027181	750	JACK DANIELS TENNESSEE RYE 750ml	1	$23.99	$12.68	$5,397.75	0.02%	0.70%	225	0.03%	0.70%	19	19
					$23.99	$12.68	$5,397.75	0.02%		225	0.030%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWU WHISKEY - RYE	027167	750	EZRA BROOKS RYE WHISKEY 750ml	1	$14.99	$7.90	$5,261.49	0.02%	15.83%	351	0.05%	15.83%	29	20
					$14.99	$7.90	$5,261.49	0.02%		351	0.047%		29	
	010828	750	CROWN ROYAL RYE NRTHRN HRVST 750ml	D	$28.99	$15.35	$4,870.32	0.02%	113.14%	168	0.02%	113.14%	14	21
					$28.99	$15.35	$4,870.32	0.02%		168	0.023%		14	
	026495	750	BASIL HAYDEN 10 YR RYE 750ml	L	$69.99	$37.08	$4,409.37	0.02%	100.00%	63	0.01%	100.00%	5	22
					$69.99	$37.08	$4,409.37	0.02%		63	0.008%		5	
	027044	750	CRATER LAKE RYE WHISKEY 750ml	D	$22.12	$12.86	$3,236.59	0.01%	-23.87%	141	0.02%	2.29%	12	23
					$24.99	$12.86	$2,274.09	0.01%		91	0.012%		8	
					$19.25	$12.86	$962.50	0.00%		50	0.007%		4	
	027100	750	SAZERAC RYE WHISKEY 6YR 750ml	A	$29.99	$15.80	$3,058.98	0.01%	100.00%	102	0.01%	100.00%	9	24
					$29.99	$15.80	$3,058.98	0.01%		102	0.014%		9	
	026665	750	TIN CUP RYE WHISKEY 750ml	1	$29.99	$15.87	$2,789.07	0.01%	100.00%	93	0.01%	100.00%	8	25
					$29.99	$15.87	$2,789.07	0.01%		93	0.012%		8	
	027036	750	THOMAS HANDY RYE 750ml	R	$99.99	$52.88	$1,599.84	0.01%	100.00%	16	0.00%	100.00%	1	26
					$99.99	$52.88	$1,599.84	0.01%		16	0.002%		1	
	000308	750	JACK DANIELS SINGLE BARREL RYE 750ml	1	$49.99	$26.44	$1,499.70	0.01%	100.00%	30	0.00%	100.00%	3	27
					$49.99	$26.44	$1,499.70	0.01%		30	0.004%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWU WHISKEY - RYE	087014	750	BASIL HAYDEN CARIBBEAN RESERVE RYE 750ml	A	$47.99	$25.38	$1,103.77	0.00%	-84.09%	23	0.00%	-84.09%	2	28
					$47.99	$25.38	$1,103.77	0.00%		23	0.003%		2	
	027126	750	RUSSELL'S RESERVE RYE 6YR 750ml	1	$37.99	$20.05	$873.77	0.00%	68.43%	23	0.00%	108.33%	2	29
					$37.99	$20.05	$873.77	0.00%		23	0.003%		2	
	951156	750	RANSOM RYE BARLEY WHEAT 750ml	L	$45.99	$30.55	$781.83	0.00%	-16.67%	17	0.00%	-16.67%	1	30
					$45.99	$30.55	$781.83	0.00%		17	0.002%		1	
	027380	750	ANGELS ENVY FINISHED RYE 750ml	U	$89.99	$47.71	$719.92	0.00%	100.00%	8	0.00%	100.00%	1	31
					$89.99	$47.71	$719.92	0.00%		8	0.001%		1	
	027125	750	TEMPLETON RYE 6 YEAR 750ml	L	$42.99	$22.71	$687.84	0.00%	-47.06%	16	0.00%	-47.06%	1	32
					$42.99	$22.71	$687.84	0.00%		16	0.002%		1	
	026513	750	BLACK FEATHER WHISKEY RYE 750ml	1	$29.99	$15.80	$509.83	0.00%	-52.78%	17	0.00%	-52.78%	1	33
					$29.99	$15.80	$509.83	0.00%		17	0.002%		1	
	027096	750	SAZERAC RYE 18YR 750ml	R	$99.99	$52.88	$299.97	0.00%	100.00%	3	0.00%	100.00%	0	34
					$99.99	$52.88	$299.97	0.00%		3	0.000%		0	
	027101	750	E H TAYLOR STRAIGHT RYE 750ml	A	$69.99	$37.08	$209.97	0.00%	100.00%	3	0.00%	100.00%	0	35
					$69.99	$37.08	$209.97	0.00%		3	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWU WHISKEY - RYE	**026781**	**750**	**TEMPLETON RYE BARR STRENGTH 750ml**	**A**	**$64.99**	**$34.42**	**$194.97**	**0.00%**	**-60.00%**	**3**	**0.00%**	**-60.00%**	**0**	**36**
					$64.99	$34.42	$194.97	0.00%		3	0.000%		0	
	Total						**$582,886.65**		**18.97%**	**16,929**		**14.05%**	**1,325**	

Class Summary

AWU	**Bottle Sales**	16,929	**Gross Sales**	$582,886.65	**Total Items in Class**	48
	% of Bottle Sales	0.50%	**% of Gross Sales**	1.43%	**Share/Item**	0.48

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWW WHISKEY - DOMESTIC														
	019477	1000	MAKERS MARK 1000 ml	1	$36.99	$19.60	$46,755.36	0.55%	-2.56%	1,264	0.45%	-2.56%	140	1
					$36.99	$19.60	$46,755.36	0.55%		1,264	0.449%		140	
	027884	1750	TIN CUP WHISKEY 1750ml	1	$59.99	$31.76	$4,679.22	0.06%	-37.70%	78	0.03%	-37.70%	15	1
					$59.99	$31.76	$4,679.22	0.06%		78	0.028%		15	
	018351	1750	FOUR ROSES BOURBON YELLOW LABEL 1750 ml	1	$42.99	$22.71	$1,375.68	0.02%	100.00%	32	0.01%	100.00%	6	2
					$42.99	$22.71	$1,375.68	0.02%		32	0.011%		6	
	027227	1750	PLATTE VALLEY MOONSHINE 1750ml	D	$30.03	$20.59	$30.03	0.00%	100.00%	1	0.00%	100.00%	0	3
					$30.03	$20.59	$30.03	0.00%		1	0.000%		0	
	017954	375	EVAN WILLIAMS BLACK LABEL 375 ml	1	$6.99	$3.68	$11,330.79	0.13%	-11.14%	1,621	0.58%	-11.14%	68	1
					$6.99	$3.68	$11,330.79	0.13%		1,621	0.575%		68	
	076905	375	PORTER'S FIRE WHISKEY LIQ 375 ml	1	$9.49	$5.63	$3,501.81	0.04%	10.06%	369	0.13%	10.06%	15	2
					$9.49	$4.97	$3,198.13	0.04%		337	0.120%		14	
					$9.49	$6.29	$303.68	0.00%		32	0.011%		1	
	027605	750	TIN CUP WHISKEY 750ml	1	$29.99	$15.87	$29,300.23	0.35%	4.37%	977	0.35%	4.37%	81	1
					$29.99	$15.87	$29,300.23	0.35%		977	0.347%		81	
	026936	750	BLACK FEATHER WHISKEY 750ml	1	$29.99	$15.80	$12,715.76	0.15%	3.74%	424	0.15%	3.74%	35	2
					$29.99	$15.80	$12,715.76	0.15%		424	0.151%		35	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWW WHISKEY - DOMESTIC	017186	750	CALUMET SINGLE RACK 14YO 750ml	1	$119.99	$63.67	$11,759.02	0.14%	100.00%	98	0.03%	100.00%	8	3
					$119.99	$63.67	$11,759.02	0.14%		98	0.035%		8	
	018290	750	FISTFUL OF BOURBON 750ml	1	$22.99	$12.08	$9,678.79	0.11%	100.00%	421	0.15%	100.00%	35	4
					$22.99	$12.08	$9,678.79	0.11%		421	0.149%		35	
	027742	750	SUGAR HOUSE MALT WHISKEY 750ml	1	$44.99	$33.47	$8,683.07	0.10%	-30.39%	193	0.07%	-30.39%	16	5
					$44.99	$33.47	$8,683.07	0.10%		193	0.069%		16	
	020318	750	OLD EZRA 7YR BOURBON WHISKEY 750ml	L	$49.99	$26.44	$8,248.35	0.10%	-9.09%	165	0.06%	-27.27%	14	6
					$49.99	$26.44	$8,248.35	0.10%		165	0.059%		14	
	019565	750	MMPS UTAH HOLIDAY BATCH 1 750ml	T	$69.99	$37.08	$7,278.96	0.09%	100.00%	104	0.04%	100.00%	9	7
					$69.99	$37.08	$7,278.96	0.09%		104	0.037%		9	
	027650	750	WYOMING WHISKEY SMALL BATCH 750ml	1	$44.99	$23.78	$6,568.54	0.08%	30.94%	146	0.05%	30.94%	12	8
					$44.99	$23.78	$6,568.54	0.08%		146	0.052%		12	
	949514	750	OUTLAW DISTILLERY BOURBON 750ml	L	$29.95	$19.95	$6,259.55	0.07%	42.38%	209	0.07%	42.38%	17	9
					$29.95	$19.95	$6,259.55	0.07%		209	0.074%		17	
	005962	750	ORPHAN BARREL MUCKETYMUCK 750ml	L	$224.99	$119.53	$3,374.85	0.04%	100.00%	15	0.01%	100.00%	1	10
					$224.99	$119.53	$3,374.85	0.04%		15	0.005%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
AWW WHISKEY - DOMESTIC	076032	750	MIDNIGHT MOON ORIGINAL MOONSHINE 750ml	D	$21.24	$12.61	$2,960.86	0.04%	10.01%	131	0.05%	52.10%	11	11
					$23.99	$12.61	$2,351.02	0.03%		98	0.035%		8	
					$18.48	$12.61	$609.84	0.01%		33	0.012%		3	
	028015	750	ALPINE TRAVELER'S REST MALT WHISKE 750ml	D	$49.99	$33.40	$2,649.47	0.03%	80.00%	53	0.02%	80.00%	4	12
					$49.99	$33.40	$2,649.47	0.03%		53	0.019%		4	
	017948	750	EASY RIDER 750ml	1	$19.99	$10.48	$2,578.71	0.03%	750.00%	129	0.05%	750.00%	11	13
					$19.99	$10.48	$2,578.71	0.03%		129	0.046%		11	
	027978	750	RANSOM WHIPPERSNAPPER WHISKEY 750ml	X	$24.99	$16.47	$2,374.05	0.03%	-31.11%	95	0.03%	-31.11%	8	14
					$24.99	$16.47	$2,374.05	0.03%		95	0.034%		8	
	949294	750	OUTLAW DISTILLERY WHITE WHISKEY 750ml	X	$24.95	$16.59	$1,521.95	0.02%	-48.44%	61	0.02%	-48.44%	5	15
					$24.95	$16.59	$1,521.95	0.02%		61	0.022%		5	
	028025	750	SMOOTH AMBLER OLD SCOUT AMERICAN 750ml	D	$30.97	$18.46	$587.24	0.01%	57.12%	20	0.01%	138.46%	2	16
					$26.95	$18.46	$377.30	0.00%		14	0.005%		1	
					$34.99	$18.46	$209.94	0.00%		6	0.002%		1	
	086969	750	GEORGE DICKEL TABASCO BARREL FINIS 750ml	X	$19.99	$10.56	$59.97	0.00%	-75.00%	3	0.00%	-75.00%	0	17

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWW WHISKEY - DOMESTIC	**086969**				$19.99	$10.56	$59.97	0.00%		3	0.001%		0	
	Total						**$184,272.26**		**5.93%**	**6,609**		**2.13%**	**515**	

Class Summary

AWW	**Bottle Sales**	6,609	**Gross Sales**	$184,272.26	**Total Items in Class** 30
	% of Bottle Sales	0.19%	**% of Gross Sales**	0.45%	**Share/Item** 0.3

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
AWX WHISKEY - JAPANESE														
	015982	**750**	**TOKI SUNTORY WHISKY 750ml**	**1**	**$39.99**	**$21.12**	**$16,435.89**	**1.82%**	**197.22%**	**411**	**2.33%**	**197.22%**	**34**	**1**
					$39.99	$21.12	$16,435.89	1.82%		411	2.330%		34	
	087030	**750**	**KAMIKI JAPANESE WHISKY CEDAR CSK 750ml**	**L**	**$72.95**	**$38.65**	**$6,273.70**	**0.69%**	**-11.48%**	**86**	**0.49%**	**-11.48%**	**7**	**2**
					$72.95	$38.65	$6,273.70	0.69%		86	0.488%		7	
	Total						**$22,709.59**		**33.19%**	**497**		**69.12%**	**41**	

Class Summary

AWX	**Bottle Sales**	497	**Gross Sales**	$22,709.59	**Total Items in Class**	3
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.06%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHB LIQUEURS - TRIPLE SEC & ORANGE														
	086390	1000	MONTEZUMA TRIPLE SEC 1000ml	1	$5.19	$2.68	$7,930.32	0.08%	31.35%	1,528	0.24%	33.88%	170	1
					$5.19	$2.68	$7,930.32	0.08%		1,528	0.242%		170	
	065127	1000	GRAND MARNIER CORDON ROUGE 1000ml	1	$44.99	$23.85	$3,734.17	0.04%	-12.50%	83	0.01%	-12.50%	9	2
					$44.99	$23.85	$3,734.17	0.04%		83	0.013%		9	
	086251	1000	JUAREZ TRIPLE SEC 1000ml	1	$5.25	$2.72	$1,958.25	0.02%	55.90%	373	0.06%	55.90%	41	3
					$5.25	$2.72	$1,958.25	0.02%		373	0.059%		41	
	085987	1000	BOLS TRIPLE SEC LIQUEUR 1000ml	1	$5.27	$2.72	$1,797.07	0.02%	81.93%	341	0.05%	81.93%	38	4
					$5.27	$2.72	$1,797.07	0.02%		341	0.054%		38	
	086487	1000	MR BOSTON TRIPLE SEC 1000ml	1	$4.99	$2.57	$124.75	0.00%	100.00%	25	0.00%	100.00%	3	5
					$4.99	$2.57	$124.75	0.00%		25	0.004%		3	
	085898	1750	ARROW TRIPLE SEC 1750ml	1	$9.99	$5.16	$3,916.08	0.04%	-7.42%	392	0.06%	-7.42%	76	1
					$9.99	$5.16	$3,916.08	0.04%		392	0.062%		76	
	064774	375	COINTREAU LIQUEUR 375ml	1	$23.99	$12.72	$10,411.66	0.10%	89.02%	434	0.07%	89.02%	18	1
					$23.99	$12.72	$10,411.66	0.10%		434	0.069%		18	
	065125	375	GRAND MARNIER CORDON ROUGE 375ml	1	$22.99	$12.15	$8,000.52	0.08%	-3.13%	348	0.06%	-3.13%	15	2
					$22.99	$12.15	$8,000.52	0.08%		348	0.055%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHB LIQUEURS - TRIPLE SEC & ORANGE	064776	750	COINTREAU LIQUEUR 750ml	1	$37.99	$20.13	$61,809.73	0.61%	57.84%	1,627	0.26%	57.84%	136	1
					$37.99	$20.13	$61,809.73	0.61%		1,627	0.258%		136	
	065126	750	GRAND MARNIER CORDON ROUGE 750ml	1	$38.99	$20.66	$47,606.79	0.47%	41.56%	1,221	0.19%	41.56%	102	2
					$38.99	$20.66	$47,606.79	0.47%		1,221	0.194%		102	
	085416	750	ARROW BLUE CURACAO 750ml	1	$9.99	$5.24	$13,386.60	0.13%	64.61%	1,340	0.21%	64.61%	112	3
					$9.99	$5.24	$13,386.60	0.13%		1,340	0.212%		112	
	086110	750	DEKUYPER TRIPLE SEC 750ml	1	$4.99	$2.58	$11,020.79	0.11%	41.29%	2,213	0.35%	41.29%	184	4
					$4.99	$2.58	$11,020.79	0.11%		2,213	0.351%		184	
	066936	750	GRAN GALA ORANGE LIQUEUR 750ml	1	$21.99	$11.62	$10,731.12	0.11%	74.50%	488	0.08%	74.50%	41	5
					$21.99	$11.62	$10,731.12	0.11%		488	0.077%		41	
	064736	750	PATRON CITRONAGE ORANGE LIQUEUR 750ml	1	$24.99	$13.21	$8,046.78	0.08%	56.57%	322	0.05%	56.57%	27	6
					$24.99	$13.21	$8,046.78	0.08%		322	0.051%		27	
	074256	750	GRAND MONARCH ORNG BRANDY 750ml	1	$13.95	$7.34	$8,035.20	0.08%	44.63%	576	0.09%	44.63%	48	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHB LIQUEURS - TRIPLE SEC & ORANGE	**074256**				$13.95	$7.34	$8,035.20	0.08%		576	0.091%		48	
	Total						**$198,509.83**		**47.85%**	**11,311**		**46.27%**	**1,019**	

Class Summary

CHB

Bottle Sales	11,311	**Gross Sales**	$198,509.83	**Total Items in Class**	16
% of Bottle Sales	0.33%	**% of Gross Sales**	0.49%	**Share/Item**	0.16

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHE LIQUEURS - FRUIT														
	065194	375	HPNOTIQ LIQUEUR 375ml	1	$12.99	$6.83	$9,586.62	0.20%	33.04%	738	0.32%	33.04%	31	1
					$12.99	$6.83	$9,586.62	0.20%		738	0.321%		31	
	065962	375	BELLE DE BRILLET POIRE LIQUEUR 375ml	L	$29.95	$15.68	$1,257.90	0.03%	466.67%	42	0.02%	466.67%	2	2
					$29.95	$15.68	$1,257.90	0.03%		42	0.018%		2	
	951265	375	DOMAINE JAHIOT CREME DE CASSIS 375 ml	L	$15.99	$10.48	$1,071.33	0.02%	354.55%	67	0.03%	354.55%	3	3
					$15.99	$10.48	$1,071.33	0.02%		67	0.029%		3	
	064601	750	CARAVELLA LIMONCELLO 750ml	1	$21.99	$11.54	$17,651.97	0.37%	57.12%	803	0.35%	57.12%	67	1
					$21.99	$11.54	$17,651.97	0.37%		803	0.350%		67	
	072956	750	CHAT MONET RASPBERRY LIQ 750ml	1	$16.99	$8.96	$11,111.46	0.23%	5.62%	654	0.28%	5.62%	55	2
					$16.99	$8.96	$11,111.46	0.23%		654	0.285%		55	
	067192	750	X FUSION LIQUEUR 750ml	1	$29.99	$15.80	$10,736.42	0.23%	59.04%	358	0.16%	59.04%	30	3
					$29.99	$15.80	$10,736.42	0.23%		358	0.156%		30	
	064676	750	CHAMBORD ROYALE LIQUEUR 750ml	1	$34.99	$18.53	$10,706.94	0.22%	130.59%	306	0.13%	130.59%	26	4
					$34.99	$18.53	$10,706.94	0.22%		306	0.133%		26	
	076478	750	PAMA POMEGRANATE LIQUEUR 750ml	1	$19.99	$10.48	$8,867.57	0.19%	103.32%	443	0.19%	175.12%	37	5
					$19.99	$10.48	$8,867.57	0.19%		443	0.193%		37	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHE LIQUEURS - FRUIT	067006	750	MIDORI MELON LIQUEUR JAPAN 750ml	1	$19.99	$10.56	$7,596.20	0.16%	92.68%	380	0.17%	92.68%	32	6
					$19.99	$10.56	$7,596.20	0.16%		380	0.165%		32	
	906518	750	LUXARDO MARASCHINO LIQ 750ml	L	$32.29	$17.10	$5,618.46	0.12%	36.88%	174	0.08%	36.88%	15	7
					$32.29	$17.10	$5,618.46	0.12%		174	0.076%		15	
	066122	750	PIERRE FERRAND DRY CURACAO 750ml	1	$29.99	$15.48	$5,548.15	0.12%	-71.88%	185	0.08%	-71.88%	15	8
					$29.99	$15.48	$5,548.15	0.12%		185	0.081%		15	
	918863	750	WASATCH BLOSSOM CHERRY LIQUEUR 750ml	L	$39.99	$26.69	$4,878.78	0.10%	146.81%	122	0.05%	146.81%	10	9
					$39.99	$26.69	$4,878.78	0.10%		122	0.053%		10	
	064356	750	BARENJAEGER HONEY LIQUEUR 750ml	1	$28.99	$15.27	$2,522.13	0.05%	11.98%	87	0.04%	11.98%	7	10
					$28.99	$15.27	$2,522.13	0.05%		87	0.038%		7	
	065011	750	GIFFARD BANANE DU BRESIL 750ml	L	$36.36	$18.99	$1,418.04	0.03%	187.50%	39	0.02%	187.50%	3	11
					$36.36	$18.99	$1,418.04	0.03%		39	0.017%		3	
	080321	750	LEROUX CR DE BANANA LIQ 750ml	D	$4.86	$4.71	$1,040.04	0.02%	-0.57%	214	0.09%	83.93%	18	12
					$4.86	$4.71	$1,040.04	0.02%		214	0.093%		18	
	911325	750	ARGIOLAS TREMONTIS LIMONE 750ml	X	$20.52	$19.85	$184.68	0.00%	-79.74%	9	0.00%	-62.50%	1	13
					$20.52	$19.85	$184.68	0.00%		9	0.004%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHE LIQUEURS - FRUIT	**065074**	**750**	**GIFFARD CREME DE GRAPEFRUIT PAMPLE 750ml**	**S**	**$29.36**	**$15.27**	**$176.16**	**0.00%**	**-78.57%**	**6**	**0.00%**	**-78.57%**	**1**	**14**
					$29.36	$15.27	$176.16	0.00%		6	0.003%		1	
	080206	**750**	**HIRAM WALKER CREME DE CASSIS 750ml**	**S**	**$9.99**	**$5.23**	**$129.87**	**0.00%**	**100.00%**	**13**	**0.01%**	**100.00%**	**1**	**15**
					$9.99	$5.23	$129.87	0.00%		13	0.006%		1	
	Total						**$100,102.72**		**43.94%**	**4,640**		**46.00%**	**351**	

Class Summary

CHE

Bottle Sales	4,640	**Gross Sales**	$100,102.72	**Total Items in Class**	25
% of Bottle Sales	0.14%	**% of Gross Sales**	0.25%	**Share/Item**	0.25

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHH LIQUEURS - AMARETTO														
	064135	**375**	**DISARONNO AMARETTO 375ml**	**1**	**$16.65**	**$8.78**	**$12,137.85**	**0.35%**	**26.70%**	**729**	**0.38%**	**26.70%**	**30**	**1**
					$16.65	$8.78	$12,137.85	0.35%		729	0.380%		30	
	073986	**750**	**AMARETTO DI AMORE 750ml**	**1**	**$11.99**	**$6.30**	**$15,934.71**	**0.45%**	**45.06%**	**1,329**	**0.69%**	**45.06%**	**111**	**1**
					$11.99	$6.30	$15,934.71	0.45%		1,329	0.692%		111	
	064136	**750**	**DISARONNO AMARETTO 750ml**	**1**	**$27.99**	**$14.81**	**$10,160.37**	**0.29%**	**-64.97%**	**363**	**0.19%**	**-62.85%**	**30**	**2**
					$27.99	$14.81	$10,160.37	0.29%		363	0.189%		30	
	064996	**750**	**FRANGELICO LIQUEUR ITALY 750ml**	**1**	**$29.99**	**$15.87**	**$8,577.14**	**0.24%**	**24.52%**	**286**	**0.15%**	**24.52%**	**24**	**3**
					$29.99	$15.87	$8,577.14	0.24%		286	0.149%		24	
	077786	**750**	**TUACA LIQUORE ITALIANO 750ml**	**1**	**$22.99**	**$12.15**	**$5,379.66**	**0.15%**	**20.00%**	**234**	**0.12%**	**20.00%**	**20**	**4**
					$22.99	$12.15	$5,379.66	0.15%		234	0.122%		20	
	071826	**750**	**AMARITO AMARETTO 750ml**	**1**	**$9.99**	**$5.23**	**$4,125.87**	**0.12%**	**23.56%**	**413**	**0.22%**	**23.56%**	**34**	**5**
					$9.99	$5.23	$4,125.87	0.12%		413	0.215%		34	
	Total						**$56,315.60**		**-14.05%**	**3,354**		**0.74%**	**249**	

Class Summary

CHH

Bottle Sales	3,354	**Gross Sales**	$56,315.60	**Total Items in Class**	6
% of Bottle Sales	0.10%	**% of Gross Sales**	0.14%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHK LIQUEURS - COFFEE														
	067527	1000	KAHLUA COFFEE LIQUEUR MEXICO 1000ml	1	$26.99	$14.28	$16,598.85	0.30%	-5.01%	615	0.19%	-5.01%	68	1
					$26.99	$14.28	$16,598.85	0.30%		615	0.193%		68	
	067528	1750	KAHLUA COFFEE LIQUEUR MEXICO 1750ml	1	$46.99	$24.84	$14,003.02	0.25%	-9.73%	298	0.09%	-13.57%	58	1
					$46.99	$24.84	$14,003.02	0.25%		298	0.094%		58	
	067524	375	KAHLUA COFFEE LIQ MEXICO 375ml	1	$12.99	$6.87	$4,858.26	0.09%	18.33%	374	0.12%	18.33%	16	1
					$12.99	$6.87	$4,858.26	0.09%		374	0.117%		16	
	067526	750	KAHLUA COFFEE LIQUEUR MEXICO 750ml	1	$21.99	$11.62	$37,618.86	0.68%	28.93%	1,714	0.54%	17.21%	143	1
					$21.99	$11.62	$37,618.86	0.68%		1,714	0.538%		143	
	067536	750	KAHLUA ESPECIAL COFFEE LIQ MEXICO 750ml	1	$19.99	$10.55	$13,733.13	0.25%	-7.74%	687	0.22%	-7.74%	57	2
					$19.99	$10.55	$13,733.13	0.25%		687	0.216%		57	
	072816	750	CAFFE LOLITA COFFEE LIQUEUR 750ml	1	$6.99	$3.64	$7,940.64	0.14%	-3.32%	1,136	0.36%	-3.32%	95	3
					$6.99	$3.64	$7,940.64	0.14%		1,136	0.357%		95	
	072966	750	CHAPALA COFFEE LIQUEUR 750ml	1	$7.99	$4.18	$6,032.45	0.11%	-7.75%	755	0.24%	-7.75%	63	4
					$7.99	$4.18	$6,032.45	0.11%		755	0.237%		63	
	077102	750	SALT CITY ESPRESSO 750ml	1	$20.99	$11.99	$5,257.21	0.10%	24.80%	251	0.08%	13.94%	21	5
					$20.99	$11.99	$5,257.21	0.10%		251	0.079%		21	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHK LIQUEURS - COFFEE	**068052**	**750**	**BAILEYS RED VELVET CUPCAKE 750ml**	**1**	**$30.99**	**$16.40**	**$5,175.33**	**0.09%**	**-2.90%**	**167**	**0.05%**	**11.49%**	**14**	**6**
					$30.99	$16.40	$5,175.33	0.09%		167	0.052%		14	
	065368	**750**	**JAGERMEISTER COLD BREW COFFEE 750ml**	**1**	**$26.99**	**$14.20**	**$3,670.64**	**0.07%**	**86.15%**	**136**	**0.04%**	**86.15%**	**11**	**7**
					$26.99	$14.20	$3,670.64	0.07%		136	0.043%		11	
	077996	**750**	**WATERPOCKET COFFEE & RUM LIQUEUR 750ml**	**L**	**$24.99**	**$16.69**	**$549.78**	**0.01%**	**-4.55%**	**22**	**0.01%**	**-4.55%**	**2**	**8**
					$24.99	$16.69	$549.78	0.01%		22	0.007%		2	
	046969	**750**	**WATERPOCKET COCOA & RUM LIQUEUR 750ml**	**L**	**$24.99**	**$16.69**	**$474.81**	**0.01%**	**92.00%**	**19**	**0.01%**	**92.00%**	**2**	**9**
					$24.99	$16.69	$474.81	0.01%		19	0.006%		2	
	Total						**$115,912.98**		**5.29%**	**6,174**		**2.50%**	**549**	

Class Summary

CHK

Bottle Sales	6,174	**Gross Sales**	$115,912.98	**Total Items in Class**	13
% of Bottle Sales	0.18%	**% of Gross Sales**	0.28%	**Share/Item**	0.13

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHN LIQUEURS - CHOCOLATE														
	074086	**750**	**GODIVA CHOCOLATE LIQUEUR 750ml**	**1**	**$29.99**	**$15.88**	**$8,757.08**	**2.06%**	**-17.61%**	**292**	**1.21%**	**-17.61%**	**24**	**1**
					$29.99	$15.88	$8,757.08	2.06%		292	1.213%		24	
	078166	**750**	**DEKUYPER CREME DE CACAO DARK 750ml**	**1**	**$10.99**	**$5.77**	**$3,088.19**	**0.73%**	**28.51%**	**281**	**1.17%**	**28.51%**	**23**	**2**
					$10.99	$5.77	$3,088.19	0.73%		281	1.168%		23	
	078636	**750**	**BOLS CREME DE CACAO WHITE 750ml**	**D**	**$5.94**	**$5.77**	**$11.88**	**0.00%**	**100.00%**	**2**	**0.01%**	**100.00%**	**0**	**3**
					$5.94	$5.77	$11.88	0.00%		2	0.008%		0	
	Total						**$11,857.15**		**-4.17%**	**575**		**4.43%**	**48**	

Class Summary

CHN	**Bottle Sales**	575	**Gross Sales**	$11,857.15	**Total Items in Class**	3
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.03%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHQ LIQUEURS - ANISE & SAMBUCA														
	066636	**750**	**ROMANA SAMBUCA 750ml**	**1**	**$25.99**	**$13.75**	**$8,368.78**	**0.82%**	**3.88%**	**322**	**0.65%**	**3.88%**	**27**	**1**
					$25.99	$13.75	$8,368.78	0.82%		322	0.653%		27	
	065896	**750**	**METAXA OUZO GREECE 750ml**	**1**	**$19.99**	**$10.55**	**$4,977.51**	**0.49%**	**7.81%**	**249**	**0.51%**	**7.81%**	**21**	**2**
					$19.99	$10.55	$4,977.51	0.49%		249	0.505%		21	
	085186	**750**	**HIRAM WALKER ANISETTE 750ml**	**1**	**$9.99**	**$5.23**	**$1,888.11**	**0.19%**	**-20.74%**	**189**	**0.38%**	**-20.74%**	**16**	**3**
					$9.99	$5.23	$1,888.11	0.19%		189	0.383%		16	
	901850	**750**	**HOLYSTONE APPARITION ABSINTHE 750ml**	**1**	**$61.50**	**$41.12**	**$1,414.50**	**0.14%**	**100.00%**	**23**	**0.05%**	**100.00%**	**2**	**4**
					$61.50	$41.12	$1,414.50	0.14%		23	0.047%		2	
	066186	**750**	**PERNOD ANISE FRANCE 750ml**	**L**	**$26.99**	**$14.28**	**$1,106.59**	**0.11%**	**100.00%**	**41**	**0.08%**	**100.00%**	**3**	**5**
					$26.99	$14.28	$1,106.59	0.11%		41	0.083%		3	
	Total						**$17,755.49**		**15.19%**	**824**		**3.77%**	**69**	

Class Summary

CHQ	**Bottle Sales**	824	**Gross Sales**	$17,755.49	**Total Items in Class**	6
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.04%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHS LIQUEURS - BITTERS & HERBAL														
	065257	1000	JAGERMEISTER LIQUEUR 1000ml	1	$30.99	$16.41	$90,614.76	0.36%	4.83%	2,924	0.27%	4.83%	325	1
					$30.99	$16.41	$90,614.76	0.36%		2,924	0.271%		325	
	077582	1000	UNDERGROUND HERBAL SPIRIT 1000ml	1	$22.99	$12.90	$19,817.38	0.08%	-21.04%	862	0.08%	-21.04%	96	2
					$22.99	$9.95	$16,667.75	0.07%		725	0.067%		81	
					$22.99	$15.84	$3,149.63	0.01%		137	0.013%		15	
	915523	1000	AMARO SANTA MARIA 1000ml	X	$30.09	$17.57	$837.32	0.00%	18.41%	29	0.00%	59.26%	3	3
					$26.18	$17.57	$497.42	0.00%		19	0.002%		2	
					$33.99	$17.57	$339.90	0.00%		10	0.001%		1	
	064717	1000	CHARTREUSE GREEN VEP 1000ml	U	$157.66	$83.71	$472.98	0.00%	0.00%	3	0.00%	0.00%	0	4
					$157.66	$83.71	$472.98	0.00%		3	0.000%		0	
	065258	1750	JAGERMEISTER LIQUEUR 1750ml	1	$49.99	$26.44	$50,439.91	0.20%	-5.43%	1,009	0.09%	-5.43%	196	1
					$49.99	$26.44	$50,439.91	0.20%		1,009	0.094%		196	
	065253	200	JAGERMEISTER LIQUEUR 200ml	1	$7.99	$4.23	$13,678.88	0.05%	17.06%	1,712	0.16%	17.06%	38	1
					$7.99	$4.23	$13,678.88	0.05%		1,712	0.159%		38	
	065254	375	JAGERMEISTER LIQUEUR 375ml	1	$13.99	$7.40	$29,686.78	0.12%	9.30%	2,122	0.20%	9.30%	88	1
					$13.99	$7.40	$29,686.78	0.12%		2,122	0.197%		88	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHS LIQUEURS - BITTERS & HERBAL	064414	375	BENEDICTINE DOM 375ml	L	$21.21	$11.21	$1,654.38	0.01%	-36.84%	78	0.01%	-36.84%	3	2
					$21.21	$11.21	$1,654.38	0.01%		78	0.007%		3	
	065111	375	GALLIANO L'AUTHENTICO LIQUEUR 375ml	D	$17.99	$9.49	$917.49	0.00%	113.04%	51	0.00%	113.04%	2	3
					$17.99	$9.49	$917.49	0.00%		51	0.005%		2	
	905735	375	ZIRBENZ STONE PINE LIQUEUR 375 ml	L	$30.95	$16.08	$216.65	0.00%	66.67%	7	0.00%	66.67%	0	4
					$30.95	$16.08	$216.65	0.00%		7	0.001%		0	
	065256	750	JAGERMEISTER LIQUEUR 750ml	1	$24.99	$13.21	$74,970.00	0.30%	7.64%	3,000	0.28%	3.33%	250	1
					$24.99	$13.21	$74,970.00	0.30%		3,000	0.278%		250	
	064636	750	CAMPARI BITTER APERITIVO 750ml	1	$32.99	$17.47	$28,173.46	0.11%	13.68%	854	0.08%	13.68%	71	2
					$32.99	$17.47	$28,173.46	0.11%		854	0.079%		71	
	064147	750	APEROL 750ml	1	$24.99	$13.14	$22,990.80	0.09%	42.02%	920	0.09%	42.02%	77	3
					$24.99	$13.14	$22,990.80	0.09%		920	0.085%		77	
	064645	750	DOMAINE DE CANTON GINGER LIQUEUR 750ml	1	$29.99	$15.80	$13,945.35	0.06%	95.05%	465	0.04%	116.73%	39	4
					$29.99	$15.80	$13,945.35	0.06%		465	0.043%		39	
	064696	750	CHARTREUSE GREEN 750ml	1	$57.99	$30.77	$9,046.44	0.04%	40.85%	156	0.01%	40.85%	13	5
					$57.99	$30.77	$9,046.44	0.04%		156	0.014%		13	
	064000	750	ABSENTE (ABSINTHE REFINED) 750ml	1	$42.99	$22.79	$8,340.06	0.03%	16.32%	194	0.02%	16.32%	16	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHS LIQUEURS - BITTERS & HERBAL	064000				$42.99	$22.79	$8,340.06	0.03%		194	0.018%		16	
	064336	750	B&B DOM LIQUEUR FRANCE 750ml	1	$35.99	$19.07	$7,629.88	0.03%	10.39%	212	0.02%	10.39%	18	7
					$35.99	$19.07	$7,629.88	0.03%		212	0.020%		18	
	069706	750	DR MCGILLICUDDYS ROOT BEER LIQUEU 750ml	1	$12.99	$6.83	$6,359.10	0.03%	16.41%	490	0.05%	16.41%	41	8
					$12.99	$6.83	$6,359.10	0.03%		490	0.045%		41	
	077474	750	ST ELDER ELDERFLOWER LIQUEUR 750ml	1	$19.99	$10.22	$5,277.36	0.02%	19.32%	264	0.02%	19.32%	22	9
					$19.99	$10.22	$5,277.36	0.02%		264	0.024%		22	
	077583	750	UNDERGROUND HERBAL SPIRIT 750ml	1	$20.99	$12.55	$5,142.55	0.02%	-32.31%	245	0.02%	-32.31%	20	10
					$20.99	$11.09	$4,575.82	0.02%		218	0.020%		18	
					$20.99	$14.01	$566.73	0.00%		27	0.003%		2	
	065536	750	LUCID ABSINTHE SUPERIEURE 750ml	X	$39.82	$23.78	$4,188.25	0.02%	-35.92%	97	0.01%	-7.55%	8	11
					$44.99	$23.78	$3,554.21	0.01%		79	0.007%		7	
					$34.65	$23.78	$634.04	0.00%		18	0.002%		2	
	064819	750	ABSINTHE ORDINAIRE 750ml	L	$27.99	$14.44	$3,750.66	0.01%	35.82%	134	0.01%	35.82%	11	12
					$27.99	$14.44	$3,750.66	0.01%		134	0.012%		11	
	077990	750	WATERPOCKET NOTOM AMARO 750ml	L	$28.99	$19.38	$2,406.17	0.01%	18.10%	83	0.01%	18.10%	7	13
					$28.99	$19.38	$2,406.17	0.01%		83	0.008%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHS LIQUEURS - BITTERS & HERBAL	064250	750	AVERNA AMARO 750ml	1	$35.99	$18.99	$2,123.41	0.01%	108.33%	59	0.01%	108.33%	5	14
					$35.99	$18.99	$2,123.41	0.01%		59	0.005%		5	
	064186	750	PELLEGRINO AMARO 750ml	1	$22.99	$12.08	$1,149.50	0.00%	-50.82%	50	0.00%	-50.82%	4	15
					$22.99	$12.08	$1,149.50	0.00%		50	0.005%		4	
	077992	750	WATERPOCKET OREAD 750ml	U	$28.99	$19.38	$927.68	0.00%	36.00%	32	0.00%	36.00%	3	16
					$28.99	$19.38	$927.68	0.00%		32	0.003%		3	
	085676	750	WATERPOCKET SNOW ANGEL KUMMEL 750ml	D	$25.99	$17.36	$857.67	0.00%	-44.44%	33	0.00%	-44.44%	3	17
					$25.99	$17.36	$857.67	0.00%		33	0.003%		3	
	067317	750	ZIRBENZ STONE PINE LIQUEUR 750ml	L	$40.81	$21.42	$652.96	0.00%	-55.26%	16	0.00%	-55.26%	1	18
					$40.81	$21.42	$652.96	0.00%		16	0.001%		1	
	949284	750	MELETTI AMARO 750ml	X	$21.99	$11.32	$197.91	0.00%	481.46%	9	0.00%	428.57%	1	19
					$21.99	$11.32	$197.91	0.00%		9	0.001%		1	
	064121	750	ANCHO REYES CHILI LIQUEUR 750ml	1	$29.99	$15.80	$179.94	0.00%	116.67%	6	0.00%	116.67%	1	21
					$29.99	$15.80	$179.94	0.00%		6	0.001%		1	
	065467	750	FERNET BRANCA BITTERS 750ml	1	$29.99	$14.55	$179.94	0.00%	644.83%	6	0.00%	622.73%	1	20

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHS LIQUEURS - BITTERS & HERBAL	**065467**				$29.99	$14.55	$179.94	0.00%		6	0.001%		1	
	Total						**$406,825.62**		**7.68%**	**16,122**		**7.45%**	**1,363**	

Class Summary

CHS

Bottle Sales	16,122	**Gross Sales**	$406,825.62	**Total Items in Class**	34
% of Bottle Sales	0.47%	**% of Gross Sales**	1.00%	**Share/Item**	0.34

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHU LIQUEURS - MISC														
	065195	750	HPNOTIQ LIQUEUR 750ml	1	$24.99	$13.14	$23,490.60	0.63%	88.49%	940	0.54%	135.64%	78	1
					$24.99	$13.14	$23,490.60	0.63%		940	0.537%		78	
	066836	750	ST GERMAIN ELDERFLOWER LIQUEUR 750ml	1	$35.99	$18.99	$17,527.13	0.47%	47.63%	487	0.28%	47.63%	41	2
					$35.99	$18.99	$17,527.13	0.47%		487	0.278%		41	
	064876	750	DRAMBUIE LIQUEUR 750ml	1	$39.99	$21.19	$8,277.93	0.22%	6.12%	207	0.12%	3.47%	17	3
					$39.99	$21.19	$8,277.93	0.22%		207	0.118%		17	
	084211	750	99 ROOTBEER 750ml	1	$15.99	$8.43	$6,060.21	0.16%	19.30%	379	0.22%	49.15%	32	4
					$15.99	$8.43	$6,060.21	0.16%		379	0.217%		32	
	065426	750	LICOR 43 750ml	1	$27.87	$14.43	$3,901.80	0.10%	-18.92%	140	0.08%	-18.92%	12	5
					$27.87	$14.43	$3,901.80	0.10%		140	0.080%		12	
	073496	750	DEKUYPER AMARETTO 750ml	1	$7.99	$4.17	$3,347.81	0.09%	-22.55%	419	0.24%	-22.55%	35	6
					$7.99	$4.17	$3,347.81	0.09%		419	0.239%		35	
	084195	750	99 BUTTERSCOTCH 750ml	1	$15.99	$8.43	$2,850.21	0.08%	-18.43%	179	0.10%	1.97%	15	7
					$15.99	$8.43	$2,850.21	0.08%		179	0.102%		15	
	066226	750	PIMMS CUP 1 ENGLAND 750ml	1	$24.99	$13.21	$1,349.46	0.04%	0.00%	54	0.03%	0.00%	5	8
					$24.99	$13.21	$1,349.46	0.04%		54	0.031%		5	
	079136	750	DEKUYPER CR DE MENTHE GRN 750ml	D	$9.73	$5.77	$965.93	0.03%	8.13%	95	0.05%	46.53%	8	9

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHU LIQUEURS - MISC	**079136**				$10.99	$5.77	$703.36	0.02%		64	0.037%		5	
					$8.47	$5.77	$262.57	0.01%		31	0.018%		3	
	079616	**750**	**DEKUYPER CR DE MENTHE WH 750ml**	**D**	**$6.99**	**$5.77**	**$943.65**	**0.03%**	**12.68%**	**135**	**0.08%**	**12.68%**	**11**	**10**
					$6.99	$5.77	$943.65	0.03%		135	0.077%		11	
	Total						**$68,714.73**		**36.39%**	**3,035**		**45.62%**	**253**	

Class Summary

CHU

Bottle Sales	3,035	**Gross Sales**	$68,714.73	**Total Items in Class**	10
% of Bottle Sales	0.09%	**% of Gross Sales**	0.17%	**Share/Item**	0.1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHV LIQUEURS - CREAM														
	068038	1750	BAILEYS IRISH CREAM 1750ml	1	$60.99	$32.29	$32,934.60	0.16%	-20.28%	540	0.05%	-20.28%	105	1
					$60.99	$32.29	$32,934.60	0.16%		540	0.051%		105	
	080458	1750	RYANS IRISH CREAM 1750ml	1	$21.99	$11.54	$31,351.71	0.15%	-4.87%	1,429	0.14%	-4.87%	278	2
					$21.99	$11.54	$31,351.71	0.15%		1,429	0.136%		278	
	068128	1750	CAROLANS IRISH CREAM 1750ml	1	$31.99	$16.86	$28,407.12	0.14%	-16.87%	888	0.08%	-16.87%	173	3
					$31.99	$16.86	$28,407.12	0.14%		888	0.085%		173	
	073054	1750	RUMCHATA 1750 ml	1	$49.99	$24.84	$6,448.71	0.03%	14.09%	129	0.01%	9.52%	25	4
					$49.99	$24.84	$6,448.71	0.03%		129	0.012%		25	
	068848	1750	ST. BRENDANS IRISH CREAM 1750ml	1	$29.99	$15.80	$59.98	0.00%	100.00%	2	0.00%	100.00%	0	5
					$29.99	$15.80	$59.98	0.00%		2	0.000%		0	
	068034	375	BAILEYS IRISH CREAM 375ml	1	$17.99	$9.49	$14,266.07	0.07%	37.89%	793	0.08%	37.89%	33	1
					$17.99	$9.49	$14,266.07	0.07%		793	0.075%		33	
	065209	375	TEQUILA ROSE 375ml	1	$10.99	$5.77	$7,286.37	0.04%	53.09%	663	0.06%	53.09%	28	2
					$10.99	$5.77	$7,286.37	0.04%		663	0.063%		28	
	068036	750	BAILEYS IRISH CREAM 750ml	1	$30.99	$16.40	$82,030.53	0.40%	12.37%	2,647	0.25%	12.41%	221	1
					$30.99	$16.40	$82,030.53	0.40%		2,647	0.252%		221	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CHV LIQUEURS - CREAM	080456	750	RYANS IRISH CREAM 750ml	1	$8.99	$4.70	$31,087.42	0.15%	-4.83%	3,458	0.33%	-4.83%	288	2
					$8.99	$4.70	$31,087.42	0.15%		3,458	0.329%		288	
	065200	750	TEQUILA ROSE 750ml	1	$18.99	$10.03	$30,232.08	0.15%	42.96%	1,592	0.15%	36.46%	133	3
					$18.99	$10.03	$30,232.08	0.15%		1,592	0.152%		133	
	073050	750	RUMCHATA 750ml	1	$26.99	$12.61	$28,055.60	0.14%	49.78%	1,040	0.10%	44.23%	87	4
					$26.99	$12.61	$28,055.60	0.14%		1,040	0.099%		87	
	068126	750	CAROLANS IRISH CREAM 750ml	1	$15.99	$8.43	$21,074.82	0.10%	-11.14%	1,318	0.13%	-11.14%	110	5
					$15.99	$8.43	$21,074.82	0.10%		1,318	0.125%		110	
	068022	750	BAILEYS CARAMEL IRISH CREAM 750ml	1	$30.99	$16.40	$14,038.47	0.07%	18.81%	453	0.04%	23.21%	38	6
					$30.99	$16.40	$14,038.47	0.07%		453	0.043%		38	
	068846	750	ST BRENDANS IRISH CREAM 750ml	1	$14.99	$7.90	$12,651.56	0.06%	-7.98%	844	0.08%	-7.98%	70	7
					$14.99	$7.90	$12,651.56	0.06%		844	0.080%		70	
	068059	750	BRADYS IRISH CREAM LIQUEUR 750ml	1	$11.99	$6.30	$8,776.68	0.04%	-0.93%	732	0.07%	-0.93%	61	8
					$11.99	$6.30	$8,776.68	0.04%		732	0.070%		61	
	068611	750	MCCORMICK IRISH CREAM 750ml	1	$12.99	$6.83	$8,430.51	0.04%	-13.55%	649	0.06%	-21.41%	54	9
					$12.99	$6.83	$8,430.51	0.04%		649	0.062%		54	
	080394	750	PRALINE & CREAM LIQUEUR 750ml	1	$14.99	$7.89	$7,060.29	0.03%	79.44%	471	0.04%	79.44%	39	10

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHV LIQUEURS - CREAM	**080394**				$14.99	$7.89	$7,060.29	0.03%		471	0.045%		39	
	068011	**750**	**BAILEY'S STRAWBERRY & CREAM 750ml**	**1**	**$30.99**	**$16.40**	**$6,507.90**	**0.03%**	**87.34%**	**210**	**0.02%**	**115.11%**	**18**	**11**
					$30.99	$16.40	$6,507.90	0.03%		210	0.020%		18	
	072356	**750**	**BAILEYS ALMANDE 750ml**	**1**	**$30.99**	**$16.40**	**$5,206.32**	**0.03%**	**19.78%**	**168**	**0.02%**	**24.22%**	**14**	**12**
					$30.99	$16.40	$5,206.32	0.03%		168	0.016%		14	
	068049	**750**	**BAILEYS VANILLA CINNAMON IRISH CR 750ml**	**1**	**$30.99**	**$16.40**	**$4,927.41**	**0.02%**	**19.87%**	**159**	**0.02%**	**24.31%**	**13**	**13**
					$30.99	$16.40	$4,927.41	0.02%		159	0.015%		13	
	068340	**750**	**FIVE FARMS IRISH CREAM LIQ 750ml**	**1**	**$32.99**	**$17.45**	**$4,519.63**	**0.02%**	**8.58%**	**137**	**0.01%**	**4.96%**	**11**	**14**
					$32.99	$17.45	$4,519.63	0.02%		137	0.013%		11	
	080334	**750**	**WILLIES HUCKLEBERRY CREAM 750ml**	**1**	**$24.99**	**$16.70**	**$3,823.47**	**0.02%**	**75.95%**	**153**	**0.01%**	**75.95%**	**13**	**15**
					$24.99	$16.70	$3,823.47	0.02%		153	0.015%		13	
	066240	**750**	**ROTHMAN & WINTER CREME DE VIOLETTE 750ml**	**L**	**$23.99**	**$12.38**	**$3,238.65**	**0.02%**	**378.57%**	**135**	**0.01%**	**378.57%**	**11**	**16**
					$23.99	$12.38	$3,238.65	0.02%		135	0.013%		11	
	073062	**750**	**RUMCHATA LIMON 750ml**	**1**	**$26.99**	**$14.20**	**$2,645.02**	**0.01%**	**100.00%**	**98**	**0.01%**	**100.00%**	**8**	**17**
					$26.99	$14.20	$2,645.02	0.01%		98	0.009%		8	
	080491	**750**	**WILLIES COFFEE CREAM LIQUEUR 750ml**	**1**	**$24.99**	**$16.70**	**$2,548.98**	**0.01%**	**26.14%**	**102**	**0.01%**	**26.14%**	**9**	**18**
					$24.99	$16.70	$2,548.98	0.01%		102	0.010%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHV LIQUEURS - CREAM	**080023**	**750**	**BUFFALO TRACE BOURBON CREAM 750ml**	**L**	**$24.99**	**$13.21**	**$1,999.20**	**0.01%**	**-36.28%**	**80**	**0.01%**	**-36.28%**	**7**	**19**
					$24.99	$13.21	$1,999.20	0.01%		80	0.008%		7	
	080487	**750**	**TIPPY COW VANILLA SOFT SERVE 750ml**	**D**	**$16.99**	**$8.88**	**$1,665.02**	**0.01%**	**-92.67%**	**98**	**0.01%**	**-92.67%**	**8**	**20**
					$16.99	$8.88	$1,665.02	0.01%		98	0.009%		8	
	067866	**750**	**AMARULA CREAM LIQUEUR 750ml**	**1**	**$23.99**	**$12.35**	**$911.62**	**0.00%**	**-42.58%**	**38**	**0.00%**	**-42.58%**	**3**	**21**
					$23.99	$12.35	$911.62	0.00%		38	0.004%		3	
	080378	**750**	**ORPHAN GIRL BOURBON CREAM LIQ 750ml**	**D**	**$25.99**	**$17.36**	**$571.78**	**0.00%**	**-10.00%**	**22**	**0.00%**	**-10.00%**	**2**	**22**
					$25.99	$17.36	$571.78	0.00%		22	0.002%		2	
	080478	**750**	**WOODY'S MAPLE BOURBON CREAM LIQUEUR750ml**	**D**	**$12.96**	**$12.61**	**$12.96**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**23**
					$12.96	$12.61	$12.96	0.00%		1	0.000%		0	
	Total						**$402,770.48**		**7.21%**	**19,049**		**4.77%**	**1,859**	

Class Summary

CHV

Bottle Sales	19,049	**Gross Sales**	$402,770.48	**Total Items in Class**	31
% of Bottle Sales	0.56%	**% of Gross Sales**	0.99%	**Share/Item**	0.31

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHW LIQUEURS - DOMESTIC														
	077065	**750**	**ALPINE PRESERVE LIQUEUR 750ml**	**1**	**$24.99**	**$19.97**	**$3,248.70**	**3.76%**	**337.50%**	**130**	**4.33%**	**337.50%**	**11**	**1**
					$24.99	$19.97	$3,248.70	3.76%		130	4.328%		11	
	Total						**$3,248.70**		**337.50%**	**130**		**337.50%**	**11**	

Class Summary

CHW	**Bottle Sales**	130	**Gross Sales**	$3,248.70	**Total Items in Class** 1
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item** 0.01

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CHX LIQUEURS - IMPORTED														
	061204	**355**	**HIGH NOON PINEAPPLE 355 ml**	**S**	**$2.45**	**$1.26**	**$19.60**	**0.01%**	**100.00%**	**8**	**0.13%**	**100.00%**	**0**	**1**
					$2.45	$1.26	$19.60	0.01%		8	0.125%		0	
	064706	**750**	**CHARTREUSE YELLOW 750ml**	**1**	**$57.99**	**$30.77**	**$3,653.37**	**2.17%**	**85.19%**	**63**	**0.99%**	**85.19%**	**5**	**1**
					$57.99	$30.77	$3,653.37	2.17%		63	0.987%		5	
	066136	**750**	**PASSOA PASSION FRUIT LIQUEUR 750ml**	**S**	**$16.99**	**$8.96**	**$203.88**	**0.12%**	**100.00%**	**12**	**0.19%**	**100.00%**	**1**	**2**
					$16.99	$8.96	$203.88	0.12%		12	0.188%		1	
	Total						**$3,876.85**		**25.76%**	**83**		**-23.94%**	**7**	

Class Summary

CHX	**Bottle Sales**	83	**Gross Sales**	$3,876.85	**Total Items in Class**	3
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CPC SCHNAPPS - PEPPERMINT														
	080574	375	ARROW PEPPERMINT SCHNAPPS 375ml	1	$3.99	$2.08	$6,364.05	0.19%	2.75%	1,595	0.45%	2.75%	66	1
					$3.99	$2.08	$6,364.05	0.19%		1,595	0.449%		66	
	080824	375	ICE 101 PEPPERMINT SCHNAPPS 375ml	1	$8.99	$4.74	$1,959.82	0.06%	-73.78%	218	0.06%	-72.32%	9	2
					$8.99	$4.74	$1,959.82	0.06%		218	0.061%		9	
	069946	750	RUMPLE MINZE SCHNAPPS 750ml	1	$24.99	$13.22	$20,721.68	0.63%	51.28%	832	0.23%	21.01%	69	1
					$24.99	$13.22	$20,721.68	0.63%		832	0.234%		69	
	080588	750	ARROW SUPER PEPPERMINT SCHNAPPS 750ml	1	$9.99	$5.23	$11,308.68	0.34%	-22.05%	1,132	0.32%	-29.85%	94	2
					$9.99	$5.23	$11,308.68	0.34%		1,132	0.318%		94	
	080576	750	ARROW PEPPERMINT SCHNAPPS 750ml	1	$8.99	$4.71	$9,151.82	0.28%	9.18%	1,018	0.29%	-2.96%	85	3
					$8.99	$4.71	$9,151.82	0.28%		1,018	0.286%		85	
	080826	750	BLUE ICE 101 ARCTIC MINT 750ml	1	$16.99	$8.96	$8,919.75	0.27%	26.77%	525	0.15%	72.08%	44	4

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CPC SCHNAPPS - PEPPERMINT	**080826**				$16.99	$8.96	$8,919.75	0.27%		525	0.148%		44	
	Total						**$58,425.80**		**7.26%**	**5,320**		**-5.53%**	**368**	

Class Summary

CPC

Bottle Sales	5,320	**Gross Sales**	$58,425.80	**Total Items in Class**	6
% of Bottle Sales	0.16%	**% of Gross Sales**	0.14%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CPG SCHNAPPS - FRUIT														
	082846	750	DEKUYPER PEACHTREE SCHNAPPS 750ml	1	$10.99	$5.77	$13,902.35	0.27%	34.46%	1,265	0.30%	34.46%	105	1
					$10.99	$5.77	$13,902.35	0.27%		1,265	0.297%		105	
	082356	750	BARTON PEACH SCHNAPPS 750ml	1	$8.49	$4.44	$12,722.19	0.25%	21.68%	1,503	0.35%	21.68%	125	2
					$8.49	$4.44	$12,722.19	0.25%		1,503	0.353%		125	
	084141	750	99 PEACHES SCHNAPPS 750ml	1	$15.99	$8.43	$10,185.63	0.20%	-12.27%	637	0.15%	9.68%	53	3
					$15.99	$8.43	$10,185.63	0.20%		637	0.149%		53	
	082606	750	DEKUYPER SOUR APPLE PUCKER 750ml	1	$8.99	$4.71	$8,407.65	0.16%	39.70%	935	0.22%	39.70%	78	4
					$8.99	$4.71	$8,407.65	0.16%		935	0.219%		78	
	082866	750	DEKUYPER WATERMELON PUCKER 750ml	1	$10.99	$5.77	$6,758.85	0.13%	52.57%	615	0.14%	52.57%	51	5
					$10.99	$5.77	$6,758.85	0.13%		615	0.144%		51	
	084170	750	99 BANANAS SCHNAPPS 750ml	1	$15.99	$8.43	$6,394.00	0.12%	-15.82%	400	0.09%	5.24%	33	6
					$15.99	$8.43	$6,394.00	0.12%		400	0.094%		33	
	084159	750	99 APPLES SCHNAPPS 750ml	1	$15.99	$8.43	$6,348.03	0.12%	-12.55%	397	0.09%	9.33%	33	7
					$15.99	$8.43	$6,348.03	0.12%		397	0.093%		33	
	084154	750	99 BLACK CHERRIES SCHNAPPS 750ml	1	$15.99	$8.43	$5,610.49	0.11%	-24.76%	351	0.08%	-5.93%	29	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CPG SCHNAPPS - FRUIT	**084154**				$15.99	$8.43	$5,610.49	0.11%		351	0.082%		29	
	082636	**750**	**DEKUYPER GRAPE PUCKER 750ml**	**1**	**$10.99**	**$5.77**	**$4,593.82**	**0.09%**	**22.22%**	**418**	**0.10%**	**22.22%**	**35**	**9**
					$10.99	$5.77	$4,593.82	0.09%		418	0.098%		35	
	073526	**750**	**DEKUYPER MELON SCHNAPPS 750ml**	**1**	**$10.99**	**$5.77**	**$4,055.31**	**0.08%**	**72.28%**	**369**	**0.09%**	**72.28%**	**31**	**10**
					$10.99	$5.77	$4,055.31	0.08%		369	0.087%		31	
	Total						**$78,978.32**		**13.39%**	**6,890**		**26.90%**	**574**	

Class Summary

CPG

Bottle Sales	6,890	**Gross Sales**	$78,978.32	**Total Items in Class**	10
% of Bottle Sales	0.20%	**% of Gross Sales**	0.19%	**Share/Item**	0.1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CPK SCHNAPPS - HOT & SPICED														
	082881	**750**	**DEKUYPER HOT DAMN 100 SCHNAPPS 750ml**	**1**	**$11.99**	**$6.30**	**$9,568.02**	**1.20%**	**-17.72%**	**798**	**1.40%**	**-17.72%**	**67**	**1**
					$11.99	$6.30	$9,568.02	1.20%		798	1.402%		67	
	077268	**750**	**RED ICE 101 750ml**	**D**	**$15.04**	**$8.96**	**$2,386.09**	**0.30%**	**59.24%**	**151**	**0.27%**	**145.24%**	**13**	**2**
					$16.99	$8.96	$1,783.95	0.22%		105	0.184%		9	
					$13.09	$8.96	$602.14	0.08%		46	0.081%		4	
	Total						**$11,954.11**		**-3.53%**	**949**		**5.56%**	**79**	

Class Summary

CPK

Bottle Sales	949	**Gross Sales**	$11,954.11	**Total Items in Class**	2
% of Bottle Sales	0.03%	**% of Gross Sales**	0.03%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CPP SCHNAPPS - BUTTERSCOTCH														
	082786	**750**	**DEKUYPER BUTTERSHOTS SCHNAPPS 750ml**	**1**	**$8.99**	**$4.71**	**$9,214.75**	**1.13%**	**21.46%**	**1,025**	**1.31%**	**21.46%**	**85**	**1**
					$8.99	$4.71	$9,214.75	1.13%		1,025	1.311%		85	
	069618	**750**	**DR MCGILLICUDDYS BUTTERSCOTCH LIQ 750ml**	**1**	**$12.99**	**$6.83**	**$4,101.81**	**0.51%**	**25.51%**	**319**	**0.41%**	**-3.48%**	**27**	**2**
					$12.99	$6.83	$4,101.81	0.51%		319	0.408%		27	
	Total						**$13,316.56**		**22.61%**	**1,344**		**13.90%**	**112**	

Class Summary

CPP	**Bottle Sales**	1,344	**Gross Sales**	$13,316.56	**Total Items in Class**	2
	% of Bottle Sales	0.04%	**% of Gross Sales**	0.03%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CPS SCHNAPPS - GOLD														
	065066		**GOLDSCHLAGER CINNAMON SCHNAPPS**											
		750	**750ml**	**1**	**$24.99**	**$13.22**	**$5,597.76**	**1.72%**	**3.11%**	**224**	**1.63%**	**3.11%**	**19**	**1**
					$24.99	$13.22	$5,597.76	1.72%		224	1.630%		19	
	Total						**$5,597.76**		**3.11%**	**224**		**3.11%**	**19**	

Class Summary

CPS	**Bottle Sales**	224	**Gross Sales**	$5,597.76	**Total Items in Class** 1
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item** 0.01

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CWF PREMIXED - MARGARITA														
	058838	1750	CUERVO AUTHENTIC LIME MARGARITA 1750ml	1	$18.99	$9.95	$20,718.09	0.30%	-9.76%	1,091	0.17%	-9.76%	212	1
					$18.99	$9.95	$20,718.09	0.30%		1,091	0.170%		212	
	059154	1750	1800 ULTIMATE MARGARITA RTD 1750ml	1	$21.99	$11.54	$14,425.44	0.21%	37.15%	656	0.10%	37.15%	128	2
					$21.99	$11.54	$14,425.44	0.21%		656	0.102%		128	
	058868	1750	CUERVO AUTHENTIC STRWBRY LIME MAR 1750ml	1	$18.99	$9.95	$14,356.44	0.21%	-4.47%	756	0.12%	-4.47%	147	3
					$18.99	$9.95	$14,356.44	0.21%		756	0.118%		147	
	063530	1750	SALVADORS MARGARITA 1750ml	1	$12.99	$6.76	$9,885.39	0.14%	-27.26%	761	0.12%	-27.26%	148	4
					$12.99	$6.76	$9,885.39	0.14%		761	0.118%		148	
	058875	1750	CUERVO GOLDEN MARGARITA 1750ml	1	$24.99	$13.14	$9,171.33	0.13%	24.66%	367	0.06%	24.66%	71	5
					$24.99	$13.14	$9,171.33	0.13%		367	0.057%		71	
	057148	1750	CHI-CHI'S MARGARITA W/TEQ 1750ml	1	$11.99	$6.23	$8,980.51	0.13%	70.25%	749	0.12%	164.93%	146	6
					$11.99	$6.23	$8,980.51	0.13%		749	0.117%		146	
	062420	1750	MARGARITAVILLE SKINNY MARGARITA R 1750ml	1	$14.99	$7.82	$8,514.32	0.12%	23.48%	568	0.09%	23.48%	110	7
					$14.99	$7.82	$8,514.32	0.12%		568	0.088%		110	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CWF PREMIXED - MARGARITA	058872	1750	CUERVO AUTHENTIC LIGHT LIME MARGA 1750ml	1	$18.99	$9.95	$8,146.71	0.12%	8.27%	429	0.07%	8.27%	83	8
					$18.99	$9.95	$8,146.71	0.12%		429	0.067%		83	
	059182	1750	1800 ULTIMATE MANGO MARGARITA RTD 1750ml	1	$21.99	$11.54	$1,055.52	0.02%	100.00%	48	0.01%	100.00%	9	9
					$21.99	$11.54	$1,055.52	0.02%		48	0.007%		9	
	058874	1750	JOSE CUERVO AUTHENTIC PINK LEMONAD1750ml	1	$18.99	$9.95	$778.59	0.01%	100.00%	41	0.01%	100.00%	8	10
					$18.99	$9.95	$778.59	0.01%		41	0.006%		8	
	063762	1750	TARANTULA BLUE READY TO DRINK 1750ml	1	$16.99	$8.89	$543.68	0.01%	100.00%	32	0.00%	100.00%	6	11
					$16.99	$8.89	$543.68	0.01%		32	0.005%		6	
	057171	200	CHI CHI MARGARITA PET 200 ml	1	$1.79	$0.91	$9,941.66	0.14%	33.57%	5,554	0.86%	33.57%	123	1
					$1.79	$0.91	$9,941.66	0.14%		5,554	0.865%		123	
	058252	355	CUTWATER TEQUILA PALOMA 355ml	1	$3.49	$1.82	$7,433.70	0.11%	118.26%	2,130	0.33%	118.26%	84	1
					$3.49	$1.82	$7,433.70	0.11%		2,130	0.332%		84	
	063355	750	SKINNYGIRL MARGARITA 750ml	1	$14.99	$7.90	$10,942.70	0.16%	13.42%	730	0.11%	13.42%	61	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CWF PREMIXED - MARGARITA	**063355**				$14.99	$7.90	$10,942.70	0.16%		730	0.114%		61	
	Total						**$124,894.08**		**9.28%**	**13,912**		**25.35%**	**1,337**	

Class Summary

CWF	**Bottle Sales**	13,912	**Gross Sales**	$124,894.08	**Total Items in Class** 17
	% of Bottle Sales	0.41%	**% of Gross Sales**	0.31%	**Share/Item** 0.17

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CWL PREMIXED - LONG ISLAND TEA														
	059038	**1750**	**DESERT ISLAND ICE TEA 1750ml**	**1**	**$16.49**	**$8.62**	**$12,796.24**	**0.70%**	**-8.66%**	**776**	**0.62%**	**-8.66%**	**151**	**1**
					$16.49	$8.62	$12,796.24	0.70%		776	0.624%		151	
	058801	**1750**	**CAPT'N MORGAN LONG ISLAND ICE TEA 1750ml**	**1**	**$24.99**	**$13.14**	**$9,471.21**	**0.52%**	**-15.31%**	**379**	**0.30%**	**-15.31%**	**74**	**2**
					$24.99	$13.14	$9,471.21	0.52%		379	0.305%		74	
	901004	**355**	**SALT FLATS LONG ISLAND ICE TEA CAN 355ml**	**1**	**$3.49**	**$2.30**	**$2,233.60**	**0.12%**	**108200.00%**	**640**	**0.51%**	**108200.00%**	**25**	**1**
					$3.49	$2.30	$2,233.60	0.12%		640	0.514%		25	
	059036	**750**	**DESERT ISLAND ICE TEA 750ml**	**1**	**$8.99**	**$4.70**	**$6,985.23**	**0.38%**	**26.98%**	**777**	**0.62%**	**26.98%**	**65**	**1**
					$8.99	$4.70	$6,985.23	0.38%		777	0.624%		65	
	Total						**$31,486.28**		**4.85%**	**2,572**		**45.00%**	**315**	

Class Summary

CWL	**Bottle Sales**	2,572	**Gross Sales**	$31,486.28	**Total Items in Class**	4
	% of Bottle Sales	0.08%	**% of Gross Sales**	0.08%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CWR PREMIXED - MUDSLIDE														
	059231	**1750**	**ICE BOX MUDSLIDE 1750ml**	**1**	**$14.99**	**$7.82**	**$8,514.32**	**0.74%**	**-34.33%**	**568**	**0.32%**	**-34.33%**	**110**	**1**
					$14.99	$7.82	$8,514.32	0.74%		568	0.322%		110	
	057129	**1750**	**CHI-CHI'S MEXICAN MUDSLIDE 1750ml**	**1**	**$11.99**	**$6.23**	**$6,294.75**	**0.54%**	**111.56%**	**525**	**0.30%**	**229.22%**	**102**	**2**
					$11.99	$6.23	$6,294.75	0.54%		525	0.298%		102	
	Total						**$14,809.07**		**-26.28%**	**1,093**		**-52.54%**	**213**	

Class Summary

CWR	**Bottle Sales**	1,093	**Gross Sales**	$14,809.07	**Total Items in Class**	4
	% of Bottle Sales	0.03%	**% of Gross Sales**	0.04%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CWU PREMIXED - MISC														
	056850	1750	BACARDI BAHAMA MAMA PARTY DRINK 1750ml	1	$16.99	$8.89	$8,712.84	0.09%	58.61%	516	0.03%	58.61%	100	1
					$16.99	$8.89	$8,712.84	0.09%		516	0.026%		100	
	057157	1750	CHI-CHI'S PINA COLADA 1750ml	1	$11.99	$6.23	$6,486.59	0.07%	22.15%	541	0.03%	90.09%	105	2
					$11.99	$6.23	$6,486.59	0.07%		541	0.027%		105	
	056840	1750	BACARDI HURRICANE PARTY DRINK 1750ml	1	$16.99	$8.89	$6,098.40	0.06%	69.89%	360	0.02%	69.89%	70	3
					$16.99	$8.89	$6,098.40	0.06%		360	0.018%		70	
	056846	1750	BACARDI RUM ISLAND ICE TEA PRTY 1750ml	1	$16.99	$8.89	$5,266.90	0.05%	39.37%	310	0.02%	39.37%	60	4
					$16.99	$8.89	$5,266.90	0.05%		310	0.016%		60	
	056828	1750	BACARDI MOJITO 1750ml	1	$16.99	$8.88	$4,026.63	0.04%	4.34%	237	0.01%	22.77%	46	5
					$16.99	$8.88	$4,026.63	0.04%		237	0.012%		46	
	062089	1750	KAHLUA WHITE RUSSIAN RTD 1750ml	1	$14.99	$7.82	$3,387.74	0.03%	-16.69%	226	0.01%	-16.69%	44	6
					$14.99	$7.82	$3,387.74	0.03%		226	0.011%		44	
	918800	355	COPPER CAN MOSCOW MULE 355 ml	1	$3.84	$2.00	$112,435.20	1.15%	22.34%	29,280	1.47%	22.34%	1,155	1
					$3.84	$2.00	$112,435.20	1.15%		29,280	1.467%		1,155	
	955763	355	DESOLATION DISTILLING MOSCOW MULE 355 ml	1	$3.49	$2.30	$34,257.84	0.35%	46.28%	9,816	0.49%	46.28%	387	2
					$3.49	$2.30	$34,257.84	0.35%		9,816	0.492%		387	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CWU PREMIXED - MISC	955762	355	DESOLATION DISTILLING GIN RICKEY 355 ml	1	$3.49	$2.30	$18,933.25	0.19%	28.06%	5,425	0.27%	28.06%	214	3
					$3.49	$2.30	$18,933.25	0.19%		5,425	0.272%		214	
	063501	355	SIMPLICITY MOSCOW MULE 355ml	1	$3.56	$2.35	$8,586.72	0.09%	23.61%	2,412	0.12%	23.61%	95	4
					$3.56	$2.35	$8,586.72	0.09%		2,412	0.121%		95	
	058240	355	CUTWATER BLOODY MARY CAN 355 ml	1	$3.49	$1.82	$8,365.53	0.09%	35.98%	2,397	0.12%	35.98%	95	5
					$3.49	$1.82	$8,365.53	0.09%		2,397	0.120%		95	
	918807	355	MONACO TEQUILA LIME CRUSH 355ml	1	$2.99	$1.55	$8,016.19	0.08%	100.00%	2,681	0.13%	100.00%	106	6
					$2.99	$1.55	$8,016.19	0.08%		2,681	0.134%		106	
	918825	355	MONACO CITRUS RUSH 355ml	1	$2.99	$1.55	$6,658.73	0.07%	100.00%	2,227	0.11%	100.00%	88	7
					$2.99	$1.55	$6,658.73	0.07%		2,227	0.112%		88	
	057011	355	JIM BEAM AND COLA 355ml	1	$2.00	$1.03	$6,110.00	0.06%	50.65%	3,055	0.15%	50.65%	121	8
					$2.00	$1.03	$6,110.00	0.06%		3,055	0.153%		121	
	058249	355	CUTWATER GIN & TONIC CAN 355 ml	1	$3.49	$1.82	$4,079.81	0.04%	10.40%	1,169	0.06%	10.40%	46	9
					$3.49	$1.82	$4,079.81	0.04%		1,169	0.059%		46	
	063500	355	SIMPLICITY GIN AND TONIC 355ml	1	$3.56	$2.35	$3,638.32	0.04%	-20.94%	1,022	0.05%	-20.94%	40	10
					$3.56	$2.35	$3,638.32	0.04%		1,022	0.051%		40	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
CWU PREMIXED - MISC	900909	355	FLING BLOOD ORANGE VODKA SODA 355ml	1	$3.49	$1.82	$2,202.19	0.02%	10.83%	631	0.03%	10.83%	25	11
					$3.49	$1.82	$2,202.19	0.02%		631	0.032%		25	
	900999	355	SALT FLATS KENTUCKY MULE CAN 355ml	1	$3.49	$2.30	$1,235.46	0.01%	62900.00 %	354	0.02%	62900.00 %	14	12
					$3.49	$2.30	$1,235.46	0.01%		354	0.018%		14	
	059436	355	FIVE WIVES MOSCOW MULE 355ml	S	$3.33	$1.73	$239.76	0.00%	100.00%	72	0.00%	100.00%	3	13
					$3.33	$1.73	$239.76	0.00%		72	0.004%		3	
	063319	375	ON THE ROCKS EFFEN COSMOPOLITAN 375ml	1	$11.99	$6.30	$10,131.55	0.10%	-13.43%	845	0.04%	-13.43%	35	1
					$11.99	$6.30	$10,131.55	0.10%		845	0.042%		35	
	063311	375	ON THE ROCKS CRUZAN MAI TAI 375ml	1	$11.99	$6.30	$6,654.45	0.07%	-8.38%	555	0.03%	-8.38%	23	2
					$11.99	$6.30	$6,654.45	0.07%		555	0.028%		23	
	840523	375	BUZZTALLS HORCHATA 375ml	1	$3.99	$2.08	$2,860.83	0.03%	100.00%	717	0.04%	100.00%	30	3
					$3.99	$2.08	$2,860.83	0.03%		717	0.036%		30	
	063345	375	ON THE ROCKS JALAPENO PINEAPPLE MRG375ml	1	$11.99	$6.30	$2,457.95	0.03%	8.45%	205	0.01%	8.45%	9	4
					$11.99	$6.30	$2,457.95	0.03%		205	0.010%		9	
	063220	750	DARKSTAR NEGRONI NO. 21 750ml	D	$28.99	$15.01	$2,232.23	0.02%	127.27%	77	0.00%	127.27%	6	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
CWU PREMIXED - MISC	**063220**				$28.99	$15.01	$2,232.23	0.02%		77	0.004%		6	
	Total						**$273,075.11**		**24.54%**	**65,130**		**31.98%**	**2,917**	

Class Summary

CWU

Bottle Sales	65,130	**Gross Sales**	$273,075.11	**Total Items in Class**	28
% of Bottle Sales	1.91%	**% of Gross Sales**	0.67%	**Share/Item**	0.28

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EDD VERMOUTH - DRY														
	947136	**375**	**RANSOM DRY VERMOUTH 375 ml**	**L**	**$14.99**	**$9.82**	**$2,188.54**	**0.25%**	**35.59%**	**146**	**0.15%**	**35.59%**	**6**	**1**
					$14.99	$9.82	$2,188.54	0.25%		146	0.148%		6	
	098197	**750**	**MARTINI & ROSSI EXTRA DRY VERMOUTH 750ml**	**1**	**$8.99**	**$4.63**	**$8,632.31**	**0.99%**	**-6.58%**	**967**	**0.98%**	**-6.58%**	**81**	**1**
					$8.99	$4.63	$8,632.31	0.99%		967	0.979%		81	
	918179	**750**	**DOLIN DRY VERMOUTH CHAMBERY 750ml**	**L**	**$14.49**	**$7.36**	**$7,071.12**	**0.81%**	**186.16%**	**488**	**0.49%**	**186.16%**	**41**	**2**
					$14.49	$7.36	$7,071.12	0.81%		488	0.494%		41	
	099234	**750**	**LEJON EXTRA DRY VERMOUTH 750ml**	**1**	**$5.99**	**$2.77**	**$3,639.00**	**0.42%**	**-15.69%**	**612**	**0.62%**	**-15.69%**	**51**	**3**
					$5.99	$2.77	$3,639.00	0.42%		612	0.620%		51	
	Total						**$21,530.97**		**9.82%**	**2,213**		**0.57%**	**178**	

Class Summary

EDD

Bottle Sales	2,213	**Gross Sales**	$21,530.97	**Total Items in Class**	5
% of Bottle Sales	0.06%	**% of Gross Sales**	0.05%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EDP VERMOUTH - SWEET														
	948308	**375**	**RANSOM SWEET VERMOUTH 375 ml**	**L**	**$14.99**	**$9.85**	**$3,282.81**	**0.43%**	**1.12%**	**219**	**0.24%**	**1.12%**	**9**	**1**
					$14.99	$9.85	$3,282.81	0.43%		219	0.238%		9	
	098747	**750**	**MARTINI & ROSSI ROSSO VERMOUTH 750ml**	**1**	**$8.99**	**$4.63**	**$7,706.34**	**1.01%**	**-0.31%**	**864**	**0.94%**	**-0.31%**	**72**	**1**
					$8.99	$4.63	$7,706.34	1.01%		864	0.938%		72	
	099754	**750**	**LEJON SWEET VERMOUTH 750ml**	**1**	**$5.99**	**$2.77**	**$5,465.95**	**0.71%**	**17.49%**	**917**	**1.00%**	**17.49%**	**76**	**2**
					$5.99	$2.77	$5,465.95	0.71%		917	0.996%		76	
	910764	**750**	**QUADY VYA VERMOUTH SWEET 750ml**	**L**	**$22.18**	**$11.53**	**$798.48**	**0.10%**	**-69.77%**	**36**	**0.04%**	**-69.77%**	**3**	**3**
					$22.18	$11.53	$798.48	0.10%		36	0.039%		3	
	Total						**$17,253.58**		**0.85%**	**2,036**		**5.10%**	**161**	

Class Summary

EDP

Bottle Sales	2,036	**Gross Sales**	$17,253.58	**Total Items in Class**	4
% of Bottle Sales	0.06%	**% of Gross Sales**	0.04%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EDU VERMOUTH - MISC, HERBAL & FLAVORED														
	098154	**750**	**LILLET BLANC 750ml**	**L**	**$20.20**	**$10.67**	**$5,373.20**	**1.87%**	**112.86%**	**266**	**1.85%**	**112.86%**	**22**	**1**
					$20.20	$10.67	$5,373.20	1.87%		266	1.846%		22	
	098720	**750**	**LUSTAU BLANCO VERMUT 750ml**	**L**	**$23.99**	**$12.38**	**$335.86**	**0.12%**	**-28.57%**	**14**	**0.10%**	**-28.57%**	**1**	**2**
					$23.99	$12.38	$335.86	0.12%		14	0.097%		1	
	098144	**750**	**LILLET ROUGE 750ml**	**L**	**$20.20**	**$10.67**	**$262.60**	**0.09%**	**-81.25%**	**13**	**0.09%**	**-81.25%**	**1**	**3**
					$20.20	$10.67	$262.60	0.09%		13	0.090%		1	
	097004	**750**	**DUBONNET BLANC 750ml**	**X**	**$9.99**	**$5.23**	**$19.98**	**0.01%**	**100.00%**	**2**	**0.01%**	**100.00%**	**0**	**4**
					$9.99	$5.23	$19.98	0.01%		2	0.014%		0	
	Total						**$5,991.64**		**73.30%**	**295**		**67.20%**	**25**	

Class Summary

EDU

Bottle Sales	295	**Gross Sales**	$5,991.64	**Total Items in Class**	4
% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EDX VERMOUTH - IMPORTED														
	098490	**1000**	**CARPANO ANTICA FORMULA VERMOUTH 1000ml**	**1**	**$37.99**	**$18.19**	**$3,191.16**	**0.41%**	**-56.98%**	**84**	**0.22%**	**-57.30%**	**9**	**1**
					$37.99	$18.19	$3,191.16	0.41%		84	0.216%		9	
	909277	**750**	**DOLIN VERMOUTH ROUGE 750ml**	**L**	**$14.49**	**$7.36**	**$9,809.73**	**1.25%**	**40.24%**	**677**	**1.74%**	**40.24%**	**56**	**1**
					$14.49	$7.36	$9,809.73	1.25%		677	1.742%		56	
	952434	**750**	**LUSTAU ROJO VERMUT 750ml**	**L**	**$23.99**	**$12.38**	**$2,566.93**	**0.33%**	**726.09%**	**107**	**0.28%**	**726.09%**	**9**	**2**
					$23.99	$12.38	$2,566.93	0.33%		107	0.275%		9	
	098772	**750**	**MARTINI & ROSSI BIANCO VERMOUTH 750ml**	**L**	**$7.99**	**$4.10**	**$1,078.65**	**0.14%**	**-53.33%**	**135**	**0.35%**	**-53.33%**	**11**	**3**
					$7.99	$4.10	$1,078.65	0.14%		135	0.347%		11	
	919268	**750**	**DOLIN VERMOUTH BLANC SWEET 750ml**	**L**	**$14.54**	**$7.36**	**$945.10**	**0.12%**	**39.17%**	**65**	**0.17%**	**37.25%**	**5**	**4**
					$14.54	$7.36	$945.10	0.12%		65	0.167%		5	
	Total						**$17,591.57**		**-12.25%**	**1,068**		**6.06%**	**91**	

Class Summary

EDX

Bottle Sales	1,068	**Gross Sales**	$17,591.57	**Total Items in Class**	5
% of Bottle Sales	0.03%	**% of Gross Sales**	0.04%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
EHD SHERRY - DRY - FINO														
	918670	500	LUSTAU FINO DEL PORTO 500 ml	L	$22.99	$11.87	$114.95	0.05%	28.57%	5	0.01%	28.57%	0	1
					$22.99	$11.87	$114.95	0.05%		5	0.014%		0	
	095664	750	CHRISTIAN BROS DRY SHERRY 750ml	1	$5.99	$3.11	$2,785.35	1.11%	-20.27%	465	1.32%	-20.27%	39	1
					$5.99	$3.11	$2,785.35	1.11%		465	1.324%		39	
	091914	750	TIO PEPE FINO 750ml	L	$19.99	$10.25	$739.63	0.30%	100.00%	37	0.11%	100.00%	3	2
					$19.99	$10.25	$739.63	0.30%		37	0.105%		3	
	091554	750	LUSTAU LIGHT FINO JARANA 750ml	L	$18.99	$9.71	$607.68	0.24%	75.00%	32	0.09%	75.00%	3	3
					$18.99	$9.71	$607.68	0.24%		32	0.091%		3	
	091566	750	LUSTAU MANZANILLA PAPIRUSA 750ml	L	$18.99	$9.71	$246.87	0.10%	10.00%	13	0.04%	10.00%	1	4
					$18.99	$9.71	$246.87	0.10%		13	0.037%		1	
	091815	750	SANDEMAN DON FINO 750ml	L	$28.49	$14.71	$142.45	0.06%	71.03%	5	0.01%	20.00%	0	5
					$28.49	$14.71	$142.45	0.06%		5	0.014%		0	
	Total						$4,636.93		4.26%	557		-11.56%	46	

Class Summary

EHD	**Bottle Sales**	557	**Gross Sales**	$4,636.93	**Total Items in Class**	6
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.01%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EHJ SHERRY - MEDIUM - AMONTILLADO														
	918671	**500**	**LUSTAU AMONTILLADO DEL PORTO 500 ml**	**L**	**$31.99**	**$16.65**	**$95.97**	**0.10%**	**83.33%**	**3**	**0.06%**	**83.33%**	**0**	**1**
					$31.99	$16.65	$95.97	0.10%		3	0.058%		0	
	951861	**500**	**AURORA AMONTILLADO 500 ml**	**L**	**$16.99**	**$8.79**	**$67.96**	**0.07%**	**-80.95%**	**4**	**0.08%**	**-80.95%**	**0**	**2**
					$16.99	$8.79	$67.96	0.07%		4	0.077%		0	
	091424	**750**	**LUSTAU DRY AMONTILLADO LOS ARCOS 750ml**	**L**	**$18.99**	**$9.72**	**$1,063.44**	**1.10%**	**371.43%**	**56**	**1.08%**	**371.43%**	**5**	**1**
					$18.99	$9.72	$1,063.44	1.10%		56	1.079%		5	
	091795	**750**	**SANDEMAN CHARACTER SHERRY 750ml**	**L**	**$28.49**	**$14.70**	**$56.98**	**0.06%**	**-68.33%**	**2**	**0.04%**	**-77.78%**	**0**	**2**
					$28.49	$14.70	$56.98	0.06%		2	0.039%		0	
	Total						**$1,284.35**		**33.07%**	**65**		**22.54%**	**5**	

Class Summary

EHJ

Bottle Sales	65	**Gross Sales**	$1,284.35	**Total Items in Class**	4
% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EHP SHERRY - CREAM														
	095256	**1500**	**SHEFFIELD CREAM SHERRY 1500ml**	**1**	**$8.99**	**$4.63**	**$1,941.84**	**0.70%**	**33.33%**	**216**	**0.61%**	**33.33%**	**36**	**1**
					$8.99	$4.63	$1,941.84	0.70%		216	0.614%		36	
	095154	**750**	**CHRISTIAN BROS CREAM SHERRY 750ml**	**1**	**$5.99**	**$3.11**	**$1,407.65**	**0.51%**	**-6.47%**	**235**	**0.67%**	**-6.47%**	**20**	**1**
					$5.99	$3.11	$1,407.65	0.51%		235	0.668%		20	
	091344	**750**	**HARVEYS BRISTOL CR SHERRY 750ml**	**L**	**$15.99**	**$8.15**	**$751.53**	**0.27%**	**-6.52%**	**47**	**0.13%**	**-6.52%**	**4**	**2**
					$15.99	$8.15	$751.53	0.27%		47	0.134%		4	
	Total						**$4,101.02**		**8.68%**	**498**		**6.77%**	**60**	

Class Summary

EHP

Bottle Sales	498	**Gross Sales**	$4,101.02	**Total Items in Class**	3
% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EHU SHERRY - MISC														
	918095	**500**	**LUSTAU OLOROSO GALLIINA 500ml**	**L**	**$32.99**	**$17.13**	**$197.94**	**0.07%**	**0.00%**	**6**	**0.05%**	**0.00%**	**0**	**1**
					$32.99	$17.13	$197.94	0.07%		6	0.049%		0	
	094628	**5000**	**CRIBARI SHERRY 5000ml**	**1**	**$23.49**	**$12.27**	**$3,030.21**	**1.00%**	**37.96%**	**129**	**1.05%**	**37.96%**	**72**	**1**
					$23.49	$12.27	$3,030.21	1.00%		129	1.052%		72	
	941474	**750**	**LUSTAU DRY OLOROSO RESERVA 750ml**	**L**	**$27.99**	**$14.50**	**$951.66**	**0.31%**	**307.69%**	**34**	**0.28%**	**307.69%**	**3**	**1**
					$27.99	$14.50	$951.66	0.31%		34	0.277%		3	
	091670	**750**	**LUSTAU PEDRO XIM SAN EMILIO 750ml**	**L**	**$30.99**	**$16.10**	**$774.75**	**0.26%**	**5.56%**	**25**	**0.20%**	**5.56%**	**2**	**2**
					$30.99	$16.10	$774.75	0.26%		25	0.204%		2	
	091574	**750**	**LUSTAU PALO CORTADO 750ml**	**L**	**$27.99**	**$14.50**	**$391.86**	**0.13%**	**-44.44%**	**14**	**0.11%**	**-44.44%**	**1**	**3**
					$27.99	$14.50	$391.86	0.13%		14	0.114%		1	
	Total						**$5,346.42**		**51.65%**	**208**		**50.98%**	**78**	

Class Summary

EHU	**Bottle Sales**	208	**Gross Sales**	$5,346.42	**Total Items in Class**	5
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EHX SHERRY - IMPORTED														
	910945	**375**	**TORO DON PX GRAN RSV'90/94 375 ml**	**L**	**$34.99**	**$18.38**	**$384.89**	**0.69%**	**46.50%**	**11**	**0.39%**	**42.86%**	**0**	**1**
					$34.99	$18.38	$384.89	0.69%		11	0.389%		0	
	951862	**500**	**AURORA OLOROSO 500 ml**	**L**	**$16.99**	**$8.79**	**$764.55**	**1.37%**	**-78.79%**	**45**	**1.59%**	**-78.79%**	**3**	**1**
					$16.99	$8.79	$764.55	1.37%		45	1.590%		3	
	952644	**500**	**ARGUESO SAN LEON MANZANILLA 500 ml**	**L**	**$14.99**	**$7.72**	**$224.85**	**0.40%**	**14.70%**	**15**	**0.53%**	**30.00%**	**1**	**2**
					$14.99	$7.72	$224.85	0.40%		15	0.530%		1	
	Total						**$1,374.29**		**-31.54%**	**71**		**-40.00%**	**4**	

Class Summary

EHX

Bottle Sales	71	**Gross Sales**	$1,374.29	**Total Items in Class**	3
% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ELD MARSALA - DRY														
	096983	**1500**	**CRIBARI MARSALA 1500ml**	**1**	**$7.99**	**$4.10**	**$3,835.20**	**0.91%**	**41.18%**	**480**	**1.06%**	**41.18%**	**80**	**1**
					$7.99	$4.10	$3,835.20	0.91%		480	1.057%		80	
	092718	**750**	**PELLEGRINO MARSALA DRY 750ml**	**1**	**$11.99**	**$6.30**	**$3,920.73**	**0.94%**	**-1.82%**	**327**	**0.72%**	**-0.76%**	**27**	**1**
					$11.99	$6.30	$3,920.73	0.94%		327	0.720%		27	
	Total						**$7,755.93**		**17.41%**	**807**		**22.35%**	**107**	

Class Summary

ELD	**Bottle Sales**	807	**Gross Sales**	$7,755.93	**Total Items in Class**	2
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.02%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ELP MARSALA - SWEET														
	092294	**750**	**COLOMBO MARSALA SWEET 750ml**	**1**	**$12.99**	**$6.56**	**$3,578.52**	**1.92%**	**72.21%**	**280**	**1.55%**	**72.73%**	**23**	**1**
					$12.99	$6.56	$3,578.52	1.92%		280	1.549%		23	
	092722	**750**	**PELLEGRINO MARSALA SWEET 750ml**	**L**	**$11.99**	**$6.30**	**$1,762.53**	**0.93%**	**9.34%**	**147**	**0.81%**	**8.97%**	**12**	**2**
					$11.99	$6.30	$1,762.53	0.93%		147	0.813%		12	
	Total						**$5,341.05**		**53.53%**	**427**		**56.04%**	**36**	

Class Summary

ELP

Bottle Sales	427	**Gross Sales**	$5,341.05	**Total Items in Class**	2
% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
EPD MADIERA - DRY- RAINWATER, SERCIAL, VERDE														
	097584	750	PAUL MASSON MADEIRA 750ml	1	$5.99	$3.11	$2,629.61	1.38%	46.03%	439	1.93%	46.03%	37	1
					$5.99	$3.11	$2,629.61	1.38%		439	1.927%		37	
	940114	750	LEACOCK'S RAINWATER MADEIRA 750ml	L	$14.99	$7.70	$629.58	0.33%	36.00%	42	0.18%	36.00%	4	2
					$14.99	$7.70	$629.58	0.33%		42	0.184%		4	
	940094	750	BLANDYS SERCIAL 5YR 750ml	U	$23.99	$12.49	$335.86	0.18%	150.00%	14	0.06%	150.00%	1	3
					$23.99	$12.49	$335.86	0.18%		14	0.061%		1	
	914120	750	BLANDYS VERDELHO 5 YR 750ml	L	$23.99	$12.49	$143.94	0.08%	-80.00%	6	0.03%	-80.00%	1	4
					$23.99	$12.49	$143.94	0.08%		6	0.026%		1	
	092134	750	SANDEMAN RAINWTER MADEIRA 750ml	L	$31.49	$16.39	$125.96	0.07%	-50.58%	4	0.02%	-64.71%	0	5
					$31.49	$16.39	$125.96	0.07%		4	0.018%		0	
	092024	750	COSSART RAINWATER MADEIRA 750ml	U	$16.99	$8.77	$101.94	0.05%	-92.86%	6	0.03%	-92.86%	1	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EPD MADIERA - DRY- RAINWATER, SERCIAL, VERDE	**092024**				$16.99	$8.77	$101.94	0.05%		6	0.026%		1	
	Total						**$3,966.89**		**17.81%**	**511**		**33.70%**	**43**	

Class Summary

EPD

Bottle Sales	511	**Gross Sales**	$3,966.89	**Total Items in Class**	6
% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EPP MADEIRA - SWEET - BUAL & MALMSEY														
	914122	**500**	**BLANDYS ALVADA RICH 5 YR 500 ml**	**U**	**$19.99**	**$10.29**	**$79.96**	**0.15%**	**-90.91%**	**4**	**0.19%**	**-90.91%**	**0**	**1**
					$19.99	$10.29	$79.96	0.15%		4	0.187%		0	
	940124	**750**	**COSSART BUAL MADEIRA 5YR 750ml**	**U**	**$24.99**	**$13.02**	**$349.86**	**0.64%**	**166.67%**	**14**	**0.66%**	**166.67%**	**1**	**1**
					$24.99	$13.02	$349.86	0.64%		14	0.655%		1	
	092124	**750**	**SANDEMAN RICH MADEIRA 750ml**	**L**	**$32.49**	**$16.93**	**$227.43**	**0.42%**	**2.78%**	**7**	**0.33%**	**-27.27%**	**1**	**2**
					$32.49	$16.93	$227.43	0.42%		7	0.328%		1	
	951393	**750**	**BLANDY'S BUAL 5 YEAR 750ml**	**L**	**$23.99**	**$12.52**	**$95.96**	**0.18%**	**75.00%**	**4**	**0.19%**	**75.00%**	**0**	**3**
					$23.99	$12.52	$95.96	0.18%		4	0.187%		0	
	918171	**750**	**RARE WINE CO BOSTON BUAL 750ml**	**L**	**$57.93**	**$29.70**	**$57.93**	**0.11%**	**0.00%**	**1**	**0.05%**	**0.00%**	**0**	**4**
					$57.93	$29.70	$57.93	0.11%		1	0.047%		0	
	940104	**750**	**LEACOCK'S MADEIRA 10YR BUAL 750ml**	**U**	**$38.99**	**$20.47**	**$38.99**	**0.07%**	**100.00%**	**1**	**0.05%**	**100.00%**	**0**	**5**
					$38.99	$20.47	$38.99	0.07%		1	0.047%		0	
	Total						**$850.13**		**-1.54%**	**31**		**-15.15%**	**2**	

Class Summary

EPP	**Bottle Sales**	31	**Gross Sales**	$850.13	**Total Items in Class**	8
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EPX MADEIRA - IMPORTED														
	949210	**750**	**BROADBENT MALMSEY 10YR MADEIRA 750ml**	**L**	**$44.99**	**$23.55**	**$314.93**	**1.46%**	**-37.50%**	**7**	**1.45%**	**-37.50%**	**1**	**1**
					$44.99	$23.55	$314.93	1.46%		7	1.452%		1	
	Total						**$314.93**		**-37.50%**	**7**		**-37.50%**	**1**	

Class Summary

EPX	**Bottle Sales**	7	**Gross Sales**	$314.93	**Total Items in Class**	1
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.01

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ESC PORT - RUBY														
	093146	**1500**	**CHRISTIAN BROS RUBY PORT 1500ml**	**1**	**$9.99**	**$5.16**	**$7,152.99**	**0.98%**	**1.02%**	**725**	**1.14%**	**1.02%**	**121**	**1**
					$9.99	$5.16	$7,152.99	0.98%		725	1.138%		121	
	090930	**750**	**WARRES HERITAGE RUBY PORT 750ml**	**1**	**$15.99**	**$8.23**	**$7,342.86**	**1.01%**	**12.75%**	**470**	**0.74%**	**6.49%**	**39**	**1**
					$15.99	$8.23	$7,342.86	1.01%		470	0.738%		39	
	940568	**750**	**GRAHAM RUBY PORT 750ml**	**L**	**$17.99**	**$9.30**	**$1,187.34**	**0.16%**	**27.38%**	**66**	**0.10%**	**27.38%**	**6**	**2**
					$17.99	$9.30	$1,187.34	0.16%		66	0.104%		6	
	Total						**$15,683.19**		**7.68%**	**1,261**		**4.39%**	**166**	

Class Summary

ESC	**Bottle Sales**	1,261	**Gross Sales**	$15,683.19	**Total Items in Class**	3
	% of Bottle Sales	0.04%	**% of Gross Sales**	0.04%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ESG PORT - TAWNY														
	910187	375	YALUMBA ANTIQUE TAWNY 375ml	L	$19.99	$10.40	$379.81	0.03%	-26.32%	19	0.03%	-26.32%	1	1
					$19.99	$10.40	$379.81	0.03%		19	0.029%		1	
	911984	500	WARRES OTIMA TAWNY 10YR 500ml	L	$23.99	$12.41	$935.61	0.08%	-31.82%	39	0.06%	-31.82%	2	1
					$23.99	$12.41	$935.61	0.08%		39	0.060%		2	
	090092	500	COCKBURN TAWNY 10YR 500ml	X	$23.49	$12.26	$234.90	0.02%	-95.47%	10	0.02%	-94.12%	1	2
					$23.49	$12.26	$234.90	0.02%		10	0.015%		1	
	940570	750	GRAHAM TAWNY 10YR 750ml	L	$34.99	$18.26	$3,953.87	0.34%	106.85%	113	0.17%	106.85%	9	1
					$34.99	$18.26	$3,953.87	0.34%		113	0.175%		9	
	093964	750	TAYLOR NY TAWNY PORT 750ml	1	$5.99	$3.11	$3,186.68	0.27%	18.29%	532	0.82%	18.29%	44	2
					$5.99	$3.11	$3,186.68	0.27%		532	0.822%		44	
	940573	750	GRAHAM TAWNY 20YR 750ml	L	$61.99	$32.59	$2,355.62	0.20%	88.57%	38	0.06%	88.57%	3	3
					$61.99	$32.59	$2,355.62	0.20%		38	0.059%		3	
	090198	750	DOW TAWNY PORT 750ml	L	$14.99	$7.70	$2,113.59	0.18%	5.82%	141	0.22%	5.82%	12	4
					$14.99	$7.70	$2,113.59	0.18%		141	0.218%		12	
	940571	750	GRAHAM TAWNY PORT 750ml	L	$17.99	$9.30	$1,852.97	0.16%	60.26%	103	0.16%	60.26%	9	5
					$17.99	$9.30	$1,852.97	0.16%		103	0.159%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ESG PORT - TAWNY	912162	750	GRAHAM TAWNY 30YR 750ml	L	$129.99	$68.80	$1,689.87	0.14%	162.50%	13	0.02%	162.50%	1	6
					$129.99	$68.80	$1,689.87	0.14%		13	0.020%		1	
	940509	750	DOW TAWNY 20YR 750ml	L	$61.99	$32.63	$1,425.77	0.12%	-27.74%	23	0.04%	-27.78%	2	7
					$61.99	$32.63	$1,425.77	0.12%		23	0.036%		2	
	940750	750	WARRE'S KINGS TAWNY 750ml	L	$16.99	$8.77	$1,019.40	0.09%	-36.84%	60	0.09%	-36.84%	5	8
					$16.99	$8.77	$1,019.40	0.09%		60	0.093%		5	
	090814	750	TAYLOR FLADGATE TAWNY 10YR 750ml	L	$33.95	$17.65	$984.55	0.08%	-72.73%	29	0.04%	-72.73%	2	9
					$33.95	$17.65	$984.55	0.08%		29	0.045%		2	
	914118	750	DOW TAWNY COLHEITA'07 750ml	L	$39.99	$21.00	$719.82	0.06%	-30.77%	18	0.03%	-30.77%	2	10
					$39.99	$21.00	$719.82	0.06%		18	0.028%		2	
	912130	750	FERREIRA 10 YEAR TAWNY PORT NV 750ml	L	$41.00	$21.43	$615.00	0.05%	-69.04%	15	0.02%	-81.13%	1	11
					$41.00	$21.43	$615.00	0.05%		15	0.023%		1	
	090844	750	TAYLOR FLADGATE TAWNY 750ml	X	$17.95	$9.13	$448.75	0.04%	100.00%	25	0.04%	100.00%	2	12
					$17.95	$9.13	$448.75	0.04%		25	0.039%		2	
	090704	750	SANDEMAN TAWNY 20YR 750ml	L	$66.49	$34.84	$398.94	0.03%	100.00%	6	0.01%	100.00%	1	13
					$66.49	$34.84	$398.94	0.03%		6	0.009%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ESG PORT - TAWNY	**090306**	**750**	**FONSECA TAWNY 10YR 750ml**	**L**	**$33.95**	**$17.68**	**$305.55**	**0.03%**	**400.00%**	**9**	**0.01%**	**400.00%**	**1**	**14**
					$33.95	$17.68	$305.55	0.03%		9	0.014%		1	
	939974	**750**	**HARDYS WHISKERS BLAKE PORT 750ml**	**L**	**$18.99**	**$9.82**	**$265.86**	**0.02%**	**1020.79%**	**14**	**0.02%**	**666.67%**	**1**	**15**
					$18.99	$9.82	$265.86	0.02%		14	0.022%		1	
	090102	**750**	**COCKBURN TAWNY 20 YR 750ml**	**L**	**$39.99**	**$21.04**	**$239.94**	**0.02%**	**100.00%**	**6**	**0.01%**	**100.00%**	**1**	**16**
					$39.99	$21.04	$239.94	0.02%		6	0.009%		1	
	Total						**$23,126.50**		**35.69%**	**1,213**		**22.59%**	**99**	

Class Summary

ESG

Bottle Sales	1,213	**Gross Sales**	$23,126.50	**Total Items in Class**	21
% of Bottle Sales	0.04%	**% of Gross Sales**	0.06%	**Share/Item**	0.21

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ESK PORT - VINTAGE CHARACTER														
	090299	375	FONSECA PORT BIN 27 375ml	X	$13.95	$7.17	$195.30	0.04%	1100.00%	14	0.06%	1100.00%	1	1
					$13.95	$7.17	$195.30	0.04%		14	0.058%		1	
	940563	750	GRAHAM SIX GRAPES PORT 750ml	L	$24.99	$13.02	$2,748.90	0.54%	45.22%	110	0.46%	45.22%	9	1
					$24.99	$13.02	$2,748.90	0.54%		110	0.456%		9	
	090298	750	FONSECA PORT BIN 27 750ml	1	$17.95	$10.74	$1,579.60	0.31%	12.16%	88	0.36%	12.16%	7	2
					$17.95	$10.74	$1,579.60	0.31%		88	0.365%		7	
	090794	750	SANDEMAN FOUNDERS RESERVE 750ml	L	$32.99	$17.17	$758.77	0.15%	23.76%	23	0.10%	-10.00%	2	3
					$32.99	$17.17	$758.77	0.15%		23	0.095%		2	
	940754	750	WARRE'S WARRIOR PORT 750ml	L	$17.99	$9.30	$737.59	0.14%	-60.61%	41	0.17%	-60.61%	3	4
					$17.99	$9.30	$737.59	0.14%		41	0.170%		3	
	940594	750	SMITH WOODHOUSE LODGE RES 750ml	L	$21.99	$11.43	$505.77	0.10%	22.22%	23	0.10%	22.22%	2	5
					$21.99	$11.43	$505.77	0.10%		23	0.095%		2	
	912433	750	DOW CRUSTED PORT 750ml	U	$31.99	$16.73	$319.90	0.06%	100.00%	10	0.04%	100.00%	1	6
					$31.99	$16.73	$319.90	0.06%		10	0.041%		1	
	918541	750	VIEIRA DE SOUSA PORT VINTAGE'17 750ml	L	$57.99	$38.76	$289.95	0.06%	100.00%	5	0.02%	100.00%	0	7
					$57.99	$38.76	$289.95	0.06%		5	0.021%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ESK PORT - VINTAGE CHARACTER	**090084**	**750**	**COCKBURN SPECIAL RESERVE 750ml**	**X**	**$19.99**	**$10.35**	**$259.87**	**0.05%**	**248.15%**	**13**	**0.05%**	**340.00%**	**1**	**8**
					$19.99	$10.35	$259.87	0.05%		13	0.054%		1	
	914119	**750**	**DOW TRADEMARK RESERVE 750ml**	**U**	**$23.99**	**$12.49**	**$215.91**	**0.04%**	**-26.67%**	**9**	**0.04%**	**-26.67%**	**1**	**9**
					$23.99	$12.49	$215.91	0.04%		9	0.037%		1	
	913108	**750**	**RAMOS PINTO COLLECTORS RESERVE 750ml**	**X**	**$19.99**	**$10.28**	**$59.97**	**0.01%**	**154.08%**	**3**	**0.01%**	**200.00%**	**0**	**10**
					$19.99	$10.28	$59.97	0.01%		3	0.012%		0	
	Total						**$7,671.53**		**20.91%**	**339**		**18.49%**	**28**	

Class Summary

ESK

Bottle Sales	339	**Gross Sales**	$7,671.53	**Total Items in Class**	12
% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.12

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ESN PORT - LATE BOTTLED														
	940562	**750**	**GRAHAM LBV PORT'08/09/11/12/14 750ml**	**L**	**$23.99**	**$12.49**	**$1,919.20**	**1.45%**	**46.30%**	**80**	**1.47%**	**46.30%**	**7**	**1**
					$23.99	$12.49	$1,919.20	1.45%		80	1.472%		7	
	940932	**750**	**DOW LBV PORT'12/13 750ml**	**L**	**$24.99**	**$13.02**	**$1,449.42**	**1.09%**	**47.62%**	**58**	**1.07%**	**47.62%**	**5**	**2**
					$24.99	$13.02	$1,449.42	1.09%		58	1.067%		5	
	090824	**750**	**TAYLOR FLADGATE LBV'15 750ml**	**X**	**$25.21**	**$13.02**	**$957.98**	**0.72%**	**150.63%**	**38**	**0.70%**	**209.09%**	**3**	**3**
					$25.21	$13.02	$957.98	0.72%		38	0.699%		3	
	Total						**$4,326.60**		**66.73%**	**176**		**77.12%**	**15**	

Class Summary

ESN	**Bottle Sales**	176	**Gross Sales**	$4,326.60	**Total Items in Class**	3
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ESR PORT - VINTAGE & QUINTA														
	937505	375	DOW VINTAGE PORT'16 375 ml	X	$62.50	$33.03	$62.50	0.07%	254.02%	1	0.07%	300.00%	0	1
					$62.50	$33.03	$62.50	0.07%		1	0.073%		0	
	918679	500	BLANDY'S BUAL COLHEITA '02 500 ml	L	$47.45	$25.02	$142.35	0.16%	100.00%	3	0.22%	100.00%	0	1
					$47.45	$25.02	$142.35	0.16%		3	0.220%		0	
	910869	750	GRAHAM VINTAGE PORT'00 750ml	L	$105.75	$55.84	$634.50	0.73%	-33.33%	6	0.44%	-33.33%	1	1
					$105.75	$55.84	$634.50	0.73%		6	0.440%		1	
	090856	750	TAYLOR FLADGATE VINTAGE PORT'17 750ml	L	$116.05	$61.27	$348.15	0.40%	100.00%	3	0.22%	100.00%	0	2
					$116.05	$61.27	$348.15	0.40%		3	0.220%		0	
	940914	750	DOW BONFIM'96/99/01/ 04/06 750ml	L	$51.99	$27.25	$311.94	0.36%	-60.00%	6	0.44%	-60.00%	1	3
					$51.99	$27.25	$311.94	0.36%		6	0.440%		1	
	940514	750	DOW VINTAGE PORT'16 750ml	X	$125.00	$33.03	$250.00	0.29%	100.00%	2	0.15%	100.00%	0	4
					$125.00	$33.03	$250.00	0.29%		2	0.147%		0	
	940704	750	TAYLOR FLADGATE VINTAGE'09 750 750ml	L	$109.83	$57.88	$219.66	0.25%	100.00%	2	0.15%	100.00%	0	5
					$109.83	$57.88	$219.66	0.25%		2	0.147%		0	
	910061	750	SMITH WOODHOUSE VINTAGE'16 750ml	L	$69.99	$36.81	$209.97	0.24%	100.00%	3	0.22%	100.00%	0	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ESR PORT - VINTAGE & QUINTA	**910061**				$69.99	$36.81	$209.97	0.24%		3	0.220%		0	
	940579	**750**	**GRAHAM SIX GRAPES RIVER QUINTAS SE 750ml**	**L**	**$38.99**	**$20.39**	**$194.95**	**0.22%**	**100.00%**	**5**	**0.37%**	**100.00%**	**0**	**7**
					$38.99	$20.39	$194.95	0.22%		5	0.366%		0	
	090106	**750**	**CROFT VINTAGE'17 750ml**	**L**	**$95.65**	**$50.33**	**$191.30**	**0.22%**	**100.00%**	**2**	**0.15%**	**100.00%**	**0**	**8**
					$95.65	$50.33	$191.30	0.22%		2	0.147%		0	
	912432	**750**	**SMITH-WOODHOUSE COLHEITA'94/00 750ml**	**L**	**$45.99**	**$24.19**	**$137.97**	**0.16%**	**-33.33%**	**3**	**0.22%**	**-33.33%**	**0**	**9**
					$45.99	$24.19	$137.97	0.16%		3	0.220%		0	
	Total						**$2,703.29**		**59.42%**	**36**		**73.91%**	**3**	

Class Summary

ESR

Bottle Sales	36	**Gross Sales**	$2,703.29	**Total Items in Class**	17
% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.17

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ESU PORT - MISC														
	906334	**750**	**FERREIRA DONA ANTONIA PORT RSV 750ml**	**L**	**$31.99**	**$16.64**	**$607.81**	**0.86%**	**6.69%**	**19**	**0.45%**	**-40.00%**	**2**	**1**
					$31.99	$16.64	$607.81	0.86%		19	0.454%		2	
	946953	**750**	**QUEVEDO WHITE PORT 750ml**	**L**	**$11.99**	**$5.99**	**$491.59**	**0.69%**	**-28.57%**	**41**	**0.98%**	**-28.57%**	**3**	**2**
					$11.99	$5.99	$491.59	0.69%		41	0.980%		3	
	Total						**$1,099.40**		**-23.18%**	**60**		**-39.39%**	**5**	

Class Summary

ESU	**Bottle Sales**	60	**Gross Sales**	$1,099.40	**Total Items in Class**	3
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
EVF LATE HARVEST - MUSCAT														
	941887	375	YALUMBA MUSEUM MUSCAT 375ml	L	$19.99	$10.40	$359.82	0.19%	550.00%	18	0.20%	550.00%	1	1
					$19.99	$10.40	$359.82	0.19%		18	0.200%		1	
	913420	375	CHAMBERS ROSEWOOD MUSCAT 375ml	L	$14.95	$7.78	$194.35	0.10%	100.00%	13	0.14%	100.00%	1	2
					$14.95	$7.78	$194.35	0.10%		13	0.144%		1	
	097672	375	QUADY ESSENSIA'15/16 375 ml	X	$15.84	$8.25	$190.08	0.10%	86.13%	12	0.13%	141.67%	1	3
					$15.84	$8.25	$190.08	0.10%		12	0.133%		1	
	918014	375	DOM DURBAN BEAUMES DE VENIS'17 375 ml	L	$18.99	$9.90	$37.98	0.02%	60.00%	2	0.02%	60.00%	0	4
					$18.99	$9.90	$37.98	0.02%		2	0.022%		0	
	910294	500	ROYAL TOKAJI RED LABEL'13/16 500 ml	L	$61.77	$32.50	$2,100.18	1.13%	100.00%	34	0.38%	100.00%	2	1
					$61.77	$32.50	$2,100.18	1.13%		34	0.377%		2	
	966134	750	KOURTAKI SAMOS MUSCAT 750ml	L	$16.03	$8.15	$689.29	0.37%	-55.00%	43	0.48%	-55.00%	4	1
					$16.03	$8.15	$689.29	0.37%		43	0.477%		4	
	093519	750	QUADY ESSENSIA'15/16 750ml	L	$25.57	$13.33	$357.98	0.19%	-51.85%	14	0.16%	-51.85%	1	2
					$25.57	$13.33	$357.98	0.19%		14	0.155%		1	
	914005	750	HERZOG/JEUNESS BLACK MUSCAT'18 750ml	L	$11.69	$5.83	$233.80	0.13%	41.03%	20	0.22%	41.03%	2	3

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EVF LATE HARVEST - MUSCAT	**914005**				$11.69	$5.83	$233.80	0.13%		20	0.222%		2	
	Total						**$4,163.48**		**43.98%**	**156**		**38.62%**	**10**	

Class Summary

EVF

Bottle Sales	156	**Gross Sales**	$4,163.48	**Total Items in Class**	8
% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EVL LATE HARVEST - RIESLING, BA, TBA, ICE														
	917142	**375**	**KIONA ICE WINE'18 375 ml**	**L**	**$25.77**	**$13.50**	**$1,932.75**	**1.08%**	**315.00%**	**75**	**0.53%**	**315.00%**	**3**	**1**
					$25.77	$13.50	$1,932.75	1.08%		75	0.531%		3	
	901480	**375**	**SPANISH VALLEY LATE HRVST RSLNG 375 ml**	**1**	**$16.70**	**$11.13**	**$100.20**	**0.06%**	**1088.50%**	**6**	**0.04%**	**875.00%**	**0**	**2**
					$16.70	$11.13	$100.20	0.06%		6	0.042%		0	
	916622	**375**	**CHAT ST MICHELLE EROICA ICE WINE' 375 ml**	**L**	**$74.99**	**$39.81**	**$74.99**	**0.04%**	**-50.00%**	**1**	**0.01%**	**-50.00%**	**0**	**3**
					$74.99	$39.81	$74.99	0.04%		1	0.007%		0	
	957794	**750**	**HOGUE RIESLING LATE HARV'17/18 750ml**	**L**	**$8.50**	**$4.45**	**$408.00**	**0.23%**	**-92.99%**	**48**	**0.34%**	**-92.54%**	**4**	**1**
					$8.50	$4.45	$408.00	0.23%		48	0.340%		4	
	Total						**$2,515.94**		**14.07%**	**130**		**-39.30%**	**7**	

Class Summary

EVL	**Bottle Sales**	130	**Gross Sales**	$2,515.94	**Total Items in Class**	4
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
EVR LATE HARVEST - SAUV, SEMILLON, SAUTERNES														
	917282	375	CHAT CANTEGRIL SAUTERNES '15 375 ml	L	$24.99	$12.97	$1,199.52	0.98%	65.91%	48	1.17%	52.63%	2	1
					$24.99	$12.97	$1,199.52	0.98%		48	1.171%		2	
	961435	375	FAR NIENTE DOLCE'12/13 375 ml	L	$55.95	$37.20	$503.55	0.41%	-45.45%	9	0.22%	-45.45%	0	2
					$55.95	$37.20	$503.55	0.41%		9	0.220%		0	
	918981	375	CHAT DOISY DAENE SAUTERNE'15 375 ml	L	$44.99	$23.70	$404.91	0.33%	450.00%	9	0.22%	450.00%	0	3
					$44.99	$23.70	$404.91	0.33%		9	0.220%		0	
	967178	375	ELDERTON GOLDEN SEMILLON'18/19 375 ml	L	$19.99	$10.40	$299.85	0.25%	42.86%	15	0.37%	42.86%	1	4
					$19.99	$10.40	$299.85	0.25%		15	0.366%		1	
	908653	375	CHALK HILL BOTRYTIS SEMILL'11/14 375 ml	X	$40.42	$21.42	$121.26	0.10%	362.10%	3	0.07%	500.00%	0	5
					$40.42	$21.42	$121.26	0.10%		3	0.073%		0	
	919141	375	CHAT D'ARCHE PUGNEAU SAUTRNS'15 375 ml	U	$16.90	$8.74	$50.70	0.04%	-90.06%	3	0.07%	-80.00%	0	6
					$16.90	$8.74	$50.70	0.04%		3	0.073%		0	
	919017	750	CHAT CANTEGRIL SAUTERNES '14 750ml	X	$47.99	$25.14	$479.90	0.39%	192.54%	10	0.24%	250.00%	1	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EVR LATE HARVEST - SAUV, SEMILLON, SAUTERNES	**919017**				$47.99	$25.14	$479.90	0.39%		10	0.244%		1	
	Total						**$3,059.69**		**53.59%**	**97**		**82.76%**	**4**	

Class Summary

EVR

Bottle Sales	97	**Gross Sales**	$3,059.69	**Total Items in Class**	8
% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EVU LATE HARVEST - WHITE MISC														
	913286	**375**	**INNISKILLIN GOLD VIDAL ICE'16/17 375 ml**	**L**	**$84.08**	**$44.38**	**$840.80**	**0.72%**	**20.13%**	**10**	**0.20%**	**0.00%**	**0**	**1**
					$84.08	$44.38	$840.80	0.72%		10	0.196%		0	
	914863	**375**	**COLTIBUONO VIN SANTO'11 375 ml**	**L**	**$46.99**	**$24.74**	**$516.89**	**0.44%**	**0.00%**	**11**	**0.22%**	**0.00%**	**0**	**2**
					$46.99	$24.74	$516.89	0.44%		11	0.216%		0	
	915381	**375**	**INNISKILLIN PEARL VIDAL ICE'17 375 ml**	**L**	**$63.08**	**$33.21**	**$315.40**	**0.27%**	**-36.91%**	**5**	**0.10%**	**-50.00%**	**0**	**3**
					$63.08	$33.21	$315.40	0.27%		5	0.098%		0	
	918639	**375**	**JUDD'S HILL VIEJO DULCE 375 ml**	**X**	**$14.99**	**$9.87**	**$239.84**	**0.21%**	**366.98%**	**16**	**0.31%**	**483.33%**	**1**	**4**
					$14.99	$9.87	$239.84	0.21%		16	0.314%		1	
	358219	**375**	**CAPEZZANA VIN SANTO'12 375 ml**	**L**	**$69.99**	**$36.88**	**$69.99**	**0.06%**	**100.00%**	**1**	**0.02%**	**100.00%**	**0**	**5**
					$69.99	$36.88	$69.99	0.06%		1	0.020%		0	
	913399	**750**	**QUADY WHITE ELECTRA'18/19 750ml**	**L**	**$13.03**	**$6.67**	**$338.78**	**0.29%**	**-87.74%**	**26**	**0.51%**	**-87.69%**	**2**	**1**
					$13.03	$6.67	$338.78	0.29%		26	0.510%		2	
	Total						**$2,321.70**		**2.87%**	**69**		**-31.65%**	**4**	

Class Summary

EVU	**Bottle Sales**	69	**Gross Sales**	$2,321.70	**Total Items in Class**	7
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.07

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
EVV LATE HARVEST - RED MISC														
	097662	**375**	**QUADY ELYSIUM '15/16 375 ml**	**X**	**$15.84**	**$8.25**	**$158.40**	**0.05%**	**-31.54%**	**10**	**0.04%**	**-11.11%**	**0**	**1**
					$15.84	$8.25	$158.40	0.05%		10	0.045%		0	
	915374	**500**	**KEO ST JOHN COMMANDARIA 500 ml**	**L**	**$27.50**	**$14.13**	**$449.60**	**0.19%**	**-26.25%**	**22**	**0.10%**	**-27.27%**	**1**	**1**
					$27.50	$14.13	$449.60	0.19%		22	0.099%		1	
	912107	**750**	**KOURTAKI MAVRODAPHNE 750ml**	**L**	**$12.08**	**$6.05**	**$2,222.72**	**0.71%**	**31.47%**	**184**	**0.82%**	**31.47%**	**15**	**1**
					$12.08	$6.05	$2,222.72	0.71%		184	0.824%		15	
	940404	**750**	**QUADY ELYSIUM'17/18 750ml**	**L**	**$25.57**	**$13.33**	**$1,559.77**	**0.50%**	**-4.17%**	**61**	**0.27%**	**-4.17%**	**5**	**2**
					$25.57	$13.33	$1,559.77	0.50%		61	0.273%		5	
	913400	**750**	**QUADY RED ELECTRA'19 750ml**	**L**	**$12.25**	**$6.25**	**$600.25**	**0.19%**	**-97.98%**	**49**	**0.22%**	**-97.85%**	**4**	**3**
					$12.25	$6.25	$600.25	0.19%		49	0.220%		4	
	Total						**$4,990.74**		**-53.50%**	**326**		**-54.30%**	**26**	

Class Summary

EVV	**Bottle Sales**	326	**Gross Sales**	$4,990.74	**Total Items in Class**	5
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GFE WINE - FRUIT														
	808050	1500	ARBOR MIST MANGO STRAWBERRY MOSCA 1500ml	1	$7.99	$4.10	$11,547.66	0.18%	-3.30%	1,452	0.19%	-3.30%	242	1
					$7.99	$4.10	$11,547.66	0.18%		1,452	0.193%		242	
	487010	1500	MOGEN DAVID CONCORD 1500ml	1	$7.99	$5.08	$7,132.76	0.11%	28.71%	896	0.12%	28.71%	149	2
					$7.99	$5.08	$7,132.76	0.11%		896	0.119%		149	
	817621	1500	WILD VINES BLACKBERRY RED BLEND 1500 ml	1	$9.99	$5.16	$6,138.93	0.10%	-4.80%	619	0.08%	-4.80%	103	3
					$9.99	$5.16	$6,138.93	0.10%		619	0.082%		103	
	809003	1500	ARBOR MIST EXOTIC FRUIT WH ZIN 1500ml	1	$9.99	$5.16	$5,065.98	0.08%	-42.70%	514	0.07%	-59.90%	86	4
					$9.99	$5.16	$5,065.98	0.08%		514	0.068%		86	
	809023	1500	ARBOR MIST STRAWBERRY WH ZIN 1500ml	1	$9.99	$5.16	$3,966.03	0.06%	35.16%	397	0.05%	35.16%	66	5
					$9.99	$5.16	$3,966.03	0.06%		397	0.053%		66	
	803475	1500	MOGEN DAVID BLACKBERRY ROYAL 1500ml	1	$10.99	$3.48	$3,533.06	0.06%	-0.97%	326	0.04%	-0.97%	54	6
					$10.99	$3.48	$3,533.06	0.06%		326	0.043%		54	
	817631	1500	WILD VINES STRAWBERRY ROSE 1500 ml	1	$9.99	$5.16	$2,227.77	0.03%	-76.92%	223	0.03%	-76.92%	37	7
					$9.99	$5.16	$2,227.77	0.03%		223	0.030%		37	
	803493	1500	MOGEN DAVID POMEGRANATE 1500ml	1	$10.99	$5.08	$1,975.34	0.03%	15.49%	182	0.02%	15.49%	30	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GFE WINE - FRUIT	803493				$10.99	$5.08	$1,975.34	0.03%		182	0.024%		30	
	953689	355	HIVE OFF ROADING SESSIONS MEAD 355 ml	1	$3.99	$2.63	$1,540.14	0.02%	100.00%	386	0.05%	100.00%	15	1
					$3.99	$2.63	$1,540.14	0.02%		386	0.051%		15	
	097588	375	PACIFIC RIM FRAMBOISE 375ml	X	$13.99	$7.24	$307.78	0.00%	-16.67%	22	0.00%	-16.67%	1	1
					$13.99	$7.24	$307.78	0.00%		22	0.003%		1	
	918392	375	TIETON WIND LTD RELEASE 375ml	X	$13.10	$12.82	$52.40	0.00%	-72.99%	4	0.00%	-50.00%	0	2
					$13.10	$12.82	$52.40	0.00%		4	0.001%		0	
	944535	500	BARGETTO CHAUCERS RASPBERRY 500ml	U	$13.99	$7.18	$41.97	0.00%	100.00%	3	0.00%	100.00%	0	1
					$13.99	$7.18	$41.97	0.00%		3	0.000%		0	
	901624	750	HIVE SUMMER MEAD 750ml	1	$17.95	$11.97	$10,752.05	0.17%	41.82%	599	0.08%	41.82%	50	1
					$17.95	$11.97	$10,752.05	0.17%		599	0.080%		50	
	812000	750	KIKKOMAN PLUM WINE 750ml	1	$8.66	$4.22	$9,538.54	0.15%	24.94%	1,115	0.15%	24.94%	93	2
					$8.66	$4.22	$9,538.54	0.15%		1,115	0.148%		93	
	901587	750	HIVE RASPBERRY PEACH WINE 750ml	1	$16.95	$11.29	$8,898.75	0.14%	53.51%	525	0.07%	53.51%	44	3
					$16.95	$11.29	$8,898.75	0.14%		525	0.070%		44	
	809630	750	BOONES FARM STRAWBERRY HILL 750ml	1	$4.99	$2.58	$5,633.71	0.09%	41.73%	1,129	0.15%	41.73%	94	4

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GFE WINE - FRUIT	809630				$4.99	$2.58	$5,633.71	0.09%		1,129	0.150%		94	
	808580	750	BARGETTO CHAUCERS MEAD 750ml	L	$13.99	$7.18	$5,498.07	0.09%	30.96%	393	0.05%	30.96%	33	5
					$13.99	$7.18	$5,498.07	0.09%		393	0.052%		33	
	808960	750	ARBOR MIST BLACKBERRY MERLOT 750ml	1	$5.99	$3.11	$4,336.76	0.07%	0.40%	724	0.10%	0.40%	60	6
					$5.99	$3.11	$4,336.76	0.07%		724	0.096%		60	
	901579	750	HIVE ZION CURTAIN RASPBERRY WINE 750ml	1	$17.95	$11.97	$3,913.10	0.06%	32.10%	218	0.03%	32.10%	18	7
					$17.95	$11.97	$3,913.10	0.06%		218	0.029%		18	
	901585	750	HIVE PEACH LIQUID SUNSHINE 750ml	1	$13.95	$9.28	$3,864.15	0.06%	31.31%	277	0.04%	31.31%	23	8
					$13.95	$9.28	$3,864.15	0.06%		277	0.037%		23	
	817620	750	WILD VINES BLACKBERRY RED BLEND 750ml	1	$4.99	$2.57	$3,802.38	0.06%	5.11%	762	0.10%	5.11%	64	9
					$4.99	$2.57	$3,802.38	0.06%		762	0.101%		64	
	809000	750	ARBOR MIST EXOTIC FRUIT WH ZIN 750ml	1	$5.99	$3.11	$3,180.69	0.05%	-39.62%	531	0.07%	-59.78%	44	10
					$5.99	$3.11	$3,180.69	0.05%		531	0.070%		44	
	809010	750	ARBOR MIST PEACH CHARDONNAY 750ml	1	$5.99	$3.11	$2,869.21	0.04%	26.13%	479	0.06%	26.13%	40	11
					$5.99	$3.11	$2,869.21	0.04%		479	0.064%		40	
	917338	750	BARGETTO RASPBERRY MEAD 750ml	L	$13.99	$7.18	$2,504.21	0.04%	105.38%	179	0.02%	105.38%	15	12

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GFE WINE - FRUIT	**917338**				$13.99	$7.18	$2,504.21	0.04%		179	0.024%		15	
	901573	**750**	**HIVE BLACK CURRANT WINE 750ml**	**1**	**$14.95**	**$9.95**	**$2,107.95**	**0.03%**	**26.52%**	**141**	**0.02%**	**26.52%**	**12**	**13**
					$14.95	$9.95	$2,107.95	0.03%		141	0.019%		12	
	787500	**750**	**KINSEN PLUM 750ml**	**L**	**$8.11**	**$4.03**	**$1,642.05**	**0.03%**	**-43.92%**	**207**	**0.03%**	**-43.92%**	**17**	**14**
					$8.11	$4.03	$1,642.05	0.03%		207	0.027%		17	
	955239	**750**	**HAKUTSURU PLUM WINE UMESHU 750ml**	**1**	**$13.95**	**$7.03**	**$1,269.45**	**0.02%**	**1236.34%**	**91**	**0.01%**	**1460.00%**	**8**	**15**
					$13.95	$7.03	$1,269.45	0.02%		91	0.012%		8	
	901445	**750**	**SPANISH VALLEY CHERRY WINE 750ml**	**L**	**$14.70**	**$9.78**	**$764.40**	**0.01%**	**62.28%**	**52**	**0.01%**	**51.02%**	**4**	**16**
					$14.70	$9.78	$764.40	0.01%		52	0.007%		4	
	482705	**750**	**MANISCHEWITZ CREAM RED CONCORD 750ml**	**L**	**$5.04**	**$2.60**	**$10.08**	**0.00%**	**-90.38%**	**2**	**0.00%**	**-90.38%**	**0**	**17**
					$5.04	$2.60	$10.08	0.00%		2	0.000%		0	
	Total						**$114,115.37**		**12.14%**	**12,448**		**2.15%**	**1,403**	

Class Summary

GFE

Bottle Sales	12,448	**Gross Sales**	$114,115.37	**Total Items in Class**	33
% of Bottle Sales	0.37%	**% of Gross Sales**	0.28%	**Share/Item**	0.33

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GFL WINE - COOLER														
	884064	**295**	**DAILYS FROZEN STRAWBERRY 295ml**	**1**	**$2.15**	**$1.10**	**$10,932.75**	**0.74%**	**600.57%**	**5,085**	**0.76%**	**600.57%**	**167**	**1**
					$2.15	$1.10	$10,932.75	0.74%		5,085	0.757%		167	
	884026	**295**	**DAILYS FROZEN PEACH ON THE BEACH 295ml**	**1**	**$2.15**	**$1.10**	**$9,864.20**	**0.67%**	**27.91%**	**4,588**	**0.68%**	**27.91%**	**150**	**2**
					$2.15	$1.10	$9,864.20	0.67%		4,588	0.683%		150	
	884051	**295**	**DAILYS FROZEN MARGARITA 295ml**	**D**	**$2.15**	**$1.10**	**$6,716.60**	**0.45%**	**83.19%**	**3,124**	**0.47%**	**83.19%**	**102**	**3**
					$2.15	$1.10	$6,716.60	0.45%		3,124	0.465%		102	
	Total						**$27,513.55**		**91.99%**	**12,797**		**91.99%**	**419**	

Class Summary

GFL

Bottle Sales	12,797	**Gross Sales**	$27,513.55	**Total Items in Class**	5
% of Bottle Sales	0.38%	**% of Gross Sales**	0.07%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GFS WINE - SANGRIA														
	404115	1000	CRUZ GARCIA SANGRIA RED 1000ml	1	$6.99	$3.64	$7,433.64	0.08%	-5.66%	1,068	0.15%	-5.66%	119	1
					$6.99	$3.64	$7,433.64	0.08%		1,068	0.151%		119	
	882306	1500	CARLO ROSSI SPANADA SANGRIA 1500ml	1	$6.99	$3.57	$8,695.11	0.10%	-1.90%	1,253	0.18%	-1.90%	209	1
					$6.99	$3.57	$8,695.11	0.10%		1,253	0.178%		209	
	886085	250	FLIP FLOP FIZZY SANGRIA 250ml	D	$2.99	$1.55	$358.80	0.00%	100.00%	120	0.02%	100.00%	3	1
					$2.99	$1.55	$358.80	0.00%		120	0.017%		3	
	882300	4000	CARLO ROSSI SANGRIA 4000ml	1	$13.99	$7.21	$22,942.01	0.26%	-13.73%	1,663	0.24%	-13.73%	739	1
					$13.99	$7.21	$22,942.01	0.26%		1,663	0.236%		739	
	891002	5000	PETER VELLA MOSCATO SANGRIA 5000ml	1	$15.99	$8.28	$43,932.80	0.49%	-18.50%	2,764	0.39%	-18.50%	1,536	1
					$15.99	$8.28	$43,932.80	0.49%		2,764	0.392%		1,536	
	886300	5000	FRANZIA FRUITY RED SANGRIA HOU 5000ml	1	$16.99	$8.81	$29,019.26	0.33%	-23.41%	1,726	0.24%	-23.41%	959	2
					$16.99	$8.81	$29,019.26	0.33%		1,726	0.245%		959	
	891000	5000	PETER VELLA SANGRIA 5000ml	1	$15.99	$8.28	$26,719.47	0.30%	-26.44%	1,681	0.24%	-26.44%	934	3

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GFS WINE - SANGRIA	**891000**				$15.99	$8.28	$26,719.47	0.30%		1,681	0.238%		934	
	Total						**$139,101.09**		**-20.98%**	**10,275**		**-26.77%**	**4,498**	

Class Summary

GFS

Bottle Sales	10,275	**Gross Sales**	$139,101.09	**Total Items in Class**	8
% of Bottle Sales	0.30%	**% of Gross Sales**	0.34%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GLC CIDER - BASIC														
	901637	355	ANGRY ORCHARD CRISP APPLE HRD CDR 355 ml	1	$2.15	$1.11	$36,188.80	0.39%	42.40%	16,832	0.46%	42.40%	664	1
					$2.15	$1.11	$36,188.80	0.39%		16,832	0.464%		664	
	901695	355	STELLA ARTOIS CIDRE 355ml	1	$2.85	$1.48	$8,977.50	0.10%	12.52%	3,150	0.09%	12.52%	124	2
					$2.85	$1.48	$8,977.50	0.10%		3,150	0.087%		124	
	902176	355	WANDERING AENGUS BLOOM CIDER 355ml	1	$2.50	$1.21	$6,332.50	0.07%	968.70%	2,533	0.07%	968.70%	100	3
					$2.50	$1.21	$6,332.50	0.07%		2,533	0.070%		100	
	901656	355	HIVE STINGER HARD APPLE CIDER 355 ml	1	$4.00	$2.64	$3,920.00	0.04%	13.94%	980	0.03%	97.98%	39	4
					$4.00	$2.64	$3,920.00	0.04%		980	0.027%		39	
	902930	355	ORIGINAL SIN BLACK WIDOW CIDER 355ml	1	$2.05	$1.33	$3,470.65	0.04%	100.00%	1,693	0.05%	100.00%	67	5
					$2.05	$1.33	$3,470.65	0.04%		1,693	0.047%		67	
	901742	355	ANGRY ORCHARD CRISP APPLE HRD CANS 355ml	1	$2.15	$1.11	$3,151.90	0.03%	-53.60%	1,466	0.04%	-53.60%	58	6
					$2.15	$1.11	$3,151.90	0.03%		1,466	0.040%		58	
	954391	355	ACE JOKER DRY CIDER CAN 355 ml	1	$2.30	$1.19	$2,969.30	0.03%	55.82%	1,291	0.04%	55.82%	51	7
					$2.30	$1.19	$2,969.30	0.03%		1,291	0.036%		51	
	951775	355	YELLOW BELLY CIDER BARREL AGED 355 ml	X	$2.99	$1.96	$20.93	0.00%	-99.67%	7	0.00%	-99.67%	0	8
					$2.99	$1.96	$20.93	0.00%		7	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GLC CIDER - BASIC	953984	473	MTN WEST RUBY HARD CIDER CANS 473ml	1	$5.05	$3.35	$12,281.60	0.13%	7.14%	2,432	0.07%	7.14%	128	1
					$5.05	$3.35	$12,281.60	0.13%		2,432	0.067%		128	
	908923	500	STRONGBOW HARD DRY CIDER 500 ml	1	$2.59	$1.34	$20,738.13	0.22%	20.05%	8,007	0.22%	20.05%	445	1
					$2.59	$1.34	$20,738.13	0.22%		8,007	0.221%		445	
	918509	500	MTN WEST RUBY HARD CIDER 500ml	D	$6.05	$3.98	$5,856.40	0.06%	30.96%	968	0.03%	30.96%	54	2
					$6.05	$3.98	$5,856.40	0.06%		968	0.027%		54	
	918788	500	MAGNERS ORGINAL IRISH CIDER 500 ml	1	$2.55	$1.32	$3,605.70	0.04%	64.24%	1,414	0.04%	64.24%	79	3
					$2.55	$1.32	$3,605.70	0.04%		1,414	0.039%		79	
	918550	500	MTN WEST 7 MILE HARDCIDER 500ml	D	$5.05	$3.31	$25.25	0.00%	100.00%	5	0.00%	100.00%	0	4
					$5.05	$3.31	$25.25	0.00%		5	0.000%		0	
	918810	550	SAMUEL SMITH PERRY PEAR CIDER 550 ml	X	$4.64	$2.21	$1,605.44	0.02%	399.84%	346	0.01%	363.22%	21	1
					$4.64	$2.21	$1,605.44	0.02%		346	0.010%		21	
	916679	550	SAMUEL SMITH ORGANIC CIDER 550ml	D	$4.64	$2.21	$1,044.00	0.01%	-23.31%	225	0.01%	-28.93%	14	2
					$4.64	$2.21	$1,044.00	0.01%		225	0.006%		14	
	951269	750	CLAQUE PEPIN NORMAND CIDER BRUT 750ml	L	$10.99	$6.88	$1,175.93	0.01%	100.00%	107	0.00%	100.00%	9	1
					$10.99	$6.88	$1,175.93	0.01%		107	0.003%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GLC CIDER - BASIC	**950542**	**750**	**TXOPINONDO CIDRE 750ml**	**L**	**$13.71**	**$6.92**	**$1,151.64**	**0.01%**	**559.95%**	**84**	**0.00%**	**520.00%**	**7**	**2**
					$13.71	$6.92	$1,151.64	0.01%		84	0.002%		7	
	Total						**$112,515.67**		**2.28%**	**41,540**		**-2.22%**	**1,859**	

Class Summary

GLC

Bottle Sales	41,540	**Gross Sales**	$112,515.67	**Total Items in Class**	21
% of Bottle Sales	1.22%	**% of Gross Sales**	0.28%	**Share/Item**	0.21

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GLM CIDER - FLAVORED														
	951558	355	INCLINE CIDER MARIONBERRY 355 ml	1	$2.42	$1.16	$11,093.28	0.32%	45.43%	4,584	0.37%	45.43%	181	1
					$2.42	$1.16	$11,093.28	0.32%		4,584	0.367%		181	
	953401	355	ANGRY ORCHARD ROSE CIDER 355 ml	1	$2.15	$1.11	$7,830.30	0.22%	4.83%	3,642	0.29%	4.83%	144	2
					$2.15	$1.11	$7,830.30	0.22%		3,642	0.292%		144	
	900888	355	WOODCHUCK HARD CIDER PEARSECCO 355ml	1	$2.49	$1.29	$7,472.49	0.21%	87.21%	3,001	0.24%	87.21%	118	3
					$2.49	$1.29	$7,472.49	0.21%		3,001	0.240%		118	
	952138	355	INCLINE CIDER LEGEND LEMONGRASS 355 ml	1	$2.42	$1.16	$6,093.56	0.17%	37.94%	2,518	0.20%	37.94%	99	4
					$2.42	$1.16	$6,093.56	0.17%		2,518	0.202%		99	
	949677	355	ACE PINEAPPLE CIDER 355ml	1	$2.45	$1.27	$5,252.80	0.15%	17.65%	2,144	0.17%	17.65%	85	5
					$2.45	$1.27	$5,252.80	0.15%		2,144	0.172%		85	
	944036	355	ACE PERRY CIDER 355ml	L	$2.25	$1.16	$5,091.75	0.14%	23.42%	2,263	0.18%	23.42%	89	6
					$2.25	$1.16	$5,091.75	0.14%		2,263	0.181%		89	
	918977	355	WYDER'S PRICKLY PINEAPPLE CIDER 355 ml	1	$2.25	$1.16	$3,714.75	0.11%	24.54%	1,651	0.13%	24.54%	65	7
					$2.25	$1.16	$3,714.75	0.11%		1,651	0.132%		65	
	901694	355	HIVE STINGER CIDER HUCKL/MINT/AUT 355 ml	L	$4.99	$3.31	$2,779.43	0.08%	100.00%	557	0.04%	100.00%	22	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GLM CIDER - FLAVORED	901694				$4.99	$3.31	$2,779.43	0.08%		557	0.045%		22	
	901687	355	HIVE RASP STINGER HARD CIDER 355 ml	1	$4.95	$3.28	$2,633.40	0.07%	37.96%	532	0.04%	149.43%	21	9
					$4.95	$3.28	$2,633.40	0.07%		532	0.043%		21	
	918720	355	STEM CIDERS CHILE GUAVA APPLE CIDER355ml	1	$2.25	$1.47	$1,984.50	0.06%	100.00%	882	0.07%	100.00%	35	10
					$2.25	$1.47	$1,984.50	0.06%		882	0.071%		35	
	918736	355	STEM CIDERS SEASONAL LINE 355ml	1	$2.25	$1.47	$1,730.25	0.05%	100.00%	769	0.06%	100.00%	30	11
					$2.25	$1.47	$1,730.25	0.05%		769	0.062%		30	
	902929	355	ORIGINAL SIN ROSE HARD CIDER 355ml	1	$2.05	$1.33	$1,293.55	0.04%	100.00%	631	0.05%	100.00%	25	12
					$2.05	$1.33	$1,293.55	0.04%		631	0.051%		25	
	902863	355	BIG B'S LAZY DAZE HARD CIDER LEMO 355 ml	1	$2.33	$1.52	$757.25	0.02%	100.00%	325	0.03%	100.00%	13	13
					$2.33	$1.52	$757.25	0.02%		325	0.026%		13	
	919081	355	YELLOW BELLY CIDER LEMON BASIL SN 355 ml	X	$2.99	$1.96	$14.95	0.00%	-80.00%	5	0.00%	-80.00%	0	14
					$2.99	$1.96	$14.95	0.00%		5	0.000%		0	
	955327	355	BON VIV SPIKED SELTZER PRKLY PEAR 355ml	D	$2.05	$1.05	$14.35	0.00%	-99.51%	7	0.00%	-99.51%	0	15
					$2.05	$1.05	$14.35	0.00%		7	0.001%		0	
	953985	473	MTN WEST COTTONWOOD DRY HOP CANS 473ml	1	$5.05	$3.35	$5,620.65	0.16%	26.53%	1,113	0.09%	26.53%	58	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GLM CIDER - FLAVORED	**953985**				$5.05	$3.35	$5,620.65	0.16%		1,113	0.089%		58	
	902702	**473**	**MTN WEST SWEET ALICE CAN 473ml**	**1**	**$5.05**	**$3.35**	**$484.80**	**0.01%**	**100.00%**	**96**	**0.01%**	**100.00%**	**5**	**2**
					$5.05	$3.35	$484.80	0.01%		96	0.008%		5	
	918790	**500**	**MTN WEST DESOLATION HARD CIDER 500 ml**	**1**	**$6.05**	**$3.98**	**$2,692.25**	**0.08%**	**-6.70%**	**445**	**0.04%**	**-6.70%**	**25**	**1**
					$6.05	$3.98	$2,692.25	0.08%		445	0.036%		25	
	918659	**500**	**MTN WEST COTTONWOOD DRY HOP 500 ml**	**D**	**$6.05**	**$3.98**	**$2,317.15**	**0.07%**	**0.21%**	**383**	**0.03%**	**0.21%**	**21**	**2**
					$6.05	$3.98	$2,317.15	0.07%		383	0.031%		21	
	955578	**550**	**INCLINE CIDER WHITE PEACH 550 ml**	**1**	**$4.99**	**$2.42**	**$7,719.53**	**0.22%**	**18.01%**	**1,547**	**0.12%**	**18.01%**	**95**	**1**
					$4.99	$2.42	$7,719.53	0.22%		1,547	0.124%		95	
	Total						**$76,590.99**		**28.16%**	**27,095**		**26.15%**	**1,131**	

Class Summary

GLM

Bottle Sales	27,095	**Gross Sales**	$76,590.99	**Total Items in Class**	25
% of Bottle Sales	0.79%	**% of Gross Sales**	0.19%	**Share/Item**	0.25

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GPW SAKE - DOMESTIC														
	097063	1500	GEKKEIKAN SAKE GLASS 1500ml	1	$11.99	$4.80	$6,924.45	0.19%	57.36%	591	0.24%	57.36%	99	1
					$11.99	$4.80	$6,924.45	0.19%		591	0.244%		99	
	097065	18000	GEKKEIKAN SAKE 18000ml	1	$79.00	$38.18	$11,143.00	0.30%	101.54%	141	0.06%	101.54%	282	1
					$79.00	$38.18	$11,143.00	0.30%		141	0.058%		282	
	097831	18000	SHO CHIKU BAI SAKE 18000ml	1	$76.18	$36.68	$4,342.26	0.12%	47.73%	57	0.02%	47.73%	114	2
					$76.18	$36.68	$4,342.26	0.12%		57	0.024%		114	
	097577	19000	OZEKI SAKE 19000ml	L	$87.63	$40.95	$613.41	0.02%	-10.00%	7	0.00%	-10.00%	15	1
					$87.63	$40.95	$613.41	0.02%		7	0.003%		15	
	902227	250	YOMI SAKE JUNMAI GINJO CAN 250 ml	1	$4.95	$2.53	$2,376.00	0.06%	120.09%	480	0.20%	120.09%	13	1
					$4.95	$2.53	$2,376.00	0.06%		480	0.198%		13	
	097067	3000	GEKKEIKAN SAKE 3000ml	1	$18.99	$9.25	$5,848.92	0.16%	-55.78%	308	0.13%	-60.43%	103	1
					$18.99	$9.25	$5,848.92	0.16%		308	0.127%		103	
	092674	700	TAKARA MIRIN 700 ml	L	$7.93	$3.91	$539.24	0.01%	46.55%	68	0.03%	46.55%	5	1
					$7.93	$3.91	$539.24	0.01%		68	0.028%		5	
	911256	750	MOMOKAWA PEARL SAKE 750ml	1	$11.99	$7.60	$13,677.63	0.37%	29.09%	1,137	0.47%	-5.36%	95	1
					$11.99	$7.60	$13,677.63	0.37%		1,137	0.470%		95	
	910657	750	MOMOKAWA DIAMOND SAKE 750ml	1	$11.99	$7.60	$10,779.02	0.29%	35.62%	898	0.37%	-0.57%	75	2

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GPW SAKE - DOMESTIC	910657				$11.99	$7.60	$10,779.02	0.29%		898	0.371%		75	
	910519	750	MOMOKAWA SILVER SAKE 750ml	1	$11.99	$7.60	$7,793.50	0.21%	32.31%	650	0.27%	-3.00%	54	3
					$11.99	$7.60	$7,793.50	0.21%		650	0.268%		54	
	097064	750	GEKKEIKAN SAKE 750ml	1	$6.99	$3.45	$4,584.99	0.13%	-38.07%	665	0.27%	-55.79%	55	4
					$6.99	$3.45	$4,584.99	0.13%		665	0.275%		55	
	097530	750	MOONSTONE ASIAN PEAR SAKE 750ml	L	$12.95	$6.52	$3,729.60	0.10%	234.06%	288	0.12%	234.06%	24	5
					$12.95	$6.52	$3,729.60	0.10%		288	0.119%		24	
	906772	750	MOONSTONE LEMON GRASS COCONUT 750ml	X	$12.95	$6.52	$1,515.15	0.04%	699.86%	117	0.05%	883.33%	10	6
					$12.95	$6.52	$1,515.15	0.04%		117	0.048%		10	
	914698	750	G JOY GENSHU SAKE 750ml	L	$20.02	$10.15	$1,461.46	0.04%	118.81%	73	0.03%	118.81%	6	7
					$20.02	$10.15	$1,461.46	0.04%		73	0.030%		6	
	097533	750	MOONSTONE PLUM SAKE 750ml	L	$9.95	$4.92	$1,184.05	0.03%	131.25%	119	0.05%	131.25%	10	8
					$9.95	$4.92	$1,184.05	0.03%		119	0.049%		10	
	907972	750	MOMOKAWA ORGANIC JUNMAI SAKE 750ml	L	$15.95	$8.11	$574.20	0.02%	-21.14%	36	0.01%	-26.09%	3	9
					$15.95	$8.11	$574.20	0.02%		36	0.015%		3	
	910518	750	MOMOKAWA RUBY SAKE 750ml	X	$13.99	$7.07	$223.84	0.01%	-75.38%	16	0.01%	-75.38%	1	10

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GPW SAKE - DOMESTIC	**910518**				$13.99	$7.07	$223.84	0.01%		16	0.007%		1	
	Total						**$77,310.72**		**34.75%**	**5,651**		**5.07%**	**964**	

Class Summary

GPW	**Bottle Sales**	5,651	**Gross Sales**	$77,310.72	**Total Items in Class** 17
	% of Bottle Sales	0.17%	**% of Gross Sales**	0.19%	**Share/Item** 0.17

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GPX SAKE - IMPORTED														
	917973	1800	TOZAI TYPHOON 1800ml	L	$28.95	$14.78	$521.10	0.02%	50.00%	18	0.01%	50.00%	4	1
					$28.95	$14.78	$521.10	0.02%		18	0.011%		4	
	727550	250	GEKKEIKAN ZIPANG SPARKLING SAK 250ml	1	$6.99	$3.56	$2,712.12	0.09%	32.92%	388	0.23%	32.92%	11	1
					$6.99	$3.56	$2,712.12	0.09%		388	0.232%		11	
	098016	300	YAEGAKE SAKE 300 ml	L	$6.49	$3.37	$5,204.98	0.18%	103.58%	802	0.48%	87.89%	27	1
					$6.49	$3.37	$5,204.98	0.18%		802	0.480%		27	
	092963	720	TOZAI SNOW MAIDEN JUNMAI NIGOR 720ml	1	$15.95	$9.29	$18,342.50	0.62%	11.73%	1,150	0.69%	11.73%	92	1
					$15.95	$9.29	$18,342.50	0.62%		1,150	0.688%		92	
	911255	720	HAKUTSURU JUNMAI DAIGINJO SHO UNE 720 ml	L	$27.99	$14.38	$9,460.62	0.32%	33.18%	338	0.20%	28.42%	27	2
					$27.99	$14.38	$9,460.62	0.32%		338	0.202%		27	
	913494	720	RIHAKU WANDERING POET 720ml	L	$34.95	$18.23	$8,388.00	0.29%	243.75%	240	0.14%	243.75%	19	3
					$34.95	$18.23	$8,388.00	0.29%		240	0.144%		19	
	913492	720	RIHAKU DREAMY CLOUDS 720ml	L	$23.95	$12.38	$7,256.85	0.25%	226.83%	303	0.18%	226.83%	24	4
					$23.95	$12.38	$7,256.85	0.25%		303	0.181%		24	
	913493	720	AMA NO TO HEAVEN'S DOOR 720ml	L	$32.95	$17.16	$6,688.85	0.23%	920.00%	203	0.12%	920.00%	16	5
					$32.95	$17.16	$6,688.85	0.23%		203	0.121%		16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GPX SAKE - IMPORTED	913495	720	GINGA SHUZUKU DIVINE DROPLETS 720ml	L	$79.27	$41.80	$5,073.28	0.17%	512.50%	64	0.04%	512.50%	5	6
					$79.27	$41.80	$5,073.28	0.17%		64	0.038%		5	
	092974	720	TY KU SAKE JUNMAI WHITE 720 ml	L	$15.99	$8.13	$4,924.92	0.17%	79.12%	308	0.18%	79.12%	25	7
					$15.99	$8.13	$4,924.92	0.17%		308	0.184%		25	
	917974	720	TOZAI BLOSSOM OF PEACE PLUM 720ml	L	$17.95	$9.18	$3,823.35	0.13%	70.69%	213	0.13%	70.69%	17	8
					$17.95	$9.18	$3,823.35	0.13%		213	0.127%		17	
	092958	720	TY KU SAKE BLACK JUNMAI GINJO 720 ml	L	$23.99	$12.38	$2,998.75	0.10%	53.13%	125	0.07%	53.13%	10	9
					$23.99	$12.38	$2,998.75	0.10%		125	0.075%		10	
	920708	720	YOSHI NO GAWA WINTER WARRIOR 720 ml	L	$18.89	$9.69	$2,436.81	0.08%	324.71%	129	0.08%	324.71%	10	10
					$18.89	$9.69	$2,436.81	0.08%		129	0.077%		10	
	916313	720	TOZAI LIVING JEWEL 720ml	L	$18.95	$9.72	$2,406.65	0.08%	235.29%	127	0.08%	235.29%	10	11
					$18.95	$9.72	$2,406.65	0.08%		127	0.076%		10	
	917975	720	KONTEKI TEARS OF DAWN 720ml	L	$38.95	$20.35	$2,298.05	0.08%	-68.85%	59	0.04%	-68.85%	5	12
					$38.95	$20.35	$2,298.05	0.08%		59	0.035%		5	
	939014	720	TY KU CUCUMBER JUNMAI 720ml	L	$15.99	$8.13	$2,126.67	0.07%	87.62%	133	0.08%	87.62%	11	13
					$15.99	$8.13	$2,126.67	0.07%		133	0.080%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
GPX SAKE - IMPORTED	914704	720	MANTENSEI STAR FILLED SKY 720ml	L	$33.95	$17.69	$1,867.25	0.06%	4500.00%	55	0.03%	4500.00%	4	14
					$33.95	$17.69	$1,867.25	0.06%		55	0.033%		4	
	905121	720	CHIYONOSONO SACRED POWER SAKE 720ml	L	$41.95	$21.95	$1,845.80	0.06%	3900.00%	44	0.03%	3900.00%	4	15
					$41.95	$21.95	$1,845.80	0.06%		44	0.026%		4	
	918482	720	TAKATENJIN SWORD OF THE SUN 720ml	L	$28.25	$14.66	$1,779.75	0.06%	856.30%	63	0.04%	880.00%	5	16
					$28.25	$14.66	$1,779.75	0.06%		63	0.038%		5	
	905475	720	TENTAKA HAWK IN THE -HEAVENS 720ml	L	$30.95	$16.10	$1,733.20	0.06%	100.00%	56	0.03%	100.00%	4	17
					$30.95	$16.10	$1,733.20	0.06%		56	0.034%		4	
	918549	720	TOZAI WELL OF WISDOM GINJO 720 ml	L	$24.95	$12.91	$1,372.25	0.05%	-13.64%	55	0.03%	-13.64%	4	18
					$24.95	$12.91	$1,372.25	0.05%		55	0.033%		4	
	918480	720	RIHAKU DANCE OF DISCOVERY JUNMAI 720ml	L	$23.95	$12.38	$1,029.85	0.04%	-36.36%	43	0.03%	-36.36%	3	19
					$23.95	$12.38	$1,029.85	0.04%		43	0.026%		3	
	918023	720	KONTEKI PEARLS OF SIMPLICITY 720ml	L	$38.95	$20.35	$1,012.70	0.03%	1600.00%	26	0.02%	1600.00%	2	20
					$38.95	$20.35	$1,012.70	0.03%		26	0.016%		2	
	092419	720	GEKKEIKAN SUZAKU GINJO SAKE 720ml	L	$22.99	$11.89	$275.88	0.01%	100.00%	12	0.01%	100.00%	1	21
					$22.99	$11.89	$275.88	0.01%		12	0.007%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
GPX SAKE - IMPORTED	**092417**	**720**	**GEKKEIKAN NIGORI SAKE 720ml**	**L**	**$13.99**	**$7.10**	**$83.94**	**0.00%**	**100.00%**	**6**	**0.00%**	**100.00%**	**0**	**22**
					$13.99	$7.10	$83.94	0.00%		6	0.004%		0	
	097574	**750**	**OZEKI SAKE 750ml**	**1**	**$6.95**	**$3.32**	**$2,842.70**	**0.10%**	**71.18%**	**418**	**0.25%**	**71.18%**	**35**	**1**
					$6.95	$3.32	$2,842.70	0.10%		418	0.250%		35	
	Total						**$98,506.82**		**80.20%**	**5,378**		**65.65%**	**376**	

Class Summary

GPX

Bottle Sales	5,378	**Gross Sales**	$98,506.82	**Total Items in Class**	28
% of Bottle Sales	0.16%	**% of Gross Sales**	0.24%	**Share/Item**	0.28

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHC SPARKLING WINE - FLAVORED														
	918852	**250**	**HOXIE SPRITZER LEMON GINGER ROSÉ 250 ml**	**X**	**$2.99**	**$1.51**	**$1,955.46**	**0.35%**	**-43.24%**	**654**	**0.54%**	**-43.24%**	**18**	**1**
					$2.99	$1.51	$1,955.46	0.35%		654	0.544%		18	
	733018	**250**	**FRICO LAMBRUSCO CAN 250 ml**	**1**	**$2.59**	**$1.29**	**$1,787.10**	**0.32%**	**41.89%**	**690**	**0.57%**	**41.89%**	**19**	**2**
					$2.59	$1.29	$1,787.10	0.32%		690	0.574%		19	
	887368	**355**	**HOUSE WINE TROPICAL SPRITZ 355ml**	**1**	**$5.59**	**$2.93**	**$6,031.61**	**1.08%**	**80.78%**	**1,079**	**0.90%**	**80.78%**	**43**	**1**
					$5.59	$2.93	$6,031.61	1.08%		1,079	0.897%		43	
	887367	**355**	**HOUSE WINE LEMON LIME SPRITZ 355ml**	**D**	**$5.59**	**$2.93**	**$3,186.30**	**0.57%**	**-26.85%**	**570**	**0.47%**	**-26.85%**	**22**	**2**
					$5.59	$2.93	$3,186.30	0.57%		570	0.474%		22	
	775861	**375**	**STE CHAPELLE BLOOD ORANGE SPRITZ 375ml**	**1**	**$5.63**	**$2.92**	**$5,900.24**	**1.05%**	**100.00%**	**1,048**	**0.87%**	**100.00%**	**44**	**1**
					$5.63	$2.92	$5,900.24	1.05%		1,048	0.871%		44	
	Total						**$18,860.71**		**-17.53%**	**4,041**		**-17.96%**	**146**	

Class Summary

IHC	**Bottle Sales**	4,041	**Gross Sales**	$18,860.71	**Total Items in Class**	9
	% of Bottle Sales	0.12%	**% of Gross Sales**	0.05%	**Share/Item**	0.09

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHF SPARKLING WINE - COLD DUCK & PINK														
	744640	**750**	**COOKS SWEET ROSE SPARKLING WINE 750ml**	**1**	**$8.99**	**$4.70**	**$7,479.68**	**0.68%**	**-10.48%**	**832**	**0.51%**	**-10.48%**	**69**	**1**
					$8.99	$4.70	$7,479.68	0.68%		832	0.511%		69	
	763550	**750**	**ANDRE BLUSH CHAMPAGNE 750ml**	**1**	**$7.99**	**$4.17**	**$4,945.96**	**0.46%**	**-11.14%**	**628**	**0.39%**	**-11.14%**	**52**	**2**
					$7.99	$4.17	$4,945.96	0.46%		628	0.386%		52	
	768650	**750**	**ANDRE COLD DUCK 750ml**	**1**	**$7.99**	**$4.17**	**$3,491.63**	**0.32%**	**-25.81%**	**437**	**0.27%**	**-25.81%**	**36**	**3**
					$7.99	$4.17	$3,491.63	0.32%		437	0.269%		36	
	Total						**$15,917.27**		**-13.52%**	**1,897**		**-13.25%**	**158**	

Class Summary

IHF	**Bottle Sales**	1,897	**Gross Sales**	$15,917.27	**Total Items in Class**	3
	% of Bottle Sales	0.06%	**% of Gross Sales**	0.04%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHI SPARKLING WINE - SPUMANTE & DEMI-SEC														
	769925	750	COOKS SPUMANTE 750ml	1	$8.99	$4.70	$14,967.90	0.37%	13.07%	1,674	0.40%	13.07%	140	1
					$8.99	$4.70	$14,967.90	0.37%		1,674	0.396%		140	
	729155	750	MARTINI & ROSSI ASTI SPUMANTE 750ml	1	$14.99	$7.90	$13,565.50	0.34%	18.17%	914	0.22%	18.17%	76	2
					$14.99	$7.90	$13,565.50	0.34%		914	0.216%		76	
	769005	750	BAREFOOT BUBBLY MOSCATO 750ml	1	$13.99	$7.37	$9,401.43	0.24%	15.68%	681	0.16%	15.68%	57	3
					$13.99	$7.37	$9,401.43	0.24%		681	0.161%		57	
	768955	750	BALLATORE MOSCATO ROSE 750ml	1	$11.99	$6.30	$6,192.91	0.15%	-17.93%	521	0.12%	-17.93%	43	4
					$11.99	$6.30	$6,192.91	0.15%		521	0.123%		43	
	768950	750	BALLATORE GRAN SPUMANTE 750ml	1	$11.99	$6.30	$5,479.58	0.14%	-19.96%	466	0.11%	-19.96%	39	5
					$11.99	$6.30	$5,479.58	0.14%		466	0.110%		39	
	768600	750	ANDRE SPUMANTE 750ml	1	$7.99	$4.17	$4,642.19	0.12%	5.87%	581	0.14%	5.87%	48	6
					$7.99	$4.17	$4,642.19	0.12%		581	0.138%		48	
	915635	750	FLARE DE MOSCATEL 750ml	X	$12.99	$6.50	$480.63	0.01%	179.50%	37	0.01%	242.86%	3	7
					$12.99	$6.50	$480.63	0.01%		37	0.009%		3	
	710910	750	MOET NECTAR IMPERIAL 750ml	L	$52.99	$28.03	$423.92	0.01%	100.00%	8	0.00%	100.00%	1	8
					$52.99	$28.03	$423.92	0.01%		8	0.002%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHI SPARKLING WINE - SPUMANTE & DEMI-SEC	**758800**	**750**	**SCHRAMSBERG CREMANT D-SEC'16 750ml**	**X**	**$42.67**	**$22.42**	**$341.36**	**0.01%**	**380.45%**	**8**	**0.00%**	**500.00%**	**1**	**9**
					$42.67	$22.42	$341.36	0.01%		8	0.002%		1	
	727510	**750**	**GANCIA ASTI 750ml**	**L**	**$12.99**	**$6.83**	**$155.88**	**0.00%**	**-17.39%**	**12**	**0.00%**	**-17.39%**	**1**	**10**
					$12.99	$6.83	$155.88	0.00%		12	0.003%		1	
	Total						**$55,651.30**		**1.41%**	**4,902**		**1.21%**	**409**	

Class Summary

IHI

Bottle Sales	4,902	**Gross Sales**	$55,651.30	**Total Items in Class**	12
% of Bottle Sales	0.14%	**% of Gross Sales**	0.14%	**Share/Item**	0.12

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHL SPARKLING WINE - EXTRA DRY														
	744403	1500	COOKS EXTRA DRY SPARKLING WINE 1500ml	1	$14.99	$7.82	$20,307.14	0.27%	8.92%	1,366	0.19%	0.53%	228	1
					$14.99	$7.82	$20,307.14	0.27%		1,366	0.193%		228	
	752005	1500	KORBEL EXTRA DRY CHAMPAGNE 1500ml	1	$29.99	$15.80	$1,169.61	0.02%	-44.44%	39	0.01%	-44.44%	7	2
					$29.99	$15.80	$1,169.61	0.02%		39	0.006%		7	
	727225	1500	FREIXENET CORDON NEGRO X-DRY 1500ml	U	$29.99	$14.98	$299.90	0.00%	-89.36%	10	0.00%	-89.36%	2	3
					$29.99	$14.98	$299.90	0.00%		10	0.001%		2	
	744400	750	COOKS EXTRA DRY SPARKLING WINE 750ml	1	$6.98	$3.64	$29,804.30	0.40%	-13.84%	4,279	0.61%	-13.84%	357	1
					$6.98	$3.64	$29,804.30	0.40%		4,279	0.606%		357	
	741200	750	ANDRE EXTRA DRY CHAMPAGNE 750ml	1	$7.99	$4.17	$18,493.08	0.25%	21.45%	2,328	0.33%	21.45%	194	2
					$7.99	$4.17	$18,493.08	0.25%		2,328	0.329%		194	
	752010	750	KORBEL EXTRA DRY CHAMPAGNE 750ml	1	$14.99	$7.89	$15,506.93	0.21%	39.47%	1,039	0.15%	39.47%	87	3
					$14.99	$7.89	$15,506.93	0.21%		1,039	0.147%		87	
	769000	750	BAREFOOT BUBBLY CHARDONNAY X-DRY 750ml	1	$13.99	$7.37	$3,413.71	0.05%	-34.18%	253	0.04%	-34.18%	21	4
					$13.99	$7.37	$3,413.71	0.05%		253	0.036%		21	
	710806	750	MOET IMPERIAL BRUT CHAMPAGNE 750ml	1	$49.99	$26.44	$2,299.54	0.03%	100.00%	46	0.01%	100.00%	4	5
					$49.99	$26.44	$2,299.54	0.03%		46	0.007%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHL SPARKLING WINE - EXTRA DRY	**756310**	**750**	**MUMM NAPA CUVEE M 750ml**	**L**	**$21.99**	**$11.62**	**$1,583.28**	**0.02%**	**250.00%**	**72**	**0.01%**	**250.00%**	**6**	**6**
					$21.99	$11.62	$1,583.28	0.02%		72	0.010%		6	
	915372	**750**	**SEGURA VIUDAS EXTRA DRY 750ml**	**L**	**$11.99**	**$6.00**	**$1,222.98**	**0.02%**	**-6.45%**	**102**	**0.01%**	**-6.45%**	**9**	**7**
					$11.99	$6.00	$1,222.98	0.02%		102	0.014%		9	
	729498	**750**	**MIONETTO VALDO PROSECCO DOCG 750ml**	**L**	**$17.79**	**$9.00**	**$1,067.40**	**0.01%**	**117.65%**	**60**	**0.01%**	**117.65%**	**5**	**8**
					$17.79	$9.00	$1,067.40	0.01%		60	0.008%		5	
	913359	**750**	**ROTARI TERLANTO ARTE BRUT 750ml**	**X**	**$14.99**	**$7.50**	**$179.88**	**0.00%**	**8.79%**	**12**	**0.00%**	**40.00%**	**1**	**9**
					$14.99	$7.50	$179.88	0.00%		12	0.002%		1	
	Total						**$95,347.75**		**-5.39%**	**9,606**		**3.65%**	**918**	

Class Summary

IHL

Bottle Sales	9,606	**Gross Sales**	$95,347.75	**Total Items in Class**	12
% of Bottle Sales	0.28%	**% of Gross Sales**	0.23%	**Share/Item**	0.12

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS														
	744200	1500	COOKS BRUT SPARKLING WINE 1500ml	1	$12.99	$6.76	$58,386.24	0.21%	17.23%	4,506	0.26%	17.23%	751	1
					$12.99	$6.76	$58,386.24	0.21%		4,506	0.255%		751	
	751400	1500	KORBEL BRUT CHAMPAGNE 1500ml	1	$29.99	$15.80	$4,078.64	0.01%	24.51%	136	0.01%	24.51%	23	2
					$29.99	$15.80	$4,078.64	0.01%		136	0.008%		23	
	916722	1500	SEGURA VIUDAS BRUT RESERVA 1500ml	L	$22.57	$11.48	$2,031.30	0.01%	15.89%	90	0.01%	15.89%	15	3
					$22.57	$11.48	$2,031.30	0.01%		90	0.005%		15	
	915948	1500	POL ROGER BRUT RESERVE NV 1500 ml	L	$148.57	$78.87	$1,485.70	0.01%	100.00%	10	0.00%	100.00%	2	4
					$148.57	$78.87	$1,485.70	0.01%		10	0.001%		2	
	711307	1500	MUMM CORDON ROUGE NV 1500ml	X	$101.06	$53.45	$1,313.78	0.00%	1909.06%	13	0.00%	2300.00%	2	5
					$101.06	$53.45	$1,313.78	0.00%		13	0.001%		2	
	916078	1500	NICOLAS FEUILLATTE BRUT NV 1500ml	X	$103.99	$55.16	$831.92	0.00%	100.00%	8	0.00%	100.00%	1	6
					$103.99	$55.16	$831.92	0.00%		8	0.000%		1	
	714102	1500	ROEDERER CRISTAL'09 1500 ml	L	$609.98	$323.64	$609.98	0.00%	100.00%	1	0.00%	100.00%	0	7
					$609.98	$323.64	$609.98	0.00%		1	0.000%		0	
	915367	1500	GLORIA FERRER BRUT 1500ml	L	$39.85	$20.67	$438.35	0.00%	-47.06%	11	0.00%	-47.06%	2	8
					$39.85	$20.67	$438.35	0.00%		11	0.001%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	**945792**	**1500**	**ROEDERER ESTATE BRUT 1500ml**	**L**	**$61.99**	**$32.33**	**$371.94**	**0.00%**	**232.15%**	**6**	**0.00%**	**200.00%**	**1**	**9**
					$61.99	$32.33	$371.94	0.00%		6	0.000%		1	
	946242	**1500**	**ROEDERER BRUT PREMIER 1500ml**	**X**	**$127.99**	**$67.35**	**$255.98**	**0.00%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	**10**
					$127.99	$67.35	$255.98	0.00%		2	0.000%		0	
	918045	**250**	**BABE GRIGIO 250ml**	**1**	**$3.59**	**$1.87**	**$2,513.00**	**0.01%**	**100.00%**	**700**	**0.04%**	**100.00%**	**19**	**1**
					$3.59	$1.87	$2,513.00	0.01%		700	0.040%		19	
	704110	**3000**	**VEUVE CLICQUOT YELLOW LABEL 3000ml**	**L**	**$389.97**	**$206.53**	**$389.97**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**1**
					$389.97	$206.53	$389.97	0.00%		1	0.000%		0	
	915352	**375**	**POL ROGER BRUT RESERVE NV 375 ml**	**L**	**$39.40**	**$20.92**	**$2,167.00**	**0.01%**	**500.00%**	**55**	**0.00%**	**500.00%**	**2**	**1**
					$39.40	$20.92	$2,167.00	0.01%		55	0.003%		2	
	709110	**375**	**KRUG GRANDE CUVEE 375ml**	**L**	**$91.99**	**$48.86**	**$1,839.80**	**0.01%**	**275.00%**	**20**	**0.00%**	**275.00%**	**1**	**2**
					$91.99	$48.86	$1,839.80	0.01%		20	0.001%		1	
	715105	**375**	**TAITTINGER BRUT LA FRANCAISE 375 ml**	**U**	**$32.05**	**$16.82**	**$1,442.25**	**0.01%**	**-83.33%**	**45**	**0.00%**	**-83.33%**	**2**	**3**
					$32.05	$16.82	$1,442.25	0.01%		45	0.003%		2	
	912355	**375**	**SCHRAMSBERG BL DE BL'15 375 ml**	**L**	**$24.14**	**$12.66**	**$1,207.00**	**0.00%**	**183.33%**	**50**	**0.00%**	**183.33%**	**2**	**4**
					$24.14	$12.66	$1,207.00	0.00%		50	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	757851	375	ROEDERER ESTATE BRUT 375ml	L	$15.49	$8.06	$774.50	0.00%	17.30%	50	0.00%	13.51%	2	5
					$15.49	$8.06	$774.50	0.00%		50	0.003%		2	
	946755	375	VEUVE CLICQUOT YELLOW LABEL 375ml	L	$29.99	$15.91	$359.88	0.00%	100.00%	12	0.00%	100.00%	1	6
					$29.99	$15.91	$359.88	0.00%		12	0.001%		1	
	916077	6000	NICOLAS FEUILLATTE BRUT NV 6000ml	L	$702.00	$372.50	$702.00	0.00%	100.00%	1	0.00%	100.00%	1	1
					$702.00	$372.50	$702.00	0.00%		1	0.000%		1	
	744205	750	COOKS BRUT SPARKLING WINE 750ml	1	$6.98	$3.64	$68,602.40	0.24%	42.60%	9,796	0.55%	42.60%	816	1
					$6.98	$3.64	$68,602.40	0.24%		9,796	0.555%		816	
	710701	750	DOM PERIGNON BLANC 750ml	1	$174.99	$92.93	$57,479.19	0.21%	398.73%	333	0.02%	384.48%	28	2
					$174.99	$92.93	$57,479.19	0.21%		333	0.019%		28	
	751405	750	KORBEL BRUT CHAMPAGNE 750ml	1	$14.99	$7.89	$38,615.09	0.14%	57.75%	2,587	0.15%	57.75%	216	3
					$14.99	$7.89	$38,615.09	0.14%		2,587	0.146%		216	
	733238	750	SEGURA VIUDAS BRUT 750ml	1	$9.99	$5.90	$31,312.96	0.11%	1.64%	3,140	0.18%	1.64%	262	4
					$9.99	$5.90	$31,312.96	0.11%		3,140	0.178%		262	
	758610	750	SCHRAMSBERG BL DE BLANC 750ml	1	$36.95	$20.97	$25,827.10	0.09%	242.40%	698	0.04%	242.40%	58	5
					$36.95	$20.97	$25,827.10	0.09%		698	0.040%		58	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	**775766**	**750**	**SOFIA BLANC DE BLANC 750ml**	**1**	**$15.95**	**$9.22**	**$22,218.35**	**0.08%**	**24.03%**	**1,393**	**0.08%**	**24.03%**	**116**	**6**
					$15.95	$9.22	$22,218.35	0.08%		1,393	0.079%		116	
	741400	**750**	**ANDRE BRUT CHAMPAGNE 750ml**	**1**	**$7.99**	**$4.17**	**$21,621.24**	**0.08%**	**34.94%**	**2,724**	**0.15%**	**34.94%**	**227**	**7**
					$7.99	$4.17	$21,621.24	0.08%		2,724	0.154%		227	
	711833	**750**	**NICOLAS FEUILLATTE BRUT NV 750ml**	**1**	**$44.99**	**$23.85**	**$20,875.36**	**0.07%**	**235.83%**	**464**	**0.03%**	**205.97%**	**39**	**8**
					$44.99	$23.85	$20,875.36	0.07%		464	0.026%		39	
	756300	**750**	**MUMM NAPA BRUT 750ml**	**1**	**$25.99**	**$13.74**	**$18,517.35**	**0.07%**	**84.17%**	**717**	**0.04%**	**84.17%**	**60**	**9**
					$25.99	$13.74	$18,517.35	0.07%		717	0.041%		60	
	745405	**750**	**DOMAINE CHANDON BRUT 750ml**	**1**	**$20.99**	**$11.09**	**$16,025.19**	**0.06%**	**140.77%**	**777**	**0.04%**	**140.77%**	**65**	**10**
					$20.99	$11.09	$16,025.19	0.06%		777	0.044%		65	
	757850	**750**	**ROEDERER ESTATE BRUT 750ml**	**1**	**$28.99**	**$15.09**	**$15,973.49**	**0.06%**	**62.92%**	**551**	**0.03%**	**57.30%**	**46**	**11**
					$28.99	$15.09	$15,973.49	0.06%		551	0.031%		46	
	771052	**750**	**GRUET BRUT NV 750ml**	**1**	**$17.99**	**$9.49**	**$9,498.72**	**0.03%**	**69.58%**	**528**	**0.03%**	**69.58%**	**44**	**12**
					$17.99	$9.49	$9,498.72	0.03%		528	0.030%		44	
	707200	**750**	**FREIXENET CORDON NEGRO 750ml**	**1**	**$14.99**	**$7.51**	**$8,648.78**	**0.03%**	**164.14%**	**586**	**0.03%**	**230.23%**	**49**	**13**
					$14.99	$7.51	$8,648.78	0.03%		586	0.033%		49	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	918408	750	CHAMPION NV BLANC DE BLANCS 750ml	L	$57.42	$30.04	$8,555.58	0.03%	775.00%	149	0.01%	775.00%	12	14
					$57.42	$30.04	$8,555.58	0.03%		149	0.008%		12	
	707325	750	FREIXENET CORDON NEGRO X-DRY 750ml	1	$14.99	$6.44	$7,099.24	0.03%	-77.64%	476	0.03%	-82.12%	40	15
					$14.99	$6.44	$7,099.24	0.03%		476	0.027%		40	
	917509	750	BILLECART-SALMON BRUT RESERVE 750ml	L	$85.50	$45.06	$6,669.00	0.02%	1100.00%	78	0.00%	1100.00%	7	17
					$85.50	$45.06	$6,669.00	0.02%		78	0.004%		7	
	741690	750	BAREFOOT BUBBLY CHARDONNAY BRUT 750ml	1	$13.99	$7.37	$6,631.41	0.02%	0.24%	483	0.03%	0.24%	40	16
					$13.99	$7.37	$6,631.41	0.02%		483	0.027%		40	
	701600	750	BOLLINGER SPECIAL CUVEE BRUT 750ml	L	$79.99	$42.14	$6,159.23	0.02%	7.14%	77	0.00%	7.14%	6	18
					$79.99	$42.14	$6,159.23	0.02%		77	0.004%		6	
	733230	750	SEGURA VIUDAS HEREDAD RESERVA 750ml	1	$27.99	$14.25	$5,570.01	0.02%	-1.62%	199	0.01%	5.95%	17	19
					$27.99	$14.25	$5,570.01	0.02%		199	0.011%		17	
	751050	750	KORBEL CHARDONNAY CHAMPAGNE 750ml	1	$14.99	$7.89	$4,819.06	0.02%	-6.16%	326	0.02%	-6.16%	27	20
					$14.99	$7.89	$4,819.06	0.02%		326	0.018%		27	
	770450	750	DOMAINE CARNEROS BRUT'17 750ml	L	$35.39	$18.50	$4,459.14	0.02%	51.28%	126	0.01%	51.28%	11	21
					$35.39	$18.50	$4,459.14	0.02%		126	0.007%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	917632	750	ROGER COULON BRUT TRADITION 1E 750ml	L	$42.99	$28.39	$4,427.97	0.02%	551.51%	103	0.01%	566.67%	9	22
					$42.99	$28.39	$4,427.97	0.02%		103	0.006%		9	
	748100	750	GLORIA FERRER BRUT 750ml	L	$19.99	$10.37	$4,417.79	0.02%	75.51%	221	0.01%	75.51%	18	23
					$19.99	$10.37	$4,417.79	0.02%		221	0.013%		18	
	711310	750	MUMM BRUT GRAND CORDON NV 750ml	L	$49.99	$26.44	$4,399.12	0.02%	-4.44%	88	0.00%	-4.44%	7	24
					$49.99	$26.44	$4,399.12	0.02%		88	0.005%		7	
	725450	750	JAUME SERRA CRISTALINO BRUT 750ml	1	$13.95	$5.88	$3,808.35	0.01%	36.87%	273	0.02%	36.87%	23	25
					$13.95	$5.88	$3,808.35	0.01%		273	0.015%		23	
	712812	750	PERRIER JOUET GR BRUT NV 750ml	L	$54.81	$29.00	$3,672.27	0.01%	100.00%	67	0.00%	100.00%	6	26
					$54.81	$29.00	$3,672.27	0.01%		67	0.004%		6	
	751430	750	KORBEL BRUT ORGANIC CHAMPAGNE 750ml	1	$19.99	$10.55	$3,658.17	0.01%	-32.03%	183	0.01%	-35.81%	15	27
					$19.99	$10.55	$3,658.17	0.01%		183	0.010%		15	
	919136	750	CHAMPAGNE HENRIOT BRUT SOUVERAIN 750ml	L	$58.15	$30.47	$3,547.15	0.01%	164.56%	61	0.00%	150.00%	5	28
					$58.15	$30.47	$3,547.15	0.01%		61	0.003%		5	
	751605	750	KORBEL NATURAL CHAMPAGNE 750ml	1	$19.99	$10.55	$3,398.30	0.01%	-7.29%	170	0.01%	-12.44%	14	29
					$19.99	$10.55	$3,398.30	0.01%		170	0.010%		14	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	917508	750	BILLECART-SALMON BLANC DE BLAN 750ml	L	$130.50	$69.00	$3,393.00	0.01%	1300.00%	26	0.00%	1300.00%	2	30
					$130.50	$69.00	$3,393.00	0.01%		26	0.001%		2	
	916906	750	ALBRECHT BRUT CREMANT ALSACE 750ml	L	$19.99	$10.56	$3,318.34	0.01%	125.00%	166	0.01%	125.00%	14	31
					$19.99	$10.56	$3,318.34	0.01%		166	0.009%		14	
	946464	750	TAITTINGER VINTAGE BRUT'13/14 750ml	L	$99.82	$52.63	$3,194.24	0.01%	25.00%	32	0.00%	25.00%	3	32
					$99.82	$52.63	$3,194.24	0.01%		32	0.002%		3	
	714100	750	ROEDERER CRISTAL'12 750ml	L	$287.00	$152.23	$2,870.00	0.01%	2.87%	10	0.00%	0.00%	1	33
					$287.00	$152.23	$2,870.00	0.01%		10	0.001%		1	
	918317	750	DUVAL LEROY BRUT PREMIER CRU 750ml	X	$60.59	$31.76	$2,726.55	0.01%	2088.85%	45	0.00%	2533.33%	4	34
					$60.59	$31.76	$2,726.55	0.01%		45	0.003%		4	
	714040	750	ROEDERER BLANC DE BLANCS'13 750ml	L	$97.96	$51.71	$2,351.04	0.01%	899.69%	24	0.00%	900.00%	2	35
					$97.96	$51.71	$2,351.04	0.01%		24	0.001%		2	
	946954	750	SEGURA VIUDAS ARIA BRUT ESTATE 750ml	L	$13.99	$7.06	$2,252.39	0.01%	121.74%	161	0.01%	121.74%	13	36
					$13.99	$7.06	$2,252.39	0.01%		161	0.009%		13	
	912764	750	MARQUIS DE LA TOUR BRUT 750ml	L	$12.12	$6.01	$2,108.88	0.01%	-7.89%	174	0.01%	-7.89%	15	37
					$12.12	$6.01	$2,108.88	0.01%		174	0.010%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	709090	750	KRUG BRUT VINTAGE'06 750ml	L	$259.99	$138.14	$2,079.92	0.01%	-75.00%	8	0.00%	-75.00%	1	38
					$259.99	$138.14	$2,079.92	0.01%		8	0.000%		1	
	914355	750	JEAN LALLEMONT BRUT CHAMP NV 750ml	L	$60.99	$31.99	$2,073.66	0.01%	1533.33%	34	0.00%	1533.33%	3	39
					$60.99	$31.99	$2,073.66	0.01%		34	0.002%		3	
	945524	750	ARGYLE BRUT OREGON'15/16 750ml	L	$24.95	$13.00	$1,896.20	0.01%	120.63%	76	0.00%	120.63%	6	40
					$24.95	$13.00	$1,896.20	0.01%		76	0.004%		6	
	709105	750	KRUG GRANDE CUVEE 750ml	L	$179.99	$95.59	$1,799.90	0.01%	100.00%	10	0.00%	100.00%	1	41
					$179.99	$95.59	$1,799.90	0.01%		10	0.001%		1	
	948257	750	WILLM BRUT BLANC DE BLANCS'NV 750ml	L	$13.99	$7.06	$1,720.77	0.01%	44.10%	123	0.01%	44.10%	10	42
					$13.99	$7.06	$1,720.77	0.01%		123	0.007%		10	
	750780	750	KENWOOD YULUPA CUVEE BRUT 750ml	L	$8.99	$4.70	$1,627.19	0.01%	483.33%	181	0.01%	483.33%	15	43
					$8.99	$4.70	$1,627.19	0.01%		181	0.010%		15	
	915228	750	MARQUES GELIDA BRUT'15 750ml	L	$17.99	$9.16	$1,511.16	0.01%	-32.08%	84	0.00%	-32.08%	7	44
					$17.99	$9.16	$1,511.16	0.01%		84	0.005%		7	
	917983	750	CODORNIU BRUT ANNA CODORNIU 750ml	L	$13.78	$7.25	$1,488.24	0.01%	74.68%	108	0.01%	74.68%	9	45
					$13.78	$7.25	$1,488.24	0.01%		108	0.006%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	912007	750	SCHRAMSBERG RESERVE'11 750ml	X	$131.03	$69.33	$1,441.33	0.01%	100.00%	11	0.00%	100.00%	1	46
					$131.03	$69.33	$1,441.33	0.01%		11	0.001%		1	
	946084	750	POL ROGER BRUT RESERVE NV 750ml	L	$56.59	$30.02	$1,301.57	0.00%	293.44%	23	0.00%	293.44%	2	48
					$56.59	$30.02	$1,301.57	0.00%		23	0.001%		2	
	701905	750	BOUVET BRUT 750ml	L	$16.95	$8.58	$1,271.25	0.00%	68.00%	75	0.00%	68.00%	6	49
					$16.95	$8.58	$1,271.25	0.00%		75	0.004%		6	
	770790	750	14 HANDS BRUT 750ml	1	$15.99	$8.43	$1,262.16	0.00%	-27.54%	88	0.00%	-27.54%	7	47
					$15.99	$8.43	$1,262.16	0.00%		88	0.005%		7	
	917629	750	ARMAND DE BRIGNAC BRUT WOOD 750ml	L	$304.99	$161.35	$1,219.96	0.00%	100.00%	4	0.00%	100.00%	0	50
					$304.99	$161.35	$1,219.96	0.00%		4	0.000%		0	
	912186	750	DOM PERIGNON PLENTITUDE 2 '00 750ml	L	$379.99	$201.82	$1,139.97	0.00%	102.67%	3	0.00%	100.00%	0	51
					$379.99	$201.82	$1,139.97	0.00%		3	0.000%		0	
	946999	750	SUMARROCA BRUT RES CAVA'16/17 750ml	L	$13.99	$7.36	$1,077.23	0.00%	34.43%	77	0.00%	34.43%	6	52
					$13.99	$7.36	$1,077.23	0.00%		77	0.004%		6	
	701630	750	BOLLINGER GRANDE ANNEE'12 750ml	L	$176.23	$93.33	$1,057.38	0.00%	117.97%	6	0.00%	75.00%	1	53
					$176.23	$93.33	$1,057.38	0.00%		6	0.000%		1	
	916203	750	FERRARI BRUT NV 750ml	L	$31.99	$16.47	$991.69	0.00%	84.62%	31	0.00%	84.62%	3	54
					$31.99	$16.47	$991.69	0.00%		31	0.002%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	916867	750	MONT-MARCAL EXTRAMARIUM BRUT 750ml	L	$21.75	$11.11	$978.75	0.00%	70.83%	45	0.00%	70.83%	4	55
					$21.75	$11.11	$978.75	0.00%		45	0.003%		4	
	908723	750	IRON HORSE CLASSIC VNTG BRUT'12/13 750ml	X	$42.26	$22.17	$845.20	0.00%	305.97%	20	0.00%	414.29%	2	56
					$42.26	$22.17	$845.20	0.00%		20	0.001%		2	
	713001	750	PERRIER JOUET BELLE EPOQUE 750ml	L	$164.99	$87.61	$824.95	0.00%	900.00%	5	0.00%	900.00%	0	57
					$164.99	$87.61	$824.95	0.00%		5	0.000%		0	
	912708	750	CHARLES DE FERE BLNC DE BLNC 750ml	1	$14.95	$5.56	$702.65	0.00%	20.93%	47	0.00%	20.93%	4	58
					$14.95	$5.56	$702.65	0.00%		47	0.003%		4	
	714050	750	ROEDERER BRUT PREMIER 750ml	L	$62.99	$33.10	$629.90	0.00%	-80.00%	10	0.00%	-80.00%	1	59
					$62.99	$33.10	$629.90	0.00%		10	0.001%		1	
	915475	750	1+1=3 CAVA BRUT NV 750ml	L	$15.15	$7.68	$590.85	0.00%	-62.26%	39	0.00%	-62.26%	3	60
					$15.15	$7.68	$590.85	0.00%		39	0.002%		3	
	946237	750	SALON LE MESNIL BL DE BL'02/04 750ml	L	$460.99	$244.69	$460.99	0.00%	100.00%	1	0.00%	100.00%	0	61
					$460.99	$244.69	$460.99	0.00%		1	0.000%		0	
	715500	750	TAITTINGER COMTES CHAMP BL'06/07 750ml	U	$206.04	$109.13	$412.08	0.00%	100.00%	2	0.00%	100.00%	0	62
					$206.04	$109.13	$412.08	0.00%		2	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	910983	750	GOSSET GRANDE RESERVE BRUT 750ml	L	$60.95	$31.84	$365.70	0.00%	-7.69%	6	0.00%	-7.69%	1	63
					$60.95	$31.84	$365.70	0.00%		6	0.000%		1	
	913233	750	BOLLINGER CHAMPAGNE RD'04 750ml	L	$324.44	$171.90	$324.44	0.00%	100.00%	1	0.00%	100.00%	0	64
					$324.44	$171.90	$324.44	0.00%		1	0.000%		0	
	945604	750	ROEDERER ESTATE L'ERMITAGE'13 750ml	L	$59.99	$31.50	$299.95	0.00%	100.00%	5	0.00%	100.00%	0	65
					$59.99	$31.50	$299.95	0.00%		5	0.000%		0	
	911643	750	POL ROGER CUVEE W CHURCH'06/08 750ml	L	$284.79	$151.33	$284.79	0.00%	100.00%	1	0.00%	100.00%	0	66
					$284.79	$151.33	$284.79	0.00%		1	0.000%		0	
	917697	750	CONDE DE SUBIRATS CAVA BRUT NV 750ml	L	$12.10	$6.06	$242.00	0.00%	-25.45%	20	0.00%	-25.45%	2	67
					$12.10	$6.06	$242.00	0.00%		20	0.001%		2	
	712180	750	PIPER HEIDSIECK CUVEE BRUT 750ml	L	$58.72	$30.84	$176.16	0.00%	256.75%	3	0.00%	258.33%	0	68
					$58.72	$30.84	$176.16	0.00%		3	0.000%		0	
	704050	750	VEUVE CLICQUOT BRUT YELLOW LABEL 750ml	1	$57.99	$30.77	$115.98	0.00%	-28.83%	2	0.00%	-30.06%	0	69
					$57.99	$30.77	$115.98	0.00%		2	0.000%		0	
	916912	750	ARGYLE BRUT EXTEND TIRAGE'09 750ml	X	$76.06	$40.07	$76.06	0.00%	362.03%	1	0.00%	500.00%	0	70
					$76.06	$40.07	$76.06	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHP SPARKLING WINE - BRUT & BLANC DE BLANCS	**915429**	**750**	**DUVAL-LEROY BRUT NV 750ml**	**X**	**$25.10**	**$24.22**	**$75.30**	**0.00%**	**100.00%**	**3**	**0.00%**	**100.00%**	**0**	**71**
					$25.10	$24.22	$75.30	0.00%		3	0.000%		0	
	955210	**750**	**SIGNAL RIDGE SPARKLING BRUT 750ml**	**X**	**$19.99**	**$10.48**	**$39.98**	**0.00%**	**246.67%**	**2**	**0.00%**	**350.00%**	**0**	**72**
					$19.99	$10.48	$39.98	0.00%		2	0.000%		0	
	748090	**750**	**GLORIA FERRER ROYAL BRUT RSV'07/09 750ml**	**U**	**$26.99**	**$14.09**	**$26.99**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**73**
					$26.99	$14.09	$26.99	0.00%		1	0.000%		0	
	Total						**$572,352.98**		**46.68%**	**34,885**		**35.96%**	**3,258**	

Class Summary

IHP

Bottle Sales	34,885	**Gross Sales**	$572,352.98	**Total Items in Class**	102
% of Bottle Sales	1.02%	**% of Gross Sales**	1.40%	**Share/Item**	1.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHS SPARKLING WINE - BLANC DE NOIRS & ROSE														
	910946	1500	ROEDERER ESTATE BRUT ROSE 1500ml	L	$69.98	$36.58	$69.98	0.00%	100.00%	1	0.00%	100.00%	0	1
					$69.98	$36.58	$69.98	0.00%		1	0.000%		0	
	918006	250	BABE ROSE 250ml	1	$3.59	$1.87	$3,931.05	0.08%	100.00%	1,095	0.47%	100.00%	30	1
					$3.59	$1.87	$3,931.05	0.08%		1,095	0.474%		30	
	917512	375	BILLECART-SALMON BRUT ROSE 375ml	L	$70.25	$37.06	$2,388.50	0.05%	-71.43%	34	0.01%	-71.43%	1	1
					$70.25	$37.06	$2,388.50	0.05%		34	0.015%		1	
	916295	375	GLORIA FERRER BLANC DE NOIRS 375ml	L	$10.67	$5.50	$1,248.39	0.02%	-65.42%	117	0.05%	-65.42%	5	2
					$10.67	$5.50	$1,248.39	0.02%		117	0.051%		5	
	908951	750	GRUET ROSE 750ml	1	$18.99	$10.02	$14,128.56	0.28%	57.41%	744	0.32%	57.41%	62	1
					$18.99	$10.02	$14,128.56	0.28%		744	0.322%		62	
	709600	750	LAURENT PERRIER BRUT 750ml	1	$52.99	$27.62	$11,922.75	0.24%	-68.29%	225	0.10%	-68.29%	19	2
					$52.99	$27.62	$11,922.75	0.24%		225	0.097%		19	
	769555	750	DOMAINE CHANDON BLANC DE NOIR 750ml	1	$20.99	$11.09	$7,765.85	0.16%	59.33%	379	0.16%	59.33%	32	3
					$20.99	$11.09	$7,765.85	0.16%		379	0.164%		32	
	701930	750	BOUVET ROSE BRUT 750ml	1	$17.95	$9.11	$6,928.25	0.14%	62.61%	395	0.17%	62.61%	33	4
					$17.95	$9.11	$6,928.25	0.14%		395	0.171%		33	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHS SPARKLING WINE - BLANC DE NOIRS & ROSE	203600	750	MUMM NAPA BRUT ROSE 750ml	L	$21.99	$11.62	$5,937.30	0.12%	82.42%	270	0.12%	82.42%	23	5
					$21.99	$11.62	$5,937.30	0.12%		270	0.117%		23	
	917803	750	SIMONNET-FEBVRE CREMANT ROSE 750ml	L	$19.99	$10.35	$5,777.11	0.11%	136.73%	289	0.13%	136.73%	24	6
					$19.99	$10.35	$5,777.11	0.11%		289	0.125%		24	
	745626	750	DOMAINE MICHELLE BRUT ROSE 750ml	1	$14.99	$7.89	$5,741.17	0.11%	36.73%	383	0.17%	36.73%	32	7
					$14.99	$7.89	$5,741.17	0.11%		383	0.166%		32	
	714110	750	ROEDERER CRISTAL ROSE'06/07 750ml	X	$510.43	$271.16	$5,614.73	0.11%	100.00%	11	0.00%	100.00%	1	8
					$510.43	$271.16	$5,614.73	0.11%		11	0.005%		1	
	900172	750	MOUTARD ROSE CUVAISON 750ml	L	$43.99	$23.32	$5,278.80	0.10%	2800.00%	120	0.05%	2800.00%	10	9
					$43.99	$23.32	$5,278.80	0.10%		120	0.052%		10	
	907419	750	GRUET BLANC DE NOIRS 750ml	L	$17.99	$9.29	$4,911.27	0.10%	-61.31%	273	0.12%	-61.31%	23	10
					$17.99	$9.29	$4,911.27	0.10%		273	0.118%		23	
	955526	750	LA VIEILLE FERME ROSE RSV SPARKLIN 750ml	1	$11.99	$7.14	$4,085.70	0.08%	-34.72%	342	0.15%	-44.05%	29	11
					$11.99	$7.14	$4,085.70	0.08%		342	0.148%		29	
	911902	750	CHARLES HEIDSIECK BRUT ROSE RE 750ml	X	$83.37	$44.00	$3,918.39	0.08%	4071.14%	47	0.02%	4600.00%	4	12
					$83.37	$44.00	$3,918.39	0.08%		47	0.020%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHS SPARKLING WINE - BLANC DE NOIRS & ROSE	**914058**	**750**	**ROEDERER L'ERMITAGE ROSE'12 750ml**	**X**	**$77.99**	**$41.07**	**$3,587.54**	**0.07%**	**58.45%**	**46**	**0.02%**	**75.00%**	**4**	**13**
					$77.99	$41.07	$3,587.54	0.07%		46	0.020%		4	
	750175	**750**	**J BRUT ROSE NV 750ml**	**L**	**$39.99**	**$21.20**	**$3,519.12**	**0.07%**	**-7.55%**	**88**	**0.04%**	**-7.55%**	**7**	**14**
					$39.99	$21.20	$3,519.12	0.07%		88	0.038%		7	
	715200	**750**	**TAITTINGER COMTES CHAM ROSE'6/7 750ml**	**L**	**$252.01**	**$133.47**	**$3,276.13**	**0.07%**	**400.00%**	**13**	**0.01%**	**400.00%**	**1**	**15**
					$252.01	$133.47	$3,276.13	0.07%		13	0.006%		1	
	770478	**750**	**DOMAINE CARNEROS ROSE POMPADOU 750ml**	**L**	**$42.95**	**$22.44**	**$3,264.20**	**0.06%**	**180.00%**	**76**	**0.03%**	**180.00%**	**6**	**16**
					$42.95	$22.44	$3,264.20	0.06%		76	0.033%		6	
	915373	**750**	**SEGURA VIUDAS BRUT ROSE 750ml**	**L**	**$11.99**	**$6.00**	**$3,225.31**	**0.06%**	**7.42%**	**269**	**0.12%**	**7.42%**	**22**	**17**
					$11.99	$6.00	$3,225.31	0.06%		269	0.116%		22	
	945724	**750**	**ROEDERER ESTATE BRUT ROSE 750ml**	**L**	**$33.98**	**$17.75**	**$2,548.50**	**0.05%**	**49.96%**	**75**	**0.03%**	**50.00%**	**6**	**18**
					$33.98	$17.75	$2,548.50	0.05%		75	0.032%		6	
	714075	**750**	**ROEDERER BRUT ROSE'12/13 750ml**	**L**	**$87.15**	**$45.96**	**$2,527.35**	**0.05%**	**100.00%**	**29**	**0.01%**	**100.00%**	**2**	**19**
					$87.15	$45.96	$2,527.35	0.05%		29	0.013%		2	
	701675	**750**	**BOLLINGER BRUT ROSE NV 750ml**	**L**	**$107.29**	**$56.67**	**$2,253.09**	**0.04%**	**-50.00%**	**21**	**0.01%**	**-50.00%**	**2**	**20**
					$107.29	$56.67	$2,253.09	0.04%		21	0.009%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHS SPARKLING WINE - BLANC DE NOIRS & ROSE	747100	750	GLORIA FERRER BLANC DE NOIR 750ml	L	$19.99	$10.37	$1,939.03	0.04%	62.12%	97	0.04%	62.12%	8	21
					$19.99	$10.37	$1,939.03	0.04%		97	0.042%		8	
	913612	750	JAUME SERRA CRISTALINO ROSE 750ml	L	$11.07	$5.42	$1,627.29	0.03%	-57.86%	147	0.06%	-57.86%	12	22
					$11.07	$5.42	$1,627.29	0.03%		147	0.064%		12	
	917698	750	CONDE DE SUBIRATS CAVA ROSE 750ml	L	$12.10	$6.06	$1,536.70	0.03%	-23.21%	127	0.05%	-23.21%	11	23
					$12.10	$6.06	$1,536.70	0.03%		127	0.055%		11	
	916925	750	MIRABELLE BRUT ROSE NV 750ml	L	$27.97	$14.59	$1,454.44	0.03%	1313.94%	52	0.02%	1416.67%	4	24
					$27.97	$14.59	$1,454.44	0.03%		52	0.022%		4	
	731981	750	ROTARI ROSE BRUT 750ml	L	$14.99	$7.50	$1,439.04	0.03%	-29.17%	96	0.04%	-29.17%	8	25
					$14.99	$7.50	$1,439.04	0.03%		96	0.042%		8	
	769601	750	DOMAINE CHANDON ETOILE ROSE 750ml	X	$39.99	$21.12	$1,359.66	0.03%	155.45%	34	0.01%	153.85%	3	26
					$39.99	$21.12	$1,359.66	0.03%		34	0.015%		3	
	768996	750	BAREFOOT BUBBLY BRUT ROSE 750ml	1	$13.99	$7.37	$1,357.03	0.03%	141.18%	97	0.04%	141.18%	8	27
					$13.99	$7.37	$1,357.03	0.03%		97	0.042%		8	
	775600	750	SCHRAMSBERG BRUT ROSE'17 750ml	L	$45.15	$23.74	$1,354.50	0.03%	-74.25%	30	0.01%	-74.42%	3	28
					$45.15	$23.74	$1,354.50	0.03%		30	0.013%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHS SPARKLING WINE - BLANC DE NOIRS & ROSE	775460	750	SCHRAMSBERG BL DE NOIRS'17 750ml	L	$41.36	$21.72	$1,158.08	0.02%	329.28%	28	0.01%	352.63%	2	29
					$41.36	$21.72	$1,158.08	0.02%		28	0.012%		2	
	917510	750	BILLECART-SALMON BRUT ROSE 750ml	L	$126.75	$67.01	$1,140.75	0.02%	-12.50%	9	0.00%	-12.50%	1	30
					$126.75	$67.01	$1,140.75	0.02%		9	0.004%		1	
	916173	750	JANSZ ROSE NV 750ml	L	$24.99	$12.83	$1,024.59	0.02%	29.63%	41	0.02%	29.63%	3	31
					$24.99	$12.83	$1,024.59	0.02%		41	0.018%		3	
	945734	750	IRON HORSE WEDDING CUVEE'12/13 750ml	X	$42.26	$22.17	$760.68	0.02%	566.19%	18	0.01%	750.00%	2	32
					$42.26	$22.17	$760.68	0.02%		18	0.008%		2	
	917648	750	PIERRE SPARR CREMANT/BRUT ROSE 750ml	L	$18.95	$9.62	$739.05	0.01%	100.00%	39	0.02%	100.00%	3	33
					$18.95	$9.62	$739.05	0.01%		39	0.017%		3	
	720470	750	ALMA NEGRA SPARK ROSE MALBEC NV 750ml	L	$18.99	$9.81	$683.64	0.01%	1000.00%	36	0.02%	1000.00%	3	34
					$18.99	$9.81	$683.64	0.01%		36	0.016%		3	
	916911	750	MONT-MARCAL BRUT ROSADO'17/18 750ml	L	$14.99	$7.51	$644.57	0.01%	67.02%	43	0.02%	55.88%	4	35
					$14.99	$7.51	$644.57	0.01%		43	0.019%		4	
	704035	750	VEUVE CLICQUOT BRUT ROSE NV 750ml	L	$62.99	$33.43	$566.91	0.01%	100.00%	9	0.00%	100.00%	1	36
					$62.99	$33.43	$566.91	0.01%		9	0.004%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHS SPARKLING WINE - BLANC DE NOIRS & ROSE	**948705**	**750**	**SOTER BRUT ROSÉ MINERAL SPRINGS 750ml**	**L**	**$50.99**	**$33.77**	**$407.92**	**0.01%**	**1900.00%**	**8**	**0.00%**	**1900.00%**	**1**	**37**
					$50.99	$33.77	$407.92	0.01%		8	0.003%		1	
	911608	**750**	**KRUG BRUT ROSE 750ml**	**L**	**$377.99**	**$200.75**	**$377.99**	**0.01%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**38**
					$377.99	$200.75	$377.99	0.01%		1	0.000%		0	
	715275	**750**	**TAITTINGER ROSE BRUT 750ml**	**L**	**$83.76**	**$43.80**	**$335.04**	**0.01%**	**166.67%**	**4**	**0.00%**	**166.67%**	**0**	**39**
					$83.76	$43.80	$335.04	0.01%		4	0.002%		0	
	917980	**750**	**JEAN LAURENT BRUT BDN 750ml**	**L**	**$50.64**	**$26.44**	**$253.20**	**0.01%**	**-81.77%**	**5**	**0.00%**	**-81.82%**	**0**	**40**
					$50.64	$26.44	$253.20	0.01%		5	0.002%		0	
	954094	**750**	**CONUNDRUM SPARKLING ROSE 750ml**	**X**	**$22.99**	**$11.89**	**$137.94**	**0.00%**	**-95.24%**	**6**	**0.00%**	**-95.24%**	**1**	**41**
					$22.99	$11.89	$137.94	0.00%		6	0.003%		1	
	917806	**750**	**ARIA PINOT NOIR BRUT 750ml**	**X**	**$13.99**	**$6.94**	**$69.95**	**0.00%**	**100.00%**	**5**	**0.00%**	**100.00%**	**0**	**42**
					$13.99	$6.94	$69.95	0.00%		5	0.002%		0	
	Total						**$134,217.04**		**25.71%**	**6,274**		**60.95%**	**456**	

Class Summary

IHS

Bottle Sales	6,274	**Gross Sales**	$134,217.04	**Total Items in Class**	51
% of Bottle Sales	0.18%	**% of Gross Sales**	0.33%	**Share/Item**	0.51

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IHU SPARKLING WINE - MISC														
	768681	750	ANDRE PEACH MOSCATO 750ml	1	$7.99	$4.17	$23,602.61	0.50%	-12.83%	2,963	0.57%	-12.83%	247	1
					$7.99	$4.17	$23,602.61	0.50%		2,963	0.570%		247	
	769008	750	BAREFOOT BUBBLY PINK MOSCATO 750ml	1	$13.99	$7.37	$17,865.38	0.38%	6.41%	1,286	0.25%	6.41%	107	2
					$13.99	$7.37	$17,865.38	0.38%		1,286	0.248%		107	
	768692	750	ANDRE STRAWBERRY MOSCATO 750ml	1	$7.99	$4.17	$13,083.85	0.28%	-21.44%	1,651	0.32%	-21.44%	138	3
					$7.99	$4.17	$13,083.85	0.28%		1,651	0.318%		138	
	751950	750	KORBEL SWEET ROSE CHAMPAGNE 750ml	1	$14.99	$7.89	$8,761.43	0.19%	29.60%	589	0.11%	29.60%	49	4
					$14.99	$7.89	$8,761.43	0.19%		589	0.113%		49	
	741677	750	BAREFOOT BUBBLY PINOT GRIGIO 750ml	1	$13.99	$7.37	$6,225.85	0.14%	-30.55%	463	0.09%	-30.55%	39	5
					$13.99	$7.37	$6,225.85	0.14%		463	0.089%		39	
	906123	750	WILSON CREEK ALMOND SPARKLER 750ml	L	$12.99	$6.55	$3,611.22	0.08%	-8.90%	278	0.05%	-8.90%	23	6
					$12.99	$6.55	$3,611.22	0.08%		278	0.054%		23	
	735550	750	BANFI ROSA REGALE BRACHETTO'20 750ml	L	$20.20	$10.33	$1,979.60	0.04%	19.57%	98	0.02%	19.57%	8	7
					$20.20	$10.33	$1,979.60	0.04%		98	0.019%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IHU SPARKLING WINE - MISC	**919150**	**750**	**HUBER SPARKLING ROSE 750ml**	**L**	**$14.00**	**$7.03**	**$1,624.00**	**0.03%**	**31.82%**	**116**	**0.02%**	**31.82%**	**10**	**8**
					$14.00	$7.03	$1,624.00	0.03%		116	0.022%		10	
	913058	**750**	**MARENCO BRACHETTO D'ACQUI'18/19 750ml**	**L**	**$20.20**	**$10.37**	**$969.60**	**0.02%**	**-65.38%**	**48**	**0.01%**	**-65.38%**	**4**	**9**
					$20.20	$10.37	$969.60	0.02%		48	0.009%		4	
	947156	**750**	**SEA SMOKE SEA SPRAY BLNC DE NOIRS' 750ml**	**X**	**$86.99**	**$45.89**	**$956.89**	**0.02%**	**74.02%**	**11**	**0.00%**	**120.00%**	**1**	**10**
					$86.99	$45.89	$956.89	0.02%		11	0.002%		1	
	751850	**750**	**KORBEL ROUGE 750ml**	**X**	**$19.99**	**$10.55**	**$199.90**	**0.00%**	**119.48%**	**10**	**0.00%**	**170.00%**	**1**	**11**
					$19.99	$10.55	$199.90	0.00%		10	0.002%		1	
	921202	**750**	**REGINATO SPARKLING ROSE 750ml**	**X**	**$16.00**	**$8.10**	**$144.00**	**0.00%**	**179.56%**	**9**	**0.00%**	**250.00%**	**1**	**12**
					$16.00	$8.10	$144.00	0.00%		9	0.002%		1	
	Total						**$79,024.33**		**-7.31%**	**7,522**		**-10.37%**	**627**	

Class Summary

IHU

Bottle Sales	7,522	**Gross Sales**	$79,024.33	**Total Items in Class**	12
% of Bottle Sales	0.22%	**% of Gross Sales**	0.19%	**Share/Item**	0.12

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPD SPARKLING WINE - DOMESTIC														
	775859	375	STE CHAPELLE HUCKLEBERRY SPRITZ CAN375ml	1	$5.63	$2.92	$7,352.78	2.00%	100.00%	1,306	4.39%	100.00%	54	1
					$5.63	$2.92	$7,352.78	2.00%		1,306	4.390%		54	
	776253	375	UNDERWOOD ROSE BUBBLES 375ml	1	$5.99	$3.05	$5,570.70	1.52%	10525.00 %	930	3.13%	10525.00 %	39	2
					$5.99	$3.05	$5,570.70	1.52%		930	3.126%		39	
	951777	750	SCAR OF THE SEA PINOT NOIR PET-NAT 750ml	L	$26.99	$17.68	$1,646.39	0.45%	79.19%	61	0.21%	65.91%	5	1
					$26.99	$17.68	$1,646.39	0.45%		61	0.205%		5	
	905532	750	SCHARFFENBERGER BRUT MENDOCINO 750ml	L	$22.99	$11.90	$1,310.43	0.36%	-13.14%	57	0.19%	-11.36%	5	2
					$22.99	$11.90	$1,310.43	0.36%		57	0.192%		5	
	918902	750	MERCAT BRUT NATURE NV 750ml	L	$14.99	$7.64	$869.42	0.24%	-23.81%	58	0.19%	-23.81%	5	3
					$14.99	$7.64	$869.42	0.24%		58	0.195%		5	
	918814	750	FINKES WIDOW BLANC DE BLANC '16 750ml	X	$18.34	$9.36	$201.74	0.06%	685.75%	11	0.04%	900.00%	1	4
					$18.34	$9.36	$201.74	0.06%		11	0.037%		1	
	946874	750	ROCK WALL BLANC DE BLANC 750ml	X	$19.99	$10.27	$19.99	0.01%	-95.47%	1	0.00%	-94.12%	0	5

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IPD SPARKLING WINE - DOMESTIC	**946874**				$19.99	$10.27	$19.99	0.01%		1	0.003%		0	
	Total						**$16,971.45**		**382.65%**	**2,424**		**1247.22%**	**109**	

Class Summary

IPD

Bottle Sales	2,424	**Gross Sales**	$16,971.45	**Total Items in Class**	8
% of Bottle Sales	0.07%	**% of Gross Sales**	0.04%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPH SPARKLING WINE - FRENCH & CHAMPAGNE														
	715103	1500	TAITTINGER BRUT LA FRANCAISE 1500 ml	L	$144.48	$75.93	$577.92	0.04%	100.00%	4	0.01%	100.00%	1	1
					$144.48	$75.93	$577.92	0.04%		4	0.007%		1	
	715110	3000	TAITTINGER BRUT LA FRANCAISE 3000ml	L	$296.94	$156.00	$296.94	0.02%	100.00%	1	0.00%	100.00%	0	1
					$296.94	$156.00	$296.94	0.02%		1	0.002%		0	
	918597	750	MONTAND BRUT BLNC D BLNC NV 750ml	L	$12.99	$6.42	$15,613.98	1.00%	166.96%	1,202	1.99%	166.96%	100	1
					$12.99	$6.42	$15,613.98	1.00%		1,202	1.986%		100	
	918362	750	AYALA BRUT MAJEUR NV 750ml	L	$49.99	$26.26	$13,897.22	0.89%	850.00%	278	0.46%	850.00%	23	2
					$49.99	$26.26	$13,897.22	0.89%		278	0.459%		23	
	918883	750	MOUTARD GRAND CUVÈE BRUT 750ml	L	$39.99	$21.20	$5,198.70	0.33%	673.50%	130	0.21%	672.73%	11	3
					$39.99	$21.20	$5,198.70	0.33%		130	0.215%		11	
	918692	750	JJ VINCENT CREMANT BOURGOGNE NV 750ml	L	$19.99	$10.55	$5,037.48	0.32%	-21.26%	252	0.42%	-21.26%	21	4
					$19.99	$10.55	$5,037.48	0.32%		252	0.416%		21	
	715101	750	TAITTINGER BRUT LA FRANCAISE 750ml	L	$63.85	$33.50	$4,980.30	0.32%	100.00%	78	0.13%	100.00%	7	5
					$63.85	$33.50	$4,980.30	0.32%		78	0.129%		7	
	947552	750	LAURENT PERRIER CUVÉE ROSÉ 750ml	L	$100.00	$52.73	$4,400.00	0.28%	100.00%	44	0.07%	100.00%	4	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPH SPARKLING WINE - FRENCH & CHAMPAGNE	947552				$100.00	$52.73	$4,400.00	0.28%		44	0.073%		4	
	918929	750	PIERRE GIMONNET 1ER BRUT BLNC DE B 750ml	L	$56.99	$29.93	$2,564.55	0.16%	1015.39%	45	0.07%	976.92%	4	7
					$56.99	$29.93	$2,564.55	0.16%		45	0.074%		4	
	917968	750	SIEUR D'ARQUE AIMERY BRT ROSE'10 750ml	L	$19.99	$10.24	$1,519.24	0.10%	20.41%	76	0.13%	20.41%	6	8
					$19.99	$10.24	$1,519.24	0.10%		76	0.126%		6	
	710590	750	MOET GRAND VINTAGE BRU'12 750ml	L	$59.99	$31.76	$599.90	0.04%	-96.97%	10	0.02%	-96.97%	1	9
					$59.99	$31.76	$599.90	0.04%		10	0.017%		1	
	909466	750	MOET ICE IMPERIAL 750ml	L	$59.99	$31.76	$479.92	0.03%	-97.87%	8	0.01%	-97.87%	1	10
					$59.99	$31.76	$479.92	0.03%		8	0.013%		1	
	724545	750	JP CHENET ORIGINAL SPKLING BRUT WIN750ml	1	$13.99	$7.36	$209.85	0.01%	100.00%	15	0.02%	100.00%	1	11
					$13.99	$7.36	$209.85	0.01%		15	0.025%		1	
	917513	750	VIN DE BUGEY CERDON ROSE LA CUELLE 750ml	X	$28.50	$14.72	$171.00	0.01%	113.17%	6	0.01%	112.50%	1	12
					$28.50	$14.72	$171.00	0.01%		6	0.010%		1	
	Total						$55,547.00		164.83%	2,149		127.43%	180	

Class Summary

IPH	Bottle Sales	2,149	Gross Sales	$55,547.00	Total Items in Class	15
	% of Bottle Sales	0.06%	% of Gross Sales	0.14%	Share/Item	0.15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPI SPARKLING WINE - PROSECCO														
	728796	1500	LAMARCA PROSECCO 1500ml	1	$33.99	$17.93	$8,259.57	0.05%	138.54%	243	0.02%	138.54%	41	1
					$33.99	$17.93	$8,259.57	0.05%		243	0.022%		41	
	729493	1500	MIONETTO PROSECCO BRUT 1500ml	L	$27.56	$13.82	$1,433.12	0.01%	29.73%	52	0.00%	29.73%	9	2
					$27.56	$13.82	$1,433.12	0.01%		52	0.005%		9	
	737345	375	ZONIN PROSECCO 375ml	1	$7.99	$3.98	$10,083.38	0.06%	73.44%	1,262	0.11%	73.44%	53	1
					$7.99	$3.98	$10,083.38	0.06%		1,262	0.114%		53	
	732091	375	RUFFINO PROSECCO 375 ml	L	$7.99	$4.17	$15.98	0.00%	185.51%	2	0.00%	185.51%	0	2
					$7.99	$4.17	$15.98	0.00%		2	0.000%		0	
	728795	750	LAMARCA PROSECCO 750ml	1	$17.99	$9.49	$90,586.02	0.58%	56.67%	5,058	0.46%	56.67%	422	1
					$17.99	$9.49	$90,586.02	0.58%		5,058	0.457%		422	
	737346	750	ZONIN PROSECCO 750ml	1	$9.99	$7.02	$83,532.27	0.53%	51.74%	8,333	0.75%	40.90%	694	2
					$9.99	$7.02	$83,532.27	0.53%		8,333	0.753%		694	
	725510	750	CUPCAKE PROSECCO 750ml	1	$10.99	$5.77	$34,565.23	0.22%	-53.94%	3,169	0.29%	-63.81%	264	3
					$10.99	$5.77	$34,565.23	0.22%		3,169	0.287%		264	
	720416	750	ADAMI GARBEL PROSECCO 13 750ml	1	$17.99	$9.27	$21,570.01	0.14%	112.48%	1,199	0.11%	112.48%	100	4
					$17.99	$9.27	$21,570.01	0.14%		1,199	0.108%		100	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPI SPARKLING WINE - PROSECCO	732090	750	RUFFINO PROSECCO EXTRA DRY 750ml	1	$15.99	$8.43	$20,570.61	0.13%	-59.92%	1,291	0.12%	-59.92%	108	5
					$15.99	$8.43	$20,570.61	0.13%		1,291	0.117%		108	
	728310	750	INDIGENOUS PROSECCO BRUT 750ml	1	$14.99	$6.52	$14,554.39	0.09%	21.70%	989	0.09%	21.70%	82	6
					$14.99	$6.52	$14,554.39	0.09%		989	0.089%		82	
	724650	750	CHLOE PROSECCO 750ml	1	$14.99	$7.89	$9,907.94	0.06%	362.17%	670	0.06%	477.80%	56	7
					$14.99	$7.89	$9,907.94	0.06%		670	0.061%		56	
	737000	750	ZARDETTO PROSECCO BRUT 750ml	1	$17.99	$9.13	$8,814.05	0.06%	78.79%	499	0.05%	78.79%	42	8
					$17.99	$9.13	$8,814.05	0.06%		499	0.045%		42	
	721780	750	BISOL PROSECCO BRUT JEIO 750ml	1	$19.95	$9.11	$7,839.90	0.05%	115.71%	402	0.04%	115.71%	34	9
					$19.95	$9.11	$7,839.90	0.05%		402	0.036%		34	
	950426	750	REDENTORE PROSECCO 750ml	L	$13.99	$9.31	$7,204.85	0.05%	28.61%	515	0.05%	28.61%	43	10
					$13.99	$9.31	$7,204.85	0.05%		515	0.047%		43	
	721006	750	BAREFOOT BUBBLY PROSECCO 750ml	1	$13.99	$7.37	$7,162.88	0.05%	-3.33%	512	0.05%	-3.33%	43	11
					$13.99	$7.37	$7,162.88	0.05%		512	0.046%		43	
	918022	750	ADAMI PROSECCO BOSCODI GICA 750ml	L	$20.99	$10.90	$4,785.72	0.03%	70.35%	228	0.02%	70.35%	19	12
					$20.99	$10.90	$4,785.72	0.03%		228	0.021%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPI SPARKLING WINE - PROSECCO	917284	750	NINO FRANCO PROSECCO RUSTICO 750ml	L	$19.99	$10.20	$2,538.73	0.02%	-16.94%	127	0.01%	-16.94%	11	13
					$19.99	$10.20	$2,538.73	0.02%		127	0.011%		11	
	917575	750	ADAMI PROSECCO DEI CASEL XD 750ml	L	$20.99	$10.87	$2,392.86	0.02%	72.41%	114	0.01%	72.41%	10	14
					$20.99	$10.87	$2,392.86	0.02%		114	0.010%		10	
	918653	750	LA LUCA PROSECCO 750ml	1	$12.99	$7.57	$2,182.32	0.01%	23.70%	168	0.02%	23.70%	14	15
					$12.99	$7.57	$2,182.32	0.01%		168	0.015%		14	
	918942	750	MARESINA PROSECCO 750ml	L	$16.99	$8.65	$2,157.73	0.01%	15.63%	127	0.01%	15.63%	11	16
					$16.99	$8.65	$2,157.73	0.01%		127	0.011%		11	
	918805	750	RIONDO PROSECCO SCREW CAP 750ml	L	$14.74	$7.57	$2,122.56	0.01%	-18.62%	144	0.01%	-18.62%	12	17
					$14.74	$7.57	$2,122.56	0.01%		144	0.013%		12	
	913772	750	CANELLA PROSECCO 750ml	L	$16.95	$8.64	$1,542.45	0.01%	-56.12%	91	0.01%	-56.12%	8	18
					$16.95	$8.64	$1,542.45	0.01%		91	0.008%		8	
	914846	750	ZARDETTO PROSECCO EXTRA DRY 750ml	L	$19.99	$10.10	$1,239.38	0.01%	-6.12%	62	0.01%	-6.12%	5	19
					$19.99	$10.10	$1,239.38	0.01%		62	0.006%		5	
	917809	750	SOMMARIVA PROSECCO NV 750ml	X	$20.99	$10.78	$482.77	0.00%	236.45%	23	0.00%	321.05%	2	20
					$20.99	$10.78	$482.77	0.00%		23	0.002%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IPI SPARKLING WINE - PROSECCO	**907649**	**750**	**SANTA MARGHERITA PROSECCO BRUT 750ml**	**L**	**$23.99**	**$12.25**	**$407.83**	**0.00%**	**-53.27%**	**17**	**0.00%**	**-53.27%**	**1**	**21**
					$23.99	$12.25	$407.83	0.00%		17	0.002%		1	
	Total						**$345,952.55**		**35.42%**	**25,297**		**29.72%**	**2,080**	

Class Summary

IPI

Bottle Sales	25,297	**Gross Sales**	$345,952.55	**Total Items in Class**	27
% of Bottle Sales	0.74%	**% of Gross Sales**	0.85%	**Share/Item**	0.27

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IPL SPARKLING WINE - ITALIAN														
	734265	**750**	**STELLINA DI NOTTE PROSECCO 750ml**	**1**	**$10.99**	**$5.77**	**$13,759.48**	**1.36%**	**-15.89%**	**1,252**	**1.55%**	**-15.89%**	**104**	**1**
					$10.99	$5.77	$13,759.48	1.36%		1,252	1.553%		104	
	918817	**750**	**MIONETTO GRAN ROSE 750ml**	**L**	**$15.90**	**$8.03**	**$477.00**	**0.05%**	**-70.83%**	**30**	**0.04%**	**-70.83%**	**3**	**2**
					$15.90	$8.03	$477.00	0.05%		30	0.037%		3	
	917943	**750**	**ELIO PERRONE BIGARO '15/16 750ml**	**X**	**$20.00**	**$10.35**	**$340.00**	**0.03%**	**259.17%**	**17**	**0.02%**	**316.67%**	**1**	**3**
					$20.00	$10.35	$340.00	0.03%		17	0.021%		1	
	919125	**750**	**DEOR GOLD SPARKLING 750ml**	**D**	**$14.95**	**$7.67**	**$179.40**	**0.02%**	**-85.29%**	**12**	**0.01%**	**-85.29%**	**1**	**4**
					$14.95	$7.67	$179.40	0.02%		12	0.015%		1	
	Total						**$14,755.88**		**-42.07%**	**1,311**		**-42.46%**	**109**	

Class Summary

IPL

Bottle Sales	1,311	**Gross Sales**	$14,755.88	**Total Items in Class**	5
% of Bottle Sales	0.04%	**% of Gross Sales**	0.04%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
IPP SPARKLING WINE - SPANISH CAVA														
	729506	750	MIQUEL PONS CAVA BRUT 750ml	1	$9.99	$5.03	$7,932.06	1.54%	49.05%	794	1.99%	49.05%	66	1
					$9.99	$5.03	$7,932.06	1.54%		794	1.991%		66	
	900285	750	CONQUILLA CAVA BRUT 750ml	L	$12.99	$6.50	$1,480.86	0.29%	242.86%	114	0.29%	242.86%	10	2
					$12.99	$6.50	$1,480.86	0.29%		114	0.286%		10	
	731021	750	POEMA CAVA BRUT 750ml	L	$13.95	$6.95	$1,395.00	0.27%	46.03%	100	0.25%	46.03%	8	3
					$13.95	$6.95	$1,395.00	0.27%		100	0.251%		8	
	917967	750	RAVENTOS I BLANC D NIT'16/17 750ml	L	$25.99	$13.39	$909.65	0.18%	31.47%	35	0.09%	18.18%	3	4
					$25.99	$13.39	$909.65	0.18%		35	0.088%		3	
	953361	750	CONQUILLA CAVA BRUT ROSE 750ml	1	$14.95	$7.55	$867.10	0.17%	25.81%	58	0.15%	25.81%	5	5
					$14.95	$7.55	$867.10	0.17%		58	0.145%		5	
	917966	750	RAVENTOS I BLANC DE BLANCS'17 750ml	L	$21.99	$11.26	$329.85	0.06%	81.82%	15	0.04%	81.82%	1	6
					$21.99	$11.26	$329.85	0.06%		15	0.038%		1	
	707305	750	FREIXENET SEMI-SECO 750ml	X	$11.99	$6.00	$131.89	0.03%	-99.18%	11	0.03%	-99.18%	1	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IPP SPARKLING WINE - SPANISH CAVA	**707305**				$11.99	$6.00	$131.89	0.03%		11	0.028%		1	
	Total						**$13,046.41**		**38.99%**	**1,127**		**38.13%**	**94**	

Class Summary

IPP	**Bottle Sales**	1,127	**Gross Sales**	$13,046.41	**Total Items in Class**	7
	% of Bottle Sales	0.03%	**% of Gross Sales**	0.03%	**Share/Item**	0.07

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
IPX SPARKLING WINE - IMPORTED MISC														
	733060	**750**	**SCHLOSS BIEBRICH SEKT 750ml**	**1**	**$7.99**	**$5.24**	**$2,269.16**	**2.58%**	**43.22%**	**284**	**3.37%**	**43.22%**	**24**	**1**
					$7.99	$5.24	$2,269.16	2.58%		284	3.369%		24	
	951497	**750**	**VALDIVIESO BRUT ROSE NV 750ml**	**L**	**$12.99**	**$6.64**	**$584.55**	**0.66%**	**-7.55%**	**45**	**0.53%**	**-7.55%**	**4**	**2**
					$12.99	$6.64	$584.55	0.66%		45	0.534%		4	
	919013	**750**	**HATTINGLEY ROSÉ 750ml**	**L**	**$61.99**	**$32.55**	**$185.97**	**0.21%**	**-50.00%**	**3**	**0.04%**	**-50.00%**	**0**	**3**
					$61.99	$32.55	$185.97	0.21%		3	0.036%		0	
	955235	**750**	**KRONE BRUT ROSE 750ml**	**L**	**$17.99**	**$9.17**	**$161.91**	**0.18%**	**-66.67%**	**9**	**0.11%**	**-66.67%**	**1**	**4**
					$17.99	$9.17	$161.91	0.18%		9	0.107%		1	
	Total						**$3,201.59**		**13.36%**	**341**		**21.98%**	**28**	

Class Summary

IPX

Bottle Sales	341	**Gross Sales**	$3,201.59	**Total Items in Class**	4
% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KFE WHITE GENERIC - RHINE														
	566375	**5000**	**FRANZIA CRISP WHITE HOUSE WINE 5000ml**	**1**	**$14.99**	**$7.75**	**$52,953.22**	**1.45%**	**-27.30%**	**3,550**	**1.58%**	**-35.86%**	**1,972**	**1**
					$14.99	$7.75	$52,953.22	1.45%		3,550	1.577%		1,972	
	541262	**5000**	**ALMADEN RHINE BOX 5000ml**	**D**	**$20.99**	**$10.94**	**$5,415.42**	**0.15%**	**-38.81%**	**258**	**0.11%**	**-38.81%**	**143**	**2**
					$20.99	$10.94	$5,415.42	0.15%		258	0.115%		143	
	Total						**$58,368.64**		**-28.72%**	**3,808**		**-36.15%**	**2,116**	

Class Summary

KFE

Bottle Sales	3,808	**Gross Sales**	$58,368.64	**Total Items in Class**	2
% of Bottle Sales	0.11%	**% of Gross Sales**	0.14%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KFJ WHITE GENERIC - CHABLIS														
	568760	**1500**	**LIVINGSTON CELLARS CHABLIS BLANC 1500ml**	**1**	**$9.49**	**$4.90**	**$3,091.48**	**0.16%**	**-15.50%**	**328**	**0.28%**	**-15.50%**	**55**	**1**
					$9.49	$4.90	$3,091.48	0.16%		328	0.280%		55	
	566460	**5000**	**FRANZIA CHABLIS WORLD CLASSICS 5000ml**	**1**	**$18.99**	**$9.87**	**$14,565.33**	**0.75%**	**-15.46%**	**767**	**0.66%**	**-15.46%**	**426**	**1**
					$18.99	$9.87	$14,565.33	0.75%		767	0.655%		426	
	600600	**5000**	**PETER VELLA CHABLIS BOX 5000ml**	**1**	**$19.99**	**$10.41**	**$10,594.70**	**0.54%**	**-33.79%**	**530**	**0.45%**	**-43.72%**	**294**	**2**
					$19.99	$10.41	$10,594.70	0.54%		530	0.453%		294	
	Total						**$28,251.51**		**-27.80%**	**1,625**		**-30.60%**	**775**	

Class Summary

KFJ

Bottle Sales	1,625	**Gross Sales**	$28,251.51	**Total Items in Class**	4
% of Bottle Sales	0.05%	**% of Gross Sales**	0.07%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KFP WHITE GENERIC - TABLE & PROPRIETARY														
	551236	3000	BIG HOUSE BOOTLEGGER WHITE 3000 ml	1	$19.99	$10.48	$10,364.29	0.33%	-61.18%	523	0.18%	-66.25%	174	1
					$19.99	$10.48	$10,364.29	0.33%		523	0.180%		174	
	588640	750	MENAGE A TROIS WHITE 750ml	1	$9.99	$5.24	$13,156.83	0.41%	16.67%	1,317	0.45%	16.67%	110	1
					$9.99	$5.24	$13,156.83	0.41%		1,317	0.453%		110	
	543400	750	APOTHIC WHITE 750ml	1	$13.99	$7.37	$6,708.43	0.21%	-4.33%	493	0.17%	-4.33%	41	2
					$13.99	$7.37	$6,708.43	0.21%		493	0.170%		41	
	544120	750	BAREFOOT REFRESH CRISP WHITE 750ml	1	$9.99	$5.24	$5,864.13	0.18%	-9.97%	587	0.20%	-9.97%	49	3
					$9.99	$5.24	$5,864.13	0.18%		587	0.202%		49	
	918556	750	OLD TOWN CELLARS MTN TWN WHITE 750ml	L	$17.99	$11.99	$4,317.60	0.13%	282.30%	240	0.08%	261.05%	20	4
					$17.99	$11.99	$4,317.60	0.13%		240	0.083%		20	
	552607	750	CONUNDRUM WHITE TABLE WINE 750ml	1	$19.99	$10.35	$4,237.88	0.13%	12.50%	212	0.07%	12.50%	18	5
					$19.99	$10.35	$4,237.88	0.13%		212	0.073%		18	
	901506	750	CASTLE CREEK LILLY ROSE WHITE 750ml	1	$14.95	$9.95	$1,719.25	0.05%	-22.75%	115	0.04%	-22.75%	10	6
					$14.95	$9.95	$1,719.25	0.05%		115	0.040%		10	
	920155	750	CAROL SHELTON COQUILLE BL'20 750ml	L	$17.99	$11.79	$1,385.23	0.04%	-46.67%	77	0.03%	-46.67%	6	7
					$17.99	$11.79	$1,385.23	0.04%		77	0.026%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KFP WHITE GENERIC - TABLE & PROPRIETARY	901517	750	CASTLE CREEK PETROGLYPH WHITE 750ml	1	$14.95	$9.95	$1,166.10	0.04%	146.15%	78	0.03%	146.15%	7	8
					$14.95	$9.95	$1,166.10	0.04%		78	0.027%		7	
	947539	750	BLINDFOLD WHITE TABLE'17/18 750ml	L	$29.99	$15.52	$839.72	0.03%	-28.95%	28	0.01%	-28.95%	2	9
					$29.99	$15.52	$839.72	0.03%		28	0.010%		2	
	919986	750	ORIN SWIFT MANNEQUIN WHITE'15/16 750ml	L	$32.99	$17.47	$395.88	0.01%	-45.45%	12	0.00%	-45.45%	1	10
					$32.99	$17.47	$395.88	0.01%		12	0.004%		1	
	955241	750	JP CHENET CHARD VIOGNIER 750ml	1	$11.99	$6.30	$311.74	0.01%	-62.96%	26	0.01%	-62.96%	2	11
					$11.99	$6.30	$311.74	0.01%		26	0.009%		2	
	517117	750	VALLEY OF THE MOON PINOT BLANC VIOG750ml	1	$14.99	$7.68	$269.82	0.01%	977.03%	18	0.01%	1142.86%	2	12
					$14.99	$7.68	$269.82	0.01%		18	0.006%		2	
	914553	750	HEDGES CMS WHITE'17/18 750ml	L	$12.72	$6.50	$178.08	0.01%	-47.05%	14	0.00%	-43.64%	1	13
					$12.72	$6.50	$178.08	0.01%		14	0.005%		1	
	912556	750	QUPE SYRAH BIEN NACIDO CUV'16 750ml	X	$20.38	$10.55	$142.66	0.00%	100.00%	7	0.00%	100.00%	1	14
					$20.38	$10.55	$142.66	0.00%		7	0.002%		1	
	918489	750	FESS PARKER MARCELLA'S WHITE'16/17 750ml	X	$16.78	$8.67	$134.24	0.00%	182.54%	8	0.00%	266.67%	1	15
					$16.78	$8.67	$134.24	0.00%		8	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KFP WHITE GENERIC - TABLE & PROPRIETARY	**918588**	**750**	**JEFF COHN FIRST DATEWHITE'15 750ml**	**X**	**$19.99**	**$13.10**	**$99.95**	**0.00%**	**348.22%**	**5**	**0.00%**	**460.00%**	**0**	**16**
					$19.99	$13.10	$99.95	0.00%		5	0.002%		0	
	917915	**750**	**MATTHIASSON NAPA WHITE'15 750ml**	**X**	**$32.99**	**$21.86**	**$98.97**	**0.00%**	**188.09%**	**3**	**0.00%**	**260.00%**	**0**	**17**
					$32.99	$21.86	$98.97	0.00%		3	0.001%		0	
	Total						**$51,390.80**		**-12.24%**	**3,763**		**-13.99%**	**444**	

Class Summary

KFP

Bottle Sales	3,763	**Gross Sales**	$51,390.80	**Total Items in Class**	20
% of Bottle Sales	0.11%	**% of Gross Sales**	0.13%	**Share/Item**	0.2

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY														
	545264	1000	BANDIT CHARDONNAY TETRA 1000ml	1	$9.99	$5.24	$2,067.93	0.00%	18.10%	207	0.00%	18.10%	23	1
					$9.99	$5.24	$2,067.93	0.00%		207	0.003%		23	
	558773	1500	CORBETT CANYON CHARDONNAY 1500ml	1	$6.99	$3.56	$17,032.77	0.02%	1.82%	2,439	0.04%	1.82%	407	1
					$6.99	$3.56	$17,032.77	0.02%		2,439	0.036%		407	
	568105	1500	GLEN ELLEN CHARDONNAY RESERVE 1500ml	1	$8.99	$4.63	$14,550.09	0.02%	2.25%	1,623	0.02%	2.25%	271	2
					$8.99	$4.63	$14,550.09	0.02%		1,623	0.024%		271	
	606293	1500	WOODBRIDGE CHARDONNAY R MONDAVI 1500ml	1	$15.99	$8.35	$12,148.38	0.01%	21.22%	762	0.01%	21.22%	127	3
					$15.99	$8.35	$12,148.38	0.01%		762	0.011%		127	
	633305	1500	TURNING LEAF CHARDONNAY RESERVE 1500ml	1	$12.99	$6.76	$11,093.46	0.01%	-19.53%	854	0.01%	-19.53%	142	4
					$12.99	$6.76	$11,093.46	0.01%		854	0.013%		142	
	633783	1500	FETZER CHARDONNAY ANTHONYS HILL 1500ml	1	$12.95	$6.74	$8,715.35	0.01%	-24.79%	673	0.01%	-24.79%	112	5
					$12.95	$6.74	$8,715.35	0.01%		673	0.010%		112	
	549883	1500	CLOS DU BOIS CHARDONNAY 1500ml	1	$25.99	$13.67	$8,238.83	0.01%	-25.96%	317	0.00%	-25.96%	53	6
					$25.99	$13.67	$8,238.83	0.01%		317	0.005%		53	
	590145	1500	CK MONDAVI CHARDONNAY 1500ml	1	$13.99	$5.88	$7,820.41	0.01%	9.94%	559	0.01%	9.94%	93	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	590145				$13.99	$5.88	$7,820.41	0.01%		559	0.008%		93	
	544077	1500	BAREFOOT CELLARS CHARDONNAY 1500ml	1	$15.99	$8.36	$5,672.64	0.01%	-30.50%	366	0.01%	-30.50%	61	8
					$15.99	$8.36	$5,672.64	0.01%		366	0.005%		61	
	565201	1500	FISH EYE CHARDONNAY 1500ml	1	$11.99	$6.22	$5,575.35	0.01%	-1.51%	465	0.01%	-1.51%	78	9
					$11.99	$6.22	$5,575.35	0.01%		465	0.007%		78	
	630815	1500	SUTTER HOME CHARDONNAY 1500ml	1	$12.99	$6.76	$5,118.06	0.01%	-26.96%	394	0.01%	-26.96%	66	10
					$12.99	$6.76	$5,118.06	0.01%		394	0.006%		66	
	608797	1500	RELAY CHARDONNAY 1500ml	1	$10.95	$5.67	$4,347.15	0.00%	-1.28%	397	0.01%	-1.28%	66	11
					$10.95	$5.67	$4,347.15	0.00%		397	0.006%		66	
	608755	1500	REDWOOD CREEK CHARDONNAY 1500ml	1	$13.99	$7.29	$4,336.90	0.00%	-4.26%	310	0.00%	-4.26%	52	12
					$13.99	$7.29	$4,336.90	0.00%		310	0.005%		52	
	410972	1500	FOXHORN CHARDONNAY AUSTRALIAN 1500ml	1	$10.99	$5.69	$4,284.08	0.00%	-19.08%	392	0.01%	-19.08%	65	13
					$10.99	$5.69	$4,284.08	0.00%		392	0.006%		65	
	568832	1500	COPPER RIDGE CHARDONNAY 1500 ml	1	$12.49	$6.49	$3,759.49	0.00%	-36.87%	301	0.00%	-36.87%	50	14
					$12.49	$6.49	$3,759.49	0.00%		301	0.005%		50	
	633743	1500	VENDANGE CHARDONNAY 1500ml	1	$11.99	$6.22	$3,596.97	0.00%	-79.24%	303	0.00%	-84.43%	51	15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	633743				$11.99	$6.22	$3,596.97	0.00%		303	0.005%		51	
	406777	1500	CONCHA Y TORO CHARDONNAY FRONTERA 1500ml	1	$11.99	$6.22	$2,206.16	0.00%	-10.58%	184	0.00%	-10.58%	31	16
					$11.99	$6.22	$2,206.16	0.00%		184	0.003%		31	
	569402	1500	GALLO FAMILY CHARDONNAY TWIN VALL 1500ml	1	$12.99	$6.76	$2,013.45	0.00%	-18.71%	155	0.00%	-18.71%	26	17
					$12.99	$6.76	$2,013.45	0.00%		155	0.002%		26	
	628727	1500	STONE CELLARS CHARDONNAY BERINGER 1500ml	1	$16.99	$8.30	$1,749.97	0.00%	-18.60%	103	0.00%	-18.60%	17	18
					$16.99	$8.30	$1,749.97	0.00%		103	0.002%		17	
	622753	1500	STE CHAPELLE CHARDONNAY 1500ml	1	$15.99	$8.35	$1,455.09	0.00%	-25.88%	91	0.00%	-25.88%	15	19
					$15.99	$8.35	$1,455.09	0.00%		91	0.001%		15	
	588774	1500	MERIDIAN CHARDONNAY'17 1500 ml	X	$16.99	$8.88	$526.69	0.00%	850.23%	31	0.00%	1133.33%	5	20
					$16.99	$8.88	$526.69	0.00%		31	0.000%		5	
	610310	1500	ROUND HILL CHARDONNAY 1500ml	D	$18.99	$9.57	$436.77	0.00%	-94.74%	23	0.00%	-94.74%	4	21
					$18.99	$9.57	$436.77	0.00%		23	0.000%		4	
	561010	1500	DOMINO CHARDONNAY BY DELICATO 1500ml	D	$12.99	$6.76	$272.79	0.00%	-94.30%	21	0.00%	-94.30%	4	22
					$12.99	$6.76	$272.79	0.00%		21	0.000%		4	
	566202	250	COPPOLA DIAMOND CHARD CANS 250ml	1	$4.99	$2.57	$2,160.67	0.00%	40.74%	433	0.01%	40.74%	12	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	566202				$4.99	$2.57	$2,160.67	0.00%		433	0.006%		12	
	547123	3000	BLACK BOX CHARDONNAY CALIFORNIA 3000ml	1	$23.99	$12.61	$80,719.04	0.09%	-24.21%	3,376	0.05%	-33.69%	1,125	1
					$23.99	$12.61	$80,719.04	0.09%		3,376	0.050%		1,125	
	575554	3000	HOUSE WINE CHARDONNAY BOX 3000 ml	1	$19.99	$10.41	$25,191.41	0.03%	-26.39%	1,259	0.02%	-26.39%	420	2
					$19.99	$10.41	$25,191.41	0.03%		1,259	0.019%		420	
	558774	3000	CORBETT CANYON CHARDONNAY CASK 3000ml	1	$14.99	$7.82	$16,444.03	0.02%	-33.65%	1,097	0.02%	-33.65%	366	3
					$14.99	$7.82	$16,444.03	0.02%		1,097	0.016%		366	
	547109	3000	BIG HOUSE CHARDONNAY 3000ml	1	$22.99	$12.08	$10,787.72	0.01%	-18.27%	476	0.01%	-6.00%	159	4
					$22.99	$12.08	$10,787.72	0.01%		476	0.007%		159	
	544094	3000	BAREFOOT CHARDONNAY BOX 3000ml	D	$16.99	$8.88	$8,163.47	0.01%	62.95%	485	0.01%	62.95%	162	5
					$16.99	$8.88	$8,163.47	0.01%		485	0.007%		162	
	575562	375	HOUSE WINES CHARDONNAY CAN 375 ml	1	$5.59	$2.93	$4,326.66	0.00%	32.25%	774	0.01%	32.25%	32	1
					$5.59	$2.93	$4,326.66	0.00%		774	0.012%		32	
	581325	375	KENDALL JACKSON CHARD VR 375 ml	1	$8.49	$4.44	$3,731.28	0.00%	6.55%	444	0.01%	6.55%	19	2
					$8.49	$4.44	$3,731.28	0.00%		444	0.007%		19	
	916835	375	ROMBAUER CHARD CARNEROS'19 375 ml	U	$20.95	$10.97	$963.70	0.00%	-3.11%	46	0.00%	-3.85%	2	3

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	916835				$20.95	$10.97	$963.70	0.00%		46	0.001%		2	
	625810	375	CHATEAU STE MICHELLE CHARDONNAY 375ml	1	$7.34	$3.83	$858.78	0.00%	100.00%	117	0.00%	100.00%	5	4
					$7.34	$3.83	$858.78	0.00%		117	0.002%		5	
	951256	375	SONOMA-CUTRER CHARD RR'18 375 ml	L	$11.99	$6.30	$551.54	0.00%	-21.74%	46	0.00%	-21.74%	2	5
					$11.99	$6.30	$551.54	0.00%		46	0.001%		2	
	578903	375	J LOHR CHARD RIVERSTONE'17/18 375 ml	L	$9.05	$4.56	$543.00	0.00%	20.51%	60	0.00%	20.51%	3	6
					$9.05	$4.56	$543.00	0.00%		60	0.001%		3	
	951803	375	GRGICH HILLS CHARDONNAY'15/17 375 ml	L	$22.95	$12.02	$367.20	0.00%	-73.68%	16	0.00%	-73.68%	1	7
					$22.95	$12.02	$367.20	0.00%		16	0.000%		1	
	540905	375	ALLOY WINE WORKS CHARD CAN 375 ml	D	$6.99	$3.57	$167.76	0.00%	-70.99%	24	0.00%	-70.99%	1	8
					$6.99	$3.57	$167.76	0.00%		24	0.000%		1	
	910802	375	LANDMARK CHARD OVERLOOK'18 375 ml	X	$17.11	$8.92	$153.99	0.00%	100.00%	9	0.00%	100.00%	0	9
					$17.11	$8.92	$153.99	0.00%		9	0.000%		0	
	429149	500	VENDANGE CHARDONNAY 500ml	1	$4.99	$2.57	$11,493.56	0.01%	14.31%	2,336	0.03%	14.31%	130	1
					$4.99	$2.57	$11,493.56	0.01%		2,336	0.035%		130	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	583804	500	LIBERTY CREEK VINYRD CHARDONNAY 500ml	1	$3.99	$2.05	$4,546.83	0.01%	9.51%	1,153	0.02%	9.51%	64	2
					$3.99	$2.05	$4,546.83	0.01%		1,153	0.017%		64	
	566520	5000	FRANZIA CHARDONNAY - AUSTRALIAN 5000ml	1	$20.99	$10.94	$58,771.25	0.07%	-5.33%	2,815	0.04%	4.64%	1,564	1
					$20.99	$10.94	$58,771.25	0.07%		2,815	0.042%		1,564	
	541460	5000	ALMADEN CHARDONNAY BOX 5000ml	1	$20.99	$10.94	$38,505.78	0.04%	-26.00%	1,842	0.03%	-26.00%	1,023	2
					$20.99	$10.94	$38,505.78	0.04%		1,842	0.028%		1,023	
	600640	5000	PETER VELLA CHARDONNAY BOX 5000ml	1	$20.99	$10.94	$32,523.48	0.04%	-26.57%	1,560	0.02%	-26.57%	867	3
					$20.99	$10.94	$32,523.48	0.04%		1,560	0.023%		867	
	410975	5000	FRANZIA CHARDONAY RICH BUTTERY 5000ml	1	$18.99	$9.87	$37.98	0.00%	-84.91%	2	0.00%	-84.91%	1	4
					$18.99	$9.87	$37.98	0.00%		2	0.000%		1	
	560305	750	SONOMA CUTRER CHARDONNAY RR 750ml	1	$17.99	$9.49	$84,313.16	0.09%	20.55%	4,684	0.07%	20.55%	390	1
					$17.99	$9.49	$84,313.16	0.09%		4,684	0.070%		390	
	581330	750	KENDALL JACKSON CHARDONNAY VINTNE 750ml	1	$17.99	$7.89	$51,294.32	0.06%	3.49%	2,880	0.04%	3.49%	240	2
					$17.99	$7.89	$51,294.32	0.06%		2,880	0.043%		240	
	910337	750	ROMBAUER CHARD CARNEROS 750ml	1	$37.95	$19.92	$51,194.55	0.06%	35.60%	1,349	0.02%	35.60%	112	3
					$37.95	$19.92	$51,194.55	0.06%		1,349	0.020%		112	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	578900	750	J LOHR CHARDONNAY RIVERSTONE 750ml	1	$12.95	$8.63	$43,998.30	0.05%	-12.31%	3,402	0.05%	-12.31%	284	4
					$12.95	$8.63	$43,998.30	0.05%		3,402	0.051%		284	
	549140	750	BUTTER CHARDONNAY 750ml	1	$15.99	$8.24	$30,227.52	0.03%	9.95%	1,904	0.03%	9.95%	159	5
					$15.99	$8.24	$30,227.52	0.03%		1,904	0.028%		159	
	582300	750	LA CREMA CHARDONNAY SONOMA COAST 750ml	1	$22.99	$12.15	$28,990.39	0.03%	16.68%	1,261	0.02%	16.68%	105	6
					$22.99	$12.15	$28,990.39	0.03%		1,261	0.019%		105	
	556540	750	CHLOE CHARDONNAY 750ml	1	$11.99	$6.30	$24,945.27	0.03%	-7.08%	2,085	0.03%	-7.08%	174	7
					$11.99	$6.30	$24,945.27	0.03%		2,085	0.031%		174	
	557135	750	COLUMBIA CREST CHARD GR EST 750ml	1	$9.98	$5.23	$23,587.88	0.03%	-4.69%	2,368	0.04%	-4.69%	197	8
					$9.98	$5.23	$23,587.88	0.03%		2,368	0.035%		197	
	592563	750	NOBLE VINES 446 CHARDONNAY 750ml	1	$9.99	$5.23	$21,348.63	0.02%	-29.26%	2,137	0.03%	-29.26%	178	9
					$9.99	$5.23	$21,348.63	0.02%		2,137	0.032%		178	
	949534	750	DECOY CHARDONNAY 750ml	1	$17.99	$10.37	$20,742.47	0.02%	86.75%	1,153	0.02%	86.75%	96	10
					$17.99	$10.37	$20,742.47	0.02%		1,153	0.017%		96	
	547295	750	BOGLE CHARDONNAY 750ml	1	$10.95	$5.52	$19,595.10	0.02%	24.59%	1,794	0.03%	40.26%	150	11
					$10.95	$5.52	$19,595.10	0.02%		1,794	0.027%		150	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	614525	750	SEBASTIANI CHARDONNAY 750ml	1	$11.99	$6.30	$15,479.09	0.02%	-23.61%	1,291	0.02%	-23.61%	108	12
					$11.99	$6.30	$15,479.09	0.02%		1,291	0.019%		108	
	557115	750	TWO VINES CHARDONNAY 750ml	1	$6.99	$3.64	$15,140.34	0.02%	5.37%	2,166	0.03%	5.37%	181	13
					$6.99	$3.64	$15,140.34	0.02%		2,166	0.032%		181	
	574400	750	HESS CHARDONNAY SELECT 750ml	1	$14.95	$8.74	$14,770.60	0.02%	10.07%	988	0.01%	10.07%	82	14
					$14.95	$8.74	$14,770.60	0.02%		988	0.015%		82	
	560350	750	CUPCAKE CHARDONNAY 750ml	1	$11.99	$6.30	$14,587.83	0.02%	0.98%	1,217	0.02%	0.98%	101	15
					$11.99	$6.30	$14,587.83	0.02%		1,217	0.018%		101	
	589370	750	MIRASSOU CHARDONNAY 750ml	1	$7.99	$4.17	$14,334.06	0.02%	-41.75%	1,794	0.03%	-41.75%	150	16
					$7.99	$4.17	$14,334.06	0.02%		1,794	0.027%		150	
	606290	750	WOODBRIDGE CHARDONNAY R MONDAV 750ml	1	$6.99	$3.64	$13,708.56	0.02%	-30.41%	1,944	0.03%	-30.41%	162	18
					$6.99	$3.64	$13,708.56	0.02%		1,944	0.029%		162	
	579770	750	JOSH CELLARS CHARDONNAY 750ml	1	$12.99	$6.83	$13,619.34	0.02%	4.44%	1,062	0.02%	-5.07%	89	17
					$12.99	$6.83	$13,619.34	0.02%		1,062	0.016%		89	
	551305	750	CAKEBREAD CHARD NAPA'18/19 750ml	L	$45.95	$24.17	$12,682.20	0.01%	60.39%	276	0.00%	60.39%	23	19
					$45.95	$24.17	$12,682.20	0.01%		276	0.004%		23	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	583650	750	LEESE FITCH CHARDONNAY 750ml	1	$11.99	$5.05	$12,541.54	0.01%	16.24%	1,046	0.02%	7.93%	87	20
					$11.99	$5.05	$12,541.54	0.01%		1,046	0.016%		87	
	632853	750	THREE THIEVES CHARDONNAY 750ml	1	$6.99	$3.64	$10,995.27	0.01%	2.29%	1,573	0.02%	2.29%	131	22
					$6.99	$3.64	$10,995.27	0.01%		1,573	0.024%		131	
	625800	750	CHAT ST MICHELLE CHARDONNAY 750ml	1	$15.99	$8.43	$10,903.08	0.01%	-17.41%	700	0.01%	-17.41%	58	21
					$15.99	$8.43	$10,903.08	0.01%		700	0.010%		58	
	548680	750	BREAD & BUTTER CHARDONNAY 750ml	1	$16.99	$7.15	$10,822.18	0.01%	37.85%	646	0.01%	21.63%	54	23
					$16.99	$7.15	$10,822.18	0.01%		646	0.010%		54	
	638085	750	WILLIAM HILL CHARDONNAY CNTRL CST 750ml	1	$13.99	$7.37	$10,366.59	0.01%	-11.18%	741	0.01%	-11.18%	62	24
					$13.99	$7.37	$10,366.59	0.01%		741	0.011%		62	
	630810	750	SUTTER HOME CHARDONNAY 750ml	1	$5.99	$3.11	$10,231.07	0.01%	7.69%	1,717	0.03%	7.69%	143	25
					$5.99	$3.11	$10,231.07	0.01%		1,717	0.026%		143	
	633239	750	TRUE MYTH EDNA VALLEY CHARDONNAY 750ml	1	$16.99	$6.52	$9,378.48	0.01%	-21.16%	552	0.01%	-21.16%	46	26
					$16.99	$6.52	$9,378.48	0.01%		552	0.008%		46	
	555458	750	CHALK HILL CHARDONNAY SONOMA CST 750ml	1	$19.95	$9.47	$8,877.75	0.01%	-19.21%	445	0.01%	-19.21%	37	27
					$19.95	$9.47	$8,877.75	0.01%		445	0.007%		37	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	588713	750	MER SOLEIL CHARD RSV SLH 750ml	1	$27.99	$14.62	$8,452.98	0.01%	22.47%	302	0.00%	31.27%	25	28
					$27.99	$14.62	$8,452.98	0.01%		302	0.005%		25	
	636600	750	WENTE CHARDONNAY RIVA RANCH 750ml	1	$17.99	$7.69	$7,106.05	0.01%	-24.47%	395	0.01%	-24.47%	33	30
					$17.99	$7.69	$7,106.05	0.01%		395	0.006%		33	
	544075	750	BAREFOOT CELLARS CHARDONNAY 750ml	1	$7.99	$4.17	$7,099.34	0.01%	-30.57%	902	0.01%	-30.57%	75	29
					$7.99	$4.17	$7,099.34	0.01%		902	0.013%		75	
	580125	750	KEND-JACKSON CHARD GR RES'18/19 750ml	L	$20.99	$11.09	$6,989.67	0.01%	-33.18%	333	0.00%	-33.18%	28	31
					$20.99	$11.09	$6,989.67	0.01%		333	0.005%		28	
	579750	750	JORDAN CHARDONNAY'18 750ml	L	$33.95	$17.79	$6,891.85	0.01%	79.08%	203	0.00%	79.08%	17	32
					$33.95	$17.79	$6,891.85	0.01%		203	0.003%		17	
	918399	750	FRANK FAMILY CHARDONNAY'18/19 750ml	L	$34.99	$18.34	$6,788.06	0.01%	116.35%	194	0.00%	116.35%	16	33
					$34.99	$18.34	$6,788.06	0.01%		194	0.003%		16	
	560755	750	DELOACH CHARDONNAY RUSSIAN RIVER 750ml	1	$17.95	$10.34	$6,695.35	0.01%	1.14%	373	0.01%	1.14%	31	34
					$17.95	$10.34	$6,695.35	0.01%		373	0.006%		31	
	564400	750	FERRARI-CARANO CHARDONNAY 750ml	1	$24.99	$11.42	$6,522.39	0.01%	-27.84%	261	0.00%	-25.07%	22	35

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	564400				$24.99	$11.42	$6,522.39	0.01%		261	0.004%		22	
	918636	750	DUCKHORN CHARD NAPA'17/18 750ml	L	$35.99	$18.87	$6,298.25	0.01%	213.33%	175	0.00%	213.33%	15	36
					$35.99	$18.87	$6,298.25	0.01%		175	0.003%		15	
	580835	750	KISTLER CHARD NOISETIERS'19 750ml	L	$63.20	$33.33	$6,193.60	0.01%	93.18%	98	0.00%	93.18%	8	37
					$63.20	$33.33	$6,193.60	0.01%		98	0.001%		8	
	629307	750	SUBSOIL CHARDONNAY 750ml	1	$9.99	$5.47	$6,183.81	0.01%	30.92%	619	0.01%	30.92%	52	38
					$9.99	$5.47	$6,183.81	0.01%		619	0.009%		52	
	539853	750	A TO Z CHARDONNAY 750ml	1	$18.95	$8.71	$5,997.15	0.01%	12.72%	321	0.00%	6.77%	27	39
					$18.95	$8.71	$5,997.15	0.01%		321	0.005%		27	
	588715	750	MER SOLEIL CHARDONNAY SILVER 750ml	1	$22.99	$11.91	$5,632.55	0.01%	52.87%	245	0.00%	52.87%	20	40
					$22.99	$11.91	$5,632.55	0.01%		245	0.004%		20	
	607900	750	RODNEY STRONG CHARDONNAY 750ml	1	$16.95	$6.60	$5,593.50	0.01%	12.44%	330	0.00%	12.44%	28	41
					$16.95	$6.60	$5,593.50	0.01%		330	0.005%		28	
	596405	750	PARDUCCI CHARDONNAY 750ml	1	$12.99	$6.83	$5,455.80	0.01%	-13.51%	420	0.01%	-13.51%	35	42
					$12.99	$6.83	$5,455.80	0.01%		420	0.006%		35	
	591637	750	MORGAN CHARDONNAY METALLICO 750ml	1	$17.95	$9.69	$5,349.10	0.01%	-36.79%	298	0.00%	-36.79%	25	43

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	591637				$17.95	$9.69	$5,349.10	0.01%		298	0.004%		25	
	564500	750	BONTERRA CHARDONNAY 750ml	1	$15.95	$8.40	$5,247.55	0.01%	-4.98%	329	0.00%	-4.98%	27	44
					$15.95	$8.40	$5,247.55	0.01%		329	0.005%		27	
	562400	750	EDNA VALLEY CHARDONNAY 750ml	1	$14.99	$7.90	$5,103.87	0.01%	-48.43%	345	0.01%	-43.74%	29	45
					$14.99	$7.90	$5,103.87	0.01%		345	0.005%		29	
	611900	750	SALMON CREEK CHARDONNAY 750ml	1	$4.99	$3.33	$5,074.83	0.01%	-43.27%	1,017	0.02%	-59.50%	85	46
					$4.99	$3.33	$5,074.83	0.01%		1,017	0.015%		85	
	597328	750	PATZ & HALL CHARD SON CST'16/17 750ml	L	$34.99	$18.53	$5,073.55	0.01%	-0.57%	145	0.00%	-6.25%	12	47
					$34.99	$18.53	$5,073.55	0.01%		145	0.002%		12	
	560596	750	DARK HORSE CHARDONNAY 750ml	1	$10.99	$5.77	$5,033.42	0.01%	17.45%	458	0.01%	17.45%	38	48
					$10.99	$5.77	$5,033.42	0.01%		458	0.007%		38	
	908584	750	POSEIDON EST CHARDONNAY 750ml	1	$24.99	$16.50	$5,022.99	0.01%	24.48%	201	0.00%	24.48%	17	49
					$24.99	$16.50	$5,022.99	0.01%		201	0.003%		17	
	579978	750	KENDALL JACKSON AVANT CHARDONNAY 750ml	1	$17.99	$9.49	$4,911.27	0.01%	-16.71%	273	0.00%	-16.71%	23	50
					$17.99	$9.49	$4,911.27	0.01%		273	0.004%		23	
	919130	750	PLUNGERHEAD UNOAKED CHARDONNAY 750ml	D	$11.99	$7.70	$4,891.92	0.01%	11.39%	408	0.01%	11.39%	34	51

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	919130				$11.99	$7.70	$4,891.92	0.01%		408	0.006%		34	
	549885	750	CLOS DU BOIS CHARDONNAY 750ml	1	$15.99	$8.43	$4,828.98	0.01%	-23.32%	302	0.00%	-23.32%	25	52
					$15.99	$8.43	$4,828.98	0.01%		302	0.005%		25	
	552500	750	CASTLE ROCK CHARDONNAY CNTRL C 750ml	1	$10.99	$4.50	$4,593.82	0.01%	5.20%	418	0.01%	-4.37%	35	53
					$10.99	$4.50	$4,593.82	0.01%		418	0.006%		35	
	617505	750	SIMPLY NAKED CHARDONNAY - UNOAKED 750ml	1	$8.49	$4.44	$4,559.13	0.01%	-9.56%	537	0.01%	-9.56%	45	55
					$8.49	$4.44	$4,559.13	0.01%		537	0.008%		45	
	580360	750	KENWOOD CHARDONNAY SONOMA 750ml	1	$13.99	$7.37	$4,532.76	0.01%	-23.10%	324	0.00%	-23.10%	27	56
					$13.99	$7.37	$4,532.76	0.01%		324	0.005%		27	
	568100	750	GLEN ELLEN CHARDONNAY RESERVE 750ml	1	$6.99	$3.64	$4,513.44	0.01%	17.21%	656	0.01%	17.21%	55	54
					$6.99	$3.64	$4,513.44	0.01%		656	0.010%		55	
	559840	750	CROW CANYON CHARDONNAY'17/18 750ml	L	$4.29	$2.02	$4,478.76	0.01%	-1.71%	1,044	0.02%	-1.71%	87	57
					$4.29	$2.02	$4,478.76	0.01%		1,044	0.016%		87	
	639620	750	ZD CHARDONNAY'18 750ml	L	$42.99	$22.58	$4,470.96	0.01%	73.25%	104	0.00%	72.60%	9	58
					$42.99	$22.58	$4,470.96	0.01%		104	0.002%		9	
	588531	750	MEIOMI CHARDONNAY'17/18 750ml	L	$16.99	$8.60	$4,298.47	0.00%	10.43%	253	0.00%	10.43%	21	60

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	588531				$16.99	$8.60	$4,298.47	0.00%		253	0.004%		21	
	606450	750	R MONDAVI CHARDONNAY PRVT SEL 750ml	1	$12.99	$6.83	$4,279.98	0.00%	-29.05%	334	0.00%	-29.05%	28	59
					$12.99	$6.83	$4,279.98	0.00%		334	0.005%		28	
	917611	750	LEWIS CHARDONNAY NAPA'19 750ml	L	$44.99	$23.67	$4,184.07	0.00%	114.15%	93	0.00%	173.08%	8	61
					$44.99	$23.67	$4,184.07	0.00%		93	0.001%		8	
	552225	750	CARMENET CHARDONNAY 750ml	1	$14.99	$5.43	$4,122.25	0.00%	-13.65%	275	0.00%	-13.65%	23	62
					$14.99	$5.43	$4,122.25	0.00%		275	0.004%		23	
	548560	750	BERINGER MAIN & VINE CHARDONNAY 750ml	1	$7.99	$4.17	$3,975.10	0.00%	6.41%	502	0.01%	6.41%	42	64
					$7.99	$4.17	$3,975.10	0.00%		502	0.008%		42	
	554730	750	ST JEAN CHARDONNAY 750ml	1	$15.99	$8.43	$3,941.01	0.00%	-26.94%	251	0.00%	-26.94%	21	63
					$15.99	$8.43	$3,941.01	0.00%		251	0.004%		21	
	633384	750	TWISTED CEDAR CHARDONNAY 750ml	1	$12.95	$6.63	$3,891.55	0.00%	228.40%	305	0.00%	288.38%	25	65
					$12.95	$6.63	$3,891.55	0.00%		305	0.005%		25	
	919218	750	ADELSHEIM CHARDONNAY 750ml	1	$20.99	$9.80	$3,841.17	0.00%	60.01%	183	0.00%	29.52%	15	66
					$20.99	$9.80	$3,841.17	0.00%		183	0.003%		15	
	575130	750	HOGUE CHARDONNAY 750ml	1	$11.49	$6.03	$3,826.17	0.00%	-81.39%	333	0.00%	-86.25%	28	67

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	575130				$11.49	$6.03	$3,826.17	0.00%		333	0.005%		28	
	566200	750	FRANCIS COPPOLA CHARDONNAY 750ml	1	$15.99	$8.23	$3,805.62	0.00%	18.00%	238	0.00%	18.00%	20	68
					$15.99	$8.23	$3,805.62	0.00%		238	0.004%		20	
	609010	750	TOASTED HEAD CHARDONNAY 750ml	1	$14.49	$7.63	$3,796.38	0.00%	-15.64%	262	0.00%	-15.64%	22	69
					$14.49	$7.63	$3,796.38	0.00%		262	0.004%		22	
	572375	750	GRGICH HILLS CHARDONNAY'16/17 750ml	L	$39.95	$20.98	$3,715.35	0.00%	151.61%	93	0.00%	151.61%	8	70
					$39.95	$20.98	$3,715.35	0.00%		93	0.001%		8	
	910789	750	HERON CHARDONNAY 750ml	1	$13.99	$7.16	$3,609.42	0.00%	116.26%	258	0.00%	116.26%	22	71
					$13.99	$7.16	$3,609.42	0.00%		258	0.004%		22	
	916605	750	PAUL HOBBS CHARD RR'16/17 750ml	L	$54.99	$28.97	$3,519.36	0.00%	-43.75%	64	0.00%	-43.75%	5	72
					$54.99	$28.97	$3,519.36	0.00%		64	0.001%		5	
	614130	750	SEAN MINOR CHARDONNAY 750ml	1	$13.99	$7.17	$3,385.58	0.00%	-54.63%	242	0.00%	-54.63%	20	73
					$13.99	$7.17	$3,385.58	0.00%		242	0.004%		20	
	917877	750	FLOWERS CHARD SONOMA CST'16/17 750ml	L	$49.95	$26.29	$3,246.75	0.00%	51.06%	65	0.00%	51.06%	5	74
					$49.95	$26.29	$3,246.75	0.00%		65	0.001%		5	
	562804	750	ESTANCIA CHARDONNAY 750ml	1	$12.99	$6.83	$2,909.76	0.00%	-15.91%	224	0.00%	-15.91%	19	75
					$12.99	$6.83	$2,909.76	0.00%		224	0.003%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	912796	750	SELBY CHARDONNAY RR'17/18 750ml	L	$21.99	$14.47	$2,880.69	0.00%	-40.34%	131	0.00%	-40.34%	11	76
					$21.99	$14.47	$2,880.69	0.00%		131	0.002%		11	
	588637	750	MENAGE A TROIS GOLD CHARD 750ml	1	$12.99	$6.83	$2,844.81	0.00%	-20.08%	219	0.00%	-20.08%	18	77
					$12.99	$6.83	$2,844.81	0.00%		219	0.003%		18	
	625645	750	CHAT ST MICHELLE CHARD INDIAN WLS 750ml	1	$19.99	$10.56	$2,778.61	0.00%	165.84%	139	0.00%	212.78%	12	78
					$19.99	$10.56	$2,778.61	0.00%		139	0.002%		12	
	913853	750	CHEHALEM CHARD INOX'19 750ml	L	$18.99	$9.83	$2,715.57	0.00%	21.59%	143	0.00%	21.59%	12	79
					$18.99	$9.83	$2,715.57	0.00%		143	0.002%		12	
	583000	750	LANDMARK CHARD OVERLOOK'17/18 750ml	L	$29.95	$15.65	$2,635.60	0.00%	-54.36%	88	0.00%	-51.92%	7	80
					$29.95	$15.65	$2,635.60	0.00%		88	0.001%		7	
	560930	750	DELOACH CHARDONNAY CALIF 750ml	1	$13.95	$7.16	$2,580.75	0.00%	-23.61%	185	0.00%	-23.61%	15	81
					$13.95	$7.16	$2,580.75	0.00%		185	0.003%		15	
	560347	750	CUPCAKE BUTTERKISSSED CHARDONAY 750ml	1	$8.99	$4.70	$2,562.15	0.00%	100.00%	285	0.00%	100.00%	24	82
					$8.99	$4.70	$2,562.15	0.00%		285	0.004%		24	
	950144	750	MACROSTIE CHARD SONOMA CST'17/18 750ml	L	$21.99	$11.43	$2,506.86	0.00%	33.51%	114	0.00%	21.13%	10	83

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	950144				$21.99	$11.43	$2,506.86	0.00%		114	0.002%		10	
	914761	750	RAMEY CHARDONNAY RRV'17/18 750ml	L	$41.95	$22.03	$2,475.05	0.00%	140.00%	59	0.00%	140.00%	5	84
					$41.95	$22.03	$2,475.05	0.00%		59	0.001%		5	
	919093	750	CHANIN CHARD BIEN NACIDO'19 750ml	L	$33.99	$22.33	$2,413.29	0.00%	60.00%	71	0.00%	60.00%	6	85
					$33.99	$22.33	$2,413.29	0.00%		71	0.001%		6	
	563755	750	FAR NIENTE CHARDONNAY'17/18 750ml	L	$72.95	$38.54	$2,407.35	0.00%	-38.24%	33	0.00%	-38.24%	3	86
					$72.95	$38.54	$2,407.35	0.00%		33	0.000%		3	
	607906	750	RAEBURN CHARDONNAY 750ml	1	$19.95	$10.31	$2,394.00	0.00%	37.78%	120	0.00%	37.78%	10	87
					$19.95	$10.31	$2,394.00	0.00%		120	0.002%		10	
	947154	750	SARACINA CHARDONNAY'19 750ml	L	$13.99	$9.12	$2,322.34	0.00%	-6.30%	166	0.00%	-6.30%	14	88
					$13.99	$9.12	$2,322.34	0.00%		166	0.002%		14	
	591633	750	MORGAN CHARDONNAY HIGHLAND 750ml	1	$22.95	$10.21	$2,317.95	0.00%	21.18%	101	0.00%	21.18%	8	89
					$22.95	$10.21	$2,317.95	0.00%		101	0.002%		8	
	915708	750	DUMOL CHARD WESTER REACH'17/18 750ml	L	$63.32	$33.33	$2,279.52	0.00%	22.73%	36	0.00%	22.73%	3	91
					$63.32	$33.33	$2,279.52	0.00%		36	0.001%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	948285	750	ALEXANDER VV CHARDONNAY'18 750ml	L	$19.49	$10.07	$2,260.84	0.00%	-43.98%	116	0.00%	-43.98%	10	92
					$19.49	$10.07	$2,260.84	0.00%		116	0.002%		10	
	955186	750	AVERAEN CHARDONNAY'18 750ml	L	$19.99	$10.33	$2,258.87	0.00%	105.26%	113	0.00%	105.26%	9	93
					$19.99	$10.33	$2,258.87	0.00%		113	0.002%		9	
	628240	750	STERLING CHARDONNAY VINTNERS COLL 750ml	1	$13.99	$7.36	$2,210.42	0.00%	-27.03%	158	0.00%	-27.03%	13	94
					$13.99	$7.36	$2,210.42	0.00%		158	0.002%		13	
	948512	750	BAILEYANA CHARD FIREPEAK'16/17 750ml	L	$23.99	$12.37	$2,207.08	0.00%	-3.95%	92	0.00%	-3.95%	8	95
					$23.99	$12.37	$2,207.08	0.00%		92	0.001%		8	
	911966	750	HEITZ CHARDONNAY NAPA'16/17 750ml	L	$35.00	$18.35	$2,205.00	0.00%	1206.80%	63	0.00%	960.00%	5	96
					$35.00	$18.35	$2,205.00	0.00%		63	0.001%		5	
	909786	750	MIGRATION CHARDONNAY'16/17 750ml	L	$35.99	$18.87	$2,195.39	0.00%	64.71%	61	0.00%	55.56%	5	97
					$35.99	$18.87	$2,195.39	0.00%		61	0.001%		5	
	622755	750	STE CHAPELLE CHARDONNAY 750ml	1	$9.99	$5.23	$2,163.81	0.00%	-30.36%	219	0.00%	-30.36%	18	98
					$9.99	$5.23	$2,163.81	0.00%		219	0.003%		18	
	566223	750	COPPOLA DIAMOND PAVILLION CHARD 750ml	1	$16.95	$9.26	$2,135.70	0.00%	-41.94%	126	0.00%	-41.94%	11	99

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	566223				$16.95	$9.26	$2,135.70	0.00%		126	0.002%		11	
	610625	750	RUTHERFORD RANCH CHARDONNAY 750ml	1	$19.99	$10.35	$2,118.94	0.00%	-57.97%	106	0.00%	-62.92%	9	100
					$19.99	$10.35	$2,118.94	0.00%		106	0.002%		9	
	952393	750	PENCE RANCH CHARDONNAY'17/18 750ml	L	$21.66	$11.11	$2,079.36	0.00%	-64.35%	96	0.00%	-64.35%	8	101
					$21.66	$11.11	$2,079.36	0.00%		96	0.001%		8	
	588830	750	STARMONT CHARDONNAY 750ml	1	$19.99	$10.36	$2,078.96	0.00%	-70.37%	104	0.00%	-70.37%	9	102
					$19.99	$10.36	$2,078.96	0.00%		104	0.002%		9	
	588800	750	MERRYVALE CHARD CARNEROS'17/18 750ml	L	$32.99	$17.29	$2,045.38	0.00%	-92.00%	62	0.00%	-92.00%	5	103
					$32.99	$17.29	$2,045.38	0.00%		62	0.001%		5	
	579685	750	JOEL GOTT CHARD UNOAKED 750ml	1	$16.99	$8.96	$2,038.80	0.00%	264.57%	120	0.00%	264.57%	10	104
					$16.99	$8.96	$2,038.80	0.00%		120	0.002%		10	
	549840	750	CLOS DU BOIS CHARD RES'17/18 750ml	L	$15.72	$8.12	$2,036.56	0.00%	-78.04%	132	0.00%	-77.17%	11	105
					$15.41	$8.12	$1,972.48	0.00%		128	0.002%		11	
					$16.02	$8.12	$64.08	0.00%		4	0.000%		0	
	632900	750	TREFETHEN CHARD ESTATE'17/18 750ml	L	$34.95	$18.32	$2,027.10	0.00%	630.00%	58	0.00%	630.00%	5	106
					$34.95	$18.32	$2,027.10	0.00%		58	0.001%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	617570	750	SMOKING LOON CHARDONAY 750ml	1	$11.95	$5.03	$2,024.40	0.00%	-45.21%	192	0.00%	-45.21%	16	90
					$11.95	$5.03	$2,024.40	0.00%		192	0.003%		16	
	918801	750	SCAR OF THE SEA CHARDONNAY'17/ 18 750ml	L	$24.95	$16.36	$2,020.95	0.00%	157.14%	81	0.00%	157.14%	7	107
					$24.95	$16.36	$2,020.95	0.00%		81	0.001%		7	
	914879	750	RAMEY CHARD RITCHIE RR'17 750ml	L	$69.62	$36.75	$2,018.98	0.00%	141.67%	29	0.00%	141.67%	2	108
					$69.62	$36.75	$2,018.98	0.00%		29	0.000%		2	
	917920	750	SHAFER CHARD CARNEROS RSR'18 750ml	L	$57.68	$30.42	$2,018.80	0.00%	20.00%	35	0.00%	20.00%	3	109
					$57.68	$30.42	$2,018.80	0.00%		35	0.001%		3	
	915557	750	AU BON CLIMAT CHARD STA B'17/18 750ml	L	$23.01	$11.85	$1,955.85	0.00%	65.31%	85	0.00%	65.31%	7	110
					$23.01	$11.85	$1,955.85	0.00%		85	0.001%		7	
	546575	750	BERINGER CHARDONNAY NAPA 750ml	1	$19.99	$10.55	$1,919.04	0.00%	0.00%	96	0.00%	0.00%	8	111
					$19.99	$10.55	$1,919.04	0.00%		96	0.001%		8	
	632850	750	TISDALE VINEYARDS CHARDONNAY 750ml	1	$6.99	$3.64	$1,901.28	0.00%	-35.94%	272	0.00%	-35.94%	23	112
					$6.99	$3.64	$1,901.28	0.00%		272	0.004%		23	
	588755	750	MERIDIAN CHARDONNAY 750ml	1	$12.99	$6.83	$1,896.54	0.00%	97.41%	146	0.00%	133.33%	12	113
					$12.99	$6.83	$1,896.54	0.00%		146	0.002%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	539850	750	ACACIA A CHARDONNAY 750ml	1	$9.99	$5.23	$1,858.14	0.00%	-49.62%	186	0.00%	-49.62%	16	114
					$9.99	$5.23	$1,858.14	0.00%		186	0.003%		16	
	548200	750	BERINGER CHARDONNAY FOUNDERS 750ml	1	$11.99	$6.30	$1,834.47	0.00%	-38.60%	153	0.00%	-38.60%	13	115
					$11.99	$6.30	$1,834.47	0.00%		153	0.002%		13	
	950916	750	THREE STICKS CHARD DURREL'17 750ml	L	$42.49	$28.15	$1,827.07	0.00%	70.00%	43	0.00%	70.00%	4	116
					$42.49	$28.15	$1,827.07	0.00%		43	0.001%		4	
	633300	750	TURNING LEAF CHARDONNAY RESERV 750ml	1	$9.99	$5.24	$1,788.21	0.00%	-26.93%	179	0.00%	-26.93%	15	117
					$9.99	$5.24	$1,788.21	0.00%		179	0.003%		15	
	918498	750	BROWNE FAMILY CHARDONNAY'16/18 750ml	L	$22.99	$11.95	$1,747.24	0.00%	-21.11%	76	0.00%	-21.11%	6	118
					$22.99	$11.95	$1,747.24	0.00%		76	0.001%		6	
	633784	750	FETZER CHARDONNAY 750ml	1	$9.95	$5.21	$1,661.65	0.00%	-50.96%	167	0.00%	-50.96%	14	119
					$9.95	$5.21	$1,661.65	0.00%		167	0.002%		14	
	558500	750	CONCANNON CHARDONNAY S V 750ml	1	$9.99	$5.23	$1,608.39	0.00%	-89.16%	161	0.00%	-92.42%	13	120
					$9.99	$5.23	$1,608.39	0.00%		161	0.002%		13	
	950737	750	TALLEY CHARD ARROYO GRANDE'18 750ml	L	$24.99	$13.00	$1,574.37	0.00%	888.89%	63	0.00%	888.89%	5	121
					$24.99	$13.00	$1,574.37	0.00%		63	0.001%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	951604	750	FESS PARKER CHARDONNAY'17/18 750ml	L	$16.48	$8.50	$1,565.60	0.00%	34.43%	95	0.00%	34.43%	8	122
					$16.48	$8.50	$1,565.60	0.00%		95	0.001%		8	
	920156	750	CAROLWILD THING CHARDONNAY'17/18 750ml	L	$15.99	$10.45	$1,551.03	0.00%	-25.69%	97	0.00%	-25.69%	8	123
					$15.99	$10.45	$1,551.03	0.00%		97	0.001%		8	
	617540	750	SILVER RIDGE CHARDONNAY 750ml	1	$13.99	$7.07	$1,538.90	0.00%	-23.28%	110	0.00%	-23.28%	9	124
					$13.99	$7.07	$1,538.90	0.00%		110	0.002%		9	
	918132	750	CHAMISAL CHARD STAINLESS'18/19 750ml	L	$14.99	$7.70	$1,528.98	0.00%	-36.23%	102	0.00%	-36.23%	9	125
					$14.99	$7.70	$1,528.98	0.00%		102	0.002%		9	
	918439	750	RODNEY STRONG CHARD CHLK HL'16/17 750ml	L	$19.95	$10.30	$1,476.30	0.00%	16.60%	74	0.00%	16.92%	6	126
					$19.95	$10.30	$1,476.30	0.00%		74	0.001%		6	
	551320	750	CAKEBREAD CHARD RESERVE'18 750ml	L	$73.36	$38.67	$1,467.20	0.00%	2500.00%	20	0.00%	2500.00%	2	127
					$73.36	$38.67	$1,467.20	0.00%		20	0.000%		2	
	914049	750	L'ECOLE 41 CHARDONNAY'18 750ml	L	$22.92	$11.92	$1,466.88	0.00%	70.00%	64	0.00%	70.00%	5	128
					$22.92	$11.92	$1,466.88	0.00%		64	0.001%		5	
	951264	750	FROG'S LEAP CHARDONNAY'18 750ml	L	$35.00	$18.35	$1,435.00	0.00%	40.63%	41	0.00%	40.63%	3	129
					$35.00	$18.35	$1,435.00	0.00%		41	0.001%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	916599	750	WATERBROOK CHARDONNAY'17/18 750ml	L	$12.99	$6.63	$1,428.90	0.00%	1.94%	110	0.00%	1.94%	9	130
					$12.99	$6.63	$1,428.90	0.00%		110	0.002%		9	
	917990	750	CASTLE ROCK CHARD COLUMBIA'18/19 750ml	L	$9.99	$5.04	$1,428.57	0.00%	3.39%	143	0.00%	-6.96%	12	131
					$9.99	$5.04	$1,428.57	0.00%		143	0.002%		12	
	583520	750	LAYER CAKE CHARDONNAY 750ml	1	$13.99	$7.36	$1,412.99	0.00%	389.57%	101	0.00%	471.23%	8	132
					$13.99	$7.36	$1,412.99	0.00%		101	0.002%		8	
	917325	750	LIOCO CHARDONNAY SONOMA'17/18 750ml	L	$19.99	$13.13	$1,379.31	0.00%	-15.29%	69	0.00%	-15.29%	6	133
					$19.99	$13.13	$1,379.31	0.00%		69	0.001%		6	
	550380	750	CHARLES KRUG CHARD NAPA'17/18 750ml	L	$18.99	$9.82	$1,367.28	0.00%	74.07%	72	0.00%	74.07%	6	134
					$18.99	$9.82	$1,367.28	0.00%		72	0.001%		6	
	914008	750	STAGS LW CHARDONNAY 750ml	L	$27.99	$14.81	$1,343.52	0.00%	400.00%	48	0.00%	400.00%	4	135
					$27.99	$14.81	$1,343.52	0.00%		48	0.001%		4	
	917587	750	PETER MICHAEL CHARD CARRIERE'18 750ml	L	$105.34	$55.75	$1,264.08	0.00%	100.00%	12	0.00%	100.00%	1	136
					$105.34	$55.75	$1,264.08	0.00%		12	0.000%		1	
	917677	750	CHARLES SMITH EVE CHARD'16/17 750ml	X	$13.25	$6.66	$1,232.25	0.00%	-5.74%	93	0.00%	22.32%	8	137

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	917677				$13.25	$6.66	$1,232.25	0.00%		93	0.001%		8	
	917589	750	PETER MICHAEL CHARD BELLE-FIL'18 750ml	L	$120.85	$64.00	$1,208.50	0.00%	100.00%	10	0.00%	100.00%	1	138
					$120.85	$64.00	$1,208.50	0.00%		10	0.000%		1	
	912444	750	SALMON RUN CHARDONNAY'17/18 750ml	X	$12.99	$6.50	$1,195.08	0.00%	27.24%	92	0.00%	65.12%	8	139
					$12.99	$6.50	$1,195.08	0.00%		92	0.001%		8	
	919004	750	SCOTT FAM CHARD ARROYO SECO'16/17 750ml	X	$16.99	$8.75	$1,189.30	0.00%	138.75%	70	0.00%	179.31%	6	140
					$16.99	$8.75	$1,189.30	0.00%		70	0.001%		6	
	559150	750	CRANE LAKE CHARDONNAY 750ml	1	$6.99	$3.37	$1,180.30	0.00%	-47.56%	170	0.00%	-47.56%	14	141
					$6.99	$3.37	$1,180.30	0.00%		170	0.003%		14	
	911515	750	CHAT MONTELENA CHARD'17 750ml	L	$55.68	$29.33	$1,169.28	0.00%	1100.00%	21	0.00%	1100.00%	2	142
					$55.68	$29.33	$1,169.28	0.00%		21	0.000%		2	
	579185	750	J LOHR CHARD ARROYO VISTA 750ml	1	$20.95	$10.64	$1,152.25	0.00%	204.25%	55	0.00%	236.36%	5	143
					$20.95	$10.64	$1,152.25	0.00%		55	0.001%		5	
	587591	750	MATCHBOOK ARSONIST CHARD'17/18 750ml	L	$14.00	$7.15	$1,148.00	0.00%	32.96%	82	0.00%	89.47%	7	144
					$14.00	$7.15	$1,148.00	0.00%		82	0.001%		7	
	918458	750	PHELPS CHARD FREESTONE'17/18 750ml	L	$47.99	$25.14	$1,055.78	0.00%	-27.78%	22	0.00%	-27.78%	2	145

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	918458				$47.99	$25.14	$1,055.78	0.00%		22	0.000%		2	
	916247	750	LEWIS CHARD NAPA RES'18/19 750ml	L	$78.05	$41.25	$1,014.65	0.00%	46.15%	13	0.00%	46.15%	1	146
					$78.05	$41.25	$1,014.65	0.00%		13	0.000%		1	
	608750	750	REDWOOD CREEK CHARDONNAY 750ml	1	$9.99	$5.24	$1,008.99	0.00%	-32.73%	101	0.00%	-32.73%	8	147
					$9.99	$5.24	$1,008.99	0.00%		101	0.002%		8	
	617600	750	SONOMA-CUTRER CHARD CUTR'17/18 750ml	L	$32.99	$17.39	$989.70	0.00%	-43.42%	30	0.00%	-43.42%	3	148
					$32.99	$17.39	$989.70	0.00%		30	0.000%		3	
	565692	750	SEA SLOPES CHARDONNAY 750ml	1	$21.99	$11.95	$989.55	0.00%	300.00%	45	0.00%	300.00%	4	149
					$21.99	$11.95	$989.55	0.00%		45	0.001%		4	
	632878	750	TREANA CHARD CENTRAL CST'17/18 750ml	L	$16.95	$8.75	$983.10	0.00%	-7.94%	58	0.00%	-7.94%	5	150
					$16.95	$8.75	$983.10	0.00%		58	0.001%		5	
	914762	750	RAMEY CHARD SEAVIEW'17 750ml	L	$41.98	$22.05	$965.54	0.00%	-11.11%	23	0.00%	-11.11%	2	151
					$41.98	$22.05	$965.54	0.00%		23	0.000%		2	
	572730	750	GUENOC CHARD CA 750ml	1	$9.09	$3.16	$963.54	0.00%	-25.00%	106	0.00%	-25.00%	9	152
					$9.09	$3.16	$963.54	0.00%		106	0.002%		9	
	915670	750	SCHUG CHARD SONOMA CST'17/18 750ml	X	$19.99	$10.37	$939.53	0.00%	-29.12%	47	0.00%	-8.00%	4	153

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	915670				$19.99	$10.37	$939.53	0.00%		47	0.001%		4	
	625542	750	CHAT ST MICHELLE CHARD CANOE'18 750ml	L	$23.99	$12.61	$935.61	0.00%	-34.62%	39	0.00%	-34.62%	3	154
					$23.99	$12.61	$935.61	0.00%		39	0.001%		3	
	573407	750	HAHN CHARDONNAY SLH'18 750ml	L	$19.95	$10.34	$917.70	0.00%	66.07%	46	0.00%	66.07%	4	155
					$19.95	$10.34	$917.70	0.00%		46	0.001%		4	
	549225	750	BV CHARDONNAY COASTAL ESTATE 750ml	1	$12.99	$6.83	$909.30	0.00%	-46.93%	70	0.00%	-46.93%	6	156
					$12.99	$6.83	$909.30	0.00%		70	0.001%		6	
	912472	750	PATZ & HALL CHARD DUTTN'16/17 750ml	L	$46.99	$24.92	$892.81	0.00%	100.00%	19	0.00%	100.00%	2	157
					$46.99	$24.92	$892.81	0.00%		19	0.000%		2	
	953938	750	ENFIELD CHARDONNAY CITRINE'19 750ml	L	$22.99	$15.14	$873.62	0.00%	-35.90%	38	0.00%	-35.90%	3	158
					$22.99	$15.14	$873.62	0.00%		38	0.001%		3	
	917808	750	DARIOUSH CHARDONNAY NAPA'17/18 750ml	L	$53.99	$28.33	$863.84	0.00%	1737.08%	16	0.00%	1500.00%	1	159
					$53.99	$28.33	$863.84	0.00%		16	0.000%		1	
	913379	750	NEWTON CHARD UNFILT'14/15 750ml	X	$59.99	$31.76	$839.86	0.00%	100.00%	14	0.00%	100.00%	1	160
					$59.99	$31.76	$839.86	0.00%		14	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	951614	750	FERRARI-CARANO CHARD RSV'17/18 750ml	L	$34.99	$18.21	$839.76	0.00%	-97.30%	24	0.00%	-97.22%	2	161
					$34.99	$18.21	$839.76	0.00%		24	0.000%		2	
	632787	750	CALLING CHARD DUTTON RNCH'18 750ml	L	$28.50	$15.08	$826.50	0.00%	287.50%	29	0.00%	287.50%	2	162
					$28.50	$15.08	$826.50	0.00%		29	0.000%		2	
	910995	750	DUTTON GOLDFIELD CHARD DR'16/17 750ml	L	$25.95	$17.15	$778.50	0.00%	161.32%	30	0.00%	230.30%	3	163
					$25.95	$17.15	$778.50	0.00%		30	0.000%		3	
	917449	750	FISHER UNITY CHARDONNAY'16/17 750ml	L	$24.95	$16.46	$773.45	0.00%	-58.06%	31	0.00%	-58.06%	3	164
					$24.95	$16.46	$773.45	0.00%		31	0.000%		3	
	616700	750	SIMI CHARDONNAY'17/18 750ml	L	$16.00	$8.12	$768.00	0.00%	-57.36%	48	0.00%	-57.36%	4	165
					$16.00	$8.12	$768.00	0.00%		48	0.001%		4	
	617510	750	SILVERADO CHARDONNAY'17/18 750ml	L	$30.49	$15.85	$762.25	0.00%	146.91%	25	0.00%	145.45%	2	166
					$30.49	$15.85	$762.25	0.00%		25	0.000%		2	
	917086	750	STUHLMULLER CHARDONAY ALEX'17/18 750ml	L	$24.99	$13.00	$749.70	0.00%	15.63%	30	0.00%	15.63%	3	167
					$24.99	$13.00	$749.70	0.00%		30	0.000%		3	
	950580	750	MIRA CHARDONNAY NAPA'13/17 750ml	X	$30.99	$16.21	$743.76	0.00%	-25.00%	24	0.00%	-25.00%	2	168
					$30.99	$16.21	$743.76	0.00%		24	0.000%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	917490	750	CALERA CHARDONNAY CC'15/16 750ml	X	$19.99	$10.37	$739.63	0.00%	809.05%	37	0.00%	1080.00%	3	169
					$19.99	$10.37	$739.63	0.00%		37	0.001%		3	
	917588	750	PETER MICHAEL CHARD BELLE COT'18 750ml	U	$105.34	$55.75	$737.38	0.00%	100.00%	7	0.00%	100.00%	1	170
					$105.34	$55.75	$737.38	0.00%		7	0.000%		1	
	915609	750	FOXGLOVE CHARDONNAY'16/17 750ml	L	$16.16	$8.31	$711.04	0.00%	-23.61%	44	0.00%	-23.61%	4	171
					$16.16	$8.31	$711.04	0.00%		44	0.001%		4	
	610150	750	ROTH CHARDONNAY'17 750ml	X	$18.15	$9.58	$707.85	0.00%	-12.50%	39	0.00%	-12.50%	3	172
					$18.15	$9.58	$707.85	0.00%		39	0.001%		3	
	907676	750	STAGLIN SALUS CHARD'19 750ml	L	$41.41	$27.50	$703.97	0.00%	-20.00%	17	0.00%	-20.00%	1	173
					$41.41	$27.50	$703.97	0.00%		17	0.000%		1	
	915856	750	DUMOL CHARDONNAY ISOBEL'16 750ml	L	$75.85	$40.00	$682.65	0.00%	500.00%	9	0.00%	500.00%	1	174
					$75.85	$40.00	$682.65	0.00%		9	0.000%		1	
	573555	750	HARLOW RIDGE CHARDONNAY 750ml	1	$12.99	$6.52	$662.49	0.00%	-28.13%	51	0.00%	-28.13%	4	175
					$12.99	$6.52	$662.49	0.00%		51	0.001%		4	
	608450	750	RAYMOND CHARD NAPA RES'17/18 750ml	L	$21.34	$11.08	$661.54	0.00%	177.78%	31	0.00%	177.78%	3	176
					$21.34	$11.08	$661.54	0.00%		31	0.000%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	560595	750	DAVIS BYNUM CHARD RIVER WEST'16/17 750ml	L	$20.17	$10.43	$645.44	0.00%	-44.03%	32	0.00%	-43.90%	3	177
					$20.17	$10.43	$645.44	0.00%		32	0.000%		3	
	607465	750	R MONDAVI CHARDONNAY NAPA 750ml	1	$22.99	$12.15	$643.72	0.00%	21.57%	28	0.00%	21.57%	2	178
					$22.99	$12.15	$643.72	0.00%		28	0.000%		2	
	592536	750	NICKEL&NICKEL CHARD TRUCHAR'19 750ml	L	$57.95	$30.48	$637.45	0.00%	100.00%	11	0.00%	100.00%	1	179
					$57.95	$30.48	$637.45	0.00%		11	0.000%		1	
	914983	750	CHALK HILL CHARDONNAY'16/17 750ml	L	$45.48	$24.11	$591.24	0.00%	-65.79%	13	0.00%	-65.79%	1	180
					$45.48	$24.11	$591.24	0.00%		13	0.000%		1	
	544130	750	BANSHEE CHARD SONOMA COAST 750ml	1	$19.99	$9.49	$579.71	0.00%	-40.54%	29	0.00%	-40.54%	2	181
					$19.99	$9.49	$579.71	0.00%		29	0.000%		2	
	565236	750	FITVINE CHARDONNAY 750ml	1	$17.99	$7.55	$569.68	0.00%	59.38%	32	0.00%	59.38%	3	182
					$17.99	$7.55	$569.68	0.00%		32	0.000%		3	
	592290	750	MUDDY BOOT CHARDONNAY 750ml	1	$12.99	$4.92	$508.59	0.00%	19.53%	41	0.00%	37.93%	3	183
					$12.99	$4.92	$508.59	0.00%		41	0.001%		3	
	914188	750	FISHER CHARD MTN ESTATE'17/18 750ml	L	$54.95	$36.51	$494.55	0.00%	300.00%	9	0.00%	300.00%	1	184
					$54.95	$36.51	$494.55	0.00%		9	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	949526	750	HYDE DE VILLANE CHARD CARNEROS'17 750ml	L	$79.46	$42.00	$476.76	0.00%	95.29%	6	0.00%	80.00%	1	185
					$79.46	$42.00	$476.76	0.00%		6	0.000%		1	
	946809	750	FAILLA CHARD SONOMA COAST '18 750ml	L	$35.99	$18.88	$467.87	0.00%	76.47%	13	0.00%	76.47%	1	186
					$35.99	$18.88	$467.87	0.00%		13	0.000%		1	
	910276	750	NEYERS CHARD CARNEROS'15/16 750ml	X	$29.99	$15.88	$419.86	0.00%	131.08%	14	0.00%	200.00%	1	187
					$29.99	$15.88	$419.86	0.00%		14	0.000%		1	
	590210	750	MONIKER CHARDONNAY 750ml	1	$19.99	$10.55	$419.79	0.00%	-44.16%	21	0.00%	-44.16%	2	188
					$19.99	$10.55	$419.79	0.00%		21	0.000%		2	
	947537	750	DIERBERG CHARD SANTA MARIA'15 750ml	L	$34.25	$17.78	$411.00	0.00%	-79.21%	12	0.00%	-81.82%	1	189
					$34.25	$17.78	$411.00	0.00%		12	0.000%		1	
	611650	750	SAINTSBURY CHARD CARNEROS'18 750ml	L	$19.99	$10.35	$319.84	0.00%	-73.07%	16	0.00%	-63.64%	1	190
					$19.99	$10.35	$319.84	0.00%		16	0.000%		1	
	608843	750	RICKSHAW CHARDONNAY 750ml	1	$12.95	$5.75	$310.80	0.00%	-41.60%	24	0.00%	-43.18%	2	191
					$12.95	$5.75	$310.80	0.00%		24	0.000%		2	
	555630	750	CHALONE CHARDONNAY'18 750ml	X	$25.26	$13.36	$303.12	0.00%	1286.70%	12	0.00%	1700.00%	1	192
					$25.26	$13.36	$303.12	0.00%		12	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	913684	750	DUTTON GOLDFIELD CHARD RUED'16/17 750ml	L	$49.69	$33.00	$298.14	0.00%	-87.50%	6	0.00%	-87.50%	1	193
					$49.69	$33.00	$298.14	0.00%		6	0.000%		1	
	917318	750	RIDGE CHARD SAN CRUZ EST'19 750ml	L	$58.95	$30.97	$294.75	0.00%	100.00%	5	0.00%	100.00%	0	194
					$58.95	$30.97	$294.75	0.00%		5	0.000%		0	
	912733	750	TESTAROSSA CHARD LOS GATOS'16/18 750ml	L	$25.91	$13.50	$285.01	0.00%	-61.11%	11	0.00%	-61.11%	1	195
					$25.91	$13.50	$285.01	0.00%		11	0.000%		1	
	915267	750	HESS COLLECT CHARD SU'SKOL'18 750ml	L	$20.95	$10.88	$272.35	0.00%	-61.29%	13	0.00%	-61.29%	1	196
					$20.95	$10.88	$272.35	0.00%		13	0.000%		1	
	916248	750	LEWIS CHARD BARCAGLIA'18/19 750ml	L	$78.05	$41.25	$234.15	0.00%	900.00%	3	0.00%	900.00%	0	197
					$78.05	$41.25	$234.15	0.00%		3	0.000%		0	
	918855	750	SCAR OF THE SEA CHARD SEVEN LEG'17 750ml	L	$32.99	$21.73	$230.93	0.00%	-28.57%	7	0.00%	-28.57%	1	198
					$32.99	$21.73	$230.93	0.00%		7	0.000%		1	
	547970	750	BERINGER CHARD RESERVE'17 750ml	L	$45.99	$24.38	$229.95	0.00%	100.00%	5	0.00%	100.00%	0	199
					$45.99	$24.38	$229.95	0.00%		5	0.000%		0	
	913763	750	ZD CHARDONNAY RESERVE'16/17 750ml	X	$76.50	$40.23	$229.50	0.00%	287.21%	3	0.00%	400.00%	0	200
					$76.50	$40.23	$229.50	0.00%		3	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	916185	750	PINE RIDGE CHARD COLLINES'16 750ml	L	$45.77	$24.00	$228.85	0.00%	150.00%	5	0.00%	150.00%	0	201
					$45.77	$24.00	$228.85	0.00%		5	0.000%		0	
	955187	750	DIVISION CHARDONNAY UN'17/18 750ml	L	$23.99	$15.69	$215.91	0.00%	-77.27%	9	0.00%	-77.27%	1	202
					$23.99	$15.69	$215.91	0.00%		9	0.000%		1	
	918190	750	PATZ & HALL CHARD ZIO TONY'15 750ml	X	$68.99	$36.55	$206.97	0.00%	100.00%	3	0.00%	100.00%	0	203
					$68.99	$36.55	$206.97	0.00%		3	0.000%		0	
	630948	750	TALBOTT CHARDONNAY KALI-HART'17/18 750ml	X	$19.99	$10.56	$199.90	0.00%	-42.86%	10	0.00%	-42.86%	1	204
					$19.99	$10.56	$199.90	0.00%		10	0.000%		1	
	617590	750	SNAP DRAGON CHARDONNAY'16/18 750ml	L	$7.99	$3.89	$183.77	0.00%	7.14%	23	0.00%	7.14%	2	205
					$7.99	$3.89	$183.77	0.00%		23	0.000%		2	
	918775	750	GAME OF THRONES CHARD CC '18 750ml	X	$20.20	$10.46	$181.80	0.00%	111.83%	9	0.00%	175.00%	1	206
					$20.20	$10.46	$181.80	0.00%		9	0.000%		1	
	950964	750	FREY CHARD BIODYN'16/17 750ml	L	$19.33	$10.00	$173.97	0.00%	100.00%	9	0.00%	100.00%	1	207
					$19.33	$10.00	$173.97	0.00%		9	0.000%		1	
	917719	750	PRIDE MTN CHARDONNAY'18 750ml	L	$41.99	$22.06	$167.96	0.00%	-93.33%	4	0.00%	-93.33%	0	208
					$41.99	$22.06	$167.96	0.00%		4	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	560290	750	SONOMA-CUTRER CHARD PIERR'17 750ml	L	$39.99	$21.12	$159.96	0.00%	66.67%	4	0.00%	66.67%	0	209
					$39.99	$21.12	$159.96	0.00%		4	0.000%		0	
	915857	750	DUMOL CHARD CHLOE'16/18 750ml	L	$75.85	$40.00	$151.70	0.00%	150.00%	2	0.00%	150.00%	0	210
					$75.85	$40.00	$151.70	0.00%		2	0.000%		0	
	587580	750	MATANZAS CREEK CHARD'18 750ml	L	$35.24	$18.67	$140.96	0.00%	100.00%	4	0.00%	100.00%	0	211
					$35.24	$18.67	$140.96	0.00%		4	0.000%		0	
	914094	750	DOMAINE SERENE CHARD EVENST'16/17 750ml	X	$66.21	$34.83	$132.42	0.00%	120.04%	2	0.00%	185.71%	0	212
					$66.21	$34.83	$132.42	0.00%		2	0.000%		0	
	914763	750	RAMEY CHARDONNAY HYDE'15 750ml	X	$64.98	$34.28	$129.96	0.00%	824.10%	2	0.00%	1100.00%	0	213
					$64.98	$34.28	$129.96	0.00%		2	0.000%		0	
	951957	750	MATTHIASSON CHARD LINDA VIST'17/18 750ml	L	$25.99	$17.17	$129.95	0.00%	-82.35%	5	0.00%	-82.35%	0	214
					$25.99	$17.17	$129.95	0.00%		5	0.000%		0	
	918771	750	GAINEY CHARDONNAY'16/17 750ml	X	$25.22	$13.11	$126.10	0.00%	477.52%	5	0.00%	650.00%	0	215
					$25.22	$13.11	$126.10	0.00%		5	0.000%		0	
	914717	750	MORGAN CHARD DOUBLE L'16 750ml	X	$40.38	$20.93	$121.14	0.00%	100.00%	3	0.00%	100.00%	0	216
					$40.38	$20.93	$121.14	0.00%		3	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	914958	750	JARVIS CHARD FINCH HOLLOW 750ml	X	$103.10	$68.75	$103.10	0.00%	-20.00%	1	0.00%	-20.00%	0	217
					$103.10	$68.75	$103.10	0.00%		1	0.000%		0	
	912873	750	NEYERS CHARDONNAY 304 '18 750ml	L	$23.99	$12.69	$95.96	0.00%	0.00%	4	0.00%	0.00%	0	218
					$23.99	$12.69	$95.96	0.00%		4	0.000%		0	
	918940	750	LUCIA CHARD SOBERANES '17 750ml	L	$68.19	$36.11	$68.19	0.00%	-92.31%	1	0.00%	-92.31%	0	219
					$68.19	$36.11	$68.19	0.00%		1	0.000%		0	
	911120	750	FLORA SPRINGS CHARD FMLY SLCT'18 750ml	X	$29.99	$15.65	$59.98	0.00%	100.00%	2	0.00%	100.00%	0	220
					$29.99	$15.65	$59.98	0.00%		2	0.000%		0	
	914289	750	TESTAROSSA CHARD ROSELLA'S'14/16 750ml	X	$53.17	$28.00	$53.17	0.00%	-80.75%	1	0.00%	-75.00%	0	221
					$53.17	$28.00	$53.17	0.00%		1	0.000%		0	
	914227	750	TESTAROSSA CHARD ST LUCIA'16/18 750ml	L	$47.53	$25.00	$47.53	0.00%	0.00%	1	0.00%	0.00%	0	222
					$47.53	$25.00	$47.53	0.00%		1	0.000%		0	
	901489	750	CASTLE CREEK CHARDONNAY 750ml	1	$14.95	$9.95	$44.85	0.00%	-97.61%	3	0.00%	-97.61%	0	223
					$14.95	$9.95	$44.85	0.00%		3	0.000%		0	
	901348	750	ADELSHEIM CHARD RES CAITLN'14/15 750ml	X	$39.99	$20.86	$39.99	0.00%	100.00%	1	0.00%	100.00%	0	224
					$39.99	$20.86	$39.99	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKB WHITE VARIETAL - CHARDONNAY	953447	750	SOTER CHARD NRTH VLY RSV'14 750ml	U	$39.99	$26.43	$39.99	0.00%	-83.33%	1	0.00%	-83.33%	0	225
					$39.99	$26.43	$39.99	0.00%		1	0.000%		0	
	917673	750	OAK GROVE CHARD RES17/18 750ml	L	$7.99	$3.97	$39.95	0.00%	366.67%	5	0.00%	366.67%	0	226
					$7.99	$3.97	$39.95	0.00%		5	0.000%		0	
	909506	750	DAVID ARTHUR CHARD NAPA'14/15 750ml	X	$39.41	$37.50	$39.41	0.00%	100.00%	1	0.00%	100.00%	0	227
					$39.41	$37.50	$39.41	0.00%		1	0.000%		0	
	918250	750	FESS PARKER CHARD ASHLEY'S'17 750ml	X	$29.48	$15.33	$29.48	0.00%	554.51%	1	0.00%	750.00%	0	228
					$29.48	$15.33	$29.48	0.00%		1	0.000%		0	
	914345	750	HAGAFEN CHARDONNAY'13/14 750 750ml	L	$27.63	$18.17	$27.63	0.00%	100.00%	1	0.00%	100.00%	0	229
					$27.63	$18.17	$27.63	0.00%		1	0.000%		0	
	585460	750	LUCKY STAR CHARD '15 750ml	L	$10.06	$5.07	$20.12	0.00%	100.00%	2	0.00%	100.00%	0	230
					$10.06	$5.07	$20.12	0.00%		2	0.000%		0	
	Total						$1,437,826.26		-7.29%	97,404		-12.20%	13,445	

Class Summary

KKB

Bottle Sales	97,404	**Gross Sales**	$1,437,826.26	**Total Items in Class**	298
% of Bottle Sales	2.86%	**% of Gross Sales**	3.52%	**Share/Item**	2.98

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC														
	545270	1000	BANDIT SAUV BLANC 1000 ml	1	$9.99	$5.24	$1,458.54	0.01%	14.21%	146	0.01%	14.21%	16	1
					$9.99	$5.24	$1,458.54	0.01%		146	0.007%		16	
	630803	1500	SUTTER HOME SAUVIGNON BLANC 1500ml	1	$12.99	$6.76	$9,073.29	0.04%	1.37%	703	0.03%	1.37%	117	1
					$12.99	$6.76	$9,073.29	0.04%		703	0.035%		117	
	607160	1500	WOODBRIDGE SAUV BLANC R MONDAV 1500ml	1	$15.99	$8.35	$8,138.37	0.03%	-4.56%	515	0.03%	-4.56%	86	2
					$15.99	$8.35	$8,138.37	0.03%		515	0.026%		86	
	571060	1500	GALLO FAMILY SAUVIGNON BLANC TWIN 1500ml	1	$12.99	$6.76	$4,585.47	0.02%	-21.02%	353	0.02%	-21.02%	59	3
					$12.99	$6.76	$4,585.47	0.02%		353	0.017%		59	
	566204	250	COPPOLA DIAMOND SAUV BLANC CANS 250ml	1	$4.99	$2.57	$3,293.40	0.01%	24.49%	660	0.03%	24.49%	18	1
					$4.99	$2.57	$3,293.40	0.01%		660	0.033%		18	
	410645	3000	FISH EYE SAUVIGNON BLANC 3000ml	1	$18.99	$9.95	$30,540.33	0.12%	-19.60%	1,615	0.08%	-19.60%	538	1
					$18.99	$9.95	$30,540.33	0.12%		1,615	0.080%		538	
	411830	3000	GRAN VERANO SAUVIGNON BLANC 3000ml	1	$22.95	$11.24	$9,364.95	0.04%	-39.25%	409	0.02%	-39.25%	136	2
					$22.95	$11.24	$9,364.95	0.04%		409	0.020%		136	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	631069	375	TANGENT SAUV BLANC CANS 375ml	1	$5.99	$3.05	$4,977.69	0.02%	100.92%	831	0.04%	134.46%	35	1
					$5.99	$3.05	$4,977.69	0.02%		831	0.041%		35	
	960265	375	FROG'S LEAP SAUVIGNON BL'19 375 ml	L	$12.55	$6.50	$891.05	0.00%	70.13%	71	0.00%	70.13%	3	2
					$12.55	$6.50	$891.05	0.00%		71	0.004%		3	
	614116	750	SEAGLASS SAUVIGNON BLANC 750ml	1	$10.99	$5.77	$33,035.83	0.13%	-8.41%	3,013	0.15%	-8.41%	251	1
					$10.99	$5.77	$33,035.83	0.13%		3,013	0.149%		251	
	550180	750	CLOS DU BOIS SAUV BLANC 750ml	1	$11.99	$6.30	$23,980.15	0.09%	14.47%	2,009	0.10%	14.47%	167	2
					$11.99	$6.30	$23,980.15	0.09%		2,009	0.100%		167	
	579689	750	JOEL GOTT SAUVIGNON BLANC 750ml	1	$13.99	$7.37	$22,412.13	0.09%	56.00%	1,611	0.08%	56.00%	134	3
					$13.99	$7.37	$22,412.13	0.09%		1,611	0.080%		134	
	917534	750	DRY CREEK SAUV BLANC 750ml	1	$14.99	$9.29	$16,489.00	0.06%	24.63%	1,100	0.05%	24.63%	92	4
					$14.99	$9.29	$16,489.00	0.06%		1,100	0.055%		92	
	579058	750	J LOHR SAUVIGNON BLANC FLUME CROSS 750ml	1	$11.95	$7.56	$15,694.40	0.06%	-3.33%	1,316	0.07%	-3.33%	110	5
					$11.95	$7.56	$15,694.40	0.06%		1,316	0.065%		110	
	607150	750	WOODBRIDGE SAUV BLANC R MONDAVI 750ml	1	$6.99	$3.64	$15,346.60	0.06%	-38.79%	2,204	0.11%	-38.79%	184	7
					$6.99	$3.64	$15,346.60	0.06%		2,204	0.109%		184	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	562287	750	DUCKHORN SAUVIGNON BLANC 750ml	1	$29.99	$13.02	$15,279.38	0.06%	23.73%	514	0.03%	23.73%	43	6
					$29.99	$13.02	$15,279.38	0.06%		514	0.025%		43	
	408185	750	CUPCAKE SAUVIGNON BLANC 750ml	1	$11.99	$6.30	$12,193.83	0.05%	-16.03%	1,017	0.05%	-16.03%	85	8
					$11.99	$6.30	$12,193.83	0.05%		1,017	0.050%		85	
	639027	750	DANCING BULL SAUVIGNON BLANC 750ml	1	$7.99	$4.17	$11,689.37	0.05%	-19.28%	1,463	0.07%	-19.28%	122	9
					$7.99	$4.17	$11,689.37	0.05%		1,463	0.073%		122	
	579772	750	JOSH CELLARS SAUVIGNON BLANC 750ml	1	$12.99	$6.83	$10,963.56	0.04%	100.45%	844	0.04%	100.45%	70	10
					$12.99	$6.83	$10,963.56	0.04%		844	0.042%		70	
	560947	750	DECOY SAUVIGNON BLANC 750ml	1	$19.99	$8.24	$10,474.76	0.04%	44.01%	524	0.03%	44.01%	44	11
					$19.99	$8.24	$10,474.76	0.04%		524	0.026%		44	
	575530	750	HONIG SAUVIGNON BLANC 750ml	1	$19.99	$10.37	$10,044.45	0.04%	-4.12%	507	0.03%	-4.12%	42	12
					$19.99	$10.37	$10,044.45	0.04%		507	0.025%		42	
	547320	750	BOGLE SAUVIGNON BLANC 750ml	1	$10.95	$5.52	$8,803.95	0.03%	6.86%	813	0.04%	20.30%	68	13
					$10.95	$5.52	$8,803.95	0.03%		813	0.040%		68	
	551380	750	CAKEBREAD SAUV BLANC'18/19 750ml	L	$33.95	$17.79	$8,487.50	0.03%	56.50%	250	0.01%	56.50%	21	14

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	551380				$33.95	$17.79	$8,487.50	0.03%		250	0.012%		21	
	562180	750	DRY CREEK FUME BLANC 750ml	1	$14.95	$7.66	$8,431.80	0.03%	-1.69%	564	0.03%	-9.91%	47	15
					$14.95	$7.66	$8,431.80	0.03%		564	0.028%		47	
	631070	750	TANGENT SAUV BLANC EDNA VALLEY 750ml	1	$16.99	$7.59	$8,019.28	0.03%	27.55%	472	0.02%	27.55%	39	16
					$16.99	$7.59	$8,019.28	0.03%		472	0.023%		39	
	581565	750	KENDALL JACKSON SAUV BLANC VIN 750ml	1	$14.99	$7.89	$7,854.31	0.03%	-6.49%	533	0.03%	-6.49%	44	17
					$14.99	$7.89	$7,854.31	0.03%		533	0.026%		44	
	632811	750	LINE 39 SAUVIGNON BLANC 750ml	1	$11.99	$5.96	$6,438.78	0.03%	-5.39%	546	0.03%	-5.39%	46	18
					$11.99	$5.96	$6,438.78	0.03%		546	0.027%		46	
	626820	750	ST SUPERY SAUVIGNON BLANC 750ml	1	$19.95	$10.34	$5,845.35	0.02%	-10.23%	293	0.01%	-10.23%	24	19
					$19.95	$10.34	$5,845.35	0.02%		293	0.015%		24	
	573010	750	GEYSER PEAK SAUVIGNON BLANC 750ml	1	$10.99	$5.02	$5,780.74	0.02%	-67.87%	526	0.03%	-64.16%	44	20
					$10.99	$5.02	$5,780.74	0.02%		526	0.026%		44	
	564370	750	FERRARI-CARANO FUME BLANC 750ml	1	$16.99	$7.17	$5,674.66	0.02%	-68.58%	334	0.02%	-74.20%	28	21
					$16.99	$7.17	$5,674.66	0.02%		334	0.017%		28	
	606476	750	R MONDAVI SAUV BLANC PRVT SEL 750ml	1	$12.99	$6.83	$4,996.41	0.02%	-19.02%	391	0.02%	-19.02%	33	22

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	606476				$12.99	$6.83	$4,996.41	0.02%		391	0.019%		33	
	590175	750	CK MONDAVI SAUVIGNON BLANC 750ml	1	$7.99	$3.98	$4,857.92	0.02%	306.30%	608	0.03%	550.56%	51	23
					$7.99	$3.98	$4,857.92	0.02%		608	0.030%		51	
	602686	750	POMELO SAUVIGNON BLANC 750ml	1	$12.99	$6.83	$4,832.28	0.02%	-24.64%	372	0.02%	-24.64%	31	24
					$12.99	$6.83	$4,832.28	0.02%		372	0.018%		31	
	566215	750	FRANCIS COPPOLA SAUVIGNON BLANC DI 750ml	1	$15.99	$8.24	$4,733.04	0.02%	4.95%	296	0.01%	4.95%	25	25
					$15.99	$8.24	$4,733.04	0.02%		296	0.015%		25	
	550805	750	CHARLES KRUG SAUV BLANC'18/19 750ml	L	$16.99	$8.76	$4,655.26	0.02%	111.94%	274	0.01%	111.94%	23	26
					$16.99	$8.76	$4,655.26	0.02%		274	0.014%		23	
	575820	750	JUSTIN SAUVIGNON BLANC 750ml	1	$17.85	$9.16	$4,599.05	0.02%	100.00%	259	0.01%	100.00%	22	27
					$17.75	$9.16	$4,455.45	0.02%		251	0.012%		21	
					$17.95	$9.16	$143.60	0.00%		8	0.000%		1	
	915211	750	FREY SAUV BLANC ORGANIC'18/19 750ml	L	$12.37	$6.30	$4,552.16	0.02%	6.68%	368	0.02%	-3.59%	31	28
					$12.37	$6.30	$4,552.16	0.02%		368	0.018%		31	
	552503	750	CASTLE ROCK SAUVIGNON BLANC 750ml	1	$10.99	$3.43	$4,549.86	0.02%	-42.16%	414	0.02%	-47.42%	35	29
					$10.99	$3.43	$4,549.86	0.02%		414	0.021%		35	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	617530	750	SILVERADO SAUV BLANC'17/18 750ml	L	$18.99	$9.83	$4,462.65	0.02%	24.45%	235	0.01%	25.76%	20	30
					$18.99	$9.83	$4,462.65	0.02%		235	0.012%		20	
	610610	750	RUTHERFORD RANCH SAUV BLNC 750ml	1	$16.99	$7.16	$4,128.57	0.02%	-81.18%	243	0.01%	-87.82%	20	31
					$16.99	$7.16	$4,128.57	0.02%		243	0.012%		20	
	542229	750	ANGELINE SAUV BLANC'17/18 750ml	L	$12.95	$6.61	$3,690.75	0.01%	30.06%	285	0.01%	30.06%	24	32
					$12.95	$6.61	$3,690.75	0.01%		285	0.014%		24	
	916733	750	SARACINA SAUV BLANC'17/18 750ml	L	$19.99	$13.15	$3,598.20	0.01%	86.73%	180	0.01%	86.73%	15	33
					$19.99	$13.15	$3,598.20	0.01%		180	0.009%		15	
	580580	750	KENWOOD SAUVIGNON BLANC SONOMA 750ml	1	$13.99	$7.37	$3,483.51	0.01%	-19.93%	249	0.01%	-19.93%	21	34
					$13.99	$7.37	$3,483.51	0.01%		249	0.012%		21	
	567450	750	FROG'S LEAP SAUVIGNON BL'19 750ml	L	$24.94	$13.00	$3,466.66	0.01%	66.42%	139	0.01%	66.42%	12	35
					$24.94	$13.00	$3,466.66	0.01%		139	0.007%		12	
	951886	750	ROMBAUER SAUV BLANC'19/20 750ml	L	$26.04	$13.58	$2,838.36	0.01%	74.57%	109	0.01%	70.51%	9	36
					$26.04	$13.58	$2,838.36	0.01%		109	0.005%		9	
	917407	750	HALL SAUV BLANC NAPA'18 750ml	L	$21.95	$11.41	$2,699.85	0.01%	495.45%	123	0.01%	495.45%	10	37
					$21.95	$11.41	$2,699.85	0.01%		123	0.006%		10	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	591850	750	MURPHY-GOODE SAUV BLANC'18/19 750ml	L	$11.99	$6.30	$2,673.77	0.01%	-21.90%	223	0.01%	-21.90%	19	38
					$11.99	$6.30	$2,673.77	0.01%		223	0.011%		19	
	635021	750	FETZER SAUVIGNON BLANC 750ml	1	$9.95	$5.21	$2,621.60	0.01%	-59.25%	268	0.01%	-59.25%	22	39
					$9.95	$5.21	$2,621.60	0.01%		268	0.013%		22	
	912866	750	WHITEHALL LANE SAUV BL'18 750ml	L	$21.98	$11.41	$2,527.70	0.01%	-12.50%	115	0.01%	-12.50%	10	40
					$21.98	$11.41	$2,527.70	0.01%		115	0.006%		10	
	582066	750	KUNDE SAUVIGNON BLANC MAGNOLIA LN 750ml	1	$15.99	$8.43	$2,350.53	0.01%	-14.30%	147	0.01%	-14.30%	12	41
					$15.99	$8.43	$2,350.53	0.01%		147	0.007%		12	
	914859	750	MERRY EDWARDS SAUV BLNC RR'18/19 750ml	L	$45.62	$24.00	$2,326.62	0.01%	666.67%	51	0.00%	666.67%	4	42
					$45.62	$24.00	$2,326.62	0.01%		51	0.003%		4	
	916306	750	SEAN MINOR SAUVIGNON BLANC'17/18 750ml	L	$11.99	$6.11	$2,326.06	0.01%	-26.67%	194	0.01%	-26.67%	16	43
					$11.99	$6.11	$2,326.06	0.01%		194	0.010%		16	
	575200	750	HOGUE SAUVIGNON BLANC 750ml	1	$11.49	$6.03	$2,148.63	0.01%	-84.06%	187	0.01%	-88.22%	16	44
					$11.49	$6.03	$2,148.63	0.01%		187	0.009%		16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	544134	750	BANSHEE SAUVIGNON BLANC SONOMA COU 750ml	1	$17.99	$8.43	$2,014.88	0.01%	-35.82%	112	0.01%	-35.82%	9	45
					$17.99	$8.43	$2,014.88	0.01%		112	0.006%		9	
	611980	750	SAND POINT SAUVIGNON BLANC 750ml	1	$10.99	$5.48	$1,967.21	0.01%	-34.95%	179	0.01%	-34.95%	15	46
					$10.99	$5.48	$1,967.21	0.01%		179	0.009%		15	
	565190	750	FIRESTONE SAUVIGNON BLANC 750ml	1	$10.95	$5.75	$1,927.20	0.01%	264.46%	176	0.01%	401.99%	15	47
					$10.95	$5.75	$1,927.20	0.01%		176	0.009%		15	
	960344	750	MORGAN SAUV BLANC'17/18 750ml	L	$14.95	$7.56	$1,868.75	0.01%	104.29%	125	0.01%	104.29%	10	48
					$14.95	$7.56	$1,868.75	0.01%		125	0.006%		10	
	920212	750	EMMOLO SAUV BLANC'20 750ml	L	$19.99	$10.37	$1,719.14	0.01%	352.38%	86	0.00%	352.38%	7	49
					$19.99	$10.37	$1,719.14	0.01%		86	0.004%		7	
	617490	750	SIMI SAUVIGNON BLANC'18/19 750ml	L	$13.02	$6.52	$1,718.64	0.01%	-46.77%	132	0.01%	-46.77%	11	50
					$13.02	$6.52	$1,718.64	0.01%		132	0.007%		11	
	917135	750	LAIL BLUEPRINT SAUV BLANC'18 750ml	L	$33.50	$22.20	$1,641.50	0.01%	555.87%	49	0.00%	550.00%	4	51
					$33.50	$22.20	$1,641.50	0.01%		49	0.002%		4	
	909933	750	TWOMEY SAUV BLANC NAPA'18/19 750ml	L	$25.32	$13.20	$1,569.84	0.01%	258.96%	62	0.00%	284.62%	5	52
					$25.32	$13.20	$1,569.84	0.01%		62	0.003%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	914503	750	HANNA SAUVIGNON BLANC'18/19 750ml	L	$17.99	$9.31	$1,439.20	0.01%	142.55%	80	0.00%	142.55%	7	53
					$17.99	$9.31	$1,439.20	0.01%		80	0.004%		7	
	917591	750	PETER MICHAEL SB L'APRES MIDI'19 750ml	U	$67.74	$35.75	$1,354.80	0.01%	0.00%	20	0.00%	0.00%	2	54
					$67.74	$35.75	$1,354.80	0.01%		20	0.001%		2	
	918043	750	PRIEST RANCH SAUV BL NAPA'18 750ml	L	$16.21	$10.61	$1,296.80	0.01%	-5.56%	80	0.00%	-5.56%	7	55
					$16.21	$10.61	$1,296.80	0.01%		80	0.004%		7	
	917120	750	EASTON SAUV BLANC MONARCH'17/18 750ml	L	$18.99	$9.82	$1,253.34	0.00%	22.39%	66	0.00%	22.39%	6	56
					$18.99	$9.82	$1,253.34	0.00%		66	0.003%		6	
	918047	750	HERON SAUV BL MENDO'17/18 750ml	L	$13.99	$7.17	$1,203.14	0.00%	-9.73%	86	0.00%	-9.73%	7	57
					$13.99	$7.17	$1,203.14	0.00%		86	0.004%		7	
	565240	750	FITVINE SAUVIGNON BLANC 750ml	1	$17.99	$7.56	$1,187.34	0.00%	31.58%	66	0.00%	31.58%	6	58
					$17.99	$7.56	$1,187.34	0.00%		66	0.003%		6	
	918986	750	CANNONBALL SAUV BLANC'18/19 750ml	L	$14.99	$7.55	$1,169.22	0.00%	-73.88%	78	0.00%	-68.66%	7	59
					$14.99	$7.55	$1,169.22	0.00%		78	0.004%		7	
	588840	750	STARMONT SAUV BLANC'17/18 750ml	L	$17.99	$9.31	$1,151.36	0.00%	-20.62%	64	0.00%	-20.62%	5	60

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	588840				$17.99	$9.31	$1,151.36	0.00%		64	0.003%		5	
	918909	750	HABIT SAUV BLANC MCGINLEY'19 750ml	L	$24.99	$16.36	$1,124.55	0.00%	1650.00%	45	0.00%	1650.00%	4	61
					$24.99	$16.36	$1,124.55	0.00%		45	0.002%		4	
	914975	750	ROCHIOLI SAUVIGNON BLANC'19 750ml	L	$44.84	$23.58	$1,121.00	0.00%	100.00%	25	0.00%	100.00%	2	62
					$44.84	$23.58	$1,121.00	0.00%		25	0.001%		2	
	917144	750	PHELPS SAUV BLANC'18/19 750ml	L	$42.99	$22.48	$1,117.74	0.00%	200.00%	26	0.00%	200.00%	2	63
					$42.99	$22.48	$1,117.74	0.00%		26	0.001%		2	
	912697	750	HONIG SAUV BLANC RES'17/18 750ml	L	$26.99	$14.09	$1,079.60	0.00%	71.43%	40	0.00%	71.43%	3	64
					$26.99	$14.09	$1,079.60	0.00%		40	0.002%		3	
	608848	750	RICKSHAW SAUVIGNON BLANC 750ml	1	$12.99	$5.77	$922.29	0.00%	189.29%	71	0.00%	189.29%	6	65
					$12.99	$5.77	$922.29	0.00%		71	0.004%		6	
	916958	750	OAK GROVE SAUV BL RES'18/19 750ml	L	$8.07	$4.01	$726.30	0.00%	-20.19%	90	0.00%	-20.19%	8	66
					$8.07	$4.01	$726.30	0.00%		90	0.004%		8	
	572735	750	GUENOC SAUV BLANC CA 750ml	1	$9.09	$3.16	$718.11	0.00%	-77.69%	79	0.00%	-77.69%	7	67
					$9.09	$3.16	$718.11	0.00%		79	0.004%		7	
	916008	750	VOSS SAUVIGNON BLANC'17/18 750ml	L	$19.99	$10.25	$659.67	0.00%	4.17%	33	0.00%	4.17%	3	68

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	916008				$19.99	$10.25	$659.67	0.00%		33	0.002%		3	
	913842	750	GROTH SAUVIGNON BLANC'18/19 750ml	L	$25.99	$13.54	$649.75	0.00%	690.47%	25	0.00%	914.29%	2	69
					$25.99	$13.54	$649.75	0.00%		25	0.001%		2	
	606565	750	R MONDAVI FUME BLANC NAPA'17/18 750ml	L	$19.99	$10.21	$599.70	0.00%	-21.05%	30	0.00%	-21.05%	3	70
					$19.99	$10.21	$599.70	0.00%		30	0.001%		3	
	915138	750	SPOTTSWOODE SAUV BLANC'17/18 750ml	L	$35.16	$23.33	$562.56	0.00%	52.63%	16	0.00%	52.63%	1	71
					$35.16	$23.33	$562.56	0.00%		16	0.001%		1	
	911119	750	FLORA SPRINGS SAUV BLNC'18 750ml	L	$19.99	$10.37	$539.73	0.00%	46.67%	27	0.00%	46.67%	2	72
					$19.99	$10.37	$539.73	0.00%		27	0.001%		2	
	921134	750	ST SUPERY SAUV BL DOLLARHIDE'16/18 750ml	L	$27.95	$14.52	$531.05	0.00%	135.71%	19	0.00%	135.71%	2	73
					$27.95	$14.52	$531.05	0.00%		19	0.001%		2	
	953702	750	BLACKBIRD DISSONANCE SAUV BLNC'19 750ml	L	$24.99	$13.01	$474.81	0.00%	133.33%	19	0.00%	133.33%	2	74
					$24.99	$13.01	$474.81	0.00%		19	0.001%		2	
	604320	750	PROVENANCE SAUV BLANC'15/17 750ml	L	$20.71	$10.94	$414.20	0.00%	100.00%	20	0.00%	100.00%	2	75
					$20.71	$10.94	$414.20	0.00%		20	0.001%		2	
	918604	750	ROBERT HALL SAUVIGNON BLANC'19 750ml	X	$13.99	$7.01	$405.71	0.00%	1077.84%	29	0.00%	1428.57%	2	76

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	918604				$13.99	$7.01	$405.71	0.00%		29	0.001%		2	
	909803	750	RODNEY STRONG SAUV BL CHARLOT 750ml	L	$16.95	$8.73	$355.95	0.00%	5.80%	21	0.00%	5.88%	2	77
					$16.95	$8.73	$355.95	0.00%		21	0.001%		2	
	554800	750	GRGICH HILLS FUME BLANC'16/17 750ml	L	$30.97	$16.20	$309.70	0.00%	-52.17%	10	0.00%	-52.17%	1	78
					$30.97	$16.20	$309.70	0.00%		10	0.000%		1	
	918168	750	ILLUMINATION SAUV BLANC'16 750ml	S	$24.97	$24.17	$299.64	0.00%	100.00%	12	0.00%	100.00%	1	79
					$24.97	$24.17	$299.64	0.00%		12	0.001%		1	
	955240	750	JP CHENET SAUVIGNON BLANC 750ml	1	$11.99	$6.30	$215.82	0.00%	50.00%	18	0.00%	50.00%	2	80
					$11.99	$6.30	$215.82	0.00%		18	0.001%		2	
	916779	750	SALVESTRIN SAUV BLANC'15/16 750ml	X	$19.99	$13.15	$159.92	0.00%	209.29%	8	0.00%	286.67%	1	81
					$19.99	$13.15	$159.92	0.00%		8	0.000%		1	
	901938	750	SHOOTING STAR SAUVIGNON BLANC 750ml	1	$13.75	$7.04	$137.50	0.00%	447.27%	10	0.00%	600.00%	1	82
					$13.75	$7.04	$137.50	0.00%		10	0.000%		1	
	912008	750	MASON SAUV BLANC NAPA 750ml	1	$18.99	$10.03	$132.93	0.00%	-43.75%	7	0.00%	-43.75%	1	83
					$18.99	$10.03	$132.93	0.00%		7	0.000%		1	
	913568	750	CLOS PEGASE SB MITSUKO'17/18 750ml	L	$19.33	$10.00	$77.32	0.00%	-90.48%	4	0.00%	-90.48%	0	84
					$19.33	$10.00	$77.32	0.00%		4	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKD WHITE VARIETAL - SAUVIGNON BLANC	625641	750	ST MICHELLE HORSE HEAVEN SAUV BLNC 750ml	S	$15.99	$8.36	$31.98	0.00%	100.00%	2	0.00%	100.00%	0	85
					$15.99	$8.36	$31.98	0.00%		2	0.000%		0	
	914255	750	TURNBULL SAUVIGNON BLANC'17 750ml	X	$25.50	$13.28	$25.50	0.00%	481.07%	1	0.00%	650.00%	0	86
					$25.50	$13.28	$25.50	0.00%		1	0.000%		0	
	912996	750	BARON HERZOG SAUV BLKPM'15/17 750ml	L	$11.69	$5.83	$23.38	0.00%	-37.50%	2	0.00%	-37.50%	0	87
					$11.69	$5.83	$23.38	0.00%		2	0.000%		0	
	966147	750	AMETHYSTOS FUME/SB'16/17 750ml	X	$22.99	$11.85	$22.99	0.00%	100.00%	1	0.00%	100.00%	0	88
					$22.99	$11.85	$22.99	0.00%		1	0.000%		0	
	917463	750	GIRARD SB NAPA'16/17 750ml	X	$19.49	$10.08	$19.49	0.00%	-85.56%	1	0.00%	-81.25%	0	89
					$19.49	$10.08	$19.49	0.00%		1	0.000%		0	
	Total						$456,323.61		-0.71%	33,638		-1.13%	3,370	

Class Summary

KKD

Bottle Sales	33,638	**Gross Sales**	$456,323.61	**Total Items in Class**	108
% of Bottle Sales	0.99%	**% of Gross Sales**	1.12%	**Share/Item**	1.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKF WHITE VARIETAL - PINOT BLANC														
	916513	**750**	**EYRIE PINOT BLANC'16/17 750ml**	**L**	**$14.95**	**$9.73**	**$1,495.00**	**2.47%**	**39.53%**	**100**	**2.74%**	**39.53%**	**8**	**1**
					$14.95	$9.73	$1,495.00	2.47%		100	2.740%		8	
	Total						**$1,495.00**		**2.78%**	**100**		**13.21%**	**8**	

Class Summary

KKF	**Bottle Sales**	100	**Gross Sales**	$1,495.00	**Total Items in Class** 2
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item** 0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS														
	630782	1500	SUTTER HOME PINOT GRIGIO 1500ml	1	$12.99	$6.76	$10,372.29	0.03%	-15.53%	803	0.03%	-15.53%	134	1
					$12.99	$6.76	$10,372.29	0.03%		803	0.029%		134	
	607145	1500	WOODBRIDGE PINOT GRIGIO R MONDAVI 1500ml	1	$12.96	$6.74	$10,095.84	0.03%	-38.89%	779	0.03%	-38.89%	130	2
					$12.96	$6.74	$10,095.84	0.03%		779	0.028%		130	
	544079	1500	BAREFOOT CELLARS PINOT GRIGIO 1500ml	1	$15.99	$8.36	$9,514.20	0.03%	-31.42%	604	0.02%	-31.42%	101	3
					$15.99	$8.36	$9,514.20	0.03%		604	0.022%		101	
	583815	1500	LIBERTY CREEK VINYRD PINOT GRIGIO 1500ml	1	$9.99	$5.16	$8,099.43	0.03%	-28.28%	813	0.03%	-28.28%	136	4
					$9.99	$5.16	$8,099.43	0.03%		813	0.029%		136	
	633345	1500	TURNING LEAF PINOT GRIGIO RESERVE 1500ml	1	$12.99	$6.76	$8,079.78	0.03%	-50.83%	622	0.02%	-50.83%	104	5
					$12.99	$6.76	$8,079.78	0.03%		622	0.022%		104	
	430012	1500	YELLOW TAIL PINOT GRIGIO 1500ml	1	$17.99	$9.42	$4,545.46	0.01%	32.88%	254	0.01%	49.50%	42	6
					$17.99	$9.42	$4,545.46	0.01%		254	0.009%		42	
	570690	1500	GLEN ELLEN PINOT GRIGIO RESERVE 1500ml	1	$10.99	$5.69	$3,450.86	0.01%	-18.71%	314	0.01%	-18.71%	52	7
					$10.99	$5.69	$3,450.86	0.01%		314	0.011%		52	
	608775	1500	REDWOOD CREEK PINOT GRIGIO 1500ml	1	$13.99	$7.29	$2,686.08	0.01%	-31.46%	192	0.01%	-31.46%	32	8
					$13.99	$7.29	$2,686.08	0.01%		192	0.007%		32	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	628737	1500	STONE CELLARS PINOT GRIGIO BERING 1500ml	1	$16.99	$8.30	$832.51	0.00%	-40.08%	49	0.00%	-40.08%	8	9
					$16.99	$8.30	$832.51	0.00%		49	0.002%		8	
	561015	3000	BOTA BOX PINOT GRIGIO 3000ml	1	$21.99	$11.39	$83,519.85	0.26%	-28.17%	3,806	0.14%	-28.17%	1,269	1
					$21.99	$11.39	$83,519.85	0.26%		3,806	0.136%		1,269	
	410634	3000	FISH EYE PINOT GRIGIO 3000ml	1	$18.99	$9.95	$29,548.98	0.09%	-24.42%	1,566	0.06%	-24.42%	522	2
					$18.99	$9.95	$29,548.98	0.09%		1,566	0.056%		522	
	575560	3000	HOUSE WINE PINOT GRIGIO 3000ml	1	$22.99	$12.00	$17,196.52	0.05%	-18.25%	748	0.03%	-18.25%	249	3
					$22.99	$12.00	$17,196.52	0.05%		748	0.027%		249	
	633621	375	UNDERWOOD PINOT GRIS CAN 375 ml	1	$5.99	$3.05	$4,378.69	0.01%	6708.33%	731	0.03%	6708.33%	30	1
					$5.99	$3.05	$4,378.69	0.01%		731	0.026%		30	
	633746	500	VENDANGE PINOT GRIGIO 500ml	1	$2.98	$1.51	$24,370.30	0.08%	-6.89%	8,191	0.29%	-6.89%	455	1
					$2.98	$1.51	$24,370.30	0.08%		8,191	0.294%		455	
	566575	5000	FRANZIA PINOT GRIGIO COLOMBARD 5000ml	1	$20.99	$10.94	$39,669.32	0.12%	-19.37%	1,908	0.07%	-19.37%	1,060	1
					$20.99	$10.94	$39,669.32	0.12%		1,908	0.068%		1,060	
	541941	5000	ALMADEN PINOT GRIGIO 5000ml	1	$20.99	$10.94	$36,018.84	0.11%	-28.22%	1,716	0.06%	-28.22%	953	2
					$20.99	$10.94	$36,018.84	0.11%		1,716	0.062%		953	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	540325	750	ACROBAT PINOT GRIS 750ml	1	$12.95	$8.40	$25,872.20	0.08%	-4.75%	1,996	0.07%	-4.75%	166	1
					$12.95	$8.40	$25,872.20	0.08%		1,996	0.072%		166	
	359600	750	CUPCAKE PINOT GRIGIO 750ml	1	$8.99	$4.70	$17,372.99	0.05%	-29.15%	1,933	0.07%	-29.15%	161	2
					$8.99	$4.70	$17,372.99	0.05%		1,933	0.069%		161	
	551225	750	BIG HOUSE BIRD MAN PINOT GRIGIO 750ml	1	$6.99	$3.64	$16,866.42	0.05%	3.61%	2,422	0.09%	3.61%	202	3
					$6.99	$3.64	$16,866.42	0.05%		2,422	0.087%		202	
	544078	750	BAREFOOT CELLARS PINOT GRIGIO 750ml	1	$7.99	$4.17	$15,492.72	0.05%	1.83%	1,952	0.07%	1.83%	163	4
					$7.99	$4.17	$15,492.72	0.05%		1,952	0.070%		163	
	562812	750	ESTANCIA PINOT GRIGIO 750ml	1	$9.99	$5.23	$12,297.69	0.04%	-23.51%	1,231	0.04%	-23.51%	103	5
					$9.99	$5.23	$12,297.69	0.04%		1,231	0.044%		103	
	596240	750	PARDUCCI PINOT GRIS 750ml	1	$10.99	$5.77	$11,478.83	0.04%	-17.46%	1,049	0.04%	-17.46%	87	6
					$10.99	$5.77	$11,478.83	0.04%		1,049	0.038%		87	
	630780	750	SUTTER HOME PINOT GRIGIO 750ml	1	$5.99	$3.11	$11,470.85	0.04%	3.97%	1,915	0.07%	3.97%	160	7
					$5.99	$3.11	$11,470.85	0.04%		1,915	0.069%		160	
	580790	750	KING ESTATE PINOT GRIS SIGNATURE 750ml	1	$19.95	$8.74	$9,256.80	0.03%	4.95%	464	0.02%	4.95%	39	8
					$19.95	$8.74	$9,256.80	0.03%		464	0.017%		39	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	579271	750	J PINOT GRIS 750ml	1	$16.99	$8.96	$8,987.71	0.03%	14.38%	529	0.02%	14.38%	44	9
					$16.99	$8.96	$8,987.71	0.03%		529	0.019%		44	
	591450	750	MONTEVINA PINOT GRIGIO 750ml	1	$9.99	$5.24	$7,132.86	0.02%	-8.82%	714	0.03%	4.22%	60	10
					$9.99	$5.24	$7,132.86	0.02%		714	0.026%		60	
	539855	750	A TO Z PINOT GRIS 750ml	1	$18.95	$8.71	$6,243.50	0.02%	6.61%	334	0.01%	0.98%	28	11
					$18.95	$8.71	$6,243.50	0.02%		334	0.012%		28	
	606472	750	R MONDAVI PINOT GRIGIO PRVT SEL 750ml	1	$12.99	$6.83	$5,656.47	0.02%	-27.48%	449	0.02%	-27.48%	37	12
					$12.99	$6.83	$5,656.47	0.02%		449	0.016%		37	
	565372	750	FLIP FLOP PINOT GRIGIO 750ml	1	$7.99	$4.17	$5,337.32	0.02%	-25.56%	668	0.02%	-25.56%	56	13
					$7.99	$4.17	$5,337.32	0.02%		668	0.024%		56	
	579693	750	JOEL GOTT PINOT GRIS 750ml	1	$16.99	$8.96	$5,266.90	0.02%	189.05%	310	0.01%	189.05%	26	14
					$16.99	$8.96	$5,266.90	0.02%		310	0.011%		26	
	567170	750	COPPOLA BIANCO PINOT GRIGIO 750ml	1	$11.99	$6.12	$5,125.80	0.02%	-20.38%	432	0.02%	-20.38%	36	15
					$11.99	$6.12	$5,125.80	0.02%		432	0.015%		36	
	632794	750	NAKED GRAPE PINOT GRIGIO 750ml	1	$10.99	$5.77	$4,511.17	0.01%	-3.30%	415	0.01%	-3.30%	35	16
					$10.99	$5.77	$4,511.17	0.01%		415	0.015%		35	
	607140	750	WOODBRIDGE PINOT GRIGIO R MOND 750ml	1	$8.99	$4.70	$4,224.85	0.01%	-36.24%	479	0.02%	-36.24%	40	17
					$8.99	$4.70	$4,224.85	0.01%		479	0.017%		40	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	550190	750	CLOS DU BOIS PINOT GRIGIO 750ml	1	$15.99	$8.43	$4,132.89	0.01%	-0.32%	263	0.01%	-0.32%	22	18
					$15.99	$8.43	$4,132.89	0.01%		263	0.009%		22	
	941849	750	WINE BY JOE PINOT GRIS'18 750ml	L	$11.99	$6.07	$4,040.63	0.01%	404.44%	337	0.01%	401.49%	28	20
					$11.99	$6.07	$4,040.63	0.01%		337	0.012%		28	
	590136	750	CK MONDAVI PINOT GRIGIO 750ml	1	$7.99	$2.92	$4,010.98	0.01%	-24.92%	502	0.02%	-24.92%	42	21
					$7.99	$2.92	$4,010.98	0.01%		502	0.018%		42	
	633781	750	FETZER PINOT GRIGIO 750ml	1	$9.95	$5.21	$3,954.90	0.01%	-18.43%	402	0.01%	-18.43%	34	22
					$9.95	$5.21	$3,954.90	0.01%		402	0.014%		34	
	560599	750	DARK HORSE PINOT GRIGIO 750ml	1	$10.99	$5.77	$3,944.96	0.01%	43.21%	368	0.01%	43.21%	31	19
					$10.99	$5.77	$3,944.96	0.01%		368	0.013%		31	
	611910	750	SALMON CREEK PINOT GRIGIO 750ml	1	$4.99	$3.33	$3,802.38	0.01%	-56.18%	762	0.03%	-68.72%	64	23
					$4.99	$3.33	$3,802.38	0.01%		762	0.027%		64	
	562460	750	ELK COVE PINOT GRIS'17/18 750ml	L	$18.99	$9.79	$3,456.18	0.01%	100.00%	182	0.01%	100.00%	15	24
					$18.99	$9.79	$3,456.18	0.01%		182	0.007%		15	
	546436	750	BERINGER PINOT GRIGIO 750ml	1	$7.99	$4.17	$3,343.89	0.01%	-33.08%	423	0.02%	-33.08%	35	25
					$7.99	$4.17	$3,343.89	0.01%		423	0.015%		35	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	918154	750	CLINE PINOT GRIS'17/18 750ml	L	$12.95	$6.60	$3,069.15	0.01%	22.28%	237	0.01%	22.28%	20	26
					$12.95	$6.60	$3,069.15	0.01%		237	0.008%		20	
	626310	750	CHAT ST MICHELLE PINOT GRIS 750ml	1	$15.99	$8.43	$2,814.24	0.01%	-65.91%	176	0.01%	-74.44%	15	27
					$15.99	$8.43	$2,814.24	0.01%		176	0.006%		15	
	551253	750	CHARLES SMITH VINO PINOT GRIGIO 750ml	1	$9.99	$5.01	$2,587.41	0.01%	-31.08%	259	0.01%	-31.08%	22	28
					$9.99	$5.01	$2,587.41	0.01%		259	0.009%		22	
	961344	750	EYRIE PINOT GRIS'18 750ml	L	$17.25	$11.28	$2,535.75	0.01%	-51.25%	147	0.01%	-52.10%	12	29
					$17.25	$11.28	$2,535.75	0.01%		147	0.005%		12	
	552845	750	CELLAR #8 PINOT GRIGIO 750ml	1	$12.99	$5.48	$2,481.09	0.01%	-16.87%	191	0.01%	-16.87%	16	30
					$12.99	$5.48	$2,481.09	0.01%		191	0.007%		16	
	912623	750	CHEHALEM PNT GRS CHEHELAM MTN'19 750ml	L	$19.99	$10.37	$2,298.85	0.01%	-23.38%	115	0.00%	-23.38%	10	31
					$19.99	$10.37	$2,298.85	0.01%		115	0.004%		10	
	903248	750	LANGE PINOT GRIS WILLAMETTE'18/19 750ml	L	$18.05	$9.33	$2,111.85	0.01%	65.06%	117	0.00%	65.06%	10	32
					$18.05	$9.33	$2,111.85	0.01%		117	0.004%		10	
	912619	750	LUNA PINOT GRIGIO 750ml	D	$12.99	$6.64	$2,052.42	0.01%	-47.35%	158	0.01%	-47.35%	13	33
					$12.99	$6.64	$2,052.42	0.01%		158	0.006%		13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	915784	750	FERRARI-CARANO PINOT GRIGIO'18/19 750ml	L	$15.99	$8.23	$1,854.84	0.01%	183.82%	116	0.00%	166.07%	10	34
					$15.99	$8.23	$1,854.84	0.01%		116	0.004%		10	
	575590	750	REX GOLIATH PINOT GRIGIO 750ml	1	$9.49	$4.97	$1,347.58	0.00%	-74.24%	142	0.01%	-79.67%	12	36
					$9.49	$4.97	$1,347.58	0.00%		142	0.005%		12	
	617558	750	SKYFALL PINOT GRIS 750ml	1	$13.99	$7.36	$1,298.35	0.00%	225.33%	97	0.00%	279.59%	8	35
					$13.99	$7.36	$1,298.35	0.00%		97	0.003%		8	
	914519	750	LONGORIA PINOT GRIGIO'18/19 750ml	L	$16.99	$11.10	$1,206.29	0.00%	64.52%	71	0.00%	64.52%	6	37
					$16.99	$11.10	$1,206.29	0.00%		71	0.003%		6	
	558495	750	CONCANNON PINOT GRIGIO S V 750ml	1	$9.99	$5.23	$1,168.83	0.00%	116.08%	117	0.00%	170.17%	10	38
					$9.99	$5.23	$1,168.83	0.00%		117	0.004%		10	
	581620	750	ERATH PINOT GRIS'19 750ml	L	$15.99	$8.43	$1,071.33	0.00%	-16.67%	67	0.00%	-16.67%	6	39
					$15.99	$8.43	$1,071.33	0.00%		67	0.002%		6	
	949678	750	RANSOM PINOT GRIS EOLA HILLS'19 750ml	L	$16.99	$11.10	$951.44	0.00%	131.03%	56	0.00%	131.03%	5	40
					$16.99	$11.10	$951.44	0.00%		56	0.002%		5	
	575190	750	HOGUE PINOT GRIGIO'17/18 750ml	L	$8.68	$4.39	$875.17	0.00%	-61.30%	104	0.00%	-58.87%	9	41
					$8.41	$4.39	$866.23	0.00%		103	0.004%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKH WHITE VARIETAL - PINOT GRIS	575190				$8.94	$4.39	$8.94	0.00%		1	0.000%		0	
	913959	750	KING EST DOMAINE PINOT GRIS'18/19 750ml	L	$29.99	$15.57	$869.71	0.00%	15.00%	29	0.00%	15.00%	2	42
					$29.99	$15.57	$869.71	0.00%		29	0.001%		2	
	914216	750	SWANSON PINOT GRIGIO NAPA'18 750ml	L	$20.23	$10.48	$687.82	0.00%	380.94%	34	0.00%	375.00%	3	43
					$20.23	$10.48	$687.82	0.00%		34	0.001%		3	
	914263	750	PONZI PINOT GRIS'17/18 750ml	L	$17.95	$9.28	$574.40	0.00%	64.52%	32	0.00%	64.52%	3	44
					$17.95	$9.28	$574.40	0.00%		32	0.001%		3	
	904474	750	EYRIE PINOT GRIS OLD VINE'17 750ml	L	$34.95	$23.15	$524.25	0.00%	75.00%	15	0.00%	75.00%	1	45
					$34.95	$23.15	$524.25	0.00%		15	0.001%		1	
	911295	750	WILLAKENZIE PINOT GRIS EST'17 750ml	L	$19.99	$10.55	$459.77	0.00%	-40.00%	23	0.00%	-40.00%	2	46
					$19.99	$10.55	$459.77	0.00%		23	0.001%		2	
	908825	750	FOUR GRACES PINOT GRIS'19 750ml	L	$19.16	$10.11	$325.72	0.00%	-57.89%	17	0.00%	-57.89%	1	47
					$19.16	$10.11	$325.72	0.00%		17	0.001%		1	
	918453	750	CARDWELL HILL PINOT GRIS'18 750ml	X	$12.39	$8.00	$260.19	0.00%	284.93%	21	0.00%	380.77%	2	48
					$12.39	$8.00	$260.19	0.00%		21	0.001%		2	
	910042	750	ARCHERY SUMMIT PINOT GRIS VIRETON' 750ml	L	$23.99	$12.49	$215.91	0.00%	-27.27%	9	0.00%	-27.27%	1	49
					$23.99	$12.49	$215.91	0.00%		9	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKH WHITE VARIETAL - PINOT GRIS	**586220**	**750**	**MAC MURRAY RANCH P GRIS SC'16/18 750ml**	**L**	**$16.99**	**$8.96**	**$186.89**	**0.00%**	**-30.00%**	**11**	**0.00%**	**-30.00%**	**1**	**50**
					$16.99	$8.96	$186.89	0.00%		11	0.000%		1	
	950577	**750**	**BALLETTO PINOT GRIS RRV'18/19 750ml**	**L**	**$20.99**	**$10.78**	**$167.92**	**0.00%**	**214.29%**	**8**	**0.00%**	**214.29%**	**1**	**51**
					$20.99	$10.78	$167.92	0.00%		8	0.000%		1	
	901832	**750**	**CHEMISTRY PINOT GRIS 750ml**	**1**	**$13.77**	**$7.06**	**$165.24**	**0.00%**	**59.35%**	**12**	**0.00%**	**63.64%**	**1**	**52**
					$13.77	$7.06	$165.24	0.00%		12	0.000%		1	
	915196	**750**	**BENTON LANE PINOT GRIS'16/17 750ml**	**L**	**$19.99**	**$10.37**	**$119.94**	**0.00%**	**166.67%**	**6**	**0.00%**	**166.67%**	**1**	**53**
					$19.99	$10.37	$119.94	0.00%		6	0.000%		1	
	Total						**$529,943.19**		**-17.23%**	**46,014**		**-16.34%**	**7,187**	

Class Summary

KKH

Bottle Sales	46,014	**Gross Sales**	$529,943.19	**Total Items in Class**	74
% of Bottle Sales	1.35%	**% of Gross Sales**	1.30%	**Share/Item**	0.74

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKJ WHITE VARIETAL - VIOGNIER														
	632813	750	WHITE KNIGHT VIOGNIER 750ml	1	$11.99	$6.10	$2,931.63	0.58%	111.56%	249	0.69%	111.56%	21	1
					$11.99	$6.10	$2,931.63	0.58%		249	0.685%		21	
	947995	750	CINDER DRY VIOGNIER'18/19 750ml	L	$20.99	$13.80	$1,364.35	0.26%	-3.28%	65	0.18%	-3.28%	5	2
					$20.99	$13.80	$1,364.35	0.26%		65	0.179%		5	
	908178	750	CLINE VIOGNIER'18/19 750ml	L	$12.95	$6.60	$1,230.25	0.24%	-30.30%	95	0.26%	-30.30%	8	3
					$12.95	$6.60	$1,230.25	0.24%		95	0.261%		8	
	914473	750	MCMANIS VIOGNIER'18/'19 750ml	L	$9.99	$5.23	$779.22	0.15%	-1.96%	78	0.21%	-1.96%	7	4
					$9.99	$5.23	$779.22	0.15%		78	0.215%		7	
	630845	750	TABLAS CREEK COTES BLANC'18 750ml	L	$29.99	$15.68	$419.86	0.08%	160.00%	14	0.04%	160.00%	1	5
					$29.99	$15.68	$419.86	0.08%		14	0.039%		1	
	910307	750	FESS PARKER VIOGNIER '18 750ml	L	$20.60	$10.69	$226.60	0.04%	-18.18%	11	0.03%	-18.18%	1	6
					$20.60	$10.69	$226.60	0.04%		11	0.030%		1	
	914740	750	K VINTNERS VIOGNIER'18 750ml	L	$26.95	$14.04	$188.65	0.04%	-25.00%	7	0.02%	-25.00%	1	7
					$26.95	$14.04	$188.65	0.04%		7	0.019%		1	
	917854	750	PRIDE MTN VIOGNIER'18 750ml	L	$44.99	$23.66	$179.96	0.03%	100.00%	4	0.01%	100.00%	0	8
					$44.99	$23.66	$179.96	0.03%		4	0.011%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKJ WHITE VARIETAL - VIOGNIER	632877	750	TREANA BLANC CENTRAL COAST'15 750ml	L	$20.95	$10.88	$146.65	0.03%	66.67%	7	0.02%	66.67%	1	9
					$20.95	$10.88	$146.65	0.03%		7	0.019%		1	
	918564	750	CASS WINERY VIOGNIER'18 750ml	L	$24.25	$12.40	$145.50	0.03%	100.00%	6	0.02%	100.00%	1	10
					$24.25	$12.40	$145.50	0.03%		6	0.017%		1	
	915862	750	DUMOL VIOGNIER LIA'15 750ml	X	$55.17	$29.00	$110.34	0.02%	362.10%	2	0.01%	500.00%	0	11
					$55.17	$29.00	$110.34	0.02%		2	0.006%		0	
	917272	750	COUGAR CREST VIOGNIER WALLA'16 750ml	X	$20.20	$10.42	$60.60	0.01%	100.00%	3	0.01%	100.00%	0	12
					$20.20	$10.42	$60.60	0.01%		3	0.008%		0	
	916956	750	OAK GROVE VIOGNIER RES'16/17 750ml	X	$7.99	$3.97	$15.98	0.00%	100.00%	2	0.01%	100.00%	0	13
					$7.99	$3.97	$15.98	0.00%		2	0.006%		0	
	903640	750	BONTERRA VIOGNIER'17/18 750ml	X	$13.95	$7.34	$13.95	0.00%	100.00%	1	0.00%	100.00%	0	14
					$13.95	$7.34	$13.95	0.00%		1	0.003%		0	
	Total						$7,813.54		16.12%	544		15.34%	45	

Class Summary

KKJ

Bottle Sales	544	**Gross Sales**	$7,813.54	**Total Items in Class**	15
% of Bottle Sales	0.02%	**% of Gross Sales**	0.02%	**Share/Item**	0.15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKK WHITE VARIETAL - MARSANNE & ROUSSANNE														
	916665	**750**	**ATREA THE CHOIR WHITE'18 750ml**	**L**	**$15.99**	**$10.46**	**$511.68**	**0.56%**	**100.00%**	**32**	**0.57%**	**100.00%**	**3**	**1**
					$15.99	$10.46	$511.68	0.56%		32	0.566%		3	
	914265	**750**	**QUPE MARSANNE'16/18 750ml**	**L**	**$23.38**	**$12.15**	**$116.90**	**0.13%**	**100.00%**	**5**	**0.09%**	**100.00%**	**0**	**2**
					$23.38	$12.15	$116.90	0.13%		5	0.088%		0	
	Total						**$628.58**		**23.11%**	**37**		**80.00%**	**3**	

Class Summary

KKK	**Bottle Sales**	37	**Gross Sales**	$628.58	**Total Items in Class**	2
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKL WHITE VARIETAL - SEMILLON														
	914048	**750**	**L'ECOLE 41 SEMILLON'17 750ml**	**L**	**$15.92**	**$8.20**	**$509.44**	**1.18%**	**126.32%**	**32**	**1.21%**	**126.32%**	**3**	**1**
					$15.92	$8.20	$509.44	1.18%		32	1.212%		3	
	953481	**750**	**TRINAFOUR SEMILLON'18 750ml**	**L**	**$17.99**	**$11.79**	**$161.91**	**0.37%**	**-33.33%**	**9**	**0.34%**	**-33.33%**	**1**	**2**
					$17.99	$11.79	$161.91	0.37%		9	0.341%		1	
	Total						**$671.35**		**20.55%**	**41**		**25.00%**	**3**	

Class Summary

KKL	**Bottle Sales**	41	**Gross Sales**	$671.35	**Total Items in Class**	2
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKN WHITE VARIETAL - GEWURZTRAMINER														
	633790	**750**	**FETZER GEWURZTRAMINER 750ml**	**1**	**$9.95**	**$5.21**	**$5,701.35**	**0.77%**	**11.26%**	**573**	**0.69%**	**11.26%**	**48**	**1**
					$9.95	$5.21	$5,701.35	0.77%		573	0.686%		48	
	626050	**750**	**CHAT ST MICHELLE GEWURZR'18 750ml**	**1**	**$10.99**	**$5.77**	**$4,154.22**	**0.56%**	**31.55%**	**378**	**0.45%**	**1.17%**	**32**	**2**
					$10.99	$5.77	$4,154.22	0.56%		378	0.452%		32	
	575110	**750**	**HOGUE GEWURZTRAMINER 750ml**	**1**	**$11.49**	**$6.03**	**$1,217.94**	**0.17%**	**-66.99%**	**106**	**0.13%**	**-75.61%**	**9**	**3**
					$11.49	$6.03	$1,217.94	0.17%		106	0.127%		9	
	901444	**750**	**SPANISH VALLEY GEWURZTRAMINER'15 750ml**	**L**	**$18.50**	**$12.34**	**$333.00**	**0.05%**	**88.78%**	**18**	**0.02%**	**50.00%**	**2**	**4**
					$18.50	$12.34	$333.00	0.05%		18	0.022%		2	
	Total						**$11,406.51**		**-15.92%**	**1,075**		**-29.29%**	**90**	

Class Summary

KKN	**Bottle Sales**	1,075	**Gross Sales**	$11,406.51	**Total Items in Class**	4
	% of Bottle Sales	0.03%	**% of Gross Sales**	0.03%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKP WHITE VARIETAL - CHENIN BLANC														
	565930	5000	FRANZIA REFRESHING WHITE HOUSE 5000ml	1	$14.99	$7.75	$35,338.53	0.90%	-13.25%	2,375	0.71%	-13.25%	1,319	1
					$14.99	$7.75	$35,338.53	0.90%		2,375	0.714%		1,319	
	602520	750	PINE RIDGE CHENIN VIOGNIER 750ml	1	$12.99	$6.64	$15,956.70	0.40%	16.01%	1,234	0.37%	16.01%	103	1
					$12.99	$6.64	$15,956.70	0.40%		1,234	0.371%		103	
	623650	750	STE CHAPELLE SOFT WHITE 750ml	1	$8.99	$4.70	$10,149.26	0.26%	18.21%	1,138	0.34%	18.21%	95	2
					$8.99	$4.70	$10,149.26	0.26%		1,138	0.342%		95	
	547930	750	BERINGER CHENIN BLANC 750ml	1	$7.99	$4.17	$2,181.27	0.05%	-14.57%	273	0.08%	-14.57%	23	3
					$7.99	$4.17	$2,181.27	0.05%		273	0.082%		23	
	953875	750	BROC LOVE SPARKLING 750ml	L	$24.99	$16.49	$2,099.16	0.05%	100.00%	84	0.03%	100.00%	7	4
					$24.99	$16.49	$2,099.16	0.05%		84	0.025%		7	
	915607	750	L'ECOLE CHENIN BLANC'18 750ml	L	$16.92	$8.73	$338.40	0.01%	342.86%	20	0.01%	342.86%	2	5
					$16.92	$8.73	$338.40	0.01%		20	0.006%		2	
	912997	750	BARON HERZOG CHENIN KPM'18/19 750ml	L	$9.50	$4.67	$133.00	0.00%	184.21%	14	0.00%	184.21%	1	6
					$9.50	$4.67	$133.00	0.00%		14	0.004%		1	
	901488	750	CASTLE CREEK CHENIN BLANC 750ml	1	$14.95	$9.95	$89.70	0.00%	-62.90%	6	0.00%	-62.90%	1	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKP WHITE VARIETAL - CHENIN BLANC	**901488**				$14.95	$9.95	$89.70	0.00%		6	0.002%		1	
	Total						**$66,286.02**		**-1.00%**	**5,144**		**-0.95%**	**1,550**	

Class Summary

KKP

Bottle Sales	5,144	**Gross Sales**	$66,286.02	**Total Items in Class**	9
% of Bottle Sales	0.15%	**% of Gross Sales**	0.16%	**Share/Item**	0.09

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKR WHITE VARIETAL - RIESLING														
	544117	1500	BAREFOOT CELLARS RIESLING 1500ml	1	$15.99	$8.36	$9,302.22	0.10%	31.50%	584	0.07%	50.30%	97	1
					$15.99	$8.36	$9,302.22	0.10%		584	0.069%		97	
	622900	1500	STE CHAPELLE RIESLING WNMKRS 1500ml	1	$16.99	$8.88	$6,434.85	0.07%	-42.91%	381	0.05%	-42.91%	64	2
					$16.99	$8.88	$6,434.85	0.07%		381	0.045%		64	
	547127	3000	BLACK BOX RIESLING 3000ml	1	$23.99	$12.61	$10,920.66	0.12%	-22.92%	462	0.05%	-22.92%	154	1
					$23.99	$12.61	$10,920.66	0.12%		462	0.055%		154	
	940285	375	PACIFIC RIM VIN GLACIER R'14/16 375 ml	X	$14.06	$7.32	$660.82	0.01%	442.86%	47	0.01%	442.86%	2	1
					$14.06	$7.32	$660.82	0.01%		47	0.006%		2	
	626210	750	CHAT ST MICHELLE RIESLING 750ml	1	$10.99	$5.77	$17,323.17	0.20%	-3.41%	1,603	0.19%	-3.41%	134	1
					$10.99	$5.77	$17,323.17	0.20%		1,603	0.190%		134	
	622910	750	STE CHAPELLE RIESLING WNMKRS 750ml	1	$6.99	$3.64	$15,132.90	0.17%	-35.38%	2,174	0.26%	-35.38%	181	2
					$6.99	$3.64	$15,132.90	0.17%		2,174	0.258%		181	
	623675	750	STE CHAPELLE RIESLING SP HARVE 750ml	1	$11.99	$6.30	$11,282.89	0.13%	48.65%	959	0.11%	98.26%	80	3
					$11.99	$6.30	$11,282.89	0.13%		959	0.114%		80	
	551250	750	CHARLES SMITH KUNG FU GIRL RIESLI 750ml	1	$14.99	$7.89	$10,737.11	0.12%	11.01%	721	0.09%	11.01%	60	4
					$14.99	$7.89	$10,737.11	0.12%		721	0.085%		60	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKR WHITE VARIETAL - RIESLING	915650	750	PACIFIC RIM SWEET RIESLING'18/19 750ml	L	$11.10	$5.65	$8,591.40	0.10%	2.45%	774	0.09%	2.45%	65	5
					$11.10	$5.65	$8,591.40	0.10%		774	0.092%		65	
	626125	750	CHAT ST MICHELLE RIESLING HARVEST 750ml	1	$12.99	$6.83	$7,897.02	0.09%	-27.11%	626	0.07%	-27.11%	52	6
					$12.99	$6.83	$7,897.02	0.09%		626	0.074%		52	
	635765	750	WILLAMETTE VALLEY RIESLING 750ml	1	$15.99	$6.64	$5,875.80	0.07%	44.24%	372	0.04%	35.22%	31	7
					$15.99	$6.64	$5,875.80	0.07%		372	0.044%		31	
	625605	750	CHAT ST MICHELLE DRY RIESLING 750ml	1	$12.99	$6.83	$3,942.24	0.04%	75.23%	308	0.04%	75.23%	26	8
					$12.99	$6.83	$3,942.24	0.04%		308	0.036%		26	
	915566	750	WASHINGTON HILLS RSLG LATE'18/19 750ml	1	$7.99	$3.97	$3,611.48	0.04%	-35.56%	452	0.05%	-48.46%	38	9
					$7.99	$3.97	$3,611.48	0.04%		452	0.054%		38	
	595100	750	PACIFIC RIM DRY RIESLING 750ml	1	$11.99	$3.99	$3,081.43	0.03%	-28.28%	257	0.03%	-28.28%	21	10
					$11.99	$3.99	$3,081.43	0.03%		257	0.030%		21	
	559133	750	CRANE LAKE RIESLING CALIF 750ml	1	$6.99	$2.31	$3,075.60	0.03%	-12.93%	440	0.05%	-12.93%	37	11
					$6.99	$2.31	$3,075.60	0.03%		440	0.052%		37	
	581495	750	KENDALL JACKSON RIESLING VINTN 750ml	1	$14.99	$7.89	$2,810.40	0.03%	5.53%	192	0.02%	5.53%	16	12
					$14.99	$7.89	$2,810.40	0.03%		192	0.023%		16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKR WHITE VARIETAL - RIESLING	917503	750	PACIFIC RIM RIESL COLUMBIA'18/19 750ml	L	$11.10	$5.65	$1,875.90	0.02%	-9.47%	169	0.02%	-9.47%	14	13
					$11.10	$5.65	$1,875.90	0.02%		169	0.020%		14	
	557140	750	TWO VINES RIESLING 750ml	1	$6.99	$3.64	$1,733.52	0.02%	16.70%	248	0.03%	-6.67%	21	14
					$6.99	$3.64	$1,733.52	0.02%		248	0.029%		21	
	575235	750	HOGUE RIESLING 750ml	1	$11.49	$6.03	$1,643.07	0.02%	-79.88%	143	0.02%	-85.13%	12	15
					$11.49	$6.03	$1,643.07	0.02%		143	0.017%		12	
	562780	750	CHAT ST MICHELLE EROICA RIESLG'19 750ml	L	$23.99	$12.61	$1,559.35	0.02%	52.17%	65	0.01%	52.17%	5	16
					$23.99	$12.61	$1,559.35	0.02%		65	0.008%		5	
	635010	750	FETZER RIESLING 750ml	1	$9.95	$5.21	$1,522.35	0.02%	-28.62%	153	0.02%	-28.62%	13	17
					$9.95	$5.21	$1,522.35	0.02%		153	0.018%		13	
	901443	750	SPANISH VALLEY WH RIESLING 750ml	1	$18.50	$12.34	$1,295.00	0.01%	42.79%	70	0.01%	13.46%	6	18
					$18.50	$12.34	$1,295.00	0.01%		70	0.008%		6	
	951990	750	FORGE RIESLING CLASSIQUE'18/19 750ml	L	$14.99	$9.98	$1,034.31	0.01%	-8.60%	69	0.01%	-8.60%	6	19
					$14.99	$9.98	$1,034.31	0.01%		69	0.008%		6	
	912443	750	DR K FRANK RIESLING DRY'18 750ml	L	$17.99	$9.18	$989.45	0.01%	38.24%	55	0.01%	38.24%	5	20
					$17.99	$9.18	$989.45	0.01%		55	0.007%		5	
	617830	750	SNOQUALMIE RIES ORGANIC'17 750ml	L	$11.99	$6.30	$923.23	0.01%	138.71%	77	0.01%	138.71%	6	21

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKR WHITE VARIETAL - RIESLING	617830				$11.99	$6.30	$923.23	0.01%		77	0.009%		6	
	947134	750	RANSOM RIESLING'18/19 750ml	L	$16.99	$11.10	$730.57	0.01%	118.52%	43	0.01%	118.52%	4	22
					$16.99	$11.10	$730.57	0.01%		43	0.005%		4	
	918215	750	CHAT ST MICHELLE RIESLING COLD CRK 750ml	L	$16.99	$8.89	$611.64	0.01%	65.52%	36	0.00%	65.52%	3	23
					$16.99	$8.89	$611.64	0.01%		36	0.004%		3	
	915106	750	DR K FRANK RIESL SEMI-DRY17/18 750ml	L	$17.99	$9.16	$539.70	0.01%	18.18%	30	0.00%	18.18%	3	24
					$17.99	$9.16	$539.70	0.01%		30	0.004%		3	
	606260	750	WOODBRIDGE RIESLING R MONDAVI 750ml	D	$6.99	$3.64	$405.42	0.00%	-96.71%	58	0.01%	-96.71%	5	25
					$6.99	$3.64	$405.42	0.00%		58	0.007%		5	
	917032	750	CHEHALEM RIESLING'16 750ml	L	$19.99	$10.37	$339.83	0.00%	4.00%	17	0.00%	4.00%	1	26
					$19.99	$10.37	$339.83	0.00%		17	0.002%		1	
	920186	750	IRON GATE RIESLING'14 750ml	L	$26.00	$17.37	$312.00	0.00%	-50.00%	12	0.00%	-50.00%	1	27
					$26.00	$17.37	$312.00	0.00%		12	0.001%		1	
	951971	750	TRISAETUM DRY RIES CST RNG'17/18 750ml	X	$25.72	$13.25	$282.92	0.00%	387.80%	11	0.00%	533.33%	1	28
					$25.72	$13.25	$282.92	0.00%		11	0.001%		1	
	919016	750	TRISAETUM RIESLING CST RNG'17/18 750ml	X	$25.72	$13.25	$257.20	0.00%	-0.97%	10	0.00%	28.57%	1	29

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKR WHITE VARIETAL - RIESLING	**919016**				$25.72	$13.25	$257.20	0.00%		10	0.001%		1	
	910071	**750**	**FESS PARKER WH RIESLING'17/18 750ml**	**L**	**$11.47**	**$5.83**	**$206.46**	**0.00%**	**-7.69%**	**18**	**0.00%**	**-7.69%**	**2**	**30**
					$11.47	$5.83	$206.46	0.00%		18	0.002%		2	
	911949	**750**	**TREFETHEN DRY RIESLING'17 750ml**	**X**	**$24.95**	**$13.00**	**$149.70**	**0.00%**	**-83.33%**	**6**	**0.00%**	**-83.33%**	**1**	**31**
					$24.95	$13.00	$149.70	0.00%		6	0.001%		1	
	964504	**750**	**JJ PRUM RIESLING KAB GRCHR HML'17 750ml**	**X**	**$35.62**	**$18.67**	**$142.48**	**0.00%**	**105.35%**	**4**	**0.00%**	**166.67%**	**0**	**32**
					$35.62	$18.67	$142.48	0.00%		4	0.000%		0	
	904525	**750**	**WENTE RIESLING RIVERBANK'17 750ml**	**L**	**$11.95**	**$6.08**	**$131.45**	**0.00%**	**-58.62%**	**11**	**0.00%**	**-58.62%**	**1**	**33**
					$11.95	$6.08	$131.45	0.00%		11	0.001%		1	
	958084	**750**	**HAGAFEN RIESLING KPM'15/17 750ml**	**L**	**$18.94**	**$12.33**	**$18.94**	**0.00%**	**-16.67%**	**1**	**0.00%**	**-16.67%**	**0**	**34**
					$18.94	$12.33	$18.94	0.00%		1	0.000%		0	
	Total						**$137,384.48**		**-7.58%**	**11,658**		**-8.50%**	**1,165**	

Class Summary

KKR

Bottle Sales	11,658	**Gross Sales**	$137,384.48	**Total Items in Class**	39
% of Bottle Sales	0.34%	**% of Gross Sales**	0.34%	**Share/Item**	0.39

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKT WHITE VARIETAL - MUSCAT & MOSCATO														
	544110	1500	BAREFOOT CELLARS MOSCATO 1500ml	1	$15.99	$8.36	$23,593.62	0.22%	-5.82%	1,498	0.13%	7.64%	250	1
					$15.99	$8.36	$23,593.62	0.22%		1,498	0.131%		250	
	629305	1500	SUTTER HOME MOSCATO 1500ml	1	$12.99	$6.76	$13,892.13	0.13%	-2.28%	1,083	0.09%	-2.28%	181	2
					$12.99	$6.76	$13,892.13	0.13%		1,083	0.095%		181	
	569121	1500	GALLO FAMILY MOSCATO TWIN VALLEY 1500ml	1	$12.99	$6.76	$6,066.33	0.05%	-48.18%	467	0.04%	-48.18%	78	3
					$12.99	$6.76	$6,066.33	0.05%		467	0.041%		78	
	561029	3000	BOTA BOX MOSCATO 3000ml	1	$18.99	$9.80	$10,624.68	0.10%	-31.26%	564	0.05%	-31.26%	188	1
					$18.99	$9.80	$10,624.68	0.10%		564	0.049%		188	
	401170	5000	ALMADEN MOSCATO 5000ml	1	$20.99	$10.94	$10,447.00	0.09%	-43.30%	500	0.04%	-43.30%	278	1
					$20.99	$10.94	$10,447.00	0.09%		500	0.044%		278	
	442562	750	BAREFOOT CELLARS RED MOSCATO 750ml	1	$7.99	$4.17	$25,776.19	0.23%	-2.01%	3,253	0.29%	-2.01%	271	1
					$7.99	$4.17	$25,776.19	0.23%		3,253	0.285%		271	
	544109	750	BAREFOOT CELLARS MOSCATO 750ml	1	$9.99	$5.24	$21,873.48	0.20%	-20.15%	2,212	0.19%	-20.15%	184	2
					$9.99	$5.24	$21,873.48	0.20%		2,212	0.194%		184	
	588645	750	MENAGE A TROIS MOSCATO 750ml	1	$6.99	$3.64	$14,709.78	0.13%	30.01%	2,118	0.19%	30.01%	177	3

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKT WHITE VARIETAL - MUSCAT & MOSCATO	588645				$6.99	$3.64	$14,709.78	0.13%		2,118	0.186%		177	
	629300	750	SUTTER HOME MOSCATO 750ml	1	$5.99	$3.11	$14,178.48	0.13%	-29.09%	2,376	0.21%	-29.09%	198	4
					$5.99	$3.11	$14,178.48	0.13%		2,376	0.208%		198	
	633386	750	TWISTED CEDAR MOSCATO 750ml	1	$9.95	$5.56	$9,943.10	0.09%	24.34%	1,006	0.09%	24.34%	84	5
					$9.95	$5.56	$9,943.10	0.09%		1,006	0.088%		84	
	587565	750	ALLEGRO MOSCATO'15/16 750ml	1	$8.99	$4.40	$4,953.49	0.04%	10.47%	551	0.05%	10.47%	46	6
					$8.99	$4.40	$4,953.49	0.04%		551	0.048%		46	
	565376	750	FLIP FLOP MOSCATO 750ml	1	$7.99	$4.17	$4,026.96	0.04%	-31.74%	504	0.04%	-31.74%	42	7
					$7.99	$4.17	$4,026.96	0.04%		504	0.044%		42	
	403736	750	BERINGER MOSCATO 750ml	1	$7.99	$4.17	$3,511.68	0.03%	-29.54%	444	0.04%	-29.54%	37	8
					$7.99	$4.17	$3,511.68	0.03%		444	0.039%		37	
	632793	750	NAKED GRAPE MOSCATO 750ml	1	$10.99	$5.77	$2,154.04	0.02%	-85.91%	196	0.02%	-85.91%	16	9
					$10.99	$5.77	$2,154.04	0.02%		196	0.017%		16	
	564680	750	FETZER MOSCATO 750ml	1	$9.95	$5.21	$1,726.10	0.02%	-31.54%	178	0.02%	-31.54%	15	10
					$9.95	$5.21	$1,726.10	0.02%		178	0.016%		15	
	910831	750	ST SUPERY MOSCATO'17/18 750ml	L	$19.95	$10.34	$1,715.70	0.02%	104.08%	86	0.01%	104.08%	7	11

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKT WHITE VARIETAL - MUSCAT & MOSCATO	**910831**				$19.95	$10.34	$1,715.70	0.02%		86	0.008%		7	
	Total						**$169,192.76**		**-19.79%**	**17,036**		**-18.50%**	**2,051**	

Class Summary

KKT

Bottle Sales	17,036	**Gross Sales**	$169,192.76	**Total Items in Class**	16
% of Bottle Sales	0.50%	**% of Gross Sales**	0.41%	**Share/Item**	0.16

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KKU WHITE VARIETAL - MISC														
	772649	375	UNDERWOOD THE BUBBLES CAN 375ml	1	$5.99	$3.05	$21,611.92	3.37%	100.00%	3,608	6.30%	100.00%	150	1
					$5.99	$3.05	$21,611.92	3.37%		3,608	6.299%		150	
	562470	375	ELK COVE ULTIMA WHITE '15 375 ml	L	$31.99	$16.78	$223.93	0.03%	25.00%	7	0.01%	25.00%	0	2
					$31.99	$16.78	$223.93	0.03%		7	0.012%		0	
	557041	750	CLINE FARMHOUSE WHITE 750ml	1	$10.99	$5.56	$2,263.94	0.35%	38.40%	206	0.36%	53.79%	17	1
					$10.99	$5.56	$2,263.94	0.35%		206	0.360%		17	
	917419	750	DONKEY & GOAT WHITE GADABOUT'18/19 750ml	L	$16.99	$11.11	$2,055.79	0.32%	43.64%	121	0.21%	43.64%	10	2
					$16.99	$11.11	$2,055.79	0.32%		121	0.211%		10	
	953648	750	FERDINAND ALBARINO'18/19 750ml	L	$19.31	$10.00	$1,506.18	0.24%	27.94%	78	0.14%	27.94%	7	3
					$19.31	$10.00	$1,506.18	0.24%		78	0.136%		7	
	916565	750	TANGENT ALBARINO'16/17 750ml	L	$16.99	$8.65	$1,427.16	0.22%	64.58%	84	0.15%	64.58%	7	4
					$16.99	$8.65	$1,427.16	0.22%		84	0.147%		7	
	918843	750	ARBE GARBE WHITE'18/19 750ml	L	$29.99	$19.85	$899.70	0.14%	164.29%	30	0.05%	164.29%	3	5
					$29.99	$19.85	$899.70	0.14%		30	0.052%		3	
	915863	750	UVAGGIO VERMENTINO'18/19 750ml	L	$16.99	$8.78	$305.82	0.05%	-26.80%	18	0.03%	-45.90%	2	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KKU WHITE VARIETAL - MISC	**915863**				$16.99	$8.78	$305.82	0.05%		18	0.031%		2	
	915126	**750**	**LONGORIA ALBARINO'17/18 750ml**	**L**	**$19.99**	**$13.11**	**$219.89**	**0.03%**	**12.00%**	**11**	**0.02%**	**12.00%**	**1**	**7**
					$19.99	$13.11	$219.89	0.03%		11	0.019%		1	
	918723	**750**	**SEGHESIO VERMENTINO'18 750ml**	**L**	**$22.99**	**$11.95**	**$91.96**	**0.01%**	**225.18%**	**4**	**0.01%**	**200.00%**	**0**	**8**
					$22.99	$11.95	$91.96	0.01%		4	0.007%		0	
	918424	**750**	**INSTANT GRATIFICATION ALLURE 750ml**	**L**	**$21.00**	**$14.01**	**$63.00**	**0.01%**	**-33.33%**	**3**	**0.01%**	**-33.33%**	**0**	**9**
					$21.00	$14.01	$63.00	0.01%		3	0.005%		0	
	911019	**750**	**MORGAN ALBARINO'18 750ml**	**L**	**$21.41**	**$11.00**	**$21.41**	**0.00%**	**-66.67%**	**1**	**0.00%**	**-66.67%**	**0**	**10**
					$21.41	$11.00	$21.41	0.00%		1	0.002%		0	
	Total						**$30,690.70**		**370.95%**	**4,171**		**728.41%**	**197**	

Class Summary

KKU

Bottle Sales	4,171	**Gross Sales**	$30,690.70	**Total Items in Class**	15
% of Bottle Sales	0.12%	**% of Gross Sales**	0.08%	**Share/Item**	0.15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY														
	253335	750	LOUIS JADOT POUILLY FUISSE 750ml	1	$31.95	$16.60	$10,096.20	0.27%	38.26%	316	0.20%	38.26%	26	1
					$31.95	$16.60	$10,096.20	0.27%		316	0.199%		26	
	253085	750	JADOT MACON-VILLAGES 750ml	1	$16.95	$8.62	$7,695.30	0.21%	-1.17%	454	0.29%	-1.17%	38	2
					$16.95	$8.62	$7,695.30	0.21%		454	0.286%		38	
	917240	750	MOREAU CHABLIS'18 750ml	L	$33.99	$18.00	$7,171.89	0.19%	-18.59%	211	0.13%	-28.17%	18	3
					$33.99	$18.00	$7,171.89	0.19%		211	0.133%		18	
	244100	750	BOUCHARD CHARDONNAY VDP 750ml	1	$8.95	$5.54	$6,452.95	0.17%	71.14%	721	0.45%	71.14%	60	4
					$8.95	$5.54	$6,452.95	0.17%		721	0.454%		60	
	915350	750	O LEFLAIVE BOURGOGN SETILLES'18/19 750ml	L	$28.75	$15.21	$5,750.00	0.16%	-24.49%	200	0.13%	-24.49%	17	5
					$28.75	$15.21	$5,750.00	0.16%		200	0.126%		17	
	948721	750	BICHOT CHABLIS DOM LONG'17/18 750ml	L	$28.99	$15.00	$4,435.47	0.12%	282.14%	153	0.10%	357.14%	13	6
					$28.99	$15.00	$4,435.47	0.12%		153	0.096%		13	
	962974	750	LATOUR POUILLY FUISSE'17/18 750ml	L	$30.99	$16.22	$3,377.91	0.09%	152.57%	109	0.07%	145.45%	9	7
					$30.99	$16.22	$3,377.91	0.09%		109	0.069%		9	
	917092	750	LATOUR MONTAGNY 1ER CRU'17/18 750ml	L	$31.83	$16.67	$3,119.34	0.08%	31.11%	98	0.06%	31.76%	8	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	917092				$31.83	$16.67	$3,119.34	0.08%		98	0.062%		8	
	918935	750	BILLAUD-SIMON CHABLIS VAILLONS'18 750ml	L	$59.99	$31.76	$2,519.58	0.07%	145.45%	42	0.03%	145.45%	4	9
					$59.99	$31.76	$2,519.58	0.07%		42	0.026%		4	
	948662	750	BICHOT MACON VILLAGES CHARD'17/18 750ml	L	$14.99	$7.59	$2,488.34	0.07%	166.51%	166	0.10%	246.34%	14	10
					$14.99	$7.59	$2,488.34	0.07%		166	0.105%		14	
	917319	750	JJ VINCENT BOURGOGNE BLANC'18 750ml	L	$21.49	$11.35	$2,363.90	0.06%	-18.46%	110	0.07%	-18.46%	9	11
					$21.49	$11.35	$2,363.90	0.06%		110	0.069%		9	
	910169	750	JJ VINCENT POUILLY ANTOINET'17/18 750ml	L	$28.75	$15.21	$2,271.25	0.06%	32.84%	79	0.05%	32.84%	7	12
					$28.75	$15.21	$2,271.25	0.06%		79	0.050%		7	
	918693	750	O LEFLAIVE PULIGNY-MONTRACHET'18 750ml	L	$104.33	$55.42	$1,982.27	0.05%	879.14%	19	0.01%	666.67%	2	13
					$104.33	$55.42	$1,982.27	0.05%		19	0.012%		2	
	918165	750	SIMONET-FEBVRE CHABLIS'17/18 750ml	L	$24.99	$13.02	$1,774.29	0.05%	1.37%	71	0.04%	1.37%	6	14
					$24.99	$13.02	$1,774.29	0.05%		71	0.045%		6	
	918893	750	ST COSME IGP DEUX ALBNS BLNC'19 750ml	L	$23.49	$12.12	$1,714.77	0.05%	-69.39%	73	0.05%	-69.39%	6	15
					$23.49	$12.12	$1,714.77	0.05%		73	0.046%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	916091	750	MOREAU CHABLIS VAILLONS'18 750ml	L	$54.43	$28.88	$1,632.90	0.04%	3700.00%	30	0.02%	3700.00%	3	16
					$54.43	$28.88	$1,632.90	0.04%		30	0.019%		3	
	915660	750	LATOUR BOURGOGNE CHARD'16/18 750ml	L	$20.99	$10.90	$1,238.41	0.03%	-39.19%	59	0.04%	-39.19%	5	17
					$20.99	$10.90	$1,238.41	0.03%		59	0.037%		5	
	954190	750	JADOT BOURGOGNE BLANC'17/18 750ml	L	$19.95	$10.22	$1,197.00	0.03%	-60.38%	60	0.04%	-60.38%	5	18
					$19.95	$10.22	$1,197.00	0.03%		60	0.038%		5	
	915768	750	LATOUR CORTON CHARLEMAGNE'15 750ml	L	$224.06	$118.83	$1,120.30	0.03%	100.00%	5	0.00%	100.00%	0	19
					$224.06	$118.83	$1,120.30	0.03%		5	0.003%		0	
	918303	750	MICHEL CHABLIS GR CR VAUDESIR'18 750ml	L	$83.85	$44.33	$1,090.05	0.03%	893.09%	13	0.01%	800.00%	1	20
					$83.85	$44.33	$1,090.05	0.03%		13	0.008%		1	
	948724	750	ALBERT BICHOT POULLY FUISSE'15/17 750ml	L	$28.99	$15.03	$1,043.64	0.03%	15.24%	36	0.02%	17.39%	3	21
					$28.99	$15.03	$1,043.64	0.03%		36	0.023%		3	
	947387	750	DOM DE LA MEULIERE CHABLIS 2017 750ml	1	$28.99	$15.14	$1,014.65	0.03%	304.56%	35	0.02%	280.00%	3	22
					$28.99	$15.14	$1,014.65	0.03%		35	0.022%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	918510	750	FAIVELEY MEURSAULT BLAGNY'17/18 750ml	X	$83.01	$44.00	$996.12	0.03%	-53.18%	12	0.01%	-50.00%	1	23
					$83.01	$44.00	$996.12	0.03%		12	0.008%		1	
	918589	750	BICHOT BOURGOGNE BLANC VV'17/18 750ml	L	$20.50	$10.49	$738.00	0.02%	-33.77%	36	0.02%	-33.71%	3	24
					$20.50	$10.49	$738.00	0.02%		36	0.023%		3	
	955228	750	DROUHIN MACON VILLAGES'19 750ml	L	$16.92	$8.74	$693.72	0.02%	-1.80%	41	0.03%	-7.55%	3	25
					$16.92	$8.74	$693.72	0.02%		41	0.026%		3	
	962964	750	O LEFLAIVE MEURSAULT '17 750ml	L	$96.50	$51.25	$675.50	0.02%	100.00%	7	0.00%	100.00%	1	26
					$96.50	$51.25	$675.50	0.02%		7	0.004%		1	
	918680	750	DOM CHANSON VIRÈ-CLESSÈ'17 750ml	L	$23.74	$12.36	$664.72	0.02%	-59.26%	28	0.02%	-59.26%	2	27
					$23.74	$12.36	$664.72	0.02%		28	0.018%		2	
	908602	750	MOREAU CHABLIS LES CLOS'18 750ml	L	$132.83	$70.50	$664.15	0.02%	-6.17%	5	0.00%	-22.22%	0	28
					$132.83	$70.50	$664.15	0.02%		5	0.003%		0	
	252900	750	JADOT CHASS-MONTRACHET'17/18 750ml	L	$82.33	$43.33	$658.64	0.02%	80.00%	8	0.01%	80.00%	1	29
					$82.33	$43.33	$658.64	0.02%		8	0.005%		1	
	918572	750	FAIVELEY MERCUREY ROCHETTE'17/18 750ml	L	$32.65	$17.29	$653.00	0.02%	-61.64%	20	0.01%	-61.64%	2	30

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	918572				$32.65	$17.29	$653.00	0.02%		20	0.013%		2	
	918487	750	O LEFLAIVE CHASS-MONTRACHET'18 750ml	L	$96.50	$51.25	$579.00	0.02%	100.00%	6	0.00%	100.00%	1	31
					$96.50	$51.25	$579.00	0.02%		6	0.004%		1	
	918314	750	FAIVELEY BIENVENUE-BAT-MONT'15/17 750ml	L	$471.23	$250.50	$471.23	0.01%	100.00%	1	0.00%	100.00%	0	32
					$471.23	$250.50	$471.23	0.01%		1	0.001%		0	
	253150	750	JADOT MEURSAULT'17 750ml	L	$74.95	$39.40	$449.70	0.01%	125.00%	6	0.00%	125.00%	1	33
					$74.95	$39.40	$449.70	0.01%		6	0.004%		1	
	951738	750	DOM LEFLAIVE MACON VERZE'18 750ml	L	$63.85	$33.50	$446.95	0.01%	100.00%	7	0.00%	100.00%	1	34
					$63.85	$33.50	$446.95	0.01%		7	0.004%		1	
	916725	750	V GIRARDIN POUILLY FUISSE VV'14/16 750ml	L	$39.99	$21.00	$439.89	0.01%	80.00%	11	0.01%	80.00%	1	35
					$39.99	$21.00	$439.89	0.01%		11	0.007%		1	
	909592	750	FAIVELEY PULIGNY-MONTRACHET'18 750ml	L	$86.63	$46.00	$433.15	0.01%	100.00%	5	0.00%	100.00%	0	36
					$86.63	$46.00	$433.15	0.01%		5	0.003%		0	
	913734	750	V GIRARDIN PULIGNY COMBETES'17 750ml	L	$142.60	$75.58	$427.80	0.01%	100.00%	3	0.00%	100.00%	0	37
					$142.60	$75.58	$427.80	0.01%		3	0.002%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRA FRENCH WHITE - BURGUNDY	918435	750	DOM LEFLAIVE BOURG BLANC'17/18 750ml	U	$99.63	$52.50	$398.52	0.01%	100.00%	4	0.00%	100.00%	0	38
					$99.63	$52.50	$398.52	0.01%		4	0.003%		0	
	918057	750	FAIVELEY CORTON-CHARLEMAGNE'18 750ml	L	$313.31	$166.50	$313.31	0.01%	100.00%	1	0.00%	100.00%	0	39
					$313.31	$166.50	$313.31	0.01%		1	0.001%		0	
	915964	750	MATROT MEURSAULT CHARMES'13 750ml	X	$88.55	$46.83	$265.65	0.01%	100.00%	3	0.00%	100.00%	0	40
					$88.55	$46.83	$265.65	0.01%		3	0.002%		0	
	918201	750	BOILLOT BOURGOGNE BLANC'18 750ml	L	$26.35	$13.75	$237.15	0.01%	400.00%	9	0.01%	400.00%	1	41
					$26.35	$13.75	$237.15	0.01%		9	0.006%		1	
	918328	750	CHAT DE MEURSAULT CHARD '14/15 750ml	X	$44.99	$23.36	$179.96	0.00%	100.00%	4	0.00%	100.00%	0	42
					$44.99	$23.36	$179.96	0.00%		4	0.003%		0	
	963664	750	FERRET POUILLY FUISSE'17 750ml	L	$50.37	$26.33	$151.11	0.00%	100.00%	3	0.00%	100.00%	0	43
					$50.37	$26.33	$151.11	0.00%		3	0.002%		0	
	917950	750	MOREAU VAILLONS GUY MOREAU'18 750ml	L	$71.43	$37.92	$142.86	0.00%	100.00%	2	0.00%	100.00%	0	44
					$71.43	$37.92	$142.86	0.00%		2	0.001%		0	
	918590	750	CHAT GRIS NUITS ST GRGS TERRASSES 750ml	L	$113.50	$59.81	$113.50	0.00%	595.47%	1	0.00%	350.00%	0	45

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRA FRENCH WHITE - BURGUNDY	**918590**				$113.50	$59.81	$113.50	0.00%		1	0.001%		0	
	916634	**750**	**CHAT FUISSE POUILLY BRULES'17 750ml**	**L**	**$80.81**	**$42.83**	**$80.81**	**0.00%**	**-75.00%**	**1**	**0.00%**	**-75.00%**	**0**	**46**
					$80.81	$42.83	$80.81	0.00%		1	0.001%		0	
	913731	**750**	**IN SANTENAY BL DESSUS '13 750ml**	**X**	**$27.57**	**$14.40**	**$27.57**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**47**
					$27.57	$14.40	$27.57	0.00%		1	0.001%		0	
	Total						**$82,452.42**		**50.18%**	**3,285**		**22.51%**	**274**	

Class Summary

KRA

Bottle Sales	3,285	**Gross Sales**	$82,452.42	**Total Items in Class**	57
% of Bottle Sales	0.10%	**% of Gross Sales**	0.20%	**Share/Item**	0.57

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRB FRENCH WHITE - BORDEAUX & LOIRE														
	915347	750	PASCAL JOLIVET SANCERRE'19 750ml	L	$31.79	$16.83	$9,282.68	0.39%	775.02%	292	0.22%	670.42%	24	1
					$31.79	$16.83	$9,282.68	0.39%		292	0.217%		24	
	917869	750	DOM M THOMAS SANCERRE'19 750ml	X	$30.18	$15.67	$5,854.92	0.24%	285.12%	194	0.14%	344.44%	16	2
					$30.18	$15.67	$5,854.92	0.24%		194	0.144%		16	
	953871	750	GASPARD TOURAINE SAUV BLANC'19 750ml	L	$16.99	$8.64	$3,771.78	0.16%	196.43%	222	0.17%	196.43%	19	3
					$16.99	$8.64	$3,771.78	0.16%		222	0.165%		19	
	911989	750	DELAPORTE SANCERRE AC'19 750ml	L	$34.18	$17.92	$3,076.20	0.13%	1994.94%	90	0.07%	1544.44%	8	4
					$34.18	$17.92	$3,076.20	0.13%		90	0.067%		8	
	918898	750	DOM MILLETT SANCERRE BLANC'18/19 750ml	L	$28.99	$15.02	$3,043.95	0.13%	-70.97%	105	0.08%	-70.97%	9	5
					$28.99	$15.02	$3,043.95	0.13%		105	0.078%		9	
	918853	750	COEUR DE LA REINE SAUVIGNON'19 750ml	1	$13.99	$7.15	$2,909.92	0.12%	41.20%	208	0.15%	14.71%	17	6
					$13.99	$7.15	$2,909.92	0.12%		208	0.155%		17	
	916506	750	CHATEAU THIEULEY BLANC'18/19 750ml	L	$14.96	$7.58	$2,812.48	0.12%	631.28%	188	0.14%	632.26%	16	7
					$14.96	$7.58	$2,812.48	0.12%		188	0.140%		16	
	915348	750	PASCAL JOLIVET BLANC FUME'18 750ml	L	$34.99	$18.46	$2,729.22	0.11%	331.25%	78	0.06%	331.25%	7	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRB FRENCH WHITE - BORDEAUX & LOIRE	915348				$34.99	$18.46	$2,729.22	0.11%		78	0.058%		7	
	241140	750	MOUTON CADET WHITE BORDEAUX 750ml	1	$12.99	$6.83	$2,623.98	0.11%	-25.29%	202	0.15%	-25.29%	17	9
					$12.99	$6.83	$2,623.98	0.11%		202	0.150%		17	
	917168	750	REGIS MINET POUILLY FUME VV'16/17 750ml	L	$33.99	$17.68	$2,209.35	0.09%	-32.09%	65	0.05%	-39.29%	5	10
					$33.99	$17.68	$2,209.35	0.09%		65	0.048%		5	
	918483	750	TERRES FUMEES SAUV BLANC'17/18 750ml	L	$13.99	$7.09	$2,084.51	0.09%	-8.49%	149	0.11%	-24.84%	12	11
					$13.99	$7.09	$2,084.51	0.09%		149	0.111%		12	
	918941	750	MARTEAU LULU SAUV BLANC'18/19 750ml	L	$14.99	$7.59	$1,993.67	0.08%	50.85%	133	0.10%	22.55%	11	12
					$14.99	$7.59	$1,993.67	0.08%		133	0.099%		11	
	915349	750	PASCAL JOLIVET ATTITUDE SB'18 750ml	L	$17.49	$9.22	$1,871.43	0.08%	67.11%	107	0.08%	67.11%	9	13
					$17.49	$9.22	$1,871.43	0.08%		107	0.080%		9	
	295214	750	SAUVIION SANCERRE'19 750ml	L	$41.49	$21.99	$1,452.15	0.06%	80.41%	35	0.03%	30.23%	3	14
					$41.49	$21.99	$1,452.15	0.06%		35	0.026%		3	
	916960	750	JOLIVET SANCER CHENE MARCHAND'18 750ml	L	$55.12	$29.17	$1,378.00	0.06%	272.26%	25	0.02%	190.00%	2	15
					$55.12	$29.17	$1,378.00	0.06%		25	0.019%		2	
	954337	750	DOM HUET VOUVRAY SEC LHL'19 750ml	L	$37.82	$19.83	$1,285.88	0.05%	1664.93%	34	0.03%	1533.33%	3	16

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRB FRENCH WHITE - BORDEAUX & LOIRE	954337				$37.82	$19.83	$1,285.88	0.05%		34	0.025%		3	
	947027	750	CHAT RECOUGNE BLANC'19 750ml	L	$14.25	$7.31	$1,197.00	0.05%	-80.00%	84	0.06%	-80.00%	7	17
					$14.25	$7.31	$1,197.00	0.05%		84	0.063%		7	
	914672	750	CHAT GRAVILLE-LACOSTE GRAVE'18 750ml	L	$22.99	$11.87	$1,149.50	0.05%	274.19%	50	0.04%	272.73%	4	18
					$22.99	$11.87	$1,149.50	0.05%		50	0.037%		4	
	919714	750	CHATEAU BONNET BLANC'19 750ml	L	$16.49	$8.69	$1,121.32	0.05%	8.44%	68	0.05%	-8.00%	6	19
					$16.49	$8.69	$1,121.32	0.05%		68	0.051%		6	
	275060	750	MONTFORT VOUVRAY'18/19 750ml	L	$17.99	$9.15	$1,097.39	0.05%	33.44%	61	0.05%	29.73%	5	20
					$17.99	$9.15	$1,097.39	0.05%		61	0.045%		5	
	916416	750	DOM BAUMARD SAVENNIERES'17/18 750ml	L	$36.53	$19.17	$1,059.37	0.04%	-39.13%	29	0.02%	-39.13%	2	21
					$36.53	$19.17	$1,059.37	0.04%		29	0.022%		2	
	295216	750	SAUVIION VOUVRAY 18/19 750ml	L	$16.49	$8.69	$956.42	0.04%	-26.87%	58	0.04%	-37.96%	5	22
					$16.49	$8.69	$956.42	0.04%		58	0.043%		5	
	921203	750	WILLIAM FEVRE CHABLIS'17/18 750ml	L	$33.00	$17.17	$759.00	0.03%	-84.09%	23	0.02%	-86.21%	2	23
					$33.00	$17.17	$759.00	0.03%		23	0.017%		2	
	918878	750	DOM BEDOUET MUSCADET'17/18 750ml	L	$15.32	$7.76	$536.20	0.02%	12.77%	35	0.03%	10.34%	3	24
					$15.32	$7.76	$536.20	0.02%		35	0.026%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRB FRENCH WHITE - BORDEAUX & LOIRE	916695	750	CHAT RAGOTIERRE MUSCADET'17/18 750ml	L	$15.99	$8.24	$415.74	0.02%	75.00%	26	0.02%	75.00%	2	25
					$15.99	$8.24	$415.74	0.02%		26	0.019%		2	
	917279	750	CHATEAU REYNON SAUV BLANC'18 750ml	L	$16.99	$11.02	$339.80	0.01%	-19.81%	20	0.01%	-24.53%	2	26
					$16.99	$11.02	$339.80	0.01%		20	0.015%		2	
	917652	750	SAUVION MUSCADET'17/18 750ml	L	$16.99	$8.96	$339.80	0.01%	-21.65%	20	0.01%	-35.48%	2	27
					$16.99	$8.96	$339.80	0.01%		20	0.015%		2	
	918078	750	CLOS DU NOUYS VOUVRAY SEC'15 750ml	L	$25.75	$13.31	$334.75	0.01%	250.00%	13	0.01%	250.00%	1	28
					$25.75	$13.31	$334.75	0.01%		13	0.010%		1	
	917865	750	DOM HUET VOUVRAY DEMI-SEC LHL'17/1 750ml	L	$41.43	$21.75	$207.15	0.01%	-22.22%	5	0.00%	-22.22%	0	29
					$41.43	$21.75	$207.15	0.01%		5	0.004%		0	
	223185	750	CHAT CARBONNIEUX BLANC'17 750ml	L	$57.58	$30.17	$172.74	0.01%	1.02%	3	0.00%	0.00%	0	30
					$57.58	$30.17	$172.74	0.01%		3	0.002%		0	
	918123	750	ERIC CHEVALIER CHARD VDP'17 750ml	L	$20.50	$10.54	$164.00	0.01%	-57.16%	8	0.01%	-57.14%	1	31
					$20.50	$10.54	$164.00	0.01%		8	0.006%		1	
	921085	750	REVERDY SANCERRE'19 750ml	L	$25.16	$13.00	$100.64	0.00%	100.00%	4	0.00%	100.00%	0	32

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRB FRENCH WHITE - BORDEAUX & LOIRE	**921085**				$25.16	$13.00	$100.64	0.00%		4	0.003%		0	
	Total						**$58,330.94**		**88.19%**	**2,634**		**41.73%**	**220**	

Class Summary

KRB

Bottle Sales	2,634	**Gross Sales**	$58,330.94	**Total Items in Class**	33
% of Bottle Sales	0.08%	**% of Gross Sales**	0.14%	**Share/Item**	0.33

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRC FRENCH WHITE - ALSATIAN														
	947928	750	WILLM GEWURT RES '18 750ml	L	$17.99	$9.19	$1,529.15	0.25%	37.50%	85	0.24%	37.50%	7	1
					$17.99	$9.19	$1,529.15	0.25%		85	0.243%		7	
	947921	750	WILLM PINOT GRIS RES'17/18 750ml	L	$18.99	$9.72	$1,386.27	0.22%	-11.89%	73	0.21%	-25.81%	6	2
					$18.99	$9.72	$1,386.27	0.22%		73	0.209%		6	
	913694	750	HUGEL GENTIL'18 750ml	L	$14.49	$7.63	$1,217.16	0.20%	47.44%	84	0.24%	47.44%	7	3
					$14.49	$7.63	$1,217.16	0.20%		84	0.240%		7	
	947922	750	WILLM RIESLING RES'18/19 750ml	L	$15.99	$8.13	$1,183.26	0.19%	12.31%	74	0.21%	12.31%	6	4
					$15.99	$8.13	$1,183.26	0.19%		74	0.211%		6	
	917357	750	HUGEL RIESLING'18 750ml	L	$22.75	$12.02	$1,046.50	0.17%	21.19%	46	0.13%	17.14%	4	5
					$22.75	$12.02	$1,046.50	0.17%		46	0.131%		4	
	952982	750	GUSTAVE LORENTZ PINOT BLANC RESERV 750ml	L	$16.99	$8.77	$815.52	0.13%	38.98%	48	0.14%	38.98%	4	6
					$16.99	$8.77	$815.52	0.13%		48	0.137%		4	
	910084	750	SCHLUMBERGER PINOT GRIS LPA'17 750ml	L	$22.48	$11.71	$584.48	0.09%	-45.00%	26	0.07%	-45.00%	2	7
					$22.48	$11.71	$584.48	0.09%		26	0.074%		2	
	296780	750	TRIMBACH GEWURZ'18 750ml	L	$31.49	$16.37	$535.33	0.09%	-43.75%	17	0.05%	-50.00%	1	8
					$31.49	$16.37	$535.33	0.09%		17	0.049%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRC FRENCH WHITE - ALSATIAN	963964	750	SCHLUMBERGER PINOT BLANC'18 750ml	L	$16.99	$8.78	$373.78	0.06%	230.00%	22	0.06%	230.00%	2	9
					$16.99	$8.78	$373.78	0.06%		22	0.063%		2	
	296810	750	TRIMBACH PINOT BLANC'16/18 750ml	L	$22.65	$11.67	$294.45	0.05%	-89.44%	13	0.04%	-90.91%	1	10
					$22.65	$11.67	$294.45	0.05%		13	0.037%		1	
	296695	750	TRIMBACH RIESLING'18 750ml	L	$26.99	$13.97	$269.90	0.04%	252.20%	10	0.03%	200.00%	1	11
					$26.99	$13.97	$269.90	0.04%		10	0.029%		1	
	917020	750	ZIND-HUMB GEWURZTRAMINE R'19 750ml	L	$29.68	$15.42	$178.08	0.03%	-66.19%	6	0.02%	-66.67%	1	12
					$29.68	$15.42	$178.08	0.03%		6	0.017%		1	
	915343	750	PIERRE SPARR ALSACE ONE'16 750ml	X	$16.95	$8.64	$135.60	0.02%	123.45%	8	0.02%	190.00%	1	13
					$16.95	$8.64	$135.60	0.02%		8	0.023%		1	
	912669	750	J BAPTISTE ADAM GEWURZ'16 750ml	L	$26.99	$14.08	$134.95	0.02%	0.00%	5	0.01%	0.00%	0	14
					$26.99	$14.08	$134.95	0.02%		5	0.014%		0	
	911879	750	KUENTZ-BAS ALSACE BLANC'18 750ml	X	$16.99	$8.65	$101.94	0.02%	150.40%	6	0.02%	225.00%	1	15
					$16.99	$8.65	$101.94	0.02%		6	0.017%		1	
	918207	750	WEINBACH GEWURZ LAURENCE'18 750ml	L	$46.56	$24.50	$46.56	0.01%	100.00%	1	0.00%	100.00%	0	16
					$46.56	$24.50	$46.56	0.01%		1	0.003%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRC FRENCH WHITE - ALSATIAN	**918768**	**750**	**J BAPTISTE ADAM RIESLING '15 750ml**	**X**	**$24.25**	**$12.63**	**$24.25**	**0.00%**	**824.37%**	**1**	**0.00%**	**1100.00%**	**0**	**17**
					$24.25	$12.63	$24.25	0.00%		1	0.003%		0	
	Total						**$9,857.18**		**19.27%**	**525**		**19.74%**	**44**	

Class Summary

KRC	**Bottle Sales**	525	**Gross Sales**	$9,857.18	**Total Items in Class**	19
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.02%	**Share/Item**	0.19

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRD FRENCH WHITE - MISC														
	284455	1500	LA VIEILLE FERME LUBERON WHITE 1500ml	1	$18.99	$9.55	$6,114.78	0.39%	8.87%	322	0.29%	21.69%	54	1
					$18.99	$9.55	$6,114.78	0.39%		322	0.290%		54	
	917536	750	POMEROLS PICPOUL PINET'19 750ml	L	$12.99	$6.52	$4,962.18	0.31%	-7.84%	382	0.34%	-7.84%	32	1
					$12.99	$6.52	$4,962.18	0.31%		382	0.344%		32	
	911340	750	GUIGAL COTES DU RHONE BL'19 750ml	L	$17.99	$9.30	$3,220.21	0.20%	-62.94%	179	0.16%	-62.94%	15	2
					$17.99	$9.30	$3,220.21	0.20%		179	0.161%		15	
	901721	750	DOMAINE DE POUY COTES DE GASCOGNE 750ml	1	$12.36	$6.30	$1,742.76	0.11%	221.53%	141	0.13%	194.74%	12	3
					$12.36	$6.30	$1,742.76	0.11%		141	0.127%		12	
	947837	750	MANOIR CAPUCIN MACON SOLUTRE-POILL 750ml	1	$17.80	$11.67	$1,352.80	0.09%	235.11%	76	0.07%	211.76%	6	4
					$17.80	$11.67	$1,352.80	0.09%		76	0.068%		6	
	948806	750	CHAPELLE DU BASTION PICPOUL'19/20 750ml	L	$11.99	$6.00	$1,270.94	0.08%	5.41%	106	0.10%	5.41%	9	5
					$11.99	$6.00	$1,270.94	0.08%		106	0.095%		9	
	918352	750	M CHAPOUTIER BELLERUCHE BLNC'20 750ml	L	$14.76	$7.60	$1,254.60	0.08%	26.50%	85	0.08%	28.13%	7	6
					$14.76	$7.60	$1,254.60	0.08%		85	0.077%		7	
	918135	750	M CHAPOUTIER BILA-HAUT BLNC'17/18 750ml	L	$13.99	$7.07	$1,091.22	0.07%	25.26%	78	0.07%	34.21%	7	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRD FRENCH WHITE - MISC	918135				$13.99	$7.07	$1,091.22	0.07%		78	0.070%		7	
	914500	750	PERRIN RHONE RESERVE BLANC'18/19 750ml	L	$11.99	$6.11	$743.38	0.05%	-95.07%	62	0.06%	-95.07%	5	8
					$11.99	$6.11	$743.38	0.05%		62	0.056%		5	
	920020	750	DOMAINE TARIQUET CLASSIC'18 750ml	L	$11.75	$6.17	$681.50	0.04%	-33.29%	58	0.05%	-37.61%	5	9
					$11.75	$6.17	$681.50	0.04%		58	0.052%		5	
	915449	750	GUIGAL CONDRIEU DORIANE'16 750ml	X	$132.25	$70.00	$661.25	0.04%	1055.09%	5	0.00%	1400.00%	0	10
					$132.25	$70.00	$661.25	0.04%		5	0.005%		0	
	284450	750	LA VIEILLE FERME LUBERON BLANC'19 750ml	L	$8.99	$4.51	$548.39	0.03%	2.35%	61	0.05%	2.35%	5	11
					$8.99	$4.51	$548.39	0.03%		61	0.055%		5	
	918108	750	LE CIRQUE GRENACHE GRIS'17 750ml	X	$14.12	$7.15	$353.00	0.02%	90.96%	25	0.02%	147.83%	2	12
					$14.12	$7.15	$353.00	0.02%		25	0.023%		2	
	948734	750	MOULIN D GASSIC BLC GUILHEM'15/17 750ml	X	$10.99	$5.46	$351.68	0.02%	-42.20%	32	0.03%	-25.00%	3	13
					$10.99	$5.46	$351.68	0.02%		32	0.029%		3	
	913243	750	GUIGAL CONDRIEU'17 750ml	X	$69.48	$36.69	$347.40	0.02%	133.33%	5	0.00%	133.33%	0	14
					$69.48	$36.69	$347.40	0.02%		5	0.005%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRD FRENCH WHITE - MISC	917883	750	JEAN LUC COLOMBO REDONNE BL'15/16 750ml	L	$20.49	$10.52	$286.86	0.02%	187.50%	14	0.01%	187.50%	1	15
					$20.49	$10.52	$286.86	0.02%		14	0.013%		1	
	950523	750	CHAT MONT-REDON CNP BLANC'18 750ml	L	$52.00	$27.58	$260.00	0.02%	19.68%	5	0.00%	0.00%	0	16
					$52.00	$27.58	$260.00	0.02%		5	0.005%		0	
	916797	750	DOM LAFAGE COTE EST BLANC'19 750ml	L	$18.78	$9.61	$150.24	0.01%	100.00%	8	0.01%	100.00%	1	17
					$18.78	$9.61	$150.24	0.01%		8	0.007%		1	
	915684	750	LES ROCAILLES APREMONT'20 750ml	L	$15.91	$8.08	$95.46	0.01%	-96.39%	6	0.01%	-96.49%	1	18
					$15.91	$8.08	$95.46	0.01%		6	0.005%		1	
	918607	750	ST COSME CONDRIEU'16/17 750ml	X	$88.60	$46.67	$88.60	0.01%	84.82%	1	0.00%	140.00%	0	19
					$88.60	$46.67	$88.60	0.01%		1	0.001%		0	
	917959	750	GASSIER NOSTRE PAIS'14/16 750ml	X	$21.99	$11.62	$43.98	0.00%	100.00%	2	0.00%	100.00%	0	20
					$21.99	$11.62	$43.98	0.00%		2	0.002%		0	
	917492	750	CLOS STE MAGDELEINE CASSIS'17 750ml	X	$41.50	$21.68	$41.50	0.00%	46.38%	1	0.00%	88.89%	0	21
					$41.50	$21.68	$41.50	0.00%		1	0.001%		0	
	909170	750	M CHAPOUTIER L PETITRUCH BL'4/16 750ml	X	$34.99	$18.21	$34.99	0.00%	2056.62%	1	0.00%	2700.00%	0	22

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRD FRENCH WHITE - MISC	**909170**				$34.99	$18.21	$34.99	0.00%		1	0.001%		0	
	Total						**$25,697.72**		**5.63%**	**1,655**		**-0.89%**	**165**	

Class Summary

KRD

Bottle Sales	1,655	**Gross Sales**	$25,697.72	**Total Items in Class**	23
% of Bottle Sales	0.05%	**% of Gross Sales**	0.06%	**Share/Item**	0.23

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRE FRENCH WHITE - VARIETAL														
	267720	750	FAT BASTARD CHARDONNAY 750ml	1	$14.99	$7.62	$5,426.38	0.54%	12.50%	362	0.50%	12.50%	30	1
					$14.99	$7.62	$5,426.38	0.54%		362	0.499%		30	
	255425	750	LATOUR CHARDONNAY GR ARDECHE 750ml	1	$18.99	$9.83	$3,380.22	0.34%	75.69%	178	0.25%	75.69%	15	2
					$18.99	$9.83	$3,380.22	0.34%		178	0.246%		15	
	955207	750	CHAUMEAU MAISON SANCERRE'18/19 750ml	L	$30.65	$15.92	$1,777.70	0.18%	-47.81%	58	0.08%	-50.68%	5	3
					$30.65	$15.92	$1,777.70	0.18%		58	0.080%		5	
	913266	750	LATOUR ARDECHE CHARD'16/17 750ml	L	$11.99	$6.11	$1,762.53	0.17%	7.39%	147	0.20%	7.39%	12	4
					$11.99	$6.11	$1,762.53	0.17%		147	0.203%		12	
	267809	750	FORTANT CHARDONNAY 750ml	1	$11.95	$6.08	$1,434.00	0.14%	-15.58%	120	0.17%	-15.58%	10	5
					$11.95	$6.08	$1,434.00	0.14%		120	0.166%		10	
	915682	750	LA NOBLE CHARDONNAY'19 750ml	X	$12.77	$6.42	$830.05	0.08%	-4.83%	65	0.09%	-8.33%	5	6
					$12.77	$6.42	$830.05	0.08%		65	0.090%		5	
	916236	750	NOVELLUM CHARDONNAY'19 750ml	L	$17.26	$8.78	$120.82	0.01%	100.00%	7	0.01%	100.00%	1	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRE FRENCH WHITE - VARIETAL	**916236**				$17.26	$8.78	$120.82	0.01%		7	0.010%		1	
	Total						**$14,731.70**		**13.36%**	**937**		**13.78%**	**78**	

Class Summary

KRE

Bottle Sales	937	**Gross Sales**	$14,731.70	**Total Items in Class**	7
% of Bottle Sales	0.03%	**% of Gross Sales**	0.04%	**Share/Item**	0.07

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRG GERMAN WHITE - RHEIN														
	301235	**750**	**BLUE NUN RIVANER QUALITATSWEIN 750ml**	**1**	**$9.49**	**$4.97**	**$3,814.98**	**1.14%**	**-4.22%**	**402**	**1.01%**	**-4.22%**	**34**	**1**
					$9.49	$4.97	$3,814.98	1.14%		402	1.013%		34	
	913632	**750**	**AUGUST KESSELER RIES R'17/18 750ml**	**L**	**$17.99**	**$9.30**	**$287.84**	**0.09%**	**110.00%**	**16**	**0.04%**	**110.00%**	**1**	**2**
					$17.99	$9.30	$287.84	0.09%		16	0.040%		1	
	964834	**750**	**GUNDERLOCH BAPTISTE RIES K '16 750ml**	**L**	**$21.69**	**$11.25**	**$260.28**	**0.08%**	**-90.00%**	**12**	**0.03%**	**-90.00%**	**1**	**3**
					$21.69	$11.25	$260.28	0.08%		12	0.030%		1	
	903034	**750**	**FRITZ RIESLING QBA '16 750ml**	**X**	**$15.58**	**$8.00**	**$46.74**	**0.01%**	**217.72%**	**3**	**0.01%**	**312.50%**	**0**	**4**
					$15.58	$8.00	$46.74	0.01%		3	0.008%		0	
	915550	**750**	**VON BUHL RIESLING ARMAN KAB'14 750ml**	**X**	**$19.34**	**$10.00**	**$38.68**	**0.01%**	**44.45%**	**2**	**0.01%**	**87.50%**	**0**	**5**
					$19.34	$10.00	$38.68	0.01%		2	0.005%		0	
	Total						**$4,448.52**		**0.06%**	**435**		**-1.42%**	**36**	

Class Summary

KRG	**Bottle Sales**	435	**Gross Sales**	$4,448.52	**Total Items in Class**	5
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRH GERMAN WHITE - MOSEL														
	325030	500	MOSELLAND RIESLING CAT BOTTLE 500 ml	1	$10.99	$6.11	$5,758.76	0.35%	92.08%	524	0.45%	92.08%	29	1
					$10.99	$6.11	$5,758.76	0.35%		524	0.453%		29	
	302300	750	CLEAN SLATE RIESLING 750ml	1	$12.99	$7.58	$7,802.28	0.48%	6.29%	604	0.52%	6.29%	50	1
					$12.99	$7.58	$7,802.28	0.48%		604	0.522%		50	
	325026	750	MOSELLAND ARSVITIS RIESLING 750ml	1	$15.99	$8.23	$5,866.23	0.37%	1.93%	385	0.33%	1.93%	32	2
					$15.99	$8.23	$5,866.23	0.37%		385	0.333%		32	
	302850	750	DR LOOSEN DR L RIESLING'18/19 750ml	L	$12.79	$6.50	$3,146.34	0.19%	6.82%	246	0.21%	6.82%	21	3
					$12.79	$6.50	$3,146.34	0.19%		246	0.213%		21	
	949511	750	DR. HERMANN H RIESLING'19/20 750ml	L	$14.99	$7.59	$1,229.18	0.07%	-22.62%	82	0.07%	-22.62%	7	4
					$14.99	$7.59	$1,229.18	0.07%		82	0.071%		7	
	917831	750	NIK WEIS URBAN RIESLING QBA'19 750ml	L	$13.99	$7.07	$1,147.18	0.07%	48.00%	82	0.07%	48.00%	7	5
					$13.99	$7.07	$1,147.18	0.07%		82	0.071%		7	
	916894	750	DR LOOSEN KAB BLUE SLATE'16/18 750ml	L	$21.25	$11.00	$807.50	0.05%	-57.58%	38	0.03%	-57.58%	3	6
					$21.25	$11.00	$807.50	0.05%		38	0.033%		3	
	918637	750	DR LOOSEN RIESLING DRY'17/18 750ml	L	$12.79	$6.50	$792.98	0.05%	25.00%	62	0.05%	25.00%	5	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRH GERMAN WHITE - MOSEL	918637				$12.79	$6.50	$792.98	0.05%		62	0.054%		5	
	917581	750	BASTGEN RIESLING BLAUSCHIEF'18 750ml	L	$18.76	$9.59	$637.84	0.04%	-36.52%	34	0.03%	-40.43%	3	8
					$18.76	$9.59	$637.84	0.04%		34	0.029%		3	
	948675	750	SELBACH INCLINE RIESLING'18/19 750ml	L	$15.99	$8.13	$575.64	0.03%	63.64%	36	0.03%	63.64%	3	9
					$15.99	$8.13	$575.64	0.03%		36	0.031%		3	
	915396	750	ST URBANS-HOF OCK BOCK K'18 750ml	L	$25.99	$13.45	$337.87	0.02%	-14.29%	13	0.01%	-14.29%	1	10
					$25.99	$13.45	$337.87	0.02%		13	0.011%		1	
	918766	750	MAX FERDINAND ZEPPELIN RIESLING'19 750ml	L	$19.53	$10.00	$214.83	0.01%	-27.80%	11	0.01%	0.00%	1	11
					$19.53	$10.00	$214.83	0.01%		11	0.010%		1	
	916643	750	JJ PRUM GRAACHER HIMMEL AUS'17 750ml	L	$52.38	$27.50	$209.52	0.01%	100.00%	4	0.00%	100.00%	0	12
					$52.38	$27.50	$209.52	0.01%		4	0.003%		0	
	946982	750	SELBACH OSTER RIESLING SPATLS '15 750ml	L	$28.99	$15.04	$202.93	0.01%	-62.50%	7	0.01%	-62.50%	1	13
					$28.99	$15.04	$202.93	0.01%		7	0.006%		1	
	910503	750	JJ PRUM WEHLEN SONN SPAT'16 750ml	X	$47.54	$25.00	$190.16	0.01%	100.00%	4	0.00%	100.00%	0	14
					$47.54	$25.00	$190.16	0.01%		4	0.003%		0	
	915549	750	MONCHHOF URZIGER WURZ KAB'16 750ml	X	$23.10	$12.00	$161.70	0.01%	166.67%	7	0.01%	166.67%	1	15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRH GERMAN WHITE - MOSEL	915549				$23.10	$12.00	$161.70	0.01%		7	0.006%		1	
	918926	750	REINHOLD HAART PIESPORT KBT '14 750ml	X	$18.09	$9.33	$126.63	0.01%	246.52%	7	0.01%	350.00%	1	16
					$18.09	$9.33	$126.63	0.01%		7	0.006%		1	
	918767	750	MAX FERDINAND WEHLNR SON KAB'19 750ml	L	$27.03	$13.99	$54.06	0.00%	57.14%	2	0.00%	57.14%	0	17
					$27.03	$13.99	$54.06	0.00%		2	0.002%		0	
	915734	750	MONCHHOF ESTATE RIESLING'16 750ml	X	$17.46	$9.00	$52.38	0.00%	300.57%	3	0.00%	420.00%	0	18
					$17.46	$9.00	$52.38	0.00%		3	0.003%		0	
	916642	750	JJ PRUM GRAACHER HIMMEL SP'17 750ml	L	$43.00	$22.58	$43.00	0.00%	650.00%	1	0.00%	650.00%	0	19
					$43.00	$22.58	$43.00	0.00%		1	0.001%		0	
	952654	750	VON BUHL RIESLING EST DRY '15 750ml	X	$20.27	$10.50	$40.54	0.00%	824.12%	2	0.00%	1100.00%	0	20
					$20.27	$10.50	$40.54	0.00%		2	0.002%		0	
	918924	750	SALWEY EST PINOT GRIS '16 750ml	X	$21.69	$11.25	$21.69	0.00%	708.92%	1	0.00%	950.00%	0	21

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRH GERMAN WHITE - MOSEL	**918924**				$21.69	$11.25	$21.69	0.00%		1	0.001%		0	
	Total						**$29,419.24**		**18.95%**	**2,155**		**18.69%**	**165**	

Class Summary

KRH	**Bottle Sales**	2,155	**Gross Sales**	$29,419.24	**Total Items in Class** 26
	% of Bottle Sales	0.06%	**% of Gross Sales**	0.07%	**Share/Item** 0.26

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRI GERMAN WHITE - MISC & VARIETAL														
	918876	**750**	**KRUGER RUMPF RIESLING 750ml**	**X**	**$18.99**	**$9.72**	**$246.87**	**0.68%**	**-14.40%**	**13**	**0.72%**	**11.11%**	**1**	**1**
					$18.99	$9.72	$246.87	0.68%		13	0.722%		1	
	918877	**750**	**VON WINNINGS RIESLING'17/18 750ml**	**L**	**$19.99**	**$10.25**	**$139.93**	**0.39%**	**-57.14%**	**7**	**0.39%**	**-57.14%**	**1**	**2**
					$19.99	$10.25	$139.93	0.39%		7	0.389%		1	
	918147	**750**	**WIRSCHING SILVANER FRANKEN'19 750ml**	**L**	**$21.22**	**$11.00**	**$21.22**	**0.06%**	**100.00%**	**1**	**0.06%**	**100.00%**	**0**	**3**
					$21.22	$11.00	$21.22	0.06%		1	0.056%		0	
	Total						**$408.02**		**35.14%**	**21**		**14.29%**	**2**	

Class Summary

KRI	**Bottle Sales**	21	**Gross Sales**	$408.02	**Total Items in Class**	4
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRJ AUSTRIAN WHITE														
	908186	1000	HUGL GRUNER VELTLINER'19 1000 ml	L	$13.75	$6.93	$5,348.75	0.74%	26.36%	389	0.80%	26.36%	43	1
					$13.75	$6.93	$5,348.75	0.74%		389	0.797%		43	
	955211	1000	SKELETON GRUNER VELTLINER'17/18 1000 ml	L	$10.74	$5.16	$1,235.10	0.17%	-73.53%	115	0.24%	-73.53%	13	2
					$10.74	$5.16	$1,235.10	0.17%		115	0.236%		13	
	919102	3000	GOLSER SCHPLINK GRUNER VELTLINER 3000ml	X	$32.99	$16.72	$1,979.40	0.27%	5.17%	60	0.12%	-1.20%	20	1
					$32.99	$16.72	$1,979.40	0.27%		60	0.123%		20	
	949907	750	LOIMER LOIS GRUNER VELTLINER'18/19 750ml	L	$18.99	$9.72	$2,373.75	0.33%	101.32%	125	0.26%	69.51%	10	1
					$18.99	$9.72	$2,373.75	0.33%		125	0.256%		10	
	915505	750	LAURENZ GRUNER VELTLINER'17/18 750ml	L	$17.14	$8.85	$2,176.78	0.30%	4750.00%	127	0.26%	4750.00%	11	2
					$17.14	$8.85	$2,176.78	0.30%		127	0.260%		11	
	915216	750	SCHLOSS GOBELSBURG GRUN VELT'18/19 750ml	L	$16.99	$8.66	$1,512.11	0.21%	176.06%	89	0.18%	192.31%	7	3
					$16.99	$8.66	$1,512.11	0.21%		89	0.182%		7	
	951040	750	AICHENBERG GRUNER VELTLINER'18/19 750ml	L	$11.99	$6.00	$1,210.99	0.17%	-20.78%	101	0.21%	-20.78%	8	4
					$11.99	$6.00	$1,210.99	0.17%		101	0.207%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRJ AUSTRIAN WHITE	940066	750	HOPLER GRUNER VELTLINER'18 750ml	L	$15.12	$7.67	$498.96	0.07%	-41.54%	33	0.07%	-43.94%	3	5
					$15.12	$7.67	$498.96	0.07%		33	0.068%		3	
	918329	750	LECHOVICE MULLER THURGAU 750ml	L	$12.20	$6.05	$390.40	0.05%	5.41%	32	0.07%	5.41%	3	6
					$12.20	$6.05	$390.40	0.05%		32	0.066%		3	
	951055	750	STEKAR REBULA WHITE'17/18 750ml	L	$13.99	$9.31	$279.80	0.04%	-33.34%	20	0.04%	-28.57%	2	7
					$13.99	$9.31	$279.80	0.04%		20	0.041%		2	
	918472	750	PANNONICA WHITE'18 750ml	L	$10.28	$5.08	$205.60	0.03%	-21.64%	20	0.04%	-27.59%	2	8
					$10.28	$5.08	$205.60	0.03%		20	0.041%		2	
	911022	750	HOPLER PINOT BLANC'18 750ml	L	$16.53	$8.42	$99.18	0.01%	6.67%	6	0.01%	6.67%	1	9
					$16.53	$8.42	$99.18	0.01%		6	0.012%		1	
	949640	750	STEKAR SIVI PINOT GRIS'17/18 750ml	L	$13.99	$9.31	$97.93	0.01%	179.99%	7	0.01%	200.00%	1	10
					$13.99	$9.31	$97.93	0.01%		7	0.014%		1	
	955293	750	SCHLOSS WEINVIERTEL GRUNER'16/17 750ml	L	$19.99	$10.23	$59.97	0.01%	-84.62%	3	0.01%	-84.62%	0	11

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRJ AUSTRIAN WHITE	**955293**				$19.99	$10.23	$59.97	0.01%		3	0.006%		0	
	Total						**$17,468.72**		**22.76%**	**1,127**		**14.62%**	**123**	

Class Summary

KRJ	**Bottle Sales**	1,127	**Gross Sales**	$17,468.72	**Total Items in Class**	14
	% of Bottle Sales	0.03%	**% of Gross Sales**	0.04%	**Share/Item**	0.14

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRK ITALIAN WHITE - PINOT GRIGIO														
	355805	1500	CAVIT PINOT GRIGIO 1500ml	1	$20.99	$9.44	$7,841.89	0.07%	-3.64%	377	0.05%	-3.64%	63	1
					$20.99	$9.44	$7,841.89	0.07%		377	0.048%		63	
	370188	1500	MEZZACORONA PINOT GRIGIO 1500 ml	1	$13.99	$6.78	$6,281.51	0.06%	2.84%	449	0.06%	20.00%	75	2
					$13.99	$6.78	$6,281.51	0.06%		449	0.057%		75	
	348205	1500	BELLA SERA PINOT GRIGIO 1500ml	1	$17.99	$9.42	$5,018.16	0.05%	-23.15%	288	0.04%	-23.15%	48	3
					$17.99	$9.42	$5,018.16	0.05%		288	0.037%		48	
	363611	3000	FOLONARI PINOT GRIGIO 3000ml	1	$23.99	$12.46	$8,956.61	0.08%	-43.13%	379	0.05%	-43.13%	126	1
					$23.99	$12.46	$8,956.61	0.08%		379	0.048%		126	
	382000	750	SANTA MARGHERITA PINOT GRIG0 750ml	1	$26.99	$13.98	$22,333.40	0.21%	107.46%	832	0.11%	107.46%	69	1
					$26.99	$13.98	$22,333.40	0.21%		832	0.106%		69	
	361730	750	ECCO DOMANI PINOT GRIGIO 750ml	1	$13.99	$7.37	$16,550.47	0.16%	-5.01%	1,201	0.15%	4.50%	100	2
					$13.99	$7.37	$16,550.47	0.16%		1,201	0.153%		100	
	354317	750	CAPOSALDO PINOT GRIGIO 750ml	1	$8.95	$5.47	$14,502.05	0.14%	23.56%	1,619	0.21%	23.56%	135	3
					$8.95	$5.47	$14,502.05	0.14%		1,619	0.207%		135	
	382465	750	TIEFENBRUNNER PINOT GRIGIO 750ml	1	$15.99	$9.22	$12,616.11	0.12%	115.12%	789	0.10%	115.12%	66	4

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRK ITALIAN WHITE - PINOT GRIGIO	382465				$15.99	$9.22	$12,616.11	0.12%		789	0.101%		66	
	367680	750	KRIS PINOT GRIGIO 750ml	1	$17.99	$7.08	$10,556.04	0.10%	4.51%	600	0.08%	-1.30%	50	5
					$17.99	$7.08	$10,556.04	0.10%		600	0.077%		50	
	378490	750	RIFF PINOT GRIGIO 750ml	1	$11.99	$6.11	$7,829.47	0.07%	9.13%	653	0.08%	9.13%	54	6
					$11.99	$6.11	$7,829.47	0.07%		653	0.083%		54	
	355800	750	CAVIT PINOT GRIGIO 750ml	1	$13.99	$7.05	$7,414.85	0.07%	9.28%	539	0.07%	9.28%	45	7
					$13.99	$7.05	$7,414.85	0.07%		539	0.069%		45	
	390000	750	ZENATO PINOT GRIGIO 750ml	1	$15.99	$6.02	$5,420.61	0.05%	27.62%	339	0.04%	27.62%	28	8
					$15.99	$6.02	$5,420.61	0.05%		339	0.043%		28	
	360330	750	DA VINCI PINOT GRIGIO 750ml	1	$15.99	$8.43	$4,621.26	0.04%	-18.91%	298	0.04%	-18.91%	25	9
					$15.99	$8.43	$4,621.26	0.04%		298	0.038%		25	
	365780	750	GABBIANO PINOT GRIGIO CAD 750ml	1	$9.99	$5.23	$4,340.73	0.04%	36.89%	439	0.06%	36.89%	37	10
					$9.99	$5.23	$4,340.73	0.04%		439	0.056%		37	
	348200	750	BELLA SERA PINOT GRIGIO 750ml	1	$11.99	$6.30	$3,759.09	0.04%	-23.24%	327	0.04%	-23.24%	27	11
					$11.99	$6.30	$3,759.09	0.04%		327	0.042%		27	
	946792	750	SCARPETTA PINOT GRIGO'18/19 750ml	L	$12.63	$6.34	$3,612.18	0.03%	20.12%	286	0.04%	32.68%	24	12
					$12.63	$6.34	$3,612.18	0.03%		286	0.037%		24	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRK ITALIAN WHITE - PINOT GRIGIO	915711	750	LAGEDER PINOT GRIGIO'19 750ml	L	$16.99	$8.77	$3,194.12	0.03%	-6.88%	188	0.02%	-6.88%	16	13
					$16.99	$8.77	$3,194.12	0.03%		188	0.024%		16	
	368152	750	LAGARIA PINOT GRIGIO 750ml	1	$13.95	$5.45	$2,650.50	0.02%	-19.21%	190	0.02%	-19.21%	16	14
					$13.95	$5.45	$2,650.50	0.02%		190	0.024%		16	
	382625	750	TORRE DI LUNA PINOT GRIGIO 750ml	1	$11.02	$5.50	$2,391.34	0.02%	33.73%	217	0.03%	57.64%	18	15
					$11.02	$5.50	$2,391.34	0.02%		217	0.028%		18	
	918542	750	REDENTORE PINOT GRIGIO'18/19 750ml	L	$11.99	$7.97	$2,326.06	0.02%	16.02%	194	0.02%	16.02%	16	16
					$11.99	$7.97	$2,326.06	0.02%		194	0.025%		16	
	363735	750	FOLONARI PINOT GRIGIO 750ml	1	$9.99	$5.23	$2,122.95	0.02%	-17.40%	217	0.03%	-17.40%	18	17
					$9.99	$5.23	$2,122.95	0.02%		217	0.028%		18	
	417586	750	SIMCIC PINOT GRIGIO'19 750ML 750ml	L	$18.99	$12.36	$1,993.95	0.02%	100.00%	105	0.01%	100.00%	9	18
					$18.99	$12.36	$1,993.95	0.02%		105	0.013%		9	
	345695	750	SANTA CRISTINA PINOT GRIGIO 750ml	1	$13.99	$7.37	$1,440.97	0.01%	100.00%	103	0.01%	100.00%	9	19
					$13.99	$7.37	$1,440.97	0.01%		103	0.013%		9	
	955213	750	MASI MASIANCO PINOT GRIGIO'17/18 750ml	L	$16.61	$8.46	$1,428.46	0.01%	48.77%	86	0.01%	42.86%	7	20
					$16.61	$8.46	$1,428.46	0.01%		86	0.011%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRK ITALIAN WHITE - PINOT GRIGIO	379755	750	RUFFINO LUMINA PINOT GRIGIO 750ml	1	$12.99	$6.83	$1,402.92	0.01%	-33.13%	108	0.01%	-33.13%	9	21
					$12.99	$6.83	$1,402.92	0.01%		108	0.014%		9	
	911591	750	BOTTEGA VINAIA PINOT GRIG'18/19 750ml	L	$19.70	$10.08	$1,319.90	0.01%	38.46%	67	0.01%	38.46%	6	22
					$19.70	$10.08	$1,319.90	0.01%		67	0.009%		6	
	906255	750	SANTI SORTESELE PINOT GRIGIO'18/19 750ml	L	$15.99	$8.43	$991.38	0.01%	10.24%	62	0.01%	8.45%	5	23
					$15.99	$8.43	$991.38	0.01%		62	0.008%		5	
	362200	750	LIVIO FELLUGA PINOT GRIGIO'19 750ml	L	$27.95	$14.49	$642.85	0.01%	1067.97%	23	0.00%	1050.00%	2	24
					$27.95	$14.49	$642.85	0.01%		23	0.003%		2	
	916969	750	MASOPOLI PINOT GRIGIO'19 750ml	L	$17.99	$9.19	$269.85	0.00%	184.20%	15	0.00%	200.00%	1	25
					$17.99	$9.19	$269.85	0.00%		15	0.002%		1	
	947431	750	FANTINEL PINOT GRIGIO'14/15 750ml	X	$13.99	$7.06	$55.96	0.00%	100.00%	4	0.00%	100.00%	0	26
					$13.99	$7.06	$55.96	0.00%		4	0.001%		0	
	Total						$163,885.64		9.92%	10,994		6.21%	1,104	

Class Summary

KRK

Bottle Sales	10,994	**Gross Sales**	$163,885.64	**Total Items in Class**	30
% of Bottle Sales	0.32%	**% of Gross Sales**	0.40%	**Share/Item**	0.3

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC														
	359029	750	CASTELLO DEL POGGIO MOSCATO IGT 750ml	1	$7.99	$5.46	$24,262.58	0.39%	7.38%	3,038	0.63%	7.38%	253	1
					$7.99	$5.46	$24,262.58	0.39%		3,038	0.630%		253	
	359590	750	CUPCAKE MOSCATO D'ASTI 750ml	1	$13.99	$7.36	$15,078.19	0.25%	2.06%	1,117	0.23%	2.06%	93	2
					$13.99	$7.36	$15,078.19	0.25%		1,117	0.232%		93	
	914123	750	SARACCO MOSCATO D'ASTI'20 750ml	L	$17.99	$9.30	$8,221.43	0.13%	15.13%	457	0.09%	15.13%	38	3
					$17.99	$9.30	$8,221.43	0.13%		457	0.095%		38	
	345132	750	ANTERRA CHARDONNAY 750ml	1	$5.99	$2.84	$8,122.52	0.13%	-8.70%	1,348	0.28%	-8.70%	112	4
					$5.99	$2.84	$8,122.52	0.13%		1,348	0.280%		112	
	917792	750	VOGHERA MOSCATO D'ASTI'18 750ml	1	$12.99	$8.64	$7,560.18	0.12%	35.02%	582	0.12%	35.02%	49	5
					$12.99	$8.64	$7,560.18	0.12%		582	0.121%		49	
	909000	750	VIETTI MOSCATO D' ASTI'19/20 750ml	L	$16.99	$8.77	$6,965.90	0.11%	79.28%	410	0.09%	79.28%	34	6
					$16.99	$8.77	$6,965.90	0.11%		410	0.085%		34	
	914373	750	INAMA SOAVE CLASSICO'19 750ml	L	$16.99	$8.77	$4,077.60	0.07%	14.66%	240	0.05%	14.66%	20	8
					$16.99	$8.77	$4,077.60	0.07%		240	0.050%		20	
	379248	750	ROSCATO BIANCO DOLCE 750ml	1	$11.99	$5.98	$4,028.79	0.07%	117.90%	345	0.07%	117.90%	29	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC	379248				$11.99	$5.98	$4,028.79	0.07%		345	0.072%		29	
	347210	750	BARTENURA MOSCATO 750ml	1	$14.99	$7.59	$3,537.64	0.06%	-99.00%	236	0.05%	-98.84%	20	9
					$14.99	$7.59	$3,537.64	0.06%		236	0.049%		20	
	949309	750	SCAIA BIANCO'19 750ml	L	$14.99	$7.71	$2,503.33	0.04%	4.15%	167	0.03%	4.15%	14	10
					$14.99	$7.71	$2,503.33	0.04%		167	0.035%		14	
	913378	750	LAGEDER PINOT BIANCO'18/19 750ml	L	$15.99	$8.24	$1,854.84	0.03%	31.86%	116	0.02%	31.86%	10	11
					$15.99	$8.24	$1,854.84	0.03%		116	0.024%		10	
	909882	750	ALPHA ZETA SOAVE 750ml	L	$12.99	$6.53	$1,441.89	0.02%	-57.54%	111	0.02%	-57.54%	9	12
					$12.99	$6.53	$1,441.89	0.02%		111	0.023%		9	
	917528	750	ARALDICA GAVI LA LUCIANA'18/19 750ml	L	$13.49	$6.79	$1,295.04	0.02%	-19.10%	96	0.02%	-16.34%	8	13
					$13.49	$6.79	$1,295.04	0.02%		96	0.020%		8	
	916645	750	SUAVIA SOAVE CLASSIC'18 750ml	L	$18.99	$9.74	$1,291.32	0.02%	-43.85%	68	0.01%	-46.81%	6	14
					$18.99	$9.74	$1,291.32	0.02%		68	0.014%		6	
	917942	750	ELIO PERRONE MOSCATO SOURGA'18/19 750ml	L	$18.50	$9.55	$906.50	0.01%	158.82%	49	0.01%	158.82%	4	15
					$18.50	$9.55	$906.50	0.01%		49	0.010%		4	
	918994	750	VOGHERA LANGHE FAVORITA'18/19 750ml	L	$10.99	$7.29	$901.18	0.01%	8.85%	82	0.02%	18.75%	7	16
					$10.99	$7.29	$901.18	0.01%		82	0.017%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC	913840	750	TERREDORA FALANGHINA'19 750ml	L	$15.99	$8.12	$863.46	0.01%	41.09%	54	0.01%	50.00%	5	17
					$15.99	$8.12	$863.46	0.01%		54	0.011%		5	
	913578	750	STEMMARI CHARDONNAY'18/19 750ml	L	$10.99	$5.46	$857.22	0.01%	-54.55%	78	0.02%	-54.55%	7	18
					$10.99	$5.46	$857.22	0.01%		78	0.016%		7	
	918020	750	GINI SOAVE'19 750ml	L	$19.20	$9.83	$806.40	0.01%	-35.06%	42	0.01%	-35.06%	4	19
					$19.20	$9.83	$806.40	0.01%		42	0.009%		4	
	905837	750	CUSUMANO INSOLIA WHITE'17/18 750ml	L	$12.99	$6.53	$779.40	0.01%	50.00%	60	0.01%	50.00%	5	20
					$12.99	$6.53	$779.40	0.01%		60	0.012%		5	
	914686	750	LAGEDER CHARDONNAY'19 750ml	L	$16.99	$8.77	$764.55	0.01%	37.04%	45	0.01%	37.04%	4	21
					$16.99	$8.77	$764.55	0.01%		45	0.009%		4	
	966474	750	ZENATO LUGANA'18 750ml	L	$19.99	$10.22	$739.63	0.01%	44.55%	37	0.01%	22.86%	3	22
					$19.99	$10.22	$739.63	0.01%		37	0.008%		3	
	345010	750	ANSELMI VINCENZO'17/18 750ml	L	$19.04	$9.74	$609.28	0.01%	-11.63%	32	0.01%	-11.63%	3	23
					$19.04	$9.74	$609.28	0.01%		32	0.007%		3	
	914697	750	TERREDORA DIPAOLO GRECO T'18/19 750ml	L	$21.97	$11.31	$505.31	0.01%	38.10%	23	0.00%	38.10%	2	24
					$21.97	$11.31	$505.31	0.01%		23	0.005%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC	947911	750	GAROFOLI MACRINA VERDICCHIO'19 750ml	L	$15.98	$8.24	$479.40	0.01%	-54.31%	30	0.01%	-57.14%	3	25
					$15.98	$8.24	$479.40	0.01%		30	0.006%		3	
	913577	750	STEMMARI GRILLO'18/19 750ml	L	$10.99	$5.48	$472.57	0.01%	-18.42%	43	0.01%	-18.42%	4	26
					$10.99	$5.48	$472.57	0.01%		43	0.009%		4	
	907208	750	TENUTA LUISA SAUV BLANC'19 750ml	L	$15.99	$8.13	$367.77	0.01%	88.55%	23	0.00%	135.71%	2	27
					$15.99	$8.13	$367.77	0.01%		23	0.005%		2	
	914169	750	PLANETA CHARDONNAY'16/17 750ml	L	$45.49	$23.69	$363.92	0.01%	100.00%	8	0.00%	100.00%	1	28
					$45.49	$23.69	$363.92	0.01%		8	0.002%		1	
	373060	750	NOZZOLE LE BRUNICHE CHARD'18 750ml	L	$17.96	$9.17	$323.28	0.01%	22.22%	18	0.00%	22.22%	2	29
					$17.96	$9.17	$323.28	0.01%		18	0.004%		2	
	950652	750	TERUZZI TERRE DI TUFI IGT'17 750ml	X	$12.55	$6.30	$301.20	0.00%	600.00%	24	0.00%	600.00%	2	30
					$12.55	$6.30	$301.20	0.00%		24	0.005%		2	
	920164	750	CANTINA VALLE TRITANA VERDICHIO'17 750ml	X	$8.35	$4.08	$283.90	0.00%	232.07%	34	0.01%	517.14%	3	31
					$8.35	$4.08	$283.90	0.00%		34	0.007%		3	
	917846	750	DONNAFUGATA ANTHILIA SICILIA'18/19 750ml	L	$17.56	$9.08	$263.40	0.00%	-59.26%	15	0.00%	-59.26%	1	32

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC	917846				$17.56	$9.08	$263.40	0.00%		15	0.003%		1	
	917500	750	ELVIO TINTERO VINO BLANCO'16 750ml	L	$12.99	$6.52	$259.80	0.00%	2900.00%	20	0.00%	2900.00%	2	33
					$12.99	$6.52	$259.80	0.00%		20	0.004%		2	
	909355	750	BIBI GRAETZ CASAMATTA BIANCO NV 750ml	X	$12.05	$6.15	$241.00	0.00%	554.61%	20	0.00%	750.00%	2	34
					$12.05	$6.15	$241.00	0.00%		20	0.004%		2	
	913369	750	MARENCO MOSCATO D'ASTI'18/19 750ml	L	$16.38	$8.33	$196.56	0.00%	-74.77%	12	0.00%	-72.09%	1	35
					$16.38	$8.33	$196.56	0.00%		12	0.002%		1	
	917275	750	ARGILLAE ORVIETO'17 750ml	L	$15.15	$7.68	$181.80	0.00%	400.00%	12	0.00%	400.00%	1	36
					$15.15	$7.68	$181.80	0.00%		12	0.002%		1	
	917518	750	SANTI SOAVE MONTEFORTE'17 750ml	L	$15.49	$8.16	$170.39	0.00%	-56.52%	11	0.00%	-56.52%	1	37
					$15.49	$8.16	$170.39	0.00%		11	0.002%		1	
	365900	750	PRINCIPESSA GAVI'17/18 750ml	X	$13.99	$7.16	$167.88	0.00%	-97.03%	12	0.00%	-96.08%	1	38
					$13.99	$7.16	$167.88	0.00%		12	0.002%		1	
	952625	750	PODERE CONCA ELLEBORO IGT TOSCANA 750ml	L	$22.99	$15.06	$114.95	0.00%	16.67%	5	0.00%	16.67%	0	39
					$22.99	$15.06	$114.95	0.00%		5	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRL ITALIAN WHITE - MISC DOC	914273	750	PLANETA LA SEGRETA BIANCO'15/16 750ml	X	$15.99	$8.15	$111.93	0.00%	131.14%	7	0.00%	200.00%	1	40
					$15.99	$8.15	$111.93	0.00%		7	0.001%		1	
	915358	750	MARCO FELLUGA MOLAMATTA'15 750ml	L	$26.99	$13.99	$107.96	0.00%	20.00%	4	0.00%	20.00%	0	41
					$26.99	$13.99	$107.96	0.00%		4	0.001%		0	
	918436	750	CHIARLO GAVI LE MARNE'17/19 750ml	L	$21.95	$11.29	$65.85	0.00%	-28.57%	3	0.00%	-28.57%	0	42
					$21.95	$11.29	$65.85	0.00%		3	0.001%		0	
	918523	750	VIE DI ROMANS CHARD FRIULI'17 750ml	L	$29.97	$15.56	$59.94	0.00%	-14.29%	2	0.00%	-14.29%	0	43
					$29.97	$15.56	$59.94	0.00%		2	0.000%		0	
	358005	750	CAMPO AL MARE VERMENTINO'17/18 750ml	X	$21.80	$11.25	$43.60	0.00%	269.69%	2	0.00%	380.00%	0	44
					$21.80	$11.25	$43.60	0.00%		2	0.000%		0	
	903706	750	A-MANO BIANCO '15/16 750ml	X	$11.99	$6.00	$23.98	0.00%	-82.87%	2	0.00%	-77.78%	0	45
					$11.99	$6.00	$23.98	0.00%		2	0.000%		0	
	917156	750	ARGIOLAS SELENGAS '17 750ml	L	$17.99	$9.18	$17.99	0.00%	-64.70%	1	0.00%	-66.67%	0	46
					$17.99	$9.18	$17.99	0.00%		1	0.000%		0	
	902782	750	TERUZZI ISOLA BIANCA VERNACCIA'18 750ml	L	$17.39	$8.50	$17.39	0.00%	100.00%	1	0.00%	100.00%	0	47
					$17.39	$8.50	$17.39	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRL ITALIAN WHITE - MISC DOC	**911399**	**750**	**LA CARRAIA ORVIETO'17/18 750ml**	**U**	**$11.99**	**$6.02**	**$11.99**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**48**
					$11.99	$6.02	$11.99	0.00%		1	0.000%		0	
	Total						**$102,622.63**		**-17.65%**	**9,143**		**-14.41%**	**762**	

Class Summary

KRL	**Bottle Sales**	9,143	**Gross Sales**	$102,622.63	**Total Items in Class**	51
	% of Bottle Sales	0.27%	**% of Gross Sales**	0.25%	**Share/Item**	0.51

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRM ITALIAN WHITE - VARIETAL														
	382014	750	STELLA ROSA PEACH 750ml	1	$12.99	$6.83	$68,227.05	3.35%	61.14%	5,311	3.62%	36.33%	443	1
					$12.99	$6.83	$68,227.05	3.35%		5,311	3.617%		443	
	946647	750	RISATA MOSCATO D' ASTI 750ml	L	$19.20	$10.06	$9,043.20	0.44%	56.25%	471	0.32%	56.25%	39	2
					$19.20	$10.06	$9,043.20	0.44%		471	0.321%		39	
	430038	750	ZAMPATO SAUVIGNON BLANC 750ml	1	$13.99	$9.00	$4,798.57	0.23%	-3.15%	343	0.23%	-3.15%	29	3
					$13.99	$9.00	$4,798.57	0.23%		343	0.234%		29	
	381753	750	SEVEN DAUGHTERS MOSCATO 750ml	1	$12.95	$6.51	$3,684.50	0.19%	21.88%	298	0.20%	21.88%	25	4
					$12.95	$6.51	$3,684.50	0.19%		298	0.203%		25	
	909234	750	VIETTI ROERO ARNEIS'18/19 750ml	L	$24.99	$13.02	$2,474.01	0.12%	4.00%	99	0.07%	4.00%	8	5
					$24.99	$13.02	$2,474.01	0.12%		99	0.067%		8	
	384600	750	VOSCA CHARDONNAY 750ml	L	$18.99	$12.36	$1,424.25	0.07%	1.59%	75	0.05%	1.59%	6	6
					$18.99	$12.36	$1,424.25	0.07%		75	0.051%		6	
	951589	750	REDENTORE SAUVIGNON BLANC'18 750ml	L	$11.99	$7.97	$755.37	0.04%	90.48%	63	0.04%	90.48%	5	7
					$11.99	$7.97	$755.37	0.04%		63	0.043%		5	
	361758	750	TELLUS CHARDONNAY'17 750ml	L	$17.99	$9.22	$485.73	0.02%	-28.77%	27	0.02%	-32.73%	2	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRM ITALIAN WHITE - VARIETAL	**361758**				$17.99	$9.22	$485.73	0.02%		27	0.018%		2	
	953161	**750**	**REDENTORE CHARDONNAY'17/ 18 750ml**	**L**	**$11.99**	**$7.97**	**$359.70**	**0.02%**	**-9.76%**	**30**	**0.02%**	**-9.76%**	**3**	**9**
					$11.99	$7.97	$359.70	0.02%		30	0.020%		3	
	919181	**750**	**VIE DI ROMANS DOLEE FRIULANO'18 750ml**	**L**	**$34.99**	**$18.22**	**$349.90**	**0.02%**	**-30.92%**	**10**	**0.01%**	**-25.00%**	**1**	**10**
					$34.99	$18.22	$349.90	0.02%		10	0.007%		1	
	384606	**750**	**VOSCA SAUVIGNON BLANC 750ml**	**L**	**$18.49**	**$12.02**	**$203.39**	**0.01%**	**187.50%**	**11**	**0.01%**	**187.50%**	**1**	**11**
					$18.49	$12.02	$203.39	0.01%		11	0.007%		1	
	Total						**$91,805.67**		**50.12%**	**6,738**		**32.66%**	**562**	

Class Summary

KRM

Bottle Sales	6,738	**Gross Sales**	$91,805.67	**Total Items in Class**	11
% of Bottle Sales	0.20%	**% of Gross Sales**	0.23%	**Share/Item**	0.11

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRN SPANISH WHITE														
	920291	750	DAVIDE TRADICION ALBARINO'17/18 750ml	L	$22.99	$15.35	$3,908.30	0.24%	32.63%	170	0.14%	21.09%	14	1
					$22.99	$15.35	$3,908.30	0.24%		170	0.143%		14	
	921014	750	AIZPURUA GETARIAKO TXAKOLINA'19 750ml	L	$15.99	$8.43	$2,334.54	0.14%	-10.00%	146	0.12%	-10.00%	12	2
					$15.99	$8.43	$2,334.54	0.14%		146	0.122%		12	
	911084	750	MORGADIO ALBARINO'19 750ml	L	$19.99	$10.25	$2,258.87	0.14%	-1.06%	113	0.09%	-10.96%	9	3
					$19.99	$10.25	$2,258.87	0.14%		113	0.095%		9	
	911157	750	FINCA REBOREDA A TELLEIRA GODELLO' 750ml	L	$17.49	$8.92	$2,168.76	0.13%	42.01%	124	0.10%	13.59%	10	4
					$17.49	$8.92	$2,168.76	0.13%		124	0.104%		10	
	950432	750	FLOR DE VERANO ALBARIÑO'19 750ml	L	$12.49	$8.30	$1,811.05	0.11%	-33.42%	145	0.12%	-36.08%	12	5
					$12.49	$8.30	$1,811.05	0.11%		145	0.122%		12	
	915829	750	CAN FEIXES BLANCO'18/19 750ml	L	$15.99	$8.13	$1,423.11	0.09%	55.56%	89	0.07%	45.83%	7	6
					$15.99	$8.13	$1,423.11	0.09%		89	0.075%		7	
	920273	750	SENORIO DE ASTOBIZA TXAKOLI'19 750ml	L	$14.99	$9.98	$1,154.23	0.07%	-13.87%	77	0.06%	-13.87%	6	7
					$14.99	$9.98	$1,154.23	0.07%		77	0.065%		6	
	917866	750	LANZOS SAUVIGNON BL VIURA 750ml	L	$11.49	$6.03	$1,149.00	0.07%	-23.85%	100	0.08%	-27.16%	8	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRN SPANISH WHITE	917866				$11.49	$6.03	$1,149.00	0.07%		100	0.084%		8	
	951684	750	NOELIA BEBELIA ALBARINO 750ml	L	$29.99	$19.77	$1,079.64	0.07%	111.55%	36	0.03%	83.33%	3	9
					$29.99	$19.77	$1,079.64	0.07%		36	0.030%		3	
	915280	750	LO BRUJO MACABEO'18/19 750ml	L	$9.99	$5.23	$1,068.93	0.07%	-15.52%	107	0.09%	-15.52%	9	10
					$9.99	$5.23	$1,068.93	0.07%		107	0.090%		9	
	916941	750	ALZANIA CAMINO BLANCO'18/19 750ml	L	$14.49	$9.64	$1,043.28	0.06%	-71.23%	72	0.06%	-72.22%	6	11
					$14.49	$9.64	$1,043.28	0.06%		72	0.060%		6	
	914840	750	VERACRUZ RUEDA VERDEJO'17/18 750ml	L	$14.49	$9.64	$970.83	0.06%	18.55%	67	0.06%	14.46%	6	12
					$14.49	$9.64	$970.83	0.06%		67	0.056%		6	
	988144	750	TXAKOLI PRIMO GETARIAKO TXAKOLINA' 750ml	L	$13.99	$7.08	$671.52	0.04%	288.94%	48	0.04%	233.33%	4	13
					$13.99	$7.08	$671.52	0.04%		48	0.040%		4	
	967614	750	MARQUES CACERES WHITE'18/19 750ml	L	$9.99	$5.05	$639.36	0.04%	-1.77%	64	0.05%	-1.77%	5	14
					$9.99	$5.05	$639.36	0.04%		64	0.054%		5	
	916262	750	BODEGAS NAIA RUEDA'18/19 750ml	L	$14.99	$7.58	$539.64	0.03%	78.57%	36	0.03%	78.57%	3	15
					$14.99	$7.58	$539.64	0.03%		36	0.030%		3	
	909066	750	CALAZUL ALBARINO 750ml	L	$15.99	$8.13	$511.68	0.03%	100.00%	32	0.03%	100.00%	3	16
					$15.99	$8.13	$511.68	0.03%		32	0.027%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRN SPANISH WHITE	947376	750	BODEGAS AVANTHIA GODELLO'18 750ml	L	$16.99	$8.63	$492.71	0.03%	-21.43%	29	0.02%	-21.43%	2	17
					$16.99	$8.63	$492.71	0.03%		29	0.024%		2	
	916676	750	MARTINSANCHO VERDEJO RUED'17 750ml	L	$17.49	$8.92	$489.72	0.03%	-65.43%	28	0.02%	-70.37%	2	18
					$17.49	$8.92	$489.72	0.03%		28	0.023%		2	
	950264	750	AILALA BLANCO'17/18 750ml	L	$13.99	$9.31	$475.66	0.03%	6.25%	34	0.03%	6.25%	3	19
					$13.99	$9.31	$475.66	0.03%		34	0.029%		3	
	914819	750	BURGANS ALBARINO'19 750ml	L	$21.65	$11.14	$454.65	0.03%	3722.84%	21	0.02%	2900.00%	2	20
					$21.65	$11.14	$454.65	0.03%		21	0.018%		2	
	919893	750	RAIMAT ALBARINO'16/17 750ml	L	$10.80	$5.67	$453.60	0.03%	1175.00%	42	0.04%	1175.00%	4	21
					$10.80	$5.67	$453.60	0.03%		42	0.035%		4	
	915032	750	MARQUES CACERES SATINELA'19 750ml	L	$10.99	$5.58	$318.71	0.02%	-32.50%	29	0.02%	-32.50%	2	22
					$10.99	$5.58	$318.71	0.02%		29	0.024%		2	
	916921	750	VEGA SINDOA UNOAKED CHARD'17/18 750ml	X	$8.99	$4.37	$305.66	0.02%	24.81%	34	0.03%	61.90%	3	23
					$8.99	$4.37	$305.66	0.02%		34	0.029%		3	
	949488	750	ATLANTIS TXAKOLI '17 750ml	X	$16.99	$8.66	$288.83	0.02%	-9.52%	17	0.01%	-9.52%	1	24
					$16.99	$8.66	$288.83	0.02%		17	0.014%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRN SPANISH WHITE	917504	750	MARTIN CODAX ALBARINO'18 750ml	L	$14.99	$7.90	$284.81	0.02%	-92.45%	19	0.02%	-92.45%	2	25
					$14.99	$7.90	$284.81	0.02%		19	0.016%		2	
	953415	750	FRAGA DO CORVO WHITE'18 750ml	L	$17.50	$8.93	$192.50	0.01%	-92.16%	11	0.01%	-92.31%	1	26
					$17.50	$8.93	$192.50	0.01%		11	0.009%		1	
	918442	750	VINA HERMOSA BLANCO'17 750ml	X	$11.99	$5.99	$191.84	0.01%	66.97%	16	0.01%	116.67%	1	27
					$11.99	$5.99	$191.84	0.01%		16	0.013%		1	
	917021	750	EDETARIA VIA TERRA BLANCO'14/18 750ml	X	$14.99	$7.61	$164.89	0.01%	241.23%	11	0.01%	342.86%	1	28
					$14.99	$7.61	$164.89	0.01%		11	0.009%		1	
	953414	750	ENVIDIACOCHINA TETE DE CUVEE'17 750ml	L	$27.99	$14.50	$111.96	0.01%	201.83%	4	0.00%	200.00%	0	29
					$27.99	$14.50	$111.96	0.01%		4	0.003%		0	
	955292	750	DE MULLER SOLIMAR BLANCO'17/18 750ml	L	$12.99	$6.54	$103.92	0.01%	-94.29%	8	0.01%	-94.29%	1	30
					$12.99	$6.54	$103.92	0.01%		8	0.007%		1	
	906522	750	COTO DE GOMARIZ WHITE'16 750ml	L	$23.99	$12.34	$95.96	0.01%	333.33%	4	0.00%	333.33%	0	31
					$23.99	$12.34	$95.96	0.01%		4	0.003%		0	
	919003	750	TERRAS DO CIGARRON GODELLO'16 750ml	X	$15.99	$8.23	$79.95	0.00%	-88.46%	5	0.00%	-88.46%	0	32

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRN SPANISH WHITE	**919003**				$15.99	$8.23	$79.95	0.00%		5	0.004%		0	
	Total						**$27,238.11**		**-2.17%**	**1,738**		**-9.99%**	**145**	

Class Summary

KRN	**Bottle Sales**	1,738	**Gross Sales**	$27,238.11	**Total Items in Class**	37
	% of Bottle Sales	0.05%	**% of Gross Sales**	0.07%	**Share/Item**	0.37

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRO PORTUGESE WHITE														
	403760	750	BROADBENT VINHO VERDE 750ml	1	$11.99	$6.00	$11,474.43	1.10%	-7.07%	957	0.98%	-7.07%	80	1
					$11.99	$6.00	$11,474.43	1.10%		957	0.983%		80	
	411040	750	FVINE VINHO VERDE WHITE 750ml	1	$10.99	$3.86	$6,110.44	0.59%	5676.17%	556	0.57%	4625.00%	46	2
					$10.99	$3.86	$6,110.44	0.59%		556	0.571%		46	
	913261	750	AVELEDA VINHO VERDE 750ml	L	$9.99	$4.93	$1,188.81	0.11%	67.20%	119	0.12%	67.03%	10	3
					$9.99	$4.93	$1,188.81	0.11%		119	0.122%		10	
	917617	750	QUINTA GOMARIZ LOUREIRO'18/19 750ml	L	$11.99	$5.99	$767.36	0.07%	-26.96%	64	0.07%	-26.96%	5	4
					$11.99	$5.99	$767.36	0.07%		64	0.066%		5	
	949357	750	MICA VINHO VERDE'17/18 750ml	L	$11.99	$7.97	$719.40	0.07%	-24.02%	60	0.06%	-36.70%	5	5
					$11.99	$7.97	$719.40	0.07%		60	0.062%		5	
	918182	750	OSCAR'S DOURO WHITE'18/19 750ml	L	$10.99	$5.48	$659.40	0.06%	-18.18%	60	0.06%	-25.00%	5	6
					$10.99	$5.48	$659.40	0.06%		60	0.062%		5	
	918621	750	COVELA AVESSO VINO VERDE'19 750ml	L	$12.99	$8.33	$454.65	0.04%	42.31%	35	0.04%	42.31%	3	7
					$12.99	$8.33	$454.65	0.04%		35	0.036%		3	
	919143	750	FERREIRINHA PLANALTO RESERVA'17/18 750ml	L	$24.54	$12.68	$392.64	0.04%	-73.69%	16	0.02%	-87.14%	1	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRO PORTUGESE WHITE	919143				$24.54	$12.68	$392.64	0.04%		16	0.016%		1	
	917412	750	QUINTA GOMARIZ ALVARINHO'15/16 750ml	X	$14.98	$7.59	$194.74	0.02%	-25.30%	13	0.01%	-3.03%	1	9
					$14.98	$7.59	$194.74	0.02%		13	0.013%		1	
	955188	750	QUINTA DE VALE PIOS DOURO'16/17 750ml	L	$14.99	$7.61	$89.94	0.01%	0.00%	6	0.01%	0.00%	1	10
					$14.99	$7.61	$89.94	0.01%		6	0.006%		1	
	902980	750	QUINTA DA BOA ESPERANCA WHITE BLEND750ml	L	$13.99	$9.02	$27.98	0.00%	100.00%	2	0.00%	100.00%	0	11
					$13.99	$9.02	$27.98	0.00%		2	0.002%		0	
	918943	750	HERDADE DO ROCIM MARIAN BRNC'16/18 750ml	L	$16.08	$8.17	$16.08	0.00%	-80.00%	1	0.00%	-80.00%	0	12
					$16.08	$8.17	$16.08	0.00%		1	0.001%		0	
	Total						$22,095.87		21.79%	1,889		23.00%	157	

Class Summary

KRO

Bottle Sales	1,889	**Gross Sales**	$22,095.87	**Total Items in Class**	12
% of Bottle Sales	0.06%	**% of Gross Sales**	0.05%	**Share/Item**	0.12

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRP GREEK WHITE														
	920739	**750**	**SANTO ASSYRTIKO WHITE'18/19 750ml**	**L**	**$25.99**	**$13.44**	**$935.64**	**0.69%**	**17.39%**	**36**	**0.41%**	**17.39%**	**3**	**1**
					$25.99	$13.44	$935.64	0.69%		36	0.412%		3	
	952587	**750**	**SKOURAS MOSCOFILERO'19/20 750ml**	**L**	**$16.99**	**$8.66**	**$849.50**	**0.62%**	**242.37%**	**50**	**0.57%**	**222.22%**	**4**	**2**
					$16.99	$8.66	$849.50	0.62%		50	0.572%		4	
	901163	**750**	**KOURTAKI RETSINA ATTICA 750ml**	**L**	**$8.72**	**$4.26**	**$357.52**	**0.26%**	**-14.29%**	**41**	**0.47%**	**-14.29%**	**3**	**3**
					$8.72	$4.26	$357.52	0.26%		41	0.469%		3	
	403298	**750**	**BOUTARI MOSCHOFILERO'16/17 750ml**	**L**	**$17.87**	**$9.13**	**$357.40**	**0.26%**	**-62.69%**	**20**	**0.23%**	**-62.69%**	**2**	**4**
					$17.87	$9.13	$357.40	0.26%		20	0.229%		2	
	967974	**750**	**BOUTARI SANTORINI'17/18 750ml**	**X**	**$45.96**	**$23.99**	**$137.88**	**0.10%**	**131.01%**	**3**	**0.03%**	**200.00%**	**0**	**5**
					$45.96	$23.99	$137.88	0.10%		3	0.034%		0	
	Total						**$2,637.94**		**-4.39%**	**150**		**-11.03%**	**13**	

Class Summary

KRP	**Bottle Sales**	150	**Gross Sales**	$2,637.94	**Total Items in Class**	5
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRQ SOUTH AFRICAN WHITE														
	915318	750	MAN VINTNERS CHENIN BLNC'18/19 750ml	L	$9.99	$5.05	$1,338.66	0.27%	-63.04%	134	0.33%	-63.04%	11	1
					$9.99	$5.05	$1,338.66	0.27%		134	0.328%		11	
	411740	750	FAIRVIEW GOATS DO ROAM BL'18/19 750ml	L	$10.99	$5.58	$1,208.90	0.24%	-22.92%	110	0.27%	-22.92%	9	2
					$10.99	$5.58	$1,208.90	0.24%		110	0.270%		9	
	919144	750	DE WETSHOF LIMESTONE CHARD'19/20 750ml	L	$13.99	$7.03	$1,203.14	0.24%	-23.46%	86	0.21%	-23.46%	7	3
					$13.99	$7.03	$1,203.14	0.24%		86	0.211%		7	
	946769	750	BADENHORST CURATOR WHITE 750ml	L	$7.99	$3.87	$735.08	0.15%	-60.00%	92	0.23%	-60.00%	8	4
					$7.99	$3.87	$735.08	0.15%		92	0.225%		8	
	915714	750	SOUTHERN RIGHT SAUV BL'18/19 750ml	L	$14.98	$7.70	$674.10	0.13%	-79.63%	45	0.11%	-79.63%	4	5
					$14.98	$7.70	$674.10	0.13%		45	0.110%		4	
	916333	750	BAYTEN SAUV BLANC'18/19 750ml	L	$15.13	$7.68	$665.72	0.13%	30.77%	44	0.11%	30.77%	4	6
					$15.13	$7.68	$665.72	0.13%		44	0.108%		4	
	916101	750	HAMILTON RUSSEL CHARD'17/18 750ml	L	$36.99	$19.33	$591.84	0.12%	0.00%	16	0.04%	0.00%	1	7
					$36.99	$19.33	$591.84	0.12%		16	0.039%		1	
	917091	750	NEIL ELLIS SAUV BL SINCERELY'20 750ml	L	$15.23	$7.83	$548.28	0.11%	9.52%	36	0.09%	9.52%	3	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRQ SOUTH AFRICAN WHITE	917091				$15.23	$7.83	$548.28	0.11%		36	0.088%		3	
	918770	750	KLEIN CONSTANTIA SAUV BLANC'17/18 750ml	L	$19.99	$10.17	$399.80	0.08%	20.00%	20	0.05%	20.00%	2	9
					$19.99	$10.17	$399.80	0.08%		20	0.049%		2	
	917521	750	MAN VINTNERS CHARDONNAY SA'1819 750ml	L	$9.99	$5.06	$389.61	0.08%	-25.00%	39	0.10%	-25.00%	3	10
					$9.99	$5.06	$389.61	0.08%		39	0.096%		3	
	918774	750	LONG NECK CHENIN BLANC'16 750ml	L	$10.99	$5.77	$373.66	0.07%	-56.10%	34	0.08%	-56.10%	3	11
					$10.99	$5.77	$373.66	0.07%		34	0.083%		3	
	950074	750	BADENHORST SECATEURS CHENIN BL'18 750ml	L	$15.99	$8.13	$303.81	0.06%	75.00%	19	0.05%	75.00%	2	12
					$15.99	$8.13	$303.81	0.06%		19	0.047%		2	
	917586	750	INDABA CHENIN BLANC SA'17/18 750ml	L	$11.09	$5.52	$277.25	0.06%	222.22%	25	0.06%	222.22%	2	13
					$11.09	$5.52	$277.25	0.06%		25	0.061%		2	
	916334	750	RAATS CHENIN ORIGINAL SA'19 750ml	L	$14.12	$7.13	$254.16	0.05%	-44.12%	18	0.04%	-44.12%	2	14
					$14.12	$7.13	$254.16	0.05%		18	0.044%		2	
	917269	750	KEN FORRESTER CHEN BL SA'16/17 750ml	X	$15.15	$7.67	$136.35	0.03%	419.95%	9	0.02%	575.00%	1	15
					$15.15	$7.67	$136.35	0.03%		9	0.022%		1	
	917585	750	INDABA CHARDONNAY SA'16/19 750ml	L	$11.09	$5.52	$133.08	0.03%	-50.00%	12	0.03%	-50.00%	1	16

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRQ SOUTH AFRICAN WHITE	**917585**				$11.09	$5.52	$133.08	0.03%		12	0.029%		1	
	913790	**750**	**NEIL ELLIS CHARDONNAY SA'15/16 750ml**	**X**	**$21.18**	**$11.00**	**$42.36**	**0.01%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	**17**
					$21.18	$11.00	$42.36	0.01%		2	0.005%		0	
	913696	**750**	**NEIL ELLIS SAUVIGNON BLANC'17 750ml**	**X**	**$19.77**	**$10.25**	**$19.77**	**0.00%**	**342.96%**	**1**	**0.00%**	**475.00%**	**0**	**18**
					$19.77	$10.25	$19.77	0.00%		1	0.002%		0	
	Total						**$9,295.57**		**-14.44%**	**742**		**-20.02%**	**62**	

Class Summary

KRQ	**Bottle Sales**	742	**Gross Sales**	$9,295.57	**Total Items in Class**	20
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.02%	**Share/Item**	0.2

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRR CHILEAN WHITE														
	407205	1500	CONCHA Y TORO SAUV BL FRONT NV 1500ml	X	$9.98	$5.15	$209.58	0.04%	-27.42%	21	0.04%	-27.42%	4	1
					$9.98	$5.15	$209.58	0.04%		21	0.042%		4	
	951401	750	2 COPAS SAUVIGNON BLANC 750ml	1	$6.99	$3.47	$3,173.46	0.58%	-57.11%	454	0.90%	-75.14%	38	1
					$6.99	$3.47	$3,173.46	0.58%		454	0.905%		38	
	400770	750	WILLIAM COLE ALBAMAR SAUV BL'18/19 750ml	L	$10.95	$5.44	$1,489.20	0.27%	-16.53%	136	0.27%	-16.53%	11	2
					$10.95	$5.44	$1,489.20	0.27%		136	0.271%		11	
	916388	750	CONO SUR CHARDONNAY'17/18 750ml	L	$8.99	$4.70	$773.14	0.14%	25.27%	86	0.17%	25.27%	7	3
					$8.99	$4.70	$773.14	0.14%		86	0.171%		7	
	918479	750	WILLIAM COLE ALBAMAR CHARD'17/18 750ml	L	$10.95	$5.44	$558.45	0.10%	-18.52%	51	0.10%	-18.52%	4	4
					$10.95	$5.44	$558.45	0.10%		51	0.102%		4	
	915705	750	ARBOLEDA SAUVIGNON BLNC'18/19 750ml	L	$18.99	$9.83	$512.73	0.09%	-22.64%	27	0.05%	-22.64%	2	5
					$18.99	$9.83	$512.73	0.09%		27	0.054%		2	
	915344	750	MONTES CLASSIC SAUV BLANC'17/18 750ml	L	$13.95	$7.15	$432.45	0.08%	35.48%	31	0.06%	35.48%	3	6
					$13.95	$7.15	$432.45	0.08%		31	0.062%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRR CHILEAN WHITE	**949220**	**750**	**CALCU SAUVIGNON BLANC'18 750ml**	**L**	**$12.99**	**$6.52**	**$233.82**	**0.04%**	**10.19%**	**18**	**0.04%**	**10.53%**	**2**	**7**
					$12.99	$6.52	$233.82	0.04%		18	0.036%		2	
	947940	**750**	**BOYA SAUV BLANC 750ml**	**L**	**$11.95**	**$7.74**	**$179.25**	**0.03%**	**-9.52%**	**15**	**0.03%**	**-9.52%**	**1**	**8**
					$11.95	$7.74	$179.25	0.03%		15	0.030%		1	
	407552	**750**	**COUSINO MACUL CHARDONNAY'17/18 750ml**	**L**	**$10.88**	**$5.43**	**$141.44**	**0.03%**	**-42.86%**	**13**	**0.03%**	**-42.86%**	**1**	**9**
					$10.88	$5.43	$141.44	0.03%		13	0.026%		1	
	915589	**750**	**MONTES LEYDA SAUV BLANC'16/17 750ml**	**L**	**$15.54**	**$8.00**	**$139.86**	**0.03%**	**14.29%**	**9**	**0.02%**	**14.29%**	**1**	**10**
					$15.54	$8.00	$139.86	0.03%		9	0.018%		1	
	Total						**$7,843.38**		**-30.37%**	**861**		**-48.87%**	**74**	

Class Summary

KRR

Bottle Sales	861	**Gross Sales**	$7,843.38	**Total Items in Class**	14
% of Bottle Sales	0.03%	**% of Gross Sales**	0.02%	**Share/Item**	0.14

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRS ARGENTINE WHITE														
	419911	750	NEW AGE WHITE WINE 750ml	1	$11.99	$6.08	$6,732.46	0.60%	-18.34%	566	0.61%	-1.99%	47	1
					$11.99	$6.08	$6,732.46	0.60%		566	0.605%		47	
	918461	750	PIATTELLI TORRONTES RSV'18/19 750ml	L	$11.99	$6.09	$4,484.26	0.39%	90.76%	374	0.40%	120.13%	31	2
					$11.99	$6.09	$4,484.26	0.39%		374	0.400%		31	
	416443	750	DONA PAULA SAUV BLNC CARDOS'17 750ml	1	$10.99	$5.77	$1,109.99	0.10%	-17.80%	101	0.11%	-17.80%	8	3
					$10.99	$5.77	$1,109.99	0.10%		101	0.108%		8	
	917320	750	BODEGA COLOME TORRONTES CAL'18/19 750ml	L	$12.95	$6.54	$582.75	0.05%	-64.63%	45	0.05%	-64.63%	4	4
					$12.95	$6.54	$582.75	0.05%		45	0.048%		4	
	916293	750	CRIOS DE BALBO TORRONTES'17/18 750ml	L	$15.11	$7.77	$543.96	0.05%	156.25%	36	0.04%	156.25%	3	5
					$15.11	$7.77	$543.96	0.05%		36	0.038%		3	
	916986	750	LA LINDA TORRONTES'19 750ml	L	$10.49	$5.50	$524.50	0.05%	20.37%	50	0.05%	20.37%	4	6
					$10.49	$5.50	$524.50	0.05%		50	0.053%		4	
	916658	750	DON DAVID TORRONTES RSV'19 750ml	L	$15.99	$8.43	$447.72	0.04%	-64.81%	28	0.03%	-64.81%	2	7
					$15.99	$8.43	$447.72	0.04%		28	0.030%		2	
	914162	750	BODEGA NORTON TORRONTES'18/19 750ml	L	$10.95	$5.56	$361.35	0.03%	100.00%	33	0.04%	100.00%	3	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRS ARGENTINE WHITE	**914162**				$10.95	$5.56	$361.35	0.03%		33	0.035%		3	
	401802	**750**	**ANIELLO 006 CHARD RIVERSIDE'17 750ml**	**L**	**$14.95**	**$7.58**	**$149.50**	**0.01%**	**-75.00%**	**10**	**0.01%**	**-75.00%**	**1**	**9**
					$14.95	$7.58	$149.50	0.01%		10	0.011%		1	
	405263	**750**	**CATENA CHARDONNAY'15 750ml**	**X**	**$20.17**	**$10.36**	**$100.85**	**0.01%**	**54.09%**	**5**	**0.01%**	**100.00%**	**0**	**10**
					$20.17	$10.36	$100.85	0.01%		5	0.005%		0	
	914164	**750**	**BODEGA NORTON CHARDONNAY'18/19 750ml**	**X**	**$11.00**	**$5.58**	**$99.00**	**0.01%**	**241.00%**	**9**	**0.01%**	**342.86%**	**1**	**11**
					$11.00	$5.58	$99.00	0.01%		9	0.010%		1	
	Total						**$15,136.34**		**-9.69%**	**1,257**		**2.18%**	**105**	

Class Summary

KRS

Bottle Sales	1,257	**Gross Sales**	$15,136.34	**Total Items in Class**	13
% of Bottle Sales	0.04%	**% of Gross Sales**	0.04%	**Share/Item**	0.13

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRT AUSTRALIAN WHITE														
	429955	1500	YELLOW TAIL CHARDONNAY 1500ml	1	$17.99	$9.42	$7,501.83	0.20%	-28.97%	417	0.11%	-37.86%	70	1
					$17.99	$9.42	$7,501.83	0.20%		417	0.112%		70	
	416171	1500	LINDEMANS CHARDONNAY BIN 65 1500ml	D	$15.99	$8.35	$31.98	0.00%	-99.47%	2	0.00%	-99.47%	0	2
					$15.99	$8.35	$31.98	0.00%		2	0.001%		0	
	419959	750	19 CRIMES HARD CHARDONNAY 750ml	1	$8.99	$4.70	$10,800.81	0.29%	-10.80%	1,215	0.33%	-10.80%	101	1
					$8.99	$4.70	$10,800.81	0.29%		1,215	0.327%		101	
	565210	750	FISH EYE PINOT GRIGIO 750ml	1	$4.99	$2.57	$7,589.79	0.20%	-15.54%	1,521	0.41%	-15.54%	127	2
					$4.99	$2.57	$7,589.79	0.20%		1,521	0.409%		127	
	429950	750	YELLOW TAIL CHARDONNAY 750ml	1	$8.99	$4.70	$5,879.46	0.16%	8.70%	654	0.18%	8.70%	55	3
					$8.99	$4.70	$5,879.46	0.16%		654	0.176%		55	
	914838	750	SHAW & SMITH SAUV BL'19 750ml	L	$22.99	$11.85	$4,230.16	0.11%	120.00%	184	0.05%	120.00%	15	4
					$22.99	$11.85	$4,230.16	0.11%		184	0.049%		15	
	430013	750	YELLOW TAIL PINOT GRIGIO 750ml	1	$8.99	$4.70	$3,991.56	0.11%	3.88%	444	0.12%	3.88%	37	5
					$8.99	$4.70	$3,991.56	0.11%		444	0.119%		37	
	416170	750	LINDEMANS CHARDONNAY BIN 65 750ml	1	$9.99	$5.23	$2,957.04	0.08%	151.88%	296	0.08%	151.88%	25	6
					$9.99	$5.23	$2,957.04	0.08%		296	0.080%		25	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRT AUSTRALIAN WHITE	917557	750	GROOM SB ADELAIDE HILLS'19/20 750ml	L	$14.18	$9.23	$2,921.08	0.08%	-6.98%	206	0.06%	-6.98%	17	7
					$14.18	$9.23	$2,921.08	0.08%		206	0.055%		17	
	429844	750	YALUMBA Y PINOT GRIGIO 750ml	1	$11.99	$6.01	$2,421.98	0.07%	2066.67%	202	0.05%	2066.67%	17	8
					$11.99	$6.01	$2,421.98	0.07%		202	0.054%		17	
	420435	750	JACOBS CREEK CHARDONNAY 750ml	1	$9.99	$5.24	$1,258.74	0.03%	-66.48%	126	0.03%	-73.19%	11	9
					$9.99	$5.24	$1,258.74	0.03%		126	0.034%		11	
	916010	750	YALUMBA Y SAUVIGNON BLANC'18/19 750ml	L	$10.99	$5.47	$1,109.99	0.03%	-13.39%	101	0.03%	-13.39%	8	10
					$10.99	$5.47	$1,109.99	0.03%		101	0.027%		8	
	917359	750	HEWITSON LULU SAUV BLANC'19 750ml	L	$15.99	$8.43	$1,039.35	0.03%	297.56%	65	0.02%	297.56%	5	11
					$15.99	$8.43	$1,039.35	0.03%		65	0.017%		5	
	429841	750	OXFORD LANDING SAUV BL'18/19 750ml	L	$8.99	$4.40	$1,006.88	0.03%	1.11%	112	0.03%	1.11%	9	12
					$8.99	$4.40	$1,006.88	0.03%		112	0.030%		9	
	950180	750	FRISK RIESLING PRICKLY'18/19 750ml	L	$9.90	$5.00	$881.10	0.02%	140.00%	89	0.02%	140.00%	7	13
					$9.90	$5.00	$881.10	0.02%		89	0.024%		7	
	915089	750	YALUMBA Y SERIES VIOGNIER'18/19 750ml	L	$10.99	$5.47	$846.23	0.02%	4.82%	77	0.02%	4.82%	6	14
					$10.99	$5.47	$846.23	0.02%		77	0.021%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRT AUSTRALIAN WHITE	916014	750	PEWSEY VALE RIESLING'17/18 750ml	L	$16.99	$8.66	$747.56	0.02%	150.00%	44	0.01%	150.00%	4	15
					$16.99	$8.66	$747.56	0.02%		44	0.012%		4	
	904417	750	VASSE FELIX FILIUS CHARD'17/18 750ml	L	$22.99	$11.77	$298.87	0.01%	57.14%	13	0.00%	57.14%	1	16
					$22.99	$11.77	$298.87	0.01%		13	0.003%		1	
	917515	750	YALUMBA VIOGNIER EDEN VALLEY'17 750ml	L	$17.99	$9.19	$287.84	0.01%	-40.00%	16	0.00%	-40.00%	1	17
					$17.99	$9.19	$287.84	0.01%		16	0.004%		1	
	913985	750	WISHING TREE UNOAKED CHARD'17 750ml	L	$12.99	$6.83	$285.78	0.01%	-36.54%	22	0.01%	-36.54%	2	18
					$12.99	$6.83	$285.78	0.01%		22	0.006%		2	
	903159	750	MWC PINOT GRIS VICTORIA'17 750ml	X	$14.99	$7.69	$224.85	0.01%	299.27%	15	0.00%	418.18%	1	19
					$14.99	$7.69	$224.85	0.01%		15	0.004%		1	
	918471	750	TOURNON MATHILDA WHITE'15/17 750ml	L	$14.99	$7.59	$209.86	0.01%	-73.91%	14	0.00%	-73.91%	1	20
					$14.99	$7.59	$209.86	0.01%		14	0.004%		1	
	404388	750	CAPE MENTELLE SB-SEM'15/16 75 750ml	X	$20.21	$10.60	$181.89	0.00%	619.05%	9	0.00%	833.33%	1	21
					$20.21	$10.60	$181.89	0.00%		9	0.002%		1	
	914514	750	D'ARENBERG HERMIT CRAB'17/18 750ml	L	$14.95	$7.68	$179.40	0.00%	-16.67%	12	0.00%	-16.67%	1	22

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRT AUSTRALIAN WHITE	914514				$14.95	$7.68	$179.40	0.00%		12	0.003%		1	
	914917	750	D'ARENBERG STUMP JUMP WHT'17/18 750ml	L	$9.95	$5.02	$119.40	0.00%	-73.68%	12	0.00%	-73.68%	1	23
					$9.95	$5.02	$119.40	0.00%		12	0.003%		1	
	915133	750	SHAW & SMITH CHARD M3'17/18 750ml	L	$35.99	$18.68	$107.97	0.00%	-44.44%	3	0.00%	-44.44%	0	24
					$35.99	$18.68	$107.97	0.00%		3	0.001%		0	
	917860	750	MITOLO JESTER VERMENTINO'14/17 750ml	X	$17.11	$8.83	$102.66	0.00%	131.09%	6	0.00%	200.00%	1	25
					$17.11	$8.83	$102.66	0.00%		6	0.002%		1	
	917004	750	SHOOFLY CHARDONNAY'14/15 750ml	L	$9.95	$5.02	$99.50	0.00%	-65.45%	10	0.00%	-65.45%	1	26
					$9.95	$5.02	$99.50	0.00%		10	0.003%		1	
	914661	750	OXFORD LANDING CHARD'19 750ml	L	$8.99	$4.41	$80.91	0.00%	-64.71%	9	0.00%	-64.71%	1	28
					$8.99	$4.41	$80.91	0.00%		9	0.002%		1	
	917568	750	ST. KILDA CHARDONNAY'16/17 750ml	X	$8.99	$4.39	$80.91	0.00%	131.26%	9	0.00%	200.00%	1	27
					$8.99	$4.39	$80.91	0.00%		9	0.002%		1	
	916862	750	D'ARENBERG DRY DAM RIESLING'19 750ml	L	$14.95	$7.68	$29.90	0.00%	125.00%	2	0.00%	125.00%	0	29

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRT AUSTRALIAN WHITE	**916862**				$14.95	$7.68	$29.90	0.00%		2	0.001%		0	
	Total						**$57,505.28**		**-3.60%**	**5,907**		**-5.82%**	**527**	

Class Summary

KRT

Bottle Sales	5,907	**Gross Sales**	$57,505.28	**Total Items in Class**	32
% of Bottle Sales	0.17%	**% of Gross Sales**	0.14%	**Share/Item**	0.32

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRV NEW ZEALAND WHITE														
	407763	250	KIM CRAWFORD SAUVIGNON BLANC CAN 250ml	1	$5.49	$2.88	$2,349.72	0.01%	100.00%	428	0.03%	100.00%	12	1
					$5.49	$2.88	$2,349.72	0.01%		428	0.032%		12	
	424386	750	STARBOROUGH SAUVIGNON BLANC 750ml	1	$10.99	$5.77	$47,766.91	0.27%	-7.93%	4,369	0.33%	-7.93%	364	1
					$10.99	$5.77	$47,766.91	0.27%		4,369	0.327%		364	
	418330	750	MATUA SAUVIGNON BLANC 750ml	1	$11.99	$6.30	$42,217.09	0.24%	0.49%	3,539	0.27%	0.49%	295	2
					$11.99	$6.30	$42,217.09	0.24%		3,539	0.265%		295	
	407766	750	KIM CRAWFORD SAUVIGNON BLANC 750ml	1	$16.99	$8.96	$28,339.32	0.16%	14.08%	1,668	0.12%	14.08%	139	3
					$16.99	$8.96	$28,339.32	0.16%		1,668	0.125%		139	
	423441	750	SAVEE SEA SAUVIGNON BLANC 750ml	1	$11.31	$5.75	$22,687.86	0.13%	8.62%	2,006	0.15%	8.62%	167	4
					$11.31	$5.75	$22,687.86	0.13%		2,006	0.150%		167	
	420686	750	OYSTER BAY SAUVIGNON BLANC 750ml	1	$13.99	$7.18	$19,166.60	0.11%	-23.20%	1,388	0.10%	-23.20%	116	5
					$13.99	$7.18	$19,166.60	0.11%		1,388	0.104%		116	
	420028	750	NOBILO SAUVIGNON BLANC 750ml	1	$14.99	$7.89	$14,892.34	0.09%	-20.15%	998	0.07%	-20.15%	83	6
					$14.99	$7.89	$14,892.34	0.09%		998	0.075%		83	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRV NEW ZEALAND WHITE	429460	750	VILLA MARIA SAUV BLANC PRVT BI 750ml	1	$14.99	$7.90	$14,157.83	0.08%	-8.34%	949	0.07%	-8.34%	79	7
					$14.99	$7.90	$14,157.83	0.08%		949	0.071%		79	
	418710	750	MOHUA SAUVIGNON BLANC 750ml	1	$13.99	$7.17	$11,499.93	0.07%	140.19%	831	0.06%	140.19%	69	8
					$13.99	$7.17	$11,499.93	0.07%		831	0.062%		69	
	915081	750	DOG POINT SAUV BLANC NZ'19 750ml	L	$23.84	$12.42	$11,347.84	0.06%	31.90%	476	0.04%	31.90%	40	9
					$23.84	$12.42	$11,347.84	0.06%		476	0.036%		40	
	418595	750	MONKEY BAY SAUVIGNON BLANC 750ml	1	$10.99	$5.77	$11,310.70	0.06%	-20.41%	1,030	0.08%	-24.03%	86	10
					$10.99	$5.77	$11,310.70	0.06%		1,030	0.077%		86	
	424320	750	SPY VALLEY SAUVIGNON BLANC 750ml	1	$17.99	$9.19	$9,732.59	0.06%	20.38%	541	0.04%	20.38%	45	11
					$17.99	$9.19	$9,732.59	0.06%		541	0.041%		45	
	429709	750	WHITEHAVEN SAUV BLANC 750ml	1	$17.99	$9.49	$9,030.98	0.05%	1490.00%	502	0.04%	1490.00%	42	12
					$17.99	$9.49	$9,030.98	0.05%		502	0.038%		42	
	946979	750	LOVE BLOCK SAUV BLANC'19 750ml	L	$19.99	$10.37	$8,355.82	0.05%	119.91%	418	0.03%	119.91%	35	13
					$19.99	$10.37	$8,355.82	0.05%		418	0.031%		35	
	420536	750	OTTO'S CONSTANT DREAM SAUV BLANC 750ml	1	$13.99	$5.47	$6,771.16	0.04%	-16.03%	484	0.04%	-22.03%	40	14
					$13.99	$5.47	$6,771.16	0.04%		484	0.036%		40	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRV NEW ZEALAND WHITE	407600	750	CRAGGY RANGE SAUV BL TE MUNA'19/20 750ml	L	$21.95	$11.40	$6,672.80	0.04%	79.72%	304	0.02%	79.72%	25	15
					$21.95	$11.40	$6,672.80	0.04%		304	0.023%		25	
	412200	750	HAY MAKER SAUVIGNON BLANC 750ml	1	$11.99	$5.05	$4,957.94	0.03%	-29.91%	418	0.03%	-41.60%	35	16
					$11.99	$5.05	$4,957.94	0.03%		418	0.031%		35	
	918939	750	KONO SAUVIGNON BLANC'18/19 750ml	L	$13.99	$7.06	$4,071.09	0.02%	102.80%	291	0.02%	91.93%	24	17
					$13.99	$7.06	$4,071.09	0.02%		291	0.022%		24	
	917727	750	FRENZY SAUV BLANC NZ 750ml	1	$15.95	$7.15	$3,652.55	0.02%	-0.32%	229	0.02%	-0.32%	19	18
					$15.95	$7.15	$3,652.55	0.02%		229	0.017%		19	
	403620	750	BRANCOTT SAUV BLANC NZ'20 750ml	L	$12.99	$6.83	$3,364.41	0.02%	16.39%	259	0.02%	16.39%	22	19
					$12.99	$6.83	$3,364.41	0.02%		259	0.019%		22	
	902505	750	ANNA'S WAY SAUVIGNON BLANC 750ml	1	$12.91	$6.58	$3,008.03	0.02%	7833.33%	233	0.02%	7833.33%	19	20
					$12.91	$6.58	$3,008.03	0.02%		233	0.017%		19	
	914242	750	KIM CRAWFORD CHARD UNOAK'17/18 750ml	L	$14.99	$7.59	$2,788.14	0.02%	-1.44%	186	0.01%	-1.44%	16	21
					$14.99	$7.59	$2,788.14	0.02%		186	0.014%		16	
	913846	750	TOHU SAUV BLANC NZ'17/18 750ml	L	$17.99	$9.19	$2,644.53	0.02%	58.20%	147	0.01%	42.11%	12	22
					$17.99	$9.19	$2,644.53	0.02%		147	0.011%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
KRV NEW ZEALAND WHITE	915672	750	OYSTER BAY CHARDONNAY'17/18 750ml	L	$13.99	$7.18	$2,448.25	0.01%	-5.10%	175	0.01%	-5.10%	15	23
					$13.99	$7.18	$2,448.25	0.01%		175	0.013%		15	
	968004	750	CLOUDY BAY SAUV BLANC'18/19 750ml	L	$29.99	$15.88	$2,189.27	0.01%	-63.38%	73	0.01%	-63.38%	6	24
					$29.99	$15.88	$2,189.27	0.01%		73	0.005%		6	
	966874	750	NAUTILUS SAUV BLANC NZ'18/19 750ml	L	$16.99	$8.66	$1,699.00	0.01%	-5.06%	100	0.01%	-5.06%	8	25
					$16.99	$8.66	$1,699.00	0.01%		100	0.007%		8	
	918596	750	GREYWACKE SAUV BLANC'19/20 750ml	L	$18.03	$9.30	$1,622.70	0.01%	58.06%	90	0.01%	58.06%	8	26
					$18.03	$9.30	$1,622.70	0.01%		90	0.007%		8	
	405688	750	CHASING VENUS SAUV BLANC'19/20 750ml	L	$16.95	$8.75	$1,406.85	0.01%	45.00%	83	0.01%	45.00%	7	27
					$16.95	$8.75	$1,406.85	0.01%		83	0.006%		7	
	914311	750	DRYLANDS SAUV BLANC NZ'18/19 750ml	L	$13.99	$6.94	$1,245.11	0.01%	21.18%	89	0.01%	21.18%	7	28
					$13.99	$6.94	$1,245.11	0.01%		89	0.007%		7	
	917410	750	WALNUT BLOCK SAUV BLNC NZ'19/20 750ml	L	$14.14	$7.13	$904.96	0.01%	-66.67%	64	0.00%	-66.67%	5	29
					$14.14	$7.13	$904.96	0.01%		64	0.005%		5	
	917136	750	NOBILO ICON SAUV BLANC'19 750ml	X	$19.99	$10.48	$879.56	0.01%	-37.64%	44	0.00%	-19.05%	4	30
					$19.99	$10.48	$879.56	0.01%		44	0.003%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRV NEW ZEALAND WHITE	**917309**	**750**	**DOG POINT SAUV BL SECT 94'18 750ml**	**L**	**$35.49**	**$18.53**	**$603.33**	**0.00%**	**-88.00%**	**17**	**0.00%**	**-88.00%**	**1**	**31**
					$35.49	$18.53	$603.33	0.00%		17	0.001%		1	
	914021	**750**	**OMAKA SPRINGS SAUV BLANC'17 750ml**	**X**	**$14.99**	**$7.89**	**$374.75**	**0.00%**	**-32.58%**	**25**	**0.00%**	**-12.50%**	**2**	**32**
					$14.99	$7.89	$374.75	0.00%		25	0.002%		2	
	918364	**750**	**DOG POINT CHARDONNAY'13/14 750ml**	**X**	**$39.75**	**$20.88**	**$198.75**	**0.00%**	**88.24%**	**5**	**0.00%**	**144.44%**	**0**	**33**
					$39.75	$20.88	$198.75	0.00%		5	0.000%		0	
	914038	**750**	**KUMEU RIVER CHARDONNAY'17 750ml**	**X**	**$35.14**	**$18.42**	**$140.56**	**0.00%**	**362.04%**	**4**	**0.00%**	**500.00%**	**0**	**34**
					$35.14	$18.42	$140.56	0.00%		4	0.000%		0	
	917000	**750**	**THE CROSSINGS SAUV BLANC'18/19 750ml**	**X**	**$13.99**	**$7.36**	**$13.99**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**35**
					$13.99	$7.36	$13.99	0.00%		1	0.000%		0	
	Total						**$304,513.26**		**6.26%**	**22,464**		**5.12%**	**1,848**	

Class Summary

KRV

Bottle Sales	22,464	**Gross Sales**	$304,513.26	**Total Items in Class**	38
% of Bottle Sales	0.66%	**% of Gross Sales**	0.75%	**Share/Item**	0.38

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
KRY IMPORTED WHITE - MISC														
	902265	**1000**	**CALCARIUS ORANGE PUGLIA 1000 ml**	**U**	**$16.99**	**$8.59**	**$9,004.70**	**29.64%**	**100.00%**	**530**	**35.64%**	**100.00%**	**59**	**1**
					$16.99	$8.59	$9,004.70	29.64%		530	35.642%		59	
	953445	**750**	**KIRALYUDVAR FURMINT SEC'16/17 750ml**	**L**	**$22.78**	**$11.83**	**$1,503.48**	**4.95%**	**145.45%**	**66**	**4.44%**	**145.45%**	**6**	**1**
					$22.78	$11.83	$1,503.48	4.95%		66	4.438%		6	
	Total						**$10,508.18**		**406.49%**	**596**		**495.45%**	**64**	

Class Summary

KRY	**Bottle Sales**	596	**Gross Sales**	$10,508.18	**Total Items in Class**	2
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.03%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
LTO WINE OFFER														
	913950	1500	DUBOEUF BEAUJOLAIS NOUVEAU'20 1500 ml	U	$25.99	$13.67	$987.62	0.32%	17.80%	38	0.13%	-36.36%	6	1
					$25.99	$13.67	$987.62	0.32%		38	0.135%		6	
	919104	750	DUBOEUF BEAUJOLAIS NOUVEAU ROSÉ'20 750ml	L	$13.49	$7.10	$3,561.36	1.14%	24.69%	264	0.94%	-35.11%	22	1
					$13.49	$7.10	$3,561.36	1.14%		264	0.937%		22	
	913949	750	DUBOEUF BEAUJ-VILL NOUVEAU'20 750ml	U	$14.99	$7.89	$2,263.49	0.72%	-45.84%	151	0.54%	-72.69%	13	2
					$14.99	$7.89	$2,263.49	0.72%		151	0.536%		13	
	913948	750	DUBOEUF BEAUJOLAIS NOUVEAU'20 750ml	U	$12.99	$6.83	$1,389.93	0.44%	-58.03%	107	0.38%	-77.32%	9	3
					$12.99	$6.83	$1,389.93	0.44%		107	0.380%		9	
	916795	750	MOMMESSIN BEAUJ NOUVEAU'20 750ml	U	$13.62	$7.00	$844.44	0.27%	-29.73%	62	0.22%	-66.15%	5	4
					$13.62	$7.00	$844.44	0.27%		62	0.220%		5	
	910238	750	BOUCHARD BEAUJ NOUVEAU'20 750ml	X	$13.62	$7.00	$844.44	0.27%	-45.70%	62	0.22%	-73.85%	5	5
					$13.62	$7.00	$844.44	0.27%		62	0.220%		5	
	901913	750	HENRIOT VINTAGE BRUT ROSE'12 750ml	L	$117.26	$61.50	$586.30	0.19%	-50.00%	5	0.02%	-50.00%	0	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
LTO WINE OFFER	**901913**				$117.26	$61.50	$586.30	0.19%		5	0.018%		0	
	Total						**$10,477.58**		**-24.99%**	**689**		**-61.93%**	**61**	

Class Summary

LTO

Bottle Sales	689	**Gross Sales**	$10,477.58	**Total Items in Class**	8
% of Bottle Sales	0.02%	**% of Gross Sales**	0.03%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MHB BLUSH WINE - GENERIC														
	656375	**1500**	**LIVINGSTON CELLARS BLUSH CHABL 1500ml**	**1**	**$9.49**	**$4.90**	**$1,172.24**	**0.02%**	**-41.56%**	**128**	**0.03%**	**-41.56%**	**21**	**1**
					$9.49	$4.90	$1,172.24	0.02%		128	0.025%		21	
	646105	**4000**	**CARLO ROSSIE SWEET ROSE 4000 ml**	**D**	**$13.99**	**$7.21**	**$5,456.10**	**0.07%**	**-3.74%**	**390**	**0.08%**	**-3.74%**	**173**	**1**
					$13.99	$7.21	$5,456.10	0.07%		390	0.077%		173	
	654625	**5000**	**FRANZIA SUNSET BLUSH HOUSE WIN 5000ml**	**1**	**$16.99**	**$8.81**	**$54,970.47**	**0.76%**	**-24.12%**	**3,249**	**0.64%**	**-24.12%**	**1,805**	**1**
					$16.99	$8.81	$54,970.47	0.76%		3,249	0.638%		1,805	
	674000	**5000**	**PETER VELLA DELICIOUS BLUSH BO 5000ml**	**1**	**$15.99**	**$8.28**	**$33,539.30**	**0.46%**	**-25.23%**	**2,114**	**0.41%**	**-25.23%**	**1,174**	**2**
					$15.99	$8.28	$33,539.30	0.46%		2,114	0.415%		1,174	
	816170	**750**	**STE CHAPELLE SOFT HUCKLEBERRY 750ml**	**1**	**$9.99**	**$5.23**	**$10,008.21**	**0.14%**	**102.70%**	**1,027**	**0.20%**	**189.70%**	**86**	**1**
					$9.99	$5.23	$10,008.21	0.14%		1,027	0.202%		86	
	Total						**$105,146.32**		**-15.99%**	**6,908**		**-4.38%**	**3,260**	

Class Summary

MHB	**Bottle Sales**	6,908	**Gross Sales**	$105,146.32	**Total Items in Class**	5
	% of Bottle Sales	0.20%	**% of Gross Sales**	0.26%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MHJ BLUSH WINE - WHITE ZINFANDEL														
	643041	1500	BERINGER WHITE ZINFANDEL 1500ml	1	$12.99	$6.76	$14,226.96	0.14%	-21.99%	1,102	0.11%	-21.99%	184	1
					$12.99	$6.76	$14,226.96	0.14%		1,102	0.114%		184	
	653785	1500	FOXHORN WHITE ZINFANDEL 1500ml	1	$7.99	$4.10	$8,573.27	0.08%	-30.52%	1,073	0.11%	-30.52%	179	2
					$7.99	$4.10	$8,573.27	0.08%		1,073	0.111%		179	
	683362	1500	SUTTER HOME WHITE ZINFANDEL 1500ml	1	$12.99	$6.76	$7,462.53	0.07%	-28.00%	579	0.06%	-28.00%	97	3
					$12.99	$6.76	$7,462.53	0.07%		579	0.060%		97	
	642105	1500	BAREFOOT CELLARS WHITE ZINFANDEL 1500ml	1	$15.99	$8.36	$6,939.66	0.07%	-5.66%	434	0.05%	7.82%	72	4
					$15.99	$8.36	$6,939.66	0.07%		434	0.045%		72	
	656940	1500	LIVINGSTON CELLARS WH ZINFANDEL 1500ml	1	$9.49	$4.90	$4,211.30	0.04%	-13.12%	446	0.05%	-13.12%	74	5
					$9.49	$4.90	$4,211.30	0.04%		446	0.046%		74	
	652163	1500	CORBETT CANYON WH ZINFANDEL 1500ml	1	$9.99	$5.16	$2,908.11	0.03%	-20.60%	301	0.03%	-20.60%	50	6
					$9.99	$5.16	$2,908.11	0.03%		301	0.031%		50	
	656932	1500	GALLO FAMILY WHITE ZINFANDEL TWIN 1500ml	1	$12.99	$6.76	$1,792.62	0.02%	-41.67%	138	0.01%	-41.67%	23	7
					$12.99	$6.76	$1,792.62	0.02%		138	0.014%		23	
	655448	5000	FRANZIA WHITE ZINFANDEL BOX 5000ml	1	$20.99	$10.94	$31,331.00	0.31%	-23.38%	1,508	0.16%	-23.38%	838	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MHJ BLUSH WINE - WHITE ZINFANDEL	655448				$20.99	$10.94	$31,331.00	0.31%		1,508	0.157%		838	
	674030	5000	PETER VELLA WHITE ZINFANDEL BOX 5000ml	1	$19.99	$10.41	$20,909.19	0.20%	-39.29%	1,049	0.11%	-48.40%	583	2
					$19.99	$10.41	$20,909.19	0.20%		1,049	0.109%		583	
	641000	5000	ALMADEN WH ZINFANDEL BOX 5000ml	D	$18.99	$9.87	$5,241.24	0.05%	-42.34%	276	0.03%	-42.34%	153	3
					$18.99	$9.87	$5,241.24	0.05%		276	0.029%		153	
	683360	750	SUTTER HOME WHITE ZINFANDEL 750ml	1	$5.99	$3.11	$13,968.85	0.14%	-12.71%	2,339	0.24%	-12.71%	195	1
					$5.99	$3.11	$13,968.85	0.14%		2,339	0.243%		195	
	643050	750	BERINGER WHITE ZINFANDEL CALIFORN 750ml	1	$7.99	$4.17	$10,610.87	0.10%	-12.09%	1,337	0.14%	-12.09%	111	2
					$7.99	$4.17	$10,610.87	0.10%		1,337	0.139%		111	
	642100	750	BAREFOOT CELLARS WHITE ZINFANDEL 750ml	1	$9.99	$5.24	$9,091.05	0.09%	-20.41%	919	0.10%	-20.41%	77	3
					$9.99	$5.24	$9,091.05	0.09%		919	0.095%		77	
	643045	750	BERINGER WHITE ZINFANDEL-CHARD 750ml	1	$8.99	$4.70	$3,555.32	0.04%	-14.96%	400	0.04%	-14.96%	33	4
					$8.99	$4.70	$3,555.32	0.04%		400	0.042%		33	
	676050	750	WOODBRIDGE WH ZINFANDEL R MONDAVI 750ml	1	$8.99	$4.70	$3,011.65	0.03%	-39.90%	335	0.03%	-39.90%	28	5
					$8.99	$4.70	$3,011.65	0.03%		335	0.035%		28	
	670200	750	MONTEVINA WHITE ZIN 750ml	1	$8.99	$4.71	$1,932.85	0.02%	-9.48%	215	0.02%	5.63%	18	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MHJ BLUSH WINE - WHITE ZINFANDEL	**670200**				$8.99	$4.71	$1,932.85	0.02%		215	0.022%		18	
	Total						**$145,766.47**		**-26.12%**	**12,451**		**-25.00%**	**2,715**	

Class Summary

MHJ

Bottle Sales	12,451	**Gross Sales**	$145,766.47	**Total Items in Class**	17
% of Bottle Sales	0.37%	**% of Gross Sales**	0.36%	**Share/Item**	0.17

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MHQ BLUSH WINE - WHITE GRENACHE														
	814578	**5000**	**PETER VELLA CRISP WHITE 5000 ml**	**1**	**$15.99**	**$8.28**	**$17,620.98**	**3.69%**	**1943.18%**	**1,102**	**4.17%**	**1943.18%**	**612**	**1**
					$15.99	$8.28	$17,620.98	3.69%		1,102	4.169%		612	
	Total						**$17,620.98**		**1943.18%**	**1,102**		**1943.18%**	**612**	

Class Summary

MHQ	**Bottle Sales**	1,102	**Gross Sales**	$17,620.98	**Total Items in Class** 1
	% of Bottle Sales	0.03%	**% of Gross Sales**	0.04%	**Share/Item** 0.01

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MHU BLUSH WINE - MISC														
	642112	**1500**	**BAREFOOT CELLARS PINK MOSCATO 1500ml**	**1**	**$15.99**	**$8.36**	**$25,300.29**	**0.74%**	**-18.47%**	**1,589**	**0.43%**	**-18.47%**	**265**	**1**
					$15.99	$8.36	$25,300.29	0.74%		1,589	0.432%		265	
	683345	**1500**	**SUTTER HOME WHITE MERLOT 1500ml**	**1**	**$12.99**	**$6.76**	**$5,650.65**	**0.16%**	**-2.01%**	**435**	**0.12%**	**15.82%**	**73**	**2**
					$12.99	$6.76	$5,650.65	0.16%		435	0.118%		73	
	657015	**1500**	**GALLO FAMILY WHITE MERLOT TWIN VA 1500ml**	**1**	**$12.99**	**$6.76**	**$1,649.73**	**0.05%**	**-32.50%**	**127**	**0.03%**	**-32.50%**	**21**	**3**
					$12.99	$6.76	$1,649.73	0.05%		127	0.035%		21	
	664500	**500**	**LIBERTY CREEK PINK MOSCATO 500 ml**	**1**	**$3.99**	**$2.05**	**$2,260.56**	**0.07%**	**46.48%**	**580**	**0.16%**	**46.48%**	**32**	**1**
					$3.99	$2.05	$2,260.56	0.07%		580	0.158%		32	
	683325	**750**	**SUTTER HOME PINK MOSCATO 750ml**	**1**	**$5.99**	**$3.11**	**$21,941.67**	**0.64%**	**-3.84%**	**3,681**	**1.00%**	**-3.84%**	**307**	**1**
					$5.99	$3.11	$21,941.67	0.64%		3,681	1.002%		307	
	643030	**750**	**BERINGER WHITE MERLOT 750ml**	**1**	**$7.99**	**$4.17**	**$4,450.58**	**0.13%**	**-19.41%**	**566**	**0.15%**	**-19.41%**	**47**	**2**
					$7.99	$4.17	$4,450.58	0.13%		566	0.154%		47	
	Total						**$61,253.48**		**-12.06%**	**6,978**		**-6.17%**	**745**	

Class Summary

MHU	**Bottle Sales**	6,978	**Gross Sales**	$61,253.48	**Total Items in Class**	6
	% of Bottle Sales	0.20%	**% of Gross Sales**	0.15%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MHW BLUSH WINE - DOMESTIC														
	816172	**1500**	**STE CHAPELLE SOFT HUCKLEBERRY 1500ml**	**1**	**$13.99**	**$7.29**	**$12,032.50**	**0.92%**	**-2.13%**	**862**	**0.79%**	**-2.13%**	**144**	**1**
					$13.99	$7.29	$12,032.50	0.92%		862	0.786%		144	
	641562	**375**	**AVA GRACE ROSE CANS 375ml**	**1**	**$4.99**	**$2.57**	**$6,287.40**	**0.48%**	**11.33%**	**1,260**	**1.15%**	**11.33%**	**53**	**1**
					$4.99	$2.57	$6,287.40	0.48%		1,260	1.149%		53	
	685201	**375**	**UNDERWOOD ROSE CANS 375ml**	**1**	**$5.99**	**$3.05**	**$5,696.49**	**0.44%**	**100.00%**	**951**	**0.87%**	**100.00%**	**40**	**2**
					$5.99	$3.05	$5,696.49	0.44%		951	0.867%		40	
	891004	**5000**	**PETER VELLA PINK MOSCATO SANGRIA 5000 ml**	**1**	**$15.99**	**$8.28**	**$32,859.70**	**2.53%**	**-3.98%**	**2,070**	**1.89%**	**-3.98%**	**1,150**	**1**
					$15.99	$8.28	$32,859.70	2.53%		2,070	1.888%		1,150	
	676046	**750**	**WOODBRIDGE ROSE 750ml**	**1**	**$8.99**	**$4.70**	**$116.87**	**0.01%**	**-25.68%**	**13**	**0.01%**	**-46.43%**	**1**	**1**
					$8.99	$4.70	$116.87	0.01%		13	0.012%		1	
	Total						**$56,992.96**		**13.77%**	**5,156**		**35.56%**	**1,387**	

Class Summary

MHW	**Bottle Sales**	5,156	**Gross Sales**	$56,992.96	**Total Items in Class**	5
	% of Bottle Sales	0.15%	**% of Gross Sales**	0.14%	**Share/Item**	0.05

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MPB ROSE WINE - GENERIC														
	656825	**1500**	**LIVINGSTON CELLARS RED ROSE 1500ml**	**1**	**$9.49**	**$4.90**	**$1,988.38**	**0.22%**	**-6.71%**	**214**	**0.22%**	**-6.71%**	**36**	**1**
					$9.49	$4.90	$1,988.38	0.22%		214	0.220%		36	
	656830	**3000**	**LIVINGSTON CELLARS RED ROSE 3000ml**	**D**	**$12.49**	**$6.42**	**$2,098.27**	**0.23%**	**-10.99%**	**171**	**0.18%**	**-10.99%**	**57**	**1**
					$12.49	$6.42	$2,098.27	0.23%		171	0.176%		57	
	674340	**750**	**RED TRUCK ROSE 750ml**	**1**	**$11.99**	**$6.02**	**$3,057.45**	**0.33%**	**-35.53%**	**255**	**0.26%**	**-35.53%**	**21**	**1**
					$11.99	$6.02	$3,057.45	0.33%		255	0.262%		21	
	916603	**750**	**FREY ROSE ORGANIC NV 750ml**	**L**	**$9.41**	**$4.72**	**$2,794.77**	**0.30%**	**-13.65%**	**297**	**0.30%**	**-21.82%**	**25**	**2**
					$9.41	$4.72	$2,794.77	0.30%		297	0.305%		25	
	Total						**$9,938.87**		**-23.62%**	**937**		**-25.58%**	**139**	

Class Summary

MPB

Bottle Sales	937	**Gross Sales**	$9,938.87	**Total Items in Class**	4
% of Bottle Sales	0.03%	**% of Gross Sales**	0.02%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPQ ROSE WINE - VARIETAL & VIN GRIS														
	918116	750	INNOCENT BYSTANDER PINK MOSCAT 750ml	1	$9.95	$6.62	$18,635.20	0.40%	14.44%	1,876	0.63%	14.44%	156	1
					$9.95	$6.62	$18,635.20	0.40%		1,876	0.634%		156	
	275090	750	CHAT D'ESCLANS WHISPERING ANGEL'18 750ml	1	$22.99	$12.15	$14,253.80	0.30%	-64.02%	620	0.21%	-64.02%	52	2
					$22.99	$12.15	$14,253.80	0.30%		620	0.210%		52	
	429846	750	YALUMBA SANGIOVESE ROSE 750ml	1	$9.99	$6.00	$7,172.82	0.15%	100.00%	718	0.24%	100.00%	60	3
					$9.99	$6.00	$7,172.82	0.15%		718	0.243%		60	
	969404	750	BONNY DOON VIN GRIS'18/19 750ml	L	$14.99	$7.58	$5,666.22	0.12%	41.95%	378	0.13%	41.95%	32	4
					$14.99	$7.58	$5,666.22	0.12%		378	0.128%		32	
	919735	750	BUCKLIN OLD HILL ROSE'19/20 750ml	L	$19.99	$13.13	$3,298.35	0.07%	102.70%	165	0.06%	102.70%	14	5
					$19.99	$13.13	$3,298.35	0.07%		165	0.056%		14	
	906729	750	CHEHALEM ROSE OF PINOT NOIR'19 750ml	L	$15.99	$8.24	$2,990.13	0.06%	13.78%	187	0.06%	6.67%	16	6
					$15.99	$8.24	$2,990.13	0.06%		187	0.063%		16	
	912250	750	GUIGAL COTES DU RHONE ROSÉ'19/20 750ml	L	$17.99	$9.30	$2,698.50	0.06%	-16.39%	150	0.05%	-16.39%	13	7
					$17.99	$9.30	$2,698.50	0.06%		150	0.051%		13	
	917388	750	ALEXANDER VV ROSE SANGIO'19/20 750ml	L	$15.99	$8.22	$2,638.35	0.06%	-23.96%	165	0.06%	-34.98%	14	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPQ ROSE WINE - VARIETAL & VIN GRIS	917388				$15.99	$8.22	$2,638.35	0.06%		165	0.056%		14	
	912676	750	FAIRVIEW GOATS DO ROAM ROSE 750ml	1	$11.99	$6.00	$2,421.98	0.05%	15.02%	202	0.07%	5.43%	17	9
					$11.99	$6.00	$2,421.98	0.05%		202	0.068%		17	
	918616	750	SQUADRA ROSATO NERO D'AVOLA'18 750ml	L	$9.98	$4.93	$2,015.96	0.04%	-5.57%	202	0.07%	-5.57%	17	10
					$9.98	$4.93	$2,015.96	0.04%		202	0.068%		17	
	915137	750	CRIOS ROSE OF MALBEC'17/18 750ml	L	$14.95	$7.69	$1,838.85	0.04%	96.92%	123	0.04%	96.92%	10	11
					$14.95	$7.69	$1,838.85	0.04%		123	0.042%		10	
	915441	750	CLINE MOURVEDRE ROSE'18/19 750ml	L	$12.95	$6.60	$1,683.50	0.04%	-28.57%	130	0.04%	-28.57%	11	12
					$12.95	$6.60	$1,683.50	0.04%		130	0.044%		11	
	917834	750	COMMANDERIE BARGEMONE ROSE'20 750ml	L	$19.14	$9.83	$1,607.76	0.03%	-39.29%	84	0.03%	-41.67%	7	13
					$19.14	$9.83	$1,607.76	0.03%		84	0.028%		7	
	914150	750	FRANCIS COPPOLA SOFIA ROSE'18/19 750ml	L	$16.99	$8.73	$1,546.09	0.03%	-6.40%	91	0.03%	-6.40%	8	14
					$16.99	$8.73	$1,546.09	0.03%		91	0.031%		8	
	912749	750	CHAT SEGRIES TAVEL ROSÉ'19 750ml	L	$20.49	$10.51	$1,413.81	0.03%	33.49%	69	0.02%	30.00%	6	15
					$20.49	$10.51	$1,413.81	0.03%		69	0.023%		6	
	917787	750	MORDOREE CDR ROSE DAME'19 750ml	L	$22.00	$11.31	$1,386.00	0.03%	73.33%	63	0.02%	73.33%	5	16
					$22.00	$11.31	$1,386.00	0.03%		63	0.021%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPQ ROSE WINE - VARIETAL & VIN GRIS	404364	750	CALCU ROSE'18/19 750ml	L	$12.95	$6.50	$854.70	0.02%	-26.50%	66	0.02%	-26.50%	6	17
					$12.95	$6.50	$854.70	0.02%		66	0.022%		6	
	917281	750	LE ROSE DE FLORIDENE'18/19 750ml	L	$14.99	$9.68	$824.45	0.02%	-29.55%	55	0.02%	-34.25%	5	18
					$14.99	$9.68	$824.45	0.02%		55	0.019%		5	
	952104	750	BARNARD GRIFFIN ROSÉ SANGIOVESE'19 750ml	L	$14.29	$7.33	$571.60	0.01%	10.53%	40	0.01%	10.53%	3	19
					$14.29	$7.33	$571.60	0.01%		40	0.014%		3	
	916402	750	ELK COVE PINOT NOIR ROSE'20 750ml	L	$16.99	$8.72	$492.71	0.01%	-43.21%	29	0.01%	-43.21%	2	20
					$16.99	$8.72	$492.71	0.01%		29	0.010%		2	
	915488	750	BELLE GLOS BLANC DE PN'18/19 750ml	L	$17.99	$9.30	$485.73	0.01%	-59.48%	27	0.01%	-61.73%	2	21
					$17.99	$9.30	$485.73	0.01%		27	0.009%		2	
	905319	750	PONZI PINOT NOIR ROSE'18 750ml	X	$21.18	$10.98	$423.60	0.01%	290.11%	20	0.01%	391.67%	2	22
					$21.18	$10.98	$423.60	0.01%		20	0.007%		2	
	917314	750	TRINQUEVEDEL TAVEL ROSE'16/17 750ml	X	$22.99	$11.84	$413.82	0.01%	-3.57%	18	0.01%	5.88%	2	23
					$22.99	$11.84	$413.82	0.01%		18	0.006%		2	
	908807	750	FISHER UNITY ROSE '19 750ml	X	$22.77	$15.00	$341.55	0.01%	3.19%	15	0.01%	-8.00%	1	24
					$22.77	$15.00	$341.55	0.01%		15	0.005%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPQ ROSE WINE - VARIETAL & VIN GRIS	919008	750	HABIT GRENACHE ROSÉ SANTA YNEZ'18 750ml	X	$19.45	$12.67	$311.20	0.01%	286.00%	16	0.01%	370.00%	1	25
					$19.45	$12.67	$311.20	0.01%		16	0.005%		1	
	918454	750	CARDWELL HILL ROSE OF PN'18/19 750ml	X	$12.39	$8.00	$297.36	0.01%	242.31%	24	0.01%	305.26%	2	26
					$12.39	$8.00	$297.36	0.01%		24	0.008%		2	
	917139	750	HEITZ GRIGNOLINO ROSE'18 750ml	L	$31.50	$16.49	$126.00	0.00%	-0.06%	4	0.00%	0.00%	0	27
					$31.50	$16.49	$126.00	0.00%		4	0.001%		0	
	917483	750	VILLA ANGES ROSE'19 750ml	U	$11.99	$6.01	$107.91	0.00%	100.00%	9	0.00%	100.00%	1	28
					$11.99	$6.01	$107.91	0.00%		9	0.003%		1	
	918109	750	LE CIRQUE ROSE'17/18 750ml	X	$14.12	$7.17	$70.60	0.00%	100.00%	5	0.00%	100.00%	0	29
					$14.12	$7.17	$70.60	0.00%		5	0.002%		0	
	969364	750	SAINTSBURY VIN GRIS'19 750ml	X	$17.17	$8.85	$34.34	0.00%	258.21%	2	0.00%	350.00%	0	30
					$17.17	$8.85	$34.34	0.00%		2	0.001%		0	
	Total						$76,622.89		-1.38%	5,553		2.52%	463	

Class Summary

MPQ

Bottle Sales	5,553	**Gross Sales**	$76,622.89	**Total Items in Class**	34
% of Bottle Sales	0.16%	**% of Gross Sales**	0.19%	**Share/Item**	0.34

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MPU ROSE WINE - MISC														
	918237	**750**	**CAROL SHELTON ROSE'19 750ml**	**L**	**$14.99**	**$9.76**	**$1,918.72**	**0.46%**	**37.21%**	**128**	**0.37%**	**18.91%**	**11**	**1**
					$14.99	$9.76	$1,918.72	0.46%		128	0.370%		11	
	419505	**750**	**MARQUES CACERES ROSÉ'19 750ml**	**L**	**$9.99**	**$5.05**	**$1,088.91**	**0.26%**	**-1.49%**	**109**	**0.31%**	**-1.49%**	**9**	**2**
					$9.99	$5.05	$1,088.91	0.26%		109	0.315%		9	
	268930	**750**	**CHAT D'AQUERIA TAVEL'18 750ml**	**L**	**$20.95**	**$10.77**	**$1,068.45**	**0.26%**	**-5.56%**	**51**	**0.15%**	**-5.56%**	**4**	**3**
					$20.95	$10.77	$1,068.45	0.26%		51	0.147%		4	
	917413	**750**	**QUINTA GOMARIZ ESPADEIRO'18/19 750ml**	**X**	**$11.99**	**$5.99**	**$215.82**	**0.05%**	**48.85%**	**18**	**0.05%**	**90.24%**	**2**	**4**
					$11.99	$5.99	$215.82	0.05%		18	0.052%		2	
	Total						**$4,291.90**		**17.93%**	**306**		**13.88%**	**26**	

Class Summary

MPU

Bottle Sales	306	**Gross Sales**	$4,291.90	**Total Items in Class**	4
% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPW ROSE WINE - DOMESTIC														
	642108	1500	BAREFOOT CELLARS ROSE 1500 ml	1	$15.99	$8.36	$7,195.50	0.08%	2.85%	450	0.06%	17.56%	75	1
					$15.99	$8.36	$7,195.50	0.08%		450	0.057%		75	
	658896	3000	HOUSE WINE ROSE BOX 3000 ml	1	$22.99	$12.00	$28,484.61	0.32%	-29.38%	1,239	0.16%	-29.38%	413	1
					$22.99	$12.00	$28,484.61	0.32%		1,239	0.156%		413	
	445891	3000	BLACK BOX ROSÉ 3000 ml	1	$23.99	$12.61	$11,515.20	0.13%	-44.31%	480	0.06%	-44.31%	160	2
					$23.99	$12.61	$11,515.20	0.13%		480	0.060%		160	
	642114	3000	BAREFOOT ROSE BOX 3000ml	D	$16.99	$8.88	$1,240.27	0.01%	-92.21%	73	0.01%	-92.21%	24	3
					$16.99	$8.88	$1,240.27	0.01%		73	0.009%		24	
	771152	375	HOUSE WINE SPARKLING ROSÉ CAN 375 ml	1	$5.59	$2.93	$39,459.81	0.44%	2.84%	7,059	0.89%	2.84%	294	1
					$5.59	$2.93	$39,459.81	0.44%		7,059	0.887%		294	
	639948	375	ALLOY WINE WORKS EVERDAY ROSE CAN 375 ml	1	$6.99	$3.57	$971.61	0.01%	4.76%	139	0.02%	4.76%	6	2
					$6.99	$3.57	$971.61	0.01%		139	0.017%		6	
	655458	5000	FRANZIA ROSE 5L BOX 5000ml	D	$20.99	$10.94	$4,302.95	0.05%	86.05%	205	0.03%	105.65%	114	1
					$20.99	$10.94	$4,302.95	0.05%		205	0.026%		114	
	652216	750	DARK HORSE ROSE 750ml	1	$10.99	$5.77	$13,582.74	0.16%	-6.36%	1,254	0.16%	-6.36%	105	1
					$10.99	$5.77	$13,582.74	0.16%		1,254	0.158%		105	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPW ROSE WINE - DOMESTIC	918664	750	OLD TOWN CELLARS ROSE 750ml	L	$18.99	$12.66	$9,684.90	0.11%	342.14%	510	0.06%	342.14%	43	2
					$18.99	$12.66	$9,684.90	0.11%		510	0.064%		43	
	649150	750	CHARLES & CHARLES ROSE 750ml	1	$11.99	$6.30	$8,452.95	0.10%	65.17%	705	0.09%	65.17%	59	3
					$11.99	$6.30	$8,452.95	0.10%		705	0.089%		59	
	652204	750	CUPCAKE ROSE 750ml	1	$11.99	$6.30	$6,714.55	0.08%	-22.10%	569	0.07%	-22.10%	47	4
					$11.99	$6.30	$6,714.55	0.08%		569	0.072%		47	
	810566	750	GALLO SWEET GRAPEFRUIT ROSE 750ml	1	$8.49	$4.44	$6,562.77	0.07%	55.56%	773	0.10%	55.56%	64	5
					$8.49	$4.44	$6,562.77	0.07%		773	0.097%		64	
	652230	750	DAY OWL ROSE 750ml	1	$14.99	$7.59	$4,594.21	0.05%	122.79%	311	0.04%	178.54%	26	6
					$14.99	$7.59	$4,594.21	0.05%		311	0.039%		26	
	667460	750	MEIOMI ROSÉ '16 750ml	1	$16.31	$8.60	$3,815.49	0.04%	-14.28%	243	0.03%	5.06%	20	7
					$16.31	$8.60	$3,815.49	0.04%		243	0.031%		20	
	951822	750	SUMMER WATER ROSÉ '20 750ml	L	$16.99	$8.65	$3,448.97	0.04%	58.29%	203	0.03%	58.29%	17	9
					$16.99	$8.65	$3,448.97	0.04%		203	0.026%		17	
	641050	750	APOTHIC ROSE 750ml	1	$13.99	$7.37	$3,245.98	0.04%	288.64%	250	0.03%	353.47%	21	8
					$13.99	$7.37	$3,245.98	0.04%		250	0.031%		21	
	948288	750	ANGELS & COWBOYS ROSÉ'19 750ml	L	$13.99	$7.02	$3,161.74	0.04%	100.00%	226	0.03%	100.00%	19	10
					$13.99	$7.02	$3,161.74	0.04%		226	0.028%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPW ROSE WINE - DOMESTIC	918811	750	MALENE ROSÉ'19 750ml	L	$17.99	$9.26	$2,680.51	0.03%	17.80%	149	0.02%	17.80%	12	11
					$17.99	$9.26	$2,680.51	0.03%		149	0.019%		12	
	919829	750	LORENZA ROSE'19 750ml	L	$19.99	$13.15	$2,598.70	0.03%	21.88%	130	0.02%	21.88%	11	13
					$19.99	$13.15	$2,598.70	0.03%		130	0.016%		11	
	686110	750	WATERBROOK ROSE 750ml	1	$14.99	$7.89	$2,517.87	0.03%	3.88%	177	0.02%	3.88%	15	12
					$14.99	$7.89	$2,517.87	0.03%		177	0.022%		15	
	918566	750	FLEUR PINOT N ROSE N CST'18/19 750ml	L	$15.99	$8.24	$2,462.46	0.03%	-24.27%	154	0.02%	-24.27%	13	14
					$15.99	$8.24	$2,462.46	0.03%		154	0.019%		13	
	919747	750	ADELSHEIM ROSE'19 750ml	L	$17.99	$9.27	$2,338.70	0.03%	63.09%	130	0.02%	54.02%	11	15
					$17.99	$9.27	$2,338.70	0.03%		130	0.016%		11	
	918608	750	WINE BY JOE ROSE OF PN'18 750ml	L	$11.99	$6.07	$2,110.24	0.02%	16.85%	176	0.02%	16.17%	15	16
					$11.99	$6.07	$2,110.24	0.02%		176	0.022%		15	
	653620	750	FERRARI-CARANO ROSÉ'19/20 750ml	L	$13.99	$7.17	$2,028.55	0.02%	5.95%	145	0.02%	13.22%	12	17
					$13.99	$7.17	$2,028.55	0.02%		145	0.018%		12	
	918603	750	CASA SMITH VINO ROSE'18/19 750ml	L	$9.99	$5.01	$2,027.97	0.02%	-37.28%	203	0.03%	-37.28%	17	18
					$9.99	$5.01	$2,027.97	0.02%		203	0.026%		17	
	951936	750	BANSHEE ROSE'19 750ml	L	$17.60	$9.29	$1,654.40	0.02%	142.42%	94	0.01%	142.42%	8	19
					$17.60	$9.29	$1,654.40	0.02%		94	0.012%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPW ROSE WINE - DOMESTIC	653182	750	ERATH ROSÉ OF PINOT NOIR'18/19 750ml	L	$14.99	$7.90	$1,588.94	0.02%	51.72%	106	0.01%	51.72%	9	20
					$14.99	$7.90	$1,588.94	0.02%		106	0.013%		9	
	918993	750	IDLEWILD ROSÉ THE FLOWERS'19 750ml	L	$15.99	$10.44	$1,359.15	0.02%	19.42%	85	0.01%	19.42%	7	21
					$15.99	$10.44	$1,359.15	0.02%		85	0.011%		7	
	918300	750	DOMAINE SERENE R ROSÉ NV 750ml	L	$34.99	$18.31	$1,329.62	0.01%	3.92%	38	0.00%	3.92%	3	22
					$34.99	$18.31	$1,329.62	0.01%		38	0.005%		3	
	909914	750	ATREA SKID ROSE'18/19 750ml	L	$15.99	$10.45	$1,311.18	0.01%	225.00%	82	0.01%	225.00%	7	23
					$15.99	$10.45	$1,311.18	0.01%		82	0.010%		7	
	921219	750	QUEEN OF THE SIERRAS ROSE'19 750ml	L	$15.99	$10.46	$1,279.20	0.01%	250.00%	80	0.01%	250.00%	7	24
					$15.99	$10.46	$1,279.20	0.01%		80	0.010%		7	
	681360	750	STARMONT ROSE CARNEROS'19 750ml	L	$17.99	$9.31	$1,277.29	0.01%	84.44%	71	0.01%	84.44%	6	25
					$17.99	$9.31	$1,277.29	0.01%		71	0.009%		6	
	952209	750	WILLAMETTE VV ROSÉ WHOLE CLSTR'18 750ml	L	$18.99	$9.81	$1,234.35	0.01%	-34.21%	65	0.01%	-34.21%	5	26
					$18.99	$9.81	$1,234.35	0.01%		65	0.008%		5	
	918821	750	BAILEYANA ROSE OF PINOT NOIR'18 750ml	L	$21.99	$11.31	$1,187.46	0.01%	75.00%	54	0.01%	75.00%	5	27
					$21.99	$11.31	$1,187.46	0.01%		54	0.007%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPW ROSE WINE - DOMESTIC	918760	750	BROC LOVE ROSÉ'20 750ml	L	$14.99	$9.78	$1,139.24	0.01%	7.29%	76	0.01%	7.29%	6	28
					$14.99	$9.78	$1,139.24	0.01%		76	0.010%		6	
	918602	750	ELOUAN PINOT NOIR ROSE'18/19 750ml	L	$17.99	$9.30	$899.50	0.01%	-46.15%	50	0.01%	-46.15%	4	29
					$17.99	$9.30	$899.50	0.01%		50	0.006%		4	
	919946	750	ST SUPERY ESTATE ROSÉ'18 750ml	L	$13.95	$7.15	$850.95	0.01%	-12.12%	61	0.01%	-12.12%	5	30
					$13.95	$7.15	$850.95	0.01%		61	0.008%		5	
	646080	750	RODNEY STRONG ROSÉ OF PN'18/19 750ml	L	$19.95	$10.38	$837.90	0.01%	12.35%	42	0.01%	12.00%	4	31
					$19.95	$10.38	$837.90	0.01%		42	0.005%		4	
	665750	750	MATCHBOOK TINTO REY ROSÉ'19 750ml	L	$15.95	$8.22	$638.00	0.01%	-8.11%	40	0.01%	-8.11%	3	32
					$15.95	$8.22	$638.00	0.01%		40	0.005%		3	
	662536	750	JNSQ ROSE CRU'18 750ml	L	$29.74	$15.46	$148.70	0.00%	100.00%	5	0.00%	100.00%	0	33
					$29.74	$15.46	$148.70	0.00%		5	0.001%		0	
	680060	750	SONOMA CUTRER ROSE OF PINOT NOIR RR750ml	L	$20.99	$11.01	$146.93	0.00%	100.00%	7	0.00%	100.00%	1	34
					$20.99	$11.01	$146.93	0.00%		7	0.001%		1	
	918540	750	SOKOL BLOSSER ROSE'19 750ml	X	$19.31	$10.00	$135.17	0.00%	251.61%	7	0.00%	341.67%	1	35

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MPW ROSE WINE - DOMESTIC	**918540**				$19.31	$10.00	$135.17	0.00%		7	0.001%		1	
	Total						**$192,217.23**		**3.39%**	**16,916**		**8.14%**	**1,692**	

Class Summary

MPW	**Bottle Sales**	16,916	**Gross Sales**	$192,217.23	**Total Items in Class**	48
	% of Bottle Sales	0.50%	**% of Gross Sales**	0.47%	**Share/Item**	0.48

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED														
	917773	1500	LA VIEILLE FERME VENTOUX ROSE'19 1500 ml	L	$17.99	$9.04	$881.51	0.01%	1.45%	49	0.01%	1.45%	8	1
					$17.99	$9.04	$881.51	0.01%		49	0.011%		8	
	918870	3000	LA VIEILLE FERME VENTOUX ROSÉ 3000 ml	X	$23.99	$12.23	$6,981.09	0.11%	-19.06%	291	0.07%	-19.06%	97	1
					$23.99	$12.23	$6,981.09	0.11%		291	0.068%		97	
	918475	750	HECHT & BANNIER ROSÉ PROVENC'20 750ml	L	$19.99	$10.55	$7,536.23	0.12%	354.81%	377	0.09%	354.81%	31	1
					$19.99	$10.55	$7,536.23	0.12%		377	0.088%		31	
	921162	750	MIRAVAL COTES DU PRVCE ROSE'19 750ml	L	$25.25	$13.17	$6,767.00	0.11%	49.54%	268	0.06%	49.54%	22	2
					$25.25	$13.17	$6,767.00	0.11%		268	0.063%		22	
	949490	750	CHATEAU MONTAUD ROSE'19/20 750ml	L	$14.99	$7.59	$6,100.93	0.10%	0.42%	407	0.09%	0.42%	34	3
					$14.99	$7.59	$6,100.93	0.10%		407	0.095%		34	
	951450	750	BERTRAND COTE DES ROSES ROSE 750ml	L	$17.90	$9.19	$5,244.70	0.09%	2140.00%	293	0.07%	2140.00%	24	4
					$17.90	$9.19	$5,244.70	0.09%		293	0.068%		24	
	917772	750	LA VIEILLE FERME VENTOUX ROSE 750ml	1	$8.99	$4.51	$4,530.06	0.08%	19.48%	522	0.12%	19.48%	44	5
					$8.99	$4.51	$4,530.06	0.08%		522	0.122%		44	
	732093	750	RUFFINO ROSE 750ml	1	$15.99	$8.43	$4,093.44	0.07%	54.05%	256	0.06%	54.05%	21	6
					$15.99	$8.43	$4,093.44	0.07%		256	0.060%		21	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED	918682	750	SCARLET OF PARIS ROSE 750ml	1	$10.00	$4.93	$4,010.00	0.07%	-81.85%	401	0.09%	-81.85%	33	7
					$10.00	$4.93	$4,010.00	0.07%		401	0.094%		33	
	900674	750	C'EST LA VIE ROSE 750ml	1	$12.99	$6.02	$4,000.92	0.07%	15.40%	308	0.07%	0.00%	26	8
					$12.99	$6.02	$4,000.92	0.07%		308	0.072%		26	
	952087	750	HUBERT MEYER CREMANT ROSE D'ALSACE 750ml	L	$19.09	$9.87	$3,493.47	0.06%	97.24%	183	0.04%	97.24%	15	9
					$19.09	$9.87	$3,493.47	0.06%		183	0.043%		15	
	281218	750	FIGUIER IGP MEDITERRANEE ROSE 750ml	1	$16.99	$7.57	$3,194.12	0.05%	100.00%	188	0.04%	100.00%	16	10
					$16.99	$7.57	$3,194.12	0.05%		188	0.044%		16	
	407746	750	KIM CRAWFORD ROSÉ'18/19 750ml	L	$14.99	$7.58	$3,057.96	0.05%	-42.53%	204	0.05%	-42.53%	17	11
					$14.99	$7.58	$3,057.96	0.05%		204	0.048%		17	
	266339	750	AIX-COTEAUX D'AIX ROSE'19/20 750ml	L	$20.99	$10.78	$2,602.76	0.04%	100.00%	124	0.03%	100.00%	10	12
					$20.99	$10.78	$2,602.76	0.04%		124	0.029%		10	
	949260	750	FORTANT CST SLCT ROSE GRENACHE'19 750ml	L	$7.22	$3.58	$2,541.44	0.04%	11.21%	352	0.08%	59.43%	29	13
					$7.22	$3.58	$2,541.44	0.04%		352	0.082%		29	
	419906	750	NEW AGE ROSE 750ml	1	$11.99	$6.08	$2,326.19	0.04%	-10.48%	205	0.05%	-10.48%	17	14
					$11.99	$6.08	$2,326.19	0.04%		205	0.048%		17	
	919012	750	CASAL GARCIA VINHO VERDE ROSÉ'17 750ml	L	$9.99	$4.96	$2,187.81	0.04%	-2.56%	219	0.05%	-2.56%	18	15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED	919012				$9.99	$4.96	$2,187.81	0.04%		219	0.051%		18	
	918624	750	MAS LA CHEVALIERE ROSE'19/20 750ml	L	$12.74	$6.42	$1,872.78	0.03%	1.47%	147	0.03%	11.11%	12	16
					$12.74	$6.42	$1,872.78	0.03%		147	0.034%		12	
	287016	750	CHAT M DE MINUTY ROSE CTS D PRVNC' 750ml	L	$19.99	$10.37	$1,799.10	0.03%	100.00%	90	0.02%	100.00%	8	17
					$19.99	$10.37	$1,799.10	0.03%		90	0.021%		8	
	918762	750	BICHOT CREMANT DE BOURG BRUT ROSÉ 750ml	L	$26.50	$13.59	$1,775.50	0.03%	28.85%	67	0.02%	46.43%	6	18
					$26.50	$13.59	$1,775.50	0.03%		67	0.016%		6	
	918836	750	PASCAL JOLIVET ROSÉ SANCERRE'19 750ml	L	$26.99	$14.28	$1,619.40	0.03%	-11.30%	60	0.01%	-25.89%	5	19
					$26.99	$14.28	$1,619.40	0.03%		60	0.014%		5	
	408879	750	DOLFO ROSÉ'18 750ml	L	$17.99	$11.68	$1,583.12	0.03%	-14.58%	88	0.02%	-14.58%	7	20
					$17.99	$11.68	$1,583.12	0.03%		88	0.021%		7	
	948268	750	BROADBENT VINHO VERDE ROSE 750ml	L	$8.99	$4.40	$1,582.24	0.03%	-19.51%	176	0.04%	-19.51%	15	21
					$8.99	$4.40	$1,582.24	0.03%		176	0.041%		15	
	918294	750	M CHAPOUTIER BILA-HAUT ROSÉ'19 750ml	L	$13.99	$7.06	$1,566.88	0.03%	188.38%	112	0.03%	208.99%	9	22
					$13.99	$7.06	$1,566.88	0.03%		112	0.026%		9	
	949469	750	M CHAPOUTIER BELLERUCHE ROSE'20 750ml	L	$15.00	$7.60	$1,440.00	0.02%	-22.16%	96	0.02%	-22.16%	8	23
					$15.00	$7.60	$1,440.00	0.02%		96	0.022%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED	914531	750	EL COTO RIOJA ROSADO'18/19 750ml	L	$11.99	$6.00	$1,438.80	0.02%	-15.97%	120	0.03%	-15.97%	10	24
					$11.99	$6.00	$1,438.80	0.02%		120	0.028%		10	
	918625	750	CHAT GASSIER ESPIRIT ROSE'19 750ml	L	$22.98	$11.82	$1,401.78	0.02%	7.04%	61	0.01%	7.04%	5	25
					$22.98	$11.82	$1,401.78	0.02%		61	0.014%		5	
	918612	750	LE GRAND NOIR ROSÉ'19/20 750ml	L	$12.12	$6.37	$1,284.72	0.02%	-39.08%	106	0.02%	-39.08%	9	26
					$12.12	$6.37	$1,284.72	0.02%		106	0.025%		9	
	416402	750	THE EMILY CHARD PN ROSE 750ml	1	$16.99	$7.59	$1,223.28	0.02%	6.85%	72	0.02%	6.85%	6	27
					$16.99	$7.59	$1,223.28	0.02%		72	0.017%		6	
	918632	750	JABOULET PARALLELE 45 ROSE 750ml	1	$16.99	$8.64	$1,155.32	0.02%	33.33%	68	0.02%	33.33%	6	28
					$16.99	$8.64	$1,155.32	0.02%		68	0.016%		6	
	918881	750	P RIFFAULT SANCERRE ROSÉ 7 HOMM'19 750ml	L	$27.48	$14.33	$1,154.16	0.02%	248.94%	42	0.01%	182.14%	4	29
					$27.48	$14.33	$1,154.16	0.02%		42	0.010%		4	
	908175	750	MORDOREE TAVEL ROSE DAME'19 750ml	L	$31.12	$16.17	$1,151.44	0.02%	-1.80%	37	0.01%	-3.23%	3	30
					$31.12	$16.17	$1,151.44	0.02%		37	0.009%		3	
	918361	750	OLIVARES ROSADO JUMILLA'19/20 750ml	L	$9.99	$5.03	$1,098.90	0.02%	-20.93%	110	0.03%	-21.40%	9	31
					$9.99	$5.03	$1,098.90	0.02%		110	0.026%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED	966234	750	REGALEALI TASCA D'ALM ROSE'18 750ml	L	$14.99	$7.61	$1,094.27	0.02%	50.77%	73	0.02%	50.77%	6	32
					$14.99	$7.61	$1,094.27	0.02%		73	0.017%		6	
	918613	750	LA SPINETTA ROSE SANGIOVESE'18 750ml	L	$19.99	$10.25	$979.51	0.02%	15.22%	49	0.01%	15.22%	4	33
					$19.99	$10.25	$979.51	0.02%		49	0.011%		4	
	919337	750	SOLAR DE RANDEZ ROSADO'18 750ml	L	$13.99	$7.36	$979.30	0.02%	182.76%	70	0.02%	182.76%	6	34
					$13.99	$7.36	$979.30	0.02%		70	0.016%		6	
	918985	750	CHAT VIGNELAURE ROSE'19/20 750ml	L	$24.99	$12.91	$949.62	0.02%	722.22%	38	0.01%	722.22%	3	35
					$24.99	$12.91	$949.62	0.02%		38	0.009%		3	
	417790	750	MARQUIS DE RISCAL ROSE'16/17 750ml	L	$9.99	$5.24	$949.05	0.02%	-19.30%	95	0.02%	-19.30%	8	36
					$9.99	$5.24	$949.05	0.02%		95	0.022%		8	
	906929	750	CANTELE NEGROAMARO ROSATO'19 750ml	L	$15.99	$8.12	$879.45	0.01%	16.67%	55	0.01%	9.38%	5	37
					$15.99	$8.12	$879.45	0.01%		55	0.013%		5	
	946773	750	MATTHIASSON ROSE'19/20 750ml	L	$19.99	$13.15	$859.57	0.01%	75.00%	43	0.01%	75.00%	4	38
					$19.99	$13.15	$859.57	0.01%		43	0.010%		4	
	900689	750	BOUCHARD VDP PINOT NOIR ROSE'18/19 750ml	L	$7.86	$3.92	$770.28	0.01%	-79.04%	98	0.02%	-73.17%	8	39
					$7.86	$3.92	$770.28	0.01%		98	0.023%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED	918992	750	BODINI ROSE OF MALBEC'18/19 750ml	L	$9.95	$5.01	$686.55	0.01%	-6.94%	69	0.02%	-6.94%	6	40
					$9.95	$5.01	$686.55	0.01%		69	0.016%		6	
	918083	750	LI VELI SUSUMANIELLO ROSÉ'19/20 750ml	L	$21.99	$11.33	$549.75	0.01%	525.00%	25	0.01%	525.00%	2	41
					$21.99	$11.33	$549.75	0.01%		25	0.006%		2	
	918991	750	BOYA ROSE OF PINOT NOIR'19/20 750ml	L	$10.95	$7.06	$438.00	0.01%	42.31%	40	0.01%	42.31%	3	42
					$10.95	$7.06	$438.00	0.01%		40	0.009%		3	
	949127	750	SCAIA ROSATO VENETO'20 750ml	L	$13.99	$7.17	$405.71	0.01%	-97.44%	29	0.01%	-97.44%	2	43
					$13.99	$7.17	$405.71	0.01%		29	0.007%		2	
	918623	750	CHENE BLEU ROSE'19 750ml	L	$38.28	$19.83	$382.80	0.01%	186.68%	10	0.00%	175.00%	1	44
					$38.28	$19.83	$382.80	0.01%		10	0.002%		1	
	955236	750	RUSTENBERG PETIT VERDOT ROSE'17/18 750ml	X	$11.99	$6.13	$359.70	0.01%	90.59%	30	0.01%	136.96%	3	45
					$11.99	$6.13	$359.70	0.01%		30	0.007%		3	
	918443	750	JOSEP FORASTER ROSAT'17/18 750ml	X	$14.99	$7.59	$344.77	0.01%	46.90%	23	0.01%	82.14%	2	46
					$14.99	$7.59	$344.77	0.01%		23	0.005%		2	
	947913	750	GAROFOLI ROSATO MARCHE KMRS'18 750ml	X	$14.99	$7.71	$344.77	0.01%	310.60%	23	0.01%	407.69%	2	47
					$14.99	$7.71	$344.77	0.01%		23	0.005%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
MPX ROSE WINE - IMPORTED	918620	750	COVELA ROSE'18 750ml	L	$14.99	$9.67	$299.80	0.00%	16.67%	20	0.00%	16.67%	2	48
					$14.99	$9.67	$299.80	0.00%		20	0.005%		2	
	919086	750	DOM MILLETT SANCERRE ROSÉ'18 750ml	L	$28.99	$15.02	$289.90	0.00%	25.00%	10	0.00%	25.00%	1	49
					$28.99	$15.02	$289.90	0.00%		10	0.002%		1	
	918441	750	VINA HERMOSA ROSE'17/18 750ml	X	$13.99	$7.06	$195.86	0.00%	122.80%	14	0.00%	173.17%	1	50
					$13.99	$7.06	$195.86	0.00%		14	0.003%		1	
	916275	750	ERCAVIO ROSATO'19 750ml	L	$8.49	$4.23	$144.33	0.00%	100.00%	17	0.00%	100.00%	1	51
					$8.49	$4.23	$144.33	0.00%		17	0.004%		1	
	918764	750	VILLA SANDI IL FRESCO ROSÉ NV 750ml	L	$11.99	$6.00	$143.88	0.00%	-82.73%	12	0.00%	-77.78%	1	52
					$11.99	$6.00	$143.88	0.00%		12	0.003%		1	
	918626	750	CHAT GASSIER LE PAS MOINE ROSE'18 750ml	L	$25.32	$13.06	$126.60	0.00%	250.00%	5	0.00%	250.00%	0	53
					$25.32	$13.06	$126.60	0.00%		5	0.001%		0	
	916241	750	LES ROCAILLES ROSE DE SAVOIE'19 750ml	X	$16.69	$8.50	$83.45	0.00%	17.28%	5	0.00%	30.00%	0	54
					$16.69	$8.50	$83.45	0.00%		5	0.001%		0	
	918543	750	LI VELI PRIMEROSE ROSATO'20 750ml	L	$13.99	$7.17	$41.97	0.00%	-98.96%	3	0.00%	-99.04%	0	55

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
MPX ROSE WINE - IMPORTED	**918543**				$13.99	$7.17	$41.97	0.00%		3	0.001%		0	
	Total						**$104,995.94**		**52.46%**	**6,955**		**34.42%**	**656**	

Class Summary

MPX	**Bottle Sales**	6,955	**Gross Sales**	$104,995.94	**Total Items in Class**	67
	% of Bottle Sales	0.20%	**% of Gross Sales**	0.26%	**Share/Item**	0.67

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PFD RED GENERIC - BURGUNDY														
	451310	**4000**	**CARLO ROSSI BURGUNDY 4000ml**	**D**	**$13.99**	**$7.21**	**$7,918.34**	**0.33%**	**-16.92%**	**566**	**0.41%**	**-16.92%**	**252**	**1**
					$13.99	$7.21	$7,918.34	0.33%		566	0.407%		252	
	467520	**5000**	**FRANZIA BURGUNDY - ARGENTINA 5000ml**	**1**	**$20.99**	**$10.94**	**$9,660.39**	**0.40%**	**-47.00%**	**461**	**0.33%**	**-52.05%**	**256**	**1**
					$20.99	$10.94	$9,660.39	0.40%		461	0.331%		256	
	495175	**5000**	**PETER VELLA BURGUNDY BOX 5000ml**	**1**	**$19.99**	**$10.41**	**$9,235.38**	**0.38%**	**-62.66%**	**462**	**0.33%**	**-68.26%**	**257**	**2**
					$19.99	$10.41	$9,235.38	0.38%		462	0.332%		257	
	441125	**5000**	**ALMADEN MTN BURGUNDY BOX 5000ml**	**D**	**$20.99**	**$10.94**	**$3,285.43**	**0.14%**	**-33.48%**	**157**	**0.11%**	**-33.48%**	**87**	**3**
					$20.99	$10.94	$3,285.43	0.14%		157	0.113%		87	
	Total						**$30,099.54**		**-46.70%**	**1,646**		**-50.43%**	**852**	

Class Summary

PFD	**Bottle Sales**	1,646	**Gross Sales**	$30,099.54	**Total Items in Class**	4
	% of Bottle Sales	0.05%	**% of Gross Sales**	0.07%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY														
	461262	1500	BOTA BRICK CABERNET SAUV 1500 ml	1	$8.99	$4.63	$15,840.38	0.04%	-57.12%	1,762	0.06%	-57.12%	294	1
					$8.99	$4.63	$15,840.38	0.04%		1,762	0.055%		294	
	443277	1500	BAREFOOT CELLARS SWEET RED 1500ml	1	$15.99	$8.36	$11,420.97	0.03%	-3.40%	721	0.02%	10.41%	120	2
					$15.99	$8.36	$11,420.97	0.03%		721	0.023%		120	
	469662	1500	GALLO FAMILY SWEET RED TWIN VALLE 1500ml	1	$12.99	$6.76	$5,092.08	0.01%	-31.96%	392	0.01%	-31.96%	65	3
					$12.99	$6.76	$5,092.08	0.01%		392	0.012%		65	
	445303	3000	BOTA BOX NIGHTHAWK BLACK RED 3000 ml	1	$18.99	$9.80	$59,406.57	0.14%	-26.99%	3,139	0.10%	-26.99%	1,046	1
					$18.99	$9.80	$59,406.57	0.14%		3,139	0.098%		1,046	
	444572	3000	BLACK BOX RED BLEND 3000 ml	1	$23.99	$12.61	$41,861.47	0.10%	-52.21%	1,757	0.05%	-60.18%	586	2
					$23.99	$12.61	$41,861.47	0.10%		1,757	0.055%		586	
	450123	3000	BIG HOUSE PROHIBITION RED 3000 ml	1	$22.99	$12.08	$14,368.02	0.04%	-45.98%	630	0.02%	-45.98%	210	3
					$22.99	$12.08	$14,368.02	0.04%		630	0.020%		210	
	449650	4000	CARLO ROSSI PAISANO 4000ml	1	$13.99	$7.21	$9,443.55	0.02%	-33.46%	693	0.02%	-33.46%	308	1
					$13.99	$7.21	$9,443.55	0.02%		693	0.022%		308	
	467800	5000	FRANZIA CHILLABLE RED HOUSE WI 5000ml	1	$14.99	$7.75	$61,001.24	0.15%	-33.33%	4,100	0.13%	-41.18%	2,278	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	467800				$14.99	$7.75	$61,001.24	0.15%		4,100	0.128%		2,278	
	467738	5000	FRANZIA DARK RED BLEND 5000ml	1	$18.99	$9.87	$36,726.21	0.09%	-28.79%	1,943	0.06%	-28.79%	1,079	2
					$18.99	$9.87	$36,726.21	0.09%		1,943	0.061%		1,079	
	814575	5000	PETER VELLA DELICIOUS RED BOX 5000ml	1	$15.99	$8.28	$36,369.46	0.09%	-22.17%	2,286	0.07%	-22.17%	1,270	3
					$15.99	$8.28	$36,369.46	0.09%		2,286	0.071%		1,270	
	467620	5000	FRANZIA CHIANTI - ARGENTINA 5000ml	D	$20.99	$10.94	$6,076.38	0.01%	-38.08%	294	0.01%	-38.08%	163	4
					$20.99	$10.94	$6,076.38	0.01%		294	0.009%		163	
	485490	750	MENAGE A TROIS RED 750ml	1	$9.99	$5.24	$72,799.95	0.18%	-22.37%	7,321	0.23%	-22.37%	610	1
					$9.99	$5.24	$72,799.95	0.18%		7,321	0.229%		610	
	441976	750	APOTHIC RED 750ml	1	$13.99	$7.37	$39,501.89	0.10%	-4.83%	2,891	0.09%	-4.83%	241	2
					$13.99	$7.37	$39,501.89	0.10%		2,891	0.090%		241	
	510482	750	STE CHAPELLE SOFT RED 750ml	1	$6.99	$3.64	$36,846.66	0.09%	-47.78%	5,294	0.17%	-65.21%	441	3
					$6.99	$3.64	$36,846.66	0.09%		5,294	0.166%		441	
	441978	750	APOTHIC INFERNO 750ml	1	$12.99	$6.83	$27,027.87	0.07%	-5.98%	2,105	0.07%	-5.98%	175	4
					$12.99	$6.83	$27,027.87	0.07%		2,105	0.066%		175	
	516720	750	AUSTIN HOPE TROUBLEMAKER RED 750ml	1	$14.95	$8.19	$21,856.90	0.05%	27.18%	1,462	0.05%	27.18%	122	5
					$14.95	$8.19	$21,856.90	0.05%		1,462	0.046%		122	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	456546	750	COCOBON RED WINE 750ml	1	$6.99	$3.64	$21,780.84	0.05%	-35.63%	3,116	0.10%	-35.63%	260	6
					$6.99	$3.64	$21,780.84	0.05%		3,116	0.097%		260	
	460450	750	CUPCAKE RED VELVET 750ml	1	$8.99	$4.70	$21,017.72	0.05%	-20.96%	2,356	0.07%	-20.96%	196	7
					$8.99	$4.70	$21,017.72	0.05%		2,356	0.074%		196	
	456498	750	CLINE CASHMERE 750ml	1	$12.95	$7.65	$17,192.65	0.04%	-12.52%	1,331	0.04%	-12.52%	111	8
					$12.95	$7.65	$17,192.65	0.04%		1,331	0.042%		111	
	443275	750	BAREFOOT CELLARS SWEET RED 750ml	1	$7.99	$4.17	$16,296.28	0.04%	-19.47%	2,080	0.07%	-19.47%	173	9
					$7.99	$4.17	$16,296.28	0.04%		2,080	0.065%		173	
	467063	750	14 HANDS HOT TO TROT RED BLEND 750ml	1	$12.99	$6.83	$15,783.52	0.04%	-24.22%	1,244	0.04%	-24.22%	104	10
					$12.99	$6.83	$15,783.52	0.04%		1,244	0.039%		104	
	441977	750	APOTHIC CRUSH RED BLEND 750ml	1	$13.99	$7.37	$13,053.12	0.03%	-24.66%	960	0.03%	-24.66%	80	11
					$13.99	$7.37	$13,053.12	0.03%		960	0.030%		80	
	458530	750	CONUNDRUM RED TABLE WINE 750ml	1	$25.99	$13.55	$12,513.66	0.03%	21.48%	486	0.02%	21.48%	41	12
					$25.99	$13.55	$12,513.66	0.03%		486	0.015%		41	
	515905	750	THREE THIEVES RED BLEND 750ml	1	$6.99	$3.64	$11,512.08	0.03%	101.98%	1,656	0.05%	101.98%	138	13
					$6.99	$3.64	$11,512.08	0.03%		1,656	0.052%		138	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	918557	750	OLD TOWN CELLARS MTN TWN RED 750ml	L	$19.99	$13.34	$11,314.34	0.03%	118.98%	566	0.02%	108.02%	47	14
					$19.99	$13.34	$11,314.34	0.03%		566	0.018%		47	
	473010	750	HAHN GSM RED BLEND 750ml	1	$14.95	$7.69	$10,016.65	0.02%	148.18%	679	0.02%	210.49%	57	15
					$14.95	$7.69	$10,016.65	0.02%		679	0.021%		57	
	506978	750	SEVEN DEADLY RED 750ml	1	$13.99	$7.36	$9,862.95	0.02%	7.72%	705	0.02%	7.72%	59	16
					$13.99	$7.36	$9,862.95	0.02%		705	0.022%		59	
	495000	750	PENDULUM RED 750ml	1	$17.99	$9.49	$9,273.30	0.02%	108.54%	522	0.02%	108.54%	44	17
					$17.99	$9.49	$9,273.30	0.02%		522	0.016%		44	
	920590	750	BOGLE PHANTOM RED BLEND 750ml	1	$18.95	$9.80	$9,133.90	0.02%	63.76%	482	0.02%	63.76%	40	20
					$18.95	$9.80	$9,133.90	0.02%		482	0.015%		40	
	499900	750	RHIANNON RED BLEND 750ml	1	$14.99	$6.09	$9,091.21	0.02%	-19.52%	611	0.02%	-30.26%	51	19
					$14.99	$6.09	$9,091.21	0.02%		611	0.019%		51	
	096008	750	APOTHIC DARK 750ml	1	$13.99	$7.37	$8,974.96	0.02%	-28.41%	664	0.02%	-28.41%	55	18
					$13.99	$7.37	$8,974.96	0.02%		664	0.021%		55	
	445022	750	BOGLE ESSENTIAL RED 750ml	1	$11.95	$6.05	$8,370.75	0.02%	126.02%	705	0.02%	201.78%	59	21
					$11.95	$6.05	$8,370.75	0.02%		705	0.022%		59	
	462102	750	DREAMING TREE CRUSH RED WINE 750ml	1	$15.99	$8.43	$7,474.80	0.02%	-67.68%	472	0.01%	-67.68%	39	22
					$15.99	$8.43	$7,474.80	0.02%		472	0.015%		39	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	482600	750	HOUSE RED WINE-RED BLEND 750ml	1	$13.99	$7.36	$6,295.50	0.02%	-36.81%	450	0.01%	-17.83%	38	23
					$13.99	$7.36	$6,295.50	0.02%		450	0.014%		38	
	460674	750	DARK HORSE RED BLEND WINE 750ml	1	$10.99	$5.77	$6,209.35	0.02%	-19.66%	565	0.02%	-19.66%	47	24
					$10.99	$5.77	$6,209.35	0.02%		565	0.018%		47	
	467300	750	FRANCIS COPPOLA ROSSO 750ml	1	$11.99	$6.12	$4,280.73	0.01%	-31.54%	375	0.01%	-31.54%	31	25
					$11.99	$6.12	$4,280.73	0.01%		375	0.012%		31	
	460439	750	CUPCAKE BLACK FOREST RED 750ml	1	$11.99	$6.30	$3,639.19	0.01%	-84.11%	317	0.01%	-88.09%	26	26
					$11.99	$6.30	$3,639.19	0.01%		317	0.010%		26	
	919100	750	COCOBON DARK RED BLEND 750ml	1	$9.99	$5.23	$3,486.51	0.01%	-83.31%	349	0.01%	-88.32%	29	27
					$9.99	$5.23	$3,486.51	0.01%		349	0.011%		29	
	475041	750	REX GOLIATH FREE RANGE RED 750ml	D	$9.49	$4.97	$3,425.89	0.01%	-49.08%	361	0.01%	-59.81%	30	28
					$9.49	$4.97	$3,425.89	0.01%		361	0.011%		30	
	901507	750	CASTLE CREEK OUTLAW RED 750ml	1	$14.95	$9.95	$3,408.60	0.01%	68.54%	228	0.01%	68.54%	19	29
					$14.95	$9.95	$3,408.60	0.01%		228	0.007%		19	
	441955	750	CANNONBALL ANGELS & COWBOYS RED 750ml	1	$24.98	$12.87	$3,222.42	0.01%	300.00%	129	0.00%	300.00%	11	32
					$24.98	$12.87	$3,222.42	0.01%		129	0.004%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	450130	750	BIG HOUSE PROHIBITION RED 750ml	1	$9.99	$5.23	$3,200.76	0.01%	-14.74%	324	0.01%	-14.74%	27	31
					$9.99	$5.23	$3,200.76	0.01%		324	0.010%		27	
	499470	750	RED TRUCK RED WINE 750ml	1	$13.99	$7.08	$3,163.67	0.01%	-24.25%	233	0.01%	-24.25%	19	30
					$13.99	$7.08	$3,163.67	0.01%		233	0.007%		19	
	289705	750	NAKED EARTH ROUGE ORGANIC 750ml	1	$23.99	$12.38	$3,142.68	0.01%	-59.47%	132	0.00%	-76.85%	11	33
					$23.99	$12.38	$3,142.68	0.01%		132	0.004%		11	
	918931	750	PREDATOR SIX SPOT RED 750ml	1	$16.99	$7.16	$3,109.17	0.01%	-20.58%	183	0.01%	-25.25%	15	34
					$16.99	$7.16	$3,109.17	0.01%		183	0.006%		15	
	467031	750	14 HANDS STAMPEDE RED 750ml	1	$12.99	$6.83	$3,065.64	0.01%	-43.24%	236	0.01%	-43.24%	20	35
					$12.99	$6.83	$3,065.64	0.01%		236	0.007%		20	
	481430	750	LOST ANGEL MISCHIEF RED 750ml	1	$11.99	$6.30	$2,841.63	0.01%	-15.36%	237	0.01%	-15.36%	20	36
					$11.99	$6.30	$2,841.63	0.01%		237	0.007%		20	
	919122	750	LEESE-FITCH RED BLEND 750ml	1	$13.99	$7.17	$2,567.24	0.01%	-40.99%	188	0.01%	-40.99%	16	37
					$13.99	$7.17	$2,567.24	0.01%		188	0.006%		16	
	460677	750	DARK HORSE DOUBLE DOWN RED BLEND 750ml	1	$10.99	$5.77	$2,505.72	0.01%	-41.02%	228	0.01%	-41.02%	19	38
					$10.99	$5.77	$2,505.72	0.01%		228	0.007%		19	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	916321	750	ATREA OLD SOUL RED'17/18 750ml	L	$19.99	$13.15	$2,418.79	0.01%	-16.86%	121	0.00%	-16.86%	10	39
					$19.99	$13.15	$2,418.79	0.01%		121	0.004%		10	
	918515	750	RED SCHOONER VOYAGE 7/8 750ml	L	$49.99	$26.30	$2,049.59	0.00%	216.67%	41	0.00%	216.67%	3	40
					$49.99	$26.30	$2,049.59	0.00%		41	0.001%		3	
	952719	750	IDLEWILD THE BIRD RED'19 750ml	L	$15.98	$10.44	$1,901.62	0.00%	74.67%	119	0.00%	74.67%	10	41
					$15.98	$10.44	$1,901.62	0.00%		119	0.004%		10	
	868080	750	APOTHIC BREW 750ml	X	$13.27	$7.90	$1,764.31	0.00%	100.00%	133	0.00%	100.00%	11	42
					$14.99	$7.90	$1,221.46	0.00%		86	0.003%		7	
					$11.55	$7.90	$542.85	0.00%		47	0.001%		4	
	464230	750	CLINE FARMHOUSE RED 750ml	1	$10.99	$5.56	$1,681.47	0.00%	212.79%	153	0.00%	247.58%	13	43
					$10.99	$5.56	$1,681.47	0.00%		153	0.005%		13	
	916601	750	WATERBROOK MELANGE RED'17/18 750ml	L	$12.99	$6.63	$1,610.76	0.00%	-32.16%	124	0.00%	-32.16%	10	44
					$12.99	$6.63	$1,610.76	0.00%		124	0.004%		10	
	917636	750	SHERMAN & HOOKER'S SHEBANG ! 750ml	L	$9.99	$6.41	$1,258.74	0.00%	-10.53%	126	0.00%	-10.53%	11	45
					$9.99	$6.41	$1,258.74	0.00%		126	0.004%		11	
	918628	750	JEFF COHN SMOKE & MIRROR RED'5/16 750ml	L	$19.99	$13.13	$1,239.38	0.00%	-49.63%	62	0.00%	-49.63%	5	46
					$19.99	$13.13	$1,239.38	0.00%		62	0.002%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PFP RED GENERIC - RED TABLE & PROPRIETARY	450771	750	CANOE RIDGE EXPEDITION RED 750ml	1	$16.99	$8.96	$968.43	0.00%	6.00%	57	0.00%	6.00%	5	47
					$16.99	$8.96	$968.43	0.00%		57	0.002%		5	
	913123	750	FESS PARKER FRONTIER RED 750ml	L	$11.47	$5.83	$906.13	0.00%	-20.91%	79	0.00%	-20.91%	7	48
					$11.47	$5.83	$906.13	0.00%		79	0.002%		7	
	921092	750	H3 RED BLEND 750ml	L	$16.99	$8.96	$900.47	0.00%	-45.16%	53	0.00%	-45.16%	4	49
					$16.99	$8.96	$900.47	0.00%		53	0.002%		4	
	490372	750	MUDDY BOOT RED BLEND 750ml	1	$12.99	$4.92	$831.36	0.00%	-52.53%	64	0.00%	-45.22%	5	50
					$12.99	$4.92	$831.36	0.00%		64	0.002%		5	
	920240	750	BRASSFIELD EST ERUPTION RED 750ml	L	$17.99	$9.30	$629.65	0.00%	-56.57%	35	0.00%	-56.57%	3	51
					$17.99	$9.30	$629.65	0.00%		35	0.001%		3	
	901518	750	CASTLE CREEK MONUMENT RED 750ml	1	$14.95	$9.95	$627.90	0.00%	-92.21%	42	0.00%	-92.21%	4	52
					$14.95	$9.95	$627.90	0.00%		42	0.001%		4	
	920325	750	DELILLE CELLARS D2'13/15 750ml	X	$37.66	$22.33	$560.01	0.00%	-48.66%	15	0.00%	-33.33%	1	53
					$42.55	$22.33	$297.85	0.00%		7	0.000%		1	
					$32.77	$22.33	$262.16	0.00%		8	0.000%		1	
	916545	750	THREE RIVERS COLUMBIA RED'15/16 750ml	L	$12.95	$6.81	$414.40	0.00%	-71.23%	32	0.00%	-71.23%	3	54
					$12.95	$6.81	$414.40	0.00%		32	0.001%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PFP RED GENERIC - RED TABLE & PROPRIETARY	**461420**	**750**	**DESERT WIND RUAH '14/15 750ml**	**L**	**$16.32**	**$8.29**	**$228.48**	**0.00%**	**61.58%**	**14**	**0.00%**	**60.00%**	**1**	**55**
					$16.32	$8.29	$228.48	0.00%		14	0.000%		1	
	921208	**750**	**PAX RED THE VICAR'15 750ml**	**X**	**$33.99**	**$22.49**	**$203.94**	**0.00%**	**-3.93%**	**6**	**0.00%**	**16.67%**	**1**	**56**
					$33.99	$22.49	$203.94	0.00%		6	0.000%		1	
	920182	**750**	**IRON GATE TEMPEST RED 750ml**	**L**	**$26.00**	**$17.37**	**$182.00**	**0.00%**	**-23.08%**	**7**	**0.00%**	**-23.08%**	**1**	**57**
					$26.00	$17.37	$182.00	0.00%		7	0.000%		1	
	918423	**750**	**INSTANT GRATIFICATION SEDUCTION R 750ml**	**S**	**$19.00**	**$14.01**	**$37.99**	**0.00%**	**-49.43%**	**2**	**0.00%**	**-37.50%**	**0**	**58**
					$21.00	$14.01	$21.00	0.00%		1	0.000%		0	
					$16.99	$14.01	$16.99	0.00%		1	0.000%		0	
	918529	**750**	**BACIO DIVINO PAZZO RED'13 750ml**	**X**	**$27.99**	**$18.49**	**$27.99**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**59**
					$27.99	$18.49	$27.99	0.00%		1	0.000%		0	
	918999	**750**	**WALKING DEAD BLOOD RED 750ml**	**D**	**$9.99**	**$5.23**	**$9.99**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**60**
					$9.99	$5.23	$9.99	0.00%		1	0.000%		0	
	Total						**$786,320.43**		**-24.49%**	**61,247**		**-29.36%**	**11,047**	

Class Summary

PFP	**Bottle Sales**	61,247	**Gross Sales**	$786,320.43	**Total Items in Class**	79
	% of Bottle Sales	1.80%	**% of Gross Sales**	1.93%	**Share/Item**	0.79

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET														
	443230	1000	BANDIT CABERNET SAUVIGNON TETRA 1000ml	1	$9.99	$5.24	$1,468.53	0.00%	-38.25%	147	0.00%	-38.25%	16	1
					$9.99	$5.24	$1,468.53	0.00%		147	0.002%		16	
	498110	1500	WOODBRIDGE CABERNET R MONDAVI 1500ml	1	$12.96	$6.74	$19,687.74	0.02%	-10.25%	1,525	0.02%	-10.25%	254	1
					$12.96	$6.74	$19,687.74	0.02%		1,525	0.023%		254	
	460353	1500	CORBETT CANYON CABERNET 1500ml	1	$6.99	$3.56	$14,439.48	0.01%	-7.02%	2,068	0.03%	-7.02%	345	2
					$6.99	$3.56	$14,439.48	0.01%		2,068	0.031%		345	
	486830	1500	CK MONDAVI CABERNET 1500ml	1	$13.99	$5.88	$10,310.63	0.01%	-1.39%	737	0.01%	-1.39%	123	3
					$13.99	$5.88	$10,310.63	0.01%		737	0.011%		123	
	410514	1500	FETZER CABERNET ANTHONYS HILL 1500ml	1	$12.95	$6.74	$6,397.30	0.01%	-47.71%	494	0.01%	-47.71%	82	4
					$12.95	$6.74	$6,397.30	0.01%		494	0.007%		82	
	429945	1500	YELLOW TAIL CABERNET 1500ml	1	$17.99	$9.42	$5,480.90	0.01%	-40.79%	310	0.00%	-48.20%	52	5
					$17.99	$9.42	$5,480.90	0.01%		310	0.005%		52	
	915272	1500	CAYMUS CABERNET SP SEL'16 1500 ml	L	$369.99	$196.28	$4,809.87	0.00%	100.00%	13	0.00%	100.00%	2	6
					$369.99	$196.28	$4,809.87	0.00%		13	0.000%		2	
	914257	1500	CAYMUS CABERNET NAPA'17 1500 ml	L	$158.99	$84.04	$4,133.74	0.00%	850.00%	26	0.00%	850.00%	4	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	914257				$158.99	$84.04	$4,133.74	0.00%		26	0.000%		4	
	402537	1500	BAREFOOT CELLARS CABERNET 1500ml	1	$15.99	$8.36	$3,913.74	0.00%	-32.15%	256	0.00%	-32.15%	43	8
					$15.99	$8.36	$3,913.74	0.00%		256	0.004%		43	
	513352	1500	SUTTER HOME CABERNET 1500ml	1	$12.99	$6.76	$3,773.37	0.00%	-34.62%	295	0.00%	-34.62%	49	9
					$12.99	$6.76	$3,773.37	0.00%		295	0.004%		49	
	422816	1500	RELAY CABERNET 1500ml	1	$10.95	$5.67	$3,744.90	0.00%	16183.33 %	342	0.01%	16183.33 %	57	10
					$10.95	$5.67	$3,744.90	0.00%		342	0.005%		57	
	913522	1500	SILVER OAK CABERNET AV'15/16 1500 ml	L	$192.28	$101.75	$3,461.04	0.00%	466.67%	18	0.00%	466.67%	3	11
					$192.28	$101.75	$3,461.04	0.00%		18	0.000%		3	
	468820	1500	GLEN ELLEN CABERNET SAUVIGNON RES 1500ml	1	$10.99	$5.69	$3,209.08	0.00%	-19.73%	292	0.00%	-19.73%	49	12
					$10.99	$5.69	$3,209.08	0.00%		292	0.004%		49	
	410970	1500	FOXHORN CABERNET 1500 ml	1	$10.99	$5.69	$2,549.68	0.00%	-79.03%	232	0.00%	-84.76%	39	13
					$10.99	$5.69	$2,549.68	0.00%		232	0.003%		39	
	470127	1500	GALLO FAMILY CABERNET TWIN VALLEY 1500ml	1	$12.99	$6.76	$2,260.26	0.00%	-27.35%	174	0.00%	-27.35%	29	14
					$12.99	$6.76	$2,260.26	0.00%		174	0.003%		29	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	911604	1500	SILVER OAK CABERNET NAPA'14/15 1500 ml	L	$285.34	$151.25	$1,997.38	0.00%	150.00%	7	0.00%	150.00%	1	15
					$285.34	$151.25	$1,997.38	0.00%		7	0.000%		1	
	469432	1500	COPPERIDGE CABERNET SAUVIGNON 1500ml	1	$12.49	$6.49	$1,561.25	0.00%	-47.64%	125	0.00%	-47.64%	21	16
					$12.49	$6.49	$1,561.25	0.00%		125	0.002%		21	
	917955	1500	FISHER UNITY CABERNET'16/17 1500 ml	L	$60.95	$40.34	$487.60	0.00%	-88.89%	8	0.00%	-88.89%	1	17
					$60.95	$40.34	$487.60	0.00%		8	0.000%		1	
	906439	1500	FISHER CAB COACH INSIGNIA'13 1500 ml	L	$172.19	$115.00	$344.38	0.00%	100.00%	2	0.00%	100.00%	0	18
					$172.19	$115.00	$344.38	0.00%		2	0.000%		0	
	402913	3000	BLACK BOX CABERNET 3000ml	1	$23.99	$12.61	$73,197.65	0.07%	-29.15%	3,067	0.05%	-29.15%	1,022	1
					$23.99	$12.61	$73,197.65	0.07%		3,067	0.046%		1,022	
	461264	3000	BOTA BOX CABERNET SAUVIGNON 3000ml	1	$21.99	$11.39	$44,591.52	0.04%	-22.67%	2,039	0.03%	-18.60%	680	2
					$21.99	$11.39	$44,591.52	0.04%		2,039	0.031%		680	
	412840	3000	HOUSE WINE CABERNET SAUVIGNON 3000 ml	1	$19.99	$10.41	$21,053.48	0.02%	-42.39%	1,052	0.02%	-42.39%	351	3
					$19.99	$10.41	$21,053.48	0.02%		1,052	0.016%		351	
	450121	3000	BIG HOUSE CABERNET 3000ml	1	$19.99	$10.48	$17,775.32	0.02%	-50.17%	896	0.01%	-50.17%	299	4

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	450121				$19.99	$10.48	$17,775.32	0.02%		896	0.013%		299	
	443267	3000	BAREFOOT CABERNET BOX 3000ml	D	$16.99	$8.88	$3,058.20	0.00%	-84.72%	180	0.00%	-84.72%	60	5
					$16.99	$8.88	$3,058.20	0.00%		180	0.003%		60	
	918017	3000	DUCKHORN CABERNET NAPA'16/17 3000 ml	L	$297.00	$156.14	$1,188.00	0.00%	100.00%	4	0.00%	100.00%	1	6
					$297.00	$156.14	$1,188.00	0.00%		4	0.000%		1	
	477675	375	J LOHR CABERNET SEVEN OAKS'17/18 375 ml	L	$10.06	$5.11	$4,084.36	0.00%	-15.24%	406	0.01%	-15.24%	17	1
					$10.06	$5.11	$4,084.36	0.00%		406	0.006%		17	
	917723	375	PRIDE MTN CABERNET'17 375 ml	L	$36.99	$19.50	$1,183.68	0.00%	100.00%	32	0.00%	100.00%	1	2
					$36.99	$19.50	$1,183.68	0.00%		32	0.000%		1	
	975515	375	FROG'S LEAP CABERNET'17/18 375 ml	L	$29.99	$15.78	$509.83	0.00%	100.00%	17	0.00%	100.00%	1	3
					$29.99	$15.78	$509.83	0.00%		17	0.000%		1	
	918644	375	RIDGE CABERNET ESTATE'18 375 ml	U	$37.00	$19.44	$74.00	0.00%	100.00%	2	0.00%	100.00%	0	4
					$37.00	$19.44	$74.00	0.00%		2	0.000%		0	
	518328	500	VENDANGE CABERNET SAUVIGNON 500ml	1	$2.98	$1.51	$14,948.10	0.01%	-3.53%	5,013	0.08%	-3.53%	279	1
					$2.98	$1.51	$14,948.10	0.01%		5,013	0.075%		279	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	467603	5000	FRANZIA CABERNET SAUVIGNON BOX 5000ml	1	$18.99	$9.87	$54,848.67	0.05%	-27.51%	2,897	0.04%	-27.51%	1,609	1
					$18.99	$9.87	$54,848.67	0.05%		2,897	0.044%		1,609	
	440980	5000	ALMADEN CABERNET BOX 5000ml	1	$20.99	$10.94	$28,126.60	0.03%	-20.77%	1,340	0.02%	-20.77%	744	2
					$20.99	$10.94	$28,126.60	0.03%		1,340	0.020%		744	
	495195	5000	PETER VELLA CABERNET 5000ml	1	$20.99	$10.94	$18,785.45	0.02%	-36.85%	907	0.01%	-36.85%	504	3
					$20.99	$10.94	$18,785.45	0.02%		907	0.014%		504	
	491040	750	OBSIDIAN RIDGE CABERNET 750ml	1	$27.99	$14.07	$71,096.52	0.07%	73.58%	2,556	0.04%	73.58%	213	1
					$27.99	$14.07	$71,096.52	0.07%		2,556	0.038%		213	
	477510	750	J LOHR CABERNET SEVEN OAKS 750ml	1	$15.95	$9.67	$66,477.85	0.06%	2.74%	4,175	0.06%	2.74%	348	2
					$15.95	$9.67	$66,477.85	0.06%		4,175	0.063%		348	
	467278	750	FRANCIS COPPOLA CLARET 750ml	1	$16.95	$9.26	$59,826.90	0.06%	2.31%	3,542	0.05%	2.31%	295	3
					$16.95	$9.26	$59,826.90	0.06%		3,542	0.053%		295	
	478100	750	JORDAN CABERNET ALEXANDER'16 750ml	L	$57.95	$30.56	$47,171.30	0.04%	15.31%	814	0.01%	15.31%	68	4
					$57.95	$30.56	$47,171.30	0.04%		814	0.012%		68	
	515873	750	NOBLE VINES 337 CABERNET SAUVIGNON 750ml	1	$10.99	$5.77	$46,226.63	0.04%	28.61%	4,229	0.06%	28.61%	352	5
					$10.99	$5.77	$46,226.63	0.04%		4,229	0.064%		352	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	919869	750	JUSTIN CABERNET SAUVIGNON 750ml	1	$27.95	$16.03	$45,893.90	0.04%	30.50%	1,642	0.02%	22.97%	137	6
					$27.95	$16.03	$45,893.90	0.04%		1,642	0.025%		137	
	460938	750	DECOY CABERNET SAUVIGNON 750ml	1	$24.99	$10.37	$44,183.97	0.04%	72.80%	1,775	0.03%	72.80%	148	7
					$24.99	$10.37	$44,183.97	0.04%		1,775	0.027%		148	
	478120	750	JOSH CELLARS CABERNET 750ml	1	$14.99	$7.89	$41,892.53	0.04%	53.27%	2,831	0.04%	53.27%	236	8
					$14.99	$7.89	$41,892.53	0.04%		2,831	0.043%		236	
	912944	750	SILVER OAK CABERNET AV'15/16 750ml	L	$83.25	$44.00	$39,210.75	0.04%	140.41%	471	0.01%	140.41%	39	9
					$83.25	$44.00	$39,210.75	0.04%		471	0.007%		39	
	467058	750	14 HANDS CABERNET 750ml	1	$10.99	$5.77	$36,132.82	0.03%	-18.65%	3,310	0.05%	-18.65%	276	10
					$10.99	$5.77	$36,132.82	0.03%		3,310	0.050%		276	
	456580	750	COLUMBIA CREST CABERNET GR EST 750ml	1	$9.98	$5.23	$33,511.36	0.03%	-48.30%	3,362	0.05%	-48.30%	280	11
					$9.98	$5.23	$33,511.36	0.03%		3,362	0.051%		280	
	448800	750	CHARLES KRUG CABERNET 750ml	1	$31.99	$14.07	$30,774.38	0.03%	73.99%	962	0.01%	73.99%	80	12
					$31.99	$14.07	$30,774.38	0.03%		962	0.014%		80	
	502200	750	RUTHERFORD RANCH CABERNET NAPA 750ml	1	$26.99	$15.67	$30,029.84	0.03%	-67.58%	1,120	0.02%	-74.07%	93	13
					$26.99	$15.67	$30,029.84	0.03%		1,120	0.017%		93	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	506470	750	SEBASTIANI CABERNET 750ml	1	$14.99	$7.90	$29,530.30	0.03%	1.25%	1,970	0.03%	1.25%	164	14
					$14.99	$7.90	$29,530.30	0.03%		1,970	0.030%		164	
	916702	750	CAYMUS CABERNET NAPA'18/19 750ml	L	$74.99	$39.62	$28,496.20	0.03%	333.96%	380	0.01%	333.96%	32	15
					$74.99	$39.62	$28,496.20	0.03%		380	0.006%		32	
	456616	750	H3 CABERNET SAUVIGNON 750ml	1	$13.99	$7.37	$26,441.25	0.02%	-37.52%	1,899	0.03%	-37.52%	158	16
					$13.99	$7.37	$26,441.25	0.02%		1,899	0.029%		158	
	499200	750	RODNEY STRONG CABERNET 750ml	1	$20.95	$8.74	$23,828.00	0.02%	27.92%	1,160	0.02%	27.92%	97	17
					$20.95	$8.74	$23,828.00	0.02%		1,160	0.017%		97	
	448100	750	CLOS DU BOIS CABERNET 750ml	1	$11.99	$6.30	$23,794.23	0.02%	-24.24%	1,989	0.03%	-24.24%	166	18
					$11.99	$6.30	$23,794.23	0.02%		1,989	0.030%		166	
	947517	750	DAOU CABERNET PASO ROBLES 750ml	1	$22.99	$13.01	$23,243.90	0.02%	37.11%	1,010	0.02%	47.37%	84	19
					$22.99	$13.01	$23,243.90	0.02%		1,010	0.015%		84	
	467810	750	MICHAEL DAVID FREAKSHOW CAB 750ml	1	$19.95	$10.32	$21,984.45	0.02%	-0.49%	1,111	0.02%	-6.04%	93	20
					$19.95	$10.32	$21,984.45	0.02%		1,111	0.017%		93	
	475024	750	HONIG CABERNET SAUVIGNON 750ml	1	$45.99	$24.20	$21,417.33	0.02%	32.25%	467	0.01%	17.87%	39	21
					$45.99	$24.20	$21,417.33	0.02%		467	0.007%		39	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	955139	750	BONANZA CABERNET SAUVIGNON 750ml	1	$21.99	$13.02	$20,508.69	0.02%	103.94%	931	0.01%	79.46%	78	22
					$21.99	$13.02	$20,508.69	0.02%		931	0.014%		78	
	480100	750	LEESE-FITCH CABERNET 750ml	1	$11.99	$5.04	$19,148.03	0.02%	6.27%	1,597	0.02%	-1.33%	133	23
					$11.99	$5.04	$19,148.03	0.02%		1,597	0.024%		133	
	918499	750	BROWNE FAMILY CABERNET 750ml	1	$29.99	$15.87	$18,383.87	0.02%	101.43%	613	0.01%	101.43%	51	24
					$29.99	$15.87	$18,383.87	0.02%		613	0.009%		51	
	482610	750	STEAK HOUSE CABERNET SAUVIGNON 750ml	1	$9.99	$5.23	$17,842.14	0.02%	-8.82%	1,786	0.03%	-8.82%	149	25
					$9.99	$5.23	$17,842.14	0.02%		1,786	0.027%		149	
	918397	750	FRANK FAMILY CABERNET'18 750ml	L	$54.99	$28.98	$17,651.79	0.02%	36.20%	321	0.00%	36.20%	27	26
					$54.99	$28.98	$17,651.79	0.02%		321	0.005%		27	
	915783	750	FISHER UNITY CABERNET'17/18 750ml	L	$29.95	$19.82	$16,622.25	0.02%	29.61%	555	0.01%	29.61%	46	27
					$29.95	$19.82	$16,622.25	0.02%		555	0.008%		46	
	515901	750	THREE THIEVES CAB SAUVIGNON 750ml	1	$6.99	$3.64	$16,564.41	0.02%	333.33%	2,371	0.04%	333.33%	198	28
					$6.99	$3.64	$16,564.41	0.02%		2,371	0.036%		198	
	910529	750	CAYMUS CABERNET SP SLCT'15/16 750ml	L	$171.99	$91.14	$16,511.04	0.02%	541.67%	96	0.00%	541.67%	8	29

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	910529				$171.99	$91.14	$16,511.04	0.02%		96	0.001%		8	
	516936	750	TWISTED CEDAR CABERNET SAUVIGNON 750ml	1	$11.95	$6.63	$16,391.55	0.02%	26.76%	1,377	0.02%	26.76%	115	30
					$11.95	$6.63	$16,391.55	0.02%		1,377	0.021%		115	
	912654	750	ALEXANDER VV CABERNET'18 750ml	L	$24.99	$13.01	$16,218.51	0.02%	23.92%	649	0.01%	23.92%	54	31
					$24.99	$13.01	$16,218.51	0.02%		649	0.010%		54	
	516732	750	TRUE MYTH CABERNET 750ml	1	$20.99	$9.18	$16,183.29	0.02%	19.87%	771	0.01%	19.87%	64	32
					$20.99	$9.18	$16,183.29	0.02%		771	0.012%		64	
	913550	750	STAGS LEAP WC CAB ARTEMIS'17/18 750ml	L	$76.99	$40.87	$16,090.91	0.02%	100.00%	209	0.00%	100.00%	17	33
					$76.99	$40.87	$16,090.91	0.02%		209	0.003%		17	
	508100	750	SMOKING LOON CABERNET 750ml	1	$7.95	$3.97	$15,989.40	0.01%	-26.45%	2,012	0.03%	-26.45%	168	34
					$7.95	$3.97	$15,989.40	0.01%		2,012	0.030%		168	
	510557	750	CHAT ST MICHELLE CABERNET INDIAN W 750ml	1	$19.99	$10.56	$15,660.59	0.01%	8.67%	797	0.01%	8.67%	66	35
					$19.99	$10.56	$15,660.59	0.01%		797	0.012%		66	
	474525	750	HESS CABERNET SAUVIGNON SELECT 750ml	1	$17.95	$10.34	$15,544.70	0.01%	5.63%	866	0.01%	5.63%	72	36
					$17.95	$10.34	$15,544.70	0.01%		866	0.013%		72	
	498044	750	R MONDAVI CAB BRBN BRL AGE PRVT SE 750ml	1	$14.99	$7.89	$14,840.10	0.01%	8.48%	990	0.01%	1.25%	83	37

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	498044				$14.99	$7.89	$14,840.10	0.01%		990	0.015%		83	
	462508	750	DUCKHORN CABERNET NAPA 750ml	1	$64.99	$34.28	$14,622.75	0.01%	100.00%	225	0.00%	100.00%	19	39
					$64.99	$34.28	$14,622.75	0.01%		225	0.003%		19	
	467272	750	FRANCIS COPPOLA CABERNET 750ml	1	$18.95	$9.80	$14,402.75	0.01%	-56.50%	777	0.01%	-61.09%	65	38
					$18.95	$9.80	$14,402.75	0.01%		777	0.012%		65	
	914316	750	CHAT MONTELENA CAB NAPA'17/18 750ml	L	$72.24	$38.17	$14,231.28	0.01%	174.77%	197	0.00%	137.84%	16	40
					$72.24	$38.17	$14,231.28	0.01%		197	0.003%		16	
	511030	750	STAGS LW CABERNET'16/17 750ml	L	$58.99	$31.30	$13,626.69	0.01%	632.50%	231	0.00%	632.50%	19	41
					$58.99	$31.30	$13,626.69	0.01%		231	0.003%		19	
	445073	750	BOGLE CABERNET SAUVIGNON 750ml	1	$11.95	$6.05	$12,767.90	0.01%	145.23%	1,082	0.02%	227.43%	90	42
					$11.95	$6.05	$12,767.90	0.01%		1,082	0.016%		90	
	495810	750	PHELPS CABERNET NAPA'18 750ml	L	$75.99	$40.03	$12,386.37	0.01%	67.40%	163	0.00%	56.38%	14	43
					$75.99	$40.03	$12,386.37	0.01%		163	0.002%		14	
	913843	750	GROTH CABERNET NAPA'15/16 750ml	L	$71.99	$38.01	$12,310.29	0.01%	117.61%	171	0.00%	133.78%	14	44
					$71.99	$38.01	$12,310.29	0.01%		171	0.003%		14	
	510605	750	CHAT ST MICHELLE CABERNET 750ml	1	$17.99	$9.49	$11,988.76	0.01%	-3.81%	680	0.01%	-3.81%	57	45
					$17.99	$9.49	$11,988.76	0.01%		680	0.010%		57	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	445800	750	BERINGER CAB KNIGHTS VLY'17/18 750ml	L	$29.99	$15.87	$11,876.04	0.01%	62.39%	396	0.01%	62.39%	33	46
					$29.99	$15.87	$11,876.04	0.01%		396	0.006%		33	
	908322	750	PARALLEL CABERNET NAPA'17/18 750ml	L	$89.99	$60.13	$11,698.70	0.01%	-29.17%	130	0.00%	-29.17%	11	47
					$89.99	$60.13	$11,698.70	0.01%		130	0.002%		11	
	484705	750	LOUIS MARTINI CABERNET SONOMA 750ml	1	$18.99	$10.02	$11,440.80	0.01%	-5.97%	616	0.01%	-5.97%	51	48
					$18.99	$10.02	$11,440.80	0.01%		616	0.009%		51	
	479300	750	KENDALL JACKSON CABERNET VINTNER 750ml	1	$22.99	$12.15	$11,161.42	0.01%	0.68%	490	0.01%	0.68%	41	49
					$22.99	$12.15	$11,161.42	0.01%		490	0.007%		41	
	498027	750	R MONDAVI CABERNET PRVT SEL 750ml	1	$12.99	$6.83	$10,839.48	0.01%	-17.51%	848	0.01%	-17.51%	71	50
					$12.99	$6.83	$10,839.48	0.01%		848	0.013%		71	
	506987	750	SEVEN FALLS CABERNET SAUVIGNON 750ml	1	$14.99	$7.90	$10,582.94	0.01%	32.37%	706	0.01%	32.37%	59	52
					$14.99	$7.90	$10,582.94	0.01%		706	0.011%		59	
	486300	750	MIRASSOU CABERNET 750ml	1	$7.99	$4.17	$10,490.87	0.01%	-50.16%	1,313	0.02%	-50.16%	109	53
					$7.99	$4.17	$10,490.87	0.01%		1,313	0.020%		109	
	516737	750	PARDUCCI TRUE GRIT CAB SAV'15/16 750ml	1	$14.95	$7.88	$10,465.00	0.01%	-0.92%	700	0.01%	-0.92%	58	54
					$14.95	$7.88	$10,465.00	0.01%		700	0.011%		58	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	460672	750	DARK HORSE CABERNET SAUVIGNON 750ml	1	$10.99	$5.77	$10,434.33	0.01%	-22.15%	963	0.01%	-22.15%	80	51
					$10.99	$5.77	$10,434.33	0.01%		963	0.014%		80	
	452500	750	LIBERTY SCHOOL CABERNET 750ml	1	$17.95	$9.29	$10,052.00	0.01%	-19.74%	560	0.01%	-19.74%	47	55
					$17.95	$9.29	$10,052.00	0.01%		560	0.008%		47	
	952462	750	ROUND POND KITH & KIN CAB'17/18 750ml	L	$41.89	$22.00	$10,011.71	0.01%	81.38%	239	0.00%	81.38%	20	56
					$41.89	$22.00	$10,011.71	0.01%		239	0.004%		20	
	917395	750	SILVER OAK CABERNET NAPA'14/15 750ml	L	$140.09	$74.25	$9,806.30	0.01%	25.76%	70	0.00%	25.76%	6	58
					$140.09	$74.25	$9,806.30	0.01%		70	0.001%		6	
	511580	750	STERLING CABERNET VINTNERS COLLEC 750ml	1	$13.99	$7.36	$9,723.20	0.01%	-2.94%	704	0.01%	-2.94%	59	57
					$13.99	$7.36	$9,723.20	0.01%		704	0.011%		59	
	909135	750	ROTH CABERNET SAUVIGNON'17/18 750ml	L	$14.99	$7.89	$9,608.59	0.01%	-3.80%	641	0.01%	-3.80%	53	60
					$14.99	$7.89	$9,608.59	0.01%		641	0.010%		53	
	914856	750	MCMANIS CABERNET 750ml	1	$7.99	$4.17	$9,428.20	0.01%	-71.49%	1,180	0.02%	-71.49%	98	62
					$7.99	$4.17	$9,428.20	0.01%		1,180	0.018%		98	
	447200	750	BV CABERNET NAPA 750ml	1	$29.99	$15.87	$9,385.82	0.01%	40.93%	322	0.00%	40.93%	27	59

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	447200				$29.99	$15.87	$9,385.82	0.01%		322	0.005%		27	
	478060	750	JOEL GOTT CABERNET 815 750ml	1	$18.99	$10.03	$9,247.23	0.01%	77.28%	505	0.01%	77.28%	42	61
					$18.99	$10.03	$9,247.23	0.01%		505	0.008%		42	
	513350	750	SUTTER HOME CAB SAUVIGNON 750ml	1	$5.99	$3.11	$9,176.68	0.01%	-14.65%	1,532	0.02%	-14.65%	128	63
					$5.99	$3.11	$9,176.68	0.01%		1,532	0.023%		128	
	456565	750	TWO VINES CABERNET 750ml	1	$6.99	$3.64	$8,982.15	0.01%	-32.99%	1,285	0.02%	-32.99%	107	64
					$6.99	$3.64	$8,982.15	0.01%		1,285	0.019%		107	
	918428	750	HEITZ CABERNET NAPA'14/15 750ml	L	$60.00	$31.65	$8,820.00	0.01%	107.70%	147	0.00%	129.51%	12	66
					$60.00	$31.65	$8,820.00	0.01%		147	0.002%		12	
	451750	750	CARNIVOR CABERNET SAUVIGNON 750ml	1	$12.99	$6.83	$8,682.69	0.01%	-34.17%	691	0.01%	-34.17%	58	65
					$12.99	$6.83	$8,682.69	0.01%		691	0.010%		58	
	460440	750	CUPCAKE CABERNET 750ml	1	$9.99	$5.23	$8,590.63	0.01%	-31.41%	873	0.01%	-31.41%	73	67
					$9.99	$5.23	$8,590.63	0.01%		873	0.013%		73	
	492700	750	PARDUCCI CABERNET SAUVIGNON 750ml	1	$13.99	$7.37	$8,575.87	0.01%	-18.01%	613	0.01%	-18.01%	51	68
					$13.99	$7.37	$8,575.87	0.01%		613	0.009%		51	
	473000	750	HAHN CABERNET SAUVIGNON 750ml	1	$14.95	$7.69	$8,312.20	0.01%	173.95%	556	0.01%	242.72%	46	69

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	473000				$14.95	$7.69	$8,312.20	0.01%		556	0.008%		46	
	914897	750	HUNEEUS FAUST CAB'17/18 750ml	L	$59.96	$31.61	$8,214.52	0.01%	34.74%	137	0.00%	34.74%	11	70
					$59.96	$31.61	$8,214.52	0.01%		137	0.002%		11	
	442386	750	AUSTIN HOPE CABERNET'18/19 750ml	L	$56.90	$30.00	$8,193.60	0.01%	43.46%	144	0.00%	30.53%	12	71
					$56.90	$30.00	$8,193.60	0.01%		144	0.002%		12	
	507600	750	SILVERADO CAB NAPA'16/17 750ml	L	$43.49	$22.86	$8,132.63	0.01%	8.39%	187	0.00%	8.29%	16	72
					$43.49	$22.86	$8,132.63	0.01%		187	0.003%		16	
	520100	750	WENTE CABERNET SAUVIGNON 750ml	1	$14.99	$6.09	$7,974.68	0.01%	0.38%	532	0.01%	0.38%	44	73
					$14.99	$6.09	$7,974.68	0.01%		532	0.008%		44	
	464685	750	BONTERRA CABERNET 750ml	1	$16.95	$8.94	$7,813.95	0.01%	14.78%	461	0.01%	14.78%	38	74
					$16.95	$8.94	$7,813.95	0.01%		461	0.007%		38	
	468840	750	GLEN ELLEN CABERNET SAUVIGNON RES 750ml	1	$4.99	$2.57	$7,691.86	0.01%	-13.75%	1,546	0.02%	-13.75%	129	75
					$4.99	$2.57	$7,691.86	0.01%		1,546	0.023%		129	
	975317	750	MT VEEDER CABERNET'16/17 750ml	L	$44.99	$23.53	$7,513.33	0.01%	225.64%	167	0.00%	225.64%	14	76
					$44.99	$23.53	$7,513.33	0.01%		167	0.003%		14	
	498930	750	RAVENSWOOD CABERNET VB 750ml	1	$11.49	$6.03	$7,399.56	0.01%	-20.74%	644	0.01%	-20.74%	54	77

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	498930				$11.49	$6.03	$7,399.56	0.01%		644	0.010%		54	
	916261	750	RAMEY CABERNET NAPA'15 750ml	L	$64.68	$34.13	$7,373.52	0.01%	-11.91%	114	0.00%	-18.31%	10	78
					$64.68	$34.13	$7,373.52	0.01%		114	0.002%		10	
	975514	750	FROG'S LEAP CABERNET'17/18 750ml	L	$59.98	$31.64	$7,257.58	0.01%	320.00%	121	0.00%	320.00%	10	79
					$59.98	$31.64	$7,257.58	0.01%		121	0.002%		10	
	477801	750	J LOHR CABERNET SAUV HILLTOP 750ml	1	$30.95	$15.96	$7,242.30	0.01%	343.17%	234	0.00%	373.79%	20	80
					$30.95	$15.96	$7,242.30	0.01%		234	0.004%		20	
	458400	750	CONCANNON CABERNET SV 750ml	1	$6.99	$3.64	$7,087.86	0.01%	-48.75%	1,014	0.02%	-48.75%	85	82
					$6.99	$3.64	$7,087.86	0.01%		1,014	0.015%		85	
	485512	750	MENAGE A TROIS DECADENCE CABERNET 750ml	1	$13.99	$7.37	$6,883.38	0.01%	-4.17%	510	0.01%	-4.17%	43	81
					$13.99	$7.37	$6,883.38	0.01%		510	0.008%		43	
	515856	750	LINE 39 CABERNET SAUVIGNON 750ml	1	$11.99	$5.97	$6,846.38	0.01%	152.11%	586	0.01%	202.58%	49	83
					$11.99	$5.97	$6,846.38	0.01%		586	0.009%		49	
	402536	750	BAREFOOT CELLARS CABERNET 750ml	1	$7.99	$4.17	$6,665.81	0.01%	-15.48%	843	0.01%	-15.48%	70	84
					$7.99	$4.17	$6,665.81	0.01%		843	0.013%		70	
	445270	750	BORNE OF FIRE CABERNET SAUVIGNON 750ml	1	$21.99	$11.62	$6,575.01	0.01%	-11.81%	299	0.00%	-11.81%	25	86

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	445270				$21.99	$11.62	$6,575.01	0.01%		299	0.004%		25	
	508165	750	SMITH & HOOK CAB SAUV'18 750ml	L	$19.95	$10.34	$6,463.80	0.01%	12.45%	324	0.00%	12.45%	27	87
					$19.95	$10.34	$6,463.80	0.01%		324	0.005%		27	
	444105	750	BERINGER CABERNET FOUNDERS 750ml	1	$11.99	$6.30	$6,390.97	0.01%	-32.03%	551	0.01%	-32.03%	46	85
					$11.99	$6.30	$6,390.97	0.01%		551	0.008%		46	
	496602	750	PREDATOR CABERNET SAUVIGNON 750ml	1	$16.99	$8.76	$6,371.25	0.01%	-22.12%	375	0.01%	-22.12%	31	88
					$16.99	$8.76	$6,371.25	0.01%		375	0.006%		31	
	460388	750	CROW CANYON CABERNET'17/18 750ml	L	$4.32	$2.03	$6,281.28	0.01%	-26.31%	1,454	0.02%	-26.31%	121	89
					$4.32	$2.03	$6,281.28	0.01%		1,454	0.022%		121	
	901492	750	CASTLE CREEK CABERNET 750ml	1	$15.95	$10.62	$5,965.30	0.01%	42.06%	374	0.01%	42.06%	31	90
					$15.95	$10.62	$5,965.30	0.01%		374	0.006%		31	
	463350	750	ESTANCIA CABERNET 750ml	1	$15.99	$8.43	$5,740.41	0.01%	-3.09%	359	0.01%	-3.09%	30	91
					$15.99	$8.43	$5,740.41	0.01%		359	0.005%		30	
	915614	750	HALL CABERNET NAPA'17 750ml	L	$46.95	$24.71	$5,680.95	0.01%	662.77%	121	0.00%	744.00%	10	92
					$46.95	$24.71	$5,680.95	0.01%		121	0.002%		10	
	917274	750	FRANCIS COPPOLA CAB DIR CUT'15/16 750ml	1	$26.99	$12.48	$5,182.08	0.00%	278.33%	192	0.00%	278.33%	16	93

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	917274				$26.99	$12.48	$5,182.08	0.00%		192	0.003%		16	
	498105	750	WOODBRIDGE CABERNET R MONDAVI 750ml	1	$8.99	$4.70	$5,115.31	0.00%	-33.42%	569	0.01%	-33.42%	47	94
					$8.99	$4.70	$5,115.31	0.00%		569	0.009%		47	
	506207	750	SEAN MINOR 4 BEARS CABERNET 750ml	1	$16.99	$8.77	$5,012.05	0.00%	-11.20%	295	0.00%	-11.20%	25	95
					$16.99	$8.77	$5,012.05	0.00%		295	0.004%		25	
	916638	750	DARIOUSH CABERNET NAPA'17/18 750ml	L	$106.50	$56.22	$4,899.00	0.00%	52.90%	46	0.00%	35.71%	4	96
					$106.50	$56.22	$4,899.00	0.00%		46	0.001%		4	
	496300	750	PINE RIDGE CABERNET NAPA'17/18 750ml	L	$50.99	$26.78	$4,895.04	0.00%	316.67%	96	0.00%	316.67%	8	97
					$50.99	$26.78	$4,895.04	0.00%		96	0.001%		8	
	450200	750	CAKEBREAD CABERNET NAPA'18 750ml	L	$84.95	$44.91	$4,842.15	0.00%	79.41%	57	0.00%	79.41%	5	98
					$84.95	$44.91	$4,842.15	0.00%		57	0.001%		5	
	462767	750	EARTHQUAKE CABERNET'16/17 750ml	L	$23.95	$12.40	$4,837.90	0.00%	133.07%	202	0.00%	133.07%	17	99
					$23.95	$12.40	$4,837.90	0.00%		202	0.003%		17	
	974084	750	ST SUPERY CABERNET NAPA'16/17 750ml	L	$34.95	$18.32	$4,823.10	0.00%	82.69%	138	0.00%	82.69%	12	100
					$34.95	$18.32	$4,823.10	0.00%		138	0.002%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	485986	750	MILBRANDT FAMILY CABERNET 750 750ml	1	$13.74	$7.00	$4,795.26	0.00%	238.72%	349	0.01%	333.33%	29	101
					$13.74	$7.00	$4,795.26	0.00%		349	0.005%		29	
	482000	750	SPOTTSWOODE CAB LYNDHRST'17 750ml	L	$70.43	$47.00	$4,789.24	0.00%	-17.24%	68	0.00%	-17.24%	6	102
					$70.43	$47.00	$4,789.24	0.00%		68	0.001%		6	
	917657	750	ABEJA CABERNET SAUVIGNON'16/17 750ml	L	$62.67	$33.00	$4,700.25	0.00%	-41.94%	75	0.00%	-41.94%	6	103
					$62.67	$33.00	$4,700.25	0.00%		75	0.001%		6	
	915894	750	BUCKLIN CABERNET OLD HILL'18 750ml	L	$36.99	$24.54	$4,697.73	0.00%	103.85%	127	0.00%	103.85%	11	104
					$36.99	$24.54	$4,697.73	0.00%		127	0.002%		11	
	498005	750	R MONDAVI CABERNET NAPA'15/16 750ml	L	$44.99	$23.55	$4,588.98	0.00%	7.62%	102	0.00%	7.62%	9	105
					$44.99	$23.55	$4,588.98	0.00%		102	0.002%		9	
	917505	750	PRIDE MTN CABERNET'17 750ml	L	$73.99	$39.08	$4,587.38	0.00%	80.00%	62	0.00%	80.00%	5	106
					$73.99	$39.08	$4,587.38	0.00%		62	0.001%		5	
	919011	750	POE ULTRAVIOLET CABERNET'18/19 750ml	L	$12.99	$8.44	$4,390.62	0.00%	-21.68%	338	0.01%	-21.68%	28	107
					$12.99	$8.44	$4,390.62	0.00%		338	0.005%		28	
	916604	750	PAUL HOBBS CABERNET NAPA'16 750ml	L	$132.99	$70.46	$4,388.67	0.00%	81.82%	33	0.00%	81.82%	3	108
					$132.99	$70.46	$4,388.67	0.00%		33	0.000%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	917693	750	LEONETTI CELLAR CABERNET'17/18 750ml	L	$99.99	$66.72	$4,299.57	0.00%	164.71%	43	0.00%	164.71%	4	109
					$99.99	$66.72	$4,299.57	0.00%		43	0.001%		4	
	905253	750	OPUS ONE '17 750ml	A	$329.99	$175.10	$4,289.87	0.00%	244.65%	13	0.00%	244.44%	1	110
					$329.99	$175.10	$4,289.87	0.00%		13	0.000%		1	
	472605	750	GEYSER PEAK CABERNET SAUVIGNON 750ml	1	$13.99	$7.15	$4,252.96	0.00%	294.17%	304	0.00%	507.86%	25	111
					$13.99	$7.15	$4,252.96	0.00%		304	0.005%		25	
	450769	750	CANOE RIDGE EXPEDITION CABERNET 750ml	1	$16.99	$8.96	$4,196.53	0.00%	111.01%	247	0.00%	111.01%	21	112
					$16.99	$8.96	$4,196.53	0.00%		247	0.004%		21	
	516400	750	TREFETHEN CABERNET EST'17/18 750ml	L	$55.54	$29.28	$4,165.50	0.00%	100.00%	75	0.00%	100.00%	6	114
					$55.54	$29.28	$4,165.50	0.00%		75	0.001%		6	
	442410	750	AVALON CABERNET SAUVIGNON NAPA 750ml	1	$19.95	$10.30	$4,079.55	0.00%	-31.97%	209	0.00%	-31.97%	17	113
					$19.95	$10.30	$4,079.55	0.00%		209	0.003%		17	
	486825	750	CK MONDAVI CABERNET 750ml	1	$7.99	$2.39	$3,795.25	0.00%	7.30%	475	0.01%	7.30%	40	115
					$7.99	$2.39	$3,795.25	0.00%		475	0.007%		40	
	917690	750	VOLUNTEER CABERNET NAPA'17/18 750ml	L	$24.99	$16.26	$3,723.51	0.00%	-13.02%	149	0.00%	-13.02%	12	116
					$24.99	$16.26	$3,723.51	0.00%		149	0.002%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	441991	750	AQUINAS CABERNET SAUVIGNON 750ml	1	$19.95	$8.75	$3,670.80	0.00%	-11.95%	184	0.00%	-11.95%	15	117
					$19.95	$8.75	$3,670.80	0.00%		184	0.003%		15	
	464475	750	FERRARI-CARANO CABERNET'15/16 750ml	L	$34.99	$18.32	$3,638.96	0.00%	12.78%	104	0.00%	7.37%	9	118
					$34.99	$18.32	$3,638.96	0.00%		104	0.002%		9	
	507560	750	SKETCHBOOK CABERNET SAUVIGNON 750ml	1	$13.99	$7.36	$3,595.43	0.00%	-20.90%	257	0.00%	-20.90%	21	120
					$13.99	$7.36	$3,595.43	0.00%		257	0.004%		21	
	908207	750	OBERON CAB SAUV NAPA'17/18 750ml	L	$24.33	$12.65	$3,552.18	0.00%	-56.60%	146	0.00%	-56.60%	12	121
					$24.33	$12.65	$3,552.18	0.00%		146	0.002%		12	
	904186	750	HONIG CAB BARTOLUCCI'14/15 750ml	L	$94.99	$50.18	$3,514.63	0.00%	-58.99%	37	0.00%	-60.71%	3	122
					$94.99	$50.18	$3,514.63	0.00%		37	0.001%		3	
	447005	750	BV CABERNET COASTAL ESTATE 750ml	1	$12.99	$6.83	$3,461.16	0.00%	-41.55%	280	0.00%	-41.55%	23	119
					$12.99	$6.83	$3,461.16	0.00%		280	0.004%		23	
	478705	750	KENWOOD CABERNET SAUVIGNON SONOMA 750ml	1	$17.99	$9.49	$3,454.08	0.00%	-88.53%	192	0.00%	-91.71%	16	123
					$17.99	$9.49	$3,454.08	0.00%		192	0.003%		16	
	953045	750	BREA CABERNET SAUVIGNON'18 750ml	L	$19.99	$13.15	$3,418.29	0.00%	-34.33%	171	0.00%	-34.33%	14	124

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	953045				$19.99	$13.15	$3,418.29	0.00%		171	0.003%		14	
	948295	750	DOUBLE CYN HORSE HEAVEN HILLS CA 750ml	1	$19.99	$10.37	$3,398.30	0.00%	234.02%	170	0.00%	271.15%	14	125
					$19.99	$10.37	$3,398.30	0.00%		170	0.003%		14	
	949506	750	LAUREL GLEN CAB SONOMA'15 750ml	L	$72.81	$48.50	$3,349.26	0.00%	-15.13%	46	0.00%	-25.58%	4	126
					$72.81	$48.50	$3,349.26	0.00%		46	0.001%		4	
	914837	750	ALTAMURA CABERNET NAPA'15 750ml	L	$110.99	$74.22	$3,329.70	0.00%	140.91%	30	0.00%	140.91%	3	127
					$110.99	$74.22	$3,329.70	0.00%		30	0.000%		3	
	975984	750	FREY CABERNET ORGANIC'18/19 750ml	L	$18.28	$9.44	$3,326.96	0.00%	-13.83%	182	0.00%	-22.18%	15	128
					$18.28	$9.44	$3,326.96	0.00%		182	0.003%		15	
	909479	750	SALVESTRIN CULT CABERNET'16/17 750ml	L	$14.99	$9.79	$3,297.80	0.00%	143.62%	220	0.00%	143.62%	18	129
					$14.99	$9.79	$3,297.80	0.00%		220	0.003%		18	
	403718	750	BERINGER CABERNET SAUVIGNON 750ml	1	$7.99	$4.17	$3,227.96	0.00%	-27.10%	404	0.01%	-27.10%	34	130
					$7.99	$4.17	$3,227.96	0.00%		404	0.006%		34	
	917921	750	SHAFER CABERNET SLD 1.5 '16/17 750ml	L	$103.90	$55.00	$3,220.90	0.00%	87.50%	31	0.00%	87.50%	3	131
					$103.90	$55.00	$3,220.90	0.00%		31	0.000%		3	
	500920	750	ROBERT HALL CABERNET PASO ROBLES 750ml	1	$17.99	$7.54	$3,220.21	0.00%	-27.17%	179	0.00%	-15.03%	15	132

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	500920				$17.99	$7.54	$3,220.21	0.00%		179	0.003%		15	
	913888	750	STAGLIN SALUS CABERNET'16/17 750ml	L	$94.64	$63.25	$3,123.12	0.00%	27.78%	33	0.00%	27.78%	3	133
					$94.64	$63.25	$3,123.12	0.00%		33	0.000%		3	
	538000	750	ZD CABERNET NAPA'17 750ml	L	$75.99	$40.12	$3,115.59	0.00%	50.46%	41	0.00%	50.00%	3	134
					$75.99	$40.12	$3,115.59	0.00%		41	0.001%		3	
	914555	750	PHELPS INSIGNIA'15/16 750ml	L	$282.99	$150.18	$3,112.89	0.00%	118.18%	11	0.00%	118.18%	1	135
					$282.99	$150.18	$3,112.89	0.00%		11	0.000%		1	
	917609	750	LEWIS CABERNET NAPA'18 750ml	L	$106.66	$56.42	$3,093.14	0.00%	163.64%	29	0.00%	163.64%	2	136
					$106.66	$56.42	$3,093.14	0.00%		29	0.000%		2	
	913503	750	WHITEHALL LANE CABERNET'17/18 750ml	L	$47.95	$25.24	$3,068.80	0.00%	275.00%	64	0.00%	275.00%	5	137
					$47.95	$25.24	$3,068.80	0.00%		64	0.001%		5	
	911658	750	HARLAN ESTATE'16 750ml	A	$1504.65	$800.00	$3,009.30	0.00%	100.00%	2	0.00%	100.00%	0	138
					$1,504.65	$800.00	$3,009.30	0.00%		2	0.000%		0	
	485500	750	STARMONT CABERNET'16/17 750ml	L	$24.99	$13.03	$2,998.80	0.00%	-1.45%	120	0.00%	18.27%	10	139
					$24.99	$13.03	$2,998.80	0.00%		120	0.002%		10	
	907619	750	JOHNDROW CABERNET NAPA'17 750ml	L	$33.99	$17.81	$2,889.15	0.00%	-6.93%	85	0.00%	-6.93%	7	140
					$33.99	$17.81	$2,889.15	0.00%		85	0.001%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	913636	750	CANYON OAKS CABERNET'17/18 750ml	L	$4.50	$2.13	$2,799.00	0.00%	-10.50%	622	0.01%	-10.50%	52	141
					$4.50	$2.13	$2,799.00	0.00%		622	0.009%		52	
	975204	750	SHAFER CABERNET HILLSIDE'16 750ml	A	$309.32	$164.17	$2,783.88	0.00%	0.00%	9	0.00%	0.00%	1	142
					$309.32	$164.17	$2,783.88	0.00%		9	0.000%		1	
	452241	750	CASTLE ROCK CABERNET CLMBIA VLY 750ml	1	$12.99	$4.51	$2,740.89	0.00%	-19.54%	211	0.00%	-25.73%	18	143
					$12.99	$4.51	$2,740.89	0.00%		211	0.003%		18	
	913809	750	TURNBULL CABERNET NAPA'17/18 750ml	L	$55.99	$29.50	$2,631.53	0.00%	119.80%	47	0.00%	120.00%	4	144
					$55.99	$29.50	$2,631.53	0.00%		47	0.001%		4	
	513070	750	SUBSOIL CABERNET SAUVIGNON 750ml	1	$14.99	$7.05	$2,578.28	0.00%	-4.55%	172	0.00%	-4.55%	14	145
					$14.99	$7.05	$2,578.28	0.00%		172	0.003%		14	
	918042	750	PRIEST RANCH CABERNET NAPA'16/18 750ml	L	$42.50	$28.25	$2,550.00	0.00%	-40.00%	60	0.00%	-40.00%	5	146
					$42.50	$28.25	$2,550.00	0.00%		60	0.001%		5	
	498966	750	RAVAGE CABERNET SAUVIGNON 750ml	1	$9.99	$5.23	$2,517.48	0.00%	-42.23%	252	0.00%	-42.23%	21	147
					$9.99	$5.23	$2,517.48	0.00%		252	0.004%		21	
	917232	750	WATERBROOK CABERNET RES'13/14 750ml	L	$19.99	$10.35	$2,398.80	0.00%	-56.12%	120	0.00%	-56.12%	10	148
					$19.99	$10.35	$2,398.80	0.00%		120	0.002%		10	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	920898	750	WATERBROOK CABERNET SAUV'17/18 750ml	L	$12.99	$6.63	$2,364.18	0.00%	18.42%	182	0.00%	18.42%	15	149
					$12.99	$6.63	$2,364.18	0.00%		182	0.003%		15	
	915042	750	FISHER CAB COACH INSIG'16 750ml	L	$89.95	$60.00	$2,338.70	0.00%	77.03%	26	0.00%	70.00%	2	150
					$89.95	$60.00	$2,338.70	0.00%		26	0.000%		2	
	909679	750	ROMBAUER CABERNET SAUV'17/18 750ml	L	$70.31	$36.87	$2,249.92	0.00%	26.67%	32	0.00%	26.67%	3	151
					$70.31	$36.87	$2,249.92	0.00%		32	0.000%		3	
	515885	750	TISDALE VINEYARDS CABERNET 750ml	1	$6.99	$3.64	$2,229.81	0.00%	-23.57%	319	0.00%	-23.57%	27	152
					$6.99	$3.64	$2,229.81	0.00%		319	0.005%		27	
	500212	750	RIDGE CABERNET ESTATE'18 750ml	L	$68.95	$36.29	$2,206.40	0.00%	-52.94%	32	0.00%	-52.94%	3	153
					$68.95	$36.29	$2,206.40	0.00%		32	0.000%		3	
	952463	750	ROUND POND ESTATE CABERNET'17/18 750ml	L	$78.39	$41.33	$2,116.53	0.00%	0.00%	27	0.00%	0.00%	2	154
					$78.39	$41.33	$2,116.53	0.00%		27	0.000%		2	
	516800	750	TURNING LEAF CABERNET RESERVE 750ml	1	$9.99	$5.24	$2,107.89	0.00%	-43.41%	211	0.00%	-43.41%	18	155
					$9.99	$5.24	$2,107.89	0.00%		211	0.003%		18	
	913415	750	JUDD'S HILL CABERNET'16/17 750ml	L	$34.99	$23.21	$2,099.40	0.00%	-11.43%	60	0.00%	-11.43%	5	156

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	913415				$34.99	$23.21	$2,099.40	0.00%		60	0.001%		5	
	917899	750	CLIFF LEDE CAB SAUV SLD'16/17 750ml	L	$73.85	$39.00	$2,067.80	0.00%	344.44%	28	0.00%	344.44%	2	157
					$73.85	$39.00	$2,067.80	0.00%		28	0.000%		2	
	460480	750	CUTTINGS CABERNET NAPA'16/17 750ml	L	$49.99	$26.01	$2,049.59	0.00%	470.00%	41	0.00%	470.00%	3	158
					$49.99	$26.01	$2,049.59	0.00%		41	0.001%		3	
	917296	750	CHAT MONTELENA CAB ESTATE'16 750ml	L	$168.64	$89.33	$2,023.68	0.00%	28.57%	12	0.00%	28.57%	1	159
					$168.64	$89.33	$2,023.68	0.00%		12	0.000%		1	
	413090	750	REX GOLIATH CABERNET 750ml	1	$9.49	$4.97	$2,011.88	0.00%	-72.30%	212	0.00%	-78.14%	18	160
					$9.49	$4.97	$2,011.88	0.00%		212	0.003%		18	
	913081	750	CHAPPELLET MTN CUVEE'17/18 750ml	L	$41.26	$21.67	$1,980.48	0.00%	-97.96%	48	0.00%	-97.96%	4	162
					$41.26	$21.67	$1,980.48	0.00%		48	0.001%		4	
	491270	750	PAUL DOLAN CABERNET 750ml	1	$19.95	$10.53	$1,955.10	0.00%	95.77%	98	0.00%	95.77%	8	163
					$19.95	$10.53	$1,955.10	0.00%		98	0.001%		8	
	482620	750	MAIN STREET WINERY CABERNET SA 750ml	1	$11.99	$6.30	$1,894.57	0.00%	-52.18%	167	0.00%	-52.18%	14	161
					$11.99	$6.30	$1,894.57	0.00%		167	0.003%		14	
	912681	750	SPOTTSWOODE CABERNET EST'17 750ml	L	$186.77	$125.00	$1,867.70	0.00%	-42.86%	10	0.00%	-42.86%	1	164

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	912681				$186.77	$125.00	$1,867.70	0.00%		10	0.000%		1	
	918432	750	LAIL BLUEPRINT CABERNET'17/18 750ml	L	$66.50	$44.26	$1,862.00	0.00%	-29.18%	28	0.00%	-29.60%	2	165
					$66.50	$44.26	$1,862.00	0.00%		28	0.000%		2	
	949931	750	CANVASBACK CAB SAUV WASH '14/15 750ml	L	$36.99	$19.41	$1,849.50	0.00%	114.29%	50	0.00%	114.29%	4	166
					$36.99	$19.41	$1,849.50	0.00%		50	0.001%		4	
	915468	750	HEITZ CABERNET MARTHA'S'06 750ml	X	$181.99	$96.46	$1,819.90	0.00%	100.00%	10	0.00%	100.00%	1	168
					$181.99	$96.46	$1,819.90	0.00%		10	0.000%		1	
	473075	750	HARLOW RIDGE CABERNET 750ml	1	$12.99	$6.52	$1,784.58	0.00%	-27.58%	142	0.00%	-27.58%	12	167
					$12.99	$6.52	$1,784.58	0.00%		142	0.002%		12	
	918090	750	BISHOP'S PEAK CAB PASO ROBL'16/17 750ml	L	$20.99	$10.88	$1,763.16	0.00%	83.33%	84	0.00%	83.33%	7	169
					$20.99	$10.88	$1,763.16	0.00%		84	0.001%		7	
	912604	750	HEITZ CABERNET TRAILSIDE'13/14 750ml	L	$125.00	$66.14	$1,750.00	0.00%	379.40%	14	0.00%	400.00%	1	170
					$125.00	$66.14	$1,750.00	0.00%		14	0.000%		1	
	915814	750	ROY ESTATE PROPR RED 2014 750ml	L	$174.35	$116.67	$1,743.50	0.00%	100.00%	10	0.00%	100.00%	1	171
					$174.35	$116.67	$1,743.50	0.00%		10	0.000%		1	
	918987	750	HAYFORK CABERNET NAPA '14 750ml	L	$86.95	$45.90	$1,739.00	0.00%	100.00%	20	0.00%	100.00%	2	172
					$86.95	$45.90	$1,739.00	0.00%		20	0.000%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	474985	750	HOGUE CABERNET SAUVIGNON 750ml	1	$11.49	$6.03	$1,734.99	0.00%	-82.18%	151	0.00%	-86.83%	13	173
					$11.49	$6.03	$1,734.99	0.00%		151	0.002%		13	
	499250	750	REDWOOD CREEK CABERNET 750ml	1	$9.99	$5.24	$1,708.29	0.00%	-36.14%	171	0.00%	-36.14%	14	174
					$9.99	$5.24	$1,708.29	0.00%		171	0.003%		14	
	915777	750	FOXGLOVE CABERNET PASO R'17/18 750ml	L	$15.99	$8.22	$1,662.96	0.00%	-8.59%	104	0.00%	-8.59%	9	175
					$15.99	$8.22	$1,662.96	0.00%		104	0.002%		9	
	499000	750	RAYMOND CABERNET RES'17/18 750ml	L	$44.37	$23.33	$1,641.69	0.00%	104.76%	37	0.00%	104.76%	3	176
					$44.37	$23.33	$1,641.69	0.00%		37	0.001%		3	
	447930	750	CLOS DU BOIS CAB RESERVE'14/15 750ml	L	$20.41	$10.78	$1,632.80	0.00%	41.44%	80	0.00%	45.45%	7	177
					$20.41	$10.78	$1,632.80	0.00%		80	0.001%		7	
	464700	750	FETZER CABERNET 750ml	1	$9.95	$5.21	$1,601.95	0.00%	-39.27%	161	0.00%	-39.27%	13	178
					$9.95	$5.21	$1,601.95	0.00%		161	0.002%		13	
	949212	750	MATTHIASSON CAB SAUV'17 750ml	L	$49.99	$33.28	$1,599.68	0.00%	29.17%	32	0.00%	29.17%	3	179
					$49.99	$33.28	$1,599.68	0.00%		32	0.000%		3	
	464000	750	FAR NIENTE CABERNET NAPA'17 750ml	L	$145.00	$76.86	$1,595.00	0.00%	-90.00%	11	0.00%	-90.00%	1	180
					$145.00	$76.86	$1,595.00	0.00%		11	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	911261	750	CHAPPELLET SIGNATURE CAB'17/18 750ml	L	$77.77	$41.08	$1,555.40	0.00%	500.00%	20	0.00%	500.00%	2	181
					$77.77	$41.08	$1,555.40	0.00%		20	0.000%		2	
	913064	750	HESS CABERNET ALLOMI'18 750ml	L	$32.95	$17.26	$1,548.65	0.00%	-97.28%	47	0.00%	-97.28%	4	182
					$32.95	$17.26	$1,548.65	0.00%		47	0.001%		4	
	919107	750	DUNN CABERNET NAPA'16/17 750ml	L	$88.93	$59.42	$1,511.81	0.00%	100.00%	17	0.00%	100.00%	1	183
					$88.93	$59.42	$1,511.81	0.00%		17	0.000%		1	
	507500	750	SILVER RIDGE CABERNET 750ml	1	$13.99	$7.04	$1,454.96	0.00%	-25.89%	104	0.00%	-25.89%	9	184
					$13.99	$7.04	$1,454.96	0.00%		104	0.002%		9	
	520085	750	WENTE CABERNET SAUV CHARLE WETMORE 750ml	1	$26.99	$14.05	$1,322.51	0.00%	89.40%	49	0.00%	97.30%	4	185
					$26.99	$14.05	$1,322.51	0.00%		49	0.001%		4	
	913992	750	FLORA SPRINGS CAB NAPA'16/17 750ml	L	$39.99	$21.00	$1,279.68	0.00%	300.00%	32	0.00%	300.00%	3	186
					$39.99	$21.00	$1,279.68	0.00%		32	0.000%		3	
	914050	750	L'ECOLE 41 CABERNET'16 750ml	L	$30.89	$16.17	$1,235.60	0.00%	178.64%	40	0.00%	186.49%	3	187
					$30.89	$16.17	$1,235.60	0.00%		40	0.001%		3	
	950816	750	POWERS SHERIDAN VINEYARD CAB SAUV 750ml	X	$26.63	$15.74	$1,227.08	0.00%	160.18%	44	0.00%	261.11%	4	188
					$30.09	$15.74	$902.70	0.00%		30	0.000%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	950816				$23.17	$15.74	$324.38	0.00%		14	0.000%		1	
	471780	750	GRGICH HILLS CABERNET'15/16 750ml	L	$69.97	$36.94	$1,189.49	0.00%	281.82%	17	0.00%	281.82%	1	189
					$69.97	$36.94	$1,189.49	0.00%		17	0.000%		1	
	444590	750	BLACKSTONE CABERNET 750ml	1	$11.49	$6.03	$1,171.98	0.00%	12.17%	102	0.00%	12.17%	9	190
					$11.49	$6.03	$1,171.98	0.00%		102	0.002%		9	
	491114	750	ORIN SWIFT CAB MERCURY HD'17 750ml	L	$129.99	$68.99	$1,169.91	0.00%	187.50%	9	0.00%	187.50%	1	191
					$129.99	$68.99	$1,169.91	0.00%		9	0.000%		1	
	915959	750	LEWELLING CABERNET NAPA '14 750ml	L	$82.94	$43.77	$1,161.16	0.00%	-20.00%	14	0.00%	-20.00%	1	192
					$82.94	$43.77	$1,161.16	0.00%		14	0.000%		1	
	515776	750	THE SHOW CABERNET SAUVIGNON 750ml	1	$13.99	$7.37	$1,147.18	0.00%	128.13%	82	0.00%	128.13%	7	193
					$13.99	$7.37	$1,147.18	0.00%		82	0.001%		7	
	472115	750	GUENOC CABERNET CA'17/18 750ml	L	$9.09	$4.76	$1,136.25	0.00%	-36.04%	125	0.00%	-36.04%	10	194
					$9.09	$4.76	$1,136.25	0.00%		125	0.002%		10	
	485459	750	MERCER CABERNET SAUVIGNON 750ml	X	$17.70	$10.36	$1,055.48	0.00%	401.02%	59	0.00%	630.77%	5	195
					$19.99	$10.36	$639.68	0.00%		32	0.000%		3	
					$15.40	$10.36	$415.80	0.00%		27	0.000%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	900946	750	MAURITSON CABERNET ROCKPILE'16/18 750ml	1	$52.49	$27.50	$1,049.80	0.00%	-17.97%	20	0.00%	-25.00%	2	196
					$52.49	$27.50	$1,049.80	0.00%		20	0.000%		2	
	915038	750	FISHER CABERNET LAMB'12 750ml	L	$129.95	$86.85	$1,039.60	0.00%	200.00%	8	0.00%	200.00%	1	197
					$129.95	$86.85	$1,039.60	0.00%		8	0.000%		1	
	902718	750	BANSHEE CABERNET PASO ROBLES 750ml	L	$22.95	$12.13	$1,032.75	0.00%	100.00%	45	0.00%	100.00%	4	198
					$22.95	$12.13	$1,032.75	0.00%		45	0.001%		4	
	918813	750	TAMARACK CABERNET SAUV'14/15 750ml	L	$34.75	$18.15	$938.25	0.00%	-18.00%	27	0.00%	-18.00%	2	199
					$34.75	$18.15	$938.25	0.00%		27	0.000%		2	
	916480	750	CYCLES GLADIATOR CABERNET'17/18 750ml	L	$9.99	$5.06	$929.07	0.00%	-14.43%	93	0.00%	2.35%	8	200
					$9.99	$5.06	$929.07	0.00%		93	0.001%		8	
	507996	750	SIMPLE LIFE CABERNET SAUV 750ml	1	$13.99	$7.19	$923.34	0.00%	1151.28%	66	0.00%	1360.00%	6	201
					$13.99	$7.19	$923.34	0.00%		66	0.001%		6	
	913597	750	HERON CABERNET'16/17 750ml	L	$15.99	$8.24	$911.43	0.00%	783.33%	57	0.00%	783.33%	5	202
					$15.99	$8.24	$911.43	0.00%		57	0.001%		5	
	507951	750	SIMI CABERNET LANDSLIDE'14/15 750ml	L	$34.99	$18.11	$909.74	0.00%	32.00%	26	0.00%	32.00%	2	203
					$34.99	$18.11	$909.74	0.00%		26	0.000%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	916209	750	HEITZ CABERNET MARTHA'S'04 750ml	X	$181.50	$96.27	$907.50	0.00%	600.19%	5	0.00%	600.00%	0	204
					$181.50	$96.27	$907.50	0.00%		5	0.000%		0	
	916759	750	FREEMARK ABBEY CAB NAPA'15/16 750ml	L	$56.69	$30.00	$907.04	0.00%	519.14%	16	0.00%	533.33%	1	205
					$56.69	$30.00	$907.04	0.00%		16	0.000%		1	
	456477	750	CLIFF LEDE POETRY'17 750ml	L	$295.48	$156.75	$886.44	0.00%	100.00%	3	0.00%	100.00%	0	206
					$295.48	$156.75	$886.44	0.00%		3	0.000%		0	
	955314	750	DUMOL CABERNET NAPA'16/17 750ml	L	$98.41	$52.00	$885.69	0.00%	-85.12%	9	0.00%	-85.71%	1	207
					$98.41	$52.00	$885.69	0.00%		9	0.000%		1	
	447805	750	BV CABERNET RUTHERFORD 750ml	L	$36.88	$19.54	$885.12	0.00%	-2.14%	24	0.00%	-23.08%	2	208
					$36.88	$19.54	$885.12	0.00%		24	0.000%		2	
	915644	750	WILD HORSE CABERNET PASO R'16/17 750ml	X	$17.19	$9.71	$845.18	0.00%	-59.55%	53	0.00%	-45.83%	4	209
					$14.18	$9.71	$439.58	0.00%		31	0.000%		3	
					$18.41	$9.71	$386.61	0.00%		21	0.000%		2	
					$18.99	$9.71	$18.99	0.00%		1	0.000%		0	
	912574	750	QUILCEDA CRK CABERNET'17 750ml	L	$206.95	$109.70	$827.80	0.00%	-50.00%	4	0.00%	-50.00%	0	210
					$206.95	$109.70	$827.80	0.00%		4	0.000%		0	
	914549	750	INGLENOOK CABERNET '15 750ml	L	$84.65	$44.58	$761.85	0.00%	100.00%	9	0.00%	100.00%	1	211

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	914549				$84.65	$44.58	$761.85	0.00%		9	0.000%		1	
	917843	750	ANTICA CABERNET NAPA'16/17 750ml	L	$68.99	$36.55	$758.89	0.00%	14.29%	11	0.00%	14.29%	1	212
					$68.99	$36.55	$758.89	0.00%		11	0.000%		1	
	914959	750	VINE CLIFF CAB OAKVILLE'12/13 750ml	X	$84.32	$62.50	$749.51	0.00%	380.50%	9	0.00%	500.00%	1	213
					$74.99	$62.50	$374.95	0.00%		5	0.000%		0	
					$93.64	$62.50	$374.56	0.00%		4	0.000%		0	
	916246	750	LEWIS CABERNET RESERVE'17/18 750ml	L	$184.11	$97.67	$736.44	0.00%	100.00%	4	0.00%	100.00%	0	214
					$184.11	$97.67	$736.44	0.00%		4	0.000%		0	
	909691	750	KATHRYN HALL CAB SAUV'16/17 750ml	L	$184.03	$97.50	$736.12	0.00%	-77.81%	4	0.00%	-78.95%	0	215
					$184.03	$97.50	$736.12	0.00%		4	0.000%		0	
	477520	750	J LOHR CYPRESS CABERNET 750ml	D	$10.58	$5.95	$711.98	0.00%	-34.11%	66	0.00%	-6.77%	6	216
					$11.95	$5.95	$454.10	0.00%		38	0.001%		3	
					$9.21	$5.95	$257.88	0.00%		28	0.000%		2	
	915665	750	SELBY CABERNET SONOMA'14/17 750ml	X	$22.49	$16.49	$704.69	0.00%	369.95%	31	0.00%	487.50%	3	217
					$24.99	$16.49	$424.83	0.00%		17	0.000%		1	
					$19.99	$16.49	$279.86	0.00%		14	0.000%		1	
	975657	750	HEDGES RED MOUNTAIN'15/16 750ml	X	$29.27	$15.30	$702.48	0.00%	555.56%	24	0.00%	555.56%	2	218
					$29.27	$15.30	$702.48	0.00%		24	0.000%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	918094	750	GROTH CABERNET RESERVE'15 750ml	L	$138.99	$73.58	$694.95	0.00%	600.00%	5	0.00%	600.00%	0	219
					$138.99	$73.58	$694.95	0.00%		5	0.000%		0	
	918178	750	OTIS KENYON CAB WALLA WALLA'12/13 750ml	X	$28.99	$21.05	$667.78	0.00%	33.47%	22	0.00%	64.29%	2	223
					$25.99	$21.05	$347.88	0.00%		12	0.000%		1	
					$31.99	$21.05	$319.90	0.00%		10	0.000%		1	
	914006	750	FISHER CAMERON RED'14 750ml	L	$59.95	$39.87	$659.45	0.00%	100.00%	11	0.00%	100.00%	1	220
					$59.95	$39.87	$659.45	0.00%		11	0.000%		1	
	485630	750	MERIDIAN CABERNET 750ml	D	$11.50	$6.83	$647.21	0.00%	104.61%	59	0.00%	185.29%	5	221
					$10.01	$6.83	$400.40	0.00%		40	0.001%		3	
					$12.99	$6.83	$246.81	0.00%		19	0.000%		2	
	468100	750	FRANCISCAN CABERNET'17/18 750ml	L	$19.70	$10.24	$640.48	0.00%	-99.24%	33	0.00%	-99.21%	3	222
					$19.39	$10.24	$620.48	0.00%		32	0.000%		3	
					$20.00	$10.24	$20.00	0.00%		1	0.000%		0	
	474535	750	HEWITT CABERNET RUTHERFORD'14/16 750ml	L	$122.99	$65.27	$614.95	0.00%	200.00%	5	0.00%	200.00%	0	224
					$122.99	$65.27	$614.95	0.00%		5	0.000%		0	
	471860	750	GROTH CABERNET RESERVE'16 750ml	L	$149.99	$79.43	$599.96	0.00%	200.82%	4	0.00%	200.00%	0	225
					$149.99	$79.43	$599.96	0.00%		4	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	913652	750	HEITZ CABERNET MARTHA'S'10 750ml	X	$179.99	$95.40	$539.97	0.00%	100.00%	3	0.00%	100.00%	0	226
					$179.99	$95.40	$539.97	0.00%		3	0.000%		0	
	490638	750	NICKEL & NICKEL CAB STATE RNCH'18 750ml	L	$130.79	$69.17	$523.16	0.00%	100.00%	4	0.00%	100.00%	0	227
					$130.79	$69.17	$523.16	0.00%		4	0.000%		0	
	973024	750	HEITZ CABERNET MARTHA'S'12/14 750ml	L	$259.50	$137.68	$519.00	0.00%	6.58%	2	0.00%	0.00%	0	228
					$259.50	$137.68	$519.00	0.00%		2	0.000%		0	
	900818	750	OENO CABERNET SONOMA'18/19 750ml	L	$18.99	$12.35	$512.73	0.00%	-46.15%	27	0.00%	-46.15%	2	229
					$18.99	$12.35	$512.73	0.00%		27	0.000%		2	
	918982	750	PARALLEL CABERNET OUTER LIMITS'13 750ml	X	$118.43	$88.24	$500.60	0.00%	696.16%	4	0.00%	900.00%	0	230
					$131.87	$88.24	$395.61	0.00%		3	0.000%		0	
					$104.99	$88.24	$104.99	0.00%		1	0.000%		0	
	915129	750	L'ECOLE CAB WALLA WALLA'16 750ml	L	$41.24	$21.67	$494.88	0.00%	-5.56%	12	0.00%	-4.35%	1	231
					$41.24	$21.67	$494.88	0.00%		12	0.000%		1	
	490603	750	NEWTON CAB SKYSIDE SONOMA '15 750ml	X	$19.47	$11.62	$487.36	0.00%	-68.62%	24	0.00%	-50.00%	2	232
					$21.99	$11.62	$351.84	0.00%		16	0.000%		1	
					$16.94	$11.62	$135.52	0.00%		8	0.000%		1	
	950995	750	DOUBLEBACK CABERNET SAUV '15/16 750ml	L	$97.05	$64.67	$485.25	0.00%	50.00%	5	0.00%	50.00%	0	233

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	950995				$97.05	$64.67	$485.25	0.00%		5	0.000%		0	
	913412	750	RIDGE CAB MONTE BELLO'16/17 750ml	L	$241.98	$127.78	$483.96	0.00%	241.17%	2	0.00%	233.33%	0	234
					$241.98	$127.78	$483.96	0.00%		2	0.000%		0	
	498065	750	R MONDAVI CABERNET RES'13/16 750ml	L	$159.79	$84.52	$479.37	0.00%	25.00%	3	0.00%	25.00%	0	235
					$159.79	$84.52	$479.37	0.00%		3	0.000%		0	
	918002	750	CHATEAU SMITH CABERNET'16/17 750ml	L	$19.99	$10.24	$459.77	0.00%	-5.00%	23	0.00%	-5.00%	2	236
					$19.99	$10.24	$459.77	0.00%		23	0.000%		2	
	913785	750	JUDD'S HILL CABERNET ESTATE'12/14 750ml	X	$47.99	$35.29	$449.90	0.00%	18.99%	10	0.00%	46.67%	1	237
					$42.99	$35.29	$343.92	0.00%		8	0.000%		1	
					$52.99	$35.29	$105.98	0.00%		2	0.000%		0	
	915005	750	SALVESTRIN CABERNET NAPA EST'13/14 750ml	X	$39.99	$33.28	$439.89	0.00%	763.96%	11	0.00%	980.00%	1	238
					$39.99	$33.28	$439.89	0.00%		11	0.000%		1	
	912055	750	SAGELANDS CABERNET SAUV'17/18 750ml	L	$10.99	$5.54	$417.62	0.00%	-55.79%	38	0.00%	-55.79%	3	239
					$10.99	$5.54	$417.62	0.00%		38	0.001%		3	
	921220	750	CHIMNEY ROCK CABERNET SLD'16/17 750ml	L	$104.05	$55.00	$416.20	0.00%	100.00%	4	0.00%	100.00%	0	240
					$104.05	$55.00	$416.20	0.00%		4	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	918417	750	PAHLMEYER JAYSON CABERNET'17/18 750ml	L	$82.99	$43.99	$414.95	0.00%	100.00%	5	0.00%	100.00%	0	241
					$82.99	$43.99	$414.95	0.00%		5	0.000%		0	
	490618	750	NICKEL & NICKEL CAB BRNDNG IRON'18 750ml	L	$130.79	$69.17	$392.37	0.00%	-87.50%	3	0.00%	-87.50%	0	242
					$130.79	$69.17	$392.37	0.00%		3	0.000%		0	
	919075	750	HATTON DANIELS CAB SAUV NAPA VLY 750ml	X	$44.99	$33.25	$369.91	0.00%	1259.93%	9	0.00%	1600.00%	1	243
					$39.99	$33.25	$319.92	0.00%		8	0.000%		1	
					$49.99	$33.25	$49.99	0.00%		1	0.000%		0	
	913667	750	NELMS ROAD CABERNET'13/14 750ml	X	$23.68	$13.93	$339.75	0.00%	793.98%	15	0.00%	1240.00%	1	244
					$20.60	$13.93	$206.00	0.00%		10	0.000%		1	
					$26.75	$13.93	$133.75	0.00%		5	0.000%		0	
	914969	750	KEENAN CABERNET'13/14 750ml	X	$38.50	$26.32	$308.00	0.00%	54.03%	8	0.00%	100.00%	1	245
					$38.50	$26.32	$308.00	0.00%		8	0.000%		1	
	915485	750	RAMEY CABERNET PEDREGAL'14 750ml	X	$152.96	$105.30	$305.92	0.00%	100.00%	2	0.00%	100.00%	0	246
					$152.96	$105.30	$305.92	0.00%		2	0.000%		0	
	461980	750	DOMINUS ESTATE'16 750ml	L	$301.45	$160.00	$301.45	0.00%	100.00%	1	0.00%	100.00%	0	247
					$301.45	$160.00	$301.45	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	916497	750	RODNEY STRONG CAB RES'14/15 750ml	L	$49.06	$25.67	$294.36	0.00%	-10.09%	6	0.00%	-10.00%	1	248
					$49.06	$25.67	$294.36	0.00%		6	0.000%		1	
	907242	750	REYNOLDS CABERNET ESTATE'16 750ml	X	$44.99	$33.28	$279.94	0.00%	357.12%	6	0.00%	471.43%	1	249
					$49.99	$33.28	$199.96	0.00%		4	0.000%		0	
					$39.99	$33.28	$79.98	0.00%		2	0.000%		0	
	975905	750	HESS CLLCTN CABERNET MT VEEDER'18 750ml	L	$68.33	$36.00	$273.32	0.00%	89.96%	4	0.00%	66.67%	0	250
					$68.33	$36.00	$273.32	0.00%		4	0.000%		0	
	913071	750	DUNN CABERNET HOWELL MTN'16 750ml	L	$133.39	$89.17	$266.78	0.00%	100.00%	2	0.00%	100.00%	0	251
					$133.39	$89.17	$266.78	0.00%		2	0.000%		0	
	498060	750	R MONDAVI CABERNET OAKVILLE'15/16 750ml	L	$59.99	$31.39	$239.96	0.00%	316.67%	4	0.00%	316.67%	0	252
					$59.99	$31.39	$239.96	0.00%		4	0.000%		0	
	913061	750	TREFETHEN HALO CABERNET'14 750ml	L	$208.95	$110.45	$208.95	0.00%	100.00%	1	0.00%	100.00%	0	253
					$208.95	$110.45	$208.95	0.00%		1	0.000%		0	
	901915	750	CAMP CABERNET SAUVIGNON 750ml	1	$17.99	$9.29	$179.90	0.00%	-57.14%	10	0.00%	-57.14%	1	254
					$17.99	$9.29	$179.90	0.00%		10	0.000%		1	
	919962	750	ST SUPERY CAB DOLLARHIDE '13/14 750ml	L	$86.95	$45.90	$173.90	0.00%	-71.43%	2	0.00%	-71.43%	0	255

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	919962				$86.95	$45.90	$173.90	0.00%		2	0.000%		0	
	906105	750	BR COHN CABERNET SILVER'15/16 750ml	L	$20.90	$10.83	$167.20	0.00%	116.67%	8	0.00%	116.67%	1	256
					$20.90	$10.83	$167.20	0.00%		8	0.000%		1	
	917898	750	FLORA SPRINGS CAB RENNIE RSV'15 750ml	X	$165.05	$87.50	$165.05	0.00%	100.00%	1	0.00%	100.00%	0	257
					$165.05	$87.50	$165.05	0.00%		1	0.000%		0	
	912545	750	PROVENANCE CAB RUTHERFORD'14 750ml	L	$40.88	$21.67	$163.52	0.00%	100.00%	4	0.00%	100.00%	0	258
					$40.88	$21.67	$163.52	0.00%		4	0.000%		0	
	906106	750	ROBERT CRAIG AFFINITY'16 750ml	L	$76.52	$40.33	$153.04	0.00%	-75.00%	2	0.00%	-75.00%	0	259
					$76.52	$40.33	$153.04	0.00%		2	0.000%		0	
	917695	750	LEONETTI CELLAR RESERVE'17/19 750ml	L	$151.99	$101.62	$151.99	0.00%	100.00%	1	0.00%	100.00%	0	260
					$151.99	$101.62	$151.99	0.00%		1	0.000%		0	
	447305	750	BV CABERNET LATOUR PR'14/15 750ml	L	$135.74	$72.05	$135.74	0.00%	100.00%	1	0.00%	100.00%	0	261
					$135.74	$72.05	$135.74	0.00%		1	0.000%		0	
	914727	750	CAKEBREAD CABERNET BENCHLAND'17 750ml	X	$134.29	$71.08	$134.29	0.00%	100.00%	1	0.00%	100.00%	0	262
					$134.29	$71.08	$134.29	0.00%		1	0.000%		0	
	901497	750	SPANISH VALLEY CABERNET 750ml	1	$18.80	$12.54	$131.60	0.00%	-20.00%	7	0.00%	-20.00%	1	263

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLB RED VARIETAL - CABERNET	901497				$18.80	$12.54	$131.60	0.00%		7	0.000%		1	
	952214	750	BANSHEE CABERNET SAUV NAPA'15/17 750ml	U	$41.60	$22.05	$124.80	0.00%	100.00%	3	0.00%	100.00%	0	264
					$41.60	$22.05	$124.80	0.00%		3	0.000%		0	
	903538	750	BARON HERZOG CABERNET 750ml	L	$11.69	$5.83	$116.90	0.00%	94.22%	10	0.00%	82.76%	1	265
					$11.69	$5.83	$116.90	0.00%		10	0.000%		1	
	917908	750	RBT CRAIG CAB MT VEEDER/SPRING MT' 750ml	L	$108.79	$57.50	$108.79	0.00%	100.00%	1	0.00%	100.00%	0	266
					$108.79	$57.50	$108.79	0.00%		1	0.000%		0	
	442320	750	ATLAS PEAK CABERNET NAPA'14/16 750ml	X	$47.54	$25.00	$95.08	0.00%	-88.93%	2	0.00%	-92.86%	0	267
					$47.54	$25.00	$95.08	0.00%		2	0.000%		0	
	921024	750	FAUST CABERNET THE PACT'13/14 750ml	L	$79.00	$41.67	$79.00	0.00%	100.00%	1	0.00%	100.00%	0	268
					$79.00	$41.67	$79.00	0.00%		1	0.000%		0	
	503800	750	SALMON CREEK CABERNET 750ml	D	$6.99	$3.33	$13.98	0.00%	100.00%	2	0.00%	100.00%	0	269

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLB RED VARIETAL - CABERNET	**503800**				$6.99	$3.33	$13.98	0.00%		2	0.000%		0	
	Total						**$2,271,481.11**		**7.17%**	**125,535**		**-7.94%**	**15,123**	

Class Summary

PLB	**Bottle Sales**	125,535	**Gross Sales**	$2,271,481.11	**Total Items in Class**	326
	% of Bottle Sales	3.68%	**% of Gross Sales**	5.57%	**Share/Item**	3.26

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE														
	919588	375	CONTINUUM EST PROP RED'17 375 ml	L	$129.99	$87.03	$129.99	0.00%	100.00%	1	0.00%	100.00%	0	1
					$129.99	$87.03	$129.99	0.00%		1	0.001%		0	
	460947	750	DECOY RED 750ml	1	$19.99	$11.97	$40,806.28	1.04%	41.00%	2,044	1.35%	41.00%	170	1
					$19.99	$11.97	$40,806.28	1.04%		2,044	1.346%		170	
	949509	750	LAUREL GLEN COUNTERPOINT'16 /17 750ml	L	$38.66	$25.67	$6,726.84	0.17%	-17.05%	174	0.11%	-17.05%	15	2
					$38.66	$25.67	$6,726.84	0.17%		174	0.115%		15	
	511625	750	STERLING MERITAGE VINTNERS COLLEC 750ml	1	$13.99	$7.36	$4,498.75	0.12%	-22.36%	325	0.21%	-22.36%	27	3
					$13.99	$7.36	$4,498.75	0.12%		325	0.214%		27	
	483202	750	MARIETTA CAB ARME ESTATE'16/17 750ml	L	$23.99	$12.45	$3,742.44	0.09%	59.12%	156	0.10%	59.12%	13	4
					$23.99	$12.45	$3,742.44	0.09%		156	0.103%		13	
	507758	750	SINSKEY POV NAPA'15 750ml	L	$49.95	$26.30	$3,596.40	0.09%	131.55%	72	0.05%	117.65%	6	5
					$49.95	$26.30	$3,596.40	0.09%		72	0.047%		6	
	981967	750	DUCKHORN PARADUXX RED'16/17 750ml	L	$44.99	$23.66	$3,284.27	0.08%	94.68%	73	0.05%	94.68%	6	6
					$44.99	$23.66	$3,284.27	0.08%		73	0.048%		6	
	952125	750	OPUS ONE OVERTURE 750ml	A	$122.99	$65.06	$2,705.78	0.07%	191.40%	22	0.01%	180.00%	2	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE	952125				$122.99	$65.06	$2,705.78	0.07%		22	0.014%		2	
	918269	750	FIGGINS ESTATE RED'16/17 750ml	L	$89.99	$60.01	$2,609.71	0.07%	-41.67%	29	0.02%	-41.67%	2	8
					$89.99	$60.01	$2,609.71	0.07%		29	0.019%		2	
	914051	750	L'ECOLE 41 APOGEE'15/16 750ml	L	$56.44	$29.75	$1,918.96	0.05%	53.12%	34	0.02%	53.33%	3	9
					$56.44	$29.75	$1,918.96	0.05%		34	0.022%		3	
	914765	750	RAMEY CLARET'17 750ml	L	$41.95	$22.03	$1,887.75	0.05%	100.00%	45	0.03%	100.00%	4	10
					$41.95	$22.03	$1,887.75	0.05%		45	0.030%		4	
	918505	750	CONTINUUM PROPRIETARY RED'17 750ml	L	$259.99	$174.14	$1,819.93	0.05%	-54.52%	7	0.00%	-57.14%	1	11
					$259.99	$174.14	$1,819.93	0.05%		7	0.005%		1	
	915130	750	HEDGES CMS RED'17/18 750ml	L	$12.72	$6.50	$1,742.64	0.04%	-47.27%	137	0.09%	-43.87%	11	12
					$12.72	$6.50	$1,742.64	0.04%		137	0.090%		11	
	918332	750	QUILCEDA CRK RED CLMBIA'17 750ml	L	$74.99	$39.58	$1,649.78	0.04%	581.52%	22	0.01%	583.33%	2	13
					$74.99	$39.58	$1,649.78	0.04%		22	0.014%		2	
	918841	750	QUINTESSA'16 750ml	L	$173.15	$91.67	$1,558.35	0.04%	-94.12%	9	0.01%	-94.12%	1	14
					$173.15	$91.67	$1,558.35	0.04%		9	0.006%		1	
	916507	750	CHARLES KRUG GENERATION RES''15/16 750ml	L	$57.99	$30.46	$1,159.80	0.03%	20.00%	20	0.01%	20.00%	2	15
					$57.99	$30.46	$1,159.80	0.03%		20	0.013%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE	907455	750	RODNEY STRONG SYMMETRY'14/15 750ml	1	$59.95	$29.34	$1,079.10	0.03%	250.00%	18	0.01%	250.00%	2	16
					$59.95	$29.34	$1,079.10	0.03%		18	0.012%		2	
	909059	750	BLACKBIRD ARISE'16 750ml	L	$48.92	$25.75	$978.40	0.02%	45.63%	20	0.01%	33.33%	2	17
					$48.92	$25.75	$978.40	0.02%		20	0.013%		2	
	910373	750	TREANA RED'15/16 750ml	L	$34.95	$18.32	$943.65	0.02%	31.58%	27	0.02%	31.58%	2	18
					$34.95	$18.32	$943.65	0.02%		27	0.018%		2	
	974724	750	PETER MICHAEL L'ESPIRIT DES PVTS R 750ml	L	$115.68	$61.25	$925.44	0.02%	100.00%	8	0.01%	100.00%	1	19
					$115.68	$61.25	$925.44	0.02%		8	0.005%		1	
	918678	750	DOUBLE EAGLE RED NAPA'13 750ml	X	$68.29	$40.63	$766.26	0.02%	539.57%	12	0.01%	850.00%	1	20
					$59.42	$40.63	$534.78	0.01%		9	0.006%		1	
					$77.16	$40.63	$231.48	0.01%		3	0.002%		0	
	911128	750	JUSTIN ISOSCELES '15/17 750ml	L	$75.57	$39.83	$755.70	0.02%	-75.07%	10	0.01%	-75.00%	1	21
					$75.57	$39.83	$755.70	0.02%		10	0.007%		1	
	490357	750	MOUNT VEEDER RED RESERVE'14/15 750ml	L	$89.99	$47.29	$719.92	0.02%	400.00%	8	0.01%	400.00%	1	22
					$89.99	$47.29	$719.92	0.02%		8	0.005%		1	
	913773	750	NIEBAUM-COPPOLA RUBICON'13/14 750ml	X	$193.95	$102.69	$387.90	0.01%	100.00%	2	0.00%	100.00%	0	23
					$193.95	$102.69	$387.90	0.01%		2	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE	914052	750	L'ECOLE 41 PERIGEE'16 750ml	L	$56.92	$30.00	$341.52	0.01%	-50.00%	6	0.00%	-50.00%	1	24
					$56.92	$30.00	$341.52	0.01%		6	0.004%		1	
	464525	750	FERRARI-CARANO TRESOR'14 750ml	L	$47.99	$25.15	$335.93	0.01%	68.98%	7	0.00%	60.00%	1	25
					$47.99	$25.15	$335.93	0.01%		7	0.005%		1	
	917262	750	SEVEN HILLS CIEL DU CHEVAL'14/15 750ml	X	$52.45	$27.50	$314.70	0.01%	75.18%	6	0.00%	200.00%	1	26
					$52.45	$27.50	$314.70	0.01%		6	0.004%		1	
	914880	750	CHIMNEY ROCK ELEVAGE 2018 750ml	L	$100.96	$53.33	$302.88	0.01%	-80.00%	3	0.00%	-80.00%	0	27
					$100.96	$53.33	$302.88	0.01%		3	0.002%		0	
	917590	750	PETER MICHAEL CAB LES PAVOTS'17 750ml	L	$235.53	$125.00	$235.53	0.01%	100.00%	1	0.00%	100.00%	0	28
					$235.53	$125.00	$235.53	0.01%		1	0.001%		0	
	952059	750	MINER FAMILY ORACLE RED'13/14 750ml	L	$105.95	$55.93	$211.90	0.01%	66.67%	2	0.00%	66.67%	0	29
					$105.95	$55.93	$211.90	0.01%		2	0.001%		0	
	913757	750	BV TAPESTRY RESERVE'13/14 750ml	L	$69.99	$37.15	$209.97	0.01%	125.00%	3	0.00%	125.00%	0	30
					$69.99	$37.15	$209.97	0.01%		3	0.002%		0	
	491434	750	PAHLMEYER PROP RED'16 750ml	L	$188.27	$99.99	$188.27	0.00%	100.00%	1	0.00%	100.00%	0	31
					$188.27	$99.99	$188.27	0.00%		1	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLD RED VARIETAL - MERITAGE	913611	750	SILVER OAK TIMELESS NAPA VALLEY'17 750ml	A	$173.27	$91.67	$173.27	0.00%	100.00%	1	0.00%	100.00%	0	32
					$173.27	$91.67	$173.27	0.00%		1	0.001%		0	
	915632	750	GIRARD ARTISTRY NAPA RED '14/15 750ml	X	$44.25	$26.20	$165.49	0.00%	259.41%	4	0.00%	366.67%	0	33
					$38.50	$26.20	$115.50	0.00%		3	0.002%		0	
					$49.99	$26.20	$49.99	0.00%		1	0.001%		0	
	485525	750	MERRYVALE PROFILE'13/14/19 750ml	L	$163.99	$86.73	$163.99	0.00%	100.00%	1	0.00%	100.00%	0	34
					$163.99	$86.73	$163.99	0.00%		1	0.001%		0	
	917726	750	BOOKWALTER PROTAGONIST'18 750ml	L	$51.37	$26.66	$154.11	0.00%	100.00%	3	0.00%	100.00%	0	35
					$51.37	$26.66	$154.11	0.00%		3	0.002%		0	
	448325	750	CLOS DU BOIS MARLSTONE'12 750ml	X	$49.99	$26.08	$149.97	0.00%	-50.00%	3	0.00%	-50.00%	0	36
					$49.99	$26.08	$149.97	0.00%		3	0.002%		0	
	461990	750	DOMINUS NAPANOOK'16/17 750ml	L	$72.40	$38.17	$72.40	0.00%	176.09%	1	0.00%	200.00%	0	37
					$72.40	$38.17	$72.40	0.00%		1	0.001%		0	
	919947	750	ST SUPERY ELU RED'13/14 750ml	L	$63.95	$33.67	$63.95	0.00%	-50.00%	1	0.00%	-50.00%	0	38
					$63.95	$33.67	$63.95	0.00%		1	0.001%		0	
	457501	750	COLUMBIA CREST RED WALTER CLO'13 750ml	X	$35.99	$18.99	$35.99	0.00%	100.00%	1	0.00%	100.00%	0	39

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLD RED VARIETAL - MERITAGE	**457501**				$35.99	$18.99	$35.99	0.00%		1	0.001%		0	
	Total						**$89,513.91**		**21.34%**	**3,319**		**18.93%**	**277**	

Class Summary

PLD	**Bottle Sales**	3,319	**Gross Sales**	$89,513.91	**Total Items in Class**	48
	% of Bottle Sales	0.10%	**% of Gross Sales**	0.22%	**Share/Item**	0.48

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLE RED VARIETAL - MALBEC														
	516938	**750**	**TWISTED CEDAR MALBEC 750ml**	**1**	**$14.95**	**$7.69**	**$2,885.35**	**0.45%**	**38.24%**	**193**	**0.34%**	**59.59%**	**16**	**2**
					$14.95	$7.69	$2,885.35	0.45%		193	0.336%		16	
	422810	**750**	**RED ROCK WINERY MALBEC 750ml**	**1**	**$11.99**	**$6.30**	**$2,805.81**	**0.45%**	**-1.37%**	**243**	**0.42%**	**-1.37%**	**20**	**1**
					$11.99	$6.30	$2,805.81	0.45%		243	0.423%		20	
	950561	**750**	**POWERS MALBEC 750ml**	**L**	**$12.88**	**$6.58**	**$1,391.04**	**0.22%**	**1.79%**	**108**	**0.19%**	**1.79%**	**9**	**3**
					$12.88	$6.58	$1,391.04	0.22%		108	0.188%		9	
	Total						**$7,082.20**		**17.72%**	**544**		**24.75%**	**45**	

Class Summary

PLE	**Bottle Sales**	544	**Gross Sales**	$7,082.20	**Total Items in Class**	3
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.02%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT														
	487652	1500	CK MONDAVI MERLOT 1500ml	1	$9.99	$6.94	$12,767.22	0.05%	-19.32%	1,278	0.06%	-19.32%	213	1
					$9.99	$6.94	$12,767.22	0.05%		1,278	0.059%		213	
	468858	1500	GLEN ELLEN MERLOT RESERVE 1500ml	1	$7.99	$4.10	$8,547.34	0.03%	-39.02%	1,072	0.05%	-39.02%	179	2
					$7.99	$4.10	$8,547.34	0.03%		1,072	0.049%		179	
	410974	1500	FOXHORN MERLOT AUSTRALIAN 1500ml	1	$7.99	$4.10	$5,145.56	0.02%	-10.92%	644	0.03%	-10.92%	107	3
					$7.99	$4.10	$5,145.56	0.02%		644	0.030%		107	
	516815	1500	TURNING LEAF MERLOT RESERVE 1500ml	1	$12.99	$6.76	$4,910.22	0.02%	-18.48%	378	0.02%	-18.48%	63	4
					$12.99	$6.76	$4,910.22	0.02%		378	0.017%		63	
	444601	1500	BLACKSTONE MERLOT 1500ml	1	$13.99	$7.29	$4,854.53	0.02%	-29.83%	347	0.02%	-29.83%	58	5
					$13.99	$7.29	$4,854.53	0.02%		347	0.016%		58	
	406740	1500	CONCHA Y TORO CAB-MERLOT FRONTERA 1500ml	1	$11.99	$6.22	$4,796.00	0.02%	-15.03%	400	0.02%	-15.03%	67	6
					$11.99	$6.22	$4,796.00	0.02%		400	0.018%		67	
	429975	1500	YELLOW TAIL MERLOT 1500ml	1	$17.99	$9.42	$4,335.59	0.02%	-57.80%	241	0.01%	-67.18%	40	7
					$17.99	$9.42	$4,335.59	0.02%		241	0.011%		40	
	457713	1500	CORBETT CANYON MERLOT 1500ml	1	$9.99	$5.16	$4,223.31	0.02%	-23.74%	425	0.02%	-23.74%	71	8
					$9.99	$5.16	$4,223.31	0.02%		425	0.020%		71	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	442577	1500	BAREFOOT CELLARS MERLOT 1500ml	1	$15.99	$8.36	$3,302.01	0.01%	33.49%	211	0.01%	52.57%	35	9
					$15.99	$8.36	$3,302.01	0.01%		211	0.010%		35	
	469465	1500	COPPERIDGE MERLOT 1500ml	1	$12.49	$6.49	$2,235.71	0.01%	-5.73%	179	0.01%	-5.73%	30	10
					$12.49	$6.49	$2,235.71	0.01%		179	0.008%		30	
	498120	1500	WOODBRIDGE MERLOT R MONDAVI 1500ml	1	$15.99	$8.35	$2,126.67	0.01%	-4.05%	133	0.01%	-4.05%	22	11
					$15.99	$8.35	$2,126.67	0.01%		133	0.006%		22	
	513505	1500	SUTTER HOME MERLOT 1500ml	1	$12.99	$6.76	$1,932.15	0.01%	-51.55%	151	0.01%	-51.55%	25	12
					$12.99	$6.76	$1,932.15	0.01%		151	0.007%		25	
	456577	1500	TWO VINES RED BLEND'16/17 1500 ml	X	$12.39	$7.29	$1,053.18	0.00%	-32.94%	84	0.00%	18.45%	14	13
					$13.99	$7.29	$643.54	0.00%		46	0.002%		8	
					$10.78	$7.29	$409.64	0.00%		38	0.002%		6	
	916761	1500	DUCKHORN MERLOT NAPA'16/17 1500 ml	L	$102.50	$54.00	$820.00	0.00%	37.95%	8	0.00%	28.57%	1	14
					$102.50	$54.00	$820.00	0.00%		8	0.000%		1	
	503815	1500	SALMON CREEK MERLOT'14/15 1500 ml	X	$5.67	$4.81	$68.04	0.00%	100.00%	12	0.00%	100.00%	2	15
					$5.67	$4.81	$68.04	0.00%		12	0.001%		2	
	444587	3000	BLACK BOX MERLOT 3000ml	1	$21.99	$11.54	$35,098.74	0.13%	-25.97%	1,606	0.07%	-25.97%	535	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	444587				$21.99	$11.54	$35,098.74	0.13%		1,606	0.074%		535	
	457719	3000	CORBETT CANYON MERLOT CASK 3000ml	D	$14.99	$7.82	$4,674.88	0.02%	-33.70%	312	0.01%	-33.70%	104	2
					$14.99	$7.82	$4,674.88	0.02%		312	0.014%		104	
	916762	3000	DUCKHORN MERLOT NAPA'16/17 3000 ml	L	$214.00	$111.99	$856.00	0.00%	311.16%	4	0.00%	300.00%	1	3
					$214.00	$111.99	$856.00	0.00%		4	0.000%		1	
	918016	3000	DUCKHORN MERLOT 3 PALMS'15/16 3000 ml	L	$417.51	$220.24	$417.51	0.00%	100.00%	1	0.00%	100.00%	0	4
					$417.51	$220.24	$417.51	0.00%		1	0.000%		0	
	914984	375	DUCKHORN MERLOT NAPA'15/16 375 ml	L	$29.99	$15.77	$2,039.32	0.01%	-39.02%	68	0.00%	-39.02%	3	1
					$29.99	$15.77	$2,039.32	0.01%		68	0.003%		3	
	480314	500	LIBERTY CREEK VINYRD MERLOT 500ml	1	$3.99	$2.05	$2,499.96	0.01%	28.29%	640	0.03%	28.29%	36	1
					$3.99	$2.05	$2,499.96	0.01%		640	0.029%		36	
	467655	5000	FRANZIA MERLOT - AUSTRALIAN 5000ml	1	$20.99	$10.94	$27,924.46	0.10%	-26.28%	1,350	0.06%	-26.28%	750	1
					$20.99	$10.94	$27,924.46	0.10%		1,350	0.062%		750	
	495180	5000	PETER VELLA MERLOT BOX 5000ml	1	$20.99	$10.94	$18,512.73	0.07%	-38.21%	891	0.04%	-38.21%	495	2
					$20.99	$10.94	$18,512.73	0.07%		891	0.041%		495	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	440457	5000	ALMADEN MERLOT BOX 5000ml	1	$20.99	$10.94	$16,334.18	0.06%	-46.07%	782	0.04%	-46.07%	434	3
					$20.99	$10.94	$16,334.18	0.06%		782	0.036%		434	
	477805	750	J LOHR MERLOT LOS OSOS 750ml	1	$12.95	$8.61	$20,492.30	0.07%	16.08%	1,589	0.07%	16.08%	132	1
					$12.95	$8.61	$20,492.30	0.07%		1,589	0.073%		132	
	462510	750	DUCKHORN MERLOT 750ml	1	$45.99	$24.70	$17,706.15	0.06%	72.73%	385	0.02%	72.73%	32	3
					$45.99	$24.70	$17,706.15	0.06%		385	0.018%		32	
	467060	750	14 HANDS MERLOT 750ml	1	$10.99	$5.77	$17,604.13	0.06%	7.85%	1,615	0.07%	7.85%	135	2
					$10.99	$5.77	$17,604.13	0.06%		1,615	0.074%		135	
	483625	750	MARKHAM MERLOT 750ml	1	$21.98	$10.87	$16,777.86	0.06%	-9.37%	771	0.04%	-16.93%	64	4
					$21.98	$10.87	$16,777.86	0.06%		771	0.035%		64	
	456590	750	COLUMBIA CREST MERLOT GR EST 750ml	1	$9.98	$5.23	$16,457.62	0.06%	-11.36%	1,667	0.08%	-11.36%	139	5
					$9.98	$5.23	$16,457.62	0.06%		1,667	0.077%		139	
	445040	750	BOGLE MERLOT 750ml	1	$10.95	$5.52	$10,983.15	0.04%	-5.81%	1,021	0.05%	6.03%	85	6
					$10.95	$5.52	$10,983.15	0.04%		1,021	0.047%		85	
	448305	750	CLOS DU BOIS MERLOT 750ml	1	$11.99	$6.30	$9,967.84	0.04%	-18.35%	840	0.04%	-18.35%	70	7
					$11.99	$6.30	$9,967.84	0.04%		840	0.039%		70	
	506480	750	SEBASTIANI MERLOT 750ml	1	$14.99	$7.90	$9,136.18	0.03%	-41.96%	614	0.03%	-41.96%	51	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	506480				$14.99	$7.90	$9,136.18	0.03%		614	0.028%		51	
	486350	750	MIRASSOU MERLOT 750ml	1	$7.99	$4.17	$8,453.42	0.03%	-6.88%	1,058	0.05%	-6.88%	88	9
					$7.99	$4.17	$8,453.42	0.03%		1,058	0.049%		88	
	456770	750	TWO VINES MERLOT 750ml	1	$6.99	$3.64	$7,563.18	0.03%	-46.98%	1,082	0.05%	-46.98%	90	10
					$6.99	$3.64	$7,563.18	0.03%		1,082	0.050%		90	
	442575	750	BAREFOOT CELLARS MERLOT 750ml	1	$7.99	$4.17	$7,550.55	0.03%	-5.43%	945	0.04%	-5.43%	79	11
					$7.99	$4.17	$7,550.55	0.03%		945	0.043%		79	
	456618	750	H3 MERLOT 750ml	1	$13.99	$7.37	$6,876.16	0.02%	-19.46%	496	0.02%	-19.46%	41	12
					$13.99	$7.37	$6,876.16	0.02%		496	0.023%		41	
	498118	750	WOODBRIDGE MERLOT R MONDAVI 750ml	1	$6.99	$3.64	$6,626.52	0.02%	-22.86%	948	0.04%	-22.86%	79	13
					$6.99	$3.64	$6,626.52	0.02%		948	0.044%		79	
	510700	750	CHAT ST MICHELLE MERLOT 750ml	1	$17.99	$9.49	$6,160.00	0.02%	-9.26%	356	0.02%	-9.26%	30	14
					$17.99	$9.49	$6,160.00	0.02%		356	0.016%		30	
	444110	750	BERINGER MERLOT FOUNDERS 750ml	1	$11.99	$6.30	$5,971.14	0.02%	23.39%	510	0.02%	23.39%	43	15
					$11.99	$6.30	$5,971.14	0.02%		510	0.023%		43	
	467308	750	FRANCIS COPPOLA MERLOT DIAMOND COL 750ml	1	$18.95	$9.80	$5,855.55	0.02%	-40.16%	309	0.01%	-46.48%	26	16
					$18.95	$9.80	$5,855.55	0.02%		309	0.014%		26	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	513500	750	SUTTER HOME MERLOT 750ml	1	$5.99	$3.11	$5,477.93	0.02%	8.47%	919	0.04%	8.47%	77	18
					$5.99	$3.11	$5,477.93	0.02%		919	0.042%		77	
	498033	750	R MONDAVI MERLOT PRVT SEL 750ml	1	$12.99	$6.83	$5,474.61	0.02%	9.85%	435	0.02%	9.85%	36	17
					$12.99	$6.83	$5,474.61	0.02%		435	0.020%		36	
	479345	750	KENDALL JACKSON MERLOT VINTNER 750ml	1	$22.99	$10.55	$5,011.82	0.02%	-14.81%	218	0.01%	-14.81%	18	19
					$22.99	$10.55	$5,011.82	0.02%		218	0.010%		18	
	466155	750	FISH EYE MERLOT 750ml	1	$4.99	$2.57	$4,695.59	0.02%	12.67%	941	0.04%	12.67%	78	20
					$4.99	$2.57	$4,695.59	0.02%		941	0.043%		78	
	464500	750	FERRARI-CARANO MERLOT 750ml	1	$29.99	$14.59	$4,528.49	0.02%	36.71%	151	0.01%	4.62%	13	21
					$29.99	$14.59	$4,528.49	0.02%		151	0.007%		13	
	503810	750	SALMON CREEK MERLOT 750ml	1	$4.99	$3.33	$4,436.11	0.02%	-40.41%	889	0.04%	-57.46%	74	22
					$4.99	$3.33	$4,436.11	0.02%		889	0.041%		74	
	449100	750	CHARLES KRUG MERLOT 750ml	1	$22.99	$11.96	$4,322.12	0.02%	70.29%	188	0.01%	70.29%	16	23
					$22.99	$11.96	$4,322.12	0.02%		188	0.009%		16	
	511495	750	STERLING MERLOT NAPA 750ml	1	$28.99	$15.34	$3,666.41	0.01%	8.61%	131	0.01%	8.57%	11	24
					$28.99	$15.34	$3,666.41	0.01%		131	0.006%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	981404	750	WHITEHALL LANE MERLOT'16/17 750ml	L	$33.99	$17.81	$3,568.95	0.01%	103.16%	105	0.00%	90.91%	9	25
					$33.99	$17.81	$3,568.95	0.01%		105	0.005%		9	
	910201	750	FREY MERLOT ORGANIC'17/18 750ml	L	$14.11	$7.22	$3,287.63	0.01%	-30.90%	233	0.01%	-37.56%	19	28
					$14.11	$7.22	$3,287.63	0.01%		233	0.011%		19	
	510440	750	STE CHAPELLE MERLOT 750ml	1	$9.99	$5.23	$3,236.91	0.01%	109.71%	333	0.02%	199.72%	28	26
					$9.99	$5.23	$3,236.91	0.01%		333	0.015%		28	
	492950	750	PARDUCCI MERLOT 750ml	1	$13.99	$7.37	$3,182.80	0.01%	-15.18%	232	0.01%	-15.18%	19	29
					$13.99	$7.37	$3,182.80	0.01%		232	0.011%		19	
	465900	750	FIRESTONE MERLOT ESTATE 750ml	1	$14.99	$7.90	$3,177.43	0.01%	-40.35%	221	0.01%	-40.35%	18	27
					$14.99	$7.90	$3,177.43	0.01%		221	0.010%		18	
	510570	750	CHAT ST MICHELLE MERLOT INDIAN WL' 750ml	L	$19.99	$10.56	$3,038.48	0.01%	77.08%	152	0.01%	77.08%	13	31
					$19.99	$10.56	$3,038.48	0.01%		152	0.007%		13	
	460443	750	CUPCAKE MERLOT 750ml	1	$11.99	$6.30	$3,015.71	0.01%	-42.88%	265	0.01%	-42.88%	22	30
					$11.99	$6.30	$3,015.71	0.01%		265	0.012%		22	
	516810	750	TURNING LEAF MERLOT RESERVE 750ml	1	$9.99	$5.24	$2,777.22	0.01%	-24.72%	278	0.01%	-24.72%	23	32
					$9.99	$5.24	$2,777.22	0.01%		278	0.013%		23	
	981384	750	FROG'S LEAP MERLOT'17/18 750ml	L	$38.35	$20.14	$2,761.20	0.01%	-31.11%	72	0.00%	-31.11%	6	33

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	981384				$38.35	$20.14	$2,761.20	0.01%		72	0.003%		6	
	450078	750	CHARLES SMITH VELVET DEVIL MERLOT' 750ml	L	$11.99	$5.99	$2,721.73	0.01%	-23.39%	227	0.01%	-23.39%	19	34
					$11.99	$5.99	$2,721.73	0.01%		227	0.010%		19	
	444600	750	BLACKSTONE MERLOT 750ml	1	$11.49	$6.03	$2,654.19	0.01%	-19.41%	231	0.01%	-19.41%	19	35
					$11.49	$6.03	$2,654.19	0.01%		231	0.011%		19	
	901491	750	CASTLE CREEK MERLOT 750ml	1	$15.95	$10.62	$2,631.75	0.01%	11.64%	165	0.01%	11.64%	14	36
					$15.95	$10.62	$2,631.75	0.01%		165	0.008%		14	
	511040	750	STAGS LW MERLOT'15/16 750ml	L	$32.99	$17.47	$2,573.22	0.01%	151.72%	78	0.00%	151.72%	7	38
					$32.99	$17.47	$2,573.22	0.01%		78	0.004%		7	
	499278	750	RED ROCK WINERY MERLOT 750ml	1	$11.99	$6.30	$2,535.96	0.01%	-20.20%	216	0.01%	-20.20%	18	37
					$11.99	$6.30	$2,535.96	0.01%		216	0.010%		18	
	502175	750	RUTHERFORD RANCH MERLOT'17/18 750ml	L	$21.99	$11.42	$2,023.08	0.01%	60.24%	92	0.00%	60.24%	8	39
					$21.99	$11.42	$2,023.08	0.01%		92	0.004%		8	
	515890	750	TISDALE VINEYARDS MERLOT 750ml	1	$6.99	$3.64	$1,684.59	0.01%	-24.63%	241	0.01%	-24.63%	20	40
					$6.99	$3.64	$1,684.59	0.01%		241	0.011%		20	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	916713	750	MILBRANDT MERLOT ESTATES'16/17 750ml	L	$22.99	$11.92	$1,540.33	0.01%	181.08%	67	0.00%	181.08%	6	41
					$22.99	$11.92	$1,540.33	0.01%		67	0.003%		6	
	917192	750	SELBY MERLOT SONOMA'17/18 750ml	L	$15.99	$10.45	$1,423.11	0.01%	-35.90%	89	0.00%	-35.90%	7	42
					$15.99	$10.45	$1,423.11	0.01%		89	0.004%		7	
	517031	750	FETZER MERLOT 750ml	1	$9.95	$5.21	$1,203.95	0.00%	-50.96%	121	0.01%	-50.96%	10	43
					$9.95	$5.21	$1,203.95	0.00%		121	0.006%		10	
	910730	750	ROMBAUER MERLOT CARNEROS'17/18 750ml	L	$47.65	$25.00	$1,191.25	0.00%	24.79%	25	0.00%	19.05%	2	44
					$47.65	$25.00	$1,191.25	0.00%		25	0.001%		2	
	450180	750	CAKEBREAD MERLOT'15/16 750ml	L	$65.96	$34.81	$1,121.32	0.00%	18.18%	17	0.00%	18.18%	1	45
					$65.96	$34.81	$1,121.32	0.00%		17	0.001%		1	
	915364	750	SIMI MERLOT'16/17 750ml	L	$17.99	$9.20	$1,079.40	0.00%	145.45%	60	0.00%	145.45%	5	46
					$17.99	$9.20	$1,079.40	0.00%		60	0.003%		5	
	910645	750	DUCKHORN THREE PALMS MERLOT'15/16 750ml	L	$92.99	$49.08	$1,022.89	0.00%	550.55%	11	0.00%	450.00%	1	47
					$92.99	$49.08	$1,022.89	0.00%		11	0.001%		1	
	913474	750	TREFETHEN MERLOT'16/18 750ml	L	$38.95	$20.45	$973.75	0.00%	100.00%	25	0.00%	100.00%	2	48
					$38.95	$20.45	$973.75	0.00%		25	0.001%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	485531	750	MERRYVALE MERLOT NAPA'15/16 750ml	L	$44.73	$23.42	$939.33	0.00%	-16.67%	21	0.00%	-16.67%	2	49
					$44.73	$23.42	$939.33	0.00%		21	0.001%		2	
	914047	750	L'ECOLE 41 MERLOT ESTATE'16 750ml	L	$38.92	$20.44	$934.08	0.00%	-9.52%	24	0.00%	-9.52%	2	50
					$38.92	$20.44	$934.08	0.00%		24	0.001%		2	
	911973	750	SAGELANDS MERLOT'16/17 750ml	L	$10.96	$5.53	$843.92	0.00%	-16.18%	77	0.00%	-16.18%	6	51
					$10.96	$5.53	$843.92	0.00%		77	0.004%		6	
	947889	750	EMMOLO MERLOT'16/17 750ml	L	$54.99	$28.98	$824.85	0.00%	-11.11%	15	0.00%	-11.11%	1	52
					$54.99	$28.98	$824.85	0.00%		15	0.001%		1	
	913650	750	TWOMEY MERLOT NAPA SODA CYN'15/16 750ml	L	$67.86	$35.75	$814.32	0.00%	100.00%	12	0.00%	100.00%	1	53
					$67.86	$35.75	$814.32	0.00%		12	0.001%		1	
	917694	750	LEONETTI CELLAR MERLOT'18/19 750ml	L	$79.99	$53.30	$799.90	0.00%	12.50%	10	0.00%	12.50%	1	54
					$79.99	$53.30	$799.90	0.00%		10	0.000%		1	
	914046	750	L'ECOLE 41 MERLOT'16/17 750ml	L	$25.92	$13.52	$751.68	0.00%	17.02%	29	0.00%	17.02%	2	55
					$25.92	$13.52	$751.68	0.00%		29	0.001%		2	
	910872	750	FLORA SPRINGS MERLOT'17 750ml	L	$24.99	$13.02	$724.71	0.00%	2050.00%	29	0.00%	2050.00%	2	56
					$24.99	$13.02	$724.71	0.00%		29	0.001%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLF RED VARIETAL - MERLOT	917506	750	PRIDE MTN MERLOT'17 750ml	L	$64.99	$34.30	$649.90	0.00%	-25.11%	10	0.00%	-28.57%	1	57
					$64.99	$34.30	$649.90	0.00%		10	0.000%		1	
	491430	750	PAHLMEYER MERLOT'16 750ml	X	$82.62	$49.50	$631.98	0.00%	562.67%	7	0.00%	900.00%	1	58
					$93.35	$49.50	$560.10	0.00%		6	0.000%		1	
					$71.88	$49.50	$71.88	0.00%		1	0.000%		0	
	910444	750	JUDD'S HILL MERLOT'15 750ml	L	$29.99	$19.86	$629.79	0.00%	-3.45%	21	0.00%	-3.45%	2	59
					$29.99	$19.86	$629.79	0.00%		21	0.001%		2	
	981514	750	ST SUPERY MERLOT RUTHERFORD'14/15 750ml	X	$38.90	$23.03	$490.55	0.00%	100.00%	13	0.00%	100.00%	1	60
					$33.85	$23.03	$270.80	0.00%		8	0.000%		1	
					$43.95	$23.03	$219.75	0.00%		5	0.000%		0	
	498920	750	RAVENSWOOD MERLOT VB 750ml	D	$11.49	$6.03	$459.60	0.00%	-94.44%	40	0.00%	-94.44%	3	61
					$11.49	$6.03	$459.60	0.00%		40	0.002%		3	
	444065	750	BENZIGER MERLOT'16/17 750ml	L	$14.99	$7.89	$449.70	0.00%	-58.42%	30	0.00%	-58.42%	3	62
					$14.99	$7.89	$449.70	0.00%		30	0.001%		3	
	913566	750	BALLENTINE MERLOT NAPA'16/17 750ml	L	$21.99	$11.43	$417.81	0.00%	-57.89%	19	0.00%	-57.89%	2	63
					$21.99	$11.43	$417.81	0.00%		19	0.001%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLF RED VARIETAL - MERLOT	**510572**	**750**	**CHAT ST MICHELLE MERLOT CANOE RDG' 750ml**	**L**	**$27.99**	**$14.74**	**$363.87**	**0.00%**	**-45.00%**	**13**	**0.00%**	**-45.00%**	**1**	**64**
					$27.99	$14.74	$363.87	0.00%		13	0.001%		1	
	918769	**750**	**GAINEY MERLOT '17 750ml**	**L**	**$21.18**	**$10.96**	**$190.62**	**0.00%**	**-50.00%**	**9**	**0.00%**	**-50.00%**	**1**	**65**
					$21.18	$10.96	$190.62	0.00%		9	0.000%		1	
	515912	**750**	**THORN MERLOT NAPA'12/15 750ml**	**X**	**$35.40**	**$20.82**	**$150.80**	**0.00%**	**498.33%**	**4**	**0.00%**	**766.67%**	**0**	**66**
					$40.00	$20.82	$120.00	0.00%		3	0.000%		0	
					$30.80	$20.82	$30.80	0.00%		1	0.000%		0	
	480390	**750**	**LIBERTY SCHOOL MERLOT'14 750ml**	**U**	**$13.95**	**$7.16**	**$13.95**	**0.00%**	**-66.67%**	**1**	**0.00%**	**-66.67%**	**0**	**67**
					$13.95	$7.16	$13.95	0.00%		1	0.000%		0	
	Total						**$446,778.35**		**-18.46%**	**33,235**		**-19.97%**	**5,121**	

Class Summary

PLF

Bottle Sales	33,235	**Gross Sales**	$446,778.35	**Total Items in Class**	98
% of Bottle Sales	0.98%	**% of Gross Sales**	1.10%	**Share/Item**	0.98

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLG RED VARIETAL - CAB FRANC, VERDOT														
	918719	**750**	**ALEXANDER VV CAB FRANC'18 750ml**	**L**	**$29.99**	**$15.67**	**$1,439.52**	**0.79%**	**23.33%**	**48**	**0.80%**	**23.33%**	**4**	**1**
					$29.99	$15.67	$1,439.52	0.79%		48	0.801%		4	
	916786	**750**	**ANDREW WILL TWO BLONDES'13/14 750ml**	**X**	**$48.35**	**$35.74**	**$913.18**	**0.50%**	**100.00%**	**18**	**0.30%**	**100.00%**	**2**	**2**
					$53.71	$35.74	$698.23	0.38%		13	0.217%		1	
					$42.99	$35.74	$214.95	0.12%		5	0.083%		0	
	917720	**750**	**PRIDE MTN CAB FRANC'17 750ml**	**A**	**$74.99**	**$39.62**	**$224.97**	**0.12%**	**100.00%**	**3**	**0.05%**	**100.00%**	**0**	**3**
					$74.99	$39.62	$224.97	0.12%		3	0.050%		0	
	Total						**$2,577.67**		**213.57%**	**69**		**154.84%**	**6**	

Class Summary

PLG	**Bottle Sales**	69	**Gross Sales**	$2,577.67	**Total Items in Class**	4
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.01%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL														
	916527	1500	THE PRISONER RED BLEND'16/17 1500 ml	L	$100.00	$52.42	$3,600.00	0.02%	53.33%	36	0.00%	53.33%	6	1
					$100.00	$52.42	$3,600.00	0.02%		36	0.003%		6	
	469525	1500	GALLO FAMILY CAFE ZINFANDEL TWIN 1500ml	1	$12.99	$6.76	$2,247.27	0.01%	-31.51%	173	0.02%	-31.51%	29	2
					$12.99	$6.76	$2,247.27	0.01%		173	0.016%		29	
	980002	1500	RIDGE ZINFANDEL LYTTON'17/18 1500 ml	L	$98.58	$51.67	$492.90	0.00%	100.00%	5	0.00%	100.00%	1	3
					$98.58	$51.67	$492.90	0.00%		5	0.000%		1	
	445300	3000	BOTA BOX ZINFANDEL 3000ml	1	$18.99	$9.80	$32,351.67	0.18%	-48.51%	1,707	0.16%	-48.51%	569	1
					$18.99	$9.80	$32,351.67	0.18%		1,707	0.156%		569	
	910778	3000	CLINE ZIN ANCIENT VINES'17/18 3000 ml	L	$64.97	$33.47	$259.88	0.00%	-75.00%	4	0.00%	-75.00%	1	2
					$64.97	$33.47	$259.88	0.00%		4	0.000%		1	
	913385	375	SEGHESIO ZINFANDEL SON'17 375 ml	L	$13.82	$7.17	$1,160.88	0.01%	57.38%	84	0.01%	57.38%	4	1
					$13.82	$7.17	$1,160.88	0.01%		84	0.008%		4	
	913736	375	RIDGE ZINFANDEL LYTTON'17/18 375 ml	U	$26.56	$13.89	$26.56	0.00%	-90.00%	1	0.00%	-90.00%	0	2
					$26.56	$13.89	$26.56	0.00%		1	0.000%		0	
	915696	750	THE PRISONER RED BLEND'17/18 750ml	L	$54.99	$28.86	$35,523.54	0.20%	71.08%	646	0.06%	71.08%	54	1
					$54.99	$28.86	$35,523.54	0.20%		646	0.059%		54	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	456525	750	CLINE ZINFANDEL CALIFORNIA 750ml	1	$9.95	$6.61	$21,322.85	0.12%	-23.87%	2,143	0.20%	-23.87%	179	2
					$9.95	$6.61	$21,322.85	0.12%		2,143	0.196%		179	
	471250	750	GNARLY HEAD OLD VINE ZINFANDEL 750ml	1	$8.99	$4.70	$20,573.39	0.12%	4.05%	2,293	0.21%	4.05%	191	3
					$8.99	$4.70	$20,573.39	0.12%		2,293	0.210%		191	
	496600	750	PREDATOR ZINFANDEL OLD VINE 750ml	1	$14.99	$8.76	$17,795.73	0.10%	5.45%	1,191	0.11%	5.45%	99	4
					$14.99	$8.76	$17,795.73	0.10%		1,191	0.109%		99	
	515867	750	1000 STORIES ZINFANDEL BOURBON BAR 750ml	1	$16.95	$8.94	$16,500.30	0.09%	-18.80%	978	0.09%	-18.80%	82	5
					$16.95	$8.94	$16,500.30	0.09%		978	0.090%		82	
	910319	750	SEGHESIO ZINFANDEL SON'18 750ml	1	$22.99	$11.95	$14,552.67	0.08%	96.90%	633	0.06%	145.96%	53	6
					$22.99	$11.95	$14,552.67	0.08%		633	0.058%		53	
	506970	750	SEVEN DEADLY ZINS 750ml	1	$16.99	$8.96	$12,369.98	0.07%	-17.07%	734	0.07%	-17.07%	61	7
					$16.99	$8.96	$12,369.98	0.07%		734	0.067%		61	
	496272	750	PLUNGERHEAD ZINFANDEL LODI 750ml	1	$11.99	$6.10	$12,046.54	0.07%	-41.16%	1,010	0.09%	-41.16%	84	8
					$11.99	$6.10	$12,046.54	0.07%		1,010	0.092%		84	
	445030	750	BOGLE ZINFANDEL OLD VINE 750ml	1	$11.95	$6.05	$8,878.40	0.05%	176.55%	752	0.07%	269.25%	63	9
					$11.95	$6.05	$8,878.40	0.05%		752	0.069%		63	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	498928	750	ZEN OF ZIN ZINFANDEL 750ml	D	$9.24	$6.30	$7,105.56	0.04%	-91.91%	769	0.07%	-88.78%	64	10
					$9.24	$6.30	$7,105.56	0.04%		769	0.070%		64	
	521957	750	CAROL SHELTON WILD THING ZIN 750ml	1	$18.99	$12.46	$6,931.35	0.04%	-47.98%	365	0.03%	-47.98%	30	11
					$18.99	$12.46	$6,931.35	0.04%		365	0.033%		30	
	498925	750	RAVENSWOOD ZINFANDEL VB 750ml	1	$11.49	$6.03	$6,239.07	0.04%	-2.32%	543	0.05%	-2.32%	45	12
					$11.49	$6.03	$6,239.07	0.04%		543	0.050%		45	
	913975	750	SEGHESIO ZINFANDEL OLD VINE'16/17 750ml	L	$34.99	$18.25	$5,353.47	0.03%	-20.61%	153	0.01%	-20.61%	13	13
					$34.99	$18.25	$5,353.47	0.03%		153	0.014%		13	
	483250	750	MARIETTA OLD VINE RED LOT 69 750ml	1	$14.99	$7.68	$5,066.62	0.03%	307.39%	338	0.03%	370.11%	28	14
					$14.99	$7.68	$5,066.62	0.03%		338	0.031%		28	
	456490	750	CLINE ZINFANDEL ANCIENT VINES 750ml	1	$15.95	$8.17	$4,976.40	0.03%	-43.07%	312	0.03%	-43.07%	26	15
					$15.95	$8.17	$4,976.40	0.03%		312	0.029%		26	
	504400	750	SALDO ZINFANDEL 750ml	L	$31.99	$16.63	$4,670.54	0.03%	-43.36%	146	0.01%	-43.36%	12	16
					$31.99	$16.63	$4,670.54	0.03%		146	0.013%		12	
	914423	750	BUCKLIN ANCIENT RED'16/17 750ml	L	$29.99	$19.84	$4,498.50	0.03%	11.05%	150	0.01%	11.05%	13	17
					$29.99	$19.84	$4,498.50	0.03%		150	0.014%		13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	911650	750	ROMBAUER ZINFANDEL'17/18 750ml	L	$36.53	$19.17	$3,945.24	0.02%	-30.97%	108	0.01%	-30.97%	9	18
					$36.53	$19.17	$3,945.24	0.02%		108	0.010%		9	
	908418	750	BUCKLIN BAMBINO ZIN'16/17 750ml	L	$19.99	$13.13	$3,798.10	0.02%	178.08%	190	0.02%	178.08%	16	19
					$19.99	$13.13	$3,798.10	0.02%		190	0.017%		16	
	500200	750	RIDGE ZIN THREE VALLEYS'18/19 750ml	L	$32.95	$17.14	$3,492.70	0.02%	38.00%	106	0.01%	38.00%	9	20
					$32.95	$17.14	$3,492.70	0.02%		106	0.010%		9	
	478062	750	JOEL GOTT ZINFANDEL 750ml	1	$18.99	$10.03	$3,294.54	0.02%	-35.89%	178	0.02%	-35.89%	15	21
					$18.99	$10.03	$3,294.54	0.02%		178	0.016%		15	
	919254	750	BEDROCK SONOMA OV ZIN'17/18 750ml	L	$19.99	$13.13	$3,258.37	0.02%	28.35%	163	0.01%	28.35%	14	22
					$19.99	$13.13	$3,258.37	0.02%		163	0.015%		14	
	918519	750	CAROL SHELTON ZIN PIZZAZ'20 750ml	L	$16.99	$11.10	$3,228.10	0.02%	784.62%	190	0.02%	784.62%	16	23
					$16.99	$11.10	$3,228.10	0.02%		190	0.017%		16	
	913555	750	EASTON ZINFANDEL AMADOR'15 750ml	L	$19.99	$10.35	$3,158.42	0.02%	31.07%	158	0.01%	31.07%	13	24
					$19.99	$10.35	$3,158.42	0.02%		158	0.014%		13	
	473066	750	HARASZTHY ZINFANDEL LODI 750ml	1	$16.99	$8.63	$2,921.83	0.02%	23.83%	181	0.02%	40.35%	15	25
					$16.99	$8.63	$2,921.83	0.02%		181	0.017%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	915484	750	DRY CREEK HERITAGE ZIN'18/19 750ml	L	$19.98	$10.34	$2,857.14	0.02%	3.82%	143	0.01%	3.82%	12	26
					$19.98	$10.34	$2,857.14	0.02%		143	0.013%		12	
	918400	750	FRANK FAMILY ZINFANDEL'17/18 750ml	L	$36.87	$19.34	$2,728.38	0.02%	25.82%	74	0.01%	26.23%	6	27
					$36.87	$19.34	$2,728.38	0.02%		74	0.007%		6	
	467101	750	FOUR VIRTUES BOURBON BARREL ZIN 750ml	1	$18.99	$8.75	$2,715.57	0.02%	-75.67%	143	0.01%	-80.79%	12	28
					$18.99	$8.75	$2,715.57	0.02%		143	0.013%		12	
	445140	750	BONESHAKER ZINFANDEL LODI'18 750ml	L	$16.92	$8.71	$2,656.44	0.02%	-26.13%	157	0.01%	-26.13%	13	29
					$16.92	$8.71	$2,656.44	0.02%		157	0.014%		13	
	981964	750	DECOY ZINFANDEL'17/18 750ml	L	$24.99	$13.03	$2,548.98	0.01%	-25.41%	102	0.01%	-25.41%	9	30
					$24.99	$13.03	$2,548.98	0.01%		102	0.009%		9	
	911336	750	SEGHESIO ZINFANDEL CORTINA'17 750ml	L	$38.28	$20.00	$2,335.08	0.01%	17.39%	61	0.01%	17.39%	5	31
					$38.28	$20.00	$2,335.08	0.01%		61	0.006%		5	
	516950	750	TWISTED ZINFANDEL 750ml	1	$8.99	$4.70	$2,265.48	0.01%	-45.35%	252	0.02%	-45.35%	21	32
					$8.99	$4.70	$2,265.48	0.01%		252	0.023%		21	
	907812	750	ALEXANDER VV SIN ZIN'16 750ml	L	$20.49	$10.62	$2,233.41	0.01%	-14.12%	109	0.01%	-14.12%	9	33
					$20.49	$10.62	$2,233.41	0.01%		109	0.010%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	916667	750	SEGHESIO ZINFANDEL ROCKPILE'16 750ml	L	$47.68	$25.00	$2,145.60	0.01%	100.00%	45	0.00%	100.00%	4	34
					$47.68	$25.00	$2,145.60	0.01%		45	0.004%		4	
	537000	750	RANCHO ZABACO ZINFANDEL HERITAGE 750ml	1	$16.99	$8.96	$1,834.92	0.01%	-18.34%	108	0.01%	-12.06%	9	35
					$16.99	$8.96	$1,834.92	0.01%		108	0.010%		9	
	918310	750	ZOMBIE ZINFANDEL 750ml	L	$12.99	$6.83	$1,545.81	0.01%	-53.33%	119	0.01%	-53.33%	10	36
					$12.99	$6.83	$1,545.81	0.01%		119	0.011%		10	
	500210	750	RIDGE ZINFANDEL LYTTON'17/18 750ml	L	$47.73	$25.00	$1,527.36	0.01%	176.92%	32	0.00%	176.92%	3	37
					$47.73	$25.00	$1,527.36	0.01%		32	0.003%		3	
	471800	750	GRGICH HILLS ZINFANDEL'14/15 750ml	L	$35.95	$18.85	$1,330.15	0.01%	140.00%	37	0.00%	140.00%	3	38
					$35.95	$18.85	$1,330.15	0.01%		37	0.003%		3	
	918901	750	VALRAVN ZINFANDEL OV'17/18 750ml	L	$17.99	$9.27	$1,169.35	0.01%	-27.03%	65	0.01%	-27.03%	5	39
					$17.99	$9.27	$1,169.35	0.01%		65	0.006%		5	
	500205	750	RIDGE ZIN GEYSERVILLE'19 750ml	L	$47.95	$25.12	$1,054.90	0.01%	1500.00%	22	0.00%	1500.00%	2	40
					$47.95	$25.12	$1,054.90	0.01%		22	0.002%		2	
	977327	750	MARIETTA ZINFANDEL ANGELI ESTATE'1 750ml	L	$31.99	$16.63	$863.73	0.00%	-4.00%	27	0.00%	-4.00%	2	41
					$31.99	$16.63	$863.73	0.00%		27	0.002%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	914836	750	RIDGE ZINFANDEL PAGANI'17/18 750ml	L	$42.50	$22.22	$850.00	0.00%	88.00%	20	0.00%	88.00%	2	42
					$42.50	$22.22	$850.00	0.00%		20	0.002%		2	
	979904	750	FROG'S LEAP ZINFANDEL'18 750ml	L	$35.00	$18.35	$840.00	0.00%	287.50%	24	0.00%	287.50%	2	43
					$35.00	$18.35	$840.00	0.00%		24	0.002%		2	
	918176	750	CAROL SHELTON ZIN ROCK RES'16/17 750ml	L	$31.99	$21.17	$831.74	0.00%	40.54%	26	0.00%	40.54%	2	44
					$31.99	$21.17	$831.74	0.00%		26	0.002%		2	
	914313	750	PEACHY CANYON ZIN WESTSIDE'16/17 750ml	L	$19.99	$10.37	$719.64	0.00%	-12.90%	36	0.00%	-12.90%	3	45
					$19.99	$10.37	$719.64	0.00%		36	0.003%		3	
	946876	750	ROCK WALL JESSES ZIN 750ml	L	$22.99	$11.95	$620.73	0.00%	-80.00%	27	0.00%	-80.00%	2	46
					$22.99	$11.95	$620.73	0.00%		27	0.002%		2	
	917495	750	FOXGLOVE ZIN PASO ROBLE'16/17 750ml	L	$15.99	$8.20	$607.62	0.00%	-33.33%	38	0.00%	-33.33%	3	47
					$15.99	$8.20	$607.62	0.00%		38	0.003%		3	
	953616	750	MAURITSON ZIN DRY CREEK'17/18 750ml	L	$28.49	$14.84	$569.80	0.00%	831.76%	20	0.00%	750.00%	2	48
					$28.49	$14.84	$569.80	0.00%		20	0.002%		2	
	911151	750	SEGHESIO ZINFANDEL HOME RNCH'15/16 750ml	L	$55.20	$29.00	$496.80	0.00%	30.00%	9	0.00%	30.00%	1	49
					$55.20	$29.00	$496.80	0.00%		9	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	917452	750	SOBON ZIN AMADOR OLDVINE'16/18 750ml	L	$13.68	$7.00	$451.44	0.00%	100.00%	33	0.00%	100.00%	3	50
					$13.68	$7.00	$451.44	0.00%		33	0.003%		3	
	979944	750	GREEN & RED ZIN CHILES CYN'16 750ml	X	$21.24	$12.50	$450.72	0.00%	376.00%	22	0.00%	560.00%	2	51
					$18.48	$12.50	$258.72	0.00%		14	0.001%		1	
					$24.00	$12.50	$192.00	0.00%		8	0.001%		1	
	919103	750	OLD GHOST ZINFANDEL OV'17 750ml	L	$36.95	$19.08	$443.40	0.00%	-18.18%	12	0.00%	-18.18%	1	52
					$36.95	$19.08	$443.40	0.00%		12	0.001%		1	
	911437	750	TURLEY ZINFANDEL FREDERICKS'18 750ml	A	$42.50	$22.33	$425.00	0.00%	100.00%	10	0.00%	100.00%	1	53
					$42.50	$22.33	$425.00	0.00%		10	0.001%		1	
	979934	750	GREEN & RED ZIN CHILES MILL'16 750ml	L	$32.46	$17.00	$421.98	0.00%	-12.03%	13	0.00%	-22.22%	1	54
					$32.46	$17.00	$421.98	0.00%		13	0.001%		1	
	911311	750	BALLENTINE ZINF NAPA'16/17 750ml	L	$23.99	$12.49	$383.84	0.00%	-87.50%	16	0.00%	-87.50%	1	55
					$23.99	$12.49	$383.84	0.00%		16	0.001%		1	
	918627	750	JEFF COHN ZIN SWEETWATER'16 750ml	L	$35.99	$23.87	$359.90	0.00%	40.00%	10	0.00%	40.00%	1	56
					$35.99	$23.87	$359.90	0.00%		10	0.001%		1	
	913271	750	CHAT MONTELENA ZINFANDEL'15 750ml	L	$37.99	$19.94	$341.91	0.00%	-72.41%	9	0.00%	-72.41%	1	57

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	913271				$37.99	$19.94	$341.91	0.00%		9	0.001%		1	
	947643	750	MARTINELLI ZIN GIUSEP&LUISA'16/18 750ml	L	$55.99	$29.50	$335.94	0.00%	-83.33%	6	0.00%	-83.33%	1	58
					$55.99	$29.50	$335.94	0.00%		6	0.001%		1	
	918491	750	DUTTON GOLDFIELD ZIN MORELLI'15 750ml	L	$37.92	$25.18	$303.36	0.00%	1000.00%	8	0.00%	1000.00%	1	59
					$37.92	$25.18	$303.36	0.00%		8	0.001%		1	
	498860	750	ROD STRONG ZIN OLD VINES'16/17 750ml	L	$20.95	$10.85	$293.30	0.00%	-51.68%	14	0.00%	-51.72%	1	60
					$20.95	$10.85	$293.30	0.00%		14	0.001%		1	
	950313	750	BIALE ZIN BLACK CHICKEN'18 750ml	L	$48.77	$25.67	$292.62	0.00%	100.00%	6	0.00%	100.00%	1	61
					$48.77	$25.67	$292.62	0.00%		6	0.001%		1	
	463165	750	EDMEADES ZIN MENDOCINO'15 750ml	L	$17.99	$9.49	$269.85	0.00%	-84.44%	15	0.00%	-84.44%	1	62
					$17.99	$9.49	$269.85	0.00%		15	0.001%		1	
	490360	750	MURPHY-GOODE ZIN LIAR'S DCE'13/14 750ml	L	$20.99	$11.09	$251.88	0.00%	-72.09%	12	0.00%	-72.09%	1	63
					$20.99	$11.09	$251.88	0.00%		12	0.001%		1	
	912122	750	TURLEY ZINFANDEL JUVENILE'19 750ml	L	$22.50	$11.68	$225.00	0.00%	100.00%	10	0.00%	100.00%	1	64
					$22.50	$11.68	$225.00	0.00%		10	0.001%		1	
	913834	750	RIDGE ZINFANDEL PONZO'16/17 750ml	U	$37.28	$19.45	$223.68	0.00%	300.00%	6	0.00%	300.00%	1	65

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	913834				$37.28	$19.45	$223.68	0.00%		6	0.001%		1	
	915715	750	GIRARD ZIN NAPA OLD V'15/16 750ml	L	$25.99	$13.52	$207.92	0.00%	-41.67%	8	0.00%	-41.67%	1	66
					$25.99	$13.52	$207.92	0.00%		8	0.001%		1	
	916034	750	TURLEY ZINFANDEL CEDARMAN'18 750ml	A	$38.50	$20.19	$192.50	0.00%	100.00%	5	0.00%	100.00%	0	67
					$38.50	$20.19	$192.50	0.00%		5	0.000%		0	
	906611	750	COSENTINO CIGAR ZIN OV'16/17 750ml	L	$16.95	$8.73	$186.45	0.00%	-23.08%	11	0.00%	-23.08%	1	68
					$16.95	$8.73	$186.45	0.00%		11	0.001%		1	
	914444	750	ROSENBLUM ZIN PLANCHON '13/14 750ml	L	$23.06	$11.86	$138.36	0.00%	0.00%	6	0.00%	0.00%	1	69
					$23.06	$11.86	$138.36	0.00%		6	0.001%		1	
	442277	750	ARTEZIN ZIN MENDOCINO'18 750ml	L	$15.95	$8.22	$127.60	0.00%	-15.00%	8	0.00%	-15.00%	1	70
					$15.95	$8.22	$127.60	0.00%		8	0.001%		1	
	515820	750	TERRA D'ORO ZINFANDEL AMADOR'15/16 750ml	L	$16.99	$8.96	$118.93	0.00%	12.50%	7	0.00%	12.50%	1	71
					$16.99	$8.96	$118.93	0.00%		7	0.001%		1	
	910179	750	TURLEY ZIN OLD VINES'18 750ml	A	$28.50	$14.89	$114.00	0.00%	100.00%	4	0.00%	100.00%	0	72
					$28.50	$14.89	$114.00	0.00%		4	0.000%		0	
	500105	750	RIDGE ZIN PASO ROBLES'19 750ml	L	$37.63	$19.63	$112.89	0.00%	112.48%	3	0.00%	114.29%	0	73

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLH RED VARIETAL - ZINFANDEL	500105				$37.63	$19.63	$112.89	0.00%		3	0.000%		0	
	953615	750	MAURITSON ZIN ROCK PILE RDG'16/17 750ml	L	$45.60	$23.83	$91.20	0.00%	100.00%	2	0.00%	100.00%	0	74
					$45.60	$23.83	$91.20	0.00%		2	0.000%		0	
	515805	750	TERRA D ORO ZIN DEAVER VINEYARD 750ml	1	$26.99	$14.21	$53.98	0.00%	33.33%	2	0.00%	33.33%	0	75
					$26.99	$14.21	$53.98	0.00%		2	0.000%		0	
	917748	750	RBT CRAIG ZIN HOWELL'12/13 750ml	X	$46.14	$31.50	$46.14	0.00%	509.15%	1	0.00%	900.00%	0	76
					$46.14	$31.50	$46.14	0.00%		1	0.000%		0	
	953398	750	PEACHY CANYON ZIN BAILEY'17 750ml	L	$39.82	$20.92	$39.82	0.00%	200.00%	1	0.00%	200.00%	0	77
					$39.82	$20.92	$39.82	0.00%		1	0.000%		0	
	917317	750	RIDGE ZIN EASTBENCH '19 750ml	L	$34.95	$18.20	$34.95	0.00%	100.00%	1	0.00%	100.00%	0	78
					$34.95	$18.20	$34.95	0.00%		1	0.000%		0	
	918284	750	ROCK WALL ZIN MONTE ROS'16/17 750ml	L	$32.99	$17.25	$32.99	0.00%	0.00%	1	0.00%	0.00%	0	79
					$32.99	$17.25	$32.99	0.00%		1	0.000%		0	
	501910	750	ROSENBLUM ZINFANDEL VINTNERS CUVE 750ml	D	$15.99	$8.14	$31.98	0.00%	200.00%	2	0.00%	200.00%	0	80

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLH RED VARIETAL - ZINFANDEL	**501910**				$15.99	$8.14	$31.98	0.00%		2	0.000%		0	
	Total						**$315,993.53**		**-3.94%**	**18,400**		**-10.58%**	**1,975**	

Class Summary

PLH	**Bottle Sales**	18,400	**Gross Sales**	$315,993.53	**Total Items in Class** 97
	% of Bottle Sales	0.54%	**% of Gross Sales**	0.77%	**Share/Item** 0.97

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH														
	416272	1500	LINDEMANS SHIRAZ-CAB CAWARRA 1500ml	1	$12.99	$6.76	$3,585.24	0.05%	-33.81%	276	0.05%	-33.81%	46	1
					$12.99	$6.76	$3,585.24	0.05%		276	0.051%		46	
	429995	1500	YELLOW TAIL SHIRAZ 1500ml	1	$17.99	$9.42	$2,800.43	0.04%	-55.45%	157	0.03%	-61.02%	26	2
					$17.99	$9.42	$2,800.43	0.04%		157	0.029%		26	
	430005	1500	YELLOW TAIL SHIRAZ-CABERNET 1500ml	1	$17.99	$9.42	$2,782.44	0.04%	-49.70%	156	0.03%	-55.99%	26	3
					$17.99	$9.42	$2,782.44	0.04%		156	0.029%		26	
	410648	1500	FISH EYE SHIRAZ 1500ml	1	$11.99	$6.22	$2,098.25	0.03%	-29.57%	175	0.03%	-29.57%	29	4
					$11.99	$6.22	$2,098.25	0.03%		175	0.032%		29	
	423298	1500	ROSEMOUNT EST SHIRAZ'17 1500 ml	X	$19.47	$11.54	$289.45	0.00%	313.38%	15	0.00%	460.00%	3	5
					$21.99	$11.54	$153.93	0.00%		7	0.001%		1	
					$16.94	$11.54	$135.52	0.00%		8	0.001%		1	
	461310	3000	BOTA BOX SHIRAZ 3000ml	1	$21.99	$11.39	$20,068.23	0.26%	-37.75%	916	0.17%	-37.75%	305	1
					$21.99	$11.39	$20,068.23	0.26%		916	0.168%		305	
	493215	750	PARDUCCI PETITE SIRAH 750ml	1	$11.99	$6.30	$12,673.43	0.17%	-20.65%	1,057	0.19%	-20.65%	88	1
					$11.99	$6.30	$12,673.43	0.17%		1,057	0.194%		88	
	917977	750	LINE 39 PETITE SIRAH 750ml	1	$8.99	$6.00	$10,985.78	0.14%	-20.96%	1,222	0.22%	-27.55%	102	2

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	917977				$8.99	$6.00	$10,985.78	0.14%		1,222	0.225%		102	
	516736	750	PARDUCCI TRUE GRIT PETITE SIRAH 750ml	1	$16.95	$8.94	$8,542.80	0.11%	117.52%	504	0.09%	117.52%	42	3
					$16.95	$8.94	$8,542.80	0.11%		504	0.093%		42	
	445100	750	BOGLE PETITE SIRAH 750ml	1	$11.95	$6.05	$7,803.35	0.10%	131.84%	653	0.12%	209.55%	54	4
					$11.95	$6.05	$7,803.35	0.10%		653	0.120%		54	
	977037	750	FREY SYRAH ORGANIC'18/19 750ml	L	$14.11	$7.22	$3,386.40	0.04%	15.71%	240	0.04%	4.56%	20	5
					$14.11	$7.22	$3,386.40	0.04%		240	0.044%		20	
	510920	750	STAGS LW PETITE SYRAH'17 750ml	L	$39.99	$21.19	$3,239.19	0.04%	1218.18%	81	0.01%	1218.18%	7	6
					$39.99	$21.19	$3,239.19	0.04%		81	0.015%		7	
	911873	750	ALEXANDER VV SYRAH'18 750ml	L	$22.49	$11.68	$3,238.56	0.04%	76.00%	144	0.03%	76.00%	12	7
					$22.49	$11.68	$3,238.56	0.04%		144	0.026%		12	
	915182	750	MORGAN SYRAH'17/18 750ml	L	$21.95	$11.27	$2,304.75	0.03%	-22.50%	105	0.02%	-22.50%	9	8
					$21.95	$11.27	$2,304.75	0.03%		105	0.019%		9	
	473063	750	HARASZTHY PETITE SIRAH 750ml	1	$16.99	$7.54	$2,259.67	0.03%	-6.30%	133	0.02%	-6.30%	11	10
					$16.99	$7.54	$2,259.67	0.03%		133	0.024%		11	
	508115	750	SMOKING LOON SYRAH 750ml	1	$11.95	$5.03	$2,216.50	0.03%	-31.96%	190	0.03%	-31.96%	16	9
					$11.95	$5.03	$2,216.50	0.03%		190	0.035%		16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	913824	750	TERRE ROUGE SYRAH L'OUEST'14 750ml	L	$19.19	$9.93	$2,091.71	0.03%	-16.28%	109	0.02%	-16.28%	9	11
					$19.19	$9.93	$2,091.71	0.03%		109	0.020%		9	
	917141	750	CHARLES SMITH BOOM BM SYRAH'16/17 750ml	L	$16.99	$8.65	$2,055.79	0.03%	-22.29%	121	0.02%	-22.29%	10	12
					$16.99	$8.65	$2,055.79	0.03%		121	0.022%		10	
	911772	750	FRANCIS COPPOLA SYRAH SHZ'16/17 750ml	L	$15.99	$8.22	$1,998.75	0.03%	-8.28%	125	0.02%	-8.28%	10	13
					$15.99	$8.22	$1,998.75	0.03%		125	0.023%		10	
	912531	750	SHAFER RELENTLESS SYRAH'16/17 750ml	L	$98.73	$52.25	$1,875.87	0.02%	8.33%	19	0.00%	8.33%	2	14
					$98.73	$52.25	$1,875.87	0.02%		19	0.003%		2	
	906457	750	MICHAEL DAVID PETITE PETITE'17/18 750ml	L	$16.95	$8.70	$1,711.95	0.02%	-49.62%	101	0.02%	-49.62%	8	15
					$16.95	$8.70	$1,711.95	0.02%		101	0.019%		8	
	954093	750	CAYMUS PETIT S SUISUN DURIF 750ml	L	$54.99	$28.97	$1,649.70	0.02%	140.00%	30	0.01%	140.00%	3	16
					$54.99	$28.97	$1,649.70	0.02%		30	0.006%		3	
	920264	750	STOLPMAN SYRAH '17 750ml	L	$28.73	$15.00	$1,522.69	0.02%	27.12%	53	0.01%	27.12%	4	17
					$28.73	$15.00	$1,522.69	0.02%		53	0.010%		4	
	515893	750	TISDALE VINEYARDS SHIRAZ 750ml	1	$6.99	$3.64	$1,509.84	0.02%	-35.47%	216	0.04%	-35.47%	18	18
					$6.99	$3.64	$1,509.84	0.02%		216	0.040%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	916716	750	MICHAEL DAVID SYRA 6TH SENS'18 750ml	L	$15.95	$8.17	$1,355.75	0.02%	-17.95%	85	0.02%	-17.95%	7	19
					$15.95	$8.17	$1,355.75	0.02%		85	0.016%		7	
	456775	750	TWO VINES SHIRAZ 750ml	1	$6.99	$3.64	$1,272.18	0.02%	20.72%	182	0.03%	-3.45%	15	20
					$6.99	$3.64	$1,272.18	0.02%		182	0.033%		15	
	914589	750	L'ECOLE 41 SYRAH 7 HILLS'16/17 750ml	L	$38.77	$20.35	$1,201.87	0.02%	73.68%	31	0.01%	73.68%	3	21
					$38.77	$20.35	$1,201.87	0.02%		31	0.006%		3	
	952011	750	GRAMERCY LOWER EAST SYRAH'16/17 750ml	L	$29.89	$15.56	$1,165.71	0.02%	314.29%	39	0.01%	314.29%	3	22
					$29.89	$15.56	$1,165.71	0.02%		39	0.007%		3	
	918804	750	PEACHY CANYON PETITE SIRAH'17 750ml	L	$21.40	$11.11	$1,112.80	0.01%	66.67%	52	0.01%	66.67%	4	23
					$21.40	$11.11	$1,112.80	0.01%		52	0.010%		4	
	907759	750	TRINAFOUR PETITE SIRAH'17 750ml	L	$21.99	$14.47	$967.56	0.01%	-5.88%	44	0.01%	-5.88%	4	24
					$21.99	$14.47	$967.56	0.01%		44	0.008%		4	
	918996	750	HABIT CAB FRANC SANTA YNEZ'19 750ml	L	$26.99	$17.71	$917.66	0.01%	65.22%	34	0.01%	65.22%	3	25
					$26.99	$17.71	$917.66	0.01%		34	0.006%		3	
	915657	750	EARTHQUAKE PETITE SIRAH'16/17 750ml	U	$23.95	$12.40	$886.15	0.01%	-54.17%	37	0.01%	-54.17%	3	26
					$23.95	$12.40	$886.15	0.01%		37	0.007%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	914857	750	MCMANIS PETITE SIRAH'17/18 750ml	L	$9.99	$5.23	$769.23	0.01%	-72.22%	77	0.01%	-72.22%	6	27
					$9.99	$5.23	$769.23	0.01%		77	0.014%		6	
	918525	750	MELVILLE SYRAH'17 750ml	L	$39.99	$20.94	$719.82	0.01%	215.32%	18	0.00%	191.67%	2	28
					$39.99	$20.94	$719.82	0.01%		18	0.003%		2	
	952074	750	FAUSSE PISTE SECRET SAUCE SYRAH'16 750ml	L	$17.99	$11.68	$665.63	0.01%	-36.36%	37	0.01%	-36.36%	3	29
					$17.99	$11.68	$665.63	0.01%		37	0.007%		3	
	919445	750	OTIS KENYON SYRAH WALLA'16 750ml	L	$29.99	$19.69	$629.79	0.01%	-68.42%	21	0.00%	-68.42%	2	30
					$29.99	$19.69	$629.79	0.01%		21	0.004%		2	
	977374	750	QUPE SYRAH CC'16/17 750ml	L	$21.37	$11.09	$427.40	0.01%	-46.67%	20	0.00%	-46.67%	2	31
					$21.37	$11.09	$427.40	0.01%		20	0.004%		2	
	948515	750	CINDER SYRAH'18/19 750ml	L	$26.99	$17.80	$404.85	0.01%	9.52%	15	0.00%	9.52%	1	32
					$26.99	$17.80	$404.85	0.01%		15	0.003%		1	
	918507	750	SAMSARA SYRAH'17 750ml	L	$29.81	$19.69	$327.91	0.00%	-19.52%	11	0.00%	-20.00%	1	33
					$29.81	$19.69	$327.91	0.00%		11	0.002%		1	
	908083	750	FESS PARKER SYRAH BIG EASY'16/17 750ml	L	$28.85	$15.00	$317.35	0.00%	109.09%	11	0.00%	109.09%	1	34
					$28.85	$15.00	$317.35	0.00%		11	0.002%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	917856	750	PRIDE MTN SYRAH'18 750ml	L	$61.99	$32.70	$309.95	0.00%	-50.00%	5	0.00%	-50.00%	0	35
					$61.99	$32.70	$309.95	0.00%		5	0.001%		0	
	915861	750	DUMOL SYRAH EDDIE'S PTCH'16/17 750ml	X	$76.27	$52.00	$305.08	0.00%	100.00%	4	0.00%	100.00%	0	36
					$98.41	$52.00	$196.82	0.00%		2	0.000%		0	
					$54.13	$52.00	$108.26	0.00%		2	0.000%		0	
	908129	750	VINUM PETITE SIRAH CLRKSBRG'14/15 750ml	L	$13.99	$7.17	$293.79	0.00%	900.00%	21	0.00%	900.00%	2	37
					$13.99	$7.17	$293.79	0.00%		21	0.004%		2	
	915710	750	DUMOL SYRAH WILD MTNSIDE'16 750ml	L	$68.33	$36.00	$273.32	0.00%	200.00%	4	0.00%	200.00%	0	38
					$68.33	$36.00	$273.32	0.00%		4	0.001%		0	
	915213	750	FREY PETITE S ORGANIC BIODYN'18 750ml	L	$19.33	$10.00	$270.62	0.00%	100.00%	14	0.00%	100.00%	1	39
					$19.33	$10.00	$270.62	0.00%		14	0.003%		1	
	500208	750	RIDGE PETITE SIRAH LYTTN EST'17/18 750ml	L	$42.50	$22.22	$255.00	0.00%	-20.00%	6	0.00%	-20.00%	1	40
					$42.50	$22.22	$255.00	0.00%		6	0.001%		1	
	977372	750	QUPE LOS OLIVOS CUVEE'16 750ml	X	$25.02	$14.75	$215.40	0.00%	180.92%	9	0.00%	311.11%	1	41
					$21.77	$14.75	$130.62	0.00%		6	0.001%		1	
					$28.26	$14.75	$84.78	0.00%		3	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	917753	750	OAK GROVE PETITE SIRAH RES'18/19 750ml	L	$7.99	$3.97	$207.74	0.00%	-51.14%	26	0.00%	-51.14%	2	42
					$7.99	$3.97	$207.74	0.00%		26	0.005%		2	
	909760	750	DUTTON GOLDFIELD SYRAH CHRY RDG'15 750ml	L	$41.00	$27.17	$205.00	0.00%	20.00%	5	0.00%	20.00%	0	43
					$41.00	$27.17	$205.00	0.00%		5	0.001%		0	
	917293	750	NOVY SYRAH STA LUCIA'14 750ml	X	$26.88	$15.88	$184.67	0.00%	100.00%	7	0.00%	100.00%	1	44
					$23.39	$15.88	$93.56	0.00%		4	0.001%		0	
					$30.37	$15.88	$91.11	0.00%		3	0.001%		0	
	913743	750	FESS PARKER SYRAH SB CNTY'15 750ml	X	$20.55	$10.67	$164.40	0.00%	300.00%	8	0.00%	300.00%	1	45
					$20.55	$10.67	$164.40	0.00%		8	0.001%		1	
	915220	750	FESS PARKER SYRAH RODNEY'S'15/16 750ml	X	$33.98	$20.08	$97.53	0.00%	971.40%	3	0.00%	1500.00%	0	46
					$29.57	$20.08	$59.14	0.00%		2	0.000%		0	
					$38.39	$20.08	$38.39	0.00%		1	0.000%		0	
	913904	750	FESS PARKER EPIPHNY GRNCH BL'16/17 750ml	X	$17.09	$10.00	$93.65	0.00%	1565.08%	6	0.00%	2300.00%	1	47
					$14.87	$10.00	$74.35	0.00%		5	0.001%		0	
					$19.30	$10.00	$19.30	0.00%		1	0.000%		0	
	916260	750	RAMEY SYRAH SONOMA CST'16/17 750ml	L	$40.01	$21.00	$80.02	0.00%	0.00%	2	0.00%	0.00%	0	48

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLJ RED VARIETAL - SYRAH, PETITE SIRAH	**916260**				$40.01	$21.00	$80.02	0.00%		2	0.000%		0	
	918911	**750**	**RETRO PETITE SIRAH NAPA'13/14 750ml**	**L**	**$28.97**	**$19.17**	**$57.94**	**0.00%**	**187.50%**	**2**	**0.00%**	**187.50%**	**0**	**49**
					$28.97	$19.17	$57.94	0.00%		2	0.000%		0	
	Total						**$118,846.54**		**-9.07%**	**7,634**		**-9.31%**	**930**	

Class Summary

PLJ

Bottle Sales	7,634	**Gross Sales**	$118,846.54	**Total Items in Class**	60
% of Bottle Sales	0.22%	**% of Gross Sales**	0.29%	**Share/Item**	0.6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLL RED VARIETAL - GRENACHE														
	907823	**750**	**BUCKLIN OTTO'S OLD HILL GRENACHE'1 750ml**	**L**	**$32.99**	**$21.85**	**$1,055.68**	**0.94%**	**8.70%**	**32**	**0.74%**	**8.70%**	**3**	**1**
					$32.99	$21.85	$1,055.68	0.94%		32	0.741%		3	
	919113	**750**	**TRIBUTE GRACE GRENACHE SB CTY'18 750ml**	**L**	**$24.99**	**$16.36**	**$574.77**	**0.51%**	**10.53%**	**23**	**0.53%**	**10.53%**	**2**	**2**
					$24.99	$16.36	$574.77	0.51%		23	0.532%		2	
	Total						**$1,630.45**		**9.40%**	**55**		**9.52%**	**5**	

Class Summary

PLL	**Bottle Sales**	55	**Gross Sales**	$1,630.45	**Total Items in Class**	2
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLN RED VARIETAL - MOURVEDRE														
	456513	**750**	**CLINE MOURVEDRE ANCIENT VINES 750ml**	**1**	**$11.95**	**$6.58**	**$13,443.75**	**3.54%**	**-11.22%**	**1,125**	**3.98%**	**-11.22%**	**94**	**1**
					$11.95	$6.58	$13,443.75	3.54%		1,125	3.985%		94	
	915398	**750**	**TABLAS CRK ESPRIT ROUGE'16 750ml**	**X**	**$54.87**	**$32.71**	**$157.47**	**0.04%**	**1453.25%**	**3**	**0.01%**	**2350.00%**	**0**	**2**
					$47.74	$32.71	$95.48	0.03%		2	0.007%		0	
					$61.99	$32.71	$61.99	0.02%		1	0.004%		0	
	Total						**$13,601.22**		**27.79%**	**1,128**		**4.26%**	**94**	

Class Summary

PLN	**Bottle Sales**	1,128	**Gross Sales**	$13,601.22	**Total Items in Class**	2
	% of Bottle Sales	0.03%	**% of Gross Sales**	0.03%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLP RED VARIETAL - BARBERA														
	911672	**750**	**SEGHESIO BARBERA'14 750ml**	**L**	**$36.25**	**$19.00**	**$1,776.25**	**2.64%**	**125.00%**	**49**	**2.55%**	**125.00%**	**4**	**1**
					$36.25	$19.00	$1,776.25	2.64%		49	2.552%		4	
	Total						**$1,776.25**		**125.00%**	**49**		**125.00%**	**4**	

Class Summary

PLP	**Bottle Sales**	49	**Gross Sales**	$1,776.25	**Total Items in Class** 1
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item** 0.01

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLQ RED VARIETAL - SANGIOVESE, NEBBIOLO														
	349600	1500	BOLLA SANGIOVESE 1500ml	1	$12.99	$6.97	$4,156.80	0.82%	-17.69%	320	1.21%	-17.69%	53	1
					$12.99	$6.97	$4,156.80	0.82%		320	1.213%		53	
	464550	750	FERRARI-CARANO SIENA'17/18 750ml	L	$22.99	$11.95	$2,459.93	0.48%	100.00%	107	0.41%	100.00%	9	1
					$22.99	$11.95	$2,459.93	0.48%		107	0.406%		9	
	919067	750	COTES DE CIEL NEBBIOLO'12/13 750ml	X	$33.73	$24.75	$592.05	0.11%	414.35%	17	0.06%	542.86%	1	2
					$37.47	$24.75	$299.76	0.06%		8	0.030%		1	
					$29.98	$24.75	$292.29	0.05%		9	0.034%		1	
	921210	750	VILLA CREEK WILLOW CRK CUVEE'15/16 750ml	L	$34.99	$23.08	$349.90	0.07%	-38.89%	10	0.04%	-26.67%	1	3
					$34.99	$23.08	$349.90	0.07%		10	0.038%		1	
	950853	750	MORA ESTATE VALPO'16 750ml	X	$38.99	$25.88	$233.94	0.05%	164.94%	6	0.02%	233.33%	1	4
					$38.99	$25.88	$233.94	0.05%		6	0.023%		1	
	917696	750	LEONETTI CELLAR SANGIOVESE'17/18 750ml	L	$74.99	$49.94	$224.97	0.04%	100.00%	3	0.01%	100.00%	0	5
					$74.99	$49.94	$224.97	0.04%		3	0.011%		0	
	917081	750	SEGHESIO SANGIOVESE VENOM'16 750ml	U	$47.68	$25.00	$143.04	0.03%	0.00%	3	0.01%	0.00%	0	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLQ RED VARIETAL - SANGIOVESE, NEBBIOLO	**917081**				$47.68	$25.00	$143.04	0.03%		3	0.011%		0	
	Total						**$8,160.63**		**38.02%**	**466**		**29.96%**	**66**	

Class Summary

PLQ

Bottle Sales	466	**Gross Sales**	$8,160.63	**Total Items in Class**	8
% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR														
	498124	1500	WOODBRIDGE PINOT NOIR R MONDAVI 1500ml	1	$12.96	$6.74	$7,371.00	0.01%	-19.71%	571	0.02%	-19.71%	95	1
					$12.96	$6.74	$7,371.00	0.01%		571	0.017%		95	
	480318	1500	LIBERTY CREEK VINYRD PINOT NOIR 1500ml	1	$9.99	$5.16	$6,863.13	0.01%	-21.37%	687	0.02%	-21.37%	115	2
					$9.99	$5.16	$6,863.13	0.01%		687	0.020%		115	
	443255	1500	BAREFOOT CELLARS PINOT NOIR 1500ml	1	$15.99	$8.36	$4,653.09	0.01%	-29.20%	291	0.01%	-29.20%	49	3
					$15.99	$8.36	$4,653.09	0.01%		291	0.009%		49	
	516835	1500	TURNING LEAF PINOT NOIR RESERVE 1500ml	1	$12.99	$6.76	$4,351.65	0.01%	-87.45%	335	0.01%	-87.45%	56	4
					$12.99	$6.76	$4,351.65	0.01%		335	0.010%		56	
	499257	1500	REDWOOD CREEK PINOT NOIR 1500ml	1	$13.99	$7.29	$4,308.92	0.01%	8.55%	308	0.01%	8.55%	51	5
					$13.99	$7.29	$4,308.92	0.01%		308	0.009%		51	
	355755	1500	CAVIT PINOT NOIR 1500ml	1	$20.99	$9.44	$3,943.11	0.01%	10.12%	189	0.01%	10.12%	32	6
					$20.99	$9.44	$3,943.11	0.01%		189	0.006%		32	
	444570	3000	BLACK BOX PINOT NOIR 3000ml	1	$19.99	$10.48	$60,072.91	0.11%	-30.45%	3,013	0.09%	-30.45%	1,004	1
					$19.99	$10.48	$60,072.91	0.11%		3,013	0.088%		1,004	
	517007	375	UNDERWOOD PINOT NOIR CANS 375ml	1	$5.99	$3.05	$9,745.73	0.02%	13750.00%	1,627	0.05%	13750.00%	68	1
					$5.99	$3.05	$9,745.73	0.02%		1,627	0.048%		68	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	460539	375	CYCLES GLADIATOR PINOT NOIR CAN 375ml	1	$4.98	$2.55	$3,147.36	0.01%	378.70%	632	0.02%	378.70%	26	2
					$4.98	$2.55	$3,147.36	0.01%		632	0.018%		26	
	915135	375	SAINTSBURY PINOT CARNEROS'17 375 ml	L	$19.14	$10.00	$2,181.96	0.00%	-42.62%	114	0.00%	-42.62%	5	3
					$19.14	$10.00	$2,181.96	0.00%		114	0.003%		5	
	915018	375	DOMAINE DROUHIN PINOT'16/17 375 ml	L	$25.05	$13.15	$1,477.95	0.00%	599.44%	59	0.00%	600.00%	2	4
					$25.05	$13.15	$1,477.95	0.00%		59	0.002%		2	
	915366	375	ADELSHEIM PINOT NOIR OR'16/17 375 ml	X	$17.99	$9.35	$1,403.22	0.00%	125.00%	78	0.00%	125.00%	3	5
					$17.99	$9.35	$1,403.22	0.00%		78	0.002%		3	
	443951	375	MEIOMI PINOT NOIR 375ml	1	$12.67	$6.66	$1,393.70	0.00%	374.07%	110	0.00%	374.07%	5	6
					$12.67	$6.66	$1,393.70	0.00%		110	0.003%		5	
	410982	5000	FRANZIA PINOT NOIR/CARMENERE 5000ml	1	$18.99	$9.87	$2,116.86	0.00%	200.00%	122	0.00%	200.00%	68	1
					$18.99	$9.87	$2,116.86	0.00%		122	0.004%		68	
	443950	750	MEIOMI PINOT NOIR 750ml	1	$22.99	$12.15	$101,729.40	0.19%	25.10%	4,452	0.13%	25.10%	371	1
					$22.99	$12.15	$101,729.40	0.19%		4,452	0.130%		371	
	441962	750	ANGELINE PINOT NOIR 750ml	1	$9.99	$6.61	$32,624.64	0.06%	8.85%	3,268	0.10%	8.85%	272	2
					$9.99	$6.61	$32,624.64	0.06%		3,268	0.095%		272	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	440060	750	ADELSHEIM PINOT NOIR 750ml	1	$24.99	$15.63	$32,376.54	0.06%	93.77%	1,298	0.04%	93.77%	108	3
					$24.99	$15.63	$32,376.54	0.06%		1,298	0.038%		108	
	493000	750	PARDUCCI PINOT NOIR 750ml	1	$11.99	$6.30	$31,026.28	0.06%	140.52%	2,596	0.08%	140.52%	216	4
					$11.99	$6.30	$31,026.28	0.06%		2,596	0.076%		216	
	466250	750	FLEUR DE CALIFORNIA PINOT NOIR 750ml	1	$14.95	$8.22	$29,753.70	0.05%	-24.96%	1,986	0.06%	-24.96%	166	5
					$14.95	$8.22	$29,753.70	0.05%		1,986	0.058%		166	
	460940	750	DECOY PINOT NOIR 750ml	1	$22.99	$13.03	$26,231.59	0.05%	29.96%	1,141	0.03%	29.96%	95	6
					$22.99	$13.03	$26,231.59	0.05%		1,141	0.033%		95	
	523110	750	WILLAMETTE VLY PINOT NOIR WL CLST 750ml	1	$21.99	$11.42	$25,680.30	0.05%	26.33%	1,170	0.03%	26.33%	98	7
					$21.99	$11.42	$25,680.30	0.05%		1,170	0.034%		98	
	440050	750	ACROBAT PINOT NOIR 750ml	1	$16.95	$10.53	$21,424.80	0.04%	-34.08%	1,264	0.04%	-34.08%	105	8
					$16.95	$10.53	$21,424.80	0.04%		1,264	0.037%		105	
	430992	750	A TO Z PINOT NOIR 750ml	1	$22.95	$11.91	$21,193.80	0.04%	-13.69%	928	0.03%	-13.69%	77	9
					$22.95	$11.91	$21,193.80	0.04%		928	0.027%		77	
	920327	750	SOTER PLANET OREGON PN'17/18 750ml	L	$18.99	$12.44	$20,699.10	0.04%	0.15%	1,090	0.03%	-4.86%	91	10
					$18.99	$12.44	$20,699.10	0.04%		1,090	0.032%		91	
	506200	750	SEAGLASS PINOT NOIR 750ml	1	$13.99	$7.36	$20,509.34	0.04%	20.69%	1,466	0.04%	20.69%	122	11

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	506200				$13.99	$7.36	$20,509.34	0.04%		1,466	0.043%		122	
	479350	750	ERATH PINOT NOIR OREGON 750ml	1	$19.99	$10.56	$19,679.63	0.04%	6.53%	989	0.03%	6.53%	82	12
					$19.99	$10.56	$19,679.63	0.04%		989	0.029%		82	
	480742	750	LINE 39 PINOT NOIR 750ml	1	$8.99	$6.00	$18,708.19	0.03%	-10.89%	2,081	0.06%	-10.89%	173	13
					$8.99	$6.00	$18,708.19	0.03%		2,081	0.061%		173	
	443939	750	BELLE GLOS PINOT NOIR CLARK 750ml	1	$54.99	$28.95	$16,551.99	0.03%	65.42%	301	0.01%	65.42%	25	15
					$54.99	$28.95	$16,551.99	0.03%		301	0.009%		25	
	517010	750	UNDERWOOD PINOT NOIR 750ml	1	$13.99	$7.13	$16,543.25	0.03%	14.56%	1,187	0.03%	14.56%	99	14
					$13.99	$7.13	$16,543.25	0.03%		1,187	0.035%		99	
	489388	750	MIRASSOU PINOT NOIR 750ml	1	$8.99	$4.70	$15,522.75	0.03%	-23.53%	1,725	0.05%	-23.53%	144	16
					$8.99	$4.70	$15,522.75	0.03%		1,725	0.050%		144	
	476426	750	KINGS RIDGE PINOT NOIR 750ml	1	$17.99	$9.26	$15,056.58	0.03%	41.51%	846	0.02%	50.36%	71	17
					$17.99	$9.26	$15,056.58	0.03%		846	0.025%		71	
	473003	750	HAHN PINOT NOIR 750ml	1	$14.95	$7.69	$14,232.40	0.03%	149.02%	952	0.03%	211.53%	79	18
					$14.95	$7.69	$14,232.40	0.03%		952	0.028%		79	
	449252	750	GRATEFUL RED PINOT NOIR 750ml	1	$9.49	$8.06	$14,153.91	0.03%	100.00%	1,491	0.04%	100.00%	124	19
					$9.49	$8.06	$14,153.91	0.03%		1,491	0.044%		124	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	508110	750	SMOKING LOON PINOT NOIR 750ml	1	$7.95	$3.97	$13,047.90	0.02%	-19.06%	1,642	0.05%	-19.06%	137	20
					$7.95	$3.97	$13,047.90	0.02%		1,642	0.048%		137	
	496840	750	PRIMARIUS PINOT NOIR 750ml	1	$16.99	$8.96	$12,954.65	0.02%	-48.54%	767	0.02%	-48.54%	64	21
					$16.99	$8.96	$12,954.65	0.02%		767	0.022%		64	
	445020	750	BOGLE PINOT NOIR 750ml	1	$11.95	$6.05	$11,991.15	0.02%	214.03%	1,017	0.03%	319.29%	85	22
					$11.95	$6.05	$11,991.15	0.02%		1,017	0.030%		85	
	452237	750	CASTLE ROCK PINOT NOIR MENDOCINO 750ml	1	$13.99	$6.09	$10,422.55	0.02%	-5.62%	745	0.02%	-12.37%	62	24
					$13.99	$6.09	$10,422.55	0.02%		745	0.022%		62	
	483420	750	MARK WEST PINOT NOIR 750ml	1	$12.99	$6.83	$10,414.23	0.02%	-49.79%	809	0.02%	-61.39%	67	23
					$12.99	$6.83	$10,414.23	0.02%		809	0.024%		67	
	917552	750	SOTER PINOT NOIR NORTH VLY'18 750ml	L	$27.99	$18.47	$10,104.39	0.02%	-7.88%	361	0.01%	-7.88%	30	25
					$27.99	$18.47	$10,104.39	0.02%		361	0.011%		30	
	499476	750	REDTREE PINOT NOIR 750ml	1	$6.99	$3.34	$9,667.17	0.02%	-72.59%	1,383	0.04%	-78.69%	115	26
					$6.99	$3.34	$9,667.17	0.02%		1,383	0.040%		115	
	953732	750	RANSOM PINOT NOIR JIGSAW'16/17 750ml	L	$12.99	$8.41	$9,664.56	0.02%	-28.41%	744	0.02%	-28.41%	62	27
					$12.99	$8.41	$9,664.56	0.02%		744	0.022%		62	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	473556	750	HEAD HIGH PINOT NOIR'15/18 750ml	1	$9.99	$6.63	$9,591.42	0.02%	-69.67%	958	0.03%	-69.67%	80	28
					$9.99	$6.63	$9,591.42	0.02%		958	0.028%		80	
	445937	750	BREAD & BUTTER PINOT NOIR 750ml	1	$16.99	$7.15	$9,148.44	0.02%	1252.87%	552	0.02%	1093.62%	46	29
					$16.99	$7.15	$9,148.44	0.02%		552	0.016%		46	
	463200	750	ELK COVE PINOT NOIR WILLAMETTE 750ml	1	$26.99	$14.04	$8,568.50	0.02%	31.73%	322	0.01%	31.73%	27	30
					$26.99	$14.04	$8,568.50	0.02%		322	0.009%		27	
	499210	750	RODNEY STRONG PINOT NOIR RR 750ml	1	$19.95	$8.17	$8,378.55	0.02%	-7.72%	429	0.01%	-7.72%	36	31
					$19.95	$8.17	$8,378.55	0.02%		429	0.013%		36	
	916564	750	BAILEYANA PINOT NOIR FIREPEAK 750ml	1	$24.99	$12.87	$8,121.75	0.01%	244.81%	325	0.01%	294.09%	27	32
					$24.99	$12.87	$8,121.75	0.01%		325	0.009%		27	
	919108	750	TATOMER PINOT NOIR SNT BARBARA'19 750ml	L	$23.99	$15.71	$7,676.80	0.01%	128.25%	320	0.01%	109.22%	27	33
					$23.99	$15.71	$7,676.80	0.01%		320	0.009%		27	
	466274	750	FLIP FLOP PINOT NOIR 750ml	1	$4.99	$2.57	$7,470.03	0.01%	-41.62%	1,497	0.04%	-41.62%	125	34
					$4.99	$2.57	$7,470.03	0.01%		1,497	0.044%		125	
	467315	750	FRANCIS COPPOLA PINOT NOIR 750ml	1	$18.95	$9.80	$7,218.90	0.01%	37.17%	390	0.01%	37.17%	33	35
					$18.95	$9.80	$7,218.90	0.01%		390	0.011%		33	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	914430	750	ROAD 31 PINOT NOIR'18/19 750ml	L	$34.99	$23.19	$7,207.94	0.01%	135.23%	206	0.01%	135.23%	17	36
					$34.99	$23.19	$7,207.94	0.01%		206	0.006%		17	
	907145	750	LA CREMA PINOT NOIR RR 16/17 750ml	L	$35.99	$18.99	$6,658.15	0.01%	-40.91%	185	0.01%	-40.91%	15	37
					$35.99	$18.99	$6,658.15	0.01%		185	0.005%		15	
	912627	750	CHEHALEM PN CHEHALEM MTN'18 750ml	L	$27.99	$14.62	$6,605.64	0.01%	-6.13%	236	0.01%	-6.13%	20	38
					$27.99	$14.62	$6,605.64	0.01%		236	0.007%		20	
	443253	750	BAREFOOT CELLARS PINOT NOIR 750ml	1	$7.99	$4.17	$6,567.78	0.01%	-22.83%	822	0.02%	-22.83%	69	39
					$7.99	$4.17	$6,567.78	0.01%		822	0.024%		69	
	946848	750	BELLE GLOS PN DAIRYMAN17/18 750ml	L	$49.99	$26.29	$6,498.70	0.01%	24.60%	130	0.00%	24.60%	11	40
					$49.99	$26.29	$6,498.70	0.01%		130	0.004%		11	
	463202	750	ELOUAN PINOT NOIR OREGON 750ml	1	$22.99	$11.94	$6,460.19	0.01%	-1.16%	281	0.01%	-1.16%	23	41
					$22.99	$11.94	$6,460.19	0.01%		281	0.008%		23	
	918950	750	SCAR OF THE SEA PN SNTA MARIA'19 750ml	L	$24.95	$16.36	$6,312.35	0.01%	288.33%	253	0.01%	288.33%	21	42
					$24.95	$16.36	$6,312.35	0.01%		253	0.007%		21	
	914876	750	BELLE GLOS PN ALTURAS'17/18 750ml	L	$49.99	$26.29	$5,998.80	0.01%	7.34%	120	0.00%	7.34%	10	44
					$49.99	$26.29	$5,998.80	0.01%		120	0.004%		10	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	471244	750	GNARLY HEAD PINOT NOIR 750ml	1	$11.99	$6.30	$5,989.00	0.01%	-16.94%	524	0.02%	-16.94%	44	43
					$11.99	$6.30	$5,989.00	0.01%		524	0.015%		44	
	460784	750	DELOACH PINOT NOIR CALIFORNIA 750ml	1	$13.95	$7.16	$5,869.65	0.01%	-14.52%	427	0.01%	-14.52%	36	45
					$13.95	$7.16	$5,869.65	0.01%		427	0.012%		36	
	951717	750	BANSHEE PINOT NOIR'17/18 750ml	L	$22.95	$12.13	$5,691.60	0.01%	51.91%	248	0.01%	62.64%	21	46
					$22.95	$12.13	$5,691.60	0.01%		248	0.007%		21	
	946831	750	WILLAMETTE VLY PINOT NOIR EST 750ml	1	$29.99	$15.67	$5,578.14	0.01%	173.91%	186	0.01%	164.77%	16	47
					$29.99	$15.67	$5,578.14	0.01%		186	0.005%		16	
	914438	750	DOMAINE SERENE PN YAMHILL'17 750ml	L	$57.44	$30.25	$5,571.68	0.01%	-24.00%	97	0.00%	-24.00%	8	48
					$57.44	$30.25	$5,571.68	0.01%		97	0.003%		8	
	914440	750	DUTTON GOLDFIELD PN DUTTON'16/17 750ml	L	$31.95	$21.17	$5,559.30	0.01%	535.03%	174	0.01%	631.03%	15	49
					$31.95	$21.17	$5,559.30	0.01%		174	0.005%		15	
	904590	750	LANGE PINOT NOIR WILLAMETTE'17/18 750ml	L	$26.83	$14.00	$5,526.98	0.01%	181.36%	206	0.01%	181.36%	17	50
					$26.83	$14.00	$5,526.98	0.01%		206	0.006%		17	
	506209	750	SEAN MINOR PINOT NOIR 750ml	1	$19.99	$10.37	$5,517.24	0.01%	-29.50%	276	0.01%	-29.50%	23	51
					$19.99	$10.37	$5,517.24	0.01%		276	0.008%		23	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	456384	750	CHLOE PINOT NOIR 750ml	1	$14.99	$7.89	$5,373.69	0.01%	-22.34%	363	0.01%	-22.34%	30	52
					$14.99	$7.89	$5,373.69	0.01%		363	0.011%		30	
	473017	750	HAHN PINOT NOIR SLH'18 750ml	L	$22.95	$11.94	$5,347.35	0.01%	6.88%	233	0.01%	6.88%	19	53
					$22.95	$11.94	$5,347.35	0.01%		233	0.007%		19	
	917562	750	CRISTOM PINOT NOIR MT JFFRSN'18/19 750ml	L	$39.99	$20.95	$5,318.67	0.01%	90.06%	133	0.00%	75.81%	11	54
					$39.99	$20.95	$5,318.67	0.01%		133	0.004%		11	
	917524	750	ALEXANA PN DUNDEE REVANA'16 750ml	L	$43.45	$22.74	$5,300.90	0.01%	71.74%	122	0.00%	71.74%	10	55
					$43.45	$22.74	$5,300.90	0.01%		122	0.004%		10	
	282705	750	HERON PINOT NOIR CALIFORNIA 750ml	1	$15.99	$7.17	$5,132.79	0.01%	-33.40%	321	0.01%	-33.40%	27	56
					$15.99	$7.17	$5,132.79	0.01%		321	0.009%		27	
	918125	750	PONZI PINOT NOIR TAVOLA'17/18 750ml	L	$23.99	$12.49	$5,037.90	0.01%	36.69%	210	0.01%	36.69%	18	57
					$23.99	$12.49	$5,037.90	0.01%		210	0.006%		18	
	513711	750	TALBOTT PINOT NOIR KALI HART 750ml	1	$22.99	$12.15	$5,011.82	0.01%	-17.37%	218	0.01%	-17.37%	18	58
					$22.99	$12.15	$5,011.82	0.01%		218	0.006%		18	
	485390	750	MACMURRAY RANCH PINOT NOIR SON 750ml	1	$24.99	$13.22	$4,698.12	0.01%	12.02%	188	0.01%	12.02%	16	59
					$24.99	$13.22	$4,698.12	0.01%		188	0.005%		16	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	912662	750	GOLDENEYE PINOT NOIR'15/16 750ml	L	$58.50	$30.75	$4,680.00	0.01%	72.50%	80	0.00%	72.50%	7	60
					$58.50	$30.75	$4,680.00	0.01%		80	0.002%		7	
	919084	750	PORTLANDIA PINOT NOIR'18/19 750ml	L	$17.99	$9.30	$4,479.51	0.01%	-2.62%	249	0.01%	-2.78%	21	61
					$17.99	$9.30	$4,479.51	0.01%		249	0.007%		21	
	920689	750	SEA SMOKE PN SOUTHING'18 750ml	L	$86.99	$45.89	$4,436.49	0.01%	-79.46%	51	0.00%	-81.82%	4	62
					$86.99	$45.89	$4,436.49	0.01%		51	0.001%		4	
	953804	750	ALMA DE CATTLEYA PN'18/19 750ml	L	$26.95	$14.00	$4,419.80	0.01%	26.96%	164	0.00%	26.96%	14	63
					$26.95	$14.00	$4,419.80	0.01%		164	0.005%		14	
	952731	750	THREE STICKS PINOT NOIR PFV'18/19 750ml	L	$34.99	$23.12	$4,373.75	0.01%	447.28%	125	0.00%	416.00%	10	64
					$34.99	$23.12	$4,373.75	0.01%		125	0.004%		10	
	912298	750	ARGYLE PINOT NOIR'17/18 750ml	L	$24.95	$13.00	$4,266.45	0.01%	20.12%	171	0.00%	20.12%	14	65
					$24.95	$13.00	$4,266.45	0.01%		171	0.005%		14	
	460448	750	CUPCAKE PINOT NOIR 750ml	1	$11.99	$6.30	$4,178.59	0.01%	-0.76%	353	0.01%	-0.76%	29	66
					$11.99	$6.30	$4,178.59	0.01%		353	0.010%		29	
	915892	750	MIGRATION PINOT NOIR RR'16/17 750ml	L	$39.99	$21.00	$4,038.99	0.01%	116.00%	101	0.00%	116.00%	8	68
					$39.99	$21.00	$4,038.99	0.01%		101	0.003%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	448340	750	CLOS DU BOIS PINOT NOIR 750ml	1	$15.99	$8.43	$3,980.46	0.01%	-37.89%	258	0.01%	-37.89%	22	67
					$15.99	$8.43	$3,980.46	0.01%		258	0.008%		22	
	478770	750	KENWOOD PINOT NOIR RUSSIAN RIVER 750ml	1	$17.99	$9.49	$3,975.79	0.01%	-82.08%	221	0.01%	-87.06%	18	70
					$17.99	$9.49	$3,975.79	0.01%		221	0.006%		18	
	917346	750	SOTER PINOT NOIR MS RANCH'17 750ml	L	$59.99	$39.85	$3,959.34	0.01%	13.46%	66	0.00%	13.46%	6	71
					$59.99	$39.85	$3,959.34	0.01%		66	0.002%		6	
	911592	750	FREY PINOT ORGANIC MENDO'18/19 750ml	L	$17.24	$8.89	$3,947.96	0.01%	-37.75%	229	0.01%	-43.78%	19	72
					$17.24	$8.89	$3,947.96	0.01%		229	0.007%		19	
	911525	750	SCHUG PINOT NOIR SONOMA'17/18 750ml	L	$19.99	$10.37	$3,938.03	0.01%	-44.40%	197	0.01%	-44.40%	16	73
					$19.99	$10.37	$3,938.03	0.01%		197	0.006%		16	
	914407	750	DOMAINE SERENE PN EVENSTD'17 750ml	L	$83.44	$44.00	$3,921.68	0.01%	77.78%	47	0.00%	77.78%	4	74
					$83.44	$44.00	$3,921.68	0.01%		47	0.001%		4	
	444115	750	BERINGER PINOT NOIR FOUNDERS 750ml	1	$11.99	$6.30	$3,872.92	0.01%	-36.14%	332	0.01%	-36.14%	28	69
					$11.99	$6.30	$3,872.92	0.01%		332	0.010%		28	
	918459	750	PHELPS PINOT NOIR FREESTONE'16/17 750ml	L	$52.99	$27.82	$3,815.28	0.01%	-83.67%	72	0.00%	-83.67%	6	76

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	918459				$52.99	$27.82	$3,815.28	0.01%		72	0.002%		6	
	460676	750	DARK HORSE PINOT NOIR 750ml	1	$10.99	$5.77	$3,813.08	0.01%	-31.71%	356	0.01%	-31.71%	30	75
					$10.99	$5.77	$3,813.08	0.01%		356	0.010%		30	
	441900	750	ALEXANDER VV PINOT NOIR'18 750ml	L	$29.99	$15.67	$3,748.75	0.01%	-23.91%	125	0.00%	-23.91%	10	77
					$29.99	$15.67	$3,748.75	0.01%		125	0.004%		10	
	917541	750	SIDURI PINOT NOIR RR 17/18 750ml	L	$35.24	$18.67	$3,664.96	0.01%	-84.00%	104	0.00%	-84.00%	9	78
					$35.24	$18.67	$3,664.96	0.01%		104	0.003%		9	
	914177	750	PENNER-ASH PINOT WILLAMET'17/18 750ml	L	$44.49	$23.51	$3,648.18	0.01%	-33.06%	82	0.00%	-33.06%	7	79
					$44.49	$23.51	$3,648.18	0.01%		82	0.002%		7	
	917350	750	LONGORIA PINOT LOVELY RITA'17/18 750ml	L	$27.99	$18.48	$3,638.70	0.01%	-31.71%	130	0.00%	-31.71%	11	80
					$27.99	$18.48	$3,638.70	0.01%		130	0.004%		11	
	911849	750	REX HILL PINOT WILLAMETTE'16/17 750ml	L	$34.99	$18.31	$3,533.99	0.01%	1433.37%	101	0.00%	1212.50%	8	81
					$34.99	$18.31	$3,533.99	0.01%		101	0.003%		8	
	913941	750	TORII MOR PINOT NOIR'17/18 750ml	L	$26.99	$14.05	$3,481.71	0.01%	40.22%	129	0.00%	40.22%	11	82
					$26.99	$14.05	$3,481.71	0.01%		129	0.004%		11	
	485388	750	MACMURRAY RANCH PINOT NOIR CNTRL 750ml	1	$19.99	$10.56	$3,438.28	0.01%	-32.47%	172	0.01%	-32.47%	14	83

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	485388				$19.99	$10.56	$3,438.28	0.01%		172	0.005%		14	
	978234	750	CALERA PINOT NOIR CC'16/17 750ml	L	$24.99	$13.02	$3,373.65	0.01%	104.08%	135	0.00%	104.08%	11	84
					$24.99	$13.02	$3,373.65	0.01%		135	0.004%		11	
	498123	750	WOODBRIDGE PINOT NOIR R MONDAV 750ml	1	$8.99	$4.70	$3,326.30	0.01%	-30.89%	370	0.01%	-30.89%	31	85
					$8.99	$4.70	$3,326.30	0.01%		370	0.011%		31	
	479973	750	LANDMARK PINOT OVERLOOK'17 750ml	L	$31.55	$16.50	$3,312.75	0.01%	63.62%	105	0.00%	44.12%	9	86
					$31.55	$16.50	$3,312.75	0.01%		105	0.003%		9	
	952220	750	AVERAEN PINOT NOIR WILLAMET'19 750ml	L	$19.99	$10.33	$3,298.35	0.01%	-20.00%	165	0.00%	-20.00%	14	87
					$19.99	$10.33	$3,298.35	0.01%		165	0.005%		14	
	914499	750	FESS PARKER PN SANTA RITA'17/18 750ml	L	$26.17	$13.66	$3,297.42	0.01%	77.42%	126	0.00%	77.42%	11	88
					$26.17	$13.66	$3,297.42	0.01%		126	0.004%		11	
	913748	750	PATZ & HALL PN SON COAST'17 750ml	L	$41.99	$22.26	$3,065.27	0.01%	175.22%	73	0.00%	155.56%	6	89
					$41.99	$22.26	$3,065.27	0.01%		73	0.002%		6	
	920690	750	SEA SMOKE PN TEN VYD'18 750ml	L	$86.99	$45.89	$3,044.65	0.01%	106.67%	35	0.00%	106.67%	3	90
					$86.99	$45.89	$3,044.65	0.01%		35	0.001%		3	
	903743	750	ARGYLE PINOT NOIR RES'16/17 750ml	L	$38.99	$20.39	$2,885.26	0.01%	-25.96%	74	0.00%	-24.14%	6	91
					$38.99	$20.39	$2,885.26	0.01%		74	0.002%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	978094	750	MORGAN PINOT NOIR 12 CLONES'17 750ml	L	$29.95	$15.53	$2,875.20	0.01%	63.95%	96	0.00%	63.95%	8	92
					$29.95	$15.53	$2,875.20	0.01%		96	0.003%		8	
	521900	750	WILD HORSE PINOT NOIR 750ml	1	$20.99	$11.09	$2,791.67	0.01%	-19.44%	133	0.00%	-19.44%	11	93
					$20.99	$11.09	$2,791.67	0.01%		133	0.004%		11	
	947582	750	SOTER PINOT NOIR NRTH VLY RSV'18 750ml	L	$39.99	$26.45	$2,759.31	0.01%	-38.60%	69	0.00%	-38.60%	6	94
					$39.99	$26.45	$2,759.31	0.01%		69	0.002%		6	
	910873	750	ROCHIOLI PINOT NOIR'18 750ml	L	$82.77	$43.75	$2,731.41	0.00%	100.00%	33	0.00%	100.00%	3	95
					$82.77	$43.75	$2,731.41	0.00%		33	0.001%		3	
	978813	750	SINSKEY PINOT NOIR'15/16 750ml	L	$48.95	$25.77	$2,643.30	0.00%	41.79%	54	0.00%	36.00%	5	96
					$48.95	$25.77	$2,643.30	0.00%		54	0.002%		5	
	907467	750	CAKEBREAD PINOT ANDERSON'18/19 750ml	L	$52.69	$27.75	$2,634.50	0.00%	28.95%	50	0.00%	28.95%	4	97
					$52.69	$27.75	$2,634.50	0.00%		50	0.001%		4	
	907250	750	KING ESTATE PINOT NOIR'16/17 750ml	L	$28.95	$15.12	$2,634.45	0.00%	52.73%	91	0.00%	52.73%	8	98
					$28.95	$15.12	$2,634.45	0.00%		91	0.003%		8	
	445921	750	BOEN PINOT NOIR TRICOUNTY 750ml	1	$19.99	$10.37	$2,618.69	0.00%	165.22%	131	0.00%	165.22%	11	99
					$19.99	$10.37	$2,618.69	0.00%		131	0.004%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	913970	750	PONZI PINOT WILLAMETTE CLASSICO '1 750ml	L	$36.22	$19.00	$2,571.62	0.00%	714.29%	71	0.00%	714.29%	6	100
					$36.22	$19.00	$2,571.62	0.00%		71	0.002%		6	
	914222	750	CASTLE ROCK PINOT WILLAMETTE'18/19 750ml	L	$13.99	$7.15	$2,560.17	0.00%	-6.69%	183	0.01%	-13.36%	15	101
					$13.99	$7.15	$2,560.17	0.00%		183	0.005%		15	
	516820	750	TURNING LEAF PINOT NOIR RESERVE 750ml	1	$9.99	$5.24	$2,547.45	0.00%	-33.59%	255	0.01%	-33.59%	21	102
					$9.99	$5.24	$2,547.45	0.00%		255	0.007%		21	
	500124	750	RICKSHAW PINOT NOIR 750ml	1	$12.95	$5.75	$2,525.25	0.00%	-5.59%	195	0.01%	-8.14%	16	103
					$12.95	$5.75	$2,525.25	0.00%		195	0.006%		16	
	452963	750	CELLAR #8 PINOT NOIR CALIFORNIA 750ml	D	$11.50	$6.55	$2,478.42	0.00%	134.97%	208	0.01%	234.97%	17	104
					$12.99	$6.55	$1,727.67	0.00%		133	0.004%		11	
					$10.01	$6.55	$750.75	0.00%		75	0.002%		6	
	978183	750	EYRIE PINOT NOIR'15/16 750ml	L	$32.95	$21.81	$2,405.35	0.00%	-12.50%	73	0.00%	-12.50%	6	105
					$32.95	$21.81	$2,405.35	0.00%		73	0.002%		6	
	517310	750	VAMPIRE PINOT NOIR PASO RBLS 750ml	1	$12.99	$6.64	$2,338.20	0.00%	100.00%	180	0.01%	100.00%	15	106
					$12.99	$6.64	$2,338.20	0.00%		180	0.005%		15	
	918799	750	SCAR OF THE SEA PN BIEN NACID'18 750ml	L	$50.99	$33.71	$2,243.56	0.00%	100.00%	44	0.00%	100.00%	4	107

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	918799				$50.99	$33.71	$2,243.56	0.00%		44	0.001%		4	
	473083	750	HARLOW RIDGE PINOT NOIR 750ml	1	$12.99	$6.52	$2,234.28	0.00%	-31.13%	172	0.01%	-31.13%	14	108
					$12.99	$6.52	$2,234.28	0.00%		172	0.005%		14	
	915296	750	ETUDE PINOT NOIR CARNEROS 750ml	L	$42.99	$22.79	$2,149.50	0.00%	55.56%	50	0.00%	55.56%	4	109
					$42.99	$22.79	$2,149.50	0.00%		50	0.001%		4	
	462015	750	DOMAINE DROUHIN PINOT'16/17 750ml	L	$46.42	$24.34	$2,135.32	0.00%	383.69%	46	0.00%	384.00%	4	110
					$46.42	$24.34	$2,135.32	0.00%		46	0.001%		4	
	430950	750	ACACIA A PINOT NOIR 750ml	1	$12.99	$6.83	$2,091.39	0.00%	-26.63%	161	0.00%	-26.63%	13	111
					$12.99	$6.83	$2,091.39	0.00%		161	0.005%		13	
	516980	750	TWOMEY PINOT NOIR RSSN RVR'18 750ml	L	$56.34	$29.70	$2,084.58	0.00%	221.28%	37	0.00%	192.31%	3	112
					$56.34	$29.70	$2,084.58	0.00%		37	0.001%		3	
	918438	750	CHALK HILL P N SONOMA CST'17/18 750ml	L	$24.21	$12.80	$2,082.06	0.00%	-15.15%	86	0.00%	-15.15%	7	113
					$24.21	$12.80	$2,082.06	0.00%		86	0.003%		7	
	467021	750	SEA SLOPES PINOT NOIR 750ml	1	$26.99	$14.61	$2,078.23	0.00%	-26.32%	77	0.00%	-26.32%	6	114
					$26.99	$14.61	$2,078.23	0.00%		77	0.002%		6	
	446810	750	BV PINOT NOIR COASTAL ESTATE 750ml	1	$12.99	$6.83	$2,065.41	0.00%	-30.84%	159	0.00%	-30.84%	13	115
					$12.99	$6.83	$2,065.41	0.00%		159	0.005%		13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	914772	750	MORGAN PINOT DOUBLE L'16/17 750ml	L	$54.95	$28.68	$1,978.20	0.00%	227.27%	36	0.00%	227.27%	3	116
					$54.95	$28.68	$1,978.20	0.00%		36	0.001%		3	
	463233	750	EN ROUTE PINOT NOIR POMMIERS'18 750ml	L	$54.99	$28.90	$1,924.65	0.00%	73.68%	35	0.00%	73.68%	3	117
					$54.99	$28.90	$1,924.65	0.00%		35	0.001%		3	
	913760	750	CHEHALEM PINOT NOIR RSV'15/16 750ml	L	$59.99	$31.64	$1,919.68	0.00%	-25.00%	32	0.00%	-25.00%	3	118
					$59.99	$31.64	$1,919.68	0.00%		32	0.001%		3	
	919083	750	A TO Z ESSENCE PINOT NOIR'16/17 750ml	L	$27.99	$14.57	$1,903.32	0.00%	-40.32%	68	0.00%	-40.32%	6	119
					$27.99	$14.57	$1,903.32	0.00%		68	0.002%		6	
	918658	750	ROUTESTOCK PINOT NOIR SNMA'18 750ml	L	$22.96	$11.93	$1,882.72	0.00%	-30.40%	82	0.00%	-30.43%	7	120
					$22.96	$11.93	$1,882.72	0.00%		82	0.002%		7	
	914860	750	MERRY EDWARDS PN MEREDITH'16/17 750ml	L	$85.10	$45.00	$1,872.20	0.00%	0.00%	22	0.00%	0.00%	2	121
					$85.10	$45.00	$1,872.20	0.00%		22	0.001%		2	
	950993	750	LUCIA PINOT NOIR SLH'17/18 750ml	L	$47.60	$25.00	$1,856.40	0.00%	33.33%	39	0.00%	33.33%	3	122
					$47.60	$25.00	$1,856.40	0.00%		39	0.001%		3	
	504766	750	SANFORD PN SANTA RITA HILLS'16/18 750ml	L	$39.82	$20.83	$1,831.72	0.00%	2500.00%	46	0.00%	2500.00%	4	123
					$39.82	$20.83	$1,831.72	0.00%		46	0.001%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	978563	750	SAINTSBURY PINOT CARNEROS'17/18 750ml	L	$36.99	$19.39	$1,812.51	0.00%	120.59%	49	0.00%	120.59%	4	124
					$36.99	$19.39	$1,812.51	0.00%		49	0.001%		4	
	918672	750	MERRY EDWARDS PN SONOMA CST'17/18 750ml	L	$60.66	$32.00	$1,759.14	0.00%	172.73%	29	0.00%	172.73%	2	125
					$60.66	$32.00	$1,759.14	0.00%		29	0.001%		2	
	918854	750	SCAR OF THE SEA PN SEVEN LEAG'18 750ml	L	$38.99	$25.76	$1,715.56	0.00%	91.30%	44	0.00%	91.30%	4	126
					$38.99	$25.76	$1,715.56	0.00%		44	0.001%		4	
	919111	750	FABLEIST PINOT NOIR'18 750ml	L	$19.99	$10.23	$1,699.15	0.00%	-35.50%	85	0.00%	-35.50%	7	127
					$19.99	$10.23	$1,699.15	0.00%		85	0.002%		7	
	463285	750	ERATH PINOT NOIR ESTATE'17 750ml	L	$32.99	$17.40	$1,682.49	0.00%	123.81%	51	0.00%	123.81%	4	128
					$32.99	$17.40	$1,682.49	0.00%		51	0.001%		4	
	917878	750	FLOWERS PINOT SONOMA CST'16/17 750ml	L	$54.96	$28.95	$1,648.80	0.00%	255.56%	30	0.00%	255.56%	3	130
					$54.96	$28.95	$1,648.80	0.00%		30	0.001%		3	
	918476	750	PARKER STATION PN'17/18 750ml	X	$12.09	$7.00	$1,618.96	0.00%	-57.71%	133	0.00%	-44.72%	11	131
					$13.66	$7.00	$956.20	0.00%		70	0.002%		6	
					$10.52	$7.00	$662.76	0.00%		63	0.002%		5	
	914667	750	WH SMITH PN SONOMA CST'14/17 750ml	L	$28.33	$18.77	$1,614.81	0.00%	128.00%	57	0.00%	128.00%	5	132

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	914667				$28.33	$18.77	$1,614.81	0.00%		57	0.002%		5	
	951208	750	PISONI PINOT NOIR ESTATE'17 750ml	X	$94.68	$50.00	$1,609.56	0.00%	100.00%	17	0.00%	100.00%	1	133
					$94.68	$50.00	$1,609.56	0.00%		17	0.000%		1	
	952813	750	FOLK MACHINE PN CENTRAL CST'18/19 750ml	L	$19.95	$10.33	$1,596.00	0.00%	-39.52%	80	0.00%	-39.52%	7	134
					$19.95	$10.33	$1,596.00	0.00%		80	0.002%		7	
	475031	750	REX GOLIATH PINOT NOIR 750ml	1	$9.49	$4.97	$1,588.75	0.00%	-74.12%	175	0.01%	-79.58%	15	129
					$9.49	$4.97	$1,588.75	0.00%		175	0.005%		15	
	916197	750	CAPIAUX PINOT CHIMERA'16/17 750ml	L	$28.99	$19.19	$1,565.46	0.00%	112.50%	54	0.00%	112.50%	5	135
					$28.99	$19.19	$1,565.46	0.00%		54	0.002%		5	
	498040	750	R MONDAVI PINOT NOIR PRVT SEL 750ml	1	$12.99	$6.83	$1,532.82	0.00%	-33.64%	118	0.00%	-33.64%	10	136
					$12.99	$6.83	$1,532.82	0.00%		118	0.003%		10	
	918773	750	ELIZABETH CHAMBERS P N LZY RVR '17 750ml	L	$44.43	$23.13	$1,510.62	0.00%	-45.83%	34	0.00%	-45.83%	3	137
					$44.43	$23.13	$1,510.62	0.00%		34	0.001%		3	
	918409	750	WALT LA BRISA PINOT NOIR'17 750ml	L	$34.95	$18.31	$1,502.85	0.00%	145.93%	43	0.00%	160.00%	4	138
					$34.95	$18.31	$1,502.85	0.00%		43	0.001%		4	
	950363	750	RAEN PINOT NOIR SNMA RYL ST'18 750ml	L	$67.99	$45.27	$1,495.78	0.00%	145.94%	22	0.00%	120.00%	2	139
					$67.99	$45.27	$1,495.78	0.00%		22	0.001%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	950659	750	SCRIBE PINOT NOIR'17/18 750ml	L	$43.99	$23.03	$1,451.67	0.00%	277.78%	33	0.00%	277.78%	3	140
					$43.99	$23.03	$1,451.67	0.00%		33	0.001%		3	
	913942	750	TORII MOR PN DEUX VERRE RES'18 750ml	L	$36.99	$19.37	$1,442.61	0.00%	0.00%	39	0.00%	0.00%	3	141
					$36.99	$19.37	$1,442.61	0.00%		39	0.001%		3	
	498520	750	R MONDAVI PINOT NOIR NAPA'17/18 750ml	L	$24.99	$12.89	$1,424.43	0.00%	41.67%	57	0.00%	41.67%	5	142
					$24.99	$12.89	$1,424.43	0.00%		57	0.002%		5	
	477880	750	PAHLMEYER JAYSON PINOT NOIR'16/17 750ml	L	$51.99	$27.50	$1,351.74	0.00%	166.67%	26	0.00%	166.67%	2	143
					$51.99	$27.50	$1,351.74	0.00%		26	0.001%		2	
	903731	750	SOKOL BLOSSER PN DUNDEE17 750ml	L	$37.95	$19.92	$1,328.25	0.00%	-21.74%	35	0.00%	-21.74%	3	144
					$37.95	$19.92	$1,328.25	0.00%		35	0.001%		3	
	954717	750	RESONANCE PINOT NOIR'17/18 750ml	L	$34.95	$18.22	$1,328.10	0.00%	66.67%	38	0.00%	66.67%	3	145
					$34.95	$18.22	$1,328.10	0.00%		38	0.001%		3	
	511222	750	STARMONT PINOT NOIR'16/17 750ml	L	$22.99	$11.94	$1,287.44	0.00%	42.18%	56	0.00%	54.55%	5	146
					$22.99	$11.94	$1,287.44	0.00%		56	0.002%		5	
	918263	750	FISHER UNITY PINOT NOIR AV'16 750ml	L	$30.36	$20.08	$1,244.76	0.00%	10.87%	41	0.00%	10.87%	3	147
					$30.36	$20.08	$1,244.76	0.00%		41	0.001%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	440030	750	ACACIA PN CARNEROS'17 750ml	L	$25.05	$13.25	$1,202.40	0.00%	-4.26%	48	0.00%	-4.26%	4	148
					$25.05	$13.25	$1,202.40	0.00%		48	0.001%		4	
	410636	750	FISH EYE PINOT NOIR 750ml	1	$7.99	$4.17	$1,198.50	0.00%	-43.63%	150	0.00%	-43.63%	13	149
					$7.99	$4.17	$1,198.50	0.00%		150	0.004%		13	
	916320	750	CARDWELL HILL PINOT NOIR EST'16 750ml	X	$16.41	$11.92	$1,188.74	0.00%	106.08%	70	0.00%	157.50%	6	150
					$18.23	$11.92	$838.58	0.00%		46	0.001%		4	
					$14.59	$11.92	$350.16	0.00%		24	0.001%		2	
	470200	750	GARNET PN MONTEREY'16/17 750ml	L	$14.99	$7.59	$1,184.21	0.00%	37.37%	79	0.00%	37.37%	7	151
					$14.99	$7.59	$1,184.21	0.00%		79	0.002%		7	
	517105	750	VALLEY OF THE MOON PN CARN'19 750ml	X	$16.78	$9.79	$1,162.75	0.00%	48.01%	71	0.00%	92.11%	6	152
					$14.60	$9.79	$613.20	0.00%		42	0.001%		4	
					$18.95	$9.79	$549.55	0.00%		29	0.001%		2	
	918526	750	MELVILLE PINOT NOIR'17 750ml	L	$39.99	$20.94	$1,159.71	0.00%	-26.32%	29	0.00%	-26.32%	2	153
					$39.99	$20.94	$1,159.71	0.00%		29	0.001%		2	
	917360	750	GREG NORMAN PINOT NOIR 750ml	X	$13.59	$7.89	$1,155.26	0.00%	80.48%	84	0.00%	148.28%	7	154
					$15.35	$7.89	$706.10	0.00%		46	0.001%		4	
					$11.82	$7.89	$449.16	0.00%		38	0.001%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	917885	750	BEAUX FRERES PN UPPER TERRACE'18 750ml	X	$95.63	$63.83	$1,147.56	0.00%	100.00%	12	0.00%	100.00%	1	155
					$95.63	$63.83	$1,147.56	0.00%		12	0.000%		1	
	911440	750	EYRIE PINOT NOIR OV RSV'13/14 750ml	X	$66.95	$44.63	$1,138.15	0.00%	150.00%	17	0.00%	150.00%	1	156
					$66.95	$44.63	$1,138.15	0.00%		17	0.000%		1	
	919694	750	CHEHALEM PN RIDGECREST'15/16 750ml	L	$48.75	$25.66	$1,121.25	0.00%	-30.77%	23	0.00%	-30.77%	2	157
					$48.75	$25.66	$1,121.25	0.00%		23	0.001%		2	
	915709	750	DUMOL PINOT NOIR WESTER RCH'17 750ml	X	$72.12	$43.00	$1,109.91	0.00%	157.14%	15	0.00%	275.00%	1	158
					$81.49	$43.00	$733.41	0.00%		9	0.000%		1	
					$62.75	$43.00	$376.50	0.00%		6	0.000%		1	
	912622	750	ARGYLE PINOT NUTHOUSE'17/18 750ml	L	$49.95	$26.22	$1,098.90	0.00%	233.33%	22	0.00%	233.33%	2	159
					$49.95	$26.22	$1,098.90	0.00%		22	0.001%		2	
	917259	750	LIOCO PINOT NOIR SONOMA'15/16 750ml	X	$29.99	$21.86	$1,091.66	0.00%	799.94%	34	0.00%	1000.00%	3	163
					$32.99	$21.86	$626.81	0.00%		19	0.001%		2	
					$26.99	$21.86	$464.85	0.00%		15	0.000%		1	
	913638	750	PATTON VALLEY PN WILLAMET'15/16 750ml	L	$32.99	$21.83	$1,088.67	0.00%	-33.77%	33	0.00%	-33.77%	3	160
					$32.99	$21.83	$1,088.67	0.00%		33	0.001%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	909382	750	HIRSCH PN SAN ANDREAS FAULT'17/18 750ml	L	$53.71	$35.75	$1,074.20	0.00%	450.00%	20	0.00%	450.00%	2	161
					$53.71	$35.75	$1,074.20	0.00%		20	0.001%		2	
	916364	750	AU BON CLIMAT PN BIEN NACID'15/16 750ml	L	$42.50	$22.22	$1,062.50	0.00%	86.67%	25	0.00%	86.67%	2	162
					$42.50	$22.22	$1,062.50	0.00%		25	0.001%		2	
	919069	750	HATTON DANIELS PINOT NOIR SONOMA 750ml	L	$37.99	$25.19	$1,025.73	0.00%	-20.00%	27	0.00%	-20.00%	2	164
					$37.99	$25.19	$1,025.73	0.00%		27	0.001%		2	
	917291	750	SIDURI PINOT NOIR STA RITA'16 750ml	L	$35.99	$19.06	$1,007.72	0.00%	0.00%	28	0.00%	0.00%	2	165
					$35.99	$19.06	$1,007.72	0.00%		28	0.001%		2	
	917953	750	DUMOL PINOT NOIR ESTATE'16/17 750ml	L	$105.93	$56.00	$953.37	0.00%	-22.22%	9	0.00%	-22.22%	1	166
					$105.93	$56.00	$953.37	0.00%		9	0.000%		1	
	913908	750	ADELSHEIM PN ELIZABETH RSV'14/15 750ml	L	$47.99	$25.12	$911.81	0.00%	-42.11%	19	0.00%	-42.11%	2	167
					$47.99	$25.12	$911.81	0.00%		19	0.001%		2	
	912475	750	TESTAROSSA P N STA LUCIA'16/17 750ml	L	$42.83	$22.50	$899.43	0.00%	77.78%	21	0.00%	77.78%	2	168
					$42.83	$22.50	$899.43	0.00%		21	0.001%		2	
	906486	750	DIERBERG PINOT STA MARIA'16 750ml	L	$41.82	$21.83	$878.22	0.00%	0.00%	21	0.00%	0.00%	2	169
					$41.82	$21.83	$878.22	0.00%		21	0.001%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	464507	750	FERRARI CARANO P N ANDERSON'15/17 750ml	X	$30.97	$18.31	$875.20	0.00%	696.51%	28	0.00%	881.82%	2	170
					$34.99	$18.31	$524.85	0.00%		15	0.000%		1	
					$26.95	$18.31	$350.35	0.00%		13	0.000%		1	
	917071	750	CASTLE ROCK PINOT SONOMA'13/14 750ml	L	$11.99	$6.10	$863.28	0.00%	-42.81%	72	0.00%	-47.58%	6	171
					$11.99	$6.10	$863.28	0.00%		72	0.002%		6	
	913381	750	JERIKO PINOT NOIR'16/18 750ml	X	$16.99	$11.12	$832.51	0.00%	96.00%	49	0.00%	96.00%	4	172
					$16.99	$11.12	$832.51	0.00%		49	0.001%		4	
	499258	750	REDWOOD CREEK PINOT NOIR 750ml	1	$9.99	$5.24	$829.17	0.00%	-42.49%	83	0.00%	-42.49%	7	173
					$9.99	$5.24	$829.17	0.00%		83	0.002%		7	
	479440	750	KISTLER PINOT NOIR RR'18 750ml	U	$68.42	$36.11	$821.04	0.00%	100.00%	12	0.00%	100.00%	1	174
					$68.42	$36.11	$821.04	0.00%		12	0.000%		1	
	918492	750	DUTTON GOLDFIELD PN EMERALD'16/17 750ml	L	$53.66	$35.67	$804.90	0.00%	-64.71%	15	0.00%	-64.71%	1	175
					$53.66	$35.67	$804.90	0.00%		15	0.000%		1	
	915392	750	SELBY PINOT NOIR RR'16/17 750ml	L	$24.99	$16.49	$799.68	0.00%	14.29%	32	0.00%	14.29%	3	176
					$24.99	$16.49	$799.68	0.00%		32	0.001%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	909976	750	BEAUX FRERES PN WILLAMETTE'19 750ml	L	$52.67	$35.00	$790.05	0.00%	100.00%	15	0.00%	100.00%	1	177
					$52.67	$35.00	$790.05	0.00%		15	0.000%		1	
	916136	750	GLORIA FERRER PN CARNEROS'15/16 750ml	L	$21.49	$11.17	$752.15	0.00%	171.43%	35	0.00%	171.43%	3	178
					$21.49	$11.17	$752.15	0.00%		35	0.001%		3	
	917766	750	MERRY EDWARDS PN KLPP RNCH'16 750ml	L	$83.22	$44.00	$748.98	0.00%	75.00%	9	0.00%	75.00%	1	179
					$83.22	$44.00	$748.98	0.00%		9	0.000%		1	
	909645	750	PATZ & HALL PINOT GAPS CRWN'16 750ml	L	$73.99	$39.21	$739.90	0.00%	100.00%	10	0.00%	100.00%	1	180
					$73.99	$39.21	$739.90	0.00%		10	0.000%		1	
	916086	750	SIDURI PINOT NOIR WILLAMETTE'18 750ml	L	$28.35	$15.00	$737.10	0.00%	3650.00%	26	0.00%	3650.00%	2	181
					$28.35	$15.00	$737.10	0.00%		26	0.001%		2	
	918089	750	BISHOP'S PEAK PINOT NOIR'17/19 750ml	L	$20.99	$10.88	$713.66	0.00%	34.78%	34	0.00%	34.78%	3	182
					$20.99	$10.88	$713.66	0.00%		34	0.001%		3	
	919092	750	CHANIN PINOT NOIR LOS ALAMOS'17 750ml	L	$43.99	$29.05	$703.84	0.00%	22.22%	16	0.00%	22.22%	1	183
					$43.99	$29.05	$703.84	0.00%		16	0.000%		1	
	917033	750	STOLLER PINOT NOIR DUNDEE HLS'18 750ml	L	$24.99	$13.02	$624.75	0.00%	322.91%	25	0.00%	725.00%	2	184
					$24.99	$13.02	$624.75	0.00%		25	0.001%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	476576	750	IRONY PINOT NOIR MONTEREY'17 750ml	L	$14.99	$7.89	$599.60	0.00%	55.17%	40	0.00%	55.17%	3	185
					$14.99	$7.89	$599.60	0.00%		40	0.001%		3	
	916847	750	CAPIAUX PINOT WILSON'13/14 750ml	X	$31.50	$29.93	$567.00	0.00%	100.00%	18	0.00%	100.00%	2	186
					$31.50	$29.93	$567.00	0.00%		18	0.001%		2	
	913113	750	PATZ & HALL PINOT CHENOWETH'16 750ml	L	$62.99	$33.35	$566.91	0.00%	83.33%	9	0.00%	83.33%	1	187
					$62.99	$33.35	$566.91	0.00%		9	0.000%		1	
	910996	750	DUTTON GOLDFIELD PN FOX DEN'16/17 750ml	L	$53.77	$35.74	$537.70	0.00%	-81.78%	10	0.00%	-81.82%	1	188
					$53.77	$35.74	$537.70	0.00%		10	0.000%		1	
	917386	750	TORII MOR PN DUNDEE SEL'15/16 750ml	X	$42.04	$24.94	$537.24	0.00%	433.25%	12	0.00%	700.00%	1	189
					$47.50	$24.94	$427.50	0.00%		9	0.000%		1	
					$36.58	$24.94	$109.74	0.00%		3	0.000%		0	
	913483	750	ZD PINOT NOIR CARNEROS'16 750ml	X	$50.44	$30.03	$530.60	0.00%	141.74%	10	0.00%	266.67%	1	190
					$56.99	$30.03	$398.93	0.00%		7	0.000%		1	
					$43.89	$30.03	$131.67	0.00%		3	0.000%		0	
	978197	750	DOMAINE DROUHIN LAURENE'17 750ml	U	$75.22	$39.67	$526.54	0.00%	210.27%	7	0.00%	200.00%	1	191
					$75.22	$39.67	$526.54	0.00%		7	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	915455	750	BENTON LANE PINOT NOIR'14/15 750ml	L	$28.99	$15.15	$521.82	0.00%	130.00%	18	0.00%	130.00%	2	192
					$28.99	$15.15	$521.82	0.00%		18	0.001%		2	
	954095	750	MER SOLEIL PINOT NOIR SLH RSV'17 750ml	L	$39.99	$20.99	$519.87	0.00%	-50.00%	13	0.00%	-50.00%	1	193
					$39.99	$20.99	$519.87	0.00%		13	0.000%		1	
	903394	750	COOPER MTN PINOT NOIR'15 750ml	L	$25.99	$13.53	$519.80	0.00%	177.78%	20	0.00%	177.78%	2	194
					$25.99	$13.53	$519.80	0.00%		20	0.001%		2	
	915858	750	DUMOL PINOT NOIR JENTOFT'17 750ml	L	$98.41	$52.00	$492.05	0.00%	100.00%	5	0.00%	100.00%	0	195
					$98.41	$52.00	$492.05	0.00%		5	0.000%		0	
	916403	750	ELK COVE PINOT FIVE MTN'15/16 750ml	X	$44.25	$26.20	$476.92	0.00%	100.00%	10	0.00%	100.00%	1	196
					$49.99	$26.20	$399.92	0.00%		8	0.000%		1	
					$38.50	$26.20	$77.00	0.00%		2	0.000%		0	
	474515	750	HESS SELECT PINOT NOIR CC'18 750ml	X	$17.66	$10.34	$476.16	0.00%	195.58%	28	0.00%	355.56%	2	197
					$15.37	$10.34	$276.66	0.00%		18	0.001%		2	
					$19.95	$10.34	$199.50	0.00%		10	0.000%		1	
	915445	750	HARTFORD CT PN LAND'S EDGE'16 750ml	X	$42.03	$25.18	$453.06	0.00%	100.00%	10	0.00%	100.00%	1	198
					$47.49	$25.18	$379.92	0.00%		8	0.000%		1	
					$36.57	$25.18	$73.14	0.00%		2	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	918506	750	SAMSARA PN STA RITA HILLS'16/17 750ml	L	$29.81	$19.69	$417.34	0.00%	-75.94%	14	0.00%	-76.09%	1	199
					$29.81	$19.69	$417.34	0.00%		14	0.000%		1	
	905080	750	CAMBRIA PINOT NOIR JULIA'S'15 750ml	L	$26.00	$13.75	$416.00	0.00%	100.00%	16	0.00%	100.00%	1	200
					$26.00	$13.75	$416.00	0.00%		16	0.000%		1	
	919264	750	CARPE DIEM PINOT NOIR'16/17 750ml	L	$32.99	$17.28	$395.88	0.00%	-71.88%	12	0.00%	-71.88%	1	201
					$32.99	$17.28	$395.88	0.00%		12	0.000%		1	
	543328	750	AMITY WHITE PINOT NOIR'17/18 750ml	X	$15.93	$9.27	$394.92	0.00%	164.00%	27	0.00%	261.11%	2	202
					$13.86	$9.27	$304.92	0.00%		22	0.001%		2	
					$18.00	$9.27	$90.00	0.00%		5	0.000%		0	
	477470	750	J PINOT NOIR RR'15 750ml	L	$35.99	$19.07	$359.90	0.00%	100.00%	10	0.00%	100.00%	1	203
					$35.99	$19.07	$359.90	0.00%		10	0.000%		1	
	948195	750	BOYA PINOT NOIR'15/17 750ml	X	$10.97	$7.74	$330.87	0.00%	234.39%	29	0.00%	300.00%	2	204
					$11.95	$7.74	$227.05	0.00%		19	0.001%		2	
					$9.99	$7.74	$103.82	0.00%		10	0.000%		1	
	910068	750	DOMAINE CARNEROS PINOT'16/17 750ml	L	$35.95	$18.85	$323.55	0.00%	154.35%	9	0.00%	140.00%	1	205
					$35.95	$18.85	$323.55	0.00%		9	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	919109	750	TATOMER PINOT NOIR KICK ON RNCH'18 750ml	X	$33.99	$25.11	$315.90	0.00%	126.96%	10	0.00%	187.50%	1	206
					$29.99	$25.11	$239.92	0.00%		8	0.000%		1	
					$37.99	$25.11	$75.98	0.00%		2	0.000%		0	
	955387	750	ARCHERY SUMMIT PN DUNDEE H'18 750ml	L	$61.75	$32.50	$308.75	0.00%	0.00%	5	0.00%	0.00%	0	207
					$61.75	$32.50	$308.75	0.00%		5	0.000%		0	
	911474	750	TALLEY PINOT NOIR ARROYO GRND'17 750ml	X	$28.32	$16.73	$307.79	0.00%	328.24%	11	0.00%	555.56%	1	208
					$31.99	$16.73	$159.95	0.00%		5	0.000%		0	
					$24.64	$16.73	$147.84	0.00%		6	0.000%		1	
	915142	750	CARTLIDGE & BROWN PN'15/17 750ml	X	$13.24	$7.67	$287.74	0.00%	262.42%	22	0.00%	440.00%	2	209
					$14.95	$7.67	$149.50	0.00%		10	0.000%		1	
					$11.52	$7.67	$138.24	0.00%		12	0.000%		1	
	917292	750	SIDURI PINOT NOIR SONATERA'11/12 750ml	X	$47.00	$24.92	$282.00	0.00%	100.00%	6	0.00%	100.00%	1	210
					$47.00	$24.92	$282.00	0.00%		6	0.000%		1	
	915194	750	ELK COVE PINOT NOIR GOODRICH'15 750ml	X	$44.70	$26.48	$244.95	0.00%	100.00%	6	0.00%	100.00%	1	211
					$38.89	$26.48	$194.45	0.00%		5	0.000%		0	
					$50.50	$26.48	$50.50	0.00%		1	0.000%		0	
	918882	750	POE PINOT NOIR MANCHESTER RDG'16 750ml	L	$39.99	$26.55	$239.94	0.00%	16.67%	6	0.00%	16.67%	1	212

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	918882				$39.99	$26.55	$239.94	0.00%		6	0.000%		1	
	914533	750	MACROSTIE PINOT SC'15/17 750ml	L	$29.95	$15.65	$239.60	0.00%	-72.73%	8	0.00%	-72.73%	1	213
					$29.95	$15.65	$239.60	0.00%		8	0.000%		1	
	953321	750	TRISAETUM ESTATE PINOT NOIR'16 750ml	X	$55.63	$33.00	$236.95	0.00%	-18.12%	4	0.00%	25.00%	0	214
					$62.85	$33.00	$188.55	0.00%		3	0.000%		0	
					$48.40	$33.00	$48.40	0.00%		1	0.000%		0	
	978484	750	CHALONE PINOT NOIR EST'13/15 750ml	X	$29.17	$17.45	$225.75	0.00%	412.43%	8	0.00%	625.00%	1	215
					$25.38	$17.45	$126.90	0.00%		5	0.000%		0	
					$32.95	$17.45	$98.85	0.00%		3	0.000%		0	
	918619	750	LUCIENNE PINOT NOIR LONE OAK'18 750ml	L	$44.95	$23.54	$224.75	0.00%	150.00%	5	0.00%	150.00%	0	216
					$44.95	$23.54	$224.75	0.00%		5	0.000%		0	
	917656	750	BERGSTROM PINOT NOIR SHEA'16/17` 750ml	L	$73.93	$38.89	$221.79	0.00%	760.78%	3	0.00%	700.00%	0	217
					$73.93	$38.89	$221.79	0.00%		3	0.000%		0	
	918446	750	TESTAROSSA PN CUVEE LOS GATOS'16/1 750ml	X	$23.77	$14.00	$216.97	0.00%	979.18%	9	0.00%	1600.00%	1	218
					$26.85	$14.00	$134.25	0.00%		5	0.000%		0	
					$20.68	$14.00	$82.72	0.00%		4	0.000%		0	
	949007	750	TERRA VALENTINE PINOT NOIR'15 750ml	X	$45.65	$24.00	$182.60	0.00%	181.42%	4	0.00%	350.00%	0	219
					$45.65	$24.00	$182.60	0.00%		4	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	516974	750	TWOMEY PINOT NOIR ANDERSON VLY'18 750ml	L	$56.35	$29.70	$169.05	0.00%	100.00%	3	0.00%	100.00%	0	220
					$56.35	$29.70	$169.05	0.00%		3	0.000%		0	
	918339	750	MERRY EDWARDS PN RR'17 750ml	X	$57.11	$34.00	$163.90	0.00%	2196.50%	3	0.00%	3300.00%	0	221
					$49.69	$34.00	$99.38	0.00%		2	0.000%		0	
					$64.52	$34.00	$64.52	0.00%		1	0.000%		0	
	916213	750	MAYSARA JAMSHEED PN'10/12 750ml	X	$24.78	$14.59	$161.56	0.00%	-80.55%	6	0.00%	-70.83%	1	222
					$28.00	$14.59	$140.00	0.00%		5	0.000%		0	
					$21.56	$14.59	$21.56	0.00%		1	0.000%		0	
	906936	750	DIERBERG PN DRUM CNYN'16 750ml	X	$49.95	$26.13	$149.85	0.00%	-80.00%	3	0.00%	-80.00%	0	223
					$49.95	$26.13	$149.85	0.00%		3	0.000%		0	
	916939	750	MACPHAIL PN SUNDAWG RIDGE'12 750ml	X	$46.87	$27.77	$146.68	0.00%	100.00%	3	0.00%	100.00%	0	224
					$52.95	$27.77	$105.90	0.00%		2	0.000%		0	
					$40.78	$27.77	$40.78	0.00%		1	0.000%		0	
	908345	750	PATZ & HALL PINOT NOIR HYDE'16/17 750ml	X	$65.49	$39.21	$130.97	0.00%	724.11%	2	0.00%	1000.00%	0	225
					$73.99	$39.21	$73.99	0.00%		1	0.000%		0	
					$56.98	$39.21	$56.98	0.00%		1	0.000%		0	
	915795	750	CALERA PINOT NOIR JENSEN'14 750ml	L	$91.69	$48.43	$91.69	0.00%	100.00%	1	0.00%	100.00%	0	226

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLR RED VARIETAL - PINOT NOIR	915795				$91.69	$48.43	$91.69	0.00%		1	0.000%		0	
	916940	750	MACPHAIL PN PRATT VINEYARD'12 750ml	X	$40.78	$27.77	$81.56	0.00%	948.23%	2	0.00%	1500.00%	0	227
					$40.78	$27.77	$81.56	0.00%		2	0.000%		0	
	914012	750	KING EST DOMAINE PINOT NOIR'13/14 750ml	X	$65.95	$34.68	$65.95	0.00%	56.03%	1	0.00%	125.00%	0	228
					$65.95	$34.68	$65.95	0.00%		1	0.000%		0	
	916615	750	CALERA PINOT NOIR RYAN'11/13 750ml	X	$57.97	$30.49	$57.97	0.00%	100.00%	1	0.00%	100.00%	0	229
					$57.97	$30.49	$57.97	0.00%		1	0.000%		0	
	905999	750	HARTFORD CT P N FAR COAST'14/15 750ml	X	$53.51	$36.81	$53.51	0.00%	59.35%	1	0.00%	166.67%	0	230
					$53.51	$36.81	$53.51	0.00%		1	0.000%		0	
	911081	750	ELK COVE PINOT LA BOHEME'14/16 750ml	X	$49.99	$26.20	$49.99	0.00%	100.00%	1	0.00%	100.00%	0	231
					$49.99	$26.20	$49.99	0.00%		1	0.000%		0	
	918587	750	TESTAROSSA PN DOS RUBIOUS'13 750ml	X	$46.71	$32.00	$46.71	0.00%	100.00%	1	0.00%	100.00%	0	232
					$46.71	$32.00	$46.71	0.00%		1	0.000%		0	
	913374	750	LONGORIA PINOT FE CIEGA'15/16 750ml	L	$44.99	$29.88	$44.99	0.00%	-66.67%	1	0.00%	-66.67%	0	233
					$44.99	$29.88	$44.99	0.00%		1	0.000%		0	
	912473	750	PATZ & HALL PINOT JENKINS'14 750ml	X	$33.86	$33.20	$33.86	0.00%	-9.99%	1	0.00%	66.67%	0	234

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLR RED VARIETAL - PINOT NOIR	**912473**				$33.86	$33.20	$33.86	0.00%		1	0.000%		0	
	Total						**$1,181,565.27**		**9.96%**	**67,927**		**1.84%**	**6,561**	

Class Summary

PLR

Bottle Sales	67,927	**Gross Sales**	$1,181,565.27	**Total Items in Class**	267
% of Bottle Sales	1.99%	**% of Gross Sales**	2.90%	**Share/Item**	2.67

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLS RED VARIETAL - GAMAY & BEAUJOLAIS														
	952398	**750**	**PENCE ESTATE GAMAY NOIR PTG'18/19 750ml**	**L**	**$23.75**	**$12.22**	**$427.50**	**1.90%**	**-40.54%**	**18**	**2.01%**	**-40.54%**	**2**	**1**
					$23.75	$12.22	$427.50	1.90%		18	2.011%		2	
	Total						**$427.50**		**-40.54%**	**18**		**-40.54%**	**2**	

Class Summary

PLS	**Bottle Sales**	18	**Gross Sales**	$427.50	**Total Items in Class** 1
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item** 0.01

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLU RED VARIETAL - MISC														
	412844	3000	HOUSE WINE RED BLEND 3000 ml	1	$22.99	$12.00	$13,610.08	0.41%	7.70%	592	0.28%	23.86%	197	1
					$22.99	$12.00	$13,610.08	0.41%		592	0.281%		197	
	507010	750	7 MOONS RED BLEND'16 750ml	1	$10.99	$5.43	$9,264.57	0.28%	-4.71%	843	0.40%	-4.71%	70	1
					$10.99	$5.43	$9,264.57	0.28%		843	0.400%		70	
	903582	750	FREY NATURAL RED ORGANIC NV 750ml	L	$9.41	$4.72	$9,043.01	0.27%	-17.54%	961	0.46%	-25.34%	80	2
					$9.41	$4.72	$9,043.01	0.27%		961	0.456%		80	
	951901	750	BROC LOVE RED '18/19 750ml	L	$14.99	$9.79	$7,390.07	0.22%	29.63%	493	0.23%	29.63%	41	3
					$14.99	$9.79	$7,390.07	0.22%		493	0.234%		41	
	455350	750	CHARLES & CHARLES CAB-SYRAH 750ml	1	$11.99	$6.30	$5,251.62	0.16%	-54.55%	438	0.21%	-54.55%	37	4
					$11.99	$6.30	$5,251.62	0.16%		438	0.208%		37	
	467812	750	MICHAEL DAVID FREAKSHOW RED'18 750ml	L	$19.92	$10.32	$4,541.76	0.14%	68.71%	228	0.11%	68.71%	19	5
					$19.92	$10.32	$4,541.76	0.14%		228	0.108%		19	
	483204	750	MARIETTA CHRISTO LOT3 750ml	L	$19.99	$10.33	$3,958.02	0.12%	-13.23%	198	0.09%	-13.23%	17	6
					$19.99	$10.33	$3,958.02	0.12%		198	0.094%		17	
	914604	750	JUSTIN JUSTIFICATION RED'15/16 750ml	L	$65.86	$34.67	$3,490.58	0.11%	209.59%	53	0.03%	210.53%	4	7
					$65.86	$34.67	$3,490.58	0.11%		53	0.025%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLU RED VARIETAL - MISC	443206	750	BANSHEE MORDECAI RED 750ml	1	$19.99	$9.49	$3,238.38	0.10%	68.22%	162	0.08%	68.22%	14	8
					$19.99	$9.49	$3,238.38	0.10%		162	0.077%		14	
	918776	750	GAME OF THRONES RED PASO'16/17 750ml	X	$20.20	$10.46	$3,030.00	0.09%	-5.69%	150	0.07%	-5.69%	13	9
					$20.20	$10.46	$3,030.00	0.09%		150	0.071%		13	
	952274	750	FIELD RECORDINGS FICTION RED'18/19 750ml	L	$16.72	$8.50	$3,026.32	0.09%	49.47%	181	0.09%	51.88%	15	10
					$16.72	$8.50	$3,026.32	0.09%		181	0.086%		15	
	445968	750	BROWNE FAMILY TRIBUTE RED'16/17 750ml	L	$27.99	$14.57	$2,491.11	0.08%	42.11%	89	0.04%	42.11%	7	11
					$27.99	$14.57	$2,491.11	0.08%		89	0.042%		7	
	919127	750	CK MONDAVI RED BLEND 750ml	1	$7.99	$3.98	$2,476.90	0.08%	176.52%	310	0.15%	268.85%	26	12
					$7.99	$3.98	$2,476.90	0.08%		310	0.147%		26	
	919058	750	ALTA NAPA QUATREAUX RED BLND'15/16 750ml	L	$45.15	$30.00	$2,257.50	0.07%	950.00%	50	0.02%	950.00%	4	13
					$45.15	$30.00	$2,257.50	0.07%		50	0.024%		4	
	919112	750	FORLORN HOPE QUEEN SIERR RED'18 750ml	L	$15.99	$10.46	$2,254.59	0.07%	14.18%	141	0.07%	14.18%	12	14
					$15.99	$10.46	$2,254.59	0.07%		141	0.067%		12	
	953242	750	FOLK MACHINE PARTS & LABR RED'19 750ml	L	$15.95	$8.21	$1,977.80	0.06%	-5.77%	124	0.06%	-5.77%	10	15
					$15.95	$8.21	$1,977.80	0.06%		124	0.059%		10	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLU RED VARIETAL - MISC	918936	750	SHAFER TD-9 RED BLEND'16/17 750ml	L	$62.54	$33.00	$1,876.20	0.06%	-26.19%	30	0.01%	-26.19%	3	16
					$62.54	$33.00	$1,876.20	0.06%		30	0.014%		3	
	919114	750	ENFIELD PRETTY HORSES RED'17/18 750ml	L	$22.99	$15.14	$1,816.21	0.06%	133.33%	79	0.04%	133.33%	7	17
					$22.99	$15.14	$1,816.21	0.06%		79	0.037%		7	
	982294	750	CLINE CARIGNANE ANCIENT V'16/18 750ml	L	$14.95	$7.64	$1,240.85	0.04%	-45.28%	83	0.04%	-45.28%	7	18
					$14.95	$7.64	$1,240.85	0.04%		83	0.039%		7	
	953265	750	DONKEY & GOAT GALLIVANTER RED'18 750ml	L	$16.99	$11.13	$1,087.36	0.03%	85.08%	64	0.03%	259.38%	5	19
					$16.99	$11.13	$1,087.36	0.03%		64	0.030%		5	
	946938	750	LONGORIA TEMPRANILLO'17/18 750ml	L	$29.99	$19.82	$1,019.66	0.03%	-54.90%	34	0.02%	-54.90%	3	20
					$29.99	$19.82	$1,019.66	0.03%		34	0.016%		3	
	916208	750	HEITZ GRIGNOLINO'15/16 750ml	L	$23.99	$12.49	$887.63	0.03%	518.15%	37	0.02%	514.29%	3	21
					$23.99	$12.49	$887.63	0.03%		37	0.018%		3	
	920755	750	SKYLARK LOS AVES RED'15 750ml	L	$24.99	$16.46	$724.71	0.02%	-39.39%	29	0.01%	-39.39%	2	22
					$24.99	$16.46	$724.71	0.02%		29	0.014%		2	
	918673	750	TENSHEN RED'16/18 750ml	L	$23.95	$12.42	$646.65	0.02%	100.00%	27	0.01%	100.00%	2	23
					$23.95	$12.42	$646.65	0.02%		27	0.013%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLU RED VARIETAL - MISC	490853	750	NXNW RED BLEND'15/16 750ml	L	$15.99	$8.23	$575.64	0.02%	-80.56%	36	0.02%	-80.56%	3	24
					$15.99	$8.23	$575.64	0.02%		36	0.017%		3	
	910165	750	MURRIETAS WELL THE SPUR RED'16/17 750ml	L	$31.99	$16.65	$447.86	0.01%	87.50%	14	0.01%	87.50%	1	25
					$31.99	$16.65	$447.86	0.01%		14	0.007%		1	
	918837	750	INIZI HI JUMP RED '14 750ml	X	$18.00	$13.13	$439.94	0.01%	35.45%	26	0.01%	69.23%	2	26
					$16.00	$13.13	$320.00	0.01%		20	0.009%		2	
					$19.99	$13.13	$119.94	0.00%		6	0.003%		1	
	466925	750	FORWARD KIDD RED BLEND'13 750ml	X	$35.40	$20.90	$353.95	0.01%	1182.32%	10	0.00%	1933.33%	1	27
					$39.99	$20.90	$199.95	0.01%		5	0.002%		0	
					$30.80	$20.90	$154.00	0.00%		5	0.002%		0	
	508859	750	SPRING VALLEY RED BLND FRED'16 750ml	L	$49.99	$26.44	$299.94	0.01%	100.00%	6	0.00%	100.00%	1	28
					$49.99	$26.44	$299.94	0.01%		6	0.003%		1	
	921209	750	VILLA CREEK AVENGER RED'17 750ml	L	$46.99	$31.14	$234.95	0.01%	-28.57%	5	0.00%	-28.57%	0	29
					$46.99	$31.14	$234.95	0.01%		5	0.002%		0	
	950554	750	HESS LION TAMER RED BLEND'15 750ml	L	$42.99	$22.58	$214.95	0.01%	114.29%	5	0.00%	114.29%	0	30
					$42.99	$22.58	$214.95	0.01%		5	0.002%		0	
	498907	750	RAVENSWOOD PICKBERRY RED'12/15 750ml	X	$48.08	$28.74	$204.79	0.01%	52.14%	4	0.00%	100.00%	0	31

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PLU RED VARIETAL - MISC	498907				$54.32	$28.74	$162.96	0.00%		3	0.001%		0	
					$41.83	$28.74	$41.83	0.00%		1	0.000%		0	
	909608	750	NORTHWEST RIDGE BARREL CUVEE 750ml	L	$24.99	$13.22	$174.93	0.01%	100.00%	7	0.00%	100.00%	1	32
					$24.99	$13.22	$174.93	0.01%		7	0.003%		1	
	953189	750	ASHES & DIAMONDS GRAND VIN RED'15 750ml	L	$79.99	$53.40	$159.98	0.00%	300.00%	2	0.00%	300.00%	0	33
					$79.99	$53.40	$159.98	0.00%		2	0.001%		0	
	498012	750	ROBERT MONDAVI MAESTRO RED 14 750ml	L	$38.99	$20.23	$155.96	0.00%	-77.78%	4	0.00%	-77.78%	0	34
					$38.99	$20.23	$155.96	0.00%		4	0.002%		0	
	920655	750	BEDROCK PAGANI HERITAGE RED'16/17 750ml	L	$41.99	$27.86	$125.97	0.00%	-88.24%	3	0.00%	-88.24%	0	35
					$41.99	$27.86	$125.97	0.00%		3	0.001%		0	
	917322	750	TRINAFOUR CARIGNANE NIEMI'13/15 750ml	L	$17.99	$11.79	$125.93	0.00%	-42.86%	7	0.00%	-42.86%	1	36
					$17.99	$11.79	$125.93	0.00%		7	0.003%		1	
	917133	750	CHESTER KIDDER RED COLUMBIA'15 750ml	X	$56.99	$29.93	$113.98	0.00%	100.00%	2	0.00%	100.00%	0	37
					$56.99	$29.93	$113.98	0.00%		2	0.001%		0	
	916773	750	EPIPHANY REVELATION RED'15/16 750ml	L	$38.25	$20.00	$76.50	0.00%	-47.06%	2	0.00%	-47.06%	0	38

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PLU RED VARIETAL - MISC	**916773**				$38.25	$20.00	$76.50	0.00%		2	0.001%		0	
	Total						**$90,306.85**		**17.27%**	**5,529**		**27.18%**	**609**	

Class Summary

PLU	**Bottle Sales**	5,529	**Gross Sales**	$90,306.85	**Total Items in Class**	40
	% of Bottle Sales	0.16%	**% of Gross Sales**	0.22%	**Share/Item**	0.4

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX														
	918111	750	CHAT BOUTISSE ST EMILION'16/18 750ml	L	$38.41	$20.17	$10,447.52	0.27%	219.59%	272	0.16%	219.59%	23	1
					$38.41	$20.17	$10,447.52	0.27%		272	0.163%		23	
	913663	750	CHAT RECOUGNE SUPERIOR'18 750ml	L	$16.48	$8.50	$8,668.48	0.23%	3.15%	526	0.31%	3.15%	44	2
					$16.48	$8.50	$8,668.48	0.23%		526	0.315%		44	
	241070	750	MOUTON CADET RED BORDEAUX 750ml	1	$12.99	$6.83	$6,401.82	0.18%	-18.70%	538	0.32%	-18.70%	45	3
					$12.99	$6.83	$6,401.82	0.18%		538	0.322%		45	
	953058	750	CHATEAU DE RIBEBON'15/16 750ml	L	$15.99	$8.13	$4,749.03	0.12%	44.04%	297	0.18%	44.04%	25	4
					$15.99	$8.13	$4,749.03	0.12%		297	0.178%		25	
	947148	750	DOMAINE DU BOUSCAT CADUCE'18 750ml	L	$16.99	$10.99	$4,621.28	0.12%	7.72%	272	0.16%	-11.30%	23	5
					$16.99	$10.99	$4,621.28	0.12%		272	0.163%		23	
	948325	750	CHAT LA CARDONNE MEDOC'15/16 750ml	L	$29.99	$15.57	$4,408.53	0.12%	31.93%	147	0.09%	31.93%	12	6
					$29.99	$15.57	$4,408.53	0.12%		147	0.088%		12	
	914954	750	CHATEAU LYONNAT'15 750ml	L	$25.99	$13.45	$3,924.49	0.10%	-23.57%	151	0.09%	-23.57%	13	7
					$25.99	$13.45	$3,924.49	0.10%		151	0.090%		13	
	913244	750	CHAT TOUR D'AURON'16 750ml	L	$16.99	$8.66	$3,245.09	0.08%	45.39%	191	0.11%	28.28%	16	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	913244				$16.99	$8.66	$3,245.09	0.08%		191	0.114%		16	
	226725	750	CHAT GREYSAC'14/15 750ml	L	$28.13	$14.58	$3,150.56	0.08%	108.90%	112	0.07%	93.75%	9	9
					$28.13	$14.58	$3,150.56	0.08%		112	0.067%		9	
	915560	750	CHAT DAMASE BORDEAUX SUP'15 750ml	L	$17.99	$9.19	$3,022.32	0.08%	5.59%	168	0.10%	5.59%	14	10
					$17.99	$9.19	$3,022.32	0.08%		168	0.101%		14	
	918655	750	CHAT LILIAN LADOUYS'18 750ml	L	$40.23	$21.00	$2,896.56	0.08%	142.35%	72	0.04%	115.00%	6	11
					$40.23	$21.00	$2,896.56	0.08%		72	0.043%		6	
	918415	750	CHAT CLOS DU MARQUIS'15/16 750ml	L	$129.99	$68.76	$2,729.79	0.07%	101.54%	21	0.01%	58.33%	2	12
					$129.99	$68.76	$2,729.79	0.07%		21	0.013%		2	
	953009	750	CHAT DE FRANCS LES CERISIERS'15 750ml	L	$24.99	$12.91	$2,673.93	0.07%	60.01%	107	0.06%	33.33%	9	13
					$24.99	$12.91	$2,673.93	0.07%		107	0.064%		9	
	911058	750	CHAT LYNCH BAGES'16 750ml	L	$333.94	$177.25	$2,337.58	0.06%	100.00%	7	0.00%	100.00%	1	14
					$333.94	$177.25	$2,337.58	0.06%		7	0.004%		1	
	948327	750	CHAT BARET PESSAC LEOGNAN '15 750ml	L	$39.99	$20.89	$2,279.43	0.06%	9.46%	57	0.03%	-1.49%	5	15
					$39.99	$20.89	$2,279.43	0.06%		57	0.034%		5	
	937824	750	CHAT PONTET CANET'15/16 750ml	L	$264.85	$140.50	$2,118.80	0.06%	-60.87%	8	0.00%	-66.67%	1	16
					$264.85	$140.50	$2,118.80	0.06%		8	0.005%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	918429	750	CHAT LYNCH BAGES'11/12 750ml	L	$210.71	$112.00	$1,896.39	0.05%	100.00%	9	0.01%	100.00%	1	17
					$210.71	$112.00	$1,896.39	0.05%		9	0.005%		1	
	918326	750	CHAT LALANDE BORIE'15/17 750ml	L	$57.28	$30.09	$1,832.96	0.05%	-57.40%	32	0.02%	-62.07%	3	18
					$57.28	$30.09	$1,832.96	0.05%		32	0.019%		3	
	947804	750	CHAT PALMER ALTER EGO'15 750ml	L	$162.39	$86.00	$1,786.29	0.05%	250.00%	11	0.01%	250.00%	1	19
					$162.39	$86.00	$1,786.29	0.05%		11	0.007%		1	
	916431	750	CHAT D'ISSAN MARGAUX'15 750ml	L	$141.53	$74.86	$1,698.36	0.04%	8.15%	12	0.01%	0.00%	1	20
					$141.53	$74.86	$1,698.36	0.04%		12	0.007%		1	
	937724	750	CHAT LEOVILLE BARTON'10/17 750ml	L	$167.61	$88.66	$1,676.10	0.04%	100.00%	10	0.01%	100.00%	1	21
					$167.61	$88.66	$1,676.10	0.04%		10	0.006%		1	
	910114	750	CHAT PICHON LONGV BARON'15 750ml	L	$253.49	$134.42	$1,520.94	0.04%	200.00%	6	0.00%	200.00%	1	22
					$253.49	$134.42	$1,520.94	0.04%		6	0.004%		1	
	918196	750	CHAT DU JUGE BORDEAUX'17 750ml	L	$13.99	$9.01	$1,496.93	0.04%	136.60%	107	0.06%	102.78%	9	23
					$13.99	$9.01	$1,496.93	0.04%		107	0.064%		9	
	919779	750	CHAT LASSEGUE '11 750ml	L	$51.99	$27.50	$1,351.74	0.04%	466.67%	26	0.02%	466.67%	2	24
					$51.99	$27.50	$1,351.74	0.04%		26	0.016%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	913149	750	CHAT LA GAFFELIERE'15 750ml	X	$144.02	$76.46	$1,296.18	0.03%	100.00%	9	0.01%	100.00%	1	25
					$144.02	$76.46	$1,296.18	0.03%		9	0.005%		1	
	229120	750	CHAT LATOUR'88 750ml	L	$1260.32	$670.00	$1,260.32	0.03%	100.00%	1	0.00%	100.00%	0	26
					$1,260.32	$670.00	$1,260.32	0.03%		1	0.001%		0	
	919780	750	CHAT VIGNOT'11/12 750ml	X	$23.99	$12.61	$1,223.49	0.03%	30.77%	51	0.03%	30.77%	4	27
					$23.99	$12.61	$1,223.49	0.03%		51	0.031%		4	
	921204	750	CHAT DE MACARD BORDEAUX SUP'15 750ml	L	$16.98	$8.67	$1,154.64	0.03%	-30.43%	68	0.04%	-30.43%	6	28
					$16.98	$8.67	$1,154.64	0.03%		68	0.041%		6	
	918980	750	CHAT DUCRU BEAUCAILLOU'17 750ml	L	$375.84	$199.54	$1,127.52	0.03%	100.00%	3	0.00%	100.00%	0	29
					$375.84	$199.54	$1,127.52	0.03%		3	0.002%		0	
	918466	750	CHAT LYONNAT EMOTION'12/15 750ml	L	$33.76	$17.67	$945.28	0.02%	70.59%	28	0.02%	70.59%	2	30
					$33.76	$17.67	$945.28	0.02%		28	0.017%		2	
	918464	750	CHATEAU MONTROSE'17 750ml	L	$301.40	$159.94	$904.20	0.02%	100.00%	3	0.00%	100.00%	0	31
					$301.40	$159.94	$904.20	0.02%		3	0.002%		0	
	918035	750	CHAT ROLLAN DE BY MEDOC'11 750ml	L	$37.07	$19.33	$889.68	0.02%	100.00%	24	0.01%	100.00%	2	32
					$37.07	$19.33	$889.68	0.02%		24	0.014%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	906474	750	CHAT DE CRUZEAU ROUGE'16 750ml	L	$34.99	$18.53	$769.78	0.02%	-56.55%	22	0.01%	-64.00%	2	33
					$34.99	$18.53	$769.78	0.02%		22	0.013%		2	
	918571	750	CHATEAU LYNCH BAGES '05 750ml	L	$372.39	$198.00	$744.78	0.02%	100.00%	2	0.00%	100.00%	0	34
					$372.39	$198.00	$744.78	0.02%		2	0.001%		0	
	916356	750	CHAT BELLEVUE LUSSAC-ST EM'11/12 750ml	X	$33.50	$17.43	$737.00	0.02%	-21.72%	22	0.01%	-27.59%	2	35
					$33.50	$17.43	$737.00	0.02%		22	0.013%		2	
	918984	750	CHAT POTENSAC MEDOC'14/18 750ml	L	$59.99	$31.53	$719.88	0.02%	200.00%	12	0.01%	175.00%	1	36
					$59.99	$31.53	$719.88	0.02%		12	0.007%		1	
	918431	750	CHAT CALON SEGUR ST EST'17 750ml	L	$236.34	$125.29	$709.02	0.02%	-69.21%	3	0.00%	-66.67%	0	37
					$236.34	$125.29	$709.02	0.02%		3	0.002%		0	
	911692	750	CHAT LEOVILLE LAS CASES'09/15 750ml	L	$531.89	$282.50	$531.89	0.01%	100.00%	1	0.00%	100.00%	0	38
					$531.89	$282.50	$531.89	0.01%		1	0.001%		0	
	906803	750	CHAT BELLEFONT BELCIER ST EM'16 750ml	L	$73.70	$38.78	$515.90	0.01%	498.83%	7	0.00%	450.00%	1	39
					$73.70	$38.78	$515.90	0.01%		7	0.004%		1	
	911076	750	CHAT LEOVILLE LAS CASES'11 750ml	L	$242.35	$128.83	$484.70	0.01%	100.00%	2	0.00%	100.00%	0	40
					$242.35	$128.83	$484.70	0.01%		2	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRA FRENCH RED - BORDEAUX	916442	750	CHAT LEOVILLE LAS CASES'05 750ml	L	$433.12	$230.00	$433.12	0.01%	100.00%	1	0.00%	100.00%	0	41
					$433.12	$230.00	$433.12	0.01%		1	0.001%		0	
	921214	750	CHAT POTENSAC MEDOC'16 750ml	L	$69.99	$36.85	$419.94	0.01%	350.00%	6	0.00%	350.00%	1	42
					$69.99	$36.85	$419.94	0.01%		6	0.004%		1	
	910685	750	CHAT CARBONNIEUX ROUGE GRAVES'15/1 750ml	L	$81.86	$43.12	$409.30	0.01%	-30.07%	5	0.00%	-45.00%	0	43
					$81.86	$43.12	$409.30	0.01%		5	0.003%		0	
	916993	750	CHAT MONBADON COTE CASTILL'14/15 750ml	L	$18.99	$9.72	$360.81	0.01%	-26.02%	19	0.01%	-36.11%	2	44
					$18.99	$9.72	$360.81	0.01%		19	0.011%		2	
	918485	750	CHAT HAUT DOMINGUE ROUGE'15/16 750ml	L	$12.11	$6.03	$157.43	0.00%	100.00%	13	0.01%	100.00%	1	45
					$12.11	$6.03	$157.43	0.00%		13	0.008%		1	
	918689	750	FAIVELEY CHASSAGNE MORGEOT'17 750ml	L	$131.26	$69.67	$131.26	0.00%	600.00%	1	0.00%	600.00%	0	46
					$131.26	$69.67	$131.26	0.00%		1	0.001%		0	
	905193	750	CHAT LOUDENNE MEDOC'14 750ml	X	$31.99	$16.75	$127.96	0.00%	628.62%	4	0.00%	840.00%	0	47
					$31.99	$16.75	$127.96	0.00%		4	0.002%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRA FRENCH RED - BORDEAUX	**917433**	**750**	**CHAT QUINAULT L'ENCLOS'14/15 750ml**	**X**	**$79.99**	**$42.17**	**$79.99**	**0.00%**	**400.00%**	**1**	**0.00%**	**400.00%**	**0**	**48**
					$79.99	$42.17	$79.99	0.00%		1	0.001%		0	
	947974	**750**	**PETITE SIRENE BORDEAUX RED'15 750ml**	**U**	**$16.99**	**$8.66**	**$16.99**	**0.00%**	**-98.28%**	**1**	**0.00%**	**-98.28%**	**0**	**49**
					$16.99	$8.66	$16.99	0.00%		1	0.001%		0	
	Total						**$97,085.98**		**28.21%**	**3,468**		**-2.31%**	**289**	

Class Summary

PRA	**Bottle Sales**	3,468	**Gross Sales**	$97,085.98	**Total Items in Class**	61
	% of Bottle Sales	0.10%	**% of Gross Sales**	0.24%	**Share/Item**	0.61

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRB FRENCH RED - BURGUNDY														
	244135	750	BOUCHARD PINOT NOIR VDP 750ml	1	$8.95	$5.54	$10,793.70	0.51%	114.93%	1,206	1.22%	114.93%	101	1
					$8.95	$5.54	$10,793.70	0.51%		1,206	1.222%		101	
	916156	750	LATOUR MARSANNAY ROUGE'17 750ml	L	$34.99	$18.34	$4,443.73	0.21%	54.55%	127	0.13%	54.55%	11	2
					$34.99	$18.34	$4,443.73	0.21%		127	0.129%		11	
	948259	750	JOSEPHINE DUBOIS PINOT NOIR'17/18 750ml	L	$19.99	$10.25	$3,178.41	0.15%	-1.27%	159	0.16%	-25.97%	13	3
					$19.99	$10.25	$3,178.41	0.15%		159	0.161%		13	
	916047	750	LATOUR BOURGOGNE PINOT'17 750ml	L	$24.63	$12.83	$2,536.89	0.12%	262.88%	103	0.10%	268.18%	9	4
					$24.63	$12.83	$2,536.89	0.12%		103	0.104%		9	
	918275	750	FAIVELEY BOURGOGNE ROUGE'18 750ml	L	$24.99	$13.21	$2,199.12	0.10%	-6.58%	88	0.09%	0.00%	7	5
					$24.99	$13.21	$2,199.12	0.10%		88	0.089%		7	
	949550	750	BICHOT PN SECRET DE FAMILLE'15/17 750ml	L	$27.99	$14.47	$2,127.24	0.10%	213.04%	76	0.08%	213.04%	6	6
					$27.99	$14.47	$2,127.24	0.10%		76	0.077%		6	
	919901	750	FAIVELEY MERCUREY FRMBOISRE'18 750ml	L	$39.99	$21.19	$2,079.48	0.10%	-64.82%	52	0.05%	-67.42%	4	7
					$39.99	$21.19	$2,079.48	0.10%		52	0.053%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRB FRENCH RED - BURGUNDY	908333	750	FAIVELEY GEVERY CHAMBERTIN VV'17/1 750ml	L	$64.38	$34.17	$1,995.78	0.09%	-56.25%	31	0.03%	-56.25%	3	8
					$64.38	$34.17	$1,995.78	0.09%		31	0.031%		3	
	918534	750	BICHOT PN VIELLES VGNS'17/18 750ml	L	$22.99	$11.81	$1,701.26	0.08%	-6.01%	74	0.07%	-6.67%	6	9
					$22.99	$11.81	$1,701.26	0.08%		74	0.075%		6	
	910669	750	LATOUR VALMOISSINE PINOT'16/17 750ml	L	$15.99	$8.24	$1,599.00	0.08%	14.43%	100	0.10%	14.43%	8	10
					$15.99	$8.24	$1,599.00	0.08%		100	0.101%		8	
	918273	750	FAIVELEY BEAUNE CLOS L'ECU'17/18 750ml	L	$66.40	$35.17	$1,593.60	0.07%	400.00%	24	0.02%	400.00%	2	11
					$66.40	$35.17	$1,593.60	0.07%		24	0.024%		2	
	912736	750	FAIVELEY MERCUREY MYGLANDS'18 750ml	L	$52.99	$28.03	$1,377.74	0.06%	4458.05%	26	0.03%	4200.00%	2	12
					$52.99	$28.03	$1,377.74	0.06%		26	0.026%		2	
	919134	750	JOSEPH DROUHIN SAINT VERAN'18/19 750ml	L	$21.92	$11.40	$854.88	0.04%	415.96%	39	0.04%	416.67%	3	13
					$21.92	$11.40	$854.88	0.04%		39	0.040%		3	
	909636	750	FAIVELEY NUITS ST GEORGES'17/18 750ml	L	$65.16	$34.58	$781.92	0.04%	191.23%	12	0.01%	186.67%	1	14
					$65.16	$34.58	$781.92	0.04%		12	0.012%		1	
	908335	750	FAIVELEY N S G DAMODES'14/15 750ml	L	$116.69	$61.92	$700.14	0.03%	-20.00%	6	0.01%	-20.00%	1	15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRB FRENCH RED - BURGUNDY	908335				$116.69	$61.92	$700.14	0.03%		6	0.006%		1	
	918316	750	FAIVELEY VOSNE ROMANEE'13/14 750ml	L	$108.64	$57.71	$651.84	0.03%	100.00%	6	0.01%	100.00%	1	16
					$108.64	$57.71	$651.84	0.03%		6	0.006%		1	
	918276	750	JACQUES PRIEUR VOLNA SANTEN'17/18 750ml	X	$140.19	$74.42	$560.76	0.03%	100.00%	4	0.00%	100.00%	0	17
					$140.19	$74.42	$560.76	0.03%		4	0.004%		0	
	912098	750	FAIVELEY ECHEZEAUX EN ORVEAUX'18 750ml	L	$255.81	$135.92	$511.62	0.02%	100.00%	2	0.00%	100.00%	0	18
					$255.81	$135.92	$511.62	0.02%		2	0.002%		0	
	915844	750	FAIVELEY C-M COMBE ORVEAU'17 750ml	L	$220.25	$117.00	$440.50	0.02%	100.00%	2	0.00%	100.00%	0	19
					$220.25	$117.00	$440.50	0.02%		2	0.002%		0	
	918058	750	FAIVELEY NSG LES PORETS'15/17 750ml	L	$105.25	$55.83	$421.00	0.02%	0.00%	4	0.00%	0.00%	0	20
					$105.25	$55.83	$421.00	0.02%		4	0.004%		0	
	918274	750	FAIVELEY VOLNAY SANTENOTS'17/18 750ml	L	$106.19	$56.33	$318.57	0.01%	616.88%	3	0.00%	600.00%	0	21
					$106.19	$56.33	$318.57	0.01%		3	0.003%		0	
	918690	750	FAIVELEY MEURSAULT CHARMES'15/17 750ml	L	$152.25	$80.83	$304.50	0.01%	100.00%	2	0.00%	100.00%	0	22
					$152.25	$80.83	$304.50	0.01%		2	0.002%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRB FRENCH RED - BURGUNDY	915845	750	FAIVELEY GEVREY-C CAZETIERS'17 750ml	L	$140.97	$74.83	$281.94	0.01%	100.00%	2	0.00%	100.00%	0	23
					$140.97	$74.83	$281.94	0.01%		2	0.002%		0	
	912102	750	FAIVELEY CHAMB-MUSIGNY'16/18 750ml	L	$67.98	$36.08	$271.92	0.01%	-5.38%	4	0.00%	33.33%	0	24
					$67.98	$36.08	$271.92	0.01%		4	0.004%		0	
	916887	750	JACQUES PRIEUR CLOS VOUGEOT'18 750ml	L	$260.51	$138.42	$260.51	0.01%	100.00%	1	0.00%	100.00%	0	25
					$260.51	$138.42	$260.51	0.01%		1	0.001%		0	
	918264	750	MATROT MONTHELIE'16 750ml	X	$49.99	$26.32	$249.95	0.01%	153.05%	5	0.01%	228.57%	0	26
					$49.99	$26.32	$249.95	0.01%		5	0.005%		0	
	946675	750	MATROT BLAGNY ROUGE 1CRU LA PI'13 750ml	X	$61.44	$32.42	$245.76	0.01%	100.00%	4	0.00%	100.00%	0	27
					$61.44	$32.42	$245.76	0.01%		4	0.004%		0	
	909638	750	JACQUES PRIEUR CORTON BRESS'14/16 750ml	L	$240.77	$127.92	$240.77	0.01%	100.00%	1	0.00%	100.00%	0	28
					$240.77	$127.92	$240.77	0.01%		1	0.001%		0	
	918533	750	BICHOT SVGNY LES BEAUNE 1ER CRU'14 750ml	L	$62.50	$32.68	$187.50	0.01%	115.15%	3	0.00%	114.29%	0	29
					$62.50	$32.68	$187.50	0.01%		3	0.003%		0	
	253025	750	JADOT VILL GEVREY CHAMB'17 750ml	L	$71.99	$37.83	$143.98	0.01%	-33.33%	2	0.00%	-33.33%	0	30
					$71.99	$37.83	$143.98	0.01%		2	0.002%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRB FRENCH RED - BURGUNDY	**253265**	**750**	**JADOT NUITS ST GEORGES'16/17 750ml**	**L**	**$69.95**	**$36.75**	**$139.90**	**0.01%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	**31**
					$69.95	$36.75	$139.90	0.01%		2	0.002%		0	
	908914	**750**	**JABOULET CNP TERRE FERME'12 750ml**	**L**	**$68.99**	**$36.32**	**$137.98**	**0.01%**	**500.00%**	**2**	**0.00%**	**500.00%**	**0**	**32**
					$68.99	$36.32	$137.98	0.01%		2	0.002%		0	
	918691	**750**	**FAIVELEY PULIGNY GARENNE'16 750ml**	**L**	**$132.36**	**$70.25**	**$132.36**	**0.01%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**33**
					$132.36	$70.25	$132.36	0.01%		1	0.001%		0	
	948642	**750**	**ALBERT BICHOT FIXIN'15/16 750ml**	**L**	**$45.99**	**$23.98**	**$45.99**	**0.00%**	**500.00%**	**1**	**0.00%**	**500.00%**	**0**	**34**
					$45.99	$23.98	$45.99	0.00%		1	0.001%		0	
	918257	**750**	**LIGER BOURGOGNE CHAILLOTS'15 750ml**	**L**	**$36.22**	**$19.00**	**$36.22**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**35**
					$36.22	$19.00	$36.22	0.00%		1	0.001%		0	
	Total						**$43,546.46**		**94.12%**	**2,175**		**58.22%**	**181**	

Class Summary

PRB

Bottle Sales	2,175	**Gross Sales**	$43,546.46	**Total Items in Class**	44
% of Bottle Sales	0.06%	**% of Gross Sales**	0.11%	**Share/Item**	0.44

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRC FRENCH RED - BEAUJOLAIS														
	252595	750	LOUIS JADOT BEAUJOLAIS 750ml	1	$15.95	$8.09	$12,113.80	0.69%	19.10%	764	0.66%	19.10%	64	1
					$15.95	$8.09	$12,113.80	0.69%		764	0.663%		64	
	917473	750	AVIRON BEAUJ-VILLAGES'18 750ml	L	$12.99	$6.83	$2,818.83	0.16%	-42.54%	217	0.19%	-42.54%	18	2
					$12.99	$6.83	$2,818.83	0.16%		217	0.188%		18	
	916371	750	AVIRON JULIENAS VV'17 750ml	L	$18.99	$10.02	$1,899.00	0.11%	57.14%	100	0.09%	57.14%	8	3
					$18.99	$10.02	$1,899.00	0.11%		100	0.087%		8	
	915057	750	DUBOEUF MORGON FLOWER'18 750ml	X	$19.99	$10.34	$1,619.19	0.09%	43.74%	81	0.07%	21.92%	7	4
					$19.99	$10.34	$1,619.19	0.09%		81	0.070%		7	
	918752	750	HENRY FESSY MORGON LES TOURELLES'1 750ml	L	$18.99	$9.83	$1,386.27	0.08%	80.56%	73	0.06%	80.56%	6	5
					$18.99	$9.83	$1,386.27	0.08%		73	0.063%		6	
	917998	750	HENRY FESSY MOULIN-A-VENT'14/15 750ml	L	$21.99	$11.43	$879.60	0.05%	-27.78%	40	0.03%	-27.78%	3	6
					$21.99	$11.43	$879.60	0.05%		40	0.035%		3	
	916370	750	AVIRON MOULIN VENT VV'17/18 750ml	L	$21.99	$11.62	$857.61	0.05%	-55.54%	39	0.03%	-53.52%	3	7
					$21.99	$11.62	$857.61	0.05%		39	0.034%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRC FRENCH RED - BEAUJOLAIS	915436	750	LATOUR BEAUJOLAIS CHAMEROY'16/17 750ml	L	$15.38	$7.92	$830.52	0.05%	205.00%	54	0.05%	205.00%	5	8
					$15.38	$7.92	$830.52	0.05%		54	0.047%		5	
	917472	750	AVIRON COTE BROUILLY'17/18 750ml	L	$16.75	$8.83	$753.75	0.04%	14.57%	45	0.04%	16.22%	4	9
					$16.75	$8.83	$753.75	0.04%		45	0.039%		4	
	918724	750	MAISON L'ENVOY MORGON COTE PY'18 750ml	L	$17.98	$9.30	$737.18	0.04%	100.00%	41	0.04%	100.00%	3	10
					$17.98	$9.30	$737.18	0.04%		41	0.036%		3	
	916780	750	DOM DUPEUBLE BEAUJOLAIS'17/18 750ml	L	$21.50	$11.05	$580.50	0.03%	90.21%	27	0.02%	68.18%	2	11
					$21.50	$11.05	$580.50	0.03%		27	0.023%		2	
	915056	750	DUBOEUF JULIENAS CAPITANS'16/17 750ml	L	$19.99	$10.34	$539.73	0.03%	13.65%	27	0.02%	-9.09%	2	12
					$19.99	$10.34	$539.73	0.03%		27	0.023%		2	
	951469	750	BULLIAT MORGON BEAUJOLAIS ORGNC '1 750ml	L	$25.99	$13.44	$337.87	0.02%	-62.91%	13	0.01%	-64.29%	1	13
					$25.99	$13.44	$337.87	0.02%		13	0.011%		1	
	911412	750	DUBOEUF CLOS DES QUATRE VENTS FLUE 750ml	L	$22.99	$11.95	$298.87	0.02%	-30.83%	13	0.01%	-36.36%	1	14
					$22.99	$11.95	$298.87	0.02%		13	0.011%		1	
	910049	750	DUBOEUF MORGON DESCOMBES'17 750ml	L	$22.99	$11.95	$229.90	0.01%	475.00%	10	0.01%	475.00%	1	15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRC FRENCH RED - BEAUJOLAIS	**910049**				$22.99	$11.95	$229.90	0.01%		10	0.009%		1	
	917633	**750**	**DOM CHIGNARD FLEURIE MOR'17/18 750ml**	**L**	**$31.99**	**$16.62**	**$159.95**	**0.01%**	**558.02%**	**5**	**0.00%**	**550.00%**	**0**	**16**
					$31.99	$16.62	$159.95	0.01%		5	0.004%		0	
	915339	**750**	**LIGER BELAIR MOULIN VENT VV'13 750ml**	**L**	**$39.99**	**$21.00**	**$39.99**	**0.00%**	**-66.67%**	**1**	**0.00%**	**-66.67%**	**0**	**17**
					$39.99	$21.00	$39.99	0.00%		1	0.001%		0	
	Total						**$26,082.56**		**11.52%**	**1,550**		**11.75%**	**129**	

Class Summary

PRC

Bottle Sales	1,550	**Gross Sales**	$26,082.56	**Total Items in Class**	20
% of Bottle Sales	0.05%	**% of Gross Sales**	0.06%	**Share/Item**	0.2

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE														
	284460	1500	LA VIEILLE FERME VENTOUX RED 1500ml	1	$18.99	$9.55	$3,798.00	0.08%	-30.60%	200	0.08%	-30.60%	33	1
					$18.99	$9.55	$3,798.00	0.08%		200	0.077%		33	
	915025	3000	LA VIEILLE FERME VENTOUX ROUGE 3000 ml	X	$23.99	$12.23	$5,229.82	0.11%	-41.33%	218	0.08%	-41.33%	73	1
					$23.99	$12.23	$5,229.82	0.11%		218	0.084%		73	
	297400	750	VIDAL-FLEURY COTES DU RHONE 750ml	1	$11.99	$6.83	$19,148.03	0.42%	-76.99%	1,597	0.62%	-81.59%	133	1
					$11.99	$6.83	$19,148.03	0.42%		1,597	0.617%		133	
	282390	750	GUIGAL COTES DU RHONE'17 750ml	L	$18.49	$9.57	$8,135.60	0.18%	11.90%	440	0.17%	11.90%	37	2
					$18.49	$9.57	$8,135.60	0.18%		440	0.170%		37	
	918137	750	ST COSME COTES DU RHONE'19/20 750ml	L	$15.99	$8.13	$7,979.01	0.17%	12.82%	499	0.19%	12.82%	42	3
					$15.99	$8.13	$7,979.01	0.17%		499	0.193%		42	
	290900	750	PERRIN RES COTES RHONE ROUGE 750ml	1	$13.99	$7.16	$6,113.63	0.13%	115.78%	437	0.17%	133.78%	36	4
					$13.99	$7.16	$6,113.63	0.13%		437	0.169%		36	
	912958	750	GUIGAL CHATEAUNEUF DU PAPE'16/17 750ml	L	$58.49	$30.84	$5,849.00	0.13%	55.88%	100	0.04%	55.88%	8	5
					$58.49	$30.84	$5,849.00	0.13%		100	0.039%		8	
	283720	750	JABOULET P-45 CDR ROUGE 750ml	1	$16.99	$8.64	$4,434.39	0.10%	324.91%	261	0.10%	455.75%	22	6
					$16.99	$8.64	$4,434.39	0.10%		261	0.101%		22	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE	279650	750	CHAT MONT-REDON CNP RED'16 750ml	L	$43.45	$23.03	$4,258.10	0.09%	98.44%	98	0.04%	98.44%	8	7
					$43.45	$23.03	$4,258.10	0.09%		98	0.038%		8	
	913171	750	GUIGAL GIGONDAS'16/17 750ml	L	$36.53	$19.17	$3,324.23	0.07%	91.84%	91	0.04%	91.84%	8	8
					$36.53	$19.17	$3,324.23	0.07%		91	0.035%		8	
	297404	750	VIDAL-FLEURY VENTOUX 750ml	1	$11.49	$6.03	$2,803.56	0.06%	-54.00%	244	0.09%	-54.00%	20	9
					$11.49	$6.03	$2,803.56	0.06%		244	0.094%		20	
	907544	750	ST COSME CHATEAUNEUF-DU-PAPE'16/17 750ml	L	$63.38	$33.33	$2,408.44	0.05%	211.11%	38	0.01%	211.11%	3	10
					$63.38	$33.33	$2,408.44	0.05%		38	0.015%		3	
	983024	750	BEAUCASTEL COUDOULET ROUGE'18 750ml	L	$28.07	$14.67	$2,161.39	0.05%	373.22%	77	0.03%	573.33%	6	11
					$28.07	$14.67	$2,161.39	0.05%		77	0.030%		6	
	917028	750	CHATEAU SEGRIES COTE/RHONE'18/19 750ml	L	$15.75	$7.99	$2,126.25	0.05%	-42.15%	135	0.05%	-45.11%	11	12
					$15.75	$7.99	$2,126.25	0.05%		135	0.052%		11	
	918233	750	ST COSME CDR DEUX ALBIONS'18 750ml	L	$25.49	$13.18	$1,656.85	0.04%	-35.82%	65	0.03%	-35.82%	5	13
					$25.49	$13.18	$1,656.85	0.04%		65	0.025%		5	
	906823	750	GUIGAL CROZES HERMITAGE'16/18 750ml	L	$29.48	$15.42	$1,650.88	0.04%	64.29%	56	0.02%	64.29%	5	14
					$29.48	$15.42	$1,650.88	0.04%		56	0.022%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE	918605	750	ST COSME COTE ROTIE'18 750ml	L	$97.84	$51.67	$1,565.44	0.03%	145.78%	16	0.01%	116.67%	1	15
					$97.84	$51.67	$1,565.44	0.03%		16	0.006%		1	
	915026	750	PERRIN COTES RHONE VILLAGES'18 750ml	L	$12.99	$6.64	$1,467.87	0.03%	-45.19%	113	0.04%	-45.19%	9	16
					$12.99	$6.64	$1,467.87	0.03%		113	0.044%		9	
	907545	750	ST COSME GIGONDAS'18 750ml	L	$58.99	$31.00	$1,415.76	0.03%	100.00%	24	0.01%	100.00%	2	17
					$58.99	$31.00	$1,415.76	0.03%		24	0.009%		2	
	917075	750	M CHAPOUTIER BLLRCH ROUG CDR'18/19 750ml	L	$15.13	$7.80	$1,286.05	0.03%	23.98%	85	0.03%	25.53%	7	18
					$15.13	$7.80	$1,286.05	0.03%		85	0.033%		7	
	918234	750	ST COSME ST JOSEPH'18/19 750ml	L	$41.13	$21.50	$1,233.90	0.03%	112.50%	30	0.01%	112.50%	3	19
					$41.13	$21.50	$1,233.90	0.03%		30	0.012%		3	
	917029	750	CHATEAU SEGRIES LIRAC'16/17 750ml	L	$19.99	$10.24	$1,199.40	0.03%	-62.09%	60	0.02%	-64.74%	5	20
					$19.99	$10.24	$1,199.40	0.03%		60	0.023%		5	
	914944	750	KERMIT LYNCH COTES RHONE'17/18 750ml	L	$16.99	$8.66	$1,053.38	0.02%	364.00%	62	0.02%	364.00%	5	21
					$16.99	$8.66	$1,053.38	0.02%		62	0.024%		5	
	914968	750	PERRIN VACQUERAS CHRISTINS'15/17 750ml	L	$25.99	$13.56	$1,039.60	0.02%	-85.71%	40	0.02%	-85.71%	3	22

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE	914968				$25.99	$13.56	$1,039.60	0.02%		40	0.015%		3	
	918235	750	ST COSME CROZES-HERMITAGE'18/19 750ml	L	$36.90	$19.25	$996.30	0.02%	66.67%	27	0.01%	66.67%	2	23
					$36.90	$19.25	$996.30	0.02%		27	0.010%		2	
	910273	750	BEAUCASTEL CHATEAUNEUF'18 750ml	L	$86.33	$45.50	$949.63	0.02%	100.00%	11	0.00%	100.00%	1	24
					$86.33	$45.50	$949.63	0.02%		11	0.004%		1	
	278215	750	DELAS COTES RHONE ESPRIT'18 750ml	L	$13.49	$6.91	$944.30	0.02%	-71.60%	70	0.03%	-71.60%	6	25
					$13.49	$6.91	$944.30	0.02%		70	0.027%		6	
	917381	750	MORDOREE LIRAC REINE BOIS'15/16 750ml	L	$42.49	$22.21	$934.78	0.02%	-15.79%	22	0.01%	-15.79%	2	26
					$42.49	$22.21	$934.78	0.02%		22	0.009%		2	
	918899	750	CHAT GIGOGNAN CDP ROI'14/15 750ml	L	$48.07	$25.16	$865.26	0.02%	114.29%	18	0.01%	114.29%	2	27
					$48.07	$25.16	$865.26	0.02%		18	0.007%		2	
	911318	750	DOM PALLIERES GIGONDAS TD'15 750ml	X	$56.50	$29.64	$847.50	0.02%	208.04%	15	0.01%	300.00%	1	28
					$56.50	$29.64	$847.50	0.02%		15	0.006%		1	
	918144	750	GUIGAL COTES ROTIE CH D'AMP'12/13 750ml	X	$167.66	$88.83	$838.30	0.02%	100.00%	5	0.00%	100.00%	0	29
					$167.66	$88.83	$838.30	0.02%		5	0.002%		0	
	915117	750	JABOULET HERMITAGE CHAPELLE'17/18 750ml	L	$278.92	$147.90	$836.76	0.02%	-30.57%	3	0.00%	-33.33%	0	30

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE	915117				$278.92	$147.90	$836.76	0.02%		3	0.001%		0	
	916153	750	PERRIN CHATEAUNEUF SINARDS'17 750ml	L	$40.99	$21.54	$819.80	0.02%	144.44%	20	0.01%	144.44%	2	31
					$40.99	$21.54	$819.80	0.02%		20	0.008%		2	
	920635	750	ST COSME LITTLE JAMES RED 750ml	L	$13.99	$7.06	$797.43	0.02%	-40.54%	57	0.02%	-40.54%	5	32
					$13.99	$7.06	$797.43	0.02%		57	0.022%		5	
	285100	750	LA VIEILLE FERME VENTOUX ROUGE'19 750ml	L	$8.99	$4.51	$638.29	0.01%	-62.30%	71	0.03%	-62.30%	6	33
					$8.99	$4.51	$638.29	0.01%		71	0.027%		6	
	918958	750	BROTTE CAIRANNE CREATION GROSSET'1 750ml	L	$16.99	$8.76	$577.66	0.01%	-61.18%	34	0.01%	-61.18%	3	34
					$16.99	$8.76	$577.66	0.01%		34	0.013%		3	
	915680	750	DOM PEGAU CNP RESERVE'13/16 750ml	L	$70.74	$37.25	$565.92	0.01%	271.43%	8	0.00%	271.43%	1	35
					$70.74	$37.25	$565.92	0.01%		8	0.003%		1	
	916579	750	PERRIN VINSOBRES CORNUDS'17/18 750ml	L	$16.99	$8.77	$560.67	0.01%	23.08%	33	0.01%	23.08%	3	36
					$16.99	$8.77	$560.67	0.01%		33	0.013%		3	
	916738	750	PERRIN GIGONDAS LA GILLE'17/18 750ml	L	$34.99	$18.34	$524.85	0.01%	36.36%	15	0.01%	36.36%	1	37
					$34.99	$18.34	$524.85	0.01%		15	0.006%		1	
	918218	750	M CHAPOUTIER CIBOISE ROUGE'16/17 750ml	L	$17.98	$9.17	$467.48	0.01%	-43.74%	26	0.01%	-50.00%	2	38

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRD FRENCH RED - RHONE	918218				$17.98	$9.17	$467.48	0.01%		26	0.010%		2	
	917382	750	GUIGAL ST JOSEPH '16 750ml	L	$34.99	$18.34	$454.87	0.01%	-50.00%	13	0.01%	-50.00%	1	39
					$34.99	$18.34	$454.87	0.01%		13	0.005%		1	
	275250	750	CHAT LA NERTHE CHATEAUNEUF'16 750ml	L	$62.95	$33.02	$377.70	0.01%	100.00%	6	0.00%	100.00%	1	40
					$62.95	$33.02	$377.70	0.01%		6	0.002%		1	
	919924	750	JEAN LUC COLOMBO T BRULEE'15 750ml	L	$61.49	$32.25	$368.94	0.01%	287.84%	6	0.00%	250.00%	1	41
					$61.49	$32.25	$368.94	0.01%		6	0.002%		1	
	918660	750	ST COSME GIGONDAS LE CLAUX '18 750ml	X	$143.43	$75.83	$286.86	0.01%	100.00%	2	0.00%	100.00%	0	42
					$143.43	$75.83	$286.86	0.01%		2	0.001%		0	
	915448	750	GUIGAL COTE ROTIE BRN-BLND'16/17 750ml	L	$76.49	$40.34	$229.47	0.00%	-60.00%	3	0.00%	-60.00%	0	43
					$76.49	$40.34	$229.47	0.00%		3	0.001%		0	
	917367	750	PERRIN CAIRANNE PEYRE BLANC'11/13 750ml	L	$18.99	$9.83	$151.92	0.00%	100.00%	8	0.00%	100.00%	1	44
					$18.99	$9.83	$151.92	0.00%		8	0.003%		1	
	917957	750	DOM GARRIGUE CDR ROMAINE'18 750ml	X	$23.91	$12.33	$119.55	0.00%	100.00%	5	0.00%	100.00%	0	45
					$23.91	$12.33	$119.55	0.00%		5	0.002%		0	
	914986	750	ESTEZARGUES ANDEZON COTES DU RHN'1 750ml	X	$17.63	$9.00	$105.78	0.00%	100.00%	6	0.00%	100.00%	1	46

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRD FRENCH RED - RHONE	**914986**				$17.63	$9.00	$105.78	0.00%		6	0.002%		1	
	918216	**750**	**M CHAPOUTIER CNP BRNRDN ROUGE'16 750ml**	**X**	**$72.63**	**$38.17**	**$72.63**	**0.00%**	**1234.16%**	**1**	**0.00%**	**1300.00%**	**0**	**47**
					$72.63	$38.17	$72.63	0.00%		1	0.000%		0	
	917149	**750**	**TARDIEU-LAURENT CDR BEC FIN'16 750ml**	**L**	**$23.99**	**$12.38**	**$71.97**	**0.00%**	**-46.15%**	**3**	**0.00%**	**-46.15%**	**0**	**48**
					$23.99	$12.38	$71.97	0.00%		3	0.001%		0	
	Total						**$105,743.20**		**9.65%**	**5,474**		**-7.14%**	**527**	

Class Summary

PRD

Bottle Sales	5,474	**Gross Sales**	$105,743.20	**Total Items in Class**	53
% of Bottle Sales	0.16%	**% of Gross Sales**	0.26%	**Share/Item**	0.53

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRE FRENCH RED - MISC AOC														
	285650	3000	LARDILEY PRESTIGE RED BLEND 3000ml	U	$29.99	$14.82	$149.95	0.01%	-66.67%	5	0.00%	-66.67%	2	1
					$29.99	$14.82	$149.95	0.01%		5	0.005%		2	
	274790	750	C'EST LA VIE PINOT NOIR SYRAH 750ml	1	$14.99	$7.55	$3,911.94	0.24%	58.10%	270	0.26%	58.10%	23	1
					$14.99	$7.55	$3,911.94	0.24%		270	0.258%		23	
	918156	750	CHAT PECH-LATT CORBIERES'18 750ml	L	$15.99	$8.15	$3,166.02	0.19%	103.13%	198	0.19%	103.13%	17	2
					$15.99	$8.15	$3,166.02	0.19%		198	0.189%		17	
	954343	750	LES TETES TETE RED'19 750ml	L	$19.98	$10.25	$2,417.58	0.15%	238.46%	121	0.12%	238.46%	10	3
					$19.98	$10.25	$2,417.58	0.15%		121	0.115%		10	
	918184	750	DOM PALLUS CHINON PENSEES'15 750ml	L	$29.84	$15.58	$1,432.32	0.09%	100.00%	48	0.05%	100.00%	4	4
					$29.84	$15.58	$1,432.32	0.09%		48	0.046%		4	
	918140	750	HECHT & BANN ROUSILLON VILL'15 750ml	L	$19.99	$10.55	$1,179.41	0.07%	-68.46%	59	0.06%	-68.46%	5	5
					$19.99	$10.55	$1,179.41	0.07%		59	0.056%		5	
	948247	750	LE CHAPEAU PINOT NOIR CRSCA'16 750ml	L	$11.99	$6.00	$1,175.02	0.07%	-15.15%	98	0.09%	-15.15%	8	6
					$11.99	$6.00	$1,175.02	0.07%		98	0.094%		8	
	281210	750	FIGUIERE IGP MEDITERRANEE RED 750ml	1	$16.98	$8.63	$899.94	0.05%	-57.14%	53	0.05%	-65.70%	4	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRE FRENCH RED - MISC AOC	281210				$16.98	$8.63	$899.94	0.05%		53	0.051%		4	
	948034	750	LIONEL OSMIN PIED DE PERDRIX'16/17 750ml	L	$13.99	$7.06	$769.45	0.05%	-21.05%	55	0.05%	-21.05%	5	8
					$13.99	$7.06	$769.45	0.05%		55	0.052%		5	
	917482	750	DOM CABIRAU COTE ROUSSILLON'17 750ml	L	$12.14	$7.78	$764.82	0.05%	-34.72%	63	0.06%	-34.72%	5	9
					$12.14	$7.78	$764.82	0.05%		63	0.060%		5	
	914675	750	CLOS LA COUTALE CAHORS'16/17 750ml	L	$19.99	$10.24	$719.64	0.04%	3900.00%	36	0.03%	3900.00%	3	10
					$19.99	$10.24	$719.64	0.04%		36	0.034%		3	
	917605	750	M CHAPOUTIER BILA-HAUT ROUGE'17/18 750ml	L	$13.99	$7.07	$657.53	0.04%	3.70%	47	0.04%	11.11%	4	11
					$13.99	$7.07	$657.53	0.04%		47	0.045%		4	
	951292	750	LAFFITTE TESTON MADIRAN VV'15/16 750ml	L	$29.99	$15.57	$599.80	0.04%	-20.00%	20	0.02%	-20.00%	2	12
					$29.99	$15.57	$599.80	0.04%		20	0.019%		2	
	917948	750	HECHT & BANNIER MINERVOIS'15 750ml	L	$19.99	$10.55	$599.70	0.04%	20.00%	30	0.03%	20.00%	3	13
					$19.99	$10.55	$599.70	0.04%		30	0.029%		3	
	917478	750	PUYDEVAL LANGUEDOC'15/16 750ml	X	$15.13	$7.64	$590.07	0.04%	287.77%	39	0.04%	383.33%	3	14
					$15.13	$7.64	$590.07	0.04%		39	0.037%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRE FRENCH RED - MISC AOC	955209	750	FLORENSAC POISSON PICPOUL'17/18 750ml	L	$13.44	$6.75	$564.48	0.03%	-5.94%	42	0.04%	-9.09%	4	15
					$13.44	$6.75	$564.48	0.03%		42	0.040%		4	
	914010	750	CASTELMAURE CORBIER GR CUV'17 750ml	L	$20.75	$10.57	$539.50	0.03%	354.20%	26	0.02%	284.21%	2	16
					$20.75	$10.57	$539.50	0.03%		26	0.025%		2	
	955208	750	DOMAINE PETRONI ROUGE'17 750ml	L	$18.04	$9.22	$505.12	0.03%	367.19%	28	0.03%	340.00%	2	17
					$18.04	$9.22	$505.12	0.03%		28	0.027%		2	
	910281	750	PASCAL JOLIVET SANCERRE ROUGE'18 750ml	L	$38.69	$20.50	$464.28	0.03%	100.00%	12	0.01%	100.00%	1	18
					$38.69	$20.50	$464.28	0.03%		12	0.011%		1	
	916207	750	CHANTELEUSERIE BOURGUEIL AL'18 750ml	L	$20.99	$10.78	$461.78	0.03%	59.90%	22	0.02%	50.00%	2	19
					$20.99	$10.78	$461.78	0.03%		22	0.021%		2	
	911328	750	DOM DE NIZAS LE CLOS'18 750ml	L	$16.95	$8.67	$457.65	0.03%	-5.13%	27	0.03%	-5.13%	2	20
					$16.95	$8.67	$457.65	0.03%		27	0.026%		2	
	986004	750	CHAT DE PENYA CUVEE ROUGE'19 750ml	L	$11.09	$5.55	$410.33	0.02%	-57.89%	37	0.04%	-57.89%	3	21
					$11.09	$5.55	$410.33	0.02%		37	0.035%		3	
	918983	750	BROTTE LA FOILE RED'16/17 750ml	L	$13.99	$7.06	$335.76	0.02%	-54.39%	24	0.02%	-54.39%	2	22
					$13.99	$7.06	$335.76	0.02%		24	0.023%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRE FRENCH RED - MISC AOC	918107	750	LE CIRQUE ROUGE'14/15 750ml	X	$14.99	$7.63	$299.80	0.02%	5.49%	20	0.02%	25.00%	2	23
					$14.99	$7.63	$299.80	0.02%		20	0.019%		2	
	917465	750	ST ROCH CHIMERES ROUSILLON'17 750ml	X	$23.29	$12.00	$232.90	0.01%	750.67%	10	0.01%	800.00%	1	24
					$23.29	$12.00	$232.90	0.01%		10	0.010%		1	
	919137	750	CHATEAU MARIS ROUGE'17 750ml	L	$18.07	$9.33	$144.56	0.01%	100.00%	8	0.01%	100.00%	1	25
					$18.07	$9.33	$144.56	0.01%		8	0.008%		1	
	918750	750	PORTE DU CAILLOU SANCERRE ROUGE'16 750ml	L	$39.99	$20.89	$119.97	0.01%	100.00%	3	0.00%	100.00%	0	26
					$39.99	$20.89	$119.97	0.01%		3	0.003%		0	
	946625	750	ORIN SWIFT LOCATIONS F 750ml	L	$19.99	$10.55	$119.94	0.01%	-76.32%	6	0.01%	-76.32%	1	27
					$19.99	$10.55	$119.94	0.01%		6	0.006%		1	
	918488	750	HECHT & BANNIER BANDOL'12/13 750ml	L	$38.39	$20.35	$115.17	0.01%	-93.75%	3	0.00%	-93.75%	0	28
					$38.39	$20.35	$115.17	0.01%		3	0.003%		0	
	917958	750	CHAT PUECH-HAUT PREST ROUG'15/16 750ml	L	$22.34	$11.62	$111.70	0.01%	1051.37%	5	0.00%	1033.33%	0	29
					$22.34	$11.62	$111.70	0.01%		5	0.005%		0	
	916231	750	PESQUIE TERRASSES VENTOUX'19 750ml	X	$25.04	$12.94	$100.16	0.01%	243.03%	4	0.00%	200.00%	0	30
					$25.04	$12.94	$100.16	0.01%		4	0.004%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRE FRENCH RED - MISC AOC	916784	750	CH LANCYRE LANGUEDOCVV'16/17 750ml	X	$21.99	$11.32	$87.96	0.01%	278.42%	4	0.00%	387.50%	0	31
					$21.99	$11.32	$87.96	0.01%		4	0.004%		0	
	917911	750	DOM D'AUPIHAC LOU MASET RUG'15 750ml	L	$19.99	$10.24	$79.96	0.00%	100.00%	4	0.00%	100.00%	0	32
					$19.99	$10.24	$79.96	0.00%		4	0.004%		0	
	917707	750	HECHT & BANNIER FAUGERES'13 750ml	U	$34.77	$18.42	$69.54	0.00%	-96.00%	2	0.00%	-96.00%	0	33
					$34.77	$18.42	$69.54	0.00%		2	0.002%		0	
	907248	750	CHAT DES ERLES CUVEE DES ARDOISES' 750ml	X	$20.21	$10.35	$60.63	0.00%	1282.66%	3	0.00%	1650.00%	0	34
					$20.21	$10.35	$60.63	0.00%		3	0.003%		0	
	915908	750	L'EDRE ROUSSILLON CARREMENT'10/12 750ml	X	$25.33	$16.54	$50.66	0.00%	233.93%	2	0.00%	316.67%	0	35
					$25.33	$16.54	$50.66	0.00%		2	0.002%		0	
	916062	750	CHAT BONNELIERE LES CORNVELLES'14 750ml	X	$19.23	$9.85	$38.46	0.00%	100.00%	2	0.00%	100.00%	0	36
					$19.23	$9.85	$38.46	0.00%		2	0.002%		0	
	Total						$24,403.50		15.47%	1,436		8.84%	121	

Class Summary

PRE

Bottle Sales	1,436	**Gross Sales**	$24,403.50	**Total Items in Class**	40
% of Bottle Sales	0.04%	**% of Gross Sales**	0.06%	**Share/Item**	0.4

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRF FRENCH RED - VARIETAL														
	282736	750	HOBNOB PINOT NOIR 750ml	1	$15.99	$8.43	$4,621.11	0.40%	-33.30%	289	0.27%	-33.30%	24	1
					$15.99	$8.43	$4,621.11	0.40%		289	0.268%		24	
	429411	750	VINO SAN ESTEBAN MALBEC 750ml	1	$10.99	$5.45	$3,527.34	0.31%	-22.04%	330	0.31%	-22.04%	28	2
					$10.99	$5.45	$3,527.34	0.31%		330	0.306%		28	
	267807	750	FORTANT CABERNET SAUVIGNON 750ml	1	$11.95	$6.08	$1,159.15	0.10%	-3.08%	97	0.09%	-3.08%	8	3
					$11.95	$6.08	$1,159.15	0.10%		97	0.090%		8	
	917484	750	VILLA ANGES CABERNET'18 750ml	X	$11.19	$5.58	$425.22	0.04%	126.80%	38	0.04%	175.00%	3	4
					$11.19	$5.58	$425.22	0.04%		38	0.035%		3	
	919068	750	PATIENCE MERLOT'19 750M 750ml	D	$13.99	$7.05	$279.80	0.02%	-21.05%	20	0.02%	-21.05%	2	5
					$13.99	$7.05	$279.80	0.02%		20	0.019%		2	
	917481	750	DOM CABIRAU RED S&M'17 750ml	L	$16.19	$10.41	$259.04	0.02%	-40.00%	16	0.01%	-40.00%	1	6
					$16.19	$10.41	$259.04	0.02%		16	0.015%		1	
	918968	750	PASCAL BOURGOGNE PINOT NOIR'18 750ml	L	$29.99	$15.67	$89.97	0.01%	42.86%	3	0.00%	33.33%	0	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRF FRENCH RED - VARIETAL	**918968**				$29.99	$15.67	$89.97	0.01%		3	0.003%		0	
	Total						**$10,361.63**		**-24.09%**	**793**		**-22.64%**	**66**	

Class Summary

PRF

Bottle Sales	793	**Gross Sales**	$10,361.63	**Total Items in Class**	7
% of Bottle Sales	0.02%	**% of Gross Sales**	0.03%	**Share/Item**	0.07

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRG GERMAN & AUSTRIAN RED														
	914854	750	ZANTHO ST LAURENT'11/12 750ml	X	$16.87	$8.71	$320.53	0.19%	-60.17%	19	0.13%	-48.28%	2	1
					$16.87	$8.71	$320.53	0.19%		19	0.126%		2	
	952652	750	SCHNAITMANN ESTATE PN'17 750ml	L	$26.86	$14.00	$268.60	0.16%	-87.28%	10	0.07%	-90.70%	1	2
					$26.86	$14.00	$268.60	0.16%		10	0.066%		1	
	918473	750	PANNONICA RED'16 750ml	X	$10.28	$5.08	$257.00	0.15%	320.98%	25	0.17%	421.43%	2	3
					$10.28	$5.08	$257.00	0.15%		25	0.165%		2	
	918925	750	SALWEY EST PINOT NOIR '16 750ml	L	$19.65	$10.17	$255.45	0.15%	-50.00%	13	0.09%	-50.00%	1	4
					$19.65	$10.17	$255.45	0.15%		13	0.086%		1	
	918521	750	HOPLER PINOT NOIR BURGENLAND'17 750ml	L	$21.41	$11.00	$192.69	0.11%	0.00%	9	0.06%	0.00%	1	5
					$21.41	$11.00	$192.69	0.11%		9	0.059%		1	
	300524	750	DR BECKERMANN RHEINHESSEN SWT RED 750ml	D	$9.99	$5.24	$29.97	0.02%	-98.11%	3	0.02%	-98.11%	0	6
					$9.99	$5.24	$29.97	0.02%		3	0.020%		0	
	918149	750	SCHNAITMANN LEMBERGER DRY'17 750ml	L	$21.22	$11.00	$21.22	0.01%	-67.61%	1	0.01%	-75.00%	0	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRG GERMAN & AUSTRIAN RED	**918149**				$21.22	$11.00	$21.22	0.01%		1	0.007%		0	
	Total						**$1,345.46**		**-64.99%**	**80**		**-59.57%**	**7**	

Class Summary

PRG

Bottle Sales	80	**Gross Sales**	$1,345.46	**Total Items in Class**	8
% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRH ITALIAN RED - CHIANTI														
	343805	750	RUFFINO CHIANTI 750ml	1	$8.99	$4.70	$14,469.18	0.26%	-66.73%	1,614	0.41%	-66.73%	135	1
					$8.99	$4.70	$14,469.18	0.26%		1,614	0.412%		135	
	343575	750	ROCCA MACIE CHIANTI CLASSICO 750ml	1	$20.49	$9.46	$10,273.71	0.19%	63.29%	515	0.13%	63.29%	43	2
					$20.49	$9.46	$10,273.71	0.19%		515	0.131%		43	
	342170	750	GABBIANO CHIANTI CLASSICO CAD 750ml	1	$12.99	$6.83	$10,046.76	0.19%	23.80%	788	0.20%	23.80%	66	3
					$12.99	$6.83	$10,046.76	0.19%		788	0.201%		66	
	341743	750	DA VINCI CHIANTI DOCG 750ml	1	$15.99	$8.43	$8,282.82	0.15%	-7.86%	518	0.13%	-7.86%	43	4
					$15.99	$8.43	$8,282.82	0.15%		518	0.132%		43	
	341649	750	CASTELLO DI ALBOLA CHIANTI CLASSICO750ml	1	$14.99	$5.91	$7,270.15	0.13%	100.00%	485	0.12%	100.00%	40	5
					$14.99	$5.91	$7,270.15	0.13%		485	0.124%		40	
	345700	750	SANTA CRISTINA TOSCANA SANGIOVESE 750ml	1	$13.99	$7.37	$6,981.31	0.13%	-26.84%	517	0.13%	-26.84%	43	6
					$13.99	$7.37	$6,981.31	0.13%		517	0.132%		43	
	341415	750	CECCHI CHIANTI CLASSICO 750ml	1	$19.99	$10.27	$5,786.58	0.11%	-51.01%	294	0.07%	-51.01%	25	7
					$19.99	$10.27	$5,786.58	0.11%		294	0.075%		25	
	913485	750	CASTELLO BOSSI CHIANTI CLAS'17 750ml	L	$24.99	$12.93	$4,598.16	0.08%	26.33%	184	0.05%	16.22%	15	8
					$24.99	$12.93	$4,598.16	0.08%		184	0.047%		15	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRH ITALIAN RED - CHIANTI	344246	750	STRACCALI CHIANTI DOCG 750ml	1	$13.99	$7.09	$3,861.24	0.07%	-9.36%	276	0.07%	-9.36%	23	9
					$13.99	$7.09	$3,861.24	0.07%		276	0.070%		23	
	342705	750	NOZZOLE CHIANTI RISERVA'16/17 750ml	L	$25.93	$13.42	$3,630.20	0.07%	-16.28%	140	0.04%	-19.44%	12	10
					$25.93	$13.42	$3,630.20	0.07%		140	0.036%		12	
	341446	750	CETAMURA CHIANTI 750ml	1	$11.99	$6.11	$3,333.22	0.06%	12.00%	278	0.07%	12.00%	23	11
					$11.99	$6.11	$3,333.22	0.06%		278	0.071%		23	
	919214	750	RENZO MASI CHIANTI RUF RIS'16/17 750ml	L	$15.99	$8.13	$2,830.23	0.05%	137.20%	177	0.05%	137.20%	15	12
					$15.99	$8.13	$2,830.23	0.05%		177	0.045%		15	
	951690	750	QUERCE SECONDA CHIANTI CLASS'15 750ml	L	$14.99	$9.98	$2,743.17	0.05%	100.96%	183	0.05%	100.96%	15	13
					$14.99	$9.98	$2,743.17	0.05%		183	0.047%		15	
	917188	750	SELVAPIANA BUCRCH CHIANTI RSV'16/1 750ml	L	$36.99	$19.33	$2,552.31	0.05%	9.52%	69	0.02%	9.52%	6	14
					$36.99	$19.33	$2,552.31	0.05%		69	0.018%		6	
	914688	750	COLTIBUONO CHIANTI CLASSICO'17/18 750ml	L	$23.99	$12.41	$2,399.00	0.04%	31.82%	100	0.03%	31.82%	8	15
					$23.99	$12.41	$2,399.00	0.04%		100	0.026%		8	
	915664	750	QUERCETO CHIANTI 750ml	1	$10.99	$5.48	$2,384.83	0.04%	135.30%	217	0.06%	161.47%	18	16
					$10.99	$5.48	$2,384.83	0.04%		217	0.055%		18	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRH ITALIAN RED - CHIANTI	341937	750	FOLONARI CHIANTI 750ml	1	$9.99	$5.23	$2,003.22	0.04%	-40.59%	214	0.05%	-40.59%	18	17
					$9.99	$5.23	$2,003.22	0.04%		214	0.055%		18	
	915198	750	MELINI CHIANTI RIS SELVANEL'13/14 750ml	L	$25.99	$13.74	$1,715.34	0.03%	-3.03%	66	0.02%	-3.03%	6	18
					$25.99	$13.74	$1,715.34	0.03%		66	0.017%		6	
	913262	750	SELVAPIANA CHIANTI RUFINA'18/19 750ml	L	$19.99	$10.37	$1,339.33	0.02%	-20.97%	67	0.02%	-20.97%	6	19
					$19.99	$10.37	$1,339.33	0.02%		67	0.017%		6	
	914098	750	QUERCETO CHIANTI RESERVA'13/15 750ml	L	$22.99	$11.87	$1,218.47	0.02%	2000.00%	53	0.01%	2000.00%	4	20
					$22.99	$11.87	$1,218.47	0.02%		53	0.014%		4	
	918694	750	RODANO CHIANTI CLASSICO'17 750ml	L	$18.99	$9.83	$1,196.37	0.02%	462.50%	63	0.02%	462.50%	5	21
					$18.99	$9.83	$1,196.37	0.02%		63	0.016%		5	
	914376	750	CULTUSBONI RS CHIANTI CLASSICO'18 750ml	L	$16.99	$8.77	$1,155.32	0.02%	27.59%	68	0.02%	27.59%	6	22
					$16.99	$8.77	$1,155.32	0.02%		68	0.017%		6	
	912882	750	MONSANTO CHIANTI RISERVA'15/16 750ml	L	$29.99	$15.58	$899.70	0.02%	-63.86%	30	0.01%	-63.86%	3	23
					$29.99	$15.58	$899.70	0.02%		30	0.008%		3	
	342020	750	FRESCOBALDI NIPOZZANO RIS'15/16 750ml	L	$21.99	$11.62	$879.60	0.02%	4.76%	40	0.01%	4.76%	3	24

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRH ITALIAN RED - CHIANTI	342020				$21.99	$11.62	$879.60	0.02%		40	0.010%		3	
	342582	750	MELINI CHIANTI BORGHI D'ELSA'17/18 750ml	X	$8.99	$4.70	$548.39	0.01%	110.70%	61	0.02%	159.62%	5	25
					$8.99	$4.70	$548.39	0.01%		61	0.016%		5	
	917455	750	FATTORIA DEL CERRO CHIANTI CS'19 750ml	L	$12.49	$6.28	$512.09	0.01%	34.67%	41	0.01%	41.46%	3	26
					$12.49	$6.28	$512.09	0.01%		41	0.010%		3	
	918222	750	MARCHESE ANTINORI CHIANTI CLSS RSV 750ml	L	$45.99	$24.31	$505.89	0.01%	-81.82%	11	0.00%	-81.82%	1	27
					$45.99	$24.31	$505.89	0.01%		11	0.003%		1	
	955206	750	TENUTA SASSOREGAL SANGIOVES'17/18 750ml	L	$16.37	$8.33	$376.51	0.01%	-34.29%	23	0.01%	-34.29%	2	28
					$16.37	$8.33	$376.51	0.01%		23	0.006%		2	
	343700	750	RUFFINO RISERVA DUCALE GOLD'14/15 750ml	L	$39.99	$21.19	$279.93	0.01%	271.43%	7	0.00%	271.43%	1	29
					$39.99	$21.19	$279.93	0.01%		7	0.002%		1	
	921206	750	POGGIOSECCO CHIANTI'15/18 750ml	L	$16.99	$8.64	$237.86	0.00%	-64.71%	14	0.00%	-64.71%	1	30
					$16.99	$8.64	$237.86	0.00%		14	0.004%		1	
	906167	750	NOZZOLE CHIANTI CLAS RES FORRA'12 750ml	L	$50.95	$26.59	$50.95	0.00%	100.00%	1	0.00%	100.00%	0	31
					$50.95	$26.59	$50.95	0.00%		1	0.000%		0	
	379650	750	RUFFINO AZIANO'16 750ml	X	$13.99	$7.36	$13.99	0.00%	58.82%	1	0.00%	58.82%	0	32

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRH ITALIAN RED - CHIANTI	**379650**				$13.99	$7.36	$13.99	0.00%		1	0.000%		0	
	Total						**$104,375.83**		**-3.69%**	**7,115**		**-6.60%**	**593**	

Class Summary

PRH	**Bottle Sales**	7,115	**Gross Sales**	$104,375.83	**Total Items in Class**	35
	% of Bottle Sales	0.21%	**% of Gross Sales**	0.26%	**Share/Item**	0.35

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY														
	345992	750	ANTINORI VILLA ANTINORI ROSSO 750ml	1	$22.99	$12.15	$21,357.71	0.43%	67.40%	929	0.39%	67.40%	77	1
					$22.99	$12.15	$21,357.71	0.43%		929	0.393%		77	
	371600	750	MONTE ANTICO ROSSO 750ml	1	$10.95	$6.00	$20,662.65	0.41%	-18.00%	1,887	0.80%	-18.00%	157	2
					$10.95	$6.00	$20,662.65	0.41%		1,887	0.799%		157	
	947019	750	BARBI BRUNELLO'15 750ml	L	$63.28	$33.58	$9,745.12	0.19%	185.30%	154	0.07%	150.00%	13	3
					$63.28	$33.58	$9,745.12	0.19%		154	0.065%		13	
	369650	750	ORNELLAIA MASSETO'17 750ml	A	$899.00	$477.58	$5,394.00	0.11%	100.00%	6	0.00%	100.00%	1	4
					$899.00	$477.58	$5,394.00	0.11%		6	0.003%		1	
	367942	750	LA MOZZA PERAZZI SANGIOVESE 750ml	1	$17.95	$9.19	$5,205.50	0.10%	100.00%	290	0.12%	100.00%	24	5
					$17.95	$9.19	$5,205.50	0.10%		290	0.123%		24	
	918248	750	POLIZIANO VINO NOBILE MONT'17 750ml	L	$29.99	$15.68	$5,008.33	0.10%	134.57%	167	0.07%	134.57%	14	6
					$29.99	$15.68	$5,008.33	0.10%		167	0.071%		14	
	906359	750	ORNELLAIA LE VOLTE'18/19 750ml	L	$34.03	$17.83	$3,811.36	0.08%	1045.45%	112	0.05%	1045.45%	9	7
					$34.03	$17.83	$3,811.36	0.08%		112	0.047%		9	
	917790	750	POLIZIANO ROSSO MONTEPUL'18/19 750ml	L	$17.99	$9.30	$3,220.21	0.06%	-35.92%	179	0.08%	-35.92%	15	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	917790				$17.99	$9.30	$3,220.21	0.06%		179	0.076%		15	
	354315	750	CAPARZO SANGIOVESE'18/19 750ml	1	$12.99	$5.47	$3,080.61	0.06%	-57.72%	239	0.10%	-60.29%	20	9
					$12.99	$5.47	$3,080.61	0.06%		239	0.101%		20	
	917058	750	CASANOVA NERI BRUNELL WHT LBL'14/1 750ml	L	$71.99	$38.02	$2,951.59	0.06%	108.33%	41	0.02%	100.00%	3	10
					$71.99	$38.02	$2,951.59	0.06%		41	0.017%		3	
	912886	750	GAJA CA'MARCANDA PROMIS'17/18 750ml	L	$47.79	$25.00	$2,915.19	0.06%	57.67%	61	0.03%	68.00%	5	11
					$47.79	$25.00	$2,915.19	0.06%		61	0.026%		5	
	917057	750	CASANOVA DI NERI IL ROSSO'16/18 750ml	L	$22.99	$11.96	$2,850.76	0.06%	27.62%	124	0.05%	27.62%	10	12
					$22.99	$11.96	$2,850.76	0.06%		124	0.053%		10	
	919249	750	CAMIGLIANO BRUNELLO'14/15 750ml	L	$46.99	$24.53	$2,772.41	0.06%	78.21%	59	0.02%	82.00%	5	13
					$46.99	$24.53	$2,772.41	0.06%		59	0.025%		5	
	344834	750	ALTESINO ROSSO DI MONTALCINO'18 750ml	L	$32.99	$17.20	$2,738.17	0.05%	167.19%	83	0.04%	159.09%	7	14
					$32.99	$17.20	$2,738.17	0.05%		83	0.035%		7	
	349002	750	CASAMATTA ROSSO 750ml	1	$13.95	$6.11	$2,720.25	0.05%	-59.72%	195	0.08%	-59.72%	16	15
					$13.95	$6.11	$2,720.25	0.05%		195	0.083%		16	
	915668	750	AIA VECCHIA LAGONE ROSSO'17 750ml	L	$17.99	$9.30	$1,978.90	0.04%	-17.69%	110	0.05%	-17.69%	9	16

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	915668				$17.99	$9.30	$1,978.90	0.04%		110	0.047%		9	
	952606	750	PODERE CONCA AGAPANTO BOLGHERI'17 750ml	L	$27.99	$18.42	$1,959.30	0.04%	21.05%	70	0.03%	21.05%	6	17
					$27.99	$18.42	$1,959.30	0.04%		70	0.030%		6	
	920629	750	IL FAUNO DI ARCANUM 16/17 750ml	L	$33.20	$17.58	$1,958.80	0.04%	66.76%	59	0.02%	50.63%	5	18
					$33.20	$17.58	$1,958.80	0.04%		59	0.025%		5	
	915209	750	FATTORIA DEL CERRO V NOBILE'16 750ml	L	$18.99	$9.72	$1,899.00	0.04%	-20.83%	100	0.04%	-20.00%	8	19
					$18.99	$9.72	$1,899.00	0.04%		100	0.042%		8	
	904719	750	CAPARZO BRUNELLO MONTALCINO'14 750ml	L	$45.54	$23.96	$1,730.52	0.03%	1300.00%	38	0.02%	1300.00%	3	20
					$45.54	$23.96	$1,730.52	0.03%		38	0.016%		3	
	359425	750	COL-DI-SASSO SANGIOV-CAB'17/18 750ml	L	$10.09	$5.09	$1,725.39	0.03%	24.12%	171	0.07%	24.12%	14	21
					$10.09	$5.09	$1,725.39	0.03%		171	0.072%		14	
	915276	750	CASANOVA NERI BRUNELLO NUOVA'15/16 750ml	L	$129.88	$68.72	$1,688.44	0.03%	38.16%	13	0.01%	16.67%	1	22
					$129.88	$68.72	$1,688.44	0.03%		13	0.006%		1	
	949258	750	AIA VECCHIA SOR UGO BOLGHR RED'17 750ml	L	$39.99	$20.90	$1,679.58	0.03%	74.64%	42	0.02%	61.54%	4	23
					$39.99	$20.90	$1,679.58	0.03%		42	0.018%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	353600	750	CABREO TOSCANA IL BORGO'13/15 750ml	L	$60.95	$31.96	$1,584.70	0.03%	400.00%	26	0.01%	400.00%	2	24
					$60.95	$31.96	$1,584.70	0.03%		26	0.011%		2	
	913781	750	BANFI BRUNELLO MONTACINO'14/15 750ml	L	$56.06	$29.42	$1,569.68	0.03%	127.87%	28	0.01%	127.87%	2	25
					$56.06	$29.42	$1,569.68	0.03%		28	0.012%		2	
	920583	750	FATALONE PRIMITIVO RISERVA'15 750ml	L	$21.99	$14.68	$1,539.30	0.03%	2.08%	70	0.03%	2.08%	6	26
					$21.99	$14.68	$1,539.30	0.03%		70	0.030%		6	
	906209	750	CAMIGLIANO ROSSO MONTALCIN'18 750ml	L	$19.49	$9.98	$1,481.24	0.03%	-81.11%	76	0.03%	-79.66%	6	27
					$19.49	$9.98	$1,481.24	0.03%		76	0.032%		6	
	916664	750	FATTORIA DEL CERRO ROSSO MONTEPUL' 750ml	L	$13.49	$6.79	$1,254.57	0.03%	8.95%	93	0.04%	12.99%	8	28
					$13.49	$6.79	$1,254.57	0.03%		93	0.039%		8	
	912974	750	FANTI ROSSO DE MONTALCINO'17/18 750ml	L	$21.99	$11.31	$1,253.43	0.03%	-56.43%	57	0.02%	-55.91%	5	29
					$21.99	$11.31	$1,253.43	0.03%		57	0.024%		5	
	986304	750	ARGIANO BRUNELLO MONTALCINO'15 750ml	L	$69.99	$37.08	$1,189.83	0.02%	133.34%	17	0.01%	100.00%	1	30
					$69.99	$37.08	$1,189.83	0.02%		17	0.007%		1	
	915805	750	CASANOVA NERI BRUNLLO WHT LBL'15 750ml	L	$73.99	$39.09	$1,183.84	0.02%	100.00%	16	0.01%	100.00%	1	31

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	915805				$73.99	$39.09	$1,183.84	0.02%		16	0.007%		1	
	950429	750	SANTA GIUSTINA BARBERA'15/18 750ml	L	$10.99	$7.29	$1,175.93	0.02%	-24.77%	107	0.05%	-38.46%	9	32
					$10.99	$7.29	$1,175.93	0.02%		107	0.045%		9	
	915158	750	ALTESINO ROSSO'18/19 750ml	L	$22.99	$11.88	$1,126.51	0.02%	72.62%	49	0.02%	65.12%	4	33
					$22.99	$11.88	$1,126.51	0.02%		49	0.021%		4	
	918060	750	BRANCAIA ILATRAIA'11/12 750ml	L	$49.99	$26.44	$1,049.79	0.02%	100.00%	21	0.01%	100.00%	2	34
					$49.99	$26.44	$1,049.79	0.02%		21	0.009%		2	
	913284	750	BANFI CENTINE ROSSO TOSCANO'17/18 750ml	X	$11.10	$5.63	$965.70	0.02%	411.76%	87	0.04%	411.76%	7	35
					$11.10	$5.63	$965.70	0.02%		87	0.037%		7	
	352510	750	LA FUGA BRUNELLO MONTALCINO'14/15 750ml	L	$69.02	$36.25	$828.24	0.02%	100.00%	12	0.01%	100.00%	1	36
					$69.02	$36.25	$828.24	0.02%		12	0.005%		1	
	914336	750	PETROLO TOSCANA TORRIONE'15/17 750ml	X	$24.99	$16.50	$824.67	0.02%	100.00%	33	0.01%	100.00%	3	37
					$24.99	$16.50	$824.67	0.02%		33	0.014%		3	
	912593	750	ALTESINO BRUNELLO MONTOSOLI'13/15 750ml	L	$114.99	$60.70	$804.93	0.02%	100.00%	7	0.00%	100.00%	1	38
					$114.99	$60.70	$804.93	0.02%		7	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	345850	750	ANTINORI SOLAIA'16/17 750ml	A	$399.99	$212.61	$799.98	0.02%	100.00%	2	0.00%	100.00%	0	39
					$399.99	$212.61	$799.98	0.02%		2	0.001%		0	
	915518	750	IL POGGIONE BRUNELLO'14 750ml	L	$84.42	$44.42	$675.36	0.01%	100.00%	8	0.00%	100.00%	1	40
					$84.42	$44.42	$675.36	0.01%		8	0.003%		1	
	906909	750	LA CERRETA RIO DE MESSI RED'15 750ml	X	$30.99	$20.72	$619.80	0.01%	314.92%	20	0.01%	425.00%	2	41
					$30.99	$20.72	$619.80	0.01%		20	0.008%		2	
	914951	750	LA PODERINA BRUNELL MONTLC'16 750ml	L	$55.99	$29.24	$615.89	0.01%	-72.46%	11	0.00%	-70.00%	1	42
					$55.99	$29.24	$615.89	0.01%		11	0.005%		1	
	369735	750	FRESCOBALDI REMOLE TOSCANA'16/17 750ml	L	$9.99	$5.24	$589.41	0.01%	-29.87%	59	0.02%	-29.87%	5	43
					$9.99	$5.24	$589.41	0.01%		59	0.025%		5	
	917532	750	ORNELLAIA LE SERRE NUOVE'16/17 750ml	L	$82.14	$43.33	$574.98	0.01%	350.00%	7	0.00%	350.00%	1	44
					$82.14	$43.33	$574.98	0.01%		7	0.003%		1	
	986614	750	ORNELLAIA '15/17 750ml	A	$275.03	$145.83	$550.06	0.01%	100.00%	2	0.00%	100.00%	0	45
					$275.03	$145.83	$550.06	0.01%		2	0.001%		0	
	916968	750	BRUNI POGGIO D'ELSA'19 750ml	L	$13.49	$6.80	$512.62	0.01%	-85.09%	38	0.02%	-83.94%	3	46
					$13.49	$6.80	$512.62	0.01%		38	0.016%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	345900	750	ANTINORI TIGNANELLO'17 750ml	A	$145.99	$77.50	$437.97	0.01%	444.52%	3	0.00%	433.33%	0	47
					$145.99	$77.50	$437.97	0.01%		3	0.001%		0	
	382290	750	SAN GUIDO GUIDALBERTO'16/18 750ml	L	$66.04	$34.67	$396.24	0.01%	269.29%	6	0.00%	250.00%	1	48
					$66.04	$34.67	$396.24	0.01%		6	0.003%		1	
	379770	750	RUFFINO MODUS'15/16 750ml	L	$25.99	$13.74	$363.86	0.01%	264.01%	14	0.01%	250.00%	1	49
					$25.99	$13.74	$363.86	0.01%		14	0.006%		1	
	920897	750	INSOGLIO CAMPO DI SASSO'18 750ml	L	$43.17	$22.50	$302.19	0.01%	100.00%	7	0.00%	100.00%	1	50
					$43.17	$22.50	$302.19	0.01%		7	0.003%		1	
	916595	750	BANFI CUM LAUDE'15/16 750ml	L	$37.38	$19.51	$299.04	0.01%	220.87%	8	0.00%	216.67%	1	51
					$37.38	$19.51	$299.04	0.01%		8	0.003%		1	
	367738	750	BRACCESCA VINO NOBIL STA PIA'15 750ml	L	$52.99	$28.04	$264.95	0.01%	100.00%	5	0.00%	100.00%	0	52
					$52.99	$28.04	$264.95	0.01%		5	0.002%		0	
	916577	750	ARGIANO NON CONFUNDITUR'14/17 750ml	X	$20.99	$11.09	$209.90	0.00%	102.38%	10	0.00%	182.35%	1	53
					$20.99	$11.09	$209.90	0.00%		10	0.004%		1	
	382300	750	SETTE PONTI CROGNOLO'16/17 750ml	L	$43.79	$22.83	$131.37	0.00%	100.00%	3	0.00%	100.00%	0	54
					$43.79	$22.83	$131.37	0.00%		3	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRI ITALIAN RED - TUSCANY	914402	750	IL POGGIONE BRUNELLO RISERVA'12 750ml	L	$121.55	$64.17	$121.55	0.00%	200.00%	1	0.00%	200.00%	0	55
					$121.55	$64.17	$121.55	0.00%		1	0.000%		0	
	382380	750	TERRABIANCA CAMPACCIO'15 750ml	L	$39.09	$20.33	$117.27	0.00%	100.00%	3	0.00%	100.00%	0	56
					$39.09	$20.33	$117.27	0.00%		3	0.001%		0	
	914890	750	PETROLO GALATRONA'13/14 750ml	X	$82.99	$55.35	$82.99	0.00%	1020.13%	1	0.00%	1300.00%	0	57
					$82.99	$55.35	$82.99	0.00%		1	0.000%		0	
	909333	750	SAN POLO BRUNELLO MNTLCNO'13 750ml	X	$67.99	$35.79	$67.99	0.00%	100.00%	1	0.00%	100.00%	0	58
					$67.99	$35.79	$67.99	0.00%		1	0.000%		0	
	364720	750	FRESCOBALDI POMINO CAST ROS'14/15 750ml	X	$30.99	$16.40	$61.98	0.00%	100.00%	2	0.00%	100.00%	0	59
					$30.99	$16.40	$61.98	0.00%		2	0.001%		0	
	905218	750	ARGIANO ROSSO DI MONTALCIN'14/15 750ml	X	$29.99	$15.80	$29.99	0.00%	100.00%	1	0.00%	100.00%	0	60
					$29.99	$15.80	$29.99	0.00%		1	0.000%		0	
	379730	750	RUFFINO IL DUCALE TOSCANA'14 750ml	X	$15.99	$8.43	$15.99	0.00%	100.00%	1	0.00%	100.00%	0	61

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRI ITALIAN RED - TUSCANY	**379730**				$15.99	$8.43	$15.99	0.00%		1	0.000%		0	
	Total						**$134,727.53**		**67.75%**	**6,041**		**34.13%**	**503**	

Class Summary

PRI

Bottle Sales	6,041	**Gross Sales**	$134,727.53	**Total Items in Class**	66
% of Bottle Sales	0.18%	**% of Gross Sales**	0.33%	**Share/Item**	0.66

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRJ ITALIAN RED - PIEDMONT														
	908407	1500	VOGHERA BARBARESCO'13 1500 ml	X	$65.00	$42.87	$130.00	0.00%	0.00%	2	0.00%	0.00%	0	1
					$65.00	$42.87	$130.00	0.00%		2	0.002%		0	
	917574	750	VIETTI BARBERA TRE VIGNE'17/18 750ml	L	$18.99	$9.83	$13,691.79	0.45%	118.73%	721	0.59%	118.73%	60	1
					$18.99	$9.83	$13,691.79	0.45%		721	0.589%		60	
	912872	750	MARCHESI BAROLO BARB RUVEI'18 750ml	L	$18.99	$10.02	$11,944.71	0.39%	-29.06%	629	0.51%	-29.06%	52	2
					$18.99	$10.02	$11,944.71	0.39%		629	0.514%		52	
	384137	750	VIETTI NEBBIOLO PERBACCO'17/18 750ml	L	$27.99	$14.62	$8,285.04	0.27%	88.61%	296	0.24%	88.61%	25	3
					$27.99	$14.62	$8,285.04	0.27%		296	0.242%		25	
	917572	750	VIETTI BAROLO CASTIGLIONE'16/17 750ml	L	$56.99	$29.97	$5,471.04	0.18%	-60.56%	96	0.08%	-60.56%	8	4
					$56.99	$29.97	$5,471.04	0.18%		96	0.078%		8	
	916094	750	DAMILANO NEBBIOLO LANGE'17/18 750ml	L	$27.99	$14.51	$4,282.47	0.14%	169.77%	153	0.13%	111.94%	13	5
					$27.99	$14.51	$4,282.47	0.14%		153	0.125%		13	
	359440	750	CASTELLO DI NEIVE BARBARESCO'17 750ml	L	$43.99	$23.01	$3,783.14	0.12%	58.53%	86	0.07%	58.49%	7	6
					$43.99	$23.01	$3,783.14	0.12%		86	0.070%		7	
	948620	750	PRINCIPIANO FERD BAROLO SRRL'14/15 750ml	L	$43.99	$29.44	$3,695.16	0.12%	47.06%	84	0.07%	47.06%	7	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRJ ITALIAN RED - PIEDMONT	948620				$43.99	$29.44	$3,695.16	0.12%		84	0.069%		7	
	904052	750	MARCHESI DI BAROLO BAROLO'14/15 750ml	L	$55.53	$29.46	$3,609.45	0.12%	57.14%	65	0.05%	57.14%	5	8
					$55.53	$29.46	$3,609.45	0.12%		65	0.053%		5	
	914277	750	DAMILANO BAROLO LECINQUEVIGNE'15 750ml	L	$44.99	$23.55	$3,509.22	0.12%	146.67%	78	0.06%	146.67%	7	9
					$44.99	$23.55	$3,509.22	0.12%		78	0.064%		7	
	908408	750	LUIGI VOGHERA BARBARESCO'13 750ml	L	$34.99	$23.33	$3,289.06	0.11%	96.61%	94	0.08%	96.61%	8	10
					$34.99	$23.33	$3,289.06	0.11%		94	0.077%		8	
	917624	750	SERRE PIEMONTE BARBERA'17/18 750ml	L	$12.49	$6.56	$2,360.61	0.08%	-21.79%	189	0.15%	-21.79%	16	11
					$12.49	$6.56	$2,360.61	0.08%		189	0.154%		16	
	953395	750	ENRICO SERAFINO BAROLO'14/15 750ml	L	$44.99	$23.56	$2,204.51	0.07%	47.12%	49	0.04%	30.77%	4	12
					$44.99	$23.56	$2,204.51	0.07%		49	0.040%		4	
	912455	750	FONTANAFREDDA SERRALUNGA BARO'14 750ml	L	$50.31	$26.33	$2,012.40	0.07%	466.67%	40	0.03%	466.67%	3	13
					$50.31	$26.33	$2,012.40	0.07%		40	0.033%		3	
	920798	750	MARCHESI DI BAROLO CANNUBI'13 750ml	L	$116.85	$62.00	$1,869.60	0.06%	75.00%	16	0.01%	75.00%	1	14
					$116.85	$62.00	$1,869.60	0.06%		16	0.013%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRJ ITALIAN RED - PIEDMONT	950224	750	IL PAVONE BAROLO AGRICOLA'11/14 750ml	L	$47.87	$25.00	$1,675.45	0.06%	711.94%	35	0.03%	850.00%	3	15
					$47.87	$25.00	$1,675.45	0.06%		35	0.029%		3	
	915910	750	PIO CESARE BAROLO'16 750ml	L	$82.99	$43.88	$1,659.80	0.05%	242.86%	20	0.02%	242.86%	2	16
					$82.99	$43.88	$1,659.80	0.05%		20	0.016%		2	
	918629	750	GAJA BARBARESCO'14/16 750ml	L	$236.03	$125.00	$1,652.21	0.05%	100.00%	7	0.01%	100.00%	1	17
					$236.03	$125.00	$1,652.21	0.05%		7	0.006%		1	
	907657	750	PECCHENINO DOLCETTO SAN LUIGI'19 750ml	L	$17.49	$8.92	$1,574.10	0.05%	70.97%	90	0.07%	75.86%	8	18
					$17.49	$8.92	$1,574.10	0.05%		90	0.074%		8	
	915911	750	PIO CESARE BARBARESCO'15/16 750ml	L	$82.99	$43.88	$1,327.84	0.04%	200.00%	16	0.01%	200.00%	1	19
					$82.99	$43.88	$1,327.84	0.04%		16	0.013%		1	
	918502	750	INDIGENOUS NEBBIOLO D'ALBA'15/17 750ml	L	$17.99	$9.18	$1,205.33	0.04%	-0.59%	67	0.05%	-0.59%	6	20
					$17.99	$9.18	$1,205.33	0.04%		67	0.055%		6	
	951003	750	MARCHESI D GRESY BARBARESCO'16/17 750ml	L	$64.99	$34.20	$1,169.82	0.04%	93.45%	18	0.01%	78.57%	2	21
					$64.99	$34.20	$1,169.82	0.04%		18	0.015%		2	
	381631	750	SCARPETTA BARBERA'17/18 750ml	L	$14.99	$7.60	$1,169.22	0.04%	5.26%	78	0.06%	5.26%	7	22
					$14.99	$7.60	$1,169.22	0.04%		78	0.064%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRJ ITALIAN RED - PIEDMONT	914154	750	SILVIO GRASSO BAROLO'15/16 750ml	L	$37.37	$19.50	$1,008.99	0.03%	100.00%	27	0.02%	100.00%	2	23
					$37.37	$19.50	$1,008.99	0.03%		27	0.022%		2	
	384134	750	VIETTI BAROLO LAZZARITO'16/17 750ml	L	$199.99	$106.03	$799.96	0.03%	600.00%	4	0.00%	600.00%	0	25
					$199.99	$106.03	$799.96	0.03%		4	0.003%		0	
	947937	750	VIETTI BAROLO RAVERA'16/17 750ml	L	$199.99	$106.03	$799.96	0.03%	100.00%	4	0.00%	100.00%	0	24
					$199.99	$106.03	$799.96	0.03%		4	0.003%		0	
	383976	750	VILLA REMOTTI BARBERA D'ASTI'15 750ml	U	$15.99	$8.13	$671.58	0.02%	-96.10%	42	0.03%	-96.10%	4	26
					$15.99	$8.13	$671.58	0.02%		42	0.034%		4	
	379420	750	RUFFINO GREPPONE MAZZI BRUNELLO'12 750ml	X	$59.99	$31.76	$659.89	0.02%	1586.23%	11	0.01%	2000.00%	1	27
					$59.99	$31.76	$659.89	0.02%		11	0.009%		1	
	915925	750	SANDRONE DOLCETTO D'ALBA'16/18 750ml	X	$24.24	$12.61	$654.48	0.02%	4370.65%	27	0.02%	5600.00%	2	28
					$24.24	$12.61	$654.48	0.02%		27	0.022%		2	
	346915	750	CHIARLO BARBERA D'ASTI'16 750ml	L	$17.93	$9.15	$627.55	0.02%	-97.67%	35	0.03%	-97.67%	3	29
					$17.93	$9.15	$627.55	0.02%		35	0.029%		3	
	912994	750	PRUNOTTO FIULOT BARBERA'19 750ml	L	$16.99	$8.89	$543.68	0.02%	-31.23%	32	0.03%	-51.47%	3	30
					$16.99	$8.89	$543.68	0.02%		32	0.026%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRJ ITALIAN RED - PIEDMONT	357165	750	CHIARLO BARBERA NIZZA LA COURT'16 750ml	L	$55.39	$28.92	$387.73	0.01%	33.33%	7	0.01%	33.33%	1	31
					$55.39	$28.92	$387.73	0.01%		7	0.006%		1	
	906482	750	CHIARLO IL PRINCIPE NEBBIOLO'18/19 750ml	L	$22.95	$11.83	$229.50	0.01%	26.67%	10	0.01%	26.67%	1	32
					$22.95	$11.83	$229.50	0.01%		10	0.008%		1	
	918545	750	MARCHESI DI BAROLO BRBRSCO SERA'12 750ml	X	$72.98	$38.67	$218.94	0.01%	-75.00%	3	0.00%	-75.00%	0	33
					$72.98	$38.67	$218.94	0.01%		3	0.002%		0	
	916016	750	FONTANAFREDDA BARBERA BRIC'16/17 750ml	X	$17.49	$8.87	$209.88	0.01%	460.85%	12	0.01%	608.33%	1	34
					$17.49	$8.87	$209.88	0.01%		12	0.010%		1	
	384125	750	VIETTI BAROLO BRUNATE'16/17 750ml	L	$199.99	$106.03	$199.99	0.01%	100.00%	1	0.00%	100.00%	0	35
					$199.99	$106.03	$199.99	0.01%		1	0.001%		0	
	915640	750	SANDRONE BARBERA D'ALBA'13/14 750ml	L	$39.99	$21.00	$199.95	0.01%	-72.22%	5	0.00%	-72.22%	0	36
					$39.99	$21.00	$199.95	0.01%		5	0.004%		0	
	916751	750	SANDRONE BAROLO CANNUBI B'09/12 750ml	L	$174.99	$92.73	$174.99	0.01%	100.00%	1	0.00%	100.00%	0	37
					$174.99	$92.73	$174.99	0.01%		1	0.001%		0	
	912396	750	SILVIO GRASSO DOLCETTO'18 750ml	X	$14.99	$7.59	$164.89	0.01%	-88.34%	11	0.01%	-85.71%	1	38
					$14.99	$7.59	$164.89	0.01%		11	0.009%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRJ ITALIAN RED - PIEDMONT	916851	750	SANDRONE BAROLO LE VIGNE'12/14 750ml	X	$149.99	$79.41	$149.99	0.00%	100.00%	1	0.00%	100.00%	0	39
					$149.99	$79.41	$149.99	0.00%		1	0.001%		0	
	947294	750	MARCHESI DI BAROLO BRBRSCO TRDZN'1 750ml	L	$45.99	$24.38	$137.97	0.00%	100.00%	3	0.00%	100.00%	0	40
					$45.99	$24.38	$137.97	0.00%		3	0.002%		0	
	917239	750	CA BIANCA BARBERA CHERSI'13/14 750ml	X	$27.25	$14.34	$109.00	0.00%	532.98%	4	0.00%	680.00%	0	41
					$27.25	$14.34	$109.00	0.00%		4	0.003%		0	
	907025	750	PRODUTTORI NEBBIOLO LANGHE'17/18 750ml	L	$22.49	$11.58	$67.47	0.00%	100.00%	3	0.00%	100.00%	0	42
					$22.49	$11.58	$67.47	0.00%		3	0.002%		0	
	919907	750	PRODUTTORI BARBARESCO MNTEFICO'15 750ml	L	$62.12	$32.67	$62.12	0.00%	100.00%	1	0.00%	100.00%	0	43
					$62.12	$32.67	$62.12	0.00%		1	0.001%		0	
	Total						$89,650.48		59.26%	3,173		31.09%	265	

Class Summary

PRJ

Bottle Sales	3,173	**Gross Sales**	$89,650.48	**Total Items in Class**	48
% of Bottle Sales	0.09%	**% of Gross Sales**	0.22%	**Share/Item**	0.48

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC														
	378915	1500	RIUNITE LAMBRUSCO 1500ml	1	$11.99	$4.30	$14,130.44	0.20%	-8.08%	1,192	0.23%	-8.08%	199	1
					$11.99	$4.30	$14,130.44	0.20%		1,192	0.228%		199	
	379250	750	ROSCATO ROSSO DOLCE 750ml	1	$11.99	$5.98	$33,825.29	0.48%	28.42%	2,911	0.56%	28.42%	243	1
					$11.99	$5.98	$33,825.29	0.48%		2,911	0.558%		243	
	919129	750	CASTELLO DEL POGGIO SMOOTH RED 750ml	1	$8.99	$5.46	$15,040.27	0.21%	36.70%	1,673	0.32%	36.70%	139	2
					$8.99	$5.46	$15,040.27	0.21%		1,673	0.321%		139	
	361760	750	VITIANO ROSSO 750ml	D	$16.99	$8.67	$6,931.92	0.10%	32.23%	408	0.08%	32.23%	34	3
					$16.99	$8.67	$6,931.92	0.10%		408	0.078%		34	
	390020	750	ZENATO ALANERA ROSSO'16/17 750ml	L	$19.99	$10.21	$5,097.45	0.07%	120.65%	255	0.05%	120.65%	21	4
					$19.99	$10.21	$5,097.45	0.07%		255	0.049%		21	
	987287	750	ZENATO VALPOL RIPASSA'16 750ml	L	$29.99	$15.54	$4,408.53	0.06%	131.96%	147	0.03%	131.96%	12	5
					$29.99	$15.54	$4,408.53	0.06%		147	0.028%		12	
	918416	750	SCAIA CORVINA ROSSO'17/18 750ml	L	$14.99	$7.71	$4,212.19	0.06%	-22.86%	281	0.05%	-22.86%	23	6
					$14.99	$7.71	$4,212.19	0.06%		281	0.054%		23	
	344768	750	ALLEGRINI AMARONE CLSSCO DOCG'14 750ml	L	$84.99	$45.05	$3,824.55	0.05%	100.00%	45	0.01%	100.00%	4	7
					$84.99	$45.05	$3,824.55	0.05%		45	0.009%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	349810	750	BOLLA VALPOLICELLA 750ml	1	$10.99	$5.59	$3,593.73	0.05%	-10.53%	327	0.06%	-10.53%	27	8
					$10.99	$5.59	$3,593.73	0.05%		327	0.063%		27	
	381570	750	SAN GUIDO SASSICAIA'17 750ml	L	$243.54	$129.08	$3,409.56	0.05%	1532.51%	14	0.00%	1500.00%	1	9
					$243.54	$129.08	$3,409.56	0.05%		14	0.003%		1	
	908768	750	BUSSOLA AMARONE '15 750ml	L	$66.80	$35.25	$3,340.00	0.05%	15.86%	50	0.01%	8.11%	4	10
					$66.80	$35.25	$3,340.00	0.05%		50	0.010%		4	
	907623	750	ITALO PIETRANTONJ MONT D'AB'15/17 750ml	L	$13.99	$7.36	$3,245.68	0.04%	-20.33%	232	0.04%	-25.64%	19	11
					$13.99	$7.36	$3,245.68	0.04%		232	0.044%		19	
	916539	750	TENUTA SANT'ANTONIO AMARON'16 750ml	L	$46.99	$24.65	$2,772.41	0.04%	221.05%	59	0.01%	221.05%	5	12
					$46.99	$24.65	$2,772.41	0.04%		59	0.011%		5	
	914268	750	CANTELE PRIMITIVO SALENTO'17 750ml	L	$15.99	$8.13	$2,334.54	0.03%	-29.20%	146	0.03%	-33.63%	12	13
					$15.99	$8.13	$2,334.54	0.03%		146	0.028%		12	
	914996	750	LI VELI PASSAMENTE SALENTO'18/19 750ml	L	$15.99	$8.24	$2,302.56	0.03%	-0.17%	144	0.03%	-6.41%	12	14
					$15.99	$8.24	$2,302.56	0.03%		144	0.028%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	918157	750	CHIARLI LAMBRUSCO GRASPAROSSA 750ml	L	$14.94	$7.67	$2,300.76	0.03%	42.09%	154	0.03%	33.05%	13	15
					$14.94	$7.67	$2,300.76	0.03%		154	0.030%		13	
	906908	750	LA SEGRETA FREGHINO ROSSO 750ml	L	$13.99	$9.31	$2,140.47	0.03%	57.81%	153	0.03%	57.81%	13	16
					$13.99	$9.31	$2,140.47	0.03%		153	0.029%		13	
	915162	750	VALLE REALE D'ABRUZZO ORGAN'19 750ml	L	$16.99	$8.66	$1,834.92	0.03%	45.52%	108	0.02%	36.96%	9	17
					$16.99	$8.66	$1,834.92	0.03%		108	0.021%		9	
	918654	750	ALTA MORA ETNA ROSSO'17 750ml	L	$28.99	$14.92	$1,739.40	0.02%	100.00%	60	0.01%	100.00%	5	18
					$28.99	$14.92	$1,739.40	0.02%		60	0.012%		5	
	906429	750	LE SALETTE AMARONE CLASS'13/14 750ml	L	$65.99	$34.72	$1,649.75	0.02%	107.69%	25	0.00%	107.69%	2	19
					$65.99	$34.72	$1,649.75	0.02%		25	0.005%		2	
	915873	750	LA VALENTINA MONTE D'ABRUZZ'17 750ml	L	$15.99	$8.24	$1,567.02	0.02%	6.25%	98	0.02%	6.25%	8	20
					$15.99	$8.24	$1,567.02	0.02%		98	0.019%		8	
	917310	750	DI MAJO CAB TERRA DEGL OSCI'17/18 750ml	L	$14.99	$7.61	$1,499.00	0.02%	80.85%	100	0.02%	80.85%	8	21
					$14.99	$7.61	$1,499.00	0.02%		100	0.019%		8	
	369525	750	MASI CAMPOFIORIN ROSSO'17 750ml	L	$19.62	$10.04	$1,393.02	0.02%	14.53%	71	0.01%	16.46%	6	22

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	369525				$19.62	$10.04	$1,393.02	0.02%		71	0.014%		6	
	917180	750	LE SALETTE VALPOLICELLA'19 750ml	L	$17.99	$9.18	$1,277.29	0.02%	-33.62%	71	0.01%	-30.00%	6	23
					$17.99	$9.18	$1,277.29	0.02%		71	0.014%		6	
	916683	750	SANT'ANTONIO GARBI RIPASSA'17 750ml	L	$21.99	$11.43	$1,187.46	0.02%	18.52%	54	0.01%	18.52%	5	24
					$21.99	$11.43	$1,187.46	0.02%		54	0.010%		5	
	367388	750	IL FAGGIO MONTEPUL D' ABRUZZO 750ml	1	$14.99	$7.59	$1,184.21	0.02%	-17.25%	79	0.02%	-28.29%	7	25
					$14.99	$7.59	$1,184.21	0.02%		79	0.015%		7	
	361842	750	FANTINI SANGIOVESE'17/18 750ml	L	$11.95	$5.96	$1,147.20	0.02%	-4.24%	96	0.02%	-4.24%	8	26
					$11.95	$5.96	$1,147.20	0.02%		96	0.018%		8	
	913841	750	TERREDORA AGLIANICO'16/17 750ml	L	$16.49	$8.38	$1,137.81	0.02%	95.28%	69	0.01%	113.04%	6	27
					$16.49	$8.38	$1,137.81	0.02%		69	0.013%		6	
	946900	750	LI VELI SUSUMANIELLO'18 /19 750ml	L	$21.99	$11.35	$1,121.49	0.02%	82.98%	51	0.01%	82.98%	4	28
					$21.99	$11.35	$1,121.49	0.02%		51	0.010%		4	
	917517	750	SANTI VALPOLICELLA SOLANE'16 750ml	L	$18.75	$9.89	$1,050.00	0.01%	-39.43%	56	0.01%	-45.12%	5	29
					$18.75	$9.89	$1,050.00	0.01%		56	0.011%		5	
	916271	750	CASTELLO MONACI SALICE LIANTE'18 750ml	X	$13.99	$7.36	$1,035.26	0.01%	405.66%	74	0.01%	521.62%	6	30

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	916271				$13.99	$7.36	$1,035.26	0.01%		74	0.014%		6	
	906985	750	CASTELLO MONACI MARU'18 750ml	L	$13.99	$7.36	$853.39	0.01%	54.55%	61	0.01%	54.55%	5	31
					$13.99	$7.36	$853.39	0.01%		61	0.012%		5	
	915875	750	INAMA CARMENERE PIU'15/17 750ml	L	$21.99	$11.43	$835.62	0.01%	0.23%	38	0.01%	-8.89%	3	32
					$21.99	$11.43	$835.62	0.01%		38	0.007%		3	
	919190	750	LA VALENTINA SPELT RSRVA'16 750ml	L	$22.99	$11.96	$804.65	0.01%	-17.07%	35	0.01%	-17.07%	3	33
					$22.99	$11.96	$804.65	0.01%		35	0.007%		3	
	918676	750	MARCHESI DEL SALENTO IL GLADIATORE 750ml	L	$9.99	$5.01	$769.23	0.01%	-58.65%	77	0.01%	-58.65%	6	34
					$9.99	$5.01	$769.23	0.01%		77	0.015%		6	
	914274	750	CANTINA VALLE TRITANA MONTEPULCIAN 750ml	L	$10.49	$5.19	$765.77	0.01%	9.72%	73	0.01%	25.41%	6	35
					$10.49	$5.19	$765.77	0.01%		73	0.014%		6	
	344760	750	ALLEGRINI PALAZZO DELLA TORRE'14 750ml	X	$19.99	$10.56	$659.67	0.01%	100.00%	33	0.01%	100.00%	3	36
					$19.99	$10.56	$659.67	0.01%		33	0.006%		3	
	916267	750	TERREDORA LACRYMA ROSSO'16/17 750ml	X	$23.99	$12.38	$623.74	0.01%	523.01%	26	0.00%	670.00%	2	37
					$23.99	$12.38	$623.74	0.01%		26	0.005%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	918677	750	MARCHESI SALENTO NEGROAMARO'17/18 750ml	L	$8.99	$4.48	$602.33	0.01%	60.71%	67	0.01%	60.71%	6	38
					$8.99	$4.48	$602.33	0.01%		67	0.013%		6	
	916023	750	NINO NEGRI SFURSAT'15/16 750ml	L	$56.06	$29.67	$560.60	0.01%	90.74%	10	0.00%	62.50%	1	39
					$56.06	$29.67	$560.60	0.01%		10	0.002%		1	
	916272	750	CASTELLO MONACI PRIMIT PILU'17/18 750ml	L	$13.99	$7.36	$531.62	0.01%	-26.79%	38	0.01%	-26.79%	3	40
					$13.99	$7.36	$531.62	0.01%		38	0.007%		3	
	915913	750	CASTELLO MONACI ARTAS'15/16 750ml	X	$37.10	$19.58	$519.40	0.01%	951.11%	14	0.00%	1250.00%	1	41
					$37.10	$19.58	$519.40	0.01%		14	0.003%		1	
	949507	750	CASTELLO MONACI SALICE RSVA'15/16 750ml	L	$22.99	$12.08	$344.85	0.00%	130.00%	15	0.00%	130.00%	1	42
					$22.99	$12.08	$344.85	0.00%		15	0.003%		1	
	914952	750	COLPETRONE ROSSO MONTEFAL'14 750ml	X	$14.99	$7.59	$344.77	0.00%	278.80%	23	0.00%	356.25%	2	43
					$14.99	$7.59	$344.77	0.00%		23	0.004%		2	
	917182	750	STATTI GAGLIOPPO'16/17 750ml	X	$16.38	$8.33	$294.84	0.00%	668.82%	18	0.00%	880.00%	2	44
					$16.38	$8.33	$294.84	0.00%		18	0.003%		2	
	917901	750	CAPRAI ROSSO MONTEFALCO'16 750ml	X	$21.95	$11.30	$285.35	0.00%	428.79%	13	0.00%	640.00%	1	45
					$21.95	$11.30	$285.35	0.00%		13	0.002%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	952640	750	SANTA MARIA LA NAVE CALMAROSSA 750ml	L	$70.99	$47.26	$283.96	0.00%	0.00%	4	0.00%	0.00%	0	46
					$70.99	$47.26	$283.96	0.00%		4	0.001%		0	
	916823	750	FARNESE MNTEPULCIAN D'ABRUZ'17/18 750ml	L	$11.95	$5.98	$239.00	0.00%	-88.75%	20	0.00%	-88.75%	2	47
					$11.95	$5.98	$239.00	0.00%		20	0.004%		2	
	915917	750	SETTE PONTI ORENO'17/18 750ml	L	$113.35	$59.83	$226.70	0.00%	100.00%	2	0.00%	100.00%	0	48
					$113.35	$59.83	$226.70	0.00%		2	0.000%		0	
	917276	750	CANTELE SALICE SALENTINO RES'14/15 750ml	L	$15.99	$8.13	$223.86	0.00%	-49.80%	14	0.00%	-52.94%	1	49
					$15.99	$8.13	$223.86	0.00%		14	0.003%		1	
	906484	750	SAN LEONARDO TER DI LNR0D'14/16 750ml	X	$20.20	$10.39	$202.00	0.00%	1220.46%	10	0.00%	1577.78%	1	50
					$20.20	$10.39	$202.00	0.00%		10	0.002%		1	
	953126	750	QUARTA GENERAZIONE AGLIANICO 750ml	L	$33.99	$22.45	$169.95	0.00%	22.22%	5	0.00%	22.22%	0	51
					$33.99	$22.45	$169.95	0.00%		5	0.001%		0	
	918727	750	LUNGAROTTI MONTEFALC SAGRANTINO'16 750ml	X	$50.42	$26.67	$151.26	0.00%	100.00%	3	0.00%	100.00%	0	52
					$50.42	$26.67	$151.26	0.00%		3	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRK ITALIAN RED - MISC DOC	950435	750	TENUTE RUBINO MARMOREL ROSSO'16/17 750ml	L	$12.99	$6.63	$142.89	0.00%	-1.51%	11	0.00%	-9.09%	1	53
					$12.99	$6.63	$142.89	0.00%		11	0.002%		1	
	915654	750	CUSUMANO BENUARA RED'17 750ml	X	$19.99	$10.25	$119.94	0.00%	1188.91%	6	0.00%	1533.33%	1	54
					$19.99	$10.25	$119.94	0.00%		6	0.001%		1	
	911727	750	MASI AMARONE RSRVA DI COSTASERA'13 750ml	L	$82.95	$43.66	$82.95	0.00%	104.56%	1	0.00%	100.00%	0	55
					$82.95	$43.66	$82.95	0.00%		1	0.000%		0	
	913212	750	MASI AMARONE COSTASERA'15 750ml	L	$64.88	$34.00	$64.88	0.00%	100.00%	1	0.00%	100.00%	0	56
					$64.88	$34.00	$64.88	0.00%		1	0.000%		0	
	915918	750	SETTE PONTI POGGIO AL LUPO'18 750ml	X	$50.69	$26.50	$50.69	0.00%	100.00%	1	0.00%	100.00%	0	57
					$50.69	$26.50	$50.69	0.00%		1	0.000%		0	
	344719	750	A MANO IMPRINT SUSUMANIELLO 750ml	D	$14.99	$7.61	$44.97	0.00%	-92.86%	3	0.00%	-92.86%	0	58
					$14.99	$7.61	$44.97	0.00%		3	0.001%		0	
	917372	750	VELENOSI LACRIMA DI MORRO'14/15 750ml	X	$17.17	$8.76	$34.34	0.00%	100.00%	2	0.00%	100.00%	0	59
					$17.17	$8.76	$34.34	0.00%		2	0.000%		0	
	946948	750	ORIN SWIFT LOCATIONS I 750ml	L	$19.99	$10.55	$19.99	0.00%	-82.86%	1	0.00%	-82.86%	0	60

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRK ITALIAN RED - MISC DOC	**946948**				$19.99	$10.55	$19.99	0.00%		1	0.000%		0	
	Total						**$142,587.39**		**27.51%**	**9,828**		**15.85%**	**918**	

Class Summary

PRK

Bottle Sales	9,828	**Gross Sales**	$142,587.39	**Total Items in Class**	67
% of Bottle Sales	0.29%	**% of Gross Sales**	0.35%	**Share/Item**	0.67

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRL ITALIAN RED - VARIETAL														
	382019	750	STELLA ROSA ROSSO 750ml	1	$12.99	$6.83	$114,456.21	1.99%	9.02%	8,915	1.82%	-7.76%	743	1
					$12.99	$6.83	$114,456.21	1.99%		8,915	1.821%		743	
	382012	750	STELLA ROSA BLACK 750ml	1	$13.99	$7.36	$87,927.45	1.51%	1.85%	6,303	1.29%	-12.71%	525	2
					$13.99	$7.36	$87,927.45	1.51%		6,303	1.287%		525	
	361270	750	DI MAJO SANGIOVESE 750ml	1	$12.99	$7.59	$27,129.12	0.47%	33.66%	2,088	0.43%	33.66%	174	3
					$12.99	$7.59	$27,129.12	0.47%		2,088	0.426%		174	
	378910	750	RIUNITE LAMBRUSCO 750ml	1	$7.99	$3.98	$7,870.15	0.14%	9.17%	985	0.20%	9.17%	82	4
					$7.99	$3.98	$7,870.15	0.14%		985	0.201%		82	
	361720	750	ECCO DOMANI MERLOT 750ml	1	$13.99	$7.37	$2,784.01	0.05%	-18.75%	199	0.04%	-10.62%	17	5
					$13.99	$7.37	$2,784.01	0.05%		199	0.041%		17	
	355750	750	CAVIT PINOT NOIR 750ml	1	$13.99	$7.05	$2,686.08	0.05%	-32.30%	192	0.04%	-32.30%	16	6
					$13.99	$7.05	$2,686.08	0.05%		192	0.039%		16	
	947588	750	RUSSIZ SUPERIORE CAB FRANC 750ml	L	$31.99	$16.67	$959.70	0.02%	100.00%	30	0.01%	100.00%	3	7
					$31.99	$16.67	$959.70	0.02%		30	0.006%		3	
	909572	750	SCARBOLO MERLOT'16 750ml	X	$17.94	$9.17	$322.92	0.01%	30.49%	18	0.00%	61.11%	2	8
					$17.94	$9.17	$322.92	0.01%		18	0.004%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRL ITALIAN RED - VARIETAL	**344717**	**750**	**A MANO IMPRINT PRIMITIVO APPASSITO 750ml**	**D**	**$8.10**	**$7.61**	**$194.40**	**0.00%**	**100.00%**	**24**	**0.00%**	**100.00%**	**2**	**9**
					$8.10	$7.61	$194.40	0.00%		24	0.005%		2	
	Total						**$244,330.04**		**4.32%**	**18,754**		**-6.76%**	**1,563**	

Class Summary

PRL	**Bottle Sales**	18,754	**Gross Sales**	$244,330.04	**Total Items in Class**	10
	% of Bottle Sales	0.55%	**% of Gross Sales**	0.60%	**Share/Item**	0.1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRM ITALIAN RED - SICILY														
	916656	750	STEMMARI PINOT NOIR SICILIA 750ml	1	$9.99	$5.99	$7,012.98	0.79%	46.88%	702	1.03%	46.88%	59	1
					$9.99	$5.99	$7,012.98	0.79%		702	1.033%		59	
	909053	750	TASCA D'ALMERITA LAMUR NERO'18 750ml	L	$21.99	$11.29	$4,969.74	0.56%	-29.91%	226	0.33%	-36.28%	19	2
					$21.99	$11.29	$4,969.74	0.56%		226	0.333%		19	
	914716	750	STEMMARI NERO D'AVOLA 750ml	1	$11.99	$6.01	$3,311.23	0.38%	-50.99%	277	0.41%	-59.17%	23	3
					$11.99	$6.01	$3,311.23	0.38%		277	0.408%		23	
	917179	750	COLOSI NERO D'AVOLA'19 750ml	L	$14.49	$7.32	$3,202.29	0.36%	-2.91%	221	0.33%	0.44%	18	4
					$14.49	$7.32	$3,202.29	0.36%		221	0.325%		18	
	912689	750	MORGANTE NERO D'AVOLA'17 750ml	L	$19.99	$10.27	$1,039.48	0.12%	-63.41%	52	0.08%	-63.41%	4	5
					$19.99	$10.27	$1,039.48	0.12%		52	0.077%		4	
	917845	750	DONNAFUGATA SEDARA SICILIA'16/17 750ml	L	$17.14	$8.85	$719.88	0.08%	-42.11%	42	0.06%	-42.11%	4	6
					$17.14	$8.85	$719.88	0.08%		42	0.062%		4	
	972976	750	COLOSI ROSSO SICILIA'18/19 750ml	L	$10.99	$5.46	$593.46	0.07%	-0.99%	54	0.08%	0.00%	5	7
					$10.99	$5.46	$593.46	0.07%		54	0.079%		5	
	953064	750	GURRIERI FRAPPATO'17/18 750ml	L	$16.99	$11.32	$492.71	0.06%	-12.12%	29	0.04%	-12.12%	2	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRM ITALIAN RED - SICILY	**953064**				$16.99	$11.32	$492.71	0.06%		29	0.043%		2	
	910979	**750**	**ZABU NERO D'AVOLA SICILY '15/17 750ml**	**X**	**$13.95**	**$6.96**	**$362.70**	**0.04%**	**855.32%**	**26**	**0.04%**	**1100.00%**	**2**	**9**
					$13.95	$6.96	$362.70	0.04%		26	0.038%		2	
	950686	**750**	**BAGLIO DI GRISI NEROD'AVOLA 750ml**	**L**	**$14.51**	**$7.33**	**$333.73**	**0.04%**	**16.13%**	**23**	**0.03%**	**16.13%**	**2**	**10**
					$14.51	$7.33	$333.73	0.04%		23	0.034%		2	
	914702	**750**	**PLANETA LA SEGRETA ROSSO'16/17 750ml**	**X**	**$15.95**	**$8.13**	**$223.30**	**0.03%**	**135.82%**	**14**	**0.02%**	**192.31%**	**1**	**11**
					$15.95	$8.13	$223.30	0.03%		14	0.021%		1	
	Total						**$22,261.50**		**-18.70%**	**1,666**		**-24.02%**	**139**	

Class Summary

PRM	**Bottle Sales**	1,666	**Gross Sales**	$22,261.50	**Total Items in Class**	12
	% of Bottle Sales	0.05%	**% of Gross Sales**	0.05%	**Share/Item**	0.12

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRN SPANISH RED - RIOJA														
	916977	1500	SOLAR DE RANDEZ RIOJA RES'10 1500 ml	L	$43.87	$23.18	$263.22	0.01%	-25.00%	6	0.00%	-25.00%	1	1
					$43.87	$23.18	$263.22	0.01%		6	0.002%		1	
	915887	375	MUGA RIOJA RESERVA'11/15 375 ml	X	$16.97	$8.82	$1,340.63	0.03%	416.67%	79	0.02%	416.67%	3	1
					$16.97	$8.82	$1,340.63	0.03%		79	0.023%		3	
	419500	750	MARQUES CACERES RIOJA ROUGE 750ml	1	$14.99	$7.06	$15,815.32	0.34%	-1.07%	1,064	0.31%	-6.89%	89	1
					$14.99	$7.06	$15,815.32	0.34%		1,064	0.314%		89	
	917836	750	MONTEBUENA RIOJA'18/19 750ml	L	$11.99	$6.01	$6,078.93	0.13%	15.05%	507	0.15%	15.05%	42	2
					$11.99	$6.01	$6,078.93	0.13%		507	0.150%		42	
	919010	750	DIAZ BAYO CRIANZA'16/17 750ml	L	$17.99	$9.19	$4,677.40	0.10%	48.57%	260	0.08%	48.57%	22	3
					$17.99	$9.19	$4,677.40	0.10%		260	0.077%		22	
	415740	750	LARCHAGO TEMPRANILLO 750ml	1	$14.99	$6.03	$4,556.96	0.10%	124.24%	304	0.09%	124.24%	25	4
					$14.99	$6.03	$4,556.96	0.10%		304	0.090%		25	
	948677	750	HACIENDA LOPEZ HARO RIOJA'16/17 750ml	L	$13.99	$7.06	$3,469.52	0.07%	5.75%	248	0.07%	5.75%	21	5
					$13.99	$7.06	$3,469.52	0.07%		248	0.073%		21	
	915281	750	SOLAR DE RANDEZ RIOJA'18 750ml	1	$11.99	$6.30	$3,045.46	0.06%	-38.21%	254	0.08%	-38.21%	21	6
					$11.99	$6.30	$3,045.46	0.06%		254	0.075%		21	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRN SPANISH RED - RIOJA	918344	750	VALENCISO RIOJA RESERVA'12 750ml	L	$32.99	$17.09	$3,035.08	0.06%	-23.31%	92	0.03%	-24.43%	8	7
					$32.99	$17.09	$3,035.08	0.06%		92	0.027%		8	
	914736	750	ONDALAN RIOJA RESERVA'14 750ml	L	$25.99	$13.45	$2,988.85	0.06%	32.26%	115	0.03%	32.26%	10	8
					$25.99	$13.45	$2,988.85	0.06%		115	0.034%		10	
	918951	750	LARCHAGO RIOJA RESERVE'12 750ml	L	$19.99	$10.26	$2,978.51	0.06%	107.27%	149	0.04%	107.27%	12	9
					$19.99	$10.26	$2,978.51	0.06%		149	0.044%		12	
	918573	750	PALACIO DEL BURGO RIOJA RES'14/16 750ml	L	$18.99	$9.71	$2,791.53	0.06%	-36.68%	147	0.04%	-36.68%	12	10
					$18.99	$9.71	$2,791.53	0.06%		147	0.043%		12	
	916646	750	SOLAR DE RANDEZ RIOJA RES'11/14 750ml	L	$22.99	$12.15	$2,597.87	0.05%	15.80%	113	0.03%	26.83%	9	11
					$22.99	$12.15	$2,597.87	0.05%		113	0.033%		9	
	988184	750	MONTANA RIOJA CRIANZA'16/17 750ml	L	$13.99	$7.06	$2,210.42	0.05%	-27.88%	158	0.05%	-27.88%	13	12
					$13.99	$7.06	$2,210.42	0.05%		158	0.047%		13	
	952158	750	IZARBE RESERVA 750ml	L	$26.99	$13.96	$2,024.25	0.04%	53.70%	75	0.02%	53.70%	6	13
					$26.99	$13.96	$2,024.25	0.04%		75	0.022%		6	
	404485	750	CAMPO VIEJO GRAN RESERVA'12/13 750ml	L	$23.99	$12.69	$2,015.16	0.04%	-10.26%	84	0.02%	-10.26%	7	14
					$23.99	$12.69	$2,015.16	0.04%		84	0.025%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRN SPANISH RED - RIOJA	408172	750	CUNE CRIANZA RIOJA'15/16 750ml	L	$14.98	$7.58	$1,812.58	0.04%	61.45%	121	0.04%	61.45%	10	15
					$14.98	$7.58	$1,812.58	0.04%		121	0.036%		10	
	912906	750	MONTANA RIOJA RESERVA'14 750ml	L	$17.99	$9.19	$1,727.04	0.04%	13.14%	96	0.03%	10.00%	8	16
					$17.99	$9.19	$1,727.04	0.04%		96	0.028%		8	
	949767	750	HERMANOS PECINA RIOJA CRIANZA'14 750ml	L	$19.99	$10.35	$1,579.21	0.03%	-62.80%	79	0.02%	-62.80%	7	17
					$19.99	$10.35	$1,579.21	0.03%		79	0.023%		7	
	918845	750	IZARBE GRAN RESERVA'05/06 750ml	L	$47.99	$25.12	$1,535.68	0.03%	38.46%	32	0.01%	38.46%	3	18
					$47.99	$25.12	$1,535.68	0.03%		32	0.009%		3	
	900129	750	BURGO VIEJO RIOJA RESERVA'14 750ml	L	$17.80	$9.08	$1,513.00	0.03%	48.33%	85	0.03%	42.03%	7	19
					$17.80	$9.08	$1,513.00	0.03%		85	0.025%		7	
	916505	750	MARQUES MURRIETA RESERVA'15/16 750ml	L	$28.99	$15.15	$1,478.49	0.03%	106.25%	51	0.02%	106.25%	4	20
					$28.99	$15.15	$1,478.49	0.03%		51	0.015%		4	
	988334	750	MARQUES CACERES RIOJA RES'14/15 750ml	L	$19.99	$10.37	$1,459.27	0.03%	68.97%	73	0.02%	68.97%	6	21
					$19.99	$10.37	$1,459.27	0.03%		73	0.022%		6	
	908755	750	ONDALAN TEMPRANILLO'18 750ml	L	$11.99	$5.99	$1,187.01	0.03%	-64.54%	99	0.03%	-64.54%	8	22
					$11.99	$5.99	$1,187.01	0.03%		99	0.029%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRN SPANISH RED - RIOJA	423052	750	RAMON BILBAO RIOJA LTD ED'15 750ml	L	$21.55	$11.09	$1,185.25	0.03%	51.77%	55	0.02%	50.00%	5	23
					$21.55	$11.09	$1,185.25	0.03%		55	0.016%		5	
	988354	750	MUGA RIOJA RESERVA'14/15 750ml	L	$29.99	$15.54	$1,109.63	0.02%	-81.69%	37	0.01%	-81.69%	3	24
					$29.99	$15.54	$1,109.63	0.02%		37	0.011%		3	
	915264	750	OGGA RIOJA RESERVA'11 750ml	L	$59.99	$31.35	$1,019.83	0.02%	66.67%	17	0.01%	66.67%	1	25
					$59.99	$31.35	$1,019.83	0.02%		17	0.005%		1	
	916504	750	MURIETA GRN RSV ESP CSTLLO YGAY'09 750ml	L	$119.99	$63.46	$959.92	0.02%	250.00%	8	0.00%	250.00%	1	26
					$119.99	$63.46	$959.92	0.02%		8	0.002%		1	
	915049	750	MURO RIOJA CRIANZA'15/16 750ml	L	$14.99	$7.59	$899.40	0.02%	-38.95%	60	0.02%	-38.95%	5	27
					$14.99	$7.59	$899.40	0.02%		60	0.018%		5	
	988337	750	MARQUES CACERES RIOJA G R'11/12 750ml	L	$28.99	$15.15	$811.72	0.02%	404.55%	28	0.01%	404.55%	2	28
					$28.99	$15.15	$811.72	0.02%		28	0.008%		2	
	905717	750	SOLAR DE RANDEZ CRIANZA'15 750ml	L	$16.99	$8.96	$662.61	0.01%	37.93%	39	0.01%	37.93%	3	29
					$16.99	$8.96	$662.61	0.01%		39	0.012%		3	
	911677	750	LAN RIOJA CRIANZA'16/17 750ml	L	$14.99	$7.57	$629.58	0.01%	-88.16%	42	0.01%	-88.16%	4	30
					$14.99	$7.57	$629.58	0.01%		42	0.012%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRN SPANISH RED - RIOJA	914738	750	MEDRANO IRAZU RIOJA RSRV'11/12 750ml	L	$22.99	$11.85	$574.75	0.01%	20.00%	25	0.01%	20.00%	2	31
					$22.99	$11.85	$574.75	0.01%		25	0.007%		2	
	408178	750	CUNE VINA REAL GRAN RESERVA'12 750ml	L	$54.99	$28.87	$549.90	0.01%	-36.36%	10	0.00%	-36.36%	1	32
					$54.99	$28.87	$549.90	0.01%		10	0.003%		1	
	917422	750	RIVAREY TEMPRANILLO RIOJA'15/16 750ml	L	$9.99	$5.05	$449.55	0.01%	-74.02%	45	0.01%	-74.02%	4	33
					$9.99	$5.05	$449.55	0.01%		45	0.013%		4	
	409900	750	EL COTO RIOJA CRIANZA'15 750ml	1	$15.99	$8.25	$383.76	0.01%	-12.50%	24	0.01%	-12.50%	2	34
					$15.99	$8.25	$383.76	0.01%		24	0.007%		2	
	402839	750	ONDALAN RIOJA CRIANZA'16 750ml	L	$16.99	$8.66	$322.81	0.01%	-40.28%	19	0.01%	-40.28%	2	35
					$16.99	$8.66	$322.81	0.01%		19	0.006%		2	
	917462	750	CAMPELLARES RIOJA TEMPRAN'14/16 750ml	X	$11.99	$6.00	$311.74	0.01%	845.23%	26	0.01%	1070.00%	2	36
					$11.99	$6.00	$311.74	0.01%		26	0.008%		2	
	947067	750	PALACIOS REMONDO LA MONTESA'15 750ml	X	$19.96	$10.35	$299.40	0.01%	335.82%	15	0.00%	460.00%	1	37
					$19.96	$10.35	$299.40	0.01%		15	0.004%		1	
	914737	750	SANTALBA COTAS ALTAS RIOJA'18 750ml	L	$16.99	$8.66	$271.84	0.01%	-56.13%	16	0.00%	-61.29%	1	38

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRN SPANISH RED - RIOJA	**914737**				$16.99	$8.66	$271.84	0.01%		16	0.005%		1	
	917619	**750**	**BILBAINAS VINA ZACO RIOJA'16/17 750ml**	**L**	**$13.93**	**$7.33**	**$195.02**	**0.00%**	**-56.76%**	**14**	**0.00%**	**-56.76%**	**1**	**39**
					$13.93	$7.33	$195.02	0.00%		14	0.004%		1	
	921205	**750**	**VINA COTERRO CRIANZA'15/16 750ml**	**L**	**$13.99**	**$7.15**	**$181.87**	**0.00%**	**48.74%**	**13**	**0.00%**	**48.74%**	**1**	**40**
					$13.99	$7.15	$181.87	0.00%		13	0.004%		1	
	404475	**750**	**CAMPO VIEJO RIOJA RSV'14/15 750ml**	**L**	**$15.99**	**$8.43**	**$159.90**	**0.00%**	**1466.67%**	**10**	**0.00%**	**1466.67%**	**1**	**41**
					$15.99	$8.43	$159.90	0.00%		10	0.003%		1	
	914134	**750**	**SIERRA CANTABRIA RIOJA'15/16 750ml**	**L**	**$13.99**	**$7.03**	**$111.92**	**0.00%**	**-78.13%**	**8**	**0.00%**	**-78.13%**	**1**	**42**
					$13.99	$7.03	$111.92	0.00%		8	0.002%		1	
	908146	**750**	**EL COTO IMAZ RIOJA RESERVA'14/15 750ml**	**L**	**$21.99**	**$11.32**	**$43.98**	**0.00%**	**-37.29%**	**2**	**0.00%**	**-37.29%**	**0**	**43**
					$21.99	$11.32	$43.98	0.00%		2	0.001%		0	
	905152	**750**	**BICHI ROSA 750ml**	**S**	**$29.69**	**$15.42**	**$29.69**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**44**
					$29.69	$15.42	$29.69	0.00%		1	0.000%		0	
	Total						**$83,345.46**		**-8.70%**	**4,805**		**-19.03%**	**398**	

Class Summary

PRN	**Bottle Sales**	4,805	**Gross Sales**	$83,345.46	**Total Items in Class**	47
	% of Bottle Sales	0.14%	**% of Gross Sales**	0.20%	**Share/Item**	0.47

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC														
	952219	1000	AZUL Y GARANZA TEMPRANILLO'19 1000 ml	L	$13.99	$7.17	$8,016.27	0.14%	2.63%	573	0.14%	2.63%	64	1
					$13.99	$7.17	$8,016.27	0.14%		573	0.136%		64	
	914133	1500	VINA BORGIA'17/18 1500 ml	L	$19.99	$9.88	$339.83	0.01%	-73.96%	17	0.00%	-79.17%	3	1
					$19.99	$9.88	$339.83	0.01%		17	0.004%		3	
	919195	3000	VINA BORGIA GARNACHA'18/19 3000 ml	X	$23.99	$11.82	$5,469.72	0.09%	-8.13%	228	0.05%	-11.96%	76	1
					$23.99	$11.82	$5,469.72	0.09%		228	0.054%		76	
	401210	750	LOS DOS GRENACHE 750ml	1	$9.99	$6.00	$9,534.48	0.16%	15.36%	952	0.23%	15.36%	79	1
					$9.99	$6.00	$9,534.48	0.16%		952	0.226%		79	
	952900	750	LOSADA MENCIA BIERZO'17/18 750ml	L	$19.99	$10.25	$8,195.90	0.14%	-13.29%	410	0.10%	-13.29%	34	2
					$19.99	$10.25	$8,195.90	0.14%		410	0.097%		34	
	917864	750	OLIVARES ALTOS DE LA HOYA'18 750ml	L	$11.99	$6.09	$5,935.05	0.10%	20.92%	495	0.12%	20.92%	41	3
					$11.99	$6.09	$5,935.05	0.10%		495	0.118%		41	
	918134	750	ALVARO PALACIOS CAMINS D PRIORT'19 750ml	L	$24.99	$13.00	$4,498.20	0.08%	-41.29%	180	0.04%	-41.29%	15	4
					$24.99	$13.00	$4,498.20	0.08%		180	0.043%		15	
	921201	750	ERCAVIO TEMPRANILLO'16/17 750ml	L	$12.99	$6.61	$4,104.84	0.07%	128.80%	316	0.08%	128.80%	26	5
					$12.99	$6.61	$4,104.84	0.07%		316	0.075%		26	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	920522	750	PSI RIBERA DEL DUERO'18 750ml	L	$32.99	$17.26	$3,859.83	0.07%	64.94%	117	0.03%	64.94%	10	6
					$32.99	$17.26	$3,859.83	0.07%		117	0.028%		10	
	916309	750	LO BRUJO GARNACHA'17/18 750ml	L	$9.99	$5.23	$3,486.51	0.06%	-0.56%	349	0.08%	-0.56%	29	7
					$9.99	$5.23	$3,486.51	0.06%		349	0.083%		29	
	914924	750	TRES PICOS GARNACHA'17/18 750ml	L	$19.99	$10.21	$3,238.38	0.06%	-16.07%	162	0.04%	-16.07%	14	8
					$19.99	$10.21	$3,238.38	0.06%		162	0.038%		14	
	917902	750	J. PALACIOS PETALOS BIERZO'18 750ml	L	$22.99	$11.94	$3,057.67	0.05%	-3.61%	133	0.03%	-3.61%	11	9
					$22.99	$11.94	$3,057.67	0.05%		133	0.032%		11	
	919002	750	ANCIANO TEMPRANILLO RSV 5YR 750ml	1	$10.99	$5.45	$2,692.55	0.05%	-78.95%	245	0.06%	-78.95%	20	10
					$10.99	$5.45	$2,692.55	0.05%		245	0.058%		20	
	917625	750	GARDACHO GARNACHA VIEJA'17/18 750ml	L	$11.99	$7.97	$2,649.79	0.05%	-24.05%	221	0.05%	-24.05%	18	11
					$11.99	$7.97	$2,649.79	0.05%		221	0.052%		18	
	914925	750	BODEGAS BORSAO GARNACHA 750ml	1	$10.99	$5.49	$2,373.84	0.04%	14.38%	216	0.05%	3.97%	18	12
					$10.99	$5.49	$2,373.84	0.04%		216	0.051%		18	
	918873	750	AILALÁ SOUSON 750ml	L	$13.99	$9.31	$1,930.62	0.03%	-4.58%	138	0.03%	-4.58%	12	13
					$13.99	$9.31	$1,930.62	0.03%		138	0.033%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	917026	750	TRES OJOS OLD VINE GARNACHA'18 750ml	L	$9.99	$4.93	$1,818.18	0.03%	-50.33%	182	0.04%	-50.33%	15	14
					$9.99	$4.93	$1,818.18	0.03%		182	0.043%		15	
	902254	750	ALIPUS SAN ANDRES XX ANNIVERSARIO 750ml	L	$124.76	$66.00	$1,746.64	0.03%	50.28%	14	0.00%	50.00%	1	15
					$124.76	$66.00	$1,746.64	0.03%		14	0.003%		1	
	909079	750	CAMINO ALTO TEMPRANILLO 750ml	L	$9.99	$6.62	$1,628.37	0.03%	-22.05%	163	0.04%	-22.05%	14	16
					$9.99	$6.62	$1,628.37	0.03%		163	0.039%		14	
	950445	750	SEXTO ELEMENTO 6TH ELEMENT'14/16 750ml	L	$29.99	$19.97	$1,589.47	0.03%	53.13%	53	0.01%	53.13%	4	17
					$29.99	$19.97	$1,589.47	0.03%		53	0.013%		4	
	915889	750	FINCA SOBRENO TINTO CRIANZA'16 750ml	L	$19.75	$10.12	$1,461.50	0.02%	-2.99%	74	0.02%	-2.99%	6	18
					$19.75	$10.12	$1,461.50	0.02%		74	0.018%		6	
	915232	750	ZABRIN ATTECA GARNACHA'18 750ml	L	$16.99	$8.63	$1,444.15	0.02%	-23.40%	85	0.02%	-23.40%	7	19
					$16.99	$8.63	$1,444.15	0.02%		85	0.020%		7	
	918249	750	BLAU DE CAN BLAU'16/17 750ml	L	$12.99	$6.50	$1,428.90	0.02%	-78.45%	110	0.03%	-78.45%	9	20
					$12.99	$6.50	$1,428.90	0.02%		110	0.026%		9	
	915227	750	VEGA SINDOA CABERNET'16/17 750ml	L	$14.99	$7.56	$1,334.11	0.02%	4.26%	89	0.02%	4.26%	7	21

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	915227				$14.99	$7.56	$1,334.11	0.02%		89	0.021%		7	
	914663	750	PASANAU CEPS NOUS PRIORAT'17 750ml	L	$19.99	$10.25	$1,319.34	0.02%	48.44%	66	0.02%	48.44%	6	22
					$19.99	$10.25	$1,319.34	0.02%		66	0.016%		6	
	918247	750	VOLVORETA TORO'17 750ml	L	$19.99	$13.34	$1,279.36	0.02%	-6.25%	64	0.02%	-6.25%	5	23
					$19.99	$13.34	$1,279.36	0.02%		64	0.015%		5	
	917246	750	ASENJO & MANSO CERES DUERO'16/17 750ml	L	$14.99	$9.98	$1,184.21	0.02%	47.05%	79	0.02%	56.25%	7	24
					$14.99	$9.98	$1,184.21	0.02%		79	0.019%		7	
	947295	750	VOLVER TARIMA MONASTRELL'18/19 750ml	L	$9.99	$4.93	$1,118.88	0.02%	1.79%	112	0.03%	1.79%	9	25
					$9.99	$4.93	$1,118.88	0.02%		112	0.027%		9	
	918565	750	EL PAJARO ROJO MENCIA'18 750ml	L	$16.49	$8.39	$1,055.36	0.02%	-39.18%	64	0.02%	-39.18%	5	26
					$16.49	$8.39	$1,055.36	0.02%		64	0.015%		5	
	947904	750	QUINTA DO ROMEU TINTO 750ml	L	$13.99	$9.31	$993.29	0.02%	-29.99%	71	0.02%	-40.00%	6	27
					$13.99	$9.31	$993.29	0.02%		71	0.017%		6	
	916681	750	VENTOSA EL CASTRO JOVEN MENCIA '1 750ml	L	$14.99	$7.59	$944.37	0.02%	52.17%	63	0.01%	52.17%	5	28
					$14.99	$7.59	$944.37	0.02%		63	0.015%		5	
	420291	750	NUMANTHIA TORO'14/15 750ml	L	$53.99	$28.57	$917.83	0.02%	100.00%	17	0.00%	100.00%	1	29

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	420291				$53.99	$28.57	$917.83	0.02%		17	0.004%		1	
	916984	750	VOLVER PASO A PASO TINTO'17/18 750ml	L	$11.99	$6.00	$839.30	0.01%	-52.76%	70	0.02%	-48.82%	6	30
					$11.99	$6.00	$839.30	0.01%		70	0.017%		6	
	918259	750	EL CORTIJILLO TEMPRANILLO'18/19 750ml	L	$10.49	$5.19	$755.28	0.01%	-42.00%	72	0.02%	-42.00%	6	31
					$10.49	$5.19	$755.28	0.01%		72	0.017%		6	
	917786	750	RAIMAT TEMPRANILLO'16/7 750ml	L	$10.80	$5.67	$702.00	0.01%	660.00%	65	0.02%	660.00%	5	32
					$10.80	$5.67	$702.00	0.01%		65	0.015%		5	
	946749	750	MESQUIDA MORA TRISPOL'17 750ml	L	$24.99	$16.69	$699.72	0.01%	39.75%	28	0.01%	56.52%	2	33
					$24.99	$16.69	$699.72	0.01%		28	0.007%		2	
	949828	750	MICROBIO RUFETE RUFIAN'14/16 750ml	L	$25.99	$17.29	$675.74	0.01%	583.75%	26	0.01%	636.36%	2	34
					$25.99	$17.29	$675.74	0.01%		26	0.006%		2	
	914551	750	NUMANTHIA TERMANTHIA'12 750ml	L	$219.99	$116.86	$659.97	0.01%	100.00%	3	0.00%	100.00%	0	35
					$219.99	$116.86	$659.97	0.01%		3	0.001%		0	
	953125	750	DOM BASCONCILLOS VINA MAGNA'15/17 750ml	L	$29.99	$15.57	$659.78	0.01%	-15.77%	22	0.01%	-8.70%	2	36
					$29.99	$15.57	$659.78	0.01%		22	0.005%		2	
	921200	750	BOTIJO ROJO GARNACHA'18 750ml	L	$13.99	$7.16	$657.53	0.01%	-39.50%	47	0.01%	-39.50%	4	37

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	921200				$13.99	$7.16	$657.53	0.01%		47	0.011%		4	
	951044	750	NOSTER INICIAL RED'16/17 750ml	L	$16.95	$8.75	$627.15	0.01%	33.33%	37	0.01%	33.33%	3	38
					$16.95	$8.75	$627.15	0.01%		37	0.009%		3	
	915513	750	CLOS MOGADOR PRIORAT'17 750ml	L	$103.99	$54.84	$623.94	0.01%	350.00%	6	0.00%	350.00%	1	39
					$103.99	$54.84	$623.94	0.01%		6	0.001%		1	
	988168	750	TINTO PESQUERA RIBERA'17 750ml	L	$36.04	$18.79	$612.68	0.01%	1006.45%	17	0.00%	1000.00%	1	40
					$36.04	$18.79	$612.68	0.01%		17	0.004%		1	
	917469	750	ALTOVINUM EVODIA'16 750ml	X	$12.70	$6.37	$584.20	0.01%	100.00%	46	0.01%	100.00%	4	41
					$12.70	$6.37	$584.20	0.01%		46	0.011%		4	
	918871	750	HABLA LA TIERRA RED'16 750ml	L	$13.99	$7.04	$531.62	0.01%	-3.33%	38	0.01%	-3.33%	3	42
					$13.99	$7.04	$531.62	0.01%		38	0.009%		3	
	916341	750	ARROCAL RIBERA DUERO'16/17 750ml	L	$18.99	$9.72	$512.73	0.01%	47.06%	27	0.01%	47.06%	2	43
					$18.99	$9.72	$512.73	0.01%		27	0.006%		2	
	914826	750	CASTANO HECULA'11 750ml	L	$12.42	$6.22	$434.70	0.01%	107.15%	35	0.01%	133.33%	3	44
					$12.42	$6.22	$434.70	0.01%		35	0.008%		3	
	950431	750	SILVANUS RIBERA EDICION LTD'15 750ml	L	$35.99	$24.00	$431.88	0.01%	100.00%	12	0.00%	100.00%	1	45
					$35.99	$24.00	$431.88	0.01%		12	0.003%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	914827	750	MAS DOIX SALANQUES PRIORAT'18 750ml	L	$60.47	$31.78	$423.29	0.01%	100.00%	7	0.00%	100.00%	1	46
					$60.47	$31.78	$423.29	0.01%		7	0.002%		1	
	918327	750	LOSADA ALTOS DE LOSDA BIERZO'16/17 750ml	L	$34.99	$18.15	$419.88	0.01%	17.79%	12	0.00%	7.69%	1	47
					$34.99	$18.15	$419.88	0.01%		12	0.003%		1	
	916826	750	VEGA ESCAL PRIORAT115/17 750ml	L	$20.99	$10.79	$398.81	0.01%	-10.53%	19	0.00%	-10.53%	2	48
					$20.99	$10.79	$398.81	0.01%		19	0.005%		2	
	917579	750	ALAIA MARISA PRIETO PICUDO'18 750ml	L	$10.99	$5.47	$395.64	0.01%	-12.12%	36	0.01%	-12.12%	3	49
					$10.99	$5.47	$395.64	0.01%		36	0.009%		3	
	916920	750	HIJOS DE JUAN GIL'17 750ml	L	$16.99	$8.63	$390.77	0.01%	-59.70%	23	0.01%	-59.70%	2	50
					$16.99	$8.63	$390.77	0.01%		23	0.005%		2	
	919005	750	VALDELAMILLO TEMPRANILLO RSV'12 750ml	L	$18.99	$9.71	$360.81	0.01%	-36.84%	19	0.00%	-36.84%	2	51
					$18.99	$9.71	$360.81	0.01%		19	0.005%		2	
	919066	750	EL MAYORAL RED RESERVA 750ml	L	$10.28	$5.00	$328.96	0.01%	21.88%	32	0.01%	21.88%	3	52
					$10.28	$5.00	$328.96	0.01%		32	0.008%		3	
	917119	750	DEHESA LA GRANJA'11 750ml	L	$18.95	$9.82	$322.15	0.01%	100.00%	17	0.00%	100.00%	1	53
					$18.95	$9.82	$322.15	0.01%		17	0.004%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	915757	750	PANARROZ JUMILLA'18 750ml	L	$10.42	$5.17	$312.60	0.01%	28.85%	30	0.01%	23.53%	3	54
					$10.42	$5.17	$312.60	0.01%		30	0.007%		3	
	949331	750	JOSEP GRAV 'VESPRES'17/18 750ml	L	$23.99	$12.38	$311.87	0.01%	16.67%	13	0.00%	16.67%	1	55
					$23.99	$12.38	$311.87	0.01%		13	0.003%		1	
	426194	750	NUMANTHIA TERMES'16 750ml	L	$29.99	$15.80	$299.90	0.01%	58.33%	10	0.00%	58.33%	1	56
					$29.99	$15.80	$299.90	0.01%		10	0.002%		1	
	920367	750	OSCAR'S DOURO RED 750ml	L	$10.99	$5.48	$296.73	0.01%	-56.00%	27	0.01%	-56.00%	2	57
					$10.99	$5.48	$296.73	0.01%		27	0.006%		2	
	917778	750	CASTANO SOLANERA'17 750ml	L	$20.14	$10.33	$281.96	0.00%	551.97%	14	0.00%	450.00%	1	58
					$20.14	$10.33	$281.96	0.00%		14	0.003%		1	
	916250	750	PESQUERA RESERVA'15 750ml	L	$55.95	$29.42	$279.75	0.00%	-68.97%	5	0.00%	-68.97%	0	59
					$55.95	$29.42	$279.75	0.00%		5	0.001%		0	
	915254	750	CASTANO MONASTRELL'19 750ml	X	$11.99	$6.00	$263.78	0.00%	462.42%	22	0.01%	477.78%	2	60
					$11.99	$6.00	$263.78	0.00%		22	0.005%		2	
	918577	750	EMILIO MORO MALLEOLUS'15 750ml	L	$51.99	$27.27	$259.95	0.00%	28.57%	5	0.00%	28.57%	0	61
					$51.99	$27.27	$259.95	0.00%		5	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	916866	750	FERNANDEZ EL VINCULO'13 750ml	L	$18.47	$9.56	$258.58	0.00%	100.00%	14	0.00%	100.00%	1	62
					$18.47	$9.56	$258.58	0.00%		14	0.003%		1	
	918537	750	PUERTA VIEJA CRIANZA'15/16 750ml	L	$15.99	$8.12	$255.84	0.00%	-25.71%	16	0.00%	-25.71%	1	63
					$15.99	$8.12	$255.84	0.00%		16	0.004%		1	
	909071	750	SINFORIANO SINFO TINTO'14/15 750ml	L	$13.99	$7.36	$251.82	0.00%	-77.91%	18	0.00%	-79.49%	2	64
					$13.99	$7.36	$251.82	0.00%		18	0.004%		2	
	953776	750	CAN SUMOI SUMOLL RED'17 750ml	L	$24.99	$12.91	$249.90	0.00%	0.00%	10	0.00%	0.00%	1	65
					$24.99	$12.91	$249.90	0.00%		10	0.002%		1	
	919065	750	FRAGA DO CORVO RED'16/17 750ml	L	$23.50	$12.12	$211.50	0.00%	-34.69%	9	0.00%	-44.44%	1	66
					$23.50	$12.12	$211.50	0.00%		9	0.002%		1	
	913554	750	DOMINIO TARES CEPAS VIEJAS'15/16 750ml	L	$34.99	$18.23	$209.94	0.00%	450.00%	6	0.00%	450.00%	1	67
					$34.99	$18.23	$209.94	0.00%		6	0.001%		1	
	920970	750	ALZANIA FINCA LA MONEDA'14/15 750ml	L	$16.99	$11.32	$186.89	0.00%	-33.34%	11	0.00%	-29.41%	1	68
					$16.99	$11.32	$186.89	0.00%		11	0.003%		1	
	916362	750	MAS DE CAN BLAU'16/17 750ml	L	$17.99	$9.16	$161.91	0.00%	-86.41%	9	0.00%	-86.41%	1	69
					$17.99	$9.16	$161.91	0.00%		9	0.002%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	913249	750	DOMINIO TARES BALTOS MENCIA'15/16 750ml	L	$19.99	$10.25	$139.93	0.00%	-86.67%	7	0.00%	-86.67%	1	70
					$19.99	$10.25	$139.93	0.00%		7	0.002%		1	
	921207	750	RAUL PEREZ ULTREIA MENCIA'17/18 750ml	L	$19.99	$10.23	$139.93	0.00%	-48.00%	7	0.00%	-48.00%	1	71
					$19.99	$10.23	$139.93	0.00%		7	0.002%		1	
	913366	750	CARCHELO TINTO'16/17 750ml	U	$12.99	$6.53	$129.90	0.00%	-85.34%	10	0.00%	-85.34%	1	72
					$12.99	$6.53	$129.90	0.00%		10	0.002%		1	
	918484	750	5 VINAS TEMPRANILLO'16/18 750ml	X	$7.99	$3.90	$127.84	0.00%	637.03%	16	0.00%	818.18%	1	73
					$7.99	$3.90	$127.84	0.00%		16	0.004%		1	
	916026	750	VEGA SINDOA EL CHAPARRAL'17/18 750ml	L	$13.99	$7.03	$111.92	0.00%	100.00%	8	0.00%	100.00%	1	74
					$13.99	$7.03	$111.92	0.00%		8	0.002%		1	
	426869	750	TORRES SANGRE DE TORO RED 750ml	D	$14.31	$7.37	$100.17	0.00%	-96.00%	7	0.00%	-96.00%	1	75
					$14.31	$7.37	$100.17	0.00%		7	0.002%		1	
	915230	750	BRECA GARNACHA FUEGO'18 750ml	L	$9.99	$4.90	$99.90	0.00%	-85.71%	10	0.00%	-85.71%	1	76
					$9.99	$4.90	$99.90	0.00%		10	0.002%		1	
	918346	750	BODEGAS CEPA 21 HITO'19 750ml	L	$18.99	$9.72	$94.95	0.00%	77.05%	5	0.00%	30.43%	0	77
					$18.99	$9.72	$94.95	0.00%		5	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRP SPANISH RED - MISC	917835	750	MAURODOS PRIMA TORO'14/15 750ml	X	$22.99	$11.85	$91.96	0.00%	241.47%	4	0.00%	333.33%	0	78
					$22.99	$11.85	$91.96	0.00%		4	0.001%		0	
	919085	750	BUIL GINE PLERET 750ml	L	$85.99	$45.28	$85.99	0.00%	100.00%	1	0.00%	100.00%	0	79
					$85.99	$45.28	$85.99	0.00%		1	0.000%		0	
	918732	750	JOSEP FORASTER COLLITA'16 750ml	X	$11.99	$5.99	$71.94	0.00%	50.95%	6	0.00%	80.00%	1	80
					$11.99	$5.99	$71.94	0.00%		6	0.001%		1	
	915525	750	GENIUM CELLER ECOLOGIC PRIORA'7/9 750ml	X	$33.99	$22.43	$67.98	0.00%	100.00%	2	0.00%	100.00%	0	81
					$33.99	$22.43	$67.98	0.00%		2	0.000%		0	
	947375	750	BODEGAS BRECA OLD V GARNACH'15/17 750ml	X	$17.99	$9.16	$53.97	0.00%	230.58%	3	0.00%	316.67%	0	82
					$17.99	$9.16	$53.97	0.00%		3	0.001%		0	
	916828	750	TELMO RODRIGUEZ DEHESA TORO'16/18 750ml	X	$16.99	$8.77	$50.97	0.00%	3989.99%	3	0.00%	5000.00%	0	83
					$16.99	$8.77	$50.97	0.00%		3	0.001%		0	
	916273	750	SAN ALEJAND LAS ROCAS GARN'16 750ml	L	$11.99	$6.30	$35.97	0.00%	100.00%	3	0.00%	100.00%	0	84
					$11.99	$6.30	$35.97	0.00%		3	0.001%		0	
	920559	750	ORIN SWIFT LOCATIONS E7 750ml	X	$19.99	$10.55	$19.99	0.00%	100.00%	1	0.00%	100.00%	0	85

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRP SPANISH RED - MISC	**920559**				$19.99	$10.55	$19.99	0.00%		1	0.000%		0	
	Total						**$109,212.20**		**-11.35%**	**7,086**		**-16.72%**	**665**	

Class Summary

PRP	**Bottle Sales**	7,086	**Gross Sales**	$109,212.20	**Total Items in Class**	96
	% of Bottle Sales	0.21%	**% of Gross Sales**	0.27%	**Share/Item**	0.96

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRQ PORTUGESE RED														
	919349	750	PRAZO DE RORIZ DOURO'15/16 750ml	L	$15.99	$8.24	$2,158.65	0.54%	69.35%	135	0.48%	69.35%	11	1
					$15.99	$8.24	$2,158.65	0.54%		135	0.479%		11	
	921197	750	ANIMUS DOURO RED 750ml	L	$12.99	$6.55	$1,389.93	0.35%	16.24%	107	0.38%	16.24%	9	2
					$12.99	$6.55	$1,389.93	0.35%		107	0.380%		9	
	918802	750	VADIO TINTO'15/16 750ml	L	$15.99	$10.33	$927.42	0.23%	-52.87%	58	0.21%	-52.87%	5	3
					$15.99	$10.33	$927.42	0.23%		58	0.206%		5	
	918532	750	FVINE VINHO TINTO RED RES'14 750ml	L	$9.99	$4.93	$749.25	0.19%	-50.00%	75	0.27%	-50.00%	6	4
					$9.99	$4.93	$749.25	0.19%		75	0.266%		6	
	914974	750	QUINTA DO CRASTO DOURO'16/17 750ml	L	$19.46	$10.08	$505.96	0.13%	6.67%	26	0.09%	6.67%	2	5
					$19.46	$10.08	$505.96	0.13%		26	0.092%		2	
	916834	750	ALTANO DOURO'17/18 750ml	L	$9.99	$5.05	$289.71	0.07%	20.45%	29	0.10%	20.45%	2	6
					$9.99	$5.05	$289.71	0.07%		29	0.103%		2	
	917969	750	QUINTA DA BOA ESPERANCA RED BLND'1 750ml	L	$14.99	$7.59	$239.84	0.06%	100.00%	16	0.06%	100.00%	1	7
					$14.99	$7.59	$239.84	0.06%		16	0.057%		1	
	911994	750	FONSECA PEREQUITA'16/17 750ml	L	$9.99	$4.93	$239.76	0.06%	100.00%	24	0.09%	100.00%	2	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRQ PORTUGESE RED	**911994**				$9.99	$4.93	$239.76	0.06%		24	0.085%		2	
	916882	**750**	**RAMOS PINTO DUAS QUINTAS'17 750ml**	**L**	**$14.99**	**$7.72**	**$149.90**	**0.04%**	**-37.50%**	**10**	**0.04%**	**-37.50%**	**1**	**9**
					$14.99	$7.72	$149.90	0.04%		10	0.035%		1	
	915108	**750**	**QUINTA DO CRASTO RESERVA'15/16 750ml**	**L**	**$46.17**	**$24.29**	**$138.51**	**0.03%**	**300.00%**	**3**	**0.01%**	**300.00%**	**0**	**10**
					$46.17	$24.29	$138.51	0.03%		3	0.011%		0	
	917044	**750**	**QUINTA NOVAL CEDRO DO NOVAL'15 750ml**	**X**	**$21.99**	**$11.43**	**$109.95**	**0.03%**	**65.55%**	**5**	**0.02%**	**100.00%**	**0**	**11**
					$21.99	$11.43	$109.95	0.03%		5	0.018%		0	
	Total						**$6,898.88**		**4.17%**	**488**		**0.62%**	**41**	

Class Summary

PRQ	**Bottle Sales**	488	**Gross Sales**	$6,898.88	**Total Items in Class**	12
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.12

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRR GREEK RED														
	917842	**1500**	**KOURTAKIS AGIORGITI NEMEA'17 1500 ml**	**L**	**$18.12**	**$8.89**	**$308.04**	**0.34%**	**138.46%**	**17**	**0.36%**	**138.46%**	**3**	**1**
					$18.12	$8.89	$308.04	0.34%		17	0.357%		3	
	952586	**750**	**SKOURAS ST. GEORGE NEMEA'18 750ml**	**L**	**$17.99**	**$9.18**	**$1,205.33**	**1.34%**	**-1.17%**	**67**	**1.41%**	**-6.67%**	**6**	**1**
					$17.99	$9.18	$1,205.33	1.34%		67	1.407%		6	
	914299	**750**	**AMETHYSTOS RED'16 750ml**	**L**	**$29.95**	**$15.56**	**$449.25**	**0.50%**	**266.67%**	**15**	**0.31%**	**266.67%**	**1**	**2**
					$29.95	$15.56	$449.25	0.50%		15	0.315%		1	
	988547	**750**	**BOUTARI NAOUSSA'15/16 750ml**	**L**	**$21.94**	**$11.29**	**$65.82**	**0.07%**	**38.46%**	**3**	**0.06%**	**38.46%**	**0**	**3**
					$21.94	$11.29	$65.82	0.07%		3	0.063%		0	
	Total						**$2,028.44**		**67.97%**	**102**		**61.40%**	**10**	

Class Summary

PRR	**Bottle Sales**	102	**Gross Sales**	$2,028.44	**Total Items in Class**	4
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRS SOUTH AFRICAN RED														
	402524	750	BARISTA COFFEE PINOTAGE 750ml	1	$11.99	$6.10	$5,419.50	0.59%	26.82%	450	0.61%	26.82%	38	1
					$11.99	$6.10	$5,419.50	0.59%		450	0.605%		38	
	411730	750	FAIRVIEW GOATS DO ROAM RED 750ml	1	$11.99	$6.12	$2,589.84	0.28%	32.74%	216	0.29%	46.03%	18	2
					$11.99	$6.12	$2,589.84	0.28%		216	0.291%		18	
	914865	750	BOEKEN THE CHOCOLATE BLOCK'17/18 750ml	L	$32.99	$17.20	$1,253.62	0.14%	28.57%	38	0.05%	28.57%	3	3
					$32.99	$17.20	$1,253.62	0.14%		38	0.051%		3	
	917090	750	MAN VINTNERS PINOTAGE'17/18 750ml	L	$9.99	$5.05	$1,038.96	0.11%	-19.77%	104	0.14%	-19.77%	9	4
					$9.99	$5.05	$1,038.96	0.11%		104	0.140%		9	
	919140	750	RAINBOWS END CABERNET SA'16/17 750ml	L	$24.99	$12.90	$974.61	0.11%	25.81%	39	0.05%	25.81%	3	5
					$24.99	$12.90	$974.61	0.11%		39	0.052%		3	
	914559	750	BOEKENHOUTSKLOOF WOLFTRAP'17/18 750ml	L	$9.99	$5.05	$869.13	0.10%	-40.00%	87	0.12%	-40.00%	7	6
					$9.99	$5.05	$869.13	0.10%		87	0.117%		7	
	906081	750	MAN VINTNERS CABERNET'17/18 750ml	L	$9.99	$5.05	$799.20	0.09%	-32.56%	80	0.11%	-32.56%	7	7
					$9.99	$5.05	$799.20	0.09%		80	0.108%		7	
	955234	750	SPICE ROUTE CHAKALAKA 750ml	L	$19.99	$10.35	$499.75	0.05%	-47.62%	25	0.03%	-47.62%	2	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRS SOUTH AFRICAN RED	955234				$19.99	$10.35	$499.75	0.05%		25	0.034%		2	
	915712	750	HAMILTON RUSSELL PINOT NOIR'17/18 750ml	L	$49.99	$26.24	$299.94	0.03%	-78.57%	6	0.01%	-78.57%	1	9
					$49.99	$26.24	$299.94	0.03%		6	0.008%		1	
	914662	750	MAN VINTNERS SYRAH SA'16/17 750ml	X	$8.99	$4.51	$296.67	0.03%	172.51%	33	0.04%	236.67%	3	10
					$8.99	$4.51	$296.67	0.03%		33	0.044%		3	
	918242	750	BADENHORST SECATEURS RED'15/16 750ml	X	$15.99	$8.13	$287.82	0.03%	-22.15%	18	0.02%	-2.13%	2	11
					$15.99	$8.13	$287.82	0.03%		18	0.024%		2	
	910399	750	GROOT CONSTANTIA PINOTAGE'16/17 750ml	L	$24.99	$13.02	$274.89	0.03%	10.53%	11	0.01%	10.53%	1	12
					$24.99	$13.02	$274.89	0.03%		11	0.015%		1	
	915741	750	NEIL ELLIS CAB STELLENBOSCH'12/15 750ml	X	$25.25	$13.17	$126.25	0.01%	136.83%	5	0.01%	200.00%	0	13
					$25.25	$13.17	$126.25	0.01%		5	0.007%		0	
	916962	750	NEIL ELLIS LEFT BANK RED'14/15 750ml	X	$16.01	$8.25	$48.03	0.01%	1320.74%	3	0.00%	1700.00%	0	14
					$16.01	$8.25	$48.03	0.01%		3	0.004%		0	
	916518	750	RUST EN VREDE CAB STELLENB'16/18 750ml	X	$31.99	$16.53	$31.99	0.00%	-22.98%	1	0.00%	0.00%	0	15
					$31.99	$16.53	$31.99	0.00%		1	0.001%		0	
	915713	750	SOUTHERN RIGHT PINOTAGE'18/19 750ml	X	$24.78	$12.83	$24.78	0.00%	100.00%	1	0.00%	100.00%	0	16

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRS SOUTH AFRICAN RED	**915713**				$24.78	$12.83	$24.78	0.00%		1	0.001%		0	
	Total						**$14,834.98**		**5.52%**	**1,117**		**15.14%**	**93**	

Class Summary

PRS	**Bottle Sales**	1,117	**Gross Sales**	$14,834.98	**Total Items in Class** 19
	% of Bottle Sales	0.03%	**% of Gross Sales**	0.04%	**Share/Item** 0.19

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRT CHILEAN RED														
	403296	3000	BOTA BOX PINOT NOIR 3000ml	1	$21.99	$11.39	$35,474.55	0.57%	-37.93%	1,623	0.41%	-37.93%	541	1
					$21.99	$11.39	$35,474.55	0.57%		1,623	0.408%		541	
	412842	3000	HOUSE WINE MALBEC 3000ml	1	$22.99	$12.00	$8,674.22	0.14%	-42.53%	378	0.10%	-42.53%	126	2
					$22.99	$12.00	$8,674.22	0.14%		378	0.095%		126	
	407481	750	CONO SUR CAB/CARM/SYRH ORG 750ml	1	$10.99	$5.77	$12,284.13	0.20%	-9.51%	1,119	0.28%	-9.51%	93	1
					$10.99	$5.77	$12,284.13	0.20%		1,119	0.281%		93	
	404020	750	LAPOSTOLLE CABERNET ALEX'17/18 750ml	L	$25.99	$13.45	$5,509.88	0.09%	62.16%	212	0.05%	62.16%	18	2
					$25.99	$13.45	$5,509.88	0.09%		212	0.053%		18	
	423244	750	ROOT 1 CARMENERE 750ml	1	$15.99	$7.05	$4,221.36	0.07%	-59.96%	264	0.07%	-67.47%	22	3
					$15.99	$7.05	$4,221.36	0.07%		264	0.066%		22	
	406705	750	CONCHA Y TORO CARMENER DIAB'18/19 750ml	L	$9.73	$5.10	$4,213.09	0.07%	26.64%	433	0.11%	26.64%	36	4
					$9.73	$5.10	$4,213.09	0.07%		433	0.109%		36	
	406750	750	CONCHA Y TORO DIABLO CABERNET 750ml	1	$9.73	$5.10	$3,901.73	0.06%	-12.01%	401	0.10%	-12.01%	33	5
					$9.73	$5.10	$3,901.73	0.06%		401	0.101%		33	
	423249	750	ROOT 1 CABERNET SAUVIGNON 750ml	1	$15.99	$5.99	$3,229.98	0.05%	-84.78%	202	0.05%	-88.59%	17	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRT CHILEAN RED	423249				$15.99	$5.99	$3,229.98	0.05%		202	0.051%		17	
	508105	750	SMOKING LOON MERLOT 750ml	1	$11.95	$5.03	$2,443.55	0.04%	-9.13%	209	0.05%	-9.13%	17	7
					$11.95	$5.03	$2,443.55	0.04%		209	0.053%		17	
	919077	750	ALMAVIVA PUENTE ALTO'17/18 750ml	L	$186.99	$99.00	$2,243.88	0.04%	-25.00%	12	0.00%	-25.00%	1	8
					$186.99	$99.00	$2,243.88	0.04%		12	0.003%		1	
	417446	750	MAQUIS RESERVE CABERNET 750ml	1	$19.95	$10.18	$2,034.90	0.03%	158.29%	102	0.03%	204.00%	9	9
					$19.95	$10.18	$2,034.90	0.03%		102	0.026%		9	
	950908	750	VALDIVIESO CABERNET FRANC'13/15 750ml	L	$20.29	$10.50	$1,521.75	0.02%	22.95%	75	0.02%	22.95%	6	10
					$20.29	$10.50	$1,521.75	0.02%		75	0.019%		6	
	418774	750	MONTES CAB SAUV CLASSIC'17/18 750ml	L	$13.95	$7.15	$1,395.00	0.02%	-20.35%	100	0.03%	-20.35%	8	11
					$13.95	$7.15	$1,395.00	0.02%		100	0.025%		8	
	406736	750	CONCHA Y TORO MELCHOR'17 750ml	U	$89.59	$47.50	$985.49	0.02%	-33.33%	11	0.00%	-33.33%	1	12
					$89.59	$47.50	$985.49	0.02%		11	0.003%		1	
	401600	750	APALTAGUA CARMENERE RES'18/19 750ml	L	$11.95	$5.97	$896.25	0.01%	-18.45%	75	0.02%	-25.27%	6	13
					$11.95	$5.97	$896.25	0.01%		75	0.019%		6	
	917266	750	FITZROY CARMENERE'18/19 750ml	L	$9.99	$5.05	$779.22	0.01%	129.03%	78	0.02%	129.03%	7	14

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRT CHILEAN RED	917266				$9.99	$5.05	$779.22	0.01%		78	0.020%		7	
	421065	750	PENALOLEN CABERNET MAIPO'16 750ml	L	$16.76	$8.50	$603.36	0.01%	-40.38%	36	0.01%	-40.38%	3	15
					$16.76	$8.50	$603.36	0.01%		36	0.009%		3	
	912778	750	GILLMORE MARIPOSA RED BLEND'16/18 750ml	L	$14.95	$9.64	$583.05	0.01%	-37.78%	39	0.01%	-37.78%	3	16
					$14.95	$9.64	$583.05	0.01%		39	0.010%		3	
	404040	750	LAPOSTOLLE MERLOT CUVEE ALEX'13/15 750ml	L	$24.99	$12.92	$574.77	0.01%	127.27%	23	0.01%	127.27%	2	17
					$24.99	$12.92	$574.77	0.01%		23	0.006%		2	
	407545	750	COUSINO MACUL CAB ANTIQUA RES'13/1 750ml	L	$18.95	$9.67	$473.75	0.01%	136.36%	25	0.01%	136.36%	2	18
					$18.95	$9.67	$473.75	0.01%		25	0.006%		2	
	404362	750	CALCU CABERNET'15/16 750ml	L	$12.01	$6.00	$456.38	0.01%	-49.56%	38	0.01%	-53.23%	3	19
					$12.01	$6.00	$456.38	0.01%		38	0.010%		3	
	911475	750	MONTES ALPHA CARMENERE'16/17 750ml	L	$23.20	$12.08	$417.60	0.01%	-83.33%	18	0.00%	-83.33%	2	20
					$23.20	$12.08	$417.60	0.01%		18	0.005%		2	
	947196	750	AMAYNA PINOT NOIR'13/16 750ml	X	$27.94	$18.47	$307.34	0.00%	50.04%	11	0.00%	75.00%	1	21
					$27.94	$18.47	$307.34	0.00%		11	0.003%		1	
	955215	750	J BOUCHON PAIS VIEJO'18/19 750ml	X	$13.95	$7.14	$265.05	0.00%	31.16%	19	0.00%	53.33%	2	22

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRT CHILEAN RED	955215				$13.95	$7.14	$265.05	0.00%		19	0.005%		2	
	948179	750	J BOUCHON CANTO SUR RED'17/18 750ml	L	$12.95	$6.60	$259.00	0.00%	153.85%	20	0.01%	153.85%	2	23
					$12.95	$6.60	$259.00	0.00%		20	0.005%		2	
	906685	750	CONO SUR PINOT NOIR'17/18 750ml	L	$8.99	$4.70	$242.73	0.00%	-47.19%	27	0.01%	-47.19%	2	24
					$8.99	$4.70	$242.73	0.00%		27	0.007%		2	
	988561	750	MONTES ALPHA CABERNET'16/17 750ml	L	$23.20	$12.08	$232.00	0.00%	45.45%	10	0.00%	45.45%	1	25
					$23.20	$12.08	$232.00	0.00%		10	0.003%		1	
	915727	750	SANTA EMA AMPLUS ONE'16/17 750ml	X	$24.68	$12.67	$197.44	0.00%	393.94%	8	0.00%	500.00%	1	26
					$24.68	$12.67	$197.44	0.00%		8	0.002%		1	
	948118	750	MELI CARIGNANE'14/15 750ml	X	$13.95	$7.03	$167.40	0.00%	89.11%	12	0.00%	131.03%	1	27
					$13.95	$7.03	$167.40	0.00%		12	0.003%		1	
	918745	750	MAQUIS VIOLA CARMENERE'13 750ml	X	$44.75	$23.33	$89.50	0.00%	208.02%	2	0.00%	300.00%	0	28
					$44.75	$23.33	$89.50	0.00%		2	0.001%		0	
	917132	750	CONO SUR PINOT NOIR RESERVA'16 750ml	X	$12.99	$6.83	$64.95	0.00%	-83.67%	5	0.00%	-80.00%	0	29
					$12.99	$6.83	$64.95	0.00%		5	0.001%		0	
	951041	750	VALDIVIESO ECLAT 750ml	X	$29.91	$15.50	$29.91	0.00%	21.29%	1	0.00%	50.00%	0	30

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRT CHILEAN RED	**951041**				$29.91	$15.50	$29.91	0.00%		1	0.000%		0	
	Total						**$94,773.21**		**-35.77%**	**5,588**		**-38.62%**	**966**	

Class Summary

PRT

Bottle Sales	5,588	**Gross Sales**	$94,773.21	**Total Items in Class**	33
% of Bottle Sales	0.16%	**% of Gross Sales**	0.23%	**Share/Item**	0.33

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC														
	411197	1500	GATO NEGRO MALBEC 1500ml	1	$11.99	$6.23	$5,908.11	0.04%	-13.72%	495	0.04%	-13.72%	83	1
					$11.99	$6.23	$5,908.11	0.04%		495	0.042%		83	
	402908	3000	BLACK BOX MALBEC 3000ml	1	$19.99	$10.48	$50,468.71	0.32%	-44.20%	2,533	0.21%	-44.20%	844	1
					$19.99	$10.48	$50,468.71	0.32%		2,533	0.215%		844	
	428700	750	TRAPICHE MALBEC OAK CASK 750ml	1	$8.99	$4.70	$31,078.43	0.20%	-10.14%	3,457	0.29%	-10.14%	288	1
					$8.99	$4.70	$31,078.43	0.20%		3,457	0.293%		288	
	415423	750	LA POSTA MALBEC PIZZELLA VINEYARD 750ml	1	$13.95	$7.14	$24,052.95	0.15%	11.38%	1,733	0.15%	11.38%	144	2
					$13.95	$7.14	$24,052.95	0.15%		1,733	0.147%		144	
	416455	750	DONA PAULA MALBEC ESTATE 750ml	1	$11.99	$7.90	$15,970.71	0.10%	301.14%	1,329	0.11%	301.14%	111	3
					$11.99	$7.90	$15,970.71	0.10%		1,329	0.113%		111	
	919131	750	PIATTELLI MALBEC TANNAT 750ml	1	$14.99	$7.68	$15,613.56	0.10%	-57.57%	1,044	0.09%	-66.06%	87	4
					$14.99	$7.68	$15,613.56	0.10%		1,044	0.089%		87	
	403210	750	BODEGA NORTON MALBEC RESERVA 750ml	1	$16.95	$10.33	$12,559.95	0.08%	-15.21%	741	0.06%	-15.21%	62	5
					$16.95	$10.33	$12,559.95	0.08%		741	0.063%		62	
	405266	750	CATENA MALBEC 750ml	1	$23.95	$12.32	$12,190.55	0.08%	150.98%	509	0.04%	178.18%	42	6
					$23.95	$12.32	$12,190.55	0.08%		509	0.043%		42	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	400715	750	ALAMOS MALBEC 750ml	1	$12.99	$6.83	$11,865.69	0.08%	-46.99%	927	0.08%	-55.15%	77	7
					$12.99	$6.83	$11,865.69	0.08%		927	0.079%		77	
	916096	750	ALTOS HORMIGAS MALBEC'17/18 750ml	L	$11.99	$6.09	$9,184.34	0.06%	-7.60%	766	0.06%	-7.60%	64	8
					$11.99	$6.09	$9,184.34	0.06%		766	0.065%		64	
	918261	750	CHAKANA MALBEC ESTATE '18 750ml	L	$22.99	$11.76	$9,104.04	0.06%	25.59%	396	0.03%	25.59%	33	9
					$22.99	$11.76	$9,104.04	0.06%		396	0.034%		33	
	411120	750	DON MIGUEL GASCON MALBEC 750ml	1	$14.99	$7.90	$8,124.13	0.05%	14.14%	551	0.05%	14.14%	46	10
					$14.99	$7.90	$8,124.13	0.05%		551	0.047%		46	
	428448	750	TRAPICHE MALBEC 750ml	1	$9.99	$5.23	$8,037.03	0.05%	-10.06%	809	0.07%	-10.06%	67	11
					$9.99	$5.23	$8,037.03	0.05%		809	0.069%		67	
	416445	750	DONA PAULA LOS CARDOS MALBEC 750ml	1	$10.99	$5.77	$7,649.85	0.05%	-25.87%	711	0.06%	-25.87%	59	12
					$10.99	$5.77	$7,649.85	0.05%		711	0.060%		59	
	403779	750	TRAPICHE BROQUEL MALBEC 750ml	1	$15.99	$8.43	$6,771.24	0.04%	2.75%	428	0.04%	2.75%	36	13
					$15.99	$8.43	$6,771.24	0.04%		428	0.036%		36	
	407290	750	COLORES DEL SOL MALBEC RESERVA 750ml	1	$11.99	$6.02	$6,486.74	0.04%	48.61%	550	0.05%	48.61%	46	14
					$11.99	$6.02	$6,486.74	0.04%		550	0.047%		46	
	426336	750	THE SHOW MALBEC 750ml	1	$13.99	$7.37	$6,050.90	0.04%	3.95%	446	0.04%	3.95%	37	15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	426336				$13.99	$7.37	$6,050.90	0.04%		446	0.038%		37	
	916532	750	PASCUAL TOSO MALBEC'18/19 750ml	1	$12.99	$6.62	$5,092.08	0.03%	17.98%	392	0.03%	17.98%	33	17
					$12.99	$6.62	$5,092.08	0.03%		392	0.033%		33	
	418535	750	MEDRANO ESTATE MALBEC 750ml	1	$15.99	$8.13	$4,979.31	0.03%	-10.25%	325	0.03%	-10.25%	27	16
					$15.99	$8.13	$4,979.31	0.03%		325	0.028%		27	
	916198	750	PASCUAL TOSO MALBEC RES'16/17 750ml	L	$20.99	$10.86	$4,093.05	0.03%	30.56%	195	0.02%	30.56%	16	18
					$20.99	$10.86	$4,093.05	0.03%		195	0.017%		16	
	415880	750	LAYER CAKE MALBEC'18/19 750ml	L	$14.99	$7.89	$3,402.73	0.02%	-16.47%	227	0.02%	-10.90%	19	19
					$14.99	$7.89	$3,402.73	0.02%		227	0.019%		19	
	917669	750	ALTOS HORMIGAS MALBEC RSV'17/18 750ml	L	$28.79	$15.03	$3,224.48	0.02%	-16.96%	112	0.01%	-16.96%	9	20
					$28.79	$15.03	$3,224.48	0.02%		112	0.010%		9	
	916381	750	FELINO MALBEC'17/18 750ml	L	$19.99	$10.35	$3,118.44	0.02%	-7.92%	156	0.01%	-7.92%	13	21
					$19.99	$10.35	$3,118.44	0.02%		156	0.013%		13	
	917464	750	DURIGUTTI MALBEC CLASSICO'16/17 750ml	L	$14.99	$7.70	$3,042.97	0.02%	-14.13%	203	0.02%	-14.13%	17	22
					$14.99	$7.70	$3,042.97	0.02%		203	0.017%		17	
	947364	750	LUIGI BOSCA DOC MALBEC'18 750ml	L	$24.74	$13.08	$2,944.06	0.02%	159.57%	119	0.01%	159.57%	10	23

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	947364				$24.74	$13.08	$2,944.06	0.02%		119	0.010%		10	
	401510	750	ANKO MALBEC 750ml	1	$20.99	$10.88	$2,602.76	0.02%	-29.49%	124	0.01%	-29.49%	10	24
					$20.99	$10.88	$2,602.76	0.02%		124	0.011%		10	
	917238	750	DON DAVID MALBEC RES'18 750ml	L	$15.99	$8.43	$2,366.52	0.02%	-35.82%	148	0.01%	-35.82%	12	25
					$15.99	$8.43	$2,366.52	0.02%		148	0.013%		12	
	917893	750	KAIKEN MALBEC 750ml	1	$12.95	$5.03	$1,929.55	0.01%	25.42%	149	0.01%	25.42%	12	26
					$12.95	$5.03	$1,929.55	0.01%		149	0.013%		12	
	416912	750	LUIGI BOSCA MALBEC'18 750ml	L	$18.49	$9.76	$1,756.55	0.01%	68.79%	95	0.01%	68.79%	8	27
					$18.49	$9.76	$1,756.55	0.01%		95	0.008%		8	
	913800	750	TIKAL MALBEC AMORIO'14/15 750ml	L	$29.95	$15.65	$1,677.20	0.01%	-6.98%	56	0.00%	-6.98%	5	28
					$29.95	$15.65	$1,677.20	0.01%		56	0.005%		5	
	916292	750	CRIOS DE BALBO MALBEC'17/18 750ml	L	$14.95	$7.69	$1,315.60	0.01%	254.55%	88	0.01%	254.55%	7	29
					$14.95	$7.69	$1,315.60	0.01%		88	0.007%		7	
	916216	750	BENMARCO MALBEC'16/17 750ml	L	$19.95	$10.35	$1,236.90	0.01%	100.00%	62	0.01%	100.00%	5	30
					$19.95	$10.35	$1,236.90	0.01%		62	0.005%		5	
	913354	750	BALBO MALBEC'16/17 750ml	L	$25.95	$13.54	$1,219.65	0.01%	-2.38%	47	0.00%	-2.38%	4	31
					$25.95	$13.54	$1,219.65	0.01%		47	0.004%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	955214	750	KAUZO MALBEC'16 750 750ml	L	$18.95	$9.71	$1,080.15	0.01%	-4.35%	57	0.00%	-4.35%	5	32
					$18.95	$9.71	$1,080.15	0.01%		57	0.005%		5	
	913705	750	NORTON 1895 MALBEC'18/19 750ml	L	$11.00	$5.58	$891.00	0.01%	123.21%	81	0.01%	123.21%	7	33
					$11.00	$5.58	$891.00	0.01%		81	0.007%		7	
	917052	750	SALENTEIN MALBEC'15/18 750ml	L	$19.70	$10.07	$866.80	0.01%	-40.58%	44	0.00%	-40.58%	4	34
					$19.70	$10.07	$866.80	0.01%		44	0.004%		4	
	917030	750	MAIPE MALBEC'18 750ml	L	$12.75	$6.39	$777.75	0.00%	-62.35%	61	0.01%	-62.35%	5	35
					$12.75	$6.39	$777.75	0.00%		61	0.005%		5	
	916863	750	ALTOCEDRO MALBEC CONSUL SLCT'16/17 750ml	L	$21.99	$11.41	$637.71	0.00%	506.25%	29	0.00%	506.25%	2	36
					$21.99	$11.41	$637.71	0.00%		29	0.002%		2	
	918322	750	ZORZAL TERRIOR UNCO MALBEC 750ml	L	$12.99	$6.83	$623.52	0.00%	123.59%	48	0.00%	113.95%	4	37
					$12.99	$6.83	$623.52	0.00%		48	0.004%		4	
	915341	750	BODEGA COLOME MALBEC EST'16/17 750ml	L	$25.95	$13.46	$596.85	0.00%	921.29%	23	0.00%	1000.00%	2	38
					$25.95	$13.46	$596.85	0.00%		23	0.002%		2	
	915438	750	CARO AMANCAYA MALBEC-CAB'16/17 750ml	L	$20.26	$10.51	$547.02	0.00%	-77.34%	27	0.00%	-77.08%	2	39
					$20.26	$10.51	$547.02	0.00%		27	0.002%		2	
	425956	750	TAPIZ ALTA COLLECTION MALBEC 750ml	1	$20.99	$10.88	$524.75	0.00%	44.60%	25	0.00%	24.14%	2	40

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRU ARGENTINE RED - MALBEC	425956				$20.99	$10.88	$524.75	0.00%		25	0.002%		2	
	427810	750	TERRAZAS ALTOS PLATA MALBEC'17/18 750ml	L	$9.99	$5.24	$519.48	0.00%	-67.15%	52	0.00%	-63.86%	4	41
					$9.99	$5.24	$519.48	0.00%		52	0.004%		4	
	918650	750	RUCA MALEN MALBEC TERROIR'16 750ml	X	$19.97	$10.25	$379.43	0.00%	265.44%	19	0.00%	353.85%	2	42
					$19.97	$10.25	$379.43	0.00%		19	0.002%		2	
	416464	750	DONA PAULA MALBEC SELECCION'15/16 750ml	L	$45.72	$24.17	$274.32	0.00%	311.58%	6	0.00%	260.00%	1	43
					$45.72	$24.17	$274.32	0.00%		6	0.001%		1	
	400426	750	ACHAVAL FERRER MALBEC'17/18 750ml	L	$19.99	$10.55	$239.88	0.00%	-92.24%	12	0.00%	-92.24%	1	44
					$19.99	$10.55	$239.88	0.00%		12	0.001%		1	
	916199	750	KAIKEN ULTRA MALBEC'17/18 750ml	L	$20.24	$10.50	$161.92	0.00%	-77.78%	8	0.00%	-77.78%	1	45
					$20.24	$10.50	$161.92	0.00%		8	0.001%		1	
	400730	750	ALAMOS MALBEC SELECCION'14/15 750ml	L	$18.99	$10.03	$113.94	0.00%	100.00%	6	0.00%	100.00%	1	46
					$18.99	$10.03	$113.94	0.00%		6	0.001%		1	
	427800	750	TERRAZAS MALBEC SINGLE VNYRD'14 750ml	L	$52.99	$28.03	$105.98	0.00%	-10.00%	2	0.00%	-10.00%	0	47
					$52.99	$28.03	$105.98	0.00%		2	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRU ARGENTINE RED - MALBEC	**917042**	**750**	**DECERO MALBEC REMOLINOS'17 750ml**	**X**	**$20.40**	**$10.58**	**$81.60**	**0.00%**	**532.32%**	**4**	**0.00%**	**650.00%**	**0**	**48**
					$20.40	$10.58	$81.60	0.00%		4	0.000%		0	
	408830	**750**	**DISENO MALBEC OV'17/18 750ml**	**X**	**$12.12**	**$6.37**	**$72.72**	**0.00%**	**-86.20%**	**6**	**0.00%**	**-82.11%**	**1**	**49**
					$12.12	$6.37	$72.72	0.00%		6	0.001%		1	
	918649	**750**	**GOULART MALBEC RESERVA'15 750ml**	**X**	**$22.99**	**$11.85**	**$22.99**	**0.00%**	**1848.80%**	**1**	**0.00%**	**2400.00%**	**0**	**50**
					$22.99	$11.85	$22.99	0.00%		1	0.000%		0	
	Total						**$293,636.59**		**-13.67%**	**20,434**		**-16.11%**	**2,377**	

Class Summary

PRU

Bottle Sales	20,434	**Gross Sales**	$293,636.59	**Total Items in Class**	55
% of Bottle Sales	0.60%	**% of Gross Sales**	0.72%	**Share/Item**	0.55

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRV ARGENTINE RED - OTHER														
	949505	750	PIATTELLI TRINITA GRAND RSRV'16/17 750ml	L	$22.99	$11.82	$6,598.13	0.61%	82.22%	287	0.41%	82.22%	24	1
					$22.99	$11.82	$6,598.13	0.61%		287	0.410%		24	
	423799	750	SANTA CAROLINA CARMENERE RESER 750ml	1	$12.99	$7.57	$5,936.43	0.55%	100.00%	457	0.65%	100.00%	38	2
					$12.99	$7.57	$5,936.43	0.55%		457	0.653%		38	
	428850	750	2 COPAS RED ARGENTINA 750ml	1	$6.99	$4.53	$4,375.74	0.41%	-77.03%	626	0.89%	-82.14%	52	3
					$6.99	$4.53	$4,375.74	0.41%		626	0.894%		52	
	419908	750	NEW AGE RED 750ml	1	$11.99	$5.02	$2,781.68	0.26%	-14.89%	232	0.33%	-29.09%	19	4
					$11.99	$5.02	$2,781.68	0.26%		232	0.331%		19	
	401804	750	ANIELLO 006 PN RIVERSIDE'17/18 750ml	L	$14.95	$7.58	$2,167.75	0.20%	-17.73%	145	0.21%	-17.73%	12	5
					$14.95	$7.58	$2,167.75	0.20%		145	0.207%		12	
	955527	750	PASCUAL TOSO CABERNET 750ml	1	$12.99	$6.63	$2,078.40	0.19%	185.63%	160	0.23%	237.61%	13	6
					$12.99	$6.63	$2,078.40	0.19%		160	0.229%		13	
	403777	750	TRAPICHE BROQUEL CABERNET 750ml	1	$13.99	$7.36	$1,510.92	0.14%	0.00%	108	0.15%	0.00%	9	7
					$13.99	$7.36	$1,510.92	0.14%		108	0.154%		9	
	916635	750	BODEGA NOEMIA A LISA'19 750ml	L	$18.99	$9.76	$1,348.29	0.13%	-29.59%	71	0.10%	-29.59%	6	8
					$18.99	$9.76	$1,348.29	0.13%		71	0.101%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRV ARGENTINE RED - OTHER	406590	750	CLOS DE LOS SIETE'15 750ml	L	$20.99	$11.09	$839.60	0.08%	-39.06%	40	0.06%	-39.06%	3	9
					$20.99	$11.09	$839.60	0.08%		40	0.057%		3	
	916742	750	ALTOS HORMIGAS BONARD LIEBRE'20 750ml	L	$10.48	$5.29	$744.08	0.07%	12.86%	71	0.10%	12.96%	6	10
					$10.48	$5.29	$744.08	0.07%		71	0.101%		6	
	987557	750	BODEGA NORTON PRIVADA'16/19 750ml	L	$27.24	$14.23	$435.84	0.04%	-60.00%	16	0.02%	-60.00%	1	11
					$27.24	$14.23	$435.84	0.04%		16	0.023%		1	
	901150	750	CORAZON DEL SOL SOLEADO'14 750ml	1	$41.49	$27.50	$373.41	0.03%	150.00%	9	0.01%	150.00%	1	12
					$41.49	$27.50	$373.41	0.03%		9	0.013%		1	
	917077	750	REGINATO CHAMAN CAB FRANC'16/17 750ml	X	$12.95	$8.41	$155.40	0.01%	-5.54%	12	0.02%	14.63%	1	13
					$12.95	$8.41	$155.40	0.01%		12	0.017%		1	
	953568	750	FAMIGLIA BIANCHI RED BLEND'15 750ml	X	$19.99	$10.34	$99.95	0.01%	36.50%	5	0.01%	72.22%	0	14
					$19.99	$10.34	$99.95	0.01%		5	0.007%		0	
	427760	750	TERRAZAS RSV CAB SAUV '15/16 750ml	X	$14.99	$7.90	$59.96	0.01%	334.67%	4	0.01%	442.86%	0	15
					$14.99	$7.90	$59.96	0.01%		4	0.006%		0	
	400427	750	ACHAVAL-FERRER CABERNET '16 750ml	L	$17.99	$9.49	$17.99	0.00%	-97.37%	1	0.00%	-97.37%	0	16

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRV ARGENTINE RED - OTHER	**400427**				$17.99	$9.49	$17.99	0.00%		1	0.001%		0	
	Total						**$29,523.57**		**-1.50%**	**2,244**		**-17.02%**	**187**	

Class Summary

PRV	**Bottle Sales**	2,244	**Gross Sales**	$29,523.57	**Total Items in Class**	19
	% of Bottle Sales	0.07%	**% of Gross Sales**	0.07%	**Share/Item**	0.19

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRW NEW ZEALAND RED														
	917108	750	DOG POINT PINOT NOIR'17 750ml	L	$39.75	$20.88	$2,345.25	0.46%	18.42%	59	0.25%	18.42%	5	1
					$39.75	$20.88	$2,345.25	0.46%		59	0.248%		5	
	918462	750	OTTO'S CONSTANT DREAM PN18/19 750ml	L	$15.99	$8.13	$1,247.22	0.25%	-20.62%	78	0.33%	-20.62%	7	2
					$15.99	$8.13	$1,247.22	0.25%		78	0.327%		7	
	917138	750	OYSTER BAY PINOT NOIR'17/18 750ml	L	$16.99	$8.78	$628.63	0.12%	80.77%	37	0.16%	80.77%	3	3
					$16.99	$8.78	$628.63	0.12%		37	0.155%		3	
	914886	750	NAUTILUS PINOT NOIR NZ'15/16 750ml	L	$29.99	$15.57	$479.84	0.09%	-5.41%	16	0.07%	-5.41%	1	4
					$29.99	$15.57	$479.84	0.09%		16	0.067%		1	
	917813	750	KIM CRAWFORD PINOT NOIR'17/18 750ml	L	$17.99	$9.18	$449.75	0.09%	-43.62%	25	0.10%	-43.62%	2	5
					$17.99	$9.18	$449.75	0.09%		25	0.105%		2	
	915673	750	OYSTER BAY MERLOT'16/17 750ml	L	$14.99	$7.71	$389.74	0.08%	-53.13%	26	0.11%	-53.13%	2	6
					$14.99	$7.71	$389.74	0.08%		26	0.109%		2	
	914186	750	CLOUDY BAY PINOT NOIR'16 750ml	L	$39.99	$21.12	$79.98	0.02%	-61.54%	2	0.01%	-62.50%	0	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRW NEW ZEALAND RED	**914186**				$39.99	$21.12	$79.98	0.02%		2	0.008%		0	
	Total						**$5,620.41**		**-13.09%**	**243**		**-17.17%**	**20**	

Class Summary

PRW	**Bottle Sales**	243	**Gross Sales**	$5,620.41	**Total Items in Class**	7
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.01%	**Share/Item**	0.07

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED														
	917535	1000	THORN-CLARKE TB SHIRAZ'16 1000 ml	L	$20.75	$10.52	$2,095.75	0.03%	59.49%	101	0.01%	59.49%	11	1
					$20.75	$10.52	$2,095.75	0.03%		101	0.014%		11	
	410638	3000	FISH EYE PINOT NOIR 3000ml	1	$16.99	$8.88	$14,335.20	0.18%	-53.68%	846	0.12%	-53.68%	282	1
					$16.99	$8.88	$14,335.20	0.18%		846	0.116%		282	
	419952	750	19 CRIMES RED 750ml	1	$8.99	$4.70	$41,862.29	0.52%	-21.12%	4,687	0.64%	-21.12%	391	1
					$8.99	$4.70	$41,862.29	0.52%		4,687	0.641%		391	
	419955	750	19 CRIMES BANISHED DARK RED 750ml	1	$8.99	$4.70	$19,382.19	0.24%	-26.31%	2,169	0.30%	-26.31%	181	2
					$8.99	$4.70	$19,382.19	0.24%		2,169	0.297%		181	
	429990	750	YELLOW TAIL SHIRAZ 750ml	1	$8.99	$4.70	$5,295.11	0.07%	-17.59%	589	0.08%	-17.59%	49	3
					$8.99	$4.70	$5,295.11	0.07%		589	0.081%		49	
	429970	750	YELLOW TAIL MERLOT 750ml	1	$8.99	$4.70	$5,007.43	0.06%	-1.06%	557	0.08%	-1.06%	46	4
					$8.99	$4.70	$5,007.43	0.06%		557	0.076%		46	
	421110	750	PENFOLDS SHIRAZ-CAB KOONUNGA 750ml	1	$12.99	$6.83	$4,832.28	0.06%	-34.66%	372	0.05%	-34.66%	31	5
					$12.99	$6.83	$4,832.28	0.06%		372	0.051%		31	
	429940	750	YELLOW TAIL CABERNET 750ml	1	$8.99	$4.70	$4,611.87	0.06%	15.56%	513	0.07%	15.56%	43	6
					$8.99	$4.70	$4,611.87	0.06%		513	0.070%		43	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	425740	750	TAIT BALL BUSTER RED 750ml	1	$19.99	$10.38	$4,037.98	0.05%	642.46%	202	0.03%	725.00%	17	7
					$19.99	$10.38	$4,037.98	0.05%		202	0.028%		17	
	917555	750	GROOM SHIRAZ BAROSSA'18 750ml	L	$26.99	$17.83	$3,913.55	0.05%	29.01%	145	0.02%	29.01%	12	8
					$26.99	$17.83	$3,913.55	0.05%		145	0.020%		12	
	430000	750	YELLOW TAIL SHIRAZ-CABERNET 750ml	1	$8.99	$4.70	$3,613.98	0.04%	-46.95%	402	0.05%	-46.95%	34	9
					$8.99	$4.70	$3,613.98	0.04%		402	0.055%		34	
	988795	750	ELDERTON BAROSSA SHIRAZ'17 750ml	L	$22.99	$11.85	$3,080.66	0.04%	-13.46%	134	0.02%	-13.46%	11	10
					$22.99	$11.85	$3,080.66	0.04%		134	0.018%		11	
	917002	750	PENLEY CAB ESTATE PHOENIX'18/19 750ml	L	$14.79	$7.60	$2,336.82	0.03%	32.82%	158	0.02%	32.82%	13	11
					$14.79	$7.60	$2,336.82	0.03%		158	0.022%		13	
	917107	750	THORN-CLARKE SHZ SHOTFIRE'18 750ml	L	$21.49	$11.04	$2,020.06	0.02%	-38.89%	94	0.01%	-38.89%	8	12
					$21.49	$11.04	$2,020.06	0.02%		94	0.013%		8	
	420480	750	JACOBS CREEK SHIRAZ 750ml	1	$9.99	$5.24	$1,910.04	0.02%	-18.25%	196	0.03%	-18.25%	16	13
					$9.99	$5.24	$1,910.04	0.02%		196	0.027%		16	
	418719	750	MOLLYDOOKER BOXER SHIRAZ'16/17 750ml	L	$30.99	$16.19	$1,766.43	0.02%	15.15%	57	0.01%	15.15%	5	14
					$30.99	$16.19	$1,766.43	0.02%		57	0.008%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	906451	750	ELDERTON E-SERIES SHIRAZ/CAB'16/17 750ml	L	$15.75	$8.00	$1,716.75	0.02%	-48.15%	109	0.01%	-48.15%	9	15
					$15.75	$8.00	$1,716.75	0.02%		109	0.015%		9	
	912990	750	WOOP WOOP SHIRAZ'17/18 750ml	L	$12.99	$6.63	$1,636.74	0.02%	-34.97%	126	0.02%	-34.97%	11	16
					$12.99	$6.63	$1,636.74	0.02%		126	0.017%		11	
	423299	750	ROSEMOUNT SHIRAZ 750ml	1	$12.99	$6.83	$1,597.77	0.02%	-33.78%	123	0.02%	-33.78%	10	17
					$12.99	$6.83	$1,597.77	0.02%		123	0.017%		10	
	904724	750	HEWITSON MISS HARRY GSM'17 750ml	L	$19.75	$10.43	$1,402.25	0.02%	-66.26%	71	0.01%	-66.26%	6	18
					$19.75	$10.43	$1,402.25	0.02%		71	0.010%		6	
	420430	750	JACOBS CREEK CABERNET 750ml	1	$9.99	$5.24	$1,368.63	0.02%	-33.76%	137	0.02%	-33.76%	11	19
					$9.99	$5.24	$1,368.63	0.02%		137	0.019%		11	
	914839	750	SHAW & SMITH SHIRAZ'16/17 750ml	L	$35.99	$18.68	$1,259.65	0.02%	0.00%	35	0.00%	0.00%	3	20
					$35.99	$18.68	$1,259.65	0.02%		35	0.005%		3	
	917914	750	OLIVERHILL SHIRAZ RED SILK'17/18 750ml	L	$19.99	$10.37	$1,179.41	0.01%	16.28%	59	0.01%	16.28%	5	21
					$19.99	$10.37	$1,179.41	0.01%		59	0.008%		5	
	409712	750	BAROSSA INK SHIRAZ'16 750ml	L	$14.99	$7.69	$1,079.28	0.01%	-68.37%	72	0.01%	-83.82%	6	22
					$14.99	$7.69	$1,079.28	0.01%		72	0.010%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	916177	750	RINGBOLT CABERNET'16/17 750ml	L	$17.99	$9.19	$899.50	0.01%	32.56%	50	0.01%	32.56%	4	23
					$17.99	$9.19	$899.50	0.01%		50	0.007%		4	
	947227	750	LEEUWIN EST SIBLING SHIRAZ'15/17 750ml	L	$18.95	$9.82	$871.70	0.01%	-89.13%	46	0.01%	-89.13%	4	24
					$18.95	$9.82	$871.70	0.01%		46	0.006%		4	
	915093	750	BLACKBILLY GSM MCLAREN'16 750ml	L	$20.99	$11.09	$818.61	0.01%	-45.95%	39	0.01%	-45.95%	3	25
					$20.99	$11.09	$818.61	0.01%		39	0.005%		3	
	918470	750	TOURNON MATHILDA SHIRAZ'17 750ml	X	$15.99	$8.13	$815.49	0.01%	28.21%	51	0.01%	28.21%	4	26
					$15.99	$8.13	$815.49	0.01%		51	0.007%		4	
	913328	750	WISHING TREE SHIRAZ'18 750ml	X	$12.99	$6.83	$805.38	0.01%	188.61%	62	0.01%	240.00%	5	27
					$12.99	$6.83	$805.38	0.01%		62	0.008%		5	
	914450	750	PARINGA SHIRAZ'16/17 750ml	1	$11.99	$6.08	$731.39	0.01%	107.81%	61	0.01%	149.41%	5	28
					$11.99	$6.08	$731.39	0.01%		61	0.008%		5	
	916750	750	YALUMBA Y SHIRAZ-VIOGNIER'17/18 750ml	L	$10.99	$5.47	$714.35	0.01%	-36.67%	65	0.01%	-36.67%	5	29
					$10.99	$5.47	$714.35	0.01%		65	0.009%		5	
	416165	750	LINDEMANS CABERNET BIN 45 750ml	1	$9.99	$5.23	$689.31	0.01%	-27.91%	69	0.01%	-27.91%	6	30

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	416165				$9.99	$5.23	$689.31	0.01%		69	0.009%		6	
	914501	750	NINE STONES SHIRAZ BAROSSA'16/17 750ml	L	$13.99	$7.17	$685.51	0.01%	146.43%	49	0.01%	146.43%	4	31
					$13.99	$7.17	$685.51	0.01%		49	0.007%		4	
	915152	750	D'ARENBERG FOOTBOLT SHIRAZ'15/16 750ml	L	$14.95	$7.68	$583.05	0.01%	12.50%	39	0.01%	12.50%	3	32
					$14.95	$7.68	$583.05	0.01%		39	0.005%		3	
	418721	750	MOLLYDOOKER TWO LEFTFEET'13/14 750ml	L	$29.30	$15.29	$527.40	0.01%	-61.76%	18	0.00%	-61.76%	2	33
					$29.30	$15.29	$527.40	0.01%		18	0.002%		2	
	916543	750	TWO HANDS SHZ GNARLY DUDES'17 750ml	L	$29.99	$15.68	$449.85	0.01%	166.67%	15	0.00%	166.67%	1	34
					$29.99	$15.68	$449.85	0.01%		15	0.002%		1	
	914516	750	D'ARENBERG LAUGHING MAGPIE'14/15 750ml	L	$20.95	$10.80	$419.00	0.01%	-7.32%	20	0.00%	-7.32%	2	35
					$20.95	$10.80	$419.00	0.01%		20	0.003%		2	
	919076	750	PERTARINGA UNDERSTUDY CAB SAUV 750ml	1	$19.99	$10.18	$379.81	0.00%	-60.00%	19	0.00%	-60.00%	2	36
					$19.99	$10.18	$379.81	0.00%		19	0.003%		2	
	914250	750	BULLETIN PLACE MERLOT'18/19 750ml	X	$7.99	$3.98	$367.54	0.00%	84.11%	46	0.01%	107.02%	4	37
					$7.99	$3.98	$367.54	0.00%		46	0.006%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRY AUSTRALIAN RED	916170	750	YALUMBA SHIRAZ BAROSSA'17 750ml	L	$17.99	$9.19	$287.84	0.00%	-16.67%	16	0.00%	-16.67%	1	38
					$17.99	$9.19	$287.84	0.00%		16	0.002%		1	
	918323	750	ELDERTON COMMAND SHIRAZ'14 750ml	L	$89.12	$46.94	$267.36	0.00%	-14.29%	3	0.00%	-14.29%	0	39
					$89.12	$46.94	$267.36	0.00%		3	0.000%		0	
	915905	750	MITOLO CABERNET JESTER'15/17 750ml	X	$20.99	$10.90	$188.91	0.00%	181.92%	9	0.00%	260.00%	1	40
					$20.99	$10.90	$188.91	0.00%		9	0.001%		1	
	901513	750	RUBUS BAROSSA SHIRAZ 750ml	1	$20.49	$10.47	$143.43	0.00%	90.00%	7	0.00%	90.00%	1	41
					$20.49	$10.47	$143.43	0.00%		7	0.001%		1	
	917403	750	JIM BARRY SHIRAZ LODGEHILL'16 750ml	X	$21.58	$11.18	$107.90	0.00%	568.30%	5	0.00%	720.00%	0	42
					$21.58	$11.18	$107.90	0.00%		5	0.001%		0	
	914314	750	MITOLO JESTER SHIRAZ'16/17 750ml	X	$20.99	$10.90	$104.95	0.00%	21.30%	5	0.00%	50.00%	0	43
					$20.99	$10.90	$104.95	0.00%		5	0.001%		0	
	906885	750	TERLATO & CHAPOUT SHZ/VIOG'15 750ml	X	$18.99	$9.83	$94.95	0.00%	249.15%	5	0.00%	333.33%	0	44
					$18.99	$9.83	$94.95	0.00%		5	0.001%		0	
	914042	750	SHINGLEBACK SHIRAZ'12/14 750ml	U	$15.99	$8.20	$79.95	0.00%	100.00%	5	0.00%	100.00%	0	45

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
PRY AUSTRALIAN RED	**914042**				$15.99	$8.20	$79.95	0.00%		5	0.001%		0	
	Total						**$142,375.30**		**-19.92%**	**12,658**		**-21.09%**	**1,269**	

Class Summary

PRY	**Bottle Sales**	12,658	**Gross Sales**	$142,375.30	**Total Items in Class** 53
	% of Bottle Sales	0.37%	**% of Gross Sales**	0.35%	**Share/Item** 0.53

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
PRZ IMPORTED RED - MISC														
	430036	750	ZAMPATO CABERNET SAUVIGNON 750ml	L	$16.49	$10.68	$2,803.30	1.03%	73.56%	170	1.73%	73.56%	14	1
					$16.49	$10.68	$2,803.30	1.03%		170	1.725%		14	
	914966	750	CHAT MUSAR ROUGE'06 750ml	L	$54.99	$28.87	$2,749.50	1.01%	100.00%	50	0.51%	100.00%	4	2
					$54.99	$28.87	$2,749.50	1.01%		50	0.507%		4	
	408872	750	DOLFO CABERNET SAUVIGNON'11 750ml	U	$44.99	$29.73	$449.90	0.16%	-75.36%	10	0.10%	-75.36%	1	3
					$44.99	$29.73	$449.90	0.16%		10	0.101%		1	
	953192	750	ZILLINGER REFLEXION CABERNET'16 750ml	X	$21.97	$14.36	$241.67	0.09%	-39.99%	11	0.11%	-25.00%	1	4
					$21.97	$14.36	$241.67	0.09%		11	0.112%		1	
	950920	750	STEKAR MERLOT GORISKA'15/16 750ml	X	$15.99	$10.65	$127.92	0.05%	117.14%	8	0.08%	318.18%	1	5
					$15.99	$10.65	$127.92	0.05%		8	0.081%		1	
	408874	750	DOLFO MERLOT'11 750ml	U	$42.99	$28.39	$85.98	0.03%	-95.71%	2	0.02%	-95.71%	0	6
					$42.99	$28.39	$85.98	0.03%		2	0.020%		0	
	Total						$6,458.27		-34.93%	251		0.83%	21	

Class Summary

PRZ	**Bottle Sales**	251	**Gross Sales**	$6,458.27	**Total Items in Class**	6
	% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.06

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
RCP FLAVORED MALT BEVERAGES														
	919117	296	JACK DANIELS CC SOUTHERN PEACH 296ml	1	$1.71	$0.87	$14,314.41	0.05%	92.34%	8,371	0.07%	92.34%	275	1
					$1.71	$0.87	$14,314.41	0.05%		8,371	0.068%		275	
	989140	296	JACK DANIELS MALT DOWNHOME PUNCH 296ml	1	$1.71	$0.87	$12,161.52	0.04%	30.37%	7,112	0.06%	30.37%	234	2
					$1.71	$0.87	$12,161.52	0.04%		7,112	0.057%		234	
	989158	296	JACK DANIELS MALT BLACK JACK COLA 296ml	1	$1.71	$0.87	$5,265.09	0.02%	71.60%	3,079	0.02%	71.60%	101	3
					$1.71	$0.87	$5,265.09	0.02%		3,079	0.025%		101	
	989141	296	JACK DANIELS MALT LYNCHBURG LEMON 296ml	1	$1.71	$0.87	$4,947.03	0.02%	58.37%	2,893	0.02%	58.37%	95	4
					$1.71	$0.87	$4,947.03	0.02%		2,893	0.023%		95	
	902793	325	PABST BLUE RIBBON HARD COFFEE 325ml	1	$3.99	$2.08	$20,688.15	0.07%	100.00%	5,185	0.04%	100.00%	187	1
					$3.99	$2.08	$20,688.15	0.07%		5,185	0.042%		187	
	901680	330	CAYMAN JACK MARGARITA 330ml	1	$2.25	$1.16	$15,426.00	0.05%	42.10%	6,856	0.06%	42.10%	251	1
					$2.25	$1.16	$15,426.00	0.05%		6,856	0.055%		251	
	901574	330	MIKES HARD RASPBERRY LEMONADE 330ml	1	$2.15	$1.11	$11,235.90	0.04%	-68.75%	5,226	0.04%	-68.75%	192	2
					$2.15	$1.11	$11,235.90	0.04%		5,226	0.042%		192	
	921215	330	CAYMAN JACK CUBAN MOJITO 330ml	1	$2.25	$1.16	$10,093.50	0.04%	58.67%	4,486	0.04%	58.67%	164	3

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
RCP FLAVORED MALT BEVERAGES	921215				$2.25	$1.16	$10,093.50	0.04%		4,486	0.036%		164	
	901524	330	MIKES HARD CRANBERRY LEMONADE 330ml	1	$2.15	$1.11	$5,805.00	0.02%	-64.30%	2,700	0.02%	-64.30%	99	4
					$2.15	$1.11	$5,805.00	0.02%		2,700	0.022%		99	
	901560	330	SMIRNOFF CRANBERRY & LIME 330ml	1	$2.15	$1.11	$5,080.45	0.02%	-50.94%	2,363	0.02%	-50.94%	87	5
					$2.15	$1.11	$5,080.45	0.02%		2,363	0.019%		87	
	901602	330	MIKES HARD SEASONAL 330ml	1	$2.15	$1.11	$4,553.70	0.02%	-20.18%	2,118	0.02%	-20.18%	78	6
					$2.15	$1.11	$4,553.70	0.02%		2,118	0.017%		78	
	901559	330	MIKES CLASSIC MARGARITA LIME 330ml	1	$2.15	$1.11	$3,336.80	0.01%	-64.23%	1,552	0.01%	-64.23%	57	7
					$2.15	$1.11	$3,336.80	0.01%		1,552	0.013%		57	
	901539	330	SMIRNOFF ICE STRAWBERRY 330 ml	1	$2.15	$1.11	$2,352.10	0.01%	-65.14%	1,094	0.01%	-65.14%	40	8
					$2.15	$1.11	$2,352.10	0.01%		1,094	0.009%		40	
	901707	330	SMIRNOFF ICE PEACH BELLINI 330ml	1	$2.15	$1.11	$1,489.95	0.01%	-66.46%	693	0.01%	-66.46%	25	9
					$2.15	$1.11	$1,489.95	0.01%		693	0.006%		25	
	900881	340	CROOK & MARKER COCONUT/PINE 340 ml	D	$2.95	$1.53	$5,752.50	0.02%	-77.73%	1,950	0.02%	-77.73%	74	1
					$2.95	$1.53	$5,752.50	0.02%		1,950	0.016%		74	
	918575	340	CROOKMARKER SPIKED MARGARITA 340ml	1	$2.95	$1.53	$4,389.60	0.02%	100.00%	1,488	0.01%	100.00%	56	2

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
RCP FLAVORED MALT BEVERAGES	918575				$2.95	$1.53	$4,389.60	0.02%		1,488	0.012%		56	
	900882	340	CROOK & MARKER BLACKBERRY LIME 340 ml	1	$2.95	$1.53	$4,298.15	0.01%	-30.61%	1,457	0.01%	-30.61%	55	3
					$2.95	$1.53	$4,298.15	0.01%		1,457	0.012%		55	
	918657	340	CROOKMARKER SPIKED CLASSIC ICED TE 340ml	1	$2.95	$1.53	$2,640.25	0.01%	100.00%	895	0.01%	100.00%	34	4
					$2.95	$1.53	$2,640.25	0.01%		895	0.007%		34	
	918585	341	CROOKMARKER COCONUTPINE COCOLADA 341ml	1	$2.95	$1.53	$1,899.80	0.01%	100.00%	644	0.01%	100.00%	24	1
					$2.95	$1.53	$1,899.80	0.01%		644	0.005%		24	
	900145	355	WHITE CLAW SELTZER RASPBERRY 355ml	1	$2.15	$1.11	$46,730.25	0.16%	243.99%	21,735	0.18%	243.99%	857	1
					$2.15	$1.11	$46,730.25	0.16%		21,735	0.176%		857	
	918975	355	WHITE CLAW NAT LIME SELTZER 355 ml	1	$2.15	$1.11	$31,514.70	0.11%	190.03%	14,658	0.12%	190.03%	578	2
					$2.15	$1.11	$31,514.70	0.11%		14,658	0.118%		578	
	918976	355	WHITE CLAW RUBY GRPFRT SELTZER 355 ml	1	$2.15	$1.11	$31,297.55	0.11%	-42.50%	14,557	0.12%	-42.50%	574	3
					$2.15	$1.11	$31,297.55	0.11%		14,557	0.118%		574	
	919031	355	TRULY SPIKED SPARKLING WILD BERRY 355ml	1	$2.15	$1.11	$24,800.25	0.09%	-0.11%	11,535	0.09%	-0.11%	455	4
					$2.15	$1.11	$24,800.25	0.09%		11,535	0.093%		455	
	914585	355	TRULY STRAWBERRY LEMON HARD SELTZER355ml	1	$2.15	$1.11	$17,049.50	0.06%	100.00%	7,930	0.06%	100.00%	313	5

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
RCP FLAVORED MALT BEVERAGES	914585				$2.15	$1.11	$17,049.50	0.06%		7,930	0.064%		313	
	902418	355	BUD LIGHT SELTZER MANGO 355 ml	1	$2.19	$1.13	$10,006.11	0.03%	466.19%	4,569	0.04%	466.19%	180	6
					$2.19	$1.13	$10,006.11	0.03%		4,569	0.037%		180	
	918574	355	MALIBU SPLASH PINEAPPLE 355ml	1	$3.15	$1.64	$7,667.10	0.03%	100.00%	2,434	0.02%	100.00%	96	7
					$3.15	$1.64	$7,667.10	0.03%		2,434	0.020%		96	
	900561	355	TRULY HAD SELTZER BLUEBERRY ACAI 355 ml	1	$2.15	$1.11	$5,936.15	0.02%	-13.04%	2,761	0.02%	-13.04%	109	8
					$2.15	$1.11	$5,936.15	0.02%		2,761	0.022%		109	
	915671	355	B BEAVER HARD SELTZER PASSION GUAVA355ml	1	$2.15	$1.11	$5,549.15	0.02%	100.00%	2,581	0.02%	100.00%	102	9
					$2.15	$1.11	$5,549.15	0.02%		2,581	0.021%		102	
	915688	355	B BEAVER H SELTZER PINEAPPLE MANGO 355ml	1	$2.15	$1.11	$5,269.65	0.02%	100.00%	2,451	0.02%	100.00%	97	10
					$2.15	$1.11	$5,269.65	0.02%		2,451	0.020%		97	
	918861	355	ALLKIND JUICY BERRY 355 ml	1	$3.38	$1.76	$4,052.62	0.01%	100.00%	1,199	0.01%	100.00%	47	11
					$3.38	$1.76	$4,052.62	0.01%		1,199	0.010%		47	
	918862	355	ALLKIND TROPICAL TURMERIC 355ml	1	$3.38	$1.76	$3,204.24	0.01%	100.00%	948	0.01%	100.00%	37	12
					$3.38	$1.76	$3,204.24	0.01%		948	0.008%		37	
	912696	355	PAKKA HARD COCONUT WATER 'WHITE LAB355ml	1	$2.70	$1.39	$2,408.40	0.01%	100.00%	892	0.01%	100.00%	35	13

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
RCP FLAVORED MALT BEVERAGES	912696				$2.70	$1.39	$2,408.40	0.01%		892	0.007%		35	
	902668	355	EPIC PAKKA GRPFRT TNGRN SELTZER CAN355ml	1	$1.99	$1.47	$1,890.50	0.01%	100.00%	950	0.01%	100.00%	37	14
					$1.99	$1.47	$1,890.50	0.01%		950	0.008%		37	
	061208	355	HIGH NOON PEACH 355ml	1	$2.49	$1.28	$1,354.56	0.00%	100.00%	544	0.00%	100.00%	21	15
					$2.49	$1.28	$1,354.56	0.00%		544	0.004%		21	
	061207	355	HIGH NOON LIME 355ml	1	$2.49	$1.28	$873.99	0.00%	100.00%	351	0.00%	100.00%	14	16
					$2.49	$1.28	$873.99	0.00%		351	0.003%		14	
	902415	355	BUD LIGHT SELTZER STRAWBERRY 355 ml	D			($2.19)	0.00%	100.00%	(1)	0.00%	100.00%	0	17
					$2.19	$1.13	($2.19)	0.00%		(1)	0.000%		0	
	919023	473	SMIRNOFF ICE SMASH PEACH MANGO 473ml	1	$2.99	$1.55	$17,892.16	0.06%	41.38%	5,984	0.05%	-5.91%	314	1
					$2.99	$1.55	$17,892.16	0.06%		5,984	0.048%		314	
	919021	473	SMIRNOFF ICE SMASH ORIG LEMON LIME 473ml	1	$2.99	$1.55	$17,572.23	0.06%	84.55%	5,877	0.05%	22.83%	309	2
					$2.99	$1.55	$17,572.23	0.06%		5,877	0.047%		309	
	919024	473	SMIRNOFF ICE SMASH STRAWBER LEMON 473ml	1	$2.99	$1.55	$14,196.52	0.05%	35.46%	4,748	0.04%	-9.85%	250	3
					$2.99	$1.55	$14,196.52	0.05%		4,748	0.038%		250	
	919022	473	SMIRNOFF ICE SMASH SCREWDRIVER 473ml	1	$2.99	$1.55	$13,813.80	0.05%	96.79%	4,620	0.04%	30.98%	243	4

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
RCP FLAVORED MALT BEVERAGES	919022				$2.99	$1.55	$13,813.80	0.05%		4,620	0.037%		243	
	901717	473	MIKES HARDER BLACK CHERRY LEMONADE 473ml	1	$2.99	$1.55	$9,714.51	0.03%	40.88%	3,249	0.03%	40.88%	171	5
					$2.99	$1.55	$9,714.51	0.03%		3,249	0.026%		171	
	908164	473	BUD LIGHT PLATINUM SELTZER BERRY 473 ml	1	$2.85	$1.48	$8,840.70	0.03%	100.00%	3,102	0.03%	100.00%	163	6
					$2.85	$1.48	$8,840.70	0.03%		3,102	0.025%		163	
	901771	473	MIKES HARDER BLOOD ORANGE 473ml	1	$2.99	$1.55	$7,857.72	0.03%	32.72%	2,628	0.02%	32.72%	138	7
					$2.99	$1.55	$7,857.72	0.03%		2,628	0.021%		138	
	901768	473	MIKES HARDER LEMONADE 473ml	1	$2.99	$1.55	$7,639.45	0.03%	22.52%	2,555	0.02%	22.52%	134	8
					$2.99	$1.55	$7,639.45	0.03%		2,555	0.021%		134	
	901710	473	BUD LIGHT MANG-O-RITA 473ml	1	$2.99	$1.55	$5,071.04	0.02%	-31.71%	1,696	0.01%	-31.71%	89	9
					$2.99	$1.55	$5,071.04	0.02%		1,696	0.014%		89	
	908185	473	NATTY DADDY LEMONADE 473ml	1	$2.39	$1.23	$4,459.74	0.02%	100.00%	1,866	0.02%	100.00%	98	10
					$2.39	$1.23	$4,459.74	0.02%		1,866	0.015%		98	
	949365	473	BUD LIGHT SEASONAL-RITA 473ml	D	$2.99	$1.55	$427.57	0.00%	-94.53%	143	0.00%	-94.53%	8	11
					$2.99	$1.55	$427.57	0.00%		143	0.001%		8	
	901725	695	MIKES HARDER MANGO PUNCH 695ml	1	$3.99	$2.05	$8,977.50	0.03%	16.30%	2,250	0.02%	16.30%	174	1
					$3.99	$2.05	$8,977.50	0.03%		2,250	0.018%		174	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
RCP FLAVORED MALT BEVERAGES	900885	695	MIKE'S HARDER STRAWBERRY PINEAPPLE 695ml	1	$3.99	$2.05	$8,315.16	0.03%	24.10%	2,084	0.02%	24.10%	161	2
					$3.99	$2.05	$8,315.16	0.03%		2,084	0.017%		161	
	919151	710	FOUR LOKO WATERMELON 710ml	1	$3.99	$2.05	$13,773.48	0.05%	-21.22%	3,452	0.03%	-21.22%	272	1
					$3.99	$2.05	$13,773.48	0.05%		3,452	0.028%		272	
	919048	710	TWISTED TEA HARD HALF AND HALF CANS710ml	1	$2.99	$1.52	$11,726.78	0.04%	-57.29%	3,922	0.03%	-57.29%	309	2
					$2.99	$1.52	$11,726.78	0.04%		3,922	0.032%		309	
	918928	710	FOUR LOKO FRUIT PUNCH 710ml	1	$3.99	$2.05	$8,797.95	0.03%	12.87%	2,205	0.02%	12.87%	174	3
					$3.99	$2.05	$8,797.95	0.03%		2,205	0.018%		174	
	901682	710	TWISTED TEA RASPBERRY HARD ICED TEA710ml	1	$2.99	$1.52	$6,554.08	0.02%	35.73%	2,192	0.02%	35.73%	173	4
					$2.99	$1.52	$6,554.08	0.02%		2,192	0.018%		173	
	900563	710	FOUR LOKO GOLD 710ml	1	$3.99	$2.05	$6,012.93	0.02%	-5.94%	1,507	0.01%	-5.94%	119	5
					$3.99	$2.05	$6,012.93	0.02%		1,507	0.012%		119	
	919049	710	TWISTED TEA HARD ICED BLKBERRY CANS710ml	1	$2.99	$1.52	$2,592.33	0.01%	124.93%	867	0.01%	124.93%	68	6
					$2.99	$1.52	$2,592.33	0.01%		867	0.007%		68	
	900562	710	FOUR LOKO RED 710ml	D	$3.99	$2.05	$7.98	0.00%	100.00%	2	0.00%	100.00%	0	7

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
RCP FLAVORED MALT BEVERAGES	**900562**				$3.99	$2.05	$7.98	0.00%		2	0.000%		0	
	Total						**$509,576.06**		**13.69%**	**205,205**		**4.88%**	**9,050**	

Class Summary

RCP	**Bottle Sales**	205,205	**Gross Sales**	$509,576.06	**Total Items in Class**	68
	% of Bottle Sales	6.02%	**% of Gross Sales**	1.25%	**Share/Item**	0.68

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TCA BEER - GLUTEN FREE/UP TO 20PPM														
	989362	**355**	**OMISSION PALE ALE 355ml**	**1**	**$1.99**	**$1.16**	**$7,187.88**	**0.53%**	**4.61%**	**3,612**	**0.62%**	**4.61%**	**142**	**1**
					$1.99	$1.16	$7,187.88	0.53%		3,612	0.619%		142	
	989356	**355**	**NEW PLANET PALE ALE 355 ml**	**1**	**$2.11**	**$1.23**	**$2,525.67**	**0.18%**	**105.98%**	**1,197**	**0.20%**	**105.98%**	**47**	**2**
					$2.11	$1.23	$2,525.67	0.18%		1,197	0.205%		47	
	Total						**$9,713.55**		**-7.67%**	**4,809**		**7.89%**	**190**	

Class Summary

TCA	**Bottle Sales**	4,809	**Gross Sales**	$9,713.55	**Total Items in Class**	4
	% of Bottle Sales	0.14%	**% of Gross Sales**	0.02%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TCE BEER - WHEAT & HEFEWEIZEN														
	918884	355	NEW BELGIUM FAT TIRE BELG 355 ml	1	$1.99	$1.16	$6,841.62	0.24%	-2.54%	3,438	0.27%	-2.54%	136	1
					$1.99	$1.16	$6,841.62	0.24%		3,438	0.267%		136	
	989977	355	PYRAMID HEFEWEIZEN 355ml	1	$1.95	$1.13	$6,407.70	0.22%	-19.67%	3,286	0.26%	-19.67%	130	2
					$1.95	$1.13	$6,407.70	0.22%		3,286	0.255%		130	
	919046	355	CRAZY MOUNTAIN LAVA LAKE WIT 355ml	D	$2.01	$1.17	$54.27	0.00%	-93.16%	27	0.00%	-93.16%	1	3
					$2.01	$1.17	$54.27	0.00%		27	0.002%		1	
	900567	473	LEVEL CROSSING DALLAS ALICE BELGIAN473ml	1	$2.59	$1.92	$2,579.64	0.09%	140.82%	996	0.08%	140.82%	52	1
					$2.59	$1.92	$2,579.64	0.09%		996	0.077%		52	
	989450	500	FRANZISKANER HEFE WEISS 500ml	1	$2.69	$1.57	$10,173.58	0.35%	33.53%	3,782	0.29%	33.53%	210	1
					$2.69	$1.57	$10,173.58	0.35%		3,782	0.294%		210	
	955589	500	SCHNEIDER AVENITUS 500ml	1	$5.85	$3.47	$1,269.45	0.04%	100.00%	217	0.02%	100.00%	12	2
					$5.85	$3.47	$1,269.45	0.04%		217	0.017%		12	
	911246	500	AYINGER BRAU WEISSE 500ml	X	$3.26	$1.73	$652.00	0.02%	-57.96%	200	0.02%	-57.96%	11	3
					$3.26	$1.73	$652.00	0.02%		200	0.016%		11	
	917738	651	EPIC INTERMOUNTAIN WHEAT BEER 651ml	D	$3.49	$2.57	$27.92	0.00%	-96.55%	8	0.00%	-96.55%	1	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TCE BEER - WHEAT & HEFEWEIZEN	**917738**				$3.49	$2.57	$27.92	0.00%		8	0.001%		1	
	Total						**$28,006.18**		**-0.76%**	**11,954**		**-3.77%**	**552**	

Class Summary

TCE

Bottle Sales	11,954	**Gross Sales**	$28,006.18	**Total Items in Class**	9
% of Bottle Sales	0.35%	**% of Gross Sales**	0.07%	**Share/Item**	0.09

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TCJ BEER - ICE & MALT LIQUOR														
	989388	1100	OLDE ENGLISH HIGH GRAVITY 800 1100ml	1	$3.15	$1.82	$16,609.95	0.11%	-36.19%	5,273	0.05%	-36.19%	644	1
					$3.15	$1.82	$16,609.95	0.11%		5,273	0.047%		644	
	989765	1100	ST IDES MALT LIQUOR 1100ml	1	$3.89	$2.26	$6,317.36	0.04%	-8.60%	1,624	0.01%	-8.60%	198	2
					$3.89	$2.26	$6,317.36	0.04%		1,624	0.015%		198	
	989177	355	ICEHOUSE BEER 355ml	1	$0.95	$0.52	$29,595.35	0.20%	-27.80%	31,153	0.28%	-27.80%	1,229	1
					$0.95	$0.52	$29,595.35	0.20%		31,153	0.279%		1,229	
	989043	355	MICKEYS MALT LIQUOR 355ml	1	$1.59	$0.92	$23,407.98	0.16%	38.03%	14,722	0.13%	38.03%	581	2
					$1.59	$0.92	$23,407.98	0.16%		14,722	0.132%		581	
	989373	355	BUSCH ICE LAGER 355ml	1	$0.99	$0.56	$13,886.73	0.10%	-43.75%	14,027	0.13%	-43.75%	553	3
					$0.99	$0.56	$13,886.73	0.10%		14,027	0.126%		553	
	919051	355	KEYSTONE ICE CANS 355ml	1	$0.91	$0.52	$5,669.30	0.04%	-51.42%	6,230	0.06%	-51.42%	246	4
					$0.91	$0.52	$5,669.30	0.04%		6,230	0.056%		246	
	902957	355	HURRICAN HIGH GRAVITY 355 ml	1	$0.91	$0.51	$4,786.60	0.03%	100.00%	5,260	0.05%	100.00%	207	5
					$0.91	$0.51	$4,786.60	0.03%		5,260	0.047%		207	
	989025	355	MOLSON ICE 355ml	1	$1.65	$0.95	$3,146.55	0.02%	-40.31%	1,907	0.02%	-40.31%	75	6
					$1.65	$0.95	$3,146.55	0.02%		1,907	0.017%		75	
	989368	473	BUD ICE LAGER 473ml	1	$1.79	$1.04	$2,405.76	0.02%	-42.48%	1,344	0.01%	-42.48%	71	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TCJ BEER - ICE & MALT LIQUOR	**989368**				$1.79	$1.04	$2,405.76	0.02%		1,344	0.012%		71	
	989457	**710**	**STACK SMOOTH LAGER 710ml**	**1**	**$2.99**	**$1.72**	**$6,000.93**	**0.04%**	**-39.32%**	**2,007**	**0.02%**	**-39.32%**	**158**	**1**
					$2.99	$1.72	$6,000.93	0.04%		2,007	0.018%		158	
	989394	**710**	**MICKEYS ICE 710ml**	**1**	**$2.05**	**$1.16**	**$2,160.70**	**0.01%**	**-42.70%**	**1,054**	**0.01%**	**-42.70%**	**83**	**2**
					$2.05	$1.16	$2,160.70	0.01%		1,054	0.009%		83	
	989380	**710**	**ICEHOUSE EDGE LAGER 710ml**	**D**	**$2.55**	**$1.46**	**$2.55**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**3**
					$2.55	$1.46	$2.55	0.00%		1	0.000%		0	
	919074	**740**	**NATTY RUSH WATERMELON 740ml**	**D**	**$2.49**	**$1.44**	**$214.14**	**0.00%**	**-90.83%**	**86**	**0.00%**	**-90.83%**	**7**	**1**
					$2.49	$1.44	$214.14	0.00%		86	0.001%		7	
	Total						**$114,203.90**		**-23.27%**	**84,688**		**-24.22%**	**4,053**	

Class Summary

TCJ

Bottle Sales	84,688	**Gross Sales**	$114,203.90	**Total Items in Class**	14
% of Bottle Sales	2.48%	**% of Gross Sales**	0.28%	**Share/Item**	0.14

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TCP BEER - FRUIT & FLAVORED														
	953656	355	SQUATTERS HOP RISING TROPICAL IPA 355 ml	1	$1.99	$1.16	$49,688.31	0.75%	-1.39%	24,969	0.98%	-1.39%	985	1
					$1.99	$1.16	$49,688.31	0.75%		24,969	0.981%		985	
	918874	355	BLUE MOON MANGO WHEAT 355 ml	1	$1.60	$0.92	$6,366.40	0.10%	-9.64%	3,979	0.16%	-9.64%	157	2
					$1.60	$0.92	$6,366.40	0.10%		3,979	0.156%		157	
	921216	355	MICHELOB ULTRA LIME CACTUS 355ml	1	$1.65	$0.95	$6,029.10	0.09%	-20.19%	3,654	0.14%	-20.19%	144	3
					$1.65	$0.95	$6,029.10	0.09%		3,654	0.144%		144	
	954597	355	ROOSTERS BLACKBERRY CREAM 355ml	1	$2.05	$1.52	$4,149.20	0.06%	0.30%	2,024	0.08%	-9.48%	80	4
					$2.05	$1.52	$4,149.20	0.06%		2,024	0.080%		80	
	989128	355	PYRAMID APRICOT ALE 355ml	1	$1.95	$1.13	$4,011.15	0.06%	3.41%	2,057	0.08%	3.41%	81	5
					$1.95	$1.13	$4,011.15	0.06%		2,057	0.081%		81	
	919063	355	SILVER MOON MANGO DAZE IPA 355ml	1	$2.36	$1.38	$3,068.00	0.05%	199.15%	1,300	0.05%	199.15%	51	6
					$2.36	$1.38	$3,068.00	0.05%		1,300	0.051%		51	
	989124	355	SAMUEL ADAMS CHERRY WHEAT 355ml	1	$2.10	$1.22	$3,019.80	0.05%	-13.63%	1,438	0.06%	-13.63%	57	7
					$2.10	$1.22	$3,019.80	0.05%		1,438	0.057%		57	
	918912	355	WILD TONIC HD JUN KMBUCHA MNGO GING355ml	1	$4.65	$3.47	$1,055.55	0.02%	100.00%	227	0.01%	100.00%	9	8
					$4.65	$3.47	$1,055.55	0.02%		227	0.009%		9	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TCP BEER - FRUIT & FLAVORED	955677	355	GREAT BASIN CERVEZA CHILEBESO 355ml	1	$1.89	$1.39	$984.69	0.01%	-32.16%	521	0.02%	-32.16%	21	9
					$1.89	$1.39	$984.69	0.01%		521	0.020%		21	
	955726	473	IBW DDH DIPA ROTATING SERIES 473 ml	1	$4.40	$3.26	$7,620.80	0.12%	100.00%	1,732	0.07%	100.00%	91	1
					$4.40	$3.26	$7,620.80	0.12%		1,732	0.068%		91	
	918903	473	FLYING EMBERS HD KOMBUCHA BL CHERRY473ml	1	$3.55	$2.61	$1,917.00	0.03%	100.00%	540	0.02%	100.00%	28	2
					$3.55	$2.61	$1,917.00	0.03%		540	0.021%		28	
	918886	473	FLYNG EMBRS HD KOMBUCHA PINAP CHILI473ml	1	$3.55	$2.61	$1,590.40	0.02%	100.00%	448	0.02%	100.00%	24	3
					$3.55	$2.61	$1,590.40	0.02%		448	0.018%		24	
	918293	651	EPIC BRAINLESS ON RASPBERRY 651ml	L	$7.99	$5.98	$5,105.61	0.08%	2.01%	639	0.03%	2.01%	46	1
					$7.99	$5.98	$5,105.61	0.08%		639	0.025%		46	
	917879	651	EPIC BRAINLESS ON PEACHES 651ml	L	$12.68	$9.53	$3,689.88	0.06%	-8.63%	291	0.01%	-8.63%	21	2
					$12.68	$9.53	$3,689.88	0.06%		291	0.011%		21	
	953530	651	EPIC BRAINLESS PASSION BELGIAN A 651 ml	1	$7.99	$5.98	$2,420.97	0.04%	-22.20%	303	0.01%	-22.20%	22	3
					$7.99	$5.98	$2,420.97	0.04%		303	0.012%		22	
	918917	651	ROGUE SEASONAL BOMBER 651 ml	X	$9.48	$5.61	$94.80	0.00%	-96.12%	10	0.00%	-96.12%	1	4
					$9.48	$5.61	$94.80	0.00%		10	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TCP BEER - FRUIT & FLAVORED	**903860**	**710**	**REDDS WICKED APPLE ALE 710 ml**	**1**	**$2.63**	**$1.50**	**$6,730.17**	**0.10%**	**100.00%**	**2,559**	**0.10%**	**100.00%**	**202**	**1**
					$2.63	$1.50	$6,730.17	0.10%		2,559	0.101%		202	
	903826	**710**	**REDDS WICKED BLACK CHERRY 710ml**	**1**	**$2.63**	**$1.50**	**$6,464.54**	**0.10%**	**100.00%**	**2,458**	**0.10%**	**100.00%**	**194**	**2**
					$2.63	$1.50	$6,464.54	0.10%		2,458	0.097%		194	
	903848	**710**	**REDDS WICKED SOUR APPLE 710ml**	**1**	**$2.63**	**$1.50**	**$5,036.45**	**0.08%**	**100.00%**	**1,915**	**0.08%**	**100.00%**	**151**	**3**
					$2.63	$1.50	$5,036.45	0.08%		1,915	0.075%		151	
	903822	**710**	**REDDS WICKED LEMONADE 710ml**	**1**	**$2.63**	**$1.50**	**$2,490.61**	**0.04%**	**100.00%**	**947**	**0.04%**	**100.00%**	**75**	**4**
					$2.63	$1.50	$2,490.61	0.04%		947	0.037%		75	
	Total						**$121,533.43**		**28.24%**	**52,011**		**18.87%**	**2,439**	

Class Summary

TCP

Bottle Sales	52,011	**Gross Sales**	$121,533.43	**Total Items in Class**	23
% of Bottle Sales	1.53%	**% of Gross Sales**	0.30%	**Share/Item**	0.23

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
THE LAGER - PILSENER														
	918885	355	NATTY DADDY 355 ml	1	$0.95	$0.51	$70,854.80	0.20%	-20.46%	74,584	0.40%	-20.46%	2,942	1
					$0.95	$0.51	$70,854.80	0.20%		74,584	0.404%		2,942	
	989024	355	PERONI NASTRO AZZURRO 355ml	1	$2.25	$1.31	$21,534.75	0.06%	17.22%	9,571	0.05%	17.22%	378	2
					$2.25	$1.31	$21,534.75	0.06%		9,571	0.052%		378	
	989240	355	SPATEN PREMIUM LAGER 355ml	1	$1.99	$1.16	$11,352.95	0.03%	-9.72%	5,705	0.03%	-9.72%	225	3
					$1.99	$1.16	$11,352.95	0.03%		5,705	0.031%		225	
	989253	355	WASATCH SEASONAL CAN 355 ml	1	$1.99	$1.16	$9,042.56	0.03%	27.87%	4,544	0.02%	27.87%	179	4
					$1.99	$1.16	$9,042.56	0.03%		4,544	0.025%		179	
	902979	355	WASATCH GREAT DECEIVER IMPERIAL PIL355ml	1	$1.99	$1.16	$7,173.95	0.02%	100.00%	3,605	0.02%	100.00%	142	5
					$1.99	$1.16	$7,173.95	0.02%		3,605	0.020%		142	
	902543	355	SHADES IMPERIAL LAGER 355ml	1	$1.99	$1.47	$4,378.00	0.01%	100.00%	2,200	0.01%	100.00%	87	6
					$1.99	$1.47	$4,378.00	0.01%		2,200	0.012%		87	
	947415	355	FIRESTONE WALKER PIVO PILS CANS 355 ml	1	$2.19	$1.28	$1,524.24	0.00%	194.25%	696	0.00%	194.25%	27	7
					$2.19	$1.28	$1,524.24	0.00%		696	0.004%		27	
	902483	355	SILVER REEF SNOWMAN GOLDEN BOCK 355ml	1	$1.99	$1.47	$1,404.94	0.00%	100.00%	706	0.00%	100.00%	28	8
					$1.99	$1.47	$1,404.94	0.00%		706	0.004%		28	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
THE LAGER - PILSENER	909272	355	LAGUNITAS PILS 355ml	D			($12.30)	0.00%	-97.67%	(6)	0.00%	-97.67%	0	9
					$2.05	$1.19	($12.30)	0.00%		(6)	0.000%		0	
	919019	473	ICEHOUSE EDGE LAGER 473ml	1	$1.15	$0.65	$14,161.10	0.04%	36.56%	12,314	0.07%	36.56%	647	1
					$1.15	$0.65	$14,161.10	0.04%		12,314	0.067%		647	
	900127	473	PROPER CZECH YOUR HEAD PILSNER 473ml	1	$3.49	$2.61	$9,457.90	0.03%	84.05%	2,710	0.01%	84.05%	142	2
					$3.49	$2.61	$9,457.90	0.03%		2,710	0.015%		142	
	954239	473	KIITOS AMERICAN LAGER 473ml	1	$2.89	$2.15	$7,979.29	0.02%	3.48%	2,761	0.01%	3.48%	145	3
					$2.89	$2.15	$7,979.29	0.02%		2,761	0.015%		145	
	955625	473	PABST BLUE RIBBON EXTRA 473 ml	1	$1.25	$0.71	$7,752.50	0.02%	-34.27%	6,202	0.03%	-34.27%	326	4
					$1.25	$0.71	$7,752.50	0.02%		6,202	0.034%		326	
	900566	473	LEVEL CROSSING JAZZ LOON LAGER 473ml	1	$2.50	$1.86	$1,867.50	0.01%	39.07%	747	0.00%	27.39%	39	5
					$2.50	$1.86	$1,867.50	0.01%		747	0.004%		39	
	989418	500	RED ROCK FROHLICH PILS 500ml	1	$3.99	$2.94	$5,921.16	0.02%	0.91%	1,484	0.01%	0.91%	82	1
					$3.99	$2.94	$5,921.16	0.02%		1,484	0.008%		82	
	917735	651	EPIC PFEIFFERHORN LAGER 651ml	1	$2.69	$1.96	$4,005.41	0.01%	-18.66%	1,489	0.01%	20.65%	108	1
					$2.69	$1.96	$4,005.41	0.01%		1,489	0.008%		108	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
THE LAGER - PILSENER	**989072**	**750**	**FOSTERS PREMIUM ALE 750ml**	**1**	**$3.35**	**$1.94**	**$4,475.60**	**0.01%**	**-26.85%**	**1,336**	**0.01%**	**-26.85%**	**111**	**1**
					$3.35	$1.94	$4,475.60	0.01%		1,336	0.007%		111	
	Total						**$182,874.35**		**-16.66%**	**130,648**		**-18.15%**	**5,609**	

Class Summary

THE

Bottle Sales	130,648	**Gross Sales**	$182,874.35	**Total Items in Class**	25
% of Bottle Sales	3.83%	**% of Gross Sales**	0.45%	**Share/Item**	0.25

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
THJ LAGER - OKTOBERFEST														
	989229	**355**	**SPATEN OKTOBERFEST 355ml**	**1**	**$1.99**	**$1.16**	**$4,696.40**	**1.16%**	**8.55%**	**2,360**	**1.21%**	**8.55%**	**93**	**1**
					$1.99	$1.16	$4,696.40	1.16%		2,360	1.214%		93	
	989535	**500**	**AYINGER JAHRHUNDERT 500ml**	**X**	**$3.26**	**$1.73**	**$9.78**	**0.00%**	**100.00%**	**3**	**0.00%**	**100.00%**	**0**	**1**
					$3.26	$1.73	$9.78	0.00%		3	0.002%		0	
	Total						**$4,706.18**		**-10.06%**	**2,363**		**-3.62%**	**93**	

Class Summary

THJ	**Bottle Sales**	2,363	**Gross Sales**	$4,706.18	**Total Items in Class**	2
	% of Bottle Sales	0.07%	**% of Gross Sales**	0.01%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
THP LAGER - HEAVY & DARK														
	989412	**355**	**WASATCH DEVASTATOR DOUBLE BOCK CN 355ml**	**1**	**$1.99**	**$1.16**	**$26,299.84**	**0.63%**	**17.48%**	**13,216**	**0.66%**	**17.48%**	**521**	**1**
					$1.99	$1.16	$26,299.84	0.63%		13,216	0.658%		521	
	919057	**355**	**BOHEMIAN HELLES BOCK 355 ml**	**1**	**$2.05**	**$1.52**	**$3,392.75**	**0.08%**	**47.24%**	**1,655**	**0.08%**	**40.05%**	**65**	**2**
					$2.05	$1.52	$3,392.75	0.08%		1,655	0.082%		65	
	989228	**355**	**WASATCH DEVASTATOR DOUBLE BOCK 355ml**	**D**	**$2.09**	**$1.22**	**$160.93**	**0.00%**	**-99.84%**	**77**	**0.00%**	**-99.84%**	**3**	**3**
					$2.09	$1.22	$160.93	0.00%		77	0.004%		3	
	989510	**500**	**AVENTINUS DOPPELBOCK 500ml**	**X**	**$5.42**	**$3.21**	**$21.68**	**0.00%**	**100.00%**	**4**	**0.00%**	**100.00%**	**0**	**1**
					$5.42	$3.21	$21.68	0.00%		4	0.000%		0	
	918186	**651**	**EPIC DOUBLE SKULL DOPPELBOCK 651ml**	**L**	**$4.99**	**$3.71**	**$4,491.00**	**0.11%**	**10.44%**	**900**	**0.04%**	**10.44%**	**65**	**1**
					$4.99	$3.71	$4,491.00	0.11%		900	0.045%		65	
	Total						**$34,366.20**		**-21.72%**	**15,852**		**-21.64%**	**655**	

Class Summary

THP	**Bottle Sales**	15,852	**Gross Sales**	$34,366.20	**Total Items in Class**	8
	% of Bottle Sales	0.47%	**% of Gross Sales**	0.08%	**Share/Item**	0.08

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
THU LAGER - MISC & SEASONAL														
	918705	**355**	**EPIC LOS LOCOS LAGER 355 ml**	**1**	**$1.91**	**$1.41**	**$5,768.20**	**0.31%**	**0.61%**	**3,020**	**0.33%**	**17.47%**	**119**	**1**
					$1.91	$1.41	$5,768.20	0.31%		3,020	0.327%		119	
	989392	**355**	**BOHEMIAN EXPORT LAGER 355ml**	**1**	**$1.95**	**$1.44**	**$4,034.55**	**0.22%**	**23.15%**	**2,069**	**0.22%**	**13.04%**	**82**	**2**
					$1.95	$1.44	$4,034.55	0.22%		2,069	0.224%		82	
	948659	**355**	**NINKASI SEASONAL 355ml**	**1**	**$1.99**	**$1.16**	**$1,389.02**	**0.07%**	**-66.56%**	**698**	**0.08%**	**-66.56%**	**28**	**3**
					$1.99	$1.16	$1,389.02	0.07%		698	0.075%		28	
	Total						**$11,191.77**		**-5.73%**	**5,787**		**-0.24%**	**228**	

Class Summary

THU	**Bottle Sales**	5,787	**Gross Sales**	$11,191.77	**Total Items in Class**	3
	% of Bottle Sales	0.17%	**% of Gross Sales**	0.03%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE														
	950718	355	MELVIN DOUBLE 2X4 DOUBLE IPA 355 ml	1	$2.79	$2.08	$33,368.40	0.12%	-7.30%	11,960	0.10%	-7.30%	472	1
					$2.79	$2.08	$33,368.40	0.12%		11,960	0.102%		472	
	950719	355	MELVIN IPA 355 ml	1	$2.19	$1.62	$32,337.54	0.12%	-9.45%	14,766	0.13%	-9.45%	582	2
					$2.19	$1.62	$32,337.54	0.12%		14,766	0.126%		582	
	919867	355	SIERRA NEVADA PALE ALE CANS 355ml	1	$1.89	$1.10	$27,928.53	0.10%	-35.34%	14,777	0.13%	-35.34%	583	3
					$1.89	$1.10	$27,928.53	0.10%		14,777	0.126%		583	
	989206	355	SIERRA NEVADA PALE ALE 355ml	1	$1.89	$1.10	$20,812.68	0.08%	-17.35%	11,012	0.09%	-17.35%	434	4
					$1.89	$1.10	$20,812.68	0.08%		11,012	0.094%		434	
	953491	355	SIERRA NEVADA HAZY LITTLE THING 355 ml	1	$1.95	$1.13	$19,907.55	0.07%	-5.87%	10,209	0.09%	-5.87%	403	5
					$1.95	$1.13	$19,907.55	0.07%		10,209	0.087%		403	
	918765	355	ELYSIAN SPACE DUST IPA 355 ml	1	$2.49	$1.46	$17,532.09	0.07%	7.33%	7,041	0.06%	7.33%	278	6
					$2.49	$1.46	$17,532.09	0.07%		7,041	0.060%		278	
	919025	355	SALT FLATS SLIPSTREAM DOUBLE IPA 355 ml	1	$1.89	$1.39	$17,132.85	0.06%	-17.64%	9,065	0.08%	-17.64%	358	7
					$1.89	$1.39	$17,132.85	0.06%		9,065	0.077%		358	
	918374	355	EPIC ESCAPE TO COLORADO IPA CAN 355ml	1	$1.91	$1.41	$11,181.14	0.04%	-15.91%	5,854	0.05%	-15.91%	231	8
					$1.91	$1.41	$11,181.14	0.04%		5,854	0.050%		231	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE	919050	355	LAGUNITAS LITTLE SUMPIN EASY CANS 355ml	1	$2.05	$1.19	$10,528.80	0.04%	38.29%	5,136	0.04%	38.29%	203	9
					$2.05	$1.19	$10,528.80	0.04%		5,136	0.044%		203	
	949961	355	OSKAR BLUES DALES PALE ALE 355ml	1	$2.01	$1.17	$10,206.78	0.04%	-3.71%	5,078	0.04%	-3.71%	200	10
					$2.01	$1.17	$10,206.78	0.04%		5,078	0.043%		200	
	955363	355	ROGUE BATSQUATCH HAZY IPA 355ml	1	$2.26	$1.29	$9,853.60	0.04%	16.61%	4,360	0.04%	16.61%	172	11
					$2.26	$1.29	$9,853.60	0.04%		4,360	0.037%		172	
	953960	355	ROHA SHAMBO JUICY IPA 355 ml	1	$2.09	$1.55	$9,820.91	0.04%	7.03%	4,699	0.04%	7.03%	185	12
					$2.09	$1.55	$9,820.91	0.04%		4,699	0.040%		185	
	955398	355	NEW BELGIUM VOODOO RANGER ROTATOR 355 ml	1	$2.29	$1.34	$9,492.05	0.04%	18.55%	4,145	0.04%	18.55%	163	13
					$2.29	$1.34	$9,492.05	0.04%		4,145	0.035%		163	
	989313	355	DESCHUTES SEASONALS 355 ml	1	$2.05	$1.19	$5,824.05	0.02%	69.79%	2,841	0.02%	69.79%	112	14
					$2.05	$1.19	$5,824.05	0.02%		2,841	0.024%		112	
	950720	355	MELVIN HUBERT MPA 355 ml	1	$1.99	$1.47	$5,802.84	0.02%	915.56%	2,916	0.02%	915.56%	115	15
					$1.99	$1.47	$5,802.84	0.02%		2,916	0.025%		115	
	953845	355	ODELL DRUMROLL 355 ml	1	$2.25	$1.31	$5,260.50	0.02%	-19.00%	2,338	0.02%	-19.00%	92	16
					$2.25	$1.31	$5,260.50	0.02%		2,338	0.020%		92	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE	900441	355	DOGFISH HEAD AMERICAN BEAUTY PALE A355ml	D	$2.99	$1.76	$4,721.21	0.02%	100.00%	1,579	0.01%	100.00%	62	17
					$2.99	$1.76	$4,721.21	0.02%		1,579	0.013%		62	
	917393	355	OSKAR BLUES THICK HAZE 355ml	1	$2.12	$1.21	$4,697.92	0.02%	100.00%	2,216	0.02%	100.00%	87	18
					$2.12	$1.21	$4,697.92	0.02%		2,216	0.019%		87	
	989054	355	BELCHING BEAVER HONEY BLONDE ALE 355 ml	1	$1.99	$1.16	$4,306.36	0.02%	6.96%	2,164	0.02%	6.96%	85	19
					$1.99	$1.16	$4,306.36	0.02%		2,164	0.018%		85	
	918822	355	SHADES DOUBLE IPA DBL TROUBLE 355 ml	1	$2.90	$2.16	$4,178.90	0.02%	-27.32%	1,441	0.01%	-27.32%	57	20
					$2.90	$2.16	$4,178.90	0.02%		1,441	0.012%		57	
	954853	355	DOGFISH HEAD ART SERIES 355 ml	1	$2.99	$1.76	$3,761.42	0.01%	-28.85%	1,258	0.01%	-28.85%	50	21
					$2.99	$1.76	$3,761.42	0.01%		1,258	0.011%		50	
	952256	355	2 ROW TASTES LIKE CITRUS 355 ml	1	$2.99	$2.22	$3,501.29	0.01%	2.92%	1,171	0.01%	2.92%	46	22
					$2.99	$2.22	$3,501.29	0.01%		1,171	0.010%		46	
	919028	355	EPIC RINO PALE ALE CAN 355ml	1	$1.91	$1.41	$3,472.38	0.01%	61.01%	1,818	0.02%	87.99%	72	23
					$1.91	$1.41	$3,472.38	0.01%		1,818	0.015%		72	
	955324	355	ELYSIAN DAYGLOW IPA 355ml	1	$2.49	$1.46	$3,227.04	0.01%	-25.93%	1,296	0.01%	-25.93%	51	24
					$2.49	$1.46	$3,227.04	0.01%		1,296	0.011%		51	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE	918808	355	UPSLOPE CITRA PALE ALE 355 ml	1	$1.91	$1.11	$2,970.05	0.01%	16.39%	1,555	0.01%	16.39%	61	25
					$1.91	$1.11	$2,970.05	0.01%		1,555	0.013%		61	
	900866	355	WIND RIVER PALE ALE 355 ml	1	$2.46	$1.82	$2,445.24	0.01%	1.96%	994	0.01%	1.96%	39	26
					$2.46	$1.82	$2,445.24	0.01%		994	0.008%		39	
	989115	355	BASS ALE ENGLAND 355ml	1	$2.59	$1.52	$2,209.27	0.01%	42.63%	853	0.01%	42.63%	34	27
					$2.59	$1.52	$2,209.27	0.01%		853	0.007%		34	
	953959	355	10 BARREL APOCALYPSE IPA 355ml	1	$2.29	$1.34	$2,127.41	0.01%	-46.10%	929	0.01%	-46.10%	37	28
					$2.29	$1.34	$2,127.41	0.01%		929	0.008%		37	
	949405	355	2 ROW 24K GOLDEN ALE 355ml	1	$2.20	$1.62	$1,933.80	0.01%	41.15%	879	0.01%	41.15%	35	29
					$2.20	$1.62	$1,933.80	0.01%		879	0.007%		35	
	918867	355	WORTHY BREWING IPA 355ml	1	$1.65	$1.21	$1,930.50	0.01%	100.00%	1,170	0.01%	100.00%	46	30
					$1.65	$1.21	$1,930.50	0.01%		1,170	0.010%		46	
	917392	355	CIGAR CITY FANCY PAPERS 355ml	1	$2.30	$1.34	$1,679.00	0.01%	100.00%	730	0.01%	100.00%	29	31
					$2.30	$1.34	$1,679.00	0.01%		730	0.006%		29	
	955313	355	TELEGRAPH WEST SWELL JUICY IPA 355ml	1	$2.49	$1.85	$1,257.45	0.00%	-19.96%	505	0.00%	-13.21%	20	32
					$2.49	$1.85	$1,257.45	0.00%		505	0.004%		20	
	919044	355	CIGAR CITY GUAYABERA CITRA PALE ALE355ml	1	$2.41	$1.41	$1,135.11	0.00%	-15.74%	471	0.00%	-15.74%	19	33

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE	919044				$2.41	$1.41	$1,135.11	0.00%		471	0.004%		19	
	955366	355	AVBC HOP OTTIN IPA CAN 355 ml	1	$2.19	$1.25	$1,007.40	0.00%	42.52%	460	0.00%	42.52%	18	34
					$2.19	$1.25	$1,007.40	0.00%		460	0.004%		18	
	953626	355	ROGUE SEASONAL CANS 355 ml	D	$2.41	$1.41	$903.75	0.00%	-91.09%	375	0.00%	-91.09%	15	35
					$2.41	$1.41	$903.75	0.00%		375	0.003%		15	
	904593	355	ARROGANT BASTARD ALE 355ml	1	$2.55	$1.49	$109.65	0.00%	100.00%	43	0.00%	100.00%	2	36
					$2.55	$1.49	$109.65	0.00%		43	0.000%		2	
	989396	355	GRAND TETON SWEETGRASS APA 355 ml	1	$1.59	$1.17	$76.32	0.00%	100.00%	48	0.00%	100.00%	2	37
					$1.59	$1.17	$76.32	0.00%		48	0.000%		2	
	919039	355	ANCHORS BREWERS PALE ALE 355ml	D	$2.39	$1.40	$71.70	0.00%	-90.95%	30	0.00%	-90.95%	1	38
					$2.39	$1.40	$71.70	0.00%		30	0.000%		1	
	955326	355	WOLF AMONG WEEDS IPA 355ml	D	$2.49	$1.46	$29.88	0.00%	-96.68%	12	0.00%	-96.68%	0	39
					$2.49	$1.46	$29.88	0.00%		12	0.000%		0	
	904164	355	ROGUE DEAD GUY ALE 355ml	D	$2.41	$1.41	$14.46	0.00%	100.00%	6	0.00%	100.00%	0	40
					$2.41	$1.41	$14.46	0.00%		6	0.000%		0	
	914434	355	FULL SAIL PUB SERIES 355ml	D	$1.75	$1.01	$7.00	0.00%	-97.10%	4	0.00%	-97.10%	0	41
					$1.75	$1.01	$7.00	0.00%		4	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNC ALE - PALE	900883	355	SKA SEASONAL LINE 355ml	D	$2.19	$1.28	$6.57	0.00%	100.00%	3	0.00%	100.00%	0	42
					$2.19	$1.28	$6.57	0.00%		3	0.000%		0	
	954782	473	TEMPLIN FERDA DBL IPA 473ml	1	$3.25	$2.42	$41,096.25	0.15%	18.99%	12,645	0.11%	18.99%	665	1
					$3.25	$2.42	$41,096.25	0.15%		12,645	0.108%		665	
	900173	473	IBW JR. ASTRONAUT JUICE DDH IPA 473 ml	L	$3.99	$2.95	$11,187.96	0.04%	15.21%	2,804	0.02%	15.21%	147	2
					$3.99	$2.95	$11,187.96	0.04%		2,804	0.024%		147	
	905922	473	BOULEVARD TANK 7 FARMHOUSE CAN 473ml	1	$3.99	$2.36	$5,637.87	0.02%	100.00%	1,413	0.01%	100.00%	74	3
					$3.99	$2.36	$5,637.87	0.02%		1,413	0.012%		74	
	950304	473	MOAB BREWERY PALE ALE 473ml	1	$2.25	$1.67	$4,070.25	0.02%	-2.90%	1,809	0.02%	-2.90%	95	4
					$2.25	$1.67	$4,070.25	0.02%		1,809	0.015%		95	
	901977	473	SALTFIRE CHARLOTTE SOMETIMES CAN 473ml	1	$2.99	$2.22	$2,418.91	0.01%	1820.83%	809	0.01%	1820.83%	43	5
					$2.99	$2.22	$2,418.91	0.01%		809	0.007%		43	
	901824	473	MODERN TIMES ORDERVILLE 473 ml	1	$3.79	$2.24	$2,315.69	0.01%	-2.37%	611	0.01%	-2.37%	32	6
					$3.79	$2.24	$2,315.69	0.01%		611	0.005%		32	
	917817	500	RED ROCK ELEPHINO IPA 500ml	1	$3.99	$2.94	$47,085.99	0.17%	-2.65%	11,801	0.10%	-2.65%	656	1
					$3.99	$2.94	$47,085.99	0.17%		11,801	0.100%		656	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TNC ALE - PALE	**917939**	**500**	**RED ROCK GOLDEN HALO BLONDE AL 500ml**	**1**	**$3.25**	**$2.38**	**$4,598.75**	**0.02%**	**17.67%**	**1,415**	**0.01%**	**17.67%**	**79**	**2**
					$3.25	$2.38	$4,598.75	0.02%		1,415	0.012%		79	
	952466	**555**	**LAGUNITAS 12TH OF NEVER 555 ml**	**D**			**($32.37)**	**0.00%**	**100.00%**	**(13)**	**0.00%**	**100.00%**	**(1)**	**1**
					$2.49	$1.42	($32.37)	0.00%		(13)	0.000%		(1)	
	Total						**$417,150.69**		**-4.26%**	**171,501**		**-5.76%**	**7,241**	

Class Summary

TNC

Bottle Sales	171,501	**Gross Sales**	$417,150.69	**Total Items in Class**	65
% of Bottle Sales	5.03%	**% of Gross Sales**	1.02%	**Share/Item**	0.65

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB														
	989410	355	SQUATTERS HOP RISING DBLE IPA CAN 355ml	1	$1.99	$1.16	$65,001.36	0.15%	-5.21%	32,664	0.17%	-5.21%	1,288	1
					$1.99	$1.16	$65,001.36	0.15%		32,664	0.166%		1,288	
	989273	355	SQUATTERS HOP RISING DOUBLE IPA 355ml	D	$2.09	$1.22	$56,814.56	0.13%	-16.80%	27,184	0.14%	-16.80%	1,072	2
					$2.09	$1.22	$56,814.56	0.13%		27,184	0.138%		1,072	
	989451	355	UINTA DETOUR DOUBLE IPA CAN 355ml	1	$2.35	$1.37	$38,500.28	0.09%	25.51%	16,388	0.08%	16.96%	646	3
					$2.35	$1.37	$38,500.28	0.09%		16,388	0.083%		646	
	919658	355	LAGUNITAS IPA 355ml	1	$2.05	$1.19	$22,802.15	0.05%	-1.91%	11,123	0.06%	-1.91%	439	4
					$2.05	$1.19	$22,802.15	0.05%		11,123	0.057%		439	
	989419	355	WASATCH GHOST RIDER WHITE IPA CAN 355ml	1	$1.99	$1.16	$22,116.86	0.05%	35.91%	11,114	0.06%	35.91%	438	5
					$1.99	$1.16	$22,116.86	0.05%		11,114	0.057%		438	
	989413	355	UINTA HOP NOSH IPA CAN 355ml	1	$2.09	$1.22	$15,025.01	0.03%	-22.98%	7,189	0.04%	-28.14%	284	6
					$2.09	$1.22	$15,025.01	0.03%		7,189	0.037%		284	
	989397	355	NEW BELGIUM VOO IMP RANGER IPA 355 ml	1	$2.29	$1.34	$14,596.46	0.03%	0.87%	6,374	0.03%	0.87%	251	7
					$2.29	$1.34	$14,596.46	0.03%		6,374	0.032%		251	
	910554	355	UINTA TEST PHAZE IPA 355ml	1	$2.49	$1.46	$13,901.67	0.03%	100.00%	5,583	0.03%	100.00%	220	8
					$2.49	$1.46	$13,901.67	0.03%		5,583	0.028%		220	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	952527	355	ROGUE DEAD GUY CAN 355 ml	1	$2.41	$1.41	$13,505.64	0.03%	12.57%	5,604	0.03%	12.57%	221	9
					$2.41	$1.41	$13,505.64	0.03%		5,604	0.029%		221	
	907923	355	SIERRA NEVADA TORPEDO EXTRA IP 355ml	1	$1.89	$1.10	$12,179.16	0.03%	-0.94%	6,444	0.03%	-0.94%	254	10
					$1.89	$1.10	$12,179.16	0.03%		6,444	0.033%		254	
	921217	355	UINTA CLEAR DAZE IPA CAN 355ml	1	$2.09	$1.22	$11,656.75	0.03%	13.89%	5,579	0.03%	6.26%	220	11
					$2.09	$1.22	$11,656.75	0.03%		5,579	0.028%		220	
	953285	355	NEW BELGIUM VOODOO JUICY HAZE CAN 355 ml	1	$2.29	$1.34	$11,491.22	0.03%	30.23%	5,018	0.03%	30.23%	198	12
					$2.29	$1.34	$11,491.22	0.03%		5,018	0.026%		198	
	920498	355	LAGUNITAS SUPER CLUSTER ALE 355 ml	1	$2.05	$1.19	$10,584.15	0.02%	18.87%	5,163	0.03%	18.87%	204	13
					$2.05	$1.19	$10,584.15	0.02%		5,163	0.026%		204	
	989407	355	DESCHUTES FRESH SQUEEZED IPA 355ml	1	$2.79	$1.64	$10,007.73	0.02%	-2.29%	3,587	0.02%	-2.29%	141	14
					$2.79	$1.64	$10,007.73	0.02%		3,587	0.018%		141	
	989338	355	UINTA HOP NOSH IPA 355ml	1	$2.09	$1.22	$9,724.77	0.02%	-15.59%	4,653	0.02%	-21.24%	184	15
					$2.09	$1.22	$9,724.77	0.02%		4,653	0.024%		184	
	919043	355	DESCHUTES FRESH SQUEEZED CAN 355ml	1	$2.79	$1.64	$9,494.37	0.02%	14.61%	3,403	0.02%	14.61%	134	16
					$2.79	$1.64	$9,494.37	0.02%		3,403	0.017%		134	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	902965	355	MELVIN BREWING BACK IN DA HAZE 355ml	1	$2.19	$1.62	$9,388.53	0.02%	100.00%	4,287	0.02%	100.00%	169	17
					$2.19	$1.62	$9,388.53	0.02%		4,287	0.022%		169	
	989325	355	DUBHE IMPERIAL BLACK IPA CANS 355 ml	1	$2.35	$1.37	$8,933.21	0.02%	-28.25%	3,803	0.02%	-33.14%	150	18
					$2.35	$1.37	$8,933.21	0.02%		3,803	0.019%		150	
	902103	355	STONE DELICIOUS IPA CANS 355 ml	1	$2.15	$1.25	$8,539.80	0.02%	7.51%	3,972	0.02%	7.51%	157	19
					$2.15	$1.25	$8,539.80	0.02%		3,972	0.020%		157	
	919096	355	DOGFISH HEAD 90 MINUTE IPA 355ml	1	$2.99	$1.76	$8,524.49	0.02%	78.42%	2,851	0.01%	78.42%	112	20
					$2.99	$1.76	$8,524.49	0.02%		2,851	0.015%		112	
	950799	355	STONE IPA 355 ml	1	$2.55	$1.49	$8,511.90	0.02%	4.09%	3,338	0.02%	4.09%	132	21
					$2.55	$1.49	$8,511.90	0.02%		3,338	0.017%		132	
	950745	355	FOUNDERS BREWING CENTENNIAL IPA 355ml	1	$1.65	$0.93	$7,269.90	0.02%	4.65%	4,406	0.02%	4.65%	174	22
					$1.65	$0.93	$7,269.90	0.02%		4,406	0.022%		174	
	948026	355	DESCHUTES FRESH HAZE IPA CAN 355 ml	1	$2.79	$1.64	$7,103.34	0.02%	11.46%	2,546	0.01%	11.46%	100	23
					$2.79	$1.64	$7,103.34	0.02%		2,546	0.013%		100	
	949345	355	BALLAST POINT GRPFRT SCULPIN CAN 355 ml	1	$3.05	$1.79	$6,578.85	0.02%	3.71%	2,157	0.01%	3.71%	85	24
					$3.05	$1.79	$6,578.85	0.02%		2,157	0.011%		85	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	900388	355	ROADHOUSE WILSON WEST SIDE IPA 355ml	1	$2.06	$1.52	$6,511.66	0.02%	1.36%	3,161	0.02%	1.36%	125	25
					$2.06	$1.52	$6,511.66	0.02%		3,161	0.016%		125	
	949347	355	BALLAST POINT SCULPIN IPA CAN 355 ml	1	$3.05	$1.79	$6,469.05	0.01%	41.43%	2,121	0.01%	41.43%	84	26
					$3.05	$1.79	$6,469.05	0.01%		2,121	0.011%		84	
	949429	355	SHADES CITRUS IPA SLICK CITY CAN 355 ml	1	$2.50	$1.86	$6,227.50	0.01%	36.85%	2,491	0.01%	36.85%	98	27
					$2.50	$1.86	$6,227.50	0.01%		2,491	0.013%		98	
	953846	355	ODELL MYRCENARY DOUBLE IPA 355 ml	1	$2.49	$1.45	$6,150.30	0.01%	34.17%	2,470	0.01%	34.17%	97	28
					$2.49	$1.45	$6,150.30	0.01%		2,470	0.013%		97	
	953842	355	ODELL 90 SHILLING 355 ml	1	$2.25	$1.31	$5,973.75	0.01%	-11.78%	2,655	0.01%	-11.78%	105	29
					$2.25	$1.31	$5,973.75	0.01%		2,655	0.014%		105	
	918857	355	EPIC NEW ENGLAND STYLE IPA ROTATO 355 ml	1	$2.49	$1.85	$5,953.59	0.01%	-30.83%	2,391	0.01%	-16.94%	94	30
					$2.49	$1.85	$5,953.59	0.01%		2,391	0.012%		94	
	919095	355	DOGFISH HEAD 60 MINUTE IPA 355ml	1	$2.49	$1.46	$5,791.74	0.01%	33.31%	2,326	0.01%	33.31%	92	31
					$2.49	$1.46	$5,791.74	0.01%		2,326	0.012%		92	
	953843	355	ODELL IPA 355 ml	1	$2.25	$1.31	$5,474.25	0.01%	-12.40%	2,433	0.01%	-12.40%	96	32
					$2.25	$1.31	$5,474.25	0.01%		2,433	0.012%		96	
	917389	355	LAGUNITAS IPA CAN 355 ml	1	$2.05	$1.19	$5,426.35	0.01%	100.00%	2,647	0.01%	100.00%	104	33

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	917389				$2.05	$1.19	$5,426.35	0.01%		2,647	0.013%		104	
	989033	355	SQUATTERS OFF DUTY IPA 355ml	D	$2.09	$1.22	$5,287.70	0.01%	-7.32%	2,530	0.01%	-7.32%	100	34
					$2.09	$1.22	$5,287.70	0.01%		2,530	0.013%		100	
	955420	355	SALT FLATS TANKSLAPPER RYE IPA 355 ml	1	$1.89	$1.39	$5,250.42	0.01%	-14.08%	2,778	0.01%	-14.08%	110	35
					$1.89	$1.39	$5,250.42	0.01%		2,778	0.014%		110	
	918785	355	ROHA THURSDAY IPA 355 ml	1	$1.95	$1.44	$4,917.90	0.01%	-3.25%	2,522	0.01%	-3.25%	99	36
					$1.95	$1.44	$4,917.90	0.01%		2,522	0.013%		99	
	955190	355	OSKAR BLUES CAN O BLISS IPA 355ml	1	$2.01	$1.17	$4,862.19	0.01%	6.13%	2,419	0.01%	6.13%	95	37
					$2.01	$1.17	$4,862.19	0.01%		2,419	0.012%		95	
	947400	355	NEW BELGIUM VOO RANGER IPA 355 ml	1	$1.99	$1.16	$4,684.46	0.01%	7.08%	2,354	0.01%	7.08%	93	38
					$1.99	$1.16	$4,684.46	0.01%		2,354	0.012%		93	
	954598	355	ROOSTERS DOUBLE IPA 355ml	1	$2.05	$1.52	$4,198.40	0.01%	10.19%	2,048	0.01%	-0.56%	81	39
					$2.05	$1.52	$4,198.40	0.01%		2,048	0.010%		81	
	914432	355	FULL SAIL AMBER ALE 355ml	1	$1.75	$1.01	$4,187.75	0.01%	-30.74%	2,393	0.01%	-30.74%	94	40
					$1.75	$1.01	$4,187.75	0.01%		2,393	0.012%		94	
	900325	355	ALASKAN HUSKY IPA CAN 355 ml	1	$2.05	$1.19	$4,059.00	0.01%	-18.08%	1,980	0.01%	-18.08%	78	41
					$2.05	$1.19	$4,059.00	0.01%		1,980	0.010%		78	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	900437	355	SILVER MOON IPA 97 355 ml	1	$2.36	$1.38	$3,877.48	0.01%	122.34%	1,643	0.01%	122.34%	65	42
					$2.36	$1.38	$3,877.48	0.01%		1,643	0.008%		65	
	918974	355	STONE TANGERINE EXP IPA 355 ml	1	$2.55	$1.49	$3,819.90	0.01%	83.48%	1,498	0.01%	83.48%	59	43
					$2.55	$1.49	$3,819.90	0.01%		1,498	0.008%		59	
	955252	355	ROGUE OUTTA LINE IPA 355ml	1	$2.41	$1.41	$3,682.48	0.01%	5.12%	1,528	0.01%	5.12%	60	44
					$2.41	$1.41	$3,682.48	0.01%		1,528	0.008%		60	
	955676	355	FIRESTONE WALKER MIND HAZE IPA 355ml	1	$2.19	$1.28	$3,392.31	0.01%	66.63%	1,549	0.01%	66.63%	61	45
					$2.19	$1.28	$3,392.31	0.01%		1,549	0.008%		61	
	918970	355	ROHA BIG GREEN COUCH 355 ml	1	$1.99	$1.47	$3,341.21	0.01%	-14.78%	1,679	0.01%	-14.78%	66	46
					$1.99	$1.47	$3,341.21	0.01%		1,679	0.009%		66	
	949966	355	OSKAR BLUES G'KNIGHT IMPERIAL RED 355ml	1	$2.01	$1.17	$3,129.57	0.01%	-4.53%	1,557	0.01%	-4.53%	61	47
					$2.01	$1.17	$3,129.57	0.01%		1,557	0.008%		61	
	948489	355	NINKASI TOTAL DOMINATION IPA 355ml	1	$1.99	$1.16	$3,008.88	0.01%	6.45%	1,512	0.01%	6.45%	60	48
					$1.99	$1.16	$3,008.88	0.01%		1,512	0.008%		60	
	901955	355	GHOSTFISH KICKSTEP IPA 355 ml	1	$2.79	$2.08	$2,670.03	0.01%	104.53%	957	0.00%	160.98%	38	49
					$2.79	$2.08	$2,670.03	0.01%		957	0.005%		38	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	909527	355	SIERRA NEVADA HIGH ALTITUDE SERIE 355ml	L	$2.79	$1.64	$2,575.17	0.01%	-23.58%	923	0.00%	-23.58%	36	50
					$2.79	$1.64	$2,575.17	0.01%		923	0.005%		36	
	919062	355	UPSLOPE HAZY IPA 355 ml	1	$2.08	$1.21	$2,496.00	0.01%	75.40%	1,200	0.01%	75.40%	47	51
					$2.08	$1.21	$2,496.00	0.01%		1,200	0.006%		47	
	950544	355	VERNAL BREWING .50 CALIBER IPA 355ml	1	$2.19	$1.62	$2,286.36	0.01%	-1.36%	1,044	0.01%	-1.36%	41	52
					$2.19	$1.62	$2,286.36	0.01%		1,044	0.005%		41	
	989365	355	WASATCH GHOST RIDER WHITE IPA 355ml	D	$2.09	$1.22	$2,148.52	0.00%	-89.86%	1,028	0.01%	-89.86%	41	53
					$2.09	$1.22	$2,148.52	0.00%		1,028	0.005%		41	
	953287	355	NINKASI PRISMATIC IPA 355 ml	1	$2.15	$1.25	$2,128.50	0.00%	-17.58%	990	0.01%	-17.58%	39	54
					$2.15	$1.25	$2,128.50	0.00%		990	0.005%		39	
	914816	355	SIERRA NEVADA HOP BULLET DIPA 355 ml	1	$1.95	$1.13	$2,078.70	0.00%	-33.95%	1,066	0.01%	-33.95%	42	55
					$1.95	$1.13	$2,078.70	0.00%		1,066	0.005%		42	
	947701	355	NINKASI TRICERAHOPS DOUBLE IPA 355ml	1	$1.99	$1.16	$1,665.63	0.00%	2.19%	837	0.00%	2.19%	33	56
					$1.99	$1.16	$1,665.63	0.00%		837	0.004%		33	
	915701	355	FULL SAIL WEST COAST IPA 355 ml	1	$1.75	$1.01	$1,636.25	0.00%	-38.69%	935	0.00%	-38.69%	37	57
					$1.75	$1.01	$1,636.25	0.00%		935	0.005%		37	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	949403	355	2 ROW RANDOM DOUBLE IPA 355ml	1	$2.45	$1.81	$1,609.65	0.00%	-9.90%	657	0.00%	-9.90%	26	58
					$2.45	$1.81	$1,609.65	0.00%		657	0.003%		26	
	954917	355	SHANE MCCONKEY IPA 355ml	T	$2.01	$1.17	$1,441.17	0.00%	979.17%	717	0.00%	979.17%	28	59
					$2.01	$1.17	$1,441.17	0.00%		717	0.004%		28	
	917335	355	SAWTOOTH ROTATING IPA SERIES 355ml	1	$1.95	$1.41	$1,396.20	0.00%	100.00%	716	0.00%	100.00%	28	60
					$1.95	$1.41	$1,396.20	0.00%		716	0.004%		28	
	917400	355	KONA GOLD CLIFF IPA 355ml	1	$1.75	$1.01	$1,394.75	0.00%	100.00%	797	0.00%	100.00%	31	61
					$1.75	$1.01	$1,394.75	0.00%		797	0.004%		31	
	948698	355	SANTA FE HAPPY CAMPER IPA 355ml	1	$2.01	$1.17	$1,175.85	0.00%	-1.60%	585	0.00%	-1.60%	23	62
					$2.01	$1.17	$1,175.85	0.00%		585	0.003%		23	
	919041	355	CRAZY MOUNTAIN HOOKIEBAB IPA 355 ml	1	$2.01	$1.17	$848.22	0.00%	-42.73%	422	0.00%	-42.73%	17	63
					$2.01	$1.17	$848.22	0.00%		422	0.002%		17	
	949406	355	2 ROW ACCELERATOR IPA 355ml	1	$2.20	$1.62	$521.40	0.00%	-51.12%	237	0.00%	-51.12%	9	64
					$2.20	$1.62	$521.40	0.00%		237	0.001%		9	
	905866	355	FIRESTONE WALKER DOUBLE JACK 355ml	D	$2.69	$1.58	$454.61	0.00%	100.00%	169	0.00%	100.00%	7	65
					$2.69	$1.58	$454.61	0.00%		169	0.001%		7	
	950540	355	PARK CITY BREWERY IPA 355ml	D	$1.99	$1.47	$13.93	0.00%	100.00%	7	0.00%	100.00%	0	66

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	950540				$1.99	$1.47	$13.93	0.00%		7	0.000%		0	
	989466	355	SKA BREWING DECADENT IMPERIAL IPA 355ml	D	$3.35	$1.97	$6.70	0.00%	100.00%	2	0.00%	100.00%	0	67
					$3.35	$1.97	$6.70	0.00%		2	0.000%		0	
	949085	355	SIERRA NEVADA HOP HUNTER IPA 355ml	D	$1.89	$1.10	$5.67	0.00%	100.00%	3	0.00%	100.00%	0	68
					$1.89	$1.10	$5.67	0.00%		3	0.000%		0	
	900286	473	EPIC CHASING GHOSTS HAZY DIPA CANS 473ml	1	$2.69	$2.00	$14,687.40	0.03%	28.59%	5,460	0.03%	90.74%	287	1
					$2.69	$2.00	$14,687.40	0.03%		5,460	0.028%		287	
	900387	473	ROADHOUSE MOUNTAIN JAM HAZY IPA 473 ml	1	$2.47	$1.83	$14,409.98	0.03%	104.13%	5,834	0.03%	104.13%	307	2
					$2.47	$1.83	$14,409.98	0.03%		5,834	0.030%		307	
	900577	473	ROADHOUSE THE WALRUS 473ml	1	$2.78	$2.07	$11,856.70	0.03%	305.76%	4,265	0.02%	412.31%	224	3
					$2.78	$2.07	$11,856.70	0.03%		4,265	0.022%		224	
	900802	473	PIPEWORKS NINJA V UNICORN DIPA 473ml	1	$2.99	$2.19	$8,434.79	0.02%	60.98%	2,821	0.01%	60.98%	148	4
					$2.99	$2.19	$8,434.79	0.02%		2,821	0.014%		148	
	955768	473	LEVEL CROSSING SOUL REX DIPA 473M 473 ml	1	$3.15	$2.35	$7,515.90	0.02%	11.42%	2,386	0.01%	-1.32%	125	5
					$3.15	$2.35	$7,515.90	0.02%		2,386	0.012%		125	
	955767	473	LEVEL CROSSING SUSS IT OUT RYE IPA 473ml	1	$2.99	$2.23	$5,842.46	0.01%	82.57%	1,954	0.01%	45.93%	103	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNF ALE - BITTER & ESB	955767				$2.99	$2.23	$5,842.46	0.01%		1,954	0.010%		103	
	901908	473	DESTIHL DEADHEAD IPA SERIES 473ml	1	$4.20	$2.49	$5,145.00	0.01%	62.70%	1,225	0.01%	62.70%	64	7
					$4.20	$2.49	$5,145.00	0.01%		1,225	0.006%		64	
	918266	473	MOAB BREWERY JOHNNY B'S IPA 473 ml	1	$2.49	$1.85	$4,810.68	0.01%	45.94%	1,932	0.01%	45.94%	102	8
					$2.49	$1.85	$4,810.68	0.01%		1,932	0.010%		102	
	900126	473	PROPER BREWING REVENGE DOUBLE IPA 473ml	1	$3.45	$2.58	$4,664.40	0.01%	39.88%	1,352	0.01%	39.88%	71	9
					$3.45	$2.58	$4,664.40	0.01%		1,352	0.007%		71	
	989446	473	BELCHING BEAVER PHANTOM BRIDE IPA 473 ml	1	$2.70	$1.58	$4,433.40	0.01%	11.52%	1,642	0.01%	11.52%	86	10
					$2.70	$1.58	$4,433.40	0.01%		1,642	0.008%		86	
	901934	473	MARE ISLAND HYDRAULIC SANDWICH IP 473 ml	1	$3.49	$2.50	$2,603.54	0.01%	30.86%	746	0.00%	30.86%	39	11
					$3.49	$2.50	$2,603.54	0.01%		746	0.004%		39	
	900114	473	UTOG THE OG JUICE IPA 473 ml	1	$2.99	$2.23	$2,137.85	0.00%	100.00%	715	0.00%	100.00%	38	12
					$2.99	$2.23	$2,137.85	0.00%		715	0.004%		38	
	950802	473	ARROGANT BASTARD ALE 473 ml	D	$2.65	$1.55	$636.00	0.00%	-96.94%	240	0.00%	-96.94%	13	13
					$2.65	$1.55	$636.00	0.00%		240	0.001%		13	
	902701	650	EPIC SUPER IPA ME 650ml	1	$8.99	$6.74	$2,157.60	0.00%	100.00%	240	0.00%	100.00%	17	1
					$8.99	$6.74	$2,157.60	0.00%		240	0.001%		17	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TNF ALE - BITTER & ESB	**918709**	**650**	**TALISMAN HAZARDS IPA 650 ml**	**1**	**$9.49**	**$7.11**	**$664.30**	**0.00%**	**100.00%**	**70**	**0.00%**	**100.00%**	**5**	**2**
					$9.49	$7.11	$664.30	0.00%		70	0.000%		5	
	950289	**650**	**ROGUE 8 HOP IPA 650ml**	**D**	**$7.68**	**$4.53**	**$176.64**	**0.00%**	**-78.82%**	**23**	**0.00%**	**-78.82%**	**2**	**3**
					$7.68	$4.53	$176.64	0.00%		23	0.000%		2	
	917737	**651**	**EPIC SPIRAL JETTY IPA 651ml**	**1**	**$2.69**	**$1.96**	**$8,696.77**	**0.02%**	**-21.32%**	**3,233**	**0.02%**	**16.71%**	**234**	**1**
					$2.69	$1.96	$8,696.77	0.02%		3,233	0.016%		234	
	917732	**651**	**EPIC HOPULENT INDIA PALE ALE 651ml**	**L**	**$5.99**	**$4.46**	**$5,714.46**	**0.01%**	**0.51%**	**954**	**0.00%**	**0.51%**	**69**	**2**
					$5.99	$4.46	$5,714.46	0.01%		954	0.005%		69	
	Total						**$651,071.18**		**6.69%**	**285,499**		**4.65%**	**11,811**	

Class Summary

TNF

Bottle Sales	285,499	**Gross Sales**	$651,071.18	**Total Items in Class**	100
% of Bottle Sales	8.38%	**% of Gross Sales**	1.60%	**Share/Item**	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNI ALE - WHITE & BELGIAN STYLE														
	989359	330	LEFFE BLONDE ALE 330ml	1	$2.89	$1.70	$9,167.08	0.19%	294.28%	3,172	0.24%	294.28%	116	1
					$2.89	$1.70	$9,167.08	0.19%		3,172	0.236%		116	
	914044	330	GULDEN DRAAK 330ml	X	$5.59	$3.31	$972.66	0.02%	-55.98%	174	0.01%	-55.98%	6	2
					$5.59	$3.31	$972.66	0.02%		174	0.013%		6	
	913758	330	WESTMALLE TRAPPIST TRIPEL ALE 330ml	X	$4.14	$2.75	$225.52	0.00%	290.37%	48	0.00%	489.29%	2	3
					$4.98	$2.75	$199.20	0.00%		40	0.003%		1	
					$3.29	$2.75	$26.32	0.00%		8	0.001%		0	
	918879	330	OMMEGANG ROSETTA BELGIAN 330 ml	D	$3.99	$2.36	$27.93	0.00%	-98.12%	7	0.00%	-98.12%	0	4
					$3.99	$2.36	$27.93	0.00%		7	0.001%		0	
	914615	331	ROCHEFORT TRAPPISTES 10 ALE 331 ml	X	$5.96	$3.35	$864.20	0.02%	-46.65%	145	0.01%	-46.65%	5	1
					$5.96	$3.35	$864.20	0.02%		145	0.011%		5	
	912195	355	DELIRIUM TREMENS 355ml	L	$5.55	$3.29	$7,864.35	0.16%	30.86%	1,417	0.11%	30.86%	56	1
					$5.55	$3.29	$7,864.35	0.16%		1,417	0.105%		56	
	918758	355	SQUATTERS OUTER DARKNESS 355 ml	1	$3.49	$2.06	$6,693.82	0.14%	68.14%	1,918	0.14%	68.14%	76	2
					$3.49	$2.06	$6,693.82	0.14%		1,918	0.143%		76	
	953590	355	SHADES BELGIAN BLONDE APHRODITE 355 ml	1	$2.45	$1.82	$4,784.85	0.10%	51.90%	1,953	0.15%	51.90%	77	3
					$2.45	$1.82	$4,784.85	0.10%		1,953	0.145%		77	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNI ALE - WHITE & BELGIAN STYLE	900321	355	ALASKAN WHITE CAN 355 ml	1	$2.05	$1.19	$4,614.55	0.09%	8.48%	2,251	0.17%	8.48%	89	4
					$2.05	$1.19	$4,614.55	0.09%		2,251	0.167%		89	
	914692	355	UNIBROUE FIN DU MONDE 355ml	L	$3.75	$2.21	$4,567.50	0.09%	23.15%	1,218	0.09%	23.15%	48	5
					$3.75	$2.21	$4,567.50	0.09%		1,218	0.091%		48	
	917038	355	NORTH COAST PRANQSTER ALE 355ml	L	$3.05	$1.79	$3,565.45	0.07%	18.78%	1,169	0.09%	-16.66%	46	6
					$3.05	$1.79	$3,565.45	0.07%		1,169	0.087%		46	
	914693	355	UNIBROUE DON DE DIEU 355ml	L	$3.75	$2.21	$60.00	0.00%	-95.57%	16	0.00%	-95.57%	1	7
					$3.75	$2.21	$60.00	0.00%		16	0.001%		1	
	955083	473	TEMPLIN ALBION TRIPPEL 473 ml	1	$3.75	$2.80	$21,067.50	0.43%	40.53%	5,618	0.42%	40.53%	295	1
					$3.75	$2.80	$21,067.50	0.43%		5,618	0.418%		295	
	917731	651	EPIC BRAINLESS BELGIAN-STYLE 651ml	1	$5.99	$4.46	$15,184.65	0.31%	18.72%	2,535	0.19%	18.72%	183	1
					$5.99	$4.46	$15,184.65	0.31%		2,535	0.189%		183	
	989414	750	CHIMAY GRANDE RESERVE ALE 750ml	L	$19.59	$11.69	$3,506.61	0.07%	100.00%	179	0.01%	100.00%	15	1
					$19.59	$11.69	$3,506.61	0.07%		179	0.013%		15	
	989283	750	SQUATTERS HELLS KEEP BELGIAN G 750ml	D	$10.15	$7.61	$60.90	0.00%	100.00%	6	0.00%	100.00%	1	2

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TNI ALE - WHITE & BELGIAN STYLE	**989283**				$10.15	$7.61	$60.90	0.00%		6	0.000%		1	
	Total						**$83,227.57**		**26.73%**	**21,826**		**23.51%**	**1,016**	

Class Summary

TNI	**Bottle Sales**	21,826	**Gross Sales**	$83,227.57	**Total Items in Class**	23
	% of Bottle Sales	0.64%	**% of Gross Sales**	0.20%	**Share/Item**	0.23

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNL ALE - RED, AMBER, BROWN														
	989012	355	NEGRA MODELO DARK ALE 355ml	1	$1.99	$1.16	$29,981.34	0.46%	51.09%	15,066	0.58%	51.09%	594	1
					$1.99	$1.16	$29,981.34	0.46%		15,066	0.580%		594	
	900169	355	ROGUE HAZELNUT BROWN CANS 355ml	1	$2.41	$1.41	$5,627.35	0.09%	12.05%	2,335	0.09%	12.05%	92	2
					$2.41	$1.41	$5,627.35	0.09%		2,335	0.090%		92	
	900318	355	ALASKAN AMBER CAN 355 ml	1	$2.05	$1.19	$5,077.85	0.08%	-11.25%	2,477	0.10%	-11.25%	98	3
					$2.05	$1.19	$5,077.85	0.08%		2,477	0.095%		98	
	919045	355	KILLIANS IRISH RED 355 ml	1	$1.60	$0.92	$3,760.00	0.06%	48.03%	2,350	0.09%	48.03%	93	4
					$1.60	$0.92	$3,760.00	0.06%		2,350	0.090%		93	
	954599	355	ROOSTERS RUDE RAM RED 355 ml	1	$1.75	$1.29	$3,510.50	0.05%	20.39%	2,006	0.08%	20.39%	79	5
					$1.75	$1.29	$3,510.50	0.05%		2,006	0.077%		79	
	900391	355	CIGAR CITY MADURO BROWN ALE 355ml	1	$2.15	$1.25	$1,855.45	0.03%	42.29%	863	0.03%	42.29%	34	6
					$2.15	$1.25	$1,855.45	0.03%		863	0.033%		34	
	955365	355	AVBC BOONT AMBER CAN 355ML 355 ml	1	$2.19	$1.25	$1,697.25	0.03%	-1.83%	775	0.03%	-1.83%	31	7
					$2.19	$1.25	$1,697.25	0.03%		775	0.030%		31	
	921172	355	SAWTOOTH BRWRY FALSE SUMMT AMBER AL355ml	1	$1.65	$1.18	$1,133.55	0.02%	100.00%	687	0.03%	100.00%	27	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNL ALE - RED, AMBER, BROWN	921172				$1.65	$1.18	$1,133.55	0.02%		687	0.026%		27	
	900334	473	TEMPLIN NORTHERN RED ALE 473 ml	1	$3.25	$2.42	$4,660.50	0.07%	100.00%	1,434	0.06%	100.00%	75	1
					$3.25	$2.42	$4,660.50	0.07%		1,434	0.055%		75	
	918337	500	RED ROCK IMPERIAL RED ALE 500ml	1	$3.99	$2.94	$8,363.04	0.13%	4.07%	2,096	0.08%	4.07%	116	1
					$3.99	$2.94	$8,363.04	0.13%		2,096	0.081%		116	
	918295	500	RED ROCK DRIOMA IMP STOUT 500ml	1	$3.99	$2.94	$7,844.34	0.12%	12.73%	1,966	0.08%	12.73%	109	2
					$3.99	$2.94	$7,844.34	0.12%		1,966	0.076%		109	
	989361	500	RED ROCK BOBCAT NUT BROWN ALE 500ml	1	$3.99	$2.94	$3,263.82	0.05%	-4.19%	818	0.03%	-4.19%	45	3
					$3.99	$2.94	$3,263.82	0.05%		818	0.031%		45	
	918601	650	TALISMAN BEL'S FURY RED ALE 650 ml	L	$4.99	$3.71	$838.32	0.01%	24.50%	168	0.01%	24.50%	12	1
					$4.99	$3.71	$838.32	0.01%		168	0.006%		12	
	917736	651	EPIC CROSS FEVER AMBER ALE 651ml	1	$3.49	$2.57	$2,750.12	0.04%	11.91%	788	0.03%	11.91%	57	1
					$3.49	$2.57	$2,750.12	0.04%		788	0.030%		57	
	918343	750	OMMEGANG GAME OF THRONES ALE 750 750ml	X	$13.99	$8.33	$41.97	0.00%	100.00%	3	0.00%	100.00%	0	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TNL ALE - RED, AMBER, BROWN	**918343**				$13.99	$8.33	$41.97	0.00%		3	0.000%		0	
	Total						**$80,405.40**		**31.52%**	**33,832**		**36.76%**	**1,463**	

Class Summary

TNL	**Bottle Sales**	33,832	**Gross Sales**	$80,405.40	**Total Items in Class**	20
	% of Bottle Sales	0.99%	**% of Gross Sales**	0.20%	**Share/Item**	0.2

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNP ALE - HEAVY, PORTER, STOUT														
	918748	331	EPIC SON OF BB BAPIST COFFEE STOU 331 ml	L	$2.70	$2.00	$7,986.60	0.11%	11.06%	2,958	0.11%	11.06%	109	1
					$2.70	$2.00	$7,986.60	0.11%		2,958	0.106%		109	
	989125	355	GUINNESS EXTRA STOUT 355ml	1	$2.45	$1.43	$19,009.55	0.25%	12.96%	7,759	0.28%	12.96%	306	1
					$2.45	$1.43	$19,009.55	0.25%		7,759	0.278%		306	
	948969	355	WASATCH POLYGAMY PORTER NITRO CN 355 ml	1	$1.99	$1.16	$10,519.14	0.14%	-7.62%	5,286	0.19%	-7.62%	209	2
					$1.99	$1.16	$10,519.14	0.14%		5,286	0.189%		209	
	989664	355	BELCHING BEAVER PB MILK STOUT 355 ml	1	$2.65	$1.55	$8,228.25	0.11%	-3.28%	3,105	0.11%	-3.28%	122	3
					$2.65	$1.55	$8,228.25	0.11%		3,105	0.111%		122	
	917037	355	NORTH COAST OLD RASPUTIN STOUT 355ml	L	$3.05	$1.79	$7,231.55	0.10%	15.46%	2,371	0.08%	-15.96%	94	4
					$3.05	$1.79	$7,231.55	0.10%		2,371	0.085%		94	
	989261	355	DESCHUTES BLACK BUTTE PORTER 355ml	1	$2.05	$1.19	$6,922.85	0.09%	-15.77%	3,377	0.12%	-15.77%	133	5
					$2.05	$1.19	$6,922.85	0.09%		3,377	0.121%		133	
	900594	355	SALT FLATS LOWRIDER CHOC MILK ST 355ml	1	$1.89	$1.39	$6,465.69	0.09%	-9.90%	3,421	0.12%	-9.90%	135	6
					$1.89	$1.39	$6,465.69	0.09%		3,421	0.122%		135	
	954667	355	BOULEVARD BOURBON BARREL QUAD 355ml	1	$4.99	$2.96	$6,442.09	0.09%	26.60%	1,291	0.05%	26.60%	51	7
					$4.99	$2.96	$6,442.09	0.09%		1,291	0.046%		51	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNP ALE - HEAVY, PORTER, STOUT	954666	355	BOULEVARD WHISKEY BARREL STOUT 355ml	1	$4.99	$2.96	$6,192.59	0.08%	141.65%	1,241	0.04%	141.65%	49	8
					$4.99	$2.96	$6,192.59	0.08%		1,241	0.044%		49	
	919026	355	SALT FLATS KILTED HARLEY SCOTTISH A355ml	1	$1.89	$1.39	$6,021.54	0.08%	-13.18%	3,186	0.11%	-13.18%	126	9
					$1.89	$1.39	$6,021.54	0.08%		3,186	0.114%		126	
	919033	355	ROHA NIGHTS OUT STOUT 355 ml	1	$2.29	$1.70	$4,140.32	0.06%	7.02%	1,808	0.06%	7.02%	71	10
					$2.29	$1.70	$4,140.32	0.06%		1,808	0.065%		71	
	900269	355	FOUNDERS BREWING BREAKFAST STOUT 355ml	1	$3.25	$1.91	$3,103.75	0.04%	-9.25%	955	0.03%	-9.25%	38	11
					$3.25	$1.91	$3,103.75	0.04%		955	0.034%		38	
	950543	355	VERNAL BREWING MAMA'S MILK ST 355 ml	1	$2.19	$1.62	$3,068.19	0.04%	-23.14%	1,401	0.05%	-23.14%	55	12
					$2.19	$1.62	$3,068.19	0.04%		1,401	0.050%		55	
	900270	355	FOUNDERS BREWING KENT BOURBON STOUT355ml	1	$5.49	$3.26	$2,415.60	0.03%	23.05%	440	0.02%	62.50%	17	13
					$5.49	$3.26	$2,415.60	0.03%		440	0.016%		17	
	948699	355	SANTA FE IMPERIAL JAVA STOUT 355ml	1	$2.17	$1.26	$2,037.63	0.03%	-20.83%	939	0.03%	-20.83%	37	14
					$2.17	$1.26	$2,037.63	0.03%		939	0.034%		37	
	918872	355	WORTHY BREWING LIGHTS OUT STOUT 355ml	1	$1.65	$1.21	$1,577.40	0.02%	100.00%	956	0.03%	100.00%	38	15
					$1.65	$1.21	$1,577.40	0.02%		956	0.034%		38	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNP ALE - HEAVY, PORTER, STOUT	900922	355	WIND RIVER PORTER 355ml	1	$2.50	$1.82	$1,550.00	0.02%	-23.15%	620	0.02%	-23.15%	24	16
					$2.50	$1.82	$1,550.00	0.02%		620	0.022%		24	
	913312	355	UNIBROUE TROIS PISTOLES 355ml	L	$3.75	$2.21	$1,541.25	0.02%	-13.52%	411	0.01%	-13.52%	16	17
					$3.75	$2.21	$1,541.25	0.02%		411	0.015%		16	
	954389	355	GREAT BASIN OUTLAW MILK STOUT 355ml	1	$1.89	$1.39	$1,408.05	0.02%	-11.31%	745	0.03%	-11.31%	29	18
					$1.89	$1.39	$1,408.05	0.02%		745	0.027%		29	
	955430	355	AVBC BARNEY OATMEAL CAN 355 ml	1	$2.19	$1.25	$1,073.10	0.01%	-2.53%	490	0.02%	-2.53%	19	19
					$2.19	$1.25	$1,073.10	0.01%		490	0.018%		19	
	918127	651	EPIC B.B. BAPTIST IMPERIAL STOUT 651ml	1	$12.99	$9.76	$6,858.72	0.09%	12.40%	528	0.02%	12.40%	38	1
					$12.99	$9.76	$6,858.72	0.09%		528	0.019%		38	
	917733	651	EPIC 825 STATE STOUT 651ml	1	$4.99	$3.71	$2,834.32	0.04%	-34.20%	568	0.02%	-34.20%	41	2
					$4.99	$3.71	$2,834.32	0.04%		568	0.020%		41	
	918308	651	AVBC WILD TURKEY BOURB STOUT 651ml	L	$10.11	$5.99	$1,273.86	0.02%	-28.19%	126	0.00%	-28.19%	9	3
					$10.11	$5.99	$1,273.86	0.02%		126	0.005%		9	
	913519	750	UNIBROUE TERRIBLE 750ml	L	$12.25	$7.28	$1,568.00	0.02%	0.69%	128	0.00%	0.69%	11	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TNP ALE - HEAVY, PORTER, STOUT	**913519**				$12.25	$7.28	$1,568.00	0.02%		128	0.005%		11	
	Total						**$119,470.04**		**3.76%**	**44,110**		**1.20%**	**1,778**	

Class Summary

TNP

Bottle Sales	44,110	**Gross Sales**	$119,470.04	**Total Items in Class**	33
% of Bottle Sales	1.29%	**% of Gross Sales**	0.29%	**Share/Item**	0.33

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL														
	989279	207	LITTLE KINGS CREAM ALE 207ml	1	$1.39	$0.81	$2,379.68	0.01%	92.22%	1,712	0.02%	92.22%	39	1
					$1.39	$0.81	$2,379.68	0.01%		1,712	0.022%		39	
	918887	330	OMMEGANG SOLERA 330 ml	D	$3.99	$2.36	$1,185.03	0.01%	-27.63%	297	0.00%	-27.63%	11	1
					$3.99	$2.36	$1,185.03	0.01%		297	0.004%		11	
	910838	330	PIRAAT PALE ALE 330 ml	X	$4.80	$2.84	$62.40	0.00%	-55.91%	13	0.00%	-55.91%	0	2
					$4.80	$2.84	$62.40	0.00%		13	0.000%		0	
	919158	355	LAGUNITAS LIL SUMPIN SUMPIN CANS 355 ml	1	$2.15	$1.25	$28,195.10	0.15%	-11.41%	13,114	0.17%	-3.17%	517	1
					$2.15	$1.25	$28,195.10	0.15%		13,114	0.168%		517	
	918522	355	NOT YOUR FATHERS ROOT BEER BOTTLE 355ml	1	$2.55	$1.49	$18,117.75	0.10%	85.08%	7,105	0.09%	85.08%	280	2
					$2.55	$1.49	$18,117.75	0.10%		7,105	0.091%		280	
	989400	355	SQUATTERS HELL'S KEEP GOLDEN ALE 355 ml	1	$1.99	$1.16	$16,946.84	0.09%	-1.75%	8,516	0.11%	-1.75%	336	3
					$1.99	$1.16	$16,946.84	0.09%		8,516	0.109%		336	
	918916	355	UINTA HOP NOSH GRPFRT 355 ml	1	$2.09	$1.22	$12,641.14	0.07%	-15.12%	6,050	0.08%	-20.81%	239	4
					$2.09	$1.22	$12,641.14	0.07%		6,050	0.078%		239	
	900208	355	SHADES KVEIK PINA COLADA 355ml	1	$3.50	$2.61	$11,200.00	0.06%	18295.65 %	3,200	0.04%	18295.65 %	126	5
					$3.50	$2.61	$11,200.00	0.06%		3,200	0.041%		126	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL	918704	355	EPIC TART N JUICY IPA 355 ml	1	$2.70	$2.00	$10,473.30	0.06%	-4.49%	3,879	0.05%	-4.49%	153	6
					$2.70	$2.00	$10,473.30	0.06%		3,879	0.050%		153	
	989047	355	SAMUEL ADAMS /5 SEASONALS 355ml	1	$2.10	$1.22	$9,975.00	0.05%	17.97%	4,750	0.06%	17.97%	187	7
					$2.10	$1.22	$9,975.00	0.05%		4,750	0.061%		187	
	949607	355	NEW HOLLAND DRAGON'SMILK 355ml	1	$5.49	$3.26	$9,256.14	0.05%	32.82%	1,686	0.02%	32.82%	67	8
					$5.49	$3.26	$9,256.14	0.05%		1,686	0.022%		67	
	921213	355	SHADES KVEIK 1 GOLDEN SOUR 355 ml	1	$3.50	$2.61	$8,116.50	0.04%	27.90%	2,319	0.03%	27.90%	91	9
					$3.50	$2.61	$8,116.50	0.04%		2,319	0.030%		91	
	955630	355	WASATCH SOOPS JOOS 355ml	1	$1.99	$1.16	$7,671.45	0.04%	-8.59%	3,855	0.05%	14.38%	152	10
					$1.99	$1.16	$7,671.45	0.04%		3,855	0.049%		152	
	909872	355	LAGUNITAS SEASONAL 355ml	1	$2.35	$1.37	$7,169.85	0.04%	-39.91%	3,051	0.04%	-39.91%	120	11
					$2.35	$1.37	$7,169.85	0.04%		3,051	0.039%		120	
	901906	355	DESTIHL WILD SOUR SEASONAL 355ml	1	$3.29	$1.94	$5,862.78	0.03%	77.52%	1,782	0.02%	77.52%	70	12
					$3.29	$1.94	$5,862.78	0.03%		1,782	0.023%		70	
	950238	355	UINTA BARLEY WINE ALE 355 ml	1	$2.69	$1.58	$4,586.45	0.02%	-68.61%	1,705	0.02%	-77.25%	67	13
					$2.69	$1.58	$4,586.45	0.02%		1,705	0.022%		67	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL	989214	355	SIERRA NEVADA BEER -SEASONALS 355ml	1	$1.89	$1.10	$4,394.25	0.02%	-15.67%	2,325	0.03%	-15.67%	92	14
					$1.89	$1.10	$4,394.25	0.02%		2,325	0.030%		92	
	919061	355	UINTA CROOKED LINE ROTATOR SERIES 355 ml	1	$2.69	$1.58	$3,986.58	0.02%	-14.02%	1,482	0.02%	-30.00%	58	15
					$2.69	$1.58	$3,986.58	0.02%		1,482	0.019%		58	
	918663	355	ROGUE HONEY KOLSCH CANS 355 ml	X	$2.41	$1.41	$3,856.00	0.02%	-72.02%	1,600	0.02%	-72.02%	63	16
					$2.41	$1.41	$3,856.00	0.02%		1,600	0.021%		63	
	949404	355	2 ROW DANGEREUX FARMHOUSE ALE 355ml	1	$2.45	$1.81	$3,185.00	0.02%	26.41%	1,300	0.02%	26.41%	51	17
					$2.45	$1.81	$3,185.00	0.02%		1,300	0.017%		51	
	949964	355	OSKAR BLUES OLD CHUB SCOTCH ALE C 355ml	1	$2.01	$1.17	$3,071.28	0.02%	-20.15%	1,528	0.02%	-20.15%	60	18
					$2.01	$1.17	$3,071.28	0.02%		1,528	0.020%		60	
	900358	355	ROOSTER SEASONAL CAN 355 ml	1	$2.05	$1.52	$2,837.20	0.02%	1144.31%	1,384	0.02%	1022.92%	55	19
					$2.05	$1.52	$2,837.20	0.02%		1,384	0.018%		55	
	989179	355	GENESEE CREAM ALE 355ml	1	$0.89	$0.50	$1,482.74	0.01%	-18.80%	1,666	0.02%	-18.80%	66	20
					$0.89	$0.50	$1,482.74	0.01%		1,666	0.021%		66	
	918949	355	OSKAR BLUES DEATH BY COCONUT 355 ml	X	$3.35	$1.97	$1,142.35	0.01%	100.00%	341	0.00%	100.00%	13	21
					$3.35	$1.97	$1,142.35	0.01%		341	0.004%		13	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL	901907	355	DESTIHL WEISSENHEIMER ALE 355ml	D	$2.35	$1.37	$28.20	0.00%	100.00%	12	0.00%	100.00%	0	22
					$2.35	$1.37	$28.20	0.00%		12	0.000%		0	
	955191	355	OSKAR BLUES ROSE FOR DAZE 355 ml	D	$2.08	$1.21	$12.48	0.00%	100.00%	6	0.00%	100.00%	0	23
					$2.08	$1.21	$12.48	0.00%		6	0.000%		0	
	989390	355	NEW BELGIUM SEASONAL 355ml	D	$1.99	$1.16	$11.94	0.00%	100.00%	6	0.00%	100.00%	0	24
					$1.99	$1.16	$11.94	0.00%		6	0.000%		0	
	989458	355	LAGUNITAS SUCKS ALE 355ml	D	$2.35	$1.37	$7.05	0.00%	100.00%	3	0.00%	100.00%	0	25
					$2.35	$1.37	$7.05	0.00%		3	0.000%		0	
	918699	375	EPIC OAK AND ORCHARD ALE 375 ml	L	$9.99	$7.49	$2,507.49	0.01%	29.77%	251	0.00%	29.77%	10	1
					$9.99	$7.49	$2,507.49	0.01%		251	0.003%		10	
	949500	375	EPIC BRAINLESS SOUR SERIES 375 ml	1	$9.99	$7.49	$2,237.76	0.01%	-11.79%	224	0.00%	-11.79%	9	2
					$9.99	$7.49	$2,237.76	0.01%		224	0.003%		9	
	900128	473	PROPER BREWING HOPOTHETICAL IPA 473 ml	1	$3.99	$2.99	$7,425.39	0.04%	655.56%	1,861	0.02%	1034.29%	98	1
					$3.99	$2.99	$7,425.39	0.04%		1,861	0.024%		98	
	900125	473	PROPER BREWING LEI EFFECT GOSE 473ml	1	$3.99	$2.99	$7,353.57	0.04%	38.58%	1,843	0.02%	38.58%	97	2
					$3.99	$2.99	$7,353.57	0.04%		1,843	0.024%		97	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TNU ALE - MISC & SEASONAL	901823	473	MODERN TIMES SEASONAL 473 ml	1	$3.79	$2.24	$3,490.59	0.02%	-19.57%	921	0.01%	-19.57%	48	3
					$3.79	$2.24	$3,490.59	0.02%		921	0.012%		48	
	901976	473	SALTFIRE FURY KOLSCH CAN 473ml	1	$2.99	$2.22	$2,972.06	0.02%	78.01%	994	0.01%	78.01%	52	4
					$2.99	$2.22	$2,972.06	0.02%		994	0.013%		52	
	989421	473	REDDS WICKED APPLE HARD ALE 473ml	D	$2.67	$1.57	$830.37	0.00%	-99.29%	311	0.00%	-99.29%	16	5
					$2.67	$1.57	$830.37	0.00%		311	0.004%		16	
	989448	473	REDDS WICKED BLACK CHERRY HRD ALE 473ml	D	$2.67	$1.57	$779.64	0.00%	-98.77%	292	0.00%	-98.77%	15	6
					$2.67	$1.57	$779.64	0.00%		292	0.004%		15	
	900821	473	UTOG TOP SHELF SEASONAL 473 ml	1	$2.99	$2.23	$325.91	0.00%	-79.36%	109	0.00%	-79.36%	6	7
					$2.99	$2.23	$325.91	0.00%		109	0.001%		6	
	918669	500	RED ROCK MARVELLA BELGIAN TRIPEL 500 ml	1	$3.99	$2.94	$14,842.80	0.08%	2.99%	3,720	0.05%	2.99%	207	1
					$3.99	$2.94	$14,842.80	0.08%		3,720	0.048%		207	
	949325	500	RED ROCK GRAND BAVARIA 500ml	D			($8.97)	0.00%	100.00%	(3)	0.00%	100.00%	0	2
					$2.99	$2.94	($8.97)	0.00%		(3)	0.000%		0	
	989293	651	EPIC BARREL AGED SEASONAL 651 ml	L	$12.68	$9.53	$2,130.24	0.01%	-48.35%	168	0.00%	-48.35%	12	1
					$12.68	$9.53	$2,130.24	0.01%		168	0.002%		12	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TNU ALE - MISC & SEASONAL	**950204**	**750**	**CASCADE BREWING SANG NOIR 750ml**	**L**	**$18.07**	**$13.55**	**$397.54**	**0.00%**	**10.34%**	**22**	**0.00%**	**10.34%**	**2**	**1**
					$18.07	$13.55	$397.54	0.00%		22	0.000%		2	
	919135	**750**	**CASCADE ROSE CITY SOUR 750ml**	**X**	**$16.45**	**$13.42**	**$292.66**	**0.00%**	**-63.27%**	**17**	**0.00%**	**-56.14%**	**1**	**2**
					$17.90	$13.42	$232.70	0.00%		13	0.000%		1	
					$14.99	$13.42	$59.96	0.00%		4	0.000%		0	
	Total						**$223,431.53**		**-14.37%**	**85,417**		**-18.91%**	**3,491**	

Class Summary

TNU

Bottle Sales	85,417	**Gross Sales**	$223,431.53	**Total Items in Class**	53
% of Bottle Sales	2.51%	**% of Gross Sales**	0.55%	**Share/Item**	0.53

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TVB DOMESTIC BEER														
	918962	355	BUD LIGHT PLATINUM 355 ml	1	$1.65	$0.95	$28,050.00	0.40%	-11.61%	17,000	0.56%	-11.61%	671	1
					$1.65	$0.95	$28,050.00	0.40%		17,000	0.559%		671	
	952257	355	2 ROW FEELIN' HAZY IPA 355 ml	1	$3.45	$2.57	$17,753.70	0.25%	28.28%	5,146	0.17%	28.28%	203	2
					$3.45	$2.57	$17,753.70	0.25%		5,146	0.169%		203	
	918809	355	CIGAR CITY JAI ALAI IPA 355 ml	1	$2.41	$1.41	$8,001.20	0.11%	4.12%	3,320	0.11%	4.12%	131	3
					$2.41	$1.41	$8,001.20	0.11%		3,320	0.109%		131	
	918922	355	LAGUNITAS HAZY WONDER 355ml	1	$2.05	$1.19	$6,223.80	0.09%	100.00%	3,036	0.10%	100.00%	120	4
					$2.05	$1.19	$6,223.80	0.09%		3,036	0.100%		120	
	919034	355	ROHA KENSINGTON SAISON CANS 355 ml	1	$1.99	$1.47	$1,980.05	0.03%	-6.04%	995	0.03%	-6.04%	39	5
					$1.99	$1.47	$1,980.05	0.03%		995	0.033%		39	
	901954	355	GHOSTFISH GRAPEFRUIT IPA 355ml	1	$2.83	$2.08	$1,944.21	0.03%	108.14%	687	0.02%	108.14%	27	6
					$2.83	$2.08	$1,944.21	0.03%		687	0.023%		27	
	908520	355	FIRESTONE WALKER UNION JACK IP 355ml	L	$2.19	$1.28	$1,649.07	0.02%	16.94%	753	0.02%	16.94%	30	7
					$2.19	$1.28	$1,649.07	0.02%		753	0.025%		30	
	918944	355	GRUNER BROTHERS SEASONAL LINE 355ml	1	$2.35	$1.74	$1,480.50	0.02%	100.00%	630	0.02%	100.00%	25	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
TVB DOMESTIC BEER	918944				$2.35	$1.74	$1,480.50	0.02%		630	0.021%		25	
	918946	355	GRUNER BROTHERS BREWING DEVILITO 355ml	1	$2.35	$1.74	$1,341.85	0.02%	100.00%	571	0.02%	100.00%	23	9
					$2.35	$1.74	$1,341.85	0.02%		571	0.019%		23	
	949718	355	UPSLOPE SEASONAL 355 ml	X	$2.17	$1.26	$173.60	0.00%	100.00%	80	0.00%	100.00%	3	10
					$2.17	$1.26	$173.60	0.00%		80	0.003%		3	
	918967	355	UINTA WEST COAST IPA 355 ml	D	$1.95	$1.13	$25.35	0.00%	-99.77%	13	0.00%	-99.77%	1	11
					$1.95	$1.13	$25.35	0.00%		13	0.000%		1	
	918957	473	MOAB FMU DOUBLE IPA CANS 473 ml	1	$2.79	$2.08	$21,594.60	0.31%	-8.14%	7,740	0.25%	-8.14%	407	1
					$2.79	$2.08	$21,594.60	0.31%		7,740	0.255%		407	
	918966	473	KIITOS DOUBLE INDIA PALE ALE 473 ml	1	$3.45	$2.58	$15,169.65	0.22%	-26.29%	4,397	0.14%	-26.29%	231	2
					$3.45	$2.58	$15,169.65	0.22%		4,397	0.145%		231	
	918965	473	KIITOS INDIA PALE ALE 473 ml	1	$2.60	$1.93	$9,705.80	0.14%	-34.84%	3,733	0.12%	-34.84%	196	3
					$2.60	$1.93	$9,705.80	0.14%		3,733	0.123%		196	
	914240	651	AVBC BARKLEY'S BELGIAN ALE 651 ml	X	$8.08	$4.78	$129.28	0.00%	100.00%	16	0.00%	100.00%	1	1
					$8.08	$4.78	$129.28	0.00%		16	0.001%		1	
	989193	710	STEEL RESERVE 211 TRIPLE EXPOR 710ml	1	$2.65	$1.52	$12,619.30	0.18%	15.96%	4,762	0.16%	15.96%	376	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TVB DOMESTIC BEER	**989193**				$2.65	$1.52	$12,619.30	0.18%		4,762	0.157%		376	
	Total						**$127,841.96**		**-8.35%**	**52,879**		**-9.90%**	**2,482**	

Class Summary

TVB	**Bottle Sales**	52,879	**Gross Sales**	$127,841.96	**Total Items in Class**	19
	% of Bottle Sales	1.55%	**% of Gross Sales**	0.31%	**Share/Item**	0.19

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TVF IMPORTED BEER - MEXICO														
	900578	**355**	**COLIBRE MPA 355ml**	**D**	**$1.57**	**$1.07**	**$45.06**	**0.00%**	**-18.22%**	**34**	**0.01%**	**23.66%**	**1**	**1**
					$1.25	$1.07	$37.50	0.00%		30	0.007%		1	
					$1.89	$1.07	$7.56	0.00%		4	0.001%		0	
	Total						**$45.06**		**-17.65%**	**34**		**24.19%**	**1**	

Class Summary

TVF	**Bottle Sales**	34	**Gross Sales**	$45.06	**Total Items in Class**	2
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item**	0.02

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TVH IMPORTED BEER - GERMANY, AUSTRIA, SWITZ														
	919036	**331**	**PAULANER OKTOBERFEST MARZEN 331ml**	**1**	**$2.15**	**$1.25**	**$2,094.10**	**0.37%**	**421.95%**	**974**	**0.50%**	**421.95%**	**36**	**1**
					$2.15	$1.25	$2,094.10	0.37%		974	0.502%		36	
	989137	**500**	**HOFBRAU ORIGINAL 500ml**	**1**	**$3.99**	**$2.35**	**$2,769.06**	**0.48%**	**100.00%**	**694**	**0.36%**	**100.00%**	**39**	**1**
					$3.99	$2.35	$2,769.06	0.48%		694	0.358%		39	
	989512	**500**	**SCHNEIDER WEISSE HEFEWEIZEN 500ml**	**1**	**$5.25**	**$3.11**	**$1,522.50**	**0.27%**	**100.00%**	**290**	**0.15%**	**100.00%**	**16**	**2**
					$5.25	$3.11	$1,522.50	0.27%		290	0.149%		16	
	917277	**500**	**AYINGER WEIZEN BOCK 500ml**	**X**	**$4.22**	**$2.30**	**$232.10**	**0.04%**	**-91.52%**	**55**	**0.03%**	**-91.52%**	**3**	**3**
					$4.22	$2.30	$232.10	0.04%		55	0.028%		3	
	949086	**500**	**WEIHENSTEPHANER HEFE WEISS 500 ml**	**D**	**$4.85**	**$2.87**	**$223.10**	**0.04%**	**100.00%**	**46**	**0.02%**	**100.00%**	**3**	**4**
					$4.85	$2.87	$223.10	0.04%		46	0.024%		3	
	989404	**750**	**CHIMAY RED PREMIERE TRAPPIST A 750ml**	**1**	**$16.99**	**$10.13**	**$679.60**	**0.12%**	**100.00%**	**40**	**0.02%**	**100.00%**	**3**	**1**
					$16.99	$10.13	$679.60	0.12%		40	0.021%		3	
	Total						**$7,520.46**		**149.57%**	**2,099**		**147.25%**	**99**	

Class Summary

TVH	**Bottle Sales**	2,099	**Gross Sales**	$7,520.46	**Total Items in Class**	7
	% of Bottle Sales	0.06%	**% of Gross Sales**	0.02%	**Share/Item**	0.07

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TVN IMPORTED BEER - BELGIUM & HOLLAND														
	916652	**330**	**DUVEL BELGIAN GOLDEN ALE 330ml**	**L**	**$5.09**	**$3.02**	**$6,454.12**	**0.62%**	**4234.48%**	**1,268**	**0.42%**	**4234.48%**	**46**	**1**
					$5.09	$3.02	$6,454.12	0.62%		1,268	0.417%		46	
	900663	**355**	**STELLA ARTOIS MIDNIGHT LAGER 355ml**	**D**	**$2.89**	**$1.67**	**$37.57**	**0.00%**	**-98.53%**	**13**	**0.00%**	**-98.53%**	**1**	**1**
					$2.89	$1.67	$37.57	0.00%		13	0.004%		1	
	905945	**473**	**CARLSBERG ELEPHANT LAGER CANS 473ml**	**1**	**$2.15**	**$1.25**	**$8,114.10**	**0.78%**	**100.00%**	**3,774**	**1.24%**	**100.00%**	**198**	**1**
					$2.15	$1.25	$8,114.10	0.78%		3,774	1.241%		198	
	903306	**750**	**CHIMAY CINQ CENTS ALE 750ml**	**L**	**$17.99**	**$10.73**	**$1,475.18**	**0.14%**	**40.06%**	**82**	**0.03%**	**36.17%**	**7**	**1**
					$17.99	$10.73	$1,475.18	0.14%		82	0.027%		7	
	Total						**$16,080.97**		**204.51%**	**5,137**		**237.21%**	**252**	

Class Summary

TVN	**Bottle Sales**	5,137	**Gross Sales**	$16,080.97	**Total Items in Class**	4
	% of Bottle Sales	0.15%	**% of Gross Sales**	0.04%	**Share/Item**	0.04

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TVP IMPORTED BEER - UNITED KINGDOM & IRELAND														
	919015	**440**	**BELHAVEN SCOTTISH ALE CANS 440ml**	**1**	**$3.35**	**$1.97**	**$154.10**	**0.03%**	**-79.27%**	**46**	**0.05%**	**-79.27%**	**2**	**1**
					$3.35	$1.97	$154.10	0.03%		46	0.049%		2	
	946852	**550**	**SAMUEL SMITH ORGANIC APRICOT 550ml**	**X**	**$5.65**	**$3.08**	**$1,525.50**	**0.33%**	**0.45%**	**270**	**0.29%**	**-5.06%**	**17**	**1**
					$5.65	$3.08	$1,525.50	0.33%		270	0.285%		17	
	917396	**550**	**SAMUEL SMITH ORGANIC RASPBERRY 550ml**	**X**	**$5.65**	**$3.08**	**$1,378.60**	**0.30%**	**102.33%**	**244**	**0.26%**	**91.23%**	**15**	**2**
					$5.65	$3.08	$1,378.60	0.30%		244	0.258%		15	
	Total						**$3,058.20**		**9.55%**	**560**		**-7.80%**	**34**	

Class Summary

TVP	**Bottle Sales**	560	**Gross Sales**	$3,058.20	**Total Items in Class**	3
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.01%	**Share/Item**	0.03

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
TVU IMPORTED BEER - MISC														
	901935	**750**	**GULDEN DRAAK IMPERIAL STOUT 750ml**	**D**	**$15.40**	**$11.86**	**$231.00**	**10.61%**	**100.00%**	**15**	**11.45%**	**100.00%**	**1**	**1**
					$15.40	$11.86	$231.00	10.61%		15	11.450%		1	
	Total						**$231.00**		**100.00%**	**15**		**100.00%**	**1**	

Class Summary

TVU	**Bottle Sales**	15	**Gross Sales**	$231.00	**Total Items in Class** 1
	% of Bottle Sales	0.00%	**% of Gross Sales**	0.00%	**Share/Item** 0.01

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS														
	051109	1000	CIROC VS BRANDY 1000ml	1	$34.99	$18.54	$1,119.68	0.01%	-98.10%	32	0.01%	-98.10%	4	1
					$34.99	$18.54	$1,119.68	0.01%		32	0.010%		4	
	088557	1000	SAUZA SILVER TEQUILA 1000 ml	S	$19.99	$10.56	$959.52	0.01%	100.00%	48	0.01%	100.00%	5	2
					$19.99	$10.56	$959.52	0.01%		48	0.014%		5	
	914148	1500	ALPINE GIFT PACK = VODKA/GIN 1500 ml	D	$49.99	$33.25	$2,499.50	0.03%	100.00%	50	0.01%	100.00%	8	1
					$49.99	$33.25	$2,499.50	0.03%		50	0.015%		8	
	100210	375	CLYDE MAYS HOLIDAY DUAL PACK 375ml	D	$34.99	$18.08	$244.93	0.00%	100.00%	7	0.00%	100.00%	0	1
					$34.99	$18.08	$244.93	0.00%		7	0.002%		0	
	100486	375	JD/GJ/JDSB FAMILY OF BRANDS 375ml	D	$49.99	$26.36	$199.96	0.00%	100.00%	4	0.00%	100.00%	0	2
					$49.99	$26.36	$199.96	0.00%		4	0.001%		0	
	017913	750	ELIJAH CRAIG TOASTED BARREL 750ml	L	$49.99	$26.44	$10,397.92	0.11%	100.00%	208	0.06%	100.00%	17	1
					$49.99	$26.44	$10,397.92	0.11%		208	0.062%		17	
	010842	750	CROWN ROYAL NOBEL COLLECTION RYE 750ml	D	$69.99	$37.08	$6,019.14	0.07%	100.00%	86	0.03%	100.00%	7	2
					$69.99	$37.08	$6,019.14	0.07%		86	0.026%		7	
	954997	750	FUKANO 2020 WHISKY 750ml	L	$72.02	$38.00	$5,545.54	0.06%	1216.67%	77	0.02%	1216.67%	6	3
					$72.02	$38.00	$5,545.54	0.06%		77	0.023%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS	065232	750	HENDRICK'S GIN ORBIUM 750ml	1	$42.99	$22.72	$4,642.92	0.05%	8.96%	108	0.03%	3.89%	9	4
					$42.99	$22.72	$4,642.92	0.05%		108	0.032%		9	
	000522	750	MAKERS MARK W/ORNAMENT 750ml	D	$19.65	$15.80	$4,371.60	0.05%	100.00%	223	0.07%	100.00%	19	5
					$23.10	$15.80	$2,679.60	0.03%		116	0.035%		10	
					$16.20	$15.80	$1,692.00	0.02%		107	0.032%		9	
	073598	750	DISCO NUT COCONUT RUM 750ml	L	$19.99	$13.26	$4,337.83	0.05%	100.00%	217	0.06%	100.00%	18	6
					$19.99	$13.26	$4,337.83	0.05%		217	0.065%		18	
	026673	750	THE WALKING DEAD BOURBON 750ml	D	$34.99	$18.54	$4,303.77	0.05%	123.33%	123	0.04%	123.33%	10	7
					$34.99	$18.54	$4,303.77	0.05%		123	0.037%		10	
	953831	750	FUKANO JAPANESE WHISKEY 750ml	L	$108.68	$57.50	$3,369.08	0.04%	321.01%	31	0.01%	250.00%	3	8
					$108.68	$57.50	$3,369.08	0.04%		31	0.009%		3	
	022257	750	WOODFORD RESERVE STRAIGHT WHEAT 750ml	L	$36.99	$19.52	$3,366.09	0.04%	100.00%	91	0.03%	100.00%	8	9
					$36.99	$19.52	$3,366.09	0.04%		91	0.027%		8	
	100807	750	TEMPLETON RYE WITH 4 WHISKEY STONES750ml	D	$21.62	$17.39	$2,869.02	0.03%	100.00%	138	0.04%	100.00%	12	10
					$17.82	$17.39	$1,496.88	0.02%		84	0.025%		7	
					$25.41	$17.39	$1,372.14	0.01%		54	0.016%		5	
	100077	750	KRAKEN RUM W/ TIKI GLASS 750ml	T	$20.99	$11.01	$2,245.93	0.02%	100.00%	107	0.03%	100.00%	9	11

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS	100077				$20.99	$11.01	$2,245.93	0.02%		107	0.032%		9	
	078008	750	SMIRNOFF MOSCOW MULE 750ml	T	$15.99	$8.43	$2,094.69	0.02%	100.00%	131	0.04%	100.00%	11	12
					$15.99	$8.43	$2,094.69	0.02%		131	0.039%		11	
	001400	750	CROWN ROYAL W/ GLASSES 750ml	D	$29.99	$15.80	$2,069.31	0.02%	100.00%	69	0.02%	100.00%	6	13
					$29.99	$15.80	$2,069.31	0.02%		69	0.021%		6	
	005898	750	JANE WALKER BY JOHNNIE WALKER 750ml	D	$39.82	$23.78	$1,911.91	0.02%	100.00%	51	0.02%	100.00%	4	14
					$34.65	$23.78	$1,282.05	0.01%		37	0.011%		3	
					$44.99	$23.78	$629.86	0.01%		14	0.004%		1	
	077956	750	SMIRNOFF RED WHITE & BERRY VODKA 750ml	L	$15.99	$8.43	$1,567.02	0.02%	-19.23%	98	0.03%	-19.23%	8	15
					$15.99	$8.43	$1,567.02	0.02%		98	0.029%		8	
	954175	750	FUKANO 14 YR SINGLE CASK 750ml	U	$135.94	$72.00	$1,223.46	0.01%	200.00%	9	0.00%	200.00%	1	16
					$135.94	$72.00	$1,223.46	0.01%		9	0.003%		1	
	900857	750	HAMMER SPRING BARREL AGED GIN 750ml	T	$37.88	$25.27	$1,174.28	0.01%	80.00%	31	0.01%	80.00%	3	17
					$37.88	$25.27	$1,174.28	0.01%		31	0.009%		3	
	034149	750	BLAVOD BLACK VODKA 750ml	D	$33.99	$17.93	$951.72	0.01%	100.00%	28	0.01%	100.00%	2	18
					$33.99	$17.93	$951.72	0.01%		28	0.008%		2	
	953832	750	FUKANO WHISKEY 16YR SHERRY CASK 750ml	U	$154.74	$82.00	$928.44	0.01%	100.00%	6	0.00%	100.00%	1	19

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS	953832				$154.74	$82.00	$928.44	0.01%		6	0.002%		1	
	017093	750	BULLEIT BOURBON SINGLE BARREL 750ml	1	$59.99	$31.83	$779.87	0.01%	100.00%	13	0.00%	100.00%	1	20
					$59.99	$31.83	$779.87	0.01%		13	0.004%		1	
	100667	750	ZAYA RUM W/ ICE BALL TRAY 750ml	D	$19.65	$15.80	$728.10	0.01%	100.00%	36	0.01%	100.00%	3	21
					$23.10	$15.80	$485.10	0.01%		21	0.006%		2	
					$16.20	$15.80	$243.00	0.00%		15	0.004%		1	
	000434	750	JIM BEAM W/ROCKS GLASSES 750ml	D	$13.10	$10.48	$664.40	0.01%	100.00%	53	0.02%	100.00%	4	22
					$10.80	$10.48	$356.40	0.00%		33	0.010%		3	
					$15.40	$10.48	$308.00	0.00%		20	0.006%		2	
	005783	750	GLENDRONACH 15 YEAR 750ml	T	$94.99	$50.37	$569.94	0.01%	100.00%	6	0.00%	100.00%	1	23
					$94.99	$50.37	$569.94	0.01%		6	0.002%		1	
	100978	750	BUSHMILL W/ IRISH COFFEE GLASS 750ml	D	$19.00	$15.27	$520.55	0.01%	100.00%	26	0.01%	100.00%	2	24
					$22.33	$15.27	$379.61	0.00%		17	0.005%		1	
					$15.66	$15.27	$140.94	0.00%		9	0.003%		1	
	072928	750	CAPTAIN MORGAN SLICED APPLE 750ml	T	$18.99	$10.03	$512.73	0.01%	100.00%	27	0.01%	100.00%	2	25
					$18.99	$10.03	$512.73	0.01%		27	0.008%		2	
	043795	750	KIRK & SWEENEY XO 750 750ml	L	$229.99	$121.64	$459.98	0.01%	100.00%	2	0.00%	100.00%	0	26
					$229.99	$121.64	$459.98	0.01%		2	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS	100973	750	JOHNNIE WALKER BLUE W /GOLD PEN 750ml	T	$224.99	$119.53	$449.98	0.00%	100.00%	2	0.00%	100.00%	0	27
					$224.99	$119.53	$449.98	0.00%		2	0.001%		0	
	048176	750	HINE RARE COGNAC W/ TULIP GLASSES 750ml	T	$69.95	$37.05	$349.75	0.00%	100.00%	5	0.00%	100.00%	0	28
					$69.95	$37.05	$349.75	0.00%		5	0.001%		0	
	100792	750	THE DALMORE PORT WOOD RES W / GLASS750ml	D	$65.50	$53.03	$339.00	0.00%	100.00%	5	0.00%	100.00%	0	29
					$77.00	$53.03	$231.00	0.00%		3	0.001%		0	
					$54.00	$53.03	$108.00	0.00%		2	0.001%		0	
	077988	750	SMIRNOFF SPICY TAMARIND 750ml	1	$15.99	$8.43	$223.86	0.00%	100.00%	14	0.00%	100.00%	1	30
					$15.99	$8.43	$223.86	0.00%		14	0.004%		1	
	101139	750	MIDNIGHT MOON PEPPERMINT W SHOT GLS750ml	D	$15.72	$12.61	$220.08	0.00%	100.00%	14	0.00%	100.00%	1	31
					$18.48	$12.61	$129.36	0.00%		7	0.002%		1	
					$12.96	$12.61	$90.72	0.00%		7	0.002%		1	
	101161	750	CASAMIGOS MEZCAL W 2 GLASSES 750ml	D	$64.99	$34.42	$194.97	0.00%	100.00%	3	0.00%	100.00%	0	32
					$64.99	$34.42	$194.97	0.00%		3	0.001%		0	
	080145	750	FULTONS HARVEST PUMPKIN LIQ 750ml	D	$7.21	$5.77	$178.86	0.00%	100.00%	25	0.01%	100.00%	2	33
					$8.47	$5.77	$101.64	0.00%		12	0.004%		1	
					$5.94	$5.77	$77.22	0.00%		13	0.004%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS	100630	750	SMIRNOFF ORNAMENT PACK 750ml	D	$10.48	$8.36	$154.08	0.00%	100.00%	14	0.00%	100.00%	1	34
					$12.32	$8.36	$110.88	0.00%		9	0.003%		1	
					$8.64	$8.36	$43.20	0.00%		5	0.001%		0	
	100148	750	JACK DANIELS SINGLE BARREL W/GLASS 750ml	D	$38.50	$26.44	$154.00	0.00%	100.00%	4	0.00%	100.00%	0	35
					$38.50	$26.44	$154.00	0.00%		4	0.001%		0	
	101103	750	KETEL ONE W/2 GLASSES VAP 750ml	D	$16.38	$13.14	$138.75	0.00%	100.00%	9	0.00%	100.00%	1	36
					$13.50	$13.14	$81.00	0.00%		6	0.002%		1	
					$19.25	$13.14	$57.75	0.00%		3	0.001%		0	
	065307	750	HENDRICK'S MIDSUMMER SOLSTICE GIN 750ml	X	$42.99	$22.72	$128.97	0.00%	-73.78%	3	0.00%	-75.00%	0	37
					$42.99	$22.72	$128.97	0.00%		3	0.001%		0	
	100594	750	KNOB CRK RYE OLD FASHIONED 750ml	D	$22.93	$18.46	$126.70	0.00%	100.00%	5	0.00%	100.00%	0	38
					$26.95	$18.46	$107.80	0.00%		4	0.001%		0	
					$18.90	$18.46	$18.90	0.00%		1	0.000%		0	
	100994	750	MAKER'S MARK WITH SHAKER 750ml	D	$19.65	$15.80	$124.80	0.00%	100.00%	6	0.00%	100.00%	1	39
					$23.10	$15.80	$92.40	0.00%		4	0.001%		0	
					$16.20	$15.80	$32.40	0.00%		2	0.001%		0	
	026412	750	PARKERS HERITGE COLLECTION 14 HEAV 750ml	A	$119.99	$63.52	$119.99	0.00%	100.00%	1	0.00%	100.00%	0	40

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS	026412				$119.99	$63.52	$119.99	0.00%		1	0.000%		0	
	000159	750	JACK DANIELS TENN FIRE W/ 2 SHOT G 750ml	D	$15.72	$12.61	$99.84	0.00%	100.00%	6	0.00%	100.00%	1	41
					$18.48	$12.61	$73.92	0.00%		4	0.001%		0	
					$12.96	$12.61	$25.92	0.00%		2	0.001%		0	
	100488	750	JACK DANIELS TENN HONEY/ BALL MOLD 750ml	D	$23.99	$12.61	$95.96	0.00%	100.00%	4	0.00%	100.00%	0	42
					$23.99	$12.61	$95.96	0.00%		4	0.001%		0	
	004044	750	HORNITOS REPOSADO W/SHOT GLS 750ml	D	$23.10	$15.80	$92.40	0.00%	100.00%	4	0.00%	100.00%	0	43
					$23.10	$15.80	$92.40	0.00%		4	0.001%		0	
	907581	750	BALLOTIN CHOC CHERRY WHISKEY CREAM 750ml	D	$16.35	$13.12	$90.36	0.00%	100.00%	5	0.00%	100.00%	0	44
					$19.22	$13.12	$76.88	0.00%		4	0.001%		0	
					$13.48	$13.12	$13.48	0.00%		1	0.000%		0	
	000525	750	MAKERS MARK W/ GLASSWARE 750ml	D	$19.65	$15.80	$85.50	0.00%	100.00%	4	0.00%	100.00%	0	45
					$23.10	$15.80	$69.30	0.00%		3	0.001%		0	
					$16.20	$15.80	$16.20	0.00%		1	0.000%		0	
	000428	750	JIM BEAM BLACK W/ GLASSES 750ml	D	$16.94	$11.55	$84.70	0.00%	100.00%	5	0.00%	100.00%	0	46
					$16.94	$11.55	$84.70	0.00%		5	0.001%		0	
	100954	750	JIM BEAM WITH HIGHBALL GLASS 750ml	D	$13.10	$10.48	$78.60	0.00%	100.00%	6	0.00%	100.00%	1	47

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGA GIFT SETS - SPIRITS	100954				$15.40	$10.48	$46.20	0.00%		3	0.001%		0	
					$10.80	$10.48	$32.40	0.00%		3	0.001%		0	
	100746	750	JACK DANIELS TENN RYE W/ GLASSES 750ml	D	$17.03	$13.67	$68.12	0.00%	100.00%	4	0.00%	100.00%	0	48
					$20.02	$13.67	$40.04	0.00%		2	0.001%		0	
					$14.04	$13.67	$28.08	0.00%		2	0.001%		0	
	100980	750	1800 SILVER TEQUILA W/2 SHOT GL 750ml	D	$20.31	$16.33	$64.48	0.00%	100.00%	3	0.00%	100.00%	0	49
					$23.87	$16.33	$47.74	0.00%		2	0.001%		0	
					$16.74	$16.33	$16.74	0.00%		1	0.000%		0	
	000470	750	JACK DANIELS HOLIDAY W/GLSS 750ml	D	$20.02	$13.67	$60.06	0.00%	100.00%	3	0.00%	100.00%	0	50
					$20.02	$13.67	$60.06	0.00%		3	0.001%		0	
	001998	750	COURVOSIER VSOP W/DECANTER 750ml	D	$43.99	$23.25	$43.99	0.00%	100.00%	1	0.00%	100.00%	0	51
					$43.99	$23.25	$43.99	0.00%		1	0.000%		0	
	101102	750	DON JULIO BLANCO W SALSA BOWLS 750ml	D	$42.35	$29.10	$42.35	0.00%	100.00%	1	0.00%	100.00%	0	52
					$42.35	$29.10	$42.35	0.00%		1	0.000%		0	
	077903	750	SMIRNOFF PEPPERMINT TWIST 750ml	D	$15.99	$8.43	$15.99	0.00%	100.00%	1	0.00%	100.00%	0	53

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YGA GIFT SETS - SPIRITS	**077903**				$15.99	$8.43	$15.99	0.00%		1	0.000%		0	
	Total						**$76,474.97**		**250.67%**	**2,293**		**245.14%**	**197**	

Class Summary

YGA	**Bottle Sales**	2,293	**Gross Sales**	$76,474.97	**Total Items in Class**	82
	% of Bottle Sales	0.07%	**% of Gross Sales**	0.19%	**Share/Item**	0.82

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGC GIFT SETS - LIQUEURS														
	061618	1750	PENNSYLVANIA DUTCH EGG NOG 1750ml	D	$12.02	$9.61	$80.56	0.00%	100.00%	6	0.00%	100.00%	1	1
					$14.13	$9.61	$70.65	0.00%		5	0.003%		1	
					$9.91	$9.61	$9.91	0.00%		1	0.001%		0	
	101183	750	DISARONNO VELVET W/ GLASSES 750ml	T	$29.99	$15.80	$2,879.04	0.12%	100.00%	96	0.06%	100.00%	8	1
					$29.99	$15.80	$2,879.04	0.12%		96	0.057%		8	
	068009	750	BAILEY'S APPLE PIE 750ml	T	$30.99	$16.40	$2,727.12	0.11%	100.00%	88	0.05%	100.00%	7	2
					$30.99	$16.40	$2,727.12	0.11%		88	0.052%		7	
	080130	750	EZRA BROOKS BOURBON CREAM 750ml	1	$12.99	$6.83	$2,078.40	0.09%	50.00%	160	0.10%	50.00%	13	3
					$12.99	$6.83	$2,078.40	0.09%		160	0.095%		13	
	065156	750	GRAND MARNIER LOUIS ALEXANDER 750ml	T	$69.99	$37.08	$1,749.75	0.07%	100.00%	25	0.01%	100.00%	2	4
					$69.99	$37.08	$1,749.75	0.07%		25	0.015%		2	
	067902	750	BAILEY'S DELCIOUSLY LIGHT 750ml	T	$30.99	$16.40	$1,084.65	0.04%	100.00%	35	0.02%	100.00%	3	5
					$30.99	$16.40	$1,084.65	0.04%		35	0.021%		3	
	065047	750	DORDA SEA SALT CARAMEL LIQ 750ml	D	$16.38	$13.14	$549.25	0.02%	100.00%	36	0.02%	100.00%	3	6
					$13.50	$13.14	$337.50	0.01%		25	0.015%		2	
					$19.25	$13.14	$211.75	0.01%		11	0.007%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGC GIFT SETS - LIQUEURS	000138	750	FRANGELICO W/ FRENCH PRESS 750ml	D	$18.34	$14.73	$381.92	0.02%	100.00%	21	0.01%	100.00%	2	7
					$21.56	$14.73	$215.60	0.01%		10	0.006%		1	
					$15.12	$14.73	$166.32	0.01%		11	0.007%		1	
	003345	750	CAROLAN'S HOLIDAY VAP 750ml	D	$10.48	$8.35	$355.20	0.01%	100.00%	36	0.02%	100.00%	3	8
					$8.64	$8.35	$207.36	0.01%		24	0.014%		2	
					$12.32	$8.35	$147.84	0.01%		12	0.007%		1	
	100024	750	FERNET BRANCA LIQ W/ GLASSES 750ml	D	$19.76	$15.62	$202.05	0.01%	100.00%	9	0.01%	100.00%	1	9
					$23.22	$15.62	$185.76	0.01%		8	0.005%		1	
					$16.29	$15.62	$16.29	0.00%		1	0.001%		0	
	003891	750	ST GERMAIN W CARAFE & STIR ROD 750ml	D	$23.58	$18.99	$177.48	0.01%	100.00%	7	0.00%	100.00%	1	10
					$27.72	$18.99	$138.60	0.01%		5	0.003%		0	
					$19.44	$18.99	$38.88	0.00%		2	0.001%		0	
	100202	750	BAILEYS ORIG W 2 DESERT BOWLS 750ml	D	$23.87	$16.33	$143.22	0.01%	100.00%	6	0.00%	100.00%	1	11
					$23.87	$16.33	$143.22	0.01%		6	0.004%		1	
	100808	750	BARENJAEGER HONEY LIQ. W/1 GLASS 750ml	D	$27.99	$14.73	$111.96	0.00%	100.00%	4	0.00%	100.00%	0	12
					$27.99	$14.73	$111.96	0.00%		4	0.002%		0	
	062800	750	OLD NEW ENGLAND PUMPKIN EGG NOG 750ml	D	$5.90	$4.35	$93.69	0.00%	42.86%	18	0.01%	42.86%	2	13

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGC GIFT SETS - LIQUEURS	062800				$4.86	$4.35	$72.90	0.00%		15	0.009%		1	
					$6.93	$4.35	$20.79	0.00%		3	0.002%		0	
	080486	750	TIPPY COW ORANGE CREAM 750ml	D	$16.99	$8.88	$67.96	0.00%	100.00%	4	0.00%	100.00%	0	14
					$16.99	$8.88	$67.96	0.00%		4	0.002%		0	
	002511	750	AMARETTO DI AMORE W/ GLASSES 750ml	D	$13.99	$7.29	$27.98	0.00%	100.00%	2	0.00%	100.00%	0	15
					$13.99	$7.29	$27.98	0.00%		2	0.001%		0	
	100215	750	TEQUILA ROSE HOLIDAY GIFT 2020 750ml	D	$21.99	$11.55	$21.99	0.00%	100.00%	1	0.00%	100.00%	0	16
					$21.99	$11.55	$21.99	0.00%		1	0.001%		0	
	062806	750	OLD NEW ENGLAND EGG NOG 750ml	D	$4.86	$4.35	$19.44	0.00%	100.00%	4	0.00%	100.00%	0	17
					$4.86	$4.35	$19.44	0.00%		4	0.002%		0	
	062804	750	OLD NEW ENGLAND CINNAMON SPICE EGG 750ml	D	$4.86	$4.35	$14.58	0.00%	100.00%	3	0.00%	100.00%	0	18
					$4.86	$4.35	$14.58	0.00%		3	0.002%		0	
	073065	750	RUMCHATA PEPPERMINT BARK 750ml	D	$12.42	$12.15	$12.42	0.00%	100.00%	1	0.00%	100.00%	0	19

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YGC GIFT SETS - LIQUEURS	**073065**				$12.42	$12.15	$12.42	0.00%		1	0.001%		0	
	Total						**$12,778.66**		**139.76%**	**562**		**45.88%**	**48**	

Class Summary

YGC	**Bottle Sales**	562	**Gross Sales**	$12,778.66	**Total Items in Class**	28
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.03%	**Share/Item**	0.28

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGE GIFT SETS - WINES														
	204070	**375**	**PRISONER HOLIDAY GIFT PACK 375ml**	**D**	**$55.68**	**$44.98**	**$4,847.55**	**1.17%**	**100.00%**	**89**	**0.28%**	**100.00%**	**4**	**1**
					$65.45	$44.98	$2,552.55	0.62%		39	0.123%		2	
					$45.90	$44.98	$2,295.00	0.55%		50	0.158%		2	
	517009	**375**	**UNDERWOOD NOUVEAU PINOT NOIR CANS 375ml**	**D**	**$4.09**	**$3.05**	**$1,915.32**	**0.46%**	**100.00%**	**444**	**1.40%**	**100.00%**	**19**	**2**
					$4.81	$3.05	$1,399.71	0.34%		291	0.917%		12	
					$3.37	$3.05	$515.61	0.12%		153	0.482%		6	
	203359	**375**	**MIXED HOLIDAY WINE GIFT PACK 375ml**	**D**	**$24.89**	**$19.90**	**$465.88**	**0.11%**	**100.00%**	**21**	**0.07%**	**100.00%**	**1**	**3**
					$20.52	$19.90	$348.84	0.08%		17	0.054%		1	
					$29.26	$19.90	$117.04	0.03%		4	0.013%		0	
	918798	**500**	**MTN WEST RUBY'S GAY HARD CIDER 500 ml**	**U**	**$6.07**	**$3.99**	**$163.89**	**0.04%**	**100.00%**	**27**	**0.09%**	**100.00%**	**2**	**1**
					$6.07	$3.99	$163.89	0.04%		27	0.085%		2	
	911726	**750**	**LAURENT PERRIER GRAND SIECLE NV VA 750ml**	**L**	**$160.00**	**$84.36**	**$1,280.00**	**0.31%**	**100.00%**	**8**	**0.03%**	**100.00%**	**1**	**1**
					$160.00	$84.36	$1,280.00	0.31%		8	0.025%		1	
	101250	**750**	**COCKBURNS SPECIAL RESERVE PORT VAP 750ml**	**T**	**$21.99**	**$11.15**	**$1,209.45**	**0.29%**	**100.00%**	**55**	**0.17%**	**100.00%**	**5**	**2**
					$21.99	$11.15	$1,209.45	0.29%		55	0.173%		5	
	918728	**750**	**MTN WEST STILLWATER CIDER 750ml**	**T**	**$18.99**	**$12.66**	**$1,082.43**	**0.26%**	**100.00%**	**57**	**0.18%**	**100.00%**	**5**	**3**
					$18.99	$12.66	$1,082.43	0.26%		57	0.180%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YGE GIFT SETS - WINES	905398	750	CUNE GRAN RESERVA GIFT PACK 750ml	D	$99.99	$52.26	$699.93	0.17%	100.00%	7	0.02%	100.00%	1	4
					$99.99	$52.26	$699.93	0.17%		7	0.022%		1	
	904054	750	LAURENT PERRIER BRUT 2 GLSS GI 750ml	T	$48.99	$25.40	$244.95	0.06%	100.00%	5	0.02%	100.00%	0	5
					$48.99	$25.40	$244.95	0.06%		5	0.016%		0	
	912334	750	LAURENT PERRIER ROSE GLASS SET 750ml	T	$108.99	$56.32	$217.98	0.05%	100.00%	2	0.01%	100.00%	0	6
					$108.99	$56.32	$217.98	0.05%		2	0.006%		0	
	100840	750	MIDNIGHT MOON APPLE PIE W/SHOT GLAS750ml	D	$15.72	$12.61	$172.08	0.04%	100.00%	12	0.04%	100.00%	1	7
					$12.96	$12.61	$116.64	0.03%		9	0.028%		1	
					$18.48	$12.61	$55.44	0.01%		3	0.009%		0	
	900457	750	DRACULA SPARKLING ROSE 750ml	U	$12.99	$6.64	$142.89	0.03%	-44.49%	11	0.03%	-70.00%	1	8
					$12.99	$6.64	$142.89	0.03%		11	0.035%		1	
	633870	750	VAMPIRE CHARDONNAY PASO RBLS 750ml	U	$12.99	$6.64	$90.93	0.02%	100.00%	7	0.02%	100.00%	1	9
					$12.99	$6.64	$90.93	0.02%		7	0.022%		1	
	517300	750	VAMPIRE CABERNET PASO RBLS 750ml	U	$12.99	$6.64	$12.99	0.00%	100.00%	1	0.00%	100.00%	0	10

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YGE GIFT SETS - WINES	**517300**				$12.99	$6.64	$12.99	0.00%		1	0.003%		0	
	Total						**$12,546.27**		**5747.18%**	**746**		**2009.09%**	**38**	

Class Summary

YGE	**Bottle Sales**	746	**Gross Sales**	$12,546.27	**Total Items in Class** 15
	% of Bottle Sales	0.02%	**% of Gross Sales**	0.03%	**Share/Item** 0.15

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS														
	087645	1000	CAMARENA SILVER 1000ml	S	$23.99	$12.69	$1,703.29	0.03%	100.00%	71	0.03%	100.00%	8	1
					$23.99	$12.69	$1,703.29	0.03%		71	0.025%		8	
	037129	1000	ALPINE VODKA CUSTOM WELL 1000 ml	S	$11.00	$7.30	$1,584.00	0.02%	100.00%	144	0.05%	100.00%	16	2
					$11.00	$7.30	$1,584.00	0.02%		144	0.051%		16	
	900261	1000	ED HAMILTON WHITE STACHE RUM 1000 ml	S	$25.08	$12.91	$300.96	0.00%	100.00%	12	0.00%	100.00%	1	3
					$25.08	$12.91	$300.96	0.00%		12	0.004%		1	
	064252	1000	AVERNA AMARO 1000ml	S	$41.99	$22.18	$251.94	0.00%	100.00%	6	0.00%	100.00%	1	4
					$41.99	$22.18	$251.94	0.00%		6	0.002%		1	
	089301	1000	DORADO GOLD TEQUILA 1000ml	S	$8.99	$4.70	$215.76	0.00%	100.00%	24	0.01%	100.00%	3	5
					$8.99	$4.70	$215.76	0.00%		24	0.009%		3	
	041837	1000	EVERCLEAR GRAIN ALCOHOL 1000ml	S	$19.99	$10.56	$119.94	0.00%	-30.56%	6	0.00%	-30.56%	1	6
					$19.99	$10.56	$119.94	0.00%		6	0.002%		1	
	088351	1750	PUEBLO VIEJO BLANCO 1750ml	S	$29.99	$15.73	$1,799.40	0.03%	100.00%	60	0.02%	100.00%	12	1
					$29.99	$15.73	$1,799.40	0.03%		60	0.021%		12	
	088693	1750	DON JULIO 1942 1750 ml	L	$303.21	$161.06	$909.63	0.01%	100.00%	3	0.00%	100.00%	1	2
					$303.21	$161.06	$909.63	0.01%		3	0.001%		1	
	920627	1750	BRECKENRIDGE BOURBON 1750ml	S	$75.95	$40.25	$455.70	0.01%	100.00%	6	0.00%	100.00%	1	3

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	920627				$75.95	$40.25	$455.70	0.01%		6	0.002%		1	
	043368	1750	CASTILLO SPICED RUM 1750ml	S	$16.32	$8.53	$97.92	0.00%	100.00%	6	0.00%	100.00%	1	4
					$16.32	$8.53	$97.92	0.00%		6	0.002%		1	
	954035	19000	STARBOROUGH SAUVIGNON BLANC KEG 19000ml	S	$275.56	$145.67	$4,133.40	0.06%	66.67%	15	0.01%	66.67%	32	1
					$275.56	$145.67	$4,133.40	0.06%		15	0.005%		32	
	902417	355	BUD LIGHT SELTZER BLACK CHERRY 355 ml	S	$2.19	$1.13	$10.95	0.00%	100.00%	5	0.00%	100.00%	0	1
					$2.19	$1.13	$10.95	0.00%		5	0.002%		0	
	063347	375	ON THE ROCKS BOURBON OLD FASHION 375ml	S	$11.99	$6.30	$287.76	0.00%	-85.00%	24	0.01%	-85.00%	1	1
					$11.99	$6.30	$287.76	0.00%		24	0.009%		1	
	063344	375	ON THE ROCKS AVIATION 375ml	S	$11.99	$6.30	$143.88	0.00%	100.00%	12	0.00%	100.00%	1	2
					$11.99	$6.30	$143.88	0.00%		12	0.004%		1	
	061213	750	HIGH WEST RTD OLD FASHIONED 750ml	A	$49.99	$26.44	$9,448.11	0.15%	100.00%	189	0.07%	100.00%	16	1
					$49.99	$26.44	$9,448.11	0.15%		189	0.067%		16	
	089210	750	CUERVO RSV DE LA FAMILIA TEQUI 750ml	S	$188.95	$100.20	$6,235.35	0.10%	100.00%	33	0.01%	100.00%	3	2
					$188.95	$100.20	$6,235.35	0.10%		33	0.012%		3	
	005966	750	JOHN WALKER & SONS 200TH ANNVRSRY 750ml	T	$79.99	$42.40	$4,639.42	0.07%	100.00%	58	0.02%	100.00%	5	3

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	005966				$79.99	$42.40	$4,639.42	0.07%		58	0.021%		5	
	918847	750	DRIFTLESS GLEN SINGLE BARREL RYE 750ml	S	$54.18	$28.67	$4,226.04	0.07%	100.00%	78	0.03%	100.00%	7	4
					$54.18	$28.67	$4,226.04	0.07%		78	0.028%		7	
	019880	750	MICHTER'S US 1 BOURBON SMALL BATCH 750ml	S	$44.42	$23.17	$3,997.80	0.06%	100.00%	90	0.03%	100.00%	8	5
					$44.42	$23.17	$3,997.80	0.06%		90	0.032%		8	
	015476	750	BALLYHOO IRISH WHISKEY 750ml	S	$16.20	$15.55	$3,499.20	0.05%	100.00%	216	0.08%	100.00%	18	6
					$16.20	$15.55	$3,499.20	0.05%		216	0.077%		18	
	027516	750	MICHTER'S US 1 WHISKEY UNBLENDED 750ml	S	$43.95	$22.92	$2,900.70	0.04%	100.00%	66	0.02%	100.00%	6	7
					$43.95	$22.92	$2,900.70	0.04%		66	0.023%		6	
	953269	750	AVUA AMBURANA CACHACA 750ml	S	$47.87	$25.00	$2,872.20	0.04%	100.00%	60	0.02%	100.00%	5	8
					$47.87	$25.00	$2,872.20	0.04%		60	0.021%		5	
	950335	750	MICHTER'S 10 YR STRAIGHT RYE 750ml	U	$121.74	$63.83	$2,556.54	0.04%	100.00%	21	0.01%	100.00%	2	9
					$121.74	$63.83	$2,556.54	0.04%		21	0.007%		2	
	019564	750	MAKERS MARK PRIVATE SELECT BARREL 750ml	S	$69.99	$37.08	$2,379.66	0.04%	100.00%	34	0.01%	100.00%	3	10
					$69.99	$37.08	$2,379.66	0.04%		34	0.012%		3	
	042240	750	BLUE CHAIR BAY WHITE RUM 750ml	S	$17.99	$9.49	$2,158.80	0.03%	100.00%	120	0.04%	100.00%	10	11

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	042240				$17.99	$9.49	$2,158.80	0.03%		120	0.043%		10	
	901814	750	SALT FLATS 622 VODKA 750ml	S	$19.99	$13.34	$1,679.16	0.03%	100.00%	84	0.03%	100.00%	7	12
					$19.99	$13.34	$1,679.16	0.03%		84	0.030%		7	
	950338	750	MICHTER'S 10 YR STRAIGHT BOURBON 750ml	U	$107.01	$56.00	$1,605.15	0.02%	100.00%	15	0.01%	100.00%	1	13
					$107.01	$56.00	$1,605.15	0.02%		15	0.005%		1	
	088739	750	CLASE AZUL ANEJO 750ml	S	$486.82	$258.33	$1,460.46	0.02%	100.00%	3	0.00%	100.00%	0	14
					$486.82	$258.33	$1,460.46	0.02%		3	0.001%		0	
	028477	750	EMPRESS 1908 GIN 750ml	S	$39.99	$20.80	$1,439.64	0.02%	33.33%	36	0.01%	33.33%	3	15
					$39.99	$20.80	$1,439.64	0.02%		36	0.013%		3	
	951018	750	WAHAKA BOTANIKO 750ml	S	$76.99	$51.52	$1,385.82	0.02%	100.00%	18	0.01%	100.00%	2	16
					$76.99	$51.52	$1,385.82	0.02%		18	0.006%		2	
	027063	750	MICHTER'S US 1 STRAIGHT RYE 3YR 750ml	S	$44.42	$23.17	$1,332.60	0.02%	100.00%	30	0.01%	100.00%	3	17
					$44.42	$23.17	$1,332.60	0.02%		30	0.011%		3	
	087481	750	DOS HOMBRES MEZCAL 750ml	S	$64.57	$33.88	$1,291.40	0.02%	100.00%	20	0.01%	100.00%	2	18
					$64.57	$33.88	$1,291.40	0.02%		20	0.007%		2	
	016024	750	IWAI TRADITION 750ml	S	$51.46	$27.08	$1,235.04	0.02%	100.00%	24	0.01%	100.00%	2	19
					$51.46	$27.08	$1,235.04	0.02%		24	0.009%		2	
	947590	750	WILLETT FAMILY BOTTLED RYE 750ml	S	$64.51	$34.16	$1,161.18	0.02%	100.00%	18	0.01%	100.00%	2	20

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	947590				$64.51	$34.16	$1,161.18	0.02%		18	0.006%		2	
	040152	750	DEEP EDDY CRANBERY VODKA 750ml	S	$19.19	$10.13	$1,151.40	0.02%	100.00%	60	0.02%	100.00%	5	21
					$19.19	$10.13	$1,151.40	0.02%		60	0.021%		5	
	040031	750	DEEP EDDY SWEET TEA VODKA 750ml	S	$19.19	$10.13	$1,151.40	0.02%	100.00%	60	0.02%	100.00%	5	22
					$19.19	$10.13	$1,151.40	0.02%		60	0.021%		5	
	953507	750	WAHAKA VDM PAPALOTE #19 750ml	S	$227.99	$120.37	$1,139.95	0.02%	100.00%	5	0.00%	100.00%	0	23
					$227.99	$120.37	$1,139.95	0.02%		5	0.002%		0	
	042204	750	BLUE CHAIR BAY BANANA RUM 750ml	S	$17.99	$9.49	$1,079.40	0.02%	100.00%	60	0.02%	100.00%	5	24
					$17.99	$9.49	$1,079.40	0.02%		60	0.021%		5	
	954999	750	FUKANO VAULT RESERVE 1 WHISKY 750ml	S	$81.37	$43.00	$976.44	0.02%	100.00%	12	0.00%	100.00%	1	25
					$81.37	$43.00	$976.44	0.02%		12	0.004%		1	
	949379	750	FLOR PROSECCO 750ml	S	$16.05	$8.16	$963.00	0.01%	100.00%	60	0.02%	100.00%	5	26
					$16.05	$8.16	$963.00	0.01%		60	0.021%		5	
	005215	750	GLENDRONACH 18YR 750ml	S	$149.99	$79.63	$899.94	0.01%	100.00%	6	0.00%	100.00%	1	27
					$149.99	$79.63	$899.94	0.01%		6	0.002%		1	
	049002	750	PIERRE FERRAND 10 GENERATIONS CGNC 750ml	S	$68.55	$36.00	$822.60	0.01%	100.00%	12	0.00%	100.00%	1	28
					$68.55	$36.00	$822.60	0.01%		12	0.004%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	087362	750	CLASE AZUL MEZCAL 750ml	S	$267.48	$141.66	$802.44	0.01%	100.00%	3	0.00%	100.00%	0	29
					$267.48	$141.66	$802.44	0.01%		3	0.001%		0	
	908676	750	KISSUI VODKA 750ml	S	$33.41	$17.49	$801.84	0.01%	100.00%	24	0.01%	100.00%	2	30
					$33.41	$17.49	$801.84	0.01%		24	0.009%		2	
	902864	750	ARRAN 10 YEAR SINGLE MALT 750ml	S	$64.95	$34.39	$779.40	0.01%	100.00%	12	0.00%	100.00%	1	31
					$64.95	$34.39	$779.40	0.01%		12	0.004%		1	
	016011	750	AKASHI UME 750ml	S	$32.04	$16.67	$768.96	0.01%	100.00%	24	0.01%	100.00%	2	32
					$32.04	$16.67	$768.96	0.01%		24	0.009%		2	
	016022	750	IWAI WHISKY 750ml	S	$31.56	$16.50	$757.44	0.01%	100.00%	24	0.01%	100.00%	2	33
					$31.56	$16.50	$757.44	0.01%		24	0.009%		2	
	042186	750	MYERS PLATINUM RUM 750ml	S	$14.99	$7.89	$719.52	0.01%	100.00%	48	0.02%	100.00%	4	34
					$14.99	$7.89	$719.52	0.01%		48	0.017%		4	
	022241	750	WOODFORD RESERVE MALT 750ml	L	$36.99	$19.52	$665.82	0.01%	100.00%	18	0.01%	100.00%	2	35
					$36.99	$19.52	$665.82	0.01%		18	0.006%		2	
	903460	750	ELENA GIN 750ml	S	$34.95	$18.24	$629.10	0.01%	100.00%	18	0.01%	100.00%	2	36
					$34.95	$18.24	$629.10	0.01%		18	0.006%		2	
	953512	750	WAHAKA VDM PENCA VERDE #21 750ml	S	$208.99	$110.26	$626.97	0.01%	100.00%	3	0.00%	100.00%	0	37
					$208.99	$110.26	$626.97	0.01%		3	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	088992	750	PASOTE REPOSADO 750ml	S	$51.99	$27.27	$623.88	0.01%	-50.00%	12	0.00%	-50.00%	1	38
					$51.99	$27.27	$623.88	0.01%		12	0.004%		1	
	047646	750	BRANSON VS PHANTOM COGNAC 750ml	S	$49.99	$26.52	$599.88	0.01%	100.00%	12	0.00%	100.00%	1	39
					$49.99	$26.52	$599.88	0.01%		12	0.004%		1	
	086851	750	OLE SMOKY BLUE FLAME MOONSHINE 750ml	S	$24.99	$13.14	$599.76	0.01%	100.00%	24	0.01%	100.00%	2	40
					$24.99	$13.14	$599.76	0.01%		24	0.009%		2	
	015860	750	REDBREAST WHISKEY 15YR 750ml	S	$94.99	$50.37	$569.94	0.01%	100.00%	6	0.00%	100.00%	1	41
					$94.99	$50.37	$569.94	0.01%		6	0.002%		1	
	951046	750	SAGAMORE RYE 750ml	S	$45.77	$24.19	$549.24	0.01%	100.00%	12	0.00%	100.00%	1	42
					$45.77	$24.19	$549.24	0.01%		12	0.004%		1	
	038221	750	TRUST ME VODKA GLUTEN FREE 750ml	S	$29.90	$15.75	$538.20	0.01%	100.00%	18	0.01%	100.00%	2	44
					$29.90	$15.75	$538.20	0.01%		18	0.006%		2	
	038225	750	TRUST ME VODKA ORGANIC 750ml	S	$29.90	$15.75	$538.20	0.01%	100.00%	18	0.01%	100.00%	2	43
					$29.90	$15.75	$538.20	0.01%		18	0.006%		2	
	015983	750	NIKKA MIYAGIKYO SINGLE MALT 750ml	U	$84.95	$45.03	$509.70	0.01%	100.00%	6	0.00%	100.00%	1	45
					$84.95	$45.03	$509.70	0.01%		6	0.002%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	015979	750	NIKKA YIOCHI SINGLE MALT 750ml	U	$84.95	$45.03	$509.70	0.01%	100.00%	6	0.00%	100.00%	1	46
					$84.95	$45.03	$509.70	0.01%		6	0.002%		1	
	950213	750	DULCE VIDA ORGANIC TEQ BLANCO 750ml	S	$39.77	$21.00	$477.24	0.01%	100.00%	12	0.00%	100.00%	1	47
					$39.77	$21.00	$477.24	0.01%		12	0.004%		1	
	955157	750	BUMBU RUM 750ml	S	$37.56	$19.52	$450.72	0.01%	100.00%	12	0.00%	100.00%	1	48
					$37.56	$19.52	$450.72	0.01%		12	0.004%		1	
	946867	750	ST GEORGE BOTANIVORE GIN 750ml	S	$37.39	$19.73	$448.68	0.01%	100.00%	12	0.00%	100.00%	1	49
					$37.39	$19.73	$448.68	0.01%		12	0.004%		1	
	033715	750	BELUGA NOBLE VODKA 750ml	S	$35.73	$18.66	$428.76	0.01%	100.00%	12	0.00%	100.00%	1	50
					$35.73	$18.66	$428.76	0.01%		12	0.004%		1	
	919518	750	2BAR BOTTLED IN BOND BOURBON 750ml	S	$34.84	$23.00	$418.08	0.01%	100.00%	12	0.00%	100.00%	1	51
					$34.84	$23.00	$418.08	0.01%		12	0.004%		1	
	921000	750	SMITH & CROSS JAMAICA RUM 750ml	S	$31.99	$16.64	$383.88	0.01%	100.00%	12	0.00%	100.00%	1	52
					$31.99	$16.64	$383.88	0.01%		12	0.004%		1	
	088556	750	SAUZA SILVER TEQUILA 750ml	S	$15.99	$8.43	$383.76	0.01%	100.00%	24	0.01%	100.00%	2	53
					$15.99	$8.43	$383.76	0.01%		24	0.009%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	022178	750	RUSSELL'S RESERVE SINGLE BARREL 750ml	S	$61.99	$32.82	$371.94	0.01%	100.00%	6	0.00%	100.00%	1	54
					$61.99	$32.82	$371.94	0.01%		6	0.002%		1	
	087961	750	LA ALDELITA BLANCO 750ml	S	$40.03	$20.83	$360.27	0.01%	100.00%	9	0.00%	100.00%	1	55
					$40.03	$20.83	$360.27	0.01%		9	0.003%		1	
	954164	750	REAL MCCOY RUM 3 YR 750ml	S	$19.99	$10.48	$359.82	0.01%	100.00%	18	0.01%	100.00%	2	56
					$19.99	$10.48	$359.82	0.01%		18	0.006%		2	
	005377	750	KILCHOMAN MACHIR BAY ISLAY SINGLE M750ml	S	$59.90	$31.50	$359.40	0.01%	100.00%	6	0.00%	100.00%	1	57
					$59.90	$31.50	$359.40	0.01%		6	0.002%		1	
	951959	750	HAMILTON PIMENTO DRAM 750ml	S	$28.27	$14.65	$339.24	0.01%	100.00%	12	0.00%	100.00%	1	58
					$28.27	$14.65	$339.24	0.01%		12	0.004%		1	
	016814	750	BIB & TUCKER BOURBON 750ml	S	$55.99	$29.63	$335.94	0.01%	100.00%	6	0.00%	100.00%	1	59
					$55.99	$29.63	$335.94	0.01%		6	0.002%		1	
	041474	750	44 NORTH HUCKLEBERRY VODKA 750ml	S	$26.99	$14.28	$323.88	0.01%	100.00%	12	0.00%	100.00%	1	60
					$26.99	$14.28	$323.88	0.01%		12	0.004%		1	
	088819	750	OLMECA ALTOS ANEJO 750ml	S	$26.99	$14.20	$323.88	0.01%	100.00%	12	0.00%	100.00%	1	61
					$26.99	$14.20	$323.88	0.01%		12	0.004%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	028704	750	NOLETS SILVER GIN 750ml	S	$39.99	$21.05	$319.92	0.00%	97.87%	8	0.00%	100.00%	1	62
					$39.99	$21.05	$319.92	0.00%		8	0.003%		1	
	089029	750	AVION ANEJO TEQUILA 750ml	S	$50.52	$26.72	$303.12	0.00%	100.00%	6	0.00%	100.00%	1	63
					$50.52	$26.72	$303.12	0.00%		6	0.002%		1	
	952333	750	HAMILTON JAMAICAN GOLD 750ml	S	$25.24	$13.04	$302.88	0.00%	100.00%	12	0.00%	100.00%	1	64
					$25.24	$13.04	$302.88	0.00%		12	0.004%		1	
	026667	750	RABBIT HOLE BOXERGRAIL 750ml	S	$49.99	$26.44	$299.94	0.00%	100.00%	6	0.00%	100.00%	1	65
					$49.99	$26.44	$299.94	0.00%		6	0.002%		1	
	909965	750	WHISTLEPIG 6 YEAR PIGGYBACK RYE 750ml	S	$49.99	$26.44	$299.94	0.00%	100.00%	6	0.00%	100.00%	1	66
					$49.99	$26.44	$299.94	0.00%		6	0.002%		1	
	907598	750	ABSOLUT MANGO 750ml	S	$21.80	$11.52	$261.60	0.00%	100.00%	12	0.00%	100.00%	1	67
					$21.80	$11.52	$261.60	0.00%		12	0.004%		1	
	918500	750	HOLYSTONE CERULEA GIN 750ml	S	$42.95	$28.67	$257.70	0.00%	100.00%	6	0.00%	100.00%	1	68
					$42.95	$28.67	$257.70	0.00%		6	0.002%		1	
	954163	750	AKASHI REGULAR 750ml	S	$41.30	$21.61	$247.80	0.00%	100.00%	6	0.00%	100.00%	1	69
					$41.30	$21.61	$247.80	0.00%		6	0.002%		1	
	921236	750	PLANTATION 3 STARS WHITE RUM 750ml	S	$20.61	$10.50	$247.32	0.00%	100.00%	12	0.00%	100.00%	1	70
					$20.61	$10.50	$247.32	0.00%		12	0.004%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	949202	750	CRATER LAKE HAZELNUT ESPRESSO 750ml	S	$24.67	$12.82	$246.70	0.00%	100.00%	10	0.00%	100.00%	1	71
					$24.67	$12.82	$246.70	0.00%		10	0.004%		1	
	027066	750	OLD OVERHOLT 4YR 750ml	S	$20.21	$10.67	$242.52	0.00%	100.00%	12	0.00%	100.00%	1	72
					$20.21	$10.67	$242.52	0.00%		12	0.004%		1	
	042875	750	RON MATUSALEM CLASSICO RUM 750ml	S	$20.20	$10.67	$242.40	0.00%	100.00%	12	0.00%	100.00%	1	73
					$20.20	$10.67	$242.40	0.00%		12	0.004%		1	
	042799	750	CLEMENT VSOP RHUM VIEUX AGRICOLE 750ml	S	$39.99	$21.12	$239.94	0.00%	100.00%	6	0.00%	100.00%	1	75
					$39.99	$21.12	$239.94	0.00%		6	0.002%		1	
	028789	750	RED DOOR GIN 750ml	S	$39.99	$21.12	$239.94	0.00%	100.00%	6	0.00%	100.00%	1	74
					$39.99	$21.12	$239.94	0.00%		6	0.002%		1	
	089233	750	CORRALEJO ANEJO TEQ 750ml	S	$38.34	$20.05	$230.04	0.00%	100.00%	6	0.00%	100.00%	1	76
					$38.34	$20.05	$230.04	0.00%		6	0.002%		1	
	015961	750	NIKKA COFFEY MALT 750ml	U	$75.75	$40.14	$227.25	0.00%	100.00%	3	0.00%	100.00%	0	77
					$75.75	$40.14	$227.25	0.00%		3	0.001%		0	
	028793	750	PLYMOUTH NAVY STRENGTH GIN 750ml	X	$37.39	$19.73	$224.34	0.00%	100.00%	6	0.00%	100.00%	1	79
					$37.39	$19.73	$224.34	0.00%		6	0.002%		1	
	032343	750	ST GEORGE TERROIR GIN 750ml	S	$37.39	$19.73	$224.34	0.00%	100.00%	6	0.00%	100.00%	1	78

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	032343				$37.39	$19.73	$224.34	0.00%		6	0.002%		1	
	080004	750	BLUE CHAIR BAY PINEAPPLE RUM CREAM 750ml	S	$17.99	$9.49	$215.88	0.00%	100.00%	12	0.00%	100.00%	1	80
					$17.99	$9.49	$215.88	0.00%		12	0.004%		1	
	906330	750	KULEANA NANEA AGED RUM 750ml	S	$35.11	$23.09	$210.66	0.00%	100.00%	6	0.00%	100.00%	1	81
					$35.11	$23.09	$210.66	0.00%		6	0.002%		1	
	919494	750	2BAR AMARETTO FINISH BOURBON 7 750ml	S	$34.84	$23.00	$209.04	0.00%	100.00%	6	0.00%	100.00%	1	82
					$34.84	$23.00	$209.04	0.00%		6	0.002%		1	
	919511	750	2BAR WINE BARREL BOURBON 750ml	S	$34.84	$23.00	$209.04	0.00%	100.00%	6	0.00%	100.00%	1	83
					$34.84	$23.00	$209.04	0.00%		6	0.002%		1	
	949318	750	TEMPUS FUGIT CREME DE CACAO 750ml	S	$34.02	$17.58	$204.12	0.00%	100.00%	6	0.00%	100.00%	1	85
					$34.02	$17.58	$204.12	0.00%		6	0.002%		1	
	949320	750	TEMPUS FUGIT 'KINA L'AERO D'OR 750ml	S	$34.02	$17.58	$204.12	0.00%	100.00%	6	0.00%	100.00%	1	84
					$34.02	$17.58	$204.12	0.00%		6	0.002%		1	
	040083	750	ST GEORGE CALIFORNIA CITRUS VODKA 750ml	S	$33.19	$17.50	$199.14	0.00%	100.00%	6	0.00%	100.00%	1	86
					$33.19	$17.50	$199.14	0.00%		6	0.002%		1	
	018276	750	FIGHTING COCK BOURBON 750ml	S	$16.53	$8.72	$198.36	0.00%	100.00%	12	0.00%	100.00%	1	87

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	018276				$16.53	$8.72	$198.36	0.00%		12	0.004%		1	
	051600	750	JELINEK GOLD SLIVOVITZ 10 YR BRNDY 750ml	S	$31.99	$16.55	$191.94	0.00%	100.00%	6	0.00%	100.00%	1	88
					$31.99	$16.55	$191.94	0.00%		6	0.002%		1	
	043902	750	MALIBU STRAWBERRY RUM 750ml	S	$15.99	$8.43	$191.88	0.00%	100.00%	12	0.00%	100.00%	1	89
					$15.99	$8.43	$191.88	0.00%		12	0.004%		1	
	064478	750	BOLS GENEVER AMSTERDAM 750ml	S	$28.99	$15.27	$173.94	0.00%	100.00%	6	0.00%	100.00%	1	90
					$28.99	$15.27	$173.94	0.00%		6	0.002%		1	
	951368	750	DARON CALVADOS FINE 750ml	S	$42.19	$21.90	$168.76	0.00%	-66.67%	4	0.00%	-66.67%	0	91
					$42.19	$21.90	$168.76	0.00%		4	0.001%		0	
	034786	750	STOLICHNAYA BLUEBERI VODKA 750ml	S	$19.99	$10.55	$159.92	0.00%	100.00%	8	0.00%	100.00%	1	92
					$19.99	$10.55	$159.92	0.00%		8	0.003%		1	
	046986	750	WHALER'S ORIGINAL DARK RUM 750ml	S	$12.34	$6.49	$148.08	0.00%	100.00%	12	0.00%	100.00%	1	93
					$12.34	$6.49	$148.08	0.00%		12	0.004%		1	
	920609	750	BRECKENRIDGE VODKA 750ml	S	$23.95	$12.59	$143.70	0.00%	100.00%	6	0.00%	100.00%	1	94
					$23.95	$12.59	$143.70	0.00%		6	0.002%		1	
	028655	750	MALFY GIN ROSA 750ml	S	$27.95	$14.71	$139.75	0.00%	100.00%	5	0.00%	100.00%	0	95
					$27.95	$14.71	$139.75	0.00%		5	0.002%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSA SPECIAL ORDERS - SPIRITS	910543	750	CRATER LAKE ROCK AND RYE 750ml	S	$20.38	$10.46	$122.28	0.00%	100.00%	6	0.00%	100.00%	1	96
					$20.38	$10.46	$122.28	0.00%		6	0.002%		1	
	055716	750	H WALKER GINGER BRANDY 750ml	S	$10.09	$5.29	$121.08	0.00%	100.00%	12	0.00%	100.00%	1	97
					$10.09	$5.29	$121.08	0.00%		12	0.004%		1	
	027236	750	MELLOW CORN WHISKEY 750ml	S	$8.74	$4.57	$104.88	0.00%	100.00%	12	0.00%	100.00%	1	98
					$8.74	$4.57	$104.88	0.00%		12	0.004%		1	
	043386	750	CASTILLO SILVER RUM 750ml	S	$8.07	$4.22	$80.70	0.00%	7.14%	10	0.00%	7.14%	1	99
					$8.07	$4.22	$80.70	0.00%		10	0.004%		1	
	953563	750	VITTORE BLANC 750ml	S	$13.42	$6.67	$80.52	0.00%	100.00%	6	0.00%	100.00%	1	100
					$13.42	$6.67	$80.52	0.00%		6	0.002%		1	
	088152	750	SAUZA 901 750ml	S	$30.32	$15.97	$60.64	0.00%	100.00%	2	0.00%	100.00%	0	101
					$30.32	$15.97	$60.64	0.00%		2	0.001%		0	
	951367	750	CERBOIS ARMAGNAC VSOP 750ml	S	$50.62	$26.38	$50.62	0.00%	100.00%	1	0.00%	100.00%	0	102
					$50.62	$26.38	$50.62	0.00%		1	0.000%		0	
	900262	750	RUSSELL HENRY MALAYSIAN LIME GIN 750ml	U	$37.66	$19.67	$37.66	0.00%	100.00%	1	0.00%	100.00%	0	103
					$37.66	$19.67	$37.66	0.00%		1	0.000%		0	
	101066	750	MAKERS MARK 46 W/ STOPPER 750ml	D	$30.80	$21.12	$30.80	0.00%	100.00%	1	0.00%	100.00%	0	104

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YSA SPECIAL ORDERS - SPIRITS	**101066**				$30.80	$21.12	$30.80	0.00%		1	0.000%		0	
	086250	**750**	**JUAREZ TRIPLE SEC 750ml**	**S**	**$5.12**	**$2.65**	**$30.72**	**0.00%**	**4.00%**	**6**	**0.00%**	**4.00%**	**1**	**105**
					$5.12	$2.65	$30.72	0.00%		6	0.002%		1	
	Total						**$103,404.33**		**143.08%**	**2,664**		**108.99%**	**266**	

Class Summary

YSA	**Bottle Sales**	2,664	**Gross Sales**	$103,404.33	**Total Items in Class**	257
	% of Bottle Sales	0.08%	**% of Gross Sales**	0.25%	**Share/Item**	2.57

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS														
	082618	1750	DEKUYPER HOT DAMN 1750ml	S	$21.99	$11.55	$263.88	0.02%	100.00%	12	0.02%	100.00%	2	1
					$21.99	$11.55	$263.88	0.02%		12	0.016%		2	
	951263	375	DOMAINE JAHIOT CREME DE PECHE 375 ml	S	$16.99	$11.15	$407.76	0.03%	100.00%	24	0.03%	100.00%	1	1
					$16.99	$11.15	$407.76	0.03%		24	0.032%		1	
	071620	375	ALPINE LIQUEUR 375 ml	S	$24.99	$16.69	$74.97	0.00%	-66.67%	3	0.00%	-66.67%	0	2
					$24.99	$16.69	$74.97	0.00%		3	0.004%		0	
	064693	750	PATRON CITRONAGE LIME LIQUEUR 750ml	S	$24.99	$13.21	$1,449.42	0.09%	-91.93%	58	0.08%	-91.93%	5	1
					$24.99	$13.21	$1,449.42	0.09%		58	0.078%		5	
	948961	750	NEW DEAL GINGER LIQUEUR 750ml	S	$34.31	$18.17	$1,372.40	0.09%	-71.43%	40	0.05%	-71.43%	3	2
					$34.31	$18.17	$1,372.40	0.09%		40	0.054%		3	
	900496	750	ST. GEORGE NOLA COFFEE LIQUEUR 750ml	S	$32.87	$17.33	$1,183.32	0.08%	100.00%	36	0.05%	100.00%	3	3
					$32.87	$17.33	$1,183.32	0.08%		36	0.048%		3	
	947567	750	NUX ALPINA WALNUT LIQ 750ml	S	$39.56	$20.67	$949.44	0.06%	100.00%	24	0.03%	100.00%	2	4
					$39.56	$20.67	$949.44	0.06%		24	0.032%		2	
	920545	750	ST ELIZABETH ALLSPICE DRAM 750ml	S	$31.57	$16.42	$757.68	0.05%	100.00%	24	0.03%	100.00%	2	5
					$31.57	$16.42	$757.68	0.05%		24	0.032%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSC SPECIAL ORDERS - LIQUEURS	903580	750	AGWA HERBAL LIQUEUR 750ml	S	$37.32	$19.10	$559.80	0.04%	100.00%	15	0.02%	100.00%	1	6
					$37.32	$19.10	$559.80	0.04%		15	0.020%		1	
	080096	750	DEKUYPER CR DE BANANA 750ml	S	$10.99	$5.77	$527.52	0.03%	100.00%	48	0.06%	100.00%	4	7
					$10.99	$5.77	$527.52	0.03%		48	0.065%		4	
	902000	750	GIFFARD VANILLE DE MADAGASCAR 750ml	S	$32.61	$17.00	$293.49	0.02%	100.00%	9	0.01%	100.00%	1	8
					$32.61	$17.00	$293.49	0.02%		9	0.012%		1	
	902910	750	OTTOZ GENEPY 750ml	S	$44.29	$23.10	$265.74	0.02%	100.00%	6	0.01%	100.00%	1	9
					$44.29	$23.10	$265.74	0.02%		6	0.008%		1	
	920011	750	COCCHI AMERICANO 750ml	S	$21.08	$10.83	$252.96	0.02%	100.00%	12	0.02%	100.00%	1	10
					$21.08	$10.83	$252.96	0.02%		12	0.016%		1	
	066810	750	SOLERNO BLOOD ORANGE'LIQ 750ml	S	$41.99	$22.19	$251.94	0.02%	100.00%	6	0.01%	100.00%	1	11
					$41.99	$22.19	$251.94	0.02%		6	0.008%		1	
	902911	750	OTTOZ GENEPY CENTENARIO 750ml	S	$38.09	$19.80	$228.54	0.01%	100.00%	6	0.01%	100.00%	1	12
					$38.09	$19.80	$228.54	0.01%		6	0.008%		1	
	920015	750	VELVET FALERNUM 750ml	S	$18.41	$9.42	$220.92	0.01%	100.00%	12	0.02%	100.00%	1	13
					$18.41	$9.42	$220.92	0.01%		12	0.016%		1	
	064123	750	ANCHO REYES VERDE LIQUEUR 750ml	S	$29.99	$15.80	$179.94	0.01%	-33.33%	6	0.01%	-33.33%	1	14

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YSC SPECIAL ORDERS - LIQUEURS	**064123**				$29.99	$15.80	$179.94	0.01%		6	0.008%		1	
	954382	**750**	**GIFFARD PASSION FRUIT 750ml**	**S**	**$25.56**	**$13.25**	**$153.36**	**0.01%**	**100.00%**	**6**	**0.01%**	**100.00%**	**1**	**15**
					$25.56	$13.25	$153.36	0.01%		6	0.008%		1	
	085516	**750**	**BOLS BLUE CURACAO 750ml**	**S**	**$10.99**	**$5.77**	**$98.91**	**0.01%**	**100.00%**	**9**	**0.01%**	**100.00%**	**1**	**16**
					$10.99	$5.77	$98.91	0.01%		9	0.012%		1	
	948897	**750**	**THE KINGS GINGER 750ml**	**S**	**$45.47**	**$24.03**	**$90.94**	**0.01%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	**17**
					$45.47	$24.03	$90.94	0.01%		2	0.003%		0	
	100509	**750**	**HPNOTIQ HOLIDAY WITH 2 GLASSES 750ml**	**D**	**$16.38**	**$13.14**	**$65.50**	**0.00%**	**100.00%**	**4**	**0.01%**	**100.00%**	**0**	**18**
					$19.25	$13.14	$38.50	0.00%		2	0.003%		0	
					$13.50	$13.14	$27.00	0.00%		2	0.003%		0	
	065016	**750**	**PATRON CITRONAGE PINEAPPLE LQR 75 750ml**	**S**	**$24.99**	**$13.21**	**$49.98**	**0.00%**	**100.00%**	**2**	**0.00%**	**100.00%**	**0**	**19**
					$24.99	$13.21	$49.98	0.00%		2	0.003%		0	
	071890	**750**	**ANTELOPE ISLAND RED 750ml**	**S**	**$21.99**	**$14.60**	**$43.98**	**0.00%**	**-97.04%**	**2**	**0.00%**	**-96.77%**	**0**	**20**
					$21.99	$14.60	$43.98	0.00%		2	0.003%		0	
	Total						**$9,742.39**		**-62.69%**	**366**		**-65.88%**	**31**	

Class Summary

YSC

Bottle Sales	366	**Gross Sales**	$9,742.39	**Total Items in Class**	52
% of Bottle Sales	0.01%	**% of Gross Sales**	0.02%	**Share/Item**	0.52

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE														
	921257	1500	ZYME AMARONE MAGNUM 2004 1500ml	S	$529.26	$280.00	$1,058.52	0.00%	100.00%	2	0.00%	100.00%	0	1
					$529.26	$280.00	$1,058.52	0.00%		2	0.000%		0	
	921256	1500	ZYME AMARONE MAGNUM 2001 1500ml	S	$491.66	$260.00	$983.32	0.00%	100.00%	2	0.00%	100.00%	0	2
					$491.66	$260.00	$983.32	0.00%		2	0.000%		0	
	953061	1500	PODERE LE RIPI BRUNELLO RSV'13 1500 ml	S	$215.03	$143.00	$645.09	0.00%	100.00%	3	0.00%	100.00%	1	3
					$215.03	$143.00	$645.09	0.00%		3	0.000%		1	
	951335	1500	PODERE LE RIPI SIRENE BRUNELLO 2 1500 ml	S	$151.11	$100.00	$453.33	0.00%	100.00%	3	0.00%	100.00%	1	4
					$151.11	$100.00	$453.33	0.00%		3	0.000%		1	
	900408	1500	PODERE LE RIPI SOGNI E FOLLIA 1500ml	S	$69.77	$45.00	$279.08	0.00%	100.00%	4	0.00%	100.00%	1	5
					$69.77	$45.00	$279.08	0.00%		4	0.000%		1	
	954547	1500	ROMANO'S BIANCO 1500ml	S	$8.62	$3.83	$258.60	0.00%	100.00%	30	0.00%	100.00%	5	6
					$8.62	$3.83	$258.60	0.00%		30	0.002%		5	
	954548	1500	ROMANO'S ROSSO 1500ml	S	$8.62	$3.83	$258.60	0.00%	100.00%	30	0.00%	100.00%	5	7
					$8.62	$3.83	$258.60	0.00%		30	0.002%		5	
	900314	1500	PICCO ROSSO 1500ml	S	$9.50	$4.30	$114.00	0.00%	100.00%	12	0.00%	100.00%	2	8
					$9.50	$4.30	$114.00	0.00%		12	0.001%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	578905	1500	J LOHR CHARDONNAY RIVERSTONE 1500ml	S	$30.95	$15.66	$61.90	0.00%	-95.65%	2	0.00%	-95.65%	0	9
					$30.95	$15.66	$61.90	0.00%		2	0.000%		0	
	950217	1500	BASTIANICH CALABRONE SPCL 1500 ml	S	$9.99	$4.56	$59.94	0.00%	100.00%	6	0.00%	100.00%	1	10
					$9.99	$4.56	$59.94	0.00%		6	0.000%		1	
	954848	1500	BASTIANICH SCHIOPPETTINO SPCL 1500 ml	S	$9.99	$4.56	$59.94	0.00%	100.00%	6	0.00%	100.00%	1	11
					$9.99	$4.56	$59.94	0.00%		6	0.000%		1	
	480305	1500	LIBERTY CREEK CABERNET 1500ml	S	$9.99	$5.16	$59.94	0.00%	100.00%	6	0.00%	100.00%	1	12
					$9.99	$5.16	$59.94	0.00%		6	0.000%		1	
	908140	1500	LA MOZZA PERAZZI MAGNUM 1500ml	S	$10.27	$4.56	$51.35	0.00%	100.00%	5	0.00%	100.00%	1	13
					$10.27	$4.56	$51.35	0.00%		5	0.000%		1	
	902169	1500	CRISTOM NAC SPECIALTY CASE 2 1500ml	S	$41.90	$20.00	$41.90	0.00%	100.00%	1	0.00%	100.00%	0	14
					$41.90	$20.00	$41.90	0.00%		1	0.000%		0	
	913330	180	OZEKI IKEZO MIX BERRY JELLY SAKE 180ml	S	$3.91	$1.96	$586.50	0.00%	100.00%	150	0.01%	100.00%	3	1
					$3.91	$1.96	$586.50	0.00%		150	0.010%		3	
	951402	180	OZEKI IKEZO PEACH JELLY SAKE 180 ml	S	$3.91	$1.96	$351.90	0.00%	75.00%	90	0.01%	75.00%	2	2
					$3.91	$1.96	$351.90	0.00%		90	0.006%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	913463	180	OZEKI IKEZO YUZU JELLY SAKE 180ml	S	$3.91	$1.96	$234.60	0.00%	100.00%	60	0.00%	100.00%	1	3
					$3.91	$1.96	$234.60	0.00%		60	0.004%		1	
	092586	180	KIKU MASAMUNE SAKE 180ml	S	$3.91	$2.00	$117.30	0.00%	100.00%	30	0.00%	100.00%	1	4
					$3.91	$2.00	$117.30	0.00%		30	0.002%		1	
	954906	180	SAKARI ONIKOROSHI BLUE 180ml	S	$3.55	$1.81	$106.50	0.00%	100.00%	30	0.00%	100.00%	1	5
					$3.55	$1.81	$106.50	0.00%		30	0.002%		1	
	947480	18000	TAYLOR COUNTRY CELLARS WHITE/CHA 18000ml	S	$62.67	$32.43	$3,760.20	0.02%	100.00%	60	0.00%	100.00%	120	1
					$62.67	$32.43	$3,760.20	0.02%		60	0.004%		120	
	751419	187	KORBEL BRUT CROWN CAP FINISHE 187ml	S	$4.99	$2.61	$1,796.40	0.01%	100.00%	360	0.02%	100.00%	7	1
					$4.99	$2.61	$1,796.40	0.01%		360	0.024%		7	
	952421	187	MASCHIO PROSECCO EXTRA DRY 187 ml	S	$3.94	$1.99	$1,536.60	0.01%	791.67%	390	0.03%	791.67%	8	2
					$3.94	$1.99	$1,536.60	0.01%		390	0.026%		8	
	908806	187	ZONIN PROSECCO 187ml	S	$3.25	$1.58	$1,326.00	0.01%	100.00%	408	0.03%	100.00%	8	3
					$3.25	$1.58	$1,326.00	0.01%		408	0.027%		8	
	728794	187	LAMARCA PROSECCO 187ml	S	$5.49	$2.88	$1,317.60	0.01%	-75.00%	240	0.02%	-75.00%	5	4
					$5.49	$2.88	$1,317.60	0.01%		240	0.016%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919935	187	MIONETTO PROSECCO BRUT 187ml	S	$5.06	$2.52	$607.20	0.00%	150.00%	120	0.01%	150.00%	2	5
					$5.06	$2.52	$607.20	0.00%		120	0.008%		2	
	920434	187	HENKELL BRUT 187 ml	S	$3.21	$1.60	$462.24	0.00%	100.00%	144	0.01%	100.00%	3	6
					$3.21	$1.60	$462.24	0.00%		144	0.010%		3	
	952134	187	CUPCAKE PROSECCO 187 ml	S	$3.99	$2.08	$383.04	0.00%	100.00%	96	0.01%	100.00%	2	7
					$3.99	$2.08	$383.04	0.00%		96	0.006%		2	
	950102	187	BAREFOOT BUBBLY CHAMPAGNE BRUT 187ml	S	$3.00	$1.56	$288.00	0.00%	100.00%	96	0.01%	100.00%	2	8
					$3.00	$1.56	$288.00	0.00%		96	0.006%		2	
	955295	187	CAP FIZZ SPARKLING ROSE BLEND 187 ml	S	$5.36	$2.72	$257.28	0.00%	100.00%	48	0.00%	100.00%	1	9
					$5.36	$2.72	$257.28	0.00%		48	0.003%		1	
	900399	187	MICHAEL DAVID FREAKSHOW CAB CAN 187ml	S	$5.32	$2.75	$255.36	0.00%	100.00%	48	0.00%	100.00%	1	10
					$5.32	$2.75	$255.36	0.00%		48	0.003%		1	
	906802	187	ZONIN ROSÉ SPARKLING 187 ml	S	$3.50	$1.72	$252.00	0.00%	100.00%	72	0.00%	100.00%	1	11
					$3.50	$1.72	$252.00	0.00%		72	0.005%		1	
	756308	187	MUMM NAPA BRUT PRESTIGE CHAMPA 187ml	S	$7.60	$4.00	$182.40	0.00%	0.00%	24	0.00%	0.00%	0	12
					$7.60	$4.00	$182.40	0.00%		24	0.002%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951186	19000	CHALK HILL CHARDONNAY KEG 19000 ml	S	$438.95	$230.00	$4,389.50	0.02%	-20.00%	10	0.00%	-20.00%	21	1
					$438.95	$230.00	$4,389.50	0.02%		10	0.001%		21	
	951188	19000	SMITH AND HOOK CAB KEG 19000 ml	S	$476.55	$250.00	$2,859.30	0.01%	100.00%	6	0.00%	100.00%	13	2
					$476.55	$250.00	$2,859.30	0.01%		6	0.000%		13	
	948355	19000	TANREI SAKE 19000ml	S	$68.06	$32.15	$2,177.92	0.01%	100.00%	32	0.00%	100.00%	68	3
					$68.06	$32.15	$2,177.92	0.01%		32	0.002%		68	
	915608	19000	BANSHEE PINOT NOIR KEG 19000ml	S	$481.10	$255.00	$1,924.40	0.01%	100.00%	4	0.00%	100.00%	8	4
					$481.10	$255.00	$1,924.40	0.01%		4	0.000%		8	
	951191	19000	ACROBAT PINOT GRIS KEG 19000 ml	S	$294.98	$156.00	$1,474.90	0.01%	100.00%	5	0.00%	100.00%	11	5
					$294.98	$156.00	$1,474.90	0.01%		5	0.000%		11	
	953902	19000	ACE PINEAPPLE KEG 19000 ml	S	$157.74	$83.00	$946.44	0.00%	100.00%	6	0.00%	100.00%	13	6
					$157.74	$83.00	$946.44	0.00%		6	0.000%		13	
	902318	19000	ACE GUAVA CIDER 19000ml	S	$157.74	$83.00	$788.70	0.00%	100.00%	5	0.00%	100.00%	11	7
					$157.74	$83.00	$788.70	0.00%		5	0.000%		11	
	921260	19000	TERCOS MALBEC KEG 19000ml	S	$261.39	$132.00	$784.17	0.00%	100.00%	3	0.00%	100.00%	6	8
					$261.39	$132.00	$784.17	0.00%		3	0.000%		6	
	953621	19000	TREFETHEN NAPA CHARDONNAY KEG 19000 ml	S	$495.35	$260.00	$495.35	0.00%	100.00%	1	0.00%	100.00%	2	9

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953621				$495.35	$260.00	$495.35	0.00%		1	0.000%		2	
	954036	19000	WILLIAM HILL CHARDONNAY KEG 19000ml	S	$245.01	$129.42	$490.02	0.00%	500.00%	2	0.00%	500.00%	4	10
					$245.01	$129.42	$490.02	0.00%		2	0.000%		4	
	516722	19000	AUSTIN HOPE TROUBLEMAKER KEG 19000ml	S	$450.77	$235.00	$450.77	0.00%	-12.50%	1	0.00%	-12.50%	2	11
					$450.77	$235.00	$450.77	0.00%		1	0.000%		2	
	915377	19000	DAOU CABERNET KEGS 19000 ml	S	$384.73	$200.00	$384.73	0.00%	100.00%	1	0.00%	100.00%	2	12
					$384.73	$200.00	$384.73	0.00%		1	0.000%		2	
	954034	19000	LOUIS MARTINI CABERNET KEG 19000ml	S	$277.64	$146.78	$277.64	0.00%	200.00%	1	0.00%	200.00%	2	13
					$277.64	$146.78	$277.64	0.00%		1	0.000%		2	
	920732	200	KIKUSUI FUNAGUCHI CANS 200ml	S	$6.75	$3.48	$2,227.50	0.01%	83.33%	330	0.02%	83.33%	7	1
					$6.75	$3.48	$2,227.50	0.01%		330	0.022%		7	
	950884	200	KUNKO FUNAGUCHI KIKUSUI 200 ml	S	$11.41	$5.95	$684.60	0.00%	100.00%	60	0.00%	100.00%	1	2
					$11.41	$5.95	$684.60	0.00%		60	0.004%		1	
	950336	200	NIHON SAKARI NAMA BLUE GENSHU 200 ml	S	$7.29	$3.77	$262.44	0.00%	100.00%	36	0.00%	100.00%	1	3
					$7.29	$3.77	$262.44	0.00%		36	0.002%		1	
	951940	20000	J PINOT GRIS KEG 20000 ml	S	$306.75	$162.26	$1,533.75	0.01%	0.00%	5	0.00%	0.00%	11	1
					$306.75	$162.26	$1,533.75	0.01%		5	0.000%		11	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	909276	20000	DOUBLE CANYON HORSE HH CAB NV KEG20000ml	S	$449.95	$235.85	$1,349.85	0.01%	100.00%	3	0.00%	100.00%	7	2
					$449.95	$235.85	$1,349.85	0.01%		3	0.000%		7	
	950150	20000	DRY CREEK ZINFANDEL KEG 20000ml	S	$428.34	$224.00	$856.68	0.00%	100.00%	2	0.00%	100.00%	4	3
					$428.34	$224.00	$856.68	0.00%		2	0.000%		4	
	951403	20000	MACMURRAY CC PN KEG 20000 ml	S	$311.80	$164.95	$623.60	0.00%	40.00%	2	0.00%	40.00%	4	4
					$311.80	$164.95	$623.60	0.00%		2	0.000%		4	
	953869	20000	PATIENCE WHITE KEG 20000 ml	S	$227.51	$116.00	$227.51	0.00%	0.00%	1	0.00%	0.00%	2	5
					$227.51	$116.00	$227.51	0.00%		1	0.000%		2	
	955621	240	KOOKSOONDANG MAKGEOLLI 240 ML	S	$1.56	$0.75	$37.44	0.00%	-33.33%	24	0.00%	-33.33%	1	1
					$1.56	$0.75	$37.44	0.00%		24	0.002%		1	
	952730	250	FRICO FRIZZANTE BLANC CAN 250 ml	S	$2.59	$1.29	$124.32	0.00%	369.23%	48	0.00%	369.23%	1	1
					$2.59	$1.29	$124.32	0.00%		48	0.003%		1	
	919550	250	DECOY PREM SELTZER CHARD ORANGE 250ml	S	$3.99	$2.04	$95.76	0.00%	100.00%	24	0.00%	100.00%	1	2
					$3.99	$2.04	$95.76	0.00%		24	0.002%		1	
	905493	300	SHOCHIKUBAI GINJO SAKE 300ml	S	$8.63	$4.31	$1,346.28	0.01%	100.00%	156	0.01%	100.00%	5	1
					$8.63	$4.31	$1,346.28	0.01%		156	0.010%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	946916	300	KIKUSUI PERFECT SNOW 300ml	S	$10.64	$5.48	$1,021.44	0.00%	50.00%	96	0.01%	50.00%	3	2
					$10.64	$5.48	$1,021.44	0.00%		96	0.006%		3	
	946965	300	MIO SPARKLING SAKE 300ml	S	$7.53	$3.81	$451.80	0.00%	100.00%	60	0.00%	100.00%	2	3
					$7.53	$3.81	$451.80	0.00%		60	0.004%		2	
	906671	300	SAYURI SAKE 300ml	S	$7.99	$3.86	$287.64	0.00%	100.00%	36	0.00%	100.00%	1	4
					$7.99	$3.86	$287.64	0.00%		36	0.002%		1	
	954903	300	KIKUSUI JUNMAI 300ml	S	$9.65	$4.95	$231.60	0.00%	100.00%	24	0.00%	100.00%	1	5
					$9.65	$4.95	$231.60	0.00%		24	0.002%		1	
	921300	300	DASSAI 45 JUNMAI DAIGINJO 300ml	S	$14.60	$7.62	$175.20	0.00%	100.00%	12	0.00%	100.00%	0	6
					$14.60	$7.62	$175.20	0.00%		12	0.001%		0	
	904250	300	OZEKI KARATAMBA SAKE 300ml	S	$7.89	$3.96	$94.68	0.00%	100.00%	12	0.00%	100.00%	0	7
					$7.89	$3.96	$94.68	0.00%		12	0.001%		0	
	909064	300	KIZAKURA NIGORI SAKE 300ml	S	$6.06	$3.04	$72.72	0.00%	100.00%	12	0.00%	100.00%	0	8
					$6.06	$3.04	$72.72	0.00%		12	0.001%		0	
	948679	300	GEKKEIKAN HORIN SAKE 300ml	S	$15.17	$7.89	$45.51	0.00%	100.00%	3	0.00%	100.00%	0	9
					$15.17	$7.89	$45.51	0.00%		3	0.000%		0	
	487020	3000	MOGEN DAVID CONCORD 3000ml	S	$18.02	$8.28	$2,162.40	0.01%	100.00%	120	0.01%	100.00%	40	1

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	487020				$18.02	$8.28	$2,162.40	0.01%		120	0.008%		40	
	950624	3000	POWERS CABERNET BOX 3000ml	S	$22.46	$11.37	$404.28	0.00%	-80.00%	18	0.00%	-80.00%	6	2
					$22.46	$11.37	$404.28	0.00%		18	0.001%		6	
	902559	3000	VIETTI CASTIGLIONE BAROLO 2016 3000 ml	S	$379.36	$200.50	$379.36	0.00%	100.00%	1	0.00%	100.00%	0	3
					$379.36	$200.50	$379.36	0.00%		1	0.000%		0	
	402784	3000	BESO DEL SOL RED SANGRIA 3000ml	S	$19.40	$10.17	$349.20	0.00%	100.00%	18	0.00%	100.00%	6	4
					$19.40	$10.17	$349.20	0.00%		18	0.001%		6	
	918447	3000	LA GRANGE AUX BELLES CH ROUGE 3000 ml	S	$128.31	$66.00	$256.62	0.00%	100.00%	2	0.00%	100.00%	1	5
					$128.31	$66.00	$256.62	0.00%		2	0.000%		1	
	950625	3000	POWERS CHARDONNAY BOX 3000ml	S	$20.40	$10.27	$244.80	0.00%	-50.00%	12	0.00%	-50.00%	4	6
					$20.40	$10.27	$244.80	0.00%		12	0.001%		4	
	954172	3000	ZAPUNTEL BRUNELLO DI MONTALCINO 3000 ml	S	$122.38	$80.00	$244.76	0.00%	100.00%	2	0.00%	100.00%	1	7
					$122.38	$80.00	$244.76	0.00%		2	0.000%		1	
	402910	3000	BLACK BOX SAUV BLANC 3000ml	S	$24.24	$12.74	$145.44	0.00%	100.00%	6	0.00%	100.00%	2	8
					$24.24	$12.74	$145.44	0.00%		6	0.000%		2	
	919097	3000	CRISTOM NAC MIXED CASE 4 3000ml	S	$78.63	$40.00	$78.63	0.00%	100.00%	1	0.00%	100.00%	0	9

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919097				$78.63	$40.00	$78.63	0.00%		1	0.000%		0	
	561020	3000	BOTA BOX CHARD 3000ml	S	$21.99	$11.39	$65.97	0.00%	100.00%	3	0.00%	100.00%	1	10
					$21.99	$11.39	$65.97	0.00%		3	0.000%		1	
	902834	3000	BASTIANICH CALABRONE SPECIAL 3000ml	S	$39.99	$16.77	$39.99	0.00%	100.00%	1	0.00%	100.00%	0	11
					$39.99	$16.77	$39.99	0.00%		1	0.000%		0	
	948566	330	ASPALL DRY CIDER 330ml	S	$4.80	$2.48	$345.60	0.00%	100.00%	72	0.00%	100.00%	3	1
					$4.80	$2.48	$345.60	0.00%		72	0.005%		3	
	953185	355	COLORADO CIDER CO. GLIDER DRY 355 ml	S	$2.34	$1.53	$280.80	0.00%	100.00%	120	0.01%	100.00%	5	1
					$2.34	$1.53	$280.80	0.00%		120	0.008%		5	
	900697	355	HITACHINO NEST PIRIKA 355ml	S	$4.57	$2.31	$219.36	0.00%	100.00%	48	0.00%	100.00%	2	2
					$4.57	$2.31	$219.36	0.00%		48	0.003%		2	
	902897	355	BIG B'S ORCHARD ORIGINAL HARD CIDER355ml	S	$2.33	$1.52	$55.92	0.00%	100.00%	24	0.00%	100.00%	1	3
					$2.33	$1.52	$55.92	0.00%		24	0.002%		1	
	910615	355	COLORADO CIDER CO. MIXED BIN 35 355 ml	S	$1.83	$1.19	$20.13	0.00%	100.00%	11	0.00%	100.00%	0	4
					$1.83	$1.19	$20.13	0.00%		11	0.001%		0	
	902591	360	ASAHI DASSAI 50 SPARKLING SAKE 360ml	U	$18.08	$9.43	$216.96	0.00%	100.00%	12	0.00%	100.00%	0	1
					$18.08	$9.43	$216.96	0.00%		12	0.001%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953013	375	VILLA DE VARDA GRAPPA AMARONE RIS 375 ml	S	$56.93	$30.00	$1,366.32	0.01%	100.00%	24	0.00%	100.00%	1	1
					$56.93	$30.00	$1,366.32	0.01%		24	0.002%		1	
	953894	375	JINRO CHAMISUL FRESH SOJU 375 ml	S	$4.92	$2.50	$1,328.40	0.01%	-49.26%	270	0.02%	-48.54%	11	2
					$4.92	$2.50	$1,328.40	0.01%		270	0.018%		11	
	921226	375	TRIMABCH CUVEE FREDERIC EMILE 375ml	S	$44.93	$23.67	$1,078.32	0.00%	100.00%	24	0.00%	100.00%	1	3
					$44.93	$23.67	$1,078.32	0.00%		24	0.002%		1	
	900344	375	JINRO PLUM SOJU 375ml	S	$5.01	$2.50	$495.99	0.00%	145.11%	99	0.01%	150.00%	4	4
					$5.01	$2.50	$495.99	0.00%		99	0.007%		4	
	909667	375	DUCKHORN NAPA CAB SAUV 375ml	S	$39.99	$21.00	$479.88	0.00%	100.00%	12	0.00%	100.00%	1	5
					$39.99	$21.00	$479.88	0.00%		12	0.001%		1	
	900345	375	JINRO GRAPEFRUIT SOJU 375ml	S	$5.11	$2.55	$434.35	0.00%	244.83%	85	0.01%	244.83%	4	6
					$5.11	$2.55	$434.35	0.00%		85	0.006%		4	
	919098	375	CRISTOM NAC MIXED CASE 5 375ml	S	$16.03	$8.33	$384.72	0.00%	100.00%	24	0.00%	100.00%	1	7
					$16.03	$8.33	$384.72	0.00%		24	0.002%		1	
	954944	375	JINRO GREEN GRAPE SOJU 375 ml	S	$4.95	$2.50	$366.30	0.00%	145.54%	74	0.00%	150.00%	3	8
					$4.95	$2.50	$366.30	0.00%		74	0.005%		3	
	902706	375	BROC LOVE WHITE CANS 375 ml	S	$7.30	$4.79	$350.40	0.00%	100.00%	48	0.00%	100.00%	2	9

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	902706				$7.30	$4.79	$350.40	0.00%		48	0.003%		2	
	947237	375	LAURENT PERRIER LA CUVEE BRUT 375 ml	S	$28.87	$15.13	$346.44	0.00%	100.00%	12	0.00%	100.00%	1	10
					$28.87	$15.13	$346.44	0.00%		12	0.001%		1	
	953499	375	YUKI NIGORI WHITE PEACH 375 ml	S	$8.93	$4.57	$321.48	0.00%	-83.33%	36	0.00%	-83.33%	2	11
					$8.93	$4.57	$321.48	0.00%		36	0.002%		2	
	901969	375	JINRO CHAMISUL CLASSIC SOJU 375ml	S	$4.92	$2.50	$280.44	0.00%	100.00%	57	0.00%	100.00%	2	12
					$4.92	$2.50	$280.44	0.00%		57	0.004%		2	
	628207	375	STERLING CANNED WINE CHARDONNAY 375ml	S	$5.03	$2.63	$241.44	0.00%	100.00%	48	0.00%	100.00%	2	13
					$5.03	$2.63	$241.44	0.00%		48	0.003%		2	
	953501	375	YUKI NIGORI MANGO 375 ml	S	$8.93	$4.57	$214.32	0.00%	100.00%	24	0.00%	100.00%	1	14
					$8.93	$4.57	$214.32	0.00%		24	0.002%		1	
	950118	375	COLTIBUONO GRAPPA 375ml	S	$33.55	$17.50	$201.30	0.00%	100.00%	6	0.00%	100.00%	0	15
					$33.55	$17.50	$201.30	0.00%		6	0.000%		0	
	920326	375	HAHN CABERNET SAUV 375ml	S	$7.69	$4.00	$184.56	0.00%	100.00%	24	0.00%	100.00%	1	16
					$7.69	$4.00	$184.56	0.00%		24	0.002%		1	
	905856	375	NIGORI SILKY-MILD 375ml	S	$5.11	$2.44	$183.96	0.00%	100.00%	36	0.00%	100.00%	2	17
					$5.11	$2.44	$183.96	0.00%		36	0.002%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919275	375	SOTER NORTH VALLEY PINOT NOIR 375ml	S	$14.21	$9.35	$170.52	0.00%	100.00%	12	0.00%	100.00%	1	18
					$14.21	$9.35	$170.52	0.00%		12	0.001%		1	
	917011	375	CONFERMENT CIDER 2018 375 ml	S	$12.65	$8.25	$151.80	0.00%	100.00%	12	0.00%	100.00%	1	19
					$12.65	$8.25	$151.80	0.00%		12	0.001%		1	
	951838	375	CANARD-DUCHENE BRUT AUTHENTIC 375 ml	S	$25.24	$13.25	$151.44	0.00%	100.00%	6	0.00%	100.00%	0	20
					$25.24	$13.25	$151.44	0.00%		6	0.000%		0	
	907704	375	DARK HORSE BRUT BUBBLES 375ml	S	$5.99	$3.11	$143.76	0.00%	100.00%	24	0.00%	100.00%	1	21
					$5.99	$3.11	$143.76	0.00%		24	0.002%		1	
	953500	375	YUKI NIGORI WHITE IYCHEE 375 ml	S	$8.93	$4.57	$107.16	0.00%	100.00%	12	0.00%	100.00%	1	22
					$8.93	$4.57	$107.16	0.00%		12	0.001%		1	
	902849	375	JINRO STRAWBERRY SOJU 375ml	S	$5.08	$2.55	$101.60	0.00%	100.00%	20	0.00%	100.00%	1	23
					$5.08	$2.55	$101.60	0.00%		20	0.001%		1	
	902958	375	JINRO IS BACK SOJU 375ml	S	$4.92	$2.50	$98.40	0.00%	100.00%	20	0.00%	100.00%	1	24
					$4.92	$2.50	$98.40	0.00%		20	0.001%		1	
	949623	375	P. GIMONNET BLNC DE BLNC 1ER 375ml	S	$31.36	$16.26	$94.08	0.00%	100.00%	3	0.00%	100.00%	0	25
					$31.36	$16.26	$94.08	0.00%		3	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953537	375	CANVAS CABERNET SAUVIGNON 375 ml	S	$5.54	$2.77	$66.48	0.00%	-66.67%	12	0.00%	-66.67%	1	26
					$5.54	$2.77	$66.48	0.00%		12	0.001%		1	
	920441	375	GINI SOAVE CLASSICO '2011 375ml	S	$13.98	$7.25	$41.94	0.00%	600.00%	3	0.00%	600.00%	0	27
					$13.98	$7.25	$41.94	0.00%		3	0.000%		0	
	919992	375	MIONETTO IL PROSECCO 375ml	S	$7.60	$3.85	$38.00	0.00%	100.00%	5	0.00%	100.00%	0	28
					$7.60	$3.85	$38.00	0.00%		5	0.000%		0	
	953538	375	CANVAS CHARDONNAY 375 ml	S	$5.54	$2.77	$22.16	0.00%	100.00%	4	0.00%	100.00%	0	29
					$5.54	$2.77	$22.16	0.00%		4	0.000%		0	
	904146	4000	CARLO ROSSI CHIANTI 4000ml	S	$15.99	$8.28	$1,279.20	0.01%	100.00%	80	0.01%	100.00%	36	1
					$15.99	$8.28	$1,279.20	0.01%		80	0.005%		36	
	955072	500	ZYME RECIOTO AMANDORLATO 500 ml	S	$383.92	$203.00	$767.84	0.00%	100.00%	2	0.00%	100.00%	0	1
					$383.92	$203.00	$767.84	0.00%		2	0.000%		0	
	902247	500	COCCHI BAROLO CHINATO 500ml	S	$47.16	$24.75	$565.92	0.00%	100.00%	12	0.00%	100.00%	1	2
					$47.16	$24.75	$565.92	0.00%		12	0.001%		1	
	906855	5000	CRIBARI MADERA 5000ml	S	$22.53	$11.76	$4,325.76	0.02%	100.00%	192	0.01%	100.00%	107	1
					$22.53	$11.76	$4,325.76	0.02%		192	0.013%		107	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954173	5000	ZAPUNTEL BRUNELLO DI MONTALCINO 5000 ml	S	$183.21	$120.00	$366.42	0.00%	100.00%	2	0.00%	100.00%	1	2
					$183.21	$120.00	$366.42	0.00%		2	0.000%		1	
	947459	50000	STRONGBOW CIDER KEG 50000ml	S	$205.00	$108.14	$820.00	0.00%	-66.67%	4	0.00%	-66.67%	22	1
					$205.00	$108.14	$820.00	0.00%		4	0.000%		22	
	947729	59000	ANGRY ORCHARD CRISP APPLE CIDER 59000ml	S	$207.20	$109.31	$1,036.00	0.00%	400.00%	5	0.00%	400.00%	33	1
					$207.20	$109.31	$1,036.00	0.00%		5	0.000%		33	
	953035	720	IPPIN JUMAI DAIGINGO 720 ml	S	$30.81	$16.00	$2,218.32	0.01%	100.00%	72	0.00%	100.00%	6	1
					$30.81	$16.00	$2,218.32	0.01%		72	0.005%		6	
	948314	720	IPPONGI HANNYA HOT PLUM 720ml	S	$34.65	$17.96	$1,663.20	0.01%	100.00%	48	0.00%	100.00%	4	2
					$34.65	$17.96	$1,663.20	0.01%		48	0.003%		4	
	920531	720	YUKI NO BOSHA JUNMAIGINJO 720ml	S	$36.53	$19.17	$1,315.08	0.01%	100.00%	36	0.00%	100.00%	3	3
					$36.53	$19.17	$1,315.08	0.01%		36	0.002%		3	
	949190	720	WAKATAKE ONIKOROSHI 720ml	S	$35.50	$18.60	$1,278.00	0.01%	100.00%	36	0.00%	100.00%	3	4
					$35.50	$18.60	$1,278.00	0.01%		36	0.002%		3	
	953036	720	SHO CHIKU BAI GINJO NIGORI 720 ml	S	$16.54	$8.52	$793.92	0.00%	100.00%	48	0.00%	100.00%	4	5
					$16.54	$8.52	$793.92	0.00%		48	0.003%		4	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	908159	720	KIKUSI JUNMAI GINJO 720ml	S	$29.54	$15.43	$708.96	0.00%	100.00%	24	0.00%	100.00%	2	6
					$29.54	$15.43	$708.96	0.00%		24	0.002%		2	
	902130	720	KIKUSUI PERFECT SNOW 720ml	S	$22.62	$11.72	$542.88	0.00%	100.00%	24	0.00%	100.00%	2	7
					$22.62	$11.72	$542.88	0.00%		24	0.002%		2	
	955721	720	MICHINOKU ONIKOROSHI DEMON SLAYER 720 ml	S	$22.25	$11.65	$534.00	0.00%	100.00%	24	0.00%	100.00%	2	8
					$22.25	$11.65	$534.00	0.00%		24	0.002%		2	
	028565	720	MINOWAMON JDGJ SAKE 720 ml	S	$87.80	$46.23	$526.80	0.00%	100.00%	6	0.00%	100.00%	0	9
					$87.80	$46.23	$526.80	0.00%		6	0.000%		0	
	954122	720	HAKUSTURU NISHIKI JUNMAI DAIGINJO 720ml	S	$79.78	$42.02	$478.68	0.00%	100.00%	6	0.00%	100.00%	0	10
					$79.78	$42.02	$478.68	0.00%		6	0.000%		0	
	919976	720	TERADA HONKE KATORI 80 720ml	S	$35.96	$18.75	$431.52	0.00%	100.00%	12	0.00%	100.00%	1	11
					$35.96	$18.75	$431.52	0.00%		12	0.001%		1	
	952959	720	AMABUKI JUNMAI GINJO ICHIGO 720 ml	S	$32.47	$17.02	$389.64	0.00%	100.00%	12	0.00%	100.00%	1	12
					$32.47	$17.02	$389.64	0.00%		12	0.001%		1	
	920333	720	PURE DAWN SAKE 720ml	S	$27.72	$14.40	$332.64	0.00%	100.00%	12	0.00%	100.00%	1	13
					$27.72	$14.40	$332.64	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	908162	720	CHOYA UMESHU PLUM WINE 720ml	S	$17.73	$9.17	$212.76	0.00%	100.00%	12	0.00%	100.00%	1	14
					$17.73	$9.17	$212.76	0.00%		12	0.001%		1	
	902132	720	KIKUSUI ORGANIC 720ml	S	$32.33	$16.87	$193.98	0.00%	100.00%	6	0.00%	100.00%	0	15
					$32.33	$16.87	$193.98	0.00%		6	0.000%		0	
	949612	720	NIHON SAKARI DAIGINJO 720ml	S	$25.03	$12.95	$150.18	0.00%	100.00%	6	0.00%	100.00%	0	16
					$25.03	$12.95	$150.18	0.00%		6	0.000%		0	
	947367	750	CLINE PINOT NOIR 750ml	S	$11.97	$6.08	$8,043.84	0.03%	100.00%	672	0.04%	100.00%	56	1
					$11.97	$6.08	$8,043.84	0.03%		672	0.045%		56	
	907456	750	RODNEY STRONG SONOMASELECT CHARD 750ml	S	$10.10	$5.09	$6,787.20	0.03%	100.00%	672	0.04%	100.00%	56	2
					$10.10	$5.09	$6,787.20	0.03%		672	0.045%		56	
	954831	750	VIETTI VILLERO RISERVA'13 750ml	S	$439.91	$233.50	$5,278.92	0.02%	100.00%	12	0.00%	100.00%	1	3
					$439.91	$233.50	$5,278.92	0.02%		12	0.001%		1	
	921037	750	REMOISSENT ECHESEAUX 2018 750ml	S	$435.01	$231.00	$5,220.12	0.02%	100.00%	12	0.00%	100.00%	1	4
					$435.01	$231.00	$5,220.12	0.02%		12	0.001%		1	
	955558	750	APERTURE CABERNET SAUVIGNON 750ml	S	$71.97	$38.00	$5,181.84	0.02%	100.00%	72	0.00%	100.00%	6	5
					$71.97	$38.00	$5,181.84	0.02%		72	0.005%		6	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	901834	750	LANCASTER ESTATE WM CUVEE 750ml	S	$47.65	$25.00	$5,146.20	0.02%	100.00%	108	0.01%	100.00%	9	6
					$47.65	$25.00	$5,146.20	0.02%		108	0.007%		9	
	946698	750	WYCLIFF SPARKLING WHITE BRUT 750ml	S	$5.29	$2.74	$5,078.40	0.02%	100.00%	960	0.06%	100.00%	80	7
					$5.29	$2.74	$5,078.40	0.02%		960	0.064%		80	
	907675	750	STAGLIN FAMILY CABERNET '13 750ml	S	$266.98	$178.83	$4,805.64	0.02%	100.00%	18	0.00%	100.00%	2	8
					$266.98	$178.83	$4,805.64	0.02%		18	0.001%		2	
	913487	750	BACKHOUSE PINOT NOIR 750ml	S	$6.05	$2.83	$4,356.00	0.02%	100.00%	720	0.05%	100.00%	60	9
					$6.05	$2.83	$4,356.00	0.02%		720	0.048%		60	
	727275	750	FREIXENET BLANC DE BLANCS 750ml	S	$7.99	$3.87	$4,122.84	0.02%	100.00%	516	0.03%	100.00%	43	10
					$7.99	$3.87	$4,122.84	0.02%		516	0.034%		43	
	909996	750	PRIMO AMORE MOSCATO 750ml	S	$11.99	$6.00	$2,949.54	0.01%	2459.13%	246	0.02%	2600.00%	21	11
					$11.99	$6.00	$2,949.54	0.01%		246	0.016%		21	
	902800	750	CHATEAU PRADEAUX BANDOL ROUGE 750ml	S	$51.42	$26.94	$2,468.16	0.01%	100.00%	48	0.00%	100.00%	4	12
					$51.42	$26.94	$2,468.16	0.01%		48	0.003%		4	
	912658	750	RYDER ESTATE PINOT NOIR ROSE 750ml	S	$6.35	$2.99	$2,286.00	0.01%	100.00%	360	0.02%	100.00%	30	13
					$6.35	$2.99	$2,286.00	0.01%		360	0.024%		30	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	912563	750	WINDFINDER CHARDONNAY 750ml	S	$6.21	$2.92	$2,235.60	0.01%	100.00%	360	0.02%	100.00%	30	15
					$6.21	$2.92	$2,235.60	0.01%		360	0.024%		30	
	912607	750	WINDFINDER RED BLEND 750ml	S	$6.21	$2.92	$2,235.60	0.01%	100.00%	360	0.02%	100.00%	30	14
					$6.21	$2.92	$2,235.60	0.01%		360	0.024%		30	
	919027	750	APERTURE BORDEAUX BLEND 750ml	S	$56.93	$30.00	$2,049.48	0.01%	100.00%	36	0.00%	100.00%	3	16
					$56.93	$30.00	$2,049.48	0.01%		36	0.002%		3	
	946683	750	HANA PEACH SAKE 750ml	S	$12.10	$6.16	$2,032.80	0.01%	100.00%	168	0.01%	100.00%	14	17
					$12.10	$6.16	$2,032.80	0.01%		168	0.011%		14	
	947280	750	CENTORRI MOSCATO 750ml	S	$11.99	$6.11	$2,014.32	0.01%	0.00%	168	0.01%	0.00%	14	18
					$11.99	$6.11	$2,014.32	0.01%		168	0.011%		14	
	951923	750	PODERE LE RIPI AMORE E MAGIA'15 750ml	S	$111.44	$74.33	$2,005.92	0.01%	100.00%	18	0.00%	100.00%	2	19
					$111.44	$74.33	$2,005.92	0.01%		18	0.001%		2	
	912206	750	VIETTI SCARRONE VV BARBERA 2018 750ml	S	$82.28	$43.42	$1,974.72	0.01%	100.00%	24	0.00%	100.00%	2	20
					$82.28	$43.42	$1,974.72	0.01%		24	0.002%		2	
	920859	750	CALATHUS ROBLE MALBEC 750ml	S	$16.17	$8.33	$1,940.40	0.01%	100.00%	120	0.01%	100.00%	10	21
					$16.17	$8.33	$1,940.40	0.01%		120	0.008%		10	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919626	750	BILLAUD SIMON CHABLIS TONNERE 2018 750ml	S	$79.56	$42.17	$1,909.44	0.01%	100.00%	24	0.00%	100.00%	2	22
					$79.56	$42.17	$1,909.44	0.01%		24	0.002%		2	
	949356	750	ELIO PERRONE BARBERA TASMORCAN 750ml	S	$17.61	$9.08	$1,901.88	0.01%	100.00%	108	0.01%	100.00%	9	23
					$17.61	$9.08	$1,901.88	0.01%		108	0.007%		9	
	907311	750	ZOLO MALBEC 750ml	S	$13.02	$6.64	$1,874.88	0.01%	100.00%	144	0.01%	100.00%	12	24
					$13.02	$6.64	$1,874.88	0.01%		144	0.010%		12	
	092618	750	LOMBARDO SWEET MARSALA 421 750ml	S	$12.99	$6.83	$1,870.56	0.01%	100.00%	144	0.01%	100.00%	12	25
					$12.99	$6.83	$1,870.56	0.01%		144	0.010%		12	
	950291	750	DUNHAM TRUTINA '12 750ml	S	$30.86	$16.11	$1,851.60	0.01%	-66.67%	60	0.00%	-66.67%	5	26
					$30.86	$16.11	$1,851.60	0.01%		60	0.004%		5	
	902627	750	BALADE PINOT NOIR BY BELLE GLOS 750ml	S	$34.99	$18.34	$1,784.49	0.01%	100.00%	51	0.00%	100.00%	4	27
					$34.99	$18.34	$1,784.49	0.01%		51	0.003%		4	
	374587	750	PAOLO MANZONE BAROLO SERRALUNGA'15 750ml	S	$47.99	$31.82	$1,775.63	0.01%	100.00%	37	0.00%	100.00%	3	28
					$47.99	$31.82	$1,775.63	0.01%		37	0.002%		3	
	735167	750	VILLA MINELLI PROSECCO DOC 750ml	S	$17.99	$11.68	$1,727.04	0.01%	100.00%	96	0.01%	100.00%	8	29
					$17.99	$11.68	$1,727.04	0.01%		96	0.006%		8	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	921259	750	ZYME KAIROS 2008 750ml	S	$141.87	$75.00	$1,702.44	0.01%	100.00%	12	0.00%	100.00%	1	30
					$141.87	$75.00	$1,702.44	0.01%		12	0.001%		1	
	908461	750	GILLIARD FENDENT LES-MURETTS 750ml	S	$34.18	$17.92	$1,640.64	0.01%	100.00%	48	0.00%	100.00%	4	31
					$34.18	$17.92	$1,640.64	0.01%		48	0.003%		4	
	902168	750	CRISTOM NAC MIXED CASE 1 750ml	S	$27.20	$14.17	$1,632.00	0.01%	100.00%	60	0.00%	100.00%	5	32
					$27.20	$14.17	$1,632.00	0.01%		60	0.004%		5	
	953279	750	ZYME AMARONE 750ml	S	$135.60	$71.67	$1,627.20	0.01%	100.00%	12	0.00%	100.00%	1	33
					$135.60	$71.67	$1,627.20	0.01%		12	0.001%		1	
	952079	750	BROWNE FAMILY HERITAGE CAB 750ml	S	$13.50	$6.90	$1,620.00	0.01%	100.00%	120	0.01%	100.00%	10	34
					$13.50	$6.90	$1,620.00	0.01%		120	0.008%		10	
	950400	750	BARLOW BARROUGE 750ml	S	$44.55	$23.33	$1,603.80	0.01%	100.00%	36	0.00%	100.00%	3	35
					$44.55	$23.33	$1,603.80	0.01%		36	0.002%		3	
	954331	750	TENUTA PRIMA PIETRA 2015 750ml	S	$66.67	$35.00	$1,600.08	0.01%	100.00%	24	0.00%	100.00%	2	36
					$66.67	$35.00	$1,600.08	0.01%		24	0.002%		2	
	921036	750	REMOISSENET CHABLIS BOUGROS 2018 750ml	S	$129.82	$68.67	$1,557.84	0.01%	100.00%	12	0.00%	100.00%	1	37
					$129.82	$68.67	$1,557.84	0.01%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	955559	750	APERTURE DEL RIO CABERNET 750ml	S	$122.73	$65.00	$1,472.76	0.01%	100.00%	12	0.00%	100.00%	1	38
					$122.73	$65.00	$1,472.76	0.01%		12	0.001%		1	
	948816	750	JEAN DUMANGIN CHAMPAGNE 750ml	S	$39.68	$26.55	$1,428.48	0.01%	100.00%	36	0.00%	100.00%	3	39
					$39.68	$26.55	$1,428.48	0.01%		36	0.002%		3	
	954454	750	PODERE LE RIPI BONSAI'15 750ml	S	$284.91	$190.00	$1,424.55	0.01%	100.00%	5	0.00%	100.00%	0	40
					$284.91	$190.00	$1,424.55	0.01%		5	0.000%		0	
	902580	750	STOLPMAN SO FRESH SANGIOVESE 750ml	S	$23.51	$12.22	$1,410.60	0.01%	100.00%	60	0.00%	100.00%	5	41
					$23.51	$12.22	$1,410.60	0.01%		60	0.004%		5	
	900121	750	ZYME AMARONE'03 750ml	S	$223.96	$118.67	$1,343.76	0.01%	100.00%	6	0.00%	100.00%	1	42
					$223.96	$118.67	$1,343.76	0.01%		6	0.000%		1	
	902537	750	DOM FAIVELEY LADOIX BLANC 2017 750ml	S	$38.06	$20.17	$1,332.10	0.01%	100.00%	35	0.00%	100.00%	3	43
					$38.06	$20.17	$1,332.10	0.01%		35	0.002%		3	
	920332	750	HANA FUJI APPLE SAKE 750ml	S	$12.10	$6.16	$1,306.80	0.01%	0.00%	108	0.01%	0.00%	9	44
					$12.10	$6.16	$1,306.80	0.01%		108	0.007%		9	
	900122	750	ZYME AMARONE'06 750ml	S	$209.23	$110.83	$1,255.38	0.01%	100.00%	6	0.00%	100.00%	1	45
					$209.23	$110.83	$1,255.38	0.01%		6	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	900123	750	ZYME AMARONE'08 750ml	S	$203.28	$107.67	$1,219.68	0.01%	100.00%	6	0.00%	100.00%	1	46
					$203.28	$107.67	$1,219.68	0.01%		6	0.000%		1	
	921225	750	TRIMBACH CLOS ST HUNE 750ml	S	$402.22	$213.33	$1,206.66	0.01%	100.00%	3	0.00%	100.00%	0	47
					$402.22	$213.33	$1,206.66	0.01%		3	0.000%		0	
	902947	750	JANE EYRE SAVIGNY BEAUNE 1ER 2012 750ml	S	$49.07	$25.83	$1,177.68	0.01%	100.00%	24	0.00%	100.00%	2	48
					$49.07	$25.83	$1,177.68	0.01%		24	0.002%		2	
	952295	750	PODERE LE RIPI SIRENE RSV'13 750ml	S	$97.54	$65.00	$1,170.48	0.01%	100.00%	12	0.00%	100.00%	1	49
					$97.54	$65.00	$1,170.48	0.01%		12	0.001%		1	
	952162	750	MASCIARELLI MONTEPULCIANO D'ABRUZZ 750ml	S	$11.99	$6.13	$1,151.04	0.00%	100.00%	96	0.01%	100.00%	8	50
					$11.99	$6.13	$1,151.04	0.00%		96	0.006%		8	
	920846	750	LINGUA FRANCA PINOT NOIR MIMI'S MND750ml	S	$94.88	$50.00	$1,138.56	0.00%	100.00%	12	0.00%	100.00%	1	51
					$94.88	$50.00	$1,138.56	0.00%		12	0.001%		1	
	920976	750	TRIFECTA NAC MIX CASE #1 750ml	S	$94.15	$50.00	$1,129.80	0.00%	100.00%	12	0.00%	100.00%	1	52
					$94.15	$50.00	$1,129.80	0.00%		12	0.001%		1	
	915755	750	CHENE BLUE HELOISE 2012 750ml	S	$92.77	$49.00	$1,113.24	0.00%	100.00%	12	0.00%	100.00%	1	53
					$92.77	$49.00	$1,113.24	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	948464	750	FUKUCHO FORGOTTON FORTUNE 750ml	S	$30.45	$15.83	$1,096.20	0.00%	100.00%	36	0.00%	100.00%	3	54
					$30.45	$15.83	$1,096.20	0.00%		36	0.002%		3	
	915008	750	HEIDI SCHRÖCK SÖHN PÉT NAT 750ml	S	$30.32	$15.67	$1,091.52	0.00%	100.00%	36	0.00%	100.00%	3	55
					$30.32	$15.67	$1,091.52	0.00%		36	0.002%		3	
	920411	750	SESTI TOSCANA ROSATO 750ml	S	$30.22	$15.69	$1,087.92	0.00%	100.00%	36	0.00%	100.00%	3	56
					$30.22	$15.69	$1,087.92	0.00%		36	0.002%		3	
	921227	750	TRIMABCH CUVEE FREDERIC EMILE 750ml	S	$88.60	$46.67	$1,063.20	0.00%	100.00%	12	0.00%	100.00%	1	57
					$88.60	$46.67	$1,063.20	0.00%		12	0.001%		1	
	902674	750	ZAMBON SOAVE VIGNA CERVARE 750ml	S	$34.71	$18.00	$1,041.30	0.00%	100.00%	30	0.00%	100.00%	3	58
					$34.71	$18.00	$1,041.30	0.00%		30	0.002%		3	
	955780	750	CHAT HAUT BACALAN'14 750ml	S	$85.28	$45.00	$1,023.36	0.00%	100.00%	12	0.00%	100.00%	1	59
					$85.28	$45.00	$1,023.36	0.00%		12	0.001%		1	
	921235	750	WAHAKA BRUJA DE AGUA GIN 750ml	S	$56.58	$37.87	$1,018.44	0.00%	100.00%	18	0.00%	100.00%	2	60
					$56.58	$37.87	$1,018.44	0.00%		18	0.001%		2	
	902043	750	ST. SUPERY CLASSIC SERIES CABERNET 750ml	S	$28.07	$14.67	$1,010.52	0.00%	100.00%	36	0.00%	100.00%	3	61
					$28.07	$14.67	$1,010.52	0.00%		36	0.002%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953647	750	STORYBOOK MTN ZIN MAYACAMAS 750ml	S	$41.23	$21.67	$989.52	0.00%	100.00%	24	0.00%	100.00%	2	62
					$41.23	$21.67	$989.52	0.00%		24	0.002%		2	
	920606	750	FIELD RECORDINGS PET NAT DRY HOP 750ml	S	$20.15	$10.33	$967.20	0.00%	100.00%	48	0.00%	100.00%	4	63
					$20.15	$10.33	$967.20	0.00%		48	0.003%		4	
	955465	750	PODERE LE RIPI SOGNI E FOLLIA ROSSO750ml	S	$31.73	$20.83	$951.90	0.00%	100.00%	30	0.00%	100.00%	3	64
					$31.73	$20.83	$951.90	0.00%		30	0.002%		3	
	906806	750	IMMORTAL ESTATE SLOPE CABERNET'15 750ml	S	$78.20	$41.25	$938.40	0.00%	100.00%	12	0.00%	100.00%	1	65
					$78.20	$41.25	$938.40	0.00%		12	0.001%		1	
	920963	750	JUSTIN ISOSCELES RES 750ml	S	$154.84	$82.00	$929.04	0.00%	100.00%	6	0.00%	100.00%	1	66
					$154.84	$82.00	$929.04	0.00%		6	0.000%		1	
	955145	750	MOULIN DE TRICOT HAUT MEDOC 750ml	S	$38.37	$20.00	$920.88	0.00%	100.00%	24	0.00%	100.00%	2	67
					$38.37	$20.00	$920.88	0.00%		24	0.002%		2	
	358119	750	CONFETTI SWEET PINK TRE VENEZIE 750ml	S	$8.00	$3.88	$912.00	0.00%	100.00%	114	0.01%	100.00%	10	68
					$8.00	$3.88	$912.00	0.00%		114	0.008%		10	
	900867	750	PRIMA PIETRA PER MASSIMO 750ml	S	$303.08	$160.00	$909.24	0.00%	100.00%	3	0.00%	100.00%	0	69
					$303.08	$160.00	$909.24	0.00%		3	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919330	750	PHELPS PASTORALE CHARDONNAY 2016 750ml	S	$75.70	$40.00	$908.40	0.00%	100.00%	12	0.00%	100.00%	1	70
					$75.70	$40.00	$908.40	0.00%		12	0.001%		1	
	921258	750	ZYME KAIROS 2007 750ml	S	$151.27	$80.00	$907.62	0.00%	100.00%	6	0.00%	100.00%	1	71
					$151.27	$80.00	$907.62	0.00%		6	0.000%		1	
	902766	750	MILA FAMILY ROCO'S BLEND 750ml	S	$75.04	$50.00	$900.48	0.00%	100.00%	12	0.00%	100.00%	1	72
					$75.04	$50.00	$900.48	0.00%		12	0.001%		1	
	953546	750	DAOU PESSIMIST 750ml	S	$24.99	$13.00	$899.64	0.00%	100.00%	36	0.00%	100.00%	3	73
					$24.99	$13.00	$899.64	0.00%		36	0.002%		3	
	952605	750	LINGUA FRANCA AVNI PINOT NOIR 750ml	S	$37.28	$19.44	$894.72	0.00%	100.00%	24	0.00%	100.00%	2	74
					$37.28	$19.44	$894.72	0.00%		24	0.002%		2	
	913739	750	LATTA WINES MIXED CASE 750ml	S	$49.33	$25.88	$887.94	0.00%	100.00%	18	0.00%	100.00%	2	75
					$49.33	$25.88	$887.94	0.00%		18	0.001%		2	
	915748	750	J DAVIES NOBLE VINEYARD P.N. 2018 750ml	S	$70.84	$37.33	$850.08	0.00%	100.00%	12	0.00%	100.00%	1	76
					$70.84	$37.33	$850.08	0.00%		12	0.001%		1	
	952648	750	HIRSCH WEST RIDGE ESTATE PN 750ml	S	$70.80	$46.75	$849.60	0.00%	100.00%	12	0.00%	100.00%	1	77
					$70.80	$46.75	$849.60	0.00%		12	0.001%		1	
	919557	750	BILLAUD SIMON CHABLIS MILIEU 2018 750ml	S	$70.79	$37.50	$849.48	0.00%	100.00%	12	0.00%	100.00%	1	78

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	919557				$70.79	$37.50	$849.48	0.00%		12	0.001%		1	
	920900	750	PLUMPJACKMERLOT'18 750ml	S	$70.69	$37.33	$848.28	0.00%	100.00%	12	0.00%	100.00%	1	79
					$70.69	$37.33	$848.28	0.00%		12	0.001%		1	
	902972	750	19 CRIMES CALI RED 750ml	S	$13.99	$7.36	$839.40	0.00%	100.00%	60	0.00%	100.00%	5	80
					$13.99	$7.36	$839.40	0.00%		60	0.004%		5	
	919881	750	BILLAUD SIMON CHABLIS PREUSES 2018 750ml	S	$138.78	$73.67	$832.68	0.00%	100.00%	6	0.00%	100.00%	1	81
					$138.78	$73.67	$832.68	0.00%		6	0.000%		1	
	915799	750	CLAU DE NELL CUVEE VIOLETTE 2017 750ml	S	$69.17	$36.33	$830.04	0.00%	100.00%	12	0.00%	100.00%	1	82
					$69.17	$36.33	$830.04	0.00%		12	0.001%		1	
	920850	750	ILLAHE PINOT NOIR BON SAUVAGE 750ml	S	$34.46	$17.94	$827.04	0.00%	100.00%	24	0.00%	100.00%	2	83
					$34.46	$17.94	$827.04	0.00%		24	0.002%		2	
	904132	750	ZENATO VALPOLICELLA AMARONE'15 750ml	S	$67.99	$35.71	$815.88	0.00%	100.00%	12	0.00%	100.00%	1	84
					$67.99	$35.71	$815.88	0.00%		12	0.001%		1	
	919884	750	ROBERT BIALE STAGE COACH ZINFANDEL 750ml	S	$67.71	$35.75	$812.52	0.00%	100.00%	12	0.00%	100.00%	1	85
					$67.71	$35.75	$812.52	0.00%		12	0.001%		1	
	902146	750	COLOMBIA CREST CCF PINOT NOIR 750ml	S	$9.45	$4.95	$793.80	0.00%	-66.67%	84	0.01%	-66.67%	7	86

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	902146				$9.45	$4.95	$793.80	0.00%		84	0.006%		7	
	902119	750	BARNAUT BLANC DE NOIRS QUINTESSENCE750 ml	S	$65.50	$34.56	$786.00	0.00%	100.00%	12	0.00%	100.00%	1	87
					$65.50	$34.56	$786.00	0.00%		12	0.001%		1	
	900209	750	ANALEMMA OAK RIDGE PN 2015 750ml	S	$21.68	$14.17	$780.48	0.00%	100.00%	36	0.00%	100.00%	3	88
					$21.68	$14.17	$780.48	0.00%		36	0.002%		3	
	417590	750	SIMCIC TEODOR ROSSO CRU SLCTN'13 750ml	S	$64.99	$43.23	$779.88	0.00%	100.00%	12	0.00%	100.00%	1	89
					$64.99	$43.23	$779.88	0.00%		12	0.001%		1	
	902189	750	CHATEAU DE CHAINTRES LES SABLES 750ml	S	$21.66	$11.11	$779.76	0.00%	100.00%	36	0.00%	100.00%	3	90
					$21.66	$11.11	$779.76	0.00%		36	0.002%		3	
	952394	750	PENCE ESTATE PINOT 750ml	S	$21.61	$11.11	$777.96	0.00%	100.00%	36	0.00%	100.00%	3	91
					$21.61	$11.11	$777.96	0.00%		36	0.002%		3	
	900200	750	SERRA BARCELO AUCALA NEGRE 2015 750ml	S	$5.88	$3.58	$776.16	0.00%	100.00%	132	0.01%	100.00%	11	92
					$5.88	$3.58	$776.16	0.00%		132	0.009%		11	
	900619	750	EDEN BRUT NATURE CIDER 750ml	S	$14.34	$9.54	$760.02	0.00%	100.00%	53	0.00%	100.00%	4	93
					$14.34	$9.54	$760.02	0.00%		53	0.004%		4	
	920880	750	PASQUAL TOSO MAGDALENA 750ml	S	$122.88	$65.00	$737.28	0.00%	100.00%	6	0.00%	100.00%	1	94

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	920880				$122.88	$65.00	$737.28	0.00%		6	0.000%		1	
	444147	750	BERINGER QUANTUM RED BLEND'13 750ml	S	$59.99	$31.76	$719.88	0.00%	100.00%	12	0.00%	100.00%	1	95
					$59.99	$31.76	$719.88	0.00%		12	0.001%		1	
	902659	750	LAMBARDI ROSSO DI MONTALCINO DOCG 750ml	S	$29.99	$19.74	$719.76	0.00%	100.00%	24	0.00%	100.00%	2	96
					$29.99	$19.74	$719.76	0.00%		24	0.002%		2	
	900626	750	QUINTA DO MONTALTO FIRNAO PIRES 750ml	S	$5.99	$3.67	$718.80	0.00%	100.00%	120	0.01%	100.00%	10	97
					$5.99	$3.67	$718.80	0.00%		120	0.008%		10	
	948621	750	TERRE A MANO CARMIGNANO 750ml	S	$39.92	$26.33	$718.56	0.00%	100.00%	18	0.00%	100.00%	2	98
					$39.92	$26.33	$718.56	0.00%		18	0.001%		2	
	950023	750	ANDREW WILL CABERNET SAUVIGNON 750ml	S	$29.42	$19.44	$706.08	0.00%	100.00%	24	0.00%	100.00%	2	99
					$29.42	$19.44	$706.08	0.00%		24	0.002%		2	
	950145	750	LA MOZZA ARAGONE '11 750ml	S	$23.43	$12.00	$702.90	0.00%	100.00%	30	0.00%	100.00%	3	100
					$23.43	$12.00	$702.90	0.00%		30	0.002%		3	
	913668	750	LATTA WINES LATTA GSM 750ml	S	$38.52	$20.13	$693.36	0.00%	100.00%	18	0.00%	100.00%	2	101
					$38.52	$20.13	$693.36	0.00%		18	0.001%		2	
	904008	750	RUSSIAN RIVER VNYRD FRIENDS6 MIXED 750ml	S	$38.33	$25.36	$689.94	0.00%	100.00%	18	0.00%	100.00%	2	102

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	904008				$38.33	$25.36	$689.94	0.00%		18	0.001%		2	
	953618	750	ILLAHE PINOT GRIS 750ml	S	$19.11	$9.78	$687.96	0.00%	100.00%	36	0.00%	100.00%	3	103
					$19.11	$9.78	$687.96	0.00%		36	0.002%		3	
	900599	750	KENEFICK RANCH FOUNDER'S RESERVE'14750ml	S	$112.27	$75.00	$673.62	0.00%	100.00%	6	0.00%	100.00%	1	104
					$112.27	$75.00	$673.62	0.00%		6	0.000%		1	
	902251	750	LE STRETTE BAROLO BERGERA PEZZOLE 750ml	S	$55.32	$36.67	$663.84	0.00%	100.00%	12	0.00%	100.00%	1	105
					$55.32	$36.67	$663.84	0.00%		12	0.001%		1	
	908845	750	LAFRANVEYROLLES BANDOL ROSE 750ml	S	$27.13	$14.17	$651.12	0.00%	100.00%	24	0.00%	100.00%	2	106
					$27.13	$14.17	$651.12	0.00%		24	0.002%		2	
	955036	750	DAMSEL CELLARS RED BLEND COLUMBIA 750ml	S	$18.00	$11.78	$648.00	0.00%	100.00%	36	0.00%	100.00%	3	107
					$18.00	$11.78	$648.00	0.00%		36	0.002%		3	
	952360	750	NOSTER TEMPLARI PRIORAT 750ml	S	$26.03	$13.50	$624.72	0.00%	100.00%	24	0.00%	100.00%	2	108
					$26.03	$13.50	$624.72	0.00%		24	0.002%		2	
	954580	750	SIKELE WHITE 750ml	S	$17.32	$8.83	$623.52	0.00%	100.00%	36	0.00%	100.00%	3	109
					$17.32	$8.83	$623.52	0.00%		36	0.002%		3	
	908091	750	VOLPAIA CHIANTI CLASSICO'18 750ml	S	$25.93	$13.42	$622.32	0.00%	100.00%	24	0.00%	100.00%	2	110
					$25.93	$13.42	$622.32	0.00%		24	0.002%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	900049	750	HALTER RANCH CDP 750ml	S	$25.79	$13.33	$618.96	0.00%	100.00%	24	0.00%	100.00%	2	111
					$25.79	$13.33	$618.96	0.00%		24	0.002%		2	
	950458	750	PODERE LE RIPI CIELO IGT D'ULISSE' 750ml	S	$17.08	$11.00	$614.88	0.00%	100.00%	36	0.00%	100.00%	3	112
					$17.08	$11.00	$614.88	0.00%		36	0.002%		3	
	367402	750	ICONIQ CABERNET IGT'18 750ml	S	$16.99	$11.01	$611.64	0.00%	100.00%	36	0.00%	100.00%	3	113
					$16.99	$11.01	$611.64	0.00%		36	0.002%		3	
	900210	750	ANALEMMA MOSIER TINTO 2016 750ml	S	$25.41	$16.67	$609.84	0.00%	100.00%	24	0.00%	100.00%	2	114
					$25.41	$16.67	$609.84	0.00%		24	0.002%		2	
	551880	750	CANYON ROAD CHARDONNAY 750ml	S	$5.79	$3.00	$607.95	0.00%	-21.88%	105	0.01%	-21.88%	9	115
					$5.79	$3.00	$607.95	0.00%		105	0.007%		9	
	904809	750	MASSAYA LE COLOMBIER 750ml	S	$18.27	$9.33	$602.91	0.00%	100.00%	33	0.00%	100.00%	3	116
					$18.27	$9.33	$602.91	0.00%		33	0.002%		3	
	955063	750	GULFI NERO MACCARJ 2013 750ml	S	$49.75	$26.00	$597.00	0.00%	100.00%	12	0.00%	100.00%	1	117
					$49.75	$26.00	$597.00	0.00%		12	0.001%		1	
	955043	750	ANTIQUUM DAISY PINOT GRIS 750ml	S	$18.58	$12.08	$594.56	0.00%	100.00%	32	0.00%	100.00%	3	118
					$18.58	$12.08	$594.56	0.00%		32	0.002%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	902767	750	MILA FAMILY CABERNET SAUVIGNON 750ml	S	$98.88	$66.00	$593.28	0.00%	100.00%	6	0.00%	100.00%	1	119
					$98.88	$66.00	$593.28	0.00%		6	0.000%		1	
	949168	750	TERRE DEI ROVERI BAROLO 750ml	S	$48.84	$25.90	$586.08	0.00%	100.00%	12	0.00%	100.00%	1	120
					$48.84	$25.90	$586.08	0.00%		12	0.001%		1	
	920129	750	KENEFICK RANCH CHRIS'S CUVEE CABER 750ml	S	$48.82	$32.50	$585.84	0.00%	100.00%	12	0.00%	100.00%	1	121
					$48.82	$32.50	$585.84	0.00%		12	0.001%		1	
	946786	750	HANA LYCHEE SAKE 750ml	S	$12.10	$6.16	$580.80	0.00%	100.00%	48	0.00%	100.00%	4	122
					$12.10	$6.16	$580.80	0.00%		48	0.003%		4	
	919014	750	APERTURE CHENIN BLANC 750ml	S	$24.03	$12.50	$576.72	0.00%	100.00%	24	0.00%	100.00%	2	123
					$24.03	$12.50	$576.72	0.00%		24	0.002%		2	
	902114	750	CHAMPAGNE JACQUESSON CUVEE 743 750ml	S	$95.12	$50.23	$570.72	0.00%	100.00%	6	0.00%	100.00%	1	124
					$95.12	$50.23	$570.72	0.00%		6	0.000%		1	
	902019	750	VILLAVARDA SAUV BLANC 750ml	S	$23.65	$12.50	$567.60	0.00%	100.00%	24	0.00%	100.00%	2	125
					$23.65	$12.50	$567.60	0.00%		24	0.002%		2	
	557078	750	COLUMBIA CREST CCF PINOT GRIGIO 750ml	S	$9.45	$4.95	$567.00	0.00%	100.00%	60	0.00%	100.00%	5	126
					$9.45	$4.95	$567.00	0.00%		60	0.004%		5	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	908818	750	K VINTNERS SANGIOVESE GUIDO 750ml	S	$47.10	$24.75	$565.20	0.00%	100.00%	12	0.00%	100.00%	1	127
					$47.10	$24.75	$565.20	0.00%		12	0.001%		1	
	953335	750	BRUNDLMAYER ZOBING HELIGEN RIESLIN 750ml	S	$93.77	$49.42	$562.62	0.00%	100.00%	6	0.00%	100.00%	1	128
					$93.77	$49.42	$562.62	0.00%		6	0.000%		1	
	947573	750	VEGA DE RIBES ANCESTRAL ROSAT 750ml	S	$19.86	$13.25	$556.08	0.00%	100.00%	28	0.00%	100.00%	2	129
					$19.86	$13.25	$556.08	0.00%		28	0.002%		2	
	954953	750	LONGORIA BLUES CUVEE 750ml	S	$23.02	$15.15	$552.48	0.00%	100.00%	24	0.00%	100.00%	2	130
					$23.02	$15.15	$552.48	0.00%		24	0.002%		2	
	919916	750	CAPOSALDO MOSCATO 750ml	S	$14.97	$7.58	$538.92	0.00%	100.00%	36	0.00%	100.00%	3	131
					$14.97	$7.58	$538.92	0.00%		36	0.002%		3	
	953280	750	ZYME KAIROS 750ml	S	$87.03	$45.83	$522.18	0.00%	100.00%	6	0.00%	100.00%	1	132
					$87.03	$45.83	$522.18	0.00%		6	0.000%		1	
	915019	750	PARIDISONE BRUNELLO DE MONTELCINO 750ml	S	$84.73	$44.71	$508.38	0.00%	100.00%	6	0.00%	100.00%	1	133
					$84.73	$44.71	$508.38	0.00%		6	0.000%		1	
	900499	750	G MASCARELLO BARBERA SCUDETTO 750ml	S	$41.89	$22.00	$502.68	0.00%	100.00%	12	0.00%	100.00%	1	134
					$41.89	$22.00	$502.68	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	951999	750	CHAT D'EPIRE SAVENNRES CVE SPCL'17 750ml	S	$41.21	$21.54	$494.52	0.00%	100.00%	12	0.00%	100.00%	1	135
					$41.21	$21.54	$494.52	0.00%		12	0.001%		1	
	948818	750	IL MONTE BRUNELLO D MONTALCINO 750ml	S	$41.04	$21.75	$492.48	0.00%	-40.00%	12	0.00%	-40.00%	1	136
					$41.04	$21.75	$492.48	0.00%		12	0.001%		1	
	900549	750	DUNHAM THREE LEGGED RED 750ml	S	$20.41	$10.56	$489.84	0.00%	-66.67%	24	0.00%	-66.67%	2	137
					$20.41	$10.56	$489.84	0.00%		24	0.002%		2	
	909766	750	JEAN LUC COLOMBO LES ROUETS HERMITA750ml	S	$81.63	$42.67	$489.78	0.00%	100.00%	6	0.00%	100.00%	1	138
					$81.63	$42.67	$489.78	0.00%		6	0.000%		1	
	904699	750	HOCHAR PERE ET FILS RED'09 750ml	S	$30.48	$15.83	$487.68	0.00%	100.00%	16	0.00%	100.00%	1	139
					$30.48	$15.83	$487.68	0.00%		16	0.001%		1	
	904996	750	KSARA PRIEURE RED WINE 750ml	S	$10.13	$5.00	$486.24	0.00%	100.00%	48	0.00%	100.00%	4	140
					$10.13	$5.00	$486.24	0.00%		48	0.003%		4	
	098140	750	LILLET ROSE 750ml	S	$20.20	$10.67	$484.80	0.00%	100.00%	24	0.00%	100.00%	2	141
					$20.20	$10.67	$484.80	0.00%		24	0.002%		2	
	902683	750	CHATEAU DE CEDRE HERITAGE CAHORS 750ml	S	$19.99	$10.37	$479.76	0.00%	100.00%	24	0.00%	100.00%	2	145
					$19.99	$10.37	$479.76	0.00%		24	0.002%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954049	750	EDSLC LAURENT PERRIER MIXED CASE 750ml	S	$19.99	$10.14	$479.76	0.00%	100.00%	24	0.00%	100.00%	2	143
					$19.99	$10.14	$479.76	0.00%		24	0.002%		2	
	902665	750	GREENWING CABERNET 750ml	S	$19.99	$10.37	$479.76	0.00%	100.00%	24	0.00%	100.00%	2	144
					$19.99	$10.37	$479.76	0.00%		24	0.002%		2	
	342510	750	MANNUCCI CHIANTI COLLI ARETINI DOCG750ml	S	$19.99	$13.03	$479.76	0.00%	100.00%	24	0.00%	100.00%	2	142
					$19.99	$13.03	$479.76	0.00%		24	0.002%		2	
	918422	750	NO CONTROL POUR ALLER CH DOSSARD 750ml	S	$39.09	$20.42	$469.08	0.00%	100.00%	12	0.00%	100.00%	1	146
					$39.09	$20.42	$469.08	0.00%		12	0.001%		1	
	954955	750	IL PALAGIO ROXANNE RED BLEND 750ml	S	$19.51	$10.00	$468.24	0.00%	100.00%	24	0.00%	100.00%	2	147
					$19.51	$10.00	$468.24	0.00%		24	0.002%		2	
	912477	750	ATAMISQUE RESERVE CHARDONNAY 2019 750ml	S	$38.88	$20.33	$466.56	0.00%	100.00%	12	0.00%	100.00%	1	148
					$38.88	$20.33	$466.56	0.00%		12	0.001%		1	
	919683	750	B SIMON CHABLIS FORCHAUME 2018 750ml	S	$77.68	$41.17	$466.08	0.00%	100.00%	6	0.00%	100.00%	1	149
					$77.68	$41.17	$466.08	0.00%		6	0.000%		1	
	911402	750	WAIRAU RIVER SAUVIGNON BL'20 750ml	S	$15.99	$8.24	$463.71	0.00%	-88.33%	29	0.00%	-84.85%	2	150
					$15.99	$8.24	$463.71	0.00%		29	0.002%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	900773	750	SVOL AQUAVIT SWEDISH 750ml	S	$38.47	$20.00	$461.64	0.00%	100.00%	12	0.00%	100.00%	1	151
					$38.47	$20.00	$461.64	0.00%		12	0.001%		1	
	919099	750	MAISON GRAND ESPRIT CHAMPAGNE 750ml	X	$19.09	$10.00	$458.16	0.00%	100.00%	24	0.00%	100.00%	2	152
					$19.09	$10.00	$458.16	0.00%		24	0.002%		2	
	920868	750	MONTENEGRO AMARO 750ml	S	$37.99	$20.05	$455.88	0.00%	100.00%	12	0.00%	100.00%	1	153
					$37.99	$20.05	$455.88	0.00%		12	0.001%		1	
	408873	750	DOLFO CHARDONNAY'15 750ml	S	$18.99	$12.36	$455.76	0.00%	100.00%	24	0.00%	100.00%	2	154
					$18.99	$12.36	$455.76	0.00%		24	0.002%		2	
	902252	750	LE STRETTE BAROLO BERGERA PEZZ RSV 750ml	S	$75.19	$50.00	$451.14	0.00%	100.00%	6	0.00%	100.00%	1	155
					$75.19	$50.00	$451.14	0.00%		6	0.000%		1	
	902681	750	MONTEMERCURIO VINO NOBILE DAMO 750ml	S	$75.19	$50.00	$451.14	0.00%	100.00%	6	0.00%	100.00%	1	156
					$75.19	$50.00	$451.14	0.00%		6	0.000%		1	
	954604	750	ISABELLE GARRAULT SANCERRE 750ml	S	$36.74	$19.17	$440.88	0.00%	100.00%	12	0.00%	100.00%	1	157
					$36.74	$19.17	$440.88	0.00%		12	0.001%		1	
	952347	750	LA MOZZA CABERNET SAUV'18 750ml	S	$18.29	$9.35	$438.96	0.00%	100.00%	24	0.00%	100.00%	2	158

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	952347				$18.29	$9.35	$438.96	0.00%		24	0.002%		2	
	955466	750	PODERE LE RIPI LUPI E SIRENE 2014 750ml	S	$72.70	$48.33	$436.20	0.00%	100.00%	6	0.00%	100.00%	1	159
					$72.70	$48.33	$436.20	0.00%		6	0.000%		1	
	955560	750	APERTURE SAUVIGNON BLANC 750ml	S	$36.25	$19.00	$435.00	0.00%	100.00%	12	0.00%	100.00%	1	160
					$36.25	$19.00	$435.00	0.00%		12	0.001%		1	
	953541	750	ORIN SWIFT LOCATIONS TEXAS 750ml	S	$17.99	$9.17	$431.76	0.00%	100.00%	24	0.00%	100.00%	2	161
					$17.99	$9.17	$431.76	0.00%		24	0.002%		2	
	902770	750	MILA FAMILY PORTFOLIO CASE 750ml	S	$70.32	$46.83	$421.92	0.00%	100.00%	6	0.00%	100.00%	1	162
					$70.32	$46.83	$421.92	0.00%		6	0.000%		1	
	900774	750	RICCITELLI TINTO LA CASA 750ml	S	$34.99	$18.34	$419.88	0.00%	100.00%	12	0.00%	100.00%	1	163
					$34.99	$18.34	$419.88	0.00%		12	0.001%		1	
	920339	750	CHATEAU AUNEY L'HERMITAGE ROUGE 750ml	S	$34.78	$18.09	$417.36	0.00%	100.00%	12	0.00%	100.00%	1	164
					$34.78	$18.09	$417.36	0.00%		12	0.001%		1	
	954178	750	CHATEAU PRADEAUX BANDOL ROSE 750ml	S	$34.78	$18.09	$417.36	0.00%	100.00%	12	0.00%	100.00%	1	165
					$34.78	$18.09	$417.36	0.00%		12	0.001%		1	
	900005	750	LENUZZA SAUVIGNON BLANC 750ml	S	$22.99	$15.04	$413.82	0.00%	100.00%	18	0.00%	100.00%	2	166

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	900005				$22.99	$15.04	$413.82	0.00%		18	0.001%		2	
	952638	750	CASCINA MONTAGNOLA RODEO BARBERA 750ml	S	$33.99	$22.35	$407.88	0.00%	100.00%	12	0.00%	100.00%	1	167
					$33.99	$22.35	$407.88	0.00%		12	0.001%		1	
	910577	750	STOLPMAN GDG GAMAY 750ml	S	$33.95	$17.78	$407.40	0.00%	100.00%	12	0.00%	100.00%	1	168
					$33.95	$17.78	$407.40	0.00%		12	0.001%		1	
	953554	750	REMOISSENET BOURGOGNE BLANC 17 750ml	S	$33.31	$17.33	$399.72	0.00%	100.00%	12	0.00%	100.00%	1	169
					$33.31	$17.33	$399.72	0.00%		12	0.001%		1	
	374585	750	PAOLO MANZONE BAROLO RSVA CRU'13 750ml	S	$98.99	$66.05	$395.96	0.00%	100.00%	4	0.00%	100.00%	0	170
					$98.99	$66.05	$395.96	0.00%		4	0.000%		0	
	901928	750	ZYME AMARONE TRADIZIONE 2015 750ml	S	$64.79	$34.00	$388.74	0.00%	100.00%	6	0.00%	100.00%	1	171
					$64.79	$34.00	$388.74	0.00%		6	0.000%		1	
	900993	750	OTTO'S CONSTANT DREAM PET NAT 750ml	S	$15.99	$8.13	$383.76	0.00%	100.00%	24	0.00%	100.00%	2	172
					$15.99	$8.13	$383.76	0.00%		24	0.002%		2	
	954951	750	LUNARDI PINOT GRIGIO 750ml	S	$10.61	$5.38	$381.96	0.00%	100.00%	36	0.00%	100.00%	3	173
					$10.61	$5.38	$381.96	0.00%		36	0.002%		3	
	902771	750	MILA FAMILY TASTING CASE 750ml	S	$31.82	$21.08	$381.84	0.00%	100.00%	12	0.00%	100.00%	1	174

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	902771				$31.82	$21.08	$381.84	0.00%		12	0.001%		1	
	953346	750	THE PLOW PINOT NOIR 750ml	S	$63.55	$33.33	$381.30	0.00%	100.00%	6	0.00%	100.00%	1	175
					$63.55	$33.33	$381.30	0.00%		6	0.000%		1	
	920523	750	GREYSTONE CAB SAUV 750ml	S	$10.53	$5.33	$379.08	0.00%	600.00%	36	0.00%	600.00%	3	176
					$10.53	$5.33	$379.08	0.00%		36	0.002%		3	
	914187	750	PHILLIPE GILBERT MENETOU SALON ROSE750ml	S	$31.44	$16.31	$377.28	0.00%	100.00%	12	0.00%	100.00%	1	177
					$31.44	$16.31	$377.28	0.00%		12	0.001%		1	
	921171	750	NIKOLAIHOF HEFEABZUG GRNR VLTLNR'1 750ml	S	$31.10	$16.17	$373.20	0.00%	100.00%	12	0.00%	100.00%	1	178
					$31.10	$16.17	$373.20	0.00%		12	0.001%		1	
	951487	750	COPPOLA DIAMOND PINOT GRIGIO 750ml	S	$15.54	$8.00	$372.96	0.00%	100.00%	24	0.00%	100.00%	2	179
					$15.54	$8.00	$372.96	0.00%		24	0.002%		2	
	902824	750	COTTINELLI SAUVIGNON BLANC 750ml	S	$60.40	$31.67	$362.40	0.00%	100.00%	6	0.00%	100.00%	1	180
					$60.40	$31.67	$362.40	0.00%		6	0.000%		1	
	955077	750	PORTA VITA ROSSO 750ml	S	$5.39	$2.79	$361.13	0.00%	100.00%	67	0.00%	100.00%	6	181
					$5.39	$2.79	$361.13	0.00%		67	0.004%		6	
	955652	750	DR. K CABERNET FRANC 750ml	S	$22.50	$11.56	$360.00	0.00%	258.33%	16	0.00%	258.33%	1	182
					$22.50	$11.56	$360.00	0.00%		16	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	920877	750	MOET NECTAR IMPERIAL ROSE 750ml	S	$59.99	$31.76	$359.94	0.00%	100.00%	6	0.00%	100.00%	1	183
					$59.99	$31.76	$359.94	0.00%		6	0.000%		1	
	955300	750	ALTA LUNA SAUVIGNON BLANC 750ml	S	$14.97	$7.58	$359.28	0.00%	100.00%	24	0.00%	100.00%	2	184
					$14.97	$7.58	$359.28	0.00%		24	0.002%		2	
	955028	750	CONUNDRUM WHITE SELECT 750ml	S	$14.95	$7.60	$358.80	0.00%	100.00%	24	0.00%	100.00%	2	185
					$14.95	$7.60	$358.80	0.00%		24	0.002%		2	
	343311	750	PLACIDO CHIANTI DOCG 750ml	S	$7.47	$3.71	$358.56	0.00%	100.00%	48	0.00%	100.00%	4	186
					$7.47	$3.71	$358.56	0.00%		48	0.003%		4	
	951910	750	TOMBOLINI VERDICCHIO SUPERIORE 750ml	S	$14.81	$7.50	$355.44	0.00%	100.00%	24	0.00%	100.00%	2	187
					$14.81	$7.50	$355.44	0.00%		24	0.002%		2	
	950562	750	STOLPMAN ROUSSANNE 750ml	S	$27.04	$14.10	$351.52	0.00%	100.00%	13	0.00%	100.00%	1	188
					$27.04	$14.10	$351.52	0.00%		13	0.001%		1	
	955059	750	GULFI BUFALEFJ 2013 750ml	S	$57.27	$30.00	$343.62	0.00%	100.00%	6	0.00%	100.00%	1	189
					$57.27	$30.00	$343.62	0.00%		6	0.000%		1	
	955060	750	GULFI SAN LORENZO 2013 750ml	S	$57.27	$30.00	$343.62	0.00%	100.00%	6	0.00%	100.00%	1	190
					$57.27	$30.00	$343.62	0.00%		6	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953281	750	ZYME OSELETA 750ml	S	$57.27	$30.00	$343.62	0.00%	100.00%	6	0.00%	100.00%	1	191
					$57.27	$30.00	$343.62	0.00%		6	0.000%		1	
	954605	750	MITTNACHT GYOTAKU 750ml	S	$28.60	$14.83	$343.20	0.00%	100.00%	12	0.00%	100.00%	1	192
					$28.60	$14.83	$343.20	0.00%		12	0.001%		1	
	920697	750	CANTINA DEL REDI VINO NOBILE MONTEP750ml	S	$28.50	$15.08	$342.00	0.00%	-75.00%	12	0.00%	-75.00%	1	193
					$28.50	$15.08	$342.00	0.00%		12	0.001%		1	
	918842	750	RONSEL DO SIL VEL'UVEYRA GODELLO 750ml	S	$28.43	$19.00	$341.16	0.00%	100.00%	12	0.00%	100.00%	1	194
					$28.43	$19.00	$341.16	0.00%		12	0.001%		1	
	948637	750	BYRON SANTA BARBARA PINOT NOIR 750ml	S	$18.95	$10.00	$341.10	0.00%	-94.17%	18	0.00%	-94.17%	2	195
					$18.95	$10.00	$341.10	0.00%		18	0.001%		2	
	904007	750	RUSSIAN RIVER VNYRD EXPLORER4 RED 750ml	S	$42.50	$28.14	$340.00	0.00%	100.00%	8	0.00%	100.00%	1	196
					$42.50	$28.14	$340.00	0.00%		8	0.001%		1	
	381996	750	STELLA ROSA BLUEBERRY 750ml	S	$13.99	$7.36	$335.76	0.00%	100.00%	24	0.00%	100.00%	2	197
					$13.99	$7.36	$335.76	0.00%		24	0.002%		2	
	952386	750	FITVINE PINOT GRIGIO 750ml	S	$13.96	$7.04	$335.04	0.00%	100.00%	24	0.00%	100.00%	2	198
					$13.96	$7.04	$335.04	0.00%		24	0.002%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	955475	750	PODERE LE RIPI D'ULISSE BRNELLO'16 750ml	S	$55.32	$36.67	$331.92	0.00%	100.00%	6	0.00%	100.00%	1	199
					$55.32	$36.67	$331.92	0.00%		6	0.000%		1	
	900296	750	FRANKLAND ESTATE RIESLING 750ml	S	$27.45	$14.33	$329.40	0.00%	100.00%	12	0.00%	100.00%	1	200
					$27.45	$14.33	$329.40	0.00%		12	0.001%		1	
	917220	750	CHATEAU DE LA CROIX MEDOC 750ml	S	$27.07	$14.12	$324.84	0.00%	100.00%	12	0.00%	100.00%	1	201
					$27.07	$14.12	$324.84	0.00%		12	0.001%		1	
	902866	750	HACIENDA DEL CARCHE INFILTRADO TIN 750ml	S	$17.99	$9.42	$323.82	0.00%	100.00%	18	0.00%	100.00%	2	202
					$17.99	$9.42	$323.82	0.00%		18	0.001%		2	
	092544	750	CHERRY KIJAFA DENMARK 750ml	S	$13.42	$6.75	$322.08	0.00%	100.00%	24	0.00%	100.00%	2	203
					$13.42	$6.75	$322.08	0.00%		24	0.002%		2	
	919246	750	SKETCHBOOK PINOT NOIR 750ml	S	$12.37	$6.50	$321.62	0.00%	100.00%	26	0.00%	100.00%	2	204
					$12.37	$6.50	$321.62	0.00%		26	0.002%		2	
	909167	750	BYRON NEILSON PINOT NOIR 750ml	S	$32.11	$17.00	$321.10	0.00%	100.00%	10	0.00%	100.00%	1	205
					$32.11	$17.00	$321.10	0.00%		10	0.001%		1	
	904005	750	RUSSIAN RIVER VNYRD EXPLORER4 MIXED750ml	S	$40.00	$26.46	$320.00	0.00%	100.00%	8	0.00%	100.00%	1	206
					$40.00	$26.46	$320.00	0.00%		8	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	910584	750	SIXMIX VIGNA LENUZZA BOX SET 750ml	S	$26.50	$17.64	$318.00	0.00%	100.00%	12	0.00%	100.00%	1	207
					$26.50	$17.64	$318.00	0.00%		12	0.001%		1	
	914891	750	YVES CUILLERON IGP COLLINES 2019 750ml	S	$26.42	$13.64	$317.04	0.00%	100.00%	12	0.00%	100.00%	1	208
					$26.42	$13.64	$317.04	0.00%		12	0.001%		1	
	902279	750	PLOZZA N1 VALTELLINA 750ml	S	$104.55	$55.00	$313.65	0.00%	100.00%	3	0.00%	100.00%	0	209
					$104.55	$55.00	$313.65	0.00%		3	0.000%		0	
	383842	750	TRAVERSA LANGHE NEBBIOLO DOCG'16 750ml	S	$25.99	$17.05	$311.88	0.00%	100.00%	12	0.00%	100.00%	1	210
					$25.99	$17.05	$311.88	0.00%		12	0.001%		1	
	900822	750	SEAGLASS PINOT GRIGIO 750ml	S	$12.99	$6.83	$311.76	0.00%	-75.00%	24	0.00%	-75.00%	2	211
					$12.99	$6.83	$311.76	0.00%		24	0.002%		2	
	903191	750	VINTAGE 59 MIXED CASE 750ml	S	$8.36	$4.17	$309.32	0.00%	100.00%	37	0.00%	100.00%	3	212
					$8.36	$4.17	$309.32	0.00%		37	0.002%		3	
	904846	750	LA CREMA PINOT NOIR SONOMA 750ml	S	$25.53	$13.50	$306.36	0.00%	100.00%	12	0.00%	100.00%	1	213
					$25.53	$13.50	$306.36	0.00%		12	0.001%		1	
	902282	750	PLOZZA SFORZATO DI VALTELLINA 750ml	S	$51.00	$26.67	$306.00	0.00%	100.00%	6	0.00%	100.00%	1	214
					$51.00	$26.67	$306.00	0.00%		6	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	954129	750	ZYME BLACK TO WHITE 750ml	S	$25.46	$13.17	$305.52	0.00%	100.00%	12	0.00%	100.00%	1	215
					$25.46	$13.17	$305.52	0.00%		12	0.001%		1	
	920301	750	CORNELISSEN SUSUCARU ROSSO 750ml	S	$25.15	$16.50	$301.80	0.00%	100.00%	12	0.00%	100.00%	1	216
					$25.15	$16.50	$301.80	0.00%		12	0.001%		1	
	920555	750	ANGELS & COWBOYS BRUT ROSE 750ml	S	$24.99	$12.90	$299.88	0.00%	100.00%	12	0.00%	100.00%	1	217
					$24.99	$12.90	$299.88	0.00%		12	0.001%		1	
	914993	750	ROVELLOTTI RONCO AL MASO VESP 2018 750ml	S	$24.72	$12.74	$296.64	0.00%	100.00%	12	0.00%	100.00%	1	218
					$24.72	$12.74	$296.64	0.00%		12	0.001%		1	
	913707	750	LATTA WINES MOURVEDRE 750ml	S	$49.33	$25.88	$295.98	0.00%	100.00%	6	0.00%	100.00%	1	220
					$49.33	$25.88	$295.98	0.00%		6	0.000%		1	
	913689	750	LATTA WINES SYRAH 750ml	S	$49.33	$25.88	$295.98	0.00%	100.00%	6	0.00%	100.00%	1	219
					$49.33	$25.88	$295.98	0.00%		6	0.000%		1	
	919940	750	MATTHIASSON PEACH WINE 750ml	S	$24.16	$15.95	$289.92	0.00%	100.00%	12	0.00%	100.00%	1	221
					$24.16	$15.95	$289.92	0.00%		12	0.001%		1	
	946885	750	CHOYA UME EXCELLENCEPLUM LIQ 750ml	S	$24.15	$12.50	$289.80	0.00%	100.00%	12	0.00%	100.00%	1	222
					$24.15	$12.50	$289.80	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	910777	750	MARTHA STOUMEN PATATINO NOUVEAU 750ml	S	$24.11	$15.92	$289.32	0.00%	100.00%	12	0.00%	100.00%	1	223
					$24.11	$15.92	$289.32	0.00%		12	0.001%		1	
	951596	750	13 CELSIUS SAUVIGNON BLANC 750ml	S	$11.99	$6.30	$287.76	0.00%	100.00%	24	0.00%	100.00%	2	225
					$11.99	$6.30	$287.76	0.00%		24	0.002%		2	
	906834	750	WENTE CHARDONNAY ESTATE GROWN 750ml	S	$11.99	$6.09	$287.76	0.00%	100.00%	24	0.00%	100.00%	2	224
					$11.99	$6.09	$287.76	0.00%		24	0.002%		2	
	900670	750	FERTUNA MESSIO SUPERTUSCAN 750ml	S	$47.87	$25.00	$287.22	0.00%	100.00%	6	0.00%	100.00%	1	226
					$47.87	$25.00	$287.22	0.00%		6	0.000%		1	
	947140	750	HALTER RANCH SYNTHESIS RED 750ml	S	$23.71	$12.23	$284.52	0.00%	100.00%	12	0.00%	100.00%	1	227
					$23.71	$12.23	$284.52	0.00%		12	0.001%		1	
	954432	750	JACKY PREYS CUVEE SILEX 750ml	S	$23.60	$12.17	$283.20	0.00%	100.00%	12	0.00%	100.00%	1	228
					$23.60	$12.17	$283.20	0.00%		12	0.001%		1	
	919182	750	PURATO WHITE 750ml	S	$11.68	$5.83	$280.32	0.00%	100.00%	24	0.00%	100.00%	2	229
					$11.68	$5.83	$280.32	0.00%		24	0.002%		2	
	955753	750	ALTA NAPA REVIVAL CABERNET 750ml	S	$22.75	$15.00	$273.00	0.00%	100.00%	12	0.00%	100.00%	1	230
					$22.75	$15.00	$273.00	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	949366	750	QUINTA DO ROMEU ROSADO'17 750ml	S	$11.74	$7.50	$270.02	0.00%	100.00%	23	0.00%	100.00%	2	231
					$11.74	$7.50	$270.02	0.00%		23	0.002%		2	
	954809	750	VICTARA PINOT NOIR 750 750ml	S	$22.47	$15.00	$269.64	0.00%	100.00%	12	0.00%	100.00%	1	232
					$22.47	$15.00	$269.64	0.00%		12	0.001%		1	
	773584	750	PAULA KORNELL SPARKLING BRUT 750ml	S	$22.27	$11.50	$267.24	0.00%	100.00%	12	0.00%	100.00%	1	233
					$22.27	$11.50	$267.24	0.00%		12	0.001%		1	
	914771	750	ROMAIN CJA IOT APREMONT 2019 750ml	S	$22.19	$11.39	$266.28	0.00%	100.00%	12	0.00%	100.00%	1	234
					$22.19	$11.39	$266.28	0.00%		12	0.001%		1	
	949839	750	CINDER LAISSEZ FAIRERED 750ml	S	$21.99	$14.47	$263.88	0.00%	100.00%	12	0.00%	100.00%	1	236
					$21.99	$14.47	$263.88	0.00%		12	0.001%		1	
	946613	750	TASCANTE GHIAIA NERA'10 750ml	S	$21.99	$11.43	$263.88	0.00%	100.00%	12	0.00%	100.00%	1	235
					$21.99	$11.43	$263.88	0.00%		12	0.001%		1	
	496904	750	PROPHECY PINOT NOIR 750ml	S	$10.99	$5.77	$263.76	0.00%	100.00%	24	0.00%	100.00%	2	237
					$10.99	$5.77	$263.76	0.00%		24	0.002%		2	
	902040	750	KEN WRIGHT WILLAMETTE VALLEY PN 750ml	S	$21.92	$11.27	$263.04	0.00%	100.00%	12	0.00%	100.00%	1	238
					$21.92	$11.27	$263.04	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	902113	750	CHARLES BOVE TOURAINE SPARKLING ROS750ml	S	$21.90	$11.37	$262.80	0.00%	100.00%	12	0.00%	100.00%	1	239
					$21.90	$11.37	$262.80	0.00%		12	0.001%		1	
	902994	750	DOMAINE DU CAYRON GIGONDAS 750ml	S	$43.62	$22.75	$261.72	0.00%	100.00%	6	0.00%	100.00%	1	240
					$43.62	$22.75	$261.72	0.00%		6	0.000%		1	
	902700	750	SIXMIX MONOVARIETAL WHITES 750ml	S	$43.33	$28.93	$259.98	0.00%	100.00%	6	0.00%	100.00%	1	241
					$43.33	$28.93	$259.98	0.00%		6	0.000%		1	
	950855	750	POLVANERA PRIMITIVO 750ml	S	$21.54	$11.18	$258.48	0.00%	100.00%	12	0.00%	100.00%	1	242
					$21.54	$11.18	$258.48	0.00%		12	0.001%		1	
	921247	750	STOLPMAN PARA MARIA RED 750ml	S	$21.42	$11.11	$257.04	0.00%	100.00%	12	0.00%	100.00%	1	243
					$21.42	$11.11	$257.04	0.00%		12	0.001%		1	
	918830	750	LA SEGRETA CRU HTH 750ml	S	$42.69	$28.50	$256.14	0.00%	100.00%	6	0.00%	100.00%	1	244
					$42.69	$28.50	$256.14	0.00%		6	0.000%		1	
	914916	750	SYLVIAN MOREY BARRABAN BLANC 2018 750ml	S	$21.34	$10.94	$256.08	0.00%	100.00%	12	0.00%	100.00%	1	245
					$21.34	$10.94	$256.08	0.00%		12	0.001%		1	
	902239	750	BIEN NACIDO SYRAH WELL BORN CUVEE 750ml	U	$21.06	$13.75	$252.72	0.00%	50.00%	12	0.00%	50.00%	1	246
					$21.06	$13.75	$252.72	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	904018	750	RUSSIAN RIVER VNYRD FRIENDS6 RED 750ml	S	$41.67	$27.60	$250.02	0.00%	100.00%	6	0.00%	100.00%	1	247
					$41.67	$27.60	$250.02	0.00%		6	0.000%		1	
	904019	750	RUSSIAN RIVER VNYRD WINEMAKER4 750ml	S	$62.50	$41.56	$250.00	0.00%	100.00%	4	0.00%	100.00%	0	248
					$62.50	$41.56	$250.00	0.00%		4	0.000%		0	
	902763	750	MILA FAMILY GRENACHE 750ml	S	$82.49	$55.00	$247.47	0.00%	100.00%	3	0.00%	100.00%	0	249
					$82.49	$55.00	$247.47	0.00%		3	0.000%		0	
	902387	750	DE BOEL FRANCE LAS VORACES 750ml	S	$20.36	$13.58	$244.32	0.00%	100.00%	12	0.00%	100.00%	1	250
					$20.36	$13.58	$244.32	0.00%		12	0.001%		1	
	912327	750	SIXMIX TERRESTORIA CELLAR PACK 750ml	S	$40.50	$27.03	$243.00	0.00%	100.00%	6	0.00%	100.00%	1	251
					$40.50	$27.03	$243.00	0.00%		6	0.000%		1	
	950559	750	AIMERY CREMANT DE LIMOUX BRUT NV 750ml	S	$20.24	$10.38	$242.88	0.00%	100.00%	12	0.00%	100.00%	1	252
					$20.24	$10.38	$242.88	0.00%		12	0.001%		1	
	950693	750	MONTE ROSSA FRANC FLAMINGO ROSE 750ml	S	$40.03	$20.83	$240.18	0.00%	100.00%	6	0.00%	100.00%	1	253
					$40.03	$20.83	$240.18	0.00%		6	0.000%		1	
	900977	750	DIPLOMATICO RESERVE RUM-USE 043641 750ml	U	$39.99	$21.12	$239.94	0.00%	100.00%	6	0.00%	100.00%	1	254
					$39.99	$21.12	$239.94	0.00%		6	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	536950	750	Z ALEXANDER BROWN CAB UNCAGED 750ml	S	$19.99	$10.55	$239.88	0.00%	100.00%	12	0.00%	100.00%	1	255
					$19.99	$10.55	$239.88	0.00%		12	0.001%		1	
	902626	750	BAREFOOT REFRESH ROSE PMGRNT SPRTZ 750ml	S	$9.99	$5.23	$239.76	0.00%	100.00%	24	0.00%	100.00%	2	258
					$9.99	$5.23	$239.76	0.00%		24	0.002%		2	
	508500	750	CHAT SOUVERAIN CABERNET CSV 750ml	S	$9.99	$5.23	$239.76	0.00%	100.00%	24	0.00%	100.00%	2	257
					$9.99	$5.23	$239.76	0.00%		24	0.002%		2	
	516698	750	TRINITY OAKS PINOT NOIR 750ml	S	$9.99	$5.24	$239.76	0.00%	0.00%	24	0.00%	0.00%	2	256
					$9.99	$5.24	$239.76	0.00%		24	0.002%		2	
	947231	750	BORGO MOLINO TREVISO 750ml	S	$19.66	$10.38	$235.92	0.00%	-16.67%	12	0.00%	-16.67%	1	259
					$19.66	$10.38	$235.92	0.00%		12	0.001%		1	
	949071	750	CAPPELLETTI VINO APERITIVO 750ml	S	$19.51	$10.00	$234.12	0.00%	100.00%	12	0.00%	100.00%	1	260
					$19.51	$10.00	$234.12	0.00%		12	0.001%		1	
	921278	750	LA SEGRETA POTARELLO 2015 750ml	S	$19.49	$13.00	$233.88	0.00%	100.00%	12	0.00%	100.00%	1	261
					$19.49	$13.00	$233.88	0.00%		12	0.001%		1	
	920380	750	BERINGER CHEESECAKE MERLOT 750ml	S	$6.48	$3.37	$233.28	0.00%	100.00%	36	0.00%	100.00%	3	262
					$6.48	$3.37	$233.28	0.00%		36	0.002%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	920381	750	BERINGER CHEESECAKE CABERNET 750ml	S	$6.48	$3.37	$233.28	0.00%	100.00%	36	0.00%	100.00%	3	263
					$6.48	$3.37	$233.28	0.00%		36	0.002%		3	
	900666	750	GARAGE CABERNET FRANC PIRQUE 750ml	S	$38.25	$20.00	$229.50	0.00%	100.00%	6	0.00%	100.00%	1	264
					$38.25	$20.00	$229.50	0.00%		6	0.000%		1	
	953177	750	ILLAHE GRUNER VETLINER 750ml	S	$19.11	$9.78	$229.32	0.00%	100.00%	12	0.00%	100.00%	1	265
					$19.11	$9.78	$229.32	0.00%		12	0.001%		1	
	949657	750	GRAVNER RIBOLLA '06 750ml	S	$114.62	$60.56	$229.24	0.00%	100.00%	2	0.00%	100.00%	0	266
					$114.62	$60.56	$229.24	0.00%		2	0.000%		0	
	951598	750	LAJAS GARNACHA 750ml	S	$37.93	$25.00	$227.58	0.00%	100.00%	6	0.00%	100.00%	1	267
					$37.93	$25.00	$227.58	0.00%		6	0.000%		1	
	948760	750	ELVI HERENZA RESERVA 750ml	S	$37.70	$19.30	$226.20	0.00%	100.00%	6	0.00%	100.00%	1	268
					$37.70	$19.30	$226.20	0.00%		6	0.000%		1	
	902388	750	RONSEL DO SIL VELUVEYRA MENCIA 750ml	S	$18.74	$12.50	$224.88	0.00%	100.00%	12	0.00%	100.00%	1	269
					$18.74	$12.50	$224.88	0.00%		12	0.001%		1	
	951330	750	ATAMISQUE ASSEMBLAGE 750ml	S	$36.68	$19.17	$220.08	0.00%	100.00%	6	0.00%	100.00%	1	270
					$36.68	$19.17	$220.08	0.00%		6	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	955058	750	GULFI NERO BARONJ 2013 750ml	S	$36.59	$19.00	$219.54	0.00%	100.00%	6	0.00%	100.00%	1	271
					$36.59	$19.00	$219.54	0.00%		6	0.000%		1	
	381260	750	SARTORI PINOT NOIR 750ml	S	$9.08	$4.75	$217.92	0.00%	-35.81%	24	0.00%	-33.33%	2	272
					$9.08	$4.75	$217.92	0.00%		24	0.002%		2	
	950015	750	FRATELLI NEBBIOLO LANGHE'13 750ml	S	$17.99	$9.19	$215.88	0.00%	100.00%	12	0.00%	100.00%	1	273
					$17.99	$9.19	$215.88	0.00%		12	0.001%		1	
	902167	750	SHENANDOAH ZINFANDEL SPECIAL RES 750ml	S	$8.99	$4.50	$215.76	0.00%	100.00%	24	0.00%	100.00%	2	274
					$8.99	$4.50	$215.76	0.00%		24	0.002%		2	
	902722	750	CULITOS MERLOT 750ml	S	$8.98	$4.40	$215.52	0.00%	100.00%	24	0.00%	100.00%	2	275
					$8.98	$4.40	$215.52	0.00%		24	0.002%		2	
	953063	750	LO-FI CABERNET FRANC SANTA BARBERA 750ml	S	$17.84	$11.58	$214.08	0.00%	100.00%	12	0.00%	100.00%	1	276
					$17.84	$11.58	$214.08	0.00%		12	0.001%		1	
	955062	750	GULFI CARICANTI 2015 750ml	S	$35.65	$18.50	$213.90	0.00%	100.00%	6	0.00%	100.00%	1	277
					$35.65	$18.50	$213.90	0.00%		6	0.000%		1	
	902477	750	UVA DE VIDA BIOGRAFICO TEMPRANILLO 750ml	S	$17.38	$9.17	$208.56	0.00%	100.00%	12	0.00%	100.00%	1	278
					$17.38	$9.17	$208.56	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	901929	750	ZYME VALPOLICELLA RIPASSO TRAD 2017750ml	S	$34.71	$18.00	$208.26	0.00%	100.00%	6	0.00%	100.00%	1	279
					$34.71	$18.00	$208.26	0.00%		6	0.000%		1	
	919369	750	GASPARD CHENIN BLANC 750ml	S	$17.32	$8.83	$207.84	0.00%	100.00%	12	0.00%	100.00%	1	280
					$17.32	$8.83	$207.84	0.00%		12	0.001%		1	
	953548	750	FEDERALIST CABERNET 750ml	S	$17.25	$9.00	$207.00	0.00%	100.00%	12	0.00%	100.00%	1	281
					$17.25	$9.00	$207.00	0.00%		12	0.001%		1	
	921228	750	NOBLE TREE GRENACHE 750ml	S	$17.16	$8.75	$205.92	0.00%	100.00%	12	0.00%	100.00%	1	282
					$17.16	$8.75	$205.92	0.00%		12	0.001%		1	
	560591	750	DAOU CHARDONNAY 750ml	S	$16.99	$8.75	$203.88	0.00%	100.00%	12	0.00%	100.00%	1	284
					$16.99	$8.75	$203.88	0.00%		12	0.001%		1	
	955379	750	RINQUINQUIN A LA PECHE 750ml	S	$16.99	$8.62	$203.88	0.00%	100.00%	12	0.00%	100.00%	1	283
					$16.99	$8.62	$203.88	0.00%		12	0.001%		1	
	949904	750	TROPICAL PASSION FRUIT MOSCATO 750ml	S	$16.67	$8.58	$200.04	0.00%	100.00%	12	0.00%	100.00%	1	285
					$16.67	$8.58	$200.04	0.00%		12	0.001%		1	
	913665	750	LATTA WINES ROUSSANNE 750ml	S	$33.11	$17.25	$198.66	0.00%	100.00%	6	0.00%	100.00%	1	286
					$33.11	$17.25	$198.66	0.00%		6	0.000%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	905482	750	ESTANCIA PINOT MONTEREY PINNACLES 750ml	S	$16.55	$8.42	$198.60	0.00%	100.00%	12	0.00%	100.00%	1	287
					$16.55	$8.42	$198.60	0.00%		12	0.001%		1	
	416830	750	LOLEA SANGRIA RED 750ml	S	$16.22	$8.25	$194.64	0.00%	100.00%	12	0.00%	100.00%	1	288
					$16.22	$8.25	$194.64	0.00%		12	0.001%		1	
	920450	750	CARLOS SERRES RIOJA RESERVA 2014 750ml	S	$16.16	$8.33	$193.92	0.00%	100.00%	12	0.00%	100.00%	1	289
					$16.16	$8.33	$193.92	0.00%		12	0.001%		1	
	919089	750	CRISTOM NAC MIXED CASE 3 750ml	S	$32.05	$16.67	$192.30	0.00%	100.00%	6	0.00%	100.00%	1	290
					$32.05	$16.67	$192.30	0.00%		6	0.000%		1	
	950627	750	C FONTENILLE ENTRE DEUX BLANC 750ml	S	$15.99	$8.13	$191.88	0.00%	100.00%	12	0.00%	100.00%	1	291
					$15.99	$8.13	$191.88	0.00%		12	0.001%		1	
	900982	750	VINOS DE ENCOSTAS HIGHWAY TO HELL 750ml	S	$31.98	$21.00	$191.88	0.00%	100.00%	6	0.00%	100.00%	1	292
					$31.98	$21.00	$191.88	0.00%		6	0.000%		1	
	955616	750	ROCK HORSE RANCH STABLE 39 750ml	S	$15.97	$10.42	$191.64	0.00%	100.00%	12	0.00%	100.00%	1	293
					$15.97	$10.42	$191.64	0.00%		12	0.001%		1	
	383846	750	TRAVERSA BARBERA D'ALBA DOCG 750ml	S	$18.99	$12.36	$189.90	0.00%	100.00%	10	0.00%	100.00%	1	294
					$18.99	$12.36	$189.90	0.00%		10	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953151	750	JEROME CHOBLET MUSCADET 750ml	S	$15.59	$7.92	$187.08	0.00%	100.00%	12	0.00%	100.00%	1	295
					$15.59	$7.92	$187.08	0.00%		12	0.001%		1	
	902696	750	SIXMIX MASSIMAGO SET 750ml	S	$31.17	$20.77	$187.02	0.00%	100.00%	6	0.00%	100.00%	1	296
					$31.17	$20.77	$187.02	0.00%		6	0.000%		1	
	955378	750	HENRI BARDOUIN PASTIS 750ml	S	$30.76	$15.83	$184.56	0.00%	100.00%	6	0.00%	100.00%	1	297
					$30.76	$15.83	$184.56	0.00%		6	0.000%		1	
	902964	750	ROUANNE ROSE BRUT NATURE 750ml	S	$30.63	$15.83	$183.78	0.00%	100.00%	6	0.00%	100.00%	1	298
					$30.63	$15.83	$183.78	0.00%		6	0.000%		1	
	904040	750	DUCK POND PINOT GRIS'19 750ml	S	$14.68	$7.50	$176.16	0.00%	100.00%	12	0.00%	100.00%	1	299
					$14.68	$7.50	$176.16	0.00%		12	0.001%		1	
	955158	750	JOSEP FORASTER TREPAT 750ml	S	$21.99	$11.31	$175.92	0.00%	100.00%	8	0.00%	100.00%	1	300
					$21.99	$11.31	$175.92	0.00%		8	0.001%		1	
	950621	750	DA LUCA PROSECCO 750ml	S	$14.63	$7.50	$175.56	0.00%	100.00%	12	0.00%	100.00%	1	301
					$14.63	$7.50	$175.56	0.00%		12	0.001%		1	
	948331	750	ROSATELLO ROSE 750ml	S	$11.68	$5.83	$175.20	0.00%	100.00%	15	0.00%	100.00%	1	302
					$11.68	$5.83	$175.20	0.00%		15	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	382013	750	STELLA ROSA MOSCATO 750ml	S	$13.99	$7.36	$167.88	0.00%	100.00%	12	0.00%	100.00%	1	303
					$13.99	$7.36	$167.88	0.00%		12	0.001%		1	
	903839	750	BERTANI DUE VUE 750ml	S	$18.26	$9.33	$164.34	0.00%	100.00%	9	0.00%	100.00%	1	304
					$18.26	$9.33	$164.34	0.00%		9	0.001%		1	
	909136	750	LAURENT PERRIER GRAND SIECLE METAL 750ml	S	$161.51	$84.70	$161.51	0.00%	100.00%	1	0.00%	100.00%	0	305
					$161.51	$84.70	$161.51	0.00%		1	0.000%		0	
	949452	750	TAMARI MALBEC 750 750ml	S	$13.16	$6.63	$157.92	0.00%	100.00%	12	0.00%	100.00%	1	306
					$13.16	$6.63	$157.92	0.00%		12	0.001%		1	
	952361	750	CHLOE ROSE 750ml	S	$13.13	$6.90	$157.56	0.00%	100.00%	12	0.00%	100.00%	1	307
					$13.13	$6.90	$157.56	0.00%		12	0.001%		1	
	948651	750	ALMA NEGRA M BLEND 2012 750ml	S	$19.61	$10.16	$156.88	0.00%	100.00%	8	0.00%	100.00%	1	308
					$19.61	$10.16	$156.88	0.00%		8	0.001%		1	
	618500	750	CHAT SOUVERAIN CHARD 750ml	S	$12.99	$6.83	$155.88	0.00%	100.00%	12	0.00%	100.00%	1	313
					$12.99	$6.83	$155.88	0.00%		12	0.001%		1	
	921192	750	SEAGLASS PINOT GRIS 750ml	S	$12.99	$6.83	$155.88	0.00%	100.00%	12	0.00%	100.00%	1	309
					$12.99	$6.83	$155.88	0.00%		12	0.001%		1	
	381990	750	STELLA ROSA PINEAPPLE 750ml	S	$12.99	$6.83	$155.88	0.00%	100.00%	12	0.00%	100.00%	1	310
					$12.99	$6.83	$155.88	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	381992	750	STELLA ROSA WATERMELON 750ml	S	$12.99	$6.83	$155.88	0.00%	100.00%	12	0.00%	100.00%	1	314
					$12.99	$6.83	$155.88	0.00%		12	0.001%		1	
	955488	750	VEVE VINHO VERDE 750ml	S	$12.99	$6.53	$155.88	0.00%	100.00%	12	0.00%	100.00%	1	312
					$12.99	$6.53	$155.88	0.00%		12	0.001%		1	
	952618	750	WILSON CREEK COCONUT 750ml	S	$12.99	$6.57	$155.88	0.00%	100.00%	12	0.00%	100.00%	1	311
					$12.99	$6.57	$155.88	0.00%		12	0.001%		1	
	920382	750	BERINGER CHEESECAKE CHARD 750ml	S	$6.48	$3.37	$155.52	0.00%	100.00%	24	0.00%	100.00%	2	315
					$6.48	$3.37	$155.52	0.00%		24	0.002%		2	
	955610	750	NATALIE'S ESTATE PINOT NOIR 750ml	S	$37.82	$25.00	$151.28	0.00%	-91.67%	4	0.00%	-91.67%	0	316
					$37.82	$25.00	$151.28	0.00%		4	0.000%		0	
	907105	750	ROCA MACIE SASYR 750ml	S	$18.33	$9.38	$146.64	0.00%	100.00%	8	0.00%	100.00%	1	317
					$18.33	$9.38	$146.64	0.00%		8	0.001%		1	
	951851	750	DRUMHELLER CHARDONNAY 750ml	S	$12.12	$6.37	$145.44	0.00%	100.00%	12	0.00%	100.00%	1	318
					$12.12	$6.37	$145.44	0.00%		12	0.001%		1	
	216060	750	ZACCAGNINI MONTIPULCIANO 750ml	S	$18.02	$9.32	$144.16	0.00%	100.00%	8	0.00%	100.00%	1	319
					$18.02	$9.32	$144.16	0.00%		8	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	902293	750	BARBADILLO OLOROSO 750ml	S	$11.99	$6.02	$143.88	0.00%	100.00%	12	0.00%	100.00%	1	320
					$11.99	$6.02	$143.88	0.00%		12	0.001%		1	
	955286	750	DESCONCIERTO ALBARINO 750ml	S	$23.52	$12.17	$141.12	0.00%	100.00%	6	0.00%	100.00%	1	321
					$23.52	$12.17	$141.12	0.00%		6	0.000%		1	
	900948	750	BIELER FAMILY BORN TO RUN CABERNET 750ml	S	$11.61	$6.10	$139.32	0.00%	100.00%	12	0.00%	100.00%	1	322
					$11.61	$6.10	$139.32	0.00%		12	0.001%		1	
	954692	750	VIEIRA DE SOUSA +40 YR TAWNY PORT 750ml	L	$139.00	$93.13	$139.00	0.00%	100.00%	1	0.00%	100.00%	0	323
					$139.00	$93.13	$139.00	0.00%		1	0.000%		0	
	902677	750	MONTEMERCURIO CADUCEO WHITE IGT 750ml	S	$23.04	$15.00	$138.24	0.00%	100.00%	6	0.00%	100.00%	1	324
					$23.04	$15.00	$138.24	0.00%		6	0.000%		1	
	905438	750	DANZANTE PINOT GRIGIO 750ml	S	$11.30	$5.93	$135.60	0.00%	100.00%	12	0.00%	100.00%	1	325
					$11.30	$5.93	$135.60	0.00%		12	0.001%		1	
	921006	750	VECCHIA CANTINA CHIANTI 750ml	S	$11.27	$5.92	$135.24	0.00%	-80.00%	12	0.00%	-80.00%	1	326
					$11.27	$5.92	$135.24	0.00%		12	0.001%		1	
	950662	750	CARLETTO MONTEPULCIANO 750ml	S	$11.05	$5.50	$132.60	0.00%	100.00%	12	0.00%	100.00%	1	327
					$11.05	$5.50	$132.60	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	902420	750	HACIENDA DEL CARCHE TAUS BLANCO 750ml	S	$10.99	$5.77	$131.88	0.00%	100.00%	12	0.00%	100.00%	1	329
					$10.99	$5.77	$131.88	0.00%		12	0.001%		1	
	954013	750	MISTINGUETTE BRUT NV 750ml	S	$10.99	$5.77	$131.88	0.00%	100.00%	12	0.00%	100.00%	1	328
					$10.99	$5.77	$131.88	0.00%		12	0.001%		1	
	947835	750	SNAP DRAGON RIESLING 750ml	S	$10.76	$5.34	$129.12	0.00%	100.00%	12	0.00%	100.00%	1	330
					$10.76	$5.34	$129.12	0.00%		12	0.001%		1	
	900886	750	BLACK OPAL CAB/MRL BLEND 750ml	S	$10.18	$5.34	$122.16	0.00%	100.00%	12	0.00%	100.00%	1	331
					$10.18	$5.34	$122.16	0.00%		12	0.001%		1	
	368425	750	BANFI LE RIME CHARD-PINOT GRIG 750ml	S	$10.13	$5.12	$121.56	0.00%	100.00%	12	0.00%	100.00%	1	332
					$10.13	$5.12	$121.56	0.00%		12	0.001%		1	
	920409	750	YELLOW TAIL MOSCATO 750ml	S	$10.09	$5.29	$121.08	0.00%	100.00%	12	0.00%	100.00%	1	333
					$10.09	$5.29	$121.08	0.00%		12	0.001%		1	
	916414	750	BAREFOOT MOSCATO STRAWBERRY 750ml	S	$9.99	$5.24	$119.88	0.00%	100.00%	12	0.00%	100.00%	1	334
					$9.99	$5.24	$119.88	0.00%		12	0.001%		1	
	950337	750	SOUL SISTER PINOT NOIR'14 750ml	S	$9.76	$5.11	$117.12	0.00%	100.00%	12	0.00%	100.00%	1	335
					$9.76	$5.11	$117.12	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	902476	750	CHAMPAGNE EXPRESSION BRUT RENE 750ml	S	$57.58	$30.25	$115.16	0.00%	100.00%	2	0.00%	100.00%	0	336
					$57.58	$30.25	$115.16	0.00%		2	0.000%		0	
	902628	750	CHATEAU DE VALMER VOUVRAY 750ml	S	$18.99	$9.66	$113.94	0.00%	100.00%	6	0.00%	100.00%	1	337
					$18.99	$9.66	$113.94	0.00%		6	0.000%		1	
	379232	750	RONCUS MERLOT 750ml	S	$18.99	$12.36	$113.94	0.00%	100.00%	6	0.00%	100.00%	1	338
					$18.99	$12.36	$113.94	0.00%		6	0.000%		1	
	919342	750	ROUND HILL OAK FREE CHARD '10 750ml	S	$9.18	$4.62	$110.16	0.00%	100.00%	12	0.00%	100.00%	1	339
					$9.18	$4.62	$110.16	0.00%		12	0.001%		1	
	902514	750	ROVELLOTTICHIOS O POMI 2012 750ml	S	$50.90	$26.67	$101.80	0.00%	100.00%	2	0.00%	100.00%	0	340
					$50.90	$26.67	$101.80	0.00%		2	0.000%		0	
	902656	750	PAOLO MANZONE BAROLO RUVEY DOCG 750ml	S	$49.99	$33.16	$99.98	0.00%	100.00%	2	0.00%	100.00%	0	341
					$49.99	$33.16	$99.98	0.00%		2	0.000%		0	
	383848	750	TRAVERSA BARBARESCO STARDERI CRU DO750ml	S	$49.99	$33.16	$99.98	0.00%	100.00%	2	0.00%	100.00%	0	342
					$49.99	$33.16	$99.98	0.00%		2	0.000%		0	
	906560	750	CANYON ROAD CABERNET 750ml	U	$5.79	$3.00	$98.43	0.00%	100.00%	17	0.00%	100.00%	1	343
					$5.79	$3.00	$98.43	0.00%		17	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	757175	750	PIPER SONOMA BLANC DE BLANC 750ml	S	$19.66	$10.13	$98.30	0.00%	100.00%	5	0.00%	100.00%	0	344
					$19.66	$10.13	$98.30	0.00%		5	0.000%		0	
	917621	750	COCOBON ROASTED OAK CHARD 750ml	S	$6.99	$3.64	$90.87	0.00%	100.00%	13	0.00%	100.00%	1	345
					$6.99	$3.64	$90.87	0.00%		13	0.001%		1	
	953556	750	CONUNDRUM RED SELECT 750ml	S	$14.99	$7.60	$89.94	0.00%	100.00%	6	0.00%	100.00%	1	346
					$14.99	$7.60	$89.94	0.00%		6	0.000%		1	
	916891	750	LOUIS MICHEL VAUDESIR CHABLIS 2018 750ml	S	$89.80	$47.50	$89.80	0.00%	100.00%	1	0.00%	100.00%	0	347
					$89.80	$47.50	$89.80	0.00%		1	0.000%		0	
	906058	750	CAMELOT CABERNET SAUV 750ml	S	$7.30	$3.50	$87.60	0.00%	100.00%	12	0.00%	100.00%	1	348
					$7.30	$3.50	$87.60	0.00%		12	0.001%		1	
	908599	750	HAYES RANCH CABERNET 750ml	S	$7.22	$3.56	$86.64	0.00%	100.00%	12	0.00%	100.00%	1	349
					$7.22	$3.56	$86.64	0.00%		12	0.001%		1	
	909563	750	CANVAS PINOT GRIGIO 750ml	S	$7.17	$3.55	$86.04	0.00%	100.00%	12	0.00%	100.00%	1	350
					$7.17	$3.55	$86.04	0.00%		12	0.001%		1	
	947015	750	CANVAS PINOT NOIR 750ml	S	$7.11	$3.52	$85.32	0.00%	300.00%	12	0.00%	300.00%	1	351
					$7.11	$3.52	$85.32	0.00%		12	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	953694	750	SILVER OAK ALEXANDER VLY CAB 13 FO 750ml	U	$83.22	$44.00	$83.22	0.00%	100.00%	1	0.00%	100.00%	0	352
					$83.22	$44.00	$83.22	0.00%		1	0.000%		0	
	948427	750	FLAT ROCK CHARD 750ml	S	$6.81	$3.24	$81.72	0.00%	100.00%	12	0.00%	100.00%	1	353
					$6.81	$3.24	$81.72	0.00%		12	0.001%		1	
	949791	750	PAUL BARA BRUT GRND CRU RSV 750ml	S	$79.99	$42.12	$79.99	0.00%	100.00%	1	0.00%	100.00%	0	354
					$79.99	$42.12	$79.99	0.00%		1	0.000%		0	
	950054	750	SEAGLASS CHARDONNAY UNOAKED 750ml	S	$12.99	$6.83	$77.94	0.00%	-91.67%	6	0.00%	-91.67%	1	355
					$12.99	$6.83	$77.94	0.00%		6	0.000%		1	
	900511	750	JARVIS TEMPRANILLO 750ml	S	$74.50	$49.66	$74.50	0.00%	100.00%	1	0.00%	100.00%	0	356
					$74.50	$49.66	$74.50	0.00%		1	0.000%		0	
	907781	750	TAYLOR PORT 750ml	S	$6.06	$3.15	$72.72	0.00%	100.00%	12	0.00%	100.00%	1	357
					$6.06	$3.15	$72.72	0.00%		12	0.001%		1	
	907841	750	CANYON ROAD MERLOT 750ml	X	$5.79	$3.00	$69.48	0.00%	100.00%	12	0.00%	100.00%	1	358
					$5.79	$3.00	$69.48	0.00%		12	0.001%		1	
	919250	750	LUNETTA PROSECCO 750ml	S	$13.75	$6.94	$68.75	0.00%	100.00%	5	0.00%	100.00%	0	359
					$13.75	$6.94	$68.75	0.00%		5	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	907995	750	CANVAS CHARD 750ml	S	$5.70	$2.77	$68.40	0.00%	0.00%	12	0.00%	0.00%	1	360
					$5.70	$2.77	$68.40	0.00%		12	0.001%		1	
	955078	750	PORTA VITA BIANCO 750ml	S	$5.39	$2.79	$64.68	0.00%	100.00%	12	0.00%	100.00%	1	361
					$5.39	$2.79	$64.68	0.00%		12	0.001%		1	
	901923	750	CANVAS BRUT 750ml	S	$10.75	$5.37	$64.50	0.00%	100.00%	6	0.00%	100.00%	1	362
					$10.75	$5.37	$64.50	0.00%		6	0.000%		1	
	907868	750	CITRA SANGIOVESE 750ml	S	$10.99	$5.51	$54.95	0.00%	100.00%	5	0.00%	100.00%	0	363
					$10.99	$5.51	$54.95	0.00%		5	0.000%		0	
	955611	750	NATALIE'S SANGIOVESE 750ml	S	$25.90	$17.00	$51.80	0.00%	100.00%	2	0.00%	100.00%	0	364
					$25.90	$17.00	$51.80	0.00%		2	0.000%		0	
	903438	750	IDLEWILD FLORA FAUNA WHITE 750ml	S	$16.81	$11.00	$50.43	0.00%	100.00%	3	0.00%	100.00%	0	365
					$16.81	$11.00	$50.43	0.00%		3	0.000%		0	
	949674	750	ALTA LUNA PINOT GRIGIO 750ml	U	$14.97	$7.58	$44.91	0.00%	-16.67%	3	0.00%	-16.67%	0	366
					$14.97	$7.58	$44.91	0.00%		3	0.000%		0	
	900058	750	TOFANELLI ZINFANDEL NAPA 750ml	S	$42.99	$22.60	$42.99	0.00%	100.00%	1	0.00%	100.00%	0	367
					$42.99	$22.60	$42.99	0.00%		1	0.000%		0	
	902490	750	CUNE MONOPOLE CLASSICO 750ml	S	$30.03	$15.59	$30.03	0.00%	-83.33%	1	0.00%	-83.33%	0	368
					$30.03	$15.59	$30.03	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YSE SPECIAL ORDERS - WINE	950472	750	PACHERHOF KERNER 2018 750ml	S	$27.03	$14.00	$27.03	0.00%	100.00%	1	0.00%	100.00%	0	369
					$27.03	$14.00	$27.03	0.00%		1	0.000%		0	
	909762	750	TRINAFOUR PETITE SYRAH 750ml	X	$20.29	$13.35	$20.29	0.00%	100.00%	1	0.00%	100.00%	0	370
					$20.29	$13.35	$20.29	0.00%		1	0.000%		0	
	903686	750	BERTANI VALPOLICELLA 750ml	S	$18.26	$9.33	$18.26	0.00%	100.00%	1	0.00%	100.00%	0	371
					$18.26	$9.33	$18.26	0.00%		1	0.000%		0	
	907760	750	TRINAFOUR CARIGNANE 750ml	S	$18.24	$11.96	$18.24	0.00%	100.00%	1	0.00%	100.00%	0	372
					$18.24	$11.96	$18.24	0.00%		1	0.000%		0	
	947184	750	WINE BY JOE PINOT NOIR 750ml	S	$17.36	$8.93	$17.36	0.00%	100.00%	1	0.00%	100.00%	0	373
					$17.36	$8.93	$17.36	0.00%		1	0.000%		0	
	954707	750	FORLORN HOPE QUEEN SIERRAS WHITE 750ml	S	$16.79	$11.00	$16.79	0.00%	100.00%	1	0.00%	100.00%	0	374
					$16.79	$11.00	$16.79	0.00%		1	0.000%		0	
	950645	750	50 DEGREES RIESLING 750ml	S	$15.30	$7.75	$15.30	0.00%	100.00%	1	0.00%	100.00%	0	375
					$15.30	$7.75	$15.30	0.00%		1	0.000%		0	
	954028	750	BROADSIDE MERLOT 750ml	S	$14.96	$7.69	$14.96	0.00%	100.00%	1	0.00%	100.00%	0	376
					$14.96	$7.69	$14.96	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YSE SPECIAL ORDERS - WINE	**953886**	**750**	**TENUTA DI SALVIANO OVIETO CLASSICO 750ml**	**S**	**$13.95**	**$7.04**	**$13.95**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**377**
					$13.95	$7.04	$13.95	0.00%		1	0.000%		0	
	950396	**750**	**WILLAMETTE VALLEY VIN UNVEILED 750ml**	**S**	**$12.11**	**$6.17**	**$12.11**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**378**
					$12.11	$6.17	$12.11	0.00%		1	0.000%		0	
	954379	**750**	**CLOS DU BOIS SLIGHTLY BUBBLED 750ml**	**S**	**$11.96**	**$5.98**	**$11.96**	**0.00%**	**100.00%**	**1**	**0.00%**	**100.00%**	**0**	**379**
					$11.96	$5.98	$11.96	0.00%		1	0.000%		0	
	920822	**900**	**HAKUSHIKA JUNMAI GINJO 11098 900ml**	**S**	**$12.43**	**$6.07**	**$745.80**	**0.00%**	**100.00%**	**60**	**0.00%**	**100.00%**	**6**	**1**
					$12.43	$6.07	$745.80	0.00%		60	0.004%		6	
	Total						**$331,426.05**		**-1.06%**	**18,191**		**9.77%**	**1,786**	

Class Summary

YSE

Bottle Sales	18,191	**Gross Sales**	$331,426.05	**Total Items in Class**	1107
% of Bottle Sales	0.53%	**% of Gross Sales**	0.81%	**Share/Item**	11.07

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER														
	950548	330	KASTEEL BARISTA CHOCOLATE STOUT 330 ml	S	$5.95	$3.53	$428.40	0.01%	100.00%	72	0.00%	100.00%	3	1
					$5.95	$3.53	$428.40	0.01%		72	0.004%		3	
	920843	330	ST FEUILLIEN'S GRAND CRU 330ml	S	$4.99	$2.93	$359.28	0.01%	100.00%	72	0.00%	100.00%	3	2
					$4.99	$2.93	$359.28	0.01%		72	0.004%		3	
	903930	330	BOSTEELS TRIPEL KARMALIET BEER 330ml	S	$4.86	$2.85	$349.92	0.01%	-66.67%	72	0.00%	-66.67%	3	3
					$4.86	$2.85	$349.92	0.01%		72	0.004%		3	
	954261	330	MONKS CAFE FLEMISH SOUR CAN 330 ml	S	$3.99	$2.35	$191.52	0.00%	100.00%	48	0.00%	100.00%	2	4
					$3.99	$2.35	$191.52	0.00%		48	0.003%		2	
	921342	330	POHJALA JOULUOO DBL PORTER 330ml	S	$6.42	$3.81	$154.08	0.00%	100.00%	24	0.00%	100.00%	1	5
					$6.42	$3.81	$154.08	0.00%		24	0.001%		1	
	921312	330	POHJALA OO IMPERIAL BALTIC STOUT 330ml	S	$6.14	$3.65	$147.36	0.00%	100.00%	24	0.00%	100.00%	1	7
					$6.14	$3.65	$147.36	0.00%		24	0.001%		1	
	921343	330	POHJALA TWISTED BISCUIT PORTER 330ml	S	$6.14	$3.65	$147.36	0.00%	100.00%	24	0.00%	100.00%	1	6
					$6.14	$3.65	$147.36	0.00%		24	0.001%		1	
	908376	330	ALMAZA 330ml	U	$1.89	$0.92	$120.96	0.00%	100.00%	64	0.00%	100.00%	2	8
					$1.89	$0.92	$120.96	0.00%		64	0.004%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	948919	330	BOCKER OMER BLOND ALE 330ml	S	$4.61	$2.70	$110.64	0.00%	100.00%	24	0.00%	100.00%	1	9
					$4.61	$2.70	$110.64	0.00%		24	0.001%		1	
	909428	330	N'ICE CHOUFFE 330ml	S	$2.99	$1.76	$71.76	0.00%	100.00%	24	0.00%	100.00%	1	10
					$2.99	$1.76	$71.76	0.00%		24	0.001%		1	
	911140	330	VANSTEENBERGE GIFT PACK 330 ml	D	$29.99	$17.78	$59.98	0.00%	100.00%	2	0.00%	100.00%	0	11
					$29.99	$17.78	$59.98	0.00%		2	0.000%		0	
	950176	330	EINSTOK OLGERD WHITEALE 330ml	S	$2.27	$1.21	$54.48	0.00%	100.00%	24	0.00%	100.00%	1	12
					$2.27	$1.21	$54.48	0.00%		24	0.001%		1	
	950772	331	BAVIK SUPER PILS BEER CAN 331 ml	S	$2.69	$1.58	$322.80	0.01%	100.00%	120	0.01%	100.00%	4	1
					$2.69	$1.58	$322.80	0.01%		120	0.007%		4	
	950333	331	PETRUS SOUR POWER SAMPLER 331ml	S	$4.27	$2.50	$307.44	0.01%	100.00%	72	0.00%	100.00%	3	2
					$4.27	$2.50	$307.44	0.01%		72	0.004%		3	
	947998	331	LA TRAPPE WITTE 331ml	S	$3.09	$1.60	$222.48	0.00%	100.00%	72	0.00%	100.00%	3	3
					$3.09	$1.60	$222.48	0.00%		72	0.004%		3	
	951656	331	HITACHINO NESTBEER ANCIENT NIPPON 331 ml	S	$4.54	$2.55	$217.92	0.00%	100.00%	48	0.00%	100.00%	2	4
					$4.54	$2.55	$217.92	0.00%		48	0.003%		2	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	907517	331	ROCHEFORT TRAPPIST 6 ALE 331 ml	S	$5.09	$2.71	$183.24	0.00%	100.00%	36	0.00%	100.00%	1	5
					$5.09	$2.71	$183.24	0.00%		36	0.002%		1	
	901895	331	STRUBBE ICHTEGEMS GRAND CRU 331ml	S	$4.00	$2.24	$96.00	0.00%	100.00%	24	0.00%	100.00%	1	6
					$4.00	$2.24	$96.00	0.00%		24	0.001%		1	
	921347	355	PRAIRIE ALES COCOA BERRY 355ml	S	$4.75	$3.55	$1,368.00	0.02%	100.00%	288	0.02%	100.00%	11	1
					$4.75	$3.55	$1,368.00	0.02%		288	0.017%		11	
	916375	355	PRAIRIE ALES MILLENIAL MANSION 355ml	S	$4.67	$3.50	$1,120.80	0.02%	100.00%	240	0.01%	100.00%	9	2
					$4.67	$3.50	$1,120.80	0.02%		240	0.014%		9	
	949879	355	NORTH COAST LE MERLE BELGIAN 355 ml	S	$3.05	$1.79	$951.60	0.02%	100.00%	312	0.02%	100.00%	12	3
					$3.05	$1.79	$951.60	0.02%		312	0.019%		12	
	921346	355	PRAIRIE ALES PINK GUAVA FUNK 355ml	S	$5.35	$4.01	$770.40	0.01%	100.00%	144	0.01%	100.00%	6	4
					$5.35	$4.01	$770.40	0.01%		144	0.009%		6	
	917039	355	NORTH COAST BRO THELONIOUS 355ml	S	$3.63	$2.14	$721.41	0.01%	-28.20%	183	0.01%	-41.33%	7	5
					$3.99	$2.36	$708.37	0.01%		179	0.011%		7	
					$3.26	$1.92	$13.04	0.00%		4	0.000%		0	
	907991	355	NORTH COAST OLD STOCK ALE BEER 355 ml	S	$3.99	$2.36	$654.36	0.01%	100.00%	164	0.01%	100.00%	6	6

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	907991				$3.99	$2.36	$654.36	0.01%		164	0.010%		6	
	902853	355	PRAIRIE ALES VAPE TRICKS 355ml	S	$2.79	$2.07	$602.64	0.01%	100.00%	216	0.01%	100.00%	9	7
					$2.79	$2.07	$602.64	0.01%		216	0.013%		9	
	952961	355	ORION MUGI SHOKUHIN CANS 355 ml	S	$1.96	$1.04	$466.48	0.01%	100.00%	238	0.01%	100.00%	9	8
					$1.96	$1.04	$466.48	0.01%		238	0.014%		9	
	921231	355	PRAIRIE ALES MOSCOW MULE SELTZER 355ml	S	$3.19	$2.38	$459.36	0.01%	100.00%	144	0.01%	100.00%	6	9
					$3.19	$2.38	$459.36	0.01%		144	0.009%		6	
	900338	355	OMMEGANG SAISONZTRAMINER 355ml	S	$5.99	$3.56	$287.52	0.01%	100.00%	48	0.00%	100.00%	2	10
					$5.99	$3.56	$287.52	0.01%		48	0.003%		2	
	911198	355	CHIMAY QUADRILOGY GIFT PACK 355ml	D	$29.95	$17.83	$239.60	0.00%	100.00%	8	0.00%	100.00%	0	11
					$29.95	$17.83	$239.60	0.00%		8	0.000%		0	
	919965	355	BOULEVARD RYE ON RYE 355 ml	S	$4.99	$2.96	$239.52	0.00%	100.00%	48	0.00%	100.00%	2	12
					$4.99	$2.96	$239.52	0.00%		48	0.003%		2	
	989019	355	SAMUEL SMITH WINTER WELCOME ALE 355ml	D	$1.72	$1.40	$232.78	0.00%	484.36%	139	0.01%	900.00%	5	13
					$2.02	$1.40	$119.18	0.00%		59	0.004%		2	
					$1.42	$1.40	$113.60	0.00%		80	0.005%		3	
	902915	355	CASCADE BREWING ROSELLE GOSE 355 ml	S	$4.49	$3.36	$215.52	0.00%	100.00%	48	0.00%	100.00%	2	14

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	902915				$4.49	$3.36	$215.52	0.00%		48	0.003%		2	
	916317	355	PRAIRIE ALES SEASICK CROCODILE 355ml	S	$2.97	$2.21	$213.84	0.00%	100.00%	72	0.00%	100.00%	3	15
					$2.97	$2.21	$213.84	0.00%		72	0.004%		3	
	918562	355	FOUNDERS BREWING BLUSHING MONK 355ml	S	$4.39	$2.60	$210.72	0.00%	100.00%	48	0.00%	100.00%	2	16
					$4.39	$2.60	$210.72	0.00%		48	0.003%		2	
	921289	355	NORTH COAST RED SEAL 355ml	S	$2.19	$1.28	$210.24	0.00%	100.00%	96	0.01%	100.00%	4	17
					$2.19	$1.28	$210.24	0.00%		96	0.006%		4	
	900427	355	STONE WOOT STOUT 355ml	S	$3.65	$2.15	$175.20	0.00%	100.00%	48	0.00%	100.00%	2	18
					$3.65	$2.15	$175.20	0.00%		48	0.003%		2	
	921222	355	ROGUE COLOSSAL CLAUDE 355ml	S	$2.41	$1.41	$173.52	0.00%	100.00%	72	0.00%	100.00%	3	19
					$2.41	$1.41	$173.52	0.00%		72	0.004%		3	
	900975	355	OMMEGANG DUBBEL MERLAU 355ml	S	$6.25	$3.72	$150.00	0.00%	100.00%	24	0.00%	100.00%	1	20
					$6.25	$3.72	$150.00	0.00%		24	0.001%		1	
	902852	355	PRAIRIE ALES RAINBOW SHERBET 355ml	S	$2.79	$2.07	$133.92	0.00%	100.00%	48	0.00%	100.00%	2	21
					$2.79	$2.07	$133.92	0.00%		48	0.003%		2	
	900394	355	SILVER MOON F CANCER 355ML 355 ml	L	$2.56	$1.50	$125.44	0.00%	100.00%	49	0.00%	100.00%	2	22

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	900394				$2.56	$1.50	$125.44	0.00%		49	0.003%		2	
	909784	355	MIKE HESS HOP CLOUD 355ml	S	$2.46	$1.44	$118.08	0.00%	100.00%	48	0.00%	100.00%	2	24
					$2.46	$1.44	$118.08	0.00%		48	0.003%		2	
	909754	355	MIKE HESS INTO THE SUNSET 355ml	S	$2.46	$1.44	$118.08	0.00%	100.00%	48	0.00%	100.00%	2	23
					$2.46	$1.44	$118.08	0.00%		48	0.003%		2	
	954304	355	DOGFISH HEAD BURTON BATON 355ml	S	$4.79	$2.84	$114.96	0.00%	100.00%	24	0.00%	100.00%	1	25
					$4.79	$2.84	$114.96	0.00%		24	0.001%		1	
	905899	355	FIRESTONE CHOC CHERRY STOUT 355ml	D	$2.19	$1.28	$113.88	0.00%	100.00%	52	0.00%	100.00%	2	26
					$2.19	$1.28	$113.88	0.00%		52	0.003%		2	
	900801	355	LAGUNITAS WILLETTIZED COFFEE STOUT 355ml	S	$4.29	$2.54	$102.96	0.00%	100.00%	24	0.00%	100.00%	1	27
					$4.29	$2.54	$102.96	0.00%		24	0.001%		1	
	904287	355	ANCHOR LIBERTY ALE 355ml	S	$1.99	$1.16	$95.52	0.00%	100.00%	48	0.00%	100.00%	2	28
					$1.99	$1.16	$95.52	0.00%		48	0.003%		2	
	952376	355	MOTHER EARTH SIN TAX STOUT 355 ml	S	$1.89	$1.39	$94.50	0.00%	34.48%	50	0.00%	34.17%	2	29
					$1.89	$1.39	$94.50	0.00%		50	0.003%		2	
	902952	355	PRAIRIE FARMHOUSE ALE 355ml	S	$2.79	$2.07	$66.96	0.00%	100.00%	24	0.00%	100.00%	1	30
					$2.79	$2.07	$66.96	0.00%		24	0.001%		1	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	904288	355	ANCHOR PORTER 355ml	S	$2.75	$1.61	$66.00	0.00%	100.00%	24	0.00%	100.00%	1	31
					$2.75	$1.61	$66.00	0.00%		24	0.001%		1	
	901873	355	REVISION BREWING DIPA 355ml	S	$2.49	$1.85	$59.76	0.00%	100.00%	24	0.00%	100.00%	1	32
					$2.49	$1.85	$59.76	0.00%		24	0.001%		1	
	953701	355	FIRESTONE WALKER NITRO MERLIN STO 355 ml	S	$2.19	$1.28	$52.56	0.00%	-50.00%	24	0.00%	-50.00%	1	33
					$2.19	$1.28	$52.56	0.00%		24	0.001%		1	
	919889	355	GORDON BIERSCH MARZEN 355ml	S	$1.89	$1.09	$43.47	0.00%	-92.86%	23	0.00%	-92.86%	1	34
					$1.89	$1.09	$43.47	0.00%		23	0.001%		1	
	953436	355	2 ROW BREAKFAST STOUT 355 ml	S	$2.99	$2.22	$38.87	0.00%	100.00%	13	0.00%	100.00%	1	35
					$2.99	$2.22	$38.87	0.00%		13	0.001%		1	
	900322	355	ALASKAN KOLSCH CAN 355 ml	S	$2.05	$1.19	$28.70	0.00%	-97.30%	14	0.00%	-97.30%	1	36
					$2.05	$1.19	$28.70	0.00%		14	0.001%		1	
	917164	355	FOUNDERS HARVEST ALE 355ml	S	$3.25	$1.91	$26.00	0.00%	100.00%	8	0.00%	100.00%	0	37
					$3.25	$1.91	$26.00	0.00%		8	0.000%		0	
	900673	355	CRAZY MTN LOCALS STASH GRPFRT PAL 355 ml	X	$3.57	$2.10	$14.28	0.00%	-87.50%	4	0.00%	-87.50%	0	38
					$3.57	$2.10	$14.28	0.00%		4	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	951429	355	MOTHER EARTH HOP DIGGITY CANS 355 ml	S	$2.07	$1.52	$6.21	0.00%	-41.25%	3	0.00%	-41.25%	0	40
					$2.07	$1.52	$6.21	0.00%		3	0.000%		0	
	951818	355	MOTHER EARTH KISMET IPA CANS 355 ml	S	$2.07	$1.52	$6.21	0.00%	100.00%	3	0.00%	100.00%	0	39
					$2.07	$1.52	$6.21	0.00%		3	0.000%		0	
	900337	355	OMMEGANG SAISON ROSE 355ml	S	$5.99	$3.56	$5.99	0.00%	-95.83%	1	0.00%	-95.83%	0	41
					$5.99	$3.56	$5.99	0.00%		1	0.000%		0	
	951699	355	MELVIN LAMBDA TRIPLE IPA 355 ml	U	$2.63	$1.95	$2.63	0.00%	100.00%	1	0.00%	100.00%	0	42
					$2.63	$1.95	$2.63	0.00%		1	0.000%		0	
	901025	375	PRAIRIE ALES ALES BOMB 375 ml	S	$7.91	$5.92	$94.92	0.00%	100.00%	12	0.00%	100.00%	1	1
					$7.91	$5.92	$94.92	0.00%		12	0.001%		1	
	920504	473	MELVIN 2X THORE 473ml	S	$3.99	$2.99	$5,861.31	0.10%	100.00%	1,469	0.09%	100.00%	77	1
					$3.99	$2.99	$5,861.31	0.10%		1,469	0.089%		77	
	902499	473	REVISION ROTATING HAZY IPA 473 ml	S	$3.49	$2.61	$3,182.88	0.06%	372.24%	912	0.06%	399.31%	48	2
					$3.49	$2.61	$3,182.88	0.06%		912	0.055%		48	
	902921	473	MELVIN EXPERIMENTAL SERIES 473 ml	S	$3.99	$2.99	$2,010.96	0.04%	100.00%	504	0.03%	100.00%	26	3
					$3.99	$2.99	$2,010.96	0.04%		504	0.030%		26	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	919285	473	BOMBASTIC ATTEMPTED MURDER STOUT 473ml	S	$3.99	$2.98	$1,149.12	0.02%	100.00%	288	0.02%	100.00%	15	4
					$3.99	$2.98	$1,149.12	0.02%		288	0.017%		15	
	953890	473	KIITOS NORTHEAST STYLE IPA 473 ml	S	$4.25	$3.18	$918.00	0.02%	100.00%	216	0.01%	100.00%	11	5
					$4.25	$3.18	$918.00	0.02%		216	0.013%		11	
	921269	473	REVISION HOPS IN A CAN TIPA 473ml	S	$5.00	$3.75	$840.00	0.01%	100.00%	168	0.01%	100.00%	9	6
					$5.00	$3.75	$840.00	0.01%		168	0.010%		9	
	916289	473	MOTHER EARTH COSMIC PYRO HAZY IPA 473 ml	S	$3.06	$2.28	$717.12	0.01%	100.00%	240	0.01%	100.00%	13	7
					$2.97	$2.21	$641.52	0.01%		216	0.013%		11	
					$3.15	$2.35	$75.60	0.00%		24	0.001%		1	
	947843	473	MOTHER EARTH 4 SEASONS 473 ml	S	$7.91	$5.92	$569.52	0.01%	100.00%	72	0.00%	100.00%	4	8
					$7.91	$5.92	$569.52	0.01%		72	0.004%		4	
	921221	473	ROGUE SHAKESPEARE NITRO STOUT 473ml	S	$3.28	$1.93	$551.04	0.01%	100.00%	168	0.01%	100.00%	9	9
					$3.28	$1.93	$551.04	0.01%		168	0.010%		9	
	902338	473	LONE PINE QUANTUM CUDDLE KITTEN 473 ml	S	$3.90	$2.91	$468.00	0.01%	100.00%	120	0.01%	100.00%	6	10
					$3.90	$2.91	$468.00	0.01%		120	0.007%		6	
	914258	473	ROGUE DOUBLE CHOCOLATE STOUT NITRO 473ml	S	$4.19	$2.47	$444.14	0.01%	100.00%	106	0.01%	100.00%	6	11

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	914258				$4.19	$2.47	$444.14	0.01%		106	0.006%		6	
	919297	473	REVISION BREWING RENO AF DIPA 473ml	S	$3.99	$2.98	$383.04	0.01%	100.00%	96	0.01%	100.00%	5	12
					$3.99	$2.98	$383.04	0.01%		96	0.006%		5	
	902474	473	REVISION DIPA ROTATING HAZY 473 ml	S	$3.99	$2.99	$383.04	0.01%	100.00%	96	0.01%	100.00%	5	13
					$3.99	$2.99	$383.04	0.01%		96	0.006%		5	
	901874	473	REVISION BREWING DR. LUPULIN 3XIP 473 ml	S	$3.57	$2.67	$342.72	0.01%	-66.67%	96	0.01%	-66.67%	5	14
					$3.57	$2.67	$342.72	0.01%		96	0.006%		5	
	921379	473	MOTHER EARTH FLAWLESS HAZY IPA 473ml	S	$3.15	$2.35	$302.40	0.01%	100.00%	96	0.01%	100.00%	5	15
					$3.15	$2.35	$302.40	0.01%		96	0.006%		5	
	902908	473	LONE PINE DREAM TEAM DIPA 473ml	S	$3.90	$2.91	$280.80	0.00%	100.00%	72	0.00%	100.00%	4	16
					$3.90	$2.91	$280.80	0.00%		72	0.004%		4	
	901960	473	REVISION DISCO NINJA 473ml	S	$3.49	$2.60	$251.28	0.00%	-50.00%	72	0.00%	-50.00%	4	17
					$3.49	$2.60	$251.28	0.00%		72	0.004%		4	
	904998	473	EREBUNI BEER 473ml	U	$2.10	$1.00	$226.80	0.00%	100.00%	108	0.01%	100.00%	6	18
					$2.10	$1.00	$226.80	0.00%		108	0.007%		6	
	902337	473	LONE PINE OH J 473 ml	S	$3.90	$2.91	$187.20	0.00%	100.00%	48	0.00%	100.00%	3	19
					$3.90	$2.91	$187.20	0.00%		48	0.003%		3	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	915356	473	GROUNDBREAKER IPA 473ml	S	$4.23	$3.17	$101.52	0.00%	100.00%	24	0.00%	100.00%	1	20
					$4.23	$3.17	$101.52	0.00%		24	0.001%		1	
	921398	473	BOMBASTIC MURDER STOUT 473ml	S	$3.99	$2.98	$95.76	0.00%	100.00%	24	0.00%	100.00%	1	21
					$3.99	$2.98	$95.76	0.00%		24	0.001%		1	
	901991	473	SALTFIRE DIRTY CHAI STOUT CANS 473ml	S	$3.99	$2.98	$95.76	0.00%	100.00%	24	0.00%	100.00%	1	22
					$3.99	$2.98	$95.76	0.00%		24	0.001%		1	
	902340	473	LONE PINE CHAOS EMERALDS 473 ml	S	$3.90	$2.91	$93.60	0.00%	100.00%	24	0.00%	100.00%	1	23
					$3.90	$2.91	$93.60	0.00%		24	0.001%		1	
	910476	473	IBW WAR ON XMAS WHITE STOUT 473ml	T	$4.49	$3.33	$62.86	0.00%	100.00%	14	0.00%	100.00%	1	24
					$4.49	$3.33	$62.86	0.00%		14	0.001%		1	
	900926	473	UTOG TOP SHELF IPA 473ml	X	$3.00	$2.23	$30.00	0.00%	-90.00%	10	0.00%	-90.00%	1	25
					$3.00	$2.23	$30.00	0.00%		10	0.001%		1	
	921332	474	ROGUE ROLLING THUNDER CHIPOTLE ST 474ml	S	$16.71	$9.96	$1,203.12	0.02%	100.00%	72	0.00%	100.00%	4	1
					$16.71	$9.96	$1,203.12	0.02%		72	0.004%		4	
	918640	500	RED ROCK WHITE RAINBOW WHT IPA 500ml	L	$3.99	$2.94	$4,201.47	0.07%	100.00%	1,053	0.06%	100.00%	59	1
					$3.99	$2.94	$4,201.47	0.07%		1,053	0.064%		59	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	901933	500	KULMBACHER EKU 28 500ml	D	$3.92	$2.29	$889.84	0.02%	239.13%	227	0.01%	239.13%	13	2
					$3.92	$2.29	$889.84	0.02%		227	0.014%		13	
	902055	500	CASCADE HARVEST GRAFF 500ml	S	$16.92	$10.08	$203.04	0.00%	100.00%	12	0.00%	100.00%	1	3
					$16.92	$10.08	$203.04	0.00%		12	0.001%		1	
	907404	500	KOTAYK GOLD BEER 500ml	S	$2.63	$1.39	$163.06	0.00%	100.00%	62	0.00%	100.00%	3	4
					$2.63	$1.39	$163.06	0.00%		62	0.004%		3	
	955117	500	SALTFIRE BARREL AGED DIRTY CHAI S 500 ml	S	$10.99	$8.24	$131.88	0.00%	100.00%	12	0.00%	100.00%	1	5
					$10.99	$8.24	$131.88	0.00%		12	0.001%		1	
	904279	500	SCHNEIDER EDEL-WEISSE BEER 500ml	S	$4.99	$2.95	$99.80	0.00%	100.00%	20	0.00%	100.00%	1	6
					$4.99	$2.95	$99.80	0.00%		20	0.001%		1	
	917938	500	RED ROCK GRISWALD'S HOLIDAY ALE 500ml	U	$3.99	$2.94	$39.90	0.00%	100.00%	10	0.00%	100.00%	1	7
					$3.99	$2.94	$39.90	0.00%		10	0.001%		1	
	902652	500	COTE DU ROGUE 500ml	S	$16.09	$9.58	$32.18	0.00%	100.00%	2	0.00%	100.00%	0	8
					$16.09	$9.58	$32.18	0.00%		2	0.000%		0	
	914616	500	PINKUS HEFE WEIZEN ORGANIC 500ml	S	$3.34	$1.78	$20.04	0.00%	100.00%	6	0.00%	100.00%	0	9
					$3.34	$1.78	$20.04	0.00%		6	0.000%		0	
	902473	555	LAGUNITAS IPA 555ml	S	$2.59	$1.48	$310.80	0.01%	127.80%	120	0.01%	100.00%	7	1
					$2.59	$1.48	$310.80	0.01%		120	0.007%		7	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	902612	568	SIERRA NEVADA CRAZY LITTLE THING 568ml	S	$3.49	$2.04	$471.15	0.01%	100.00%	135	0.01%	100.00%	9	1
					$3.49	$2.04	$471.15	0.01%		135	0.008%		9	
	954407	650	ROGUE DEAD N DEAD 650ml	S	$11.69	$6.94	$233.80	0.00%	100.00%	20	0.00%	100.00%	1	1
					$11.69	$6.94	$233.80	0.00%		20	0.001%		1	
	901007	650	EPIC PAKKA GRAPEFRUIT TANGERINE SEL650ml	S	$2.99	$2.18	$38.87	0.00%	100.00%	13	0.00%	100.00%	1	2
					$2.99	$2.18	$38.87	0.00%		13	0.001%		1	
	904594	650	ROGUE CHOCOLATE 650ml	S	$7.28	$4.30	$14.56	0.00%	100.00%	2	0.00%	100.00%	0	3
					$7.28	$4.30	$14.56	0.00%		2	0.000%		0	
	989289	651	EPIC SEASONAL SERIES 651 ml	L	$6.99	$5.22	$5,249.49	0.09%	83.60%	751	0.05%	83.60%	54	1
					$6.99	$5.22	$5,249.49	0.09%		751	0.045%		54	
	955244	651	ROGUE ROLLING THUNDER 651ml	S	$16.71	$9.96	$1,203.12	0.02%	100.00%	72	0.00%	100.00%	5	2
					$16.71	$9.96	$1,203.12	0.02%		72	0.004%		5	
	989374	651	MOAB BRWRY BLACK IMPERIAL IPA 651ml	S	$8.49	$6.36	$25.47	0.00%	300.00%	3	0.00%	300.00%	0	3
					$8.49	$6.36	$25.47	0.00%		3	0.000%		0	
	989372	651	MOAB BRWRY TRIPEL ALE DSRT SEL 651ml	S	$8.49	$6.36	$8.49	0.00%	100.00%	1	0.00%	100.00%	0	4
					$8.49	$6.36	$8.49	0.00%		1	0.000%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
YST SPECIAL ORDERS - BEER	909253	750	ROGUE DOUBLE CHOC STOUT 750ml	L	$15.05	$8.96	$451.50	0.01%	25.97%	30	0.00%	18.52%	3	1
					$15.05	$8.96	$451.50	0.01%		30	0.002%		3	
	921330	750	JOLLY PUMPKIN MAI THAI 750ml	S	$17.15	$10.22	$411.60	0.01%	100.00%	24	0.00%	100.00%	2	2
					$17.15	$10.22	$411.60	0.01%		24	0.001%		2	
	921331	750	JOLLY PUMPKIN SPECIAL 750ml	S	$17.15	$10.22	$205.80	0.00%	100.00%	12	0.00%	100.00%	1	3
					$17.15	$10.22	$205.80	0.00%		12	0.001%		1	
	952819	750	CASCADE FIGARO 750ml	S	$15.75	$11.79	$189.00	0.00%	100.00%	12	0.00%	100.00%	1	5
					$15.75	$11.79	$189.00	0.00%		12	0.001%		1	
	952820	750	CASCADE MANHATTAN NW 750ml	S	$15.75	$11.79	$189.00	0.00%	100.00%	12	0.00%	100.00%	1	4
					$15.75	$11.79	$189.00	0.00%		12	0.001%		1	
	907754	750	OMMEGANG ABBEY ALE 750ml	S	$12.15	$7.22	$145.80	0.00%	100.00%	12	0.00%	100.00%	1	6
					$12.15	$7.22	$145.80	0.00%		12	0.001%		1	
	946700	750	BOULEVARD LOVE CHILD 750ml	L	$18.99	$11.33	$113.94	0.00%	100.00%	6	0.00%	100.00%	1	7
					$18.99	$11.33	$113.94	0.00%		6	0.000%		1	
	955127	750	ROGUE DOUBLE CHOCOLATE STOUT 750ml	S	$15.05	$8.96	$30.10	0.00%	-58.33%	2	0.00%	-58.33%	0	8

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
YST SPECIAL ORDERS - BEER	**955127**				$15.05	$8.96	$30.10	0.00%		2	0.000%		0	
	Total						**$50,364.72**		**-18.01%**	**11,765**		**-38.94%**	**591**	

Class Summary

YST	**Bottle Sales**	11,765	**Gross Sales**	$50,364.72	**Total Items in Class**	227
	% of Bottle Sales	0.35%	**% of Gross Sales**	0.12%	**Share/Item**	2.27

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal														
	999995	**1**	**Type 5 manual adjustment to General Journal**	**TYPE 5**	**$5500.41**	**$0.00**	**$1,011,013.64**	**0.23%**	**48.94%**	**195**	**1.91%**	**-69.03%**	**0**	**1**
					$239,131.46	$0.00	$239,131.46	0.05%		1	0.010%		0	
					$77,251.33	$0.00	$77,251.33	0.02%		1	0.010%		0	
					$57,915.89	$0.00	$57,915.89	0.01%		1	0.010%		0	
					$55,859.96	$0.00	$55,859.96	0.01%		1	0.010%		0	
					$50,483.78	$0.00	$50,483.78	0.01%		1	0.010%		0	
					$47,778.28	$0.00	$47,778.28	0.01%		1	0.010%		0	
					$42,566.75	$0.00	$42,566.75	0.01%		1	0.010%		0	
					$41,171.84	$0.00	$41,171.84	0.01%		1	0.010%		0	
					$33,442.58	$0.00	$33,442.58	0.01%		1	0.010%		0	
					$26,407.61	$0.00	$26,407.61	0.01%		1	0.010%		0	
					$23,520.71	$0.00	$23,520.71	0.01%		1	0.010%		0	
					$18,987.00	$0.00	$18,987.00	0.00%		1	0.010%		0	
					$17,933.25	$0.00	$17,933.25	0.00%		1	0.010%		0	
					$16,860.66	$0.00	$16,860.66	0.00%		1	0.010%		0	
					$16,396.39	$0.00	$16,396.39	0.00%		1	0.010%		0	
					$15,299.76	$0.00	$15,299.76	0.00%		1	0.010%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	**999995**				$15,278.66	$0.00	$15,278.66	0.00%		1	0.010%		0	
					$14,948.50	$0.00	$14,948.50	0.00%		1	0.010%		0	
					$14,564.65	$0.00	$14,564.65	0.00%		1	0.010%		0	
					$13,378.19	$0.00	$13,378.19	0.00%		1	0.010%		0	
					$12,571.15	$0.00	$12,571.15	0.00%		1	0.010%		0	
					$10,747.49	$0.00	$10,747.49	0.00%		1	0.010%		0	
					$10,559.31	$0.00	$10,559.31	0.00%		1	0.010%		0	
					$9,071.50	$0.00	$9,071.50	0.00%		1	0.010%		0	
					$9,002.16	$0.00	$9,002.16	0.00%		1	0.010%		0	
					$8,531.42	$0.00	$8,531.42	0.00%		1	0.010%		0	
					$8,217.57	$0.00	$8,217.57	0.00%		1	0.010%		0	
					$7,947.83	$0.00	$7,947.83	0.00%		1	0.010%		0	
					$7,531.03	$0.00	$7,531.03	0.00%		1	0.010%		0	
					$7,405.38	$0.00	$7,405.38	0.00%		1	0.010%		0	
					$7,306.20	$0.00	$7,306.20	0.00%		1	0.010%		0	
					$6,850.61	$0.00	$6,850.61	0.00%		1	0.010%		0	
					$5,864.85	$0.00	$5,864.85	0.00%		1	0.010%		0	
					$5,504.64	$0.00	$5,504.64	0.00%		1	0.010%		0	
					$5,468.78	$0.00	$5,468.78	0.00%		1	0.010%		0	
					$5,068.00	$0.00	$5,068.00	0.00%		1	0.010%		0	
					$4,850.53	$0.00	$4,850.53	0.00%		1	0.010%		0	
					$4,771.00	$0.00	$4,771.00	0.00%		1	0.010%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$4,577.76	$0.00	$4,577.76	0.00%		1	0.010%		0	
					$4,477.50	$0.00	$4,477.50	0.00%		1	0.010%		0	
					$4,465.40	$0.00	$4,465.40	0.00%		1	0.010%		0	
					$4,394.70	$0.00	$4,394.70	0.00%		1	0.010%		0	
					$4,322.99	$0.00	$4,322.99	0.00%		1	0.010%		0	
					$4,136.44	$0.00	$4,136.44	0.00%		1	0.010%		0	
					$4,038.40	$0.00	$4,038.40	0.00%		1	0.010%		0	
					$3,839.27	$0.00	$3,839.27	0.00%		1	0.010%		0	
					$3,703.46	$0.00	$3,703.46	0.00%		1	0.010%		0	
					$3,249.03	$0.00	$3,249.03	0.00%		1	0.010%		0	
					$3,207.00	$0.00	$3,207.00	0.00%		1	0.010%		0	
					$3,184.41	$0.00	$3,184.41	0.00%		1	0.010%		0	
					$3,184.16	$0.00	$3,184.16	0.00%		1	0.010%		0	
					$2,935.00	$0.00	$2,935.00	0.00%		1	0.010%		0	
					$2,722.50	$0.00	$2,722.50	0.00%		1	0.010%		0	
					$2,376.12	$0.00	$2,376.12	0.00%		1	0.010%		0	
					$2,324.88	$0.00	$2,324.88	0.00%		1	0.010%		0	
					$2,200.94	$0.00	$2,200.94	0.00%		1	0.010%		0	
					$1,366.02	$0.00	$1,366.02	0.00%		1	0.010%		0	
					$1,328.00	$0.00	$1,328.00	0.00%		1	0.010%		0	
					$1,201.60	$0.00	$1,201.60	0.00%		1	0.010%		0	
					$1,157.00	$0.00	$1,157.00	0.00%		1	0.010%		0	
					$72.00	$0.00	$72.00	0.00%		1	0.010%		0	
					$67.50	$0.00	$67.50	0.00%		1	0.010%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				$60.00	$0.00	$60.00	0.00%		1	0.010%		0	
					$59.98	$0.00	$59.98	0.00%		1	0.010%		0	
					$24.00	$0.00	$48.00	0.00%		2	0.020%		0	
					$48.00	$0.00	$48.00	0.00%		1	0.010%		0	
					$44.94	$0.00	$44.94	0.00%		1	0.010%		0	
					$36.00	$0.00	$36.00	0.00%		1	0.010%		0	
					$9.00	$0.00	$9.00	0.00%		1	0.010%		0	
					$8.00	$0.00	$8.00	0.00%		1	0.010%		0	
					$3.00	$0.00	$6.00	0.00%		2	0.020%		0	
					$6.00	$0.00	$6.00	0.00%		1	0.010%		0	
					$5.00	$0.00	$5.00	0.00%		1	0.010%		0	
					$4.00	$0.00	$4.00	0.00%		1	0.010%		0	
					($0.95)	$0.00	($1.90)	0.00%		2	0.020%		0	
					($2.41)	$0.00	($2.41)	0.00%		1	0.010%		0	
					($2.49)	$0.00	($2.49)	0.00%		1	0.010%		0	
					($2.98)	$0.00	($2.98)	0.00%		1	0.010%		0	
					($3.82)	$0.00	($3.82)	0.00%		1	0.010%		0	
					($5.30)	$0.00	($5.30)	0.00%		1	0.010%		0	
					($8.00)	$0.00	($8.00)	0.00%		1	0.010%		0	
					($9.99)	$0.00	($9.99)	0.00%		1	0.010%		0	
					($11.98)	$0.00	($11.98)	0.00%		1	0.010%		0	
					($12.00)	$0.00	($12.00)	0.00%		1	0.010%		0	
					($14.25)	$0.00	($14.25)	0.00%		1	0.010%		0	
					($16.99)	$0.00	($16.99)	0.00%		1	0.010%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	**999995**				($19.98)	$0.00	($19.98)	0.00%		1	0.010%		0	
					($22.80)	$0.00	($22.80)	0.00%		1	0.010%		0	
					($23.98)	$0.00	($23.98)	0.00%		1	0.010%		0	
					($24.06)	$0.00	($24.06)	0.00%		1	0.010%		0	
					($29.97)	$0.00	($29.97)	0.00%		1	0.010%		0	
					($29.99)	$0.00	($29.99)	0.00%		1	0.010%		0	
					($30.00)	$0.00	($30.00)	0.00%		1	0.010%		0	
					($30.99)	$0.00	($30.99)	0.00%		1	0.010%		0	
					($31.56)	$0.00	($31.56)	0.00%		1	0.010%		0	
					($34.92)	$0.00	($34.92)	0.00%		1	0.010%		0	
					($34.99)	$0.00	($34.99)	0.00%		1	0.010%		0	
					($35.99)	$0.00	($35.99)	0.00%		1	0.010%		0	
					($36.99)	$0.00	($36.99)	0.00%		1	0.010%		0	
					($39.60)	$0.00	($39.60)	0.00%		1	0.010%		0	
					($45.98)	$0.00	($45.98)	0.00%		1	0.010%		0	
					($47.88)	$0.00	($47.88)	0.00%		1	0.010%		0	
					($47.97)	$0.00	($47.97)	0.00%		1	0.010%		0	
					($48.00)	$0.00	($48.00)	0.00%		1	0.010%		0	
					($24.00)	$0.00	($48.00)	0.00%		2	0.020%		0	
					($48.12)	$0.00	($48.12)	0.00%		1	0.010%		0	
					($49.95)	$0.00	($49.95)	0.00%		1	0.010%		0	
					($25.99)	$0.00	($51.98)	0.00%		2	0.020%		0	
					($52.99)	$0.00	($52.99)	0.00%		1	0.010%		0	
					($57.98)	$0.00	($57.98)	0.00%		1	0.010%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	**999995**				($59.97)	$0.00	($59.97)	0.00%		1	0.010%		0	
					($59.98)	$0.00	($59.98)	0.00%		1	0.010%		0	
					($70.47)	$0.00	($70.47)	0.00%		1	0.010%		0	
					($72.93)	$0.00	($72.93)	0.00%		1	0.010%		0	
					($77.89)	$0.00	($77.89)	0.00%		1	0.010%		0	
					($83.88)	$0.00	($83.88)	0.00%		1	0.010%		0	
					($93.97)	$0.00	($93.97)	0.00%		1	0.010%		0	
					($101.94)	$0.00	($101.94)	0.00%		1	0.010%		0	
					($106.99)	$0.00	($106.99)	0.00%		1	0.010%		0	
					($107.88)	$0.00	($107.88)	0.00%		1	0.010%		0	
					($109.95)	$0.00	($109.95)	0.00%		1	0.010%		0	
					($113.94)	$0.00	($113.94)	0.00%		1	0.010%		0	
					($114.57)	$0.00	($114.57)	0.00%		1	0.010%		0	
					($120.00)	$0.00	($120.00)	0.00%		1	0.010%		0	
					($120.66)	$0.00	($120.66)	0.00%		1	0.010%		0	
					($131.88)	$0.00	($131.88)	0.00%		1	0.010%		0	
					($131.96)	$0.00	($131.96)	0.00%		1	0.010%		0	
					($138.87)	$0.00	($138.87)	0.00%		1	0.010%		0	
					($142.35)	$0.00	($142.35)	0.00%		1	0.010%		0	
					($143.28)	$0.00	($143.28)	0.00%		1	0.010%		0	
					($152.91)	$0.00	($152.91)	0.00%		1	0.010%		0	
					($155.88)	$0.00	($155.88)	0.00%		1	0.010%		0	
					($160.88)	$0.00	($160.88)	0.00%		1	0.010%		0	
					($165.14)	$0.00	($165.14)	0.00%		1	0.010%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	999995				($167.88)	$0.00	($167.88)	0.00%		1	0.010%		0	
					($179.73)	$0.00	($179.73)	0.00%		1	0.010%		0	
					($179.88)	$0.00	($179.88)	0.00%		1	0.010%		0	
					($209.94)	$0.00	($209.94)	0.00%		1	0.010%		0	
					($214.79)	$0.00	($214.79)	0.00%		1	0.010%		0	
					($226.80)	$0.00	($226.80)	0.00%		1	0.010%		0	
					($227.88)	$0.00	($227.88)	0.00%		1	0.010%		0	
					($233.91)	$0.00	($233.91)	0.00%		1	0.010%		0	
					($239.88)	$0.00	($239.88)	0.00%		1	0.010%		0	
					($255.20)	$0.00	($255.20)	0.00%		1	0.010%		0	
					($259.37)	$0.00	($259.37)	0.00%		1	0.010%		0	
					($261.90)	$0.00	($261.90)	0.00%		1	0.010%		0	
					($266.22)	$0.00	($266.22)	0.00%		1	0.010%		0	
					($137.94)	$0.00	($275.88)	0.00%		2	0.020%		0	
					($284.76)	$0.00	($284.76)	0.00%		1	0.010%		0	
					($295.77)	$0.00	($295.77)	0.00%		1	0.010%		0	
					($318.84)	$0.00	($318.84)	0.00%		1	0.010%		0	
					($343.98)	$0.00	($343.98)	0.00%		1	0.010%		0	
					($347.76)	$0.00	($347.76)	0.00%		1	0.010%		0	
					($347.88)	$0.00	($347.88)	0.00%		1	0.010%		0	
					($357.87)	$0.00	($357.87)	0.00%		1	0.010%		0	
					($359.64)	$0.00	($359.64)	0.00%		1	0.010%		0	
					($119.94)	$0.00	($359.82)	0.00%		3	0.029%		0	
					($360.00)	$0.00	($360.00)	0.00%		1	0.010%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	Item ID	Bottle Size	Product Name	Status	Price	Cost	Total	Percent	YOY	Total	Percent	YOY	Case Count (9L)	Rank
ZZZ Type 5 manual adjustment to General Journal	**999995**				($363.00)	$0.00	($363.00)	0.00%		1	0.010%		0	
					($381.30)	$0.00	($381.30)	0.00%		1	0.010%		0	
					($405.66)	$0.00	($405.66)	0.00%		1	0.010%		0	
					($433.03)	$0.00	($433.03)	0.00%		1	0.010%		0	
					($438.12)	$0.00	($438.12)	0.00%		1	0.010%		0	
					($467.76)	$0.00	($467.76)	0.00%		1	0.010%		0	
					($469.20)	$0.00	($469.20)	0.00%		1	0.010%		0	
					($491.11)	$0.00	($491.11)	0.00%		1	0.010%		0	
					($522.81)	$0.00	($522.81)	0.00%		1	0.010%		0	
					($527.16)	$0.00	($527.16)	0.00%		1	0.010%		0	
					($275.88)	$0.00	($551.76)	0.00%		2	0.020%		0	
					($191.76)	$0.00	($575.28)	0.00%		3	0.029%		0	
					($589.68)	$0.00	($589.68)	0.00%		1	0.010%		0	
					($683.16)	$0.00	($683.16)	0.00%		1	0.010%		0	
					($703.80)	$0.00	($703.80)	0.00%		1	0.010%		0	
					($707.36)	$0.00	($707.36)	0.00%		1	0.010%		0	
					($718.56)	$0.00	($718.56)	0.00%		1	0.010%		0	
					($719.82)	$0.00	($719.82)	0.00%		1	0.010%		0	
					($738.00)	$0.00	($738.00)	0.00%		1	0.010%		0	

UTAH DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

SALES ANALYSIS WORK REPORT

Utilizing Sales From February Fiscal Year 2021

Reminder: The Number of Selling Days per Fiscal Period May Vary from Year to Year

							Gross Sales			Bottle Count				
Class Code	**Item ID**	**Bottle Size**	**Product Name**	**Status**	**Price**	**Cost**	**Total**	**Percent**	**YOY**	**Total**	**Percent**	**YOY**	**Case Count (9L)**	**Rank**
ZZZ Type 5 manual adjustment to General Journal	**999995**				($821.18)	$0.00	($821.18)	0.00%		1	0.010%		0	
					($1,554.14)	$0.00	($1,554.14)	0.00%		1	0.010%		0	
					($1,809.53)	$0.00	($1,809.53)	0.00%		1	0.010%		0	
					($1,886.85)	$0.00	($1,886.85)	0.00%		1	0.010%		0	
					($1,938.00)	$0.00	($1,938.00)	0.00%		1	0.010%		0	
					($2,124.80)	$0.00	($2,124.80)	0.00%		1	0.010%		0	
					($3,348.46)	$0.00	($3,348.46)	0.00%		1	0.010%		0	
	Total						**$1,011,013.64**		**48.94%**	**195**		**-69.03%**	**0**	

Class Summary

ZZZ	**Bottle Sales**	195	**Gross Sales**	$1,011,013.64	**Total Items in Class**	1
	% of Bottle Sales	0.01%	**% of Gross Sales**	2.48%	**Share/Item**	0.01